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THE CANADIAN GROCER

VOL. XII TORONTO AND MONTREAL, JANUARY 7, 1898. No. 1

Manufacturers To Her Majesty by Special Warrant THE QUEEN

TO THE COURT OF HOLLAND AND THE KING OF ITALY

PURVEYORS TO H.R.H. THE PRINCE OF WALES

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

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ONLY GOLD MEDAL PARIS 1878

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Absolute cleanliness tells the whole story. You cannot make perfect cheese like "Imperial" if one particle of dirt enters into its composition. Through all the many processes of manufacture, the floors, tables, walls, pans, implements, even to sterilizing the porcelain pots, we have three strict rules in the manufacture of Imperial :

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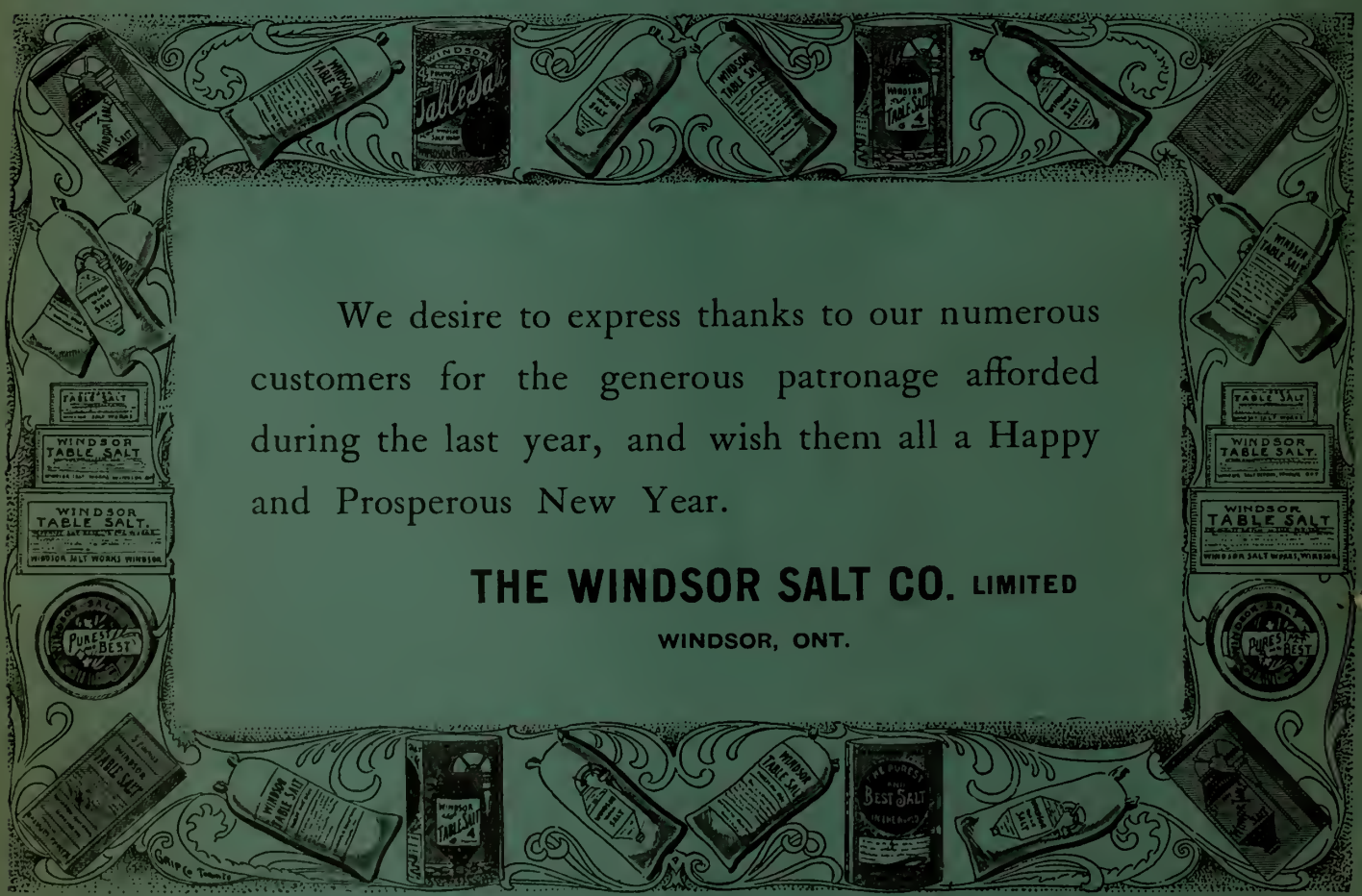
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There are over 500 Lines of Biscuits manufactured by Queen Biscuit Co.

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How are FIG BARS for one line?



We desire to express thanks to our numerous customers for the generous patronage afforded during the last year, and wish them all a Happy and Prosperous New Year.

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Easy Steps to Sure Profits

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Over 200 medals and awards taken for its purity, solubility and general excellence.

"Lion Rouge" Castile Soap

A profitable soap to handle because of the certainty of satisfying customers with the absolute purity of the oils used in making it.

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Delicate and tender because made from the only wheat that is suitable to use for good macaroni—Russian wheat.

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"Hand in Hand" Brand

$98\frac{50}{100}$ of pure Bi-Carbonate of Soda in it. Its purity shows in the strength it yields. Made by the United Alkali Company of Great Britain.

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The name "Lazenby" recognizes no competitor in point of high quality—it is above and beyond competition. Convenient, portable, rich, nutritious Soup Squares—economical, handy, delicious Jelly Tablets. 13 varieties of each.

Soup Squares **Jelly Tablets**

Sold by leading Wholesale Grocers everywhere.

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PATTISONS LIMITED

Highland Distillers — LEITH

And at EDINBURGH, KEITH, BALLINDALLOCH and LONDON.

The largest shippers of Fine Whiskies from Scotland.

ESTABLISHED 1849

AT A BOUND PATTISONS' WHISKY HAS COME TO THE FRONT



MORNING DEW (10 Years Old)

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THE WHISKY PAR EXCELLENCE.

Acknowledged to be perfection by all impartial men. That the public appreciate a really sound and wholesome drink is proved by the enormous increase year by year in the sale of Pattisons', and lovers of a genuine Scotch brand, who have not yet made its acquaintance should give this, the King of Whiskies, an early trial. They will be delighted with its rich, full, cream-like flavor, and absolute purity.

Established nearly half a century; always at the head of, and to-day leading, the trade in Scotland in the extent of their business, Pattisons Limited may well point to their position as a guarantee of the quality of their Whiskies.

To merchants wishing to establish a private brand, or to control one of their many registered brands, and to those who will handle their standard brands, we will give exceptional inducements in prices and terms.

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SOLE AGENTS FOR THE DOMINION OF CANADA.

E. B. Eddy's

Paper Bags

DO YOU USE THEM ?

Any grocer can without extra cost secure the best Paper Bags made in Canada by asking for "Eddy's"

They excel in these points, which is easily proved by comparison, viz.:

LARGE SIZE
FULL COUNT
GOOD QUALITY

WILL YOU USE THEM ?

The **E. B. EDDY CO.,** Limited

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61 Latour St - - - MONTREAL
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The Diamond Baking Powder

"None better---not even at twice the money." The best quality, with our strict guarantee as to purity and effectiveness.

1-lb. Tins, 2 doz. in case	- -	$1.20 per doz.
½-lb. Tins, 3 doz. in case	- -	90 "
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We also put up a Baking Powder, under your own label --- very attractive goods --- the powder guaranteed. You thereby directly profit by your push and energy. This is worth consideration.



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CLOTHES PINS
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And all Grocers' Sundries

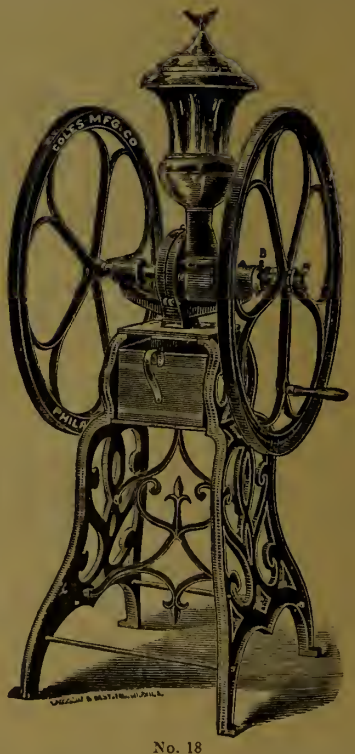
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Sample room ...MONTREAL, QUE.

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No. 18

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Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

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And for all this you pay nothing extra, even though we have patents on our mill.

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PHILADELPHIA, PENN'A.

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THE CANADIAN GROCER

Vol. XII. (Published Weekly) TORONTO AND MONTREAL, JANUARY 7, 1898 ($2.00 per Year) No. 1

BEET SUGAR MANUFACTURE IN CALIFORNIA.

Frederick M. Turner, in Frank Leslie's Popular Monthly

DURING the past two years, while many industries have been paralyzed and factories closed; while in some localities crops have been a total or partial failure, it has been a source of gratification to note that there is one industry which has not only held its own in the face of hard times, but it has made immense strides onward to certain success—beet sugar manufacture.

This industry is fully demonstrating its fitness to occupy the prominent place it is assuming as a wealth-producer and home-builder of this country.

There has been a steadily increasing acreage devoted to raising sugar beets in different parts of the United States, both practically and experimentally, and a corresponding increased output of sugar. A still further expansion is assured from the fact that Claus Spreckels, the sugar king, is to erect three beet sugar factories in California in the immediate future. At Chino, Cal., where there has been the most rapid development, there is established an enterprise of a magnitude so unexpected, with operations conducted on such an extensive scale, as to excite a feeling of the keenest admiration.

That the results of sugar beet farming are satisfactory, and yield a large measure of profit on a small investment in a brief interval of time, is vouched for by the fact that renters of land have been gradually acquiring more and more territory during the past five years.

In 1891, the year that witnessed the building of the factory on the Chino Ranch, it was necessary for Mr. Gird, the owner of the property, to plant and care for the major portion of the crop. The year's work—really experimental—proved so satisfactory that in 1892 the farmers rented and cultivated one-third of the acreage devoted to raising beets, Mr. Gird putting in the remainder. The results of 1892 were so decidedly advantageous that there was no difficulty in renting to farmers for the season of 1893 two-thirds of the beet land, Mr. Gird planting the remaining third.

For the season of 1894 the farmers rented and cared for the entire acreage. Year by year the land under cultivation for beets has steadily increased in extent from 2,500 acres in 1891, to 6,000 acres in 1894, and 6,500 in 1895. Several thousand more acres could have been rented had the remaining land been in a suitable condition. During the present season a large tract of sod-land has been broken, preparatory for still more extensive beet planting.

After the harvest of 1893, the farmers who had been renting land the previous years attested their faith in the enterprise by purchasing in the neighborhood of 1,000 acres of land, in tracts varying from ten to sixty acres—the latter number being a single exception. A tract of twenty acres planted to sugar beets will afford a good income for a family, and there are few who invest in larger holdings.

Many tracts, under favorable conditions, properly planted and cultivated, have yielded net returns of $50 to $70 per acre for the season's crop—a few have exceeded the higher figure. One 10-acre tract was planted from out of which $1,000 worth of beets were harvested, and another field that paid $120 per acre gross.

The entire cost of operations, from the time the plough is put in the ground until the beets are deposited in the sheds at the factory, is under $25 per acre. The land rental paid is one-quarter of the crop delivered at the factory, and varies from $10 to $25 per acre. All beets delivered at the factory during the month are paid for in cash on the 15th of the following month, at prices fixed by contract at the beginning of each saason.

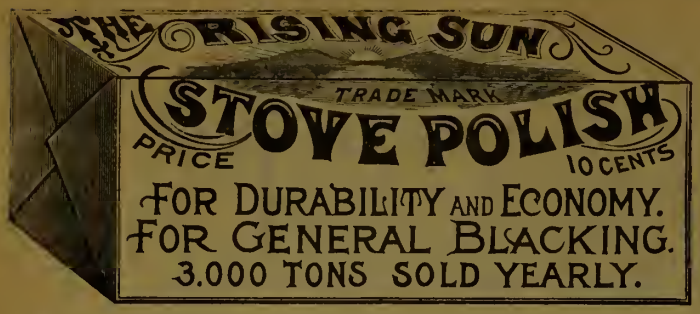
There was paid to farmers for beets and for labor in 1895 the sum of $350,000. The expenditure of such cash amounts, growing larger each year, means that a vast cattle ranch, containing thousands of acres of low, naturally moist lands, will soon be transformed into a densely populated community of prosperous homes—a veritable garden spot.

Situated in a gently sloping valley, surrounded by circling mountain ranges and rolling hills, the natural beauty of the scene is greatly enhanced by the vivid green of the growing beets, as the fields stretch away for miles in different directions—a delightful contrast to the brown and bare country surrounding them during the dry season.

From the time the narrow, ribbon-like bands of green appear above the surface of the ground until the harvest closes, these fields present an appearance of the greatest activity. From six to eight hundred men and boys may be seen busily engaged in the various occupations pertaining to the intense cultivation which the beets require. As soon as the plants are in the fourth leaf they should be "thinned" to a proper distance apart in the row—having been drilled in. Delay at this stage results in a loss of from two to three tons of beets to the acre at harvest time.

Boys, owing to their suppleness and ambidexterity, have proved to be the best and cheapest "thinners." Their help in the field is invaluable, and very materially lessens the expense, as thinning is one of the largest items in the care of the crop. Again, during the harvesting, when the beets have been extracted from the soil, the labor of the boys is utilized in "topping" the beets before they leave the field and are delivered at the factory. In no other branch of agri-

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

culture can the boys be so effectually pressed into service.

The seed from which sugar beets are raised is imported from France and Germany, where, for many years, the business of growing seed has been in progress. In its indigenous condition, originally along the shores of the Mediterranean, the beet carried 6 or 7 per cent. of sugar; but by process of natural selection and breeding, the amount of saccharine matter has been increased to 25 per cent.

To raise merchantable sugar beet seed requires four or five years of patient care and toil. First, the seed is planted in well-prepared ground; from the resulting crop selection is made of "mother" beets—those of proper size and weight, which show the highest percentage of sugar, and that have the most shapely form. The green tops are carefully removed by severing them with a sharp knife close to the crown; the roots are then placed in silo for the winter.

On being taken out in the spring they are again tested, on the principle of the survival of the fittest, and another selection made of the highest grade. These are then planted out in the field, separately in squares, at a distance of thirty inches. To ascertain the percentage of sugar a small cylindrical piece is cut from the beet root, which does not impair its growing powers, and analyzed in the laboratory. Before planting, however, each beet has a number carved into it and the number is recorded in a book. At the end of the season the number engraved on the beet root is still legible and the obtained results are entered up against the corresponding book numbers. Indeed to such a fine point is this detail work carried out, that in some instances photographs are taken of each "mother" beet.

The seed from these "mothers" is planted the following spring, and from the ripening crop another selection is made for "mothers." These are again cared for in the silo until spring and then planted. The seed from the second planting of "mothers" is then ready for market. To plant one acre requires the making of many thousand analyses.

Long-conducted experiments have proved that in planting for ordinary crop productions the best results have been obtained where the rows were drilled 18 inches apart and the plants thinned to a distance of six or eight inches in the row.

This close culture gives a greater tonnage to the acre, of a higher sugar content and purity, and is said to be less exhausting to the soil. Early planting, inducing a rapid growth and large root in the beginning of the season, is as important a factor in the success of the harvest as the brilliant sunshine of the summer and autumn. It has also been found that large, heavy seed produces larger yields and higher sugar percentage than does the smaller sizes. For several years the Government Experiment Station at Schuyler, Neb., has conducted a series of experiments in growing sugar beet seed in marketable quantities. "Home-grown seed, planted by the side of the imported seed of the same varieties and under the same conditions of soil and cultivation" gave decided indication of greater vitality, germinating power and productiveness.

From an acre of ground 706 more pounds of sugar were obtained from the American than from the French or German seed—representing a gain of twelve per cent. The amount of sugar beet seed imported from the latter countries, for planting at Chino in 1894, was 80 tons, which will give some idea of the enormous proportions of the industry. Of the 200,000 tons of beets delivered to the six factories in this country in 1893, over 50,000 tons, or a quarter of the entire amount, was worked up by the Chino factory. The output in sugar from this factory was 15,063,357 pounds or one-third of the 44,836,527 pounds which represented the total product of beet sugar in this country for the same year. The steadily increasing acreage and tonnage has necessitated the enlarging of the Chino factory from a capacity of 350 tons of beets daily in 1892 to 550 tons in 1893, and again to 800 tons in 1894.

Over $100,000 was expended on improvements in 1893, which resulted in giving the factory a working capacity far above the estimated 550 tons. On some days as high as 700 tons of beets were worked with a resultant output of 250,000 pounds of raw sugar. During the season of 1895 as high as 900 tons of beets were worked through the factory per day.

This was increased in 1896 to 1,000 tons per day. With all the recent additions to the buildings and machinery equipment, the plant represents a total expenditure of nearly $1,000,000. The main structure, 66 x 285 feet is supplemented by the new Steffan's process building, four stories in height, 60 x 100 feet; the boiler-house, 50 x 145 feet; and the lime kilns. These lime kilns, four in number, have a daily capacity for burning 125 tons of rock—equal to more than twelve standard carloads. The new kiln, 85 feet in height, has, alone, a capacity of 75 tons daily—one of the largest kilns in existence.

Inside the main building the space is crowded with massive machinery from basement to cupola, and from one extremity to the other, all of the latest design and highest type of workmanship. One hundred and fifty carloads of materials and machinery were received in 1894 from the Eastern States to make the necessary improvements, while 200 skilled workmen were employed for months in remodeling the old and constructing the new work.

Every nook and cranny of the building has been invaded to make room for the additional equipment. Many miles of pipes and tubes extend through the interior of the building in all directions. One of the most important additions was the great vacuum pan for crystalizing the syrup. This pan is fourteen feet in diameter, and has a capacity for a 70-ton charge—one of

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Order **CIRCLE TEA** and **EMPIRE COFFEE,** they are the best **25 cent** lines in the market. . . . .

SEE our travellers re prices, or write us.

Lucas, Steele & Bristol - Hamilton

To Our Friends and Patrons.

Gentlemen :—

We wish you all a Happy and Prosperous New Year and to thank you for past favors, and while wishing you prosperity in the year which has come we can assure you we will do all in our power to make it so, by placing goods in your hands at lowest possible prices, which, with advantages we have, we are in a position to do, so trust not only to have, but to fully merit, a continuance of your business.

Yours truly,

James Turner & Co.

(Established 1844.)

1898

START THE YEAR WELL

See that your stock is complete of "REINDEER" brand Condensed Milk and Condensed Coffees and Milk; don't keep a large stock on hand, but buy in small quantities and often.

ABOUT CANNED GOODS

More particularly Canned Vegetables—Corn, Peas and Tomatoes. Let us see: They are selling to-day for 70c., 95c. and $1.10 respectively. Our friends who bought from us early at 65c. for round lots received every case ordered (and A 1 brands), although when we shipped the market had advanced to 85c. They can congratulate themselves that their order was placed with a firm never known to fail in the delivery of any order they accepted. To continue: We look for higher prices still, not alone in Corn, Peas and Tomatoes, but other Canned Goods are advancing in sympathy. Prompt buyers will find our prices right on CANNED PUMPKINS and BEANS—"Refugee," "Crystal Wax" and "Golden Wax"—best packs.

The Davidson & Hay, Limited

WHOLESALE GROCERS - - TORONTO

the largest pans ever made. Several of the castings composing this gigantic piece of machinery weigh fifteen tons each.

Facing each other on opposite sides of the building are two sets of quadruple-effect evaporators, one set supplied with short, vertical heating tubes, the other with long, horizontal tubes. In the refining department one complete set of seven centrifugals, forty inches in diameter, has been added to the original equipment. Thirteen new filter presses were placed in addition to the three old ones of eighty frames each. All the machinery for the new equipment, with the exception of the filter presses, was manufactured in the United States.

The power to operate this complicated mass of machinery and furnish steam and hot water is derived from three engines and a battery of ten boilers, the latter aggregating 2,500 horse-power. Crude oil is used for fuel, and for the season of 1893 it required 50,000 barrels, or 2,100,000 gallons, to keep the plant running day and night—about 100 days. For the season of 1895 the consumption of oil was 25,000 gallons daily for 134 days. This oil is piped 14 miles from the wells to the factory.

The beets are unloaded by machinery into V-shaped bins. They are dropped through traps as required into sluice-ways filled with a rushing stream of water, which carries them into the factory at the foot of an Archimedean screw. Five million gallons of artesian water from numerous wells, which constitute a part of the water system of the Chino Ranch, daily flow into and through the factory to be used in the many processes of sugar extraction. As the beets reach the foot of the slowly revolving screw they are caught and elevated to the washing tank, where, after being tumbled about until they are clean, they are let out into a chute which slides them to a bucket elevator.

In the buckets they ascend to the top of the building, and there drop into an automatic registering scale, having a capacity of one ton weight. When that weight is reached the jaws of the scale open and the beets flow out into a divided bin and drop into two slicers on the floor below. Here, by a series of knives, they are cut into long, narrow strips, technically called "cossettes," and fall on a traveling belt which carries them along to the mouths of the diffusion battery (a series of sheet steel vertical cylinders). In the battery the beet juice is diffused from the cossettes. There are twenty-four of these cells, and a "circulation" from one to another, in each set, is in progress constantly; some cells are filled while others are emptied. From the diffusion battery the juice is pumped up to the measuring tanks on the floor above, from whence it passes to the first set of saturation tanks to be treated with milk-of-lime and carbonic acid gas to remove impurities. (In 1893 four thousand tons of lime rock were burned, and the lime used for purifying the beet juices.) Sent to the first filter press, the juice is forced by hydraulic pressure through a series of eighty screens and cloths, which retain the lime and allow the partially purified juice to pass to a receiving tank on the main floor, from which it is returned to the second set of saturation tanks, and again treated to a weaker solution of the milk-of-lime.

It is again forced through the series of filter presses and goes to the re-heater, thence into the quadruple effect evaporators, where it is gradually boiled down to thick syrup as it is drawn by vacuum, successively, from the first to the fourth evaporator. Pumped from the evaporator to the top of the building, the syrup receives a sulphur bath and descends to the vacuum pans on the second floor, where it becomes crystalized sugar. Out of the vacuum pans the heavy mass of sugar and molasses passes to the mixers (long troughs with revolving paddle-arms), where it is kept thoroughly stirred, and dropped into the centrifugals on the ground floor. These, revolving at a high rate of speed, throw out the molasses and leave the sugar free. A spray of water and compressed air is introduced into the centrifugals, which cleanses



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THAT IS WHAT

Enameline

The Modern STOVE POLISH.

is. Hundreds of thousands of Dollars are being expended yearly to educate the public in regard to Enameline. It sells on sight. It puts dollars into the pockets of dealers who handle it.

Each Barrel Paper Lined

From Manufacturer to Retailer Direct.

We line with good, strong paper each barrel of Corn Meal that leaves our mills. See how hard it is for dirt to get in and how sure you are of getting full weight. It costs us more money to do this but we think it is the best way to satisfy you, so we bear the extra expense, willingly.

"Gold Dust" Corn Meal

is made by the American Process. It is free from black specks, evenly cut and has a bright golden yellow color.

Even the smallest retailer's order will have our prompt attention. We believe that "what is worth doing at all is worth doing well"—and promptly.

The Tillson Company, Limited
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NECESSITIES FOR THE FESTIVE SEASON



Pure Gold Prepared Icings
" " Tomato Catsup
" " Sweet Catsup
" " Spices and Powdered Herbs
" " Poultry Dressing
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Have we your Order?

PURE GOLD MFG. CO.
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IT'S NO JOKE You get more salt to the **pound** when you buy

RICE'S PURE SALT

Because it's all Salt.
Put up for all purposes.

SOLE MANUFACTURERS—

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To Our Many Friends

A Happy and . .
Prosperous New Year.

Yours very truly,

THOS. KINNEAR & CO., 49 Front St. E., Toronto.

the sugar and removes all trace of molasses. The clean white sugar is dropped from the bottom of the pans into a trough having a feeder and is forced along to a bucket elevator. This takes it to the floor above, where it passes into one end of the slanting granulator, falling on a revolving, heated cylinder, which removes all moisture, and issues at the lower end ready for market.

Only eighteen hours elapse from the time the beet enters at one end of the factory as a beetroot until it makes its exit at the opposite end in the shape of refined sugar. If the product is to pass from the factory without being refined, the sulphur bath is omitted and the raw sugar, called "masse cuite," goes directly from the vacuum pan to the shipping room, which process is completed in the short space of twelve hours.

During the time the factory is in operation 350 men are employed constantly day and night. From the time the engines are started until the last pound of sugar is run through, there is not an instant's pause, unless for breakage.

The output of sugar at Chino for the years 1891, 1892, 1893 was :

1891	1,900,000	pounds
1892	7,903,541	"
1893	15,063,357	"

For 1895 the output of granulated sugar was 22,000,000 pounds. For California the total product of the state, from factories at Chino, Alvarado and Watsonville, was :

1891	8,175,438	pounds
1892	21,801,322	"
1893	35,100,357	"

The total output of the six beet sugar factories of the United States, located in California, Nebraska and Utah, was :

1891	12,204,838	pounds
1892	27,083,322	"
1893	44,836,527	"

The beet sugar supply of the world for 1892-1893 was 3,402,000 tons as against 2,695,000 tons of cane sugar.

It is stated that from the year 1875 to 1890 German sugar exports increased from 56,120 to 744,000 tons. In Germany, Austria and France, the three great sugar-producing countries of the world, there are over 1,000 beet sugar factories. The United States has but six beet sugar factories and is obliged to import 90 per cent. of the sugar consumed, paying each year for the same over $100,000,000.

According to a French journal, the average production of beet sugar per factory is :

Austria	483	tons
Germany	453	"
France	314	"

The average yield of beets per acre in France for a number of years has been 9.6 tons.

In Germany the prices paid the farmers for beets vary from $3.20 to $3.80 per ton. At Chino, for the season of 1895, the price has averaged $4.25 per ton, and the average yield has been about twelve tons per acre. In many cases the yield runs as high as twenty to twenty-five tons per acre. Much of the land is raw, which lowers the average tonnage materially. The area devoted to sugar beets in France is estimated to be 1,300,000 acres, as against 600,000 acres ten years ago, and from 50,000 to 60,000 hands are employed.

At the time Napoleon was advocating and assisting in the establishment of sugar factories in France it is stated that "a caricature was exhibited in Paris in which the Emperor and the King of Rome were the most prominent characters. The Emperor was represented as sitting in the nursery with a cup of coffee before him, into which he was squeezing a beet root. Near him was seated the King of Rome, voraciously sucking a beet root, while the nurse, standing near and steadfastly observing, is made to say to the youthful monarch : 'Suck, dear, suck ; your father says it is sugar !' "

It would require at least 300 factories the size of the one at Chino to supply the home demand. These would represent a capital investment of $300,000,000 in buildings, machinery and other equipments, and would give employment to thousands of skilled mechanics, not taking into consideration the cost of operation each year. The amount, $350,000, paid for beets and labor at Chino in 1895, multiplied by 300, gives a sum of $105,000,000 (equal to the yearly wheat exports), which would be the amount paid to American laborers annually.

As the festive season is now over, and people will settle down to good, plain, wholesome diet, we would recommend them to try ...

Dalley's *ROYAL HYGIENIC*
Buckwheat Flour



especially manufactured for Pancakes. They are very wholesome, and delicious to eat. They are recommended highly by the medical fraternity as a wholesome food.

THE F. F. DALLEY CO., Limited, HAMILTON, CANADA

Quality First

Notwithstanding the fact that our prices have been reduced, the **superior quality** of our **Coffees** will be maintained, and customers can rely upon having the **best** the **world produces.**

Chase & Sanborn

BOSTON MONTREAL CHICAGO

SIMPLE TESTS FOR ADULTERATION

SOME knowledge of how to make preliminary examinations of the common articles of food offered for sale by grocers and others could frequently be put to practical use by them.

For instance, to be able to distinguish oleomargarine from butter. To be able to determine the amount of solids and acid in all kinds of vinegar. To be able to distinguish cider vinegar from colored distilled vinegar. To be able to detect the presence of salicylic acid in mince meat. To be able to determine whether peas contain artificial coloring matter. To be able to know whether mustard or cream of tartar is pure.

The examination of cider vinegar for the determination of the amount of solids and acid (frequently called grains) calls for special attention on the part of farmers and dealers.

Food inspectors seldom pass vinegar without appearing to examine it.

Thousands of dollars have been paid in fines, due to faulty vinegar, which could have been saved to them had they been provided with and used some of the simple instruments manufactured and sold for this express purpose.

Cream of tartar is almost universally largely adulterated. The pure article is made from the sediment of grape wine.

One way to test its purity is by holding a quantity of it in water eighty times its own bulk. If any sediment remains it is not pure.

Another method of testing cream of tartar or dry mustard for their most common adulterant is by placing several drops of tincture of iodine on a small quantity of the cream of tartar or mustard. If it changes color to a blue-black, better throw the stuff away, unless you are disposed to run the risk ot siding with the decision recently rendered in a Pennsylvania court, that mustard is not food. If mustard is not food, then may it not also be presumed that cream of tartar and cream ripener are not foods?

A prominent English judge in rendering his decision in a case stated that "the mere sale of an article, not in itself an article of food, even if it be sold in the knowledge of the vendor that it is the buyer's intention to mix with it the ingredients of an article of food, is no offence under Section 3."—A. F. Seebold in Grocery World.

Mr. Tom Swalwell, the well known commercial traveler, has issued a circular to merchants throughout the country, stating that he has, at the request of several of his old customers and friends, made arrangements to open accounts for them and fill orders for staple dry goods.

TRADE IN SMOKED BACKS.

In years past there seemed to be a general impression amongst country merchants that breakfast bacon was more desirable to handle than smoked backs, as orders for bacon much exceeded those for the backs. In Toronto's local trade this was not so noticeable, especially during later years.

This season there has been a general change, and orders for smoked backs are coming in much more freely than formerly. The cause of this change is hard to understand, unless it be that consumers are becoming more desirous of using the lean pork, the backs being much leaner than breakfast bacon.

PERSONAL MENTION.

P. C. Larkin, the head of the "Salada" Tea Company, is on a visit to Chicago, and may open a branch there.

Mr. Cecil R. Dixon, a very well-known Northwester, is now representing Messrs. Lucas, Steele & Bristol, of Hamilton. He will control Manitoba, Northwest Territories and British Columbia, having his headquarters at Calgary. Mr. Dixon has many friends who will be pleased to hear of his future success.

SOME SPECIALS . .

Send for Samples of——

75	Bags Green Rio Coffee -	at	7c.	lb.
35	Chests Indian Orange Pekoe Tea	at	15c.	"
50	Half-Chests Japan Dust -	at	6½c.	"
100	Cases French Plums, Large Fruit -	at	5c.	"

Trenor F.O.S. Selected and Layer Valencias.

H. P. ECKARDT & CO., Wholesale Grocers, **Toronto**

Grand Mogul Tea

Coupons in every package entitling holder to heavy quadruple plate Silver free.

GRAND MOGUL stands head and shoulders above all other teas in flavor and strength. Test it with any other. Samples sent anywhere. ***Retail Prices, 25c., 30c., 40c., 50c., 60c. a lb.*** Black or mixed.

If you want the agency for your town, WRITE US.

Sole Agents for Canada **T. B. ESCOTT & CO.,** Wholesale Grocers, **LONDON, ONT.**

Canadian Dealers too Often Deceived

It is of vast importance that every dealer should exercise the greatest caution when buying Paste Stove Polish.

The **QUICKSHINE** has attained such immense popularity that unscrupulous people have gone into stove polish business and are manufacturing polish that pays them tremendous profits. The materials employed in the composition of these imitation packages are so poor and cheap that the woman who buys them can never get the results she desires, and in this manner, to a certain extent, injures the sale of the good article.

When stove polish is required for domestic use ask your dealer or wholesale grocer for **QUICKSHINE STOVE POLISH,** and accept no substitute in the way of imitation package polishes, or polishes that are wo-thirds soap and one-third polishing material.

If your wholesale dealer does not sell **QUICKSHINE,** send direct to us for same, stating the wholesale dealer you wish us to send it through; or if you prefer it sent direct, we will forward same at once. Price per 3-doz. Case, $2.25.



THE ALPHA CHEMICAL CO. - Berlin, Canada.

THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN, Toronto.

THE MacLEAN PUBLISHING CO.
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REASSURING TRADE CONDITIONS.

THE trade outlook in Canada is much better than it was a year ago at this time. Then the tide of depression had not even reached the ebb. Now the trade of the country has a well defined good times flow. The railway earnings, the clearing house returns, the failure statistics, and the condition of trade generally put this beyond all dispute.

The net profits of the C.P.R. for the eleven months of last year ending with November were, as pointed out a week ago, 28 per cent. larger than for the same period of 1896. The net profits of the G. T. R., while not so large as those of the Pacific road were, nevertheless, considerably larger than those of the previous year.

The failures in Canada in 1897 numbered 1,907, a decrease of over 12 per cent. compared with 1896, when the number was 2,179. The assets were $5,191,647 against $6,724,535 in 1896 and the liabilities $13,147,929 against $16,208,460. Although the liabilities were nearly 19 per cent. less than the year before, yet it will be noted that the percentage of assets to liabilities was smaller than in 1896, the proportions being 39.1 and 41.2, respectively. Taken on the whole, however, the failure list is a much more satisfactory one than that which preceded it.

The clearing house returns in Canada, as given by Bradstreets, are $1,148,065,000 for the year. This is the largest on record. In 1896 the amount was $1,028,997,242, or $120,067,758 less. In other words, the clearing house returns increased by over 11½ per cent. during 1897. Then the bank note circulation, the loans and discounts, the deposits, etc., all show increases of more or less importance. Furthermore, there are the values of bank stocks and the transactions in the same to consider; and these are all strongly in favor of 1897 as compared with 1896.

The foreign trade of the Dominion is another criterion as to the favorable condition of business, our exports for the fiscal year ending June 30 last being valued at $123,959,838, the largest on record, and about 25½ per cent. in excess of the exports of 1890. Since the fiscal year of 1897 opened there has been a continued expansion of exports, the figures for the five months ending with November showing an increase of not less than $14,414,172 compared with the same period in 1896. The totals for the two respective periods are $74,896,807 and $60,739,277. The greatest increases are in animals and their products, agricultural products and minerals, although there was an expansion in every specified line.

The outlook for 1898 is the brightest in the history of the Dominion. There is no question about it. We have, first of all, the patent fact that trade is now active and healthy; add to this the influx of population to the mining and farming districts in the country and the general attention which Canada is occupying the world over, and one can come to no other conclusion than that the ensuing twelve months are most promising.

DO NOT WANT TO PAY THEIR DEBTS

A case of much interest is before the New Brunswick courts. Government officials were ordered by one of the judges to make monthly payment on certain debts. They are now contesting the matter, holding that inasmuch as the Legislature cannot order taxation on the salary it cannot order the payment of part or the whole of the salary. The result will be awaited with interest.

THE SALMON PACK OF 1897.

OFFICIAL figures recently given out show the salmon pack in British Columbia to be the largest on record.

The total pack was 1,007,838 cases. On the Fraser River alone the pack was 400,000 cases in excess of that of 1896. As the total pack of the province in 1896 was 601,570 cases, it follows that the increased pack of 1897 is due altogether to the enormous increase in the output on the Fraser.

The expansion of the salmon canning industry during the last half dozen years is enormous. In 1892 the pack was only 228,470 cases, or about 341 per cent. less than that of 1897.

The pack for the last six years is as follows: 1897, 1,007,838 cases; 1896, 601,570 cases; 1895, 566,395 cases; 1894, 494,371 cases; 1893, 590,229 cases; 1892, 228,470 cases.

Of the pack of 1896 no less than 525,098 cases, or over 87 per cent. of the total, went to Great Britain. Only 51,041 cases came to eastern Canada.

Last year was, according to chronological order, to be one of the "off years" for salmon; but, due no doubt to the hatcheries established by the Dominion Government, the natural order of things is being discounted by the artificial methods which science has called into requisition.

NOVA SCOTIA LOBSTER CATCH.

From all accounts it would appear that there is grave danger of the depletion of the Nova Scotian lobster industry. There seems to be a steady and rapid decrease in the number taken annually from the various beds, especially those on the Bay of Fundy coast.

This year's pack by one firm was 101 cases of 4 dozen cans as against 270 cases a year ago and nearly 1,000 cases ten years ago. There has been a rise from $5.50 to $8 per case in price during the last ten years, but this by no means makes up for the great decrease in the amount packed.

The causes for the decrease are largely the practice of taking undersized lobsters and illegally fishing in the close season. Some packers advocate as a remedy that a law be passed prohibiting lobster catching for two years.

BRITISH MERCHANTS AND TRADE WITH CANADA.

IN prospecting for business in a new field, manufacturers or merchants must accommodate themselves to the business conditions of such new field.

No two countries are altogether alike in matters commercial any more than they are in regard to national characteristics. Methods which obtain in England are foreign to Canada, and what may be the rule in Canada may be the exception in Argentine.

Never in the history of the Dominion was the desire to do business with Great Britain so strong as it is now. Canadians are practically consumed with the desire to give British goods the preference over those of any foreign country whenever they can possibly do so. But time and again they are impressed with the fact that a number of British manufacturers and merchants, who assay to come up and possess the Canadian market with their goods, are balked in their purpose by their own lack of appreciation of their duty in the premises.

No country in the world has got such capable and solid business men as Great Britain. For the ideal we look nowhere else. But while this is all true there are some of them who are so wedded to custom that it has become a positive injury to them as far as their efforts to secure Canadian trade is concerned.

They appoint representatives in this country, but they may almost as well, in some instances, select blocks of wood and stone, for they tie them about with conditions which make them little better than automatons, to say the best. The principals must do all the thinking, the planning and the engineering. And all the thinking, the planning and the engineering is apparently done on the presumption that the conditions in Canada are the same as those obtaining in Great Britain.

Those in the Motherland who desire to secure a market in Canada for their wares should first of all appoint as agents men who are capable, reliable and have the endorsation of the trade. And then give them some latitude for the exercise of their own judgment. If they are not worth being given this latitude they are not worth being appointed as agents. There are some agents now representing British houses which are merely cumberers of the ground. They toil not, neither do they spin. To give them latitude would be only adding to the foolishness of appointing them the foolishness of giving them greater opportunity of working injury instead of good.

In Canada there is ample room for British mannfacturers and merchants to extend their trade ; but they must go about it in the right way in order to secure the desideratum. The chief of Britain's competitors are wiser in their generation in this respect than she is, and that is why they are getting a great deal of the trade that Canadians would rather see going to her.

SELFISH CLERKS AND MERCHANTS.

A MAN who is all for himself is of little value to anyone else and is a poor asset to himself. This fact applies whether the man be merchant or clerk.

A man's value is not that which he sets upon himself; it is the estimate people place upon him.

If the clerk behind the counter has an eye single to his own glory ; if his first and only concern is himself and not his employers, not only is he dishonest, but he will never reach a permanent place high up in the ladder of success. There have been men who have elevated themselves by unscrupulously using others as their stepping stones, but these very stepping stones have subsequently been stumbling blocks which have hurled them from positions which they should never have occupied.

Selfishness is just as reprehensible in a merchant as it is in a clerk. He whose only concern is to get out of clerk and customer all he can is unwise as well a short-sighted. Shylocks seldom get their pound of flesh. Employes render full and ready service not to slave-driving and selfish employers, but to just and considerate ones. Nor do customers give preference to selfish merchants ; they leave their dollars with the considerate one and their cents with the disciples of Shylock.

Selfishness, like a bubble, may look promising, but he who trusts in it will be disappointed.

TO CONSIDER THE INSOLVENCY QUESTION.

A CONFERENCE of representatives from the different boards of trade in the country is to be held in Montreal next month for the purpose of devising ways and means of urging upon the Dominion Government the need of an insolvency law.

The idea is a good one. No matter how great a need there may be for a certain law, it will never be forthcoming until those who feel its need join their forces and contend for it.

The old insolvency law was repealed eighteen years ago, and since then the need of another one has gradually become more felt, until to-day the great majority of the business men of the country are warm supporters of such a measure. The old law, of course, they do not want resurrected. It is anathema.

There are several reasons why there should be an insolvency law. Probably the most paramount is the better safe-guarding of business, the present conditions being conducive to dishonest practices. Then there is the absence of uniformity, which needs to be remedied. That is by no means an unimportant matter. The cost of winding up estates is now glaringly excessive, and if an insolvency law can only reduce this cost to a moderate sum, and accomplish but little else, it will have done a great deal. Relief for capable and honest but unfortunate debtors is another thing that requires to be regulated by law.

It is to be hoped that every board of trade in Canada will be represented at the gathering in Montreal, and that not only ways and means of securing an insolvency law may be considered, but that advantage will be taken of such an occasion to rectify any little flaws there may be in the bill which it is proposed to bring before Parliament at its next session.

AMERICANS BUYING CORN.

There has been an active enquiry for canned corn in the Montreal market during the past week. This enquiry, it is worthy of note, has not been derived alone from the Canadian trade, as leading Montreal jobbers have made sales to parties from American cities, one firm turning over some round lots to Buffalo parties at 80c., net cash.

RECLAMATIONS ON CHEESE.

LAST summer reference was made in these columns to the substitution of an inferior cheese for a superior article. The Butter and Cheese Association of Montreal considered the matter at the time, but as the parties in question were not members of the association they concluded not to take any action in the matter, and it was allowed to drop.

Recently reclamations on shipments of Canadian cheese to Great Britain have revived the discussion. The Grocers' Journal, an English contemporary, in a recent issue, deals with the matter at some length. In the case of the goods in question, however, it was no case of substitution, as was amply demonstrated by the investigation held at Montreal. The goods were the output of the well-known Allan Grove combination, whose reputation is above reproach. The exporter in the case was A. W. Grant, who shipped 1,000 June cheese to a Glasgow firm, the Messrs. Davidson.

The latter firm on receipt of the cheese refused to accept them as finest, asking a reclamation of 3s. per cwt. Mr. Grant refused to accept this award, and a committee of arbitration, composed of Jno. McKergow, president of the Board of Trade; A. J. Brice, president of the Butter and Cheese Association, and A. C. Froemcke, was named to enquire into the matter. This committee asked the Messrs. Davidson to submit evidence, but the latter did not do so. It was learned also that several lots of the goods in question had been delivered to Messrs. Davidson's customers, and no complaint received as to quality. As a result of this the committee, which certainly had no interest to serve in the matter, decided that the cheese in question was of the quality sold.

This decision the Scotch firm declares to be unjust, so that it has become a question of honor between the conflicting parties to the controversy.

While THE CANADIAN GROCER believes that the gentlemen who arbitrated the case decided according to the facts at their disposal, the circumstance goes to show that exporters in Montreal cannot be too careful in shipping goods to Great Britain. The difficulty is that there is no mid court of appeal. How this court should be constituted it is not our province to state, but a trade that amounts to $17,000,000 annually certainly ought to have some easily workable machinery to deal with disputes of this nature, and avoid the ill feeling that they are bound to cause.

The suggestion that a sampling order should be attached to the shipping documents may be dismissed as impracticable, because it will never be acceptable to the exporters on this side the water. It is too one-sided in their opinion, and we believe that they are right.

The appointment of inspector is also open to argument. It will be far better to let the members of the trade themselves deal with the matter than adopt this method.

In any case, considering the magnitude of the business, disputes are surprisingly few, and surely there are some minds in the trade capable of devising some method of dealing with disputes when they do arise.

CURRANTS AGAIN ADVANCE.

Currants are still climbing up in price, cables received this week in Toronto announcing a further advance of from one to one shilling and sixpence per cwt.

Compared with the figures ruling a year ago, prices in the primary market are now something like 75 per cent. higher. Within the last month alone there has been an advance of about three shillings per cwt. in currants.

Filiatra currants imported at the prices now ruling in Patras could not be well sold by wholesalers at probably less than 6¾ to 7c. per pound.

Stocks of currants in Greece are greatly reduced, and as a strong demand is being experienced from the foreign markets, the indications are that they will be exhausted before the new crop comes in.

BISCUIT FIRM REORGANIZED.

The Queen Biscuit Co., St. John, N.B., has dissolved, Mr. Keefe and Mr. Clarke retiring. The business will be continued under the old style by Joseph S. Boss, who has secured as manager of the practical department a man who served his apprenticeship with Huntley & Palmer. The company is turning out an excellent range of biscuits, and no doubt increased business will result therefrom.

DISCOLORED CANNED LOBSTER.

SEVERAL weeks ago THE CANADIAN GROCER published a condensation of a report of Dr. MacPhail on the "causes leading to a deterioration in the quality of canned lobster." In this report Dr. MacPhail recommended discontinuous heating as a remedy for stains or smut.

In a recent issue of The Maritime Merchant this report comes in for extensive consideration from the pen of Mr. H. E. Barker, of Gabarouse, C.B., and, while the writer agrees with Dr. MacPhail as to the efficacy of discontinuous heating as a preventative of discoloration, he contends that the system is impracticable on account of the labor involved. He declares that eighteen daily boilings ranging ftom sixty to thirty minutes each are entailed, while employes would be compelled to work seven days per week. Mr. Barker suggests, however, that packers might experiment with the scheme on a small scale, but the whole tenor of his article is discouraging to the scheme.

One thing seems evident, discontinuous heating, as suggested by Dr. MacPhail, is the best which has yet been offered as a remedy for the evil in question. As Mr. Barker says, it may entail a great deal more labor than the system now in vogue, but there does not appear to be any question as to its being a better one. And the duty of the hour is not to discourage it, but to devise ways and means whereby it may be utilized. Mr. Barker says it tends to revolutionize the present method of canning lobsters. That is true, but all reforms are more or less of a revolutionary character.

MOLASSES STILL ACTIVE.

Last week THE CANADIAN GROCER pointed out the difficulty jobbers in Montreal had in procuring supplies of molasses in the Maritime Provinces.

It is now learned that all they could pick up was a few carloads, and that 25 to 26c. per gallon was paid for Barbadoes at St. John, N.B., which, of course, means an advance laid down in Montreal. For Porto Rico 28 to 31c. has been paid down there, showing that the situation is quite bullish.

In Montreal round lots of 400 puncheons Porto Rico sold at 30c., and for 100 puncheons 1896 Barbadoes 25c. was paid, while 28c. was bid for round lots 1897 crop, and refused, the holders wanting 30c.

AMONG THE RETAILERS.

Ticketing Goods In Shelves.

Various are the means adopted to attract attention to the quality or the price of goods offered for sale. Advertising in the local papers is the means used to reach the people in their own home, windows are displayed to catch their eye as they pass down the street, and counter attractions are used to induce those who have come in to consider whether they do not need this or that article. Many other methods are tried, some good, some bad. One of the good ones which I saw this week was the system of shelving goods adopted by J. S. Roberts, Yonge street, Toronto. His shelves are divided into compartments about eighteen inches long and ten inches high. The goods worth 10c. were placed in compartments together, the 12½c. near this, and all grades of prices were in separate compartments. Above each compartment was a small, neat card with the price of the goods shown. Thus, a customer waiting to be served can tell at a glance the suitableness of the price of goods to her pocket, and is tempted to buy, whereas, if the prices were not close by the goods, little or no attention would be given them. This has been found especially true of canned goods.

Last Season's Over-stocks.

"The next two or three weeks," says a Toronto grocer, "will be a good time to get rid of all surplus stock, all goods which have accumulated during the past year that are not desirable to keep in stock a second season. I am going to get out all my old currants and raisins, clean them up somewhat and sell out for a price. I will then sort up my stock, pick out all goods which have passed through a season, and give a few 'snaps' to the bargain-hunters. Then, if I have still a surplus of time on my shoulders I will get every hole and corner of my shop thoroughly cleaned out, every article for sale bright and attractive as possible." Another retailer makes it a point to get every debt on his books paid up by the end of February, and in order to do so he begins immediately after New Year's to send out his bills to those who have been indebted to him for some months. Both of these men seemed to be impressed with the idea that it is of great advantage to start with clean books and a clean shop in the beginning of March.

Pessimists.

I wonder what it is in a man that causes him to look at things from the worst light possible? In my peregrinations I continually meet with men who have very little to say about trade except that it is not as good as it once was, that it is now broken up and the bulk of it going to a few merchants down town. His store may be a commodious one, his stock may be varied and attractively arranged, but a few minutes' conversation with him gives a customer the impression that something is lacking, that this will not be a good place to deal, or people would not leave him for down town. Near by is another merchant in the same line, with a stock no better than his rival, yet he is confident of his ability to hold trade, and his hopefulness, his cheerfulness, does hold it.

THE RAMBLER.

WANT THE HEINZ FACTORY.

At a recent meeting of the Windsor (Ont.), Board of Trade the possibility of persuading the H. J. Heinz Co., of Pittsburg, to establish the Canadian branch of their canning factory in Windsor was discussed. It was decided to communicate with the Heinz Co., stating the advantages of Windsor, on account of the abundance of fruit, vegetables, etc., in its vicinity.

POOR QUALITY MALAGA RAISINS.

Editor GROCER,—The time seems to have come for a determined kick on the part of the grocery trade, at the disgraceful and continued depreciation of the Malaga layer raisins sent to this market.

The programme seems to be to multiply adjectives and other frills, at the expense of quality. I am convinced that a combined protest on the part of the trade would ensure an improvement in these goods, which will more than compensate for any trouble any of the trade may take in the matter. The writer ventures to hope that every grocer will join in this protest, so that next season may see these goods attain their old time quality.

Yours, etc.,

R. DONALD.

Toronto, Dec. 30, '97.

RECORD YEAR FOR OWEN SOUND.

The Owen Sound Times publishes statistics to the effect that 1897 has been a record year for that town as a port. In 1897 there were 113,411 tons of merchandise received, as compared with 74,482 tons the previous year, 60,073 tons forwarded as compared with 30,127 tons in 1896. The aggregate salary of porters, coal-handlers, etc., has doubled, thus improving business in every respect. There were 2,442,013 bushels of grain received, as compared with 1 498,000 bushels in 1896. The Times is confident that 1898 will show a corresponding increase in the port returns.



C. E. Colson
Montreal

TRADE CHAT.

LAST Friday, Saturday and Monday experienced the busiest days in tobacco shipping yet chronicled in these parts. Lewis Wigle shipped 20 carloads in the three days to Quebec via M.C.R., amounting in value to $6,000. This is a heavy business, and has been a profitable one to both farmers and business men. There is yet 10 carloads of tobacco to be shipped within a few days, making a total of 40 cars for the season.—Leamington Post.

Robert J. Ritchie has commenced business as grocer in St. John.

J. T. and M. J. Dingman have opened out a grocery store in Guelph, Ont.

J. T. Grantham has opened out as grocer at No. 116 Market street, Brantford.

The Winnipeg Retail Association has decided to hold its annual banquet at the "Leland" on Tuesday, Jan. 11.

Charles W. Band, of Toronto, has been admitted into the firm of James Carruthers & Co., grain and commission merchants, Toronto and Montreal. Mr. Band has, for some years, been manager of the Toronto business.

A St. Catharines, Ont., firm has been asked for quotations for 1,000 cases of tomato catsup by a firm in Scotland.

W. E. Blewett, Napanee, and Thos. W. Martin, Toronto, have bought out Alex. Elliott, grocer and provision merchant, Peterborough.

Thompson, Codville & Co., wholesale grocers, Winnipeg, are opening a branch warehouse at Edmonton in order to reach Klondyke supply trade.

A PIONEER GROCER DEAD.

David Oppenheimer, ex-Mayor of Vancouver, died on December 31, dropsy and heart failure being the cause. Deceased was the first Mayor of Vancouver, and held office for three consecutive terms, and was senior partner in the firm of Oppenheimer Bros., wholesale grocers. He was one of the pioneers of British Columbia, and owned large interests in Vancouver.

HE WAS NO FOOL.

A green-looking man came to town the other day with a small bucket of very white butter to sell and called on Will Matthis to buy it. He said he didn't want any at the store, but he would inquire if his wife wanted any. So he stepped to the telephone, called her up, and talked for a few seconds through the instrument. Then, turning to the countryman, who was standing with his hands in his pockets, his eyes dilated and his face very red, he told him that his wife said that she would not need any butter. The indignant countryman blurted out:

"Look here, mister, if you don't want any butter why din't you say so? I ain't such a fool as to think that you've got your wife in that little box!"—Elizabethtown News.

The Missouri Experimental Station, which has been experimenting with sugar beets for seven years, has decided that the industry will not pay in Missouri.



SENTIMENT VS. BUSINESS.

AN ENGLISH OPINION OF THE FRANCO-RUSSIAN ALLIANCE.

John Bull. "Is it not strange, my dear Madam, that while he, who only takes 9,000,000 francs of your produce, should be your bosom friend, I, who buy sixty times as much, get nothing but abuse!"—Punch.

[Le Soleil, of Paris, France, says: "Whereas Russia bought 9,769,000 francs worth of produce from France for the first six months of 1897, England bought 590,000,000 francs worth."]

WANT More Business this Year?

A small purchase, if satisfactory, often insures a customer's steady trade—the kind that pays. One sale at a large profit may cost you the trade of the steady customer. The successful grocer is always sure of the quality of a line of goods before he supplies them to a customer.

GREIG'S CROWN FLAVORING EXTRACTS

are of **known** purity and strength. Nothing is allowed to adulterate their purity, nothing to weaken their strength. We want you to try how your customers would like them. If they are not in every way satisfactory return the goods and get your money back.

This is Our Guarantee.

We added forty new names to our list of customers in these goods during December. All say "your goods are giving the greatest satisfaction."

Let us hear from YOU

Robert Greig & Co. - Montreal

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Jan. 7, 1898.

GROCERIES.

THIS is usually a dull week in the wholesale grocery trade, but, contrary to custom, business this week can scarcely be characterized as dull. Of course the volume of trade is not large, but it is, nevertheless, larger than is usual at this time of the year. This is taken by the wholesalers as a good indication of the trade for the coming year. The most interesting feature in trade is still probably canned vegetables, and most houses are now asking $1.10 to $1.15 for tomatoes, although a firm here and there has not gone beyond the dollar mark. The sugar market remains steady, and while business as a rule is lighter, yet some carload lots have been moving and the output is probably rather better than is usual at this time of the year. In foreign dried fruits the most interesting feature is a further advance of from 1s. to 1s. 6d. in currants in the primary markets. The tea trade has during the last few days shown signs of a re-awakening, and some nice parcels have been sold by local wholesalers. January is, of course, what is termed one of the tea months of the year. Coffees are still meeting with a fair demand at steady prices. Apricots and California prunes are firm in the primary market. A cable announces an advance in the price of Tarragona almonds. Molasses and syrup are both quiet.

CANNED GOODS.

The most interesting feature in connection with canned goods is still tomatoes, and most of the houses are now quoting $1.10 as their bottom price. At the same time, however, we know of at least one house which has not advanced its figures beyond $1. The range in quotations is all the way from $1 to $1.15 per dozen. The market for tomatoes is unquestionably strong, and we hear of a packer on the Niagara Peninsula being offered $1.05 f.o.b. at factory for a round lot of tomatoes. Whether the offer was accepted or not we cannot say. The demand from the retailers for canned vegetables is fair, it being realized, evidently, that present prices are not likely to go lower. We quote as follows: Tomatoes, $1 to $1.15; corn, 70 to 85c.; peas, 90 to 95c. for ordinary; sifted select, 90c. to $1; extra sifted, $1.25 to $1.40; beans, 60 to 95c.; peaches, $2 to $2.60 for 3's, $1.40 to $1.75 for 2's; raspberries, $1.50 to $1.80; strawberries, $1.40 to $1 70, according to brand and quality; blackberries, $1.40 to $1.70; cherries, $1.75 to $2.25; apples, 3's, 80 to 95c.; gallons, $2.25 to $2.40; salmon, "Horseshoe," $1.25 in 5-case lots and $1.30 in less quantities; other red salmon, $1.20 upwards, according to quality and brand; cohoes, 95c. to $1; canned mackerel, $1.20 to $1.30; lobsters, $2.40 to $2.70 for tall tins; ½-lb. flats, $1.65 to $1.70; Canadian canned beef, 1's, $1.35 to $1.40; 2's, $2.35 to $2.50; 6's, $7.75 to $8.25; 14's, $15 to $16; Canadian kippered herrings, $4.50 per case.

COFFEE.

Wholesalers report continued good demand for coffees of all descriptions, but more particularly in Rio kinds. Jobbers quote green in bags: Rio, 8 to 12½c., according to grade; East Indian, 27 to 30c.; Santos, 12 to 18c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 13 to 17c.; Jamaica, 16 to 22c.

SYRUPS.

The demand is only light, neither retailers nor wholesalers being buyers. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

In this line, as in syrups, there is very little doing. We quote: New Orleans, bbls., 23 to 35c.; ditto. half-bbls., 25 to 37c.; ditto, fancy, 50 to 55c. in bbls. and half-bbls.; Barbadoes, 31 to 35c.; half-bbls., 33 to 35c.

SUGAR.

Nothing particularly new has developed in sugar during the past week. Naturally, the volume of business at this time of the year is light, and then it must be remembered there was some anticipation of wants a few weeks ago, just before prices advanced. At the same time, however, business in sugar for this time of the year is good, and during the past few days several carload



THOROUGH CLEAN FAST

Positively removes every seed.
We have them. You ought to have them.

WALTER WOODS & CO. · Hamilton

DRINK : : :

:: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolates, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier

The world-renowned French Vanilla Chocolate.

"You must move with the times or be left behind."



Is the unadulterated product of the finest tea-producing soil in the world—the beautiful Island of Ceylon. The quality is incomparable, the sale enormous.

WHOLESALE AGENCIES . . .

25 Front Street East - - TORONTO
318 St. Paul Street - MONTREAL
219 Cambie Street - - - VANCOUVER, B.C.
15 Niagara Street - - - BUFFALO, N.Y.
206 State Street - - - BOSTON, Mass.
347-349 Fifth Avenue - - PITTSBURG, PA.
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SURPRISE SOAP

MAKES

CHILD'S PLAY ON WASH DAY

Easy, Quick Work . . .
Snowy White Clothes

You can safely recommend **SURPRISE SOAP** as the best soap for washing clothes.

The experience of thousands for years is the proof.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

BRANCHES—

MONTREAL: Board of Trade Building.
TORONTO: Henry Wright & Co, 51 Colborne St.
WINNIPEG: E. W. Ashley.
VICTORIA: La Patourel & Co.

lots have changed hands. The outside markets are quiet, but on the whole steady. We quote wholesale price, subject to a discount of 1 per cent., 10 days: Granulated (Redpath, St. Lawrence, Acadia), 4⅝c.; ditto, Dutch, in bags, 4⅜c.; ditto, German of Canadian make, in bbls., 4¼c.; ditto, imported, in bags, 4¼c.; yellows, 3⅞c. upwards.

NUTS.

A cable received in Toronto this week states that Tarragona almonds are fully 1½c. per pound above the price of the fall importations. Stocks here in this line are low. We quote as follows: Brazil nuts, 12½ to 14c.; Valencia shelled almonds, 23 to 25c.; Tarragona almonds, 9 to 11c.; peanuts, 10 to 12c. for roasted and 8 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 11½ to 12c.; Marbot walnuts, 9½ to 11c.; Bordeaux walnuts, 8 to 9c.; Sicily filberts, 9½c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.

RICE, TAPIOCA, SAGO.

This line is showing little or nothing that is interesting, business being quiet. We quote: Standard "B," broken lots, 3⅞c.; 1 to 5 sacks, 3¾c., and 5 sacks and over, 3⅝c. per lb.; Japan, 5c.; Patna, 4¾ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½ to 4½c.

SPICES.

The spice trade is enjoying its usual quietude, and prices remain much as before. We quote as follows: Pure Singapore black pepper, ground, 14c. in kegs, pails and boxes, and 15c. in 5-lb. cans; ditto, whole, 12c. per lb.; pure white pepper, ground, 24 to 26c. in kegs, pails and boxes, and 20 to 22c. in 5-lb. cans; ditto, whole, 20 to 22c., according to quality; pure Jamaica ginger, 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25c.; ditto, best, 28 to 30c. per lb.; allspice, 16c.; cassia, 25c. per lb. for ground and 40c. for Saigon

TEA.

January usually witnesses the opening up of the tea trade, and wholesalers this week report that the demand is beginning to improve already for all descriptions of teas. The volume of business, however, is still light, although some houses report sales for nice lots. Representative shipping firms report that wholesalers are also making a little more enquiry, although, of course, until they get through stock-taking they will make few, if any, purchases. The teas which are attracting the chief attention are still those on spot, although some business has been done on London account. Ruling wholesale prices on the Toronto market to retailers are: Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indias and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

CURRANTS—Cables were received in Toronto this week noting an advance of 1s. to 1s. 6d. per cwt. in the price of currants in the primary market, and some business has been done at the higher figures. The demand from retailers has, of course, fallen off, but there is still a fair business doing on this account. We quote: Provincials, 5¾ to 6c.; Filiatras, 6¼c. in bbls; 6⅜c. in half-bbls and 6¼c. in cases. Patras, 6¾c. in bbls.; 6¾c. in half-bbls. and 6⅞c. in cases. Vostizzas, 7½ to 8½c. in cases.

VALENCIA RAISINS—There is just a fair demand, with prices steady. We quote: New goods—Off-stalk, 4½ to 4¾c.; fine off-stalk, 5 to 5½c.; selected, 6 to 6½c.; layers, 6½ to 7c.

MALAGA RAISINS—The market is quiet, but the quantity on spot is limited, as already noticed in previous issues. We quote as follows: London layers, $1.50 to

POULTRY
BUTTER
EGGS
HONEY

J. A. McLEAN,
77 Golborne St.
TORONTO.
Commission Merchant.

Going to Retire?
Want to Sell Out?
If so, say so in THE CANADIAN GROCER. It reaches the most likely buyers. Two cents a word each insertion.

THE MANITOBA
PRODUCE AND COMMISSION COY.
WINNIPEG, MAN.
Wholesale Dealers
PROVISIONS OF ALL KINDS
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The Following Brands
Manufactured by
The American Tobacco Co.
OF CANADA, Limited.
Are sold by all the Leading Wholesale Houses.
CUT TOBACCOS . . . .
OLD CHUM.
SEAL OF NORTH CAROLINA.
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E. NICHOLSON
Successor to W. F. Henderson & Co.
Wholesale Commission Merchants and Brokers . . .
Teas, Canned Goods, Molasses, Coffees, Dried Fruits, Syrups, Spices, Starches, Condensed Milk, Salmon, Bags, Beans Canned Meats, Smoked Meats. Lard, Oatmeal, Rice, Tapioca, Sago, etc., etc.
Representing some of the leading houses in the world. Advances made against consignments. Storage—in Bond or Free. Wholesale Trade and Millers only supplied.
174 Princess Street, Winnipeg, Man.
Correspondence Invited.

Keep your FRUIT stock well assorted
We can give you GOOD VALUES in
MALAGA GRAPES
BANANAS
ORANGES
LEMONS
GRAPE FRUIT
TANGERINES
Also OYSTERS and HADDIE
CLEMES BROS. - Toronto

$1.70; black baskets, $2 to $2.20; blue baskets, $2.30 to $2.50; Connoisseur clusters, $2.20 to $2.40; dessert clusters, $3.50 to $3.75.

CALIFORNIA RAISINS—There is not a great deal doing, and quotations are unchanged. We quote: 3-crown, 7¼ to 7½c. per lb; 4-crown, 8¼ to 8½c. per lb.; 1-lb. cartoons, 20c.; 2¼-lb. cartoons, 35c.

DATES—Dates are quiet, and the price locally appears to have an easier tendency. Hallowees are quoted at 5¾c., and Kadrowees at 5½c.

FIGS—Quiet and unchanged. We quote: 4-crown, 10 to 11c.; 5-crown, 11 to 13c.; 7-crown, 13 to 14c.; 9-crown, 15 to 16c.; natural figs, in bags, 4½ to 5c.; mats, 3½ to 4c. per lb.

PRUNES—The California prunes of the smaller size are a little dearer on the Coast, according to latest advices. We quote: 40 to 50's, 10 to 10½c.; 50 to 60's, 8 to 8½c.; 60 to 70's, 7½ to 8c.; 70 to 80's, 7 to 7½c.; 80 to 90's, 6½ to 7c.; 90 to 100's, 6 to 6½c. Silver prunes (fancy), 13½c.; egg plums, 9½c.; golden plums, 10½c.

CALIFORNIA EVAPORATED FRUITS — Apricots are ½c. per lb. dearer on the Coast. The advance is due to the scarcity of this article, while the demand is good. We quote as follows: Apricots, 9 to 9½c. per lb. in 50-lb. boxes, 9½ to 16c. in 25-lb. boxes, and 13 to 14c. in 1-lb. cartoon boxes; Peaches, 9½ to 12½c. in 25-lb. boxes, and 13c. per lb. in 1-lb. cartoons.

GREEN FRUITS.

There has been more movement this week than last, a fair demand now being felt for bananas and cranberries. Oranges and lemons are moving well. Apples are in little demand. Onions are also moving slowly. We quote as follows: Almeria grapes, $5 to $7.50 per keg; lemons, Messina, $2.75 to $3.25 a box; cocoanuts, $4.50 a sack and 60c. per doz.; oranges, Valencia, $5 to $7.50 per case; California navels, $3.50 to $4 per crate; Jamaica oranges, $7.50 per bbl., and $4 per box; Mexican oranges, $3.25 to $3.75 a box; bananas, $1.50 to $2; Cape Cod cranberries, $8 to $8.50 per bbl., and $2.75 to $3 per box; Canadian cranberries, $6.75 to $7.50 per bbl., and $2.50 per box; Nova Scotia cranberries, $8 to $8.50 per bbl.; Canadian apples, $2.50 to $3.50 per barrel and 40 to 50c. per basket; Canadian onions, red or yellow, in 80-lb. bags, 70c.; pickling onions, 75c. per basket; celery, 25 to 50c. a dozen; winter pears, $3.50 to $4 per bbl. and 30 to 50c. per basket.

POULTRY
BUTTER
HONEY
EGGS
Are in good demand.
Chas. J. Graham
88 Front Street East . . . . Toronto

THE QUEEN CITY OIL CO. LTD.
SAMUEL ROGERS, President, - TORONTO.
See that you get the genuine brands. Boston Coach Oil, Harness Oil, Sewing Machine, Bicycle, Lantern and Gun Oil, Hoof Ointment, Axle Grease, Paraffin Wax Candles-Electric Light and Granite Candles, Coach Candles, Christmas Candles, Plain and Decorated, Cordova Wax Candles. Enquire for prices.
Use PEERLESS OIL for Machinery.

THE TRADE BUILDERS OF B.C.
ARE
OKELL & MORRIS' GOLD MEDAL BRANDS
OF PURE Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels.
We guarantee the purity of our manufactures. | Works: VICTORIA, B.C.

POTATOES AND APPLES
Wm. Hannah & Co.
TORONTO——and——MONTREAL
Board Trade Building. 177 McGill St.
We are always open to buy or sell car lots. Write or Wire us for Prices.

Special for KLONDIKE Supply Houses
We offer Evaporated Apples, Peaches, Apricots, etc.
Evaporated Eggs (splendid article), 1 pk. equal to 3 doz. eggs; also in bulk.
Condensed Pure Grape Vinegar; 1 gallon makes 21 gallons, with addition of water.
Evaporated Vegetables (for soups) in packages.
Several large shipments already made to Vancouver. Write for particulars.
W. H. SEYLER & CO.
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EGGS
Poultry, Butter, etc.
We solicit consignments of above.
DRIED APPLES
We buy outright at market prices. Write us particulars before selling.
RUTHERFORD, MARSHALL & CO
62 Front St. East, TORONTO

G.F.& J.GALT 42 SCOTT St TORONTO. PACKERS OF THE CELEBRATED BLUE RIBBON TEAS

COUNTRY PRODUCE.

EGGS — There is a fair delivery, with a limited demand. Strictly fresh eggs are still sought. We quote: Fresh-laid, 17 to 18c.; held, fresh and cold-stored, 15 to 16c.; pickled, 13 to 13½c.

POTATOES—The demand is limited, with about as much offered as wanted. We quote : Carload lots at 60c., and small lots on the market at 65 to 70c.

DRIED APPLES—Business continues dull with prices at 4 to 5c. f. o. b. Jobbers are quoting at 5c. per lb. for choice stock.

EVAPORATED APPLES — Prices are still nominally 8 to 9½c. outside, but there is nothing doing. Jobbers quote 9 to 10c.

BEANS—There is little doing, with quotations remaining at 80 to 85c. for prime beans in 10 to 50 bag lots.

HONEY — There is little business being done, though as much as usual at this season. We quote as follows: Clover honey, 7 to 7½c.; buckwheat, 4c.; light color, in 60-lb. tins, 6 to 6½c.; 5 and 10-lb. tins, 7 to 7½c.; comb, $1.50 to $1.75 per dozen.

POULTRY — The receipts are moderate with a limited demand. There has been a general decline in price. We quote: Geese, 6c. per lb.; chickens, dressed, 25 to 40c.; ducks, 40 to 60c.; turkeys, 7 to 8c. per lb.

PROVISIONS.

Trade is quiet, the demand for meats being quiet, as is usual at this season. The dressed hog market is firm, with an advance of 10c. for light hogs. We quote :

DRY SALTED MEATS—Long clear bacon, 7½c. for carload lots, and 8c. per lb. for ton lots and cases.

SMOKED MEATS—Breakfast bacon, 11 to 11½c.; rolls, 9c.; hams, large, 9½c.; medium, 10c.; small, 10½c.; shoulder hams, 8½ to 9c.; backs, 10 to 11c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 6¼c.; tubs, 6½c.; pails, 6¾c.

BARREL PORK—Canadian heavy mess, $14 to $14.50; Canadian short-cut, $16; clear shoulder mess, $14.

DRESSED HOGS—We quote: $5.80 to $5.90 for heavy, and $6 to $6.20 for light hogs.

BUTTER AND CHEESE.

BUTTER—There is a steady demand for large rolls. Choice dairy in tubs is not coming in as freely as wanted. Pound prints are also desired. Creamery is in good demand, especially pound prints. We quote as follows: Dairy, best, large rolls,. 14 to 15c.; pound prints, 15 to 16c.; tubs, best grade, 15 to 16c.; second grade, 13 to 14c.; low grade, 11 to 12c.; creamery, early make, tubs, 17 to 18c.; late make, tubs, 18 to 19c.; prints, 20c.

CHEESE—There is some movement on local market now, with quotations ¼c. lower, now being quoted at 8½ to 9c.

FISH AND OYSTERS.

Oysters are moving well. There is also a good demand for fish, especially trout, whitefish and steak cod. We quote : Oysters, $1.25 per gal.; fresh trout, 7 to 7½c. per lb.; fresh haddock, 5c. per lb.; fresh steak cod, 6 to 6½c. per lb.; pickerel, 6c. per lb.; pike, 4c. per lb.; perch, 3c. per lb.; fresh herring, 3½c. per lb.; haddies, 6c. per lb.; Labrador herring, $5.75 to $6 per bbl. and $3.25 per half-bbl.; split herring, $5 per bbl. and $2.50 per half-bbl.; boneless fish, 3½ to 4c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), $2.50 per keg; ciscoes, 75c. to $1; Manitoba frozen whitefish, 7½c. per lb.

SEEDS.

The effect of the Christmas holidays is now being felt, as few sales for export are heard of, though samples are frequently asked for. Business, therefore, is quiet, with prices unchanged. We quote alsike at from $2 to $5; red clover at from $2.50 to $4; timothy, $1 to $1.40 for machine-threshed, and for bright, flail-threshed $1.50 to $1.75.

SALT.

Business is good, with prices unchanged. We quote : Carload lots, $1.05 per bbl., and 65c. per sack ; less than carload lots, $1.10 per bbl., and 70c. per sack. At the wells we quote : F.O.B.. barrels, 75c.; sacks, 50c.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN — Prices are fractionally lower with easier feeling. We quote the street market as follows : Winter wheat, 85 to 86c.; barley, 30 to 34½c.; peas, 45c.; oats, 26 to 27c., Toronto freights. No. 1 hard wheat is quoted at $1.02, Toronto freights.

FLOUR — The market is easy with prices unchanged.. We quote : Manitoba patents, $5.40 ; Manitoba strong bakers', $5 ; Ontario patents, $4.60 to $4.75 ; straight roller, $4.10 to $4.15, Toronto freights.

BREAKFAST FOODS—Business continues active. We quote : Standard oatmeal and rolled oats, $3.50 in bags and $3.60 in bbls.; rolled wheat, $2.70 in 100-lb. bbls.; cornmeal, $2.35 ; split peas, $3.25 ; pot barley, $3.

HIDES, SKINS AND WOOL.

HIDES—There is a good demand, with market steady. We quote for both cowhides and steerhides: No. 1, 9c. ; No. 2, 8c.; No. 3, 7c.

CALFSKINS — We quote as follows : No. 1 veal, 8 lbs. and up, 12c. per lb.; No. 2, 10c.; Dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—Prices are firm, yet unchanged. We quote now at $1.10.

WOOL—There is a steady demand for pulled wools, the price quoted remaining at 20½c. for fleeces and tub-washed.

PETROLEUM, ETC.

Business in all lines continues active, with prices unchanged. We quote as follows in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 14c.; carbon

NEW YEAR'S CONFECTIONERY

Sold on merit. The low prices prevailing in Candies have not depreciated our high quality.

WRITE US FOR QUOTATIONS FOR PURE GOODS

J. McLauchlan & Sons Manufacturers Biscuits and Confectionery Owen Sound

WE ARE PAYING CASH FOR DRIED APPLES



W. B. BAYLEY & CO.
EXPORT BROKERS
46 FRONT ST. E. Toronto

Teas that are Scarce

elsewhere, are usually to be found in stock with us. If our travellers do not reach you, kindly mail us sample. WE CAN MATCH IT---curiosities excepted---and as usual

"OUR PRICES ARE RIGHT."

"Anchor"

Nos. 1/12

BRAND REGISTERED

Our Leader In Japans.



Choicest Spring Pickings Season 1897

Packed in 30-lb., 50-lb., 80-lb., 91-lb., 100-lb. fancy air-tight slope-lid canisters—retails at 25c., 30c., 35c. Shows fine style and draw and **Good Margin.**

Its Consumers are its Advertisers.

"KOLONA"

PURE CEYLON TEA

In half-pound and one-pound lead packages—to retail at 25c., 30c., 40c., 50c., 60c., 80c. Sold from the Atlantic to the Pacific—

These lines are handled by the best trade---why not by you?

THE EBY, BLAIN CO., LIMITED

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO

IMPORTERS, PACKERS AND BLENDERS

Yukon Expeditions

We can supply outfits of all kinds for large or small parties going to the Northern Mining Districts. Our success in supplying several American expeditions has led us to go into this business on a large scale. If you are going to the Klondyke, correspond with us,

WE CAN SAVE YOU MONEY

Coffees, Spices, Fruits, Canned Goods, etc.

S. H. Ewing & Sons Wholesale General Commission Merchants, 27 St. Sacrament Street. **Montreal.**

safety, 16½c.; American water white, 17½c.; Pratt's astral, 17c. in bulk.

MARKET NOTES.

Currants are cabled 1s. to 1s. 6d. dearer in Patras.

Tarragona almonds have advanced 1½c. per lb. since the orders for fall importations were placed.

Evaporated apricots have advanced ½c. per lb. on the Coast. California prunes are also rather dearer.

Purnell, Webb & Co., the well-known vinegar manufacturers of Bristol, England, recently shipped the first consignment of vinegar to the cities of Victoria and Vancouver, British Columbia, for the Hudson Bay Co. It is expected this will lead to further business.

QUEBEC MARKETS.

MONTREAL, Jan. 6, 1898.

GROCERIES.

THE grocery market exhibits no special change this week. The firm disposition of values is as strongly in evidence as ever, and it is confidently predicted that once the consumptive demand really makes itself felt an advance is inevitable in molasses, canned tomatoes, corn and apples, while sugar also is very likely to go still higher than it is at present if current indications are at all reliable. On the whole, the general grocery situation as regards values is very firm.

SUGAR.

The firm feeling of the sugar market is fully maintained, and, as a result of the advance at the refineries last week, jobbers here are asking 1-16c. per lb. more for granulated this week. Yellows are quoted the same. It is worthy of remark, however, despite the remarkably strong tendency of the market, that retailers do not appear to be at all anxious about supplies, and are only taking what they actually want. We quote: Standard granulated, 4 7-16c.; Canadian German granulated, 4¼c.; Dutch. do, 4¼c.; German granulated, 4¼c., and domestic yellows, 3⅝ to 4c.

SYRUPS.

There is only a moderate business doing, but stocks are very light and prices firmly held at 2 to 2½c., as to grade, for Canadian.

MOLASSES.

The molasses market continues excited and feverish, and jobbers here have been trying to pick up supplies in the St. John, N.B., market without much success. The only fact that tends to check advance at the moment is the comparatively small consumptive demand. Once this begins to make itself felt higher prices are looked for. In a large way transactions comprise 400 puncheons Porto Rico, the terms being kept private. A lot of 100 puncheons old 1896 Barbadoes sold at 25c., and 28c. was bid for 1897 crop and refused by the holder, who wants a good deal more money. We quote the jobbing range: Puncheons, 28c.; barrels, 30½c., and half-barrels 31½c.; car lots 1c. less.

RICE.

There is a quiet trade doing in rice. We quote: Imported Japan, 4⅞ to 5½c.; standard B rice $3.40 to $3.50; ditto, grade S, $3.30 to $3.40; Patna, $4.75 to $5; choice Burmah, $4; and ditto Java, $4.25.

SPICES.

The general tendency of values outside is firm, but there is no quotable change here. Business is of a quiet character. We quote: Black pepper, 12c.; pure white, 20c.; pure Jamaica ginger, 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar (French), 25 to 27c.; do. best, 30c.; allspice, 14c.; and nutmegs, 50 to 90c.

COFFEE.

There is little change in the coffee market except that business has transpired in Maracaibo at rather better prices, and we quote 13 to 15c. as the range this week for it. Santos have sold at 11 to 11½c. and Rio at 10c.

TEAS.

The tea market, were it not for further business in Japans from first to second hands at firm prices, viz., 13 to 16c, the market would be devoid of feature. Otherwise business is quiet, and we quote: Young Hysons, 18c. for low grades, 24 to 28c. for mediums and 30 to 40c. for good to finest; China Congous, 10 to 17c. for mediums and 25 to 55c. for high grades; Japans, 13 to 17c. for mediums and 28c. for higher grades; Indians and Ceylons, 17 to 20c. for mediums and 35 to 65c. for higher grades.

CANNED GOODS.

The firm feeling in canned tomatoes has been fully maintained, and the same is to remark regarding corn and peas also, some extensive transactions being noted this week in corn, on which an advance to $1 as the inside price for jobbing business is freely predicted. We quote: Tomatoes, $1.10 to $1.25; corn, 90c. to $1; peas, 90c. to $1.15; peaches, $1.75 to $1.90 for 2's; raspberries, $1.50 to $1.90; strawberries, $1.75 to $2, according to brand and quality; cherries, $2.30; apples, gallons, $2.60 to $2.75; 3-lb.do., $1 to $1.10; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.25; "Clover Leaf," $1.25; Lowe Inlet, $1.20, in tall tins; canned mackerel, $1.25; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.30; lobsters, $11 per case; French sardines, $10.25 to $11 for extra brands; ordinary brands, $8 to $9; Canadian brands, $4.25 to $4.50.

DRIED FRUIT.

There has been a quiet trade in Valencia raisins. Cables from abroad, especially from London, are much firmer in tone on these fruit. We quote: Off-stalk, 4½c.; fine do., 4¾ to 5c.; selected, 5¾ to 6c., and 4-crown layers, 6 to 6¾c.

California raisins move along quietly on a steady basis: 2-crown, 6¼ to 6¾c.; 3-crown, 7¼ to 7¾c.; and 4-crown, 8¾ to 9c.

Loose Spanish muscatels are steady at 6 to 7c. Cables on Sultanas are higher, but there is no change locally, except that

The World's Best

must be good, safe and profitable enough for every Grocer to handle.

COTTAMS BIRD SEED occupies this unique position. Embodying the most recent and valuable discoveries for birds, covered by 6 patents, we guarantee 1-lb. packet of C.B.S. better value than 2½ packets of any other brand selling at the same price. This is why C.B.S. is so popular from one end of the Dominion to the other. All wholesalers.

ROYAL JUBILEE OIL

Is the Best Burning Oil in the Market.

ROYAL OIL COMPANY
SOLE MANUFACTURERS
Geo. Anderson, Manager. Toronto

The
DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

Oranges and Lemons

We are receiving Valencias, Mexicans, Bahama and California Navel Oranges in quantities. Valencia Oranges are better at this season of the year than they have been for many years, owing, no doubt, to favorable season for quality. Mexican and Bahamas are fine fruit, and are giving good satisfaction. California Navels are now coming in splendid shape. The earlier arrivals were somewhat greeo. LEMONS—We have fancy and choice stock in all sizes. If you intend buying, write us for quotations.

AUCTION SALES

are held every Wednesday throughout the season. We shall be pleased to furnish particulars of goods to offer.

McWILLIAM & EVERIST

25 and 27 Church St., TORONTO, Can.
Telephone 645.

MINCE MEAT

We are putting up an exceptionally fine line of English Mince Meat, in 5-lb, 12-lb, 27-lb., and 60-lb. pails.

We guarantee it to be made of the finest and purest materials, neatly put up in packages suitable for family and store trade, and at reasonable prices

Send us your Orders for Christmas Trade now.

F. W. FEARMAN - HAMILTON

some lower grade fruit is offering down to 8½c., and we quote 8½ to 9c., as to grade.

The strong feeling in currants is fully maintained, recent cables tending, if anything, to accentuate it. This is particularly the case in regard to Provincials, which would cost at the very least laid down 5½c. in half cases, and there are no barrels or cases offering. We quote: Fine Vostizzas, half-cases, 6½c.; Patras, half-cases, 6¼c.; choice Filiatra, do., 6c.; fine do., half-cases, 5⅞c.; Filiatra, half-cases, 5¾c.; do. half-bbls., 5½c.; do., bbls., 5⅜c. fine Provincials, half-cases, 5⅝c.

Prunes are quiet and steady. We quote: Austrian, 6½ to 7c.; French, 4½ to 5½c., and Californias, 7½ to 10c., as to grade.

Figs are steady and unchanged. We quote: Eleme, 10 lbs., 10 to 11c.; case lots, 9c.; 12-oz. boxes, 7½c.; 14-oz. boxes, 9c.; 25 bag lots, 3¼c., and bags, 3½ to 4c.

There has been a good enquiry for dates at 5½ to 6c.

NUTS.

A fair trade is doing in nuts and prices are firm, especially on Grenoble walnuts which are not plentiful. We quote: Grenoble walnuts, 10½ to 11c.; Marbots, 9 to 9½c.; Tarragona almonds, 9½ to 10c.; shelled almonds, 20 to 22c., and shelled walnuts, 17 to 18c.; Sicily filberts, 8½c., and pecans, 10c.

FISH.

The pickled fish market is quiet and steady. We quote as follows: No. 1 N.S. herrings, 4¼ to 4½c.; Cape Breton, $4.75 to $5; half barrels, $2.75; Nova Scotia, half barrels, $2.25; B.C. salmon, $11 to $11.50; No. 1 white fish, 4½c., half barrels; No. 1 trout, 4 to 4¼c., half barrels; No. 1 green cod, $3.75 to $4; No. 2, $2.40; No. 1 large cod, $4.25 to $4.50; draft cod, $5.

Dried and prepared fish rule steady; dried cod at 3¾c.; dressed or skinless, 4¼ to 4½c.; pure boneless, 4½ to 5½c., and boneless, 3c.

Fresh haddock and cod are unchanged at 3½ to 4c., steak cod, 4c.; smelts, 4 to 6c.; white fish and trout, 7c.; salmon, 10 to 11c.; Manitoba pike, 3½c., and fresh herrings, $1.80 to $1.85 per 100.

DRIED APPLES.

There is no change in dried apples, which we quote at 6½ to 7c., and evaporated at 10c.

APPLES.

Continue quiet and steady at $3 to $4.50 for No. 1, and $2 to $2.50 for No. 2.

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.

$2.50 per case; 80c. gallon.

THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

BROCK'S BIRD SEED



This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

E. T. STURDEE

Mercantile Broker, Manufacturers' Agent,

ST. JOHN, N.B. ETC., ETC.

Wholesale trade only.

EGGS AND BUTTER

We are buyers of Choice Butter and Fresh Eggs. Highest prices paid. Correspond with us.

THE WM. RYAN CO. LIMITED

70 and 72 Front St. East, - TORONTO

S. K. MOYER,

COMMISSION MERCHANT

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,

TORONTO, ONT.

POULTRY . . . BUTTER, EGGS

Your consignments of the above solicited. Our large local and shipping trade enable us to get best prices.

QUICK SALES. PROMPT RETURNS.

Prices the highest the market will afford.

D. GUNN, BROS. & CO.

Pork Packers and Commission Merchants,

TORONTO, ONT.

Extra Fancy California, Florida, Mexican, Jamaica and Valencia Oranges, all sizes, good color; Fancy Messina Lemons, Almeria Grapes, Bananas.

HUGH WALKER & SON

Wholesale Fruit and Commission Merchants

GUELPH, ONT.

New Nuts, etc., S. S. Almonds, Walnuts, Filberts, Finest New Dates and Figs, Cranberries, Booth's Oysters in pails, 3's and 5's, Finnan Haddies.

Balfour & Co. - Hamilton

ARE BUYERS OF

DRIED APPLES

WRITE THEM.

GREEN FRUIT.

The orange market rules rather easier, and the same can be said of lemons. We quote as follows: Lemons, $2.50 to $3; Jamaica oranges, $5.50 to $6; California, $3.50 to $4; Valencia, $4 to $4.50; Almeria grapes, $5 to $6.50; Cape Cod cranberries firmer, at $7.50 to $8.50, and Nova Scotia, $7.50 to $8.50.

COUNTRY PRODUCE.

POULTRY—The poultry market was quiet, the demand being of a very limited character, which was fully expected after the holiday trade. The receipts were small, and although sales were slow prices show no change. Turkeys sold at 9 to 9½c.; chickens, 6 to 7c.; ducks, 8 to 8½c., and geese, 5 to 7c. per lb.

EGGS—The tone of the egg market is firm and demand for small lots is good. We quote: New laid, 22c.; choice candled, 18 to 19c.; Montreal limed, 14 to 15c., and western limed, 12½ to 13c. per dozen.

BEANS—Business in beans was quiet and prices are unchanged at 80 to 90c. for primes, and at 95c. to $1 for choice hand-picked per bushel.

GAME—The market for partridge was steady, with a fair demand at 70 to 75c. for firsts and at 40 to 45c. for seconds, per brace.

HONEY—There was no change in honey, business being quiet. We quote as follows: White clover, 12½c.; dark clover comb, 10 to 10½c., and dark 7 to 8c.

PROVISIONS.

The provision market was quiet, the demand being principally for small lots to fill actual wants, and prices rule steady. We quote: Canadian pork, $15 to $16 per barrel; pure Canadian lard in pails, at 7 to 7½c., and compound refined at 5 to 5¼c. per lb.; hams, 11 to 13c.; bacon, 10 to 12c. per lb.

DRESSED HOGS.

There was no change in the position of the dressed hog market. The receipts continue small, for which there is an ample demand, and prices are maintained at $6.50 to $6.75 for light-weights and at $6.25 for heavy per 100 lbs., in a jobbing way.

SALT.

Steady as follows: Coarse Liverpool, in 165-lbs. bags, 38 to 45c., and Trepani, $1.10 per bag of 215 lbs.

FLOUR AND MEAL.

There was no important change in the situation of the flour market. The tone was steady in face of the sharp decline in prices for wheat at American wheat centres. The demand from local buyers was fair for small lots, and a larger volume of business was transacted than was expected. We quote: Winter wheat, patents, $4.75 to $5; straight rollers, $4.40 to $4.45; bags, $2.15 to $2.20; best Manitoba strong bakers', $4.60 to $5; second do., $4.50 to $4.60, and low grades, $2.70; Hungarian patents, $5.40.

Business in meal continues quiet and the market is without any new feature of note, prices being steady. We quote: Rolled oats, $3.45 per barrel, and $1.67½ per bag; standard meal, $3.25 per barrel, and $1.57½ per bag.

There was an improved demand for Ontario bran, and as the offerings of such were small a firmer feeling prevailed and prices have an upward tendency. We quote: Ontario bran, $10.50 to $11, and shorts, $11.50 to $12 per ton, bulk; Manitoba bran, bags included, $11.50, and shorts, $13.50 per ton.

GRAIN.

The stronger feeling in the local grain market for oats has continued and under a good demand from local buyers to-day prices scored another advance of ¼ to ½c. per bushel with sales of car lots at 27½ to 28c. In regard to wheat late mail advices from some of the principal points in Ontario state that although sleighing throughout the country is first-class, the receipts of wheat are decreasing considerably, and an impression prevails that stocks now in farmers' hands are small. We quote as follows: Ontario red winter wheat, 95c.; white, 94c.; peas, 51 to 51½c.; oats, 27½ to 28c.; rye, 51½ to 52c.; buckwheat, 35½ to 36c., and feed barley, 33 to 35c.; malting barley, 45 to 50c. in store.

BALED HAY.

The demand for hay continues fair and the market is moderate and steady. We quote: No. 1 at $10.50 and No. 2 at $8 to $8.50 per ton in car lots.

CHEESE AND BUTTER.

The cheese market exhibited no radical change to-day, trading being quiet and prices nominal in the absence of transactions. Holders are firm in their views, however, around 8¾c.

The butter market reflects no change of importance. There is a moderate jobbing demand for selections of creamery around 19 to 19¼c., but shippers are doing very little.

MONTREAL NOTES.

There is a much firmer feeling in corn this week, with prospects of an immediate advance.

Further business from first to second hands in round lots of medium Japan teas is noted.

The only Provincial currants offering on this market are in half-cases, and they are held ½c. dearer than they were.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Jan. 3, 1897.

The old year is gone with its disappointments and successes. On the whole, St. John merchants have found it a good year, better than for a number past, and all are looking hopefully into the year that has just opened. Merchants have found the past week quiet. Many are taking stock. The strong position of canned goods is the feature of interest, and is of real interest here, as dealers are fairly well supplied. In nearly all lines prices are tending upward, and even a more general advance is looked for.

OIL—In burning oil the market is firm, the advance foreshadowed in last week's report in Canadian oil having taken place. There is no large business at present. Lubricating oils are quiet; values will rule about as last season. In cod oil the active season is over. The business this year has been light. High prices have ruled. We quote: Best American burning oil, 18 to 19c.; Canadian water white, 16½ to 17½c.; Canadian prime, 14 to 15c.; cod oil, 22 to 24c.

SALT—Imports of Liverpool coarse salt continue large. There is a full stock now held here. Demand is light, and will be for some time. Buyers have a great advantage where the salt is so regularly arriving as they can buy low in quantities shipped from the ship's side. Fine factory filled has at present a limited sale. Prices are low and stocks large. In Canadian business is good. We quote: Coarse, 44 to 45c.; Liverpool factory-filled, 90 to $1; Canadian fine, 90c. to $1 per bag; 5-lb. bags in bbls., $3 to $3.25; 10-lb. bags, in bbls., $2.85 to $3; butter and cheese salt, bulk, $2.50 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartoons, $2 per case of 2 doz.; rock salt, $5 to $6 per ton.

CANNED GOODS—Dealers are not sellers. They would hardly be open to consider offers on round lots, except at full figures,

We wish you a Prosperous New Year

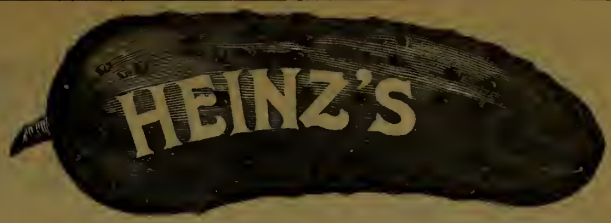


And beg to add that if you want a trade winner in pot cheese, handle

MILLAR'S PARAGON

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FRANK MAGOR & CO.
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A. E. RICHARDS & CO.
Hamilton
JOSEPH CARMAN
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T. D. Millar Cheese Company
INGERSOLL, ONT.



Pickles.

HOW IS YOUR MINCE MEAT TRADE?

Every family uses mince meat at this season. Are you supplying all your customers? If not, where are they getting it? Perhaps the quality of what you have is not just right? You can get Heinz's in tins, and perfect.

Others of our Popular Specialties are:

Tomato Chutney **Evaporated Horse Radish**
Tomato Ketchup **Tomato Soup**
Baked Beans with Tomato Sauce

For sale by
H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.

MEDALS--
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The GENUINE always bear this Keystone trade-mark.

H. J. HEINZ Co. KEYSTONE PICKLING & PRESERVING WORKS TRADE MARK PITTSBURG U.S.A.

to regular customers. While they have advanced prices of vegetables, they sell below what they would accept for larger quantities. In canned fruits, apples are the firm line. There is, however, no large demand. Other fruits, except pineapple, are low. In fish, canned salmon, though not yet advanced, is firmer. Some who bought at low prices are looking for good profits. Lobsters still scarce. Haddies are easy. We quote: Corn, 70 to 75c.; peas, 85c. to $1; tomatoes, $1 to $1.10; gallon apples, $2.20 to $2.25; corned beef, Canadian, $2.35 to $2.40; American, 2-lb. tins, $2.50 to $2.60; 1-lb. tins, $1.35 to $1.50; oysters, 2's, $2.10 to $2.20; 1's, $1.40 to $1.50; peaches, 3's, Canadian, $2.40 to $2.60; 2's, $1.50 to $1.65; American, 3's, $2 to $2.25; pineapple, $2.25 to $2.50; fruits in glass, $4 to $4.25; salmon, $1.15 to $1.20; ditto, flats, $1.25 to $1.30; lobsters, $2.50 to $2.60; haddies, $1.00 to $1.10; clams, $4.50 for 4 doz.; chowder, $2.50 to $2.75 for 2 doz,; scallops, $5.50 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.

GREEN FRUIT — Valencia oranges, of which the market was bare after the Christmas sale, are now plenty. Prices are low and quality good. Some Dominica oranges are still here. One car was lately shipped to Montreal. There is but light local demand. California and Florida oranges have but limited sale. In lemons sale is slow. In fact all fruit is quiet, apples included. For best stock, which is hard to get, full figures asked. In cranberries, season is getting late for natives. They will not keep as do the Cape Cod, which are high. Malaga grapes are held firm; sale is slow. A few pineapples are here, but sale is limited. We quote as follows: Lemons, $3 to $3.50; oranges, Valencia, $4 to $4.50 per box; do., California, $2.25 to $4; do., Florida, $4.75 to $5; do., Dominica, $3.25 per bbl.; apples, $2 to $4; bananas, $2 to $2.25; Malaga grapes, $5.50 to $7; native bog cranberries, $4 to $5.50 per bbl.; Cape Cod cranberries, $9 to $10 per bbl.; shaddock, $3 per bbl.; grape fruit, $3 per bbl.; sour limes, $1.75 per box; sweet limes, $2.50 per box.

DRIED FRUIT—Business is quiet. Fair general stocks are held. Better prices are expected. Currants are but light stock. Sales for Christmas were large, particularly in cleaned, and in this line those who bought early had good profit. In evaporated apples high prices have much decreased the sales. Prunes sell well and are low. A few evaporated apricots are selling, but there seems little or no demand for peaches. Onions are firmer, but as yet show little change in price. Trade for peel is over. We quote: Valencias, 5½ to 6c.; California L. M., 3-crown, 6½ to 6¾c.; London layers, $1.40 to $1.50; Imp. cabinets, $1.75 to $1.80; black baskets, $2.25 to $2.30; Dehesa layers, $2.50 to $2.75; currants, cases, 5¾ to 6c.; bbls., 5¼ to 5½c.; cartoons, cleaned, 7¾ to 8c.; bulk, cleaned, 6½ to 7c.; prunes, boxes, 4½ to 10c.; dates, 5 to 5½c.; dried apples, 4 to 5c.; evaporated apples, 9 to 10c.; onions, $2.10 to $2.25 per bbl.; cocoanuts, $4 to $4.50 per 100 lbs.; figs, 8 to 10c.; Sultana raisins, 9 to 10c.; Malaga loose muscatels, 3-crown, 6½ to 6¾c.; 4-crown L. M. Californias, 7½ to 7¾c.; seeded muscatels, 1-lb. cartoons, 11 to 12c.; new Valencias, layers, 6½ to 6¾c.; citron peel, 18c.; lemon peel, 12c.; orange peel, 13c.

SUGAR—Market has during the past week shown a further advance and is very firm. Local dealers are inclined to sell below refiners' prices, but the stock is not large, and prices are likely to advance at any time. The Montreal refiners have advanced rather quicker than the refineries in these provinces. Sale here at present is light. We quote: Granulated, 4¼ to 4⅜c.; yellows, 3⅜ to 3¾c.; Paris lump, 5½ to 5¾c.; powdered, 5¼ to 5½c.

MOLASSES—In this, as well as sugar, the movement is upward. The advance in this market as yet is light, but it will be the sharper when it comes. There is but light stock held here and other centres report the same. Owing to the low price at which Barbadoes has been sold it will feel the ad-


OX-STRENGTH IN A TEA CUP.

Vimbos FLUID BEEF

Best for **Strength and Flavor.**

Can be sold to the public at the following prices and yield a good profit to the dealer

15c.	25c.	45c.	75c.	$1.25
1 oz.	2 oz.	4 oz.	8 oz.	16 oz. Pots or Bottles

THE VIMBOS FLUID BEEF CO., Limited (Of Edinburgh and London)

Write your Wholesale Dealer for Quotations. 53 ST. FRANCOIS XAVIER STREET., MONTREAL

vance first. We quote: Barbadoes, 23 to 25c.; Porto Rico, 27 to 30c.; New Orleans, bbls., 28 to 30c.; Antigua, 22 to 23c.; St. Croix, 20 to 22c.

DAIRY PRODUCE—Butter is slow. Stocks are quite large. Quality is chiefly poor. Cheese is dull and price is easy; only fair sale. Eggs are light stock; prices tending easier. We quote: Dairy butter, 15 to 18c.; creamery, 18 to 20c.; prints, 20 to 22c.; cheese, 9½ to 10c.; eggs, 18 to 19c.

FISH—Prices keep high. Frozen fish should be active at this season, but at present the weather is too mild. There is a fair supply of cod Pollock are scarce, and there are as yet almost no herring. In dry fish trade is light, but prices are firmly held owing to small stock. Pickled herring have, and will have, small sales for the present, but they are scarce, and full prices are asked. Smoked show no change, but keep low. Bloaters and kippered herring are out of the market, owing to fresh herring being scarce. Haddies have good demand. We quote: Large cod, $3.25 to $3.40; medium, $3 to $3.25; pollock, $1.75 to $1.80; Grand Manan herring, $1.85 to $1.90 per half-bbl.; smoked, 6½ to 7c. per box; shad, $4.50 to $5 per half-bbl.; Shelburne herring, $3.75 to $3.80 per bbl.; Canso, $5 to $5.25; boneless fish, 2½ to 4c.; cod, 6 to 6½c.

PROVISIONS—Pork is dull in this market and prices quoted are low, lower than stock could be replaced at, though outside markets are easy. In beef a fair business is doing. Prices are tending higher. Local market is still low. Lard is easy. Smoked meats hold their prices. We quote as follows: Clear pork, $14.50 to $15.50; mess, $13.50 to $14; plate beef, $13.50 to $14.50; hams, 12 to 13c.; rolls, 9½ to 10c.; pure lard, 7½ to 8c.; compound, 6½ to 6¾c.

FLOUR, FEED AND MEAL — While flour shows little, if any, change here, the general feeling seems to favor higher prices early in the new year. At present there is but light business. Oatmeal and oats hold at even prices. Cornmeal is the most active line in the list. Feed is held at even prices, but limited quantities are offered. Hay is dull and prices tend lower. Beans have fair sale. Prices show no change. We quote: Manitoba $5.70 to $5.75; best Ontario, $5 to $5.10; medium, $4.75 to $4.80; oatmeal, $3.70 to $3.75; cornmeal, $1.90 to $2; middlings, $16 to $16.50; bran, $14.50 to $15.00; hand-picked beans, $1 to $1.10; prime, 90 to 95c.; barley, $3.10 to $3.15; round peas, $1.25; split peas, $3.25 to $3.50; yellow eye beans, $1.75.

ST. JOHN NOTES.

C. & E. Macmichael have presented their customers with a handsome calendar.

A new steamship line is reported for the summer to run between New York, Boston and Yarmouth.

Smelt fishing at the north shore this season is light so far. It is a large business there. The mild weather is against it.

Westmoreland hay shippers and dealers are having competition in their own market owing to the low price of Quebec hay. This has caused quite a fall in price.

It is expected the paper for the new tar paper industry in Halifax, spoken of in last week's GROCER, will be made at the St. Croix paper mills, Hartville, Nova Scotia.

Holders of potatoes in Maine are much disappointed, for the later the season gets the lower gets the price. This was not expected, as it was thought market would be short.

Cold storage, which has been a topic of interest for so long, is again having attention, and seems about to result in something more than talk. The New Brunswick Cold Storage Co. have been granted a lease of city property.

Mr. T. J. Dillon, of Charlottetown, has gone to England, where he will look into the requirements of that market for cheese, butter, etc. Mr. Dillon has made large shipments during the past summer and fall, and it is his intention to go more largely into this business.

A Blenheim, Ont., merchant, in attempting to thaw the frost off one of his large plate glass windows by using a lighted lamp placed near the glass had the misfortune to crack one of them right across.

CANNED GOODS IN THE STATES.

In its review of the canned goods situation, The American Grocer says: "December is generally noted for extreme dullness, but this year demand has been comparatively good throughout the month; many brokers report the most active December they ever had. The market is very firm for corn and tomatoes and at advancing prices. There are any number of prophets predicting $1.25 for No. 3 tomatoes early in the spring, and their hopes have abundant support. A light carry-over into 1897; active and enlarged demand from August to the present; a pack fully 2,000,000 less than the output in 1894, and about the average for the past three years, have so changed the relations of supply to demand that prices have advanced from 57 to 70c. in August to 90c. to $1 in December. Corn is fully 5c. higher, with fancy Maine corn scarce, and this is an unusual occurrence for December. Gallon apples at $2.25 seem to have disappeared."

GOOD CATCHES OF COD.

The Ketch Harbor, Herring Cove and Duncan's Cove fishing fleets made very good catches during the past two or three days, bringing in all over 50,000 lbs. of cod and haddock, which they sold principally to Fader & Co., whose wharf yesterday morning presented the appearance of T wharf in Boston, the work on the fish making a sight rarely introduced of late in Halifax. The fishermen would get about 1⅛c. a lb. for the fish—which includes head, tail, etc. There were quite a number of boats—eight or nine—up to-day with the catch, and their crews probably number 70 to 80 men. The most of the money will be spent in the city to-day and to-morrow on Christmas supplies.

The schooner Fancy, Capt. Gallagher, of Ketch Harbor, arrived yesterday with 10,000 weight of codfish on board.—Chronicle, Halifax.

CUT TOBACCOS...

These brands are pushed by all dealers who look for intrinsic value in the goods they handle.

SNUFFS. We are the largest snuff manufacturers in Canada. All the standard makes.

Jobbers in any locality will quote you prices.

MORNING DEW
Virginia Flake Cut.

CHAMPAIGN
Virginia Cut Plug.

GOLDEN LEAF
Virginia Cut Plug.

HUDSON (For Smoking or Chewing.)
Kentucky Curly Cut.

Manufactured by the well-known firm

B. HOUDE & CO., Quebec, Que.

THE DOMINION BANK

Capital (paid-up).....$1,500,000
Reserve Fund..... 1,500,000

DIRECTORS

Hon. Sir Frank Smith, President. | W. Ince. W. R. Brock. Edward Leadley. Wilmot D. Matthews. A. W. Austin.
E. B. Osler, M.P. Vice-President.

Head Office - TORONTO

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" Market, corner King and Jarvis street.
" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

COMPLIMENTS OF THE SEASON.

Thanks for favors during the year now closed. A continuance in 1898 will be appreciated.

OUR MOTTO!

Courteous Treatment, Fair Dealing.

George Foster & Sons
BRANTFORD, ONT.

Do you sell Sterling Pickles?

If you do your customers get a thoroughly good pickle at a low price. . . . . .

ONIONS, CAULIFLOWER, CUCUMBERS, MIXED, CHOW.

All in neat bottles suitable for family trade. . . . .

Write for prices to

T. A. LYTLE & CO.
Vinegar Manufacturers, **TORONTO**

Coffee

Rio, Santos, Maracaibo, Java, Mocha — Green or Roasted

Some extra choice lots now in store at lowest prices.

WARREN BROS. & CO.
TORONTO.

BUY

Ivory Bar Soap

THE BEST MADE

Extra Choice

Hams Bacon
Pure Lard
Mess Pork

PARK, BLACKWELL & CO. Limited
Pork and Beef Packers,
TORONTO

PRUNES

NEW "SPHINX"

"A," "B" and "W."

Just arriving.

PERKINS, INCE & Co.
TORONTO.

STOP DRINKING

Inferior Coffees, and order that Universal Favorite



MANITOBA MARKETS.

WINNIPEG, Jan. 3, 1898.

ONE of the most difficult things on earth is to be sure that the news you are forwarding is absolutely correct. When forwarding the information that pigs were plentiful and packing houses running full time, I thought the news came from a thoroughly reliable source. Now it turns out that this was only a momentary spurt, and, as a matter of fact, the packing houses have barely sufficient to keep them running half time. Mr. J. Y. Griffin, the head of Winnipeg's largest packing house, left Saturday for Chicago and New York. While away he will complete the purchase of the machinery for the ammonia refrigerating plant which is to be installed in their large new packing house. This will be the first ammonia plant in Winnipeg. Business is, of course, very quiet with the close of the holiday trade, nor is there likely to be any marked revival for a couple of months at least. The hotel registers show the usual influx of commercial men looking up spring orders, and many of these men report large bookings for the spring trade.

Wheat market is still sleeping profoundly, with no indications of an awakening. One wheat man told me that the Grain Exchange was going to curl for the balance of the winter, which is one way of putting it.

The Government dairy school opens for its third season this morning and there will be some news of interest about it by next week. The annual meeting of the Manitoba Dairy Association will be held in Winnipeg on Tuesday and Wednesday, the 15th and 16th of February, followed by the meeting of the pure bred stock and sheep and swine men.

There is little to report as to prices. Sugar has advanced in accordance with the advance east.

SUGAR — Granulated, 5⅛c.; yellows, 4⅜c.

EVAPORATED FRUITS—California evaporated are a little easier, as is usual at this season, though there is no change in price. Apricots, 11c.; nectarines (yellows), 10c. (red), 11c.; pears, 11c.; plums, 10c.; prunes, 3½ to 4½c., according to size; raspberries, 22c.; apples, 11½c.

CANNED GOODS—There has been no advance in price since last week, but owing to the advance in the east all lines of canned vegetables are looked upon as especially good stock, and an early and sharp advance is anticipated. Tomatoes, $2.35 per case; corn, $1.60; peas, $1.75; pumpkin, $2.

GREEN FRUIT —Holiday trade is practically over, and no more heated cars will go out over the main line until the 15th or 20th of January. The change in tariff will not affect present stocks, but will make a decided change as soon as the spring trade opens, and is very generally looked upon by all branches of trade with favor as it practically amounts to a reduction of 33⅓ per cent. of freight. This is a difference of 31c. between here and St. Paul, as the old rate on fruit was 93c., while the new is 62c. Prices are unchanged. Apples, Canadian, $4.50 to $4.75, according to quality; southern, $4 to $4.50; Mexican oranges, $4 to $4.50; California navels, $4 to $5; California lemons, $4.50 to $5. Pears are out of the market for this season. Bananas are running from $3 to $3.50 per bunch; cranberries, (none but frozen stock) $6.50 to $7.50 per barrel. New dates are in, but they arrived very late and price not fixed, in fact, some stocks are being refused. Figs, 10-lb. boxes, $1.25; choice to fancy in 30 to 50-lb. boxes, 16 to 18c.

FISH—Finnan haddies, sales very light, price 7c.; bloaters, $1.20 per box; oysters, in bulk, standard, $1.80; selects, $2.

CURED MEATS—Market is still firm, with no indication of a drop. Sugar-cured smoked hams, 12c.; do. bellies, 12c.; do. backs, 10½c.; do. shoulders, 8½c.; do. spiced rolls, 8½c.; American smoked hams, 11½c.; Dry salt, long clear bacon, 8c.; do. short clear, American, 7½c.; square cut shoulder, 8c.; boneless, 8c.; backs, 9c.; lard, pure, 20-lb. pails, $1.60; 50-lb., $4; 3-lb. tins, per case, $5.50; 5-lb., per case, $5.50; 10-lb. per case, $5.50; in tierces, per lb., 7½c.

BUTTER—No change in situation and no increase in supply. We quote fresh dairy, round lots, Winnipeg, 15½ to 16c.

CHEESE—Late cheese, 10½c., but market almost motionless.

EGGS—Dealers are paying 18 to 18½c. for strictly fresh eggs, Winnipeg, and are selling at 20c. Retail the price is 25c., while for new laid eggs (each egg guaranteed) the retail price is 40c. per dozen, and the supply is a long way below the demand.

A SUFFICIENT REASON.

In business, as in games of skill, the indispensable thing is not merely to be smart, but to be smarter than one's competitor.

According to The Golden Penny, a tourist was stopping at a small country hotel, and seeing the hostler expert and tractable, enquired how long he had lived there and what countryman he was.

"I'se Yorkshire," said the fellow, "and ha' lived sixteen years here."

"I wonder," replied the gentleman, "that in so long a period so clever a fellow as you seem to be have not come to be master of the hotel yourself."

"Ay," answered the hostler, "but maister's Yorkshire, too."

A GROCER FOR ALDERMAN.

Mr. John Scanlan, president of the Montreal Retail Grocers' Association, is going to run as alderman for St. Lawrence Ward. Mr. Scanlan is one of tne most prominent retail grocers in the commercial metropolis. He has been in business for a number of years and has been most successful. He has always been noted for his straightforwardness and good business abilities.

Mr. Scanlan, in conversation with a representative of THE CANADIAN GROCER, said he was in the field not temporarily, but to stay. He also stated that if his constituency saw fit to elect him as one of its city fathers he would do all that was in his power for its interest.

It would be better for every city if there were more business men looking after its affairs, as the legal men (who, in a great many cases, represent their ward) think that they should be paid for their advice when they are supposed to look after its interests, so that in many cases they make more out of the city than they do out of clients.

It will be to the interest of every business man of St. Lawrence ward to vote for Mr. Scanlan.

LUMBER SHIPMENT, 1897.

ST. JOHN, N.B., Jan. 4.—Eighteen hundred and ninety-seven was a record-breaking year in New Brunswick deal trade with trans-Atlantic ports. St. John shipped 244,169,459 superficial feet of deals, against 169,530,659 in the preceding year. Miramichi gained about 40,000,000, and Moncton 42,000,000. The total shipments from the province were 531,628,162 superficial feet, against only 367,438,149 in 1896. The exports in 1894 to trans-Atlantic ports were but 322,170,039 feet.

ORCHARDS OF GREAT BRITAIN.

The extension of orchard land in Great Britain, which has been in continuous progress during recent years, has been further emphasized in 1897, the total area now amounting to 224,116 acres, or 15,166 acres more than in 1892, when the aggregate area was 208,950 acres. The three western counties of Devon, Somerset and Hereford alone—pre-eminently our cider counties—contain 78,217 acres of orchards, representing 35 per cent., or more than one-third of the orchard area of Great Britain.—London Times.

C. Locke & Co., general merchants, of Lockport, have assigned, with liabilities of $40,000.

D. J. Lynch, general storekeeper, of Hagersville, is reported endeavoring to compromise at 50c. on the dollar.

LAPORTE, MARTIN & CIE.

IMPORTERS AND WHOLESALE GROCERS

Agents in Canada for

"Princess Louise" Japan Tea. "Victoria" Japan Tea

"P. Richard's" Brandy. "Mitchell's" Whiskeys

72 to 78 St. Peter Street, MONTREAL

SMALL DELIVERIES OF PEANUTS.

THE Gwaltney, Bunkley Peanut Co., of Smithfield, Va., have just issued a circular, dated January 1, on the position of the peanut market. They say: "The receipts of Virginia peanuts at the principal distributing points this season (with one exception) are very much below the same yeriod a year ago. Norfolk is behind about 40 per cent., Petersburg, 50 per cent., and the various towns and stations in Virginia where they are cleaned and shipped to the trade will aggregate but little more than half of January 1, 1897, although prices have ruled but a fraction less. This state of affairs puzzles dealers, because most small farmers and tenants are compelled to sell each year during November and December, and they are asking why the usual quantity has not come to market if they were produced.

"Current information from the country suggests a moderate quantity of ordinary quality nuts, but supplies suitable for fancy hand-picked goods are scarce, the quality of the nuts harvested since the October storm has not shown as much improvement as was expected, a great many of them are stained from being in the ground too long, and the average quality of the crop is rather poor. The demand for fancy hand-picked goods the past thirty days has been light, and prices declined to 3¼c., which is as low as they can be sold at any profit; any quotations below this are regarded as spasmodic and more of an effort to bear the market to buy stock than to secure business. We think present prices are as low as the general market may be expected to go, and if the trade buys as many peanuts this season as last, prices of Virginia nuts must go very much beyond last year. There has been an active trade in Spanish shelled; dealers have bought liberally for immediate wants, and some large contracts have been made for future delivery; most of these contracts are at 2¾ to 2⅞c. for number ones, and at these prices a good many more could be sold, but the market for farmers' stock has hardened under liberal buying and lighter receipts, and we do not think many can be bought now under 3c. Millers who have future contracts are trying to buy to cover without advancing the market, and show some anxiety since the turn to higher values."

SPECULATIVE TOMATO BUYING.

There are reported to be speculative enquiries for large blocks of canned tomatoes, and jobbers are also reported to be in the market to cover actual wants, but there appear to be no large sellers here, at Baltimore or any of the packing centres. Most holders of Marylands are now asking 92½c. f.o.b. county.—N. Y. Journal of Commerce.

TALKED GERMAN TO THE GROCER.

"I was standing in a store near Allentown when a farm wagon drove up, containing an old gentleman and a young negress of probably 20 or 22." says a writer in Grocery World. "The old gentleman stayed in the wagon while she hopped into the store. The grocer stopped talking to me and turned to her, and my jaw fairly fell as she struck right out from the shoulder: 'Wie viel fur eier?' ('How much for eggs?') The grocer promptly replied. I thought it was a joke, but she let drive again: 'Wie viel fur krumbeeren?' ('How much for potatoes?') The grocer replied: 'Ein thaler.' She went out and presently the old gentleman backed up the team and they done their trading. I made some inquiry about this remarkable young woman, and found that she had been adopted by a German family who conversed in German entirely, and she was as genuine a Dutchman as you could find in a day's travel. In fact, her English was very much broken."

TO BE A FIRST-CLASS GROCER



you must handle first-class goods. Have you ever tried selling

WETHEY'S CONDENSED MINCE MEAT?

It is no trouble whatever. Everyone wants it, so you don't need to push it. Send your order at once to

J. H. WETHEY Manufacturer St. Catharines, Ont.

THE NORTHWEST TRAVELERS' CONCERT AND BALL.



THE majority of people in Winnipeg annual social events usually partake of the nature of a dinner, where, at the fag end, someone proposes and someone else responds to a toast to "the Ladies." But the commercial travelers are not among these. Perhaps many and prolonged absences from home have taught them the value of their womankind. At all events, any entertainment given by the "Knights of the Grip" is sure to include their mothers, wives and sweethearts, until the Northwest Travelers' annual entertainment is looked forward to as one of the pleasantest social events of the winter holiday season and almost a big family party. The date falls between Christmas and the New Year, and on this occasion it was Tuesday, the 28th of December.

All big social events come off in the dining room of the Manitoba Hotel, which makes as fine a concert and ballroom as can be found in Canada. On this occasion the decorations were evergreens, flags of all nations, and bunting prettily arranged, and all the lights of the big bronze electroliers were covered with shades of delicately-tinted crepe paper.

The first part of the evening was devoted to a concert of choice music by some of Winnipeg's leading artists. Then, while the chairs were being removed, the guests, some 300 in number, promenaded the spacious drawing rooms and corridors. At 11 o'clock the orchestra struck up the first Lancers and in a moment the floor was crowded with dancers.

From the vantage ground of the orchestra balcony, at the west end of the room, the scene was a pretty one. The majority of the ladies wore light colored gowns, pink and cream preponderating. The soft lights, the floating draperies as the dancers moved in time to the perfect music, made it seem like a glimpse of fairyland.

The dance programme had been carefully selected, and included many old favorites, familiar to all. The supper, laid in the small banquet room and spacious corridors, was so well arranged that there was no tiresome waiting, while the tables, being laid for four, six or eight, gave an opportunity for parties to gather together and indulge in social chat. The table decorations were white hyacinths, red roses and ferns. The supper was the best of its kind. It was, in fact, one of the features of the night, and though one pretty girl in blue was heard to exclaim, "they should not serve supper at balls; it takes so much time from dancing," it is doubtful if she had many sympathizers.

The whole entertainment, from first notes of the overture on the concert programme to the last soft strains of the final two-step, was an unqualified success and adds new laurels to those won by the association as good hosts; and all present felt the orchestra should have played, "For they're all jolly good fellows."

Quite a few came in from outside points to attend. From Brandon—Miss Bertrand, Dr. Devine, and Messrs. R. A. Hunt, Peter Mitchell and C. B. Whitehead, Mr. and Mrs. Merrick; Virden, Mr. Matt. Lawrie,—Morris and others.

The committee, to whose energies and ability much of the success is due, was: Messrs. F. J. Cox (chairman), Wm. Hargreaves, C. R. Steele, Frank Agnew, C. H. Jefferys, Jim Lindsay, Fred Drewry, A. L. Bryan, C. Holden, E. L. Thomas, M. W. Rublee, Ald. H. Wilson, Jas. Mundie and John M. O'Loughlin. Mr. E. L. Thomas and J. Lamb acted as floor managers.

Mayor McCreary was present and opened the ball with Miss Robertson, daughter of I. P. Robertson, provincial librarian.

As there were 125 ladies present, it is impossible to describe all their gowns, and readers of THE CANADIAN GROCER will have to be content with the knowledge that there were pretty gowns as well as pretty women in abundance.

Thursday night Mr. John M. O'Loughlin, the retiring secretary, gave a quiet little dinner to the newly elected and retiring officers, at which many good stories were told and many quaint experiences related.

MONTREAL WHOLESALERS.

The annual meeting of the Wholesale Grocers' Association was held yesterday afternoon, at the Board of Trade, the acting president, Mr. H. Laporte, in the chair, in the absence of the president, Mr. Charles Chaput, who is at present in Europe.

The annual report was read and adopted, and was ordered to be printed in the forthcoming annual report of the council of the Board of Trade.

The following were elected officers:

President—H. Laporte.
Vice-president—S. J. Carter.
Treasurer—Albert Hebert.
Directors—H. H. F. Hughes, L. E. Geoffrion, and J. E. Quintal.
Board of Arbitration—D. C. Brosseau, H. H. F. Hughes, L. E Geoffrion, Chas. Lacaille, and A. Robitaille.

THE MODERN GROCER



Being the largest makers of Refrigerators in Canada, we make several lines of Grocers' and Household Refrigerators in various styles and sizes. Modern in design, with best principle of dry cold air circulation, best insulation, and zinc lined. Why buy a home made or poorly made article when you can get an up-to-date Refrigerator for less money? For prices and description send for catalogue.

Knowles, Ham & Nott Co., Limited
BRANTFORD

MONSOON INDO-CEYLON TEA

We are sending an
ADVERTISING CABINET
with every assorted order of 100 lbs. of
MONSOON
INDO-CEYLON TEA

The Cabinet is a novel device, and is sure to attract the attention of your customers.

If Monsoon don't please your customers better than any tea they ever had, return it.



FOR SALE. Boxes Choice Smoked Herrings and Half-Barrels Herrings - - Choice Prime Beans, Evaporated Apples.

Apply JAS. R. SHIELDS & CO.
Board of Trade, TORONTO



How Pleasant

to have your particular lady customer say, Thank you VERY MUCH for recommending me to try

"WHITE MOSS" COCOANUT

it was SO delicious; we will use no other in future.

Statements like the above are getting to be an every-day occurrence.

CANADIAN COCOANUT CO.
Montreal

THE
Oakville Basket Co.

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

PACKAGE Clothes Pins



All selected perfect Pins, put up in 4 and 6 doz packages. Time, money and labor saved. Manufactured by
The Wm. Cane & Sons Mfg. Co., Limited
Newmarket, Ont.
Chas. Boeckh & Sons, Wholesale Agents, Toronto.

FIRST CLASS RETAILERS SELL

ABSOLUTELY PURE

COW BRAND SODA



GIVE IT A TRIAL

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

SALT

We are always fully stocked with Salt for Butter, Cheese, Table and general use. Send a card for prices or samples. . . . . .

VERRET, STEWART & CO., Montreal - Quebec.

Curling Brooms

Any grocer who is quick to take advantage of his opportunities can secure new trade with new articles that have the merit that Boeckh's Bamboo-Handle Carpet Brooms have. Light and strong, and with a free-of-seed brush. For sweeping they are without an equal for the strength they save the sweeper.

Chas. Boeckh & Sons, Mfrs.
Toronto, Ont.

Bamboo Handles



AN AUTOMATIC SELLING MACHINE . . .

To sell——

Adams' Tutti Frutti

For full particulars, apply . . .

Globe Automatic Selling Co.

13 Jarvis Street, - TORONTO, C

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

WARREN BROS. & CO. have been appointed sole agents for Toronto for Atkinson's "Colonial" cocoa and "Premium" chocolate; also for "Rozella" toilet soap.

Inducements are being offered by Lucas, Steele & Bristol to buyers of their "Circle" tea.

Lazenby's Tarragon and Chili vinegar, reputed pints, can be procured from H. P. Eckardt & Co.

Japan teas are firm and higher, but Lucas, Steele and Bristol are still offering old figures.

The Davidson & Hay, Limited, quote close prices on off-stalk, fine off-stalk and select Valencias.

H. P. Eckardt & Co. are advertising a green Rio coffee at 7c. They will forward a sample on application.

Evaporated apricots, choice fruit, 50-lb. boxes, are moving out well with the Davidson & Hay, Limited.

W. H. Gillard & Co. have excellent value in 5-lb. boxes of Locoum pulled figs, and 4 and 5 star finest Eleme figs.

Perkins, Ince & Co. have close at hand a shipment of choice Smyrna figs in bags; also California evaporated fruit.

"Bargain" molasses in barrels and halves is being offered by Lucas, Steele & Bristol at very close figures.

Rutherford & Marshall are getting a liberal supply of dried apples, yet they report they are able to secure buyers.

H. P. Eckardt & Co. are selling "Magnolia" brand condensed milk to retail at 15c., and "Eagle" brand to retail at 25c. a tin.

Warren Bros. & Co. have a shipment of California prunes arriving. They have also received another shipment of Van Camp's goods.

D. Gunn, Bros. & Co. report that enquiries and orders for smoked backs are much more numerous than in former seasons.

"Maple Leaf" brand of lard is much in evidence this year. The makers find difficulty in supplying customers, the demand is so great.

W. H. Gillard & Co. advise the trade that they have still left a few of their counter display cases, which were so much in demand last year. Having made very favorable terms with the manufacturers, they are enabled to offer these at $1 while they last. This is worth considering.

An additional shipment of 105 cases Bensdorp's "Royal Dutch" cocoa has been received by the Eby, Blain Co., Limited.

The Eby, Blain Co., Limited, are quoting special prices on fresh-water herrings in 5-keg lots and upwards, shipped from Midland, Ont.

The Davidson & Hay, Limited, offer best packs canned pumpkin, "Refugee," "Crystal" and "Golden Wax" beans at close figures.

Knowles, Ham & Nott Co., Limited, of Brantford, are making a new line of grocer's refrigerators, made on the most improved American principles.

In Ceylons and Indians Lucas, Steele & Bristol have great values at 17 to 18c. The "Bungle Ting," for a high-priced tea, is said to be a beauty.

The Eby, Blain Co., Limited, have still a small supply of figs, Eleme and natural, in bags and boxes, which they are clearing at specially reduced prices.

Thos. Upton & Co., Hamilton, have a new package for their marmalade in the way of a 7 and 5-lb. can, neatly wrapped and labeled. It is expected to be a good seller.

A prominent Maritime Province merchant writes that while he has done well on sales of "Salada" Ceylon tea this year, he hopes to do twice as well next year, as the tea pleases everybody.

Another shipment of Rae's finest sublime olive oil, in bottles and cans, has been received by the agents, Frank Magor & Co., 16 St. John street, Montreal. Rae's oil is gaining friends wherever it is introduced.

The Eby, Blain Co., Limited, call the attention of the trade to their crushed Java and Mocha coffee (xtr) as being a steady and popular seller wherever introduced, at prices showing a good profit to the retailer.

The Davidson & Hay, Limited, call the attention of the trade to their offerings in Darjeeling teas. They have on hand at present some particularly good values in these fine liquoring teas. Buyers should not miss them.

Full stocks of Labrador and shore herrings, barrels and halves, codfish in quintals, half-quintals and cases, pure cod, boneless fish and scaled herrings in boxes are in store at close prices with the Eby, Blain Co., Limited.

True to their policy—to apply to the retail price all saving in cost of manufacturing, due to increased facilities and output—the O. & W. Thum Co. announce a reduction in the price of their Tanglefoot of 5c. per box and 40c. per case. For 1898 Tanglefoot will be sold at 40c. a box, $3.40 a case. The Tanglefoot people hope that the reduction will be a welcome one to the retailer, and that it, like all previous reductions, will result in increased use.

Frank Magor & Co., 16 St. John street, Montreal, advise a substantial increase in sales of all Keen's goods throughout 1897. Spring orders are already being booked several weeks in advance of other years. They ascribe this to the general improvement in business all over Canada, also to the additional advertising done by them. Hundreds of Keen's new show cards have been sent in answer to the trade notes in THE CANADIAN GROCER, and there are still some left.

MAY NEED SUPPLIES.

Mr. J. D. Anderson, jr., 214 St. James street, Montreal, is preparing to start for the Klondyke early in the spring.

The Klondyke Mining & Transportation Corporation, Victoria, B.C., is instituting an expedition to the Klondyke. It will be in charge of the Hon. Edgar Dewdney, and will be accompanied by Mr. Caldwell Ashworth, of London, a director of the corporation.

Mr. Frank Mobby and Mr. D. G. Stewart, of Lacomb Links, Alberta, intend going to the Klondyke in the spring.—Edmonton Bulletin.

GROCERY TRADE ITEMS.

Mr. Fred Templin, Fergus, has opened out a fancy grocery and crockery store in the premises recently fitted up specially for him in the Marshall Block, in that town. Mr. Templin, as a clerk, was well known and popular in Fergus.

When Mr. Peter Robinson succeeded to the grocery business of George Glass, Port Hope, he appointed as manager Mr. W. D. Stephens, who was a clerk of the former proprietor for nine years. How wise the selection was is evident from the fact that the business has steadily increased from the time Mr. Stephens assumed the management.

P. C. Larkin & Co. have acquired part of the premises next door to their own building, their present premises having become rather cramped for their increasing business.

WANTED.

AGENCY FOR ONE OR TWO GOOD STAPLE lines; thoroughly acquainted with the Wholesale and Retail Grocery Trade of Toronto and Western Ontario; seven years with last firm. Apply, D.B., THE CANADIAN GROCER. (2)

GENERAL MERCHANTS

and other Dealers who are regular subscribers to THE CANADIAN GROCER wishing copies of:

The Canadian Hardware and Metal Merchant.
The Canadian Dry Goods Review.
The Bookseller and Stationer.
The Paper and Pulp News.
The Canadian Printer and Publisher.
Plumbing and Steamfitting.

May have a single copy of them sent free at any time they wish to consult the advertising columns. Special clubbing rates on application. . . . . .

MacLean Publishing Co. Limited
Montreal : : Toronto

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

CLUBBING RATES

The Dry Goods Review and The Canadian Grocer $3.00

Send for Samples.

THE DRY GOODS REVIEW
TORONTO . . . . MONTREAL

BRUNNER, MOND & CO.'S

BM&Co. TRADE MARK.

WINN & HOLLAND
MONTREAL
SOLE AGENTS FOR CANADA

PUREST THAT CAN BE MADE

BEST IN THE MARKET

Bicarbonate of Soda
Soda Crystals
Concentrated Sal Soda
Caustic Soda
Bleaching Powder
Pure Alkali

JANUARY

This is our month for closing out small lines and we intend making it an object for you to buy. **These must go:**

31 barrels Fine New Orleans Molasses
108 boxes, 11 lbs. each, Fine Layer Figs
22 boxes, 50 lbs. each, Choice Natural Figs
7 cases, 32 x 7 lbs. each, Lemon Peel
5 cases, 32 x 7 lbs. each, Citron Peel
75 boxes, 36 x 1 lb. pcks. California Seeded Raisins, "Blue Ribbon" Brand
6 cases Thom & Cameron Erin-go-Bragh, large jugs, Irish Whiskey
16 cases Thom & Cameron Hawthorne, large jugs, Scotch Whiskey

GET OUR PRICES. YOU WILL FIND THEM RIGHT.

L. CHAPUT, FILS & CIE. - Montreal

FOUND AT LAST

THE . . .

"PRAESERVO"

CASE

A Perfect Cabinet for

RAISINS
PRUNES
CURRANTS
EVAPORATED FRUITS
Etc., Etc.

No shrinkage
No drying up
No loss in weight

Fruit kept Moist and Fresh always.



Height, 76 in.; width, 41 in.; depth, 28 in.

Write us for Descriptive Catalogue.

ARTHUR P. TIPPET & CO., MONTREAL

COFFEE GROWING IN AFRICA.

COFFEE growing in British Central Africa is believed to be on a prosperous basis. According to the Imperial Institute Journal it is estimated that this year's crop will yield about 450 tons, and as new plantations are being opened up every year, while areas planted in previous years are coming into bearing, there is every prospect of the supply of coffee from Central Africa assuming very large proportions. Mr. S. Israel, who first arrived in the country in June, 1894, has been induced to give a balance sheet of his coffee plantation to the end of last July. He puts the capital cost of his 500 acres of land at £175, though in 1894 he was able to buy the land for less than the 7s. per acre which it would now cost a purchaser. His total expenditure for the three years amounted to £2,621, 17s. 6d., and the receipts for the one year during which the 60 acres planted with coffee had borne a crop were £1,460. A valuation of the estate showed that it was worth £4,500, though Mr. Israel says he would not accept an offer of that sum for it. For the next year he estimates that his returns will be £2,100, as against an expenditure of £540; and for 1899, when there will be 180 acres in bearing, a revenue of £3,000 is anticipated, against an outlay of £540, while the capital value of the estate will also have considerably increased. Very few new planters have come into the country during the past year, the deaths—both in the same year—of the two Buchanan brothers, whose names were so widely known, having given a worse impression as to the unhealthiness of the climate of British Central Africa than it actually deserves.

Ten new plantations have nevertheless been opened up, and men with capital might do worse than try their fortunes in this fertile but little known country. At the Gold Coast, too, considerable attention is being paid to coffee and cacao growing. During the last two years the Government has introduced machinery for pulping and curing coffee, and consignments of both coffee and cacao have been forwarded through the Crown agents for sale in the London market. This plan afforded the best means for testing the commercial value of the produce, and the result has shown that coffee and cacao can be grown in West Africa capable of realising good prices in European markets. Much, however, still remains to be done to induce the natives to cultivate and cure their produce in a satisfactory manner.

A great deal of consideration, again, is being given to the subject in Queensland, where numbers of people in the north are embarking upon planting operations, and Mr. P. M'Lean, under secretary for agriculture, is of opinion that coffee is going to boom there. From an acre of plants at the Kamerunga Nursery the Department sold over £30 worth of coffee—besides distributing quite as much for seed—the price realised for the coffee being 8½d. per lb., f.o.b. at Cairns.

AN INTERESTING CASE.

The Hudson's Bay Company recently brought suit against A. & D. Denis, et al., of the Outremont Milling Company, to recover $2,451.50, balance due on goods sold to defendants. The plaintiff alleged that Alfred Denis was a partner sharing the profits, therefore the obligations of the firm. The defendant claimed that he was not a partner, and had contracted no obligation towards the plaintiff. It was proven that Alfred Denis had himself made the purchases which formed the basis of the demand, thus rendering him liable. The other defendant, D. Denis, made no defence. The court rendered a verdict in favor of the Hudson's Bay Company for the full amount.

Start the New Year right by using **only**

CEYLON and INDIAN TEAS

They will build up your tea trade because they are

Purer
Cleaner
Healthier
More Economical than the

Cheap, unclean, trashy teas of

China and Japan

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

ASSIGNMENT has been demanded of H. B. Lafleur & Co., general merchants, St. Adele, Que.

Arthur Bergeron, grocer, Quebec, has assigned.

Rufus Emben, general merchant, Amherst, N.S., has assigned.

A. E. Christian, grocer, London, has assigned to C. W. Hinchey.

John Jesse, grocer, Hamilton, has assigned to G. S. Burkholder.

David Malcolm, general merchant, Tatamagouche, N.S., has assigned.

Fred. E. Burke, general merchant, Joggins Mines, N.S., has assigned.

J. J. Hennessey, grocer, Harbor Grace, Nfld., is offering 50c. on the dollar.

Frank W. Sherman, grocer, Morrisburg, Ont., has assigned to Charles A. Myers.

Thomas Wilson, general merchant, Trail, B.C., is asking for an extension of time.

D. J. Lynch, general merchant, Hagersville, Ont., is offering 50c. on the dollar.

Bilodeau & Renaud have been appointed curators of D. J. Evans, Richmond, Que.

Mayhew & Farquharson, general merchants, Admaston, Ont., have assigned to S. T. Chown.

Watson, Hadden & Co., manufacturers of confectionery, London, are offering 50c. on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

Oben & Taylor, confectioners, Vancouver, have been dissolved, John Oben continuing.

Flockhart & Dawson, grocers, Sault Ste. Marie, Ont., have been dissolved, George Dawson continuing.

W. D. McCaghey and W. H. Brown have registered as proprietors of the wholesale and retail crockery firm, F. T. Thomas & Co., Quebec.

The Baldwin Condensed Milk Co., Baldwin's Mills, Que., has been dissolved and a new partnership has been registered, composed of Eugene A. Baldwin and Willis K. Baldwin, with style unchanged.

Hughes, Cook & Co., manufacturers tallow, St. Henri de Montreal, have dissolved, and a new partnership has been registered, composed of Edwin F. Cook and Harry F. Cook, with style unchanged.

SALES MADE AND PENDING.

The assets of F. X. St. Amour, grocer, Montreal, have been sold.

The assets of Pierre Dansereau, grocer, etc., Montreal, have been sold.

Charles Taggart, confectionist, Vancouver, has sold out to Michin & Co.

Malcolm McLean, grecer, Pipestone, Man., has sold out to McNichol & Pitt.

The stock of Horace Hines, general merchant, Pubnico, N.S., is advertised for sale.

G. Brander & Co., general merchants, Northport, N.S., are advertising to sell out.

W. J. Christie, general merchant, Little Bras d'Or, N.S., has sold out to H. W. Christie.

W. R. & H. W. Rourke, general merchants, etc., St. Martins, N.B., have sold out to Wm. O'Neill.

The stock of Crawford & Co., general merchants, Indian Head, N.W.T., have been sold to W. M. Crawford at 65c. on the dollar.

CHANGES.

S. N. Milligan, grocer, etc., Clifford, Ont., is giving up business.

The Canadian Produce and Packing Co., Winnipeg, are applying for incorporation.

G. A. Rendall & Co., general merchants, Greenwood City and Boundary Falls, have discontinued their Boundary Falls branch.

FIRES.

R. McCleary, grocer, etc., Toronto, has suffered loss by fire and water.

A. D. Palmer, grocer, Halifax, has been burned out; insured for $1,000.

Daniel Coyle, grocer, Northfield, B.C., has been burnt out; insured for $1,200.

DEATHS.

D. Moore, general merchant, Springbank, Ont., is dead.

WOULD IT SUCCEED?

The Bowmanville Statesman proposes that the farmers in the vicinity of Bowmanville should form an organization for the establishment of pork-packing works, of a canning factory, of creameries, etc., and for the buying up of existing cheese factories. The proposal is that each farmer should take a $100 share in a company to be organized with $300,000 capital, and that all natural products shall be prepared for market and exported directly, instead of being sold to the wholesale jobbers in the large cities.

As a Business Proposition, You want the Best.

Clark's Sliced Smoked Beef

has been tested by hundreds of Retailers and pronounced . . . **the Best**

1's, Key opener, Retails 25c., ½'s at 15c.

ORANGE MARMALADE

Have you tried Upton's Gilt Edge Brand?

Put up in 7-lb. Wood Pails, 7 and 5 lb. Cans, and Glass Pots that retail at 10c. each. It will pay you to ask your wholesale house for these Gilt Edge goods. . . . .

THOS. UPTON & CO., Hamilton

TURNER, McKEAND & CO. FAILURE.

The failure of Turner, McKeand & Co., wholesale grocers, of Winnipeg, is likely to cause some heavy losses to manufacturers in Ontario and Quebec as well as in Winnipeg. The total liabilities are about $130,000, and it is expected that not more than 15 or 20c. on the dollar will be realized by the creditors. The Bank of Ottawa will be the heaviest loser, their assets, directly and indirectly, amounting ts $88,700. The preferred claims amount to about $4,500, and the Hon. James Turner and Alexander Turner are owed sums to the extent of $8,700. The total claims of the trade are $19,100. Among the principal creditors are: George E. Tuckett & Sons, Hamilton, $2,793; Tees & Persse, Winnipeg, $2,119; St. Lawrence Sugar Refinery, Montreal, $1,988; E. B. Eddy Co., Hull, $1,369; Thompson, Codville & Co., Winnipeg, $1,260; Paulin & Co., Winnipeg, $997; McMeekin & Co., London, Eng., $760.

A BUSY TOBACCO FIRM.

B. Houde & Co., Quebec, have been distributing 25,000 railway ticket purses among smokers of their tobacco, each bearing an advertisement of their well-known cut brands, the demand for which has grown to such an extent that necessitated a recent large increase in their working staff and an addition to their present factory of a two and a half storey building of 50 feet frontage. They informed THE CANADIAN GROCER that the demand for Canadian leaf goods was never so large, and this compelled them to run their works sixteen hours per day since August 1. Their well-known brands of package tobacco, viz., "Morning Dew," "Champaign" and "Count Dufferin," are known and appreciated from one end of Canada to the other, and can be procured from any jobber.

PRICE $50.



No. 301 1-2 National Cash Register.

WHEN BUYING A CASH REGISTER

Bear in Mind the Following Facts:

PRICE $60.



No. 302 National Cash Register.

1. The National Cash Register Company is the original manufacturer of cash registers, and has been in the business ten years longer than any other company. Its guaranty is therefore good.

2. Over ONE HUNDRED AND SIXTY companies have tried the cash register business within the past ten years and have FAILED, with great losses. Other guaranties are therefore doubtful.

3. The National Cash Register Company makes nothing but cash and autographic registers, hence it gives more attention to turning out perfect machines, with constant improvements.

4. The National Cash Register Company makes over ninety different styles and sizes of registers, ranging in price from $8 to $375. It can suit not only the needs but also the pocketbook of every merchant.

5. It is impossible for a company just entering the business to make as perfect machines at as low prices as "The National." It took The National Cash Register Company fifteen years to attain to its present standard of excellence.

6. Over 130,000 merchants in all parts of the world are using National Cash Registers. They will testify to their superiority.

7. The National Cash Register Company delivers its registers in Canada duty free, so that they can be bought as cheaply in Canada as at the factory at Dayton, Ohio.

If you do not regularly receive a copy of "THE NATIONAL CASH REGISTER," published by The National Cash Register Company and sent to over 500,000 merchants throughout the United States and Canada, free of cost to the merchants, please send your name and address to any of the offices of the company, and it will be sent to you. This journal contains articles on business systems, attractive show-window displays, advertising, hints to clerks, etc.

PRICE $60.



No. 321 1-2 National Cash Register.

Send a postal card to any of the offices of the company named below, and one of its salesmen will call and explain the registers and their systems. The National Cash Register Company, 6 Rossin Block, W. King Street, Toronto; 1685 Notre Dame Street, Montreal; Winnipeg, Manitoba; and Vancouver, B. C.

PRICE $70.



No. 322 National Cash Register.



1742--1898

One Hundred and Fifty-Six Years Splendid Reputation. . . .

Only one firm can make this statement, and their name is known from

POLE TO POLE:

KEEN, ROBINSON & CO. LIMITED

LONDON

Makers of Keen's Mustard, Oxford Blue, etc., etc.

CURRENT MARKET QUOTATIONS

Jan. 6, 1898.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

Quotations for proprietory articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.



5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4oz. cans, 4 and 8 doz, in case	1 25
10 cent can	0 90

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO

1 lb. tins, 2 doz. in case...per doz.	1 20
½ lb. tins, 3 " "	90
¼ lb. tins, 4 " " "	60

MAPLE LEAF BAKING POWDER.

½ lb. glass jars	$1 25
1 lb. glass jars	2 00
1 lb. sealer jars	2 25

THE F. F. DALLEY CO.

	per doz.
Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb, tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

BLACKING.

P. G. FRENCH BLACKING. per gross

¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
No. 5 Spanish Blacking, ¼ gross cases	7 20
No. 10 " " " "	9 00
Vuoan Oil Blacking, 1 doz. cases, liquid	00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

BERRY'S ENGLISH BLACKING.

No. 1 Bronze Tins, per gross	$ 2 60
No. 2 Bronze Tins, per gross	$ 3 40
" 3 " " "	5 60
" 4 " " "	10 00
" 1 Enamelled Tins "	2 50
" 2 " " "	3 75
" 3 " " "	4 00
" 4 " " "	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in ¼ gross cases. Per Gross	
French Oil in 3-doz. cases	$ 22 00
Reliable Shoe Dressing	9 00
Ecliplic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50



Shoe Blacking— in ¼ gross cases.	
Reliable French Blacking, No. 5	9 00
" " " No. 4	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00



	per gross
Alpha Metal Polish No. 2	9 00
Patent Stove Polish—	
Sunlight Lead Bar	4 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead	25
½ gross case	
Reliable Stove Pipe Varnish. ¼ gross cases 6-oz. bottles	
Quickshine Pipe Varnish. ¼ gross cases, pressed top tins.	12



Stove Polish—



Quickshine Polish	9 00
Reliable Paste	6 00
Electric Crown Paste	9 00
Electric Crown Lead Bar	7 80

STOVE POLISH.

THE F. F. DALLEY CO. Per gross



Gem Stove Polish, ¼ gross cases	$9 00
	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
8 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 75

NONE BETTER.

Edwardsburg Starch

FEW AS GOOD.

Edwardsburg Starch Co. Limited
Cardinal, Ont.

Enameline.



No. 4—3 dozen in case	....	$4 50
No. 6—3 dozen in case	....	7 50

BIRD SEEDS

BART. COTTAM & CO.

"Cottams," with Patent Bird Bread.	0 07
Warbler, with Song Restorer	0 05¾
Belgian, with Bird Improver	0 05½
International, with Bird Treat	0 05¼
German X, with Cuttlefish Bone	0 04¾
German, with Cuttlefish Bone	0 04¼
London Bird Seed, bulk 25 lb. cases	0 04½
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 "	03

CORN BROOMS

CHAS. BOECKH & SONS.

	per doz net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
" " 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

BLUE.

KEEN'S OXFORD. per lb.

1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED GOODS. per doz

Apples, 3's	$0 80	$0 95
" gallons	2 25	2 40
Blackberries, 2	1 40	1 70
Blueberries, 2	0 75	0 85
Beans, 2	0 70	0 95
Corn, 2's	0 70	0 85
Cherries, red pitted, 2's	1 75	2 25
Peas, 2's	0 90	0 95
" Sifted select	0 90	1 00
" Extra sifted	1 25	1 40
Pears, Bartlett, 2's	1 50	1 75
" " 3's	2 00	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 50	2 60
Peaches, 2's	1 40	1 75
" 3's	2 00	2 40
Plums, Green Gages, 2's	1 30	1 55
" Lombard	1 20	1 50
" Damson Blue	1 10	1 30
Pumpkins, 3's	0 70	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 40	1 70
Strawberries, 2's	1 65	1 95
Succotash, 2's	....	1 15
Tomatoes, 3's	1 10	1 15
Lobster, talls	2 40	2 70
" flats, ½'s	1 65	1 70
Mackerel	1 20	1 30
Salmon, Sockeye, talls	1 20	1 30
" " Horseshoe	1 25	1 30
" Cohoes "	0 95	1 00
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, Sportsmen, ½'s	....	0 21
Sardines, key opener, ½'s	0 16	0 18½
" " " " ⅛s	0 10½	0 11
" " " " ½s	0 18½	0 19
Sardines, other brands 9¾	11	0 16 0 17
" P. & C., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 36
Sardines, Amer., ¼'s "	0 04	0 05½
" " ½'s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb	1 10	1 15
Kippered Herring, 1-lb	1 60	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans		$1 30	$1 35
" " " 2 "		2 35	2 50
Comp Corn Beef 4-lb. can		....	....
" " " 14 "		7 75	8 25
		15 00	16 00
Minced Collops 2 "		....	2 60
" " 2 "		2 60	2 65
Lunch Tongue 1 "		3 40	3 50
" 2 "		....	6 00
English Brawn 2 "		2 75	2 80
Camb Sausage 1 "		....	2 50
" " 2 "		....	4 00
Soups, assorted 1 "		....	1 50
" " 2 "		....	2 2
Soups and Boull. 2 "		....	1 8
" 6 "		....	4

ARMOUR PACKING CO.—HELMET BRAND

Corn Beef 1 lb	1 40	1 50
" 1 lb	2 60	2 75
" 4 lb	5 50	5 80
" 6 lb	8 50	8 80
" 14 lb	17 50	18 00
Roast Beef, 1 lb	1 40	1 50
" 2 lb	2 60	2 75
Luncheon Beef, 1 lb	1 60	1 70
" 2 lb	2 75	2 85
Brawn 1 lb	1 30	1 40
" 2 lb	2 35	2 50
" 6 lb	6 60	6 80
" 14 lb	14 50	15 00
Ox Tongue, 1½ lb	7 00	7 20
" " 2 lb	8 50	8 80
" " 2½ lb	10 75	11 00
Lunch Tongue, 1 lb	3 35	3 50
" " 2 lb	6 50	6 80
Chipped Beef, ½ lb	1 60	1 70
" " 1 lb	2 65	2 80
Pigs' Feet b	1 65	1 75
" "	2 45	2 60
Potted Meats, Tongue or Ham ¼ lb	70	75
Potted Meats, Tongue or Ham ½ lb	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb	70	75
Potted Deviled Ham or Tongue, ½ lb	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt	3 00	3 15
" " 1 pt	2 00	2 10
Gelatine of Boar's Head, 2 lb	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb	3 00	3 10
Plover Roast	5 00	....
liced Gold Band Bacon	3 00	...

Codfish.

	doz
Beardsley's Shredded, 2 doz. pkgs	0 90

CHEWING GUM.

ADAMS & SONS CO. per box

Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pep-in, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6
Variety Gum (with book in each box) 150 1c pieces	1
Banner Gum (English or French wrappers) 115 1c pieces	
Flirtation Gum (English or French wrappers) 115 1c pieces	
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

THE "DIAMOND"

OIL BLACKING

TRADE OIL MARK



Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

Diamond Oil Liquid Blacking. Black and White Cream for Kid Boots. Tan Polish for Brown Boots. Diamond Oil Gloss for Kid Boots. Patent Leather Varnish and Stove Varnish Harness Blacking and Metal Polish.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. ST. JAMES STREET **Montreal**

FANCY

INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACÉ
POLISHED
IMPERIAL SEETA
IMPERIAL GLACE

MOUNT ROYAL MILLS

D. W. ROSS CO. Agents

RICES

COWAN'S

Hygienic and Perfection — **Cocoas** and Cocoa Essence

Queen's Dessert, Royal Navy and Perfection — **Chocolates**

Chocolate, Pink, White, Lemon Color — **Icings** A child can ice a cake in three minutes.

Cowan's Famous Blend Coffee is perfection in strength and flavor

THE COWAN CO. LIMITED TORONTO

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL—COMFORTING

COCOA

In labelled Tins. 14 lb Boxes.

Special Agent for the entire Dominion, **O. E. COLSON, Montreal.** In Nova Scotia, **E. D. Adams, Halifax.** In Manitoba, **Buchanan & Gordon, Winnipeg.**

MOTT'S DIAMOND CHOCOLATE JOHN P. MOTT & CO. HALIFAX, N.S. ESTABLISHED 1844

IS THE BEST.

ASK FOR

MOTT'S

OTHER FIRMS

Are not content with copying our package, but are using the identical words on our labels. Imitation is the sincerest flattery, but do not be deceived, as Meadow Sweet Cheese has the largest sale of any package cheese in England and United States, and the sales in Canada are growing every day.

Sold retail in 10c. packages, and 15 and 20c. pots, allowing 30 per cent. profit to the Grocer.

Write to

Meadow Sweet Cheese Co.

P.O. Box 2321, Montreal

For Price List.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

McLAREN'S COOK'S FRIEND BAKING POWDER

The Best Grocers make a point of Keeping it always in Stock.

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caracoas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. tins, boxes 4 doz.	2 40
½ " " " 2 "	4 50
" " " 1 "	8 50
	per lb.
Ralston Health Club boxes 6 lbs.	45

CHOCOLAT MENIER.

	1n 5 case lot.	Cases of 10x12 lb bxs.	In 12 lb bxs
Vanilla—per lb.			
Yellow wrapper,	$ 0 32	$ 0 34	$ 0 36
Unsweetened—			
Blue Premium	C 35	0 37	0 39
		Per case.	Less than case
Pastilles—			
Yellow wrapper, 108 bxs. to the case		$20 00	0 20
Croquettes—			
Yellow wrapper, 9 bxs. of 12 packages		$20 00	0 20

FRY'S.

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 14 lb. bxs.	0 24
Cocoa—	per doz.
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14 lb. boxes	....
½ lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa ¼ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

WALTER BAKER & CO.'S.

Chocolate—	
Premium No. 1 boxes 12 lbs. each	0 46
Baker's Vanilla in boxes, 12 lbs. each.	50
Caraccas Sweet, in boxes, 6 lbs. each.	38
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each	0 28
Grocers' Style, in boxes, 6 lbs. each	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate	
In canisters, 1 lb., 4 lb. and 10 lb.	0 5
Breakfast Cocoa—	
In bxs, 6 and 12 lbs. each, ½ lb., tins.	0 50

COCOANUT.

CANADIAN COCOANUT C .

White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs	0 27
" ½ " " "	0 28
" ⅓ " " "	0 29
" ¼ " 5 or 10 "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails	....
Feather Strip, " " " "	....
Special Shred, " " " "	....
Macaroon, " " " "	....
Crown Desic., 12, 20 or 25 lb. "	....
Special, " " " "	....
Barrels, 2c. per lb. less.	

Terms, 3 p.c., off 30 days.

Now write 1898

and let us have your order for a case of our new Cream Sodas. By new we mean the original Cream Sodas in a new tin and new label. The latter we think an improvement on the old one. We now call them "The Land of the Maple Cream Sodas."

Let us send you a case of them. Now is the season for Mince Meat. Try our reliable Bull's Head Brand.

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED.

A. W. Porte, President. **7 Front Street East, Toronto.** S. R. Parsons, Vice-President

COFFEE.

Green.	per lb
Mocha	0 27½ 0 30
Old Government Java	0 30 0 33
Rio	0 08 0 13
Plantation Ceylon	0 29 0 31
Porto Rico	0 24 0 28
Guatemala	0 24 0 26
Jamaica	0 18 0 22
Maracaibo	0 16 0 20

JAMES TURNER & CO.

Mecca	0 34
Damascus	0 30
Cairo	0 25

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	0 33
Bourbon Blend	0 31
Our Own "	0 30
Jersey "	0 28
Laguaya "	0 25
Rajah Blend	0 21
Mocha and Java	0 32
Old Government Java	0 30 0 32 0 34
Arabian Mocha	0 31 0 33
Maracaibo	0 23 0 25
Santos	0 16 0 18

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00
Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles, gross	12 00
Ketchup, Screw Top, "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

FRUITS.

FOREIGN.

	per lb
Currants—Provincials, bbls	0 06
" ½ bbls	0 06½
" Filiatras, bbls	0 06½
" ½ bbls	0 06½
" cases	0 06⅝
" Patras, bbls	0 06⅝
" ½ bbls	0 06¾
" cases	0 06⅞
" Vostizzas, cases	0 07½ 0 08½
" Blue Pearls	0 08¼ 0 08½
" cleaned, Kalamos, cases	0 06¾
" " Morea "	0 07
" " Vonitza "	0 07½
Dates, Hallowee boxes	0 05¾ 0 06
Figs—4-crown	0 10 0 11
" 5-crown	0 11 0 13
" 7-crown	0 13 0 14
" 9-crown	0 15 0 16
" natural, bags	0 04½ 0 05
Prunes—Bosnia, cases	
" California, 40's	0 10 0 10½
" " 50's	0 08 0 08½
" " 60's	0 07½ 0 08
" " 70's	0 07 0 07½
" " 80's	0 06¼ 0 07
" " 90's	0 06 0 06½
Raisins—Valencia off stalk	0 04½ 0 04¾
" Fine, off stalk	0 05 0 05½
" Selected	0 06 0 06⅛
" Layers	0 06½ 0 07
" Sultanas	0 09½ 0 12½
" Cal. Loose Muscatels, 3-Crown	0 07¼ 0 07½
" Ditto 4 Crown	0 08¼ 0 8½

Malaga	per box.
" London Layers	1 50 1 70
" Black Baskets	2 00 2 20
" Blue Baskets	2 30 2 50
" Connoisseur Clusters	2 20 2 40
" Dessert Clusters	3 50 75

DOMESTIC.

Apples, dried, per lb	0 05 0 06
" evaporsted	0 09 0 10

FOOD.

	per brl.
Split Peas	3 25 $3 50
Pot Barley	3 25 3 50
Pearl Barley, XXX, 49-lb. pkt.	2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz.
Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling oalves foot, 2 qt. size	1 20
Acidulated, 2 qt. size (Sold by all wholesale grocers.)	1 50

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.

1 oz. Packages, White, per doz	95
1 " " Red, "	1 00

COX'S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—50 to 60 dy, $1.85 Toronto.

WIRE NAILS — $1 90, freight equalized in Montreal.

HORSE NAILS—

Canadian, dis. 50 per cent.

HORSE SHOES—

F. O. B. Montreal 3 25

SCREWS—Wood—

Flat-head bright, 87½ and 10 p. c. dis.
Round-head bright, 80 and 10 p. c. dis.
Flat-head brass, 82½ and 10 p. c. dis.
Round-head brass, 75 and 10 p.c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	0 00 1 45
ROPE—Manilla	0 07¾ 0 09½
Sisal	0 06⅝ 0 08½
AXES—Per box	5 25 9 00

SHOT—Canadian, dis, 17½ per cent.

HINGES—

Heavy T and strap, per lb.	0 03¾ 0 04¾
Screw, hook and strap	2 35 3 15

WHITE LEAD—Pure Association guarantee, ground in oil. per 100 lbs.

25 lb. irons	5 50
No. 1	5 22½
No. 2	4 75
No. 3	4 37

TURPENTINE—

Selected packages, per gal.	0 48
2c. extra outside points.	

LINSEED OIL—

Raw, per gal	0 46
Boiled, "	0 49
2c. extra outside points.	

GLUE—Common per lb 0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams " "	1 55 1 90
Red Currant Jelly	2 75

(All the above in 1 lb. clear glass pots.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $11 00

MUSTARD.

COLMAN'S OR KEEN'S.

Square Tins—	per lb.
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
F. D., 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)

	per gross.		per gross.
Pony size	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppers (pints)	2 30
Corked (pints)	1 90

RICE, SAGO, TAPIOCA.

Rice—	per lb.	per lb
Rangoon, imported	0 03⅝	0 03⅞
Patna	0 04¾	0 05¼
Japan		0 05
Imperial Seeta		0 05½
Extra Burmah	0 04½	0 04⅝
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

SODA.

Bi-carb, stand'rd, per 100-lb. keg	2 40 2 50
Sal soda, per bbl	0 85 0 90
Sal soda, per keg	0 95 1 00

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06
Benson's Satios, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 05
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1 lb. pkgs.,	0 08
	6-lb. boxes, sliding covers	
	(12-lb. boxes each crate)	0 08½
PURE—40-lb. boxes, 1-lb. pack		0 07
" 48-lb. " 16 3-lb. boxes		0 07
OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07½

For puddings, custards, etc.

ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04¼
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs	0 05
Bbls., 175 lbs	0 04½
Kegs, 100 lbs	0 04½
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07

A Popular Starch.

All laundresses agree on this one point, that in order to obtain the best results, a **high-class starch is indispensable.** Celluloid has long been recognized as the **Laundresses' reliable friend,** whose verdict in its favor has been so unanimous that it has won for itself, as a **cold-water starch,** a reputation which is world-wide.

THE BRANTFORD STARCH CO., Limited, Selling Agents, BRANTFORD, ONT.

Brantford Gloss—
1 lb. fancy boxes, cases 36 lbs. 0 07½
Brantford Cold Water Rice Starch—
1 lb. fancy boxes, cases 28 lbs.... 0 09
Canadian Electric Starch—
40 packages in case..... 3 00
Culinary Starch—Challenge Prep. Corn—
1 lb. pkgs., boxes 40 lbs..... 0 05
No. 1 Pure Prepared Corn—
1 lb. pkgs., boxes 40 lbs..... 0 06

SUGAR.

	per lb.
Granulated (Redpath, St. Lawrence, Acadia).....	0 04⅝
German (Canadian) bbls.....	0 04¼
" (imported) bags.....	0 04¼
Dutch, bags	0 04⅜
Paris Lump, bbls. and 100-lb. boxes	0 05 9-16
" in 50 lb. boxes....	0 05 11-16
Extra Ground Icing, bbls..... 0 05⅝	0 05⅝
Powdered, bbls	0 05⅝
Cream	0 04 3-16
Extra Bright.....	0 04⅛
Bright Coffee	0 04 1-16
Light Yellow.....	0 04
Medium Light Yellow.....	0 3 15-16
Yellow	0 03⅞
Demerara..... 3 50	3 75

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls.
Dark.....per gallon.	0 23	0 25
Medium.....	0 28	0 35
Bright.....	0 32	0 42
Honey (com)	....	0 40
" 2 gal. pails.....	....	1 00
" 3 gal. pails.....	1 35	1 40

MOLASSES.

Barrels.....	0 23	0 35
Half-barrels	0 25	0 37

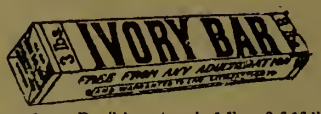
SOAP.

Babbitt's "1776" Soap Powder $3 50



1 box and less than 5..... 4 00
5 boxes and upward..... 4 00
Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.
Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

BLACK.

Congou—	per lb.	per lb.
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50
INDIAN.		
Darjeelings	0 35	0 55
Assam Pekoes.....	0 20	0 40
Pekoe Souchong	0 18	0 25
CEYLON.		
Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong.....	0 17	0 35
CHINA GREENS.		
Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " oommon....	0 13	0 14
Young Hyson— PING SUEYS.		
Half Chests, firsts.....	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts.....	0 28	0 32
" " seconds	0 16	0 19
Half Chests— JAPAN.		
Finest May pickings.....	0 38	0 40
Choice	0 32	0 36
Finest.....	0 28	0 30
Fine.....	0 25	0 27
Good medium.....	0 22	0 24
Medium.....	0 19	0 20
Good common.....	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

"SALADA" CEYLON.



	Wholesale	Retail
Brown Label, 1s and ⅛s	0 20	0 25
Green Label, 1s and ⅛s.....	0 22	0 30
Blue Label, 1s and ⅛s and ¼s...	0 30	0 40
Red Label, 1s and ⅛s.....	0 36	0 50
Gold Label, ⅛s.....	0 44	0 60

Terms, 30 days net.

MONSOON INDO-CEYLON TEA.

	Wholesale	Retail
Blue Label, 1-lb.....	0 19	0 25
Blue Label, ½-lb.....	0 20	0 25
Black Label, ½ and 1-lb.....	0 22	0 30
Green Label, ½ and 1-lb.....	0 28	0 40
Brown Label, ½ and 1-lb.....	0 35	0 50
Red Label, ½ and 1-lb.....	0 40	0 60

RAM LAL'S (lead packages)



Cases, each 60 1-lbs.....	....	0 35
" " 60 ½-lbs.....	....	0 35
" " 30 1-lbs.....		
" " 120 ½-lbs.....	....	0 36

"KOLONA"



Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Black Label, 1-lb., retail at 25c		0 19
" " ½-lb., " " "		0 20
Blue Label, retail at 30c.....		0 22
Green Label " 40c.....		0 28
Red Label " 50c.....		0 35
Orange Label, retail at 60c.		0 42
Gold Label, " 80c.		0 58

Terms, 3 per cent. off 30 days.

CROWN BRAND.
(Ceylon in lead packages)

	Wholesale	Retai
Red Label, 1-lb. and ½'s.....	0 35	0 50
Blue Label, 1-lb. and ½ s....	0 28	0 40
Green Label, 1-lb.....	0 18	0 25
Green Label, ½'s.....	0 19	0 25
Japan, 1's.....	0 19	0 25

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 73
Ingots, rough and ready, 8's.....	0 71
Laurel, 3's.....	0 68
Brier 8's	0 63
Index, 7's.....	0 60
Honeysuckle, 8's	0 73
Napoleon, 8's	0 67
Victoria, 16's	0 63
Prince of Wales, caddies, 8's and 16's	0 65

WOODENWARE.

	per doz
Pails, 2 hoop, clear, No. 1.....	$ 1 45
" 3 " " "	1 60
" 2 " " " 2.....	1 40
" 3 " " " 2.....	1 55
" " " painted " 2.....	1 40
Tubs, No. 0.....	8 00
" 1.....	6 50
" 2.....	5 50
" 3.....	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe..	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Parloa.....	1 30	1 40
Red P rior	1 50	1 60
Safety No. 1, wall box	1 40	1 50
" No. 2, slide box	2 80	2 90
" No. 3, capital....	2 75	2 85
Flamers, slide boxes....	2 25	2 35
" wax stems.....	3 20	3 30
Tiger.....	2 65	2 85

BRYANT & MAY.

Robert Greig & Co., Agents.	
No. 9 Safety, per gross.....	$ 2 00
" 10 " "	1 10
" 2 Tiger, ...	5 00
" 4 " "	2 00



LICORICE...

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845. BROOKLYN, N.Y.

EVAPORATED APPLES...

We have a few cars for sale of choice stock at reasonable prices. If you want any of these goods send in your order at once and write for prices. Don't forget that we handle a full line of Jams and Jellies, and the price is right.

R. J. Graham

BELLEVILLE, ONT.

DON'T PUNISH YOURSELF

by smoking inferior cigars when you can get

"Pharaoh" for 10 cents

—: and :—

"Pebble" for 5 cents

Acknowledged as the leading cigars of Canada.

J. Bruce Payne, Granby, Que.



Sell Only the Best

COLEMAN'S Table or Dairy Salt is the best.

The 5-lb. carton, of which we give an engraving, is the best package in the market. Printed in three colors, red, black and yellow, with a tin cover, it combines an attractiveness for shelf display, together with a suitable durable package, that will make it a ready seller. Specially adapted for first-class town or city trade.

We have all kinds, Fine, Coarse or Land Salt in barrels, sacks and bulk. Unequalled shipping facilities. Prompt shipment guaranteed.

ADDRESS

The Canada Salt Association

CLINTON, ONT.

1898 is Here
1897 is Past

We had good things in 1897. We will have better things in 1898. The world is moving and so are we.

Our lines of Dinner-ware, Toilet-ware, Glassware and Lamp Goods will be away ahead of anything we had last year.

GOWANS, KENT & CO.

TORONTO

Delivery Wagons
. . AND . .
Photograph Cameras

FREE

This will interest all grocers as well as their clerks. The delivery wagons and cameras are high grade and can readily be secured by speaking a good word for . . . .

The Best **KNOX'S GELATINE** Only Pure

Send me your name and address on a postal card for full particulars.

C. B. KNOX, Mfr.

AGENTS

A. E. Richards & Co. - Hamilton
William H. Dunn - - - Montreal
Beattie & Elliot - - - - Quebec
C. & E. MacMichael - - St. John
Alfred D. Hossack, Vancouver, B.C.
H. F. Baker - - - - Halifax, N.S.

JOHNSTOWN, N. Y.

LEA AND PERRINS'

Observe that the SIGNATURE

Lea & Perrins

Is now printed in blue ink diagonally across the OUTSIDE WRAPPER

Of every Bottle of the

ORIGINAL . . . WORCESTERSHIRE **SAUCE.**

Sold Wholesale by the Proprietors, Worcester; Crosse & Blackwell, Limited, London; and Export Oilmen generally.

RETAIL EVERYWHERE.

AGENTS—J. M. Douglas & Co., and Urquhart & Co. Montreal

CHARLES F. CLARK, President. J. CHITTENDEN, Treasurer

ESTABLISHED 1849.

THE BRADSTREET
MERCANTILE AGENCY
THE BRADSTREET COMPANY,

Executive Offices, PROPRIETORS.

NOS. 346-348 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES—McKinnon Building
Cor. Jordan and Melinda Sts.
THOS. O. IRVING, Superintendent.

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:
C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

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DEWAR'S FAMOUS SCOTCH

can be had from

Geo. J. Foy
R. H. Howard & Co.
Perkins, Ince & Co.
Adams & Burns

and all ... first-class houses.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street
MONTREAL.

THE CANADIAN GROCER

VOL. XII TORONTO AND MONTREAL, JANUARY 14, 1898. No. 2

COLMAN'S MUSTARD

BEST ON EARTH

Why Imperial Cheese Scored 100 Points Perfection



Absolute cleanliness tells the whole story. You cannot make perfect cheese like "Imperial" if one particle of dirt enters into its composition. Through all the many processes of manufacture, the floors, tables, walls, pans, implements, even to sterilizing the porcelain pots, we have three strict rules in the manufacture of Imperial :

1st, Cleanliness. 2nd, Cleanliness. 3rd, Cleanliness.

Little wonder then that Imperial scored 100 points.

A. F. MacLAREN & CO., Toronto and Stratford, Canada

ABOUT CANNED MEATS.

It is the ambition of the high-class grocer to carry goods just a little bit better than those of his competitors. He well knows that by so doing he builds up a reputation and a trade that cannot be wrested from him as long as he keeps the **best goods.** We are looking for the trade of the fancy grocers of Canada. We have no startling bargains to offer, as far as prices are concerned, but we have the finest and most attractive line of Canned Meats ever put up. Our prices are right, it is true, but we don't make any special merit of that. We have to make right prices or go out of business. But the quality of our goods—that's the consideration.

Ox Tongues	**Corned Beef**
Lunch Tongues	**Potted Meats**
Luncheon Beef	**Deviled Meats**
Roast Beef	**Brawn, etc., etc.**

White Label Soups

Agents :

J. L. Watt & Scott, Toronto.
Watt, Scott & Goodacre, Montreal.
George De Forest & Sons, St. John, N.B.

Or

Armour Packing Co., Kansas City
U.S.A.

DELICATE APPETITES

Are Stimulated and Fastidious Tastes are Gratified by

Delicious Biscuits

Every variety of flavor and shape in Crackers and Biscuit is produced by the **QUEEN BISCUIT CO.** the only authorized manufacturers in Canada of

The Famous Boss Lunch Milk Biscuit.

See that each biscuit is stamped BOSS.

QUEEN BISCUIT CO.

There are over 500 Lines of Biscuits manufactured by Queen Biscuit Co.

St. John, N.B.

How are FIG BARS for one line?

Purest and Best

WINDSOR SALT

Is not surpassed by any Salt manufactured.
Try it and you will use no other. . . . .

Packages of best quality.

Prices and samples can be had of your Wholesale Grocer.

THE WINDSOR SALT CO. LIMITED - WINDSOR, Ont.

Selected Dried Fruits in Original Packages

Seeded Raisins
French Prunes
Fruits

Packed right where they are grown—in the owner's vineyard—on the Pacific Coast. Selected carefully by folks who know their business well. No other hands but yours touch the fruit after it leaves the packer and the owner. See how sure you and your customers are of getting the original quality in all its cleanliness and delicacy and natural flavor in the "Griffin Brand"—the brand of highest quality—the brand your customers know and have confidence in.

Griffin & Skelley's "Griffin Brand"

Macaroni.

White, delicate, tender — made from Russian Wheat and from Russian Wheat only.

P. Codu knows how good Macaroni should be made—he ought to—he has made it all his life. His factory is one of the largest of its kind in Marseilles.

This is the name on every package.

P. Codu.

All the above are sold by leading wholesalers.

Agents :

A. P. Tippet & Co.
Montreal and Toronto

F. H. Tippet & Co.
St. John, N.B.

Pattisons' Whisky in GENERAL Use

Morning Dew
10 years old

Royal Gordon
10 years old

Morning Dew Liqueur
12 years old

Perfection Royal Gordon
15 years old



IN "GENERAL" USE.

A commanding Spirit finds its way to the front. **Pattison's Whisky** commands success because it has been found by the public to be a genuine, wholesome, palatable beverage, carefully blended and thoroughly matured. It is cream-like in taste, with all the stimulating qualities of the pure Highland spirit. Sold Here, There, and Everywhere.

Sole Proprietors: PATTISONS, Limited, Highland Distillers,

BALLINDALLOCH, LEITH, AND LONDON.

For further information, samples and specimen labels, address—

S. B. TOWNSEND & CO. BOX 1125 **MONTREAL**

SOLE AGENTS FOR THE DOMINION OF CANADA.

The



E. B. Eddy Co's . .

CALENDAR

for 1898

Will not be issued till March next at the earliest. We have been too busy to find time to get up a bright and attractive calendar for our friends.

If you want a copy in March, send a post card request now to . . . . .

The E. B. Eddy Co.

LIMITED.

Hull, Canada.



TEAS

FROM CEYLON

The choicest pickings from the best known gardens---rich, full-flavored, heavy liquors. They please the consumer, increase your trade and make a **handsomer profit** for you, and your reputation for fine goods is established. **THE SPECIAL LINES** we are offering at **25** to **30c.** to retail at **35** to **50c.** are unsurpassed by anything offered the consumer at much higher figures.

If your trade is particular, you can delight consumers with the teas we offer.



W. H. GILLARD & CO. WHOLESALERS ONLY **HAMILTON**

JOHN MOUAT, Northwest Representative, Winnipeg.

WASHBOARDS
CLOTHES PINS
CLOTHES LINES
TUBS
PAILS
CHURNS
BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
BASKETS
SCOOPS

And all Grocers' Sundries

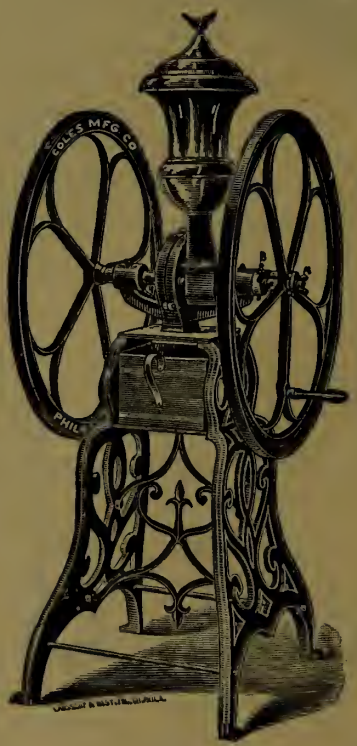
Sold and highly recommended by all leading grocers. . . . . .

Sovereign Matches

The H. A. NELSON & SONS CO., Limited

Sample room ...MONTREAL, QUE.

56 and 58 Front West, TORONTO.



No. 18

Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

Agents | TODHUNTER, MITCHELL & CO., Toronto
DEARBORN & CO., St. John, N. B

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XII. (Published Weekly) TORONTO AND MONTREAL, JANUARY 14, 1898 ($2.00 per Year) No. 2

TWO OF THE KLONDYKE ROUTES.

THE CANADIAN PACIFIC RAILWAY'S LAND AND WATER LINE—
A ROAD NORTH FROM KAMLOOPS.

THE route favored by the Canadian Pacific Railway takes the traveler over their own line right out to Vancouver and Victoria on the Pacific coast, and then by their own steamers up to the Alaska coast. The route is via the Stickeen River and Teslin Lake. There is a line of steamships between Victoria and Wrangel, mouth of the Stickeen River, where connection is made with steamers which transport passengers and freight to Telegraph Creek. The journey from Victoria to Telegraph Creek can be made comfortably in six days. There is good land travel between Telegraph Creek and Teslin Lake, 120 miles. The country is open and undulating, and excellent grass abounds for pack animals the entire distance. The Dominion and British Columbia Governments are surveying with a view to locating a line of railway which it is expected will be under construction this year. A steamer is being built on Teslin Lake and will be ready for the opening of lake navigation next May to carry passengers and freight to the Klondyke. The Stickeen-Teslin Lake route via the Hootalinqua River, on which rich diggings have been struck, avoids the dangers and hardships which are experienced on the mountain passes and the White Horse and other rapids, on the routes via Lynn Canal.

The railway authorities also contend that the Stickeen-Teslin Lake route has another very great advantage, as the prospector upon leaving the steamer at Telegraph Creek finds himself in the heart of a gold country practically unexplored. Many miners intend to prospect in the gold districts of Cassiar and Omenica in preference to the Klondyke because they are in British Columbia where there are no royalties collected or reservations made. From Omenica two miners recently arrived with $48,000 in gold dust. One official of the line has said: "We consider that the most feasible route into the famous gold region is via the Stickeen River. We have a number of large steamships being specially fitted up in the Old Country for this traffic, each steamer being about 3,000 tons burden. These vessels will be the finest on the Pacific Coast, and every comfort of the traveler will be well looked after. The steamers will run to Wrangel, at the mouth of the Stickeen River, from there a line of river boats will run to Glenora, 10 miles from Telegraph Creek, up to which point the stream is navigable. It is the intention to run a narrow gauge railway from Glenora to Teslin Lake, but as it takes several months to build a railway 130 miles in length, this part of the route will not be ready till later on in the summer. But we understand the Dominion and British Columbia Governments in the meantime are constructing a trail or wagon road to Teslin Lake, which will facilitate travel. On Teslin Lake two or three boats will be placed on the service; but travelers to Dawson City can build their own bateaux and float easily down the Hotalinqua River to the centre of the Yukon gold discoveries."

THE HUDSON'S BAY COMPANY.

This ancient corporation has also a direct interest in the movement to the great Canadian gold fields, since its business is done along projected lines of travel. One of the officials said: "If a party went by Calgary and Edmonton, or by Vancouver and Fort Wrangel, Skagway or Chilkoot, the Hudson's Bay Company's long experience in the supplying and packing of inland outfits made it an easy matter to the company to deal with the question.

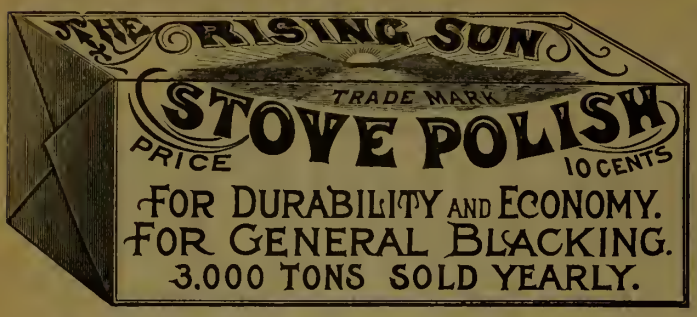
"The expected rush to Dawson in the spring, via the Fort Wrangel, Stickeen and Teslin Lake route, would probably lead to the establishment of new Hudson's Bay posts at Glenora and Lake Teslin; already the company had a steamer plying on the Stickeen River, which had been utilized in carrying up supplies to the posts in this part of the country, and more steamers of the most approved and suitable kind will be built by the company to meet the demands of the service. It was altogether likely that the company will extend their posts into the heart of the new mining region.

"This done, in connection with the establishment of the Glenora and Lake Teslin posts, would give the company a 'belt line' of establishments around the new gold region."

A ROUTE NORTH FROM KAMLOOPS.

Kamloops, the flourishing town on the Canadian Pacific Railway, is promoting a land route north to the Cassiar region. Part of this is easily convertible into a wagon road, that is from Little Fort to Bridge Creek on the Cariboo road. An engineer who has surveyed this portion of the route says in an official report: "Commencing at Little Fort on the west side of the North Thompson River, distant 55 miles north of Kamloops, the route of the proposed wagon road will run in a northerly direction along the bench 2½ miles to the crossing of Nikalliston Creek, where a 25-foot culvert will be required. At this point the ascent commences and winds up the mountain side on uniform grades of one in ten and one in twelve feet until the summit is reached in 4½ miles. This is the only grade of any consequence on the entire route. The soil on this slope is of a mixed sandy, gravelly clay loam, with some scattered fir, spruce and birch. From the summit the route follows in a northwesterly direction over a high plateau, burnt over some years ago, but now in some places covered with a young growth

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

of pine, and for a distance of eleven miles is broken and undulating with considerable loose rock, and on account of the rough character of the country a considerable amount of grading will be required. At the 18 mile point the route strikes on to an extensive and more or less open country covered with a luxuriant growth of different varieties of wild grasses and pea vine, the former attaining the height of six feet, and borders along a stretch of lakes, creeks and meadows to the forty-two mile point, where the bunch grass slopes and benches are entered upon, and continue for a distance of fifteen miles to Bridge Creek, or where the trail joins the present Cariboo wagon road. On this long stretch of grass-covered country the clearing will be light, consisting of small bull vines and cottonwood. The roadbed will be on a solid foundation, and no grade at any point need exceed one foot to the rod. A Mr. McKinley owns a ranch near Horse Lake, distant seven miles from Bridge Creek, to which he has built a wagon road, which could be utilised or the through route. One culvert requires to be built on this portion over Horse Creek and the approaches graded down. Some 25,000 acres of grazing land (besides the natural hay meadows) are in sight along the route, and a vast extent of similar country I am told exists to the east of the route in the neighborhood of Cassiar Lake.

"About $4,000 will be required to construct the wagon road from the Indian reservation to the crossing at Little Fort. I consider the route quite feasible and practicable, opening up a good stock, hay and grain country, as well as affording a direct connection to the overland route to the far north. I estimate the proposed wagon road to cost $23,200, extending from Little Fort to Bridge Creek in 57 miles, chopped out to a width of half a chain and graded 10 feet wide on the benches and 12 feet wide on the steep slopes. Twelve days were occupied in the round trip from Kamloops to Bridge Creek."

ONE GREAT ADVANTAGE OF ANY CANADIAN ROUTE.

What tells strongly in favor of people going by way of Canada is that all supplies for the Klondyke and British Columbia gold fields are dutiable if purchased out of Canada, or in the United States. All supplies for the miner, prospector and trader can be purchased in Canada at lower prices than elsewhere, besides which the duty, 35 per cent., on most goods is saved.

WANT CANNED GOODS DATED.

At the last meeting of the St. John, N.B., Board of Trade the report of the special committee on the advisability of securing legislation to compel packers and canners of teas, vegetables, canned goods, etc., to print the weight on each package or can, was read by the secretary. The report recommended that steps be taken to have such legislation enacted.

Mr. Hatheway, the chairman of the committee, said this seemed to be something on which Moncton, Halifax, Fredericton, etc., were of one mind. His attention had first been called to short weight package goods by a customer in the matter of lard, and he had since then made some startling discoveries. Salmon was about the only article that came up to the full weight. Whatever the excuse for such light weight goods may have been in the past, now that Canadian packers control their own market, nothing but standard weight should be tolerated. He moved that the report be accepted and that copies thereof be sent to St. John's two parliamentary representatives.

T. H. Hall seconded the resolution.

J. A. Likely moved in amendment that one date as well be plainly printed on each package or tin.

Capt. Keast seconded this amendment as a step towards protecting the man who wanted to sell a good, fresh article, from the unfair competition of retailers who bought old goods from the wholesalers.

Mr, Hatheway feared this might increase the opposition of the canners to the proposal of the committee. Personally he favored it.

S. Schofield thought it likely that if both things were asked for the effect might be to at least secure the first named request.

Mayor Robertson endorsed all that Mr. Hatheway and Capt. Keast had said, and thought packers would be strongly in favor of the date being stamped on their products, as it would protect them against the competition of the old article. The date on the package would also protect the consumer to a great degree.

Mr. Hatheway accepted Mr. Likely's amendment, which was then incorporated in the resolution.

The resolution, as amended, was carried.

A BRIGHT BLONDE GROCER.

A Denver girl, Miss Bessie Collins, who is described as "a pretty blonde of 19 summers," has started a grocery and is said to be meeting with exceptional success. Of course she is. What pretty blonde of 19 summers could keep out of success's way for any length of time in a town where gallantry runs riot as it does in Denver? We shan't be surprised to hear soon that a party of broncho-busting gallants from the boundless plains has ridden into Denver in a high state of exhilaration and compelled every male grocer within a radius of two miles of Bessie's establishment to suspend business, so as to give the little heroine a clear field. Grocers' associations everywhere will do well to note the disastrous consequences of competition from such sources and to take proper steps to discourage all pretty blondes of 19 summers or thereabouts from entering the grocery field.—Chicago Grocer.

A general store is likely to be started in the old Kimmerly store, Dresden, Ont.

Our Special Brands of Coffee

L. S. & B. No. 1 and Empire

are acknowledged everywhere as ***Standards.*** **"A delicious cup of Coffee at moderate cost."** If you haven't tried them kindly order a 25-lb. can of each from our traveller.

Lucas, Steele & Bristol - Hamilton

COFFEES COFFEES COFFEES

WE HAVE THE BEST SELECTION

The Mecca .	The finest Coffee the world produces. Recommended by connoisseurs.
Damascus .	A Coffee equal to any on the market, superior to many offered at higher figures.
Cairo . . .	A rich, smooth Coffee; just the grade for good hotels and boarding houses.
Old Dutch Rio	A pure Rio, roasted from high grade Coffee.

The Mecca, Damascus and Cairo Coffees are put up in 50 and 25 pound hinge-lid, crated tins; also in cases containing 15 tins, each 2 pounds. The Rio Coffee is sold in 50 and 25 pound tins only.

James Turner & Co.

HAMILTON, ONT. (Established 1844.)

THE MINER'S TIN COW

Ask your wholesaler for a calendar, and keep an assortment of the goods in stock.

"Reindeer" brand Condensed goods.

FINE DARJEELINGS

We are offering incomparable values in these fine liquoring Teas. Our last imports are "beauties"—style and draw.

☞ A card will bring you Samples of these Teas.

GOLDEN TIPPED CEYLONS

The Davidson & Hay, Limited

WHOLESALE GROCERS - TORONTO

AMONG THE RETAILERS.

Good Business Pointers.

This week, in conversation with Swan Bros., King street east, Toronto, I asked what they did to keep business active during the dull months of January and February, and was informed that this firm finds its business as good after Christmas as before. The bulk of the business is family trade, and this as active now as before Christmas. Compared with last year, this month has opened out remarkably well. Another feature of the business, they stated, is that payments are much more satisfactory than formerly. This is owing largely to the good times which now prevail, but another factor is seen working by close students of of trade. The collapse of the Toronto boom left many people poor, and many others in such a condition that much of their earnings have been spent in paying mortgages, taxes, etc., while it created a general stringency which made people slow in paying up their bills for current expenses. Time has had its effect. Mortgages have been raised, those holding burdensome property have in many instances sold it, and those left poor at the collapse of the boom have been, to use Mr. Swan's own words, "swept by the current of time and their places taken by others, who are now receiving good wages and have no burdens of the past to bear." This has an undoubted effect on business generally, as, payments being better, money will naturally move more freely, and, as a large proportion of city people are in the mercantile business themselves, the freer movement of money will enable each of them to pay more promptly and regularly. Messrs. Swan Bros, make it a point to keep a close and thorough watch over the market to be prepared for a rise in prices. By thus keeping a sharp watch on the market, opportunities for making a good profit are continually presenting themselves. In these days of close prices every rise and fall in the market means a great deal.

January Sale.

R. Donald, King street east, Toronto, has this week a "January Sale" on, an idea which commends itself immediately as a good move at this season of the year. In each of the windows is displayed an invitation to the passer-by to "Come in and see the January bargains." Inside a large table was loaded with baking powder, pickles, etc., each article labelled showing the present price and the reduction made. Many Christmas goods, candies, etc., were conspicuously marked at a reduced price. This idea should be found to work well in country towns, especially where it is desired to get rid of a lot of stock left over from the Christmas trade.

THE RAMBLER.

ADVERTISING ST. JOHN, N.B.

The annual meeting of the St. John, N.B., Tourist Association was held last week, with President Skinner in the chair and representative business men present. The Executive Committee's report showed that since the organization of the association much interest had been aroused throughout New Brunswick in the work of advertising St. John as a resort for tourists. Ten thousand copies of the association's guide book and about 20,000 folders have been distributed over Canada and the United States. Many folders had been distributed in Great Britain through the Canadian High Commissioner. One thousand copies of the special edition of Gripsack had been distributed. Articles, illustrated and otherwise, had appeared in many papers and periodicals in Canada and the United States. A large number of large framed photographs of St. John have been distributed and many others promised. The C.P.R. had promised to have large photographs of St. John framed and hundreds distributed. The treasurer's report showed receipts amounting to $1,191 and disbursements, $1,072, leaving a balance on hand of $118.

Eight carloads of dressed hogs were shipped from Chatham to Montreal one day last week. J. B. Stringer & Co. shipped three, J. L. Scott three, and O'Keeffe & Drew two.



Merchants should sell popular goods; goods that their customers know all about; goods that their clerks don't have to spend precious time talking up.

THAT IS WHAT

Enameline

The Modern STOVE POLISH.

Is. Hundreds of thousands of Dollars are being expended yearly to educate the public in regard to Enameline. It sells on sight. It puts dollars into the pockets of dealers who handle it.

The Trifles Count.

We believe this because we have followed on our books a steady gain in the sales of "Gold Dust" Corn Meal from year to year. We have more customers than we ever had for "Gold Dust." Our oldest customers are larger buyers than they were a year ago. Reason—they have more demand for "Gold Dust." Thus, a mutual profit has grown—we have both benefitted, you see. YOUR trade will grow too, with that evenly-cut—free from black specks—golden yellow

"Gold Dust" Corn Meal.

The trifles (in its manufacture) count !

From Manufacturer to Retailer Direct.

The Tillson Company, Limited
Tilsonburg, Ont.



NECESSITIES FOR THE FESTIVE SEASON

Pure Gold Prepared Icings
" " Tomato Catsup
" " Sweet Catsup
" " Spices and Powdered Herbs
" " Poultry Dressing
" " Sausage Seasoning.

Have we your Order ?

PURE GOLD MFG. CO.
Toronto



IT'S NO JOKE You get more salt to the **pound** when you buy

RICE'S PURE SALT

Because it's all Salt.
Put up for all purposes.

SOLE MANUFACTURERS—

The North American Chemical Co., Limited - Goderich, Ont

Fresh Arrivals

New Orleans Molasses, bbls. and half-bbls.
Bright Sugar Syrup, half-bbls.
Full lines California Prunes.
Also 3 and 4 Crown Raisins.

THOS. KINNEAR & CO. 49 FRONT ST. EAST **TORONTO**

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will he inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

THE Dawson Commission Co., Limited, expect a car of Valencias on Saturday this week ; also a car of Senoras, which will be ripe and juicy, and will be sold at close prices.

A carload of blueberries has arrived for H. P. Eckardt & Co.

T. Kinnear & Co. have three or four lines of fine Ceylon teas arriving.

"Enameline" is among the best advertised stove polishes on earth.

Warren Bros. & Co. are in receipt of a shipment of Liebig's extract.

H. P. Eckardt & Co. are showing several samples of green Rio coffees.

H. P. Eckardt & Co. say they are having an increased demand for Webb's "Perfect" starch.

Another shipment of Brand's "A 1" sauce is to hand for the Davidson & Hay, Limited.

A full range of gelatines, comprising Cox's, Heinrich's, Koepfi's, Knox's, "Plymouth Rock," "Silver Label," "Gold Label," "Lady Charlotte" and Chalmers' (a 10c. retailer), is in stock with the Eby, Blain Co., Limited.

A carload of New Orleans molasses of fine quality has been received into stock by T. Kinnear & Co.

T. B. Escott & Co. have two cars molasses, barrels and half-barrels, at very low quotations, in stock.

The Eby, Blain Co., Limited, have a shipment in store of fine B.C. sockeye salmon to retail at 10c.

The Davidson & Hay, Limited, quote special prices this week on imported French sardines ¼'s in oil, key opener.

H. J. Heinz Co. are giving with a 10-case lot of their baked beans, one triplicate sign with the buyer's name in the centre.

W. H. Gillard & Co. have a line of firelighters, "Asbestos," which should be in great demand. They are said to be articles of merit.

Fall caught lake trout and whitefish, and fresh water herrings, shipment from Midland, Ont., are moving freely with the Eby, Blain Co.

The Davidson & Hay, Limited, beg to draw the attention of buyers to their offerings in Darjeelings and Golden Tip Ceylons. They will gladly forward samples on application.

W. H. Gillard & Co. are showing some fine values in Ceylons at from 25 to 30c., which they refer to in their advertisement in this issue.

T. Kinnear & Co. have in stock Patras currants in quarter-cases ; also 5-crown Vostizzas in cases and half-cases.

T. B. Escott & Co. have just received two cars "Bicycle" salmon, which they offer for this month at low price. Quality is fully equal to any brand on the market.

From an interview with T. A. Lytle & Co. we learn that trade still keeps good in jams, jellies and sauces, while the sales of pickles in bottles show a decided increase.

Rutherford, Marshall & Co. have purchased several large lots of dried apples to fill export orders. Holders of same would do well to communicate with them.

The Eby, Blain Co., Limited, have made special arrangements for prompt shipment of salt in car lots f.o.b. cars at Windsor, Seaforth or Brussels, at buyers' option.

Choice and fancy California evaporated apricots in 50-lb. boxes—better values than evaporated apples—also in 25-lb. boxes and 1-lb. cartoons, are in store with the Eby, Blain Co., Limited

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The St. John Board of Trade have voted to memoralize the Dominion Government to compel packers of tea, groceries, canned goods, etc., to have the weight and date of packing printed conspicuously on all packages.

TO BE A FIRST-CLASS GROCER



you must handle first-class goods. Have you ever tried selling

WETHEY'S CONDENSED MINCE MEAT ?

It is no trouble whatever. Everyone wants it, so you don't need to push it. Send your order at once to

J. H. WETHEY Manufacturer **St. Catharines, Ont.**

THE EXPORT SALE OF CHEESE.

LAST week reference was made in these columns to reclamations on cheese. The Montreal exporters' side of the case and the difficulties under which they labor in this connection were brought out clearly at the annual meeting of the Butter and Cheese Association held this week in Montreal. President Brice drew attention to them in his annual report, and all being live topics, they led to warm discussion.

One subject of considerable dissatisfaction in the current and previous seasons is the C.I.F. sale of cheese, in other words the sale of goods landed in Great Britain, with a clause attached making them subject to arbitration on the other side.

Many in the trade consider this a very unsatisfactory method of doing business, because they think it unfair that they should have to submit in the case of disputed shipments to an arbitration in which they have practically no voice. But as the practice is in vogue, they have to do as their neighbors do, or else loose business.

Those who desire the reform have no desire or intention of imputing any unfairness to the people who arbitrate on the other side, but they believe that in the event of protracted arbitration proceedings in England, with perishable articles like butter and cheese, the exporter on this side is placed at a disadvantage in the event of the goods being thrown back on his hands.

Another practice in which reform is desired is long dating of drafts of exchange. The customary period is 60 days, which is a relic of the days of sailing vessels. Nowadays 15 days is the longest period between date of shipment from this side and the receipt of the goods in Great Britain.

The importer across the water, therefore, is practically given 45 days in which to speculate in the goods before he is called upon to pay for them. It is contended that this, on occasion, acts as a temptation to the receiver to ask for arbitration, if the market declines in the meantime. Indeed, it is claimed that 60 days is not by any means the longest draft, but that they frequently run to 90 days.

A prompter method. of settlement, if it could be generally observed, would obviate a lot of the disputes that arise under the present method.

The short selling of cheese ahead has also, of recent years, grown enormously. In fact, it is openly asserted that over 50 per cent. of the past season's business was done on this basis, and those who have the best interests of the trade at heart think that it is time something was done to check it. In the discussion which took place on his point at the meeting, the point was made that it would be more honorable to deal openly in futures in butter and cheese, like grain, than to follow the practice sub rosa as at present.

The discrimination by the railway companies against Montreal in the freights they allowed on cheese from points west of Toronto was another matter that led to some plain talk. Operators west of Toronto were given through rates that meant a decided disadvantage to the exporters in Montreal. Individual shippers stated that not making shipments on a through rate from the west meant last summer to them a loss of all the way from $5,000 to $6,000. The through rate was altogether disproportionate to the rate to Montreal.

LATE ADVERTISEMENTS.

The following items arrived too late for insertion in the regular advertising space. Reading notices inserted in this column at 5c. per word.

D. Gunn, Bros. & Co. have an unlimited demand for large roll butter at current prices.

"Lion" baking powder, put up in handsome majolica jugs, 1 lb. each, to retail at 25c., is having a large sale.

D. Gunn, Bros. & Co.'s country orders for butter have been very numerous and large during the past week.

The demand for "Maple Leaf" brand of lard is ever increasing. Many dealers say they could not do without it, as their customers must have it.

"Grand Sultan" coffee, in 1 lb. packages, in large enamelled teapot, to retail at 40c. Either the pot or coffee is worth the price, consequently they are selling fast.

The Davidson & Hay, Limited, report a most encouraging increase during the past two months in their sales of "Kurma" tea, the year just ended being away ahead of any previous year since "Kurma" was put on the market.

The Eby, Blain Co., Limited, solicit enquiries from buyers desirous of matching any marketable values from their fine range of Japan, Ceylon, Indian and China teas of all grades, for which they offer very special inducements.

CANADIAN BREAKFAST FOODS.

P. McIntosh & Son, Toronto, have just shipped a car of their breakfast foods to London, England, and shipments have recently been made to Jamaica. Enquiries have been received from many foreign countries, including Cape of Good Hope and South Africa.

"Do you consider Canadian breakfast foods will eventually have a good share of the markets of the world?" I asked.

"There is not the slightest doubt of it, they are already beginning to get their share," said a member of the firm.

A KLONDYKE ORDER.

MR. DAVID BELL, grocer, 700 Yonge street, Toronto, has been busy during the past week filling a Klondyke outfit order, which he got by tender, in competition with several wholesale and retail houses in the "Queen City."

The order includes 70 lbs. of evaporated onions in 5-lb. tins, equal to 840 lbs. in the natural state; 525 lbs. of evaporated potatoes, equal to 100 bushels of potatoes; one ½ gal. jar of condensed vinegar which will make 12 gallons pure grape vinegar; 6 doz. cans of Pure Gold jelly powder; 700 lbs. sugar, 700 lbs. beans, 200 lbs. rice and 100 lbs. barley in 50-lb. strong, linen bags; 1,050 lbs. bacon and 350 lbs. of dried beef; 500 lbs. evaporated fruits; 3 boxes of soap, 1 case matches, 100 lbs. of wax candles; 110 lbs. of evaporated soup vegetables; 2,800 lbs. flour, put up in strong duck by M. McLaughlin & Co.; 100 lbs. of coffee and tea; 350 lbs. of rolled oats; 100 lbs. of biscuits, especially prepared for the Klondyke trade; 100 lbs. of cream soda biscuits; 60 lbs. of Bell's baking powder; 7 caddies tobacco; 8 doz. tins of condensed milk; baking soda, yeast, evaporated flavoring extracts, etc.

The party are also taking 175 lbs. honey, which they will depend on in case they do not get butter at their starting point. The outfit weighs over four tons, and will cost between $900 and $1,000.

The party consists of Toronto men. They intend to go by the Edmonton route, and are taking a car of their own to carry their goods to Edmonton. They are taking 15 sleighs, each of which can also be used as a boat, and expect to buy such other provisions as they want, such as butter, etc., in Edmonton, and start north in a few weeks. Their car leaves Toronto this week.

MERCHANTS ARE THERE.

The Chatham Planet publishes the names of the new Council of that town, showing their occupations, their politics and their religion. The list, which totals up to 16, includes three grocers and two general merchants.

HAMILTON RETAIL GROCERS.

The Retail Grocers' Association of Hamilton has elected these officers: Messrs. J. C. Boligan, president; F. R. Close, first vice-president; C. Duff, second vice-president; C. Bremner, treasurer; W. R. Harvey, secretary; A. Ballantine, J. O. Carpenter, J. Ronan, C. H. Peebles, William Smye, Executive Committee; George Powell, C. Holt, auditors.

Increase Your Tea Trade

You can do it by handling LUDELLA Ceylon Tea. Price is a great drawing card but quality is better. Modern tea drinkers demand quality—Ludella fills that demand.

In lead packages, 25, 40, 50 and 60c. lb.

H. P. ECKARDT & CO., Wholesale Grocers, **Toronto**

The question is often asked, why is it

Grand Mogul Tea

sales are increasing daily with limited advertising. The answer is not far to seek. The excellent flavor and strength is appreciated by the public. **Coupons in every package.**

Flag and Crown Japan Tea was bought by us before the advance in price. We offer at old price for this month. It is a trade winner. Write for samples.

T. B. ESCOTT & CO., Wholesale Grocers, **LONDON, ONT.**

Canadian Dealers too Often Deceived

It is of vast importance that every dealer should exercise the greatest caution when buying Paste Stove Polish.

The **QUICKSHINE** has attained such immense popularity that unscrupulous people have gone into stove polish business and are manufacturing polish that pays them tremendous profits. The materials employed in the composition of these imitation packages are so poor and cheap that the woman who buys them can never get the results she desires, and in this manner, to a certain extent, injures the sale of the good article.

When stove polish is required for domestic use ask your dealer or wholesale grocer for **QUICKSHINE STOVE POLISH,** and accept no substitute in the way of imitation package polishes, or polishes that are wo-thirds soap and one-third polishing material.

If your wholesale dealer does not sell **QUICKSHINE**, send direct to us for same, stating the wholesale dealer you wish us to send it through; or if you prefer it sent direct, we will forward same at once. Price per 3-doz. Case, $2.25.



THE ALPHA CHEMICAL CO. - Berlin, Canada.

THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN, Toronto.

THE MacLEAN PUBLISHING CO. Limited.

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Published every Friday.

WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

SUCCESSFULLY COMPETED WITH DEPARTMENTAL STORES.

MERCHANTS can compete with departmental stores if they will, provided that to up-to-date business methods they add the cash system.

Every merchant who does business on credit has necessarily to add to the cost of his goods a certain percentage for losses. He who does not makes a grave mistake. Now the departmental stores have not this to do. They sell for cash, and the selling price of their goods is based upon the cash system. No one can get even a day's credit from a departmental store. If a man or woman has not the cash the goods are sent "C.O.D.," otherwise they are not delivered.

That the average retail merchant can do business on the same principle is being demonstrated time and again. THE CANADIAN GROCER has one in mind at the moment which admirably illustrates that.

There is a small town a few miles east of Toronto whose citizens were in the habit of buying largely from departmental stores in the "Queen City." One of the merchants of the town made it a practice of visiting the station and making a note of the names of those to whom the goods were consigned, and he found that a good many of the names were of persons who were in the habit of getting goods at his store on credit. Acting on the advice of a Toronto wholesaler to whom he related his experience, he established two prices in his store—a cash and a credit price—and put a large streamer in rear of his store announcing the fact.

Shortly after he had inaugurated this system, a lady, who had been in the habit of getting large quantities of goods from Toronto departmental stores and paying cash for them, while buying on credit from the local merchant, entered the store and asked the price of a certain article.

On being informed, she ordered a certain quantity and was on the point of taking the goods away without having tendered payment, when the storekeeper remarked that the figure he had quoted was for cash. If he had to charge it the price would be so much more, naming the figure.

"But I can get it for that in Toronto," she exclaimed, referring to the price first quoted.

"I know you can, madame. My figure is based on the Toronto price; but it is on the same condition, and that is, cash."

Although nonplussed, the woman declared that, not having the money with her, she would not take the goods and flounced out of the store in high dudgeon. Shortly afterwards her husband entered the store in search of an explanation, which he got.

What the merchant did with this one customer he did with all others under similar circumstances. And to-day he has only one price, and that is the cash price. The other he has abolished.

Other merchants in the same town followed his example, with the result that scarcely any parcels go to that particular station from Toronto departmental stores, the people have learned that by paying cash they can, on the whole, do as well at home and save express or railway rates besides.

The lesson to retail merchants throughout the country is obvious.

SEND FOR ONE.

The North American Life Co., Toronto, are very generously handing out to their friends a neat leather memorandum book containing calendar and other useful information. They will send you one on receipt of your request mentioning this paper.

CANNED TOMATO SITUATION.

CANNED tomatoes continue to increase in interest in Toronto, and, although it is becoming more evident every day that the situation is a strong one, yet there is rather a wider range than usual in prices. This makes it somewhat difficult to fathom the market. There is no questioning the strength of the market. The only question is as to whether values are likely to be unduly inflated. This is the kernel of the nut, and the answer will give the market a more settled basis.

Compared with a week ago prices are fully ten cents per dozen higher, but, as we have already stated, they have a wide range. A couple of wholesale houses, for instance, will not accept less than $1.25 per dozen. Another's views are $1.20. A couple of houses want $1.15 and no less, while a wholesaler whose views last week were $1 has now advanced them to $1.10.

A couple of wholesale houses in western Ontario last week took exception to our review of the canned tomato situation, claiming that our wholesale quotations were too low. They based their exception on the fact that they had been unable to get a lower quotation than $1.25 from the canners corresponded with, while in one instance $1.40 was asked. We quite believe what they say. But we have in mind the fact that some canners were asking $1 per dozen when the market price was 80c. And then it frequently happens that wholesalers and other holders sell canned goods below packers' figures.

During the past week we have taken particular pains to gather information regarding canned tomatoes, and we are persuaded that our view of the situation is approximately correct.

Although, as we have stated, wholesalers' prices range all the way from $1.10 to $1.25 per dozen, yet there have been transactions during the past week at less figures.

About the middle of the week one hundred cases changed hands at $1.05, and they were sold by a wholesaler. On Saturday last there was another transaction, in which two hundred cases were concerned. In this instance $1 was the price, and the seller was a retailer who had bought early in the season on speculation. Then we hear of transactions which took place last week as

between packers and wholesalers at $1.10. Another packer offered tomatoes at $1.10, but it was on condition that corn was taken at 75c. and peas at 85c. This offer was, however, withdrawn before it had been accepted. Still another packer wanted $1.10 f.o.b., which was equal to $1.22 delivered in Toronto, but it was not entertained. A Hamilton firm last week sold two thousand cases f.o.b. at $1 for shipment to British Columbia.

One thing is certain, most of the packers have no stocks of tomatoes left. That has been a foregone conclusion for some time. And those who have are not at all in a hurry to dispose of them, and naturally under such circumstances they are inclined to quote exorbitant figures, as we know some of them are and have been doing. Most of the wholesalers, too, prefer rather not to sell than to sell, but there are some people, and seemingly mostly speculators, who are prepared to sell, and below packers' figures, too. It is those who are the cause of the present peculiar conditions.

THE CANADIAN GROCER has no desire either to bear or to bull the market. All we essay to do is to get at the facts for the information of the trade ; and that is what we have this week taken even more pains han usual to do.

FEATURE OF THE BUTTER TRADE.

There has been a radical change in the conditions governing the Ontario butter market this season as compared with former seasons. In the past there has always been an abundant supply, the majority of it coming to the large cities from Ontario makers ; and this was largely augmented by shipments from Manitoba and the Northwest. Shipments from the last-named source have of late years been steadily decreasing, till now, instead of receiving from, Ontario is sending butter to the west. Then, exports have been much heavier than usual this year, and as the production does not seem to have materially increased the local market is in a much healthier condition than usual, the demand fully equalling the supply, and a scarcity being frequently felt for dairy butter particularly.

Even the pulpit is against the Raines New York liquor law. It is said it never rains but it pours.

COUNTRIES WHICH ARE TO GET FREER TRADE.

ACCORDING to cable advices the law officers of the British Crown have decided that Spain, the Netherlands, Liberia, Morocco, San Salvador, the South American Republic and Tonga are entitled to share in the privileges of the reciprocal tariff.

It will be remembered that when the preferential tariff went into operation the Dominion Government decided that Great Britain was the only country which was then entitled to enjoy it. It will also be remembered that the law officers of the British Crown ruled that Germany and Belgium, under the provision of the most favored nation treaty clauses were entitled to the privileges of the reciprocal tariff. Since then France, Japan, New South Wales and a number of minor countries have been added to the list. And now, as noted above, it is to be supplemented by half a dozen others.

Spain comes in under a treaty made in 1892 with Great Britain, Morocco under one made in 1856, South Africa Republic under one made in 1884 and Salvador under one made in 1886. To this last-named treaty Canada decided not to accede when it was made, and was thus exempt from its operations. But the reciprocal tariff, according to the decision of the law lords, has evidently brought the Dominion under the operations of the treaty for the time being.

As, after August 1 next the favored nation treatment treaties will cease to operate, having been denounced by the British Government through representations made by Canada, the Dominion will then be free to accord the privileges of the reciprocal tariff to Great Britain alone if she so desires.

A brief reference to the commercial importance of the countries which the law officers have just decided to be entitled to share in the reciprocal tariff may not be out of place.

Spain's chief products are wines, fruits, cereals, minerals and cotton textiles. Her imports in 1896-7 were valued at £29,366,906 and her exports at £34,890,400. The area of Spain, including Balearic and the Canary Islands, is 197,670 square miles, and the population is estimated at 17,650,234. The condition of business in Spain is unsatisfactory owing to the drain upon the country of the Cuban War.

The chief exports of the Netherlands are food products, drugs, iron, steel, textiles, sugar, etc. The imports of the country are valued at £120,350,000 and the exports at £98,200,000. The country has an area of 12,648 square miles and the population is 4,928,658.

Liberia, the little Republic founded in 1822 on the west coast of Africa by American philanthropists for the settlement therein of freedmen, is the hottest country in the world, and produces chiefly palm oil, canewood, ivory and gold dust. Its exports in 1895-6 were valued at £141,460, and its imports at £156,250. The country in 1871 borrowed £100,000 from Great Britain, but since 1874 it has not even paid the interest, and its indebtedness on this account is now £200,000. Its population is about 1,500,000.

Morocco is a fine wheat-growing country, and is rich in minerals, but barbarous customs prevent the resources of the country being developed. The exportation of corn is strictly prohibited. The exports of Morocco in 1896 amounted to £1,632,626, and the imports to £1,793,689. The population is about 2½ millions.

The chief products of the Central American republic of San Salvador are coffee and indigo. The country's imports last year were £413,000 and its exports £1,980,000. The area of Salvador is 7,225 square miles and its population is 803,534.

The chief exports of South Africa Republic, or, as it is better known, the Transvaal are wool, cattle, hides, grain, ostrich feathers, ivory, butter, gold, etc. Its imports last year were £9,816,304.

Tonga is one of the Friendly Islands and has an area of 385 square miles and a population of 25,000.

As far as can be ascertained from The Trade and Navigation Returns, Spain is the only country among the seven named from which Canada in 1896 imported any goods. In that year the total imports were valued at $361,778, of which $346,208 was dutiable, and the amount of duty collected was $162,118.81.

DISAGREEABLE, BUT A DUTY.

THERE are many things in business that are unpleasant, but the performance of which are none the less necessary. Stock-taking is one of them.

Taking stock entails a great deal of labor, both mental and physical. He, however, is a most unwise merchant who, from any consideration whatever, allows a year to pass without having ascertained his financial position.

No one who pretends to be a business man should neglect taking stock at definite periods at least no farther than twelve months apart.

It is not enough that a merchant should think his business is all right: He should know for a certainty that it is. And if he does not take stock there is positively no other way of arriving at that knowledge.

Unless a merchant knows exactly just where he is financially, he cannot intelligently manage his business. Stock-taking is an analysis of business: It brings to light leaks and points out avenues which are most promising to follow in order to attain success.

Every merchant will find on his shelves at the end of his business year articles which have either been slow of sale or practically unsaleable. These goods have all depreciated in value, and the longer they are held the more they depreciate. They may be apparently none the worse for wear, but they have been eating up interest, and the longer they are kept the more interest will they eat up. Whatever it may be considered they have depreciated should be written off and the clerks instructed to sell them that much lower. Year after year this should be done until the goods are either sold or depreciate so much that they ultimately are without value and fit only to be given or thrown away. Goods which, like chickens, eat their heads off, are unprofitable,

As with stocks so with book debits. Those accounts which are doubtful should be classified as such and given their estimated proper value. The same should be done with bad accounts.

The business with depreciated goods and doubtful and bad debts not properly classified is as a house built upon sand and must sooner or later collapse.

One thing should be remembered: to know the facts does not hasten the collapse of a business. On the contrary, the tendency is the very opposite. When a man discovers that the foundation in a certain part of his building is giving way he proceeds to repair it. It is so with the wise merchant who discovers when stock-taking one or more weak points in his business.

If we remember rightly, in Germany the the law makes stock-taking compulsory. But it should not be necessary to compel anyone to take stock; business common sense should be motive enough to induce each and every merchant to at least once a year take stock and strike a balance sheet.

THE WORD "LIMITED."

JOINT stock companies doing business in the province of Ontario need no longer be haunted with the fear of dire consequences should the head of the company or the office boy fail to spell in full the word "limited" when writing the name of the corporation.

The Provincial Secretary stated in the House a few days ago that it would be no longer an offence against the law to abbreviate the word "limited."

The amendment to the Act which made the abbreviating of the word a penalty was made at last year's session of the Provincial Legislature, and the penalties for so doing were various.

To have the word "limited" in an abbreviated form on sign, letter-head, bill-head, cheque, promissory notes and documents of like nature was to incur a penalty of twenty dollars per day during which the word was used in its abbreviated form, while for using the seal of an incorporated company without the word "limited" being in full was to incur a fine of two hundred dollars.

Whatever possessed the author of this law it is impossible to explain. It was not common sense. That is certain. The only common sense exhibited about the whole matter is the announcement that the silly clause has been knocked on the head as far as its penalizing powers are concerned.

The law was only in force one year, but for a yearling it has done a great deal of harm. Impecunious lawyers harrassed joint stock companies until considerate judges stayed their proceedings, while large sums of money have been expended in putting signs and printed matter in position to comply with the statute.

A DECLINE IN SUGAR.

THOSE who from recent conditions have been expecting a continued high level of values on sugar had quite a surprise this week in the shape of a decline in the refiners' price.

It was only recently that they had marked up the price, and as they had shut down, with light stocks in hand, it was expected that values would rule steady for some time at least if they did not go higher.

On Monday these expectations were dispelled by the announcement from the refineries that all sugars were reduced an ⅛c. all round.

The decline in the price in beet, which is at a figure that permits of its being imported at a laid down price of $3.90 is the primary cause.

The desire to prevent the increased importation of Austrian and German sugar is the secondary one, as there have been freer offers of it of late. "This latter circumstance," said a representative of one of the refineries, "is going to check any advance in domestic granulated beyond, or even to, 4½c., no matter what it may cost us to procure our raw material. The price of the imported granulated is entirely independent of the raw market, and while consumers are willing to pay more for the better domestic granulated, they will hardly concede a difference of ½c. per lb. This is the fundamental obstacle to any radical rise in prices."

The lead in the reduction was taken by one refinery, and while the others followed, they did so unwillingly, claiming that as the London market had taken a firmer turn on the day the refiners made the reduction, the change was unwarranted.

During the recent decline in London beet touched a point 4½d. below that of the highest figure of the campaign. Beet sugar is now about on a parity with centrifugals in New York, whereas for some time previously it was above.

In New York buyers of raw sugars would be rather free buyers if holders would reduce their views 1-16c. per lb., but they do not appear inclined to do so.

TORONTO RETAIL ASSOCIATION.

THE regular meeting of the Toronto Retail Grocers' Association was held on Monday evening in St. George's Hall, Elm street, the retiring president, J. S. Bond, in the chair. The attendance was fair.

The secretary's report and the treasurer's report, accompanied by the auditor's report, were read.

Mr. Bond, tbe retiring president, before vacating the chair, made a neat speech, thanking the members, especially the secretary, for their co-operation in the work of the association during the past year, and expressing his confidence in the ability of the incoming officers to carry forward the work to the best advantage.

The following officers for the year were installed by Mr. A. White:

President—W. H. Marmion.
Vice-President—F. W. Johnson.
Treasurer—W. J. Sykes.
Secretary—Ed. Hawes.
Executive Committee—J. Kelly, A. G. Booth, D. W. Clark and D. Bell.
Trustees—A. White, J. S. Bond and F. S. Roberts.
Auditors—J. S. Scoales and J. Van Loon.
Inside Guard—R. W. Davies.

Each of the officers were called upon for a speech. Each responded, and all united in the promise to seek the best interest of the association during the ensuing year.

Commnnications were then read from F. S. Mearns, who had promised to deliver an address on collections, apologizing for his absence; from the Confederation Mercantile and Collection Association, offering to collect bad debts for the members of the association, and from the Canadian Summer Resort Association, asking that the association should help defray the expenses of Mr. Peter McIntyre, who intends to advertise Toronto as a summer resort. These communications were filed.

A letter was received from the Montreal Grocers' Association regarding the garnisheeing of Government officials' salaries. Moved by Mr. Bond, seconded by Mr. Panter, "That the association sign the petition sent them by the Montreal association, and that the Toronto association pledge itself to endeavor to get other associations to sign the petition." The secretary was instructed to communicate with the Retail Merchants' and other associations asking their co-operation.

D. W. Clark moved, seconded by A. White, that the clause in the constitution which reads: "There shall be no honorary members of the association" be so changed that the words "shall be no" be altered to "may." The motion was carried.

J. Kelly moved, seconded by F. W. Johnson, that a committee be appointed to draw up a new constitution, which after acceptance by the association, shall be printed and distributed among the members. This motion passed, and Messrs. Kelly, Johnson, Booth, and Mills, were appointed the committee to do the work,

D. W. Clark moved, seconded by Mr. Booth that Robert Mills be appointed an honorary member of the association. The motion carried unanimously, and Mr. Mills warmly thanked the association for the honor conferred on him.

It was decided on motion of J. Kelly, seconded by J. S. Bond that the association should hold a conversazione. Messrs. Panter, Dalamore, Davies, Clarke, and Kelly were appointed a committee to look after the arrangements.

It was also decided that at the next meeting of the association arrangements for the summer excursion be considered.

Stoney Point cheese factory closed a prosperous year, the quantity of milk received aggregating 1,166,773 lbs., turning out 111,681 lbs. of cheese, which realized $9,176.85.

AN ATTRACTIVE SOUVENIR.

THE CANADIAN GROCER has seen many pretty New Year souvenirs, but the folding calendar issued by the Equitable Life Assurance Society certainly tops the list. The three colored pictures of an old-time courtship which ornament it are really works of art, and, in fact, many of the expensive calendars sold in the shops are not as pretty.

A line to the Equitable Life Assurance office, 157 St. James street, Montreal, mentioning THE CANADIAN GROCER will secure one for any reader.

According to The Placer (Cal.) Herald, quite a number of vineyardists in the Mt. Pleasant district are making a success in raising what are known as Zantic currants.

Assistant Secretary Howell, of the United States, has decided that herring taken off the coast of Newfoundland and brought into the United States in American vessels should be admitted free of duty.



Clear as a crystal and delightful in its invigorating and aromatic odor is the coffee that comes to you in pound and two-pound tin cans from the famous coffee importers,

Chase & Sanborn

its purity and its strength being guaranteed by their seal.

Its supreme merit has been proved and is acknowledged by thousands of the most fastidious coffee consumers throughout the land. Grocers everywhere sell it.

THE DEPARTMENTAL STORE BILL.

THE Ontario Legislature disposed of the departmental store bill last Friday. It was withdrawn on the understanding that, at the suggestion of the Attorney-General, a select committee should be appointed at the next session of the House to investigate the question.

Mr. Middleton, the author of the bill, in moving its second reading, said telephone, telegraph and street railway systems had, by the centralization of trade, placed departmental stores under exceptionally favorable conditions, and it was only fair that they should be taxed at a higher rate than those stores which were being injured by an unequal competition. A ruinous overturn in commerce was being brought about by the departmental stores. The practice of imposing special taxes, he said, had been successfully adopted in some parts of the United States. Mr. Middleton mentioned as a serious matter the hazardous character of the departmental store business, which brought great crowds of people into one building unprotected by fire walls. He proposed that the question of imposing special taxation on these enterprises should be considered by a committee of the House.

Mr. Kerns pointed out that care was necessary in order to avoid injuring private interests. The departmental stores had in some respects been productive of good, inasmuch as they had been successful in introducing a cash system of doing business, which in itself was of importance.

Mr. Stratton admitted that there are strong arguments for and against the bill. In towns like Peterboro' business men were finding it necessary to carry larger variety of goods than ever before, owing to the keen competition. There would be, he feared, a difficulty in defining what are separate classes of goods. If the matter is to be taken hold of and legislation is to be effective, he believed it would have to be taken up by the Government, but it will require a bill with a great many more clauses than the one under consideration. He was not certain what is the best course to pursue, but rather favored action by the Government if any were taken, as the question is of sufficient magnitude to justify the Government taking it into consideration.

Dr. Willoughby had a strong conviction that a great deal of harm was being done to ordinary business by the departmental store, but he was not sure that the proposition before the House was not an undue interference with private liberty. However, the subject was too important to be dealt with by a private member.

Mr. Conmee said that the evil could be remedied by a change in the assessment law, or by a change in the method of making the assessment. He hoped the Government would be able to put the House in possession of further information on the subject next session.

Mr. Haycock, the Patron leader, who pointed out that the scope of the ordinary drug store would be limited and curtailed by this bill, and that there are hardly any stores in the country that would not be affected by it. The difficulty of classifying the various lines of articles and determinting the number of distinct classes of goods which any store carried would also operate against the smooth working of the bill. The fact that departmental stores are not confined to Ontario, but extend to the neighboring province, must also be borne in mind, and care taken that business is not driven away from Ontario, and such a measure ought therefore to emanate from Ottawa. The effects of competition from the mercantile departmental combinations was not the only evil that was being experienced in the country, but the country lawyers were also feeling keenly the competition from the great legal departmentals which were now operating in the big cities.

Mr. Hardy, the Premier, admitted the great importance of the bill, which differs from those introduced into some of the American Legislatures, where the question had been discussed a great deal, and the details had been gone into to a very large extent. A bill had gone through the Senate of the State of Illinois, but had been thrown out in the Legislature by a narrow majority. There was a great deal of force in the remarks of the honorable member for Frontenac (Mr. Haycock), and there were also forcible arguments advanced in favor of the bill. He pointed out that the bill did not profess to prohibit any store from keeping a variety of articles, but that the proportion of taxation should have some regard to the number of departments or classes of goods carried, which was a very different thing from actually prohibiting the sale of more than a certain number of lines. The doctrine of applying a varying rate of taxation to these departmental stores is being somewhat generally discussed and better understood. The departmental stores are not ordinary businesses, but reach out throughout the entire province. At the present time he did not desire to express an opinion upon the question. An association had been formed which proposes to deal with the question by distributing literature in reference to the matter, and by other means. The public generally, however, were not perhaps as well acquainted with all the details as might be necessary to deal with the matter. In view of this fact it might perhaps be advisable to appoint a special committee in the early days of next session in order to hear evidence, to give both parties a chance to be heard, and to bring in a report upon which any legislation which might be found necessary could be based. It is impossible to deal with an important question like this off-hand. The true facts must be ascertained before action could be taken. Another mode of dealing with the question would be by a royal commission, but his own idea is that a select committee would be preferable. In view of all these facts he expressed the hope that the mover would allow the bill to stand over for another session.

After some discussion the bill was withdrawn, as already stated.

Mr. Middleton's bill provided that after Jan. 1, 1899, the council of any city, or town, may pass a bylaw or bylaws for the purpose of imposing upon any departmental store carrying on more than three distinct classes of business a special tax in respect of each additional class of business, and in imposing such business tax, the same may be regulated in and by the bylaw so as to provide either a uniform tax in respect of each additional distinct class of business or the same may be graded in such a manner as may seem proper ; provided that no such bylaw shall be passed or take effect under the authority of this Act, without having been carried by a two-thirds vote of the members of the council present and voting thereon.

MONTREAL TIMBER TRADE, 1897.

The season just closed has been a record-breaking one in the export timber business from Montreal. The shipments have amounted to 300,420,069 feet, showing an increase of 79,416,460 feet as compared with the total of 1896, an increase of 131,748,041 as compared with 1895, and of 123,011,641 compared with 1894.

MR. SCANLAN'S COMMITTEE ROOMS

John Scanlan, who will be nominated on the 15th inst. as alderman for St. Lawrence Ward, Montreal, has opened the following committee rooms : The central one is at 206 Bleury street, 1972 St. Catherine street, 84 Prince Arthur, 57 Bleury street, and 78 St. Lawrence Main street.

The canvassers have already been over three-quarters of the district, and reports are most favorable.

Mr. Scanlan and Mr. Eker are no doubt both good men, but Mr. Scanlan should have the preference ; his business, dwelling and interests are all in St. Lawrence Ward, whereas, on the other hand, his opponent's business, dwelling and interest are outside of this ward. This alone should carry weight with the people of that district.



Highest Grade

in Flavoring Extracts is attained in

GREIG'S CROWN BRAND

They are made by particular people for particular people. Absolutely pure---they always satisfy.

Lorimer's Worcester Sauce

Pure, piquant, appetizing—cheap. A ready seller, and gives a good profit.

Mackay's Kola Cafe

The essence of the finest coffee combined with the invigorating qualities of the Kola nut.

An ideal beverage.

The best yet.

Bryant & May's Matches

Light instantly—burn brightly—no fumes.

Tiger and Safety for house use. Wax Vestas and Fusees for smokers.

Sold by high-class grocers in Canada.

Agents

ROBERT GREIG & CO., Montreal

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Jan. 13, 1898.

GROCERIES.

THE volume of business is naturally not large, but so far trade this month is rather better than usual and considerably ahead of last year. Canned tomatoes are still the most important feature in the trade, the past week having witnessed another advance of about 10c. per dozen in the wholesale price. The demand for canned goods on account of the somewhat excited condition of the market is rather better than usual at this time of the year. A decline of ⅛c. per lb. has taken place in refined sugars of all grades in sympathy with the easier feeling which characterized the outside markets. There is not a great deal doing in sugar. Coffees of Brazilian growth are firmer in the primary market. There is no change here. The improvement noted last week in the tea trade continues, and the market, as a rule, is steady as to price. In the foreign dried fruit market the most important feature is a further advance of 1s. per cwt. in the price of currants in Greece. The long expected shipment of Bosnia prunes for this market has at last arrived.

CANNED GOODS.

There is no lessening of the interest in canned tomatoes. On the contrary it is increasing. Wholesalers' prices during the past week show a further appreciation of from 5 to 10c. per dozen, and at the advance some business is being done. As will be noted in our editorial column there have been some transactions at rather lower figures than what are quoted. The market, however, is undoubtedly strong; but the fact that there are some people who are willing to accept lower figures than the packers causes a rather uncertain feeling. The demand for canned goods generally is good for this time of the year, and particularly in view of the fact that large quantities have already been sold this season. We quote: Tomatoes, $1 to $1.15; corn, 70 to 85c.; peas, 90 to 95c. for ordinary; sifted select, 90c. to $1; extra sifted, $1.25 to $1.40; beans, 60 to 95c.; peaches, $2 to $2.60 for 3's, $1.40 to $1.75 for 2's; raspberries, $1.50 to $1.80; strawberries, $1.40 to $1 70, according to brand and quality; blackberries, $1.40 to $1.70; cherries, $1.75 to $2.25; apples, 3's, 80 to 95c.; gallons, $2.25 to $2.40; salmon, "Horseshoe," $1.25 in 5-case lots and $1.30 in less quantities; other red salmon, $1.20 upwards, according to quality and brand; cohoes, 95c. to $1; canned mackerel, $1.20 to $1.30; lobsters, $2.40 to $2.70 for tall tins; ½-lb. flats, $1.65 to $1.70; Canadian canned beef, 1's, $1.35 to $1.40; 2's, $2.35 to $2.50; 6's, $7.75 to $8.25; 14's, $15 to $16; Canadian kippered herrings, $4.50 per case.

COFFEE.

The feature of the local market has been the arrival of direct shipments of green Rio coffee, and a good many sales have taken place at prices unusually low. The primary market, however, has steadied a good deal since these transactions took place, and prices are now about 40 per cent. higher in Rio and Santos, owing, it is said, to the large purchases on account of an English syndicate. In New York there has been a slight weakening of the market, but this is thought to be due to the influence of the holiday season. Jobbers quote green in bags: Rio, 8 to 12½c., according to grade; East Indian, 27 to 30c.; Santos, 12 to 18c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 13 to 17c.; Jamaica, 16 to 22c.

SYRUPS.

There has been a little enquiry for cheap syrup in the wholesale houses, but those grades appear to be scarce, and as far as we can learn no transactions have taken place. The wholesale trade is quiet. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

The market is quiet and without special features. We quote as follows: New Orleans, bbls., 23 to 35c.; ditto. half-bbls., 25 to 37c.; ditto, fancy, 50 to 55c. in bbls. and half-bbls.; Barbadoes, 31 to 35c.; half-bbls., 33 to 35c.

SUGAR.

The feature of the sugar market is a decline of ⅛c. per lb. in the price of all grades



THOROUGH CLEAN FAST

Positively removes every seed.
We have them. You ought to have them.

WALTER WOODS & CO. · Hamilton

DRINK : : :

:: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, you want to use the best of all

VANILLA . . CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolates, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier

The world-renowned French Vanilla Chocolate.

A PROMINENT TEA MAN

from London, England, recently remarked that in all of his 35 years' experience in the Tea Trade, he had never seen a Tea the equal of "Salada" Ceylon Tea that did not fetch all the way from 20 per cent. to 30 per cent. in advance of it—and moreover, that he did'nt see anything very surprising at the enormous sale of "Salada." Why should'nt it sell? The public would be foolish indeed if they did'nt buy it, seeing the value and quality they get.

In our modesty, we can only add, this is quite true.

"Salada" Tea Co.



SURPRISE SOAP

MAKES

CHILD'S PLAY ON WASH DAY

Easy, Quick Work . . .
Snowy White Clothes

You can safely recommend **SURPRISE SOAP** as the best soap for washing clothes.

The experience of thousands for years is the proof.

BRANCHES—

MONTREAL: Board of Trade Building.
TORONTO: Henry Wright & Co, 51 Colborne St.
WINNIPEG: E. W. Ashley.
VICTORIA: La Patourel & Co.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

of refined sugars, except German and Canadian-German, which are 1-16c. per lb. lower. The lead was taken by one of the Montreal refineries, and the others had to follow, although they claim that while the market had been weaker abroad, yet, on the very day the reduction in Canada took place the outside markets had taken an upward turn again, thus making the reduction unwarranted. At the decline the market is steady to firm. Buyers in New York are willing to purchase at the figures ruling a few days ago, but holders are asking 1-16c. more. The decline in beet in London was about 4½d. per cwt. below the highest point of this campaign, but there has been since an advance of ¾c. on beets and German granulated. Trade locally is quiet, although the refiners are doing a little more business than they were a week or two ago. We quote wholesale price, subject to a discount of 1 per cent., 10 days: Granulated (Redpath, St. Lawrence, Acadia), 4½c.; ditto, Dutch, in bags, 4⅜c.; ditto, German of Canadian make, in bbls., 4 3-16c.; ditto, imported, in bags, 4 3-16c.; yellows, 3¾c. upwards.

NUTS.

The market is quiet and without feature. We quote as follows: Brazil nuts, 12½ to 14c.; Valencia shelled almonds, 23 to 25c.; Tarragona almonds, 9 to 11c.; peanuts, 10 to 12c. for roasted and 8 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 11½ to 12c.; Marbot walnuts, 9½ to 11c.; Bordeaux walnuts, 8 to 9c.; Sicily filberts, 9½c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.

RICE, TAPIOCA, SAGO.

The demand continues moderate at unchanged prices. We quote: Standard "B," broken lots, 3⅞c.; 1 to 5 sacks, 3¾c., and 5 sacks and over, 3⅝c. per lb.; Japan, 5c.; Patna, 4¾ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½ to 4½c.

SPICES.

Business still remains quiet, with prices much as before. We quote: Pure Singapore black pepper, ground, 14c. in kegs, pails and boxes, and 15c. in 5-lb. cans; ditto, whole, 12c. per lb.; pure white pepper, ground, 24 to 26c. in kegs, pails and boxes, and 20 to 22c. in 5-lb. cans; ditto, whole, 20 to 22c., according to quality; pure Jamaica ginger, 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25c.; ditto, best, 28 to 30c. per lb.; allspice, 16c.; cassia, 25c. per lb. for ground and 40c. for Saigon.

TEA.

The demand is still improving. There have been some transactions in Indian and Ceylon teas, both on spot and to arrive. Low-grade Ceylons are getting scarce, and the largest holders are pretty well sold out in teas at from 13½ to 14½c. A good demand is to be noted for Ceylon teas at from 15 to 17c. Broken orange Pekoes at about 1s. are desirable goods, but they are scarce and hard to get. It is the opinion that Indian Pekoes at from about 15 to 17c. showed the best value in black teas to-day. China black teas generally are neglected. Green teas are in small supply, and nothing but the finer grades are offering. In Japan teas there has been more movement than for some time past. Holders are firm in their views and buyers have had to pay full prices. Tea exports from Japan to Canada are about 2,000,000 lbs. less than last year. Ruling wholesale prices on the Toronto market are: Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indias and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

CURRANTS—A still further advance of 1s. per cwt. has taken place in the price of currants in Greece. Stocks there last month

POULTRY
BUTTER
EGGS
HONEY

J. A. McLEAN,
77 Golborne St.
TORONTO.
Commission Merchant.

Going to Retire?
Want to Sell Out?
If so, say so in THE CANADIAN GROCER. It reaches the most likely buyers. Two cents a word each insertion.

THE MANITOBA
PRODUCE AND COMMISSION COY.
WINNIPEG, MAN.
Wholesale Dealers
PROVISIONS OF ALL KINDS
Consignments Solicited.

The Following Brands Manufactured by
The American Tobacco Co.
OF CANADA, Limited.
Are sold by all the Leading Wholesale Houses.
CUT TOBACCOS . . . .
OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.
CIGARETTES
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE. DERBY

E. NICHOLSON
Successor to W. F. Henderson & Co.
Wholesale Commission Merchants and Brokers . . .
Teas, Canned Goods, Molasses, Coffees, Dried Fruits, Syrups, Spices, Starches, Condensed Milk, Salmon, Bags, Beans Canned Meats, Smoked Meats. Lard, Oatmeal, Rice, Tapioca, Sago, etc., etc.
Representing some of the leading houses in the world. Advances made against consignments. Storage—in Bond or Free. Wholesale Trade and Millers only supplied.
124 Princess Street, Winnipeg, Man.
Correspondence Invited.

Keep your FRUIT stock well assorted
We can give you GOOD VALUES in
MALAGA GRAPES
BANANAS
ORANGES
LEMONS
GRAPE FRUIT
TANGERINES
Also OYSTERS and HADDIE
CLEMES BROS. - Toronto

were reduced to 17,000 to 18,000 tons, which is inadequate for the consumptive demand. England has taken about 55,000 tons so far this season. Locally the advance for currants continues good. We quote: Provincials, 5¾ to 6c.; Filiatras, 6¼c. in bbls; 6⅜c. in half-bbls and 6¼c. in cases. Patras, 6¾c. in bbls.; 6¾c. in half-bbls. and 6⅞c. in cases. Vostizzas, 7½ to 8½c. in cases.

VALENCIA RAISINS—The demand is fair, and it is the impression that the high price of currants will lead to an increased consumption of Valencia raisins. We quote: New goods—Off-stalk, 4½ to 4¾c.; fine off-stalk, 5 to 5½c.; selected, 6 to 6½c.; layers, 6½ to 7c.

CALIFORNIA RAISINS—There is not much doing, and in the outside market buyers and sellers are apart. We quote: 3-crown, 7¼ to 7½c. per lb; 4-crown, 8¼ to 8½c. per lb.; 1-lb. cartoons, 20c.; 2¼-lb. cartoons, 35c.

DATES—In moderate demand at 5½ to 5¾c. for Hallowees and 5½c. for Kadrowees.

FIGS — Dull. We quote as follows: 4-crown, 10 to 11c.; 5-crown, 11 to 13c.; 7-crown, 13 to 14c.; 9-crown, 15 to 16c.; natural figs, in bags, 4½ to 5c.; mats, 3½ to 4c. per lb.

PRUNES—The long-expected shipment of "Sphinx" prunes, ex ss. Styria, has at last reached the Toronto market. As they only arrived as we go to press, we are unable to give quotations this week. We quote California prunes as follows: 40 to 50's, 10 to 10½c.; 50 to 60's, 8 to 8½c.; 60 to 70's, 7½ to 8c.; 70 to 80's, 7 to 7½c.; 80 to 90's, 6½ to 7c.; 90 to 100's, 6 to 6½c. Silver prunes (fancy), 13½c.; egg plums, 9½c.; golden plums, 10½c.

CALIFORNIA EVAPORATED FRUITS — The demand is only fair. We quote as follows: Apricots, 9 to 9½c. per lb. in 50-lb. boxes, 9½ to 16c. in 25-lb. boxes, and 13 to 14c. in 1-lb. cartoon boxes; Peaches, 9½ to 12½c. in 25-lb. boxes, and 13c. per lb. in 1-lb. cartoons.

GREEN FRUITS.

Though quite as good as usual at this season of the year, the market is quiet, there being little movement in any line. We quote as follows: Almeria grapes, $5 to $7.50 per keg; lemons, Messina, $2.75 to $3.25 a box; cocoanuts, $4.50 a sack and 60c. per doz.; oranges, Valencia, $4.75 to $7.50 per case; California navels, $3.50 to $4 per crate; Jamaica oranges, $7 per bbl., and $4 per box; Tangarines, $1.50

POULTRY
BUTTER
HONEY
EGGS
Are in good demand.
Chas. J. Graham
88 Front Street East . . . . Toronto

The QUEEN CITY OIL CO., Ltd.
SAMUEL ROGERS, President. TORONTO, ONT.
Importers of the very finest PRATT'S ASTRAL and
WATER WHITE AMERICAN OIL
CAR LOADS OR LESS. — WRITE FOR PRICES.
Best Canadian Lamp Oil Made in Canada.

THE TRADE BUILDERS OF B.C.
ARE
OKELL & MORRIS' GOLD MEDAL BRANDS
OF PURE Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels
We guarantee the purity of our manufactures.
Works: VICTORIA, B.C.

POTATOES AND APPLES
Wm. Hannah & Co.
TORONTO——and——MONTREAL
Board Trade Building. 177 McGill St.
We are always open to buy or sell car lots.
Write or Wire us for Prices.

Special for KLONDIKE Supply Houses
We offer Evaporated Apples, Peaches, Apricots, etc.
Evaporated Eggs (splendid article), 1 pk. equal to 3 doz. eggs; also in bulk.
Condensed Pure Grape Vinegar; 1 gallon makes 21 gallons, with addition of water.
Evaporated Vegetables (for soups) in packages.
Several large shipments already made to Vancouver. Write for particulars.
W. H. SEYLER & CO.
Room 100, Board of Trade, TORONTO

EGGS
Poultry, Butter, etc.
We solicit consignments of above.
DRIED APPLES
We buy outright at market prices. Write us particulars before selling.
RUTHERFORD, MARSHALL & CO.
62 Front St. East, TORONTO

G.F.& J.GALT 42 SCOTT St TORONTO. PACKERS OF THE CELEBRATED BLUE RIBBON TEAS

to $1.75; Mexican oranges, $2.75 to $3.50 a box; bananas, $1.25 to $1.75; Cape Cod cranberries, $8 to $8.50 per bbl., and $2.75 to $3 per box; Canadian cranberries, $5.50 to $6 per bbl., and $2.50 per box; Nova Scotia cranberries, $8 to $8.50 per bbl.; Canadian apples, $2.50 to $3.50 per barrel and 40 to 50c. per basket; Canadian onions, red or yellow, in 80-lb. bags, 70c.; pickling onions, 75c. per basket; celery, 25 to 50c. a dozen; winter pears, $3.50 to $4 per bbl. and 30 to 50c. per basket.

PROVISIONS.

There is a little improvement in trade, and orders are more frequent and larger than during the last few weeks. We quote:

DRY SALTED MEATS—Long clear bacon, 7¾c. for carload lots, and 8c. per lb. for ton lots and cases.

SMOKED MEATS—Breakfast bacon, 11½ to 12c.; rolls, 9c.; hams, large, 9½ to 10c.; medium, 10½c.; small, 11c.; shoulder hams, 8½ to 9c.; backs, 10 to 11½c.; with 1c. less for all meats out of pickle.

LARD—Pure Canadian, tierces, 6¾c.; tubs, 7c.; pails, 7¼c.

BARREL PORK—Canadian heavy mess, $15; Canadian short-cut, $16 to $16.50; clear shoulder mess, $14.

DRESSED HOGS—We quote: $5.90 to $6 for heavy, and $6.25 for light hogs.

BUTTER AND CHEESE.

BUTTER—Choice dairy is wanted in tubs and pound prints. There is a good supply of large rolls on the market. Creamery is in good demand, especially pound prints. We quote as follows: Dairy, large rolls, 14 to 15c.; pound prints, 15 to 16c.; tubs, best grade, 15 to 16c.; second grade, 13 to 14c.; low grade, 11 to 12c.; creamery, early make, tubs, 17 to 18c.; late make, tubs, 18 to 19c.; prints, 20c.

CHEESE—There is an upward tendency, with firmer prices, in sympathy with English market. The local demand shows an improvement. We quote 8¾ to 9¼c., according to make.

COUNTRY PRODUCE.

EGGS — There is a light delivery, with a good demand. Strictly fresh eggs are wanted. We quote: Fresh-laid, 18 to 19c.; held, fresh and cold-stored, 15 to 16c.; pickled, 13½ to 14c.

NEW YEAR'S CONFECTIONERY

Sold on merit. The low prices prevailing in Candies have not depreciated our high quality.

WRITE US FOR QUOTATIONS FOR PURE GOODS

J. McLauchlan & Sons Manufacturers Biscuits and Confectionery **Owen Sound**

POTATOES—The demand is quiet, with little offering. We quote: Carload lots at 60c., and small lots on the market at 65 to 70c.

DRIED APPLES—Holders are asking 5c. f.o.b., and we hear of wholesale grocers allowing 5 to 5⅛c. in trade. Jobbers are offering choice stock at 5c. per lb.

EVAPORATED APPLES—There appears to be nothing doing, and we nominally quote 9 to 10c. in a jobbing way.

BEANS—A few sales of choice prime beans at 80c., in 5 and 10 bag lots are reported; hand-picked are quoted at 85c.

HONEY — The demand is steady, yet quiet. Comb honey is scarce. We quote: Clover honey, 7 to 7½c.; buckwheat, 4c.; light color, in 60-lb. tins, 6 to 6½c.; 5 and 10-lb. tins, 7 to 7½c.; comb, $1.50 to $1.75 per dozen.

POULTRY—Receipts are moderate, with a decreased demand. There has been very little trade done since Christmas. Dealers consider this an unusually dull season. We quote: Geese, 6 to 6½c. per lb.; chickens, dressed, 25 to 50c.; ducks, 40 to 60c.; turkeys, 8 to 9c. for fresh killed, bright stock, and 6 to 7 for poor, held stock.

FISH AND OYSTERS.

The demand generally is good, but trout, smelts, whitefish and steak cod show special activity. Oysters are also in good demand. We quote: Oysters, $1.25 per gal.; fresh trout, 7 to 7½c. per lb.; fresh haddock, 5c. per lb.; fresh steak cod, 6 to 6½c. per lb.; pickerel, 6c. per lb.; pike, 4c. per lb.; perch, 3c. per lb.; fresh herring, 3½c. per lb.; haddies, 5½ to 6c. per lb.; Labrador herring, $5.75 to $6 per bbl. and $3.25 per half-bbl.; split herring, $5 per bbl. and $2.50 per half-bbl.; boneless fish, 3½ to 4c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), $2.50 per keg; ciscoes, 75c. to $1; Manitoba frozen whitefish, 7½c. per lb.; smelts, No. 2, 4c.; No. 1, 6c.; extras, 10c.; flounders, 5c. per lb.

SEEDS.

There is a fair demand for strictly choice red clover, for export, but the medium to low grades are not wanted, as they cannot be sold for export, and the home market has not yet opened. Prices of finest grades are unchanged at from $3.50 to $4 for choice to fancy, while for lower grade the price is nominal. Alsike is dull, except for occasional fancy lots, which can be sold for export. As prices depend on later developments of the markets, buying now is speculative, and dealers are loth to quote prices. Timothy is offered in limited quantities, with the price $1 to $1.50 for machine threshed and $1.75 to $2 for bright, unhulled flail-threshed seed.

SALT.

Business is quiet, though good for this season of the year. Prices are unchanged. We quote: Carload lots, $1.05 per bbl., and 65c. per sack; less than carload lots, $1.10 per bbl., and 70c. per sack. At the wells we quote: F.O.B.. barrels, 75c.; sacks, 50c.

HIDES, SKINS AND WOOL.

HIDES—The demand is good with prices firmer. We quote for both cowhides and steerhides: No. 1, 9c.; No. 2, 8c.; No. 3, 7c.

CALFSKINS — We quote as follows: No. 1 veal, 8 lbs. and up, 12c. per lb.; No. 2, 10c.; Dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS — Prices are ruling high. "Pullers" say they are losing money. We quote now at $1.10.

WOOL—There is a steady demand for pulled wools, the price quoted remaining at 20½c. for fleeces and tub-washed.

WE ARE *PAYING CASH* FOR

DRIED APPLES



W. B. BAYLEY & CO.

EXPORT BROKERS

46 FRONT ST. E. **Toronto**

An Exceptionally Fine Lot
OF
GREEN RIO COFFEE
In Store, ex. "Imperial Prince." QUOTATIONS VERY LOW.
If Interested in TEAS WRITE US
We are the largest holders of in the Dominion
AND ARE OFFERING BARGAINS
SALES STEADILY INCREASING
PURE "KOLONA" CEYLON TEA
VALUE DOES IT
Retaining Old Friends, Winning New Ones Every Day.
THE EBY, BLAIN CO., LIMITED
WHOLESALE IMPORTING AND MANUFACTURING GROCERS
TORONTO

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN — Prices are higher for all grains since last week. We quote the street market as follows: Wheat, red, 88 to 88½c.; white, 86 to 87c.; goose, 77 to 79c.; peas, 50 to 52½c.; rye, 46c.; barley, 32 to 34c.; oats, 27 to 28c., Toronto freights. No. 1 hard wheat is quoted at $1.02, Toronto freights.

FLOUR — The market is steady with prices unchanged.. We quote: Manitoba patents, $5.40; Manitoba strong bakers', $5; Ontario patents, $4.60 to $4.75; straight roller, $4.10 to $4.15, Toronto freights.

BREAKFAST FOODS—The demand is very active in all lines. Split peas are 10c. dearer. We quote: Standard oatmeal and rolled oats, $3.50 in bags and $3.60 in bbls.; rolled wheat, $2.70 in 100-lb. bbls.; cornmeal, $2.35; split peas, $3.35; pot barley, $3.

PETROLEUM, ETC.

Business is active in all lines, with prices unchanged. We quote as follows in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 14c.; carbon safety, 16½c.; American water white, 17½c.; Pratt's astral, 17c. in bulk.

MARKET NOTES.

Comb honey is scarce.

Fresh laid eggs are 1c. higher.

Cheese is ¼c. higher, and continues firm.

Currants have advanced another shilling per cwt. in Patras.

Smoked meats and dry salted meats are dearer. Barrel pork is 50c. higher.

The price of dressed hogs has advanced 10c. for heavy and 25c. for light animals.

Toronto wholesalers have advanced their prices for canned tomatoes another 10c. per dozen.

All refined sugars are ⅛c. per lb. lower, except Canadian German and imported German, which are 1-16c. lower.

QUEBEC MARKETS.

MONTREAL, Jan. 13, 1898.

GROCERIES.

BUSINESS continues quiet, as a rule, in groceries, that is to say, between jobbers and retailers. But though business is dull, there are many features to attract traders' attention. The sugar refiners, after marking up prices, have as suddenly reduced them. The firm tendency of molasses has been developed even more unmistakably this week by refusals to accept bids for large lots. Teas are quiet, but steady, while the strength in staple canned vegetables continue one of the most striking features of the situation. Values in dried fruit are generally firm, this being especially the case in currants, Sultana raisins and the larger sizes of prunes. There has been more doing in fish since the holidays ended, and dairy and country produce rule steady as to values.

SUGAR.

There has been a rather sudden reaction in the price of sugar this week, the refiners on Monday reducing their prices an ⅛c. per lb. all round. Easiness outside and a desire to encourage the consumptive demand which, as we have already noted, has been very slack, are the causes influential in inducing the change. As a result of the reaction jobbers have marked down their prices, and we quote: Standard granulated, 4 5-16c.; Canadian German granulated, 4c.; Austrian and German granulated, 3 5-16c. in bags, and domestic yellows, 3½ to 3⅞c. In New York raw is quoted steady both for fair refining and centrifugal, while refined is firm. Cables from London quote beet sugar quiet with prices nominal, and cane dull and unchanged.

SYRUPS.

There is only a light demand for syrups,

Yukon Expeditions

We can supply outfits of all kinds for large or small parties going to the Northern Mining Districts. Our success in supplying several American expeditions has led us to go into this business on a large scale. If you are going to the Klondyke, correspond with us,

WE CAN SAVE YOU MONEY

Coffees, Spices, Fruits, Canned Goods, etc.

S. H. Ewing & Sons Wholesale General Commission Merchants, 27 St. Sacrament Street, **Montreal.**

but prices are steady at 2 to 2½c., as to grade, for Canadian.

MOLASSES.

The molasses market rules very firm, and it does not look as if those houses who tried to procure supplies in New Brunswick were going to make any money out of them. The reason is simple. The very lowest price at which goods are obtainable down there is 25c. per gallon, and then only in small lots. Making due allowance for the difference in gauging and the risk of certain barrels in a shipment being sour, traders who bring any Barbadoes from St John cannot afford to sell it under 28 to 28½c. unless they are willing to loose money. As holders who already have goods on hand here can afford to meet buyers at 28c., the former are not in a a pleasant position. In a word their action is not likely to affect the ruling range on Barbadoes molasses in any way. We quote the jobbing range : Puncheons, 28c.; barrels, 30½c., and half-barrels 31½c.; car lots 1c. less.

RICE.

This line exhibits little change. We quote : Imported Japan, 4⅞ to 5½c.; standard B rice $3.40 to $3.50 ; ditto, grade S, $3.30 to $3.40 ; Patna, $4.75 to $5 ; choice Burmah, $4 ; and ditto Java, $4.25.

SPICES.

There is not much doing in spices, and values are generally steady. We quote : Black pepper, 9 to 15c.; pure white, 15 to 20c.; pure Jamaica ginger, 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar (French), 25 to 27c.; do. best, 30c.; allspice, 14c.; and nutmegs, 50 to 90c.

COFFEE.

There is a quiet trade doing in coffee of all kinds. Maracaibo sold at 13 to 15c., Santos at 11 to 11½c. and Rio at 10 to 10½c.

TEAS.

There has been no change in the tea market this week. The consumptive demand is slow in making itself felt this month, and, jobbers having bought pretty freely lately, there is less than the usual movement, either from first or second hands. We quote as follows: Young Hysons, 18c. for low grades, 24 to 28c. for mediums and 30 to 40c. for good to finest ; China Congous, 10 to 17c. for mediums and 25 to 55c. for high grades ; Japans, 13 to 17c. for mediums and 28c. for higher grades ; Indians and Ceylons, 17 to 20c. for mediums and 35 to 65c. for higher grades.

CANNED GOODS.

The demand for canned vegetables, especially tomatoes and corn, has been quite active, and it now transpires that many jobbers are not nearly as well supplied with the two staples as they would wish. All round sellers are very firm in their ideas of value. We quote : Tomatoes, $1.10 to $1.25 ; corn, 90c. to $1 ; peas, 90c. to $1.15 ; peaches, $1.75 to $1.90 for 2's; raspberries, $1.50 to $1.90 ; strawberries, $1.75 to $2, according to brand and quality; cherries, $2.30 ; apples, gallons, $2.60 to $2.75; 3-lb.do., $1 to $1.10; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.25; "Clover Leaf," $1.25 ; Lowe Inlet, $1.20, in tall tins ; canned mackerel, $1.25 ; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.30 ; lobsters, $11 per case ; French sardines, $10.25 to $11 for extra brands ; ordinary brands, $8 to $9; Canadian brands, $4.25 to $4.50.

DRIED FRUIT.

The feeling is quite steady on Valencia raisins and prices are unchanged. We quote : Off-stalk, 4½c.; fine do., 4¾ to 5c.; selected, 5¾ to 6c., and 4-crown layers, 6 to 6¾c.

The better sorts of California raisins are quite steady, but some lower offers have been received on 2-crown fruit. However, we quote prices the same ; 6 to 6¾c. for 2-crown; 7¼ to 7¾c. for 3-crown, and 8¾ to 9c. for 4-crown.

Mail advices to hand this week speak of higher prices on Sultana raisins in London, supplies of them being very light. On spot prices are firm, 8¾ to 9c. Loose Spanish Muscatels are unchanged at 6 to 7c.

The strong disposition of the currant market continues and English letters this week state that London is short of stock. Here prices on all descriptions are firmly held, but especially on Provincials. We quote : Fine Vostizzas, half-cases, 6½c.; Patras, half-cases, 6¼c.; choice Filiatra, do., 6c.; fine do., half-cases, 5⅞c.; Filiatra, half-cases, 5¾c.; do. half-bbls., 5½c.; do., bbls., 5⅜c.; fine Provincials, half-cases, 5⅝c.

Jobbers who tried to procure some of the larger sizes of California fruit had difficulty in having their orders filled this week. In New York also the large sizes are scarce. In French and Austrian there is nothing to report. We quote : Austrian, 6½ to 7c.; French, 4½ to 5½c., and Californias, 7½ to 10c., as to grade.

Figs continue quiet and steady. We quote: Elcme, 10 lbs., 10 to 11c.; case lots, 9c.; 12-oz. boxes, 7½c.; 14-oz. boxes, 9c.; 25 bag lots, 3¼c., and bags, 3½ to 4c.

Dates are steady at 5½ to 6c., with a fair enquiry.

NUTS.

There is no change in nuts here. We quote: Grenoble walnuts, 10½ to 11c.; Marbots, 9 to 9½c.; Tarragona almonds, 9½ to 10c.; shelled almonds, 20 to 22c., and shelled walnuts, 17 to 18c.; Sicily filberts, 8½c., and pecans, 10c.

FISH.

With favorable weather and the holiday season over there has been more doing in fish, but with ample supplies of most descriptions prices rule low. The only exception is fresh frozen herring, which are in rather light supply. Fresh haddock and cod are selling at 2¾ to 3¼c in case lots and Tommy cods $1.10 to $1.25 per bbl., while smelts are quoted at 3 to 5c. Manitoba pike are quoted at 3½c.; dore, 5½ to 6c.; whitefish and trout, 7c.; salmon, 12c., and fresh herrings, $1.25 to $1.50 per 100 fish. Pickled fish are generally steady. We quote as follows : No. 1 N.S. herrings, 4¼ to 4½c.; Cape Breton, $4.75 to $5 ; half barrels, $2.75 ; Nova Scotia,

Beak Sharpener

Did you ever notiee a eanary rubbing his beak in the wire eorners? Plaee a eake of Bird Bread in the cage and he will take advantage of what was espeeially provided for this purpose—the sealloped edges of the tin holder. A beak sharpener much appreeiated by birds. This effective device, simple though it is, is proteeted by patent and can only be used on the holders of patent Bird Bread. It is only one of the many advantages enjoyed by birds fed on Cottams Seed. Manufaetured under six patents. Sold by all wholesalers.

ROYAL JUBILEE OIL

Is the Best Burning Oil in the Market.

ROYAL OIL COMPANY

SOLE MANUFACTURERS

Geo. Anderson, Manager. Toronto

The DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

Oranges and Lemons

We are receiving Valencias, Mexicans, Bahama and Californ a Navel Oranges in quantities. Va'encia Oranges are better at this season of the year than they have been for many years, owing, no doubt, t› favorable season for quality. Mexican and Bahamas are fine fruit, and are giving good satisfaction. California Navels are now comi g in splendid shape. The earli›r arrivals were somewhat green. LEMONS—We have fancy and choice stock in all sizes. If you intend buying, write us for quotations.

AUCTION SALES

are held every Wednesday throughout the season. We shall be pleased to furnish particulars of goods to offer.

McWILLIAM & EVERIST

25 and 27 Church St., TORONTO, Can.

Telephone 645.

MINCE MEAT

We are putting up an exception ally fine line of English Mince Meat, in 5-lb, 12-lb, 27-lb., and 60-lb. pails.

We guarantee it to be made of the finest and purest materials, neatly put up in packages suitable for family and store trade, and at reasonable prices.

Send us your Orders for Christmas Trade now.

F. W. FEARMAN - HAMILTON

half barrels, $2.25; B. C. salmon, $11.50; No. 1 white fish, 4½c., half barrels; No. 1 trout, 4 to 4¼c., half barrels; No. 1 green cod, $3.25 to $3.50; No. 2, $2.35; No. 1 large cod, $4.25 to $4.50; draft cod, $5.

There is a fair demand for smoked haddies at 5½ to 6c. and bloaters at 90c. to $1. Smoked herrings sell at 10 to 11c., dressed cod, 4¼ to 4½c.; dried do., 3½ to 3¾c., and boneless, 4½ to 5c.

DRIED APPLES.

Dried apples are quiet and unchanged at 6½ to 7c., and evaporated at 9½ to 10c.

APPLES.

Steady at $3 to $4.50 for No. 1, and $2 to $2.50 for No. 2.

GREEN FRUIT.

The green fruit market is quiet and unchanged. We quote: Lemons, $2.50 to $3; Jamaica oranges, $5.50 to $6; California, $3.50 to $4; Valencia, $4 to $4.50; Almeria grapes, $5 to $6.50; Cape Cod cranberries, $7.50 to $8.50, and Nova Scotia, $7.50 to $8.50.

COUNTRY PRODUCE.

EGGS—The feature of the produce market was the strength displayed in eggs on Monday, and a sharp advance of 1 to 2c. per dozen was scored for new laid stock, which is chiefly due to the scarcity of such and the good demand for the same, all offerings meeting with a ready sale at 23 to 25c. per dozen. Montreal limed stock was also stronger and 1c. per dozen higher, at 15 to 16c., and western limed advanced ½c., to 13 to 13½c. per dozen.

POULTRY—In poultry a fair trade was done, and the market is moderately active. The demand is principally for choice stock, of which the offerings are not large, and the market for such is firmer. Choice turkeys sold at ½c. per lb. higher, at 9½c., but ordinary stock rules steady at 8½ to 9c. Common to fair chickens sold at 5 to 6c., while choice are held at 7 to 8c. Ducks rule steady at 8 to 8½c., and geese at 5 to 6c. per lb.

GAME—The receipts of partridge were fair, for which the demand is good, and prices rule steady at 70 to 75c. for firsts, and at 40 to 45c. for seconds per brace. Hares were lower, sales being made at 22½c. per pair.

BEANS—The market for beans continues quiet, the demand being only for small quantities at 80 to 90c. for primes, and at 95c. to $1 for choice hand-picked per bushel.

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.

$2.50 per case; 80c. gallon.

THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

BROCK'S BIRD SEED



This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

E. T. STURDEE

Mercantile Broker, Manufacturers' Agent,

ST. JOHN, N.B. ETC., ETC.

Wholesale trade only.

EGGS AND BUTTER

We are buyers of Choice Butter and Fresh Eggs. Highest prices paid. Correspond with us.

THE WM. RYAN CO. LIMITED

70 and 72 Front St. East, - TORONTO

S. K. MOYER,

COMMISSION MERCHANT

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,

TORONTO, ONT.

POULTRY . . . BUTTER, EGGS

Your consignments of the above solicited. Our large local and shipping trade enable us to get best prices.

QUICK SALES. PROMPT RETURNS.

Prices the highest the market will afford.

D. GUNN, BROS. & CO.

Pork Packers and Commission Merchants,

TORONTO, ONT.

Extra Fancy California, Florida, Mexican, Jamaica and Valencia Oranges, all sizes, good color; Fancy Messina Lemons, Almeria Grapes, Bananas.

HUGH WALKER & SON

Wholesale Fruit and Commission Merchants

GUELPH, ONT.

New Nuts, etc., S. S. Almonds, Walnuts, Filberts, Finest New Dates and Figs, Cranberries, Booth's Oysters in palls, 3's and 5's, Finnan Haddies.

HONEY—The honey market was quiet and without any change. We quote as follows: White clover, 12½c.; dark clover comb, 10 to 10½c., and dark 7 to 8c.

PROVISIONS.

The only change in the local provision market was a weaker feeling in hams and prices declined ½ to 1c. per pound, which is due chiefly to the increased receipt of hogs of late and the small demand for them at this season. Pork and lard rules steady under a fair demand for small lots. We quote: Canadian pork, $15 to $16 per barrel; pure Canadian lard in pails, at 7 to 7½c., and compound refined at 5 to 5¼c. per lb.; hams, 10½ to 12c.; bacon, 10 to 12c. per lb.

DRESSED HOGS.

There is an easy feeling in the market for dressed hogs owing to the increased offerings, but prices show no further change as yet. The demand to-day was fair for small lots and sales were made at $6.50 to $6.75 for light, and at $6.25 for heavy per 100 lbs.

SALT.

Steady and unchanged: Coarse Liverpool, in 165-lbs. bags, 38 to 45c., and Trepani, $1.10 per bag of 215 lbs.

FLOUR AND MEAL.

A fair volume of business continues to be done in flour, and the market is moderately active for the season, with no change in prices to note. We quote: Winter wheat, patents, $4.65 to $4.85; straight rollers, $4.30 to $4.40; bags, $2.10 to $2.15; best Manitoba strong bakers', $4.90; second do., $4.50, and low grades, $2.70; Hungarian patents, $5.30.

There is no improvement in the demand for meal, in consequence business rules quiet. We quote: Rolled oats, $3.45 per barrel, and $1.67½ per bag; standard meal, $3.25 per barrel, and $1.57½ per bag.

The demand for feed is fair, and as supplies are not large the tone is firm. We quote: Ontario bran, $10.50 to $11, and shorts, $11.50 to $12 per ton, bulk; Manitoba bran, bags included, $11.50, and shorts, $13.50 per ton.

GRAIN.

There was no important change in the situation of the local grain market. The demand for all lines from local buyers was limited, and the volume of business done was small. We quote as follows: Ontario red winter wheat, 95c.; white, 94c.; peas, 51 to 51½c.; oats, 28 to 28½c.; rye, 51½ to 52c.; buckwheat, 35½ to 36c., and feed barley, 33 to 35c.; malting barley, 45 to 50c. in store.

BALED HAY.

The tone of the hay market is steady, under a continued fair demand, and a good business is doing for the season. We quote: No. 1 at $10.50 and No. 2 at $8 to $8.50 per ton in car lots.

Balfour & Co. - Hamilton

ARE BUYERS OF

DRIED APPLES

WRITE THEM.

CHEESE AND BUTTER.

Cheese did not exhibit any radical change, but the firm disposition of the market is fully maintained. White goods are at a premium just now and sellers have no difficulty in securing 8¾c., when they are willing to accept that price. For colored 8⅝c. was made in several cases to-day. There is no enquiry for under grades, and the quantity of such offering is light.

The butter market is confined to a small jobbing trade on local account, prices ruling steady in this particular at 19 to 19¼c.

The exports of cheese and butter for the week were as follows:

Ports.	Cheese.	Butter.
Liverpool	13,797	1,384
London	5,107	....
Glasgow	622	105
Bristol	2,795	....
Manchester	150	....
Total	22,321	1,639
Same week in 1897	42,442	5,582
Total to date since close of navigation	145,901	20,355
Same period, 1897	132,809	19,253

MONTREAL NOTES.

There has been more enquiry for canned corn from American buyers this week, but holders appear to want all they have got.

The sugar refiners, after advancing prices the other day, have quite suddenly cut them an ⅛c. per lb. on both yellows and granulated.

There is a scarcity of the larger sizes of California prunes here, and jobbers here who tried to fill wants at New York had some difficulty in doing so.

Letters by this week's mail from London, England, state that the dried fruit market there is remarkably firm. This is particularly the case in currants and Sultana raisins.

The store of Mr. H. Payson, grocer, Woodstock, caught fire the other night, and was in great danger of being destroyed, as the flames were burning briskly around an oil tank when the firemen arrived. The loss sustained was about $1,600. Insurance to the extent of $3,000 was carried.

NEW BRUNSWICK MARKETS

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Jan. 10, 1898.

THE past week has been a rather quiet one. There is somewhat of a difference of opinion regarding the success of the past year. In general lines rather better profits have been made than for some years past, and the general opinion is that the year was a good one, the more as the stocks now held give promise of good profits. The feature of the year was the large profit made on tobacco, many of our dealers holding large stocks. The surprise of the year is the profit on canned goods. In pork the year was unprofitable. Fish, except smoked herring, show a good margin. Flour and oatmeal have shown a profit. At present there is little change in values, although flour is easy. Quite a firm feeling prevails in lard.

OIL—There continues to be but little business done. The only movement being in burning oil. The Canadian and American now shows the regular difference in price, the Canadian having followed the American in its short journey upward. Prices are firmly held. Lubricating oil is beginning to have the attention of dealers. Business in cod oil is about over. Sales are light this season, prices keeping high. We quote: Best American burning oil, 18 to 19c.; Canadian water white, 16½ to 17½c.; Canadian prime, 15 to 15½c.; cod oil, 22 to 24c.

SALT—There continues to be some receipts in coarse salt, but market is full, and though sales are being pushed and low prices quoted trade is dull. Liverpool coarse salt was perhaps never lower. Fine salt is steady, with but light demand. In Canadian regular sales are being made. We quote as follows: Coarse, 44 to 45c.; Liverpool factory-filled, 90 to $1; Canadian fine, 90c. to $1 per bag; 5-lb. bags in bbls., $3 to $3.25; 10-lb. bags, in bbls., $2.85 to $3; butter and cheese salt, bulk, $2.50 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartoons, $2 per case of 2 doz.; rock salt, $5 to $6 per ton.

CANNED GOODS — Sales at present are light. Holders are not pushing sales, believing even higher prices will rule. This is one line our merchants have been fortu-

Millar's Paragon Cheese

A PRODUCT THAT PLEASES

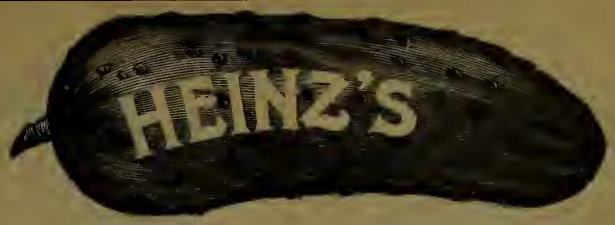


IN PRETTY WHITE POTS

There is always a satisfaction to the retailer in handling a good article, and the universal verdict heard from all who handle this brand is that it is **THE BEST.**

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FRANK MAGOR & CO.
Montreal
A. E. RICHARDS & CO.
Hamilton
JOSEPH CARMAN
Winnipeg

T. D. Millar Cheese Company
INGERSOLL, ONT.



Pickles.

HOW IS YOUR MINCE MEAT TRADE?

There are fifteen separate ingredients in Minec Meat. They are perfectly blended in Heinz's. Put up in tins, convenient for family use.

Others of our Popular Specialties are:
Tomato Chutney **Evaporated Horse Radish**
Tomato Ketchup **Tomato Soup**
Baked Beans with Tomato Sauce

For sale by
H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.

MEDALS--
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The GENUINE always bear this Keystone trade-mark

H. J. HEINZ Co. KEYSTONE PICKLING & PRESERVING WORKS TRADE MARK PITTSBURG, U.S.A.

nate in—they hold good stocks. In meats, while sale is dull, higher prices are asked by packers, and feeling is firm. The low price of salmon is aiding the sales. One dealer reports the sale of one hundred cases during the week, which is a large sale for the season. We quote: Corn, 70 to 75c.; peas, 85c. to $1; tomatoes, $1 to $1.10; gallon apples, $2.20 to $2.25; corned beef, Canadian, $2.35 to $2.40; American, 2-lb. tins, $2.50 to $2.60; 1-lb. tins, $1.35 to $1.50; oysters, 2's, $2.10 to $2.20; 1's, $1.40 to $1.50; peaches, 3's, Canadian, $2.40 to $2.60; 2's, $1.50 to $1.65; American, 3's, $2 to $2.25; pineapple, $2.25 to $2.50; fruits in glass, $4 to $4.25; salmon, $1.15 to $1.20; ditto, flats, $1.25 to $1.30; lobsters, $2.50 to $2.60; haddies, $1.00 to $1.10; clams, $4.50 for 4 doz.; chowder, $2.50 to $2.75 for 2 doz,; scallops, $5.50 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.

GREEN FRUIT—Business is quiet. Apples are particularly slow sales. Prices have ruled so high people have come to the conclusion they can do without them. Even best grades, at what would have been low prices earlier in season, find little demand. Valencia oranges have the best sale of any fruit. They are arriving in good shape, and are low. California and Floridas sell in limited quantity. Very few bananas are moving. Lemons are rather lower; they have a fair sale. In cranberries the season is about over. Our native berries have had a large sale this year. If packers would be more careful in the quality of berries they pack they would about drive the Cape Cod berry out of the market. Grapes tend rather easier, owing to light demand. We quote: Lemons, $3 to $3.50; oranges, Valencia, $4 to $5 per box; do., California, $2.25 to $4; do., Florida, $4.70 to $5; do., Dominica, $3.25 per bbl.; apples, $2 to $3.50; bananas, $2 to $2.25; Malaga grapes, $5.50 to $6; native bog cranberries, $4 to $5.50 per bbl.; Cape Cod cranberries, $9 to $9.50 per bbl.; shaddock, $3 per bbl.; grape fruit, $3 per bbl.; sour limes, $1.75 per box; sweet limes, $2.50 per box.

DRIED FRUIT—Business continues light, with little of interest to note. In raisins, prices are off, and holders are somewhat disappointed. There are quite a few Valencia layers and Malaga loose muscatels here. In seeded raisins, prices are quite a little lower. In some cases the quality is not what it should be. Buyers should be careful. Currants are light stock with prices firmly held. The high price of evaporated apples has much restricted the trade. The light sale to lumbermen has also affected the market. California prunes have the market here this year. They sell freely and are low. Tendency is toward better prices. In onions, prices keep low. There is still quite a stock held. Peanuts are quoted very low. We quote as follows: Valencias, 5½ to 6c.; California L. M., 3-crown, 6½ to 6¾c.; London layers, $1.40 to $1.50; Imp. cabinets, $1.75 to $1.80; black baskets, $2.25 to $2.30; Dehesa layers, $2.50 to $2.75; currants, cases, 5¾ to 6c.; bbls., 5¼ to 5½c.; cartoons, cleaned, 7¾ to 8c.; bulk, cleaned, 6½ to 7c.; prunes, boxes, 4½ to 10c.; dates, 5 to 5½c.; dried apples, 4 to 5c.; evaporated apples, 9 to 10c.; onions, $2.10 to $2.25 per bbl.; cocoanuts, $4 to $4.50 per 100 lbs.; figs, 8 to 10c.; Sultana raisins, 9 to 10c.; Malaga loose muscatels, 3-crown, 6½ to 6¾c.; 4-crown L. M. Californias, 7½ to 7¾c.; seeded muscatels, 1-lb. cartoons, 11 to 12c.; new Valencias, layers, 6½ to 6¾c.; citron peel, 18c.; lemon peel, 12c.; orange peel, 13c.

SUGAR—There is quite a variety of granulated offered in this market. There is the standard in different size grain, and there is a grade said to be about equal to standard, but off in color. There is the Canadian-made beet root sugar and the foreign granulated. Very little of the latter is held here. If desired one might have a number of grades

Best for Strength

VIMBOS FLUID BEEF

Best for Flavor

THE VIMBOS FLUID BEEF CO., Limited
OF EDINBURGH AND LONDON

53 St. Francois Xavier Street MONTREAL

ot it. So there is granulated sugar and granulated sugar. We quote: Granulated, 4⅜ to 4½c.; yellows, 3⅜ to 3⅞c.; Paris lump, 5½ to 5¾c.; powdered, 5¼ to 5½c.

MOLASSES—There is still an easy feeling here; much more so than at other points. The sale is light and a fair stock is still held. Higher prices are, however, expected. We quote: Barbadoes, 23 to 25c.; Porto Rico, 27 to 30c.; New Orleans, bbls., 28 to 30c.; Antigua, 22 to 23c.; St. Croix, 20 to 22c.

DAIRY PRODUCE — Eggs have rather deceived the trade, for instead of lower prices we have higher. Receipts are small and there is a fair demand. Butter is still dull. We quote: Dairy butter, 15 to 18c.; creamery, 18 to 20c.; prints, 20 to 22c.; cheese, 9½ to 10c.; eggs, 18 to 19c.

FISH — Everything is quiet in dry and pickled fish. The latter are light stock, and will rule high. Codfish and pollock hold their price, but fair stocks are held. If fresh fish could be got and weather would keep cold, there would be a good business in that line. As it is there are no herring, and few pollock. There is a fair supply of haddock and codfish. In smoked fish there are no bloaters or kippers which would sell, but of herring, which have little sale, there is fair, but not large, stock. A few lobsters are seen. A good many smoked haddies are moving west. We quote: Large cod, $3.25 to $3.40; medium, $3 to $3.25; pollock, $1.75 to $1.80; Grand Manan herring, $1.85 to $1.90 per half-bbl.; smoked, 6½ to 7c. per box; shad, $4.50 to $5 per half-bbl.; Shelburne herring, $3.75 to $3.80 per bbl.; Canso, $5 to $5.25; boneless fish, 3¼ to 4c.; cod, 6 to 6½c.; frozen cod and haddock, 2 to 2¼c. per lb.

PROVISIONS—In clear pork prices keep low and there is little doing. There is a fair movement in mess pork. In beef, trade is also light, with prices tending higher. Lard has considerable interest, and dealers have been buying freely. Those who bought some time ago are already making a good profit. In smoked meat a fair trade is doing. We quote: Clear pork, $14.50 to $15.50; mess, $13.50 to $14; plate beef, $13.50 to $14.50; hams, 11 to 12c.; rolls, 9½ to 10c.; pure lard, 7½ to 8c.; compound, 6½ to 6¾c.

FLOUR, FEED AND MEAL—The feeling in flour has somewhat changed during the past week or two, and at present it favors an easier market. Dealers are inclined to buy lightly. Oatmeal also tends lower. Stocks are quite light Hay is dull. In cornmeal low prices continue. Dealers are slow to buy beans owing to somewhat uncertain market. Feed is still scarce. We quote: Manitoba $5.70 to $5.75; best Ontario, $5 to $5.10; medium, $4.75 to $4.80; oatmeal, $3.70 to $3.75; cornmeal, $1.90 to $2; middlings, $16 to $16.50; bran, $14.50 to $15.00; handpicked beans, $1 to $1.10; prime, 90 to 95c.; barley, $3.10 to $3.15; round peas, $1.25; split peas, $3.25 to $3.50; yellow eye beans, $1.75.

ST. JOHN NOTES.

The firm of Lily, Sons & Aldous has been dissolved.

S. Herbert Hayes has opened a commission business in the west end.

Mr. W. S. Clawson has been appointed agent for the province for the British & Benington Tea Trading Co.

The returns from the dairy produce shipped in cold storage by the ss. Bela to Bermuda were very satisfactory and will lead to much larger shipments.

A novel shipment passed through St. John the other day. It was three cars of Newfoundland dogs on their way to the Klondyke. There were between 800 and 900 dogs.

Mr. A. S. Bowman, who has been on the road for George E. Tuckett & Sons, is now looking after the brokerage business of his father, Mr. S. C. Bowman, whose illness was spoken of some time ago, and who THE GROCER regrets to learn keeps poorly.

The Havelock Mineral Spring Co., which does a large business here and in the eastern American cities, intends making arrangements for the sale of its different lines in Bermuda.

It is seldom a change in business is as great a surprise to the trade as that implied in the following notice: "We hereby give notice that we have this day sold out our entire stock of groceries and special brands to Messrs. Bowman & Angevine. All accounts due us will be collected by A. C. Jardine and all outstanding liabilities will be paid by him. Thanking our customers and the trade generally for their patronage extended to us in the past, we would ask for our successors a continuance of the same." Few firms have held the high position accorded to Jardine & Co. by the trade of these provinces during the long time they have been in business. But while we regret their removal, THE CANADIAN GROCER extends to the young men who have taken over the business its best wishes. Mr. W. C. Bowman is well known to the city trade, having for the last few years managed the large brokerage and general agency business of his father, Mr. S. C. Bowman. Mr. J. E. Angevine, the other member of the firm, has been in the employ of Jardine & Co. for many years, and is well known to all their many customers.

AGENT WANTED

A LIVERPOOL Wholesale Wine and Spirit Merchant wishes to be represented in Canada. Apply H. S. Ashburner, 18 St. Ann Street, Manchester. (4)

WANTED.

AGENCY FOR ONE OR TWO GOOD STAPLE lines; thoroughly acquainted with the Wholesale and Retail Grocery Trade of Toronto and Western Ontario; seven years with last firm. Apply, D.B., THE CANADIAN GROCER. (2)

SITUATION AS TRAVELLER FOR GROCERY firm. Apply, F. W. Sherman, Box 75, Morrisburg.

EUREKA REFRIGERATORS

GROCER STYLE
Size, width 52 in.
depth 30 in.
height 108 in.
weight 750 lbs.

Ash wood, antique finish, spruce lined, inside shellacked, 7 walls, 2 windows hung with weights, double glass. They are built complete and shipped set up.

List price, No. 14, $60.
" " No. 15, $65.
Catalogue free.



This cut represents No. 14 and 15.

54 and 56 Noble St., Toronto, Ont.

Have you a Case of . . .

BOSTON LAUNDRY STARCH

in Your Store? IF NOT, WHY NOT?



as it will give entire satisfaction to the consumer, and you need have no fears but what it will give perfect satisfaction if the directions on each package are followed. It is the only starch put up in Canada or sold here that will give a handsome polish to Collars, Cuffs, Shirt Bosoms, etc.

Sold, wholesale only, by . . .

THE F. F. DALLEY CO., Limited, HAMILTON, CANADA

THE DOMINION BANK

Capital (paid-up).....$1,500,000
Reserve Fund..... 1,500,000

DIRECTORS

Hon. Sir Frank Smith, President. | W. Ince. W. R. Brock.
E. B. Osler, M.P., Vice-President. | Edward Leadley. Wilmot D. Matthews. A. W. Austin.

Head Office - TORONTO

AGENCIES

Belleville	Cobourg	Lindsay	Orilia
Brampton	Guelph	Napanee	Oshawa
Seaforth	Uxbridge	Whitby	Winnipeg

Toronto—Dundas street, corner Queen.
" Market, corner King and Jarvis street.
" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

COMPLIMENTS OF THE SEASON.

Thanks for favors during the year now closed. A continuance in 1898 will be appreciated.

OUR MOTTO!

Courteous Treatment, Fair Dealing.

George Foster & Sons
BRANTFORD, ONT.

YOU CAN RELY UPON

Sterling

as being among the best brands of **Bottled Pickles** on the market.

Customers using them once will ask for them again.

Write for quotations to

T. A. LYTLE & CO.
Vinegar Manufacturers, TORONTO

Van Camp's

Concentrated

Tomato Soup

A great 15-cent retailer

Wholesale Agents
WARREN BROS. & CO.
TORONTO.

BUY

Ivory Bar Soap

THE BEST MADE

Extra Choice

Hams Bacon
Pure Lard
Mess Pork

PARK, BLACKWELL & CO. Limited
Pork and Beef Packers,
TORONTO

California Santa Cruz ...Prunes

In 25 and 50 lb. boxes. All sizes.

A LARGE SHIPMENT JUST TO HAND

PERKINS, INCE & CO.
TORONTO.

STOP DRINKING

Inferior Coffees, and order that Universal Favorite



MANITOBA MARKETS.

WINNIPEG, Jan. 10, 1898.

THE news sent east last week by telegraph that Mr. E. B. Nixon had severed his connection with the Hudson Bay Co. is not true There has simply been a re-arrangement, and Mr. Nixon finds himself at the beginning of the new year with somewhat fewer duties but with increased responsibility. Those who had the pleasure of doing business with Mr. Nixon are rejoiced at his advance, as he is decidedly one of the most popular men in the wholesale or retail grocery trade in Winnipeg.

The Thompson Codville Co. are the purchasers of the Turner Mackeand stock at 70½c. on the dollar, The other bids made were 67½c., 65c., and some ran as low as 40c. odd. The price paid is considered very good indeed; in fact, more than the stock is actually worth. The stock was practically the only asset of the firm, and at this figure brought about $19,000. As the liabilities of the Bank of Ottawa alone were over $88,000, the failure is a bad one.

Mr. J. D. Roberts has left the city for the Coast in the interests of G. F. & J. Galt's "Blue Ribbon" goods.

Mr. B. E. Pancoast, traveler for Swift & Co., of South St. Paul, visited our city last week to look into the general features of the pork trade, with the view of getting the goods put up by his company on this market. Bell & Armytage have been appointed brokers for the firm at this point, and will, in a few days, have samples of all goods put up by Swift & Co. in their office for inspection. Bell & Armitage are a new firm of brokers and commission men. Mr. W. N. Bell, who is a brother of C. N. Bell, secretary of the Grain Exchange, was for many years associated with Mr. J. D. Clark as Customs brokers, and is a man well known and popular. Mr. Armytage was in the Customs office here for some years, and has been, and is, very prominent in athletic sports. The firm has the strength of great personal popularity to help them in their new undertaking.

The Canadian Packing & Produce Company, capital $100,000, is a new enterprise seeking incorporation to handle cattle, sheep, hogs, poultry and dairy produce. Among those interested in the undertaking are J. T. H. McEwan, Jas. Stuart, Robt. Muir, R. P. Roblin, John G. Hargrave, Jos. Carman and J. S. Carveth.

The Provincial Government Dairy School is now in full operation. A building on Thistle street has been leased for a period of five years and fitted up in accordance with the latest improvements in dairying, under the direct supervision of C. C. Macdonald, Provincial Dairy Commissioner. The course for January is devoted to farm dairying and is attended by both men and women. The school now consists of large main room in which is erected the machinery for the manufacture of butter and cheese, the cream separators, churns, cheese vats, cream vats, butter workers and the like. Off this is a smaller room very conveniently arranged for milk testing and in the rear of this is the cheese curing room. Upstairs is a large lecture room with ample dressing rooms and lavatories and the superintendent's private office. During the month of February and part of March the course will be for professional butter and cheesemakers. Grocers throughout the province report a marked improvement in the quality of butter offered for sale since the opening of this school two years ago.

In the general grocery trade business is quiet but steady, and prices are well sustained, particularly in some lines. In wheat prices are a little lower in sympathy with outside markets, but there is practically nothing doing. Prices are about as follows:

DRIED FRUITS—Valencia raisins firm, and market is not overstocked. California muscatels have, to a large extent, been taking the place of the Valencias. This is accounted for by the price being so much under that of layer Valencias; price, 3-crown muscatels, 6¼c. The currant market is firm and prices well maintained, running from 6 to 7c., according to quality. Prunes are a shade easier, and the present outlook is that large quantities will be consumed at prices offering, viz., 5½ to 8c. per lb., according to the size of the fruit. Oregon prunes have turned out exceptionally well.

EVAPORATED FRUITS—Apples are ruling higher, and are considered very good property at 11½c. Dried apples are not coming in very plentifully, and it is not likely that stocks will be much increased until the end of winter. At present the price is 6½c. Apricots are a shade easier at 10½c.; evaporated pears, halves, 11½c. per lb.

NUTS—In this line there is very little change. New Grenoble walnuts, 12c.; large Brazil nuts, 12½c.; filberts, 10c.; Valencia almonds, 28c.; Tarragona almonds, 11c.; peanuts, 11½c.; pecans, 12½c. A few Spanish chestnuts are still in the market and are offering for 18c. per lb.

CHEESE—Market is firm, and practically no heavy stocks being carried; price, 11c.

BUTTER—Supply of dairy visibly increased during the past week and price a shade lower, 15½c. Winnipeg for round lots of dairy being the figure quoted by leading houses this morning.

EGGS—This produce has not increased as anticipated, and price is still 18c.

FISH—This market is quiet and likely to continue so until the Lenten season opens. Labrador herring, in half-barrels, $3.40; Finnan haddies, 6 to 6½c. per lb.; bloaters, $1.20 per box; fancy boneless cod, in bricks, 6½c.; whole fish, 6c.; Loch Fyne herring, $2.25 per firkin and $1.25 per keg.

CANNED FISH—A few nice Canadian-packed kippered herring have reached this market and are meeting with great favor, the stock being fully equal to any English pack and at much lower prices, as they job at 12½c. per tin. It seems strange that no No. 1 mess mackerel can be got in this market. The buyers of several wholesale houses have tried repeatedly to obtain a supply of strictly No. 1 mess mackerel, but the fish have never proved satisfactory.

CANNED VEGETABLES—In all lines of canned vegetables, but more particularly tomatoes, the market is stiffening, and retail men would do well to see that they lay in sufficient stock before a further advance takes place, which may occur almost any day now. All classes of these goods are looked upon as exceedingly good stock. In canned fruits the market is quiet and steady and prices normal, with no present indication of change.

SUGAR—Up to the time of writing no change has taken place; granulated, 5⅛c.; yellows, 4⅜c.

CURED MEATS—Market firm and without change in price.

TOMATO GROWERS' COMPLAINT.

The tomato growers of Wentworth county met on Tuesday this week in Hamilton to organize for the purpose of getting better prices for their raw material. They complain that though the price of canned tomatoes is as high as formerly, they have received but 18c. a bushel during the past two years as compared with 30c. a bushel three years ago.

CATALOGUES, BOOKLETS, ETC.

The Laing Packing and Provision Co., Limited, Montreal, have issued to the trade a four-page price list, giving full information regarding their "Anchor" brand barrel pork, smoked meats, dry salted meats, lard, sausages, beef, canned meats, soups and sundries. They state that, as the market is advancing, now is the time to buy provisions.

The Fishing Gazette, New York, has issued this year a calendar with all Roman Catholic feast and fast days marked. The fast days are announced by printing a fish in red ink on the number space for the day. It also contains a half-tone view of Gloucester, Mass., showing its inner harbor.

LAPORTE, MARTIN & CIE.

IMPORTERS AND WHOLESALE GROCERS

Agents in Canada for

"Princess Louise" Japan Tea. "Victoria" Japan Tea

"P. Richard's" Brandy. "Mitchell's" Whiskeys

72 to 78 St. Peter Street, MONTREAL

A "TICKLER."

If the statement is true that brevity is the soul of wit, then originality is the body and brain thereof. The same is true of advertising, as is exemplified by a little cardboard folder recently sent out by Morse Bros., the manufacturers of the "Rising Sun" and the "Sun Paste" stove polishes. On the front cover of the folder are cuts of the packages in which their polishes are put up. On the back cover are the words, "It will tickle you," which naturally arouses one's curiosity. On opening up the folder one solitary feather is found, accompanied by a good advertisement of the polishes. As there is no explanation for the feather, the advertisement is naturally read thoroughly, and will long be remembered. Send for one.

PERSONAL MENTION.

Mr. Chas. A. Smylie, of Young & Smylie, the great licorice manufacturers, of Brooklyn, N.Y., is making his annual tour of London, Hamilton, Toronto and Montreal.

Mr. John L. Harris, one of Moncton's most prominent citizens, director of the Acadia Sugar Refining Co. and president of the Moncton Street Railway Co., died at 10 o'clock this week of heart failure after an illness of some weeks, aged 65. Deceased was one of the most energetic business men in the Maritime Provinces, and was mainly instrumental in establishing the Moncton waterworks, sugar refinery and cotton mill.

C. H. Robertson & Co., crockeryware, etc., dissolved; succeeded by Rosbrough & Thomas, Robt. Rosborough and Wm. M. Thomas, the latter the well-known and popular traveler for the late firm. Both of the young men are active and experienced. —Acadia, Halifax.

WHY NOT?

If you can buy the best goods for the same price as those of ordinary quality, WHY NOT sell only the best?

If you can have the reputation of giving the best value in the market, WHY NOT take the opportunity?

WHY NOT lead them all with these fine French Sardines?

Fishing Club, ¼s, P. Linec, Douarnenez, France
Yatch Club, ¼s, R. Beziers, Douarnenez, France
Pierre de Lesneut, ¼s, Douarnenez, France

They are Boiled in Pure Olive Oil. Write for Prices.

L. CHAPUT, FILS & CIE. - Montreal

THE B.C. SALMON PACK.

THE year just closed was a record one in the salmon industry, the pack being far ahead of that of any previous year. The pack of the different canneries is as follows :

Fraser River.	Cases.
Cleeve Canning Co.	19,400
Ontario Packing Co	9,093
Boutillier & Co	14,500
Sinclair Canning Co	12,400
Western Fisheries Co	11,456
Westminster Packing Co	18,840
Welch Bros. (" Celtic ")	14,924
Todd & Sons (two canneries, Richmond and Beaver)	39,080
Provincial Canning Co	11,500
Dinsmore Island Cannery	12,970
Munn & Co. (Sea Island Cannery)	32,125
MacPherson & Hickey	20,000
Fraser River Cannery	15,000
Alliance Cannery	12,500
Terra Nova Cannery	21,828
London Cannery	20,000
Anglo-B. C. P. Co. (six canneries, Phœnix, Britannia, Canoe Pass, British American, Wadhams and Annieville)	155,712
Victoria Packing Co. (four canneries, Wellington, Delta, Harlock and Holy)	55,514
Deas Island Cannery	27,149
Ewan & Co	38,927
Fishermen's Cannery (Hinchcliffe)	20,018
Brunswick Canning Co. (two canneries, Canoe Pass and Steveston)	58,803
Westham Island Packing Co. (MacDonald Bros.)	15,000
Currie & McWilliams	21,062
Colonial Canning Co	15,031
Pacific Coast Canning Co	25,400
Canadian Packing Cannery	29,537
Hume & Co	15,127
Star Cannery (Costello)	22,000
Lighthouse Cannery (Federation)	23,000
Gulf of Georgia Cannery (Malcolm & Windsor)	50,707
Fraser River Industrial Society	11,200
Total Fraser River Pack	860,803

THE NORTHERN PACK.

Skeena River.	Cases.
B. C. Canning Co. (Windsor)	4,500
R. Cunningham & Co. (Skeena)	8,000
A. B. C. Co. (two canneries, B.A. and North Pacific)	16,200
Wm. Holland & Co. (Carlisle)	6,400
Turner, Beeton & Co. (two canneries, Balmoral and Inverness)	15,514
Victoria Packing Co. (Standard)	4,600
Royal Canadian Canning Co. (Claxton)	5,700
Rivers Inlet.	
B. C.	4,583
Victoria	4,000
Brunswick	6,000
Wadhams	6,500
Good Hope	8,000
Whonnock	7,500
Vancouver	3,500
Lowe Inlet—(R. Cunningham & Co.)	8,200
Alert Bay—(S. A. Spencer)	8,885
Namu Harbor—(R. Draney)	4,000
Clayoquot Canning Co.	
Naas River—(Federation Canning Co., two canneries)	20,000
Total Northern pack	147,035

RECAPITULATION.

	Cases.	Cases.
New Westminster City Canneries	82,689	
Other Fraser River Canneries	778,114	
Total Fraser River pack		860,803
Total Northern pack		147,035
Grand total for British Columbia for 1897		1,007,838

The figures of the Fraser River pack for the past eight years show how the canning industry has increased. They are as follows :

1890	244,633
1891	177,658
1892	67,022
1893	460,000
1894	363,566
1895	432,920
1896	375,000
1897	860,803

In 1893, the last big year, the total pack for the whole province was 607,706 cases ; in 1895, 600,889 ; and last year, an " off " year, it reached 616,482. With the Northern pack added to that of the Frazer River, the total this year is over the million mark. —Victoria Times.

TOO LONG HOURS DECREASE EFFICIENCY.

In a published account of the trip abroad of Mr. J. H. Patterson, president of the National Cash Register Co., we find the following significant passage :

When Mr. Patterson landed in Great Britain his first effort was to learn what was needed to improve the condition of our business there. He found that what was holding us back there is holding us back in the factory, and has been holding back every other department and line of commerce. This was the fact that each man was doing work which could be delegated to the next man below him. He found that Mr. Hall and his men worked till 7 or 7.30 o'clock. " Well," said he to Mr. Hall, " that is too long. Probably you never read what Macaulay said when some one spoke of the Germans' ability to win. His answer was : ' No, they work too long. Never be afraid of a man that works twelve hours a day. The man that works but ten hours will get ahead of him.' Follow that out. Take these two hours and sit down to think what is the matter with you here. Put on more men. While it will increase the pay roll of the office, at the same time it will increase the output 25 to 50 per cent. It is a matter of $5 against $200." Mr. Patterson's advice was followed with most gratifying results.

Complaint has been made to Mayor Colquhoun that some grocers who get charity orders supply tobacco on them and enter it as sugar. No more orders will be given to any grocer doing such a thing in future.—Times, Hamilton.



Improved Wanzer Lamp

Non-explosive, no chimney, best light, burns Canadian oil perfectly. Soon saves its cost in oil and chimneys. Liberal discounts to the Trade. Every Lamp tested.

WANZER. WANZER LAMP & MFG CO. HAMILTON.



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known orands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse, Winnipeg.

MONSOON INDO-CEYLON TEA

We are sending an

ADVERTISING CABINET

with every assorted order of 100 lbs. of

MONSOON

INDO-CEYLON TEA

The Cabinet is a novel device, and is sure to attract the attention of your customers.

If Monsoon don't please your customers better than any tea they ever had, return it.

FOR SALE. Boxes Choice Smoked Herrings and Half-Barrels Herrings - - Choice Prime Beans, Evaporated Apples.

Apply JAS. R. SHIELDS & CO.
Board of Trade, TORONTO



How Pleasant

to have your particular lady customer say, Thank you VERY MUCH for recommending me to try

"WHITE MOSS" COCOANUT

it was SO delicious; we will use no other in future.

Statements like the above are getting to be an every-day occurrence.

CANADIAN COCOANUT CO.
Montreal

THE
Oakville Basket Co.

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

PACKAGE Clothes Pins



All selected, perfect Pins, put up in 4 and 6 doz. packages. Time, money and labor saved. Manufactured by

The Wm. Cane & Sons Mfg. Co., Limited
Newmarket, Ont.

Chas. Boeckh & Sons, Wholesale Agents, Toronto

FIRST CLASS RETAILERS SELL

ABSOLUTELY PURE



GIVE IT A TRIAL

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

SALT

We are always fully stocked with Salt for Butter, Cheese, Table and general use. Send a card for prices or samples. . . . . .

VERRET, STEWART & CO., Montreal - Quebec.

EXTENDED INSURANCE.

One of the many liberal features embodied in the **UNCONDITIONAL ACCUMULATIVE POLICY** issued by the

Confederation Life Association,

HEAD OFFICE--TORONTO,

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

W. C. Macdonald,
Actuary.

J. K. MACDONALD,
Managing Director.

PRIZE POEM ON CEYLON AND INDIA TEA.

The following poem, by Miss Ada S. Shelton, Derby, Conn., was adjudged by the committee of three literary people the best out of 5,128 which were submitted in the competition, and the prize of $200 was therefore awarded to her :

SONG FROM THE ORIENT.

"Double, double, toil and trouble," sang the witches as they stirred,
But I sing of richer potions than that trio ever heard :
From the coral strands of India, and from Ceylon's jeweled isle,
Comes a gift to cheer the nations, prince and peasant to beguile.

Take a teaspoonful of fragrance—'tis Ceylon and India tea—
Like the heart of gentle maiden its unsullied purity,
As an ardent lover pleading is the water's boiling heat,
And the teapot is the altar where the youth and maiden meet.

Lo! behold the transformation! minutes five, the act is done,
Power and purity are blended, and the two are now made one :
Love's bright flame hath wrought the marvel, now goes forth a wholesome life,
Soothing, comforting, refreshing, free from bitterness and strife.

Some may care for cream and sugar, loving each luxurious thing,
But perfection does not need them—crowns adorn, not make, a king.
Teas of other lands can never form a union strong and true,
Hands unclean their power has tainted, 'tis impurity they brew.

Modern man's inventive genius to this nectar gives its aid,
And it stands to-day unequalled, by machine 'tis cured and made.
Wide Pacific, great Atlantic, bluest Mediterranean Sea,
Bear to waiting millions safely, this Ceylon and India tea!

T. CADDY.

FOREIGN TRADE OF ST. JOHN.

The following trade returns for the port of St. John, N.B., are of interest : Total imports for the past year were $3,440,338 ; for the previous year, $3,513,157. Exports for 1897, $6,256,659, which show quite an increase over 1896, when they were $5,008,948. Beside this $271,663 worth of American goods were transhipped at this port for Great Britain during the year. During the past three months goods to the value of $324,108 have been shipped to the United States, chiefly lumber, of which $180,000 was American lumber sawn here. Fish and hides were the next largest item to lumber. Of farm products the value was only $15,404.

SURPRISE SOAP.

The St. Croix Soap Co. have been successful during 1897 ; in fact, Mr. Ganong, the managing director, told a representative of THE CANADIAN GROCER that it had been the best year for business they had ever known. The company have a large share of western trade, and in spite of keen competition from firms on the spot they appear to be more than holding their own.

Amongst dealers and users of laundry soap in this country "Surprise" is almost as well known as Pears' is in England. It has always been kept up to its original high standard, and that, of course, has materially contributed its success.

CHANGE IN A PETERBORO' FIRM.

Blewett & Martin have purchased the old established grocery business of Alex. Elliott, Peterboro'. The firm has also adopted the name of the "Spot Cash Grocery Co.," which would intimate that it intends doing a cash trade.

A JUST OBJECTION.

The retail merchant has good cause for objecting to the payment of $2 for every inspection of his weigh scales by the inspector of weights and measures.

The inspection is necessary in the public interest, and the public ought to pay for the same in full. No good reason can be given why a merchant whose scales are correct ought to be assessed that the public may be assured of that fact. He does his full duty when he sees to it that his scales give honest weight.—Ottawa Citizen.



An Automatic Selling Machine to sell Adams' Tutti Frutti. For particulars write stating your location in your town to Globe Automatic Selling Co., 13 Jarvis St., Toronto, Ont.

Curling Brooms

Any grocer who is quick to take advantage of his opportunities can secure new trade with new articles that have the merit that Boeckh's Bamboo-Handle Carpet Brooms have. Light and strong, and with a free-of-seed brush. For sweeping they are without an equal for the strength they save the sweeper.

Chas. Boeckh & Sons, Mfrs.
Toronto, Ont.

Bamboo Handles

1898

Will be a great year for CEYLON AND INDIAN Teas



All the world is using these teas now. Orders for the Klondike are filled with Ceylon and Indian teas because they are purer, healthier, stronger, and will go farther than the cheap, light Chinese and Japanese goods.

Use only Ceylon and Indian Teas

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

A. CLENG, MARS & CO,, general merchants, etc., Glen Robertson, Ont., have assigned to Joseph N. Ratley, Ottawa.

Pare & Frere, general merchants, Granby, Que., have assigned.

J. E. Crowe, general merchant, Springhill, N.S., has assigned.

P. Routhier, grocer, Montreal, has assigned to A. Desmarteau.

Hill Bros., general merchants, St. John's, Nfld., is offering to compromise.

Chas. Pringle, general merchant, Baldwin, Ont., is offering to compromise.

Morisette & Sethrington, general merchants, Norman, Ont., have assigned.

John E. Vollans, tobacconist, Windsor, Ont., has assigned to F. H. Macpherson.

The Burford Canning Co., Limited, Burford, Ont., has assigned to Harold S. Hewitt.

D. Lapointe, crockery and tea merchant, Montreal, has assigned to Lamarche & Benoit.

Wm. Mitchell, general merchants, etc., Ragged Islands, Nfld., has been declared insolvent.

Oxner & Duff, general merchants, Bridgewater, N.S., are asking for an extension of time on last dividend.

E. G. Thouin, grocer, Montreal, has assigned to Bilodeau & Renaud, and are offering 15c. on the dollar.

Lamarche & Benoit have been appointed curators of E. A. Gauthier & Co. and of Kearney & Faulkner, general merchants, Papineauville, Que.

PARTNERSHIPS FORMED AND DISSOLVED.

Adelstein & Bazar, grocers, Montreal, have dissolved.

Brown & Monford, grocers, Sault Ste. Marie, have dissolved, Charles Monford continuing.

Temple W. McDonald has been admitted as partner of the firm, A. A. McDonald & Bro., general merchants, Georgetown, P.E.I.

Thomas J. Cooper and Jean J. Gelinas have registered as proprietors of the firm, Cooper & Gelinas, wholesale provisions, Montreal.

J. A. McKinnon & Co., general merchants, Silverton, B.C., have dissolved, McLean withdrawing, and W. C. McKinnon admitted.

Burton A. Archibald has been admitted into the firm, J. L. Archibald, grocer, Halifax, and the style will now be J. L. Archibald & Son.

Joseph Boisvert, Gedeon J. Boisvert and Ernest Cloutier have registered as proprietors of the firm, Boisvert & Clouthier, grocers, etc., Asbestos, Que.

Robertson, George & Son, wholesale grocers, Kingston, have dissolved, Benjamin W. Robertson continuing under the old style.

Donald MacLean, general merchant, Sherbrooke, N.S., has admitted John H. McLean as partner.

Henry D. Hungerford and George H. Cook have registered as proprietors of the firm, Hungerford & Cook, grocers, Granby, Que.

George Riley and Michael Burns, grocers, etc., Montreal, have registered as proprietors of the firm, Riley & Burns, Montreal.

SALES MADE AND PENDING.

T. Dowswell, grocer, Toronto, has sold out to Thomas H. Smith.

S. D. Landecker, tobacconist, Kaslo, B.C., is offering to sell out.

J. W. Stewart, baker and grocer, Lanark, Ont., is advertising his business for sale.

Chouinard & Bissonnette, cheese manufacturers, East Hereford, Que., have sold out.

The assets of Frank Lemieux, general merchant, Buckland, Que., have been sold.

An auction sale of the stock of the estate of John Jesse, grocer, Hamilton, is advertised.

Thomas Pinnick, dealer in game, New Westminster, has been succeeded by R. Benson.

James Steep, grocer and pork dealer, Clinton, Ont., has sold out his grocery business.

The stock of Thibaudeau & Co., general merchants, Sorel, Que., has been sold at 51c. on the dollar.

The stock of the estate of Turner, McKeand & Co., Winnipeg, has been sold to Thompson, Codville & Co.

CHANGES.

The style of the firm, Gilmour & Co., crockery dealers, Halifax, has been changed to George U. Evans.

Daniel Coyle has discontinued business as grocer in Northfield, B.C.

Leopold Chartier has commenced business as grocer in St. Malo, Que.

Joseph Chicoine has commenced business as cheese maker in East Hereford, Que.

John Campbell has ceased doing business under the style Wm. Rourke & Co., grocer, Montreal.

Chas. A. Liffton has registered as proprietor of C. A. Liffton & Co., Acme coffee and spice mills, Montreal.

Marie J. A. Sicard, wife of Louis Lambert, has registered as proprietress of the firm, L. Lambert & Cie., Ste. Ursule, Que.

Edwide Lalonde, wife of Arthur Vary, has registered as proprietress of the firm A. Vary & Co., grocers, Ste. Cunegonde, Que.

DEATHS.

Thomas Morris, of J. & T. Morris, wholesale and retail liquor dealers, Charlottetown, P.E.I., is dead.

As a Business Proposition, You want the Best.

Clark's Sliced Smoked Beef

has been tested by hundreds of Retailers and pronounced . . . **the Best**

1's, Key opener, Retails 25c., ½'s at 15c.

ORANGE MARMALADE

Have you tried Upton's Gilt Edge Brand?

Put up in 7-lb. Wood Pails, 7 and 5 lb. Cans, and Glass Pots that retail at 10c. each. It will pay you to ask your wholesale house for these Gilt Edge goods. . . . .

THOS. UPTON & CO., Hamilton

MALAGA RAISINS.

Editor GROCER: The letter of Mr. Donald in last week's GROCER should be endorsed by all grocery associations. For years there has been a steady decline in the quality of these goods. This season they were worse than ever, and as a natural consequence consumption dropped off, and many buyers are left with stocks on hand. This decline in quality should be taken up at once by the shippers' agents in this country. THE GROCER is a good medium through which to make such complaints, and I trust this and many other evils will be taken up by the trade.

Yours, etc.,
R. TASKER STEELE.

Hamilton, Jan. 10, 1898.

REMARKS: THE CANADIAN GROCER with pleasure throws its columns open to the discussion of this question.—THE EDITOR.

Good Advertising

For Wide Awake Retailers

By F. James Gibson.

Our "Good Advertising" department is to help our subscribers to do better advertising. The gentleman whom we have selected as its conductor is well known as one of the foremost advertising specialists of the day. Any of our readers who desire the benefit of Mr. Gibson's criticisms on advertisements or advertising methods, or his advice on any advertising subject, can have it or both entirely free of charge by writing to him in care of this journal.

If correspondents so desire, fictitious names or initials may be used for publication. But all requests should be accompanied by the subscriber's name,

ONE of the most neglected forms of advertising is the use of store signs. Many merchants spend a great deal of effort and money in newspaper and other advertising, and after they get the people into their stores they neglect the opportunity presented to them to advertise some of the particular features of their several businesses. In a large store people very frequently wander around in an aimless way. They, perhaps, did not come in for anything in particular, and they may possibly go out without becoming interested in anything. This is where a store sign is useful. Very frequently, too, after purchases have been made, and the customer is making her way out of the store, her eye will light on a store sign, which tells of some special offering or another. Her attention is arrested, the goods are examined, the sale is made.

A store sign to be properly effective must be made right. It ought to be plain, catchy, short, and to the point. It is intended merely for doing duty as a reminder. Necessarily it is not for details. The aim, of course, is to induce the reader of the sign to go to the department advertised on the sign. If you can excite curiosity you are on the right track, for most of the customers in retail stores are women, and all women are said to be curious.

A good place for store signs is in the elevator or elevators, if your store is provided with these conveniences. In stores where staircases are much used it will be found profitable to place signs there. A little observation will soon teach a dealer the best place for them. Of course, the best place of all is right in the department the goods of which are referred to on the sign. In the case of a department which is not of sufficient importance for a prominent position in the store and which you wish to "push," it will be found a good plan to place a sign belonging to that department in one of the larger and more frequented departments. In this way the stronger departments can be made to help the weaker. A show window is also a good place in which to hang your store signs.

These signs need not be expensive. It will often be found that someone around the store will be able to make very good ones. If not, someone can be hired to come in once a week or so for an hour or two. The only other requisites are white cardboard, ink and a brush. Another, and probably a better, plan is to procure a fount of wooden type. With this type comes a pad. You simply ink the pad, press one of the wooden letters against the pad, and then make the impression on the cardboard. A smart boy or girl can easily make all the signs you need. They won't look quite so nice as when well written, but they will answer all practical purposes.

To prevent the cards curling up a thin piece of wood ought to be glued or tacked to the back. It is a great improvement to have the cards in different colors—say red and black on a white ground. A good size to have them in is about 8 by 12 inches.

I take pleasure in presenting herewith a few samples of wording for store signs. I trust that the readers of THE REVIEW will find them useful :

Here is one of the reasons why you ought to buy your gloves at this store :

We keep them in repair free of charge.

Have you seen the new "Fit-Easy" corsets ?
They are just in from Paris.

Gray is the latest fashionable coloring for dress goods.

Half the battle for good health is to have right underwear.

Does your husband need a new necktie ?
Perhaps he does and doesn't know it.
25c., 50c., 75c., $1.00, $1.50.

Why are so many people coughing ? It is probably because they get their feet wet.

A pair of our 75c. rubbers may save you many dollars in doctor's bills.

---

825 pairs of women's and children's shoes at less than wholesale prices.

Just in from Montreal.

A linen handkerchief sensation.

Have you seen our new dollar kid gloves ?

There is a surprise for you to day in the millinery department.

* * *

Closely allied to this question of show cards is the use of price tickets. I am one of those who believe that the more information you can give the public about your goods without putting them to the trouble of asking questions the better they like it. If you have an article exhibited in your show window attach a price tag to it. Many a possible customer has been prevented from entering a store by the fear that some article which has been seen in the window

and admired and which has no price ticket attached to it will be found to be too high in price. People are often quite sensitive about such things.

* * *

I have no doubt that there are still a great many retail dealers in different parts of Canada who still follow the antiquated custom of using a private selling mark in marking their goods. The practice was formerly quite common, and I am aware that old customs die a hard death.

Now, for my part, I don't believe I could ever be brought to feel happy and comfortable in buying goods in a store where the private mark is in vogue. I believe that most people feel just as I do about this thing. Unless it is the intention to charge some people more than others, why is this private mark used? If there ever was a time when a private selling mark was justified by conditions, that time has long since passed away.

There are hundreds of merchants to-day who are forever kicking against department stores. Yet when you go into the place of business of one of these kickers you will perhaps be confronted with a private mark on something you want to buy. And yet, Mr. Kicker wonders why so many of his customers prefer to buy from his hated rival, the department store man.

* * *

A good trade-mark is a good thing for either a wholesale or retail merchant. Up to within comparatively recent date the law governing the use of trade marks was in more or less a state of being created. Even at the present time comparatively few business men have anything but a very foggy notion of what can be registered as a trade mark and what can not. Briefly stated, a trade-mark is a sign or symbol used in commerce for branding goods or for other purposes. If this trade-mark is registered at the patent office it is known as a registered trade-mark. Any suitable symbol or mark can be registered as a trade-mark unless evidence is brought forward to show that the applicant has not the original and exclusive right to so register. The words, "John Jones' Tea" could not be registered as a trade-mark because there is more than one John Jones and more John Joneses are likely to live in succeeding generations. But the words, "John Jones' XXX Tea" could be registered as a trade-mark on account of the addition of the symbol or sign "XXX." This same rule applies to all proper names, such as christian names, surnames or geographical names. The name of a firm of more than one name cannot be registered as a trade-mark any more than can the name of an individual. The words "Crosse & Blackwell's Pickles," or "Day & Martin's Blacking," cannot be protected by registered trade-mark, because no one has any exclusive right to these names. Neither can the words, "Keen's Mustard" be protected, for the same reason. They have ample protection, however, under the common law.

A leading New York department store uses a red star as its trade mark. This red star is branded on many of its lines of goods. It is also used as a sign (illuminated at night) in front of the building. The firm's wrapping paper, stationery, etc., as well as its delivery wagons, also have it prominently displayed. This idea could be carried out by hundreds of merchants. In the event of a firm name being quite long or difficult to pronounce, a catchy and easily remembered name for the store is very desirable. If a certain store is the only one in the town with a front painted red, the words "The Red Store" would, if properly advertised, become a valuable trade mark. But it could not be registered. The words "The Big Store" are very successfully used by a firm with stores in Chicago and New York. The title is used in all the firm's advertisements. It is catchy, easily remembered, and, better still, it means something to the store's credit.

I know a very large retail store in New York which uses a peculiar style of outline type in all its advertisements. As the firm advertise extensively, millions of people have become familiar with the type, which, of course, is always associated in their minds with the firm which uses it. If some other advertiser were to use the same type it would probably be a losing game for him, as half or more of the people reading his advertisements would naturally think that they were Stern Brothers' advertisements. If Sterns' firm had originally invented this peculiarly-shaped type and had got it registered, they would, of course, have had the exclusive right to use it. Many other successful retail advertisers use a uniform type in the setting up of the firm's name in advertisements. This is sometimes done in connection with a registered trade mark, but oftener not.

Here are a few examples of firm names being set up in peculiar type and which I have selected at random from a number of United States and Canada papers :

ATTO
DRY GOODS ONLY

THE BARNSDALE TRADING COMPANY OF STRATFORD LIMITED

Arnold, Constable & Co.

B & K TRADE MARK

BROWNING KING & Co
Fulton St., cor. DeKalb Ave.
BROOKLYN.

EHRICH BROTHERS

A study of these examples may be of considerable profit to REVIEW readers. Of course, the main idea which underlies the exclusive and continued use of these peculiar types is the intention that the public will become so familiar with them that the advertisements actually get to be valuable trade-marks.

This result is more easily obtained if the whole of the advertisements are always set up in exactly the same type or types, no matter in what paper they appear. If a retailer is doing considerable advertising it will probably pay him to supply the different papers in his town with one or two founts of type which they haven't already got. The condition, of course, would necessarily be that they are to be used only in his advertisements. These one or two founts, helped out as needed from the general type stock of the office, will give an advertisement in which they appear a certain exclusive and peculiar appearance which would be very valuable for advertising purposes.

* * *

Here is an ad. of a Kingston, Ont., house which is refreshing to read. It appeared in double column width in The Whig of that

FIGS!

kept in a "PRAESERVO" Cabinet retain their freshness and do not dry out.

PRUNES keep bright and plump.

CURRANTS actually gain.

ALL DRIED FRUIT keeps fresh and full weight.

You save the cost in one season.

We have **PRAESERVO** Bread Cases Cheese Cases

WRITE US FOR

Catalogue and Prices.



The Bread and Cake Case.

ARTHUR P. TIPPET & CO. - MONTREAL.

place. In the paper containing it were a number of other dry goods ads. After reading them all the conclusion I came to was that if I lived anywhere near the old Limestone City I would feel very much like buying goods from Starr & Sutcliffe. There are probably other dry goods stores in Kingston as good as theirs, but apparently there is no other which advertises as well as they do. This particular ad. makes the impression on your mind that Starr & Sutcliffe are safe people to do business with. They tell me that if I am not satisfied with the goods I buy from them I can get my money back without "any talk or controversy or cross looks" This makes me think that their goods must be carefully bought and moderately priced, because if one-fourth their customers wanted their money back the firm would probably be ruined. The ad. is well written throughout. It has a tone of honesty about it that is quite convincing.

The one mistake in the ad. is that there are no prices and other details mentioned.—THE DRY GOODS REVIEW.

Can You Do It Anywhere Else?

S & S K

Buy goods and bring them back and get your money again if you are not satisfied You can do that here and do it without any talk or controversy or cross looks It makes this store a pretty safe place to do your shopping at, don't you think?

Thousands of dollars worth of goods are gathered here without regard to distance, so long as they are helps to our patrons Unequalled assortments and unmatched economies form the keynote to the interest you have in this business The way we buy makes lowest prices. The way we sell insures a quick turn over of all stocks The command of ready cash gives us buying power, and every advantage we get goes directly to you. Less to pay here than anywhere That's the fact Make your own comparisons and back of all is satisfaction, comfort in shopping, good service careful attention, fair dealing and reliable goods

Think twice as to where is the best place to do your buying

Starr & Sutcliffe,

FORMERLY RICHMOND & CO

118 and 120 Princess Street.

AN AVERAGE FRENCH DRINK.

A PUBLICATION issued by the French Ministry of Finance gives some very elaborate statistics as to the quantity of wine, beer, cider and alcohol consumed in that country. From the very interesting document it is learned that the total amount consumed was 1,575,000,000 gallons, representing about 1 4-5 liters per diem for the whole population of France. The division was 967,000,000 gallons wine, 395,000,000 gallons cider, 202,500,000 gallons beer, and 36,800,000 gallons alcohol.

It is not necessary to say that, while the greater quantity of the wine is consumed in the large towns, the cider is nearly all drunk in the country, especially in Normandy and Brittany, and the official statistics give a table showing what is the consumption of wine in the forty-seven towns with over 30,000 inhabitants. The figures, as might be expected, vary very much, the annual consumption being largest in Boulogne-sur-Seine (59 gallons), Nice (56 gallons) and St. Etienne (54 gallons), while Paris is only thirteenth on the list with 45 gallons.

In none of the large towns in the south of France does the consumption fall below 30 gallons, but in seven large towns in the north (Lille, Boulogne-sur-Mer, Dunkirk, Caen, Calais, Roubaix and Turcoing) it averages only 6 gallons. Another table gives the consumption of alcohol, and here Rouen, Cherbourg and Le Havre head the list with an annual total of nearly 4 gallons per head of the population, or more than double the quantity consumed in Paris—Liquor Trade Review.

The contracts for supplies for the permanent military corps in London, Ont., have been awarded to the following: William Isaac, meat; John Diprose, bread; John Lawson, potatoes and groceries; William Percival, forage and straw for men; Wm Stevely & Son, cleaning stoves and furnishing stoves and stovepipes.

Something new and attractive

Rae's

Finest Sublime

Lucca Oil

The perfection of Olive Oil.



Packed in clear white bottles, Quarts, Pints and ½-Pints, also in 1 gallon Cans. . . . . .

WRITE FOR QUOTATIONS.

FRANK MAGOR & CO.

16 St. John Street

. . . MONTREAL



THE CHOICEST

Jams, Jellies and Marmalades

— are known as —

SOUTHWELL'S

ARE YOU SELLING THEM? IF NOT, WHY NOT?



CURRENT MARKET QUOTATIONS

Jan. 13, 1898.

This list is corrected every Tbursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

Quotations for proprictory articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.



PURE GOLD.

5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4oz. cans, 4 and 6 doz, in case	1 25
10 cent can	0 90

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO.

1 lb. tins, 2 doz. in case.....per doz.	1 20
½ lb. tins, 3 " " "	90
¼ lb. tins, 4 " " "	60

MAPLE LEAF BAKING POWDER.

½ lb. glass jars	$1 25
1 lb. glass jars	2 00
1 lb. sealer jars	2 25

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. cases per doz.	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb, tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

BLACKING.

P. G. FRENCH BLACKINO.	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
	per doz
No. 5 Spanish Blacking, ¼ gross cases	7 20
No. 10 " " "	9 00
Vegan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

BERRY'S ENGLISH BLACKING.

No. 1 Bronze Tins, per gross	$ 2 60
No. 2 Bronze Tins, per gross	$ 3 40
" 3 " " "	5 60
" 4 " " "	10 00
No. 1 Enamelled Tins "	2 50
" 2 " " "	3 75
" 3 " " "	4 00
" 4 " " "	4 50

THE ALPHA CHEMICAL CO.

Sboe Dressing— in ¼ gross cases.	Per Gross
French Oil in 3-doz. cases	$ 22 00
Reliable Shoe Dressing	9 00
Ecliplic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50



Shoe Blacking— in ¼ gross cases.	
Reliable French Blacking, No. 5	9 00
" " " No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blackiug No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00
	per gross
Alpha Metal Polish No. 2	9 00



Patent Stove Polish—

Sunlight Lead Bar	4 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead	25
½ gross case	
Reliable Stove Pipe Varnish ¼ gross cases 6-oz. bottles	



Quicksbine Pipe Varnish 12
¼ gross cases, pressed top tins.

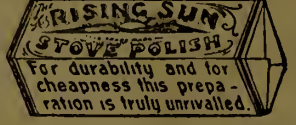
Stove Polisb—



Quickshine Polish	9 00
Rcliable Paste	6 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

STOVE POLISH.





	Per gross
Rising Sun, 6 ounce cakes, half-gross boxes	$ 8 50
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

Starch . .

Laundry Starch

Culinary Starch

Rice Starch

We are headquarters for fine starches, and any package bearing our label can be relied upon for purity and first-class quality. All wholesalers carry our goods, and in buying, make sure you get the real thing.

Edwardsburg Starch Co. Limited **Cardinal, Ont.**

	Per gross
THE F. F. DALLEY CO.	
Gem Stove Polish, ¼ gross cases	$9 00
	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 75



Enameline.



No. 4—3 dozen in case	$4 50
No. 6—3 dozen in case	7 50

BIRD SEEDS

BART. COTTAM & CO.	
"Cottams," with Patent Bird Bread.	0 07
Warbler, with Song Restorer	0 05¾
Belgian, with Bird Improver	0 05½
International, with Bird Treat	0 05¼
German X, with Cuttlefish Bone	0 04¾
German, with Cuttlefish Bone	0 04½
London Bird Seed, bulk 25 lb. cases	0 04¼
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03
THE F. F. DALLEY CO.	
Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½
NICHOLSON & BROCK.	
Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " " 5c. " 48 "	03

CORN BROOMS

CHAS. BOECKH & SONS.	per doz net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
" " 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

BLUE.

KEEN'S OXFORD.	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED GOODS.

	per doz	
Apples, 3's	$0 80	$0 95
" gallons	2 25	2 40
Blackberries, 2	1 40	1 70
Blueberries, 2	0 75	0 85
Beans, 2	0 70	0 95
Corn, 2's	0 70	0 85
Cherries, red pitted, 2's	1 75	2 25
Peas, 2's	0 90	0'95
" Sifted select	0 90	1 00
" Extra sifted	1 25	1 40
Pears, Bartlett, 2's	1 50	1 75
" 3's	2 00	2 40
Pineapple, 2's	1 75	2 40
3's	2 50	2 60
Peaches, 2's	1 40	1 75
3's	2 00	2 40
Plums, Green Gages, 2's	1 30	1 55
" Lombard	1 20	1 50
" Damson Blue	1 10	1 30
Pumpkins, 3's	0 70	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 40	1 70
Strawberries, 2's	1 65	1 95
Succotash, 2's	....	1 15
Tomatoes, 3's	1 15	1 25
Lobster, talls	2 40	2 70
" flats, ½'s	1 65	1 70
Mackerel	1 20	1 30
Salmon, Sockeye, talls	1 20	1 30
" " Horseshoe	1 25	1 30
" Cohoes "	0 95	1 00
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, Sportsmen, ½'s	....	0 21
Sardines, key opener, ½'s	0 16	0 18½
" " " " " ¼s	0 10½	0 11
" " " " " ⅛s	0 18½	0 19
Sardines, other brands 9¾	11 0 16	0 17
" P. & O., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 36
Sardines, Amer., ¼'s "	0 04	0 05½
" " ½'s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00	11 00

MARSHALL & CO., SCOTLAND.		
Fresh Herring, 1-lb.	1 10	1 15
Kippered Herring, 1-lb.	1 60	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Fiudon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans	$1 30	$1 35
" " " 2 "	2 35	2 50
Comp Corn Beef 4-lb. can	....	....
" " " "	7 75	8 25
" " " 14 "	15 00	16 00
Minced Callops 2 "	....	2 60
" " 2 "	2 60	2 65
Lunch Tongue 1 "	3 40	3 50
" " 2 "	....	6 00
English Brawn 2	2 75	2 80
Camb Sausage 1 "	....	2 50
" 2 "	....	4 00
Soups, assorted 1 "	....	1 50
" 2 "	....	2 2
Soups and Boull. 2 "	....	1 8
" 6	....	4

ARMOUR PACKINO CO.—HELMET BRAND		
Corn Beef 1 lb.	1 40	1 50
2 lb.	2 60	2 75
4 lb.	5 50	5 80
6 lb.	8 50	8 80
14 lb.	17 50	18 00
Roast Beef, 1 lb.	1 40	1 50
2 lb.	2 60	2 75
Luncheon Beef, 1 lb.	1 60	1
" 2 lb.	2 75	2 85
Brawn 1 lb.	1 30	1 40
" 2 lb.	2 35	2 50
" 6 lb.	6 60	6 80
" 14 lb.	14 50	15 00
Ox Tongue, 1½ lb.	7 00	7 20
" " 2 lb.	8 50	8 80
" " 2½ lb.	10 75	11 00
Lunch Tongue, 1 lb.	3 35	3 50
" " 2 lb.	6 50	6 80
Chipped Beef, ½ lb.	1 60	1 70
" " 1 lb.	2 65	2 80
Pigs' Feet b.	1 65	1 75
" "	2 45	2 60
Potted Meats, Tongue or Ham ¼ lb.	70	75
Potted Meats, Tongue or Ham ½ lb.	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb.	70	75
Potted Deviled Ham or Tongue, ½ lb.	1 20	1 25

WHITE LABEL.		
Soups Assorted, 1 qt.	3 00	3 15
" " 1 pt.	2 00	2 10
Gelatine of Boar's Head, 2 lb.	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00	3 10
Plover Roast	5 00	....
liced Gold Band Bacon	3 00	...

Codfish.

	doz
Beardsley's Shredded, 2 doz. pkgs.	0 90

CHEWING GUM.

ADAMS & SONS CO.	per box
Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 365c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs.	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6
Variety Gum (with book in each box) 150 1c pieces	1
Banner Gum (English or French wrappers) 115 1c pieces	
Flirtation Gum (English or French wrappers) 115 1c pieces	
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

THE "DIAMOND"

OIL BLACKING

TRADE OIL MARK



Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

Diamond Oil Liquid Blacking. Black and White Cream for Kid Boots. Tan Polish for Brown Boots. Diamond Oil Gloss for Kid Boots. Patent Leather Varnish and Stove Varnish. Harness Blacking and Metal Polish.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. St. James Street **Montreal**

FANCY

INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACÉ
POLISHED
IMPERIAL SEETA
IMPERIAL GLACÉ

MOUNT ROYAL MILLS

D. W. ROSS CO. Agents **RICES**

COWAN'S

Hygienic and Perfection **Cocoas** and Cocoa Essence

Queen's Dessert, Royal Navy and Perfection **Chocolates**

Chocolate, Pink, White, Lemon Color **Icings** — A child can ice a cake in three minutes.

Cowan's Famous Blend Coffee is perfection in strength and flavor

THE COWAN CO. LIMITED TORONTO

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL—COMFORTING

COCOA

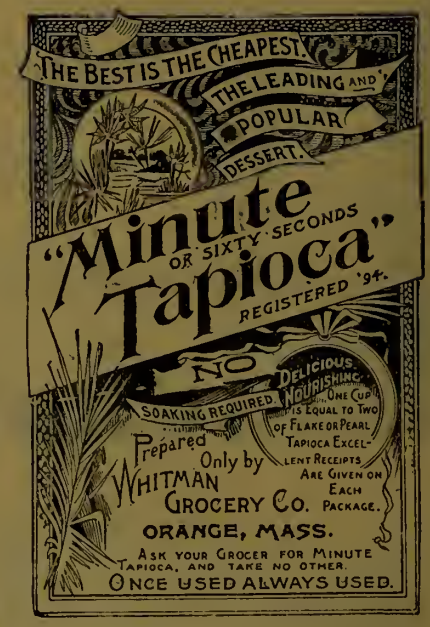
In labelled Tins. 14 lb Boxes.

Special Agent for the entire Dominion, **C. E. COLSON, Montreal.** In Nova Scotia, **E. D. Adams, Halifax.** In Manitoba, **Buchanan & Gordon, Winnipeg.**



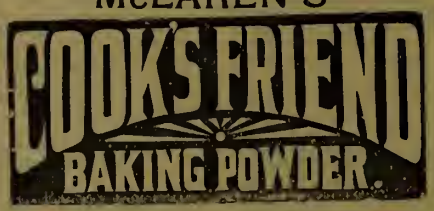
ASK FOR

MOTT'S



McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.



The Best Grocers make a point of Keeping it always in Stock.

CADBURY'S.
Frank Magor & Co., Agents.

	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs.	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40

BENSDORF'S ROYAL DUTCH COCOA.

¼ lb. tins, boxes 4 doz	2 40
½ " " " 2 "	4 50
" " " 1 "	8 50
	per lb.
Ralston Health Club, boxes 6 lbs.	45

CHOCOLAT MENIER.

	In 5 case lot.	Cases of 10x12 lb bxs.	In 12 lb bxs
Vanilla—per lb.			
Yellow wrapper,	$ 0 32	$ 0 34	$ 0 36
Unsweetened—			
Blue Premium	C 35	0 37	0 39
		Per case.	Less than case
Pastilles—			
Yellow wrapper, 108 bxs. to the case		$20 00	0 20
Croquettes—			
Yellow wrapper, 9 bxs. of 12 packages		$20 00	0 20

FRY'S.

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 14lb. bxs.	0 24
Cocoa—	per doz.
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	....
½ lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'S.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa ½ lb. tins, per doz	$3 75
Cocoa Essence, ½ lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

WALTER BAKER & CO.'S.

Chocolate—	
Premium No. 1 boxes 12 lbs. each	0 46
Baker's Vanilla in boxes, 12 lbs. each.	50
Caraccas Sweet, in boxes, 6 lbs. each.	38
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 28
Grocers' Style, in boxes, 6 lbs. each.	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate	
In canisters, 1 lb., 4 lb. and 10 lb.	0 50
Breakfast Cocoa—	
In bxs, 6 and 12 lbs. each, ½ lb., tins.	0 50

COCOANUT.

CANADIAN COCOANUT C.

White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs	0 27
" ½ " " "	0 28
" ¼ " " "	0 29
" ⅛ " 5 or 10 "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Psils	....
Feather Strip, " " " "	....
Special Shred, " " " "	....
Macaroon, " " " "	....
Crown Desic., 12, 20 or 25 lb. "	....
Special, " " " "	....
Barrels, 2c. per lb. less.	
Terms, 3 p.c., off 30 days.	

Now write 1898

and let us have your order for a case of our new Cream Sodas. By new we mean the original Cream Sodas in a new tin and new label. The latter we think an improvement on the old one. We now call them "The Land of the Maple Cream Sodas."

Let us send you a case of them. Now is the season for Mince Meat. Try our reliable Bull's Head Brand.

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED,

A. W. Porte, President. 7 Front Street East, Toronto. S. R. Parsons, Vice-President

COFFEE.

Green.	per lb
Mocha	0 27½ 0 30
Old Government Java	0 30 0 33
Rio	0 08 0 13
Plantation Ceylon	0 29 0 31
Porto Rico	0 24 0 28
Guatemala	0 24 0 26
Jamaica	0 18 0 22
Maracaibo	0 16 0 20

JAMES TURNER & CO.

Mecca	0 34
Damascus	0 30
Cairo	0 25

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	0 33
Bourbon Blend	0 31
Our Owo "	0 30
Jersey "	0 28
Laguaya "	0 25
Rajah Blend	0 21
Mocha and Java	0 32
Old Government Java	0 30 0 34
Arabian Mocha	0 31 0 33
Maracaibo	0 23 0 25
Santos	0 16 0 18

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00
Parisian Essence, per gross	21 00
Ketchup, Flnted Bottles gross	12 00
Ketchup, Screw Top "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

FRUITS.

FOREIGN.	per lb
Currants—Provincials, bbls	0 06
" ½ bbls	0 06½
" Filiatras, bbls	0 06¼
" ½ bbls	0 06¼
" cases	0 06⅝
" Patras, bbls	0 06⅝
" ½ bbls	0 06¾
" cases	0 06⅞
" Vostizzas, cases	0 07½ 0 08½
" Blue Pearls	0 08¼ 0 08½
" cleaned, Kalamos, cases	0 06¾
" " Morea "	0 07
" " Vonitza "	0 07½
Dates, Hallowee boxes	0 05¾ 0 06
Figs—4-crown	0 10 0 11
" 5-crown	0 11 0 13
" 7-crown	0 13 0 14
" 9-crown	0 15 0 16
" natural, bags	0 04½ 0 05
Prunes—Bosnia, cases	
" California, 40's	0 10 0 10½
" 50's	0 08 0 08½
" 60's	0 07½ 0 08
" 70's	0 07 0 07½
" 80's	0 06½ 0 07
" 90's	0 06 0 06½
Raisins—Valencia off stalk	0 04½ 0 04¾
" Fine, off stalk	0 05 0 05½
" Selected	0 06 0 06½
" Layers	0 06½ 0 07
" Sultanas	0 09½ 0 12½
" Cal. Loose Muscatels, 3-Crown	0 07¼ 0 07½
Ditto 4-Crown	0 08¼ 0 8½

Malaga	per box.
" London Layers	1 50 1 70
" Black Baskets	2 00 2 20
" Blue Baskets	2 30 2 50
" Coonoisseur Clusters	2 20 2 40
" Dessert Clusters	3 50 75

DOMESTIC	
Apples, dried, per lb	0 05 0 06
" evaporsted	0 09 0 10

FOOD.

	per brl.
Split Peas	3 25 $3 50
Pot Barley	3 25 3 50
Pearl Barley, XXX, 49-lb. pkt.	2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS. per doz.

Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot, 2 qt. size	1 20
Acidulated, 2 qt. size (Sold by all wholesale grocers.)	1 50

KEOFFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz	95
1 " " Red, "	1 00

COX S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—50 to 60 dy, $1.85 Toronto.

WIRE NAILS — $1 90, freight equalized in Montreal.

HORSE NAILS—

Canadian, dis. 50 per cent.

HORSE SHOES—

F. O. B. Montreal 3 25

SCREWS—Wood—

Flat-head bright, 87½ and 10 p. o. dis.
Round-head bright, 80 and 10 p. c. dis.
Flat-head brass, 82½ aod 10 p. c. dis.
Round-head brass, 75 and 10 p.c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 ioches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	0 00 1 45
ROPE—Manilla	0 07¾ 0 09¼
Sisal	0 06⅝ 0 08⅛
AXES—Per box	5 25 9 00

SHOT—Canadian, dis, 17½ per cent.

HINGES—

Heavy T and strap, per lb.	0 03¾ 0 04¾
Screw, hook and strap	2 35 3 15

WHITE LEAD—Pure Association guarantee, ground in oil. per 100 lbs.

25 lb. irons	5 50
No. 1	5 22½
No. 2	4 75
No. 3	4 37

TURPENTINE—

Selected packages, per gal.	0 48
2c, extra outside points.	

LINSEED OIL—

Raw, per gal	0 46
Boiled, "	0 49
2c. extra outside points.	

GLUE—Common per lb 0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams " "	1 55 1 90
Red Currant Jelly	2 75

(All the above in 1 lb. clear glass pots.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $11 00

MUSTARD.

COLMAN'S OR KEEN'S.

Square Tins—	per lb.
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" " ¼ lb. tins	0 27½
F. D., 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)	per gross.		per gross.
Pony size	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppers (pints)	2 30
Corked (piots)	1 90

RICE, SAGO, TAPIOCA.

Rice—	per lb.	per lb
Rangoon, imported	0 03⅝	0 03⅞
Patna	0 04¼	0 05¼
Japan		0 05
Imperial Seeta		0 05½
Extra Burmah	0 04¼	0 04⅜
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06½	0 06¾
Sago	0 03½	0 05
Tapioca	0 03½	0 05⅛

SODA.

Bi-carb, stand'rd, per 100-lb. keg	2 40 2 50
Sal soda, per bbl	0 85 0 90
Sal soda, per keg	0 95 1 00

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin cannisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 05
Rice Starch—	
Edwardsburg No.1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS { 40-lb. boxes, 1-lb. pkgs.	0 08
SILVER GLOSS { 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08½
PURE—40-lb. boxes, 1-lb. pack	0 07
" 48-lb. " 16 3-lb. boxes	0 07
OSWEGO CORN STARCH. { 40-lb. boxes, 1-lb. packages	0 07½

For puddings, custards, etc.

ONTARIO STARCH { 38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS { Silver Gloss	0 07½
STARCH IN BARRELS { Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04¼
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs	0 05
Bbls., 175 lbs	0 04½
Kegs, 100 lbs	0 04½
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06
1 lb. fancy cartoons, cases 38 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07

A Popular Starch.

All laundresses agree on this one point, that in order to obtain the best results, a **high-class starch is indispensable.** Celluloid has long been recognized as the **Laundresses' reliable friend,** whose verdict in its favor has been so unanimous that it has won for itself, as a **cold-water starch,** a reputation which is world-wide.

THE BRANTFORD STARCH CO., Limited, Selling Agents, BRANTFORD, ONT.

Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.	0 05
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06

SUGAR.

	per lb.
Granulated (Redpath, St. Lawrence, Acadia)	0 04½
German (Canadian) bbls.	0 04 3-16
" (imported) bags	0 04 3-16
Dutch, bags	0 04⅜
Paris Lump, bbls. and 100-lb. boxes	0 05½
" in 50 lb. boxes	0 05⅝
Extra Ground Icing, bbls.	0 05⅜ 0 05⅝
Powdered, bbls	0 05⅜
Cream	0 04 1-16
Extra Bright	0 04
Bright Coffee	0 03 15-16
Light Yellow	0 03⅞
Medium Light Yellow	0 3 13-16
Yellow	0 03¾
Demerara	3 50 3 75

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls.
Dark, per gallon.	0 23	0 25
Medium	0 28	0 35
Bright	0 32	0 42
Honey (com)		0 40
" 2 gal. pails		1 00
" 3 gal. pails	1 35	1 40

MOLASSES.

Barrels	0 23	0 35
Half-barrels	0 25	0 37

SOAP.

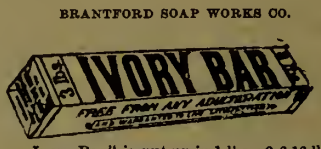
Babbitt's "1776" Soap Powder	$3 50



1 box and less than 5	4 00
5 boxes and upward	4 00

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

BLACK.

	per lb.	per lb.
Congou—		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50
INDIAN.		
Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25
CEYLON.		
Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35
CHINA GREENS.		
Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common	0 13	0 14
Young Hyson— PING SUEYS.		
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Chests— JAPAN.		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings	0 07½	0 11

"SALADA" CEYLON.



	Wholesale	Retail
Brown Label, 1s and ½s	0 20	0 25
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s and ½s and ¼s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

MONSOON INDO-CEYLON TEA.

	Wholesale	Retail
Blue Label, 1-lb.	0 19	0 25
Blue Label, ½-lb.	0 20	0 25
Black Label, ½ and 1-lb.	0 22	0 30
Green Label, ½ and 1-lb.	0 28	0 40
Brown Label, ½ and 1-lb.	0 35	0 50
Red Label, ½ and 1-lb.	0 40	0 60

RAM LAL'S (lead packages)



Cases, each 60 1-lbs.	0 35
" " 60 ½-lbs.	
" " 30 1-lbs.	0 35
" " 120 ½-lbs.	0 36

"KOLONA"



Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Black Label, 1-lb., retail at 25c	0 19	
" " ½-lb., " " "	0 20	
Blue Label, retail at 30c	0 22	
Green Label " 40c	0 28	
Red Label " 50c	0 35	
Orange Label, retail at 60c.	0 42	
Gold Label, " 80c.	0 58	

Terms, 3 per cent. off 30 days.

CROWN BRAND.
(Ceylon in lead packages)

	Wholesale	Retai
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 73
Ingots, rough and ready, 8's	0 71
Laurel, 3's	0 68
Brier 8's	0 63
Index, 7's	0 60
Honeysuckle, 8's	0 73
Napoleon, 8's	0 67
Victoria, 16's	0 63
Prince of Wales, caddies, 8's and 16's	0 65

WOODENWARE.

	per doz
Palls, 2 hoop, clear, No. 1	$ 1 45
" 3 " " "	1 60
" 2 " " " 2	1 40
" 3 " " " 2	1 55
" " " painted " 2	1 40
Tubs, No. 0	8 00
" 1	6 50
" 2	5 50
" 3	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Parlor	1 30	1 40
Red Parlor	1 50	1 60
Safety No. 1, wall box	1 40	1 50
" No. 2, slide box	2 80	2 90
" No. 3, capital	2 75	2 85
Flamers, slide boxes	2 25	2 35
" wax stems	3 20	3 30
Tiger	2 65	2 85

BRYANT & MAY.

Robert Greig & Co., Agents.

No. 9 Safety, per gross	$ 2 00
" 10 " "	1 10
" 2 Tiger,	5 00
" 4 " "	2 00







LICORICE...

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845. BROOKLYN, N.Y.

EVAPORATED APPLES...

We have a few cars for sale of choice stock at reasonable prices. If you want any of these goods send in your order at once and write for prices. Don't forget that we handle a full line of Jams and Jellies, and the price is right.

R. J. Graham

BELLEVILLE, ONT.

DON'T PUNISH YOURSELF

by smoking inferior cigars when you can get

"Pharaoh" for 10 cents

—: and :—

"Pebble" for 5 cents

Acknowledged as the leading cigars of Canada.

J. Bruce Payne, Granby, Que.



Sell Only the Best

COLEMAN'S Table or Dairy Salt is the best.

The 5-lb. carton, of which we give an engraving, is the best package in the market. Printed in three colors, red, black and yellow, with a tin cover, it combines an attractiveness for shelf display, together with a suitable durable package, that will make it a ready seller. Specially adapted for first-class town or city trade.

We have all kinds, Fine, Coarse or Land Salt in barrels, sacks and bulk. Unequalled shipping facilities. Prompt shipment guaranteed.

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The Canada Salt Association

CLINTON, ONT.

NO JOB LOT

BUT STRAIGHT GOODS

A line of . . .

White Granite Plates

Three Sizes, (6-inch, 7-inch and 8-inch) that

Can be Retailed for 5 Cents Each

Particulars Gladly Given.

GOWANS, KENT & CO.

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Easy Sales! Good Profits!

...and

FREE PREMIUMS

Are assured Grocers and Clerks who sell Knox's Gelatine—the best ever produced.

CAMERAS AND DELIVERY WAGONS

of High Grade will be given away. Get our plan, and push

GELATINE—KNOX'S

Write

C. B. KNOX, Mfr.

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A. E. Richards & Co. - Hamilton
William H. Dunn - - - Montreal
Beattie & Elliot - - - - Quebec
C. & E. MacMichael - - St. John
Alfred D. Hossack, Vancouver, B.C.
H. F. Baker - - - - Halifax, N.S.

JOHNSTOWN, N. Y.

COX'S GELATINE Always Trustworthy.

ESTABLISHED 1725.

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DEWAR'S FAMOUS SCOTCH

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Geo. J. Foy
R. H. Howard & Co.
Perkins, Ince & Co.
Adams & Burns

and all... first-class houses

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Full of good practical hints on live subjects. Every merchant should keep himself well posted on matters concerning the welfare of his business.
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Alphabetically arranged and revised and corrected from the official copy as assented to by the Governor General, June, 29, 1897, including the old Tariff by way of comparison. Also comparative rates of the Dingley and Wilson (United States) Tariffs.—**15 cents.**

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THE BRADSTREET COMPANY,

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Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

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The Original and only Genuine Preparation for Cleaning Cutlery.

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MONTREAL

THE CANADIAN GROCER

VOL. XII TORONTO AND MONTREAL, JANUARY 21, 1898. No. 3

QUALITY..

When a salesman talks price to you
Ask him about QUALITY

When he talks quantity . . .
Ask him about QUALITY

When he talks merit to you . .
Ask him about QUALITY

That's the
STRONG POINT
in
Colman's Mustard

THE DIFFERENCE BETWEEN



MacLAREN'S IMPERIAL CHEESE

and others is that **MacLaren's Imperial is Perfect,** others are not.

Why take chances in handling Imitations of our Jars, Holders and Labels ?

A. F. MacLAREN & CO., Toronto and Stratford, Canada

A Good Thin Soup

is more easily digested and assimilated than any other food. It must not be watery —it must not be greasy. **WHITE LABEL** Consomme is the perfection of thin soup. Each quart can represents five pounds of choice lean beef, ensuring the strength that no home made soup possesses. Examine it: no particles of grease float on the top—it is acceptable to the most delicate stomach; put it in a glass vessel and read a newspaper through the Soup—it is clarified as no home made soup can be. Consomme for convalescents. Thick soups for the strong and healthy. We make twenty varieties, each absolutely correct.

Agents:

J. L. Watt & Scott, Toronto.
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George De Forest & Sons, St. John, N.B.

Or

Armour Packing Co., Kansas City
U.S.A.

DELICATE APPETITES

Are Stimulated and Fastidious Tastes are Gratified by

Delicious Biscuits

Every variety of flavor and shape in Crackers and Biscuit is produced by the **QUEEN BISCUIT CO.** the only authorized manufacturers in Canada of

The Famous Boss Lunch Milk Biscuit.

See that each biscuit is stamped BOSS.

QUEEN BISCUIT CO.

There are over 500 Lines of Biscuits manufactured by Queen Biscuit Co.

St. John, N.B.

How are FIG BARS for one line?

Purest and Best

WINDSOR SALT

Is not surpassed by any Salt manufactured.
Try it and you will use no other. . . . .

Packages of best quality.

Prices and samples can be had of your Wholesale Grocer.

THE WINDSOR SALT CO. LIMITED - WINDSOR, Ont.

Profitable Points for Progressive Grocers

High Quality Dried Fruits.

The Seeded Raisins, French Cured Prunes and Dried Fruits packed by Griffin & Skelley are carefully selected by conscientious shippers who believe that quality counts. You get the packages that they are shipped in absolutely untampered with from the time they leave the coast until they are opened in your own store —the original high quality **is all there!**

A profitable point and a strong one for progressive grocers. Will you profit by it?

Griffin & Skelley "Griffin Brand"

Tender Macaroni

"A thread-bare story" someone says. Perhaps so, but it will bear repeating. P. Codu makes his Macaroni from the only wheat that Macaroni ought to be made of—Russian Wheat.

This wheat gives a delicacy and whiteness to the Macaroni that can be obtained in no other way. Folks try to imitate it, but consumers don't see it in that light. We ought to know—we have had the experience.

Made by P. Codu.

Sold by leading wholesalers everywhere.

Agents:

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PATTISONS LIMITED

Highland Distillers — LEITH

And at EDINBURGH, KEITH, BALLINDALLOCH and LONDON.

The largest shippers of Fine Whiskies from Scotland.

ESTABLISHED 1849

AT A BOUND PATTISONS' WHISKY HAS COME TO THE FRONT



MORNING DEW (10 Years Old)

MORNING DEW LIQUEUR (12 Years Old)

ROYAL GORDON (10 Years Old)

PERFECTION ROYAL GORDON (15 Years Old)

THE WHISKY PAR EXCELLENCE.

Acknowledged to be perfection by all impartial men. That the public appreciate a really sound and wholesome drink is proved by the enormous increase year by year in the sale of Pattisons', and lovers of a genuine Scotch brand, who have not yet made its acquaintance, should give this, the King of Whiskies, an early trial. They will be delighted with its rich, full, cream-like flavor, and absolute purity.

Established nearly half a century; always at the head of, and to-day leading, the trade in Scotland in the extent of their business, Pattisons Limited may well point to their position as a guarantee of the quality of their Whiskies.

To merchants wishing to establish a private brand, or to control one of their many registered brands, and to those who will handle their standard brands, we will give exceptional inducements in prices and terms.

Orders taken from Wholesale trade only. For further information, samples and specimen labels, address—

S. B. TOWNSEND & CO. BOX 1125 MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA.

Why Eddy's Paper Bags are Superior :

Because their excellence starts from the beginning --- the paper is the toughest and strongest of manilla.

Because there is no skimping in material --- our bags are generous in size.

Because their good finish and appearance are apparent.

It costs no more to get this make.

The **E. B. EDDY CO.,** Limited

HULL, CANADA.

61 Latour St - - - MONTREAL
38 Front St. West - - TORONTO

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CHOICE PICKINGS

From JAPAN

Of rare liquor and handsome style. Exceptional values that cannot be matched on to-day's market. In high and medium grades our stock is replete with bargains.

THE BEST obtainable is none too good to keep your trade for a 25c. Japan. We have it. Ask for samples and compare.

W. H. GILLARD & CO., WHOLESALERS ONLY HAMILTON

JOHN MOUAT, Northwest Representative, Winnipeg

WASHBOARDS
CLOTHES PINS
CLOTHES LINES
TUBS
PAILS
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BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
BASKETS
SCOOPS

And all Grocers' Sundries

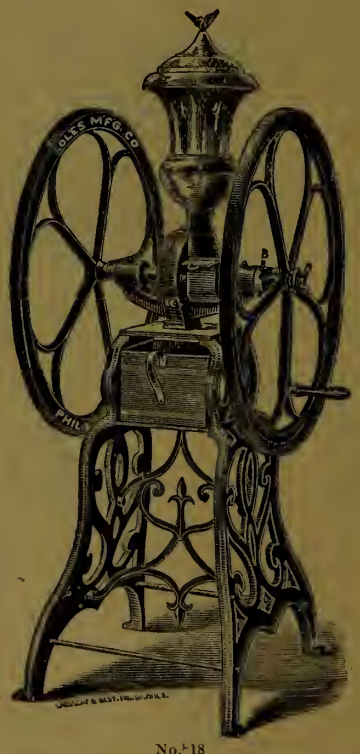
Sold and highly recommended by all leading grocers. . . . . .

Sovereign Matches

The H. A. NELSON & SONS CO., Limited

Sample room ...MONTREAL, QUE.

56 and 58 Front West, TORONTO.



No. 18

Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

Agents { TODHUNTER, MITCHELL & CO., Toronto
DEARBORN & CO., St. John, N. B

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XII. (Published Weekly) TORONTO AND MONTREAL, JANUARY 21, 1898 ($2.00 per Year) No. 3

THREE CANADIAN ROUTES TO THE KLONDYKE.

MR. WM. OGILVIE, the Dominion Government Surveyor, whose name is so prominently connected with the gold fields in the Yukon district, recently gave a lecture in Victoria, B.C., on these gold fields, together with a description of three of the Canadian routes on the Pacific. The following is that portion of the lecture which referred to the routes :

After a few introductory remarks Mr. Ogilvie said :

I will first introduce you to the several routes into this great gold-bearing region which are now known. Leaving Victoria by any one of the steamers which run from here, we make our way through the well-known Seymour Narrows, taking care to time our passage to reach there at a suitable stage of the water, for it is well known that no ship can go through except at either high or low tide. In a few days, according to the capacity of the steamer, we reach Port Simpson, the most northerly seaport in British Columbia or Canada on the Pacific Ocean.

VIA THE STICKEEN RIVER.

If we wish to make our way in in British bottoms we can here take the river steamer and proceed from Port Simpson to Wrangel, it being about 170 miles from the former point to the mouth of the Stickeen River ; proceeding up that river about 150 miles, or perhaps a little less distance, as will be proved when the surveys are made for the proposed railway facilities. That distance occupies sixty hours or a little more. From the head of the Stickeen the road would follow through an undulating country which presents no obstacle to railway construction, and for the greater part of the distance of 150 miles is pretty well covered with timber. I would mention, however, that the natural food supply available for horses will not be sufficient for any great number. It might be said that enough would be found for say two hundred head, but any great number would soon eat off what there is, and it will be necessary that such arrangements shall be made as will render it possible for the natural supply to be increased by importing sufficient for any number over and above that.

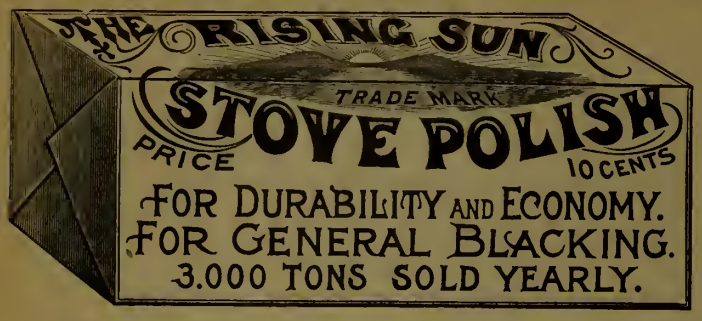
Arrived at the head of Teslin Lake, we produce our whipsaws and commence to get out lumber for our boats. Now, whipsawing has been said to be one of the inventions of Satan, and when two are doing that work it is necessary for success that one shall push and the other shall pull ; but when, as is often the case with the tenderfoot, both either pull or both push, there is likely to be some inquiry from the man who is above what the other fellow is doing, and there may be some complimentary language indulged in and the man below ask his partner to come down and have it out. And if the same man below gets a grain of sawdust in his eye during the progress of the quarrel there will be quite a sulphurous atmosphere for some time. After a while, though, in spite of these difficulties, the boat will be got ready, and then commences the trip down the Teslin Lake, which is eighty miles long and bounded on both sides by high mountains. This distance is of course only as I have been told. We arrive at the head of Hootalinqua River after traversing the lake. This river is marked on the map as being the Teslin, which is the Indian name for a fish which is caught in the lake. The Hootalinqua River is about 125 miles long —or a total distance from Victoria to Dawson City by way of the Stickeen. Teslin and Hootalinqua route of 1,600 miles. At two points, one near the head of the river and one quite a distance below, there are obstacles in the way of steamboat navigation at certain times of the year, during certain stages of the river. A few miles below the river broadens out into innumerable channels, until at last, at the lower end, it widens to two and a half miles. If one of these channels were deepened out a sufficient depth of water could be obtained to allow of a free passage for a steamer drawing three or four feet without difficulty.

VIA JUNEAU AND THE TAKU RIVER.

I leave you now at the mouth of the Teslin and go back to Wrangel, where we take an American boat to Juneau. There has been during the last few months some talk in regard to a proposed route by way of Taku Inlet. In 1894 and 1895 I was employed to go in that portion of the country. Taku Inlet is something about 18 miles long, and leads up to a glacier of much greater size and affording considerably more danger to boats than the much talked of Muir glacier in Alaska. The ice is cast off in great avalanches and is continually breaking off. I have visited the Muir glacier and have never seen a breaking off take place; whereas in Taku, where I remained for three weeks, I saw large bodies of ice break away every day, which in every case created a surge in the water that is dangerous to boats even to so great a distance as three miles away from the glacier. This Taku River extends for 60 miles. There are enormous gravel bars which render it impossible for steamboats to navigate it, although it is said they might during the months of June or July—or during the warm weather. From the forks we go up by the left-hand branch about nine miles over to Tagish Lake. Along this route we meet with no very great difficulties, and keep up about nine miles, going past the Silver Salmon creek. In regard to this route I may say, however, that I have not examined any considerable portion of it, but civil engineers are now exploring it, and their reports will, of course, be made public.

From the summit there will be no difficulty in constructing a road to Teslin Lake. We

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

have here then two roads—one of them offering almost perfect advantages, with the additional greater one that it can be called an all-Canadian route if we choose to so name it.

VIA SKAGWAY AND THE DYEA ROUTE.

We can go back again to the Coast now and proceed a hundred miles above to Skagway, where we find the celebrated White Pass route. From tide water to the summit of White Pass is a distance of about 17 miles, four miles being through all timber. Above that the valley breaks, and any road will have to be constructed to lead along the hillside. An elevation of 2,600 feet is reached at the summit of the pass. Once on the summit the remainder of the 35 miles is tolerably level, but is extremely rocky, and the land is of very little value.

We now go to the Dyea route, which has been used by the Indians for generations. And it is evident that they knew their business in selecting it. The word "Dyea" is itself an Indian one, meaning "pack," or "load"—a very appropriate name for the trail. From tide water to the mouth of the canyon it would be as easy to build a road as well can be imagined, as easy almost as to construct one along one of your city streets. From the mouth of the canyon to Sheep Camp construction is more difficult; in fact it would probably be necessary to suspend the road by iron girders from the sides of the cliffs. From Sheep Camp to the head of the climb is yet more difficult, as all who have gone over the road will heartily agree. It is very steep and very, very stony. From the summit to Lake Lindeman there is a decline of 1,320 feet, and the road has been somewhat improved of late. Lake Lindeman itself, the first lake, is about four and a half miles long, and between Lake Lindeman and Lake LeBarge there is a sandy ridge three quarters of a mile long, which brings us to the end of the present Dyea route.

Lake Bennett, which is first encountered on what is known as the Skagway route, is for the first half of its length narrow and comparatively shallow. The other end of the lake is fully exposed to the strongest winds prevailing in that district, and which frequently get up a very ugly sea, decidedly dangerous for small boats, as I have myself experienced. Cariboo Crossing, which is about two and a half miles long, brings us to Tagish lake, which is about seventeen miles long. Here the Mounted Police and Canadian Customs officers have been stationed. The geography of Tagish Lake is already pretty well known, nor need any special attention be given to Marsh Lake.

Twenty-five miles from Marsh Lake we come to the canyon, where the river is very swift, and passes between almost perpendicular walls. Running the canyon is easily practicable, providing the boat be kept in the very centre of the stream. Do this and the boat rides through safely. If not, she will be dashed against the side walls of basaltic rock and pounded to pieces. In the middle of the canyon, which is about five-eighths of a mile long, is the basin—a circular pool which it would be impossible for a man to climb out of. At the foot of the canyon is a very large rapid, through which the boat goes so fast that she dips into them, taking in water, unless great care is taken. Should she get into the eddy, man and boat will be thrown on the bank whether they will or no. Below the canyon there is another rapid, which, however, offers no special obstacle to a man wanting to go through. I've been through.

WHITE HORSE RAPIDS.

Below that is what is known as the White Horse Rapid. Now, you can run the White Horse if you want to—at least you can try to. I don't. I traced up thirteen men who had lost their lives in running this rapid in a single season, and though I cannot say so for certain, I believe that this must have been a large proportion of those who made the attempt. Of course, for those who want to do the daring deed and talk about it afterwards, there is the White Horse Rapids to be run. I don't do it, however. Below at the Five Fingers the river is partially dammed by a conglomerate rock standing like a pillar in the stream. Avoiding it, let the boat go easy and all will be well. But see that the boat doesn't dip, or she will take much more water than you require. Below this there is another rapid, and then the smooth and unhampered river, from which on everything is all right.

THE DALTON TRAIL.

Of the Dalton trail I know nothing by personal observation—only by report. I had an interview with Mr. Dalton, from whom the trail is named, in 1896, and I have also talked with Mr. McArthur, our surveyor, who has spent some time in that district recently. Of course, the substance of his report cannot be divulged at present.

The summit of this trail is about 45 miles from the coast and 3,000 feet above the sea, the watershed is about 75 miles from the coast, and Dalton's trading post about 100 miles from the coast. Thence to the Pelly is 200 miles further. This route passes over a nice, undulating plain, well timbered in the valleys, and with grass on the slopes, but not enough to feed any number of animals. The first 34 miles of the Dalton trail is in disputed territory, the rest of it in Canada, just as is the case with the Dyea and Skagway trails. Now, for my part, I think it is our duty as Canadians to sink all political differences—to let the fire of patriotism consume all feelings that would tend to retard the acquisition of this most desirable line as an all-Canadian route to the Yukon —(applause)—so that we may enjoy as far as possible the benefits that region will bring if we use our rights wisely and well.

CANADA HAS THE BED OF THE YUKON.

We have the best end of the Yukon River —that is certain. In going down the Yukon in a steamer recently from Dawson City, the first 140 miles was made without any difficulty, and until we got below Circle City there was no trouble. But below that the steamer began to labor, the water got

The Stand We Take

That **Circle Tea** is a **seller** because people want the purest and most convenient package tea obtainable. **It is a novelty.**

Lucas, Steele & Bristol - Hamilton

COCOA COCOA COCOA

Bensdorp's Royal Dutch Cocoa can be used with better results than chocolate ; with less trouble and less expense.

Bensdorp's Royal Dutch Cocoa is sold in tins only.

Bensdorp's Royal Dutch Cocoa will make customers for the retailer.

Bensdorp's Royal Dutch Cocoa will net the retailer as good a profit as any on the market.

Bensdorp's Royal Dutch Cocoa is "the largest quantity in the least room." Just the Cocoa for Klondike parties.

Wholesale by ...

James Turner & Co.

HAMILTON, ONT. (Established 1844.)

Some people don't like Condensed Milk

because it contains sugar. Evaporated Cream has no sugar in it, and is capital for Coffee or Tea at breakfast.

YUKON SUPPLIES

We are in a position to quote on Supplies for **YUKON EXPEDITIONS** (immediate delivery), such as

Evaporated Potatoes
Granulated Potatoes
Sliced Potatoes
Evaporated Vegetables (6 kinds)
Compressed Soup Tablets (Assorted)
Pea Meal Sausage
Beef Bouillion
Condensed Cream, Milk, Coffee, Cocoa
Etc., Etc.

QUALITY THE BEST. THESE GOODS ARE PACKED EXPRESSLY TO WITHSTAND CLIMATIC CONDITIONS.

PACKED IN HERMETICALLY SEALED TINS AND CONVENIENTLY PORTABLE PACKAGES.

WRITE US **The Davidson & Hay, Limited**

Wholesale Grocers and Importers TORONTO

shallower, and the steamers have often been detained on sand bars for weeks. It is a common occurrence to be delayed hours, and even days on bars and on what is known as the Yukon flats, just below Circle City. Not once is there a difficulty of this kind found in our part of the river, but in the Alaska portion it is an everyday occurrence for a steamer to stick. I know of one steamer that stuck for three weeks, another that was on a sand bank for four or five days, until another steamer came along and bunted her off, and then stuck on the same bar herself—and I don't know how long she stayed there. (Laughter.)

The navigation of the Yukon River in the upper part is open from May till the middle of October; while at the mouth it is not open before the 1st of July, and navigation does not last longer than the 1st of October—that is only from two and a half to three months—and it takes river steamers fourteen, fifteen and sixteen days to get up the river to Dawson. St. Michaels, the headquarters of the river boats, is 80 miles from the mouth of the river, and only in calm weather can river steamers cross that bit of open sea. Of course this route by way of St. Michaels with its river difficulties is not our road. We have a right to navigate the Yukon, but as I said before, it is not our route.

THE DUTY ON OATS AND OATMEAL

Editor GROCER,—Referring to your notice of the 17th ult., of the deputation of oatmeal millers to the council of the Winnipeg Board of Trade, your opinion, founded on the statistics of foreign imports of oats and oatmeal for 1896, is rather crude as expressed in the face of the following facts: The oat crop in Manitoba in 1896 was a failure, but in Ontario it was bountiful, and Ontario was then our principal competitor. Again, we had on hand a large surplus from 1895 at reasonable prices, and were thus enabled to barely hold our own. The crop of 1897 was small in Manitoba, and the prices are high, with a strong tendency to go still higher. Oats are plentiful and low in price in the States, and oatmeal is being offered on the Winnipeg market at a figure which absolutely shuts out the Manitoba miller, and the mills are, therefore, closed down.

The injustice suffered by us is in the relative disparity between the raw material and the manufactured article, in the tariff, which was certainly fixed upon insufficient evidence. The tariff on oatmeal should be increased immediately to a protective degree. This would mean no hardship to the consumer, as the producing facilities in oatmeal in this province are much ahead of the consumption, and competition for the limited demand is keen, and this will keep the price of oatmeal within reasonable limits for a long time to come.

Trusting you will favor us with space in your valued publication for the foregoing,

DOW & CURRY.

Pilot Mound, Man., Jan. 8, 1898.

INSTEAD OF BUTTER.

A good many years ago, when orange marmalade was first introduced into England, some of the dealers advertised it as "an excellent substitute for butter," so says a British journal.

A Lancashire workingman's wife, seeing such an advertisement in a shop window, concluded to give the novelty a trial. She bought a two-pound jar. The next morning she entered the shop in a state of high indignation.

"You old villun!" she exclaimed to the grocer. "What did you mean by selling me that stuff? I pretty nearly poisoned my old man with it."

"How were that?" asked the innocent shop-keeper.

"How were that! Didn't you say it were a substitute for butter?"

"Yes, I did."

"Well, it is a grond substitute! I used some of it to fry a bit of fish with, and it made us all sick as we could be!"



GROCERS! Do you know that the sale of ENAMELINE in America is more than Double that of any other Stove Polish on earth? Do you know that the sale of

Enameline

The Modern STOVE POLISH

In Europe is more than the entire output of any other brand of Stove Polish in America? Such is A FACT! Why? Because Consumers and the Trade demand ENAMELINE.

Low Prices Get Customers

but
High Quality keeps them—We are trying to get your permanent trade. Reason—we find it pays us to do business on the basis of "Quality first—price afterward."

"Gold Dust" Corn Meal

is made by the American Process from the best corn that grows. It is free from dirt and black specks—evenly cut—golden yellow.

We ship it in paper-lined barrels—hence it is clean and of full weight when the barrel reaches you. . . . . .

From Manufacturer to Retailer Direct.

The Tillson Company, Limited
Tilsonburg, Ont.



NECESSITIES FOR ALL SEASONS

Pure Gold Prepared Icings
" " Tomato Catsup
" " Sweet Catsup
" " Spices and Powdered Herbs
" " Poultry Dressing
" " Sausage Seasoning.

Have we your Order?

PURE GOLD MFG. CO.
Toronto



SALT ✦ SALT

—"The Salt of the Earth"—

RICE'S PURE SALT

HAVE YOU IT?

SOLE MAKERS

SALT North American Chemical Co., Limited SALT

Goderich, Ont.

Fresh Arrivals

New Orleans Molasses, bbls. and half-bbls.
Bright Sugar Syrup, half-bbls.
Full lines California Prunes.
Also 3 and 4 Crown Raisins.

THOS. KINNEAR & CO. 49 FRONT ST. EAST **TORONTO**

THE CURRANT SITUATION.

A SHORT time ago W. H. Gillard & Co., of Hamilton, requested Mr. D. Pasqua, of Patras, Greece, to prepare a special report for them in regard to the currant situation. This he has done, and an interesting report it is.

Mr. Pasqua states that last year's yield has been a great disappointment, both in quantity and quality; the latter in consequence of the peronospora, which disease has had the effect of making the fruit soft and sticky, as if some foreign substance had been sprinkled upon it, and while the fruit, after being picked, may present a good color and form, as soon as handled and pressed it loses its former brilliancy and dry appearance. All shippers have had to complain of results similar to the above, and it is due to the unhealthy condition of the tree, affected, as it has been, by the disease.

With regard to the position of the market Mr. Pasqua directs attention to the fact that the total of the fruit still existing in Grecce is under 17,000 tons. Out of this 2,000 tons will go to the retention service (15 per cent. of the amount exported), and there is, therefore, 15,000 tons maximum to deal with between this and the new crop.

"You must observe from the list of shipments," says Mr. Pasqua, "that our consuming markets are still far from having purchased what they require for their yearly consumption. Take England in the first case. England's home consumption is on the average 56,000 tons, plus 7,000 tons she exports to the colonies, India, China, etc., making a total of 63,000 tons. She has bought, up to date, 50,000 tons, and will, therefore, require a further 13,000 tons, so that at the end of the season not one ton will be left to carry over.

"The United States and Canada have taken on an average, during the last three years, over 16,000 tons, whilst these two countries have not yet purchased 10,000 tons. Holland and Germany buy on an overage 40,000 tons, and they have not yet had one-half of the yearly supply.

"It must, therefore, be admitted, as a natural consequence, that our 15,000 tons will be dearly paid for by those who require currants, and there are numerous buyers in the field. Our prices will have to go higher, and will be much higher than our present quotations before the last ton has been disposed of. We have yet seven months before the new crop and the greater delay in shipments the higher will be the tone of this market.

"Provincial fruit is now selling in England at 24 to 25 shillings, duty paid (2 shillings duty), and you will see the price 30 shillings ere long."

LONDON RETAIL GROCERS.

A MEETING of the Retail Grocers' Association of London was held on the evening of Jan. 18. The officers were all present, and there was a better attendance of members than usual. It was the regular meeting, but several questions of importance to the trade were on the slate for discussion.

The first on the list was the exemption of the salaries of civil service employes from attachment for just debt. It was pointed out that Government employes were generally receiving good salaries, but many of them were not as prompt as they should be in paying their accounts, and the question of petitioning the Government to so amend the Garnishee Act that the salaries of civil service employes may be attached for just debt was unanimously adopted. This question has been discussed by the association at various meetings in the past, and now the members are pleased to know that other associations throughout the Dominion are also taking up the question and that deputations will wait on Parliament at its coming session and present the petitions asking for the desired amendment in the Act. The secretary was requested to prepare the petition for signature, and a committee was appointed to arrange for presenting the same at the coming session of Parliament.

Another question that has been discussed for some time past by this association, and the attention of Parliament called to it some two or three years since, is the system of charging fees for inspection of weights and measures. We are pleased to notice that the grocers' associations of other cities are also falling into line on this question, and will co operate in petitioning the House of Commons to place the inspectors on salaries and do away with collecting fees for inspection. The secretary was instructed to prepare petitions for signature and to send copy of same to all other associations, asking co-operation. The inspection of weights and measures is more particularly in the interest of the public, and it is felt that the present system of charging fees is an injustice to the merchants.

Questions of local interest were discussed. Among others, it was suggested that there is room for improvement in the market house and square, and it was decided that, as it was getting too late in the evening to fully discuss this question, a special meeting will be called for the purpose of preparing plans and suggestions to present to the City Council. The secretary was instructed to answer communications from Montreal, Ottawa and Quebec associations, and the meeting adjourned at 10 p.m., to meet again at the call of the president.

SULTANA RAISINS DEARER.

A cable from Smyrna received this week noted an advance of 2s. 6d. on two-crown grade of Sultana raisins, making the cost to lay down 9.70 duty paid. Total receipts last year for the crop were 247,000 boxes. To the present time this year the receipts have been 121,000 boxes, while the probable receipts for the balance of the season, under the high prices ruling on the other side, liberally estimated, will not, it is said, exceed 20,000 boxes, which would show a deficit in receipts of over 100,000 boxes.—N.Y. Journal of Commerce.

MISSISQUOI CHEESE SYNDICATE.

THE annual meeting of the Missisquoi Cheese Syndicate was held in Cowansville, Que., on Saturday, the president, Mr. Jas. Mackinnon, manager of the Cowansville branch of the Eastern Townships Bank, in the chair.

The report of the inspector, Mr. Arthur Macfarlane, contains some very interesting information. It shows that there were nineteen cheese factories and one butter factory in the syndicate last year. These were supported by 617 farmers, who brought the milk from 7,119 cows. The amount of cheese made was 1,345,516 pounds, or 19,220 boxes. The amount of milk used up in this manner was 13,791,514 pounds. The butter made amounted to 57,204 pounds, which required 1,315,629 pounds of milk. The money value of the cheese produced was $114,368.86, and of the butter $9,216.64, a total of $123,585.50 worth of goods made by the twenty factories. The inspector made 4,477 tests of milk. The average per cent. of fat was 3.8. The average yield per cow was greater than last year, but the inspector finds that there are many dairies where the average, even in the best part of the season, is only ten pounds per cow. Some give as high as 26 pounds per cow, but the usual run is from 15 to 18 pounds per cow. The report was adopted.

There was a discussion as to the possibility of discontinuing Sunday cheese making, and it was generally admitted that this matter rests with the makers themselves, as it has been shown that there is no difficulty in the farmer holding his Sunday's milk until Monday morning, if he does not otherwise use it. In fact, most of the factories now do not make on Sundays, but there are still a few who do, and an effort is to be made to get those to agree not to do so. One factoryman said that by refusing to make cheese on Sundays he had lost two patrons, but had gained two others for the same reason. This question and that of the price that should be charged by the makers per pound for cheese will again be brought before the dairymen's convention, resolutions having been adopted to that effect.

There was considerable dissatisfaction last year over the methods of payment adopted by the buyers. Payment is made after the cheese has gone to Montreal, and this gives the exporters a chance to make reductions for alleged faults or for other reasons that are very irritating to the factorymen, but which they have to put up with. As an attempt to rectify this, the following resolution was passed: "That this syndicate recommends that the manner of payment for cheese now in practice be changed to payment at Cowansville on the day shipment is made, and that this matter be brought before the cheese board at its next meeting."

The old board of officers was re-elected as follows:

President, Jas. Mackinnon, Cowansville; vice president, E. G. Welch, Farnham. Directors—C. M. Harvey, W. O. Perkins, East Dunham; E. A. Russell, Jared Hawk, North Stanbridge; W. H. Tilson, Farndon. Secretary, C. P. Taber, Cowansville.

HIS HOST WAS PREPARED.

A well-to-do Georgia farmer invited a merchant friend to dine with him. The merchant was known for his crankiness, and had once tried to shoot people for imagined wrongs. The farmer had considerrble business dealings with him, and they were on the best of terms. However, the farmer always kept a wary eye on him.

Several days after the dinner at the farmer's house the merchant said to him: "I can't account for the queer feelings and impulses I have occasionally. For instance, the other day when I was dining at your table it suddenly came into my mind to kill you, though I had nothing in the world against you. I had a pistol in my pocket at the time, and once I had my hand on it, when the strange feeling passed from me."

"Don't let that bother you," said the farmer. "I knowed all about your failin's in that line, an' I wuzn't asleep when I saw your hand go to your hip. My Son, John, was standing in the hallway with a shot-gun leveled at you, an' you just did save your bacon by changin' your mind. Ef yer hadn't he'd er blowed daylight through you."—Atlanta Constitution.

ORIGIN OF "DEADHEADS."

Very few of our readers are probably aware of the origin of the word "deadhead," which is so frequently used in connection with theatrical representations. It is stated to be as follows: Many years ago, at the time of turnpikes, the principal avenue of a town passed close to the entrance of a road leading to the cemetery. As this cemetery had been laid out some time previous to the construction of the road it was arranged that all funeral processions should be allowed to pass along the latter free of toll. One day as a well-known physician, who was driving along this road, stopped to pay his toll, he observed to the keeper, "Considering the benevolent character of our profession, I think you ought to let us pass free of charge." "No, no, doctor," said the gate-keeper, "we can't affard that, you send too many deadheads through as it is." The story traveled around the country, and the word "deadhead" was eventually applied to those who obtained free admission to the theatre.—New York Ledger.

FIGHTING DEPARTMENT STORES.

The dealers in Denver, Col., in single lines of goods are combining against the department stores. The retail butchers, grocers and pharmacists have already taken action, and have appealed to all other lines of business to aid them. A bill is before the City Council known as the "Department Store Ordinance," and the retail associations are moving to secure the enactment of the ordinance. They have also resolved to give all the assistance possible to the daily newspapers which have refused to reduce their advertising rates in accordance with the demands of the department store combine.

CATALOGUES, BOOKLETS, ETC.

AN ATTRACTIVE CALENDAR.

The Canada Milk Condensing Co., Ltd., Antigonish, N.S., is sending out to its customers a lithograph which is pleasing in its design and excellent in its workmanship. In the foreground is a bronzed, hardy seaman bearing in his arms a wicker basket in which sits a child a year or so of age. The happiness of the pair is extremely evident, and is nicely set off by a background of fishing smacks at rest near shore, with fishermen busy and gulls flying freely about. Though not loud, the advertisement of "Cow" brand condensed milk is well displayed in the picture.

REFRIGERATORS FOR BRITAIN.

The Euraka Refrigerator Co., Toronto, has issued its supplemental catalogue showing the great range of domestic, grocery, market and butchers' refrigerators, which it is now manufacturing. This firm's business is extending greatly, now reaching to far distant countries. It has lately made a shipment of its goods to Great Britain, and has received inquiries from South Africa.

BRITISH TRADE FOR 1897.

The Board of Trade returns for 1897 show that while imports from all countries increased 2 per cent. from 1896 the imports from Canada increased 25 per cent. The chief increases are: Wheat, £782,000; cheese, £760,000; butter, £105,000; eggs £15,000; timber, £1,303,000; cattle, £437,000; fish, £91,000. The decreases were: Wheat, flour, £13,000; sheep and lambs, £30,000; bacon, £172,000; hams, £105,000. Exports to Canada decreased nearly 6 per cent., and exports to all countries over 2 per cent.

Coffee..

If you want a clean, even, Green Rio Coffee at Seven Cents, write us for sample. . . . .

H. P. Eckardt & Co.

Wholesale Grocers

TORONTO

The question is often asked, why is it

Grand Mogul Tea

sales are increasing daily with limited advertising. The answer is not far to seek. The excellent flavor and strength is appreciated by the public. **Coupons in every package.**

Flag and Crown Japan Tea was bought by us before the advance in price. We offer at old price for this month. It is a trade winner. Write for samples.

T. B. ESCOTT & CO., Wholesale Grocers, **LONDON, ONT.**

Canadian Dealers too Often Deceived

It is of vast importance that every dealer should exercise the greatest caution when buying Paste Stove Polish.

The **QUICKSHINE** has attained such immense popularity that unscrupulous people have gone into stove polish business and are manufacturing polish that pays them tremendous profits. The materials employed in the composition of these imitation packages are so poor and cheap that the woman who buys them can never get the results she desires, and in this manner, to a certain extent, injures the sale of the good article.

When stove polish is required for domestic use ask your dealer or wholesale grocer for **QUICKSHINE STOVE POLISH,** and accept no substitute in the way of imitation package polishes, or polishes that are two-thirds soap and one-third polishing material.

If your wholesale dealer does not sell **QUICKSHINE**, send direct to us for same, stating the wholesale dealer you wish us to send it through; or if you prefer it sent direct, we will forward same at once. Price per 3-doz. Case, $2.25.



THE ALPHA CHEMICAL CO. - Berlin, Canada.

THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN, Toronto.

THE MacLEAN PUBLISHING CO.
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Published every Friday.

WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

LEANS TO PREFERENCES.

JUDGING from a remark which he passed on Saturday last when a deputation of business men waited upon the Dominion Government re insolvency law, the Hon. David Mills objects to doing away with preferences because the banks would thereby be prevented from receiving collateral security for advances. "You would then," he declared, "prevent parties from receiving accommodation."

Mr. Mills is taking an exaggerated view of the situation. Denied the right to make preferences the banks would undoubtedly be more careful in advancing money, but it by no means follows that they would cease to give accommodation.

Any and every sound business house could get accommodation, with an insolvency law in existence, just as it can now with none in existence. And it would be a sad commentary upon the business condition of the country if the possibility of securing accommodation from a bank would vanish with the enactment of an insolvency law which made illegal the giving of preferences.

Preferences are unsound in a business sense, and tend to evil in a moral sense. A banker or a merchant is certainly better secured when he ranks as a preferred creditor. But that does not alter the fact that it is wrong in principle.

"By their fruits ye shall know them." And the fruit of the preference system is bad, flagrantly bad. The tree which bears it must be cut down. Business men are almost a unit in regard to this point. The only people as a class who are against it are the bankers.

There is no question about the evil effects of preferences, and even the interests of the bankers should not save it from extermination.

Although the tendency of the day is toward the cash system of doing business, yet it can only obtain within a certain limit. The great bulk of the world's trade and commerce will always necessarily be done on credit, although as civilization expands and the different parts of the world are drawn closer together, there will just as necessarily be a shortening of the terms of credit. And as long as a large proportion of business is done on credit, just as long will it be necessary that there shall be adequate laws for the regulation and protection of the same.

Preferences are a hindrance rather than a help to trade. They have been a source of protection to the few, but a source of much injury to the many.

The design of the insolvency bill, which it is proposed to introduce at the next session of the Dominion Parliament, is to afford better protection to Canadians doing business with each other and to British and foreign merchants doing business with Canadians. A part of the plan of the proposed law is the extermination of the preference evil; and an insolvency law which does not do this will, like a modern rifle with an ancient flint lock, be useless.

SHOW THE TENDENCY OF TRADE.

The earnings of the Canadian Pacific Railway during 1897 aggregated $24,046,792, compared with $20,681,598 in 1896, an increase of over 16 per cent.

The earnings of the Grand Trunk during the same period were $23,471,172, against $22,705,869 in 1896, an increase of over 3 per cent.

If straws show which way the wind blows, railway earnings just as faithfully show which way trade is tending.

CANNED GOODS SITUATION.

PRICES of tomatoes on the Toronto market are becoming more uniform, houses which, two weeks ago, were willing to accept $1 per dozen now being firm at $1.20. The lowest quotation we have been able to get is $1.15, and that is from one house, while the highest is $1.25, and that is asked by several houses.

At the high prices ruling, there is not much business doing, but if wholesalers were willing to shade their figures there would be no difficulty in finding customers.

The key to the canned tomato situation is undoubtedly the demand on British Columbia and the Klondyke account. As far as Ontario is concerned, retailers have, as a rule, good stocks, better even than usual, and it would not be surprising to see consumers buying below the wholesale figures.

But there is no question regarding the large quantity of tomatoes and other descriptions of canned vegetables which will be wanted for those going into Canada's new gold fields in the far north. Thousands of United Statesers, Canadians, to say nothing of those from Europe, etc., will be found wending their way there next spring. We learn that Cook's Agency in London, England, has already booked something like 30,000 passengers to go into the Klondyke in the spring. All these will want canned vegetables, and enormous quantities, too, so that, as far as the situation in Ontario is concerned, it can scarcely be accounted a factor.

Strong, however, as is the canned vegetable situation in general, and the canned tomato situation in particular, the fact must not be overlooked that canned vegetables have not the market altogether to themselves: Quantities of evaporated vegetables, such as celery, potatoes, cabbages, turnips, carrots, onions, etc., are being put upon the market in concentrated and convenient form for the Klondyke trade. These are certain to find a good sale, and as they are somewhat approaching a substitute for canned vegetables they will, of course, to some extent be used in place of the latter.

This will not prevent high prices ruling for canned goods; it will only tend to prevent their value from appreciating to the extent it otherwise would.

A QUESTION OF PROFITS.

MERCHANTS, both wholesalers and retailers, should make an effort to get the benefit of any advances in the market price of goods which they may have in stock. Business common-sense demands it.

Unfortunately the efforts of most merchants, when the market price of any commodity advances, appear to be concentrated on a persistent effort to sell at the old figures such stocks of the particular commodity they may have in their warehouses or stores, notwithstanding that to replace them more money will have to be paid.

It is only business that if a merchant can take advantage of any advance in price that he should do so. When there is a drop in the market on a staple article, nine chances to one he will have to follow it, notwithstanding he loses money thereby. And if the merchant has to follow the market on the down grade, why should he not follow it on the up grade? In justice to himself, in justice to his creditors, he should. It is only an evening up process. Merchants are not in business for charity. They are in business at least to make a living.

Sometimes, owing to the existence of large stocks, it is not possible to take advantage of an appreciation in values, but where this condition does not obtain there is no excuse for failure to follow the market when it is tending upward.

At present currants are steadily advancing, but we see wholesalers filling orders at prices lower than it would cost to lay down similar grades to day. It is the same with canned goods. In sugar they have been following the market, but this is because they have an agreement among themselves as to the price of this commodity.

The retailers are even greater sinners In this respect than the wholesalers. Most of them are selling canned tomatoes at away below what they could replenish their stocks. Sugar—well that is a commodity which retailers are never supposed to make any profit upon: At any rate, as a rule.

The few merchants who are conducting business on business principles, as far as prices are concerned, are making money.

We know, for example, of one well-known Toronto retailer who, by taking advantage of the recent advance of one-eighth in the price of sugar, made one hundred and fifty dollars more than he otherwise would.

This is the only proper way to do business, and the merchant whose course is to the contrary will enjoy little, if any, success.

The merchant who fails to reap the advantage of an advancing market is like unto a mariner whom bad weather compels to shorten sail, but who neglects to adjust his sail to the favorable conditions when good weather obtains.

Merchants who sell for cash deserve credit for common sense.

VALUING STOCK.

WHEN a thing becomes a millstone around the neck of a business it should no longer be accounted an asset.

An asset tends to upbuild; a millstone around the neck tends to pull down. And yet there are business men who persist in retaining as an asset that which is a hindrance to business and no longer a help.

When taking stock it naturally causes some qualms to write off as valuless that for which money, more or less large in amount, was paid. But it is better that many dollars worth of goods should go by the board than that the whole business should be wrecked.

There is at present in Toronto a loan company, which is in the process of liquidation, whose affairs are in a deplorable condition, and yet it has all along been able to show, on paper, a goodly surplus of assets over liabilities. And the reason, forsooth, was that it persisted in placing a value on properties, etc., which had become a tax upon the company instead of a source of revenue.

This has been a lesson to other companies, for THE CANADIAN GROCER could cite some which are writing off everything which has no longer any value and setting down at its proper value every asset which has depreciated.

It is hoped it will also be a lesson to business men who are at present engaged in stock-taking.

Not to put a proper value upon the assets is to put a fictitious value upon them. And that is about as sensible as it would be for a man who has had one leg cut off at the knee to declare he was in limb perfect.

A PEEP INTO DEPARTMENTAL STORE METHODS.

DEPARTMENTAL stores will not gain in popularity by the revelations which the court proceedings in the John Eaton Co., Limited, are making.

The proceedings, it will be remembered, are being brought by the Bank of Toronto against the insurance companies for recovery of the amount of the insurance on policies which had been assigned to it by the John Eaton Co., Limited, a few days after the fire which destroyed its stock and premises.

During the process of the investigation some interesting details are being brought to light which reflect anything but creditably upon the business methods of the defunct firm.

There is only one point which it is our intention to touch upon at present, and that is in regard to the advertising methods which were adopted to cajole the public. For instance, one of the members of the late firm, under cross-examination, acknowledged that when a certain article had been advertised at five cents as being worth 29 or 39c., the value was purely imaginary and fictitious, and given for the purpose of contrast. He further confessed that this practice was also followed in regard to other articles.

This may or may not be the practice of other departmental stores, but there is no question about its being practised by the John Eaton Co., Limited, and the general public will not run away with the idea that this particular departmental store is the only sinner in this respect.

Imaginary and fictitious values are lying values, and nothing can warrant departmental or any other stores from calling them to their aid in business building. A merchant who holds to the contrary and puts imaginary and fictitious values upon his goods for the purpose of contrast is no less foolish than the man who builds his house upon sand.

Everyone who is conversant with values has for a long time been aware that this practice of giving imaginary and fictitious values to goods for the purpose of catching the public is only too prevalent among departmental stores. And now that the fact has been made so obvious to the public,

benefit should accrue to the ordinary retailer. But retailers should also be careful that they do not "in moments of weakness" become sinners like unto unscrupulous departmental store men.

BAD FLAVORED BUTTER.

THE experience this season with the receipts of winter creamery in Montreal has certainly not been satisfactory.

A large percentage of the butter has shown a distinct stable flavor; in other words, the patrons of some factories in milking their animals did not exercise sufficient care.

This question of stable flavor is one of the greatest drawbacks in the case of winter dairying, and if it is to be carried on successfully, that is, if the goods are to command the best prices, every farmer must exercise the greatest cleanliness in milking and in the care of the milk while it is on the way to the factory.

There is nothing more susceptible to impure odors than milk, and it stands to reason that if a farmer has a close, ill-ventilated stable, the milk from such a farm wil taint the butter into which it enters with the undesirable stable flavor of which there have been so many complaints recently.

It all goes to show that one careless, dirty patron can ruin the reputation and curtail the revenue of the other clean farmers of the district. The latter should exert some moral or other suasion upon these offenders.

THE KLONDYKE DID IT.

The excitement over the Klondyke gold fields is benefiting other people as well as Canadians. Here is an instance:

A firm in Germany has for something like fifteen years been evaporating onions, cabbages, potatoes, carrots, turnips, etc., but there has been practically no market for them, only a few thousand dollars' worth having been disposed of during all those years.

Quite recently, however, the New York representative of this German firm made a trip to the Pacific Coast, and in that one trip sold no less than $200,000 worth of these evaporated goods. Now he is making a tour of the chief business centres in Ontario, and good orders are being secured there, too, from the different wholesale houses.

WILL APPLE PRODUCTS ADVANCE?

SOME sanguine expectations are expressed by holders regarding the future course of values on all apple products. These are based on the acknowledged strong statistical position of goods of this nature.

At this time last year green apples were a drug on the market, almost every fruit dealer having a large stock. This year, as everyone knows, green apples are almost as scarce as the fabled "Roc's" eggs and are firmly held. Yet, with a small crop, Great Britain, as the exports recently show, is drawing larger supplies from Canada than she did last winter when there were bountiful stocks.

These is, therefore, the two bull conditions of a largely decreased crop and an increased foreign demand to be considered.

Of course, the aggregate exports, for obvious reasons, are less than last year, but for the first week of January Great Britain took 34,197 barrels of apples against 29,298 in 1897, an increase of 4,899 barrels.

These strong conditions, however, are exerting no influence whatever on retailers, who appear to be entirely unconcerned whether prices will advance or not. This, no doubt, is due to the fact that they have enough stock to go on with and that they did not make money on the said stock, because the market declined last season after they had loaded up.

This time next year it is quite probable that they will be ready buyers, for, as illustrated above, canned and evaporated apples promise to be good property during the coming spring and summer, as with no green apples available, the canned and evaporated substitutes are bound to take their place.

This is a peculiar trait with the average retail buyer, that after a year of small profits or rather no profits on any given article, he is apt to ignore ruling conditions and err on the side of caution; whereas, after a year of good demand and good margins he errs in the other direction of rushing in to buy as early as possible.

In a word, many retailers seem determined to ignore the fact that there is a law of reaction in commercial matters, and that the proper time to speculate, if one must speculate at all, is when a certain article is on the rebound, and not when the said rebound is over.

However, the fact remains that buyers are cautious at present, while holders are not urging sales at all, being confident that prices are bound to advance.

THE RECENT DROP IN SUGAR.

THERE were a couple of contributory causes to the recent weak turn in the sugar market.

The one was the continued mild weather on the continent of Europe which kept the canals open and allowed deliveries of sugar to be made at Hamburg, which would not otherwise have been made for some months later. The market is, therefore, actually at the moment suffering from the pressure of actual sugar.

Then in Cuba there has been some pressure to effect ready sales of sugar, there being an anxiety, on account of the disturbed state of the country, to make shipments as quickly as possible.

Furthermore, there are 68 central sugar factories grinding in Cuba compared with eight last year, while the sugar crop of the island is estimated at 400,000 tons, compared with 231,000 tons last year.

The tone of the market is, however, a little better than it was, slightly higher prices ruling in London.

It may, perhaps, not be uninteresting in this connection to note that progress is being made in the movement for abolishing the sugar bounties in Europe, although the society of German sugar producers, at a meeting held in Berlin on the 16th inst., adopted a resolution declaring the abolition of the bounties would only be acceptable provided all countries abolished both direct and indirect bounties.

CAN SELL PATENT MEDICINES.

Subject to the sanction of the Legislative Council, grocers in the Provice of Quebec may sell "non-official" patent medicines henceforward, the Legislative Assembly having on Friday adopted Mr. Gouin's bill to that effect. For the information of the uninitiated, it may be stated that "non-official" medicines includes all such as are not included in the list of those described in the British Pharmacopœia.

BREAD-MAKING QUALITIES OF WHEAT.

IT is pretty generally understood that there is a great difference in both the food value and the bread-making qualities of flour made from different grades of wheat.

Tests before the Minnesota University Agricultural Experimental Station show that in flour made from samples of wheat from many different countries there is a great difference, principally in the gluten.

The gluten of wheat is composed of two parts. One of the parts is called gliadin, and resembles gelatine. It binds together the flour particles to form the dough, enabling the dough to retain the gas and become light when the bread is raised. A certain amount of this gliadin is essential, yet an excess amount may cause a soft, sticky dough, and produce a poor quality of bread. The other part is the glutenin, or the material to which the gliadin attaches itself.

Besides the glutenin in wheat there is a small percentage of albumen and water proteids, which are not essential to making bread, and which are not muscle forming or vital nutrients.

Two samples of wheat may have the same amount of gluten, yet the quality of bread produced from one of them may be much superior to that produced by the other, because one sample may have the right proportion of gliadin, and the other may not have the right proportion.

The most valuable wheats for both food and bread-making purposes are those rich in protein, of which 80 to 85 per cent. is gluten and in which the gluten is composed of about 60 per cent. gliadin and about 40 per cent. glutenin.

In a table published in the bulletin issued by this experimental station it is seen that northern grown hard spring wheat is rich in protein and contains the right proportion of glutenin and gliadin. In the northern grown soft wheats there is from 7 to 13 per cent. more of gliadin and a corresponding less amount of glutenin. Wheat from India and Chili showed a very low percentage of protein, and the gluten is of an entirely different character from that of hard northern wheat. An excess of gliadin in flour or gluten otherwise poor can be detected in the following way :

To an ounce of flour add a sufficient amount of water to form a stiff dough ; after allowing an hour for the physical qualities of the gluten to develop, place the dough in a small linen or fine cotton bag, work the mass gently with the fingers, while a small stream of water is allowed to flow on the bag. This is continued until the water that drains from the bag is clear, which indicates that the starch has been washed out. The qualities of the gluten can then be observed. Good gluten is elastic, and when pulled the threads are long and rope-like. Good gluten is not sticky, when flattened it has a good power to recoil, and it can be kneaded into a thin transparent mass. Poor gluten is dark in color, very sticky ; when pulled, the threads readily break and are flat and tape-like. Poor gluten has but little power to recoil.

Bread made of flour from which the gliadin has been extracted does not "rise" properly, and when baked is not half as big as a loaf made from the same quantity of flour from which the gliadin had not been extracted but it weighs about as heavy as the same bulk of rubbber.

GOOD ADVICE TO CLERKS.

THE Montreal retail grocery clerks held their third lecture in St. Joseph Hall Jan. 16, given by Mr. L. Cete, editor of Moniteur du Commerce. He took for his subject the necessity of bookkeeping.

Mr. Cete stated that no business could run successfully unless one could account for every item. The only way to be able to do this is to keep a set of books, in which one should be careful to have all the entries clear and well written. He explained how in many cases it was the direct cause of failure by not keeping an inventory. The lecturer gave his idea of an inventory. The first item to estimate, in his opinion, was one's self. There are many ways of knowing one's self, but everyone in business, to a certain extent, depends upon the honesty of one another. A merchant should, at the end of the first year, look into his own character, health, etc., whether the strain will be too much for his brain or not. Next make a thorough examination of your conscience, bring back all the deeds and misdeeds which happened during the year and have a balance. If this was done one would be in a better condition to know what to do and would have more confidence in himself.

Next, make an inventory of the store and goods. In this he should get and keep his exact standing, and when furnishing wholesale houses with the same always give a clear and true statement of your affairs. "The statement should be taken and given the date when you are negotiating for goods, you would then find it quite easy to get credit."

The lecturer also dwelt upon the market quotations. He said that many clerks did not bother their heads about anything of that kind. This would be the most important part if they ever intended going into business for themselves. The necessity of studying the output of different manufacturers was touched upon, for in that way one can post himself as to whether the prices are liable to go up or down.

THE USES OF AMMONIA.

Few people have any idea of the numerous uses to which ammonia may be put, says an exchange. The preparation known as aromatic ammonia is exceedingly valuable in many ailments—for example, 10 or 20 drops in a wineglass of water will revive a fainting person as quickly as brandy, and is an excellent stimulant in cases of nervous depression and approaching headache, restoring the circulation and often helping a weak heart. It is so cheap and satisfactory a remedy that there is no excuse for not having it handy. A few drops of ammonia poured into hard water makes it as soft to the hands as milk, and this takes the dirt off paint more quickly than any other, takes the stain out of carpets better than anything, except ox-gall, cleans combs and hairbrushes, and makes gold and silver look as good as new. Ammonia rubbed with a piece of flannel on the outside of the throat is excellent in cases of sore throat from colds.

TRAVELERS' SAMPLES.

Customs collectors have received a memorandum of the revised and consolidated regulations as to what goods are to be admitted free of duty as travelers' baggage or travelers' samples. All personal baggage which is necessary for the traveler and is not merchandise or intended for others is to be admitted free. With regard to travelers' samples the regulations are very stringent and admit free of duty only cut samples of cloth, edgings, textile fabrics and buttons of various patterns and other articles which show clearly they are of use as samples to sell by only. Portfolios, boxes, trunks or other articles used in displaying samples, if it is possible to use them for any other purpose, are dutiable, and samples such as those carried by commercial travelers are dutiable except such as are of no commercial value.

The Daily Mail, of London, Eng., says : "The delay in action regarding the West Indies and sugar is due to dissension in the Cabinet. Mr. Chamberlain, Secretary of State for the Colonies, favors countervailing duties, but other Ministers, fearing opposition from the free traders, prefer the policy of assuming a portion of the West Indian liabilties and subsidizing other industries."

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

PERKINS, INCE & CO. are in receipt of their first shipment of "Sphinx" brand of prunes in stock.

T. Kinnear & Co. have new "Sphinx" brand prunes in stock.

H. P. Eckardt & Co. have lately received a lot of fine Japan teas to retail at 25c. lb.

J. A. McLean reports having an unlimited demand for good large roll butter at current prices.

A double bar of castile soap to retail at 5c. is proving a ready seller with H. P. Eckardt & Co.

Sultanas being high, H. P. Eckardt & Co. find a demand for their Malaga 3-crown seedless muscatels.

California evaporated apricots and peaches are moving out well with The Davidson & Hay, Limited.

The Wm. Ryan Co., Limited, are experiencing a good outside demand for large roll butter at current prices.

Lucas, Steele & Bristol have just received a shipment of Trenor's select raisins. They also have Rogers & Abell's.

Warren Bros. & Co. have in stock Knorr's evaporated vegetables and condensed soups suitable for the Klondyke trade.

The foreign granulated sugar offering by Lucas, Steele & Bristol is in 100-lb. double bags, and turns out satisfactory.

Japans, ranging from 16 to 18c., are being offered by Lucas, Steele & Bristol. They are said to be exceptional value.

T. A. Lytle & Co. report rapidly increasing sales of their "Sterling" brand pickles; also steady demand for white wine vinegar.

The Davidson & Hay, Limited, report large sales during the past two weeks of their "Perfection" syrup—pails and half-bbls.

The Eby, Blain Co., Limited, have a fine range of green Rio coffees in store which they are enabled to quote at specially low prices.

H. P. Eckardt & Co. have been closing out several lines of Ceylon teas in the last two weeks. They say their stock must be reduced.

Shredded whole wheat biscuit has become a fixed institution with the trade, and a further supply is in store with the Eby, Blain Co., Limited.

Rutherford, Marshall & Co. have received some good orders for roll butter during the past week, and report that stocks are well cleared up.

Large shipments of green Rio coffees were made by Lucas, Steele & Bristol this week. They show excellent value.

W. H. Gillard & Co. are showing some very fine values in high and medium Japan teas, just at present, which would warrant an inspection and test.

The Davidson & Hay, Limited, direct buyers' attention this week to their last imports of Japan teas, which they claim to show splendid value in style and liquor.

A full assortment of breakfast foods, American and domestic, is constantly carried by the Eby, Blain Co., Limited, and is meeting with seasonable and ready sale.

W. H. Gillard & Co. have still left a few grocers' show cases, which they offer at 90c. These originally cost much more than this, and are valuable adjuncts to the up-to-date grocer.

"Anchor" cream cheese, from its fine flavor and low price—it retails at 10c.—is a prominent seller among the extensive list of sundries carried by the Eby, Blain Co., Limited.

The Eby, Blain Co., Limited, are busy with some important contracts for supplies for the Klondyke, one being from Chicago. And their announcement in this issue indicates that they are fully equipped for the occasion.

The Davidson & Hay, Limited, having had numerous enquiries for Yukon expedition supplies, announce arrivals in stock this week of specially-packed evaporated vegetables, compressed soups, bouillion, etc.

Meat extracts in all the leading brands, among them being Liebig's genuine, Liebig's "Southwick" brand, "Bovril," Johnston's fluid, Armour's, Nelson Morris' and Burnham's beef, wine and iron, are in stock with the Eby, Blain Co., Limited.

PRICE AND CONSUMPTION OF CURRANTS.

The market for currants is again very strong, and a considerable business has been done at an advance of 6d. per cwt. for all descriptions. So far as can be seen there is every prospect that holders will endeavor to raise prices still further.

Unfortunately, the higher range of prices has had its effect upon consumption; and it is feared that, if values are driven so high as to prevent the grocers from distributing the fruit at 3d. per lb. with a reasonable trade profit, it will be still more marked. The duty payments of the last three years are as follows: 1897, 24,200 tons; 1896, 25,444 tons; 1895, 27,493 tons; while those of the four autumn months are 11,852 tons, 13,307 tons, and 13,997 tons. These figures, it must be admitted, are most disappointing, and go to prove, if, indeed, any proof be necessary, that the higher rates which have prevailed have lessened the consumption; and it should be realized that the trade requires to be helped and fostered to the utmost possible extent, and that nothing should be left undone which will aid and assist in pushing the article.

As against these figures it may be argued, and with a certain amount of reason, that during the recent season of high prices the grocers have not felt inclined to buy with great freedom, and that their stocks are on this account somewhat smaller than is usually the case. There is, doubtless, something in this argument, but it is hardly possible that the entire difference can be made up in this way; and it must unfortunately be realised that many articles are, to some extent, usurping the place formerly held by currants.—Produce Markets' Review, London.

BRITAIN'S FROZEN MEAT TRADE.

An annual review of the frozen meat trade of Great Britain during 1897 shows that the expected shortages in arrivals were not seen, and the anticipated advances of prices did not occur. Increased receipts of all descriptions of frozen meat were accompanied by prolonged periods of depression. The unsatisfactory character of the results generally is attributed to over-supply. Moreover, cargoes arrived in a more or less damaged condition. On the whole, however, the imports of mutton and lamb were of better quality than in 1896. The British Empire is not yet able to furnish a supply of beef sufficient for the wants of consumers in the United Kingdom, but the supplies of mutton now drawn from the Continent, South America and the United States could, without much difficuly, be replaced by increased shipments from New Zealand, Australia and Canada. About 60 per cent. of the mutton and lamb imported now comes from the colonies. During 1897, more than 6,000,000 frozen sheep and lambs were received at the ports of the United Kingdom from all quarters, an increase of 540,000 carcasses, or about 10 per cent., on the receipts in 1896. The great bulk of the expansion has taken place during the second half of the year, the net increase up to June 30 having been only 25,000 sheep and lambs.

W. H. Seyler & Co., of Toronto, have received a number of satisfactory orders for concentrated vinegar, evaporated vegetables, etc., for shipment to British Columbia.



Flavoring Extracts

that will sell a second time ---that will always sell

"Crown" Brand

"An ounce of prevention is worth a pound of cure."—Crown Brand Extracts will hold the trade of the most particular customer you have or hope to get.

A woman doesn't easily forget the name of the grocer who sold her a weak, flavorless, impure Extract because of the harm that was done in the kitchen—it cost her time and labor and money. Good-bye to any more trade from **that** woman.

Crown Brand Flavoring Extracts are absolutely unvarying in their purity, richness, strength—they are the same today, tomorrow, and all the "tomorrows" to come. Made in 40 different flavors. . . . . .

They are the "ounce of prevention" that will win and hold trade. . . . . .

Pure
Rich
Strong

Sold by Progressive Grocers Everywhere.

Robert Greig & Co. = = = Montreal

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Jan. 20, 1898.

GROCERIES.

THE wholesale grocery trade this week is not noted for its interesting features. The volume of business is probably smaller than it has been for a number of weeks, but it is only natural little should be doing just now. Compared, however, with this time last year trade is much more satisfactory in every way: Not only are more goods being sold, but, what is still better, wholesalers are making a great deal more money. This latter condition is particularly true in regard to canned goods and sugar. The demand for canned goods has been checked somewhat by the high prices, which have further appreciated during the week. Sugar is quiet and unchanged in price locally, although the outside terminal markets have been easier. Coffees are meeting with a fairly good demand, and prices are, as a rule steady. Currants are firm and in good demand, but there is no particular feature in regard to other foreign dried fruits. Rice and tapioca are meeting with the usual demand. Increased attention is being given to teas, although the volume of business is still small.

CANNED GOODS.

Prices of tomatoes continue to strengthen. Firms which a week ago were asking $1.10 are now firm at $1.20, and the ruling wholesale figures are now $1.20 to $1.25, although one house is quoting $1.15 as its minimum price. The lowest price for good corn is 80c., and for peas, 90c. There is not a great deal doing in canned vegetables, the high prices having apparently checked consumption, particularly in tomatoes. More business could, however, be done if wholesalers would consent to shade prices. A few canned fruits, principally cherries, peaches and strawberries, are being turned over, but not much business is looked for in this line for some weeks yet. Canned salmon is meeting with a moderate demand. We quote: Tomatoes, $1.15 to $1.25; corn, 80 to 85c.; peas, 90 to 95c. for ordinary; sifted select, $1 to $1.10; extra sifted, $1.25 to $1.40; beans, 60 to 95c.; peaches, $2 to $2.60 for 3's, $1.40 to $1.75 for 2's; raspberries, $1.50 to $1.80; strawberries, $1.40 to $1 70, according to brand and quality; blackberries, $1.40 to $1.70; cherries, $1.75 to $2.25; apples, 3's, 80 to 95c.; gallons, $2.25 to $2.40; salmon, "Horseshoe," $1.25 in 5-case lots and $1.30 in less quantities; other red salmon, $1.20 upwards, according to quality and brand; cohoes, 95c. to $1; canned mackerel, $1.20 to $1.30; lobsters, $2.40 to $2.70 for tall tins; ½-lb. flats, $1.65 to $1.70; Canadian canned beef, 1's, $1.35 to $1.40; 2's, $2.35 to $2.50; 6's, $7.75 to $8.25; 14's, $15 to $16; Canadian kippered herrings, $4.50 per case.

COFFEE.

A continued firmness in Rio and Santos coffees is to be noted, although there is still in New York a slightly unsettled feeling in regard to these growths. Local wholesalers report a good demand for coffees, particularly Rios. Jobbers quote green in bags: Rio, 8 to 12½c., according to grade; East Indian, 27 to 30c.; Santos, 12 to 18c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 13 to 17c.; Jamaica, 16 to 22c.

SYRUPS.

Not much doing, either on the part of wholesalers or retailers. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

Trade is quiet. Advices from New Orleans state that the market is firm. We quote as follows: New Orleans, bbls., 23 to 35c.; ditto. half-bbls., 25 to 37c.; ditto, fancy, 50 to 55c. in bbls. and half-bbls.; Barbadoes, 31 to 35c.; half-bbls., 33 to 35c.

SUGAR.

Refiners' agents report that wholesalers show no interest, and the former are, in consequence, doing little or nothing. Since our last review there has been a sharp decline in the raw market, but there has since been a slight reaction. Local wholesalers report the demand for this time of the year fair, some carload lots having changed hands. We quote wholesale price, subject to a discount of 1 per cent., 10 days: Granulated (Redpath, St. Lawrence, Acadia), 4½c.; ditto,



THOROUGH CLEAN FAST

Positively removes every seed.
We have them. You ought to have them.

WALTER WOODS & CO. - Hamilton

DRINK : : :

:: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolates, which lacks purity and becomes injurious.

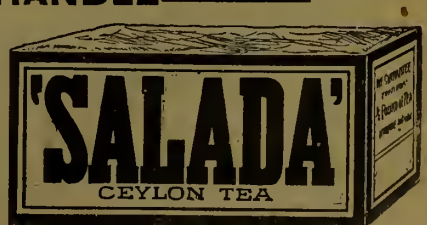
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Dutch, in bags, 4⅜c.; ditto, German of Canadian make, in bbls., 4 3-16c.; ditto, imported, in bags, 4 3-16c.; yellows, 3¾c. upwards.

NUTS.

There is nothing new to note either locally or in the primary markets. We quote: Brazil nuts, 12½ to 14c.; Valencia shelled almonds, 23 to 25c.; Tarragona almonds, 9 to 11c.; peanuts, 10 to 12c. for roasted and 8 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 11½ to 12c.; Marbot walnuts, 9½ to 11c.; Bordeaux walnuts, 8 to 9c.; Sicily filberts, 9½c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.

RICE, TAPIOCA, SAGO.

A steady trade is being done, particularly in rice and tapioca. We quote: Standard "B," broken lots, 3⅞c.; 1 to 5 sacks, 3¾c., and 5 sacks and over, 3⅝c. per lb.; Japan, 5c.; Patna, 4¾ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½ to 4½c.

SPICES.

The spice market keeps steady, with demand light. The tendency of pepper is still upward. We quote: Pure Singapore black pepper, ground, 14c in kegs, pails and boxes, and 15c. in 5-lb. cans; ditto, whole, 12c. per lb.; pure white pepper, ground, 24 to 26c. in kegs, pails and boxes, and 20 to 22c. in 5-lb. cans; ditto, whole, 20 to 22c., according to quality; pure Jamaica ginger, 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25c.; ditto, best, 28 to 30c. per lb.; allspice, 16c.; cassia, 25c. per lb. for ground and 40c. for Saigon.

TEAS.

There has been a steady movement in low-grade teas of Indian and Ceylon growth. Low-grade China green teas are wanted, but there are none to be had. Fine green teas are in moderate supply, but there is a scarcity in the finest grade, and it has been found necessary to import some from New York and pay the 10 per cent. duty. There has been a good demand for low-grade China Congou teas showing good cup quality. Wholesalers report that the demand for teas generally, on retail account, is improving. Ruling wholesale prices on the Toronto market are: Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indias and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

CURRANTS—The market continues firm, with an upward tendency. The N. Y. Journal of Commerce, of Tuesday last, says that at present prices ruling in Patras it would cost 6½c. to import ordinary Provincials and 6¾c. for the finer grades. We quote: Provincials, 5¾ to 6c.; Filiatras, 6¼c. in bbls; 6⅜c. in half-bbls and 6¼c. in cases. Patras, 6¾c. in bbls.; 6¾c. in half-bbls. and 6⅞c. in cases. Vostizzas, 7½ to 8½c. in cases.

VALENCIA RAISINS—Not much doing. We quote: New goods—Off-stalk, 4½ to 4¾c.; fine off-stalk, 5 to 5½c.; selected, 6 to 6½c.; layers, 6½ to 7c.

CALIFORNIA RAISINS—Quiet. We quote: 3-crown, 7¼ to 7½c. per lb; 4-crown, 8¼ to 8½c. per lb.; 1-lb. cartoons, 20c.; 2¼-lb. cartoons, 35c.

DATES—Quiet, at 5½ to 5¾c. for Hallowees and 5½c. for Kadrowees.

FIGS—Dull. We quote as follows: 4-crown, 10 to 11c.; 5-crown, 11 to 13c.; 7-crown, 13 to 14c.; 9-crown, 15 to 16c.; natural figs, in bags, 4½ to 5c.; mats, 3½ to 4c. per lb.

PRUNES—Wholesalers are quoting new "Sphinx" prunes, but there is no demand for them. The little business that is being done in prunes is nearly altogether in those of California growth. We quote: "Sphinx" at 6½ to 7c.; B, 7½c.; A, 8½c. California prunes, 40 to 50's, 10 to

POULTRY
BUTTER
EGGS
HONEY

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TORONTO.
Commission Merchant.

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Representing some of the leading houses in the world. Advances made against consignments. Storage—in Bond or Free. Wholesale Trade and Millers only supplied.
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Correspondence Invited.

Keep your FRUIT stock well assorted
We can give you GOOD VALUES in
MALAGA GRAPES
BANANAS
ORANGES
LEMONS
GRAPE FRUIT
TANGERINES
Also OYSTERS and HADDIE
CLEMES BROS. - Toronto

10½c.; 50 to 60's, 8 to 8½c.; 60 to 70's, 7½ to 8c.; 70 to 80's, 7 to 7½c.; 80 to 90's, 6½ to 7c.; 90 to 100's, 6 to 6½c. Silver prunes (fancy), 13½c.; egg plums, 9½c.; golden plums, 10½c.; French prunes, 180's, 5c.

CALIFORNIA EVAPORATED FRUITS—In fair demand. We quote: Apricots, 9 to 9½c. per lb. in 50-lb. boxes, 9½ to 16c. in 25-lb. boxes, and 13 to 14c. in 1-lb. cartoon boxes; Peaches, 9½ to 12½c. in 25-lb. boxes, and 13c. per lb. in 1-lb. cartoons.

GREEN FRUITS.

There is a quietness generally prevailing, though oranges, especially Valencias, are moving well. These oranges have gone up in price, on account of a rise in European markets. Grape fruit is now on the market. Jersey cranberries are now quoted at $8 to $9 per bbl., and Canadian cranberries have advanced 50c. Bananas have advanced 25c. We quote as follows: Almeria grapes, $5 to $7.50 per keg; lemons, Messina, $2.75 to $3.25 a box; cocoanuts, $4.50 to $5 a sack and 60c. per doz.; oranges, Valencia, 420's, ordinary, $5 to $5.25; 420's, large, $6.50 to $7; 714's, large, $6.50 to $7 per case; California navels, $3.50 to $4 per crate; Jamaica oranges, $7 per bbl., and $4 per box; Tangarines, $1.50 to $2; Mexican oranges, $2.75 to $3.25 a box; bananas, $1.50 to $2; Cape Cod cranberries, $8 to $8.50 per bbl., and $2.75 to $3 per box; Jersey cranberries, $8 to $9 per bbl.; Canadian cranberries, $5.50 to $6 per bbl., and $2.50 per box; Nova Scotia cranberries, $8 to $8.50 per bbl.; Canadian apples, $2.50 to $3.50 per barrel and 40 to 50c. per basket; Canadian onions, red or yellow, in 80-lb. bags, 65 to 75c.; pickling onions, 75c. per basket; celery, 25 to 50c. a dozen; winter pears, $3.50 to $4 per bbl. and 30 to 50c. per basket; grape fruit, $5.50 to $6 per bbl.

COUNTRY PRODUCE.

EGGS—There is an active demand, with light supply. There is a special enquiry for strictly fresh eggs. We quote: Fresh-laid, 20 to 23c.; held, fresh and cold-stored, 15 to 16c.; pickled, 13½ to 14c.

POTATOES—Business is quiet and steady with prices unchanged. We quote: Carload lots at 60c., and small lots on the market at 65 to 70c.

DRIED APPLES—The market is weaker in sympathy with New York quotations. We now quote at 4½ to 5c. Holders are still asking as high as 5c. f.o.b.

EVAPORATED APPLES—Very little business is reported with prices 1c. lower than

POULTRY
BUTTER
HONEY
EGGS
Are in good demand.
Chas. J. Graham
88 Front Street East . . . . Toronto

SARNIA Water White Lamp Oil. . .
Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded Sarnia Water White. Wholesale only by
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OKELL & MORRIS' GOLD MEDAL BRANDS
OF PURE Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels
We guarantee the purity of our manufactures.
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PRODUCE AND COMMISSION COY.
WINNIPEG, MAN.
Wholesale Dealers
PROVISIONS OF ALL KINDS
Consignments Solicited.

Don't Pay Freight on Water
CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—specially suitable for Klondike, Coast Lumber, Exploration, and Mining Partie Great saving in weight and freight.
Agents—
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EGGS
Poultry, Butter, etc.
We solicit consignments of above.
DRIED APPLES
We buy outright at market prices. Write us particulars before selling.
RUTHERFORD, MARSHALL & CO.
62 Front St. East, TORONTO

G.F.& J.GALT 42 SCOTT St TORONTO. PACKERS OF THE CELEBRATED BLUE RIBBON TEAS

last quotation. We now quote at 8 to 9c. in a jobbing way.

BEANS—There is a quiet business being done at about 80c., in 5 and 10 bag lots, with hand-picked at about 85c.

HONEY—Business is quiet. We quote: Clover honey, 7 to 7½c.; light color, in 60-lb. tins, 6 to 6½c.; 5 and 10-lb. tins, 7 to 7½c.; buckwheat 3 to 4c.; comb, $1.50 to $1.75 per dozen.

POULTRY — The demand up to the last few days has been poor, but now is good. Receipts are small. There has been an all-round advance in price. We quote: Geese, 6 to 7c. per lb.; chickens, dressed, 25 to 60c.; ducks, 50 to 70c.; turkeys, 9 to 10c. for fresh killed, bright stock, and 6 to 7 for poor, held stock.

PROVISIONS.

Trade has improved during the last week, and enquiries are more numerous; Lard is firm, with prices advancing. We quote:

DRY SALTED MEATS—Long clear bacon, 7¾c. for carload lots, and 8c. per lb. for ton lots and cases.

SMOKED MEATS—Breakfast bacon, 11½ to 12c.; rolls, 9c.; hams, large, 9½ to 10c.; medium, 10½c.; small, 11c.; shoulder hams, 8½ to 9c.; backs, 10 to 11½c.; with 1c. less for all meats out of pickle.

LARD—Pure Canadian, tierces, 6¾c.; tubs, 7c.; pails, 7¼c.

BARREL PORK—Canadian heavy mess, $15; Canadian short-cut, $16 to $16.50; clear shoulder mess, $14.

DRESSED HOGS—We quote: $5.90 to $6 for heavy, and $6.40 for light hogs.

BUTTER AND CHEESE.

BUTTER—There is a good demand for choice dairy in tubs and large rolls. There is an abundance of dairy pound prints offered. Creamery is in good demand, especially pound prints. Dairy pound prints have declined ½c. and creamery do. has advanced 1c. We quote: Dairy, large rolls, 14 to 15c.; pound prints, 14½ to 15½c.; tubs, best grade, 15 to 16c.; second grade, 13 to 14c.; low grade, 11 to 12c.; creamery, early make, tubs, 17 to 18c.; late make, tubs, 18 to 19c.; prints, 20 to 21c.

CHEESE — The market continues firm, with a fair local demand. We quote; 8¾ to 9¼c., according to make.

YES, INDEED!

McLauchlan's CREAM SODAS

in 3-lb. tins, are always nice and crisp, no matter how long you keep them. . . . .

J. McLauchlan & Sons Manufacturers Biscuits and Confectionery Owen Sound

FISH AND OYSTERS.

There is a good, all round demand for both oysters and fish generally. Sea herring and pan frozen haddock are now on the market. We quote: Oysters, $1.25 per gal.; fresh trout, 7 to 7½c. per lb.; fresh steak cod, 6 to 6½c. per lb.; pickerel, 6c. per lb.; pike, 4c. per lb.; perch, 3c. per lb.; fresh herring, 3½c. per lb.; Labrador herring, $5.75 to $6 per bbl. and $3.25 per half-bbl.; split herring, $5 per bbl. and $2.50 per half-bbl.; sea herring, $1.35 per cwt.; boneless fish, 3½ to 4c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), $2.50 per keg; ciscoes, 75c. to $1; Manitoba frozen whitefish, 7½c. per lb.; smelts, No. 2, 4c.; No. 1, 6c.; extras, 10c.; flounders, 5c. per lb.. haddies, 5½ to 6c. per lb.; fresh haddock, 5c. per lb.; pan frozen haddies, small, 4c.; large, 5c. per lb.

HIDES, SKINS AND WOOL.

HIDES—The demand continues active with prices firmer. We quote for both cow-hides and steerhides: No. 1, 9c.; No. 2, 8c.; No. 3, 7c.

CALFSKINS — We quote as follows: No. 1 veal, 8 lbs. and up, 12c. per lb.; No. 2, 10c.; Dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—Prices continue to advance. "Pullers" say they are losing money. We quote now at $1.15.

WOOL—There is a steady demand for pulled wools, the price quoted remaining at 20½c. for fleeces and tub-washed.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN — The market is firm, with an advance of 1c. in white wheat, 4c. in peas, and 2c. in rye. Oats and No. 1 hard wheat have declined 1c. We quote the street market as follows: Wheat, red, 88 to 88½c.; white, 87 to 89c.; goose, 77 to 79c.; peas, 55 to 56c.; rye, 48c.; barley, 32 to 34c.; oats, 26 to 27c., Toronto freights. No. 1 hard wheat is quoted at $1.01, Toronto freights.

FLOUR — The market continues steady, with a decline of 5 to 10c. We quote: Manitoba patents, $5.40; Manitoba strong bakers', $4.90; Ontario patents, $4.60 to $4.75; straight roller, $3.95 to $4.10, Toronto freights.

BREAKFAST FOODS—Business continues brisk in all lines. Split peas continue to advance, having gone 15c. higher this week. We quote: Standard oatmeal and rolled oats, $3.50 in bags and $3.60 in bbls.; rolled wheat, $2.70 in 100-lb. bbls.; cornmeal, $2.35; split peas, $3.50; pot barley, $3.

SEEDS.

Strictly choice red clover is desired for export, but there is practically no demand for the medium to low grades, which will not have any sale till home market opens. Prices of finest grades are unchanged at from $3.50 to $4 for choice to fancy, while for lower grade the price is nominal. Alsike cannot well be quoted, as prices depend on later developments of the market. Timothy is offered in limited quantities, with the price $1 to $1.50 for machine threshed and $1.75 to $2 for bright, unhulled flail-threshed seed.

SALT.

Business has improved considerably, and is now steady. Prices are unchanged. We quote: Carload lots, $1.05 per bbl., and 65c. per sack; less than carload lots, $1.10 per bbl., and 70c. per sack. At the wells we quote: F.O.B.. barrels, 75c.; sacks, 50c.

PETROLEUM.

All lines are moving well, with prices unchanged. We quote as follows in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 14c.; carbon safety, 16½c.; American water white, 17½c.; Pratt's astral, 17c. in bulk.

WE ARE PAYING CASH FOR DRIED APPLES



W. B. BAYLEY & CO.
EXPORT BROKERS
46 FRONT ST. E. Toronto

Headquarters for Supplies

KLONDYKE, YUKON AND
— RAINY RIVER —

Compressed Evaporated Vegetables.
Concentrated Soup, Tablets and Rolls.
Beef Bouillon Capsules—Concentrated Meat Extracts.
Condensed Coffee—Condensed Milk. Cocoa Essence.

EVERY REQUIREMENT IN PORTABLE NECESSARIES.

THE WHOLESALE IMPORTING AND MANUFACTURING GROCERS
EBY, BLAIN CO., LIMITED
TORONTO

MARKET NOTES.

Split peas are 10c. dearer.

Sheepskins have again advanced 5c.

Strictly fresh eggs are up 4c. in price.

The price of canned tomatoes is still tending upward.

Grape fruit is now on the market at $5.50 to $6 per bbl.

Currants are still tending upward in the primary market.

Bananas have advanced 25c., cocoanuts, 50c., Tangarine oranges 25c.

Manitoba strong bakers' flour has declined 10c.; straight roller flour 5 to 10c.

D. Gunn, Bros. & Co. are busy preparing a shipment of meats, lard, butter, etc., for the Klondyke.

The Dawson Commission Co., Limited, have exported seven cars of apples in the last two weeks.

QUEBEC MARKETS.

MONTREAL, Jan. 20, 1898.

GROCERIES.

THE past week has been rather quiet in the general grocery market, the situation being almost precisely as it was a week ago. Retailers are only operating cautiously, and appear to be well supplied for the time being, this condition applying to all staple lines of goods. There has been no further change in sugar, values ruling steady at the decline. Syrups are moderately enquired for, while holders maintain their firm stand on Barbadoes molasses. Rice, spices and coffees are as last noted, and there is only a small enquiry for low-grade Japan teas. Canned vegetables of all sorts are quite strong in their disposition, this being particularly the case in 3-lb. and gallon apples, but the fact does not appear to induce any increased enquiry from retailers. Dried fruits are quiet but steady, and the same can be said of nuts. Fish and country produce continue much as they were a week ago.

SUGAR.

There has been no further change in the sugar market since last report, trade ruling quiet, both from first and second hands, as retailers seem to be pretty well supplied. Outside the disposition of values, both on raw and refined, has been fairly steady. Prices, however, are steady at the decline, and we quote: Standard granulated, 4 5-16c.; Canadian German granulated, 4c.; Austrian and German granulated, 3 15-16c. in bags, and domestic yellows, 3½ to 4c., the outside price being for extra bright stock.

SYRUPS.

There has been a quiet demand for syrup, but only in the merest hand-to-mouth way. We quote prices steady at 2 to 2½c.

MOLASSES.

The firm disposition of the molasses market is well maintained, and prices continue as last quoted. Demand is only moderate, however, buyers operating quite cautiously. We quote the jobbing range on Barbadoes at 28c. in puncheons; 30½c. in barrels and 31½c. in half-barrels; car lots 1c. less.

RICE.

There is a moderate demand at steady prices. We quote: Imported Japan, 4⅞ to 5½c.; standard B rice $3.40 to $3.50; ditto, grade S, $3.30 to $3.40; Patna, $4.75 to $5; choice Burmah, $4; and ditto Java, $4.25.

SPICES.

Business continues quiet with values generally steady. We quote as follows: Black pepper, 9 to 15c.; pure white, 15 to 20c.; pure Jamaica ginger, 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar (French), 25 to 27c.; do. best, 30c.; allspice, 14c.; and nutmegs, 50 to 90c.

COFFEE.

There has been little change in the coffee

Yukon Expeditions

We can supply outfits of all kinds for large or small parties going to the Northern Mining Districts. Our success in supplying several American expeditions has led us to go into this business on a large scale. If you are going to the Klondyke, correspond with us,

WE CAN SAVE YOU MONEY

Coffees, Spices, Fruits, Canned Goods, etc.

S. H. Ewing & Sons Wholesale General Commission Merchants, 27 St. Sacrament Street, **Montreal.**

market, business ruling quiet and prices steady. Prices on Maracaibo range from 13 to 15c.; Santos, 11½c., and Rio 10 to 10½c., while Java and Mocha are held around 30.

TEAS.

There has been a fair enquiry for tea, but orders are for small quantities of goods. Enquiry chiefly centres in Japan goods ranging from 14 to 15c., other descriptions being comparatively neglected. We quote: Young Hysons, 18c. for low grades, 24 to 28c. for mediums and 30 to 40c. for good to finest; China Congous, 10 to 17c. for mediums and 25 to 55c. for high grades; Japans, 13 to 17c. for mediums and 28c. for higher grades; Indians and Ceylons, 17 to 20c. for mediums and 35 to 65c. for higher grades.

CANNED GOODS.

Canned vegetables continue to be the most interesting feature of the market, particularly tomatoes and corn, and while values show no change they are firmly held. Canned apples also, while quiet, furnish strong indications of higher prices, and it is a surprise to many in the trade that the fact does not cause an increased demand. The only explanation to offer is that retailers have all they want for the time being and will not buy ahead. We quote as follows: Tomatoes, $1.10 to $1.25; corn, 90c. to $1; peas, 90c. to $1.15; peaches, $1.75 to $1.90 for 2's; raspberries, $1.50 to $1.90; strawberries, $1.75 to $2, according to brand and quality; cherries, $2.30; apples, gallons, $2.60 to $2.75; 3-lb.do., $1.10 to $1.20; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.25; "Clover Leaf," $1.25; Lowe Inlet, $1.20, in tall tins; canned mackerel, $1.25; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.30; lobsters, $11 per case; French sardines, $10.25 to $11 for extra brands; ordinary brands, $8 to $9; Canadian brands, $4.25 to $4.50.

DRIED FRUIT.

The advices on currants from Greece are quite firm, but there has been no change on spot. In London the market is bare and prices are higher. We quote: Fine Vostizzas, half-cases, 6½c.; Patras, half-cases, 6¼c.; choice Filiatra, do., 6c.; fine do., half-cases, 5⅞c.; Filiatra, half-cases, 5¾c.; do. half-bbls., 5½c.; do., bbls., 5⅜c.; fine Provincials, half-cases, 5⅝c.

Valencia raisins meet a quiet, steady enquiry at former prices. We quote: Off-stalk, 4½c.; fine do., 4¾ to 5c.; selected, 5¾ to 6c., and 4-crown layers, 6 to 6¾c.

California are much the same on spot, but there is some irregularity exhibited in the quotations received from outside markets. Demand is steady at 6 to 6¾c. for 2-crown; 7¼ to 7¾c. for 3-crown, and 8¾ for 4-crown fruit.

The firm disposition on Sultana raisins is maintained abroad, and we quote spot values 8¾ to 9c., while loose Spanish muscatels are steady at 6 to 7c.

The prune market is quiet and steady. We quote: Austrian, 6½ to 7c.; French, 4½ to 5½c., and Californias, 7½ to 10c., as to grade.

Figs are steady. We quote: Eleme, 10 lbs., 10 to 11c.; case lots, 9c.; 12-oz. boxes, 7½c.; 14-oz. boxes, 9c.; 25 bag lots, 3¼c., and bags, 3½ to 4c.

Dates are quiet at 5½ to 6c.

NUTS.

There is a quiet trade doing in nuts. We quote: Grenoble walnuts, 10½ to 11c.; Marbots, 9 to 9½c.; Tarragona almonds, 8½ to 10c.; shelled almonds, 20 to 22c., and shelled walnuts, 16 to 18c.; Sicily filberts, 7 to 8½c., and pecans, 9 to 10c.

FISH.

Under ample supplies trade in most lines of fish has been exceedingly quiet, and prices in some cases are lower than they were. In fresh fish haddock and cod in case lots sold at 2¾ to 3c.; tommy cod, $1 to $1.25; Manitoba dore, 5½c., and B C. pipe, 3½c.; winter trout, 6½ to 7c.; salmon, 12 to 17c.; fresh herrings, $1.50 per 100, and steak cod, 3½ to 4c.

Pickled and preserved fish were all steady. No. 1 herring, 4¼c.; C. B., $4.75; ½-bbls., do., $2.15 to $2.65; No. 1, green cod, large, 4¼c.; No. 3, 3¼ to 3½c.; No. 2, $2.25 to $2.40.; No. 1 lake trout, 4 to 4½c.; No. 1 whitefish, $4.75 to $5.

Dressed cod sold quickly at 4¼ to 4½c.; dried, 3½c., and boneless, 4½ to 5c. Haddock and cod sold at 5½c.; Yarmouth and Bay bloaters sold at $1 to $1.25, with herring $10 to $11.

DRIED AND EVAPORATED APPLES.

There is a quiet, steady enquiry for these at 6½ to 7c., while evaporated meet with a moderate enquiry at 9½ to 10c.

APPLES.

Exports continue heavy, and with steadily decreasing stocks we can get as good apples off the street.

GREEN FRUIT.

There has been no change in green fruit. We quote: Lemons, $2.50 to $3; Jamaica oranges, $5.50 to $6; California, $3.50 to $4; Valencia, $4; Almeria grapes, $5 to $6.50; Cape Cod cranberries, $7.50 to $8.50, and Nova Scotia, $7.50 to $8.50.

COUNTRY PRODUCE.

EGGS—There was an improved demand for eggs to-day in small lots and the market was more active and firm. We quote fresh stock 23 to 25c.; Montreal limed, 15 to 16c., and western limed, 13 to 13½c. per dozen.

POULTRY—A fair trade was done in poultry, but the market on the whole was quiet, and prices show no change. We quote: Turkeys, 8½ to 9½c.; chickens, 5 to 8c.; ducks, 8 to 8½c., and geese at 5 to 6c. per lb.

GAME—Receipts of partridge were small for which the demand was fair, and prices ruled firm at 70 to 75c. for firsts, and at 40 to 45c. for seconds per brace.

BEANS—The demand for beans is limited at 80 to 90c. for primes, and at 95c. to $1 for choice hand-picked per bushel.

HONEY—The market for honey is quiet and steady. We quote as follows: White clover,

Beak Sharpener

Did you ever notice a canary rubbing his beak in the wire corners? Place a cake of Bird Bread in the cage and he will take advantage of what was especially provided for this purpose—the scalloped edges of the tin holder. A beak sharpener much appreciated by birds. This effective device, simple though it is, is protected by patent and can only be used on the holders of patent Bird Bread. It is only one of the many advantages enjoyed by birds fed on Cottams Seed. Manufactured under six patents. Sold by all wholesalers.

ROYAL JUBILEE OIL

Is the Best Burning Oil in the Market.

ROYAL OIL COMPANY

SOLE MANUFACTURERS

Geo. Anderson, Manager. Toronto

The DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

Oranges and Lemons

We are receiving Valencias, Mexicans, Bahama and California Navel Oranges in quantities. Valencia Oranges are better at this season of the year than they have been for many years, owing, no doubt, to favorable season for quality. Mexican and Bahamas are fine fruit, and are giving good satisfaction. California Navels are now coming in splendid shape. The earlier arrivals were somewhat green. LEMONS—We have fancy and choice stock in all sizes. If you intend buying, write us for quotations.

AUCTION SALES

are held every Wednesday throughout the season. We shall be pleased to furnish particulars of goods to offer.

McWILLIAM & EVERIST

25 and 27 Church St., TORONTO, Can.

Telephone 645.

MINCE MEAT

We are putting up an exceptionally fine line of English Mince Meat, in 5-lb, 12-lb, 27-lb., and 60-lb. pails.

We guarantee it to be made of the finest and purest materials, neatly put up in packages suitable for family and store trade, and at reasonable prices

Send us your Orders for Christmas Trade now.

F. W. FEARMAN - HAMILTON

12½c.; dark clover comb, 10 to 10½c., and dark 7 to 8c.

PROVISIONS AND DRESSED HOGS.

There was an improved demand for pork and lard and a fairly active trade was done, but there is no change in prices to note. We quote: Canadian pork, $15 to $16 per barrel; pure Canadian lard in pails, at 7 to 7½c., and compound refined at 5 to 5¼c. per lb.; hams, 10½ to 12c.; bacon, 10 to 12c. per lb.

The market for dressed hogs shows no material change, supplies are large and the tone is easy, but holders have evidently confidence in the future, as no actual decline in values has been recorded yet. A fair trade to-day was done in a jobbing way at $6.50 to $6.75 for light, and at $6.25 for heavy per 100 lbs.

SALT.

Steady and unchanged: Coarse Liverpool, in 165-lbs. bags, 38 to 45c., and Trepani, $1.10 per bag of 215 lbs.

FLOUR AND MEAL.

A fair trade continues to be done in flour, there being a good demand for small lots from both local and country buyers, and prices show no change. We quote: Winter wheat, patents, $4.65 to $4.85; straight rollers, $4.30 to $4.40; bags, $2.10 to $2.15; best Manitoba strong bakers', $4.90; second do., $4.50, and low grades, $2.70; Hungarian patents, $5.30.

The demand for meal continues slow and the market is quiet with no change in values to note. We quote: Rolled oats, $3.40 per barrel, and $1.65 per bag; standard meal, $3.25 per barrel, and $1.57½ per bag.

The demand for Manitoba shorts and bran at northern and western points continues good, and further sales were made to-day of the former at prices equal to $17 to $18 and of the latter $15 to $16 per ton, including bags here.

GRAIN.

There was nothing new in the situation of the local grain market except that the feeling in peas is just as strong as ever and the very inside figure holders on spot will accept is 64c. afloat May delivery, and in some cases even higher is asked. At country points there continues to be a steady demand and the small lots coming forward meet with a ready sale. The demand for oats is also good and prices are firm with an upward tendency. In wheat a fair trade was done on foreign account and the market on the whole is fairly active for the season.

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.

$2.50 per case; 80c. gallon.

THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

BROCK'S BIRD SEED



This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

E. T. STURDEE

Mercantile Broker, Manufacturers' Agent,

ST. JOHN, N.B. ETC., ETC.

Wholesale trade only.

EGGS AND BUTTER

We are buyers of Choice Butter and Fresh Eggs. Highest prices paid. Correspond with us.

THE WM. RYAN CO. LIMITED

70 and 72 Front St. East, - TORONTO

S. K. MOYER,

COMMISSION MERCHANT

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,

TORONTO, ONT.

POULTRY . . . BUTTER, EGGS

Your consignments of the above solicited. Our large local and shipping trade enable us to get best prices.

QUICK SALES. PROMPT RETURNS.

Prices the highest the market will afford.

D. GUNN, BROS. & CO.

Pork Packers and Commission Merchants,

TORONTO, ONT.

Extra Fancy California, Florida, Mexican, Jamaica and Valencia Oranges, all sizes, good color; Fancy Messina Lemons, Almeria Grapes, Bananas.

HUGH WALKER & SON

Wholesale Fruit and Commission Merchants

GUELPH, ONT.

New Nuts, etc., S. S. Almonds, Walnuts, Filberts, Finest New Dates and Figs, Cranberries, Booth's Oysters in pails, 3's and 5's, Finnan Haddies.

BALED HAY.

In May a fair trade was done, there being a good demand for small lots, but supplies are increasing on account of liberal receipts and the tone of the market is easy. There is no actual change in values, however, to note yet. We quote: No. 1 at $10.50 and No. 2 at $8 to $8.50 per ton in car lots.

CHEESE AND BUTTER.

The cheese market exhibited no striking change, business being rather quiet, but the firm disposition is fully maintained. There are practically only three holders of cheese on this market now, and they do not appear to be in any hurry to realize, except at their own terms. These at present are 8⅝c. for colored and 8¾c. for white.

The butter market is rather dull and offers of winter creamery have been made at rather less money than last week. The chief difficulty appears to be in the scarcity of strictly finest goods. Prices range all the way from 18½ to 19c. according to grade, on creamery, while seconds run from 16 to 18c. Townships dairy is quotable at 16 to 17c.

The exports of cheese and butter for the week were as follows:

Ports.	Cheese.	Butter.
Liverpool	11,998	1,244
London	11,041	1,285
Glasgow	....	214
Bristol	13,892	445
Manchester	....	122
Total	36,931	3,311
Total same week, 1897	28,816	1,619
Total since close of navigation	182,832	23,666
Same period, 1897	159,625	20,872

MONTREAL NOTES.

The sugar market has been steady at last week's decline.

There have been offers of molasses from the Maritime Provinces, but no business of importance has resulted.

There is a firm tendency to all apple products, especially canned goods, though the demand from retailers is light.

It is rumored on good authority that Mr. D. Masson, of the firm D. Masson & Co., and Mr. L. Boivin, of Boivin, Wilson & Co., will run for the presidency of the Chambre du Commerce, Montreal, on Feb. 1.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Jan. 17, 1898.

WHOLESALE business continues to be quiet, and will be for some little time. There is some interest beginning to be shown in tea. Stocks have been reduced, and, particularly in Ceylon and Indian, fair sales are being made. In cream of tartar there has been quite an advance in primary markets, and present feeling is firm. There is much interest here in the pulp industry, and at least one mill is being built.

OIL—There is little to report. In burning oil there is a limited movement. Prices are held firm at the advance. In lubricating and cod oil there is little or nothing doing. It is too early for the former and too late for the latter. We quote: Best American burning oil, 18 to 19c.; Canadian water white, 16½ to 17½c.; Canadian prime, 15 to 15½c.; cod oil, 22 to 24c.

SALT—Arrivals, since my last report, in Liverpool coarse salt amount to about ten thousand bags. As the market was well supplied before the stock is now too large, and there is but light sale. It is surprising the quantity which is distributed from here. Prices are easy. Those needing a supply this spring would do well to give the matter consideration. Liverpool fine salt and Canadian also find this a quiet month. We quote: Coarse, 44 to 45c.; Liverpool factory-filled, 90c. to $1; Canadian fine, 90c. to $1 per bag; 5-lb. bags in bbls., $3 to $3.25; 10-lb. bags, in bbls., $2.85 to $3; butter and cheese salt, bulk, $2.50 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartoons, $2 per case of 2 doz.; rock salt, $5 to $6 per ton.

CANNED GOODS — In vegetables, the prices still climb, and it would seem as if there would be no stopping them, except as the high prices will cut off the demand. Gallon apples are also dear. Lobsters have the same tendency, but they are very scarce. Canned meats, though moving slowly, are increasing in value. The western demand for oil sardines is good. Salmon tend rather firmer. Finnan haddies are easy. We quote: Corn, 80c. to $1; peas, 90c. to $1; tomatoes, $1.10 to $1.25; gallon apples, $2.75 to $2.85; corned beef, Canadian, $2.35 to $2.40; American, 2-lb. tins, $2.50 to $2.60; 1-lb. tins, $1.35 to $1.50; oysters, 2's, $2.10 to $2.20; 1's, $1.40 to $1.50; peaches, 3's, Canadian, $2.40 to $2.60; 2's, $1.50 to $1.65; American, 3's, $2 to $2.25; pineapple, $2.25 to $2.50; fruits in glass, $4 to $4.25; salmon, $1.15 to $1.20; ditto, flats, $1.25 to $1.30; lobsters, $2.50 to $2.60; haddies, $1.00 to $1.10; clams, $4.50 for 4 doz.; chowder, $2.50 to $2.75 for 2 doz,; scallops, $5.50 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.

GREEN FRUIT — The wholesale dealers are having their annual holiday. Except in oranges and lemons, with a fair demand for apples, there is nothing doing. Oranges and lemons, particularly the latter, are low. The former, particularly Valencias, have good sale. Cape Cod cranberries are too high for much business. Malaga grapes have but fair demand. We quote: Lemons, $3 to $3.50; oranges, Valencia, $4 to $5 per box; do., California, $3.00 to $4; do., Florida, $4.50 to $5; do., Dominica, $3.25 per bbl.; apples, $2.50 to $3.50; bananas, $2 to $2.25; Malaga grapes, $5.50 to $6; native bog cranberries, $4 to $5.50 per bbl.; Cape Cod cranberries, $10 to $10.50 per bbl.; shaddock, $3 per bbl.; grape fruit, $3 per bbl.; sour limes, $1.75 per box; sweet limes, $2.50 per box.

DRIED FRUIT — The wholesale grocer finds this his quiet line. Currants are rather higher with light stocks; market will likely see higher prices. Evaporated and dried apples are high, and they show but light sale. One of the best lines is California prunes, but since Christmas they have been quiet. They will have good demand later, and prices will likely be higher. Raisins are easy and little doing. In onions we quote prices higher and market firm. We quote as follows: Valencias, 5 to 5½c.; California L. M., 3-crown, 6½ to 6¾c.; London layers, $1.40 to $1.50; Imp. cabinets, $1.75 to $1.80; black baskets, $2.25 to $2.30; Dehesa layers, $2.50 to $2.75; currants, cases, 6 to 6⅛c.; bbls., 5⅜ to 5⅝c.; cartoons, cleaned, 7¾ to 8c.; bulk, cleaned, 6¾ to 7c.; prunes, boxes, 4½ to 10c.; dates, 5 to 5½c.; dried apples, 6 to 6½c.; evaporated apples, 9 to 10c.; onions, $2.40 to $2.50 per bbl.; cocoanuts, $4 to $4.50 per 100 lbs.; figs, 8 to 10c.; Sultana raisins, 9 to 10c.; Malaga loose muscatels, 3-crown, 6½ to 6¾c.; 4-crown L. M. Californias, 7½ to 7¾c.; seeded muscatels, 1-lb. cartoons, 11 to 12c.; new Valencias, layers, 5¾ to 6c.; citron peel, 18c.; lemon peel, 12c.; orange peel, 13c.

JUST ARRIVED FROM GERMANY

KNORR'S
Evaporated Soup Tablets, Vegetables
Sliced and Granulated Potatoes
Beef Bouillion, etc.
Undoubtedly the finest goods on the market. Write for prices.

BALFOUR & CO. - Hamilton

Millar's Paragon Cheese

A PRODUCT THAT PLEASES

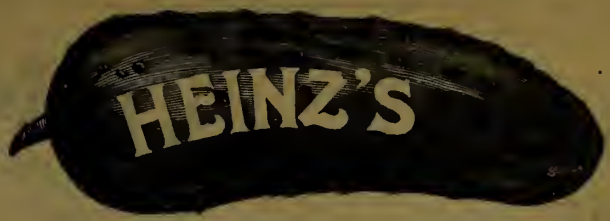


IN PRETTY WHITE POTS

There is always a satisfaction to the retailer in handling a good article, and the universal verdict heard from all who handle this brand is that it is **THE BEST.**

AGENTS
FRANK MAGOR & CO. Montreal
A. E. RICHARDS & CO. Hamilton
JOSEPH CARMAN Winnipeg

T. D. Millar Cheese Company
INGERSOLL, ONT.



Pickles.

Tomatoes do not develop perfectly in every section. Those used in the preparation of Heinz's Ketchup are especially grown in localities where development is perfect.

Others of our Popular Specialties are:

Tomato Chutney **Evaporated Horse Radish**
Tomato Ketchup **Tomato Soup**
Baked Beans with Tomato Sauce

For sale by
H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.

MEDALS--
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The GENUINE always bear this Keystone trade-mark

H. J. HEINZ Co. KEYSTONE PICKLING & PRESERVING WORKS TRADE MARK PITTSBURG, U.S.A.

SUGAR—While there is a rather easier market, it is doubtful if lower prices will rule. However, the feeling has rather interfered with business, as, while buyers are offish, holders are not inclined to shade prices. Stocks here are light. We quote: Granulated, 4⅜ to 4½c.; yellows, 3⅜ to 3⅝c.; Paris lump, 5½ to 5¾c.; powdered, 5¼ to 5½c.

MOLASSES—Market tends higher, and this week's figures are above those of last. This is particularly the case with Barbadoes, which is light stock, and for which there is considerable outside demand. Porto Rico shows less change, and is fair stock. There is little New Orleans molasses moving this season. Syrup is also quiet. We quote: Barbadoes, 25 to 26c.; Porto Rico, 27 to 30c.; New Orleans, bbls., 28 to 30c.; Antigua, 22 to 23c.; St. Croix, 20 to 22c.

DAIRY PRODUCE — Eggs continue to move up. Stocks are light; receipts small. This is all that keeps price where it is. It was expected the price would have gone off before now. In butter there is no improvement. Stocks are large. There is a fair sale for best quality. A few new rolls are being received. Cheese is slow at price. We quote: Dairy butter, 15 to 18c.; creamery, 18 to 20c.; prints, 20 to 22c.; cheese, 9½ to 10c.; eggs, 20 to 23c.

FISH—While demand is rather quiet, yet there is an improvement looked for as Lent is coming in sight. A rather better market in frozen fish is to be noted this week, but herrings are still scarce. Better receipts and rather lower prices are expected. In smelt, St. John business is light, fish being shipped direct from the north shore to the American market. Catch is smaller than usual. Pickled herring are a little easier. Prices are likely not to show much change. Boneless fish has a good sale and finnan haddies move freely. We quote as follows: Large cod, $3.25 to $3.50; medium, $3 to $3.25; pollock, $1.80 to $1.85; Bay herring, $1.80 to $1.85 per half-bbl.; smoked, 6½ to 7c.; Shelburne, $3.75 to $3.80; Canso, $5 to $5.25; boneless fish, 3½ to 4½c.; cod, 6 to 6½c.; frozen cod and haddock, 2 to 2½c.; pollock, 1 to 1¼c.; herring, $1 to $1.10 per 100; smelt, 3 to 5c. per lb.; smoked haddies, 4⅛ to 5c.

PROVISIONS—Clear pork is low. Dealers are anxious to sell, and prices are lower than goods could be replaced. Mess pork is firm and shows fair business. In plate beef there is little doing, but the market is firmer and prices must go higher. Lard is held firmer, and higher prices are looked for. The low price of pure has for some time almost shut compound out of the market. As prices go up there is rather more enquiry. We quote: Clear pork, $14.50 to $15; mess, $14.00 to $14.50; plate beef, $13.50 to $14.50; hams, 11 to 12c.; rolls, 9½ to 10c.; pure lard, 7½ to 8c.; compound, 6½ to 6¾c.

FLOUR, FEED AND MEAL—While the flour market is easy the fact that prices did not follow advance in outside markets leads to no change in quotations here. Dealers are light buyers. Meal keeps its price and shows a fair sale. Feed is hard to get and is high in price. New Brunswick oats continue to have a good sale here, being quoted under Ontario prices. Hay is dull. Barley, split peas and beans are in fair demand, with stocks light, except, perhaps, in beans, of which a few holders have still quite a few, bought at the low prices. We quote: Manitoba $5.70 to $5.75; best Ontario, $5 to $5.10; medium, $4.75 to $4.80; oatmeal, $3.70 to $3.75; cornmeal, $1.90 to $2; middlings, $16 to $16.50; bran, $14.50 to $15.00; hand-picked beans, $1 to $1.10; prime, 90 to 95c.; barley, $2.90 to $3.10; round peas, $1.25; split peas, $3.00 to $3.25; yellow eye beans, $1.75.

ST. JOHN NOTES.

The annual statement of the Bank of New Brunswick shows a particularly successful year, the profits being $10,000 more than

Best for Strength



Best for Flavor

THE VIMBOS FLUID BEEF CO., Limited
OF EDINBURGH AND LONDON

53 St. Francois Xavier Street MONTREAL

in 1896. There were two dividends, 6 per cent. on $500,000 capital and $50,000 was added to the rest.

The exports from Woodstock for the past three months, to the United States, amounted to $38,884.27.

C. & E. Macmichael are finding a large demand for Burnham's "Hasty Jellycon." They received a large shipment this week, containing a full assortment of flavors.

The Fredericton Board of Trade this week elected the following officers: President, Allan Randolph; vice-president, C. F. Chestnut; treasurer, W. Tennant; secretary, J. W. McCready.

Mr. Horace Cole, who for a number of years has represented Jardine & Co. on the road, will continue to call on his customers, representing Bowman & Angevine, the successors of the old firm.

Two St. John houses, T. S. Simms & Co., broom and brush manufacturers, and W. Frank Hatheway, wholesale grocer, are conducting their business on the profit-sharing basis, and after some years' experience are well satisfied with results.

It was reported that the privilege of ten days' storage in flour arriving at the I.C.R. sheds by the C.P.R. had been cancelled. The C.P.R. inform THE CANADIAN GROCER that their patrons will have the same privileges as those the I.C.R. enjoy, and that they will not be charged storage unless flour be not cleared in the ten days, as formerly.

Many unkind remarks are heard about the U.S. Customs collectors, and particularly the collector at Vanceborough, by the citizens here. No Christmas gift of any value escaped them, and full duty was collected from the receivers. The Canadian collectors kept away from such small business and allowed Christmas gifts of small value to pass.

Two carloads of Newfoundland dogs, numbering 125, were sent last week from Vancouver en route for the Klondyke.

TRADE CHAT.

THE GOLDEN, B.C., ERA says that 30,000 people are now waiting at Seattle to go to the Klondyke, and a despatch says that a steamer left Victoria, Thursday, last week, with 600 passengers, bound for the same destination. It is expected that in a few weeks one steamer will be leaving Victoria every day with that number of passengers aboard.

A Vancouver grocer is advertising fresh butter from New Zealand.

The Board of Trade in Woodstock, Ont., is considering the advisibility of that town being incorporated as a city.

J. L. Archibald, grocer, Spring Garden Road, Halifax, N.S., has admitted his son, Burton A., into his business.

The Draper mill, Brantford, which has been standing idle for a long time, has passed into the hands of J. & R. Robson, and in the future will be operated by them.

The Kamloops, B.C., Standard states that tobacco has been successfully grown at Kelowna, B.C., and advises the farmers in the neighborhood of Kamloops to put in a crop.

Tenders will be received up to January 24 for the bankrupt stock of Harry C. Pickles, which includes dry goods, groceries, and other general merchandise. The book debts are valued at about $700.

A petition is being circulated in Essex county asking the Ontario Government to change the open season for quail, as these birds are becoming scarce and need more protection. The open season is now from Oct. 15 to Dec. 15, and the petitioners desire that it should be from Nov. 15 to Dec. 15.

At the meeting of the Butter and Cheese Association the following officers were elected: President, D. Derbyshire; first vice, John McTavish; second vice, E. J. Madden; third vice, Alpin Campbell; directors, Edward Kidd, William Eager, J. R. Dargavel, James Whitton, Thomas Carlow, Henry Wade.

At the tenth annual general meeting of the Winnipeg Grain Exchange the report presented was highly satisfactory, and showed things to be in a very prosperous condition. The election of officers resulted as follows: President, R. Muir; vice-president, H. D. Metcalfe; secretary-treasurer, C. N. Bell.

EUROPEAN SUGAR BOUNTIES.

Austria and Germany have intimated their willingness to attend the proposed conference at Brussels to discuss the abolition of sugar bounties. France is also showing an inclination to join, so an early meeting is probable. The export of sugar to the United States has almost stopped. During the last quarter of 1897 only $27,000 worth of sugar was shipped from Hamburg, the principal sugar port of Germany.

TO SUBSIDIZE VESSELS.

The new Government of Newfoundland has announced its intention of subsidizing sailing vessels that engage in seal fishing by granting to their owners a bounty of $4 per ton. The aim is to encourage the investment of capital and labor in their unequal competition with the powerful fleet of steamers that has almost driven sailing vessels from the trade.

WESTERN ASSURANCE COMPANY
Incorporated 1851.

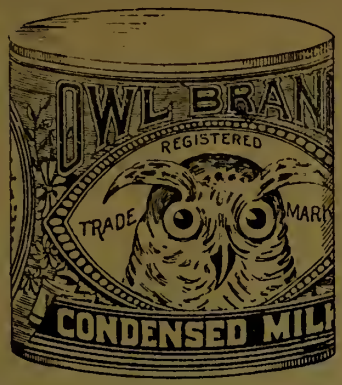
Fire and Marine

Capital, subscribed $2,000,000.00
Capital - - - 1,000,000.00
Assets, over - - 2,320,000.00
Annual Income - 2,300,000.00

Head Office: TORONTO, ONT.

Hon. Geo. A. Cox, President. J. J. Kenny, Vice-President
C. C Foster, Secretary.

Guaranteed to keep in any climate.



WE DON'T WANT YOUR TRADE
TO LEAVE YOU
and it never will if you always have

Owl Brand Condensed Milk

in stock. We have spared neither money nor pains to make our **Condensed Milk** the best on the market.

Made only by
The Canada Milk Condensing Co. - Antigonish, N.S.

THE DOMINION BANK
Capital (paid-up).....$1,500,000
Reserve Fund..... 1,500,000

DIRECTORS
Hon. Sir Frank Smith, President. | W. Ince. W. R. Brock. Edward Leadley. Wilmot D. Matthews. A. W. Austin.
Vice-President.
Head Office - TORONTO

AGENCIES
Belleville, Brampton, Seaforth, Cobourg, Guelph, Uxbridge, Lindsay, Napanee, Whitby, Orilia, Oshawa, Winnipeg

Toronto—Dundas street, corner Queen.
" Market, corner King and Jarvis street.
" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

COMPLIMENTS OF THE SEASON.

Thanks for favors during the year now closed. A continuance in 1898 will be appreciated.

OUR MOTTO!
Courteous Treatment, Fair Dealing.

George Foster & Sons
BRANTFORD, ONT.

Sterling Brand Pickles . .

(IN BOTTLES ONLY)

are becoming immensely popular because of their superiority.

Do You Sell Them?

Made by
T. A. LYTLE & CO.
Vinegar Manufacturers, TORONTO

KLONDIKE SUPPLIES
Evaporated Vegetables
Condensed Soups
Bouillions, etc., etc.

We sell the only preparations adapted for mining purposes.

WARREN BROS. & CO.
TORONTO.

Extra Choice
Hams Bacon
Pure Lard
Mess Pork

PARK, BLACKWELL & CO. Limited
Pork and Beef Packers,
TORONTO

Quality Equality

"Excelsior"

EASILY THE BEST.

Uniform Reliable
Exquisite Delicious

Supersedes all ordinary

Coffees

Todhunter, Mitchell & Co.
Coffee Specialists.
Roasting by Patented Process.

BUY

Ivory Bar Soap

THE BEST MADE

California Santa Cruz ...Prunes

In 25 and 50 lb. boxes. All sizes.

A LARGE SHIPMENT JUST TO HAND

PERKINS, INCE & CO.
TORONTO.

MANITOBA MARKETS.

WINNIPEG, Jan. 17, 1898.

IT is with deep regret that we announce the death, yesterday, of Mr. Jas. Thompson, of the firm of Thompson, Codville & Co.

The second annual banquet of the Winnipeg Retailers' Association took place on the 11th instant. The attendance was large and very fairly represented the retail business interests of the city. The usual patriotic and loyal toasts were duly honored but the chief interest of the evening centred in the speeches made by G. Fowler and D. W. Bole, in response to the toast "Commercial Interests."

On the 13th instant the Winnipeg Grain Exchange held its 10th annual meeting. The retiring president, Mr. N. Bawlf, gave a capital address summing up the work of the year, and pointing out the rapid increase of the grain business in the country. Speaking of Fort William as a shipping port, Mr. Bawlf gave the following table :

Shipped from Fort William.	Bushels of Wheat.
During the season 1895	10,587,866
During the season 1896	12,689,000
During the season 1897	17,600,000

Mr. R. Muir was elected president for the ensuing year.

On Thursday evening, the 14th inst., the ex-president, Mr. Bawlf, according to established custom, entertained the members at dinner. There was, however, a pleasant departure, as the dinner, instead of being given at one of the city hotels, was given in Mr. Bawlf's own handsome residence, Mrs. Bawlf, with several lady friends, cordially welcoming the guests.

The wheat situation is without change. During the week, one of the elevators belonging to Reid & Co., of Cypress River, was destroyed by fire. The wheat in store was a total loss, but the amount was not large, and was covered by insurance.

In the general grocery market there is nothing new. Business is quiet, prices steady with few indications of change.

SUGAR—In sympathy with the east, this commodity is a shade easier, having dropped about ⅛c. during the week. Granulated is now quoted at 5 to 5 1-16c., and yellow at 4¼c. Syrups are 3 to 3¼c. per lb. Stock is mostly American, with the exception of 2 and 8-lb. tins from the Canadian refineries.

EVAPORATED FRUITS—Dried apples are a little firmer, with an advance of ⅛c.; they are now quoted at 6⅝ to 6¾c., according to quality; evaporated apples, 11 to 11¼c. There is practically no change in California stocks, excepting that prunes are perhaps a shade easier, the price running from 4¼c. up. Raspberries, 22c.; pears, 11½c.; plums, 10c.; apricots, 11c.; yellow nectarines, 10c.

CANNED GOODS—The canned vegetable situation remains the same. Market is stiff, with indications of further rise. Tomatoes, $2.35 ; corn, $1.60: peas, $1.80 ; beans, wax and string, $1.60; pumpkin, $2. Canned fruits are not yet in demand, so that there is no change in price. The fruits are as plentiful as vegetables seem to be scarce.

RICE—No No. 1 Japan to be had ; No. 2 has been offering, but fulfilment of contracts are not guaranteed, so that it is difficult to see how there can be any Japanese rice on this market for at least sixty days. Some small lots have been offered from Vancouver, but both price and quality are unsatisfactory. There is, however, every indication of receipts of Rangoon rice at reasonable figures. Nominally, the price is 4¼c.; China rice, No. 1, is quoted at 5c.

CEREALS—Granulated oatmeal is particularly scarce, none of the local mills having any. Rolled oats are also scarce. Present stocks are all being purchased in the United States. Rolled oats $2; granulated, $2.25 ; cornmeal, $1.50; split peas, $2; pot barley, $2.25.

CHEESE—Supply small. Late September make is worth 11c.

EGGS—Strictly fresh are worth from 18 to 20c., with demand very far in advance of supply.

BUTTER—Market very firm, with no heavy stocks. Strictly gilt-edged dairy is worth from 17 to 19c., and second grade, 15 to 17c. It is known that one firm paid as high as 18c. for a carload going to the Crow's Nest Pass.

FISH—Market quiet. Fresh herring, 35c. per doz.; smelt, 9c.; finnan haddie, 6½c. per lb.; Labrador herrings, half-barrels, $3.25 ; oysters, extra selects, $2.10 to $2.20; standard, from $2 to $2.10. The stock reaching Winnipeg this year is superior to any that has been on this market for the last three or four seasons.

GREEN FRUIT—Travelers are out on the road just gathering up fresh orders. All stock sent out since Christmas has been by express heated cars, and will begin to run out again this week. Prices are unchanged with the exception of oranges. These are now quoted : Mexicans, $4 to $4.50, and navels, $4.50.

CURED MEAT—The markets are a little stiffer, but there is no change in price.

PERSONAL MENTION.

Mrs. Parsons, of Guelph, maker of the celebrated Stilton cheese, died, on Sunday, at the age of 95.

Mr. Windsor, of the Windsor Canning Co., is making a tour of the west. He was in Toronto this week.

DEATH OF MR. JAMES THOMPSON.

A THUNDERCLAP from the clear, frosty January sky would hardly have been as startling to the citizens of Winnipeg as the announcement, in Grace Church, on Sunday morning, of the death of Mr. Jas. Thompson, founder and head of the wholesale grocery firm of Thompson, Codville & Co. All day Saturday Mr. Thompson was about his usual business, hearty and vigorous, carrying his 67 years with such ease that it was a surprise to many to find that he had so nearly reached the allotted span. During Saturday evening he felt faint, gradually sank, and died at 4 a.m. Sunday.

Mr. Thompson has been a resident of Winnipeg for something over ten years, going there when the head office of the firm was moved to the west ; and during those ten years he has enjoyed the respect and confidence of all who knew him. A singularly quiet man, he was one of the strong men of that city. His business integrity was of a very high order, and when the news of his death circulated through Winnipeg to many lips came the familiar scripture quotation, "Mark the perfect man, and behold the upright, for the end of that man is peace."

To his many friends in Quebec and Montreal his death will prove a great shock. Much sympathy is felt for the widow and family. Deceased had four sons—Mr. W. J. Thompson, who was associated with him in the business, and between whom and the father there existed, in addition to the paternal tie, a peculiarly strong, deep friendship, in fact they were much more like brothers than father and son ; one son in St. Paul, another in Chicago and the fourth in Montreal. It is likely the body will be sent to the city of Quebec for interment.

CHEESE BOARD FOR CORNWALL.

A deputation of influential farmers and dairymen, representing all sections of Stormont County were in Cornwall on Friday. They came over the Ottawa and New York, and were headed by D. P. McKinnon, of South Finch. They came to interview the Town Council with a view to the establishment of a local cheese board in Cornwal' for the sale of cheese manufactured in Stormont and Glengarry. These two counties are among the richest dairying districts in Ontario, and the farmers have long felt it a disadvantage that there has been no board at a central point for the sale of their cheese. At present the cheese is sold by each factory to travelers for Montreal firms. The Town Council promised to provide rooms in the Town Hall for the accommodation of the board, and it will accordingly be organized in March, before the opening of the season of 1898.

AGENT WANTED

A LIVERPOOL Wholesale Wine and Spirit Merchant wishes to be represented in Canada. Apply H. S. Ashburner, 18 St. Ann Street, Manchester. (4)

SITUATION WANTED.

CLERK WANTS SITUATION; EXPERIENCED in groceries, boots and shoes; good address and references; good window dresser. Apply Clerk, care CANADIAN GROCER, Toronto. (3)

GRIMBLE'S English Malt

Six GOLD Medals **VINEGAR**

GRIMBLE & CO., Limited., LONDON, N.W. ENG.



CLASSED A 1

J. Bruce Payne's

CIGARS

Superior goods for superior custom. Recognized as the standard of perfection. . . . . .

J. Bruce Payne - Granby, Que.

BRUNNER, MOND & CO.'S

BM&Co. TRADE MARK

WINN & HOLLAND
MONTREAL
SOLE AGENTS FOR CANADA

Bicarbonate of Soda
Soda Crystals
Concentrated Sal Soda
Caustic Soda
Bleaching Powder
Pure Alkali

BEST IN THE MARKET

PUREST THAT CAN BE MADE



C. E. Colson

Montreal

UNFAIR BUSINESS METHODS.

IT IS a business man's privilege to increase his trade by every honest and legitimate means in his power, but we must protest against the unfair and dishonest means that are being employed by traders in the United States to rob the business men of this country of the trade that rightly belongs to them. We are, with more than a spirit of fairness, putting American miners on a footing with our own people, giving them the protection of our laws, and, in fact, dividing with them our heritage of gold. This would seem, in all conscience, sufficient to satisfy any reasonable people, but the people of the United States are not reasonable—they want it all. These thoughts are suggested to us by an article that appears in a New York trade paper under the head of "Advice to Miners Fitting Out for Klondyke," and which reads as follows :

As a rule the men who have gone to the Klondyke have fitted out at Victoria. Here is the first mistake.

Victoria is not as handy or as cheap as Seattle. The merchants of Victoria have been spreading the report that it paid to buy there, as the miners would then save the duty that is put on all American goods. This is a transparent untruth. In the first place, nearly all supplies carried by a miner are staples shipped from the United States to the Victoria merchants, who are required to pay the same duties on these goods that the miners would have to pay; hence, Victoria merchants have to sell the goods to the miners with the duty added. And then, goods sold in Victoria have to be put in charge of a United States deputy collector while in the territory of the United States. This costs $5 a day, and the packages cannot be opened until British territory is reached. This creates trouble and hardship, besides being very expensive if the miner is delayed in crossing the pass. Goods bought in Victoria cannot be sold in Alaska. If the miner should desire to sell out in order to return to the United States he will find that the law would not enable him to do so. By purchasing at Seattle, the miners can use their outfits where and when they like, either before or after crossing the British line. A small duty is paid on all luggage in excess of 100 lbs. This costs between $9 and $35 on an outfit.

For deliberate misrepresentation and perversion of facts we think this article takes the palm. To anyone who knows anything about our trade in British Columbia the article needs no comment. That our Government has been too lenient with the American miner and his American outfit is a fact, but that we do levy duties is not a transparent untruth, as our Customs returns will show.

"That nearly all supplies carried by a miner are staples shipped from the United States to Victoria merchants, who are required to pay the same duties on these goods that a miner would pay" is simply a deliberate falsehood without the slightest foundation, except that it is founded upon malice and greed for what does not belong to them, and envy of our manufacturers, who, from their vast experience of outfitting for a northern trade, are in a much better position than the Americans can be to compete for that trade, and there is no language too strong to condemn the employment of such methods for obtaining trade.

That the American Customs authorities have tried to hamper our trade by most unneighborly behavior we believe is true, and as we have the means of protecting ourselves against this we should soon be able to stop it. If we do not we deserve to suffer. There is one comfort—we know exactly what we have to meet, and "forewarned is forearmed," although it is extremely humiliating to have our opponents show us their hand with such apparent confidence in our childlike simplicity, regarding us, as they must from actual experience, as too weak or too cowardly to strike back.

This article should have the effect of hastening us in getting two or three all-Canadian routes to the gold fields. It is a well-known fact that either the Stickeen River, Ashcroft, B.C., Edmonton land and water routes, or the latest and not the least desirable, the water route via Prince Albert, which we mention in an interview with Mr. McLeod of that place, are all and each better and much more comfortable and desirable ways of getting at our gold than the crossing of any of the Alaska passes or glacier-covered mountains of that inhospitable country, or by taking the long water trip via St. Michael's which is 4,450 miles in uncomfortable, overcrowded steamers where only a limited amount of baggage and supplies can be carried.

We appeal to the boards of trade and business men in this country to hold what we have got and what is ours by right of inheritance.



Clear as a crystal and delightful in its invigorating and aromatic odor is the coffee that comes to you in pound and two-pound tin cans from the famous coffee importers,

Chase & Sanborn

its purity and its strength being guaranteed by their seal.

Its supreme merit has been proved and is acknowledged by thousands of the most fastidious coffee consumers throughout the land. Grocers everywhere sell it.

FOR SALE. Boxes Choice Smoked Herrings and Half-Barrels Herrings - - Choice Prime Beans, Evaporated Apples.

Apply JAS. R. SHIELDS & CO.
Board of Trade, TORONTO



How Pleasant

to have your particular lady customer say, Thank you VERY MUCH for recommending me to try

"WHITE MOSS" COCOANUT

it was SO delicious; we will use no other in future.

Statements like the above are getting to be an every-day occurrence.

CANADIAN COCOANUT CO.
Montreal

THE
Oakville Basket Co.

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

PACKAGE Clothes Pins



All selected perfect Pins, put up in 4 and 6 doz packages. Time, money and labor saved. Manufactured by

The Wm. Cane & Sons Mfg. Co., Limited
Newmarket, Ont.

Represented by
Chas. Boeckh & Sons, Toronto.
T. S. Simms & Co., Ltd., St. John, N.B.

FIRST CLASS RETAILERS SELL

ABSOLUTELY PURE

GIVE IT COW BRAND SODA A TRIAL



SALT

We are always fully stocked with Salt for Butter, Cheese, Table and general use. Send a card for prices or samples. . . . . .

VERRET, STEWART & CO., Montreal - Quebec.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

CLUBBING RATES

The Dry Goods Review and The Canadian Grocer **$3.00**

Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . . . MONTREAL



An Automatic Selling Machine to sell Adams' Tutti Frutti. For particulars write stating your location in your town to Globe Automatic Selling Co., 13 Jarvis St., Toronto, Ont.

WHY SOME MEN FAIL.

SOME men make excellent clerks, says an exchange. They are honest, reliable and industrious, but are lacking in executive ability and the qualities necessary for the management of details. They are all right if they have some one to plan the campaign. They can then carry it out, but they are entirely at sea when compelled to depend upon their own resources.

Laziness causes many a man to miss that success which he might obtain were he alert. Many men start well, and make some progress, but as they see things going along smoothly, they think they can now "take it easy," and so leave the management of their stores to irresponsible clerks while they go on a hunting or a fishing trip, or spend many hours loafing around hotels when they should be behind their own counters.

A man cannot make a business success in this way, and he will be surprised to see how his trade is drifting away from him.

A man to succeed in these days of keenest competition must work hard. He must have a constant oversight upon the minutest details of the business, and though he may not perform every task himself, he should know that it has been done properly by his subordinates.

Extravagance ruins many a man who otherwise might have achieved fortune. Young men on a salary are content and save a portion of it. But when these same men start in business, they are not content with their former pay. They fail to realize that in its initial stages every dollar left in the business is worth more than two dollars when a business is fully established.

WHO OWN THE RETAIL STORES?

The Liverpool Grocers' Association have rendered a distinct service to the trade in addressing a circluar to the whole of the grocers' associations of the country, calling their attention to the importance of exercising some control over the display of show cards, tablets, letters and lamps advertising the goods of manufacturers and receiving nothing for this work in return. It has long been a matter of surprise to thoughtful and successful traders that so many grocers were willing to turn their shops and outside walls into advertising stations without payment. If a manufacturer wishes to place a bill upon a posting station, he has, according to the prospectus of a recent company, to pay at least "1d. per double crown sheet per week" for the privilege.

An ordinary grocers' shop has in it from 10 to 20 double crown sheets in the form of show cards continuously, whilst on his outside walls he has likewise another half-dozen or so in the form of iron tablets. Then there are opal letters on his windows, which prevent his customers from seeing the display he makes, whilst frequently his gas globes are ornamented with the manufacturer's device. His bill heads are advertising sheets likewise. To so large an extent is this now done that it is sometimes difficult to distinguish the name of the shopkeeper from the manufacturer's, and reminds one of the story of the Japanese who knew but little English, and on his return from a visit to England told his friends that almost all the railway stations in England were called "Colman's Mustard." This is a serious thing for the trader, who certainly ought to remember that one of the secrets of success is to make his name well-known.

If manufacturers wish to do this extensive advertising in and outside shops, it is but reasonable that they should pay for the privilege. They have to pay for it at the railway stations, and inside refreshment bars, and why not in grocers' shops? But there is another side to it; the shopkeeper is responsible to the public in the event of any of these outside tablets being insecurely fixed. Not long ago a large manufacturer's advertisement board was blown down in a leading London thoroughfare, and narrowly missed striking a foot passenger, who, if he had been caught by it must have been killed. The shopkeeper would have had to pay the damages, which would probably have been claimed, and yet he gets nothing for the board. Many of the tablets are put in a very unsatisfactory fashion, and the insecure fixing adds a new risk to the shopkeeper's already long list of responsibilities in carrying on his business. We hope the Liverpool Association circular will be very carefully discussed, and action in defence of the shopkeeper taken upon it.—London Grocers' Monthly.

FRUIT FLAVORS FROM LEAVES.

M. Jacquemin, a French pharmacist, has, according to an exchange, invented a process by which he says he can form from the leaves of various fruit-bearing trees and shrubs the flavors that are characteristic of the fruits themselves. From apple tree leaves, crushed and fermented, he obtains a liquid possessing the fragrance and taste of apples, and from vine leaves a beverage resembling wine. His theory is that the peculiar flavor of apples, pears, grapes and berries is prepared in and derived from the leaves of the plant.

ONTARIO FLOUR FOR BRITAIN.

A well-known miller in Ontario, who believes he has better facilities for arriving at conclusions on the crop question than the Government, gives it as his opinion that Ontario raised a crop of over 45,000,000 bushels in 1897. Consequently this province is in a better position to supply the British market with flour than Manitoba is, and hence the reason for the larger quantities of flour being shipped from Ontario than from Manitoba. It is pleasing to know that Canadian flour, which used to be classed as American in the English market, is now sold there on its true merits and is so well appreciated.—Bradstreets.

SHIPMENTS OF CURRANTS.

Under date of January 4, D. Pasqua writes from Patras, Greece, regarding the situation in currants there: "We have had a very active market during December, and prices have kept strengthening all the while. The shipments of the month are as follows:

	Season to Dec. 31		Season to end July.
	1897-8. Tons.	1896-7. Tons.	1896-7. Tons.
To England	49,365	42,400	54,700
To U. S. and Canada	9,910	13,185	14,065
To Australia	2,800	2,370	2,775
To Holland, Belgium, Germany & Austria	18,765	23,5[illegible]	42,200
To Russia	....	19,321	19,321
To France	895	3,054	6,223
To sundries	300	900	1,200
Total	81,975	104 730	140,484

BUTTER SHIPMENT TO BERMUDA.

Rutherford, Marshall & Co., of Toronto, have this week made a large trial shipment of butter to the Bermuda Islands, West Indies, and it is hoped a steady trade in this article may be opened. Last year the United States exported 119 tons of butter to Bermuda, as compared with 13 tons shipped from Canada. As it has been clearly demonstrated that Canada can make good butter, and as the freight rates are as low from St. John as from United States ports, a good trade should be opened up.

A UNIQUE SOAP DISPLAY.

G. Ballentine, who opened up a grocery store at 268 Queen street west, Toronto, has a novel soap display in his window this week. He has a number of boards cut out in the shape of a man, with bars of soap nailed in front of them in such a way that the soap seems to be standing alone. On the top of the display is a false face, which makes the appearance of the whole display very grotesque, and attracts much attention.

APPOINTED AGENT FOR CANADA.

Mr. W. G. Bender, at one time with the Eby, Blain Co., Limited, has been appointed manager in Canada for Mr. L. Schepp, the shredded cocoanut manufacturer, with head office at Toronto. Mr. Bender is well known in the trade and has a good many friends. He should do well, and THE CANADIAN GROCER wishes him success.

TRY A CASE OF

TOLEDO CORN STARCH



This starch is manufactured from only the finest, selected, white corn grown in the corn belt of America. No other corn can produce the same desirable qualities as this. We invite comparison. . .

Sold, wholesale by...

The F. F. DALLEY CO., Limited, Hamilton, Canada.

THE RICE CROP IN JAPAN.

THE following brief forecast on the rice crop of the year is based on reports forwarded by the Government Local Experimental Farms and published in the official gazette :

Tokio and its Vicinity.—In consequence of the various adverse influences, as, for example, low temperature, abundance of rainfall, storms, etc., the rice crop of this year, as compared with the average year's yield, will show a fall of 10 to 20 per cent. The yield of upland rice will not differ from that of the average year.

Kei-Han.—Owing to the ravages of injurious insects and unfavoaable weather, the harvest will fall in yield by 10 to 20 per cent. as compared to the average year's yield. That of upland rice may be expected to be at least equal to the average yield.

Eastern Osha. — The early varieties appear to promise an inferior harvest, the middle varieties are somewhat better, while those of later growth may be expected to yield the average harvest. However, as farmers in this section of the country mostly cultivate the middle varieties the harvest may show, on the whole, a somewhat better result as compared to the average year.

Hokuriker Districts.—The farmers of this region generally prefer to cultivate the middle varieties, as do those of the abovementioned districts. Unfortunately the injurious insects that made their appearance with special virulence from about the middle of August wrought considerable damage. This untoward incident also hastened the maturing period by four to seven days. It is, therefore, surmised that the harvest of the year will fall to 60 or 70 per cent. of that of the ordinary year. The case of upland rice is probably worse, due to unfavorable weather and also to a kind of parasitic disease. The harvest will give about one-half of the average yield.

Sanyo Districts.—Here the harvest is expected neither to fall below nor to rise above that of the ordinary year. Upland rice is expected to be far better than usual.

Shikoka.—The harvest of the middle and late varieties is on the whole very good, though the early varieties may show a little fall, owing to the ravage of insects. Upland rice also is expected to yield a better harvest than in ordinary years.

Kyushu.—Though the period of maturity was delayed five or six days the harvest on the whole promises to be excellent. The probability is that the yield will surpass that of ordinary years. The harvest of upland rice similarly promises well.

O. U. Districts.—The growth of the rice plant was not bad, but the ravages of insects and vegetable parasites must have considerably affected the harvest. It is estimated that it will fall below that of the ordinary year by about 15 per cent.

Tokaido Districts.—The growth ts excellent on the whole, though the upland rice will fail in yield by about 20 per cent. of that of an average year. We ought to add here that all these reports are based on the existing state of things, as investigated on the 23rd of last month (October). Since writing the above the following latest advices, which have reached the Noshomusho, are to hand: Osaka expected not to fall below the average year's harvest. Ibaraki and Nara the same. Miye good. Yamanashi expected to be about 1⅓ per cent. less than the average harvest. Shiga and Toyama the same. Miyagi and Okayama expected to fall below the last year's harvest. Iwate about 20 per cent. less than last year. Shimani and Kagawa about 20 per cent. less that the average harvest. Tokushima and Kumomoto more than 20 per cent. increase as compared with the average year. Fukuoka an increase of 10 to 20 per cent. Kagoskima more than 10 per cent. increase. Miyazaki between 30 and 40 per cent. increase.—Japan Weekly Times.

LAPORTE, MARTIN & CIE.

IMPORTERS AND WHOLESALE GROCERS

Agents in Canada for

"Princess Louise" Japan Tea. "Victoria" Japan Tea

"P. Richard's" Brandy. "Mitchell's" Whiskeys

72 to 78 St. Peter Street, MONTREAL

AMONG THE RETAILERS.

Departmental Stores.

It is interesting to note the difference in the views that various retailers take of the effect of departmental stores on their individual business and the business of the grocery trade as a whole. Some maintain that departmental stores are not working and never did work much mischief in the trade, that the people know they do not give any better bargains than the ordinary dealer, and that they only buy in these stores once in a while when they go to get some article not easily procured elsewhere. Others express their belief that these stores are wrecking the grocery trade, surely and steadily, though not by the bargains they offer. The general belief seems to be, however, that these stores have done by their cutting, reckless advertising, etc., much injury to the trade, but that there is not much prospect of them doing any more than they have done, as the conditions of trade generally are improving. There is much less bad credit given now than formerly, the relationship between the wholesale and the retail merchants has improved, and now the percentage of profit is so small that departmental stores cannot afford to cut below the regular price of the up-to-date retail grocers in the cities and in many of the country towns. There is no doubt that the persistent agitation of the past couple of years has made the general public more wary of buying in these stores. It strikes me, however (and I know there are many interested in the business who think with me), that this talk of special legislation, which occupied many minds last year, is not calculated to help the regular retailer. It seems a characteristic of the Saxon that he will have fair play, and "special" legislation is in disrepute here. And there is no need of legislation to disproportionally increase the taxes of a merchant who carries more than one line of stock, as was at one time suggested. Justice demands, of course, that these merchants should be taxed in proportion to their sales, yet any legislation going further than that would not be supported by the general public, and might react in favor of the departmentals. And as in legislation, if in conversation a retailer takes too strong a view, he is apt to weaken his cause. There are many things about a departmental store, which, viewed from the standpoint of the general public, are wrong in principle, their recklessness of advertising and their monopolistic tendency for instance. The small grocers on even the out-of-the-way corners have their place as well as the departmental, and are not going to be crushed by this great monster. Yet, if a customer does take advantage of such close prices, there is nothing to be gained by trying to impress such a customer with the idea that the principle of buying in such a store is wrong. The public are, rightly or wrongly, going to look at this matter from a consumer's standpoint, which is not necessarily the same as the retailer's idea of things. The way to keep a departmental or any other store from crushing one is to conduct one's business on the best, most modern business methods, buying and selling as much as possible for cash, and using printer's ink in something the same manner as the departmentals, though with less recklessness in regard to truth than has been displayed by some of these institutions.

THE RAMBLER.

REJECTION OF TEAS.

Some of the reports regarding the rejection of teas are being received at the Treasury Department at Washington, and are in more detail than the report of the collector at New York. The total entries at Chicago from May 1 to December 31, 1897, were 7,516,483 lbs., and the number of pounds entered at other ports, but examined at Chicago, was 1,248,686. The rejections included 60,523 lbs. of tea entered at Chicago, of which 42,554 lbs. of Japan tea were rejected out of 5,396,755 lbs. entered, 17,444 lbs. of green tea were rejected out of 1,233,245 lbs. entered, and 525 lbs. of India tea were rejected out of 538,141 lbs. entered. The small quantities of Oolong and Congou entered were all accepted. The teas examined at Chicago from other ports included 16,209 lbs. of Congou, of which 6,579 lbs. were rejected. There were no other rejections under this class of entries. The reports from the Pacific stations show heavy importations of tea. The entries at Port Townsend covered 14,387,549 lbs. for consumption and 5,118,649 lbs. for transportation in bond. Most of this tea was China tea, and there was no report of rejections. The San Francisco entries were 5,005,456 lbs. of China tea, 8,888,859 lbs. of Japan and 157,188 lbs. of British. The rejections, which were reported in bulk, were 225,000 lbs. The entries at Portland, Oregon, covered 708,871 lbs. of Japan and 135,529 lbs. of China tea. The rejections were 34,000 lbs. of Japan and 10,158 lbs. of China.

SPOKE WELL OF THE OIL.

"The new oil made at Sarnia is a revelation," remarked an oil man to THE CANADIAN GROCER. "Canadians have been buying American oil for years past, when it were possible for them to have made better oil at home. It is now beyond any possible doubt that Sarnia water white and prime white lamp oils are superior to the best water white American oil. The trade should see that the barrels are branded 'Sarnia water white oil, the Queen City Oil Co., Limited, Toronto.' This will insure the best oil. The public will be interested in testing this matter for itself. It's another feather in the cap of our Canadian industries," he concluded.

OTHER FIRMS

Are not content with copying our package, but are using the identical words on our labels. Imitation is the sincerest flattery, but do not be deceived, as Meadow Sweet Cheese has the largest sale of any package cheese in England and United States, and the sales in Canada are growing every day.

Sold retail in 10c. packages, and 15 and 20c. pots, allowing 30 per cent. profit to the Grocer.

Write to

Meadow Sweet Cheese Co.

P.O. Box 2321, Montreal

For Price List.

What a pleasure it is to have your Customers satisfied.

MONSOON

INDO-CEYLON TEA

is guaranteed to please, or we give back your money. Monsoon shows a good profit, and is meeting with a larger sale each week. Put up in 20, 30 and 50 pound cases.

CEYLON and INDIA

The annual consumption of Ceylon and Indian Teas consumed in Great Britain is now

203,000,000 lbs.

while of Chinese teas only 25,000,000 lbs. are consumed.

The reason for this is that Ceylon and Indian teas are British grown and made on modern, clean principles; also because they are **purer, healthier,** more invigorating and more economical than the cheap, adulterated teas of China and Japan.

Buy Only
Sell Only
Drink Only

Ceylon and Indian Teas

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

PIERRE CLOUTIER, general merchant, etc., Notre Dame du Lac, Que., is offering to compromise at 50c. on the dollar.

Organ & Carpenter, grocers, Montreal, have assigned.

Napoleon Valide, tobacco jobber, Montreal, has assigned.

Chas. R. Brown, fruit dealer, etc., Sydney, N.S., has assigned.

W. H. Hackett, general merchant, St. John's, Nfld., has assigned.

J. C. Thibault, general merchant, Victoriaville, Que., has assigned.

Wm. Churchill, grocer, Petrolea, Ont., has assigned to M. A. Sanders.

W. B. Rickey, tobacconist, etc., Peterboro', Ont., has assigned to H. Rush.

Mary Alley, grocer, etc., Campbellford, Ont., has assigned to J. L. Richmond.

A creditor is in possession of the business of E. J. Carssow, grocer, Rossland, B.C.

A. J. Boyd, general merchant and fish dealer, River Bourgeois, N.S., has assigned.

J. B. Henderson, general merchant, Carberry, Man., has assigned to S. A. D. Bertrand.

D. N. Godbout & Co., general merchants, St. Marcel, Que., is offering to compromise at 50c. on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

Drummond & Spratt, general merchants, Minnedosa, Man., have dissolved.

Barry & Co., grocers, Strathroy, Ont. have dissolved, John Barry continuing.

M. S. Chapman & Co. are commencing business as general merchants in Virden, Man.

Boisseau & Roberge, flour and grain dealers, St. Henri de Montreal, have dissolved.

Stone & Kirk, grocers and fruit dealers, Perth, Ont., have dissolved, Thomas H. Kirk continuing.

Dahl Bros., general merchants, Orangeville and Erin, Ont., are advertising dissolution of partnership.

Blaylock & Empringham, general merchants, York, Ont, have dissolved, Joseph Empringham retiring.

Patterson, Canning & Co., general merchants, McKellar, Ont., have dissolved, John A. Canning continuing.

H. F. Clouthier & Co., grocers, Quebec, have dissolved and Delima Pepin, wife of H. F. Clouthier, has registered as proprietress.

Leonard Scott has been admitted as partner of the Shubenacadie branch of the business of E. C. Thompson, general merchant, Elmsdale, etc., N.S.

SALES MADE AND PENDING.

Frank Cawley, butcher and grocer, Chilliwack, B.C., has sold his butchering business to W. H. Cawley.

B. B. Smith, grocer, Vancouver, B.C., is offering to sell out.

Mary Carmichael, grocer, Hamilton, is advertising her business for sale.

The stock of the estate of R. E. Porritt, general merchant, Milton, Ont., has been sold.

The stock of M. Rodrique & Co., grocers, Montreal, has been sold at 55c. on the dollar.

The assets of F. W. Sherman, grocer, Morrisburg, Ont., are advertised for sale by tender.

Jardine & Co., wholesale and retail grocers, St. John, N.B., have sold out to Bowman & Angeoine.

J. A. Lawrence, confectioner, etc., Victoria, B.C., is offering his retail department and his restaurant for sale.

CHANGES.

Walter Pedler, tobacconist, Hamilton, has been succeeded by J. W. Board.

Elizabeth Lacey, grocer, Niagara Falls, Ont., has been succeeded by A. Carter.

Thos. Wilson, general merchant, Trail and Sandon, B.C., has discontinued his Sandon branch.

FIRES.

The stock of John Turner, grocer, Gananoque, Ont., has been damaged by smoke and water. Insured.

DEATHS.

James Thompson, of Thompson, Codville & Co., wholesale grocers, Winnipeg, is dead.

If you want to build up a big . . .

Canned Meat Trade CLARK'S

Select a good brand for the purpose - -

then go in and win!

ORANGE MARMALADE

Have you tried Upton's Gilt Edge Brand?

Put up in 7-lb. Wood Pails, 7 and 5 lb. Cans, and Glass Pots that retail at 10c. each. It will pay you to ask your wholesale house for these Gilt Edge goods. . . . .

THOS. UPTON & CO., Hamilton

HE KNEW IT WAS HER.

Mr. and Mrs. J. came to town the other day, says a Louisville paper. The madam is a large, muscular-looking woman, and is evidently the boss of the ranch, while Mr. J. is a cowed, effeminate-looking creature, who seems to be afraid when the madam is around. While Mrs. J. went into Goldnamer's to do some shopping the little man slipped off to Bell's to get a drink. While he was down there he heard the telephone ring and enquired what it was. The mysteries of the instrument were explained, and Mr. Bell offered to call up his wife at Goldnamer's and let him talk to her. This seemed to please him very much, but just as he got the trumpet to his ear the lightning struck the wire and knocked him down. Staggering to his feet he said, "That's her; it sounds just like her."

A NEW OIL.

The oil obtained by the steam distillation of the leaves of the Sydney peppermint, Eucalyptus piperita, has been known for a very long time. It was first prepared in 1778 by Dr. White, who found it a very useful substitute in medicine for oil of peppermint.

The oil has recently been examined chemically by Messrs. Baker and Smith, of the Sydney Technological Museum, the results having been communicated to the Royal Society of New South Wales.

The most important constituent found is a substance resembling camphor, named "eudesmol" by the authors, which crystallizes in needle-shaped crystals, and melts at 74 deg. C. It is obtained by fractionally re-distilling the crude oil, and collecting the fraction boiling between 265 deg. C. and 270 deg. C. The physiological properties of the substance are now being examined.

The oil of Eucalyptus piperita has a specific gravity of 0.9096, and contains, in addition to the eudesmol, a considerable quantity of "eucalyptol," a substance which also occurs in oil of Eucalyptus globubus and oil of cajeput. The amount of oil obtained from the leaves by distillation is comparatively large; no difficulty about supply is therefore likely to be experienced should it prove to be of any practical value.

FIGS

kept in a "PRAESERVO" Cabinet retain their freshness and do not dry out. . . . . .

PRUNES keep bright and plump.

CURRANTS actually gain.

ALL DRIED FRUIT keeps fresh and full weight.

You save the cost in one season.

We have **PRAESERVO** Bread Cases Cheese Cases

WRITE US FOR

Catalogue and Prices.



THE CHEESE CASE.

ARTHUR P. TIPPET & CO. - MONTREAL.

NOVA SCOTIA SALMON.

SERIOUS complaint comes from Nova Scotia that the salmon fisheries of that province are in danger of depletion by the illegal manner in which fish are taken from the rivers.

As is well known, the home of the salmon is the sea, yet for the propagation of its kind it annually visits certain rivers that it may deposit its ova on suitable breeding ground. A gravel bed in a shallow and gently flowing stream of clear, fresh water seems the favorite resort. When first hatched the young fish are most curious and helpless objects, having a thin, long transparent body, hardly visible when immersed, and bearing the yoke of the egg attached to the abdomen. This egg, of a bright orange color, speckled by little blood vessels of bright scarlet, remains visible for about seven weeks. Up to this time, when the supporting vesicle is absorbed, the little fish requires no feeding, but now it has to get its own living, and grows fast into a pretty little fish, bright brown and barred with dark patches on the sides. When about two years old a wonderful change comes over him. He puts on a flashing suit of silvery scales and makes for the ocean. He remains in the sea for a certain period feeding voraciously and growing with marvellous strides, almost incredibly fast. Then, at last, when in the best of condition, imperious instinct draws him back to his native river for the propagation of his kind.

If the rivers were closed to salmon, they would be unable to propagate their kind, and would die off. As they make for the rivers from the depth of the ocean fishermen's nets are strung out in the bays to stop them. This is the legal and right method of catching these fish, and the value of the industry is now $90,000 per annum. It is when the fish reach the river that the mischief is done. Nets are spread across the mouth of the river by poachers, though often the work is done in the daytime. Impossible dams and inoperative fishways give an opportunity to those reckless of the future of the industry to kill in every way possible. Rivers have been dynamited and fish speared even in their spawning beds, when the fish are scarcely edible, they being often thrown to the hogs. This foolish and inhuman slaughter of the fish doubtlessly has a great effect of hindering the growth of the salmon fisheries.

The Halifax Herald, which has interested itself in the matter, says that the remedies suggested are simple and reasonable. The end to be gained is the guarding of the female fish at breeding time. The method is to have special constables devote all their time to patrolling the important rivers at all hours. First-class fishways should be built in all dams, with a fair depth of water at their termination. Trap nets should be abolished, as they have been in Norway. The license is but $40, yet many do not pay this sum, and the quantity of fish slaughtered in this way is very great. It is contended that with these remedies effected the value of the industry could be increased from $90,000 to $900,000 in a few years.

NEWFOUNDLAND CODFISH.

Information from reliable sources is to the effect that the demand for codfish at St. John's, Nfld., is firm. The stocks on hand there are estimated at 300,000 quintals, or 150,000 less than at this time last year. There is a better demand in Brazil, and it is confidently anticipated that prices will go up there. Holders at St. John's decline to sell at the prices now being offered. The West Indies, after a long period of depression, also show signs of improvement. A somewhat similar state of things prevails in Nova Scotia, where stocks are much below those of last year, according to The Halifax Herald. In this vicinity alone stocks on hand are said to be 25,000 quintals short of last year's. The spring promises to see decided improvement in prices and a good demand for fish.



How is your stock just now of the old reliable lines?

Keen's D.S.F. Mustard
Keen's Oxford Blue
Robinson's Patent Barley
Robinson's Patent Groats

These goods are all being sold for the Klondike.

CURRENT MARKET QUOTATIONS

Jan. 20, 1898.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

Quotations for proprietory articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.



5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4oz. cans, 4 and 6 doz, in case	1 25
10 cent can	0 90
Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
nz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO.

1 lb. tins, 2 doz. in case ..... per doz.	1 20
½ lb. tins, 3 " ..... "	90
¼ lb. tins, 4 " " ..... "	60

MAPLE LEAF BAKING POWDER.

½ lb. glass jars	$1 25
1 lb. glass jars	2 00
1 lb. sealer jars	2 25

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. per doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb, tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

BLACKING.

P. G. FRENCH BLACKING. per gross

¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	8 25

THE F. F. DALLEY CO.

Eoglish Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
	per doz
No. 5 Spanish Blacking, ¼ gross cases	7 20
No. 10 " " " "	9 00
Vuoan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

BERRY'S ENOLISH BLACKINO.

No. 1 Bronze Tins, per gross	$ 2 60
No. 2 Bronze Tins, per gross	$ 3 40
" 3 " " "	5 60
" 4 " " "	10 00
No. 1 Enamelled Tins "	2 50
" 2 " " "	3 75
" 3 " " "	4 00
" 4 " " "	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in ¼ gross cases. Per Gross

French Oil in 3-doz. cases	$ 22 00
Reliable Shoe Dressing	9 00
Ecliplic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50



Shoe Blackiog— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " No. 2	4 50
United Service Blacking No. 4	8 00
United Scrvice Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00
	per gross
Alpha Metal Polish No. 2	9 00



Patent Stove Polish—

Sunlight Lead Bar	4 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead	25
½ gross case	
Reliable Stove Pipe Varnish ¼ gross cases 6-oz. bottles	



Quickshine Pipe Varnish	12
¼ gross cases pressed top tins.	

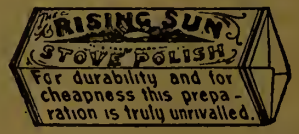
Stove Polish—



Quickshine Polish	9 00
Reliable Paste	6 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

STOVE POLISH.





	Per gross
Rising Sun, 6 ounce cakes, half-gross boxes	$ 8 50
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

Starch

We are headquarters for Fine Starches, and packages bearing our label can be relied upon for purity and first-class quality, as anything we didn't know about making starch when we commenced business in 1858 we have since learned.

Handled by all wholesalers. **Order at once.**

The Edwardsburg Starch Co. Limited **Cardinal, Ont.**

THE F. F. DALLEY CO.



	Per gross
Gem Stove Polish, ¼ gross cases	$9 00
	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 75

Enameline.



No. 4—3 dozen in case	$4 50
No. 6—3 dozen in case	7 50

BIRD SEEDS

BART. COTTAM & CO.

"Cottams," with Patent Bird Bread	0 07
Warbler, with Song Restorer	0 05½
Belgian, with Bird Improver	0 05½
International, with Bird Treat	0 05½
German X, with Cuttlefish Bone	0 04½
German, with Cuttlefish Bone	0 04½
London Bird Seed, bulk 25 lb. cases	0 04½
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " " 5c. " 48 "	03

CORN BROOMS

CHAS. BOECKH & SONS.

	per doz net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
" " 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

BLUE.

KEEN'S OXFORD. per lb

1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED GOODS.

	per doz	
Apples, 3's	$0 80	$0 95
" gallons	2 25	2 40
Blackberries, 2	1 40	1 70
Blueberries, 2	0 75	0 85
Beans, 2	0 70	0 95
Corn, 2's	0 80	0 85
Cherries, red pitted, 2's	1 75	2 25
Peas, 2's	0 90	0 95
" Sifted select	1 00	1 10
" Extra sifted	1 25	1 40
Pears, Bartlett, 2's	1 50	1 75
" " 3's	2 00	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 50	2 60
Peaches, 2's	1 40	1 75
" 3's	2 00	2 40
Plums, Green Gages, 2's	1 30	1 55
" Lombard	1 20	1 50
" Damson Blue	1 10	1 30
Pumpkins, 3's	0 70	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 40	1 70
Strawberries, 2's	1 65	1 95
Succotash, 2's	....	1 15
Tomatoes, 3's	1 15	1 25
Lobster, talls	2 40	2 70
" flats, ½'s	1 65	1 70
Mackerel	1 20	1 30
Salmon, Sockeye, talls	1 20	1 30
" " flats	....	....
" " Horseshoe	1 25	1 30
" Cohoes "	0 95	1 00
Sardines, Alhert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French bigh grade, key opener	....	0 12½
Sardines, Sportsmen, ½'s	....	0 21
Sardines, key opener, ½'s	0 16	0 18½
" " " " " ¼s	0 10½	0 11
" " " " " ⅛s	0 18½	0 19
Sardines, other brands 9¾	11 0 16	0 17
" P. & O., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 36
Sardines, Amer., ¼'s "	0 04	0 05½
" " ½'s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00	11 00
Fruit in glass jars	....	....
Haddies	....	....
Kippered Herring	....	....

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans	$1 30	$1 35
" " " 2 "	2 35	2 50
Comp Corn Beef 4-lb. can	....	....
" " " "	7 75	8 25
" " " 14 "	15 00	16 00
Minced Callops 2 "	....	2 60
" " 2 "	2 60	2 65
Lunch Tongue 1 "	3 40	3 50
" " 2 "	....	6 00
Englisb Brawn 2 "	2 75	2 80
Camb Sausage 1 "	....	2 50
" " 2 "	....	4 00
Soups, assorted 1 "	....	1 50
" " 2 "	....	2 2
Soups and Boull. 2 "	....	1 8
" 6	....	4

ARMOUR PACKING CO.—HELMET BRAND

Corn Beef 1 lb.	1 40	1 50
2 lb.	2 60	2 75
4 lb.	5 50	5 80
6 lb.	8 50	8 80
14 lb.	17 50	18 00
Roast Beef, 1 lb.	1 40	1 50
2 lb.	2 60	2 75
Luncheon Beef, 1 lb.	1 60	1
2 lb.	2 75	2 85
Brawn 1 lb.	1 30	1 40
" 2 lb.	2 35	2 50
" 6 lb.	6 60	6 80
" 14 lb.	14 50	15 00
Ox Tongue, 1½ lb.	7 00	7 20
" 2 lb.	8 50	8 80
" " 2½ lb.	10 75	11 00
Lunch Tongue, 1 lb.	3 35	3 50
" " 2 lb.	6 50	6 80
Chipped Beef, ½ lb.	1 60	1 70
" " 1 lb.	2 65	2 80
Pigs' Feet b.	1 65	1 75
" "	2 45	2 60
Potted Meats, Tongue or Ham ¼ lb.	70	75
Potted Meats, Tongue or Ham ½ lb.	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb.	70	75
Potted Deviled Ham or Tongue, ½ lb.	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt.	3 00	3 15
" " 1 pt.	2 00	2 10
Gelatine of Boar's Head, 2 lb.	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00	3 10
Plover Roast	5 00	....
liced Gold Band Bacon	3 00	...

CHEWING GUM.

ADAMS & SONS CO. per box

Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packsges	1 00
Cash Register, 390 5c bars and pkgs.	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6
Variety Gum (with book in each box) 150 1c pieces	1
Banner Gum (English or Frencb wrappers) 115 1c pieces	
Flirtation Gum (English or French wrappers) 115 1c pieces	
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

THE "DIAMOND"

OIL BLACKING

TRADE OIL MARK



Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the origiual, and see you get it.

Diamond Oil Liquid Blacking. Black and White Cream for Kid Boots. Tan Polish for Brown Boots. Diamond Oil Gloss for Kid Boots. Patent Leather Varnish and Stove Varnish. Harness Blacking and Metal Polish.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. ST. JAMES STREET **Montreal**

FANCY

MOUNT ROYAL MILLS

INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACÉ
POLISHED
IMPERIAL SEETA
IMPERIAL GLACÉ

D. W. ROSS CO. Agents **RICES**

COWAN'S

Hygienic and Perfection **Cocoas** and Cocoa Essence

Queen's Dessert, Royal Navy and Perfection **Chocolates**

Chocolate, Pink, White, Lemon Color **Icings** A child can ice a cake in three minutes.

Cowan's Famous Blend Coffee is perfection in strength and flavor

THE COWAN CO. LIMITED TORONTO

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL—COMFORTING

COCOA

In labelled Tins. 14 lb Boxes.

Special Agent for the entire Dominion, **O. E. COLSON, Montreal.** In Nova Scotia, **E. D. Adams, Halifax.** In Manitoba, **Buchanan & Gordon, Winnipeg.**

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & CO. HALIFAX, N.S. ESTABLISHED 1844 IS THE BEST.

ASK FOR

MOTT'S



McLAREN'S

COOK'S FRIEND BAKING POWDER

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

The Best Grocers make a point of Keeping it always in Stock.

CADBURY'S.
Frank Magor & Co., Agents.

	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

	per lb
Chocolate—	
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs.	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. tins, boxes 4 doz.	2 40
½ " " " 2 "	4 50
" " " 1 "	8 50
	per lb.
Ralston Health Club boxes 6 lbs.	45

CHOCOLAT MENIER.

Vanilla—per lb.	In 5 case lot.	Cases of 10x12 lb bxs.	In 12 lb bxs
Yellow wrapper,	$ 0 32	$ 0 34	$ 0 36
Unsweeteued—			
Blue Premium	C 35	0 37	0 39
		Per case.	Less than case
Pastilles—			
Yellow wrapper, 108 bxs. to the case		$20 00	0 20
Croquettes—			
Yellow wrapper, 9 bxs. of 12 packages		$20 00	0 20

FRY'S.

	per lb.
Chocolate—	
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ½'s, 14 lb. bxs.	0 24
Fry's "Monogram," ½'s, 14lb. bxs.	0 24
	per doz.
Cocoa—	
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	....
½ lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'S.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mntt's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs	0 27
" ½ " " "	0 28
" ¼ " " "	0 29
" ⅛ " 5 or 10 "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails	....
Feather Strip, " " " "	....
Special Shred, " " " "	....
Macaroon, " " " "	....
Crown Desic., 12, 20 or 25 lb. "	....
Special, " " " "	....
Barrels, 2c. per lb. less.	
Terms, 3 p.c., nff 30 days.	

COFFEE.

Green.	per lb
Mocha	0 27½ 0 30
Old Government Javs	0 30 0 33
Rio	0 08 0 13
Plantation Ceylon	0 29 0 31
Porto Rico	0 24 0 28
Guatemala	0 24 0 26
Jamaica	0 18 0 22
Maracaibo	0 16 0 20

Land of the Maple...

If you want to be in the swim you should get our **Cream Sodas.** We have them in a new tin and new label. Something attractive. Let us have your order for a case.

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED.

A. W. Porte, President. **7 Front Street East, Toronto.** S. R. Parsons, Vice-President

JAMES TURNER & CO.

Mecca	....	....	0 34
Damascus	....	....	0 30
Cairo	....	....	0 25

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	....	....	0 33
Bourbon Blend	....	....	0 31
Our Own "	....	....	0 30
Jersey "	....	....	0 28
Laguaya "	....	....	0 25
Rajah Blend	....	....	0 21
Mocha and Java	....	....	0 32
Old Government Java	0 30	0 32	0 34
Arabian Mocha	....	0 31	0 33

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00
Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles, gross	12 00
Ketchup, Screw Top, "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

FRUITS.

	FOREIGN.		per lb
Currants—Provincials, bbls	....		0 06
" ½ bbls	....		0 06½
" Filiatras, bbls	....		0 06¼
" ½ bbls	....		0 06¼
" cases	....		0 06⅜
" ½ cases	....		....
" Patras, bbls	....		0 06¾
" ½ bbls	....		0 06¾
" cases	....		0 06⅞
" ½ cases	....		....
" Vostizzas, cases	....	0 07½	0 08½
Dates, Hallowee boxes	....	0 05¾	0 06
Figs—4-crown	....	0 10	0 11
" 5-crown	....	0 11	0 13
" 7-crown	....	0 13	0 14
" 9-crown	....	0 15	0 16
" natural, bags	....	0 04½	0 05
Prunes—Bosnia, cases	....	....	....
" California, 40's	....	0 10	0 10½
" " 50's	....	0 08	0 08½
" " 60's	....	0 07½	0 08
" " 70's	....	0 07	0 07½
" " 80's	....	0 06½	0 07
" " 90's	....	0 06	0 06½
Raisins—Valencia off stalk	....	0 04½	0 04¾
" Fine, off stalk	....	0 05	0 05½
" Selected	....	0 06	0 06½
" Layers	....	0 06½	0 07
" Sultanas	....	0 09½	0 12½
" Cal. Loose Muscatels, 3-Crown	....	0 07¼	0 07½
" Ditto 4 Crown	....	0 08¼	0 8½

Malaga	per box.	
" London Layers	1 50	1 70
" Black Baskets	2 00	2 20
" Blue Baskets	2 30	2 50
" Connoisseur Clusters	2 20	2 40
" Dessert Clusters	3 50	75

Cal. Evap. Fruits—		
Apricots, 50-lb. boxes	0 09	0 09½
" 25-lb. boxes	0 09½	0 16
" cartoon	0 13	0 14
Peaches, 25-lb. boxes	0 09¾	0 12½
" 1-lb. cartoons	....	0 13

DOMESTIC

Apples, dried, per lb	0 05	0 06
" evaporated	0 09	0 10

FOOD.

	per brl.	
Split Peas	3 25	$3 50
Pot Barley	3 25	3 50
Pearl Barley, XXX, 49-lb. pkt.	....	2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz.
Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot, 2 qt. size	1 20
Acidulated, 2 qt. size	1 50
(Sold by all wholesale grocers.)	

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz	95
1 " " Red, "	1 00

COX S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—50 to 60 dy, $1.85 Toronto.

WIRE NAILS — $1.90, freight equalized in Montreal.

HORSE NAILS—

Canadian, dis. 50 per cent.

HORSE SHOES—

F. O. B. Montreal | .... | 3 25

SCREWS—Wood—

Flat-head bright, 87½ and 10 p. c. dis.
Round-head bright, 80 and 10 p. c. dis.
Flat-head brass, 82½ and 10 p. c. dis.
Round-head brass, 75 and 10 p.c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	0 00	1 45
ROPE—Manilla	0 07¾	0 09¼
Sisal	0 06⅝	0 08⅛
AXES—Per box	5 25	9 00

SHOT—Canadian, dis, 17½ per cent.

HINGES—

Heavy T and strap, per lb.	0 03¾	0 04¾
Screw, hook and strap	2 35	3 15

WHITE LEAD—Pure Association guarantee, ground in oil.

	per 100 lbs.
25 lb. irons	5 50
No. 1	5 22½
No. 2	4 75
No. 3	4 37

TURPENTINE—

Selected packages, per gal. 0 48
2c, extra outside points.

LINSEED OIL—

Raw, per gal	....	0 46
Boiled, "	....	0 49

2c. extra outside points.

GLUE—Common per lb 0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.
Frank Magor & Co., Agents.

Orange Marmalade	....	1 50
Clear Jelly Marmalade	....	1 80
Strawberry W. F. Jam	....	2 00
Raspberry " "	....	2 00
Apricot " "	....	1 75
Black Currant "	....	1 85
Other Jams " "	1 55	1 90
Red Currant Jelly	....	2 75

(All the above in 1 lb. clear glass pots.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $11 00

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb.
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
F. D., 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)	per gross.		per gross.
Pony size	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppers (pints)	2 30
Corked (pints)	1 90

RICE, SAGO, TAPIOCA.

Rice—	per lb.	per lb
Standard B	....	0 03⅞
Patna	0 04¾	0 05¼
Japan	....	0 05
Imperial Seeta	....	0 05½
Extra Burmah	0 04¼	0 04⅜
Java Extra	0 06¼	0 06¾
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

SODA.

Bi-carb, stand'rd, per 100-lb. keg	2 40	2 50
Sal soda, per bbl	0 85	0 90
Sal soda, per keg	0 95	1 00

COW BRAND



	per box.
Case of 1 lbs (containing 60 p'k'g's)	$ 3 00
" " ½ lbs. (" 120 ")	3 00
" " 1 lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb. packages)	3 00
Case of 5c. p'kgs (containing 96 p'kgs.	3 00

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin cannisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 05
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes. 1 lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08 / 0 08½
PURE—40-lb. boxes, 1-lb. pack		0 07
" 48-lb. " 16 3-lb. boxes		0 07
OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07½

For puddings, custards, etc.

ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04¼
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs	0 05
Bbls., 175 lbs	0 04½
Kegs, 100 lbs	0 04½
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07

A Popular Starch.

All laundresses agree on this one point, that in order to obtain the best results, a **high-class starch is indispensable.** Celluloid has long been recognized as the **Laundresses' reliable friend,** whose verdict in its favor has been so unanimous that it has won for itself, as a **cold-water starch,** a reputation which is world-wide.

THE BRANTFORD STARCH CO., Limited, Selling Agents, BRANTFORD, ONT.

Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.	0 05
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06

SUGAR.

	lb.
Granulated (Redpath, St. Lawrence, Acadia)	0 04½
German (Canadian) bbls.	0 04 3-16
" (imported) bags	0 04 3-16
Dutch, bags	0 04⅜
Paris Lump, bbls. and 100-lb. boxes	0 05½
" in 50 lb. boxes	0 05⅝
Extra Ground Icing, bbls.	0 05⅜ 0 05⅝
Powdered, bbls	0 05⅜ 0 05⅝
Cream	0 04 1-16
Extra Bright	0 04
Bright Coffee	0 03 15-16
Light Yellow	0 03⅞
Medium Light Yellow	0 3 13-16
Yellow	0 03¾
Demerara	3 50 3 75

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls.
Dark, per gallon.	0 23	0 25
Medium	0 28	0 35
Bright	0 32	0 42
Honey (com)		0 40
" 2 gal. pails		1 00
" 3 gal. pails	1 35	1 40

MOLASSES.

New Orleans	
Barbadoes	
Porto Rico	
Antigua	

SOAP.



1 box and less than 5	4 00
5 boxes and upward	4 00

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

BLACK.

Congou—	per lb.	per lb.
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50
INDIAN.		
Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25
CEYLON.		
Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35
CHINA GREENS.		
Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common	0 13	0 14
Young Hyson— PING SUEYS.		
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Chests— JAPAN.		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings	0 07½	0 11

"SALADA" CEYLON.



	Wholesale	Retail
Brown Label, 1s and ½s	0 20	0 25
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s and ½s and ¼s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

MONSOON INDO-CEYLON TEA.

	Wholesale	Retail
Blue Label, 1-lb.	0 19	0 25
Blue Label, ½-lb.	0 20	0 25
Black Label, ½ and 1-lb.	0 22	0 30
Green Label, ½ and 1-lb.	0 28	0 40
Brown Label, ½ and 1-lb.	0 35	0 50
Red Label, ½ and 1-lb.	0 40	0 60

RAM LAL'S (lead packages)



Cases, each 60 1-lbs.		0 35
" " 60 ½-lbs.		0 35
" " 30 1-lbs.		
" " 120 ½-lbs.		0 36

"KOLONA"



Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Black Label, 1-lb., retail at 25c	0 19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c	0 42
Gold Label, " 80c	0 58

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retai
Red Label, 1-lb. and ½s	0 35	0 50
Blue Label, 1-lb. and ½s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½s	0 19	0 25
Japan, 1's	0 19	0 25

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 73
Ingots, rough and ready, 8's	0 71
Laurel, 3's	0 68
Brier 8's	0 63
Index, 7's	0 60
Honeysuckle, 8's	0 73
Napoleon, 8's	0 67
Victoria, 16's	0 63
Prince of Wales, caddies, 8's and 16's	0 65

WOODENWARE.

	per doz
Pails, 2 hoop, clear, No. 1	$ 1 45
" 3 " " " "	1 60
" 2 " " " 2	1 40
" 3 " " " 2	1 55
" " " painted " 2	1 40
Tubs, No. 0	8 00
" 1	6 50
" 2	5 50
" 3	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Parlor	1 30	1 40
Red Prior	1 50	1 60
Safety No. 1, wall box	1 40	1 50
" No. 2, slide box	2 80	2 90
" No. 3, capital	2 75	2 85
Flamers, slide boxes	2 25	2 35
" wax stems	3 20	3 30
Tiger	2 65	2 85

BRYANT & MAY.

Robert Greig & Co., Agents.

No. 9 Safety, per gross	$ 2 00
" 10 " "	1 10
" 2 Tiger,	5 00
" 4 " "	2 00



LICORICE...

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845. BROOKLYN, N.Y.

EVAPORATED APPLES...

We have a few cars for sale of choice stock at reasonable prices. If you want any of these goods send in your order at once and write for prices. Don't forget that we handle a full line of Jams and Jellies, and the price is right.

R. J. Graham

BELLEVILLE, ONT.

YOUR CUSTOMERS

are worth your best efforts. They deserve good goods and honest service. Give them nothing but the best, and they will always be satisfied. Give them

Wethey's Condensed Mince Meat



as it leads all others in quality and is the best and cheapest Mince Meat on the market.

J. H. WETHEY

Sole Manufacturer — **St. Catharines, Ont.**



Sell Only the Best

COLEMAN'S Table or Dairy Salt is the best.

The 5-lb. carton, of which we give an engraving, is the best package in the market. Printed in three colors, red, black and yellow, with a tin cover, it combines an attractiveness for shelf display, together with a suitable, durable package, that will make it a ready seller. Specially adapted for first-class town or city trade.

We have all kinds, Fine, Coarse or Land Salt in barrels, sacks and bulk. Unequalled shipping facilities. Prompt shipment guaranteed.

ADDRESS

The Canada Salt Association

CLINTON, ONT.

NO JOB LOT

BUT STRAIGHT GOODS

A line of . . . .

White Granite Plates

Three Sizes, (6-inch, 7-inch and 8-inch) that

Can be Retailed for 5 Cents Each

Particulars Gladly Given.

GOWANS, KENT & CO.

TORONTO

Delivery Wagons AND **Photograph Cameras** **FREE**

This will interest all grocers as well as their clerks. The delivery wagons and cameras are high grade and can readily be secured by speaking a good word for . . .

The Best **KNOX'S GELATINE** Only Pure

Send me your name and address on a postal card for full particulars.

C. B. KNOX, Mfr.

AGENTS

A. E. Richards & Co. - Hamilton
William H. Dunn - - - Montreal
Beattie & Elliot - - - - Quebec
C. & E. MacMichael - - St. John
Alfred D. Hossack, Vancouver, B.C.
H. F. Baker - - - - Halifax, N.S.

JOHNSTOWN, N. Y.

COX'S GELATINE Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

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DEWAR'S FAMOUS SCOTCH

can be had from

Geo. J. Foy
R. H. Howard & Co.
Perkins, Ince & Co.
Adams & Burns

and all... first-class houses

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and other Dealers, who are regular subscribers to THE CANADIAN GROCER, wishing copies of:

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The Canadian Dry Goods Review.
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BOOKS FOR THE RETAILER

Full of good practical hints on live subjects. Every merchant should keep himself well posted on matters concerning the welfare of his business.

The following series of pamphlets by experienced business men, deal with matters of importance to the retailer and are well worth his careful perusal.

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THE CANADIAN GROCER

VOL. XII TORONTO AND MONTREAL, JANUARY 28, 1898. No. 4

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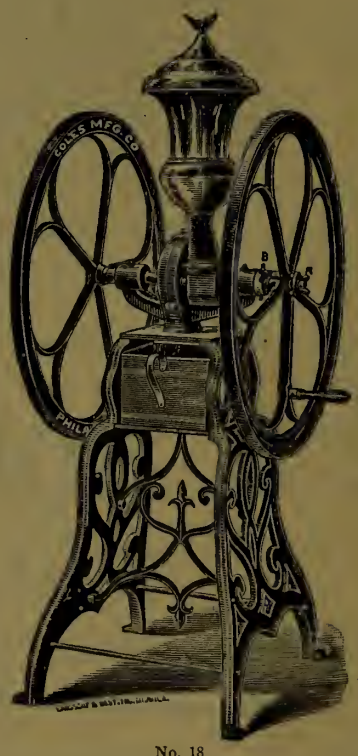
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No. 18

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We Claim to have the easiest and quickest Grinders.

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THE CANADIAN GROCER

Vol. XII. (Published Weekly) TORONTO AND MONTREAL, JANUARY 28, 1898 ($2.00 per Year) No. 4

TRADE WITH THE WEST INDIES.

AS our readers are aware, Canada is desirous of securing a greater share of business with the West Indies. Efforts have frequently been made to develop this trade, but the success which has attended these attempts has not been as satisfactory as they deserved.

The C.P.R., with a desire to increase this trade, sent its commercial agent, Mr. J. H. VanZile, to investigate the possibilities of extending trade in the desired direction. Mr. VanZile visited the various islands, and the result is a 24-page report.

In the report the point is raised that as as the freight rates are the same to St. John as to New York or Portland, and the steamship rates the same from St. John to the West Indies as from these United States ports, Canadian merchants should have a much better share of this trade. The C.P.R. is to be commended for the energy it has shown in thus seeking to extend Canadian trade.

The following are extracts from the report :

ST. THOMAS.

St. Thomas, a Danish island, has a population of about 12,000, who import the larger portion of their goods from New York. This island does not export anything excepting bay rum, which is distilled there, and sold at $3.50 (gold) in cases of 12 quart bottles ; 20,000 barrels American flour and 3,000 barrels cornmeal, the latter costing $1.80 per barrel of 196 lbs., were consumed last year. The impression exists that Canadian cornmeal is not ground as fine as that imported from the United States, and on that account United States meal is preferred.

Oats are received mostly from Prince Edward Island on consignment, prices based on New York quotations. Yellow corn is shipped in bags of 112 lbs.; white oats in bags of 160 lbs.; split peas in barrels of 210 lbs. Freight from New York at the following rates : Oats, 40c. per bag ; corn, 20c.; peas, 60c. Very little hay or straw is imported.

The butter used on this island is mostly from Halifax ; oleomargarine comes from New York. Pork, from 3,000 to 3,500 barrels, is imported from New York at a cost of from $7 to $9 per barrel of 200 lbs.; 20,600 lbs. lard, in barrels of 200 lbs., tierces of 300 lbs., and tins of 25 lbs.; also about 4,000 bushels of black and red-eyed peas, all of which are imported from New York. There are about 10,000 lbs. Canadian butter used on this island yearly ; it is well liked, and no doubt the amount can be increased. About 4,000 36-lb. boxes of common soap, purchased in Liverpool at from 3½ to 4c. per lb., are used annually.

Danish butter is sold there in 1-lb. tins at 50c., 2-lb. tins 90c., 28-lb. tins at 35c. per lb.; American butter in 5 and 25-lb. tins at 14c. per lb. delivered at St. Thomas ; Halifax butter, imported in tubs of 25 lbs. each, costs, landed at St. Thomas, 17½c., and is sold for 20c. per lb.; it is considered a better butter than American, but will not last as long on account of the latter being put up in better packages.

The American lard, in 5-lb. tins, costs at St. Thomas 37c., and in 25-lb. tins 6c. per lb. This lard costs them net in New York $5.10 per 100 lbs. in 25-lb. tins and $6.10 per 100 lbs. in 5-lb. tins.

Biscuits, Harris', New York, "Pilot" and "Navy," in barrels averaging 75 lbs., at $1.75 to $2 per barrel. All canned goods are imported from England, except corned beef, which is put up in Chicago. "Ferris'" New York hams sell from 16 to 18c. per lb. Cheese, a very small amount used, but there should be a market for Canadian cheese put up in 7 or 8-lb. packages, which would retail at from 20 to 22c. per lb.

Carriages, not more than 6 or 8 per year imported, and mostly second-hand. Hardware, from $1,500 to $2,500 worth imported from the United States each year. Furniture, a small quantity, very inferior white pine, imported from New York. Boots and shoes, about 10,000 pairs imported per year from the United States, mostly a cheap, inferior quality.

The business on this island is done mostly by actual sale to merchants, they paying for their goods in drafts of 30 to 60 days.

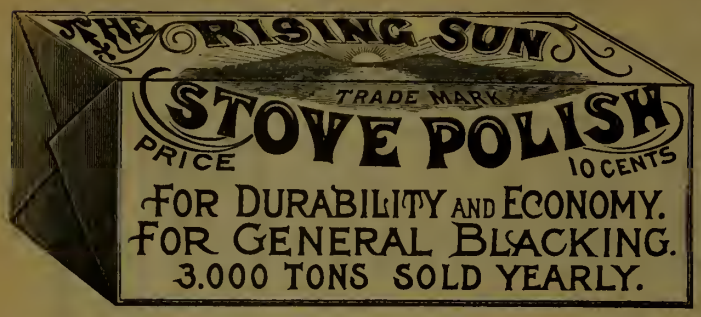
Coal, ice and vegetables are free of customs duty. All other goods are subject to duty of 3 per cent. on the declared value at place of purchase.

BERMUDA.

The conditions of trade with this island are as follows, the importations, as shown, being taken from the Blue Book issued by the Government for the year 1896 :

	Imports from the United States	Imports from Canada.
Agricultural Implements.	14 pkgs	nil
Alcohol	293 gals	nil
Bran	21,596 pkgs	nil
Bread	4,002 bbls	6 bbls
Building material	2,791 pkgs	50 pkgs
Butter	119 tons	13 tons
Box material	50,478 feet	286,000 feet
Boats	6	nil
Bicycle supplies	41 pkgs	nil
Books	98 pkgs	30 pkgs
Bulbs	1 pkg	nil
Bicycles	863	15
Cake	18 pkgs	nil
Candles	279 boxs	nil
Carriages	48	14
Cheese	40 tons	14 tons
Clothing	111 pkgs	20 pkgs
Coffee and Cocoa	19 tons	nil
Corks	10 pkgs	nil
Corn	41,184 bushs	nil
Confectionery	839 pkgs	9 pkgs
Cotton goods	561 pkgs	12 pkgs
Carriage material	116 pkgs	nil
Cigars	289,575	150 in No
Cigarettes	14 cwt	1 cwt
Coals	5,686 tons	nil
Cordials	12 gals	nil
Drugs	1,374 pkgs	151 pkgs

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg Co., London, Montreal, Winnipeg, Vancouver and Toronto.

	Imports from the United States.	Imports from Canada.
Earthenware	679 pkgs	3 pkgs
Electric goods	83 pkgs	nil
Eggs	538 pkgs	49 pkgs
Fertilizer	14,707 lbs	nil
Fish, preserved	942 pkgs	3,414 pkgs
Fancy goods	370 pkgs	7 pkgs
Flour	20,886 bbls	29 bbls
Fruit, fresh	3,543 pkgs	260 pkgs
Fruit, dried	2,304 pkgs	112 pkgs
Fruit, canned	6,236 pkgs	123 pkgs
Furniture	1,534 pkgs	490 pkgs
Firewood	12 cords	23 cords
Fireworks	19 pkgs	nil
Feed	nil	3,270 bushs
Glassware	579 pkgs	nil
Groceries	7,602 pkgs	183 pkgs
Gunpowder	198 bbls	nil
Gasolene	641 gals	nil
Gas	127 pkgs	nil
Hay	8,880 bdls	8,638 bdls
Hardware	2,238 pkgs	25 pkgs
Horses	69	23
Ice	1,124 tons	nil
Jewelry and Plated-ware	194 pkgs	8 pkgs
Lard	27½ tons	10 cwt
Leather manufactures	1,011 lbs	320 lbs
Lumber	1,250,000 feet	39,953 feet
Laths	50 pkgs	1,670 pkgs
Malt Liquor	2 hhds	11 hhds
	and 1,281 doz	and 37 doz
Metal manufactures	781 pkgs	nil
Machinery	280 pkgs	1 pkg
Matches	36 pkgs	293 pkgs
Meal	3,923 bbls	71 bbls
Musical Instruments	72 pkgs	5 pkgs
Mineral Waters	133 bbls	nil
Moss	9 bbls	nil
Molasses	1,438 gals	121 gals
Meats, chilled	36 tons	nil
Marble	nil	12 pkgs
Naphtha	5,443 gals	nil
Natural History Specimens	4 pkgs	nil
Oats	73,276 bushs	36,644 bushs
Oil, kerosene	220,045 gals	nil
Oils, paints	292 pkgs	47 pkgs
Oleomargarine	15 tons	nil
Oxen and Cows	1,755	16
Perfumery	93 pkgs	nil
Paper	1,037 lbs	nil
Potatoes	5,883 bbls	9,360 bbls
Poultry	132 pkgs	92 pkgs
Provisions	335 tons	1 ton
Pigs	13 pkgs	7 pkgs
Photo goods	89 pkgs	nil
Phosphate Rock	25 tons	nil
Preserves	89 pkgs	nil
Peas and Beans	1,082 bbls	5 bbls
Plants	70 pkgs	nil
Paintings, Engravings	6 pkgs	nil
Rice	6 tons	nil
Rape	379 pkgs	nil
Rope	nil	12 pkgs
Rum	12 gals	nil
Salt	847 bbls	nil
Sugar	130 tons	28 tons
Seed	112 pkgs	nil
Sheep	2,441 head	107 head
Ship Chandlery	70 pkgs	13 pkgs
Soap and Starch	4,546 pkgs	82 pkgs
Stationery	361 pkgs	9 pkgs
Straw goods	1,158 pkgs	nil
Sawdust	43 pkgs	nil
Spars	150	90
Silk goods	2 pkgs	nil
Straw	1,116 bales	nil
Sculpture	3 pkgs	27 pkgs
Tea	23 tons	4 cwt
Tinware	292 pkgs	nil
Tobacco	14 tons	2 tons
Vegetables	1,643 pkgs	1,681 pkgs
Woodenware	275 pkgs	121 pkgs
Woolen goods	6 pkgs	nil
Whiskey	972 gals	985 gals
Wine	82 pkgs	11 pkgs

	Exports to the United States.	Exports to Canada.
Arrowroot	1 ton	nil
Beets	464 crates	nil
Bulbs	13,658 pkgs	574 pkgs
Barrels, empty	2,719	nil
Bottles, empty	nil	184 doz
Casks, empty	2,002	632
Cedar	4 pkgs	nil
Fruit, fresh	12 pkgs	5 pkgs
Furniture	48 pkgs	103 pkgs
Flowers, cut	4,951 pkgs	15 pkgs
Groceries	37 pkgs	54 pkgs
Hides	1,031	303
Iron, old	nil	100 tons
Marine Specimens	9	nil
Metal, old	nil	7 tons
Onions	313,229 crates	6,100 crates
Potatoes	21,610 bbls	74 bbls
Plants	127 pkgs	nil
Piano	nil	1
Skins	1,737	nil
Spirits	26 casks	nil
Tallow	84 bbls	nil
Tomatoes	38 bxs	401 bxs
Vegetables	11,441 pkgs	24 pkgs
Wine	21 pkgs	nil
Whalebone	nil	1 ton
Whale Oil	nil	6 puns

The reader will note from the above that but a small proportion is from Canada, compared with that from the United States. There were only 29 bbls. flour from Canada in the year 1896, as against 20,886 bbls. from the United States; other goods in proportion.

The cost of goods varies according to the condition of the market, and is governed by New York quotations. Dealers on this island purchase direct, and are continually getting quotations from manufacturers in all parts of the world. Very few goods are shipped there on consignment.

Bermuda admits all Canadian goods, except tobacco, wines and spirits, at 5 per cent. ad valorem.

The rate on flour from New York is practically 40c. per barrel. Corn is shipped in two-bushel bags; oats 96-lb. bags; split peas in barrels; hay in pressed bundles of from 100 to 120 lbs. each.

There are also shipped to this island a large number of beef cattle for supplying the military post; they are shipped in lots from 20 to 30 head per month and slaughtered there. This contract is awarded yearly, and generally to a resident butcher, who purchases the cattle delivered at Bermuda. to be slaughtered by him there. A contract in also awarded for supplying the military post with bread, and the baker filling this contract uses about 400 barrels per month.

ST. CROIX.

St. Croix, a Danish Island, has a population of about 20,000. Of this number 10 per cent. only are white.

There are 20,000 bbls. flour used on this island per year; the price is based on New York quotations; the freight is 50c. per bbl. Goods for this island are principally imported from New York, with the exception of about 500 bags of oats from Canada, and a small quantity of butter, which compares very favorably with Danish butter. They import about 200,000 lbs. butter, 10 per cent. of which being high grade, and the balance mostly oleomargarine imported from New York at a cost of from 7 to 8c. per pound in that city. Groceries, dry goods and hardware are all imported from New York. Very little demand for furniture, as it is mostly manufactured there.

Import duties average about 12½ per cent. on the value of the goods landed on the island.

The exports from the island are about 12,000 tons sugar and 1,000 puncheons mo-

CIRCLE TEA

The Perfect Package Tea of Canada

Possesses a remarkable purity, which preserves good flavor.

The three varieties are known as 3, 4 and 5 bars. All black, or mixed.

Lucas, Steele & Bristol - Hamilton

Groceries and Supplies for the Klondike

A great deal of the grocers' attention is now taken up in fitting out parties for the Klondike. For years past we have been supplying grocers in the mining districts, and points where parties fit out. With all the necessary groceries required for this style of business, it is not new to us, and grocers who entrust us with their business, can do so, feeling assured that we have in stock what they will require, that our prices are right, and that we are thoroughly conversant with this class of trade and its requirements. . . . . .

We have large, assorted stocks of Evaporated Soups, Extracts of Beef, Evaporated Vegetables, Evaporated Coffees, Coffee Essences, Cocoas, Evaporated Cocoa and Milk, Evaporated Milk, Evaporated Cream, Concentrated Vinegar, Saccharine, etc., etc., and shall be pleased to give any of our friends quotations and any information required.

Early in December we made several shipments of German Evaporated Onions, Potatoes, Saccharine, Extract of Beef Tubes, Evaporated Soup Tablets, etc., some of which are now on the ground in the West.

James Turner & Co.

HAMILTON, ONT. (Established 1844.)

Evaporated Cream Contains no Sugar.

Try "REINDEER" Brand.

Fresh Arrivals

New Orleans Molasses, bbls. and half-bbls.
Bright Sugar Syrup, half-bbls.
Full lines California Prunes.
Also 3 and 4 Crown Raisins.

THOS. KINNEAR & CO. 49 FRONT ST. EAST **TORONTO**

lasses. Rum is also manufactured, but they have very little demand for it. White rum is sold at 22c. (proof) wine gallon.

The two principal towns on this island are Frederiksted and Christiansted, they being about 15 miles apart, on opposite sides of the island. At the former place (leeward side) vessels of any draft can enter the harbor; but at the latter place only sailing vessels of light draft can be used.

ST. KITTS.

The British Island of St. Kitts has a population of 32,000. It does very little business with Canada, except in butter and cheese. Of the former, 7,363 lbs. was imported in 1896 from Canada, compared with 5,664 lbs. from the United States, and 7,993 lbs. from the United Kingdom; and of cheese, 5,121 lbs. from Canada, compared with 21,633 lbs. from the United States, and 616 lbs. from the United Kingdom.

Flour, corn and oats, amounting last year to 24,273 bbls., 18,966 bush., and 51,762 lbs., respectively, were imported from the United States; the majority of the sugar estates import their oats direct from England. The brands of flour used are principally "Knickerbocker," "St. Lawrence," "West India Belle," and "Foaming Sea." Freight rate from 25 to 50c. per bbl. Corn in two-bushel bags costs 74c. per bag on the island. Holmes & Coutts' New York biscuit is used principally, at a cost of from $1.95 to $2 per barrel in New York. Very few canned goods are used.

Of hams about 10 tons are consumed; the "Diadem" brand, costing in New York about 9½c. per lb. These hams are sugar-cured, with and without covers. Of cornmeal, quite a large quantity is used, costing $2.65 per bbl. of 196 lbs., delivered. Groceries and dry goods are all imported from England and New York. Furniture, very little imported. Boots and shoes, about half the quantity used is imported from Canada.

The following is a statement of the principal goods imported and duties levied on same:

Flour, per bbl	$1 20
Oatmeal, per bbl	0 96
Cornmeal, per bbl	0 50
Hams and bacon, per 100 lbs	2 00
Lard and its compounds, per 100 lbs	1 00
Butter, per 100 lbs	2 00
Cheese, per 100 lbs	2 00
Bread and biscuits, common, per bbl	0 25
Grain—oats, per bushel	0 06
Peas, beans and barley, per bushel	0 12
Salt beef, per 100 lbs	1 00
Fish, dried or smoked	0 36

GOODS ADMITTED FREE.

Animals, alive, to include sheep, hogs, poultry and all suckling animals.

Books; eggs; fish, fresh or on ice; fruits; salt; furniture in use.

The principal exports of this island are sugar, molasses and rum.

ANTIGUA.

This island is a British colony, with a population of about 36,000. The annual import of wheat flour for the year 1896 was 16,303 bbls.; rye flour, 66 bbls.: cornmeal, 7,046 bbls.; corn, 29,696 bushels, all of which was imported from the United States. The flour principally used there is the "St. Lawrence," "Knickerbocker" and "White Light" brands. There were 1,304 bushels oats imported from Canada, 59 bushels from the United States, and 830 bushels peas and beans; of this 370 bushels were from Canada. There were 571,200 lbs. pork imported from the United States, and 78,600 lbs. from Canada. Cheese, 11,470 lbs. imported from United States, and 4,412 lbs. from Canada. Butter, 6,808 lbs. from the United States, 31,785 lbs. from the United Kingdom, and 2,802 lbs. from Canada.

There were imported to this island from the United States 4,438 lbs. lard, 40,130 lbs. beef, 11,318 lbs. hams and bacon; also from the United Kingdon, 6,094 lbs. of hams and bacon, and 5,828 lbs. tea.

The cornmeal for this island should be well kiln dried, and put up in barrels of 196 lbs. net. Oats are imported in two-bushel bags of 112 lbs.

The principal biscuits imported are the "Bordeaux" brand, costing $2.10 per bbl. in New York; also about 600 half-barrels butter crackers, and from 300 to 400 boxes of fancy crackers, such as lemon and sugar; the latter are principally imported from England.

Of condensed milk about 200 dozen 1-lb. tins are used. A market for a first-class article may be found there at $1.10 per doz. Of canned meats, Armour's manufacture is principally used, and about 40,000 lbs. of all kinds consumed. Corned beef is put up in square pound tins; roast beef in circular 1-pound tins. Cheese, "Randall's Young America" and "Gloucester" brands, in 7 and 30-pound packages, costing on an average about 14c. per pound in New York. No demand for carriages on this island. Groceries and dry goods are mostly imported from England. Grey, blue and brown duck is imported from Canada at from 6 to 10c. per yard. The English duck at 6c. is not quite equal to Canadian.

There should be a limited market for Canadian oil and paints on account of freight rates being less than from England, where they are now purchased. Boots and shoes are mostly imported from the United States; the kind used cost from 90c. to $1.30 per pair; only a small quantity of a better quality used. Canned salmon, from 400 to 500 dozen one-pound tins are used. Columbia River "Republic" brand, purchased in New York at $1.50 per dozen, "Anchor" at $1.25.

The following is a statement of the principal goods imported, and duties levied on same:

Flour, per bbl	$1 20
Oatmeal	0 96
Cornmeal	0 48
Ham and bacon, per 100 lbs	2 00
Lard and its compounds, per 100 lbs.	1 00
Butter, per 100 lbs	2 00
Cheese, "	2 00
Bread and biscuits, common, per bbl. of 200 lbs	0 24
Grain, oats, per bushel	0 06
Peas, beans, and barley, per bushel	0 12
Salt beaf, per 100 lbs	1 00
Fish, dried or smoked, per 100 lbs.	0 36
Cattle, each	1 20

Purity Profit.

Tillson's Roller Process Buckwheat Flour is not a blended mixture—there is no permanent profit for you or for us, in impurity.

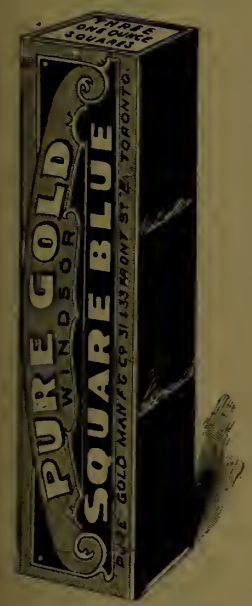
Tillson's Roller Process Buckwheat Flour is ground from the best grain raised in a section noted for its fine buckwheat. It has the full, clear, buckwheat flavor that the buckwheat berry yields when it is fully matured and ripened. And it is clean—absolutely so.

In purity there is profit. Can we send you prices and samples?

Tillson's Roller Process Buckwheat Flour

FROM MANUFACTURER TO RETAILER DIRECT.

The Tillson Company, Limited
Tilsonburg, Ont.



There are yet a few who are not using Pure Gold Windsor Square Blue ; it is because they have not tried it or because it has not been brought to their attention. Try it yourself and you will know its merits ; have your customers try it and they will be convinced.

It is put up in 1 oz. squares, 3 in a neat package, 64 packages in a box.

Have we your Order?

PURE GOLD MFG. CO.
Toronto

SALT ✦ SALT

—"The Salt of the Earth"—

RICE'S PURE SALT

HAVE YOU IT?

SOLE MAKERS

SALT **North American Chemical Co., Limited** SALT

Goderich, Ont.

Boom your Tea Trade --- It Pays

THESE PALATE TICKLERS WILL DO IT

"TEA-CUP" JAPAN

Choicest May Pickings

"KURMA" THE TEA OF TEAS

Lead Packets only. Retail at 25, 30, 40, 50 and 60c. lb.

WRITE US **The Davidson & Hay, Limited**

Wholesale Grocers and Importers TORONTO

GOODS ADMITTED FREE.

Animals, alive, to include sheep, hogs, poultry, and all suckling animals.

Books; eggs; fish, fresh or on ice; fruits; salt; furniture in use.

DOMINICA.

This island is a British colony with a population of about 27,000. The imports for the year 1896 were 6,471 bbls. flour, mostly of the New York brands "St. Lawrence" and "Knickerbocker"; 827 bushels corn, and 434 bushels oats, all from the United States. Hay and straw are not imported. 227 bbls. biscuits, "Pilot" and "Bordeaux" brands, from the United States; 1,475 lbs. canned fruits were imported from the United Kingdom. Hams, 6,689 lbs., half from the United States and half from the United Kingdom; and 126 bbls. corn meal from the United States. Cheese 3,594 lbs., butter 33,782 lbs., lard 5,152 lbs., all imported from the United States. Groceries and hardware, about $6,000 worth are imported from the United Kingdom and United States. Paints and paint oils are imported from the United Kingdom; 2,579 gallons of kerosene and 2,299 gallons of cotton seed oil were imported from the United States. Medicines and drugs, to the value of about $2,000; also, boots and shoes to the value of about $7,500, from the United Kingdom.

The exports from this island for the year 1896 were 616 tons of "Muscovado" sugar, and 229 tons "Crystalized" sugar; 7,100 bunches of bananas, 4,036 bbls. limes, 2,850 bbls. oranges, 100,925 cocoanuts, 50,367 gallons concentrated lime juice, and 107,344 gallons raw lime juice. 434 gallons of bay oils, 27 gallons of orange oils, 1,942 gallons of lime oils, and cocoa 993,456 lbs.

The following is a statement of the principal goods imported, and duties levied on same:

Flour, per bbl.	$1 46
Cornmeal	72
Hams and bacon, per 100 lbs	2 00
Lard and its compounds, per 100 lbs.	1 20
Butter, per 100 lbs.	2 40
Cheese, "	2 00
Bread, pilot or navy, crackers and soda biscuit, per bbl., not exceeding 100 lbs	72
Cattle, each	1 02
Grain, oats, per bushel	12
Peas, beans, and barley, per bushel	12
Salt beef, per 100 lbs	1 00
Fish, dried or smoked, per 100 lbs.	60

GOODS ADMITTED FREE.

Books; eggs; fish, fresh or on ice; fruits; salt; furniture in use.

ST. LUCIA.

Is an English colony with a population of 46,671. This island is the principal coaling station for the English navy in the West Indies, and is very strongly fortified and a large number of English troops are stationed here.

14,011 bbls. flour were imported in the year 1896, the principal brand is "Prize Winner," manufactured by Hecker, Jones, Jewel Milling Co., of New York; and 2,907 bushels corn, principally from the United States; 581 bushels oats imported from Canada, and 3,003 bushels peas and about 100 tons of pressed hay from the United States.

Of biscuits, 6,979 lb., fancy, from England; 666 lbs., fancy, from the United States; 725 bbls. common biscuits from the United States.

Smoked hams, 18,437 lbs., principally "Mount Vernon" brand used, weight from 8 to 10 lbs. each; 11,435 lbs. of these hams were imported from the United States, the remainder from the United Kingdom.

Cheese and lard are imported from the United States; butter from France and the United Kingdom. A few packages of Canadian butter have been imported, put up in tubs of 50 lbs., and the butter from France in from 1 to 2 pound tins. The amount of cheese, lard and butter imported was, cheese 24,822, butter 22,650, lard 65,254 lbs.

Only one carriage imported during the year; very few used.



GROCERS! Do you know that the sale of ENAMELINE in America is more than Double that of any other Stove Polish on earth? Do you know that the sale of

Enameline

The Modern STOVE POLISH

In Europe is more than the entire output of any other brand of Stove Polish in America? Such is A FACT! Why? Because Consumers and the Trade demand ENAMELINE.

Groceries, dry goods and hardware imported principally from the United Kingdom.

Furniture to the value of $1,156 was imported principally from the United Kingdom, and consisted chiefly of bent wood furniture.

Drugs to the value of $3,608 were imported principally from the United Kingdom.

Boots and shoes valued at from $1 to $2 per pair retail, principally imported from the United States; a small quantity from France and Canada.

The exports from the island consisted of the following :

"Muscovado" sugar, 493 tons; "Usine" sugar, 3,055 tons; molasses, 105,000 gallons; rum, 1,280 gallons.

The following is a statement of the principal goods imported, and duties levied on same :

Flour, per bbl.	$1 10 2-5
Cornmeal	55 1-5
Lard and its compounds, per lb.	3 1-2
Butter	4 3-5
Cheese	2 3-10
Oats, per bushel	9 1-5
Peas and beans, per bushel	9 1-5
Cattle, each	1 38
Beef, salted or picked, per lb.	2 3-10
Biscuits and bread, common, per bbl.	55 1-5
Biscuits and bread, fancy, per 100 lbs.	1 10 2-5
Fish, salted and dried, per 100 lbs.	55 1-5
Pork, salted and pickled, per lb.	3
Salt, coarse, per bbl	20 7-10
Salt, table, per 100 lbs	27 3-5

GOODS ADMITTED FREE.

Eggs; fish, fresh or on ice; fruits and vegetables, fresh.

(Continued next week.)

RETAILERS ELECT OFFICERS.

The annual meeting of the Retail Merchants' Association, of Toronto, was held on Tuesday evening, in Shaftesbury Hall. The election of officers resulted as follows : President, Mr. W. B. Rogers, the Chas. Rogers Sons Co., furniture, Yonge street; 1st vice-president, Mr. Wm. Dineen, hatters and furriers, Yonge street; 2nd vice-president, Mr. George Boxall, hardware, Yonge street; treasurer, Mr. Henry Davis, Berlin wools, Yonge street; secretary, Mr. E. M. Trowern, of B. & H. B. Kent, jewellers, Yonge street.

Secretary Trowern urged upon the members the necessity of looking to the interests of retail merchants first and foremost in casting their ballots for members of the coming Legislature, and to vote only for those who supported their bill, now before the House.

Rossland and Kaslo have been made ports of entry.

TRADE CHAT.

THE Dresden correspondent of The Chatham Banner writes : "During the past season 14,870 live hogs have been weighed on the town scales and shipped from this place. This means that local buyers have paid about $120,000 into the hands of farmers in this vicinity. This covers only a portion of the number of hogs shipped, as our buyers buy a large percentage of their stock in lots without weighing. The 14,870 taken at the average weight means that 2,602,250 pounds of pig has been weighed. The shipments of dressed hogs have also been exceptionally large."

The Ethel cheese factory made 117,755 pounds of cheese in 1897, and sold it for $10,047.25.

Thieves recently broke into the Weston Trading Store, Weston, Ont., and stole a quantity of canned goods, etc.

The Newmarket Advertiser gives figures showing the shipments from that station for the week to be 20 cars, and to that station 17 cars.

J. & R. Robson, millers, Brantford, have acquired the Draper Roller Mills, and intend to keep them running day and night for some time at least.

There has been quite a demand for Manitoba flour in the Old Country, and the Lake of the Woods Milling Co. are shipping a large quantity to Ireland.

At a meeting of railroad officials in Brantford, last week, it was decided to strictly enforce the rule charging merchants and others for delay in unloading freight from cars.

The Government will place some 95,000,000 whitefish in Lakes Ontario, Erie, Huron, and St. Clair next summer. The eggs are now being hatched in the Sandwich Hatchery.

The proprietor of a small grocery store in Kingston is said to have the following words attached to crape on the front door : "On account of the death of my father, go to the back door to do business."

The action of the Dingley tariff has caused a crisis in the orange and lemon trade in the southern provinces of Italy and in Sicily. In many places prices are so low that the fruit does not pay for the picking.

There is in the north of England a very good demand for Canadian creamery butter, and in Manchester choicest qualities have brought from 21½ to 22¾c. wholesale, thus exceeding the Australian prices.

The latest shipment of cheese from the Warkworth cheese factory, together with the steamer and all other accompanying freight, has gone to the bottom of the ocean. The shipment consisted of over four hundred cheese and was insured for eleven cents per pound. The patrons will possibly realize more money out of the shipment than had it reached its destination. — Express, Colborne.

The shortage of the harvest in Austria-Hungary is much greater than has been anticipated. Advices from good quarters indicate that it will be necessary to import 20,000,000 pounds of food supplies.

The receipts of the Newmarket Dairy Association, for 1897, were $16,000.73; the total quantity of cheese made was 186,252 lbs., valued at $15,742.50. The assets of the association are $3,189.39, and the liabilities $650.

The Ontario Game Wardens think that Klondyke supply merchants are inducing settlers to kill deer for the sake of their hides, to sell to miners. The Deputy Warden at North Bay has seized a number of deer skins and deer horns.

E. J. Madden, of Newburgh, is dead, aged fifty years. He had been engaged in cheese manufacturing, and also as a cheese buyer, in Kingston, Napanee, Belleville and Peterboro' districts for about twenty years. He owned a factory at Newburgh, also one at Camden East.

The merchants of Windsor have been making a protest against the practice of allowing smallwares to come in without payment of customs duty. People go across to Detroit for a day's shopping and the evasion is an easy matter. The Customs officers at that point have been given orders to let nothing pass without payment of duty.

There is a Klondyke awaiting development here in the Eastern Townships. It is the export butter business. Several large creameries, established at central and convenient points, would yield hundreds of thousands annually and leave the soil as rich as ever. Now is the time for men of enterprise to join hands with farmers and push the matter.—Examiner, Sherbrooke.

GROCERS FOR ALDERMEN.

The following are those in the grocery trade that were nominated Thursday, Jan. 20, for aldermen of Montreal :

Centre Ward — Hormidas Laporte, of Laporte, Martin & Co., wholesale grocers, for seat No. 1; elected by acclamation.

St. Gabriel Ward—Louis A. Jacques for seat No. 1; elected by acclamation. Richard Turner, for seat No. 2; elected by acclamation.

St Lawrence Ward—John Scanlan, for seat No. 2. Mr. Scanlan's committee and canvassers have not been idle; their report is favorable. The chairman of the committee stated, in conversation with a representative of THE CANADIAN GROCER, that if two-thirds of those who promised to support Mr. Scanlan kept their word on election day he would be elected.

No January Dullness Here

and to keep business lively we offer :--

50 Chests Ceylon Pekoe, fine style and draw, at 15c.

6 Cases, 12 oz., Choice Eleme Figs, quality good, in case lots, 320 boxes, at 6½c. box. Less quantity, 7c. box.

8 Cases Keiller's Dundee Marmalade, each 4 doz., 1-lb. pots, at $1.50 doz.

H. P. Eckardt & Co.

Wholesale Grocers — TORONTO

The question is often asked, why is it

Grand Mogul Tea

sales are increasing daily with limited advertising. The answer is not far to seek. The excellent flavor and strength is appreciated by the public. **Coupons in every package.**

Flag and Crown Japan Tea was bought by us before the advance in price. We offer at old price for this month. It is a trade winner. Write for samples.

T. B. ESCOTT & CO., Wholesale Grocers, **LONDON, ONT.**

Canadian Dealers too Often Deceived

It is of vast importance that every dealer should exercise the greatest caution when buying Paste Stove Polish.

The **QUICKSHINE** has attained such immense popularity that unscrupulous people have gone into stove polish business and are manufacturing polish that pays them tremendous profits. The materials employed in the composition of these imitation packages are so poor and cheap that the woman who buys them can never get the results she desires, and in this manner, to a certain extent, injures the sale of the good article.

When stove polish is required for domestic use ask your dealer or wholesale grocer for **QUICKSHINE STOVE POLISH,** and accept no substitute in the way of imitation package polishes, or polishes that are two-thirds soap and one-third polishing material.

If your wholesale dealer does not sell **QUICKSHINE**, send direct to us for same, stating the wholesale dealer you wish us to send it through ; or if you prefer it sent direct, we will forward same at once. Price per 3-doz. Case, $2.25.



THE ALPHA CHEMICAL CO. - Berlin, Canada.

THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN, Toronto.

THE MacLEAN PUBLISHING CO.
Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

GRATIFYING TRADE RETURNS.

CANADA'S foreign trade for the fiscal half year ending Dec. 31 last is of a most gratifying character, and is another proof that the financial and commercial condition of the country is becoming much more satisfactory.

One of the most pleasing features is in regard to the exports, the products of the country. These aggregated $89,790,407, against $69,891,422 the same period 1896, an increase of over 28 per cent. And one of the striking features in regard to this increase is that it is shared in by every branch of trade, except that which is classified under "Produce of the fisheries" and "Miscellaneous." This is shown by the following table:

EXPORTS, THE PRODUCE OF CANADA.

	1897.	1896.
Produce of the mine	$ 7,534,175	$ 5,146,066
" " fisheries	7,013,323	7,066,648
" " forest	19,320,247	18,623,061
Animals and their products	31,067,346	25,231,623
Agricultural products	19,545,481	8,960,541
Manufactures	5,248,150	4,763,418
Miscellaneous	71,685	100,065
	$89,790,407	$69,891,422

It will be noticed from the above table the increase is $2,388,009 in produce of the mine, $697,186 in produce of the forest, $5,835,723 in animals and their products, $10,584,940 in agricultural products, and $584,732 in manufactures. The increas of over 96 per cent. in agricultural products is little short of phenomenal. All Canada's industries are evidently in a fairly healthy condition.

Exports alone are not, however, indicative of a country's prosperity. The United States, for instance, during the time of its severest depression, largely increased its exports. The nature of the imports must also be taken into account in order that a proper estimation may be arrived at. Canada, in this particular, is not found wanting.

The total imports for the six months were $59,968,813, against $53,624,067 the same time last year. The increase in dutiable goods was 7.3 per cent., and in free goods about 18 per cent., while the increase in the duty paid was $462,576, about 4¾ per cent. The percentage of duty paid on the dutiable goods imported, was 29.22 in 1897, and 30.27 in 1896, a difference of 1.05 per cent.

The following is a list of the imports of dutiable goods, of direct interest to the grocery trade, for the half-year periods of 1897 and 1896 respectively:

DUTIABLE IMPORTS.

	1897	1896
Ale, beer, porter	$ 72,082	$ 72,084
Rice	149,096	66,282
Fish and products of	199,990	197,965
Fruits and nuts, dried	810,185	607,505
Oranges and lemons	241,875	222,713
All other fruits	268,156	228,649
Pickles and sauces	72,146	67,297
Provisions, lard, meats, etc	619,123	310,259
Butter and cheese	29,757	22,010
Seeds and roots	105,853	94,142
Soap	127,054	120,937
Spices	97,541	75,513
Spirits	465,678	461,533
Wines, non-sparkling and sparkling	216,285	219,864
Sugar	1,738,894	3,547,270
Molasses and syrups	309,075	416,358
Tobaccos and cigars	90,675	133,494
Tobacco leaf	114,444	.....
Vegetables	109,421	96,503

The increases of 1897, compared with 1896, are as follows: Rice, $83,714; fish, $2,025; fruits and nuts, dried, $202,680; oranges and lemons, $19,102; other fruit, $39,507; pickles, $14,849; provisions, $308,964; butter and cheese, $7,747; seeds and roots, $11,691; soap, $6,117; spices, $22,028; spirits, $4,145; vegetables, $96,503. The decreases are: Sugar, $1,808,376; molasses and syrup, $107,282; wines, $3,579.

The large decrease in the importation of sugar is rather a surprise in view of the fact that during the last few months large quantities of German, Dutch, and Austrian granulated sugars, have been coming into this market. But it must be remembered that a year ago refiners largely anticipated their wants in raw sugar, in view of an early session of Parliament and a possible increase in the duty, while only one out of the three refineries in the Maritime Provinces have been running on full time for some months. It is probable that in these facts are to be found the explanation for the decreased sugar imports. Our figures, it should be noted, include both raw and refined sugars.

The free imports during the first half of the fiscal year of 1897, ending with December 31, were $25,618,788, against $21,634,396 in 1896. The imports appertaining to the grocery and allied trades for these two periods were:

FREE IMPORTS.

	1897.	1896.
Broom corn	$ 43,203	$ 46,376
Coffee	948,241	273,837
Fish and their products	432,937	373,496
Fruits—pineapples, bananas, etc	215,834	185,240
Grease for soap making	68,932	89,804
Salt	152,792	235,137
Tea	1,511,161	1,906,317
Tobacco leaf	16,989	860,878
Hides and skins	1,563,278	1,136,566
Corn	2,633,452	.....

A decrease in the importation of tea during the half-year from July to December last was only to be expected. In the first place, the trade imported large quantities early in the year, in anticipation of a duty being put on for revenue purposes, and, while a market was subsequently found in the United States for a good deal of this, yet the effects of this buying are still in evidence, although only to a slight extent indeed. Then, another factor was the attention which was being paid to the United States markets by tea shippers, who were anxious to get their goods into that country before the new inspection law went into operation, while the quantities sent to Canada were, in consequence, smaller than usual. The enormous quantity of free corn brought in is one of the features of the above table.

VANCOUVER'S FOREIGN TRADE.

During the calendar year, 1897, there were collected, at the Vancouver Customs House, duties to the extent of $462,037.74; inland revenue to the extent of $185,032.89 and $2,375.53 in other revenue, making a total revenue of $649,445.16. In February, the smallest amount, $43,066.30, was collected, but the next month, March, brought up the average with the largest total of the year, $83,609.54. The imports for the year were valued at $2,378,372 and the exports at $1,285,320.

BIG PURCHASE OF TOMATOES.

THERE is a good deal of speculation in tomatoes. One house has secured about 30,000 cases, but, as it is known to be furnishing supplies for British Columbia and the Yukon, it is more than likely that the bulk of its purchases will go west.

This firm has paid as high as $1.10, f.o.b. Ontario points, to packers and jobbers.

The top price was paid for 3,000 cases of a well-known and popular brand.

The buyer of the Alaska Commercial Co. is on his way east, and sellers are expected to receive heavy orders.

FINEST GREEN TEAS SCARCE.

A scarcity of the finest grades of China green teas, as well as of the low grade descriptions, is being experienced on this market.

Indirectly the cause of this is the rush of last summer to get teas of all descriptions into the United States before the new tea inspection law went into operation; also before the threatened duty was placed upon this commodity.

On account of this, fewer green teas of the finest grades were brought into Canada, and now that there is a demand for them not enough is on the market to supply requirements.

So urgent has been the demand that some of these finest teas have been brought on from New York during the past week or two, notwithstanding the 10 per cent. duty, which has added a couple of cents per pound to the price in some instances.

A MATTER OF "BARGAINS."

Devious are the ways of the retailers of "bargains." Often it is a matter of wonder to even shrewd, progressive merchants to see their neighbors offering for sale some staple article at a lower than wholesale price. In some cases a sale of this kind would be a legitimate "snap," where the retailer goes in to lose money for the advertising thus derived. But, as a rule, the honesty of the bargain is questionable.

There is so much of imitation and counterfeit nowadays that there cannot be too close a scrutiny of any goods thus sold. There have been cases, too, of scales being so arranged that the cream has been taken from the "snap" by poor weight. Recently a grocer was arrested for giving such short weight on a so-called bargain in sugar that from 1¼ to 2 lbs. less than advertised were given with each $1 worth.

Many dealers hesitate to question the honesty of their competitors in a matter of this kind, yet cases of such dishonesty are not so rare but that a dealer who finds any of his customers are attracted by such a sale is justified in warning such customers to make comparison regarding the value of the goods offered, and to make sure of getting the full weight advertised. Above all things, an honest dealer should never try to match at his own game a competitor for trade who is tricky or unscrupulous. Honesty is the best policy.

LOOKING FOR CANADIAN BACON.

During the last week a representative of a large importing firm in Liverpool has been in Toronto endeavoring to make arrangements with local packers to supply them with smoked meats, etc.

This firm imports about 1,000 boxes of over 400 lbs., or about 200 tons, of these meats weekly from United States firms, but they are anxious to place this order with Canadian packers, because of the excellent quality of their product.

This is another proof of the favor with which Canadian pea-fed pork is received in Great Britain.

It behooves Canadian dealers, and especially breeders, to see that the quality of our pork is still further improved rather than allowed to deteriorate.

THE EGG MARKET.

The present indications are that holdings of eggs will, at the present rate of consumption, last but a short time. After that, the sale will have to depend on current receipts, and, as, so far, these receipts have been light, dealers predict that a scarcity of eggs is inevitable.

Though the price of eggs will probably go up, it would be poor policy on the part of shippers to hold stocks for a rise, as not only is there danger of deteriorating, but better results are, as a rule, obtained by taking good prices when they are to be had. And the price for strictly fresh laid is good now.

THE INSOLVENCY LAW QUESTION

THE question of an insolvency law for Canada has been so freely ventilated that no new plea or argument is possible.

Every business man recognizes that the present condition of affairs is shameful, yet only the few are bestirring themselves to have our laws amended. The truth is, ou standard of commercial morality is far below that which prevails in Great Britain.

Here, gentlemen who settle at 25 to 40c. on the dollar are often recognized as possessing genuine business ability, while the man who pays up and acts honorably is considered a poor, weak-spirited creature, quite out of place amongst up-to-date business men.

In Great Britain the foolish old prejudice in favor of honesty still exists, and men are compelled, not only by law, but by public opinion, to be upright.

In the counting-house of Keen, Robinson & Co., London, the great mustard manufacturers, there hang framed letters, telling each its own story of business failure, resulting from causes impossible to prevent, and yielded to only when no other course was open. The insolvents were honorably discharged, and embarked in business again.

The second venture was a greater success than the first, and the business was placed on a paying basis. With the very first available funds, every penny of their former indebtedness was paid off. These are not isolated cases; they are common, every-day occurrences.

No wonder British and Canadian business men do not see eye to eye.

It may be foolish, and quite out of keeping with modern American methods, which we are copying in Canada, but if we cultivated a belief in and high regard for greater honesty in business, there would be less need for insolvency legislation. Some kind of legislation of this character would be an aid in developing better business principles in Canada.

BRANTFORD BOARD OF TRADE.

At the annual meeting of the Brantford Board of Trade, held on Tuesday night, the following officers were elected for the year:

President—Harry Cockshutt,
Vice-President—T. H. Preston.
Secretary-Treasurer—Geo. Hately.

ANOTHER ERROR REGARDING CANADA.

ONE of the brightest trade papers in the United Kingdom is Commerce, published in London. Judging from the character of its articles it has a good grasp of matters, financial and commercial, in Great Britain, and in the European, Asiatic and African countries; but it has, like many other journals in the Motherland, a great deal to learn in regard to Canada.

In a recent issue the journal in question had an article in reference to the action of the Ontario Government in stipulating that after May 1st, next, when existing licenses must be renewed, all logs cut in the province must be cut into lumber in the province, and in that article it, among other things, said:

> The Dominion Government propose to compel American owners of Ontario timber forests to saw the logs obtained from them within the province. This will hit the Michigan lumbermen very hard indeed, and the policy of Dingley will scarcely commend itself in their eyes in the future. Possibly the strictly correct thing for Canada to do would be to start saw mills of their own which should "lick Creation," but a young country is impatient of new methods, and such mills could not be put up to-morrow or the day after.

In this extract, Commerce exhibits its ignorance of Canadian affairs in a two-fold sense.

The Dominion Government, in the first place, had no more to do with the regulations which stipulate that the logs shall be sawn before being taken out of the province of Ontario than had the editor of Commerce himself. The regulations were devised by, and will be enforced by, the Government of the province of Ontario.

The Dominion Government might, if it is so disposed, put an export duty on logs, but it has nothing to do with the regulations appertaining to Ontario's timber lands. The Government of the province of Ontario has, on the other hand, no power to place an export duty on logs, but it can create whatsoever regulations it sees fit in regard to the timber lands within its territory.

With regard to the suggestion that "possibly the strictly correct thing for Canada to do would be to start saw mills of their own," Commerce again exhibits its ignorance.

By the word "Canada" we presume our contemporary means Ontario, for the regulations, of course, only apply to that province. But, whatever it means, the suggestion is an empty one: We have saw mills, and a number of them. It is true that, owing to the mill men in the United States being able to tow logs with such facility from Canadian forests across Lakes Huron and Michigan to their own mills, a number of saw mills in Ontario are idle, but that does not follow that we have none.

We might state, for the further information of our contemporary, that some of the mills in operation in Ontario, and other parts of Canada, are enormous concerns, and large quantities of their product yearly find their way both into Great Britain and the United States. Last year, nearly $25,000,000 was taken by these two countries together.

We have gone to greater length in regard to this matter than we intended, but the mistakes, which are so commonly made by the British press, are most irritating, because they are, as a rule, entirely inexcusable.

British newspaper men are as intelligent and as capable as any under the sun, but in matters appertaining to Canada they presume too much and trouble themselves too little in ascertaining the facts upon which they are writing.

CREDIT AND CASH PRICES.

Merchants who sell goods on credit at a cash price will ultimately fail to make the revenue and expenditure ends of their business meet.

Wherever there is a credit business there must be losses: There are losses from bad debts and losses on interest account.

Losses from these sources, when they are not provided for in the price of the goods sold, are the canker worms which have eaten the heart out of what appeared to be many a prosperous business.

The wide-awake merchant endeavors by legitimate means to lessen the first cost of his goods: He studies the markets; he saves his discounts; he sells for cash; and if perchance he has to do a little credit he adds a slight percentage to the selling price of the article which is so sold.

Business is business; and it is only by hewing to the line of strict business methods that a merchant can hope to compete successfully with the departmental stores and his up-to-date confreres.

PROPOSED SUGAR AGREEMENT.

THE proposed Dominion agreement to govern the sale of sugar is still hanging fire. It is now over a month and a half since the proposition was first drawn up, and was submitted to the trade in different sections of the country. This delay is rather lengthy, for it seems reasonable to expect that a business man would not take all this time to make up his mind.

Many of the firms who were anxious to see the reform put in force are so disappointed at the hitch that has arisen, that they have threatened, from time to time, to throw up the whole matter and issue instructions to their representatives to accept orders for sugar, irrespective of any arrangements that might be made.

After some persuasion they consented to delay their action, but this week some of the leading houses in Montreal have given out an ultimatum that if after a certain date—which is said to be the end of the present month—no decision has been arrived at, they will instruct their travelers to go ahead on the old freelance policy.

It is not unnatural that they should feel disgusted, but, at the same time, it will be a matter of general and extreme regret if the proposed reform, which every right thinking trader would like to see introduced, falls through.

The chief stumbling blocks are a house in Montreal, and one in Kingston, who have so far declined to adopt the proposed arrangement. The houses in Quebec city also have taken the same stand, but if the two firms already mentioned could be induced to fall into line, the wholesale trade elsewhere is prepared to go through with the arrangement, whether the traders in the latter city agree or not, because it believes they are too far east, to seriously interfere with business west of Three Rivers or Sorel.

It is to be hoped that the two reluctant traders may, even at the last moment, be induced to agree, and the proposition given a fair trial if nothing else.

Following is the very latest news item from Klondyke: "A grocer was recently lynched for adulterating sugar with gold dust." This beats Joaquin Miller's remark, "I'm sick of seeing so much gold."

FISH .. FOR Lenten Time

We are offering at exceedingly low prices:

GREEN COD. No. 1, large, in 200-lb. barrels.
" " No. 1, medium, in 200-lb. barrels.
" " small, in 200-lb. barrels.
EELS. Finest quality - - in 200-lb. barrels.
SALMON, "British Columbia," in half-barrels.
" "Labrador," in barrels.
TROUT (salmon), in half-barrels.
WHITEFISH, in barrels.
HERRINGS, "Nova Scotia," in barrels.
" "Nova Scotia," in half-barrels.

Also

Genuine Labrador Herrings in Barrels.

These herrings have been totally exported to the American market for the last 4 or 5 years, but we have managed to secure a fine lot which we offer at a very reasonable price.

We guarantee them to be **THE GENUINE LABRADOR HERRING.**

WRITE FOR PRICES.

LAPORTE, MARTIN & CIE.

Wholesale Grocers MONTREAL

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

AN exceedingly fine range of Japans, retailing at 25, 30 and 35c., which could not be replaced to-day under 2 to 3c. higher, are selling freely with the Eby, Blain Co., Limited.

H. P. Eckardt & Co, have "Log Cabin" succotash in flat tins.

The Wm. Ryan Co., Limited, have a large number of orders for barrel pork and long, clear bacon.

H. P. Eckardt & Co. are selling an imported, pure castile soap in bars at a low price.

Choice Ceylon and Indian teas, about 18c., are now in store with Lucas, Steele & Bristol in half-chests.

Buyers of figs can get their wants supplied from a stock of Comadras, in taps, held by H. P. Eckardt & Co.

In evaporated apples and white beans, Lucas, Steele & Bristol are offering what they report are splendid values.

The Davidson & Hay, Limited, are offering a particularly good value this week in a choice Barbadoes molasses.

Van Camps' celebrated tomato soup and catsup, pork and beans, macaroni and cheese, in store with George Foster & Sons.

The Eby, Blain Co., Limited, report large sales the past three weeks of their "Diamond" syrup, in half-barrels and pails.

The Davidson & Hay, Limited, report a good demand for California fruits, more particularly in apricots and cheaper grades of prunes.

"We are offering syrups in half-barrels, cheap," say Lucas, Steele & Bristol; "also our 'Bargain' and 'Tiger' brands of molasses."

A fresh shipment of Singapore pearl tapioca is now on the way for the Eby, Blain Co., Limited. Arrival expected in a week or two.

Seven hundred mats of choice figs are just to hand with Lucas, Steele & Bristol; also a full assortment of California prunes, apricots, peaches, etc.

The Davidson & Hay, Limited, quote close prices on codfish, whole and blocks, and Labrador and No. 1 split herring in barrels and half-barrels.

D. Gunn, Bros. & Co.'s local and shipping orders for butter have been large this week, which fact enables them to return good prices for all shipments.

The Eby, Blain Co., Limited, are quoting Sultana raisins, from their large stock, at close prices as to grade.

Rutherford, Marshall & Co. report a good trade in all kinds of produce, but that the great bulk of butter now offered lacks quality. Good butter is in demand.

The Davidson & Hay, Limited, direct buyers' attention to their offerings in Japan teas, all grades. They are also quoting low on Japan dust, just arrived.

Laporte, Martin & Cie are offering genuine Labrador herrings at reasonable prices. This herring had disappeared from the Canadian market during the last three or four years.

The Eby, Blain Co., Limited, offer late fall caught trout and whitefish at low prices, f.o.b. Midland, and, as stock is moving rapidly, intending buyers will do well to take note.

"We are offering bargains in fish of all kinds for Lenten time," say Laporte, Martin & Cie. "The fish has been bought at the right price, and our clients can have the benefit of it."

Clemes Bros. have just received from California a new brand of navels, the "Heap Good," which they state to be the best selected stock they have seen on the market this season.

George Foster & Sons have just received a consignment of "Magnolia" Ceylon tea in chests and caddies. This is a high grade of excellent style and cup quality. Samples may be had on application.

The Dawson Commission Co., Limited, have a car of fancy Senora oranges on the market this week. They have also received a car of fresh sea herring which arrived in excellent condition.

George Foster & Sons report being able to offer exceptional values in molasses. Dealers whose stocks are low will do well to get their quotations, as there is a strong advance in this line in the primary markets.

SILLY HONEY STORIES.

The silly stories, seen from time to time in the papers, about artificial combs being filled with glucose and deftly sealed over with a hot iron, have not the slightest foundation in fact. For years there has been a standing offer, by one whose financial responsibility is unquestioned, of $1,000 for a single pound of comb honey made without the intervention of bees. The offer remains untaken, and will probably always remain so, for the highest art of man can never compass such delicate workmanship as the skill of the bee accomplishes.—Bee Culture,

LATE ADVERTISEMENTS.

The following items arrived too late for insertion in the regular advertising space. Reading notices inserted in this column at 5c. per word.

Few housekeepers in Europe or America but have heard of, and know, enameline.

California prunes and evaporated fruits are constantly on the move with the Eby, Blain Co., Limited.

D. Gunn, Bros. & Co. report the demand for the "Maple Leaf" brand of smoked backs to be constantly increasing.

The "Golden Leaf" Japan teas, handled by George Foster & Sons, are having a large sale and are making permanent customers for the firm, wherever placed.

W. H. Gillard & Co. report a gratifying increase in the sales of their "Diamond" and "Special Label" baking powders during the past year, and the trade is advised that the firm's facilities for putting out the most effective and purest powder, at the least possible price, are greater than ever.

SALES OF DATES IN NEW YORK.

At the auction sale in New York, on Monday, the bulk of the offerings of Persian dates were withdrawn, it is reported, less than 400 cases being sold at 3¾c. for Hallowees, 3⅜c. for Khadrawees and 2¾c. for Sairs. The Tunis dates sold at 9½c., but only about 25 per cent. of the quantity offered was disposed of. Of the Persian dates, the purchases at auction, as reported, were 200 boxes of Hallowees, 170 boxes of Khadrawees and 20 boxes of Sairs.

THE HALIFAX BOARD OF TRADE.

The annual meeting of the Halifax Board of Trade was held on the 18th inst. Mr. Geo. Mitchell, M.P.P., was elected president and W. A. Black and J. E. DeWolf, vice-presidents. Council also elected.

A vote of thanks was with great unanimity passed to the retiring president, Mr. G. J. Troop; everybody seemed in accord with the view of the great services he had rendered in that capacity. It was suggested, and will probably be acted on, that a special meeting will be called to discuss important matters dealt with in the annual report, among which were: The tariff, the West India trade, extension of trade in agricultural products, fire protection on Waterside, Provincial Exhibition, the Queen's Jubilee, visitors, Maritime Board of Trade, fast line service, Halifax and Guysboro Railway, sugar tariff, cable communication with the West Indies, marine insurance, steamships, proposed legislation with respect to insolvency, etc., cold storage, winter port. It was a very satisfactory meeting, in point of attendance and interest manifested.

TRADE MARK
REGISTERED

Extracts

of Profit to You ---of Purity, Strength, Flavor and Economy to your Customers.

The "Crown" Brand

of Flavoring Extracts do more for you than to simply satisfy every single customer of yours that buys them---their absolute purity and true, rich, natural, delicate flavor is but one link in the chain. They help a woman to save money, because of their great strength---they are economical to use---a small amount will do the work required and do it unfailingly.

That's the surprising part of it---their economy.

Help a woman to find this out and what follows naturally ? A pleasant word for you among that woman's friends---a permanent advertisement that never stops talking---**more business !**



Robert Greig & Co. - Montreal.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Jan. 27, 1898.

GROCERIES.

THE wholesale trade is still quiet. It is, of course, usually so at this time of the year, but, as business was so unusually brisk the first week or two of the new year, some disappointment is being expressed because it has not been maintained. However, so far, the month's trade is more satisfactory than it was a year ago. Profits are much better, and the volume of business is larger. Nothing new has developed in canned goods, but prices are still firm, particularly on tomatoes. Pepper and cloves are dearer in the primary and terminal markets. Locally, the sugar market is quiet and unchanged ; the outside markets have been irregular. The tea market is gradually assuming more activity, and prices are ruling steady. Currants are firm and in rather good demand. Other kinds of foreign dried fruits are quiet and featureless.

CANNED GOODS.

There is not much doing in canned goods, but there is no change in the situation. Prices for tomatoes are firm at quotations, but the high figures ruling have, for the time being at least, checked consumption. Canned salmon is meeting with a fair demand for this time of the year. We quote as follows : Tomatoes, $1.20 to $1.25 ; corn, 80 to 85c. ; peas, 90 to 95c. for ordinary; sifted select, $1 to $1.10 ; extra sifted, $1.25 to $1.40 ; beans, 60 to 95c. ; peaches, $2 to $2.40 for 3's, $1.40 to $1.75 for 2's; raspberries, $1.50 to $1.80 ; strawberries, $1.40 to $1 70, according to brand and quality; blackberries, $1.40 to $1.70 ; cherries, $1.75 to $2.25 ; apples, 3's, 80 to 95c. ; gallons, $2.25 to $2.40; salmon, "Horseshoe," $1.25 in 5-case lots and $1.30 in less quantities; other red salmon, $1.20 upwards, according to quality and brand ; cohoes, 95c. to $1 ; canned mackerel, $1.20 to $1.30; lobsters, $2.40 to $2.70 for tall tins ; ½-lb. flats, $1.65 to $1.70 ; Canadian canned beef, 1's, $1.35 to $1.40 ; 2's, $2.35 to $2.50 ; 6's, $7.75 to $8.25 ; 14's, $15 to $16 ; Canadian kippered herrings, $4.50 per case.

COFFEE.

The local demand continues fairly good for Brazilian descriptions of coffee. Advices received from the European markets in regard to Brazilian coffees were of a discouraging nature, and this had a depressing effect on the New York market. The cause of the unsatisfactory feeling is the reported large crop of the Santos description. East India coffees rule firm. Jobbers quote green in bags : Rio, 8 to 12½c., according to grade ; East Indian, 27 to 30c. ; Santos, 12 to 18c. ; Java, 30 to 33c. ; Mocha, 27½ to 30c. ; Maracaibo, 13 to 17c. ; Jamaica, 16 to 22c.

SYRUPS.

There is only a limited enquiry, with transactions small. We quote : Dark, 23 to 25c. ; medium, 28 to 35c. ; bright, 32 to 42c. ; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

Very little doing locally. Advices from New Orleans report the market there steady, with the demand fair. We quote as follows : New Orleans, bbls., 23 to 35c. ; ditto. half-bbls., 25 to 37c. ; ditto, fancy, 50 to 55c. in bbls. and half-bbls. ; Barbadoes, 31 to 35c. ; half-bbls., 33 to 35c.

SUGAR.

The past week has witnessed a great deal of fluctuation in the outside markets, and local buyers have, in consequence, been extremely chary of entering the market in its unsettled condition. Business has, therefore, been restricted. Since our last report, the English market has declined 2¼ to 3d. in best sugar, and ¾ to 2d. in cane, while in New York, on Monday, refined sugars were reduced ⅛c. per lb., in order to adjust prices on a parity with those of raw sugar. The London market was steadier on Monday, but Tuesday's cables again noted an easier turn. The local market is unchanged. We quote wholesale price, subject to a discount of 1 per cent., 10 days : Granulated (Redpath, St. Lawrence, Acadia), 4½c. ; ditto, Dutch, in bags, 4⅜c. ; ditto, German of Canadian make, in bbls., 4 3-16c. ; ditto, imported, in bags, 4 3-16c. ; yellows, 3¾c. upwards.



THOROUGH CLEAN FAST

Positively removes every seed.
We have them. You ought to have them.

WALTER WOODS & CO. - Hamilton

DRINK : : :

:: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier
The world-renowned French Vanilla Chocolate.

HERDT & CO. 13 St. John St. Montreal
General Agents for the Dominion

Who ever thought of selling such extraordinary value in Ceylon Teas before the advent of . . .



until we led the way?

Who ever before us had the pluck or facilities to pack Teas all the way from 30 to 50 per cent. better value than the rest of the trade are offering, and spend thousands of dollars in advertising, to create a demand, that the dealer might have a ready sale?

WHOLESALE AGENCIES . . .
25 Front Street East - - TORONTO
318 St. Paul Street - MONTREAL

In the Bottom of Your Heart

There is a desire to please your customers, and to do this you must give them nothing but the very best. You can guard against disappointing them by handling

IT IS THE BEST FOR WASH DAY



IT IS THE BEST FOR EVERY DAY

BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Henry Wright & Co, 51 Colborne St.
WINNIPEG: E. W. Ashley.
VICTORIA: La Patourel & Co.

Made by

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

NUTS.

The situation is much as before. Jordan shelled almonds are reported from New York rather easier. We quote: Brazil nuts, 12½ to 14c.; Valencia shelled almonds, 23 to 25c.; Tarragona almonds, 9 to 11c.; peanuts, 10 to 12c. for roasted and 8 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 11½ to 12c.; Marbot walnuts, 9½ to 11c.; Bordeaux walnuts, 8 to 9c.; Sicily filberts, 9½c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.

RICE, TAPIOCA, SAGO.

Trade continues steady, with Japan rice being firmly held in the outside markets. We quote as follows: Standard "B," broken lots, 3⅞c.; 1 to 5 sacks, 3¾c., and 5 sacks and over, 3⅝c. per lb.; Japan, 5c.; Patna, 4¾ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½ to 4½c.

SPICES.

Pepper has advanced another ¼ to ⅜c. per lb. in the London market, where spot goods are quoted lower than shipments to arrive. Advices from London report a strong demand for cloves at gradually stiffening prices owing to unfavorable reports from Zanzibar. We quote: Pure Singapore black pepper, ground, 14c in kegs, pails and boxes, and 15c. in 5-lb. cans; ditto, whole, 12c. per lb.; pure white pepper, ground, 24 to 26c. in kegs, pails and boxes, and 20 to 22c. in 5-lb. cans; ditto, whole, 20 to 22c., according to quality; pure Jamaica ginger, 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25c.; ditto, best, 28 to 30c. per lb.; allspice, 16c.; cassia, 25c. per lb. for ground and 40c. for Saigon.

TEAS.

While the tea market is still quiet, it is gradually improving, an improved demand for low grade Indian and Ceylon teas having developed during the week. Young Hysons are wanted, but they cannot be obtained, and we know of one shipping firm which has instructed its agent here to withdraw all offers, better prices being expected later. There have, however, been a few transactions in Young Hyson teas. Japans seem to be going forward a little more freely. Low grade Japans are firm and scarce. It is estimated that the quantity of Japan tea on the Canadian market is only about 10 per cent. of what is usually held here in first hands at this time of the year. There are not many Indian and Ceylon teas held on spot, but the few which are held are lower in price than they could be laid down to-day. Ruling wholesale prices on the Toronto market are: Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indias and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

CURRANTS—The market is still strong. Canadian buyers are again entering the market, realizing that the present basis is likely to be maintained. Local wholesalers are still experiencing a good demand. We quote: Provincials, 5¾ to 6c.; Filiatras, 6¼c. in bbls; 6⅜c. in half-bbls and 6¼c. in cases. Patras, 6¾c. in bbls.; 6¾c. in half-bbls. and 6⅞c. in cases. Vostizzas, 7½ to 8½c. in cases.

VALENCIA RAISINS—Quiet. We quote as follows: New goods—Off-stalk, 4½ to 4¾c.; fine off-stalk, 5 to 5½c.; selected, 6 to 6½c.; layers, 6½ to 7c.

CALIFORNIA RAISINS—Advices from the Coast state that the market is firm on prime stock, with offers limited, but prices are unsettled on rain-damaged stock. We quote: 3-crown, 7¼ to 7½c. per lb.; 4-crown, 8¼ to 8½c. per lb.; 1-lb. cartoons, 20c.; 2¼-lb. cartoons, 35c.

DATES—Quiet, at 5½ to 5¾c. for Hallowees and 5½c. for Kadrowees.

POULTRY
BUTTER
EGGS
HONEY

J. A. McLEAN,
77 Golborne St.
TORONTO.
Commission Merchant.



Improved
Wanzer
Lamp

Non-explosive, no chimney, best light, burns Canadian oil perfectly. Soon saves its cost in oil and chimneys. Liberal discounts to the Trade. Every Lamp tested.

WANZER LAMP & MFG CO
HAMILTON.

The Following Brands Manufactured by

The American Tobacco Co.
OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses.

CUT TOBACCOS . . . .
OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.
CIGARETTES
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE. DERBY

E. NICHOLSON
Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers . . .

Teas, Canned Goods, Molasses, Coffees, Dried Fruits, Syrups, Spices, Starches, Condensed Milk, Salmon, Bags, Beans, Canned Meats, Smoked Meats, Lard, Oatmeal, Rice, Tapioca, Sago, etc., etc.

Representing some of the leading houses in the world. Advances made against consignments. Storage—in Bond or Free. Wholesale Trade and Millers only supplied.

174 Princess Street, Winnipeg, Man.
Correspondence Invited.

Keep your FRUIT stock well assorted

We can give you GOOD VALUES in
MALAGA GRAPES
BANANAS
ORANGES
LEMONS
GRAPE FRUIT
TANGERINES
Also OYSTERS and HADDIE

CLEMES BROS. - Toronto

FIGS — Dull. We quote as follows: 4-crown, 10 to 11c.; 5-crown, 11 to 13c.; 7-crown, 13 to 14c.; 9-crown, 15 to 16c.; natural figs, in bags, 4½ to 5c.; mats, 3½ to 4c. per lb.

PRUNES—There have been some offerings, from eastern points, of second-quality California prunes, but the finest qualities for shipment f.o.b. Coast are held firmer. Locally, the demand for prunes is light. We quote: "Sphinx" at 6½ to 7c.; B, 7½c.; A, 8½c.; California prunes, 40 to 50's, 10 to 10½c.; 50 to 60's, 8 to 8½c.; 60 to 70's, 7½ to 8c.; 70 to 80's, 7 to 7½c.; 80 to 90's, 6½ to 7c.; 90 to 100's, 6 to 6½c. Silver prunes (fancy), 13½c.; egg plums, 9½c.; golden plums, 10½c.; French prunes, 180's, 5c.

CALIFORNIA EVAPORATED FRUITS—The demand is light. We quote: Apricots, 9 to 9½c. per lb. in 50-lb. boxes, 9½ to 16c. in 25-lb. boxes, and 13 to 14c. in 1-lb. cartoon boxes; Peaches, 9½ to 12½c. in 25-lb. boxes, and 13c. per lb. in 1-lb. cartoons.

GREEN FRUITS.

The market continues to show the quietness usual at this time of year. The principal feature during the last few weeks has been an advance in Valencias, the price of which has risen to 7s. on the Liverpool market during the last three weeks. They have advanced 25 to 50c. on spot during the last week, and are likely to go still higher. California navels have declined 25c. Mail advices, however, report free buying at primary markets. Winter pears are off the market in barrels and have advanced 25c. per basket. Senora oranges are quoted at $3 to $3.25 per box. We quote: Almeria grapes, $5 to $7.50 per keg; lemons, Messina, $2.75 to $3.25 a box; cocoanuts, $4.50 to $5 a sack and 60c. per doz.; oranges, Valencia, 420's, ordinary, $5 to $5.50; 420's, large, $6.50 to $7; 714's, large, $7 to $7.50 per case; California navels, $3.25 to $3.75 per crate; Tangarines, $1.50 to $2; bananas, $1.50 to $2; Cape Cod cranberries, $8 to $8.50 per bbl., and $2.75 to $3 per box; Jersey cranberries, $8 to $9 per bbl.; Canadian cranberries, $5.50 to $6 per bbl., and $2.50 per box; Canadian apples, $2.50 to $3.50 per barrel and 40 to 50c. per basket; Canadian onions, red or yellow, in 80-lb. bags, 65 to 75c.; pickling onions, 75c. per basket; celery, 25 to 50c. a dozen; winter pears, 60 to 75c. per basket; grape fruit, $5.50 to $6 per box.

COUNTRY PRODUCE.

EGGS—There is an active demand, with a scarcity of strictly fresh laid eggs antici-

POULTRY
BUTTER
HONEY
EGGS
Are in good demand.

Chas. J. Graham
88 Front Street East . . . . Toronto

SARNIA Water White Lamp Oil. . .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded *Sarnia Water White*. Wholesale only by
The QUEEN CITY OIL CO., Limited.
TORONTO, ONT.

THE TRADE BUILDERS OF B.C.
ARE
OKELL & MORRIS' GOLD MEDAL BRANDS
OF PURE Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels
We guarantee the purity of our manufactures.
Works: VICTORIA, B.C.

THE MANITOBA
PRODUCE AND COMMISSION COY.
WINNIPEG, MAN.
Wholesale Dealers
PROVISIONS OF ALL KINDS
Consignments Solicited.

Don't Pay Freight on Water

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—specially suitable for Klondike, Coast, Lumber, Exploration, and Mining Parties. Great saving in weight and freight.

Agents—
W. H. SEYLER & CO.
Room 100, Board of Trade, TORONTO
Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

EGGS
Poultry, Butter, etc.
We solicit consignments of above.
DRIED APPLES
We buy outright at market prices. Write us particulars before selling.
RUTHERFORD, MARSHALL & CO.
62 Front St. East, TORONTO

G.F.& J.GALT 42 SCOTT St TORONTO. PACKERS OF THE CELEBRATED BLUE RIBBON TEAS

pated. We quote: Fresh-laid, 20 to 22c.; held, fresh and cold-stored, 16 to 18c.; pickled, 13 to 14c.

POTATOES—There is a fair local demand, with prices unchanged. We quote: Carload lots at 60c., and small lots on the market at 65 to 70c.

DRIED APPLES—Quality offering is showing quite a range, some lots having been bought as low as 3c. per lb. Choice stock is worth about 4 to 4½c. f.o.b., although 5c. is being asked in some instances.

EVAPORATED APPLES—We hear of a medium-sized round lot being turned over at about 9c. Toronto. The jobbing price is still 8 to 9c. in an ordinary way, however.

BEANS—There have been a few transactions, but trade is, on the whole, quiet. A round lot of prime changed hands at figures slightly under quotations. We quote 80c., in 5 and 10 bag lots, with hand-picked at about 85c.

HONEY—There is little doing, with prices unchanged. We quote: Clover honey, 7 to 7½c.; light color, in 60-lb. tins, 6 to 6½c.; 5 and 10-lb. tins, 7 to 7½c.; buckwheat 3 to 4c.; comb, $1.50 to $1.75 per dozen.

POULTRY—There is an active demand for fresh killed stock, the receipts of which are light. Chickens are in special demand, with an advance of 5 to 10c. in price. We quote: Geese, 6 to 7c. per lb.; chickens, dressed, 40 to 65c.; ducks, 50 to 70c.; turkeys, 9½ to 10½c. for fresh killed, bright stock.

PROVISIONS.

There is nothing new in the situation. Prices continue firm for anything sold now. Dealers will not quote present prices for two weeks or a month hence. Lard is the strong article on the list, with prices firm and upward tendency. We quote:

DRY SALTED MEATS—Long clear bacon, 7¾c. for carload lots, and 8c. per lb. for ton lots and cases.

SMOKED MEATS—Breakfast bacon, 11½ to 12c.; rolls, 8½c.; hams, large, 9½ to 10c.; medium, 10½c.; small, 11c.; shoulder hams, 8½ to 9c.; backs, 10½ to 11½c.; with 1c. less for all meats out of pickle.

LARD—Pure Canadian, tierces, 6¾c.; tubs, 7c.; pails, 7¼c.

BARREL PORK—Canadian heavy mess, $15; Canadian short-cut, $16 clear shoulder mess, $14.

DRESSED HOGS—We quote: $5.90 to $6 for heavy, and $6.40 for light hogs.

YES, INDEED!
McLauchlan's CREAM SODAS
in 3-lb. tins, are always nice and crisp, no matter how long you keep them. . . . .
J. McLauchlan & Sons Manufacturers Biscuits and Confectionery Owen Sound

BUTTER AND CHEESE.

BUTTER—Receipts of dairy butter consist principally of large rolls. Pound prints are coming forward freely. The demand is good for all kinds, especially large rolls. Creamery continues firm, with receipts of prints being readily sold on arrival, tubs, however, not being in special demand. Many dealers complain that much of the dairy butter offered has not a good flavor. We quote as follows: Dairy, large rolls, 14 to 15c.; pound prints, 14 to 15c.; tubs, best grade, 15 to 16c.; second grade, 13 to 14c.; low grade, 11 to 12c.; creamery, early make, tubs, 17 to 18c.; late make, tubs, 18 to 19c.; prints, 20 to 21c.

CHEESE—The local demand is active and steady, with prices firm, at 9 to 9¼c., according to make.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Peas are the feature of the market at present. The price has steadily advanced, till now they are selling at 12c. more than they were three weeks ago. Wheat is firm, with Chicago market touching the dollar mark. An advance of 3c. is noted in No. 1 hard. We quote the street market as follows: Wheat, red, 88 to 89c.; white, 87 to 90c.; goose, 78 to 78½c.; peas, 56 to 57c.; rye, 46 to 47c.; barley, 32 to 34c.; oats, 28½ to 29c., Toronto freights. No. 1 hard wheat is quoted at $1.04, Toronto freights.

FLOUR—There has been an advance of 10 to 15c. in sympathy with advance in wheat. We quote: Manitoba patents, $5.50; Manitoba strong bakers', $5; Ontario patents, $4.75 to $4.85; straight roller, $4 to $4.20, Toronto freights.

BREAKFAST FOODS—Business continues active. Prices are unchanged. We quote: Standard oatmeal and rolled oats, $3.50 in bags and $3.60 in bbls.; rolled wheat, $2.70 in 100-lb. bbls.; cornmeal, $2.35; split peas, $3.50; pot barley, $3.

HIDES, SKINS AND WOOL.

HIDES—A moderate business is being done, with prices firm, an advance of 50c. per cwt. being noted. We quote for both cowhides and steerhides: No. 1, $9.50; No. 2, $8.50; No. 3, $7.50.

CALFSKINS—We quote as follows: No. 1 veal, 8 lbs. and up, 12c. per lb.; No. 2, 10c.; Dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—The price continues to advance. There has been an aggregate of 30c. in last seven weeks. We now quote at $1.15 to $1.25.

WOOL—There is a steady demand for pulled wools, the price quoted remaining at 20½c. for fleeces and tub-washed.

FISH AND OYSTERS.

The demand for all lines continues satisfactory. Steak trout is now on the market. We quote: Oysters, $1.25 per gal.; fresh trout, 7 to 7½c. per lb.; steak trout, 7c.; fresh steak cod, 6 to 6½c. per lb.; pickerel, 6c. per lb.; pike, 3½ to 4c. per lb.; perch, 3c. per lb.; fresh herring, 3½c. per lb.; Labrador herring, $5.75 to $6 per bbl. and $3.25 per half-bbl.; split herring, $5 per bbl. and $2.50 per half-bbl.; sea herring, $1.25 to $1.35 per 100; boneless fish, 3½ to 4c. per lb; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), $2.50 per keg; ciscoes, 75c. to $1; Manitoba frozen whitefish, 7½c. per lb.; smelts, No. 2, 4c.; No. 1, 6c.; extras, 10c.; flounders, 5c. per lb.. haddies, 5½ to 6c. per lb.; fresh haddock, 5c. per lb.; pan frozen haddock, small, 4c.; large, 5c. per lb.

SEEDS.

There has been a somewhat freer movement in red clover. Choice to fancy quali-

WE ARE PAYING CASH FOR DRIED APPLES

W. B. BAYLEY & CO.
EXPORT BROKERS
46 FRONT ST. E. Toronto

GREEN RIO COFFEE

AT PRICES THAT DEFY COMPETITION

Samples on application.

CANNED GOODS

THE MOST COMPLETE ASSORTMENT IN THE TRADE — ALL FIRST-CLASS PACKS.

SPECIAL QUOTATIONS FOR

Carloads or Round Lots ex Factories.

"CLEANED"
CURRANTS
"STEMLESS"

SPECIALLY SELECTED—
The Finest that Greece Produces.
"KALAMOS" "FANCY MOREA"
"FANCY VONITSA" "ROYAL AMBROSIA"

THE **EBY, BLAIN CO.,** LIMITED

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO

ties of northern seed are ranging at about $3.50 to $4 and Western Ontario at $3 to $3.50. A good many samples have been shown so mixed with weeds that they are hardly merchandiseable, and are not worth more than $2 to $2.50 per bushel. Alsike is offered in a limited way. The price is $5 for extra choice to fancy and $2 for low grade. Timothy is unchanged, with small offerings.

PETROLEUM.

The new oil, Sarnia water white, is now quoted, the price being 15c. Business is active in all lines. We quote as follows in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 14c.; Sarnia water white, 15c.; American water white, 17½c.; Pratt's astral, 17c. in bulk.

SALT.

Business is good with prices unchanged. We quote: Carload lots, $1.05 per bbl., and 65c. per sack; less than carload lots, $1.10 per bbl., and 70c. per sack. At the wells we quote: F.O.B.. barrels, 75c.; sacks, 50c.

MARKET NOTES.

Chickens have aduanced 5 to 10c. per pair.

The Davidson & Hay, Limited, have recently adorned their sample room by hanging several of the best and latest display cards, which greatly add to the appearances and make this one of the most attractive sample rooms in the city.

Flour is 10 to 15c. per bbl. dearer this week.

Steak trout is now on the market at 7c. per lb.

Valencia oranges have advanced 25 to 50c. in price.

Pepper is ¼ to ⅜c. per lb. dearer in the primary market.

Hides have advanced 50c. per cwt. Sheepskins are 10c. dearer.

QUEBEC MARKETS.

MONTREAL, Jan. 27, 1898.

GROCERIES.

THE grocery market has been dull and uninteresting in the main during the past week, as the actual movement in nearly every department is confined to a mere hand-to-mouth business. In fact, some of the largest jobbers complain that business is quieter, even for January, than it has been for a number of years, and are at a loss to explain it, considering the fact that the general conditions appear to be healthy enough. Values, as a rule, are steady, but retailers are entirely oblivious of the fact. Refiners state that they can't entice any orders out of jobbers for either sugar or syrups. Molasses is firm and the arrivals from the Maritime Provinces have been light, and have had little effect on the local situation. Spices and coffees are steady, and there is a firmer disposition noticeable on low-grade teas of all descriptions, with some large transactions for first hands. The firm disposition of canned goods is fully maintained, but the fact does not induce any demand from retailers. Dried fruit, nuts, fish, and produce of all sorts are generally steady.

SUGAR.

Business in refined sugar here has been extremely quiet during the past week. Refiners report that despite the decline it is impossible to induce jobbers to operate, and the latter assert that retailers are equally dilatory. As a result the actual movement is of the merest hand-to-mouth character. Values, as a rule, are unchanged and we quote: Standard granulated, 4 5-16c.; Canadian German granulated, 4c.; Austrian and German granulated, 3 15-16c. in bags, and domestic yellows, 3½ to 4c., the outside price being for extra bright stock.

SYRUPS.

Very little either from first or second

Yukon Expeditions

We can supply outfits of all kinds for large or small parties going to the Northern Mining Districts. Our success in supplying several American expeditions has led us to go into this business on a large scale. If you are going to the Klondyke, correspond with us,

WE CAN SAVE YOU MONEY

Coffees, Spices, Fruits, Canned Goods, etc.

S. H. Ewing & Sons Wholesale General Commission Merchants, 27 St. Sacrament Street, **Montreal.**

hands, and prices are steady, as last quoted, at 2 to 2½c.

MOLASSES.

This market continues quite firm, and, while the change has not been of a very appreciable kind, there has been more trade passing both in a wholesale and in a jobbing way. Efforts to bring any supplies from the Maritime Provinces have not been successful, for only a few small lots have arrived from that quarter, and the quality of some of them has caused complaint. In a jobbing way prices are unchanged for Barbadoes as follows: puncheons, 28c.; barrels, 30½c.; and half-barrels, 31½c. per gallon; car lots 1c. less. Porto Rico is in slow demand around 26 to 27c., according to quality.

RICE.

There is a quiet, steady trade in rice and prices ars unchanged. We quote: Imported Japan, 4⅞ to 5c.; standard B rice $3.40 to $3.50; ditto, grade S, $3.30 to $3.40; Patna, $4.75 to $5; choice Burmah, $4; and ditto Java, $4.25.

SPICES.

There is only a very moderate demand for spices, but values rule quite steady: Black pepper, 9 to 15c.; pure white, 15 to 20c.; pure Jamaica ginger, 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, 25 to 27c.; do. best, 30c.; allspice, 14c.; and nutmegs, 50 to 90c.

COFFEE.

Very little actual trade is doing in coffee, the only movement being some small lots of Maracaibo between wholesalers, from 11 to 12c. We quote: Maracaibo, 12 to 15c.; Santos, 11½c., and Rio 10 to 10½c., while Java and Mocha are held around 30.

TEAS.

There has been more doing in low-grade Japans, China greens and blacks, quite a large quantity of stock having changed hands at various prices. The general tone of the market is steady, as evidenced in the refusal of one or two holders to part with teas for 12c. that only cost them 10½c. some time ago. They believe that jobbers will want more of these low-grade goods shortly, and are confident of higher prices later on, on all descriptions of goods of this class. Retailers are only operating very sparingly, according to jobbers. We quote: Young Hysons, 18c. for low grades, 24 to 28c. for mediums and 30 to 40c. for good to finest; China Congous, 10 to 17c. for mediums and 25 to 55c. for high grades; Japans, 13 to 17c. for mediums and 28c. for higher grades; Indians and Ceylons, 17 to 20c. for mediums and 35 to 65c. for higher grades.

CANNED GOODS.

The firm disposition of canned goods is strongly maintained, especially on corn and tomatoes, while apples are also strongly held. Retailers, however, still continue backward buyers, but holders expect an improvement in this respect in the course of a few weeks. We quote: Tomatoes, $1.10 to $1.25; corn, 90c. to $1; peas, 90c. to $1.15; peaches, $1.75 to $1.90 for 2's; raspberries, $1.50 to $1.90; strawberries, $1.75 to $2, according to brand and quality; cherries, $2.30; apples, gallons, $2.60 to $2.75; 3-lb. do., $1.10 to $1.20; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.25; "Clover Leaf," $1.25; Lowe Inlet, $1.20, in tall tins; canned mackerel, $1.25; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.30; lobsters, $11 per case; French sardines, $10.25 to $11 for extra brands; ordinary brands, $8 to $9; Canadian brands, $4.25 to $4.50.

DRIED FRUIT.

The currant market continues firm outside with an advancing tendency, and it would necessitate pretty high prices to lay down any fresh supplies here. There is no change, however, in spot prices, the actual movement being light. We quote: Fine Vostizzas, half-cases, 6½c.; Patras, half-cases, 6¼c.; choice Filiatra, do., 6c.; fine do., half-cases, 5⅞c.; Filiatra, half-cases, 5¾c.; do. half-bbls., 5½c.; do., bbls., 5⅜c.; fine Provincials, half-cases, 5⅝c.

There is little doing in Valencia raisins, and prices are steady. We quote: Off-stalk, 4½c.; fine do., 4¾ to 5c.; selected, 5¾ to 6c., and 4-crown layers, 6 to 6¾c.

California raisins continue quiet, while prices are steady at 6 to 6¾c. for 2-crown; 7¼ to 7¾c. for 3-crown, and 8¾ for 4-crown fruit.

There is no change in Sultanas on spot, prices ranging from 8¾ to 9c., while loose Spanish muscatels are quoted at 6 to 7c.

There is a fair business in prunes, both in European and Californian, but, if anything, the former are having the preference. We quote: Austrian, 6½ to 7c.; French, 4½ to 5½c., and Californias, 7½ to 10c., as to grade.

Figs are quiet and steady. We quote: Eleme, 10 lbs., 10 to 11c.; case lots, 9c.; 12-oz. boxes, 7½c.; 14-oz. boxes, 9c.; 25 bag lots, 3¼c., and bags, 3½ to 4c.

Dates are dull but steady at 5½ to 6c.

NUTS.

There is nothing to report, business ruling quiet. We quote: Grenoble walnuts, 10½ to 11c.; Marbots, 9 to 9½c.; Tarragona almonds, 8½ to 10c.; shelled almonds, 20 to 22c., and shelled walnuts, 16 to 18c.; Sicily filberts, 7 to 8½c., and pecans, 9 to 10c.

FISH.

The fresh fish trade is quiet, and the curtailing of the season for the observance of Lent by the Roman Catholic religious authorities no doubt accounts for the quiet demand now experienced. In most cases the market is overstocked, and it will take fully a month of trade to dispose of the stock on hand. Haddock and cod are selling at 2½ to 3c., steak cod at 3½c., and herrings at $1.40 for good and $1.20 for medium, while tommy cods range from $1 to $1.20.

The only change in pickled fish has been an advance of 25c. per bbl. in the price of white fish. We quote: Green cod, No. 1,

Patent Perches

The Cottam Adjustable Sanitary Spring Perch combines more useful features than any other cage device. Bird Bread Holders in Cottams Seed can be used for making these perches. Send for sample, with disinfectant and deodorizer, and see how they are made. This is one of the many features which make Cottams Seed so popular—a Perch Holder free with every packet.

Cottams Seed is Sold by all Wholesalers:

ROYAL JUBILEE OIL

Is the Best Burning Oil in the Market.

ROYAL OIL COMPANY

SOLE MANUFACTURERS

Geo. Anderson, Manager. Toronto

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

Oranges and Lemons

We are receiving Valencias, Mexicans, Bahama and Californ a Navel Oranges in quantities. Valencia Oranges are better at this season of the year than they have been for many years, owing, no doubt, to favorable season for quality. Mexican and Bahamas are fine fruit, and are giving good satisfaction. California Navels are now coming in splendid shape. The earlier arrivals were somewhat green. LEMONS—We have fancy and choice stock in all sizes. If you intend buying, write us for quotations.

AUCTION SALES

are held every Wednesday throughout the season. We shall be pleased to furnish particulars of goods to offer.

McWILLIAM & EVERIST

25 and 27 Church St., TORONTO, Can.

Telephone 645.

MINCE MEAT

We are putting up an exceptionally fine line of English Mince Meat, in 5-lb, 12-lb, 27-lb., and 60-lb. pails.

We guarantee it to be made of the finest and purest materials, neatly put up in packages suitable for family and store trade, and at reasonable prices

Send us your Orders for Christmas Trade now.

F. W. FEARMAN - HAMILTON

JUST ARRIVED FROM GERMANY

KNORR'S

Evaporated Soup Tablets, Vegetables
Sliced and Granulated Potatoes
Beef Bouillion, etc.

Undoubtedly the finest goods on the market. Write for prices.

BALFOUR & CO. - Hamilton

large, $4.25; No. 1, ordinary, $3.25 to $3.50; No. 2, $2.25 to $2.40; herrings, No. 1, N.S., $4.25 to $4.50 per bbl., and $2.15 to $2.65 per half-bbl.; Cape Breton, $4.75 per bbl.; B.C. salmon, $11.50 per bbl.; No. 1 trout, $4 to $4.25 per half-bbl., and No. 1 white fish, $4.65 to $5.

The feature in smoked fish has been the scarcity of Yarmouth and Bay bloaters and prices have advanced 10 to 25c. per box to $1 to $1.25. Haddies continue to sell at 5½ to 6c. per lb., and smoked herrings at 10 to 11c. per box.

The demand for preserved fish is slow, and prices are unchanged. Dressed cod fish are selling at $4.25 to $4.50 per case of 100 lbs.; dried cod, at $3.50 per cwt.; boneless cod fish, at 4½ to 5c. per lb., and boneless fish, 5c. per lb.

DRIED AND EVAPORATED APPLES.

Continue quiet, but very firm, at 6½ to 7c. for dried, and evaporated, 9½ to 10c.

APPLES.

Cables on apples from Liverpool this week have been rather easier, quoting 2s. decline, but it is believed that this is only temporary, and is caused by the recent very heavy arrivals ex Carthagenian on the 28th at Liverpool, and Grecian on the 1st at Glasgow. On spot, prices are as firm as ever.

GREEN FRUIT.

The green fruit market has had another quiet week. Oranges continue in fair demand, Valencias being held firm in sympathy with the advance. Lemons and other lines are precisely the same. We quote as follows: Lemons, $2.50 to $3; Jamaica oranges, $5.50 to $6; California, $3.50 to $4; Valencia, $4; Almeria grapes, $5 to $6.50; Cape Cod cranberries, $7.50 to $8.50, and Nova Scotia, $7.50 to $8.50.

COUNTRY PRODUCE.

EGGS—The demand for eggs to-day in small lots was somewhat better and a fair trade was done. The tone of the market was about steady, and prices show no fur-

E. T. STURDEE

Mercantile Broker, Manufacturers' Agent,

ST. JOHN, N.B. ETC., ETC.

Wholesale trade only.

EGGS AND BUTTER

We are buyers of Choice Butter and Fresh Eggs. Highest prices paid. Correspond with us.

THE WM. RYAN CO. LIMITED

70 and 72 Front St. East, - TORONTO

S. K. MOYER,

COMMISSION MERCHANT

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,

TORONTO, ONT.

POULTRY . . . BUTTER, EGGS

Your consignments of the above solicited. Our large local and shipping trade enable us to get best prices.

QUICK SALES. PROMPT RETURNS.

Prices the highest the market will afford.

D. GUNN, BROS. & CO.

Pork Packers and Commission Merchants,

TORONTO, ONT.

Extra Fancy California, Florida, Mexican, Jamaica and Valencia Oranges, all sizes, good color; Fancy Messina Lemons, Almeria Grapes, Bananas.

HUGH WALKER & SON

Wholesale Fruit and Commission Merchants

GUELPH, ONT.

New Nuts, etc., S. S. Almond Walnuts, Filberts, Finest New Dates and Figs, Cranberries, Booth's Oysters in pails, 3's and 5's, Finnan Haddies.



REMEMBER THE NAME

Vimbos

FLUID BEEF.

YOU WILL BE ASKED FOR THE GOODS.

THE VIMBOS FLUID BEEF CO., Limited
OF EDINBURGH AND LONDON

53 St. Francois Xavier Street MONTREAL

ther change. We quote fresh stock 22 to 23c.; Montreal limed, 15 c., and western limed, 12½ to 13c. per dozen.

POULTRY—The poultry market continues quiet, the demand being chiefly for small lots of fresh killed stock, of which receipts are small and prices show no actual change. We quote: Turkeys, 8½ to 9½c.; chickens, 5 to 8c.; ducks, 8 to 8½c., and geese, 5 to 6c. per lb.

BEANS—The demand for beans is slow and the market is quiet at 80 to 90c. for primes, and at 95c. to $1 for choice hand-picked per bushel.

HONEY—Business in honey is slow. We quote as follows: White clover, 12½c.; dark clover comb, 10 to 10½c., and dark at 7 to 8c.

PROVISIONS.

There is an improved demand for pork and lard and a fair trade done at steady prices. Smoked meats were quiet and unchanged. We quote: Canadian pork, $15 to $16 per barrel; pure Canadian lard in pails, at 7 to 7½c., and compound refined at 5 to 5¼c. per lb.; hams, 10½ to 12c.; bacon, 10 to 12c. per lb.

DRESSED HOGS.

There was a steadier tone to the market for dressed hogs this week owing to an improved demand and smaller receipts. In a jobbing way a fair trade was done at $6.60 to $6.75 for light, and at $6.40 to $6.50 for heavy per 100 lbs.

SALT.

Quiet and steady: Coarse Liverpool, in 165-lb. bags, 38 to 45c., and Trepani, $1.10 per bag of 215 lbs.

FLOUR AND MEAL.

There was a firmer feeling in the flour market for Ontario grades, and holders generally were asking a slight advance over present quotations, but no actual change was reported. In Manitoba grades a very fair business was done on local account and a few orders were also received from the Maritime Provinces and Quebec for small lots. We quote as follows: Winter wheat, patents, $4.60 to $4.85; straight rollers, $4.25 to $4.30; bags, $2.05 to $2.10; best Manitoba strong bakers', $4.90; second do., $4.50, and low grades, $2.70; Hungarian patents, $5.30.

A firmer feeling prevailed in the meal market, in sympathy with oats, and an advance in prices is anticipated daily. The demand, as yet, does not show much improvement, and business is still quiet. We quote: Rolled oats, $3.40 per barrel, and $1.65 per bag; standard meal, $3.25 per barrel, and $1.57½ per bag.

There continues to be an active demand for feed, and, as supplies are light, the tone of the market is very firm, with prices tending upward. We quote: Ontario bran, $12; shorts, $13 per ton in bulk. Manitoba bran, $13.50 to $14, and shorts, $15 to $16 per ton, including bags.

GRAIN.

The steady improvement in prices at American wheat centres during the past few days, and the strong advices from abroad created quite a demand for grain this week here, and an active business was done, especially at shipping points along the lines. A large line of Manitoba wheat changed hands on Saturday for western account, afloat Fort William at p.t. Ontario red wheat sold for export in fair sized lots, at country points, at 84c., which means 95 to 96c. store here. Oats were also in good demand and prices advanced ¼c. per bushel with sales of round lots on the basis of 28¾c. store. Buckwheat is firmer at 36½ to 37c. and feed barley at 35c.

BALED HAY.

Business in hay was slow and the market is quiet with no change in values to note. We quote: No. 1 at $10.50 and No. 2 at $8 to $8.50 per ton in car lots.

CHEESE.

The cheese market exhibits no improvement, and it does not seem natural to expect that the present quietude can obtain much longer. The season is too far advanced, and if demand does not improve, the chances are in favor of the buyers; and that sellers will have to meet their views, or else carry their cheese until the opening of the new season. This latter process does not usually pay. Shippers protest that it is impossible to elicit orders over the cable at limits that permit of meeting the present views of holders, and certainly the absence of activity bears them out. Mail advices are the reverse of encouraging. While some may be a bit too bearish for acceptance, their general tenor does not give the idea of radical advance sufficient to warrant holders incurring extra carrying charges, in the hope of recouping themselves later on. In Liverpool on the 15th demand was set down as quiet, with prices about steady, and the same reports are received from Bristol, Manchester and London. The pronouncedly bearish advices above referred to come from the latter market, and speak confidently of large consignments of Australian cheese during February. It will be shown pretty soon whether the wish is father to the thought, as we are almost into that month now. Values on spot are purely nominal, buyers' extreme views for finest being 8½c., whereas holders want ⅛ to ¼c. advance on that price.

BUTTER.

If the export outlook for cheese is uncertain, that for butter is unmistakably discouraging, to those who are of a sanguine disposition. In fact, all advices go to show that the home demand will have to be mainly depended on to absorb our domestic make of winter creamery between now and the new season. Mail advices of ten days ago speak of declines at all the English markets, owing to the large arrivals of continental and other butter. At Manchester, for instance, prices gave way to the extent of 4s. per cwt.. or over 1c. per lb., and it is stated that Australian and New Zealand were pressed for sale at the reduction, while Canadian creameries, in order to be cleared, had to accept an average reduction of 2s. per cwt., or about ½c. per lb., the quota-

Millar's Paragon Cheese

A PRODUCT THAT PLEASES

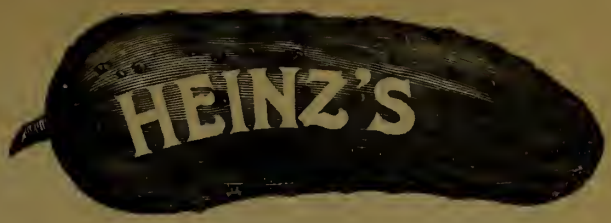


IN PRETTY WHITE POTS

When you buy Millar's Cheese you secure the original pot cheese and the best offered. There are many imitations of most good things, but a word to the wise is sufficient.

AGENTS
FRANK MAGOR & CO. Montreal
A. E. RICHARDS & CO. Hamilton
JOSEPH CARMAN Winnipeg

T. D. Millar Cheese Company
INGERSOLL, ONT.



Pickles.

Tomatoes picked for the market are unripe and unfit for catsup-making. That's why there is so much poor catsup. Tomatoes for Heinz's Ketchup are grown for that purpose, and are fully ripe when picked.

Others of our Popular Specialties are:

Tomato Chutney **Evaporated Horse Radish**
Tomato Ketchup **Tomato Soup**
Baked Beans with Tomato Sauce

For sale by
H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.

MEDALS--
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The GENUINE always bear this Keystone trade-mark.



tion for them ranging from 98s to 100s., finest Danish offering at 100s., and Australian at 94 to 98s. In London the latter were monopolizing the market, and were likely to do so for some time to come, yet demand could not be induced to keep pace with the arrivals, and under continued pressure values were easing still further. These advices do not hold out much hope of improved export demand, and factorymen, who were in town to-day, did not find traders very anxious buyers. They made a canvass of several, and found that 18½c. was an extreme price for finest creamery, and that buyers were very particular as to "finest" quality, if they conceded that figure. Western dairy rolls were easy also at 14c.

MONTREAL NOTES.

Poirier & Ethier, retail grocers of Montreal, have dissolved partnership. The business will be carried on by Paul Ethier.

The expected receipts of Barbadoes molassess from the Maritime Provinces have not materialized, only a few small lots arriving.

Batterbury, Chard & Jackson, Montreal, have been appointed agents in Canada for the well-known firm of J. P. Pemartin Xerez de la Fronterd.

Herdt & Co. have commenced as general commission merchants, 13 St. John street, Montreal. They have taken over the ageney of the Chocolat Menier for the Dominion of Canada.

There have been some fair sized lots of low grade teas moved from first hands, and holders are disposed to hold on, as they believe prices are bound to advance on these descriptions.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., Jan. 26, 1898.

THERE is little of interest to note. A few weeks ago we referred to the bad debts which some of our merchants had made during the past year, which, in some cases, are above the average, though others made very few. It is the Nova Scotia trade that has shown the poorest results. In the city dealers report collections slow. There has been much interest during the week in the new United States law regarding sealskins entering that country. The wives of two of our leading wholesale grocers, who, intending to take a short holiday to the States, and who took every precaution to have proof that their sacques were such as might be allowed entry, were unable to get any satisfaction from the United States officials, and, so, fearing to have their garments confiscated, turned back before reaching the border.

OIL—Such trade as there is, is largely confined to burning oil. Orders are being booked for lubricating oils, and the prospects are for good business. There is little change in values. Turpentine and castor oil are both firmer. We quote: Best American burning oil, 18 to 19c.; Canadian water white, 16½ to 17½c.; Canadian prime, 15 to 15½c.; cod oil, 22 to 24c.

SALT— There continue to be free arrivals of coarse salt. Shipments to the different fish centres in Nova Scotia and down the bay are being made, and the wants of the fisherman for the coming season are being supplied. They are buying their salt at low prices. Very little factory-filled is arriving. Prices are easy and light sale. In Canadian salt there is fair sale, largely in wood boxes of 20 and 10 lb. sizes. We quote: Coarse, 40 to 45c.; Liverpool factory-filled, 85c. to 95c.; Canadian fine, 90c. to $1 per bag; 5-lb. bags in bbls., $3 to $3.25; 10-lb. bags, in bbls., $2.85 to $3; butter and cheese salt, bulk, $2.50 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartoons, $2 per case of 2 doz.; rock salt, $5 to $6 per ton.

CANNED GOODS—There is a fair movement in vegetables, and holders can sell freely if they cut prices. There are fair stocks here, and the general feeling is that values will be higher, so, as a rule, dealers

are holding goods. Owing to the condition of the market, Canadian canned meats have been freely sold Already prices show quite an advance. Oysters are having better sales, and the outlook is for higher figures. Canned fish are having quite a sale west. A quantity of kippered herring passed through here this week. While salmon are still low, better values are looked for. Lobsters are scarce and high. Fruits, except apples, are low. We quote: Corn, 85c. to $1; peas, 90c. to $1; tomatoes, $1.10 to $1.25; gallon apples, $2.60 to $2.75; corned beef, Canadian, $2.50 to $2.60; American, 2-lb. tins, $2.65 to $2.75; 1-lb. tins, $1.45 to $1.50; oysters, 2's, $2.10 to $2.20; 1's, $1.40 to $1.50; peaches, 3's, Canadian, $2.40 to $2.60; 2's, $1.50 to $1.65; American, 3's, $2 to $2.25; pineapple, $2.25 to $2.50; fruits in glass, $4 to $4.25; salmon, $1.15 to $1.20; ditto, flats, $1.25 to $1.30; lobsters, $2.50 to $2.60; haddies, $1.00 to $1.10; clams, $4.50 for 4 doz.; chowder, $2.50 to $2.75 for 2 doz,; scallops, $5.50 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.

GREEN FRUIT—Apples and oranges are about the only lines moving. Apples, for best stock, are high and scarce. There is a fair quantity of second and third grade fruit, but quality is such that it has little sale. Oranges, Valencias, are higher. There is a good business doing. Californias are quiet; in Floridas, season is about over. Lemons are dull. Only a few Bananas are moving. Grapes are light stock, and have but fair sale. Cranberries are high. Cape Cod are the only ones in the market of good quality. We quote: Lemons, $3 to $3.50; oranges, Valencia, $5 to $6 per box; do., California, $2.75 to $3.50; do., Florida, $4.50 to $5; do., Dominica, $3.25 per bbl.; apples, $2.00 to $4.50; bananas, $2 to $2.25; Malaga grapes, $6.00 to $7; native bog cranberries, $4 to $5.50 per bbl.; Cape Cod cranberries, $9.50 to $10 per bbl.; shaddock, $3 per bbl.; grape fruit, $3 per bbl.; sour limes, $1.75 per box; sweet limes, $2.50 per box.

DRIED FRUIT—This is still a quiet line. There is a rather a better enquiry for evapoated apples, but dealers buy in small quantities. Dried are dull. Raisins have light sale. A car of 4-crown California loose muscatels arrived this week. They were bought at low price. California prunes have already begun to advance. They have been low. A good demand, at better prices, is looked for. Currants are light stock. Onions are quoted higher. Stocks are getting into few hands. Seeded muscatels are rather easier, but, as market in loose is turning higher, there is not likely to be much change. We quote as follows: Valencias, 5 to 5½c.; California L. M., 3-crown, 6½ to 6¾c.; London layers, $1.40 to $1.50; Imp. cabinets, $1.75 to $1.80; black baskets, $2.25 to $2.30; Dehesa layers, $2.50 to $2.75; currants, cases, 6 to 6⅛c.; bbls., 5⅜ to 5⅝c.; cartoons, cleaned, 7¾ to 8c.; bulk, cleaned, 6¾ to 7c.; prunes, boxes, 4½ to 10c.; dates, 5 to 5½c.; dried apples, 6 to 7c.; evaporated apples, 10½ to 11c.; onions, $2.20 to $2.35 per bbl.; cocoanuts, $4 to $4.50 per 100 lbs.; figs, 8 to 10c.; Sultana raisins, 9 to 10c.; Malaga loose muscatels, 3-crown, 6½ to 6¾c.; 4-crown L. M. Californias, 7½ to 7¾c.; seeded muscatels, 1-lb. cartoons, 11 to 12c.; new Valencias, layers, 5¾ to 6c.; citron peel, 18c.; lemon peel, 12c.; orange peel, 13c.

SUGAR—The presence of second grade granulated tends to keep market easy. The best second grade to be offered here was shown this week by one of the Montreal refineries. Our dealers prefer the standard. In yellow values are held firm. There is only fair business doing. We quote: Granulated, 4⅜ to 4½c.; yellows, 3⅜ to 3⅞c.; Paris lump, 5½ to 5¾c.; powdered, 5¼ to 5½c.

MOLASSES—Our market is strong, but there is still a fair supply of Porto Rico here. Barbadoes is scarce and advancing. Holders are looking for higher prices all round. Now would seem to be a right time to buy Porto Rico. We quote: Barbadoes, 25 to 27c.; Porto Rico, 27 to 30c.; New Orleans, bbls., 28 to 30c.; Antigua, 22 to 23c.; St. Croix, 20 to 22c.

DAIRY PRODUCE — In butter, the market is flat. It is difficult to get any good, while the market is full of poor. Cheese is also quiet. While stocks are not large there is little demand. Eggs have a ready sale, even at the high prices asked. Very few are being received. We quote: Dairy butter, 15 to 18c.; creamery, 18 to 20c.; prints, 20 to 22c.; cheese, 9½ to 10c.; eggs, 20 to 23c.

FISH—Trade is rather better. Receipts of frozen herring were larger this week than at any time during this season, so prices, which have been high, are quoted lower. There is a good demand for all that can be got. Frozen cod and haddock move freely with supply and demand about equal. In dry fish prices are firmly held, and rather better business is looked for. There are fair supplies of pickled herring. Grand Manan fish prices are at least no higher. Smoked fish are quiet, except haddies, which find steady demand. We quote as follows: Large cod, $3.25 to $3.50; medium, $3 to $3.25; pollock, $1.75 to $1.85; pickled herring, $1.80 to $1.90 per half-bbl.; smoked, herring 6½ to 7c.; Canso, pickled, $5 to $5.25 per barrel; boneless fish, 3½ to 4½c.; cod, 6 to 6½c.; frozen cod and haddock, 2 to 2½c.; herring, 75c. to $1; finnan haddies, 4 to 4½c.

PROVISIONS—There continues to be but little doing. At this season packers here, as a rule, are buying freely of Ontario hogs, but this year they cannot get them, except at too high a price for packing. Mess pork is high, being almost the same price as clear. The latter keeps low in this market. In smoked meats prices are firmly held. Lard shows a further advance this week. Fair stocks are held here. Plate beef is firm and prices will go higher. There is limited sale. We quote: Clear pork, $14.50 to $15; mess, $14.00 to $14.50; plate beef, $13.50 to $14.50; hams, 11 to 12c.; rolls, 9½ to 10c.; pure lard, 8 to 8½c.; compound, 6½ to 7c.

FLOUR, FEED AND MEAL—There is a fair flour business, but prices are easy. At present there is quite a difference between Ontario and Manitoba flour, more, in fact, than for some time past. In feed, prices are high, and it is difficult to get any. Oats are firm with the demand, on account of the lower price for New Brunswick oats, light. Hay is dull. Cornmeal is low, and shows large sale. In barley prices are are higher, and a firmer feeling is expected. Split peas are scarce. In oatmeal, while prices have been shaded some, the outlook is for higher figures. Beans show a rather better demand at somewhat easier figures. We quote: Manitoba $5.70 to $5.75; best Ontario, $5 to $5.10; medium, $4.75 to $4.80; oatmeal, $3.70 to $3.75; cornmeal, $1.90 to $2; middlings, $17 to $18.50; bran, $15.00 to $16.00; hand-picked beans, $1 to $1.10; prime, 90 to 95c.; barley, $3.20 to $3.25; round peas, $1.25; split peas, $3.00 to $3.25; yellow eye beans, $1.75.

ST. JOHN NOTES.

Dearborn & Co. this week landed a car of 4-crown loose muscatels and seeded California raisins.

The Government is richer by $150 because of the arrival of three Coreans by the steamer Taymouth Castle.

Bowman & Angevine this week received a shipment of "Royal Paragon" cheese. These goods are taking well.

The largest shipment of apples to leave Halifax this year went forward to London by the steamer St. John City. There were 8,000 barrels.

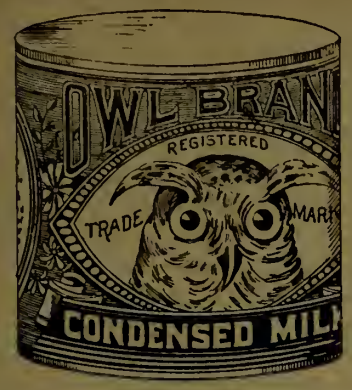
It is said a steamer will be put on this summer between St. John and Halifax. This will be a great convenience for St. John merchants doing business along the south shore of Nova Scotia.

The following officers were elected at the annual meeting of the Charlottetown Board of Trade: Horace Haszard, president; W. D. Aitkens, vice-president; E. T. Higgs, secretary-treasurer.

Bund & Peters are landing the first car of California evaporated fruits and prunes to come to any one dealer in this market. The shipment also contains the first evaporated fruits and prunes to come here.

New Brunswick is becoming quite a centre for the bottling of aerated mineral waters. The Sussex Mineral Spring Co. are making arrangements to ship some of their product to the upper provinces during the coming season.

Guaranteed to keep in any climate.



Do You Want

to increase your trade? If so, send us an order at once for **OWL BRAND CONDENSED MILK** as a leader. It is a great trade maker, and a sure winner wherever it is used. We are making regular shipments now, all over the world—north, south, east and west.

The Canada Milk Condensing Co. - Antigonish, N.S.

THE DOMINION BANK

Capital (paid-up).....$1,500,000
Reserve Fund..... 1,500,000

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" Market, corner King and Jarvis street.
" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
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Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

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Golden Leaf Japan TEAS

Best value on to-day's market. Write for samples.

George Foster & Sons
BRANTFORD, ONT.

Sterling Brand Pickles . .

(IN BOTTLES ONLY)

are becoming immensely popular because of their superiority.

Do You Sell Them?

Prepared by
T. A. LYTLE & CO.
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Canned Fruits

APPLES
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In Heavy Syrup.

Best Brands only. Lowest prices.

WARREN BROS. & CO.
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Ivory Bar Soap

THE BEST MADE

Extra Choice

Hams Bacon
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PARK, BLACKWELL & CO. Limited
Pork and Beef Packers,
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Ceylon Teas

A direct shipment from Colombo, of STRONG, FLOWERY Teas, just arriving.

PERKINS, INCE & CO.
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Quality Equality

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EASILY THE BEST.

Uniform Reliable
Exquisite Delicious

Supersedes all ordinary

Coffees

Todhunter, Mitchell & Co.

Coffee Specialists.

Roasting by Patented Process.

MANITOBA MARKETS.

WINNIPEG, Jan. 24, 1898.

AMONG the festivities announced for next month is the annual concert, supper and ball of the City Travelers' Association, which will be held at the Manitoba hotel on February 15th. This association is composed exclusively of the city travelers, and has only been organized about four years. It has now a membership of 44. All their efforts at social entertainment have been successful, so that the coming ball is looked forward to with the pleasant assurance of a good time.

Thompson, Codville & Co. announce for sale by auction (to the trade only), the stock recently purchased by them at the sale of the estate of the Turner, Mackeand Co. The sale will take place at the old warehouse of Turner, Mackeand on the 7th of February, and subsequent days until the stock is sold. This sale has, no doubt, been arranged to suit the large number of country merchants who will be in town about that time attending the bonspiel. By the way, the great theatre attraction for that week will be "1492."

The Klondyke fever grows apace, and every day adds to the parties going from this city or passing through it en route to the "golden north." Some are buying their outfits in Winnipeg, but the majority get them nearest the bounds of civilization. Many Americans, coming in to go by the Edmonton route, find on reaching Edmonton that supplies brought with them are not what they really need, and have to sell or exchange them at great loss. In the matter of food and clothing, it is held by many, who ought to know, that they can be bought to the best advantage here, as there are those here who know what is serviceable, and the choice is larger than in the small places further west and north. It is quite amusing to see the number of dog trains that turn up in the city. It seems like 1882 again to see them trotting up Main street.

The importation of corn to supply the shortage of oats continues, but not to such an extent as would appear from some of our contemporaries. Grain dealers find there is too little in it to be very keen on handling it. At the same time there has been quite a market for American corn in Manitoba this year.

The wheat situation is unchanged. Deliveries are nil, but price remains stiff and appears likely to do so. Millers are kicking at present, as they claim they cannot compete for markets east or west, owing to the fact that they have had to pay a much higher price for their wheat than millers in the coast states west or the millers in Ontario.

In prices generatly there have been no changes for the week. Markets are quiet, but in most cases steady.

BUTTER—The last lot of creamery butter held in the province was closed out at the factory holding last week; the price was 19¼c., point of shipment, and the lot amounted to some 21,000 lbs. Sufficient dairy is coming to satisfy present requirements. No stocks are held through the country, and all that is coming is fresh made winter butter. Dealers are paying 15½ to 16c. for rolls, and 16c. for fairly good tub.

EGGS—Owing to the mild weather of the past three weeks, the egg market is weakening. Jobbers are paying 16c. and selling at 17 to 18c., according to quality.

POULTRY—There is very little doing in this line. Prices are: Turkeys, 12½c.; geese, 11c.; ducks, 10c., and chickens, 9c.

CURED MEATS—Market firm, with no change in prices. Hams, smoked, 12c.; bellies, ditto, 12c.; backs, ditto, 10½c.; shoulders, 8½c.; spiced rolls, 8½c.; American hams, smoked, 11½c. Dry salt meats—Long clear bacon, 8c.; short clear, American, 7½c.; square cut shoulders, 8c.; boneless, 8c.; backs, 9c.

LARD—Pure, 20-lb. pails, $1.60; 50-lb. ditto, $4.

FISH—Market quiet, with prices unchanged. Finnan haddies, 6½c.; cod, in bundles, 6c.; 25-lb. B. & S. boxes, 6½c.; Labrador herrings, half-barrels, $3.35; oysters, extra selects, $2.10 to $2.20 per gallon; standards, $2 to $2.10.

GREEN FRUIT—This market is practically at a standstill. No new lines are coming just now, and prices remain unchanged. Some very heavy stocks of Canadian apples are carried in this market; in fact, stocks in all staple lines are pretty full, and this precludes much possibility of change for the next three or four weeks, when the changes occasioned by reduced freight rates will begin to be apparent. Mexican oranges, $4 to $4.50; California navels, $4.50; bananas, $3 to $3.50 per bunch; California lemons, $4.50 to $5 per box; apples, Ontarios, $4 to $4.75 per bbl.; southern, $4 to $4.25; Cape Cod cranberries, $7.50 to $8; sweet potatoes, $5.25 per bbl.

CANNED GOODS—Tomatoes have advanced to $2.50 per case by some houses, but advance is not yet reported as general, though no doubt it will be, before this goes to press. Other lines of canned goods and fruits remain unchanged, but there is more indication of a move in the canned fruit line, though orders are principally sorting orders.

EVAPORATED FRUITS—Remain without change, and this applies also to dried fruits, coffee, tea and tobacco.

TO THE YUKON BY STEAM SLEIGH.

A party of nine from Chicago, Yukon bound, arrived on last train. The names of the members of the party are: J. A. Harling, W. N. Sherman, H. Freeman, H. Groath, D. Burns, T. Hartigan, H. Miller, F. Terrel and Dr. J. B. Howe. An interesting feature of their outfit will be a steam sleigh which they intend to use to transport themselves and their supplies from here to the Yukon, going by way of the frozen waterways wherever practicable. The machinery for the sleigh is now on the way having been shipped from Chicago on the 8th. The motive power of the sleigh will be furnished by an engine which revolves a heavy iron drum attached to the underpart of the first bob. The drum alone weighs 373 pounds and is provided with spikes to catch on the ice and snow. They state that on the level ground and a good road the machine will travel 15 miles an hour, so even if delayed on rough places on the river, they calculate to make up the lost time on reaching level ice such as Great Slave Lake and the Mackenzie River should offer. The contrivance is similar to those used in Michigan lumber camps, where they draw heavy loads, and are found very satisfactory. The projectors of the enterprise have rented Duplessis' blacksmith shop and are busy making special runners of heavy material on which the machinery is to be placed on its arrival. The members of the party are practical men and are hopeful for the success of their project.—Bulletin, Edmonton.

CANNED GOODS MEN IN SESSION.

QUITE a number of canned goods packers were to be noticed around the Walker House, Toronto, on Wednesday and Thursday last. The occasion was the annual meeting of the Canadian Packers' Association. The attendance was fair, and the president, Mr. W. A. Ferguson, of Delhi, was in the chair.

Those present were: David McCaulay, of Miller & Co., Trenton; Wellington Boulter, of W. Boulter & Sons, Picton; A. C. Miller, Picton; James Anning, Belleville; W. M. Miller and W. Matthews, Lakeport; J. E. Flynn, St. Catharines; W. A. Ferguson, Delhi; D. Marshall, Aylmer; W. P. Innes, Simcoe; W. C. Breckenridge (secretary), Hamilton.

President Ferguson, in his annual report, commented upon the favorable condition of the canned goods trade for the past season. Also as to the favorable condition of the association. He said the past year ended most favorably to those who carried stocks of canned goods, and that the prospects were favorable for all the goods now in holders' hands, as they certainly would be consumed before the new goods could come upon the market in competition with them. This, he said, was in strong contrast to the position of canned goods in former years, when large stocks were usually carried over with the result of prices being depressed. Another favorable feature was that those wholesale dealers who had the nerve to place orders in the early part of the season, were now reaping handsome profits. Proceeding, he referred to the rumors of new canning factories being started up in various sections of the country,

A FEW POINTS

. . . ON



Baked Beans

The City of **Boston** has the reputation of sending out the most excellent **Baked Beans** ever since they were put in tins, and the house of **LEWIS BROS.** has **held the palm** as leader of all in preparing this choice dish.

We have **125 Cases** of this celebrated brand, "**LEWIS BROS.,**" and at a right price, too.

We can, also, offer you **MRS. JONES** Baked Beans in Tomato Sauce, which, though made in Detroit, **are simply delicious.** **JUST YOU TRY THEM.**

WE ALSO CARRY IN STOCK THE BEST CANADIAN BRANDS

L. CHAPUT, FILS & CIE. - - MONTREAL

and stated that if one-tenth of those which contemplated starting did so, there would be such an over-production that the result would be injurious to trade, and defeat what is now the prospect of a good season. He suggested that the Executive Committee take this matter in hand, and point out to those who contemplate starting these new canning factories the risk they ran. The practice of some canners of offering futures, before they had begun to pack, was referred to and condemned in the strongest terms.

The report was received.

The action of the wholesale grocers and others in the maritime provinces regarding the desirability of having the date on which canned goods were packed on the label of the tin, came up for consideration, and the Executive Committee was instructed to oppose all legislation in this direction. It was pointed out that a can full of water was heavier than a can full of fruit or vegetables, and that, therefore, the weight of the can was no indication as to whether there was a sufficient quantity of fruit or vegetables in the same.

Some of the members present claimed that they had not been fairly dealt with by some of the companies, which guarantee canners from loss through injury received by employes, and it was decided that the association would hereafter support any of its members in an action against any of those companies which attempted to break faith.

The matter of curtailing the pack for the coming season was taken up and discussed. It was, however, decided to delay the matter until something more definite was known in regard to the starting up of new factories, for it was felt that if these proposed new factories came into existence, the members of the association should have a free hand and be allowed to pack up to the full capacity of their factories, as it would be a short-sighted policy on their part to curtail the pack, and thus leave a field open for the advantage of any new factories which may start up.

These officers were elected for the ensuing year: W. A. Ferguson, Delhi, president; vice-president, W. I. Matthews, Lakeport; secretary-treasurer, W. C. Breckenridge, Hamilton. Executive Committee—W. B. Innes, Simcoe; H. J. Matthews; W. Coulter, Picton; A. C. Millar, Picton; D. Marshall, Aylmer. Auditors—Wm. Millar, Port Hope; W. H. Matthews, Clinton.

WHAT WILL YOUR BUSINESS YIELD?

Just what you put into it and look for. If energy, hard work, push, intelligence, perseverance and economy are put into the business you are sure to take out the inevitable reward of such action, viz.: Money, popular favor, and the satisfaction of having won success.

Generally we get out of life what we look for. If we seek the best things we find them, whether exiled on an island or located in a great city. If we crave the association of honorable men we will, if honorable ourselves, have that, just as certainly as the man of low tastes finds his companions in the dog pits, saloons and gambling hells.

Like begets like. The fundamental law of biology is that "like begets like," and that law is also the foundation of success in business.

"Who drives fat oxen should himself be fat," said famous Sam Johnson, and the same principle applies to everyday affairs. The grocer's patronage will be just what he resolves it shall be. He will not sell fine goods unless he is a lover thereof. His credits will be what he makes them, and much akin to his own credit. His service to others will be of the sort he demands for himself. He will get out of his occupation just what he works and looks for. If your desire is for the best results, put the best there is in you into your business.—American Grocer.

POSSIBILITIES IN SPARE MOMENTS.

THE present time is the raw material out of which we make whatever we will. Do not brood over the past, or dream of the future, but seize the instant and get your lesson from the hour. The man is yet unborn who rightly measures and fully realizes the value of an hour. As Fenelon says, God never tries but one moment at a time, and does not give a second until he withdraws the first.

Lord Brougham could not bear to lose a moment, yet he was so systematic that he always seemed to have more leisure than many who did not accomplish a tithe of what he did. He achieved distinction in politics, law, science and literature.

Doctor Johnson wrote "Rasselas" in the evenings of a single week, to meet the expenses of his mother's funeral.

The wise Cato said that he regretted only three things in life—telling his wife a secret, going once by sea when he could have gone by land, and passing one day without doing anything.

Lincoln studied law during his spare hours while surveying, and learned the common branches unaided while tending store. Mrs. Somerville learned botany and astronomy and wrote books while her neighbors were gossiping and idling. At eighty she published "Molecular and Microscopical Science."

The worst of a lost hour is not so much in the wasted time as in the wasted power. Idleness rusts the nerves and makes the muscles creak. Work has system, laziness has none. President Quincy never went to bed until he had laid his plans for the next day.

Dalton's industry was the passion of his life. He made and recorded over 200,000 meteorological observations. He seldom lost a moment.

In factories for making cloth a single broken thread ruins a whole web; it is traced back to the girl who made the blunder, and the loss is deducted from her wages. But who shall pay for the broken threads in life's great web? We cannot throw back and forth an empty shuttle: threads of some kind follow every movement as we weave the web of our fate. It may be a shoddy thread or wasted hours or lost opportunities that will mar the fabric and mortify the workman forever; or it may be a golden thread which will add to its beauty and lustre. We cannot stop the shuttle or pull out the unfortunate thread which stretches across the fabric, a perpetual witness of our folly.

Don't defer your good deeds until you have time to do them. Very little good was ever done during hours of leisure. It is the men and women who are crowded with work who build hospitals, churches and orphan asylums and do the great charities of the world.

No one is anxious about a young man while he is busy in useful work. But where does he eat his lunch at noon? Where does he go when he leaves his boarding-house at night? What does he do after supper? Where does he spend his Sundays and holidays? The way he uses his spare moments reveals his character. The great majority of youths who go to the bad are ruined after supper. Most of those who climb upward to honor and fame devote their evenings to study or work of the society of the wise and good. For the right use of these leisure hours, what we have called the waste of life, the odd moments usually thrown away, the author would plead with every youth. Each evening is a crisis in the career of a young man. —Pushing to the Front.



Clear as a crystal and delightful in its invigorating and aromatic odor is the coffee that comes to you in pound and two-pound tin cans from the famous coffee importers,

Chase & Sanborn

its purity and its strength being guaranteed by their seal.

Its supreme merit has been proved and is acknowledged by thousands of the most fastidious coffee consumers throughout the land. Grocers everywhere sell it.

RETURNED Feb 2/98 J. M. A.

SETTLES DOWN IN VANCOUVER.

Mr. J. D. Roberts, than whom there is probably no better known knight of the gripsack on the road, is now in the city, and his friends will be glad to learn that he will make Vancouver his permanent home, and will bring his family here shortly. Mr. Roberts has been appointed agent for British Columbia for "Blue Ribbon" tea, of which popular brand Messrs. G. F. & J. G. Galt, the well-known wholesale grocers, of Winnipeg, are the proprietors. In order to introduce this tea into Vancouver, Mr. Roberts has hit upon a novel scheme. He has rented a store in the Arcade, which he is fitting up in an elegant manner, and in a few days cups of this delicious beverage will be served free to callers. "Blue Ribbon" is a good name for the beverage that cheers and does not inebriate, and those who have used it say that its quality is of the very best. —News-Advertiser, Vancouver.

KLONDYKE NOTES.

The Peninsular Mining and Development Co., which has been organized at Windsor, proposes to send eighteen men into the Yukon country, the start to be made on February 15, under Major Johnson, of Leamington.

The Woodstock Sentinel-Review says that a party of Woodstock men is organizing to go to the Klondyke. If arrangements can be satisfactorily made they will not wait for spring.

The Pilot Mound Sentinel says: "No one fully realizes the immensity of Canada's resources till he studies the many and diverse Canadian towns which are beyond all doubt the best starting point of a road to the Klondyke gold fields."

AGENT WANTED

A LIVERPOOL Wholesale Wine and Spirit Merchant wishes to be represented in Canada. Apply H. S. Ashburner, 18 St. Ann Street, Manchester. (4)

EUREKA REFRIGERATORS

GROCER STYLE
Size, width 52 in.
depth 30 in.
height 108 in.
weight 750 lbs.



Ash wood, antique finish, spruce lined, inside shellacked, 7 walls, 2 windows hung with weights, double glass. They are built complete and shipped set up..

List price, No. 14, $60.
" " No. 15, $65.
Catalogue free.

This cut represents No. 14 and 15.

54 and 56 Noble St., Toronto, Ont.



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED GOOD OR MONEY RETURNED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse, Winnipeg.



The Woman you Please

is the woman you save money for on the household necessities —Scrubbing Brushes—Stove Brushes—Window Brushes—Hair Brooms. Think of the confidence she will have in the grocer who says to her "if any of

Boeckh's Household Brushes

that I sell disappoint you, bring them back and I will return your money" — Actions speak louder than words.

Yet, this is the privilege we give you.

Book, all about our Brushes—free by addressing

Chas. Boeckh & Sons, Mfrs.
Toronto, Ont.
Established 1856

EXTENDED INSURANCE.

One of the many liberal features embodied in the **UNCONDITIONAL ACCUMULATIVE POLICY** issued by the

Confederation Life Association,

HEAD OFFICE--TORONTO,

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

W. C. Macdonald, Actuary.
J. K. MACDONALD, Managing Director.

TRADE WITH ENGLAND.

DURING the deliverance of an exhaustive address at the annual meeting of the Toronto Board of Trade, on Tuesday, the retiring president, Mr. Edward Gurney, had this to say in regard to Canada's trade with the Mother Country:

It is gratifying to note that by the concurrence of a good crop and advanced prices the assets of all classes of traders, either in money or merchandise, have been sensibly increased in value, which, as it affects the whole country and every interest, is in its effect similar to the addition of that amount of capital to the resources of the country, well spread throughout its length and breadth. In the general business arousement we have come to recognize that all we need is to bridge the Atlantic; and we have done it. Look at the tonnage of the last year, and compare it with that of the preceding years, and if you want to enjoy a spell of intoxication, such as a bird feels when introduced into a jar of oxygen, just have an hour with, say Mr. F. B. Girdlestone, and hear him talk of the future of Canada as a shipper to the English markets; and we are not confined to this outlook to the east—we may look for trade to the west, to the south, and to the Oriental nations. We are, in a word, able to see that England is not any further from us than we are from her; that if we are true to ourselves in supplying to her the article which we sell, that if we go to her with a good equivalent, and not as a poor, begging, country cousin, we may expect a preference, such a preference as she may give without loss to herself. Unlike our friends to the south, she will glory in our achievements, in our enterprise, and in our triumphs, if we grow big enough to overrun her markets and practically monopolize them with the product of our farms, etc., we shall stir no jealous instinct there, and provoke no legislation to exclude us from her markets when once acquired, as has been the case when we have established trade in the United States.

It is important that the present sentiment in favor of Canada exhibited by the British people should be promptly followed up. Boards of Trade should be alive to the necessity of providing, so that as far as practicable Canadian products reaching those markets shall be uniformly excellent. There, as here, a single shipment of inferior goods does infinite harm to the maker; but in the present situation of affairs, just at the initial point of a large trade development, a shipper of goods, inferior to promise or sample, hurts the whole country. In butter and cheese we have achieved an enviable notoriety. Our name in this connection is a synonym of excellence, in cheese especially; but there is no guarantee to the good manufacturer of these products that his relation to the trade will not be hazarded by the marketing of considerable quantities of inferior goods. I have been informed that certain European countries, our large competitors for that trade, provide inspection of these and similar goods with Government classification.

I am informed that there is a large market for Canadian goods, in canned goods, sauces, etc., of the very best class, and incidental information is coming to us frequently, of which this is a type, which leads me to believe that Canada needs to have as soon as may be a commercial agency in Great Britain—perhaps more than one commercial office, but certainly one, and preferably in London. It should be non-political in the last degree—this one office should be reserved. I have no disposition to depreciate the present Canadian office in London. It has its functions, social and diplomatic, but it has nothing, and can have nothing in common with this mission, the establishment of which I advocate; and the attempt to make the one an attachment or subordinate to the other would, I feel sure, make the one ridiculous and the other a failure.

I would earnestly recommend to the incoming Council, and to Boards of Trade generally, that a united effort should be made to bring about a change in the method of collating the Dominion statistical returns.

ESTIMATED YIELDS OF CEREALS.

In the new Journal of the Board of Agriculture there is interesting information upon the estimated local yields of the cereal crops at last harvest. For England, as a whole, it will be remembered that the estimates pointed to yields per acre of 28.98 bushels of wheat, 32.48 bushels of barley, and 40.26 bushels of oats. The highest average yield of wheat is estimated at 31.37 bushels per acre over the area comprising the counties of Norfolk, Lincoln, and the East Riding of York, and as these collectively grew 366,713 acres of wheat, or fully one-fifth of the entire English area of the bread cereal, their relatively high estimated yield necessarily has considerable effect in raising the average for the whole country. The next highest local estimate is 30.62 bushels for the area embracing the six north-western counties of Cumberland, Westmorland, Lancashire, Cheshire, Derby, and Stafford, none of which are important as wheat growers. In the group of eastern counties lying south of Norfolk and north of the Thames, which includes nearly one-fourth of the wheat acreage, the estimated yield per acre is 28.23 bushels, or 0.65 bushels below the general average. The lowest local yield is estimated at 26.26 bushels for the south-western group of counties, embracing Somerset, Dorset. Devon, and Cornwall.—Commerce, London.

TORONTO BOARD OF TRADE.

These are the officers elected at the annual meeting of the Toronto Board of Trade, held on Tuesday last:

President—Elias Rogers (acclamation).
First Vice-President—A. E. Kemp (acclamation).
Second Vice-President—M. C. Ellis.
Treasurer—A. E. Ames.
Harbor Commission—W. A. Geddes, J. T. Matthews.
Board of Arbitration—Lieut.-Col. John I. Davidson, J. H. G. Hagarty, Thomas Flynn, John Carrick, J. D. Laidlaw, C. W. Band, W. K. McNaught, J. H. Sproule, D. O Ellis, R. J. Score, C. Goode, P. E. Millen.

Council—Edward Gurney, W. D. Matthews, E. B. Osler, H. N. Baird, Stapleton Caldecott, D. R. Wilkie, W. G. Gooderham, Peleg Howland, M. McLaughlin, J. Herbert Mason, W. C. Matthews, Thos. Dunnett, Jas. D. Allan, George Keith and Henry Pellatt.

DON'T FEAR COMPETITION IN MOLASSES.

Traders who expected large arrivals of Barbadoes molasses from the Maritime Provinces, in Montreal, as a result of light stocks throughout the Province of Quebec, have been disappointed. So far only a carload or so has arrived, and buyers who wanted large quantities have either done without or filled their wants on the Montreal market, and paid the price that sellers asked.

It is asserted by one who has looked into the question of stock, that a buyer would have some difficulty in picking up 250 barrels of Barbadoes in the territory east of Montreal.

In any event, the holders in the metropolis announce their determination to protect their market, and are prepared, in case of necessity, to meet any prices offered from down below. But, from the look of things at present, they do not expect any serious competition from that quarter, and expect to realize good margins on the Barbadoes they have in hand.

There are, of course, supplies of Porto Rico, but, as has been pointed out before, grocers in Quebec accept these goods with reluctance. They have been educated to a taste for Barbadoes, and are naturally conservative, and, unless prices are abnormally disproportionate, will have nothing else.

Another point worthy of note is that the experience with the receipts of Barbadoes already received from St. John has not been satisfactory. In the case of one small lot, one-fourth of the quantity was out of condition.

PERSONAL MENTION.

Mr. C. P. Law, manager of the Eastern Japan Trading Co., Yokohama, was in Toronto this week. Mr. Wm. Dane is the company's agent in Toronto.

Cecil T. Gordon has been appointed sole agent for Montreal and Ottawa, for Tarrant, Henderson & Co., teas, Colombo, Ceylon, for direct shipment.

James Dawes, grocer, 108 Hamilton road, London, died on Saturday evening. Deceased was 56 years of age.

EARLY CLOSING FRUIT MEN.

A number of the wholesale fruit dealers of Toronto have decided to close their places of business at one o'clock on Saturdays during January, February and March. The following firms have so far agreed to do so: Clemes Bros., the Dawson Commission Co., Limited, S. K. Moyer, Husband Bros. & Co., C. Kimpton, W. H. Smith, White & Co., H. J. Ash, T. Vance and J. Coutts.

CEYLON and INDIA

The annual consumption of Ceylon and Indian Teas consumed in Great Britain is now

203,000,000 lbs.

while of Chinese teas only 25,000,000 lbs. are consumed.

The reason for this is that Ceylon and Indian teas are British grown and made on modern, clean principles; also because they are **purer, healthier,** more invigorating and more economical than the cheap, adulterated teas of China and Japan.

Buy Only
Sell Only
Drink Only

Ceylon and Indian Teas

TRY A CASE OF

TOLEDO CORN STARCH



This starch is manufactured from only the finest, selected, white corn grown in the corn belt of America. No other corn can produce the same desirable qualities as this. We invite comparison. . .

Sold, wholesale by . . .

The F. F. DALLEY CO., Limited, Hamilton, Canada.

PETERBORO' GROCERS ORGANIZE.

A RETAIL grocers' association has been formed in Peterboro', Ont., and a meeting of the association was held on Thursday, 20th inst, some 20 persons being present.

The association, according to The Peterboro' Review, is not formed to fix a scale of prices, but chiefly to promote good fellowship and a better understanding among the members of the trade. The customers are expected to receive as much benefit from the association as the merchants.

Mr. H. J. Miller, manager for Mr. Geo. Carton, was in the chair, and Mr. Chas. Rishor acted as secretary.

Mr. Miller in opening the meeting stated that he was sorry that there was not a larger attendance as there were important matters to be submitted to the secretary. He hoped that now the association was organized they would all take part and make the meetings interesting.

The minutes of the last meeting were read by the secretary and approved.

The secretary then read communications from the Retail Grocers' Association in Hamilton and other places, giving copies of their by-laws, and explaining their methods of benefiting their members, especially in the collection of bad debts.

The aims and objects of the organization were read by the secretary. These are in brief :

To foster a more social feeling among the members of the trade.

To patronize such wholesale houses as do an exclusive wholesale business.

Keeping a list of such persons as are unworthy of credit, for the information of members.

An intelligence bureau where members may be aided in securing reliable help.

Watching all legislation affecting the trade.

To secure, through the municipal legislature, better laws in licensing pedlars, and other matter affecting the trade.

Protection against the adulteration of goods, fictitious labels and false weight and measure.

Shortening the hours of labor.

To recommend the adjustment of all trade disputes by arbitration whenever practicable.

Mr. Allison thought that the regulation of debit and credit would be of great advantage to everybody. The chief object was not to fix prices on goods, but he felt that something ought to be done to regulate the credit system. He thought that all the grocers should join the association, as it would be the most beneficial of any association to them.

A short discussion took place as to by-laws, committees, days of meeting, etc. It was moved and seconded that Messrs. Henry, Moore and Allison be a committee to draft by-laws for the association, and this carried.

CHARLOTTETOWN BOARD OF TRADE.

The following are the new officers of the Gharlottetown, P.E.I., Board of Trade :

President—Horace Haszard (re-elected).

Vice-President — W. H. Aitken (re-elected).

Secretary-Treasurer — E. T. Higgs (re-elected).

Council—D. Farquharson, T. Handrahan, L. L. Beer, George Auld, S.W. Crabbe, Nelson Rattenbury, James Patton and John Newson.

Arbitrators—T. A. McLean, Jamas Paton, John Newson, W. D. McKay, George Auld, F. Perkins, Mark Wright, J. T. Crockett, W. W. Clark, F. H. Beer, H. W. Longworth, R. MacMillan.

Delegate to the Maritime Board of Trade —Hon. David Laird.



CLASSED A 1

J. Bruce Payne's

CIGARS

Superior goods for superior custom. Recognized as the standard of perfection. . . . . .

J. Bruce Payne - Granby, Que.

FOR SALE. Boxes Choice Smoked Herrings and Half-Barrels Herrings - - Choice Prime Beans, Evaporated Apples.

Apply JAS. R. SHIELDS & CO.
Board of Trade, TORONTO



How Pleasant

to have your particular lady customer say, "Thank you VERY MUCH for recommending me to try

"WHITE MOSS" COCOANUT

it was SO delicious; we will use no other in future."

Statements like the above are getting to be an every-day occurrence.

CANADIAN COCOANUT CO.
Montreal

THE

Oakville Basket Co.

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

PACKAGE Clothes Pins



All selected perfect Pins, put up in 4 and 6 doz. packages. Time, money and labor saved. Manufactured by

The Wm. Cane & Sons Mfg. Co., Limited
Newmarket, Ont.

Represented by
Chas. Beeckh & Sons, Toronto. | T. S. Simms & Co., Ltd., St. John, N.B.

White Beans
Dried Apples

Quarters. In small or car lots.

(5) **A. BEATTIE & CO. - St. Mary's**

For Sale Grocery Store

About $2,000 worth of stock, with or without Fixtures; rent, $35 per month; on principal street; business, $500 per week, strictly cash. Good chance for live man.

(5) **Apply, Box G, CANADIAN GROCER**

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.

$2.50 per case; 80c. gallon.

THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

BROCK'S BIRD SEED



This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

SALT

We are always fully stocked with Salt for Butter, Cheese, Table and general use. Send a card for prices or samples. . . . . .

VERRET, STEWART & CO., Montreal - Quebec.

FIRST CLASS RETAILERS SELL

ABSOLUTELY PURE



GIVE IT A TRIAL



An Automatic Selling Machine to sell Adams' Tutti Frutti. For particulars write, stating your location in your town, to Globe Automatic Selling Co., 13 Jarvis St., Toronto, Ont.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

PIERRE CLOUTIER, general merchant, Notre Dame du Lac, Que., has compromised at 50c. on the dollar.

Chas. R. Brown, grocer, Sydney, N.S., has assigned.

M. L. Landry & Co., grocers, Montreal, have assigned.

Organ & Carpenter, grocers, Montreal, have assigned.

G. Gagnon & Frere, tobacconists, Quebec, have assigned.

Andrew H. Woodworth, grocer, New Germany, N.S., has assigned.

A. J. Boyd, general merchant, etc., River Bourgeois, N.S., has assigned.

Wright & Co., grocers, Minnedosa, Man., are offering 40c. on the dollar.

Joseph Desautels, grocer, Montreal, has assigned to Bilodeau & Renaud.

E. D. McQuarrie, general merchant, Black River, N.S., has assigned.

Joseph Desaultels, grocer, Montreal, has assigned to Bilodeau & Renaud.

The effects of W. N. May, grocer, Port Stanley, Ont., have been seized.

Michel Valentini. fruit dealer, Montreal, has filed a consent of assignment.

Joseph Boyer, general merchant, Montreal, has assigned to A. Desmarteau.

Charles Bazinet, produce dealer, etc., Montreal, has assigned to A. Desmarteau.

John Arthurs, general merchant, Magnetawan, Ont., is offering 50c. on the dollar.

J. B. Richer, dealer in butter and eggs, St. Henri de Montreal, is offering 25c. on the dollar.

Wm. Sifton, general merchant, Narrow of Lake Manitoba, Man., has assigned to J. E. Hedderley.

Kent & Turcotte have been appointed curators of Pare & Frere, general merchants, Granby, Que.

Alexander Cameron, general merchant, Winchester, Ont., has assigned to S. S. Reveler, Winchester, and a meeting of the creditors will be held on Feb. 4.

PARTNERSHIPS FORMED AND DISSOLVED.

C. Lamoureux & Co., grocers, Montreal, have dissolved.

Brown & Noel, cheese manufacturers, Robinson, Que., have dissolved.

P. I. Crevier & Co., grocers, etc., St. Vincent de Paul, Que., have dissolved.

C. A. Chouillon & Cie., importers and commission merchants, Montreal, have dissolved.

Dickson & Murray, grocers, Brandon, Man., have dissolved, John Murray continuing.

George and Alphonse Pouliot have registered as proprietors of the grocery firm G. Pouliot & Co., Quebec.

Walsh & Gurd, grain and commission merchants, Tilbury, Ont., have dissolved, Geo. E. Gurd continuing.

Aubin, Croteau & Co., have registered partnership as cheese manufacturers in St. Foye, Que.

Theodore and Amedee Charbonneau have registered as proprietors of the firm T. Charbonneau & Co., fish dealers, Montreal.

There is Money to be Made

in catering to the wants of the masses.

EVERYBODY WANTS ... Clark's Meats

ORANGE MARMALADE

Have you tried Upton's Gilt Edge Brand?

Put up in 7-lb. Wood Pails, 7 and 5 lb. Cans, and Glass Pots that retail at 10c. each. It will pay you to ask your wholesale house for these Gilt Edge goods. . . . .

THOS. UPTON & CO., Hamilton

What a pleasure it is to have your Customers satisfied.

MONSOON

INDO-CEYLON TEA

is guaranteed to please, or we give back your money. Monsoon shows a good profit, and is meeting with a larger sale each week. Put up in 20, 30 and 50 pound cases.

SALES MADE AND PENDING.

The assets of A. Bergeron, grocer Quebec, have been sold.

George E. Munro, grocer, Victoria, is offering to sell out.

J. J. Virtue, grocer, Toronto, has sold out his stock by auction.

The stock of P. Routhier, grocer, Montreal, has been sold.

The stock of T. J. Carsson, grocer, Rossland, B C., has been sold.

Patrick Sheedy, grocer, etc., Toronto, has sold out to Timothy Morton.

The assets of D. J. Evans, Richmond, Que., are to be sold on the 31st inst.

Thos. Cleghorn, grocer, Guelph, has been succeeded by W. C. Pennington.

F. Person, general merchant, Stevensville, Ont., has been succeeded by Robinson & Co.

The stock of the estate of Mary Alley, grocer, etc., Campbellford, Ont., is to be sold.

The business of the Mills Co., general merchants, Arden, Ont., is advertised for sale.

The assets of E. A. Gauthier & Co., general merchants, Papineauville, Que., are to be sold.

The assets of H. B. Laflaeur & Co., general merchants, Steadele, Que., are to be sold.

J. Godbout, general merchant, St. Raphael, Que., has sold out his stock to J. Lavalee, general merchant, St. Charles (Bellechasse), at 56c. on the dollar.

The stock, etc., of the estate of Mayhew & Farquharson, Admaston, Ont., is to be sold by auction on Feb. 1.

E. Guilbault, hardware dealer, grocer, etc., St. Boniface, Man., has sold his grocery department to L. J. Collin.

CHANGES.

G. W. Adams, grocer, etc., St. Lambert, has given up business.

H. Leckie is opening up a general store in Fox Warren, Man.

N. R. Morrison has commenced business as produce dealer in Toronto.

The Pipestone, Man., Elevator and Milling Co., has been incorporated.

L. A. Donkin is opening up business as general merchant, Belmont, N.S.

J. Alcide Rivet has registered as proprietor of the business, the Montreal Produce Exchange, Montreal.

Henrietta Sauvageau has registered as proprietress of the firm C. Sassard & Co., general merchants, Pont Rouge, Que.

Annie Moley, widow of Richard McShane, has registered as proprietress of the firm, R. McShane, ship chandler, grocer, etc., Montreal.

FIRES.

N. Chouinards, grocer, Quebec, has been burned out.

DEATHS.

W. Templeton, grocer, Vancouver, is dead.

E. J. Madden, manufacturer of cheese, Newburgh, Ont., is dead.

FIGS

kept in a "PRAESERVO" Cabinet retain their freshness and do not dry out. . . . . .

PRUNES keep bright and plump.

CURRANTS actually gain.

ALL DRIED FRUIT keeps fresh and full weight.

You save the cost in one season.

We have **PRAESERVO** Bread Cases Cheese Cases

WRITE US FOR

Catalogue and Prices.



THE CHEESE CASE.

ARTHUR P. TIPPET & CO. - MONTREAL.

OTTAWA RETAIL MERCHANTS.

THE Retail Merchants' Association of Ottawa met on Thursday evening, 20th inst., and, although only a few of the members turned up, a number of important civic questions were discussed. Mr. H. H. Lang, vice-president, occupied the chair, and those present were: W. H. Mills, J. A. Ashfield, S. McCleneghan, T. Burns, T. Addison, C. Prevost and J. Watters.

The appointment of Mr. W. H. Mills as secretary was ratified.

The question of the city's appointment of a solicitor was again introduced by Mr. Lang, who said he had spoken to a number of legal men on the matter, and from what could be learned he did not think the business of the city large enough to keep a man constantly employed. It would be found better to have the solicitor spend at least three hours per day at the city hall.

Several other members spoke on the question, and all appeared to be of the same opinion.

Mr. Stewart McClenaghan brought up the Waterworks Committee's proposition to "add an additional 5 per cent. to the discount for prompt payment," and thought the association should take some action on it.

Several of the members expressed their views against the proposition. C. Prevost favored the increase to 25 per cent., but did not see why others should get the benefit.

Mr. McClenaghan did not see why anyone should be allowed a discount for paying what he was obliged to pay, and argued that the present system was a benefit only to the wealthy, and in the end worked against the poorer and smaller taxpayers.

Others thought that the system of charging should be reorganized and that the water rates should be paid according to the assessment, not according to the amount used or the number of people occupying the house. No action was taken.

Mr. McClenaghan thought that something should be done to make the meetings of the association more interesting and suggested a series of lectures. He also thought a supper would be an excellent item in increasing the interest in the work.

The question of overhanging signs was brought up and discussed at some length. The opinion of those present appeared to be divided on the matter and no vote was taken.

ADVANCE IN CALIFORNIA PRUNES

Telegrams received last week from their principals in California instructed a commission house here, which is credited with being one of the chief holders of prunes in this market, to advance prices as no more goods were to be had on the Coast at less than 3c. f.o.b. for Santa Clara fruit, and the stock of northern and southern prunes was closely controlled by speculators.—N.Y. Journal of Commerce.

TOMATOES IN THE STATES.

The Trade, a Baltimore paper devoted to the canned goods interest, says: "In all of our experience with the canned goods business we have never known the market to be in a similar position to what it is to-day. It is a position also that not only affects present dealings and prices but bears materially upon what will be done during the year that is ahead of us. Whether purposely or accidentally, tomatoes have been used during the past two months to create an ever accelerating condition of excitement among sellers and buyers of canned goods, until, at present, the situation can only be described as a maelstrom in which all things are moving around a common centre by a species of natural drift from the force of a current operating outside the whirlpool. The favorable feature of the condition is that this whirlpool does not create a down tending vortex. It should, therefore, properly be more carefully described as a waterspout. Whether like a waterspout it may burst at at any day we cannot tell, but from the very nature of it this would seem impossible,"



Have you carried in stock the ...

FINEST OLIVE OIL

ever imported into Canada?

We can send you a Sample Order of

RAE'S Finest Sublime OLIVE OIL

New Season's ORANGE MARMALADE

Orders now being booked.



SOUTHWELL'S

THE FINEST IN THE MARKET.

FRANK MAGOR & CO., 16 St. John St., **MONTREAL**

AGENTS FOR THE DOMINION.

CURRENT MARKET QUOTATIONS

Jan. 27, 1898.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

Quotations for proprietory articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.



5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4 oz. cans, 4 and 6 doz. in case	1 25
10 cent can	0 90

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO.

1 lb. tins, 2 doz. in case, per doz.	1 20
½ lb. tins, 3 " " "	90
¼ lb. tins, 4 " " "	60

MAPLE LEAF BAKING POWDER,

½ lb. glass jars	$1 25
1 lb. glass jars	2 00
1 lb. sealer jars	2 25

THE F. F. DALLEY CO.

	per doz.
Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queeu, ¼ lb, tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

BLACKING.

P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
½ No. 6	4 50
¾ No. 8	7 25
¼ No. 10	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
	per doz.
No. 5 Spanish Blacking, ¼ gross cases	7 20
No. 10 " " " "	9 00
Vuoan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

BERRY'S ENGLISH BLACKING.

No. 1 Bronze Tins, per gross	$ 2 60
No. 2 Bronze Tins, per gross	$ 3 40
" 3 " " "	5 60
" 4 " " "	10 00
No. 1 Enamelled Tins "	2 50
" 2 " " "	3 75
" 3 " " "	4 00
" 4 " " "	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in ¼ gross cases.	Per Gross
French Oil in 3-doz. cases	$ 22 00
Reliable Shoe Dressing	9 00
Ecliplic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50



Shoe Blacking— in ¼ gross cases.	
Reliable French Blacking, No. 5	9 00
" " No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00
	per gross
Alpha Metal Polish No. 2	9 00



Patent Stove Polish—

Sunlight Lead Bar	4 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead ½ gross case	25
Reliable Stove Pipe Varnish. ¼ gross cases 6-oz. bottles	



Quickshine Pipe Varnish 12
¼ gross cases pressed top tins.

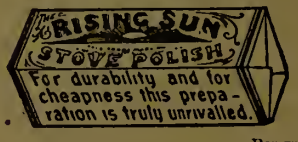
Stove Polish—



Quickshine Polish	9 00
Reliable Paste	6 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

STOVE POLISH.





	Per gross
Rising Sun, 6 ounce cakes, half-gross boxes	$ 8 50
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

Starch

We are headquarters for Fine Starches, and packages bearing our label can be relied upon for purity and first-class quality, as anything we didn't know about making starch when we commenced business in 1858 we have since learned.

Handled by all wholesalers. Order at once.

The Edwardsburg Starch Co. Limited Cardinal, Ont.

THE F. F. DALLEY CO.

	Per gross
Gem Stove Polish, ¼ gross cases	$9 00
	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 75



Enameline.



No. 4—3 dozen in case	$4 50
No. 6—3 dozen in case	7 50

BIRD SEEDS

BART. COTTAM & CO.

"Cottams," with Patent Bird Bread	0 07
Warbler, with Song Restorer	0 05¾
Belgian, with Bird Improver	0 05½
Interoational, with Bird Treat.	0 05¼
German X, with Cuttlefish Bone	0 04¾
German, with Cuttlefish Bone	0 04¼
Londoo Bird Seed, bulk 25 lb. cases	0 04½
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 io case	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " " 5c. " 48 "	03

CORN BROOMS

CHAS. BOECKH & SONS.

	per doz. net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
" " 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

BLUE.

KEEN'S OXFORD. per lb.

1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED GOODS.

	per doz.	
Apples, 3's	$0 80	$0 95
" gallons	2 25	2 40
Blackberries, 2	1 40	1 70
Blueberries, 2	0 75	0 85
Beans, 2	0 70	0 95
Corn, 2's	0 80	0 85
Cherries, red pitted, 2's	1 75	2 25
Peas, 2's	0 90	0 95
" Sifted select	1 00	1 10
" Extra sifted	1 25	1 40
Pears, Bartlett, 2's	1 50	1 75
" " 3's	2 00	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 50	2 60
Peaches, 2's	1 40	1 75
" 3's	2 00	2 40
Plums, Green Gages, 2's	1 30	1 55
" Lombard	1 20	1 50
" Damson Blue	1 10	1 40
Pumpkins, 3's	0 70	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 40	1 70
Strawberries, 2's	1 65	1 95
Succotash, 2's	....	1 15
Tomatoes, 3's	1 20	1 25
Lobster, talls	2 40	2 70
" flats, ½'s	1 65	1 70
Mackerel	1 20	1 30
Salmon, Sockeye, talls	1 20	1 30
" " flats	....	....
" " Horseshoe	1 25	1 30
" Cohoes "	0 95	1 00
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, Sportsmen, ½'s	....	0 21
Sardines, key opener, ½'s	0 16	0 18½
" " " " " ¼s	0 10½	0 11
" " " " " ½s	0 18½	0 19
Sardines, other brands 9¾	11 0 16	0 17
" P. & O., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 36
Sardines, Amer., ¼'s "	0 04	0 (5½
" " ½'s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00	11 00
Fruit in glass jars	....	....
Haddies	....	....
Kippered Herring	....	....

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans	$1 30	$1 35
" " " 2 "	2 35	2 50
Comp Corn Beef 4-lb. can	....	....
" " " "	7 75	8 25
" " " 14 "	15 00	16 00
Minced Callops 2 "	....	2 60
" " 2 "	2 60	2 65
Lunch Tongue 1 "	3 40	3 50
" " 2 "	....	6 00
English Brawn 2	2 75	2 80
Camb Sausage 1 "	....	2 50
" " 2 "	....	4 00
Soups, assorted 1 "	....	1 50
" " 2 "	....	2 20
Soups and Boull. 2 "	....	1 80
" 6	....	4 50

ARMOUR PACKING CO.—HELMET BRAND

Corn Beef 1 lb.	1 40	1 50
2 lb.	2 60	2 75
4 lb.	5 50	5 80
6 lb.	8 50	8 80
14 lb.	17 50	18 00
Roast Beef, 1 lb.	1 40	1 50
2 lb.	2 60	2 75
Luncheon Beef, 1 lb.	1 60	1
" 2 lb.	2 75	2 85
Brawn 1 lb.	1 30	1 40
" 2 lb.	2 35	2 50
" 6 lb.	6 60	6 80
" 14 lb.	14 50	15 00
Ox Tongue, 1½ lb.	7 00	7 20
" " 2 lb.	8 50	8 80
" " 2½ lb.	10 75	11 00
Lunch Tongue, 1 lb.	3 35	3 50
" " 2 lb.	6 50	6 80
Chipped Beef, ½ lb.	1 60	1 70
" " 1 lb.	2 65	2 80
Pigs' Feet b.	1 65	1 75
" "	2 45	2 60
Potted Meats, Tongue or Ham ¼ lb.	70	75
Potted Meats, Tongue or Ham ½ lb.	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb.	70	75
Potted Deviled Ham or Tongue, ½ lb.	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt.	3 00	3 15
" " 1 pt.	2 00	2 10
Gelatine of Boar's Head, 2 lb.	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00	3 10
Plover Roast	5 00	....
Sliced Gold Band Bacon	3 00	...

CHEWING GUM.

ADAMS & SONS CO. per box

Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsio, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs.	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 00
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	
Flirtation Gum (English or French wrappers) 115 1c pieces	
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

THE "DIAMOND"

OIL BLACKING

TRADE OIL MARK



Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

Diamond Oil Liquid Blacking. Black and White Cream for Kid Boots. Tan Polish for Brown Boots. Diamond Oil Gloss for Kid Boots. Patent Leather Varnish and Stove Varnish. Harness Blacking and Metal Polish.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. ST. JAMES STREET **Montreal**

FANCY

INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACÉ
POLISHED
IMPERIAL SEETA
IMPERIAL GLACE

MOUNT ROYAL MILLS

D. W. ROSS CO. Agents **RICES**

COWAN'S

Hygienic and Perfection **Cocoas** and Cocoa Essence

Queen's Dessert, Royal Navy and Perfection **Chocolates**

Chocolate, Pink, White, Lemon Color **Icings** — A child can ice a cake in three minutes.

Cowan's Famous Blend Coffee is perfection in strength and flavor

THE COWAN CO. LIMITED TORONTO

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL—COMFORTING

COCOA

In labelled Tins. 14 lb Boxes.

Special Agent for the entire Dominion, C. E. COLSON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & CO. HALIFAX, N.S. ESTABLISHED 1844. IS THE BEST.

ASK FOR

MOTT'S



McLAREN'S

COOK'S FRIEND BAKING POWDER.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

The Best Grocers make a point of Keeping it always in Stock.

CADBURY'S.
Frank Magor & Co., Agents.

	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

	per lb
Chocolate—	
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs.	0 30
Pearl, ½'s " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. tins, boxes 4 doz.	2 40
½ " " " 2 "	4 50
1 " " " 1 "	8 50
	per lb.
Ralston Health Club, boxes 6 lbs.	45

CHOCOLAT MENIER.

	In 5 case lot.	Cases of 10x12 lb bxs.	In 12 lb bxs
Vanilla—per lb.			
Yellow wrapper,	$ 0 32	$ 0 34	$ 0 36
Unsweetened—			
Blue Premium	C 35	0 37	0 39
		Per case.	Less than case
Pastilles—			
Yellow wrapper, 108 bxs. to the case		$20 00	0 20
Croquettes—			
Yellow wrapper, 9 bxs. of 12 packages		$20 00	0 20

FRY'S.

	per lb.
Chocolate—	
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	042
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	029
Pure, unsweetened, ½'s, 5 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ½'s, 14lb. bxs.	0 24
Cocoa—	per doz.
Concentrated, ¼'s, 1 doz. In box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	....
½ lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'S.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate.	0 21 0 43
Mott's Sweet Chocolate Liquors.	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs	0 27
" ½ " " "	0 28
" ½ " " "	0 29
" ⅛ " 5 or 10 "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails	....
Feather Strip, " " " "	....
Special Shred, " " " "	....
Macaroon, " " " "	....
Crown Desic., 12, 20 or 25 lb. " "	....
Special, " " "	....
Barrels, 2c. per lb. less.	
Terms, 3 p.c., off 30 days.	

COFFEE.

Green.	per lb
Mocha	0 27½ 0 30
Old Government Java	0 30 0 33
Rio	0 08 0 13
Plantation Ceylon	0 29 0 31
Porto Rico	0 24 0 28
Guatemala	0 24 0 26
Jamaica	0 18 0 22
Maracaibo	0 16 0 20

WHEAT MEAL

is a new Biscuit we are putting on the market. It is a decidedly fine-flavored morsel, and is recommended as being particularly helpful to persons suffering from chronic indigestion. Your stock will not be complete without a box of these. . . . .

HAVE YOU SEEN OUR CREAM SODA TINS IN THEIR NEW DRESSES?

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED,

A. W. Porte, President. **7 Front Street East, Toronto.** S. R. Parsons, Vice-President

JAMES TURNER & CO.

Mecca	0 34
Damascus	0 30
Cairo	0 20

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	0 33
Bourbon Blend	0 31
Our Own "	0 30
Jersey "	0 28
Laguaya "	0 25
Rajah Blend	0 21
Mocha and Java	0 32
Old Government Java	0 30 0 32 0 34
Arabian Mocha	0 31 0 33

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00
Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles gross	12 00
Ketchup, Screw Top	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

FRUITS.

FOREIGN.

	per lb
Currants—Provincials, bbls	0 06
" ½ bbls	0 06½
" Filiatras, bbls	0 06½
" ½ bbls	0 06¾
" cases	0 06⅞
" ½ cases	
" Patras, bbls	0 06¾
" ½ bbls	0 06¾
" cases	0 06⅞
" ½ cases	
" Vostizzas, cases	0 07½ 0 08½
Dates, Hallowee boxes	0 05¾ 0 06
Figs—4-crown	0 10 0 11
" 5-crown	0 11 0 13
" 7-crown	0 13 0 14
" 9-crown	0 15 0 16
" natural, bags	0 04½ 0 05
Prunes—Bosnia, cases	
" California, 40's	0 10 0 10½
" " 50's	0 08 0 08½
" " 60's	0 07½ 0 08
" " 70's	0 07 0 07½
" " 80's	0 06½ 0 07
" " 90's	0 06 0 06½
Raisins—Valencia off stalk	0 04½ 0 04¾
" Fine, off stalk	0 05 0 05½
" Selected	0 06 0 06½
" Layers	0 06½ 0 07
" Sultanas	0 09½ 0 12½
" Cal. Loose Muscatels, 3-Crown	0 07¼ 0 07½
Ditto 4 Crown	0 08¼ 0 8½

Malaga	per box.
" London Layers	1 50 1 70
" Black Baskets	2 00 2 20
" Blue Baskets	2 30 2 50
" Connoisseur Clusters	2 20 2 40
" Dessert Clusters	3 50 75

Cal. Evap. Fruits—	
Apricots, 50-lb. boxes	0 09 0 09½
" 25-lb. boxes	0 09½ 0 16
" cartoon	0 13 0 14
Peaches, 25-lb. boxes	0 09¼ 0 12½
" 1-lb. cartoons	0 13

DOMESTIC

Apples, dried, per lb	0 05 0 06
" evaporated	0 09 0 10

FOOD.

	per brl.
Split Peas	3 25 $3 50
Pot Barley	3 25 3 50
Pearl Barley, XXX, 49-lb. pkt.	2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz.
Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot, 2 qt. size	1 20
Acidulated, 2 qt. size	1 50

(Sold by all wholesale grocers.)

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz	95
1 " " Red, "	1 00

COX'S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—50 to 60 dy, $1.85 Toronto.

WIRE NAILS — $1 90, freight equalized in Montreal.

HORSE NAILS—

Canadian, dis. 50 per cent.

HORSE SHOES—

F. O. B. Montreal 3 25

SCREWS—Wood—

Flat-head bright, 87½ and 10 p. c. dis.
Round-head bright, 80 and 10 p. c. dis.
Flat-head brass, 82½ and 10 p. c. dis.
Round-head brass, 75 and 10 p. c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	0 00 1 45

ROPE—Manilla 0 07¾ 0 09½
Sisal 0 06⅝ 0 08⅛

AXES—Per box 5 25 9 00

SHOT—Canadian, dis. 17½ per cent.

HINGES—

Heavy T and strap, per lb.	0 03¾ 0 04¾
Screw, hook and strap	2 35 3 15

WHITE LEAD—Pure Association guarantee, ground in oil. per 100 lbs.

25 lb. irons	5 50
No. 1	5 22½
No. 2	4 75
No. 3	4 37

TURPENTINE—

Selected packages, per gal. 0 48
2c. extra outside points.

LINSEED OIL—

Raw, per gal	0 46
Boiled, "	0 49

2c. extra outside points.

GLUE—Common per lb 0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams " " 1 55	1 90
Red Currant Jelly	2 75

(All the above in 1 lb. clear glass pots.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $11 00

MUSTARD.

COLMAN'S OR KEEN'S.

Square Tins—	per lb.
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
F. D., 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
" 4 lb. tins, decorated, p.t.	0

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)

per gross.		per gross.
Pony size	$7 50	Beer Mug 16 20
Small Med.	7 50	Tumbler 11 50
Medium	10 80	Cream Jug 21 00
Large	12 00	Sugar Bowl 22 00
Spoon	18 00	Caddy 28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppers (pints)	2 30
Corked (pints)	1 90

RICE, SAGO, TAPIOCA.

Rice—	per lb.	per lb
Standard B		0 03⅞
Patna	0 04¾	0 05⅛
Japan		0 05
Imperial Seeta		0 05½
Extra Burmah	0 04½	0 04⅜
Java Extra	0 06½	0 06¾
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

SODA.

Bi-carb, stand'rd, per 100-lb. keg	2 40	2 50
Sal soda, per bbl	0 85	0 90
Sal soda, per keg	0 95	1 00

COW BRAND



	per box.
Case of 1 lbs (containing 60 p'k'g's)	$ 3 00
" " ½ lbs. (" 120 ")	3 00
" " lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb. packages)	3 00
Case of 5 pkgs (containing 96 p'kgs.	3 00

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 05
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1 lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08
		0 08½
PURE	40-lb. boxes, 1-lb. pack	0 07
"	48-lb. " 16 3-lb. boxes	0 07
OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07½

For puddings, custards, etc.

ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs	0 04¼
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs	0 05
Bbls., 175 lbs	0 04½
Kegs, 100 lbs	0 04½
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07

A Popular Starch.

All laundresses agree on this one point, that in order to obtain the best results, a **high-class starch is indispensable.** Celluloid has long been recognized as the **Laundresses' reliable friend,** whose verdict in its favor has been so unanimous that it has won for itself, as a **cold-water starch,** a reputation which is world-wide.

THE BRANTFORD STARCH CO., Limited, Selling Agents, BRANTFORD, ONT.

Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.	0 05
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06

SUGAR.

	per lb.
Granulated (Redpath, St. Lawrence, Acadia)	0 04½
German (Canadian) bbls.	0 04 3-16
" (imported) bags	0 04 2-16
Dutch, bags	0 04⅜
Paris Lump, bbls. and 100-lb. boxes	0 05½
" in 50 lb. boxes	0 05⅝
Extra Ground Icing, bbls. 0 05⅜	0 05⅝
Powdered, bbls	0 05⅜
Cream	0 04 1-16
Extra Bright	0 04
Bright Coffee	0 03 15-16
Light Yellow	0 03⅞
Medium Light Yellow	0 3 13-16
Yellow	0 03¾
Demerara 3 50	3 75

SYRUPS AND MOLASSES.

	SYRUPS. per gallon.	bbls.	½ bbls.
Dark		0 23	0 25
Medium		0 28	0 35
Bright		0 32	0 42
Honey (com)			0 40
" 2 gal. pails			1 00
" 3 gal. pails		1 35	1 40

MOLASSES.

New Orleans		
Barbadoes		
Porto Rico		
Antigua		

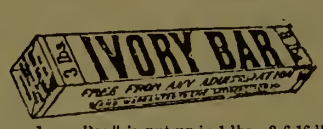
SOAP.



1 box and less than 5	4 00
5 boxes and upward	4 00

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

BLACK.

	per lb.	per lb.
Congou—		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50
INDIAN.		
Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25
CEYLON.		
Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35
CHINA GREENS.		
Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common	0 13	0 14
Young Hyson— PING SUEYS.		
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Chests— JAPAN.		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings	0 07½	0 11

"SALADA" CEYLON.



	Wholesale	Retail
Brown Label, 1s and ½s	0 20	0 25
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s and ½s and ¼s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

MONSOON INDO-CEYLON TEA.

	Wholesale	Retail
Blue Label, 1-lb.	0 19	0 25
Blue Label, ½-lb.	0 20	0 25
Black Label, ½ and 1-lb.	0 22	0 30
Green Label, ½ and 1-lb.	0 28	0 40
Brown Label, ½ and 1-lb.	0 35	0 50
Red Label, ½ and 1-lb.	0 40	0 60

RAM LAL'S (lead packages)



Cases, each 60 1-lbs.		0 35
" " 60 ½-lbs.		
" " 30 1-lbs.		0 35
" " 120 ½-lbs.		0 36

"KOLONA"



Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Black Label, 1-lb., retail at 25c		0 19
" " ½-lb., " " "		0 20
Blue Label, retail at 30c		0 22
Green Label " 40c		0 28
Red Label " 50c		0 35
Orange Label, retail at 60c		0 42
Gold Label, " 80c		0 58

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retail
Red Label, 1-lb. and ½s	0 35	0 50
Blue Label, 1-lb. and ½s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½s	0 19	0 25
Japan, 1's	0 19	0 25

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 73
Ingots, rough and ready, 8's	0 71
Laurel, 3's	0 68
Brier 8's	0 63
Index, 7's	0 60
Honeysuckle, 8's	3 73
Napoleon, 8's	0 67
Victoria, 16's	0 63
Prince of Wales, caddies, 8's and 16's	0 65

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1	$ 1 45
" 3 " " "	1 60
" 2 " " " 2	1 40
" 3 " " " 2	1 55
" " " painted " 2	1 40
Tubs, No. 0	8 00
" 1	6 50
" 2	5 50
" 3	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Parlor	1 30	1 40
Red Parlor	1 50	1 60
Safety No. 1, wall box	1 40	1 50
" No. 2, slide box	2 80	2 90
" No. 3, capital	2 75	2 85
Flamers, slide boxes	2 25	2 35
" wax stems	3 20	3 30
Tiger	2 65	2 85

BRYANT & MAY.

Robert Greig & Co., Agents.

No. 9 Safety, per gross	$ 2 00
" 10 " "	1 10
" 2 Tiger,	5 00
" 4 " "	2 00



LICORICE...





We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845. BROOKLYN, N.Y.

EVAPORATED APPLES...

We have a few cars for sale of choice stock at reasonable prices. If you want any of these goods send in your order at once and write for prices. Don't forget that we handle a full line of Jams and Jellies, and the price is right.

R. J. Graham

BELLEVILLE, ONT.



Seeing is believing, or in other words tasting is believing. Taste it and you will buy it; buy it and you will sell. You can't help it, it sells itself without the least trouble, and you thereby make a good profit. There is not a better condensed Mince Meat on the market.

Prompt shipment guaranteed.

J. H. WETHEY

Sole Manufacturer

St. Catharines, Ont.



Sell Only the Best

COLEMAN'S Table or Dairy Salt is the best.

The 5-lb. carton, of which we give an engraving, is the best package in the market. Printed in three colors, red, black and yellow, with a tin cover, it combines an attractiveness for shelf display, together with a suitable, durable package, that will make it a ready seller. Specially adapted for first-class town or city trade.

We have all kinds, Fine, Coarse or Land Salt in barrels, sacks and bulk. Unequalled shipping facilities. Prompt shipment guaranteed.

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The Canada Salt Association

CLINTON, ONT.

NO JOB LOT

BUT STRAIGHT GOODS

A line of . . .

White Granite Plates

Three Sizes, (6-inch, 7-inch and 8-inch) that

Can be Retailed for 5 Cents Each

Particulars Gladly Given.

GOWANS, KENT & CO.

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Easy Sales! Good Profits!

...and

FREE PREMIUMS

Are assured Grocers and Clerks who sell Knox's Gelatine—the best ever produced.

CAMERAS AND DELIVERY WAGONS

of High Grade will be given away. Get our plan, and push

GELATINE KNOX'S

Write

C. B. KNOX, Mfr.

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William H. Dunn - - - Montreal
Beattie & Elliot - - - - Quebec
C. & E. MacMichael - - St. John
Alfred D. Hossack, Vancouver, B.C.
H. F. Baker - - - - Halifax, N.S.

JOHNSTOWN, N. Y.

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

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C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal



DEWAR'S FAMOUS SCOTCH

can be had from

Geo. J. Foy
R. H. Howard & Co.
Perkins, Ince & Co.
Adams & Burns

and all... first-class. houses

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and other Dealers, who are regular subscribers to THE CANADIAN GROCER, wishing copies of:

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Alphabetically arranged and revised and corrected from the official copy as assented to by the Governor General, June, 29, 1897, including the old Tariff by way of comparison. Also comparative rates of the Dingley and Wilson (United States) Tariffs.—**15 cents.**

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MERCANTILE AGENCY

THE BRADSTREET COMPANY,

Executive Offices, PROPRIETORS.

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Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, more capital invested in the business, and expends more money every year for the collection and dissemination of information than any similar institution in the world.

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THOS. O. IRVING, Superintendent.

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The Original and only Genuine Preparation for Cleaning Cutlery.

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MONTREAL

THE CANADIAN GROCER

VOL. XII TORONTO AND MONTREAL, FEBRUARY 4, 1898. No. 5

Manufacturers to Her Majesty — by Special Warrant — THE QUEEN

To the Court of Holland and the King of Italy

To H.R.H. The Prince of Wales

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862 — Only Silver Medal Paris 1875

Only Medal Dublin 1865. — Grand Gold Medal Moscow 1872 &c &c

Bull's Head Trade Mark

1878 Cross of the Legion of Honour



Mushrooms and *Toadstools*

look very much alike, and are often mistaken for one another.

Other Cheese Jars look like

MacLaren's Imperial

but oh! the difference in the contents.

A. F. MacLAREN & CO., Toronto and Stratford, Canada

Correct Soup

cannot be made with a soup bone. We use 20 lbs. of fine Government inspected Western corn-fed lean beef to make one gallon of White Label Soup stock. No bones—nothing but clear lean fresh beef. The result is, a richer and more nourishing stock than housekeepers produce. We clarify the stock, removing grease particles and meat fibre. From this stock we produce WHITE LABEL SOUPS in 20 varieties, each absolutely correct.

Agents :
J. L. Watt & Scott, Toronto.
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George De Forest & Sons, St. John, N.B.
Or
Armour Packing Co., Kansas City
U.S.A.

...A PERFECT SNAP

We are now manufacturing a Ginger Nut, or Snap, which all who have seen them call the most perfect ever placed on this market.

Our Fig Bars

are **Faultless—equal to, or better** than, any ever made or imported. With every confidence of your approval, we offer these two lines for your criticism

Queen Biscuit Co.

ST. JOHN, N.B.

Only authorized manufacturers in Canada of th-

Famous Boss Lunch Milk Biscuit

Each Biscuit stamped "BOSS."

Purest and Best

WINDSOR SALT

Is not surpassed by any Salt manufactured.
Try it and you will use no other. . . . .

Packages of best quality.

Prices and samples can be had of your Wholesale Grocer.

THE WINDSOR SALT CO. LIMITED - WINDSOR, Ont.



No Meddling,

No little experiments—no secret practices—absolutely no tampering with the original packages of Griffin & Skelley's "Griffin" Brand of Dried Fruits, after they leave the hands of the packers on the coast.

Carefully selected fruit, chosen for its superior quality, Seeded Raisins, French Cured Prunes, Dried Fruits of all kinds, the

"Griffin" Brand
of
Dried Fruits

Fry's Cocoa

"The Household Cocoa"—economical to use because of its matchless purity and strength.

"The Medal Cocoa" because of the 200 Medals and Awards it has taken.

Easily Soluble; Concentrated

Bi-Carb. Soda

Of the greatest purity known to science—98 50/100 Pure Bi-Carbonate of Soda in the "Hand in Hand" Brand.

Unequalled in its powerful strength—the

"Hand in Hand" Brand

Three trade winners—sold by leading Wholesalers everywhere.

Agents:

A. P. Tippet & Co.
Montreal and Toronto.

F. H. Tippet & Co.
St. John, N.B.

PATTISONS LIMITED

Highland Distillers

LEITH

And at EDINBURGH, KEITH, BALLINDALLOCH and LONDON.

The largest shippers of Fine Whiskies from Scotland.

ESTABLISHED 1849

AT A BOUND PATTISONS' WHISKY HAS COME TO THE FRONT



MORNING DEW (10 Years Old)

MORNING DEW LIQUEUR (12 Years Old)

ROYAL GORDON (10 Years Old)

PERFECTION ROYAL GORDON (15 Years Old)

THE WHISKY PAR EXCELLENCE.

Acknowledged to be perfection by all impartial men. That the public appreciate a really sound and wholesome drink is proved by the enormous increase year by year in the sale of Pattisons, and lovers of a genuine Scotch brand, who have not yet made its acquaintance, should give this, the King of Whiskies, an early trial. They will be delighted with its rich, full, cream-like flavor, and absolute purity.

Established nearly half a century; always at the head of, and to-day leading, the trade in Scotland in the extent of their business, Pattisons Limited may well point to their position as a guarantee of the quality of their Whiskies.

To merchants wishing to establish a private brand, or to control one of their many registered brands, and to those who will handle their standard brands, we will give exceptional inducements in prices and terms.

Orders taken from Wholesale trade only. For further information, samples and specimen labels, address—

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WE never lose a paper bag customer---our list is increasing with wonderful rapidity.

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PAPER BAGS

Hundreds of grocers who gave us trial orders are now regular buyers. You wouldn't wonder if you used our bags.

The E. B. EDDY CO., Limited

HULL, CANADA.

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38 Front St. West - - TORONTO

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JAPANS —AND CEYLONS



WE ARE SELLING a special range of exceptionally fine drawing Teas, to retail at 30 to 40c. --- Teas that excel in quality --- Teas that show you a handsome profit --- Teas that will advertise you with every consumer in your town and district.

A full supply of Evaporated Vegetables and Condensed Soups, especially adapted for the Prospector. All particulars on application.

W. H. GILLARD & CO., WHOLESALERS ONLY HAMILTON

JOHN MOUAT, Northwest Representative, WINNIPEG

WASHBOARDS
CLOTHES PINS
CLOTHES LINES
TUBS
PAILS
CHURNS
BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
BASKETS
SCOOPS

And all Grocers' Sundries

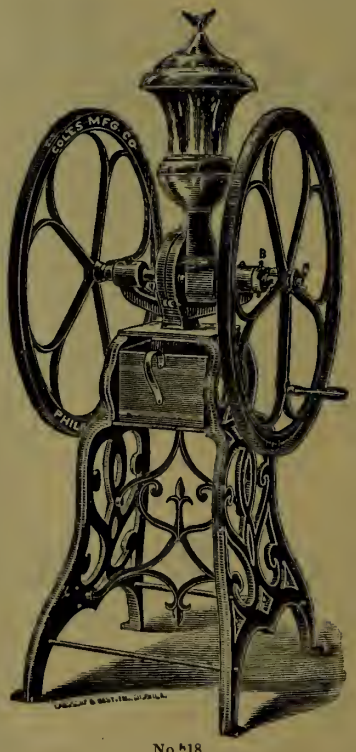
Sold and highly recommended by all leading grocers. . . . . .

Sovereign Matches

The H. A. NELSON & SONS CO., Limited

Sample room 56 and 58 Front West, TORONTO.

...MONTREAL, QUE.



No. 18

Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

Agents { TODHUNTER, MITCHELL & CO., Toronto
DEARBORN & CO., St. John, N. B.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XII. (Published Weekly) TORONTO AND MONTREAL, FEBRUARY 4, 1898 ($2.00 per Year) No. 5

TRADE WITH THE WEST INDIES.

(Concluded from last issue)

BARBADOS.

AN English colony with a population of 189,000. Of this about 12 per cent. are white. The island has an area of 166 square miles, and an average population to the square mile of 1,100. It is the principal port of call for the English Royal Mail steamers. These steamers arrive and sail on the Monday of every alternate week, to the westward for Jamaica and Colon, eastward for England, south for Demerara, and north to St. Thomas and intermediate islands.

Bridgetown is the principal city and port on this island.

The imports (per Barbados blue-book) consist of the following : Flour imported from the United States in 1896 was 56,381 bbls. ; none from Canada ; the brands being principally "St. Lawrence," "Honest John," "Elm City," "West India Belle," and "Royal Duke."

Corn in 112 pound bags is sold at $1.10 per bag ; there were imported from the United States 5,878,751 lbs., and of cornmeal 38,128 lbs.

Split peas, 24,413 bbls. were imported from the United States, and 2,750 bbls. from Canada, the barrels containing 210 lbs. net. ; oats in bags of 160 lbs. at $1.90 per bag. Hay, about 200 tons were imported from the United States, and 125 tons from Canada ; it is valued there at about $20 per ton.

Biscuits, Pilot, Navy, and crackers, 28,596 lbs. were imported from the United Kingdom, 4,954,272 lbs. from the United States, and 56 lbs. from Canada.

Canned goods are principally imported from New York ; boxed meats and hams from New York. "Ferris'" hams cost about 13½c, per lb., and retail at 18c. per lb. "Williams'" hams cost 7¾c. in New York ; "York" English hams cost 30c. per lb. ; "York" cut hams, 21 to 24c. per lb.

Oatmeal is principally purchased in England.

Cheese imported from the United Kingdom, 18,158 lbs. ; from the United States, 12,325 lbs., and from Canada 9,283 lbs.

Butter, French and Danish, in pound tins, retails at 40c. per lb. There were 21,450 lbs. imported from France, 289,000 lbs. from the United Kingdom, 6,219 lbs. from Canada, and 1,185 lbs. from the United States.

Lard, 413,193 lbs. were imported from the United States, put up in 50 lb. tin packages, also in 2, 3, and 5 lb. tin pails ; retails at 12c. per lb.

Carriages are principally imported from the United States, but the majority of them are second-hand, used by cabmen.

Groceries, dry goods, and hardware are purchased principally in New York ; also furniture, principally pinewood and iron bedsteads ; also oils, paints, and medicine are imported principally from New York.

The exports from this island were, in 1896, as follows :

Molasses, 33,727 gallons to Canada, and 2,575 gallons to the United States ; "Manjak" 571 tons to the United States, Great Britain 249 tons ; sugar. "Muscovado," to Great Britain, 1,101 hhds. ; United States, 43,802 hhds. : Canada, 835 hhds. Dry sugar, Great Britain, 1,592 hhds. ; United States, 2,017 hhds.

The following is a statement of the principal goods imported, and duties levied on same :—

Flour, per bbl. of 196 lbs.....	$1 00
Grain, including peas and beans, per 100 lbs.....	0 08
Lard, per 100 lbs	1 00
Butter, "	2 00
Cheese, "	2 00
Fish, dried, salted, or smoked, 112 lbs.....	$0 36
Indian meal, or other kinds, per bbl. of 196 lbs.....	0 30
Hay, per 100 lbs.....	0 06
Meat, salted or cured, per 100 lbs.....	1 00
Cattle, each.....	1 00
Salt, per ton	0 72
Soap, per 100 lbs	0 36
Tallow, "	0 48
Oil, kerosene, per gallon.....	0 08

GOODS ADMITTED FREE.

Books, eggs, fresh fish, fresh fruit and vegetables, straw.

TRINIDAD.

This island is a British colony, with a population estimated at 245,000 ; of this number about one-third are East Indian coolies. Trinidad does a large export trade of general produce and merchandise (imported to Trinidad from other countries) with Venezuela.

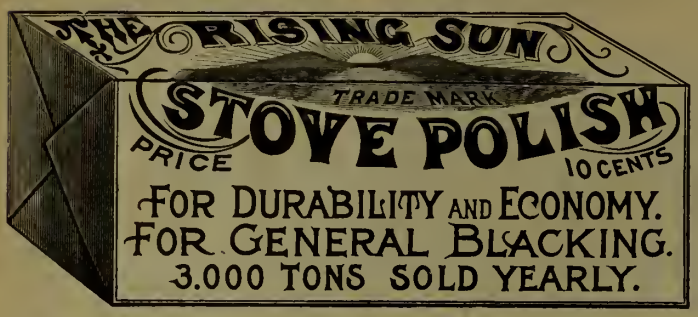
Of imports there were 153,539 bbls. flour from the United States, principally the "West Indian Belle," "St. Lawrence," and "White Light" brands. No flour was imported from Canada during 1896. The regular freight rate on flour is 30c. per bbl. (this is the only island where the merchants do not object to flat hooped barrels, but prefer round).

The importation of corn for 1896 was 25,513 bushels ; oats, 102,100 bushels. All of the corn and 30,000 bushels of oats were imported from the United States, and 48,600 bushels of oats from Canada ; the balance from Holland and Germany. Corn is put up in bags of 112 lbs. net ; oats in bags of 160 lbs. ; split peas in barrels of 210 lbs. The latter are largely Canadian split peas, imported via New York through New York commission houses.

Hay is imported in pressed bundles of from 100 to 110 lbs., principally from New York, at 30c. per 100 lbs, freight.

Canned salmon, put up in 1lb. tins, 4 doz. tins to the box, are imported from New

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

York. Boxed meats and smoked hams—hams weighing from 8 to 10 lbs. each, neatly covered with paper and canvas—are sold largely there packed in crates containing from 100 to 120 lbs.

Oatmeal in 1lb. tins is imported mostly from Scotland and the United States. Cornmeal, in bbls. of 212 net, is imported from the United States.

248,094 lbs. cheese, in 28 to 30lb. packages, imported, 20,927 lbs. being made in Canada, 180,337 lbs. in the United States, and the balance in small quantities from France, Germany, Holland, and Venezuela.

Butter, 678,440 lbs. were imported. Of this Canada supplied 2,128 lbs., France 467,640 lbs., and the United States 75,027 lbs. The choice butter is put up in 1 lb. tins; the cheaper butter in 33 and 66 lb. kegs.

Lard, 1,407,404 lbs., being principally imported from the United States, put up in 25lb. tin pails, 4 in a case.

Hardware is principally imported from the United States and England.

Furniture is principally imported from Europe; a small quantity of a very cheap quality being imported from the United States.

Dry goods are principally imported from England. Merchants say that English cottons are much better than United States cottons, on account of their being better filled, making the goods much stiffer. Large quantities of the staple dry goods bought in New York are summer goods purchased in the fall of the year, frequently at a discount of 50 per cent. on the actual cost.

Potatoes are principally imported from Nova Scotia, the price depending entirely upon the supply on hand. Potatoes have sold there at $1.25 per bbl., but at times, when there is a scarcity, prices advance to $4 and $4.50 per bbl.

Boots and shoes, fine and fancy goods, are imported from England; rubbers of a cheap quality are imported from the United States, and small lots from Canada.

Woodenware is used only to a small extent. Timber, white pine and spruce, from Canada; the largest quantity of the white pine comes via New York.

Whiskey, Canadian rye, is used to a very limited extent; Scotch and Irish preferred, imported in cases of about two imperial gallons. Lager beer largely used, but German brand preferred. American lagers are being sent to this island in small quantities by quick steamers, generally in good condition, pints in cases or barrels of 6 to 10 dozen preferred; duty 18c. per doz. pints, less allowance (4 per cent.) for breakage. Ale, very limited consumption, principally Bass and Scotch ales; stout largely used, chiefly from Scotland.

Horses: there is a limited demand for good, serviceable horses, weight about 1,000 lbs., 15½ hands high, used principally for carriage horses; mules and asses are used for teaming.

The business of this island is done principally by consignment.

The following is a statement of the principal goods imported, and duties levied on same:—

Bread, all kinds, per bbl.	$ 0 25
Boots and shoes, value $500	24 00
Butter, per lb	0 02
Cheese, "	0 02
Corn and oats, per bushel	0 08
Flour, per bbl. of 196 lbs	0 80
Lard and its compounds, per 100 lbs	1 00
Meal, per bbl. of 195 lbs,	0 36
Oil, petroleum, per gallon	0 30
Soap, per 100 lbs.	0 50

GOODS ADMITTED FREE.

Beans; Eggs; Fruit, fresh; Fish, all kinds; meats, all kinds; peas.

BRITISH GUIANA.

This is an English colony, with a population of about 278,328; of this 4,558 are whites, and 105,463 coolies. The imports for the year 1896 were:

Flour, 174,803 bbls., of which 173,588 bbls. were imported from the United States, and 150 bbls. from Canada. Pillsbury's "Best XXXX," "St. Lawrence," "Knickerbocker," and "Retriever" are the principal brands, sold at from $6.25 to $6.40 per bbl.; freight rate 25 to 30c. per bbl. from New York. The complaint is that Canadian flour in that climate turns sour, while that from New York retains its sweetness.

Corn, 22,925 bushels were imported from the United States in bags of 112 lbs. net; oats, 410,824 lbs., 116,824 lbs. of which were imported from the United States, 107,960 lbs. from Canada (P.E.I.), and 186,000 lbs. from the United Kingdom.

Oats for this market should be very heavy, not less than 40 lbs. to the bushel, and very clean, put up in bags of 160 lbs. net.

Split peas, 112,900 bushels were imported, in barrels containing 210 lbs. net, freight from 25 to 30c. per bbl., and on corn 15c. per bag. These commodities were all imported from New York.

Hay in pressed bales of from 100 to 150 lbs., about 517 tons imported; 454 tons from the United States, and 63 tons from Canada. No demand for straw.

Biscuits, 450,384 lbs, of which 406,912 lbs. were imported from the United States. "Maddies" and "Pilot Brown" are the principal brands used, put up in bbls. of 56 to 60 lbs. net. There is also a local biscuit factory in Georgetown.

Canned lobsters are imported from Canada direct in 1 lb. tins; but canned salmon is imported only via England.

Smoked hams, 296,714 lbs. imported; of this Canada supplied 720 lbs., the United States 222,692 lbs., and England 73,242 lbs.

Canned meats in 1 lb. tins, 98,054 lbs. were imported, of which 81,537 lbs. were from the United States.

Oatmeal in bbls. containing 180 to 200 lbs., cornmeal in bbls. of 200 lbs. net; the total amount imported of these was 1,071,480 lbs., of which 960,936 lbs. came from the United States.

Of potatoes Canada supplied 30,256 bbls.

GROCERS DON'T BE WITHOUT THE . . . . .

It sells so easily
It sells so quickly
It gives such satisfaction

Circle Tea

Lucas, Steele & Bristol - Hamilton

PRUNELLES...

Just in store, our first consignment of new pack Prunelles, in boxes about 25 to 27 pounds.

Although we tried our best, we were unable to get any last season, owing to shortage of crops, and, as yet, we have only secured a small lot.

If you have never handled these goods, drop us a card, and we will be pleased to send you sample and price.

James Turner & Co.

HAMILTON, ONT. (Established 1844.)

Upside down is the position merchants find themselves in who let their stocks run out. Buy in small quantities, **but keep your stock complete,** of "Reindeer" Brand Condensed Coffees and Milk, Condensed Milk, etc.

GREAT VALUE IN PACKAGE TEA.

CROWN BLEND Best value in the market.

Sales increasing every week. A trial will convince—sold only in lead packets, 25c., 40c. and 50c. Your stock is not complete without it.

THOS. KINNEAR & CO., Agents, 49 FRONT ST. EAST Toronto

of the total importation of 59,495 bbls.; freight by Canadian steamers 55c. per bbl.; selling price from $1.50 to $4 per bbl., according to the supply and demand.

Cheese in boxes of 28 to 30 lbs., also in 5, 10, and 25 lb. tins, amount imported 266,284 lbs., of which 172,314 lbs. were from the United States, 9,826 lbs. from Canada, 42,401 from Holland, and 41,743 lbs. from England.

Butter, total importation 566,881 lbs.; of this 257,605 lbs. were from the United Kingdom, 20,326 lbs. from the United States, 276,876 lbs. from France, and 2,696 lbs. from Canada. The best butter from Copenhagen, put up in 1 and 2 lb. tins, retails for 45 and 48c. per lb.

Lard, total importation 370,805 lbs., of which the United States supplied 369,802 lbs., Canada 96 lbs., England 907 lbs. This is put up in 25 lb. tin pails, 4 in a case; "Queen," New York brand, seems to be the favorite.

Carriages, a few victorias and doctors' buggies with rumble, are sold. Furniture, very little imported; made locally with native hardwood, which withstands the ravages of wood ants and other insects; softwood furniture is of no use. Oils are imported from the United States; paints from England.

The exports are principally sugar, molasses, rum, charcoal, and cocoa.

The following is a statement of the principal goods imported, and the duties levied on same :—

Bacon and bacon hams, per lb	$ 02
Beef, salted or pickled, per bbl. of 200 lbs	1 00
Bread, navy biscuits, or crackers, per 100 lbs.	0 50
Cattle, per head	5 00
Butter, per lb.	0 02
Cheese, "	0 02
Cornmeal and oatmeal, per 100 lbs	0 25
Fish, dried, per 112 lbs	0 50
" pickled, per bbl. of 200 lbs	0 25
Flour, per bbl. of 196 lbs	1 00
Hams and sausages, per lb.	0 02
Hay, per 100 lbs	$0 10
Lard, per lb.	0 01
Oats, "	0 00¼
Paints, per 112 lbs	0 25
Pork, salted or pickled, per bbl. of 200 lbs	1 00
Soap, fancy, per lb	0 02
Soap, common, per lb,	0 00½

GOODS ADMITTED FREE.

Fruits and vegetables; books; salt.

PACKAGES.

In introducing Canadian goods into the West Indies, manufacturers should be very particular in regard to the packages in which the goods are done up, and see that the outside of same is neat and attractive.

There seems to be an impression in many of these islands that Canadian flour will not stand the climate, on account of its not being sufficiently kiln-dried. But this may in a measure be due to misrepresentation of competitors. One reason, however, may be that the barrels are too large, and the flour is not compressed sufficiently in the barrel to exclude the air, the flour being loose in the barrel. Then the barrel should be of hardwood. American barrels are mostly made of oak, with round hoops; Flat hoops do not seem to be strong enough to hold the packages together so that the flour will not sift between the staves. The barrels should be neatly branded, as the brand and the appearance of the package has much to do with the sale to many of the people of these islands. The empty barrels are used for packing sugar, fruit, etc.

Grain and hay should be put up in uniform packages. It is a mistake to ship hay in bundles over 100 to 125 lbs. weight. Merchants say they have lost the sale of good hay on account of it being in bundles of from 200 to 250 lbs. The people have been educated to buying hay by the bundle, and do not expect it to contain more than 100 to 125 lbs.

Canned Goods.—The wooden package containing canned goods should be of planed lumber and neatly branded, to compete with American goods, as the American manufacturer pays a great deal of attention to the neatness and strength of his packages for this trade. The West Indian merchant receiving a consignment of canned goods and other merchandise in cases desires to put them in a conspicuous place in his store for advertisement. Particular attention should also be given to the marking or stenciling of the packages.

Cheeses of over 28 to 30 lbs. weight should never be shipped to those islands, for merchants do not like them, as they cannot find ready purchasers for larger packages among retail trade, and the packages containing 30 lbs. are stronger and not so likely to be damaged in transit.

Butter—There is a good market for a first-class article, not too salt, and slightly colored, put up in 1-lb. tins, hermetically sealed. If possible, these tins should be so made that they can be readily opened and closed, as the better class of consumers prefer their butter in tins of this size, it keeping better. In most of the islands it retails at 48 cents per lb.

Lard should be put up in 25-lb. tin pails, with an inside cover, hermetically sealed, as when the package is opened by the consumer he removes the inside cover, uses the outer cover to keep the lard clean and protect it from the climate until the pail is empty. The empty pail is afterwards used by many for a water pail.

Square wooden packages, such as those used for canned meats, lard, etc., should in all cases be bound on the ends with band iron. Packages handled on steamers must necessarily be much stronger than those used for transporting goods by rail, as in most cases the steamers load and unload in the harbor from and into lighters. Sometimes the weather is very rough, and these packages have to be handled in slings by derricks, and unless properly fastened, they are liable to be damaged or broken.

There are many other islands in this group with which trade could be opened. There are also the British Islands of Granada, St. Vincent and Jamaica, a number of

No Theory.

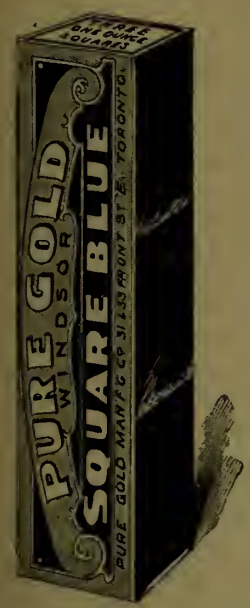
There is no theory in our advertising talk to you from week to week. Everything we say is the concentrated essence of a practical experience in Milling for over thirty years—plain hard facts truthfully told.

Tillson's Roller Process Buckwheat Flour

is the Flour of common sense—pure Buckwheat Flour through and through. It is clean—the flavor is rich and delicate—it is the flour folks like, and ask for a second time—we prove to your satisfaction that this is so. Let YOUR customers try it—try it in your own home, if your never have.

FROM MANUFACTURER TO RETAILER DIRECT.

The Tillson Co'y, Limited
Tilsonburg, Ont.



There are yet a few who are not using Pure Gold Windsor Square Blue ; it is because they have not tried it or because it has not been brought to their attention. Try it yourself and you will know its merits ; have your customers try it and they will be convinced.

It is put up in 1 oz. squares, 3 in a neat package, 64 packages in a box.

Have we your Order?

PURE GOLD MFG. CO.
Toronto

SALT ✦ SALT

—"The Salt of the Earth"—

RICE'S PURE SALT

HAVE YOU IT?

SOLE MAKERS

SALT **North American Chemical Co., Limited** SALT

Goderich, Ont.

PRUNES

We are headquarters for California Prunes. Our arrivals this week are: 50/60's, 60/70's, 70/80's, 80/90's, and 90/100's.

See Our 90/100's---They Are Splendid

THE DAVIDSON & HAY, Limited

Wholesale Grocers TORONTO

For

YUKON SUPPLIES

Write Us.

French, Dutch and Spanish islands, and the Island of Hayti, all of which deal principally with New York.

To merchants and manufacturers intending to extend their business into these islands we would suggest that they give the closest attention to keeping the quality of their goods fully up to the standard of that first introduced into the market. We find in some cases goods that were successfully introduced eventually were driven out of the market by the failure on the part of the manufacturer to keep up the standard of the quality of his brand.

CATALOGUES, BOOKLETS, ETC.

In the issue of Jan. 21, appeared a notice of the handsome hanger which the Canada Milk Condensing Co., Ltd., is distributing to its friends, but the brand of the company's product was given as "Cow" instead of "Owl."

"Young man," said a merchant, "do you want employment in my establishment?"

"Certainly," was the applicant's reply.

"That's all right, then," was the rejoinder, with a sigh of relief. "I was afraid you just wanted a position."

OUTFITTING FOR THE YUKON.

AT the last meeting of the Retail Merchants' Association, of Winnipeg, the question of the Yukon outfitting trade was discussed. It was felt that Winnipeg merchants were in a position to handle this business more advantageously than some other places that are bidding for it. It was pointed out at the meeting that the experience of Winnipeg merchants in furnishing outfits for the northern latitudes, during the past twenty years, enables them to understand better the requirements of people going to Yukon, than merchants can in other parts of the Dominion. It was further pointed out that the great demand for goods at certain points had resulted in an advance in price, and that goods could be purchased there at a saving of from 10 to 25 per cent. After debating the question for some time, a committee was appointed to wait on the board of trade, to solicit their co-operation in disseminating information on these points in the eastern provinces.

Acting on a suggestion of President Bole, made at the recent banquet of the retail association, the question of settling the vacant lands around Winnipeg was taken up, and it was decided to petition the Minister of the Interior to appoint a resident agent to promote settlement in this district.

The committee appointed to consider a proposal to amalgamate with the Caterer's Union, reported progress. A report of the banquet committee was also presented and adopted.

WILL SUGAR PRICES BE CUT?

A New York daily paper says: "With the completion of the new refineries owned by the Arbuckle interests, the war on sugar prices may be expected. The Havemeyers having knocked the profits out of the coffee business by the development of the Woolson Spice Company, the Arbuckles are now prepared to turn the tables with an assault on Havemeyer sugar. Within two years the price of coffee has been reduced from 15½ to 8½ cents a pound, and the former profits of from 100 to 150 per cent. have been simply wiped out. This means to the Arbuckles a loss of about $525,000 a year, it is said. The consumers have reaped some benefit from this, and when the cut in sugar begins they will benefit still further. In other words, the strife of competition is calculated to bring about that reduction of the price which legislation was powerless to effect. So much for the 'economic harmonies' and the self-regulating capacity of trade. The effect on the stock market will be worth watching."



GROCERS! Do you know that the sale of ENAMELINE in America is more than Double that of any other Stove Polish on earth? Do you know that the sale of

Enameline

The Modern STOVE POLISH

In Europe is more than the entire output of any other brand of Stove Polish in America? Such is A FACT! Why? Because Consumers and the Trade demand ENAMELINE.

CHEESE UNSETTLED.

THE export cheese market is in an unsettled state at present, and it is difficult to predict what the future may develop.

At present, business is at a standstill because buyers and sellers cannot agree upon what is the proper price to pay for the goods now carried by Canadian owners.

Indications are not wanting in this connection that there is something going on beneath the surface, the intention of which is to further depress prices.

Aside from straggling lots in weak hands there has been very little cheese forced for sale by these tactics.

The large holders, while admitting that the demand is dull, contend that there is nothing in the situation at present to make them sacrifice their cheese, which is what it would mean if they consented to accept some of the offers that are being made. Consequently, as practically all the stock controlled by Canadians and for sale on this side is in strong hands, there is strong possibility of the present stagnation being long drawn out, some of the most conservative observers not expecting any move in the market before the middle or end of February. That is, provided the market does not mend and bids approach somewhere near buyers' views of the proper price.

There have been some low-priced sales lately. For instance, Quebec fall makes sold at 7¾c. and Ontarios at 8c. in Montreal. In both cases, however, they were small lots of 200 boxes, and not owned by houses who do an export trade. The quality in each case also could not be classed as finest, and for this reason the majority of exporters attach little importance to them. In fact, holders assert that they would not be dissatisfied if even lower prices were made, because they believe that the fact would start the demand again, and that any operator who was over-confident enough to go short to a radical extent at a low price would have a "hot time" covering his sales.

It may be noted that mail advices bring many reports of these low prices, and it is a peculiar fact that a number of them are attributed to firms who cleared out their holdings some time ago, and do not at present control any cheese. As they were for all the way from 9,000 to 10,000 boxes, it is obvious that they were purely speculative. It is not learned whether they were taken up or not, but it is considered unlikely that if they were, the parties in question would close for the quantity named at 8c., which was about equivalent to the price specified.

Even admitting that the market is heavy, it would be dangerous for any speculator to go short on finest goods at this low price.

Quite naturally, owners of cheese contend that these low offers, coupled with the large estimate of the world's visible stock, given at the first of the year, have a good deal to do with the present condition of demand from Great Britain.

There is one point that the British people are apt to mislead themselves on, and that is, the stock of cheese in Canada.

In previous seasons, stocks in this country have been greatly underestimated, but while there is some difference of opinion as to the actual figures, traders agree that they are not this year.

An estimate from a reliable authority places the stock west of Toronto at 40,000 boxes. Between Toronto and Montreal about 20,000 to 25,000 are held, and in Montreal itself 140,000, or, in other words, 225,000 to 230,000 boxes in the whole of Canada.

Of this quantity only a small proportion is held for sale on this side, the bulk being controlled by English houses, who are having it sent forward as they direct. The latter may, under certain circumstances, try and resell on this side, but there appears to be little apprehension in this respect.

Owners of cheese place a certain amount of faith, also, in the fact that grain and other provisions are on the rise, and are now quite high, whereas cheese is low, and that this, in the natural course of events, ought to encourage consumption of the latter. Quite naturally, the bears "pooh-pooh" all this, so that the future course of the market is awaited with considerable interest.

GROCERY CLERKS' ASSOCIATION.

The Toronto Grocery Clerks and Drivers' Association recently held its annual meeting and elected the following officers: President, E. W. Lee; vice-president, J. Cameron; treasurer, F. J, Ferguson; recording secretary, Arthur Donohue; corresponding secretary, W. J. Butchart; sentinel, A. Taylor; sergeant-at-arms, A. Smith.

It was decided to hold the third annual excursion on May 24, and a committee was appointed to find out a suitable town or city for the outing.

The association then adjourned till Thurs day, last week, when this committee reported in favor of Guelph, Ont., as the most desirable place to visit. The fare, including railway ticket and admission to the Guelph Park, would be 85c. The report of the committee was adopted. Therefore, the association will hold its third annual excursion, on May 24. to Guelph, Ont. A concert will be held there in the evening.

THE SHIPS OF ST. JOHN.

Smile, you inland hills and rivers!
Flush, you mountains in the dawn!
But my roving heart is seaward
With the ships of grey St. John.

Fair the land lies, full of August,
Meadow island, shingly bar,
Open barns and breezy twilight
Peace and the mild evening star.

Gently now this gentlest country
The old habitude takes on,
But my wintry heart is outbound
With the great ships of St. John.

Once in your wide arms you held me,
Till the man-child was a man,
Canada, great nurse and mother
Of the young sea-roving clan.

Always your bright face above me
Through the dreams of boyhood shone;
Now far alien countries call me
With the ships of grey St. John.

Swing, you tides, up out of Fundy!
Blow, you white fogs, in from sea!
I was born to be your fellow;
You were bred to pilot me.
At the touch of your strong fingers,
Doubt, the derelict, is gone;
Sane and glad I clear the headland
With the white ships of St. John.

Loyalists, my fathers, builded
This grey port of the grey sea,
When the duty to ideals
Could not let well-being be.

When the breadth of scarlet bunting
Puts the wreath of maple on,
I must cheer, too—ship my moorings
With the ships of grey St. John.

Peerless-hearted port of heroes,
Be a word to lift the world
Till the many see the signal
Of the few once more unfurled.

Past the lighthouse, past the nunbuoy,
Past the crimson rising sun,
There are dreams go down the harbor
With the tall ships of St. John.

In the morning I am with them
As they clear the island bar—
Fade, till speck by speck the midday
Has forgotten where they are.

But I sight the vaster sea-line,
Wilder lee-way, longer run,
Whose discoverers return not
With the ships of grey St. John.

—BLISS CARMAN.

AN APT ILLUSTRATION.

Too many of the "cutters" resemble the old apple woman who sold her wares at 10 per cent. below cost whenever a customer took a dozen, because she believed in quick sales and small profits, but it's a dollar to a doughnut that most of them don't know what "cost price" is. They don't properly reckon up the items of rent, insurance, store service, depreciation of fixtures, various leaks, such as losses in weighing goods, and paper and twine, and in consequence they often sell below cost while they fondly imagine that they are earning a small but sufficient profit. Still, "cutting" has its uses. It serves the very useful purpose of removing the incapables from the business. —Merchants' Review.

ORDERS COME IN EVERY MAIL

and why shouldn't they? When you realize that there are two hundred and seventy-five cups in each pound of 40c. **LUDELLA CEYLON TEA**——seven cups of the finest tea for one cent, it becomes apparent that good quality is the most economical and should be encouraged. A dealer has a great advantage in selling a good tea, he can put a package of Ludella before his customer feeling confident that nothing better could be supplied.

Prices to suit all—25, 40, 50 or 60c. lb.—in lead packages.

H. P. Eckardt & Co.

Wholesale Agents TORONTO

The question is often asked, why is it

Grand Mogul Tea

sales are increasing daily with limited advertising. The answer is not far to seek. The excellent flavor and strength is appreciated by the public. **Coupons in every package.**

Flag and Crown Japan Tea was bought by us before the advance in price. We offer at old price for this month. It is a trade winner. Write for samples.

T. B. ESCOTT & CO., Wholesale Grocers, **LONDON, ONT.**

Canadian Dealers too Often Deceived

It is of vast importance that every dealer should exercise the greatest caution when buying Paste Stove Polish.

The **QUICKSHINE** has attained such immense popularity that unscrupulous people have gone into stove polish business and are manufacturing polish that pays them tremendous profits. The materials employed in the composition of these imitation packages are so poor and cheap that the woman who buys them can never get the results she desires, and in this manner, to a certain extent, injures the sale of the good article.

When stove polish is required for domestic use ask your dealer or wholesale grocer for **QUICKSHINE STOVE POLISH,** and accept no substitute in the way of imitation package polishes, or polishes that are two-thirds soap and one-third polishing material.

If your wholesale dealer does not sell **QUICKSHINE,** send direct to us for same, stating the wholesale dealer you wish us to send it through; or if you prefer it sent direct, we will forward same at once. Price per 3-doz. Case, $2.25.



THE ALPHA CHEMICAL CO. - Berlin, Canada.

THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN, Toronto.

THE MacLEAN PUBLISHING CO.
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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

CANNED TOMATOES.

THE quantity of canned tomatoes in the hands of packers is said to be only about three thousand cases, and while there is talk of higher prices ultimately, ruling figures remain much as they were before.

We hear of two lots being offered on the Toronto market this week. For the one, equal to $1.21, Toronto, was asked, and for the other $1.25 was wanted. These prices, however, are above the views of the wholesalers, who do not appear to be willing to pay more than $1.10, at least, until the spring demand sets in, when a better estimate of the future of the market can be made.

At the moment there is scarcely anything doing in tomatoes. The best brands are quoted by wholesalers at $1.25, but there are some second grade goods which are quoted as low as $1.15.

While the position of the market is undoubtedly strong, it is worthy of note that one speculator has, during the week, been canvassing the trade with a view to getting an idea as to the future of the market.

What we have said before, we repeat: the future of the market depends upon the demand on British Columbia and Klondyke account. If that demand is brisk, in a month or so hence, higher prices than those even now ruling will probably obtain. It is expected, of course, that the demand will be brisk, but should these expectations not be realized, a further appreciation in values is scarcely possible, for while there are but a few thousand cases in the hands of the packers, there are some held by speculators, and speculators are only too easily alarmed, as a rule.

CANADIAN MUTTON IN ENGLAND.

IN another column we publish an extract from The Canadian Gazette, London, England, in which Canada is urged to take more vigorous steps to secure a share of the British mutton trade.

Canada needs a great deal of urging in this respect. The country may not, in all respects, be as well suited for mutton raising as Australasia, but there is no question as to the excellent quality of its mutton. There is also no question as to our indolence in cultivating the British market for fresh mutton.

According to the trade returns, Great Britain, during the calendar year 1896, imported 324,257,696 lbs. of fresh mutton, valued at $22,963,737. Exactly what Canada contributed, we do not know, but, during the fiscal year ending June 30, 1896, according to the official returns of the Dominion, we exported to Great Britain 400 pounds, valued at $75, against $4,297 worth to the United States, $522 worth to the little island of St. Pierre, and $2,555 worth to Newfoundland. In other words, the market of greatest possibilities is our smallest customer.

Although we, in 1896, only sent $75 worth of fresh mutton to Great Britain, it was better than we did in 1895, for in that year we did not send a dollar's worth.

Canada, with her ability to raise good mutton and her proximity to the Motherland, ought, in time, to do a large export trade with Great Britain in fresh mutton.

An ice syndicate has been formed in Brazil. It will probably try to freeze out the "other fellow."

THE YUKON RAILWAY DEAL.

A RAILWAY from Glenora on the Stickeen river to Teslin lake, a distance of about 125 miles, will not only give an all-Canadian route to the Klondyke, but will make the route, of which this railway is a link, the chief avenue of travel for passengers and freight going into and returning from the now famous Eldorado—for travel, like trade, follows along the line of least resistance.

Since the announcement was made that the Dominion Government had decided to clothe Mackenzie, Mann & Co. with the authority to build and operate the road, the question has come in for a great deal of criticism.

Unfortunately a great deal of the criticism is not born of a desire to consider the question on the basis of business common sense. On the contrary, political animus is too often the motive force in the adverse criticisms, and fealty to party is too often the motive force in the favorable criticisms.

THE CANADIAN GROCER is influenced by none of these things. It cares not whether the Government of the country be in the hands of the Conservatives or in those of the Liberals. All it cares for is good government, which is business-like government, of course.

In this matter of the Yukon railway the Government is to be commended for its wisdom in the selection of its location and the comparative promptness, as the promptness of Governments goes, with which it has acted in awarding the contract for building the road.

Whatever is done in the way of building such a railway must be done quickly. The mining in the Klondyke is placer mining. And we all know that placer-mining localities flourish for a few years and then die out, those who have denuded them of gold again returning to the ordinary centres of civilization. True, the Klondyke is the richest gold-yielding district yet revealed to man; but it is a placer-mining district, none the less. Possibly it may be found to be rich in quartz mining. Some claim it will be. That, however, has yet to be demonstrated. So far, we only know it as a placer-mining district, and, consequently, as a railway is to be built, it must be built immediately.

And just as it is necessary that the rail-

way should be built promptly, just as necessary is it that it should be built with the least possible cost, for in a decade or two the causes which induced its building may no longer exist. The strip of land between the Stickeen river and Teslin lake is probably the best place that could be selected for the road under the circumstances. The distance is but 125 miles, or thereabouts, while we have it upon the authority of Mr. W. Ogilvie and other authorities, who have gone over the ground, that it is well wooded, is level, and offers no obstacles to railroad building. With this completed, a missing link will be supplied and a comparatively easy route to the Yukon provided. There will be no passes to climb, for the Stickeen river has cut a pathway through the mountains, and when the traveler steps off the boat at Glenora it is to get on a train, which he leaves at lake Teslin to continue his journey to Dawson City by water, part of which will be by steamer.

We only wish we could be as satisfied in regard to the terms upon which Mackenzie, Mann & Co. are to build the road, as we are with the site selected and the promptness of the Government in starting upon the construction of the road.

It is true there is no cash subsidy, which is a great deal to be satisfied at, but it is just questionable as to whether or not the grant of 25,000 acres of mining lands per mile of railway is not o'er liberal. With the line 125 miles long this would mean 3,750,000 acres. This land can be taken anywhere in the Klondyke district, or in any part of the Northwest Territories north of the 60th parallel and west of the Mackenzie river.

The land grant to the C.P.R., for building our great trans-continental railway, was about 8,000 acres per mile, estimated on the building of 3,000 miles of road; but in addition to this, the railway received a subsidy of over $26,000,000. Most of us have since come to the conclusion that we were too liberal in our treatment of the C.P.R., both as to subsidies and powers granted, but while granting that, it must be remembered that there were great physical obstacles in the way of the construction of the road, while there was some doubt as to the commercial success of the enterprise. With the Yukon railway there are no physical difficulties in the way of construction, while supplies can be easily laid down.

It is true that in the gold lands the construction company may select some blanks as well as prizes. But there is little doubt that its members have already done some prospecting. They are sharp, shrewd men, and are not in the habit of buying a pig in a poke.

Some paying gold lands they are sure to secure, while the rush of people over their road into the Klondyke is certain to be large for some years to come, for there is no question regarding the richness of the country in gold.

The concession in regard to royalty is another thing which seems to be somewhat overdone. The ordinary miner will have to pay 10 per cent. on all the gold he takes out, while this company will only be taxed to the extent of 1 per cent.

Then, as to the monopoly clause of the agreement. That is a decided objection. We have too many railway monopolies in the country, and what we want is not an increase in their number, but rather a diminution.

The railway will undoubtedly be a good thing for the country, for it gives the Dominion the chief highway to her own territory in the Klondyke; but at the same time it looks as if it is also a good thing for the railway company, and rather too good a thing too.

However, the people will be inclined to forgive the Government a great deal on account of its comparative promptness in taking practical steps to secure the construction of the road.

In remembering the Stickeen river route it is to be hoped the Government will not forget all others. There is the Edmonton route for instance. It is known as the poor man's route. Those who have traversed it speak highly of it, and it is to be hoped the Government will not neglect to take such steps as may be necessary to improve its condition.

TO CULTIVATE WILD GINGER.

The ginger plant grows wild in some parts of Mexico, and its cultivation on the elevated plateaus is to be encouraged. An estimate of the value of the crop may be gleaned from the fact that one acre's yield brings in about $300 in gold.

THE DUTY ON SUGAR.

IT is understood that the sugar refiners in Canada are making strenuous efforts to persuade the Government to place an additional half cent per pound on the duty of refined sugar. What the outcome of it will be remains to be seen.

In view of the large quantity of foreign refined sugar, which have been coming into the country during the last few months, an opinion has been gaining ground that it is possible the Government might be persuaded to increase the duty, and now that the refiners are importuning the latter, fresh interest is added to the matter.

As far as can be learned, there has been a cessation of the orders for foreign granulated sugar, as importers are in a quandary as to what the Government may do during the session of Parliament which opened yesterday, an increase in the duty before their shipments arrived probably meaning a loss of profit.

What likelihood there is of the duty being increased we cannot say. One thing, however, which should not be lost sight of, is the fact that the Government has now no need of increasing the duty in order to augment the Customs revenue, the latter, during the first half of the present fiscal year, having increased nearly half a million dollars, compared with the same period in 1896-97.

SUPPLIES FOR THE KLONDYKE.

People in the United States who are preparing to go to the Klondyke are learning that it is cheaper to get their supplies in Canada, as they thus avoid paying Customs duties.

A couple of weeks ago the British Columbia papers noted that a Chicago prospector, who was bringing over 2,000 men, had placed an order with the Hudson's Bay Company at Vancouver for $500,000 worth of supplies, while a Rochester, N.Y., man was spending $10,000 for the same purpose in Victoria. These are two of many instances.

This week Toronto wholesale houses are in the receipt of enquiries from Buffalo and Detroit as to prices, as parties for the Klondike are being formed in these places, which intend fitting out in the "Queen City."

A PROFITABLE PRACTICE.

IT pays to be honest all the time. It never pays to be dishonest at any time.

There are times when the opposite would appear to be true: Business men, clerks and others, by an honest act, lose money for which they apparently never receive any other reward than that which comes of a conscience void of offence. However, a conscience void of offence is reward enough to stimulate any man to honest deeds.

But, again, we assert it always pays to be honest. The successful man in business is he who has a reputation for fair dealing; but a reputation for fair dealing is not born of one honest act. It is a series of such acts that builds up a man's good name.

One dishonest act will, however, sometimes ruin a reputation which has hitherto been promising. This fact alone should cause the greatest care to be exercised. It is hard to establish a good character, but it is easy to lose one.

As an instance of the truth of the maxim that honesty is the best policy, a case which recently came under our observation may be cited.

The Government of one of the provinces of the Dominion—it is not necessary to say which—had a most important position in its gift vacant. The position was not only important, but it was one which required a man whose honesty was unquestioned and who had the force of character to withstand any and whatsoever temptations that might be brought to bear upon him to induce him to prostitute his office. And the Government was particularly careful to secure the right kind of man, from the very fact that against the previous occupant of the office something like one hundred and fifty charges were resting.

Of course there were a good many applicants for the office; but the man who got it was not an applicant at all. He was traveling in Europe and had been for some time. And the reason he got it was because of his reputation for honesty.

His profession was one which afforded many opportunities for questionable transactions, but he consistently steered an honest course, when, in some instances, by so doing, he lost money and was seemingly unrewarded. But by hewing to the line of honesty he eventually established a reputation for honesty, which got for him, unsolicited, a position which others were clamoring after.

It paid this particular man to be honest. It pays every man to be honest.

This killing cold weather should give life to trade.

HIGHER PRICES ON JAPAN TEA.

THAT the strong tone of the Japan tea is no fairy tale, has been unmistakably demonstrated this week by the refusal at Montreal of good sized orders, amounting in all to several thousand packages of tea.

The buyers in the case bid 12½c., at which they secured the same teas last year, but this season, importers wanted 14 to 15c. for the same grade of goods, and refused the orders.

This looks pretty strong, and holders are confident that the advance they ask will be actually established in the near future, though buyers at present are reluctant to concede it. Business is restricted as a result of this difference of opinion.

The statistical position as regards this continent is certainly strong. Advices from Japan state that up to December 21 the total shipments to Canada were 8,334,693 packages, against 9,952,971 in 1896 and 9,141,402 in 1895. Our imports of Japan tea are, therefore, 1,618,281 packages less than for the previous year.

The United States also, despite the heavy importations early in the year, falls behind this year. The total figures up to December 21 were 32,496,717 pounds, against 33,666,916 for 1896 and 38,482,826 for 1892, a decrease of 1,170,199 compared with the previous year and 5,986,109 pounds with 1895.

The detailed figures show some interesting facts. For instance, New York imported more tea direct this year, viz., 9,206,121, against 6,567,204 in 1896; but less by the Suez canal, the figures being 2,524,930 and 5,964,637 for the respective years. San Francisco increased her exports in 1897 to 4,971,636 pounds, against 4,358,373 in 1896, whereas Chicago and the west decreased theirs from 21,393,308 in 1895 and 16,540,723 in 1896 to 15,671,764 in 1897.

A QUESTION REGARDING SALT.

AN article, which had its origin in Toronto, has been going the rounds of the daily press the past week, in regard to the salt manufacturers in Western Ontario, which is erroneous in many respects.

It is true, there is an agreement among the two concerns, which control the output in Ontario, but the agreement is not of recent origin, as the article referred to would indicate. It is three years old at the least. And readers of THE CANADIAN GROCER will remember that the details of the agreement were at that time dealt with in the columns of this journal. This is error No. 1.

Then the item said: "Up to a few years ago, the only method of drying salt used in the Ontario salt wells was by evaporating in open pans. Recently, however, a western firm began using a new process by which the salt was dried by steam." This is in part true. The improved system referred to, is that which is known as the vacuum, and instead of the process being of recent origin, it has been in operation at least six years. This is error No. 2.

Next, the article goes on to say, that the firm using the vacuum or steam process cut prices when it made its advent. The grocery trade will remember this is the very opposite from the fact. This is error No. 3.

As to the advance in price. That did not take place last week. It took place the first week in December and now we are in the first week in February. This is error No. 4.

The advance, it will be remembered, was 5c. per barrel.

As to increased importations of salt, as a result of the advance in price, it is true, as far as Toronto is concerned, that there has been an increase in the importation of Liverpool salt, but those in the trade deny there has been an increase in that of the United States production. The trade returns for the Dominion for January are, of course, not yet procurable, but those for December last show the imports of salt to be $2,434 less than in the same month in 1896.

BANKRUPT STOCK SOLD.

The stock of the Zieghler-Hinch Co., general store, of Guelph, was sold at auction on Wednesday, by Suckling & Co., to J. A. Duggan, of Stratford. It was valued at $23,894, and brought 68c. on the dollar.



POCKET MONEY

We mean by this, that we can put you in position to realize a nice profit, if you take advantage of what we offer you to-day.

All Nice Fresh Goods, just in, but bought before the advance, which has taken place on almost every line of groceries.

150 boxes, 27½ lbs. each, of the celebrated Pinard Prunes.

Brand AA, 40's to the lb.
Brand A, 50's "
Brand B, 60's "

100 boxes, 50 lbs. each, Dufour Prunes, about 100's to the lb.
250 boxes, 25 lbs. each, Do. Do.
200 boxes - - Hallowee Dates.
258 boxes - - Sultana Raisins, "extra fine."
200 boxes - - Sultana Raisins, "Lion" 4-Crowns.
100 bags - - Medium Pearl Tapioca.
100 boxes, 28 lbs. each, Shelled Almonds, "Bevan."

We Mean to Give You a Bargain

We are always happy if you give us the chance to compete when in want of any goods.
We answer all correspondence promptly, and we ship all goods quickly.

L. CHAPUT, FILS & CIE., Montreal

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

WARREN BROS. & CO. have received into stock a shipment of Castile soap, around each cake of which is wrapped a towel.

A lot of Sairs and Hallowee dates are being sold by H. P. Eckardt & Co.

Clemes Bros. have received a shipment of extra choice evaporated apples.

"Enameline" stove polish should be standard shelf goods for the dealer.

T. Kinnear & Co. are offering marmalade, in glass jars, at reasonable rates.

Clemes Bros. have received a choice shipment of peaches and prunes in bags.

"Ideal" matches are being put upon the market by Warren Bros. & Co., under their own brand.

You can buy a fine make, excellent draw Pekoe Ceylon tea from H. P. Eckardt & Co. at 15c. a lb.

Several lines in Ceylon and Indian tea, half-chests, are just to hand with Lucas, Steele & Bristol.

T. Kinnear & Co. report having in stock a large stock of canned lobster, in pound and half-pound tins.

A carload of medium grade syrup which is said to be showing good value, has been received by T. Kinnear & Co.

The Eby, Blain Co., Limited, have received a complete assortment of "Y & S" licorice, in boxes and fancy tins.

Rutherford, Marshall & Co. report active shipping orders for fresh roll butter, with receipts hardly equal to demand.

W. H. Gillard & Co. report special values in high and medium grade Japans and Ceylons, of which their stock is varied.

A fine imported sardine ¼'s, with key, to retail at 10c. a tin, is one of the many inducements offered by H. P. Eckardt & Co.

D. Gunn, Bros. & Co. report that receipts of new laid eggs have been much lighter during January this year than last year.

Another shipment of Roi's finest, sublime olive oil, in bottles and gallon tins, just at hand, with Frank Magor & Co., Montreal.

Dried apples being so high H. P. Eckardt & Co. find a good demand for prunes which they have in 25 and 50-lb. boxes, all sizes.

"Yes," say the Eby, Blain Co., Limited, "we received a Jubilee medal as exhibitors of 'Kolona' Ceylon tea at the late Industrial Exhibition, but as they were distributed solely as mementos of the year and occasion, they have no competitive significance, and we do not, therefore, make a business point of the matter."

Laporte, Martin & Cie. write: We are receiving a carload of fine evaporated California fruits in 1-lb. packages and 25-lb. boxes.

New season's orange marmalade orders for Southwell's are now being booked by Frank Magor & Co., Montreal, the Canadian agents.

T. Kinnear & Co. are in receipt of a shipment of cream corn, which, they report, they are selling at about the same price as ordinary goods.

The Davidson & Hay, Limited, report good sales during the past three weeks for their "Perfection" syrups, bbls., half-bbls., kegs, and pails.

"We are offering some extra values in Valencia raisins, and have quotations for f.o.s. that are sure to interest buyers," say the Eby, Blain Co., Limited.

"We are selling mat figs at old price," say Lucas, Steele & Bristol, "in spite of advance. Our white beans and evaporated apples are beautiful samples."

The Toronto Biscuit and Confectionery Co., Limited, is offering a fine sample Eastern Townships maple syrup in ¼, ½, 1, and 5 gallon tins and in bottles.

The Eby, Blain Co., Limited, have excellent values in medium syrups, and their "Delta" and "St. Elmo" brands of molasses are reported to be selling freely.

The Davidson & Hay, Limited, direct buyers' attention this week to their quotations on California prunes. They quote special prices on 99-100's; fine full-sized fruit.

"We will mail a small pocket diary, also one of Keen's fortune telling butterflies, to grocers handling Keen's mustard and Oxford blue. Apply, by post, to Frank Magor & Co., Montreal."

W. H. Gillard & Co. have recently fitted out several parties, in the matter of condensed vegetables, soups, etc., as well as in tents, boats, and so forth, who are shortly going to the Yukon gold fields to search for the yellow metal.

The Davidson & Hay, Limited, report a large enquiry for Klondyke supplies during the past 10 days. They have secured several large outfitting orders. Many enquiries for quotations come from points in Michigan and New York State, where parties are being formed.

We have bargains in Valencia raisins, fine off-stalk, selected, and 4-crown layers, write Laporte, Martin & Cie. We want to reduce stock.

The "Salada" Tea Co. report they had the greatest two weeks' business they ever had in any previous corresponding weeks. They have now better facilities for getting out their goods, having got into the additional premises they have acquired next door to their present premises.

Laporte, Martin & Cie. are offering molasses at exceedingly low prices. They have Barbadoes, Porto Rico, and New Orleans.

Perkins, Ince & Co., a short time ago, appointed an agent of their own in Colombo, Ceylon, and, on Tuesday, they received their first direct shipment of Ceylon tea under this new arrangement. The tea comprising the shipment is most desirable, being grades which have been scarce for some time.

FISH AS BRAIN FOOD.

Some think that clam chowder does grow upon trees,
But I'll bet you a dollar it don't;
And that fish will make any sized brain that you please,
But I'll bet you a dollar it won't!
For if put to the test you will find that it fails,
As our statesmen like chickens, and oysters, and quails,
When you'd think, by their brains, they eat nothing but whales,
But I'll bet you a dollar they don't.

Others think a fish diet will sure make them bright,
But I'll bet you a dollar it don't;
That their heads will increase till their scalps are too tight,
And I'll bet you a dollar they don't!
For I've noticed fish—that's just in my line—
And observed that the mackerel when rotten do shine,
So these chaps, to be bright, must eat these all the time,
But I'll bet you a dollar they won't!

By authority, which I do not remember to have seen disputed, informs us that there are

Many men of many minds,
Many fish of many kinds,

and it would be logical to conclude that there must be a fish which is adapted to each mind.

With this in view, I would submit the following species as suitable brain food for different individuals:

Carp for the critic.
Sole for the shoemaker.
Plaice for the office-seeker.
Swordfish for the soldier.
Sawfish for the carpenter.
Whiff for the smoker.
Pipefish for the plumber.
Chub for thin persons.
Suckers for pump-makers.
Drum for commercial travelers.
Pilot-fish for sea captains.
Houndfish for hunters.
Sculpin for sculptors (no bouquets for this).
Bellows-fish for blowers.
Black bass for the basso of a minstrel troupe.
Smelts for a Limburger cheese-maker.
Doree for idiots who go to Europe in little boats.
Gudgeons for people who grumble on the cars.
Archer-fish for those who practise the "witchery."
Alewives for pretty bar maids.
Angel-fish for—we won't tell her name.
Angler for fellows who "snake" fish over their heads.
Balloon-fish for gasbags.
Bullfish for collectors.
Bullheads for—you put in his name.
Cats for sailors.
Charr for cremators.
Coachmen for liverymen.
Cod for express companies.
Ribbon-fish for the girls.
Rays for electric light men.

—Pred Mather, in Fishing Gazette.

TALKS ABOUT STOCK-TAKING.

THIS week I had a large number of conversations with retailers in various parts of Toronto in regard to stock-taking, and received, what was to me, some interesting information. One of the first places I called at was Caldwell & Hodgins'. 248 King street west, which firm, in answer to the question, "Do you take stock every year?" replied with a decided affirmative, "Certainly! Why, surely, there are no grocers of any consequence who do not take stock every year." This firm is of the opinion that any dealer who does not annually take stock either has a "one-horse" business, or is "slip-shod" in his methods. Caldwell & Hodgins put stock-taking on a par with bookkeeping, counting both extra work, but work which keeps business on a proper basis, and is a practical necessity to a business of any size.

T. Guay, Queen street west, is also in the habit of taking stock regularly. He gives as his principal reason for so doing that, after he has carefully taken stock and made up his books, he knows just how he stands, and feels a fresh interest in his business. It seems to liven up each person in the store, and gives business a renewed impetus. When making up his books Mr. Guay follows a plan which should be generally adopted There are on his books, as on those of all other merchants, the accounts of people who, for one reason or another, have stopped dealing with him. These accounts are put on a separate sheet and are marked "doubtful," and are not counted when adding up the assets.

W. S. Fry, 634 Queen west, is a thorough believer in annual stock-taking. He finds that, besides straightening up his accounts, and finding out for himself the profits of the year and his present financial worth, stock-taking frequently brings into prominence articles which have found their way to the back of shelves, or some other out-of-the-way place. These articles are, in some cases, not advisable to keep in stock, and are sold at a low price.

These three firms agree that there should be no looseness in this work, that everything should be accurately gauged. Yet, in many cases, this work can be done in such a way as to save much time. For instance, where biscuits, teas, or other articles, are kept in boxes of equal weight, it is much quicker and better to weigh an empty box, and subtract its weight from the weight of each box, full or partially filled, than to empty out and weigh the contents of each box. By thus saving time, it has been found quite possible to take stock in a large store between closing time one evening and opening time next morning.

I called on a number of other merchants on Queen street, whose experience was much the same as that of the firms named, but one merchant has had a somewhat different experience to these. He has found that stock-taking has kept his store in a confused state for thirty days, and that wholesale firms, seeing his store in such a state, have become uneasy, and have displayed a desire to have all accounts settled as speedily as possible. On account of these facts, this dealer came to the conclusion, some time ago, that for him there would be no more stock-taking.

T. R. Morris, corner Bellwoods avenue and Arthur street, on the other hand, has not regularly taken stock, but has decided that it is beneficial to do so, and will do so in the future.

One of the firmest believers in stock-taking I encountered was J. Milton Cork, 456 College street. Mr. Cork's policy is to take stock every six months. After enlarging on the reasons for stock-taking already given, he informed me he finds by it very largely what is his net profit, how various articles are selling, and whether it is advisable to increase or decrease the selling price of these articles. It also shows where his money is invested, and gives him definite information for insurance companies.

Stock-taking is not only beneficial, but essential, to the carrying on of a successful business, and much more so for the increasing of one's trade. It means work, but the worker wins.

NEW SYSTEM BOOKKEEPING.

Mr. J. B. E. Poirier has just invented a new system of bookkeeping, which does away with pass-book, day book, ledger, and journal. The new idea is a book of bons, payable in goods at So-and-So's store.

The amount the book contains is regulated according to what each customer purchases during the month. These bons are tickets, each book containing a number of five-cent, ten, twenty-five, fifty and dollar tickets. The customer's name is stamped on each ticket.

The books are given out to the customers, and when they want goods they give these tickets for the amount purchased, instead of writing it down in the pass book. At the end of the month the amount left in the book is added, and subtracted from what the book first contained.

Every merchant knows about the amount each customer buys during the month, and can give him a book with that amount in. The next lot of books will run from one cent up to a dollar.

Mr. Poirier has tried this system, and found it to work well, having saved money thereby. Mr. Poirier is getting out a patent.

MIDDLETON BOARD OF TRADE.

AT the annual meeting of the Middleton, N.S., Board of Trade, the following officers were elected for the ensuing year: President, G. V. Gross; vice-president, J. H. Charlton; secretary, F. E. Cox.

Other members of the council—H. E. Reed, W. G. Parsons, A. J. Morrison, O. A. Rogers, J. A. Gates, F. E. Bentley, Geo. Smith, and Dr. S. N. Miller.

The board considered the establishment of a pork packing factory, and decided to offer a free site and tax exemption for 20 years to such industry. It is said that 25,000 hogs per year will be guaranteed.

It was also decided that Middleton would be a suitable place for the establishment of a canning factory, and a committee was appointed to obtain a guarantee of the products required and of a free site with tax exemption, and to solicit capital for the establishment of such a factory.

A committee was appointed to advertise Middleton as a tourists' resort.

PARAGON CHEESE.

One of the most satisfactory evidences of good taste and judgment on the part of the consumer and the grocery trade is the remarkable growth of demand for Millar's "Paragon" cheese. The "Paragon" is the first and original potted cheese put up in Canada, and though several imitators have endeavored, and partly secured a footing, the excellent quality, purity, and absolute perfection of "Paragon," is rapidly and effectively crowding competitors off the market. The handsome package adopted by the Millar Cheese Co. makes it a perfect table adornment, and the quality of the cheese is such that once used it becomes a necessity. Business is reported exceptionally good from the factory, numerous and large orders being continually received from the United States and Great Britain, as well as all parts of Canada.—Advt.

SEND AND GET ONE.

The Dominion Brewery Co., Toronto, is distributing among the trade one of the most useful souvenirs of the year. It is a vest-pocket memo booklet giving, among other information, a list of winners and records on the turf, in athletics, rowing, cycling, yachting, canoeing, cricket, curling, shooting, ten pins, lacrosse, baseball, football, quoiting, skating, bowling, etc. It also contains the game and fishing laws, rates of postage, etc. On receipt of a request on a postal card they will be glad to send one to any of our readers or their customers.



The Wife Buys—but the Husband Pays.

Whatever good-will exists towards you and your store, has for its basis the mutual satisfaction of both husband and wife. Crown Brand Extracts please a woman because of their richness, and delicacy and true, natural fruit and flower flavors. And because of their great strength

Greig's Crown Brand Flavoring Extracts

please that woman's husband—he doesn't have to pay for extracts so often—a small amount of the Crown Brand goes a great ways in the household cooking. Thus—you have that good-will you're striving so hard to get. A mutual satisfaction all around, you see.

The Crown Brand Extracts are **Pure Rich, Strong**

Robert Greig & Co. - Montreal.

Our Stock Taking

Is now over and we have decided to reduce our stocks in such lines as :

Valencia Raisins, Fine Off-Stalk
Valencia Raisins, Selected, in boxes and ¼ boxes
Valencia Raisins, 4-Crowns, Layers

THE BEST KNOWN BRANDS.

We are just receiving a carload of.

CALIFORNIA EVAPORATED FRUITS

of every description, in boxes 25-lbs. each, and 1-lb. cartoons.

All above Dried Fruits are offered at the very lowest possible price.

MOLASSES . . . .

How is your stock? We are now offering:

Extra Choice Barbadoes Molasses
Fancy "Pons" Porto Rico Molasses in puncheons and tierces
Choice "Pons" Porto Rico Molasses in puncheons
Fine "New Orleans" Porto Rico Molasses in barrels and half-barrels, at prices defying competition.

Don't forget that our assortment of Fish, is complete, and we can give you satisfaction, both as to quality and prices.

Write for Samples and Prices, it will pay you.

LAPORTE, MARTIN & CIE.

MONTREAL

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Feb. 3, 1898.

GROCERIES.

THERE has, perhaps, been a slight improvement in business during the past week, but, generally speaking, trade is not satisfactory, not being as brisk as it was anticipated it would be. Canned goods are quiet, although firm in price, particularly as far as canned vegetables are concerned. Teas are probably the most active line in the grocery trade, and the primary and terminal markets rule firm. There is scarcely any sugar selling. Currants are moving well, and there is a demand for both California and Bosnia prunes. A few orders on Klondyke account are being taken, and some of the houses are in correspondence with people in Buffalo and Detroit, who are organizing parties for the Klondyke and want supplies.

CANNED GOODS.

The canned goods market is materially unchanged. Wholesalers are still holding first-class brands of canned tomatoes at $1.25 per case, with some second quality goods being held at $1.15. Canned fruits are beginning to move. Large quantities of gallon apples have been moved lately. Some wholesale houses appear this season to be not handling canned apples at all, either gallon or 3's. In the way of canned fruit the demand at the moment is chiefly for cherries, raspberries and strawberries. There is not much doing in canned salmon. We quote: Tomatoes, $1.15 to $1.25; corn, 80 to 85c.; peas, 90 to 95c. for ordinary; sifted select, $1 to $1.10; extra sifted, $1.25 to $1.40; beans, 60 to 95c.; peaches, $2 to $2.40 for 3's, $1.40 to $1.75 for 2's; raspberries, $1.50 to $1.80; strawberries, $1.40 to $1 70, according to brand and quality; blackberries, $1.40 to $1.70; cherries, $1.75 to $2.25; apples, 3's, 80 to 95c.; gallons, $2.25 to $2.40; salmon, "Horseshoe," $1 25 in 5-case lots and $1.30 in less quantities; other red salmon, $1.20 upwards, according to quality and brand; cohoes, 95c. to $1; canned mackerel, $1.20 to $1.30; lobsters, $2.40 to $2.70 for tall tins; ½-lb. flats, $1.65 to $1.70; Canadian canned beef, 1's, $1.35 to $1.40; 2's, $2.35 to $2.50; 6's, $7.75 to $8.25; 14's, $15 to $16; Canadian kippered herrings, $4.50 per case.

COFFEE.

There are still a good many green Rio coffees selling. There are some green Rio coffees being sold as low as 7 to 7¼c.; but the quality is held to be poor; 8c. is about the idea for a good, even coffee of this description. The accounts of the large receipts at Rio and Santos, together with unfavorable reports from Europe, have induced a rather easy market. Jobbers quote green in bags: Rio, 8 to 12½c., according to grade; East Indian, 27 to 30c.; Santos, 12 to 18c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 13 to 17c.; Jamaica, 16 to 22c.

SYRUPS.

Both the demand and the offerings are light. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

There have been a few transactions in New Orleans molasses, but business is, on the whole, quiet. New Orleans molasses is strong, and advices from the primary market state that all offered is being taken at firm prices. We quote: New Orleans, bbls., 23 to 35c.; ditto. half-bbls., 25 to 37c.; ditto, fancy, 50 to 55c. in bbls. and half-bbls.; Barbadoes, 31 to 35c.; half-bbls., 33 to 35c.

SUGAR.

The sugar trade is still decidedly quiet. London cables are more encouraging, beet sugars having advanced fractionally. The tone of the New York market is firmer in sympathy, although not much business is being done. Locally, prices are unchanged at last week's quotations. We quote wholesale price, subject to a discount of 1 per cent., 10 days: Granulated (Redpath, St. Lawrence, Acadia), 4½c.; ditto, Dutch, in bags, 4⅜c.; ditto, German of Canadian make, in bbls., 4 3-16c.; ditto, imported, in bags, 4 3-16c.; yellows, 3¾c. upwards.

NUTS.

Locally there is no feature to note. In the outside markets Jordan shelled almonds and Naples walnuts are reported easier. We quote as follows: Brazil nuts, 12½

Butter Ware

A SPECIALTY

Tubs Plates
Moulds Paper
Spades Churns

Walter Woods & Co.

HAMILTON.

DRINK : : :

:: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, you want to use the best of all

VANILLA . . CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier

The world-renowned French Vanilla Chocolate.

HERDT & CO. 13 St. John St. Montreal

General Agents for the Dominion

Have we not revolutionized the World's Tea Trade? Are you selling



—OR—

Are you a superannuated old fogy, too sleepy in business methods to notice the changed condition of the World's Tea Trade? or do you sit in your office and lament o'er the time when people were quite satisfied to accept anything offered?

If you are settled down into the old orthodox rut of conducting your business on these lines—"THERE'S NO HELP FOR YOU, MARK OUR WORDS."

Otherwise it will pay you to get into correspondence with us.

WHOLESALE AGENCIES . . .
25 Front Street East - - TORONTO
318 St. Paul Street - MONTREAL

YES! NO DOUBT

you are being offered Soaps at all prices, some lower than others, but what you want is a soap that everybody knows and appreciates, and that is just what

SURPRISE SOAP

is. It is the best for **Wash Day** and the best for **Every Day.**

BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Henry Wright & Co, 51 Colborne St.
WINNIPEG: E. W. Ashley.
VICTORIA: La Patourel & Co.

Made by

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

to 14c.; Valencia shelled almonds, 23 to 25c.; Tarragona almonds, 9 to 11c.; peanuts, 10 to 12c. for roasted and 8 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 11½ to 12c.; Marbot walnuts, 9½ to 11c.; Bordeaux walnuts, 8 to 9c.; Sicily filberts, 9½c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.

RICE, TAPIOCA, SAGO.

There is the usual demand. Advices report the foreign rices steady as to prices. We quote: Standard "B," broken lots, 3⅞c.; 1 to 5 sacks, 3¾c., and 5 sacks and over, 3⅝c. per lb.; Japan, 5c.; Patna, 4¾ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½ to 4½c.

SPICES.

A cable quotes cloves about 1½c. per lb. dearer than a week ago. The pepper market continues strong. We quote: Pure Singapore black pepper, ground, 14c in kegs, pails and boxes, and 15c. in 5-lb. cans; ditto, whole, 12c. per lb.; pure white pepper, ground, 24 to 26c. in kegs, pails and boxes, and 20 to 22c. in 5-lb. cans; ditto, whole, 20 to 22c., according to quality; pure Jamaica ginger, 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25c.; ditto, best, 28 to 30c. per lb.; allspice, 16c.; cassia, 25c. per lb. for ground and 40c. for Saigon.

TEAS.

Business is a little better than it was a week ago, although the value is still rather light. We hear of a few transactions in Congous and Young Hysons. The s.s. Cromarty, which was lost a few days ago at or near the Azores, had on board 13,000 packages of green teas, 12,000 packages of Formosa and 2,000 packages of China blacks. Ruling wholesale prices on the Toronto market are: Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans. 15 to 20c. for mediums, 28 to 35c. for high grades; Indias and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

CURRANTS—Locally the situation is unshanged, business being good and prices firm. Cable advices estimate stocks in Greece at from 12,000 to 16,000 tons and prices there are steady. In New York, however, the market is unsettled, on account of sellers who were holding at prices above those ruling, being willing to conform to the general market. We quote: Provincials, 5¾ to 6c.; Filiatras, 6¼c. in bbls; 6⅜c. in half-bbls and 6¼c. in cases. Patras, 6¾c. in bbls.; 6¾c. in half-bbls. and 6⅞c. in cases. Vostizzas, 7½ to 8½c. in cases

VALENCIA RAISINS — The market in Denia is reported to be 2s. higher. Locally the market is quiet and unchanged. We quote as follows: Off-stalk, 4½ to 4¾c.; fine off-stalk, 5 to 5½c.; selected, 6 to 6½c.; layers, 6½ to 7c.

CALIFORNIA RAISINS—Business is quiet, both locally and in the primary market. Advices from New York state that prices there are being affected by the competition of seeded raisins. We quote: 3-crown, 7¼ to 7½c. per lb; 4-crown, 8¼ to 8½c. per lb.; 1-lb. cartoons, 20c.; 2¼-lb. cartoons, 35c.

DATES—Quiet, at 5½ to 5¾c. for Hallowees and 5½c. for Kadrowees.

FIGS — Dull. We quote as follows: 4-crown, 10 to 11c.; 5-crown, 11 to 13c,; 7-crown, 13 to 14c.; 9-crown, 15 to 16c.; natural figs, in bags, 4½ to 5c.; mats, 3½ to 4c. per lb.

PRUNES—A fair trade is being done both in Bosnia and California prunes. We quote: "Sphinx" at 6½ to 7c.; B, 7½c.; A, 8½c.; California prunes, 40 to 50's, 10 to 10½c.; 50 to 60's, 8 to 8½c.; 60 to 70's, 7½ to 8c.; 70 to 80's, 7 to 7½c.; 80 to 90's, 6½ to 7c.; 90 to 100's, 6 to 6½c. Silver prunes (fancy), 13½c.; egg plums,

POULTRY
BUTTER
EGGS
HONEY

J. A. McLEAN,
77 Golborne St.
TORONTO.
Commission Merchant.

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

Agents for Canada:
C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

E. NICHOLSON
Successor to W. F. Henderson & Co.
Wholesale Commission Merchants and Brokers . . .
Teas, Canned Goods, Molasses, Coffees, Dried Fruits, Syrups, Spices, Starches, Condensed Milk, Salmon, Bags, Beans, Canned Meats, Smoked Meats. Lard, Oatmeal, Rice, Tapioca, Sago, etc, etc.
Representing some of the leading houses in the world. Advances made against consignments. Storage—in Bond or Free. Wholesale Trade and Millers only supplied.
124 Princess Street, Winnipeg, Man.
Correspondence Invited.

OTHER FIRMS

Are not content with copying our package, but are using the identical words on our labels. Imitation is the sincerest flattery, but do not be deceived, as Meadow Sweet Cheese has the largest sale of any package cheese in England and United States, and the sales in Canada are growing every day.

Sold retail in 10c. packages, and 15 and 20c. pots, allowing 30 per cent. profit to the Grocer.

Write to
Meadow Sweet Cheese Co.
P.O. Box 2321, Montreal
For Price List.

Keep your FRUIT stock well assorted
We can give you GOOD VALUES in
MALAGA GRAPES
BANANAS
ORANGES
LEMONS
GRAPE FRUIT
TANGERINES
Also OYSTERS and HADDIE
CLEMES BROS. - Toronto

9½c.; golden plums, 10½c.; French prunes, 180's, 5c.

CALIFORNIA EVAPORATED FRUITS—There is a fair demand for apricots at prices ranging from 9 to 11c. principally. We quote : Apricots, 9 to 9½c. per lb. in 50-lb. boxes, 9½ to 16c. in 25-lb. boxes, and 13 to 14c. in 1-lb. cartoon boxes ; Peaches, 9½ to 12½c. in 25-lb. boxes, and 13c. per lb. in 1-lb. cartoons.

GREEN FRUITS.

The only article moving this week is Canadian onions. Of these four cars have been shipped during the past week to Western Ontario towns and cities. The cold weather has kept the local demand for green fruits quiet. California navels have declined 25c. There are no Tangarines on the market this week. We quote as follows : Almeria grapes, $5 to $7.50 per keg; lemons, Messina, $2.75 to $3.25 a box ; cocoanuts, $4.50 to $5 a sack and 60c. per doz.; oranges, Valencia, 420's, ordinary, $5 to $5.50 ; 420's, large, $6.50 to $7 ; 714's, large, $7 to $7.50 per case ; California navels, $3.25 to $3.50 per crate ; Tangarines, $1.50 to $2 ; bananas, $1.50 to $2 ; Cape Cod cranberries, $8 to $8.50 per bbl., and $2.75 to $3 per box ; Jersey cranberries, $8 to $9 per bbl.; Canadian cranberries, $5.50 to $6 per bbl., and $2.50 per box ; Canadian apples, spies, fancy red, $3.75 to $4 ; others, $2.50 to $3.50 per barrel and 40 to 50c. per basket ; Canadian onions, red or yellow, in 80-lb. bags, 65 to 75c.; pickling onions, 75c. per basket; celery, 25 to 50c. a dozen ; winter pears, 60 to 75c. per basket ; grape fruit, $5.50 to $6 per box.

COUNTRY PRODUCE.

EGGS—New laid eggs are coming in a little more freely, consequently the price has eased off somewhat. Holdings of pickled are small, and the price has advanced 2c. We quote : Fresh-laid, 20c.; held, fresh and cold-stored, 18c.; pickled, 15 to 16c.

POTATOES—There is a quiet demand, with prices easier. We quote : Carload lots at 58 to 60c., and small lots on the market at 65 to 70c.

DRIED APPLES—Some dealers are buying freely on speculation. The price, on account of a great range in quality, varies from 3½ to 4½c.

EVAPORATED APPLES—There seems to be a general movement in evaporated apples now. The general price is about 8 to 9c., though some jobbers report sales at 9½ to 10c.

BEANS—There is very little doing. Prime beans have declined 5c. We quote prime

The Following Brands Manufactured by
The American Tobacco Co.
OF CANADA, Limited.
Are sold by all the Leading Wholesale Houses.
CUT TOBACCOS . . . .
OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.
CIGARETTES
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE. DERBY

SARNIA Water White Lamp Oil. . .
Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded Sarnia Water White. Wholesale only by
The QUEEN CITY OIL CO., Limited.
TORONTO, ONT.

THE TRADE BUILDERS OF B.C.
ARE
OKELL & MORRIS' GOLD MEDAL BRANDS
OF PURE Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels
We guarantee the purity of our manufactures. | Works: VICTORIA, B.C.

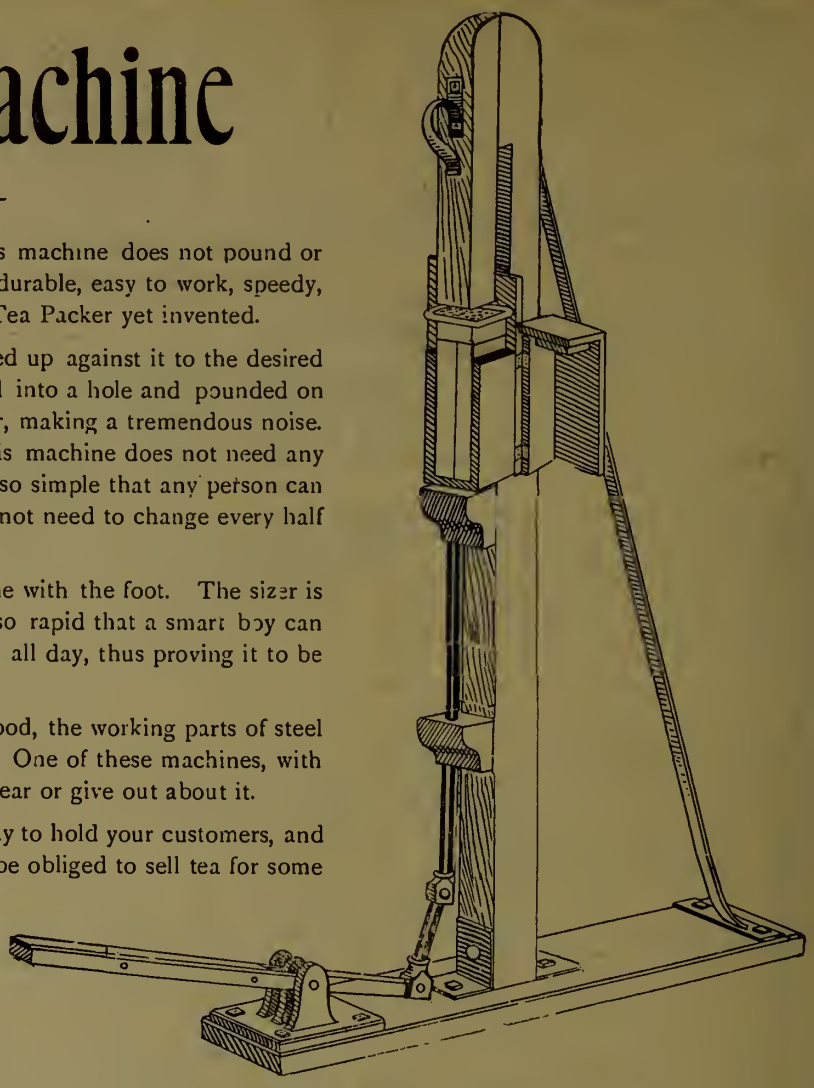
THE MANITOBA
PRODUCE AND COMMISSION COY.
WINNIPEG, MAN.
Wholesale Dealers
PROVISIONS OF ALL KINDS
Consignments Solicited.

Don't Pay Freight on Water
CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—specially suitable for Klondike, Coast, Lumber, Exploration, and Mining Parties. Great saving in weight and freight.
Agents—
W. H. SEYLER & CO.
Room 100, Board of Trade, TORONTO
Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

EGGS
Poultry, Butter, etc.
We solicit consignments of above.
DRIED APPLES
We buy outright at market prices. Write us particulars before selling.
RUTHERFORD, MARSHALL & CO.
62 Front St. East,
TORONTO

G.F.& J.GALT 42 SCOTT St TORONTO. PACKERS OF THE CELEBRATED BLUE RIBBON TEAS

Tea-Packing Machine



THIS is a correct cut of our new Tea Packer. This machine does not pound or break the tea. We claim it is the most simple, durable, easy to work, speedy, the best made in all its parts, and the cheapeat Tea Packer yet invented.

The plunger is permanent and the tea is pressed up against it to the desired size. In all other Tea Packers the tea is simply poured into a hole and pounded on the top, the same as being struck with a heavy hammer, making a tremendous noise. Our machine is almost noiseless. The simplicity of this machine does not need any description. A glance at the cut shows all the parts so simple that any person can understand it. A boy can work it all day and does not need to change every half hour, as is the case with the old-time Pounders.

There is only one lever to work. This is done with the foot. The sizer is swung around with the hand. The action is quick, so rapid that a smart boy can pack from 10 to 12 packages a minute, and keep it up all day, thus proving it to be the most speedy Tea Packer ever invented.

The frame of this machine is made of hardwood, the working parts of steel and iron, and the Tea Tubes are made of tinned steel. One of these machines, with constant use, will last a lifetime. There is nothing to wear or give out about it.

Package tea in sealed lead packages is the only way to hold your customers, and if you don't sell your own tea in this way you will soon be obliged to sell tea for some person else or lose your tea trade.

Ninety per cent. of the tea that is consumed in Great Britain is sold in lead packages, and it is the only way to preserve the flavor. All original packages of tea are put up in sealed lead or iron, and should be handed to the consumer in equally air-tight packages, in quantities that may be required.

Patented in Canada, Oct. 16, 1897

The price of this machine is $60.00, net cash. We will make draft 10 days after shipping.

Yours truly,

A. H. CANNING & CO.

57 Front Street East, Toronto, Can.

A. H. CANNING, ESQ., City: TORONTO, Jan. 20, 1898.

DEAR SIR,—We have been handed a circular of your Tea Packer, in the third paragraph of which, as we take it, you reflect on the "Ideal" Machine; and state that your Packer, being able to turn out 10 or 12 packages per minute, is the most speedy in use.

Now, we shall wager you $100.00 that you cannot pack 10 or 12 packages a minute for five minutes in succession, with three boys working at the machine, that is, with a weigher, a wrapper and boy at the machine.

Then we shall wager that our "IDEAL" Machine, with the same number of boys, CAN turn out 10 or 12 packages per minute for five minutes. Or we shall wager you that we can turn out two packages to your one in a day's work of eight hours, or three packages for your one in a week's work. In fact, if you want competition of any kind, we are quite willing to meet you in a fair spirit, as it would be a good business move for the winner.

We would not have thought of issuing the above challenge but that the circular that you issued of your machine is certainly a reflection on our "IDEAL"; and, as we hold that the matter is not according to the strict truth, we take the liberty of sending you this letter. If you do not accept it, we shall feel at liberty to publish it well, unless you withdraw the circular at once, and acknowledge that what you state is not correct: viz., that a boy can turn out 10 or 12 packages a minute on your machine, and that it cannot be done on another.

We have no ill-feeling towards you at all, but we feel we must defend what is to us a valuable property, viz., our patent in the "Ideal."

We might say that it would please us better to devote the winnings to the Sick Children's Hospital.

We are, yours truly, P. C. LARKIN & CO.

MESSRS. P. C. LARKIN & CO., Toronto: TORONTO, Jan. 22, 1898.

GENTLEMEN,—Your letter of the 20th received, and, in reply, we beg to accept all your challenges.

1st. We accept your wager of $100.00 that we cannot pack ten packages in one minute with our machine. We claim we can, and are prepared to defend the statement.

2nd. We claim YOU cannot pack FIFTY packages in five minutes with your machine, and accept your wager of $100.00.

3rd. We accept your wager of $100.00 that you can pack twice as many packages as we can in a day's work of eight hours.

4th. We accept your wager of $100.00 that you can pack three times as many packages as we can in a week's work of six days, eight hours per day.

We accept your own stipulations, viz.:

One boy to weigh, one to wrap leads and one to operate the machine. The boys are not to change positions. The one that starts to operate the machine to stay at it continually during the contest.

A day's work to consist of eight hours, four consecutive hours in the forenoon and four consecutive hours in the afternoon.

Yours truly, A. H. CANNING & CO.

ARMEDA vs. SALADA

Mr. Canning Ably Replies to Mr. Larkin.

He accepts Mr. Larkin's Challenge and Planks the Cash. Mr. Larkin Shuffies and Leaves Everything to His Own William Lawson, as Will Be Seen by His Last Letter.

TORONTO, Jan. 24, 1898.

A. H. Canning, Esq., city :

DEAR SIR,—We have your favor of the 22nd to hand, and we note you have accepted all our challenges, as per our letter to you of Jan. 20, a copy of which letter you have inserted in your advertisement in The Toronto World of the 24th inst., and which we acknowledge is quite correct.

We thank you for the acceptance, and we have placed in the hands of Mr. James Watt, secretary-treasurer of The Globe, $400. Will you please cover it at once, when we can arrange when the contest is to begin, which we would like within the next day or two ? We are, Yours truly,

P. C. LARKIN & Co.

P.S.—We would be glad to donate the winnings to the Sick Children's Hospital, if you will agree to this.

P. C. L. & Co.

TORONTO, Jan. 26, 1898.

Messrs. P. C. Larkin & Co., city.

GENTLEMEN,—We have this day deposited a marked cheque for four hundred dollars with Mr. James Watt, secretary-treasurer of The Globe, to cover your deposit of a like amount as advised in your letter of Jan. 24, 1898. Yours truly,

A. H. Canning & Co.

TORONTO, Jan. 26, 1898.

Messrs. A. H. Canning & Co., city :

DEAR SIRS,—I beg to acknowledge your letter of the 26th.

I note you have deposited your marked cheque for $400 with Mr. James Watt, which will cover mine. If you will let me know by telephone, when I can meet Mr. Canning, or if he could call here, I would be glad to see him at any time, and arrange particulars.

I presume there is nothing to prevent the five-minute contest from coming off practically at once, that is, to-morrow, and we might arrange then for the day's work to come off on the day following. We are ready now to commence any or all of the contests, if you can arrange it.

The week's contest we would be willing to postpone for a week or so to meet your convenience, but we are ready at any time to commence ; in fact, on receipt of this would suit us as well as any time. Yours truly,

P. C. LARKIN.

TORONTO, Jan. 26, 1898.

Messrs. A. H. Canning & Co., city :

DEAR SIRS,—Referring to our conversation on the street to-day, we want nothing but what is fair, upright, honorable and decent in the settlement of this dispute, notwithstanding your remark on the street this afternoon, which, we think, was entirely uncalled for.

To commence at the first challenge, and end the last, would be the ordinary way of settling this dispute. You recognize the first challenge we issued as the first ! why not commence it first ?

However, to get this dispute settled, we are anxious and willing to make any sacrifice to reason. Therefore, we shall quite willingly depart from this, if the umpire whom we agree to appoint states that yours is the proper way to begin it ; in fact, we shall leave everything to him.

Now, there is no reason for delay, we must get on with it at once. We are prepared to commence it to-morrow, but we think it would be only reasonable to allow you a few days. We are not willing that none of the challenges should be settled for a month, as you suggest, because this would leave the machines on a par, in the meantime, in the eyes of the public ; and we want to prove to the public, at once, that what we assert is correct.

Therefore, if you will please let us have a letter in reply to this, stating where Mr. Larkin can meet you, and what umpire you would suggest, for the settlement of this dispute, we shall leave it to him (the umpire) as to when the matter is to be decided, and everything else concerning it. Yours truly,

P. C. LARKIN.

Re Tea Packing Dispute.

From Toronto World, Jan. 27, 1898.

Mr. A. H. Canning has at last deposited his cheque to cover that of the owners of the "Ideal" machine ; and the latter now want the appointment of a disinterested person to see the dispute settled ; they being willing to leave everything in the hands of the referee.

TORONTO, Jan. 27, 1898.

Messrs. P. C. Larkin & Co., city :

GENTLEMEN,—Your letters of Jan. 26 to hand this a.m., and in reply we wish to remind you of the fact that you issued the challenges, and it is our privilege and right to set the time and also to state which challenge we will meet you in first.

The first challenge we will contest is the week's work of six days, eight hours per day, and will commence the contest Monday, Feb. 14, 1898.

The second challenge we will contest is the day's work of eight hours, on Monday, Feb. 21, 1898.

The other contests we will arrange after.

We will not, under any consideration, commence the contest earlier than Feb. 14, but if this date is not convenient for you we will make a later date.

We will be pleased to meet you and a third party to complete details in connection with the first two contests to be tried.

Yours truly,

A. H. CANNING & Co.

TORONTO, Jan. 28, 1898.

Messrs. A. H. Canning & Co., city :

DEAR SIRS,—We have your favor of the 27th to hand.

We note that you do not look upon this matter in what we consider a businesslike way. What we want is that you should appoint an umpire ; we appoint one now, Mr. William Lawson ; he, and the one you choose on, are to appoint a referee ; the referee and the two umpires shall settle on everything.

As far as Feb. 14 next goes, this date would suit us, but, in all fairness, all of the contests should come off within a reasonable time. However, we place everything in the hands of the referee that shall be appointed, and he will settle on when the contests shall take place.

We think this is only a fair and upright way of doing the thing; you cannot surely expect to be a contestant and the judge as well ? As to the suggestion you make, that the last challenge issued should be commenced first ; well, if the referee agrees to that, we agree to it, but we repeat that the proper way is to allow everything to remain in the hands of the referee appointed by your umpire and mine. We are sure that if you have the slightest desire that the contest should come off, you will at once see the fairness of this.

Yours truly,

P. C. LARKIN.

Mr. Larkin issues the challenge, Mr. Canning names the weapons. Mr. Larkin puts his William forward and disappears. This, we presume, is the end.

beans at 75c. in 5 and 10 bag lots, with hand-picked at about 85c.

HONEY—Business continues quiet, with prices unchanged. We quote: Clover honey, 7 to 7½c.; light color, in 60-lb. tins, 6 to 6½c.; 5 and 10-lb. tins, 7 to 7½c.; buckwheat 3 to 4c.; comb, $1.50 to $1.75 per dozen.

POULTRY — There is a fair supply of fresh killed bright turkeys coming forward, with steady demand. There is a great demand for chickens and ducks, the latter especially. We quote: Geese, 6½ to 7c. per lb.; chickens, dressed, 40 to 60c.; ducks, 60 to 75c.; turkeys, 9½ to 10½c. for fresh killed, bright stock.

BUTTER AND CHEESE.

BUTTER—Receipts of all kinds of butter but low grade dairy in tubs are increasing. The quality of much of the dairy butter now offered is complained of, especially the large rolls. On account of the Old Country market weakening, creamery tubs have declined 1c. per lb. We quote as follows: Dairy, large rolls, 14 to 15c.; pound prints, 14 to 15c.; tubs, best grade, 14 to 15c.; second grade, 13 to 14c.; low grade, 11 to 12c.; creamery, early make, tubs, 16 to 17c.; late make, tubs, 18 to 19c.; prints, 20 to 21c.

CHEESE— The stocks laid in by the grocers throughout the city seem to have been inadequate, so the large holders report a steady trade in small orders. The prices are easy at, from 8 to 9¼c., according to make.

PROVISIONS.

Lard continues to be the leading feature in the pork product market. There is a good, steady demand for all lines. Some dealers state that the indications for British Columbia trade are favorable, as many enquiries have been received, and a number of sales have been made.

DRY SALTED MEATS—Long clear bacon, 7¾c. for carload lots, and 8c. per lb. for ton lots and cases.

SMOKED MEATS—Breakfast bacon, 11½ to 12c.; rolls, 8½c.; hams, large, 9½ to 10c.; medium, 10½c.; small, 11c.; shoulder hams, 8½ to 9c.; backs, 10½ to 11½c.; with 1c. less for all meats out of pickle.

LARD—Pure Canadian, tierces, 6¾c.; tubs, 7c.; pails, 7¼c.

YES, INDEED!

McLauchlan's CREAM SODAS

in 3-lb. tins, are always nice and crisp, no matter how long you keep them. . . . .

J. McLauchlan & Sons Manufacturers Biscuits and Confectionery Owen Sound

BARREL PORK—Canadian heavy mess, $15; Canadian short-cut, $16 clear shoulder mess, $14.

DRESSED HOGS—We quote: $5.90 to $6 for heavy, and $6.25 for light hogs.

FISH AND OYSTERS.

The demand has been good, whitefish, trout, cod and haddock selling especially well. Sea herring are scarce, and prices for them have advanced. We quote: Oysters, $1.25 per gal.; fresh trout, 7to 7½c. per lb.; steak trout, 7c.; fresh steak cod, 6 to 6½c. per lb.; pickerel, 6c. per lb.; pike, 3½ to 4c. per lb.; perch, 3c. per lb.; fresh herring, 3½c. per lb.; Labrador herring, $5.75 to $6 per bbl. and $3.25 per half-bbl.; split herring, $5 per bbl. and $2.50 per half-bbl.; sea herring, $1.30 to $1.35 per 100; boneless fish, 3½ to 4c. per lb; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), $2.50 per keg; ciscoes, 75c. to $1; Manitoba frozen whitefish, 7½c. per lb.; smelts, No. 2, 4c.; No. 1, 6c.; extras, 10c.; flounders, 5c. per lb.. haddies, 5½ to 6c. per lb.; fresh haddock, 5c. per lb.; pan frozen haddock, small, 4c.; large, 5c. per lb.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN — The market is firm, an advance being noted in all grains. Red wheat has advanced 2c.; white wheat, 2½c.; goose wheat, 3c.; peas, 1c.; rye, 2c.; oats, 3½c.; barley, 5c. We quote the street market as follows: Wheat, red, 90 to 91c.; white, 80 to 92½c.; goose, 80 to 82c.; peas, 56 to 58c.; rye, 47 to 49c.; barley, 34 to 39c.; oats, 31½ to 32½c., Toronto freights. No. 1 hard wheat is quoted at $1.04, Toronto freights.

FLOUR — The market is firm. The price of flour has not advanced in proportion to the advance in wheat, but will likely soon advance in sympathy with present prices, unless the latter declines in the meantime. We quote: Manitoba patents, $5.50; Manitoba strong bakers', $5; Ontario patents, $4.75 to $4.85; straight roller, $4 to $4.20, Toronto freights.

BREAKFAST FOODS — Trade continues brisk with advances in rolled wheat, oatmeal and rolled oats. We quote: Standard oatmeal and rolled oats, $3.60 in bags and $3.70 in bbls.; rolled wheat, $2.75 in 100-lb. bbls.; cornmeal, $2.35; split peas, $3.50; pot barley, $3.

HIDES, SKINS AND WOOL.

HIDES—The market is active and prices firm. Steerhides have advanced ½c. per lb. We quote: Cowhides, No. 1, 9½c.; steerhides, No. 1, 10c.; No. 2, 9c.; No. 3, 8c.

CALFSKINS — We quote as follows: No. 1 veal, 8 lbs. and up, 12c. per lb.; No. 2, 10c.; Dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—Trade is active, with prices steady. We quote at $1.15 to $1.25.

WOOL—There is a steady demand for pulled wools, the price quoted remaining at 20½c. for fleeces and tub-washed.

SEEDS.

Offerings of alsike are limited, with values ranging all the way from $2 to $5. Dealers are paying for prime to extra choice red clover, northern seed, $3.50 to $4, on board at point of shipment, and $3 to $3 50 for western seed. Timothy is moving more freely at $1 to $1.50 for machine threshed, and $1.75 to $2 for strictly choice to fancy bright unhulled flail-threshed seed.

SALT

Trade is active with prices unchanged. We quote: Carload lots, $1.05 per bbl., and 65c. per sack; less than carload lots, $1.10 per bbl., and 70c. per sack. At the wells we quote: F.O.B.. barrels, 75c.; sacks, 50c.

PETROLEUM.

Business continues steady. We quote as follows in 1 to 10 bbl. lots, imperial gallon,

WE ARE PAYING CASH FOR DRIED APPLES



W. B. BAYLEY & CO.
EXPORT BROKERS
46 FRONT ST. E. Toronto

Klondike--Yukon Supplies

CONCENTRATED SOUPS
BEEF BOUILLON CAPSULES
EXTRACTS OF BEEF
CONCENTRATED AND
EVAPORATED VEGETABLES
EVAPORATED FRUITS
CONDENSED COFFEE
COFFEE EXTRACTS
CONDENSED MILK
COCOA ESSENCE
CRYSTALLIZED EGGS
SACCHARINE
SPECIALLY PREPARED
YEAST
CONCENTRATED VINEGAR
DAMP-PROOF MATCHES
NON-EXPLOSIVE FIRE
KINDLERS

TORONTO offers unrivalled advantages as a COMMERCIAL CENTRE from which to outfit completely and at the least possible cost.

We are fully equipped with **SPECIAL** and **AMPLE FACILITIES** for supplying every description of portable necessaries, properly packed, no matter how large the contract.

THE **EBY, BLAIN CO., LIMITED**

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO

Toronto: Canadian, 14c.; Sarnia water white, 15c.; American water white, 17½c.; Pratt's astral, 17c. in bulk.

MARKET NOTES.

Pickled eggs are $2 dearer.

California navel oranges have declined 25c.

Fancy red spies are now quoted at $3.75 to $4.

Tub butter, both dairy and creamery, has declined 1c. per lb.

D. Gunn, Bros. & Co., have received an order for two cars of pork product for British Columbia for through shipment to the Klondyke.

QUEBEC MARKETS.

MONTREAL, Feb. 3, 1898.

GROCERIES.

THE wholesale grocery trade has been passing through an extremely quiet week in this market. In addition to the fact that several of the large houses have been stock-taking, the severe storm of ten days ago interfered more seriously with traffic in the country districts of the province than was at first supposed, and as it has been supplemented by another, almost as severe, this week, no material improvement in the actual distributing trade is looked for for a week or ten days. There have been few changes in values, which, as a rule, are steady, notably so in molasses and teas. In fact, commission men and importers have refused large orders for Japan teas, because prices were not high enough to suit them.

SUGAR.

There has been an easier feeling on sugar in several of the outside markets, but the fact has not affected spot prices at all. Buyers, however, are indifferent about purchasing, and the market has an unsettled tone in consequence. Jobbers also have quite ample supplies on hand for current trade, and as demand is quiet, it constitutes another influence against activity. Indeed, until stocks both in second and third hands are worked down a bit, no activity is looked for. We quote: Standard granulated, 4 5-16c.; Canadian German granulated, 4c.; Austrian and German granulated, 3 15-16c. in bags, and yellows, 3½ to 4c.

SYRUPS.

There has been no change in the syrup market, demand ruling quiet, but as stocks are in firm hands prices rule firm at 2 to 2½c.

MOLASSES.

The Barbadoes molasses market continues strong, and holders have refused pretty high bids this week for round lots of stock, 27c. having been declined for a lot of 100 puncheons the other day. Altogether the situation is a very strong one, and it looks very much at present as though the expectations, that have been previously referred to in this column, of high prices going to be realized. In a jobbing way prices are unchanged for Barbadoes as follows: puncheons, 28c.; barrels, 30½c.; and half-barrels, 31½c. per gallon; car lots 1c. less. Porto Rico is in slow demand around 26 to 27c., according to quality.

CANNED GOODS.

Business is quiet in canned goods, but there is no alteration in the firm situation of the market for vegetables or fruit, and prices are firmly held all round. We quote as follows: Tomatoes, $1.10 to $1.25; corn, 90c. to $1; peas, 90c. to $1.15; peaches, $1.75 to $1.90 for 2's; raspberries, $1.50 to $1.90; strawberries, $1.75 to $2, according to brand and quality; cherries, $2.30; apples, gallons, $2.60 to $2.75; 3-lb.do., $1.10 to $1.20; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.25; "Clover Leaf," $1.25; Lowe Inlet, $1.20, in tall tins; canned mackerel, $1.25; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15

Yukon Expeditions

We can supply outfits of all kinds for large or small parties going to the Northern Mining Districts. Our success in supplying several American expeditions has led us to go into this business on a large scale. If you are going to the Klondyke, correspond with us,

WE CAN SAVE YOU MONEY

Coffees, Spices, Fruits, Canned Goods, etc.

S. H. Ewing & Sons Wholesale General Commission Merchants, 27 St. Sacrament Street, **Montreal.**

to $2.30; lobsters, $11 per case; French sardines, $10.25 to $11 for extra brands; ordinary brands, $8 to $9; Canadian brands, $4.25 to $4.50.

TEAS.

Actual business in tea is light, but there is no lack of enquiry, especially for Japans. In fact, if buyers and sellers could only agree on a price an active trade would result for jobbers, clearly showing that they want the supplies, but are not prepared to pay what sellers are asking. We quote: Young Hysons, 18c. for low grades, 24 to 28c. for mediums and 30 to 40c. for good to finest; China Congous, 10 to 17c. for mediums and 25 to 55c. for high grades; Japans, 13 to 17c. for mediums and 28c. for higher grades; Indians and Ceylons, 17 to 20c. for mediums and 35 to 65c. for higher grades.

SPICES.

A quiet, steady trade is doing in spices, and prices are unchanged. Black pepper, 9 to 15c.; pure white, 15 to 20c.; pure Jamaica ginger, 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, 25 to 27c.; do. best, 30c.; allspice, 14c.; and nutmegs, 50 to 90c.

COFFEE.

The coffee market is steady, and some sales of Rio and Java and Mocha have been made in a small way at rather better prices. We quote: Maracaibo, 12 to 15c.; Santos, 11½c., and Rio 10 to 12c., while Java and Mocha are held at 28 to 31c.

RICE.

There is no material change in the rice market. Advices from abroad are exceedingly strong, and in some instances indicate a short crop for the present season. We quote: Imported Japan, 4⅞ to 5c.; standard B rice $3.40 to $3.50; ditto, grade S, $3.30 to $3.40; Patna, $4.75 to $5; choice Burmah, $4; and ditto Java, $4.25.

DRIED FRUIT.

The currant market is still very strong abroad, but there is only a quiet trade doing here, and outside conditions have no influence on values. We quote: Fine Vostizzas, half-cases, 6½c.; Patras, half-cases, 6¼c.; choice Filiatra, do., 6c.; fine do., half-cases, 5⅞c.; Filiatra, half-cases, 5¾c.; do. half-bbls., 5½c.; do., bbls., 5⅜c.; fine Provincials, half-cases, 5⅝c.

Valencia raisins are unchanged as follows: Off-stalk, 4½c.; fine do., 4¾ to 5c.; selected, 5¾ to 6c., and 4-crown layers, 6 to 6¼c.

The market is quite firm in California raisins, but there is only a quiet trade passing. We quote: 6 to 6¼c. for 2-crown; 7¼ to 7¾c. for 3-crown, and 8¾ for 4-crown fruit.

Sultanas are steady at 8¾ to 9c., and loose Spanish muscatels, 6 to 7c.

Prunes are quiet and steady. We quote: Austrian, 6½ to 7c.; French, 4½ to 5½c., and Californias, 7½ to 10c., as to grade.

Figs are unchanged. We quote: Eleme, 10 lbs., 10 to 11c.; case lots, 9c.; 12-oz. boxes, 7½c.; 14-oz. boxes, 9c.; 25 bag lots, 3¼c., and bags, 3½ to 4c.

Dates are dull but steady at 5½ to 6c.

NUTS.

There is no change in nuts. We quote as follows: Grenoble walnuts, 10½ to 11c.; Marbots, 9 to 9½c.; Tarragona almonds, 8½ to 10c.; shelled almonds, 20 to 22c., and shelled walnuts, 16 to 18c.; Sicily filberts, 7 to 8½c., and pecans, 9 to 10c.

FISH.

There has been only a moderate business transacted in fresh fish, and prices generally are as last quoted. Haddock and cod are selling at 2½ to 3c., steak cod at 3½c., and herrings at $1.40 for good and $1.20 for medium, while tommy cods range from $1 to $1.20.

Pickled fish are quiet at last week's range, and we quote: Green cod, No. 1, large, $4.25; No. 1, ordinary, $3.25 to $3.50; No. 2, $2.25 to $2.40; herrings, No. 1, N.S., $4.25 to $4.50 per bbl., and $2.15 to $2.65 per half-bbl.; Cape Breton, $4.75 per bbl.; B.C. salmon, $11.50 per bbl.; No. 1 trout, $4 to $4.25 per half-bbl., and No. 1 white fish, $4.65 to $5.

In smoked fish, supplies of bloaters are more ample, but prices are steady for Yarmouth and Bay at $1 to $1.25. Haddies are unchanged at 5½ to 6c., and smoked herrings at 10 to 11c. per box.

Preserved fish are quiet. Dressed cod fish are selling at $4.25 to $4.50 per case of 100 lbs.; dried cod, at $3.50 per cwt; boneless cod fish, at 4½ to 5c. per lb., and boneless fish, 5c. per lb.

DRIED APPLES, ETC.

Dried apples rule quiet and steady at 6½ to 7c., and evaporated, 9½ to 10c.

APPLES.

Cables this week from Liverpool state that the market is barely steady and prices realized there will net about $3 in the west. On spot, prices are steady at $3 to $4, as to grade.

GREEN FRUIT.

The heavy snow storms and cold weather of the past ten days have seriously interfered with the country demand for fruit. We quote as follows: Lemons easier at, $2 to $2.75; Jamaica oranges, $5 to $5.50; California, do., $3 to $3.50 for firsts, and $2.25 to $2.75 for seconds. Valencia oranges are firmer at $5 to $5.50, while Almeria grapes are unchanged at $5 to $6.50, and Cape Cod cranberries, $7 to $9.

COUNTRY PRODUCE.

EGGS—A fair amount of business was done in eggs in a small way, and the market was moderately active, with no change in prices to note. We quote fresh stock 23 to 25c.; Montreal limed, 14 to 15c., and western limed, 13 to 13½c. per dozen.

POULTRY—The demand for poultry was limited, and the market was quiet and steady. We quote: Fresh killed turkeys, selling at 9½ to 10c.; chickens, 7 to 7½c.; ducks, 8 to 8½c., and geese, 5 to 7c. per lb.

BEANS—There was no change in beans, selling at 80 to 90c. for primes, and at 95c. to $1 for choice hand-picked per bushel.

Double Value

Cottams Seed gives more than double the value of any other bird food. To any grocer who will manifest his interest by dropping us a post card, we will furnish detailed proof of this claim, which cannot fail to be of service to any store keeper; and, in addition, we will mail, post free, a present worth more than many times the value of the post card, time and trouble.

BART COTTAM COMPANY, LONDON, ONT.

ROYAL JUBILEE OIL

Is the Best Burning Oil in the Market.

ROYAL OIL COMPANY
SOLE MANUFACTURERS
Geo. Anderson, Manager. Toronto

The
DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,
Cor. Market and Colborne Sts.,
TORONTO.

Oranges and Lemons

We are receiving Valencias, Mexicans, Bahama and California Navel Oranges in quantities. Valencia Oranges are better at this season of the year than they have been for many years, owing, no doubt, to favorable season for quality. Mexican and Bahamas are fine fruit, and are giving good satisfaction. California Navels are now coming in splendid shape. The earlier arrivals were somewhat green. LEMONS—We have fancy and choice stock in all sizes. If you intend buying, write us for quotations.

AUCTION SALES

are held every Wednesday throughout the season. We shall be pleased to furnish particulars of goods to offer.

McWILLIAM & EVERIST
25 and 27 Church St., TORONTO, Can.
Telephone 645.

MINCE MEAT

We are putting up an exceptionally fine line of English Mince Meat, in 5-lb, 12-lb, 27-lb., and 60-lb. pails.

We guarantee it to be made of the finest and purest materials, neatly put up in packages suitable for family and store trade, and at reasonable prices

Send us your Orders for Christmas Trade now.

F. W. FEARMAN - HAMILTON

JUST ARRIVED FROM GERMANY

KNORR'S

Evaporated Soup Tablets, Vegetables
Sliced and Granulated Potatoes
Beef Bouillion, etc.

Undoubtedly the finest goods on the market. Write for prices.

BALFOUR & CO. - Hamilton

HONEY—In honey, trade continues slow at steady prices. We quote: White clover, 12½c.; dark clover comb, 10 to 10½c., and dark at 7 to 8c.

PROVISIONS.

Owing to the near approach of the Lenten season, the demand for provisions is chiefly in small lots, to fill actual wants, at steady prices. We quote: Canadian pork, $15 to $16 per barrel; pure Canadian lard in pails, at 7 to 7½c., and compound refined at 5 to 5¼c. per lb.; hams, 10½ to 12c.; bacon, 10 to 12c. per lb.

DRESSED HOGS.

A fairly active trade was reported in dressed hogs, there being a good demand for small lots, and prices rule steady at $7 for light, and at $6.50 for heavy per 100 lbs.

SALT.

There is no change in salt. We quote: Coarse Liverpool, in 165-lb. bags, 38 to 45c., and Trepani, $1.10 per bag of 215 lbs.

FLOUR, FEED AND MEAL.

There is no material change in the situation of the flour market. The demand was active from local and country buyers, and a large volume of business was done. We quote as follows: Winter wheat, patents, $4.60 to $4.85; straight rollers, $4.40 to $4.45; bags, $2.12½ to $2.15; best Manitoba strong bakers', $4.90; second do., $4.50, and low grades, $2.70; Hungarian patents, $5.30.

A fairly active trade was done in meal, and the tone of the market was firm at the recent advance. Private despatches from Ontario millers to-day reported the market stronger, and noted a further advance of 10c. per barrel for rolled oats, but no further change has taken place here. We quote: Rolled oats, $3.60 per barrel, and $1.75 per bag; standard meal, $3.60 per barrel, and $1.75 per bag.

GRAIN.

In sympathy with the sharp decline in prices at American wheat centres and the weaker advices from foreign markets, an

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

HAMS BACON LARD

Choicest Quality

The Wm. Ryan Co. Limited
TORONTO

S. K. MOYER,

COMMISSION MERCHANT

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,
TORONTO, ONT.

POULTRY . . . BUTTER, EGGS

Your consignments of the above solicited. Our large local and shipping trade enable us to get best prices.

QUICK SALES. PROMPT RETURNS.

Prices the highest the market will afford.

D. GUNN, BROS. & CO.

Pork Packers and Commission Merchants,
TORONTO, ONT.

Extra Fancy California, Florida, Mexican, Jamaica and Valencia Oranges, all sizes, good color; Fancy Messina Lemons, Almeria Grapes, Bananas.

HUGH WALKER & SON

Wholesale Fruit and Commission Merchants
GUELPH, ONT.

New Nuts, etc, S. S. Almonds, Walnuts, Filberts, Finest New Dates and Figs, Cranberries, Booth's Oysters in pails, 3's and 5's, Finnan Haddies.



REMEMBER THE NAME

Vimbos

FLUID BEEF.

YOU WILL BE ASKED FOR THE GOODS.

THE VIMBOS FLUID BEEF CO., Limited
OF EDINBURGH AND LONDON

53 St. Francois Xavier Street MONTREAL

easier feeling prevailed in the local market, but in the absence of any important transactions values show no material change. The demand for all lines was slow, buyers having dropped out of the market for the present, and are waiting to see what course will be followed after this break. Ontario red wheat along the line is quoted at 90c., or $1 here in store. Peas, 63c. in store; 65 to 66c. afloat, May delivery; oats, 30 to 30½c. in store, or 33½ to 34c. afloat May, and buckwheat, 37 to 37½c. store.

The demand for feed continues good, and the market is fairly active and firm. We quote: Ontario bran, $12; shorts, $13 per ton in bulk. Manitoba bran, $13.50 to $14, and shorts, $15 to $16 per ton, including bags.

BALED HAY.

There was no change in hay. The demand is fair for good to choice stock, but lower grades move slow. We quote: No. 1 at $10.50 and No. 2 at $8 to $8.50 per ton in car lots.

CHEESE.

The cheese business is still in statu quo, and is likely to remain so for some time, as buyers and sellers will not come together. The former demand substantial concessions, which the latter will not accede to. Trading, therefore, is extremely limited, and confined chiefly to scattered lots that can be picked up at a bargain. A carload or so of Ontario goods, it is understood, changed hands around 8c., but holders of finest want 8½c., while, for Quebec, 8⅜c. is spoken of, and it is understood that one lot of 500 boxes was sold, over the cable, at 8¼c. The sum and substance of the matter appears to be that holders would have no difficulty in finding a buyer for their goods if they were willing to sacrifice them, but this they will not consent to do. The mail advices, on Saturday, were of an indifferent character from Great Britain.

BUTTER.

Butter rules quiet and steady, and there is only a small local trade doing. Finest is selling steady in this connection at 18½c., with under grades down to 17c, while western dairy rolls range from 14 to 15c. English mail advices do not hold out much prospect of improvement in the export outlet, stating that the Danes had reduced their official quotation 10s. altogether, and that they announced their determination to cut it even lower to keep out Canadian creamery.

The exports of cheese and butter, through and local, were :

Ports.	Cheese.	Butter.
Liverpool	10,367	1,175
London	8,525	338
Bristol	8,323	1,180
Manchester	....	77
Total	27,215	2,770
Total same week, 1897	27,243	1,165
Total since close of navigation	221,283	27,084
Same period, 1897	213,684	23,656

MONTREAL NOTES.

Demand for provisions has slackened on account of the observance of Lent, but prices generally are steady.

There is a firm feeling on Japan teas and importers are refusing business because they will not accept the prices bid.

Most of the large French wholesale grocers are busy stock taking this week, and business generally is quiet.

Cables on apples do not exhibit so buoyant a tone in England. Recent account sales give figures that will net about $3 per barrel in the west.

The extreme cold weather and heavy snow storms have seriously influenced trade in green fruit, and prices, as noted in our market reports, are generally lower.

The grocers of Montreal will regret to learn that Mr. Scanlan was defeated as alderman for St. Lawrence Ward. Mr. Eker polled 1,020 votes, Mr. Scanlan 626, and Mr. Weir 590.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Jan. 28, 1898.

THE week, from the point of business, has been a rather quiet one. Many of our wholesale grocers have been taking stock. After this, they will be more open to buy. The particular interest of the week has been flour. Our dealers, however, have not been large buyers, they feeling that wheat is higher than it is likely to hold. There is more interest in tea, from week to week. China teas are quiet, with a firmer tendency. The chief interest is in Indias and Ceylons, in which this is the active season with buyers. Low-priced teas, of good value, are in demand, while for the medium grades there is little sale. While our market does not take many of the high-priced teas, they are found, owing to demand elsewhere, to tend to higher prices. In the spice market, values are higher. The demand at this season is, however, not large.

OIL—While there is some demand for burning oil, sales are light. Owing to keen competition, city prices are rather lower than country quotations. The travelers are giving their attention to the making of contracts for lubricating oils, in which there is a large business here. Values show no change. We quote: Best American burning oil, 18 to 19c.; Canadian water white, 16½ to 17½c.; Canadian prime, 15 to 15½c.; cod oil, 22 to 24c.

SALT—There continues to be a fair movement in Liverpool coarse. The business has changed somewhat in the last two years, being now done largely in the winter, because of the direct Liverpool steamers coming here, by which very low freights can be obtained. Formerly, it came by sailer in the spring. It is sold largely on arrival, and, to induce buyers to take it so long before they need it, very low prices are quoted ex steamer. In other grades

IN 1889

MILLAR'S ROYAL PARAGON CHEESE

Was first placed on the Market



And at once gained public favor.

Since that time a great many **unsuccessful attempts** have been made to **imitate** it.

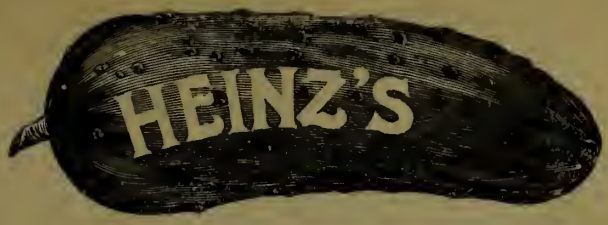
The majority have dropped out of existence. A few **would-be imitators** still vainly struggle on.

The knowing public will have nothing but "**Paragon.**" The wise merchant offers for sale only

THE GENUINE

Millar's Royal Paragon Cheese.

MADE IN INGERSOLL, CANADA.



Pickles.

Come and see how clean the place is where Heinz's India Relish is made. Visitors always welcome.

Others of our Popular Specialties are:

Tomato Chutney **Evaporated Horse Radish**
Tomato Ketchup **Tomato Soup**
Baked Beans with Tomato Sauce

For sale by
H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.

MEDALS--
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The GENUINE always bear this Keystone trade-mark.

H. J. HEINZ Co. TRADE KEYSTONE PICKLING & PRESERVING WORKS MARK PITTSBURG, U.S.A.

there is limited sale at present. We quote: Coarse, 40 to 45c.; Liverpool factory-filled, 85c. to 95c.; Canadian fine, 90c. to $1 per bag; 5-lb. bags in bbls., $3 to $3.25; 10-lb. bags, in bbls., $2.85 to $3; butter and cheese salt, bulk, $2.50 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartoons, $2 per case of 2 doz.; rock salt, $5 to $6 per ton.

CANNED GOODS—There are no changes this week. The position is a firm one. Canners are either not offering, or only at full prices. Local holders, who have fair stocks, are not pushing sales, feeling stocks are good value. There is a rather better inquiry for canned meats, both because of season and a prospect of higher prices. The wholesale men each year buy more freely of Canadian goods. New lobsters are now offered by canners. Ten dollars is the price asked and obtained. Owing to the low price of Canadian peaches, but few Americ[illegible] are being sold. We quote as follows: Corn, 85c. to $1; peas, 90c. to $1; tomatoes, $1.10 to $1.25; gallon apples, $2.50 to $2.65; corned beef, Canadian, $2.35 to $2.50; American, 2-lb. tins, $2.50 to $2.75; 1-lb. tins, $1.45 to $1.50; oysters, 2's, $2.10 to $2.20; 1's, $1.40 to $1.50; peaches, 3's, Canadian, $2.40 to $2.60; 2's, $1.50 to $1.65; American, 3's, $2 to $2.25; pineapple, $2.25 to $2.50; fruits in glass, $4 to $4.25; salmon, $1.15 to $1.20; ditto, flats, $1.25 to $1.30; lobsters, $2.50 to $2.60; haddies, $1.00 to $1.10; clams, $4.50 for 4 doz.; chowder, $2.50 to $2.75 for 2 doz.; scallops, $5.50 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.

GREEN FRUIT—Business is light, though in apples and oranges a fair movement is reported. Valencia oranges are higher. There are a few Californias held, but sale is slow. In lemons, there is limited business; prices are low with quality good. Lemons are all bought in Boston and New York. Stock of apples light, and for best grades full prices are asked. In grapes, the few Malagas here are but fair quality and move slowly. Green lettuce is offered. A few Cape Cod cranberries are in the market, but price is high and little doing. We quote: Lemons, $3 to $3.50; oranges, Valencia, $5 to $5.50 per box; do., California, $3 to $4.50; do., Florida, $4.50 to $5; do., Dominica, $3.25 per bbl.; apples, $2.50 to $4.00; bananas, $2 to $2.25; Malaga grapes, $6.00 to $7; Cape Cod cranberries, $9.50 to $10 per bbl.; shaddock, $3 per bbl.; grape fruit, $3 per bbl.; sour limes, $1.75 per box; sweet limes, $2.50 per box.

DRIED FRUIT—There is rather improved business, though movement is still light. Holders Valencia raisins are sellers, though prices are firmly held. In California, prices are rather higher, but little change has yet been made here. California prunes are also higher, and movement is upward. There is a good demand. Currants are light stock, and values are moving up. There is a fair sale reported. There is a somewhat better enquiry for evaporated apples, and at shaded prices sales can be made, but it is hard to get full figures. Onions are moving upward, but there is little change as yet. Peanuts are higher. The Norfolk prices have advanced ½c. during the past two weeks. We quote as follows: Valencias, 5 to 5½c.; California L. M., 3-crown, 6½ to 6¾c.; London layers, $1.40 to $1.50; Imp. cabinets, $1.75 to $1.80; black baskets, $2.25 to $2.30; Dehesa layers, $2.50 to $2.75; currants, cases, 6 to 6⅛c.; bbls., 5⅜ to 5⅝c.; cartoons, cleaned, 7¾ to 8c.; bulk, cleaned, 6¾ to 7c.; prunes, boxes, 4½ to 10c.; dates, 5 to 5½c.; dried apples, 6 to 7c.; evaporated apples, 9½ to 10½c.; onions, $2.20 to $2.25 per bbl.; cocoanuts, $4 to $4.50 per 100 lbs.; figs, 8 to 10c.; Sultana raisins, 9 to 10c.; Malaga loose muscatels, 3 crown, 6½ to 6¾c. 4-crown L. M. Californias, 7½ to 7¾c.; seeded muscatels, 1-lb. cartoons, 11 to 12c.; new Valencias, layers, 5¾ to 6c.; citron peel, 18c.; lemon peel, 12c.; orange peel, 13c.

SUGAR—The firm feeling continues. There is quite a range in quotations. There

is only a fair business doing. No doubt, this line will have more attention after stock-taking is over. We quote: Granulated, 4⅜ to 4½c.; yellows, 3⅜ to 3⅝c.; Paris lump, 5½ to 5¾c.; powdered, 5¼ to 5½c.

MOLASSES—Stocks here are getting low, particularly Barbadoes. Market has already shown some advance, and rather higher prices are looked for. There is some enquiry for small packages. About the only thing here is a little New Orleans. In this grade it continues to be difficult to get good values. Very little syrup has been offered this season. We quote: Barbadoes, 25 to 27c.; Porto Rico, 27 to 30c.; New Orleans, bbls., 28 to 30c.; Antigua, 22 to 23c.; St. Croix, 20 to 22c.

DAIRY PRODUCE—The country storekeeper is largely to blame for the bad butter with which this market is overstocked. In the first place, he pays the same price for good and bad butter. Then much of that of which was good is spoiled by the carelessness with which it is kept. The market is dull. In cheese everything is quiet and prices easy. There is nothing to make a market. Eggs are a feature, or rather the lack of them, for they are very scarce and high, with a good demand. We quote: Dairy butter, 15 to 18c.; creamery, 18 to 20c.; prints, 20 to 22c.; cheese, 9½ to 10c.; eggs, 23 to 24c.

FISH—The chief attention is given to frozen fish. So far it has been a quiet season. Owing to lack of stock, herring have the best demand. There were very few to hand this week. In cod and haddock there are fair receipts. Dry fish showed a larger movement and full prices are obtained. Pickled herring are rather easier, though stocks are not large. There is a good demand from the west for boneless fish. Smoked herring keep low. Smoked haddies are a good supply and find free sale. Bloaters and kippered herring are about out of the market. A few lobsters are seen. Some to hand this week were particularly good. Full prices are asked. Smelts, frozen, are higher. The shipments are not as large as usual. We quote as follows: Large cod, $3.25 to $3.50; medium, $3 to $3.25; pollock, $1.75 to $1.85; pickled herring, $1.80 to $1.90 per half-bbl.; smoked, herring 6½ to 7c.; Canso, pickled, $5 to $5.25 per barrel; boneless fish, 3½ to 4½c.; cod, 6 to 6½c.; frozen cod and haddock, 2 to 2½c.; herring, 75c. to 80c.; smelts, 5 to 6c. per lb.; finnan haddies, 4 to 4½c.; lobsters, 10 to 12c.; small 4 to6c.

PROVISIONS—There is a somewhat better business on account of the outlook for higher prices. Much of the old clear pork which was held here has been sold. This has very much improved the market. For mess pork there is a good demand at the higher prices. Beef, while higher, shows little sale. In lard there are fair stocks here; movement is light; prices rather higher. Some Prince Edward Island lard was offered this week quite a little below Ontario prices. We quote: Clear pork, $14.50 to $15; mess, $14.00 to $14.50; plate beef, $13.50 to $14.50; hams, 11 to 12c.; rolls, 9½ to 10c.; pure lard, 8 to 8½c.; compound, 6½ to 7c.

FLOUR, FEED AND MEAL—Flour has proved the feature of the week; but while a fair business has been done, our buyers were not inclined to follow the market in upward tendency, it being felt that the present price of wheat is high. Oatmeal and oats are high, with a rather quiet market. Feed continues high and scarce. Cornmeal, however, is still held at the low figure. There is a large and steady sale. Beans are in light supply, but the market is rather easier. Both barley and split peas are higher. We quote: Manitoba $5.75 to $5.80; best Ontario, $5.10 to $5.15; medium, $4.90 to $5.00; oatmeal, $3.70 to $3.80; cornmeal, $1.90 to $2; middlings, $18 to $19.00; bran, $17.50 to $18.00; hand-picked beans, $1 to $1.05; prime, 90 to 95c.; barley, $3.20 to $3.25; round peas, $1.25; split peas, $3.25 to $3.40; yellow eye beans, $1.75; oats, 36 to 38c.

ST. JOHN NOTES.

Connors Bros., of Black's Harbor, expect to can this season ten thousand cases of lobsters. They are getting $10 per case.

Fresh herring are scarce at Grand Manan. A number of Grand Manan vessels have gone to Magdalen Islands and Newfoundland for fish.

Mr. Walter R. Miles, representing Peek Bros. & Winch, London, who has been on his regular yearly trip to England, arrived back this week.

W. C. Clawson, agent for Clarkson's corned beef, has had a busy week booking orders. Canadian canned meats are growing in demand here.

New Brunswick boys who go away from home usually give a good account of themselves. The first Mayor of Sandon, B.C., is E. R. Atherton, formerly of Fredericton.

With the city retail grocers, Knox's gelatine is becoming a standard line since its introduction, but a few months ago. Sales have steadily increased. C. & E. Macmichael are the distributors for this city.

The Woodstock Board of Trade does not fall in with the idea that the date of packing should be put on canned goods, thinking it would cause a prejudice against goods, if only one year old, in the minds of the consumer, for which there is no ground, and would interfere with trade, causing a loss to holders, which they should not be called on to bear.

The grocers' picnic committee entertained a large number of the retail grocers at an oyster supper one evening last week. It was pronounced a great success. Among the guests was the Mayor, Mr. Geo. Robertson, who for many years was one of the leading retail grocers of the city, and is now in the wholesale business.

ENAMELINE GROWING.

About February 1, J. L. Prescott & Co., the proprietors of "Enameline," the well-known stove polish, will remove their New York offices from 11 Jay street, to the Gerken building, corner of West Broadway and Chambers street, which building has become the centre of the New York jobbing grocery trade. This change became necessary on account of an enormously increasing demand for the product of this house.

The new offices of "Enameline" are being elegantly fitted up with all the latest improvements, and will be a credit to the owners of one of the most popular proprietary articles in the grocery trade of America.

One of the features of the new offices will be the export department, to meet the requirements of the constantly increasing European trade, which has, according to the firm, already reached proportions never before attained by any proprietary article in the grocery trade of the United States.

The new offices will occupy the eleventh storey of the Gerken building, where the outlook from the windows is one of the most superb in the city of mammoth office structures.

A FEATURE IN BUTTER.

A remarkable feature of the butter market in Toronto this season is that low-grade dairy butter, in tubs, had been cleared off the market before the end of January.

Generally, the commission dealers have been overloaded with this article, which has remained on their hands through the whole winter.

Mr. Park, of the Park, Blackwell Co., Limited, states that in his experience of over 30 years he never knew the market to be so free of this butter at this time of the year.

Some dealers express the opinion that butter-makers are becoming more skilful or more careful, and consequently do not produce as much "bad" butter as formerly. Others are of the belief that the increase in the number of winter creameries has had the effect of decreasing the amount of dairy-made, the poor stuff specially.

Guaranteed to keep in any climate.



ALL THE TIME

There is no season of the year when the retailer cannot sell *OWL BRAND CONDENSED MILK.* It will keep in all climates, hot, cold, damp, or dry, it makes no difference. You take no risk whatever in ordering our brand, as it is sure to sell and will never ferment. Try it yourself and be convinced that there could not be a better article of its kind on the market.

The Canada Milk Condensing Co. - Antigonish, N.S.

THE DOMINION BANK

Capital (paid-up).....$1,500,000
Reserve Fund..... 1,500,000

DIRECTORS

Hon. Sir Frank Smith, President. | W. Ince. W. R. Brock. Edward Leadley. Wilmot D. Matthews. A. W. Austin.
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Head Office - TORONTO

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Toronto—Dundas street, corner Queen.
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" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

Golden Leaf Japan TEAS

Best value on to-day's market. Write for samples.

George Foster & Sons
BRANTFORD, ONT.

Sterling Brand Pickles . .

(IN BOTTLES ONLY)

are becoming immensely popular because of their superiority.

Do You Sell Them ?

Prepared by
T. A. LYTLE & CO.
Vinegar Manufacturers, TORONTO

Evaporated

POTATOES
ONIONS
CELERY
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CABBAGE, ETC.

Entirely free from moisture. Natural flavor retained. Warranted to keep in any climate.

WARREN BROS. & CO.
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BUY
Ivory Bar Soap
THE BEST MADE

Extra Choice
Hams Bacon
Pure Lard
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PARK, BLACKWELL & CO. Limited
Pork and Beef Packers,
TORONTO

Jams
ALL KINDS

In 1-lb. Glass Gem Jars.

PERKINS, INCE & CO.
TORONTO.

Quality Equality

"Excelsior"
EASILY THE BEST.

Uniform Reliable
Exquisite Delicious

Supersedes all ordinary
Coffees

Todhunter, Mitchell & Co.
Coffee Specialists.

Roasting by Patented Process.

MANITOBA MARKETS.

WINNIPEG, Jan. 31, 1898.

TRADE, which quieted down immediately after the holidays, is now picking up again, and business is quite brisk for this season of the year. The weather has turned colder than we have had it all winter, and business seems to be better on that account.

The Hudson Bay Co.'s stores have a very smart appearance, now that the new metallic ceilings are finished. The design is square panels and the pattern a very handsome one. Another improvement is the removal of the inside windows, thus leaving the large show windows open to the store. This arrangement gives more light and adds to the apparent size of the store. In one of these windows, your correspondent noticed a tasteful arrangement of Peak, Frean & Co.'s fancy biscuits, a line seldom, or never, seen here. There were the opera wafer, celery wafer, dinner wafers, wavelets, German macaroons, and about twenty other varieties, all in fancy glass boxes. Speaking of biscuits, the H. B. Co. make a great specialty of a traveler's biscuit, which is now much in demand for Klondyke trade, or, in fact, any long-distance travel where carrying is a consideration. It is composed of flour, oatmeal, shorts, vegetables and meat, and will keep for an indefinite length of time, and there is no doubt it is one of the most nutritious biscuits made, and is also very palatable.

The canned tomato situation here is decidedly peculiar. Factory prices in the east are $1.25 per dozen, and this would mean $3.10 per case if laid down here to-day, and yet latest lists, issued by Winnipeg houses, show a range of prices from $2.30 to $2.45 per case. Peas and corn are higher, but are somewhat in the same position as the tomatoes, as some wholesale houses are offering them for less than the price in the east to-day, not speaking of freight. It seems strange that Winnipeg jobbers do not take advantage of a rising market for these goods. To reduce a price is always easy enough, but here dealers seem loth to raise the price in proportion to market advances in the east. Markets have not shifted much during the week.

SUGAR—Market remains about the same as last week, with no indications of an immediate advance in price. Granulated, 5 1-16c.; yellow, bright, 4¼c.

EVAPORATED FRUITS.—This market is firm and steady. Apricots show no signs of decline at to-day's price of 11c. Prunes in small sizes are scarce, with every indication of higher prices. To-day's market at 4½c. gives the impression that there will be a sharp advance within two weeks. The larger sizes are offered more freely, but prices are based on the price of the small fruit. Peaches are cheap at the prices offered, and there is a very reasonable prospect of an advance proportionate with the advance in prunes. Fancy peeled, 17c.; unpeeled, 10 to 12c., according to quality. Pears are cheap, as there is never much demand for them in this market; price, 10 to 11c., according to quality. Apples are firm. Dried have advanced ⅛c. since last week, while evaporated apples are worth 11½c.

DRIED FRUITS—In Valencia raisins, this market is not heavily stocked, owing to the large importations of California muscatels. Fancy Valencia layers are worth $2.15 per box; fine off-stalk Valencias, $1.75 to $1.80; California muscatels, 3-crown, 6c. Currants are higher with no apparent possibility of a decline. Price 6½ to 7c. according to quality and package. Figs are without change.

NUTS — Filberts, 10c.; fancy Grenoble walnuts, 13c.; almonds, fancy Tarragona, 12½c; Brazils, large size, 13c.; Peccans, 2-crown, 13c. Valencia almonds, market is bare and prices higher, being now 28c. Jordan almonds, sales are small; market firm and price advancing. No. 1, 45 to 50c.

BUTTER—Market is without change. As the season advances dealers are buying only in small quantities.

EGGS.—Market is without change. Market is largely controlled by one house, and though the weather is colder, there is no likelihood of any advance in price.

CURED MEATS—This market is still stiff with no indication of decline, though new price lists will probably be out in a few days. The following quotations apply to American meats: Extra short clear, 8⅛c.; extra short clear, dry salt, 7½c.; breakfast bellies, boneless, 11c.; backs, 10½c.; hams, 11 to 11½c., according to average; shoulders, 8¾.

FISH—In this market there is no change, and very little stock will move before Lent.

COFFEE—Rios, market dull and prices exceptionally low. Standard No. 5, 10 to 11c. Javas and Mochas remain at about the same. Fancy Preanger Java (green), 25½c.; Fancy Aden Mocha (green), 25c.

TEAS—This market has very few changes. There is no question that package tea is becoming popular, and it stands to reason that, to a certain extent, it affects the sale of bulk teas, and while this is, no doubt, detrimental to the retail grocer, he is obliged to carry a certain stock of package teas.

RICE—It seems impossible for any No. 1 Crystal rice to be got into this market. The market here is perfectly bare, and it is a nice question when the next lot will be obtained. No. 2 Japan was offered last week, but sales could not be consummated. China rice is in good demand at a higher figure. Siam, 5c.; Rangoon (B), 4¼c.

CEREALS.—This market is without change for the week. All stocks at present, or nearly all, are American goods. Beans are $1.20. This seems a low price for the time of the year and there is probability of an advance.

GREEN FRUIT.—Price is unchanged and market steady. Considerable interest is being taken here in the question of prohibiting American fruit. This prohibition would be a serious thing to Manitoba as the great bulk of our soft fruits come from the American side. Ontario has never yet laid them down here in good shape, and B.C. is very little better, and beside B.C. could not meet the demand. The consumption of fruit in Manitoba is always enormous in spite of high prices.

RETAIL GROCERS TO DANCE.

The Toronto Retail Grocers' Association will hold, on Monday, Feb. 14, its annual entertainment. This year it will be a conversazione, and will be held in St. George's hall, Elm street. Besides cards and dancing, a good programme of music and specialties have been provided. A supper will be served during the evening. Single tickets will be 50c.; double tickets, 75c.

WANTED— CAR LOTS OATS, PEAS, Rye, Buckwheat, Timothy and Clover Seed. Write or wire, stating station, quality, grade and price your station. Terms: sight draft, B.L. attached.

Jos. Ward & Co., Exporters, Montreal.

BOOKS FOR THE RETAILER

Full of good practical hints on live subjects. Every merchant should keep himself well posted on matters concerning the welfare of his business.

The following series of pamphlets by experienced business men, deal with matters of importance to the retailer and are well worth his careful perusal.

Pitfalls of the Dry Goods Trade

Three pithy papers dealing with Credits, Honesty, Clerks, Expenses, Over-buying, Profit, Capital, etc., etc.

Buying, Selling and Handling of Teas

Three valuable articles full of ideas and suggestions for grocery men.

Causes of Failure in the Hardware Trade

and how avoided. Three comprehensive prize essays reprinted from HARDWARE AND METAL.

Necessary Books for a Retailer

By a practical accountant. This treatise deals with systems of bookkeeping and checking calculated to reduce mistakes and omissions, etc., etc., to a minimum. A most useful book for any retailer.

Any one of the above mailed for . . . **10 cents**

New Customs Tariff

Alphabetically arranged and revised and corrected from the official copy as assented to by the Governor General, June, 29, 1897, including the old Tariff by way of comparison. Also comparative rates of the Dingley and Wilson (United States) Tariffs.—**15 cents.**

Credits, Collections and their Management

a most complete and comprehensive work of great importance to any business man.—**$1.50.**

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TORONTO and MONTREAL

Cassidy Crockery

China, Glass, Lamps, Fancy Goods, etc.

NEW GOODS

Our buyer having just returned from visiting the principal markets in Europe and the Continent, where he has spent the past few months picking up all the latest designs and novelties, we beg to advise our numerous customers that we are now prepared to execute all orders entrusted to us at short notice.

Import Orders a Specialty

Get our quotations before placing your orders elsewhere.

The John L. Cassidy Co. Limited.

339 and 341 St. Paul Street

MONTREAL



ROUND BOYS IN SQUARE HOLES.

YOU cannot look into a cradle and read the secret message traced by a Divine hand, and wrapped up in that bit of clay, any more than you can see the North Star in the magnetic needle. God has loaded the needle of that young life so it will point to the star of its own destiny; and though you may pull it around by artificial advice and unnatural education, and compel it to point to the star which presides over poetry, art, law, medicine, or your own pet calling, until you have wasted years of a precious life, yet, when once free, the needle flies back to its own star.

"Rue it as he may, repent it as he often does," says Robert Waters, "the man of genius is drawn by an irresistible impulse to the occupation for which he was created. No matter by what difficulties surrounded, no matter how unpromising the prospect, the occupation is the only one which he will pursue with interest and pleasure. When his efforts fail to procure means of subsistence, and he finds himself poor and neglected, may, like Burns, often look back with a sigh and think how much better off he would be had he pursued some other occupation, but he will stick to his favorite pursuit, nevertheless."

Civilization will mark its highest tide when every man has chosen his proper work. No man can be ideally successful until he has found his place. Like a locomotive, he is strong on the track, but weak anywhere else. "Like a boat on a river," says Emerson, "every boy runs against obstructions on every side but one. On that side all obstruction is taken away, and he sweeps serenely over a deepening channel into an indefinite sea."

Only a Dickens can write the history of "Boy Slavery"—of boys whose aspirations and longings have been silenced forever by ignorant parents; of boys persecuted as lazy, stupid, or fickle, simply because they were out of their places; of square boys forced into round holes, and oppressed because they did not fit; of boys compelled to pore over dry theological books when the voice within continually cried, "Law," "Medicine," "Science," "Art," or "Business"; of boys tortured because they were not enthusiastic in employments which they loathed, and against which every fibre of their being was uttering perpetual protest.

It is often a narrow selfishness in a father which leads him to wish his son a reproduction of himself. "You are trying to make that boy another you. One is enough," said Emerson. John Jacob Astor's father wished his son to be his successor as a butcher, but the instinct of commercial enterprise was too strong in the future merchant.

Nature never duplicates men. She breaks the pattern at every birth. The magic combination is never used but once. Frederick the Great was terribly abused because he had a passion for art and music, and did not care for military drill. His father hated the fine arts, and imprisoned the boy. He even contemplated killing his son, but his own death placed Frederick on the throne at the age of 28. This boy, who was thought good for nothing, because he loved art and music, made Prussia one of the greatest nations of Europe. — "Pushing to the Front."

NO GEM JARS THERE.

A gentleman, according to The Farmer's Sun, of Toronto, who has just returned from England, says that he did not see a single gem jar during all the time he was over there. He saw some canned apples, but this was the only kind of canned fruit that he found. He says there is any amount of preserved fruit on the market, but none prepared in the manner of that put up in sealers in this country. He says he intends going back to England for the purpose of establishing this industry there.

The Cowan Co., Limited, of Toronto, manufacturers of cocoa, chocolate, icings, etc., have just received a bronze medal, which was awarded them by the Toronto Industrial Exhibition of 1897.

CUT TOBACCOS...

These brands are pushed by all dealers who look for intrinsic value in the goods they handle.

SNUFFS. We are the largest snuff manufacturers in Canada. All the standard makes.

Jobbers in any locality will quote you prices.

MORNING DEW
Virginia Flake Cut.

CHAMPAIGN
Virginia Cut Plug.

GOLDEN LEAF
Virginia Cut Plug.

HUDSON (For Smoking or Chewing.)
Kentucky Curly Cut.

Manufactured by the well-known firm

B. HOUDE & CO., Quebec, Que.

THE PORT WINE YIELD.

Feuerheed, Bros. & Co., 47 North Lane, London, E.C., write their agents in Montreal, Battersbury, Chard & Jackson, as follows, regarding the situation in port wine:

"The port wine district has produced only a small quantity this year, but the wines are of good quality. The vines showed an exceptional quantity of bloom, due to the perfectly matured young wood of last season; but cold, ungenial weather during the flowering caused considerable damage, and only a small proportion of the grapes were set. All that remained, however, matured to perfection during an exceptionally fine warm summer, whilst the gathering season was equally well favored.

"We estimate the product at somewhat less than 30,000 pipes.

"The prospects of the Douro district are improving year by year, many of the finest vineyards are replanted and bear the appearance as of old, whilst the large plantations on new soil afford additional proof of the future port wine production being fully assured.

"Formerly it was estimated that the Douro district was capable of producing 100,000 pipes per year, and, even now, we think we are not far out in assessing it at 80,000 pipes.

"In the other Portuguese districts a moderate quantity of wine was made, sufficient for the home consumption of Portugal, but scarcely enough for the manufacture of wine spirit at moderate prices.

STATISTICS OF THE LAST TEN YEARS.

	Estimated Production. Pipes.	Exportation to all Countries. Pipes.
1887	50,000	71,511
1888	66,000	85,309
1889	52,000	85,211
1890	56,000	84,652
1891	54,000	89,569
1892	60,000	114,653
1893	36,000	93,329
1894	48,000	82,062
1895	60,000	91,129
1896	40,000	104,098
1897	30,000	.....

"The exportation of any particular year does not, of course, correspond to the estimated Douro production, since the wines are not shipped in the year of their growth.

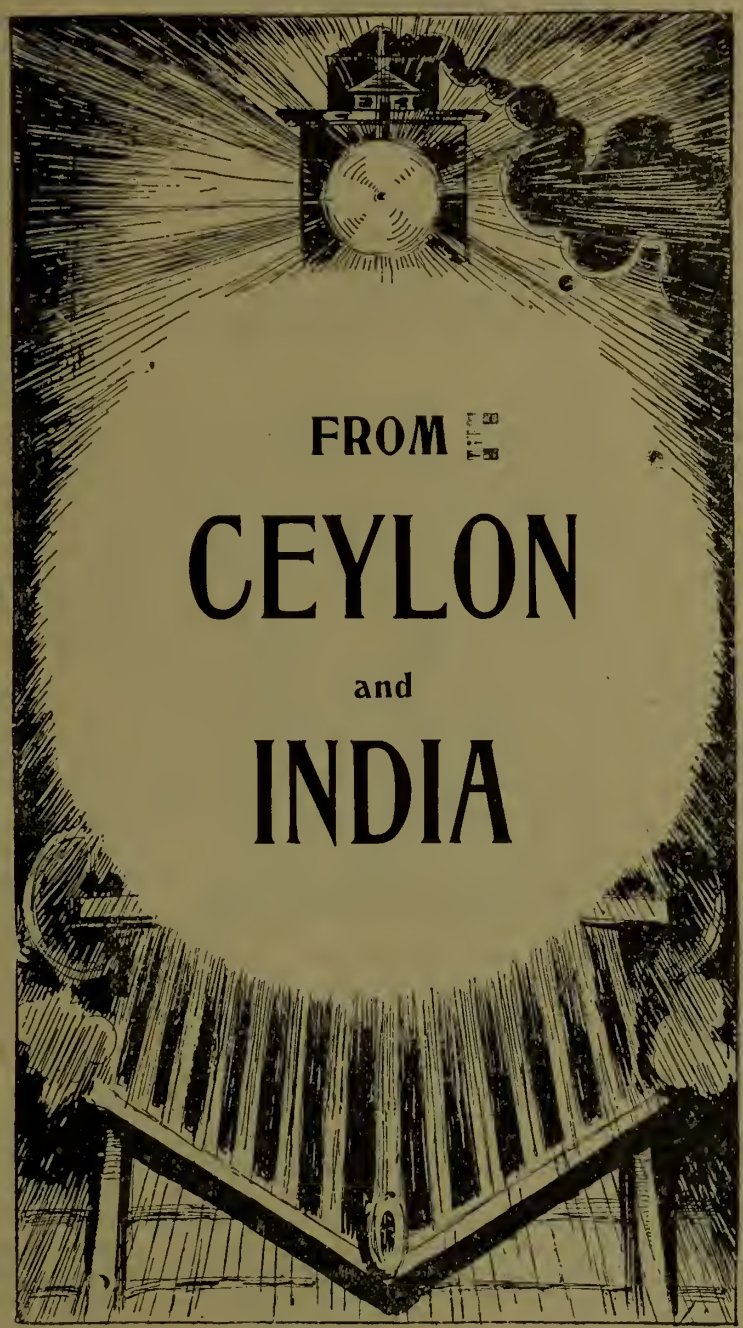
"The aggregate exportation exceeds the total estimated Douro production considerably, as the former includes all wines shipped from Oporto, and of these a large quantity are the products of other districts, sent, for the most part, to Brazil."

THE PROOF OF THE PUDDING.

The E. B. Eddy Co., Limited, write: "We have the pleasure to say that, after according to the ladies the palm of being the most careful newspaper readers, and the best judges of a good thing, as evidenced by the requests we have had from thousands of them throughout Canada for a copy of the calendar we are to issue soon, the readers of your trade journals have been the most numerous applicants for our calendars, thus showing the wide-spread and well-read effect of an advertisement in each of your trade papers."



C. E. Colson
Montreal



Rushing to the Front!

—Nothing can stop the advance and growth of the Ceylon and —India tea business—These teas are pure, clean, invigorating, —please the consumer, and are as popular as they are economical.

Use Only Ceylon and India Teas

SENKE AND THE MERCHANTS' DINNER.

DID I not possess the ocular proof of a fan and a few souvenirs, I could believe the fete which I saw to have been but a midsummer's night's dream. A club of the great merchants of the city, wishing to do honor to two Tokio officials, devised a dinner, or geisha party, and included their American friends. The evening was one of the heaviest, hottest, and sultriest of the Kiota summer, and, after the sun sank in a bed of mist, swarmed with myriads of mosquitoes. Later, the full moon poured down a flood of silvery light that seemed to quiver with heat, yet, apparelled in our uncomfortable regulation costume, we found our way through the lanes to the dark gateways of Nishi Otani's long approach. The broad, stone path lay marble-white in the moonlight between rows of gigantic trees, the tall stone lanterns looked like ghostly sentries, and fire-flies floated through the still, hot darkness. At the foot of the avenue a line of red lanterns hung glowing and motionless in mid-air, like so many strange fruits on the black branches. When we passed into the open, moonlighted court of the Gion temple and under its giant torii, we were received at a wide doorway by the master of the feast and the whole tea-house staff.

All the screens of the upper floor had been taken out, and three sides of the room were open to the night. We were conducted to seats at one end, the company gravely dropped upon the cushions ranged along either side, and the master of ceremonies, a great silk merchant and manufacturer, made a formal speech of welcome, and begged us to accept the poor repast they were about to offer. Every one bowed three times, a proper response was made, we all bowed again, and a file of nesans in dark silk gowns brought in tiny cups of tea. Then followed 10 of the most famous maiko of Kioto, dazzling beauties, who advanced noiselessly, two by two, in exquisite kimonos of painted crape and obis of woven sunshine, and with coronals of silver hair-pins on their heads. As they drew near, all gliding with the same slow grace, they knelt and sat before us the ozens, or low lacquer tables, holding cups, bowls, chopsticks and napkins.

The maiko advanced in a broad line, two of them bearing in a large tray on which lay a magnificent carp, still breathing, and with his scales shining as if just drawn from the water. The master of ceremonies advanced, and, receiving the tray from the maiko, set it on the mats and turned it slowly around for all to behold. As the maiko retired all leaned forward to watch the noble carp, as it lay quivering on its bed of moss and cresses, with a background of greenery like a true Japanese garden. The custom of serving the living fish at a feast is a survival of a traditional usage that foreigners seldom witness. Morsels of the fish were presently lifted from its back and passed to the company. To us the performance was a kind of cannibalism possessing a horrible fascination, but the epicures uttered sounds expressive of appreciation as they lingered over the delicious morsels. A sudden jar or turning of the tray made the carp writhe, and left upon us a sense of guilty consent and connivance which lasted for days. Rice and eels were next served, another soup, more fowl, and then, with sponge cake, fruits and additional cups of tea, the feast concluded.

At midnight, when a monastery bell was softly booming from the mountain slopes, we began our adieus. Nearly 140 bows were to be made by each of us, for, after bowing three or four times, and saying "sayonara" to each of our hosts, we had to bid adieu to the lovely maikos, and acknowledge the salutations of the tea-house attendants. When we sat down at the doorway to have our shoes put on, we were dizzy enough to be grateful for the fanning that the tea-house girls bestowed upon us. A chorus of sayonaras accompanied us as we followed the coolies with their long lanterns out through the torii and into the black shadows of the temple grounds.

THE HALIFAX-JAMAICA CABLE.

The Canadian Pacific telegraph, by means of its new direct cable between between Halifax and Jamaica, which is now ready for business, has reduced the cost of sending a message from $1.19 per word to 48c. per word. Heretofore there has been endless delay by the old route via New York, to Florida, over the Western Union lines, and from there over the International Ocean Cable Co.'s lines to Cuba, and on to Jamaica. Press and market reports will now go direct from Canada. The more rapid communication, with cheaper rates, should do a good deal towards increasing trade between Canada and the West India Islands.

PURE FOOD CONGRESS.

A call has been issued for a national pure food congress to meet in Washington, March 2, for the purpose of considering, agreeing upon and recommending legislation to "check the growing evil of adulteration in food, drink and drugs."

The apportionment of delegates is made so as to embrace, as far as possible, every interest involved in the production, manufacture and sale of food, drug and liquor products in proportion to the numbers engaged therein, and embraces the scientific and health departments, as well as those who have charge of local laws in the various states and territories.

CONCERNING RETAILERS.

Earle & Creighton, general storekeepers, Creemore, have dissolved. The new firm is Earle & McKinnon, who have just moved into the fine new Lenora block, the large double stores of which have been fitted up expressly for them

C. F. Pequegnot, who has been doing a general business in Sandwich, Ont., for the past 25 years, under the style of Pequegnot & Co., has taken his son as partner. The firm will be hereafter C. F. Pequegnot & Son.

The firm of Timmins & Hutchison, general merchants, Alliston, have dissolved. Mr. Hutchison continues, under the style of Hutchison & Co.

Mr. Fred. Hartley, general store, New Durham, has succeeded J. M. Belfrey as manager of the Patron store, Everett.

H. Gilbert, general storekeeper, Mansfield, has, during the past season, enlarged his store two-thirds, and has now one of the largest country stores in his district. It will be filled with staple goods. Mr. Gilbert reports business good.

PERSONAL MENTION.

C. E. Colson, is due here this week, having sailed on the Teutonic from Liverpool last week.

Mr. W. M. Kilgour, book-keeper at the warehouse of T. Kinnear & Co., who, for 15 years have been employed with the firm, was on Saturday presented with a gold-headed cane and address by the employes, on the occasion of his leaving the employ of the company.

HOW TO SELL, THAT'S THE QUESTION.

The following clever parody was incorporated in a talk on credits by a Syracuse business man :

To sell or not to sell?
That is the question.
Whether it is better to sell the goods
And take the risk of doubtful payment,
Or to make sure of what is in possession,
And, by declining, hold them.
To sell ; to ship, perchance to lose—
Aye, there's the rub?
For when the goods are gone,
What charm can win them back
From slippery debtors?
What of assignments, what of relatives,
What of uncles, aunts and mothers-in-law ;
What claims for borrowed money?
What of exemptions, bills of sale, and the compromise
That cooly offers a shilling a pound ;
And of lawyers' fees
That eat up even this poor pittance?
Yet sell we must,
And some we'll trust
But we skip the wust,
Or we'd surely bust.

AMONG THE RETAILERS.

Keep a neat Delivery Cart.

It is no wonder some dealers find it almost impossible to secure and keep customers from the wealthier neighborhoods. Their store may be neat and clean, their stock the the best on the market and at an easy margin, yet it seems that such customers will not deal with them. They call in frequently and get a bottle of pickles or a jar of marmalade, yet they persist in carrying it home themselves. The cause in many such cases will be found in the delivery rig used by these dealers. Most people desire to "keep up appearances," and when a grocer sends an order to a house in a cheap, second-hand rig, drawn by a cheaper, forty-second horse, it is not surprising that no more delivery orders come from that house. But when the delivery is sent in a neat, up-to-date rig, with a horse well fed and well groomed, it is natural the preference should be given the dealer sending goods in such a rig, even though the price be a cent or two higher. Cheapness that carries its marks with it, does not pay.

THE RAMBLER.

THE CURRANT SITUATION.

Mail advices from Patras, dated January 15, state that the shipments of currants from Greece, to all parts, from the beginning of the season to that date aggregated 87,391 tons, as compared with 110,850 tons for the corresponding period of a year ago. Of this quantity England took this year 48,438 tons, as against 43,201 last year; the United States 9,532 tons, against 10,877 tons; Canada, 1,438 tons, against 1,220 tons; Germany 20,009 tons, against 20,585 tons. The greatest disparity in the shipments are in those to Russia and France. The statement furnished shows no exports from Greece to Russia this season so far, while last year that country took to the middle of January 21,553 tons. France this season has imported but 680 tons against 3,349 tons last year.

Cable advices from Patras give the estimates of stocks of currants remaining in the country at from 12,000 to 16,000 tons.

GROCERS FRATERNIZE.

The grocers of St. John were given a supper by the grocers' picnic committee of that city on Thursday of last week.

The chairman of the evening was Ald. McPherson, the vice-chairman F. S. Bonnell, and the principal guests, Mayor Robertson, Ald. Tuft, and James Moulson.

Mayor Robertson, who is a grocer himself, complimented the grocers of St. John on the improvements made in the grocery business during recent years, and on their standard as a class of men. He counselled the organization of a grocers' association, and that every business man ot St. John should push the interest of that city as a winter port.

Ald. Tuft made a stirring speech emphasizing the loyalty of the grocers and other citizens of St. John, and the greatness of the British Empire.

James Moulson and Scott E. Morrell also delivered interesting speeches. The usual toasts were proposed and responded to most heartily. It is intended, if possible, to make the picnic and the supper annual affairs.

"If there be anything in the world I hate," said the proud plutocrat, "it is being patronized." "There's nothing I like better," said his acquaintance, who keeps the corner grocery.—Detroit Free Press.

A COCOA MAN'S WILL.

A recent Boston despatch says: "There was a great celebration in the suburban town of Milton to-night, when a cheque for $100 on the local bank was given to each of about 425 working people, beneficiaries under the will of the late Henry L. Pierce. Mr. Pierce was identified for many years with the Walter Baker Chocolate Company, and the recipients of the cheques are those who were employed by this company at the time of his death.

"The celebration to-night took place at one of the mills, where a banquet was given, after which W. L. Putnam, executor of the will, gave out the cheques. The bank has provided itself with about $50,000 in new bills to meet cheques if presented to-morrow, but as many of the beneficiaries are fairly well to do, it is not probable there will be an immediate rush for the money. A special legatee is Nathaniel Humphrey, who received $2,000 to-night. He is 80 years old, and was an employee of the mills long before Mr. Pierce went there."



Women of experience in ordering coffee from their grocer are careful to specify **Chase & Sanborn's Seal Brand Coffee,** which comes in pound and two-pound tin cans, knowing that satisfaction accompanies every can.

Thousands of refined people who know and appreciate good coffee endorse this famous brand. The signature and the seal of these well-known importers guarantee its excellence.



DEWAR'S FAMOUS SCOTCH

can be had from
Geo. J. Foy
R. H. Howard & Co.
Perkins, Ince & Co.
Adams & Burns

and all... first-class houses

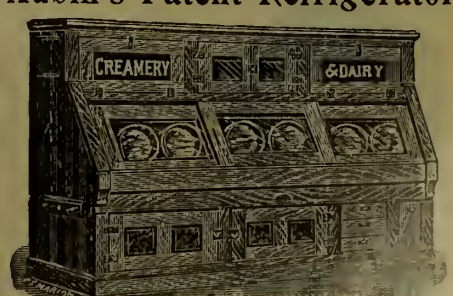
THE MODERN GROCER



Being the largest makers of Refrigerators in Canada, we make several lines of Grocers' and Household Refrigerators in various styles and sizes. Modern in design, with best principle of dry cold air circulation, best insulation, and zinc lined. Why buy a home made or poorly made article when you can get an up-to-date Refrigerator for less money? For prices and description send for catalogue.

Knowles, Ham & Nott Co., Limited
BRANTFORD

Aubin's Patent Refrigerator



The "Grocer's Standard," is the Favorite.

This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions, 1897. Send for Catalogue and Price List.

C. P. FABIEN 3167-3-7 Notre Dame St. MONTREAL.

Yucan Oil Blacking



This is a perfect waterproof and polishing Shoe Blacking. Gives a beautiful shine, which does not rub off with snow or mud. Very economical to use.

The F. F. Dalley Co., Limited - Hamilton, Can.

SEIZURES OF TOBACCO.

THAT smuggling is carried on extensively along the international boundary line is a well-known fact to the Customs and Inland Revenue officers. This is particulary so in the district between Gretna and Morden, where coal oil, tobaccos, apples, and other goods bearing heavy duties are brought over in wagon loads and sold throughout the Mennonite reserve. One official said yesterday that fully 30 per cent. of the tobacco used in the Mennonite reserve was smuggled. Cans of tobacco are purchased in the United States at the rate of three for a dollar, which is 6c. less per can than the duty imposed by the Inland Revenue Department, so that the temptation to smuggle is strong. Last Sunday one of the officers went down from the city and seized several cans of tobacco, which were not stamped in accordance with the Inland Revenue Act. Two seizures were made Sunday and one on Monday morning, but by noon couriers were dispatched all over the district and the inhabitants had been warned by neighbors and messengers of the danger, so that further investigation was useless. The three men accused of misdemeanor was summoned to state their case. Two voluntarily paid fines of $50 apiece. One case was in the village of Summerfeld, where a man was accused of unlawfully having in his possession tobacco not put up in packages and stamped in accordance with the Inland Revenue Act. Another case was for unlawfull selling tobacco not put up in packages and stamped in accordance with the Act. Both acknowledged having brought over the tobacco from the United States without having paid the duty. The third case was at Rosenheim village, where the accused had manufactured tobacco in his possession not stamped. He was brought before two justices of the peace at Rosenfeld and $50 penalty imposed. The law provides that the penalty for these offences must not exceed $500 and not less than $50, so those tried this week got off with light fines.—Free Press, Winnipeg, Jan. 28.

A CLERK A MENDER OF WATCHES.

THE CANADIAN GROCER is in receipt of a letter which reads as follows :

"I want to find a position as clerk with some country merchant. I can repair watches, clocks, and jewellery, and this ability would come in handy in some places remote from large centres, and my eyes are not good enough to work at it all the time. If you will interest yourself in mine and your customers' interests, I will bestow a present therefor of considerable value. I am a single man, 36, and a small salary would content me."

THE VALUE OF ADVERTISING.

During Christmas week one of our merchants, says The Orillia Packet, received direct evidence of the indirect value of advertising. He had for several years past made a practice of holding Christmas sales, and advertising them pretty extensively. This year, however, he did not do so But a gentleman who had come to town from the north walked in one day and said : "You hold special Christmas sales, don't you?" "Well, we have," replied the merchant. "Where did you hear of it, may I ask?" "Oh, I don't know about this year," said the visitor, "but for the last two years I have noticed that you have advertised special reductions at Christmas. I did not want what you were advertising then, but I do now." And the merchant made a good sale. "Now, that is a case," said the delighted advertiser to a Packet reporter, "where I have direct proof that my advertising, though it did not bring me this customer at the time, made such an impression that when he did want something in my line, though it was a year after, he came to me. And for one case of the kind that I hear of I calculate that there must be many who never mention where they have learned of my business. This is in addition to the direct and immediate returns from the advertising, which were very satisfactory."

BM&Co.
TRADE MARK.

WINN & HOLLAND
MONTREAL
SOLE AGENTS FOR CANADA

PUREST THAT CAN BE MADE

BRUNNER, MOND & CO.'S

Bicarbonate of Soda
Soda Crystals
Concentrated Sal Soda
Caustic Soda
Bleaching Powder
Pure Alkali

BEST IN THE MARKET

FOR SALE. Boxes Choice Smoked Herrings and Half-Barrels Herrings - - Choice Prime Beans, Evaporated Apples.

Apply JAS. R. SHIELDS & CO.
Board of Trade, TORONTO



How Pleasant

to have your particular lady customer say, "Thank you VERY MUCH for recommending me to try

"WHITE MOSS" COCOANUT

it was SO delicious; we will use no other in future."

Statements like the above are getting to be an every-day occurrence.

CANADIAN COCOANUT CO.
Montreal

THE

Oakville Basket Co.

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

PACKAGE Clothes Pins



All selected perfect Pins, put up in 4 and 6 doz. packages. Time, money and labor saved. Manufactured by

The Wm. Cane & Sons Mfg. Co., Limited
Represented by Newmarket, Ont.

Chas. Boeckh & Sons, Toronto. | T. S. Simms & Co., Ltd,, St. John, N.B.

White Beans
Dried Apples

Quarters. In small or car lots.

(5) **A. BEATTIE & CO. - St. Mary's**

For Sale Grocery Store

About $2,000 worth of stock, with or without Fixtures; rent, $35 per month; on principal street; business, $500 per week, strictly cash. Good chance for live man.

(5) **Apply, Box G, CANADIAN GROCER**

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.

$2.50 per case; 80c. gallon.

THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

BROCK'S BIRD SEED



This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

SALT

We are always fully stocked with Salt for Butter, Cheese, Table and general use. Send a card for prices or samples. . . . . .

VERRET, STEWART & CO., Montreal - Quebec.

FIRST CLASS RETAILERS SELL

ABSOLUTELY



PURE

GIVE IT A TRIAL



An Automatic Selling Machine to sell Adams' Tutti Frutti. For particulars write, stating your location in your town, to Globe Automatic Selling Co., 13 Jarvis St., Toronto, Ont.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

THE creditors of Morin Guillaume, general merchant, Notre Dame du Lac, Que., are trying to effect a compromise.

Jas. Lavasseur, general merchant, Bic, Que., has assigned.

M. Gaglietts, grocer, Kamloops, B.C., has assigned to K. K. Peisser.

W. H. May, grocer, Port Stanley, Ont., has assigned to Edgar E. Smith.

J. L. Langlois, general merchant, Amqui, Que., is offering 10c. on the dollar.

Charles D. Meikle, grocer, Richmond, Que., is offering 60c. on the dollar.

McRae & Co., general merchants, Elva, Man., have been granted an extension.

Otto Wile, general merchant, Bridgewater, N.S., is offering 40c. on the dollar.

Hector Normandin, grocer and liquor dealer, Montreal, is offering 25c. on the dollar.

Assignment has been demanded of J. E. Roy, general merchant, Riviere Blanche, Que.

W. H. Hackett, general merchant, St. Johns, Nfld, has compromised at 50c. on the dollar.

Sparling & Messer, grocers and confectioners, Morden, Man., have assigned to H. S. Lemon.

PARTNERSHIPS FORMED AND DISSOLVED.

Hutchinson Bros. have bought out Thos. Hardy, grocer, Armstrong, B.C.

Jaslow & Weber, bakers, Montreal, have dissolved, J. L. Weber continuing.

Shillington & Cameron, general merchants, Lauder, Man., contemplate dissolving.

Renauld & Co. have commenced business as general merchants in St. Ephrem de Tring.

Mrs. A. C. Higgins, general merchant, Allenford, has been succeeded by Stewart & Burr.

McDonald & McEachern have registered copartnership as general merchants in Souris, P.E.I.

Chas. Burrill & Co., grocers, etc., Weymouth Bridge, N.S., have dissolved partnership, Chas. Burrill continuing.

Aaron G. Clough and Leon L. Clough have registered as proprietors of the firm, Clough Bros., Stanstead, Que.

C. F. Pequenot, general merchant, Sandwich, Ont., has admitted his son as partner under the style of C. F. Pequenot & Son.

SALES MADE AND PENDING.

G. Martel, grocer, Montreal, has sold out.

P. H. Charron, grocer, Hull, Que., has sold out.

The stock of L. G. Thouin, grocer, Montreal, has been sold.

THEY GO TOGETHER

GOOD GOODS AND GOOD CUSTOMERS

CLARK'S MEATS AND SATISFACTION

CLARK'S MEATS

CANNOT FAIL TO PLEASE

ORANGE MARMALADE

Have you tried Upton's Gilt Edge Brand?

Put up in 7-lb. Wood Pails, 7 and 5 lb. Cans, and Glass Pots that retail at 10c. each. It will pay you to ask your wholesale house for these Gilt Edge goods.

THOS. UPTON & CO., Hamilton

What a pleasure it is to have your Customers satisfied.

MONSOON

INDO-CEYLON TEA

is guaranteed to please, or we give back your money. Monsoon shows a good profit, and is meeting with a larger sale each week. Put up in 20, 30 and 50 pound cases.

The stock of D. J. Evans, grocer, Richmond, Que., has been sold.

M. Blanchard, grocer, Morden, Man., has sold out to J. Freeborn.

A. McKerracher, general merchant, Northwood, Ont., has sold out.

The assets of M. L. Landry & Co., grocers, Montreal, are to be sold.

The assets of Joseph Desautel, grocer, Montreal, are to be sold on Feb. 8.

Chas. S. Fennell has succeeded E. Elliott, general merchant, Thomasburg, Ont.

C. A. Crecine has bought out E. W. Pike, general merchant, Desboro, Ont.

The stock of Rochon & Co., grocers, Ottawa, has been sold at 75c. on the dollar.

George H. Webber has registered as proprietor of the Webber Tea Co., Montreal.

Salmon & Walker, general merchants, Thorndale, Ont., have sold out to C. H. Lee.

W. B. Davey has bought out G. W. Averill, general merchant, Grand Forks, B.C.

R. J. Hopper & Co., general merchants, Rapid City, Man., have sold out to Le Page Bros.

W. R. Doherty, general merchant, Yarmouth Centre, Ont., has sold out to H. Allen.

The Colonial Canning Co., New Westminster, B.C., is advertising its business for sale.

Hall Bros., general merchants, Valdez Island, B.C., are advertising their business for sale.

L. Weber, general merchant, Hawkesville, Ont., has been succeeded by George Wetlaufer.

The stock of Louis Komiensky, general merchant, Digby, N.S., is advertised for sale by tender.

The stock of John E. Crowe, general merchant, Springhill, N.S., is advertised for sale by tender.

A. Dulmage, general merchant, Lakelet and Gorrie, Ont., is advertising his Gorrie business for sale.

The stock of A. Cinq-mars & Co., general merchants, Cedar Hill, has been sold at 65½c. on the dollar.

The factory, plant, etc., of the estate of the Burford Canning Co., Limited., is advertised for sale by tender.

Louis S. Corisse, sr., general merchant and contractor, Ottawa, has sold his general store to John Dagenais.

CHANGES.

Georgiana Mathieu, wife of Alfred Normand, has registered as proprietress of the

FIGS

kept in a "PRAESERVO" Cabinet retain their freshness and do not dry out. . . . . .

PRUNES keep bright and plump.

CURRANTS actually gain.

ALL DRIED FRUIT keeps fresh and full weight.

You save the cost in one season.

We have **PRAESERVO** Bread Cases Cheese Cases

WRITE US FOR

Catalogue and Prices.



THE CHEESE CASE.

ARTHUR P. TIPPET & CO. - MONTREAL.

firm A. Normand & Co., tobacconists and cigar dealers, Montreal.

Joseph Marcotte has started business as grocer in Montreal.

Julien Turbid has commenced business as general merchant in Quebec.

Wm. Bentcliff is opening out in business as a grocer in Springhill, N.S.

G. H. Matthews is starting business as confectioner in Westmount, Que.

Wilfrid Burr, general merchant, Bloomfield, Ont., is giving up his business.

George Herdt has registered as proprietor of the firm Herdt & Co., grain merchants, Montreal.

Simpson & Black, general merchants and fish dealers, Carbonear, Nfld., have closed down their business.

Gedeon Pomerleau is about commencing business as a general merchant in St. Ephrem de Tring, Que.

H. N. Turcotte, general merchant, is removing from St. Ephrem de Tring, Que., to Broughton Station, Que.

FIRES.

The stock of Victor Boileau, grocer, St. Henri de Montreal, has been partially damaged by fire ; insured.

DEATHS.

James Goodfellow, of Goodfellow & Co., general merchants, St. John's. Nfld., is dead.

POSSIBILITIES FOR CANADIAN MUTTON.

A REVIEW of the dead meat trade during the past year suggests several considerations worthy of note from a Canadian standpoint. Despite some adverse circumstances, the volume of trade continues to grow, the increase in 1896 being substantially 10 per cent. The supplies of American chilled beef were considerably heavier than in the previous year, whatever may be the facts as to the shrinkage of the United States herds. The point to notice above all others is, however, as Dr. Fream observes in the Times, that though the resources of the Empire are not capable of furnishing a supply of beef sufficient for the needs of the United Kingdom, there can be no doubt that the supplies of mutton now drawn from the Continent, South America, and the United States could be replaced by shipments from Canada, New Zealand, and Australia. At the present time the colonies supply us with nearly 60 per cent. of the mutton imported, and they could probably supply the remaining 40 per cent. without seriously depleting their flocks. If, however, Canada is to make the most of her opportunities in the chilled meat trade, she must see to it that she profits to the fullest possible extent by the experience of her competitors. Thus, Australian traders are taking effectual steps to cope with the problem of damaged cargoes. In this matter Australia has suffered seriously, but a remedy will, it is thought, be found by arranging with the shipowners for the appointment by the Underwriters' Association of inspectors to see that all necessary precautions are taken before the shipment of the meat, and that the refrigeration appliances on board are in all senses satisfactory. Is there not a hint for Canada here?—Canadian Gazette, London, Eng.

A PICKLE FIRM'S LIBERALITY.

One of the most noted resorts on the Atlantic seaboard is Atlantic City, New Jersey. A pleasant feature of the season there consists in promenading on piers extending out into the ocean, and listening to the music, accompanied by the ever-booming waves. The only detriment to the pleasure of these piers as promenades has been that visitors have had to pay for using them. The H. J. Heinz Co., pickle manufacturers, Pittsburgh, Pa., has secured possession of a pier extending 1,000 feet into the ocean. This pier will be open to the public, and an orchestra will perform day and night. Visitors to this pier will also be enabled to view the World's Fair exhibit of the H. J. Heinz Co.



Facts are Stubborn Things

IT IS A FACT THAT

KEEN'S MUSTARD

has over 150 years splendid reputation.

IT IS A FACT THAT

KEEN'S MUSTARD

has the call where Best Mustard is required.

IT IS A FACT THAT

KEEN'S MUSTARD

is unrivalled for excellence of flavor.

CURRENT MARKET QUOTATIONS

Feb. 3, 1898.

Tbis list is corrected every Thursday. Tbe prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading bouses in the principal ceotres.

Quotations for proprietory articles, brands, etc., are supplied by the manufacturers or agents, who alonc are respoosible for tbeir accuracy. The editors do not supervi·e theiu. If a cbange is made, either an advance or decline, it is referred to in thc market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.



5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4 oz. cans, 4 and 6 doz. in case	1 25
10 cent can	0 90

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, In 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO.

1 lb. tins, 2 doz. in case, per doz.	1 20
½ lb. tins, 3 " " "	90
¼ lb. tins, 4 " " "	60

MAPLE LEAF BAKING POWDER,

½ lb. glass jars	$1 25
1 lb. glass jars	2 00
1 lb. sealer jars	2 25

THE F. F. DALLEY CO.

	per doz.
Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb, tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

BLACKING.

P. G. FRENCH BLACKING.	per gross
⅛ No. 4	$4 00
¼ No. 6	4 50
½ No. 8	7 25
¼ No. 10	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
	per doz.
No. 5 Spanisb Blacking, ¼ gross cases	7 20
No. 10 " " "	9 00
Vnoan Oil Blacking, 1 doz. oases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanisb Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanisb Glycerine Oil Dressing	2 00

BERRY'S ENGLISH BLACKING.

No. 1 Bronze Tins, per gross	$ 2 60
No. 2 Bronze Tins, per gross	$ 3 40
" 3 " " "	5 60
" 4 " " "	10 00
No. 1 Enamelled Tins "	2 50
" 2 " " "	3 75
" 3 " " "	4 00
" 4 " " "	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in ¼ gross cases. Per Gross

French Oil in 3-doz. cases	$ 22 00
Reliable Shoe Dressing	9 00
Ecliplic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50



Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " " No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00
	per gross
Alpha Metal Polish No. 2	9 00



Patent Stove Polisb—

Sunlight Lead Bar	4 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead, ½ gross case	25
Reliable Stove Pipe Varnish, ¼ gross cases 6-oz. bottles	



Quickshine Pipe Varnish, ¼ gross cases pressed top tins.	12

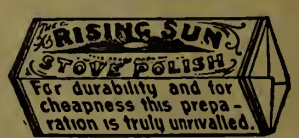
Stove Polisb—



Quickshine Polish	9 00
Rcliable Paste	6 00
Electrio Crown Paste	8 00
Electric Crown Lead Bar	7 80

STOVE POLISH.





	Per gross
Risiog Sun, 6 ounce cakcs, balf-gross boxes	$ 8 50
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

Starch

In offering you our Starches our aim is to give you the very **BEST,** not only what we think is the best but what every consumer of Starch thinks is the best. Then there can be no mistake. You will find no trouble whatever in selling it, as it practically sells itself. You sell it once and you have to sell it always. You can't help it, people will take no other.

The Edwardsburg Starch Co. Limited **Cardinal, Ont.**

	Per gross
THE F. F. DALLEY CO.	
Gem Stove Polish, ¼ gross cases	$9 00
	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 75



Enameline.



No. 4—3 dozen in case	$4 50
No. 6—3 dozen in case	7 50

BIRD SEEDS

BART. COTTAM & CO.

"Cottams," with Patent Bird Bread.	0 07
Warbler, with Song Restorer	0 05½
Belgian, with Bird Improver	0 05½
International, with Bird Treat	0 05½
German X, with Cuttlefish Bone	0 04½
German, with Cuttlefish Bone	0 04½
Lemon Bird Seed, bulk 25 lb. cases	0 04½
Bird Gravel, 10c. pkts., 24 in case,	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 "	03

CORN BROOMS

CHAS. BOECKH & SONS.

	per doz. net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
" " 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

BLUE.

KEEN'S OXFORD. per lb.

1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED GOODS.

	per doz.	
Apples, 3's	$0 80	$0 95
" gallons	2 25	2 40
Blackberries, 2	1 40	1 70
Blueberries, 2	0 75	0 85
Beans, 2	0 70	0 95
Corn, 2's	0 80	0 85
Cherries, red pitted, 2's	1 75	2 25
Peas, 2's	0 90	0 95
" Sifted select	1 00	1 10
" Extra sifted	1 25	1 40
Pears, Bartlett, 2's	1 50	1 75
" " 3's	2 00	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 50	2 60
" 3's	2 00	2 40
Peaches, 2's	1 40	1 75
" Lombard	1 20	1 50
" Damson Blue	1 10	1 40
Pumpkins, 3's	0 70	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 40	1 70
Strawberries, 2's	1 65	1 95
Succotash, 2's	....	1 15
Tomatoes, 3's	1 20	1 25
Lobster, talls	2 40	2 70
" flats, ½'s	1 65	1 70
Mackerel	1 20	1 30
Salmon, Sockeye, talls	1 20	1 30
" " flats	....	....
" " Horseshoe	1 25	1 30
" Cohoes "	0 95	1 00
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, Sportsmen, ½'s	....	0 21
Sardines, key opener, ½'s	0 16	0 18½
" " " " " ⅛s	0 10½	0 11
" " " " " ⅛s	0 18½	0 19
Sardines, other brands 9¾	11 0 16	0 17
" F. & O., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 36
Sardines, Amer., ¼'s "	0 04	0 05½
" " ½'s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00	11 00
Fruit in glass jars	....	....
Haddies	....	....
Kippered Herring	....	....

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans	$1 30	$1 35
" " " 2 "	2 35	2 50
Comp Corn Beef 4-lb. can	....	....
" " " " "	7 75	8 25
" " " 14 "	15 00	16 00
Minced Callops 2 "	....	2 60
" " 2 "	2 60	2 65
Lunch Tongue 1 "	3 40	3 50
" " 2 "	....	6 00
English Brawn 2 "	2 75	2 80
Camb Sausage 1 "	....	2 50
" " 2 "	....	4 00
Soups, assorted 1 "	....	1 50
" " 2 "	....	2 20
Soups and Boull. 2 "	....	1 80
" 6	....	4 50

ARMOUR PACKING CO.—HELMET BRAND

Corn Beef 1 lb.	1 40	1 50
2 lb.	2 60	2 75
4 lb.	5 50	5 80
6 lb.	8 50	8 80
14 lb.	17 50	18 00
Roast Beef, 1 lb.	1 40	1 50
2 lb.	2 60	2 75
Luncheon Beef, 1 lb.	1 60	1
" 2 lb.	2 75	2 85
Brawn 1 lb.	1 30	1 40
" 2 lb.	2 35	2 50
" 6 lb.	6 60	6 80
" 14 lb.	14 50	15 00
Ox Tongue, 1½ lb.	7 00	7 20
" " 2 lb.	8 50	8 80
" " 2½ lb.	10 75	11 00
Lunch Tongue, 1 lb.	3 35	3 50
" " 2 lb.	6 50	6 80
Chipped Beef, ½ lb.	1 60	1 70
" " 1 lb.	2 65	2 80
Pigs' Feet b.	1 65	1 75
" "	2 45	2 60
Potted Meats, Tongue or Ham ¼ lb.	70	75
Potted Meats, Tongue or Ham ½ lb.	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb.	70	75
Potted Deviled Ham or Tongue, ½ lb.	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt.	3 00	3 15
" " 1 pt.	2 00	2 10
Gelatine of Boar's Head, 2 lb.	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00	3 10
Plover Roast	5 00	....
Sliced Gold Band Bacon	3 00	...

CHEWING GUM.

ADAMS & SONS CO. per box

Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 00
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	
Flirtation Gum (English or French wrappers) 115 1c pieces	
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

THE "DIAMOND"

OIL BLACKING

TRADE OIL MARK



Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

Diamond Oil Liquid Blacking. Black and White Cream for Kid Boots. Tan Polish for Brown Boots. Diamond Oil Gloss for Kid Boots. Patent Leather Varnish and Stove Varnish. Harness Blacking and Metal Polish.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. ST. JAMES STREET **Montreal**

FANCY

INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACÉ
POLISHED
IMPERIAL SEETA
IMPERIAL GLACÉ

MOUNT ROYAL MILLS

D. W. ROSS CO. Agents **RICES**

COWAN'S

Hygienic and Perfection **Cocoas** and Cocoa Essence

Queen's Dessert, Royal Navy and Perfection **Chocolates**

Chocolate, Pink, White, Lemon Color **Icings** — A child can ice a cake in three minutes.

Cowan's Famous Blend Coffee is perfection in strength and flavor

THE COWAN CO. LIMITED TORONTO

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL—COMFORTING

COCOA

In labelled Tins. 14 lb Boxes.

Special Agent for the entire Dominion, C. E. COLSON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co. HALIFAX, N.S. ESTABLISHED 1844. IS THE BEST.

ASK FOR

MOTT'S



McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER

The Best Grocers make a point of Keeping it always in Stock.

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

	per lb
Chocolate—	
French, ¼'s—6 and 12 lbs	0 30
Caracoas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. tins, boxes 4 doz	2 40
½ " " " 2 "	4 50
" " " 1 "	8 50
	per lb.
Ralston Health Club boxes 6 lbs.	45

CHOCOLAT MENIER.

	In 5 case lot.	Cases of 10x12 lb bxs.	In 12 lb bxs
Vanilla—per lb.			
Yellow wrapper,	$ 0 32	$ 0 34	$ 0 36
Unsweetened—			
Blue Premium	C 35	0 37	0 39
		Per case.	Less than case
Pastilles—			
Yellow wrapper, 1C8 bxs. to the case		$20 00	0 20
Croquettes—			
Yellow wrapper, 9 bxs. of 12 packages		$20 00	0

FRY'S.

	per lb.
Chocolate—	
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 14lb. bxs.	0 24
	per doz.
Cocoa—	
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	....
½ lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz	$3 75
Cocoa Essence, ½ lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs	0 27
" ½ " " "	0 28
" ⅓ " " "	0 29
" ¼ " 5 or 10 "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails	....
Feather Strip, " " " "	....
Special Shred, " " " "	....
Macaroon, " " " "	....
Crown Desic., 12, 20 or 25 lb. "	....
Special, " " " "	....
Barrels, 2c. per lb. less.	
Terms, 3 p.c., off 30 days.	

COFFEE.

Green.		per lb
Mocha	0 27½	0 30
Old Government Java	0 30	0 33
Rio	0 08	0 13
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 18	0 22
Maracaibo	0 16	0 20

A NEW DRESS. . .

Our **Cream Soda Tins** have been treated to a new dress, and we consider it an improvement on the old style. If you have not had a case of them send in your order now. Remember we are headquarters for good Jams and Jellies, put up in Pails, Tins or Glass. . . . . .

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED,

A. W. Porte, President. **7 Front Street East, Toronto.** S. R. Parsons, Vice-President

JAMES TURNER & CO.

Mecca	....	0 34
Damascus	....	0 30
Cairo	....	0 40

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	....	0 33
Bourbon Blend	....	0 31
Our Own "	....	0 30
Jersey "	....	0 28
Laguaya "	....	0 25
Rajah Blend	....	0 21
Mocha and Java	....	0 32
Old Government Java	0 30	0 32
Arabian Mocha	0 31	0 33

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00
Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles, gross	12 00
Ketchup, Screw Top, "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

FRUITS.

FOREIGN.

		per lb
Currants—Provincials, bbls	....	0 06
" " ½ bbls	....	0 06½
" Filiatras, bbls	....	0 06¼
" " ½ bbls	....	0 06¼
" " cases	....	0 06⅞
" " ½ cases	....	....
" Patras, bbls	....	0 06¾
" " ½ bbls	....	0 06¾
" " cases	....	0 06⅞
" " ½ cases	....	....
" Vostizzas, cases	0 07½	0 08½
Dates, Hallowee boxes	0 05¾	0 06
Figs—4-crown	0 10	0 11
" 5-crown	0 11	0 13
" 7-crown	0 13	0 14
" 9-crown	0 15	0 16
" natural, bags	0 04½	0 05
Prunes—Bosnia, cases	....	....
" California, 40's	0 10	0 10½
" " 50's	0 08	0 08½
" " 60's	0 07½	0 08
" " 70's	0 07	0 07½
" " 80's	0 06½	0 07
" " 90's	0 06	0 06½
Raisins—Valencia off stalk	0 04½	0 04¾
" Fine, off stalk	0 05	0 05½
" Selected	0 06	0 06⅞
" Layers	0 06½	0 07
" Sultanas	0 09½	0 12½
" Cal. Loose Muscatels, 3-Crown	0 07¼	0 07½
" Ditto 4 Crown	0 08¼	0 8½

Malaga	per box.	
" London Layers	1 50	1 70
" Black Baskets	2 00	2 20
" Blue Baskets	2 30	2 50
" Connoisseur Clusters	2 20	2 40
" Dessert Clusters	3 50	75

Cal. Evap. Fruits—		
Apricots, 50-lb. boxes	0 09	0 09½
" 25-lb. boxes	0 09½	0 16
" cartoon	0 13	0 14
Peaches, 25-lb. boxes	0 09½	0 12½
" 1-lb. cartoons	....	0 13

DOMESTIC

Apples, dried, per lb	0 05	0 06
" evaporated	0 09	0 10

FOOD.

	per brl.	
Split Peas	3 25	$3 50
Pot Barley	3 25	3 50
Pearl Barley, XXX, 49-lb. pkt.	....	2 00

ROBINSON'S BARLEY AND OROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYOIENIC SELF-RISING FLOURS. per doz.

Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot, 2 qt. size	1 20
Acidulated, 2 qt. size	1 50
(Sold by all wholesale grocers.)	

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz	95
1 " " Red, "	1 00

COX S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—50 to 60 dy, $1.85 Toronto.

WIRE NAILS — $1.90, freight equalized in Montreal.

HORSE NAILS—
Canadian, dis. 50 per cent.

HORSE SHOES—
F. O. B. Montreal | 3 25

SCREWS—Wood—
Flat-head bright, 87½ and 10 p. c. dis.
Round-head bright, 80 and 10 p. c. dis.
Flat-head brass, 82½ and 10 p. c. dis.
Round-head brass, 75 and 10 p.c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	0 00	1 45
ROPE—Manilla	0 07¾	0 09¼
Sisal	0 06⅝	0 08⅛
AXES—Per box	5 25	9 00

SHOT—Canadian, dis, 17½ per cent.

HINGES—
Heavy T and strap, per lb. | 0 03¾ | 0 04¾
Screw, hook and strap | 2 35 | 3 15

WHITE LEAD—Pure Association guarantee, ground in oil. per 100 lbs.

25 lb. irons	5 50
No. 1	5 22½
No. 2	4 75
No. 3	4 37

TURPENTINE—
Selected packages, per gal. 0 48
2c, extra outside points.

LINSEED OIL—
Raw, per gal 0 46
Boiled, " 0 49
2c. extra outside points.

GLUE—Common per lb 0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.
Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams " " 1 55	1 90
Red Currant Jelly	2 75
(All the above in 1 lb. clear glass pots.	

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $11 00

MUSTARD.

COLMAN'S OR KEEN'S.

Square Tins—	per lb.
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45

Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
F. D., 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
" 4 lb. tins, decorated, p.t.	0

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)	per gross.		per gross.
Pony size	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppers (pints)	2 30
Corked (pints)	1 90

RICE, SAGO, TAPIOCA.

Rice—	per lb.	per lb
Standard B	....	0 03⅞
Patna	0 04¾	0 05¾
Japan	....	0 05
Imperial Seeta	....	0 05½
Extra Burmah	0 04½	0 04⅝
Java Extra	0 06½	0 06¾
Sago	0 03½	0 05
Tapioca	0 03¾	0 05½

SODA.

Bi-carb, stand'rd, per 100-lb. keg	2 40	2 50
Sal soda, per bbl	0 85	0 90
Sal soda, per keg	0 95	1 00

COW BRAND



	per box.
Case of 1 lbs (containing 60 p'k'g's)	$ 3 00
" " ½ lbs. (" 120 ")	3 00
" " lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb. packages)	3 00
Case of 5c. p'kgs (containing 96 p'kgs.	3 00

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—		
No. 1 White or Blue, cartoons	0 05	
Canada Laundry	0 04¼	
Silver Gloss, 6-lb. draw-lid boxes	0 07	
Silver Gloss, 6-lb. tin canisters	0 07	
Edwardsburg Silver Gloss, 1-lb. cbromo package	0 07	
Silver Gloss, large crystals	0 06	
Benson's Satins, 1-lb. cartoons	0 07½	
No. 1 White, bbls. and kegs	0 04½	
Benson's Enamel, per box	3 00	
Culinary Starch—		
W. T. Benson & Co.'s Prep. Corn	0 06	
Canada Pure Corn	0 05	
Rice Starch—		
Edwardsburg No. 1 white, 1-lb. cart.	0 09	
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0	

KINOSFORD'S OSWEGO STARCH



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08
		0 08½
PURE—40-lb. boxes, 1-lb. pack		0 07
" 48-lb. " 16 3-lb. boxes		0 07
OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07½

For puddings, custards, etc.

ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04¼
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs	0 05
Bbls., 175 lbs	0 04½
Kegs, 100 lbs	0 04½
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled canisters, 8 in crate 48 lbs	0 07

A Popular Starch.

All laundresses agree on this one point, that in order to obtain the best results, a **high-class starch is indispensable.** Celluloid has long been recognized as the **Laundresses' reliable friend,** whose verdict in its favor has been so unanimous that it has won for itself, as a **cold-water starch,** a reputation which is world-wide.

THE BRANTFORD STARCH CO., Limited, Selling Agents, BRANTFORD, ONT.

Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs....	0 09
Canadian Electric Starch—	
40 packages in case.....	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.....	0 05
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.....	0 06

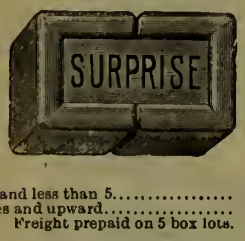
SUGAR.

	per lb.
Granulated (Redpath, St. Lawrence, Acadia).....	0 04½
German (Canadian) bbls.....	0 04 3-16
" (imported) bags.....	0 04 3-16
Dutch, bags.....	0 04⅜
Paris Lump. bbls. and 100-lb. boxes.....	0 05½
" in 50 lb. boxes....	0 05⅝
Extra Ground Icing, bbls..... 0 05⅜	0 05⅝
Powdered, bbls.....	0 05⅝
Cream.....	0 04 1-16
Extra Bright.....	0 04
Bright Coffee.....	0 03 15-16
Light Yellow.....	0 03⅞
Medium Light Yellow.....	0 3 13-16
Yellow.....	0 03¾
Demerara..... 3 50	3 75

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls.
Dark.....per gallon.	0 23	0 25
Medium.....	0 28	0 35
Bright.....	0 32	0 42
Honey (com).....		0 40
" 2 gal. pails.....		1 00
" 3 gal. pails.....	1 35	1 40
MOLASSES.		
New Orleans.....		
Barbadoes.....		
Porto Rico.....		
Antigua.....		

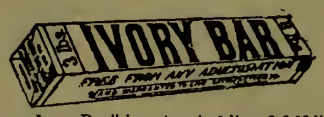
SOAP.



1 box and less than 5.....	4 00
5 boxes and upward.....	4 00

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and otbe brands of soap furnished on application.

TEAS.

	per lb.	per lb.
BLACK.		
Congou—		
Half Chests Kaisow, Moning, Paking.....	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50
INDIAN.		
Darjeelings.....	0 35	0 55
Assam Pekoes.....	0 20	0 40
Pekoe Souchong.....	0 18	0 25
CEYLON.		
Broken Pekoes.....	0 35	0 42
Pekoes.....	0 20	0 40
Pekoe Souchong.....	0 17	0 35
CHINA GREENS.		
Gunpowder—		
Cases, extra firsts.....	0 42	0 50
Half Chests, ordinary firsts.....	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts..	0 35	0 40
Half Chests, ordinary firsts.....	0 22	0 38
Half Chests, seconds....	0 17	0 19
" " thirds.....	0 15	0 17
" " common....	0 13	0 14
Young Hyson— PING SUEYS.		
Half Chests, firsts.....	0 28	0 32
" " seconds....	0 16	0 19
Half Boxes, firsts.....	0 28	0 32
" " seconds....	0 16	0 19
Half Chests— JAPAN.		
Finest May pickings.....	0 38	0 40
Choice.....	0 32	0 36
Finest.....	0 28	0 30
Fine.....	0 25	0 27
Good medium.....	0 22	0 24
Medium.....	0 19	0 20
Good common.....	0 16	0 18
Common.....	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong....	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

"SALADA" CEYLON.



	Wholesale	Retail
Brown Label, 1s and ½s.....	0 20	0 25
Green Label, 1s and ½s.....	0 22	0 30
Blue Label, 1s and ½s and ¼s...	0 30	0 40
Red Label, 1s and ½s.....	0 36	0 50
Gold Label, ½s.....	0 44	0 60

Terms, 30 days net.

RAM LAL'S (lead packages)



Cases, each 60 1-lbs.....	....	0 35
" " 60 ½-lbs.....	....	0 35
" " 30 1-lbs.....		
" " 120 ½-lbs.....	....	0 36

"KOLONA"



Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Black Label, 1-lb., retail at 25c.....	0 19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c.....	0 22
Green Label " 40c.....	0 28
Red Label " 50c.....	0 35
Orange Label, retail at 60c.....	0 42
Gold Label, " 80c.....	0 58

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retail
Red Label, 1-lb. and ½'s.....	0 35	0 50
Blue Label, 1-lb. and ½ s....	0 28	0 40
Green Label, 1-lb.....	0 18	0 25
Green Label, ½'s.....	0 19	0 25
Japan, 1's.....	0 19	0 25

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's.....	0 73
Ingots, rough and ready, 8's.....	0 71
Laurel, 3's.....	0 68
Brier 8's.....	0 63
Index, 7's.....	0 60
Honeysuckle, 8's.....	0 73
Napoleon, 8's.....	0 67
Victoria, 16's.....	0 63
Prince of Wales, caddies, 8's and 16's	0 65

WOODENWARE.

	per doz
Pails, 2 hoop, clear, No. 1.....	$ 1 45
" 3 " " " ".....	1 60
" 2 " " " 2.....	1 40
" 3 " " " 2.....	1 55
" " " painted " 2.....	1 40
Tubs, No. 0.....	8 00
" 1.....	6 50
" 2.....	5 50
" 3.....	4 50

THE E. B. EDDY CO.

Washboards, Planet.....	1 60
" XX.....	1 40
" X.....	1 25
" Special Globe..	1 50

Matches—	5-Case Lots,	Single Case
Teleg aph.....	$3 00	$3 20
Telephone.....	2 80	3 00
Parlor.....	1 30	1 40
Red P rlor.....	1 50	1 60
Safety No. 1, wall box	1 40	1 50
" No. 2, slide box	2 80	2 90
" No. 3, capital....	2 75	2 85
Flamers, slide boxes....	2 25	2 35
" wax stems.....	3 20	3 30
Tiger.....	2 65	2 85

BRYANT & MAY.

Robert Greig & Co., Agents.	
No. 9 Safety, per gross.....	$ 2 00
" 10 "	1 10
" 2 Tiger, ...	5 00
" 4 " "	2 00



LICORICE...

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845. BROOKLYN, N.Y.

CLASSED A1

J. BRUCE PAYNE'S

CIGARS



Superior goods for superior custom. Recognized as the standard of perfection.

J. Bruce Payne
Granby, Que.

A SELLER



WHY? Because the people always want the purest and most convenient article obtainable, and **Wethey's Condensed Mince Meat** is the best on the market. Not because we say so, but because everyone who has ever used it, says so. They ought to know. Don't you think so?

J. H. WETHEY
Manufacturer St. Catharines, Ont.



Sell Only the Best

COLEMAN'S Table or Dairy Salt is the best. The 5-lb. carton, of which we give an engraving, is the best package in the market. Printed in three colors, red, black and yellow, with a tin cover, it combines an attractiveness for shelf display, together with a suitable, durable package, that will make it a ready seller. Specially adapted for first-class town or city trade.

We have all kinds, Fine, Coarse or Land Salt in barrels, sacks and bulk. Unequalled shipping facilities. Prompt shipment guaranteed.

ADDRESS _____

The Canada Salt Association

CLINTON, ONT.

NO JOB LOT

BUT STRAIGHT GOODS

A line of

White Granite Plates

Three Sizes, (6-inch, 7-inch and 8-inch) that

Can be Retailed for 5 Cents Each

Particulars Gladly Given.

GOWANS, KENT & CO.

TORONTO

Delivery Wagons AND **Photograph Cameras** **FREE**

This will interest all grocers as well as their clerks. The delivery wagons and cameras are high grade and can readily be secured by speaking a good word for . . .

The Best **KNOX'S GELATINE** Only Pure

Send me your name and address on a postal card for full particulars.

C. B. KNOX, Mfr.

AGENTS

A. E. Richards & Co. - Hamilton
William H Dunn - Montreal
Beattie & Elliot - - - Quebec
C. & E. MacMichael - - St. John
Alfred D. Hossack, Vancouver, B.C.
H. F. Baker - - - - Halifax, N.S

JOHNSTOWN, N. Y.

LEA AND PERRINS'

Observe that the SIGNATURE *Lea & Perrins* Is now printed in blue ink diagonally across the OUTSIDE WRAPPER

Of every Bottle of the

Sold Wholesale by the Proprietors, Worcester; Crosse & Blackwell, Limited, London; and Export Oilmen generally,

RETAIL EVERYWHERE.

ORIGINAL . . . WORCESTERSHIRE **SAUCE.**

AGENTS—J. M. Douglas & Co., and Urquhart & Co. Montreal

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and other Dealers, who are regular subscribers to THE CANADIAN GROCER, wishing copies of:

The Canadian Hardware and Metal Merchant.
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ESTABLISHED 1849.

THE BRADSTREET **MERCANTILE AGENCY**

THE BRADSTREET COMPANY, PROPRIETORS.

Executive Offices,

NOS. 346-348 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES—McKinnon Building
Cor. Jordan and Melinda Sts.
THOS. C. IRVING, Superintendent.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street MONTREAL.

THE CANADIAN GROCER

VOL. XII TORONTO AND MONTREAL, FEBRUARY 11, 1898. No. 6

COLMAN'S MUSTARD

BEST ON EARTH



Perfect Flavor
Delicious Taste
Highest Quality

Known Everywhere. Used Everywhere.
Sold Everywhere. Liked Everywhere.
The World's Finest Cheese Product.

Packed in white opal jars with trade mark (Cows' Heads and Cheese Testers.)

There are imitations of our Labels, Jars and Holders. Don't be deceived, it is hard to imitate the cheese. . . . . .

A. F. MacLAREN & CO., Toronto and Stratford, Canada

The "Helmet" Trade Mark



means that the materials have been selected with scrupulous care, and that all the latest scientific ideas on Meat Canning have been applied to the production of each can. While Luncheon Beef is our specialty, yet we challenge comparison on our standard make of Corned and Roast Beef. We invite the examination of up-to-date dealers who cater to fancy trade. Our packages are ornamental; their contents delicious.

Agents:
J. L. Watt & Scott, Toronto.
Watt, Scott & Goodacre, Montreal.
George De Forest & Sons, St. John, N.B.
Or
Armour Packing Co., Kansas City
U.S.A.

...A PERFECT SNAP

We are now manufacturing a Ginger Nut, or Snap, which all who have seen them call the most perfect ever placed on this market.

Our Fig Bars

are **Faultless—equal to, or better** than, any ever made or imported. With every confidence of your approval, we offer these two lines for your criticism.

Queen Biscuit Co.

ST. JOHN, N.B.

Only authorized manufacturers in Canada of th

Famous Boss Lunch Milk Biscuit

Each Biscuit stamped "**BOSS**"

Purest and Best

WINDSOR SALT

◆ ◆ ◆

Knowing and discriminating buyers want the best, especially when the price is no higher than the price of inferior brands.

Handle what is known everywhere as the best.

THE WINDSOR SALT CO. LIMITED - WINDSOR, Ont.

"Yours—For Business"

Quick Profits Are The Life of Trade



The Hand in Hand Brand

of Bi-Carbonate of Soda contains $98\frac{50}{100}$ of pure Bi-Carbonate of Soda—hence, matchless in its powerful strength.

It is absolutely unvarying in its high quality—it never fails to satisfy because there can be no better than "the best."

The clasped hands, in a circle, is the brand, that makes you safe, when you order.

Bi-Carb. Soda

Dried Fruits at First Hands

selected for their high quality in all that goes to make Dried Fruits desirable goods to handle.

Better yet—untampered with, after they leave the Pacific coast. You get them just as they left the hands of the packers—Griffin & Skelley. A good point and a strong one—for your customers and yourself. They make quick profits for you, and quick profits are the life of trade, you know.

The "Griffin" Brand

Sold by leading wholesalers everywhere.

Agents:

A. P. Tippet & Co.
Montreal and Toronto.

F. H. Tippet & Co.
St. John, N.B.

Pattisons' Whisky in GENERAL Use

Morning Dew
10 years old

Morning Dew Liqueur
12 years old

Royal Gordon
10 years old

Perfection Royal Gordon
15 years old



IN "GENERAL" USE.

A commanding Spirit finds its way to the front. **Pattison's Whisky** commands success because it has been found by the public to be a genuine, wholesome, palatable beverage, carefully blended and thoroughly matured. It is cream-like in taste, with all the stimulating qualities of the pure Highland spirit. Sold Here, There, and Everywhere.

Sole Proprietors: PATTISONS, Limited, Highland Distillers,

BALLINDALLOCH, LEITH, AND LONDON.

For further information, samples and specimen labels, address—

S. B. TOWNSEND & CO. BOX 1125 **MONTREAL**

SOLE AGENTS FOR THE DOMINION OF CANADA.

WE never lose a paper bag customer---our list is increasing with wonderful rapidity.

◆ ◆ ◆

PAPER BAGS

Hundreds of grocers who gave us trial orders are now regular buyers. You wouldn't wonder if you used our bags.

The E. B. EDDY CO., Limited

HULL, CANADA.

61 Latour St. - - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver, B.C.; John Cowan, St. John's, Nfld.

The Measure of a Grocer's Reputation

Is often determined by the quality of tea he handles.

We have extra fine lines to retail at 30 to 35c. in Ceylons, Indians, Japans and Young Hysons. You can make more profit, give better satisfaction and get a name for fine goods by introducing some of the values we offer. A trial has brought satisfactory results to others; why not to you?

We have a full supply of Evaporated Vegetables, Soups, etc., suitable for explorers. The goods we handle are manufactured by the best known and most reliable packer of these goods.

W. H. GILLARD & CO.

WHOLESALERS ONLY

... HAMILTON

JOHN MOUAT, Northwest Representative, WINNIPEG.

WASHBOARDS
CLOTHES PINS
CLOTHES LINES
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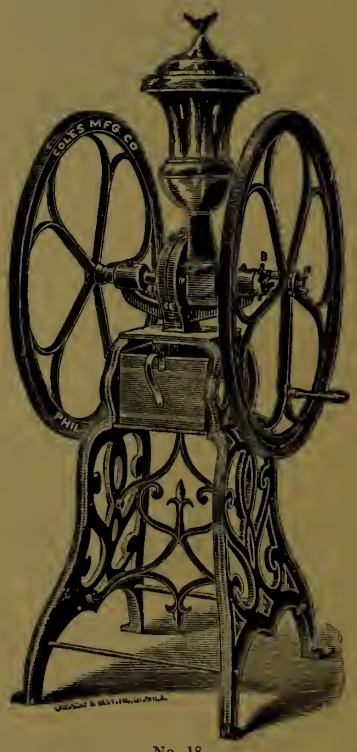
Sold and highly recommended by all leading grocers. . . . . .

Sovereign Matches

The H. A. NELSON & SONS CO., Limited

Sample room
56 and 58 Front West, TORONTO.

...MONTREAL, QUE.



No. 18

Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

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PHILADELPHIA, PENN'A.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XII. (Published Weekly) TORONTO AND MONTREAL, FEBRUARY 11, 1898 ($2.00 per Year) No. 6

LOBSTER CANNING IN PRINCE EDWARD ISLAND.

THE canning of lobsters for export in Prince Edward Island, writes J. E. B. McCready, in Halifax Herald, began a long time ago, probably 50 years, but in a small way compared with its subsequent development. In those days, as I learn from Hon. Daniel Davies, one of the pioneers, and subsequently an extensive operator in the lobster fishery, the waters surrounding this pretty and fertile island of the gulf were literally swarming with these now much-prized crustaceans. The man who wanted lobsters simply drove down to the shore with a cart, at low tide, and with a fork, pitched in as many as he wanted and drove homeward again. After a great storm the shores were frequently lined with thousands of huge lobsters killed by the violence of the contending winds and waves against the rocks. The live fishermen of those times were sorely troubled with the lobsters who bit at their hooks and sometimes "every third fish" the lineman would draw in would be a huge lobster, whose weapons of offence and defence made him a formidable subject for removal from the barbed hook. They were got rid of and thrown into the sea as worthless, not without many an awkward nip, or scratch from their formidable claws, and if reports speak truly, the fishermen of those days, like our army of Flanders, "swore terribly" at times, and most frequently at the superabundant lobsters. Lobsters were everywhere in the shore waters, and were looked upon as a nuisance that there was little prospect of ever becoming abated. The nuisance has been baited to some purpose since then!

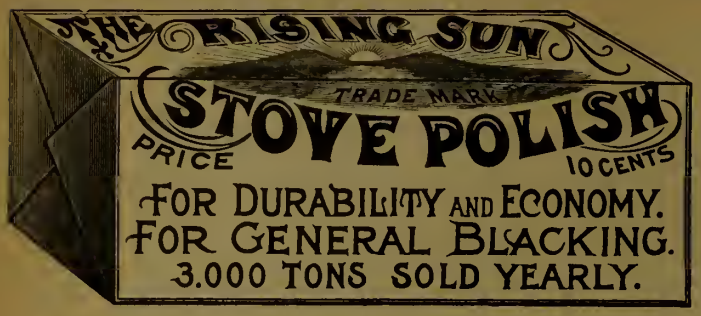
I have spoken of the pioneer lobster canner of 50 years ago, who made some money in the business though conducting it in a very crude fashion, but it was not till about THIRTY YEARS SINCE THAT the business began to develop and extend as a considerable industry in these parts. In those days the entire circuit of the island shore, the adjacent shores of Nova Scotia and New Brunswick, and the shores of the Magdalen Islands, far to the northward, were swarming with lobsters, a crustacean multitude, numberless as the leaves of Vallambrossa. Hon. Daniel Davies began a lobster fishery in connection with his other extensive fishing operations. At first the shellfish were caught and killed by "gaffing," as they swarmed along the shore. They were boiled and canned, and as the business was found profitable it was organized on a proper basis and the modern lobster trap introduced as the means of gathering this hitherto neglected harvest of the sea. Mr. Davies' factory, one of the earliest and a very successful one, still in operation, was established at Murray Harbor. Now there are about 15 factories within a distance of 12 miles along that shore, some 150 to 175 at various points around this island, and from 40 to 50 more around the shores of the Magdalens.

In those early days of the lobster fishery, back in the sixties, the lobsters were mainly large. A single one would fill two or three cans. The smaller lobsters were reckoned to be of no account, and when taken from the traps were returned to the sea as not being worth the labor of canning. Now, so greatly have the fisheries depleted the older lobsters that the fishery is wholly dependent upon a class of lobsters similar to those which then were thrown away as worthless, and it takes from seven to eight to supply the meat for a one-pound can.

Shortly after the time when Mr. Davies established his cannery in Murray Harbor, the Portland Packing Co. commenced operations here, which have since developed very extensive proportions. The lobster FISHERIES OF NEW ENGLAND HAD BECOME DEPLETED, and enterprising American fishermen had turned their attention to Nova Scotian waters. Thence they extended their operations to P.E. Island. Gradually the number of factories increased and multiplied. Farmers and their sons, acquiring a knowledge of the industry from being employed with the larger operators, and having shore rights, set up canning lobsters on their own account. Usually two or more neighbors joined together, built a small factory, and got together the necessary outfit of traps, boats, ropes, etc., and they, with their families, supplied the labor. They were, and still are, able to carry on the factory without greatly interfering with the work of the farm, and in good seasons found the harvest of the sea more productive than that of the land.

The number of these smaller factories, carried on as an outside business by men engaged mainly in farming, is very considerable, and being conducted with small outlay for labor, has been profitable where it was conducted with reasonable skill, but what was true of all the pioneer canneries, has been true of many of these—there has been large loss from unskilful canning. As for the business in general, it has been pursued with varying fortunes. Some of the operators have been successful in accumulating wealth, though, perhaps, all have had seasons in which the business was unprofitable. Thousands, and even tens of thousands of dollars have been made in a single season, only to be swept away by the losses of the following season. A big storm tears the traps by hundreds from their moorings, causing great loss. Again, after elaborate and extensive preparations for the fishery, the lobsters are scarce, or fail to come inshore in numbers sufficient to make the business profitable. And again, there has been great loss from discoloration of the meat, rendering it unsaleable. This last

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

cause of loss has been pretty well eliminated in our best factories with more skilful packing. All who are in the business are now more or less familiar with the methods propounded by Dr. McPhail (an island man, by the way), for the prevention of discoloration. As to the merits and practicability of this there are various opinions. One packer tells me that he regards Dr. McPhail's system as needless and involving much labor and difficulty. With skilful packing, without the new method, the loss from discoloration is small. One packer told me that in a total packing of 800 cases, from his factory this year, there was absolutely no loss. Another packer, also largely engaged in the export trade, tells me that he regards Dr. McPhail's method, or some modification of it, such as has been adopted by some island packers,

AS ABSOLUTELY INDISPENSABLE AND INVALUABLE.

This is not the place nor the time for an extended diicussion of that matter, however. Suffice it to say that there has been very great loss from discoloration of island lobsters, no doubt due in large part to unskilful methods of the smaller packers, and any practicable remedy that will prevent the recurrence of such losses would be hailed with pleasure by both canners and shippers.

As I have said, the owners of small lobster factories among farmers owning shore lots, where the crustaceans abound, mainly supply their own outfit and labor. An exception must be made of the cans, which they purchase. A number of the larger operators manufacture their own cans. They also separate the business of catching the lobsters from that of canning. The owner of the factory usually supplies the traps, ropes, etc., while the fishermen supply their own boats. This is convenient for the latter, many of whom spend a portion of the year in catching herring, mackerel, etc. When they turn their attention to lobsters, during the lobster season, they attend upon the traps belonging to the owner of the factory and are paid a stipulated rate per hundred for the lobsters they bring in. By this method, if the shellfish are found to be plentiful both the fishermen and the canners share in the profits, and if otherwise, they, to some extent, divide the loss.

The following table, for the greater part of which I am indebted to Horace Haszard, president of the Charlottetown Board of Trade, shows the number of cases of canned lobsters shipped from P.E. Island in the years named, and approximately the number of lobsters required to fill the one-pound can. There are four dozen one-pound cans in the ordinary case. Down to and including the year 1879 it is estimated that the average would not exceed three to the one-pound can :

	Cases.	No. per can.
1879	40,947	3
1880	82,750	3½
1881	115,165	4¼
1882	101,387	4¾
1883	65,934	5½
1884	72,875	6¼
1885	75,701½	6½
1886	64,357	6½
1887	52,585	6¾
1888	37,193	6¾
1889	45,283½	7
1890	32,776	7¼
1891	19,129	7¼
1892	27,515	7½
1893	46,583	7½
1894	45,751	7½
1895	46,923	8
1896	48,302	8

It ought to be observed in regard to the foregoing table that it is not guaranteed to be officially accurate, though generally correct. I have taken the figures for 1886, 1891 and 1892 at second-hand from non-official sources. And the exports here frequently include a portion of the pack from canneries on the north shore of New Brunswick. The number of lobsters to the can is, of course, an estimate, and therefore not absolutely reliable, but is sufficiently true to show the general trend of the business as to the decreasing size of the lobsters taken and the increasing depletion of the fishery.

DECREASING SIZE AND INCREASED NUMBER REQUIRED.

What is true of the fishery here in regard to the decreasing size of the lobsters taken and the increasing number required to fill a package is probably much the same as in the other provinces. It is terribly significant of the manner and extent to which the lobster species is being assailed by their human foes. Not only is the number of cases packed greater than it was 18 years ago—though with many fluctuations in the meantime—but it takes two and a half to three times as many fish to the can. One pack of 40,947 cases in 1897 was made of about six million lobsters ; a pack of 48,302 cases in 1896 involved the destruction of probably eighteen and a half millions of the shellfish. This is on a basis of eight to a can, but while one or two packers with whom I have conversed give that, or a slightly less average, there are others who estimate as high as nine or ten, which is probably true of certain localities. And we may make some allowance for a dispositon on the part of packers to underrate, rather than overrate the size of the lobsters they utilize. It is true that in an exceptional year like 1881, when the total pack was more than twice that of 1896, the destruction of lobster life was as great as in the latter year, but after making all proper allowances it must be apparent to those concerned in the continuance of the fishery that we are moving at a rate which threatens the practical extinction of a valuable fishery at a not far distant date.

The increased prices of this year afford a powerful incentive to prosecute the lobster fishery with increased enterprise and industry. I have not quoted prices here, as The Herald has already dealt with that branch of the question, and ours would not materially differ, in the different years, from those you have quoted, although some packers here claim to have realized as high as $10 per case. Is the slaughter to go on until this valuable industry, of which the maritime provinces and Newfoundland have a monopoly, is destroyed by over-fishing? No

Empire Coffee

19c. per lb.; 25 and 50 lb. air-tight cans.

Will suit more Coffee drinkers than any other Coffee.

Lucas, Steele & Bristol - Hamilton

FOR KLONDIKE OUTFITTERS

REMEMBER WE SELL

Bird's Egg Powder

A complete substitute for Eggs.

ALSO . . . .

Bird's Custard Powder

Which makes the richest Custard without Eggs at one-half the cost and trouble.

For prices, write—

James Turner & Co.

HAMILTON, ONT. (Established 1844.)

Keep your stock Fresh.

The mistake merchants often make is to buy too largely at a time of Condensed Goods, i.e., Condensed Milk, and Condensed Coffee and Milk. Buy in small quantities, and buy often, and buy "Reindeer" brand when you do buy.

GREAT VALUE IN PACKAGE TEA.

CROWN BLEND Best value in the market.

Sales increasing every week. A trial will convince—sold only in lead packets, 25c., 40c. and 50c. Your stock is not complete without it.

THOS. KINNEAR & CO., Agents, 49 FRONT ST. EAST Toronto

province has so much at stake in the matter as Nova Scotia, which now, and for many years past, has produced the lion's share of the Canadian pack, and it is not pleasant to contemplate the prospect of seeing our lobster fishery reduced from large proportions to the depleted and forlorn condition of the same industry in New England.

A WELL-KNOWN CHEESE MAN.

ASSOCIATED with Canadian dairying are the names of some of Canada's ablest citizens, but none are deserving of greater mention than Mr. A. F. MacLaren, M.P. Mr. MacLaren has been closely identified with our dairy interests from his early boyhood days. It has been said of many people that "they were born with a silver spoon in their mouths." In the same way it might be said of Mr. MacLaren that he was born with a piece of good Canadian cheese in his mouth, so closely has he been associated with every progressive movement for the advancement of our cheese industry.

Though he has lived in Western Ontario for many years, Mr. MacLaren was born in the town of Perth, in Eastern Ontario, and came with his father to Perth county when only two years of age. His education was obtained at the common school, and it is in noways discreditable to Mr. MacLaren to state that his early education was very limited indeed, and that his present wide knowledge of dairy matters and the important positions which he now occupies, both in connection with the dairy associations and in the field of politics, have been due to his own ability, perseverance and push. He worked on a farm till he was sixteen, when he began cheese-making at the Fullarton cheese factory, in the county of Perth. He spent four years as a maker, during which time he had charge of the Bryanston factory, in London township, at the same time that Prof. Robertson, now Agricultural and Dairy Commissioner for the Dominion, had charge of his first factory at North Branch, in the same township. It is worthy of note that these two men, so prominently identified with everything that has been progressive in Canadian dairying, began their early training in practical cheese-making about the same time and in the same locality.

In 1878 Mr. MacLaren entered the wider field of cheese buying, in which he has continued with marked success till the present time. Unlike some of the buyers, who go through the country inspecting cheese, Mr. MacLaren always had a word of advice for the makers, and many of those who are today making fancy cheese owe much of their success to his counsel and instruction. In 1892 Mr. Maclaren began the manufacture of "MacLaren's Imperial Cheese." In this venture he has been particularly successful, and "MacLaren's Imperial" is known in every city in America, where a really delicious fancy is fully appreciated.

Mr. MacLaren is considered to be one of the best judges of cheese in Canada, and is in demand at the leading exhibitions to judge dairy products. His ability and experience in this regard were fully recognized during 1893, when he was appointed judge of cheese at the World's Fair. Every dairyman fully appreciates the splendid service rendered to Canada by Mr. MacLaren in this capacity.

For many years he has been closely identified with the Western Dairymen's Association, and has been one of the prime movers in the many advanced movements which have characterized the work of that organization in recent years. He has filled every position in the gift of its members, and for two years has been the association's able and esteemed president. Mr. MacLaren has been specially honored outside of the dairy, and is the representative of North Perth in the Dominion Parliament, to which position he was elected in 1896.

Mr. MacLaren's genial manner, natural ability and splendid generosity have won him many friends, who hope that he may long enjoy the popularity and esteem which he has deservedly won. Farming has nothing but good to say of a man of Mr. MacLaren's ability and standing, and trusts that his services may long be available in promoting the dairy interests of Canada.—Farming.

DEATH OF MR. PATRICK COOKE.

Mr. Patrick Cooke, a well known and highly esteemed member of St. Patrick's parish, Montreal, whose venerable figure was so familiar during the recent renewal of the mission under the auspices of the Redemptorist Fathers, passed away peacefully at his late residence, 2067 St. Catherine street, last week. Mr. Cooke was a native of Dublin, Ireland, and came to Montreal nearly half a century ago.

He leaves four daughters and three sons, the latter being well known in commercial and athletic circles. They are Mr. R. J. Cooke, confidential clerk and office manager for Caverhill & Kissock, who also for many years occupied the office of president of the Shamrock Lacrosse Club; Mr. Frank Cooke, and Mr. T. J. Cooke, of the firm of T. J. Cooke & Co. The funeral took place on Monday morning at 7.30 to St. Patrick's church, where a solemn requiem mass was chanted, after which the remains were transferred to Cote des Neiges cemetery for interment in the family burial plot.

THE BURGLARS DRANK WINE.

Mr. John Scanlan's grocery store, Ontario and Bleury streets, Montreal, was broken into by burglars early Wednesday morning. They evidently had a good time, as they ate and drank the best to be found in the store.

The burglars cut out the lock of the front door by means of chisels. Once inside, they had been in no hurry, but had helped themselves to biscuits and cheese and the choicest liquors.

Mr. Scanlan says he is unable to say just how much his loss will be, but estimates it at about $100. The burglars had confined their attention to food supplies, for there is nothing missing except hams and wines, with exception of biscuits and cheese, which were evidently eaten in the store.

Between You and Us

there is an absoluteiy clear road—that is why we say "from Manufacturer to Retailer direct." And that is why we are able to give you the very highest quality in everything we make—the middleman's profit is turned directly into your pocket you see, and it helps you to better satisfy your trade.

Corn Meal—as a suggestion "Gold Dust" because of its color and purity and matchless value. And because we paper line our barrels you get just as it leaves the mills—clean, full weight.

Tillson's Gold Dust Corn Meal

The Tillson Company, Limited
Tilsonburg, Ont.



There are yet a few who are not using Pure Gold Windsor Square Blue ; it is because they have not tried it or because it has not been brought to their attention. Try it yourself and you will know its merits ; have your customers try it and they will be convinced.

It is put up in 1 oz. squares, 3 in a neat package, 64 packages in a box.

Have we your Order?

PURE GOLD MFG. CO.
Toronto

SALT ✦ SALT

—"The Salt of the Earth"—

RICE'S PURE SALT

HAVE YOU IT?

SOLE MAKERS

SALT **North American Chemical Co., Limited** SALT

Goderich, Ont.

A "TIP" ON

VALENCIA RAISINS

Valencia raisins will certainly be selling in the near future at considerably higher figures than present quotations, particularly the better fruit, such as "Selected"—stocks of which are already rapidly contracting. Advances in the outside markets confirm our views in this respect. Our advice is "Buy your requirements in **good** fruit now"—you can always depend upon plenty of **poor** stock offering at the tail end of the season.

☞ **We offer inducements in the best packers' fruit to prompt buyers.**

THE DAVIDSON & HAY, Limited, Wholesale Grocers and Importers, **Toronto.**

LUMBER IN THE STATES.

THE Northwest Lumberman gives statistics showing that the lumber cut in the Chicago, Minneapolis and Duluth districts of the United States was 6,233,454,000 feet in 1897, as compared with 5,725,763,035 feet in 1896, an increase last year of over 500,000,000 feet. At the end of 1897 there was a decrease of over 50,000,000 feet in the stocks on hand, which shows that the demand increased even more largely than the supply.

The Chicago district seems to be on the decline as a producing area, a decline of 22,000,000 feet being noted during the past year, even though the cut in 1896 was 326,000,000 smaller than in 1895.

The centre of activity seems to be Minneapolis, in which city 477,269,000 feet were cut last year, as compared with 322,169,000 in 1896, an increase of 153,169,000 feet. Below the city the cut increased by 170,000,000 feet. Above it a gain of 65,000,000 feet was made. In the Duluth district an increase in the output of 150,000,000 feet was effected.

This cut included 462,230,000 feet of hemlock, besides 5,771,224,000 feet of white and Norway pine.

The hardwood production of Michigan, Wisconsin and Minnesota is steadily increasing, especially where settlement is increasing or pine is becoming scarce. The total hardwood cut for the year was 464,380,000 feet, as compared with 357,266,000 feet in 1896, an increase of 107,114,000 feet. As the business of handling hardwood is steadily getting into the hands of strong firms, a steady increase of their production may be expected.

BOUND FOR THE KLONDYKE.

Messrs. Gus. Dennler and Joe Keller, Middleton, N.S., intend to go to the Klondyke.

Two young men have started from Woodstock this month for the Klondyke and five others will start in a few days. They have nine trained dogs to draw their supplies, which will be purchased on the Coast. They go via Skagway, Teslin lake and up the Yukon to Dawson City.

Centennial Alaska Transportation Co. will put on two boats from Vancouver to Dyea and Skaguay. The company has purchased the Taksago in Japan for $50,000 and rechristened it the Centennial.

A party of ten left Wallaceburg, Ont., this week for Vancouver. Messrs. S. Somers and Thomas Crow left some time ago intending to purchase supplies at Chicago, but have since determined to outfit at Vancouver to save duty.

An Owen Sound party, consisting of Ezra Brown, Henry Brown, Wm. Adams, Jas. A. Frost and J. C. Griffiths, will start on Tuesday next for the far off Klondike gold fields. The party will go by way of Edmonton, and will first explore the district bordering on the Peace river. All the supplies, even to the harness of the horses, which will be purchased at Edmonton, have been bought from Owen Sound merchants.

There is a likelihood of a keen rivalry between the C.P.R. and the other western railroads for Klondyke business. The C.P.R. intends to keep Canadian rates $7.50 for first class, and $5 for second class less than any of the other lines. Rates are now low, but the prospects indicate even lower rates.

Messrs. Andrew McRae, James McRae, and John Lundy, left Guelph last week for the Yukon. They will be joined at Victoria by Messrs. Coleman, Crocker, Moore, and Capt. Le Blanc, of that city. They go via Dyea, the Chilkoot Pass and Tagish lake to Teslin lake, and will start prospecting on the Nisullin river.

An Almonte correspondent of The Ottawa Journal says: One of the latest victims of the Yukon gold fever has purchased a complete Klondyke outfit, including a sleeping bag, which latter apparatus he tested by sleeping in his garden last night while the mercury stood at 20 below zero. He reports having spent a very comfortable night, and seems none the worse for his Arctic experience.



GROCERS! Do you know that the sale of ENAMELINE in America is more than Double that of any other Stove Polish on earth? Do you know that the sale of

Enameline

The Modern STOVE POLISH

In Europe is more than the entire output of any other brand of Stove Polish in America? Such is A FACT! Why? Because Consumers and the Trade demand ENAMELINE.

THE PRESERVATION OF EGGS.

THE question of preserving eggs, in other words, of devising some scheme by which the hen product could be kept indefinitely, has probably been the subject of greater research than almost any other mentionable branch of investigation along similar lines. Dozens of men have thought that they had something by which they could preserve eggs from decay, but up to this time, all of these wonderful discoveries have proven worthless when put into practice. Nearly all of the "treatments" consist in sealing up the pores of the egg-shell. By several of these schemes eggs can be kept for several weeks, or even months, but when finally broken, they bear no resemblance to a fresh egg.

The latest of the ideas, whose strong point is to seal the egg against the inroads of the air, has been devised by one M. Bournof, a Frenchman, whose method is as follows.

Dissolve in two-thirds of warm olive oil one-third of beeswax, and cover each egg completely with a thin layer of this pomade applied with the tip of the finger. The egg-shell by degrees absorbs the oil, and each of the pores becomes filled with the wax, which hermetically seals them. The discoverer also thinks that the germ may be preserved in this manner for a considerable length of time.

During the past week The Grocery World has received a report of certain experiments made by the National Agricultural School of Germany into the efficacy of all the principal methods of preserving eggs. At the beginning of July twenty fresh eggs were treated by each method, and examined on the following February. All of the eggs which were soaked with brine, one of the commoner methods, were found to be unfit for use through having been saturated with salt. The reports on the other methods tried, here presented, give the percentage of eggs which the method in use failed to keep :

	Per cent. spoiled.
Wrapped in paper	80
Kept in a solution of salicylic acid and glycerine	80
Rubbed with salt	70
Packed in bran	70
Coated with paraffine	70
Painted with a solution of salicylic acid and glycerine	70
Immerse in boiling water 12 to 15 seconds	50
Treated with a solution of alum	50
Kept in a solution of salicylic acid	50
Coated with soluble glass	40
Coated with collodion	40
Coated with varnish	40
Rubbed with bacon	30
Packed in wood ashes	20
Treated with boric acid and soluble glass	20
Treated with potassium permanganate	20
Coated with vaseline and kept in lime water	All good
Kept in soluble glass	All very good

From this it appears that only two methods out of the nineteen tried were really able to preserve the eggs.

HAMILTON RETAIL GROCERS.

The regular monthly meeting of the Hamilton Retail Grocers' Association was held in the association rooms, No. 100 King street east, with Mr. C. J. Bolligan, president, in the chair, and a fair attendence. It was suggested that in order to increase the attendance the names of the attending members be put in a box and the last name drawn out each evening receive a year's subscription free. There was a strong feeling shown in favor of abandoning the giving away of calendars, which, it was said, has become about as big a nuisance to the trade as the old Christmas present trouble. The question of limiting credit was discussed, and a sub-committee was appointed to deal with it. The wholesale trade has been reducing discounts and shortening time for payments, and the retailers feel that they must take action also.

The coupon system was strongly denounced and shown to be decidedly against the interests of the grocers. In some parts of the United States the evil has grown to such an extent that legislation is being introduced to deal with it.

It was decided to meet at 8 o'clock, instead of 8.30, hereafter.

Mr. A. Ballentine was appointed to go to Ottawa to interview the Government, in company with delegates from other retail grocers' associations, to ask that the Act be amended so that civil service employes' salaries be made attachable for just debts ; also that fees for the inspection of weights and measures be abolished.

ATTENDANCE AT MEETINGS.

The Hamilton Retail Grocer's Association is considering a scheme for the encouragement of a better attendance at the association's monthly meetings. The idea is to put into a box the names of the members present at every meeting, and at the close of the meeting the members' names are to be drawn, the member whose name is on the last paper to receive his yearly fee of $2 in return. The names of the successful members are to be kept secret till the end of the year.

The demand for "Salada" Ceylon tea is so great that the growth of the business in Montreal is assuming enormous proportions. An enlargement of premises, with increased facilities for handling the trade, has become imperative, and extensive alterations are under way at their St. Paul street depot, Montreal.

CALIFORNIA PRUNE SITUATION.

Stocks of Santa Clara prunes on the Pacific coast are reported to have been more closely cleaned up than ever before at this season, and the choice of buyers is said to be restricted to the sizes between 50's and 70's. Forties, according to recent reports, are almost out of the market, while sizes smaller than 70's are said to be equally scarce, and as the demand runs chiefly on the fruit that is now in smallest supply, holders, it is reported, are able to get a premium on them. The four sizes, in bags, are not to be had below 3c., f.o.b. for the Coast, and some holders are now asking 3⅛ to 3¼c. It has been intimated that an effort has been made to bear the market by eastern parties it being hinted that there was some concert of action between a number of large buyers in this direction, and that while it has so far failed it has not been entirely abandoned. The cheaper southern prunes, it is also intimated, have been used as a means to keep down the price of Santa Clara stock. However this may be, remarks The New York Journal of Commerce, the fact remains that prices here are below the figures at which the stocks could be renewed at the present cost of similar goods in California.

GROCER SANG A SONG.

A certain Danbury groceryman entered the house of a customer the other morning, says an exchange, and was immediately greeted by the matron of the house with a strange question.

"Can you sing or whistle ?"

He replied that he could, while a look of almost blank astonishment spread over his features.

"Well," said the woman, without paying any attention to his astonishment, "what is that slow tune they sing at funerals, and sometimes at the beginning and end of meetings. It's an awfully old tune, real old-fashioned one, but I can't think how it goes ?"

The groceryman is a Yankee, and can turn his hand to almost anything, so he tackled this task with his usual good nature. After trying several, he puckered up his mouth for a last try, and started on "Old Hundred."

"That's it, the Doxology," she said. "I've been trying to think of that for two or three days."

The groceryman says that he has been asked to do almost every kind of an errand, but this was the first time that he had to give a concert.

A large party is gathering in Belleville for the Klondyke. It will go by the Chilkoot Pass route.

There's a Reason for Everything

There's a reason why our sales of **LUDELLA CEYLON TEA** were larger in January, 1898 than ever before. We depend entirely upon quality, and firmly believe quality should be the standard for price and not price the standard for quality. When you desire quality at the right price--a price that enables you to obtain a fair profit--write us for samples of Ludella.

25, 40, 50 and 60c. lb.—in lead packages.

H. P. ECKARDT & CO.

Wholesale Agents **TORONTO**

The question is often asked, why is it

Grand Mogul Tea

sales are increasing daily with limited advertising. The answer is not far to seek. The excellent flavor and strength is appreciated by the public. **Coupons in every package.**

Flag and Crown Japan Tea was bought by us before the advance in price. We offer at old price for this month. It is a trade winner. Write for samples.

T. B. ESCOTT & CO., Wholesale Grocers, **LONDON, ONT.**

Canadian Dealers too Often Deceived

It is of vast importance that every dealer should exercise the greatest caution when buying Paste Stove Polish.

The **QUICKSHINE** has attained such immense popularity that unscrupulous people have gone into stove polish business and are manufacturing polish that pays them tremendous profits. The materials employed in the composition of these imitation packages are so poor and cheap that the woman who buys them can never get the results she desires, and in this manner, to a certain extent, injures the sale of the good article.

When stove polish is required for domestic use ask your dealer or wholesale grocer for **QUICKSHINE STOVE POLISH,** and accept no substitute in the way of imitation package polishes, or polishes that are two-thirds soap and one-third polishing material.

If your wholesale dealer does not sell **QUICKSHINE**, send direct to us for same, stating the wholesale dealer you wish us to send it through; or if you prefer it sent direct, we will forward same at once. Price per 3-doz. Case, $2.25.



THE ALPHA CHEMICAL CO. - Berlin, Canada.

THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN, Toronto.

THE MacLEAN PUBLISHING CO.
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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

THE CRIMINAL LENIENCY OF CREDITORS.

DOLLARS make cowards of us all. Men fail in business regarding whose dishonesty there is no question. The evidence as to fraud is not even circumstantial. It is positive. And yet creditors draw the curtain around it as if they were the guilty instead of being the victims of the guilty.

There have been lately some of the most flagrant cases of dishonesty. Emboldened by their previous fraudulent actions, men have clearly planned, apparently without any attempt to cover their tracks, to rob their creditors, but not a hand has been laid upon them.

This leniency on the part of creditors is not born of any desire to throw their cloak to those who have robbed them of their coat. Rather it is dollars which have made them cowards.

It costs dollars to carry a case into court, and it is better that the biggest rogue born should be allowed to escape punishment and again be permitted to continue in business than that they should get a few cents on the dollar less.

From a dollar and cents point of view this may be all right, but from a moral point of view it is all wrong.

If one man sees another commit a crime and assists by his silence, or in some more practical way, the perpetrator of it to escape, he is considered an accessory after the fact and punished accordingly.

But it appears to be a horse of another color when it comes to dealing with debtors who deliberately rob their creditors.

The man who deliberately robs his creditors is no less a criminal than the man who breaks into his neighbor's house and steals his goods.

The present loose method of dealing with fraudulent debtors is a premium upon dishonesty. And not only that, but it helps dishonest men to go back to business and repeat the operation of knifing honest merchants who pay one hundred cents on the dollar.

Where fraud is obvious, it is the duty of creditors to assist the law in placing those guilty thereof behind prison bars, instead of behind their own counters again. And the results would, in the long run, be beneficial to the creditors themselves, as well as to those merchants who would be protected from the competition of dishonorable men.

ADVANCE IN SUGAR.

ALL refined sugars were advanced 1-16c. per lb. by the Canadian refiners on Tuesday last. The advance began with yellows, but before the day closed it was extended to the granulated descriptions.

The appreciation is in sympathy with the outside markets. Two or three fractional advances have taken place in London, Eng., during the past week, while in New York an improved business is experienced, with all refined sugars ⅛c. per lb. higher.

The key to the sugar situation at present appears to be Cuba. It is thought that the crop there is not as large as it was expected to be, the latest estimates placing the yield at 300,000 tons, which is about 100,000 below former estimates. In consequence of this owners are holding on to their sugars and prices are advancing.

The belief is still common in the trade that the Dominion Government will increase the duty on refined sugar, particularly in view of the fact that, taking into consideration the German export bounty of ⅜c. per lb., the protection enjoyed by refined sugar is only about ⅛c. per lb.

THE ISSUE IS BUSINESS.

GOOD government does not depend upon the success of any one of the two great political parties which exist in Canada. It depends upon the character of the rank and file of the men who are sent as representatives from the different constituencies.

The Government itself is in reality a committee of management selected from the great body of representatives elected by the people. And, unless the great body of representatives be wisely and well chosen, it is not possible to get a good Government. If the source of the stream be impure it is not to be expected that the main body will be pure.

Less than three weeks from now the people of Ontario will be called upon to elect representatives to the Provincial Legislature. The opportunity will not come to them for another four years. And it behooves them to exercise well their franchise.

The business men of the province should be particularly interested in getting good representatives. Bad representatives mean bad government, whether it be Liberal or Conservative in complexion, and bad government is in turn a bad thing for the business interests of the country.

Representative government is still on its trial. So far the evidence has not been as strongly in its favor as it was anticipated it would be. And the reason, forsooth, is that the men sent to the various representative institutions have not as a rule been fitted for the positions they have been sent to fill.

Men do not gather figs from thistles nor grapes from thorns. And here we have been sending professional men to the Senate, to the Dominion Parliament, and to the Provincial Legislatures who were rich in party trickery and poor in business common sense; deeply concerned about the welfare of party and unconcerned about the welfare of country when it clashed with party exigencies. How could good results be expected under such conditions?

The business men of this country owe nothing to party, Conservative or Liberal. Politicians are politicians. Their names may be different; but there is no dissimilarity in their methods.

If there is a debt owing by any one it is by the politicians, and the creditors are the

business men of the country who have suffered because of their mismanagement and their ignorance of the duties entailed upon them.

The principles which underlie the management of a mercantile or manufacturing establishment should underlie the management of the affairs of a country. But too often they are the very opposite.

In an ordinary business the concern of the head of each department is for the interests of his employer. He lays out every penny with the hope that it will return other pennies. His staff of assistants he assays to keep to the minimum point without impairing its efficiency.

The concern, too often, of those ministers who are at the head of departments in governments, both provincial and federal, is not how few assistants commensurate with public welfare they can get along with, but how many they can crowd in without stirring up the indignation of the public.

The Ontario Legislature, just dissolved, was composed of 94 members. Out of this number only 17 were merchants, while there were 38 farmers, 14 lawyers, 7 doctors, 5 journalists, 5 lumbermen and 8 miscellaneous. In the cabinet itself the proportion of lawyers is much larger than it is in the House: Out of seven ministers five are disciples of Blackstone.

The farmers and lawyers between them comprise over 55 per cent. of the whole. And we all know that farmers, as a rule, array themselves against wise business legislation, because they believe business men to be cumberers of the ground and little, if any, better than robbers, while lawyers are about as impracticable a class of men as one could meet. They know something about law, but they know nothing about business.

THE CANADIAN GROCER does not advocate a legislature for business men; but it does advocate a legislature of men endowed with business common sense.

The management of a province is as much a business matter as is the management of a grocery, hardware, dry goods or any other kind of business. If we delegate this duty to farmers, lawyers and other descriptions of professional men we cannot expect efficient and economical administrations.

Put the farmer in the field, the lawyer in the court room, the doctor in the sick room, but delegate business to business men.

If the business men of Ontario will exercise their influence on behalf of and vote for business men the next Ontario Legislature will contain much better material than did its predecessor.

Never mind whether this or that candidate be a Liberal or a Conservative. The crucial point should be, has he good business ability. If he has, vote for him.

There should not be any qualms of conscience about sacrificing party feeling. No great party questions are at stake. Protection or Free Trade are no more an issue than the Corn Laws. If there be an issue it is Business, and business men ought to have strength enough to clear themselves from party influence and vote that ticket.

The employes of the great biscuit combination, which has been formed in the United States, will be allowed to purchase stock in the concern. In other words, a sop is being thrown to the working man, to try and keep him quiet.

QUESTION OF SEALED PACKAGES.

The Montreal Board of Trade have appointed a committee, composed of Henry Miles, W. B. Matthewson, and H. Laporte, to deal with the question of sealed packages.

This action was taken at the request of the St. John, N.B., Board of Trade, which has been petitioning the Inland Revenue Department to have all sealed packages of provisions, such as teas, tinned fruits, vegetables, etc., stamped with the exact weight of their contents and the year in which they were packed. The Commissioner of Inland Revenue seconded the request of the St. John board for a committee to enquire carefully into this important matter.

The committee appointed is composed of gentlemen well able to handle the matter in all its details, and it is certain that the department will receive some useful information as a result of their deliberations.

The suggestions of the St. John people are pertinent, and members of the jobbing trade, who have been spoken to, state that a closer supervision of the making and sealing of a lot of the goods in question is badly needed.

A QUALIFIED BUSINESS MAN.

HOW little business qualifications are considered by party caucuses met to nominate candidates for parliamentary honors is exemplified in the consistency of Glengarry in the pending Ontario general election.

This constituency was represented in the late house by Mr. David McPherson. Mr. McPherson has the instincts of a practical business man. As far as we are aware he never kept a store, but he has for a number of years been the moving spirit in the cheese industry of that part of the country in which he lives. To such an extent has that been recognized that he is known far and wide as the "Cheese King."

But in spite of all he has done for the cheese industry of his own district in particular and that for the country in general, his old party will have none of him, but prefer in his stead another who has had neither business nor parliamentary experience to qualify him. The constituency will, however, have an opportunity of retaining him as its representative, for he will run as an independent candidate.

If the electors of Glengarry are wise they will elect Mr. McPherson as their representative. The ability he has displayed in promoting the cheese industry of the country has alone entitled him to the support of all those who recognize the value of having men of business common sense in the House. But Mr. McPherson has shown by his action in the Provincial Parliament, and particularly as a member of the Public Accounts Committee of that institution, that the business quality did not desert him when he was inside the House.

That which has been tried and proved true to the test should not be cast overboard.

SHORTAGE IN CASSIA.

Advices from London, England, indicate that cassia is tending the way of most spices. At the end of 1897 there were only 41,650 packages there, compared with 64,500 in 1896, 103,900 in 1895, 136,450 in 1894, and 151,000 in 1893.

The decrease in the supply is due to the severe frost in China away back in 1892. It is estimated by authorities on the matter that the yield will continue to decrease and prices to increase for another couple of years.

A DUTY ON TEA.

TEA buyers are getting nearer to sellers' ideas in the matter of prices, but are not yet close enough to permit of any extensive business being done. If current indications are reliable, they are going to gain nothing by holding off, for the tendency seems rather toward advance than decline. Demand for Japan teas, worth from 15 to 16c, in the United States, is taken to be a sign in this direction, and it is worthy of note that importers or commission men who control any of this grade in Canada express a disinclination to send them across the lines, as they feel that they will be wanted at home.

One of their chief reasons for this belief is the fact that the expectation is again gaining ground that the Canadian Government may impose a duty on tea during the present session of Parliament. This opinion is based on the assumption that when the Finance Minister brings down his estimates it will be found that, owing to the preferential clause of one-eighth having been so widely extended, expenditure and revenue will not meet.

The difference will have to be made up promptly, and the most expeditious way of doing so is to impose a specific duty on tea of, say, 5c. per pound.

If this is done it will have a tendency to decrease the importations of cheap teas.

Canada's consumption of tea is estimated at 20,000,000 pounds per annum, and a duty of 5c. would mean a revenue to the Government of $1,000,000.

Tea importers, as a rule, are in favor of a duty, and contend that it would not be a hardship to the consumer. The retail price would not be materially affected by it, and if the consumer had to buy a higher grade and dearer tea he would find that a given quantity of it would go much further than the same quantity of a poorer article.

STRONG OUTLOOK FOR PIMENTO.

The outlook for pimento is strong. It is estimated that the Jamaica crop this campaign will be only about 22,000 bags.

The import of this may be gathered from the fact that the crop of late years has averaged about 65,000 bags.

Not only is the new crop light, but the same is to be said of stocks of last season's goods in the terminal markets. For instance, in London the stock is only 6,650 bags against 20,000 the same time last year. Stocks in Hamburg, Bremen and Treiste are exceedingly small, and these ports are trying to buy. Supplies in New York are also small.

In view of the present statistical position of the market, higher prices are confidently looked for.

CALIFORNIA ORANGES.

Mr. A. S. Westfall, of Westfall Bros. & Co., New York, who has returned from California, says that in his estimation there are 7,000 or 8,000 cars of oranges yet to be shipped from the state this season. The bulk of the fruit for the balance of this season, he says, will run choice on account of the extreme cold weather they have had there.

THE CLOVE SITUATION.

What the future of the clove market will be, on account of the abolition by the British Government of slavery in Zanzibar, is a problem difficult to solve.

The average supply of cloves received from Zanzibar for the period between 1892-95 was 135,000 bales per annum. In 1895 the quantity ran as high as 166,500 bales.

Slavery was abolished two or three years ago, and since then there has been a gradual falling off in the yield, for the owners of the estates whereon the cloves were raised have had to pay such high prices for their labor that they have not been able to go so extensively into clove cultivation as they formerly did. As a result, large portions of estates which were formerly devoted to clove culture are now covered with rank undergrowth and grass.

During the season 1896-7 the output had shrunk to 85,000 bales, while the estimates for the season of 1897-8 are only 35,000 to 40,000 bales.

In London, England, according to advices received this week in Toronto, stocks were only 71,700 bales, against 78,300 the same time in 1896, and 80,000 in 1895.

Prices are steadily appreciating. One day last week alone there was an advance of 1c. per pound.

PENALTIES RE WORD "LIMITED."

SOME misunderstanding seems to exist as to what action was taken by the Ontario Legislature, at its recent session, in regard to the Act governing limited liability companies.

It will be remembered that by the Act of 1897 the abbreviation of the word "Limited" was prohibited on signs, business paper, cheques or, in fact, any documents whatsoever, heavy penalties being prescribed for violation thereof. The irritating character of this, together with the loss entailed, is known to everyone.

The amendments made to the Act during the last session are designed to remove the unjust and irritating features thereof.

One wise provision suspends the operation, as far as companies incorporated before April 13, 1897, are concerned, until January, 1900, of the clause imposing penalties for abbreviating the word "Limited." The suspensory clause reads as follows:

> In the case of companies incorporated before the thirteenth day of April, 1897, this section shall not take effect so as to render any such company, or the directors or officers thereof, liable to the penalties or liabilities hereby imposed by reason of such company using the abbreviation "Ltd." or any other abbreviation of the word "Limited," or to companies lawfully incorporated without the word "Limited" forming part of the name or style thereof, until after the first day of January, 1900; but this shall not relieve any such company from any penalty to which it would have been liable prior to the passing of the Act passed in the 60th year of Her Majesty's reign, chapter 28.

Another proviso makes the use of the word "Limited," in its full form, on bales and packages, optional.

A clause which will give a great deal of satisfaction, especially to those companies which have been harassed by pettifogging lawyers, reads:

> The penalties provided by the said Act shall be recoverable only by action at the suit of, or brought with the written consent of, the Attorney-General of the Province of Ontario.

Thanks to the amendments to the Act, joint stock companies will now be able to use up their old stationery, signs, etc., in which the word "Limited" is abbreviated, while every Tom, Dick and Harry with a desire for money and notoriety will be precluded from instituting proceedings at his own sweet will.

But the Legislature should have made all these wise provisions when the Act was under consideration ten months ago.

Some people imagine the universe revolves around them; but the only thing that revolves around them is themselves, and that is small, indeed.

Our Stock Taking

Is now over and we have decided to reduce our stocks in such lines as :

Valencia Raisins, Fine Off-Stalk
Valencia Raisins, Selected, in boxes and ¼ boxes
Valencia Raisins, 4-Crowns, Layers

THE BEST KNOWN BRANDS.

We are just receiving a carload of

CALIFORNIA EVAPORATED FRUITS

of every description, in boxes 25-lbs. each, and 1-lb. cartoons. All above Dried Fruits are offered at the very lowest possible price.

Molasses

How is your stock? We are now offering:

Extra Choice Barbadoes Molasses
Fancy "Pons" Porto Rico Molasses in puncheons and tierces
Choice "Pons" Porto Rico Molasses in puncheons
Fine "New Orleans" Porto Rico Molasses in barrels and half-barrels, at prices defying competition.

Don't forget that our assortment of Fish is complete, and we can give you satisfaction, both as to quality and prices.

Write for Samples and Prices, it will pay you.

Laporte, Martin & Cie., Montreal

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

WARREN BROS. & CO. are offering lower province sweet corn in handsome packages. The quality is said to be exceptionally fine.

"Enameline," once tried, sells itself.

The Davidson & Hay, Limited, are quoting good, dark syrup at a low price.

Laporte, Martin & Cie. have cut down their price for fish, of which they have a full assortment.

The Dawson Commission Co., Limited, are receiving a choice lot of sea herring in barrels this week.

D. Gunn, Bros., & Co., have a great many enquiries for smoked meats from British Columbia.

Bulk pickles are scarce. Buyers can have their wants supplied from a stock held by H. P. Eckardt & Co.

Buyers of syrups and molasses can procure a varied assortment by applying to Lucas, Steele & Bristol.

T. Kinnear & Co. are booking a good many orders for future delivery for their "Goat" brand Japan tea.

The Davidson & Hay, Limited, are in receipt this week of direct shipments of Ceylon and Assam Pekoe teas.

Genuine Labrador herring can be had at Laporte, Martin & Cie's. These herrings are scarce on the Canadian market.

The Davidson & Hay, Limited, quote close prices on shelled Grenoble walnuts and shelled filberts in order to reduce stock.

A full stock of California evaporated fruits in bags, boxes and cartoons, are rapid sellers with the Eby, Blain Co., Limited.

The Davidson & Hay, Limited, report good sales, during the past few days, of California fruits—prunes, apricots, etc.

California prunes, including 30's and 40's, "Harvest" brand, the juicest fruit in the market, are selling freely with the Eby, Blain Co., Limited.

H. P. Eckardt & Co. are ready for the Lenten fish business, and are now selling quintals of fine cod, boneless fish and pure cod in 1-lb. blocks.

Perkins, Ince & Co. are receiving into stock, this week, a shipment of Maracaibo green coffee from the Cucuta district. The quality is excellent.

The Eby, Blain Co., Limited, state that they have been busily engaged since the first of the year in connection with Yukon supplies. Their stock embraces many articles not otherwise procurable, and which are necessary to comfort and good health in the far north.

Grocers can have fancy Porto Rico molasses in puncheons and tierces from Laporte, Martin & Cie. This firm has a fine ot on hand just now.

"Yes," say Lucas, Steele & Bristol, "we are offering exceptional values in Indian and Ceylon teas at 17 to 18c. Have them in half chests as well as in chests."

White beans and evaporated apples—an unusually fine sample of each, at prices to interest close buyers—are moving freely with the Eby, Blain Co., Limited.

"Golden" evaporated apricots, in 25-lb. boxes, are being offered by the Davidson & Hay, Limited. This is particularly fine fruit—dry evaporated, not soaked.

W. H. Gillard & Co. report a brisk demand for their special lines of tea in 1-lb. German parchment cartoons. They are attractive shelf goods and fast sellers. .

The Eby, Blain Co., Limited, state that, as their stock of fall-caught trout and whitefish is within moderate limits, owing to heavy sales, they advise early purchases before it is all sold.

T. A. Lytle & Co., Canada Vinegar Works, Toronto, have received the bronze medal awarded them at the Victorian Era Exposition and Industrial Fair for jams, jellies, pickles and sauces.

A full pint bottle of American tomato catsup, to retail at 15c., two dozen in a case, has been found a profitable line by many grocers. The Eby, Blain Co., Limited, have the goods.

Back orders for "Circle" tea are now being filled by Lucas, Steele & Bristol. They have lately had a new machine placed in their warehouse for packing, the first of the kind ever seen in Canada.

W. H. Gillard & Co. are offering special values in teas to retail at 30 to 35c. "These teas," say the firm, "leave a handsome margin for the retailer, as well as give unbounded satisfaction to the consumer."

Rutherford, Marshall & Co. are making a specialty of putting up honey in 5, 10, and 60-lb. tins, suitable for shipment to the Klondyke. This commodity is an excellent substitute for butter or fruit, and cannot be injured by frost.

DEMAND FOR CHEESE.

The London Grocers' Gazette, speaking of the cheese situation says: The market for cheese has been passing through one of its spells of dulness again, but this time the dull period has been protracted to a somewhat inordinate and trying length, having lasted for several months. The trade has been an unsatisfactory one all round, both as regards the demand and as to results to importers, whose operations have been for the most part the reverse of remunerative. The commencement of the restriction of the demand seems to have dated from about the time when buyers here began to show anxiety to secure the autumn make "forward," and this had the effect of driving prices up beyond the limit at which cheese sells freely. The reason why such anxiety should have been displayed this season is difficult of explanation, as the knowledge was pretty general at the time that the largest make ever known in Canada was then in progress, and that stocks were already beginning to accumulate. The ultimate consequence, however, was that a collapse came, and in a few weeks c.i.f. prices were down 10s. per cwt., and purchasers lost money heavily. Another result of this system of buying was the unusually large number of arbitration cases held, which, apart from the trouble and worry they in themselves caused the parties involved usually ended with feelings of soreness on both sides. Altogether it almost looks as if the old-fashioned method of buying goods on the spot was the best after all.

Why Not Have a Permanent Ceiling ?

One that is highly artistic, and will give you lasting satisfaction.



A Sample Design.

Our

EMBOSSED METALLIC PLATES

For Ceilings and Walls

Give handsome effects that can't be excelled, and are also fire proof and hygienic. Can be easily cleaned, and never crack or drop off, like plaster.

150 designs to choose from, with borders and mouldings to match.

Send for our catalogue, and learn of their many advantages. Prices are in everyone's reach.

Metallic Roofing Co., Limited

TORONTO

TO SELL TEA IN THE NORTHWEST.

MR. STEPHEN HUSTWITT, the subject of this brief sketch, came to Canada about 1870, and has been identified with the grocery and tea business ever since, he having received a thorough, practical knowledge of the business while in England. Since being in Toronto he has represented some of the best known firms, and can lay claim to being the pioneer grocery traveler of Toronto, and also one who had a large patronage, and was held in high esteem by the city grocers. During all these years he has devoted special attention to the study of teas, and from reports gathered from both wholesale and retail men, it is questionable whether there is a better judge of tea in Canada. He will be remembered, perhaps, by most of our readers by his contributions to THE CANADIAN GROCER on the subject of "Packet vs. Bulk Teas," and in the prize essay contest on "The Buying, Selling and Handling of Teas," he was selected as one of the judges.


Mr. Stephen Hustwitt

Mr. Hustwitt has just severed his connection with the Eby, Blain Co., Limited, Toronto, to represent T. B. Greening & Co., tea and coffee importers, of Hamilton, to take charge of their Northwest branch, from Winnipeg to British Columbia.

He left for his new scene of labor yesterday (Thursday), and he will doubtless establish for himself in the west that reputation as a tea expert which he enjoyed in the east.

LARGE TEA LABEL ORDER.

The Salada Ceylon Tea Co. gave an order to a Toronto firm of lithographers for 2,870,000 labels. This is perhaps the largest order of any kind that has ever been given to any lithographer or printer in Canada.

A NEW TEA-PACKING MACHINE.

With the increase in the tea package trade has naturally come an increase in the number of tea-packing machines. The latest arrival in the field is one that is being put upon the market by A. H. Canning & Co., 57 Front street east, Toronto, a cut of which appears on another page.

The machine is simply constructed, and it is claimed that one boy can work it all day without being relieved, so easily is it manipulated. The plunger is permanent, and the tea is pressed up against it to the desired size. There is only one lever, and it is worked with the foot. The frame of the machine is of hard wood, and the working parts of iron and steel. The tea tubes are made of tinned steel. Prices and descriptive circulars can be obtained from the manufacturers.

GROCERY CLERKS' CONCERT.

Under the auspices of the Toronto Grocery Clerks' and Drivers' Association, Mr. W.E. Ramsay, the well-known entertainer, will give two concerts, one to-night (Friday) and one to-morrow night, and a matinee to-morrow afternoon, in the Auditorium hall, corner Queen and James streets, Toronto. During the evening, cinematographe pictures of the Queen's Jubilee will be shown as an additional attraction. As Mr. Ramsay's entertainments are first-class, and as the concerts are in aid of the Sick Children's Hospital, a large audience may reasonably be expected.

NOVEL MEMORANDUM BOOK.

Frequently one hears of romantic or sentimental notes written on eggs, but this week a representative of THE CANADIAN GROCER, while watching a Front street, Toronto, dealer unpacking a case of eggs saw an egg which some presumably practical person had made use of as a memorandum book. A list of nearly a dozen articles was carefully written, so that the short memory of the person who went to market should not be the cause of a shortage of tea, sugar or black spools in the house.

MR. DIXON IS COMING.

Mr. Cecil Dixon, who is now representing Lucas, Steele & Bristol, of Hamilton, in Manitoba, the Northwest Territories and British Columbia, is widely known "out west," and few men possess a more extended acquaintance and knowledge of the country he visits than he does. He enjoys the esteem of the house he represents, and he has been a successful salesman and a good business man. Mr. Dixon's old customers will be glad to see him when he visits them.

According to The American Grocer, efforts are being made by very prominent Columbia river interests to form the packers on that river into an association. Some ten packers have agreed to come in, and there is talk of making Mr. Charles Morris president of the association. Pressure is being brought to bear on certain packers, who have not consented to the arrangement, to come in. It is to be hoped, in the interest of the trade, as well as of the packers, that some sort of a strong organization may be formed.

MR. COLSON RETURNS.

MR. C. E. COLSON, of Montreal, arrived home on Friday, Feb. 4, after an extended visit to England and Scotland. He came by the s.s. Teutonic to New York, and reports a rough passage, which, however, does not appear to have had any serious effect upon him, as he is looking as hale and hearty as ever. Splendid weather and other things of an agreeable nature have evidently combined to make his visit to his old home exceptionally enjoyable.

He expressed the satisfaction of Messrs. Crosse & Blackwell, whom he represents, at the amount of business done by them in Canada during the past year, it being considerably in excess of any previous year, and they attribute no small degree of this success to the judicious advertising done by Mr. Colson in THE CANADIAN GROCER. Messrs. Epps & Co. are also much pleased with the increase in their Canadian business, it having more than doubled during the past year, and the prospects for even a greater trade in their cocoas are most promising.

Mr. Colson was much struck with the expressions of good feeling toward Canada and Canadians which he heard from men of all grades of society and all branches of business, and is convinced that much closer relations, both from social and business standpoints are now more possible than ever before.

Canadian produce ranks high on the English markets, and a little more care in the packing aud shipping of our eggs, butter, bacon, etc., will place them on the top rung of the ladder on the other side of the water.

The chief obstacle to an extension of trade between Great Britain and Canada is the lack of an insolvent law here which will ensure justice and a fair return to all creditors. Many English and Scotch merchants mentioned this feeling to Mr. Colson, and expressed the hope that this bar to increased trade between the two countries would be speadily overcome by the adoption of a Dominion insolvent law.

Mr. Colson, jr., leaves about the end of this month for an extended business trip throughout Ontario and the west.

PERSONAL MENTION.

Mr. T. Kinnear, of T. Kinnear & Co., Toronto, is visiting in New York this week.

Mr. Roddy McCrimmon, of Warren Bros. & Co.'s sample room, is again back to business after an illness extending from August last.

Mr. T. O. Leonard, of Detroit, representing Kingsford's Oswego starch, was in Toronto this week. He reported that January's business, in his territory, was the best for any corresponding month for some years.

Nature

You can't improve upon the flavor that Nature gives to flowers and fruits—Nature knows her business and needs, and asks no help from anyone.

It is easily possible to adulterate and to add inferior artificial essences to a flavoring extract, yet YOU gain nothing but a single profit on the first sale—you can't sell a harshly strong or an artificially weak Flavoring Extract more than once to the same woman.



Greig's Crown Flavoring Extracts

(40 Different Flavors)



are pure Flavoring Extracts having that rich, delicate, natural flavor that perfect purity alone can yield. Let a housekeeper alone for finding out their economy—she needs no more help than nature does. You are absolutely safe in recommending them.

A single bottle of Greig's Flavoring Extracts goes nearly, if not quite, twice as far as any other—of nearby merit. Nature provides this great strength. "One touch of nature makes the whole world kin." Think of the friendship your store will gain if you sell Greig's Crown Brand Flavoring Extracts.

Robert Greig & Co.
Montreal



NO. 100.

THIS IS TOO GOOD TO KEEP.

We have just received a letter from a large western house in which there is a confirmation of what we have said of our Owl No. 100, and though we were perfectly satisfied as to the value of this tea, such a testimonial is always pleasant to record :

DEAR SIRS, Feb. 3rd, 1898.

We received your samples to-day, and put them in draw with others we had here and have decided to take 10 half-chests of the Owl No. 100.

We have been selling a tea named————for several seasons, but our Japan tea trade has improved so, that we have not enough to last until the new crop comes in.

We have noticed your ad. in "The Grocer" about Owl Brand and we think that you have evey reason to give it the high recommendation you have been doing.

We are sorry to have only a very small quantity of this brand to offer now, but we can give you one package or so as a sample so that we can book your order for the new crop.

We will have enough this year to supply all demands.

L. CHAPUT, FILS & CIE., MONTREAL.

Markets and Market Notes

ONTARIO MARKETS.

TORONTO, Feb. 10, 1898.

GROCERIES.

THE most interesting feature in regard to the wholesale grocery trade this week is an increase of 1-16c. per lb. in the price of refined sugars. The advance took place on Tuesday, and an increased business is one of the results thereof. The tendency of the tea trade is still towards greater activity, although the volume of business is still light. There is no particular business to note in regard to spices locally, but in the primary markets prices are firm and, in some instances, high. Canned goods of all kinds are quiet, with prices still being firmly maintained. Coffees are still in fair request. Some United States syrups are being offered, but we hear of no transactions, and only an occasional transaction in molasses is reported. Trade, generally speaking, is only fair.

CANNED GOODS.

The most interesting feature at the moment in regard to canned vegetables is perhaps corn. There have been some enquiries for round lots during the week, but we hear of no transactions. A bid of 85c. was made for 1,000 cases, but it was not accepted. The idea for tomatoes is still $1.25, with $1.20 to $1.25 as the range. Business in all kinds of canned vegetables is quiet. We quote: Tomatoes, $1.20 to $1.25; corn, to 85c.; peas, 90 to 95c. for ordinary; sifted select, $1.10 to $1.25; extra sifted, $1.25 to $1.40; beans, 60 to 95c.; peaches, $2 to $2.40 for 3's, $1.40 to $1.75 for 2's; raspberries, $1.50 to $1.80; strawberries, $1.40 to $1.70, according to brand and quality; blackberries, $1.40 to $1.70; cherries, $1.75 to $2.25; apples, 3's, 80 to 95c.; gallons, $2.25 to $2.40; salmon, "Horseshoe," $1.25 in 5-case lots and $1.30 in less quantities; other red salmon, $1.20 upwards, according to quality and brand; cohoes, 95c. to $1; canned mackerel, $1.20 to $1.30; lobsters, $2.40 to $2.70 for tall tins; ½-lb. flats, $1.65 to $1.70; Canadian canned beef, 1's, $1.35 to $1.40; 2's, $2.35 to $2.50; 6's, $7.75 to $8.25; 14's, $15 to $16; Canadian kippered herrings, $4.50 per case.

COFFEE.

Green rio coffees are still in fair demand. The market for Brazilian coffees is a little easier, on account of heavy receipts and unfavorable reports from Europe. Jobbers quote green in bags: Rio, 8 to 12½c., according to grade; East Indian, 27 to 30c.; Santos, 12 to 18c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 13 to 17c.; Jamaica, 16 to 22c.

SYRUPS.

The Canadian refiners have more syrups to offer, but there are few, if any, transactions. Some nice samples of United States syrups are also being shown, but we hear of no transactions. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

Proportionately there is more business being done in molasses than in syrups, although that does not mean much. We quote as follows: New Orleans, bbls., 23 to 35c.; ditto. half-bbls., 25 to 37c.; ditto, fancy, 50 to 55c. in bbls. and half-bbls.; Barbadoes, 31 to 35c.; half-bbls., 33 to 35c.

SUGAR.

A firmer feeling prevails. Beet sugar has advanced in London and refined sugars are ⅛c. dearer in New York. In sympathy with the outside market the Canadian refineries, on Tuesday, advanced their figures 1-16c. per lb. An improved demand is also to be noted. We quote as follows: wholesale price, subject to a discount of 1 per cent., 10 days: Granulated (St. Lawrence, Redpath, Acadia), 4 9-16c.; ditto, Dutch, in bags, 4 7-16c.; ditto, German of Canadian make, in bbls., 4¼c.; ditto, imported, in bags, 4 3-16c.; yellows, 3 13-16c. upwards.

NUTS.

Brazil nuts are a little easier in New York, but the nut market generally is quiet and featureless. We quote: Brazil nuts, 12½ to 14c.; Valencia shelled almonds, 23 to 25c.; Tarragona almonds, 9 to 11c.; peanuts, 10 to 12c. for roasted and 8 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 11½ to 12c.; Marbot walnuts, 9½ to 11c.; Bordeaux walnuts, 8 to 9c.; Sicily filberts, 9½c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.

RICE, TAPIOCA, SAGO.

The market for foreign rice is firm. Locally trade is of the usual character. We quote: Standard "B," broken lots, 3⅞c.; 1 to 5 sacks, 3¾c., and 5 sacks and over, 3⅝c. per lb.; Japan, 5c.; Patna, 4¾ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½ to 4½c.

SPICES.

Strength continues to be the feature of the spice market. The crop of Bengal ginger is said to be somewhat of a failure. Higher prices are expected to rule on pimento on account of a probable shortage. The outlook is also for higher prices for Cassia. The outlook for cloves is exceedingly strong. We quote as follows: Pure Singapore black pepper, ground, 14c. in kegs, pails and boxes, and 15c. in 5-lb. cans; ditto, whole, 12c. per lb.; pure white pepper, ground, 24 to 26c. in kegs, pails and boxes, and 20 to 22c. in 5-lb. cans; ditto, whole, 20 to 22c., according to quality; pure Jamaica ginger, 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25c.; ditto, best, 28 to 30c. per lb.; allspice, 16c.; cassia, 25c. per lb. for ground and 40c. for Saigon.

TEAS.

There have been some sales of good-sized round lots of Japan teas on the Toronto market during the past week at from 14 to 16c., but it is the opinion that holders sacrificed prices. One wholesale house alone bought 1,200 packages. Other shippers of teas of this quality are, however, holding for higher prices. Some of the wholesale houses report they have booked quite a few orders for fall delivery of Japan tea. Prices for low and medium grades of Indian tea are higher in Calcutta than they were at this time last year, and as the market there is near its close, teas of the grades mentioned are hard to get. Low grade Ceylons are firmer in Colombo, and teas formerly held on the local market at 12½c. could not be repeated under 14c. per lb. Ruling wholesale prices on the Toronto market are: Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indias and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

CURRANTS—There has been no material change in the situation since a week ago, the demand being fair and prices firm. We quote: Provincials, 5¾ to 6c.; Filiatras, 6¼c. in bbls; 6⅜c. in half-bbls and 6¼c. in cases. Patras, 6¾c. in bbls.; 6¾c. in half-bbls. and 6⅞c. in cases. Vostizzas, 7½ to 8½c. in cases

VALENCIA RAISINS — The market is quiet; prices unchanged. We quote as follows: Off-stalk, 4½ to 4¾c.; fine off-stalk, 5 to 5½c.; selected, 6 to 6½c.; layers, 6½ to 7c.

CALIFORNIA RAISINS—Prices are rather

Profit...



"SURPRISE" SOAP

GIVES IT.

A standard soap; a standard price; but more than a standard profit.

It Pays to Push "SURPRISE" Soap.

BRANCHES—
MONTREAL: Board of Trade Building.
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VICTORIA: La Patourel & Co.

Made by

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

unsettled in the outside markets, but locally there is no feature to note. We quote: 3-crown, 7¼ to 7½c. per lb.; 4-crown, 8¼ to 8½c. per lb.; 1-lb. cartoons, 20c.; 2¼-lb. cartoons, 35c.

DATES—The local market is quiet, at 5½ to 5¾c. for Hallowees and 5½c. for Kadrowees. The outside markets are rather easy.

PRUNES—A good business is being done in prunes. Last week saw a special offer from Chicago in small sizes of California prunes, but prices on the Coast for the higher grades remain unchanged, with the demand more active. We quote as follows: "Sphinx" at 6½ to 7c.; B, 7½c.; A, 8½c.; California prunes, 40 to 50's, 10 to 10½c.; 50 to 60's, 8 to 8½c.; 60 to 70's, 7½ to 8c.; 70 to 80's, 7 to 7½c.; 80 to 90's, 6½ to 7c.; 90 to 100's, 6 to 6½c. Silver prunes (fancy), 13½c.; egg plums, 9½c.; golden plums, 10½c.; French prunes, 180's, 5c.

CALIFORNIA EVAPORATED FRUITS—There has been more enquiry from the wholesalers during the past week for evaporated peaches in bags and boxes, and some transactions have taken place. All kinds of California goods have been in better demand, (1) on account of the fact that wholesale houses, being through stock-taking, are replenishing their stocks, and (2) owing to the demand on Northwest and British Columbia account. We quote: Apricots, 9 to 9½c. per lb. in 50-lb. boxes, 9½ to 16c. in 25-lb. boxes, and 13 to 14c. in 1-lb. cartoon boxes; Peaches, 9½ to 12½c. in 25-lb. boxes, and 13c. per lb. in 1-lb. cartoons.

GREEN FRUITS.

The high price of Valencia oranges has limited their sale somewhat, the demand turning toward California navels. Other oranges are moving steadily. Lemons are in good demand. Cranberries are about off the market, a few North Shore being, however, quoted at $1.50 to $2 a case. Bananas are 25c. cheaper than last quotation. Seville, Bahama and Jamaica oranges are now quoted. Valencias have advanced 50c. per box. We quote: Almeria grapes, $5 to $6 per keg; lemons, Messina, $2.75 to $3.25 a box; cocoanuts, $4.50 to $5 a sack and 60c. per doz.; oranges, Valencia, 420's, ordinary, $5.50 to $6; 420's, large, $7 to $7.50; 714's, large, $7 to $7.50 per case; California navels, $3.25 to $3.50 per crate; Sevilles, $3.50 a box; Bahamas, $2.50 to $3 a box; Jamaicas, $5.50 a box; cranberries, North Shore, $1.50 to $2; Canadian apples, spies, fancy red, $3.75 to $4; others, $2.50 to $3.50 per barrel and 40 to 50c. per basket; Canadian onions, red or yellow, in 80-lb. bags, 70 to 80c.; pickling onions, 75c. per basket; celery, 25 to 50c. a dozen; winter pears, 60 to 75c. per basket; grape fruit, $5.50 to $6 per box.

COUNTRY PRODUCE.

EGGS—New laid eggs are coming forward freely, and prices have dropped about 2c. per doz. Cold stored and pickled have, consequently, also declined. We quote: Fresh-laid, 17 to 19c.; held, fresh and cold-stored, 15c.; pickled, 14 to 15c.

POTATOES—Business is quiet, but steady with prices easy at unchanged figures. We quote: Carload lots at 58 to 60c., and small lots on the market at 65 to 70c.

DRIED APPLES—There is a good demand with moderate offerings. The price, on account of a great range in quality, varies from 3½ to 4½c.

EVAPORATED APPLES — The tendency seems to be toward higher prices. Though some dealers still quote at 8½ to 9c., the majority of large dealers are asking 9½ to 10c., with few first-class offerings at the lower figure.

BEANS—Business continues quiet. We quote prime beans at 75c. in 5 and 10 bag lots, with hand-picked at about 85c.

HONEY—There is a good demand. Clover honey in comb is easy at present quotations. Buckwheat in comb is now quoted. Strained honey is steady. We quote: Clover honey, 7 to 7½c.; light color, in 60-lb. tins, 6 to 6½c.; 5 and 10-lb. tins, 7 to 7½c.; buckwheat 3 to 4c.; comb, clover, $1.50 to $1.75 per dozen; buckwheat, 70 to 80c.

POULTRY
BUTTER
EGGS
HONEY

J. A. McLEAN,
77 Golborne St.
TORONTO.
Commission Merchant.

ROYAL JUBILEE OIL
Is the Best Burning Oil in the Market.
ROYAL OIL COMPANY
SOLE MANUFACTURERS
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E. NICHOLSON
Successor to W. F. Henderson & Co.
Wholesale Commission Merchants and Brokers . . .
Teas, Canned Goods, Molasses, Coffees, Dried Fruits, Syrups, Spices, Starches, Condensed Milk, Salmon, Bags, Beans, Canned Meats, Smoked Meats, Lard, Oatmeal, Rice, Tapioca, Sago, etc., etc.
Representing some of the leading houses in the world. Advances made against consignments. Storage—in Bond or Free. Wholesale Trade and Millers only supplied.
174 Princess Street, Winnipeg, Man.
Correspondence Invited.

Paul Campbell,
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Accountants.
McKinnon Building, TORONTO.

REPRESENTATIVES WANTED
WHITELEYS LIMITED
DISTILLERS
Glasgow, London and Liverpool
Will be glad to appoint a reputable firm as Agents for Canada for the sale of their Ark Brand Whiskies in Canada. Letters of application to be addressed to
WHITELEYS LIMITED
Care of The Canadian Grocer
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Keep your FRUIT stock well assorted
We can give you GOOD VALUES in
MALAGA GRAPES
BANANAS
ORANGES
LEMONS
GRAPE FRUIT
TANGERINES
Also OYSTERS and HADDIE
CLEMES BROS. - Toronto

POULTRY — Small and medium-sized turkeys are in good demand. The large birds are not much wanted. Ducks are not offered. Geese and chickens are in good demand. We quote: Geese, 6½ to 7c. per lb.; chickens, dressed, 40 to 60c.; turkeys, small and medium, 10 to 11c.; large, 8½ to 10c.

BUTTER AND CHEESE.

BUTTER—Receipts of dairy are just about sufficient for the demand. Indications are that considerable quantities are being held at country points. Creamery is weaker, a decline of 1c. being noted in lb. prints. We quote as follows: Dairy, large rolls, 14 to 15c.; pound prints, 14 to 15c.; tubs, best grade, 14 to 15c.; second grade, 13 to 14c.; low grade, 11 to 12c.; creamery, early make, tubs, 16 to 17c. late make, tubs, 18 to 19c.; prints, 20c.

CHEESE—Local trade continues steady, though orders are, as a rule, small. The market is weak, at 8½ to 9¼c. per lb.

PROVISIONS.

Lard is still the leading feature, the demand for this article continuing active, with prices firm at an advanced figure. The demand for dry salted and smoked meats is steady. There is a feeling evidenced on the market that dressed hogs should be received at easier prices because of a weakness in the English market. We quote as follows:

DRY SALTED MEATS—Long clear bacon, 7½c. for carload lots, and 7¾ to 8c. per lb. for ton lots and cases.

SMOKED MEATS—Breakfast bacon, 11½ to 12c.; rolls, 8½c.; hams, large, 9½ to 10c.; medium, 10½c.; small, 11c.; shoulder hams, 8½ to 9c.; backs, 10½ to 11½c.; with 1c. less for all meats out of pickle.

LARD—Pure Canadian, tierces, 6¼c.; tubs, 7¼c.; pails, 7½c.

BARREL PORK—Canadian heavy mess, $15; Canadian short-cut, $16 clear shoulder mess, $14.

DRESSED HOGS—We quote: $5.90 to $6 for heavy, and $6.25 for light hogs.

FISH AND OYSTERS.

Business continues active, with prices steady. Oysters have advanced in Baltimore, but as local dealers consider it but temporary, they have not put up the price. Prices are unchanged throughout. We quote: Oysters, $1.25 per gal.; fresh trout, 7 to 7½c. per lb; steak trout, 7c.; fresh steak cod, 6 to 6½c. per lb.; pickerel, 6c. per lb.; pike, 3½ to 4c. per lb.; perch, 3c. per lb.; fresh herring, 3½c. per lb.; Labrador herring, $5.75 to $6 per bbl. and $3.25 per half-bbl.; split herring, $5 per bbl. and $2.50

The Following Brands Manufactured by
The American Tobacco Co.
OF CANADA, Limited.
Are sold by all the Leading Wholesale Houses.
CUT TOBACCOS . . . .
OLD CHUM.
SEAL OF NORTH CAROLINA.
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CIGARETTES
RICHMOND STRAIGHT CUT.
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SARNIA Water White Lamp Oil. . .
Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded *Sarnia Water White*. Wholesale only by
The QUEEN CITY OIL CO., Limited.
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THE TRADE BUILDERS OF B.C.
ARE
OKELL & MORRIS' GOLD MEDAL BRANDS
OF PURE Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels
We guarantee the purity of our manufactures. Works: VICTORIA, B.C.

THE MANITOBA
PRODUCE AND COMMISSION COY.
WINNIPEG, MAN.
Wholesale Dealers
PROVISIONS OF ALL KINDS
Consignments Solicited.

Don't Pay Freight on Water
CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—specially suitable for Klondike, Coast, Lumber, Exploration, and Mining Parties. Great saving in weight and freight.
Agents—
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German Chicory, Coffee, Extracts and Essences
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EGGS
Poultry, Butter, etc.
We solicit consignments of above.
DRIED APPLES
We buy outright at market prices. Write us particulars before selling.
FUTHERGILL, MARSHALL & CO.
62 Front St. East, TORONTO

G.F.& J.GALT 42 SCOTT St TORONTO. PACKERS OF THE CELEBRATED BLUE RIBBON TEAS

per half-bbl.; sea herring, $1.30 to $1.35 per 100; boneless fish, 3½ to 4c. per lb; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), $2.50 per keg; ciscoes, 75c. to $1; Manitoba frozen whitefish, 7½c. per lb.; smelts, No. 2, 4c.; No. 1, 6c.; extras, 10c.; flounders, 5c. per lb.. haddies, 5½ to 6c. per lb.; fresh haddock, 5c. per lb.; pan frozen haddock, small, 4c.; large, 5c. per lb.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN — Barley is the feature of the market this week, lots offering with prices 3½ to 4c. higher than last week. Wheat and oats are also coming in freely. We quote as follows: Wheat, red, 90 to 91c.; white, 85 to 89½c.; goose, 79½ to 81c.; peas, 57 to 58c.; rye, 47 to 47½c.; barley, 38 to 42½c.; oats, 31 to 32c., Toronto freights. No. 1 hard wheat is quoted at $1.05, Toronto freights; middlings, $1.01½c.

FLOUR — There have been large sales during the last few days. The feeling is strong, though the high prices and the fine crop prospects in Argentina and India make buyers timid, and few are buying ahead. There has been a decline of 20c. in Manitoba patents and 10c. in Manitoba strong bakers', while Ontario patents and strong bakers' have steadied to a single quotation. We quote: Manitoba patents, $5.30; Manitoba strong bakers', $4.90; Ontario patents, $4.75; straight roller, $4.15, Toronto freights.

BREAKFAST FOODS — Business continues active with prices unaltered. We quote: Standard oatmeal and rolled oats, $3.60 in bags and $3.70 in bbls.; rolled wheat, $2.75 in 100-lb. bbls.; cornmeal, $2.35; split peas, $3.50; pot barley, $3.

HIDES, SKINS AND WOOL.

HIDES—A steady business is being transacted, with prices unchanged. We quote: Cowhides, No. 1, d 9½c.; steerhides, No. 1, 10c.; No. 2, 9c.; No. 3, 8c.

CALFSKINS — We quote as follows: No. 1 veal, 8 lbs. and up, 12c. per lb.; No. 2, 10c.; Dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—Business is good, with prices steady, at $1.15 to $1.25.

WOOL—There is a fair demand for pulled wools, the price quoted remaining at 20½c. for fleeces and tub-washed.

SEEDS.

In the absence of any demand, either local or export, for alsike or red clover, dealers are not anxious to buy, and refuse to give general quotations, as price is unsettled. Timothy is steady at $1 to $1.50 for machine threshed, and $1.75 to $2 for strictly choice to fancy bright unhulled flail-threshed seed.

PETROLEUM.

There is an active demand, especially for the Sarnia oil. We quote as follows in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 14c.; Sarnia water white, 15c.; American water white, 17½c.; Pratt's astral, 17c. in bulk.

SALT

Business keeps active, with prices steady at old figures. We quote: Carload lots, $1.05 per bbl., and 65c. per sack; less than carload lots, $1.10 per bbl., and 70c. per sack. At the wells we quote: F.O.B., barrels, 75c.; sacks, 50c.

MARKET NOTES.

All refined sugars have been advanced 1-16c. per lb.

New Orleans molasses is reported to be 40,000 barrels short.

Eggs are more plentiful, and have declined 1 to 2c. per dozen.

The Wm. Ryan Co., Limited, is fitting a party for the Klondyke this week.

Valencia oranges are 50c. dearer. Seville, Bahama and Jamaica oranges are on the market.

J. P. Hennessy, formerly traveler for T. Long & Co., Collingwood, has opened out with a full line of groceries in the Trott block, in that town.

A Toronto exporting firm has been notified by cable from Germany to discontinue forwarding dried apples on account of the action of the German Government in regard to green and dried fruits.

QUEBEC MARKETS.

MONTREAL, Feb. 10, 1898.

GROCERIES.

BUSINESS in general groceries still rules quiet, and there is very little change from a week ago. Values generally are steady. In sugar the price of raw shows stiffness, but there is no response given by local values of the refined article. Syrups are steady, while the firm tendency of molasses is fully retained. Canned goods are quiet, but very strong in their tone for all sorts. Buyers and sellers are coming more together in regard to teas, but are still too far apart for any extensive trading. Spices, coffee and rice are as last reported, and the same can be said of all lines of dried fruit, green fruit, etc.

SUGAR.

There has been no striking change in the local sugar market, business ruling extremely quiet. Advices from abroad on the raw article have not exhibited much change in tone either, and, altogether, the situation is precisely the same as it was a week ago. Refiners report that orders are very light from which they argue that jobbers have enough to get along with. We quote as follows: Standard granulated, 4 5-16c.; Canadian German granulated, 4c.; Austrian and German imported granulated, 3 15-16c. in bags, and domestic yellows, 3½ to 4c., as to grade.

SYRUPS.

Demand is light and the range of values unchanged, prices ruling at 2 to 2½c., as to grade.

MOLASSES.

The firm feeling in Barbadoes molasses is fully retained, and holders are not urging

YES, INDEED!
McLauchlan's CREAM SODAS
in 3-lb. tins, are always nice and crisp, no matter how long you keep them. . . . .
J. McLauchlan & Sons Manufacturers Biscuits and Confectionery Owen Sound

WE ARE PAYING CASH FOR DRIED APPLES
W. B. BAYLEY & CO.
EXPORT BROKERS
46 FRONT ST. E. Toronto

$ $ $ $ $ "SPECIALS" $ $ $ $ $

Enquiry from us, or our travellers, will develop its meaning to CLOSE BUYERS. WE ARE SELLERS OF

JAPAN SIFTINGS
Good Sweet Draw

F.O.S. VALENCIAS

GEM FRUIT JARS

KLONDIKE SUPPLIES

We carry everything and are

RIGHT IN THE SWIM.

Late Fall Caught
WHITE FISH and TROUT
F.O.B. Midland

CANNED FRUITS

CALIFORNIA
EVAPORATED FRUITS
AND PRUNES

THE EBY, BLAIN CO. LIMITED

WHOLESALE IMPORTING AND MANUFACTURING GROCERS.

TORONTO

sales at all because they firmly believe that all they have on hand will be wanted later on at advanced prices, if anything. In fact, it is easier to fill an order for a puncheon than for a carload. Fancy Porto Rico stock is also very firmly held. Late mail advices from the Islands state that the Barbadoes crop operations will commence about the middle of the present month, and the prospects are that prices will be even higher than they were last year. The jobbing range is as follows: Barbadoes, puncheons, 28c.; barrels, 30½c.; and half-barrels, 31½c. per gallon; car lots 1c. less, and Porto Rico, 26 to 27c., according to quality.

CANNED GOODS.

There is no material change in the canned goods' market, the only feature this week being a visit from a representative of one of the Klondyke companies, but no business has actually yet resulted though it may come later. We quote: Tomatoes, $1.10 to $1.25; corn, 90c. to $1; peas, 90c. to $1.15; peaches, $1.75 to $1.90 for 2's; raspberries, $1.50 to $1.90; strawberries, $1.75 to $2, according to brand and quality; cherries, $2.30; apples, gallons, $2.60 to $2.75; 3-lb.do., $1.10 to $1.20; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.25; "Clover Leaf," $1.25; Lowe Inlet, $1.20, in tall tins; canned mackerel, $1.25; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.30; lobsters, $11 per case; French sardines, $10.25 to $11 for extra brands; ordinary brands, $8 to $9; Canadian brands, $4.25 to $4.50.

TEAS.

Buyers and sellers of teas are coming nearer together in the matter of prices, but are not yet close enough for much business. The enquiry from retailers is commencing to pick up. We quote: Young Hysons, 18c. for low grades, 24 to 28c. for mediums and 30 to 40c. for good to finest; China Congous, 10 to 17c. for mediums and 25 to 55c. for high grades; Japans, 13 to 17c. for mediums and 28c. for higher grades; Indians and Ceylons, 17 to 20c. for mediums and 35 to 65c. for higher grades.

SPICES.

There is no change in spices. We quote: Black pepper, 9 to 15c.; pure white, 15 to 20c.; pure Jamaica ginger, 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, 25 to 27c.; do. best, 30c.; allspice, 14c.; and nutmegs, 50 to 90c.

COFFEE.

The coffee market is without change, business ruling dull. We quote: Maracaibo, 12 to 15c.; Santos, 11½c., and Rio 10 to 12c., while Java and Mocha are held at 28 to 31c.

RICE.

The rice market is quiet with only a small jobbing trade passing. We quote: Japan, 4⅞ to 5c.; standard B rice $3.40 to $3.50; ditto, grade S, $3.30 to $3.40; Patna, $4.75 to $5; choice Burmah, $4; and ditto Java, $4.25.

DRIED FRUIT.

The currant market locally is entirely unaffected by outside conditions. We quote: Fine Vostizzas, half-cases, 6½c.; Patras, half-cases, 6¼c.; choice Filiatra, do., 6c.; fine do., half-cases, 5⅞c.; Filiatra, half-cases, 5¾c.; do. half-bbls., 5½c.; do., bbls., 5⅜c.; fine Provincials, half-cases, 5⅝c.

Valencia raisins are steady here, and primary markets are cabled firm. We quote: Off-stalk, 4½c.; fine do., 4¾ to 5c.; selected, 5¾ to 6c., and 4-crown layers, 6 to 6¼c.

California raisins are quiet, but firm, especially 2-crown, supplies of which are light. We quote: 6 to 6¼c. for 2-crown; 7¼ to 7¾c. for 3-crown, and 8¾ for 4-crown fruit.

Sultana raisins are steady at 8½ to 9c., and loose Spanish muscatels, 6 to 7c.

Yukon Expeditions

We can supply outfits of all kinds for large or small parties going to the Northern Mining Districts. Our success in supplying several American expeditions has led us to go into this business on a large scale. If you are going to the Klondyke, correspond with us,

WE CAN SAVE YOU MONEY

Coffees, Spices, Fruits, Canned Goods, etc.

S. H. Ewing & Sons Wholesale General Commission Merchants, 27 St. Sacrament Street, **Montreal.**

The chief features of the prune market are Californias, which are in larger supply and with a wider range of prices. In fact, values run from 5 to 10c. French prunes are in light supply, at 4½ to 5½c., and Austrian are an equally small stock at 6½ to 7c.

The fig market is quiet and unchanged. We quote: Eleme, 10 lbs., 10 to 11c.; case lots, 9c.; 12-oz. boxes, 7½c.; 14-oz. boxes, 9c., and bags, 4 to 5c.

Dates are dull and rather easier at 5 to 5½c.

NUTS.

These are quiet and unchanged. We quote as follows: Grenoble walnuts, 10½ to 11c.; Marbots, 9 to 9½c.; Tarragona almonds, 8½ to 10c.; shelled almonds, 20 to 22c., and shelled walnuts, 16 to 18c.; Sicily filberts, 7 to 8½c., and pecans, 9 to 10c.

FISH.

There has been a fair trade in fresh fish, and prices generally are steady. Haddock and cod are selling at 2½ to 3c., steak cod at 3½c., and herrings at $1.40 for good and $1.20 for medium, while tommy cods range from $1 to $1.20.

Pickled fish are quiet and steady. We quote: Green cod, No. 1, large, $4.25; No. 1, ordinary, $3.25 to $3.50; No. 2, $2.25 to $2.40; herrings, No. 1, N.S., $4.25 to $4.50 per bbl., and $2.15 to $2.65 per half-bbl.; Cape Breton, $4.75 per bbl.; B.C. salmon, $11.50 per bbl.; No. 1 trout, $4 to $4.25 per half-bbl., and No. 1 white fish, $4.65 to $5.

Smoked fish are dull. Haddies, 5½ to 6c. per lb.; bloaters, $1 to $1.25, and herrings, 10 to 11c. per box.

Preserved fish are steady. Dressed cod fish are selling at $4.25 to $4.50 per case of 100 lbs.; dried cod, at $3.50 per cwt.; boneless cod fish, at 4½ to 5c. per lb., and boneless fish, 5c. per lb.

DRIED APPLES, ETC.

The dried apple market is rather easier under increased receipts, at 5 to 6½c., and evaporated, 9 to 10c.

APPLES.

There is no change in apples, prices ranging from $3 to $4 as to grade. E. James received the following cable from Woodall & Co., of Liverpool, to-day: 5,600 barrels sold; market easy and difficult to make sales at a decline of 1s. The Mongolian, with 3,067 barrels, sailed from Portland on the 5th inst. for Liverpool. The Boston shipments last week were 3,997 barrels, all for Liverpool. The Vancouver leaves Portland on the 12th and the Sardinian on the 16th instants for Liverpool. The Sarmatian for Glasgow on 15th.

GREEN FRUIT.

The green fruit trade has been of a quiet, seasonable character, the only change being a rather firmer tendency in Valencia oranges. We quote as follows: Lemons easier at, $2 to $2.75; Jamaica oranges, $5 to $5.50; California, do., $3 to $3.50 for firsts, and $2.25 to $2.75 for seconds. Valencia oranges are firmer at $5, while Almeria grapes are unchanged at $5 to $6.50, and Cape Cod cranberries, $7 to $9.

COUNTRY PRODUCE.

EGGS—The feature of the egg market was the weak feeling that prevailed in strictly new laid stock and prices declined 1c. per dozen, which is due chiefly to the increase in receipts. There was a fair demand for small lots to fill actual wants and a moderate amount of business was done. We quote: fresh stock 22 to 23c.; Montreal limed, 14 to 15c., and western limed, 13 to 13½c. per dozen.

POULTRY—The receipts of poultry were very light, for which the demand was ample and prices rule firm, but the market on the whole was quiet. We quote: Fresh killed turkeys, selling at 9½ to 10c.; chickens, 7 to 7½c.; ducks, 8 to 8½c., and geese, 5 to 7c. per lb.

BEANS—The demand for beans is limited and the market is quiet at 80 to 90c. for primes, and at 95c. to $1 for choice hand-picked per bushel.

HONEY—There was no change in honey and sales are slow. We quote: White clover, 12½c.; dark clover comb, 10 to 10½c., and dark at 7 to 8c.

POTATOES—There is a firm feeling in the market for potatoes owing to small receipts of late, and sales of car lots have been made at 60c. per bag, and in a jobbing way at 70c.

PROVISIONS.

The demand for provisions continues, chiefly of a small jobbing character, and the market, on the whole, is quiet and steady. We quote: Canadian pork, $15 to $16 per barrel; pure Canadian lard in pails, at 7 to 7½c., and compound refined at 5 to 5¼c. per lb.; hams, 10½ to 12c.; bacon, 10 to 12c. per lb.

DRESSED HOGS.

A fairly active trade was done in dressed hogs, there being a good demand for small lots, and prices were unchanged at $6.75 for light weights, and at $6.50 for heavy per 100 lbs.

SALT.

The salt market is quiet and unchanged. We quote: Coarse Liverpool, in 165-lb. bags, 38 to 45c., and Trepani, $1.10 per bag of 215 lbs.

FLOUR, FEED AND MEAL.

There was no material change in the situation of the flour market. Millers state that a very fair business continues to be done for the season. The feeling generally is firm, and prices are fully sustained. We quote as follows: Winter wheat, patents, $4.60 to $4.85; straight rollers, $4.40 to $4.45; bags, $2.12½ to $2.15; best Manitoba strong bakers', $4.90; second do., $4.50, and low grades, $2.70; Hungarian patents, $5.30.

The demand for meal is chiefly in small lots to fill actual wants, and the market, on the whole, is quiet, with no change in values to note. We quote as follows: Rolled oats, $3.50 per barrel, and $1.70 per bag; standard meal, $3.50 per barrel, and $1.70 per bag.

GRAIN AND FEED.

There continues to be a good demand for feed, especially from eastern Ontario

Double Value

Cottams Seed gives more than double the value of any other bird food. To any grocer who will manifest his interest by dropping us a post card, we will furnish detailed proof of this claim, which cannot fail to be of service to any store keeper; and, in addition, we will mail, post free, a present worth more than many times the value of the post card, time and trouble.

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WANTED—CAR LOTS OATS, PEAS, Rye, Buckwheat, Timothy and Clover Seed. Write or wire, stating station, quality, grade and price your station. Terms: sight draft, B.L. attached

Jos. Ward & Co., Exporters, Montreal.

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

Oranges and Lemons

We are receiving Valencias, Mexicans, Bahama and California Navel Oranges in quantities. Valencia Oranges are better at this season of the year than they have been for many years, owing no doubt, to favorable season for quality. Mexican and Bahamas are fine fruit, and are giving good satisfaction. California Navels are now coming in splendid shape. The earlier arrivals were somewhat green. LEMONS—We have fancy and choice stock in all sizes. If you intend buying, write us for quotations.

AUCTION SALES

are held every Wednesday throughout the season. We shall be pleased to furnish particulars of goods to offer.

McWILLIAM & EVERIST

25 and 27 Church St., TORONTO, Can.
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We are putting up an exceptionally fine line of English Mince Meat, in 5-lb, 12-lb, 27-lb., and 60-lb. pails.

We guarantee it to be made of the finest and purest materials, neatly put up in packages suitable for family and store trade, and at reasonable prices

Send us your Orders for Christmas Trade now.

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Sliced and Granulated Potatoes
Beef Bouillion, etc.

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SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, you want to use the best of all

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And not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

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Wholesale trade only.

HAMS BACON LARD

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S. K. MOYER,

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76 COLBORNE ST.,
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POULTRY . . . BUTTER, EGGS

Your consignments of the above solicited. Our large local and shipping trade enable us to get best prices.

QUICK SALES. PROMPT RETURNS.

Prices the highest the market will afford.

D. GUNN, BROS. & CO.

Pork Packers and Commission Merchants,
TORONTO, ONT.

Extra Fancy California, Florida, Mexican, Jamaica and Valencia Oranges, all sizes, good color; Fancy Messina Lemons, Almeria Grapes, Bananas.

HUGH WALKER & SON

Wholesale Fruit and Commission Merchants

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New Nuts, etc., S. S. Almonds, Walnuts, Filberts, Finest New Dates and Figs, Cranberries, Booth's Oysters in pails, 3's and 5's, Finnan Haddies.



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Vimbos

FLUID BEEF.

YOU WILL BE ASKED FOR THE GOODS.

THE VIMBOS FLUID BEEF CO., Limited
OF EDINBURGH AND LONDON

53 St. Francois Xavier Street MONTREAL

buyers, and millers report an active trade doing at firm prices. We quote: Ontario bran, $12; shorts, $1 per ton in bulk. Manitoba bran, $13.50 to $14, and shorts, $15 to $16 per ton, including bags.

The only change in the local grain market to-day was the easier feeling in Ontario red wheat, and prices at shipping points along the lines declined 1c. per bushel. The demand was fair, and sales were made at 86c., which is equal to 96c. store here. Peas were quiet, but prices are unchanged at 63c. store, and at 65 to 66c. afloat, May delivery. The demand for oats continues good, and a fairly active trade was transacted at country points, at prices equal to 30½ to 31½c. store here, and further round lots afloat for May delivery were placed at 34 to 34½c., and holders, in many cases, now are asking 35c. In buckwheat, rye and barley business is quiet.

BALED HAY.

A fair trade in a jobbing way was transacted in hay to-day, and the market is moderately active and steady. We quote: No. 1 at $10.70 and No. 2 at $8 to $8.50 per ton in car lots.

CHEESE.

There is no improvement in the tone of advices from abroad, and the market here is exceedingly quiet, with prices purely nominal.

BUTTER.

The butter market is also quiet, the demand being chiefly from local buyers to fill actual wants. Prices are steady at 18½c. for choice creamery, and at 16 to 17c. for lower grades.

MONTREAL NOTES.

There is a firmer tendency on Valencia raisins.

The refiners complain that jobbers cannot be induced to do any ordering ahead for sugar.

Mr. Boulter, the well-known canner, was in town this week. His visit was in connection with Klondyke supplies contracts.

Cables note an easier feeling in apples in Great Britain. On spot there have been increased receipts of dried fruit.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., Feb. 7, 1898.

THE week has been a rather quiet one. Markets, however, are firm, and an improved business is looked for. We have had a touch of old-fashioned winter: more snow and a longer spell of cold weather than at any time during the last few years. The brokers and resident agents have been in arms this week against the proposed city tax on all outside houses represented in St. John by resident agents. There is a strong feeling against such a law, as it is felt that it would place St. John buyers at a disadvantage with the wholesale dealers in other provincial cities, particularly at competing points. It is further felt that the agents, being taxpayers on income, personal property, and in many cases real estate, should be at liberty to do such business as they are able, the more so as, in selling to the wholesale trade, they in no way compete with city merchants.

OIL—There is some business doing in burning oil, but the season is getting late for any large movement. It is thought by some that the duty may be reduced. This will influence buyers. Contracts for lubricating oil are being freely made. There is a great deal of competition. We quote: Best American burning oil, 18 to 19c.; Canadian water white, 16½ to 17½c.; Canadian prime, 15 to 15½c.; cod oil, 22 to 24c.

SALT—There is little doing. Quite large stocks are held here. Owing to the continued arrival of Liverpool coarse, the wants



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Patented in Canada, Oct. 16, 1897.

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Write

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FOR DESCRIPTIVE CIRCULAR AND PRICES.

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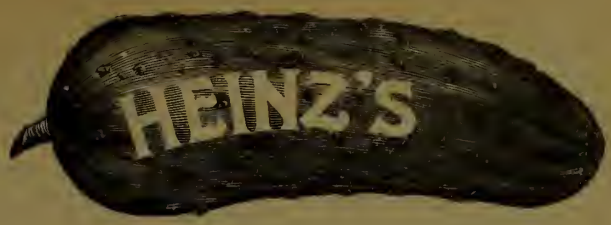
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Others of our Popular Specialties are:

Tomato Chutney **Evaporated Horse Radish**
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H. J. HEINZ Co. TRADE KEYSTONE PICKLING & PRESERVING WORKS MARK PITTSBURG, U.S.A.

"GILT EDGE" POLISH

Best in the World without exception.



Produces the most brilliant and durable lustre at the least cost.

SAMPLE SENT FREE.

Its qualities make it an easy seller.

PUT UP IN

Liquid, Paste and Dry Powder

GUARANTEED STRICTLY PURE AND FREE FROM GRIT.



AGENTS WANTED in all the large towns in the Provinces of Quebec and Ontario, to whom a liberal commission will be allowed. Correspondence solicited.

Wholesale General Agents

Mechanics' Supply Co. *96 St. Peter St.* *Quebec*

of buyers are being anticipated. Prices are quoted low. In English factory-filled sale is dull. There is still some sale in this market for English fine in glass bottles, but the Canadian has largely taken its place. There is a rather improved sale for the latter. The butter factories use Canadian almost altogether. We quote as follows: Coarse, 40 to 45c.; Liverpool factory-filled, 85c. to 95c.; Canadian fine, 90c. to $1 per bag; 5-lb. bags in bbls., $3 to $3.25; 10-lb. bags, in bbls., $2.85 to $3; butter and cheese salt, bulk, $2.50 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartoons, $2 per case of 2 doz.; rock salt, $5 to $6 per ton.

CANNED GOODS—There is very little of interest at this time. Owing to the outlook for higher prices, and because some packers have already advanced their figures, wholesale men have been placing their orders for canned meats, while the larger quantity sold, on account of the price, is Canadian. Vegetables are held firm. Salmon is low, but holders look for better prices. Some low-priced goods have been received during the week. Canned fish, particularly sardines, are moving west freely. Scallops have also been in good demand. These goods are such that the sale should be large. We quote: Corn, 85c. to $1; peas, 90c. to $1; tomatoes, $1.15 to $1.25; gallon apples, $2.50 to $2.65; corned beef, Canadian, $2.35 to $2.50; American, 2-lb. tins, $2.50 to $2.75; 1-lb. tins, $1.45 to $1.50; oysters, 2's, $2.10 to $2.20; 1's, $1.40 to $1.50; peaches, 3's, Canadian, $2.40 to $2.60; 2's, $1.50 to $1.65; American, 3's, $2 to $2.25; pineapple, $2.25 to $2.50; fruits in glass, $4 to $4.25; salmon, $1.15 to $1.20; ditto, flats, $1.25 to $1.30; lobsters, $2.50 to $2.60; haddies, $1.00 to $1.10; clams, $4.50 for 4 doz.; chowder, $2.50 to $2.75 for 2 doz,; scallops, $5.50 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.

GREEN FRUIT—The cold weather during the early part of the week prevented much business. There is, however, a fair demand, chiefly for oranges. Valencias, which have the best sale, are moving up in price. There is a somewhat better sale for California. A car is daily expected. Malaga grapes are scarce at this season; quality is but fair; the price is quoted higher. The few Cape Cod cranberries now here have to be sold high. There is but a light stock of apples. The demand, owing to price, is not large. Lemons keep low. We quote: Lemons, $3 to $3.50; Valencia oranges, $5 to $6, do., California, $3 to $3.75; do., Florida, $4.50 to $5; do., Dominica, $3.25 per bbl.; apples, $2.50 to $4.00; bananas, $2 to $2.25 Malaga grapes, $7 to $7.50; Cape Cod cranberries, $10 to $10.50 per bbl.

DRIED FRUIT—There were some receipts of evaporated apples during the week. The quality is good. Prices are firmly held. The high price of these goods is causing a better demand for dried, but sale is not large. In Valencia raisins the market is easy, with but few selling. Currants are light stock, and full values are asked. California raisins, while there is no change here, values on the coast are higher. The same is true of California prunes, for which there is quite a ready sale. These goods will be higher; already it is hard to get the smaller sizes. Seeded raisins are qnoted rather lower, but there is a great difference in quality. Onions are higher. Peanuts are quoted higher and very firm at Norfolk. We quote as follows: Valencias, 5 to 5½c.; California L. M., 3-crown, 6½ to 6¾c.; London layers, $1.40 to $1.50; Imp. cabinets, $1.75 to $1.80; black baskets, $2.25 to $2.30; Dehesa layers, $2.50 to $2.75; currants, cases, 6 to 6⅛c.; bbls., 5⅜ to 5⅝c.; cartoons, cleaned, 7¾ to 8c.; bulk, cleaned, 6¾ to 7c.; prunes, boxes, 4½ to 10c.; dates, 5 to 5½c.; dried apples, 6 to 7c.; evaporated apples, 9½ to 10½c.; onions, $2.20 to $2.25 per bbl.; cocoanuts, $4 to $4.50 per 100 lbs.; figs, 8 to 10c.; Sultana raisins, 9 to 10c.; Malaga loose muscatels, 3-crown, 6½ to 6¾c.; 4-crown L. M. Californias, 7½ to 7¾c.; seeded muscatels, 1-lb. cartoons, 11 to 12c.; new Valencias, layers, 5¾ to 6c.; citron peel, 18c.; lemon peel, 12c.; orange peel, 13c.

SUGAR—While markets are firm owing to stock-taking and a rather light demand, there is little to report this week. Stocks not large in this market. We quote: Granulated, 4⅜ to 4½c.; yellows, 3⅜ to 3⅝c.; Paris lump, 5½ to 5¾c.; powdered, 5¼ to 5½c.

MOLASSES—The market is a strong one. Stocks are light here, and while there is little change in quotations, it is chiefly lack of demand; only a fair trade doing. Best quality Barbadoes is hard to get. There is some good Porto Rico still held. We quote: Barbadoes, 25 to 27c.; Porto Rico, 27 to 30c.; New Orleans, bbls., 28 to 32c.; Antigua, 22 to 23c.; St. Croix, 20 to 22c.

DAIRY PRODUCE—Eggs keep high and scarce. With milder weather rather easier prices are looked for. In butter everything is dull. Best quality is hard to get. The country dealer, paying the same price for both good and bad butter, has killed the trade. It is difficult to get our people, except the best retailers, to pay the price for creamery. Cheese is still dull, with a good many still held throughout the province. We quote: Dairy butter, 15 to 18c.; creamery, 18 to 20c.; prints, 20 to 22c.; cheese, 9½ to 10c.; eggs, 22 to 24c.

FISH—There have been large receipts of frozen herring this week. They found ready sale, the demand exceeding the supply. There is enough cod fish and haddock to supply the demand. In dry fish an improvement is noted and prices are firmly held. Pollock still hold their high figure. Pickled herring are rather easier, but business is light. Smoked herring are dull and low. In boneless fish a fair business is done. In pure cod low prices are quoted, lower, in fact, than market warrants. Finnan haddies move freely, but bloaters and kippers are about out of the market. We quote as follows: Large cod, $3.25 to $3.50; medium, $3 to $3.25; pollock, $1.75 to $1.85; pickled herring, $1.75 to $1.80 per half-bbl.; smoked herring 6½ to 7c.; Canso, pickled, $5 to $5.25 per barrel; boneless fish, 3 to 4½c.; cod, 5½ to 6c.; frozen cod and haddock, 2 to 2½c.; herring, 75c. to 90c.; smelts, 5 to 6c. per lb.; finnan haddies, 4 to 4½c.; lobsters, 10 to 12c.; small 4 to 6c.

PROVISIONS—There is a firmer feeling in barrelled goods, but there is no large trade doing. Stocks here are quite light. In pork, local packed mess has the best sale. It is quoted higher. Lard and smoked meats are firm. We quote: Clear pork, $14.50 to $15; mess, $14.00 to $14.50; plate beef, $13.50 to $14.50; hams, 11 to 12c.; rolls, 9½ to 10c.; pure lard, 8 to 8½c.; compound, 6½ to 7c.

FLOUR, FEED AND MEAL—There is a tendency to higher prices, though local market advances slowly. Manitoba flour show rather more advance than Ontario make. Dealers are not large buyers, nor is there a very large stock. In feed the price is high and continues to advance; it is scarce. Bran is about the same price as middlings. Cornmeal is the lowest thing on the list. There are active sales. Oats and oatmeal are both higher; there is but fair demand. New Brunswick oats cantinue to largely supply the market. Prices on Prince Edward Island are even higher than in Ontario. Hay is dull and low. Barley tends higher. Split peas are hard to get. Blue peas keep low. Beans tend easy, and buyers are holding off. We quote as follows: Manitoba $5.80 to $5.85; best Ontario, $5.05 to $5.15; medium, $4.75 to $4.90; oatmeal, $3.75 to $3.85; cornmeal, $1.95 to $2; middlings, $19 to $20.00; bran, $18.00 to $19.00; handpicked beans, $1 to $1.05; prime, 90 to 95c.; barley, $3.20 to $3.25; round peas, $1.25; split peas, $3.25 to $3.50; yellow eye beans, $1.75; oats, 36 to 38c.

ST. JOHN NOTES.

John Diamond, representing Diamond & Onyx, of Philadelphia, was in the city last

Yucan Oil Blacking



This is a perfect waterproof and polishing Shoe Blacking. Gives a beautiful shine, which does not rub off with snow or mud. Very economical to use.

The F. F. Dalley Co., Limited - Hamilton, Can.

week, and called on THE CANADIAN GROCER.

I. C. Bowman has been appointed agent for Swift & Co.

Major A. G. Campbell, representing THE CANADIAN GROCER, is in St. John.

A cargo of dry cod fish was this week shipped from Halifax to Waterford island.

Large quantities of beet sugar have lately been shipped from Chicago to Liverpool via St. John.

John Sealy is this week shipping large quantities of fish west, including sardines. The demand for these is increasing.

The following officers have been elected by the St. Martin's Board of Trade: Jacob S. Titus, president; Wm. Smith, vice; W. H. Morgan, secretary-treasurer.

The D. F. Brown Paper Box and Paper Co., Limited, have elected the following officers: D. F. Brown, president; Havelock Hartt, secretary; C. W. Brown, manager at Halifax.

F. B. Greene, manager of the Maritime Pure Food Co., Woodstock, has gone on a visit to the chief cities of Ontario and Quebec. He will attend the convention of packers at Buffalo before returning.

The well-known firm of Chas. Burrell & Co., Weymouth, N.S., has been dissolved. The business at Weymouth will be carried on by Mr. Chas. Burrell, while Israel L. Burrell will open a general business at Church Point, Digby county.

The success of the large, new pork packing factory at Charlottetown, P.E.I., is leading the people around Summerside to the making of an effort to have one established there. It is proposed to call the new company The Curing, Packing and Shipping Association of P.E.I., Limited.

There is a movement in this province favoring the growing and milling of large quantities of wheat. While the flour ground here from local grown wheat is hardly as white as that brought from the west, it is found in other ways fully equal. Pot barley is being milled here in larger quantities than in the past.

A few years ago Manchester, Robertson & Allison had the largest importation of dry goods ever landed by one house in this province, consisting of 239 packages. The other day they brought in the second largest, 233 packages, of which 147 were from England, 55 from Scotland, 25 from France, 5 from Germany and 1 from Switzerland,

The Fredericton Board of Trade does not fall in with the view of the St. John Board that date of packing should be stamped on canned goods, feeling well packed goods do not deteriorate in quality. They, however, feel the stamping of the net weight would be an advantage. They also endorse the action taken by the Montreal Chamber of Commerce with a view of securing an international exhibition in Canada in 1901.

A NEW PACKING BUILDING.

Park, Blackwell & Co., Limited, Toronto, intend to erect next month a large building on their property, adjacent to the cattle market, for the carrying on of their increasing business in preparing pork and beef products for the market. Their trade now demands a regular supply of two to three cars of dressed hogs daily, and as their export trade to London, Liverpool and Glasgow is steadily increasing, they have found the building of these works necessary. The new building will give employment to from 50 to 100 men.

EDDY'S HOCKEY TEAMS.

The office staff of the E. B. Eddy Co., Limited, Hull, Que., have two hockey teams, the rivalry between whom is very keen. Last winter they played two matches, one of which was a draw, the other a win from the "down stairs" team, with a score of 2 to 1. On Saturday afternoon last week they played an excellent game in Aylmer, Que., when the "upstairs" team won by a score of 5 to 0.

"Regent goods make cash sales."

COMING BACK TO YOU

You wouldn't spend any money for advertising if you thought you would never see it again, would you?

That's why you want to advertise in a way that will permit you to know from day to day just exactly how much of your money is "coming back to you." Our plan not only enables you to KNOW what the results are, but it gives you the very best results.

Put a lot of our handsome clocks in your show window. Offer one of them to every purchaser of $25.00 worth of goods—cash. A clock is something everybody wants, no matter how many they already have, and especially if it's made up in a unique and handsome design—like ours. Every clock you give away goes into the home, takes its place up on the mantelpiece where everybody sees it. They say nice things about it and they say nice things about your store—say things that keep the cash coming your way.

For a starter, order our STAR ASSORTMENT. Twenty-four handsome bronze-finished clocks, in six different patterns, cost you only $27.00 F.O.B. Toronto. Gives you twenty-four permanent, ALWAYS-BRINGING-BUSINESS ads. Will send you a circular illustrating the assortment if you wish it.

THE REGENT MFG. CO.

50, 52 and 54 Bay St.,
Toronto, Ont.
Chas. Edwards, Manager.

182-184 Wabash Ave.
Chicago, U.S.A.

TRADE IN OTHER COUNTRIES THAN OUR OWN.

THE imports of food and drink, duty free, into Great Britain, from foreign countries and British possessions during 1897, were £151,550,115, an increase of £4,550,000 compared with 1896; of food and drink, dutiable, £26,791,519, an increase of £1,223,433; tobacco, £4,072,435, a decrease of £279,596; animals for food, £11,380,332, an increase of £941,633. The exports of articles and food, the product of Great Britain and Ireland, were £12,138,542, an increase of £454,474. and of living animals £1,133,115, an increase of £191,302.

The exports of provisions from the United States, for the calendar year 1897, were valued at $135,064,328 and of cattle and hogs, $36,460,438.

The total imports of spices, into the United States, for the fiscal year ending June 30, 1897, were 40,144,713 pounds, of which 1,837,778 pounds were exported, leaving net imports of 38,306,935 pounds, valued at $2,434,713. The net imports of pepper were 14,284,109 pounds or 37 per cent. of the total imports. The net imports of nutmegs were 1,664,745 pounds, valued at $449,839.

Grocers to the number of 2,256 failed in the United States last year. The number of general merchants to fail was 1,550.

The tomato pack in the Western States is estimated at 1,065,000 cases, against 1,120,000 cases in 1896. The pack in California is estimated at 350,000 cases.

During the five years prior to 1894, 400 beet sugar factories in Germany consumed an annual average of 10,000,000 metric tons (2,204 lbs.) sugar beets. The annual product was 1,227,000 metric tons. Since 1894 a marked improvement has been made in the culture and manufacture of sugar beets, so that, while the above shows an average of a little over 8 tons of raw beets to one ton of sugar, the present ratio is said to be 7¼ tons of beets to one ton of sugar.

Some of the state packers of corn have announced prices on the coming pack, and, it is reported, have already made contracts covering a large proportion of their prospective output at prices somewhat above last year's opening figures. The largest packers, however, it is reported, have not yet put out prices. In Maine corn there still seems to be some hesitancy on the part of packers to make prices on their 1898 product. Some brands have been quoted on the same basis as last year, and are said to have sold quite freely. The reported sales have been on the basis of 80c. f. o. b. Portland, but it is understood that the principal packers are figuring on an f.o.b. price of 85c. These figures, however, seem to be above buyers' views, and there is a disposition on the part of the latter to hold off to await further developments.—N. Y. Journal of Commerce.

The sale of Jamaica oranges, ex Alps and Douglas, went off at slightly better prices, it is reported, than at the previous auction, the condition and quality of the fruit being understood to be better. Up to $4.50 was obtained for some lines of fruit, original.—N.Y. Journal of Commerce.

TOMATO FUTURES OFFERING.

Opening prices for 1898 pack of some vegetables have been out for a week or more on a number of brands, and a fairly liberal amount of business has been done, though chiefly on buyers' labels, it is understood. Enquiries for prices on 1898 packing have been numerous, and have been made somewhat earlier than usual, but, it is intimated, that they were sent in with the idea of testing the views of packers rather than with the object of securing stock early. This is said to be not only true of tomatoes and corn, but also applies to peas.

In the tomato market there is reported to have been a very satisfactory business done for forward delivery. Most of the sales were, it is reported, for buyers' labels. Only a few of the packers, it is stated, have made prices for forward delivery, and these are said to be 5 to 7½c. above last year's opening prices. Spot stocks are reported to be more closely cleaned up than for several years past at this season, and this helps forward business. Everything, it is asserted, depends upon the consuming demand between now and the time of marketing new stock, but there is at present very little enquiry from the consuming trade.

SALMON IN ENGLAND.

An English trade paper, under date of January 29, says: "This market, generally, has been unusually active for the time of year, but salmon has naturally attracted the most attention. The low quotations, which have been recently made by some holders of old stock of Alaska fish, had created somewhat of a scare, and encouraged the idea among those who have not already bought that they had only to wait to buy salmon at their own price. Those, however, who have endeavored to buy within the last few days have found that it is not possible to do so except at a slight advance in price, and it is the opinion of many in a position to judge that the lowest point in the market has been touched. The quantity available is, no doubt, considerably in excess of recent years, and, should the consumption not increase, then prices must remain depressed. The question for retailers to decide is whether the reduction of retail prices, which is inevitable, will induce an increase of, say, 25 per cent. in their sales; if they can, with confidence, answer this in the affirmative, it would then appear to be policy to hold good stocks. Half-pound flat tins appear likely to be even more popular than last season, the demand already being very heavy. Prices for this description have advanced fully 6d. per case."

CURRANTS IN LONDON AND PATRAS.

The Produce Markets' Review of London England, says: "There has again been only a moderate demand for currants, and the business appears to have received rather a check, and to be less active than was anticipated would be the case. The market in Greece continues to be as firm as before, however, and there is now a marked difference in the values of fruit in the Patras and in the London markets, the relative values in the former being 6d. to 1s. per cwt. above landed values. This is a condition of matters which is not likely to continue very long, and it is tolerably clear that during the next few weeks either the Patras market must decline or the London market must improve. Another point which must not be overlooked is that the exchange between the two countries is falling, under the improved financial conditions, which, so far as it has any weight, is against any decline in the price of fruit. It is feared, on the other hand, that the present high range of values is directly affecting the day-to-day consumption, and that probably neither the growers nor the merchants realize to a correct extent the fact that in order to keep up the consumption of currants every possible means must be adopted to force the fruit to the utmost extent; and that nothing should be done which will at all interfere with this forcing process. In spite of the quiet tone there is no further decline in prices, and, indeed, in some cases the purchases of the lower descriptions made at the close of last week cannot be followed."

Guaranteed to keep in any climate.



It Suits Everybody, Keeps Indefinitely and Yields a Good Profit

Owl Brand Condensed Milk is one of the very few articles on the market which can honestly claim to do all the above. What more can a retailer want? Let us have your order at once. It can't be any too soon for you, your customers or ourselves.

The Canada Milk Condensing Co. - Antigonish, N.S.

THE DOMINION BANK

Capital (paid-up).....$1,500,000
Reserve Fund..... 1,500,000

DIRECTORS

Hon. Sir Frank Smith, President. | W. Ince. W. R. Brock. Edward Leadley. Wilmot D. Matthews A. W. Austin.
E. B. Osler, M.P., Vice-President.

Head Office - TORONTO

AGENCIES

Belleville	Cobourg	Lindsay	Orilia
Brampton	Guelph	Napanee	Oshawa
Seaforth	Uxbridge	Whitby	Winnipeg

Toronto.—Dundas street, corner Queen.
" Market, corner King and Jarvis street.
" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions, 1897. Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

A BRONZE MEDAL

awarded by the judges at the Victorian Era Exposition and Industrial Fair is proof that

STERLING BRAND PICKLES

are worthy a prominent place in your stock.

T. A. LYTLE & CO.
Canada Vinegar Works, **TORONTO**

Canned Peas

Special quotations for round lots.
The best brand on the market.

Warren Bros. & Co.
TORONTO.

Extra Choice

Hams Bacon
Pure Lard
Mess Pork

PARK, BLACKWELL & CO. Limited
Pork and Beef Packers,
TORONTO

BUY

Ivory Bar Soap

THE BEST MADE

MOLASSES

NEW ORLEANS

Open Kettle and Ordinary. Bbls. and half-bbls.

A shipment just arrived.

PERKINS, INCE & CO.
TORONTO.

Quality Equality

"Excelsior"

EASILY THE BEST.

Uniform Reliable
Exquisite Delicious

Supersedes all ordinary

Coffees

Todhunter, Mitchell & Co.
Coffee Specialists.

Roasting by Patented Process.

MANITOBA MARKETS.

WINNIPEG, Feb. 5, 1898.

THE past week has been a very eventful one in the history of Winnipeg. About 7 a.m. Wednesday the alarm for the central fire hall was rung, 10 minutes after all the alarms in the city sounded, and Winnipegers awoke to the fact that one of the worst fires on record was in full swing. The McIntyre block occupied one of the most central sites in the city, just south of the Post Office, on the west side of Main street. It had a frontage of over 225 feet on Main, was three storeys high with basement. On the first floor were 9 large stores, while the second and third floors were used for offices, sample rooms and halls. The University of Manitoba had its rooms here. There were four families residing in the block, and the fire spread with such rapidity, that they had to be taken from the upper windows and the roof in their night clothes. In less than two hours the whole of the interior of the block was completely gutted and large parts of the walls had fallen in. It was thought at first that the Dundee block adjoining, occupied by Jerry Robinson as a department store, with offices and living rooms above, would go too. All the tenants on the third floor were ordered to move out, and the building was full of smoke ; however, owing mainly to a favorable change in the wind, this building was saved. The great width of Main street alone prevented the whole centre portion of the city from being burned, as it was, all the plate glass windows for two blocks, on the other side of Main, were cracked in long ribbons by the heat, and at one time the Merchants bank actually caught fire, but was immediately noticed and extinguished. Among the merchants burned out were : Mackay Bros. & Norris, general dry goods ; J. Furner, wholesale and retail millinery ; John Evzinger, barber and tobacconist ; J. A. Payne, paints and oils ; Miss Maycock, fancy goods and toys; A. C. Morgan, boots and shoes ; Alex. Taylor, stationer, J. Porte, jeweler, and Velie Carey, wholesale liquors. Of these stocks absolutely nothing was saved. Taylor lost even his magazine register. In the law offices, on the second floor, the loss was also very heavy, as many of the firms had valuable law libraries, and of these nothing was saved. The fraternal societies, many of whom had headquarters in this block, also lost heavily. The only redeeming feature of the whole sad affair is that though there were some narrow escapes, there was no loss of life and no accident of any kind. When the fire reached the stock of paints and liquors there were two terrific explosions which might easily have had fatal results. The busy thronging block is now a ghastly heap of smouldering ruins, out of which the vaults tower like forsaken monuments. Wilson Bros.' furniture warehouse, divided from the McIntyre block by a passage, escaped the fire, but was crushed by a falling wall and presents the appearance of having been violently sat upon. One of the questions started by this fire, and which is being actively discussed, is whether or not Velie Carey should be made to pay duty on the goods in their bonded warehouse, which was destroyed. Much curiosity is rife as to the rebuilding of the block. It appears there is a clause in the will of the late Alex. McIntyre, to the effect that should the building ever be totally destroyed it should not be rebuilt. That it is totally destroyed there can be no question, but it is thought by many that the courts will be able to overcome the difficulty.

Store and office room is at a premium just now.

On the morning of the fire Geo. Craig, of the Golden Lion departmental store, assigned to S. A. D. Bertrand, official assignee. The details are not known, but it is understood the failure is a bad one, as, roughly speaking, the liabilities are over $80,000 and the assets under $50,000. A meeting of creditors is called for the 21st inst.

Klondyke trade continues very brisk, indeed, with indications of a very large increase as soon as the spring opens. Many eastern packers are now offering evaporated potatoes and onions in large quantities. But as they were very late coming into the field, most of the outfitters had already secured their supplies from other sources.

Trains reaching the city to-day have brought in large numbers of curlers for the bonspiel, and many others will arrive on Monday. The curlers lost heavily in the fire ; their headquarters were in the burned building, and had just been set in order for the bonspiel the night before the fire. Very many of their handsome pictures were burned, while the celebrated Tuckett trophies, on exhibition in Erzinger's windows, were totally destroyed. These losses, though extremely annoying, will not be allowed to interfere with the bonspiel, and with fine weather and perfect ice a very good time is looked for. Very many country merchants combine business with pleasure and buy while in town, and this makes the week a busy one with wholesalers. There has been an advance in canned vegetables since last writing, but it is difficult to give a definite price. Tomatoes cost, laid down here, now, $3.05 per case, if not a little more. Still, many of the stocks here were bought earlier in the season, at very much lower figures, so that it is hard to say just what will be the fixed price. Corn is also higher, and is worth at least $2 per case, and peas are in much the same condition. The whole canned goods market is stiff, with the exception of fruits, which are plentiful, and the market normal. In other lines there are few, if any, changes.

GREEN FRUITS—Are without change. The only new feature in this market is the arrival of bitter oranges, which sell at $7 per case. Great satisfaction is expressed here that the department do not seem inclined to forbid the importation of American fruits. There will be probably more activity in this market next week. A good supply of southern celery has arrived, and is selling at 50 to 75c. per bunch, according to size.

EVAPORATED FRUITS—Have not moved since last writing. Apricots, 11c.; prunes (small), 4½c. upwards, according to size ; peaches, fancy, peeled, 17c., unpeeled, 11c.; pears, 10 to 11c.; apples, 11½c.

DRIED FRUITS—Currants and Valencia raisins are going higher, though price has not yet changed. The market is stiffer, and stocks here are light.

RICE—Situation has not improved, it is still impossible to buy even No. 2 Japan in this market.

CEREALS—Market fairly well supplied with American oatmeal and rolled oats. No change in prices. Beans are still low, fancy hand-picked being only $1.20.

SUGAR — Market steady and firm at 5 1-16c. for granulated, and 4½c. for bright yellows.

COFFEE — Market dull. Rios low with little movement. Standard No. 5 is quoted at 11c.

BUTTER—No change in price but lower tendency indicated by increasing supply of fresh dairy, and the same applies to eggs.

MEAT MARKET—Very stiff and active. Three or four carloads of American meat were bought during the week. Prices are as follows : Hams (average 16 lbs.), 11½c.; breakfast bellies, 11½c.; backs, 10½c.; shoulders, 8½c.; dry salt, American, 8¼c.; Canadian, 8½c. ; square cut shoulders, 8c.; boneless, 8c.

LARD—(Pure), in 20-lb. pails, $1.60c.; 50-lb. ditto, $4.

THE EXPORTATION OF GAS.

According to a contemporary, the Leamington, Ont., Board of Trade has been negotiating with the management of the Lake Erie and Detroit River Railway for the transportation of 500 persons from South Essex to Ottawa. It is intended to send this monster delegation to Ottawa to protest against the exportation of natural gas from South Essex to the United States. The delegation will consist of residents of Leamington, Kingsville, Ruthven, and the townships of Gosfield South and Mersea, and probably several from Windsor.

OUR POLICY

Large Business
Quick Turn Over
Small Profits
Short Credits

WE QUOTE TO-DAY:

EX. STEAMER "GRAO," NOW DUE IN NEW YORK

250 Bags Tarragona Soft Shell Almonds 8½c.

Afloat, and expected here in a few days, a shipment of

Fine '97-Crop Hallowee Dates - - 4c.

IN STOCK

200 Cases of 55 lbs., Shelled Walnuts,
E. M. D.'s Extras - - - - 16c.
French Prunes, Dufour's, 120's, 25-lb. boxes 4c.
Bosnian Prunes, Ostrich, 105's, 55-lb. boxes 6½c.
California Fancy Santa Clara Valley Prunes,
Griffin & Skelly Co., 25-lb. boxes.
40/50 - - - - - 9½c.
50/60 - - - - - 7½c.
60/70 - - - - - 7c.

BARGAIN: 87 Boxes of 25 lbs., California Evaporated Fancy APRICOTS, '96 CROP - **8c.**

Kept in cold storage and comparatively in good condition.

Hudon, Hebert & Cie., Montreal

AMONG THE RETAILERS.

You Shold Have a Mirror.

In my peregrinations this week, I noticed that some merchants have "caught on" to the advantages of having a mirror in the store. This is one of the seemingly unimportant things, which, however, affect the mind of many a customer. The departmental stores have realized the advantage of good mirrors, and have them placed in their windows. And who has not seen a woman standing before these windows, rearranging her hat or veil? I, myself, have frequently seen both men and women standing before these windows, presumably to see the display, and it has been interesting to see what a large percentage of the time is taken by many of them in looking at their features in the mirrors. Admitting a general desire on the part of the customer to make use of a mirror, it seems reasonable that the retailer who quietly meets this desire by placing a large, and first-class mirror in a convenient place should have the preference over a competitor whose store and goods are of equal quality, but who thinks he cannot afford a mirror or two. Some dealers make use of their mirrors to display goods. A space, the full width of the glass and up to a little over six feet from the floor, is left free, but above these are plate glass shelves on which are displayed small articles such as flavoring extracts, etc. It would be a paying investment to have two or three mirrors in the store and one in each of the windows, that is, of course, if the store lays any claim to being neat and up-to-date.

"Knowing" One's Customers.

It is no wonder that some men have the happy faculty of winning and keeping a large number of regular customers. The grocer's customers are, of course, women principally, and everyone seems to have some particular peculiarity of her own. Some grocers seem to have the ability to quickly understand these peculiarities, and are ever ready to supply their desires, and to sympathize with their little worries and joys. They soon know just what brands of canned goods, what kind of tea, what make of soap, each one needs, and so seem to be interested in each individual customer, a fact which cannot fail to influence these customers in the most desirable way. Sympathy goes a long way with humanity, and a specially great distance with the sex who make up the major portion portion of a grocer's customers. THE RAMBLER.

ONLY FIVE STEAMERS.

The sale of the steamers Pennsylvania, Ohio, Indiana, Illinois and Conemaugh by the International Navigation Co. to the States Steamship Co. for the Pacific trade leaves but five steamships flying the American flag crossing the Atlantic ocean, says The Marine Record. They are the St. Paul, gross tons 11,629.21; St. Louis, gross tons 11,629.21; New York, gross tons 10,802.61; Paris, gross tons 10,794.86; Evelyn, gross tons 1,963.44, the latter three built in English shipyards and denationalized.

THE OFFICE STAFF DINE.

The office staff hockey clubs of the E. B. Eddy Co., Limited, Hull, Que., held their annual dinner on Saturday evening, in the Victoria hotel, Aylmer, Que. The menu, a copy of which has been received by THE CANADIAN GROCER, is artistic and tasty. It is printed in gold, on plain white blotting paper, with a front and back cover of rough fibre paper, black in color, with the printing on the front cover in gold.

Golden Leaf Japan TEAS

Best value on to-day's market. Write for samples.

George Foster & Sons
BRANTFORD, ONT.

EVIDENCE IS BETTER THAN TALK

We have increased our output ten times over in the past year.

MONSOON
INDO-CEYLON TEA

is growing in favor more and more every week. Try an assorted case. If it don't sell, we take it back.

7 Wellington St. West.

Buying Bulk Tea is "Extravagance."

BUYING ("SALADA") PACKET TEA IS "ECONOMY."



You do not make as large a "visionary" profit as on Bulk Teas.

You DO make a larger "actual profit," as—

- You can sell three times the quantity.
- You have no leakage, loss of draught, or waste.
- No loss of time in wrapping, oost of string and paper.
- You increase trade and cement business friendship.
- Carry no dead stock
- And do not lock up one dollar of capital.
- You give the people what they want, and this is what stamps you as an "up-to-date," progressive business man.

WHOLESALE AGENCIES . . .

25 Front Street East - - TORONTO
318 St. Paul Street - MONTREAL



Women of experience in ordering coffee from their grocer are careful to specify **Chase & Sanborn's Seal Brand Coffee,** which comes in pound and two-pound tin cans, knowing that satisfaction accompanies every can.

Thousands of refined people who know and appreciate good coffee endorse this famous brand. The signature and the seal of these well-known importers guarantee its excellence.

The Traveller Says!



GENTLEMEN:

It is an easy matter to sell your customers **CEYLON and INDIA TEAS.** The consumer is as ready as you are to take hold of and appreciate a good article. If you have not supplied your customers with the delicious, pure, healthful and invigorating teas of Ceylon and India, try a small line and you will be surprised at the favorable reception they will get---**and it is money in your pocket every time.**

TORONTO AND THE NORTHWEST TRADE.

AT a meeting of the council of the Toronto Board of Trade on Monday, Mr. A. E. Kemp, the chairman of the railway and transportation committee, submitted a report pointing out the disadvantage Toronto is under in respect to the passenger traffic from British Columbia, the Northwest Territories, Manitoba and other western points.

For many years past, if not, in fact, since the opening of the transcontinental line of the C.P.R., also the line running from Toronto to North Bay, this city has suffered in comparison with her rivals by better inducements being offered to the traveling public from the above-named points, to make Montreal their objective point rather than Toronto, notwithstanding that the latter city, even by the somewhat circuitous route by the G.T.R. to North Bay, is 137 miles nearer the western points named.

There have been no through cars for passengers desirous of visiting Toronto ; on the other hand, such passengers have been obliged to change cars at North Bay under conditions and at hours that were, to say the least, unfavorable.

"The feeling," continues the report, "appears to be prevalent, not only in business circles here, but amongst commercial houses in the west, that the tendency and influence has certainly not been with the view of encouraging traffic in the direction of Toronto. A business man desirous of visiting the east for the purpose of making purchases or transacting other business, becoming familiar, before buying his ticket, with the conditions as to through transportation, all things being equal, would invariably decide to go through to Montreal in preference to changing at a point 227 miles north of Toronto at an uncertain hour and, at certain seasons of the year, under conditions which are not inviting, also in view of the fact that the time occupied in traversing the 227 miles will occupy not less than nine hours."

The report also refers to the further difficulties that have recently arisen, it having been announced that the C.P.R. service over the G.T.R. to North Bay has been discontinued altogether, and that passengers destined for Toronto will continue on the main line east of North Bay to Carleton Junction, within 28 miles of Ottawa, and further to Smith's Falls, within 128 miles of Montreal, and at the former point they will disembark from the through cars destined for Montreal to a local train running to Toronto over the Ontario and Quebec division of the C.P.R. All the inconvenience attached to the transfer at North Bay will fairly apply to the change to be made at Carleton, in addition to being obliged to travel 217 miles further.

The committee consider that these new regulations are prejudicial to the best interests of this city, and recommend that the council put themselves in communication with the president of the C.P.R. regarding the question involved in the report, with a view of bringing about an immediate improvement in the existing state of affairs.

Following out the recommendation of the committee, Mr. A. E. Kemp moved, seconded by Mr. M. C. Ellis, that whereas the passenger service for a long time past connecting the city of Toronto with the transcontinental line of the Canadian Pacific Railway at North Bay has been of an inconvenient and unsatisfactory character and essentially discriminates against the city, therefore be it resolved that the report of the railway and transportation committee now submitted in reference to such service be adopted and that this council is of the opinion that we should have the most convenient and quickest service obtainable, including through passenger and sleeping cars between the Northwest and Toronto, and that with a view of endeavoring to secure such improved service a copy of said report and this resolution be sent to the president of the C.P.R. and the general manager of the G.T.R., respectfully soliciting their report.

This was carried by the council.

TRADE CHAT.

THE Hagersville (Ont.), News says that a Simcoe man offered diseased beef for sale in that village recently, and was fined $5 by the local magistrate for the offence. The News says he was fortunate to escape so easily, and that the next offender in that neighborhood will suffer more severely.

People don't like condensed milk. They prefer the udder kine.—Springfield Monitor.

A mechanical device, recently patented, pastes paper labels on 100,000 tins in ten hours.

The inland revenue returns for London, for January, show an increase of $2,360.79 over January of last year. The total returns this year were $25,506.33.

A joint stock company, to be known as the T. Lawry & Son Co., Limited, has been formed by T. H. Lawry, Mrs. F. Carpenter, Miss Lawry and J. J. Scott, of Hamilton, and Anderson Fowler, of New York, to take over the pork packing business of the late Thomas Lawry.

The Rocklyn (Ont.), Cheese Factory received last summer 886,794 lbs, of milk, out of which were made 81,462 lbs. of cheese, an average of 1 lb. of cheese to 10.88 lbs of milk. The amount realized was $6,908.92, or about 8½c. per lb. for the cheese.

Inform your farmer customers that they are liable to a fine of $200 if they do not report at once to the Minister of Agriculture at Ottawa any indication of tuberculosis in their stock. There is danger this winter of this disease becoming epidemic, and farmers should have a careful inspection of their stock quite often.

Fire broke out in Conley & Martin's store, dry goods and grocers, Stirling, Ont., on the 6th inst., and spread to Mr. Meiklejohn's hardware store and to another large store, unoccupied, and then to the postoffice and E. F. Parker's dry goods and grocery store. Loss, $20,000 ; partly covered by insurance.

BRITAIN'S FOOD IMPORTS.

AN English correspondent sends Bradstreet's the following compilation from official returns, showing the quantities of the principal agricultural imports of the United Kingdom (tropical productions excluded) in the calendar year 1897, with the maximum of each item for any year :

Imports.	Maximum Year.	Maximum Quantity.	1897. Quantity.
Wheat and flour, quarters	1895	25,027,715	20 694,019
Barley, quarters	1894	8,748,427	5.308,441
Oats do	1888	6,813,613	6,267,648
Peas do	1896	670.879	626,696
Beans do	1894	1 227 289	662,678
Maize do	1897	12 549.922	12,549,922
Cattle, number	1890	621,593	618,336
Sheep do	1882	1,124,591	611.504
Pigs do	1865	133,280	.....
Horses do	1897	49,519	49,519
Fresh beef, cwt	1897	3,010,387	3 010,387
Salt beef do	1864	302,860	175,236
Mutton do	1897	3,193,276	3,195,276
Fresh pork do	1897	347,617	347.617
Salt pork do	1879	400,068	237,206
Bacon do	1897	5,004.915	5,004.915
Hams do	1897	1,725,875	1,725,875
Preserved meat, cwt	1805	856,153	669 785
Unenumerated meat, cwt	1897	364.822	364,822
Rabbits do	1897	276,458	276,458
*Total dead meat do	1897	15,005.577	15,005,577
Eggs, gt. hundreds	1897	14.031,752	14,031,752
Butter, cwt	1897	3,217,801	3,217,801
Margarine, cwt	1892	1,305,350	936,543
Cheese do	1897	2,603,608	2,603,608
Cnndensed milk, cwt	1897	751.643	751,743
Lard do	1895	1,742,688	1,740,468
Wool (gross), 1,000 pounds	1895	770,955	735.633
Wool (net) do	1896	361,133	324 689
Hides (gross), cwt	1892	1,536,350	1,195,245
Hides (net) do	1872	987,103	835,178
Hops do	1862	322,515	164,154
Potatoes do	1880	9,754,514	3,922,319
Onions, bushels	1897	6,108 928	6,108,928
Apples do	1896	6,176,956	4,199.971
Fruit, unenumerated, bushels	1897	5,118,816	5,118,816

*Except poultry and game.

Exports, except those of wool and hides (for which net as well as gross imports are given in the table), are comparatively insignificant. It will be seen that 15 out of the 33 items in the table, counting wool and hides only once each and not counting total dead meat, attained the maximum in 1897.

AGENCY WANTED.

AGENCIES WANTED BY EXPERIENCED MAN having excel ent connection with retail grocery trade of Montreal ar d district. First-class references. Address Box P, CANADIAN GROCER, Montreal.

THE PRESS CLIPPING DEPARTMENT

Reads every newspaper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

Politicians can obtain from it everything the papers say about themselves on any subject in which they are interested. Business men learn of new openings for trade, pointers to sell goods, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted, reports of new industries or stores, etc.

Terms—$5 per hundred clippings: $40 per thousand, payable in advance; but a yearly contract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

THE PRESS CLIPPING DEPARTMENT
Board of Trade, Montreal.

REFRIGERATORS

GROCER STYLE

Size, width 52 in.
depth 30 in.
height 108 in.
weight 750 lbs.



Ash wood, antique finish, spruce lined, inside shellacked, 7 walls, 2 windows hung with weights, double glass. They are built complete and shipped set up.

Catalogue free.

This cut represents No. 14 and 15.

EUREKA REFRIGERATOR CO.
54-56 Noble Street, TORONTO

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being no **old, unsaleable stock** in "Horseshoe" Salmon.

Every consumer should use it because it is the BEST, and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON,
Victoria, B.C.

AGENTS.

Geo. Stanway & Co., Toronto, Agents for Ontario.
W. S. Goodhugh & Co., Montreal, " " Quebec.
J. Hunter White, Esq., St. John, N.B.
Agent for Eastern Provinces.
Tees & Persse, Winnipeg, for Manitoba and N.W.T.

Our Broom Catalogue

places before you a list of articles that your trade never forgets to order, sooner or later—you know what a demand springs up for good Brooms, even before Spring really opens.

We have aimed to add to the retailer's store library with this illustrated book—it will help you in many unexpected ways. We believe we have hit the mark of simplicity (in the convenience of its arrangement) square on the head. It is yours—free, for a post card.

Brooms, Brushes
Woodenware

Established
1856

Chas. Boeckh & Sons
Mfrs.
Toronto, Ont.

EXTENDED INSURANCE.

One of the many liberal features embodied in the **UNCONDITIONAL ACCUMULATIVE POLICY** issued by the

Confederation Life Association,
HEAD OFFICE--TORONTO,

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

W. C. Macdonald,
Actuary.

J. K. MACDONALD,
Managing Director.

NORTH AMERICAN LIFE.

STILL IN THE FRONT RANK.

THE annual meeting of this company was held at its head office, in Toronto, on January 25. The directors' report presented at the meeting showed marked proofs of continued progress and solid prosperity in every leading branch of the company's business.

Summary of the financial statement and balance sheet for the year ended December 31, 1897:

Cash income	$ 699,550 49
Expenditure (including death claims, endowments, matured investment policies, profits and all other payments to policy-holders	454,367 26
Assets	2,773,177 22
Reserve fund	2,245,920 00
Net surplus for policy-holders	427,121 33

WM. McCABE, Managing Director.

Audited and found correct.

JAS. CARLYLE, M.A., Auditor.

The company's consulting actuary reported to the directors that he had very carefully examined the accounts and balance sheet of the company, as at December 31, 1897, and found that in every branch of the company's work tending to its solid progress and prosperity substantial gains had been made.

Your obligation for investment policies that matured in 1897 called for an outlay of over $89,500—the individual settlements not only being generally satisfactory, but, as a matter of fact, comparing more than favorably with the settlements made by other companies upon similar forms of policies.

The President, Mr. John L. Blaikie, on moving the adoption of the report, said:

"As on many previous occasions, you will be pleased to observe that in everything that goes to make a life insurance company successful the North American Life again shows progress, solidity, and gain for the policy holders.

"For example, compare the business of 1897 and 1896 under the following heads:

		Increase over 1896.	Per centage of Increase.
Assets as at Dec. 31, 1897	$2,773,177.22	$257,343.81	10.2
Cash Income	699,550.49	57,768.41	7.
Ins. in force	18,945,878.00	1,451,708.00	8.3
Premium Income	582,131.96	42,670.41	7.9
Interest Income	147,118.53	15,092.00	14.8

"The assets of the Company are of a high class, and after providing for every liability, there remains a net surplus of $427,121.33, the percentage of net surplus to liabilities being 18.2, and the percentage of assets to liabilities being 118.2.

"A year ago I submitted a table showing the experience of eleven companies doing business in Canada, the amount of insurance issued, the total terminations each had experienced, and what the percentage was. The North American made a far better showing than any of the eleven, and official figures given in the last Dominion Government report, showing a like experience, again places the North American in the first position."

The Hon. G. W. Allen, vice-president, said:

"I think the very best evidence of the excellent character of the assets of the company and the care shown by the directors in the investment of the funds, is the large increase in our interest income for the year, namely, $15,092, and the fact that our interest and rents, due and accrued, at the end of the year, should show a decrease of $1,119.57 Now, here is the position of our assets. We have invested in—

	Amount.	Percentage of total assets.
Mortgages, etc.	$1,108,563 93	40
*Debentures	635,197 89	22.9
**Real estate	292,263 83	10.5
Stocks and bonds	203,331 44	7.3
Loans on policies	176,381 61	6.4
Loans on stocks	157,780 00	5.7
Outstanding premiums in course of collection, and quarterly and half-yearly premiums, being balance of year's premiums not yet paid	100,460 37	3.6
Cash in banks	57,743 07	2.1
Cash on hand	31 78	
Interest and rents, due and accrued	38,376 95	1.4
Reversions	3,046 35	.1
	$2,778,177 22	100.

*Market value exceeds this by $21,425.15.
**Including the company's building.

"I think you will agree with me, this shows a highly satisfactory state of affairs, and must be doubly reassuring to all the policy holders of the company, as well as its excellent agency staff, as to the high standard this company has attained among the life companies in this country. So far as I can judge, it stands at the head.

"Our real estate, as compared with last year, shows but a slight addition in amount, except that we have now added thereto our own home, this handsome building, in which we are holding this meeting. It was an excellent stroke of business on the part of the company in securing this property, as we have now every accommodation for the proper conduct of the business; in fact, one of the best equipped offices in the city, and the cost to the company will be but a moderate one. Already the space we have to rent is well tenanted, and the one office at present vacant is already bespoken. All the properties in possession of the company are well rented, and giving the company a fair return.

Mr. J. N. Lake, in moving a vote of thanks to the company's provincial managers, inspectors and agency staff, said:

"It will be gratifying to everyone interested in the company, and speaks volumes for the energy displayed by our agents, that our new business this month is the best business for January in the history of the company.

"It is interesting to note the great progress this company has made during the last ten years, as shown by the following table:

	7th Year.	12th Year.	17th Year.
Cash Income	$ 228,282 61	$ 431,624 42	$ 699,550 49
Assets	542,318 99	1,413,978 00	2,773,177 00
Ins. in force	6,971,390 00	12,066,080 00	18,945,878 00
Net Surplus	51,295 94	225,635 80	427,121 33

"You will see that the cash income increased over three-fold; assets over five times; insurance in force, nearly three-fold; and net surplus, nearly eight-fold—the latter indicating that the company is a good one for the policy-holders."

Mr. McCabe, managing director, said he could heartily endorse all that had been said as to the efficiency of our agency staff, and the energetic and satisfactory manner in which they had accomplished their work during the year just closed. He knew that the agents had unusual competition during the latter part of the year, owing to four new companies having commenced operations during 1897.

In this connection he said that, of all the companies starting about the same time as the North American or subsequently, not one of them outside of our own has met with but moderate success.

The mere fact of a company having a large capital, and especially rushing a large amount of business on its books in a short time, means a very large liability by way of the reserve required by the Dominion Government, and must result in a loss to the company. This experiment had been made a few years ago, disastrously, by one of our companies.

Certain methods of conducting business may, on the face, have the appearance of success, but ultimately can have but one result. The course we have adopted has been a conservative one in every way, and we propose to follow that course, believing that our first interests must be those of our policy holders, and that ultimately the test of the business between the different companies is "What are you doing, and what are you likely to do, for your policy holders?"

Mr. Galley, in referring to the company's loans, said:

"In looking over this mortgage list I was pleased to find the satisfactory manner in which the interest had been paid during 1897. The interest due and accrued on all loans held by the company showing a decrease, as compared with 1896, of $2,201.73.

"The position of the company is highly satisfactory, and as one of its earliest and large policy-holders, I feel very pleased at the position that the company has attained."

James Thorburn, M.D., medical director, presented a full and interesting report of the mortality experienced by the company during the past year, showing that the actual loss was favorable when compared with the mortality table.

After the usual vote of thanks had been passed, the election of directors took place:

President, Mr. J. L. Blaikie.

Vice-Presidents, Hon. G. W. Allan, Sir Frank Smith.

Managing Director, Wm. McCabe, L.L.B., F.I.A.

Secretary, L. Goldman.

FOR SALE. Boxes Choice Smoked Herrings and Half-Barrels Herrings - - Choice Prime Beans, Evaporated Apples.

Apply JAS. R. SHIELDS & CO.
Board of Trade, TORONTO



How Pleasant

to have your particular lady customer say, "Thank you VERY MUCH for recommending me to try

"WHITE MOSS" COCOANUT

it was SO delicious; we will use no other in future."

Statements like the above are getting to be an every-day occurrence.

CANADIAN COCOANUT CO.
Montreal

THE
Oakville Basket Co.

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

PACKAGE Clothes Pins



All selected perfect Pins, put up in 4 and 6 doz. packages. Time, money and labor saved. Manufactured by

The Wm. Cane & Sons Mfg. Co., Limited
Newmarket, Ont.

Represented by
Chas. Boeckh & Sons, Toronto.
T. S. Simms & Co., Ltd., St. John, N.B.



Improved Wanzer Lamp

Non-explosive, no chimney, best light, burns Canadian oil perfectly. Soon saves its cost in oil and chimneys. Liberal discounts to the Trade. Every Lamp tested.

WANZER.

WANZER LAMP & MFG. CO.
HAMILTON.

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.

$2.50 per case; 80c. gallon.

THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

BROCK'S BIRD SEED



This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

SALT

We are always fully stocked with Salt for Butter, Cheese, Table and general use. Send a card for prices or samples. . . . . .

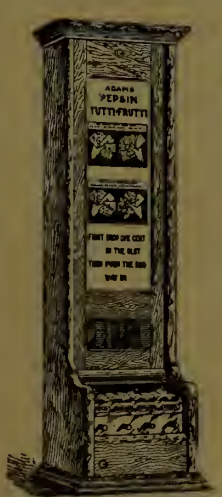
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FIRST CLASS RETAILERS SELL

ABSOLUTELY PURE



GIVE IT A TRIAL



An Automatic Selling Machine to sell Adams' Tutti Frutti. For particulars write, stating your location in your town, to Globe Automatic Selling Co., 13 Jarvis St., Toronto, Ont.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

DANIEL SHELTON, general merchant, Kirkwall, Ont., has assigned to E. E. Freel.

J. L. Langlois, general merchant, Amqui, Que., has assigned.

A. Linch, general merchant, Rossland, B.C., is asking an extension.

E. Roy, general merchant, Riviere Blanche, Que., has assigned.

Assignment has been demanded of J. W. Foster & Co., traders, Montreal.

Runians & Butler, departmental store, London, Ont., have suspended.

M. C. Williams, grocer, Cartwright, Man., has assigned to J. C. MacNab.

D. C. Rodden & Co., general merchants, Ont., has assigned to John McD. Hains.

Colson Hubbard, general merchant, Caraquette, N.B., is offering 30c. on the dollar.

Edmund Hudson, grocer, Hamilton, Ont., has assigned to W.G.E. Boyd, Hamilton.

Geo. Craig & Co., departmental store, Winnipeg, have assigned to S. A. D. Bertrand.

Phillips & Hirschfield, produce dealers, St. John's, Nfld., have been declared insolvent.

Josiah Perrin, general merchant, Pontypool, Ont., has assigned to Henry Barber, Toronto.

Pitts Bros., general merchants, Three Rivers, B C., have assigned to Howard Chapman.

Robert D. Perry, general merchant, Holbrook, Ont., has assigned to E. W. Nesbitt, Woodstock.

Crawford & McMillan, general merchants, Sandon, B.C., have assigned to E. M. Sandilands.

John W. Fairbairn, confectioner, etc., Pembroke, Ont., has assigned to Wm. H. Williams, Pembroke.

J. & R. Young, general merchants and fish dealers, Tracadie, N.B., have called a meeting of their creditors.

PARTNERSHIPS FORMED AND DISSOLVED.

Brown Bros., cigar manufacturers, Montreal, have dissolved.

Bright & Teel, grocers, etc., Cowansville, Que., have dissolved.

Wm. Burritt & Co., general merchants, Yarmouth, Ont., have dissolved partnership.

Co-partnership has been registered between Donald and John H. McLean, Sherbrooke, N.S.

John McNab, grocer, Dartmouth, N.S., has admitted W. G. McNab, under the style Colin McNab & Co.

Chas. Burritt & Co., wholesale and retail general merchants, etc., Weymouth, N.S., have registered dissolution, Charles and Israel Burritt retiring and transforming their interests to William and James Burritt, who assume liabilities.

Wallbridge & Clark, grocers, etc., Belleville, Ont., have dissolved, George Wallbridge continuing.

George D. Fawcett and Wm. A. Fawcett have registered as proprietors of the firm, W. Fawcett & Sons, grocers, Montreal.

Franklin Willoughby and David McConnell have registered as proprietors of the firm of F. Willoughby & Co., Montreal.

Corner & Harlow Bros., general merchants, Caledonia. N.S., have dissolved, B. M. Harlow continuing in his own name.

Marie Janelle, wife of Jean B. Laforest, and Emiline Fleurant have registered as proprietors of the firm Girard & Laforest, St. Flore, Que.

H. F. Williams & Co., commission produce and fruit dealers, Halifax, N.S., have dissolved co-partnership, H. F. Williams retiring, and Alfred M. Banks continuing.

SALES MADE AND PENDING.

H. Sorge, confectioner, Victoria, B.C., has sold his stock by auction.

John Bond, confectioner, Strathroy, Ont., has sold out to R. C. Wilhelm.

Annie. E Smith, general merchant, Port Royal, Ont., is advertising her business for sale.

Crawford & Co., general merchants, Orillia, Ont., are advertising their business for sale.

The stock of E. A. Gauthier & Co., general merchants, Papineauville. Que., has been sold.

The stock of D. C. Rodden, general merchant, St. Hyacinthe, has been sold at 45c. on the dollar.

The Slocan Store Co., general merchant, Three Forks, B.C., has sold out to W. Hunter & Co.

The stock of H. B. Lafleur, general merchant, Ste. Adele, Que., has been sold.

The assets of P. D. Proulx, general merchant, Asbestos, Que., are to be sold on the 15th inst.

CHANGES.

Edward Ray has succeeded — Scovel, as confectioner, in Ymir, B.C.

C. S. Waugh, general merchant, Selma, N.S., has opened up in business.

A. G. Fuller, grocer, etc., Vernon, B.C., has discontinued the sale of liquors.

Frederick Waye, grocer, Hunter River. P.E.I., has opened up in business.

Lavigne & Co. are giving up business as general merchants, in Marmora, Ont.

Robert Lee, general merchant, Connor, Ont., has been succeeded by T. O. Lyons.

John Donaghy, general merchant, Fordwich, Ont., has been succeeded by Wade Bros.

Paul Ethier has registered as proprietor of the Imperial Provision Store, groceries, etc., Montreal.

Joseph Patry will commence business on March 1st as general merchant in Maniwaki, Que.

Wm. Schroeder, general merchant, Chesley, Ont., has been succeeded by Martin Schroeder.

L. B. Currie has succeeded the firm, E. M. Currie & Son, general merchants, West Dublin, N.S.

J. H. Burton, grocer, Bracebridge, will be succeeded on March 1st by Mrs. McEachern & Co.

Argelie Lussier, wife of Philibert Pigeon, has registered as proprietress of the firm, P. Pigeon & Co., St. Hyacinthe, Que.

FIRES.

Conley & Martin, grocers, etc., Stirling, Ont., have been burned out.

E. F. Parker, general merchant, Stirling, Ont., has been burned out.

THINK IT OVER!

A number of grocers increased their **Canned Meat Trade** last season by pushing **CLARK'S** exclusively.

EVERY TIN GUARANTEED

IT HAS PAID OTHERS! IT WILL PAY YOU!!

ORANGE MARMALADE

Have you tried Upton's Gilt Edge Brand?

Put up in 7-lb. Wood Pails, 7 and 5 lb. Cans, and Glass Pots that retail at 10c. each. It will pay you to ask your wholesale house for these Gilt Edge goods. . . . .

THOS. UPTON & CO., Hamilton

FIGS

kept in a "PRAESERVO" Cabinet retain their freshness and do not dry out. . . . . .

PRUNES keep bright and plump.

CURRANTS actually gain.

ALL DRIED FRUIT keeps fresh and full weight.

You save the cost in one season.

We have **PRAESERVO** Bread Cases Cheese Cases

WRITE US FOR

Catalogue and Prices.



THE CHEESE CASE.

ARTHUR P. TIPPET & CO. - MONTREAL.

John Erzinger, tobacconist, Winnipeg, has been burned out.

A. A. Becker, grocer, etc., Hilton, Ont., has been burned out.

Robertson & Co., general merchants, Dunchurch, Ont., have been burned out.

Thos. S. Bradey & Co., general merchants, Antrim, Ont., have been burned out; insured.

The bake shop of George Trudel, confectioner, Ottawa, has been damaged by fire; insured.

DEATHS.

Henry Williams, general merchant, Manotick, Que., is dead.

A NEW METAL POLISH.

The Merchants' Supply Co., Quebec, are placing a new metal polish on the market called the "Gilt Edge," which, no doubt, will meet with popular favor when once [illegible]. This polish has been handled for some time in Quebec and it has met with such success there that they are now desirous of establishing agencies all over the Provinces of Quebec and Ontario. It is put up in a neat shape and will be an ornament to any retailer's shelf, as well as proving a good thing to those handling it, as when once introduced it will sell itself. Write at once if you want the agency for your town and full particulars will be sent.

A TALE AND A MORAL.

THE following was told by Mr. Crandall, the special representative in England of the Dominion Agricultural Department, to a representative of The Canadian Gazette:

"Let me tell you an incident. A Toronto gentleman of high standing was spending a considerable time in London this summer. He greatly enjoyed the bacon they gave him, morning after morning, at his hotel—one of the fashionable hotels here. It was called 'Danish bacon' on the bill of fare. 'Tell me where I can get some to take back to Canada with me,' he said to the hotel manager. He went to the city warehouse and saw a case packed full of the prime 'Danish.' 'Where shall we send it?' asked the city dealer. To Mr.———, Toronto, Canada,' was the reply. The dealer looked up, amazed. 'Oh, well,' he said, 'I may as well tell you this bacon came from your own city of Toronto. It is only 'Danish' in name; it is really Canadian, and I buy it in Toronto."

"Now, that applies to many things we send to England. Our cheese stands first, and we pay the penalty of fame by having poor foreign stuff palmed off as 'best Canadian.' Our bacon is excellent, but not so well known as Danish, and dishonest dealers—they are here in England as in Canada, and everywhere else—put the Danish label on it for fame's sake. The Department at Ottawa has long considered how this type of fraud at Canada's expense may be best met. Meanwhile, our course is clear—to strengthen our hold on British markets by producing the first-class article. Quality, quality—that is our motto; and, as I said before, given equal quality, the Britisher is more inclined than ever to give the preference to colonial over foreign stuff—to buy, in fact, from those who buy from him, and not from those who do their utmost to kill British trade with high tariffs."

GROCERY CLERKS' OFFICERS.

The regular meeting of the Montreal Grocery Clerks' Association was held in St. Joseph hall Feb. 6, President Beavvais in the chair. The following officers were elected for the ensulng year:

President—P. J. Wayland.
First vice-president—G. R. Robert.
Second vice-president—O. Bergeron.
Secretary—A. E. Landry.
Assistant secretary—O. Langlois.
Treasurer—J. Fortier.
Assistant treasurer—O. Voisard.
Correspondent—E. Turgeon.
First collector—H. Vezina.
Secohd collector—N. Bisson.
First marshal—J. O. Villeneuve.
Second marshal—J. Martineau.
Sick committee—J. E. Marchand, O. Dionne.
Chaplain—Rev. Mr. Bedard.
Doctors—F. X. Plouffe, G. E. Asselin.
Advocate—F. J. Bisaillon, C.R.

The association is in good financial standing, having a surplus of $475.

$350,000 IN KLONDYKE SUPPLIES.

Mr. L. C. Philips, special Klondyke agent of the Alaska Exploration Co., arrived in Montreal a few days ago. It is said that he will spend $350,000 in Klondyke supplies from Montreal merchants. He represents the richest mining company on earth, having an all-paid capital stock of $1,000,000.



Have you carried in stock the ...

FINEST OLIVE OIL

ever imported into Canada ?

We can send you a Sample Order of

RAE'S Finest Sublime OLIVE OIL

New Season's ORANGE MARMALADE

Orders now being booked.

SOUTHWELL'S

THE FINEST IN THE MARKET.



FRANK MAGOR & CO., 16 St. John St., **MONTREAL**

AGENTS FOR THE DOMINION.

CURRENT MARKET QUOTATIONS

Feb. 10, 1898.

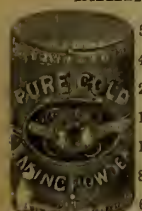
This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

Quotations for proprietory articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.



PURE GOLD.

5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4 oz. cans, 4 and 6 doz, in case	1 25
10 cent can	0 90

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO.

1 lb. tins, 2 doz. in case ..... per doz.	1 20
½ lb. tins, 3 " " ..... "	90
¼ lb. tins, 4 " " ..... "	60

MAPLE LEAF BAKING POWDER,

½ lb. glass jars	$1 25
1 lb. glass jars	2 00
1 lb. sealer jars	2 25

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. cases ..... per doz.	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb, tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

BLACKING.

P. G. FRENCH BLACKING. per gross

¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
	per doz.
No. 5 Spanish Blacking, ¼ gross cases	7 20
No. 10 " " " "	9 00
Vunan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

BERRY'S ENGLISH BLACKING.

No. 1 Bronze Tins, per gross	$ 2 60
No. 2 Bronze Tins, per gross	$ 3 40
" 3 " " "	5 60
" 4 " " "	10 00
No. 1 Enamelled Tins "	2 50
" 2 " " "	3 75
" 3 " " "	4 00
" 4 " " "	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in ¼ gross cases.	Per Gross
French Oil in 3-doz. cases	$ 22 00
Reliable Shoe Dressing	9 00
Ecliplic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50
Shoe Blacking— in ¼ gross cases.	
Reliable French Blacking, No. 5	9 00
" " No. 4	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00
	per gross
Alpha Metal Polish No. 2	9 00
Patent Stove Polish—	
Sunlight Lead Bar	4 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead	25
½ gross case	
Reliable Stove Pipe Varnish ¼ gross cases 6-oz. bottles	
Quickshine Pipe Varnish ¼ gross cases pressed top tins.	12







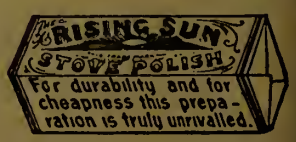
Stove Polish—



Quickshine Polish	9 00
Reliable Paste	6 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

STOVE POLISH.





Per gro

Rising Sun, 6 ounce cakes, half-gross boxes	$ 8 50
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

Starch

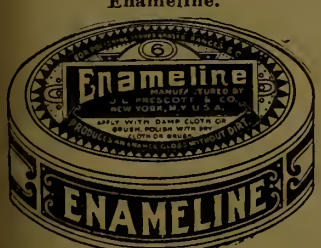
In offering you our Starches our aim is to give you the very **BEST**, not only what we think is the best but what every consumer of Starch thinks is the best. Then there can be no mistake. You will find no trouble whatever in selling it, as it practically sells itself. You sell it once and you have to sell it always. You can't help it, people will take no other.

The Edwardsburg Starch Co. Limited **Cardinal, Ont.**

	Per gross
THE F. F. DALLEY CO.	
Gem Stove Polish, ¼ gross cases	$9 00
	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 75



Enameline.



No. 4—3 dozen in case	$4 50
No. 6—3 dozen in case	7 50

BIRD SEEDS

BART. COTTAM & CO.	
"Cottams," with Patent Bird Bread.	0 07
Warbler, with Song Restorer	0 05¾
Belgian, with Bird Improver	0 05½
International, with Bird Treat	0 05¼
German X, with Cuttlefish Bone	0 04¾
German, with Cuttlefish Bone	0 04¼
London Bird Seed, bulk 25 lb. cases	0 04½
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03
THE F. F. DALLEY CO.	
Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½
NICHOLSON & BROCK.	
Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " " 5c. " 48 "	03

CORN BROOMS

CHAS. BOECKH & SONS.	per doz. net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
" " 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

BLUE.

KEEN'S OXFORD.	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED GOODS.

	per doz.	
Apples, 3's	$0 80	$0 95
" gallons	2 25	2 40
Blackberries, 2	1 40	1 70
Blueberries, 2	0 75	0 85
Beans, 2	0 70	0 95
Corn, 2's	0 00	0 85
Cherries, red pitted, 2's	1 75	2 25
Peas, 2's	0 90	0 95
" Sifted select	1 10	1 25
" Extra sifted	1 25	1 40
Pears, Bartlett, 2's	1 50	1 75
" " 3's	2 00	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 50	2 60
Peaches, 2's	1 40	1 75
" 3's	2 00	2 40
Plums, Green Gages, 2's	1 30	1 55
" Lombard	1 20	1 50
" Damson Blue	1 10	1 40
Pumpkins, 3's	0 70	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 40	1 70
Strawberries, 2's	1 65	1 95
Succotash, 2's	....	1 15
Tomatoes, 3's	1 20	1 25
Lobster, talls	2 40	2 70
" flats, ½'s	1 65	1 70
Mackerel	1 20	1 30
Salmon, Sockeye, talls	1 20	1 30
" " flats	....	....
" " Horseshoe	1 25	1 30
" Cohoes "	0 95	1 00
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, Sportsmen, ½'s	....	0 21
Sardines, key opener, ½'s	0 16	0 18½
" " " " " ¼s	0 10½	0 11
" " " " " ½s	0 18½	0 19
Sardines, other brands 9¾	0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 36
Sardines, Amer., ¼'s "	0 04	0 05½
" " ½'s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00	11 00
Fruit in glass jars	....	....
Haddies	....	....
Kippered Herring	....	....

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans		$1 30	$1 35
" " " 2 "		2 35	2 50
Comp Corn Beef 4-lb. can		....	....
" " " "		7 75	8 25
" " " 14 "		15 00	16 00
Minced Callops 2 "		....	2 60
" " 2 "		2 60	2 65
Lunch Tongue 1 "		3 40	3 50
" " 2 "		....	6 00
English Brawn 2 "		2 75	2 80
Camb Sausage 1 "		....	2 50
" " 2 "		....	4 00
Soups, assorted 1 "		....	1 50
" " 2 "		....	2 20
Soups and Boull. 2 "		....	1 80
" 6 "		....	4 50

ARMOUR PACKING CO.—HELMET BRAND		
Corn Beef 1 lb	1 40	1 50
2 lb	2 60	2 75
4 lb	5 50	5 80
6 lb	8 50	8 80
14 lb	17 50	18 00
Roast Beef, 1 lb	1 40	1 50
2 lb	2 60	2 75
Luncheon Beef, 1 lb	1 60	1
" 2 lb	2 75	2 85
Brawn 1 lb	1 30	1 40
" 2 lb	2 35	2 50
" 6 lb	6 60	6 80
" 14 lb	14 50	15 00
Ox Tongue, 1½ lb	7 00	7 20
" " 2 lb	8 50	8 80
" " 2½ lb	10 75	11 00
Lunch Tongue, 1 lb	3 35	3 50
" " 2 lb	6 50	6 80
Chipped Beef, ½ lb	1 60	1 70
" 1 lb	2 65	2 80
Pigs' Feet b	1 65	1 75
"	2 45	2 60
Potted Meats, Tongue or Ham ¼ lb	70	75
Potted Meats, Tongue or Ham ½ lb	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb	70	75
Potted Deviled Ham or Tongue, ½ lb	1 20	1 25

WHITE LABEL.		
Soups Assorted, 1 qt	3 00	3 15
" " 1 pt	2 00	2 10
Gelatine of Boar's Head, 2 lb	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb	3 00	3 10
Plover Roast	5 00	....
Sliced Gold Band Bacon	3 00	...

CHEWING GUM.

ADAMS & SONS CO.	per box
Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs.	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 00
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	
Flirtation Gum (English or French wrappers) 115 1c pieces	
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

THE "DIAMOND"

OIL BLACKING

TRADE OIL MARK



Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the origioal, and see you get it.

Diamond Oil Liquid Blacking. Black and White Cream for Kid Boots. Tan Polish for Brown Boots. Diamond Oil Gloss for Kid Boots. Patent Leather Varnisb and Stove Varnisb. Harness Blacking and Metal Polish.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. ST. JAMES STREET **Montreal**

FANCY

MOUNT ROYAL MILLS

INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACÉ
POLISHED
IMPERIAL SEETA
IMPERIAL GLACÉ

D. W. ROSS CO. Agents **RICES**

COWAN'S

Hygienic and Perfection **Cocoas** and Cocoa Essence

Queen's Dessert, Royal Navy and Perfection **Chocolates**

Chocolate Pink, White, Lemon Color **Icings** A child can ice a cake in three minutes.

Cowan's Famous Blend Coffee is perfection in strength and flavor

THE COWAN CO. LIMITED TORONTO

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL—COMFORTING

COCOA

In labelled Tins. 14 lb Boxes.

Special Agent for the entire Dominion, **C. E. COLSON, Montreal.** In Nova Scotia, **E. D. Adams, Halifax.** In Manitoba, **Buchanan & Gordon, Winnipeg.**

MOTT'S DIAMOND CHOCOLATE JOHN P. MOTT & CO. HALIFAX, N.S. ESTABLISHED 1844 IS THE BEST.

ASK FOR

MOTT'S



Is Honest Goods and just the Thing on Which to Make or Extend a Business.

McLAREN'S **COOK'S FRIEND BAKING POWDER**

The Best Grocers make a point of Keeping it always in Stock.

OADBURY'S.

Frank Magor & Co., Agents.

	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. tins, boxes 4 doz	2 40
½ " " " 2 "	4 50
" " " 1 "	8 50
	per lb.
Ralston Health Club, boxes 6 lbs	45

CHOCOLAT MENIER.

	In 5 case lot.	Cases of 10x12 lb bxs.	In 12 lb bxs
Vanilla—per lb.			
Yellow wrapper,	$ 0 32	$ 0 34	$ 0 36
Unsweetened—			
Blue Premium	0 35	0 37	0 39
		Per case.	Less than case
Pastilles—			
Yellow wrapper, 108 bxs. to the case		$20 00	0 20
Croquettes—			
Yellow wrapper, 9 bxs. of 12 packages		$20 00	0

FRY'S.

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	042
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 14lb. bxs.	0 24
	per doz.
Cocoa—	
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopatbic, ¼'s, 14lb. boxes	....
½ lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate.	0 21 0 43
Mott's Sweet Chocolate Liquors.	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz	$3 75
Cocoa Essence, ½ lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanllla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs	0 27
" ½ " " "	0 28
" ¼ " " "	0 29
" ⅛ " 5 or 10 "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails	....
Feather Strip, " " " "	....
Special Shred, " " " "	....
Macaroon, " " " "	....
Crown Desic., 12, 20 or 25 lb. "	....
Special, " " " "	....
Barrels, 2c. per lb. less.	
Terms, 3 p.c., nff 30 days.	

COFFEE.

Green.	per lb	
Mocha	0 27½	0 30
Old Government Java	0 30	0 33
Rio	0 08	0 13
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 18	0 22
Maracaibo	0 16	0 20

Maple Syrup . .

We are now offering a very fine sample of Eastern Townships Maple Syrup, put up in ¼, ½, 1 and 5 gallon tins and in bottles.

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED,

A. W. Porte, President. **7 Front Street East, Toronto.** S. R. Parsons, Vice-President

JAMES TURNER & CO.

Mecca	....		0 34
Damascus	....		0 30
Cairo	....		0 20

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	....		0 33
Bourbon Blend	....		0 31
Our Own "	....		0 30
Jersey "	....		0 28
Laguaya "	....		0 25
Rajah Blend	....		0 21
Mocha and Java	....		0 32
Old Government Java	0 30	0 32	0 34
Arabian Mocha	0 31		0 33

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25

Crown Brand (Robert Greig & Co.)—



1	oz. Bottle, per doz.	0 90
2	" " "	1 50
2½	" " "	2 00
4	" " "	3 00
8	" Bottle "	6 00
4	" Glass Stop'r "	3 50
8	" " "	7 00

Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles, gross	12 00
Ketchup, Screw Top, "	21 00
S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

FRUITS.

	FOREIGN.		per lb
Currants—Provincials, bbls	....		0 06
" ½ bbls	....		0 06½
" Filiatras, bbls	....		0 06¼
" ½ bbls	....		0 06¼
" cases	....		0 06⅜
" ½ cases	....		....
" Patras, bbls	....		0 06¾
" ½ bbls	....		0 06¾
" cases	....		0 06⅞
" ½ cases	....		....
" Vostizzas, cases	0 07½	0 08½	
Dates, Hallowee boxes	0 05¾	0 06	
Figs—4-crown	0 10	0 11	
" 5-crown	0 11	0 13	
" 7-crown	0 13	0 14	
" 9-crown	0 15	0 16	
" natural, bags	0 04½	0 05	
Prunes—Bosnia, cases	....	....	
" California, 40's	0 10	0 10½	
" " 50's	0 08	0 08½	
" " 60's	0 07½	0 08	
" " 70's	0 07	0 07½	
" " 80's	0 06½	0 07	
" " 90's	0 06	0 06½	
Raisins—Valencia off stalk	0 04½	0 04¾	
" Fine, off stalk	0 05	0 05½	
" Selected	0 06	0 06½	
" Layers	0 06½	0 07	
" Sultanas	0 09½	0 12½	
" Cal. Loose Muscatels, 3-Crown	0 07¼	0 07½	
" Ditto 4-Crown	0 08¼	0 8½	

		per box.
Malaga		
" London Layers	1 50	1 70
" Black Baskets	2 00	2 20
" Blue Baskets	2 30	2 50
" Connoisseur Clusters	2 20	2 40
" Dessert Clusters	3 50	75

Cal. Evap. Fruits—		
Apricots, 50-lb. boxes	0 09	0 09½
" 25-lb. boxes	0 09⅛	0 16
" cartoon	0 13	0 14
Peaches, 25-lb. boxes	0 09⅛	0 12½
" 1-lb. cartoons	....	0 13

	DOMESTIC		
Apples, dried, per lb	0 05	0 06	
" evaporated	0 09	0 10	

FOOD.

	per brl.	
Split Peas	3 25	$3 50
Pot Barley	3 25	3 50
Pearl Barley, XXX, 49-lb. pkt.	....	2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz.
Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot, 2 qt. size	1 20
Acidulated, 2 qt. size (Sold by all wholesale grocers.)	1 50

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz	95
1 " " Red, "	1 00

COX'S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—50 to 60 dy, $1.85 Toronto.

WIRE NAILS — $1.90, freight equalized in Montreal.

HORSE NAILS—

Canadian, dis. 50 per cent.

HORSE SHOES—

F. O. B. Montreal 3 25

SCREWS—Wood—

Flat-head bright, 87½ and 10 p. o. dis.
Round-head bright, 80 and 10 p. c. dis.
Flat-head brass, 82½ and 10 p. o. dis.
Round-head brass, 75 and 10 p.c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	0 00	1 45
ROPE—Manilla	0 07¾	0 09¼
Sisal	0 06⅝	0 08⅛
AXES—Per box	5 25	9 00

SHOT—Canadian, dis, 17½ per cent.

HINGES—

Heavy T and strap, per lb.	0 03¾	0 04¾
Screw, hook and strap	2 35	3 15

WHITE LEAD—Pure Association guarantee, ground in oil. per 100 lbs.

25 lb. irons	5 50
No. 1	5 22½
No. 2	4 75
No. 3	4 37

TURPENTINE—

Selected packages, per gal.	0 48
2c, extra outside points.	

LINSEED OIL—

Raw, per gal	0 46
Boiled, "	0 49
2c. extra outside points.	

GLUE—Common per lb 0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.
Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams " "	1 55 1 90
Red Currant Jelly	2 75
(All the above in 1 lb. clear glass pots.	

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $11 00

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb.
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
F. D., 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
" 4 lb. tins, decorated, p.t.	0

FRENCH MUSTARD

per gross.		per gross.	
Crown Brand—(Robert Greig & Co.)			
Pony size	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppers (pints)	2 30
Corked (pints)	1 90

RICE, SAGO, TAPIOCA.

Rice—	per lb.	per lb
Standard B	....	0 03⅞
Patna	0 04¾	0 05¾
Japan	....	0 05
Imperial Seeta	....	0 05¼
Extra Burmah	0 04¼	0 04⅜
Java Extra	0 06¼	0 06¾
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

SODA.

Bi-carb, stand'rd, per 100-lb. keg	2 40	2 50
Sal soda, per bbl	0 85	0 90
Sal soda, per keg	0 95	1 00

COW BRAND



	per box
Case of 1 lbs (containing 60 p'k'g's)	$ 3 00
" " ½ lbs. (" 120 ")	3 00
" " 1 lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb. packages)	3 00
Case of 5c. p'kgs (containing 96 p'kgs.	3 00

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin cannisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 05
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08 / 0 08½
PURE	40-lb. boxes, 1-lb. pack	0 07
	48-lb. " 16 3-lb. boxes	0 07

For puddings, custards, etc.

OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04¼
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs	0 05
Bbls., 175 lbs	0 04½
Kegs, 100 lbs	0 04½
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07

The merits of the Starch are generally estimated by the demand there is for it. . . . . .

CELLULOID STARCH

is recognized by all the leading grocers as a brand that their best class of customers require and must have.

THE BRANTFORD STARCH CO., Limited, Selling Agents, **BRANTFORD, CAN.**

Brantford Gloss—
1 lb. fancy boxes, cases 36 lbs. 0 07½
Brantford Cold Water Rice Starch—
1 lb. fancy boxes, cases 28 lbs.... 0 09
Canadian Electric Starch—
40 packages in case..... 3 00
Culinary Starch—Challenge Prep. Corn—
1 lb. pkgs., boxes 40 lbs..... 0 05
No. 1 Pure Prepared Corn—
1 lb. pkgs., boxes 40 lbs..... 0 06

SUGAR.

	per lb.
Granulated (St. Lawrence, Redpath, Acadia).....	0 04 9-16
German (Canadian) bbls.....	0 04¼
" (imported) bags.....	0 04¼
Dutch, bags.....	0 04 7-16
Paris Lump, bbls. and 100-lb. boxes.....	0 05½
" in 50 lb. boxes....	0 05⅝
Extra Ground Icing, bbls..... 0 05⅜	0 05⅝
Powdered, bbls.....	0 05⅝
Cream.....	0 04⅛
Extra Bright.....	0 04 1-16
Bright Coffee.....	0 04
Light Yellow.....	0 03 15-16
Medium Light Yellow.....	0 03¾
Yellow.....	0 03 13-16
Demerara..... 3 50	3 75

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls.
Dark.....per gallon.	0 23	0 25
Medium.....	0 28	0 35
Bright.....	0 32	0 42
Honey (com).....		0 40
" 2 gal. pails.....		1 00
" 3 gal. pails.....	1 35	1 40

MOLASSES.

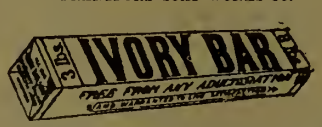
New Orleans.....	
Barbadoes.....	
Porto Rico.....	
Antigua.....	

SOAP.



1 box and less than 5..... 4 00
5 boxes and upward..... 4 00
Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.
Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

BLACK.

	per lb.	per lb.
Congou—		
Half Chests Kaisow, Moning, Paking.....	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50
INDIAN.		
Darjeelings.....	0 35	0 55
Assam Pekoes.....	0 20	0 40
Pekoe Souchong.....	0 18	0 25
CEYLON.		
Broken Pekoes.....	0 35	0 42
Pekoes.....	0 20	0 40
Pekoe Souchong.....	0 17	0 35
CHINA OREENS.		
Gunpowder—		
Cases, extra firsts.....	0 42	0 50
Half Chests, ordinary firsts.....	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts..	0 35	0 40
Half Chests, ordinary firsts.....	0 22	0 38
Half Chests, seconds....	0 17	0 19
" " thirds.....	0 15	0 17
" " common....	0 13	0 14
Young Hyson— PING SUEYS.		
Half Chests, firsts.....	0 28	0 32
" " seconds....	0 16	0 19
Half Boxes, firsts.....	0 28	0 32
" " seconds....	0 16	0 19
Half Chests— JAPAN.		
Finest May pickings.....	0 38	0 40
Choice.....	0 32	0 36
Finest.....	0 28	0 30
Fine.....	0 25	0 27
Good medium.....	0 22	0 24
Medium.....	0 19	0 20
Good common.....	0 16	0 18
Common.....	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong....	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

"SALADA" CEYLON.



	Wholesale	Retail
Brown Label, 1s and ⅛s.....	0 20	0 25
Greeu Label, 1s and ⅛s.....	0 22	0 30
Blue Label, 1s and ⅛s and ¼s...	0 30	0 40
Red Label, 1s and ⅛s.....	0 36	0 50
Gold Label, ⅛s.....	0 44	0 60

Terms, 30 days net.

RAM LAL'S (lead packages)



Cases, each 60 1-lbs.....	0 35
" " 60 ½-lbs.....	0 35
" " 30 1-lbs.....	
" " 120 ½-lbs.....	0 36

"KOLONA"



Ceylon Tea, in 1-lb. and ½-lb. lead packets.
black or mixed.

Black Label, 1-lb., retail at 25c.....	0 19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c.....	0 22
Green Label " 40c.....	0 28
Red Label " 50c.....	0 35
Orange Label, retail at 60c.....	0 42
Gold Label, " 80c.....	0 58

Terms, 3 per cent. off 30 days.

CROWN BRAND.
(Ceylon in lead packages)

	Wholesale	Retail
Red Label, 1-lb. and ½s.....	0 35	0 50
Blue Label, 1-lb. and ½s....	0 28	0 40
Green Label, 1-lb.....	0 18	0 25
Green Label, ½'s.....	0 19	0 25
Japan, 1's.....	0 19	0 25

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's.....	0 73
Ingots, rough and ready, 8's.....	0 71
Laurel, 3's.....	0 68
Brier 8's.....	0 63
Index, 7's.....	0 60
Honeysuckle, 8's.....	0 73
Napoleon, 8's.....	0 67
Victoria, 16's.....	0 63
Prince of Wales, caddies, 8's and 16's	0 65

WOODENWARE.

	per doz
Pails, 2 hoop, clear, No. 1.....	$ 1 45
" 3 " " " ".....	1 60
" 2 " " " 2.....	1 40
" 3 " " " 2.....	1 55
" " " painted " 2.....	1 40
Tubs, No. 0.....	8 00
" 1.....	6 50
" 2.....	5 50
" 3.....	4 50

THE E. B. EDDY CO.

Washboards, Planet.....	1 60
" XX.....	1 40
" X.....	1 25
" Special Globe..	1 50

Matches—	5-Case Lots,	Single Case
Teleg aph.....	$3 00	$3 20
Telephone.....	2 80	3 00
Parloa.....	1 30	1 40
Red P rior.....	1 50	1 60
Safety No. 1, wall box	1 40	1 50
" No. 2, slide box	2 80	2 90
" No. 3, capital....	2 75	2 85
Flamers, slide boxes....	2 25	2 35
" wax stems.....	3 20	3 30
Tiger.....	2 65	2 85

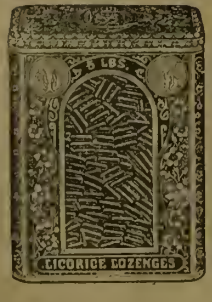
BRYANT & MAY.

Robert Greig & Co., Agents.

No. 9 Safety, per gross.....	$ 2 00
" 10 " "	1 10
" 2 Tiger, ...	5 00
" 4 " "	2 00







LICORICE...

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845. BROOKLYN, N.Y.

CLASSED A1

J. BRUCE PAYNE'S

CIGARS



Superior goods for superior custom. Recognized as the standard of perfection.

J. Bruce Payne
Granby, Que.

WETHEY'S

Condensed Mince Meat

Packed in a unique display package.



If you want one of the greatest "Trade Makers" on the market, write for sample and terms at once. They will satisfy you. **Don't** try to sell imitations as "something just as good." They can't be, and your customers will know it, so what is the use?

J. H. WETHEY
Manufacturer St. Catharines, Ont.



Sell Only the Best

COLEMAN'S Table or Dairy Salt is the best.

The 5-lb. carton, of which we give an engraving, is the best package in the market. Printed in three colors, red, black and yellow, with a tin cover, it combines an attractiveness for shelf display, together with a suitable, durable package, that will make it a ready seller. Specially adapted for first-class town or city trade.

We have all kinds, Fine, Coarse or Land Salt in barrels, sacks and bulk. Unequalled shipping facilities. Prompt shipment guaranteed.

ADDRESS

The Canada Salt Association

CLINTON, ONT.

NO JOB LOT

BUT STRAIGHT GOODS

A line of

White Granite Plates

Three Sizes, (6-inch, 7-inch and 8-inch) that

Can be Retailed for 5 Cents Each

Particulars Gladly Given.

GOWANS, KENT & CO.

TORONTO

Easy Sales! Good Profits!

...and

FREE PREMIUMS

Are assured Grocers and Clerks who sell Knox's Gelatine—the best ever produced.

CAMERAS AND DELIVERY WAGONS

of High Grade will be given away. Get our plan, and push

GELATINE—KNOX'S

Write

C. B. KNOX, Mfr.

AGENTS

A. E. Richards & Co. - Hamilton
William H. Dunn - - - Montreal
Beattie & Elliot - - - - Quebec
C. & E. MacMichael - - St. John
Alfred D. Hossack, Vancouver, B.C.
H. F. Baker - - - - Halifax, N S.

JOHNSTOWN, N. Y.

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:
C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal



DEWAR'S FAMOUS SCOTCH

can be had from
Geo. J. Foy
R. H. Howard & Co.
Perkins, Ince & Co.
Adams & Burns

and all first-class houses

GENERAL MERCHANTS

and other Dealers, who are regular subscribers to THE CANADIAN GROCER, wishing copies of:

The Canadian Hardware and Metal Merchant.
The Canadian Dry Goods Review.
The Bookseller and Stationer.
The Paper and Pulp News.
The Canadian Printer and Publisher.
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May have a single copy of them sent free at any time they wish to consult the advertising columns. Special clubbing rates on application. . . . . .

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Full of good practical hints on live subjects. Every merchant should keep himself well posted on matters concerning the welfare of his business.

The following series of pamphlets by experienced business men, deal with matters of importance to the retailer and are well worth his careful perusal.

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Three pithy papers dealing with Credits, Honesty, Clerks, Expenses, Over-buying, Profit, Capital, etc., etc.

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Any one of the above mailed for . . . **10 cents**

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Alphabetically arranged and revised and corrected from the official copy as assented to by the Governor General, June, 29, 1897, including the old Tariff by way of comparison. Also comparative rates of the Dingley and Wilson (United States) Tariffs.- **15 cents.**

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TORONTO and MONTREAL

CHARLES F. CLARK, PRESIDENT. J. CHITTENDEN, TREASURER

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY,

Executive Offices, PROPRIETORS.

NOS. 346-348 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES—McKinnon Building
Cor. Jordan and Melinda Sts.
THOS. C. IRVING, Superintendent

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street
MONTREAL

THE CANADIAN GROCER

VOL. XII TORONTO AND MONTREAL, FEBRUARY 18, 1898. No. 7

SELL ONLY THE BEST!

In Competition with the World we have received the

Highest Awards Made. . .

These substantiate our claim that : : : : :

Colman's Mustard

IS THE BEST IN THE WORLD



Perfect Flavor
Delicious Taste
Highest Quality

Known Everywhere. Used Everywhere.
Sold Everywhere. Liked Everywhere.
The World's Finest Cheese Product.

Packed in white opal jars with trade mark (Cows' Heads and Cheese Testers.)

There are imitations of our Labels, Jars and Holders. Don't be deceived, it is hard to imitate the cheese. . . . . .

A. F. MacLAREN & CO., Toronto and Stratford, Canada

Deviled and Potted Meats



(Ham and Tongue) put up under the Helmet Brand are indispensable for luncheons, picnics, fishing parties and outing generally. These meats are well seasoned, perfect in taste, correct in color and consistency, very appetizing. At present prices they are attractive leaders for pushing grocers who cater to discriminating trade. The Helmet trade mark on any can of meat is a guarantee of superior excellence.

Agents:
J. L. Watt & Scott, Toronto.
Watt, Scott & Goodacre, Montreal.
George De Forest & Sons, St. John, N.B.
Or
Armour Packing Co., Kansas City
U.S.A.

...A PERFECT SNAP

We are now manufacturing a Ginger Nut, or Snap, which all who have seen them call the most perfect ever placed on this market.

Our Fig Bars

are **Faultless—equal to, or better** than, any ever made or imported. With every confidence of your approval, we offer these two lines for your criticism.

Queen Biscuit Co.

ST. JOHN, N.B.

Only authorized manufacturers in Canada of the

Famous Boss Lunch Milk Biscuit

Each Biscuit stamped "**BOSS.**"

Purest and Best

WINDSOR SALT

◆ ◆ ◆

Knowing and discriminating buyers want the best, especially when the price is no higher than the price of inferior brands.

Handle what is known everywhere as the best.

THE WINDSOR SALT CO. LIMITED - WINDSOR, Ont.

Right from The Shoulder

For the Yukon Trade

We don't propose to "mince matters" on this Klondyke business with those portable, nutritious highest quality, small English Soup Squares, made by E. Lazenby & Son, of London—there is an unequalled demand for them **from everywhere.** Each one contains the soluble parts of 1½ pounds of the best beef, free from fat and bone. They yield great nourishment — **perfect** nourishment. Each square is less than 1½ inches in size. They are the only article of the kind now used by the British Government in the border campaigns. Are you going to let this Klondyke trade go by you and into another store?

Lazenby's Soup Squares

For Every Day Trade

"Hand in Hand" Brand

of Bi-Carbonate of Soda contains $98\frac{50}{100}$ of pure Bi-Carbonate of Soda. Strong—even in the grade—white.

Made by the United Alkali Co. of Great Britain. The brand of the clasped hands.

Bi-Carb. Soda

"The Household Cocoa"

A winner of confidence—pure, rich, delicate, yet withal most economical to use, because concentrated—there is "much in little" in

Fry's Cocoa

Agents:

A. P. Tippet & Co. — Montreal and Toronto.

F. H. Tippet & Co. — St. John, N.B.

PATTISONS LIMITED

Highland Distillers — LEITH

And at EDINBURGH, KEITH, BALLINDALLOCH and LONDON.

The largest shippers of Fine Whiskies from Scotland.

ESTABLISHED 1849

AT A BOUND PATTISONS' WHISKY HAS COME TO THE FRONT



MORNING DEW (10 Years Old)

MORNING DEW LIQUEUR (12 Years Old)

ROYAL GORDON (10 Years Old)

PERFECTION ROYAL GORDON (15 Years Old)

THE WHISKY PAR EXCELLENCE.

Acknowledged to be perfection by all impartial men. That the public appreciate a really sound and wholesome drink is proved by the enormous increase year by year in the sale of Pattisons, and lovers of a genuine Scotch brand, who have not yet made its acquaintance, should give this, the King of Whiskies, an early trial. They will be delighted with its rich, full, cream-like flavor, and absolute purity.

Established nearly half a century; always at the head of, and to-day leading, the trade in Scotland in the extent of their business, Pattisons Limited may well point to their position as a guarantee of the quality of their Whiskies.

To merchants wishing to establish a private brand, or to control one of their many registered brands, and to those who will handle their standard brands, we will give exceptional inducements in prices and terms.

Orders taken from Wholesale trade only. For further information, samples and specimen labels, address—

S. B. TOWNSEND & CO. BOX 1125 **MONTREAL**

SOLE AGENTS FOR THE DOMINION OF CANADA.

WE never lose a paper bag customer---our list is increasing with wonderful rapidity.

◆ ◆ ◆

PAPER BAGS

Hundreds of grocers who gave us trial orders are now regular buyers. You wouldn't wonder if you used our bags.

The E. B. EDDY CO., Limited

HULL, CANADA.

61 Latour St. - - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver, B.C.; John Cowan, St. John's, Nfld.



A GOOD TEA

Brings increased trade and profit. Every wide-awake grocer realizes this—but all have not had an opportunity of testing the superior values offered in our wide and carefully selected range.

Japans
Young Hysons
Ceylons Indians

We shall be pleased to send samples, and await your judgment.

A Full Supply of...

Evaporated Vegetables Soups, Etc.

for Exploring Parties.

W. H. Gillard & Co.

Wholesalers Only ... HAMILTON

John Mouat, Northwest Rep., Winnipeg.

WASHBOARDS
CLOTHES PINS
CLOTHES LINES
TUBS
PAILS
CHURNS
BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
BASKETS
SCOOPS

And all Grocers' Sundries

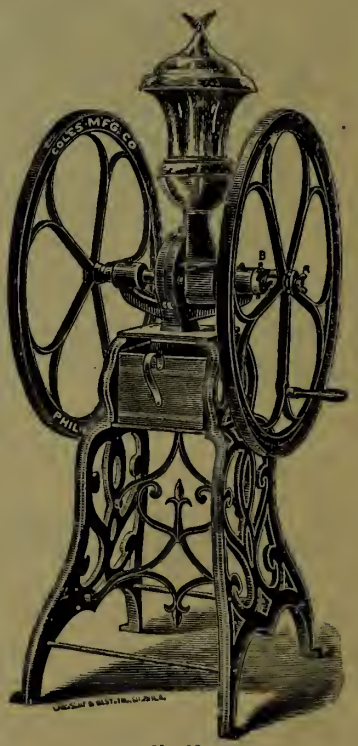
Sold and highly recommended by all leading grocers. . . . . .

Sovereign Matches

The H. A. NELSON & SONS CO., Limited

Sample room 56 and 58 Front West, TORONTO.

...MONTREAL, QUE.



No. 18

Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

Agents { TODHUNTER, MITCHELL & CO., Toronto
DEARBORN & CO., St. John, N. B.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XII. (Published Weekly) TORONTO AND MONTREAL, FEBRUARY 18, 1898. ($2.00 per Year) No. 7

CLASSIFICATION OF ACCOUNTS.*

By Enos Spencer.

THE fact that the trial balance of all bookkeepers, with very few exceptions, show no result whatever beyond the mere fact that the ledger is probably in balance, led me some years since to take up the subject with a view to developing some plan by which the figures of the trial balance could be made more useful. It seemed to me that the proprietor should have a monthly instead of a yearly analysis of his business, and that it would be of great value to him to know at the end of every month the exact amount of the liabilities, as well as the amount outstanding on open accounts. The lack of this knowledge among bookkeepers and business men is the fault of the business colleges, because they have not taught a method by which a trial balance could be readily analyzed every month. Some authors have classified the accounts, but none, as far as I know, have given their practical arrangement and classification on the ledger and trial balance any special attention. In fact, nearly all, in opening a ledger, ignore the class to which an account belongs. I divide accounts into four classes :

1st. The account with the proprietor in an individual business, or accounts with the partners in a partnership business, or the account with capital stock and its divisions in a business conducted by a corporation, representing the investment or investments in the business. Such accounts we call "investment accounts."

2nd. All accounts representing property and the operations of the business in buying and selling the same, the expense incident thereto, as well as the earnings from any branch representing services rendered, we place together in a class and call them "speculative" because they represent the speculations or ventures of the business.

3rd. The accounts with cash and bills receivable and accounts with that class of persons, firms or corporations to whom goods are sold we call "resource" accounts because they are resources and represent the resources of the business, with the exception of the resource inventories of the speculative class.

4th. The account with bills payable and accounts with that class of persons, firms or corporations from whom we buy goods—in other words—the liability personal accounts we call "liability accounts" because they are liabilities and represent all the liabilities of the business except the liability inventories of the speculative class.

In a business where only one ledger volume is used we place the investment accounts on the first pages, the speculative accounts next in order, the resource accounts next and the liability accounts in the back part of the ledger. In a large business the investment and speculative accounts may be placed in one book to be known as the general or private ledger, and the resource accounts in one or more books known as sales ledgers, or, if divided to represent different sections of the country, by a name designating the section represented. The liability accounts in such a case would be placed in a separate book known as the liability ledger or purchase ledger. Where there are a number of bookkeepers employed, accounts should be kept in the general ledger with each special ledger, and thus enable each book-keeper to test his work the same as is customary in bank work. * * *

The accounts are are arranged on the trial balance book in the same order as on the ledger or ledgers, and the classes footed separately. The footings are summarized as follows :

1st. Investment, giving the debit and credit footings of the division.

2nd. Speculative, giving the footing of this division.

3rd. Resource, giving the footings of this division or the footings of their special ledgers, if separate volumes are employed.

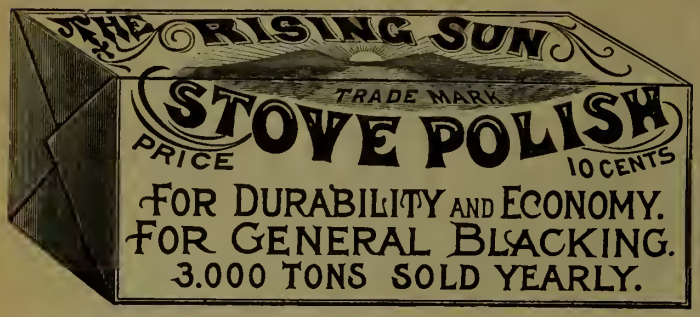
4th. Liability, giving the footings of this division or of the special ledger representing the class.

The greatest advantage and merit of this classification and arrangement of accounts is found in the monthly financial statement. From the summary of the trial balance we make up on the first of every month an analytical statement of the condition of the business. First, we take the difference between the footings of the investment accounts, which shows if the credit side be the larger, the amount of the investment yet in the business, or, if the debit side should be the larger, the amount drawn out or lost in excess of the investment. The credit difference would also be the net capital, less the gain or plus the loss, since the last closing of the books. A debit difference would show the net insolvency, provided the difference were larger than the net gain since the last closing, or the net capital would be the excess of the gain since last closing over the debit difference ; or, if a loss, the net insolvency would be the debit difference, plus the loss.

Second, we take the difference between the footings of the speculative accounts, and if the debit side be the larger, which will nearly always be the case, it shows the value of the resource inventory over the liability inventory necessary to make no loss or gain, or, if the credit side be the larger, the amount of gain without any net resource inventory. These figures give the manager of a business a basis from which to study the fluctuations of the business very closely

*Paper read at the Federation of Business Educators, at Chicago.

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

every month, and where the account-stock books are kept and the inventory can be readily determined every month, the exact loss or gain and condition of the business may be shown. Even where stock books are not kept, the manager from these figures can estimate very closely the amount of inventory and thus get at the results. If the speculative accounts show a debit difference, the amount that this difference is less than the difference between the resource and liability inventory will be the net gain since the last closing or, if greater than the net inventory, will show the net loss.

To illustrate: If the debit difference were $20,000, and the manager knew or estimated that the resource inventory in excess of liability inventory were $23,000, he would know that there had been a net gain of $3,000. Or, if he were confident that there were only $18,000 net resource inventory he would then be certain that the business had run behind and made a net loss of $2,000 since the last closing. If there were a credit difference of $1,000 the manager would know that there was $1,000 gain without any net resource inventory. If he had a net resource inventory of $2,000, he would know that there was a net gain of $3,000; or if he had no resource inventory and a liability inventory of $200, he would have a net gain of $800; or if he had a net liability inventory of $1,200 he would know there had been a loss of $200. The last propositions are only possible conditions, not probable.

These figures also furnish the manager another basis for estimating the condition of the business. Whenever the debit difference increases, the net resource inventory must increase in a greater proportion to make a net gain, and if it increases in a smaller proportion it will show a net loss. The opposite is true of a credit difference, but as it so seldom occurs, I will not take time to enlarge upon the possible results. If the debit difference for November were $20,000, and for December $23,000, the manager would know that the value of a stock or resource inventory must have increased more than $3,000 during the month, or, in other words, he must have purchased $3,000 more goods during the month than the cost price of the goods sold. If he is confident that he has increased his net resource inventory more than $3,000, say $3,500, he may be sure of $500 net gain during the month, or if he is confident that the net increase has been only $2,700, then he may be sure of a net loss of $3,000 during the month. These figures will show anyone, who is conversant with handling them, the inside track on a trade, to buy or sell an interest in a business where an inventory is to be taken. * * *

By taking the difference between the footings of the resource accounts, we have the amount of cash and bills receivable on hand, plus the amount outstanding on open accounts for goods sold. By adding together the cash and bills receivable and subtracting the amount from the resource difference, we have the amount outstanding on open resource personal accounts. This result is of great value to every business manager, as by it he is able to tell whether or not collections are being properly attended to, and whether or not too large lines of credit are being extended to customers.

We take the difference between the footings of the liability accounts, and have the total liabilities of the business every month, with the exception of a possible liability inventory which is usually small. Subtract from this amount the amount shown by bills payable account, and we have the amount owing on liability personal accounts. * * *

DRCORATED HAM.

Hams fresh from the smoke with a soft skin are best adapted for this purpose. Cook the ham, let cool, trim it nicely all around, and uncover the bone enough to fasten the cuff to it. Now cut little squares into the skin at the front end in this manner (⌐|__|⌐|__); all around at equal distance from the edge. Then fill the empty squares with white lard, smooth with the knife, so that the skin appears again. Now carve out some kind of a little statue or a star from red or white jelly. Hash up a little more jelly to make it look like diamonds, and put along the edge of the star; make a border around same of laurel and lemon, then make some fancy painting with lard on the empty places of the skin.

Put a paper cuff around the bone, such as can be bought in stationery stores. Take several colors—white, red, golden, green, pink, blue, etc.—National Provisioner.

THE CAP FITTED.

"Now," said the fussy old gentleman, putting one of the biggest berries in his mouth and picking up another, "what is the sense of having that sign read, 'Fresh strawberries for sale?' Don't you see that 'Fresh strawberries' would be enough? Don't you suppose everybody knows they are for sale?"

"I dunno," answered the grocer; "some folks seem to think I'm givin' them away."

And then the old gentleman put the berry back in the box.—Retail Grocers' Advocate.

NEW CANNING FACTORY.

Messrs. James B. Gibson and W. J. Greenfield, of Belleville, and Mr. Samuel Nesbitt, of Brighton, have entered into partnership and will establish a canning factory in Brighton, under the name of the Brighton Canning Co. Messrs. Gibson and Greenfield are both practical men, having been with Messrs. Carson, Morden & Anning, the well-known canners of Belleville, for the past six years. Mr. Nesbitt is a prominent merchant and apple dealer of Brighton.

The new firm will erect a large factory on the premises close to the Grand Trunk track, in Brighton, in the spring, and have already completed arrangements for their boilers, machinery, etc., while contracts have been made with the farmers of that neighborhood for tomatoes, etc. The firm expect to employ about 200 hands.

A Good Leader

Our new **THREE POUND** package of "Circle Tea." See the variety of labels our Travellers carry for packing tea with your name on same.

NORTHWEST REPRESENTATIVE, C. R. DICKSON, CALGARY.

Lucas, Steele & Bristol - Hamilton

BRITISH COLUMBIA CANNED VENISON

In Pound Tins. Very suitable for Meat Pies, Patés, etc.

Nova Scotia Codfish Tongues

A Delicacy, in Pound Tins.

James Turner & Co.

HAMILTON, ONT. (Established 1844.)

Evaporated Cream Contains no Sugar.

Try "REINDEER" Brand.

NOW IS THE SEASON FOR FISH.

WE CAN SUPPLY YOUR WANTS

No. 1 Labrador Herrings, in barrels.
No. 1 Labrador Herrings, in half barrels.
No. 1 Split Herrings, in half barrels.
Scaled Herrings. Small fish.
Boneless Fish, in 40 lb. boxes.
Quail on Toast, 24 lb. boxes.
Pure Cod, in 5 lb. boxes, 1 lb. rolls.

THOS. KINNEAR & CO., 49 FRONT ST. EAST **TORONTO.**

ROUND BOYS IN SQUARE HOLES.

SCHILLER was sent to study surgery in the military school at Stuttgart, but in secret he produced his first play, "The Robbers," whose first performance he had to witness in disguise. The irksomeness of his prison-like school so galled him, and his longing for authorship so allured him, that he ventured, penniless, into the inhospitable world of letters. A kind lady aided him, and soon he produced the two splendid dramas which made him immortal.

Daniel Defoe had been a trader, a soldier, a merchant, a secretary, a factory manager, a commissioner's accountant, an envoy, and an author of several indifferent books, before he wrote his masterpiece, "Robinson Crusoe."

A. T. Stewart studied for the ministry, and became a teacher, before he drifted into his proper calling as a merchant, through the accident of having lent money to a friend. The latter, with failure imminent, insisted that his creditor should take the shop as the only means of securing the money.

Erskine spent four years in the navy, and then, in the hope of more rapid promotion, joined the army. After serving more than two years, he one day attended a court, out of curiosity, in the town where his regiment was quartered. The presiding judge, an acquaintance, invited Erskine to sit near him, and said that the pleaders at the bar were among the most eminent lawyers of Great Britain. Erskine took their measure as they spoke, and believed he could excel them. He at once began the study of law, in which he soon stood alone as the great forensic orator of his country.

"Jonathan," said Mr. Chace, when his son told of having nearly fitted himself for college, "thou shalt go down to the machine-shop on Monday morning." It was many years before Jonathan escaped from the shop to work his way up to the position of a man of great influence as a United States Senator from Rhode Island.

James Smeaton's father intended his son for a lawyer, but nature had marked her bias for engineering upon every fibre of his being too deep to be erased by his parents. He was found one day, in petticoats, on the top of his father's barn, fixing the model of a windmill which he had made.

It has been well said, that if God should commission two angels, one to sweep a street crossing and the other to rule an empire, they could not be induced to exchange callings. Not less true is it that he who feels that God has given him a particular work to do can be happy only when engaged in its performance. Happy the youth who finds the place which his dreams have pictured. If he does not fill that place, he will not fill any to the satisfaction of himself or others. A parent might just as well decide that the magnetic needle will point to Venus or Jupiter without trying it as to decide what profession his son shall adopt.

In a fable in Judges, the fig tree, among others, was invited to become king over the forest. After the olive tree had refused to give up its fatness which "pleased God and man," to reign over the trees, the fig tree replied, "Why should I forsake my sweetness and good fruit and go to be promoted over the trees?"

What a rebuke in this beautiful fable to the thousands of people who forsake the sweetness and richness of their own nature to do something for which they are totally unfitted!

As king over the stalwart oak and lofty pine, the fig tree would have been a dead failure, and as much out of place as some of our politicians are in Congress; but for bearing figs the oak and pine are its inferiors. Bearings figs is the grandest thing in the world for a fig tree. It shines in its own sphere; but, stripped of its fig bearing power, it has no excuse for existence. Sometimes a mother, who reigns a majestic queen in her own household, forsakes her quiet sweetness of home rule for a noisy, rough, public career, for which she has not the slightest qualification. — Pushing to the Front.

BOOK REVIEWS.

POINTS IN MINOR TACTICS.— Compiled for the infantry arm of the United States. By Capt. C. A. Smylie, 12th Infantry, N.G. D. Appleton & Co., publishers.

Capt. Smylie, the author of this work, is not a regular army officer, but an officer of the National Guard, and shows what an enthusiastic and capable non-professional soldier can do in compiling a work on minor tactics, which is as valuable and applicable to the Canadian militia as to the United States National Guard. It is compiled, as the author says in the preface, from foreign authorities, as the United States has had no serious experience of warfare for 30 years. The book is primarily applicable to infantry, and but a passing reference is made to cavalry and artillery. He describes the characteristics of the three arms; ground in relation to tactics; minor operations of war; discipline; advance and rear guards; outposts; patrols and reconnoitering marches; points in infantry fire tactics; field fortifications, entrenchments, etc. The book is 221 pages and copiously illustrated. The book is well worthy of perusal by militia officers in Canada, and much valuable information will be obtained from it. The author of "Points in Minor Tactics" will be best known to grocers as a member of the firm of Young & Smylie, the famous licorice manufacturers.

A GROCER FOR THE KLONDYKE.

The writer learns that the Klondyke fever has affected the grocers of Brooklyn in no small degree, and that many, with a desire to get rich quickly, have got dissatisfied with the profits of the grocery trade and are making preparations for clearing out, and intend making tracks for the "land of gold" early in the spring.

The craze has also reached Hoboken, for we hear that a brother of Mr. Soehl, a well-known grocer, of 94 Varick street, this city, has bought out a store there, the late owner having departed already for Klondyke.— Retail Grocers' Advocate.

The Modern Way

THERE was an old-fashioned idea that Buckwheat ground between stones would make a good Buckwheat Flour—are you still selling Buckwheat Flour made that way with all its impurities and dust and dirt?

The "Roller Process" cleanses, purifies—makes the assurance of absolute cleanliness doubly sure—it is the modern, up-to-date way.

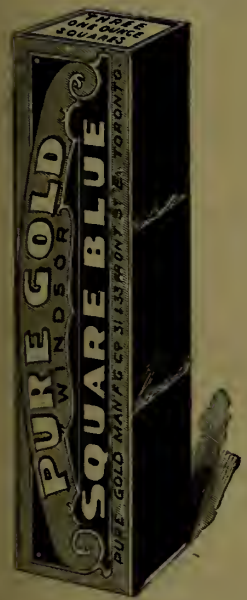
But there is something more than that that makes Tillson's Roller Process Buckwheat Flour, the flour of confidence—there is a true, rich, pleasing Buckwheat flavor that sells it a second time. It is a permanent profit yielder made in this modern way.

Tillson's. . . . . Roller Process Buckwheat Flour.

The Tillson Company, Limited

From Manufacturer to Retailer Direct.

Tilsonburg, Ont.



There are yet a few who are not using Pure Gold Windsor Square Blue; it is because they have not tried it or because it has not been brought to their attention. Try it yourself and you will know its merits; have your customers try it and they will be convinced.

It is put up in 1 oz. squares, 3 in a neat package, 64 packages in a box.

Have we your Order?

PURE GOLD MFG. CO.

Toronto

SALT ✦ SALT

—"The Salt of the Earth"—

RICE'S PURE SALT

HAVE YOU IT?

SOLE MAKERS

SALT **North American Chemical Co., Limited** SALT

Goderich, Ont.

JAPAN SIFTINGS

Good Draw. Cheap.

We can sell you

SYRUPS

Dark, Medium and Bright.

"Perfection"

Extra bright in ½ bbls., kegs, and pails

WHOLESALE GROCERS

THE DAVIDSON & HAY, LTD. TORONTO

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

T. KINNEAR & CO. have No. 1 Labrador herring in barrels and half-barrels; also No. 1 split herring in half-barrels.

J. A. McLean reports realizing good prices for good dairy butter.

Cheap Rio coffees are being offered by the Davidson & Hay, Limited.

T. Kinnear & Co. are in receipt of a carload of medium-grade golden syrup.

D. Gunn, Bros. & Co. are receiving increasingly large shipments of dairy butter.

"Anchor" cream cheese, controlled by the Eby, Blain Co. Limited, retails at 10c.

Eight or nine new lines of Ceylon teas are offering by Lucas, Steele & Bristol at 17 to 18c.

W. H. Gillard & Co. offer some exceptional values, they state, in Ceylons and Indians.

W. H. Gillard & Co. report an active sale for the Japans, medium and high grade, of which they have a superior range.

The Davidson & Hay, Limited, are offering special inducements in dark, medium and bright syrups. The company reports sales of "Perfection" heavy during the past two months.

The Eby Blain Co., Limited, have extra value "Milo" molasses, which they offer at close prices.

The Davidson & Hay, Limited, are offering an exceptionally good value this week in a low-grade Congou.

Warren Bros. and Co. are in receipt of a shipment of boneless poultry and pigs feet; also fancy canned blueberries.

Rutherford, Marshall & Co. are receiving large shipments of dried apples daily, for which they are paying outside prices.

The Davidson & Hay, Limited, expect a the arrival of car of California evaporated apricots and prunes early next week.

The Dawson Commission Co., Limited, have received a large and choice shipment of frozen sea herring, which they are selling at $1.25.

"We are booking an unusual number of orders for Southwell's new season's marmalade. Extra stocks are first at hand," write Frank Magor & Co., Montreal.

Among the supplies for the Klondyke recently taken by a Montreal party were several tins of Edwards' preserved potatoes and Edwards' desiccated soup. These goods are suitable for mining parties, as they make nearly seven times bulk when water is added. Frank Magor & Co., Montreal, are agents for Canada. Special samples and quotations will be sent to the trade. Mention THE CANADIAN GROCER.

Lucas, Steele & Bristol's men are showing, this week, handsome tea labels for private packing, with special brands and buyer's name. They are novel in design.

In addition to Lucas, Steele & Bristol's "Bargain" and "Tiger" molasses, they also put on the market choice syrup in 2-lb. cans, nicely labelled under the brand "Something Sweet." They can be retailed at 12½c.

The baking powders manufactured by the Eby, Blain Co., Limited—"Maple Leaf," in ½-lb. and 1-lb. glass jars, and 1¼-lb. self-sealers; "Red Cross," in 4 oz., 8 oz. and 16 oz. tins; "Niagara," "Sunrise" and "Sugar Loaf" in 1-lb. tins—have been found profitable lines to handle by the trade and equally satisfactory to the consumer.

TIME TABLE FOR GROCERS.

The new freight time table for this year issued by Lucas, Steele & Bristol is now regularly looked for by grocers all over the country. They find it one of the necessities, and the firm has applications from merchants every day for one of your "Freight Time Tables." As long as they last Lucas, Steele & Bristol will be pleased to furnish same, and many will find it useful, not only on account of the "table" but on account of the pretty map which goes with it.



GROCERS! Do you know that the sale of ENAMELINE in America is more than Double that of any other Stove Polish on earth? Do you know that the sale of

Enameline

The Modern STOVE POLISH

in Europe is more than the entire output of any other brand of Stove Polish in America? Such is A FACT! Why? Because Consumers and the Trade demand ENAMELINE.

TRADE IN OTHER COUNTRIES THAN OUR OWN.

PRICES STEADY.

AS has been pointed out in Bradstreet's from week to week, steadiness in prices of leading products has been a feature of particular and constant interest. This has been especially the case in a number of lines in which production has been up to or above the maximum, and it has been especially encouraging, because indicating that current demand for leading staples has been of a volume sufficient in many lines to absorb the immense production mentioned without exerting sufficient pressure upon values to bring the prices much below the levels recently established. Bradstreet's has already shown that prices on January 1, 1898, had reached a level, as indicated by that approximation of averages, the index number, higher than at any previous period on record since January 1, 1895, and with the exception of the date just mentioned, higher than at any previous date since January 1, 1894, following the panic of the preceding year.

Little impairment of strength is portrayed by the prices record during the month of January, thus confirming Bradstreet's weekly report of price steadiness. It is true that a trifling decrease in index numbers, as compared with January 1, 1898, is to be reported, the number on February 1 being 80,136, as against 80,149 on January 1, 1898; but this decrease was, as already said, a trifling one, and the course of prices since February 1 has been such as to encourage those who look for further price advances during the early part of the present year.—Bradstreet's, Jan. 12.

NEW YORK AND FOREIGN TRADE.

A greater degree of interest than usual attaches to the report of The State Engineer of New York, says Bradstreet's, owing to the discussion therein contained relative to the change in the position of the city of New York in respect to the country's foreign trade. Statistics are presented comparing the percentages of exports and imports from the principal ports of the United States with the view of showing how the commerce, which once went to so great an extent through New York city, has been diverted to other ports, such as Boston, New Orleans, Baltimore, Philadelphia, etc. The report directs attention to the fact that whereas a third of a century ago New York commanded 73 per cent. of the total exports of the nation, it now commands only 37 per cent. of them. During the period from 1880 to 1897 the nation's foreign commerce increased by $300,000,000 in value, but New York's share of the increase was only $20,000,000, less absolutely than that which went to Boston or Galveston, and, of course, proportionately, considerably less. It is in the exports that New York's commercial losses have occurred; in imports it almost holds its own, its proportion being a little less that two-thirds of the whole.

BENGAL RICE CROP.

According to the final report on the winter rice crop in Bengal, the season generally was very favorable, the total area cultivated amounting to 31,572,700 acres, an increase of 8.3 per cent. on the area sown in 1896. Two districts report heavy crops of 20 annas; twenty-one return heavy crops of 16 to 19 annas; eleven return average crops of 16 annas, and eleven report crops of from 14 to less than 16 annas. In no district is the out-turn expected to fall below 14 annas. The total yield of the province is given as 391,437,000 cwt., against 148,541,000 cwt. in 1896, when the crop was estimated at 7 2-5 annas only, and the area sown was much less than that reported as having been sown last year.

AMERICA COMPETING IN PORK.

The English trade in pork is just now much exercised over a new development in the pork business. Fresh pork is now being sent to this country from America, which is not frozen, but simply chilled, by which means it is claimed that it will keep fresh for a considerable time without impairing the quality. The importation of the pork from "across the pond" has fetched down the price of the home-fed article, and as the supply of pigs from Ireland has been rather short, in consequence of the partial failure of the potato crop, poor Pat's extremity has been Brother Jonathan's opportunity, apparently.—City Affairs, London.

CURRANTS AND VALENCIAS IN LONDON.

There has again been a very quiet feeling in the currant market, and only a small business is reported, at prices which are slightly in favor of the buyer. Although the pause in the demand that set in a few weeks ago was, perhaps, more or less unexpected, it is regarded by many as being by no means an unmixed evil; as the continuance of a retail price of 3d. per lb., which, if the fruit had continued to advance, would have been imperilled, is now practically assured. The reason for the quieter market is obvious to those who are in a position to look "behind the scenes"; and the holders have undoubtedly defeated their own ends, to the loss of the grower, but to the benefit of the grocers and the consumers. The market for Valencias continues to be firm, and a moderate business is reported. As recently pointed out, this fruit is relatively very cheap as against other currants or Sultanas; and it will be surprising if this fact does not make itself felt in the relative consumption. On the other hand, the stock of Valencias is in excess of last year, and also of the same period of 1896, while that of both currants and Sultanas is smaller than in either of the two previous years.—Produce Markets' Review.

BEET AREA IN THE STATES.

The following table gives the estimated area devoted to beets in the United States during the past four years, in acres:

	1897.	1896.	1895.	1894.
California	32,986	23,617	14,948	12,362
Nebraska	7,000	8,000	5,000	4,421
Utah	3,000	4,320	3,000	2,755
Virginia	....	....	....	50
New Mexico	2,000	1,300	....	....
New York	1,150	.....	.....	....
Total	45,236	37,239	22,948	19,588

JAPAN RICE IN LONDON.

Japan rice continues firm in London, Eng., and with the small stock there prices continue to gradually harden. The quantity landed in London (cleaned and uncleaned) was 15 tons, against 72 tons; the deliveries were 757 tons, against 303 tons; and the stock was 10,813 tons, against 5,685 tons. The stock in Liverpool was 13,620 tons, against 16,070 tons at the same time last year.

SALMON IN LONDON.

Salmon continues to attract a large amount of attention in London, England, according to Produce Markets' Review, and the upward tendency continues. Buyers generally seem now to be alive to the fact that prices have, in all probability, touched their lowest point. Several large packs on the way by sailing vessels have changed hands during the week, thus further strengthening the market. Columbia river fish is in very small supply, but some of it is of magnificent quality, and those who appreciate the merits of this fish are quite willing to pay the slightly higher price demanded.

UNSATISFACTORY ORANGE MARKET.

Referring to the Valencia orange situation in Liverpool, an English trade paper says: "It is a matter of great regret that in a season like the present, when the flavor of the fruit is far superior to that of recent years, the condition should be so unsatisfactory. This is, however, a difficulty which affects the wholesale rather than the retail dealer, as, while the one has to buy in large lots and take the fruit as it lands, the other can reduce his purchases to the minimum and buy more frequently, and, in addition, get it repacked and sound."

The plain Truth plainly told

We make a study of blending Teas to suit your trade. Quality is what your customers want, profit is what you are after. When purchasing **Ludella Ceylon Tea** you get both combined. If you have never tried this superb Tea, write us for a sample.

25, 40, 50 OR 60 CTS. — IN LEAD PACKAGES.

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The question is often asked, why is it

Grand Mogul Tea

sales are increasing daily with limited advertising. The answer is not far to seek. The excellent flavor and strength is appreciated by the public. **Coupons in every package.**

Flag and Crown Japan Tea was bought by us before the advance in price. We offer at old price for this month. It is a trade winner. Write for samples.

T. B. ESCOTT & CO., Wholesale Grocers, LONDON, ONT.

Canadian Dealers too Often Deceived

It is of vast importance that every dealer should exercise the greatest caution when buying Paste Stove Polish.

The **QUICKSHINE** has attained such immense popularity that unscrupulous people have gone into stove polish business and are manufacturing polish that pays them tremendous profits. The materials employed in the composition of these imitation packages are so poor and cheap that the woman who buys them can never get the results she desires, and in this manner, to a certain extent, injures the sale of the good article.

When stove polish is required for domestic use ask your dealer or wholesale grocer for **QUICKSHINE STOVE POLISH**, and accept no substitute in the way of imitation package polishes, or polishes that are two-thirds soap and one-third polishing material.

If your wholesale dealer does not sell **QUICKSHINE**, send direct to us for same, stating the wholesale dealer you wish us to send it through; or if you prefer it sent direct, we will forward same at once. Price per 3-doz. Case, $2.25.



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THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN, Toronto.

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REFINERS AND WHOLESALERS.

IN THE doing of business there ought to be more co-operation on the part of manufacturers and merchants. And, as far as we are aware, there is no country where this is more obvious than in Canada.

There are evils which a score of men cannot remedy, because one or two persist in maintaining them. One of the evidences of this is in regard to wholesalers and their selling price of sugar.

Every grocer is conversant with the record of sugar selling. He knows that the practice of cutting prices has, in times past, been so general that the wholesalers have often been selling at a loss. As sugar is one-third of the wholesaler's business, the meaning of this is obvious: He has either to go out of business or else make the other lines he carries earn a larger profit than they otherwise would in order to make up for the loss on sugar. In fact, in some instances, he has had to do this to such an extent that certain lines which could be mentioned are now no longer sold by him as, bearing an extra profit, they could not be sold in competition with merchants other than grocers handling them.

For some months, as the trade is aware, the wholesale grocers in the different commercial centres have been selling sugar upon a fixed price of about 6 per cent. above cost.

To make permanent the understanding among the wholesalers as to price the co-operation of the refineries is necessary. So far the latter have failed to accord this.

It is to be hoped the refiners will not persist in withholding their support.

The cost of handling sugar is about 6 per cent. If the refiners would assist in some practical way in assuring only this small margin, THE CANADIAN GROCER is persuaded that the wholesalers would be satisfied. This is no unreasonable demand; it is a modest one.

It may be urged that the wholesalers should look after themselves. So they are, to the best of their ability. But there is a missing link, and that link can only be supplied by the refiners. It is to their interest to supply it.

At present the refiners are busy importuning the Government to increase the duty on refined sugar; but where they might be getting assistance from the wholesalers as a body, they are now getting their opposition.

With a higher duty on sugars the wholesalers realize that their purchasing market would be restricted to the home refiners. And naturally they are not disposed to be a party to any such condition, as long as the refiners are indisposed to assist them in bettering their condition.

FLOUR SACKS ADVANCE.

The price of flour sacks has advanced, the principal makers and dealers in Canada having agreed upon the following prices:

Manilla—	Plain per M.	Printed per M.
Size 3½	$3 25	$3 75
5	4 00	4 50
7	5 00	5 50
8	6 00	6 50
10	6 50	7 00
12½	8 50	9 00
14	9 00	9 50
25	11 50	12 00
50	21 50	22 00
Blue Lined—		
12½		10 00
14		11 00
15		13 00
50		24 00

Lots of less than 1,000 are at considerably higher proportionate prices. An extra charge is made for printing in more than two colors, for bronzing and for printing on two sides.

SENATE AND YUKON RAILWAY.

AN EFFORT is being made by press and politicians to induce the Senate to throw out the Stickeen-Teslin railway bill.

What we stated last week we repeat again this week: The Government has been too liberal in its concessions to Mackenzie, Mann & Co., the contractors. We are firm in our belief of this.

But for the Senate to throw out the bill would be most unwise from a business standpoint, and most unpatriotic from a national standpoint.

In the first place, the railway is wanted, and with its construction will undoubtedly come an influx of travelers and freight over it instead of by Skagway, the Yukon river, and other points in United States territory. By the Stickeen-Teslin route there are no terrible mountain passes to climb, and through it the journey from Victoria to Dawson City will be comparatively easy.

Some argue that the railway should start at Fort Simpson. It might be more convenient to travelers if it did. But would it be more convenient to the country from a financial point of view?

No one dreams that a railway in that part of the country will be of a permanent character, like that of the Grand Trunk or Canadian Pacific in the more settled parts of the country. With the exhaustion of the placer mining in the Yukon district will cease the necessity for a railway, for the country is not adapted for settlement in the ordinary sense.

It is, therefore, obvious the less railway building we have to do the better. Now, the building of a line from Fort Simpson would mean the construction of a railway several hundred miles longer than it is now proposed to do, and as such an undertaking is not a necessity, it should not at present, at any rate, be seriously considered.

It must be remembered that the proposed line from the Stickeen river to Teslin lake is merely a link in a water route, and the smaller this link is, with a due regard to the interests of travelers entering the gold fields, the better.

But, aside from all these arguments, we have the evidence of Mr. W. Ogilvie, and other authorities, that the country, from the Stickeen river to Teslin lake, is the best

adapted for railway construction. Mr. Ogilvie and others expressed this opinion away back in November last.

If a lengthy and permanent railway is to be constructed let it by all means be continued on from Edmonton, for a line from that point would for some distance run through a country adapted for permanent settlement.

Business men, after contracting for an article of merchandise, sometimes discover before delivery is made that the price they have agreed to pay is too high, but, while realizing that, they also realize that to be without the goods would entail still greater loss and at the same time cause customers to go elsewhere. Like wise men they accordingly accept the lesser evil.

Now, in regard to this Yukon railway, the situation is much the same. We are evidently paying the contractors too high a price and according them too many privileges, but we want the road, and want it badly. Every day we are without it means delay and loss of money to those flocking into the gold fields, and, of course, loss to the Dominion itself.

If the Senate throws out the bill, Canada will, at least for this year, see no railway into the Klondyde. This would, undoubtedly, entail serious loss to the country. On the other hand, from the railway great advantages would undoubtedly accrue, and to pay dear for it is cheaper than being without it for what may be an indefinite period longer than the contract with Mackenzie, Mann & Co. calls for. As it is the railway should be in operation this spring and not next fall.

If, unfortunately, there should be any delay in the matter, it is to be hoped it will not come from the Senate, or the Dominion Parliament either.

GOOD RAILWAY EARNINGS.

Business on the Canadian railways continues to improve.

The earnings of the C. P. R. for January were $1,673,000, against $1,313,000 the same month last year, a gain of $360,000.

The earnings of the Grand Trunk were $1,916,332, against $1,639,614 for January of last year, a gain of $276,718.

These trade barometers continue to record prosperity.

PREFERENCES TO BE ABOLISHED.

A BILL was introduced in the Nova Scotia Legislature a few days ago which is of great interest to business men. It is a bill in regard to insolvency.

Insolvency matters in Nova Scotia at present come under the common law. The results are naturally unsatisfactory, particularly in the matter of preferences, the disposal of the assets of the estate of an insolvent being practically in his own hands. Under such a condition of affairs an equitable distribution of the assets of an estate is the exception and not the rule.

The most striking and most satisfactory feature of the bill in question is the unequivocal manner in which it strikes at the root of the preference evil: It declares that after the passage of the bill assignments containing preferences shall be void. Bills of sale and chattel mortgages registered within a certain period prior to an assignment are also declared to be void.

One feature of the bill which it is to be hoped will be eliminated is in regard to the appointment of official assignees. Experience proves that official assignees are baneful and expensive, and yet this bill provides for the appointment of one or more in each county in the province.

The bill makes no attempt to provide ways and means for the discharge of an insolvent, it being ultra vires of the constitution for a provincial legislature to adopt a measure essaying to do so. Practically all a provincial legislature can do is to pass an Act for the equitable distribution of the assets of an insolvent and to prevent preferences. These things the Nova Scotia Legislature now aims to do. Whether it will be successful remains to be seen.

Already a bill similar to that under discussion has twice been introduced and carried through the Nova Scotia Legislature. But twice has the Legislative Council, the higher House, killed it. Public opinion, however, is thought now to be so much more favorable to legislation of this character that it is hoped a majority for the bill will be found in favor of it in the House which has hitherto balked it.

If every province in the country were to introduce and pass a law similar to that which in now before the Nova Scotia Legislature the same raison d'etre for a Dominion insolvency law would not be so pronounced as it now is. But the bill before the Nova Scotia Legislature has not yet become law, and provided it does there is no guarantee that every province in Canada will have enacted similar measures even two decades hence. In the meantime the present unsatisfactory condition of affairs would continue.

But granted that within even a short period all the legislatures in the country pass a law similar to that now before the Nova Scotia Legislature, there would still be a necessity, although perhaps not as great as before, for the enactment of a Dominion insolvency law, for the simple reason that the powers of the provinces are curtailed in this respect.

The Dominion Parliament is the only legislative body that can pass a law such as the commercial exigencies of the country require and demand. And it is to be hoped it will not be derelict in its duty.

LOW PRICES ON CHEESE.

THE dead lock in the cheese market has been broken at last, and a considerable business was put through for export during the past eight days.

It is understood, however, that practically all of it has been done at a radical decline from the views that holders held in January when the demand ceased. At that time they were asking 8¾ to 8⅞c. for finest fall cheese, whereas it is understood that practically all of the recent business has been done at 8 to 8¼c., or ½ to ⅝c. decline. At these prices shippers have to take quite a loss, because the bare cost of the cheese, allowing for carrying and other charges, cannot be far from 8½c. on the inside, and quite possibly more.

At current prices, therefore, exporters have lost from 17½ to 35c. per box on the 20,000 odd boxes disposed of last week. In fact, the price of finest Canadian fall cheese has not been as low as at present since the seventies, when it sold as low as 7c.

It seems surprising that cheese, which is being cut at 5 pence in Great Britain, over the counter, should drag while other provisions of various sorts are selling at high prices.

Holders are hoping that the fact will lead to an increased consumption and accompanying improvement in prices later.

THE FEATURE OF FLOUR.

THE Ontario flour market is in a peculiar condition, the millers complaining that the advance of flour has not been in any of the grades equal to the advances which the past few months have witnessed in wheat.

Last year, with Ontario white wheat at 79 to 80c., Ontario patent flour was selling at from $4.50 to $4 75, and straight roller at $4. Last week, with white wheat at 90 to 91c., or an advance of 12½ per cent. over last year, Ontario patents were selling at $4.75, and straight roller at $4.15. To receive the same advance in flour as there has been in white wheat, Ontario patents should be selling at about $4.95 to $5.30, and straight roller at $4.50.

The cause assigned for this condition of affairs is the usual one—competition, grasping for trade, even at the expense of a reasonable profit, on the part of millers.

An advance of 15c. for all grades is noted this week, and further advances will probably follow, though much will depend on developments in the wheat market.

As to the prospects in this market there is much difference of opinion, for, while some are talking of $1.25 cash wheat, the general impression is that there will be a drop, and possibly a large one, before many months.

THE ADVANCE IN HIDES.

This has been a satisfactory year for those who have produced or handled hides and skins. The price of hides has, for the last three years, been advancing so steadily that now the value of the hide is a respectable proportion of the cost of the animal itself.

The hide of a bullock weighing, say, 600 lbs., and valued at $45 or $50, is worth at present quotations about $6.

Hides have, in the month of February, been worth as follows, from 1895 to 1898 :

	No. 1.	No. 2.	No. 3.
1895.....	4c.	3c.	2c.
1896..	5c.	4c.	3c.
1897.....	6½c.	5½c.	4½c.
1898.....	10c.	9c.	8c.

By this table it will be seen that a No. 1 hide is worth 2½ times, a No. 2, 3 times, and a No. 3, 4 times what it was selling at in 1895.

Sheepskins were selling at 80c. in February, 1895 and 1896, and at 90c. to $1 in 1897. They are now selling at $1.25, an advance of 50 per cent., as compared with 1896, or 25 per cent., as compared with 1897.

No. 1 calfskins have advanced from 6c. in 1895 and 1896 and 7c. to 8c. in 1897 to 12c. this year.

While to each farmer or to each buyer this advance in prices does not mean a great deal, the general effect of the advance cannot fail to give trade a satisfactory impetus.

POOR FIG SEASON.

The only kind of figs left in Smyrna are low grade naturals, all others being exhausted.

The past season has been a most unsatisfactory one for shippers, it being estimated that the aggregate losses of those in Smyrna are between £30,000 and £40,000 sterling.

Owing to rains in the early part of the season the fruit was damaged, and, consequently, the shippers had to meet claims from customers in Europe, the United States and Canada whose fruit was found discolored on arrival at their warehouses.

THE EXPORT SEED TRADE.

An evening paper, in an article this week, drew attention to the "heavy" shipments of clover seed by Toronto exporters. One of the firms mentioned informs THE CANADIAN GROCER that the article is misleading, inasmuch as the quantity of seed shipped is not unusual. Indeed, much larger shipments are frequently made, while the very shipment referred to by the evening paper in question was not as large as stated.

This shipment was, however, a noteworthy one, not for its value or quantity, but because it was the last large shipment before the close of the export demand for seed.

Another fact worthy of note is that the seed market is at present in such an unsettled condition that the principal firms refuse to give general quotations.

CAVERHILL, HUGHES & CO.

A writ has been issued against Caverhill, Hughes & Co., wholesale grocers, Montreal. The impression is that the firm will assign. Creditors are meeting as we go to press. The liabilities are heavy, but the business is said to be able to pay one hundred cents on the dollar. Mr. Hughes is seriously ill. A great deal of sympathy is felt for the firm.

BUSINESS MEN FOR PARLIAMENT.

BUSINESS men in Ontario ought not to experience any qualms of political conscience, if, at the ensuing provincial elections, in casting their ballots for a practical business man, they are thereby voting against one who is the standard-bearer of what has hitherto been their particular party.

There are no party questions at issue, but if there were, business men are under no compliment to the politicians of either party. Both great political parties are run by professional politicians, who, while they may mean right, are, from lack of experience as practical business men, incapable of governing the country to the best advantage.

Doctors may be all right for prescribing for the ailments of a sick man ; lawyers may be all right for unraveling knotty points in law ; ward politicians may be all right for pulling the wires which get party friends into offiice. Those are their various offices.

But legislating for the Province of Ontario and for every other province in the Dominion, requires, not professional men, not theorists, but, practical business men.

Because we have not had them in the past, the business interests of the country have suffered.

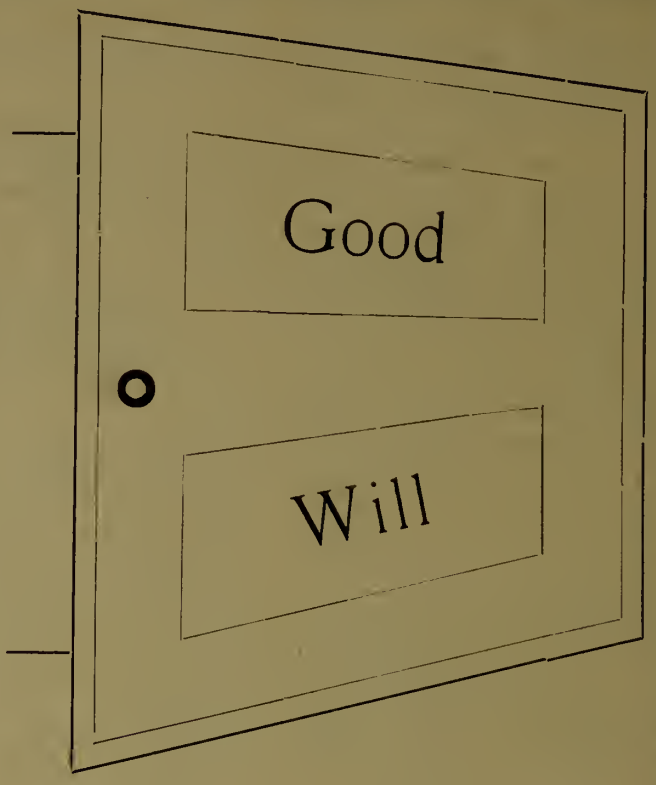
The business men of Ontario will, on March 1, have an opportunity of remedying matters to some extent.

Whether this or that candidate be Liberal or Conservative should not be considered. The question should be : Has he practical business commonsense ?

There are 93 constituencies to be represented in the legislature, and if in each of these constituencies one hundred merchants would resolve to vote, irrespective of party, for the man most endowed with business commonsense it would be possible to make the next legislature a marked improvement over its predecessor. And as business men persist in doing this, it will not be a great while before the respective parties become more careful as to the fitness of the men they nominate as standard bearers.

A sleepy merchant and a wide-awake store are as incompatible as a lion and a lamb in harness.

The Open Door



to the Good Will of your customers is opened wide this time—will you enter?

Once inside you are safe—with conscientious effort afterward, more business is yours—we open the door that leads to the confidence of your customers—will you enter?

Pure
Rich
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Three little words that best describe Greig's Crown Brand Flavoring Extracts—true to nature in their delicate fruit and flower flavors—40 different kinds.

But above all they are economical to use—their great strength makes them so.

See how easy it is to gain a woman's confidence and good will. You save them money even while *you* make it. Write for a pleasing plan we have, to prove all this about

Greig's Crown Brand Flavoring Extracts

Robert Greig & Co. --- Montreal.

GROCERS HAVE A JOLLY TIME.



ALL who were present at the "At Home" of the Retail Grocers' Association, of Toronto, held in St. George's hall, on Monday evening, the affair was a pleasant one, not soon to be forgotten.

It was the eleventh annual entertainment, and while the association may have had affairs of the kind with a larger attendance, yet it never had one that gave more general satisfaction.

There were about 400 present, among whom were a goodly number of representatives from the various wholesale and manufacturing firms appertaining to the grocery trade, as will be seen from the following list: Messrs. William Ince, jr., George Ince and Robert Maxwell, representing Perkins, Ince & Co.; Fred Dixon and Chas. Shields, representing the Davidson & Hay, Limited; Major Porte and Harry Fortier, representing the Toronto Biscuit and Confectionery Co., Limited; James McGuain, representing the Salada Tea Co.; C. S. Fairbairn, representing the Imperial Extract Co.; James Haywood; Frank Sloan, representing John Sloan & Co.; H. & W. Dawson, representing the Dawson Commission Co., Limited; George McWilliam, Frank Everist, H. W. Thorpe, Sam. McGuffin and Joe. Saunders, representing McWilliam & Everist; W. H. Seyler, representing W. H. Seyler & Co.; James T. Madden, representing the W. Ryan Co., Limited; J. Coutts, representing J. Taylor & Co.; W. Watts, representing Todhunter, Mitchell & Co.; Walter A. Strowger, manager, and J. Anderson, of the Ireland National Food Co.; Henry Wright, of the Imperial Cheese Co.; T. S. Grant, representing the Eby, Blain Co., Limited; John Gunn, representing D. Gunn, Bros. & Co.; A. H. Canning, of A. H. Canning & Co.; Robert B. Rice and Frank Blackburn, representing H. P. Eckardt & Co,; T. Holman, James Mortimer, C. E. Edwards, James Norris and Frank Choate, representing Christie, Brown & Co.; S. H. Moore, representing Pugsley, Dingman & Co.; James and Walter Lumbers; A. E. Clemes and Ed. Oake, representing Clemes Bros.; W. A. Rutherford, representing Rutherford & Marshall; David Morton, representing D. Morton & Sons; W. Bell, representing Kilgour Bros.; James Owen, representing Warren Bros. & Co.; A. Hutchins, representing D. Richards & Co., Woodstock; A. G. Fleming, representing T. Kinnear & Co.; James Litster, representing the Pure Gold Manufacturing Co.; James E. Bailey, James Haywood, W. M. Bowie, W. F. Morley, Dr. A. A. Beatty.

The entertainment opened with a programme of a more than usually entertaining character. Those who contributed to it were: Mr. Maitland, pianist; Mr. Carlisle, magician; Bert Harvie and W. Yule, comic; Bert Maguire, banjo soloist; Miss Florence Crang, soprano; Ben. Cope, baritone soloist; Miss Shaffer, elecutionist; Miss Lillian Porter, piano soloist.

Mr. W. H. Marmion, president of the Retail Grocers' Association, was chairman, and during the disposal of the programme, modestly kept himself and the red rose he wore behind the expansive branches of a luxuriant palm.

It was after ten o'clock before the programme was exhausted, and then the four hundred tried to exhaust the refreshments which Caterer Williams, of the Bodega, had provided. Following the refreshments came dancing, and before that was finished the clock had indicated half past two.

One of the best evidences of the success of the "At Home" was the fact that it exceeded the anticipation of its promoters. These were the committee of management to whose efforts much of the entertainment's success was due: President. W. H. Marmion; secretary, Ed. Howes; D. J. Kelly, A. G. Booth, P. Painter, J. G. Gibson, J. Dallemore, R. W. Davies.

OUR TRADE WITH AUSTRALASIA.

In an interview in The Victoria Times, Col. Sam Hughes, who has just returned from Australia, pays a high tribute to the Canadian commissioner to the Australian colonies, owing to whose efforts, as well as the enterprise of Canadian manufacturers and C.P.R. officials, a good deal of merchandise now goes from Canada to Vancouver. The boats going to Australia are well loaded, but those coming to Canada have light cargoes. Col. Hughes states that hides, raw furs, wool, canned meats, canned fruits, raw sugar, butter, and frozen meat could readily be imported into Canada to fully better advantage than similar commodities are now brought in from other countries. Our export trade with Australia can also be further increased. Complaint is heard in Australia that many articles received from Canada are put up in an untidy manner. For example, a Winnipeg firm sent home hams to Sydney, which were opened in his presence. The canvas was rough, the packing dirty, and the meal was not properly taken from the oat hulls used, so became imbedded in the hams and turned mouldy and black, while the hams, though deliciously sweet to taste, were soft and looked very inferior. Other Canadian hams, shipped by way of Glasgow, were opened side by side with the Winnipeg products, and were most attractive in every respect.

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may look well at first but they can't - - LAST

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Metallic Roofing Co., Limited

1080 King St. West, TORONTO

A KLONDYKE CHILL.

A young gentleman whose gallantry was largely in excess of his pecuniary means, sought to remedy this defect and save the money required for the purchase of expensive flowers by arranging with a gardner to let him have a bouquet from time to time in return for his cast-off clothes.

It thus happened one day that he received a bunch of the most beautiful roses, which he at once sent off to his lady love. In sure anticipation of a friendly welcome, he called at the house of the lady the same evening, and was not a little surprised at the frosty reception he met with.

"You sent me a note to-day," the young lady remarked, after a pause, in the most frigid tones.

"I—a note?" he inquired, in blank astonishment.

"Certainly, along with a nosegay."

"To be sure, I sent you a nosegay."

"And there was a note inside—do you still mean to deny it?"

With these words she handed the dumbfounded swain a scrap of paper, on which the following words were written: "Don't forget the old trousers you promised me the other day."

When placing your order for Shoe Blacking for the Spring trade

ORDER

English Army Blacking



and you will have the very best Paste Blacking in the market.

The F. F. Dalley Co., Limited - Hamilton, Can.

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MONTREAL
SOLE AGENTS FOR CANADA

BRUNNER, MOND & CO.'S

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Soda Crystals
Concentrated Sal Soda
Caustic Soda
Bleaching Powder
Pure Alkali

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50 Splendidly assorted Crates J. & G. MEAKIN'S Best White Granite, in

WHEAT, CROWN and the New "ASTRO" PATTERN

Also 50 well assorted Crates, Plain Granite Seconds, Teas and Plates

Just the right goods for this season of the year.



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ONE OF OUR SPECIALTIES:
Broad pink band, heavily gilt toilet sets, only **$2.00** per set.

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MONTREAL

Markets and Market Notes

ONTARIO MARKETS.

TORONTO, Feb. 17, 1898.

GROCERIES.

THE wholesale trade is brightening up after its recent quietude. The advance in sugars noted last week has been maintained, while the outside markets have shown further appreciation. The local demand for sugar has increased with the advance in price. Probably the most active line in the wholesale grocery trade just now is tea, the seasonable demand for which is gradually improving. There has been a little more enquiry for canned tomatoes, peas and corn during the week, particularly from Manitoba and the Coast, but it does not appear to have led to much business. Spices continue firm, ginger being among the latest lines to appreciate in price. Coffees are meeting with a fair enquiry. Syrups and molasses are quiet. Foreign dried fruits are quiet, but prices are being firmly maintained.

CANNED GOODS.

A little more interest in canned vegetables has been evinced during the past week, principally on account of enquiries from Manitoba and British Columbia. We hear of a transaction in 1,000 cases of tomatoes this week. The price was $1.15 and the purchase was on speculative account. Business is still improving a little in canned fruits. We quote: Tomatoes, $1.20 to $1.25; corn, to 85c.; peas, 90 to 95c. for ordinary; sifted select, $1.10 to $1.25; extra sifted, $1.25 to $1.40; beans, 60 to 95c.; peaches, $2 to $2.40 for 3's, $1.40 to $1.75 for 2's; raspberries, $1.50 to $1.80; strawberries, $1.40 to $1.70, according to brand and quality; blackberries, $1.40 to $1.70; cherries, $1.75 to $2.25; apples, 3's, 80 to 95c.; gallons, $2.25 to $2.40; salmon, "Horseshoe," $1 25 in 5-case lots and $1.30 in less quantities; other red salmon, $1.20 upwards, according to quality and brand; cohoes, 95c. to $1; canned mackerel, $1.20 to $1.30; lobsters, $2.40 to $2 70 for tall tins; ½-lb. flats, $1.65 to $1.70; Canadian canned beef, 1's, $1.35 to $1.40; 2's, $2.35 to $2.50; 6's, $7.75 to $8.25; 14's, $15 to $16; Canadian kippered herrings, $4.50 per case.

COFFEE.

Maracaibo coffees are advised stronger. Rio coffees, both in New York and Europe, are firmer. Locally the wholesale demand continues fair. Jobbers quote green in bags: Rio, 8 to 12½c., according to grade; East Indian, 27 to 30c.; Santos, 12 to 18c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 13 to 17c.; Jamaica, 16 to 22c.

SYRUPS.

Only a small trade is being done and stocks are low. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

According to advices from New Orleans the market there is firm. The local market is quiet and unchanged. We quote as follows: New Orleans, bbls., 23 to 35c.; ditto. half-bbls., 25 to 37c.; ditto, fancy, 50 to 55c. in bbls. and half-bbls.; Barbadoes, 31 to 35c.; half-bbls.,33 to 35c.

SUGAR.

Since the advance of 1-16c. made by the Montreal refineries, the maritime province refineries have marked their figures up ⅛c. per lb. The New York market is stronger than it was a week ago, and there have been transactions in raws there at an advance of 1-16 to ⅛c. per lb. Since our last, centrifugal sugars have advanced 1½d. per cwt. in London, and beet for present and next month's delivery is ¼d. dearer. Foreign refined sugars remain unchanged. The demand upon the local market since the advance has improved, and a fairly good business is being done. We quote as follows: wholesale price, subject to a discount of 1 per cent., 10 days: Granulated (St. Lawrence, Redpath, Acadia), 4 9-16c.; ditto, Dutch, in bags, 4 7-16c.; ditto, German of Canadian make, in bbls., 4¼c.; ditto, imported, in bags, 4 3-16c.; yellows, 3 13-16c. upwards.

NUTS.

There is an easier feeling in Sicily shelled almonds in New York, but locally there is nothing new to note. We quote as follows: Brazil nuts, 12½ to 14c.; Valencia shelled almonds, 23 to 25c.; Tarragona almonds, 9 to 11c.; peanuts, 10 to 12c. for roasted and 8 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 11½ to 12c.; Marbot walnuts, 9½ to 11c.; Bordeaux walnuts, 8 to 9c.; Sicily filberts, 9½c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.

RICE, TAPIOCA, SAGO.

Japan rice keeps firm. Tapioca is strong and advancing, prices being about 1s. 6d. above the lowest point. Local wholesalers have been wanting to buy at the old prices, but their efforts have been abortive. We quote: Standard" B," broken lots, 3⅞c.; 1 to 5 sacks, 3¾c., and 5 sacks and over, 3⅝c. per lb.; Japan, 5c.; Patna, 4¾ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½ to 4½c.

SPICES.

The position of the spice market is stronger rather than weaker. Whole black pepper could not be laid down here in large lots at less than about 10c. per lb. Cochin ginger is cabled 10s. dearer. Cloves continue firm. We quote: Pure Singapore black pepper, ground, 14c. in kegs, pails and boxes, and 15c. in 5-lb. cans; ditto, whole, 12c. per lb.; pure white pepper, ground, 24 to 26c. in kegs, pails and boxes, and 20 to 22c. in 5-lb. cans; ditto, whole, 20 to 22c., according to quality; pure Jamaica ginger, 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25c.; ditto, best, 28 to 30c. per lb.; allspice, 16c.; cassia, 25c. per lb. for ground and 40c. for Saigon.

TEAS.

Stocks of spot Ceylon teas at about 12½ to 13c. are exhausted. There is some enquiry for Ceylon teas at from 7 to 8½d., but the quality is not desirable. Good values at 10d., or say 20 to 21c. are practically unobtainable. Teas at about 14 to 14½c., and 25 to 28c. are the teas which appear to be showing the best values. In Indian teas the outside markets are firm, but some Pekoe Souchong teas, said to be of poor draw, have been offered at ½d. under the London sales. Teas at 8½ to 10½d. show an advance of from ½ to 1d. in both London and Calcutta. Nice flavory Ceylon teas are selling at from ½ to 1d. dearer on the local market than they were a week ago. Ruling wholesale prices on the Toronto market are: Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indias and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

CURRANTS—The market is quiet with prices firm. Advices from Patras state that the demand from abroad is slack at present, but holders do not expect a decline in price, as stocks in Greece cannot exceed 15,000 tons with only the season about half over. The advices state that shipments are on the way to this market. We quote as follows:

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Made from the finest grade of stock, with the greatest care, by the best available skill, with a good number of years of experience in the making and handling of soap. These features combined, make up "SURPRISE" Soap.....

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Provincials, 5¾ to 6c.; Filiatras, 6¼c. in bbls; 6⅜c. in half-bbls and 6¼c. in cases. Patras, 6¾c. in bbls.; 6¾c. in half-bbls. and 6⅞c. in cases. Vostizzas, 7½ to 8½c. in cases

VALENCIA RAISINS — A cable this week notes a further advance In Valencia raisins, prices now being 2s. above the lowest point. We quote: Off-stalk, 4½ to 4¾c.; fine off-stalk, 5 to 5½c.; selected, 6 to 6½c.; layers, 6½ to 7c.

CALIFORNIA RAISINS — Fruit free from rain damage is scarce. Locally there is nothing new to note. We quote: 3-crown, 7¼ to 7½c. per lb; 4-crown, 8¼ to 8½c. per lb.; 1-lb. cartoons, 20c.; 2¼-lb. cartoons, 35c.

DATES—Are quiet and unchanged at 5½ to 5¾c. for Hallowees and 5½c. for Kadrowees.

PRUNES—There is a fair demand at unchanged prices. We quote. "Sphinx," 6½ to 7c.; B, 7½c.; A, 8½c.; California prunes, 40 to 50's, 10 to 10½c.; 50 to 60's, 8 to 8½c.; 60 to 70's, 7½ to 8c.; 70 to 80's, 7 to 7½c.; 80 to 90's, 6½ to 7c.; 90 to 100's, 6 to 6½c. Silver prunes (fancy), 13½c.; egg plums, 9½c.; golden plums, 10½c.; French prunes, 180's, 5c.

CALIFORNIA EVAPORATED FRUITS—The demand is steady and prices unchanged. Apricots are about cleaned up on the Coast, and prices are firm in consequence. We quote: Apricots, 9 to 9½c. per lb. in 50-lb. boxes, 9½ to 16c. in 25-lb. boxes, and 13 to 14c. in 1-lb. cartoon boxes; Peaches, 9½ to 12½c. in 25-lb. boxes, and 13c. per lb. in 1-lb. cartoons.

GREEN FRUITS.

Oranges still hold the prominent place on the market, and the demand seems to be principally for California navels and seedlings, as at present quotations they are considered the best value. Lemons are moving steadily, with prices 25c. lower than last week. Bananas are selling well. Winter pears are off the market. Cranberries are also about done. A drop of 25 to 50c. is noted in California navel and Seville oranges. Valencias, in 714's cases are off the market. We quote as follows: Almeria grapes, $5 to $6 per keg; lemons, Messina, $2.50 to $3 a box; cocoanuts, $4.50 to $5 a sack and 60c. per doz.; oranges, Valencia, 420's, ordinary, $5.50 to $6; 420's, large, $7 to $7.50 per case; California navels, $3 to $3.25; California seedlings, $2.50 to $2.75; Sevilles, $3 to $3.50 a box; Bahamas, $2.50 to $3 a box; Jamaicas, $3 to $3.25 a box, or $5.50 per bbl.; cranberries, North Shore, $1.50 to $2; Canadian apples, spies, fancy red, $3.75 to $4; others, $2.50 to $3.50 per barrel and 40 to 50c. per basket; Canadian onions, red or yellow, in 80-lb. bags, 70 to 80c.; pickling onions, 75c. per basket; celery, 25 to 50c. a dozen; winter pears, 60 to 75c. per basket; grape fruit, $5.50 to $6 per box.

COUNTRY PRODUCE.

EGGS—The supply is increasing somewhat, yet the demand keeps quite up to it. Fresh-laid have again declined 1c. We quote: Fresh-laid, 17 to 18c.; held, fresh and cold-stored, 15c.; pickled, 14 to 15c.

POTATOES—The demand readily absorbs all offered on the market. Carload lots are coming in steadily and move well. We quote: Carload lots at 58 to 60c., and small lots on the market at 65 to 70c.

DRIED APPLES—There is a little movement, with prices steady at from 3½ to 4½c., according to quality, which varies greatly.

EVAPORATED APPLES—Prices for choice goods are steady at 9½ to 10c., but the quality of some stocks is such that these are offered as low as 8½ to 9c. The factories are holding firm at 9c. f.o.b.

BEANS—Trade is improving somewhat, especially for the hand-picked article. The jobbing price for this kind has advanced. We quote prime beans at 75c. in 5 and 10 bag lots, with hand-picked at about 90c. to $1.

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EGGS
HONEY

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Will be glad to appoint a reputable firm as Agents for Canada for the sale of their Ark Brand Whiskies in Canada. Letters of application to be addressed to
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EVAPORATED PEACHES, in Bags.
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HONEY—The demand continues good. Clover in comb has declined 25c. per dozen. Buckwheat in comb is also 10c. cheaper. We quote: Clover honey, 7 to 7½c.; light color, in 60-lb. tins, 6 to 6½c.; 5 and 10-lb. tins, 7 to 7½c.; buckwheat 3 to 4c.; comb, clover, $1.25 to $1.50 per dozen; buckwheat, 60 to 70c.

POULTRY — Turkeys and chickens are coming in fairly well, and all are readily sold. We quote: Geese, 6½ to 7c. per lb.; chickens, dressed, 40 to 60c.; turkeys, small and medium, 10½ to 11½c.; large, 8½ to 10c.

BUTTER AND CHEESE.

BUTTER—There is a scarcity of really choice dairy in all lines, especially tubs and large rolls. Pound prints have advanced 1c. Creamery is offering freeely. As the export demand has been poor, the local demand, though steady, has not been sufficient to use up the supply. The latest reports give evidence of a better feeling as the export demand. Creamery tubs have declined 1c. per lb. We quote: Dairy, large rolls, 14 to 15c.; pound prints, 15 to 16c.; tubs, best grade, 14 to 15c.; second grade, 13 to 14c.; low grade, 11 to 12c.; creamery, early make, tubs, 16 to 17c.; late make, tubs, 17 to 18c.; prints, 20c.

CHEESE—There is little or no export enquiry, but as cheese is principally in the hands of large dalers, it is expected that an advance of prices will be forced before closing out lots. The local trade is good with lots offering. The prices are at present rather weak at 8½ to 9c.

PROVISIONS.

There continues to be a steady demand. Orders are small, but on the whole, better than usual at this season of the year. Lard is firm at an advance of ¼c. per lb. There is a fairly liberal delivery of dressed hogs. Long clear bacon has advanced ¼c. for carload lots. Rolls and backs have advanced ¼ to ½c. per lb. Barrel pork of all kinds is 50c. dearer. We quote as follows:

DRY SALTED MEATS—Long clear bacon, 7¾c. for carload lots, and 7¾ to 8c. per lb. for ton lots and cases.

SMOKED MEATS—Breakfast bacon, 11½ to 12c.; rolls, 8¾c.; hams, large, 9½ to 10c.; medium, 10½c.; small, 11c.; shoulder hams, 8½ to 9c.; backs, 11½ to 12c.; with 1c. less for all meats out of pickle.

LARD—Pure Canadian, tierces, 7¼c.; tubs, 7½c.; pails, 7¾c.

BARREL PORK — Canadian heavy mess,

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$15.50; Canadian short-cut, $16.50 clear shoulder mess, $14.50.

DRESSED HOGS—We quote : $5.90 to $6 for heavy, and $6.25 for light hogs.

FISH AND OYSTERS.

There has been a good demand, especially for whitefish, trout, sea herring, and haddies. Pike and boneless codfish have advanced ½ to 1c. per lb. Sea herring are 5c. cheaper than last week. We quote as follows : Oysters, $1.25 per gal.; fresh trout, 7 to 7½c. per lb ; steak trout, 7c.; fresh steak cod, 6 to 6½c. per lb.; pickerel, 6c. per lb.; pike, 4 to 5c. per lb.; perch, 3c. per lb.; fresh herring, 3½c. per lb.; Labrador herring, $5.50 per bbl. and $3 per half-bbl.; split herring, $5 per bbl. and $2.50 per half-bbl.; sea herring, $1.25 to $1.35 per 100; boneless codfish, 3½ to 5c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), $2.50 per keg ; ciscoes, 75c. to $1; Manitoba frozen whitefish, 7½c. per lb.; smelts, No. 2, 4c.; No. 1, 6c.; extras, 10c.; flounders, 5c. per lb.. haddies, 5½ to 6c. per lb.; fresh haddock, 5c. per lb.; pan frozen haddock, small, 4c.; large, 5c. per lb.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Barley is still receiving the most attention on the market, the price having risen ½ to 3c. over last week's figure. Wheat is offered in good quantities. Prices throughout are from 1 to 2½c. higher than last week. We quote : Wheat, red, 92 to 92½c.; white, 86 to 87c.; goose, 83 to 85c.; peas, 57 to 59c.; rye, 48 to 49c.; barley, 42 to 43c.; oats, 35 to 37c., Toronto freights. No. 1 hard wheat has advanced 3c., and is now quoted at $1.08, Toronto freights ; Midland, $1.05.

FLOUR — An advance throughout of 10c. is noted, with probability of further advance in the near future, as millers are working on the smallest margin they have had for years. We quote : Manitoba patents, $5.40; Manitoba strong bakers', $5; Ontario patents, $4.75 to $4.90 ; straight roller, $4.15 to $4.25, Toronto freights.

BREAKFAST FOODS — Business continues brisk, with advances of 15 to 30c. in oatmeal and rolled oats, cornmeal and pot barley. We quote prices firm as follows : Standard oatmeal and rolled oats, $3.90 in bags and $4.00 in bbls.; rolled wheat, $2.75 in 100-lb. bbls.; cornmeal, $2.50 ; split peas, $3.50 ; pot barley, $3.25.

HIDES, SKINS AND WOOL.

HIDES—The demand has been easy. Cowhides are ¼c. per lb. and steerhides 1c. per lb. cheaper than last week. We quote : Cowhides, No. 1, d 9¼c.; steerhides, No. 1, 9c.; No. 2, 8c.; No. 3, 7c.

CALFSKINS — We quote as follows : No. 1 veal, 8 lbs. and up, 12c. per lb.; No. 2, 10c.; Dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS — Trade is fair, with prices steady, at $1.15 to $1.25.

WOOL — The demand continues fairly active, with the price for pulled wools steady at 20½c. for fleeces and tub-washed.

SEEDS.

The export demand is about over, closing up with the usual heavy shipments by Toronto firms. As the local demand has not begun the market is dull and unsettled, so much so that dealers refuse to give quotations to cover a week in advance.

SALT

There has been an improvement in the demand, which is now active. We quote as follows : Carload lots, $1.05 per bbl., and 65c. per sack ; less than carload lots, $1.10 per bbl., and 70c. per sack. At the wells we quote : F.O.B., barrels, 75c.; sacks, 45c.

PETROLEUM.

Business is good with prices unchanged. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto : Canadian, 14c.; Sarnia water white, 15c.; American water white, 17½c.; Pratt's astral, 17c. in bulk.

MARKET NOTES.

Fresh laid eggs have declined 1c. per dozen.

Cochin ginger is from 40 to 45 per cent. higher.

Clover honey, in comb, has declined 25c. per doz.; buckwheat, in comb, is 10c. cheaper.

Seville and Navel oranges have declined 25 to 50c.

Stocks of currants in Greece do not exceed 15,000 tons.

Tapioca has advanced 1s. 6d. from the lowest point.

Valencia raisins are cabled 2s. above lowest point.

California seedling oranges are now on the market at $2.50 to $2.75.

Dairy pound print butter has advanced 1c. per lb. Creamery tubs have declined 1c. per lb.

Sultana raisins are advancing in Smyrna. Prices are 2s. higher in London than they were a short time ago.

QUEBEC MARKETS.

MONTREAL, Feb. 17, 1898.

GROCERIES.

THE grocery situation has furnished little radical change from a week ago. The advance in the refiners' prices of sugar has not affected the jobbing price here, as values are unsettled in this respect. Buyers and sellers are apart on low grade teas, or there would be a very active trade doing, as the enquiry is good. Canned goods in all staple lines are firmly held, and the same can be said of dried fruit, which, however, rules rather quiet. Fish, provisions and meats show the customary trade of the season.

SUGAR.

There has been no further change in the sugar market since last report, and though refiners last week advanced their prices, the jobbing range remains practically as last quoted. Indeed, it is not certain that some of them are not selling below the refiners' prices. Outside, the tone is firm, both on the

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"ANCHOR" JAPAN — No. 1/12. Choicest Spring Pickings. Fancy Tins, 30 lbs., 50 lbs, 100 lbs. Net.

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FULL STOCKS FOR LENT.
Prices Close.

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raw and the refined article. We quote as follows: Standard granulated, 4 5-16c.; Canadian German granulated, 4c.; Austrian and German imported granulated, 3 15-16c. in bags, and domestic yellows, 3½ to 4c., as to grade.

SYRUPS.

There has been some enquiry for low grade syrups during the past week, but buyers find it difficult to fill wants, as refiners are completely out of such stock. There is only a limited quantity of bright stock on hand, and we quote 2¼ to 2½c.

MOLASSES.

There has been no change in the situation of the molasses market, the feeling being firm, holders of choice Barbadoes stock being confident that, once the demand begins, advanced prices will be realized. Advices from the islands state that the market there has opened at 13c. f.o.b., and that supplies are very scarce. This price is 3c. lower than the opening price last season. We quote the jobbing range as follows: Barbadoes, puncheons, 28c.; barrels, 30½c.; and half-barrels, 31½c. per gallon; car lots 1c. less, and Porto Rico, 26 to 27c., according to quality.

CANNED GOODS.

The canned goods market rules firm, and prices are strictly held on all staple vegetables and fruits. Enquiry has picked up to a considerable extent also this week. We quote as follows: Tomatoes, $1.10 to $1.25; corn, 90c. to $1; peas, 90c. to $1.15; peaches, $1.75 to $1.90 for 2's; raspberries, $1.50 to $1.90; strawberries, $1.75 to $2, according to brand and quality; cherries, $2.30; apples, gallons, $2.60 to $2.75; 3-lb.do., $1.10 to $1.20; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.25; "Clover Leaf," $1.25; Lowe Inlet, $1.20, in tall tins; canned mackerel, $1.25; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.30; lobsters, $11 per case; French sardines, $10.25 to $11 for extra brands; ordinary brands, $8 to $9; Canadian brands, $4.25 to $4.50.

TEAS.

The rejection recently by the Government of a lot of low grade Congous and dust has further restricted stocks of low grade tea on this market, and enquiry for these is becoming more evident every day. Bids, however, in the majority of cases are below holders' views. In the finer grades of Japans there have been transactions around 19c. for a straight lot. We quote: Young Hysons, 18c. for low grades, 24 to 28c. for mediums and 30 to 40c. for good to finest; China Congous, 10 to 17c. for mediums and 25 to 55c. for high grades; Japans, 13 to 17c. for mediums and 28c. for higher grades; Indians and Ceylons, 17 to 20c. for mediums and 35 to 65c. for higher grades.

SPICES.

The spice market rules steady. We quote: Black pepper, 9 to 15c.; pure white, 15 to 20c.; pure Jamaica ginger, 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, 25 to 27c.; do. best, 30c.; allspice, 14c.; and nutmegs, 50 to 90c.

COFFEE.

There is a quiet trade doing in coffee and prices are unchanged at 12 to 15c. for Maracaibo; 11½c., for Santos, and 10 to 12c. for Rio. Mocha is steady at 28c. and Java 28 to 31c.

RICE.

There is a fair trade in rice for the season of the year. Foreign advices continue very strong and the prospects point to an advance in prices. We quote: Crystal Japan, 5c.; standard B rice $3.50 to $3.75; Patna, $5 to $5.50; Carolina, $6.75 to $7.75; choice Burmah, $4 to $4.25, and Java kinds, $4.25 to $4.50.

DRIED FRUIT.

The currant market is quiet and unchanged. We quote: Fine Vostizzas, 6½c.;

Yukon Expeditions

We can supply outfits of all kinds for large or small parties going to the Northern Mining Districts. Our success in supplying several American expeditions has led us to go into this business on a large scale. If you are going to the Klondyke, correspond with us,

WE CAN SAVE YOU MONEY

Coffees, Spices, Fruits, Canned Goods, etc.

S. H. Ewing & Sons Wholesale General Commission Merchants, 27 St. Sacrament Street, **Montreal.**

Patras, 6¼c.; choice Filiatra, 6c.; half-cases, do., 5⅞c.; half-bbls., 5⅜c.; fine Provincials, 5⅝c., in half-cases.

Valencia raisins are unchanged both locally and abroad, the tone being firm. We quote: Off-stalk, 4½c.; fine do., 4¾ to 5c.; selected, 5¾ to 6c., and 4-crown layers, 6 to 6¼c.

California raisins are dull, 2-crown being scarce and firm 6 to 6¾c.; 3 and 4-crown are steady at 7¾ to 8¾c. respectively.

Sultana raisins are unchanged at 8½ to 9c., and loose Spanish muscatels, 6 to 7c.

The prune market is steady. California selling at 5 to 10c. as to grade, and French, 4½ to 5½c.

Figs are steady. We quote: Eleme, 10-lbs., 10 to 11c.; case lots, 9c.; 12-oz. boxes, 7½c.; 14-oz. boxes, 9c., and bags, 4 to 5c.

Dates are dull and easy at 5 to 5½c.

NUTS.

Quiet and steady. We quote: Grenoble walnuts, 10½ to 11c.; Marbots, 9 to 9½c.; Tarragona almonds, 8½ to 10c.; shelled almonds, 20 to 22c., and shelled walnuts, 16 to 18c.; Sicily filberts, 7 to 8½c., and pecans, 9 to 10c.

FISH.

Notwithstanding the near approach of the Lenten season the demand for fish from local and country retail dealers has shown no improvement during the past two weeks, and wholesale dealers now have little confidence in the trade for any large business during the Lenten season, as they state that buyers generally have ample stocks on hand to fill all requirements. All lines of fish continue in large supply and rule at low prices with the exception of pickled salmon, which are somewhat scarce and prices for the same have scored an advance of 25c. per barrel. In fresh fish all lines of Manitoba stock show a decline of ½c. per lb. and the offerings of such from point of shipment are large. Haddocks and cod in case lots are selling at 2¾ to 3c. per lb.; steak cod, 4c.; smelts, 4 to 6c.; Manitoba dore, 5 to 5½c.; pike, 3 to 3½c.; white fish and trout, 6½c.; fresh frozen salmon, 12c.; fresh herrings, large, $1.40; medium, $1.20; per 100, and tommy cods, $1 to $1.10 per bbl.

The stock of pickled fish is large, and although no actual decline in values has taken place, holders of such show a disposition to shade present figures. We quote: Green cod, No. 1, large, $4 to $4.25; No. 1, ordinary, $3 to $3.50; No. 2, $2.25 to $2.40; herrings, No. 1, N.S., $4.25 per bbl., and $2.10 to $2.25 per half-bbl.; Cape Breton, $4.50 to $4.75 per bbl.; B.C. salmon, $11.75 per bbl.; No. 1 trout, $4 to $4.25 per half-bbl.

Smoked fish are in good supply, for which the demand is fair, and prices rule steady. Haddies are selling at 5½ to 6c. per lb.; new Yarmouth bloaters, $1.25 per box of 75 fish, and smoked herrings, 10c. per box.

In preserved fish trade is slow and prices show no change. Dressed codfish are selling at $4.25 to $4.50 per case of 100 lbs.; dried cod, at $3.50 per cwt.; boneless codfish, at 4½ to 5c. per lb., and boneless fish, 3c. per lb.

DRIED APPLES.

The dried apple market was easy and unchanged at 5 to 6½c., and evaporated, 9 to 10c.

APPLES.

Green apples are dull and unchanged at $3 to $4, as to grade.

GREEN FRUIT.

There has been little change on the green fruit market during the past week, and business is quiet. We quote: Jamaica oranges, $4 to $5 per bbl.; California, do., $3.25 to $3.50; Valencia, $5 to $5.50 for 420's and $5.75 to $6 for 714's; Florida, $4.50 to $5; Lemons, $2.25 to $3; pineapples, 25 to 50c. each, and cranberries, $7.50 to $8 per bbl. for Cape Cod, with Nova Scotia $8.50 to $9.

COUNTRY PRODUCE.

EGGS—A fair jobbing trade was done in eggs to-day, there being a good demand for small lots of new-laid, and the market was moderately active and steady. We quote: Strictly new laid, 18 to 19c.; Montreal limed, 15c.; western limed, 12½ to 14c., and cold storage, 11½ to 13c. per dozen.

POULTRY—The receipts of poultry continue very light, and the indications are they will remain so until the end of the season now. A few small lots of fresh-killed stock were offered to-day, and met with a ready sale at firm prices. Fresh killed turkeys sell at 9½ to 10c.; chickens, 7 to 7½c.; ducks, 8 to 8½c., and geese, 5 to 7c. per lb.

BEANS—The market for beans is dull and unchanged at 80 to 90c. for primes, and at 95c. to $1 for choice hand-picked per bushel.

HONEY—The demand for honey was slow, and the market is quiet. We quote: White clover, 12½c.; dark clover comb, 10 to 10½c., and dark, 7 to 8c.

PROVISIONS.

There was no change in the provision market. The demand is chiefly for small lots to fill the actual wants, and trade on the whole is quiet. We quote as follows: Canadian pork, $16.50 to $17 per barrel; pure Canadian lard, in pails, at 8 to 8¼c., and compound refined at 5½ to 5¾c. per lb.; hams, 11½ to 12½c.; bacon, 12 to 13½c. per lb.

DRESSED HOGS.

The demand for small lots of dressed hogs was fair, but the market, on the whole, was quiet, and prices show no change.

WANTED—CAR LOTS OATS, PEAS, Rye, Buckwheat, Timothy and Clover Seed. Write or wire, stating station, quality, grade and price your station. Terms: sight draft, B L. attached

Jos. Ward & Co., Exporters, Montreal.

FOR SALE.

A GENERAL STOCK AMOUNTING TO ONE Thousand Dollars ($1,000), composed of Dry Goods, Groceries Hardware, Boots and Shoes, Patent Medicines and Notions; all in good order. Address J. L. Carr, Waupoos, Ont. (7)

BROCK'S BIRD SEED



This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

A small item

The bird seed business of one retailer is not much, neither is that of one wholesaler. But 200 Canadian wholesalers, with their thousands of retailers and tens of thousands of bird keepers, keep Cottams bird seed factory busy the year round. So great a business on so small an item of a grocer's stock has been built up under the protection of six patents. However closely outside appearance may be imitated, competitors will not render themselves liable by infringing our patent methods and materials.

COTTAMS BIRD SEED - ALL WHOLESALERS.

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.

$2.50 per case; 80c. gallon.

THE AMHERSTBURG VINTAGE CO Amherstburg, Ont.

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

Oranges and Lemons

We are receiving Valencias, Mexicans, Bahama and California Navel Oranges in quantities. Valencia Oranges are better at this season of the year than they have been for many years, owing no doubt, to favorable season for quality. Mexicans and Bahamas are fine fruit, and are giving good satisfaction. California Navels are now coming in splendid shape. The early arrivals were somewhat green. LEMONS—We have fancy and choice stock in all sizes. If you intend buying, write us for quotations.

AUCTION SALES

are held every Wednesday throughout the season. We shall be pleased to furnish particulars of goods to offer.

McWILLIAM & EVERIST

25 and 27 Church St., TORONTO, Can.

Telephone 645.

PURE LARD

is scarce and selling as fast as made. Protect yourself by buying early what you may want for some time to come, and buy the **BEST** of

F. W. FEARMAN

HAMILTON

JUST ARRIVED FROM GERMANY

KNORR'S

Evaporated Soup Tablets, Vegetables
Sliced and Granulated Potatoes
Beef Bouillion, etc.

Undoubtedly the finest goods on the market. Write for prices.

BALFOUR & CO. - Hamilton

DRINK : : :

:: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .

CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier

The world-renowned French Vanilla Chocolate.

HERDT & CO. 13 St. John St. **Montreal**

General Agents for the Dominion

The Season for

DOOR MATS

is coming.

ARE YOU prepared for it?

We can supply your wants in this line at **75 cents** per dozen for Indian to **$24.00** per dozen for Fibre. Ask for prices.

Walter Woods & Co.

HAMILTON.

E. T. STURDEE

Mercantile Broker, Manufacturers' Agent,

ST. JOHN, N.B. ETC., ETC.

Wholesale trade only.

HAMS BACON LARD

Choicest Quality

The Wm. Ryan Co. Limited

TORONTO

S. K. MOYER,

COMMISSION MERCHANT

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,

TORONTO, ONT.

Ship Your

EGGS

..to..

D. GUNN, BROTHERS & CO.

Commission Merchants

76, 78 and 80 Front Street East

TORONTO, ONT.

Extra Fancy California, Florida, Mexican, Jamaica and Valencia Oranges, all sizes, good color; Fancy Messina Lemons, Almeria Grapes, Bananas.

HUGH WALKER & SON

Wholesale Fruit and Commission Merchants

GUELPH, ONT.

New Nuts, etc., S. S. Almonds, Walnuts, Filberts, Finest New Dates and Figs, Cranberries, Booth's Oysters in pails, 3's and 5's, Finnan Haddies.



REMEMBER THE NAME

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FLUID BEEF.

YOU WILL BE ASKED FOR THE GOODS.

THE VIMBOS FLUID BEEF CO., Limited
OF EDINBURGH AND LONDON

53 St. Francois Xavier Street MONTREAL

Light weights sold at $6.75 and heavy at $6.25 to $6.40 per 100 lbs.

SALT.

Quiet and steady. We quote: Coarse Liverpool, in 165-lb. bags, 38 to 45c., and Trepani, $1.10 per bag of 215 lbs.

FLOUR, FEED AND MEAL.

The feature of the flour market is the demand from foreign buyers for Manitoba grades, and 1,000 sacks on Belfast account, for shipment via St. John, N.B., and 1,000 on Glasgow account for shipment via Boston, were put through. Locally trade was fairly active, there being a good demand for small lots at firm prices. We quote as follows: Winter wheat, patents, $4.60 to $4.85; straight rollers, $4.40 to $4.45; bags, $2.12½ to $2.15; best Manitoba strong bakers', $4.90; second do., $4.50, and low grades, $2.70; Hungarian patents, $5.30.

The unsettled feeling in the meal market continues, and there is a vast difference in regard to the value of rolled oats between the different representatives of the Ontario mills. One of them declares that $3.75 per bbl. is the inside price on track here, while another claims that $3.50 is the top figure, and hard to sell at that.

GRAIN AND FEED.

A fairly active trade continues to be done in grain, and the undertone to the market is strong, with prices tending higher. The feature of the market is oats, and values have scored a further advance of ½c. per bushel. The demand is still good, and some large sales were made to-day at 35½ to 36c. afloat, May delivery, and at 33 to 33½c. store. A fair trade was done in peas, and prices were firm, with sales of round lots at 66½ to 67c. afloat, May delivery, and at 63½ to 64c. store. There was some demand for rye, and one or two round lots were placed at 60 to 61c. afloat. May delivery. In wheat, business was quieter, but prices were unchanged, Ontario red being quoted at 88c., and white at 86c. at shipping points along the line.

There was a good demand for feed and the market is fairly active and firm. We quote: Ontario bran, $13; shorts, $14 to $15 per ton in bulk; Manitoba bran, $14 to $14.50, and shorts, $16 to $16.50 per ton, including bags.

A fair business was reported in hay and prices show no material change. Really choice hay is very scarce, and buyers find it difficult to supply their wants of such. We quote: No. 1 at $10.50, and No. 2 at $8 to $8.50 per ton in car lots.

CHEESE AND BUTTER.

There was no material change in the situation of the cheese market, business on spot being quiet, and there is no new feature to note.

The demand for butter is chiefly of a jobbing character, and the market rules quiet and about steady. Fine creamery sells at 18½c.; undergrades at 16 to 17c.; dairy rolls at 15 to 15½c.

MONTREAL NOTES.

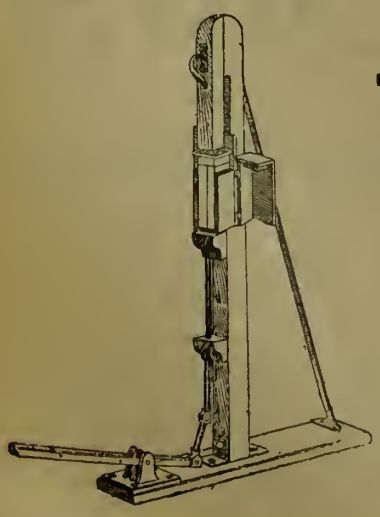
There has been no change in the jobbing price of refined sugar on this market.

Buyers and sellers are apart or else there would be an extremely active trade is low grade teas.

A shipment of $1 split herrings in half-barrels, has just come to hand for H. P. Eckardt & Co.

H. P. Eckardt & Co. are showing some fine samples of evaporated apricots in 25 and 50-lb. boxes.

"Our sales of 'Kurma' tea are still moving steadily up and making a most gratifying progress," report the Davidson & Hay, Limited.



THE "ARMEDA"

Tea-Packing Machine

Patented in Canada, Oct. 16, 1897.

This is a correct cut of our new Tea Packer. This machine does **not pound or break the tea.** We claim it is the most simple, durable, easy to work, speedy, the best made in all its parts and the cheapest Tea Packer yet invented.

Write A. H. CANNING & CO., 57 Front St. East, Toronto, Canada,

FOR DESCRIPTIVE CIRCULAR AND PRICES.

MILLAR'S PARAGON CHEESE



First on the ...Market

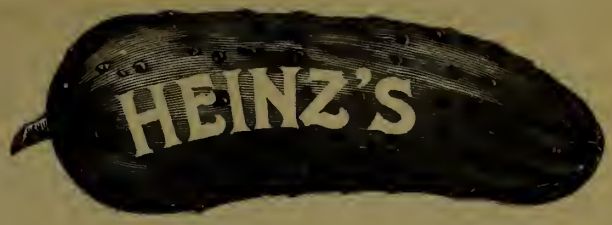
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T. D. MILLAR CHEESE CO.

INGERSOLL, ONT.

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Pickles.

A spoonful of Heinz's India relish with a portion of Heinz's Baked Beans makes a delightful combination.

Others of our Popular Specialties are:

Tomato Chutney **Evaporated Horse Radish**
Tomato Ketchup **Tomato Soup**
Baked Beans with Tomato Sauce

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H. J. HEINZ Co. TRADE KEYSTONE PICKLING & PRESERVING WORKS MARK PITTSBURG, U.S.A.

MANITOBA MARKETS.

WINNIPEG, Feb. 12, 1898.

THE great bonspiel of 1898 is drawing to a close, and will go upon record as the most successful ever held. Over 100 rinks have participated, and as the cheap rates were extended to all, the city has been crowded with strangers all week. Over 400 curlers attended the annual sermon on the Sunday evening preceding the spiel.

Business has been very brisk. The fire sufferers are looking about and getting new quarters, the ruins of the McIntyre block still smoke, and gangs of men are busy clearing out the cellars. The rush for offices has caused quite a boom in the carpenter trade. At the time of the fire there were very few vacant stores in Winnipeg, and these have been all appropriated, and there is not enough to accommodate those who want them.

One of the events of the week was the "trade sale" of the Turner, MacKeand stock of groceries. These sales are somewhat of a novelty to Winnipeg. The buyers were chiefly, as anticipated, retail men from the country towns in the city for bonspiel week. The prices ranged high, and the Thompson Codville Co. express themselves as satisfied with the result.

Bright & Johnston, wholesale fruiters, have moved into very commodious and convenient quarters on Bannatyne street east, where they enjoy the facilities of the transfer track, and are now in a position to receive fruit direct from point of shipment at their warehouse door, without a second handling. This firm is among the newest in the wholesale trade and have already found business to warrant their change to these large new premises. The building is a three storey brick, with good cellarage, and has been newly fitted throughout.

There are at present no new developments with regard to the Geo. Craig failure, barring the fact that it has become known that the cause of failure was paying a ruinously high rate of interest on borrowed capital.

The Parsons Produce Co. are extending their business at the Coast and will open up a permanent branch house there shortly.

Klondyke fever still continues to rage fiercely, and every day brings forward new articles "packed expressly for the Klondyke trade," in fact, if merchants were to buy the things of this kind offered they would soon have larger stocks than their capital warrants.

One of the industries of Winnipeg lately settled down into new quarters is the Royal Crown Soap Works. This is one of the oldest manufacturing businesses in Winnipeg, and enjoys a well-earned and very extensive trade.

Business all round is good with markets steady and prices firm, the expected advance in canned vegetables has arrived and the situation is now about as follows: Tomatoes are quoted at $3 and even this is under the figure for which they could be laid down here to-day from the east. Corn, in sympathy with tomatoes, is much higher, and now ranges from $1.85 to $2, according to brand. Peas, $1.95 to $2. There is not much change in any other lines, though all classes of canned goods are very firm.

EVAPORATED FRUITS — This produce is from ¼ to ½c. higher all round. While dried apples are offering more freely than last week the price remains unchanged. Quotations are: Apples, evap., 11¾ to 12c.; apricots, 11¼ to 11½c., according to quality; peaches, fancy peeled, 17¼c.; unpeeled, 10½ to 12½c. Prunes look as if they were going to be particularly good properties for the holders. Small sizes are scarce and are worth 4¾ to 5c. Raisins and currants are without change this week.

CEREALS—The only change to be noted here is an advance in split peas and pot barley. Split peas are worth $2.30 per sack.

RICE—Situation is little changed, and no Japan rice is yet in sight. For other grades

the offerings are good, and all contracts will be made to terminate on July 1, 1898, as on that date the preferential tariff comes in force and prices will be lower.

CURED MEATS—Demand good; market very firm and steady. Prices the same as last week: Smoked hams, 11½c.; bellies, ditto, 10½c.; shoulders, 8½c.; spiced rolls, 8½c.; American hams, 11c.; dry salt long clear, 8½c.; short clear (American), 8¼c.; shoulders, 8c.; boneless, 8c.; backs, 8c.; lard, 20-lb. pails, $1,60; 50-lb. ditto, $4.

BUTTER — Market little weaker; fresh rolls, 15c.; fresh dairy tub, in round lots, 15½ to 16c., according to grade. Supply is nominal, with indications of increase if fine weather continues.

CHEESE—Holdings are small. Price is higher—11c. for large and 11½c. for small, late September and October make.

EGGS—Market for strictly fresh eggs is very firm, but for limed or pickled eggs is weaker. The supply is fair; price, 16c. The indications are that the supply will be largely increased in the near future.

SEEDS—Time has come round for grocers to handle seeds, and many have already got in their stocks. These are usually handled on commission by retail grocers.

COFFEE — Market dull and stagnant. Rios lower, being now only worth 10c.

TEAS —Market quiet and firm. Prices without change. This market is peculiar, as nearly all the stocks come in, or rather are bought, very early and prices remain without change during the season.

GREEN FRUIT—This market is very slow and dull at present, with no new lines showing. Oranges are cheaper — Mexicans, $3.75 to $4; navels, $4 to $4.50. Apples—southern, $4; Canadian, $4.50. Bitter oranges, $7. Small lots of southern celery, 75c. per dozen.

DRIVING AWAY THE RATS.

A correspondent of our French contemporary, Le Meunier, communicates to that paper an exceedingly simple means of driving away rats from the premises of the mill or warehouse, and vouches for its efficacy. He says that all that is needed to effect the discomfiture of the rats is a handful of the garden herb called rue. It is first dried in the shade and then hung on the joists of the bins or other convenient places. The correspondent says that he had been troubled with rats, and hung the rue in a granary. Straightway the rats disappeared, and he was convinced that the mere odor of the rue drove them away. Afterwards he placed handfuls of the herb in the runways of the rats, with the result that he found many rodents dead from having eaten it; and in a very little time his premises were entirely freed from the vermin.—American Miller.

RAISIN GROWING IN CALIFORNIA.

A CALIFORNIAN industry that has made an interesting progress in a short time is the raisin industry. This industry began in a very crude way in 1870, when some four or five grape growers in various parts of California began to dry grapes of various kinds.

They were riduculed by the newspapers and public at the time, but they kept on experimenting and visiting Spain, Zante and other places, till, though some of them were nearly penniless, success met their efforts. In 1895, one of these pioneers of the industry, Mr. W. W. Blowers, marketed 30,000 pounds of raisins, and sold over 120,000 cuttings from a vineyard of ten acres.

There are hundreds of varieties of table and wine grapes, but only a few raisin grapes. Two groups of raisin grapes are now successfully grown in California. The Muscat group, includes the Muscat of Alexandria, Muscatello, Gordo Blanco, the Huasco, of Peru, and one or two other kinds. The Huasco, of Peru, is the most noted variety, but all are immense bearers, and have a sweet musky flavor. Their color is greenish or yellow. The seedless group includes the Sultana, Thompson's seedless and one or two other varieties. Some of these are very sweet, others more or less acid, and popular for cooking, and are all small in comparison with the Muscat. The only important fault of the leading varieties is that they produce a succession of crops from August until frost. This is not as desirable as if it yielded its entire crop in one mid-season picking.

This industry seems to flourish best in Fresno, Tulare, Kern, and Kings counties, where the land is rich sandy loam, often containing a percentage of alkali salts, which, if not in excess, add a high flavor to the grape and vigor to the vine.

Raisin grape vines are planted six to twelve feet apart, in deeply ploughed soil. They root easily, and are cut down to stumps 15 inches high, which form the permanent bearing vines. In four years they bear well, and the crop increases in size and quality for several years.

When the grapes are "dead ripe" the clusters are cut from the vines and placed in trays two by three feet in size. These trays are placed in the vacant spaces in the vineyards, and when one side is dried the grapes are inverted into another tray without changing their relative position. Great skill is shown by the men and women who work at the business in arranging the trays to get the sun properly and to avoid showers.

After the grapes are sufficiently sun dried, they are emptied from the trays into large "sweat boxes," six or eight inches deep, where the skin becomes tender and the needed moisture is evenly distributed.

The raisins now are sold at from 2½ to 3c. per lb., ungraded, to the packing houses, where they are graded and packed according to the variety and their quality and size. The cases range from 1-lb. pasteboard boxes of machine-seeded Muscats (a new product) to 50-lb. wooden boxes of stemmed Muscats, seedless Sultanas, etc. The unstemmed cluster raisins require much skill in packing. Four grades of seed raisins are packed, the cheapest, a small but good product, being called the 2-crown, the qualities being graded to the 6-crown. The bulk of the product is the 3-crown and the 4-crown.

As mentioned before, the first crop marketed was in 1875. In 1895 there were shipped from Fresno county alone over 83,000,000 lbs. The best vineyards yield from one to one and a half tons per acre. The crop this year has been greatly injured by early rains, which spoiled much of the fruit that was ripe and ready to be dried.

GROCERY CLERKS' CONCERT.

Under the auspices of the Toronto Grocery Clerks' and Drivers' Association, Mr. W. E. Ramsay gave, in the Auditorium hall, concerts on Friday and Saturday evening, with a matinee on Saturday afternoon, last week. Mr. Ramsay is a well-known humorist, and his singing and recitations frequently won great applause, especially on Saturday afternoon, when many children were present. At each of the entertainments, over a dozen moving pictures by a cinematographe were exhibited, including some six pictures of the Queen's Jubilee procession in London. The pictures were remarkably lifelike and interesting. The attendance at the entertainments was not as good as it should have been, but the management came out about $26 ahead. It is hoped, however, that these concerts have been the means of advertising the excursion which this association intends running to Guelph on May 24 next.

OFF TO BRITISH COLUMBIA.

Mr. J. A. Bremner, who for the past eight years has been ledgerkeeper for the Davidson & Hay, Ltd., has left that firm to take a position at Ashcroft, B.C. Before leaving, on Saturday last, he was made the recipient of a handsome traveling set and smoking jacket from his fellow employes and the firm. The presentation was made in the company's offices by Col. Davidson, who voiced the good wishes of the staff in wishing "Jack" every success in his new position. Mr. Bremner left on the noon train, Saturday. He goes to Ashcroft as secretary-treasurer of the British Columbia Express Co.

Guaranteed to keep in any climate.



REMEMBER

Your stock is incomplete without **Owl Brand Condensed Milk**, as it is by far the best **Condensed Milk** on the market, because we use nothing but strictly pure ingredients, give unremitting care to the smallest details in its manufacture and insist upon **absolute** cleanliness in and all about our factory. If you have not already ordered, send at once to your wholesaler, he will supply you, but don't let him give you some other brand as something "just as good."

The Canada Milk Condensing Co. - Antigonish, N.S.

THE DOMINION BANK

Capital (paid-up).....$1,500,000
Reserve Fund..... 1,500,000

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E. B. Osler, M.P. Vice-President. | Edward Leadley. Wilmot D. Matthews. A. W. Austin.

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" Market, corner King and Jarvis street.
" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions, 1897. Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

Do You Know

that

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BRAND

PICKLES

are as good as any and better than most Pickles on the market? They are prepared by

T. A. LYTLE & CO.
TORONTO

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Mochas
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Maracaibos
Santos
Rios
Green or Roasted

Warren Bros. & Co.

TORONTO.

Extra Choice

Hams Bacon
Pure Lard
Mess Pork

PARK, BLACKWELL & CO. Limited

Pork and Beef Packers,
TORONTO

BUY

Ivory Bar Soap

THE BEST MADE

Cucuta-Maracaibo COFFEE

A direct shipment ex S.S. "Caracas," now in store.

PERKINS, INCE & CO.

TORONTO.

Quality Equality

"Excelsior"

EASILY THE BEST.

Uniform Reliable
Exquisite Delicious

Supersedes all ordinary

Coffees

Todhunter, Mitchell & Co.

Coffee Specialists.

Roasting by Patented Process.

GROCERY TRAVELERS DINE AND DANCE.

THE Montreal Wholesale Grocery Travelers' Association held its third annual banquet and ball at the Queen's Hotel, on Tuesday evening, 15th inst., and it proved to be a most enjoyable affair. The hotel people had gone to considerable trouble in decorating the dining hall, and the effect was all that could be desired. The assembled company, consisting of about 150 ladies and gentlemen, entered the dining room at about 9 o'clock and thereafter proceeded to do full justice to a nicely cooked and well served dinner.

The president, Mr. E. Massicotte, presided with his usual good grace, and was ably assisted by the members of the banquet committee, nobody wanting for an ample supply of the toothsome dishes which were being served.

One of the most pleasant features of the evening was the enthusiastic reception accorded to M. H. Laporte, the president of the Montreal Wholesale Grocers' Association, and Mr. John Scanlan, president of the Retail Grocers' Association, upon their entering the dining room somewhat late in the evening.

The banquet having been brought to a satisfactory ending, an adjournment was made to the hotel parlors while the dining room was being cleared for dancing. Upon the announcement by the dance committee that all was in readiness, the hall was again entered and the programme of over twenty dances proceeded with, and not completed until daylight was beginning to make its appearance. All present united in expressing their pleasure and satisfaction with both the banquet and ball, and the committees having these matters in hand are to be congratulated upon the success of their labors.

Banquet committee—F. Hodge, chairman; W. F. Leclerc, C. Corrigan, R. P. Laprairie, J. E. Manning.

Reception committee—W. F. Dunn, chairman; W. Duckworth, E. A. Cardinal, E. Upton, Jos. Ethier.

Music and dance committee—W. Duckworth, chairman; E. Masse, C. Corrigan, J. A. Dionne, S. Christin, Albert Childs, W. E. Sullivan, E. A. Cardinal, W. F. Leclerc, D. Lapointe, J. N. Crepean.

SPECIAL NOTES.

A few puncheons more of "Pons" fancy molasses can be had from Laporte, Martin & Cie., who are offering it at special prices to clear the lot.

Laporte, Martin & Cie. are offering a nicely put up line of canned goods of the best quality. These goods, packed by the Maritime Pure Food Co., are in fancy tins, and will make an attractive show in your store.

Laporte, Martin & Cie. are offering the genuine article for the Klondyke, in the shape of Knorr's condensed soups and bouillons, neatly put up in packages of different sizes. These goods are delicious, and cost very little.

CHICORY GROWING IN CANADA.

AT a recent meeting of the Toronto Board of Trade, President Rogers stated that a large chicory manufacturer intended starting a factory in the "Queen City." The company, it is said, will go into the business on a large scale, and will, in the spring, put 100 acres under cultivation within 20 miles of Toronto.

Mr. W. H. Seyler, who represents, in Toronto, the chicory manufacturing firm of Heinrich Frank Soehne & Co., Ludwigburg, Germany, was asked by THE CANADIAN GROCER if it was his firm which proposed to establish the factory in question.

"I am not," he said, "prepared to state what concern it is that proposed to start the chicory factory, and I have no authority for stating it is ours. In fact I do not think our people would think they were warranted in starting up on such a large scale as it is said those who propose to start the factory design to do. You know the annual consumption of chicory is only about 500 tons. Canada, as you are aware, is more of a tea-drinking than a coffee-drinking country, while the grocers here are not as conversant with the art of blending coffee and chicory as those in Europe and the United States are.

"There is undoubtedly room for the cultivation of chicory in Canada. Some of the best coffee men in the city are regular buyers of chicory. We became agents for Heinrich Frank Soehne & Co. in September last, and since then we have brought in tons of chicory in spite of the duty of 4c. per pound."

"No doubt chicory can be cultivated in Canada, but in order to do so with success, present methods must be changed. For instance it should not be prepared with lard as it now is, while the native chicory has a woody flavor."

"What part of Canada do you consider best adapted for chicory cultivation?"

"Well, the country round about Mono Road, Ont., is perhaps the best adapted so far as known, and it is from that part of the country that our coffee men and chicory roasters have got most of their supplies of late years. Then the country around Toronto, within a radius of 25 miles, is well adapted for chicory growing, as you are already aware. Some years ago there was a chicory kiln at Agincourt, but it was burned down, and was never rebuilt."

LONDON MAN NEAR KLONDYKE.

MR. F. W. HERRING, traveler, of London, Ont.. who left recently for the Klondyke, writes from Dyea, Alaska, to a member of The London Advertiser staff. Dyea is about 300 miles south of Dawson City. His letter is dated Jan. 17, and reads as follows:

"I am at the foot or approach of the Chilkoot Pass. The mushroom growth of this place is surprising. Small lots are $1,200 to $2,000 each. The pitching of a tent on a vacant lot is $40 a month. Dogs are howling right and left, and all is so different to our Canadian way of living. In Juneau, as in all these towns, Sunday is not respected. Gambling houses, dance halls and saloons are all wide open day and night. We had four hours in Juneau, and it is a swift town. Everything is two bits, or a quarter, being equal to our 5 cents. Everyone has lots of money. Skaguay is the next largest, and much the same as Juneau, only you see more dogs and Indian packers. We were put on a lighter and towed here, as there is no dock here yet. The weather has been much misrepresented. The hue and cry comes from the people from the Coast, who never see snow, and in Seattle ladies were wearing furs and the men were shivering when it was just a nice morning for a walk. We had a sad accident in the City of Seattle coming up here. A Canadian met instant death by the falling of the mast-head signal light. He was put off at Juneau, and will be buried there.

"The rush next spring, I am afraid, will be the cause of more accidents, on account of overcrowding the steamers. The trip up was something grand, especially in the Wrangel narrows, which can only be navigated in the day time. You see here seals by the thousands in these arctic waters. This hotel is a log house, with cook stove, tables and office all in one room. Our sleeping room is one room, with a space on the floor for 50 cents; but it is clean, and that is everything."

SULTANA RAISINS STRONG.

Sultana raisins continue to occupy a strong position. Advices received in Toronto from Smyrna state that barely eight to nine hundred tons remain there, as a consequence of which business is much restricted, holders only selling when they can get full prices.

In London, Sultana raisins are 2s. higher than they were a short time ago.

PERSONAL MENTION.

Mr. J. L. Watt, of Watt & Scott, Toronto, is spending a week or two at Aiken, South Carolina. He is accompanied by Mrs. Watt.

We Have Secured

the entire control, for the Province, of the "MARITIME PURE FOOD" Canned Goods. They consist of:

CORN, 2-lb. tins
BEANS, STRINGLESS, 2-lb. tins
PORK AND BEANS, in 3-lb. tins
LIMA BEANS, in 2-lb. tins
RED RASPBERRIES, in 2-lb. tins
PUMPKINS, GOLDEN, in 3-lb. tins
HUBBARD SQUASH, in 3-lb. tins

THE QUALITY OF THESE GOODS IS SECOND TO NONE ON THE MARKET AND THEY ARE PUT UP IN ELEGANT FANCY PACKAGES.

Freight on goods shipped to KLONDYKE is so expensive that one has to provide for the largest quantity in the smallest possible volume. We have now in stock the right articles, just received from

Messrs. KNORR, of GERMANY,

in the shape of SOUPS and BOUILLONS put up in different sizes of packages and capsules.

These goods are delicious, and possess all nutritious qualities of home-made Soups or Bouillons.

They are indispensable to anyone going to KLONDYKE.

"GENUINE LABRADOR HERRINGS" — not marked "LABRADOR," and put up in Halifax or Montreal — but the "GENUINE ARTICLE FROM LABRADOR COASTS," and inspected there.

TRY A BARREL

Our stock of "PONS" Fancy Molasses has run down during last week. We have but a few puncheons left. There is money in it for you

WRITE FOR QUOTATIONS, WE DO NOT ADVERTISE THEM.

LAPORTE, MARTIN & CIE.

Wholesale Grocers MONTREAL

AMONG THE RETAILERS.

Store Decorating. F. S. Roberts, Yonge street, Toronto, has recently adopted an idea which might be used to advantage by many retailers both in the cities and in the smaller places. It is simply to build, as is done in Barron's, MacWillie's and some of the other large stores, pyramids of canned goods on the floor of the store in such parts of the space as are not essential to the comfort of customers or the steady despatch of business. Mr. Roberts has built two of these pyramids about four feet from his counter. The one nearest to the door displays various articles of canned goods each retailing at 10c. These pyramids are business attracters, because they literally compel the direction of attention their way, and the attachment of a price tag gives all essential information.

Package vs. Bulk Breakfast Foods. There seems to be among the grocers of Toronto a growing feeling that trade in bulk breakfast foods should be pushed in preference to trade in this article in patent packages. The smaller dealers throughout the city seem to feel this especially, and some go as far as not to keep the packages in stock. Many of the larger firms keep a full variety of the goods, yet they keep the bulk foods more prominently before the public, pushing their sale where possible. The package foods are, of course, more easily handled, but they do not yield as good a ratio of profit to the retailer. Mr. Peter McDonald, Church street, has combined the advantages of both the bulk and package foods by buying his in bulk, and putting it up himself in plain, neat paper bags. The bags have the firm name, etc., tastily printed on them, thus advertising the retailer himself instead of the manufacturer. The Canadian bulk foods are generally considered as of equal quality to any packages on the market, and as they are cheaper, are satisfactory to the consumer, which is the main consideration.

Trade is Improving. During the month of January, the general verdict was that business was, as usual, quiet. The last two weeks, however, have witnessed a change in the retail trade, and grocers reply more hopefully and more satisfactorily to any question as to the present business or the outlook. The improvement seems to be principally noted in the sections of Toronto where a large portion of the business is custom trade.

THE RAMBLER.

Golden Leaf Japan TEAS

Best value on to-day's market. Write for samples.

George Foster & Sons
BRANTFORD, ONT.

THE MODERN GROCER



Being the largest makers of Refrigerators in Canada, we make several lines of Grocers' and Household Refrigerators in various styles and sizes. Modern in design, with best principle of dry cold air circulation, best insulation, and zinc lined. Why buy a home made or poorly made article when you can get an up-to-date Refrigerator for less money? For prices and description send for catalogue.

Knowles, Ham & Nott Co., Limited
BRANTFORD

WE WILL BE PLEASED TO FORWARD SAMPLES OF
MONSOON
INDO-CEYLON TEA
to any address in Canada, and if you don't find it better than any tea you have ever sold, we won't ask you to handle it. Monsoon is positively the best tea ever offered. It shows you a good profit and is certain to please your customers. Write for samples.
MONSOON TEA CO., 7 Wellington St. W., Toronto

Buying Bulk Tea is "Extravagance."
BUYING ("SALADA") PACKET TEA IS "ECONOMY."

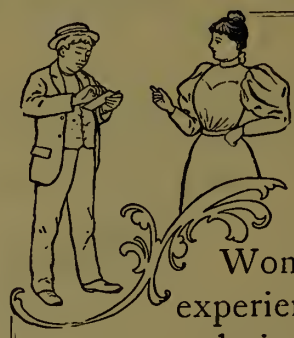


You do not make as large a "visionary" profit as on Bulk Teas.

You DO make a larger "actual" profit, as—

You can sell three times the quantity.
You have no leakage, loss of draught, or waste.
No loss of time in wrapping, oost of string and paper.
You increase trade and cement business friendship.
Carry no dead stock
And do not lock up one dollar of capital.
You give the people what they want, and this is what stamps you as an "up-to-date," progressive business man.

WHOLESALE AGENCIES . . .
25 Front Street East - - TORONTO
318 St. Paul Street - - - MONTREAL



Women of experience in ordering coffee from their grocer are careful to specify **Chase & Sanborn's Seal Brand Coffee,** which comes in pound and two-pound tin cans, knowing that satisfaction accompanies every can.

Thousands of refined people who know and appreciate good coffee endorse this famous brand. The signature and the seal of these well-known importers guarantee its excellence.



CEYLON TEA GARDEN.

The pictures of the Ceylon and Indian Tea Gardens will be as familiar to Canadian tea drinkers in a few years as the picture of our great Niagara Falls.

Everybody will shortly insist upon getting the pure, healthy, delicious, invigorating teas of Ceylon and India. These are the only teas fit to drink, they are cleanly prepared and will give the best of satisfaction.

Buy Ceylon and Indian Teas

MONTREAL RETAIL GROCERS.

THE regular monthly meeting of the Montreal Retail Grocers' Association was held Thursday evening, February 10, in the Monument National Hall, President John Scanlan in the chair. Mr. J. H. Flood was elected a member of the association. The treasurer submitted his report, which went to show that the association was in a good financial standing.

The president made mention of the difficulty at present existing between the grocers and the Pharmaceutical Association, and said that as no judgment had yet been given in the actions taken against the two grocery firms, members of the association, it was a question whether it would not be advisable to leave the matter in abeyance. He had been visited unofficially by Mr. E. Muir, the secretary and registrar of the Montreal Pharmaceutical Association, who appeared to be in favor of the pharmacists and grocers coming to some understanding, and suggested that a deputation of the latter might be appointed to wait on the association to which he belonged. He (the president), however, understood, from the remarks of Mr. Muir, that if judgment was rendered in favor of complainants it was their intention to enter actions against every grocer in the city who retails drugs or patent medicines.

The opinion of all present was that no action be taken for the present, and the matter was consequently left in abeyance.

The desirability of making the salaries of civil servants attachable for debt was discussed, it being pointed out by Mr. Dixon that a bill had been introduced in the Dominion Parliament, at the present session, bearing on the subject, and, after some discussion, it was decided to write to Ottawa for a copy of the bill, and also to solicit the aid of the members for the city and district of Montreal towards securing the desired amendment of the law.

Letters were read from the retail grocers' associations of Toronto, Hamilton, London and Quebec, in which they offered to cooperate with the Montreal Association by petition, deputation or otherwise. Montreal Board of Trade had, in reply to a request for its assistance, offered to approach the Government direct in the matter, and the Montreal Wholesale Grocers' Association had also evinced its willingness to co-operate. The secretary was instructed to arrange a date for a meeting with the Ministers, and thereafter to communicate with the other interests willing to assist in securing the desired object.

The Retail Grocers' Association of London, Ont., had written enclosing copy of the following resolution and requesting the co-operation of the Montreal association :

Resolved, That the present system of charging fees for the inspection of weights and measures is an injustice to merchants and dealers, as the inspection is in the interest of the public. Therefore your petitioners respectfully request that the law be so amended that the inspectors be placed entirely on salary, and no fees be charged for inspection of weights and measures.

The meeting heartily agreed to support this resolution, and decided to bring this matter, together with the desirability of the appointment of an inspector of fruit, to the attention of the Government when at Ottawa in connection with the attachment of civil servants' salaries.

The matter of the appointment of an official organ for the association having been brought up, it was after some discussion unanimously decided that THE CANADIAN GROCER should be the English official organ, and that Le Prix Courant should be the French official organ.

TEA PACKING MACHINE DISPUTE.

Editor GROCER,—No doubt a number of your readers will be interested in the packing machine dispute, in which the owner of the "Ideal" machine undertook, among other undertakings, to pack three packets in one week's work, for one packet packed by Mr. Canning's machine in the same time, the same number of boys to be employed by each machine, viz., three.

The trial is not coming off, as Mr. Canning, after writing to Mr. Larkin that he would appoint an umpire (Mr. Larkin having already appointed his), proceeded to the stakeholder (Mr. James Watt, treasurer of The Globe) and demanded his money, which was handed back to him ; thereby leaving Mr. Larkin's $400 uncovered.

Yours, etc.,

P. C. LARKIN.

LATE ADVERTISEMENTS.

The following items arrived too late for insertion in the regular advertising space. Reading notices inserted in this column at 5c. per word.

H. P. Eckardt & Co. report a large increase in the sales of "Ludella" Ceylon tea.

"Bensdorp's 'Royal Dutch' cocoa stands to-day without a superior ; in fact, its rapidly increasing sale attests the preference it enjoys among cocoa drinkers," say the Eby, Blain Co., Limited.

The popular package and brand, "Circle" tea, which is controlled by Lucas, Steele & Bristol, is gaining favor every day. This week the firm are placing a 3-lb. package on the market ; it is the handsomest of its kind ever introduced and must be a seller. The firm are also showing other handsome labels for private tea packing.

EGGS IN ENGLAND.

The London Grocers' Gazette, under date of Feb. 5, says : Shipping eggs to England from so distant a place of production as Australia appeared not long ago to be an impossibility. Owing, however, to the use of refrigerator machinery, Australian eggs can be landed in this country not only sound, but, according to The Agricultural Gazette of New South Wales, "in such perfect condition that some of the best English houses have purchased and sold them as new laid." A representative of a large London firm shipped from Australia a couple of years since many thousands of dozens. The firm reported that the eggs were of good quality and presented an attractive appearance, being carefully packed in cardboard divisions, filled up with dried pea husks. The consignment was carried at 1 deg. above freezing point, and the freight cost about 3d. per dozen, leaving the net return of 9d. per dozen. The local price at the time of shipping was 5 to 5½d. per dozen. To develop a new laid egg trade with England Australian poultry-keepers are warned that the eggs must be forwarded to the cold store while they are still perfectly fresh, and, like poultry, they must be shipped so as to reach England at the dearest time for such products, which, in the case of eggs, is during the three months November to January. After this period home prices fall to such an extent that exporting is no longer payable, and as supplies to the Australian markets are then becoming limited, and prices are advancing, the egg producer will have remunerative returns throughout the year.

A MEAN GROCERY CLERK.

The meanest trick of 1898 is reported from Augusta, Me., where two grocery clerks employed by rival firms were standing in front of their respective stores, when one threw a potato to the other, says an exchange. The second one threw the potato back, and for a few moments they had a friendly game of pass, when clerk No. 1. slipped over beside his door, and took an egg from a case. He caught the potato as it was returned to him with one hand, and, instead of returning it, threw the egg. The other clerk did not notice the difference between the potato and the egg, and held up his hands to catch the supposed potato, which was coming swiftly about on a level with his head. The moment the egg hit his hands he knew it was no potato, for as ill luck would have it, the egg happened to be a bad one, and as the greater part, after exploding in his hands, hit him in the face, no identification was necessary.

OUR BUSINESS METHOD

Regardless of the **Cost** of our **Stocks** we always reduce our prices promptly, in accord with the declining markets, and we are slow in taking advantage of the rising markets in the selling of our goods. We do our business honorably, on broad lines, and in a manner which cannot fail to be agreeable as well as profitable to our patrons and gratifying to ourselves.

A few trial orders will give you full confidence in us, in our prices, and in our method of doing business.

WE QUOTE TO-DAY:

Genuine Singapore Medium Pearl Tapioca - 3 1/8 c.
200 Bags just received.

Menier's Chocolate, 8 1/3 cakes to the lb., per box of 100 cakes - - - - - $4.00
25 Cases just received.

Choice Dried Apples	Barrels,	-	6c.
Choice Exaporated Apples	50-lb. boxes	-	9 1/2 c.
Canned Apples, "Lakeport"	Gallon tins	-	$2.60
Canned Apples, "Belleville"	3-lb. tins	-	1.00
Finest Dressed Cod Fish	100-lb. cases	-	4.50
Finest Lake Trout	100-lb. kegs	-	4.25
Finest B. C. Sockeye Salmon	100-lb. half bbls.		6.50
Bright and Clean Brazilian Raw Sugar, in bags			3 1/4 c.

BARGAIN 118 Flat Quarter Boxes Malaga Raisins, Bevan's Royal Buckingham Clusters, 1896 crop **60c.**

Kept in Cold Storage and comparatively in good condition.

Hudon, Hebert & Cie., Montreal.

CADBURY'S CHOCOLATES

ARE SIMPLY DELICIOUS AND ARE PACKED SPECIALLY FOR CANADIAN MARKET.



CADBURY'S COCOA

(Absolutely Pure)

AND MEXICAN CHOCOLATE HAVE AN ENORMOUS SALE ALL OVER THE WORLD.

Agents: MESSRS. FRANK MAGOR & CO., 16 St. John St. MONTREAL

TRADE CHAT.

DURING January this year 13,082 eastbound and 3,311 westbound freight cars passed through the St. Clair tunnel at Sarnia, nearly 4,000 more than in any previous month. The eastbound cars were principally loaded with corn and oats.

The Regina Creamery Association proposes to erect a new building for its business in Regina.

Line, McDonald & Co., of London, have sent a shipment of 100,000 cigars to the Klondyke.

A new industry is to be started near Hazelmere soon, that of curing hams and bacon for the Vancouver and Westminster markets.

The Tilsonburg correspondent of The St. Thomas Journal writes that a merchant of Tilsonburg recently received a draft for a large amount from a firm in Glasgow, which became bankrupt some five years ago. A legal settlement was made at that time, but the Scottish firm were not satisfied with that, so as soon as possible they sent the remainder of 100 cents on the dollar, with interest. Commercial honor is not dead.

The creditors of W. H. May, grocer, of Port Stanley, who assigned to E. A. Smith, have decided to wind up the estate. There will not be much of a dividend, as the liabilities amount to over $1,600, while the assets are less than $400.

A Halifax firm writes that it has to send $65,000 per year to other provinces for butter, cheese and eggs, and that the city must send out altogether about $250,000 per year in this way for produce that should be supplied by Nova Scotia farmers.

Ford & Newcombe, who recently commenced business as grocers in Petrolea, held a successful reception in their store the other day. Music was furnished by the Petrolea orchestra, and, though no goods were sold, a favorable impression was created by the nicely arranged display of goods.

George Hirshfield, pork dealer, Montreal, has assigned to S. G. Morton. The preferences are Sophia Hirshfield, $1,460; E.W. Crease, $146; Lyons & Tobin, $350; Halifax Banking Co., $1,000; A. Lamphier, $90; James Croucher, $140; Jacob Withrow, $75. His assets are said to be in excess of liabilities.

A dog accompanied his master into Mr. Peter Anderson's grocery store on Lower Wyndham street, Guelph, the other day. Some of the boys in the store frightened it and in attempting to escape the frightened animal jumped into the window, among the crockery and dishes. The result was that over $7 worth of crockery was destroyed.

PICNIC BY THE EDMONTON ROUTE.

Word has been received at Winnipeg from the mounted police expedition going to Yukon overland from Edmonton. They crossed the Summit mountains about Fort St. John by an easy pass. There was only three inches of snow. Prospecting parties going in the same way write back that the journey is a picnic. Weather very mild.



C. E. Colson

Montreal

FOR SALE. Boxes Choice Smoked Herrings and Half-Barrels Herrings - - Choice Prime Beans, Evaporated Apples.

Apply JAS. R. SHIELDS & CO.
Board of Trade, TORONTO



TO WHOM CONCERNED

Several instances have been brought to our notice of where unscrupulous dealers have been offering other makes of Cocoanut as "White Moss," claiming it to be such. We hereby give notice that, in future, all such cases will be dealt with according to law, as the "White Moss" Cocoanut is a registered brand.

CANADIAN COCOANUT CO.
Montreal

THE
Oakville Basket Co.

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

PACKAGE Clothes Pins



All selected perfect Pins, put up in 4 and 6 doz. packages. Time, money and labor saved. Manufactured by

The Wm. Cane & Sons Mfg. Co., Limited
Newmarket, Ont.

Represented by
Chas. Boeckh & Sons, Toronto. | T. S. Simms & Co., Ltd., St. John, N.B.

THE PRESS CLIPPING DEPARTMENT

Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

Politicians can obtain from it everything the papers say about themselves on any subject in which they are interested. Business men learn of new openings for trade, pointers to sell goods, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted, reports of new industries or stores, etc.

TERMS—$5 per hundred clippings; $40 per thousand, payable in advance; but a yearly contract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

The Press Clipping Department, Board of Trade, Montreal

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

SALT

We are always fully stocked with Salt for Butter, Cheese, Table and general use. Send a card for prices or samples. . . . . .

VERRET, STEWART & CO., Montreal - Quebec.

FIRST CLASS RETAILERS SELL

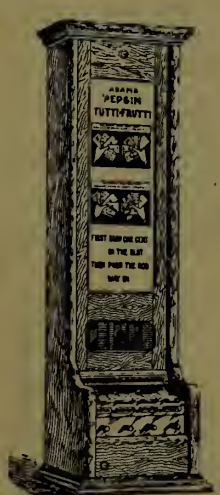
ABSOLUTELY PURE

COW BRAND



SODA

GIVE IT A TRIAL



An Automatic Selling Machine to sell Adams' Tutti Frutti. For particulars write, stating your location in your town, to Globe Automatic Selling Co., 13 Jarvis St., Toronto, Ont.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

J. H. McMAHON, baker and confectioner, Toronto, has assigned to G. M. Gardner.

Solomon Walters, grocer, Halifax, has assigned.

James Galway, grocer, St. John, Nfld., has assigned.

W. H. Ketcheson, grocer, Belleville, Ont., has suspended.

George .D. Cloy, grocer, etc., Thorold, Ont., has assigned to F. W. Casey.

N. Crawford, grocer, Walkerton, Ont., is offering 65c. on the dollar.

H. C. Gregoire, crockery dealer, Montreal, is offering 40c. on the dollar.

The stock of George W. Steacy, cigar dealer, etc., Ottawa, is under seizure for rent.

Louis P. Beaudoin, general merchant, Grand River, Que., is offering 30c. on the dollar.

A winding-up order has been applied for the Victoria Co-operative Store, Ltd., Victoria, B.C.

The St. Henri Provision Co., St. Henri de Montreal, Que., has compromised at 40c. on the dollar.

Mrs. John Moisan, general merchant, Drummondville East, Que., is offering 35c. on the dollar.

The goods of J. A. Dupras & Co., grocers, St. Louis de Mile End, Que., are under seizure for rent.

Wm. Graydon, general merchant, Mono Road Station, Ont., has assigned to Hy. Barber, Toronto.

Runians & Butler, departmental store, London, have assigned to A. O. Bucham, Toronto, and a meeting of the creditors will be held on the 22nd inst.

Rachel Davis, crockery dealer, etc., Hamilton, has assigned to W. F. McGivern, Hamilton, and a meeting of the creditors will be held on the 22nd inst.

John A. Macdonald, general merchant, Puslinch, Ont., has assigned to F. H. Lamb, Hamilton, and a meeting of his creditors will be held on the 22nd inst.

J. W. Richardson, grain and produce dealer, Tilbury, Ont., has assigned to A. A. Wilson, Tilbury, and a meeting of the creditors will be held on the 21st inst.

PARTNERSHIPS FORMED AND DISSOLVED.

E. Brosseau & Co., general merchants, St. Albert, N.W.T., have dissolved.

Dahl Bros., general merchants, Orangeville and Erin, Ont., have dissolved.

Hipwell & Loblaw, general merchants, Bondhead, Ont., have dissolved, M. B. Hipwell continuing.

Co-partnership has been registered between Wm. and James Burritt, under the style of Wm. Burritt & Co., general merchants, etc., Yarmouth, N.S.

D. J. Whitney, general merchant, Essex, Ont., has admitted John C. Whitney, and the style is now Whitney Bros.

Toombs & Kirkpatrick, general merchants, Carman, Man., have dissolved, James M. Toombs continuing.

David Munroe and James Reid have registered as proprietors of the firm, D. D. Munro & Co., grocers, Montreal.

Medard Luneau and Joseph Morasse have registered as proprietors of the firm, Luneau & Morasse, general merchants, North Ham, Que.

SALES MADE AND PENDING.

Allan Williams, confectioner, Toronto, is about selling out.

Ellen Culum, grocer, Victoria, B.C., is offering to sell out.

C. E. Naylor has bought out James Naylor, miller, Essex, Ont.

Thos. Bellamy, grocer, Edmonton, has sold out to Armstrong Bros.

J. Stinson, general merchant, Carroll, Man., is reported to be selling out.

Cronsberry & Ross, general merchants, Woodville, Ont., have sold out.

The stock of J. S. Timmins, general merchant, Ayr, Ont., has been sold.

The assets of D. Lapointe, crockery dealer, Montreal, have been sold.

The stock of the estate of Josiah Perrin, general merchant, Pontypool, Ont., is to be sold.

W. F. Lawrence, general merchant, Maple Creek, N.W.T., has sold out to — Cook.

The stock of Joseph Desautel, grocer, Montreal, has been sold at 57c. on the dollar.

Mrs. Charles B. Keith, general merchant, Berry's Mills, N.B., has sold out to Trueman Jones.

The stock, etc., of the estate of Morton & Co., general merchants, Fort William, Ont., is to be sold by auction on the 22nd inst.

The stock of G. Gagnon & Frere, tobacconists, Quebec, has been aold at 43c. on the dollar.

The stock of McNiece & Burrows, general merchants, Lumsden, N.W.T., is advertised for sale by tender.

S. S. Armstrong & Co., general merchants and saw mlilers, St. Odillon de Cranbourne, are selling out their store business.

CHANGES.

Eugene Sanschagrin is commencing business as grocer in Montreal.

Eliza M. Casselton, grocer, Vancouver, is about retiring from business.

N. C. Valiquet has opened out in business as confectioner in Halifax.

Williams & Monet are commencing business as grocers in Port Perry, Ont.

Pike & Carsons, general merchants, Carbonear, Nfld., have gone out of business.

Desire Lambert is about commencing business as general merchant in St. Odilon de Cranbourne, Que.

G. A. F. D. Mann has registered as proprietor of the firm, George A. Mann & Co., wholesale crockery, etc., Montreal.

FIRES.

James Currie, grocer, Amherst, N.S., has been burned out; insured for $500.

H. W. Brightman, baker and confectioner, Amherst, N.S., has been burned out.

John Northcott, general merchant, Vankleek Hill, Ont., has been burned out; insured.

Thos. Laurent, baker, Ste. Cunegonde, Que., has been partially burned out; insured.

John Parr, general merchant, Bradwardine, Man., has been burned out; loss reported about $4,000; insured for $3,000.

THE GROCER WHO BUYS CLARK'S MEATS IS THE GROCER WHO DUPLICATES HIS ORDERS

All Wholesale Trade carry large stocks of **CLARK'S MEATS.**

ORANGE MARMALADE

Have you tried Upton's Gilt Edge Brand?

Put up in 7-lb. Wood Pails, 7 and 5 lb. Cans, and Glass Pots that retail at 10c. each. It will pay you to ask your wholesale house for these Gilt Edge goods. . . . .

THOS. UPTON & CO., Hamilton

FIGS

kept in a "PRAESERVO" Cabinet retain their freshness and do not dry out. . . . . .

PRUNES keep bright and plump.

CURRANTS actually gain.

ALL DRIED FRUIT keeps fresh and full weight.

You save the cost in one season.

We have **PRAESERVO** Bread Cases Cheese Cases

WRITE US FOR

Catalogue and Prices.



THE CHEESE CASE.

ARTHUR P. TIPPET & CO. - MONTREAL.

A ST. JOHN, N.B., GROCER.

The north end has many enterprising and pushing business men, who have been coming to the front of late by improving and enlarging their premises, and by that means increasing their own business, both to their advantage as well as for the mutual benefit of the community. One of the largest of these firms referred to is that of J. W. Keast, of Bridge street, and there are few, except those in the immediate vicinity who have any idea as to the immense floor space contained in Mr. Keast's premises. A Sun representative, who called on Mr. Keast the other day, found the painters had just finished their work of renovating. Many improvements have been made of late, and the two large stores are as neat and attractive as anyone would wish. One of the stores is devoted to the butcher business, and is admirably adapted for that purpose. The floor is of concrete, and all the appliances for the proper handling of meat are the best, refrigerator and all. The other store, which is connected with the meat store, is devoted to the grocery business, and here the stock carried is very large. In the rear of these two stores are the storerooms. Here Mr. Keast has room for storing 600 barrels of potatoes, grain bins and accommodation for everything in his line arranged in the most improved way.

Speaking of last year's business, Mr. Keast said he was well satisfied. He supplied all the boats but one on the river with meat, nearly all the hotels, and many of the summer cottages along the river, particulary at Woodman's Point. It might be mentioned here that Mr. Keast provided the meats for the luncheon on board the steamer Victoria the day Premier Laurier was entertained. With his 2,200 feet of floor space Mr. Keast has one of the best stores in the city.—Sun, St. John, N.B.

TRIED TO BUNCO THE GROCER.

A pretty slick game was worked in one of the Salem grocery stores recently, according to N.E. Grocer. A woman came in, bought some goods and gave $1 in payment. The money was sent to the desk, and when the change came back there was a kick, the women claiming she had given the clerk $2. She was shown the salesbook with the entry, but would not be convinced. The clerk went to the cashier's desk, got the $1 bill, and holding it by each end in front of the woman said, "There is your bill." "I know it," replied the woman, at the same time snatching it and going out. Why the clerk was so sure that the woman had given her $1 was that all the bills in the cashier's desk had just been taken to deposit and this was the first and only one in the drawer. It was a slick kind of a "bunco" game.

COUNTRY STORE CLERKS.

The hope of the rising generation lies in their excelling in some particular direction. The country clerk, for example, who dreams about the possibility of his having a position at some time in a large city establishment, can very easily fit himself for the wider sphere, as also provide himself with a pretty certain passport to it, if he will apply the key just given him to the situation. There is no better preparatory school for the city store or factory than the country store. The clerk who learns to successfully cater to the whims of a rural customer, and who is anything like a successful student of human nature, will have no difficulty in adapting himself to the requirements of the wider sphere when he comes to the city, if he deems it essential to do so at all. Let him bear in mind, however, that there may be more opportunities for him right in his own town than he will find anywhere else in the broad expanse of the world. It is the man more than the location all the time, although the latter undoubtedly counts.—Portland Tradesman.

CIVIL SERVANTS' SALARIES.

At a recent meeting of the Quebec Board of Trade it was decided to endorse the grocers' petition to have a portion of Federal employes' salaries made liable to seizure.



Established 1742

Keen, Robinson & Co. LIMITED

London, England.

MANUFACTURERS OF

Keen's Mustard

AND

Oxford Blue

ALSO—

ROBINSON'S PATENT BARLEY

AND

ROBINSON'S PATENT GROATS

These Goods have the call throughout Canada.

CURRENT MARKET QUOTATIONS

Feb. 17, 1898.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

Quotations for proprietory articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.



PURE COLD.

5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4 oz. cans, 4 and 6 doz. in case	1 25
10 cent can	0 90

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO.

1 lb. tins, 2 doz. in case ..... per doz.	1 20
½ lb. tins, 3 " ..... "	90
¼ lb. tins, 4 " " ..... "	60

MAPLE LEAF BAKING POWDER,

½ lb. glass jars	$1 25
1 lb. glass jars	2 00
1 lb. sealer jars	2 25

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. per doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb, tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

BLACKING.

P. G. FRENCH BLACKING. per gross

⅛ No. 4	$4 00
⅛ No. 6	4 50
⅛ No. 8	7 25
¼ No. 10	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50

per doz.

No. 5 Spanish Blacking, ¼ gross cases	7 20
No. 10 " " "	9 00
Vegan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

BERRY'S ENGLISH BLACKING.

No. 1 Bronze Tins, per gross	$ 2 60
No. 2 Bronze Tins, per gross	$ 3 40
" 3 " " "	5 60
" 4 " " "	10 00
No. 1 Enamelled Tins "	2 50
" 2 " " "	3 75
" 3 " " "	4 00
" 4 " " "	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in ¼ gross cases.	Per Gross
French Oil in 3-doz. cases	$ 22 00
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50



Shoe Blacking— in ¼ gross cases.	
Reliable French Blacking, No. 5	9 00
" " No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00



per gross

Alpha Metal Polish No. 2	9 00
Patent Stove Polish—	
Sunlight Lead Bar	4 25

Packed in ½ gross cases

Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead	25

½ gross case



Reliable Stove Pipe Varnish ¼ gross cases	
6-oz. bottles	
Quickshine Pipe Varnish	12

¼ gross cases pressed top tins.

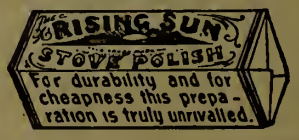
Stove Polish—



Quickshine Polish	9 00
Reliable Paste	6 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

STOVE POLISH.





Per gross

Rising Sun, 6 ounce cakes, half-gross boxes	$ 8 50
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

Starch

For over 40 years we have made a special study of Starch and our arrangements for manufacturing and packing it are unsurpassed anywhere in the world.

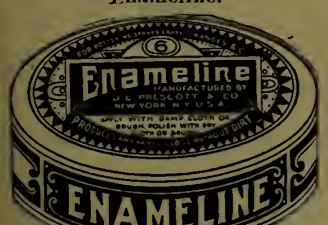
Our special brands of Laundry Starches, Culinary Starches and Rice Starches are remarkable for their immaculate purity and cleanliness.

The Edwardsburg Starch Co. Limited **Cardinal, Ont.**

	Per gross
THE F. F. DALLEY CO.	
Gem Stove Polish, ¼ gross cases	$9 00
	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 75



Enameline.



No. 4—3 dozen in case	$4 50
No. 6—3 dozen in case	7 50

BIRD SEEDS

BART. COTTAM & CO.

"Cottams," with Patent Bird Bread.	0 07
Warbler, with Song Restorer	0 05¾
Belgian, with Bird Improver	0 05½
International, with Bird Treat	0 05¼
German X, with Cuttlefish Bone	0 04¾
German, with Cuttlefish Bone	0 04¼
London Bird Seed, bulk 25 lb. cases.	0 04½
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " " 5c. " 48 "	03

CORN BROOMS

CHAS. BOECKH & SONS.

	per doz. net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
" " 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

BLUE.

KEEN'S OXFORD.

	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED GOODS.

	per doz.	
Apples, 3's	$0 80	$0 95
" gallons	2 25	2 40
Blackberries, 2	1 40	1 70
Blueberries, 2	0 75	0 85
Beans, 2	0 70	0 95
Corn, 2's	0 00	0 85
Cherries, red pitted, 2's	1 75	2 25
Peas, 2's	0 90	0 95
" Sifted select	1 10	1 25
" Extra sifted	1 25	1 40
Pears, Bartlett, 2's	1 50	1 75
" " 3's	2 00	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 50	2 60
Peaches, 2's	1 40	1 75
" 3's	2 00	2 40
Plums, Green Gages, 2's	1 30	1 55
" Lombard	1 20	1 50
" Damson Blue	1 10	1 40
Pumpkins, 3's	0 70	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 40	1 70
Strawberries, 2's	1 65	1 95
Succotash, 2's	....	1 15
Tomatoes, 3's	1 20	1 25
Lobster, talls	2 40	2 70
" flats, ½'s	1 65	1 70
Mackerel	1 20	1 30
Salmon, Sockeye, talls	1 20	1 30
" " flats	....	....
" " Horseshoe	1 25	1 30
" Cohoes	0 95	1 00
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, Sportsmen, ½'s	....	0 21
Sardines, key opener, ½'s	0 16	0 18½
" " " " ¼s	0 10½	0 11
" " " " ½s	0 18½	0 19
Sardines, other brands 9¾	0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 36
Sardines, Amer., ¼'s "	0 04	0 05½
" " ½'s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00	11 00
Fruit in glass jars	....	....
Haddies	....	....
Kippered Herring	....	....

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans		$1 30	$1 35
" " " 2 "		2 35	2 50
Comp Corn Beef 4-lb. can		....	....
" " " "		7 75	8 25
" " " 14 "		15 00	16 00
Minced Callops 2 "		....	2 60
" " 2 "		2 60	2 65
Lunch Tongue 1 "		3 40	3 50
" 2 "		....	6 00
English Brawn 2 "		2 75	2 80
Camb Sausage 1 "		....	2 50
" 2 "		....	4 00
Soups, assorted 1 "		....	1 50
" 2 "		....	2 20
Soups and Boull. 2 "		....	1 80
" 6 "		....	4 50

ARMOUR PACKING CO.—HELMET BRAND

Corn Beef 1 lb.	1 40	1 50
2 lb.	2 60	2 75
4 lb.	5 50	5 80
6 lb.	8 50	8 80
14 lb.	17 50	18 00
Roast Beef, 1 lb.	1 40	1 50
2 lb.	2 60	2 75
Luncheon Beef, 1 lb.	1 60	1
" 2 lb.	2 75	2 85
Brawn 1 lb.	1 30	1 40
" 2 lb.	2 35	2 50
" 6 lb.	6 60	6 80
" 14 lb.	14 50	15 00
Ox Tongue, 1½ lb.	7 00	7 20
" 2 lb.	8 50	8 80
" 2½ lb.	10 75	11 00
Lunch Tongue, 1 lb.	3 35	3 50
" " 2 lb.	6 50	6 80
Chipped Beef, ½ lb.	1 60	1 70
" " 1 lb.	2 65	2 80
Pigs' Feet b.	1 65	1 75
" "	2 45	2 60
Potted Meats, Tongue or Ham ¼ lb.	70	75
Potted Meats, Tongue or Ham ½ lb.	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb.	70	75
Potted Deviled Ham or Tongue, ½ lb.	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt.	3 00	3 15
" " 1 pt.	2 00	2 10
Gelatine of Boar's Head, 2 lb.	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00	3 10
Plover Roast	5 00	....
Sliced Gold Band Bacon	3 00	...

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 365c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs.	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 00
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	
Flirtation Gum (English or French wrappers) 115 1c pieces	
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

THE "DIAMOND"

OIL BLACKING

TRADE OIL MARK



Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the origiual, and see you get it.

Diamond Oil Liquid Blacking. Black and White Cream for Kid Boots. Tan Polish for Brown Boots. Diamond Oil Gloss for Kid Boots. Patent Leather Varnish and Stove Varnish. Harness Blacking and Metal Polish.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. ST. JAMES STREET **Montreal**

FANCY

INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACÉ
POLISHED
IMPERIAL SEETA
IMPERIAL GLACÉ

MOUNT ROYAL MILLS

D. W. ROSS CO. Agents **RICES**

COWAN'S

Hygienic and Perfection — **Cocoas** and Cocoa Essence

Queen's Dessert, Royal Navy and Perfection — **Chocolates**

Chocolate, Pink, White, Lemon Color — **Icings** A child can ice a cake in three minutes.

Cowan's Famous Blend Coffee is perfection in strength and flavor

THE COWAN CO. LIMITED TORONTO

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL—COMFORTING

COCOA

In labelled Tins. 14 lb Boxes.

Special Agent for the entire Dominion, **C. E. COLSON, Montreal.** In Nova Scotia, **E. D. Adams, Halifax.** In Manitoba, **Buchanan & Gordon, Winnipeg.**

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & CO. HALIFAX, N.S. ESTABLISHED 1844 — IS THE BEST.

ASK FOR

MOTT'S



McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

	per lb
Chocolate—	
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 3[illegible]
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. tins, boxes 4 dnz	2 40
½ " " " 2 "	4 50
" " " 1 "	8 50
	per lb.
Ralston Health Club boxes 6 lbs	45

CHOCOLAT MENIER.

	In 5 case lot.	Cases of 10x12 lb bxs.	In 12 lb bxs
Vanilla—per lb.			
Yellow wrapper,	$ 0 32	$ 0 34	$ 0 36
Unsweetened—			
Blue Premium	C 35	0 37	0 39
		Per case.	Less than case
Pastilles—			
Yellow wrapper, 108 bxs. to the case		$20 00	0 20
Croquettes—			
Yellow wrapper, 9 bxs. of 12 packages		$20 00	0

FRY'S.

	per lb.
Chocolate—	
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 14lb. bxs.	0 24
Cocoa—	per doz.
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	....
½ lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.)

Mott's Broma per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz	$3 75
Cocoa Essence, ½ lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—		
Pkgs. 1 lb., 15 or 30 lb. cs	0 27	
" ½ " " "	0 28	
" ¼ " " "	0 29	
" ⅛ " 5 or 10 "	0 30	
Bulk—		
White Moss, 10, 15 or 20 lb. Pails	....	....
Feather Strip, " " " "	....	....
Special Shred, " " " "	....	....
Macaroon, " " " "	....	....
Crown Desic., 12, 20 or 25 lb. "	....	....
Special, " " " "	....	....

Barrels, 2c. per lb. less.
Terms, 3 p.c., off 30 days.

COFFEE.

Green.		per lb
Mocha	0 27½	0 30
Old Government Java	0 30	0 33
Rio	0 08	0 13
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 18	0 22
Maracaibo	0 16	0 20

Your Customers....

Would enjoy Pancakes and Maple Syrup just now. We can supply you with the Syrup, which we put up in bottles, 20 doz. in case, ¼ gal. tins, ½ gal. tins, 1 gal. tins and 5 gal. tins. You can add to your trade by supplying our Maple Syrup. It is always nice.

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED,

A. W. Porte, President. **7 Front Street East, Toronto.** S. R. Parsons, Vice-President

JAMES TURNER & CO.

Mecca	....	0 34
Damascus	....	0 30
Cairo	....	0 40

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	....	0 33
Bourbon Blend	....	0 31
Our Own "	....	0 30
Jersey "	....	0 28
Laguaya "	....	0 25
Rajah Blend	....	0 21
Mocha and Java	....	0 32
Old Government Java	0 30	0 34
Arabian Mocha	0 31	0 33

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00



Roantree's Select Cocoa

Robert Greig & Co., Montreal, Agents.

¼ lb. Tins, boxes 2 doz.		2 40
½ lb. Tins, boxes 2 doz.		4 60
1 lb. Tins, boxes 1 doz		8 70

FRUITS.

	FOREIGN.	per lb
Currants—Provincials, bbls	....	0 06
" ½ bbls	....	0 06½
" Filiatras, bbls	....	0 06¼
" " ½ bbls	....	0 06¼
" " cases	....	0 06⅜
" " ½ cases	....	....
" Patras, bbls	....	0 06¾
" " ½ bbls	....	0 06¾
" " cases	....	0 06⅞
" " ½ cases	....	....
" Vostizzas, cases	0 07½	0 08½
Dates, Hallowee boxes	0 05¾	0 06
Figs—4-crown	0 10	0 11
" 5-crown	0 11	0 13
" 7-crown	0 13	0 14
" 9-crown	0 15	0 16
" natural, bags	0 04½	0 05
Prunes—Bosnia, cases	....	....
" California, 40's	0 10	0 10½
" " 50's	0 08	0 08½
" " 60's	0 07½	0 08
" " 70's	0 07	0 07½
" " 80's	0 06¼	0 07
" " 90's	0 06	0 06½
Raisins—Valencia off stalk	0 04½	0 04¾
" Fine, off stalk	0 05	0 05½
" Selected	0 06	0 06⅞
" Layers	0 06½	0 07
" Sultanas	0 09½	0 12½
" Cal. Loose Muscatels, 3-Crown	0 07¼	0 07½
Ditto 4 Crown	0 08¼	0 8½

Malaga	per box.	
" London Layers	1 50	1 70
" Black Baskets	2 00	2 20
" Blue Baskets	2 30	2 50
" Connoisseur Clusters	2 20	2 40
" Dessert Clusters	3 50	75
Cal. Evap. Fruits—		
Apricots, 5-lb. boxes	0 09	0 09½
" 25-lb. boxes	0 09¼	0 16
" cartoon	0 13	0 14
Peaches, 25-lb. boxes	0 09¼	0 12½
" 1-lb. cartoons	....	0 13
DOMESTIC		
Apples, dried, per lb	0 05	0 06
" evaporated	0 09	0 10

FOOD.

	per brl.	
Split Peas	3 25	$3 50
Pot Barley	3 25	3 50
Pearl Barley, XXX, 49-lb. pkt.	....	2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz.
Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot, 2 qt. size	1 20
Acidulated, 2 qt. size	1 50
(Sold by all wholesale grocers.)	

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz	0 90
1 " " Red, "	0 95

COX'S

1 Quart size, per doz	....	1 15
2 Quart size, "	....	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—50 to 60 dy, $1.85 Toronto.

WIRE NAILS — $1.90, freight equalized in Montreal.

HORSE NAILS—

Canadian, dis. 50 per cent.

HORSE SHOES—

F. O. B. Montreal 3 25

SCREWS—Wood—

Flat-head bright, 87½ and 10 p. c. dis.
Round-head bright, 80 and 10 p. c. dis.
Flat-head brass, 82½ and 10 p. c. dis.
Round-head brass, 75 and 10 p.c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.)

1st break (25 in. and under)	0 00	1 45
ROPE—Manilla	0 07¾	0 09¼
Sisal	0 06⅜	0 08⅛
AXES—Per box	5 25	9 00

SHOT—Canadian, dis, 17½ per cent.

HINGES—

Heavy T and strap, per lb.	0 03¾	0 04¾
Screw, hook and strap	2 35	3 15

WHITE LEAD—Pure Association guarantee, ground in oil. per 100 lbs.

25 lb. irons	5 50
No. 1	5 22½
No. 2	4 75
No. 3	4 37

TURPENTINE—

Selected packages, per gal. 0 48
2c. extra outside points.

LINSEED OIL—

Raw, per gal	....	0 46
Boiled, "	....	0 49

2c. extra outside points.

GLUE—Common per lb 0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	....	1 50
Clear Jelly Marmalade	....	1 80
Strawberry W. F. Jam	....	2 00
Raspberry " "	....	2 00
Apricot " "	....	1 75
Black Currant "	....	1 85
Other Jams " "	1 55	1 90
Red Currant Jelly	....	2 75

(All the above in 1 lb. clear glass pots.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $11 00

MUSTARD.

COLMAN'S OR KEEN'S.

Square Tins—	per lb.
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45

Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
F. D., 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
" 4 lb. tins, decorated, p.t.	0

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)

per gross.		per gross.	
Pony size	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppers (pints)	2 30
Corked (pints)	1 90

RICE, SAGO, TAPIOCA.

Rice—	per lb.	per lb
Standard B	....	0 03⅞
Patna	0 04¾	0 05¾
Japan	....	0 05
Imperial Seeta	....	0 05¼
Extra Burmah	0 04¼	0 04⅜
Java Extra	0 06⅛	0 06¾
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

SODA.

Bi-carb, stand'rd, per 100-lb. keg	2 40	2 50
Sal soda, per bbl	0 85	0 90
Sal soda, per keg	0 95	1 00

COW BRAND



	per box
Case of 1 lbs (containing 60 p'k'g's)	$ 3 00
" " ½ lbs. (" 120 ")	3 00
" " lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb. packages)	3 00
Case of 5c. p kgs (containing 96 p'kgs.	3 00

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 05
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1 lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08
		0 08½
PURE—40-lb. boxes, 1-lb. pack		0 07
" 48-lb. " 16 3-lb. boxes		0 07

For puddings, custards, etc.

OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages	0 07½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04¾
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05
Bbls., 175 lbs.	0 04½
Kegs, 100 lbs.	0 04½
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled canisters, 8 in crate 48 lbs	0 07

The merits of the Starch are generally estimated by the demand there is for it. . . . . .

CELLULOID STARCH

is recognized by all the leading grocers as a brand that their best class of customers require and must have.

THE BRANTFORD STARCH CO., Limited, Selling Agents, **BRANTFORD, CAN.**

Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs....	0 09
Canadian Electric Starch—	
40 packages in case.....	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.....	0 05
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.....	0 06

SUGAR.

	per lb.
Granulated (St. Lawrence, Redpath, Acadia).....	0 04 9-16
German (Canadian) bbls.....	0 04¼
" (imported) bags.....	0 04¼
Dutch, bags	0 04 7-16
Paris Lump, bbls. and 100-lb. boxes	0 05½
" in 50 lb. boxes....	0 05⅝
Extra Ground Icing, bbls..... 0 05⅜	0 05⅝
Powdered, bbls	0 05⅝
Cream	0 04⅞
Extra Bright.....	0 04 1-16
Bright Coffee	0 04
Light Yellow	0 03 15-16
Medium Light Yellow.....	0 03⅞
Yellow	0 03 13-16
Demerara..... 3 50	3 75

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls.
Dark.....per gallon.	0 23	0 25
Medium.....	0 28	0 35
Bright.....	0 32	0 42
Honey (com)	....	0 40
" 2 gal. pails.....	....	1 00
" 3 gal. pails.....	1 35	1 40
MOLASSES.		
New Orleans	....	....
Barbadoes.....	....	....
Porto Rico.....	....	....
Antigua	....	....

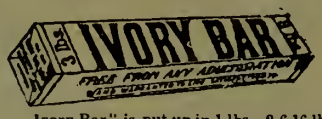
SOAP.



1 box and less than 5.....	4 00
5 boxes and upward.....	4 00

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

BLACK.

	per lb.	per lh.
Congou—		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50
INDIAN.		
Darjeelings	0 35	0 55
Assam Pekoes.....	0 20	0 40
Pekoe Souchong	0 18	0 25
CEYLON.		
Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong.....	0 17	0 35
CHINA GREENS.		
Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14
Young Hyson— PING SUEYS.		
Half Chests, firsts.....	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts.....	0 28	0 32
" " seconds	0 16	0 19
Half Chests— JAPAN.		
Finest May pickings.....	0 38	0 40
Choice	0 32	0 36
Finest.....	0 28	0 30
Fine.....	0 25	0 27
Good medium.....	0 22	0 24
Medium.....	0 19	0 20
Good common.....	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

"SALADA" CEYLON.



	Wholesale	Retail
Brown Label, 1s and ½s	0 20	0 25
Green Label, 1s and ½s.....	0 22	0 30
Blue Label, 1s and ½s and ⅛s...	0 30	0 40
Red Label, 1s and ½s.....	0 36	0 50
Gold Label, ½s.....	0 44	0 60

Terms, 30 days net.

RAM LAL'S (lead packages)



Cases, each	60 1-lbs.....	0 35
" "	60 ½-lbs.....	0 35
" "	30 1-lbs.....	
" "	120 ½-lbs.....	0 36

"KOLONA"



Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Black Label, 1-lb., retail at 25c	0 19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c.....	0 22
Green Label " 40c.....	0 28
Red Label " 50c.....	0 35
Orange Label, retail at 60c.	0 42
Gold Label, " 80c.	0 58

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packsges)

	Wholesale	Retail
Red Label, 1-lb. and ½'s.....	0 35	0 50
Blue Label, 1-lb. and ½ s....	0 28	0 40
Green Label, 1-lb.....	0 18	0 25
Green Label, ½'s.....	0 19	0 25
Japan, 1's.....	0 19	0 25

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 73
Ingots, rough and ready, 8's.....	0 71
Laurel, 3's.....	0 68
Brier 8's	0 63
Index, 7's.....	0 60
Honeysuckle, 8's	0 73
Napoleon, 8's	0 67
Victoria, 16's	0 63
Prince of Wales, oaddles, 8's and 16's	0 65

WOODENWARE.

	per doz
Pails, 2 hoop, clear, No. 1....	$ 1 45
" 3 " " " ".....	1 60
" 2 " " " 2.....	1 40
" 3 " " " 2.....	1 55
" " " painted " 2.....	1 40
Tubs, No. 0.....	8 00
" 1.....	6 50
" 2.....	5 50
" 3.....	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe..	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Parlor	1 30	1 40
Red Parlor	1 50	1 60
Safety No. 1, wall box	1 40	1 50
" No. 2, slide box	2 80	2 90
" No. 3, capital....	2 75	2 85
Flamers, slide boxes....	2 25	2 35
" wax stems.....	3 20	3 30
Tiger.....	2 65	2 85

BRYANT & MAY.

Robert Greig & Co., Agents.	
No. 9 Safety, per gross.....	$ 2 00
" 10 " "	1 10
" 2 Tiger, ...	5 00
" 4 " "	2 00



LICORICE...

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845. **BROOKLYN, N.Y.**

CLASSED AI

J. BRUCE PAYNE'S

CIGARS



Superior goods for superior custom. Recognized as the standard of perfection.

J. Bruce Payne
Granby, Que.

NOTHING

adds more to the enjoyment of a really fine dinner or supper than a Mince Pie made from . . .



If you wish to keep your patrons thoroughly good natured always sell them WETHEY'S. Don't try to make them take imitations just because there is a little more profit in them. It won't do. They won't be satisfied.

J. H. WETHEY

Manufacturer St. Catharines, Ont.



Sell Only the Best

COLEMAN'S Table or Dairy Salt is the best.

The 5-lb. carton, of which we give an engraving, is the best package in the market. Printed in three colors, red, black and yellow, with a tin cover, it combines an attractiveness for shelf display, together with a suitable, durable package, that will make it a ready seller. Specially adapted for first-class town or city trade.

We have all kinds, Fine, Coarse or Land Salt in barrels, sacks and bulk. Unequalled shipping facilities. Prompt shipment guaranteed.

ADDRESS

The Canada Salt Association

CLINTON, ONT.

NO JOB LOT

BUT STRAIGHT GOODS

A line of . . . .

White Granite Plates

Three Sizes, (6-inch, 7-inch and 8-inch) that

Can be Retailed for 5 Cents Each

Particulars Gladly Given.

GOWANS, KENT & CO.

TORONTO

Tell Your Customers

that if they buy KNOX'S GELATINE and will save the signature side of the Calves Foot Gelatine box or the front of the Acidulated Gelatine box they can secure a nice Pocket Camera FREE.

Grocers and Clerks

can at the same time win DELIVERY WAGONS or High-Grade CAMERAS. Our plan gives all an equal chance. It is worthy your investigation.

Write for Particulars.

C. B. KNOX, Mfr.

AGENTS

A. E. Richards & Co. - Hamilton
William H. Dunn - - - Montreal
Beattie & Elliot - - - - Quebec
C. & E. MacMichael - - St. John
Alfred D. Hossack, Vancouver, B.C.
H. F. Baker - - - - Halifax, N.S.

JOHNSTOWN, N. Y.

COX'S GELATINE Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:
C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N B., and Montreal



DEWAR'S FAMOUS SCOTCH

can be had from
Geo. J. Foy
R. H. Howard & Co.
Perkins, Ince & Co.
Adams & Burns

and all...
first-class houses

GENERAL MERCHANTS

and other Dealers, who are regular subscribers to THE CANADIAN GROCER, wishing copies of:

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The Canadian Dry Goods Review.
The Bookseller and Stationer.
The Paper and Pulp News.
The Canadian Printer and Publisher.
Plumbing and Steamfitting.

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Full of good practical hints on live subjects. Every merchant should keep himself well posted on matters concerning the welfare of his business. .

The following series of pamphlets by experienced business men, deal with matters of importance to the retailer and are well worth his careful perusal.

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TORONTO and MONTREAL

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ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY,

Executive Offices, PROPRIETORS.

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Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES—McKinnon Building
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OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England.

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street
MONTREAL

THE CANADIAN GROCER

VOL. XII TORONTO AND MONTREAL, FEBRUARY 25, 1898. No. 8

QUALITY . .

When a salesman talks price to you
Ask him about QUALITY

When he talks quantity . . .
Ask him about QUALITY

When he talks merit to you . .
Ask him about QUALITY

That's the
STRONG POINT
in
Colman's Mustard

WHY
MacLaren's Imperial Cheese

SCORED 100 POINTS—PERFECTION.

Absolute cleanliness tells the whole story of good cheese just as it points out the character of the true gentleman. You cannot make perfect cheese—like Imperial—if one particle of dirt enters into its composition, from the well bred cow which gives the milk, and on through all the many processes of manufacture, the floors, tables, walls, pans, implements, even to sterilizing the opal pots. Little wonder then, that MacLaren's Imperial scored 100 points—absolute perfection—at the World's Fair. Experts will tell you that the true, rich, nutty flavor of Imperial Cheese is not to be found in any other cheese, potted or otherwise, in existence.

There are imitations of our Labels, Jars and Holders.

A. F. MacLAREN & CO., Toronto and Stratford, Canada

INVALIDS . . .
and
CONVALESCENTS



find strength and nourishment in **WHITE LABEL SOUPS.** Five varieties, thin, agreeable and strengthening stimulants for the most delicate stomach. Fifteen varieties, thick, rich and nourishing. Each variety absolutely correct. White Label Soups are the best for invalids, because entirely free from grease particles of meat fibre: very delicate in flavor and yet strong in meat stock.

Agents:

J. L. Watt & Scott, Toronto.
Watt, Scott & Goodacre, Montreal.
George De Forest & Sons, St. John, N.B.

Or

Armour Packing Co., Kansas City
U.S.A.

...A PERFECT SNAP

We are now manufacturing a Ginger Nut, or Snap, which all who have seen them call the most perfect ever placed on this market.

Our Fig Bars

are **Faultless—equal to, or better** than, any ever made or imported. With every confidence of your approval, we offer these two lines for your criticism.

Queen Biscuit Co.

ST. JOHN, N.B.

Only authorized manufacturers in Canada of the

Famous Boss Lunch Milk Biscuit

Each Biscuit stamped "**BOSS**"

CADBURY'S CHOCOLATES

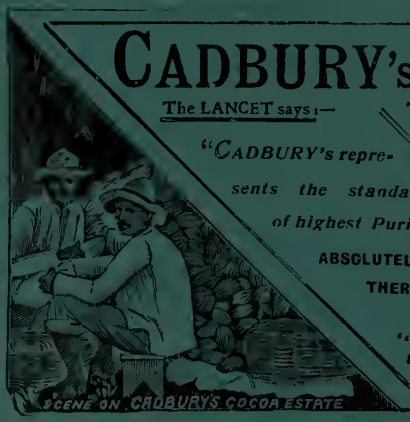
ARE SIMPLY DELICIOUS AND ARE PACKED SPECIALLY FOR CANADIAN MARKET.

CADBURY'S COCOA

The LANCET says:—
"CADBURY's represents the standard of highest Purity."
ABSOLUTELY PURE, THEREFORE BEST.

The ANALYST says:—
"CADBURY's is the typical Cocoa of English Manufacture."
IT IS "A PERFECT FOOD," THEREFORE BEST.

The MEDICAL MAGAZINE says:—
"For Strength, for Purity, and for Nourishment, there is nothing superior to be found."
It is not dark in liquor like those prepared with Alkali.





CADBURY'S COCOA

(Absolutely Pure)

AND MEXICAN CHOCOLATE HAVE AN ENORMOUS SALE ALL OVER THE WORLD.

Agents: **MESSRS. FRANK MAGOR & CO.,** 16 St. John St. **MONTREAL**

Canadian Dealers too Often Deceived

It is of vast importance that every dealer should exercise the greatest caution when buying Paste Stove Polish.

The **QUICKSHINE** has attained such immense popularity that unscrupulous people have gone into stove polish business and are manufacturing polish that pays them tremendous profits. The materials employed in the composition of these imitation packages are so poor and cheap that the woman who buys them can never get the results she desires, and in this manner, to a certain extent, injures the sale of the good article

When stove polish is required for domestic use ask your dealer or wholesale grocer for **QUICKSHINE STOVE POLISH,** and accept no substitute in the way of imitation package polishes, or polishes that are two-thirds soap and one-third polishing material.

If your wholesale dealer does not sell **QUICKSHINE**, send direct to us for same, stating the wholesale dealer you wish us to send it through; or if you prefer it sent direct, we will forward same at once. Price per 3-doz. Case, $2.25



THE ALPHA CHEMICAL CO. - Berlin, Canada.

Want to Share Profits

On the Klondyke Trade?

We are with you, heart and soul—the demand for Lazenby's Soup Squares seems to come from **everywhere.** Want more business from the Klondykers? It is yours almost for the asking—will you take it? The rush is on in earnest. Are you going to let the other fellow have it all?

Lazenby's Soup Squares.

The British Government have ordered them (the only order of the kind they gave out) for the Army in the Border Campaigns.

See their unequalled selling points for Klondykers.—Easy to carry, each square less than an inch and a half in size—richly nutritious, each square contains the soluble parts of 1½ lbs. of the best beef, free from fat and bone—a quick soup maker—never loses its original strength—economical, each square makes 1½ pints of Soup. There are 14 different kinds.

Sold by leading wholesalers everywhere.

General Agents for Canada and New England.

A. P. Tippet & Co.,
Montreal and Toronto.

F. H. Tippet & Co.,
St. John, N.B.

Pattisons' Whisky in GENERAL Use



Morning Dew
10 years old

Morning Dew Liqueur
12 years old

Royal Gordon
10 years old

Perfection, Royal Gordon
15 years old

IN "GENERAL" USE.

A commanding Spirit finds its way to the front. **Pattison's Whisky** commands success because it has been found by the public to be a genuine, wholesome, palatable beverage, carefully blended and thoroughly matured. It is cream-like in taste, with all the stimulating qualities of the pure Highland spirit. Sold Here, There, and Everywhere.

Sole Proprietors: PATTISONS, Limited, Highland Distillers,

BALLINDALLOCH, LEITH, AND LONDON.

For further information, samples and specimen labels, address—

S. B. TOWNSEND & CO. BOX 1125 **MONTREAL**

SOLE AGENTS FOR THE DOMINION OF CANADA.

Yes—
there's a Good Profit For You





We don't expect to co-operate with all the women in Canada to induce them to keep on asking their grocer for Greig's Crown Brand Flavoring Extracts—but we expect **your** co-operation on the basis of the profit you make on selling the goods. Your profit counts as well as the high quality—of course. Send for our price list and judge about this for yourself. It tells about pleasing profits on

Greig's Crown Brand Flavoring Extracts

Rich, strong, pure—true to Nature. Forty different kinds—each one "best," because no other brand is quite so good. Economical to use because of their matchless strength. Fruit—flower—spice flavors. They pass a rigid test before they leave our hands. They never vary from one standard—the highest.

Robert Greig & Co.
Montreal.



QUALITY



And quality alone will make your tea trade what it should be: **A source of pleasure and profit.** The consumer may be fooled by style and uncertain quality for a time, but uniform high grade quality makes your trade certain and your profits sure.

In JAPANS, YOUNG HYSONS and CEYLONS

the values we offer cannot but find favor with the consumer.

A PLEASURE AT ALL TIMES TO SUBMIT SAMPLES.

W. H. GILLARD & CO.

Wholesalers Only ...

HAMILTON

JOHN MOUAT, NORTHWEST REPRESENTATIVE, WINNIPEG.

WASHBOARDS
CLOTHES PINS
CLOTHES LINES
TUBS
PAILS
CHURNS
BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
BASKETS
SCOOPS

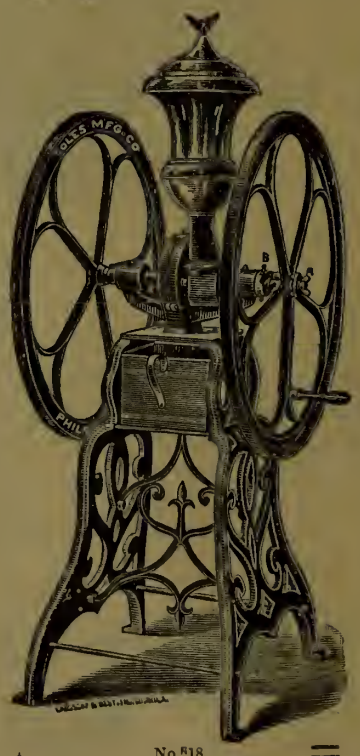
And all Grocers' Sundries

Sold and highly recommended by all leading grocers. . . . . .

Sovereign Matches

The H. A. NELSON & SONS CO., Limited

Sample room ...MONTREAL, QUE.
56 and 58 Front West, TORONTO.



No. 518

Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

Agents { TODHUNTER, MITCHELL & CO., Toronto
DEARBORN & CO., St. John, N. B.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XII. (Published Weekly) TORONTO AND MONTREAL, FEBRUARY 25, 1898. ($2.00 per Year) No. 8

A STRAIGHT TALK WITH CLERKS.

By J. K. Cowles.

MILLIONS of books have been written on man's inhumanity to man. This is but a chapter on clerks' inhumanity to clerks. It is sometimes difficult to find a reason for the vicious spirit and feeling of enmity which exists among clerks in retail grocery stores and other establishments. Ofttimes one, who cannot possibly be benefited by such a course, will go to extreme lengths to bring another into disfavor, not hesitating to wilfully exaggerate, or even lie, in order to accomplish his aim. In many establishments there is not that feeling of confidence in and respect for each other among the clerks that should prevail among honorable and principled employes in the service of any one man or firm. Instead of a bond of good-fellowship being established by the fact that they are fellow-laborers, the clerks vie with each other in trying to curry favor with the employer by telling untruths, directly and indirectly, regarding one another, and magnifying each other's false and real faults and offences.

If the employer asks what time Maurice went to lunch, some hypocritical clerk isn't quite sure, but he thinks Maurice went about half an hour earlier than he really did go, and while not positive on the point, he believes that Maurice returned about fifteen minutes later than he should have done. This information is given in a manner to convey the impression that as Maurice is such a good fellow he doesn't like to tell on him, and would not really do it unless the truth was dragged from him, while in reality he is secretly pleased that a black mark will be entered mentally against Maurice. Probably the matter is forgotten, and the innocent clerk, who has gone and returned in the time allotted for lunch, is not called upon for an explanation, but should he commit some trifling wrong after that the employer is likely to remember that Maurice overstayed his lunch time and he is raked over the coals in a severe manner and given to understand that if he is not more careful in the future he will probably be discharged. Then the hypocritical clerk comes forward, sympathizes deeply with Maurice and tells him it's a shame how he is abused by the employer. This is merely an illustration of one way by which some clerks hope to rise in the world. To a man so inclined, every little incident furnishes material upon which he works to the detriment of his fellow clerks, and, he hopes, to his own advantage.

Such contemptible methods, if persisted in, must eventually result in the employer finding out the true character of the deceitful clerk. Even though the employer may be benefited to a degree, he must lose respect for the man who has none for himself or his fellow clerks, and whose soul is so dead to a sense of honor as to lie about another in order to serve his own ends. If but one clerk is to blame, the matter can be easily remedied by a reprimand, but, as is often the case, if the majority of clerks are addicted to such practices, what a very poor opinion an employer must have of all his help. It is enough to make a confirmed pessimist of him.

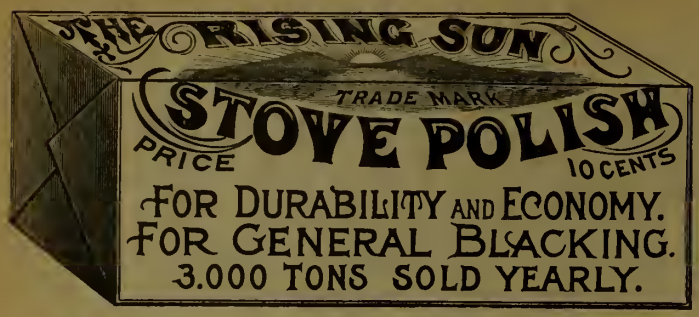
That this condition of affairs exists in many establishments is a deplorable fact. It is, perhaps, partly due to the oversupply of labor seeking employment in all branches. The race has become so fierce that many clerks delude themselves in the belief that such a course is necessary if they wish to retain their positions for one thing, and if one clerk by reason of his superior brain and industry is looked upon with favor by his employer, all the others but await the opportunity to cast odium upon him and prevent him, if possible, from progressing should they not possess his capabilities.

It is to be hoped that the time will come when all the employes of every establishment will have a more humane feeling for their fellow-workmen, and recognize that it is not necessary to degrade their own manhood in order to keep their positions. The clerk who is best adapted for his calling, and who studies his employer's interests, must eventually rise to the top, despite the machinations of his fellow-clerks, and 'twere better for the world and for themselves if the others, instead of trying to drag him down, would perfect themselves so as to be of more service to their employers and rise by virtue of their own qualities.—Grocery World.

GREEN COLORATION OF CHEESE.

Some interesting investigations have been made of the green color for which some Italian cheeses are so remarkable, says a foreign dairymen's paper. The color is not, as has sometimes been supposed, due to the action of bacteria, but is a consequence of the presence of copper in the cheese. To produce a good Parmesan cheese, the milk must reach a high degree of acidity, and, while waiting for this proper pitch of acidity to be acquired, the milk in some parts of Italy is kept standing in copper vessels. During this period of repose the milk takes up considerable quantities of copper; indeed, it is customary to estimate the degree of acidity attained by the milk by noticing the gradual disappearance of the brightness of the highly polished metallic surface. Dr. Mariadi has examined 25 samples of green Parmesan cheese from various places, and has found that to about every two pounds of cheese there is present from 0.8 to 3.3 grains of copper. That this metal is solely responsible for the green color is evident from the fact that in the south of Italy cheese manufactured on the same principle, but in which the milk stands in tin lined instead of copper vessels, does not acquire any green color.

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

TORONTO RETAIL GROCERS.

A SPECIAL meeting of the Toronto Retail Grocers' Association was held on Monday evening, in St. George's Hall, Elm street, Mr. W. H. Marmion, the president, in the chair, and a large number of the members were present.

After routine business was over the report of the "At Home" Committee, with the bills of expenses in connection with the "At Home" last week, was received. The expenses were $121.75 and the receipts $106.75, leaving a deficit of $15.

A vote of thanks to the committee for the excellent programme it prepared, and for the successful way it was carried out, was unanimously passed. It was decided to pay the deficit out of the special fund.

The auditors' report, showing a balance of $37.38 on hand, as a result of last year's business, was received, and a vote of thanks passed to the auditors for their work in preparing the report.

It was moved by Messrs. Johnson and Williams, that the association appoint two delegates to go to Ottawa to present a petition conjointly with the Grocers' Associations of Montreal, Hamilton, Quebec, London and Ottawa, asking Parliament to amend the present law exempting civil servants' salaries from garnishee, and to amend the present law regarding weights and measures, asking for the cost to be placed upon the Government.

A discussion ensued in regard to whether the association should pay all or part of the expenses of the delegates, which finally ended in a vote that all the expenses should be borne by the association.

Nominations were then received, and the names proposed were: D. W. Clark, J. S. Bond, W. J. Sykes, President W. H. Marmion, A. G. Booth, J. G. Gibson, John Butcher, R. Mills, D. J. Kelly, and the solicitor of the association, Mr. Mearns. Messrs. Butcher, Booth, Bond, Sykes and Kelly declined the honor, and the ballot was taken on the remaining five names, the result being that D. W. Clark and J. G. Gibson were appointed as representatives of the association. The president, Mr. Marmion, was proxy representative in the case of either delegate being unable to go.

Mr. P. McIntyre addressed the association on the advisability of advertising Toronto's advantages as a summer resort for tourists, etc.

It was moved by Messrs. Williams and Kelly, "That a resolution be sent to the city council sanctioning any action they may take in regard to advertising Toronto as a summer resort, as the association believes this a good and profitable policy." This was carried, and the secretary was instructed to send copies to the Mayor and to Mr. McIntyre.

It was moved by D. J. Kelly, seconded by David Bell, that the association be a committee of the whole to consider a suitable place for, and way of, holding the summer outing, each member to report at next meeting. The motion carried.

A LESSON WITH A MORAL.

The other day, says a writer in Grocery World, I took a little trip out among some of the retail trade. I went into the store of a retail grocer who advertised himself on his sign as a strictly cash dealer. I asked him how the cash business was doing, and he didn't seem to think it was working very well. I asked him whether he advertised. He said no. I asked him whether he gave his customers any better prices than the credit grocer just above, and he said no, with great frankness. I asked him how then he expected to make a go of it against credit, and he didn't seem to know exactly. "Why," I said, "you're bucking against big odds. People will go every time to the grocer who will sell them at the same price and give them time, too." I don't know whether the seed I sowed found any lodgment in the "cash" grocer's mind, but I hope so, because if he don't change his methods it's only a question of time.

FOR PRESERVING MEATS.

A new process of preserving meats is simply to sterilize the meats by placing them, for a certain number of hours, close to an electric light. The actinic rays of light not only from an electric light, but from almost any kind of light, are known to be fatal in time to all kinds of germs, even the bacteria of anthrax. While the meats are exposed to the light a stream of hot air, at temperatures ranging from 115° to 150° F., is sent up through the box in which the meats are placed to dry them. Then the thoroughly dried meats are powdered, and are thus ready for Klondyke expeditions, and for any army and navy use. The weight of a beefsteak dried in this way and powdered is about 30 per cent. of the original weight.

The same method is said to be feasible for fruits, milk, fish, oysters, eggs, and, in fact, almost any kind of organic food of a kind that will not keep of itself. Milk, when subjected to the electric light, divides into its three cheif components, a layer of water forming at the bottom of the bottle, casein above that, and oil at the top.

The two main objections to the process are declared to be the rather unrelishable products obtained, and the fact that what the electric light could do in the way of sterilizing was but one-eighth as great as the similar power of sunlight.—New England Grocer.

A MERCHANT'S DISAPPEARANCE.

There is some excitement in Parrsboro', N.S., over the disappearance of James Taggart, formerly of the firm of Taggart & Harrison, general merchants, who for the last month has been doing business on his own account. On last Monday he raised $700 on a mortgage on his property, and received $500 advance on lumber that he was getting out, and with this amount started to visit relatives at River Herbert. Not returning when he was expected, his friends were communicated with, and sent back word that he had not been at their place, and if nothing has happened him he is supposed to be at present in the land of the free. The stock has been levied on by his creditors and the sheriff is now in charge. He has not been very well of late, having been hurt on the head by a heavy jar falling off a shelf, and it is the general opinion that he was not in his right mind.

Don't be Penny Wise and Pound Foolish

buying the just-as-good **MIXTURES**—substitutes for

"CIRCLE TEA"

THE "BEST" IS CIRCLE. 3, 4 and 5 Bar.

Our 3 lb. Can is an ad. itself.

Lucas, Steele & Bristol - Hamilton

Just in store, a large consignment of

Keiller's Dundee Orange Marmalade

In cases containing . . .

6 dozen one pound glass jars, patent stoppered.
6 " " " tins.
2 " two " stone jars.
2 " " " tins.
16 only, seven " tins.

Prices are Right.

James Turner & Co.

HAMILTON, ONT. (Established 1844.)

Evaporated Cream Contains no Sugar.

Try "REINDEER" Brand.

NOW IS THE SEASON FOR FISH.

WE CAN SUPPLY YOUR WANTS

No. 1 Labrador Herrings, in barrels.
No. 1 Labrador Herrings, in half barrels.
No. 1 Split Herrings, in half barrels.
Scaled Herrings. Small fish.
Boneless Fish, in 40 lb. boxes.
Quail on Toast, 24 lb. boxes.
Pure Cod, in 5 lb. boxes, 1 lb. rolls.

THOS. KINNEAR & CO., 49 FRONT ST. EAST **TORONTO.**

A POPULAR PREJUDICE.

POTATOES were only introduced into Lower Canada shortly after the cession, by General Christie.

Not later than 1876, the writer, being on circuit, happened to stay at a fairly well-kept inn in a rather out-of-the-way village in the province of Quebec, on the sunny side of the Laurentides, and amongst the guests was, of course, the judge who was to preside at the court. This high functionary was fond of a well-cooked dinner, a harmless failing enough. This interesting part of the daily routine being performed, the judge repaired to a room, followed by several learned advocates, who, after the judge's example, lit their cigars and indulged in conversation. His Honor remarked with considerable satisfaction, how he had found the menu good, especially at such a distance from genteel civilization, but he added, "one thing struck me, for which I cannot find an explanation, there were no potatoes on the table, nor was the fine roasted turkey stuffed with any, in accordance with the well-known fashion—potatoes must be common here—why not have served some? this is really a mystery to me!" Desirous of satisfying his curiosity, I volunteered to find out the reason of the absence of the popular vegetable from the dinner table, my proposal was ageeed to, and, with a smile, he thanked me, par avance, for trying to solve the problem. I stepped into the dining room, where our hostess was still engaged, and said, "You gave us a very good dinner, madame," and she replied, "If M. le Judge is satisfied I am a happy woman." I continued, "Yes, we were all astonished at your excellent cuisine, but tell me, why did you not serve any potatoes on the table." "Well," she answered, with a look of astonishment, "I did not think it a proper thing to do, as I thought it might have offered an insult to the judge, it is only les Irlandais et les pauvres gens who indulge in eating them." "You are mistaken," said the judge, appearing at the door, "I am very fond of them, and also all the avocats, you can serve some at dinner, and at all our meals." Next day the turkey was delightfully stuffed with the savory vegetable, and a large dishful of them, properly baked, were placed on the table. It was quite a discovery for madame to learn that genteel Frenchmen ate potatoes. This, for a long time, was a popular prejudice amongst the country people in Lower Canada.—The Canadian Numismatic Journal.

HE WAS A NOVA SCOTIAN.

John D. McKenzie died at the Madison Avenue hotel, New York, on Sunday, Feb. 14, from heart trouble, brought on by a complication of diseases. Mr. McKenzie, who retired from business in 1881, was formerly a well-known New York tea merchant, and prominent in public affairs. He was chairman of the executive committee of the Brooklyn sanitary fair in war time; a member of the committee of seventy in 1871; foreman of the grand jury which indicted William M. Tweed, and chairman of the committee of New York citizens for the relief of colored people during the war riots. He was a member of the Chamber of Commerce and a war Democrat, and took an active part in politics after the war. Henry Ward Beecher and several other prominent contemporaries were his personal friends. He was born in Nova Scotia, in 1822. He leaves a widow and six sons.

INCREASED FOREIGN TRADE.

Canada's trade returns continue to show an upward tendency. Exports for January have increased by $4,000,000 over a year ago, while imports increased $2,400,000.

For seven months our trade shows an aggregate increase of $31,692,721 over the same period last year. The imports were $72,588,599, compared with $65,568,611, an increase of $7,019,988. The exports were $111,274,832, as against $86,602,099 for the seven months ending January, 1897, or an increase of $24,672,733. The duty collected for the seven months was $11,932,839, compared with $11,131,409, an increase of $801,430.

DEATH OF J. T. RUSSILL.

J. T. Russill, dealer in hardware, crockery, fancy goods, etc., St. Lawrence market, Toronto, died at his residence, 150 Jarvis street, Toronto, on Wednesday evening.

Mr. Russill was born in 1841 in Middlesex, England, and came to Canada in 1860. After spending some time in Canada he went to the United States. His sojourn in the United States, however, was brief, for about 30 years ago he was back in Canada and doing business at the St. Lawrence market, Toronto. His business gradually developed until it assumed its present importance.

The deceased leaves a widow, two sons and a daughter. The sons have for some time been associated with him in the business, and they will now carry it on as usual. Mr. Russill had been troubled with diabetes for about 10 years, but it had not been serious until six months ago, since which time he has only been able to attend to business at intervals. His mother, who lived with him, died but one day before him, at the age of 82.

Deceased was for many years a member of the Toronto Board of Trade, and also belonged to several secret societies.

"I say, I can polish my stove easier and better and cheaper with the old reliable Rising Sun Stove Polish in cakes than with any other kind," remarked Mrs. Jones to her neighbor. "Nobody can fool me any more with paints in bottles and enamels that soil the hands, made out of soap, and burn off as fast as I can put it on. For general blacking I use the Rising Sun in cakes; for an after dinner shine I touch up my stove with the Sun Paste."

The Blow that Tells

The last blow you strike (if you hit the nail at all) is the blow that clinches. Are you hammering away for more business? We are, and we say so frankly. The nail is driven pretty well home but we won't stop hammering. Gold Dust Corn Meal has always been a good Corn Meal—it is better to-day than it ever was, because we "keep on hammering." It is clean—evenly cut—golden yellow. You don't lose an ounce of it in shipment because we paper-line our barrels. That keeps dirt out too you see. And you buy it direct from the mills—hence perfection and original value—always.

Gold Dust Corn Meal

The Tillson Company, Limited

FROM MANUFACTURER TO RETAILER DIRECT.

Tilsonburg, Ont.



There are yet a few who are not using Pure Gold Windsor Square Blue; it is because they have not tried it or because it has not been brought to their attention. Try it yourself and you will know its merits; have your customers try it and they will be convinced.

It is put up in 1 oz. squares, 3 in a neat package, 64 packages in a box.

Have we your Order?

PURE GOLD MFG. CO.

Toronto

SALT ✦ SALT

—"The Salt of the Earth"—

RICE'S PURE SALT

HAVE YOU IT?

SOLE MAKERS

SALT **North American Chemical Co., Limited** SALT

Goderich, Ont.

APRICOTS

We have to hand this week a limited quantity of good, bright fruit, in 50-lb. boxes, which we offer cheap. **ORDER EARLY.** We also offer great value in "Fancy," extra bright fruit, 25-lb. boxes.

PRUNES

We are large sellers of **PRUNES.** Another car of California fruit in store this week. Get our prices.

THE DAVIDSON & HAY, LTD.

WHOLESALE GROCERS. TORONTO

CHEESE FACTORY ITEMS.

THE cheesemen of Perth, Ont., are considering the adoption of the Bate cheese brander in the Perth section. The object of the movement is to try and stop the practice of some dealers filling orders for Brockville and Perth cheese with Quebec stuff, which can be bought for half a cent less.

The Union, Ont., cheese factory held the annual meeting last week. The report showed that 1,881,754 lbs. of milk were received, which produced 185,972 lbs. of cheese, which realized $16,420.86; average price received per pound of cheese, 8.83c.; average price paid patrons for 100 lbs. of milk, 69.97c.; average lbs. of milk per lb. of cheese, 10.118. This was the most satisfactory report in the history of the factory, which history extends over thirty years.

The annual report of the Selby, Ont., cheese factory gave the following statistics: Total milk delivered at the factory in 1897, 3,695,665 lbs.; total cheese manufactured, 367,301 lbs.; proceeds of cheese, $32,403.06; the average price to patrons was 70.26-100c.; average milk per one pound of cheese, 10.06 lbs. The price of manufacturing was fixed at 1¾c.

At the annual meeting of the Climax Cheese and Butter Co., Bruce county, Ont., it was reported that the company had lost $700 through the returning of whey in milk cans to the factory, which gave the cheese such a whey flavor that buyers rejected it. The figures for the season were: Total milk received for season, 1,729,899 lbs.; cheese manufactured, 155,870 lbs.; average price for season, 7.88c. Foreign sales, 149,499 lbs.—value $11,764.20; taken out by patrons, 6,471 lbs.—value $511.67; total value of cheese made, $12,275; value of milk per standard, $21.31—after deducting expenses, $16.05; value of milk per 100 lbs., 71c.; value of milk per 100 lbs. to patrons, 53½c.; assessment per standard for stock payment, $1.

The average number of pounds of milk to the pound of cheese made by the Malahide, Ont., Cheese and Butter Co., was 10.90, and the average price per pound of cheese paid 8.60c.

The Waterford Cheese Factory's annual report gave the following figures: Pounds of milk received 1,872,116; pounds of cheese made, 171,403; average price per pound, 8.56c.; pounds milk to make pound cheese, 10.92; proceeds of sale, $14,673.47.

The Blanshard, Ont., Cheese and Butter Co.'s factory opened on May 1 and closed on Oct. 30. The number of pounds of milk delivered was 1,255,555; pounds of milk to pounds of cheese, 11.03; pounds of cheese made, 113,883, or 56 tons 1,889 cwt. Average price received per pound, 8.42c. Amount distributed to patrons, $7,339.

The Bright Cheese Manufacturing Co. made, during the year 1897, no less than 274 tons of cheese, for which they realized $48,000. It is claimed that this is the largest output of any factory in Ontario.—Guelph Herald.

Two million pounds of milk were taken at the Milton creamery last season, netting to the farmers at the factory a little over 62c. per 100 lbs. for their milk.

MANITOBA BUTTER ABROAD.

A large dairy farmer, named Robert Scott, of Shoal Lake, Man., has been experimenting in the shipment of butter to foreign countries for some time, and success seems to have at last attended his efforts. Last year he shipped 75,000 lbs. to England, comprising eighteen different classes of butter and had the best experts there examine the butter and give him their opinion so as to help him with future shipments. This year he will send a large amount to the Yukon and Japan. In a letter received from the secretary of the Chinese Inland Missions recently, it was stated that the committee had decided to buy all the butter required at their several stations from Mr. Scott, the sample received last year being satisfactory.



GROCERS! Do you know that the sale of ENAMELINE in America is more than Double that of any other Stove Polish on earth? Do you know that the sale of

Enameline

The Modern STOVE POLISH

In Europe is more than the entire output of any other brand of Stove Polish in America? Such is A FACT! Why? Because Consumers and the Trade demand ENAMELINE.

CITY TRAVELERS' BALL.

As previously announced, the Winnipeg city travelers' ball was held on Tuesday evening, 15th inst., at Hotel Manitoba, and proved as enjoyable as the labors of an excellent committee warranted.

Sharply at nine o'clock the concert programme was begun, and the ten numbers were carried through with a brightness and dash that was quite inspiring. A number of the songs were old standards well sung, and several earnest recalls were responded to.

Promenading and social chat filled up the time while the seats were removed from the ball-room, and by 10.30 dancing was in full swing. Evans' orchestra supplied excellent music, and with the floor in perfect condition lovers of the mazy enjoyed themselves to the full. A noticeable and pleasing feature of the ball was the preponderance of girls and young women. Though there is no law against older people dancing, somehow it seems more especially the pastime of youth. A number of girls in their pretty silk and muslin frocks, moving in time to good music, is always a pretty sight. There was also no lack of dancing men, another most commendable feature of a ball, and so wallflowers were few and far between.

Supper was served at 12 o'clock, and, though there were at least 250 guests, there was no crowding. The table decorations were artistic, the supper of the best, but, crowning feature of all, you got it without having to wait half an hour between each course.

The dance programme was long, well selected, and sufficiently varied to suit all tastes, and not only were all the 21 numbers danced to finish, but numerous encores were responded to.

A word as to the programmes: These were in the shape of a pretty folder card. The concert programme was on one half and the dances on the other, and no doubt will be kept by many as souvenirs of a happy evening.

The officers of the society are: Honorory president, John Mouat; president, W. Blacadar; vice-president, J. H. Dickie; treasurer, John Hume; secretary, N. W. Burke; directors, D.M. Hume, W.G. Locke, W. R. Watson.

The committee who took immediate charge of the arrangements included W. Blacadar, John Hume, N. W. Burke and D. M. Hume. These gentlemen were untiring in their efforts to ensure the comfort and pleasure of their many guests.

A manufacturing company of Quebec is about to start a tobacco plantation at Pointe aux Trembles en bas.

NEW MARKETS FOR BUTTER.

Two new departures in the export butter trade were spoken of by Hon. Mr. Fisher, Minister of Agriculture, in the House of Commons the other day. Several shipments of sealed packages of butter have been sent from Nova Scotia to Bermuda and the West Indies with most satisfactory results. Heretofore France has monopolized the tropical butter trade, not because the article exported was exceptionally good, but because the butter was hermetically sealed in tin packages by a mechanical process that does not involve the use of heat or solder. A sealing machine has been procured from Paris, and continuous shipments of packages will be made under the Minister's direction to the West Indies. It is the belief of Mr. Fisher that in the very near future Canada will have control of that trade. Great extensions of trade in dairy produce are possible in the far east. The taste of the Japanese has not yet been cultivated for cheese and butter, but the process is going on. Some weeks ago a trial shipment of Canadian butter arrived in first-class condition, and after it had been sold the Department of Agriculture got a telegram asking that Canada send as much more of the same quality as she could make. This promises the Northwest a market which may extend to the supply of millions of people.

CORKS CORKS

Hand and Machine Cut

Our factory is now complete and we are are prepared to execute orders for all grades of corks. Quality is guaranteed, and you will not be subjected to vexatious delays.

S. H. Ewing & Sons

Importers and Manufacturers,

Montreal



We Have Studied

the Canadian tea taste from a Canadian standpoint and know what tea drinkers require. **Ludella Ceylon Tea** gives the merchant a liberal profit and the consumer unequalled value. Being advertised in one hundred and forty papers Ludella is already well known to the public and will sell itself, once you place it on your counter.

In lead packages—retails at 25c., 40c., 50c., or 60c. lb. . .

While Studying Tea

we have not neglected Coffee, but have been working on our new blend, **"Molucca,"** which is now ready. Our travellers will show it to you or you may write us direct for a sample. From our past experience in supplying Coffee wants, we are confident **"Molucca"** will be a seller. It is built on quality, which is always a winner. Packed in 25 lb. tins, whole or ground.

H. P. ECKARDT & CO., TORONTO



The unsolicited testimony of thousands

...GRAND MOGUL TEA

IS THE BEST VALUE IN THE MARKET.

Coupons in every packet.

T. B. Escott & Co.

Sole Agents —LONDON, ONT.

EVERY TIME HE WINKS HIS EYE

—somebody laughs, and every laugh means an advertisement for your store—if he's in your show window.

People remember things that make them laugh.



The **Black Kid** is the most laughable little darkey you ever saw.

He stands 22 inches high, wears red and white striped trousers, white flannel shirt, and straw hat. The eyeballs move by clockwork from one corner of the eye to the other and back again. Movement runs six hours with one winding. Hands hold advertising card, cigar, etc.

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CANADA'S TEA IMPORTS.

EIGHTEEN HUNDRED AND NINETY-SEVEN will long be remembered as a unique year in the history of the tea trade in Canada.

It will be remembered that early in the year an impression obtained that the Government, in response to the wishes of a good many importers, would probably place a duty of five or ten cents per pound on tea, the natural result of which was large importations of this commodity. The following table gives the importations for each month during the calendar years of 1896 and 1897:

	1896.	1897.
January	$ 178,045	$ 358,743
February	118,369	341,554
March	118,897	392,785
April	102,446	88,656
May	97,251	62,418
June	160,291	103,891
July	190,440	158,262
August	369,588	485,454
September	457,000	396,398
October	347,521	300,189
November	249,155	515,826
December	292,633	195,598
	$2,681,636	$3,049,774

It will be remembered that after the new tariff was brought down, and that it still left tea on the free list, the importers, finding themselves with large stocks on hand, bought sparingly for the rest of the year. The above table reflects that, for while the total purchases last year were valued at $368,138 more than in 1896, it also shows that during no less than eight months in 1897 the purchases were smaller. It might be interesting to note that the importations of tea in January, 1898, were $189,027, compared with $358,743 for the same month in 1897.

It will be remembered that shortly after the disappointment, caused by the failure of the Government to place a duty on tea, the finance committee of the United States Senate inserted a clause in the tariff, submitted to the latter body, imposing a duty of 10c. per pound on tea. Although this clause was subsequently struck out by the Senate, it induced importers in the United States to purchase heavily, and in the satisfying of this demand stocks in Canada were drawn upon, to the obvious advantage of those importers here who had bought heavily in anticipation of a duty. Then, again, a good many teas were exported from Canada to the United States prior to the going into operation of the new tea inspection law.

The figures showing the quantity or value of teas exported from Canada to the United States for the calendar year of 1897 are not obtainable. All we have access to are those for the fiscal year ending June 30, 1897. But these are interesting, showing as they do an enormous increase in the exports in this commodity. The following table gives the exports for 1897, as well as for the fiscal years of 1896 and 1895 by way of comparison:

	Quantity, lbs.	Value.
1897	3,462,975	$425,897
1896	319,665	54,246
1895	953,532	132,949

The countries to which these teas went were as follows:

	1895.	1896.	1897.
Great Britain	$ 200	$ 4,928	$ 324
B. W. Indies	60	78	98
Newfoundland	6,677	5,509	6,350
St. Pierre	5,446	3,857	1,982
United States	120,566	39,874	417,143

By making a comparison of the above tables it will be seen that, while for the calendar year 1897 Canada imported $368,138 worth more tea than in 1890, she exported $371,651 worth more than during the fiscal year 1897 than that for 1896. This, if no other evidence was forthcoming, indicates that stocks in Canada are in rather good condition.

WHERE IS THE INSOLVENCY BILL?

PARLIAMENT has been in session three weeks, but there is not the slightest indication yet that one most important piece of legislation, which the business men of this country need, is forthcoming. We have reference to insolvency legislation.

There is no question in regard to the demand for it. From one end of the country to the other appeals have come for it.

The demand for insolvency comes from no suppositious want. It is born of a necessity. There are certain anomalies existing to-day, such as preferences, abnormal cost of winding up estates, etc., which create the necessity. And then we have the witness from the business men of the Motherland, many of whom refrain from doing business with Canada because of the absence of an insolvency law.

It looks very much as if the politicians are again trying to shirk the question. A favorite practice with them is to leave, until late in the session, the introduction of measures which are not palatable to them, and then deserting them at the end of the session on the plea that there is not time for their due consideration. It looks very much as if that is the intention regarding the insolvency bill which the business men of the country were given to understand would be introduced at this session of Parliament.

A few years ago a leading labor organization in Canada deputed a representative to remain at Ottawa during the session to keep an eye on legislation affecting the interests of labor. The business men of the country would do well to go and do likewise. At any rate the boards of trade should stir up those whom they are depending upon to introduce insolvency legislation at the present session of Parliament.

Low-priced goods may do a great many things, but they will not build up a high-class business.

BALANCE IS ON THE RIGHT SIDE.

The auditor's report of the Toronto Retail Grocer's Association has just been printed and circulated among the members. It shows the receipts during the year to have been $208.32, and the expenditure $170.94, leaving a balance in the hands of the treasurer of $37.38. The balance on hand to the credit of the special fund is $399.36.

SMUGGLING AND ITS EFFECT ON BUSINESS.

THE smuggler, like the thief, is found in all countries. He has always been more or less in evidence in Canada. Just now he appears to be more in evidence than usual.

In dealing with smuggling it is no use to go about it in a half-hearted way. Smuggling to be put down, must be put down with a vigorous and unrelenting hand. It has been the only remedy in all ages which has secured the abatement of the evil.

Smuggling is an undoubted evil. Most people decry the practice because of the loss of revenue to the Government entailed thereby. But, it is not the Government which is the greater loser through smuggling.

The greatest sufferers through smuggling are the merchants and manufacturers of the country.

Along some of the border towns in Canada, smuggling has wrought such evil that many merchants have been actually driven out of business. We are not supposing anything. We are stating what is a fact.

While some of the conveyors of contraband goods are of the bold and desperate type of men one reads of in romances, yet a great many of them are gentlewomen and maidens and respectable men. Yet these are probably doing as much evil to the legitimate trade of the country as the more repulsive type of smuggler.

They visit such places as Detroit, Buffalo, etc., and steadily convey goods back hidden under skirts and in pockets. There is one house in Detroit, THE CANADIAN GROCER is informed on good authority, which last year did $60,000, worth of business on this account.

The Government should inaugurate a vigorous policy against smuggling of all descriptions. It owes it to the business men of this country if not to itself to do so.

What it should do is to put on special officers to look after this work. Few local officers are able or willing to run the risk of taking aggressive steps in the matter. And a crusade against smuggling can only be attended with any measure of success when special officers are employed to carry it out.

It may be a light thing for the Government to lose a few dollars here, and a few dollars there on account of smuggling, but it is no light thing to the business men, who lose on account of the same thing: They lose dollars to the Government's cents.

On account of the extent of the smuggling of late, THE CANADIAN GROCER understands that representations have been made to the Government by merchants, urging a vigorous enforcement of the law. It is to be hoped they will be productive of good results.

ACTIVE SPECULATION IN TEA.

THE tea situation in Montreal is becoming more interesting, owing to developments that many people usually well informed seem to expect.

The most notable fact in this connection is the increase in the speculative enquiry in the east for all cheap, low-grade teas, either China or Japan.

As a result of this demand, some round quantities have changed hands in Montreal at figures which sellers found it impossible to realize earlier in the winter.

The fact that supplies of these low-grade goods are rather light has accentuated the strength of their position. One firm in Montreal disposed of 1,000 packages of low-grade blacks, on Friday last, at a range of 9 to 10c., to an Ottawa valley firm, that they could not obtain 8½ to 9c. for, some weeks previously.

Several good-sized lots of better-grade blacks have changed hands all the way from 12 to 13c.

The market is bare of low-grade greens, and none are obtainable from first hands under 10c.

The inside first cost of Ceylons is 17 to 18c., and over 3,000 packages of Japans have changed hands at 14 to 16c., while the same firm that disposed of these has several invoices of better grades, now under offer, for which they want 16 to 17c. In fact, buyers generally show more disposition to meet sellers, and this change is attributed to the fact that the Government has been strict in its inspection of tea lately, several consignments being detained at points in Ontario.

Many interpret the rigid manner in which the rules regarding tea inspection are being enforced as an indication that the expectations for a duty on tea are likely to be realized before the present session of Parliament is over.

CANNED SALMON STRONGER.

A stronger feeling obtains on the Coast in regard to canned salmon. The reason is that the salmon pool in Great Britain has advanced prices 6d. per case.

The demand for Canadian canned salmon has been brisk in London lately, preference over Columbia and Alaska salmon being given it.

One of the largest packers on the Coast has already sold nearly all his shipment to Great Britain, and he now expresses regret that the lots he reserved for the Canadian and Australian market had not also been sent to London.

It is said that from two-thirds to three-fourths of the whole shipment of canned salmon to the United Kingdom had been sold while the goods were afloat.

LARD IS SCARCE.

Some weeks ago THE CANADIAN GROCER drew attention to the fact that low grade butter had been cleared off the market, an unusual occurrence at this season of the year.

The effect of this clearance has been possibly felt to a greater extent in the lard market than it has in the butter market, for the comparatively high price of the cheap butter has turned the trade toward lard to such an extent that there is now anticipated a shortage, which is unusual.

As a rule at this season of the year dealers are anxious to get rid of their lard, but this year the holdings are so small that no such anxiety is now exhibited. In fact, there seems to be a desire to hold for better prices.

CIVIL SERVANTS' SALARIES.

The Montreal Retail Grocers' Association has arranged for an interview with the Dominion Government with regard to the desirability of making civil servants' salaries attachable for debt, for Monday, 28th inst.

It is expected that the Montreal deputation will be joined in Ottawa by similar ones from Quebec, Toronto, Hamilton, and London. The Montreal Wholesale Grocers' Association has also promised to send representatives to assist in securing the desired legislation.

The cause of the merchants is a just one, and it is to be hoped the deputation will succeed in its object.

A TEA TESTING ABSURDITY.

EXAMPLES of the need of a sensible and efficient tea inspection law in Canada are continually multiplying. Another one has just been brought to the attention of THE CANADIAN GROCER.

A Toronto firm recently received samples of China green teas which were offered from a point in the United States. These teas are scarce here, and could have been readily sold. But on account of the nature of the so-called tea inspection law which exists in Canada, those to whom the samples were consigned, feared to bring the teas on in view of the uncertain character of the analytical test, notwithstanding that some of the teas were "points." They accordingly sent the samples on to Ottawa for a ruling.

The reply that came was that the samples could not be tested. The only samples the chief analyist could test were those which had been taken from an actual importation.

The Customs Department cannot be blamed for taking this stand. If the analyst undertook to test mere samples which were sent in with a view to ascertaining whether the lots from which they were taken were passable, he would require a staff of assistants about as large as the army of United States pensioners.

But we do blame the absurd system which now does duty as a tea inspection law, a system which has, because of its inefficiency, become obsolete in every tea-importing country. The clause in the Adulteration Act, which is supposed to regulate the importation of tea, reads as follows:

> Tea shall be considered adulterated which contains leaves other than those of the tea plant, or previously infused leaves or leaves of inferior quality, to such an extent as to reduce the amount of extract or substances soluble in hot water to less than thirty per cent., or cause the proportion of ash soluble in hot water to be less than 2¾ per cent.; or any admixture of chemicals or other deleterious substances; or such an amount of mineral matter as will cause the ash to exceed eight per cent. reckoned on the sample dried at 100 C.

The test described in the above paragraph is no guarantee that a bad tea will be rejected or that a good tea will be allowed to pass. Examples of this are not wanting.

THE CANADIAN GROCER has in mind one house which was importing two lots of tea, and under this so-called test the poor tea was allowed to pass, while the fine tea was rejected. Here is another instance: A Toronto house had imported a lot of tea, which was rejected by the Government analyst. Fully persuaded that the tea was good, he went to the expense of submitting samples to two well-known analyists, whose finding was contrary to that of the Government official. And the result was that the Government had to allow the tea to pass the Customs.

Under such circumstances is it any wonder that samples should be sent to the Customs Department at Ottawa for a ruling?

The system now obtaining is as absurd as it well could be, and the sooner it is supplanted by one that is efficient as well as just the better.

The only proper way to test tea is as the tea expert does, and to this end the Government should have standards allotted somewhat after the manner the United States Government did a year ago.

A SUGAR SNAG.

WHAT the exact nature of the assistance will be which the British Government has promised to give the sugar planters of the West Indies is not known. From Mr. Chamberlain's remarks, it is gathered, it will be in the shape of bounties.

Should it be bounties, a new difficulty is almost certain to arise.

In the new tariff of the United States, adopted July, 1897, there is a section described as section 5, which stipulates that the duty on articles which in country of production receive a bonus, shall be increased by the amount of such bounty. For instance, if the duty on a certain article is 10c., and in the country of production it receives a bounty of 5c., then the duty collected upon it would be 15c.

It is herein that lies the snag which the granting of a bounty would cause the sugar industry of the West Indies to run against, for the West Indies export large quantities of sugar to the United States.

In consequence of this difficulty some of the trade papers in Great Britain are urging the Government to take some means, other than bounties, to alleviate the distress of the West India sugar planters, so strongly attested to by the Royal Commission appointed last year to investigate the matter.

Unless some other way than by bounties is found to aid the sugar planters of the West Indies, the latter may well be described as being between the devil and the deep sea.

The British refiners would, of course, like to see the assistance come in the shape of countervailing duties on all bounty-fed sugar imported into the United Kingdom from Germany, Belgium, France, and Austro-Hungary. But this is something the Government is not likely to do. The great mass of people in Great Britain consider that the net results of the cheap, bounty-fed sugars have been beneficial to the country. And, of course, it would be accounted heterodoxy for a Government to run against, or in advance of, public opinion, whether it was right or wrong in so doing.

A few weeks ago it appeared possible that the countries which give bounties on sugar would cut the Gordian knot themselves by abolishing the bounties which have become so irksome to themselves as well as injurious to the British West Indies; but all hope for even a remote remedy in this particular is dissipated by the refusal of France to come into the congress of nations called to consider the matter.

REFINERS AND WHOLESALERS.

Negotiations are still pending between the wholesalers and the refiners with a view to a better understanding regarding sugars, and THE CANADIAN GROCER is gratified to learn that the refiners are now inclined to meet the desires of the wholesalers in the matter.

The latter are asking nothing that is unjust. They only want the refiners to assist them in putting a stop to the iniquitous practice of selling sugar below cost. And in doing this they are also asking the refiners to help themselves as well as to co-operate with those who sell their sugar; for if the wholesalers lose money on this commodity, it is certain in time to redound to the injury of those who make the sugar.

Since our last, prices have been advanced ½c. per lb.

THE CURRANT POSITION.

The statistical strenth of the currant market may be gathered from the fact that stocks in Greece have been reduced to 12,000 tons, while the estimated requirements, not including the possible wants of France and Russia, are 28,000 tons. It is a long time since the position of the currant market was as strong as it is to-day.

WE never lose a paper bag customer---our list is increasing with wonderful rapidity.

◆ ◆ ◆

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Hundreds of grocers who gave us trial orders are now regular buyers. You wouldn't wonder if you used our bags.

The E. B. EDDY CO., Limited

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AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver, B.C.; John Cowan, St. John's, Nfld.

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will he inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

A FULL supply of "Plymouth Rock" gelatine, pink and white, has been received by the Eby, Blain Co., Limited.

The Pure Gold Manufacturing Co. report a largely increased sale for jelly powder.

Want blueberries? H. P. Eckardt & Co. are selling some at less than cost to pack.

Hallowee Persian layer dates (boxes) are offered by W. H. Gillard & Co. at bargain prices.

H. P. Eckardt & Co. are advertising in this issue their new blend of coffee, "Mo-lucca."

The Davidson & Hay, Limited, are offering some very fine bright new dates at close figures.

W. H. Gillard & Co. are showing special values in Japans of high and medium grades.

Shipments of fancy imported Japan rice are to hand this week for the Davidson & Hay, Limited.

The two carloads of "Bicycle" salmon, received by T. B. Escott & Co. a short time ago, are going out fast.

A new line has just been received by W. H. Gillard & Co. in California evaporated peaches, apricots and egg plums.

The retail grocer may lose a valuable customer by not having a box of "Ename-line" stove polish when asked for it.

A carload of that choice Japan glace rice has just been received by T. B. Escott & Co., which they are offering at low prices.

The Davidson & Hay, Limited, call buyers' attention this week to their offerings in California prunes and evaporated apricots.

T. B. Escott & Co. write: "Although the competition in package teas is very keen, 'Grand Mogul' tea is holding its own, as the sales attest."

"Only a small supply of our late fall-caught trout and whitefish left, so we advise intending purchasers to order early," say the Eby, Blain Co., Limited.

T. B. Escott & Co.: "We are just receiving a carload of wire-end butter plates, which we bought at the lowest point of the market, and shall be glad to give very low quotations."

T. B. Escott & Co. are receiving a carload of that choice pink wrapping paper, which has given such general satisfaction with their customers, and they can now fill all orders promptly.

"Golden Key" and "Kiji" Japan teas are Lucas, Steele & Bristol's leaders for season 1898-99. See their samples, etc.

The Davidson & Hay, Limited, report good sales during the past few days of low and medium-grade Ceylon and Assam teas. They claim to have some exceptional values in these teas to offer.

"Quite a number of people who have received our calendars and railway time table are having them framed in cheap frames or mounted on cardboard for use in their offices," write Lucas, Steele & Bristol.

Rutherford, Marshall & Co. report an unlimited demand for large roll butter. They say they will buy outright or receive on consignment, so holders would do well to correspond with them before selling.

T. A. Lytle & Co.: "We are already immensely successful with our 'Sterling' brand pickles, although it is but a short time since we placed them upon the market. The bronze medal awarded us for our exhibit at the Victorian Era Exposition and Industrial Fair is another proof that our goods are of a high quality."

CAVERHILL, HUGHES & CO.

The firm of Caverhill, Hughes & Co., was originally Turner, Rose & Co., and was a branch of a Hamilton house. The firm was then changed to Caverhill, Rose, Hughes & Co. Messrs. Rose and Laflamme, the other partners, finally concluded to retire, as the profits were not sufficiently large for four.

The business was then conducted by J. L. Caverhill and H. F. Hughes under the present firm name of Caverhill, Hughes & Co. A year ago last December, Mr. Caverhill concluded to retire, though at the present time he is still financially interested in the firm, and is the largest creditor.

Mr. Hughes has for the past five weeks been confined to his house through illness; in fact, his condition has been such that the doctors in attendance would allow of no business transactions whatever.

Mr. Hughes is an extremely popular man, and in his financial troubles has the sympathy of a large number of friends.

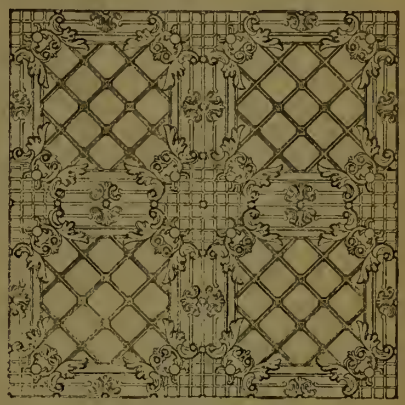
The firm did a business of half a million a year, and is one of the few English houses left in the wholesale grocery trade in Montreal.

FRUIT SYRUPS AND FLY PAPER.

The J. Hungerford Smith Co., manufacturing chemists, which has for years been conducting a growing business in Rochester, N.Y., has decided to establish a permanent Canadian branch. The company is fitting up premises at 19 to 23 Alice street, Toronto, where it is installing a $7,000 plant for the manufacture of "True Fruit" Fountain syrups, which are rich, concentrated syrups, made from selected fruits by a patent process that retains the natural flavor of the ripe fruits. "Sure Catch" sticky fly paper and "Sure Catch" poison fly paper, are the company's specialties, but it will also prepare for market crushed fruits, fountain chocolate and flavoring extracts. The Canadian branch of this firm will be entirely independent of the Rochester factory, although, of course, owned and controlled by the same people. The Canadian branch will be under the management of F. Robbins Smith, who is now a resident of Toronto. The firm expect to commence operations this month, when a large staff will be employed preparing for the season's trade.

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DIRECTORY FOR CANNERS AND GROCERS.

THE CANADIAN GROCER has received a copy of the 1898 edition of the official directory of wholesale grocers and canners in the United States, with brokers' list. It should be valuable as a work of reference. The lists appear to be as complete as it is possible to make them, and they are so arranged that it is an easy matter to find any name required. Mr. Austin O. Miller is the compiler, and the U.S. Wholesale Grocers' and Canners' Directory Co., of Duluth, are the publishers.

"Up to The Times"

Our revised price-list for '98 is ready for you—if you are ready for it. We think it will prove to you that we are "up to the times and the hour."

True, we talk up quality all the time, but we make close prices just the same—we depend upon winning the good will of our customers. We have

Reduced Prices

on some lines because we found we could do it without reducing quality.

Our business is growing you see—more business—quicker profits—smaller profits—less cost to you. Send for the revised price list—spring trade is opening in.

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J. K. MACDONALD, Managing Director.

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Size, width 52 in.
depth 30 in.
height 108 in.
weight 750 lbs.



Ash wood, antique finish, spruce lined, inside shellacked, 7 walls, 2 windows hung with weights, double glass. They are built complete and shipped set up.

Catalogue free.

This cut represents No. 14 and 15.

EUREKA REFRIGERATOR CO.
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DRINK : : :

:: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .
CHOCOLATES

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And not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier
The world-renowned French Vanilla Chocolate.

HERDT & CO. 13 St. John St. **Montreal**
General Agents for the Dominion

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being no **old, unsalcable stock** in "Horseshoe" Salmon

Every consumer should use it because it is the BEST, and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

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Geo. Stanway & Co., Toronto, Agents for Ontario.
W. S. Goodhugh & Co., Montreal, " " Quebec.
J. Hunter White, Esq., - St. John, N.B.
Agent for Eastern Provinces.
Tees & Persse, Winnipeg, for Manitoba and N.W.T.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Feb. 24, 1898.

GROCERIES.

THE heavy snowfall of the early part of the week has somewhat interfered with the volume of business, but notwithstanding this there is a gradual improvement going on. No striking features have developed during the week. Canned vegetables, if anything, are receiving a little more attention, but the volume of business is still light, and more so than is usual at this time of the year. The sugar market keeps firm and a fairly good volume of business is being transacted. A good many teas are going out from wholesalers, but the latter are not making many purchases themselves. No further change has taken place in spices, the position of the market still being strong. Foreign dried fruits rule steady. Valencia raisins are advancing in the primary market and Sultana raisins are advised dearer.

CANNED GOODS.

The position of the market for canned vegetables is still strong, and although the demand is, if anything, a little better, the volume of business continues light; in fact, more so than is usual at this time of the year. One wholesaler is understood to have paid $1.22½ for tomatoes during the past week. There was also a transaction in which 1,000 cases of tomatoes were concerned, but the terms were private. Canned salmon is firm in sympathy with higher figures in Great Britain. Canned fruits are only meeting with a moderate demand. We quote: Tomatoes, $1.20 to $1.25; corn, to 85c.; peas, 90 to 95c. for ordinary; sifted select, $1.10 to $1.25; extra sifted, $1.25 to $1.40; beans, 60 to 95c.; peaches, $2 to $2.40 for 3's, $1.40 to $1.75 for 2's; raspberries, $1.50 to $1.80; strawberries, $1.40 to $1 70, according to brand and quality; blackberries, $1.40 to $1.70; cherries, $1.75 to $2.25; apples, 3's, 80 to 95c.; gallons, $2.25 to $2.40; salmon, "Horseshoe," $1.25 in 5-case lots and $1.30 in less quantities; other red salmon, $1.20 upwards, according to quality and brand; cohoes, 95c. to $1; canned mackerel, $1.20 to $1.30; lobsters, $2.40 to $2.70 for tall tins; ½-lb. flats, $1.65 to $1.70; Canadian canned beef, 1's, $1.35 to $1.40; 2's, $2.35 to $2.50; 6's, $7.75 to $8.25; 14's, $15 to $16; Canadian kippered herrings, $4.50 per case.

COFFEE.

Brazilian coffees are slightly dearer in the primary markets, but as deliveries are still good buyers are not free purchasers. The crop movement of Brazil coffee to date, with comparisons, is as follows: Receipts at Rio, July 1, 1897, to Feb. 18, 1898, 3,209,000 bags; do. do. 1897, 2,587,000 bags; do. do. 1899, 1,838,000 bags. Receipts at Santos, July 1, 1897, to Feb. 18, 1898, 5,055,000 bags; do. do. 1897, 4,088,000 bags; do. do. 1896, 2,619,000 bags. Locally there is a fair retail demand at unchanged prices. Locally the wholesale demand continues fair. Jobbers quote green in bags: Rio, 8 to 12½c., according to grade; East Indian, 27 to 30c.; Santos, 12 to 18c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 13 to 17c.; Jamaica, 16 to 22c.

SYRUPS.

There is no change, the demand being only moderate. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

Advices from New Orleans state that purchases have been made there on New York account at the highest price of the season. Locally there is nothing new to note. We quote as follows: New Orleans, bbls., 23 to 35c.; ditto. half-bbls., 25 to 37c.; ditto, fancy, 50 to 55c. in bbls. and half-bbls.; Barbadoes, 31 to 35c.; half-bbls., 33 to 35c.

SUGAR.

The European market advanced fractionally up to Saturday last, but on Tuesday beet was cabled ¼d. cheaper. The New York market, however, continued firm in spite of the advices from London, and the views of holders of raw sugars were 1-16c. per lb. above those of the refiners. The raw market was also firm with a fair volume of business being done. The market in Canada continues firm and ⅛c. dearer, with the demand fairly good. We quote as follows: wholesale price, subject to a discount of 1 per cent., 10 days: Granulated (St. Lawrence, Redpath, Acadia), 4 11-16c.; ditto, Dutch, in bags, 9-16c.; ditto, German of Canadian make, in bbls., 4⅜c.; ditto, imported, in bags, 4 5-16c.; yellows, 3 15-16c. upwards.

NUTS.

The first of the new season's Brazil nuts arrived in New York this week. They show good quality. Locally, the nut market is quiet and featureless. We quote as follows: Brazil nuts, 12½ to 14c.; Valencia shelled almonds, 23 to 25c.; Tarragona almonds, 9 to 11c.; peanuts, 10 to 12c. for roasted and 8 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 11½ to 12c.; Marbot walnuts, 9½ to 11c.; Bordeaux walnuts, 8 to 9c.; Sicily filberts, 9½c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.

RICE, TAPIOCA, SAGO.

There is the usual demand for these lines. Latest mail advices received from Japan report the shipment of rice to Europe up to January 13 at 3,200 tons rough and 26 tons cleaned; do to the United States do 1,267 tons rough and 10 tons cleaned. Last year the shipments to Europe up to January 31 were 37,633 tons of rough and 3,950 tons of cleaned, and to the United States 6,676 tons rough and 744 tons cleaned. We quote: Standard "B," broken lots, 3⅞c.; 1 to 5 sacks, 3¾c., and 5 sacks and over, 3⅝c. per lb.; Japan, 5c.; Patna, 4¾ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½ to 4½c.

SPICES.

While there has been no further advance in spices during the week, the market generally continues strong, and some of the local spice dealers, in sympathy with the outside markets, are trying to work their figures up. We quote: Pure Singapore black pepper, ground, 12 to 14c. in kegs, pails and boxes, and 14 to 15c. in 5-lb. cans; ditto, whole, 12c. per lb.; pure white pepper, ground, 22 to 24c. in kegs, pails and boxes, and 20 to 22c. in 5-lb. cans; ditto, whole, 22 to 26c., according to quality; pure Jamaica ginger, 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25c.; ditto, best, 28 to 30c. per lb.; allspice, 16c.; cassia, 20 25c. per lb. for ground and 40c. for Saigon.

TEAS.

Mail advices from London, under date of February 11, state that a second heavy auction of Ceylon tea proved too much for the market, and that prices, in consequence, gave way all round to the extent of fully ½d. per lb., medium brokens being difficult to dispose of, except at a still further reduction. The average price for the week was 7.40d. against 8d. same time last year. Advices from Colombo, however, state that low-grade teas are scarce and firm there. Indian teas on the London market are being strongly competed for and prices are without alteration. Low-grade teas are also scarce in Calcutta and firm in price. The autumnal crop of Darjeeling teas is practically a failure. Japan teas of good descrip-

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Soap's Soap, but there are soaps and soaps. There is a best. Experience, ability, honesty, helps to make it. **"SURPRISE"** Soap has these in its make up, as perfectly as can be obtained anywhere.

It makes **"SURPRISE"** Soap the best of its kind.

It Pays to Push "SURPRISE" Soap.

BRANCHES—
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WINNIPEG: E. W. Ashley.
VICTORIA: La Patourel & Co.

Made by
THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

tions are still being firmly held. There are a good many low-grade teas in Japan which holders are afraid to export, fearing they will be neglected. On the local market the retail demand is fairly good, but the wholesalers are buying light. Ruling wholesale prices on the Toronto market are as follows: Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indias and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

CURRANTS—During the past week there have been a few orders placed for shipment from Patras, and wholesalers are still experiencing a fair demand from the retailers. Stocks are running short in Greece, and prices are steady. We quote: Provincials, 5¾ to 6c.; Filiatras, 6¼c. in bbls; 6⅜c. in half-bbls and 6¼c. in cases. Patras, 6¾c. in bbls.; 6¾c. in half-bbls. and 6⅞c. in cases. Vostizzas, 7½ to 8½c. in cases

VALENCIA RAISINS—Supplies are getting short in the primary market, and prices are advancing. Fruit suitable for shipment to Canada is almost exhausted. We quote: Off-stalk, 4½ to 4¾c.; fine off-stalk, 5 to 5½c.; selected, 6 to 6½c.; layers, 6½ to 7c.

SULTANA RAISINS—Prices are appreciating in the primary market, but the Canadian market is not likely to be affected thereby, it being too late in the season.

CALIFORNIA RAISINS — The standard grades are scarce, both on the Coast and in New York. We quote: 3-crown, 7¼ to 7½c. per lb; 4-crown, 8¼ to 8½c. per lb.; 1-lb. cartoons, 20c.; 2¼-lb. cartoons, 35c.

PRUNES — Some transactions in California prunes have taken place during the week. We quote. "Sphinx," 6½ to 7c.; B, 7½c.; A, 8½c.; California prunes, 40 to 50's, 10 to 10½c.; 50 to 60's, 8 to 8½c.; 60 to 70's, 7½ to 8c.; 70 to 80's, 7 to 7½c.; 80 to 90's, 6½ to 7c.; 90 to 100's, 6 to 6½c. Silver prunes (fancy), 13½c.; egg plums, 9½c.; golden plums, 10½c.; French prunes, 180's, 5c.

CALIFORNIA EVAPORATED FRUITS—There is a fair trade being done, and quite a few orders have been placed for peaches. We quote: Apricots, 9 to 9½c. per lb. in 50-lb. boxes, 9½ to 16c. in 25-lb. boxes, and 13 to 14c. in 1-lb. cartoon boxes; Peaches, 9½ to 12½c. in 25-lb. boxes, and 13c. per lb. in 1-lb. cartoons.

GREEN FRUITS.

The demand for lemons and oranges continues brisk. California navel and seedling oranges are still in greatest demand, though all are selling well. A shipment of Valencia oranges is expected next week. Prices will then be about 50c. cheaper than for those now on the market. The reduction in the price of lemons last week is the cause of the brisknesss now noticeable in the sale of that fruit. Canadian onions are 5c. easier in price. We quote as follows: Almeria grapes, $5 to $6 per keg; lemons, Messina, $2.50 to $3 a box; cocoanuts, $4.50 to $5 a sack and 60c. per doz.; oranges, Valencia, 420's, ordinary, $5.50 to $6; 420's, large, $7 to $7.50 per case; California navels, $3 to $3.25; California seedlings, $2.50 to $2.75; Sevilles, $3 to $3.25 a box; Bahamas, $2.50 to $3 a box; Jamaicas, $3 to $3.25 a box, or $5.50 per bbl.; cranberries, North Shore, $1.50 to $2; Canadian apples, spies, fancy red, $3.75 to $4; others, $2.50 to $3.50 per barrel and 40 to 50c. per basket; Canadian onions, red or yellow, in 80-lb. bags, 70 to 75c.; pickling onions, 75c. per basket; celery, 25 to 50c. a dozen; winter pears, 60 to 75c. per basket; grape fruit, $5.50 to $6 per box.

COUNTRY PRODUCE.

EGGS—The supply decreased somewhat during the stormy weather at the beginning of

POULTRY
BUTTER
EGGS
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77 Golborne St.
TORONTO.
Commission Merchant.

ROYAL JUBILEE OIL
Is the Best Burning Oil in the Market.
ROYAL OIL COMPANY
SOLE MANUFACTURERS
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E. NICHOLSON
Successor to W. F. Henderson & Co.
Wholesale Commission Merchants and Brokers . . .
Teas, Canned Goods, Molasses, Coffees, Dried Fruits, Syrups, Spices, Starches, Condensed Milk, Salmon, Bags, Beans, Canned Meats, Smoked Meats. Lard, Oatmeal, Rice, Tapioca, Sago, etc, etc.
Representing some of the leading houses in the world. Advances made against consignments. Storage—in Bond or Free. Wholesale Trade and Millers only supplied.
174 Princess Street, Winnipeg, Man.
Correspondence Invited.

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REPRESENTATIVES WANTED
WHITELEYS LIMITED
DISTILLERS
Glasgow, London and Liverpool
Will be glad to appoint a reputable firm as Agents for Canada for the sale of their Ark Brand Whiskies in Canada. Letters of application to be addressed to
WHITELEYS LIMITED
Care of The Canadian Grocer
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Another Shipment JUST RECEIVED.
MARMALADE ORANGES
ALSO, Special Values in .....
EVAPORATED PEACHES, in Bags.
EVAPORATED APRICOTS, in Boxes.
EVAPORATED APPLES, in Boxes.
Clemes Bros. - Toronto

this week, and as a consequence the price of fresh-laid advanced 1c. A few days of warm weather and good roads will increase the supply and bring prices down again. We quote: Fresh-laid, 18 to 19c.; held, fresh and cold-stored, 15c.; pickled, 14 to 15c.

POTATOES—Carload lots are coming in freely, but the supply on the market is just about equal to the demand. We quote: Carload lots at 58 to 60c., and small lots on the market at 65 to 70c.

DRIED APPLES—The market is quiet. Some poorer grades are offering at 3¼ to 3¾c., but for choice stock 4 to 4¼c. is wanted.

EVAPORATED APPLES—There is not much choice stock offering, and for what is held 9c. f.o.b. point of shipment is asked. Some poorer stock is offered at 8½ to 9c. for small lots.

BEANS—Trade is good for choice hand-picked stocks. We quote prime beans at 75c. in 5 and 10-bag lots, with hand-picked at about 90c. to $1.

HONEY—There is a fair demand for the strained article. We quote in comb as follows: Clover honey, 7 to 7½c.; light color, in 60-lb. tins, 6 to 6½c.; 5 and 10-lb. tins, 7 to 7½c.; buckwheat 3 to 4c.; comb, clover, $1.25 to $1.50 per dozen; buckwheat, 60 to 70c.

POULTRY—There is a splendid demand for turkeys, and a good one for chickens. We quote as follows: Geese, 7 to 7½c. per lb.; chickens, dressed, 40 to 60c.; turkeys, small and medium, 11½ to 12c.; large, 8½ to 10c.

BUTTER AND CHEESE.

BUTTER—The scarcity of dairy butter of all lines is still evident. There is hardly any dairy in tubs on the market, and the supply of choice large rolls and pound prints is limited. There has been an all-round advance of 1c. Creamery tubs are 1c. dearer. We quote: Dairy, large rolls, 15 to 16c.; pound prints, 16 to 17c.; tubs, best grade, 15 to 16c.; second grade, 13 to 14½c.; creamery, late make, tubs, 18 to 19c.; prints, 20c.

CHEESE—The market is unsteady, with holders looking for higher prices and others expecting a decline. At present the price is about 8¼ to 8¾c.

PROVISIONS AND DRESSED HOGS.

Sales, though quiet, have been much in excess of last year. The demand has been chiefly for long clear bacon and smoked meats. Prices are firm, with tendency toward higher prices. The delivery of hogs

The Following Brands Manufactured by
The American Tobacco Co.
OF CANADA, Limited.
Are sold by all the Leading Wholesale Houses.
CUT TOBACCOS . . . .
OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.
CIGARETTES
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
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SARNIA Water White Lamp Oil. . .
Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded *Sarnia Water White*. Wholesale only by
The QUEEN CITY OIL CO., Limited.
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THE TRADE BUILDERS OF B.C.
ARE
OKELL & MORRIS' GOLD MEDAL BRANDS
OF PURE Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels
We guarantee the purity of our manufactures. | Works: VICTORIA, B.C.

THE MANITOBA
PRODUCE AND COMMISSION COY.
WINNIPEG, MAN.
Wholesale Dealers
PROVISIONS OF ALL KINDS
Consignments Solicited.

Don't Pay Freight on Water
CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—specially suitable for Klondike, Coast, Lumber, Exploration, and Mining Parties. Great saving in weight and freight.
Agents—
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German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

EGGS and BUTTER
IN BIG DEMAND.
SHIP TO
RUTHERFORD, MARSHALL & CO.
Commission Merchants,
Toronto.

G.F.& J.GALT PACKERS OF THE CELEBRATED BLUE RIBBON TEAS
42 SCOTT St TORONTO.

has been fairly heavy. Lard is scarce and firm. We quote as follows:

DRY SALTED MEATS—Long clear bacon, 7¾c. for carload lots, and 7¾ to 8c. per lb. for ton lots and cases.

SMOKED MEATS—Breakfast bacon, 11½ to 12c.; rolls, 8¾c.; hams, large, 9½ to 10c.; medium, 10½c.; small, 11c.; shoulder hams, 8½ to 9c.; backs, 11½ to 12c.; with 1c. less for all meats out of pickle.

LARD—Pure Canadian, tierces, 7¼c.; tubs, 7½c.; pails, 7¾c.

BARREL PORK—Canadian heavy mess, $15.50; Canadian short-cut, $16.50 clear shoulder mess, $14.50.

DRESSED HOGS—We quote: $6 for heavy, and $6.15 to $6.25 for light hogs.

FISH AND OYSTERS.

Business is good, with prospects for the Lenten season's trade good. Ciscoes are scarce. Fresh trout and Manitoba frozen whitefish are ½c. cheaper than last week. We quote: Oysters, $1.25 per gal.; fresh trout, 6½ to 7c. per lb; steak trout, 7c.; fresh steak cod, 6 to 6½c. per lb.; pickerel, 6c. per lb.; pike, 4 to 5c. per lb.; perch, 3c. per lb.; fresh herring, 3½c. per lb.; Labrador herring, $5.50 per bbl. and $3 per half-bbl.; split herring, $5 per bbl. and $2.50 per half-bbl.; sea herring, $1.25 to $1.35 per 100; boneless codfish, 3½ to 5c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), $2.50 per keg; ciscoes, 75c. to $1; Manitoba frozen whitefish, 6½ to 7c. per lb.; smelts, No. 2, 4c.; No. 1, 6c.; extras, 10c.; flounders, 5c. per lb.. haddies, 5½ to 6c. per lb.; fresh haddock, 5c. per lb.; pan frozen haddock, small, 4c.; large, 5c. per lb.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The principal offerings on the grain market are wheat. barley and oats, though rye and peas are also offering freely. Red wheat has advanced 1c.; goose wheat, 2½c.; peas, 1c.; oats, ½c.; rye, 2c. Manitoba No. 1 hard wheat continues to advance, it now being quoted 5c. dearer than last week. We quote: Wheat, red, 93 to 94c.; white, 86 to 87c.; goose, 86 to 87½c.; peas, 58 to 60c.; rye, 51c.; barley, 39 to 43c.; oats, 36 to 37½c., Toronto freights. No. 1 hard wheat has advanced 3c., and is now quoted at $1.13 to $1.14, Toronto freights; Midland, $1.10 to $1.11.

YES, INDEED!
McLauchlan's CREAM SODAS
in 3-lb. tins, are always nice and crisp, no matter how long you keep them. . . . .
J. McLauchlan & Sons Manufacturers Biscuits and Confectionery Owen Sound

FLOUR—Ontario flour has advanced 10c. throughout, but Manitoba flour is unchanged, notwithstanding the advance of 5c. noted in Manitoba wheat. We quote: Manitoba patents, $5.40; Manitoba strong bakers', $5; Ontario patents, $4.85 to $4.95; straight roller, $4.25 to $4.35, Toronto freights.

BREAKFAST FOODS—No change is noted, the demand continuing active at last week's figures. We quote prices firm as follows: Standard oatmeal and rolled oats, $3.90 in bags and $4.00 in bbls.; rolled wheat, $2.75 in 100-lb. bbls.; cornmeal, $2.50; split peas, $3.50; pot barley, $3.25.

HIDES, SKINS AND WOOL.

HIDES—The situation is unchanged from last week, except that prices have weakened somewhat. We quote: Cowhides, No. 1, 9¼c.; steerhides, No. 1, 9c.; No. 2, 8c.; No. 3, 7c.

CALFSKINS — We quote as follows: No. 1 veal, 8 lbs. and up, 12c. per lb.; No. 2, 10c.; Dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—Business is quiet, with prices steady, at $1.15 to $1.25.

WOOL—There is a fair movement, with the price for pulled wools steady at 20½c. for fleeces and tub-washed.

SEEDS.

The market is in an unsettled contition, as is usual between the falling off of the export demand and the opening up of the home trade. Alsike is quoted all the way from $2 to $4; red clover at $2.50 to $3.50. Timothy is steady at $1 to $1.50 for machine threshed, and $1.75 to $2 for strictly choice to fancy bright unhulled flail-threshed seed.

SALT.

Business is satisfactory, with prices unchanged. We quote as follows: Carload lots, $1.05 per bbl., and 65c. per sack; less than carload lots, $1.10 per bbl., and 70c. per sack. At the wells we quote: F.O.B., barrels, 75c.; sacks, 45c.

PETROLEUM.

Trade is active, both in Toronto and throughout the provinces. Prices are unchanged. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 14c.; Sarnia water white, 15c.; American water white, 17½c.; Pratt's astral, 17c. in bulk.

MARKET NOTES.

Canadian onions are 5c. cheaper.

Eggs have advanced 1c. per dozen.

Canned salmon is 6d. per case dearer in London.

Sultana raisins are firmer in the primary market.

Valencia raisins are advancing in the primary market.

Fresh trout and Manitoba frozen whitefish have declined ½c. per lb.

The Dawson Commission Co. expect a shipment of Valencia oranges next week.

A cable advice quotes cream of tartar higher for April than for prompt delivery.

There is a scarcity of all grades of choice dairy, and prices have advanced 1c. throughout. Creamery tubs are 1c. dearer.

A shipment of Valencia oranges is expected next week. The fruit will be 50c. cheaper than that now on market.

W. J. McMurtry, hardware merchant, Galt, who recently added a grocery department to his business, has found the new venture a success.

This has been a good winter for the sale of fruits. One house reports a great increase of business during the last four months over the same period any previous year.

No. 1 hard wheat has advanced 5 to 6c.; red wheat, 1c.; goose wheat, 2½c.; peas, 1c.; oats, ½c.; rye, 2c., on the Toronto market during the week. Ontario flour has advanced 10c. per barrel.

WE ARE PAYING CASH FOR DRIED APPLES

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&c. &c.

WE are constantly stocked with these Necessaries for the Yukon District---which we supplement with everything that experience has proven to be of service, in addition to our unsurpassed supply of general groceries.

The EBY, BLAIN CO.
Limited
WHOLESALE IMPORTING AND MANUFACTURING GROCERS. TORONTO

QUEBEC MARKETS.

MONTREAL, Feb. 24, 1898.

GROCERIES.

THE grocery trade is brightening up materially, and a better volume of business was transacted this week. This is especially the case in tea, for which there has been an active speculative enquiry. Sugar has advanced another ⅛c. at the refineries, but, despite this fact, the range of jobbing values is unsettled, and sales of yellows have been made by jobbers at less than the refiners' inside price. Molasses are firmly held under light stocks, and the same can be said of syrups. Canned goods have also been asked for by jobbers, especially tomatoes and corn, which is considered an indication that some people want them.

SUGAR.

The sugar market continues to advance, refiners announcing another rise of an ⅛c. per lb. to-day in the price of both granulated and yellows. Despite this fact, however, the situation in a jobbing way continues unsettled, and though some of the wholesale houses have advanced their level others have not and are selling at identically the same prices as the refiners are asking this week, and we quote: Standard granulated, 4 7-16c.; Canadian German granulated, 4 to 4⅛c.; imported European granulated, 3 15-16c. and domestic yellows, 3 11-16 to 4c. In fact, in several cases we hear that a lower inside price has been accepted on yellows this week than the refiners are asking, viz. 3⅝c. In New York, the market is strong, and in London cables quote the market firmer for cane, and beet also rather dearer.

SYRUPS.

Trading in syrups from first hands is quieter than it was, but this is due more to the small stock in refiners' hands than any other cause. Dark grades are scarce and firm at 1⅞ to 2c., while brights are held at 2¼ to 2½c.

MOLASSES.

There is no special change in the situation of molasses. As stocks are exceedingly light, the undertone of the market is strong. Demand from country points has also picked up during the week, so much so that supplies in wholesale grocers' hands are steadily diminishing. There is nothing new from the islands in addition to what has already been published. We quote: Barbadoes, puncheons, 28c.; barrels, 30½c.; and half-barrels, 31½c. per gallon; car lots 1c. less, and Porto Rico, 26 to 27c., according to quality.

CANNED GOODS.

Canned goods are steady, with little change to report. Some fair lots of salmon and tomatoes have left first hands here this week, which may be taken as an indication that some jobbers want supplies. We quote as follows: Tomatoes, $1.10 to $1.25; corn, 90c. to $1; peas, 90c. to $1.15; peaches, $1.75 to $1.90 for 2's; raspberries, $1.50 to $1.90; strawberries, $1.75 to $2, according to brand and quality; cherries, $2.30; apples, gallons, $2.60 to $2.75; 3-lb.do., $1.10 to $1.20; salmon, $1.20 to $1.25 as to brand; lobsters, $11; French sardines, $10.25 to $11 for extra brands, and $8 to $9 for ordinary; Canadian do., $4.25 to $4.50.

TEAS.

There has been a decided improvement in the enquiry for teas, and the market is more active, with a larger volume of busithan for some weeks past. This business is of a speculative nature, in anticipation of a duty on teas. The call has been chiefly for teas from 14 to 16c., and over 3,000 packages have changed hands since the first of the month. Several small lots of better grades have also been placed. We quote: Young Hysons, 18c. for low grades, 24 to 28c. for mediums and 30 to 40c. for good to finest;

China Congous, 10 to 17c. for mediums and 25 to 50c. for better grades; Japans, 13 to 17c. for mediums and 28c. for higher grades; Indians and Ceylons, 17 to 20c. for mediums and 35 to 65c. for higher grades.

SPICES.

The spice market exhibits a much firmer tone, and higher prices are asked, both in the case of black and white pepper, as it would cost an advance to lay them down. Demand, however, is not particularly brisk. We quote: Black pepper, 11 to 15c.; white pepper, 19 to 25c.; pure Jamaica ginger, 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, 25 to 27c.; do. best, 30c.; allspice, 14c.; and nutmegs, 50 to 90c.

COFFEE.

Demand for coffee is slow, but though this is the case, values show no change. We quote: Maracaibo, 12 to 15c.; Santos, 10 to 12c; Rio, 10c.; Mocha, 25 to 28c., and Java 25 to 30c.

RICE.

The rice market rules very firm, but demand is of a moderate kind. We quote: Crystal Japan, 5c.; standard B rice $3.50 to $3.75; Patna, $5 to $5.50; Carolina, $6.75 to $7.75; choice Burmah, $4 to $4.25, and Java kinds, $4.25 to $4.50.

DRIED FRUIT.

The currant market rules quiet and prices are firm. There has been some enquiry from importers regarding figures for spring importation from London, but nothing has been done in this connection. We quote: Fine Vostizzas, 6½c.; Patras, 6¼c.; choice Filiatra, 6c.; half-cases, do., 5⅞c.; half-bbls., 5⅜c.; fine Provincials, 5⅜c., in half-cases.

There is no change in Valencia raisins, and prices are steadily held, selected and layers being rather firmer. We quote: Off-stalk, 4½c.; fine do., 4¾ to 5c.; selected, 5¾ to 6c., and 4-crown layers, 6 to 6¾c.

California raisins are firm, because choice quality is difficult to obtain. We quote 3 and 4-crown fruit stiff at 7¾ to 8¾c. respectively.

There have been some arrivals of Oregon prunes, and they sell well at 7 to 9c., according to size, there being none of these offering smaller than 40's. French prunes are steady at 4½ to 5½c., while Austrian are stiff at 6½ to 7c. California prunes range all the way from 5 to 10c. as to grade and size.

Dates continue steady for sales from stock on spot at 5 to 5½c., but to-arrive offers have been made that are the equivalent of 4½ to 5c.

Figs are steady. We quote: Eleme, 10-lbs., 10 to 11c.; case lots, 9c.; 12-oz. boxes, 7½c.; 14-oz. boxes, 9c., and bags, 4 to 5c.

Dates are dull and easy at 5 to 5½c.

NUTS.

There has been a fair trade in nuts, and prices are steady. We quote: Grenoble walnuts, 10½ to 11c.; Marbots, 9 to 9½c.; Tarragona almonds, 8½ to 10c.; shelled almonds, 20 to 22c., and shelled walnuts, 16 to 18c.; Sicily filberts, 7 to 8½c., and pecans, 9 to 10c.

GREEN FRUIT.

There has been a quiet, seasonable trade in green fruit. We quote: Jamaica oranges, $5 to $5.50; California navels, $3 to $3.50; do., seedlings, $2.25 to $2.50; Valencia, $5.50 to $6; Florida, $4.50 to $5. Lemons, $2 to $3; pineapples, 25 to 50c. each, and cranberries, $7.50 to $8 per bbl. for Cape Cod, and $8.50 to $9 for Nova Scotia; strawberries, 50c.; bananas, $1.75 to $2, and tomatoes, $3.50 per carrier.

DRIED APPLES.

Continue the same at 5 to 6½c., with evaporated 9 to 10c.

APPLES.

Quiet and steady at $3 to $4, as to grade.

FISH.

The recent spell of mild weather did not improve the condition of the fish market any. The demand has only been of a limited character, and sales principally in small lots to fill actual wants. Stocks of all lines, except salmon, are large, and in excess of the requirements of the trade, consequently, an easier feeling prevails, and although no actual decline in prices has taken place, still, holders are disposed to make cuts; in fact, they state that values for some lines are purely nominal for the present. This season, as well as in former years, nearly every branch of the trade has taken a hand in handling fish during the winter months, especially the wholesale grocery and provision trade, and the result is that the business is often demoralized, as it is at present. Haddocks and cod in case lots are selling at 2¾ to 3c. per lb.; steak cod, 4c.; smelts, 4 to 6c.; Manitoba dore, 5 to 5½c.; pike, 3 to 3½c.; white fish and trout, 6½c.; fresh frozen salmon, 12c.; fresh herrings, large, $1.40; medium, $1.20 per 100; and tommy cods, $1 to $1.10 per bbl.

In pickled fish there is no new feature to note, except that the stock of salmon is light, and prices are firmly held at the advance noted last week. We quote as follows: Green cod, No. 1, large, $4 to $4.25; No. 1, ordinary, $3 to $3.50; No. 2, $2.25 to $2.40; herrings, No. 1, N.S., $4.25 per bbl., and $2.10 to $2.25 per half-bbl.; Cape Breton, $4.50 to $4.75 per bbl.; B.C. salmon, $11.75 per bbl.; No. 1 trout, $4 to $4.25 per half-bbl.

Trade in smoked fish is quiet, and values show no change. Haddies are now selling at 5½ to 6c. per lb.; new Yarmouth bloat-

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OF EDINBURGH AND LONDON

53 St. Francois Xavier Street MONTREAL

ers, $1.25 per box of 75 fish, and smoked herrings at 10c. per box.

The movement of preserved fish is exceedingly small. Dressed codfish are selling at $4.25 per case of 100 lbs.; dried cod, at $3.50 per 100 lbs.; boneless codfish, at 4½ to 5c. per lb., and boneless fish, 3c. per lb.

SALT.

Continues quiet. We quote: Coarse Liverpool, in 165-lb. bags, 38 to 45c., and Trepani, $1.10 per bag of 215 lbs.

COUNTRY PRODUCE.

EGGS—A fair jobbing trade was transacted in eggs, and as the offerings of fresh were not in excess of the requirements, prices ruled firm. We quote: Strictly new laid, 19 to 20c.; Montreal limed, 15c.; western limed, 12½ to 14c., and cold storage, 11½ to 13c. per dozen.

POULTRY—The receipts of fresh killed poultry were small and the market was quiet and firm. Fresh turkeys sold at 10c.; chickens, 8 to 8½c.; ducks, 8½ to 9c., and geese, 7c. per lb.

BEANS—The market for beans is quiet and easy at 75 to 80c. for primes, and at 95c. for choice hand-picked per bushel.

HONEY—The demand for honey is slow, and prices are unchanged. We quote: White clover, 12½c.; dark clover comb, 10 to 10½c., and dark, 7 to 8c.

POTATOES—The market for potatoes is firm, 60 to 62c. per bag of 90 lbs., in car lots, and at 70 to 75c. in a jobbing way.

PROVISIONS.

The local provision market was quiet, and, although the feeling was easier, prices as yet show no actual change. The volume of trade doing is small. We quote as follows: Canadian pork, $16.50 to $17 per barrel; pure Canadian lard, in pails, at 8 to 8¼c., and compound refined at 5½ to 5¾c. per lb.; hams, 11½ to 12½c.; bacon, 12 to 12½c. per lb.

DRESSED HOGS.

A fair jobbing trade was transacted in dressed hogs, and prices were unchanged at $6.75 for light weights, and at $6.25 to $6.40 for heavy per 100 lbs.

The London Grocers' Gazette, under date of February 12, says: "With a quiet market ruling, the absence of arrivals this week is not so noticeable as it might be under more pressing circumstances. For what is offering there is a steady, but quiet, response at about late rates. Here, again, lean selections have first call. Fat is selling more freely, low prices tempting buyers of such. Quotations range as follows: Lean, 45 to 58s., and stout and fat, 42 to 46s."

FLOUR, FEED AND MEAL.

There was a fair demand for flour, and the market is moderately active with the feeling somewhat firmer. Orders were on the market for 10,000 sacks of Manitoba strong bakers' at $4.90, but the buyer stated that he could not fill it as no such quantity was available at the above figure, and one of the sales of 1,000 sacks which was made on Friday at the above price was also cancelled to-day. Sales of Hungarian patent were made at $5.45, and Glenora Manitoba strong bakers' at $5.05. We quote: Winter wheat, patents $4.75 to $5; straight rollers, $4.60; bags, $2.25 to $2.30; best Manitoba strong bakers', $4.90 to $5.05; second do., $4.50, and low grades, $2.70; Manitoba spring patents, $5.30 to $5.45.

There was no change in the situation of the oatmeal market, business being quiet, and prices firm for rolled oats at $3.90 per bbl., and at $1.90 per bag.

GRAIN AND FEED.

There was no material change in the situation of the local grain market. The undertone was firm in sympathy with other markets, and prices were fully maintained. The volume of business transacted was only



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Patented in Canada, Oct. 16, 1897.

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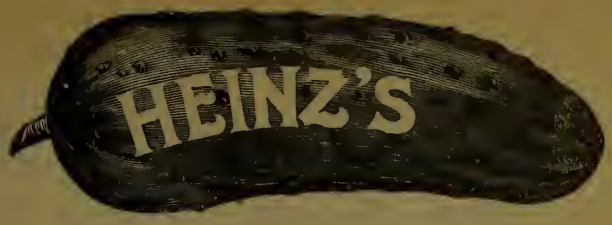
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fair, and the market on the whole was quiet. There was demand for No. 1 hard Manitoba wheat for milling purposes, and 97c. was bid afloat Fort William, but the offerings were small. No. 2 white oats, in store, sold at 34 to 34½c. for export, and at 35c. for local account, with 36 to 36½c. asked afloat May delivery. Peas rule firm at 68½c. afloat, May delivery. Buckwheat was unchanged at 41 to 42c., and barley at 41c. ex-store. Ontario red wheat, along the line, sold at 92 to 93c., and white at 90 to 91c.

The feeling in the feed market is very firm, and the demand is good. We quote: Ontario bran, $14; shorts, $16 per ton in bulk; Manitoba bran, $15, and shorts, $17 to $17.50 per ton, including bags.

The demand for hay in small lots continues fair, and the market is moderately active and steady. We quote: No. 1 at $10.50, and No. 2 at $8 to $8.50 per ton in car lots.

CHEESE AND BUTTER.

The deadlock in cheese continues, and the amount of new business put through is so small that it is difficult to arrive at any reliable quotation. Of course, the pessimists assert that cheese can be bought at all sorts of low prices, but it is worthy of note that when they are asked to name any quantity that they are willing to sell at the bargain prices they name, their mood changes. In fact, to be plain, it is a pure matter of opinion. Prices have had a terrible slump since the first of the year, so great, in fact, that it is surprising that the low prices at which cheese are now selling in Great Britain does not encourage consumption. The mail advices to hand do not indicate much change in this respect, except that London letters express the hope that the low existing rates for Canadian will continue to stimulate the consumption, and hold the market together. They add the encouraging information that consumption is certainly passing, but that no improvement in price can be noted. Prices there are very close, there being only 4s. difference between the lowest price and the figure obtainable for finest, viz., 42s. The Liverpool and Bristol advices are less encouraging, noting only a small consumptive enquiry.

Butter rules steady under the improved enquiry already noted, and we heard of sales of round lots of creamery to-day at 18½ to 19c. Dairy in tubs sells at 16 to 17c., and in rolls at 15½ to 16c., while held creamery ranges from 17 to 18c.

MONTREAL NOTES.

First arrival of new strawberries came to hand this week. They have been selling at 50c. per basket.

Receipts of bananas are commencing to increase and demand for them is fair at $1.25 to $2 per bunch.

There has been an active speculative business in low-grade China blacks and Japan teas here this week.

Dates from stock are held steady, but offers on goods to arrive have been made this week at 2½c. per lb. less money.

The sugar refiners have advanced their prices another ⅛c. per lb., but jobbers are selling at cost prices here and values are unsettled from second hands.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., Feb. 21, 1898.

WHILE a fair business is doing, there is no large turnover; nor at this season is any expected. Anything that is lacking in the way of an active movement is made up by a strong market. There continues to be a steady upward movement all along the line, but particularly in flour, feed and meal and provisions. In fish, pickled are the firmest line. Spice of all lines are moving up. This, however, is not a large market. In tea, quite a movement is reported. Two or three lots lately sold here, from the States, were turned back owing to quality being poor. Dealers have largely placed their spring orders for chemicals. There is little change in price, but freights are rather lower this year. In bicarb soda, the delivered price will be rather below that for last season.

OIL—This is naturally one of the quiet lines at this season. Dealers are giving particular attention to lubricating oil, and orders for quite a quantity for spring shipment have been placed. In burning oil dealers here get a rather better profit than they get west, although even here in city trade prices are at times shaded. We quote: Best American burning oil, 18 to 19c.;

Canadian water white, 16½ to 17½c.; Canadian prime, 15 to 15½c.; cod oil, 22 to 24c.

SALT—This is a rather quiet time. The winter has seen large shipments of Liverpool coarse salt out of the city, but it has not gone into consumption, and will not for some time. There is also quite a large stock held in the city. There are regular arrivals by steamer. For factory filled the sale is light. In Canadian salt a rather improved trade is noticed. We quote as follows: Coarse, 40 to 45c.; Liverpool factory-filled, 85c. to 95c.; Canadian fine, 90c. to $1 per bag; 5-lb. bags in bbls., $3 to $3.25; 10-lb. bags, in bbls., $2.85 to $3; butter and cheese salt, bulk, $2.50 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartoons, $2 per case of 2 doz.; rock salt, $5 to $6 per ton.

CANNED GOODS—Dealers are inclined not to push sales. They feel there is no need to shade prices, as any change is likely to be higher, and there are no large stocks either here or to draw from. While the chief interest has been tomatoes, corn is looked on as being equally as good stock. In meats, while the market is rather higher, there is little change here, sales being light. Dealers are inclined to cover their needs in oysters, as the tendency is higher. Fruits are still quite low, and, with salmon, are the easy spots in the market. Lobsters are still high, and no change expected. We quote: Corn, 85c. to $1; peas, 90c. to $1; tomatoes, $1.25 to $1.30; gallon apples, $2.65 to $2.75; corned beef, Canadian, $2.35 to $2.50; American, 2-lb. tins, $2.50 to $2.75; 1-lb. tins, $1.45 to $1.50; oysters, 2's, $2.10 to $2.20; 1's, $1.40 to $1.50; peaches, 3's, Canadian, $2.40 to $2.60; 2's, $1.50 to $1.65; American, 3's, $2 to $2.25; pineapple, $2.25 to $2.50; fruits in glass, $4 to $4.25; salmon, $1.10 to $1.20; ditto, flats, $1.25 to $1.30; lobsters, $2.50 to $2.60; haddies, $1.00 to $1.10; clams, $4.50 for 4 doz.; chowder, $2.50 to $2.75 for 2 doz,; scallops, $5.50 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.

GREEN FRUIT—There is a fair business. Apples have some demand for low-priced fruit, but it is hard to get the price asked for best grades. Holders, however, where they have "keepers," are not pushing sales. Oranges move freely. If anything, they are easier. California's are dull sale. They have never been a popular fruit on this market. The Jaffa oranges spoken of last week have but a light sale, retailers preferring the lower-priced first. Lemons keep low, but it is not possible to push sales much. At this season demand is light. A small quantity of West India oranges, grape fruit, etc., was received this week. Malaga grapes and Cape Cod cranberries are about out of the markets. We quote: Lemons, $3 to $3.50; Valencia oranges, $5 to $6, do., California, $3 to $3.75; do., Florida, $4.50 to $5; do., Dominica, $3.25 per bbl.; Jaffa oranges, $4; apples, $2.50 to $4.00; bananas, $2 to $2.25 Malaga grapes, $7 to $7.50; Cape Cod cranberries, $11 to $12 per bbl.

DRIED FRUIT—There is very little stir in these lines. California prunes have a fair sale, but our dealers here hardly appreciate the advance west, and the difficulty is to procure small sizes. This is largely owing to the New York market where prices are lower than on the Coast, cost and freight added. California evaporated fruits do not grow very much in favor and the sale even this year with apples so high, is light. Some splendid fruit in peaches and apricots is offered, the latter have the best sale. Raisins are dull. Currants, which are quite light stock, have a fair sale. Prices are firmly held. Apples, dried and evaporated, hold their price and have but a fair demand. Onions are rather higher. We quote: Valencias, 5 to 5½c.; California L. M., 3-crown, 6½ to 6¾c.; London layers, $1.40 to $1.50; Imp. cabinets, $1.75 to $1.80; black baskets, $2.25 to $2.30; Dehesa layers, $2.50 to $2.75; currants, cases, 6 to 6⅛c.; bbls., 5⅜ to 5⅝c.; cartoons, cleaned, 7¾ to 8c.; bulk, cleaned, 6¾ to 7c.; prunes, boxes, 4½ to 10c.; dates, 5 to 5½c.; dried apples, 6 to 7c.; evaporated apples, 9½ to 10½c.; onions, $2.20 to $2.25 per bbl.; cocoanuts, $3.50 to $4 per 100 lbs.; figs, 8 to 10c.; Sultana raisins, 9 to 10c.; Malaga loose muscatels, 3-crown, 6½ to 6¾c.; 4-crown L. M. Californias, 7½ to 7¾c.; seeded muscatels, 1-lb. cartoons, 11 to 12c.; new Valencias, layers, 5¾ to 6c.; citron peel, 18c.; lemon peel, 12c.; orange peel, 13c.

SUGAR—There is not much doing. Our dealers are a little backward this spring in buying large stocks. It may be this is the year they should buy. The market is firm. We quote: Granulated, 4⅜ to 4½c.; yellows, 3⅜ to 3⅝c.; Paris lump, 5½ to 5¾c.; powdered, 5¼ to 5½c.

MOLASSES—Little, if any, change is noticed. No large business is reported. Stocks here are limited and the feeling favors higher figures, particularly for best grades, which are about limited to Barbadoes and Porto Rico. We quote: Barbadoes, 25 to 27c.; Porto Rico, 27 to 30c.; New Orleans, bbls., 28 to 32c.; Antigua, 22 to 23c.; St. Croix, 20 to 22c.

DAIRY PRODUCE—Something which seldom happens occurred during the past week, namely, the bringing of eggs to this market from Montreal. The quantity, however, was small. Prices here are rather lower, and the market is inclined to be easy. While butter shows no change, signs are not wanting of an improved market. Creamery is having a better sale. There is a demand for right quality. Cheese is still dull and low. We quote: Dairy butter, 15 to 18c.; creamery, 18 to 20c.; prints, 20 to 22c.; cheese, 9½ to 10c.; eggs, 19 to 20c.

FISH—While there is a rather better demand noted, the sale is hardly as large as expected at this season. Dry cod show no change. Pollock is still high and scarce. Pickled herrings are marked up. There are vero few coming to hand. Smoked are also small stock, but price and demand show little improvement. Frozen fish business has been light this winter, supply, particularly of herrings, being limited. Receipts of lobsters are light. All the best are shipped direct to the American market, where at this season high prices are obtained. For other sizes there is a large demand for canning. We quote as follows: Large cod, $3.25 to $3.50; medium, $3 to $3.25; pollock, $1.90 to $2.00; pickled herring, $1.85 to $2.00 per half-bbl.; smoked herring 6½ to 7c.; Canso, pickled, $5 to $5.25 per barrel; boneless fish, 3 to 4½c.; cod, 5½ to 6c.; frozen cod and haddock, 2 to 2½c.; herring, 75c. to 90c.; smelts, 4 to 5c. per lb.; finnan haddies, 4 to 4½c.; lobsters, 8 to 10c.; small 3 to 5c.

PROVISIONS—In clear pork our market continues dull, with prices lower than goods could be replaced. Stocks are getting low, and higher prices must rule. In mess pork the price is now as high as clear. There is light sale for beef, with market firm. Lard keeps high, with a good demand. Western dealers are not offering freely. We quote: Clear pork, $14.50 to $15; mess, $14.00 to $14.50; plate beef, $13.50 to $14.50; hams, 11 to 12c.; rolls, 9½ to 10c.; pure lard, 8 to 8½c.; compound, 6½ to 7c.

FLOUR, FEED AND MEAL—The interest of the week has been around flour, particularly Ontario grades. While dealers are not inclined to follow the market very high, they are buyers at shaded figures. Millers atsay th if wheat holds prices must go still higher. Oatmeal is moving up, and oats also are quoted higher. It would look as if prices would still further advance. Even cornmeal, which was so long held back, has joined the procession, and is quoted higher this week. Beans seem uncertain, but the present tone is firmer. Feed is scarce and high. Barley and peas are also firmer. We quote: Manitoba $5.90 to $6; best Ontario, $5.10 to $5.15; medium, $4.75 to $4.90; oatmeal, $3.95 to $4.00; cornmeal, $2.10 to $2.15; middlings, $20 to $22.00; bran, $18.00 to $20.00; hand-picked beans, $1 to $1.05; prime, 90 to 95c.; barley, $3.25 to $3.35; round peas, $1.25; split peas, $3.25 to $3.50; yellow eye beans, $1.75; oats, 38 to 42c.

ST. JOHN NOTES.

The smelt season has been extended to the 28th inst. Shipments have not been as large as usual.

Mr. A. O. Hastings, representing the Lake of the Woods Milling Co. was in the city last week. Few travelers coming to St. John are as popular as Mr. Hastings.

Cable rates to the West Indies, which have always been so very high, have been reduced upward of 73c. per word. The C.P.R. is now charging from 48c. to $1.49, according to destination.

Mr. Fred. Armstrong is to take the place of Mr. Hewatt as agent here for the Dominion Atlantic railway. Mr. Armstrong is a St. John boy, and his friends will be much pleased to see him back. Mr. Hewatt goes to Kentville, N.S.

The new steamship company, which intends putting on three large new steamers between New York and St. John, is to be called the Manhattan Steamship Co. These steamers will furnish all that is most modern for the best accommodation of passengers and freight, including cold storage for fresh fish, lobsters, fruit and garden truck.

The quantity of grain offering for export via St. John has been so large that a great deal has had to be refused owing to lack of elevator accommodation. It is said the C.P.R. is about to erect a new million bushel elevator. A large quantity of American goods are exported via our city. Out of a cargo valued at $155,342 no less than $58,876 was United States produce.

Guaranteed to keep in any climate.



DO YOU WANT

the bulk of the family trade in your district? If you do, send us an order at once for OWL BRAND CONDENSED MILK as a leader. It is a sure winner. Everyone is so well satisfied with it you are sure of having a repeat order. We guarantee it to keep in all climates.

The Canada Milk Condensing Co. - Antigonish, N.S.

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Reserve Fund..... 1,500,000

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Toronto—Dundas street, corner Queen.
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Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

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Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions, 1897. Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

Lytle's White Wine Vinegar
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as well as Lytle's Jams, Jellies, Pickles Sauces and Marmalade

Were awarded the Bronze Medal

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This is proof positive that they're good.

T. A. LYTLE & CO.
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Californian . . Evaporated Fruits

GET OUR PRICES BEFORE BUYING

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Ivory Bar Soap

THE BEST MADE

Extra Choice

Hams Bacon
Pure Lard
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PARK, BLACKWELL & CO. Limited
Pork and Beef Packers,
TORONTO

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A shipment of our quality just to hand.

PERKINS, INCE & CO.
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Quality Equality

"Excelsior"

EASILY THE BEST.

Uniform Reliable
Exquisite Delicious

Supersedes all ordinary

Coffees

Todhunter, Mitchell & Co.
Coffee Specialists.

Roasting by Patented Process.

MANITOBA MARKETS.

WINNIPEG, Feb. 19, 1898.

SO FAR as the general aspect of trade is concerned the week has been a quiet one, with few, if any, changes. The city has been crowded with strangers attending the various conventions, but, as they were chiefly farmers, their visit effects the retail rather than the wholesale trade. As the deliberations of these conventions are of interest to all engaged in the handling of perishable food products, space is given to them elsewhere.

In canned goods, though there has been no direct advance in price, the market is stiffer than last week, with a tendency to hold for higher figures. Merchants here now seem fully alive to the fact that they have a good thing in the canned vegetables they hold and are preparing to make the most of it.

CURED MEATS.—This market still remains very firm, with steady sales. Prices run about as follows: Hams, smoked, 11½c,; bellies, ditto, 11½c.; backs, 10½c.; shoulders, ditto, 8½c.; spiced rolls, 9c.; hams, American, 11c.; dry salt long clear bacon, 8¾c.; short clear, American, 8½c; square cut shoulders, 8½c.; boneless, 8½c,; backs, 9½c., and smoked clear bacon, 9¾c.

LARD—Pure, 20-lb. pails, $1.70; 50-lb. pails, $4.15; 3-lb. tins, per case of 60 lbs., $5.75. Among pork sundries French breakfast sausage is now being offered at 8c. per lb.

FISH—Market quiet, assortment offered fair. Finnan haddies 7c.

BUTTER—Market good. Dealers are paying 16c. point of shipment for round lots strictly first-class dairy. In fact, anything not strictly first-class is very difficult to dispose of. Creamery is, of course, scarce just now. The product of the Government dairy scheme is handled by a local dealer, and is sold at 23c. for 56-lb. boxes, and 23½c. for 28-lb. boxes. This is the regular price for any creamery being handled.

CHEESE—Very small amount of this product on the market, and prices are high and firm. Large, 10½ to 11c.; small, 11¼ to 12c.

EGGS—There has been a scarcity of eggs this week, and dealers are offering 17c. for strictly fresh gathered eggs. It is understood the scarcity is only temporary, and as the weather is very mild and there are a number of offerings from American houses, the price will be likely to drop before the end of the week. Strictly new-laid eggs retail at 35c. per doz.

GREEN FRUIT—Market very quiet, with but little change in the bill of fare. Strawberries, tomatoes, and cucumbers from Florida are showing in very limited quantities in the retail stores, and come in chiefly by express from the south, and, after the manner of such articles, are as lacking in flavor as they are high in price. Really fancy apples are getting scarce, with every indication of an advancing market; but doubtful stock is all too plentiful. Northern spies, $4.50 per bbl.; southern red stock, $4. It is probable that by the end of the week both these will rule 50c. higher. The orange market is somewhat difficult to set a price, and the varieties offered just at present are very numerous—$3.75 to $4 is a safe market, while the same conditions and prices apply to lemons. Bitter oranges are $7.80 per case. Florida celery is still arriving in freely and finding a ready market, some 100,000 bunches having sold from 75c. to $1.50 per doz. Bananas are more plentiful and very superior in quality, price ranging from $2.75 to $3.25 per bunch, according to size. Cranberries (frozen stock) are $5.50 to $7 per barrel. Onions have been very scarce in the city, but a carload arrived from the south on Saturday.

SUGAR—Market steady and firm; 5 1-6c. granulated, and 4½c. bright yellow.

EVAPORATED AND DRIED FRUITS—Without change.

CANNED VEGETABLES—Tomatoes, $3; corn, $2; peas, $2.

BUTTER AND LIVE STOCK IN MANITOBA.

LAST week Winnipeg was brimful of conventions, and talkee, talkee the order of the day. The annual poultry show increases in interest and the number of exhibits as time passes. And what is more to the point, the breeds of all classes of poultry are improving. Fully 1,000 birds were on exhibition in Fonseca hall. The judge was Mr. S. Butterfield, of London, Ont., and he found time after his arduous labors to say many flattering things of the progress made by Manitoba breeders. The show was open all week and had many hundreds of visitors. Perhaps the fact that we pay 40 and 45c. per dozen for fresh eggs in the winter time lends peculiar interest to a poultry show.

The 12th annual convention of the Manitoba Dairy Association opened in the city council chamber, on Tuesday evening. The special feature of this convention was a conference of creamery men who came prepared to give facts and figures in regard to the cost of making butter in the various sections of the province, the possibilities of lightening the cost, and kindred matters. The creameries represented were: Souris, Pilot Mound, Oak Lake, Carberry, Birtle, McGregor, Macdonald and Newdale. This conference developed four points: 1st. The greatest expense in the manufacture of creamery butter is hauling cream. The greatest difficulty to overcome is want of loyalty on the part of patrons. The average of the butter qualities is not yet high enough, but, in spite of these things, creamery butter making is a profitable industry to the province and the men engaged in it. The make of butter in the province for the year was shown to be: Creamery, 987,179 lbs.; dairy, 1,410,285; or a total of 2,397,464 lbs. The average price obtained for creamery was 18c., and for dairy 13c. The total make of cheese from factories was 987,007 lbs., which averaged 8½c. per lb. The convention remained in session all day Wednesday.

On Wednesday there was also a joint meeting of the dairymen, pure bred stock and sheep breeders, at which Mr. McKay, of Indian Head; Dr. Gordon Bell, of Winnipeg, provincial bacteriologist, and Mr. J. C. Snell, of Snelgrove, Ont., were the principal speakers.

Concurrently with the dairy conventions were held the meetings of sheep and swine breeders. An important paper read and thoroughly discussed was "The pig the packers want," by Mr. Andrew Graham, of Pomeroy.

On Thursday came the deliberations of the Pure Bred Stock Association, which were both interesting and important, and on Friday the Horticultural Society held their annual, at which the prohibition of fruit from the States was thoroughly threshed out and the following resolution passed—on motion of Mr. Whellams, seconded by Mr. Stephenson:

That whereas the Parliament of Canada has been requested to disallow the importation of fruit and nursery stock from the United States into this country, we, the members of the Manitoba Horticultural Society, desire to express our disapproval of such disallowance, as we consider such restriction would be detrimental to the interests of the fruit growers and consumers of Manitoba and the Territories.

PERSONAL MENTION.

Mr. P. C. Larkin, of the "Salada" Tea Co., is away visiting the Buffalo, Pittsburg, and Boston branches, and intends opening a branch in Albany, N.Y.

C. R. Dixon, who represents Lucas, Steele & Bristol in the Northwest, makes Calgary his headquarters. Mr. Dixon spent a couple of weeks in Hamilton early this year.

Mr. Komada, of Kobe, Japan, is in Toronto this week paying his respects to the wholesale trade. He is accompanied by Mr. Alex. Anderson, of S. H. Ewing & Sons, Montreal.

Laporte, Martin & Cie. are offering the "genuine" article in Labrador herrings, price is a trifle higher than the ordinary quality.

Klondyke suppliers should try a sample order of Knore's soups and bouillons, they will find a full assortment at Laporte, Martin & Cie.'s.

"Crushed" Java and Mocha coffee is one of the specialties of the Eby, Blain Co., Limited, which has been proven a profitable line to handle by the trade.

"Our price for 'Pons' fancy molasses has been cut right down," say Laporte, Martin & Cie. "We have to clear the lot to avoid another month's storage."

The Eby, Blain Co., Limited, have a fine range of California evaporated peaches in bags, boxes and cartoons, and evaporated apricots in boxes and cartoons, which are meeting with brisk sale.

An advertisement in another column states that the E. B. Eddy Co., Limited, are giving the large discount of 50 and 10 per cent. and upward on paper bags. The company also see that their friends the wholesalers are well protected.

Mr. McLean, of Canada Cocoanut Co., reports that they are kept busy filling orders. He says that they have received a large order for the Klondyke. They are kept so busy that it will be about April 1 before the orders are filled.

TIME IS MONEY

To buy when goods are at the lowest point is what everyone should do, but when the full supply has not been secured under these conditions, to wait until an advancing market has reached the top to replenish your stocks would be recklessness, if not folly.

We might repeat "we told you so" about canned goods, but what is the use? It is not too late yet, and, in spite of the great "Klondike" demand, we have fair quantities to offer yet.

TOMATOES-	5,000 cases	Aylmer Belleville Lakeport Windsor De Salaberry and our own brand ("VALLEYFIELD") C L F C Already well-known to be the highest grade.
CORN-	3,200 cases	Aylmer Belleville Aylmer "Honey Drop" and C L F C
PEAS-	1,500 cases	Aylmer Belleville Delhi and Little Chief
BEANS-	350 cases	Log Cabin and Little Chief
APPLES-	Gallon. 1,500 cases 3-lb. 290 cases	Little Chief and Simcoe Lakeport and West Lorne

We have the best brands of domestic fruits, imported vegetables, and fish.
Special brands of fine French sardines, packed in pure olive oil, unsurpassed in quality.
Our assortment of salt fish is complete.

Our prices are right—ask for them.

L. CHAPUT, FILS & CIE., MONTREAL

TRADE IN OTHER COUNTRIES THAN OUR OWN.

QUITE a number of refrigerators of Florida strawberries arrived during the week, and the contents met good sale at a general price of 75c. per quart, occasionally 80 to 85c. on extra fancy quality berries, but very seldom.—Fruit Trade Journal.

It is estimated that the total number of acres under cultivation in Queensland last year was 364,000, as against 323,000 in 1896. During the last twelve months 93,700 acres of sugar cane were planted, and the produce of 83,500 acres were crushed, yielding 105,000 tons of sugar. There were 54,000 acres under wheat, which produced 813,000 bushels, as compared with 36,000 acres and 601,000 bushels in 1896.

The exports of tea from India from April 1, when the season begins, up to December 31 last, have been officially reported as 121,140,000 lbs., as against 117,390,000 lbs. for the corresponding period in 1896. The exports from Ceylon for the whole of last year, January to December, inclusive, have been officially reported as 99,000,000 lbs., as against 94,750,000 lbs. for 1896.

P. Ruhlman & Co., of New York, report under date of Feb. 18: "Receipts of oranges have been very heavy this week and by a large majority inferior grades. Many of the Californias showed the effects of recent cold weather, much of it showing up very light, which is the usual effect of frost. Another great objection is the extreme small sizes in both navels and seedlings. The highest price reached for navels during the week is $3.55, except the Thomson improved, which sold at $4 to $5."

Arrivals of Sultana raisins at Liverpool from the commencement of the season to Feb. 1 amounted to 563,515 packages, as compared with 577,642 packages for the corresponding period last year.

BRITISH MANUFACTURERS AND THE SUGAR BOUNTIES.

Chas. J. Coates, under date of Barbados, January, 1898, writes The British Trade Journal as follows:

"In common with every planter, merchant and commission agent in the West Indies, we are looking out anxiously for signs of relief to the sugar industry on the part of the Imperial Government. Following the examples of Demerara, Trinidad, and the other islands, Barbados had a large public meeting a few days ago, at which the resolutions detailed in the accompanying printed sheet were passed, and the petition to the House of Commons will be going home next mail. In the words of our Governor, 'a fair field and no favor,' is what we want for sugar in the British markets; and when it is remembered that the West Indies are not the only British colonies dependent upon sugar for their prosperity, it is difficult to think that nothing will be done by the Imperial Government to remedy the present state of affairs.

"In the meantime depression and stagnation of trade are evident throughout the islands, and British manufacturers are losing their hold on the buyers here to the gain of the Americans. With the first indication, however, of a return of the time when the British markets shall be open to cane sugar, an immediate revival of trade can be expected, in which British manufacturers will again get their full share; and we do not doubt but that your influential Journal, with the interests of British manufacturers so evidently at heart, will do everything in its power to bring about this desirable result."

THE TOBACCO SITUATION.

The following is taken from a Louisville, Ky., report: "The market is higher—higher on every grade so far as Burley is concerned and better for some dark types. A notable advance has been made in good leaf, the price of $26 being obtainable for one hogshead, and many sales being reported at $18 to $21. On good to fine the price is probably $2 a hundred higher than a week ago. The low grades have also been very strong, especially colory trash, such as sells from $5 to $7. More good tobacco has latterly been offered than for two week, and some fine crop averages were made. The hogshead which brought $26 was made a record since, in addition to being by $3.50 the highest price reached in any market on the 1897 crop. It was a full-bodied colory leaf, exceptionally fine. Receipts have fallen off surprisingly, chiefly because of the cold weather of past few weeks. The number of hogsheads, including warehouse transfers, that came in last week was only 1,830, against 4,277 for the same week last year and 5,004 in 1896. Farmers and agents agree that most of the crop has already been shipped. It seems that the trade is beginning to realize the shortage and, warehousemen are now of the opinion that all the crop will be taken at high prices. Farmers are preparing to plant heavily."

BRITISH TRADE FOR JANUARY.

The British Board of Trade returns for the month of January show the declared value of goods, imported during the month, amounted to £39,919,491, against £39,775,668 in 1897 and £38,473,856 in 1896. Of foreign and colonial merchandise exported in the month the value was £4,682,661, against £4,154,985 in 1897 and £4,806,384 in 1896; and of British and Irish produce and manufactures £19,231,404, against £10,786,236 in 1897 and £21,146,491 in 1896.

As regards the imports, the chief feature is the large fall, in both quantity and value, of raw materials for textile manufactures. This decline is specially marked as to cotton, sheep's wool, jute, flax and hemp. Cotton and jute have fallen very much in price, and this factor has much to do in causing the value of this class of goods to be £3,264,000 below the total of last year.

As regards the exports of British and Irish produce, the classes which are higher in value are living animals, raw materials, metals, miscellaneous articles and parcel post, while yarns and textile fabrics and machinery and also apparel show heavy falls, while articles of food and drink and chemicals are less, but only to a small extent. Sheep's wool continues to be taken more freely for the United States and Canada. The price of both cotton yarn and piece goods are less, and, notwithstanding an increase of over 2½ million yards of piece stuffs, the value is reduced by as much as £212,000.

SALMON OUTLOOK FOR 1898.

Reviewing the canned salmon situation on the Coast, The San Francisco Herald of Trade says, in its issue of February 11: "The market is practically unchanged, and confined to straggling orders. There are all kinds of reports afloat, but we fail to have any verified. They come from bulls and bears alike, but this generally obtains just before the commencement of a new season. Preparations are being made by canners on the Columbia river for this year's campaign. It looks now as if the pack will be less than 1897, unless there is a larger deposit of snow on the mountain ranges up north than is reported at present. High water in the Columbia river causes large runs of fish. They are still trying to effect a combine on that river. It is not at all likely that the phenomenal runs on Fraser river will be repeated this year, for they come in cycles. The Pacific Steam Whaling Co. received the past week 18,297 cases from Hunter's bay, which is the last of their Alaska pack in 1897."

DRIED FRUITS AND THE KLONDYKE.

Regarding the situation in dried fruits on the Coast The San Francisco Herald of Trade says in its issue of Feb. 11: "The

FOR SALE. Boxes Choice Smoked Herrings and Half-Barrels Herrings - - Choice Prime Beans, Evaporated Apples.

Apply JAS. R. SHIELDS & CO.
Board of Trade, TORONTO



TO WHOM CONCERNED

Several instances have been brought to our notice of where unscrupulous dealers have been offering other makes of Cocoanut as "White Moss," claiming it to be such. We hereby give notice that, in future, all such cases will be dealt with according to law, as the "White Moss" Cocoanut is a registered brand.

CANADIAN COCOANUT CO.
Montreal

THE
Oakville Basket Co.

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

PACKAGE Clothes Pins



All selected perfect Pins, put up in 4 and 6 doz. packages. Time, money and labor saved. Manufactured by

The Wm. Cane & Sons Mfg. Co., Limited
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THE PRESS CLIPPING DEPARTMENT

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The Press Clipping Department, Board of Trade, Montreal

GRIMBLE'S English Malt VINEGAR
Six GOLD Medals

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

SALT

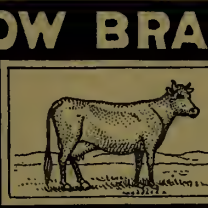
We are always fully stocked with Salt for Butter, Cheese, Table and general use. Send a card for prices or samples. . . . . .

VERRET, STEWART & CO., Montreal - Quebec.

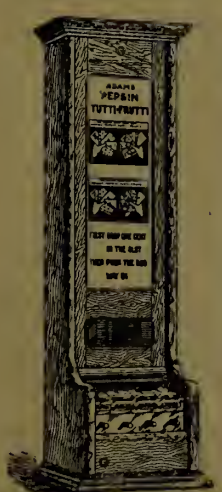
FIRST CLASS RETAILERS SELL

ABSOLUTELY PURE

COW BRAND SODA



GIVE IT A TRIAL



An Automatic Selling Machine to sell Adams' Tutti Frutti. For particulars write, stating your location in your town, to Globe Automatic Selling Co., 13 Jarvis St., Toronto, Ont.

market, while quiet, is not stagnant, for a little trade is passing about all the time. Holders do not seem anyways anxious, but appear firm in their views, believing that distributers in the east will have to come in soon, for from all advices they are carrying light stocks. In our market jobbers will not come in until they dispose of that bought, particularly those that bought freely in expectation of a big Klondyke demand. This call is not expected to set in until about the time for resumption of navigation on the Yukon."

SITUATION IN DATES.

Within the past few days there has been a decided increase in the demand for Persian dates. The retail demand, stimulated by the low prices and the comparatively high cost of other fruits, has been fairly active, and large sales have resulted. Present prices for Persian dates are said to be the lowest on record for this time of the year. The decline is attributed to the failure of the combination formed in London early this season to maintain its control of the market, owing to outside competition. The London clique held prices up till January 1; but after that, it is stated on good authority, it was compelled to relinquish its position as the controlling power, and under the competition from outsiders went to pieces. Since that time the market has been unsettled and easy, with the tendency constantly in buyers' favor, the downward movement being helped on this side by the sharp competition between receivers on a dull market. It has been stated that the receipts of Persian dates this year, so far, were less than those for the corresponding period last year, but on the contrary the statistics of arrivals kept by the Fruit Buyers' Union show that there have been landed here to date nearly as much as was received for the entire season of 1896-97, while a comparison of receipts for the two years from the beginning of the season to February 17 shows a surplus of about 4,000 boxes in favor of 1896 97. On the other hand, it is claimed that the average quality of the stock is better than that imported a year ago, being drier and less apt to turn sour with warmer weather. This fact, in connection with the exceptionally low prices quoted, causes an enlarged demand both here and abroad. Advices just received from London state that there is an active demand for Persian dates, and that prices have advanced 6d. to 1s. on the last quotations.—N.Y. Journal of Commerce.

QUEBEC GROCERS' ASSOCIATION.

At a general meeting of the Quebec Grocers' Association the following officers were elected for the current year:

President—A. Greniet.
Vice-president—E. Clark.
Secretary—J. Bussiere.
Assistant secretary—J. A. Chabot.
Treasurer—J. A. Moisan
Directors—E. Pouliot, H. A. Pare, M. Boyce, Ch. Riverin, A. J. Turcotte, S. Gauvin. Chas. Martel, Elz. Paquet, H. Delisle, E. Roumilhac.

THE CURRANT MARKET.

D. PASQUA writes as follows regarding the currant market in Greece under date of Feb. 3, 1898. The following table shows our total exports to 31st ult., as compared with the same period of last year:

	Season 1897-98. Jan. 31. Net tons.	Season 1896-97. Jan. 31. Net tons.	Season 1895-96. Jan. 31. Net tons.
To England including transhipments	52,545	47,855	54,700
To United States and Canada	12,090	13,545	14,165
To Australia	2,800	2,370	2,775
To Holland, Belgium, Germany, Austria	21,605	31,836	42,200
To France	1,145	4,211	6,223
To Russia	.....	19,321	19 341
To Sundries	300	1,900	1,200
Net tons	90,385	120,141	110,484

The s.s. Athenian for Liverpool, left on Feb. 1 with about 100 tons. The s.s. Minna Schuldt for Rotterdam with 900 tons, and the s.s. Julia with 850 tons for London and 150 tons for transit, are sailing this week. These shipments are not included in the above list. No other steamers are on berth.

The stocks in Greece on Feb. 3 are reported to be:

	Tons.
Patras growth	700
Amalias, Filiatras, etc., stored in Patras	2,600
Calamata and district	650
Vlos and district	450
Filiatra and district	1,000
Pyrgos and Olympia	5,000
Ionian Islands	2,000
Campos, Amalias and sundries	600
Total tons	13,000

After deduction of about 2,000 tons required for the retention service, the available stock in Greece for export till new crop is 11,000 tons, against 20,000 tons at same period last year (exclusive of the fruit destined for the retention dues).

Prices have not been very steady during the second half of January, owing to the continued perturbation in the rate of exchange, which has fluctuated between 37 and 38d. per £ stg. The instability of currency is such as to exclude all basis for business with the consuming countries. The fall is sudden and violent, whilst the reaction comes slowly, and when no bills are offered on the Athens market.

A RAISIN-SEEDING PLANT.

The Acme Fruit-Cleaning Co., of 126 Queen street, Montreal, has lately put in one of the most improved raisin-seeding machines, and anticipate a large trade in seeded raisins, as this addition to its plant will enable it to fill a long-felt want in Canada. This industry has been a large and growing one in the United States for the past two or three years, and the Acme Co. is to be congratulated on its enterprise in initiating it in this country.

The company is also going extensively into the business of cooking and drying potatoes for use in climates which will not permit of the handling of this vegetable in its natural state. The potatoes, after having been cleaned, are cooked, shredded, dried and packed in tin boxes, each box containing five pounds of the prepared article, which can be carried with comparative ease and used under all conditions and in all climates without losing any of the value of the fresh article. It requires 100 lbs. of the raw product to make 20 pounds of the prepared, and the company has already booked orders for 40,000 lbs. for Klondyke and other trades.

SYMPATHY FOR THE GROCER.

A CORRESPONDENT of The Hamilton Times, signing himself "Consumer," writes as follows:

I notice the grocers at their last meeting spent a lot of time over the question of giving away calendars. These little souvenirs give great pleasure to many people at Christmas time and ornament otherwise bare walls in poor customers' houses. Why do not these business men (so called) decide at once to make their trade a cash one, instead of unlimited credit, and then the cost of calendars will not bother them? I understand the wholesale dealers having to pay cash for nearly everything they buy, have of late compelled retailers to pay in thirty days for most of their stuff. If this is the case, why on earth do these people give their customers six and at times twelve months' credit? They can't afford it, and are better without such customers. In nine cases out of ten such people spend their money freely in theatre going, summer outings and social extravagance. Retail dry goods, boots and shoes, hardware, etc., sell mostly for cash, and if needful get long credits in buying. Why, then, should the grocer, who has to pay cash, hamper himself accommodating people who should never ask it? If you were to get a peep at the credit column of retailers' books you would be astonished to find the absurdly large sums hundreds of Hamilton people are asking the poor grocer to saddle. I am not a retail grocer, thank goodness, but know of many who are all the time pinched and hard up owing to the unreasonable demands made on them.

A poultry expert has recommended to the Brantford Council that all fowl coming on the market have their heads on so that the inspector be able to determine the state of the birds' health.

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL—COMFORTING

COCOA

In labelled Tins. 14 lb Boxes.

Special Agent for the entire Dominion, C. E. COLSON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.

THE

Genuine Labrador Herring

which we offer has been caught, packed and inspected on the Labrador Coasts. It is different from the so-called **"Labrador"** which is packed in Halifax or Montreal. It is worth while trying a barrel.

Knorr's Soups and Bouillons

are superior articles which should attract the attention of every **"Klondyke"** party. They are delicious, will keep in any climate and are packed in small packages, giving quantity in the smallest possible volume.

Have you tried the Maritime Pure Food Co's

Canned Goods?

We have secured the control of this brand for the Province of Quebec. They will make a very attractive show in your store, being put in elegant package and label, besides which, the quality is second to none on the market.

"We Guarantee the Quality."

Do not forget us when ordering FISH. We have the quality, assortment, and our prices as usual are the lowest.

Write for prices and samples—we never advertise our prices.

LAPORTE, MARTIN & CIE.

MONTREAL.

CLASSIFICATION OF BEEF.

BEEF HAMS.

USUALLY cut in three pieces, from the leg of medium width beeves, packed fresh in barrels 220 lbs. of green meat to the barrel, cured in sweet pickle, according to the formula of the packer similar to hams.

After being cured, this beef is also dried by means of a dry house, to make the dried beef of commerce; put up to suit any market.

BEEF TONGUES.

Cured in sweet pickle, according to the standard of the packer, root of tongue largely taken off, 45 to 50 tongues to the barrel.

EXTRA PACKET BEEF.

Is a light grade of plate beef, packed uniform with proportionate pieces from the rattle; packed in barrels of 200 lbs. and in tierces of 304 lbs.

EXTRA MESS BEEF.

Made from the fore-quarter of light-weight cattle, with due proportion of rib, rump, flank and sirloin, although this formula varies somewhat from different packers who brand their name on extra mess beef.

EXTRA INDIA MESS BEEF.

Cut from the rattle from heavy fore-quarters of fat beeves in nearly uniform 8-lb. pieces, due proportion brisket, standing rib and navel being packed to each tierce of 304 lbs. This is a high-grade, heavy, fat beef, sold largely for export.

EXTRA FAMILY BEEF.

Is from heavy, fat cattle, cut from the rattle, and a heavier grade than plate beef, having a fair proportion of standing rib, brisket and navel cuts distributed throughout the barrel.

Packed 200 lb., used largely for export and is also packed in half barrels and tierces when required.

PLATE BEEF.

Composed of uniform plates, ribs, navels, some brisket, and a lighter grade of beef than family.

AMERICAN SHORT CUT PORK TONGUES.

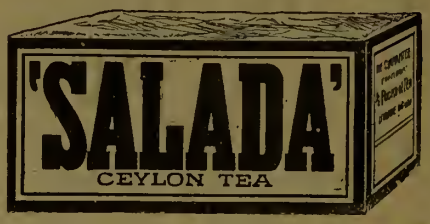
Roots all cut off, cured in sweet pickle. For the American market 200 lb. to the barrel. English market, 224 lb. to the barrel. Cured in mild pickle, according to the formula of the packer, and suited to the needs of any market.—National Provisioner.

THE DUTY ON JAVA COFFEE.

In answer to a request by the collector of Customs at Toronto, the Customs Department has made an interesting ruling in respect to Java coffee. Under the statute, tea and green coffee, when imported direct from the country of growth or production, when purchased in bond in the United Kingdom, are free. Now, the Customs Department rules that Java coffee bought in bond in Holland be considered as coming under the provisions of the tariff, Java being a colony of Holland, and under the same tariff laws.

We Make no Exception to the Golden Rule

Any dealer finding



unsaleable or unsatisfactory in any way whatsoever has only to return same to us, and we will buy it back, paying full first cost and all freight or express charges.

Has any other firm, pushing any kind of Teas, loose or packet, the courage to duplicate this offer?

WHOLESALE AGENCIES . . .
25 Front Street East - - TORONTO
318 St. Paul Street - MONTREAL

BROCK'S BIRD SEED



This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

Golden Leaf Japan TEAS

Best value on to-day's market. Write for samples.

George Foster & Sons
BRANTFORD, ONT.



Announcement



We beg to announce that we have established a factory in Toronto for the manufacture of

"SURE CATCH" STICKY AND POISON FLY PAPER and

"TRUE FRUIT" SYRUPS AND.... .....CRUSHED FRUIT.

These goods are guaranteed to be strictly fine in every particular, and worthy of your confidence. The Syrups are in every way superior, retaining the natural flavor and aroma of fresh ripe fruit.

The Sticky Fly Paper has no superior in quality, and we make a special offer for 1898 of one sheet of heavy felt Poison Paper FREE in every cartoon. The retail value of each sheet is 6⅔c., thus netting the dealer 66⅔c. per case more than any other Sticky Fly Paper. Your orders are respectfully solicited and we guarantee entire and perfect satisfaction.

J. HUNGERFORD SMITH CO., 19 to 23 Alice Street, Toronto



The Eclipse of China and Japan teas.

The above cut graphically depicts, better than words can, the eclipse of the **unclean, adulterated** teas of China and Japan, by the pure, clean, machine-made teas of CEYLON and INDIA.

Estimated annual consumption of tea 500,000,000 lbs., of which Ceylon and India supply 261,000,000 lbs.

or more than 50%.

Within 30 years Ceylon and India have displaced a large proportion of China and Japan's tea trade.

Read, Mark and Learn ! !

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

THE effects of Taggart & Harrison, general merchants, Parrsboro, N.S., are in the hands of the sheriff, with James Taggart reported away.

McKellar & Co., grocers, Strathroy, Ont., have assigned.

W. H. Davidson, general merchant, St. John's, Nfld., has assigned.

J. C. Gaudry, grocer, Montreal, has assigned to Alex. Desmarteau.

A. H. Baker & Co., general merchants, Rosebank, Man., have assigned.

W. H. Ketcheson, jr., grocer, Belleville, Ont., is offering 40c. on the dollar.

Mrs. John Moisan, general merchant, Drummondville, Que., has assigned.

J. D. Levisseur, general merchant, Riviere Blanche, Que., has assigned.

W. H. Stanley has been appointed curator of Joseph A Pang, grocer, Montreal.

James Galway, grocer, St. John's, Nfld., has applied for insolvency declaration.

T. C. Kennedy, grocer, St. John's, Nfld., has compromised at 70c. on the dollar.

Ulysee Bail, general merchant, West Shefford, Que., is offering 60c. on the dollar.

W. H. Shaw, general merchant, Shedden, Ont., has assigned to W. H. Morrison.

H. T. McCoubrey, grocer, St. John's, Nfld., has applied for insolvency declaration.

Pare & Frere, general merchants, Granby, Que., have compromised at 55c. on the dollar.

Charles D. Meikle, grocer, Richmond, Que., has compromised at 60c. on the dollar.

J. Auguse Bernier, general merchant, Edmundston, N.B., is offering 50c. on the dollar.

Williard & Co., general merchants, Port Perry, Ont., have assigned to Richard Tew, Toronto.

John D. Aaron, general merchant, Wabigoon, Ont., has assigned to W. H. Carpenter, Rat Portage.

N. Godbout & Co., general merchants, St. Marcel, Que., have compromised at 50c. on the dollar.

O. R. Fagnan & Co., grocers and hardware dealers, Sorel, have assigned to Bilodeau & Renaud.

A meeting of the creditors of F. W. J. Glasscock, general merchant, Marbleton, will be held March 2.

Philias Graveline, general merchant, Ange Gardien (Rouville Co.), Que., is offering 50c. on the dollar.

A meeting of the creditors of O'Meara & Hodgins, general merchants, Quyon, Que., will be held on the 28th inst.

The meeting of the creditors of Caverhill, Hughes & Co. wholesale grocers, Montreal, which was to have been held on Friday, last week, was adjourned, and the firm has fyled consent of assignment.

Tester & Co., manufacturing confectioners, Montreal, have assigned, and a meeting of creditors will be held on the 26th inst.

H. Smellie, general merchant, Hepworth, Ont., has assigned to C. B. Armstrong, London, and a meeting of the creditors will be held on the 28th inst.

Mayhew Bros., general merchants, Thamesville, Ont., have assigned to C. B. Armstrong, London, and a meeting of creditors will be held on the 28th inst.

PARTNERSHIPS FORMED AND DISSOLVED.

Creely & Ryan, grocers, Montreal, have dissolved.

Brock Bros., general merchants, St. Williams, Ont., have dissolved.

Tasse, Wood & Co., manufacturers of cigars, Montreal, have dissolved.

McKinnon & Irving have commenced business as grocers in Richibucto, N.B.

Hayes & Marchessault, general merchants, West Shefford, Que., have dissolved.

Ben. Bell, general merchant, Egbert, Ont., has been succeeded by McLean Bros.

Fraser, Malcolm & Co., general merchants, etc., Westmeath, Ont., have dissolved.

Bryan & Lee, cigar manufacturers, etc., Winnipeg, have dissolved, J. F. Bryan continuing.

Empey Bros., grocers, Rossland, B.C., have dissolved, and will be succeeded by Empey & Co.

James H. Simpson, grocer, Guelph, has admitted Albert Farley, the style to be Simpson & Farley.

Claxton & Ballachey, general merchants, Paisley, Ont., have dissolved, and Samuel Ballachey will continue.

John Barry & Sons, wholesals fruit dealers, Montreal, have dissolved, John Barry, sr., retiring, and the remaining sons continuing the business.

Geo. McBean & Co., produce dealers, Montreal, have dissolved, and Geo. A. McBean has registered as proprietor.

Armand P. Raymond and Joseph E. Daoust have registered as proprietors of the firm, Raymond & Daoust, grocers, Montreal.

Co-partnership has been registered between A.J. and O.W. Nickerson, under the style A. J. Nickerson & Co., fruit dealers, Yarmouth, N.S.

Jones & Boardman, bakers and confectioners, Roland, Man., have dissolved, C. R. Boardman continuing.

LeBroc Brothers, general merchants, Hawkesbury, Ont., have dissolved, and the business will be continued by A. W. and Sylvia LeBroc, with style unchanged.

SALES MADE AND PENDING.

W. P. Tippens, candy dealer, Victoria, is selling out.

Edwin Cribbis, grocer, Wiarton, Ont., has sold out to J. Seigrist.

A. M. Bannister, grocer, Paris, Ont., has sold out to Hugh Walker.

John Ferguson, baker, New Westminster, B.C., has sold out to A. Jackson.

Ardery & Brewster, grocers, Sandon, B.C., has sold out to Hunter Bros.

Wm. Mitchell, grocer, Grimsby, Ont., has been succeeded by J. T. Noble.

Henry Green, general merchant, Park Head, Ont., has sold out to J. G. Shier.

J. W. Smith, confectioner, Hamilton, Ont., is advertising his business for sale.

J. S. Carr, general merchant, Waupoos, Ont., is advertising his business for sale.

Chas. Vogel, baker, and confectioner, Ninga, Man., has sold out to Wm. Spier.

Chas. J. Bampfield, grocer, Niagara Falls, Ont., has sold out to John Atkinson.

The book debts of Chas. Bertrand & Cie,,

Clark's Sliced Smoked Beef

Quality

Price

½'s Retail at 15c.
1's " 25c.

HANDSOME PACKAGES.
KEY OPENERS.

ORANGE MARMALADE

Have you tried Upton's Gilt Edge Brand?

Put up in 7-lb. Wood Pails, 7 and 5 lb. Cans, and Glass Pots that retail at 10c. each. It will pay you to ask your wholesale house for these Gilt Edge goods. . . . .

THOS. UPTON & CO., Hamilton

FIGS

kept in a "PRAESERVO" Cabinet retain their freshness and do not dry out. . . . . .

PRUNES keep bright and plump.

CURRANTS actually gain.

ALL DRIED FRUIT keeps fresh and full weight.

You save the cost in one season.

We have **PRAESERVO** Bread Cases Cheese Cases

WRITE US FOR

Catalogue and Prices.



THE CHEESE CASE.

ARTHUR P. TIPPET & CO. - MONTREAL.

general merchants, Isle Verte, Que., have been sold at 30c. on the dollar.

Agnes Freeman, general merchant, Wiarton, Ont., is advertising her business for sale.

David W. Gilchrist, grocer, New Westminster, B.C., has sold out to T. S. Annandale.

The stock of the estate of W. B. Spencer, grocer, Halifax, is advertised for sale by tender.

Josiah Perrin, general merchant, Pontypool, Ont., has sold out to Thomas McCullough.

J. H. Lafond, general merchant, St. Andrews East, Que., is selling out, desiring to retire.

Mahon & Ross, general merchants, Douglas Station, Man., are advertising their business for sale.

The stock of P. D. Proulx, general merchant, Asbestos, Que., has been sold at 62½c. on the dollar.

The stock of Kearney & Faulkner, general merchants, Papineauville, Que., has been sold at 60c. on the dollar.

CHANGES.

The Munroe Creamery Co., Limited, has been incorporated.

The Canadian Produce and Packing Co., Limited, Winnipeg, has been incorporated.

James Henry, general merchant, Huntingdon, Que., intends leaving for the Klondyke on March 1.

The Wm. Hunter Co., general store, Silverton, B.C., has been incorporated.

R. J. Higginson is commencing business as general merchant in Antrim, Ont.

Joseph Chabot is commencing business as general merchant in Abenaquis, Que.

A. Davey & Son, grocers, are giving up business in Toronto, and are moving to Preston, Ont.

FIRES.

M. Martin, baker, Brighton, Ont., has been burned out.

John Cox, grocer, Victoria, has been burned out ; insurance, $1,000.

DEATHS

Eugene Grondin, tobacconist, Quebec, is dead.

Thos. Sweeney, tobacconist, St. John, N.B., is dead.

John O'Connor, general merchant, Brigham, Que., is dead.

J. A. McKenzie, general merchant, Maple Valley, Ont., is dead.

GONE INTO SAUSAGE MAKING.

Millman & Co., Guelph, have added a new department to their business. They have disposed of their china business and have taken over from the Guelph Packing Co. all their cuttings, tenderloins and ribs. They have also put in the latest up-to-date sausage machine and run it by electric power. They are turning out very fine sausage, and have already sent several lots out to neighboring towns.

CANADIAN CHEESE IN ENGLAND.

THOS. J. Dillon, the well-known cheese expert, of Charlottetown, returned by the steamer Ulunda recently from the old country, where he spent a month investigating the English markets. Mr. Dillon shipped altogether last season 30,000 boxes of cheese to the English markets, and most of it was sent through the port of Halifax. On the Barcelona's last trip he shipped 9,000 boxes, which was the largest single shipment ever taken into Manchester. Mr. Dillon speaks in the highest praise of the satisfactory way in which his stock was handled at this port, and he is enthusiastic over the splendid sea-going qualities of the Ulunda and the courtesy of her captain and officers.

Mr. Dillon is a thorough Canadian and he is anxious that Canada should be well-known in the old country. He complained to the Chronicle that the steamer Lake Ontario, on which he was a passenger from Halifax to Liverpool, did not fly the Canadian flag as she went up the Mersey. He thinks that a line that is subsidized to the extent of $125,000 by the people of Canada should at least do that much to advertise this country when she reaches the other side. The ships are subsidized by the Canadian Government and they should fly the Canadian flag.—Chronicle, Halifax.



Perfection in Marmalade
Perfection in Jams

SOUTHWELL'S

FRANK MAGOR & CO.
16 St. John St.
MONTREAL
Agents for Canada.

Frank Magor & Co.
16 St. John St.
MONTREAL
Agents for Canada

Perfection in Olive Oil
FOR SALADS
FOR THE TABLE



Rae's Rae's Rae's

CURRENT MARKET QUOTATIONS

Feb. 24, 1898.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

Quotations for proprietory articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.



PURE GOLD.

5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4 oz. cans, 4 and 6 doz. in case	1 25
10 cent can	0 90

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 10
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO.

1 lb. tins, 2 doz. in case ..... per doz.	1 20
½ lb. tins, 3 " " ..... "	90
¼ lb. tins, 4 " " ..... "	60

MAPLE LEAF BAKING POWDER.

½ lb. glass jars	$1 25
1 lb. glass jars	2 00
1 lb. sealer jars	2 25

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. per doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

BLACKING.

P. O. FRENCH BLACKING. per gross

¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
	per doz.
No. 5 Spanish Blacking, ¼ gross cases	7 20
No. 10 " " " "	9 00
Vynan Oil Blacking, 1 doz. cases, liquid	2 00
New Yrrk Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

BERRY'S ENGLISH BLACKING.

No. 1 Bronze Tins, per gross	$ 2 60
No. 2 Bronze Tins, per gross	$ 3 40
" 3 " "	5 60
" 4 " " "	10 00
No. 1 Enamelled Tins "	2 50
" 2 " " "	3 75
" 3 " " "	4 00
" 4 " " "	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in ¼ gross cases. Per Gross



French Oil in 3-doz. cases	$ 22 00
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50

Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " " No. 2	4 50



United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00
	per gross
Alpha Metal Polish No. 2	9 00

Patent Stove Polish—

Sunlight Lead Bar	4 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead	25
½ gross case	



Reliable Stove Pipe Varnish ¼ gross cases 6-oz. bottles	
Quickshine Pipe Varnish ¼ gross cases pressed top tins.	12

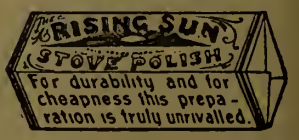
Stove Polish—



Quickshine Polish	9 00
Reliable Paste	6 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

STOVE POLISH.





	Per gross
Rising Sun, 6 ounce cakes, half-gross boxes	$ 8 50
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

Starch

For over 40 years we have made a special study of Starch and our arrangements for manufacturing and packing it are unsurpassed anywhere in the world.

Our special brands of Laundry Starches, Culinary Starches and Rice Starches are remarkable for their immaculate purity and cleanliness.

The Edwardsburg Starch Co. Limited **Cardinal, Ont.**

Per gross

THE F. F. DALLEY CO.



Gem Stove Polish, ¼ gross cases	$9 00
per doz	
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 75

Enameline.



No. 4—3 dozen in case	$4 50
No. 6—3 dozen in case	7 50

BIRD SEEDS

BART. COTTAM & CO.

"Cottams," with Patent Bird Bread.	0 07
Warbler, with Song Restorer	0 05½
Belgian, with Bird Improver	0 05½
International, with Bird Treat	0 05½
German X, with Cuttlefish Bone	0 04½
German, with Cuttlefish Bone	0 04½
London Bird Seed, bulk 25 lb. cases	0 04½
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " " 5c. " 48 "	03

CORN BROOMS

CHAS. BOECKH & SONS. per doz.

	net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
" " 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

BLUE.

KEEN'S OXFORD. per lb.

1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED GOODS.

	per doz.	
Apples, 3's	$0 80	$0 95
" gallons	2 25	2 40
Blackberries, 2	1 40	1 70
Blueberries, 2	0 75	0 85
Beans, 2	0 70	0 95
Corn, 2's	0 00	0 85
Cherries, red pitted, 2's	1 75	2 25
Peas, 2's	0 90	0 95
" Sifted select	1 10	1 25
" Extra sifted	1 25	1 40
Pears, Bartlett, 2's	1 50	1 75
" " 3's	2 00	2 40
Pineapple, 2's	1 75	2 40
3's	2 50	2 60
Peaches, 2's	1 40	1 75
3's	2 00	2 40
Plums, Green Gages, 2's	1 30	1 55
" Lombard	1 20	1 50
" Damson Blue	1 10	1 40
Pumpkins, 3's	0 70	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 40	1 70
Strawberries, 2's	1 65	1 95
Succotash, 2's	....	1 15
Tomatoes, 3's	1 20	1 25
Lobster, talls	2 40	2 70
" flats, ½'s	1 65	1 70
Mackerel	1 20	1 30
Salmon, Sockeye, talls	1 20	1 30
" " flats	....	....
" " Horseshoe	1 25	1 30
" Cohoes "	0 95	1 00
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, Sportsmen, ½'s	....	0 21
Sardines, key opener, ½'s	0 16	0 18½
" " " " " ¼s	0 10½	0 11
" " " " " ½s	0 18½	0 19
Sardines, other brands 9¾	0 16	0 17
" P. & O., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 36
Sardines, Amer., ¼'s "	0 04	0 05½
" " ½'s "	0 09	0 11
" Mustard, ¾ size, cases	10 00	11 00
50 tins, per 100	....	....
Fruit in glass jars	....	....
Haddies	....	....
Kippered Herring	....	....

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans		$1 30	$1 35
" " " 2 "		2 35	2 50
Comp Corn Beef 4-lb. can		....	....
" " " "		7 75	8 25
" " " 14 "		15 00	16 00
Minced Callops 2 "		....	2 60
" " 2 "		2 60	2 65
Lunch Tongue 1 "		3 40	3 50
" " 2 "		....	6 00
English Brawn 2 "		2 75	2 80
Camb Sausage 1 "		....	2 50
" " 2 "		....	4 00
Soups, assorted 1 "		....	1 50
" " 2 "		....	2 20
Soups and Boull. 2 "		....	1 60
" 6 "		....	4 50

ARMOUR PACKING CO.—HELMET BRAND

Corn Beef 1 lb	1 40	1 50
2 lb	2 60	2 75
4 lb	5 50	5 80
6 lb	8 50	8 80
14 lb	17 50	18 00
Roast Beef, 1 lb	1 40	1 50
2 lb	2 60	2 75
Luncheon Beef, 1 lb	1 60	1
" 2 lb	2 75	2 85
Brawn 1 lb	1 30	1 40
" 2 lb	2 35	2 50
" 6 lb	6 60	6 80
" 14 lb	14 50	15 00
Ox Tongue, 1½ lb	7 00	7 20
" " 2 lb	8 50	8 80
" " 2½ lb	10 75	11 00
Lunch Tongue, 1 lb	3 35	3 50
" " 2 lb	6 50	6 80
Chipped Beef, ½ lb	1 60	1 70
" " 1 lb	2 65	2 80
Pigs' Feet b	1 65	1 75
" "	2 45	2 60
Potted Meats, Tongue or Ham ¼ lb	70	75
Potted Meats, Tongue or Ham ½ lb	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb	70	75
Potted Deviled Ham or Tongue, ½ lb	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt	3 00	3 15
" " 1 pt	2 00	2 10
Gelatine of Boar's Head, 2 lb	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb	3 00	3 10
Plover Roast	5 00	....
Sliced Gold Band Bacon	3 00	...

CHEWING GUM.

ADAMS & SONS CO. per box

Tutti Frutti, 36 5c bars	$1 20
" "(in cream pitcher) 36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pep in, 36 5c packages	1 00
Cash Register, 390 5c bars and pkgs	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 00
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	
Flirtation Gum (English or French wrappers) 115 1c pieces	
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

When placing your order for Shoe Blacking for the Spring trade

ORDER

English Army Blacking



and you will have the very best Paste Blacking in the market.

The F. F. Dalley Co., Limited - Hamilton, Can.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

CLUBBING RATES

The Dry Goods Review and The Canadian Grocer **$3.00**

Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . . . MONTREAL



Is Honest Goods and just the Thing on Which to Make or Extend a Business.

McLAREN'S
COOK'S FRIEND
BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

CADBURY'S.
Frank Magor & Co., Agents.

	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs.	0 30
Caraccas, ¼'s—6 and 12 lbs.	0 35
Premium, ½'s—6 and 12 lbs	0 30
Santo, ¼'s—6 and 12 lbs.	0 26
Diamond, ¼'s—6 and 12 lbs.	0 22
Sticks, grnss boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs.	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. tins, boxes 4 doz.	2 40
½ " " " 2 "	4 50
" " " 1 "	8 50
	per lb.
Ralston Health Club, boxes 6 lbs.	45

CHOCOLAT MENIER.

	In 5 case lot.	Cases of 10x12 lb bxs.	In 12 lb bxs
Vanilla—per lb.	$ 0 32	$ 0 34	$ 0 36
Yellow wrapper, Unsweetened—			
Blue Promium	C 35	0 37	0 39
		Per case.	Less than case
Pastilles—			
Yellow wrapper, 1C8 bxs. to the case		$20 00	0 20
Croquettes—			
Yellow wrapper, 9 bxs. of 12 packages		$20 00	0

FRY'S.

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 14 lb. bxs.	0 24
Cocoa—	per doz.
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14 lb. boxes	....
⅛ lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'S.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mntt's Breakfast Chocolate	0 28
Mott's Caracca Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate.	0 21 0 43
Mott's Sweet Chocolate Liquors.	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs	0 27
" ½ " " "	0 28
" ¼ " " "	0 29
" ⅛ " 5 or 10 "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails	....
Feather Strip, " " " "	....
Special Shred, " " " "	....
Macaronn, " " " "	....
Crown Desic., 12, 20 or 25 lb. "	....
Special, " " " "	....

Barrels, 2c. per lb. less.
Terms, 3 p.c., nff 30 days.

COFFEE.

Green.	per lb
Mocha	0 27½ 0 30
Old Government Java	0 30 0 33
Rio	0 08 0 13
Plantation Ceylon	0 29 0 31
Porto Rico	0 24 0 28
Guatemala	0 24 0 26
Jamaica	0 18 0 22
Maracaibo	0 16 0 20

Maple Syrup

We are now ready to send out a very fine quality of Maple Syrup, which we are putting up in the following packages:

Bottles, packed, - 2 Doz. in a case
1-4 Gal. Tins, packed, 1 Doz. in a crate
5 Gal. Tins, packed, - One in a crate

1-2 Gal. Tins, packed, 1-2 Doz. in a crate
1 Gal. Tins, packed, 1-2 Doz. in a crate

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED,

A. W. Porte, President. **7 Front Street East, Toronto.** S. R. Parsons, Vice-President

JAMES TURNER & CO.

Mecca	0 34
Damascus	0 30
Cairo	0 20

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	0 33
Bourbon Bleud	0 31
Our Own "	0 30
Jersey "	0 28
Laguaya "	0 25
Rajah Blend	0 21
Mocha and Java	0 32
Old Government Java	0 30 0 32 0 34
Arabian Mocha	0 31 0 33

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00



Rowntree's ELECT Cocoa

Robert Greig & Co., Montreal, Agents.

¼ lb. Tins, boxes 2 doz.	2 40
½ lb. Tins, boxes 2 doz.	4 60
1 lb. Tins, boxes 1 doz	8 70

FRUITS.

	per lb
Currants—Provincials, bbls	0 06
" ½ bbls	0 06½
" Filiatras, bbls	0 06¼
" " ½ bbls	0 06¼
" " cases	0 06⅜
" " ½ cases	
" Patras, bbls	0 06¾
" " ½ bbls	0 06¾
" " cases	0 06⅞
" " ½ cases	
" Vostizzas, cases	0 07½ 0 08½
Dates, Hallowee boxes	0 05¾ 0 06
Figs—4-crown	0 10 0 11
" 5-crown	0 11 0 13
" 7-crown	0 13 0 14
" 9-crown	0 15 0 16
" natural, bags	0 04½ 0 05
Prunes—Bosnia, cases	
" California, 40's	0 10 0 10½
" " 50's	0 08 0 08½
" " 60's	0 07½ 0 08
" " 70's	0 07 0 07½
" " 80's	0 06½ 0 07
" " 90's	0 06 0 06½
Raisins—Valencia off stalk	0 04½ 0 04¾
" Fine, off stalk	0 05 0 05½
" Selected	0 06 0 06½
" Layers	0 06½ 0 07
" Sultanas	0 09½ 0 12½
" Cal. Loose Muscatels, 3-Crown	0 07½ 0 07½
Ditto 4 Crown	0 08¼ 0 8½

Malaga	per box.
" London Layers	1 50 1 70
" Black Baskets	2 00 2 20
" Blue Baskets	2 30 2 50
" Connoissenr Clusters	2 20 2 40
" Dessert Clusters	3 50 75

Cal. Evap. Fruits—	
Apricots, 50-lb. boxes	0 09 0 09½
" 25-lb. boxes	0 09½ 0 16
" cartoon	0 13 0 14
Peaches, 25-lb. boxes	0 09¼ 0 12½
" 1-lb. cartoons	0 13

DOMESTIC

Apples, dried, per lb	0 05 0 06
" evaporated	0 09 0 10

FOOD.

	per brl.
Split Peas	3 25 $3 50
Pot Barley	3 25 3 50
Pearl Barley, XXX, 49-lb. pkt.	2 00

ROBINSON'S BARLEY AND OROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYOIENIC SELF-RISINO FLOURS.

	per doz.
Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling oalves foot, 2 qt. size	1 20
Acidulated, 2 qt. size	1 50
(Sold by all wholesale grocers.)	

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz	0 90
1 " " Red, "	0 95

COX S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—50 to 60 dy, $1.85 Toronto.

WIRE NAILS — $1.90, freight equalized in Montreal.

HORSE NAILS—

Canadian, dis. 50 per cent.

HORSE SHOES—

F. O. B. Montreal 3 25

SCREWS—Wood—

Flat-head bright, 87½ and 10 p. o. dis.
Round-head bright, 80 and 10 p. c. dis.
Flat-head brass, 82½ and 10 p. o. dis.
Round-head brass, 75 and 10 p.o. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	0 00 1 45
ROPE—Manilla	0 07¾ 0 09¼
Sisal	0 06⅝ 0 08⅛
AXES—Per box	5 25 9 00

SHOT—Canadian, dis. 17½ per cent.

HINGES—

Heavy T and strap, per lb.	0 03¾ 0 04¾
Screw, hook and strap	2 35 3 15

WHITE LEAD—Pure Association guarantee, ground in oil. per 100 lbs.

25 lb. Irons	5 50
No. 1	5 22½
No. 2	4 75
No. 3	4 37

TURPENTINE—

Selected packages, per gal.	0 48
2c. extra outside points.	

LINSEED OIL—

Raw, per gal	0 46
Boiled, "	0 49
2c. extra outside points.	

GLUE—Common per lb 0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams " "	1 55 1 90
Red Currant Jelly	2 75
(All the above in 1 lb. clear glass pots.	

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $11 00

MUSTARD.

COLMAN'S OR KEEN'S.

Square Tins—	per lb.
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45

Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
F. D., 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
" 4 lb. tins, decorated, p.t.	0

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)

	per gross.		per gross.
Pony size	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard bulk, per lb	0 12
½ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppers (pints)	2 30
Corked (pints)	1 90

RICE, SAGO, TAPIOCA.

Rice—	per lb.	per lb
Standard B		0 03⅞
Patna	0 04¾	0 05¾
Japan		0 05
Imperial Seeta		0 05¼
Extra Burmah	0 04¼	0 04⅜
Java Extra	0 06½	0 06¾
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

SODA.

Bi-carb, stand'rd, per 100-lb. keg	2 40	2 50
Sal soda, per bbl	0 85	0 90
Sal soda, per keg	0 95	1 00

COW BRAND



	per box
Case of 1 lbs (containing 60 p'k'g's)	$ 3 00
" " ½ lbs. (" 120 ")	3 00
" " lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb. packages)	3 00
Case of 5c. p'kgs (containing 96 p'kgs.	3 00

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 05
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1 lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08
		0 08½
PURE—40-lb. boxes, 1-lb. pack		0 07
" 48-lb. " 16 3-lb. boxes		0 07

For puddings, custards, etc.

OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages	0 07½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04¾
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05
Bbls., 175 lbs.	0 04½
Kegs, 100 lbs.	0 04½
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07

The merits of the Starch are generally estimated by the demand there is for it. . . . . .

CELLULOID STARCH

is recognized by all the leading grocers as a brand that their best class of customers require and must have.

THE BRANTFORD STARCH CO., Limited, Selling Agents, **BRANTFORD, CAN.**

Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs....	0 09
Canadian Electric Starch—	
40 packages in case.....	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.....	0 05
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.....	0 06

SUGAR.

	per lb.
Granulated (St. Lawrence, Redpath, Acadia).....	0 04 9-16
German (Canadian) bbls.....	0 04¼
" (imported) bags.....	0 04¼
Dutch, bags	0 01 7-16
Paris Lump, bbls. and 100-lb. boxes	0 05½
" in 50 lb. boxes....	0 05⅝
Extra Ground Icing, bbls.....	0 05⅝ 0 05⅝
Powdered, bbls	0 05⅝
Cream	0 04⅞
Extra Bright.....	0 04 1-16
Bright Coffee	0 04
Light Yellow	0 03 15-16
Medium Light Yellow.....	0 03⅞
Yellow	0 03 13-16
Demerara.....	3 50 3 75

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls.
Dark.....per gallon.	0 23	0 25
Medium.....	0 28	0 35
Bright.....	0 32	0 42
Honey (com)		0 40
" 2 gal. palls.....		1 00
" 3 gal. palls.....	1 35	1 40
MOLASSES.		
New Orleans.....		
Barbadoes.....		
Porto Rico.....		
Antigua.....		

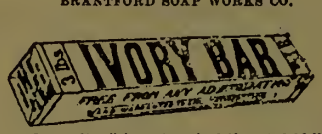
SOAP.



1 box and less than 5.....	4 00
5 boxes and upward.....	4 00

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

BLACK.

	per lb.	per lb.
Congou—		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50
INDIAN.		
Darjeelings	0 35	0 55
Assam Pekoes.....	0 20	0 40
Pekoe Souchong	0 18	0 25
CEYLON.		
Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong.....	0 17	0 35
CHINA GREENS.		
Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14
Young Hyson— PING SUEYS.		
Half Chests, firsts.....	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts.....	0 28	0 32
" " seconds	0 16	0 19
Half Chests— JAPAN.		
Finest May pickings.....	0 38	0 40
Choice	0 32	0 36
Finest.....	0 28	0 30
Fine.....	0 25	0 27
Good medium.....	0 22	0 24
Medium.....	0 19	0 20
Good common.....	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

"SALADA" CEYLON.



	Wholesale	Retail
Brown Label, 1s and ½s	0 20	0 25
Green Label, 1s and ½s.....	0 22	0 30
Blue Label, 1s and ⅓s and ¼s...	0 30	0 40
Red Label, 1s and ½s.....	0 36	0 50
Gold Label, ⅛s.....	0 44	0 60

Terms, 30 days net.

RAM LAL'S (lead packages)



Cases, each 60 1-lbs.....	....	0 35
" " 60 ½-lbs.....	....	0 35
" " 30 1-lbs.....		
" " 120 ½-lbs.....	....	0 36

"KOLONA"



Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Black Label, 1-lb., retail at 25c		0 19
" " ½-lb., " " "		0 20
Blue Label, retail at 30c.....		0 22
Green Label " 40c.....		0 28
Red Label " 50c.....		0 35
Orange Label, retail at 60c.		0 42
Gold Label, " 80c.		0 58

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retail
Red Label, 1 lb. and ⅓s.....	0 35	0 50
Blue Label, 1-lb. and ½ s....	0 28	0 40
Green Label, 1-lb.....	0 18	0 25
Green Label, ⅓s.....	0 19	0 25
Japan, 1's.....	0 19	0 25

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 73
Ingots, rough and ready, 8's.....	0 71
Laurel, 3's.....	0 68
Brier 8's	0 63
Index, 7's.....	0 60
Honeysuckle, 8's	0 73
Napoleon, 8's	0 67
Victoria, 16's	0 63
Prince of Wales, caddies, 8's and 16's	0 65

WOODENWARE.

	per doz
Pails, 2 hoop, clear, No. 1....	$ 1 45
" 3 " " "	1 60
" 2 " " " 2....	1 40
" 3 " " " 2....	1 55
" " " painted " 2....	1 40
Tubs, No. 0.....	8 00
" 1.....	6 50
" 2.....	5 50
" 3.....	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe..	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Parlor	1 30	1 40
Red Parlor	1 50	1 60
Safety No. 1, wall box	1 40	1 50
" No. 2, slide box	2 80	2 90
" No. 3, capital....	2 75	2 85
Flamers, slide boxes....	2 25	2 35
" wax stems.....	3 20	3 30
Tiger	2 65	2 85

BRYANT & MAY.

Robert Greig & Co., Agents.	
No. 9 Safety, per gross.....	$ 2 00
" 10 " "	1 10
" 2 Tiger, ...	5 00
" 4 " "	2 00







LICORICE...

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845. BROOKLYN, N.Y.

Profits and Good Times

go hand in hand. The good times are here. It is easy to make the profits by selling . . .

J. Bruce Payne's

Celebrated
CIGARS

PHARAOH
PEBBLE
LA FAMEUSE
GRIT
BIRD, Etc.

J. Bruce Payne
Granby, Que.

WETHEY'S CONDENSED MINCE MEAT.

When you know that Wethey s is so superior to other brands why not handle it exclusively?



Even if there is a little more direct profit in others, you will lose in the long run if you try to sell them to your customers. They won't be satisfied with them and they'll blame you for it and leave you. Whereas, if you always give them Wethey's they will never be dissatisfied. You will, thereby, make new customers instead of losing old ones. It's a great trade maker.

J. H. WETHEY
Manufacturer St. Catharines, Ont.



It Pays to Keep the Best.

We handle COLEMAN'S celebrated brand of Table and Dairy Salt. It is the acknowledged superior in the market to-day. The 5-lb. carton, of which we give an engraving, is printed in three colors, red, black and yellow, with tin cover, and combines an attractiveness for shelf display, together with a useful, durable package, that makes it a ready seller. This form of package is especially adapted for first-class town or city trade. It keeps the salt cleaner and drier than cotton bags possibly can do.

We handle all kinds of Salt. Fine, Coarse or Land Salt in barrels, sacks or bulk. Unequalled shipping facilities. Prompt shipment. It will pay you to correspond with us.

ADDRESS

R. & J. RANSFORD

CLINTON, ONT.

NO JOB LOT

BUT STRAIGHT GOODS

A line of

White Granite Plates

Three Sizes, (6-inch, 7-inch and 8-inch) that

Can be Retailed for 5 Cents Each

Particulars Gladly Given.

GOWANS, KENT & CO.

TORONTO

Delivery Wagons AND Photograph Cameras FREE

This will interest all grocers as well as their clerks. The delivery wagons and cameras are high grade and can readily be secured by speaking a good word for . . .

The Best **KNOX'S GELATINE** Only Pure

Send me your name and address on a postal card for full particulars.

C. B. KNOX, Mfr.

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A. E. Richards & Co. - Hamilton
William H. Dunn - - - Montreal
Beattie & Elliot - - - - Quebec
C. & E. MacMichael - - St. John
Alfred D. Hossack, Vancouver, B.C.
H. F. Baker - - - - Halifax, N.S.

JOHNSTOWN, N. Y.

COX'S GELATINE Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:

C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal



DEWAR'S FAMOUS SCOTCH

can be had from
Geo. J. Foy
R. H. Howard & Co.
Perkins, Ince & Co.
Adams & Burns

and all... first-class houses

GENERAL MERCHANTS

and other Dealers, who are regular subscribers to THE CANADIAN GROCER, wishing copies of:

The Canadian Hardware and Metal Merchant.
The Canadian Dry Goods Review.
The Bookseller and Stationer.
The Paper and Pulp News.
The Canadian Printer and Publisher.
Plumbing and Steamfitting.

May have a single copy of them sent free at any time they wish to consult the advertising columns. Special clubbing rates on application. . . . . .

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BOOKS FOR THE RETAILER

Full of good practical hints on live subjects. Every merchant should keep himself well posted on matters concerning the welfare of his business.

The following series of pamphlets by experienced business men, deal with matters of importance to the retailer and are well worth his careful perusal.

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Three pithy papers dealing with Credits, Honesty, Clerks, Expenses, Over-buying, Profit, Capital, etc., etc.

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Three valuable articles full of ideas and suggestions for grocery men.

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By a practical accountant. This treatise deals with systems of bookkeeping and checking calculated to reduce mistakes and omissions, etc., etc., to a minimum. A most useful book for any retailer.

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New Customs Tariff

Alphabetically arranged and revised and corrected from the official copy as assented to by the Governor General, June, 29, 1897, including the old Tariff by way of comparison. Also comparative rates of the Dingley and Wilson (United States) Tariffs. **15 cents.**

Credits, Collections and their Management

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TORONTO and MONTREAL

CHARLES F. CLARK, President. CHITTENDEN, Treasurer

ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY,

Executive Offices, PROPRIETORS

NOS. 346-348 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES—McKinnon Building
Cor. Jordan and Melinda Sts.
THOS. O. IRVING, Superintendent.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street

MONTREAL

THE CANADIAN GROCER

VOL. XII TORONTO AND MONTREAL, MARCH 4, 1898. No. 9

Manufacturers To Her Majesty by Special Warrant THE QUEEN

PURVEYORS TO H.R.H. THE PRINCE OF WALES

TO THE COURT OF HOLLAND AND THE KING OF ITALY

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862 Only Silver Medal Paris 1875

Only Medal Dublin 1865. Grand Gold Medal Moscow 1872 &c &c

Bulls Head Trade Mark

1878 CROSS OF THE LEGION OF HONOUR



Save Your Imperial Cheese Jars

And receive one of our Handsome IMPERIAL CHEESE SILVER HOLDERS.

◆◆◆◆◆◆

We will forward to any address, free of charge

1 Imperial Cheese Silver Holder, small size, value $1.25 for 2 doz. Imperial Cheese small size empty Jars and Lids

1 Imperial Cheese Silver Holder, medium size value $1.50, for 2 doz. Imperial Cheese medium size empty Jars and Lids.

1 Imperial Cheese Silver Holder, large size, value $1.75, for 2 doz Imperial Cheese large size empty Jars and Lids.

Our Silver Holder not only facilitates handling the Jar, but makes an exceptionally handsome appearance on the table

All Jars must be delivered to us in good order, carriage paid.

In sending us Jars please write your name and address legible to avoid mistakes.

Don't overlook the fact that **MacLaren's Imperial Cheese** is the best, most economical and purest Cheese in the world.

ALL RELIABLE GROCERS SELL IT.

Our Jars and Holders are being imitated, a word to the wise is sufficient.

A. F. MacLAREN & CO., - 51 Colborne Street, Toronto, Canada.

Compressed Corned Beef



is a staple article and a good many people make it. It looks like a simple thing to put up, but there are lots of points to be considered. First—there's the selection of the meat, that's important. Second—the cure of the meat; if it's cured too much, it's salty; if not enough it will spoil. Third—there's the cooking of the meat; this has to be done to a turn. Fourth—there's the processing; in this and the cooking lie the arts of the scientific canner. Lastly—there's the painting, labeling and casing of the can for market; these points all require careful attention and trained help.

We make a study of every detail connected with meat canning. Nothing is so small as to escape our careful attention. We are acknowledged leaders in the application of scientific methods to this work. Our "Helmet" Brand on a can of meat is a guarantee of excellence. Specify Armour Packing Co's KANSAS CITY Canned Meats on your orders to your jobber.

Agents:

J. L. Watt & Scott, Toronto.

Watt, Scott & Goodacre, Montreal.

George De Forest & Sons, St. John, N.B.

Or

Armour Packing Co., Kansas City
U.S.A.

...A PERFECT SNAP

We are now manufacturing a Ginger Nut, or Snap, which all who have seen them call the most perfect ever placed on this market.

Our Fig Bars

are **Faultless—equal to, or better** than, any ever made or imported. With every confidence of your approval, we offer these two lines for your criticism.

Queen Biscuit Co.

ST. JOHN, N.B.

Only authorized manufacturers in Canada of the

Famous Boss Lunch Milk Biscuit

Each Biscuit stamped "BOSS."

CADBURY'S CHOCOLATES

ARE SIMPLY DELICIOUS AND ARE PACKED SPECIALLY FOR CANADIAN MARKET.



CADBURY'S COCOA

(Absolutely Pure)

AND MEXICAN CHOCOLATE HAVE AN ENORMOUS SALE ALL OVER THE WORLD.

Agents: MESSRS. FRANK MAGOR & CO., 16 St. John St. MONTREAL

Canadian Dealers too Often Deceived

It is of vast importance that every dealer should exercise the greatest caution when buying Paste Stove Polish.

The **QUICKSHINE** has attained such immense popularity that unscrupulous people have gone into stove polish business and are manufacturing polish that pays them tremendous profits. The materials employed in the composition of these imitation packages are so poor and cheap that the woman who buys them can never get the results she desires, and in this manner, to a certain extent, injures the sale of the good article.

When stove polish is required for domestic use ask your dealer or wholesale grocer for **QUICKSHINE STOVE POLISH**, and accept no substitute in the way of imitation package polishes, or polishes that are two-thirds soap and one third polishing material.

If your wholesale dealer does not sell **QUICKSHINE**, send direct to us for same, stating the wholesale dealer you wish us to send it through; or if you prefer it sent direct, we will forward same at once. Price per 3-doz. Case, $2.25.



THE ALPHA CHEMICAL CO. - Berlin, Canada.

In Competition

Tried and True They Won.

The Klondyke Trade in food products invites close competition—whatever is chosen must be easily portable and of the least possible weight. The greatest amount of nourishment in the most condensed form usually decides a Klondyker what and how to buy. In competition for supplying the Army with a quick, portable, high quality "Soup Square" for use in the Border Campaigns, Her Majesty's Government advised "Lazenby's Soup Squares." There were many other squares offered—the test was a strong one, and won, on intrinsic merit alone. They are winning the Klondyke Trade to-day—they will win trade for you—if you keep them and let folks know you have them.

Lazenby's Soup Squares

A Mutual Profit.

Stephens' Pickles have the strong selling virtue of high quality at a low price to you—hence a mutual profit for your customers and yourself. Pleasing Pickle Profits—satisfied customers. There's more real pickle business in those piquant, sound, good Pickles (packed in pure malt vinegar) than you ever had or hoped to get.

Stephens' Pickles

The Household Cocoa

So-called—"The Household Cocoa" because there is much in little in Fry's Cocoa. Condensed—hence its great strength and economy. Pure—absolutely so. Rich, delicate—made in one of the largest Cocoa establishments in the world. In pleasing the single buyer you also please the whole household with

Fry's Cocoa

All of the above are sold by leading wholesalers.

Agents:

A. P. Tippet & Co., Montreal and Toronto.

F. H. Tippet & Co., St. John, N.B.

PATTISONS LIMITED

Highland Distillers

LEITH

And at EDINBURGH, KEITH, BALLINDALLOCH and LONDON.

The largest shippers of Fine Whiskies from Scotland.

ESTABLISHED 1849

AT A BOUND PATTISONS' WHISKY HAS COME TO THE FRONT



MORNING DEW (10 Years Old)

MORNING DEW LIQUEUR (12 Years Old)

ROYAL GORDON (10 Years Old)

PERFECTION ROYAL GORDON (15 Years Old)

THE WHISKY PAR EXCELLENCE.

Acknowledged to be perfection by all impartial men. That the public appreciate a really sound and wholesome drink is proved by the enormous increase year by year in the sale of Pattisons, and lovers of a genuine Scotch brand, who have not yet made its acquaintance, should give this, the King of Whiskies, an early trial. They will be delighted with its rich, full, cream-like flavor, and absolute purity.

Established nearly half a century ; always at the head of, and to-day leading, the trade in Scotland in the extent of their business, Pattisons Limited may well point to their position as a guarantee of the quality of their Whiskies.

To merchants wishing to establish a private brand, or to control one of their many registered brands, and to those who will handle their standard brands, we will give exceptional inducements in prices and terms.

Orders taken from Wholesale trade only. For further information, samples and specimen labels, address—

S. B. TOWNSEND & CO. BOX 1125 MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA.



It's Your Move Next

We moved last and left an easy move for you to win the game—we did it purposely—we believe in having you "on our side." Two heads are better than one—besides, you reach your customers quicker and better than we can—they have confidence in you and some of them never heard of us. Will you introduce us through

Greig's Crown Brand Flavoring Extracts?

You have everything to gain and nothing to lose by it—reason why? Greig's Crown Brand Flavoring Extracts will save money for the "closest" woman that ever lived—they have great strength. The poorest cook can't go wrong with them—they are pure, rich Extracts, having the natural, delicate flavor of fruits, flowers and spices. They make good cooking better and help to make poor cooking good. There's a snug profit on every bottle you sell and there's some good, wholesome advertising matter for you and your store in every box we send you. "It's your move next"—write us about it.



40 Different Kinds

Robert Greig & Co.

Montreal.



SEVILLE

Orange Marmalade

Manufactured from the luscious Seville Orange, and Extra Standard Granulated Sugar—**and nothing else.**

Imitations are everywhere—a mixture of inferior fruit and apple jelly.

WITH "SEVILLE" goes our absolute guarantee. The best imported is not superior—the ordinary article, away below.

Put up— 6/7-lb. Pails to a crate.
12/5-lb. Tins to a case.
24/1-lb. Glass Jars to a case.





Palate Ticklers

W. H. Gillard & Co., Wholesalers Only **Hamilton**

WASHBOARDS
CLOTHES PINS
CLOTHES LINES
TUBS
PAILS
CHURNS
BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
BASKETS
SCOOPS

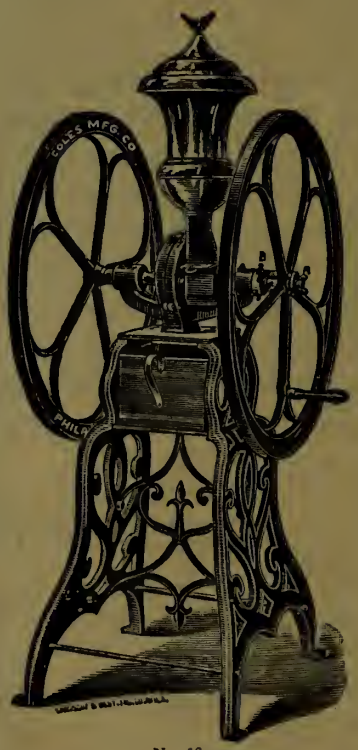
And all Grocers' Sundries

Sold and highly recommended by all leading grocers. . . . . .

Sovereign Matches

The H. A. NELSON & SONS CO., Limited

Sample room ...MONTREAL, QUE.
56 and 58 Front West, TORONTO.



No. 18

Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

Agents { TODHUNTER, MITCHELL & CO., Toronto
DEARBORN & CO., St. John, N. B.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XII (Published Weekly) TORONTO AND MONTREAL, MARCH 4, 1898. ($2 00 per Year) No. 9

WANTS OF RETAILERS.*

By John A. Lee, of St. Louis.

IN presenting this subject it puzzles me, Mr. President, as to whether it was intended that I treat upon what I and other trade paper editors know that retail merchants usually desire, or upon what we, standing apart as disinterested critics, think that retail merchants need and therefore should have.

If I should treat the subject from the first standpoint, I would probably find that retail merchants were men, with human weaknesses, selfishness and imperfections, and in the habit of "wanting" many things which they should not have and could best do without.

I know some retail grocers who have become so selfishly depraved as to want good trade papers without being willing to pay the subscription price. That, however, is not the lowest state of selfishness and immorality, there is one lower, that of the man who won't read trade papers at all, and won't even promise to pay the subscription price.

I am, however, inclined to think, Mr. President, that it was intended that I treat upon what the trade paper editor deems that retail merchants need in order to perfect their happiness and prosperity and add to the value of their services to the public as occupants of an essential and useful sphere in the great system of human industry.

In treating this subject I will take the view, Mr. President, that your desire is that it be presented honestly, candidly and truthfully, for no other treatment would be of any practical value, and I will, therefore, ask all to be patient, my desire being only to make practical suggestions.

HIGHER EDUCATION AND TRAINING.

Beginning with the retail merchant in his youth, I believe that he should be better educated, and that not only should his school education be more thorough and higher, but that every man before embarking in business for himself should have served several years as a clerk under the tuition of a competent and thorough retail merchant.

The most demoralizing influence in the retail business to-day is that of inexperience and ignorance placed in control of capital without knowing how to handle it or how to conduct a profitable, safe and carefully managed business.

Men come from all walks in life—from between the plow handles, from the brakeman's caboose, the mechanic's bench, when they have saved up a few dollars, to embark their all in a business of which they know nothing and for which they have no capabilities or aptitude.

They look upon the life of a merchant as easier than the work they are engaged in and therefore adopt it, to in a short time come to failure and ruin, and loaded down with debt go back to their old occupation.

The constant rocket like advent and exit of these hopeful but ignorant and incapable experimenters is to-day the greatest of all curses upon the retail mercantile business in this country.

CO-OPERATIVE FRATERNITY NEEDED.

Retail merchants need a broader spirit of fraternity and toleration towards each other. Competitors in business, instead of regarding each other as enemies, should feel that each is engaged in an effort to honestly prosper, not at the expense of, or by destruction of each other, but by rendering valuable service to the public. When one merchant in a town begins to demoralize prices and business, the others should call upon him and candidly dissuade him rather than to follow his example in an effort to bring ruin upon the business.

The work which your association is doing in bringing all the retail merchants of your state into membership and sympathy with co-operative work and with each other is noble and good, and will right many wrongs and supply many needs.

FEARLESS, TRUTHFUL EDITORS NEEDED.

Retail merchants need the help of honest, fearless, truth-telling trade paper editors, men of broad and independent views, who will not truckle to the trade, be it wholesale, retail, or manufacturing. When such men and papers are found their value should not be based merely upon the price list that they may or may not publish, but they should be appreciated for their honesty, ability, impartiality, enterprise, and freedom from a servile spirit of sycophancy.

A NATIONAL BANKRUPTCY LAW.

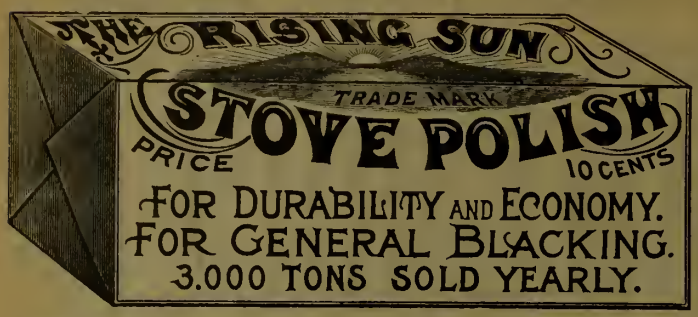
It is admitted that retail merchants need a wise, carefully and justly framed bankruptcy law. I wish it understood that I do not classify the big department stores in my list of legitimate retail merchants. I look upon them as a class separate and apart and of an inimical and destructive attitude toward legitimate retail trade. The department stores do not need a national bankruptcy law. Their particular and special case needs another kind of law which should be thoroughly enforced against all kinds of labor cheapening, monopoly promoting, real estate value destroying, inimical and wicked business combinations.

The department stores are protesting against the passage of a national bankruptcy law. After having crushed thousands of small dealers into bankruptcy, they are disposed to follow them beyond their commercial burial and protest against their redemption and resurrection.

Their policy is to force these men, I see sitting around me, to become an association

*Paper read at the Convention of the Retail Grocers' and Merchants' Association of Illinois, at Jacksonville, Feb. 9, 1898.

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

of automatons, clerks working for these department stores for a miserable weekly wage pittance, losing their identity and names, being known by number as are convicts in a penitentiary, and to establish a system of white vassalage and slavery as a substitute for the useful, independent, honest, patriotic, retail, mercantile system of the United States.

I read in a trade paper the other day that the best defence retail merchants could make against department stores was to combine their stocks and start department stores. I do not classify the general stores in a country town as department stores, the tendency always is, as towns grow, for the various lines to become distinct and special. I do not believe in out-Heroding Herod, or in remedying and eradicating a national evil by promoting and increasing it.

DIVORCE GROCERIES AND SALOONS.

Retail grocers especially need an entire separation of the grocery and the saloon business.

Together, they may in some cases prove financially profitable, owing to conditions, but I believe that the grocery store would prove more profitable if detached, and I believe that the merchant would be happier, healthier and more contented and eventually more prosperous. I will not treat of the matter from its moral aspect, there is no need for me to do that; but I believe that the saloon attachment exerts a demoralizing influence upon the merchant himself, and surrounds him with constant temptations which are frequently dangerous and ruinous as to his personal habits, peace of mind and business success.

BETTER COLLECTION LAWS.

I think that retail merchants need more consideration on the part of law makers as to the revision and improvement of our collection and exemption laws, so that dishonest debtors can be compelled to pay just debts, but conditions are difficult, and until there is a change of public sentiment it will be hard to secure further needed changes. I would suggest that a general and constant effort to get business as near a cash basis as possible will, to a certain extent, relieve this want, and at the same time build up public sentiment in favor of laws under which credit can be more liberally extended.

SHOULD VISIT MAIN MARKETS.

It is thought that retail merchants need a closer personal contact and acquaintance with wholesale merchants and manufacturers with whom they deal. I think that they should make it a practice to visit the principal markets several times a year, meet the people whom they are patronizing, look carefully through the great sample rooms, inspect the retail stores of the city for new ideas of display and trade attraction. I believe that a universal custom of that kind would prove not only to the advantage of the retail and wholesale merchants, but that it would even benefit the commercial travelers, who are directly interested in all enterprising and progressive methods of business education and advancement.

A BETTER OPINION OF THEMSELVES.

Retail merchants need more confidence in their own power and influence for good through the spirit of co-operation and organization. They should, through their association, be more active and vigilant in the promotion of work of public benefit to the communities in which they live, their state and the nation.

Retail merchants should realize the necessity for the cultivation of a stronger sentiment of pride in their business and its position of merit and dignity. In order to assert themselves people must be self-assertive.

The time was, not many years ago, in foreign countries, when the merchant was looked upon as of an inferior caste, and only the soldier, the statesman and the nobleman were deemed worthy of public consideration.

Even now in England and other monarchial governments the shopkeepers, as they are called, are looked down upon as of an humble and inferior class.

Not so, however, in this great and glorious land, Mr. President, where all men are free and equal before the law and where they stand or fall by their own individual merits.

The merchant here is, and should be, equal as to the honor, dignity and standing of his occupation to any other class, and the soldier, the lawyer, the scholar, and many other classes, not excepting the humble editor, are to a large extent dependent upon mercantile patronage for success.

Seest thou a man diligent in his business, he shall stand before kings: he shall not stand before mean men.

THEIR THREE GREATEST NEEDS.

I could, Mr. President, continue enumerating things which retail merchants want and should have, thereby occupying your time and attention even unto weariness, but I will refrain and conclude by mentioning just two or three more wants and needs of retail merchants.

One of the most indispensable needs of a retail merchant who desires to prosper and be truly happy is a loyal, brave, true, God-serving woman who has promised to be his wife, his companion through health and sickness, joy and sorrow, prosperity and misfortune, until death intervenes. Her gentle and refining influence and loving guidance will lead him along the paths of honesty, economy and peace, and will stand between him and temptation, while her religious faith and example will lead him onward and upward by the power of love and hope to that life everlasting of joy eternal in the house not made with hands.

The retail merchant should, if God in His mercy so wills it, have in his home little children, in whom he will rejoice in his youth and manhood, and upon whom he can lean in his declining years. There is no music, sir, that will cause the harmony of the heart to vibrate and the soul of man to exult and expand like the music of the

With your next order try a tin each of

L. S. & B. and EMPIRE COFFEE

Hundreds of dealers are duplicating their orders.
Sold in bulk. Cans of 25 and 50-lbs. each.

LUCAS, STEELE & BRISTOL

A. R. DIXON, Northwest Representative
Calgary

HAMILTON, ONT.

Just in store, a large consignment of

Keiller's Dundee Orange Marmalade

In cases containing . . .

6 dozen one pound glass jars, patent stoppered.
6 " " " tins.
2 " two " stone jars.
2 " " " tins.
16 only, seven " tins.

Prices are Right.

James Turner & Co.

HAMILTON, ONT. (Established 1844.)

No New Thing

"REINDEER" BRAND

CONDENSED MILK

EASY TO GET. EASY TO SELL.

NOW IS THE SEASON FOR FISH.

WE CAN SUPPLY YOUR WANTS

No. 1 Labrador Herrings, in barrels.
No. 1 Labrador Herrings, in half barrels.
No. 1 Split Herrings, in half barrels.
Scaled Herrings. Small fish.
Boneless Fish, in 40 lb. boxes.
Quail on Toast, 24 lb. boxes.
Pure Cod, in 5 lb. boxes, 1 lb. rolls.

THOS. KINNEAR & CO., 49 FRONT ST. EAST **TORONTO.**

voices of happy little children. "Suffer little children to come unto me, and forbid them not, for of such is the kingdom of Heaven."

And finally, Mr. President, the retail merchant, when the days of his active usefulness are drawing to a close, when his ambitions have been achieved, when his footsteps have grown feeble and his hope and faith strong, when he stands calmly and hopefully waiting for the inevitable summons which must come to all, then, sir, he will most need, and I earnestly pray that he may receive, the merciful and tender forgiveness and all embracing love of our Father who art in Heaven.—Interstate Grocer.

A TOUGH SNUFF STORY.

A grocer in a Cheshire village went, according to an English paper, from Birkenhead to Liverpool to purchase stock, which in due time was deposited on the landing-stage, awaiting shipment across the Mersey.

One of his purchases was a magnificent American cheese, and upon this, for lack of better accommodation, the weary grocer seated himself as he kept watch and ward over the rest of his property.

While thus resting, every now and then solacing his nasal organ with a pinch of snuff, two well-dressed young men entered into conversation with him.

"Let me ask you to try my snuff," said one of the fellows, as he pulled out a handsome snuff box.

"Certainly," said the grocer.

The moment he snuffed it he sneezed violently. At every sneeze he lifted himself about a foot from the cheese. As he gave the third sneeze, gent No. 2 pushed the cheese from under him, and for it substituted a peck measure. As the grocer sneezed for the last time, the sharpers and the cheese had vanished.

When he understood the manner in which the exchange had been effected he was about the most excited man of the season.

DAIRY NOTES.

THE report of the Emerald, Ont., cheese factory gives the following statistics: Number of pounds of milk received during the year, 947,538; number of pounds of cheese sold, 93,968; making and other expenses, $1,212.32; amount paid patrons, $7,020.02; average price of cheese, 8.73c. per lb.

The following is the annual report of the Salford, Ont., cheese factory: 3,643 boxes, 281,282 lbs. cheese, made during 1897. Paid patrons per 100 lbs. of milk, 70c.; average yield 10.78; average price, 8.44c. per lb.

The following items are taken from the auditors' report of the Harrietsville, Ont., cheese factory: Milk received for manufacturing cheese 5,335,000 lbs.; for manufacturing butter on Saturday nights, 259,957 lbs.; manufactured 499,090 lbs. of cheese and 9,898 lbs. butter on Saturday nights. Total money received from all sources, $43,487.06; paid patrons for butter and cheese, $37,328.45; paid manufacturing, $5,300.99; paid hauling milk, $482.86; paid expenses, $365.91; balance in bank, $8.85; average milk for one lb. of cheese, 10.68 lbs.; average price, 8.36c. per lb.; 9,471 lbs. of butter were manufactured during the latter part of November with an average of 21.06 lbs. of milk for one lb. butter, and 15,441 lbs. butter manufactured during December with an average of 20.07 lbs. for one lb. butter.

At the annual meeting of the Dereham and West Oxford Butter and Cheese Manufacturing Co., Limited, it was unanimously decided to continue taking in the milk and paying for the butter fat contained therein by adding 2 per cent. to the test of each patron. This has given the best of satisfaction in the past year, which has been a prosperous one for this factory, as the following report will show: 4,280 boxes, or 316,066 lbs., bringing $26,973.13; interest on deposits, $31.45; total receipts, $27,004.58; the shareholders received 8 per cent. on their stock, after which there was $363.54 balance on hand; total amount of milk received, 3,380,006 lbs.; average yield, 10.69; average price, 8.53c. per lb.; average butter fat test, 3.53; paid patrons per 100 lbs. milk, 70c.

A convention of butter and cheese makers will be held at the Kingston Dairy School on Wednesday, March 9. Two sessions, one at 9.30 a.m., the other at 1.30 p.m., will be held, and the following cheese and butter experts will speak: A. F. McLaren, M.P., ex-president Western Butter and Cheese Association; Prof. Dean, D. Derbyshire, Dr. W. T. Connell, bacteriologist; J. A. Ruddick, superintendent dairy school; G. G. Publow, L. A. Zufelt, instructors of the dairy school; and also Messrs. Kerr, Lowery, Bowey, Bensley and Purvis, instructors for the association.

A WISE ORDER-IN-COUNCIL.

Mr. L. A. Phillips, purchasing agent of the Alaska Exploration Co., came to Montreal early in February to make purchases for his company. A couple of weeks ago orders had amounted to $200,000, when it was learned that he could not get vessels from Vancouver to transport the goods northwards, and that they would have to be shipped from San Francisco, Cal. Under the existing coasting laws he would have had to pay duty on re-entering the goods into Canadian territory. He appealed to the Canadian Government, stating that unless the goods he bought in Canada were admitted into the Klondyke district of Canada free he would be compelled to cancel all orders. The Cabinet, at a subsequent meeting passed an order-in-council to the effect that goods bought in Canada and which go through the United States in bond shall be allowed to re-enter Canada free of duty.

In an interview, Mr. Phillips since stated that his orders for goods would amount to over half a million dollar's worth. Among other orders, this company will take all the output of the Laing Meat Co. up to May 1.

Kiln-Dried Split Peas for the Klondyke

Kiln-Dried to remove the last trace of moisture in them—hence their absolutely perfect keeping qualities in any kind of weather. Require no care—they take care of themselves. As good when used as when they leave our hands. Beans grow soft and sprout, in damp weather—Split Peas remain unchanged. They are very nourishing—yield strength and supply the waste on body and mind that Nature wants relieved. A strong, economical, sure, safe food for the Klondyke—the Kiln-Dried Split Peas made by

The Tillson Company, Limited
Tilsonburg, Ont.

Black and Blue

are not derogatory epithets when applied to foot-wear treated with PURE GOLD BLACKING, or to laundried goods treated with PURE GOLD WINDSOR SQUARE BLUE.

The season for mud requires blacking—best quality.

The Laundry always requires blue—no quality so good as best.



Have we your Order?

Pure Gold Mfg. Co.
TORONTO

SALT ✦ SALT

—"The Salt of the Earth"—

RICE'S PURE SALT

HAVE YOU IT?

SOLE MAKERS

SALT North American Chemical Co., Limited SALT

Goderich, Ont.

RICE

We are showing samples of Fancy Imported Rices, just arrived--Japan, Java, and Patna. . . . . .

See our travellers, or write us.

THE DAVIDSON & HAY, LTD.

WHOLESALE GROCERS. TORONTO

REDUCTIONS IN STAPLE COTTONS.

THERE were some rather extensive drops in the prices of Canadian cottons announced on March 1. The Dominion Cotton Co. dropped the price of canton flannels to meet the competition in those goods recently inaugurated by the Canadian Colored Cotton Co. In the lower numbers the drop is as much as 10 per cent. The prices of the medium numbers are from 5 to 7½ per cent. lower. In No. 10 and higher numbers there is no change in price.

A large cut was also announced by the Dominion Cotton Co. in pillow cottons, amounting to 12½ per cent. in some cases. In the higher lines the drop is 10 per cent. all round. This is understood to be due to the competing prices of the Merchants Cotton Co. in these goods.

In sheetings, also, some cuts in prices have been made. The Dominion Cotton Co. have lowered the price of some of the lower lines of bleached sheetings ½ to ¾c. per yard. In unbleached sheetings some of the lines are down from 12½ to 15 per cent. in price. These reductions are likewise due to the price list of the Merchants Cotton Co. These changes apply to present lines, and it is said that fall prices will not be definitely decided until the tariff is brought down in Parliament.

In colored cotton no changes of price were announced on March 1, and, as in a few lines there is some scarcity owing to the unexpectedly large demand, no immediate change in Canadian colored goods is expected by the trade. The situation all round, however, is uncertain, and the possibility of some tariff change, even slight, would alter conditions.—Dry Goods Review.

DERIVATION OF THE WORD KLONDIKE.

"The River Trip to the Klondike" is the title of an article by John Sidney Webb in the March Century. Mr. Webb says: From Dawson the trail to the mines leads over a steep hill to the creek made so famous by its tributaries, for there is not a single mine on the principal stream, which in the miners' slang is called Klondike. And yet this stream does in reality bear a characteristic name given it by the Indians, which is utterly murdered by this pronunciation, now so common.

The Indians name the creeks throughout the country from some characteristic in connection with the stream itself, and as this one is so swift that in order to set their salmon traps or nets they were obliged to use a hammer to drive the stakes to anchor them, the creek was named by them Hammer Creek, or, in their language, phonetically, Troan Dik. The spelling Klondike means absolutely nothing, but has been accepted, so I learn, by the Board of Geographical Names of the United States.

A BAD FAILURE.

The official assignee's statement in connection with the insolvent estate of the Winnipeg departmental store, George Craig & Co., shows direct liabilities of $81,489.74. The principal creditots are Gault Bros. & Co., Montreal, to the extent of $23,395.40, and Thibaudeau Bros. & Co., Montreal, to the extent of $17,566.98. The amount owed altogether, to Montreal creditors, is $53,996.47; to Toronto creditors, $11,807,76, of whom Caldecott, Burton & Spence are the largest, with $3,390.92 on their books. The amount owing Winnipeg creditors is $7,367.57, R. J. Whitla & Co., with $2,458.13, being the principal creditors. In addition to the direct liabilities there will be a further sum of $7,500, now in abeyance. The assets are $54,188.15, leaving a deficit of $27,301.59.

The Cowan-Ramsay Co., Limited, Toronto, has been incorporated.

"One simile that solitary shines
In the dry desert of a thousand lines."

The simile is this: cheap-quality stove polish is no more like "Enameline," the modern stove polish, than a brick is like a diamond. Buy "Enameline," get a quick and brilliant shine on your stove, and it will prove the simile.



FOUR REASONS WHY GROCERS should sell a brand of Stove Polish which, above ALL others, consumers want, and for which Grocers can offer no substitute without injury to their trade.

Enameline

The Modern STOVE POLISH

First: It is Superior to All others in Quality.

Second: It gives Perfect Satisfaction to Consumers.

Third: It is Thoroughly Advertised and Sells itself.

Fourth: NO OTHER Stove Polish ON EARTH has so large a sale.

UNITED STATES TEA INSPECTION.

IT MAY interest readers of THE CANADIAN GROCER to read the following regulations governing the inspection of tea in the United States issued Feb. 7, last :

I.

The following standards of imported teas are substituted for those prescribed by circulars No. 69 of April 21, 1897, and No. 186 of Nov. 6, 1897 :

No. 1—Fomosa Oolong.
" 2—Foochow Oolong.
" 3—Amoy Oolong.
" 4—North China Congou.
" 5—South China "
" 6—India Tea.
" 7—Ceylon Tea.
" 8—Pingsuey Green Tea.
" 9—(A) Country Green Tea, (Y. Hyson).
" 10—(B) Country Green Tea, (Hyson).
" 11—Japan Tea, pan fired.
" 12— " " sun dried.
" 13— " " basket fired.
" 14— " " dust or fannings.
" 15—Scented Orange Pekoe.
" 16—Capers.
" 17—Canton Oolong.
" 18—Scented Canton.

II.

In order to promote uniformity in the methods of examination of teas, the following rules, recommended by the Board of Tea Experts, are prescribed and substituted for those found on page 8, Departments Circular, No. 69.

In comparing with standards, examiners are to test all the teas on these points, namely, for cup quality, for any foreign matter on the surface of the infusion sometimes called scum, and for quality of leaf after infusion. Cup quality shall be ascertained by drawing, according to the custom of the tea trade, with the weight of a half dime to the cup.

In country green teas, Imperials, Hysons, Coarse Leaf Gunpowders and Extra Young Hysons, are to be compared with Hyson standards, and all other Young Hysons and Small Leaf Gunpowders with the Young Hyson standard. The quality must be equal to standard, but the flavor may be that of a different district, as long as it is equal in sweetness. As an illustration, a Teenkai may be equal to a Moyune, but a distinctly smoky or rank Fychow or Wenchow, of sour character, must not be considered as equal to the two first-mentioned.

In order to test for floating coloring matter, or scum, and also for the quality of infused leaf, a second drawing should be made of double the foregoing weight. Before disturbing the infusion examination should be made for any floating substance, and after pouring off the water the infused leaf should be taken out so as to exhibit the lower side which rested against the cup. Should the mass show a larger quantity of exhausted, decayed, or inferior leaf, or foreign substance than the standard, it shall be considered inferior in quality, and the tea must be rejected. In Greens and Japans particularly, the brightness of the leaf should be considered as an evidence of quality.

Should a tea prove, on examination, to be inferior to the standard in any one of the requisites, viz, cup quality, scum, or quality of infused leaf, it shall be rejected, notwithstanding that it be superior to the standard in some of the qualifications. A consideration of the appearance or so-called style of the dry leaf shall be omitted.

Macao or Canton Congous should be compared with the standard for South China Congou, and Brick tea compared with the standard for the district whence it comes. The mustiness or damaged flavor exhibited in certain Canton teas, imported for Chinese consumption, shall be considered as sufficient cause for rejection. Until the establishment of a new standard for Amoy Oolongs, they will be tested by the Foochow standard.

The dust and fannings in all Formosa, Foochow, and Amoy Oolongs, Canton teas, Congous, Indias and Ceylons must be restricted to 10 per cent. when sifted through a sieve of No. 16 mesh, made of brass wire. In order that the needle leaf and Pekoe tips may not be confounded with dust they must be returned with the dust to the sieve for a second and third sifting until separated.

In the case of Ceylon and India teas, the needle leaf and Pekoe tips shall be separated by passing them, together with the dust, through a No. 26 sieve of brass wire, after the tea has been first sifted through a No. 16 sieve.

Dust and fannings in Japan teas must not exceed 4 per cent. when tested by a No. 30 sieve of brass wire. Before condemning any tea for dust, examiners shall sieve at least two packages.

III.

Examiners should preserve in tin, for one year, samples of all teas examined for future reference in case of complaints, and the Board of General Appraisers should also retain a portion of all samples sent them on appeal for the same object. To this end, examiners should always send the board samples of at least half a pound, and never otherwise than in tin cans securely labeled.

IV.

Statistics showing the quantities of various kinds of teas admitted and rejected should be kept at the Customs houses for future reference.

V.

The rules contained in Circulars Nos. 69 and 186 will continue to be enforced except as above modified.

VI.

Any teas shipped from abroad on or after March 1, 1898, will be governed by the new standards herein adopted.

Officers of the Customs will be governed accordingly.

L. J. GAGE, Secretary.

A SUCCESSFUL CASH MAN.

THE CANADIAN GROCER received a pleasant visit from Mr. J. A. Stewart, one of Exeter's progressive general merchants. Mr. Stewart is an enthusiastic cash man.

"We adopted the cash system two years ago," said Mr. Stewart, in reply to a question, "and we are delighted with the results."

"Did you experience any difficulty at first? Was there any falling off in trade?"

"We experienced no difficulty and had no loss of trade. I'll tell you what we did: For three months before we adopted the cash system we advertised the matter freely. I might add, by the way, that we are extensive advertisers. As a result, when we discarded the credit for the cash system everybody knew it. We, nevertheless, expected that for a while we would lose business ; but we didn't. At the end of the first year we found that our business had actually increased, while during the second year it increased 50 per cent."

"Don't you do any credit business?"

"Not a dollar's worth," was Mr. Stewart's emphatic rejoinder. "In order to succeed in doing a cash business a man must have backbone. If he starts to give this and that customer credit, the first thing he knows he will be back to the old credit system. There is one good thing about the cash system : Not only does it save money and worry, but it is a good advertisement for you if you go about it in the right way."

Mr. Stewart began business in Exeter nine years ago, and during that time he has had to enlarge his store three times, until it is to-day 135 feet deep. Mr. Stewart is a young man, and THE CANADIAN GROCER hopes he will have to enlarge his premises another 135 feet.

The tobacco duties were $223,637 last month, as against $95,000 in January, 1897.

AMONG THE RETAILERS.

A Talk With a Progressive Retailer.

This week, while walking along King street west, Toronto, my attention was attracted by a neat window display in the store of Somers Bros. The display was simple, yet attractive. The background was a trio of pyramidical piles of canned tomatoes and pumpkins. Next to these were bottled sauces, etc., with a can of sardines in the centre. In the front of the window were three small but neatly arranged piles of oranges and lemons. On turning to enter the store I noticed a workman busy building at the side of the doorway a display bracket. Mr. Somers informed me that the intention is to place a mirror in the central part of this bracket with two shelves, one above the mirror, the other below it, for holding biscuit tins, canned goods, etc. He is a firm believer in mirrors as custom catchers and keepers, and has several magnificent ones in the store. The store is a rather small one, but, as Mr. Somers expressed it : "Necessity is the mother of invention, and lack of space has necessitated our using much time and thought considering how our space can be utilized to greatest advantage. Now, as you see, one standing in the store can see at once nearly everything in it, which fact often makes a sale. The three characteristics which we spend our time endeavoring to make manifest throughout our store are compactness, attractiveness, and cleanliness." The result is, that though, as before stated, this store is a small one, the impression received by one entering it is that the best of goods are kept there, and kept in a cleanly manner.

"Catchy" Signs.

There are not many grocers who have been fortunate enough to strike ideas in sign painting as has a Yonge street, Toronto, retailer. I refer to Higgins' Cash Grocery, corner of Yonge and Edward streets. At the southern extremity of the store, on Yonge street, is a sign cut and painted to represent a two-masted sailing vessel. On this sign are the words : "We are Sailing Along and Making Sales." At the entrance of the store immediately at the corner, is a representation of a fish, with the information : "We are Fishing for People Who Want Fish." These signs are not very elegant, yet they are such that a passer-by could hardly fail to remember them, and thus remember the store.

THE RAMBLER.

W. E. Milner exported $100,000 worth of wheat on Wednesday. This shows clearly that Brampton market is second to none as a country market.—Brampton Conservator.

Spring is Coming

Pickles will soon be in demand. Heinz's cost slightly more than others, but anyone who trys Heinz's invariably asks for them again. To introduce them we give a large sample jar with each half-barrel of sweet pickles. Illustrated price list on application.

H. P. ECKARDT & CO., Wholesale Grocers, TORONTO



The unsolicited testimony of thousands

...GRAND MOGUL TEA

IS THE BEST VALUE IN THE MARKET.

Coupons in every packet.

T. B. Escott & Co.

Sole Agents —LONDON, ONT.

"Rigaud Mountain Maple Syrup"

SPRING 1898

Guaranteed Absolutely Pure . . . .

Every can sealed at the bush. Put up in ½-gal. and 1-gal. tins, (wine measure).

Write early for quotations.

RIGAUD MILLING CO.

RIGAUD, QUE.

THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN, Toronto.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER.

CANADA AND WEST INDIA SUGAR.

THERE IS, as readers of THE CANADIAN GROCER are aware, a possibility of the Dominion Government re-adjusting the sugar tariff.

We have not the slightest knowledge what the intention of the Government may be, but would suggest, before it takes a decided stand in regard to the matter, if it decides on any change whatever, that it extend the preferential tariff to raw sugar produced in the British West Indies, or any other British colonies, for that matter. There is much to be said in favor of such a move.

The condition of the West India sugar planters, as everyone knows, is lamentable. And how to relieve their necessities is a problem that is puzzling the British Government and causing the Chambers of Commerce in the United Kingdom much concern. Now, then, for the Canadian Government to announce that it was prepared to allow sugar from the West Indies and other British colonies to be imported at one-fourth of the duty levied against raw sugars from all other countries, would not only be helping a sister colony, but would, in addition thereto, immensely increase the popularity of the Dominion in the United Kingdom.

Our imports in 1897 of raw sugar from the British West Indies were 20,317,636 pounds and from British Guiana 3,283,382 pounds, a total of 23,601,018 pounds. This, however, is only about 8 per cent. of our total imports of raw sugar. Our total imports last year were 276,724,076 pounds, and the countries from which we received this quantity were as follows:

	Quantity in pounds.
Great Britain	551,034
British Guiana	3,283,382
British West Indies	20 317,636
Austria	13,303,140
Belgium	13 351 506
Brazil	2,158,154
China	6,932
Egypt	32,777
Dutch East Indies	29,687,166
Germany	98,c84,985
Peru	4,534 225
Spanish West Indies	5,964.579
Spanish possessions, other	43 415,435
United States	42 033,125
	276,724,076

With a preferential tariff against all countries, other than the British colonies, the British West Indies would undoubtedly send more sugars to this country than they now do. As it is now they have to compete on this market, as they have in Great Britain, with the bounty-fed sugars of Germany, Austria and Belgium, these three countries, last year, sending us no less than 124,739,631 pounds of raw sugar, or about 45 per cent. of the whole. Then, it is altogether likely that all we got on the British market came originally from one or more of the bounty-giving countries.

Canada should give sugar, the product of the British West Indies, British Guiana and other British colonies, the benefit of the preferential tariff.

INSOLVENCY LEGISLATION IN NEW BRUNSWICK.

The New Brunswick Legislature is getting into line for improved insolvency laws.

This information comes to THE CANADIAN GROCER through its St. John, N.B., correspondent, who has investigated the matter.

He says: "The legislature is expected to amend the provincial insolvency law this session by adding provisions similar to those in the Ontario Act, for the relief, under proper restrictions, of honest debtors, and for the more equitable distribution of estates of insolvents."

NO INSOLVENCY LAW.

WHAT THE CANADIAN GROCER said last week in regard to the proposed insolvency bill is borne out by the subsequent statements of a daily paper which ventures the information that the Government has decided not to introduce such a measure this session.

It is to be regretted indeed that the Government has come to such a conclusion.

If there is one law more than another this country needs it is an insolvency law. There is no question about that.

The boards of trade throughout the country are unanimously in its favor. So are nine-tenths of the business men who have expressed an opinion in regard thereto.

The conditions as they are to-day, without an insolvency law, are a restraint upon trade, for merchants in one part of Canada are in many instances limiting their operations, because to do business in certain of the provinces would be to run the risk of incurring losses, while we all know the views of business men in the United Kingdom as to the necessity of an insolvency law for the Dominion.

There are, therefore, two specific reasons for a Dominion insolvency law: (1) For the protection of our own business men, and (2) for the protection of the business men of the United Kingdom who desire to extend their trade with Canada.

There is no good reason why the Government should have decided to take the stand it has. But it is only another instance of the superior influence of the politician when it is tested beside that of the business man. And in this respect all Administrations appear to be alike.

Great Britain has a bankruptcy law, and the United States House of Representatives last week adopted one. Canada appears to be the chief laggard in this respect among the English-speaking nations.

It is said a private member will introduce a bill after it has received the approval of the various boards of trade in the country, but it is safe venturing to state that no insolvency bill will become law this session, even should it go as far as to be introduced.

There are five merchants and two manufacturers in the new Ontario Legislature. It is to be hoped they will be at times the saving remnant, as Matthew Arnold puts it.

CAVERHILL, HUGHES & CO.

ACCOUNTANT HAM is still at the books of the firm of Caverhill, Hughes & Co., wholesale grocers, and states that it is impossible for him to make any statement until he has completed his investigation. The list of creditors has been fyled, however, and from this it is ascertained that the liabilities are about $130,000. The heaviest creditors are John L. Caverhill, the St. Lawrence Sugar Refining Co.; A. C. Miller, Picton, Ont.; Miller & Co., Trenton, and the Acadia Sugar Co., of Halifax.

By the appended list it will be seen that most of the canning establishments have been touched, as well as several of the leading tobacco and cigar manufacturers. The Merchants Bank of Halifax holds some $45,000 worth of the firm's paper. This, and an amount of $433 owing to L. Chaput for rent of the warehouse occupied by the firm, are the only fully secured claims. All the rest come in under the head of ordinary creditors.

Individual creditors who have made an inspection estimate the value of the stock on hand at $12,000, and state that the book debts are about $60,000. How much of this can be realized upon no one is prepared to say until the accountant has made his report. Nominally, therefore, there is a deficit in the vicinity of $60,000 or so, and it depends on the nature of the book debts whether they will be increased or not.

The names of the creditors in detail are :

THE MONTREAL CREDITORS.

John L. Caverhill, notes	$26,000
St. Lawrence Sugar Co., notes	17,684
S. H. Ewing & Sons, notes	1,617
Canada Sugar Refining Co., notes	1,348
Chase & Sanborn, acct	1,387
Watt, Scott & Goodacre, notes	1,532
D. Masson & Co., notes	805
W. C. McDonald, acct	598
Verret, Stewart & Co., note	541
Bellhouse, Dillon & Co., note	367
Brodie & Harvie, acc	195
Carter, Galbraith & Co., note	158
W. Baker & Co., acct	141
H. M. Childs, acct	195
Geo. Childs & Co., note	118
C. E. Colson, note	320
J. M. Douglas & Co., note	362
Forbes Bros., acct	131
D. Hatton & Co., acct	102
Howe, McEntyre & Co., acct	123
Hudon, Heberl & Co., acct	172
Henri Jonas & Co., notes	451
Laporte, Martin & Co., notes	720
Leonard Bros., notes	285
F. Magor & Co., acct	568
J. T. McBride, note	167
W. D. McLaren, note	303
Mt. Royal Milling Co., acct	598
H. A. Nelson & Son, acct	176
T. W. Raphael & Co., acct	227
D. Robertson & Co., acct	127
W. Strachan & Co., notes	717
Jos. Tetley & Co., acct	190
Tester & Co., notes	280
J. Bockstael, acct	270
Lake of the Woods Milling Co	152
W. & F. P. Currie & Co., notes	789
W. T. Benson & Co., acct	54
Bovril, Limited, acct	97
D. Campbell & Son, acct	28
Can. Cocoanut Co., acct	85
J. R. Clogg & Co., acct	13
Christie, Brown & Co	23
E. B. Eddy Co., acct	76
G. & J. Esplin, acct	27
P. C. Larkin & Co., acct	10
Ed. Leysieffer & Co., acct	63
Lyman, Sons & Co., acct	29
Lyman, Knox & Co., acct	27
A. P. Tippet & Co., acct	90
J. C. Wilson & Co., acct	77
Wells, Richardson & Co., acct	21
C. W. Hughes, acct	39

THE OUTSIDE CREDITORS.

A. C. Miller, Picton, Ont., notes	$4,572
Miller & C., Trenton, notes	2,098
Acadia Sugar Co., Halifax, notes	3,916
W. Bailey & Co., Kingston, notes	280
Belleville Canning Co., Belleville, notes	1,596
Delhi Canning Co., Delhi, notes	251
Edwardsburg Starch Co., Cardinal, notes	1,664
Empire Tobacco Co., Granby, notes	250
J. J. Fanning & Co., Ottawa, notes	122
Flynn Bros., St. Catharines, notes	492
C. H. Fletcher, Sherbrooke, notes	527
Griffin & Skelley, San Francisco, notes	1,563
Lakeport Preserving Co., Lakeport, notes	1,346
J. T. Logan, St. John, N.B., notes	570
T. J. Lipton, New York, acct	277
McAlpin Tobacco Co., Toronto	354
E. Morgan's Sons, New York	50
Pugsley, Dingman & Co., Toronto	228
Simcoe Canning Co., Simcoe	1,117
St. Lawrence Starch Co., Port Credit	708
St. Croix Soap Co., St. Stephen, N.B.	293
G. E. Tuckett & Son, Hamilton	447
West Lorne Canning Co., West Lorne	858
M. Wood & Sons, Sackville	144
B. T. Babbett, New York	118
Cleveland Baking Powder Co., New York	45
F. H. Leggett & Co., New York	20
James Pyle & Sons, New York	201
L. Schepp, New York	68
Rothschilds, Bros. & Co., New York	139
Royal Baking Powder Co., New York	90
Aylmer Canning Co., Aylmer, Ont	1,488
E. W. Gillett, Toronto	55
Lever Bros., Toronto	64
Rose & Laflamme, Montreal	720
W. D. Stroud & Sons	135

FULLY SECURED.

Merchants Bank of Halifax	$45,000
L. Chaput, rent	433

ADVANCE IN GELATINE.

Gelatine is among the commodities which have recently experienced an advance in prices, quotations being about 2c. per lb. higher than they were a couple of weeks ago, according to advices received in Toronto.

It was only about five or six months ago that the value of gelatine appreciated 25 per cent.

The cause of the advance is the dearness of raw materials.

Most of the raw material for gelatine comes from Argentine, but Canada imports the greater part of the finished product from the United States, Great Britain and Germany. Our total imports in 1897 were 121,537 lbs., valued at $34,515.

The imports from the various countries were :

	Quantity in lbs.	Value.
Great Britain	26,724	$13,263
Belgium	724	128
China	1	1
France	12,255	1,791
Germany	33,403	7,037
Japan	895	201
United States	47,535	12,094

CANADA HAS THE BEST ROUTE.

THE circumstances which led up to the cutting of its rates to the Coast by the Canadian Pacific railway are really an evidence that this route to the Klondyke is preferable to that which United States railways afford. This does not appear to have been recognized by many outside the railway companies.

For some years there has been an agreement between the C.P.R. and the railways in the United States, whereby the former enjoyed a differential rate on through passenger traffic to the Pacific coast.

This agreement worked harmoniously until the heavy traffic for the Klondyke began to set in. Then the United States railways began to demur.

They had no hesitation in saying (now, mark the words) that the C.P.R. had the most direct route, and, furthermore, that in consequence of this it should accept a rate identical with that on the United States railways. The C.P.R. refused to concur, hence the cutting of rates, and the subsequent efforts of the competing roads to induce the Canadian road to be a party to another agreement.

We are expressing no opinion as to the wisdom of the position taken by the C.P.R. Our only object is to refer to the testimony of railway men in the States as to the superiority of the Canadian transcontinental route to the Coast.

He who keeps hammering away will hit the nail on the head some day.

CANNED BEEF DEARER.

A sharp advance took place in Canadian canned corned beef, roast beef and smoked beef on Tuesday.

Corned beef is 10c. per dozen dearer for 1's and 20c. dearer for 2's.

Roast beef is 15c. per dozen dearer for 1's and 20c. dearer for 2's.

Smoked beef shows an advance of 15c. per dozen for 1's and 50c. per dozen for 2's.

The advance is due to a scarcity of meats, while the demand is unusually brisk, due, to a great extent, to the Klondyke trade. As a rule the demand for goods of this kind does not set in till June, while it does not become active till July and August, but already a large business has been done, and manufacturers have orders away ahead.

CANADIAN BACON.

THE benefits of Canada's success as a competitor in the English cheese market will not be confined to the cheese industry.

Already there are cropping up in many parts of Canada evidences of an awakening to the fact that there is another large market awaiting Canadian produce in Great Britain—the market for hams and bacon.

For some time Canadian bacon has gradually been gaining in favor on the British market until it now vies with that of Denmark for first place.

Toronto packers state that it is now a frequent occurrence to meet representatives of British houses which desire to increase their orders for Canadian bacon. A few weeks ago mention was made in THE CANADIAN GROCER of a representative of a house which wanted 1,000 cases per week of Canadian bacon to take the place of bacon they are now receiving from the United States. Since then James Pakenham, managing director of the Kehoe, Donnelly & Pakenham Co., Limited, of Dublin, Ireland, has been in Ottawa making enquiries as to where his firm could make arrangements for securing a regular supply of Canadian bacon. His firm would be prepared to invest capital in a packing house with Canadian packers if that be needful to secure a steady supply.

Mr. Pakenham states that Canadian bacon is fast coming to the front, is now sold under its own name and is considered by many dealers as being quite as good as Danish bacon, which has long been considered the leading article.

Taking these facts into consideration, one would naturally consider that Canada's share of the British market would be a respectable one, but it can hardly be called so.

Great Britain imported, in 1896, over $53,487,606 worth of hams and bacon. Of this amount Canada contributed $4,459,756 worth, or 8.36 per cent. of the whole. This is an insignificant percentage when it is remembered that in the same year Canada supplied Great Britain with almost 60 per cent. of her cheese.

The reason for the comparative smallness of our export bacon trade is largely that we have not produced more. This reason is the fact that makes it interesting to note that in Toronto, Hamilton, Bowmanville, Owen Sound, Oshawa and Windsor, Ont.; in St. John, N.B., Middleton, N.S., Winnipeg, and other municipalities, there are either new establishments being formed or old ones being enlarged.

It is a noteworthy fact, also, that the most astute and enterprising firms interested in this industry are the most active in the increasing of the facilities for doing business.

TEMPTING RATES OF INTEREST.

IT is surprising how indiscreet the promise of one-half to one per cent. more than the ruling rate of interest will make people, business men as well as others, who have a little surplus cash to deposit.

People seem to forget that, as a rule, with the maximum of interest there is the minimum of security.

It is natural a man should desire that his surplus cash should earn all it is possible for it to earn, just as he desires to secure all he can for his services, but there is no reason why he should allow the promise of excessive interest by loan companies and private banks to dull his business instincts.

With money as plentiful as it is to-day the promise of interest in excess of the ruling rate should in itself put people on their guard, instead of alluring them, as is frequently the case, to destruction.

In the recent failure in Toronto of two financial concerns, we have another object lesson of the foolishness of placing money with institutions of the character described. It is to be hoped it is a lesson which will be better heeded than previous ones have been.

The ruling rate of interest on deposits is certainly low compared with what it was a few years ago, but it is better to take it than, in essaying to get that which obtained in the past, to lose all—principal and interest both.

But while greater precaution on the part of depositors is demanded, so also is more rigorous Government inspection.

Not only should loan companies and all similar institutions be made to comply with the law in regard to reports to the proper authorities, but the proper authorities should see that such reports are not garbled.

When a Government gives a corporation power to do the business of a loan company it is remiss in its duty to the public when it does not compel the strict observance of the conditions under which the charter to do such business was obtained.

THE BUSINESS SLUGGARD.

A GOOD many young men spoil their chances for success in life by the frequency with which they come late to business.

Arriving at business in good time does not create ability where the same is lacking; but late arrival at business discounts whatever ability the slothful one may have.

The bird that is late getting into the meadow secures but few worms, and the young man who is in the habit of getting to business late misses many opportunities for success.

The habit of arriving at the post of duty late betokens slothfulness. And no employer will be in a hurry to advance persons of this type.

Then the young man who is slow to put in an appearance at the post of duty is usually the quickest to get away from it at the close of the day. In other words, he is quite willing to cut off something at both ends of the working day.

The men who have been the most successful in life are those who have been early at the post of duty in the morning and have not been in an inordinate hurry to leave it at night, especially when pressing matters required attention.

He who would be successful must not only exercise well his ability, but he must use well the time which his own or his employer's business demands of him.

A CIVIL SERVANT'S LIABILITY.

The Montreal deputation, to wait upon the Government regarding the seizure of civil service employes' salaries for debt, went up to Ottawa on Monday last.

President J. Scanlan and Treasurer Dixon represented the Retail Grocers' Association, and President S. J. Carter, of Carter, Galbraith & Co., and L. E. Geoffrion, of L. Chaput, Fils & Cie., the wholesalers.

With the deputation from the west they had a favorable reception from the Ministers who promised to give this matter their serious consideration.

Mail advices from Smyrna state that the stocks of Sultana raisins there do not exceed 700 tons. The English markets are reported to be firm, and at prices above the quotations ruling here.

50% AND 10%

AND UPWARDS

And Freight Paid according to Quantities Purchased.

To the Trade these prices prevail on

Eddy's Paper Bags

and the Trade gets the benefit.
Place your orders now and secure big discounts.

Subject to change without notice.

The E. B. EDDY CO., Limited

HULL, CANADA.

61 Latour St - - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver, B.C.; John Cowan, St. John's, Nfld.

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

WARREN BROS. & CO. have, during the last week, been making some large shipments of canned goods, dried apples, currants, etc., to the Northwest and British Columbia.

T. A. Lytle & Co announce the arrival of a shipment of maple syrup.

T. Kinnear & Co. have a shipment of "Plymouth Rock" gelatine in stock.

D. Gunn, Bros. & Co. report an active demand for butter at advanced prices.

H. P. Eckardt & Co. are offering extra value in evaporated apricots and peaches.

The Dawson Commission Co., Limited, expect a car of marmalade oranges in a few days.

H. P. Eckardt & Co. are showing a sample of fine sugar syrup, suitable for table use.

Labrador herring in barrels and half-barrels, are in stock with H. P. Eckardt & Co.

A large shipment of Moning Congou is arriving this week for the Davidson & Hay, Limited.

Warren Bros. & Co. report the receipt of a number of repeat orders for "Butterfly" brand of Japan tea.

The Davidson & Hay, Limited, is quoting pure sugar syrups, medium and bright, in half-bbls.

H. P. Eckardt & Co. report repeat orders for "Kangaroo" castile toilet soap. They are the wholesale agents.

Medium and pea beans are offering cheap by Lucas, Steele & Bristol; also evaporated apples and mat figs.

The Eby, Blain Co., Limited, have a line of Patna and granulated rice, which is stated to be exceptional value.

Large shipments of "Circle" brand tea are being made from the warehouse of Lucas, Steele & Bristol.

The Davidson & Hay, Limited, are this week in receipt of shipments of imported Japan, Java and Patna rice.

George Foster & Sons are daily receiving repeat orders for "Golden Leaf" Japan teas. They show good value.

The Davidson & Hay, Limited, report large sales of California evaporated apricots and prunes, as advertised in last week's GROCER.

The Eby, Blain Co., Limited, draw attention to their special announcement of reduced prices on special lines of coffees in this issue.

W. H. Gillard & Co. have lately fitted out several parties with evaporated and condensed vegetables, soups, etc., for the Klondyke.

Just received by George Foster & Sons: One car of Yorkshire fine dairy and table salt, in bags, 2½-lb., 5-lb., 14-lb., 28-lb. and 56-lb and 4-lb. cartoons.

Rutherford, Marshall & Co. have still an unlimited demand for butter. They report they are willing to buy outright or to receive on consignment.

Warren Bros & Co. are in receipt of a shipment of "Achaias Beauty" brand of currants, which they report to be showing especially good value.

The Eby, Blain Co., Limited, are showing a fine range of inspected California evaporated peaches, in bags and boxes, and fancy apricots in 25 and 50-lb. boxes, all bright, handsome fruit.

"Rajah" brand Golden Tipped Ceylon is reported by George Foster & Sons to be one of the best sellers they have ever handled, meeting with favor wherever placed.

The Eby, Blain Co., Limited, have all sizes of California prunes in store, among which 30's and 40's "Harvest" brand, in 25-lb. boxes, and 90's and 100's in 50-lb. boxes, are worth special mention.

Lucas, Steele & Bristol write: "All aboard for Hamilton. It's an unusually good opportunity to visit the grocery centre at a small expense. Lucas, Steele & Bristol's address is 73 McNab street north."

W. H. Gillard & Co. are this season meeting with much success in the sale of their "Seville" orange marmalade, which they claim to be superior to the ordinary domestic article and fully equal to the imported. It is made from nothing but the Seville orange and extra standard granulated sugar.

"We have just passed into stock the second importation cabled for since the first of the year of condensed and evaporated soups and vegetables for the Yukon trade. Our range embraces everything necessary for use, and this has become a regular feature in our business," say the Eby, Blain Co., Limited.

THE OUTLOOK IN THE NORTHWEST

Mr. James Dowler, the Northwest representative of the Eby, Blain Co., Limited, Toronto, is in the warehouse overhauling his samples preparatory to again taking the road, and another week or so will see him again looking for business.

"The outlook in Manitoba, the Northwest Territories and British Columbia is better than I have seen it during my fourteen years in that part of the country."

Mr. Dowler states that the weather in Manitoba and the Northwest has been unusually mild this winter, in some sections there having been no sleighing at all. "Why, I have a letter from my daughter in which she tells me she was out driving the other day and got stuck in the mud. I never knew anything like that before" concluded Mr. Dowler.

Mr. Gordon Fraser, of Colombo, Ceylon, was in Toronto the week before last, and after seeing it work, gave an order for one of the "Ideal" packing machines. This was shipped on, via London, this week.

Make a Tight Roof

BY USING OUR CELEBRATED

EASTLAKE STEEL SHINGLES



Shows one Shingle.

They give thorough protection—are quickly and easily laid—are weather and lightning proof—will not ignite in case of fire—and last indefinitely.

For over 12 years Eastlake Shingles have given satisfaction wherever used—they're not an experiment but a proved success—they'll satisfy you.

Write us for fuller information if you're interested.

Metallic Roofing Co., Limited

1180 King St. West, TORONTO

TEA PACKING CONTEST.

Editor GROCER,—

In your issue of Feb. 18, Mr. P. C. Larkin tried to explain why there was no contest between his tea packer and our invention. We have only to refer your readers to the correspondence published in your issue of Feb. 4 and they can easily see how anxious Mr. Larkin was that the contest should not take place. He continually shuffles until, in his letter of Jan. 28, he disappears from the scene. The true cause for withdrawing from the contest was published in The Toronto World and we will insert a copy here:

Mr. Larkin grows abusive, Mr. Canning returns his insulting letter, withdraws his stakes and will have nothing more to do with it.—World Feb. 7, 1898.

The "Armeda" tea packer is proving to be all we claim it is in our circular, and is growing in favor with the merchants every day.

Yours truly.

A. H. Canning & Co.

A FRUIT MAN MARRIES.

Mr. Frank Everist, with the firm of McWilliam & Everist, wholesale fruiters, Toronto, is now a married man, having been recently married to Miss Lillie Wheeler, Seaton street, Toronto. Mr. and Mrs. Everist will reside at 28 Sorauren avenue, Parkdale, Toronto. THE CANADIAN GROCER tenders congratulations.

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:
C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

THE MOST NUTRITIOUS COCOA.

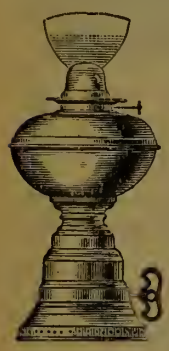
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GRATEFUL—COMFORTING

COCOA

In labelled Tins. 14 lb Boxes.

Special Agent for the entire Dominion, **C. E. COLSON, Montreal.** In Nova Scotia, **E. D. Adams, Halifax.** In Manitoba, **Buchanan & Gordon, Winnipeg.**



WANZER.

INVERNESS, P.Q., Feb. 14th, 1898.
WANZER LAMP & MFG. Co.,
Hamilton, Ont.

GENTLEMEN,—We have been using the Wanzer Lamp for about five years and can not praise it too highly, as it is all and more than you represent it to be. I have placed several here—"they are giving good satisfaction." Your Cooker is also a success. I am of opinion that every home should have a Wanzer Lamp. I cannot praise it too highly.

Very truly yours,
JOHN YOUNG.

Write us for illustrated and descriptive pamphlets and testimonials.

WANZER LAMP & MFG. CO.
Hamilton, Ont.



ASK FOR

MOTT'S

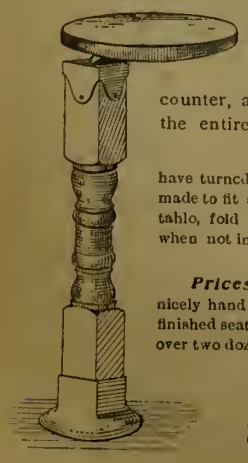
Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.



Women of experience in ordering coffee from their grocer are careful to specify **Chase & Sanborn's Seal Brand Coffee,** which comes in pound and two-pound tin cans, knowing that satisfaction accompanies every can.

Thousands of refined people who know and appreciate good coffee endorse this famous brand. The signature and the seal of these well-known importers guarantee its excellence.

The Gem Folding Counter Stool



Pat. Nov. 24th, 1897,

is the strongest and most durable on the market, takes up no room, when folded is flush with the counter, and out of the way when sweeping, and gives you the entire floor space on busy days.

The Clondike Counter Stools

have turned pillars of oak, highly finished, castings of malleable iron, made to fit any counter, office desk, high or low, back of counter or table, fold under desk or table, and are completely out of the way when not in use. Price per doz., $24.00.

Prices per doz. of Gem, Nickel plated, with hardwood seats, nicely hand polished, $36. All nickel, hand polished, $30. Japan oil finished seats, $24. 10 per cent. discount on all orders, and for large orders over two dozen, 15 per cent. Samples sent by express C.O.D.

AGENTS WANTED.

GEM COUNTER STOOL CO.
G. A. COULSON, Manager. Brockville, Ont.



CLOSED.

THE MODERN GROCER



Being the largest makers of Refrigerators in Canada, we make several lines of Grocers' and Household Refrigerators in various styles and sizes. Modern in design, with best principle of dry cold air circulation, best insulation, and zinc lined. Why buy a home made or poorly made article when you can get an up-to-date Refrigerator for less money? For prices and description send for catalogue.

Knowles, Ham & Nott Co., Limited
BRANTFORD

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MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, March 3, 1898.

GROCERIES.

THE feature of trade during the past week has been a slight decline in the price of refined sugar on the Toronto market, while the outside sugar markets are also lower. Business generally does not appear to have materially changed. Some houses are not finding the volume of business as large, while others are experiencing the opposite. Canned vegetables remain steady in price, and there have been some nice shipments made to Manitoba, the Northwest and British Columbia. Wholesalers report a fair business in teas, and although the demand for coffees is not as brisk as it was, yet there are still a good many going out. The spice market continues strong, and ginger shows a further advance in the outside markets. Japan rice is dearer in the primary and terminal markets. An advance is also announced in tapioca. Currants continue firm, and Valencia raisins are dearer. Dates are dull and weak. Prunes are in fair demand, with some sizes of Bosnia prunes dearer in the primary market. California evaporated fruits are still meeting with a good demand. The general outlook is for a better business, and payments are fair.

CANNED GOODS.

Although there have been a few more enquiries for canned vegetables business is, on the whole, still quiet. A feature of the trade in canned vegetables during the week has been shipments of good sized lots to Winnipeg and British Columbia at $1.25 for tomatoes, and 90c. for peas and corn. It might be noted that a carload went at these prices. Offers have been received on the Toronto market from a Montreal buyer at $1.20 for tomatoes, but we hear of no transactions on this basis. Canned salmon are meeting with a fair Lenten demand. Other lines of canned goods are without special feature. We quote: Tomatoes, $1.20 to $1.25; corn, to 85c.; peas, 90 to 95c. for ordinary; sifted select, $1.10 to $1.25; extra sifted, $1.25 to $1.40; beans, 60 to 95c.; peaches, $2 to $2.40 for 3's, $1.40 to $1.75 for 2's; raspberries, $1.50 to $1.80; strawberries, $1.40 to $1 70, according to brand and quality; blackberries, $1.40 to $1.70: cherries, $1.75 to $2.25; apples, 3's, 80 to 95c.; gallons, $2.25 to $2.40; salmon, "Horseshoe," $1.25 in 5-case lots and $1.30 in less quantities; other red salmon, $1.20 upwards, according to quality and brand; cohoes, 95c. to $1; canned mackerel, $1.20 to $1.30; lobsters, $2.40 to $2.70 for tall tins; ½-lb. flats, $1.65 to $1.70; Canadian canned beef, 1's, $1.35 to $1.40; 2's, $2.35 to $2.50; 6's, $7.75 to $8.25; 14's, $15 to $16; Canadian kippered herrings, $4.50 per case.

SYRUPS.

Nothing new has developed in this line. Syrups are scarce, and while there has been a little doing at steady prices, the demand is on the whole light. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

There is not a great deal doing, but prices are ruling firm. We quote as follows: New Orleans, bbls., 23 to 35c.; ditto, half-bbls., 25 to 37c.; ditto, fancy, 50 to 55c. in bbls. and half-bbls.; Barbadoes, 31 to 35c.; half-bbls., 33 to 35c.

SUGAR.

Since a week ago the sugar market has taken a weaker turn. Beet sugar is cabled lower from London, and refined sugars have delined 1-16 to ⅛c. per lb. on the New York market. On the Toronto market, on Tuesday last, all kinds of refined sugar were reduced 1-16c. per lb. There have been a few carload lots sent off during the week, but people are, as a rule, holding off, awaiting a more settled market. Business is, therefore, in this line, on the whole, quiet. We quote as follows: wholesale price, subject to a discount of 1 per cent., 10 days: Granulated (St. Lawrence, Redpath, Acadia), 4⅝c.; ditto, Dutch, in bags, 4¼c.; ditto, German of Canadian make, in bbls., 4¼c.; ditto, imported, in bags, 4¼c.; yellows, 3¾c. upwards.

NUTS.

Advices received this week indicate that stocks of Valencia shelled almonds are almost exhausted in the primary market, there being little of any grade on hand. In consequence of this prices are fractionally higher. We quote: Brazil nuts, 12½ to 14c.; Valencia shelled almonds, 23 to 25c.; Tarragona almonds, 9 to 11c.; peanuts, 10 to 12c. for roasted and 8 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 11½ to 12c.; Marbot walnuts, 9½ to 11c.; Bordeaux walnuts, 8 to 9c.; Sicily filberts, 9½c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.

RICE, TAPIOCA, SAGO.

The rice market is strong and the Japan article is fully ⅜c. a lb. dearer in the outside market. Japan rice on the spot is scarce and wanted. Tapioca is also dearer in the outside markets. Cable advices received in Toronto this week announce another advance in the price of cream of tartar. We quote: Standard "B," broken lots, 3⅞c.; 1 to 5 sacks, 3¾c., and 5 sacks and over, 3⅝c. per lb.; Japan, 5c.; Patna, 5 to 5¾c.; tapioca, 3½ to 5½c.; sago, 3½ to 4½c.

COFFEE.

The coffee market remains strong and bids submitted by buyers for Rio coffee were refused, except at an advance of thirty points above the figures ruling a couple of weeks ago. The local demand, although not brisk, is steady. Jobbers quote green in bags: Rio, 8 to 12½c., according to grade; East Indian, 27 to 30c.; Santos, 12 to 18c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 13 to 17c.; Jamaica, 16 to 22c.

SPICES.

Not many transactions are reported. Wholesalers and the mill men would buy spot goods if they were to be had, but they are somewhat cautious about placing orders for import at the high prices now ruling. A further advance has taken place in Cochin ginger and spices generally are firm. We quote as follows: Pure Singapore black pepper, ground, 12 to 14c. in kegs, pails and boxes, and 14 to 15c. in 5-lb. cans; ditto, whole, 12c. per lb.; pure white pepper, ground, 22 to 24c. in kegs, pails and boxes, and 20 to 22c. in 5-lb. cans; ditto, whole, 22 to 26c., according to quality; pure Jamaica ginger, 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25c.; ditto, best, 28 to 30c. per lb.; allspice, 16c.; cassia, 20 25c. per lb. for ground and 40c. for Saigon.

TEAS.

The tea market seems to have taken another resting spell as far as business with the brokers is concerned. They report a falling off in the demand during the past week. Local wholesalers, however, report a fairly good demand for teas. Advices from London, under date of Feb. 18, state that another week of small auctions has added strength to the market for Indian teas, an improved tone being shown for all descriptions, while in prices a marked advance is to be noted. In regard to Ceylon teas, although the auction is lighter, prices, were irregular and frequently lower. The

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quality of Ceylon tea offering on the London market, though not as good as a month or two back, continues satisfactory, and is better than during other periods of equally low prices. The cables state that the exports of Indian tea to the United Kingdom from April 1 to the middle of February were 132,420,000 lbs., against 130,460,000 lbs. for the same period last year. Ruling wholesale prices on the Toronto market are as follows: Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans. 15 to 20c. for mediums, 28 to 35c. for high grades; Indias and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

CURRANTS—Advices from Patras state that stocks are reduced to 10,000 tons. The market in consequence rules steady. It is said that some offers at rather below the ruling figures have been submitted in Toronto during the past few days, but it is alleged that they were made by brokers in the hope of getting business, but the prices were scarcely likely to be accepted by shippers. Local wholesalers report the demand still good. We quote as follows: Provincials, 5¾ to 6c.; Filiatras, 6¼c. in bbls; 6⅜c. in half-bbls and 6¼c. in cases. Patras, 6¾c. in bbls.; 6¾c. in half-bbls. and 6⅞ to 7c. in cases.; Vostizzas, 7½ to 8½c. in cases

VALENCIA RAISINS—Prices are from 2s. to 2s. 3d. dearer than when the last sales were reported, the market in Denia being almost exhausted. The demand on the local market has improved during the past few days, and is now fair, whereas it had for some time been dull. We quote: Off-stalk, 4½ to 4¾c.; fine off-stalk, 5 to 5½c.; selected, 6 to 6½c.; layers, 6½ to 7c.

CALIFORNIA RAISINS—There is nothing of special feature to note, the demand being light and prices unchanged. We quote: 3-crown, 7¼ to 7½c. per lb; 4-crown, 8¼ to 8½c. per lb.; 1-lb. cartoons, 20c.; 2¼-lb. cartoons, 35c.

PRUNES — The market rules strong. A cable received on Tuesday from Trieste indicated that the larger sizes of prunes there are exhausted, while prices for the 110 to 115 size are about the same as before. California prunes, also, are dearer than when the last sales were made. We quote as follows. "Sphinx," 6½ to 7c.; B, 7½c.; A, 8½c.; California prunes, 40 to 50's, 10 to 10½c.; 50 to 60's, 8 to 8½c.; 60 to 70's, 7½ to 8c.; 70 to 80's, 7 to 7½c.; 80 to 90's, 6½ to 7c.; 90 to 100's, 6 to 6½c. Silver prunes (fancy), 13½c.; egg plums, 9½c.; golden plums, 10½c.; French prunes, 180's, 5c.

CALIFORNIA EVAPORATED FRUITS—The demand continues good with prices unchanged. We quote: Apricots, 9 to 9½c. per lb. in 50-lb. boxes, 9½ to 16c. in 25-lb. boxes, and 13 to 14c. in 1-lb. cartoon boxes; Peaches, 9½ to 12½c. in 25 lb. boxes, and 13c. per lb. in 1-lb. cartoons.

DATES.—The market is weak and shippers would be glad to get offers. The ruling price for good Hallowee dates is 5¼ to 5½c.

GREEN FRUITS.

The leading feature of the market this week is the great demand which has sprung up for onions for evaporation, one house shipping three cars last week to Belleville, Ont. This has caused an advance of 15c. per bushel. Oranges are in excellent demand, with navels and seedlings moving freely. Marmalade oranges are now moving well. Navels have advanced 25c. per box. We quote as follows: Almeria grapes, $5 to $6 per keg; lemons, Messina, $2.50 to $3.25 a box; cocoanuts, $4.50 to $5 a sack and 60c. per doz.; oranges, Valencia, 420's, ordinary, $5.50 to $6; 420's, large, $7 to $7.50 per case; California navels, $3.25 to $3.50; California seedlings, $2.50 to $2.75; Sevilles, $3 to $3.25 a box;

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Commission Merchant.

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Representing some of the leading houses in the world. Advances made against consignments. Storage—in Bond or Free. Wholesale Trade and Millers only supplied.
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REPRESENTATIVES WANTED
WHITELEYS LIMITED
DISTILLERS
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Will be glad to appoint a reputable firm as Agents for Canada for the sale of their Ark Brand Whiskies in Canada. Letters of application to be addressed to
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Care of The Canadian Grocer
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Another Shipment JUST RECEIVED.
MARMALADE ORANGES
ALSO, Special Values in . . . . .
EVAPORATED PEACHES, in Bags.
EVAPORATED APRICOTS, in Boxes.
EVAPORATED APPLES, in Boxes.
Clemes Bros. - Toronto

Bahamas, $2.50 to $3 a box; Jamaicas, $3 to $3.25 a box, or $5.50 per bbl.; cranberries, North Shore, $1.50 to $2; Canadian apples, spies, fancy red, $3.75 to $4; other spies, $2.50 to $3.50; common apples, $2 per bbl.; bananas, $1.50 to $2; Canadian onions, red or yellow, in 80-lb. bags, 85 to 90c.; pickling onions, 75c. per basket; celery, 25 to 50c. a dozen; winter pears, 60 to 75c. per basket; grape fruit, $5.50 to $6 per box.

COUNTRY PRODUCE.

EGGS—There is a free movement now, with a probability of still further increase in the production We quote: Fresh-laid, 16 to 17c.; held, fresh and cold-stored, 13 to 14½cc.; pickled, 14 to 14½c.

POTATOES—There has been a decline of 2 to 4c. in carload lots, and 5c. in lots on the market. We quote: Carload lots at 56c., and small lots on the market at 65c. per bag.

DRIED APPLES—Some large shipments have been made to British Columbia and the Northwest Territories at prices above those ruling here. The stock shipped was of choice quality. We quote first-class stock steady at 4 to 5c., though some lots, owing to poor quality, are not worth more than 3½c.

EVAPORATED APPLES—There is a good demand for choice lots, which are scarce. Prices asked for good stock range from 9 to 10c., with poorer qualities as low as 8½c.

BEANS—The demand is good, especially for better qualities. We quote prime beans at 75c. in 5 and 10-bag lots, with hand-picked at about 85c. to $1.

HONEY—Comb honey has advanced 25c. per doz. for clover, and 15c. per doz. for buckwheat. The demand continues firm for all strained honey with prices unaltered. Clover honey, 7 to 7½c.; light color, in 60-lb. tins, 6 to 6½c.; 5 and 10-lb. tins, 7 to 7½c.; buckwheat 3 to 4c.; comb, clover, $1.25 to $1.50 per dozen; buckwheat, 60 to 70c.

POULTRY—There are a few turkeys offering, with a brisk demand for small birds. Practically no chickens or geese are offered. Prices throughout are unchanged, though this week we heard of a sale of a dozen exceptionally choice birds at 13½c. This, however, was an isolated case. We quote as follows: Geese, 7 to 7½c. per lb.; chickens, dressed, 40 to 60c.; turkeys, small and medium, 11½ to 12c.; large, 9 to 10c.

BUTTER AND CHEESE.

BUTTER—Owing to the scarcity of all kinds of butter prices have again advanced. There are practically no dairy tubs on the market. The demand is excellent. We quote: Dairy, large rolls, 16 to 17c.; pound prints, 17 to 18c.; tubs, best grade, 16 to 17c.; second grade, 13 to 14c.; creamery, late make, tubs, 18 to 19c.; prints, 20c.

CHEESE—The local demand has improved somewhat. The opinion is expressed that

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The American Tobacco Co.
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Are sold by all the Leading Wholesale Houses.
CUT TOBACCOS . . . .
OLD CHUM.
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RICHMOND STRAIGHT CUT.
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SARNIA Water White Lamp Oil. . .
Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded *Sarnia Water White*. Wholesale only by
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ARE
OKELL & MORRIS' GOLD MEDAL BRANDS
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CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—specially suitable for Klondike, Coast, Lumber, Exploration, and Mining Parties. Great saving in weight and freight.
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German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

EGGS and BUTTER
IN BIG DEMAND.
SHIP TO
RUTHERFORD, MARSHALL & CO.
Commission Merchants,
Toronto.

G.F.& J.GALT 42 SCOTT St TORONTO. PACKERS OF THE CELEBRATED BLUE RIBBON TEAS

country merchants are carrying light stocks. The price is unsteady at 8 to 8¾c.

PROVISIONS AND DRESSED HOGS.

The market generally is in a satisfactory condition, lard being well cleared up, while less barrel pork is left in packers' hands than usual. There is a brisk demand for long clear bacon, and all other meats are selling well. Dressed hogs are coming in freely. We quote as follows :

DRY SALTED MEATS—Long clear bacon, 7¾c. for carload lots, and 8c. per lb. for ton lots and cases.

SMOKED MEATS—Breakfast bacon, 11½ to 12c.; rolls, 8¾c.; hams, large, 10c.; medium, 10½c.; small, 11c.; shoulder hams, 8½ to 9c.; backs, 11½c.; with 1c. less for all meats out of pickle.

LARD—Pure Canadian, tierces, 7¼c.; tubs, 7½c.; pails, 7¾c.

BARREL PORK — Canadian heavy mess, $15.50; Canadian short-cut, $16.50 clear shoulder mess, $14.50.

DRESSED HOGS—We quote : $6 to $6.10 for heavy, and $6.15 to $6.25 for light hogs

FISH AND OYSTERS.

The demand is good, with Lenten trade up to usual. Fresh-water fish are in chief demand, though sea herrings are moving well. Ciscoes have advanced 35 to 50c. We quote : Oysters, $1.25 per gal.; fresh trout, 6½ to 7c. per lb ; steak trout, 7c.; fresh steak cod, 6 to 6½c. per lb.; pickerel, 6c. per lb.; pike, 4 to 5c. per lb.; perch, 3c. per lb.; fresh herring, 3½c. per lb.; Labrador herring, $5.50 per bbl. and $3 per half-bbl.; split herring, $5 per bbl. and $2.50 per half-bbl.; sea herring, $1.30 to $1.35 per 100; boneless codfish, 3½ to 5c. per lb ; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), $2.50 per keg ; ciscoes, $1.25 to $1.35; Manitoba frozen whitefish, 6½ to 7c. per lb.; smelts, No. 2, 4c.; No. 1, 6c.; extras, 10c.; flounders, 5c. per lb.. haddies, 5½ to 6c. per lb.; fresh haddock, 5c. per lb.; pan frozen haddock, small, 4c.; large, 5c. per lb.

HIDES, SKINS AND WOOL.

HIDES—The weakness spoken of last week has developed into a decline of ½c. We quote : Cowhides, No. 1, 9c.; No. 2, 8c.; No. 3, 7c.

CALFSKINS — We quote as follows : No. 1 veal, 8 lbs. and up, 12c. per lb.; No. 2, 10c.; Dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—Business is quiet, with prices steady, at $1.15 to $1.25.

WOOL—There is a fair movement, with an advance of ½c. noted in pulled wools. We quote pulled wools at 20 to 20½c.; Fleeces and tub-washed are nominal.

YES, INDEED!
McLauchlan's CREAM SODAS
in 3-lb. tins, are always nice and crisp, no matter how long you keep them. . . . .
J. McLauchlan & Sons Manufacturers Biscuits and Confectionery Owen Sound

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The market is active, all grains coming in freely, especially wheat and barley. White wheat has advanced 4c.; rye, 3c. ; oats have declined 4½c. We quote as follows : Wheat, red, 92 to 93c. ; white, 90 to 91c. ; goose, 86 to 87c.; peas, 59 to 61c.; rye, 54c.; barley, 39 to 42½c.; oats, 31½ to 33c., Toronto freights. No. 1 hard wheat has advanced 3c., and is now quoted at $1.13, Toronto freights; Midland, $1.10.

FLOUR — There is good, steady demand, with prices firm at unchanged figures. We quote : Manitoba patents, $5.40; Manitoba strong bakers', $5; Ontario patents, $4.85 to $4.95 ; straight roller, $4.25 to $4.35, Toronto freights.

BREAKFAST FOODS — The demand has quieted somewhat, with prices firm as follows: Standard oatmeal and rolled oats, $3.90 in bags and $4.00 in bbls.; rolled wheat, $2.75 in 100-lb. bbls.; cornmeal, $2.50 ; split peas, $3.50 ; pot barley, $3.25.

SEEDS.

The market is in such a contition that little can be said, owing to the fact that the export demand is over and the home demand has not yet opened up. Alsike is quoted all the way from $2 to $4; red clover at $2.50 to $3.50. Timothy is steady at $1 to $1.50 for machine threshed, and $1.57 to $2 for strictly choice to fancy bright unhulled flail-threshed seed.

SALT.

Trade continues good, with unaltered prices. We quote as follows : Carload lots, $1.05 per bbl., and 65c. per sack ; less than carload lots, $1.10 per bbl., and 70c. per sack. At the wells we quote : F.O.B., barrels, 75c.; sacks, 45c.

PETROLEUM.

The demand continues fair with prices unchanged. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto : Canadian, 14c.; Sarnia water white, 15c.; American water white, 17½c.; Pratt's astral, 17c. in bulk.

MARKET NOTES.

Refined sugars are 1-16c. lower.

Gelatine is 2c. per lb. dearer.

Cream of tartar is cabled 1s. dearer.

Pulled wools have advanced ½c.

The larger sizes of prunes are dearer in Trieste.

The price of heavy dressed hogs has advanced 10c.

Corned, roast and smoked canned beefs are all dearer.

Ciscoes have advanced 35 to 50c., and sea herring 5c.

Navel oranges and Messina lemons are 25c. per box dearer.

Eggs are now coming in well, causing a decline of 1c. per doz.

White wheat has advanced 4c., rye 3c., peas 1c. Red wheat has declined 1c., oats 4½c.

Clover honey in comb has advanced 25c. per dozen, and buckwheat in comb 15c. per dozen.

Large shipments of dried apples to the Northwest and to British Columbia are noted this week.

Stocks of Valencia shelled almonds are nearly exhausted in the primary market, and prices are higher.

The Pure Gold Manufacturing Co., of Toronto, purchased one of the "Ideal" packing machines last week, and the company are now putting on the market a brand of ground coffee, in lead packets, to be known as "Pure Gold."

An active demand for onions for evaporation purposes for Klondyke trade is now in evidence. The Dawson Commission Co., Limited, has within a week shipped three cars for this purpose to Belleville, Ont. An advance of 15c. per bushel is quoted this week, with a further advance anticipated.

Cheesemen in the neighborhood of Kincardine, Ont., are considering a proposal to establish a fortnightly cheese market in that town. The Review says there are 20 factories in the neighborhood of the town, whose offerings would aggregate 3,000 boxes every market day.

WE ARE PAYING CASH FOR DRIED APPLES

W. B. BAYLEY & CO.
EXPORT BROKERS
46 FRONT ST. E. Toronto

Coffees -- PRICES REDUCED.

"Crushed" XTR JAVA and MOCHA
Tins—25c. and 50c. lb.

Ground "A." "B." "C."
Tins—10-lb., 25-lb., 50-lb.

Ground "EXTRA MOCHA"
Tins—10-lb., 25-lb., 50-lb.

17c.—

EXCEPTIONAL VALUES.

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PEARL TAPIOCA

Direct Shipment in Store.
Special Round Lot Quotations.

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IN CAR LOTS, F.O.B. Factory.
Ask For Our Special Prices.

THE EBY, BLAIN CO., LIMITED

WHOLESALE IMPORTING AND MANUFACTURING GROCERS.

TORONTO

QUEBEC MARKETS.

MONTREAL, March 3, 1898.

GROCERIES.

THE wholesale grocery market has exhibited a reasonable degree of activity during the week, but buyers are still disposed to operate very carefully. The advance in the refiners' price of sugar is maintained, but the fact is entirely ignored by jobers, who have accepted orders, in many instances, for less than cost. Active speculative demand for tea was a feature of the week, individual houses shipping large quantities to New York, chiefly of medium grades. This movement, if continued, is anticipated to lead to material appreciation in the price of low grades here, which are not in large supply. Spices are firm as a rule and the Lenten demand for molasses has opened out well, and it is expected that some jobbers will soon be on the market after fresh supplies of this staple, as their stocks are exceedingly light. Canned goods, dried fruit, produce, provisions and other lines are generally steady as to price, though quiet.

SUGAR.

There has been no further change in the sugar market since last report, but it is a noteworthy fact that jobbers do not manifest the slightest disposition to take advantage of the rise in refiners' prices, for they are still selling sugars for cost, and in many cases less than cost. The strength of the market here and elsewhere appears to be a circumstance in which they take no stock whatever. Advices from abroad have ruled steady until very recently, but this week raws show a somewhat easier tendency, Java being quoted at 11s. and fair refining at 9s. 6d. on Monday. Beet exhibited a declining tendency with present and next month quoted at 9s. 3¾d. in London, against 9s. 4½d. for February and March last week. Local enquiry for refined from retailers, despite the inducements offered, is only moderately active, and we quote: Standard granulated, 4 7-16c.; Canadian German do., 4c.; imported do., 3 15-16c., and yellows, 3⅝ to 4c.

SYRUPS.

There is a quiet steady trade doing in syrups, and with small stocks in refiners' hands prices rule firm at 1⅞ to 2c. for dark, and 2¼ to 2½c. for bright goods.

MOLASSES.

There has been no radical change in the molasses market. With the Lenten season demand from country points has picked up a trifle, and as most of the jobbers have small stocks, it is believed that they will have to come into the market and procure fresh supplies. Sales of carload lots of Barbadoes have been made at 27c., and smaller quantities 28 to 29c. Porto Rico is very firmly held also. We quote: Barbadoes, puncheons, 28c.; barrels, 30½c.; and half-barrels, 31½c. per gallon; car lots 1c. less, and Porto Rico, 26 to 27c., according to quality.

CANNED GOODS.

The strong position of the market for canned goods is well maintained, though business this week is not quite as brisk as it was last. We quote as follows: Tomatoes, $1.10 to $1.25; corn, 90c. to $1; peas, 90c. to $1.15; peaches, $1.75 to $1.90 for 2's; raspberries, $1.50 to $1.90; strawberries, $1.75 to $2, according to brand and quality; cherries, $2.30; apples, gallons, $2.60 to $2.75; 3-lb.do., $1.10 to $1.20; salmon, $1.20 to $1.25 as to brand; lobsters, $11; French sardines, $10.25 to $11 for extra brands, and $8 to $9 for ordinary; Canadian do., $4.25 to $4.50.

TEAS.

The active speculative demand for Japan teas continues, and a significant fact is the demand from the States, over $20,000 worth of medium priced Japans being taken off this market by United States buyers on Saturday. This demand from the States, if it continues, is certain to reduce the stocks of medium grade teas and lead to proportionate appreciation in the price of low grade

CORKS CORKS

Hand and Machine Cut.

Our factory is now complete and we are prepared to execute orders for all grades of corks. Quality is guaranteed, and you will not be subjected to vexatious delays.

S. H. Ewing & Sons, Importers and Manufacturers, **Montreal**

goods. We quote as follows : Young Hysons, 18c. for low grades, 24 to 28c. for mediums and 30 to 40c. for good to finest ; China Congous, 10 to 17c. for mediums and 25 to 50c. for better grades ; Japans, 13 to 17c. for mediums and 28c. for higher grades ; Indians and Ceylons, 17 to 20c. for mediums and 35 to 65c. for higher grades.

SPICES.

The spice market continues firm, though enquiry is light. We quote : Black pepper, 11 to 15c. ; white pepper, 19 to 25c.; pure Jamaica ginger, 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, 25 to 27c.; do. best, 30c.; allspice, 14c.; and nutmegs, 50 to 90c.

COFFEE.

The coffee market is without new feature. but prices are steady. We quote : Maracaibo, 12 to 15c.; Santos, 10 to 12c; Rio, 10c.; Mocha, 25 to 28c., and Java 25 to 30c.

RICE.

There is a fair trade in rice and prices are unchanged. Mail advices state that cleaned rice is in limited supply at primary markets, and that on goods to arrive shippers demand an advance. Mail advices received from Japan reported the shipments of rice to Europe up to Jan. 13 as 3,200 tons rough and 26 tons cleaned, do. to the United States, 1,267 tons rough and 164 tons cleaned. Last year the shipments to Europe up to Jan. 31 were 37,633 tons of rough and 3,950 tons of cleaned, and to the United States 6,676 tons rough and 744 tons cleaned. We quote: Crystal Japan, 5c.; standard B rice $3.50 to $3.75; Patna, $5 to $5.50; Carolina, $6.75 to $7.75 ; choice Burmah, $4 to $4.25, and Java kinds, $4.25 to $4.50.

DRIED FRUIT.

There is no change in currants, prices ruling steady, and to lay any fresh supplies down would entail the payment of full figures. Stocks in wholesalers' hands here are not heavy. We quote : Fine Vostizzas, 6½c.; Patras, 6¼c. ; choice Filiatra, 6c.; half-cases, do., 5⅞c.; half-bbls., 5⅜c.; fine Provincials, 5⅝c., in half-cases.

Valencia raisins are firmly held here with a moderate trade. We quote : Off-stalk, 4½c.; fine do., 4¾ to 5c. ; selected, 5¾ to 6c., and 4-crown layers, 6 to 6¼c.

California raisins are scarce and firmly held both here and outside. We quote 3 and 4-crown at 7¾ to 8¼c. respectively.

Prunes rule firm Oregons selling at 7 to 9c. for medium and large sizes, while French are steady at 4½ to 5½c., and Austrian, 6½ to 7c. California prunes range from 5 to 10c., as to grade.

Dates to arrive are offering at 4½ to 5c., but from stock, 5 to 5¼c. is asked.

Figs continue unchanged. We quote : Eleme, 10 lbs., 10 to 11c.; case lots, 9c.; 12-oz. boxes, 7½c.; 14-oz. boxes, 9c., and bags, 4 to 5c.

NUTS.

There is a quiet trade in nuts. We quote as follows : Grenoble walnuts, 10½ to 11c.; Marbots, 9 to 9½c.; Tarragona almonds, 8½ to 10c.; shelled almonds, 20 to 22c., and shelled walnuts, 16 to 18c.; Sicily filberts, 7 to 8½c., and pecans, 9 to 10c.

GREEN FRUIT.

There is a good demand for green fruit this week, but particularly oranges and lemons. Prices are unchanged. We quote : Jamaica oranges, $5 to $5.50; California navels, $3 to $3.50 ; do., seedlings, $2.25 to $2.50; Valencia, $5.50 to $6; Florida, $4.50 to $5. Lemons, $2 to $3 ; pineapples, 25 to 50c. each, and cranberries, $7.50 to $8 per bbl. for Cape Cod, and $8.50 to $9 for Nova Scotia; strawberries, 50c.; bananas, $1.75 to $2, and tomatoes, $3.50 per carrier.

DRIED APPLES.

Quiet and steady at 5 to 6½c. for dried, and 9 to 10c. for evaporated.

APPLES.

Without change at $3 to $4 per bbl., as to grade.

FISH.

There has been no improvement in the demand for fish owing to the fact that buyers generally had ample supplies on hand to commence the Lenten season with, and the wholesale trade do not anticipate much activity, as the prospects are only for a small sorting up demand. Stocks of all lines in first hands at present are sufficient to fill all requirements during Lent. In regard to prices, there are no actual changes to note. Haddocks and cod in case lots are selling at 2¾ to 3c. per lb.; steak cod, 4c.; smelts, 4 to 6c.; Manitoba dore, 5 to 5½c.; pike, 3 to 3½c.; white fish and trout, 6½c.; fresh frozen salmon, 12c.; fresh herrings, large, $1 40 ; medium, $1.20 per 100 ; and tommy cods, $1 to $1.10 per bbl. Green cod, No. 1, large, $4 to $4.25 ; No. 1, ordinary, $3 to $3.50 ; No. 2, $2.25 to $2.40 ; herrings, No. 1, N.S., $4.25 per bbl., and $2.10 to $2.25 per half-bbl.; Cape Breton, $4.50 to $4.75 per bbl.; B.C. salmon, $11.75 per bbl.; No. 1 trout, $4 to $4.25 per half-bbl. Haddies are selling at 5½ to 6c. per lb.; new Yarmouth bloaters, $1.25 per box of 75 fish, and smoked herrings at 10c. per box. Dressed codfish are selling at $4.25 per case of 100 lbs.; dried cod, at $3 50 per 100 lbs.; boneless codfish, at 4½ to 5c. per lb., and boneless fish, 3c. per lb.

SALT.

Quiet and steady. We quote : Coarse Liverpool, in 165-lb. bags, 38 to 45c., and Trepani, $1.10 per bag of 215 lbs.

COUNTRY PRODUCE.

EGGS—There was no important change in the situation of the egg market. The receipts were small, but supplies ample to fill all requirements and prices are unchanged at 19 to 20c. per doz.

POULTRY—The poultry market was quiet and the season is about over, as supplies coming forward are very small, which meet with a ready sale. Turkeys sold at 10c.; chickens, 8 to 8½c.; ducks, 8½ to 9c., and geese, 7c. per lb.

BEANS—The demand for beans was slow at 75c to 80c. for primes and at 85 to 90c. for choice hand-picked per bushel.

HONEY—There was no improvement in the demand for honey and sales were slow. We quote: White clover, 12½c.; dark clover comb, 10 to 10½c., and dark, 7 to 8c.

POTATOES—A fair trade was done in potatoes and prices rule firm at 60c. per bag, in car lots, and at 70 to 75c. in a jobbing way.

DRESSED HOGS.

The demand for dressed hogs at present is chiefly of a jobbing character and the market is quiet and steady at $6.75 for light weights, and at $6.25 to $6.40 for heavy per 100 lbs.

PROVISIONS.

The trade in provisions on spot continues to be of a jobbing character, and the market rules quiet with no change in values to note.

WANTED—CAR LOTS OATS, PEAS, Rye, Buckwheat, Timothy and Clover Seed. Write or wire, stating station, quality, grade and price your station. Terms : sight draft, B L. attached.

Jos. Ward & Co., Exporters, Montreal.

Your own brand

February to April is the quietest time of the year with us. To keep our hands busy we make the following offer:

In ten case lots and over we will give a special label, printing name, address, and any other matter thereon, **without extra charge.** Apart from the advantage of this special printing, our bird seed values are not equalled by any firm on this continent.

We recommend grocers to handle only our "Cottams" brand, but to those who prefer a label of their own, we shall send samples, prices, and any further particulars required.

COTTAMS SEED ALL WHOLESALERS.

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.

$2.50 per case; 80c. gallon.

THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

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California Navels
California Seedlings
Messina Lemons

Seedlings are now arriving in Good Condition and are taking the place of Valencias. Our Lemons and Navel Oranges were never better.

AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

We attend personally to all consignments of Fruit and Produce.

McWILLIAM & EVERIST

Wholesale Commission Merchants,
25 and 27 Church St., TORONTO, Can.
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PURE

LARD

is scarce and selling as fast as made. Protect yourself by buying early what you may want for some time to come, and buy the **BEST** of

F. W. FEARMAN

HAMILTON

JUST ARRIVED FROM GERMANY

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Evaporated Soup Tablets, Vegetables
Sliced and Granulated Potatoes
Beef Bouillion, etc.

Undoubtedly the finest goods on the market. Write for prices.

BALFOUR & CO. - Hamilton

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MOUNT ROYAL MILLS

INDIA BRIGHT
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JAPAN GLACÉ
POLISHED
IMPERIAL SEETA
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D. W. ROSS CO. Agents **RICES**

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Hygienic and Perfection **Cocoas** and Cocoa Essence

Queen's Dessert, Royal Navy and Perfection **Chocolates**

Chocolate, Pink, White, Lemon Color **Icings** — A child can ice a cake in three minutes.

Cowan's Famous Blend Coffee is perfection in strength and flavor

THE COWAN CO. LIMITED TORONTO

FIRST QUALITY

Oak Dash Churns

WHITE SPRUCE

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PARCHMENT

Butter Paper

Also complete lines of Woodenware, Brooms, Brushes, Paper, Paper Bags, Twines, etc.

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S. K. MOYER,

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Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

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TORONTO, ONT.

Ship Your

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Commission Merchants

76, 78 and 80 Front Street East

TORONTO, ONT.

Extra Fancy California, Florida, Mexican, Jamaica and Valencia Oranges, all sizes, good color; Fancy Messina Lemons, Almeria Grapes, Bananas.

HUGH WALKER & SON

Wholesale Fruit and Commission Merchants

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New Nuts, etc., S. S. Almonds, Walnuts, Filberts, Finest New Dates and Figs, Cranberries, Booth's Oysters in pails, 3's and 5's, Finnan Haddies.



REMEMBER THE NAME

Vimbos

FLUID BEEF.

YOU WILL BE ASKED FOR THE GOODS.

THE VIMBOS FLUID BEEF CO., Limited
OF EDINBURGH AND LONDON

53 St. Francois Xavier Street MONTREAL

We quote: Canadian pork, $16.50 to $17 per barrel; pure Canadian lard, in pails, at 8 to 8¼c., and compound refined at 5½ to 5¾c. per lb.; hams, 11½ to 12½c.; bacon, 12 to 12½c. per lb.

FLOUR, FEED AND MEAL.

There was some enquiry from foreign buyers for Manitoba flour, and it is likely some business will result in the near future. Locally the demand was good for small lots, and the market is fairly active with no change in prices to note. We quote: Winter wheat, patents $4.75 to $5; straight rollers, $4.60; bags, $2.25 to $2.30; best Manitoba strong bakers', $4.90 second do., $4.50, and low grades, $2.70; Manitoba spring patents, $5.30.

There was no change in the meal market. The demand is limited and only for small lots at $3.90 per bbl., and at $1.40 per bag for rolled oats.

GRAIN AND FEED.

There was a better feeling in the local grain market in sympathy with the sharp advance at American centres, and buyers showed some disposition to trade, consequently a fair amount of business was done, but values show no material change. Ontario red wheat along the line sold at 87 to 88c., and white at 85 to 86c. Manitoba No. 1 hard wheat was quoted at 97½c. for prompt delivery, and at 99½c. for May afloat Fort William. On spot No. 2 white oats were dealt in at 32¾ to 33c. ex store for export, and at 34½c. for local account. Peas continue quiet at 66 to 66½c. afloat May delivery. Buckwheat unchanged at 41 to 42c., and barley at 41c. ex-store.

An active trade continues to be done in feed, and prices are fully maintained. We quote: Ontario winter wheat bran, $14; shorts, $16 per ton in bulk; Manitoba bran, $15, and shorts, $17 to $17.50 per ton, including bags.

The demand for hay in car lots was fair to-day, and prices are maintained. We quote: No. 1 at $10.50, and No. 2 at $8 to $8.50 per ton in car lots.

CHEESE.

The cheese market exhibits no change, but it is worthy of note that there are plenty of buyers at prices that if accepted would clean up the stock held here, in no time. The ruling bid is 7½c., but there has been no business transacted in finest cheese as low as that, for 7¾c. was made Saturday for a lot of 300 boxes, and another buyer offered the same price for a lot and could not get the goods, as the holder wanted 8c. The latter price was made in one case over the cable. Even at these prices, it is not surprising that holders are disinclined to sell, and it was reported to-day that some holders in preference to doing so, had adopted the alternative of consigning some of their stocks. It is questionable whether they will gain anything by this procedure.

The question of stocks is again attracting attention, and we are in a position to state pretty positively that the stock held in Montreal does not exceed 75,000 boxes, and outside of this city, 50,000 boxes, or 125,000 in Canada altogether.

BUTTER.

Butter continues active, with a higher tendency, and advanced prices were realized this week. Held creamery, for instance, sold at 19c. for October make, which is an advance of one full cent on what was obtainable a fortnight ago, and fresh-made creamery, 19½ to 20c. The rise in price is largely due to the increased demand from local jobbers, who feared that the exporters who have been looking around more freely might step in and scoop what small stocks were obtainable, and leave them with no reserve to meet their own trade wants. It is worthy of note that the advance in prices has led to a noticeable increase in the daily receipts, those for Tuesday amounting to over 1,000 packages, showing that there is still butter in the country.

MONTREAL NOTES.

The advance in the price of butter has led to largely increased receipts.

Cables on beet sugar from London this week note a declining tendency in values.

Advices received here state that the Mexican coffee crop will be 25 per cent. short of last year.

Maracaibo coffee is cabled about an average crop, but in Central America it is



THE "ARMEDA"

Tea-Packing Machine

Patented in Canada, Oct. 16, 1897.

The simplicity of this machine does not require any description. A glance at the cut shows all the parts so simple that any person can understand it. The action is quick, **a smart boy can pack from 10 to 12 packages a minute,** and does not require to change every half hour, as is the case with other machines.

Write A. H. CANNING & CO., 57 Front St. East, Toronto, Canada,
FOR DESCRIPTIVE CIRCULAR AND PRICES.

MILLAR'S PARAGON CHEESE



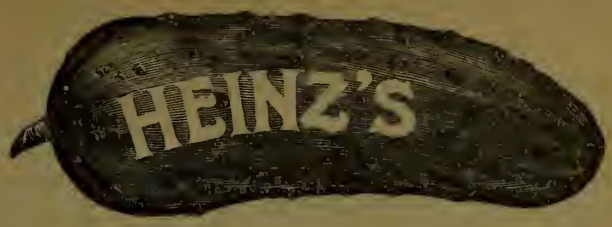
Is so rich and of such a delightful flavor that once it is used it becomes a necessity. The pretty pots in which it is packed, make very desirable table adornments.

There is none other so nice as PARAGON.

T. D. MILLAR CHEESE CO.

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Pickles.

A bottle of Heinz's India relish makes a good table companion.

Others of our Popular Specialties are:

Tomato Chutney **Evaporated Horse Radish**
Tomato Ketchup **Tomato Soup**
Baked Beans with Tomato Sauce

For sale by
H. P. Eckardt & Co., Toronto.
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MEDALS--
PARIS
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The GENUINE always bear this Keystone trade-mark.

H. J. HEINZ Co. KEYSTONE PICKLING & PRESERVING WORKS TRADE MARK PITTSBURG U.S.A.

estimated that the yield will be less than the average.

Speculative demand for tea continues brisk, and one firm here shipped on Saturday $20,000 worth of medium Japans to New York.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., March 1, 1898.

THE heavy storms affected the movement of goods to some extent last week. There is a fair volume of trade, which is expected to increase considerably this month. The strong tendency in staple lines noted last week still characterizes the market, except for molasses, which is easier. Flour, cornmeal, oatmeal, provisions, canned vegetables, spices, some green fruits, and China congou teas, are all firm or tending higher. American oil is also higher.

OILS—The advance in linseed oil is maintained. American water white burning oil advanced half a cent on Saturday and another half cent yesterday. It is now quoted at 20 to 21c. Canadian water white is 17 to 18c. and prime white 15 to 16c.; cod oil, 26 to 28c.

SALT—There is no new feature in this trade. Stocks are ample, and the regular steamers afford opportunity to increase them with importations from Liverpool. We quote: Coarse, 40 to 43c.; Liverpool factory-filled, 85c. to 95c.; Canadian fine, 90c. to $1 per bag; 5-lb. bags in bbls., $3 to $3.25; 10-lb. bags, in bbls., $2.85 to $3; butter and cheese salt, bulk, $2.50 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartoons, $2 per case of 2 doz.; rock salt, $5 to $6 per ton.

CANNED GOODS—There has been some buying among city jobbers lately, especially of tomatoes, which are expected to go still higher. Corn and peas are also firmly held. A feature in trade recently was the sale of some canned goods on Montreal account. The only changes in quotations are in canned vegetables. Oysters and lobsters are firm. We quote: Corn, 90c. to $1; peas, $1 to $1.10; tomatoes, $1.25 to $1.35; gallon apples, $2.65 to $2.75; corned beef, Canadian, $2.35 to $2.50; American, 2-lb. tins, $2.50 to $2.75; 1-lb. tins, $1.45 to $1.50; oysters, 2's, $2.10 to $2.20; 1's, $1.40 to $1.50; peaches, 3's, Canadian, $2.40 to $2.60; 2's, $1.50 to $1.65; American, 3's, $2 to $2.25; pineapple, $2.25 to $2.50; fruits in glass, $4 to $4.25; salmon, $1.10 to $1.20; ditto, flats, $1.25 to $1.30; lobsters, $2.50 to $2.60; haddies, $1.00 to $1.10; clams, $4.50 for 4 doz.; chowder, $2.50 to $2.75 for 2 doz.; scallops, $5.50 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.

GREEN FRUITS—A car of California seedling oranges arrived last week. The market is well supplied. Lemons are a little higher. We quote: Lemons, $3.50 to $4; Valencia oranges, case, $6.50 to $7; California navels, $3.75 to $4.50; do., seedlings, $3 to $3.50; do., Florida, $4.50 to $5; do., Dominica, $3.25 per bbl.; Jaffa oranges, $4; apples, $2.50 to $4; bananas, $1.50 to $2; Malaga grapes, $7 to $7.50; Cape Cod cranberries, $11 to $12 per bbl.

DRIED FRUITS—In raisins and currants very little is doing. Currants are firmer. Dried and evaporated apples are firm. California evaporated fruits are selling fairly, a second carload of a special brand having been ordered by one firm. These goods sell low, but are still rather new to the market of this province for a general demand to be noted. Onions are again advanced a little. We quote as follows: Valencias, 5 to 5½c.; California L. M., 3-crown, 6½ to 6¾c.; London layers, $1.40 to $1.50; Imp. cabinets, $1.75 to $1.80; black baskets, $2.25 to $2.30; Dehesa layers, $2.50 to $2.75; currants, cases, 6¼ to 6⅜c.; bbls., 5⅜ to 5⅝c.; cartoons, cleaned, 8½ to 8¾c.; bulk, cleaned, 7¼ to 7½c.; prunes, boxes, 4½ to 9c.; dates, 4 to 5c.; dried apples, 6 to 7c.; evaporated apples, 10 to 11c.; onions, $2.75 to $3.00 per bbl.; cocoanuts, $3.50 to $4 per 100 lbs.; figs, 8 to 10c.; Sultana raisins, 9 to 10c.; Malaga loose muscatels, 3-crown, 6½ to 6¾c.; 4-crown L. M. Californias, 7½ to 7¾c.; seeded muscatels, 1-lb. cartoons, 11 to 12c.; new Valencias, layers, 6 to 6½c.; citron peel, 18c.; lemon peel, 12c.; orange peel, 13c.

SUGAR—The price of granulated was advanced last week, and yellows also have a little higher range. Trade continues rather quiet in this line. We quote: Gran-

ulated, 4¼ to 4⅝c.; yellows, 3⅝ to 4c.; Paris lump, 5¾ to 6c.; powdered, 5½ to 6c.

MOLASSES — In view of the low opening price at Barbadoes, and the proximity of the new crop, the market is easy. A small lot of new crop Demerara on the market this week is held at 36 to 39c. Stocks of all grades are light. New Barbadoes is nearly due. We quote: Barbadoes, 24 to 27c.; Porto Rico, 27 to 31c.; New Orleans, bbls., 28 to 32c.; Antigua, 22 to 23c.; St. Croix, 20 to 22c.

DAIRY PRODUCE — Stocks of low-grade dairy butter are still heavy, but a good article brings a good price. Cheese is quiet. Eggs are easier. We quote: Dairy butter, 15 to 18c.; creamery, 18 to 20c.; prints, 20 to 22c.; cheese, 9½ to 10c.; eggs, 18 to 19c.

FISH—There were not enough fresh fish last week to fill orders, but receipts should be larger this week. The Lenten demand has stimulated business in dry and pickled fish. The market generally is steady. Very few lobsters come to this market, except those too small for the American market. We quote as follows: Large cod, $3.25 to $3.50; medium, $3 to $3.25; pollock, $1.90 to $2.00; Grand Manan pickled herring, $1.75 to $1.85 per half-bbl.; smoked herring 6½ to 7c.; Canso, pickled, $5 per barrel; boneless fish, 3½ to 4½c.; cod, 6 to 7c.; frozen cod and haddock, 2 to 2½c.; smelts, 4 to 5c. per lb.; finnan haddies, 4 to 4½c.; lobsters, small, 3 to 5c.

PROVISIONS — As intimated last week, prices have turned higher in the market, both for American and domestic pork and for plate beef. Stocks are light, and packers of domestic pork are very firm in their ideas. Lard has a higher range. We quote: clear pork, $15.25 to $16; old light do, $14; mess, $15 to $15.25; prime mess, $12 to $12.50; plate beef, $13.75 to $14.50; extra plate, $14 to $14.75; hams, 11 to 12c.; rolls, 9½ to 10c.; pure lard, 8 to 9¼c.; compound, 6½ to 7½c.

FLOUR, FEED AND MEAL—The market is firm, and oatmeal is higher. Middlings are hard to get. Split peas are higher. Beans are steady. Oats are very firmly held. We quote: Manitoba $5.90 to $6; best Ontario, $5.10 to $5.15; medium, $4.85 to $4.95; oatmeal, $4.20 to $4.30; cornmeal, $2.10; middlings, bulk, car lots, $19 to $20; bran, do, $16.50 to $17; hand-picked beans, $1 to $1.10; prime, 95c. to $1.05; barley, $3.25 to $3.35; round peas, $1.25; split peas, $3.60 to $3.75; yellow eye beans, $1.75; oats, 38 to 42c.

ST. JOHN NOTES.

The lumber trade continues to be in a very much depressed state, with English buyers still declining to make contracts for next season's shipments.

Swift & Co.'s agent was here lately to superintend the shipment of some fresh pork for England and to look into the facilities of this port for trade of that class.

A new factory for making stamped tinware and enamelled ware has been erected at Hampton, 22 miles out on the line of the I.C.R. This is the first enamelling plant set up in the Lower Provinces.

There has been some buying of teas for this market on the possibility that a duty may be imposed, but it is not generally expected that any duty will be put on. Stocks of China congous are light and higher in price.

The talk in the west about possible trade through St. John with the Bahamas does not excite much interest here, except as one of the possibilities of the future. What is most wanted is a direct service to the West Indies and South America.

St. John merchants are contributing to the funds of the New Brunswick Tourist Association, whose object is to advertise the city and province, and attract summer tourists and sportsmen to this section. The association did excellent work last year.

While Montreal papers were quoting Barbadoes molasses everywhere from 27 to 31c. in that market, the trade here knew of sales there at 25c. or less. That market appears to have been held up systematically for a purpose, as stocks are known to be larger than the quotations published would suggest. St. John dealers have sold quite a lot of molasses in Quebec province since last fall.

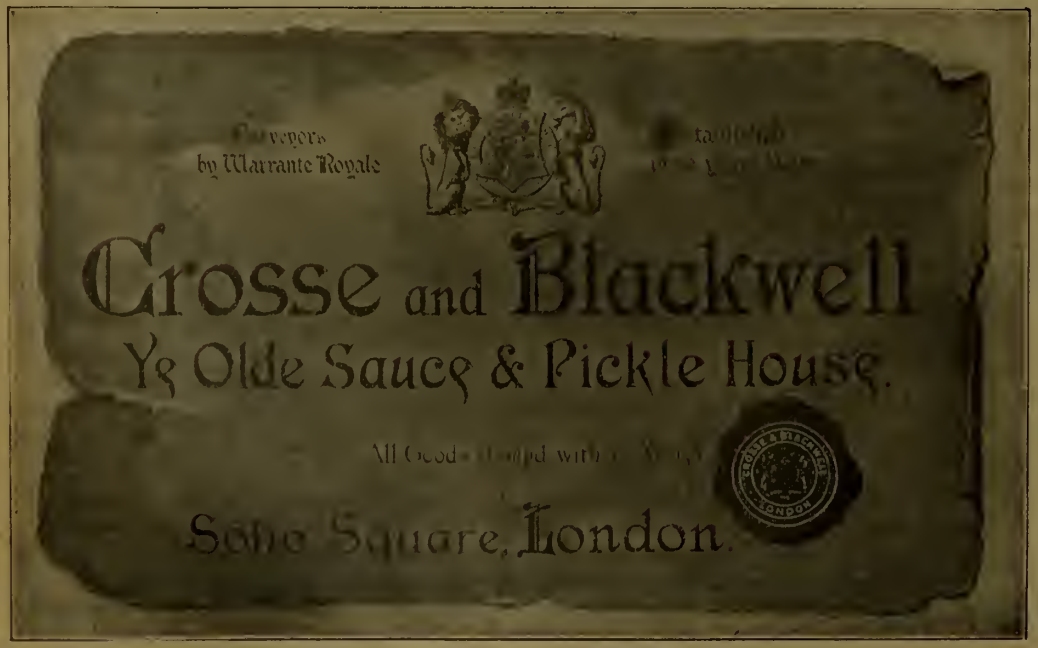
Two St. John grocery firms have each put an additional traveler on the road this season. The competition, especially in the tea trade, promises to be very active. Some houses handle blends put up by themselves, and some have the blending done in London and the packing here, while London blended and packed teas are also in the competition. Indians and Ceylons are steadily encroaching on the territory formerly held by China teas.

"IMPERIAL" CHEESE PREMIUMS.

A. F. MacLaren & Co., Toronto, are issuing to consumers of their "Imperial" cheese circulars offering to each consumer who returns to the company two dozen empty "Imperial" cheese jars and lids of any size, one of their dainty silver jar holders of the same size as the jars returned. The smaller holder is valued at $1.25, the medium at $1.50, and the large at $1.75, so the premium offered is of considerable value. First-class grocers should find it advantageous to co-operate with the company, and get the benfit of business to be secured by this means.

HE BET ON BUTTER AND WON.

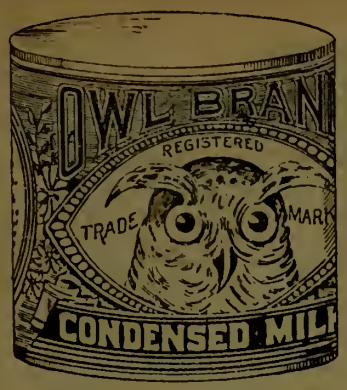
A Colborne street commission merchant is waiting for a new hat. Some weeks ago he was convinced that the price of butter was going to advance, and in expressing this opinion, met opposition from a rival dealer on Front street, who was of the opinion that there would be no such advance. The result was a mutual promise of a new hat to be presented by the dealer wrong in his opinion. As the price of butter has materially advanced, the Colborne street dealer is living in hopes of some day receiving a new hat. He prefers a spring hat.



C. E. Colson

Montreal

Guaranteed to keep in any climate.



They're Coming

The orders for **Owl Brand Condensed Milk** are coming by mail, by wire, by 'phone and by buyers in person. We have caught the trade, our greatest trouble being the difficulty we have in putting up enough to go around. In every Province and Territory in Canada and in many foreign countries, our Condensed Milk is to be found in large quantities.

The Canada Milk Condensing Co. - Antigonish, N.S.

THE DOMINION BANK

Capital (paid-up).....$1,500,000
Reserve Fund..... 1,500,000

DIRECTORS

Hon. Sir Frank Smith, President. | W. Ince. W. R. Brock. Edward Leadley. Wilmot D. Matthews A. W. Austin.
E. B. Osler, M P. Vice-President.

Head Office - TORONTO

AGENCIES

Belleville, Brampton, Seaforth, Cobourg, Guelph, Uxbridge, Lindsay, Napanee, Whitby, Orillia, Oshawa, Winnipeg, Montreal

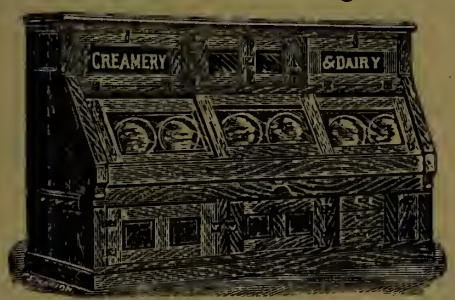
Toronto—Dundas street, corner Queen.
" Market, corner King and Jarvis street.
" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions, 1897. Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

We Are Ready

to take your order for

Fresh Maple Syrup

Guaranteed pure and free from adulteration.

T. A. LYTLE & CO.
Vinegar Manufacturers TORONTO

Californian . . Evaporated Fruits

GET OUR PRICES BEFORE BUYING

Warren Bros. & Co.

TORONTO.

Extra Choice

Hams Bacon
Pure Lard
Mess Pork

PARK, BLACKWELL & CO. Limited

Pork and Beef Packers,
TORONTO

Quality **Equality**

"Excelsior"

EASILY THE BEST.

Uniform Reliable
Exquisite Delicious

Supersedes all ordinary

Coffees

Todhunter, Mitchell & Co.

Coffee Specialists.

Roasting by Patented Process.

BUY

Ivory Bar Soap

THE BEST MADE

Rice Patna

A shipment of our quality just to hand.

PERKINS, INCE & CO.

TORONTO.

FIGS

kept in a "PRAESERVO" Cabinet retain their freshness and do not dry out. . . . . .

PRUNES keep bright and plump.

CURRANTS actually gain.

ALL DRIED FRUIT keeps fresh and full weight.

You save the cost in one season.

We have **PRAESERVO** Bread Cases Cheese Cases

WRITE US FOR

Catalogue and Prices.



THE CHEESE CASE.

ARTHUR P. TIPPET & CO. - MONTREAL.

MANITOBA MARKETS.

WINNIPEG, Feb. 28, 1898.

WINNIPEG received but a slight touch of the blizzard which has been so heavy in the east and further west, and for the last few days the weather has been as balmy as spring. The chief effect of the storm here was in the delay of trains from the east, and the mail service has been very much demoralized in consequence.

One of the social events of interest to the trade was the dinner given on Thursday evening last by the retail grocers and city travelers. This dinner was the outcome of a game of curling between the two associations and really should have come off last winter. However, it seemed to be none the worse for being postponed. The menu was a good one, and the toast list long and varied, and enlivened by some very good music. Among matters of interest discussed was the forming of a retail grocers' association to affiliate with the retail association. Of course the majority of the grocers already belong to the retail association, only they have never taken any very active part in its deliberations. It was felt, however, that an association of grocers would better fill the needs of the trade. No definite action was taken, but the matter will not be let drop.

Mr. E. B. Nixon, manager of the grocery department of the Hudson Bay Company, is in Montreal this week on a purchasing trip.

Business is very good, no rush, but a quiet, steady trade being done. There have been some sharp advances in some lines during the week, noticeably canned meats. On these goods there is an increase in price of from 20 to 25c. per case on all lines.

Among fresh lines asked for, and for which orders are being placed, are parchment papers for wrapping pound prints, and lining butter boxes, and jute bags for covering the boxes while in transit. The parchment papers are quoted at $1.25 per 100 sheets for pound prints, and the box lining 17½c. per lb., with a 20 per cent. discount for wholesale lots. More and more the butter men of the province realize the necessity of having the best packing material, and so orders for these articles are placed earlier in the season than formerly.

One of the noticeable advances of the week is the rise in the spice market, particularly pepper, which is now selling at 15c., with indications of a further advance in the near future. Cereals are also among the risers. Rolled oats have advanced 10c. per sack and are now selling for $1.90. Granulated oatmeal is $2.25 per sack and standard $2.10. Pot barley has advanced to $2.15 per sack and pearl barley to $3.50. Split peas have advanced 5c. per sack, but will advance again before the week is out.

FISH—Lent is with us, and along with the same a well supplied fish market. Very large quantities of fresh frozen fish are being offered on the market. In dried fish, though there is no change in price, there is greater activity: Finnan haddies, 7c. per lb.; herrings, Labrador, in barrels, $7.25; half do., $3.50 to $3.75; pure cod, in bundles, 6c. per lb.; 25-lb. B. & S. boxes, 6½c.

CANNED VEGETABLES—This market still continues to stiffen, though there has been no actual advance in price since last writing: Tomatoes, $3; corn, $2; peas, $2. Stocks here are being gradually depleted, and, as fresh stock comes in from the east, the price must go up, as they cannot now be laid down under $3.15 per case. Canned fruits are improving in demand, but are unchanged as to price.

SUGAR — This product has advanced another ⅛c. during the week, and granulated now sells at 5⅛c. and bright yellow at 4¾c.

EVAPORATED FRUITS — Have not advanced during the week, but the market still continues very firm. Evaporated apples, 11¾ to 12c.; apricots, 11¼ to 11½c., according to quality; peaches, fancy peeled, 17¼c.; unpealed, 10½ to 12½c. Prunes remain good values at 4¾ to 5c. for small sizes.

GREEN FRUIT — Lettuce is plentiful on this market, and is retailing at 5c. per bunch,

Cassidy Crockery

China, Glass, Lamps, Fancy Goods, etc., just received.

50 Splendidly assorted Crates J. & G. MEAKIN'S Best White Granite, in

WHEAT, CROWN and the New "ASTRO" PATTERN

Also 50 well assorted Crates, Plain Granite Seconds, Teas and Plates

Just the right goods for this season of the year.



Get Our Prices.

ONE OF OUR SPECIALTIES:

Broad pink band, heavily gilt toilet sets, only **$2.00** per set.

The John L. Cassidy Co. Limited.

339 and 341 St. Paul Street

MONTREAL

a very low price for the season in Winnipeg. Limited quantities of strawberries, Florida tomatoes and pineapples are seen, but speaking generally this trade will not really begin for another month. Southern celery is finding a ready sale at 75 and 50c. per bunch. Really first-class apples grow scarcer, but indifferent stocks are heavy and hard to dispose of. Oranges are plentiful, and range in price from $3.75 to $4 per case; bitter oranges, $7; lemons, $3.75 to $4; bananas, of excellent quality, $2.75 to $3.25 per bunch, according to size.

COFFEES—Rios still remain at 10c. per lb. for No. 5, and with no indication of an immediate advance. Fashionable Winnipeg, by the way, is going wild over Postrum, the new cereal coffee, but like most crazes of the kind, it will be shortlived.

CURED MEATS—Market firm at last week's prices.

BUTTER—Market rather firmer if anything. Round lots of dairy, 16c., while creamery is 23c., when there is any moving at all.

EGGS—Market very firm considering continued mld weather, dealers paying 17c. for strictly fresh gathered.

DRIED FRUITS—Appear to be stationary just now.

The Owen Sound Board of Trade has passed a strong resolution in favor of an insolvency law.

CEYLON TEA IN BOSTON.

MR. P. C. LARKIN, of the Salada Tea Co., Toronto, returned on Saturday from a visit to the agencies of his company in New York, Boston and other cities in the United States. Mr. Larkin is much impressed with the outlook for Indian and Ceylon teas in the United States, and particularly in and around Boston.

"I was accompanied," said Mr. Larkin, "while in Boston, by Mr. Mackenzie, the Ceylon Government Commissioner, and there was not a grocer of the many we visited in that city who did not practically predict that Ceylon and Indian teas were going to take the place of other teas within the next year or two in that part of the country. Every grocer now seems to carry Indian and Ceylon tea, and every grocer we visited said his sales were increasing rapidly. I never saw grocers," continued Mr. Larkin, "so enthusiastic before over the prospect of Indian and Ceylon teas. We were the first to advertise these teas in Boston, and now other tea package firms, such as Chase & Sanborn and Lipton are doing the same thing. We, ourselves, have over 500 grocers in and around Boston handling Salada tea, and in some instances we have had repeat orders as many as eight times during the six months we have been there."

"Why is Boston such a good city for India and Ceylon teas?"

"Well, in the first place, they are a tea-drinking people. Where you get an Anglo-Saxon or his descendant you get a tea drinker, and, of course, Boston is largely peopled with the descendants of Anglo-Saxons. There is more tea drunk in Boston than in any other part of the United States with the same population. The favorite with them heretofore has largely been Oolong, although Japans and English breakfast teas have been staple articles there. Mr. Mackenzie," concluded Mr. Larkin, "is delighted with what he saw of the prospects in Boston for Ceylon and Indian teas, and, of course, you can already infer that I am none the less so."

ORDERS FOR TEA PACKERS.

A. H. Canning & Co. are in receipt of a number of enquiries for their tea-packing machine, the "Armeda." A Halifax merchant, who was in Toronto last week, placed an order for one, shipment to be made at once, while a second order was also received for twelve machines, delivery to be made in two weeks. The proprietors claim the machine is simple in construction and is easily operated. A cut of the "Armeda" is to be found in the firm's advertisement on another page.

TRADE IN OTHER COUNTRIES THAN OUR OWN.

ACCORDING to recent advices from London there is a stock of currants there of 7,700 tons.

According to a statement recently published in New York, there were on hand Jan. 1 of this year 20,000 boxes of Sultana raisins, which, during the month, was increased to 26,500 boxes by arrivals. Of this quantity, 7,250 boxes went into consumption during January, leaving at the beginning of the month a stock on hand of 19,000 boxes.

In a circular, recently issued by James Morand & Co., of Denia, Spain, reviewing the past season in Spanish raisins occurs the following: "Muscatels are yearly losing ground in the English markets through being confronted by the more showy and elaborate packing of their otherwise less substantial Malaga similars. They find a readier and better sale in the French and our peninsular markets. Last season's crop was rather short of the previous one."

Reports are still current of free sales of future New York state corn at 55c. delivered here. Some packers, however, report that that they have disposed of all their cheaper grades and have nothing to offer but fancy, for which they demand 75c. delivered, New York.—New York Journal of Commerce.

CANNED SALMON IN LONDON.

The advance established last week for Fraser river salmon has been well maintained, and a large business has been done, practically in the lower grades. Many buyers, who have waited in the anticipation of a weakness in the market on the arrival of the new fish, are now recognizing the fact that the effect of the large pack was largely discounted in advance, and that it will probably be wise to cover their requirements for some time to come. The first vessels with Alaska salmon have arrived, but, as usual, a large proportion of the shipments have been sold forward, and will be at once distributed. It has not been possible to repeat last week's purchases, quotations generally being about 6d. per case dearer.—Produce Market's Review, Feb. 19.

U.S. CANNED SALMON MARKET.

The San Francisco Herald of Trade and Finance says of the salmon market in its issue of Feb. 18: "It is stated that several Columbia river canners have placed their 1898 pack of Chinook, but at prices to be governed by market values later on. It is understood the price is not over $1.05 for talls, and if sales are made for less money then the buyers gets the salmon at the lower prices. This looks to be in the interest of buyers, although it assures the sellers of having a market for their output. Advices from the Columbia river state that six or seven of the canneries have formed some kind of combine on the percentage principle. While this information comes from a well informed source, yet we cannot get it verified as to particulars for this week's issue. It looks as if a corporation similar to the Alaska Packers' Association will never be organized there — too much jealousy, and, outside of two canneries, too much money owned by them. In our market there is a good business for the season passing in single carload lots. Choice fish are scarce, with sales of Columbia river Chinook at $1.10 in carload lots. Poor fish favor buyers."

ORANGES IN LONDON.

With very many more on the market this week from Valencia and district, prices are again rather easier, especially for parcels in unsound condition; the lower prices will no doubt check shipments of weak fruit. This may tend to better results, as there is a very good demand for oranges this season. We therefore look for better prices for sound parcels, and hope that as the season advances the condition will show a great improvement. Not any from St. Michael's, Jaffa, or Lisbon during the week. Very few sours lately from Seville and Malaga. Sicilians are falling off in quantity, hence prices are improving and are likely to further advance, as there are very few Sicilians now on the way. Shipments are light, and we are advised that the season will close early.—Grocers' Journal, Feb. 19.

CUBA SUGAR CROP OUTLOOK.

The N. Y. Journal of Commerce says: "In December last it was calculated from trustworthy reports that the sugar crop this season might reach 300,000 tons, but the condition of affairs is such at the present moment that large importers think it doubtful if the total yield is more than 200,000 tons.

"Conservative reports from the island place the crop at 120,000 tons, and state that if up to February 1 only 30,000 tons of sugar have been turned out, they do not see how it is possible for the total crop to reach more than the 120,000 tons named above. another argument for this small yield is that the scarcity of labor, cattle, etc., will greatly interfere with the general work. Since December several large plantations have suffered destruction for refusing to obey orders from the insurgent government. At present the states yielding best results are in the provinces of Santa Clara and Matanzas."

STRONG OUTLOOK FOR NUTMEGS.

Wilhelm Schroeder, writing from Amsterdam, under the date of Feb. 11, says: "Nutmegs are advancing with increasing demand. It is a fact that the invisible supply is very small everywhere, and, as a rule with rising tendency, the demand will become stronger yet, thus seriously supporting further advance in price. The tone of the market leads to belief that we stand at the beginning of a considerable advance. Arrivals in January were very small, viz., 23 tons gross, against 124, 103, 146 and 103 tons in the foregoing four years. The deliveries in January were 41 tons, against 90, 72, 55 and 53 tons in the foregoing four years."

COFFEE OUTLOOK.

The N.Y. Journal of Commerce, in regard to the coffee market, says: "The tone of the market has held fairly steady, despite the fact that there has been a decline in the market for contracts, as the fact that Brazil advices have reported steady markets and an estimate received from Karl Krische & Co. of 2,500,000 to 3,000,000 bags for the next Rio crop and 5,250,000 to 5,750,000 for the next Santos crop, against an estimate of 10,500,000 bags made by the same firm last November, had a favorable influence upon values. The movement of the crop continues large, and this fact more than any other development serves to discourage holders in their ideas of values; still, there has been no pressure to sell, and Rio No. 7 on the spot has been quoted unchanged at 6⅜c. The West India growths of coffee have shown some irregularity. The demand for the desirable grades has continued; owing, however, to the absence of supplies, offerings have been small, and buyers in their efforts to obtain stocks have advanced prices, with good Cucuta quoted at 9 to 9½c. At the close, the arrival of a cargo of 12,000 bags, including 10,000 bags Maracaibo, was reported. The medium grades have had only a limited sale and prices have not changed, with fair Cucuta quoted at 8½c. Latterly, considerable talk has been heard relative to the probable yields of the various mild crops. The East India crop, it is generally conceded, will be far short of last year's, and it is stated on good authority that the Mexican crop will be about 25 per cent. less than a year ago. The Guatemala crop, it is reported, is 40 per cent. short, and it is claimed that the entire yield of the Central American states will be slightly under last year's. Estimates of the yield of the Colombo-Venezuela crops are conflicting, but it is now generally believed that they will be up to an average, although the quality, it is reported, will not be as good as was generally expected earlier in the season. East India growths have been quiet but steady."

CUT TOBACCOS...

These brands are pushed by all dealers who look for intrinsic value in the goods they handle.

SNUFFS. We are the largest snuff manufacturers in Canada. All the standard makes.

Jobbers in any locality will quote you prices.

MORNING DEW
Virginia Flake Cut.

CHAMPAIGN
Virginia Cut Plug.

GOLDEN LEAF
Virginia Cut Plug.

HUDSON (For Smoking or Chewing.)
Kentucky Curly Cut.

Manufactured by the well-known firm

B. HOUDE & CO., Quebec, Que.

BM&Co. TRADE MARK.

WINN & HOLLAND
MONTREAL

SOLE AGENTS FOR CANADA

BRUNNER, MOND & CO.'S

Bicarbonate of Soda
Soda Crystals
Concentrated Sal Soda
Caustic Soda
Bleaching Powder
Pure Alkali

BEST IN THE MARKET

PUREST THAT CAN BE MADE

Purest and Best

WINDSOR SALT

◆ ◆ ◆

Knowing and discriminating buyers want the best, especially when the price is no higher than the price of inferior brands.

Handle what is known everywhere as the best.

THE WINDSOR SALT CO. LIMITED - WINDSOR, Ont.

TRADE CHAT.

THE briskness in the sale of land in the Northwest still continues. The C.P.R. sales for January amounted to $73,000. The number of acres sold was 22,000. This is three times as great as the sales in the same month a year ago.

Robert Shackell, the market inspector for Brantford, died in that city last week.

John Robinson, lately traveler for Copp, of Hamilton, has purchased the general store business of A. Richardson, Grand Valley.

An effort is being made to start a canning factory in Sarnia, Ont., with a capital of $10,000. The cost of the plant is estimated at $3,000.

Three cars of potatoes passed through Carleton Place the other day from Minnesota for Rhode Island. Each car held five hundred bushels.

The Ottawa Board of Trade has endorsed a proposition of the St. John board that all canned goods should be marked with the net weight of the contents and the date when packed.

The Petrolia Advertiser states that a report is again current in the east that the Standard Oil Co. are taking steps to largely increase their capital stock, from $100,000,000 to $400,000,000.

A gentleman from France has established, at St. Francis, Beauce county, a business for the purpose of purifying maple syrup for export to France. It is said he has already spent $37,000 in the business.

J. A. Chipman & Co., commission merchants, of Halifax, are establishing agencies in every port of the West Indies touched by Canadian steamers to work up a trade between Canada and those countries.

One of the largest trusts formed in years has been organized by Chicago men under the name of the American Hay Co. The capital stock is $5,000,000. A tract of land near Buffalo is to be purchased as a site for an immense warehouse.

Mrs. John McMahon, grocer, Toronto, sued Richard Kelly for $87.65. The bill ran over seven years. Mr. Kelly repudiated the debt on the ground that he had given his wife, now deceased, orders not to run credit. The matter was adjourned for more evidence.

DAWSON'S FIRST ANNIVERSARY.

"The River Trip to the Klondike" is described in The March Century by John Sidney Webb. The author says:

The way back to Dawson over the trail was not so easy, but I got there soon after the town had celebrated the first anniversary of its discovery, on August 17, 1896. The saloons were crowded. Such signs as, "This game never closes," "$25 and $50 limit," "Straights barred," "Flush beats three of a kind," indicated the drift of the miners' amusements. It is worth noting that in all of the stories about great fortunes made in this country, no one speaks of the man who "took out" $90,000, and the only gold mine he had was a saloon and dance house.

PERSONAL MENTION.

Mr. A. H. Canning, of A. H. Canning & Co., is this week making a tour of Western Ontario in the interests of his tea-packing machine, the "Armeda."

Mr. S. R. Parsons, one of the proprietors of the Toronto Biscuit and Confectionery Co., Limited, for a number of years, has gone with his family to reside in Winnipeg, where he will take an active part in the management of the Consolidated Stationery Co. Mr. Parsons has for some time been one of the principal partners in the business, and a change in the directorate necessitates his removal to Winnipeg.

FINED FOR SELLING SUGAR.

The British Columbia Sugar Refinery Co. was recently fined $25 for not taking out a wholesale license to sell in Victoria, and have also to pay $50, the cost of a license. This is the upshot of the case brought against Mr. James Angus a short time ago. He was proceeded against for not having a license to sell, but proved that he was only selling on commission, and only acted as agent of the company. The company was therefore summoned in place of Mr. Angus. —Colonist, Victoria.

CATALOGUES, BOOKLETS, ETC.

The North Bros. Manufacturing Co., of Philadelphia, have issued a small illustrated catalogue of the several ice cream freezers manufactured by them. The catalogue, like the freezers, is up-to-date.

The H. J. Heinz Co. have had printed a neat booklet, illustrating by photographic plates how beautiful a window display can be made of their goods. Some seven magnificent displays, gotten up in grocery stores in the United States and Canada, are shown. One of the best displays illustrated is one taken from the window of J. O. Levesque, Montreal.

OTTAWA WANTS A CHEESE BOARD.

The Ottawa Board of Trade is making arrangements for the establishment of a cheese board in that city. The matter has been under consideration for some time and has met with favor from the cheesemakers in the district. A meeting for the purpose of further considering the matter and for perfecting the details of the organization will be held during the third week of March. The railway companies entering Ottawa will give half fare to all attending the meeting.

RICE AND INDIGO IN BURMAH.

The latest official memorandum, which is dated Jan. 11 last, places the area under paddy cultivation in the 14 chief rice-producing areas of British Burmah at 5,528,837 acres, that being 304,775 acres in excess of last year. Reaping, it is stated, was then approaching completion, and it is estimated that there will be available for export 1,900,000 tons of cargo rice, equivalent to 32,203,400 cwt. of cleaned rice. As to the indigo crop, the report is that the total area and yield for all the provinces in which indigo is extensively grown are about 1,381,000 acres and 151,000 cwt., respectively, as compared with an area of 1,609,000 acres and a yield of 169,000 cwt. last year.



DEWAR'S FAMOUS SCOTCH

can be had from
Geo. J. Foy
R. H. Howard & Co.
Perkins, Ince & Co.
Adams & Burns

and all... first-class houses

HORSE HAIR.

Have you any? We buy it.

GEO. ROSSITER & SONS,

10 to 14 Pape Ave., - - TORONTO

BOOKS FOR THE RETAILER

Full of good practical hints on live subjects. Every merchant should keep himself well posted on matters concerning the welfare of his business.

The following series of pamphlets by experienced business men, deal with matters of importance to the retailer and are well worth his careful perusal.

Pitfalls of the Dry Goods Trade

Three pithy papers dealing with Credits, Honesty, Clerks, Expenses, Over-buying, Profit, Capital, etc., etc.

Buying, Selling and Handling of Teas

Three valuable articles full of ideas and suggestions for grocery men.

Causes of Failure in the Hardware Trade

and how avoided. Three comprehensive prize essays reprinted from HARDWARE AND METAL.

Necessary Books for a Retailer

By a practical accountant. This treatise deals with systems of bookkeeping and checking calculated to reduce mistakes and omissions, etc., etc., to a minimum. A most useful book for any retailer.

Any one of the above mailed for . . . 10 cents

New Customs Tariff

Alphabetically arranged and revised and corrected from the official copy as assented to by the Governor General, June, 29, 1897, including the old Tariff by way of comparison. Also comparative rates of the Dingley and Wilson (United States) Tariffs.—15 cents.

Credits, Collections and their Management

a most complete and comprehensive work of great importance to any business man.—$1.50.

Address

The MacLean Publishing Co. Limited

TORONTO and MONTREAL



QUALITY

Have you tried the **Maritime Pure Food Co's**

Canned Goods?

We have secured the control of this brand for the Province of Quebec. They will make a very attractive show in your store, being put in elegant package and label, besides which, the quality is second to none on the market.

"We Guarantee the Quality."

— REMEMBER THAT —

THE

Genuine Labrador Herring

which we offer has been caught, packed and inspected on the Labrador Coasts. It is different from the so-called **"Labrador"** which is packed in Halifax or Montreal. It is worth while trying a barrel.

Do not forget us when ordering FISH. We have the quality, assortment, and our prices as usual are the lowest.

Write for prices and samples—we never advertise our prices.

LAPORTE, MARTIN & CIE.

MONTREAL.

THE STATISTICAL POSITION OF MOLASSES.

A letter to a Montreal firm says :

"The statistical position of Barbadoes molasses now is stronger than I have ever known it to be since I have been connected with the trade. I have gone through the warehouses and the sugar sheds and I am positive that the entire stock of molasses on hand now in second hands would not aggregate 16,000 bbls. Stock in sheds, outside of the local wholesale groceries, which aggregates 1,500 bbls., is less than 2,500 bbls. High prices on sugar have caused more planters every day to boil back their molasses from second sugars which they are now drying out in order to make thirds of them. Molasses of seconds test above 30 deg. suchrose is calculated to yield two and one-half pounds of third sugars, which is worth something like 3c. per pound, and leaving behind three quarts of molasses ; that, if it shows any color at all, will bring from 2½c. to 4c. per gallon net. This calculation will show you that unless the planter can get something like 8c. per gallon in bulk for molasses off of second sugars, which is equivalent to 11½c. first hands in cooperage on the levee here, he will make it into sugar. While it seems a fearful high range of figures, you can rest assured that the present values of medium and better grades of centrifugal molasses will go up."

NEW CORK FACTORY.

S. H. Ewing & Sons, Montreal, have added to their long-established business of importing and manufacturing coffees, spices, etc., by the erection of a factory for the cutting and preparing of corks of all grades, sizes and qualities. The machinery installed is of the latest and most improved pattern, and the firm has been fortunate in securing men of more than ordinary ability to operate them. The output of the factory will be large, and said to be second to none in this country. Ewing & Sons report most satisfactory business to date, and they have the best wishes of THE CANADIAN GROCER for future success in their new venture.

THE ROBERT GREIG CO.

The business carried on by Robert Greig & Co. in the manufacture and sale of spices, extracts and confectioners' supplies, has been readjusted lately.

A joint stock company, to be known as the Greig Manufacturing Co., Limited, has been formed and will carry on the manufacturing portion of the business, Mr. Robert Greig being the president and managing director of the new company.

Robert Greig & Co. will continue the sole selling agents of the company, and will represent them throughout Canada.

J. W. McCabe, grocer, of Stratford, has retired on account of ill health.

Space is Limited

ALSO OUR TIME.

Here is our enquiry in brief--
Are you selling



CEYLON TEA ?

"THE TEA THAT REVOLUTIONIZES THE TRADE."

Largest sale in the world. Sealed Lead Packets only—25c., 30c., 40c.. 50c., 60c.

Montreal Wholesale Depot, 318 St. Paul St.
and at
Toronto, Winnipeg, Vancouver, Buffalo, Detroit, Boston, Pittsburgh.

BROCK'S BIRD SEED



This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

"Magnolia" BRAND

Fine Thick Cup **Ceylon Tea**

CHESTS and CADDIES.

Write for Samples.

George Foster & Sons
BRANTFORD, ONT.

MONSOON INDO-CEYLON TEA

We have the goods. Our prices are right, and the tea is sure to please your customers, if not, you can return it to us at our expense.

MONSOON
INDO-CEYLON TEA
is absolutely a pure Tea, the best value that has ever been offered.
Try an assorted case—put up in 30's and 50's.

THE MONSOON TEA CO., 7 Wellington St. W., TORONTO

Announcement

We beg to announce that we have established a factory in Toronto for the manufacture of

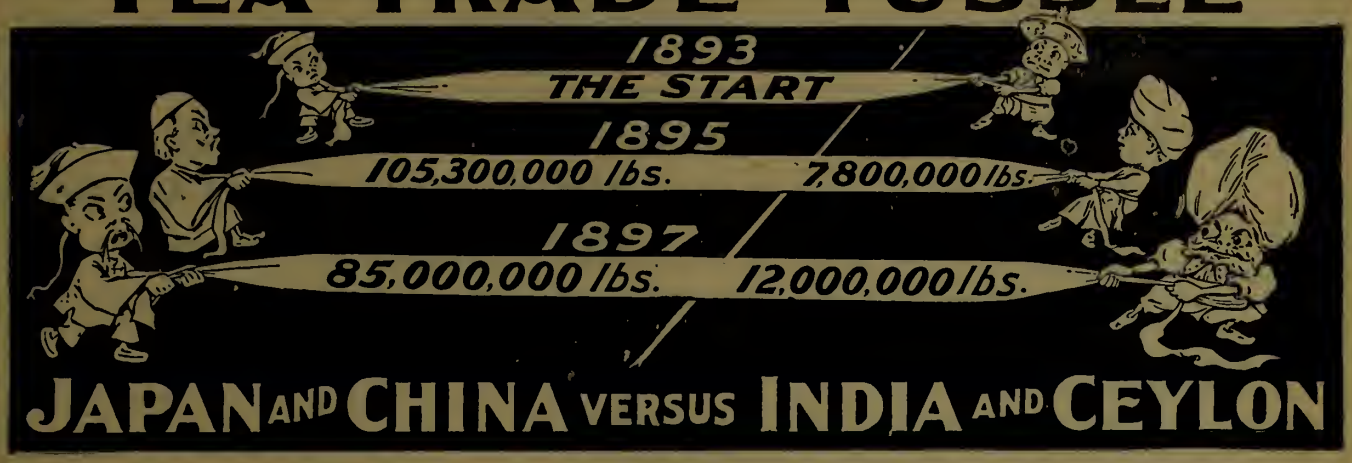
"SURE CATCH" STICKY AND POISON FLY PAPER and
"TRUE FRUIT" SYRUPS AND....
.....CRUSHED FRUIT.

These goods are guaranteed to be strictly fine in every particular, and worthy of your confidence. The Syrups are in every way superior, retaining the natural flavor and aroma of fresh ripe fruit.

The Sticky Fly Paper has no superior in quality, and we make a special offer for 1898 of one sheet of heavy felt Poison Paper FREE in every cartoon. The retail value of each sheet is 6⅔c., thus netting the dealer 66⅔c. per case more than any other Sticky Fly Paper. Your orders are respectfully solicited and we guarantee entire and perfect satisfaction.

J. HUNGERFORD SMITH CO., 19 to 23 Alice Street, **Toronto**

TEA TRADE TUSSLE



OR

Dirt, Adulteration, Hand Rolling *against* Purity, Cleanliness and Machine Manufacture.

Result 54% Gain for Pure Ceylon and India Tea in Two Years.

The decrease in the total consumption of Tea is compensated for by the increase in the use of India and Ceylon Tea, as this will go from twice to four times as far as the crudely prepared Teas of all other countries.

One level teaspoon of Ceylon and India tea will make FOUR cups of tea with five minutes infusion. USE ABSOLUTELY BOILING WATER.

Another Convincing Argument?

Ceylon and Indian Teas are pulling away from the poor, trashy, light, uncleanly-made teas of China and Japan at an astonishing rate. If you are wise you will handle only the clean, healthful, machine-made teas of Ceylon and India.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

DOERING BROS., general merchants, Waterloo, Ont., have assigned, with liabilities in the neighborhood of $18,000.

J. L. McKay, grocer, Wellington, B.C., has assigned.

P. Gareau & Co., grocers, Montreal, have assigned to Kent & Turcotte.

Narcisse Marquis, general merchant, Edmundston, N.B., has assigned.

A. S. Wickware, grocer, Smith's Falls, Ont., has assigned to John Nicolle.

L. O'Connor, general merchant, Sudbury, Ont., has assigned to F. F. Lemieux.

H. C. Gregoire, crockery, etc., Montreal, has compromised at 50c. on the dollar.

Thomas H. Kirk, grocer and confectioner, Perth, Ont., has assigned to J. M. Balderson.

J. J. Hopkins, general merchant, Chatsworth, Ont., has assigned to Richard Lee, Toronto.

J. S. R. Page, general merchant, St. Isidore, Laprairie county, has filed consent of assignment.

T. H. McCourtrey, grocer, etc., St. Johns, Newfoundland, has compromised at 40c. on the dollar.

John McD. Hains has been appointed curator of Tester & Co., manufacturers of confectionery, Montreal.

A meeting of the creditors of Caverhill, Hughes & Co., wholesale grocers, Montreal, will be held on the 10th inst.

The Whitelaw Trading Co., wholesale and retail grocers, Brandon, Man., have sssigned to D. M. McMillan.

A meeting of the creditors of Mrs. John Moisan, general merchant, Drummondville, Que., will be held on the 5th inst.

A meeting of the creditors of T. G. Ballentyne & Co., Sherbrooke, Que., who have assigned, will be held on the 8th inst.

PARTNERSHIPS FORMED AND DISSOLVED.

Paizeau & Menard, grocers, Chambly, Que., have dissolved.

Miller & Law, general merchants, Anaconda, B. C., have dissolved, W. M. Law continuing.

B. Tibbits & Son, grocers, etc., Aylmer, Ont., have been succeeded by Tibbits & Aikenhead.

J. J. Moore & Co., have bought out A. Dulmage, general merchant, Lakelet and Gorrie, Ont.

Adelard Dorion has registered as proprietor of the firm, J. D. Dorion & Co., bakers, Montreal.

C. Gladu and D. Gladu have registered as proprietors of the firm, C. Gladu & Fils, bakers, St. Hyacinthe, Que.

J. A. David Tessier has registered as proprietor of the firm Tessier & Petit, general merchants, Chicoutimi, Que.

Philomene Beauloin, wife of Alfred Lagace, has registered as proprietress of the firm, D. Cadieux & Co., grocers, Montreal.

SALES MADE AND PENDING.

James McKee, grocer, London, Ont., has sold out to W. T. Groome.

J. W. McCabe, grocer, Stratford, Ont., has sold out to G. B. Wray & Co.

J. H. Secord, grocer, etc., St. Thomas, Ont., has sold out to W. Precious.

Rose Grant, confectioner, Ridgeton, Ont., has been succeeded by T. F. Holmes.

Mathew Peters, grocer, Bathurst, N.B., has sold out to W. J. Hornbrook.

James S. Carr, general merchant, Waupoos, Ont., has sold out to John Mitchell.

V. Voison, general merchant, Ashfield, Ont., has been succeeded by Henry Koehler.

James Barry, general merchant, South Douro, Ont., is advertising his business for sale.

J. M. Findlay has succeeded to the estate of A. Taylor, as general merchant, at Dromore, Ont.

Thomas Craig, general merchant, Ridgetown, Ont., and Bristol, Que., has sold out his Bristol branch.

CHANGES.

C. R. Ead, grocer, etc., Port Stanley, Ont., has given up business.

I. R. Preston, general merchant, Glenewen, Man., is adding lumber to his business.

Clarence Gladwon has opened out in business as general merchant in Salmon River, N.S.

Brigham & James, general merchants, Red Jacket, Man., intend including lumber in their business.

The Provision Supply Co., of Montreal, Limited, is making application to increase its capital stock to $200,000, and to modify its corporate name by striking off the words "of Montreal."

FIRES.

David Kilgour, general merchant, Morden, Man., has been burned out; insured for $9,000.

The premises of S. Larer & Co., grocers, Montreal, have been damaged by fire; insured.

The stock of Neil McKelvie, general merchant, Rapid City, Man., has been damaged by fire; insured for $5,000.

DEATHS

Wm. H. Crittle, grocer, London, Ont., is dead.

Andrew G. McCoutrey, grocer, Charlottetown, P.E.I., is dead.

J. Laird, general merchant, New Glasgow Bridge, P.E.I., is dead.

Chas. H. Leonard, of Leonard Bros., fish dealers, St. John, N.B., is dead.

W. H. Clarke, of Manzer & Clarke, grocers, St. Stephen, N.B., is dead.

Michael O'Meara, of O'Meara & Hodgins, general merchants, Quyon, Que., is dead.

WILL CAN THEIR OWN TOMATOES.

The tomato growers of the Niagara district, who, as was stated a few weeks ago in THE CANADIAN GROCER, are dissatisfied with the prices paid them for their fruit by the canning companies, are completing a canning organization of their own, and expect to have the required $7,000 subscribed shortly. A prominent citizen of Hamilton, who is interested in the scheme, said last week that the new canning company would be running a factory next summer in opposition to the Simcoe and Aylmer canning companies.

The old reliable "Rising Sun" stove polish, in cakes, continues to be a favorite with many housekeepers, on account of its durability and economy. It will not cake on the iron, it will not burn red, it does not soil the hands, and one six-ounce package of "Rising Sun" stove polish is equal to four boxes of any paste polish.

Thousands Have Said So!

I want a line that will please my customers; one they will talk about and advertise, because it is a good thing.

This description fits **Clark's Sliced Smoked Beef.**

It Has No Successful Rival!

ORANGE MARMALADE

Have you tried Upton's Gilt Edge Brand?

Put up in 7-lb. Wood Pails, 7 and 5 lb. Cans, and Glass Pots that retail at 10c. each. It will pay you to ask your wholesale house for these Gilt Edge goods. . . . .

THOS. UPTON & CO., Hamilton

FOR SALE. Boxes Choice Smoked Herrings and Half-Barrels Herrings - - Choice Prime Beans, Evaporated Apples.

Apply JAS. R. SHIELDS & CO.
Board of Trade, TORONTO



TO WHOM CONCERNED

Several instances have been brought to our notice of where unscrupulous dealers have been offering other makes of Cocoanut as "White Moss," claiming it to be such. We hereby give notice that, in future, all such cases will be dealt with according to law, as the "White Moss" Cocoanut is a registered brand.

CANADIAN COCOANUT CO.
Montreal

THE

Oakville Basket Co.

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit packages of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

PACKAGE Clothes Pins



All selected perfect Pins, put up in 4 and 6 doz. packages. Time, money and labor saved. Manufactured by

The Wm. Cane & Sons Mfg. Co., Limited
Newmarket, Ont.

Represented by
Chas. Boeckh & Sons, Toronto.
T. S. Simms & Co., Ltd., St. John, N.B.

THE PRESS CLIPPING DEPARTMENT

Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

Politicians can obtain from it everything the papers say about themselves on any subject in which they are interested. Business men learn of new openings for trade, pointers to sell goods, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted, reports of new industries or stores, etc.

TERMS—$5 per hundred clippings; $40 per thousand, payable in advance; but a yearly contract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

The Press Clipping Department, Board of Trade, Montreal

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

SALT

We are always fully stocked with Salt for Butter, Cheese, Table and general use. Send a card for prices or samples. . . . . .

VERRET, STEWART & CO., Montreal - Quebec.

FIRST CLASS RETAILERS SELL

ABSOLUTELY PURE

COW BRAND SODA



GIVE IT A TRIAL



An Automatic Selling Machine to sell Adams' Tutti Frutti. For particulars write, stating your location in your town, to Globe Automatic Selling Co., 13 Jarvis St., Toronto, Ont.

The Finest in the Land

Keen's Mustard

has earned its name throughout the world, by reason of its

Pungency and Piquancy.

KEEN'S D.S.F. MUSTARD AIDS DIGESTION

Therefore lengthens life.

CURRENT MARKET QUOTATIONS

Mar. 3, 1898.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who mail daily upon all the leading houses in the principal centres.

Quotations for proprietory articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.



PURE GOLD.

5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 nz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 dnz. in case	3 60
8 nz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in cass	1 80
4 oz. cans, 4 and 6 doz, in case	1 25
10 cent can	0 90

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 10
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO.

1 lb. tins, 2 doz. in case, per doz.	1 20
½ lb. tins, 3 " "	90
¼ lb. tins, 4 " "	60

MAPLE LEAF BAKING POWDER,

½ lb. glass jars	$1 25
1 lb. glass jars	2 00
1 lb. sealer jars	2 25

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. per doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb, tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

BLACKING.

P. G. FRENCH BLACKING. per gross

½ No. 4	$4 00
½ No. 6	4 50
½ No. 8	7 25
¼ No. 10	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
	per doz.
No. 5 Spanish Blacking, ¼ gross cases	7 20
No. 10 " " " "	9 00
Vegan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

BERRY'S ENGLISH BLACKING.

No. 1 Bronze Tins, per gross	$ 2 60
No. 2 Bronze Tins, per gross	$ 3 40
" 3 " " "	5 60
" 4 " " "	10 00
No. 1 Enamelled Tins "	2 50
" 2 " " "	3 75
" 3 " " "	4 00
" 4 " " "	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in ¼ gross cases. Per Gross

French Oil in 3-doz. cases	$ 22 00
Reliable Shoe Dressing	9 00
Ecliplic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50



Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " " No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00
	per gross
Alpha Metal Polish No. 2	9 00



Patent Stove Polish—

Sunlight Lead Bar	4 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead	25
½ gross case	
Reliable Stove Pipe Varnish ¼ gross cases 6-oz. bottles	



Quickshine Pipe Varnish 12
¼ gross cases pressed top tins.

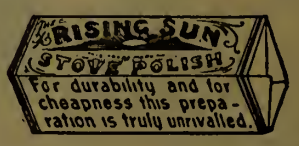
Stove Polish—



Quickshine Polish	9 00
Reliable Paste	6 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

STOVE POLISH.





	Per gross
Rising Sun, 6 ounce oskes, half-gross boxes	$ 8 50
Rising Sun, 3 ounce oskes, gross boxes	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

Starch

For over 40 years we have made a special study of Starch and our arrangements for manufacturing and packing it are unsurpassed anywhere in the world.

Our special brands of Laundry Starches, Culinary Starches and Rice Starches are remarkable for their immaculate purity and cleanliness.

The Edwardsburg Starch Co. Limited **Cardinal, Ont.**

	Per gross
THE F. F. DALLEY CO.	
Gem Stove Polish, ¼ gross cases	$9 00
	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 75



Enameline.



No. 4—3 dozen in case	$4 50
No. 6—3 dozen in case	7 50

BIRD SEEDS

BART. COTTAM & CO.	
"Cottams," with Patent Bird Bread.	0 07
Warbler, with Song Restorer	0 05¾
Belgian, with Bird Improver	0 05½
International, with Bird Treat	0 05½
German X, with Cuttlefish Bone	0 04¾
German, with Cuttlefish Bone	0 04½
London Bird Seed, bulk 25 lb. cases.	0 04½
Bird Gravel, 10c. pkts., 24 in case,	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03
THE F. F. DALLEY CO.	
Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½
NICHOLSON & BROCK.	
Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " " 5c. " 48 "	03

CORN BROOMS

CHAS. BOECKH & SONS.	per doz. net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
" " 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

BLUE.

KEEN'S OXFORD.	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED GOODS.

	per doz.	
Apples, 3's	$0 80	$0 90
" gallons	2 25	2 40
Blackberries, 2	1 40	1 70
Blueberries, 2	0 75	0 85
Beans, 2	0 75	0 95
Corn, 2's	0 00	0 85
Cherries, red pitted, 2's	1 75	2 25
Peas, 2's	0 90	0 95
" Sifted select	1 10	1 25
" Extra sifted	1 25	1 40
Pears, Bartlett 2's	1 50	1 75
" " 3's	2 00	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 50	2 60
Peaches, 2's	1 40	1 75
" 3's	2 00	2 40
Plums, Green Gages, 2's	1 30	1 55
" Lombard	1 20	1 50
" Damson Blue	1 10	1 40
Pumpkins, 3's	0 75	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 40	1 70
Strawberries, 2's	1 65	1 95
Succotash, 2's	....	1 15
Tomatoes, 3's	1 20	1 25
Lobster, talls	2 40	2 70
" flats, ½'s	1 65	1 70
Mackerel	1 20	1 30
Salmon, Sockeye, talls	1 20	1 30
" " Horseshoe	1 25	1 31
" Cohoes "	0 95	1 00
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, Sportsmen, ½'s	....	0 21
Sardines, key opener, ½'s	0 16	0 18½
" " " " ¼'s	0 10½	0 11
Sardines, key opener ½'s	0 18½	0 19
Sardines, other brands 9¾	0 16	0 17
" P. & O., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 36
Sardines, Amer., ¼'s "	0 04	0 05½
" " ½'s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00	11 00
Haddies	....	1 20
Kippered Herring	....	1 60
Herrings in tomato sauce	....	1 60

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans	$1 30	$1 35
" " " 2 "	2 35	2 50
Comp Corn Beef 4-lb. can	....	....
" " " "	7 75	8 25
" " " 14 "	15 00	16 00
Minced Callops 2 "	....	2 60
" " 2 "	2 60	2 65
Lunch Tongue 1 "	3 40	3 50
" " 2 "	....	6 00
English Brawn 2 "	2 75	2 80
Camb Sausage 1 "	....	2 50
" " 2 "	....	4 00
Soups, assorted 1 "	....	1 50
" " 2 "	....	2 20
Soups and Boull. 2 "	....	1 80
" 6 "	....	4 50

ARMOUR PACKING CO.—HELMET BRAND	
Corn Beef 1 lb.	1 40
2 lb.	2 60
4 lb.	5 50
6 lb.	8 50
14 lb.	17 50
Roast Beef, 1 lb.	1 40
2 lb.	2 60
Luncheon Beef, 1 lb.	1 60
" 2 lb.	2 75
Brawn 1 lb.	1 30
" 2 lb.	2 35
" 6 lb.	6 60
" 14 lb.	14 50
Ox Tongue, 1½ lb.	7 00
" " 2 lb.	8 50
" " 2½ lb.	10 75
Lunch Tongue, 1 lb.	3 35
" " 2 lb.	6 50
Chipped Beef, ½ lb.	1 60
" " 1 lb	2 65
Pigs' Feet b.	1 65
" "	2 45
Potted Meats, Tongue or Ham ¼ lb.	70
Potted Meats, Tongue or Ham ½ lb.	1 20
Potted Deviled Ham or Tongue, ¼ lb.	70
Potted Deviled Ham or Tongue, ½ lb.	1 20

WHITE LABEL.		
Soups Assorted, 1 qt.	3 00	3 15
" " 1 pt.	2 00	2 10
Gelatine of Boar's Head, 2 lb.	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00	3 10
Plover Roast	5 00	....
Sliced Gold Band Bacon	3 00	...

CHEWING GUM.

ADAMS & SONS CO.	per box
Tutti Frutti, 36 5c. bars	$1 20
" " (in cream pitcher) 36 5c bars	1 20
" " (in sugar bowl) 36 5c bars	1 25
" " (in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 315c packages	1 00
Cash Register, 390 5c bars and pkgs.	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 00
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	
Flirtation Gum (English or French wrappers) 115 1c pieces	
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHEESE.



MACLAREN'S IMPERIAL. Per doz.

Large Size, cases 1 doz.	$1 00
Medium Size, cases 1 doz.	4 50
Small Size, cases 2 doz.	2 40
Individual, cases 2 doz.	1 00

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

Try a case of

Boston Laundry Starch



This Starch excels all others for imparting a hard polish to Cuffs, Collars and Shirt Fronts.

SOLD BY

The F. F. Dalley Co., Limited - Hamilton, Can.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

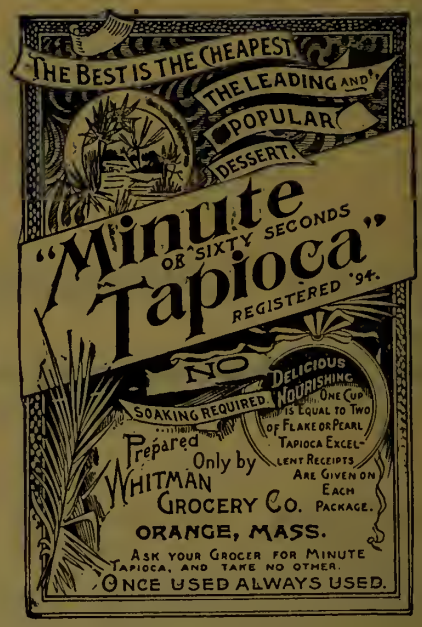
CLUBBING RATES

The Dry Goods Review and The Canadian Grocer **$3.00**

Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . . . MONTREAL



McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

CHOCOLATES & COCOAS.

Cocoas— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½
OADBURY'S. Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rook Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35
TODHUNTER, MITCHELL & CO.'S.	
Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 3 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz.
Royal Cocoa Essence, packages	1 40

BENSDORP'S ROYAL DUTCH COCOA.	
¼ lb. tins, boxes 4 doz	2 40
½ " " " 2 "	4 50
" " " 1 "	8 50
	per lb.
Ralston Health Club boxes 6 lbs	45

CHOCOLAT MENIER.

Vanilla—per lb.	In 5 case lot.	Cases of 10x12 lb hrs.	In 12 lb bxs
Yellow wrapper,	$ 0 32	$ 0 34	$ 0 36
Unsweetened—			
Blue Premium	C 35	0 37	0 39
		Per case.	Less than case
Pastilles—			
Yellow wrapper, 1C8 bxs. to the case		$20 00	0 20
Croquettes—			
Yellow wrapper, 9 bxs. of 12 packages		$20 00	0

FRY'S.

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 14 lb. bxs.	0 24

Cocoa—	per doz.
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14 lb. boxes	....
½ lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz	$3 75
Cocoa Essence, ½ lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs	0 27
" ½ " " "	0 28
" ¼ " " "	0 29
" ⅛ " 5 or 10 "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails	....
Feather Strip, " " " "	....
Special Shred, " " " "	....
Macaroon, " " " "	....
Crown Desic., 12, 20 or 25 lb. "	....
Special, " " " "	....
Barrels, 2c. per lb. less.	
Terms, 3 p.o., off 30 days.	

COFFEE.

Green.		per lb
Mocha	0 27½	0 30
Old Government Java	0 30	0 33
Rio	0 08	0 13
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 18	0 22
Maracaibo	0 16	0 20

Maple Syrup

We are now ready to send out a very fine quality of Maple Syrup, which we are putting up in the following packages:

Bottles, packed, - 2 Doz. in a case
1-4 Gal. Tins, packed, 1 Doz. in a crate
5 Gal. Tins, packed, - One in a crate

1-2 Gal. Tins, packed, 1-2 Doz. in a crate
1 Gal. Tins, packed, 1-2 Doz. in a crate

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED,

A. W. Porte, President. **7 Front Street East, Toronto.** S. R. Parsons, Vice-President

JAMES TURNER & CO.

Mecca	....	0 34
Damascus	....	0 30
Cairo	....	0 20

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	....	0 33
Bourbon Blend	....	0 31
Our Own "	....	0 30
Jersey "	....	0 28
Laguaya "	....	0 25
Rajah Blend	....	0 21
Mocha and Java	....	0 32
Old Government Java	0 30	0 32
Arabian Mocha	0 31	0 33

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25

Crown Brand (Robert Greig & Co.)—

1	oz. Bottle, per doz.	0 90
2	" " "	1 50
2½	" " "	2 00
4	" " "	3 00
8	" Bottle "	6 00
4	" Glass Stop'r "	3 50
8	" " "	7 00



Rowntree's ELECT Cocoa

Robert Greig & Co., Montreal, Ageots.

¼ lb. Tins, boxes 2 doz	.....	2 40
½ lb. Tins, boxes 2 doz	.....	4 60
1 lb. Tins, boxes 1 doz	.....	8 70

FRUITS.

	FOREIGN.	per lb
Currants—Provincials, bbls	....	0 06
" ½ bbls	....	0 06½
" Filiatras, bbls	....	0 06½
" ½ bbls	....	0 06½
" cases	....	0 06½
" ½ cases	....	0 06¾
" Patras, bbls	....	0 06¾
" ½ bbls	....	0 06¾
" cases	0 06⅞	0 07
" ½ cases	0 07	0 07¼
" Vostizzas, cases	0 07½	0 08½
Dates, Hallowee boxes	0 05¾	0 05½
Figs—4-crowo	0 10	0 11
" 5-crown	0 11	0 13
" 7-crown	0 13	0 14
" 9-crown	0 15	0 16
" natural, bags	0 04½	0 05
Prunes—Bosnia, cases	....	....
" California, 40's	0 10	0 10½
" " 50's	0 08	0 08½
" " 60's	0 07½	0 08
" " 70's	0 07	0 07½
" " 80's	0 06½	0 07
" " 90's	0 06	0 06½
Raisins—Valencia off stalk	0 04½	0 04¾
" Fine, off stalk	0 05	0 05½
" Selected	0 06	0 06½
" Layers	0 06½	0 07
" Sultanas	0 09½	0 12½
" Cal. Loose Muscatels, 3-Crown	0 07½	0 07½
" Ditto 4 Crown	0 08¼	0 8½

	Malaga	per box.	
"	London Layers	1 50	1 70
"	Black Baskets	2 00	2 20
"	Blue Baskets	2 30	2 50
"	Connoisseur Clusters	2 20	2 40
"	Dessert Clusters	3 50	75

Cal. Evap. Fruits—

Apricots, 50-lb. boxes	0 09	0 09½
" 25-lb. boxes	0 09½	0 16
" cartoon	0 13	0 14
Peaches, 25-lb. boxes	0 09¼	0 12½
" 1-lb. cartoons	....	0 13

DOMESTIC

Apples, dried, per lb	0 05	0 06
" evaporated	0 09	0 10

FOOD.

	per brl.	
Split Peas	3 25	$3 50
Pot Barley	3 25	3 50
Pearl Barley, XXX, 49-lb. pkt.	....	2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz.
Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot, 2 qt. size	1 20
Acidulated, 2 qt. size	1 50
(Sold by all wholesale grocers.)	

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.

1 oz. Packages, White, per doz	0 90
1 " " Red, "	0 95

COX S

1 Quart size, per doz	....	1 15
2 Quart size, "	....	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—50 to 60 dy, $1.85 Toronto.

WIRE NAILS — $1.90, freight equalized in Montreal.

HORSE NAILS—

Canadian, dis. 50 per cent.

HORSE SHOES—

F. O. B. Montreal | .... | 3 25

SCREWS—Wood—

Flat-head bright, 87½ and 10 p. c. dis.
Round-head bright, 80 and 10 p. c. dis.
Flat-head brass, 82½ and 10 p. c. dis.
Round-head brass, 75 and 10 p.o. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under) | 0 00 | 1 45
ROPE—Manilla | 0 08 | 0 09½
Sisal | 0 07 | 0 08½
AXES—Per box | 5 25 | 9 00

SHOT—Canadian, dis, 17½ per cent.

HINGES—

Heavy T and strap, per lb | 0 03¾ | 0 04¾
Screw, hook and strap | .... | 2 35 | 3 15

WHITE LEAD—Pure Association guarantee, ground in oil. per 100 lbs.

25 lb. irons	5 50
No. 1	5 22½
No. 2	4 75
No. 3	4 37

TURPENTINE—

Selected packages, per gal. 0 51
2c. extra outside points.

LINSEED OIL—

Raw, per gal	....	0 46
Boiled, "	....	0 49

2c. extra outside points.

GLUE—Common per lb | 0 07¾ | 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams " "	1 55	1 90
Red Currant Jelly	2 75
(All the above in 1 lb. clear glass pots.	

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net | $11 00

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb.
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
F. D., 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
" 4 lb. tins, decorated, p.t.	0

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)

per gross.		per gross.	
Pony size	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppers (pints)	2 30
Corked (pints)	1 90

RICE, SAGO, TAPIOCA.

Rice—	per lb.	per lb
Standard B	....	0 03⅞
Patna	0 05	0 05¾
Japan	0 05	0 05⅞
Imperial Seeta	....	0 05⅞
Extra Burmah	0 04¼	0 04⅜
Java Extra	0 03½	0 03¾
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

SODA.

Bi-carb, stand'rd, per 100-lb. keg	2 40	2 50
Sal soda, per bbl	0 85	0 90
Sal soda, per keg	0 95	1 00

COW BRAND



	per box
Case of 1 lbs (containiog 60 p'k'g's)	$ 3 00
" " ½ lbs. (" 120 ")	3 00
" " lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb. packages)	3 00
Case of 5c. p'kgs (containing 96 p'kgs.	3 00

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canoisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 05
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes. 1 lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08 0 08½
PURE—40-lb. boxes, 1-lb. pack		0 07
" 48-lb. " 16 3-lb. boxes		0 07

For puddings, custards, etc.

OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04¼
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05
Bbls., 175 lbs.	0 04½
Kegs, 100 lbs.	0 04½
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07

The merits of the Starch are generally estimated by the demand there is for it. . . . . .

CELLULOID STARCH

is recognized by all the leading grocers as a brand that their best class of customers require and must have.

THE BRANTFORD STARCH CO., Limited, Selling Agents, **BRANTFORD, CAN.**

Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs....	0 09
Canadian Electric Starch—	
40 packages in case.....	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.....	0 05
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.....	0 06

SUGAR.

	per lb.
Granulated (St. Lawrence, ...	
Redpath, Acadia)	0 05⅝
German (Canadian) bbls.....	0 04¼
" (imported) bags.....	0 04⅛
Dutch, bags	0 04¼ 0 01⅛
Paris Lump, bbls. and 100-lb. boxes	0 05⅞
" in 50 lb. boxes....	0 06
Extra Ground Icing, bbls.....	0 05½ 0 05¾
Powdered, bbls	.... 0 05⅝
Cream	.... 0 04 3-16
Extra Bright.....	.... 0 04 1-16
Bright Coffee	.... 0 04
Light Yellow	.... 0 03⅞
Medium Light Yellow.....	.... 0 03⅞
Yellow	.... 0 03¾
Demerara.....	3 50 3 75

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls.
Dark.....per gallon.	0 23	0 25
Medium.....	0 28	0 35
Bright.....	0 32	0 42
Honey (com)	....	0 40
" 2 gal. palls.....	....	1 00
" 3 gal. palls.....	1 35	1 40

MOLASSES.

New Orleans	....	....
Barbadoes.....	....	....
Porto Rico.....	....	....
Antigua.....	....	....

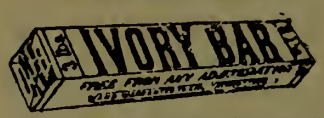
SOAP.



1 box and less than 5.....	4 00
5 boxes and upward.....	4 00

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

BLACK.

	per lb.	per lh.
Congou—		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50
INDIAN.		
Darjeelings	0 35	0 55
Assam Pekoes.....	0 20	0 40
Pekoe Souchong	0 18	0 25
CEYLON.		
Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong.....	0 17	0 35
CHINA GREENS.		
Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14
Young Hyson— PING SUEYS.		
Half Chests, firsts.....	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts.....	0 28	0 32
" " seconds	0 16	0 19
Half Chests— JAPAN.		
Finest May pickings.....	0 38	0 40
Choice	0 32	0 36
Finest.....	0 28	0 30
Fine.....	0 25	0 27
Good medium.....	0 22	0 24
Medium.....	0 19	0 20
Good common.....	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

"SALADA" CEYLON.



	Wholesale	Retail
Brown Label, 1s and ½s	0 20	0 25
Green Label, 1s and ½s.....	0 22	0 30
Blue Label, 1s and ½s and ¼s...	0 30	0 40
Red Label, 1s and ½s.....	0 36	0 50
Gold Label, ½s.....	0 44	0 60

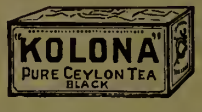
Terms, 30 days net.

RAM LAL'S (lead packages)



Cases, each 60 1-lbs.....	....	0 35
" " 60 ½-lbs.....	....	0 35
" " 30 1-lbs.....		
" " 120 ½-lbs.....	....	0 36

"KOLONA"



Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Black Label, 1-lb., retail at 25c		0 19
" " ½-lb., " " "		0 20
Blue Label, retail at 30c.....		0 22
Green Label " 40c.....		0 28
Red Label " 50c.....		0 35
Orange Label, retail at 60c.....		0 42
Gold Label, " 80c.....		0 58

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages).

	Wholesale	Retail
Red Label, 1-lb. and ½s.....	0 35	0 50
Blue Label, 1-lb. and ½s....	0 28	0 40
Green Label, 1-lb.....	0 18	0 25
Green Label, ½s.....	0 19	0 25
Japan, 1's.....	0 19	0 25

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 73
Ingots, rough and ready, 8's.....	0 71
Laurel, 3's.....	0 68
Lirler 8s	0 63
Index, 7's.....	0 60
Honeysuckle, 8's	0 73
Napoleon, 8's	0 67
Victoria, 16's	0 63
Prince of Wales, caddies, 8's and 16's	0 65

WOODENWARE.

		per doz
Palls, 2 hoop, clear, No. 1....	....	$ 1 45
" 3 " " "	....	1 60
" 2 " " " 2....	....	1 40
" 3 " " " 2....	....	1 55
" " " painted " 2....	....	1 40
Tubs, No. 0.....	....	8 00
" 1.....	....	6 50
" 2.....	....	5 50
" 3.....	....	4 50

THE E. B. EDDY CO.

Washboards, Planet	....	1 60
" XX	....	1 40
" X	....	1 25
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Matches—	5-Case Lots.	Single Case
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Parlor	1 30	1 40
Red Parlor	1 50	1 60
Safety No. 1, wall box	1 40	1 50
" No. 2, slide box	2 80	2 90
" No. 3, capital....	2 75	2 85
Flamers, slide boxes....	2 25	2 35
" wax stems	3 20	3 30
Tiger.....	2 65	2 85

BRYANT & MAY.

Robert Greig & Co., Agents.	
No. 9 Safety, per gross.....$	2 00
" 10 " "	1 10
" 2 Tiger, ...	5 00
" 4 " "	2 00



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We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

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Celebrated CIGARS

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PEBBLE
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BIRD, Etc.

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We handle all kinds of Salt. Fine, Coarse or Land Salt in barrels, sacks or bulk. Unequalled shipping facilities. Prompt shipment. It will pay you to correspond with us.

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Three Sizes, (6-inch, 7-inch and 8-inch) that

Can be Retailed for 5 Cents Each

Particulars Gladly Given.

GOWANS, KENT & CO.

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ESTABLISHED 1849.

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MERCANTILE AGENCY

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THE CANADIAN GROCER

VOL. XII TORONTO AND MONTREAL, MARCH 11, 1898. No. 10

COLMAN'S MUSTARD

BEST ON EARTH

We have to offer

1,000 ENGLISH STILTONS

Either Perfectly Cured or Partly Cured.

Packed in cases containing 6 or 12 cheese. When ordering state whether cured or partly cured required. Quotations and full particulars on application. . . . . .

A. F. MacLAREN & CO.

Manufacturers MacLaren's Imperial Cheese, Importers and Exporters of Foreign and Domestic Cheese.

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Ox - - Tongues

No housekeeper has the facilities for producing such an exquisitely flavored meat as our Canned Ox Tongue (Helmet Brand with Yellow Label). And no competitor either, has mastered the secret as we have, of securing the delicious juices which make Ox Tongue famous. We want the trade of the wide-awake grocer, who knows a good article and who buys it for the purpose of leading his competitors. Ask your jobbers for the Helmet Brand Yellow Label Ox Tongue.

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J. L. Watt & Scott, Toronto.

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J. HUNGERFORD SMITH CO.,

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CLEANED AND STEMMED

RAISINS

ABSOLUTELY CLEAN. PREPARED ENTIRELY BY MACHINERY.

THE ACME FRUIT CLEANING COY.
128 QUEEN ST MONTREAL.

...A PERFECT SNAP

We are now manufacturing a Ginger Nut, or Snap, which all who have seen them call the most perfect ever placed on this market.

Our Fig Bars

are **Faultless—equal to, or better** than, any ever made or imported. With every confidence of your approval, we offer these two lines for your criticism.

Queen Biscuit Co.

ST. JOHN, N.B.

Only authorized manufacturers in Canada of the

Famous Boss Lunch Milk Biscuit

Each Biscuit stamped "BOSS."

Quick— Rich, Portable, Nutritious Soup for The Klondykers.

Quick profits for YOU

That's the story in a nutshell, and the shell is full of meat—Will you crack it? It cracks easy.

You don't have to ***persuade*** a man to buy what his own eyes tell him are matchless—for the Klondyke.

See the testimonial that the British Government unconsciously give to those little, light, rich, nutritious Soup Squares, made in London—***ordered for the Army in the Border Campaigns.***

A soldier's life is quite like the Klondyker's—heavy food supplies are ignored—only the easily carried and highly nutritious foods are taken along for the strength the soldier needs and ought to have.

Lazenby's Soup Squares

Much in Little

The Household Cocoa—Fry's concentrated — hence its strength and economy.

Pure — hence the rich, natural, delicate Cocoa Flavor. The profitable Cocoa

Fry's Cocoa

The Soda of Purity and Strength

$98\frac{50}{100}$ pure Bi-Carbonate of Soda in Hand-in-Hand Brand.

Strong—pure—very strong because so pure. A trade winner for the store if there ever was one.

The Hand in Hand Brand

Rich Delicate Flavor

Real Finnan Haddies—made ready for the market at the water's edge—where the fish are caught.

Hence their richness and natural flavor—It is always there in the Thistle Brand

Finnan Haddies

All of the above sold by leading wholesalers.

Agents:

A. P. Tippet & Co.
Montreal and Toronto

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Pattisons' Whisky in GENERAL Use

Morning Dew
10 years old

Morning Dew Liqueur
12 years old



Royal Gordon
10 years old

Perfection Royal Gordon
15 years old

IN "GENERAL" USE.

A commanding Spirit finds its way to the front. **Pattison's Whisky** commands success because it has been found by the public to be a genuine, wholesome, palatable beverage, carefully blended and thoroughly matured. It is cream-like in taste, with all the stimulating qualities of the pure Highland spirit. Sold Here, There, and Everywhere.

Sole Proprietors: PATTISONS, Limited, Highland Distillers,

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S. B. TOWNSEND & CO. BOX 1125 **MONTREAL**

SOLE AGENTS FOR THE DOMINION OF CANADA.

Time



There is no "short-cut" by which you can win new trade in a moment. You remember that old saying "the longest way round is the shortest way there?" It takes "time" to gain confidence—good-will is the most valuable asset of your business. In building for good-will you build business on a lasting foundation, but this takes time—begin right.

Here's a good Business-Builder for good-will—especially for a **woman's** good-will. An economizer for her—it saves money, time and worry—the Crown Brand Extracts are the Extracts that a woman will have confidence in from the first time she uses them. That starts the ball rolling towards more business from that woman on other things you sell.

Greig's Crown Brand Flavoring Extracts

are absolutely pure—they are rich—they are very strong, because so pure. Each kind has the natural flavor of the fruit, flower or spice it represents. As in your business, so in ours—it takes time to reach success—we don't hurry the making of these extracts. Every single bottle is as good as the bottle that preceded it—and that bottle was—perfection.

The Greig Manufacturing Co.

Limited.

ROBERT GREIG & CO., MONTREAL
Selling Agents.



A few lines in FRUIT

California Egg Plums, beautiful goods, 25 and 50 lb. boxes.
Prime Apricots, 25 and 50 lb. boxes.
Choice Apricots 25 and 50 lb. boxes.
Prime Peaches, 25 and 50 lb. boxes.
Choice Peaches, 25 and 50 lb. boxes.
Hallowee Persian Layer Dates, boxes about 60 lbs.
Santa Clara Prunes, 50/60; 80/90, 90/100's, 25 and 50 lb. boxes.
Solari's 4 and 5 Star Figs, 10 lb. boxes.
Solari's Loucam 7 Star, 5 lb. boxes.
Extra Sultanas, boxes of about 20 lbs.
Choice Sultanas, boxes of about 20 lbs.
Finest Sultanas, boxes of about 20 lbs.



If open, we shall be pleased to have your order.



W. H. Gillard & Co., Wholesalers Only Hamilton

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WASHBOARDS
CLOTHES PINS
CLOTHES LINES
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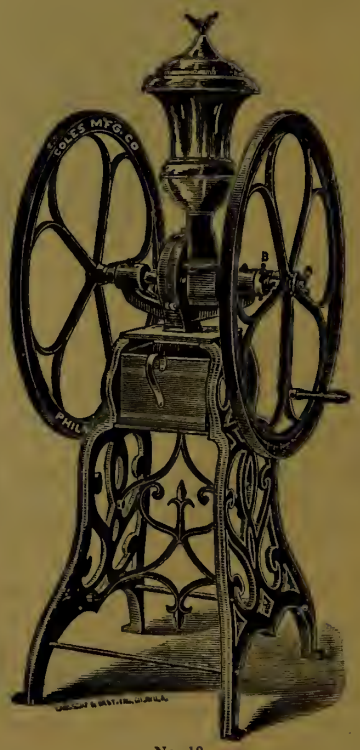
And all Grocers' Sundries

Sold and highly recommended by all leading grocers. . . . . .

Sovereign Matches

The H. A. NELSON & SONS CO., Limited

Sample room ...MONTREAL, QUE.
56 and 58 Front West, TORONTO.



No 18

Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

Agents TODHUNTER, MITCHELL & CO., Toronto
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Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XII. (Published Weekly) TORONTO AND MONTREAL, MARCH 11, 1898. ($2.00 per Year) No. 10

A TEA STORY.

"When the days begin to lengthen,
And with me things don't agree.
Then I take my china tea pot,
And I mix my China tea."

JUDGED by its enormous and ever-increasing consumption there is no more popular beverage in the world than tea. Whiskey, wine and beer may be used, it is possible, in greater quantities, but their adherents are neither so outspoken or widespread.

The origin of tea, according to tradition, was as natural as it is credible. Prince Darma, in the remote ages was a holy Asiatic who spent day and night in meditations upon the Infinite and like the shoeblack in "The Dweller on the Threshold," upon all things that begin with a capital letter. One night his ecstasy was interruped by sleep. On awaking he was so dismayed at his weakness that he tore off his eyelids and flung them, so the legend runs, on the ground. On visiting the spot later Prince Darma found that his eyelids had grown into a shrub. He had the wit to take some of the leaves and pour boiling water over them. Ever after, by simply drinking a little of the precious liquor, he was able to keep sleep at bay and pursue his thoughts with added zest and profit.

For several centuries after this wonderful happening history and legend record nothing of great importance about the herb. But it is undoubtedly to China that we owe the happy influence of the "cup that cheers." Indeed, it is asserted by Chinese historians that one of their Emperors discovered the happy effects of a tea leaf decoction 2737 years before Christ, or somewhere about the time that Noah made his famous trip in a Chinese houseboat. However that may be it is quite certain that tea was a widely used article of commerce in China more than a thousand years ago, for it began to be taxed in 793, A. D., and from that time on grew in popularity with the Chinese.

And when it began its travels for the sake of "chirking up" the inhabitants of non-growing tea countries many were the mistakes committed by the first users of the beverage. Concerning the beginnings of tea in England there is a story told by Southey of the great-grandmother of a friend of his, who made one of the party that sat down to the first pound of tea that ever came to Penrith. They boiled it in a kettle and ate the leaves with butter, wondering wherein the attraction lay.

Another error which started on its career many, many years ago, and which still flourishes, to the dismay of every inhabitant of tea-raising countries, is the mistake as to the proper position of the saucer, which should be on top of and not underneath the cup. A traveler in China, having seen the tea brewed in one of their delicate cups by pouring boiling water on the tea leaf in the cup and then covering it with the saucer for a sufficient length of time to permit the strength and flavor to be extracted, sent home as a present several cups and saucers. And "the dear little saucer" was by charming and delicate fingers put under instead of over the cup. At least, that is the only known excuse for the wrong use of the saucer.

And travelers in China and Japan say that the epicure of those countries would consider himself ill-used, or the victim of a practical joke, if sugar or cream were put into his tea. Nevertheless these same travelers when they get back to their native heath take their tea with "one lump and a little cream, please," it is noticed.

A Japanese philosopher sald long ago: "Tea tempers the spirits and harmonizes the mind, dispels lassitude and relieves fatigue, awakens thought and prevents drowsiness, lightens and refreshes the body and clears the perceptive faculties." And there are plenty of men and women the world over who are ready to claim these virtues for their "cup."

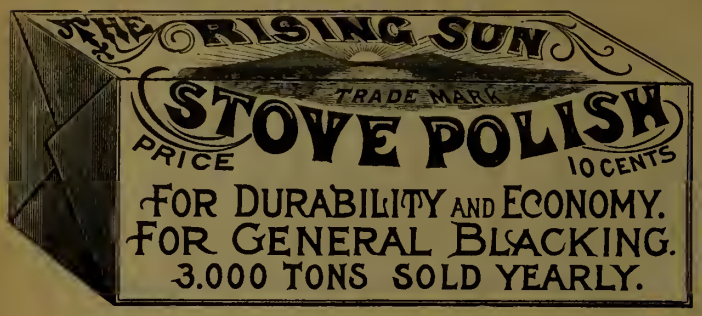
The very distinct improvement in the quality of teas exported nowadays is undoubtedly due to the infusion of European brains into the growing and curing of the tea leaf. Not only is more care used in the growing of the plant and in the selection of the plant to be grown, but the methods employed in picking, cooking, sorting and packing are characterized by greater cleanliness. The different grades or qualities of teas depend upon the youth and tenderness of the shoots which are picked, and not so much upon the plant itself. It is not infrequent for a half dozen grades of tea to be taken from one plant. The tea plant flushes or sends out a fresh crop of tender young shoots from twenty to twenty-five times during its season, which lasts nine months. It is when the first tips of the young shoots are gathered and quickly cured that the highest grade of tea, as well as the most costly, is procured. The leaves which are allowed to grow full size are neither so choice nor so costly.

The climate most favorable to tea is one in which there is an equality of heat and moisture; but it will grow as far north as 39° and flourishes in Natal, in Australia, and in Brazil. The three countries in which tea is most successfully raised are China, India and Ceylon.

But the greatest tea drinkers in the world per capita are the Australians, and this is thought to be owing to the enormous quantities consumed in the bush, where it is found to be the greatest quencher of thirst, and is drunk without sugar or milk. The English follow in amount of tea drunk, with a record of five pounds per capita annually in 1890. Then come the Dutch, the Americans and Russians.

In the far east tea is always very much "en evidence" with Siam leading the van in its devotion with the fragrant leaf. The Siamese are inveterate tea drinkers; they drink it hot and they drink it cold; they drink it at home and they drink it abroad. Indeed, it is no uncommon sight on the

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

streets of Bangkok to see a noble stop in his walk, while his servants, who follow him with a small stove and all necessary utensils, brew him a "dish of tea," which having drunk, he proceeds peacefully on his way. The Siamese are so used to this unique proceeding that they think no more of it than we do when we see a man dodge into a—place where ice cream and soda is for sale.

The happiest tea drinkers are those who have friends, generous friends, that is, in China. That inscrutable humorist, Li Hung Chang, left presents of priceless tea in his wake--tea of an integrity hitherto unsuspected by a few persons whose glory it was who tasted it. Among these was Mr. Gladstone, who is great among tea-drinkers, and whose pleasant humor is to speak of a cup as a dish. Dean Stanley was among the tea giants and Dr. Johnson's prowess is a by-word. He says of himself: "I am a hardened and shameless tea-drinker, who for twenty years has diluted his meals with only the infusion of this fascinating plant; whose kettle has scarcely had time to cool; who with tea amused the evening, with tea solaced the midnight and with tea welcomed the morning." Hartley Coleridge was another colossus of the caddy. One who knew him tells that asking him on a certain occasion how many cups he was in the habit of drinking, the poet replied with scorn, "Cups! I don't count by cups. I count by pots."

Every hostess has nowadays her own pet paraphernalia for the brewing of tea, and any advice on the subject failing to coincide with her views would be poohed at. Just the same, there are few things in life more sadening than the smallness of some people's tea-pots. How can they live up to that golden rule upon which is based the whole structure of delightful tea-drinking: "One spoonful for each person and one for the pot?"

"At your ease" sang the Emperor Kien Long in the poem that is painted on every tea-pot in China, "At your ease drink this precious liquor which chases away the five causes of trouble."—The Epicure.

ROUND BOYS IN SQUARE HOLES.

"JAMES WATT, I never saw such an idle young fellow as you are," said his grandmother; "do take a book and employ yourself usefully. For the last half hour you have not spoken a single word. Do you know what you have been doing all this time? Why, you have taken off and replaced, and taken off again, the teapot lid, and you have held alternately in the steam, first a saucer and then a spoon, and you have busied yourself in examining and collecting together the little drops formed by the condensation of the steam on the surface of the china and silver. Now, are you not ashamed to waste your time in this disgraceful manner?"

The world has certainly gained much through the old lady's failure to tell James how he could employ his time to better advantage!

"But I'm good for something," pleaded a young man whom a merchant was about to discharge for his bluntness. "You are good for nothing as a salesman," said his employer. I am sure I can be useful," said the youth. "How? Tell me how." "I don't know, sir; I don't know." "Nor do I," said the merchant, laughing at the earnestness of his clerk. "Only don't put me away, sir; don't put me away. Try me at something besides selling. I cannot sell; I know I cannot sell." I know that, too," said the principal; "that is what is wrong." "But I can make myself useful somehow," persisted the young man; I know I can." He was placed in the counting-house, where his aptitude for figures soon showed itself, and in few years he became not only chief cashier in the large store, but an eminent accountant.

Thomas Edward, of Aberdeen, Scotland, celebrated his acquisition of the art of walking by losing himself, so that father and mother, and neighbors were about to give up the search in despair, when some one happened to look in the pig-pen, and there lay the scamp fast asleep by the side of some little pigs, the brood of a sow so savage that no grown person dared venture into the sty. He had formed a taste for excursions into the wide world, and almost every day he would bring home priceless treasures, such as tadpoles, beetles, frogs, crabs, mice, rats, spiders and bugs. These pets he would liberate, and watch them run around and hide, greatly to his own delight, and the terror of everybody else. Whipping and scolding only seemed to stimulate him to greater exerttions in his work of capturing living curiosities.

He had been dismissed from two schools in disgrace. He was six years old and could not write his name. He refused absolutely to go to school again, and his discouraged parents consented for him to go out and earn his living. Repression of every kind had been tried in vain upon his upspringing instincts and propensities for the study of animal life. Restraint at last removed, what glorious expression they found! How hard he worked that he might gain leisure for study! He learned the trade of a shoemaker, and worked at the bench for life, rearing a family of eleven children and stored away a wonderful amount of knowledge of birds and beasts and insects. But, from the lack of ability to read and write, he could not classify and use what he learned. So, slowly and laboriously, he acquired these useful arts. In the hope of getting money to study to better advantage, he once sold six cart-loads of specimens, the result of nine years of labor, for only twenty pounds.

He often tried to get employment as a naturalist, and failed only because he could not read and write rapidly. If he had been encouraged as a child to catch and study his charming specimens, and to learn to read and write about them, who shall say that his unequaled love of investigation would not have led him to become more than Agassiz or a Tenney? But he had been wedged so tightly into a square hole that he never got out!—Pushing to the Front.

We are Confident

The following goods will please your trade.

VAN CAMP'S PORK AND BEANS.
VAN CAMP'S TOMATO SOUP.
VAN CAMP'S MACARONI AND CHEESE.
VAN CAMP'S 1-lb. MACARONI FRANCAIS.

LUCAS, STEELE & BRISTOL

Represented by C. R. DIXON in Calgary.

HAMILTON, ONT.

Fish! Fish! Fish! Fish!

We have in Stock (all New Goods)—

Imperial Boneless Fish, boxes each 25 pounds.
Quail on Toast, 1 pound bricks, boxes each 24 pounds.
Sealy's Codsteak, 1 pound bricks, boxes each 24 pounds.
Sealy's Codsteak, 2 pound bricks, boxes each 24 pounds.
Medium Scaled Herrings.
Beardsley's Boneless Smoked Herring, 1's, key opener.
Labrador Herring, in barrels.
Labrador Herring, in half barrels.
No. 1 Split Herring, in half barrels.
Codfish (Hard Dry) in quintals.
Codfish, Skinned and Boned, XXX, in 100 pound cans.
Sardines, Canadian and French.
Lobsters, in tall tins, 1's.
Salmon, in tall and flat tins, 1's.
Shrimps, tall and flat tins, ½'s and 1's.
Shrimps in Tomato Sauce.
Canned Finnan Haddie, in flat tins, 1's.
Canadian Fresh, and Kippered Herrings.

James Turner & Co., Hamilton

Have You

ever given your Customers a chance of buying from you "REINDEER" Brand Condensed Coffee? There is a large quantity of it sold. Are you getting a share of the profit in its turnover?

NOW IS THE SEASON FOR FISH.

WE CAN SUPPLY YOUR WANTS

No. 1 Labrador Herrings, in barrels.
No. 1 Labrador Herrings, in half barrels.
No. 1 Split Herrings, in half barrels.
Scaled Herrings. Small fish.
Boneless Fish, in 40 lb. boxes.
Quail on Toast, 24 lb. boxes.
Pure Cod, in 5 lb. boxes, 1 lb. rolls.

THOS. KINNEAR & CO., 49 FRONT ST. EAST **TORONTO.**

TRADE CHAT.

THE earnings of the Grand Trunk Railway system for the week ending Feb. 28, show an increase of $46,061. The figures for 1898 are $451,587, against $405,526, the earnings from February 22 to 28, 1897.

The Aylmer Canning Co. intend evaporating potatoes next season.

English capitalists are putting up a hundred thousand dollar salmon offal factory on Fraser river.

Mr. H. Swain, proprietor of the Swain cigar factory, Montreal, is moving his works to St. John, N.B.

The Whitby Evaporating Works have received an order to evaporate 50,000 lbs. of onions for use in the Klondyke.

J. Ehrlick and J. Neelands, of Nelson, B.C., have commenced operations under the style the Kootenay Cigar Manufacturing Co., as cigarmakers, Nelson.

J. D. Moore, of St. Mary's, has disposed of his produce and manufacturing business in that town to a company that will operate it with a capital stock of $90,000, under the style of the J. D. Moore Co., Limited.

Mr. John Meldrum, late of the firm of Wm. Meldrum & Co., has just started in the produce line on his own account, under the name of John Meldrum & Co., at No. 2 Foundling street, next to the Customs House, Montreal.

A number of Newfoundland firms are negotiating for the hire of the steamer Regulus, with a view to despatching a cargo of fish, in drums, to Brazil. This will be a new venture, and will doubtless prove beneficial for all concerned.

The official returns for the first seven months of the fiscal year ending Jan. 31 show a total increase of Canadian trade of $31,690,000. The increase in exports amounted to over $24,000,000 and imports $7,000,000. The revenue is bettered by $800,000.

James Stewart, who had been a resident of Meaford, Ont., for upward of 40 years, died on Friday, aged 78. Mr. Stewart was for many years a leading merchant and grain buyer. He was several times mayor of the town and was town treasurer for many years.

Hopes are entertained that the Dartmouth Sugar Refinery, which has been closed down for several weeks, will soon be in operation again. The workmen who are shut out feel their position keenly. When in full working order the refinery pays out over $2,000 weekly in wages.

Grocers who operate bars where intoxicating liquors are sold are to be boycotted by the Catholic total abstinence societies of Chicago. A resolution calling upon all friends of temperance to refuse to patronize groceries of this kind was passed unanimously by the county board of the federated organizations of total abstainers.

The business of Sir Thomas Johnston Lipton, provision, tea and coffee merchant and fruit preserver in London, is to be converted into a joint stock company, which will be capitalized at £2,000,000. The new company does not take over the business in the United States of Sir Thomas Lipton.

Messrs. Wm. Bell, C. W. King, and D. J. McLaren, all of whom have been with Messrs. Vipond, McBride & Co., fruit and produce dealers, Montreal, for over ten years, have severed their connection with the old firm and have started on their own account, under the name of Bell, King & McLaren, at 177 McGill street, Montreal.

BUSINESS OUTLOOK IN SARNIA.

The Sarnia Post states that Sarnia is on the eve of a great season of good times, especially in the building trade. Many new houses, including some large ones, will be built, while the enlargment of the Bushnell refinery, the establishment of the G.T.R. roundhouse at the tunnel yards, and the waterworks extension, will give employment to 500 men. As trade has been good in Sarnia for some time, a small boom is expected during the coming summer.

KLONDYKE NOTES.

The Slocan City News says that four and a half dollars a day is being offered to miners in the Slocan, as they are all pulling out for Klondyke.

A recent Edmonton despatch states that 400 sleighs have left that town within three weeks for Klondyke.

At a London, Eng., club, recently, a resolution was passed to the effect that any man who said Klondyke at dinner would be fined 6d. After dinner on the same evening £3 was collected in fines and sent to a poor fund.

Two special colonist cars were attached to the regular train going west on the G. T. R. recently. The passengers on board were from various parts of the province of Quebec and were bound for Klondyke. A number of them were dressed in their Klondyke attire. The party are going out to prospect in the Yukon. Among their outfits were a number of lightly constructed sleds, to be used in transporting their baggage across the ice and snow.—Guelph Herald.

ABATTOIR FOR WINNIPEG.

Winnipeg is to have an abattoir and cold storage warehouse. Gordon & Ironside, of that city, have received from the council a permit to build, and they will erect a main building 160 x 60, and so constructed that it can be extended at any future time for slaughtering and cold storage purposes. Separate compartments will be built, for the slaughter of cattle, sheep and hogs. The yards will cover ten acres, and will be furnished with the most modern conveniences for unloading and management of animals. The storehouse will be capable of holding over 1,000 carcases. It is not intended to go in for the export trade at once, the purpose being to supply the local trade, the demand between Winnipeg and North Bay, in the lumber and mining camps, the Kootenay mining country and Montreal.

Matchless---
For Klondyke Trade

Hot or cold, wet or dry—the weather can't affect these Kiln-Dried Split Peas. They are practically "weather proof"—the moisture has been dried up by kiln-drying, but the original great strength-yielding nutrition is always there, stored up, just below the surface.

Matchless—for your Klondyke trade. You see why, don't you ?

Write us about it—but write quick if you want to share quick profits while the "boom" is on.

The Tillson Company, Limited

From Manufacturer to Retailer Direct.

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Tillson's Kiln-Dried Split Peas



Black and Blue

are not derogatory epithets when applied to foot-wear treated with PURE GOLD BLACKING, or to laundried goods treated with PURE GOLD WINDSOR SQUARE BLUE.

The season for mud requires blacking—best quality.

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Have we your Order ?

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SALT SALT

—"The Salt of the Earth"—

RICE'S PURE SALT

HAVE YOU IT ?

SOLE MAKERS

SALT **North American Chemical Co., Limited** SALT

Goderich, Ont.

TRADE IN OTHER COUNTRIES THAN OUR OWN.

BEET SUGAR CULTURE IN THE U. S.

"EFFORTS are being made in the United States," says Secretary of Agriculture Wilson in the March Forum, "to extend the growth of sugar-producing plants by ascertaining—through scientifically conducted research at state experiment stations, and by private enterprise, under the federal and the state governments—where such plants will flourish best, to the end that we may, as a nation, become independent of other countries in this regard * * * and distribute among our own people the immense sum of money that is now sent abroad to pay for sweetening materials. * * * This subject should be discussed from the standpoint of the farmer rather than from that of the political economist. The farmers of our country produce from the soil grains, cotton, tobacco, vegetables, fruits, horses, cattle, hogs, sheep, various animal products and the like; and if we can add to our farm systems any crop that yields an article of common use, is not exhaustive of plant food, and whose by-product is valuable in making meat and dairy products, it will find favor with producers. There are very few crops, or manufactures of them, of which this can be said so emphatically as it can be said of sugar beets. The grains are well-known soil robbers. They carry from the soil nitrogen, potash, phosphoric acid, lime, magnesia and the other elements of plant food. Tobacco is peculiarly severe in this regard, because none of its by-products are fit for animal food, and what is sold from the farm carries away so much mineral plant food that most soils are soon exhausted if not replenished by commercial fertilizers, the purchase of which is out of the question in many parts of the United States. Meats take away comparatively little plant food from the soil, compared with their money value. The cotton plant is not exhaustive if the stalks are plowed under and the seed is returned to the soil, either directly or through the instrumentality of domestic animals. The oil of the cotton seed may be sold without taking any plant food from the farm, as it comes from the atmosphere through the leaves of the plant. Butter is also harmless in this respect, and does not impoverish the land on which the cow grazes. Sugar is as harmless as oil and butter; it comes from the carbonic dioxide of the atmosphere. If the sugar beet is hauled to the factory and the pulp taken back to the farm no plant food is lost to the soil.

"The writer grew beets by the acre for stock feed from 1891 to 1896 at the Iowa Agricultural College, and found the enterprise profitable for that purpose alone. All domestic animals are benefited by daily rations of roots in winter when they have no access to pasture—the young animal, the breeding animal and the fattening animal alike find them grateful. After the sugar is extracted the pulp contains all the plant food furnished by the soil, and is substantially as valuable as a fodder for domestic animals as the beet is before the sugar is extracted. The fodders of our rations are nearly all too carbonaceous, and require mixtures of nitrogenous by-products to make them suitable for animal growth or milk production. Here, then, we have a plant that, aside from the sugar it contains, makes a valuable food for our domestic animals, and is capable of successful cultivation in many of our states. It fits into our farm systems conveniently, because its planting season is earlier and its harvest time later than that of corn, and not only serves a double purpose as an animal nutrient, but holds out the liveliest hope that its adoption will keep at home $100,000,000 through the value of its sugar content alone."

THE CUBAN SUGAR CROP.

Local merchants, well informed as to the progress of this season's sugar crop on the island, estimate that the total yield will be anywhere between 225,000 and 300,000 tons. This visible production of sugar in the Island, to March 2, is said to be 150,000 tons, against 50,697 tons last year. The number of plantations grinding at present are 103, last year this time they were only 64. As this statement is from the most trustworthy authorities in the Cuban sugar market, it may be well to mention that the conservative reports from the island, placing the total crop at about 120,000 tons, as stated in these columns on the 28th ultimo, are entirely incorrect.—N.Y. Journal of Commerce.

THE LEMON SITUATION.

In their circular of March 5, the Hills Bros. Co., of New York, say of the lemon situation:

"Steamer Pocahontas with 15,000 boxes was the only cargo selling during the past week. The Benedict arrived in time to have been sold Friday, but the importers thought best to hold her over until the following week. In all probability we shall have three cargoes selling during the week to come, viz.: Benedict, Karamania and Pontiac, with a total of 45,000 boxes. Weather continues mild, but the demand has been rather disappointing and there is very little change to note in prices; however, the difference in price between the two sizes is becoming more marked owing to the fact that the cargoes now arriving have a larger majority of smaller size fruit. Only one cargo of lemons has been sent to New Orleans this season, and it is reported that no further cargoes will be forwarded to that port, and we must, therefore, look for a much better trade from the south this spring. As soon as the demand sets in it is probable that some advance in prices may be looked for. Oranges — There is really no encouragement to the importers to ship Sicily oranges this season owing to the low prices prevailing in our market for the California fruit. Jamaicas continue in demand, but only in a small way."

SALMON ACTIVE IN LONDON.

The brisk demand for salmon of all kinds continues, and it is already evident that the general reduction of retail prices is having a marked effect on the consumption. Prices for Alaska fish, following the advance in Fraser river, are fully 6d. per case dearer, and there are few sellers, even at the higher rate. Several of the sailing vessels are now in dock, and others reported on the coast, and although in an ordinary season there are, under similar circumstances, cheap sellers to be found, there is now no element of weakness apparent. There are many inquiries for a salmon to retail at 4d., but as a rule the lowest price will be 4½d., and buyers are already showing considerable anxiety to cover their requirements for this line, which is found to be not such an easy matter as at one time appeared probable. Oval tins, both 1-lb. and ½-lb, sizes, are scarce, and ½-lb. flats are dearer and sell freely.—Produce Markets' Review, Feb. 26.

THE CURRANT SITUATION.

Although the day-to-day demand for currants has continued to be on a very moderate scale, the market, far from being any weaker, as might, perhaps, under such circumstances have been expected, is, on the other hand, rather firmer for the lower descriptions, which cannot be bought on quite such favorable terms as a short time ago. One reason for this is that, under the improved financial conditions prevailing in Greece, the exchange between that country and England has a strong tendency to decline, which, of course, means, though a most distinct benefit to the country at large, that the price obtained for the fruit by the importer in Greek money, is less than would be the case at the higher exchange. It is,

SYRUPS

Pure Sugar goods.
Dark, Medium and Bright.

All live grocers handle our "Perfection"—Extra bright, in Barrels, Half-Barrels, Kegs and Pails. 10 Pail lots and up, delivered freight paid.

THE DAVIDSON & HAY, LTD.

WHOLESALE GROCERS. TORONTO

of course, natural that holders should endeavor to make up for this by raising their prices in proportion; and they are clearly justified in so doing if they can obtain the small extra amount that is necessary to do so. So far as the near future of the market is concerned, however, it is thought that the tendency towards a fall in the exchange may cut both ways, as it may induce holders to ship their fruit to England before the decline becomes more pronounced; and, by increasing the landed stock, tend in some small degree to lower the price. In any case, the market at the moment is firm for the lower grades of fruit, although in some instances slightly in favor of the buyer, so far as the better kinds are concerned. Just at the close of the market a rather quieter tone prevailed, and a few lots were on offer at slightly easier rates.

A good business is reported in Valencia raisins, and prices are rather firmer. There appears to be an almost general impression, having regard to the relative cheapness of this fruit, that prices are likely to advance somewhat; and it must be admitted that there is good ground for the supposition. It must be remembered, however, that the consumption of Valencias is more or less uncertain during the spring months, and depends to a large extent upon the fact of whether or not the grocers cleared out their stocks before Christmas.—Produce Markets' Review, Feb. 26.

THE FRENCH VINTAGE OF 1897.

The vintage of France for 1897 amounted to 711,700,000 gallons of wine, which is a trifle less than the average production of the past ten years. The production in 1896 amounted to 972,400,000 gallons, 1895 to 587,100,000 do., 1894 to 859,100,000 do. and in 1893 to 1,101,500,000 do. In most of the Departments there was a falling off in 1897 as compared with 1896, but Herault, which alone produces one-third of the entire product, showed an increase of 54,000,000 gallons. The production reached only 14,900,000 gallons, which is equal to 16,500,000 gallons less than the average for ten years. In 1895 the cider production amounted to 56,300,000 gallons, and in 1893 to 69,500,000 gallons.

Valencia raisins are rather firmer in London, Eng.

Canned lobster is 2s. per case dearer in Liverpool.

The U.S. Treasury Department has also issued a circular to the effect that all teas arriving in the United States after May 1 will be governed by the new standards adopted for the season beginning May 1, excepting such teas as shall have been shipped prior to March 1.

Recent telegraphic advices from the Pacific Coast state that there are about 90,000 boxes of navels left there for shipment. Shipments from the Coast to all points last week aggregated about 20,000 boxes.

Regarding the canned salmon situation on the Coast, The San Francisco Grocer and Country Merchant says: "The market is practically stagnant, though we hear of a little trade in Alaska pink. There is also a demand, we hear, for the new Columbia river pack on the basis of $1 for Chinook talls; but Mr. J. R. Armsby, who was recently among the canners there informs us that they do not calculate to sell under last season's prices, which were $1.05 for talls and $1.20 for flats f.o.b. the river."

Belcher & Co., private bankers, of Southampton, Ont., have suspended payment. The firm commenced business as bankers in 1891.

The Brackman & Kerr Milling Co., Limited, Victoria and Vancouver, are manufacturing compressed horse feed for Klondyke trade. It consists of cut hay, crushed oats and corn, and is put up in bales 14 x 18 x 18 inches, weighing 100 lbs.



FOUR REASONS WHY GROCERS

should sell a brand of Stove Polish which, above **ALL** others, consumers want, and for which Grocers can offer no substitute without injury to their trade.

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The Modern STOVE POLISH

First: It is Superior to All others in Quality.

Second: It gives Perfect Satisfaction to Consumers.

Third: It is Thoroughly Advertised and Sells itself.

Fourth: NO OTHER Stove Polish ON EARTH has so large a sale.

Do You Want Blueberries?

Extra fine quality, solid packed
2-lb. tins, ... **65c.** per doz.

One Car Dried Peaches...

70-lb. Bags, good quality, at 7c.
70-lb. Bags, fine quality, at 7¼c.
70-lb. Bags, choice quality, at 7½c.

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The unsolicited testimony of thousands

...GRAND MOGUL TEA

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Coupons in every packet.

T. B. Escott & Co.

Sole Agents — LONDON, ONT.

EXTENDED INSURANCE.

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is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

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THE LOBSTER INDUSTRY.

MOST of the wholesale houses appear to have contracted for their ensuing season's supply of canned lobsters, although it will be some weeks hence before the packing begins.

High as the prices were last season, those now being quoted for futures are from 10 to 20c. per dozen above the opening figures of a year ago. In fact, the figures now being quoted are based upon these ruling last fall.

As to the quantity of pack, the prospects are that it will be even smaller than it was a year ago. And in spite of the higher prices, lobster packing is gradually becoming less remunerative.

There is some difference of opinion among authorities on the matter as the chief cause of the diminution of the lobster catch. One of the causes, at any rate, is the wanton carelessness of a good many of the fishermen in destroying the spawn of the lobster. In the report of the Fisheries Department, issued only a few days ago, is this reference to the matter: "The average fisherman shows no inclination to preserve the fishery, and when he comes across a spawned lobster in the trap he is liable to destroy the spawn. This is done by rubbing the berried part of the fish across the gunwale of the boat, thus removing every trace of spawn from the lobster. This is the most iniquitous practice adopted to evade the regulations."

One of the inspectors in Nova Scotia, after referring to the decreased catch of lobsters, says: "There is one factor which requires establishment with regard to this fishery, namely, the extent of the coast waters which is their habit. I have been credibly informed that they are to be found 40 and 50 miles from the coast, and if such be the case, and they are the same relative quantities as frequent the shores, then the future of the fishery is not so precarious as some suppose, for it is seldom that traps are set at a greater distance than three miles from the coast."

In order of importance the lobster fishery stands fourth among the fishery industries of the country, the value of the yield in 1896, in spite of the decrease, being $2,205,762, while the total from 1869 to 1896 was $45,740,470.

Our exports of lobsters—fresh, canned, etc.—during the past five years were as follows:

1893	$2,107,698
1894	2,361,250
1895	2,144,543
1896	3,490,234
1897	2,810,881

The exports are, of course, largely in the shape of canned lobsters, the quantities we sent out during the five years being as follows:

1893	$1,816,725
1894	2,102,925
1895	1,837,676
1896	2,149,067
1897	2,079,679

It is evident from the above figures that the lobster industry is one which is well worth preserving, especially as Canada now practically controls the world's lobster output.

A GOOD SIGN.

One of the most satisfactory of trade features is the character of the clearing house returns.

The aggregate clearings of the six cities of Montreal, Toronto, Winnipeg, Halifax, Hamilton, and St. John N.B., for the first two months of the present year were $226,261,632 compared with $166,003,409 for the same period of 1897, an increase of 36 per cent.

The new year is doing well and may it keep it up.

AN UNBUSINESSLIKE ACT.

IT is to be regretted that the United States Senate saw fit to adopt the bill it did last Friday regarding bonding privileges at Fort Wrangel.

The Stickeen, like the Yukon, is a free river, although it runs for about twenty miles through United States territory. Unfortunately, on account of the shallow character of the river, ocean vessels cannot ascend it for any distance, thus necessitating the transhipment at Fort Wrangel of goods and passengers destined for up-the-river points or for the Yukon district.

The bill in question lays down the conditions under which this transhipment shall be made.

The first condition is that the Canadian Government shall not give exclusive privileges for the transportation of passengers and freight through British Columbia or the Northwest Territories.

Then it is further stipulated (1) that every citizen of the United States who desires to enter the Dominion for the purpose of mining in British Columbia or the Northwest Territories, shall be allowed to carry in, free of duty, clothing and provisions to the amount of one thousand pounds; (2) that fishing vessels of the United States shall have the privilege of entering Canadian ports for the purpose of purchasing bait and all other supplies, and (3) that such vessels shall be allowed to transport their cargoes of fish and ship them through Canada to points in the United States free of duty, in the same manner as other merchandise.

Again we say it is to be regretted that Congress allowed the bill to pass. It can do no earthly good; it can stir up unpleasant feelings.

The bill may meet the approval of President McKinley, although that has yet to be demonstrated; but we can scarcely believe it will meet with the approval of the business men of the United States. It is so utterly unbusinesslike and unreasonable.

Let any business man in the United States contemplate what his feelings would be if Canada were to pass similar legislation affecting his country. He would naturally boil over with indignation and very properly tell us to go and mind our own business.

The Bill passed by the United States Senate may induce Canada to change her

plans regarding the Yukon Railway. She may decide to make the railway a couple of hundred miles longer and start it from a Pacific port within her own territory. As to complying with the conditions laid down in the bill she never will. The people of the United States would not if the boot was on the other foot, and the same blood that flows through their veins flows through ours.

PRICE ON PAPER BAGS FIXED.

THE fierce cutting that has been going on in grocery bags for some time has ended. Peace negotiations began some weeks ago, following the meeting of and agreement among makers of flour sacks as to prices, and uniformity may now be said to prevail among the manufacturers who met in Ottawa last week.

The prices that the Canadian association has set for bags are still considerably lower than those which prevail in the States or than those which prevailed in Canada 2 or 3 years ago. The prices at which the retail merchants now buy, are much more favorable to them than was the case a few years ago.

The principal members of the association are : The E. B. Eddy Company, J. C. Wilson & Co., Kilgour Brothers and The Lincoln Paper Mills Co.

The changed discounts were put into effect, throughout Canada, on Thursday March 3, subject, however, to change without notice, which would seem to indicate that if these discounts are not found satisfactory to the manufacturers or are not acceptable to the trade, a review of the market and a revision of prices may be put into effect at any time.

The bag men seem determined not only to cease cutting and to save money by consolidation and centralization of their interests, but there seems also to be a determination to put the industry of making bags on a profitable basis.

Enquiries among the wholesale jobbers and grocers indicate that the trade is well pleased with the uniform list, and with the discounts and terms agreed upon, though there is, as is always the case, some criticism about the discounts that are allowed ; but it is felt that this movement for uniformity is being guided by a strong hand and that any reasonable objections that are raised by the trade will be met promptly in a proper spirit so that peace, harmony and a fair profit to all concerned, will follow.

THE SUGAR SITUATION.

WHILE no very striking features are to be noted in the sugar market, the influences at work are rather more of a bullish character than they were a week ago.

Probably the most interesting feature of the market is the fact that estimates are now being made for the next season's sowings of beet. These estimates so far indicate a smaller rather than a larger crop for the next campaign. Mr. Licht's estimate, for instance, places the next year crop in both Germany and France at about the same as that of last year, while he looks for a small reduction in the Austrian yield.

Of course these are only the early estimates; but they are interesting nevertheless. especially in view of the fact that the world's consumption of sugar increases at the rate of about 200,000 tons annually. In the United States alone the consumption for the present campaign shows an increase of 136,177 tons compared with the same period last campaign.

Stocks of sugar in Europe and America are 2,731,172 tons, against 2,979,229 tons at the same time last year, leaving a deficit of nearly a quarter of a million tons.

In the United States just now the refiners have had so many direct shipments arriving that they have been independent of the market. They would have bought raw sugars at concessions on the previous week's prices, but holders, especially in view of the fact that their receipts were light, preferred to put their shipments in store rather than shade figures.

It is worthy of note that prices in Cuba are from 1-16 to ⅛c. above the parity of the New York market, due, it appears, to a belief that a reciprocity treaty will shortly be made with the United States.

The United States is just now obtaining the bulk of its supply of raw sugar from Cuba and other points in the West Indies, and from Brazil and Java. So far, since January 1 last, it has only taken from Europe 5,048 tons of sugar, of which 4,980 tons were refined. Last year, for the same period it took 104,821 tons.

The cause of the diminished imports of European raw sugar is, of course, the countervailing duties against the bounty-fed article of Germany and other European countries, and as the sugar being obtained from Java, Brazil, Cuba, and other West India countries is the product of cane, it naturally follows that the refiners are using more cane sugar and less beet sugar than they formerly did, while, on the other hand, the refiners in Europe have larger supplies of the beet product to draw upon.

It may, perhaps, be not uninteresting to note that the United States, during the fiscal year 1897 imported sugars of all kinds to the enormous quantity of 4,918,905,733 pounds. The countries from which these sugars came were as follows :

	Quantity in lbs.
United Kingdom	68,250,019
Belgium	130,423,987
France	92,169,241
Germany	1,604,233,071
Netherlands	82,248,664
Canada	1,028,330
Mexico	1,412,255
West Indies	1,134,897,247
Brazil	140,773,692
Other S. American countries.	243,487,721
British East Indies	11,173,078
China	11,437,760
Japan	300,000
Hawaiian Islands	431,196,980

It will be noticed from the above table that nearly two billion pounds of its sugar last year came from Europe. Judging from the results so far under the Dingley tariff it is evident European bounty-fed sugar is being forcibly hit by the countervailing duties.

ST. JOHN'S WINTER PORT TRADE.

Up to the end of February the winter port steamers from St. John, N.B., to Liverpool, London, Glasgow, Belfast and Dublin, had carried outward cargoes to the value of about $3,120,000. Last year the total for the whole season was less than $5,000,000, and the year before (the first year of the service from St. John) it was less than $3,090,000. The total this year will be at least as much greater than that of 1896-97 as that year's business was in excess of 1895-96. The amount of inward cargo for western points also shows a very great increase.

Speaking again of exports, the proportion of United States produce taken thus far this season amounted in value to nearly $600,000. It included fresh and cured meats, grapes, sugar, cotton, cattle, grain, flour and other produce. The whole of the cargoes this year show a larger proportion of western goods and less of lumber.

UNITED STATES TRADE WITH CANADA.

IT is a fact worthy of note that the little that is heard in regard to reciprocal trade relations between Canada and the United States comes from the latter country. There was a time when Canada did all the importuning and practically all the talking in regard to this question. But now while neither country is importuning, practically all the talking is being done by the newspapers and people across the border.

Only the other day an address was delivered before the Boston Chamber of Commerce in which a reciprocity treaty with Canada was warmly advocated.

The day, however, when such a treaty shall come into operation is not yet in its dawning. Canada has ceased to seek for it, and those in the United States who favor reciprocity with the Dominion are not numerous enough to make their influence felt.

The N. Y. Journal of Commerce, in a recent article in favor of reciprocity with this country, declared that the only successful reciprocity experiment the United States ever tried was with Canada. "For eight years prior to reciprocity," continued that journal, "our annual average exports to Canada were a little over $9,000,000; during the eight years of the treaty they were well over $25,000,000."

But as in Canada, so in the United States, it is political exigencies and not business commonsense which is the predominating influence with the legislators, and, consequently, reciprocity agitation is for the adoption of the principle to the Central and Southern American countries, not one of which buys even approximately as much from the United States as does Canada.

The value of the goods imported last year into Canada from the United States, for home consumption, was $61,649,041. Now, according to the figures compiled from the official report of the United States Bureau of Industries, the total exports of the United States to Mexico, the West Indies, Brazil and all other South American countries, were only $80,478,863. In other words, a score or more of countries between them took only about $19,000,000 worth more of United States products than did the Dominion of Canada.

Perhaps by and bye the many in the United States will see what the very few there now do, namely, the advantage of closer trade relations with Canada. Then reciprocity may come within the purview of practical politics, but until then it is like the east is unto the west for distance of attainment.

VALENCIA ALMONDS SCARCE.

Valencia almonds are in a strong position. According to a cable received in Toronto this week from Spain, the price of these nuts has advanced sharply.

The cause of the advance is the lightness of the crop, and the cable referred to urged buyers in Canada to place their orders forthwith, although if they did so, it was quite possible that only a part of their order would be filled.

In view of these conditions it is quite probable that few, if any, Valencia almonds will be seen on the Toronto market this season. The consumption in Canada, however, is not large.

PARKDALE TRADE IS IMPROVING.

The general concensus of opinion among retail merchants, in Parkdale, is that trade is improving steadily, that, compared with last year, business is better in every respect, and especially in payment for goods sold. As one merchant put it: "The class of residents now in this part of Toronto is noticeably superior to those residing here a few years ago. Those who have been here for some time are in better circumstances, and those who have come here lately have, as a class, been superior, from a merchant's point of view, to those who have gone away."

THE SIZE OF LOBSTERS.

Messrs. Tucker, Ellis, Domville, and a number of Nova Scotia members had a conference with the maritime province Ministers a few days ago at the office of the Minister of Fisheries at Ottawa upon the matter of lobster catching. There was a personal interchange of views, which are quite diverse on this subject. One result probably will be the absolute prohibition of taking lobsters under ten and a half inches in the Bay of Fundy.

THE SITUATION OF BARBADOES MOLASSES.

WHILE no operator in the market is prepared to say that Barbadoes molasses is not good property, the receipt of advices regarding new crop goods, and offers of the same, for spring delivery, have imparted a somewhat easier tone to the staple.

Buyers who want supplies immediately, however, or, in fact, between now and the first arrivals of new crop, should not interpret this to mean that they can secure any better prices by holding off. They are quite apt to be disappointed if they do, for, aside from a lot of about 1,800 puncheons, there are no supplies of Barbadoes molasses carried in first hands at Montreal.

Neither are the stocks in second hands large either, for practically only one wholesale grocery firm can be said to have a sufficient supply on hand. This firm believes that every puncheon of the stock on spot will be wanted before any new crop can arrive, and are firm holders.

Another house which had run out of supplies, and had to have some, found this out when it asked for a few hundred puncheons. It got them, but it is understood that to do so it had to pay full prices.

The lot of 1,800 puncheons referred to above is held with equal firmness. One of the banks hold the warehouse receipts for it, the goods costing about 23c., laid down in Montreal last fall. The holders refused a bid of 25c. for the lot in the early part of December, and an advance on that figure since, and traders figure out, therefore, that it is unlikely that, after carrying it this long, they will now let go for less money.

With regard to the offers of new crop, the first figures named quoted 8c. first cost at the islands, which is equivalent to about 23c. laid down in Montreal. This is the identical figure at which prices opened last spring. Since these first offers, others were received, quoting 7c. first cost, but a commission man who cabled his principals Tuesday, asking for a firm offer on 1,000 puncheons new crop on this basis, got a reply refusing to do so. Later, the same agent received a supplementary cable that the price had again advanced 1c., and that the holders were prepared to negotiate on the higher basis.

Are Cheap Matches Cheap?

Matches that do not light are dear at any price.

Matches that start out well---the first few cases burning brightly---next consignment turning out badly, will surely hurt any grocer's trade.

Matches that are received in apparent good shape and fail to work, that stick together in damp or warm weather, will make the grocer regret he did not order Eddy's.

Eddy's Matches never stick; are never affected by any climatic changes; are invariably of the highest quality. Customers never return them for "good matches."

Do you sell Eddy's Matches?

The **E. B. EDDY CO.,** Limited

HULL, CANADA.

61 Latour St - - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver, B.C.; John Cowan, St. John's, Nfld.

THE RETAILING OF PACKAGE COFFEE.

THE following, signed by "A Coffee Broker," recently appeared in the columns of The Journal of Commerce and Commercial Bulletin :

"In the handling of the low grade, cheap package coffee, it is the universal experience that for the retailer 'there's nothing in it.' Notwithstanding the large fortunes accumulated by the most prominent manufacturers of low grade package coffees, and the profit assured the wholesale grocer by the factor plan, the retailer, who, in ordinary lines of goods enjoys a fair percentage of profit, in the selling of the cheap package coffees, has placed himself in a position where he is forced to push such goods at cost or at a loss. This is plainly, on the part of the retailer, the result of lack of foresight and ignorance of the value of the different grades and varieties of coffee, there being just as much difference between certain grades of coffees as there is between butter and cheese. The principal cause of the retailer's plight lies in the fact that he handles goods of a particular name or brand directly in competition with every grocer in his neighborhood, all selling the same brand, and every cut in price made by one is followed by the others, while all complain of the resulting lack of profit. Yet, these same retailers have absolutely the power and the means to extricate themselves from their unfortunate position, with the certainty of making a fair profit in their coffee department. This can be readily accomplished by the intelligent handling of the really good grades of bulk roasted coffees.

"Where retailers have failed in selling good bulk coffees successfully, their mistake has been that they have endeavored to make up their losses on package goods by asking too much of a profit on their bulk coffee. Now, if the retailer would be contented at first with a profit of two or three cents per pound on this coffee, and would take the slight trouble to show his customers the difference in value by placing before them samples of both the bulk and the package coffee, pointing out the defects in the latter, such as black or rotten beans and dead beans or 'quakers,' he would gradually succeed in inducing his customers to use good bulk coffees altogether, to the exclusion of the unprofitable package goods, and with a pecuniary return to which he is justly entitled, thus not only building up a demand for his special goods—an advertisement in itself—but also adding to his reputation as a live merchant."

"The present time affords a most favorable opportunity for the retailer to make such a change in the character of his coffee stock, for never before have good coffees been so abundant and at prices very near the lowest on record. If consumers could once realize the great difference in value between the low-grade package coffees and the good bulk grades, as shown by the prevalence in the former of numerous black or rotten beans, and it is a question if such beans are not a menace to one's health, the retailer would once more find a legitimate profit in his coffee sales, and the consumers that satisfaction which an article of real merit always insures to its users. It is a fact well-known to the trade that during the current season the plantations all over the world have been cleared of their poorest product, and large shipments have been made from Europe to this country of 'triage' or trash, a coffee consisting almost entirely of black beans, unsalable in Europe, being too poor even for their so-called 'pauper labor,' but which, in the exigencies of the present state of the roasted coffee business of this country, is considered about the right thing for American palates. How long then will the retailers continue in their foolish, ignorant and unprofitable course by handling low grade package coffees? How long will American consumers consent to use such goods, just because they are a few cents lower than coffee of much superior drinking qualities? As in the words of a recent President of the United States : 'A cheap coat makes a cheap man,' so the use of a low grade coffee betokens a low taste and an indifference to the really good things afforded by Nature for man's health, happiness and well-being."

A NEW TEA FIRM.

The Cowan, Ramsay Co., Limited, Toronto, has just been formed with a capital of $50,000, to carry on the tea business in all its branches. The following are the officers of the new organization : President, John W. Cowan ; vice-president, W. J. Youill ; directors, J. F. Ramsay, F. D. Brown, and A. N. Tate. Mr. Tate will be secretary-treasurer of the company.

Mr. Cowan has had a long experience in the tea trade and will be managing director. Messrs. Ramsay and Youill, also men of large experience, will be travelers. They will be on the road with samples in a few days.

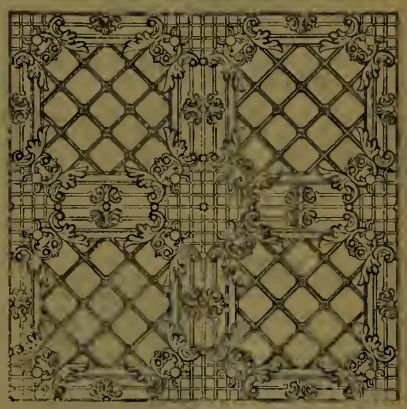
One of the features of this firm's business will be the sale of the "Walla Galla" brand tea; also "Clubhouse" blend, which is now registered. These teas they intend to introduce throughout the Dominion, "Walla Galla" is one of the oldest package teas in Canada, but the company claims it has been kept in abeyance in deference to the view of the retail trade. Now, as already stated, it will be pushed vigorously.

Does Your Office or Store

need freshening up ?

Then be up-to-date and cover the ceiling and walls with our

Embossed Metal Plates.



A Sample Design.

You can choose from 150 designs with borders and mouldings to match—they can be decorated in any shades you desire, and make the most handsome interior finish you can find.

Fireproof, Easy to Clean and Permanently Handsome !

Prices are very moderate—shall we send you a Catalogue ?

Metallic Roofing Co., Limited

1180 King St. West, TORONTO

DIGBY'S FINNAN HADDIE TRADE.

FIFTY thousand dollars would hardly cover the value of Digby's finnan haddie shipments for the season just closed, which lasted from the first of October to the end of February. In that time 1,000,000 pounds alone of these specially cured fish were shipped to Ontario, Quebec and all along the line of the Canadian Pacific railway to British Columbia. The lower province markets consumed no small quantity. This growing industry is known as Digby's bonanza, every class of trade in the town being directly benefited by it. A good feature is that every consignment of fish is paid for before leaving Digby. There was a time when this industry was in its infancy the local shippers would send their fish to commission houses in Upper Canada, and sometimes were obliged to wait until the end of the season for their returns. At that time it was a common thing for a commission house to fail, consequently the Digby shipper would lose the profits of his whole season's work, but since then things have changed. The demand has been so great that now cash accompanies every order, and matters go on in a more satisfactory manner to all concerned. This season the firm of Sida & Cousins did the largest business, shipping 360,000 pounds ; Short & Ellis, 240,000 ; D. & O. Sproul, 210,000 ; Joseph E. Snow, 120,000, and sundry other shippers, 300,000 pounds. These figures speak only as to fish exported, the quantity cured for home consumption also being very large.—Free Press, Yarmouth, N.S.

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & Co. HALIFAX, N.S. ESTABLISHED 1844
IS THE BEST.

ASK FOR
MOTT'S

REFRIGERATORS

GROCER STYLE

Size, width 52 in.
depth 30 in.
height 108 in.
weight 750 lbs.



Ash wood, antique finish, spruce lined, inside shellacked, 7 walls, 2 windows hung with weights, double glass. They are built complete and shipped set up.

Catalogue free.

This cut represents No. 14 and 15.

EUREKA REFRIGERATOR CO.
54-56 Noble Street, TORONTO

HORSE HAIR.

Have you any? We buy it.

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DRINK : : :

:: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier

The world-renowned French Vanilla Chocolate.

HERDT & CO. 13 St. John St. Montreal
General Agents for the Dominion



Women of experience in ordering coffee from their grocer are careful to specify **Chase & Sanborn's Seal Brand Coffee,** which comes in pound and two-pound tin cans, knowing that satisfaction accompanies every can.

Thousands of refined people who know and appreciate good coffee endorse this famous brand. The signature and the seal of these well-known importers guarantee its excellence.

You Are Safe

And your customers are safe, too—we assume the last penny's worth of risk on every Broom or Brush you buy, provided we sold the Broom or Brush to you.

So confident are we that the high quality and sterling workmanship of each one is up to the standard that has made this business what it is to-day, that we say this, and authorize you to say the same to **your** customers,

Your Money Back

if not equal to your expectations. Now is a good time to buy this way—the only fair way. A little later when the spring trade really opens you ought to be prepared to meet it—prepare **now.**

Boeckh's Brooms
and Household Brushes.

Chas. Boeckh & Sons, Mfrs.
Toronto, Ont.

Montreal Branch:—1 and 3 DeBresoles St.
Agencies at Winnipeg, Halifax, Vancouver, Glasgow.

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



A respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being no **old, unsaleable stock** in "Horseshoe" Salmon.

Every consumer should use it because it is the BEST, and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the fine Fraser River Sockeye Salmon, by

J. H. TODD & SON,
Victoria, B.C.

AGENTS.

Geo. Stanway & Co., Toronto, Agents for Ontario.
W. S. Goodhugh & Co., Montreal, " " Quebec.
J. Hunter White, Esq., - St. John, N.B.
Agent for Eastern Provinces.
Tees & Persse, Winnipeg, for Manitoba and N.W.T.

Markets and Market Notes

ONTARIO MARKETS.

TORONTO, March 10, 1898.

GROCERIES.

BUSINESS was fairly brisk at the close of last week, but so far this week there seems to have been a falling off in the volume, although some wholesale houses appear to be still busily employed. In consequence of the drop in sugar, last week, people have been buying but sparingly on the whole. At the same time, however, for this time of the year there is a fair amount of sugar moving. There have been some further shipments of canned vegetables to the Northwest, but business in this line is, on the whole, quiet at unchanged prices. Syrups are quiet and steady in price. Coffees are meeting with a fair demand at steady prices. The firmness which has characterized the spice market for some weeks still obtains, although no further advances have taken place during the past week. Cable advices note a scarcity in Valencia almonds. The tea market is not as brisk as it was a week ago. A cable advice received on Tuesday quotes low grade Young Hyson firmer in London, and better quality of teas are being offered in Ceylon growths. The market for foreign dried fruits remains steady.

CANNED GOODS.

There has been no material change in the canned goods market during the past week. Probably the most interesting feature is a further shipment of a round lot of peas and corn to Manitoba at steady prices. The trade locally in canned vegetables is quiet and featureless, with prices still well maintained. Canned fish is only in moderate demand. We quote: Tomatoes, $1.20 to $1.25; corn, to 85c.; peas, 90 to 95c. for ordinary; sifted select, $1.10 to $1.25; extra sifted, $1.25 to $1.40; beans, 60 to 95c.; peaches, $2 to $2.40 for 3's, $1.40 to $1.75 for 2's; raspberries, $1.50 to $1.80; strawberries, $1.40 to $1 70, according to brand and quality; blackberries, $1.40 to $1.70; cherries, $1.75 to $2.25; apples, 3's, 80 to 95c.; gallons, $2.25 to $2.40; salmon, "Horseshoe," $1.25 in 5-case lots and $1.30 in less quantities; other red salmon, $1.20 upwards, according to quality and brand; Cohoes, 95c. to $1; canned mackerel, $1.20 to $1.30; lobsters, $2.40 to $2.70 for tall tins; ½-lb. flats, $1.65 to $1.70; Canadian canned beef, 1's, $1.35 to $1.40; 2's, $2.35 to $2.50; 6's, $7.75 to $8.25; 14's, $15 to $16; Canadian kippered herrings, $4.50 per case.

SYRUPS.

There is still only a small business being done from the refiners, with whom all kinds of syrups are scarce. Wholesalers, however, report a fair demand for syrups for this time of year. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

Trade is still quiet and prices unchanged. We quote: New Orleans, bbls., 23 to 35c.; ditto, half-bbls., 25 to 37c.; ditto, fancy, 50 to 55c. in bbls. and half-bbls.; Barbadoes, 31 to 35c.; half-bbls., 33 to 35c.

SUGAR.

In consequence of the reduction of price last week the demand is not us good as it was, although for this time of the year business is, on the whole, fair. The English market is a little dearer on cane sugar, but in New York raw sugars have been purchased at fractionally lower prices. The statistical position of the sugar market is, on the whole, rather favorable. We quote: wholesale price, subject to a discount of 1 per cent., 10 days: Granulated (St. Lawrence, Redpath, Acadia), 4⅝c.; ditto, Dutch, in bags, 4¼c.; ditto, German of Canadian make, in bbls., 4¼c.; ditto, imported, in bags, 4¼c.; yellows, 3¾c. upwards.

NUTS.

A cable advice received in Toronto this week from Spain states that prices have taken a sharp advance, and shippers say that dealers should send in orders as soon as possible, although, owing to the condition of the market, they will not guarantee all orders being filled. A carload of Tarragona almonds was received in Toronto this week. We quote: Brazil nuts, 12½ to 14c.; Valencia shelled almonds, 23 to 25c.; Tarragona almonds, 9 to 11c.; peanuts, 10 to 12c. for roasted and 8 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 11½ to 12c.; Marbot walnuts, 9½ to 11c.; Bordeaux walnuts, 8 to 9c.; Sicily filberts, 9½c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.

RICE, TAPIOCA, SAGO.

Trade is quiet in rice, but prices continue steady. Tapioca is advancing. We quote: Standard "B," broken lots, 3⅞c.; 1 to 5 sacks, 3¾c., and 5 sacks and over, 3⅝c. per lb.; Japan, 5c.; Patna, 5 to 5¾c.; tapioca, 3½ to 5½c.; sago, 3½ to 4½c.

COFFEE.

Trade is fair with the market fair for Rios. Jobbers quote green in bags: Rio, 8 to 12½c., according to grade; East Indian, 27 to 30c.; Santos, 12 to 18c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 13 to 17c.; Jamaica, 16 to 22c.

SPICES.

There has been no further advance during the past week in any of the primary markets, as far as can be learned, but the market still rules steady. Locally, there have not been many transactions during the past week. Cream of tartar keeps strong, with prospects of another advance. We quote as follows: Pure Singapore black pepper, ground, 12 to 14c. in kegs, pails and boxes, and 14 to 15c. in 5-lb. cans; ditto, whole, 12c. per lb.; pure white pepper, ground, 22 to 24c. in kegs, pails and boxes, and 20 to 22c. in 5-lb. cans; ditto, whole, 22 to 26c., according to quality; pure Jamaica ginger, 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25c.; ditto, best, 28 to 30c. per lb.; allspice, 16c.; cassia, 20 25c. per lb. for ground and 40c. for Saigon.

TEAS.

A cable received in Toronto on Tuesday indicated that the price of low grade Young Hyson teas had advanced about ½c. per lb. in London. The same cable also noted an improvement in the quality of Ceylon teas coming forward, and that these teas were being quickly picked up while prices, as a consequence, were firmer. Offerings on the local market of Ceylon teas at from 10d. upward are showing good value, but teas for a price at around 8d. are not so attractive, although some lines at this price are showing fair value. There is some enquiry for cheap Indian teas at about 12c., but they are scarce, and what is offering does not show good quality, being light in weight and poor in flavor. There have been some enquiries for cheap teas from New York, but it does not appear to have resulted in any business, as the teas wanted would not, it is feared, pass the tea inspection law of the United States. It might be noted that low grade Young Hysons are quickly being picked up on the local market when offered. Ruling wholesale prices on the Toronto market are as follows: Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous,

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See if it pays you to push "SURPRISE" Soap. Look into the way it is handled.

You know it gives satisfaction. You never hear a complaint: You never make discounts.

It is clean, easily handled, profitable business.

"SURPRISE" is the name of the soap.

It Pays to Push "SURPRISE" Soap.

BRANCHES—
MONTREAL: Board of Trade Building.
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VICTORIA: La Patourel & Co.

Made by

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indias and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

CURRANTS — Last mail advices from Patras states that prices continue steady and the better qualities of fruit are nearly exhausted. Locally the demand is fair and prices unchanged. We quote as follows: Provincials, 5¾ to 6c.; Filiatras, 6¼c. in bbls; 6⅜c. in half-bbls and 6¼c. in cases. Patras, 6¾c. in bbls.; 6¾c. in half-bbls. and 6⅞ to 7c. in cases.; Vostizzas, 7½ to 8½c. in cases

VALENCIA RAISINS—J. Hawksworth, of New York, has issued a statement showing that in that city stocks on hand, on Feb. 1, were 15,000 boxes and that there were received, during February, 10,800 boxes, making a total of 12,300 boxes. The distribution during February was 2,300 boxes, leaving stocks on hand, on March 1, 10,000 boxes. The local market is without feature, the demand being light and prices unchanged. We quote: Off-stalk, 4½ to 4¾c.; fine off-stalk, 5 to 5½c.; selected, 6 to 6½c.; layers, 6½ to 7c.

CALIFORNIA RAISINS — The primary market is dull and lower. Locally, prices are without change. We quote: 3-crown, 7¼ to 7½c. per lb; 4-crown, 8¼ to 8½c. per lb.; 1-lb. cartoons, 20c.; 2¼-lb. cartoons, 35c.

PRUNES — Advices from the Coast state that, while buying is a little freer, prices are lower. Locally, the demand for prunes continues fair, particularly for those of California growth, which are cheaper. We quote as follows. "Sphinx," 6½ to 7c.; B, 7½c.; A, 8½c.; California prunes, 40 to 50's, 10 to 10½c.; 50 to 60's, 8 to 8½c.; 60 to 70's, 7½ to 8c.; 70 to 80's, 7 to 7½c.; 80 to 90's, 6½ to 7c.; 90 to 100's, 6 to 6½c. Silver prunes (fancy), 13½c.; egg plums, 9½c.; golden plums, 10½c.; French prunes, 180's, 5c.

CALIFORNIA EVAPORATED FRUITS—The feature of this line is lower prices and an active business in evaporated peaches, quotations having reached a basis where they are attracting buyers. In other lines the situation is much as it was before. We quote as follows: Apricots, 9 to 9½c. per lb. in 50-lb. boxes, 9½ to 16c. in 25-lb. boxes, and 13 to 14c. in 1-lb. cartoon boxes; Peaches, 9½ to 12½c. in 25-lb. boxes, and 13c. per lb. in 1-lb. cartoons.

DATES.—The market continues quiet and prices low at from 5¼ to 5½c. Dealers appear to be getting anxious to dispose of their stocks.

SULTANA RAISINS—Stocks of Sultana raisins on hand in New York on Feb. 1 were 19,000 boxes, and on March 1 they were 17,000 boxes, the distribution during February being 2,000 boxes, while receipts were nil.

GREEN FRUITS.

A good demand continues for navel and seedling oranges, with a decline of 15c. per box for the latter sort. Jamaicas are off the market, and there are few Bahamas and Valencias left. A car of the latter is expected this week. Almeria grapes are also well done, and what are left are, as a rule, of poor quality. Grape fruit, pickling onions and cranberries are about off the market. Bahamas are beginning to sell well, and it is expected that with a few weeks of warm weather a great sale of this fruit will be noted. Hot-house vegetables are now on the market. We quote: Rhubarb, 75 to 90c. doz. bunches; onions, 12½ to 15c. doz. bunches; lettuce, 30 to 40c. doz. bunches; radishes, 40 to 50c. doz. bunches; celery, 75 to $1 doz. bunches; cabbage, 25 to 40c. doz.; parsley, 12 to 25c. doz. bunches; Almeria grapes, $5 to $6 keg; lemons, Messina, $2.50 to $3 a box; oranges, Valencia, 420's, ordinary, $5.50 to $5.75; 420's, large, $6.50 to $7

POULTRY
BUTTER
EGGS
HONEY

J. A. McLEAN,
77 Golborne St.
TORONTO.
Commission Merchant.

ROYAL JUBILEE OIL
Is the Best Burning Oil in the Market.
ROYAL OIL COMPANY
SOLE MANUFACTURERS
Geo. Anderson, Manager. Toronto

E. NICHOLSON
Successor to W. F. Henderson & Co.
Wholesale Commission Merchants and Brokers . . .
Teas, Canned Goods, Molasses, Coffees, Dried Fruits, Syrups, Spices, Starches, Condensed Milk, Salmon, Bags, Beans, Canned Meats, Smoked Meats. Lard, Oatmeal, Rice, Tapioca, Sago, etc., etc.
Representing some of the leading houses in the world. Advances made against consignments. Storage—in Bond or Free. Wholesale Trade and Millers only supplied.
174 Princess Street, Winnipeg, Man.
Correspondence Invited.

Paul Campbell,
Assignee.
Campbell & Campbell,
Accountants.
McKinnon Building, TORONTO.

REPRESENTATIVES WANTED
WHITELEYS LIMITED
DISTILLERS
Glasgow, London and Liverpool
Will be glad to appoint a reputable firm as Agents for Canada for the sale of their Ark Brand Whiskies in Canada. Letters of application to be addressed to
WHITELEYS LIMITED
Care of The Canadian Grocer
(10) Montreal or Toronto

EVAPORATED FRUITS
PRUNES—in 25 or 50-lb. boxes.
PEACHES
APRICOTS
APPLES
in 50-lb. boxes.
Full lines. Fancy stock.
ORANGES and LEMONS
AUCTION SALES Every Wednesday.
Write us for particulars.
Clemes Bros. - Toronto

per case ; California navels, $3.25 to $3.50; California seedlings, $2.35 to $2.50; Sevilles, $3 a box ; Bahamas, $2.50 to $3 a box ; Canadian apples, spies, fancy red, $3.75 to $4 ; other spies, $2.50 to $3.50 ; common apples, $2 per bbl.; bananas, $1.60 to $2; Canadian onions, red or yellow, in 80-lb. bags, 85 to 90c.; celery, 25 to 50c. a dozen; winter pears, 60 to 75c. per basket ; cocoanuts, $4.50 to $5 a sack, and 60c. doz.

COUNTRY PRODUCE.

EGGS—Deliveries have been large, but all coming in are well taken up. The price has declined 2c. this week, but it is now steady at present quotations. We quote : Fresh-laid, 14 to 15c. ; held, 11 to 12c.

POTATOES—The decline of last week is still in evidence. It is expected that when the country roads break up, a temporary advance will be forced by holders until ample supplies can be again had on the market. We quote : Carload lots at 55 to 56c., and small lots on the market at 65c. per bag.

DRIED APPLES—More enquiries are beine received for shipment to the Northwest, and as a consequence prices have stiffened somewhat. The local demand is, however, poor. Wholesalers are asking 5 to 6c., for extra fancy lots of quarters of good color. Good stock is selling at 4 to 5c., with poorer qualities at 3½c.

EVAPORATED APPLES—The local demand is fair, with a difference of feeling as regards prices. As high as 9½ to 10c. f.o.b. is asked at the factories.

BEANS—The price is easier. We hear of one transaction of a 100-bag lot of prime beans at 78c., while 80c. is asked for 5 and 10-bag lots. About 7c. more is asked for hand-picked, but as this seems too great a difference little attention is paid to this grade. Lima beans are in fair demand at 3¾ to 4c. per lb.

HONEY — The demand throughout is quiet, with prices unchanged. We quote as follows: Clover honey, 7 to 7½c.; light color, in 60-lb. tins, 6 to 6½c.; 5 and 10-lb. tins, 7 to 7½c.; buckwheat 3 to 4c.; comb, clover, $1.25 to $1.50 per dozen ; buckwheat, 60 to 70c.

POULTRY—There is a fair offering of turkeys and chickens, with a brisk demand absorbing all offered, though large turkeys are not wanted. We quote as follows: Chickens, dressed, 50 to 70c.; turkeys, small and medium, 11½ to 12c.; large, 9 to 10c.

BUTTER AND CHEESE.

BUTTER — Deliveries of all kinds are light, with stocks well cleared up. The

The Following Brands Manufactured by
The American Tobacco Co.
OF CANADA, Limited.
Are sold by all the Leading Wholesale Houses.
CUT TOBACCOS . . . .
OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.
CIGARETTES
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE. DERBY

SARNIA Water White Lamp Oil. . .
Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded *Sarnia Water White*. Wholesale only by
The QUEEN CITY OIL CO., Limited.
TORONTO, ONT.

THE TRADE BUILDERS OF B.C.
ARE
OKELL & MORRIS' GOLD MEDAL BRANDS
OF PURE Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels
We guarantee the purity of our manufactures.
Works: VICTORIA, B.C.

THE MANITOBA
PRODUCE AND COMMISSION COY.
WINNIPEG, MAN.
Wholesale Dealers
PROVISIONS OF ALL KINDS
Consignments Solicited.

Don't Pay Freight on Water
CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—specially suitable for Klondike, Coast, Lumber, Exploration, and Mining Parties. Great saving in weight and freight.
Agents—
W. H. SEYLER & CO.
Room 100, Board of Trade, TORONTO
Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

EGGS and BUTTER
IN BIG DEMAND.
SHIP TO
RUTHERFORD, MARSHALL & CO.
Commission Merchants,
Toronto.

G.F.& J.GALT PACKERS OF THE CELEBRATED BLUE RIBBON TEAS
42 SCOTT St TORONTO.

price has advanced all along the line. We quote: Dairy, large rolls, 17 to 18c.; pound prints, 18 to 20c.; creamery, late make, tubs, 19 to 20c.; prints, 21 to 23c.

CHEESE—The market is in a weak, unsteady condition, with a moderate local demand. We quote all the way from 8 to 8½c.

PROVISIONS AND DRESSED HOGS.

Trade generally is brisk, with a firm feeling in all lines. Lard and barrel pork have advanced, the former ¼c. per lb. and the latter 50c. per bbl. The deliveries of hogs up to the end of last month were larger than any preceding season, and during the last two weeks they have been heavier than at any time this year. Then, as the hogs have been of better size for export, this season's production is expected to reach a much larger and more satisfactory total than ever before. We quote as follows:

DRY SALTED MEATS—Long clear bacon, 7¾c. for carload lots, and 8c. per lb. for ton lots and cases.

SMOKED MEATS—Breakfast bacon, 11½ to 12c.; rolls, 8¾c.; hams, large, 10c.; medium, 10½c.; small, 11c.; shoulder hams, 8½ to 9c.; backs, 11½c.; with 1c. less for all meats out of pickle.

LARD—Pure Canadian, tierces, 7½c.; tubs, 7¾c.; pails, 8c.

BARREL PORK—Canadian heavy mess, $15.50 to $16; Canadian short-cut, $16.50 to $17; clear shoulder mess, $14.50 to $15.

DRESSED HOGS—We quote: $6 to $6.10 for heavy, and $6.15 to $6.20 for light hogs.

FISH AND OYSTERS.

Business generally is rather quiet, though whitefish and trout are moving well, and a fair business is being done in haddies and cod. Stocks of salted fish are getting scarce. Prices throughout are unchanged, with the exception of split herrings in half-bbls, which have advanced 25c. We quote: Oysters, $1.25 per gal.; fresh trout, 6½ to 7c. per lb.; steak trout, 7c.; fresh steak cod, 6 to 6½c. per lb.; pickerel, 6c. per lb.; pike, 4 to 5c. per lb.; perch, 3c. per lb.; fresh herring, 3½c. per lb.; Labrador herring, $5.50 per bbl. and $3 per half-bbl.; split herring, $5 per bbl. and $2.50 per half-bbl.; sea herring, $1.30 to $1.35 per 100; boneless codfish, 3½ to 5c. per lb; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), $2.50 per keg; ciscoes, $1.25 to $1.35; Manitoba frozen whitefish, 6½ to 7c. per lb.; smelts, No. 2, 4c.; No. 1, 6c.; extras, 10c.; flounders, 5c. per lb.. haddies, 5½ to 6c. per lb.; fresh haddock, 5c. per lb.; pan frozen haddock, small, 4c.; large, 5c. per lb.

MAKE BUSINESS that is always Reliable by selling

McLauchlan's Biscuits

Practical experience, a large and competent staff of employes and personal attention to all orders bring us unsolicited commendations from old and new customers.

J. McLauchlan & Sons Manufacturers Biscuits and Confectionery **Owen Sound**

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The wheat market has since last week declined, in keeping with English and United States markets. This week's quotation on cars outside are as follows: Wheat, red winter, 85c.; white winter, 81 to 83c.; goose, 80c. On the street market oats and barley have been offered freely; but little wheat has come in. The street market is as follows: Wheat, red, 92 to 93½c.; white, 82 to 84c.; goose, 86 to 87c.; peas, 58 to 61c.; rye, 53c.; barley, 39 to 42½c.; oats, 35 to 36c. No. 1 hard wheat has declined 3c., and is quoted at $1.10, Toronto and Montreal freights, or $1.07 Midland.

FLOUR—The demand is good, but prices have declined 5 to 10c. all round. We quote: Manitoba patents, $5.30 to $5.40; Manitoba strong bakers', $4.90 to $5; Ontario patents, $4.75 to $4.80; straight roller, $4.15 to $4.30, Toronto freights.

BREAKFAST FOODS—Business is fair, with prices steady at unchanged figures. Standard oatmeal and rolled oats, $3.90 in bags and $4.00 in bbls.; rolled wheat, $2.75 in 100-lb. bbls.; cornmeal, $2.50; split peas, $3.50; pot barley, $3.25.

HIDES, SKINS AND WOOL.

HIDES—Owing to an accumulation of stock prices have declined ½c. throughout. We quote: Cowhides, No. 1, 9c.; No. 2, 8c.; No. 3, 7c.

CALFSKINS — We quote as follows: No. 1 veal, 8 lbs. and up, 12c. per lb.; No. 2, 10c.; Dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—There are not many offering and a good demand has sent prices up 10c. We now quote at $1.25 to $1.35.

WOOL—Trade is quiet, but steady, with pulled wools quoted at 20 to 20½c. Fleeces and tub-washed are nominal.

SEEDS.

There is now a little more activity in the local demand, and prices have steadied somewhat, especially for red clover, which is now quoted at $2.75 to $3.25. There is such a range of values in alsike that it is quoted all the way from $2 to $4. Timothy is steady at $1 to $1.50 for machine threshed, and $1.50 to $2 for strictly choice to fancy bright unhulled flail-threshed seed.

SALT.

Business is active with unchanged prices. We quote as follows: Carload lots, $1.05 per bbl., and 65c. per sack; less than carload lots, $1.10 per bbl., and 70c. per sack. At the wells we quote: F.O.B., barrels, 75c.; sacks, 45c.

PETROLEUM.

Trade is quiet, with prices steady. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 14c.; Sarnia water white, 15c.; American water white, 17½c.; Pratt's astral, 17c. in bulk.

MARKET NOTES.

Eggs have declined 2c. per dozen.

Valencia almonds are cabled dearer.

Butter has advanced 1 to 2c. for all kinds.

Split herring have advanced 25c. per half bbl.

All grades of flour have declined 5 to 10c. per bbl.

There are indications of a further advance in cream of tartar.

Low-grade Young Hysons are cabled ½c. dearer in London.

Lard has advanced ¼c. per lb., and barrel pork is 50c. per bbl. dearer.

Sheepskins are 10c. dearer than last week, while cowhides have declined ½c. per lb.

WE ARE *PAYING CASH* FOR DRIED APPLES



W. B. BAYLEY & CO.
EXPORT BROKERS
46 FRONT ST. E. **Toronto**

Seasonable Suggestions

"SPRING CLEANING" is in the air! EVERY REQUISITE in stock at BOTTOM PRICES.—Whitewash, Scrub and Stove Brushes, Brooms, Pails, Washboards, Household Ammonia, etc.

MARMALADE
Seville
"Gilt Edge"
6 lb. Pails, 1 lb. Tins, 1 lb. Glass.

JAMS
Pure Fruit.
"Gilt Edge"
6 lb. Pails, 1 lb. Glass.

YUKON SUPPLIES
Full lines of
Portable Necessaries
WRITE US.

CANNED MEATS
SPECIAL QUOTATIONS
For direct shipment F.O.B. FACTORY.

GEM JARS
Specially Low Prices for
PRESENT SHIPMENT.

THE **EBY, BLAIN CO.,** LIMITED
WHOLESALE IMPORTING AND MANUFACTURING GROCERS.
TORONTO

QUEBEC MARKETS.

MONTREAL, March 10, 1898.

GROCERIES.

THE actual movement in groceries is not quite as brisk as it was a week ago, and jobbers attribute this largely to the impassible condition of the country roads in many sections, which makes it almost impossable for people to get about. Values, with the exception of the decline in sugar, remain much as they were. The change in this staple has checked the tendency manifested by buyers to extend operations, and trade has again shrunk into a small hand-to-mouth business. Syrups continue quiet, and prices rule firm under exceptionally light stocks in first hands. Demand for molasses has been moderately active, and values are quite firm, while offers on new crop for spring delivery are quite steady. Enquiry for canned vegetables from jobbers is noted, and demand for Japan teas also from the same source cause a movement of goods from first to second hands in both these lines. Spices are quite firm in their disposition, also rice, currants and Valencia and California raisins and other dried fruits, the movement of which, however, is only moderate. Green fruits have ruled dull, and the Lenten demand for fish is of the ordinary character.

SUGAR.

The decline in the price of refined granulated both here and at New York last week has dissipated what tendency there was toward improvement, and business has ruled extremely dull. There has been no further change in New York since the recent change, and the same remark applies to the local situation, but it is worthy of note that the market for raw material has ruled steady in London, beets being held, while the price of cane has advanced from 11s. for Java to 11s. 3d., and fair refining from 9s. 6d. to 9s. 9d., 3d. advance all round. Beet has ruled steady at 9s. 3¾d. for prompt and 9s. 4½d. for next month's shipment. Previous to decline demand was quite fair, both for granulated and yellows, but since then refiners complain that it has slumped back into a hand-to-mouth demand. We quote: Standard Canadian granulated, 4⅜c.; Canadian German do., 4 to 4 1-16c.; imported do., 3 15-16 to 4c., and yellows, 3⅝ to 4c., according to grade.

SYRUPS.

Business in syrups has been quiet, but with stocks, in first hands, still very limited and the assortment small, prices are held firm. The fact, however, militates against any improvement in trade, no matter whether buyers show more disposition to operate or not. This they have not done during the past week.

MOLASSES.

The demand for this staple from stock has been more active during the past week, and there is a steady consumptive movement going on that will not take long, if maintained in its present volume, to account for the small supplies on the market. The chief news has been the offer of new Barbadoes to arrive at 8c. first cost, which means 23c. landed, the identical figure at which business in new crop opened at last season. We quote: Barbadoes, puncheons, 28c.; barrels, 30½c.; and half-barrels, 31½c. per gallon; car lots 1c. less, and Porto Rico, 26 to 27c., according to quality.

CANNED GOODS.

Business in canned vegetables moves along quietly, the enquiry from jobbers, for vegetables, during the past two weeks being maintained in a quiet way. Otherwise there is little to report and we quote: Tomatoes, $1.10 to $1.25; corn, 90c. to $1; peas, 90c. to $1.15; peaches, $1.75 to $1.90 for 2's; raspberries, $1.50 to $1.90; strawberries, $1.75 to $2, according to brand and quality; cherries, $2.30; apples, gallons, $2.60 to $2.75; 3-lb.do., $1.10 to $1.20; salmon,

CORKS CORKS

Hand and Machine Cut.

Our factory is now complete and we are prepared to execute orders for all grades of corks. Quality is guaranteed, and you will not be subjected to vexatious delays.

S. H. Ewing & Sons, Importers and Manufacturers, **Montreal**

$1.20 to $1.25 as to brand ; lobsters, $11 ; French sardines, $10.25 to $11 for extra brands, and $8 to $9 for ordinary ; Canadian do., $4.25 to $4.50.

TEAS.

The good enquiry for low and medium grade teas already noted is maintained, further sales of Japan goods amounting to 3,000 packages or so being put through for shipment to United States points. We quote as follows : Young Hysons, 18c. for low grades, 24 to 28c. for mediums and 30 to 40c. for good to finest ; China Congous, 10 to 17c. for mediums and 25 to 50c. for better grades ; Japans, 13 to 17c. for mediums and 28c. for higher grades ; Indians and Ceylons, 17 to 20c. for mediums and 35 to 65c. for higher grades.

SPICES.

Activity in spices has been a feature of the week and prices are rather stiffer than they were for supplies from first hands, though the jobbing range is as last quoted. We quote as follows : Black pepper, 11 to 15c. ; white pepper, 19 to 25c.; pure Jamaica ginger, 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, 25 to 27c.; do. best, 30c.; allspice, 14c.; and nutmegs, 50 to 90c.

COFFEE.

Business in coffee is quiet, and there has been no change in prices to report, the only movement in round lots being some Maracaibo at 11 to 13c. We quote as follows : Maracaibo, 12 to 15c.; Santos, 10 to 12c; Rio, 10c.; Mocha, 25 to 28c., and Java 25 to 30c.

RICE.

There has been no change in the rice market, demand being fair, while prices rule steady. We quote as follows : Crystal Japan, 5c. ; standard B rice $3.50 to $3.75; Patna, $5 to $5.50; Carolina, $6.75 to $7.75 ; choice Burmah, $4 to $4.25, and Java kinds, $4.25 to $4.50.

DRIED FRUIT.

There is no change in currants on spot, and advices from primary markets are firm, noting very small stocks at shipping points. The Lenten demand this season appears to be lighter than usual for these as well as all other descriptions of dried fruit. We quote : Fine Vostizzas, 6½c.; Patras, 6¼c.; choice Filiatra, 6c.; half-cases, do., 5⅞c.; half-bbls., 5⅜c.; fine Provincials, 5⅝c., in half-cases.

Demand for Valencia raisins is of a quiet hand-to-mouth character, and we quote : Off-stalk, 4¼ to4½c.; fine do., 4¾ to 5c. ; selected, 6 to 6¼c., and layers, 6 to 6¾c.

California raisins are moving quietly, and prices rule steady, as follows · 2-crown, 6 to 6½c.; 3-crown, 7 to 7½c,. and 4-crown, 8¼ to 8½c., duty paid on spot.

Prunes are strong, with the larger sizes scarce and firmly held. We quote : California, 5 to 10c.; Oregons, 7 to 9c.; French, 4½ to 5½c., Austrian, 6½ to 7c.

Dates are quoted at 4½ to 5c., as to grade.

Figs rule steady. We quote : Eleme, 10 lbs., 10 to 11c.; case lots, 9c.; 12-oz. boxes, 7½c.; 14-oz. boxes, 9c., and bags, 4 to 5c.

NUTS.

There is no change in nuts, and jobbers here do not appear to be anxious about fresh supplies, having enough to get along with. We quote : Grenoble walnuts, 10½ to 11c.; Marbots, 9 to 9½c.; Tarragona almonds, 8½ to 10c.; shelled almonds, 20 to 22c., and shelled walnuts, 16 to 18c.; Sicily filberts, 7 to 8½c., and pecans, 9 to 10c.

GREEN FRUIT.

There has been more activity displayed in the green fruit market during the week, and it would no doubt be larger were it not for the almost impassable country roads. Oranges have been in larger receipt, and lemons are somewhat easier than they were, declining 25c. a box. Arrivals of pineapples have been heavier, but Canadian onions are scarce, and supplies of cranberries on spot are much reduced. A lot of California vegetables have been arriving daily, and sell fairly well. We quote : oranges, $4 to $5 ; California navels, $3 to $3.50 ; do., seedlings, $2.25 to $2.75; Valencia, $5.50 to $6 ; Florida, $4.25 to $4.35. Lemons, $2 to $2.75; pineapples, 15 to 25c. each, and cranberries, $9 to $9.50 per bbl. for Cape Cod, and $8.50 to $9 for Nova Scotia ; strawberries, 50c.; bananas, $1.75 to $2, and tomatoes, $3.50 per carrier.

DRIED APPLES.

Business in dried and evaporated apples is quiet, and prices are steady at 5 to 6½c. for dried and 9 to 10c. for evaporated.

APPLES.

There has been a quiet trade in apples at $3 to $4.60 per bbl.

FISH.

The demand for fish since our last report has been much better than was generally expected by the trade, consequently an active trade has been done and the movement of all lines is large. Stocks have been greatly reduced, and the prospects now are good for a clearing up of all lines during the Lenten season. The course of prices has been somewhat irregular, as they show an advance on some kinds and a decline on others. Haddocks and cod are ¼ to ½c. per lb. higher at 3 to 3½c. Steak cod are easier at 3½ to 4c. Smelts show a decline of 1 to 2c. per lb. at 2 to 5c. Manitoba dore have advanced ½c. per lb. to 5½ to 6c., while white fish and trout are steady at 6½c., and pike at 3 to 3½c. Frresh herrings are selling at $1.30 per 100 in casks and barrels. Tommy cods are 10 to 20c. per bbl. lower at 80c. to $1.

There has been a fair movement of pickled fish in a small way. The feeling in the market for herrings and B.C. salmon has been stronger, and prices show an advance of fully 25c. per bbl No. 1 green cod are firmer, but No. 2 are quoted 25 to 40c. per bbl. lower. We quote as follows : Green

WANTED— CAR LOTS OATS, PEAS, Rye, Buckwheat, Timothy and Clover Seed. Write or wire stating station, quality, grade and price your station. Terms : sight draft, B.L. attached.

Jos. Ward & Co., Exporters, Montreal.

Your own brand

February to April is the quietest time of the year with us. To keep our hands busy we make the following offer:

In ten case lots and over we will give a special label, printing name, address, and any other matter thereon, **without extra charge**. Apart from the advantage of this special printing, our bird seed values are not equalled by any firm on this continent.

We recommend grocers to handle only our "Cottams" brand, but to those who prefer a label of their own, we shall send samples, prices, and any further particulars required.

COTTAMS SEED ALL WHOLESALERS.

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.

$2.50 per case; 80c. gallon.

THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

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California Navels
California Seedlings
Messina Lemons

Seedlings are now arriving in Good Condition and are taking the place of Valencias. Our Lemons and Navel Oranges were never better.

AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

We attend personally to all consignments of Fruit and Produce.

McWILLIAM & EVERIST

Wholesale Commission Merchants,

25 and 27 Church St., TORONTO, Can.

Telephone 645.

PURE

LARD

is scarce and selling as fast as made. Protect yourself by buying early what you may want for some time to come, and buy the **BEST** of

F. W. FEARMAN

HAMILTON

JUST ARRIVED FROM GERMANY

KNORR'S

Evaporated Soup Tablets, Vegetables Sliced and Granulated Potatoes Beef Bouillion, etc.

Undoubtedly the finest goods on the market. Write for prices.

BALFOUR & CO. - Hamilton

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MOUNT ROYAL MILLS

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POLISHED
IMPERIAL SEETA
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RICES

COWAN'S

Hygienic and Perfection — **Cocoas** and Cocoa Essence

Queen's Dessert, Royal Navy and Perfection — **Chocolates**

Chocolate, Pink, White, Lemon Color — **Icings** A child can ice a cake in three minutes.

Cowan's Famous Blend Coffee is perfection in strength and flavor

THE COWAN CO. LIMITED TORONTO

FIRST QUALITY

Oak Dash Churns

WHITE SPRUCE

Butter Tubs

PARCHMENT

Butter Paper

Also complete lines of Woodenware, Brooms, Brushes, Paper, Paper Bags, Twines, etc.

WALTER WOODS & CO.

HAMILTON.

E. T. STURDEE

Mercantile Broker, Manufacturers' Agent,

ST. JOHN, N.B. ETC., ETC.

Wholesale trade only.

HAMS
BACON
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Choicest Quality

The Wm. Ryan Co. Limited

TORONTO

S. K. MOYER,

COMMISSION MERCHANT

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,

TORONTO, ONT.

Ship Your

EGGS

..to..

D. GUNN, BROTHERS & CO.

Commission Merchants

76, 78 and 80 Front Street East

TORONTO, ONT.

Extra Fancy California, Florida, Mexican, Jamaica and Valencia Oranges, all sizes, good color; Fancy Messina Lemons, Almeria Grapes, Bananas.

HUGH WALKER & SON

Wholesale Fruit and Commission Merchants

GUELPH, ONT.

New Nuts, etc., S. S. Almonds, Walnuts, Filberts, Finest New Dates and Figs, Cranberries, Booth's Oysters in pails, 3's and 5's, Finnan Haddies.

We Guarantee the Quality.

Vimbos
FLUID BEEF.

BEST ---
FOR STRENGTH AND FLAVOR.

THE VIMBOS FLUID BEEF CO., Limited
of Edinburgh and London.

53 St. Francois Xavier Street MONTREAL

cod, No. 1, large, $4 to $4.25 ; No. 1, ordinary, $3.50 ; No. 2, $2 ; herrings, No. 1, N.S., $4.25 to $4.50 per bbl., and $2.25 per half-bbl.; Cape Breton, $4.50 to $4.75 per bbl.; B.C. salmon, $12 per bbl.; No. 1 trout, $4.25 per half-bbl.

The supply of smoked fish on the market is small, for which the demand is fair and prices are firm. Haddies are selling at 5½ to 6c. per lb.; new Yarmouth bloaters, at $1.25 per box, and smoked herrings at 10c. per box.

The feature is preserved fish has been the improved demand for boneless cod, which are scarce, and prices have advanced ½c. per lb. to 5 to 5½c. Dressed codfish are unchanged at $4.25 per case of 100 lbs.; dried cod, at $3.50 per 100 lbs., and boneless fish at 3c. per lb.

SALT.

Unchanged. We quote : Coarse Liverpool, in 165-lb. bags, 38 to 45c., and Trepani, $1.10 per bag of 215 lbs.

COUNTRY PRODUCE.

EGGS—There has been a rather sharp decline in the egg market, under largely increased receipts, and prices now are 3 to 4c. per dozen lower than they were at last writing, the range now being 16 to 17c. There is a fair demand at the decline.

POULTRY—The soft weather has practically wiped out the receipts of poultry, and prices are nominal.

BEANS—There was no change in beans. The demand is limited at 75 to 80c. for primes and at 85 to 90c. for choice hand-picked per bushel.

HONEY—A small business was done in honey at about steady prices. We quote : White clover, 12½c.; dark clover comb, 10 to 10½c., and dark, 7 to 8c.

POTATOES—The demand for potatoes is fair, and prices are unchanged at 60c. per bag, in car lots, and at 70 to 75c. in a jobbing way.

PROVISIONS.

There has been an easier feeling in provisions, and pork is 50c. per bbl. lower. We quote : Canadian pork, $16 to $16.50 per barrel ; pure Canadian lard, in pails, at 8 to 8¼c., and compound refined at 5½ to 5¾c. per lb.; hams, 11½ to 12½c.; bacon, 12 to 12½c. per lb.

FLOUR, FEED AND MEAL.

There was an improved demand for flour to-day from both local and country buyers, and trade, on the whole, was rather more active with no change in prices to note. We quote: Winter wheat, patents $4.75 to $5 ; straight rollers, $4.60; bags, $2.25 to $2.30; Manitoba strong bakers', $4.90; Manitoba spring patents, $5.30; Hungarian patent, $5.40, and Glenora strong bakers', $5.

The oatmeal market was firmer this week at $4 per bbl., and at $1.95 per bag for rolled oats.

GRAIN AND FEED.

In sympathy with a further decline in prices for oats in the foreign market there was an easier feeling locally, and the outside bid obtainable from shippers were 33½c., and holders asked 34c. ex-store. Peas were unchanged at 66½ to 67c. afloat, May delivery. Buckwheat was quiet at 42½c. store. Ontario wheat in car lots along the line sold at 87c. for red and at 85c. for white.

The tone of the feed market was firm and demand was good, but supplies are limited. We quote: Ontario winter wheat bran, $14; shorts, $16 per ton in bulk ; Manitoba bran, $15, and shorts, $17 per ton, including bags.

A fair trade was done in hay to-day, there being a better demand for small lots at firm prices. We quote : No. 1 at $10.50, and No. 2 at $8 to $8.50 per ton in car lots.

CHEESE AND BUTTER.

CHEESE—Cheese exhibits no change, and there is little indication of any improvement in the near future. The Englishmen evidently have all the cheese they want for the time being, and if there was any disposition to advance bids by buyers on the other side, the consignments that are going forward



THE "ARMEDA"
Tea-Packing Machine

Patented in Canada, Oct. 16, 1897.

The simplicity of this machine does not require any description. A glance at the cut shows all the parts so simple that any person can understand it. The action is quick, **a smart boy can pack from 10 to 12 packages a minute,** and does not require to change every half hour, as is the case with other machines.

Write A. H. CANNING & CO., 57 Front St. East, Toronto, Canada,
FOR DESCRIPTIVE CIRCULAR AND PRICES.

Fix this fact in your mind.

Nearly every important retailer in Canada to-day has



Miller's Paragon Cheese

IN STORE.

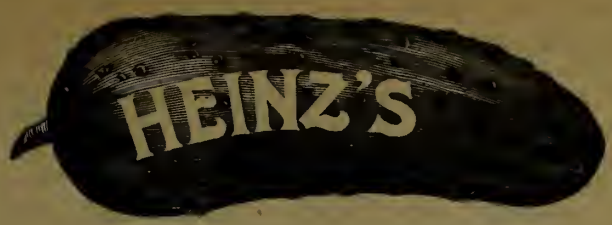
WHY ? *The cheese is perfect.*
The pots the prettiest.
The goods always satisfactory.

And we do not use our pots the second time as some makers do.

T. D. MILLAR CHEESE CO.

INGERSOLL, ONT.

Agents... FRANK MAGOR & CO. - Montreal.
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Pickles.

A SAVORY BIT.

Add Heinz's India relish to a ham or cheese sandwich and you have it.

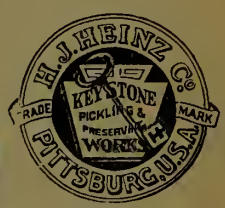
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Tomato Chutney **Evaporated Horse Radish**
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Baked Beans with Tomato Sauce

For sale by
H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.

MEDALS--
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The GENUINE always bear this Keystone trade-mark.



would check it. The latest that we hear of is a lot of 5,000 boxes fall cheese that have been carried for country speculators. The bankers in this case have got tired and are sending the goods over in the hope of a turnover on the other side. As to spot values at present, they are purely nominal, but it is doubtful if a buyer could fill an order for finest on the market at present inside of 8c.

BUTTER—Butter continues strong, with the demand in excess of the supply. As a result, prices are very firmly held, and strictly finest creamery is difficult to obtain at any price. There were sales to-day at 19½c., and further lots are understood to be under offer at the same price. Exporters are in the market also, and willing to pay 19c., but as the local jobbers pay an advance on this, they quite naturally get the goods. Dairy goods share in the strength of creamery, western dairy in 35-lb. tubs selling at 17½c. to-day. Roll dairy fetched 16 to 16½c.

MONTREAL NOTES.

The price of Canadian pork in this market is 50c. lower per bbl. than it was a week ago.

Cables on cane stock from London this week are 3d. higher than they were at the time of last writing.

The decline of 1-16c. in the price of sugar has checked the tendency toward improvement in demand apparent last week.

There has been a sharp decline of 3 to 4c. per dozen in the price of fresh eggs as a consequence of largely increased receipts.

First offers on new crop Barbadoes molasses are equal to 23c. landed in Montreal, which is the identical figure at which the staple opened last spring.

Demand from the United States for medium grade Japan teas continue, and another batch of 3,000 packages have left this market to go in that direction since last week.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., March 9, 1898.

THERE has been a pretty general complaint in all lines of trade that the very bad roads, owing to heavy storms in February, have restricted the volume of business for several weeks, but the outlook is now satisfactory. The banks report that paper was well met on the 4th. They never admit that it is not well met, but from their general tone it is inferred that they were well satisfied on this particular settling day. Still, the conditions which operate in the direction of better times west do not obtain to the same extent here. We are farther from the centre of Klondyke influences ; we buy, and do not sell wheat and other grains, and the lumber industry is certainly not in a prosperous condition at the present moment. It is also true that the price of farm products is only fairly good. Under all the circumstances, therefore, it is gratifying to know that general business continues on a sound basis, and that there is an undoubtedly hopeful feeling as to the future. There have been some fluctuations in prices since last report, and the firmness in a few lines has been further accentuated.

OILS—There has been, as noted last week, an advance of 1c. in American oil. The rest of the list is unchanged. We quote : Best American burning oil, 20 to 21c. Canadian water white, 17 to 18c.; Canadian prime, 15 to 16c.; cod oil, 26 to 28c.

SALT—Business is quiet, stocks ample, and prices steady. Coarse, 40 to 45c.; Liverpool factory-filled, 85 to 95c.; Canadian fine, $1 to $1.10 per bag; 5-lb. bags in bbls., $3 to $3.25; 10-lb. bags, in bbls., $2.85 to $3; butter and cheese salt, bulk, $2.50 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartoons, $2 per case of 2 doz.; rock salt, $5 to $6 per ton.

CANNED GOODS—The firmness in canned goods, noted a week ago, is even more pronounced, with stocks light. In other lines

there is only a small movement and prices are steady. Oysters and peaches have a wide range as to quality. We quote: Corn, 90c. to $1; peas, $1 to $1.10; tomatoes, $1.35 to $1.45; gallon apples, $2.65 to $2.75; corned beef, Canadian, $2.35 to $2.50; American, 2-lb. tins, $2.50 to $2.75; 1-lb. tins, $1.45 to $1.50; oysters, 2's, $2 to $2.25; 1's, $1.40 to $1.50; peaches, 3's, Canadian, $2.40 to $2.75; 2's, $1.50 to $1.85; American, 3's, $2 to $2.25; pineapple, $2.25 to $2.50; fruits in glass, $4 to $4.25; salmon, $1.10 to $1.20; ditto, flats, $1.25 to $1.30; lobsters, $2.50 to $2.60; haddies, $1.00 to $1.10; clams, $4.50 for 4 doz.; chowder, $2.50 to $2.75 for 2 doz,; scallops, $5.50 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.

GREEN FRUITS.—Valencia oranges are coming in more freely and are marked lower. Florida and Dominica are out of the market, but Californias are in supply. Malaga grapes are out, and the few Cape Cod cranberries in sight are higher. Choice apples are scarce. We quote: Lemons, $3.50 to $4; Valencia oranges, $5 to $5.50; do. California $3 to $3.75; navels, $3.75 to $4; Jaffa oranges, $4; apples, $2.50 to $4; bananas, $1.75 to $2.25; Cape Cod cranberries, $12 to $12.50 per bbl.

DRIED FRUITS—Currants are firm, stocks moderate and demand good. There is little doing in raisins. Evaporated apples are scarce and firmer. California evaporated fruits, as before noted, are a feature of the market. Dried apples are quiet. Prunes are in fair demand. We quote: Valencias, 5 to 5½c.; California L. M., 3-crown, 6½ to 6¾c.; London layers, $1.40 to $1.50; Imp. cabinets, $1.75 to $1.80; black baskets, $2.25 to $2.30; Dehesa layers, $2.50 to $2.75; currants, cases, 6¼ to 6½c.; bbls., 6 to 6¼c.; cartoons, cleaned, 8 to 9c.; bulk, cleaned, 7 to 8c.; prunes, boxes, 4½ to 9c.; dates, 4 to 5c.; dried apples, 6 to 7c.; evaporated apples, 10¼ to 10½c.; onions, $2.50 to $2.75 per bbl.; cocoanuts, $3.50 to $4 per 100 lbs.; figs, 8 to 10c.; Sultana raisins, 9 to 10c.; Malaga loose muscatels, 3-crown, 6½ to 6¾c.; 4-crown L. M. Californias, 7½ to 7¾c.; seeded muscatels, 1-lb. cartoons, 11 to 12c.; new Valencias, layers, 6¼ to 6½c.; citron peel, 18c.; lemon peel, 12c.; orange peel, 13c.

SUGAR—Business continues quiet and the market here remains firm. We quote: Standard granulated, 4½ to 4⅝c.; second grade, 4¼ to 4⅜c.; yellows, 3½ to 4c.; Paris lump, 5¾ to 6c.; powdered, 5½ to 5¾c.

MOLASSES.—As noted last week, the market is easy, as new stock is shortly due, some new Demerara having already arrived. We quote: Barbadoes, 24 to 25c.; Porto Rico, 27 to 31c.; New Orleans, bbls., 28 to 32c.; Antigua, 22 to 23c.; St. Croix, 20 to 22c.; new Demerara, 35 to 36c.

DAIRY PRODUCE, ETC.—Eggs are lower and tending easier. The butter market is unchanged. It is difficult to get a really choice article in dairy butter, but there is an abundance of inferior grades. Creamery has a steady sale at unchanged prices. Cheese is steady, with stocks light. We quote: Dairy butter, 15 to 18c.; creamery, 18 to 20c.; prints, 20 to 22c.; cheese, 9½ to 10c.; eggs, 15 to 17c.

FISH—The dealers have found it hard to get frozen fish of good fresh quality and have been unable to fill all outside orders. The season is, of course, drawing to a close. The Lenten demand for dry and pickled fish has improved, and with light stocks, a good trade is anticipated. The market is firmer. We quote as follows: Large cod, $3.25 to $3.50; medium, $3.10 to $3.25; pollock, $2 to $2.10; Grand Manan pickled herring, $1.75 to $1.85 per half-bbl.; smoked herring 6½ to 7c.; Canso, pickled, $5 per barrel; boneless fish, 3½ to 4½c.; cod, 6 to 7c.; frozen cod and haddock, 2 to 2½c.; smelts, 4 to 5c. per lb.; finnan haddies, 4 to 4½c.; lobsters, small, 3 to 5c.

PROVISIONS—The market has shown increased firmness. Mess pork is in light supply and local packers are asking full prices and holding on. Plate beef is also higher in this market. We quote: Clear pork, $15.75 to $16.25; old light do, $14; mess, $15; prime mess, $12 to $12.50; plate beef, $14 to $15; extra plate, $15 to $15.75; hams, 11 to 12c.; rolls, 9½ to 10c.; pure lard, 8 to 9c.; compound, 6½ to 7½c.

FLOUR, FEED AND MEAL—The firmness in the market continues. The local millers of corn were out of grain for a time, and there was a scarcity of meal to fill orders last week, but there is now no difficulty. Feed is reported very hard to get. We quote: Manitoba $5.90 to $6; best Ontario, $5.10 to $5.15; medium, $4.85 to $4.95; oatmeal, $4.10 to $4.25; cornmeal, $2.10; middlings, bulk, car lots, $19 to $20; bran, do, $16.50 to $17; hand-picked beans, $1 to $1.10; prime, 95c. to $1.00; barley, $3.25 to $3.35; round peas, $1.25; split peas, $3.60 to $3.75; yellow eye beans, $1.75; oats, 39 to 40c.

ST. JOHN NOTES.

The new I.C.R. freight tariff has caused great dissatisfaction all along the line, owing to the increase in local rates for short distances. There is much complaint, as it affects the business in milk, live stock, lumber and general produce shipped from country points to this or other provincial centres.

The Cushing Sulphite Fibre Co. is seeking incorporation. Leading local merchants and manufacturers comprise the directorate. The capital is to be $500,000. They hope to have a large pulp mill built here during the summer.

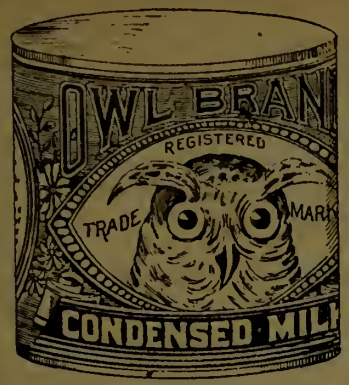
New Brunswick will be strongly represented at the Sportsman's Fair in Boston, the purpose of the exhibit of specimens of game, photos of scenery and the distribution of literature being to attract American tourists and sportsmen in larger numbers to this province.

The council of the board of trade has been giving some attention to the question of developing trade with the Bahamas. The only hope of such a trade would be in getting inward cargoes of fruit through to the west in good condition, as this market is not large enough.

THE DUTY OF WEALTH.

THE following is an extract from an address delivered by Prof. Goldwin Smith before the students of Cornell University:

"Accumulated wealth, the result of rapid development, is a feature, some think a dangerous feature, of American society. Wealth must do its social duty. To say that it must pay ransom for its existence, when it has been fairly made, is to give the signal for social plunder. But it must do its duty. It must show that it is useful to society. Every man who has a heart must be touched by inequalities of the human law. We can not be surprised if those whose place is the lowest want to equalize, even by measures of violence, mistaken and ultimately suicidal as such measures are. There is no use any longer in talking about definite ordinance of compensation for Lazarus in the next world. But wealth must show that it is useful. Useful it may be. Inequality, to a certain extent, seems to be a condition of progress. In China you have a dead level, only one man in 10,000, as we are told, being above manual labor. There is nobody with leisure or means to start anything, or try anything, and the result is stagnation. If wealth is to be spent in the ostentation of luxury, the sight of which makes poverty doubly bitter, in aping European aristocracy, in buying European titles, or admission to European courts, there will be a crash, and there ought to be! That all American millions are not so spent, this hill covered with monuments of munificence bears noble witness. The best men, we are told, that is those who are best fitted to serve the state, are excluded from politics. It may be so, though perhaps there is sometimes among men of refinement rather too much fastidiousness and too much love of ease. But if a man cannot be eminent in political life, he may be eminent in social and municipal life; he may be a good and great citizen."



Guaranteed to keep in any climate.

RIGHT NOW

is the time to order. Delay is dangerous. The Spring rush will be on before you know it, and then where will you be if you haven't **Owl Brand Condensed Milk** in stock? You are sure to be asked for it. You know as well as your customers do the many points of excellence it alone can claim. Remember, it is guaranteed to keep in all climates.

The Canada Milk Condensing Co. - . Antigonish, N.S.

THE DOMINION BANK

Capital (paid-up).....$1,500,000
Reserve Fund..... 1,500,000

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The "Grocer's Standard" is the Favorite.

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LYTLE'S TOMATO CATSUP TOPS THE MARKET

Hundreds of enterprising grocers sell it. **DO YOU?** It is prepared from sound, ripe fruit and best quality spices and seasoning, by

T. A. LYTLE & CO.
Vinegar Manufacturers **TORONTO**

ST. JOHN VALLEY CANNED CORN.

The finest packed.
Unbleached, pure and wholesome. . .

Wholesale agents:

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Extra Choice

Hams Bacon
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PARK, BLACKWELL & CO. Limited
Pork and Beef Packers,
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BUY

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THE BEST MADE

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CHOICE QUALITY.
NOW IN STORE.

PERKINS, INCE & CO.
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Quality **Equality**

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EASILY THE BEST.

Uniform Reliable
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Supersedes all ordinary

Coffees

Todhunter, Mitchell & Co.
Coffee Specialists.

Roasting by Patented Process.

MANITOBA MARKETS.

WINNIPEG, March 5, 1898.

THE weather continues phenomenally fine and mild; in fact, Winnipeg streets are rapidly clearing of snow.

Business is good, sales being much larger than this time last year, but there is no boom on. Those who think Winnipeg is doing a great grocery business because of the Yukon trade are laboring under a mistake. A good deal of outfitting is done here, but it is more in the line of clothing than in groceries. Of course, numbers buy everything here, but still, the large majority buy supplies of this kind at point of embarkation, if they are going by Dyea, and at Edmonton if they take that route. Edmonton is undoubtedly enjoying a rushing trade in all lines of supplies for the north, as the number who prefer that route seems daily to increase. All the accounts of sickness, scarcity of food, and sufferings of all kinds that come from the Yukon seem to have not the slightest effect on the steady stream of travel in that direction. Special tourist cars go through daily. The mild weather tends to increase the supply of both butter and eggs, but so far neither market has weakened. The stock and book debts of George Craig & Co.'s departmental store will be offered for sale on the premises on Tuesday. The stock of groceries and glassware is valued at $1,299.22. As previously stated, the failure is a bad one, and will no doubt put a damper on departmental stores here for a time at least. The railway war of rates, that has been so widely discussed in the daily papers, goes merrily on, and at present no one is prophet enough to predict the end. Meantime many people are taking advantage of the opportunity afforded for cheap travel. Wheat has been selling on the Winnipeg market at 90c. during the week, but is down to 88c. to-day. This high figure is given by the milling companies, and is likely to continue as long as the present price of flour is maintained.

CURED MEATS—The market continues firm, with no change in price, with the exception of a ½c. drop on breakfast bacon. It is likely, however, that as soon as the spring offerings of domestic hogs are received that the market may weaken. We quote: Smoked hams, 11½c.; breakfast bellies, 11c.; backs, 10c.; square cut shoulders, 8½c.; spiced rolls, 9c.; dry salt long clear, 8¼c.; smoked ditto, 9¼c.; dry salt shoulders, 8½c.; dry salt boneless, 8½c.; backs, 8½c.

BUTTER—Supply of dairy is increasing, while the indications are that creameries will open much earlier than last year. We quote: Creamery butter, 21 to 22c. per lb.; round lots fresh-made dairy, 15 to 16c. There is a slightly weaker market for dairy.

EGGS—Supply is increasing quite rapidly. Strictly fresh gathered are worth 17c. Limed eggs, of which there are considerable stocks, 10 to 12½c.

FISH—Salt fish is in fairly good demand, but dry salt fish is very quiet nothwithstanding Lent. The supply of fresh frozen fish on this market is both good and cheap, and this decreases the sale of the dry salt article.

GREEN FRUIT — The situation remains unchanged. Really first-class apples are scarce while doubtful stocks grow harder to dispose of. Oranges are plentiful and of a fair quality although the rinds are thickened by the frost in California. They run from $3.75 to $4 per case, according to size. Lemons grow better as the season advances, they also sell at from $3.75 to $4. Bananas are a first-class sample and are now coming in more freely. Price from $2.50 to $3 per bunch, according to quality. Really good Malaga grapes are out of market. Southern celery is still coming in freely and finding a ready market at from 50 to 75c. per bunch, according to the sizes.

EVAPORATED FRUITS—This market is unchanged since last writing, except that dried apples are a little higher; they appear to be going out of sight. The prices run from 6¾ to 7½c. per lb., according to quality. Offerings are comparatively plentiful, but sale is slow, owing to the high price. Evaporated, 10½ to 11c., with market quite firm; apricots, demand quite active, price 10c.; peaches, fancy peeled, 17 to 18c., market quiet; do., unpeeled, moving very slowly at 10c.; pears, fancy halves, 10½c., with demand very limited. Plums are in fair demand at 9½ to 10½c., according to quality. Prunes are fairly active, and prices run from 4½c. for 50-lb. boxes to 9c. for large in 25-lb. boxes. The supply of small prunes on hand is fair, but offerings are very light.

CANNED GOODS—Very firm, with higher prices. Canned tomatoes are now selling at $3.10, and dealers are not at all keen to dispose of stocks at that figure. There is also a very sharp advance in corn, peas and beans. Corn, $2.10 to $2.20 per case, with the demand limited owing to price; peas, $2.20 to $2.25; beans, $1.75 to $2. Pumpkin remains unchanged at $2 per case.

CANNED FRUITS—Demand has increased slightly, and will continue to grow from this date. The only change of price is an advance in strawberries and raspberries; strawberries, $3.40 to $3.50; raspberries, $2.75 to $2.85. California canned fruits are not much in demand.

RICE— Japan still very scarce, very moderate quantities moving at 5½c. Somewhat larger quantities of Rangoon and "B" at 4¼ to 4¾c.

CEREALS — Oatmeal firm and slightly higher. Rolled oats, $1.85 to $1.90 per sack; 95c. the ½-sack, and 50c. the ¼-sack. Cornmeal, $1.25 the sack; 65c. the ½-sack.

COFFEE—The usual demand for roasted Mocha and Java, but Rios are very slow and dull owing to the very large quantities purchased by consumers at the low figures obtaining last fall. Prices, 9½ to 10c.

"Our sales of 'Ludella' Ceylon tea are steadily increasing, orders coming in by every mail," say H. P. Eckardt & Co.

SITUATION WANTED.

A YOUNG MAN FROM QUEBEC, WITH 8 years' experience in wholesale and retail grocery business, speaking French and English, wants a position now, or next May, as traveller or clerk with good house at Montreal; First-class references. Apply, Box L, CANADIAN GROCER.

TENDERS.

INDIAN SUPPLIES.

SEALED TENDERS addressed to the undersigned, and endorsed "Tender for Indian Supplies," will be received at this office up to noon on THURSDAY, 7th April, 1898, for the delivery of Indian Supplies, during the fiscal year ending 30th June, 1899, at various points in the Northwest Territories.

Forms of tender, containing full particulars, may be had by applying to the undersigned, or to the Indian Commissioner, Winnipeg. The lowest or any tender not necessarily accepted.

This advertisement is not to be inserted by any newspaper without the authority of the Queen's Printer, and no claim for payment by any newspaper not having had such authority will be admitted.

J. D. McLEAN,
Secretary.

Department of Indian Affairs,
Ottawa, February, 1898. (14)

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.



REMINGTON

New Models for 1898 are the

Improved No. 6 and the New No. 7

PAMPHLETS ON APPLICATION

EDISON'S MIMEOGRAPH--A new Duplicating Device. 1,000 or more copies from one original. Circulars produced ⅓ cost of printing.

Chas. E. Archbald
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Lithographing and Printing A SPECIALTY.

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL—COMFORTING

COCOA

In labelled Tins. 14 lb Boxes.

Special Agent for the entire Dominion, **C. E. COLSON, Montreal.** In Nova Scotia, **E. D. Adams, Halifax.** In Manitoba, **Buchanan & Gordon, Winnipeg.**

APPLES
APPLES

The Demand for **Green Apples** in Great Britain, being far in excess of the supply, the buyers, there, have turned their attention earnestly to **Canned Apples,** and there is now a brisk inquiry for them.

The total shipments of Green Apples to the British Isles, for the season, up to the 28th February, were 809,553 barrels, as against 2,649,647 barrels, for the same time in 1897, a deficiency of 1,840,094 barrels, which must be made up with **Canned Apples.**

We have made a large shipment of gallon **Canned Apples** to **Liverpool** last week, and we have yet a much larger lot booked for shipment in a few days.

Canned Apples are the best stock you can buy to-day.

We quote them as follows:

LAKEPORT,	gallons, in any quantity	**$2.60 F.O.B. Montreal**
RED CROSS,	gallons, in 25 case lots	**2.40 F.O.B. Port Hope**
BELLEVILLE,	3 lbs., in any quantity	**1.00 F.O.B. Montreal**
RED CROSS,	3 lbs., in 10 case lots	**.90 F.O.B. Port Hope**

HUDON, HEBERT & CIE.

MONTREAL.

AN OLD-TIME VILLAGE STORE.

HERE is a reproduction of a show card which Chase & Sanborn are distributing to Canadian retailers who handle coffee. It is taken from a celebrated painting by Abbott Graves, and represents one of the old-time village stores that served the wants of our grandparents with admirable efficiency. The picture contains some familiar characters, peculiar to every section. The grocer himself is busy at the scales, but the customary group sits around the hot stove, expectorating, whittling, discussing, dark side in every argument. He is the man who always says "I told you so."

Let us not leave out the mild, modest member of the party, sitting on the tub. He listens to everything and agrees with it; he is found on all sides and sees no reason to differ from anybody.

The long wooden bench or settle is very characteristic of the old village grocery. It was as necessary to successful trade as pleasant words and full weight. In this was shown the hospitality of the proprietor, and to this bench, loafer, customer or councillor frequent visitor. The grocery store served as substitute. Tidings from far and near, and information about village affairs in particular, were obtained at this headquarters of gossip and rumors.

Then there was the human touch of personal acquaintance; under the searchlight of this grocery-store scrutiny, every man in the town stood on his merits. Kind, neighborly qualities were encouraged, and selfish, mean traits were not in favor.

We owe a great deal to the old-time grocer. Let us always gratefully remember



with now and then a solemn pause of silence as though their brains required rest.

There is the "judge" with his two canes, whose reputation for wisdom is firmly established. Rarely does he open his mouth to say anything, but his nod or his monosyllabic comment is received with deep respect.

Next to him on the settle is the great talker of the town, an oracle on every subject. No topic is too high, none too small for his attention. His knife and his tongue are in constant use.

On the opposite side of the stove, rocking his chair for emphasis, is the great objector. Nothing quite suits his critical mind, and he never fails to introduce the doubt, defect, or was welcome. Rarely was it entirely vacant. Such is the surface picture. But there is a deeper view. The grocer opened his doors not only to customers and goods, but to ideas. The gatherings at his store ranked in importance next to the town meeting; they prepared the way for the settlement of public questions. In this humble room the citizens of all parties exchanged views on national and domestic affairs, minds were sharpened, thoughts broadened and convictions tested. No subject escaped consideration, from fore-ordination and grace to the duties of the pound-keeper; theology, politics, adventures, farming, history, reforms —all came in for frank handling.

In those times the newspaper was an him, working so faithfully in the day of small things, and exerting an influence, far beyond his business, over the whole community.

GREAT SCHEME.

Watson—Now is your chance, old man, to get in on the ground floor of my new company. Stock is sure to be at a premium before the month is out.

Bjenks—What's your scheme?

Watson—Company organized to stand by when the returning Klondykers shake the dust of Alaska from their feet, and gather up the dust and smelt out the gold in it.

CADBURY'S CHOCOLATES

ARE SIMPLY DELICIOUS AND ARE PACKED SPECIALLY FOR CANADIAN MARKET.



CADBURY'S COCOA

(Absolutely Pure)

AND MEXICAN CHOCOLATE HAVE AN ENORMOUS SALE ALL OVER THE WORLD.

Agents: MESSRS. FRANK MAGOR & CO., 16 St. John St. MONTREAL

CLERKS AND CONSUMPTION.

AS a medical man, I know that the real cause of the hundreds of cases of consumption among shop assistants is the long hours. With shorter hours the mortality would be decreased tremendously. Doctors all know that a man may breathe foul air for a few minutes or a few hours a day without serious harm resulting; for the reason that the lungs possess—to speak simply—a power of washing themselves. If they are impregnated by dust and dirt to a certain extent they can throw off this impediment and become as good as new. But this can happen only when they are subjected to foul air for a short time—as in the case of a working man who may work in an iron foundry, and swallow floating particles from 7 to 12 in the morning. Then he goes out into clear air for a portion of an hour, and at 6 o'clock leaves the injurious atmosphere behind him for good.

Shop assistants have not these advantages.

Take drapers' shops as an example. The shops where long hours prevail are mostly ill-ventilated. In the winter this ventilation is doubly bad. Now the young man must stand behind his counter twelve or fourteen hours each day. Standing is an excellent exercise; but when other muscles besides those of the legs are not put proportionately into force, then the result is impaired health.

All day he is tearing or cutting calico, prints, woolen goods and other articles of wear. Every time he performs this operation, obnoxious particles are intermingled with the atmosphere to the number of hundreds of thousands. In the case of some prints and cretonnes, the ingredients used for coloring are deadly poison. Cheap calicoes are stiffened with lime, which may be observed in a white layer on the counter after any length is torn off.

This lime is taken up by the air and is breathed into the lungs. The badness of the air causes him unconsciously to take shorter breaths. The result will then be that a part of the lung—generally the top of the right lung—is not inflated for days, but a former unexpelled piece of dust has settled there. The lung by disuse has grown weak, the particles of lime and other injurious matter increase; then bacilli of consumption enter.

We all breathe consumption germs every day of our lives, but unless the lungs are in a bad condition they have no effect on us. In case, however, the lung is weak in a certain spot, it becomes condensed, as we say. After this it is only necessary for the young man to exert himself more than usual for the disease to commence in real earnest.

In the pawnbroking trade consumption is frequently the result of direct contagion. Many articles placed in pawn simply swarm with bacilli. The presence of these germs in the air already vitiated soon results in consumption if the lungs are weak.

In the tailoring trade floating particles of woolen goods dyed with poisonous materials are drawn into the system. Grocers' assistants go into consumption from quite different causes, and in their case the mortality is much less than in the other three trades I have mentioned.

Colds are their chief enemies. The air they breathe is comparatively pure, and even if it were not, they have more genuine exercise than drapers' or tailors' assistants.

Efforts to reduce the number of deaths from consumption among young men and young women in shops can never be radically successful until the hours are shortened to a length proportionate to those worked by the working man.

But assistants may do a little by always paying attention to ventilation, by breathing through the nose, and by light dumb-bell exercise.

Consumption is a terrible disease, and can attack one from the seventeenth year to the twenty-seventh. It may be prevented by careful gymnastics. But the assistant should never think that he has escaped this disease until he finds comparatively easy employment; for so long as he works for fourteen or fifteen hours a day in bad air he is liable to contract the insidious and deadly disease. —Answers.

WOULD YOU PAY anything to get new trade?

From 3½ to 5 per cent. on the actual increase would not be an expensive proposition, would it? You would be glad to pay $1.12 to get a new customer for $25.00 worth of goods. It would be a good investment. And if you should pay the $1.12 to the customer in the shape of a handsome clock, it would be a good advertisement too, because every time he looked at the clock he would be reminded of your store. That's the premium plan in a nutshell. It's the plan that has made successful merchants by the hundreds in the United States, but has never been very widely adopted in Canada. If you're the first one in your town to use it, you get the benefit of the novelty.

Orders taken for Fall delivery of novel and attractive imported advertising specialties. Write for our special lists.

For a starter order the **Star Assortment.** Twenty-four handsome, bronze-finished clocks, in six different patterns, cost you only $27.00, F.O.B. Toronto. Gives you twenty-four permanent, **always bringing business** Ads. We will send you circular illustrating the assortment if you wish.

THE REGENT MFG. CO. 182-184 Wabash Ave. CHICAGO, U.S.A.

73 BAY STREET, TORONTO—CHAS. EDWARDS, MANAGER.

THE QUALITY OF BRITISH SALT.

WHILE shipments of salt from Liverpool have declined from 994,726 tons in 1887 to 591,202 tons in 1897, being handicapped by an unavoidable river freight from the works in Cheshire ; by most burdensome tolls upon the river Weaver, amounting to more than 16 per cent. on the works' price of common salt ; and by heavy dock dues in Liverpool, three times as high as those imposed in the competing port of Middlesbrough ; it must not be supposed, says a well-known expert, that this trade has all been lost to the country at large. The development of salt fields in other parts of Great Britain, near ports where the authorities are more accommodating than in Liverpool, has been one important factor in diverting the salt trade from the river Mersey. Of course it has not been the only factor, because salt fields have been extended in other parts of the world, and England has to face in this respect competition of a severity which did not exist ten years ago.

The one point upon which the British salt trade may fairly congratulate itself to-day is the very marked improvement in the quality of English salt, which has been brought about since the formation of the salt union. The importance of this feature for many industries, and notably for the fisheries of the world, can scarcely be exaggerated, and it is sincerely to be hoped that fishery authorities throughout the universe will draw the attention of those most closely interested to the necessity of using the pure, clean product of Great Britain if they wish to maintain their place in the world's markets. In 1887 Liverpool sent to the United States of America 169,195 tons of salt. In the year just expired the total amounted only to 91,723 tons—a terrible decline.

It is at all times difficult for England to compete with the salt works of America on their own continent, and this difficulty is turned almost into an impossibility by the fact that the Government of the United States, in the year just concluded, placed upon common salt a duty amounting to 150 per cent. of its cost at the works in Cheshire. Shipments to India have been somewhat higher than in 1896, though they are 127,000 tons behind the shipments from the Mersey ten years ago. Sixty-two thousand tons of this deficit can be traced to shipments from Middlesbrough, but the balance has for the time been lost to British trade. Other distant markets do not call for any special observations at the present moment, but it has unfortunately to be recorded that, in view of the comparative failure of the Scotch fisheries in 1897, shipments from the Mersey to Scotch ports declined by nearly 22,000 tons. The growth of competition renders it imperative to seek for fresh outlets and to try for new markets. It is to be hoped that our Government, in its commercial negotiations with other powers, will recognize the importance of leaving no stone unturned to break down barriers to trade and to open up those markets which at present exclude us to a free and unrestricted exchange of commodities.—British Trade Journal.

CIVIL SERVANTS' SALARIES.

LAST week a deputation representing the different grocers' associations of Canada waited on the Ottawa Government.

President W. H. Marmion and Mr. J. G. Gibson represented the Toronto Retail Association, President J. Scanlan and Treasurer Dixon the Montreal Retail Association and S. J. Carter, of Carter, Galbraith & Co., and L. E. Geofrion, of L. Chaput, Fils & Co., Montreal, the wholesalers.

The deputation was met by the Premier, Sir Wilfrid Laurier, Sir Henri Joly de Lotbiniere and the Hon. Sidney Fisher, to whom was presented the petitions of the associations throughout Canada in regard to the garnisheeing of civil servants' salaries and in regard to levying fees upon the retail merchants for the inspection of weights and measures.

The Ministers stated that R. J. Richardson, member for Lisgar, Man., had a bill in regard to the garnisheeing of civil servants' salaries of the nature desired by the association now under way, and that when it came up before the House it would receive careful consideration. The principal objection to the bill was that heads of departments would be put to much trouble by garnishee proceedings.

Mr. Dixon, of Montreal, answered this objection by citing the cases of the C.P.R. and G.T.R. companies, which had issued an ultimatum to their men that a second garnishee proceeding would mean dismissal. Since this had been issued practically no trouble with garnishee proceedings had been experienced by the officials of these companies.

In regard to the inspector of weights and measures, nothing definite was promised, though Sir Henri Joly, in whose department this work is done, promised the matter would be thoroughly looked into.

The deputation are entirely satisfied with the result of their interview, and with the treatment accorded them by the Ministers of the Crown.

The Eby, Blain Co., Limited, have two lines of domestic marmalade and jams, which are favorite sellers with the trade, announcement of which appears in this issue.

THE QUESTION OF HAY CHEESE.

THE question of fodder or hay cheese is always an important subject previous to the opening of a new season. This year, owing to the unprecedentedly low level to which the price of cheese has been forced, it is more vitally important than ever.

With old cheese, almost impossible to sell for 8c. for export at Montreal, it stands to reason that if the factorymen, as they have done before, start in and manufacture a heavy output of this pasty, undesirable stuff, that matters are going to be even worse than they are. That they are bad enough now in all conscience, the fact that holders are willing to sell cheese which cost them 9½ to 9¾c. at 8c. per pound, and glad to do so, plainly shows.

If there are heavy offerings of fodder make the congestion of the market will be accentuated ; and there is no telling how much lower prices will go.

The Montreal Butter and Cheese Association, at a meeting held on Friday last, adopted the following resolution in connection with this matter :

Whereas the price of finest cheese to-day is lower than it has been at this period of the year for the past twenty seasons, the market being in a most stagnant state, the supply exceeding the demand ; therefore it would appear that there is an over-production of this article, and

Whereas it is a fact that the consumption of cheese does not relatively increase with the gain in population in the same ratio as butter, and

Whereas the butter market to-day in Canada, the United States, England and other countries is in a most healthy position, at relatively much higher prices than cheese, and

Whereas the make of fodder cheese is at all times very hurtful, tending to depress the market, its inferior quality restricting the consumption, thus damaging the chances of the fine qualities of full grass cheese, which is made in large quantities ;

Therefore, be it resolved, in view of these facts, that in the wisdom and opinion of this association no hay or fodder cheese should be made this spring, and that farmers should consider well the advisability of increasing the make of butter and limiting the production of cheese, during the ensuing and following seasons.

While it is right for the association to take this action it is doubtful if it will have the desired effect. The question that the farmers have to face is : "What are we going to do with our milk ?" This will be increasing in quantity pretty freely ; and while they can get any price for cheese, no matter how small, they will take it. They have to do so or let their milk go to waste, and it is unreasonable to expect them to follow the latter course.

Perhaps the most effective influence in curtailing the make of fodder or hay cheese this spring is the high price now ruling for creamery butter. If the latter product continues to realize 19c., it is highly improbable that the dairymen will make cheese that only returns them 7c. at the factory, and possibly 1 to 1½c. less if the demand keeps off as it is doing at present.

Canadian Dealers too Often Deceived

It is of vast importance that every dealer should exercise the greatest caution when buying Paste Stove Polish.

The **QUICKSHINE** has attained such immense popularity that unscrupulous people have gone into stove polish business and are manufacturing polish that pays them tremendous profits. The materials employed in the composition of these imitation packages are so poor and cheap that the woman who buys them can never get the results she desires, and in this manner, to a certain extent, injures the sale of the good article.

When stove polish is required for domestic use ask your dealer or wholesale grocer for **QUICKSHINE STOVE POLISH**, and accept no substitute in the way of imitation package polishes, or polishes that are two-thirds soap and one-third polishing material.

If your wholesale dealer does not sell **QUICKSHINE**, send direct to us for same, stating the wholesale dealer you wish us to send it through; or if you prefer it sent direct, we will forward same at once. Price per 3-doz. Case, $2.25.



THE ALPHA CHEMICAL CO. - Berlin, Canada.

EGGS BY WEIGHT.

EGGS should be sold by weight. They vary so much in size that this is the only fair method for both producer and consumer. The fowls which produce the largest eggs lay fewer than those which produce eggs of normal size. A good many of these large eggs are double yoked, in which case the hen that lays such a monstrosity is thereby made incapable of producing an egg the following day. In other words, two eggs, one completed with a full yolk, is entangled with another less developed, and both are bound in the same shell. It is very seldom that these double-yolked eggs find their way to city markets. Most farmers spot the large eggs and save them for home consumption. They well may do this, for the small eggs sell for as much per dozen as the large ones. The poet Saxe says of a woman :

> That knowing eggs are eggs,
> She tightly held her basket.

If the eggs were sold by weight she would be less concerned for the loss of one, unless it was an unusually large one. We came across a double-yolked egg at meal time a day or two ago. But the second egg was a very small one, with still less proportion of yolk. The eggs of a Brahma are usually only seven to a pound, while those of some Italian breeds will run as much as 11 to 12, and the bantams even more than this. It is rather difficult to sell bantam eggs, except at a discount. But the grocer mixes all together and sells all at the same price.—Boston Budget.

FIRE IN A TORONTO STORE.

On Saturday morning a fire broke out in Michie & Co.'s retail grocery store, King street west, Toronto. It is supposed to have originated on the second floor, in a stock of matches, from spontaneous combustion, but by the time the firemen had arrived, the flames had found their way up the air shaft to the roof. The whole of the fourth floor was gutted before the flames were mastered, and the enormous amount of water used in quenching the flames soaked through the ceilings and ruined nearly $25,000 worth of groceries on the ground and first floors, and in the basement. Smaller firms in the building suffered to the extent of another $10,000. Everything was well covered by insurance.

PERSONAL MENTION.

Mr. Charles H. Leonard, of Leonard Bros., wholesale fish dealers, St. John, N.B., and Montreal, died last month. The business will be continued as formerly, under the old style, by the remaining partners.

Labrador herring, in barrels and half-barrels, also boneless and pure codfish are in stock with H. P. Eckardt & Co.

SOUTHERN STRAWBERRY CROP.

Conservative growers of southern strawberries say that this season's crop will be much greater than that of 1897. They expect to ship at least 150,000 crates from the Chattanooga district alone, and say that this number will be doubled within another year on account of the increased acreage. The recent cold weather will delay the blooming of the plants until after the later frosts.

The Whitelaw Trading Co., groceries and produce, Brandon, Man., have assigned.

Blueberries in 2-lb. tins, quality choice, are one of H. P. Eckardt & Co.'s specialties this week.

H. P. Eckardt & Co. are offering special value in evaporated peaches in 70-lb. bags. See their advertisement on another page.

"We can scarcely keep up with the demand for our 'Honey' syrup, which is unusually heavy, and trust that our friends will place their orders with us a few days ahead of their requirements for this reason," say the Eby, Blain Co., Limited.

With the near approach of house-cleaning time the Eby, Blain Co., Limited, announce themselves as fully equipped for the occasion with every requisite at specially close prices. See this company's advertisement.

"'Kolona' Ceylon tea occupies an unquestionably strong position in the trade, as attested by its constantly increasing sales, and we are perfecting arrangements by which this lead may be yet further increased," say the Eby, Blain Co., Limited.

LAPORTE, MARTIN & CIE.

IMPORTERS AND WHOLESALE GROCERS

Agents in Canada for

"Princess Louise" Japan Tea. **"Victoria" Japan Tea.**

"P. Richard's" Brandy. **"Mitchell's" Whiskeys.**

72 to 78 St. Peter Street, MONTREAL.

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

WARREN BROS. & CO. have been appointed agents for Ontario for "Diamond Jubilee" brand package tea. This tea is from the Rawattee gardens, Ceylon, and is packed where produced.

The Davidson & Hay, Limited, are offering Boyle's horseradish mustard.

Goods well bought are half sold. A case of Enameline will prove this to you.

T. Kinnear & Co. announce they are quoting bright Hallowee dates at low prices.

Two-pound tomato catsup is selling well with The Davidson & Hay, Limited, just now.

The Dawson Commission Co., Limited, will have a car of Valencia oranges of all sizes this week.

Davidson & Hay, Limited, report arrival this week of shipments of medium and bright syrups.

W. H. Gillard & Co. have just at hand some very fine California egg plums in 25 and 50 lb. boxes.

The Davidson & Hay, Limited, report continued enquiries and several outfitting orders for Klondyke parties.

Buyers should get Lucas, Steele & Bristol's figures on mat figs, beans and evaporated apples before placing orders.

The Davidson & Hay, Limited, are offering some attractive values in Ceylon Souchongs and Pekoe Souchongs.

Warren Bros. & Co. are in receipt of a large shipment of Rio green coffee, comprising a number of different samples.

When out of medium or high-grade Japan tea, write to George Foster & Sons for prices and samples of "Golden Leaf" brand.

Barateria shrimps in 1 and 2-lb. cans offered by Lucas, Steele & Bristol are pleasing everyone and quite taking the place of lobsters.

Perkins, Ince & Co. have a shipment of Mocha coffee, their own "Crescent" brand, direct from Aden, ex steamship Karamania. The coffee is of the longberry description.

Jams and jellies in 1-lb. glass; also 7-lb. pails, are offered cheap by Lucas, Steele & Bristol. The firm also have Seville marmalade 1-lb. glass, 5 and 7-lb. tins and 7-lb. pails.

The mercantile agency and commercial reports of the country are supposed to have some knowledge of the extent of business and capital employed by different manufacturers. The attention of merchants is invited to the character, capital, and standing of Morse Bros., proprietors of the "Rising Sun" stove polish and the "Sun Paste" stove polish, in contrast with the character and standing of some of their competitors. Morse Bros. have been in business for forty years.

T. Kinnear & Co. have arriving a shipment of "Golden" brand canned haddies, in oval tins. The fish is in large strips, and in this respect is a new arrival on this market.

T. A. Lytle & Co. are, this week, calling attention to their make of tomato catsup which is admitted, by connoisseurs, to be equal to any catsup on the Canadian market.

W. H. Gillard & Co. have recently made a large shipment of their "Imperial" black tea to the Northwest Territories, where it has gained ground rapidly on account of its adaptability to the alkaline waters there.

REMEDY FOR BURNS.

Accidents are common in all trades, and where they are apt to be of a sudden and acute nature, it is but humane to be prepared for emergencies. In this connection the following is worthy of note: A Parisian doctor has discovered that a solution of 1 part of picric acid to 75 parts of water will surely and speedily cure the most terrible burns and scalds, and recommends that barrels of the solution be kept in foundries, etc., in which workmen could be immersed. The pain is instantly removed, sores and blisters prevented and a cure completed in four or five days.

James Shields, grocer, Toronto, charged with stealing $400 from the Dominion Bank, has been acquitted at the general sessions. It was said Shields received forty $20 notes in change instead of twenty and the extra $400 was recovered from Shields in a civic action. He was found not guilty in the criminal case by the jury.

Space is Limited

ALSO OUR TIME.

Here is our enquiry in brief--
Are you selling



CEYLON TEA?

"THE TEA THAT REVOLUTIONIZES THE TRADE."

Largest sale in the world. Sealed Lead Packets only—25c., 30c., 40c., 50c., 60c.

Montreal Wholesale Depot, 318 St. Paul St.
and at
Toronto, Winnipeg, Vancouver, Buffalo, Detroit, Boston, Pittsburgh.

BROCK'S BIRD SEED



This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

"Magnolia" BRAND

Fine Thick Cup **Ceylon Tea**

CHESTS and CADDIES.

Write for Samples.

George Foster & Sons
BRANTFORD, ONT.

MONSOON INDO-CEYLON TEA

The opinion of people, who know what they are talking about, is the only opinion worth having.

DOCTORS KNOW GOOD MEDICINES.
FARMERS KNOW GOOD SHEEP.
SHOEMAKERS KNOW GOOD LEATHER.
TAILORS KNOW GOOD CLOTHES.
GROCERS KNOW GOOD GROCERIES.
TEA MERCHANTS KNOW GOOD TEAS.

THE MONSOON INDO-CEYLON TEA CO., 7 Wellington Street W., TORONTO

Guarantee their Packet Tea to give satisfaction.

CEYLON and INDIAN



are displacing the cheap, adulterated, hand-made teas of China and Japan, not only in **CANADA**, but also in the United States---Boston, Pittsburgh, Cleveland, Detroit, Buffalo, and other large centres are falling willing victims to the

Pure, Cleanly, Machine-made teas of

Ceylon and India

All wide-awake Grocers handle Ceylon and Indian Teas. Do you?

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

A MEETING of the creditors of John Arthurs, general merchant, Magnetawan, Ont., who has assigned to E. R. Clarkson, Toronto, will be held on March 16.

A. Therriault & Co., grocers, Fraserville, Que., have assigned.

Stanley Barrett, grocer, Aylmer, Ont., has assigned to A. A. Leslie.

The estate of James R. Ormond, grocer, Dartmouth, N.S., has assigned.

Sarah E. Cavanah, general merchant, Slocan City, B.C., has assigned.

W. H. Calhoun, general merchant, Dundalk, Ont., is offering to compromise.

Thos. Reid, grocer, London, Ont., has assigned to Alfred Robinson, London.

Rettenmier Bros., general merchants, Duart, Ont., have assigned to C. S. Scott.

Lamarche & Benoit have been appointed curators of Mrs. John Moisan, general merchant, Drummondville, Ont.

C. Dixon, general merchant, Fraserville, Que., has assigned, and Paradis & Jobin have been appointed provisional guardians.

Tasse, Wood & Co., cigar manufacturers, Montreal, have assigned to A. W. Stevenson, and the meeting of creditors, which was to have been held on March 7, has been ajourned.

PARTNERSHIPS FORMED AND DISSOLVED.

Smith & Ransom, grocers, Westmount, Que., have dissolved.

Demitre & Metracos, confectioners, Montreal, have started business.

Linton Bros., grocers, Truro, N.S., have sold out to George J. McLeod.

Hallett & Dixon have gone out of business as bakers, etc., in Sussex, N.B.

J. H. Kent & Co., are opening out in business as grocers in Truro, N.S.

Mitchell & Dryden, grocers, Sussex, N.B., have dissolved, Mitchell continuing.

Ryan Bros., grocers, etc., Truro, N.S., have dissolved, J. F. Ryan continuing.

Early Kay, general merchant, Salisbury, N.B., has been succeeded by Champ Bros.

McLaughlin Bros. are commencing business as general merchants in Regina, N.W.T.

Wilson & Matthews, bakers, Nanaimo, B.C., have dissolved, Jerome Wilson, continuing.

J. A. & F. Ellis have bought out C. B. Hume & Co., general merchants, Revelstoke, B.C.

Irvine & Cragg, general merchants, Drayton, Ont., have been succeeded by Irvine Bros.

Partnership has been registered in the firm, Larochelles No. 2, cheese makers, Wotton, Que.

Luc. V. Marchessault has registered as proprietor of the firm, Hayes & Marchessault, West Shefford, Que.

Wm. Meldrum & Co., produce dealers, Montreal, have dissolved, Wm. Meldrum continuing as proprietor.

Partnership has been registered under the style John Meldrum & Co., produce dealers, Montreal, by John Meldrum as general partner and Wm. Meldrum as special partner for $3,000 to March 1, 1901.

Wm. Brown & Sons, general merchants, Pointe Fortune, Que., have dissolved, J. E. Brown retiring, and business continued by remaining partners.

Wm. Bell, Chas. W. King and Duncan J. McLaren have registered as proprietors of the firm, Bell, King & McLaren, wholesale fruit dealers, Montreal.

Felix Bienvenu and Theodule Thisdel have registered as proprietors of the firm of Bienvenu & Thisdel, grocers and provision dealers, Montreal.

Co-partnership has been registered between Wm. B. Freeman and Kenneth E. Freeman under the style Freeman Bros., grocers and hardware dealers, Bridgewater, N.S.

Co-partnership has been registered between Henry and William McArel, under the style McArel Bros., general merchants, Glace Bay, N.S.

SALES MADE AND PENDING.

D. W. Gilchrist, grocer, New Westminster, B.C., has sold out.

C. R. Dougall, grocer, Windsor, Ont., has sold out to D. L. Mackay.

J. H. Fawcett, grocer, Belmont, Ont., has sold out to John H. Binch.

D. M. Smith, grocer, etc., Beaverton, Ont., has sold out to James Little.

W. H. Lawrence, general merchant, etc., Burt's Corner, N.B., is selling out.

The assets of J. E. Roy, Riviere Blanche, Que., are to be sold on the 11th inst.

D. A. Panebiance, grocer, Vancouver, B.C., has been sold out by the sheriff.

The stock of J. C. Gaudry, grocer, Montreal, has been sold at 50c. on the dollar.

The assets of P. Gareau & Co., grocers, Montreal, are to be sold by auction on the 12th inst.

F. J. Millson, general merchant, Winthrop, Ont., is succeeded by Richard Common.

The assets of S. Leger, general merchant, Portage de la Nation, Que., were sold on the 10th inst.

The assets of O'Meara & Hodgins, general merchants, Quyon, Que., are advertised for sale by tender.

P. Tede, general merchant, Papineaville, Que., has received an offer of 50c. on the dollar for his stock.

The stock, etc., of the estate of Rettenmeir Bros., general merchants, is advertised for sale by auction on the 11th inst.

The stock, etc., of the estate of Wm. Graydon, Mono Road Station, is advertised for sale by auction on the 16th inst.

The stock of O. R. Fagnon & Co., general merchants, Sorel, Que., has been sold at 65c. on the dollar.

The real estate of H. B. Lafleur & Co., general merchants, St. Adele, Que., has been sold by the sheriff.

CHANGES.

A. W. Brooke, grocer, Montreal, is retiring from business.

F. A. Elliot is commencing business as grocer, in Toronto.

A. Davey & Son, grocers, Toronto, are removing to Preston, Ont.

Mrs. George Hughes, grocer, Montreal, is adding boots and shoes.

Henry Swain & Son, cigar manufacturers, Montreal, have opened up in St. Johns, Que.

Joseph E. Lloyd, general merchant, Lockport, N.S., is removing to Bridgetown, N.S.

Leonard J. Farrer, baker, Halifax, N.S., has opened a branch on Agricola street, Halifax.

Application is to be made for the incorporation of the Seerbrooke Cigar Co., Sherbrooke, Que.

McKenzie & Campbell, general merchants, Kirkfield, Ont., are changing their style to Campbell & Co.

Marie Trottier, wife of Samuel Desy, has registered as proprietress of the firm of S. Desy & Co., grocers, Montreal.

The Dodge & Dennison Co., Limited, general merchants, Kentville, N.S., have made application for incorporation.

Malvina Daoust, wife of Antoine Cabana, has registered as proprietress of the firm, Cabana & Co., general merchants, St. Hyacinthe Que.

FIRES.

S. L. Squire, general merchant, Waterford, Ont., has suffered loss by fire.

The premises of G. W. Muller, tobacconist, Toronto, suffered damage by water; insured.

The premises of John Rogers, confectioner, Montreal, have been damaged by fire; insured.

DEATHS.

G. L. Pelletier, of G. L. Pelletier & Co., general merchants, Matanae, Que., is dead.

Louis Collette, general merchant, St. Bruno, Que,, is dead.

Thousands Have Said So!

I want a line that will please my customers; one they will talk about and advertise, because it is a good thing.

This description fits **Clark's Sliced Smoked Beef.**

It Has No Successful Rival!

ORANGE MARMALADE

Have you tried Upton's Gilt Edge Brand?

Put up in 7-lb. Wood Pails, 7 and 5 lb. Cans, and Glass Pots that retail at 10c. each. It will pay you to ask your wholesale house for these Gilt Edge goods. . . . .

THOS. UPTON & CO., Hamilton

FOR SALE. Boxes Choice Smoked Herrings and Half-Barrels Herrings - - Choice Prime Beans, Evaporated Apples.

Apply JAS. R. SHIELDS & CO.
Board of Trade, TORONTO



TO WHOM CONCERNED

Several instances have been brought to our notice of where unscrupulous dealers have been offering other makes of Cocoanut as "White Moss," claiming it to be such. We hereby give notice that, in future, all such cases will be dealt with according to law, as the "White Moss" Cocoanut is a registered brand.

CANADIAN COCOANUT CO.
Montreal

THE
Oakville Basket Co.

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit packages of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

PACKAGE Clothes Pins



All selected perfect Pins, put up in 4 and 6 doz. packages. Time, money and labor saved. Manufactured by

The Wm. Cane & Sons Mfg. Co., Limited
Newmarket, Ont.

Represented by
Chas. Boeckh & Sons, Toronto.
T. S. Simms & Co., Ltd., St. John, N.B.

THE PRESS CLIPPING DEPARTMENT

Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

Politicians can obtain from it everything the papers say about themselves on any subject in which they are interested. Business men learn of new openings for trade, pointers to sell goods, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted, reports of new industries or stores, etc.

TERMS—$5 per hundred clippings; $40 per thousand, payable in advance; but a yearly contract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

The Press Clipping Department, Board of Trade, Montreal

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Limited., LONDON, N.W. ENG.

SALT

We are always fully stocked with Salt for Butter, Cheese, Table and general use. Send a card for prices or samples. . . . . .

VERRET, STEWART & CO., Montreal - Quebec.

FIRST CLASS RETAILERS SELL
ABSOLUTELY PURE
COW BRAND

SODA
GIVE IT A TRIAL



An Automatic Selling Machine to sell Adams' Tutti Frutti. For particulars write, stating your location in your town, to Globe Automatic Selling Co., 13 Jarvis St., Toronto, Ont.



Perfection in Marmalade
Perfection in Jams

SOUTHWELL'S

FRANK MACOR & CO.
16 St. John St.
MONTREAL
Agents for Canada.

Frank Magor & Co.
16 St. John St.
MONTREAL
Agents for Canada

Perfection in Olive Oil
FOR SALADS
FOR THE TABLE



Rae's Rae's Rae's

CURRENT MARKET QUOTATIONS

Mar. 10, 1898.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

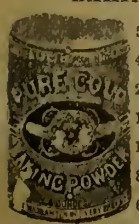
Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

Quotations for proprietory articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.



5 lh. cans, 1 doz. in case	19 80
4 lh. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4 oz. cans, 4 and 6 doz, in case	1 25
10 cent can	0 90

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO.

1 lh. tins, 2 doz. in case, per doz.	1 20
½ lb. tins, 3 " " "	90
¼ lb. tins, 4 " " "	60

MAPLE LEAF BAKING POWDER,

½ lh. glass jars	$1 25
1 lb. glass jars	2 00
1 lb. sealer jars	2 25

THE F. F. DALLEY CO.

	per doz.
Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lh. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lh. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

BLACKING.

P. O. FRENCH BLACKING.	per gross
⅛ No. 4	$4 00
⅛ No. 6	4 50
⅛ No. 8	7 25
¼ No. 10	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50

	per doz.
No. 5 Spanish Blacking, ¼ gross cases	7 20
No. 10 " " " "	9 00
Vuoan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

BERRY'S ENGLISH BLACKING.

No. 1 Bronze Tins, per gross	$ 2 60
No. 2 Bronze Tins, per gross	$ 3 40
" 3 " " "	5 60
" 4 " " "	10 00
No. 1 Enamelled Tins "	2 50
" 2 " " "	3 75
" 3 " " "	4 00
" 4 " " "	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in ¼ gross cases. Per Gross	
French Oil in 3-doz. cases	$ 22 00
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50
Shoe Blacking— in ¼ gross cases.	
Reliable French Blacking, No. 5	9 00
" " No. 4	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00
	per gross
Alpha Metal Polish No. 2	9 00
Patent Stove Polish—	
Sunlight Lead Bar	4 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead	25
½ gross case	
Reliable Stove Pipe Varnish. ¼ gross cases 6-oz. bottles	
Quickshine Pipe Varnish. ¼ gross cases pressed top tins.	12







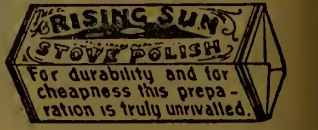
Stove Polish—



Quickshine Polish	9 00
Reliable Paste	6 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

STOVE POLISH.





	Per gross
Rising Sun, 6 ounce cakes, half-gross boxes	$ 8 50
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

Starch

We can supply you with anything in the line of Laundry Starches, Culinary Starches or Rice Starches. Our aim as heretofore is to turn out nothing but the very best. You will find no trouble whatever in selling our Starches, as they practically sell themselves.

Once Used Always Used.

The Edwardsburg Starch Co. Limited **Cardinal, Ont.**

	Per gross
THE F. F. DALLEY CO.	
Gem Stove Polish, ¼ gross cases	$9 00
	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 75



Enameline.



No. 4—3 dozen in case	$4 50
No. 6—3 dozen in case	7 50

BIRD SEEDS

BART. COTTAM & CO.	
"Cottams," with Patent Bird Bread.	0 07
Warbler, with Song Restorer	0 05½
Belgian, with Bird Improver	0 05½
International, with Bird Treat	0 05½
German X, with Cuttlefish Bone	0 04½
German, with Cuttlefish Bone	0 04½
London Bird Seed, bulk 25 lb. cases.	0 04½
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03
THE F. F. DALLEY CO.	
Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½
NICHOLSON & BROCK.	
Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 0[illegible]
" " " 5c. " 48 "	0 0[illegible]

CORN BROOMS

CHAS. BOECKH & SONS.	per doz. net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings	$3 65
" " " 7, 4 strings	3 45
" " " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " " 7, 4 strings	3 10
" " " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
" " 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

BLUE.

KEEN'S OXFORD.	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED GOODS

	per doz.	
Apples, 3's	$	$0 95
" gallons	2 50	2 60
Blackberries, 2	1 40	1 70
Blueberries, 2	0 75	0 85
Beans, 2	0 75	0 95
Corn, 2's	0 00	0 85
Cherries, red pitted, 2's	1 85	2 25
Peas, 2's	0 90	0 95
" Sifted select	1 10	1 25
" Extra sifted	1 25	1 40
Pears, Bartlett, 2's	1 50	1 75
" " 3's	2 00	2 40
Pineapple, 2's	2 40	2 65
" 3's	2 50	2 60
Peaches, 2's	1 40	1 75
" 3's	2 00	2 40
Plums, Green Gages, 2's	1 30	1 55
" Lombard	1 20	1 50
" Damson Bluc	1 10	1 40
Pumpkins, 3's	0 75	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 40	1 70
Strawberries, 2's	1 65	1 95
Succotash, 2's	....	1 15
Tomatoes, 3's	1 20	1 25
Lobster, talls	2 40	2 70
" flats, ¼'s	1 65	1 70
Mackerel	1 30	1 35
Salmon, Sockeye, talls	1 20	1 30
" " Horseshoe	1 25	1 30
" Cohoes "	0 95	1 00
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French, key opener	....	0 12½
Sardines, Sportsmen, ½'s	....	0 21
Sardines, key opener, ½'s	0 18½	0 23
" " " ¼'s	0 10½	0 11
Sardines, other brands 9¾	11 0 16	0 17
Sardines, P. & C., ¼'s tins	.... 0 23	0 26
" " ½'s "	.... 0 33	0 36
Sardines, Amer., ¼'s "	.... 0 04	0 05
" " ½'s "	.... 0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00	11 00
Haddies	....	1 20
Kippered Herring	....	1 60
Herrings in tomato sauce	....	1 60

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans	$1 45	$1 50
" " " 2 "	2 45	2 50
Comp Corn Beef 6 4-lb. can	....	....
" " " 14 "	7 75	8 25
" " " 14 "	17 50	18 00
Minced Callops 2 "	....	2 60
" 2 "	2 60	2 65
Lunch Tongue 1 "	3 00	3 10
" 2 "	....	6 00
English Brawn 2 "	2 75	2 80
Camb Sausage 1 "	....	2 50
" " 2 "	....	4 00
Soups, assorted 1 "	....	1 50
" " 2 "	....	2 20
Soups and Boull. 2 "	....	1 80
" 6 "	....	4 50
Sliced Smoked Beef, ½'s	1 65	1 70
" " " 1's	2 80	2 95

ARMOUR PACKING CO.—HELMET BRAND

Corn Beef 1 lb.	1 65	1 70
2 lb.	2 65	2 75
4 lb.	5 50	5 80
6 lb.	8 50	8 80
14 lb.	18 50	19 00
Roast Beef, 1 lb.	1 40	1 50
2 lb.	2 75	2 90
Luncheon Beef, 1 lb.	1 60	1 90
2 lb.	2 75	2 85
Brawn 1 lb.	1 30	1 40
" 2 lb.	2 50	2 75
" 6 lb.	6 60	6 80
" 14 lb.	14 50	15 00
Ox Tongue, 1½ lb.	7 00	7 20
" " 2 lb.	8 50	8 80
" " 2½ lb.	10 75	11 00
Lunch Tongue, 1 lb.	3 35	3 50
" " 2 lb.	6 50	6 80
Chipped Beef, ½ lb.	....	1 75
" " 1 lb	....	3 50
Pigs' Feet 1 lb.	1 65	1 75
" " 2 lb	....	2 75
Potted Meats, Tongue or Ham ¼ lb.	70	75
Potted Meats, Tongue or Ham ½ lb.	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb.	70	75
Potted Deviled Ham or Tongue, ½ lb.	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt.	3 00	3 15
" " 1 pt.	2 00	2 10
Gelatine of Boar's Head, 2 lb.	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00	3 10
Plover Roast	5 00	....
Sliced Gold Band Bacon	3 00	...

CHEWING GUM.

ADAMS & SONS CO.	per box
Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher)365c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs.	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 00
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	
Flirtation Gum (English or French wrappers) 115 1c pieces	
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHEESE.



MACLAREN'S IMPERIAL.	Per doz.
Large Size, cases 1 doz.	$3 00
Medium Size, cases 1 doz.	4 50
Small Size, cases 2 doz.	2 40
Individual, cases 2 doz.	1 00

Try a case of

Boston Laundry Starch



This Starch excels all others for imparting a hard polish to Cuffs, Collars and Shirt Fronts.

SOLD BY

The F. F. Dalley Co., Limited - Hamilton, Can.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

CLUBBING RATES

The Dry Goods Review and The Canadian Grocer **$3.00**

Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . . . MONTREAL



Is Honest Goods and just the Thing on Which to Make or Extend a Business.

McLAREN'S
COOK'S FRIEND
BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½
CADBURY'S. Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35
TODHUNTER, MITCHELL & CO.'S. Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Stioks, gross boxes, each	1 00
Cooca—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rook " " " "	0 30
Bulk, In boxes	0 18
	per doz.
Royal Cocoa Essence, packages	1 40

BENSDORP'S ROYAL DUTCH COCOA.	
¼ lb. tins, boxes 4 doz	2 40
½ " " " 2 "	4 50
½ " " " 1 "	8 50
	per lb.
Ralston Health Club boxes 6 lbs	45

CHOCOLAT MENIER.

	In 5 case lot.	Cases of 10x12 lb bxs.	In 12 lb bxs
Vanilla—per lb.			
Yellow wrapper, Unsweetened—	$ 0 32	$ 0 34	$ 0 36
Blue Premium	C 35	0 37	0 39
		Per case.	Less than case
Pastilles—			
Yellow wrapper, 108 bxs. to the case		$20 00	0 20
Croquettes—			
Yellow wrapper, 9 bxs. of 12 packages		$20 00	0

FRY'S.

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 14lb. bxs.	0 24

Cocoa—	per doz.
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	....
⅛ lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 42
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienio Cocoa, ½ lb. tins, per doz	$3 75
Cocoa Essence, ½ lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 25
Royal Navy Chocolate, 12 lb. hoxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. oake, per lb	0 35

COCOANUT.

CANADIAN COCOANUT CO,

White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs	0 [illegible]
" ½ " " "	0 [illegible]
" ¼ " " "	0 29
" ⅛ " 5 or 10 "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails	....
Feather Strip, " " " "	....
Special Shred, " " " "	....
Macaroon, " " " "	....
Crown Desic., 12, 20 or 25 lb. "	....
Special, " " " "	....
Barrels, 2c. per lb. less.	
Terms, 3 p.c., off 30 days.	

COFFEE.

Green.		per lb
Mocha	0 27½	0 30
Old Government Javs	0 30	0 33
Rio	0 08	0 13
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 18	0 22
Maracaibo	0 16	0 20

Maple Syrup

We are now ready to send out a very fine quality of Maple Syrup, which we are putting up in the following packages:

Bottles, packed, - 2 Doz. in a case
1-4 Gal. Tins, packed, 1 Doz. in a crate
5 Gal. Tins, packed, - One in a crate

1-2 Gal. Tins, packed, 1-2 Doz. in a crate
1 Gal. Tins, packed, 1-2 Doz. in a crate

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED,

A. W. Porte, President. **7 Front Street East, Toronto.** S. R. Parsons, Vice-President

JAMES TURNER & CO.

Mecca	0 34
Damascus	0 30
Cairo	0 40

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	0 33
Bourbon Blend	0 31
Our Own "	0 30
Jersey "	0 28
Laguaya "	0 25
Rajah Blend	0 21
Mocha and Java	0 32
Old Government Java	0 30 0 32 0 34
Arablan Mocha	0 31 0 33

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2¼ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00



Roamtree's ELECT Cocoa

Robert Greig & Co., Montreal, Agents.

¼ lb. Tins, boxes 2 doz	2 40
½ lb. Tins, boxes 2 doz	4 60
1 lb. Tins, boxes 1 doz	8 70

FRUITS.

FOREIGN.

	per lb
Currants—Provincials, bbls	0 06
" " ½ bbls	0 06½
" Filiatras, bbls	0 06½
" " ½ bbls	0 06¾
" " cases	0 06½
" " ½ cases	0 06¾
" Patras, bbls	0 07
" " ½ bbls	0 07
" " cases	0 07
" " ½ cases	0 07 0 07¼
" Vostizzas, cases	0 07¾ 0 08½
Dates, Hallowee boxes	0 05¼ 0 05½
Figs—4-crown	0 10 0 11
" 5-crown	0 11 0 13
" 7-crown	0 13 0 14
" 9-crown	0 15 0 16
" natural, bags	0 04½ 0 05
Prunes—Bosnia, cases	
" California, 40's	0 10 0 10½
" " 50's	0 08 0 08½
" " 60's	0 07½ 0 08
" " 70's	0 07 0 07½
" " 80's	0 06½ 0 07
" " 90's	0 06 0 06½
Raisins—Valencia off stalk	0 04½ 0 04¾
" Fine, off stalk	0 05 0 05½
" Selected	0 06 0 06½
" Layers	0 06½ 0 07
" Sultanas	0 09½ 0 12½
" Cal. Loose Muscatels, 3-Crown	0 07½ 0 07½
" Ditto 4-Crown	0 08¼ 0 8½

Malaga	per box.
" London Layers	1 50 1 70
" Black Baskets	2 00 2 20
" Blue Baskets	2 30 2 50
" Connoisseur Clusters	2 20 2 40
" Dessert Clusters	3 50 75
Cal. Evap. Fruits—	
Apricots, 50-lb. boxes	0 09 0 09½
" 25-lb. boxes	0 09½ 0 16
" cartoon	0 13 0 14
Peaches, 25-lb. boxes	0 09¼ 0 12½
" 1-lb. cartoons	0 13

DOMESTIC

Apples, dried, per lb	0 05½ 0 06
" evaporated	0 10 0 10½

FOOD.

	per brl.
Split Peas	3 50 $3 75
Pot Barley	3 25 3 50
Pearl Barley, XXX, 49-lb. pkt.	2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz.
Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot, 2 qt. size	1 20
Acidulated, 2 qt. size	1 50

(Sold by all wholesale grocers.)

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.

1 oz. Packages, White, per doz	0 90
1 " " Red, "	0 95

COX S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—50 to 60 dy, $1.85 Toronto.

WIRE NAILS — $1.90, freight equalized in Montreal.

HORSE NAILS—

Canadian, dis. 50 per cent.

HORSE SHOES—

F. O. B. Montreal 3 25

SCREWS—Wood—

Flat-head bright, 87½ and 10 p. o. dis.
Round-head bright, 80 and 10 p. c. dis.
Flat-head brass, 82½ and 10 p. o. dis.
Round-head brass, 75 and 10 p.o. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thns in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	0 00 1 45
ROPE—Manilla	0 08 0 09½
Sisal	0 07 0 08½
AXES—Per box	5 25 9 00

SHOT—Canadian, dis, 17½ per cent.

HINGES—

Heavy T and strap, per lb.	0 03¾ 0 04¾
Screw, hook and strap	2 35 3 15

WHITE LEAD—Pure Association guarantee, ground in oil.

	per 100 lbs.
25 lb. irons	5 50
No. 1	5 22½
No. 2	4 75
No. 3	4 37

TURPENTINE—

Selected packages, per gal. 0 51
2c, extra outside points.

LINSEED OIL—

Raw, per gal	0 46
Boiled, "	0 49

2c. extra outside points.

GLUE—Common per lb 0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams " "	1 55 1 90
Red Currant Jelly	2 75

(All the above in 1 lb. clear glass pots.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Aome" Pellets, 5 lb. cans, per can	2 00
"Aome" Pellets, fancy boxes (40) per box	1 50
Tar Liocrice and Tolu Wafers, 5 lb. oans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 stioks	0 73
Dulce, large oent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $11 00

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb.
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
F. D., 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)

per gross.		per gross.	
Pony size	$7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppers (pints)	2 30
Corked (pints)	1 90

RICE, SAGO, TAPIOCA.

Rice—	per lb.	per lb
Standard B		0 03⅞
Patna	0 05	0 05¼
Japan	0 05	0 05⅞
Imperial Seeta		0 05½
Extra Burmah	0 04¼	0 04⅜
Java Extra	0 06½	0 06¾
Sago	0 03½	0 05
Tapioca	0 03½	0 05¼

SODA.

Bi-carb, stand'rd, per 100-lb. keg	2 40 2 50
Sal soda, per bbl	0 85 0 90
Sal soda, per keg	0 95 1 00

COW BRAND



	per box
Case of 1 lbs. (containing 60 p'k'g's)	$ 3 00
" " ½ lbs. (" 120 ")	3 00
" " 1lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb. packages)	3 00
Case of 5c. p'kgs (containing 96 p'kgs.	3 00

STARCH.

EDWARDSBURG STAROH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin cannisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06
Benson's Satine, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 05
Rice Starch—	
Edwardsburg No.1 white, 1-lb.cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	

KINGSFORD'S OSWEGO STAROH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08 0 08½
PURE	40-lb. boxes, 1-lb. pack	0 07
"	48-lb. " 16 3-lb. boxes	0 07

For puddings, oustards, etc.

OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages	0 07½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STAROH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04¼
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs	0 05
Bbls., 175 lbs	0 04½
Kegs, 100 lbs	0 04½
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannistors, 8 in crate 48 lbs	0 07

The merits of the Starch are generally estimated by the demand there is for it. . . . . .

CELLULOID STARCH

is recognized by all the leading grocers as a brand that their best class of customers require and must have.

THE BRANTFORD STARCH CO., Limited, Selling Agents, **BRANTFORD, CAN.**

Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs....	0 09
Canadian Electric Starch—	
40 packages in case.....	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.....	0 05
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.....	0 06

SUGAR.

	per lb.
Granulated (St. Lawrence, ...	
Redpath, Acadia).....	0 04⅝
German (Canadian) bbls.....	0 04¼
" (imported) bags.....	0 04¼
Dutch, bags..... 0 04¼	0 04½
Paris Lump, bbls. and 100-lb. boxes	0 05⅞
" In 50 lb. boxes....	0 06
Extra Ground Icing, bbls..... 0 05½	0 05¾
Powdered, bbls	0 05⅞
Cream	0 04 3-16
Extra Bright.....	0 04 1-16
Bright Coffee	0 04
Light Yellow	0 03⅞
Medium Light Yellow.....	0 03⅞
Yellow	0 03¾
Demerara..... 3 50	3 75

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls.
Dark.....per gallon.	0 25	
Medium.....	0 28	0 35
Bright.....	0 32	0 42
Honey (com)	....	0 40
" 2 gal. pails.....	....	1 00
" 3 gal. pails.....	1 35	1 40

MOLASSES.

New Orleans	....	....
Barbadoes.....	....	....
Porto Rico.....	....	....
Antigua.....	....	....

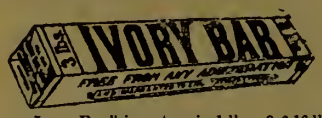
SOAP.



1 box and less than 5.....	4 00
5 boxes and upward.....	4 00

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

BLACK.

	per lb.	per lb.
Congou—		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50
INDIAN.		
Darjeelings	0 35	0 55
Assam Pekoes.....	0 20	0 40
Pekoe Souchong	0 18	0 25
CEYLON.		
Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong.....	0 17	0 35
CHINA GREENS.		
Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " oommon....	0 13	0 14
Young Hyson— PING SUEYS.		
Half Chests, firsts.....	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts.....	0 28	0 32
" " seconds	0 16	0 19
Half Chests— JAPAN.		
Finest May pickings.....	0 38	0 40
Choice	0 32	0 36
Finest.....	0 28	0 30
Fine.....	0 25	0 27
Good medium.....	0 22	0 24
Medium.....	0 19	0 20
Good oommon.....	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

"SALADA" CEYLON.



	Wholesale	Retail
Brown Label, 1s and ⅛s	0 20	0 25
Green Label, 1s and ⅛s.....	0 22	0 30
Blue Label, 1s and ⅛s and ¼s...	0 30	0 40
Red Label, 1s and ⅛s.....	0 36	0 50
Gold Label, ⅛s.....	0 44	0 60

Terms, 30 days net.

RAM LAL'S (lead packages)



Cases, each 60 1-lbs.....	....	0 35
" " 60 ½-lbs.....	....	0 35
" " 30 1-lbs.....		
" " 120 ½-lbs.....	....	0 36

"KOLONA"



Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Black Label, 1-lb., retail at 25c		0 19
" " ½-lb., " " "		0 20
Blue Label, retail at 30c.....		0 22
Green Label " 40c.....		0 28
Red Label " 50c.....		0 35
Orange Label, retail at 60c.		0 42
Gold Label, " 80c.		0 58

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon In lead packages)

	Wholesale	Retail
Red Label, 1-lb. and ½'s.....	0 35	0 50
Blue Label, 1-lb. and ½ s....	0 28	0 40
Green Lahel, 1-lb.....	0 18	0 25
Green Label, ½'s.....	0 19	0 25
Japan, 1's.....	0 19	0 25

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 73
Ingots, rough and ready, 8's.....	0 71
Laurel, 3's.....	0 68
Brier 8's	0 63
Index, 7's.....	0 60
Honeysuckle, 8's	0 73
Napoleon, 8's	0 67
Victoria, 16's	0 63
Prince of Wales, oaddies, 8's and 16's	0 65

WOODENWARE.

	per doz
Palls, 2 hoop, olear, No. 1....	$ 1 45
" 3 " " " "	1 60
" 2 " " " 2....	1 40
" 3 " " " 2....	1 55
" " " painted " 2....	1 40
Tubs, No. 0.....	8 00
" 1.....	6 50
" 2.....	5 50
" 3.....	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe..	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Parlor	1 30	1 40
Red Parlor	1 50	1 60
Safety No. 1, wall box	1 40	1 50
" No. 2, slide box	2 80	2 90
" No. 3, capital....	2 75	2 85
Flamers, slide boxes....	2 25	2 35
" wax stems.....	3 20	3 30
Tiger.....	2 65	2 85

BRYANT & MAY.

Robert Greig & Co., Agents.	
No. 9 Safety, per gross.....$	2 00
" 10 " "	1 10
" 2 Tiger, ...	5 00
" 4 " "	2 00







LICORICE...

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845. BROOKLYN, N.Y.

Profits and Good Times

go hand in hand. The good times are here. It is easy to make the profits by selling . . .

J. Bruce Payne's

Celebrated CIGARS

PHARAOH
PEBBLE
LA FAMEUSE
GRIT
BIRD, Etc.

J. Bruce Payne
Granby, Que.

THE POPULARITY

of Wethey's Condensed Mince Meat is evidenced by the great demand there is for it.



It sells at all seasons of the year, as it will not ferment.

Satisfaction Guaranteed.

Trial Orders Solicited.

J. H. WETHEY

Sole Manufacturer St. Catharines, Ont.



It Pays to Keep the Best.

We handle COLEMAN'S celebrated brand of Table and Dairy Salt. It is the acknowledged superior in the market to-day. The 5-lb. carton of which we give an engraving, is printed in three colors, red, black and yellow, with tin cover, and combines an attractiveness for shelf display, together with a useful, durable package, that makes it a ready seller. This form of package is especially adapted for first-class town or city trade. It keeps the salt cleaner and drier than cotton bags possibly can do.

We handle all kinds of Salt. Fine, Coarse or Land Salt in barrels, sacks or bulk. Unequalled shipping facilities. Prompt shipment. It will pay you to correspond with us. .

ADDRESS

R. & J. RANSFORD

CLINTON, ONT.

NO JOB LOT

BUT STRAIGHT GOODS

A line of . .

White Granite Plates

Three Sizes, (6-inch, 7-inch and 8-inch) that

Can be Retailed for 5 Cents Each

Particulars Gladly Given.

GOWANS, KENT & CO.

TORONTO

Tell Your Customers

that if they buy KNOX'S GELATINE and will save the signature side of the Calves Foot Gelatine box or the front of the Acidulated Gelatine box they can secure a nice Pocket Camera FREE

Grocers and Clerks

can at the same time win DELIVERY WAGONS or High-Grade CAMERAS. Our plan gives all an equal chance. It is worthy your investigation.

Write for Particulars.

C. B. KNOX, Mfr.

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William H. Dunn - - - Montreal
Beattie & Elliot - - - - Quebec
C. & E. MacMichael - - St. John
Alfred D. Hossack, Vancouver, B.C.
H. F. Baker - - - - Halifax, N.S.

JOHNSTOWN, N. Y.

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

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D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

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DEWAR'S FAMOUS SCOTCH

can be had from

Geo. J. Foy
R. H. Howard & Co.
Perkins, Ince & Co.
Adams & Burns

and all... first-class houses

GENERAL MERCHANTS

and other Dealers, who are regular subscribers to THE CANADIAN GROCER, wishing copies of:

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MERCANTILE AGENCY

THE BRADSTREET COMPANY,

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Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

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OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street
MONTREAL

THE CANADIAN GROCER

VOL. XII TORONTO AND MONTREAL, MARCH 18, 1898. No. 11

SELL ONLY THE BEST!

In Competition with the World we have received the

Highest Awards Made. . .

These substantiate our claim that : : : : :

Colman's Mustard

IS THE BEST IN THE WORLD

We have to offer

1,000 ENGLISH STILTONS

Either Perfectly Cured or Partly Cured.

Packed in cases containing 6 or 12 cheese. When ordering state whether cured or partly cured required. Quotations and full particulars on application. . . . . .

A. F. MacLAREN & CO.

Manufacturers MacLaren's Imperial Cheese, Importers and Exporters of Foreign and Domestic Cheese.

TORONTO and STRATFORD, CANADA.

Luncheon Beef

Neither Corned Beef nor Roast Beef, but much more delicious than either.

Prepared by a peculiar and delicate process original with its manufacturers. It is infinitely superior to ordinary canned meat. Luncheon Beef has that fine flavor of vegetables and spices which delights the epicure.

Put up in one and two pound cans by ARMOUR PACKING CO., Kansas City, U. S. A.

"Luncheon Beef Cook Book" free on request.

Agents:

J. L. Watt & Scott, Toronto.

Watt, Scott & Goodacre, Montreal.

George De Forest & Sons, St. John, N.B.

Or

Armour Packing Co., Kansas City U.S.A.

Soda Fountain Requisites

"True Fruit" Syrups and Crushed Fruit...

These goods are guaranteed to be strictly fine in every particular, and worthy of your confidence. The syrups are in every way superior, retaining the natural flavor and aroma of fresh ripe fruit.

J. HUNGERFORD SMITH CO.,

19 to 23 Alice Street,

Toronto

The Salt Folks Know

The Salt that is long and pleasantly remembered by the folks who use it—Windsor Table Salt. Absolutely pure—snow white. Its parts do not adhere—each one is a crystal by itself.

Made in the only safe way—by the Vacuum Process. You won't find this process used elsewhere in Canada—

Windsor Table Salt

is refined—cleaned—purified—**it is all Salt** down to the last sparkling crystal of it. You and your customers get just what you pay for—pure salt in Windsor Salt for the table. Price? No higher than "impure salts."

The Windsor Salt Co., Limited, Windsor, Ont.

Will You Reach Out For It?

A share of this Klondyke trade is yours for the asking—will you reach out for it? There's no hard work to do in getting it—the *demand exists* for those portable, highly nutritious, small, English Soup Squares that the British Government selected for the Army in the border campaigns.

We can ship them to you quickly–we laid our plans months ago. We're ready—are you?

Lazenby's Soup Squares

Ready for the Demand?

This summer don't get caught napping with that thread-bare answer, "here's something just as good as Stower's Concentrated Lime Juice." "Just as good" often means a loss of confidence and trade.

Acknowledgements: 20 per cent. stronger than any other, because concentrated. "No musty flavor." The pure juice of fresh limes. Its taste does not suggest "free acid."

Time to be thinking about this —time to get ready for the demand that is sure to come.

Stower's Concentrated Lime Juice

Sold by leading wholesalers everywhere.

Agents:

A. P. Tippet & Co.
Montreal and Toronto

F. H. Tippet & Co.
St. John, N.B.

PATTISONS LIMITED

Highland Distillers

LEITH

And at EDINBURGH, KEITH, BALLINDALLOCH and LONDON.

The largest shippers of Fine Whiskies from Scotland.

ESTABLISHED 1849

AT A BOUND PATTISONS' WHISKY HAS COME TO THE FRONT



MORNING DEW (10 Years Old)

MORNING DEW LIQUEUR (12 Years Old)

ROYAL GORDON (10 Years Old)

PERFECTION ROYAL GORDON (15 Years Old)

THE WHISKY PAR EXCELLENCE.

Acknowledged to be perfection by all impartial men. That the public appreciate a really sound and wholesome drink is proved by the enormous increase year by year in the sale of Pattisons, and lovers of a genuine Scotch brand, who have not yet made its acquaintance, should give this, the King of Whiskies, an early trial. They will be delighted with its rich, full, cream-like flavor, and absolute purity.

Established nearly half a century; always at the head of, and to-day leading, the trade in Scotland in the extent of their business, Pattisons Limited may well point to their position as a guarantee of the quality of their Whiskies.

To merchants wishing to establish a private brand, or to control one of their many registered brands, and to those who will handle their standard brands, we will give exceptional inducements in prices and terms.

Orders taken from Wholesale trade only. For further information, samples and specimen labels, address—

S. B. TOWNSEND & CO. BOX 1125 MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA.

"Where there's a will there's a way."

The old saying "patient waiters are no losers" is deceiving—the man who sits down and ***waits*** for business to come his way, generally pays mighty little on the dollar.

We believe that "where there's a will there's a way" is a better and a truer guide for more business, and we practise what we preach.

Greig's Crown Brand Extracts are the result of years of careful study—every step in their making is taken conscientiously—with one idea in mind, and that is, that there shall be no deviation from the one high standard of quality that has made them famous.

Greig's Crown Brand Flavoring Extracts

are always true to nature, in their rich, delicate flavor of fruits, flowers or spices. Their great strength comes from the absolute purity of the materials used.

We were not satisfied with "good enough"—we believed that "where there was a will there was a ***way***," and kept on pushing until the best could not be bettered.

You have the same chance of winning more business—but don't wait for it. Nobody is going to ***drive*** it your way. Reach out for it on Greig's Crown Brand Extracts. It will come easy after you once get it started.

The Greig Mfg. Co., Limited
Montreal.

Robert Greig & Co., Selling Agents.

There are 40 different flavors of the Crown Brand Extracts.



That Delicious Dessert

"SEVILLE ORANGE MARMALADE"



A happy blending of the luscious Seville Orange and Extra Standard Granulated Sugar--**and nothing else.**

In it you have absolute purity, and those delightful, appetizing qualities lacking in the ordinary article, **often a combination of Apple Jelly and other things.**

The best is none too good for your trade. This is the best.

Put up—6/7-lb. Pails to a Crate
12/5-lb. Tins to a Case
24/1-lb. Glass Jars to a Case



W. H. Gillard & Co., Wholesalers Only Hamilton

WASHBOARDS
CLOTHES PINS
CLOTHES LINES
TUBS
PAILS
CHURNS
BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
BASKETS
SCOOPS

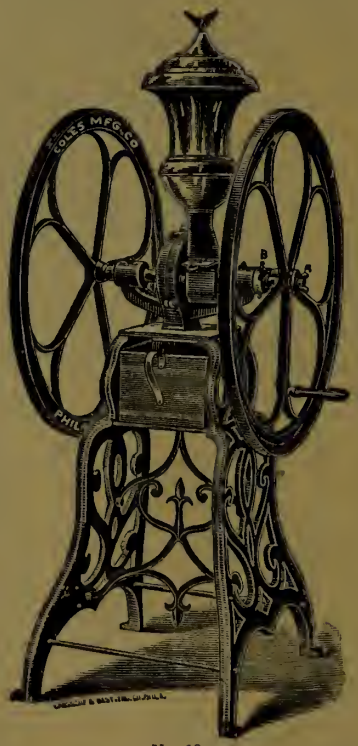
And all Grocers' Sundries

Sold and highly recommended by all leading grocers. . . . . .

Sovereign Matches

The H. A. NELSON & SONS CO., Limited

Sample room ...MONTREAL, QUE.
56 and 58 Front West, TORONTO.



No 18

Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

Agents TODHUNTER, MITCHELL & CO., Toronto
DEARBORN & CO., St. John, N. B.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XII. (Published Weekly) TORONTO AND MONTREAL, MARCH 18, 1898. ($2.00 per Year) No. 11

A RETAILER'S VIEW RE INSOLVENCY LAW.

THE CANADIAN GROCER had a chat the other day with Mr. George Brasher, a Tilsonburg merchant. During the conversation the subject of a uniform insolvency law came up. Mr. Brasher quite believes that the law in Canada in regard to insolvency requires remodelling, but he is decidedly opposed to a bankruptcy Act, as ordinarily understood.

"I have," he said, in reply to a question, "discussed the matter with a large number of retail men in different sections of the country, and I have never yet found one who favors a general bankruptcy law. We retailers consider the old law a stain upon the statute book. It was the most iniquitous law we ever had. And no law this country ever had tended to the extent it did to make merchants dishonest. Remembering that, we retailers consider it in the best interest of the country that a bankruptcy law should not pass. If the people who are moving in this matter will only keep their nose out of it, business will right itself. Don't you make any mistake about that!"

"But do you not think there is necessity for some kind of legislation in this direction?" asked THE CANADIAN GROCER.

"Certainly, I do," replied Mr. Brasher, as he threw one leg over the other and laid the index finger of one hand on the palm of the other. "There is necessity for a law of some kind: There is necessity for a law to prevent the bankers and wholesalers from injuring one another. What I mean is that there should be a law doing away with preferences. It is not right that creditor 'A' should get from debtor 'B' an assignment of book debts or of stock, or perhaps of both, and leave nothing for creditor 'C.' Then, one thing which is very much needed is a law, uniform the Dominion over, which shall make the collection of debts easier than at present."

"What about the discharge of insolvents?"

"If you make discharges a matter of legislation, why, you must necessarily have a bankruptcy law. But, as I have already said, there is no need of such a law. If a man goes into business in this country with sufficient capital, and he cannot succeed, he has mistaken his calling, and ought to go out, and stay out, of business."

"Supposing a man with capital and capability fails in business through circumstances over which he has no control?"

"Of course there are failures of the kind you mention, but the merchants who have thus failed have always been dealt with leniently by their creditors, and always will be. No," continued Mr. Brasher, "we do not want a bankruptcy law. The old law was a case of life or death to merchants doing a legitimate business."

"In what way?"

"Well, because of it bankrupt stocks were being continually placed upon the market."

"Yes, but you must remember that times were very hard during the last few years of the old bankruptcy law, and was not that largely the cause of the stocks you refer to being on the market?" queried THE CANADIAN GROCER.

"I know quite well times were hard then, but the bankruptcy law had more to do with bankrupt stocks being placed on the market than even the hard times. I tell you what it is," declared Mr. Brasher with considerable emphasis, "if there was a merchant who had a crooked part in his body that old bankruptcy law brought it out. The fact of the matter was this: the ease with which a man could go through the bankruptcy court induced men to assign. Let me give you an instance by way of illustration. One day, back before the old bankruptcy law was repealed, I was on my way to Toronto. In the car was a merchant whom I knew, and who had, within a comparatively short space of time, passed through the bankruptcy court no less than three times.

"'Hello' I said, 'where are you off to?'

"'Toronto.'

"'What for?'

"'Oh, I'm going through the bankruptcy court.'

"'What, again?'

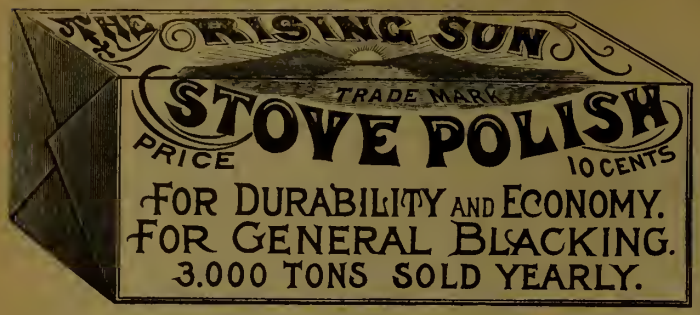
"'Yes, again! Say, Brasher, I think you are a fool. Why don't you assign once and a while? Look at the advantage it gives you. Here you and me go and buy a certain article at say $12 per dozen. You put the article into your window and ticket it at $1.25. I, however, ticket it at $1, or even 75c. I sell mine; you can't sell yours. You say I am selling at a loss. Am I? I go down to Toronto, go through the bankruptcy court and pay my creditors 50c. on the dollar. Now, how am I selling at a loss?'

"Now, after such experiences as we had with the old bankruptcy law, how can we retailers who try to do a legitimate and honest business be expected to favor another?" concluded Mr. Brasher.

COURTING NORTHWEST TRADE.

L. Chaput, Fils & Co., of Montreal, are making a strong bid for business in Manitoba, the Northwest Territories and British Columbia, and, with a view to extending their trade to all available points in that direction, a member of the firm, Mr. E. D. Marceau, left for Winnipeg on Monday last. He will make a careful investigation into the possibilities for business at all leading points right through to the Coast, touching at Rossland and other towns in the mining district.

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

AMONG TORONTO RETAILERS.

An Improvement in Trade.

Last week I went out to Parkdale, and found the merchants there happy in the knowledge that trade conditions and prospects in that portion of Toronto have improved, and are continuing to improve. This week I found the merchants throughout the north-east section of Toronto contented because of the same reasons. Though trade has been quiet there, material improvement over any year within the previous five has lately taken place, while the feeling regarding money is much better than for some time. T. H. Smith, corner of Wellesley and Ontario streets, when spoken to in regard to the matter, said: "There is much less evidence of that spirit of bargain-hunting, which has long been the bane of the retail merchant. People do not come into the store nearly so frequently, ask the price of an article, and then tell us they can buy it down town for a cent or two less. Such do still bother us a little, but not nearly to the same extent as formerly. This has had a good effect in that cutting is not carried on as largely as, say, a year ago." I wonder if retail merchants in other sections of the city find this state of affairs true of their locality, and if not, why not?

Easter Trade.

In a couple of weeks the Easter season will have opened up, and will bring, as all such seasons do, an increase of business to some merchants, while others see no material difference. One merchant told me this week that he was going to make a big push for what trade is to be got at Easter time, and that he had always found that when he made a big push his business was increased to such an extent that he was well rewarded for the time and money spent in making the effort to reach for trade. Going across the road and asking a rival merchant if he intended making a special bid for Easter trade, I received a reply to the effect that he would make no such effort, that there would be nothing special to reach for, and that these "splurges" after trade were failures. The first man says he tries for and gets the increase, the second man says there is no increase, and does not try for it. Which is right? There is no question in my mind.

Display Tables.

An increasingly large number of grocers are making use of a good method of displaying their wares. A neat table is placed in a conspicuous place, with attractively arranged displays of goods following one another at intervals of one or two weeks. In Robert Barron's branch store on Wellesley street, Toronto, this table display has proved to be productive of numerous orders. It has been found that when the goods displayed are such that to see is to desire, the results reached are much greater than when the articles on the table are staples, such as canned vegetables or salmon. For instance, a neat assortment of jams or honey catches the eye of many a housewife and frequent sales are the result. THE RAMBLER.

DEALING WITH DEPARTMENTAL STORES.

The board of supervisors, of Buffalo, on Monday, adopted a bill prepared by the "Single Line Dealers' Association," which proposes to govern and restrict the department stores. The bill, which is to be introduced in the State Senate this week classifies business in groups and grades, numbering 80 classes and 36 groups, including from one to several classes of business.

The license fees are fixed as follows: For first group, $1; for the second group, $100; for the third group, $5,000; for the fourth group, $10,000; for the fifth group, $20,000; for the sixth group, $40,000; for the seventh group, $80,000; for the eighth, and every group thereafter, $100,000 per annum. Thus, a firm dealing in one class or group of merchandise would pay a license of $1; adding other classes of merchandise, or departments, would require the payment of fees from $100 for one additional group or department to $100,000 for eight additional groups or departments. The bill specifically provides that $100,000 shall be the limit collected as license for conducting business under any number of groups.

MONTREAL RETAIL GROCERS.

The regular meeting of the Montreal Retail Grocers' Association was held Thursday evening, March 10, in the Monument National hall, President Scanlan in the chair. Mr. Scanlan submitted the report of the delegates who went to Ottawa to interview the Federal Ministers. They had been received by Sir Wilfrid Laurier, Hon. Mr. Fisher and Sir Henri Joly. They submitted their grievance concerning the exemption from seizure of the salary of civil employes, and the scales and measures inspection. They also asked for a fruit inspector. The Ministers promised their serious consideration.

Mr. Dixon read a projected amendment to the revised statutes providing for the appointment of a fruit inspector, and classing fruit into five grades. Hon. Mr. Fisher promised to introduce such a bill at this session. Mr. Dixon also brought up the question of peddlers' licenses. He strongly protested against the reductions to peddlers as being an injustice to all merchants who pay taxes.

Mr. Vallieres spoke in the same strain, and it was resolved to send a strong delegation to make representations to the city council.

YOU MAY LIGHT YOUR HOUSE WITH SUGAR.

The curious discovery has recently been made that light may be procured from common sugar. All you have to do is to get a few pounds of lump sugar and put it in the open sunlight for some hours. On taking it into a dark room it will begin to glow, faintly at first, but afterwards with quite a stong light.

So strong is this luminous glow that photographs have actually been taken by the light. These sugar-light photos are quite distinct, even if not quite so clear as ordinary photographs.

WANTED

Honey, Maple Sugar, and Maple Syrup.

Send quotations and how put up to

LUCAS, STEELE & BRISTOL, Wholesale Grocers, **HAMILTON**

One of the great considerations in Klondike outfits is the concentration of quantity in the smallest space, and this is found in

Bensdorp's Royal Dutch Cocoa

which goes further, weight for weight, than other cocoas.

The restorative and refreshing powers of any cocoa are well known and admitted, and in fitting out such expeditions as are daily leaving for the gold fields, it is not a question of price, but quality, and small bulk. These are both found in "Bensdorp's," the only "Royal Dutch Cocoa." Beware of imitations.

FOR SALE BY

James Turner & Co., Hamilton

NO GROUNDS

In Coffee made from "REINDEER" Brand Condensed Coffee and Milk. A cupful of boiling water to a teaspoonful of Coffee.

BUY IN SMALL QUANTITIES AND OFTEN.

NOW IS THE SEASON FOR FISH.

WE CAN SUPPLY YOUR WANTS

No. 1 Labrador Herrings, in barrels.
No. 1 Labrador Herrings, in half barrels.
No. 1 Split Herrings, in half barrels.
Scaled Herrings. Small fish.
Boneless Fish, in 40 lb. boxes.
Quail on Toast, 24 lb. boxes.
Pure Cod, in 5 lb. boxes, 1 lb. rolls.

THOS. KINNEAR & CO., 49 FRONT ST. EAST **TORONTO.**

MAKING HIS STORE SEEM BUSY.

SEVERAL days ago I saw in one of The Grocery World exchanges a burning editorial devoted to the great advantages accruing to the retail grocer by making his store look busy. The editorial in question didn't say exactly how this was to be done in any other way except by getting customers in it, but it aroused some recollections in my mind which may possibly amuse and interest the readers of this department. And, by the way, I know that some of you do read this column by the neat little pile of letters received since the article about the scarcity of salesmen. All of these letters have gone to the firm referred to in the article, and I hope that the writer of every one of them may slide into a $3,000 job. If you do, boys, my commission will be $50 apiece.

But to get back to this business about making your store look busy. Several years ago I had an old friend who opened a grocery store. He had been a successful hardware dealer, and had really retired, moving to a small suburb just outside of Cincinnati, O. It seems that the residents of this suburb were put to considerable inconvenience about getting groceries, on account of the lack of stores, or something, and this old friend of mine thought he saw a good opening, and started a grocery store himself. He was born in Germany, but was pretty well Americanized, although he had that old-country stubbornness over the ideas he got, that showed the solid German temperament.

Well, one of my friend's ideas was right in line with this burning editorial I mention. He believed that if you could give your store a busy, bustling appearance, the people would come to it. It was the old story of following a crowd, you know.

He thought he saw several ways of making the place look busy. It was on the main street of the village, and the first thing he did was to arrange with three or four close friends, after telling them his plan, to send their girls to the store as many times a day as they could, or come themselves. That was to have somebody in the place all the time.

He had one clerk, a bright young Irishman. The servants of three of the friends who were in the scheme were also Irish, and all of them were much taken with the clerk, so that they immediately fell in with the idea and did everything they could to get to the store. Each girl was jealous of the other, and the clerk being, as I said, bright, worked this snap to the Queen's taste. When they all got in the place at once, however, he had troubles of his own.

All of these girls got so they'd run to my friend's grocery store several times every day. Neither their mistresses nor the grocer knew why they came, but thought they were helping along his scheme. One day they all got in the place at once, and from a few tart words actually came to blows over the clerk. While they were performing, the store did look real busy. It looked so very busy, in fact, that a crowd speedily gathered outside, and the grocer had to call in the local police to straighten things out. That part of the scheme was therefore withdrawn forthwith.

Another feature of my German friend's idea was to send his boy out at the busiest time of the day, when everybody was on the street, with big basket loads of goods. He reasoned that if people got so they'd see his clerk out delivering big loads of goods every time they looked around, it would be a good advertisement for him. So he used to work the scheme every day. The boy would circle around the streets with the loaded basket, and would finally take it to his home, from where he would bring it back after dark.

The grocer's one competitor was, of course, very jealous over the new store, and he sized up the delivery scheme pretty quick. One day he stationed his own clerk across the street from the German grocer's, with instructions to follow the latter's clerk down and see where he went with his big loads of goods.

The German's clerk came out at the usual time with a big basket full and started out. the other grocer's clerk after him. They had gone several blocks, when the German's clerk chanced to look around and saw the other fellow. He knew him, of course, and saw through his scheme at once. He made up his mind not to give his follower any clue, so he walked on and on, the other clerk following close behind. By and by they got in the open country, and still the German grocer's clerk tramped faithfully on, hoping to tire the other man out. The spotter had the advantage because the other clerk had the basket, which got pretty heavy as the miles rolled up.

After a long walk, the German's clerk gave up from sheer inability to go any further, and the next day he was laid up and couldn't raise his basket arm for a week. It developed afterward that he had walked both soles off his shoes.

And that killed the delivery scheme, because the German grocer's competitor told everybody he could about it, and the whole village laughed for a week.

After that my German friend settled down and finally succeeded in building up a good trade by old-fashioned methods.—"The Stroller," in Grocery World.

AN HONEST GROCER.

A Bath grocer has in his money drawer a silver dollar of the date 1800, which he has kept there for several months, and one day last week he told The Observer this story concerning it: "About three months ago a man came in here with this dollar, he said it was one he had given him when he cut his teeth, and his children had all had it when they cut theirs, but he must have some flour, and as that was all the money he had he would leave it, but wanted me to keep it so that he could redeem it as soon as he could find work. The man was very earnest in his request, as he said he wanted to keep it in his family, where it had been for many years." The grocer says he shall continue to keep it in his money drawer so that the customer can redeem it when he cares to do so. That man was honest, anyway.

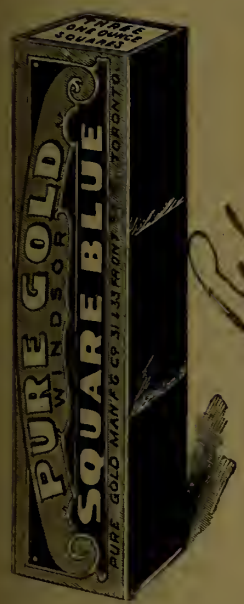
Nuggets For Klondykers

It is astonishing what a quick demand has sprung up for Kiln-Dried Split Peas for the Klondyke, yet they serve a double purpose because of their absolute keeping qualities under any and all weather conditions, and the ideal stored-up nourishment they contain just beneath their impervious outer covering.

They are veritable nuggets of health and strength and need no testing to prove their intrinsic value. The last place in the "pack" and the most exposed is good enough for Kiln-Dried Split Peas. When everything else fails Tillson's Kiln-Dried Split Peas "stand the racket."

Kiln-Dried Split Peas

The Tillson Company, Limited,
Tilsonburg, Ont.



Black and Blue

are not derogatory epithets when applied to foot-wear treated with PURE GOLD BLACKING, or to laundried goods treated with PURE GOLD WINDSOR SQUARE BLUE.

The season for mud requires blacking—best quality.

The Laundry always requires blue —no quality so good as best.

Have we your Order?

Pure Gold Mfg. Co.
TORONTO

SALT SALT

—"The Salt of the Earth"—

RICE'S PURE SALT

HAVE YOU IT?

SOLE MAKERS

SALT **North American Chemical Co., Limited** SALT

Goderich, Ont.

TRADE IN OTHER COUNTRIES THAN OUR OWN.

SITUATION IN DATES.

THERE is reported to be a better feeling in Persian dates. For several weeks past the market has been unsettled and prices have touched the lowest figures on record. The demoralization of the market, it is said, was due in the first instance, to the effort of a London syndicate to get control of the business. The effort was so far successful as to prevent the usual direct shipments to this market last year, but the combination seemed to have assumed a bigger load than it could carry, and soon went to pieces. Its collapse, we understand, was hastened by the fact that some of its members were operating on the outside in a quiet way as competitors of the syndicate. The failure of the combination threw on the market a large quantity of stock, efforts to dispose of which demoralized both the English and American markets. The effects of this are now said to be passing away, the low prices resulting from excessive competition following the disruption of the London combination having stimulated the consumption. In consequence of this, the stocks in London, according to late advices, have been well cleaned up, and supplies here have been moving freely into consumption. Of the stock remaining on the spot the bulk, if not all, is said to be in the control of four holders, whose confidence in the future is such that they prefer to hold the goods and later put them into cold storage rather than make any further concession in prices. The rather full figures obtained at the recent auction sale of Khadrawees confirms them in their determination to adhere to their quotations.

From the beginning of the season to date the arrivals of Persian dates have aggregated 141,500 boxes, against 134,700 boxes for the same period last year. On the other hand, receipts of Fard dates for the season to date show a decrease, being 2,000 cases and 12,200 boxes for 1897-98 to March 10, compared with 4,600 cases and 14,685 boxes to this date last season.

Present spot supplies of Persian dates are considerably larger than those of a year ago, and consist chiefly of Hallowees and Sairs, the comparative scarcity of Khadrawees being attributed to a lighter pack caused by the unsatisfactory experience of this grade in the consuming markets last year. Two years ago at this time Hallowees were selling at 3¾c., Khadrawees at 3½c. and Sairs at 2⅝c. In March, 1897, the quotations were 4 to 4⅛c. for Hallowees, 4c. for Khadrawees and 3c. for Sairs.—N.Y. Journal of Commerce.

RICE SITUATION.

Wm. G. Hale & Co., writing from Saigon, under the date of February 5, say of rice: "There has been more or less rain during the period under review, supplemented by gloomy and somewhat wet weather since, which can only have increased the harm done previously; we should think 30 per cent. a low estimate of damage to the crop. At the close, the weather seems to have settled fair. Supplies have been fair for the season; arrivals are 35,000 piculs daily. Recent advices of a marked advance in the Hong Kong rice market have caused a sudden and material rise in prices, and the feeling is strengthened by the constant arrivals of tonnage to fill existing contracts with Japan. For Europe, limits are far too low to admit of sales. There have been some purchases for France and there is still a moderate demand for forward delivery. There is some faint inquiry for Java, but our present high prices and rate of freights are against business. Requirements for the Straits seem moderate. The Philppines still remain out of the market. Demand for Japan has slackened. Contracts—up to the present writing—amount to 600,000 piculs for Japan and 60,000 tons for Europe, mostly for the continent."

PRICES LOOKING UP.

Of 108 staple articles contained in Bradstreet's table, 55, or more than one-half, advanced during the month, and only 15 declined. If the number advancing in price or remaining unchanged are added together, a total is had of 93 articles out of 108 which have either remained steady or moved upward during the month. It is not surprising to find that the leading food products have been specially notable in the tendency towards advancing prices. Nearly every one of the leading cereals and their products, including flour, advanced during February, and fully one-half of the provisions and groceries show a corresponding enhancement in value. Of special encouragement to American manufacturers, however, were the advances in the prices of many kinds of metals, notably iron, steel, copper and lead. Petroleum, both crude and refined, brick, lumber and tobacco also advanced. Perhaps the most significant increase of all, however, was that shown in the price of raw textiles, such as cotton, hemp, jute, silk, and flax, which advance has been to a certain extent sympathized with in the advance of southern cotton sheetings and some other classes of cotton goods. Decreases, as above shown, were few and generally unimportant, and some of them were due to climatic influences. Among articles of domestic production decreasing during the month might be mentioned milk and eggs, apples, hemlock, leather, southern pig iron, tar, glass, hops, and cottonseed. Articles unchanged in price during the month included most live animals and their products, beef and hog products. Hides were unchanged, as were also some grades of leather, while in the textiles raw wool, printcloths, standard sheetings, and ginghams remained steady. Coal and coke, iron ore, lime, nails, and spruce lumber were steadily maintained during the month, as were most of the chemicals contained in Bradstreet's list of prices.

THE CURRANT OUTLOOK.

Although the market for currants continues to be exceedingly quiet, and transactions are of only a restricted nature, there is little change in values to report; and though the tendency is in favor of the buyer, it is to so small an extent as to be hardly in the nature of a quotable reduction. Under the improved financial condition in Greece, and following upon it the decline in exchange, it is not surprising that, so far as the lower qualities of currants are concerned, the holders should be inclined to be firm in their ideas. For this fruit they have the whole of the consuming countries for a market, and are in no way dependent upon the English demand, but in considering the position of the finer descriptions the matter assumes an entirely different aspect. For all the better qualities the English demand alone has to be considered, as no other country cares to pay the extra price demanded for fruit more carefully grown and harvested, or of better quality than the provincial growths. Whatever the future of the market for the commoner kinds may prove to be, the question must naturally arise whether the present, or any likely demand in the near future, will be sufficient to take off the existing stocks of the finer fruit. Even in years when a full normal demand is expected, it has not infrequently happened that very considerable pressure has been necessary to make a clearance of the better fruit; and with the higher range of prices for the common qualities, a fact which, paradoxical as it may seem, interferes with the demand for the better kinds, the difficulty is likely to be greater than usual. Unless some unforeseen circumstance should arise, such as the peronosperos (which reduced the total of last year from 180,000 to 130,000 tons), the crop of 1898 will be much larger than that of 1897; and

"BRAND'S" INTERNATIONAL SAUCE.
Finest made. We sell it.

"Washington"
HIGH TEST (100%) LYE.
None better. Gives you a profit. We sell it.

THE DAVIDSON & HAY, LTD.
WHOLESALE GROCERS. TORONTO

so soon as this becomes obvious there will be other factors working against the present pretensions of holders; and, having regard to all the facts, it would probably be well for them to consider the position very closely, and to consider whether they deem it necessary to meet the ideas of buyers somewhat more readily, so far, at all events, as the higher-priced fruit is concerned.—Produce Markets' Review, March 5.

CANNED SALMON IN LONDON.

Salmon continues to meet with a good enquiry in London, Eng., although sales have not been on quite such a large scale as previously, according to a trade paper published in that country. Quite a fleet of sailing vessels, viz., the Irby, Combermere, Lancing, and Howth, have arrived during the last few days, but in spite of this supply there has been not only no pressure to sell, but prices have further advanced. There appears to be an opinion among many retailers, encouraged by the fact of the record pack of last season, that prices will be lower than at present. It is, of course, impossible to predict with any certainty the course of the market, but there are many circumstances that should not be lost sight of when forming an opinion. The demand for salmon in the United States and the colonies, as well as in our own country, is rapidly increasing under the influence of low prices, so much so, that with a merely average pack for the coming season prices would rapidly move to the other end of the scale. Then the effect of the large pack was fully discounted last year, the drop in prices being equal to about 25 per cent. When the increased consumption is taken into account, the recovery recently established is not at all surprising.

CALIFORNIA RAISIN SITUATION.

The California Fruit Grower, in its review of the raisin situation on the Coast, says: "The large quantity of low-grade raisins on hand continues to hold the market down. Buyers demand sound stock at the price of rain-damaged, and expect soft goods for almost nothing. Unless the rain-damaged stock is withdrawn from the market, even the customary trade demand of April, May and June will hardly revive prices. Eastern buyers are now making a demand for a cheaper article of seeded raisins, and, no doubt, this demand will be met. Then we will have, as in other kinds, all sorts of seeded raisins, and the market price for this class will go to pieces. The demand in all lines is on the basis of 'something for nothing.'"

MAPLE SUGAR CROP IN VERMONT.

A despatch from Newport, Vt., says: "Sugar makers of this section have been caught unprepared by an unusually early and copious flow of maple sap. During the severe storms of February more snow fell in this vicinity than has been due in 30 days, or more, yet during the past week regular spring weather has prevailed, and the snow has shrunk wonderfully. Almost before they knew it, the sap began to run, and the farmers at once began to hurry preparations for gathering what promises to be a very large amount of sugar-making fluid. It is expected that an unprecedented quantity of maple sugar will be made. The few makers who were in position to catch the very first of the flow already have new syrup and sugar on the market. About 1,000 pounds already have been made in the country. The season this year is two weeks earlier than usual."

Mail advices from the different producing sections in southern California state that supplies of apricots are practically cleaned up and that of peaches very few remain. Apricots are said to be in a very strong position, and much higher prices are looked for in the near future.

The season has practically closed in Calcutta, the last public sale having been held there a week ago. This has imparted a stronger tone to the London market, especially for the fine and finest descriptions, and it now seems quite probable that the supply of the finer teas will be more restricted during the next few months than appeared likely a short time since.



FOUR REASONS WHY GROCERS should sell a brand of Stove Polish which, above ALL others, consumers want, and for which Grocers can offer no substitute without injury to their trade.

Enameline
The Modern STOVE POLISH

First: It is Superior to All others in Quality.
Second: It gives Perfect Satisfaction to Consumers.
Third: It is Thoroughly Advertised and Sells itself.
Fourth: NO OTHER Stove Polish ON EARTH has so large a sale.

Praised by its Many Friends

From its first production Ludella Ceylon Tea has met with continued success, and the reason is plain ; it is the finest tea produced. Added to the above good points, the crowning one is, that it is sold at such low prices. Quality considered, it is by far the best value offered. Surely an article with such merits is worthy of your most careful consideration.

Lead packages. ***25, 40, 50 and 60c.***

H. P. ECKARDT & CO., Wholesale Agents, **TORONTO**



The unsolicited testimony of thousands

...GRAND MOGUL TEA

... IS THE BEST VALUE IN THE MARKET.

Coupons in every packet.

T. B. Escott & Co.

Sole Agents —LONDON, ONT.

...A PERFECT SNAP

We are now manufacturing a Ginger Nut, or Snap, which all who have seen them call the most perfect ever placed on this market.

Our Fig Bars

are **Faultless—equal to, or better** than, any ever made or imported. With every confidence of your approval, we offer these two lines for your criticism.

Queen Biscuit Co.

ST. JOHN, N.B.

Only authorized manufacturers in Canada of the

Famous Boss Lunch Milk Biscuit

Each Biscuit stamped "BOSS."

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

THE COUNTRY PRODUCE MARKET.

THERE are now observable in the country produce market of Toronto many conditions which at this season of the year are not only unusual but, indeed, unique.

In the butter market there is a scarcity throughout, with practically no dairy tubs, good, bad or indifferent, left on the market, whereas a year ago, as in former years, low and medium grade tubs were coming forward much faster than desired. In large rolls and pound prints there is also now manifest an unusual absence of very poor butter. As a consequence, butter is in much better demand than usual, with the price 18 to 20c., as compared with 10 to 16c. per lb. asked last year.

Cheese, on the other hand, was produced almost too lavishly during the season of 1897, and although the value of our exports of this article increased by $719,668 during the year, there is now, both in Britain and Canada, a weak, unsteady demand, with prices at 8 to 8¾c. per lb., as compared with 10 to 12c. per lb. last year. The opinion is generally expressed that the cheese market, being in the condition it is now in, and the demand for and price of butter so firm and high, it would be a great mistake of makers to produce any quantity of fodder cheese. as has been found profitable to do, under different circumstances, in former years.

The scarcity of low-grade butter has also materially affected the lard market, inasmuch as for some weeks the scarcity of cheap butter has necessitated the use of lard to a much greater extent than usual, and has kept stocks of lard low for some time, whereas last year, at this time, lard was left in great quantities on dealers' hands, when they would have gladly accepted 1¼c. less per lb. than they now ask.

Each successive year sees an improvement in the state of the hog product market. Breeders of hogs in Canada are, generally speaking, now breeding the best kind of hogs and feeding them the most suitable feed for reaching the British market. The fruits of this are now abundantly evident in that a great demand has sprung up for Canadian bacon and lard, and prices for light hogs are slightly better, while heavy hogs are fully $1 higher than a year ago. Then, as the number of large hogs produced is not as great, and as a brisk demand from lumber camps, etc., has been noted, barrel pork has been well sold up, where last year a great deal of this product was left on packers' hands, though the price then asked was $4 less than now quoted.

The supply of eggs, too, has been absorbed to an unusual and satisfactory degree. Pickled eggs were practically cleared up weeks ago, and now there are none held or cold-stored, except those of that nature which have been held by farmers, which proportion is insignificant as compared with the number of this class of eggs usually on the market. Though there is a liberal supply of eggs now coming forward the lack of held necessitates bakers depending on this supply, so that the probability is that the demand will continue about equal to the supply for some time.

Among staple products, potatoes show the greatest relative change in prices, as compared with last year, though the prices then were abnormally low, selling at 20 to 28c. per bag. The price now asked is more than double last year, being 55 to 60c. per bag. The explanation of this is simply that the demand has more closely kept up to the supply.

The light crop of apples has naturally increased the price of both the fruit itself and the dried and evaporated products thereof. Fancy red spies are now $3.25 to $3.50, where last year they could be had for $1.25 to $1.35. Dried apples have advanced from 2 to 3c. per lb. to 5 to 6c. per lb., and evaporated apples from 3 to 4c. per lb. to 9½ to 10c. per lb.

The high price of wheat has been so frequently spoken of in these columns that further comment is unnecessary, except to remark that there is little prospect of a break in prices for some time yet. The coarser grains show a correspondingly high price, as compared with last and former years.

The market for hides and skins also shows an unusual firmness throughout, a steady advance in prices being noted, till now the prices for all hides and skins are nearly double what they were three years ago.

A careful perusal of the following comparison of prices between March, 1897, and March, 1898, will prove interesting, and give an idea of the general improvement in the price of country produce. It will be noted that cheese is the only article showing a decline:

	1897.		1898.	
Wheat, red, per bush	$0 74 to $0 75		$0 92 to $0 93½	
Wheat, white "	76	77	82	84
Wheat, goose "	62½	63	86	87
Peas, per bush	40	41	58	61
Oats, per bush	21	22½	35	36
Hides, No. 1, per lb	..	7	..	8
Calfskins, per lb	7	8	..	12
Sheepskins	1 10	1 20	1 25	1 35
Butter, per lb	10	16	18	20
Cheese, per lb	10	12	8	8¾
Eggs, per doz	11	11½	14	15
Potatoes, per bush	20	28	55	60
Hogs, heavy, per cwt	5 00	5 25	5 90	6 00
Hogs, light, per cwt	6 00	6 25	6 00	6 20
Barrel pork, per bbl	10 00	13 00	14 50	17 00
Lard, per lb	6¼	6¾	7¾	8
Beans, prime, per bush	40	50	75	85
Apples, fancy spies, bbl	1 25	1 50	3 25	3 50
Dried apples	2	3	5	6
Evaporated apples	3	4	9½	10

ENGLISH YELLOW SUGAR.

Toronto wholesalers are just now importing yellow sugar from England. The sugar is a nice canary in color and shows fair quality. It is being sold by the wholesalers at 3¾c. per lb. in bags.

The fact that yellow sugars of home make have been hard to get for some time has created a market in Canada for the imported article.

TRANSACTIONS IN MOLASSES.

BUSINESS for importation in Barbadoes molasses has been one of the features of the grocery situation this week. This buying at the islands, which has been done on behalf of one of the Montreal sugar refineries, has completely altered the tone of the market. Sellers at Barbadoes last week were undecided what to ask, and this week, because they have conceived the idea that the sugar refiners are going to be heavy buyers, they refuse to quote.

The purchase on behalf of the refiners consisted of 1,000 puncheons, which were sold at 16c. landed gauge, which is about equal to 22½c. net on the wharf in Montreal. When Montreal jobbers learned of this transaction, they also tried to secure options on supplies for spring importation, but have found it difficult to do so.

The spot situation has adopted a firmer tone as a result of this intelligence from the islands.

Last week some jobbers were not indisposed to shade prices to secure business, but there is none of this disposition apparent this week, all holders talking firm prices.

Between houses we understand that round lots have changed hands at 25c., but in a jobbing way 27c. is asked for car lots of Barbadoes, and 28c. for a few puncheons.

NEW MAPLE SYRUP.

The first arrivals of new maple syrup were offered in Montreal this week. It was of exceptionally good quality, and realized $1 per gallon.

Advices from producing districts in the Eastern Townships say that sugar makers have been caught unprepared by an unusually early and copious flow of maple sap. During the severe storms of February more snow fell in the vicinity than has been known in 20 years or more, yet during the past week regular spring weather has prevailed, and the snow has shrunk wonderfully.

Almost before they knew it the sap began to run, and the farmers had to busy themselves making preparations for gathering what promises to be a very large run of the sugar-making fluid. It is expected that an unprecedented quantity of maple sugar will be made.

The few makers who were in position to catch the very first of the flow already have new syrup and sugar. About 1,000 pounds have already been made in the county of Shefford, where the season is at least two weeks earlier this year than last.

THE DESTROYED TEA.

THE statistical position of the tea market in Toronto is a favorable one, owing to the shipment of lots to the United States during the past week and the fire on Saturday last.

The estimated quantity of tea destroyed by fire in the Carrie storage warehouse and in the Salada Tea Co.'s building is in the neighborhood of 350,000 or 400,000 pounds, about 60 per cent. of which was Indian and Ceylon growths and the balance Japan tea. The value of the tea destroyed is estimated at from $50,000 upward.

Ths destruction of such a large quantity of tea will certainly stimulate the local demand somewhat, but to what extent remains to be seen. The general opinion is that it will not be very marked, particularly as most of the teas were held by representatives of shipping houses.

The teas probably most likely to be influenced by the loss are those of Japan growths, especially in view of the lots that have recently been picked up on United States account. It is true new season's Japans will be arriving in a month or six weeks, but it is also to be remembered that the quantity of May-picked Japan tea which arrives on the Toronto market season after season is insignificant. It is not until a couple of months later that teas of that description begin to arrive on this market in any quantity. As far as Indian and Ceylon teas are concerned, they can always be brought in.

A good many orders have been placed by wholesalers in different parts of the Dominion for next season's Japan tea, and as far as THE CANADIAN GROCER can gather, the business for the ensuing season in these teas promise to be larger than in 1897, for it will be remembered that last year the demand in the United States for Japans was so great that Canada was practically sidetracked.

The quantity of green tea imported by Canada from Japan during the fiscal year ending June 30, 1897, was 8,824,865 pounds, valued at $1,083,994. While less quantities were imported in 1893, 1894 and 1895, yet the value was smaller than during any one of the last five years, as the following table shows:

	Quantity in lbs.	Value.
1893	7,555,277	$1,172,450
1894	8,007,315	1,175,728
1895	8,704,157	1,285,019
1896	9,624,375	1,317,155
1897	8,824,865	1,083,994

These figures do not include the Japan teas brought in and imported from the United States, but the quantity thus brought in is insignificant, for of Japans and China greens all told our imports from the United States last year only amounted to 140,079 pounds.

INDICATIONS STILL FAVORABLE.

The earnings of the Canadian railways continue to reflect a favorable condition of trade.

During February the gross earnings of the Grand Trunk were $1,674,453, against $1,522,246 the same month last year, a gain of $152,207. The gross earnings of the Canadian Pacific during February last were $1,408,000, compared with $1,271,000 for the same month in 1897, an increase of $137,000.

The gross earnings of these two railways during the first two months of 1898 were: Grand Trunk, $3,590,785; Canadian Pacific, $3,160,372. Compared with the same period last year, the increases are $428,727 and $575,344 respectively.

Remember, the public want eggs for Easter. And if hens are going to lay eggs steadily they must have good food. Keep a good stock of oyster shells, etc., and push them.

JAPAN TEA FOR THE STATES.

Enquiries are still being received in Toronto for Japan teas for shipment to the United States. The teas chiefly wanted appear to be from about 15½ to 17c. per pound.

During the last few weeks something like 5,000 packages have been sold on this account. One firm alone has shipped about one-half that quantity.

The prices being obtained for these teas are much better than could be obtained for them in Canada. For instance, dust, which is selling here at 6½c. is worth 11c. in the United States; nibs, 10c. here and 14 to 15c. in the United States; box goods selling here at 15c. are worth 16c. in the United States; leaf goods selling here at 16c. are worth 17½c. there.

A SUSPICIOUS CASE.

MUCH has been said and published in Canada during the past few years regarding the pressing need for a Dominion Insolvency Law, such mention having been instigated by the numerous instances of fraud and dishonorable practices which have been and are possible under existing conditions.

As our merchants are daily becoming better acquainted with the various methods whereby it is possible for them to evade the present law, and get the upper hand of their creditors, even if the means employed are anything but honest, there is little if any hope of an improvement in the practices now adopted, at least until such time as a well thought out and withal a simple and workable Dominion law is adopted, providing for the equitable distribution of the assets of insolvent debtors.

Our readers have no doubt frequently heard of cases of dishonorable practices being adopted to secure goods, but a case which has recently been brought to our attention contained some features which were more than ordinarily annoying to the creditors. The purchaser in question was W. H. Ketcheson, retail grocer of Belleville, Ont., the principal creditors and those who pushed the matter to a settlement being Carter, Galbraith & Co. and Hudon, Hebert & Cie., both of Montreal. It seems that the two firms in question were asked to quote prices for sugars, and having done so, each received an order for a carload, terms cash in ten days. After the required time had elapsed Ketcheson was drawn upon for the amount of the bills, but drafts were returned unpaid; and upon an explanation being asked he said that he was unable to settle and requested an extension. The Montreal houses were, however, under the impression that things were not all they should be, and consequently representatives were sent to Belleville to investigate the matter. Enquiry there elicited the information that Ketcheson's stock was very low and that there was not a barrel of sugar on the premises, a large portion of it having been sold for cash, within a few days of its receipt, at prices ranging from cost to one-eighth of a cent below cost, the proceeds of such sales, as well as the balance of the sugars, being unaccounted for. Of the two cars of sugar (about 160 barrels), something like 100 barrels were traced as having been sold for cash in and about Belleville, the balance having mysteriously disappeared, so far as a careful search would show. Ketcheson's explanations were anything but satisfactory, but as he was evidently prepared for the worst, his lawyer being with him much of the time, the Montreal creditors finally agreed to a composition of forty cents on the dollar. The services of Mr. P. G. Chartrand, of Kent & Turcotte, accountants, Montreal, were secured and he visited the various creditors for the purpose of getting their consent to a settlement on these terms. While nearly all the creditors signed for 40 cents they were almost unanimous in stating that they considered the whole transaction as most dishonorable, the account being comparatively new to the majority of them and the goods which went to make up their respective bills having been shipped to Ketcheson within the past few weeks. A couple o the claims had to be purchased, the creditors declining to accept a composition, but the matter is now settled, Ketcheson having secured the necessary funds and paid the amount of the composition. The foregoing puts the matter in a bad enough light to suit most people, but in reviewing this case it might be well to mention that the evidence goes to prove that Ketcheson was practically insolvent and in fact was seeking a composition previous to and at the time of his purchases of sugar from the two Montreal firms, he thereby becoming possessed of $2,138.35 worth of goods for which he had no apparent means of settling.

The following is a statemeut of the liabilites and assets as furnished by Kent & Turcotte:

LIABILITIES.

Ordinary Claims:			
1.	Carter, Galbraith & Co., Montreal	$1,112 96	
2.	Hudon, Hebert & Cie., Montreal	1,025 39	
3.	Smith, Fischel & Co., St. Jerome	302 50	
4.	B. Goldstein & Co., Montreal	133 75	
5.	L. O. Grothe & Co., Montreal	120 00	
6.	Hart & Tuckwell, Montreal	108 55	
7.	The Lang Mfg. Co., Montreal	83 34	
8.	Vipond, Peterson & Co., Montreal	40 38	
9.	S. H. & A. S. Ewing, Montreal	24 00	
10.	Harris, Youngheart & Co., Montreal	112 00	
11.	R. Templeton & Co., Belleville	140 00	
12.	S. A. Lazier & Sons, Belleville	73 25	
13.	The Wm. Paterson & Son Co., Ltd., Belleville	73 00	
14.	Chas. Smith, Belleville	69 91	
15.	The Rathbun Company, Belleville	22 75	
16.	Hodgson Brothers, Belleville	14 04	
17.	T. Kinnear & Co., Toronto	331 97	
18.	Warren Bros & Co., Toronto	192 36	
19.	T. McIntosh, Toronto	51 63	
20.	Chas. Boeckh & Sons, Toronto	40 58	
21.	John Taylor, Toronto	32 50	
22.	W. B. Reid, Toronto	17 82	
23.	Art Goods Manufacturing Co., Ltd., Toronto	17 70	
24.	G. F. & J. Galt, Toronto	13 05	
25.	Pugsley, Dingman & Co.. Toronto	37 83	
26.	Mac Willie Bros., Toronto	7 50	
27.	McKee, Ratcliffe & Co., Toronto	5 50	
28.	Kilgour Bros., Toronto	5 10	
29.	Fraser & Stirton, London	450 00	
30.	D. S. Perrin & Co., London	5 53	
31.	Chas. Williams, Pt. Whitby	200 00	
32.	Thos. Lawry & Son, Hamilton	42 11	
33.	F. W. Fearman, Hamilton	38 11	
34.	Hamilton Coffee & Spice Co., Hamilton	17 00	
35.	Hamilton Table Co., Hamilton	7 00	
36.	Sadler, Dundas & Flavelle Milling Co., Ltd., Lindsay	5 45	
37.	Underwood Bros., Kendall Ont	37 76	
38.	Creamery Biscuit Works, Ottawa	5 04	
39.	J. Bruce Payne, Granby	127 00	
40.	Syda & Cousins, Digby N.S.	70 93	
41.	C. V. Stockdale, Chicago	10 50	
42.	C. D. Scantlebury, Belleville	2 50	
			$5,228 29
Privileged Claims:			
43.	W. Bullen, Rent	68 75	
44.	Taxes	40 00	108 75
			$5,337 04

ASSETS:

	Stock of Groceries;	1,000 00	
	Fixtures and Rolling Stock;	500 00	
	Book Debts:		
	Good	521 06	
	Doubtful	62 96	
	Bad	1,307 07	$3,391 09
	Deficiency		$1,945 95

To GROCERS

Our enormous plant, exceptional manufacturing facilities, combined with the fact that we manufacture our own paper, places us in the best position to give special value in

Paper Bags

In consequence we excel ALL OTHERS in these essential points:

1. LARGE SIZE
2. FULL COUNT
3. BEST QUALITY

Examine, Test, Compare—you will find it so.
Price? No more than you pay for the "other kind."

The **E. B. EDDY CO.,** Limited

HULL, CANADA.

61 Latour St - - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver, B.C.; John Cowan, St. John's, Nfld.

REGARDING GROCERY BAGS.

THE causes which have led, during the last two or three years, to the steady decline in prices, or, in other words, to the gradually steadily-increased discount that has been allowed on paper grocery bags, and the reason of the recent reaction in prices does not appear to be generally understood by the trade. It is therefore necessary to review the circumstances.

Until about three years ago the manufacturing of paper bags in Canada was practically confined to Kilgour Bros., of Toronto, and J. C. Wilson & Co., of Montreal, and prices ranged at present list with a maximum discount of 25 to 30, and in some cases to 33⅓ per cent. off list for large lots.

In 1894-5 the E. B Eddy Co., at Hull, put in bag machinery to manufacture extensively, but, as soon as, or even before, they got their product well on the market, prices began to waver, and shortly afterwards cutting began, the older-established houses in this line apparently fearing that the starting of a new paper bag factory would overstock the market and induce the slaughtering of the goods, apparently overlooking the fact that trade in and demand for paper bags in Canada was steadily increasing.

Bags became cheaper and cheaper until, at the opening of the season this year, as high as 70 per cent. off list is reported as being quoted in some localities. This meant heavy loss to manufacturers and disturbance to the trade all round, so the makers convened, formed an association, issued a uniform list, and decided on discounts on a sliding scale of from about 40 per cent. on small lots to 50 and 10 on carload lots.

As the new list we have before us states conspicuously that prices are subject to change without notice, and, as we understand, neither the manufacturers themselves nor the trade generally are fully satisfied with existing discounts on the list, the chances are that before long, pressure of circumstances will force another and early review of discounts, with the probabilities in favor of slightly higher rather than lower prices, because the bag makers' balance sheets for 1897-98 will probably show the balance on the wrong side of the ledger, owing to the cutting that has steadily prevailed in prices.

DISPLAY OF TABLE DELICACIES.

The display of table delicacies, given by Gordon & Dilworth, of New York, in the Windsor hotel, Montreal, last week, was well worth a visit. The goods displayed, comprising preserves, jellies, syrups, brandied fruits, salads, olives, capers, catsups, mince meat, plum pudding and canned goods of various descriptions were arranged about the room to the best advantage, the neat jars containing fruits, etc., of varied colors making a very pleasing effect. Samples for tasting were always at hand and the lady attendants were thoroughly at home in demonstrating the qualities of the goods, visitors being treated to an excellent description of the firm's methods of preparing fruits, etc. A number of Montreal's prominent retail grocers visited the display and purchased largely of the goods exhibited, as did also many of the lady visitors who were pleased with what they saw. The firm were apparently highly satisfied with the result of the display and they anticipate a good trade in Montreal and district for the future.

PERSONAL MENTION.

Mr. T. W. Edwards, Lucas, Steele & Bristol's representative west of London, spent a day or two in Hamilton last week. His friends were all glad to see him. "Tom" has a great many warm personal friends in the Ambitious City, and they are always pleased to hear of his success on the road.

Mr. W. J. Moody, representing the Alpha Chemical Co., manufacturers of chemical specialties, Moody's non-corrosive inks, etc., Berlin, was in Toronto last week. He reports the business of his company to be increasing satisfactorily. The company is putting "Sunlight" black lead on the market, six bars in a box, instead of three, as formerly.

WEEKLY BUTTER SHIPMENTS.

The Montreal Butter and Cheese Association have sent a circular to all the creameries in Quebec advising all makers to ship weekly instead of monthly, as is now done. They state that the immediate results will be more satisfactory and that this will be the means of increasing our trade with Great Britain very materially. They make the point that this system of weekly shipment has resulted in Canadian cheese reaching the top of the ladder, and that Canadian butter may also reach a like position there, instead of occupying a very unimportant position.

A QUEER BOOKKEEPING INCIDENT.

THAT flies are troublesome all will agree, but that they are capable of causing sleepless nights, and almost insanity, will be a matter of surprise to all who read the following incident as given in The San Francisco Post:

"A bookkeeper in a San Francisco wholesale house has been spending sleepless nights for three weeks in fruitless efforts to make his books balance.

"There was an apparent shortage of nine hundred dollars that could not be accounted for.

"He added up columns and struck balances until he was almost insane. He finally worked himself into the frame of mind that usually lands a man in Canada, the insane asylum, or a suicide's grave, when the manager of the house invited his confidence.

"Then they went over the books together, but the nine hundred dollars shortage was still there.

"The head of the house was called in and the work of overhauling accounts commenced again. They had not gone far before they came to an entry of nineteen hundred dollars.

"'Why that should be one thousand dollars!' exclaimed the employer.

"'How did it happen to be entered nineteen hundred dollars?'

"A careful examination showed that a fly had been crushed between the pages of the cash book, and one of its legs made a tail of the first cipher of the one-thousand dollar entry, converting it into a nine."

A MUSTARD FIRM'S OLD EMPLOYE.

The Grocers' Monthly, London, Eng., some time ago offered a prize of two guineas to the man who had longest been in the employ of any firm in the United Kingdom in any of the trades represented by the paper.

The winner of the prize was James Barnes, 274 King street, Norwich. Mr. Barnes is an employe of J. & J. Colman, Limited, Norwich, manufacturers of Colman's mustard, etc. He has been in the employ of this firm for 68 years, and is now foreman starch-maker. Both employers and employe are to be congratulated on the length of time they have been connected.

OPENING A TOFFY BRANCH.

Slade & Co., Limited, Leeds, England, makers of Slade's toffy, are making arrangements to open a branch in Canada. This firm commenced business five years ago, making a turnover the first year of $50,000. Last year their turnover was over $254,000, and they are now shipping to the leading cities of the United States. They are issuing a new illustrated price list, which every grocer should see. Write for a copy to the Royal Toffy Works, Leeds.

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

RUTHERFORD, MARSHALL & CO. say that, in their experience, the market has never been in better condition for butter, all grades being readily picked up.

W. H. Gillard & Co. have on hand a full assortment of fish for the Lenten season.

H. P. Eckardt & Co. are offering fine values in syrups, all grades.

W. H. Gillard & Co. have in stock 1 and 2-lb. cans of "Barataria" shrimps.

The Davidson & Hay, Limited, quote special prices on pork and beans, 3-lb. tins.

D. Gunn, Bros. & Co. report good Easter business putting up smoked meats especially for this trade.

The Davidson & Hay, Limited, are wholesale agents in Toronto for "Washington" lye.

Perkins, Ince & Co. have received a carload of Santa Cruz prunes, assorted sizes, in 25 and 50-lb. boxes.

Brand's "A1" international sauce is being handled here by the Davidson & Hay, Limited.

The 3-lb. "Circle" tea packet Lucas, Steele & Bristol have put on the market is strong and attractive.

The Davidson & Hay, Limited, have another car of California prunes and apricots to hand this week.

Buyers of fish will do well by communicating with H. P, Eckardt & Co., who still have a good assortment.

Bayle's "English Sandwich Mustard"; also horse radish mustard, is again offering by Lucas, Steele & Bristol.

A line of California evaporated apricots, to retail at 3-lbs. for 25c., is a leader with the Eby, Blain Co., Limited.

Lucas, Steele & Bristol have "Barataria" 1 and 2-lb. shrimps in stock; also "Cherrystone" and "Dogshead" oysters.

T. Kinnear & Co. have in stock a line of marmalade in glass bottles, screw tops, which they are offering at $1 per dozen.

The Eby, Blain Co., Limited, have a fine range of California evaporated peaches in 70-lb. bags, equal in quality to box-packed fruit, but lower in price.

"Diamond Crystal" salt can now be procured from Lucas, Steele & Bristol in bulk, 24 3's, 120 2½'s, 60 5's, 40 7's, 20 14's, 28 and 56-lb. bags; also 228-lb. bags.

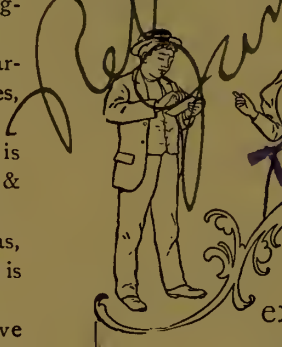
The sale of the "Rising Sun" stove polish was largely increased last year over the previous one, and the sale of "Sun Paste" stove polish was increased more than one-third.

Syrups, dark, medium and bright are leading sellers with the Eby, Blain Co., Limited, the demand for their "Honey" syrup, in barrels, half-barrels and pails, being exceptionally brisk.

The Eby Blain Co., Limited, have in stock some good values in Japan teas packed under their own brand "Anchor," in fancy air-tight tins from 30 lbs. to 100 lbs., net weight. They retail at from 25 to 35c.

Buyers of green Rio coffees should note the fact that this is a specialty with the Eby, Blain Co., Limited, who have just received a heavy direct importation, desirable in color and evenness, which they are quoting, as bought, exceptionally low.

T. A. Lytle & Co. report a great increase in the demand for jams, jellies, marmalade and catsup during the past month, which can be accounted for by the scarcity of fruit at this season and the number of persons who are provisioning for the Klondyke.



Women of experience in ordering coffee from their grocer are careful to specify **Chase & Sanborn's Seal Brand Coffee,** which comes in pound and two-pound tin cans, knowing that satisfaction accompanies every can.

Thousands of refined people who know and appreciate good coffee endorse this famous brand. The signature and the seal of these well-known importers guarantee its excellence.



ASK FOR

MOTT'S

DRINK : : :

:: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier

The world-renowned French Vanilla Chocolate.

HERDT & CO. 13 St. John St. **Montreal**

General Agents for the Dominion

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the BEST and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the fine Fraser River Sockeye Salmon, by

J. H. TODD & SON,

Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger,** all guaranteed good Red fish.

AGENTS.

Geo. Stanway & Co., Toronto, Agents for Ontario.
W. S. Goodhugh & Co., Montreal, " " Quebec.
J. Hunter White, Esq., - St. John, N.B.
Agent for Eastern Provinces.
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MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, March 17, 1898.

GROCERIES.

BUSINESS during the past week has fallen off somewhat, and there is not the snap to it that wholesalers have been expecting. The sugar market is still dull, and while the local market is unchanged as to price, there have been further depreciations in the London market. Canned goods are still without special feature. If anything, the feeling in regard to canned tomatoes is easier, although there is no quotable change in figures. There is very little doing in canned fruits or canned fish. The tea market is quiet. The spice market rules steady, but there is not much business being done. Coffees are in fair demand locally, but the outside markets are a little easier on Brazil kind. The most interesting feature in regard to foreign dried fruits is a decline in the price of currants in the primary market. There is a fair demand noted for syrups, but molasses is quiet.

CANNED GOODS.

The market continues quiet for canned vegetables, and although no quotable change has taken place in prices, yet the feeling is easier in regard to tomatoes. A canner informed THE CANADIAN GROCER that, while he has sold carload lots at $1.25, he could not to-day get that figure by at least 5c. Stocks of corn in packers' hands are almost cleaned out, and the price for this line rules steady. Canned salmon, and, in fact, all kinds of canned fish, are quiet, with prices steady and unchanged, We quote : Tomatoes, $1.20 to $1.25 ; corn, to 85c.; peas, 90 to 95c. for ordinary; sifted select, $1.10 to $1.25; extra sifted, $1.25 to $1.40 ; beans, 60 to 95c.; peaches, $2 to $2.40 for 3's, $1.40 to $1.75 for 2's; raspberries, $1.50 to $1.80 ; strawberries, $1.40 to $1 70, according to brand and quality; blackberries, $1.40 to $1.70 ; cherries, $1.75 to $2.25 ; apples, 3's, 80 to 95c.; gallons, $2.25 to $2.40; salmon, "Horseshoe," $1.25 in 5-case lots and $1.30 in less quantities; other red salmon, $1.20 upwards, according to quality and brand ; Cohoes, 95c. to $1 ; canned mackerel, $1.20 to $1.30; lobsters, $2.40 to $2.70 for tall tins ; ½-lb. flats, $1.65 to $1.70 ; Canadian canned beef, 1's, $1.35 to $1.40 ; 2's, $2.35 to $2.50 ; 6's, $7.75 to $8.25 ; 14's, $15 to $16 ; Canadian kippered herrings, $4.50 per case.

SYRUPS.

Syrups are moving fairly well at steady prices. We quote as follows : Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

There have been some enquiries, but few, if any, transactions appear to have taken place. Prices still rule steady. We quote as follows : New Orleans, bbls., 23 to 35c.; ditto, half-bbls., 25 to 37c.; ditto, fancy, 50 to 55c. in bbls. and half-bbls.; Barbadoes, 31 to 35c.; half-bbls., 33 to 35c.

SUGAR.

The outside markets are dull and easy, a further decline having taken place in the London market, although during the last couple of days that market appears to have taken a more favorable turn. The New York market is quiet, and toward the end of last week, some grades of refined sugar were reduced 1-16 to ⅛c. per lb. in price. There has been no change in the Canadian market, but business is dull. It is to be noted that some shipments of English yellow sugar have arrived on this market during the last few days. Yellow has been scarce on this market lately. We quote as follows : wholesale price, subject to a discount of 1 per cent., 10 days : Granulated (St. Lawrence, Redpath, Acadia), 4⅝c.; ditto, Dutch, in bags, 4¼c. ; ditto, German of Canadian make, in bbls., 4¼c.; ditto, imported, in bags, 4¼c. ; yellows, 3¾c. upwards.

NUTS.

The market is quiet and unchanged. We quote as follows : Brazil nuts, 12½ to 14c.; Valencia shelled almonds, 23 to 25c. ; Tarragona almonds, 9 to 11c. ; peanuts, 10 to 12c. for roasted and 8 to 10c. for green ; cocoanuts, $4.50 to $5 per sack ; Grenoble walnuts, 11½ to 12c.; Marbot walnuts, 9½ to 11c.; Bordeaux walnuts, 8 to 9c.; Sicily filberts, 9½c. for sacks and 10½ to 11c. for small lots ; Naples filberts, 11c.; pecans, 12 to 12½c.

RICE, TAPIOCA, SAGO.

The market for rice of all kinds rules steady, and business is of the usual character. We quote : Standard " B, " broken lots, 3⅞c.; 1 to 5 sacks, 3¾c., and 5 sacks and over, 3⅝c. per lb.; Japan, 5c.; Patna, 5 to 5¾c.; tapioca, 3½ to 5½c.; sago, 3½ to 4½c.

COFFEE.

Brazil coffees have been easier in the primary market, although during the last few days a steadier feeling has developed. Locally trade is fair at unchanged prices. Jobbers quote green in bags: Rio, 8 to 12½c., according to grade ; East Indian, 27 to 30c.; Santos, 12 to 18c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 13 to 17c.; Jamaica, 16 to 22c.

SPICES.

The steady feeling which has characterized this market for some time still prevails, although as far as can be learned no further change in prices has taken place. The demand is quiet. We quote : Pure Singapore black pepper, ground, 12 to 14c. in kegs, pails and boxes, and 14 to 15c. in 5-lb. cans ; ditto, whole, 12c. per lb.; pure white pepper, ground, 22 to 24c. in kegs, pails and boxes, and 20 to 22c. in 5-lb. cans ; ditto, whole, 22 to 26c., according to quality ; pure Jamaica ginger, 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25c.; ditto, best, 28 to 30c. per lb.; allspice, 16c.; cassia, 20 25c. per lb. for ground and 40c. for Saigon.

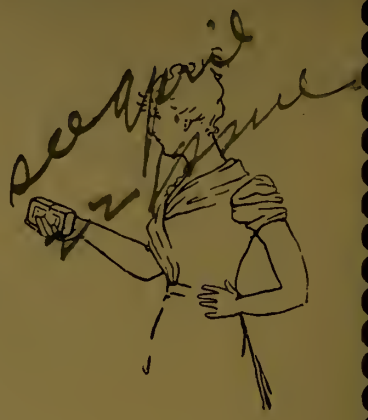
TEAS.

The feature of the local trade during the week is the shipment of further lots of Japan teas to the United States market, and further enquiries are being received. The fire which destroyed probably 400,000 lbs. of tea may also be accounted a feature of the tea market, for it should, to some extent, affect business. Just at the moment shippers' representatives are doing very little business, although the wholesalers are experiencing a good demand. In fact, teas are the most active line in the grocery trade just now, as far as the wholesalers are concerned. Ruling wholesale prices on the Toronto market are as follows : Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades ; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades ; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades ; Indias and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

CURRANTS — A cable advice states that for the direct steamer Escalona, leaving Patras early in April, prices show a decline of about 2s. per cwt. on recent quotations. The local demand for currants is fair and prices unchanged. We quote as follows: Provincials, 5¾ to 6c.; Filiatras, 6¼c. in bbls; 6⅜c. in half-bbls and 6¼c. in cases. Patras, 6¾c. in bbls.; 6¾c. in half-bbls. and 6⅞ to 7c. in cases.; Vostizzas, 7½ to 8½c. in cases

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VALENCIA RAISINS—Mail advices from J. D. Arguimbau, under date of Denia, February 28, estimate the total stocks of Valencia raisins in Spain at not more than 6,000 boxes, which practically means that the supply there is exhausted. A letter received from London, Eng., notes a strong market there, with prices 6d. per cwt. dearer. We quote: Off-stalk, 4½ to 4¾c.; fine off-stalk, 5 to 5½c.; selected, 6 to 6½c.; layers, 6½ to 7c.

CALIFORNIA RAISINS — The market remains dull and unchanged. We quote: 3-crown, 7¼ to 7½c. per lb; 4-crown, 8¼ to 8½c. per lb.; 1-lb. cartoons, 20c.; 2¼-lb. cartoons, 35c.

PRUNES — The demand is fairly good for prunes, particularly the California description. We quote: "Sphinx," 6½ to 7c.; B, 7½c.; A, 8½c.; California prunes, 40 to 50's, 10 to 10½c.; 50 to 60's, 8 to 8½c.; 60 to 70's, 7½ to 8c.; 70 to 80's, 7 to 7½c.; 80 to 90's, 6½ to 7c.; 90 to 100's, 6 to 6½c. Silver prunes (fancy), 13½c.; egg plums, 9½c.; golden plums, 10½c.; French prunes, 180's, 5c.

CALIFORNIA EVAPORATED FRUITS — Wholesalers report a good demand for evaporated peaches, apricots, and plums. We quote as follows: Apricots, 9 to 9½c. per lb. in 50-lb. boxes, 9½ to 16c. in 25-lb. boxes, and 13 to 14c. in 1-lb. cartoon boxes; Peaches, 8½ to 12c. in 25-lb. boxes, and 13c. per lb. in 1-lb. cartoons.

DATES—Quiet, at 5¼ to 5½c. Advices from New York report prices unsettled.

GREEN FRUITS.

There is a brisk demand for lemons and oranges, with prices advancing. Bananas are also moving well. Onions are scarce, and prices have advanced 10c. We quote as follows: Lemons, Messina, $2.75 to $3 a box; oranges, Valencia, 420's, ordinary, $5.50 to $5.75; 420's, large, $6 to $6.25 per case; California navels, $3.25 to $3.50; California seedlings, $2.35 to $2.50; Sevilles, $3 a box; Bahamas, $2.50 to $3 a box; Canadian apples, spies, fancy red, $3.75 to $4; other spies, $2.50 to $3.50; common apples, $2 per bbl.; bananas, $1.60 to $2; Canadian onions, red or yellow, in 80-lb. bags, 95c. to $1; winter pears, 60 to 75c. per basket; cocoanuts, $4.50 to $5 a sack, and 60c. doz.; rhubarb, 50 to 60c. doz. bunches; onions, 10 to 12½c. doz. bunches; lettuce, 30 to 40c. doz. bunches; radishes, 40c. doz. bunches; celery, 75 to 90c. doz. bunches; cabbage, 25 to 30c. doz.; parsley, 12 to 20c. doz. bunches.

COUNTRY PRODUCE.

EGGS—The deliveries are good, though not as free as many dealers expected. There are sufficient coming forward to meet the demand, which is brisk—a natural result of the reduced prices. We quote fresh-laid at 12½ to 13c.

POTATOES—There is a firmer feeling, with prices 56 to 58c. for carload lots, and small lots on the market at 65c. per bag.

DRIED APPLES—Another sale of a carload lot for the Northwest is noted this week. Apart from shipments to British Columbia and the Northwest, there is little doing, as the export demand is dull. Choice stock is selling at 5½ to 5¾c., ordinary stock at 4 to 5c. per lb.

EVAPORATED APPLES — The market is quiet. We hear of one sale of a 50-bag lot at 9¼c. per lb., but other dealers are asking ¼c. higher.

BEANS—There is a quiet, steady movement, with prices practically unchanged. Prime beans are selling at 78 to 80c., which are carload prices, though to make sale it is necessary to sell as few as 10-bag lots at the same figure. Hand-picked are dull at 87 to 90c. per bag. Lima beans are in fair demand at 3½ to 4c. per lb.

HONEY—Business is quiet, with prices unaltered. We quote as follows: Clover honey, 7 to 7½c.; light color, in 60-lb. tins, 6 to 6½c.; 5 and 10-lb. tins, 7 to

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7½c.; buckwheat 3 to 4c.; comb, clover, $1.25 to $1.50 per dozen; buckwheat, 60 to 70c.

POULTRY—Business has been somewhat quiet, with prices slightly easier than last week. We quote: Chickens, dressed, 50 to 70c.; turkeys, small and medium, 10½ to 12c.; large, 8 to 10c. per lb.

BUTTER AND CHEESE.

BUTTER — Receipts are rather heavier than during the previous week, but the demand still absorbs readily all coming forward. During some days it has been found difficult to fill orders. We quote: Dairy, large rolls, 17 to 18c.; pound prints, 18 to 20c.; creamery, late make, tubs, 19 to 20c.; prints, 21 to 22c.

CHEESE—The market is still dragging, though there is now noted a somewhat increased consumption. We quote 8 to 8½c. per lb.

PROVISIONS AND DRESSED HOGS.

Easter trade is creating a better demand for all lines of smoked and dry-salted meats. Lard is steady, with stocks light. Barrel pork is quiet. Prices throughout are unchanged. Hogs are coming forward freely, with a decline of 10c. all round noted. We quote:

DRY SALTED MEATS—Long clear bacon, 7¾c. for carload lots, and 8c. per lb. for ton lots and cases.

SMOKED MEATS—Breakfast bacon, 11½ to 12c.; rolls, 8¾c.; hams, large, 10c.; medium, 10½c.; small, 11c.; shoulder hams, 8½ to 9c.; backs, 11½c.; with 1c. less for all meats out of pickle.

LARD—Pure Canadian, tierces, 7½c.; tubs, 7¾c.; pails, 8c.

BARREL PORK — Canadian heavy mess, $15.50 to $16; Canadian short-cut, $16.50 to $17; clear shoulder mess, $14.50 to $15.

DRESSED HOGS—We quote: $5.90 to $6. for heavy, and $6 to $6.10 for light hogs.

FISH AND OYSTERS.

Trade is quiet, whitefish and trout being the only fish moving well. Split herrings are scarce and have advanced 25 to 50c. for half-bbls. We quote as follows: Oysters, $1.25 per gal.; fresh trout, 6½ to 7c. per lb; steak trout, 7c.; fresh steak cod, 6 to 6½c. per lb.; pickerel, 6c. per lb.; pike, 4 to 5c. per lb.; perch, 3c. per lb.; fresh herring, 3½c. per lb.; Labrador herring, $5.50 per bbl. and $3 per half-bbl.; split herring, $5 per bbl. and $2.75 to $3 per half-bbl.; sea herring, $1.30 to $1.35 per 100; boneless codfish, 3½ to 5c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), $2.50 per keg; ciscoes, $1.25 to

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$1.35; Manitoba frozen whitefish, 6½ to 7c. per lb.; smelts, No. 2, 4c.; No. 1, 6c.; extras, 10c.; flounders, 5c. per lb.. haddies, 5½ to 6c. per lb.; fresh haddock, 5c. per lb.; pan frozen haddock, small, 4c.; large, 5c. per lb.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The wheat market is quiet, with prices easy and unchanged. This week's quotation on cars outside are as follows: Wheat, red winter, 85c.; white winter, 81 to 83c.; goose, 80c. On the street market barley and peas have declined 3c. per bush. We quote: Wheat, red, 92 to 93½c.; white, 82 to 84c.; goose, 86 to 87c.; peas, 58c.; rye, 53c.; barley, 39c.; oats, 35 to 36c. No. 1 hard wheat has declined 3c., and is quoted at $1.10, Toronto and Montreal freights, or $1.07 Midland.

FLOUR—The market is dull. Buyers are just ordering what they need for immediate use. Prices are unchanged. We quote: Manitoba patents, $5.30 to $5.40; Manitoba strong bakers', $4.90 to $5; Ontario patents, $4.75 to $4.80; straight roller, $4.15 to $4.30, Toronto freights.

BREAKFAST FOODS — Trade continues fair, with prices unchanged throughout. Standard oatmeal and rolled oats, $3.90 in bags and $4.00 in bbls.; rolled wheat, $2.75 in 100-lb. bbls.; cornmeal, $2.50; split peas, $3.50; pot barley, $3.25.

HIDES, SKINS AND WOOL.

HIDES—There has been another decline of ½c. We quote: Cowhides, No. 1, 8½c.; No. 2, 7½c.; No. 3, 6½c.

CALFSKINS — We quote as follows: No. 1 veal, 8 lbs. and up, 12c. per lb.; No. 2, 10c.; Dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—There are not many offering. We now quote at $1.25 to $1.35.

WOOL—Trade is quiet, but steady, with pulled wools quoted at 20 to 20½c. Fleeces and tub-washed are nominal.

SEEDS.

The break in roads and low prices has caused deliveries to be rather small. There is no quotable change in prices. Red clover is quoted at $2.75 to $3.25. There is such a range of values in alsike that it is quoted all the way from $2 to $4. Timothy is steady at $1 to $1.50 for machine threshed, and $1.50 to $2 for strictly choice to fancy bright unhulled flail-threshed seed.

SALT.

Business continues good with prices steady. We quote: Carload lots, $1.05 per bbl., and 65c. per sack; less than carload lots, $1.10 per bbl., and 70c. per sack. At the wells we quote: F.O.B., barrels, 75c.; sacks, 45c.

PETROLEUM.

Business is quiet, as is usual at this this season. Prices are unchanged. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 14c.; Sarnia water white, 15c.; American water white, 17½c.; Pratt's astral, 17c. in bulk.

MARKET NOTES.

Hides have declined ½c. per lb.

Canadian onions are 10c. per bag dearer.

Eggs have declined 2c. per dozen this week.

Currants are 2s. per cwt. cheaper in Patras.

Dressed hogs have declined 10c., both for heavy and light weights.

Split herrings are scarce and have advanced 25 to 50c. for half-bbls.

The price of oranges and lemons is expected to advance during the next few days.

Valencia raisins are dearer in London, and on Feb. 28 only 6,000 boxes were left in Spain.

QUEBEC MARKETS.

MONTREAL, March 17, 1898.

GROCERIES.

THE grocery market has been rather quiet during the past week, but there is a moderate movement in progress. Buyers, as a rule, are indifferent in regard to sugar, and the general range of values is unsettled on this staple. Syrups are quiet and steady. Advices from primary markets on molasses are much firmer, and, as a result, the spot market has a better tone this week. There is only a quiet demand for canned goods, but vegetables are firmly held. Buyers will not operate ahead in tea, despite the fact that stocks here are light, and it is confidently predicted that every box will be wanted before any new crop can arrive. Spices are quite firm, and the cost for forward importation has increased. Coffee continues quiet, while rice is in fair demand. An active demand for prunes, particularly the larger descriptions, and evaporated apples, has been a feature of the dried fruit market. Green fruits have ruled much the same all round, while the mild weather has been beneficial to the fish business. Country produce generally is steady.

SUGAR.

There has been little or no change in the local sugar situation during the week. Demand continues dull, and we quote granulated at 4⅜c., with domestic yellows at any price between 3¾ to 4c. Dutch granulated is quoted at 3 15-16 to 4c., and domestic manufactured Dutch, 4 to 4 1-16c. Demand from retailers continues quite moderate, but it is the general opinion that they cannot hold off much longer, as their stocks must be light. Abroad the easy feeling that set in last week continues, and beet is 1½d. lower than it was at 9s. 2¼d. in London. Cane is unchanged at 11s. 3d. for Java and 9s. 9d. for fair refining. In New York raw is reported barely steady.

SYRUPS.

There is a quiet trade in syrups, and prices are held steady at 1½ to 2½c., as to quality.

MOLASSES.

Last week there was more or less of an unsettled feeling in molasses owing to conflicting quotations from Brrbadoes in regard to new crop. This week the market is distinctly firm as a result of some extensive purchases at the islands, the fact of which

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LOMBARD PLUMS, **3's,** in heavy syrup . . .
BLACK RASPBERRIES, **2's,** in light syrup .
RED RASPBERRIES, **2's,** in light syrup . .

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is specially referred to elsewhere. Consequently jobbers who felt inclined to shade prices last week are firm sellers this week at 27c. in car lots and 28c. in small quantities, and wholesale trade between houses has been done at 25c. Porto Rico is quoted at 26 to 27c.

CANNED GOODS.

There is a quiet, steady trade in canned goods, but no special activity in any line. Vegetables are quite firmly held, especially corn and tomntoes. We quote: Tomatoes, $1.10 to $1.25 ; corn, 90c. to $1 ; peas, 90c. to $1.15 ; peaches, $1.75 to $1.90 for 2's; raspberries, $1.50 to $1.90 ; strawberries, $1.75 to $2, according to brand and quality; cherries, $2.30 ; apples, gallons, $2.60 to $2.75; 3-lb.do., $1.10 to $1.20; salmon, $1.20 to $1.25 as to brand ; lobsters, $11 ; French sardines, $10.25 to $11 for extra brands, and $8 to $9 for ordinary ; Canadian do., $4.25 to $4.50.

TEAS.

The tea market is without new feature, and, despite the strong position outside and the admitted strong position of values, the consumptive demand is quiet. In fact, retailers will not stock up ahead, though it is pretty generally admitted that every box of tea here will be wanted before the new crop arrives in. This is especially so in the case of low grade Japans and blacks. We quote as follows : Young Hysons, 18c. for low grades, 24 to 28c. for mediums and 30 to 40c. for good to finest ; China Congous, 10 to 17c. for mediums and 25 to 50c. for better grades ; Japans, 13 to 17c. for mediums and 28c. for higher grades ; Indians and Ceylons, 17 to 20c. for mediums and 35 to 65c. for higher grades.

SPICES.

There has been a good demand for spices, and the firm feeling noted last week is accentuated, if anything, and there have been considerable transactions for import in Penang black pepper, Singapore do., Penang and Singapore white, unbleached ginger, and nutmegs and cloves. We quote : Black pepper, 11 to 15c.; white pepper, 19 to 25c.; pure Jamaica ginger, 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, 25 to 27c.; do. best, 30c.; allspice, 14c.; and nutmegs, 50 to 90c.

COFFEE.

The demand for coffee is limited and the market is quiet and easy, though there is no change in prices. We quote as follows : Maracaibo, 12 to 15c.; Santos, 10 to 12c; Rio, 10c.; Mocha, 25 to 28c., and Java 25 to 30c.

RICE.

There has been a fair trade in rice for the season, and with continued strong advices from abroad prices rule firm. We quote : Crystal Japan, $5 ; standard B, $3.50 to $3.75; Patna, $5 to $5.50; Carolina, $6.75 to $7.75 ; choice Burmah, $4 to $4.25, and Java kinds, $4.25 to $4.50.

DRIED FRUIT.

There is no change in currants, a steady demand being noted. Abroad, values are firmly held. We quote as follows : Fine Vostizzas, 6½c.; Patras, 6¼c.; choice Filiatra, 6c.; half-cases, do., 5⅞c.; half-bbls., 5⅜c.; fine Provincials, 5⅝c., in half-cases.

Valencia raisins are quiet and steady, and we quote : Off-stalk, 4¼ to 4½c.; fine do., 4¾ to 5c. ; selected, 6 to 6¼c., and layers, 6 to 6¾c.

California raisins are unchanged locally, and there is nothing special from the Coast. We quote : 2-crown, 6 to 6½c.; 3-crown, 7 to 7½c,. and 4-crown, 8¼ to 8½c., duty paid on spot.

Prunes are in active request, and a feature of the market this year is the increased enquiry for the better class of goods. These

CORKS CORKS

Hand and Machine Cut.

Our factory is now complete and we are prepared to execute orders for all grades of corks. Quality is guaranteed, and you will not be subjected to vexatious delays.

S. H. Ewing & Sons, Importers and Manufacturers, **Montreal**

have been scarce all along and naturally are firmly held. We quote: California, 5 to 10c.; Oregons, 7 to 9c.; French, 4½ to 5½c., Austrian, 6½ to 7c.

Dates are steady at 4½ to 5c.

Figs are unchanged. We quote: Eleme, 10 lbs., 10 to 11c.; case lots, 9c.; 12-oz. boxes, 7½c.; 14-oz. boxes, 9c., and bags, 4 to 5c.

NUTS.

There is a steady, but small trade in nuts. We quote: Grenoble walnuts, 10½ to 11c.; Marbots, 9 to 9½c.; Tarragona almonds, 8½ to 10c.; shelled almonds, 20 to 22c., and shelled walnuts, 16 to 18c.; Sicily filberts, 7 to 8½c., and pecans, 9 to 10c.

GREEN FRUIT.

There has been a good demand for green fruits. California oranges are in large supply, and though demand is good values have an easy tendency. Supplies of Jamaica oranges are light and prices steady, while Valencias are scarce and firmer. Sales of lemons have been pretty liberal at the decline, but stocks are still heavy. Pineapples are scarce, with an upward tendency. Florida tomatoes are offering at $4 to $4.50. We quote as follows: Jamaica oranges, $4 to $5; California navels, $2.75 to $3.50; do., seedlings, $2 to $2.50; Valencia, $5.50 to $6; Florida, $4.25. Lemons, $2 to $2.75; pineapples, 15 to 40c. each, and cranberries, $9 to $10 per bbl. for Cape Cod, and $8.50 to $9 for Nova Scotia; strawberries, 50c.; bananas, $1.75 to $2, and tomatoes, $4 to $4.50 per carrier.

DRIED APPLES.

Dried apples are quiet at 5 to 6½c., but there is an active enquiry for evaporated fruit at 9 to 10c.

FISH.

The spell of mild weather which has prevailed, since our last report of the fish trade, has had considerable effect in curtailing sales, especially of the fresh lines, consequently the volume of business has been smaller than a week ago, and the market on the whole, somewhat quieter. The stock, however, is being gradually reduced and the prospects are still good for a clearance by the end of the Lenten season. The general tone of the market continues steady and prices show little change from a week ago. Fresh caught haddock and cod are arriving and, as this class of fish are much preferred in preference to frozen stock, higher prices have been realized for the same. Haddock have sold at 4c. and cod at 4c. per lb. Frozen haddock and cod are selling at 3 to 3½c.; steak cod at 3½ to 4c.; smelts at 2 to 5c.; Manitoba dore 5½ to 6c.; white fish and trout, 6½c., and pike at 3 to 3½c. Frresh herrings, $1.25 to $1.30 per 100 in casks and barrels. Tommy cods 80c. to $1.

In the line of pickled fish there has been no important change to note, except that salmon are scarce and firmly held at the recent advance. The demand is only for small lots to fill actual wants. We quote: Green cod, No. 1, large, $4 to $4.25; No. 1, ordinary, $3.50; No. 2, $2; herrings, No. 1, N.S., $4.25 to $4.50 per bbl., and $2.25 per half-bbl.; Cape Breton, $4.50 to $4.75 per bbl.; B.C. salmon, $12 per bbl.; No. 1 trout, $4.25 per half-bbl.

The feature in smoked fish has been the arrival of a few small lots of new cured haddies, which have met with a ready sale at 7c. per lb. Canadian frozen haddies are still scarce and firm. Haddies are selling at 5½ to 6c. per lb.; Yarmouth bloaters, at $1.25 per box, and smoked herrings at 10c. per box.

The supply of boneless codfish is still small, and prices have been maintained at the recent advance, with sales at 5 to 5½c. Dressed codfish are quiet at $4.25 per case of 100 lbs.; dried cod, at $3.50 per 100 lbs., and boneless fish at 3c. per lb.

SALT.

Unchanged. We quote: Coarse Liverpool, in 165-lb. bags, 38 to 45c., and Trepani, $1.10 per bag of 215 lbs.

COUNTRY PRODUCE.

EGGS—Are again lower. The receipts continue liberal, for which the demand is good, and although buyers are only taking sufficient stock to fill actual wants daily, a fairly active trade is doing at 14 to 14½c. per dozen.

BEANS—The demand for beans is slow, and the market is quiet, with prices unchanged at 75 to 80c. for primes and at 85 to 90c. for choice hand-picked per bushel.

HONEY—There is no change in honey, We quote: White clover, 12½c.; dark clover comb, 10 to 10½c., and dark, 7 to 8c.

POTATOES—A fair trade is reported in potatoes, and prices are unchanged at 60c. per bag, in car lots, and at 70 to 75c. in a jobbing way,

ONIONS—Canadian onions are offering at $2 to $2.50 per bbl.

PROVISIONS.

There is no important change in the local provision market. The demand for all lines is still limited and trade is quiet at about steady prices. We quote as follows: Canadian pork, $16 to $16.50 per barrel; pure Canadian lard, in pails, at 8¼ to 8½c., and compound refined at 5½ to 5¾c. per lb.; hams, 11½ to 12½c.; bacon, 12 to 13c. per lb.

FLOUR, FEED AND MEAL.

A steady business was reported in flour on both local and country account. In consequence the market is moderately active, with no change in values to note. We quote: Winter wheat, patents $4.75 to $5; straight rollers, $4.50 to $4.60; bags, $2.25 to $2.30; Manitoba strong bakers', $4.90; Manitoba spring patents, $5.30.

There is no change in meal, prices being steady under a limited demand at $4 per bbl., and at $1.95 per bag for rolled oats.

GRAIN AND FEED.

The grain market was without new feature. The demand for all lines was slow. We quote: No. 2 white oats, 33½c., ex-store; 35½c. afloat, May delivery; peas, 67 to 67½c. afloat, May; buckwheat, 43 to 43½c. ex store. Ontario red wheat, 86c., and white, 84 to 85c. along the line. No. 1

Bad Seed

has killed thousands of birds, and helps to kill many a short-sighted grocer's trade. Moral: Handle only the best. The demand for Cottams Seed is so great it will pay you well to handle it. Protected by six Canadian patents, covering the most valuable discoveries for birds, it is three times the value of any other brand.

ALL WHOLESALERS.

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.

$2,50 per case; 80c. gallon.

THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

California Navels
California Seedlings
Messina Lemons

Seedlings are now arriving in Good Condition and are taking the place of Valencias. Our Lemons and Navel Oranges were never better.

AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

We attend personally to all consignments of Fruit and Produce.

McWILLIAM & EVERIST

Wholesale Commission Merchants,

25 and 27 Church St., TORONTO, Can.

Telephone 645.

PURE

LARD

is scarce and selling as fast as made. Protect yourself by buying early what you may want for some time to come, and buy the **BEST** of

F. W. FEARMAN

HAMILTON

JUST ARRIVED FROM GERMANY

KNORR'S

Evaporated Soup Tablets, Vegetables
Sliced and Granulated Potatoes
Beef Bouillion, etc.

Undoubtedly the finest goods on the market. Write for prices.

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POLISHED
IMPERIAL SEETA
IMPERIAL GLACÉ

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Hygienic and Perfection **Cocoas** and Cocoa Essence

Queen's Dessert, Royal Navy and Perfection **Chocolates**

Chocolate Pink White Lemon Color **Icings** A child can ice a cake in three minutes.

Cowan's Famous Blend Coffee is perfection in strength and flavor

THE COWAN CO. LIMITED TORONTO

FIRST QUALITY

Oak Dash Churns

WHITE SPRUCE

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PARCHMENT

Butter Paper

Also complete lines of Woodenware, Brooms, Brushes, Paper, Paper Bags, Twines, etc.

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ST. JOHN, N.B. ETC., ETC.

Wholesale trade only.

HAMS
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Choicest Quality

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Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,

TORONTO, ONT.

HAM AND EGGS

FOR EASTER TRADE

Your stock will not be complete without a supply of our

Maple Leaf Brand Smoked Meats

We are preparing some specially nice goods for Easter. Write us.

D. GUNN, BROTHERS & CO.

Pork Packers

TORONTO, ONT.

Extra Fancy California, Florida, Mexican, Jamaica and Valencia Oranges, all sizes, good color; Fancy Messina Lemons, Almeria Grapes, Bananas.

HUGH WALKER & SON

Wholesale Fruit and Commission Merchants

GUELPH, ONT.

New Nuts, etc., S. S. Almonds, Walnuts, Filberts, Finest New Dates and Figs, Cranberries, Booth's Oysters in pails, 3's and 5's, Finnan Haddies.

We Guarantee the Quality.

Vimbos
FLUID BEEF.

BEST ---
FOR STRENGTH AND FLAVOR.

THE VIMBOS FLUID BEEF CO., Limited
of Edinburgh and London.

53 St. Francois Xavier Street MONTREAL

hard Manitoba wheat, 98½c. afloat Fort William, May delivery.

The demand for feed is still good, but supplies are limited; in fact, millers in some cases are so closely sold up that they can only book orders for future delivery. The tone of the market is firm. We quote: Ontario winter wheat bran, $15; shorts, $17 per ton in bulk; Manitoba bran, $15, and shorts, $17 per ton, including bags.

A fair trade continues to be done in hay, the demand being good for small lots of choice stock, and, as supplies of such are limited, prices rule firm at $10.50 for No. 1, and at $8.50 for No. 2 per ton, in car lots.

CHEESE AND BUTTER.

Cheese continues dull for the reason that there is very little stock remaining. Practically all the stock held for sale on spot, aside from a few small outside lots, is concentrated in the hands of two firms, and the largest holder of the two does not appear to be on the market at present, as he was asked to-day to put a price on 500 to 1,000 boxes of finest and refused to do so. Consequently quotations are nominal.

The butter market exhibits no change. Receipts were a little heavier to-day, being over 500 packages, but demand is still more than equal to the supplies. Finest creamery is sold at 20 to 20½c., and western dairy at 17c. in tubs, and 16c. in rolls. Receipts of the latter are very small now.

MONTREAL NOTES.

Sales of new Barbadoes molasses for June delivery have been made at 23c. landed here.

Cables from London on beet sugar are 1½d. lower than they were a week ago. Cane is unchanged.

Spices for forward delivery are very firm, especially Singapore and Penang pepper, unbleached ginger, cloves, and nutmegs.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., March 15, 1898.

THE past week shows improved business. The weather has been mild and in the city the snow is about gone. Spring orders are being received. Steamers and schooners running to Bay of Fundy ports are coming out of winter quarters, and an active business is again becoming the order of the day. In common with other places we have some Klondyke fever here, and quite a number of young men have already started for the west. While some will stop in British Columbia the larger number expect to push on to the Yukon. Prince Edward Island furnishes a large number of those who are westward bound. The firm feeling and upward tendency in the markets continue. Cream of tartar is quoted higher in primary markets. Spice continues firm, and many lines of whole goods to import would cost higher. Spot price, while firmly held, show little change. Teas have an improved demand, and a good spring business at firm figures is expected.

OILS—The advance in American oil holds firm. As yet Canadian has shown no change, but the feeling favors an advance. At this season the demand is light. All lines show strength. Cod oil and turpentine are both marked up. The stock of the former is light. Lubricating oils are active. We quote: Best American burning oil, 20 to 21c. Canadian water white, 17 to 18c.; Canadian prime, 15 to 16c.; cod oil, 26 to 28c.; turpentine, 50 to 52c.

SALT—Each weekly steamer from Liverpool brings some coarse salt, but no large consignments are arriving, as the market is well supplied. There is but a light demand and the market is rather easier. The wants of buyers outside the city are being supplied largely from previous arrivals. We quote. Coarse, 40 to 45c.; Liverpool



THE "ARMEDA"
Tea-Packing Machine
Patented in Canada, Oct. 16, 1897.

The simplicity of this machine does not require any description. A glance at the cut shows all the parts so simple that any person can understand it. The action is quick, **a smart boy can pack from 10 to 12 packages a minute,** and does not require to change every half hour, as is the case with other machines.

Write A. H. CANNING & CO., 57 Front St. East, Toronto, Canada
FOR DESCRIPTIVE CIRCULAR AND PRICES.

Fix this fact in your mind.

Nearly every important retailer in Canada to-day has



Miller's Paragon Cheese

IN STORE.

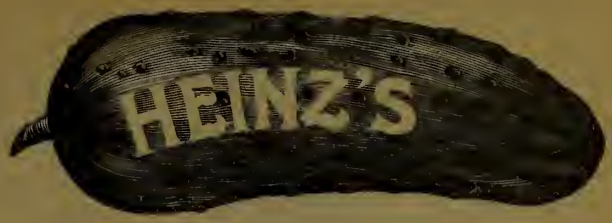
WHY ? *The cheese is perfect.*
The pots the prettiest.
The goods always satisfactory.

And we do not use our pots the second time as some makers do.

T. D. MILLAR CHEESE CO.

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Agents... FRANK MAGOR & CO. - Montreal.
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Pickles.

Heinz's India Relish brings back the keen edge of appetite.

Others of our Popular Specialties are :

Tomato Chutney **Evaporated Horse Radish**
Tomato Ketchup **Tomato Soup**
Baked Beans with Tomato Sauce

For sale by
H. P. Eckardt & Co., Toronto.
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MEDALS--
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The GENUINE always bear this Keystone trade-mark



factory-filled, 85 to 95c.; Canadian fine, $1 to $1.10 per bag; 5-lb. bags in bbls., $3 to $3.25; 10-lb. bags, in bbls., $2.85 to $3; butter and cheese salt, bulk, $2.50 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartoons, $2 per case of 2 doz.; rock salt, $5 to $6 per ton.

CANNED GOODS—Perhaps the influence of the Klondyke has been felt here as much in the advance in this line of goods as in any other way. While stocks were not particularly large, they were such as to give our jobbers very satisfactory results from the advance. All lines are held firm. During the past few weeks Canadian canned meats have shown quite an advance. The American shows as yet no change. Prices are still above that of Canadian. We quote: Corn, 90c. to $1; peas, $1 to $1.10; tomatoes, $1.30 to $1.40; gallon apples, $2.65 to $2.75; corned beef, Canadian, $2.40 to $2.50; American, 2-lb. tins, $2.50 to $2.75; 1-lb. tins, $1.45 to $1.50; oysters, 2's, $2 to $2.25; 1's, $1.40 to $1.50; peaches, 3's, Canadian, $2.40 to $2.75; 2's, $1.50 to $1.85; American, 3's, $2 to $2.25; pineapple, $2.25 to $2.50; fruits in glass, $4 to $4.25; salmon, $1.10 to $1.20; ditto, flats, $1.25 to $1.30; lobsters, $2.50 to $2.60; haddies, $1.00 to $1.10; clams, $4.50 for 4 doz.; chowder, $2.50 to $2.75 for 2 doz.; scallops, $5.50 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.

GREEN FRUIT—There is an improved business. Apples, which for some time have been dull, show improved demand for good quality stock. Oranges and lemons are easy in price. The former are not improving in quality, but there is still good stock to be had. There is an improved sale for bananas, but in this line it is still too early for any large business. Cranberries and grapes are about done. We quote: Lemons, $3.50 to $4; Valencia oranges, $5.50 to $6; California navels, $3.75 to $4; seedlings, $3 to $3.50; Jaffa oranges, $4; apples, $3 to $4; bananas, $1.50 to $2.25; Cape Cod cranberries, $12 to $12.50 per bbl.

DRIED FRUITS—California prunes have an improved sale. Prices, particularly for small sizes, tend higher. It looks as if these goods would entirely take the place of the foreign. California raisins are not a large stock here. Prices are steady. In Malaga loose muscatel raisins quite a few are still held, and prices are rather easier. There is but light sale for Valencias. Seeded raisins are rather lower, and show a better demand. Currants show no change in price. A fair business is doing. Dried and evaporated apples are quiet. In California evaporated fruits there is a larger sale than ever before in this market, and in these lines package goods are becoming popular. Onions are again marked higher, and the outlook is for still higher prices. We quote as follows: Valencias, 5 to 5½c.; California L. M., 3-crown, 6½ to 6¾c.; London layers, $1.40 to $1.50; Imp. cabinets, $1.75 to $1.80; black baskets, $2.25 to $2.30; Dehesa layers, $2.50 to $2.75; currants, cases, 6¼ to 6½c.; bbls., 5¾ to 6c.; cartoons, cleaned, 8 to 9c.; bulk, cleaned, 7 to 8c.; prunes, boxes, 4½ to 9c.; dates, 4 to 5c.; dried apples, 6 to 7c.; evaporated apples, 10¼ to 10½c.; onions, $2.50 to $2.75 per bbl.; cocoanuts, $3.50 to $4 per 100 lbs.; figs, 8 to 10c.; Sultana raisins, 9 to 10c.; Malaga loose muscatels, 3-crown, 6½ to 6¾c.; 4-crown L. M. Californias, 7½ to 7¾c.; seeded muscatels, 1-lb. cartoons, 11 to 12c.; new Valencias, layers, 6¼ to 6½c.; citron peel, 18c.; lemon peel, 12c.; orange peel, 13c.

SUGAR—Dealers during the past week have bought rather more freely, but not at all as largely as last season. Though there is some thought that the duty may be increased, for while in this market very little foreign sugar has been imported, quite a quantity has been imported west. There is little, if any, change in price. We quote: Granulated, 4½ to 4⅝c.; yellows, 3⅝ to 4c.; Paris lump, 5¾ to 6c.; powdered, 5½ to 6c.

MOLASSES—The arrival of new goods has given quite a stir to this line, and has caused a decline in prices, though our market was never as firm as that to the west of us, there being enough here for all demands. The principal new goods are Barbadoes, though there have been arrivals of small quantities of Demerara, Antigua and St. Kitts. The quantity of New Orleans handled here during the past season has been light. We quote: Barbadoes, 24 to 25c.; Porto Rico, 27 to 31c.; New Orleans, bbls., 28 to 32c.; Antigua, 22 to 23c.; St. Croix, 20 to 22c.; Demerara, 35 to 36c.

DAIRY PRODUCE—About the only change is in eggs. The warm weather of the last

few weeks has caused quite a steady decline. This is the season of good eggs. In butter, the market is dull, except for best stock, which is scarce, and even for this it is difficult to get full price. Cheese shows little improvement, but stocks are light, and a better business is hoped for. We quote: Dairy butter, 15 to 18c.; creamery, 18 to 20c.; prints, 20 to 22c.; cheese, 9½ to 10c.; eggs, 12 to 14c.

FISH—The season for frozen fish has closed early this year. The quantity handled has been small, particularly in herring. In dry fish there is a good demand, with light stock. Pollock hold their high price, and cod are quoted higher this week. Perhaps the firmness is felt more in pickled herring than in the other lines. Stocks in hand are light, and there are very few, if any, to arrive. Finnan haddies, which continue to have large sale, show no change in price. Smoked herring is quiet. Very few fresh lobsters are being received. The better grades are shipped direct to the United States markets. We quote: Large cod, $3.45 to $3.60; medium, $3.15 to $3.35; pollock, $2 to $2.10; Grand Manan pickled herring, $1.85 to $1.95 per half-bbl.; smoked herring 6½ to 7c.; Canso, pickled, $5 per barrel; boneless fish, 3½ to 4½c.; cod, 6 to 7c.; frozen cod and haddock, 2 to 2½c.; smelts, 4 to 5c. per lb.; finnan haddies, 4 to 4½c.; lobsters, small, 3 to 5c.

PROVISIONS—Our market, which has been very low all winter, is ruling higher. Stocks are lighter than for a long time. This is particularly true of clear pork. Prince Edward Island pork is quoted this week. In plate beef higher prices are looked for. Smoked meats are having some demand. Prices are likely to rule higher, owing to large western demand. Lard is also firmly held, and is not at all freely offered. We quote: Clear pork, $15.50 to $16; old light do, $14; mess, $15 to $15.25; prime mess, $12 to $12.50; plate beef, $14 to $14.50; extra plate, $14.25 to $15; hams, 11 to 12c.; rolls, 9½ to 10c.; pure lard, 8 to 9c.; compound, 6½ to 7½c.

FLOUR, FEED AND MEAL—In flour the feeling is hardly as strong. This is more restricted in Ontarios than in Manitoba flours. Oats and oatmeal also tend easier. Cornmeal is firm at the slight advance. Feed is scarce. Medium beans are held by western dealers at least 10c. above pea beans. The market is firm at quotations. There is an active business in seeds, of which large quantities are handled here. Stocks are quite large. In timothy seed the quotation is rather higher, while if there is any change in clover, it favors an easier feeling. Peas and barley are quoted higher. Hay is dull and low. We quote as follows: Manitoba $5.90 to $6; best Ontario, $5.10 to $5.15; medium, $4.85 to $4.95; oatmeal, $4.15 to $4.25; cornmeal, $2.10; middlings, bulk, car lots, $19 to $20; bran, do, $17.50 to $18; hand-picked beans, $1 to $1.10; prime, 95c. to $1.00; barley, $3.35 to $3.45; round peas, $1.25; split peas, $3.60 to $3.75; yellow eye beans, $1.75; oats, 39 to 40c.; timothy seed, American, $1.70 to $1.90; do., Canadian, $2 to $2.25; mammoth clover, 7 to 7½c.; red clover, 6 to 7c.; alsike, 7¾ to 8½c.

ST. JOHN NOTES.

T. H. Estabrooks received a large consignment of cocoanuts, via the Taymouth Castle, from Trinidad, this week.

N. Marquis, general dealer, Edmundston, has assigned to the sheriff of Victoria county. Liabilities are estimated at $12,000.

Steamer Alph, running between St. John and Yarmouth, is again making regular trips, leaving St. John each Tuesday.

Bowman & Angevine have just received a consignment of Maconochie's pickles in the large-sized bottle with patent stopper.

The St. John Board of Trade intend asking the Government to arrange a reciprocal tariff between Canada and Bahama. They are asking the Montreal Board of Trade to assist them in the effort.

E. T. Chamberland, representing J. R. Armsby & Co., California dried and evaporated fruits, Chicago, in the Eastern States, lately paid a short visit to our city. J. Hunter White, St. John, is the agent for the maritime provinces.

L. B. Read, of the Merchants Bank of Halifax, Moncton, has just been transferred to the St. John's, Newfoundland, agency, where he will occupy the position of accountant.

Included in the cargo of the West India steamer arriving this week were 369 casks Barbadoes molasses, 5 casks Antigua, 63 barrels St. Kttts, and 500 bags cocoanuts. There were also a few fresh tomatoes from Bermuda.

A shipment of 528 barrels of tallow, "fine tried," making 55 tons, went forward from Halifax to Glasgow, Scotland, this week. This is a first shipment. The quality is said to be much better than the American, and the result of the experiment will be watched with interest.

In the banking business New Brunswick is much behind Nova Scotia. In New Brunswick there are but three local banks, each with but one office. The Bank of New Brunswick, St. John; the People's Bank, Fredericton, and the St. Stephen Bank, St. Stephen, are the three banks in question. In every town in these lower provinces are found branches of the Halifax banks, some of which have also branches in Newfoundland doing a successful business.

HIS TRIP SUCCESSFUL.

Mr. C. H. Colson, representing C. C. Colson, of Montreal, is in Toronto this week. He is on his way back from Hamilton and London, where he has been looking up business in Crosse & Blackwell's goods and Epps's cocoa. Mr. Colson has had a successful trip, and, before returning to Montreal, will visit Belleville, Kingston, Ottawa, etc., in the interest of the goods his firm are agents for.



C. E. Colson
Montreal

CADBURY'S CHOCOLATES

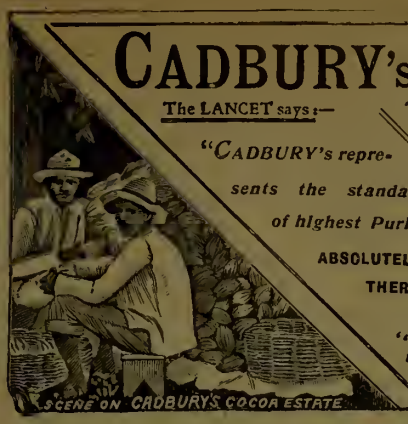
ARE SIMPLY DELICIOUS AND ARE PACKED SPECIALLY FOR CANADIAN MARKET.

CADBURY'S Cocoa

The LANCET says:— "CADBURY'S represents the standard of highest Purity." ABSOLUTELY PURE, THEREFORE BEST.

The ANALYST says:— "CADBURY'S is the typical Cocoa of English Manufacture." IT IS "A PERFECT FOOD," THEREFORE BEST.

The MEDICAL MAGAZINE says:— "For Strength, for Purity, and for Nourishment, there is nothing superior to be found." It is not dark in liquor like those prepared with Alkali.





CADBURY'S COCOA

(Absolutely Pure)

AND MEXICAN CHOCOLATE HAVE AN ENORMOUS SALE ALL OVER THE WORLD.

Agents: MESSRS. FRANK MAGOR & CO., 16 St. John St. MONTREAL

THE DOMINION BANK

Capital (paid-up).....$1,500,000
Reserve Fund..... 1,500,000

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Toronto—Dundas street, corner Queen.
" Market, corner King and Jarvis street.
" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions, 1897. Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

RECOLLECT that we can supply you with . . .

FRESH—

Maple Syrup

in quantities to suit your trade.

T. A. LYTLE & CO.
Vinegar Manufacturers TORONTO

ST. JOHN VALLEY CANNED CORN.

The finest packed.
Unbleached, pure and wholesome. . .

Wholesale agents:

Warren Bros. & Co.

TORONTO.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1-lb., 2¾-lb. and 3-lb. bars, 60 lbs. to the box; and in 10 and 12-oz. cakes, 100 cakes in the box. All wrapped with a paraffin waxed wrapper.

Quotations for "Ivory Bar" and other brands of soap furnished on application. See our list of attractions in Premium Circulars offered in exchange for Ivory Bar Soap Wrappers

Extra Choice

Hams Bacon
Pure Lard
Mess Pork

PARK, BLACKWELL & CO. Limited
Pork and Beef Packers,
TORONTO

PRUNES

CALIFORNIA SANTA CRUZ
All Sizes.

Another car just to hand.

PERKINS, INCE & CO.

TORONTO.

Quality Equality

"Excelsior"

EASILY THE BEST.

Uniform Reliable
Exquisite Delicious

Supersedes all ordinary

Coffees

Todhunter, Mitchell & Co.—

Coffee Specialists.

Roasting by Patented Process.

WHY CANNED CORN SOURS.

GROCERS who have had to undergo losses occasioned by sour canned corn which they have found on their hands will appreciate the value of the investigations and researches that have been and are now being made at the Massachusetts Institute of Technology, very largely under the direction of Mr. S. C. Prescott, who is connected with the institute, and Mr. Wm. Lyman Underwood, of Wm. Underwood Co., Boston, for the purpose of accurately ascertaining the cause of the spoiling of various kinds of canned foods after they have been placed in the cans, and in order that such spoiling may be guarded against and prevented.

The work already done, and that being carried on at the present time, is quite comprehensive in its scope, including lobsters, clams, fish, corn, peas and squash, and it is the purpose of these gentlemen to study, in so far as possible, all kinds of canned goods in which spoiling occurs.

There will appear shortly in The Technology Quarterly an article, the second of the series which they propose, on the souring of canned corn, the first article having been published in March, 1897, and which we shall reproduce in these columns. When it is remembered that the output of canned corn in this country amounts annually to 72,000 tons, the result of this work must prove of incalculable value.

To this end, the practical knowledge of the gentlemen above named has been combined with the facilities possessed by the Institute of Technology for studying bacteriology with relation to its commercial bearings. As a result of their studies, they have discovered that sourness in canned corn is due principally to insufficient sterilization, that often without enough sterilization corn would not swell, also that the bacteria that cause corn to ferment are probably harmless, though unpleasant. The only precautions necessary at the factory are cleanliness and thorough knowledge of sterilization. Although the packers take every precaution, the souring of corn is a constant worry to them. The milk in the corn is turned into acids, giving it an unpleasant taste.

At the fourth annual convention of the Atlantic States Packers' Association, at Buffalo, N.Y., on Feb. 8, 1898, this subject was considered at length ; and from material there presented we extract some information relative to the work carried on by Mr. Underwood and Mr. Prescott, of the biological department of the Institute of Technology. At first the progress of these gentlemen in their investigations was very slow, and many experiments had to be made and methods devised to obtain satisfactory results. With the aid of the microscope they found cans of spoiled goods fairly alive with microbes, or germs. Difficulty was experienced in making them grow outside the cans, so that the different species might be separated and the peculiarities of each watched and studied. Various attempts were made to induce them to grow on different substances, and in different kinds of liquid foods. The temperature favorable to their growth had also to be determined. At length they were successful in making them grow, and were enabled to separate them and obtain pure cultures of several varieties.

It seems that bacteria, or, as they are frequently called, microbes and germs, are not all disease producing, as is the popular belief, but that the great majority of them are harmless.

They cause milk to sour, and sour milk has many uses in the preparation of food. These germs are very small, averaging only 1-20,000 of an inch in diameter, Those found in the spoiled corn are of two different types : micrococci and bacilli. The first are round like minute balls, and the second are elongated; both vary in size. Their growth is by what is known as division, and under favorable conditions is very rapid. Some of the bacilli may divide every twenty minutes, at the end of ten hours, one will have multiplied to over 4,000,000,000.

To illustrate how rapid the growth is, two cans of corn were inoculated with some of these germs and placed in an incubator at a temperature of 89 degrees at 4 o'clock p.m. The next morning at 8 o'clock it was found that the top of the incubator had been blown off, both cases having burst and their tops being torn completely off. This pressure was caused by the fermentation and formation of gas made by the rapid growth of the bacteria.

Many of the rod shaped forms or bacilli have a peculiarity which enables them to resist heat to a great extent. These forms are called spores, and they are the curse of the canning industry. When they are in this stage a boiling temperature has apparently no effect upon them, unless long continued, how long is not definitely known. They have found some that have stood a boiling temperature for eight hours, and have thrived with this treatment. When seen under the highest power of the microscope many varieties of the rods or bacilli, in their ordinary active state, resemble small rods darting and twisting in all directions. In the spore state, however, they resemble small oval beads and have no motion.

When in their normal condition microbes are easily killed in a boiling heat, and many will succumb even at a lower temperature. Most of the disease germs luckily are killed at 212 degrees or lower. It is hard to accurately determine the temperature necessary to sterilize or kill these spores as some are much more resistant than others. So far as experience goes, 250 Fahrenheit has been sufficient, but it must be certain that whatever heat is required, it shall have reached the centre of each can.

That the packers realize the importance of these matters is evidenced by the freedom with which these matters were discussed at Buffalo. Two years ago the introduction of such questions would have been received with caution and treated with great conservatism.

In closing it may be mentioned that bacteria are necessary, and in daily use in the production of many food products. They are absolutely neccessary, but as useful and as harmless as they are in many ways, it is quiet evident that they are out of place in canned corn.—N. E. Grocer.

BRUNNER, MOND & CO.'S

BM&Co. TRADE MARK.

WINN & HOLLAND
MONTREAL
SOLE AGENTS FOR CANADA

Bicarbonate of Soda
Soda Crystals
Concentrated Sal Soda
Caustic Soda
Bleaching Powder
Pure Alkali

BEST IN THE MARKET

PUREST THAT CAN BE MADE

THE SUGAR SITUATION.

IN regard to last week's sugar market Czarnikow, MacDougall & Co. say: Arrivals this week, being again large, and the attitude of our refiners remaining unchanged, those cargoes that were offered for sale could only find buyers at a decline of 1-16c. from the prices given in our previous report, at which decline a relatively large business was done, as several importers decided to sell rather than store their sugars. Transactions were, however, limited to sugars already in port, or nearby. Sugars for shipment from Cuba, or even Java cargoes afloat, are still held above the parity of 4⅛c., duty paid, for 96 degree centrifugals, and under these circumstances, were it not for a very slack demand for refined sugars and the unsettled conditions in financial affairs by reason of the possibility of international trouble between the United States and Spain, it would not take very long for our market to recover the 1-16c. decline mentioned above. The receipts next week may still be large, owing to the arrival of cargoes now about due from Java, but as the present principal supplier of cane sugar, i.e., Cuba, has not made any fresh sales for America, but, on the contrary, has been holding for prices much above our spot parity, we expect that the receipts at the latter part of this month will show a falling off, unless some unforeseen cause brings about a decline in Cuba, where already the stocks are 100,000 tons, and the estates continue pouring sugars into the shipping ports at the rate of 20,000 tons per week.

The total crop made so far in Cuba amounts to 170,000 tons, and if receipts continue at the same rate as heretofore, we shall have by the beginning of April a total of 250,000 tons, but while Cuba will make 100,000 tons of sugar more than last year, it must be borne in mind that the chances are that 75,000 to 100,000 tons will be held there until late in the fall. This is quite contrary to what occurred last year, when hardly enough sugar was left in the island to supply the local consumption. In other words, while the total crop will be larger than last year, the exports to the United States up to the first of October, 1898, may show no increase on the total of those of last year. There has been very little desire on the part of the refiners to obtain further supplies, either for early arrival or for late shipment, but, on the other hand, it may be said that it is impossible for them to secure any sugars for shipment or for arrival here within four or five weeks at the parity of our present spot prices. New crop Javas are still held at 11s. 6d. c.f., for shipment June, July and August. It is now confidently stated that a conference of the European beet countries will take place some time this month, and that France is showing more willingness to agree to the abolition of the bounties. Cuba—The number of estates grinding on the 7th inst. was 99, as follows: 25 Mantanzas, 21 Cardenas, 16 Cienfuegos, 15 Havana, 14 Sagua and 8 Caibarien. The total receipts this week are 22,000 tons, against the same quantity last week and 14,500 tons last year; 2,370 tons, 57,936 tons and 49,334 tons for the corresponding weeks in 1896, 1895 and 1894.

CAVERHILL, HUGHES & CO.

The creditors of Caverhill, Hughes & Co., assigned, met, Tuesday afternoon, at the office of J. McD. Hains, 45 St. Sacrament street. The statement issued shows the ordinary, unsecured liabilities to be $95,591.88. This is divided among some 200 creditors in sums ranging from $28,000 down to a few dollars.

The indirect liabilities consist of $43,000 worth of notes under discount at the Merchants Bank of Halifax, while the direct liabilities with the same bank amount to $37,000.

The assets, stock and fixtures, as per inventory, amount to $16,000, and stock claimed under revendication is $1,700 in value. The book debts are summed up as follows: Good, $8,800; doubtful, $6,465; bad, $26,768. The other assets consist of $1,000 worth of real estate and $500 in rolling stock.

STOCKS SOLD EN BLOC.

Several stocks were sold en bloc at Suckling's, Wednesday afternoon, as follows:

The general store stock of William Graydon, of Mono Road, billed at $5,825.06, was sold at 66c. on the dollar.

Taylor & Co.'s dry goods stock at Kingston, valued at $12,972, brought 50c. on the dollar.

The millinery stock of Stephen Eustace, of Belleville, billed at $1,296, was sold at 25c. on the dollar.

The general store stock of John J. Hopkins, of Chatsworth, valued at $1,811, brought 66½c.

The dry goods stock of Lawrence O'Connor, of Sudbury, valued at $5,757, was sold at 53¾ c. on the dollar.

Four boot and shoe stocks were sold en bloc, as follows: One billed at $2,067, brought 22½c. on the dollar; another at $2,087 and one at $1,900, brought 23c. each, and one at $2,264, was sold at 23½c.

R. T. Hankinson, late of the firm of Apps & Hankinson, St. Thomas, has opened out with a new stock of choice family groceries at 373 Talbot street, St. Thomas.

TOMATOES UNSETTLED IN THE U.S.

ACCORDING to recent advices from the tomato packing centres the pressure to sell which has had a demoralizing influence on futures for some time past seems to have been removed. Most of the cheap sellers it is stated have sold out, but the market is still unsettled and it is impossible as yet to give firm quotations on futures. Most of the sellers, however, are said to have confidence in the future, and are not inclined to force business.

Since the opening of the 1898 season large sales of three pound Jerseys and Marylands, particularly the latter, have been made for forward delivery at prices considerably less than the average at the beginning of the last season. In many cases it is said the low priced sales were made by packers who were in need of money, but who had not yet made contracts for raw stock. They had it is believed presumed that in consequence of the demoralized state of the market for green fruit in the past several seasons, in connection with the depressed condition of the market for the canned stock in general, they will be able to make such contracts with the growers as will admit of the marketing of the canned fruit at a profit at the prices they have named.

The larger canners seem to feel more confidence regarding the future, and now that the cheap sellers are said to have been cleaned out, they are looking for higher prices, but as yet there has been no advance in quotations.

In gallon tomatoes the situation is reported to be particularly strong. It is stated that spot stocks are well controlled, but the future is somewhat uncertain. Late reports from Jersey packing centres are to the effect that the output of this size will be considerably smaller than last season, owing to the unsatisfactory results of the past year with the jobbing trade.—N.Y. Journal of Commerce.

NEW FIRM IN EDMONTON.

The Marks-Clavet-Dobie Co., Limited, wholesale and retail merchants, Port Arthur, have opened up, in Edmonton, a general supply store under the management of A. Clavet and C. Dobie, both members of the firm, who will cater to the wants of the Klondykers and the surrounding country generally.

R. & T. Watson, confectioners, Toronto, have dissolved partnership, Thomas Watson retiring from the business and Robert Watson continuing. The members of the firm, who are brothers, commenced business about 20 years ago on a small scale, but their growth has been steady. Now few firms are better known throughout Canada.

A COMMISSION HOUSE having good connection with wholesale grocery trade, wishes to correspond with parties desirous of being represented in the City of Montreal. Can give best of references. Address M., Canadian Grocer, Montreal. (12)

GROCERIES GO UP IN SMOKE.

A FIRE which did a great deal of damage to certain grocery staples broke out in the five-storey storage and bonded warehouse of Robert Carrie, 31 Front street east, Toronto, on Saturday morning last, shortly after 4 o'clock.

The fire broke out in the rear of the warehouse, probably 150 feet from the front of the building, and although the brigade were quickly on the spot, the flames rapidly spread until they not only gutted the Carrie warehouse, but spread to the wholesale warehouse of R. H. Howard & Co., wholesale liquors, No. 31, while the warehouse of the Salada Tea Co. was filled with smoke and deluged with water.

The total loss by the fire is probably in the neighborhood of $125,000 to $150,000.

The loss in the warehouse of Robert Carrie is naturally distributed among a number of firms. The American branch of the Indian-Ceylon Tea Co. alone had about $20,000 worth of teas stored there. Among the others who had goods there were: Dane & Halford, teas; Hunter & Co., teas; Watt & Scott, teas, citric acid, shelled nuts, etc.; Geo. Musson & Co., teas, cigars, etc.; W. F. Morley, sugar, tea, etc.; Sampson, McCuaig & Co., teas.

In addition to occupying its own building, the Salada Tea Co. had the greater part of the second storey of the Carrie building, where the labelling was done and the package teas stored preparatory to being shipped to the company's agencies and customers. The Salada Tea Co.'s total loss is about $20,000, fully covered by insurance.

The Salada Tea Co. has for some time been carrying large stocks of package tea at Montreal and Buffalo, and even before the fire had been subdued Mr. Larkin telegraphed to Montreal to have a carload shipped immediately. This was done, and the tea was in Toronto on Monday morning, and forthwith utilized to fill orders and keep business going, temporary premises having been taken at 32 Yonge street, where, by Tuesday afternoon, the tea packing machines were again in operation. None of the damaged tea in the warehouse at 25 Front street east will be removed to the temporary premises on Yonge street, but will be emptied from the packages and sold in bulk by auction.

The damage sustained by R. H. Howard & Co. is estimated at from $6,000 to $7,000.

Most of the firms interested were fully covered by insurance, and especially those to whose goods the greatest damage was done, while all carried more or less insurance.

The fire was a stubborn one to extinguish. On Sunday morning about 3 o'clock the flames burst out afresh, and another alarm had to be sent in, and even on Tuesday it was found necessary to turn a stream of water on a part of the Carrie building.

TRADE CHAT.

THE contracts for the supply of provisions to the Ontario Agricultural College have been awarded as follows: J. M. Dooley, groceries; Millman & Co., bacon and hams; George Williams, bread; J. & R. Millar, butchers' meat.

H. F. G. Pett, confectioner, Woodstock, is negotiating with parties in Walkerton with a view to starting a biscuit factory in that town.

Mr. C. C. James, Deputy Minister of Agriculture, has received an enquiry from a large firm in London, Eng., for the names and addresses of such firms as can furnish evaporated fruits for the English market. The United States at present supplies the bulk of the English trade, but it is stated that the Motherland is desirous of purchasing from Canada, if she can supply the goods.

F. A. Spott's grocery store on Wellington street, Ottawa, was broken into last week, and a small quantity of groceries stolen. An entrance was made through the back door. Before leaving, the thieves threw a match into a barrel of rubbish, setting fire to it, and causing the place to be filled with volumes of smoke. A policeman who was passing at the time rung in an alarm, and the fire brigade responded promptly.

On Sunday evening, last week, a burglar forced his way into Kelly Bros.' grocery store on Queen street east, Toronto, through the skylight, but met such a reception from a spaniel dog left to watch the store that he departed without taking anything. As the safe, containing over $300, had, through a mistake, been left unlocked, Kelly Bros. are congratulating themselves that the burglar did not have time to look around. They intend to buy the dog a new collar.

BREWERS AND GROCERS.

THE Hamilton Herald says: The brewers of this city have incurred the displeasure of the retail liquor dealers, especially the grocers, because of the brewers having acquired the bad habit of supplying private parties with beer. It has come to be a regular thing for brewers to supply banquets with the liquid refreshments which go to make so many banquets popular, and the grocers are bound to put a stop to this.

It is contrary to law for the brewers to do this, their licenses allowing them to sell beer to the trade, that is, for the purposes of reselling, and they are liable to fines for supplying private parties, lodges, etc., with the refreshing beverage. This fact has not been generally recognized by the local beer manufactuters, but on the contrary they have, it is said, conveniently overlooked it. The grocers pay a liquor license of $300 a year, and they naturally object to the brewers taking their trade from them. The trouble is aggravated, from their standpoint, by the fact that lodges can get beer supplies for banquets at about the same rates as the grocers pay for their beer, thus cutting the grocers out of a profitable business.

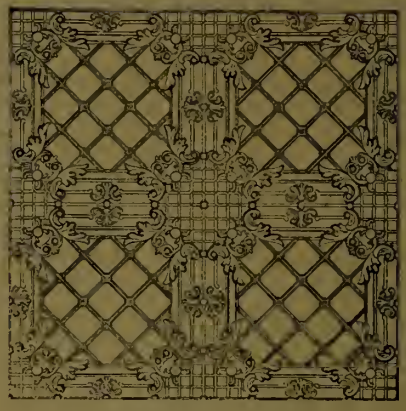
Inspector Fred Walters has been appealed to, and he has decided to stop the injustice. He has, in consequence, notified all the brewers in the city that it is contrary to law for them to sell beer to anyone not in the business of reselling it, and if the brewers do not take the hint prosecutions are likely to follow.

The chief constable of Toronto has notified the city clerk that 10,305 licenses were issued last year. The largest source of revenue were the dog licenses, which produced $6,701; cigarettes, cigars and tobacco, 174 in number, produced $4,203.75; 663 pedlars and petty chapmen paid $3,777; 871 expressmen contributed $3,307, and 95 miscellaneous licenses furnished $3,136 of a total revenue amounting to $30,560.

Look up at Your Ceiling

If it looks dingy, better decide to cover both ceiling and walls with our

Embossed Metal Plates.



150 Designs to Choose From.

They make the most handsome interior finish you can find, and are also fireproof and durable—easily cleaned without harming the decoration.

They can be applied over plaster, if necessary, and will add permanent beauty to your store or office.

Prices are moderate—write for full information.

Metallic Roofing Co., Limited
1180 King St. West, TORONTO

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.



Metal Ceilings are now being recognized as the most desirable covering for Private Houses, Club Rooms, Public Buildings, etc. They are very handsome in appearance, will not crack and fall off, and compare favorably in price with any good ceiling.

Fully illustrated catalogues sent on request. Estimates furnished on receipt of plans.

The Pedlar Metal Roofing Co.
OSHAWA, ONT.

TENDERS.

INDIAN SUPPLIES.

SEALED TENDERS addressed to the undersigned, and endorsed "Tender for Indian Supplies," will be received at this office up to noon on THURSDAY, 7th April, 1898, for the delivery of Indian Supplies, during the fiscal year ending 30th June, 1899, at various points in the Northwest Territories.

Forms of tender, containing full particulars, may be had by applying to the undersigned, or to the Indian Commissioner, Winnipeg. The lowest or any tender not necessarily accepted.

This advertisement is not to be inserted by any newspaper without the authority of the Queen's Printer, and no claim for payment by any newspaper not having had such authority will be admitted.

J. D. McLEAN,
Secretary.

Department of Indian Affairs,
Ottawa, February, 1898. (14)

THE MODERN GROCER



Being the largest makers of Refrigerators in Canada, we make several lines of Grocers' and Household Refrigerators in various styles and sizes. Modern in design, with best principle of dry cold air circulation, best insulation, and zinc lined. Why buy a home made or poorly made article when you can get an up-to-date Refrigerator for less money? For prices and description send for catalogue.

Knowles, Ham & Nott Co., Limited
BRANTFORD

HORSE HAIR.

Have you any? We buy it.

GEO. ROSSITER & SONS,
10 to 14 Pape Ave., - - TORONTO

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL—COMFORTING

COCOA

In labelled Tins. 14 lb Boxes.

Special Agent for the entire Dominion, **C. E. COLSON, Montreal.** In Nova Scotia, **E. D. Adams, Halifax.** In Manitoba, **Buchanan & Gordon, Winnipeg.**



INVERNESS, P.Q., Feb. 14th, 1898.
WANZER LAMP & MFG. CO.,
Hamilton, Ont.

GENTLEMEN,—We have been using the Wanzer Lamp for about five years and can not praise it too highly, as it is all and more than you represent it to be. I have placed several here—"they are giving good satisfaction." Your Cooker is also a success. I am of opinion that every home should have a Wanzer Lamp. I cannot praise it too highly.

Very truly yours,
JOHN YOUNG.

Write us for illustrated and descriptive pamphlets and testimonials.

WANZER LAMP & MFG. CO.
Hamilton, Ont.

New Profits
—More Pleased Women

Think of the great army of women that are wondering how to economize on their clothes this Spring.

Fancy their pleasure if you display a sign inside the store, something like this: "Home Dyeing made easy and safe and pleasant with Maypole Soap. We sell it. All colors."

This helps the woman out of a dilemma—she'll remember *you*, please remember that.

There's a good profit in handling Maypole Soap. It is a **Clean** way of Dyeing at home. Powder Dyes can't approach it in the brilliant, fast, even color it yields. It is the Dye of highest quality. Free booklet about it by addressing,

Maypole Soap
Washes and Dyes

A. P. Tippet & Co., General Agents for Canada
Montreal.

CAPITAL AS A BUSINESS FACTOR.

CAPITAL as a factor of success in business is becoming more and more essential. In the years gone by it was possible for a man whose only capital was ability and industry to launch into business with success. But that time is no more.

A man going into business must have capital unless he is to depend on miracles to save him from failure. It does not necessarily follow that the capital shall be all his own. The capital may be borrowed, but he must have capital, and enough of it.

The man who essays to do business without sufficient capital is so handicapped that he has little, if any, chance of success.

In order to succeed in business the merchant must be able to buy well, and if he cannot buy well he certainly cannot sell well, for it is the way in which a man sells that attracts customers to his store.

The statistics which are issued every year by the commercial agencies show how important it is that a man starting into business should have ample capital.

The most prolific cause of failure in the whole list of contributory causes is lack of capital, and what is perhaps still more striking is the fact that the proportion of these failures to the total number of all kinds is increasing rather than decreasing.

Last year, notwithstanding a decrease in the number of failures in Canada, the proportion of those caused by lack of capital was 70.3, compared with 67.2 in 1896, a year of unusually numerous failures. Even in 1894 the proportion was nearly 2 per cent. lower than in 1897.

Every young man engaged in business pursuits should be ambitious to start up for himself, but he should, particularly in the face of the facts cited, temper his ambition with discretion, and refrain from becoming his own master until he has a fair amount of capital at his command. And then when he has the capital he should also be careful to see that he does not essay to do a business which is out of proportion to it. Many a merchant's bright prospects have been blasted because he has not been careful on this point.

TOBACCO AND SNUFF IN ENGLAND

We learn that the imports of tobacco are again increasing in number and bulk. Last year, although there was a great sale for cigars and tobacco of all kinds—the largest on record, in fact, and two millions of pounds weight greater than in 1896—the quantity imported fell away by 4½ millions of pounds. There is always two years' stock in bond, or, roughly, 65,000 tons. Between tobacco and snuff, the average consumption per head in the United Kingdom was nearly two pounds for the year ended December 31 last. The use of snuff is dying out rapidly. The demand is very small for all kinds, except "Scotch," made principally in Bristol, and "high-dried Welsh." The difference in these is, we are given to understand, merely a question of fermentation. The common qualities of the former are not put through this process.—Commerce, London, Eng.

WILL TICKLE THE SAUCIEST PALATE.

PATERSON'S WOR'STER SAUCE

ossesses a
eculiar
iquancy and zest
leasing the Consumer, and
roviding a satisfactory
rofit to the Grocer.

repared by R. PATERSON & SONS,
roprietors and Manufacturers of
ATERSON'S "Camp" Coffee Essence.
ATERSON'S "Eureka" Chutnee Pickles, &c.

Agents—ROSE & LAFLAMME, MONTREAL

STAND FIRM FOR FAIR PROFITS.

ONE of the striking features of business methods in Canada is what may be termed the premeditated effort to sell goods as near the margin of cost as is possible.

This peculiarity is not born of any love for humanity; it is the offspring of a jealous desire to grab all the nuts in the jar. In other words, to do all the business, and leave not even the crumbs for competitors. It is the very opposite to the spirit of live and let live. Manufacturers, wholesalers, retailers, are all in the same boat.

No business man is entitled to an exhorbitant profit on the goods he sells, but every business man, in justice to himself, in justice to his creditors, is entitled to a fair profit.

There are no figures extant showing how many business men fail because they sell their wares at prices which do not return them a fair profit, but the number is undoubtedly large.

Goods should never be sold below cost, except when they have become shop worn, out of date, or damaged. Then business common sense declares they should be marked down to a figure that will ensure their sale.

It is better to make 15 per cent. profit on $1,000 worth of goods than 5 per cent. profit on $2,000 worth of goods. And yet there are a good many merchants who appear to lose sight of this fact in their eagerness to get business.

In Great Britain competition is keen enough, but business men there set their confreres in this country an example which the latter should strive to profit by. Over there a merchant fixes the selling price of an article at a figure which ensures him what he believes to be a fair profit. He, no doubt, occasionally cuts it in order to effect a sale, but he by no means does it with the same regularity as does his brother merchant in Canada.

Business is business. Selling an article at a lower figure than it should be sold at is not business. It is foolishness.

It takes backbone to stand firm for a price which is just and reasonable, but it pays.

Retail at
25c. per 1-lb. tin.



Slade's Pure... English Butter Scotch

HOME MADE DELICACY

MADE from Pure Cane Sugar and Fresh Butter. The most delicious, pure and wholesome Candy ever sold. Invaluable for coughs and sore throats.

Weekly sale in Great Britain and Europe, 50,000 TINS.

PURE AS THE CRYSTAL SPRING

Slade & Co., Limited, The Royal Candy Works, Leeds, Eng.

LAPORTE, MARTIN & CIE.

IMPORTERS AND WHOLESALE GROCERS

Agents in Canada for

"Princess Louise" Japan Tea. "Victoria" Japan Tea.
"P. Richard's" Brandy. "Mitchell's" Whiskeys.

72 to 78 St. Peter Street, MONTREAL.

Cassidy ❋ Crockery

China, Glass, Lamps, Fancy Goods, etc., just received.

"Our Spring Goods are Arriving Daily"

New Patterns and New Goods from English and Continental makers.



SOME JOB LINES

of last year's stock in Glass, China and Printed Ware, in assorted packages, and at special prices, to make room for new arrivals.

The John L. Cassidy Co. Limited.

339 and 341 St. Paul Street

MONTREAL

TORONTO RETAIL GROCERS.

THE Toronto Retail Grocers' Association held their regular monthly meeting on Monday evening, in St. George's hall, Elm street. There was a good attendance, and the chair was occupied by the president, Mr. W. H. Marmion.

Communications were received from the Toronto Retail Merchants' Association, promising co-operation in regard to the petitions presented to the Dominion Government, and from the mayor of Toronto, acknowledging the receipt of the resolution, passed at the last meeting of the association, approving of any scheme the council may take to advertise Toronto as a summer resort.

The delegates, W. H. Marmion and J. G. Gibson, who were sent to Ottawa to interview the Dominion Government in regard to making garnisheeable the salaries of civil servants and in regard to the collection of fees by inspectors of weights and measures, handed in their official reports. These reports were given in last week's issue of THE CANADIAN GROCER. Both delegates expressed great satisfaction with the prospective outcome of their visit and the manner in which they were treated by the Premier, the Ministers, and Messrs. Richardson, M.P., of Lisgar, and Penny, M.P., of Montreal.

On motion of Messrs. Booth and White the reports were received, and the thanks of the association was tendered to Messrs. Marmion and Gibson.

On motion of Messrs. White and Mills, the thanks of the association were tendered to Messrs. Penny, of Montreal, and Richardson, of Lisgar, for their treatment of the representatives of the association while in Ottawa.

It was moved by Robt. Davies, seconded by J. A. Johnston, that the association's excursion next summer be by boat. This motion created much discussion, and was finally carried.

Messrs. Williamson, White and Booth were appointed a committee to confer as to a suitable point to visit, and to interview the various steamboat companies in regard to rates to various points. It was decided that if this committee considered it advisable, a special meeting of the association should be called by the president.

The bill of expenses of the delegates to Ottawa, amounting to $17.50 for each of the two delegates, was presented. After Frank Johnston, the vice-president, had taken the chair, it was decided that a grant of $20 each should be paid to the delegates.

SITUATION IN DATES.

Referring to the situation in Persian dates, a prominent importer said recently that the outlook was decidedly better. A letter from London, under date of March 2, stated that stocks there were all in second hands and the standard brands were about exhausted. The demand in England, which was poor to the middle of February, has improved considerably in the interim. The stock of old dates in London, which has had a depressing influence on that market heretofore, have now gone mostly into consumption. The writer of the letter referred to expects better prices in the near future. On the other hand, there are said to be cables here from London soliciting bids.—N. Y. Journal of Commerce.

WANTS PROPER NOTICE.

The vaunted valor of the young man employed in a grocery store on Prospect street oozed away one evening recently, and no more will he proclaim what he would do if he happened in a Lynn store when a robber entered and ordered everybody to hold up their hands. This young clerk had stated several times and with much vehemence that no robber could frighten him, and if he was in a store when a hold-up was attempted he would creep behind the counter, get a knife and end the career of the robber, or a plurality of them, if they appeared so numerous. To test his valor he was instructed to drive to Lynn to his father's grocery, one night recently, leaving Salem about 9.30. After considerable evasion he finally admitted that, although not afraid of any man living, he would rather not go to Lynn over the road at that hour of the night, and when pressed for a reason said that somebody might take him unawares and not give him a chance to defend himself. If the robbers will only send him a postal stating the time they may be expected, he will meet them at any store and be prepared to prove that he knows not fear when robbers are the game.—Salem News.

BROCK'S BIRD SEED



This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

OF NERVE--

The amount required varies, of course, with the individual temperament, sometimes the amount is very considerable, especially in cases of chronic "Old Fogyism," fostered by an unswerving adherence to the "Ruts" worn by a long train of "Hum-drum" predecessors travelling the same road. To "Tip Toe" up out of these "Ruts" high enough to see what one's competitors are doing, who are not handicapped with the absurd notion that it is not "orthodox" to sell a PACKET TEA simply because their forefathers did did not do so before them, does tax some men's nervous forces—it certainly does—at first.

The world's conditions of trade are changed. New ideas take the place of old. The old pass away and make place for the new. You must move with the times or be left behind.



is the unadulterated product of the finest tea producing soil in the world, the Island of Ceylon.

The QUALITY is incomparable.
The SALE enormous.

What are your views on the question?

Montreal Wholesale Depot, 318 St. Paul St.
and at
Toronto, Winnipeg, Vancouver, Buffalo, Detroit, Boston, Pittsburgh.

"Magnolia" BRAND Ceylon Tea

Fine Thick Cup

CHESTS and CADDIES.

Write for Samples.

George Foster & Sons
BRANTFORD, ONT.

MONSOON INDO-CEYLON TEA

PLAIN TRUTH

No matter how much you would like to buy tea from this or that house, you must always remember that if you do not handle the best that your customers are apt to move around. Give them a good article and there will be no danger of them changing. We guarantee

MONSOON
INDO-CEYLON TEA

and if it does not please your customers send it back at our expense.

Put up in 30 and 50 pound boxes. 25, 30, 40, 50 and 60 cent grades.
Black and Mixed ½ and 1's.

THE MONSOON TEA CO. - 7 WELLINGTON ST. W. TORONTO



ONE SWALLOW

does not make a summer.

Neither will ONE CUP of ***CEYLON*** or ***INDIAN*** tea make every drinker of tea a convert to the use of the best teas in the world.

But if you are wise you will sell only Ceylon and Indian teas ; they are purer, healthier, cleaner and more economical than the insipid, fishy teas of Japan or the unclean and characterless teas of China.

Ceylons and Indias have come to stay.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

JOHN McD. HAINES has been appointed curator of Caverhill, Hughes & Co., wholesale grocers, Montreal.

David Ruel, grocer, etc., Montreal, is offering 50c. on the dollar.

Elie Langlers, baker, Varennes, Que., is offering 30c. on the dollar.

Mrs. J. Graham, general merchant, Baldur, Man., has assigned.

D. Nelson & Son, general merchants, Truro, N.S., have assigned.

John L. Rogers, grocer, Gananoque, Ont., has assigned to J. B. Abbott.

G. E. Laurence, general merchant, Upper Haynesville, N.B., has assigned.

W. H. Davidson, general merchant, St. Johns, Nfld., has been declared insolvent.

James J. Galway, general merchant, St. Johns, Nfld., is offering 30c. on the dollar.

McKercher & Rickey, general merchants, Ottawa, Ont., are offering 50c. on the dollar.

John L. McKay, grocer, Wellington, B.C., has compromised at 25c. on the dollar.

U. Bail, general merchant, West Shefford, Que., has compromised at 60c. on the dollar.

Drummond & Spratt, general merchsnts, Minnedosa, Man, have assigned to Donald Fraser.

Dooring Bros, general merchants, Waterloo, Ont., have assigned to Henry Barber, Toronto.

J. S. R. Page, general merchant, St. Isidore (Laprairie), Que., is offering to compromise.

Anthony Carrier, general merchant, Lozier Settlement, N.B., is offering to compromise.

Chas. Hendry, general merchant, etc., Stirton, Ont., has assigned to E. J. Henderson, Toronto.

J. D. Laidlaw, general merchant, etc., Toronto and Coldwater, Ont., is financially embarrassed.

PARTNERSHIPS FORMED AND DISSOLVED.

J. B. Burns & Co., grocers, Trail, B.C., have sold out to Challerton & Coleman.

A. & W. Johnston, general merchants, Orangeville, Ont., are retiring from business.

Williams & Hilton, dealers in coffee, spices and vinegar, Winnipeg, have sold out to Dyson, Gibson & Co.

McEachern & Sexsmith, general merchants, Trout Creek, Ont., have dissolved, Mrs. L. E. Sexsmith continuing under the style of Sexsmith & Co.

Rooney Bros., general merchants, Shelburne, Ont., have dissolved, M. H. Rooney continuing under the style M. H. Rooney & Co.

A. L. Doyle has withdrawn from the firm, A. L. Doyle & Co., grocers, Halifax, and Mary F. Doyle has registered as sole proprietor.

Cormier & Chamberland are commencing business as grocers in Somerset, Que.

SALES MADE AND PENDING.

The assets of Joseph Pang, grocer, Montreal, have been sold.

J. E. Jones, cigar dealer, Kingston, has sold out to — Deagan.

The stock of P. Gareau & Co., grocers, Montreal, has been sold.

Laura Moyer, grocer, Vineland, Ont., has sold out to F. W. Moyer.

James C. Parker, baker, Penetanguishene, Ont., has sold out to J. C. Lee.

Edgar Tidey, general merchant, Rymal, Ont., has sold out to Charles Horning.

E. B. Nash, general merchant, Orono, Ont., has sold out to — Cane.

The stock, etc., of J. J. Hopkins, general merchant, Chatsworth, Ont., has been sold.

Wm. H. Vanblaricon, grocer, Deseronto, Ont., has sold out to Robert A. Rush.

The assets of Robert B. Webster, cigar dealer, Montreal, are to be sold by auction.

W. A. Bothwell, general merchant, Luton, Ont., is advertising his stock for sale.

The assets of C. Henault, flour, etc., St. Barthelemi, are to be sold on the 18th inst.

P. Kennedy, general merchant, Hastings, Ont., is advertising his business for sale.

M. H. Ritchie, general merchant, Poplar Point, Man., has sold out to — Cunningham.

The assets of J. C. Thibault, general merchant, Victoriaville, Que., has been sold.

E. J. Malone, general merchant, Inglewood, Ont., is advertising his business for sale.

The assets of Mrs. John Moisan, general merchant, Drummondville, Que., are advertised to be sold by auction on the 23rd inst.

The assets of S. Leger, general merchant, Portage de la Nation, Que., have been sold at 50c. on the dollar.

The stock of George Craig & Co., departmental store, Winnipeg, has been sold at 50c. on the dollar to A. Campbell; the book accounts at 10c. on the dollar.

The stock of the estate of Rettenmeir Bros., general merchants, Duart, Ont., has been sold.

The stock of the estate of A. Smellie, general merchant, Hepworth, Ont., has been sold.

The stock of the estate of Mayhew Bros., general merchants, Thamesville, Ont., has been sold.

The assets of T. G. Ballentyne & Co., grocers, Sherbrooke, Que., have been sold by auction.

The stock of P. Tede, general merchant, Papineauville, Que., has been sold at 50c. on the dollar.

The assets of J. D. Levasseur, general merchant, Matane, Que, are to be sold on the 18th inst.

CHANGES.

Helen Clendenning, general merchant, Komoka, Ont., is giving up business.

H. A. Larochelle has commenced business as grocer in Halifax South, Que.

John Armstrong has started business, as confectionery manufacturer, in Montreal.

W. Christie is opening out in business as general merchant in Little Bras d'Or, N.S.

M. M. Hiles & Co., general merchants, Williamsford, Ont., are removing to Atwood.

FIRES.

Clay Bros., grocers, Galt, Ont., have suffered damage by water.

Wm. McKeever, grocer, etc., Listowel, Ont., has been burned out.

John Skelly, manufacturer of cigars, London, has suffered loss by fire.

James Ross, manufacturer of confectionery, London, has been burned out.

P. C. Larkin & Co., wholsale tea merchants, Toronto, have been burned out; insured.

The tea stock, in Toronto, of Fitzgerald, Scandrett & Co., grocers, London, has been burned; insured.

R. H. Howard & Co., wholesale liquor and cigar dealers, Toronto, have been partially burned out; insured.

Canned MEATS with MERIT in them — Clark's — the kind YOU WANT are what WE MAKE.

EVERY TIN GUARANTEED.

ORANGE MARMALADE

Have you tried Upton's Gilt Edge Brand?

Put up in 7-lb. Wood Pails, 7 and 5 lb. Cans, and Glass Pots that retail at 10c. each. It will pay you to ask your wholesale house for these Gilt Edge goods. . . . .

THOS. UPTON & CO., Hamilton

FOR SALE. Boxes Choice Smoked Herrings and Half-Barrels Herrings - - Choice Prime Beans, Evaporated Apples.

Apply JAS. R. SHIELDS & CO.

Board of Trade, TORONTO



TO WHOM CONCERNED

Several instances have been brought to our notice of where unscrupulous dealers have been offering other makes of Cocoanut as "White Moss," claiming it to be such. We hereby give notice that, in future, all such cases will be dealt with according to law, as the "White Moss" Cocoanut is a registered brand.

CANADIAN COCOANUT CO.
Montreal

THE

Oakville Basket Co.

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit packages of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

HIGHEST

PAILS TUBS

And Wood Packages

FOR

Lard, Candy, Spices, Pickles, Syrup, etc.

Manufactured by

The Wm. Cane & Sons Co., Limited
Newmarket, Ont.

CHAS. BOECKH & SONS
Sole Agents, Toronto

QUALITY

THE PRESS CLIPPING DEPARTMENT

Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

Politicians can obtain from it everything the papers say about themselves on any subject in which they are interested. Business men learn of new openings for trade, pointers to sell goods, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted, reports of new industries or stores, etc.

TERMS—$5 per hundred clippings; $40 per thousand, payable in advance; but a yearly contract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

The Press Clipping Department, Board of Trade, Montreal

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Limited., LONDON, N.W. ENG.

SALT

We are always fully stocked with Salt for Butter, Cheese, Table and general use. Send a card for prices or samples. . . . . .

VERRET, STEWART & CO., Montreal - Quebec.

FIRST CLASS RETAILERS SELL

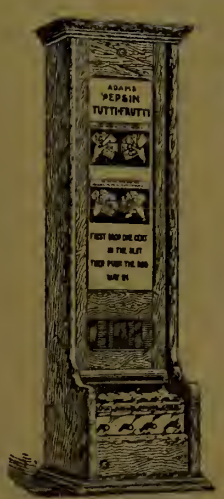
ABSOLUTELY PURE

COW BRAND



SODA

GIVE IT A TRIAL



An Automatic Selling Machine to sell Adams' Tutti Frutti. For particulars write, stating your location in your town, to Globe Automatic Selling Co., 13 Jarvis St., Toronto, Ont.

The Finest in the Land

Keen's Mustard

has earned its name throughout the world, by reason of its

Pungency and Piquancy.

KEEN'S D.S.F. MUSTARD AIDS DIGESTION

Therefore lengthens life.

CURRENT MARKET QUOTATIONS

Mar. 17, 1898.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

Quotations for proprietory articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.



PURE GOLD.

5 lh. cans, 1 doz. in case	19 80
4 lh. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4 oz. cans, 4 and 6 doz. in case	1 25
10 cent can	0 90

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO.

1 lh. tins, 2 doz. in case, per doz.	1 20
½ lh. tins, 3 " "	90
¼ lh. tins, 4 " " "	60

MAPLE LEAF BAKING POWDER,

½ lb. glass jars	$1 25
1 lb. glass jars	2 00
1 lh. sealer jars	2 25

THE F. F. DALLEY CO.

	per doz.
Silver Cream, ¼ lh. tins, 4 to 6 doz. cases	$0 75
English Cream, ½ lh. tins, 4 to 6 doz. cases	1 25
1 lh. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lh, tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lh. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lh. jellies	1 25
1½ lb. jellies	2 25
1½ lh. Crown sealers	2 25

BLACKING.

P. G. FRENCH BLACKING. per gross

¼ No. 4	$4 00
½ No. 6	4 50
1 No. 8	7 25
1½ No. 10	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
	per doz.
No. 5 Spanish Blacking, ¼ gross cases	7 20
No. 10 " " " "	9 00
Vuoan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

BERRY'S ENGLISH BLACKING.

No. 1 Bronze Tins, per gross	$ 2 60
No. 2 Bronze Tins, per gross	$ 3 40
" 3 " " "	5 60
" 4 " " "	10 00
No. 1 Enamelled Tins "	2 50
" 2 " " "	3 75
" 3 " " "	4 00
" 4 " " "	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in ¼ gross cases. Per Gross

French Oil in 3-doz. cases	$ 22 00
Reliable Shoe Dressing	9 00
Ecliplic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50



Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " " No. ½	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Duhhin No. 4	9 00
	per gross
Alpha Metal Polish No. 2	9 00



Patent Stove Polish—

Sunlight Lead Bar	4 25

Packed in ½ gross cases

Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead	25
½ gross case	
Reliable Stove Pipe Varnish ¼ gross cases 6-oz. bottles	



Quickshine Pipe Varnish 12
¼ gross cases pressed top tins.

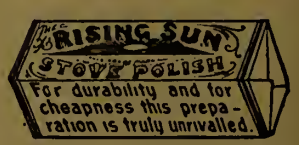
Stove Polish—



Quickshine Polish	9 00
Reliable Paste	6 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

STOVE POLISH.





	Per gross
Rising Sun, 6 ounce cakes, half-gross boxes	$ 8 50
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

Starch

We can supply you with anything in the line of Laundry Starches, Culinary Starches or Rice Starches. Our aim as heretofore is to turn out nothing but the very best. You will find no trouble whatever in selling our Starches, as they practically sell themselves.

Once Used Always Used.

The Edwardsburg Starch Co. Limited Cardinal, Ont.

THE F. F. DALLEY CO.



	Per gross
Gem Stove Polish, ¼ gross cases	$9 00
	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 75

Enameline.



No. 4—3 dozen in case	$4 50
No. 6—3 dozen in case	7 50

BIRD SEEDS

BART. COTTAM & CO.

"Cottams," with Patent Bird Bread.	0 07
Warbler, with Song Restorer	0 05¾
Belgian, with Bird Improver	0 05½
International, with Bird Treat	0 05½
German X, with Cuttlefish Bone	0 04¾
German, with Cuttlefish Bone	0 04½
London Bird Seed, bulk 25 lb. cases	0 04½
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " " 5c. " 48 "	03

CORN BROOMS

CHAS. BOECKH & SONS.

	per doz. net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
" " 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

BLUE.

KEEN'S OXFORD.

	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED GOODS.

	per doz.
Apples, 3's	$0 95
" gallons	2 60
Blackberries, 2	1 70
Blueberries, 2	0 85
Beans, 2	0 95
Corn, 2's	0 85
Cherries, red pitted, 2's	2 25
Peas, 2's	0 95
" Sifted select	1 25
" Extra sifted	1 40
Pears, Bartlett, 2's	1 75
" " 3's	2 40
Pineapple, 2's	2 65
3's	2 60
Peaches, 2's	1 75
3's	2 40
Plums, Green Gages, 2's	1 55
" Lombard	1 50
" Damson Blue	1 40
Pumpkins, 3's	0 90
" gallons	2 25
Raspberries, 2's	1 70
Strawberries, 2's	1 95
Succotash, 2's	1 15
Tomatoes, 3's	1 25
Lobster, talls	2 70
" flats, ½'s	1 70
Mackerel	1 35
Salmon, Sockeye, talls	1 30
" " Horseshoe	1 30
" Cohoes "	1 00
Sardines, Albert, ¼'s tins	0 13
" " ½'s tins	0 21
" Sportsmen, ¼'s genuine French, key opener	0 12½
Sardines, Sportsmen, ½'s	0 21
Sardines, key opener, ½'s	0 23
" " " ¼'s	0 11
Sardines, other brands 9¾	0 17
Sardines, P. & C., ¼'s tins	0 25
" " ½'s "	0 36
Sardines, Amer., ¼'s "	0 05
" " ½'s "	0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00 11 00
Haddies	1 20
Kippered Herring	1 60
Herrings in tomato sauce	1 60

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans	$1 45 $1 50
" " 2 "	2 45 2 50
Comp Corn Beef 6 4-lb. can	7 75 8 25
" " " 14 "	17 50 18 00
Minced Callops 2 "	2 60
" " 2 "	2 60 2 65
Lunch Tongue 1 "	3 00 3 10
" " 2 "	6 00
English Brawn 2	2 75 2 80
Camb Sausage 1 "	2 50
" " 2 "	4 00
Soups, assorted 1 "	1 50
" " 2 "	2 20
Soups and Boull. 2 "	1 80
" 6 "	4 50
Sliced Smoked Beef, ½'s	1 65 1 70
" " " 1's	2 80 2 95

ARMOUR PACKING CO.—HELMET BRAND

Corn Beef 1 lb.	1 65 1 70
2 lb.	2 65 2 75
4 lb.	5 50 5 80
6 lb.	8 50 8 80
14 lb.	18 50 19 00
Roast Beef, 1 lb.	1 40 1 50
2 lb.	2 75 2 90
Luncheon Beef, 1 lb.	1 60 1 90
" 2 lb.	2 75 2 85
Brawn 1 lb.	1 30 1 40
" 2 lb.	2 50 2 75
" 6 lb.	6 60 6 80
" 14 lb.	14 50 15 00
Ox Tongue, 1½ lb.	7 00 7 20
" " 2 lb.	8 50 8 80
" " 2½ lb.	10 75 11 00
Lunch Tongue, 1 lb.	3 35 3 50
" " 2 lb.	6 50 6 80
Chipped Beef, ½ lb.	1 75
" " 1 lb.	3 50
Pigs' Feet 1 lb.	1 65 1 75
" " 2 lb.	2 75
Potted Meats, Tongue or Ham ¼ lb.	70 75
Potted Meats, Tongue or Ham ½ lb.	1 20 1 25
Potted Deviled Ham or Tongue, ¼ lb.	70 75
Potted Deviled Ham or Tongue, ½ lb.	1 20 1 25

WHITE LABEL.

Soups Assorted, 1 qt.	3 00 3 15
" " 1 pt.	2 00 2 10
Gelatine of Boar's Head, 2 lb.	3 00 3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00 3 10
Plover Roast	5 00
Sliced Gold Band Bacon	3 00

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs.	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 00
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	
Flirtation Gum (English or French wrappers) 115 1c pieces	
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHEESE.



MACLAREN'S IMPERIAL. Per doz.

Large Size, cases 1 doz.	$9 00
Medium Size, cases 1 doz.	4 50
Small Size, cases 2 doz.	2 40
Individual, cases 2 doz.	1 00

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

Try a case of

Boston Laundry Starch



This Starch excels all others for imparting a hard polish to Cuffs, Collars and Shirt Fronts.

SOLD BY

The F. F. Dalley Co., Limited - Hamilton, Can.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

CLUBBING RATES

The Dry Goods Review and The Canadian Grocer **$3.00**

Send for Samples.

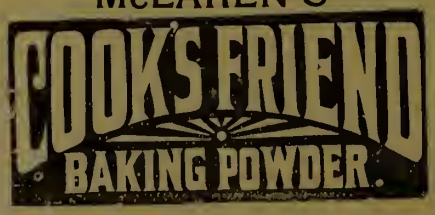
THE DRY GOODS REVIEW

TORONTO . . . . **. . . . MONTREAL**



McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.



The Best Grocers make a point of Keeping it always in Stock.

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. tins, boxes 4 doz	2 40
½ " " " 2 "	4 50
" " " 1 "	8 50
	per lb.
Ralston Health Club boxes 6 lbs	45

CHOCOLAT MENIER.

	In 5 case lot.	Cases of 10x12 lb bxs.	In 12 lb bxs
Vanilla—per lb.			
Yellow wrapper,	$ 0 32	$ 0 34	$ 0 36
Unsweetened—			
Blue Premium	C 35	0 37	0 39

	Per case.	Less than case
Pastilles—		
Yellow wrapper, 108 bxs. to the case	$20 00	0 20
Croquettes—		
Yellow wrapper, 9 bxs. of 12 packages	$20 00	0

FRY'S.

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 14lb. bxs.	0 24

Cocoa—	per doz.
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	....
" ½ lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz	$3 75
Cocoa Essence, ½ lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs	0 27
" ½ " " "	0 28
" ¼ " " "	0 29
" ⅛ " 5 or 10 "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails	....
Feather Strip, " " " "	....
Special Shred, " " " "	....
Macaroon, " " " "	....
Crown Desic., 12, 20 or 25 lb. "	....
Special, " " " "	....
Barrels, 2c. per lb. less.	

Terms, 3 p.c., off 30 days.

COFFEE.

Green.		per lb
Mocha	0 27½	0 30
Old Government Javs	0 30	0 33
Rio	0 08	0 13
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 18	0 22
Maracaibo	0 16	0 20

The Toronto Biscuit & Confectionery Co., Limited, are putting on the market a Biscuit that every grocer ought to handle. It is called

WHEAT MEAL

Besides being very palatable, it is invaluable for invalids and persons with weak digestion. Include a tin in your next order.

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED,

A. W. Porte, President. **7 Front Street East, Toronto.** S. R. Parsons, Vice-President

JAMES TURNER & CO.

Mecca	0 34
Damascus	0 30
Cairo	0 40

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	0 33
Bourbon Blend	0 31
Our Own "	0 30
Jersey "	0 28
Laguaya "	0 25
Rajah Blend	0 21
Mocha and Java	0 32
Old Government Java... 0 30	0 32 0 34
Arabian Mocha	0 31 0 33

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00





Robert Greig & Co., Montreal, Agents.

¼ lb. Tins, boxes 2 doz.	2 40
½ lb. Tins, boxes 2 doz.	4 60
1 lb. Tins, boxes 1 doz	8 70

FRUITS.

FOREIGN.	per lb
Currants—Provincials, bbls	0 06
" ½ bbls	0 06½
" Filiatras, bbls	0 06½
" ½ bbls	0 06¾
" cases	0 06½
" ½ cases	0 06¾
" Patras, bbls	0 07
" ½ bbls	0 07
" cases	0 07
" ½ cases	0 07 0 07¼
" Vostizzas, cases	0 07¾ 0 08½
Dates, Hallowee boxes	0 05¼ 0 05½
Figs—4-crown	0 10 0 11
" 5-crown	0 11 0 13
" 7-crown	0 13 0 14
" 9-crown	0 15 0 16
" natural, bags	0 04½ 0 05
Prunes—Bosnia, cases	
" California, 40's	0 10 0 10½
" 50's	0 08 0 08½
" 60's	0 07½ 0 08
" 70's	0 07 0 07½
" 80's	0 06½ 0 07
" 90's	0 06 0 06½
Raisins—Valencia off stalk	0 04½ 0 04¾
" Fine, off stalk	0 05 0 05½
" Selected	0 06 0 06½
" Layers	0 06½ 0 07
" Sultanas	0 09½ 0 12½
" Cal. Loose Muscatels, 3-Crown	0 07¼ 0 07½
" Ditto 4 Crown	0 08¼ 0 8½

Malaga	per box.
" London Layers	1 50 1 70
" Black Baskets	2 00 2 20
" Blue Baskets	2 30 2 50
" Connoisseur Clusters	2 20 2 40
" Dessert Clusters	3 50 75
Cal. Evap. Fruits—	
Apricots, 50-lb. boxes	0 09 0 09½
" 25-lb. boxes	0 09½ 0 16
" cartoon	0 13 0 14
Peaches, 25-lb. boxes	0 09½ 0 12½
" 1-lb. cartoons	0 13
DOMESTIC	
Apples, dried, per lb	0 05½ 0 06
" evaporated	0 10 0 10½

FOOD.

	per brl.
Split Peas	3 50 $3 75
Pot Barley	3 25 3 50
Pearl Barley, XXX, 49-lb. pkt.	2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz.
Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot, 2 qt. size	1 20
Acidulated, 2 qt. size (Sold by all wholesale grocers.)	1 50

KEOFFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.

1 oz. Packages, White, per doz.	0 90
1 " " Red, "	0 95

COX'S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—50 to 60 dy, $1.85 Toronto.

WIRE NAILS — $1.90, freigbt equalized in Montreal.

HORSE NAILS—

Canadian, dis. 50 per cent.

HORSE SHOES—

F. O. B. Montreal | 3 25

SCREWS—Wood—

Flat-head bright, 87½ and 10 p. o. dis.
Round-bead bright, 80 and 10 p. c. dis.
Flat-head brass, 82½ and 10 p. c. dis.
Round-head brass, 75 and 10 p.c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	0 00 1 45
ROPE—Manilla	0 08 0 09¼
Sisal	0 07 0 08½
AXES—Per box	5 25 9 00

SHOT—Canadian, dis, 17½ per cent.

HINGES—

Heavy T and strap, per lb.	0 03¾ 0 04¾
Screw, hook and strap	2 35 3 15

WHITE LEAD—Pure Association guarantee, ground in oil.

	per 100 lbs.
25 lb. irons	5 50
No. 1	5 22½
No. 2	4 75
No. 3	4 37

TURPENTINE—

Selected packages, per gal.	0 51
2c. extra outside points.	

LINSEED OIL—

Raw, per gal	0 46
Boiled, "	0 49
2c. extra outside points.	

GLUE—Common per lb | 0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant " "	1 85
Other Jams " " 1 55	1 90
Red Currant Jelly	2 75

(All the above in 1 lb. clear glass pots.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net | $11 00

MUSTARD.

COLMAN'S OR KEEN'S.

Square Tins—	per lb.
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
F. D., 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)

per gross.		per gross.	
Pony size,	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppers (pints)	2 30
Corked (pints)	1 90

RICE, SAGO, TAPIOCA.

Rice—	per lb.	per lb
Standard B		0 03⅞
Patna	0 05	0 05¾
Japan	0 05	0 05⅞
Imperial Seeta		0 05½
Extra Burmab	0 04¼	0 04⅜
Java Extra	0 06½	0 06¾
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

SODA.

Bi-carb, stand'rd, per 100-lb. keg	2 40	2 50
Sal soda, per bbl	0 85	0 90
Sal soda, per keg	0 95	1 00

COW BRAND



	per box
Case of 1 lbs. (containing 60 p'k'g's)	$ 3 00
" " ½ lbs. (" 120 ")	3 00
" " 1lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb. packages)	3 00
Case of 5c. p'kgs (containing 96 p'kgs.	3 00

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin cannisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 05
Rice Starch—	
Edwardsburg No.1 white, 1-lb.cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes. 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08 0 08½
PURE	40-lb. boxes, 1-lb. pack	0 07
	" 48-lb. " 16 3-lb. boxes	0 07

For puddings, custards, etc.

OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07¼
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04¼
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05
Bbls., 175 lbs	0 04½
Kegs, 100 lbs	0 04½
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07

The merits of the Starch are generally estimated by the demand there is for it. . . . . .

CELLULOID STARCH

is recognized by all the leading grocers as a brand that their best class of customers require and must have.

THE BRANTFORD STARCH CO., Limited, Selling Agents, **BRANTFORD, CAN.**

Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.	0 05
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06

SUGAR.

	per lb.
Granulated (St. Lawrence,	
Redpath, Acadia)	0 04⅝
German (Canadian) bbls.	0 04¼
" (imported) bags	0 04¼
Dutch, bags	0 04¼ 0 04½
Paris Lump, bbls. and 100-lb. boxes	0 05⅞
" in 50 lb. boxes	0 06
Extra Ground Icing, bbls.	0 05½ 0 05¾
Powdered, bbls	0 05⅞
Cream	0 04 3-16
Extra Bright	0 04 1-16
Bright Coffee	0 04
ght Yellow	0 03⅞
Medium Light Yellow	0 03⅞
Yellow	0 03¾
Demerara	3 50 3 75

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls.
Dark, per gallon.	0 23	0 25
Medium	0 28	0 35
Bright	0 32	0 42
Honey (com)		0 40
" 2 gal. pails		1 00
" 3 gal. pails	1 35	1 40

MOLASSES.

New Orleans	
Barbadoes	
Porto Rico	
Antigua	

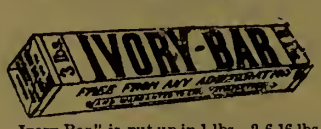
SOAP.



1 box and less than 5	4 00
5 boxes and upward	4 00

Freight prepaid on 5-box lots.

BRANTFORD SOAP WORKS CO.



Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

	per lb.	per lb.
BLACK.		
Congou—		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50
INDIAN.		
Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25
CEYLON.		
Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souohong	0 17	0 35
CHINA GREENS.		
Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seoonds	0 17	0 19
" " thirds	0 15	0 17
" " oommon	0 13	0 14
Young Hyson— PING SUEYS.		
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Chests— JAPAN.		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings	0 07½	0 11

"SALADA" CEYLON.



	Wholesale	Retail
Brown Label, 1s and ⅛s	0 20	0 25
Green Label, 1s and ⅛s	0 22	0 30
Blue Label, 1s and ⅛s and ¼s	0 30	0 40
Red Label, 1s and ⅛s	0 36	0 50
Gold Label, ⅛s	0 44	0 60

Terms. 30 days net.

RAM LAL'S (lead packages)



Cases, each	60 1-lbs.	0 35
" "	60 ½-lbs. } 30 1-lbs. }	0 35
" "	120 ½-lbs.	0 36

"KOLONA"



Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Black Label, 1-lb., retail at 25c	0 19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c.	0 42
Gold Label, " 80c.	0 58

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon In lead packages)

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½ s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 73
Ingots, rough and ready, 8's	0 71
Laurel, 3's	0 68
Brier 8's	0 63
Index, 7's	0 60
Honeysuckle, 8's	0 73
Napoleon, 8's	0 67
Victoria, 16's	0 63
Prince of Wales, caddies, 8's and 16's	0 65

WOODENWARE.

	per doz
Pails, 2 hoop, clear, No. 1	$ 1 45
" 3 " " " "	1 60
" 2 " " " 2	1 40
" 3 " " " 2	1 55
" " " painted " 2	1 40
Tubs, No. 0	8 00
" 1	6 50
" 2	5 50
" 3	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Parlor	1 30	1 40
Red Parlor	1 50	1 60
Safety No. 1, wall box	1 40	1 50
" No. 2, slide box	2 80	2 90
" No. 3, capital	2 75	2 85
Flamers, slide boxes	2 25	2 35
" wax stems	3 20	3 30
Tiger	2 65	2 85

BRYANT & MAY.

Robert Greig & Co., Agents.

No. 9 Safety, per gross	$ 2 00
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We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

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go hand in hand. The good times are here. It is easy to make the profits by selling . . .

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Celebrated
CIGARS

PHARAOH
PEBBLE
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BIRD, Etc.

J. Bruce Payne
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Wethey's Condensed Mince Meat

is absolutely Pure and Wholesome. It satisfies the most particular housekeeper.



The better she gets acquainted with it the better she likes it. Tell your customers about it. Tell them it will keep in all weather, Hot or Cold. Tell them it is good all the time.

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It Pays to Keep the Best.

We handle COLEMAN'S celebrated brand of Table and Dairy Salt. It is the acknowledged superior in the market to-day. The 5-lb. carton, of which we give an engraving, is printed in three colors, red, black and yellow, with tin cover, and combines an attractiveness for shelf display, together with a useful, durable package, that makes it a ready seller. This form of package is especially adapted for first-class town or city trade. It keeps the salt cleaner and drier than cotton bags possibly can do.

We handle all kinds of Salt. Fine, Coarse or Land Salt in barrels, sacks or bulk. Unequalled shipping facilities. Prompt shipment. It will pay you to correspond with us.

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CLINTON, ONT.

NO JOB LOT

BUT STRAIGHT GOODS

A line of . . . .

White Granite Plates

Three Sizes, (6-inch, 7-inch and 8-inch) that

Can be Retailed for 5 Cents Each

Particulars Gladly Given.

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Tell Your Customers

that if they buy KNOX'S GELATINE and will save the signature side of the Calves Foot Gelatine box or the front of the Acidulated Gelatine box they can secure a nice Pocket Camera FREE.

Grocers and Clerks

can at the same time win DELIVERY WAGONS or High-Grade CAMERAS. Our plan gives all an equal chance. It is worthy your investigation.

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and other Dealers, who are regular subscribers to THE CANADIAN GROCER, wishing copies of:

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TORONTO and MONTREAL

CHARLES F. CLARK, President. J. CHITTENDEN, Treasurer

ESTABLISHED 1849.

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Executive Offices,

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Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

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The Original and only Genuine Preparation for Cleaning Cutlery.

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MONTREAL

THE CANADIAN GROCER

VOL. XII TORONTO AND MONTREAL, MARCH 25, 1898. No. 12

QUALITY..

When a salesman talks price to you
Ask him about QUALITY
When he talks quantity . . .
Ask him about QUALITY
When he talks merit to you . .
Ask him about QUALITY

That's the
STRONG POINT
in
Colman's Mustard



More Cobble Stones than Diamonds

In the world. There are many cheeses, but only one **perfect one.** That perfect one is

"IMPERIAL"

In competition with the world, the ONLY cheese that scored 100 points PERFECTION.

Sold everywhere, used everywhere, liked everywhere, easy to buy, easy to sell.

A. F. MacLAREN & CO.

Manufacturers MacLaren's Imperial Cheese, Importers and Exporters of Foreign and Domestic Cheese.

TORONTO and STRATFORD, CANADA.

For the First Time

the popular "Chicken Tamale," in its corn shuck, ready for use, is offered under the brand and guarantee of a high-class house. All know the favor with which even the itinerant street vender's "Chicken Tamale" has been received; and none can doubt the instant success which awaits the **ARMOUR PACKING CO.'S** "Chicken Tamale." Prepared from chicken meat, corn meal, chile peppers and Mexican seasonings; wrapped in a corn shuck, and processed according to the original Mexican recipe. Packed in cases of 2 doz. 1's, or 2 doz. ½'s.

Agents:

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"SURE CATCH"

STICKY AND POISON FLY PAPER

1898 Toronto, Ont., and Rochester, N.Y. **1898**

To Patrons: We have had years of experience and step by step have made improvements in the manufacture of our "Sure Catch" Sticky Fly Paper, and now pronounce it to be the best in the world. Our Toronto Factory has all new machinery and is equipped to make a double sheet with wax border and perfect sticky composition, at a high rate of speed.

Try a case through your Jobber. It will keep until used. It is packed 25 double sheets in each box, 10 boxes in a case.

SPECIAL NOTICE

We shall pack in each box of Sticky paper a sheet of 8 sections of Special absorbent Poison Fly Paper **FREE.** The retail value of this sheet is 6⅔c., and the advantage to the retailer is 66⅔c. on each case.

Ask Your Jobber for It.

PRICE

Less than half a case	$0.40 per box
One-half case, (5 boxes)	1.80
1 to 5 cases (10 boxes in each case)	3.40 per case
5 to 10 cases (10 boxes in each case)	3.25 " "

POISON PAPER

50 5c. envelopes (6 sections each), in counter display,	$ 1.25
10 boxes (1 case)	10.00

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Toronto, Ont. Manufacturing Chemists **Rochester, N.Y.**

P.S.—We also manufacture "TRUE FRUIT" Fountain Syrups.



Suggestions—time-tried and true. Tested in the crucible of public opinion and not found wanting.

Stephens' Pickles.

High quality, but at a low price to you—profitable pickle profits follow naturally.

Packed in absolutely pure Malt Vinegar. They are sound and crisp. Known everywhere for their piquant flavor—a flavor that is all their own.

Codu's Macaroni.

Made only from Russian Wheat—the wheat that's most expensive but best to use, because it makes a white, delicate Macaroni that stands the test of time. "P. Codu" on a package clinches a sale without any argument. Folks know the name "P. Codu."

Fry's Chocolates and Cocoa.

The "Diamond" sweet Chocolate and the absolutely pure, concentrated, easily soluble Cocoa, are standards from which other preparations are judged to be "just as good as Fry's." But please remember one thing—comparisons excite suspicion. The name "Fry" speaks for itself.

Lazenby's Jelly Tablets.

13 varieties of them. Absolutely pure in their rich, delicate fruit and flower flavors. Time savers for economical women—hence profit makers for the store.

Lazenby's Soup Squares

For the Klondyke trade — Matchless, and so proved by the great demand from everywhere. Now used by the British Army. In competition "quality" counts you see.

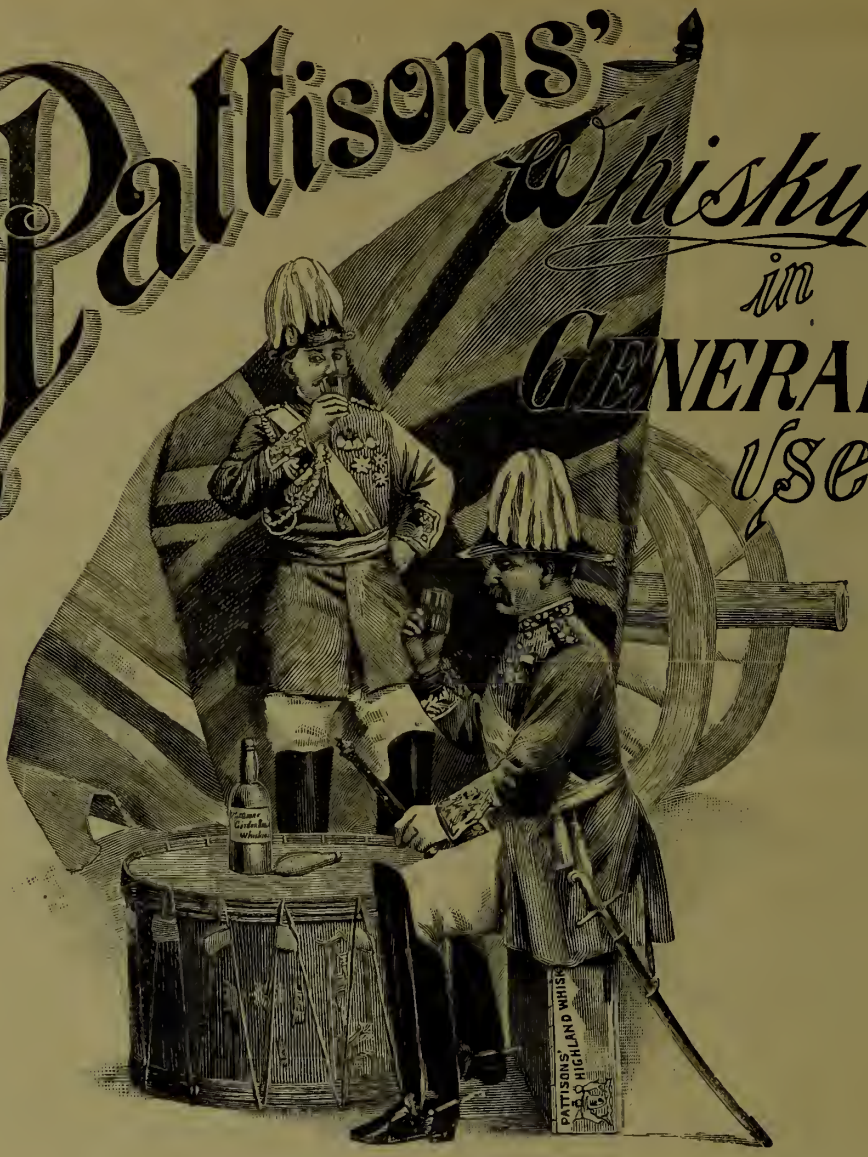
Sold by Leading Wholesalers Everywhere.

Agents: A. P. Tippet & Co., Montreal and Toronto. F. H. Tippet & Co., St. John, N.B.

Pattisons' Whisky in GENERAL Use

Morning Dew
10 years old

Morning Dew Liqueur
12 years old



Royal Gordon
10 years old

Perfection Royal Gordon
15 years old

IN "GENERAL" USE.

A commanding Spirit finds its way to the front. **Pattison's Whisky** commands success because it has been found by the public to be a genuine, wholesome, palatable beverage, carefully blended and thoroughly matured. It is cream-like in taste, with all the stimulating qualities of the pure Highland spirit. Sold Here, There, and Everywhere.

Sole Proprietors: PATTISONS, Limited, Highland Distillers,

BALLINDALLOCH, LEITH, AND LONDON.

For further information, samples and specimen labels, address—

S. B. TOWNSEND & CO. BOX 1125 MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA.

STRENGTH means the power to do and to do well---leadership depends on strength---continued leadership implies **great** strength and progress. Hence the comparison that economical women make: "As strong as the Crown Extracts."

There can be no better endorsement for the high quality of the other goods you sell than this---from a woman who buys Crown Flavoring Extracts at your store.

Tacitly acknowledged leadership implies success ---leading grocers sell



Greig's Crown Brand Flavoring Extracts

---do you?

Pure
Rich
Strong

The most attractive "shelf" attraction that the store can possibly have, but they don't stay "shelved"---they sell.

40 different fruit, flower, and spice flavors. Packed in cartoons with helpful advertising matter---original, unique, and effective business bringing cards and leaflets. Shall we send you samples of them?

The Greig Mfg. Company

Limited

ROBERT GREIG & CO., AGENTS

MONTREAL

Condensed Mince Meat

"WETHEY'S"



Is the brand you should buy if you want the best quality put up. Nothing but the choicest fruits, peels, and spices used in its manufacture.

EXAMINE and compare the goods with any other make. The high grade quality of **"WETHEY'S"** commends it to the consumer.

REDUCED PRICE—$10.80 per gross, or $2.70 per case of ¼ gross.

W. H. GILLARD & CO., Manufacturers' Agents Wholesalers Only, Hamilton

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WASHBOARDS
CLOTHES PINS
CLOTHES LINES
TUBS
PAILS
CHURNS
BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
BASKETS
SCOOPS

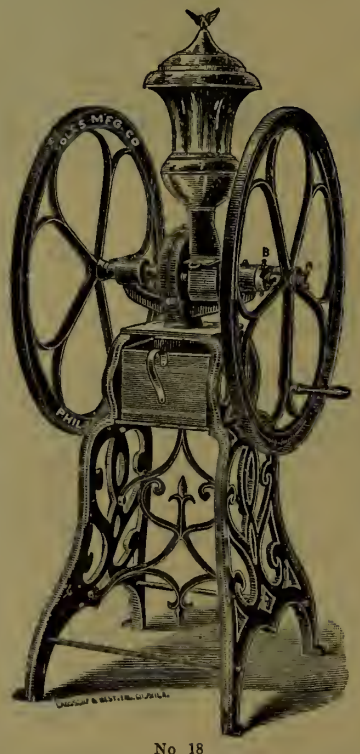
And all Grocers' Sundries

Sold and highly recommended by all leading grocers. . . . . .

Sovereign Matches

The H. A. NELSON & SONS CO., Limited

Sample room ...MONTREAL, QUE.
56 and 58 Front West, TORONTO.



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No 18

Agents { TODHUNTER, MITCHELL & CO., Toronto
DEARBORN & CO., St. John, N. B.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XII. (Published Weekly) TORONTO AND MONTREAL, MARCH 25, 1898. ($2.00 per Year) No. 12

COMMERCIAL CREDITS.*

By JOHN FIELD, of Philadelphia, Pa.

IT was said, you know, of the ancient city of Tyre, that she was the crowning city; her merchants were called merchant princes, her traffickers and dealers were the honored of the earth, and, Mr. Chairman, may I not say of Baltimore that in many respects she is the crowning city so far as our experience is, though probably not so well acquainted with your merchant princes, but with your traffickers and dealers I may say that we may carry out the same language and say, sir, that they are among the honored of the earth, for we have never been deceived or misled by any merchant in your fine business city of Baltimore in our dealings and transactions.

We find quite often, I have no doubt, that in all industrial business lines great changes are being effected. We find every day almost that the doors of individual enterprise are being closed. Take, for instance, upon the one hand the great labor organizations that men are forming. We find that everywhere they are strong. The laborer, the workingman, trained and skilled labor—they are all forming a great organization for what they consider their protection. Take another class of organization, the employer, he must also seek for organization to protect his interests, and everywhere these great trusts and great corporations are being formed. We have, as you know, a Standard Oil Co , we have a great sugar trust, and I hear they are going to get up a milk trust. All over the world these great corporations are being formed—great trusts are being formed—and the result of this is that the doors of individual enterprise upon the right and upon the left, these doors are being closed all the time. I will venture the assertion to you business men of Baltimore that there is scarcely one of you but what has felt, more or less, this pressure; every day you feel its influence, and what the result is to be I am sure I cannot tell; but it does seem to me, gentlemen, that with all these enormous monopolies, these great trusts, there must be some day a day of reckoning.

*Address delivered before the Credit Men's Association of Baltimore city.

BRAINS IN BUSINESS.

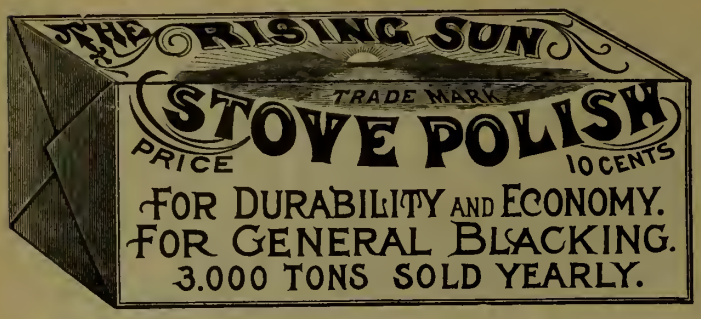
A short time ago there was published a speech of the Hon. Thomas B. Reed given before one of our business colleges. Mr. Reed said in that speech that the one great object of living was to live, and the great work which a man had upon his hands was to protect and save his life; nations war with each other, plants war with each other, individuals fight with each other. During the old period the warrior came to the front and was the hero of the time; but the warrior has had his day, and another class comes to the front, and this class is the statesman, the lawyer, and the politician. Great questions between individuals had to be settled. Rights of property had to be defended; questions of civilization had to be adjusted, and for many years the statesman, the lawyer and the politician stood along the front rank. They have their day still, and in the present century there is no class of men more than they who have come to the front, and it is well for the world that such is the case. I may here say to you that there is more brain power, more thought, more intelligence and more work put into business lines than into any other line at the present date. Mr. Chairman and gentlemen, when you look at engineering skill, think of your great railroads, your steamships, the great enterprises of the present day—as Mr. Reed said in that speech, he can see by the way the brain power of the nation moves what power there is coming to the front, and to-day it is indeed true that the brain power of the nation is largely concentrating in great enterprises and in a great business nation. Therefore we have a great work before us.

THE ROMANS AND BUSINESS.

You are all no doubt aware how business took its form. Business was reduced to method by the Roman; when each man was the head of his family you will recollect he was compelled to keep a true record of all his business transactions, all his income, all his outlay, and in fact, all of his transactions; and from this statement of the family bookkeeper business was reduced to method. From this statement all great bank statements originated, all the great methods which we have adopted and which exist at the present time were all developed from that little family bookkeeper, originated among the Romans.

McLeod, I think, says that the system of credits is now perfect, but I think that is a little strong. I want to speak to you now for a little while, if I may, on that question in which we are all deeply interested—the question of credits, commercial credits. Wouldn't I love, wouldn't I be delighted, if I could tell you gentlemen to-day at the beginning of this new year, if I develop some method by which you would have no bad accounts during this year? I said I would be delighted. This is a very difficult problem. There are two kinds of wealth, money and credit. The greater is credit. I think that that is generally admitted. By credit all the great enterprises of the world are carried on. Everything that has purchasing power is wealth. The toil of the workingman is wealth, because it has purchasing power; credit is wealth because it has purchasing power. Credit simply transfers one man's property to another; one is plus what the other is minus. The usual transactions of the world are on credit; therefore, being such an important element in the commercial world, it certainly deserves our closest thought and attention. I think

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

that there is scarcely another subject connected with mercantile life that ought to receive more attention than this question of credit —understanding credit. Of course there are many difficulties connected with this subject which we cannot control. Take, for instance, as an illustration, a clear illustration, the civil war. When that broke out no merchant could control his affairs. Or take, for instance, the panic of 1893, when the idea took hold of the people that the Government would be unable to meet its obligations in the world's standard of gold. You all remember that and what a frightful panic it caused, and what frightful results and what destruction and ruin followed in the steps of that panic. Panics are generally caused by what I may term redeemable credit — extending credit which can be redeemed. Therefore, these are conditions (and I do not intend to speak further along this line) over which we have no control, but which, whenever they occur, seem to overwhelm the very strongest and the very best houses. But what we have to do is with mercantile credit.

TWO CLASSES OF CREDIT.

There are two classes of credit: First, individual credit, by which I mean that when I go into a store and make a purchase on credit, that is individual credit; and second, if I go to a merchant and buy goods for mercantile purposes on credit, that is mercantile credit. It is with this latter class of credit that we have to do. I think that all of you business men who have looked into this kind of credit will find that you have certain classes of risks.

First, there is the genuine business man.

Secondly, and I think he is the most dangerous, and we lose more money by him than by any other class, the incompetent merchant. Then again the unfortunate merchant. Then again you run a certain risk from the decease of a man. Then again there is another class, and I do not know how to designate them; that is, the natural born innate thief—and I don't know how to protect you against this gentleman. Now, you take for instance the thrifty, energetic merchant. You run very little risk when you meet such a man, a man of energy, true from centre to circumference, a man that will stand by the right though the earth roll and the heavens totter, a man who will look the world and the devil right in the eye and stand by the truth, a man that will pay for what he buys and pay for what he wears—when you find a man like this you need not care a great deal about character. Some of the greatest successes that I have had in business life have been with men of this character, and I am thinking of one now. "How much money have you got, sir, with which to start in business?" He says: "One thousand dollars." "All right, I'll double it." Why? Because I knew the young man. When you find a man starting out right in his business, sharp, quick, clear, prompt, then you find a successful man. But I think that the most of the trouble we have comes from incompetency.

LESSONS FROM THE WAREHOUSE.

Now, gentlemen, I ask you, have you ever gone through any of your warehouses and watched some men buying goods? I have, and I have formed my opinion largely in this way. That is one of the difficulties we have to contend with to-day. When a merchant comes to your warehouses you can look him in the eye and note his methods; you can tell from his very step and how he puts his hat on, how he shakes you by the hand, there is something about him by which you reach a conclusion. Now, you don't see a man, and I don't suppose you ever will see him, unless you happen to meet him on the other side. This is one of the great difficulties that we have to contend with. Now, this incompetent merchant—he has probably been raised on a farm, and perhaps got tired of that and likes an easier life. He knows not how to buy goods, is not careful about his expenses, either personal or in connection with his business; in short, he is an incompetent man. I think you gentlemen will bear me out when I say that when I sift into the affairs of such a man as this and examine the cause of his failure, I believe that in nine cases out of ten you will find that it comes from incompetency or carelessness. Now, take that very thought —a man's habits. Some time ago I was going to Atlantic City, and I met a large grain merchant on board the steamer. He asked me whether I knew a certain firm in the grain business in my city. I told him "Yes, very well indeed." "What kind of fellows are they?" "I regard them as earnest, clever fellows." "Now, let me tell you a thing or two. I have always been engaged in the barley business, and I made that house my agent. They were selling agents in the city of Philadelphia. Some time ago I went to that city and walked into their outer office. I asked whether Mr. So-and-So was in. It was mid-day; and in an inner office I noticed a little table around which were seated four gentlemen playing cards. I was told that Mr. So-and-So would be out in a moment. I told him I wanted to see him and he said he would be out very soon. I waited, but he kept playing cards. I put my hat on and went out." Now, this gentleman was from Chicago and the agency which he gave these men was worth a small fortune. "I walked out, returned to my home, and closed that account sure."

NEED OF MERCANTILE TRAINING.

Now, I am thoroughly convinced, gentlemen, that there ought to be a more thorough training in some way, of men engaged in mercantile life. There are so few men who know thoroughly how to buy, how to sell, how to act, how to properly transact their business. I repeat what I said, I believe that the large percentage of failures come from merchants who are incompetent. There is always some excuse. It reminds me of the old story of the good old Irishwoman who was very sick. Her physician called to see her. "Well," he said, "my good woman I want you to get a porous plaster and put it on your chest." She got a porous plaster and fixed it all right. Now

Diamond Crystal Salt

is free from Lime, Magnesia and other impurities. Its flavor is delicious, its strength unexcelled, its purity unequalled.

It is especially refined for Best Table and Household purposes.

LUCAS, STEELE & BRISTOL, Wholesale Grocers, HAMILTON

Every grocer wants a good, first-class (pound)

25c. Package of Coffee

The brand we have adopted is

"OUR OWN"

The package is of **Unique Design,** being lithographed in Red, Black and Gold, and will make an attractive show in the window, on the counter, or shelf. **The goods are Absolutely Pure,** as guaranteed over our signature. **The weight** is **pound net.** All of the foregoing are "points" in buying coffee in packages which will be appreciated by grocers.

James Turner & Co., Hamilton

Not Hot But Boiling

Water is required to make a good cup of Coffee from "REINDEER" Brand Condensed Coffee. No Sugar or Milk are required, as they are already there.

WE ARE THE AGENTS FOR

Crown Blend Ceylon Tea

In lead packets only, at **25, 40, and 50cts.**, shows a larger profit than any other brand offered.

Our stock is always complete with—long lines

Ceylons, Assams, Hysons, Congous, and Japans....

We also carry Japan Tea in 1-lb. lead packets, and Japan Dust in 1-lb. packets, at low prices.

THOS. KINNEAR & CO., 49 FRONT ST. EAST **TORONTO.**

you know in Ireland they call their boxes chests, and the doctor told her to put this plaster on her chest. He called to see her a day or two afterwards to see whether the porous plaster had done her any good. "Well, now, doctor, to tell you the truth," she said, "I only had a small box in my house and I put it on the bottom of that." There are a certain class of people who put their failure anywhere except on the right spot. They are unwilling to acknowledge their incompetency. I do not know how to regard this man. The fact is, you have all had experience, and it would be no purpose for me to instruct you on the question of credit. No doubt a great many of you know more about this question than I know.

THE UNFORTUNATE IN BUSINESS.

Then, again, you meet another class, the unfortunate class; and they are a very troublesome lot. A man called to see me within the past week. "Well, what is the matter?" "We had a bad fire, and you know, Mr. Field, my insurance just expired the day before the fire occurred." He was a most unfortunate man. Another will tell you he endorsed for a friend, or did something or other. All these classes of men we have to deal with. We run a very great risk along all of these lines in selling to merchants. And then, last of all, the man to whom I refer as a natural born thief. You can respect a burglar to a certain extent—that is his business to break in and rob, he don't pretend to do anything else. Then, again, you can also to some extent respect a highwayman. That is his business. But when you find a sneak who comes to your office with the face of a merchant and deliberately lays his lines and tries to rob you of your property—talk about the hangman being left in the world—talk about state law getting him in the world! Some time ago we had a failure in the west, and we felt so good. No preferences—we were delighted. That is honest, we will be all right. When we began to look into the thing there were no preferences—but there were no assets. We found that for some 90 days or so before this firm had paid off so and so and so and so. No preferences and no assets.

A WORD OF ADVICE TO SALESMEN.

Editor GROCER,—Having taken notice of late (and no doubt it is being continually practised, especially among the younger and inexperienced clerks in the various stores, viz., dry goods, druggists, groceries, confectioners, etc.) of the careless and thoughtless manner in which they measure and weigh out goods belonging to their employer, without the slightest regard for him who finds them employment, wages, and has other heavy expenses, such as taxes, insurance, fire and light, in these times of unlimited competition and small profits.

I might here ask the employes a few simple questions, to which, I hope, they will give their most careful and conscientious consideration. If they do, I am sure it will be a benefit and guide to them hereafter, and will enable them in the future to act a little more honest to their employer, who is entitled to all their time and energy, in order to make his business as successful and profitable as it is possible for them to make it.

1. What is your employer in business for? Is it for fun or for pastime, or is it just to see how fast he can lose his capital and be turned out on the street?

2. What did that customer do for you that you waited on that you had to give him over-measurement and weight? What obligations were you under to that customer? What did that customer do for you that you had to do this? Nothing. Then, why did you do it? Don't do it again. Those goods are not yours. You are stealing.

3. What harm did your employer do to you? None! What spite had you against your employer that you should give that customer overweight and defraud your employer, who is trying to make an honest living for you, his family, and himself? None. Then, why do you do it?

4. Why do you allow your acquaintances to walk into the dispensing room of your drug store and help themselves to his good wines and liquors during his absence? You should eject such characters. Their trade is no good to you, as they drink and steal more than the profits on the goods which you may sell them; and then very often you are requested to put the goods on ice, and they generally stay there, with this particular undesirable class of customers. Stop it at once. You are doing a great injustice to the best friend you have (your employer). Why not show some little thought, respect and gratefulness to the one who is doing the best he can for your welfare, and not for people who would not care one bit if you lost your situation and were turned out on the street?

5. Do customers appreciate goods given to them in order that their trade may be held? I, for one, say "No," for the better you use them (according to my experience) by the way of gifts, etc., the quicker you will lose them. My plan is to be strict, careful and obliging, and you will be sure to get along.

Yours, etc.,

SUBSCRIBER.

A CODE OF BUSINESS RULES.

The Topeka Merchants' Journal asks its readers to hang up this card in their stores:

1.—Customers paying cash are entitled to receive a cash discount of 5 per cent. on all purchases of $1 or over.

2.—Customers settling their accounts once each week will be allowed a discount of 4 per cent.

3.—Customers settling their accounts every second week are entitled to a discount of 3 per cent.

4.—Customers having accounts rendered on the first of each month will be entitled to a discount of 2½ per cent. if paid on or before the 5th of the month.

Kiln-Dried Split Peas for the Klondyke

Kiln-Dried to remove the last trace of moisture in them—hence their absolutely perfect keeping qualities in any kind of weather. Require no care—they take care of themselves. As good when used as when they leave our hands. Beans grow soft and sprout, in damp weather—Split Peas remain unchanged. They are very nourishing—yield strength and supply the waste on body and mind that Nature wants relieved. A strong, economical, sure, safe food for the Klondyke —the Kiln-Dried Split Peas made by

The Tillson Company, Limited,
Tilsonburg, Ont.

Pure Gold Windsor Square Blue
IS GOOD. No doubt about it.
Those who use it say so.

Have you a supply ?

This Salt is All Salt

We make it to suit all purposes and guarantee every package to give highest satisfaction.

RICE'S PURE SALT

Drop us a card and we will cheerfully give you prices, samples, etc., etc.

Sole Manufacturers

The North American Chemical Co.
GODERICH, ONT. Limited

COFFEES

Whole Roasted;
Ground and Green.

See Our Travellers

THE DAVIDSON & HAY, LTD.

WHOLESALE GROCERS. TORONTO

HAVE YOU SEEN IT?

AN attractive catalogue just issued to the trade is that of Chas. Boeckh & Sons. This is their 25th edition, and contains some 150 pages, with nearly 400 different qualities of brushes, brooms and woodenware, and nearly three times that number of separate sizes and qualities, completely illustrated, with index.

Just inside the front cover may be seen the exact sizes and photos of medals received at World's Fairs in Paris, France; London, Eng.; Philadelphia, Pa., and on several occasions at our own expositions. This alone speaks volumes for Canada and Canadians, and the sterling qualities of the goods manufactured by this well-known firm. A few of the pages are devoted to sketches of some of the most important departments, such as the bristle stock-room, duster and broom, household and paint brush departments, with the employes at work.

At a first glance over the numerous pages, a person would hardly realize the large variety of brushes manufactured by this firm, and wherever you may go, to the far east or west, Boeckh's brushes and brooms will always be found in the leading stores.

The firm extend you a cordial invitation, when in Toronto, to visit their commodious office and sample rooms and see what they assert to be the largest and best display of brushes in Canada.

Chas. Boeckh & Sons have also recently equipped their factories with electricity generated by their own plant.

NON-DEBT INCURRING FIRMS.

Editor CANADIAN GROCER,—I beg to call the attention of the wholesale men and manufacturers, through your paper, to the fact that a good many of the co-operative associations, that have now sprung up all over the province, have got certain clauses inserted in their charters, which have been smuggled in in such a way that it looks very much like a fraud to anybody doing business with them. This is one of the clauses: "The business of the association shall be a cash business exclusively. No credit shall be either given or taken, and no officer, member or servant of the association, or any number of them together, shall have power to contract any debt whatever in its name, except in respect of rent of the premises required for the business, the salary of clerks and servants, and such like contracts necessary in the management of the affairs of the association. Everything shall be bought and sold for cash only."

Now, under that head, some of them are trying to shield themselves and refuse to pay debts contracted by them with parties who did not know anything about that clause being in force, they getting the goods without letting the parties, from whom they bought them, know that they were shielded by any such villanous plot. The writer cannot see how any government would charter a company with a clause of that kind inserted in their charter, without having it advertised and stated distinctly on all their business papers, so that everybody would know exactly the position these co-operative associations are in. They hold that under that clause they cannot be sued for any debt. Now, it is well for business people to know their position exactly.

ONE INTERESTED.

Hamilton, March 22, 1898.

LUNENBURG, N.S., GROCERY NEWS

The Lunenburg, N.S., correspondent of The Halifax Herald, the other day sent his paper the following grocery items:

"Capt. J. R. McCulloch, of Halifax, who purchased the Cook grocery business, along with store and dwelling, some few months ago, has now disposed of it to Steadman Berringer, who will remove his country market to that stand and conduct the two businesses. We understand that Capt. McCulloch and Mr. Balcom will return to Halifax.

"Robert Backman has disposed of his grocery business to Isaac Hirtle, the livery stable man. Mr. Backman has taken over Mr. Hirtle's livery, and will conduct it at the old stand for the present. It is understood he intends to remove it to the barns now connected with the Russell house."



FOUR REASONS WHY GROCERS should sell a brand of Stove Polish which, above ALL others, consumers want, and for which Grocers can offer no substitute without injury to their trade.

Enameline
The Modern STOVE POLISH

First: It is Superior to All others in Quality.

Second: It gives Perfect Satisfaction to Consumers.

Third: It is Thoroughly Advertised and Sells itself.

Fourth: NO OTHER Stove Polish ON EARTH has so large a sale.





BUY THESE GOODS

Why? They will make you money. They are all trade winners. They don't require Premium to make them sell. Quality is their greatest advertisement. Their sales are increasing daily. What better could you want?



For sale by all leading Wholesale Grocers.

Manufactured by **THE ALPHA CHEMICAL CO., BERLIN, ONT.**

PRINCE ALBERT TO KLONDYKE.

THE CANADIAN GROCER received a visit on Wednesday from the Hon. J. F. Betts, speaker of the Northwest Legislature, and a prosperous merchant in Prince Albert, N.W.T.

The special object of Mr. Betts' visit to Toronto and the east is to draw the attention of the people in this part of the Dominion to the advantages of the Regina, Prince Albert, Great Lake and Fort Murray water route to the Klondyke and other mining lands in the Northwest. This route is not an unknown one, for it has been used for many years by the Hudson's Bay Co.

According to the route as outlined by Mr. Betts, and which can be easily followed by the reader who is in possession of a fairly good map, the intending gold seeker who leaves eastern Canada would stop at Regina on his way over the C.P.R. and take the branch line to Prince Albert. This town might be used as a point for obtaining the required supplies for the journey. From here the journey would be to Green lake, a distance of 140 miles, over a good wagon road, which could be made in about five days. From this point to the Yukon the entire distance is by water, with the exception of a few small portages. After embarking on and traversing Green lake, the boats enter Beaver river and proceed down stream to Buffalo lake. The course then lies through Mithe river to Portage la Losche. There is a twelve-mile portage from here to Clearwater river to Fort McMurray, one or two insignificant portages being met with. From Fort McMurray the navigation is excellent to Lake Athabasca, and from there is usually a quick water trip to Fort Smith at Slave river. After leaving Fort Smith rapids occur for the next 16 miles, which necessitate perhaps four or five portages. To pass this portage the Hudson's Bay Co. have constructed a good road which greatly facilitates the transport of goods. A halfbreed settlement in the vicinity furnishes guides and help, if required, at this portage. After passing these rapids there is absolutely no break in the navigation as far as the junction of Peel river with the Mackenzie, a distance of 1,290 miles. The course now lies up Rat river, a small stream which runs into the Mackenzie, and from there a short portage of about two miles is necessary in order to reach some small lakes, out of which flows Bell river, which, in its turn runs into the Porcupine. No obstacle exists on Bell or Porcupine rivers, and Fort Yukon is reached after a journey down stream of about 400 miles. From Fort Yukon, where the Porcupine river flows into the Yukon, about 300 miles, to Dawson City, is made up stream on the latter river.

Mr. Betts, after outlining this route, and dwelling on its advantages, spoke with some enthusiasm of the gold-bearing country along the Hay and the Liard rivers. Large quantities of the precious metal, he says, have been discovered on the Hay river, 700 miles north of Prince Albert, and a party of 27 prospectors are now camping there. The truth regarding these discoveries, he says, has been amply verified.

"To my mind," remarked Mr. Betts, "very few people who take the Prince Albert route to the Klondyke will ever go that far."

"Why?" asked THE GROCER somewhat surprised.

"Because the gold to be found on the Hay and Liard rivers will prevent them going further."

Mr. Betts explained that the gold to be found on these rivers is of the coarse description.

Speaking of Prince Albert, he said the town was gradually improving and that during the past year the value of real estate there had appreciated materially.

Mr. Betts has been a subscriber to THE CANADIAN GROCER for some time, and speaks highly of the paper.

H. P. Eckardt & Co. are offering special value in evaporated apricots, 25-lb. boxes.

H. P. Eckardt & Co. are offering Bosnia, French, "Ruby" and California prunes at very low prices.

H. P. Eckardt & Co. have just received a car of evaporated peaches, 70-lb. bags; quality very fine.

H. P. Eckardt & Co.'s "Molucca" brand coffee, 25-lb. tins, is a fine drinker, possesses a rich flavor, and is of excellent quality.

Dried Vegetables for the Klondike.

Vegetables of all kinds dried especially for Klondike trade. They retain all the qualities of the fresh vegetable, are easily carried, and absolutely necessary to a complete outfit.

Write for quotations and samples to

The Acme Dried Vegetable Co.

126 and 128 Queen St., MONTREAL.

Praised by its Many Friends

From its first production Ludella Ceylon Tea has met with continued success, and the reason is plain ; it is the finest tea produced. Added to the above good points, the crowning one is, that it is sold at such low prices. Quality considered, it is by far the best value offered. Surely an article with such merits is worthy of your most careful consideration.

Lead packages. ***25, 40, 50 and 60c.***

H. P. ECKARDT & CO., Wholesale Agents, **TORONTO**



The unsolicited testimony of thousands

...GRAND MOGUL TEA

IS THE BEST VALUE IN THE MARKET.

Coupons in every packet.

T. B. Escott & Co.

Sole Agents —LONDON, ONT.

...A PERFECT SNAP

We are now manufacturing a Ginger Nut, or Snap, which all who have seen them call the most perfect ever placed on this market.

Our Fig Bars

are **Faultless—equal to, or better** than, any ever made or imported. With every confidence of your approval, we offer these two lines for your criticism.

Queen Biscuit Co.

ST. JOHN, N.B.

Only authorized manufacturers in Canada of the

Famous Boss Lunch Milk Biscuit

Each Biscuit stamped "BOSS."

THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN, Toronto.

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Limited.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

DEMAND FOR TOMATOES.

AN interesting feature in Montreal grocery circles during the week has been enquiry for canned tomatoes on behalf of wholesale firms in Winnipeg. In some cases the demand was keen, and observers argue from it that stocks in the prairie city need replenishing badly or buyers there would hardly come as far east for supplies. It has served to develop one fact, and that is, that Montreal holders have high ideas of the value of the goods in question.

In one case a commission man bid a wholesale house $1.10, offering to take their entire stock of 2,000 or 3,000 cases at the price, but they refused to sell, demanding $1.20.

In other instances $1.15 was offered, and so far as can be learned only 1,000 cases or so have been moved at the figure.

As either price would net holders a good profit, they evidently think their supplies will be wanted at their own figures.

In contrast to these firm ideas of value, the indifference of the ordinary run of retail buyers is quite striking. The latter will not operate ahead at all, only purchasing as they actually want supplies. In fact, the distributive movement from jobbers' hands is of a very moderate character. Very likely the high prices, $1.20 to $1.25, now being asked have more to do with this conservative attitude than anything else.

Retailers prefer to buy and turn over the goods as they want them, rather than run the chance of stocking up ahead with a large quantity, and then have the market turn on them, with their shelves loaded up with high-priced goods. They have been caught before in this way, and once bit, twice shy.

EXPORTS OF MAPLE PRODUCTS.

CANADA is now in the midst of the maple syrup and maple sugar season, and as this country produces enormous quantities of these delicious goods, one's thoughts are naturally turned to the possibilities of the export business in these particular lines.

For some years the Dominion has been exporting the products of the yield of the maple tree, but the results are not altogether gratifying.

Nearly all the exports of maple products are in the form of sugar, and the value of these during the last five years was as follows: 1893, $50,151; 1894, $29,844; 1895, $9,040; 1896, $51,499; 1897, $31,387. Our chief customer for maple sugar is the United States, which last year took $30,056 worth, or over 95 per cent. of the total. Great Britain took $1,310 worth last year and Newfoundland $21 worth.

The United States is, of course, a producer of maple syrup and sugar itself, and not much of an expansion of trade with that country is to be expected; but it is possible that a great deal more might be done with Great Britain in this respect. THE CANADIAN GROCER has before urged attention to this matter, and it again brings the subject before those who are interested in the development of the industry.

Our exports of maple syrup last year were only valued at $511, and of this $440 worth went to the United States. For the four years before that we do not appear to have exported any syrup.

He who does not take care of his health is not likely to be long spared to take care of his wealth.

FOREIGN TRADE FOR FEBRUARY.

THE trade returns for the Dominion of Canada for February are gratifying, revealing, as they do, a steady development of the foreign trade. The total imports were, exclusive of bullion, $9,943,229, against $7,678,156 in the same month in 1897, an increase of nearly 23 per cent. The following are the imports appertaining to the grocery trade:

DUTIABLE GOODS.

	Feb. 1898.	Feb. 1897.
Ale, beer and porter	$6,949	$8,466
Flour	10,648	7,031
Rice	11,968	8,749
Meal	3,916	1,769
Fish and products of	39,866	35,509
Fruits and nuts, dried	53,876	32,482
Fruits, green, oranges and lemons	34,897	30,260
Fruits, all other	4,980	5,205
Pickles, sauces, etc	6,219	4,233
Lard, fresh and salt meats	84,739	40,201
Butter and cheese	2,633	4,333
Soap, all kinds	29,145	24,879
Spices	14,248	9,752
Wines, sparkling	10,101	9,293
Wines, other than sparkling	13,625	14,351
Sugar	977,629	519,748
Molasses and syrups	24,505	27,616
Tobaccos and cigars	16,875	19,361
Tobacco, leaf	38,868	....

FREE GOODS.

Coffee	20,000	64,217
Fish and products of	3,828	14,524
Bananas, olives, etc	5,149	4,636
Grease for soap making	18,965	10,183
Salt	5,125	11,857
Tea	165,470	341,554
Tobacco, leaf	....	129,851

It will be noticed that in the list of dutiable goods an increase is shown in nearly every article. The increase in sugar is striking, being about 49 per cent., and is no doubt largely attributable to the influx of foreign refined sugars.

The decreased imports of coffee are rather astonishing, in view of the low prices, but the exlanation is no doubt found in the fact that the large quantities which had been brought in previous to February had so completed stocks that further buying was unnecessary. In February of 1897, it will be remembered, merchants were bringing in tea in anticipation of a duty being placed on this article. And in this fact is to be found the explanation of the marked decrease in the imports of this commodity. It will be remembered that a few weeks ago a certain daily paper asserted that enormously increased quantities of salt were being brought into the country. The trade returns, however, do not reveal any such large quantities. On the contrary, the imports

were 54 per cent. less than they were in February, 1897.

The increase in the exports is not so marked as is the increase in imports, but still there is a gain of about $30,0000 made, it will be noted, in the exports of the mines, agricultural products, and manufactured goods. The exports for February, 1898, and for the corresponding month of 1897, are as follows :

EXPORTS, THE PRODUCE OF CANADA.

	Feb., 1898.	Feb., 1897.
Produce of the mine.....	$1,348,766	$1,046,955
Produce of the fisheries..	446,161	429,879
Produce of the forest	391,389	707,950
Animals and their produce	1,681,467	1,978,283
Agricultural products....	1,996,865	1,546,457
Manufactures	773,703	598,329
Miscellaneous	8,431	19,828
	$6,646,782	$6,327,681

FIRM ADVICES ON RICE.

Advices on rice from outside markets have been much firmer lately. For instance, cable advices from Europe state that stocks at distributing points are well exhausted, and that the arrival of new crop is being awaited.

From the East reports state that, owing to the brisk demand, principally in Japan, where the native crop is short, there is no prospect of buying cheaper for some time to come.

It is stated in this connection that the total engagements of new crop Japan thus far this season for direct shipment from Japan to this continent and via Europe are about 2,500 tons.

THE CURRANT SITUATION.

Reporting on the currant situation, in Greece, D. Pasqua, Patras, under date of March 2, writes : The comparative list of exports, up to Feb. 28 last, shows shipments :

	Net tons to Feb. 28 1898.	Net tons to Feb. 28 1897.	Net tons to J'ly 31 1897.
To England.....	53,745	49 755	54,700
" United States and Canada	12 090	13,544	14,065
" Australia	2,870	2,440	2,775
" Holland, Belgium, Germany and Austria.....	23 055	35 896	42,600
" France	1,166	4,464	6,223
" Russia	....	19,321	19,321
" Sundry other countries...	300	1,000	1,200
Net tons.....	93,226	126,331	140,484

Notwithstanding the total absence of shipments during the past month, and the relative stagnation of. affairs, prices in loeal markets have not been materially affected, holders being very firm, and feeling confident in a not-far-distant resumption of demand from the consuming markets.

IS COFFEE ILLEGALLY IMPORTED?

A MOVEMENT is on foot in Toronto having for its object a more rigid compliance with the tariff in regard to coffee.

In the Tariff Act, it will be remembered, there are two paragraphs dealing with coffee. One is paragraph 88, which reads : "Coffee, roasted or ground, when not imported direct from the country of growth and production, two cents per pound and ten per cent. ad valorem." The other is in the free list and reads : "Tea and green coffee imported direct from the country of growth and production, and tea and green coffee purchased in bond in the United Kingdom, provided there is satisfactory proof that the tea or coffee so purchased in bond is such as might be entered for home consumption in the United Kingdom."

In the Customs Act there is a provision which allows coffee and other free goods in transit, say through New York to Canada, to come in free of duty, but goods so in transit cannot first go into bond in New York. That would be contrary to the paragraph in the free list quoted above. The goods must be shipped immediately on leaving the ship at New York.

The object of this was to put a stop to the practice of New York importers, who, after unloading their shipments of tea, coffee, etc., would allow them to lie on the dock for several days, while they forwarded samples to Canada, subsequently shipping the goods to this country, duty free, if customers to better advantage could be found for them here.

The immediate transhipment provision, for a time, put a stop to this practice, but within a comparatively recent period it has again been brought into operation, as far at least as coffee is concerned, and quantities of this community are being brought into Canada every week, duty free, obviously in contravention of the Tariff Act. There is no question in the matter.

Trouble has been taken to interrogate the Customs Department at Ottawa on the matter, and the reply specially says that "any order to be entitled to entry as a direct shipment must be consigned to the importer in Canada direct from the country of growth, as per invoice and bills of lading."

Now, in a great many instances, in regard to the importation of green coffee these conditions are ignored altogether. The advice notes which come with the sample of coffee being offered not only state the goods are on the steamship dock, but the expiry date when the goods must be entered at the New York Customs house is also given, for, of course, if the coffee was once entered at the latter Customs it would effectively preclude its being subsequently brought into Canada duty free.

In the face, however, of the ruling of the department as to the necessity of the goods being consigned to the importer in Canada, coffee not so consigned, but, on the contrary, consigned to New York houses, is being allowed to pass the Customs free of duty.

Now, it is obviously the duty of the Customs Department at Ottawa to instruct the collectors at the various ports either one way or the other. The evident uncertainty now existing is unfair to the importers. If coffee is being brought in free which is not entitled so to come in, those bringing it in are liable to loss and inconvenience, and all because the collectors at the various ports were not sufficiently instructed as to their duties.

The Minister of Customs should give the matter his attention.

AN OLD RUMOR REVIVED.

A DAILY paper, a few days ago, gave currency to a statement to the effect that the currants which the Greek Government had retained, under the Retention Act, were to be sold for ordinary consumption. This statement has, time and again, been given currency, to be, time and again, denied.

The Retention Act, it will be remembered, instructs the Greek Government to retain 15 per cent. of the currant crop, the quantity thus held back to be used only for distillation purposes. Already a goodly portion of the quantity retained has been so used, while to use whatever remains for the purpose of ordinary consumption would first of all require the passage of an Act by the Greek Parliament repealing the Retention Act, so there is no possibility, even if public opinion demanded such action on the part of the Parliament, of the currants designed for distillation being immediately placed on the market for ordinary consumption.

The rumor was, no doubt, started by those interested in "bearing" the market.

A FAILURE WITH A MORAL.

A STATEMENT which has just been issued by the assignee of the estate of G. J. Kinzie, of Copleston, affords good food for reflection, if not for consolation. The statement is as follows :

RECEIPTS.

Stock sold for	$ 60 00
Horses, wagon and sleigh	51 00
Book debts collected	115 50
	$226 50

DISBURSEMENTS.

Man in charge, three weeks taking stock, advertising stock for sale, railway fare, keep of horses, etc	$ 81 04
Insurance	2 80
Advertising, Gazette	2 26
Postage, telegrams, etc	3 06
Paid lien on horses, wagon, etc.	50 25
Paid rent of stable	8 00
Assignee's fees	10 00
Inspector's fees	5 00
Solicitor's bill of costs	5 00
Balance to be paid on preference claim or rent of store of $100	59 15
	$226 50

It will be noticed that all the stock realized was $60, while the total received from the estate was only $226.50, not enough, after the expenses of winding up the estate are taken into account, to pay even the preferred claim for rent. And yet this insolvent had incurred debts to the amount of $1,315.25. The liabilities are, of course, not large, but it is their proportion to the assets that presents the striking feature.

Mr. Kinzie was a small dealer, but he evidently got a larger line of credit than was judicious.

FOOLISHLY HOLDING SEEDS.

THOUGH prices generally are much above those of last year the seed market in both Canada and the United States is depressed. Alsike is quoted $1 lower and red clover is fully $1.50 lower than last year.

On account of the low prices ruling many dealers refuse to sell at the quotations given them. The consequence is that several cars of United States seeds have been laid down here, at a better price, after freight and 10 per cent. duty had been paid, than is asked for by these holders.

One of the largest dealers in seeds in Ontario told THE CANADIAN GROCER this week that he estimated there was in Ontario now 50 per cent. more seed than is really needed for seeding purposes, but that the holders of this seed were practically losing the market because of their refusal to sell at a price to keep out United States seed.

If our informant is correct in his estimate, and he is in a position to be, the policy pursued by these holders is indeed suicidal.

THE INSOLVENCY BILL.

AN insolvency bill was introduced in the Dominion House of Commons on the 17th inst. Mr. Fortin, who introduced the bill, said that it had been prepared under the supervision of the Montreal Board of Trade, assisted by Messrs. A. S. Kent and Mr. Stevenson, who are authorities on the subject. The measure embodies many of the provisions of Sir Mackenzie Bowell's bill passed by the Senate in 1894 and reintroduced in 1895. It is limited in its application to traders. An important point of difference between this and the Bowell bill is that it does not apply to joint stock companies, which come under the operation of the Winding-up Act of 1882. Voluntary assignments are done away with, so that assignments must be compulsory. The procedure is this : Application is made by petition to the court for a receiving order. That order, when issued, is addressed to the sheriff, who immediately takes possession of the property of the insolvent.

Instead of having an official referee or assignee the receiving order will be placed in the hands of the sheriff. If the court is satisfied by affidavit or evidence that the majority in value of the creditors desire the appointment of a particular person as liquidator, such person may be appointed to take possession of the estate on application to the court. After the receiving order is issued the creditors shall meet and appoint a liquidator and inspectors, not more than five in number.

The only discharge that is provided for in the bill is that which is assented to by a majority in number, and three-fourths in value, of all creditors. There is no provision by which a discharge may be obtained against the will of the creditors. A discharge cannot apply without the express consent of a creditor in respect to a claim of a non-commercial nature due to a non-trader. It is claimed that this feature will in a large measure remove the objection to insolvency legislation restricted to traders. There is a limitation in the privilege of employes of the insolvent. They shall only be allowed to rank as privileged creditors in respect to salary or wages not exceeding three months in arrears. For the balance they must rank as ordinary creditors. Privilege is allowed in respect to six months' arrears of rent, and three months' advance rent under a lease of the liquidator shall give notice to end the lease. The liquidator may, however, sell the lease.

IMPORTATIONS OF PROVISIONS.

THE trade returns for January and February this year show a decided increase in the importation of provisions such as lard, meats, etc., into Canada as compared with the corresponding months last year.

During January and February, 1897, the total importations were valued at $75,572, and in January and February, this year, the value reached was $176,569, or an increase of 160 per cent.

This increase is largely due to the imports into British Columbia. In Ontario and Quebec there has been a decrease, if anything, in the importations, though a slight increase in the importation may have been experienced in the maritime provinces.

To Vancouver, Victoria, etc., the freight rate for provisions from Toronto is $1.80 per cwt., while from exporting points on the Pacific Coast of the United States the rates are from 20 to 40c. per cwt. This, combined with the lower price, though poorer quality of United States provisions, has to a large extent offset the duty of 2c. per lb. charged on lard, hams, and bacon, and the large demand for these goods for Klondyke consumption has naturally tended to cause a material increase in the import.

Meanwhile, the Canadian provision market was never in better condition than at present. With lard well cleared up and in good demand; the demand for barrel pork fully equal to the supply ; long clear bacon rather scarce, and a growing demand for all Canadian meats in Britain, packers here look with equanimity at even such a material increase of importation. "The circumstances are peculiar, and it will raise the revenue of the Government," is the way one dealer refers to it.



EDDY'S Patent Fibre Antiseptic Packages

For Storing and Shipping

Lard, Butter, Mincemeat, Jelly, Etc.

This package is manufactured from wood fibre, chemically treated so as to render it completely impervious to grease and water, and thoroughly antiseptic. The following are some of the special merits we claim for this package:

It can be furnished cheaper than any package now in use.

It is always bright, clean and attractive as a distributing package.

It is the best package ever offered for butter, lard, mincemeat, jellies, etc.

It is perfectly sweet and odorless, and does not become rusty or corroded under any conditions.

It is the only lard or butter package that may be hermetically sealed.

It is the only package practicable for farmers and dairymen for shipping butter or storing it for any considerable length of time.

It is the only package whose contents are not affected by foreign substances in the vicinity during storage or transportation.

It is the only package ever devised that will keep butter and lard sweet for an indefinite length of time.

Write us or our agents for samples, prices, terms and discount.

The E. B. EDDY CO., Limited

HULL, CANADA.

61 Latour St - - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver, B.C.; John Cowan, St. John's, Nfld.

TRADE IN OTHER COUNTRIES THAN OUR OWN.

PROBABLE ADVANCE IN BEEF.

BY May 1 a general rise in price of choice cuts of meat and choice qualities of beef is expected. This will come indirectly from the rise in wheat and corn during the past six months. There are on the American market to-day choice cattle known as corn-fed beef. These cattle come from the extreme west, in the corn state, where men raise them on corn entirely for speculation, and they bring the highest prices. There are thousands of these raisers of corn-fed beef, and the market is generally well supplied with good beef at low figures comparatively. When the rise came in corn and wheat these cattle men and farmers found it more profitable to sell their corn than they did to feed it to the cattle, and as a result beef was sent to market not "fed to a finish," and now there is a scarcity of "finished" cattle in the west.

WAR AND PINEAPPLES.

Under date of March 19, Thos. J. Meehan & Co. write from Baltimore as follows: "A fair demand for spot tomatoes, corn, string beans and peas was in evidence all during the past week, but the remainder of the list was quiet enough. The pineapple situation is interesting because of the present complication of Cuban affairs. In case of war with Spain the shipment of pineapples to this country, from the Bahamas, would be very small, if any shipments at all could be made from there; and the packers would have to depend entirely upon the Florida crop for their supply, and that is an uncertain quantity. Not only pineapples, but all other staple lines of canned goods are sure to be advanced should hostilities be commenced. The orders for future tomatoes and corn continue large, larger than during the same period last year. There have been no changes in the prices this week, and certainly it would not be reasonable to anticipate lower prices for future delivery in the face of so large a demand. There is a good, fair demand for spot tomatoes, but there is no snap to the market, and the quotations of last week are unchanged, namely: 3-lb. standards, 87½c. net cash to 90c. regular; 2-lb. do., 55c. net cash to 60c. regular, f.o.b. Baltimore or Hartford county. Gallon standards range from $2.40 to $2.60, as to quality. So-called 'off standard' 3-lbs. are offered at 85c.; they are simply seconds."

BUTTER IN GREAT BRITAIN.

The close of the season for Australian butter has come as a relief to the agents for produce from other quarters, for the depression which has so long ruled in this department has been very trying to receivers of continental brands, as well as to those in whose care has been placed the disposition of butter from the Antipodes and the continent of America. The last large cargo of Australian has been placed, and, though there are a few shipments advised and one vessel just leaving the colonies with an unknown quantity on board, the regular import has now practically ceased, the market having at present to deal only with supplies nearer home. This fact has already made itself felt on the market, prices having risen until they are well ahead of those ruling at this time last year, whereas but recently they were some shillings per cwt. below the corresponding values. The news will not be everywhere welcome, but so far as the trade is concerned it is not altogether for the best that rates should run down too low. And, moreover, the unsettled state of the market while Australian is on the scene is a great anxiety and a trammel upon retail operations.—Grocers' Journal, March 12.

NEW SEASON'S RICE.

The foreign grades of rice have had a fair sale. The first direct shipment from Japan this season arrived at the opening of the week, amounting to 5,600 bags of rough, but as it was sold previous to arrival, there was no increase to the spot offerings from dealers' hands. It is learned that the supply of Japan rice contracted for for this market thus far this season for direct shipment from Japan and via Europe amounts to about 3,000 tons. New crop Bassien or so-called Java, for delivery during the latter part of April, has been offered at 4½c. New crop Patna has been firm at 5 to 5½c., as to quality.—N.Y. Journal of Commerce.

CANNED PEA OUTLOOK IN THE U.S.

All eyes will be turned on the pea pack this spring, as it will be one of the most important that article has ever known. It is generally conceded that green peas got down to their lowest price last year, and probably in many cases lower than cost. It will be remembered that the market was actually weaker at the opening than it became afterwards, caused by the remarkably low prices that the Baltimore packers made for their goods while they were putting them up. It is generally understood here that green peas will not be sold at such prices as they were sold in the pod by growers and commission men in 1897; and we have heard so far no important sales of futures at prices as last year. In fact, the experience of packers throughout the country who have rushed into packing peas during the last three or four years, has been that green pea packing is the most difficult of all goods packed in tin cans, and that good goods cannot be produced at bargain prices. The lesson learned last year is having its effect this season, and in view of the large consumptive demand for these goods, as evinced by last year's business, we expect to see them rule a little higher in prices than they did last year.

CANNED SALMON IN LONDON.

The colder weather of the last few days has had the effect of slightly checking the demand for salmon, but, notwithstanding this and the arrival of quite a fleet of sailing vessels during the previous week, the market remains surprisingly firm. There are few sellers of Fraser river fish below the price fixed at the last meeting of the Packers' Association, and holders of Alaska fish have, in many cases, advanced their rates. It is to be hoped that rates will remain steady for some time to come, in order that retailers may have every opportunity to offer good quality fish at popular prices. There appears to be a very general opinion that the increase in consumption will be such as to speedily render the market independent of any artificial assistance. There are numerous enquiries for ½-lb. flat tins, but it is evident that this description is in very short supply.—Produce Markets' Review, March 12.

U. S. CANNED GOODS TRADE.

The situation in canned goods has undergone little change during the week. Less pressure to sell future tomatoes, of either Jersey or Maryland packing, is made. In fact, we are informed that most packers have withdrawn from the market, having sold all they care to place until contracts for green stocks have been made and they know just where they will stand on the cost of material. The indications at present are that the packers will have to pay considerably more for their raw stock than they did last year. The movement in future corn and peas has been lighter this week, owing chiefly, it is said, to the firmer views presented to sellers. In consequence of the prospect of a short crop of Long Island asparagus this year, a considerable speculative movement in that article, it is reported, has taken place. The situation in green fruits, of all descriptions, has materially improved during the week, owing to the fact that the season for largest consumption is close at hand, and distributors everywhere are short of supplies. The tendency of the market has been upward and the close was firm.—N.Y. Journal of Commerce.

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

RUTHERFORD, MARSHALL & CO. report a large increase in the production of eggs throughout western Ontario, judgding from the demand for cases they are experiencing.

"Enameline" does not deteriorate and come back to the grocer.

Beans in tomato sauce are moving out well with the Davidson & Hay, Limited.

The Davidson & Hay, Limited, quote close prices on California apricots and prunes.

"Diamond Crystal" salt can be procured in all sizes from the agents, Lucas, Steele & Bristol.

The Davidson & Hay, Limited, are making special prices on roasted and green coffees.

"Shinon" has been reduced in price by Lucas, Steele & Bristol. It now retails at 10, 20 and 30c.

Tomato catsup, 2-lb. tins, best pack, are in stock this week with the Davidson & Hay, Limited.

James H. Ratcliffe, grocer, Stouffville, has three tons of cauliflowerin brine, which he desires to dispose of.

The Davidson & Hay, Limited, report an unprecedently heavy sale for their "Perfection" syrup.

J. A. McLean states that this has been the best spring business he has had since starting in business.

Some attractive values in Young Hyson teas at 14 to 15c. are being offered by Lucas, Steele & Bristol.

An imported French sardine, key opener, to retail at 10c., is being offered by the Davidson & Hay, Limited.

T. Kinnear & Co. have now a full line of corned beef and tongue, both Clark's and Armour's pack, in stock.

Another shipment of "Santa Cruz" prunes, in 25 and 50 lb. boxes, is in store with the Eby, Blain Co., Limited.

Fine off-stalk and layer Valencias and Sultana raisins are subjects of close quotations by the Eby, Blain Co., Limited.

The Dawson Commission Co., Limited, have two cars of navel oranges, "Parrot" and "Golden" brands, on the market.

D. Gunn Bros. & Co. report that they have experienced an unusually good demand for smoked meats for this season of the year.

The Eby, Blain Co., limited, have a good range of fish yet in store, including fall caught trout and whitefish, which the company are closing out to prompt buyers at specially low prices.

"Fancy" assortment of "Circle" tea contains 4 and 5 bar black and mixed 1 lb. and ½-lb. packages. The new 3-lb. can is handsome.

W. H. Gillard & Co. are offering a fine line of shrimps in 1 and 2-lb. tins, brand "Barataria" and Noble's XXX lobsters in ½-lb. tins.

The Wm. Ryan Co., Limited, have had such a large demand for barrel pork recently that they have experienced difficulty, at times, in filling orders.

"Gold Medal" baking powder, in ½-lb. and 1-lb. gem jars, is one of the specialties of the Eby, Blain Co., Limited,—which prove profitable goods for the retailer.

Lucas, Steele & Bristol have received their new lot of "Golden" haddies, in flat oval tins, four doz. to the case. The quality is most desirable and packing very neat.

T. Kinnear & Co. are in receipt of a shipment of Marshall's fresh herrings, kippered herrings, and herrings in tomato sauce; also Morton's kippered herrings and herrings in tomato sauce.

W. H. Gillard & Co. have, during the past week, fitted out two more parties for the Klondyke with their evaporated and concentrated foods, which are of the best German manufacture.

W. H. Gillard & Co., the manufacturers' agents for Wethey's condensed mince meat, report a large demand for this meritorious article. Made from nothing but the purest and best ingredients, it is a taker with the consumer.



Women of experience in ordering coffee from their grocer are careful to specify **Chase & Sanborn's Seal Brand Coffee,** which comes in pound and two-pound tin cans, knowing that satisfaction accompanies every can.

Thousands of refined people who know and appreciate good coffee endorse this famous brand. The signature and the seal of these well-known importers guarantee its excellence.



REFRIGERATORS

Style No. 13

Size, width 46 in.
depth 28 in.
height 84 in.

All trimmings and cornice project over this. This style is in Antique Ash, Hard Oil Finish, Inside Spruce Lined and Orange Shellac, 7 Walls, Windows Hung with Weights.

A Catalogue will give you all particulars.

This cut represents No. 13

Address,

EUREKA REFRIGERATOR CO.

54-56 Noble Street, TORONTO

DRINK : : :

:: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .

CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier

The world-renowned French Vanilla Chocolate.

HERDT & CO. 13 St. John St. **Montreal**

General Agents for the Dominion

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the BEST and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the fine Fraser River Sockeye Salmon, by

J. H. TODD & SON,

Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger,** all guaranteed good Red fish.

AGENTS.

Geo. Stanway & Co., Toronto, Agents for Ontario.
W. S. Goodhugh & Co., Montreal, " " Quebec.
J. Hunter White, Esq., St. John, N.B.
Agent for Eastern Provinces.
Tees & Persse, Winnipeg, for Manitoba and N.W.T.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, March 24, 1898.

GROCERIES.

THE wholesale grocery trade does not this week exhibit a great deal of life. March is usually a dull month in the grocery trade, but with a revival of trade generally in the country, business so far this month has been disappointing, from the wholesalers' point of view. Just now the country roads are being blamed for trade not being brisker than it is. How far this is true we are not prepared to say, but it is a well known fact that the roads in the country are in a very bad condition, in a great many instances being almost impassable, and as long as these conditions exist we can scarcely expect business to be brisk. In consequence of the recent destruction of tea by fire in Toronto, there has been a little more enquiry for this commodity. At the same time, however, business in this line is not what can be termed brisk. The situation in regard to canned goods remains much as before, there being very little business done, while prices remain unchanged. The sugar market continues dull and weak. In rice, the feature is an advance in the Japan article, which is from ½ to ¼c. per lb. dearer. Coffees are still quiet and easy. Ginger is a little easier, but the spice trade generally is steady in regard to price. Trade is keeping up well for California evaporated fruits, with apricots a little firmer.

CANNED GOODS.

The market for canned vegetables continues quiet, although prices remain much as before. We hear of a transaction in a round lot of corn at 82½c., and we understand that there have been a number of enquiries for further lots, the feeling being that canned corn, particularly in view of the high price of tomatoes, is good property. Canned fish is quiet and unchanged. Advices from the Coast state that the outlook for next season's pack is for higher prices than those which ruled during the past season. We quote: Tomatoes, $1.20 to $1.25; corn, 80 to 85c.; peas, 90 to 95c. for ordinary; sifted select, $1.10 to $1.25; extra sifted, $1.25 to $1.40; beans, 60 to 95c.; peaches, $2 to $2.40 for 3's, $1.40 to $1.75 for 2's; raspberries, $1.50 to $1.80; strawberries, $1.40 to $1.70, according to brand and quality; blackberries, $1.40 to $1.70; cherries, $1.75 to $2.25; apples, 3's, 80 to 95c.; gallons, $2.25 to $2.40; salmon, "Horseshoe," $1 25 in 5-case lots and $1.30 in less quantities; other red salmon, $1.20 upwards, according to quality and brand; Cohoes, 95c. to $1; canned mackerel, $1.20 to $1.30; lobsters, $2.40 to $2.70 for tall tins; ½-lb. flats, $1.65 to $1.70; Canadian canned beef, 1's, $1.35 to $1.40; 2's, $2.35 to $2.50; 6's, $7.75 to $8.25; 14's, $15 to $16; Canadian kippered herrings, $4.50 per case.

SYRUPS.

The demand is fair for this time of the year, with prices unchanged. We quote as follows: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

Business in this line is still only of a moderate character. Advices from New Orleans state that prices are from 1 to 2c. per gallon higher. We quote as follows: New Orleans, bbls., 23 to 35c.; ditto, half-bbls., 25 to 37c.; ditto, fancy, 50 to 55c. in bbls. and half-bbls.; Barbadoes, 31 to 35c.; half-bbls., 33 to 35c.

SUGAR.

The local market continues dull, and while no change has taken place in prices the feeling is easier, in sympathy with the outside markets, which are lower for raw sugars. Beet sugar declined ¾d. in London on Monday, although cane was steady. In New York the views of buyers and sellers are about ⅛c. per lb. apart as far as raw sugars are concerned. We quote as follows: wholesale price, subject to a discount of 1 per cent., 10 days: Granulated (St. Lawrence, Redpath, Acadia), 4⅝c.; ditto, Dutch, in bags, 4¼c.; ditto, German of Canadian make, in bbls., 4¼c.; ditto, imported, in bags, 4¼c.; yellows, 3¾c. upwards.

NUTS.

The market is still without feature, as is usual at this time of the year. New Brazil nuts are arriving in New York, but they are not attracting buyers, although prices have been reduced ½c. per lb. We quote as follows: Brazil nuts, 12½ to 14c.; Valencia shelled almonds, 23 to 25c.; Tarragona almonds, 9 to 11c.; peanuts, 10 to 12c. for roasted and 8 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 11½ to 12c.; Marbot walnuts, 9½ to 11c.; Bordeaux walnuts, 8 to 9c.; Sicily filberts, 9½c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.

RICE, TAPIOCA, SAGO.

The feature in regard to rice is an advance of from ½ to ¾c. per lb. in imported Japan. The demand is fair. We quote: Standard "B," broken lots, 3⅞c.; 1 to 5 sacks, 3¾c., and 5 sacks and over, 3⅝c. per lb.; Japan, 5½ to 6c.; Patna, 5 to 5¾c.; tapioca, 3½ to 5½c.; sago, 3½ to 4½c.

COFFEE.

There is not much doing, and the outside markets are a little easier on Rio coffees. Jobbers quote green in bags: Rio, 8 to 12½c., according to grade; East Indian, 27 to 30c.; Santos, 12 to 18c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 13 to 17c.; Jamaica, 16 to 22c.

SPICES.

Ginger, which has been tending upward for some time, is a little easier, according to latest advices. Nutmegs and mace are on the other hand strong. The latter being particularly so. We quote: Pure Singapore black pepper, ground, 12 to 14c. in kegs, pails and boxes, and 14 to 15c. in 5-lb. cans; ditto, whole, 12c. per lb.; pure white pepper, ground, 22 to 24c. in kegs, pails and boxes, and 20 to 22c. in 5-lb. cans; ditto, whole, 22 to 26c., according to quality; pure Jamaica ginger, 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25c.; ditto, best, 28 to 30c. per lb.; allspice, 16c.; cassia, 20 25c. per lb. for ground and 40c. for Saigon.

TEAS.

Advices received this week from Japan state that it is expected the market will open about 10 per cent. higher than last year, and it is understood that the United States is prepared to take all the early teas. The representatives of some of the Japan tea shipping houses report having booked a number of orders for next season's tea. Others, however, do not appear to be doing much. There has been, during the week, a demand for low-grade Congou teas, principally for shipment to the lower provinces. A few lots of low-grade Young Hysons were offered on this market during the past week, and they were eagerly picked up. These teas are still scarce and wanted. Indian and Ceylon teas are quiet, with fine grades of these teas firm in London. Ruling wholesale prices on the Toronto market are as follows: Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c.

QUALITY OF.....

"SURPRISE"



Made from the finest grade of stock, with the greatest care, by the best available skill, with a good number of years of experience in the making and handling of soap. These features combined, make up "SURPRISE" Soap.....

It Pays to Push "SURPRISE" Soap.

EXAMINE THE PROFIT.

BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Henry Wright & Co, 51 Colborne St.
WINNIPEG: E. W. Ashley.
VICTORIA: La Patourel & Co.

Made by
THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

for mediums, and 25 to 55c. for high grades; Japans. 15 to 20c. for mediums, 28 to 35c. for high grades; Indias and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

CURRANTS—There is still a good demand for currants. Advices from Patras state that prices are rather easy owing to the absence of demand. We quote as follows: Provincials, 5¾ to 6c.; Filiatras, 6¼c. in bbls; 6⅜c. in half-bbls and 6¼c. in cases. Patras, 6¾c. in bbls.; 6¾c. in half-bbls. and 6⅞ to 7c. in cases.; Vostizzas, 7½ to 8½c. in cases

VALENCIA RAISINS— The market continues firm for these, although business, locally, does not amount to very much. We quote as follows: Off-stalk, 4½ to 4¾c.; fine off-stalk, 5 to 5½c.; selected, 6 to 6½c.; layers, 6½ to 7c.

CALIFORNIA RAISINS — The market is dull with prices unchanged. We quote: 3-crown, 7¼ to 7½c. per lb; 4-crown, 8¼ to 8½c. per lb.; 1-lb. cartoons, 20c.; 2¼-lb. cartoons, 35c.

PRUNES —Local wholesalers are experiencing a good demand for prunes, particularly for those of California. We quote as follows: "Sphinx," 6½ to 7c.; B, 7½c.; A, 8½c.; California prunes, 40 to 50's, 10 to 10½c.; 50 to 60's, 8 to 8½c.; 60 to 70's, 7½ to 8c.; 70 to 80's, 7 to 7½c.; 80 to 90's, 6½ to 7c.; 90 to 100's, 6 to 6½c. Silver prunes (fancy), 13½c.; egg plums, 9½c.; golden plums, 10½c.; French prunes, 180's, 5c.

CALIFORNIA EVAPORATED FRUITS—The reported damage to growing fruit crops in California has imparted a firmer tone to the market, particularly in apricots, which are about ¼c. per lb. above the lowest point. We quote as follows: Apricots, 9 to 9½c. per lb. in 50-lb. boxes, 9½ to 16c. in 25-lb. boxes, and 13 to 14c. in 1-lb. cartoon boxes; Peaches, 8½ to 12c. in 25-lb. boxes, and 13c. per lb. in 1-lb. cartoons.

GREEN FRUITS.

In the orange market California navels are still favorites, the demand continuing active at advancing prices. Lemons are in good demand. There is an improvement in the demand for bananas, which are now moving freely. A shipment of Spanish onions, in large cases, was received on the market a few days ago, and are now moving quietly. Pineapples are now on the market, and are selling at 20 to 30c. each. We quote: Lemons, Messina, $2.75 to $3 a box; oranges, Valencia, 420's, ordinary, $5.50 to $5.75; 420's, large, $6 to $6.25 per case; California navels, $3.25 to $3.50; California seedlings, $2.35 to $2.50; Sevilles, $3 a box; Bahamas, $2.50 to $3 a box; Canadian apples, spies, fancy red, $3.75 to $4 per bbl. and 45 to 50c. per basket; other spies, $2.50 to $3.50 per bbl.; common apples, $2 per bbl.; bananas, $1.50 to $2; Canadian onions, red or yellow, in 80-lb. bags, 95c. to $1; Spanish onions, $4.50 to $4.75 per large case; winter pears, 60 to 75c. per basket; cocoanuts, $4.50 to $5 a sack, and 60c. doz.; pineapples, 20 to 30c. each; rhubarb, 50 to 75c. per doz. bunches; onions, 10 to 15c. doz. bunches; lettuce, 25c. doz. bunches; radishes, 40c. doz. bunches; celery, 75c. to $1 doz. bunches; cabbage, 25 to 50c. doz.; parsley, 12 to 20c. doz. bunches.

COUNTRY PRODUCE.

EGGS— All dealers are experiencing a free delivery, with a drop of 2c. in prices. Fresh-laid are now quoted at 10½ to 11c.

POTATOES—Carload lots are coming forward freely, at 56 to 58c. per bush., with demand not quite up to supply. Small lots on the market are offered at 60 to 65c. per bag.

DRIED APPLES—The market is dull. In some instances, 5c. per lb. outside, has been paid, but it is generally considered that that price is high unless for exception-

Ship your
EGGS and BUTTER
To **J. A. McLEAN**
Commission Merchant. 77 Colborne St. TORONTO

ROYAL JUBILEE OIL
Is the Best Burning Oil in the Market.
ROYAL OIL COMPANY
SOLE MANUFACTURERS
Geo. Anderson, Manager. Toronto

CANADIAN
Manufacturers and Shippers who are not represented in
WINNIPEG
Will do well to correspond with me.
E. NICHOLSON
174 Princess Street, Winnipeg, Man.
Successor to W. F. Henderson & Co.
Wholesale Commission Merchants and Brokers.
Established 1882. 16 years' experience.

Paul Campbell,
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Accountants.
McKinnon Building, TORONTO.

REPRESENTATIVES WANTED
WHITELEYS LIMITED
DISTILLERS
Glasgow, London and Liverpool
Will be glad to appoint a reputable firm as Agents for Canada for the sale of their Ark Brand Whiskies in Canada. Letters of application to be addressed to
WHITELEYS LIMITED
Care of The Canadian Grocer
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POTATOES POTATOES
We are selling choice samples IN CAR LOTS
Correspondence Solicited.
Clemes Bros. - Toronto

ally choice stock. Ordinary stock is offered at 4 to 4¾c. per lb.

EVAPORATED APPLES — Stocks are getting well cleared up, and there is little doing, with no change in prices, which range from 9½ to 10½c. per lb. in a jobbing way.

BEANS—The market is quiet, with prime beans selling at 78 to 80c., for both large and small lots, and hand-picked at 87 to 90c. Lima beans are also quiet at 3½ to 3¾c. per lb.

HONEY—There is a fair sale with prices unchanged. We quote as follows: Clover honey, 7 to 7½c.; light color, in 60-lb. tins, 6 to 6½c.; 5 and 10-lb. tins, 7 to 7½c.; buckwheat 3 to 4c.; comb, clover, $1.25 to $1.50 per dozen; buckwheat, 60 to 70c.

POULTRY — There are but few fowl or turkeys offered. The demand is fair. We quote: Chickens, dressed, 50 to 70c.; turkeys, small and medium, 10½ to 12c.; large, 8 to 10c. per lb.

BUTTER AND CHEESE.

BUTTER—There is still a decided scarcity of all kinds of dairy butter, and especially of good quality. The scarcity of good dairy has created an unusual demand for creamery, so that stocks are kept well cleared up. It is considered, however, that when the roads, which in many parts of the country are almost impassable, are dried up, the supply will be greatly increased. We quote: Dairy, large rolls, 18c.; pound prints, 18 to 20c.; creamery, late make, tubs, 19 to 20c.; prints, 21 to 23c.

CHEESE—The market is lifeless, with no export demand and decreased home consumption. We quote 8 to 8½c. per lb.

PROVISIONS AND DRESSED HOGS.

The market throughout is in a satisfactory condition. Lard is the strong point, the demand for all grades continuing active, with stocks light. The majority of dealers find a brisk sale of barrel pork. Meats for Easter trade are moving well, with an advance of ¼c. for rolls. Long clear bacon is held in much less quantity than usual. Dressed hogs are coming forward freely. We quote:

DRY SALTED MEATS—Long clear bacon, 7¾c. for carload lots, and 8c. per lb. for ton lots and cases.

SMOKED MEATS—Breakfast bacon, 11½ to 12c.; rolls, 8¾ to 9c.; hams, large, 10c.; medium, 10½c.; small, 11c.; shoulder hams, 8½ to 9c.; backs, 11½c.; with 1c. less for all meats out of pickle.

The Following Brands Manufactured by
The American Tobacco Co.
OF CANADA, Limited.
Are sold by all the Leading Wholesale Houses.
CUT TOBACCOS . . . .
OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.
CIGARETTES
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE. DERBY

SARNIA Water White Lamp Oil. . .
Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded *Sarnia Water White*. Wholesale only by
The QUEEN CITY OIL CO., Limited.
TORONTO, ONT.

THE TRADE BUILDERS OF B.C.
ARE
OKELL & MORRIS' GOLD MEDAL BRANDS
OF PURE Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels
We guarantee the purity of our manufactures. | Works: VICTORIA, B.C.

THE MANITOBA PRODUCE AND COMMISSION COY.
WINNIPEG, MAN.
Wholesale Dealers
PROVISIONS OF ALL KINDS
Consignments Solicited.

Don't Pay Freight on Water
CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—specially suitable for Klondike, Coast, Lumber, Exploration, and Mining Parties. Great saving in weight and freight.
Agents—
W. H. SEYLER & CO.
Room 100, Board of Trade, TORONTO
Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

EGGS and BUTTER
IN BIG DEMAND.
SHIP TO
RUTHERFORD, MARSHALL & CO.
Commission Merchants,
Toronto.

G.F.& J.GALT PACKERS OF THE CELEBRATED **BLUE RIBBON TEAS**
42 SCOTT St. TORONTO.

LARD—Pure Canadian, tierces, 7½c.; tubs, 7¾c.; pails, 8c.

BARREL PORK — Canadian heavy mess, $15.50 to $16; Canadian short-cut, $16.50 to $17; clear shoulder mess, $14.50 to $15.

DRESSED HOGS—We quote: $5.75 to $6. for heavy, and $6 to $6.10 for light hogs.

FISH AND OYSTERS.

There is a fair demand generally. Split herring are scarce and in good demand. Frozen pike are in brisk demand. Fresh-caught pike and perch are now on the market. We quote as follows: Oysters, $1.25 per gal.; fresh trout, 6½ to 7c. per lb.; steak trout, 7c.; fresh steak cod, 6 to 6½c. per lb.; pickerel, 6c. per lb.; fresh pike, 5½c. per lb.; fresh perch, 5½c. per lb.; fresh herring, 3½c. per lb.; Labrador herring, $5.50 per bbl. and $3 per half-bbl.; split herring, $5 per bbl. and $2.75 to $3 per half-bbl.; sea herring, $1.30 to $1.35 per 100; boneless codfish, 3½ to 5c. per lb; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), $2.50 per keg; ciscoes, $1.25 to $1.35; Manitoba frozen whitefish, 6½ to 7c. per lb.; smelts, No. 2, 4c.; No. 1, 6c.; extras, 10c.; flounders, 5c. per lb.. haddies, 5½ to 6c. per lb.; fresh haddock, 5c. per lb.; pan frozen haddock, small, 4c.; large, 5c. per lb.; frozen pike, 4 to 5c. per lb.; frozen perch, 3 to 4c. per lb.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—A decline is noted in red winter and goose wheat. This week's quotation on cars outside are as follows: Wheat, red winter, 83c.; white winter, 81 to 83c.; goose, 78 to 80c. The roads have been so bad that very little grain has been offered on the street market. We quote the street market as follows: Wheat, red, 86 to 88c.; white, 77 to 83c.; goose, 85 to 86c.; peas, 58 to 59c.; barley, 36 to 37c.; oats, 34 to 35c. No. 1 hard wheat has declined 2c., and is now quoted at $1.08 Toronto and Montreal freights, or $1.05 Midland.

FLOUR—The market is quiet, with prices unchanged for all grades, except straight roller, which has declined 5 to 10c. We quote: Manitoba patents, $5.30 to $5.40; Manitoba strong bakers', $4.90 to $5; Ontario patents, $4.75 to $4.80; straight roller, $4.10 to $4.20, Toronto freights.

BREAKFAST FOODS — Business is rather quiet, with prices unchanged. We quote: Standard oatmeal and rolled oats, $3.90 in bags and $4.00 in bbls.; rolled wheat, $2.75 in 100-lb. bbls.; cornmeal, $2.50; split peas, $3.50; pot barley, $3.25.

MAKE BUSINESS that is always Reliable by selling

McLauchlan's Biscuits

Practical experience, a large and competent staff of employes and personal attention to all orders bring us unsolicited commendations from old and new customers.

J. McLauchlan & Sons Manufacturers Biscuits and Confectionery **Owen Sound**

HIDES, SKINS AND WOOL.

HIDES—The demand has fallen off considerably, another decline of ½c., the fourth of this amount in as many weeks, is noted. We quote: Cowhides, No. 1, 8c.; No. 2, 7c.; No. 3, 6c.

CALFSKINS—A decline of 2c, is noted for both No. 1 and No. 2. We quote as follows: No. 1 veal, 8 lbs. and up, 10c. per lb.; No. 2, 8c.; Dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—Trade is quiet. A decline of 10c. is noted. We now quote at $1.15 to $1.25.

WOOL—There is a quiet, steady trade, with pulled wools quoted at 20 to 20½c.

SEEDS.

There is a fair jobbing trade in many parts of the country. Since the decrease in prices many Canadian holders and growers show a tendency to hold their seeds for higher prices, which are not likely to be paid. We quote red clover at $2.75 to $3.25. There is such a range of values in alsike that it is quoted all the way from $2 to $4. Timothy is steady at $1 to $1.50 for machine threshed, and $1.50 to $2 for strictly choice to fancy bright unhulled flail-threshed seed.

SALT.

Trade is active, with prices steady and unchanged. We quote: Carload lots, $1.05 per bbl., and 65c. per sack; less than carload lots, $1.10 per bbl., and 70c. per sack. At the wells we quote: F.O.B., barrels, 75c.; sacks, 45c.

PETROLEUM.

There is little doing, though business is not as quiet as usual at this time of the year. We quote in 1 to 10-bbl. lots, imperial gallon, Toronto, as follows: Canadian, 14c.; Sarnia water white, 15c.; American water white, 17½c.; Pratt's astral, 17c. in bulk.

MARKET NOTES.

Evaporated apricots are firmer.

The ginger market is a little lower.

Roll butter has advanced ¼c. per lb.

A decline of 2c. per doz. is noted in eggs.

Pineapples are on the market at 20 to 30c. each.

Japan rice is quoted ½ to ¾c. per lb. higher.

Straight roller flour has declined 5 to 10c. per bbl.

Heavy dressed hogs are 15c. cheaper than last week.

Spanish onions in large cases are on the market at $4.50 to $4.75 per case.

It is expected that the Japan tea market will open about 10 per cent. higher than a year ago.

Hides have declined ½c. per lb., making a total decline of 2c. per lb. in the last month. Calfskins have declined 2c. per lb., and sheepskins 10c. each.

QUEBEC MARKETS.

MONTREAL, March 24, 1898.

GROCERIES.

THERE has been no radical change in the general grocery situation here during the week, business, on the whole, being of a moderate character in most of the leading staples. In sugar, buyers will only operate for actual wants, and prices are unchanged, the easiness outside having no influence. Barbadoes molasses shows an advancing tendency at primary markets, but from stock on spot jobbers ask the same prices, and no change seems probable in this respect. There has been some enquiry for canned tomatoes from Manitoba, and some round lots have changed hands, but the distributive demand here is confined to immediate necessities, as

WE ARE PAYING CASH FOR DRIED APPLES



W. B. BAYLEY & CO.
EXPORT BROKERS
46 FRONT ST. E. **Toronto**

Reasons Why Consumers Use



"KOLONA"

Pure Ceylon Tea.

1. It is the Best, Pure, Always Uniform, Refreshing and Economical.
2. Nothing equal to it in the Market.
3. Gives a fair living profit to the Dealer.

IN SEALED LEAD PACKAGES ONLY.

THE **EBY, BLAIN CO.,** LIMITED

Importers, Blenders and Packers. TORONTO

retailers don't want to lay in any supplies ahead, with prices as high as they are at present. Teas are quiet, and business is restricted, from the fact that buyers and sellers are a long way apart on the better grades of tea. Spices rule quite firm in tone, with a quiet, steady trade, and there has been considerable activity in rice, Japan rice being scarce. Dried fruits remain much as they were last week, also nuts and green fruit. The warm weather has depressed the fresh fish market, and in produce the most striking feature is the slump in the price of eggs, other lines ruling much the same.

SUGAR.

The refined sugar market on spot has not been influenced by the easiness of outside markets for raw material, and prices generally are unchanged. Business is dull, and both jobbers and retailers are buying in a conservative way. This disposition naturally restricts the movement. Locally, the Guild agreement holds good for Montreal and district, but in Ontario east of Toronto, up the Ottawa valley, and in certain portions of Quebec province, jobbers observe no fixed price on either granulated or yellow sugar. We quote granulated at 4⅜c., and domestic yellows at 3¼ to 4c. Dutch granulated is quoted at 3 15-16 to 4c., and domestic manufactured Dutch, 4 to 4 1-16c. The decline in the price of raw beet at London continues, prices sagging off steadily, cables this week noting a drop of ¾d. on near position, with market quiet, and quotations barely maintained. Present month was quoted at 9s. 0¾d. and next month 9s. 1½d. Cane was steady and unchanged, with offerings light, Java being quoted at 11s. 3d., and fair refining 9s. 9d.

SYRUPS.

This market continues quiet, with prices unchanged at 1½ to 2½c., as to quality.

MOLASSES.

The firm disposition at primary markets continues, cables this week from Barbadoes quoting 17c. landed gauge, which is equivalent to 24c. laid down in Montreal. This is an advance of 1 to 1½c. on what sellers at the Islands asked last week. Naturally, this intelligence has strengthened the firm disposition of holders on spot who, while they have not altered their quotations, are firm sellers of Barbadoes at 27c. in car lots, and 28c. in single puncheons. Porto Rico is quoted at 26 to 27c.

CANNED GOODS.

The feature of the canned goods market is the firm manner in which staple lines of vegetables are held, notably tomatoes, and the fact that buyers refuse positively to operate ahead, taking only what they actually want. Values on tomatoes are firmer for an inside figure, for we know where $1.10 was refused for a large block of stock. We quote: Tomatoes, $1.20 to $1.25; corn, 90c. to $1; peas, 90c. to $1.15; peaches, $1.75 to $1.90 for 2's; raspberries, $1.50 to $1.90; strawberries, $1.75 to $2, according to brand and quality; cherries, $2.30; apples, gallons, $2.60 to $2.75; 3-lb.do., $1.10 to $1.20; salmon, $1.20 to $1.25 as to brand; lobsters, $11; French sardines, $10.25 to $11 for extra brands, and $8 to $9 for ordinary; Canadian do., $4.25 to $4.50.

TEAS.

The market continues quiet with business narrow. The difficulty appears to be that buyer and seller cannot come together, the difference between their respective views of value ranging all the way from 1½ to 2c. per pound. The former would like to get good tea at about 16c. per pound, whereas the latter demand 18c., and the result is a dead lock. In lower grade Japans and blacks there is a moderate movement in progress, but these low grade teas are none too plentiful. We quote: Young Hysons, 18c.

CORKS CORKS

Hand and Machine Cut.

Our factory is now complete and we are prepared to execute orders for all grades of corks. Quality is guaranteed, and you will not be subjected to vexatious delays.

S. H. Ewing & Sons, Importers and Manufacturers, **Montreal**

for low grades, 24 to 28c. for mediums and 30 to 40c. for good to finest ; China Congous, 10 to 17c. for mediums and 25 to 50c. for better grades ; Japans, 13 to 17c. for mediums and 28c. for higher grades ; Indians and Ceylons, 17 to 20c. for mediums and 35 to 65c. for higher grades.

SPICES.

There has been a fair trade in spices for the season, while the firmness already noted is fully retained. Import business in black and white pepper, ginger, cloves and nutmegs is again noted this week. We quote : Black pepper, 12 to 15c.; white pepper, 20 to 25c.; pure Jamaica ginger, 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, 25 to 27c.; do. best, 30c.; allspice, 14c.; and nutmegs, 50 to 90c.

COFFEE.

Business in coffee was quiet and the market without new feature We quote as follows : Green Maracaibo rather easier at 10 to 14c.; Rio, 9 to 10c.; Santos, 10 to 11c; Java 20 to 30c., and Mocha, 20 to 28c.

RICE.

There has been a decided improvement in the rice market, which has exhibited considerable activity, while prices are firmly held. Cables state that stocks at distributing points in Europe are well exhausted, and arrivals of new are being awaited. Advices from the east are also firm, especially from Japan, and Japan rice is scarce on this market. We quote : Crystal Japan, $5 ; standard B, $3.75 to $4 ; Patna, $5 to $5.50; Carolina, $6.75 to $7.75 ; choice Burmah, $4 to $4.25, and Java kinds, $4.25 to $4.50.

DRIED FRUIT.

There has been little life in the currant market, and importers here have done little for spring importation by the direct steamer from Patras. Local demand is quiet. We quote : Fine Vostizzas, 6½c.; Patras, 6¼c.; choice Filiatra, 6c.; half-cases, do., 5⅞c.; half-bbls., 5⅜c.; fine Provincials, 5⅝c., in half-cases.

Valencia raisins are quiet, and jobbers here appear to have plenty of stock to get along with without bothering about fresh importations. To lay down any would cost more than jobbers are asking, but the fact does not influence spot prices. We quote : Off-stalk, 4¼ to 4½c.; fine do., 4¾ to 5c.; selected, 6 to 6¼c., and layers, 6 to 6¾c.

California raisins continue quiet and unchanged at 6 to 6½c. for 2-crown; 7 to 7½c. for 3-crown, and 8¼ to 8½c. for 4-crown.

Demand for prunes is quite brisk and values are firmly held. We quote : California, 5 to 10c.; Oregons, 7 to 9c.; French, 4½ to 5½c., Austrian, 6½ to 7c.

Dates are unchanged at 4½ to 5c.

Figs are steady under a moderate demand. We quote : Eleme, 10 to 16c.; case lots, 9c.; 12-oz. boxes, 7½c.; 14-oz. boxes, 9c., and bags, 4 to 5c.

NUTS.

Steady, under a quiet jobbing demand. We quote : Grenoble walnuts, 10½ to 11c.; Marbots, 9 to 9½c.; Tarragona almonds, 8½ to 10c.; shelled almonds, 20 to 22c., and shelled walnuts, 16 to 18c.; Sicily filberts, 7 to 8½c., and pecans, 9 to 10c.

GREEN FRUIT.

There has been a good demand for all kinds of green fruit, but supplies have been ample and prices are unchanged. Jamaica oranges are steady and the same can be said of California navels. Valencias moved quietly and lemons are unchanged. Pineapples are firm under light receipts, while other lines are much the same. We quote : Jamaica oranges, $4 to $5; California navels, $2.75 to $3.50; do., seedlings, $2 to $2.50; Valencia, $5.50 to $6; Florida, $4.25. Lemons, $2 to $2.75 ; pineapples, 15 to 40c. each, and cranberries, $9 to $10 per bbl. for Cape Cod, and $8.50 to $9 for Nova Scotia ; strawberries, 50c.; bananas, $1.75 to $2, and tomatoes, $4 to $4.50 per carrier.

APPLES.

There has been a good enquiry for apples, and prices have ruled firm at $4 to $5.50 for firsts, and $2 to $3 for seconds.

DRIED APPLES.

Continue unchanged, at 5 to 6½c., while there is a good demand for evaporated at 9 to 10c.

FISH.

The continued mild weather has had a depressing effect on the fresh fish trade, and prices for nearly all lines show a decline from a week ago. The demand has been limited, and only for small lots, to fill actual wants. Smelts and tommycods are out of the market. Haddock and cod have declined ½ to 1c. per lb., and are now selling at 2½ to 3½c. Manitoba dore are ½ to 1c. per lb. lower, at 5c., and pike ½c. at 3c. Whitefish and trout are unchanged, at 6½c. per lb. Fresh herrings have declined 10 to 25c. per 100, to $1 to $1.20 per 100 in casks and barrels. Fresh salmon rules steady at 12c. per lb.

The movement of pickled fish has been slow. No. 1 herrings and trout have declined 25c. per barrel, and No. 1 ordinary green cod 50c. per barrel. B.C. salmon are firmly held, owing to the small supply obtainable. We quote : Green cod, No. 1 ordinary, $3 to $3.50 ; No. 2, $2 ; herrings, No. 1 N.S., $4 to $4.25 per bbl., and $2.25 per half-bbl.; Cape Breton, $4.50 to $4.75 per bbl.; B.C. salmon, $12 per bbl.; No. 1 trout, $4 per keg.

In smoked fish, supplies of haddies and bloaters are larger, and prices somewhat easier, haddies selling at 6c. per lb., and Yarmouth bloaters at $1.20 to $1.25 per box. Boneless codfish continues scarce, and prices are firmer at 5 to 5½c. per lb. The stock of dressed cod is about cleaned out of the market. Dried cod are selling at 3¼ to 3½c. per lb.

SALT.

Business quiet. We quote : Coarse Liverpool, in 165-lb. bags, 38 to 45c., and Trepani, $1.10 per bag of 215 lbs.

COUNTRY PRODUCE.

EGGS—The easy feeling in eggs noted last week has continued, and prices are 2c.

Bad Seed

has killed thousands of birds, and helps to kill many a short-sighted grocer's trade. Moral: Handle only the best. The demand for Cottams Seed is so great it will pay you well to handle it. Protected by six Canadian patents, covering the most valuable discoveries for birds, it is three times the value of any other brand.

ALL WHOLESALERS.

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.

$2.50 per case; 80c. gallon.

THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

California Navels
California Seedlings
Messina Lemons

Seedlings are now arriving in Good Condition and are taking the place of Valencias. Our Lemons and Navel Oranges were never better.

AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

We attend personally to all consignments of Fruit and Produce.

McWILLIAM & EVERIST

Wholesale Commission Merchants,

25 and 27 Church St., TORONTO, Can.

Telephone 645.

Butter and Eggs

We have had numerous inquiries from our out-of-town customers, to know whether we can sell Butter and Eggs. We have excellent facilities for doing so. There is a good demand here for both Eggs and Butter, at good prices. Customers entrusting us with the sale of their goods can be assured of fair prices, prompt returns and the advantage of a well equipped cold storage plant.

F. W. FEARMAN

HAMILTON

JUST ARRIVED FROM GERMANY

KNORR'S

Evaporated Soup Tablets, Vegetables
Sliced and Granulated Potatoes
Beef Bouillion, etc.

Undoubtedly the finest goods on the market. Write for prices.

BALFOUR & CO. - Hamilton

FANCY

INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACÉ
POLISHED
IMPERIAL SEETA
IMPERIAL GLACÉ

MOUNT ROYAL MILLS

D. W. ROSS CO. Agents

RICES

COWAN'S

Hygienic Cocoa
Royal Navy Chocolate
AND
Famous Blend Coffee
are the favcrities with all grocers.

THE COWAN CO., LIMITED TORONTO

FIRST QUALITY

Oak Dash Churns

WHITE SPRUCE

Butter Tubs

PARCHMENT

Butter Paper

Also complete lines of Woodenware, Brooms, Brushes, Paper, Paper Bags, Twines, etc.

WALTER WOODS & CO.

HAMILTON.

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. ETC., ETC.

Wholesale trade only.

HAMS
BACON
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Choicest Quality

The Wm. Ryan Co. Limited

TORONTO

S. K. MOYER,

COMMISSION MERCHANT

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,

TORONTO, ONT.

HAM AND EGGS

FOR EASTER TRADE

Your stock will not be complete without a supply of our

Maple Leaf Brand Smoked Meats

We are preparing some specially nice goods for Easter. Write us.

D. GUNN, BROTHERS & CO.

Pork Packers

TORONTO, ONT.

Extra Fancy California, Florida, Mexican, Jamaica and Valencia Oranges, all sizes, good color; Fancy Messina Lemons, Almeria Grapes, Bananas.

HUGH WALKER & SON

Wholesale Fruit and Commission Merchants

GUELPH, ONT.

New Nuts, etc., S. S. Almonds, Walnuts, Filberts, Finest New Dates and Figs, Cranberries, Booth's Oysters in pails, 3's and 5's, Finnan Haddies.

We Guarantee the Quality.

Vimbos
FLUID BEEF.

BEST ---
FOR STRENGTH AND FLAVOR.

THE VIMBOS FLUID BEEF CO., Limited
of Edinburgh and London.

53 St. Francois Xavier Street MONTREAL

lower than they were a week ago, at 11 to 12c. per dozen. The market, in fact, is being flooded with stock.

BEANS—The demand for beans continues slow, and the market was dull, but prices rule steady at 75 to 80c. for primes and at 85 to 90c. for choice hand-picked per bushel.

HONEY—The movement of honey is only in a jobbing way and business is dull. We quote: White clover, 12½c.; dark clover comb, 10 to 10½c., and dark, 7 to 8c.

MAPLE PRODUCTS — Receipts of both syrup and sugar have been quite free during the week, and prices rule easy as a result. We quote: Syrup, in gallon tins, 50 to 60c. for new, and 40 to 45c. for old; and in bulk, 5 to 5½c. per lb.; sugar, 7 to 8c. for new and 4c. for old, per lb.

POTATOES—There is a fair trade doing in potatoes, and prices are steady at 60c. per bag, in car lots, and 70 to 75c. in a small way.

ONIONS—Are lower offering at $1.25 to $2.25 per bbl. with demand fair.

DRESSED HOGS—Receipts of these have been quite large and prices are low as a result, $6.15 to $6.25 for light bacon hogs.

PROVISIONS.

The provision market continues much the same the only alteration being a rather easier feeling in hams and bacon. We quote as follows: Canadian pork, $16 to $16.50 per barrel; pure Canadian lard, in pails, at 8¼ to 8½c., and compound refined at 5½ to 5¾c. per lb.; hams, 11½ to 12c.; bacon, 12c. per lb.

FLOUR, FEED AND MEAL.

The flour market exhibits nothing new this week, business ruling quiet and prices generally unchanged. We quote as follows: Winter wheat, patents $4.75 to $5; straight rollers, $4.50 to $4.60; bags, $2.25 to $2.30; Manitoba strong bakers', $4.90; Manitoba spring patents, $5.30.

Oatmeal was steady and unchanged at $4 per bbl., and $1.95 per bag for rolled oats.

GRAIN AND FEED.

There has been a weaker feeling in both wheat and the coarser grains during the past week, and prices all round, with the single exception of buckwheat, are lower than they were a week ago. This easiness is due to lower prices offered for forward delivery. We quote: No. 2 white oats, 33c., ex-store; 34 to 34½c. afloat, May delivery; peas, 65 to 66c. afloat, May; buckwheat, 43½ to 44c. ex store. Ontario red wheat, 84 to 85c., and white, 82 to 83c. along the line.

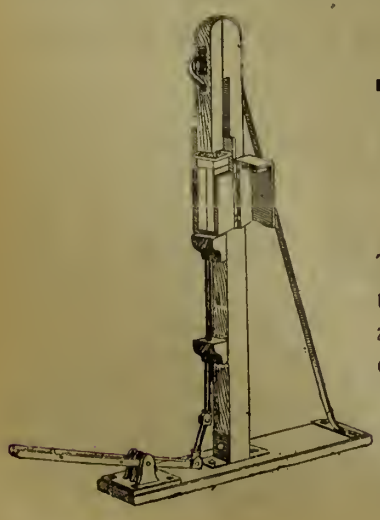
There was no change in feed, except that the demand was limited and trade quiet. We quote: Ontario winter wheat bran, $15; shorts, $17 per ton in bulk; Manitoba bran, $15, and shorts, $17 per ton, including bags.

Under decreased receipts and an active demand values on hay have advanced about $1 per ton on No. 1 and 50c. on No. 2, and we quote No. 1, $11 to $11.50 and No. 2, $8.50 to $9 in car lots.

CHEESE AND BUTTER.

There has been little doing in cheese on spot, the exporters awaiting the news of a large auction sale of 15,000 boxes Canadian cheese at Liverpool on Tuesday last. This sale went off much better than expected, 38s. to 40s. being realized for finest quality, net cash, Liverpool terms. This is about equivalent to 7 3-16 to 7⅝c. in Montreal, so that buyers who have been looking for 7c. cheese may be disappointed.

The butter market is active, and with light receipts, values are firm as the local demand is more than sufficient to absorb all the current offerings. Finest creamery is firmly held at 21c, and is scarce, while under grades range down to 19c. There is little or no dairy stock offering this week and prices are not quotable.



THE "ARMEDA"
Tea-Packing Machine

Patented in Canada, Oct. 16, 1897.

The simplicity of this machine does not require any description. A glance at the cut shows all the parts so simple that any person can understand it. The action is quick, **a smart boy can pack from 10 to 12 packages a minute,** and does not require to change every half hour, as is the case with other machines.

Write A. H. CANNING & CO., 57 Front St. East, Toronto, Canada
FOR DESCRIPTIVE CIRCULAR AND PRICES.

Worthy of Note

A very desirable adjunct to a good dinner.



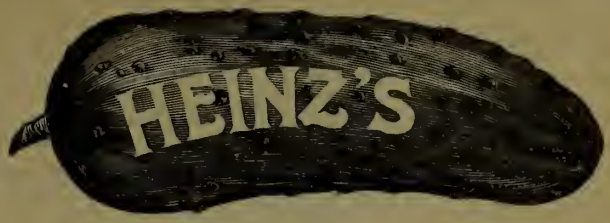
Millar's Paragon Cheese

Your customers will thank you for offering them **PARAGON.** It pleases the most fastidious.

T. D. MILLAR CHEESE CO.

INGERSOLL, ONT.

Agents... FRANK MAGOR & CO. - Montreal.
A. E. RICHARDS & CO. - Hamilton.
JOSEPH CARMAN - - Winnipeg.



Pickles.

A sandwich of bread, butter and Heinz's India Relish makes a dainty "bite."

Others of our Popular Specialties are:

Tomato Chutney **Evaporated Horse Radish**
Tomato Ketchup **Tomato Soup**
Baked Beans with Tomato Sauce

For sale by
H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.

MEDALS--
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The GENUINE always bear this Keystone trade-mark.

H. J. HEINZ Co. TRADE KEYSTONE PICKLING & PRESERVING WORKS MARK PITTSBURG U.S.A.

MONTREAL NOTES.

Increased receipts of onions have led to a decline of 25c. per bbl., compared with ruling prices a week ago.

Receipts of maple sugar and syrup are steadily increasing, and prices have an easier tendency.

There is a regular flood of fresh eggs coming in, and prices have slumped 2c. per dozen, with a declining tendency.

Cables from the Islands on Barbadoes molasses quote 17c. landed gauge, which is an advance of 1c. per gallon on last week.

There have been large sales of round lots of canned tomatoes to Manitoba buyers, who have paid an advance on previous quotations.

The committee of the Montreal Retail Grocers' Association are going to have a sugar party April 10, at St. Vincent de Paul.

J. B. E. Poirier has gone in with Mr. Hossack as agent for the computing scale company for Montreal district. Mr. Poirier was connected with the grocery firm of Ethier & Poirier, for a number of years.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., March 22, 1898.

THERE is a fair active business doing. In some lines the market is hardly as firm as it has been. This seems true of flour, molasses, and even sugar, which barely holds its price. On the other hand, fish, pork, beef products, butter and spice tend firmer. This is the time for maple sugar and syrup. While quite a large quantity of the pure is manufactured in this province, buyers need to be careful. It is said the large quantities of snow in the woods will lessen the output. In lumber, which is of such importance to us, the outlook is not bright. It is very different from last spring. There is a little more American business doing, but the English market is dull. The weather is mild, and through the country the "going" is bad. This will affect business, as good roads are necessary to the moving of goods.

OILS— There is little new. Canadian burning oil, as was expected, has followed the advance of American. It never allows the American to get far ahead. At this season sales are light. Dealers report large sales of lubricating oils for spring delivery. We quote: Best American burning oil, 20 to 21c. Canadian water white, 18 to 19c.; Canadian prime, 16 to 17c.; cod oil, 26 to 28c.

SALT—This is a quiet line. In Liverpool, coarse, which is the principal salt handled at this point, dealers are largely supplied. In Canadian salt an improved sale is reported. This is the salt chiefly used in the manufacture of cheese and butter and for table use, though English factory-filled has still some demand for dairy use; and there is a limited sale for English bottled salt for the table. There is also a little American for the same purpose still imported. We quote. Coarse, 40 to 45c.; Liverpool factory-filled, 85 to 95c.; Canadian fine, $1 to $1.10 per bag; 5-lb. bags in bbls., $3 to $3.25; 10-lb. bags, in bbls., $2.85 to $3; butter and cheese salt, bulk, $2.50 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartoons, $2 per case of 2 doz.; bottled salt, $1.25 to $1.30.

CANNED GOODS—American corned beef has been advanced by the packers, and the outlook favors still higher figures. The local market moves slowly, demand being, as yet, light. Vegetables are tending higher. Stocks will be short. While apples tend higher the sale is light. Pineapples have a fair sale with prices firm. Salmon, being quite a large stock and of different qualities, is rather easier, though prices are not expected to be lower. Oysters have better sale and are firmly held. Lobsters are scarce and high. We quote as follows: Corn, 90c. to $1; peas, $1 to $1.10; tomatoes, $1.30 to $1.40; gallon apples, $2.65 to $2.75; corned beef, Canadian, $2.40 to $2.50; American, 2-lb. tins, $2.50 to $2.75; 1-lb. tins, $1.45 to $1.50; oysters, 2's, $2 to $2.25; 1's, $1.40 to $1.50; peaches, 3's, Canadian, $2.50 to $2.75; 2's, $1.70 to $1.85; American, 3's, $2 to $2.25; pineapple, $2.25 to $2.50; fruits in glass, $4 to $4.25; salmon, $1.00 to $1.20;

ditto, flats, $1.25 to $1.30; lobsters, $2.50 to $2.60; haddies, $1.00 to $1.10; clams, $4.50 for 4 doz.; chowder, $2.50 to $2.75 for 2 doz,; scallops, $5.50 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.

GREEN FRUIT—Oranges still have the chief sale. Valencias are still the favorites. They are quite a little higher, though local prices advance slowly. Californias, if there is any change, are rather lower. Messina bloods are freely received, and are good quality. Quite a few so-called Floridas are being handled. Lemons are still low, and there is a good movement. Bananas are beginning to sell, but importations are as yet light. Apples have a fair sale, but best stock is high. A few United States Ben Davis are being brought here. It is said there is at least one lot of about 2,000 barrels still held in Nova Scotia for the English market. We quote: Lemons, $3 to $4; Valencia oranges, $5.50 to $6; California, $3 to $3.50; navels, $3.50 to $4; Jaffa oranges, $4; Bloods, $3, half-boxes; Floridas, $3.75; apples, $2.50 to $5; bananas, $1.50 to $2.25; Cape Cod cranberries, $12 to $12.50 per bbl.

DRIED FRUITS—California prunes seem to be about the best seller in this line, and this is not a particularly large business. Evaporated apricots and peaches have fair demand. Prunes tend higher, particularly the small sizes. Dried and evaporated apples have fair sale. Currants are very dull; prices firm. There is also but little sale for raisins. What there is is California loose muscatels. Seeded have a fair demand. Dates, Sultana raisins, and figs all quiet. Onions are light stock and price is moving up. In cocoanuts, owing to recent aarrivals, prices are rather easier. We quote as follows: Valencias, 5 to 5½c.; California L. M., 3-crown, 6½ to 6¾c.; London layers, $1.40 to $1.50; Imp. cabinets, $1.75 to $1.80; black baskets, $2.25 to $2.30; Dehesa layers, $2.50 to $2.75; currants, cases, 6¼ to 6½c.; bbls., 5¾ to 6c.; cartoons, sleaned, 8 to 9c.; bulk, cleaned, 7½ to 8c.; prunes, boxes, 6 to 10c.; dates, 4 to 5c.; dried apples, 6½ to 7c.; evaporated apples, 10 to 11c.; onions, $2.70 to $2.75 per bbl.; cocoanuts, $3.50 to $4 per 100 lbs.; figs, 8 to 10c.; Sultana raisins, 9 to 10c.; Malaga loose muscatels, 3-crown, 6½ to 6¾c.; 4-crown L. M. Californias, 7½ to 7¾c.; seeded muscatels, 1-lb. cartoons, 11 to 12c.; new Valencias, layers, 6¼ to 6½c.; citron peel, 18c.; lemon peel, 12c.; orange peel, 13c.

SUGAR—While present prices are maintained there seems to be a rather easier feeling on the part of the trade. The budget is looked for with interest. A larger quantity of second-grade granulated, made by the refineries to compete with the foreign, is being sold here. Its influence on the sale of yellows is being felt. We quote: Standard granulated, 4⅜ to 4½c.; second grade, 4⅛ to 4¼c.; yellows, 3½ to 3¾c.; Paris lump, 5¾ to 6c.; powdered, 5½ to 5¾c.

MOLASSES—The market tends easier. The new Barbadoes to hand for first arrivals is good, but rather more was received than was expected. Each steamer, arriving monthly, will bring large consignments. A cargo of Porto Rico was received this week. It found fair demand. The market is not a strong one; each season seems to tend to lower prices in this commodity. The receiving of consigned cargoes is killing the import business, and tends to the carrying of lighter stocks. We quote as follows: Barbadoes, 23 to 25c.; Porto Rico, 26 to 27c.; New Orleans, bbls., 28 to 32c.; Antigua, 22 to 23c.; St. Croix, 20 to 22c.; Demerara, 35 to 36c.

DAIRY PRODUCE—Butter is much firmer. Quite a little stock has been shipped west, and stock of all kinds is light. It is a new thing not to have western butter offering freely at this season. This will aid the sale of creamery. Our creameries turn out but very little winter butter. Cheese is dull for the season. There are still a good many through the province. In eggs, the price has gone off very early this year, and many look for rather better prices. As yet there is no large demand. We quote: Dairy butter, 16 to 18c.; creamery, 18 to 20c.; prints, 20 to 22c.; cheese, 9¼ to 9½c.; eggs, 12 to 13c.

FISH—The market for dry fish is firm, and prices are likely to be higher, particularly for dry cod. The Lenten demand this year has not been large. Pickled herring are rather higher, but the sale is slow. Smoked herring, which have been dull so long, are looking up, perhaps more because of light arrivals than because of any particular demand here. Brokers are getting rather better prices west. While finnan haddies sell all the year round, the best season is about over. Lobsters are scarce here. The market west is so high that they are all shipped there, except such as are canned. Gaspereaux are now on the market, but as yet prices are high. There are still quite a few alewives held. Prices ruled low during the past winter. Fresh halibut are being received; price about as usual at this season. We quote: Large cod, $3.45 to $3.60; medium, $3.15 to $3.35; pollock, $1.90 to $2; Grand Manan pickled herring, $1.85 to $1.95 per half-bbl.; smoked herring, 7 to 8c.; Canso, pickled, $5 per barrel; boneless fish, 3½ to 4½c.; cod, 6 to 7c.; finnan haddies, 4 to 4½c.; fresh gaspereaux, $3 per 100; fresh halibut, 10 to 11c. per lb.

PROVISIONS—The market is a firm one and the feeling is toward higher prices. In pork and beef, stocks are light and goods are not freely offered. Smoked meats, for which there is an improved demand, are firm at full figures. Stocks are light. In lard the market is quite well supplied at the lower figures, so that local market prices are rather lower than outside prices warrant. We quote: Clear pork, $15.50 to $16; old light do, $14; mess, $15 to $15.25; prime mess, $12 to $12.50; plate beef, $14 to $14.50; extra plate, $14.25 to $15; hams, 11 to 12c.; rolls, 9½ to 10c.; pure lard, 8 to 9c.; compound, 6½ to 7½c.

FLOUR, FEED AND MEAL—In Ontario flour the feeling is rather easier this week. As yet, Manitobas keep firm. There is now a great difference between the price of these flours, it being nearly one dollar. Manitobas are sold here at close to present mill price. Oatmeal and cornmeal hold their price. Oats are still high, but hay almost fails to find any buyers, even at the present low figures. Beans show no change, but firm, with mediums hard to get. Barley, split peas, and blue peas are all firmly held at the higher prices. Feeds are hard to get, and prices are high. Seeds are having considerable attention, and prices are well maintained. We quote as follows: Manitoba $5.80 to $6; best Ontario, $5 to $5.10; medium, $4.75 to $4.90; oatmeal, $4.15 to $4.25; cornmeal, $2.10; middlings, bulk, car lots, $19 to $20; bran, do, $17.50 to $18; hand-picked beans, $1 to $1.10; prime, 95c. to $1.00; barley, $3.35 to $3.50; round peas, $1.25; split peas, $3.60 to $3.75; yellow eye beans, $1.75; oats, 39 to 40c.; hay, $9 to $10; timothy seed, American, $1.70 to $1.90; do., Canadian, $2 to $2.25; mammoth clover, 7 to 7½c.; red clover, 6 to 7c; alsike, 7¾ to 8¼c.

ST. JOHN NOTES.

A number of St. John manufacturers are represented in the far west. During the past week C. Landau, traveling for the Imperial Cigarette and Tobacco Co., was in Victoria, B.C.

Smith & Tilton do a large direct tea business here, representing some of the best Ceylon and China houses. This week Mr. Fairhurst, of Fairhurst & Co., Foochow, was in the city, and with Mr. Smith called on the city trade.

The question of what to do in regard to United States money is one of importance in all border towns. The Woodstock board of trade, at its last meeting, passed a motion asking the banks there to take United States currency at par.

The steamer Keemun, from Glasgow, brought this week 25 Ayrshire cattle for W. W. Ogilvie, of Montreal. It is said they form one of the most valuable lots ever shipped from Glasgow. Besides the cattle there were four fine Scotch collies for Mr. Ogilvie.

The schooner Juanita arrived this week with the first cargo of Porto Rico molasses this season. She is from Fajrdo. She had 294 casks and barrels; also 3,000 cocoanuts. She is consigned to the Bank of British North America. L. G. Crosley, the agent for the shipper, is here looking after the sale of the cargo. He is expecting a second cargo shortly.

Fresh lobsters, which brought such good prices in the Boston market last season, are even higher this year, being quite scarce. In January and February there were shipped from Yarmouth to Boston 5,078 packages, in value amounting to $60,868. The same two months last year show shipment of 4,774 packages valued at $51,108. The shipments from Digby are light this year, but show big returns.

The retail grocery firm of J. S. Armstrong & Bro. will hereafter be known as J. S. Armstrong & Machum, John Machum having been admitted a partner. Mr. Machum, who is well known to all the many customers of the house, through his connection with it for the last few years, has the best wishes of all, together with their congratulations, which are also extended to Mr. Armstrong.

It would look as if the next generation would not find a tree left, or even a bush. First, the lumbermen take what they want, then those who deal in piling and cordwood, and after them the pulp miller, and now a shipper at Hartland has four carloads of small cedar, fir and spruce saplings ready to ship to Boston to be used for manufacturing rustic seats, summer houses, fences, etc.

CADBURY'S CHOCOLATES

ARE SIMPLY DELICIOUS AND ARE PACKED SPECIALLY FOR CANADIAN MARKET.

CADBURY's COCOA



The LANCET says:— "CADBURY's represents the standard of highest Purity." ABSOLUTELY PURE, THEREFORE BEST.

The ANALYST says:— "CADBURY's is the typical Cocoa of English Manufacture." IT IS "A PERFECT FOOD," THEREFORE BEST.

The MEDICAL MAGAZINE says:— "For Strength, for Purity, and for Nourishment, there is nothing superior to be found."

☞ It is not dark in liquor like those prepared with Alkali.

CADBURY'S COCOA

(Absolutely Pure)

AND MEXICAN CHOCOLATE HAVE AN ENORMOUS SALE ALL OVER THE WORLD.

Agents: MESSRS. FRANK MAGOR & CO., 16 St. John St. MONTREAL

THE DOMINION BANK

Capital (paid-up).....$1,500,000
Reserve Fund..... 1,500,000

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E. B. Osler, M.P., Vice-President.

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Brampton	Guelph	Napanee	Oshawa
Seaforth	Uxbridge	Whitby	Winnipeg

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Toronto—Dundas street, corner Queen.
" Market, corner King and Jarvis street.
" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions, 1897. Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

RECOLLECT that we can supply you with . . .

FRESH

Maple Syrup

in quantities to suit your trade.

T. A. LYTLE & CO.

Vinegar Manufacturers TORONTO

Currants

Special values in Patras and Vostizza Fruit.

CASES AND HALF CASES.

Warren Bros. & Co.

TORONTO.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1-lb., 2⅜-lb. and 3-lb. bars, 60 lbs. to the box; and in 10 and 12-oz. cakes, 100 cakes in the box. All wrapped with a paraffin waxed wrapper.

Quotations for "Ivory Bar" and other brands of soap furnished on application. See our list of attractions in Premium Circulars offered in exchange for Ivory Bar Soap Wrappers.

Extra Choice

Hams Bacon
Pure Lard
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PARK, BLACKWELL & CO. Limited

Pork and Beef Packers,

TORONTO

PRUNES

CALIFORNIA SANTA CRUZ

All Sizes.

Another car just to hand.

PERKINS, INCE & Co.

TORONTO.

Quality Equality

"Excelsior"

EASILY THE BEST.

Uniform Reliable
Exquisite Delicious

Supersedes all ordinary

Coffees

Todhunter, Mitchell & Co.

Coffee Specialists.

Roasting by Patented Process.

MANITOBA MARKETS.

WINNIPEG, March 21, 1898.

NEWS is scarce this week. Business is good, prices steady, and everything going along just about as usual. The happy smile with which wholesale men tell you "there is nothing new," is trying to the nerves of the correspondent.

Sutherland & Campbell are extending their business in the goods bearing the "Royal Shield" brand. Under this brand they send out coffee, tea, baking powder, spices, pickles, and now they are having salmon canned for them under this particular brand. A very handsome sign, the heroic figure of a knight bearing the "Royal Shield," has been put up on their warehouse. This firm are meeting with great success with their electric cleaning machine for currants. This is the only machine of the kind west of Toronto. Currants put through this machine are also sold under the "Royal Shield" brand.

J. D. Roberts, representing the Blue Ribbon Manufacturing Co., has been in British Columbia for two months, and judging from the orders coming to the factory here he is hustling business and no mistake. It is reported that he declares he will have "Blue Ribbon" tea in every grocery store in Vancouver and Victoria before he leaves the Coast.

BUTTER—There is nothing moving here just now, nor will there be for a couple of weeks. So far as Winnipeg is concerned nothing can go out, and British Columbia, our only available market, is being supplied from Ontario, California and Australia.

EGGS—This market has weakened rapidly. The week opened with prices at 17c., now dealers are paying 14c., and it is generally conceded that values will go down to 12c. before this week is out. The season is fully three weeks in advance of last year. On this date last year dealers were paying 20c., and found eggs scarce at that price. This spring, offerings are large.

CURED MEATS—This market has remained without change of any kind for the week.

DRIED FRUITS—The predicted prune famine has set in, and it is thought, by the end of the month, all stocks will be exhausted; 90's to 100's are bringing 5¾c; 100's to 120's 5½c., or an advance of 15 per cent. Dried apples are now moving quite freely, notwithstanding the high price which is maintained. Quotations are, 6¾ to 7½c. per lb. Apricots, plums, peaches and pears remain unchanged.

GREEN FRUITS—This market has no new lines as yet, but by the end of this week wholesale houses will be in receipt of small consignments of strawberries. The apple market is getting into a little better shape, though stocks are still heavy. Canadian goods are keeping badly, and have all to be repacked. American apples are opening up remarkably well. Price: Canadian, $4.50; American, $4.25. Oranges are plentiful. Navels are arriving in smaller quantities and will shortly be out of season. Price: $3.75 to $4; lemons, $3.75 to $4.25, according to size and grade. Bananas are growing more plentiful and price has dropped slightly being now $2.50 to $2.75.

CANNED GOODS—Tomatoes have made another sharp advance and are now held at from $3.20 to $3.25 per case; corn, $2.10 to $2.20 per case; peas, $2.20 to $2.25; beans, $1.75 to $2; pumpkin, $2. Canned fruits are moving with considerable freedom, but no change in price has occurred as yet.

RICE—This product continues quite a problem in this market. What little Japan is in stock is bringing 5¾c., but supply is about exhausted. China rice is not in the market. India rice, 4¼ to 4¾c.

CEREALS—American rolled oats have advanced this week, and are now bringing $2 the sack.

TOBACCO—In sympathy with the eastern advance, Canadian leaf is now selling at 25c. instead of 17c. All other tobaccos have been stationary in price for months.

COFFEE—Rios still continue at 10½c., with no indication of a rise in the market.

DRIED APPLES.

Editor CANADIAN GROCER,—I hear the market for dried apples is a very poor one, both in the United States and in Europe. In past years our retail merchants and our wholesale ones have lost heavily in this product owing to the big prices that are paid for them. Why are they repeating this now? Fancy, first-class dried goods are not worth, at the outside, 3¾c. or so, but some are making them appear much more valuable than this. I hope that this warning will have the effect of reducing the views of our country customers and saving them loss in this direction.

Yours truly,

TRAVELER.

P.S.—Have heard there are still a great many old apples in the market. If this is the case. merchants should beware of them. They are worth nothing. Buyers who pick them up for export would not give 1½c. for them.

Hamilton, March 22, 1898.

$25,000 BID FOR A WAREHOUSE.

The Salada Tea Co., which is temporarily occupying the old McLean warehouse at 32 Yonge street, Toronto, has submitted an offer of $25,000 cash for the building. The premises have been unoccupied for about five years, although situated in one of the best business parts of Toronto.

A 25c. PACKAGE COFFEE.

JAMES TURNER & Co., are experiencing a demand for a first-class coffee for the money in pound packages, to retail at 25c. With their present facilities they are undoubtedly well able to meet this trade, and have now ready for shipment their new 25c. pound package of coffee. At the present time of 25c. goods, the coffee market appears to be flooded with inferior articles and James Turner & Co. are doing the right thing in putting this coffee up, guaranteed pure and of full net weight, over their signature.

The package is of unique design and admirably suited for window, shelf, or counter decoration. Having been materially assisted in introducing their other high-grade coffees by liberal use of the advertising columns of THE CANADIAN GROCER, they are starting out in this manner to introduce "Our Own" brand.

DISHONEST APPLE PACKERS.

Mr. J. Macphie has been drawing attention in Scotland to a matter to which importers of Canadian fruit will do well to pay heed. It is the imposition practised in "topping" apple barrels with good fruit whilst the layers below are of much inferior quality. Immense quantities of American apples are sold by grocers in that country, and a large proportion of these are now from Canada instead of from the United States; but it does not appear that the difference between Canadian and States produce is so much in favor of the Canadian as believers in Canada would like to see. A newspaper reporter who called on a leading Glasgow retailer, found him almost indignant on the subject. "Why," said he, "the thing is getting scandalous. If I go to the Bazaar and buy at one of the auctions there, say 20 barrels of Canadians at 25s. per barrel, the chances are ten to one that on each of these I lose 8s." That, as the trader rightly remarked, is a serious matter for the retailer, whether his dealings be small or large. But there seems to be no redress. The auctioneer believes that the fruit is properly sampled by what are found on the top when the barrel is opened, and he effects the sale in a bona fide way. "The fact is," pursued the retailer in Glasgow, "the Canadian is getting tainted with the impostures and tricks of the Yankee, and is yearly degenerating in his business dealings." It is a pity that the unscrupulousness here pointed out should earn the Canadian apple a bad name. Exporters in Canada should remember that there are nowadays many competitors on the alert.

The Edwardsburg Starch Co. is to build a chimney that will require 300,000 bricks.

PRACTICAL.

We are PRACTICAL and CONSISTENT
in all our business, as we are in our advertising.

A few of our to-day's prices :

The Simcoe Canning Co's Lynn Valley Brand Canned Fruits, in Heavy Syrup

Lombard Plums, 2 lbs. - -	$1.00 per doz.
Finest White Peaches, 2 lbs. -	1.25 per doz.
Finest White Peaches, 3 lbs. -	2.10 per doz.

Clover Leaf Brand Choicest California Canned Fruits.

2 1-2 Lbs. CANS.

Apricots - - -	$2.60
White Cherries - -	3.75
Red Cherries - -	2.90
Bartlett Pears - -	2.75
Lemon Cling Peaches -	2.90
White Heath Peaches -	2.90
Green Gage Plums - -	2.50
Egg Plums - - -	2.40

Clover Leaf, In lots of 10 cases or over, 2 1-2 per cent. Trade discount.

Shelled Walnuts, E.M.D's Extra, 55 lb. cases.	15c.
Fine Hallowee Dates - -	4c.

Hudon, Hebert & Cie.

Montreal.

MR. TILLSON'S MODEL FARM.

ONE of the institutions in which every citizen of Tilsonburg takes a pardonable pride, and which is a favorite resort for visitors from all parts of the country, is Mr. E. D. Tillson's Annandale model farm. Here one finds every department of farming carried on on the most scientific principles, and soil which is by no means naturally fertile is transformed into a veritable garden. The beautiful residence, the massive barn, the lofty water tower and the new piggery at once attract the eyes, and the well laid out fields and the beautiful avenues of maples are things of beauty and a perpetual joy. Perhaps one of the most interesting features is the dairy, with its splendid herd of well selected cows in a stable which is well fitted up with everything that can conduce to animal comfort. The methods of cooling and bottling the milk, which is sold in the town; the separating of the cream and the conducting of the fresh skim milk to the piggeries and the calf pens; the operations of churning and packing of butter are all worthy of study. The butter has gained a high reputation, and many of the most prominent institutions of the country receive their supply from this dairy. Visitors to the farm unanimously pronounce the herd of 55 sleek and handsome cows as one of the finest in the province. It represents years of careful breeding and selection. A large number of the cows are of the Holstein variety, with a good mixture of Shorthorn blood. Both Mr. Tillson and his manager, Mr. John D. Macleay, believe that every animal should pay its way, and a careful record is kept, with the result that all that do not reach a prescribed standard are ruthlessly weeded out.

The following is a record of the herd of 55 cows for the past season, which should be of interest to dairymen and will furnish a means of comparison between different herds. The average time milked by the herd was 11 months and 22 days. The aggregate weight of milk given by the herd was 563,307 lbs., representing 22,980 lbs. of butter. The best cow has beaten her record of last year, and given in 10 months and 20 days 17,731 lbs. of milk of the standard of 3 7-10 butter fat, making 765 lbs. of butter for the season. Dividing 50 cows into five groups they are classed as follows: Group 1 averaged 13,722 lbs. milk, 3½ fat, making 560 lbs. butter; group 2 averaged 11,887 lbs. milk, making 482 lbs. butter; group 3 averaged 10,809 lbs. milk, making 441 lbs. butter; group 4 averaged 9,453 lbs. milk, making 386 lbs. butter; group 5 averaged 7,587 lbs. milk, making 310 lbs. butter. The 500 cows thus gave 534,580 lbs. of milk, and 21,790 lbs. butter. The average for the 50 was 10,691 lbs. of milk and 436 lbs. of butter each. The 5 poorest cows averaged 5,743 lbs. of milk and 234 lbs. of butter, and the average for the entire herd of 55 was 10,242 lbs. of milk and 418 lbs. of butter. This is a record in which Mr. Tillson takes a just pride, and with all the great milling and other industries that he and his sons are carrying on, he takes a special pride in his farm, and is in his element when superintending its operations.

AMONG TORONTO RETAILERS.

A Unique Device.

Dallimore Bros., Queen street east, have a method of keeping their sugar ready for sale which struck me at once as original and noteworthy. Beneath the counter, a high one, and immediately behind the scales, they have had placed a strong hardwood pole. From this, at about three inches from the floor, runs a horizontal steel rod of such length and strength as to be able to support a full barrel of sugar. Near the top of the pole is a steel clasp, which is made to fit over and into the top of the side of the barrel. Between the steel rod at the bottom and the clasp at the top the barrel is held quite firmly. The pole is built so that it can be turned easily, swinging the barrel under the counter while not in use and out into the aisle while in use. As I watched this simple device in operation I realized how it was that in some stores a salesman can attend to four or five customers while in another he would not have got through with three. Dallimore Bros. have everything arranged so that by but a few steps almost any staple article in the store can be reached, weighed and tied up.

The Butter Scarcity.

Among retailers throughout Toronto for some time there has been a great lack of first-class large roll butter. This want has brought into play the enterprise of some merchants, with the result that they by some means or other have managed to keep more or less supplied with dairy butter of the best quality, while others "waited" for it in vain to come their way. Kelly Bros., Queen street east, for instance, have secured makers who send to them all their product, and as they are now making their shipments, this firm are receiving a steady supply of good butter, while others in the neighborhood are of the opinion that it is extremely difficult to get any.

Recommending Goods.

A merchant needs tact. Of that there can be no question. And one of the ways in which the value of the possession of this characteristic is manifested is in the way a merchant recommends the goods in his store. While sitting in a grocery store in Toronto this week I was struck with the excellent way the merchant had of talking of the articles customers desired information concerning. He was frank in regard to goods he could not recommend, and very guarded in praising articles except those he knew to be really first-class. His honesty was at once apparent, and I feel assured that his customers would not hesitate to buy from him any article he recommended. If there were more of this in the grocery trade throughout Toronto there would be less feverish bargain-hunting. But to be honest, a man must have convictions, and I verily believe there are grocers in Toronto who know so little of their goods that they have no convictions as to their worth.

THE RAMBLER.

Before You Buy Shingles
Stop and Think About
EASTLAKE
...Steel Shingles



Remember that they are fire and rust proof, are more quickly laid than others, and are the only shingles made with our special patent side lock and water gutter.

They have never yet failed to give durable, reliable protection—they won't fail you.

Write us, we want to tell you more about them.

Metallic Roofing Co., Limited
1180 King St. West, TORONTO

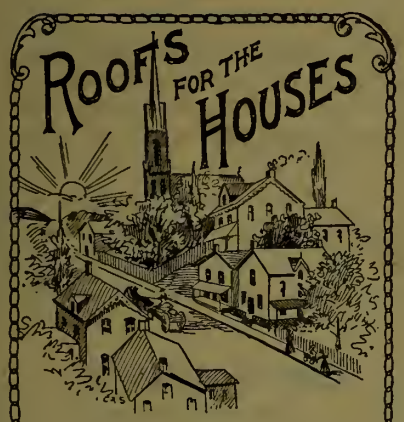
A GROWING BROOM BUSINESS.

A Canadian industry which has shown gratifying development is the business of the Norwich (Ont.) Broom, Brush and Whisk Factory. The original building occupied by this establishment was a two-storey brick structure 150 x 40 feet. Since there have been added two annexes, one 50 x 50 feet, the other 85 x 40 feet. The latter annex was built last fall. The capacity of the establishment is 200 dozen brooms, 100 dozen whisks and 50 dozen brushes per day. Mr. Thomas, the manager of the company, is a young and enterprising business man, and under his management further development may be looked for.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

FOR SALE.

FINE, OLD ESTABLISHED RETAIL GROCERY business for sale in Toronto; business last year $47,500; owner going into manufacturing; no person without means need waste time applying. Apply to John F. Davidson, care The Davidson, Hay Co., Limited, Toronto. (12)



32 Years ago

we started the manufacture of sheet metal building materials, and this long experience enables us to offer intending builders all that is desirable in Steel Roofing, Steel Sidings, Steel Ceilings, etc.

We give You

the benefit of our long experience—any of our big catalogues—and up-to-date information on these goods on receipt of a post card.

The Pedlar Metal Roofing Co.
OSHAWA, ONT.

Star Brand

COTTON CLOTHES LINES

All lengths, both in Twisted and Braided 3 and 4-ply Cotton Twine.

Lamp and Candle WICK.

Sold by all Wholesale Dealers.

We Want You to Have It.

If you haven't got our new price list, let us send it to you—we want you to have it. In it you will find reduced prices on some lines—reduced because we found that we could do it and still maintain the quality.

We have figured and re-figured until we earnestly believe that no manufacturer could manufacture and succeed at lower prices than we make for

Brooms and Brushes

of an equal standard of all-round excellence. We want you to have this New Price List—it will help you in many ways that you can't tell about until you have it—we call it "Catalogue B"—that's what you are to ask for when you write us. "Catalogue B" is ready, if you are.

Chas. Boeckh & Sons, Mfrs.
Toronto, Ont.

Montreal Branch: 1 and 3 De Bresoles St.
Agencies at Winnipeg, Halifax, Vancouver and Glasgow.

EXTENDED INSURANCE.

One of the many liberal features embodied in the **UNCONDITIONAL ACCUMULATIVE POLICY** issued by the

Confederation Life Association,

HEAD OFFICE--TORONTO,

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

W. C. Macdonald, Actuary.
J. K. MACDONALD, Managing Director.

HOME DYEING.

THE NEW STYLE AND OLD.

THE above singular heading practically tells its own story. No article of popular consumption has been offered in recent years that has met with the extraordinary success of the article mentioned, viz., a soap that washes and dyes. In



reality it is the latest scientific discovery in household dyes, and the inventors struck a happy combination when producing this article.

With "Maypole" soap the trouble, mess, and general inconvenience accompanying the use of the powdered dyes are entirely overcome.

The soap is simply dissolved in hot water, the article dipped into the same, and at the one operation the necessary cleansing and dyeing are completed.

Instead of hands rendered unsightly for days, they need not be stained at all if washed promptly with cold water.

The Maypole Company have enlarged their factory four times already, and are now not only selling millions of packages in Great Britain, but are exporting great quantities to the Continent, Australia, the United States, etc.

"Maypole" soap pays a good margin and can be supplied at quite as low a price to consumers as the old style dye powders.

The Canadian managers, A. P. Tippet & Co., Montreal, are fitting up premise to enable them to more rapidly attend to shipping, and they inform us that the demand is growing wonderfully, although they are only just prepared to supply buyers.

The Maypole Company, Limited, are an English concern, whose head office is situated at High Holborn, London.

CALIFORNIA FRUIT DAMAGED.

Advices received from California during the past week indicate a considerable amount of damage done by frosts and snow, in the southern part of the state particularly. So far the damage has been confined chiefly to apricots and almonds, which are in bloom, and therefore particularly susceptible to unfavorable weather. The peach crop of California is also uncertain, as weather conditions to the present time are generally reported unusually detrimental to the interests of growers. It is too early yet for the prune or grape growing interests to be affected by frost, but the continued absence of rains in the producing districts for these fruits is said to make the outlook for a crop very uncertain.

The situation of apricots is said to be particularly strong for the season, that there is a good consuming demand, and that at present stocks are light. Some dealers, who have heretofore been forcing stocks on the market, have withdrawn their offerings of apricots, it is understood, in view of the dubious outlook. Fancy apricots are said to be very scarce, and the ordinary qualities are held firmly up to the quotations. The prune market is somewhat unsettled so far as spot supplies are concerned, owing to competition. The statistical position, however, is said to favor the view of better prices in the near future. The demand at present is light and confined chiefly to the sizes which are in small supply, and which, in consequence, are held firmly. So far the freeze in California does not seem to have affected the market for green fruits, because of the fact that it will be some time yet before shipments of 1898 crop can be made. It is expected, however, that apricots, cherries and peaches will be sent forward in much smaller quantities than usual at the beginning of the season, but as yet there is nothing definite upon which to base such a conclusion outside of the reports of frosts, which many consider biased. "The cry of wolf," said one handler of California fruits, "has been so often raised that no one is disposed to take it in earnest." Another said: "Reports from California of frost damage to crops are becoming as frequent as the advices of a total failure of the Delaware peach output, and we are now inclined to await absolute confirmation of these reports before making contracts."—N.Y. Journal of Commerce.

PERSONAL MENTION.

Mr. Komadra, of Kobe, Japan, paid a flying visit to Toronto, on Monday, en route for home. He was accompanied by Mr. Hommer, of New York.

W. E. Ballentine, general merchant, Arthur, Ont., was married, this week, to Miss Mabel McKinnon of Teeswater, Ont., and is now, with his bride, spending a few days in Toronto.

A H. Canning, of A. H. Canning & Co., Toronto, has been visiting Peterboro', Kingston, Brockville, Ottawa and Montreal, in the interest of the "Armeda" tea packer. He reports having placed machines in all these places.

BUTTER FOR JAPAN.

When Mr. Anderson, the Canadian trade commissioner, returned to Canada, he induced the Department of Agriculture to send a consignment of a ton of butter to Japan. Three days after arrival a cable was received to repeat the consignment, and Mr. Anderson is in receipt of the following information from the consignees: "The butter sent arrived in good order, and is certainly the best that ever came into this country. It went like lightning greased. Every day or so a note comes in asking for more. I can safely report to you that the 'Red Deer' brand is an established butter in Kobe."

"Regent goods make cash sales."



STEPPING CAREFULLY

That's the way successful merchants make any progress in business. Every step is carefully considered before it is made.

The Regent plan for increasing business has been used by so many successful merchants that the most conservative need not hesitate to adopt it.

The plan is to give every customer a coupon representing the amount of his purchase, and when a customer has accumulated $25 worth of coupons, the merchant redeems them with a piece of silverware or a clock.

If attractive premiums are offered the plan never fails to bring new customers into the store.

That is one reason why we sell so much silverware for this purpose.

Another reason is the price of the silverware. We will sell you the

Challenge Assortment, 24 Pieces of Silverware, for $24.

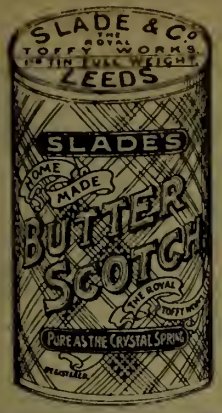
Every piece is large and attractive—tea sets, butter dishes, cake baskets, cruets, bon bon dishes, etc.—no two pieces alike. It's the most silverware ever offered for so little money. Terms, 2 per cent. cash 10 days, or 30 days net, F. O. B. Toronto.

THE REGENT MFG. CO.

72 Bay Street, TORONTO.
CHAS. EDWARDS, Manager.

182-184 Wabash Ave.
CHICAGO.

Retail at
25c. per 1-lb. tin.



Slade's Pure... English Butter Scotch

HOME MADE DELICACY

MADE from Pure Cane Sugar and Fresh Butter. The most delicious, pure and wholesome Candy ever sold. Invaluable for coughs and sore throats.

Weekly sale in Great Britain and Europe, **50,000 TINS.**

PURE AS THE CRYSTAL SPRING

Slade & Co., *Limited,* *The Royal Candy Works,* ***Leeds, Eng.***

LAPORTE, MARTIN & CIE.

IMPORTERS AND WHOLESALE GROCERS

Agents in Canada for

"Princess Louise" Japan Tea. **"Victoria" Japan Tea.**
"P. Richard's" Brandy. **"Mitchell's" Whiskeys.**

72 to 78 St. Peter Street, MONTREAL.

New Profits —More Pleased Women

Think of the great army of women that are wondering how to economize on their clothes this Spring.

Fancy their pleasure if you display a sign inside the store, something like this: "Home Dyeing made easy and safe and pleasant with Maypole Soap. We sell it. All colors."

This helps the woman out of a dilemma—she'll remember *you,* please remember that.

There's a good profit in handling Maypole Soap. It is a **Clean** way of Dyeing at home. Powder Dyes can't approach it in the brilliant, fast, even color it yields. It is the Dye of highest quality. Free booklet about it by addressing,

Maypole Soap
Washes and Dyes

A. P. Tippet & Co., General Agents for Canada
Montreal.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

JOHN A. MACDONALD, general merchant, Puslinch, Ont., is offering 25c. on the dollar.

John Wilder, grocer, Milltown, N.B., has assigned.

L. N. Lussier, grocer, Sorel, Que,, is offering 20c. on the dollar, cash.

Laidlaw & Nicol, general merchants, Stayner, Ont., have assigned.

David Ruel, grocer, Montreal, has compromised at 50c. on the dollar.

Duncan J. Ross, general merchant, North-East Margaree, N.S., has assigned.

T. & W. Murray, general merchants, Pembroke, Ont., are going into liquidation.

J. Guimont, general merchant, Petit Matane, Que., is offering 35c. on the dollar.

P. Graveline, general merchant, Ange Gardien, Que., has compromised at 50c. on the dollar.

Ellen English, manufacturing baker, etc., St. Johns, Nfld., has applied for insolvency declaration.

Pike & Parsons, general merchants, St. Johns, Nfld., have applied for insolvency declaration.

J. D. Laidlaw, general merchant, Toronto and Coldwater, Ont., has assigned to John Cameron, Stayner.

Paradis & Jobin have been appointed curators of the estate of Oct. Lapointe, general merchant, St. Rose Du Degele.

PARTNERSHIPS FORMED AND DISSOLVED.

Davis & Jaynes, grocers, Nelson, B.C., are selling out.

Ansley, Sons & Co., grocers, etc., Parry Sound, Ont., have dissolved.

Lefevbre & Fournier are commencing business as grocers in Montreal.

R. D. Perry, general merchant, Holbrook, Ont., has been succeeded by Perry & Co.

Barr & Lee, general merchants, McDonald's Corners, Ont., have dissolved, John G. Barr continuing.

J. S. Armstrong & Bro., grocers, etc., St. John, N.B., have been succeeded by Armstrong & Machum.

T. R. F. Case & Co., pork packers, Stayner, Ont., have dissolved, T. R. F. Case continuing, with style unchanged.

Arthur Guliette and Alexis Menard have registered as proprietors of the firm of Guliette & Menard, grocers, Farnham, Que.

Co-partnership has been registered in the firm of the Head of Millstream Butter and Cheese Mfg. Co., Head of Millstream, N.B.

Mederic Perron and Alfred Perron have registered as proprietors of the firm of A. Perron & Co., general merchants, Stethecle, Que.

Gaspard Quintal and Eugene Bourassa have registered as proprietors of the firm of Quintal & Bourassa, hay and grain dealers, Montreal.

The Lakeport Preserving Co., Lakeport, Ont., have dissolved, the A. Campbell estate retiring and Robert Snetsinger being admitted.

Robert Scott and John Macdonald have registered as proprietors of the firm of Scott & Macdonald, general merchants, Scotstown, Que.

Henry W. Tarr and Fred. W. Boschen have registered as proprietors of the firm of H. W. Tarr & Co., commission grain merchants, Montreal.

SALES MADE AND PENDING.

Porter Bros., grocers, Toronto, have sold out to M. F. Readman.

W. J. York, baker, Mount Forest, Ont., has sold out to James Brooks.

The real estate of Charles Bazinet, trader, Montreal, Que., is to be sold by auction.

J. W. Atkey, baker and confectioner, Chesley, Ont., has sold out to Jonas Flood.

The stock of the estate of L. O'Connor, general merchant, Sudbury, Ont., has been sold.

Herbert Deverell, general merchant, Ravenshoe, Ont., is advertising his business for sale.

Archibald Cochrane, general merchant, Strabane, Ont., is advertising his business for sale.

The stock of the estate of Doering Bros., general merchants, Waterloo, Ont., has been sold.

The stock of the estate of J. J. Hopkins, general merchant, Chatsworth, Ont., has been sold.

F. Tilley, cigar and tobacco dealer, Rat Portage, Ont., has been succeeded by Fred. Hemmings.

The stock of the estate of Wm. Graydon, general merchant, Mono Road station, Ont., has been sold.

A. C. Landry, general merchant, Grand Metis, Que., has purchased the stock of J. D. Levasseur, insolvent, at 70½c. on the dollar.

D. Nelson & Son, general merchants, Truro, N.S., are advertising their business for sale by tender.

W. T. Shatford, general merchant, Vernon and Camp McKinney, is selling out his Camp McKinney branch.

The stock of O'Meara & Hodgins, general merchants, Quyon, Que., has been sold at 40c. on the dollar.

CHANGES.

David Hadden has started business as grocer in Montreal.

Mary Walker, grocer, Bury's Green, Ont., is giving up business.

Thos. E. Smith, general merchant, Brigham, Que., has started in business.

W. M. Law, general merchant, Anaconda, B.C., has removed to Greenwood.

Clavet & Dobie are opening out as general merchants in Edmonton, N.W.T.

George E. Corbett, grocer, etc., Annapolis, N.S., is opening a branch at Deepbrook.

Tierney Bros. general merchants, Arnprior, Ont., are opening a branch in Quyon, Que.

Marie L. J. Letourneau, has registered as proprietress of the firm of A. N. Ouimet & Co., Farnham, Que.

Alberta D. Monarque, wife of Joseph C. Gaudry, has registered as proprietress of the firm of J. C. Gaudry & Co., grocers, Montreal.

Emma Blain, wife of Dolphis Rancourt, has registered as proprietress of the firm of D. Rancourt & Cie., general merchants, St. Johns, Que.

FIRES.

D. McAllister, general merchant, Comber, Ont., has been burned out.

E. F. Mason & Co., grocers, etc., Peterboro', Ont., have suffered damage by fire.

Samuel Danis, general merchant, Orleans, Ont., has been burned out; partially insured.

Fred. W. Hathaway, general merchant, Granville Ferry, N.S., has been burned out; insurance, $1,600.

DEATHS.

Wm. Kidd, of Kidd & Co., general merchants, Athlone, Ont., is dead.

Edward Sayer, general merchant, etc., Mississaqua River, Ont., is dead.

Look
At the Quality
At the Style
At the Price
At the Variety
And you will join us for the distribution of Clark's Meats

ORANGE MARMALADE
Have you tried Upton's Gilt Edge Brand?
Put up in 7-lb. Wood Pails, 7 and 5 lb. Cans, and Glass Pots that retail at 10c. each. It will pay you to ask your wholesale house for these Gilt Edge goods. . . . .
THOS. UPTON & CO., Hamilton

FOR SALE. Boxes Choice Smoked Herrings and Half-Barrels Herrings - - Choice Prime Beans, Evaporated Apples.

Apply JAS. R. SHIELDS & CO.

Board of Trade, TORONTO



TO WHOM CONCERNED

Several instances have been brought to our notice of where unscrupulous dealers have been offering other makes of Cocoanut as "White Moss," claiming it to be such. We hereby give notice that, in future, all such cases will be dealt with according to law, as the "White Moss" Cocoanut is a registered brand.

CANADIAN COCOANUT CO.
Montreal

THE
Oakville Basket Co.

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit packages of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

HIGHEST

PAILS TUBS

And Wood Packages

FOR

Lard, Candy, Spices, Pickles, Syrup, etc.

Manufactured by

The Wm. Cane & Sons Co., Limited
Newmarket, Ont.

CHAS. BOECKH & SONS
Sole Agents, Toronto

QUALITY

THE PRESS CLIPPING DEPARTMENT

Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

Politicians can obtain from it everything the papers say about themselves on any subject in which they are interested. Business men learn of new openings for trade, pointers to sell goods, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted, reports of new industries or stores, etc.

TERMS—$5 per hundred clippings; $40 per thousand, payable in advance; but a yearly contract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

The Press Clipping Department, Board of Trade, Montreal

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Limited., LONDON, N.W. ENG.

SALT

SUMMER RATES of freight in effect April 1st.

Don't you Want a Car of Salt?

VERRET, STEWART & CO., Montreal - Quebec.

FIRST CLASS RETAILERS SELL

ABSOLUTELY PURE



GIVE IT A TRIAL



An Automatic Selling Machine to sell Adams' Tutti Frutti. For particulars write, stating your location in your town, to Globe Automatic Selling Co., 13 Jarvis St., Toronto, Ont.

WESTERN ASSURANCE COMPANY.

THE annual meeting of shareholders was held at the company's offices in this city recently. The president, the Hon. Geo. A. Cox, occupied the chair.

The following annual report of the directors, with accompanying financial statement, was then read by the secretary, and, on motion, adopted, viz.:

FORTY-SEVENTH ANNUAL REPORT.

The directors beg to submit herewith a statement of the results of the transactions of the company for the year 1897, together with the assets and liabilities at the 31st December last, and the auditors' report thereon.

The balance at the credit of revenue account is $149,845.05, and there has been a gain of $18,381.16 in the value of securities, as compared with their market price a year ago.

Two half-yearly dividends, at the rate of 10 per cent. per annum, have been declared out of the year's earnings, and $68,226.21 added to the reserve fund.

The amount of the estimated liability upon risks now on the company's books is $775,661.51, and a net surplus is shown over capital and all liabilities of $379,472.91.

GEO. A. COX,
President.

Toronto, Feb. 18, 1898.

SUMMARY OF THE FINANCIAL STATEMENT.

Total cash income	$2,283,632 48
Total expenditure, including appropriation for losses under adjustment	2,133,787 43
Balance	$ 149,845 05
Appreciation in value of securities	18,381 16
Profit for the year	$ 168,226 21
Dividends on stock	$ 100,000 00
Total assets	2,415,086 41
Reserve fund	1,155,134 42
Cash capital	1,000,000 00
Subscribed capital	1,000,000 00
Security to policy-holders	3,155,134 42

The election for directors for the ensuing year was then proceeded with, and resulted in the unanimous re-election of the following gentlemen, viz.: Hon. Geo. A. Cox, Hon. S. C. Wood, Messrs. Robert Beaty, G. R. R. Cockburn, Geo. McMurrich, H. N. Baird, W. R. Brock, J. K. Osborne and J. J. Kenny.

At a meeting of the Board of Directors held subsequently, Hon. Geo. A. Cox was re-elected president, and J. J. Kenny vice-president, for the ensuing year.

The Weston Canning Co., Weston, Ont., is being organized, with a capital of $25,000, to manufacture all kinds of canned meats.

OF NERVE--

The amount required varies, of course, with the individual temperament, sometimes the amount is very considerable, especially in cases of chronic "Old Fogyism," fostered by an unswerving adherence to the "Ruts" worn by a long train of "Hum-drum" predecessors travelling the same road. To "Tip Toe" up out of these "Ruts" high enough to see what one's competitors are doing, who are not handicapped with the absurd notion that it is not "orthodox" to sell a PACKET TEA simply because their forefathers did did not do so before them, does tax some men's nervous forces—it certainly does—at first.

The world's conditions of trade are changed. New ideas take the place of old. The old pass away and make place for the new. You must move with the times or be left behind.



is the unadulterated product of the finest tea producing soil in the world, the Island of Ceylon.

The QUALITY is incomparable.
The SALE enormous.

What are your views on the question?

Montreal Wholesale Depot, 318 St. Paul St.
and at
Toronto, Winnipeg, Vancouver, Buffalo, Detroit, Boston, Pittsburgh.

THE MOST NUTRITIOUS COCOA.

EPPS'S
GRATEFUL—COMFORTING
COCOA

In labelled Tins. 14 lb Boxes.

Special Agent for the entire Dominion, C. E. COLSON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.

A COMMISSION HOUSE having good connection with wholesale grocery trade, wishes to correspond with parties desirous of being represented in the City of Montreal. Can give best of references. Address M., Canadian Grocer, Montreal. (12)

HORSE HAIR.

Have you any? We buy it.
GEO. ROSSITER & SONS,
10 to 14 Pape Ave., - - TORONTO

BROCK'S BIRD SEED



This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

COX'S GELATINE
Always Trustworthy.
ESTABLISHED 1725.

Agents for Canada:
C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

"Magnolia" BRAND Ceylon Tea

Fine Thick Cup

CHESTS and CADDIES.

Write for Samples.

George Foster & Sons
BRANTFORD, ONT.

BY ROYAL WARRANT TO HER MAJESTY THE QUEEN
DEWAR'S PERTH WHISKY

Dewar's Famous Scotch

Can be had from . . . .

Geo. J. Foy
Perkins, Ince & Co.
R. H. Howard & Co.
Adams & Burns
Toronto.
James Turner & Co., Hamilton, and all first-class houses.

PLAIN TRUTH

No matter how much you would like to buy tea from this or that house, you must always remember that if you do not handle the best that your customers are apt to move around. Give them a good article and there will be no danger of them changing. We guarantee

MONSOON
INDO-CEYLON TEA

and if it does not please your customers send it back at our expense.

Put up in 30 and 50 pound boxes. 25, 30, 40, 50 and 60 cent grades. Black and Mixed ½ and 1's.

THE MONSOON TEA CO. - 7 WELLINGTON ST. W. TORONTO



An everyday occurrence.

The cheap, trashy, unclean and unpalatable teas of China and Japan are being driven out of the homes of our people by the wonderfully invigorating, clean, healthful teas of

Ceylon and India.

Use only Ceylon and Indian Teas.



Perfection in Marmalade
Perfection in Jams

SOUTHWELL'S

FRANK MAGOR & CO.
16 St. John St.
MONTREAL
Agents for Canada.

Frank Magor & Co.
16 St. John St.
MONTREAL
Agents for Canada

Perfection in Olive Oil
FOR SALADS
FOR THE TABLE



Rae's Rae's Rae's

CURRENT MARKET QUOTATIONS

Mar. 24, 1898.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

Quotations for proprietory articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.



PURE GOLD.

5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cane, 2 and 4 doz. in case	1 80
4 oz. cans, 4 and 6 doz. in case	1 25
10 cent can	0 90

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO.

1 lb. tins, 2 doz. in case ..... per doz.	1 20
½ lb. tins, 3 " ..... "	90
¼ lb. tins, 4 " " ..... "	60

MAPLE LEAF BAKING POWDER.

½ lb. glass jars	$1 25
1 lb. glass jars	2 00
1 lb. sealer jars	2 25

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. per doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb, tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

BLACKING.

P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
	per doz.
No. 5 Spanish Blacking, ¼ gross cases	7 20
No. 10 " " " "	9 00
Vuoan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

BERRY'S ENGLISH BLACKING.

No. 1 Bronze Tins, per gross	$ 2 60
No. 2 Bronze Tins, per gross	$ 3 40
" 3 " " "	5 60
" 4 " " "	10 00
No. 1 Enamelled Tins "	2 50
" 2 " " "	3 75
" 3 " " "	4 00
" 4 " " "	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in ¼ gross cases. Per Gross

French Oil in 3-doz. cases	$ 22 00
Reliable Shoe Dressing	9 00
Ecliplic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50



in ¼ gross cases.

Shoe Blacking—

Reliable French Blacking, No. 5	9 00
" " No. ½	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00
	per gross
Alpha Metal Polish No. 2	9 00



Patent Stove Polish—

Sunlight Lead Bar	4 25

Packed in ½ gross cases

Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead	25

½ gross case

Reliable Stove Pipe Varnish. ¼ gross cases 6-oz. bottles



Quickshine Pipe Varnish 12
¼ gross cases pressed top tins.

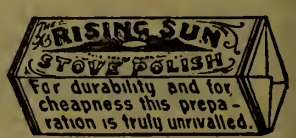
Stove Polish—



Quickshine Polish	9 00
Reliable Paste	6 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

STOVE POLISH.





	Per gross
Rising Sun, 6 ounce cakes, half-gross boxes	$ 8 50
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

Starch

We can supply you with anything in the line of Laundry Starches, Culinary Starches or Rice Starches. Our aim as heretofore is to turn out nothing but the very best. You will find no trouble whatever in selling our Starches, as they practically sell themselves.

Once Used Always Used.

The Edwardsburg Starch Co. Limited Cardinal, Ont.

	Per gross
THE F. F. DALLEY CO.	
Gem Stove Polish, ¼ gross cases	$9 00
	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 75



Enameline.



No. 4—3 dozen in case	$4 50
No. 6—3 dozen in case	7 50

BIRD SEEDS

BART. COTTAM & CO.	
"Cottams," with Patent Bird Bread.	0 07
Warbler, with Song Restorer	0 05½
Belgian, with Bird Improver	0 05½
International, with Bird Treat.	0 05½
German X, with Cuttlefish Bone	0 04½
German, with Cuttlefish Bone	0 04½
London Bird Seed, bulk 25 lb. cases	0 04½
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03
THE F. F. DALLEY CO.	
Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½
NICHOLSON & BROCK.	
Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " " 5c. " 48 "	03

CORN BROOMS

CHAS. BOECKH & SONS.	per doz.
Carpet Brooms—	net.
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
" " 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

BLUE.

KEEN'S OXFORD.	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED GOODS.

	per doz.
Apples, 3's	$0 95
" gallons	2 50 2 60
Blackberries, 2	1 40 1 70
Blueberries, 2	0 75 0 85
Beans, 2	0 75 0 95
Corn, 2's	0 00 0 85
Cherries, red pitted, 2's	1 85 2 25
Peas, 2's	0 90 0 95
" Sifted select	1 10 1 25
" Extra sifted	1 25 1 40
Pears, Bartlett, 2's	1 50 1 75
" 3's	2 00 2 40
Pineapple, 2's	2 40 2 65
3's	2 50 2 60
Peaches, 2's	1 40 1 75
" 3's	2 00 2 40
Plums, Green Gages, 2's	1 30 1 55
" Lombard	1 20 1 50
" Damson Blue	1 10 1 40
Pumpkins, 3's	0 75 0 90
" gallons	2 10 2 25
Raspberries, 2's	1 40 1 70
Strawberries, 2's	1 65 1 95
Succotash, 2's	1 15
Tomatoes, 3's	1 20 1 25
Lobster, talls	2 40 2 70
" flats, ½'s	1 65 1 70
Mackerel	1 30 1 35
Salmon, Sockeye, talls	1 20 1 30
" " Horseshoe	1 25 1 30
" Cohoes "	0 95 1 00
Sardines, Albert, ¼'s tins	0 13
" " ½'s tins	0 20 0 21
" Sportsmen, ¼'s genuine French, key opener	0 12½
Sardines, Sportsmen, ½'s	0 21
Sardines, key opener, ½'s	0 18½ 0 23
" " " ¼'s	0 10½ 0 11
Sardines, other brands 9¾	11 0 16 0 17
Sardines, P. & C., ¼'s tins	0 23 0 25
" " ½'s "	0 33 0 36
Sardines, Amer., ¼'s "	0 04 0 05
" " ½'s "	0 09 0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00 11 00
Haddies	1 20
Kippered Herring	1 60
Herrings in tomato sauce	1 60

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans		$1 45	$1 50
" " " 2 "		2 45	2 50
Comp Corn Beef 6 4-lb. can			
" " " 14 "		17 50	18 00
Minced Callops 2 "			2 60
" " 2 "		2 60	2 65
Lunch Tongue 1 "		3 00	3 10
" " 2 "			6 00
English Brawn 2 "		2 75	2 80
Camb Sausage 1 "			2 50
" " 2 "			4 00
Soups, assorted 1 "			1 50
" " 2 "			2 20
Soups and Boull. 2 "			1 80
" 6 "			4 50
Sliced Smoked Beef, ½'s		1 65	1 70
" " " 1's		2 80	2 95

ARMOUR PACKING CO.—HELMET BRAND

Corn Beef 1 lb.	1 65	1 70
2 lb.	2 65	2 75
4 lb.	5 50	5 80
6 lb.	8 50	8 80
14 lb.	18 50	19 00
Roast Beef, 1 lb.	1 40	1 50
2 lb.	2 75	2 90
Luncheon Beef, 1 lb.	1 60	1 90
" 2 lb.	2 75	2 85
Brawn 1 lb.	1 30	1 40
" 2 lb.	2 50	2 75
" 6 lb.	6 60	6 80
" 14 lb.	14 50	15 00
Ox Tongue, 1½ lb.	7 00	7 20
" " 2 lb.	8 50	8 80
" " 2½ lb.	10 75	11 00
Lunch Tongue, 1 lb.	3 35	3 50
" 2 lb.	6 50	6 80
Chipped Beef, ½ lb.		1 75
" " 1 lb.		3 50
Pigs' Feet 1 lb.	1 65	1 75
" " 2 lb.		2 75
Potted Meats, Tongue or Ham ¼ lb.	70	75
Potted Meats, Tongue or Ham ½ lb.	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb.	70	75
Potted Deviled Ham or Tongue, ½ lb.	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt.	3 00	3 15
" " 1 pt.	2 00	2 10
Gelatine of Boar's Head, 2 lb.	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00	3 10
Plover Roast	5 00	....
Sliced Gold Band Bacon	3 00	...

CHEWING GUM.

ADAMS & SONS CO.	per box
Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs.	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 00
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	
Flirtation Gum (English or French wrappers) 115 1c pieces	
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHEESE.



MACLAREN'S IMPERIAL.	Per doz.
Large Size, cases 1 doz.	$9 00
Medium Size, cases 1 doz.	4 50
Small Size, cases 2 doz.	2 40
Individual, cases 5 doz.	1 00

Try a case of

Boston Laundry Starch



This Starch excels all others for imparting a hard polish to Cuffs, Collars and Shirt Fronts.

SOLD BY

The F. F. Dalley Co., Limited - Hamilton, Can.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

CLUBBING RATES

The Dry Goods Review and The Canadian Grocer **$3.00**

Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . . . MONTREAL



McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½
CADBURY'S.	
Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35
TODHUNTER, MITCHELL & CO.'S.	
Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. tins, boxes 4 doz	2 40
½ " " " 2 "	4 50
½ " " " 1 "	8 50
	per lb.
Ralston Health Club boxes 6 lbs	45

CHOCOLAT MENIER.

	1n 5 case lot.	Cases of 10x12 lb bxs.	In 12 lb bxs
Vanilla—per lb.			
Yellow wrapper,	$ 0 32	$ 0 34	$ 0 36
Unsweetened—			
Blue Premium	C 35	0 37	0 39
		Per case.	Less than case
Pastilles—			
Yellow wrapper, 108 bxs. to the case		$20 00	0 20
Croquettes—			
Yellow wrapper, 9 bxs. of 12 packages		$20 00	0

FRY'S.

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	42
"Gold Medal" Sweet, ¼'s, 6 lb. hxs	29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 14 lb. bxs.	0 24

Cocoa—	per doz.
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, " "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14 lb. boxes	....
½ lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz	$3 75
Cocoa Essence, ½ lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

COCOANUT.

CANADIAN COCOANUT CO,

White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs	0 27
" ¼ " " "	0 28
" ½ " " "	0 29
" ¼ " " "	0 30
" ⅛ " 5 or 10 "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails	....
Feather Strip, " " " "	....
Special Shred, " " " "	....
Macaroon, " " " "	....
Crown Desic., 12, 20 or 25 lb. "	....
Special, " " " "	....
Barrels, 2c. per lb. less.	

Terms, 3 p.c., off 30 days.

COFFEE.

Green.		per lb
Mocha	0 27½	0 30
Old Government Java	0 30	0 33
Rio	0 08	0 13
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 18	0 22
Maracaibo	0 16	0 20

The Toronto Biscuit & Confectionery Co., Limited, are putting on the market a Biscuit that every grocer ought to handle. It is called

WHEAT MEAL

Besides being very palatable, it is invaluable for invalids and persons with weak digestion. Include a tin in your next order.

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED.

A. W. Porte, President. **7 Front Street East, Toronto.** S. R. Parsons, Vice-President

JAMES TURNER & CO.

Mecca	....		0 34
Damascus	....		0 30
Cairo	....		0 40

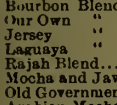
TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	....		0 33
Bourbon Blend	....		0 31
Our Own "	....		0 30
Jersey "	....		0 28
Laguaya "	....		0 25
Rajah Blend	....		0 21
Mocha and Java	....		0 32
Old Government Java...	0 30	0 32	0 34
Arabian Mocha	0 31		0 33

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25

Crown Brand (Robert Greig & Co.)—



1	oz. Bottle, per doz.	0 90
2	" " "	1 50
2½	" " "	2 00
4	" " "	3 00
8	" Bottle "	6 00
4	" Glass Stop'r "	3 50
8	" " "	7 00

Rowntree's ELECT Cocoa

Robert Greig & Co., Montreal, Agents.

¼ lb. Tins, boxes 2 doz.	2 40
½ lb. Tins, boxes 2 doz.	4 60
1 lb. Tins, boxes 1 doz	8 70

FRUITS.

FOREIGN.			per lb
Currants—Provinciale, bbls ..	....		0 06
" ½ bbls ..	. . .		0 06½
" Filiatras, bbls	....		0 06½
" " ½ bbls ..	....		0 06¾
" " cases	...		0 06½
" " ½ cases,.	....		0 06¾
" Patras, bbls	....		0 07
" " ½ bbls	....		0 07
" " cases	....		0 07
" " ½ cases	0 07		0 07¼
" Vostizzas, cases	0 07¾		0 08½
Dates, Hallowee boxes	0 05¼		0 05½
Figs—4-crown	0 10		0 11
" 5-crown	0 11		0 13
" 7-crown	0 13		0 14
" 9-crown	0 15		0 16
" natural, bags	0 04½		0 05
Prunes—Bosnia, cases	....		....
" California, 40's	0 10		0 10½
" " 50's	0 08		0 08½
" " 60's	0 07½		0 08
" " 70's	0 07		0 07½
" " 80's	0 06½		0 07
" " 90's	0 06		0 06½
Raisins—Valencia off stalk	0 04½		0 04¾
" Fine, off stalk	0 05		0 05½
" Selected	0 06		0 06½
" Layers	0 06½		0 07
" Sultanas	0 09½		0 12½
" Cal. Loose Muscatels, 3-Crown	0 07¼		0 07½
Ditto 4 Crown	0 08¼		0 8½

Maraga	per box.
" London Layers	1 50 1 70
" Black Baskets	2 00 2 20
" Blue Baskets	2 30 2 50
" Connoisseur Clusters	2 20 2 40
" Dessert Clusters	3 50 75

Cal. Evap. Fruits—			
Apricots, 50-lb. boxes	0 09		0 09½
" 25-lb. boxes	0 09½		0 16
" cartoon	0 13		0 14
Peaches, 25-lb. boxes	0 09¼		0 12½
" 1-lb. cartoons	....		0 13
DOMESTIC			
Apples, dried, per lb	0 05		0 06
" evaporated	0 09½		0 10½

FOOD.

	per brl.
Split Peas	3 50 $3 75
Pot Barley	3 25 3 50
Pearl Barley, XXX, 49-lb. pkt.	2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz.
Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot, 2 qt. size	1 20
Acidulated, 2 qt. size	1 50

(Sold by all wholesale grocers.)

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.

1 oz. Packages, White, per doz.	0 90
1 " " Red, "	0 95

COX'S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—50 to 60 dy, $1.85 Toronto.

WIRE NAILS — $1.90, freight equalized in Montreal.

HORSE NAILS—

Canadian, dis. 50 per cent.

HORSE SHOES—

F. O. B. Montreal | 3 25

SCREWS—Wood—

Flat-head bright, 87½ and 10 p. o. dis.
Round-head bright, 80 and 10 p. c. dis.
Flat-head brass, 82½ and 10 p. o. dis.
Round-head brass, 75 and 10 p.o. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	0 00	1 45
ROPE—Manilla	0 08	0 09¼
Sisal	0 07	0 08½
AXES—Per box	5 25	9 00

SHOT—Canadian, dis, 17½ per cent.

HINGES—

Heavy T and strap, per lb.	0 03¾	0 04¾
Screw, hook and strap	2 35	3 15

WHITE LEAD—Pure Association guarantee, ground in oil. per 100 lbs.

25 lb. irons	5 50
No. 1	5 22½
No. 2	4 75
No. 3	4 37

TURPENTINE—

Selected packages, per gal.	0 51
2c. extra outside points.	

LINSEED OIL—

Raw, per gal	0 46
Boiled, "	0 49
2c. extra outside points.	

GLUE—Common per lb | 0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt.	$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams " "	1 55 1 90
Red Currant Jelly	2 75

(All the above in 1 lb. clear glass pots.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net | $11 00

MUSTARD.

COLMAN'S OR KEEN'S.

Square Tins—	per lb.
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
F. D., 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)

per gross.		per gross.	
Pony size	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard bulk, per lb.	0 12
½ lb. tins, 4 doz. in case, per doz.	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz.	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal.	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz.	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppers (piots)	2 30
Corked (pints)	1 90

RICE, SAGO, TAPIOCA.

Rice—	per lb.	per lb
Standard B	....	0 03⅞
Patna	0 05	0 05¾
Japan	0 05½	0 06
Imperial Seeta	.....	0 05¼
Extra Burmah	0 04¼	0 04⅜
Java Extra	0 06¼	0 06¾
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

SODA.

Bi-carb, stand'rd, per 100-lb. keg	2 40	2 50
Sal soda, per bbl	0 85	0 90
Sal soda, per keg	0 95	1 00

COW BRAND



	per box
Case of 1 lbs (containing 60 p'k'g's)	$ 3 00
" " ½ lbs. (" 120 ")	3 00
" " lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb. packages)	3 00
Case of 5c. p'kgs (containing 96 p'kgs.	3 00

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin cannisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 05
Rice Starch—	
Edwardsburg No.1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes. 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08 0 08½
PURE—40-lb. boxes, 1-lb. pack		0 07
" 48-lb. " 16 3-lb. boxes		0 07

For puddings, custards, etc.

OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07¼
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05
Bbls., 175 lbs.	0 04¼
Kegs, 100 lbs	0 04½
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07

The merits of the Starch are generally estimated by the demand there is for it. . . . . .

CELLULOID STARCH

is recognized by all the leading grocers as a brand that their best class of customers require and must have.

THE BRANTFORD STARCH CO., Limited, Selling Agents, **BRANTFORD, CAN.**

Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs	0 05
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 06

SUGAR.

	per lb.
Granulated (St. Lawrence, Redpath, Acadia)	0 04⅝
German (Canadian) bbls.	0 04¼
" (imported) bags	0 04¼
Dutch, bags	0 04¼ 0 04½
Paris Lump, bbls. and 100-lb. boxes	0 05⅞
" in 50 lb. boxes	0 06
Extra Ground Icing, bbls.	0 05½ 0 05¾
Powdered, bbls	0 05⅝
Cream	0 04 3-16
Extra Bright	0 04 1-16
Bright Coffee	0 04
Light Yellow	0 03⅞
Medium Light Yellow	0 03⅞
Yellow	0 03¾
Demerara	3 50 3 75

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls.
Dark, per gallon.	0 23	0 25
Medium	0 28	0 35
Bright	0 32	0 42
Honey (com)		0 40
" 2 gal. pails		1 00
" 3 gal. pails	1 35	1 40

MOLASSES.

New Orleans	
Barbadoes	
Porto Rico	
Antigua	

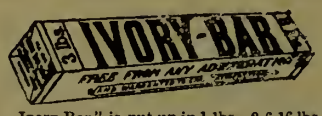
SOAP.



1 box and less than 5	4 00
5 boxes and upward	4 00

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

	per lb.	per lb.
BLACK.		
Congou—		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50
INDIAN.		
Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25
CEYLON.		
Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35
CHINA GREENS.		
Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " oommon	0 13	0 14
Young Hyson— **PING SUEYS.**		
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Chests— **JAPAN.**		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings	0 07½	0 11

"SALADA" CEYLON.



	Wholesale	Retail
Brown Label, 1s and ⅓s	0 20	0 25
Green Label, 1s and ⅓s	0 22	0 30
Blue Label, 1s and ⅓s and ¼s	0 30	0 40
Red Label, 1s and ⅓s	0 36	0 50
Gold Label, ⅓s	0 44	0 60

Terms. 30 days net.

RAM LAL'S (lead packages)



Cases, each	60 1-lbs.	0 35
" "	60 ½-lbs. / 30 1-lbs.	0 35
" "	120 ½-lbs.	0 36

"KOLONA"



Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Black Label, 1-lb., retail at 25c	0 19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c	0 42
Gold Label, " 80c	0 58

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retail
Red Label, 1-lb. and ⅓s	0 35	0 50
Blue Label, 1-lb. and ⅓s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ⅓s	0 19	0 25
Japan, 1's	0 19	0 25

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 73
Ingots, rough and ready, 8's	0 71
Laurel, 3's	0 68
Brier 8's	0 63
Index, 7's	0 60
Honeysuckle, 8's	0 73
Napoleon, 8's	0 67
Victoria, 16's	0 63
Prince of Wales, caddies, 8's and 16's	0 65

WOODENWARE.

	per doz
Pails, 2 hoop, clear, No. 1	$ 1 45
" 3 " " "	1 60
" 2 " " " 2	1 40
" 3 " " " 2	1 55
" " painted " 2	1 40
Tubs, No. 0	8 00
" 1	6 50
" 2	5 50
" 3	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Parlor	1 30	1 40
Red Parlor	1 50	1 60
Safety No. 1, wall box	1 40	1 50
" No. 2, slide box	2 80	2 90
" No. 3, capital	2 75	2 85
Flamers, slide boxes	2 25	2 35
" wax stems	3 20	3 30
Tiger	2 65	2 85

BRYANT & MAY.

Robert Greig & Co., Agents.	
No. 9 Safety, per gross	$ 2 00
" 10 " "	1 10
" 2 Tiger, "	5 00
" 4 " "	2 00

LICORICE...







We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845. **BROOKLYN, N.Y.**

Profits and Good Times

go hand in hand. The good times are here. It is easy to make the profits by selling . . .

J. Bruce Payne's

Celebrated CIGARS

PHARAOH
PEBBLE
LA FAMEUSE
GRIT
BIRD, Etc.

J. Bruce Payne
Granby, Que.

We Won't Rest

until you give us an opportunity of showing you what a great seller our Condensed Mince Meat really is.



We feel confident that once you give us a trial you will become a permanent seller of it.

J. H. WETHEY

Sole Manufacturer St. Catharines, Ont.



It Pays to Keep the Best.

We handle COLEMAN'S celebrated brand of Table and Dairy Salt. It is the acknowledged superior in the market to-day. The 5-lb. carton, of which we give an engraving, is printed in three colors, red, black and yellow, with tin cover, and combines an attractiveness for shelf display, together with a useful, durable package, that makes it a ready seller. This form of package is especially adapted for first-class town or city trade. It keeps the salt cleaner and drier than cotton bags possibly can do.

We handle all kinds of Salt. Fine, Coarse or Land Salt in barrels, sacks or bulk. Unequalled shipping facilities. Prompt shipment. It will pay you to correspond with us.

ADDRESS

R. & J. RANSFORD

CLINTON, ONT.

NO JOB LOT

BUT STRAIGHT GOODS

A line of . . . .

White Granite Plates

Three Sizes, (6-inch, 7-inch and 8-inch) that

Can be Retailed for 5 Cents Each

Particulars Gladly Given.

GOWANS, KENT & CO.

TORONTO

THE SAUCIEST OF SAUCES.

PATERSON'S

Possesses a Peculiar Piquancy, and is more generally used than other

SAUCES.



Paterson's Worcester Sauce is the best value on the Market.

PREPARED BY—

R. PATERSON & SONS, GLASGOW.

Manufacturers of the celebrated "PATERSON'S CAMP COFFEE ESSENCE," and "PATERSON'S 'EUREKA' PICKLES."

Agents:—

ROSE & LAFLAMME, MONTREAL.



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and other Dealers, who are regular subscribers to THE CANADIAN GROCER, wishing copies of:

The Canadian Hardware and Metal Merchant.
The Canadian Dry Goods Review.
The Bookseller and Stationer.
The Paper and Pulp News.
The Canadian Printer and Publisher.
Plumbing and Steamfitting.

May have a single copy of them sent free at any time they wish to consult the advertising columns. Special clubbing rates on application. . . . . .

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Full of good practical hints on live subjects. Every merchant should keep himself well posted on matters concerning the welfare of his business.

The following series of pamphlets by experienced business men, deal with matters of importance to the retailer and are well worth his careful perusal.

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Three pithy papers dealing with Credits, Honesty, Clerks, Expenses, Over-buying, Profit, Capital, etc., etc.

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Three valuable articles full of ideas and suggestions for grocery men.

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and how avoided. Three comprehensive prize essays reprinted from HARDWARE AND METAL.

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MERCANTILE AGENCY

THE BRADSTREET COMPANY,

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THOS. O. IRVING, Superintendent.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Stree

MONTREAL

THE CANADIAN GROCER

VOL. XII TORONTO AND MONTREAL, APRIL 1, 1898. No. 13

Manufacturers to Her Majesty the Queen by Special Warrant

Purveyors to H.R.H. The Prince of Wales

To the Court of Holland and the King of Italy

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862 — Only Silver Medal Paris 1875

Only Medal Dublin 1865. — Grand Gold Medal Moscow 1872 &c &c

Bulls Head Trade Mark

1873 Cross of the Legion of Honour

A PERFECT CHEESE. EASY TO BUY.



EASY TO SELL. NONE BETTER CAN BE MADE.

For the First Time

the popular "Chicken Tamale," in its corn shuck, ready for use, is offered under the brand and guarantee of a high-class house. All know the favor with which even the itinerant street vender's "Chicken Tamale" has been received; and none can doubt the instant success which awaits the **ARMOUR PACKING CO.'S** "Chicken Tamale." Prepared from chicken meat, corn meal, chile peppers and Mexican seasonings; wrapped in a corn shuck, and processed according to the original Mexican recipe. Packed in cases of 2 doz. 1's, or 2 doz. ½'s.

Agents:

J. L. Watt & Scott, Toronto.
Watt, Scott & Goodacre, Montreal.
George De Forest & Sons, St. John, N.B.

Or

Armour Packing Co., Kansas City
U.S.A.

A Sure Hit

Something that will sell to anybody and everybody at all times.



It will not lie on your shelves as old unsaleable stock, for once you get it in you have to sell it. You are sure to be asked for it time and again.

J. H. WETHEY

Sole Manufacturer **St. Catharines, Ont.**

The Salt Folks Know

The Salt that is long and pleasantly remembered by the folks who use it—Windsor Table Salt. Absolutely pure—snow white. Its parts do not adhere—each one is a crystal by itself.

Made in the only safe way—by the Vacuum Process. You won't find this process used elsewhere in Canada—

Windsor Table Salt

is refined—cleaned—purified—**it is all Salt** down to the last sparkling crystal of it. You and your customers get just what you pay for—pure salt in Windsor Salt for the table. Price? No higher than "impure salts."

The Windsor Salt Co., Limited, Windsor, Ont.

Strike While the Iron is Hot--Strike Now!

For The Klondyke Trade.

You like to have the demand created before you stock up—that's natural. But when the demand comes you "strike while the iron is hot"—that's natural, too.

Strike now! Hesitate and you lose the Klondyke trade on those great, strength-yielding—easy to carry—small, light, English Soup Squares.

But the demand from the kitchen, from campers, sportsmen and picnicers NEVER ceases. If you don't get the Klondyke trade you don't lose the regular demand for them. You're safe either way, you see.

Lazenby's Soup Squares.

Suggestions for Spring Business—and lots of it.

STOWER'S CONCENTRATED LIME JUICE.

"It draws trade." Concentrated, hence the claim "20 per cent. stronger than any lime juice made anywhere by anybody."

"No musty flavor."

LION ROUGE CASTILE SOAP.

A trade stimulant for particular soap users. A good profit in it for you. Made from absolutely pure oils, and so guaranteed by the makers. Direct from Marseilles.

FRY'S COCOA AND CHOCOLATES.

No effort needed on your part to sell "Fry's goods"—the name Fry, settles that. Typical of all that is good and pure and honest in cocoa and chocolate-making.

Sold by leading Wholesalers everywhere.

AGENTS:

A. P. Tippet & Co.
Montreal and Toronto.

F. H. Tippet & Co.
St. John, N.B.

PATTISONS LIMITED

Highland Distillers

LEITH

And at EDINBURGH, KEITH, BALLINDALLOCH and LONDON.

The largest shippers of Fine Whiskies from Scotland.

ESTABLISHED 1849

AT A BOUND PATTISONS' WHISKY HAS COME TO THE FRONT



MORNING DEW (10 Years Old)

MORNING DEW LIQUEUR (12 Years Old)

ROYAL GORDON (10 Years Old)

PERFECTION ROYAL GORDON (15 Years Old)

THE WHISKY PAR EXCELLENCE.

Acknowledged to be perfection by all inpartial men. That the public appreciate a really sound and wholesome drink is proved by the enormous increase year by year in the sale of Pattisons, and lovers of a genuine Scotch brand, who have not yet made its acquaintance, should give this, the King of Whiskies, an early trial. They will be delighted with its rich, full, cream-like flavor, and absolute purity.

Established nearly half a century ; always at the head of, and to-day leading, the trade in Scotland in the extent of their business, Pattisons Limited may well point to their position as a guarantee of the quality of their Whiskies.

To merchants wishing to establish a private brand, or to control one of their many registered brands, and to those who will handle their standard brands, we will give exceptional inducements in prices and terms.

Orders taken from Wholesale trade only. For further information, samples and specimen labels, address—

S. B. TOWNSEND & CO. BOX 1125 MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA.

WASHBOARDS
CLOTHES PINS
CLOTHES LINES
TUBS
PAILS
CHURNS
BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
BASKETS
SCOOPS

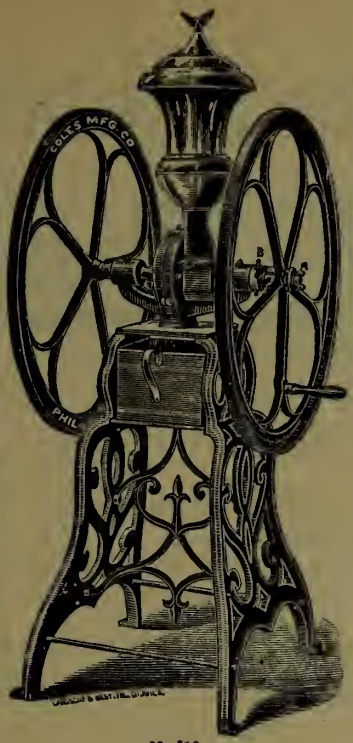
And all Grocers' Sundries

Sold and highly recommended by all leading grocers. . . . . .

Sovereign Matches

The H. A. NELSON & SONS CO., Limited

Sample room ...MONTREAL, QUE.
56 and 58 Front West, TORONTO.



No. 18

Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

Agents { TODHUNTER, MITCHELL & CO., Toronto
DEARBORN & CO., St. John, N. B.

Coles Manufacturing Co.
PHILADELPHIA, PENN'A.

"SURE CATCH"

STICKY AND POISON FLY PAPER

Try a case through your jobber. It will keep until used. 25 double sheets in each box, 10 boxes in a case.



"TRUE FRUIT" FOUNTAIN SYRUPS

We are the manufacturers of the above justly celebrated Syrups, so well and favorably known to the trade throughout Canada.

Crushed Fruits and **Syrups** of every flavor you want for your fountain.
Also **"True Fruit" Brand Powdered Fountain Chocolate.**

The best is always the cheapest in the end. Use "True Fruit" and you will be satisfied as well as the customer.

Write us for Quotations.

J. HUNGERFORD SMITH CO.
Rochester, N.Y. Manufacturing Chemists **Toronto, Ont.**

Condensed Mince Meat



"WETHEY'S"

Is the brand you should buy if you want the best quality put up. Nothing but the choicest fruits, peels, and spices used in its manufacture.

EXAMINE and compare the goods with any other make. The high grade quality of **"WETHEY'S"** commends it to the consumer.

REDUCED PRICE—$10.80 per gross, or $2.70 per case of ¼ gross.

W. H. GILLARD & CO., Manufacturers' Agents Wholesalers Only, Hamilton

A SHEET OF GENUINE

TANGLEFOOT SEALED STICKY FLY PAPER.

NOTE THE NEW PRICES

40 CENTS A BOX.



LOOKS LIKE THIS:



$3.40 A CASE.



The paper that originated every modern idea and feature of Sticky Fly Paper, and made it a profitable and merchantable commodity. Tanglefoot is the paper your customers prefer and expect to get when they ask for Sticky Fly Paper.

ONE OF THE MOST PROFITABLE THINGS A RETAIL GROCER SELLS.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XII (Published Weekly) TORONTO AND MONTREAL, APRIL 1, 1898. ($2.00 per Year) No. 13

THE NOVA SCOTIA INSOLVENCY BILL.

THE following is a complete copy of the Insolvency Act passed at the last session of the Legislature of Nova Scotia. THE CANADIAN GROCER is indebted to the Attorney-General, Hon. J. W. Longley, for a copy of the Act, which, according to a foot note made by that gentleman, goes into force July 1, next. The Act is styled "An Act respecting Assignments for the benefit of Creditors":

1. In case any person, being at the time in insolvent circumstances, or unable to pay his debts in full, or knowing himself to be on the eve of insolvency, voluntarily or by collusion with a creditor or creditors, gives a confession of judgment, cognovit actionem, or warant of attorney to confess judgment to defeat or delay his creditors wholly or in part, or with intent thereby to give one or more of the creditors of such person a preference over his other creditors, or over any one or more of such creditors, every such confession, cognovit actionem or warrant of attorney to confess judgment, shall be deemed and taken to be null and void as against the creditors of the party giving the same, and shall be invalid and ineffectual to support any judgment or writ of execution.

2. (1) Subject to the provisions of the third section of this Act, every gift, conveyance, assignment or transfer, delivery over or payment of goods, chattels or effects, or of bills, bonds, notes or securities, or of shares, dividends, premiums, or bonus in any bank, company or corporation, or of any other property, real or personal, made by a person at a time when he is in insolvent circumstances, or unable to pay his debts in full, or knows that he is on the eve of insolvency, with intent to defeat, hinder, delay or prejudice his creditors, or any one or more of them, shall, as against the creditor or creditors injured, delayed or prejudiced, be utterly void.

(2) Subject also to the said provisions of the third section of this Act, every gift, conveyance, assignment or transfer, delivery over or payment of goods, chattels or effects, or of bills, bonds, notes or securities, or of shares, dividends, premiums, or bonus in any bank, company or corporation, or of any other property, real or personal, made by a person at a time when he is in insolvent circumstances, or is unable to pay his debts in full, or knows that he is on the eve of insolvency, to or for a creditor with intent to give such creditor an unjust preference over his other creditors, or over any one or more of them, shall, as against the creditor or creditors injured, delayed, prejudiced or postponed, be utterly void.

(a) Subject to the provisions of Section 3, aforesaid, if such transaction with or for a creditor has the effect of giving that creditor a preference over the other creditors of the debtor, or over any one or more of them, it shall in and with respect to any action or proceeding which, within sixty days thereafter, is brought, had or taken to impeach or set aside such transaction, be presumed to have been made with the intent aforesaid, and to be an unjust preference within the meaning hereof, whether the same be made voluntarily or under pressure.

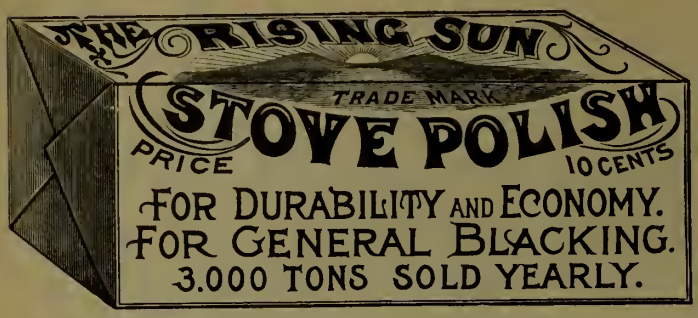
(b) Subject to the provisions of Section 3, aforesaid, if such transaction with or for a creditor has the effect of giving that creditor a preference over the other creditors of a debtor, or over any one or more of them, it shall, if the debtor within sixty days after the transaction makes an assignment for the benefit of his creditors, be presumed to have been made with the intent aforesaid, and to be an unjust preference within the meaning hereof, whether the same be made voluntarily or under pressure.

(3) Where the word "creditor" in this section indicates the creditor to whom a preference is given over the other creditors of the debtor, the same shall be deemed to include any surety, and the indorser of any promissory note or bill of exchange, who would upon payment by him of the debt, promissory note or bill of exchange, in respect of which such suretyship was entered into or such indorsement given, become a creditor of the person giving the preference within the meaning of subsection (2) of this section.

3. Nothing in the preceding section shall apply to any assignment made to an official assignee appointed by the Governor-in-Council for the county in which the debtor resides or carries on business, within the Province of Nova Scotia (with the consent of the creditors as hereinafter provided) for the purpose of paying rateably and proportionately, and without preference or priority all the creditors of the debtor their just debts; nor to any bona fide sale or payment made in the ordinary course of trade or calling to innocent purchasers or parties; nor to any payment of money to a creditor, nor to any bona fide gift, conveyance, assignment, transfer or delivery over of any goods, securities or property of any kind, as above mentioned, which is made in consideration of any present actual bona fide payment in money, or by way of security for any present actual bona fide advance of money, or which is made in consideration of any present actual bona fide sale or delivery of goods or other property; provided that the money paid, or the goods or other property sold or delivered, bear a fair and reasonable relative value to the consideration therefor.

(a) In case of a valid sale of goods, securities or property, and payment or transfer of the consideration or part thereof by the pur-

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chaser to a creditor of the vendor under circumstances which would render void such a payment or transfer by the debtor personally and directly, the payment or transfer, even though valid as respects the purchaser, shall be void as respects the creditor to whom the same is made.

(2) Every assignment for the general benefit of creditors, which is not void under Section 2 of this Act, but is not made to the official assignee (nor to any other person with the prescribed consent of creditors) shall be void as against a subsequent assignment which is in conformity with this Act, and shall be subject in other respects to the provisions of this Act until and unless a subsequent assignment is executed in accordance with this Act.

(3) In case a payment has been made which is void under this Act, and any valuable security was given up in consideration of the payment, the creditor shall be entitled to have the security restored or its value made good to him before, or as a condition of, the return of the payment.

(4) Nothing herein contained shall affect any payment of money to a creditor, where said creditor by reason or on account of such payment, has lost or been deprived of, or has in good faith given up, any valid security which he held for the payment of the debt so paid, unless the value of the security is restored to the creditor, or any substitution in good faith of one security for another security for the same debt as far as the debtor's estate is not thereby lessened in value to the other creditors.

(5) The debtor may, in the first place, with the consent of a majority of his creditors having claims of $100 and upwards, computed according to the provisions of Section 20, make a general assignment for the benefit of his creditors, to some person other than the official assignee, and residing in this province.

(6) No person other than a permanent and bona fide resident of this province shall have power to act as assignee under an assignment within the provisions of this Act, nor shall any such assignee have power to appoint a deputy or to delegate his duties as assignee to any person who is not a permanent and bona fide resident of this province, and no charge shall be made or recoverable against the assignor or his estate for any service or other expenses of any such assignee, deputy or delegate of any assignee who is not a permanent and bona fide resident of this province.

4. Every assignment made under this Act for the general benefit of creditors shall be valid and sufficient if it is in the words following, that is to say: "All my personal property which may be seized and sold under execution, and all my real estate, credits and effects," or if it is in words to the like effect; and an assignment so expressed shall vest in the assignee all the real and personal estate, rights, property, credits and effects, whether vested or contingent, belonging at the time of the assignment to the assignor, except such as are by law exempt from seizure or sale under execution; subject, however, as regards land to the provisions of Chapter 84, Revised Statutes, Fifth Series, "Of the Registry of Deeds and Encumbrances affecting Lands."

5. The property and assets of any estate of which an assignment is made under the provisions of this Act, shall not be removed out of the province without the order of the county court judge of the county in which the assignment is registered, and the proceeds of the sale of and all moneys received on account of the estate shall be deposited by the assignee in one of the incorporated banks within the province, and shall not be withdrawn or removed without the order of the judge of the county court aforesaid, except in payment of dividends and charges incidental to the winding up of the estate, and any assignee or other person acting in his stead, or on his behalf, violating the provisions of this section, shall be liable to a penalty of $400, which may be recovered summarily before a judge of the Supreme Court or of the county court for the county in which the assignment is by sub-section (2) of Section 13 of this Act, required to be registered: and one-half of the said penalty shall go to the person suing therefor, and the other half shall belong to the estate of the assignor; but in default of payment of the said penalty and all costs which may be incurred in any action or proceeding for the recovery thereof, such assignee or other person may be imprisoned for any period not exceeding thirty days, and shall be disqualified from acting as assignee of any estate while such default continues.

6. If any assignor (or assignors) executing an assignment under this Act for the general benefit of his (or their) creditors owes (or owe) debts both individually and as a member of a co-partnership, or as a member of two different co-partnerships, the claims shall rank first upon the estate by which the debts they represent were contracted, and shall only rank upon the other after all the creditors of that other have been paid in full.

7. Whenever an assignment is made of any real or personal property for the general benefit of creditors, under the provisions of this Act, the assignee shall pay in priority to the claims of the ordinary or general creditors of the persons making the same, the wages or salaries of all persons in the employment of such person at the time of making such assignment or within one month before the making thereof, not exceeding three months' wages or salary; and such persons shall be entitled to rank as ordinary or general creditors for the residue, if any, of their claim.

8. A majority in number and value of the creditors who have proved claims to the amount of $100 or upwards, may, at their discretion, substitute for the official assignee or for an assignee under an assignment to which sub-section (2) of Section 3 of this Act applies, a person residing in the county in which the debtor resided or carried on business at the time of the assignment. An assignee may also be removed and another assignee may be substituted or

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an additional assignee may be appointed by a judge of the Supreme Court, or of the County Court of the county where the assignment is registered.

(2) Where a new assignee is appointed the estate shall forthwith vest in him without a conveyance or transfer. The new assignee may register an affidavit of his appointment in the office of the clerk of the County Court in which the original assignment was filed. Such affidavit may also be registered in the office of the Registrar of Deeds for the county in which the assignment is made. The registration of such affidavit in the office of the Registrar of Deeds shall have the same effect as the execution and registration of a conveyance.

9. Save as provided in the next succeeding sub-section the assignee shall have an exclusive right of suing for the rescission of agreements, deeds and instruments or other transactions made or entered into in fraud of creditors or made and entered into in violation of this Act.

(2) If at any time any creditor desires to cause any proceeding to be taken which, in his opinion, would be for the benefit of the estate; and the assignee under the authority of the creditors refuses or neglects to take such proceeding, after being duly required so to do, the creditor shall have the right to obtain an order of any judge of the Supreme Court or of the County Court aforesaid, authorizing him to take the proceeding in the name of the assignee, but at his own expense and risk, upon such terms and conditions as to indemnify to the assignee, as the judge may prescribe, and thereupon any benefit derived from the proceedings shall belong exclusively to the creditor instituting the same for his benefit; but if, before such order is granted, the assignee shall signify to the judge his readiness to institute the proceeding for the benefit of the creditors, the order shall prescribe the time within which he shall do so, and in that case the advantage derived from the proceeding, if instituted within such time, shall appertain to the estate.

10. If the person to whom any gift, conveyance, assignment, transfer, delivery or payment, as in Section 2 of this Act is mentioned, has been made, shall have sold or disposed of the property which was the subject of such gift, conveyance, assignment, transfer, delivery or payment, or any part thereof, the moneys or other proceeds realized therefor, may be seized or recovered in any action under the last preceding section as fully and effectually as the property, if still remaining in the possession or control of such person, could have been seized or recovered.

11. No advantage shall be taken or gained by any creditor of any mistake, defect or imperfection in any assignment under this Act for the general benefit of creditors, if the same can be amended or corrected, and if there be any mistake, defect or imperfection therein, the same shall be amended by any judge of the Supreme Court or the County Court aforesaid, on an application of any creditor of the assignor, or of any assignee, on such notice being given to other parties being concerned as the judge shall think reasonable, and the amendment, when made, shall have relation back to the date of said assignment.

12. The assignee shall receive such remuneration as shall be voted to him by the creditors at any meeting called for the purpose, after the first dividend sheet has been prepared, subject to the review of the judge of the County Court for the county in which the assignment is registered, if complained of by the assignee or any of the creditors.

(2) In case no remuneration is voted to the assignee by the creditors, the amount shall be fixed by the judge of the County Court aforesaid.

13. A notice of assignment made for the general benefit of creditors under this Act shall, as soon as conveniently may be, be published at least twice, in The Royal Gazette and one newspaper at least, having a general circulation in the county, in which the property assigned is situate.

(2) A counterpart or copy of every such assignment shall, also, within five days from the execution thereof, be registered (together with an affidavit of a witness thereto of the due execution of the assignment, of which the copy filed purports to be a copy), in the office of the clerk of the County Court of the county, where the assignor, if a resident in Nova Scotia, resides at the time of the execution thereof, or, if he is not a resident, then in the office of the clerk of the County Court of the county where the personal property so assigned is, or where the principal part thereof (in case the same includes property in more counties than one), is at the time of the execution of the assignment; and such clerk shall file all such instruments presented to him for that purpose, and shall endorse thereon the time of receiving the same in his office, and the same shall be kept there for the inspection of all persons interested therein. The said clerk shall number and enter such assignment, and shall be entitled to receive a fee of fifty cents for filing such instrument and affidavit, and for making all proper endorsements in connection therewith.

14. If the said notice is not published in the regular number of The Royal Gazette, and of such newspaper as aforesaid, which shall respectively be issued first after five days from the execution of the assignment by the assignor, or if the assignment is not registered as aforesaid within five days from the execution thereof, the assignor shall be liable to a penalty of $25 for each and every day which shall pass after the issue of the number of the newspaper in which the notice should have appeared until the same shall have been published; and a like penalty for each and every day which shall pass after the expiration of five days from the execution of the assignment by the assignor, until the same shall have been registered.

(2) The assignee shall be subject to a like penalty for each and every day which shall pass after the expiration of five days from

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the delivery of the assignment to him, or of five days after his assent thereto, the burden of proving the time of such delivery or assent being upon the assignee.

(3) Such penalties may be recovered summarily before a judge of the Supreme Court or of the County Court of the county in which the assignment ought to be published or registered ; one-half of the penalty shall go to the party suing, and the other half for the benefit of the estate of the assignor.

(4) In case of an assignment to the official assignee, he shall not be liable for any of the penalties imposed in this section, unless he has been paid or tendered the cost of advertising and registering the assignment, nor shall he be compelled to act under the assignment until his costs in that behalf are paid or tendered to him.

15. In case the assignment be not registered, and notice thereof published, an application may be made by any one interested in the assignment to a judge of the Supreme Court or of the County Court aforesaid, to compel the publication and registration thereof, and the judge shall make his order in that behalf, with or without costs, or upon payment of costs by such person as he may in his discretion direct to pay the same.

16. The omission to publish or register as aforesaid, or any irregularity in the publication or registration, shall not invalidate the assignment.

17. It shall be the duty of the assignee immediately to inform himself, by reference to the debtor and his records of account, of the names and residences of the debtor's creditors, and within five days from the date of assignment to convene a meeting of the creditors for the giving of directions with reference to the disposal of the estate, by mailing, prepaid and registered, to every creditor known to him a circular calling a meeting of creditors to be held at a convenient place to be named in the notice, not more than twelve days after the mailing of such notice, and by advertisement in The Royal Gazette ; and all other meetings to be held shall be called in like manner.

18. (1) In case of a request in writing, signed by a majority of the creditors having claims duly proved of $100 and upwards, computed according to the provisions of Section 20 of this Act, it shall be the duty of the assignee, within two days after receiving such request, to call a meeting of the creditors at a time not later than twelve days after the assignee receives the request. In case of default the assignee shall be liable to a penalty of $25 for every day after the expiration of the time limited for the calling of the meeting until the meeting is called, such penalty to be recovered summarily as prescribed in sub-section 3 of Section 14 of this Act.

(2) In case a sufficient number of creditors do not attend the meeting mentioned in Section 17 of this Act, or fail to give directions with reference to the disposal of the estate, the judge of the County Court aforesaid may give all necessary directions in that behalf.

19. At any meeting of creditors any creditor may vote in person, or by proxy authorized in writing, but no creditor whose vote is disputed shall be entitled to vote until he has filed with the asignee an affidavit in proof of his claim, stating the nature and amount thereof.

20. (1) Subject to the provisions of Section 8 of this Act, all questions discussed at meetings of creditors shall be decided by the majority of votes, and for such purpose the votes of creditors shall be calculated as follows :

For every claim of or over $100, and not exceeding $200—1 vote.
" " 200, " " 500—2 votes.
" " 500, " " 1,000—3 votes.
" additional 1,000, or fraction thereof—1 vote.

(2) No person shall be entitled to vote on a claim acquired after the assignment unless the entire claim is acquired, but this shall not apply to persons acquiring notes, bills or other securities upon which they are liable.

(3) In case of a tie, the assignee, or, if there are two assignees, then the assignee appointed by the creditors, or by the judge, if none has been appointed by the creditors, shall have a casting vote.

(4) Every creditor, in his proof of claim, shall state whether he holds any security for his claim or any part thereof ; and if such security is on the estate of the debtor, or on the estate of a third party for whom such a debtor is only secondarily liable, he shall put a specified value thereon. and the assignee under the authority of the creditors may either consent to the right of the creditor to rank for the claim after deducting such valuation, or he may require from the creditor an assignment of the security at an advance of ten per cent. upon the specified value to be paid out of the estate as soon as the assignee has realized such security ; and in such case the difference between the value at which the security is retained and the amount of the gross claim of the creditor shall be the amount for which he shall rank and vote in respect of the estate.

(5) If any creditor holds a claim based upon negotiable instruments upon which the debtor is only indirectly or secondarily liable, and which is not mature or exigible, such creditor shall be considered to hold security within the meaning of this section, and shall put a value on the liability of the party primarily liable thereon, as being his security for the payment thereof ; but after the maturity of such liability and its non-payment, he shall be entitled to amend and re-value his claim.

21. (1) Every person claiming to be entitled to rank on the estate assigned shall furnish to the assignee particulars of his claim proved by affidavit, and such vouchers as the nature of the case admits of.

(2) In case a person claiming to be entitled to rank on the estate assigned does not, within a reasonable time after receiving notice of the assignment and of the name and address of the assignee, furnish to the assignee satisfactory proofs of his claim as provided by this and the preceding sections of this Act, the judge of the County Court of the county wherein the debtor at the time of making the assignment resided or carried on business, may, upon a summary application by the assignee or by any other person interested in the debtor's estate (of which application at least three days' notice shall be given to the person alleged to have made default in proving a claim as aforesaid), order than unless the claim be proved to the satisfaction of the judge within a time to be limited by the order, the person so making default shall no longer be deemed a creditor of the estate assigned, but shall be wholly debarred of any right to share in the proceeds thereof ; and if the claim is not so proved within the time so limited, or within such further time as the judge may by subsequent order allow, the same shall be wholly barred, and the assignee shall be at liberty to distribute the proceeds of the estate as if no such claim existed, but without prejudice to the liability of the debtor.

(3) A person whose claim has not accrued due shall nevertheless be entitled to prove under the assignment and vote at meetings of creditors, but in ascertaining the amount of such claim a deduction for interest shall be made for the time, which has to run until the claim becomes due.

(4) At any time after the assignee receives from any person claiming to be entitled to rank on the estate proof of his claim, notice of contestation of the claim, may, at the request of any creditor, be served by the assignee upon the claimant. Within thirty days after the receipt of the notice, or such further time as a judge of the County Court of the county in which the assignment is registered may on application allow, an action shall be brought by

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the claimant against the assignee to establish the claim, and a copy of the writ in the action served on the assignee; and in default of such action being brought and writ served within the time aforesaid, the claim to rank on the estate shall be forever barred.

(a) The notice by the assignee shall contain the name and place of business of one of the solicitors of the Supreme Court, upon whom service of the writ may be made, and service upon such solicitor shall be deemed sufficient service of the writ.

22. Upon the expiration of one month from the first meeting of creditors, or as soon as may be after the expiration of such period, and afterwards from time to time at intervals of not more than three months, the assignee shall prepare and keep constantly accessible to the creditors, accounts and statements of his doings as such assignee, and of the position of the estate, and he shall declare dividends of the estate whenever the amount of money in his hands will justify the division thereof, and also whenever he is required by a majority vote of the creditors to do so.

23. So soon as a dividend sheet is prepared, notice thereof shall be given by letter, posted to each creditor, enclosing an abstract of receipts and disbursements, showing what interest has been received by him for moneys in his hands, together with a copy of the dividend sheet, noting thereon the claims objected to, and stating whether any reservation has, or has not, been made therefor; and after the expiry of eight days from the date of mailing such notice, abstract and dividend sheet as aforesaid, dividends on all claims not objected to within that period shall be paid.

24. The law of set-off shall apply to all claims made against the estate, and also to all actions instituted by the assignee for the recovery of debts due to the assignor, in the same manner and to the same extent as if the assignor were plaintiff or defendant, as the case may be, except in so far as any claim shall be effected by the provisions of this or any other act respecting frauds or unjust preferences.

25. An affidavit authorized, or required under this Act, may be sworn before any person authorized to administer oaths or affidavits in the Supreme Court or before a justice of the peace.

26. The provisions of this Act shall not be held to apply to assignments made under the provisions of any Act of the Parliament of Canada relating to or respecting bankruptcy or insolvency.

27. The Governor-in-Council is authorized to appoint, in pursuance of this Act, one or more persons in each county who shall be designated official assignees, who shall perform the duties and exercise the powers imposed upon such official assignees by this Act.

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This is a direct contravention of the Canned Goods Act. Section 2 of this Act reads:

Every package of canned goods sold or offered for sale in Canada, for consumption, therein, shall have attached thereto or imprinted thereon, a label or stamp, setting forth in legible characters the name and address of the person, firm or company by whom the same was packed, or of the dealer who sells the same or offers it for sale.

The law here is clear: Every can of salmon put up for home consumption must have, on the label, the name of the packer or of the person who sells or offers to sell it. Now, a fictitious name is no name in the eyes of the law. And the person who is responsible for the fictitious label is evidently not over confident as to the quality of the can, or why should he place thereon a name which has no existence?

The penalty for contravention of the law, in this particular, is a severe one. We quote the penalty clause:

Every person who sells, or offers for sale any such goods in violation of any provision of this section, shall, on summary conviction before a justice of the peace, for a first offence, incur a penalty of two dollars for each such package, and for a subsequent offence a penalty not exceeding twenty dollars, and not less than four dollars for each such package, in respect of which any such provision has been violated.

Here appears to be something which demands investigation by the Inland Revenue Department.

MUCH BUSINESS BUT NO PROFIT.

The folly of selling goods too cheap in order to gain a great bulk of business is illustrated by the business embarrassment of Faber Bros., the sub-contractors, who have supplied the Halifax garrison with meat. The contract for the supply of meat is let to an Antigonish firm at $7.35 per hundred lbs., this firm sub-letting it to Faber Bros. at $6.75 per hundred lbs.

Though the contract is a large one, 1,700 lbs. of meat being used daily in the garrison, the contract price has been such that Faber Bros. have become embarrassed, and are unable to continue supplying the garrison. It is stated that in 40 years only three firms who have received the army meat contract in Halifax have been able to make money out of it.

The spring winds may clean city streets and country roads of refuse, but it requires broom, brush and water to put the store and business premises in ship shape.

TAKING GOODS OUT OF BOND.

It having been reported that, in the case of goods held in bond in London, Ont., the owner thereof could not withdraw part of a shipment at a time, but that the entire shipment must be taken out at once, enquiry was instituted by THE CANADIAN GROCER, with the result that it was ascertained from an indisputable authority that part of a shipment could be taken out of bond, but that the part taken out must be complete in itself, i.e., if there are four packages in bond, the importer can take them out one at a time, but that packages cannot be broken and less than a complete package taken.

BRITAIN'S TRADE WITH RUSSIA AND FRANCE.

THE possibility of war between Great Britain and Russia and France is being actively discussed by the daily press. Such a war, aside from the sacrifice of life which it would entail, would in a commercial sense be a calamity.

Great Britain, in 1896, bought $22,677,443 worth of goods from Russia, and sold to it $11,403,810 worth; from France and the French possessions Great Britain bought merchandise to the value of $50,860,929 and sold to them $21,593,091 worth,

Here is an aggregate trade of $106,544,273, which, in case of war with those countries, would cease for the time being.

As a customer of Great Britain's Russia stands sixth among the foreign nations, with a proportion of 5.3 per cent. of the whole.

France ranks number three as a customer, with a proportion of 10.2 per cent. to the whole of Great Britain's export trade to foreign countries.

Great Britain's largest customer, according to the returns of 1896, is Germany, which, with her possessions, took $34,077,582 worth, while her next best is the United States with $32,035,784 worth.

Great Britain, to say nothing of her various possessions, is France's best customer, the latter's exports to the former country in 1896 being valued at 1,296,100,000 francs, or 1,364,300,000 francs including the exports to British possessions. In other words, nearly 30 per cent. of the total goods exported from France go to the British Empire.

Great Britain is also Russia's chief customer. The latest returns we have access to are for 1894, and they show that in that year Russia exported 175,303,000 roubles worth of goods to Great Britain, against a total exportation of 668,753,000 roubles worth. The equivalent of the rouble in Canadian currency is 77.2c.

Canada's trade with Russia is insignificant. Her imports from that country last year were only $15,984, while the exports from Canada to Russia were, in value, but $4,508. With France, however, the Dominion does a much larger business, the exports to that country in 1897 being $690,696, and the imports from $2,601,351.

As far as France is concerned, there are

two important factors which tend to militate against war. The one is that two years hence a world's exposition is to be opened in Paris, and the other is the aversion at the present time of the peasantry of France to war. At the same time, the fact cannot be overlooked that the influence of the army is paramount in France at the moment.

Commercial interests are becoming more and more influential as factors in preventing hostilities between civilized nations, and it is to be hoped their influence will be strong enough in the present instance.

THE FRUIT STEAMERS.

THE first intelligence regarding the direct fruit steamers from the Mediterranean was received in Montreal this week, and, judging from it, the spring importations direct this year will not be as great as they were last spring.

The first steamer to arrive will be the Mathews, which has already left Messina with 28,000 boxes of lemons and oranges, and as she will stop at another Spansh port it is expected she will land about 32,000 boxes of oranges and lemons about the middle of April.

The second vessel, the Fremona, left Messina on Tuesday with 35,000 boxes of oranges and lemons, and she is expected to pick up 15,000 more at other ports.

This makes, in rough figures, about 80,000 boxes of fruit for both boats. Last spring the first steamer, the Fremona, landed, alone, 70,000 boxes of fruit, and altogether there were about 130,000 boxes received by the four direct boats. This spring there are also four vessels, but it is not expected they will land anything like the same quantity.

PRICE OF MOLASSES FIXED.

The jobbers are determined to keep out competition in molasses in Montreal and have fixed the price for immediate delivery at 24c. in car lots, and 25c. in small lots. New crop Barbadoes molasses, to arrive, is quoted at 23c. in car lots, and 25c. in smaller quantities.

It appears that the jobbers, in Montreal, feared that holders in the maritime provinces might steal a march on them and get some orders in their territory, so they are taking time by the forelock and fixing the price ahead.

THE DEFEATED YUKON BILL.

IT is to be regretted that the Senate has seen fit to reject the Yukon railway bill.

What THE CANADIAN GROCER said when the conditions of the contract were made known it repeats: Certain of the terms appertaining to the contract were open to criticism, and notably the land grant of 3,750,000 acres. For the building of a railway 150 miles in length it does seem excessive.

But, while acknowledging this, it must not be forgotten that the value of these lands is an undetermined quantity: They may be worth much and they may be worth little.

In fact, the whole thing is, to a certain extent, a speculation.

The Yukon district is undoubtedly enormously rich in gold; but every acre of land in that district is not rich in gold. More blanks than prizes will undoubtedly be drawn by those who go into that part of the country in search of the precious metal and wealth. And, although in the 3,750,000 acres Mackenzie, Mann & Co. would, in all probability, have drawn some prizes, yet that company would, to a certain extent, have had to have taken their chances with other prospectors.

Then, as to the railway itself. Its future as a paying investment was speculative. Placer mining, as a rule, in a few years runs its course. And when placer mining in the Yukon has run its course so would also the railway, for of farming lands there are practically none in that part of the country.

While believing the land grant to be excessive, we are also ready to give the Government credit for making what it conceived to be the best bargain, just as every business man tries to make a good bargain in every transaction, although that he does not always succeed is known to all men.

But, granted that the land bonus is, beyond all doubt, excessive, we still maintain that the Senate, in rejecting the bill, has done a most unbusinesslike thing.

The rejection of this bill means that no railway will be built this year, at any rate. And the absence of the railway will mean the loss to Canadian manufacturers, merchants, transportation companies, etc., of enormous sums of money, while the manufacturers, merchants and transportation companies of the United States will be corresponding gainers thereby.

We do not question the loyalty of the Senate in the action it has taken, but we do question its wisdom. And while we do not believe it is reflecting public opinion—at any rate, mercantile opinion—we quite believe it is reflecting public opinion in the United States, for press and people over there have time and again acknowledged that the proposed railway would divert the Yukon trade from United States to Canadian channels.

MOLASSES FOR SUGAR REFINING.

THE situation of Barbadoes molasses, both at points of distribution here, in Canada, and at primary markets, grows decidedly more interesting as time progresses.

The market at the Islands, as previously noted in these columns, took a strong turn about a fortnight ago, as a result of large purchases by Canadian sugar refiners. Since that time the strength has been maintained, and cables this week state that the market is in a strong position, as the weather has not been favorable for reaping the cane, and the supply is hardly equal to the demand, while vessels of all sizes are scarce.

The demand from sugar refiners, not only in Canada, but elsewhere, is the strongest bull factor of the situation, however, for besides the purchases by our own Canadian refiners, the sugar men of Greenock, Scotland, are sending orders direct to Barbadoes for round lots for prompt shipment. These refiners had sample lots shipped to them last season, on trial, and it is alleged that they turned out so favorably for refining purposes that the above is the result. They are, it is understood, still in the market for more, and the same is the case with Canadian refiners.

Dealers at the islands, however, appear to have all the orders in hand they care to attend to at present, and are refusing to make further offers until disposed of.

Another noticeable feature is the demand from the United States. Buyers in that country, during the past few years, have purchased little or no Barbadoes molasses. This spring, however, they have been an important factor in the market; have taken three large cargoes on Baltimore account, which, it is believed, is also for sugar refining purposes. Newfoundland also has been a large buyer from the opening, and is still on the market for further supplies.

THE PROPOSED BUTTER BONUS.

DR. REID'S notice of motion, proposing that the Government should give a bonus on butter to be exported to Great Britain, which was recently discussed before the Dominion Parliament, has caused considerable interest among farmers, creamerymen and exporters, and while the resolution was defeated and the question dropped for the time being, the principle of bonusing our produce is one worthy of serious thought. Dr. Reid's notice of motion concluded as follows :

That our Government should take immediate steps to do something more to assist in the development of our butter trade, and this House is of the opinion that the Government should place in the estimates, for the present session, an amount to he paid to the farmers direct hy way of a honus, of 1c. per pound on a specified quantity of our finest fresh creamery hutter to be exported to Great Britain while fresh and in condition to secure a reputation for itself and establishing a lasting demand, and that this bonus he continued for three consecutive years. This bonus to he increased, at the discretion of the Government, on hutter made duiing the winter months. All such hutter to he subject to a rigid Government inspection.

That this bonus he paid to only those farmers who will furnish for export regular supplies.

The proposal was the cause of a long and interesting discussion, the various speakers giving expression to their own views, and to the views of their constituents on the matter.

The Hon. the Minister of Agriculture was opposed to such an artificial stimulus as was proposed; he said that our cheese trade had been established without, and to-day it led the world, our grain and cattle trade had grown and become firmly established, and so, too, would our butter trade. It would be better for it to rest upon a sound basis than to depend upon Government assistance. He referred to the results of such bonusing by the Provincial Government of Quebec, and said that they were not such as to encourage its adaption by the Federal Government.

The bonusing of butter for export by the Quebec Government was started early in 1895, and the opinion of the exporters, at least, as to its success can best be obtained by quoting a resolution adopted by the Montreal Butter and Cheese Association on Jan. 11, 1897 :

Resolved : That the Butter and Cheese Association of Montreal having had experience in the working of the honus granted the past two years to those creameries which exported a portion of their product in conformity with the regulations set forth hy the Provincial Department of Agriculture, have arrived at the conclusion that inasmcuh as the bonus has heen of no advantage generally to the creameries of the province, we suggest that the halance of the sum now devoted hy the Department of Agricultnre to that object will be productive of greater benefit, not only to the producers themselves, hut also to the export trade in general. were it devoted to greater facilities heing afforded in the transportation of butter in cold storage conveyances from the factories to the point of shipment and thence across the ocean to Great Britain.

The same association, in 1895, after having considered the proposition of the Dominion Government to guarantee farmers 20c. per pound for winter butter for export, addressed the then Minister of Agriculture, disapproving of the proposal, part of their letter reading as follows :

The makers should he clearly and emphatically told that unless they are prepared to compete in the English market with butter-exporting countries, in price as well as In quality, Canadian butter, as an exportable article, must cease to he, no matter what Government efforts are made to help it.

It will thus be seen that the exporting interest is not favorable to the idea of bonusing butter for export, and, we understand, from speeches made before the House, and from outside sources, that the farming interest generally does not desire assistance of that nature. Much has been done to improve the conditions of the produce export trade by the Governments, past and present, by providing means for increased cold storage accommodation on land, and refrigerator apartments on ocean vessels, and the railways and steamship companies have ably seconded these efforts by improving their services. Thus, action on the part of the Government and the transportation companies has been much appreciated by all parties interested, but, in our humble opinion at least, the trouble and expense incurred in connection with these improvements have been largely discounted, owing to the circumstance that even when Canadian butter, or other produce, arrives in Great Britain in the best condition, and of such quality as to demand the highest prices, it almost invariably loses its identity, and frequently is sold as Danish, Australian, American, Irish or otherwise, Canada seldom getting credit for her best goods. In an article in The Montreal Star, of February 12 last, on "Impressions of London," it was stated that : "One sees American and Australian goods everywhere, but the only thing I saw labelled Canadian was a hideous style of hat in a shop on the Strand. Split packages of beautiful butter in the shop windows are labelled in big letters, 'New Zealand,' but one may eat cheese from Canada under English names in every restaurant."

Again, on Feb. 19, the same paper says : "The products of Canadian mines, fields, and factories are not placed properly upon the markets as such, and credit claimed where it is due. The result is that their reputation is not what it should be, and in many cases their merits have simply served to make a reputation for foreign goods, under whose name they have been sold."

The need for some action being taken to ensure to Canada the credit for her products was expressed several times during the recent discussion of this matter before Parliament, and as the Minister of Agriculture, when addressing a meeting of exporters held in Montreal on Aug. 12 last, said that he fully endorsed, from the little practical knowledge that he had of butter making, the statement that in Canada to-day we can produce as fine a quality of butter, as well as the best cheese made in the world, and, further, as there is a large and increasing English demand for our cheese, butter, hams, bacon, eggs, canned meats, evaporated fruits, etc., it is earnestly hoped by all who have the Canadian export trade at heart that the Government will use every effort to see that such goods, when sold on the English or other foreign markets, are, wherever possible, labelled and sold as Canadian produce.

Now that the eyes of the world, and of Great Britain in particular, are turned towards Canada owing to her mineral wealth, and to the possibilities for an extended export trade to this country, our Government and our merchants and exporters should see that no effort is spared to secure to Canada full credit for her breadstuffs and agricultural products.

When a merchant's spirits are low he should force his energies to as high a notch as possible.

BLACK PEPPER DEARER.

During the last few months the pepper market has experienced some sharp advances, but indications are that there will be a further appreciation.

For some time the market has been holding its own, while cables received in Toronto this week urge the trade to buy black pepper now in view of the strong outlook.

For forward shipment from Singapore an advance of ½c. per pound is already being asked.

Stocks in the primary and terminal markets are light.



...FOR PACKING...

Lard
Butter
Mincemeat
Jelly
Preserves
Etc., Etc.

EDDY'S ANTISEPTIC SPRUCE FIBREWARE PACKAGE.

Antiseptic
Impervious
Air-tight
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SEND FOR DESCRIPTIVE PRICE LIST WITH TERMS AND DISCOUNTS.

The E. B. EDDY CO., Limited

HULL, CANADA.

61 Latour St - - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver, B.C.; John Cowan, St. John's, Nfld.

A LESSON IN ADVERTISING.

A wholesaler had one of the brightest and most impressive lectures on advertising read to him by a country merchant last week that he has ever heard in his life, says an exchange. This merchant is not one of the ordinary merchants. He is a character in his way, a Hibernian, and with his full share of the proverbial wit. This merchant lives in a small city in the state, and buys the better part of his goods in this city. He was in on a buying trip, and passing a wholesale house, he observed paper napkins in the windows. He went in to look at them, for he had sale for such things in his store.

"An' do ye have paper napkins to sell?" he asked of the wholesaler. He did have them, he said. "An' how the divil do I be knowin' that ye have paper napkins to sell, if I don't come down here and happen to see them in the windy? Why don't ye till a man ye have paper napkins? Why don't ye advertise. Thin we'd know what ye had to sell." The wholesaler told him that he did advertise, which was true.

"Ah, yis," said the merchant, "an, how do ye advertise? Ye put a cut of yer buildin' in the paper. Now, what the divil do I be wantin' to see the cut o' yer building for? I don't care for yer old buildin'. It's what's in yer buildin' that interests me. If ye have paper napkins, say ye have paper napkins, and don't be a showin' us a picture of your big sthore. That's the way I'm a goin' to sell these paper napkins I am buyin' of ye. I put an advertisement in me paper at home to till the people of me town thet I have paper napkins to sell and the price they have to pay for thim, and be the powers they come and buy them." This wholesaler told me that he had more good advertising sense rubbed into him in ten minutes by this merchant than he had found in books in the past ten years.

DUTY ON TOURISTS' OUTFITS.

The Customs Department has felt it necessary to make a new ruling regarding the admission of tourists' outfits. The outfits are held to comprise: Guns, fishing rods, canoes, tents, camp equipment, cooking utensils, kodaks, musical instruments, etc. The money deposited by the tourist may be refunded if the articles are exported outwards at the Customs port where reported inwards or at another port within six months from time of entry: Provided the articles are produced and their identity attested to before a Canadian Customs officer at the place of export or before a Customs officer at a place outside of Canada. The tourist is required to furnish the Customs officer at the port of entry with a report or invoice of his outfit, in duplicate, one copy of which is to be returned to the tourist when signed by the Customs officer, with the amount deposited thereon. When a certificate of exportation, to the satisfaction of the Customs officer at the port of entry, is delivered to him personally or by mail the amount deposited may be paid to the party entitled thereto, personally or by mail, or otherwise, as he shall direct. It is suggested that post office orders (at tourist's expense for charges) be used for safety in forwarding remittances on above account through the mails.

HISTORY OF SCALES.

THE use of scales or balances is traceable to the earliest evidences of civilization, says an exchange. On the inner walls of sacred temples of ancient Egypt they are represented as being used for weighing human souls to ascertain where they should be assigned for future existence.

Instead of metal bowls or pans being suspended from the balancing beam, the shells of fish or nuts were used in the beginning, and designated by words similar in meaning to shell or scale. During later periods bowls, carved out of wood, were quite generally used, and may be seen in use to-day in some Oriental countries in weighing grain.

Our word balance comes from the Latin word bilanx, bi, meaning two, and lanx, pan—two pans suspended from a balancing beam. The weights used in balancing were numerous and even ridiculous, but not much more so than many of the absurdities still practised in civilized countries. In soul-weighing the tip of an ostrich plume is represented. In weighing merchandise, weights made of stone and metal in the shape of the heads of cattle, and small hard seeds, coins, etc., were used. Our term scruples means sand; dram, handful; grain, little seed; and pennyweight, old silver penny. The use of such weights on one side of the balance, of course, does not compare favorably with our accurate mechanical appliances. No doubt, though, they were as nearly uniform as is our present system, when considered in an international way. For instance, a hundredweight with us very naturally means 100 lbs., but in weighing rough rice in India it means 112 lbs. A ton scarcely has any meaning whatever unless applied to some particular article in a certain locality.

We need not wonder how our primitive ancestors got along without such appliances as platform, wagon and track scales. Their grain was handled in wooden or earthen vessels or baskets, and was transported in skins of animals on the backs of camels and asses. It was, therefore, always in convenient shape for measuring, or to be weighed in the same kind of a balance as was Belshazzar, the Babylonian king, when he was "weighed (figuratively) in the balance and found wanting."

WEIGHT OF A BAG OF POTATOES.

WHEN the bill to amend the law respecting weights and measures was under discussion before the Dominion Parliament, Mr. Monk, M.P. for Jacques Cartier, called the attention of the House to the fact that farmers sold potatoes on the Montreal markets at so much per bag, the city by-law requiring the bag to weigh ninety pounds. This was considered a hardship by the farmers, who made a practice of using old flour bags, and found it difficult to put the required weight therein. Mr. Monk suggested that this difficulty be solved by making one bushel and one-sixth, viz., 70 pounds, a standard bag of potatoes.

The Minister of Inland Revenue, while expressing his willingness to meet the wishes of the farmers of the district of Montreal, said that it was the hope of the Department to secure uniformity in the matter of weights and measures.

A lengthy discussion having ensued, Mr. Monk, at the suggestion of the Minister, agreed to accept the bill of Mr. Fortin, providing that a bag of potatoes should weigh 80 pounds, as an amendment to the existing law. Meeting with some opposition, the matter was, however, allowed to stand.

Since the discussion of this question before the House, the farmers of the district have presented a petition to the Montreal city council asking that the by-law be so amended as to make the standard weight for a bag of potatoes 80 pounds. The petition was referred to the market committee for consideration and report.

Alderman Laporte, who is the president of the Montreal Wholesale Grocers' Association, has taken an active interest in this question, and it is understood that he intends giving notice of motion to have the city by-laws so amended as to provide for the selling of potatoes and other vegetables by weight, i.e., at a price per pound, claiming that such a law would give protection both to the merchants and to the consumer, and justice be done to all parties. He favors the placing of eggs under the same provisions, thereby assuring to the purchaser, whether he be farmer, merchant or consumer, the receipt of a fair and equitable return for his money. THE CANADIAN GROCER is informed that this idea has the support of several of the aldermen, as well as of a considerable number of the people handling the goods in question, and it is among the possibilities that it will soon be put into operation.

TRADE IN OTHER COUNTRIES THAN OUR OWN.

CANNED SALMON IN LONDON.

A LARGE quantity of the salmon sold forward is now in process of being delivered, and as there is no anxiety to sell what remains on hand, except at full rates, business is necessarily less brisk, and will probably remain so for some weeks, until the demand from the public commences in earnest. In the meantime, judging by the enquiries respecting delivery of forward purchases, stocks in retailers' hands appear to be passing into consumption more rapidly than is usual at this time of year. The most interesting feature of the market is the fact that, in spite of the admittedly large pack both of Fraser and Alaska fish, comparatively few parcels are offering, either on the spot or to arrive.—Produce Markets' Review.

A VIEW OF THE CURRANT SITUATION.

The currant market has been subject to some minor fluctuations, one day appearing to be strong, and the next rather weaker again ; but closes at practically last week's level for the lower kinds, but at slightly easier rates for the medium and better sorts. The demand from the grocers shows some improvement, and it would appear probable that the time has arrived when they will require to buy a little more freely than during the few past weeks, to replenish their stocks; and if this turns out to be the case the market will probably show a firmer tone. On the other hand, it must be admitted that currants at 3d. per lb. look dear to the consumer against the 2d. or 2½d. per lb. in the last two or three years ; and that at 22s. per cwt. they look dear to the grocer against the prices that he had been previously paying. This being the case, he will not, in all probability, be persuaded to buy until he really requires the fruit, and will, perhaps to some extent unconsciously, be reducing his stocks ; causing for the time being a quiet demand, but so reducing the floating stocks throughout the country, as to leave a very considerable "lee way" of business to be made up when values are again more tempting. If these be at all correct conjectures, it would appear probable that the consumption of the next few months will be somewhat smaller than during the period of the last three or four years ; and that the trade will be even smaller than the consumption, the margin of difference being in the reduction of the traders' stock generally. It would further appear probable that the new season (which, it is true, is a long while to look forward to) will be started under most favorable circumstances ; and that if the crop of currants be larger than the one from which we are now working, which is, of course, likely to be the case, and prices are in consequence at a more moderate level, that a very good season is likely to follow. Anyone inclined to be critical may say, and perhaps with justice, that these remarks savor too much of guesswork to be worth the paper upon which they are printed ; but at the same time an attempt now and then to forecast the future of a market may perhaps be forgiven.—Produce Markets' Review.

VALENCIA RAISINS.

The annual statement of Messrs, Wm. Rogers & Co., of Denia, Spain, shows that the destination of the 1897 crop of Valencia raisins was as follows :

Exported to—	Cwts.
London	174,655
Liverpool	75,962
Other prots in Great Britain and Ireland	32,064
United States	20,160
Canada	47,004
Sweden, Denmark and other parts	77,072
Ports on Mediterranean	42,437
Estimated stock in growers' and packers' hands.	6,000
Total	475,294

In 1896 the crop was 452,504 cwts. and in 1895, 457,500 cwts. Market opened at $4, gradually fell to $3.50, and, the demand continuing dull, finally reached $3. Speculators later on succeeded in forcing the market up to $4.50, at which price it remained until the end of October. Later, quotations sank to $3, and a fair demand set in, but the few raisins now remaining (March 8) in first hands cannot be bought under $4.

THE ABUNDANCE OF COFFEE.

The present abundance of coffee is nowise remarkable, for it is the direct consequence of the high prices ruling for so many years previous to 1897. If Brazil should be unable to maintain her present high rate of production, the other countries in South America can probably be depended upon to make up the difference, as new plantations have been opened every season for several years, not only in South America but in the West Indies also.—Merchants' Review.

SELLING SUGAR ON THE "FACTOR" PLAN.

More or less commotion has been caused in grocery, in sugar, and also in Stock Exchange circles, by the allegation current this week that the American Sugar Refining Co. have virtually abandoned the plan pursued for a number of years in regard to their sales of refined sugar through the trade. Known as the "equality" or "factor" plan, the system in question virtually made the wholesale grocery trade the agents of the refiners, and in conjunction with a system of rebates provided for an absolute uniformity and steadiness of refined sugar prices. There is some uncertainty as to whether the abandonment of this method is complete, and a great deal of discussion has naturally been created as to its effects upon the trade. It is contended in some quarters that the matter involves the certainty of a demoralization of prices and renewed cutting on all sides, such as existed some years ago before the so-called sugar trust and the wholesale grocers' organizations joined forces and inaugurated the policy which has been pursued with a considerable degree of success up to the present time. So far as Wall street is concerned, the inference generally drawn is that the abolition of the factor system is the opening gun in a trade war between the American Sugar Refining Co. and the new independent refineries in Brooklyn, which have been constructed by the Messrs. Arbuckle and Doescher, respectively, and which are approaching completion, so that their active competition with the American company is expected to begin before the coming summer is well advanced. The weakness of sugar stock in the market would seem to bear out such conclusions, although it is as yet difficult to ascertain whether the selling which has attended its decline from over 140 to 109½ is due to the operations by stock market bears or to the realization of long holdings by investors or insiders. The position which sugar stock holds as the prominent speculative security invests these matters with an unusual degree of practical interest.—Bradstreets.

THE MACE MARKET.

Wilhelm Schroder, writing from Amsterdam, under date of March 15, in regard to mace, says : "The offerings amounted to 35 tons net, all sorts, in the last sale, against 53, 53, 59 and 70 tons at the same time in the preceding four years. All has been sold at an advance of 10 per cent., and the tendency is yet a very steady one with a good demand at full prices. Arrivals were 67 tons gross in January and February of this year, but at least 30 tons of this quantity came from London, bought on speculation the second hands here. Arrivals in the same period last year were 64 tons (all from the East) and 42 tons in 1896. The deliveries in Holland were 43 tons gross in January and February of this year, against 68 tons in 1897 and 53 tons in 1896."

4 Gross in Three Months

It pays one retail grocer we know of, to sell Greig's "Crown Brand" Flavoring Extracts---see what J. A. McCrea, of Guelph, Ontario, says :

"The best recommendation I can give your Crown Brand Extracts is, that I placed an order with your traveller to-day for one gross, which makes the fourth gross in three months that I have purchased from you."

Four gross in three months means that these extracts have given pretty good satisfaction to those who used them ---there's a snug little profit for Mr. McCrea. Figure it up for one year without allowing for any increase whatever---576 bottles in three months---2,304 bottles in a year !

Greig's Crown Brand Flavoring Extracts are rich, strong, pure.

Each one of the forty different flavors is absolutely true to the fruit, flower or spice it represents.

At the price you sell them at they are matchless for the economical woman to use, because they have unequalled strength.

Business bringing advertising matter for your store sent with every order.

Greig's Crown Brand Flavoring Extracts

The Greig Mfg. Company

Limited

ROBERT GREIG & CO., AGENTS

MONTREAL

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

IN Ceylon and Indian teas, chests and half-chests, at 17 to 20c., Lucas, Steele & Bristol have a large range.

Shredded wheat biscuit it selling well with the Davidson & Hay, Limited.

Attention is called to "Shinon." Lucas, Steele & Bristol recommend it most highly.

The Davidson & Hay, Limited, are quoting pure sugar syrups at tempting prices.

Hallowee and Sairs dates are moving well, at close prices, with the Eby, Blain Co., Limited.

"Royal" salad dressing is in stock with the Davidson & Hay, Limited.

The Eby, Blain Co., Limited, have desirable values in Young Hysons, at from 12 to 17c.

Canned strawberries and raspberries, in 2-lb. tins, are two of H. P. Eckardt & Co.'s specialties this week.

Rutherford, Marshall & Co. report the demand good for new maple syrup which they have in stock in all sizes.

The Davidson & Hay, Limited, offer choice, bright, dry evaporated apricots, in 50-lb. boxes, at close figures.

A full supply of Clark's and Armour's canned and potted meats is in store with the Eby, Blain Co., Limited.

A consignment of Marshall's fresh, kippered and herring in tomato sauce has just arrived for H. P. Eckardt & Co.

The Davidson & Hay, Limited, are showing samples of direct importations in Assam and Ceylon Pekoes arrived this week.

Lucas, Steele & Bristol are offering most attractive values in pipes. Each dozen is provided with a pretty circular metal stand for counter use.

Clemes Bros. have been selling about a car a week of fine, juicy, Jamacia oranges in barrels. They are now quoting them at $4.75 to $5.25 per bbl.

Royal salad dressing, both sizes, is for sale by Lucas, Steele & Bristol. They also have C. & B. "Huile Surfine de Provence," a most excellent salad oil.

Extra close prices are quoted by the Eby, Blain Co., Limited, on canned blueberries, peaches, plums, pears, raspberries, wax beans, pumpkin and marrow squash.

D. Gunn, Bros. & Co. report a better trade in meats for Easter requirements than for some years past. They claim the quality of their meats has something to do with it.

The Dawson Commission Co., Limited, have on the market this week one car of navel oranges, "Thistle" and "Good Luck" brands, and one car of fancy bananas.

The Eby, Blain Co., Limited, have a full range of house-cleaning requirements, comprising every requisite among these harbingers of "gentle spring" at specially reduced prices.

IMPORTANCE OF GOOD CLERKS.

IT is only too evident to many who cannot entirely remedy the matter, that success in the retail branch of business depends to a marked degree upon the clerks, says Stoves and Hardware Reporter. If they show a deep interest in their work and exert strenuous efforts to sell the goods, a great difference is noticed in the number of sales which are made, whereas at other times, when they relax and show no interest in their work, or do not endeavor to persuade customers to buy, a marked falling off is observed. This is a difficult matter to deal with, and yet it is one which requires a remedy that will have a more permanent and enduring effect than simply a sound scolding. It would possibly be better to do something which will make them feel that they are working for their own as well as their employers' interests. To expect clerks to do better from a sense of duty presupposes the presence of a highly developed conscientiousness which few of them possess. Therefore, we advocate self interest as a powerful lever with which to move them. This is the plan of profit-sharing which has been adopted already by many stores. If clerks are given a small but adequate per cent. on the number of sales they make, they will soon summon up energy and enthusiasm which they have hitherto kept under a bushel measure. It is also highly probable that by employing these incentives to arouse the clerks a merchant's sales would be so much larger at the end of a season that he would make a handsome profit, even after giving them a per cent.

A WARNING TO CLERKS.

A grocer's clerk was telling the writer the other day how a customer had induced him to give her credit for several dollars' worth of goods, for which he couldn't collect the bill. He said: "I can't make much noise about the matter, because the 'boss' don't know anything about the debt." Since then the writer has wondered whether such occurrences are common. Suppose a good-looking female "dead beat" prevails upon a clerk to let her have goods on credit while the grocer is absent, it is not likely that the latter would find it out if the woman refused to pay and the clerk kept mum. As it is easier to get credit from a young and inexperienced employe than from the grocer himself, it is possible that some of the worst "dead beats" practise their arts upon the clerks alone, without their employer knowing anything of the occurrence.—Merchants' Review,

THE MODERN GROCER



Being the largest makers of Refrigerators in Canada, we make several lines of Grocers' and Household Refrigerators in various styles and sizes. Modern in design, with best principle of dry cold air circulation, best insulation, and zinc lined. Why buy a home made or poorly made article when you can get an up-to-date Refrigerator for less money? For prices and description send for catalogue.

Knowles, Ham & Nott Co., Limited
BRANTFORD

DRINK : : :

:: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier
The world-renowned French Vanilla Chocolate.

HERDT & CO. 13 St. John St. **Montreal**
General Agents for the Dominion

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the BEST and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the fine Fraser River Sockeye Salmon, by

J. H. TODD & SON,
Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

AGENTS.
Geo. Stanway & Co., Toronto, Agents for Ontario.
W. S. Goodhugh & Co., Montreal, " " Quebec.
J. Hunter White, Esq., - St. John, N.B.
Agent for Eastern Provinces.
Tees & Persse, Winnipeg, for Manitoba and N.W.T.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, March 31, 1898.

GROCERIES.

THE wholesale grocery trade in Toronto, is, if anything, a little better than it was a week ago, At the same time, however, business is still quiet. With the general activity in trade, throughout the Dominion, wholesale grocers have been looking for a larger business than they have been experiencing during the last three or four weeks. This, however, is usually a quiet time of the year, when country roads are, as a rule, in a bad condition for travel. A little better feeling prevails in regard to sugar, and there has been a little more business doing. Teas are receiving a little more attention, although business in this line does not yet amount to a great deal. Some transactions have taken place in currants at the reduced prices, but values are a little firmer again in Patras. Coffees are quiet. Canned goods are scarcely receiving any attention.

CANNED GOODS.

Business in canned vegetables appears to be even quieter than it was a week ago. The idea as to price of tomatoes is, as a rule, $1.20, although we hear of a produce commission house accepting a much lower figure for a lot of a few cases. Wholesale grocers, or, in fact, other commission men, are not, however, inclined to accept less than $1.20 or $1.25 per dozen. Canned salmon is quiet. Quotations for canned goods range much as before.

SYRUPS AND MOLASSES.

Trade continues quiet in both syrups and molasses. The price of molasses rules steady. In New Orleans descriptions prices are firm in the primary market, with supplies light.

SUGAR.

The past week has witnessed a couple of fractional advances in the London, Eng., market on raw sugars, and a healthier tone obtains in New York as a result. In Canada there has been no change in prices, and, while the demand has improved a little, the volume of business is still light. The English yellow sugars which are on the market, are meeting with a good demand at 3¾c. per lb.

NUTS.

There is nothing special to note, business being quiet and prices unchanged.

RICE, TAPIOCA, SAGO.

There is the usual demand for all these goods. Rice is still reported firm.

COFFEE.

The coffee market is steadier on all grades of coffee, but the valume of business, both at home and abroad, is small. Local quotations are as before.

SPICES.

Black pepper for forward shipment is quoted ½c. per lb. dearer, and a cable received in Toronto this week urges the trade to make purchases forthwith. On March 15 stocks of cloves in London were 66,980 bales, against 79,303 bales same ime in 1897.

TEAS.

A little more activity is to be noted this week in the local tea market. The chief buyers appear to be the firms which had stock burned at the Carrie fire, two or three weeks ago, and the teas chiefly wanted are those of Ceylon growth ruling in the neighborhood of 8d. per lb. A good many of the teas sold are to arrive. Mail advices from London under date of March 18, state that the market there for good liquoring teas was fully maintained, while for poor descriptions prices were again lower. For Ceylon teas there was more competition than has recently occurred, and prices distinctly irregular showed occasionally a slight improvement.

FOREIGN DRIED FRUITS.

CURRANTS—A cable advice received in Toronto this week states that the first direct steamer of the year for Canada will sail from Patras on April 2. Some business has been done at the reduced prices referred to last week, but importations into Canada this spring will not be as large as usual. Since the decline the market in Patras has assumed a stronger position.

VALENCIA RAISINS—The market is quiet and uninteresting, with prices unchanged.

CALIFORNIA RAISINS—Are quiet and without feature.

PRUNES—California prunes are still in good demand. The damage by frosts in California does not appear to have yet had any effect upon the price of prunes.

CALIFORNIA EVAPORATED FRUITS—Both peaches and apricots are ¼ to ½c. per lb. dearer on the Coast owing to the recent damage to the fruit crops by frost. The coming crop of apricots is reported to be entirely destroyed. The local demand continues good. We quote: Apricots, 9 to 9½c. per lb. in 50-lb. boxes, 9½ to 16c. in 25-lb. boxes, and 13 to 14c. in 1-lb. carton boxes; Peaches, 8½ to 12c. in 25-lb. boxes, and 13c. per lb. in 1-lb. cartons.

GREEN FRUITS.

Bananas are now commencing to sell well, the warm weather making it possible for the pedlars to do business. Navel oranges are in good demand, with a decline of 25c. noted. Valencias and California seedlings have also declined; the former 50c., the latter 25c. Lemons are moving well at 25c. lower figure than last week. Florida tomatoes are on the market at $4 a case. Pineapples are offered freely, and of good quality at 20 to 25c. a decline of 5c. compared with last week.

COUNTRY PRODUCE.

EGGS—There is an abundant supply coming forward, with the demand active, although the supply exceeds the requirements. A drop of 1c. is noted this week.

POTATOES—A weakness is manifest, both on the street market and for car lots. Car lots are selling at 55c. per bush. Not much is offered on the street market. The demand is small, with prices unsteady. Some sales are reported as low as 50c., but the general quotation is about 60c.

DRIED APPLES—The market continues dull. A number of dealers are offering good stock at 3 to 4c. per lb., although holders at outside points are asking 5c. for choice.

EVAPORATED APPLES—Business is quiet, with prices unsteady at 9 to 10c.

BEANS—There is little doing, with ordinary beans selling at 70 to 85c., for both large and small lots, and hand-picked at 85 to 90c. Lima beans are also quiet at 3½ to 3¾c. per lb.

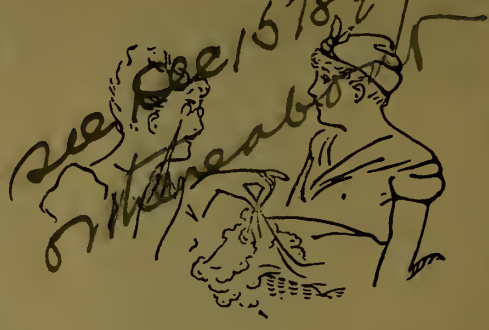
HONEY—There is a fair business, with prices unchanged, except in clover in comb, which is quoted 35c. lower than formerly.

POULTRY—The season is about over, and few birds are offering. The demand is also moderate. We quote: Chickens, dressed, 50 to 70c.; turkeys, small and medium, 10½ to 12c.; large, 8 to 10c. per lb.

MAPLE SYRUP—There is a fair supply now coming in from some sections of the country. The demand is moderate. We quote new syrup as follows: Imperial 5-gal. tins, 80 to 90c. per gal.; imperial 1-gal. tins, 80 to 95c.; wine 1-gal. tins, 60 to 65c. New sugar is quoted at 8 to 10c.

VEGETABLES—Rhubarb, celery, radishes and lettuce are firm in price. Onions, cabbage and parsley are rather unsteady, We quote: Rhubarb, 75 to 90c. per doz. bunches; onions, 10 c. doz. bunches; lettuce, 20 to 30c. doz. bunches; radishes, 40 to 60c.

The Best of its Kind



Soap's Soap, but there are soaps and soaps. There is a best. Experience, ability, honesty, helps to make it. **"SURPRISE"** Soap has these in its make up, as perfectly as can be obtained anywhere.

It makes **"SURPRISE"** the best of its kind.

It Pays to Push "SURPRISE" Soap.

BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Henry Wright & Co, 51 Colborne St.
WINNIPEG: E. W. Ashley.
VICTORIA: La Patourel & Co.

Made by

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

doz. bunches; celery, 75c. to $1 doz. bunches; cabbage, 25 to 30c. doz.; parsley, 15 to 20c. doz. bunches.

BUTTER AND CHEESE.

BUTTER—There is a slightly freer delivery, but there is just about enough offering to keep trade going. A freer delivery is expected in a week or so.

CHEESE—Some sales for export are noted this week, though the price paid was lower than general quotations, being 7½c. Home consumption is increasing somewhat. We quote local market at 7¾ to 8¼c. per lb.

PROVISIONS AND DRESSED HOGS.

Offerings of dressed pork have been free during the past week with prices steady at unchanged figures. Lard is in good demand, with prices firm. An active Easter trade in meats is noted.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN — Red and white winter wheats have eased off slightly, a decline of 2c. per bush. being noted. This week's quotation on cars outside are as follows: Wheat, red winter, 81 to 82c.; white winter, 79 to 80c.; goose, 78 to 80c. The street market is quiet, little coming in except red and goose wheat, on account of poor roads. We quote the street market as follows: Wheat, red, 83 to 84c., straight; white, 75 to 80c.; goose, 85 to 85½c.; peas, 55 to 56c.; barley, 35 to 36c.; oats, 30 to 33c. No. 1 hard wheat is steady at $1.08 Toronto and Montreal freights, or $1.05 Midland.

FLOUR—The market is dull. Ontario makes have weakened somewhat, a decline of 5 to 10c. being noted. Manitoba wheats are unchanged. We quote: Manitoba patents, $5.30 to $5.40; Manitoba strong bakers', $4.90 to $5; Ontario patents, $4.65 to $4.75; straight roller, $4 to $4.10, Toronto freights.

BREAKFAST FOODS — Business is quiet, with prices firm and unchanged. We quote: Standard oatmeal and rolled oats, $3.90 in bags and $4.00 in bbls.; rolled wheat, $2.75 in 100-lb. bbls.; cornmeal, $2.50; split peas, $3.50; pot barley, $3.25.

FISH AND OYSTERS.

The season for some of the frozen and sea fish is about over, split herring and smelts particularly being well sold up. Manitoba whitefish are moving freely. We quote as follows: Oysters, $1.25 per gal.; fresh trout, 6½ to 7c. per lb; steak trout, 7c.; fresh steak cod, 6 to 6½c. per lb.; pickerel, 6c. per lb.; fresh pike, 5½c. per lb.; fresh perch, 5½c. per lb.; fresh herring, 3½c. per lb.; Labrador herring, $5.50 per bbl. and $3 per half-bbl.; split herring, $5 per bbl. and $2.75 to $3 per half-bbl.; sea herring, $1.30 to $1.35 per 100; boneless codfish, 3½ to 5c. per lb; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), $2.50 per keg; ciscoes, $1.25 to $1.35; Manitoba frozen whitefish, 6½ to 7c. per lb.; smelts, No. 2, 4c.; No. 1, 6c.; extras, 10c.; flounders, 5c. per lb.. haddies, 5½ to 6c. per lb.; fresh haddock, 5c. per lb.; pan frozen haddock, small, 4c.; large, 5c. per lb.; frozen pike, 4 to 5c. per lb.; frozen perch, 3 to 4c. per lb.

HIDES, SKINS AND WOOL.

HIDES—Business is quiet, with prices unchanged. We quote: Cowhides, No. 1, 8c.; No. 2, 7c.; No. 3, 6c.

CALFSKINS—We quote as follows: No. 1 veal, 8 lbs. and up, 10c. per lb.; No. 2, 8c.; Dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—Trade is quiet. We quote at $1.15 to $1.25.

WOOL—There is a quiet, steady trade, with pulled wools quoted at 20 to 20½c.

SEEDS.

As holders will not meet the market, seed is still being imported from the United States to meet jobbing requirements. Jobbers are buying red clover at $2.75 to $3.25. For timothy $1 to $1.50 is paid, with 50c. extra for occasional choice lots. Alsike is quoted all the way from $2 to $4.50, as the quality varies greatly.

Ship your
EGGS and BUTTER
To **J. A. McLEAN**
Commission Merchant. 77 Colborne St. TORONTO

ROYAL JUBILEE OIL
Is the Best Burning Oil in the Market.
ROYAL OIL COMPANY
SOLE MANUFACTURERS
Geo. Anderson, Manager. Toronto

CANADIAN
Manufacturers and Shippers who are not represented in
WINNIPEG
Will do well to correspond with me.
E. NICHOLSON
174 Princess Street, **Winnipeg, Man.**
Successor to W. F. Henderson & Co.
Wholesale Commission Merchants and Brokers.
Established 1882. 16 years' experience.

Paul Campbell,
Assignee.
Campbell & Campbell,
Accountants.
McKinnon Building, TORONTO.

REPRESENTATIVES WANTED
WHITELEYS LIMITED
DISTILLERS
Glasgow, London and Liverpool
Will be glad to appoint a reputable firm as Agents for Canada for the sale of their Ark Brand Whiskies in Canada. Letters of application to be addressed to
WHITELEYS LIMITED
Care of The Canadian Grocer
(10) **Montreal or Toronto**

POTATOES POTATOES
We are selling choice samples IN CAR LOTS
Correspondence Solicited.
Clemes Bros. - Toronto

SALT.

Trade is brisk, with prices steady and unchanged. We quote: Carload lots, $1.05 per bbl., and 65c. per sack; less than carload lots, $1.10 per bbl., and 70c. per sack. At the wells we quote: F.O.B., barrels, 75c.; sacks, 45c.

PETROLEUM.

Business is quiet, with prices unchanged. We quote in 1 to 10-bbl. lots, imperial gallon, Toronto, as follows: Canadian, 14c.; Sarnia water white, 15c.; American water white, 17½c.; Pratt's astral, 17c. in bulk.

MARKET NOTES.

Eggs have declined another cent.

Messina lemons are 25c. lower than last week.

California tomatoes are on the market at $4 per case.

Potatoes are weak, at 3c. per bushel less than last week.

Black pepper is ½c. per lb. dearer for forward shipment.

Navel and seedling oranges have declined 25c., and Valencias, 50c.

Ontario patents and straight roller flour have declined 5 to 10c. per bbl.

The first direct steamer for Canada with currants leaves Patras on April 2.

Mr. J. F. Ramsay, of the Cowan-Ramsay Tea Co., Limited., is in Quebec pushing "Walla Galla" and reports business good.

Mr. Leslie, representing the Cowan Co., Limited, is now in Winnipeg, and will cover the whole Northwest before he returns. He reports business fairly good, with prospects of future trade excellent.

Tarrant, Henderson & Co., of Colombo, Ceylon, have just sent in an order for an "Ideal" packing machine. This, with one shipped to Gordon, Fraser & Co., of that place, makes two "Ideals" that have left for Ceylon within the past two weeks.

QUEBEC MARKETS.

MONTREAL, March 31, 1898.

GROCERIES.

THE week has not developed any striking change in the general ruling conditions of the grocery market, but there are several interesting new features. Most notable in this particular is the unsettled feeling on refined sugar, as local jobbers have been accepting orders for standard granulated in the Montreal district at 4 5-16c., which is 1-16c. under the figure quoted at the refineries, and stocks

The Following Brands Manufactured by
The American Tobacco Co.
OF CANADA, Limited.
Are sold by all the Leading Wholesale Houses.
CUT TOBACCOS . . . .
OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.
CIGARETTES
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE, DERBY

SARNIA Water White Lamp Oil. . .
Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded *Sarnia Water White*. Wholesale only by
The QUEEN CITY OIL CO., Limited.
TORONTO, ONT.

THE TRADE BUILDERS OF B.C.
ARE
OKELL & MORRIS' GOLD MEDAL BRANDS
OF PURE Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels
We guarantee the purity of our manufactures. Works: VICTORIA, B.C.

THE MANITOBA PRODUCE AND COMMISSION COY.
WINNIPEG, MAN.
Wholesale Dealers
PROVISIONS OF ALL KINDS
Consignments Solicited.

Don't Pay Freight on Water
CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—specially suitable for Klondike, Coast, Lumber, Exploration, and Mining Parties. Great saving in weight and freight.
Agents—
W. H. SEYLER & CO.
Room 100, Board of Trade, TORONTO
Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY. FLUSHING, N Y

EGGS and BUTTER
IN BIG DEMAND.
SHIP TO
RUTHERFORD, MARSHALL & CO.
Commission Merchants
Toronto.

G.F.& J.GALT PACKERS OF THE CELEBRATED **BLUE RIBBON TEAS**
42 SCOTT St TORONTO.

of syrups are almost nil, and prices accordingly are nominal. The firm feeling in Barbadoes molasses at primary points is maintained, but the fact has had no influence on spot values, which are as last quoted. Canned goods are firmly held, but retailers continue to buy sparingly. There has been more enquiry for Young Hyson and Gunpowder teas, and some fair quantities have changed hands. Spices are less active than they were, but remain firm, and rice continues firm with a higher tendency abroad. Coffee and the different lines of staple dried fruits are precisely as they were a week ago. In country produce increased receipts of eggs, honey and maple products have produced radical declines, and prices promise to go still lower, as the receipts are arriving in increasing volume.

SUGAR.

The easy feeling in sugar continues and though the refiners still ask 4⅜c., with the usual trade discount for standard granulated, jobbers here are accepting orders at 4 5-16c., so that prices are decidedly unsettled. Domestic refined Dutch granulated is quoted at 4c. and imported ditto, 3 15-16 to 4c. There is a wide and very irregular range on yellow sugar, which sells all the way from 3¼ to 4c. as to grade. Prices on new sugar abroad have shown little change, except that beet, for next month's delivery, is rather firmer, both present and next month being cabled at 9s. ¾d. Cane was quiet, with no change, with Java quoted at 11s. 3d. and fair refinery, 9s. 9d. In New York, values on raw have also ruled steady since last week, at 3½c. for fair refining and 4c. for centrifugal 96 test. Refined was steady there also.

SYRUPS.

The stocks, both in refiners' and jobbers' hands, are down to the smallest possible limit, and prices are largely nominal at 1½ to 2½c.

MOLASSES.

The molasses market is in a feverish condition at present, for reasons that have already been referred to in this column. While advices from Barbadoes, as specially noted elsewhere, are very firm in tone, it is peculiar that jobbers here fear competition from maritime province sellers, and are taking steps to prevent it. In this market we quote Barbadoes from stock, 25 to 26c. in round lots, and 27 to 28c. in smaller quantities.

MAKE BUSINESS that is always Reliable by selling

McLauchlan's Biscuits

Practical experience, a large and competent staff of employes and personal attention to all orders bring us unsolicited commendations from old and new customers.

J. McLauchlan & Sons Manufacturers Biscuits and Confectionery **Owen Sound**

CANNED GOODS.

The firm feeling in canned goods is maintained, but the fact has no influence on the retail buyer, who continues to operate in a very sparing manner.

TEAS.

There has been an improved demand during the week for Ping Suey Young Hysons, and quite a fair quantity has changed hands. Gunpowders have also been enquired for, but no large lots were put through. Japans have been quiet, but remarks about small stocks apply with full force, large shipments to the States having reduced them appreciably of late.

SPICES.

Enquiry for spices has been less active, but the firm tone of values is fully maintained.

COFFEE.

There is no new feature in the coffee market, demand being limited and prices inclined to easiness.

RICE.

The activity in the rice market is well maintained, and as foreign advices continue strong the disposition of values is moderate.

DRIED FRUIT.

Nothing special has transpired in currants.

Valencia raisins rule firm but extremely quiet, and though spot prices are below the import point there is no disposition to advance them.

In California raisins the market rules steady with prices unchanged.

The demand for prunes continues active and stocks are light.

Dates are unchanged at 4½ to 5c.

In figs there is fair jobbing enquiry.

GREEN FRUIT.

There has been a steady, seasonable trade in green fruit, but there is nothing special in the way of change. Jamaica oranges are off the market, bananas are rather easier, and strawberries have sold lower, at 25 to 40c.

APPLES.

The apple market continues quiet and steady at $4 to $4.50 for firsts, and $2 to $3 for seconds.

DRIED APPLES.

Unchanged at 5 to 6½c. for dried, and 9 to 10c. for evaporated.

FISH.

The feature of the fish trade has been continued dulness. In regard to values for all lines there has been no actual change to note, but there is no doubt that holders would shade present figures of some lines in order to make sales. Haddock and cod are selling at 2½ to 3c., with steak cod at 2½ to 3½c., Manitoba dore at 5c., and pike at 3c. Whitefish and trout at 6½c. per lb. Fresh herrings, $1 to $1.20 per 100, in casks and barrels. Fresh salmon at 12c. per lb.

There is nothing new to relate in pickled fish, trout and green cod being unchanged at the decline noted last week. We quote: Green cod, No. 1 ordinary, $3 to $3.50; No. 2, $2; herrings, No. 1 N.S., $4 to $4.25 per bbl., and $2.25 per half-bbl.; Cape Breton, $4.50 to $4.75 per bbl.; B.C. salmon, $12 per bbl.; No. 1 trout, $4 per keg.

A moderate business is reported in smoked fish and values rule about steady. Haddies are selling at 6c. per lb., and Yarmouth bloaters at $1.20 to $1.25 per box.

In preserved fish boneless cod are still scarce and firm at 5 to 5½c. per lb. Dried cod are selling at 3¼ to 3½c. per lb.

COUNTRY PRODUCE.

EGGS—The steadily declining tendency in eggs has continued, and prices are 1 to

WE ARE *PAYING CASH* FOR DRIED APPLES



W. B. BAYLEY & CO.
EXPORT BROKERS
46 FRONT ST. E. Toronto

A Close Combination

A Ready and Profitable Seller
Extra Value to the Consumer.



OUR

"GOLD MEDAL"

BAKING POWDER

In (Wine Quart) Gem Jars, each 1½ lbs. Net.
And (Wine Pint) " " " ¾ "

--------- PACKED 2 DOZEN IN A CASE. ---------

FREIGHT PREPAID ON 5 CASE LOTS.

THE **EBY, BLAIN CO.** LIMITED

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO, CANADA.

1½c. per dozen below where they were a week ago at 10 to 10½c.

BEANS—There was no change in beans, and sales were slow, at 75 to 80c. for primes and 80 to 90c. for choice hand-picked per bushel.

HONEY—Under increased receipts and a small jobbing trade, honey is rather lower.

MAPLE PRODUCTS — With very liberal receipts the expected decline in values has materialized, and prices are apt to go still lower if the supplies continue to increase as they have been doing. We quote: Syrup, in gallon tins, 45 to 50c. for new, and 35 to 40c. for old; and in bulk, 4½ to 5c. per lb.; sugar, 6½ to 7c. for new and 4c. for old, per lb.

POTATOES — Continue steady, at 70 to 75c. in small lots.

ONIONS—Unchanged, at $2.25 per bbl.

PROVISIONS.

There was no change in the situation of the local provision market, prices being about steady all round. Trade is quiet and of a jobbing character.

FLOUR, FEED AND MEAL.

There was no improvement in the flour market, business being chiefly of a small jobbing character to fill actual wants at steady prices. We quote as follows: Winter wheat, patents $4.75 to $5; straight rollers, $4.50 to $4.60; bags, $2.25 to $2.30; Manitoba strong bakers', $4.90; Manitoba spring patents, $5.30.

Business in meal is principally of a jobbing character, and prices for rolled oats are unchanged at $4 per bbl., and $1.95 per bag.

GRAIN AND FEED.

The feature of the local grain market was the stronger feeling in buckwheat, and prices advanced 1c. per bushel. Oats were also firmer, and ¼c. per bushel higher, with a fair trade doing, but the market on the whole was quiet. We quote: No. 2 white oats, 33¼ to 33½c., ex store; 34½c. afloat, May delivery; peas, 65 to 66c. afloat, May; buckwheat, 45½ to 46c. ex store. Ontario red wheat, 81 to 81½c., and white, 79 to 79½c. along the line.

There was a better demand for feed today from local buyers, and several cars of Ontario bran changed hands at $14.75 per ton on track. Shorts are still scarce and wanted. We quote: Ontario winter wheat bran, $15; shorts, $17 per ton in bulk; Manitoba bran, $15, and shorts, $17 per ton, including bags.

A fairly active trade continues to be done in baled hay, and prices are fully maintained $11 to $11.50 for No. 1, and at $8.50 to $9 for No. 2 per ton in car lots.

CHEESE AND BUTTER.

The cheese market was without change, and with buyers and sellers apart the turnover ot the balance of last year's cheese yet carried here is likely to be a lengthy operation. There are several good orders on the market on the basis of 7¼c., but the buyers cannot procure any finest at that price, either colored or white, the latter especially being at a premium. In fact, what holders would accept is hard to say, but they decline to consider business at 7½c., that price being bid in one case for Ontario white goods.

The butter market was firm and active in a jobbing way, and high prices were again paid for choice selections of fresh-made creamery in small tubs, 21½c. being paid for two lots this morning. Under-grades are more plentiful and are rather slow from 19 to 19½c., with medium to good 20c.

MONTREAL NOTES.

Increased receipts of fresh comb honey have led to a decline in price of ½c. per pound.

Maple syrup and sugar have declined rather sharply under increased receipts and point still lower.

The slump in egg prices continues, another loss of 1 to 1½c. being recorded on last

CORKS CORKS

Hand and Machine Cut.

Our factory is now complete and we are prepared to execute orders for all grades of corks. Quality is guaranteed, and you will not be subjected to vexatious delays.

S. H. Ewing & Sons, Importers and Manufacturers, **Montreal**

week. This is a decline of fully 6c. per dozen in little less than a fortnight.

Foreign advices on rice continue strong, private cables quoting an advance in Patna stock of 1s. 6d.

Jobbers here have accepted orders for standard domestic granulated this week at 4 5-16c., which is a decline of 1-16c. per pound.

MANITOBA MARKETS.

WINNIPEG, March 28, 1898.

THE weather is abominable. Certainly March came in in a lamblike mood, and following ancient tradition is emitting some very leonine roars in departing. The snow drifting has made train services uncertain, country roads bad, and generally tended to make trade quiet for the week.

The Local Legislature has had quite an exciting discussion over a bill introduced to abolish the elevator monopoly. The weight of evidence so far seems to indicate that the farmers who are kicking are in the minority. It is likely, however, that the conditions as to elevator building, enforced by the C.P.R., will be somewhat modified.

Mr. E. B. Nixon, of the Hudson's Bay Co. has just returned from an extended trip east and south. He states that he found business in the east good, with higher markets ruling everywhere, and all lines of trade looking to the Northwest. He is of opinion that eastern wholesalers are beginning to realize that Winnipeg is the real distributing point for the west, and that eastern cities now find it hard to compete with Winnipeg jobbing houses. In New York and Chicago trade was not so lively as it might have been. "Of course," said Mr. Nixon, "everybody is talking Klondyke and every manufacturer has some preparation to offer which he considers specially adapted to that trade." By the way, the Hudson's Bay Co. have found it necessary to open an office in the city of Chicago to manage the Klondyke parties from that city and surrounding states.

A visitor whose coming was of interest to the produce trade was Mr. Arthur J. Mills, of Mills & Sparrow, provision brokers, Tooley street, London, E.C. This firm have for years done a large business in Australian butter, and it was with reference to shipments of Canadian butter that Mr. Mills visited our province. This gentleman is of the opinion that in order to compete successfully with Australian butter the Canadian product will have to be held at a lower temperature. The Australian butter is frozen as soon as made, and he claims that, though not a good process for butter to be used almost immediately, it is better for butter that is to be held, say three months. Prices have not altered much in the past seven days; though there are some changes of situation in regard to certain lines.

CANNED GOODS—Situation is strong and holders are not willing to go out of their way to effect sales. Of course, there is a limit to the price people will pay for these goods, and if prices of tomatoes, peas and corn, go beyond it, the public will buy wax and string beans at present prices rather than pay such a high figure for the other vegetables. In canned fruits, raspberries are firm, the stocks being light.

DRIED FRUITS—California apricots are slightly lower on this market, and should be good property at the present price of 9 to 10c. per lb., according to quality. Prunes remain about the same as last week: 90's to 100's, 5¾c.; 100's to 120's, 5½c. Market for dried apples is in a peculiar condition, as prices asked in the east range from 4¾ to 5¼c., and this would mean about 6¾ to 7c. here, yet in spite of this price dried apples are moving quite freely. Evaporated are firm, with fair demand, at 10½ to 11½c., according to quality. Currants and raisins are stiff, and, in consequence, California muscatels are being handled to a large extent instead of Denia fruit.

GREEN FRUIT—The return of the cold weather has somewhat demoralized this market. Dealers had ordered on spring stocks, but owing to the blocking of the roads some of these have been spoiled in transit. In staple lines no changes have occurred during the week.

RICE—Millers are out of "Imperial Seeta" for the moment, and are offering "Imperial Glace," at a reduction, to take its place. "B" rice is high, and hard to obtain.

CEREALS—This market is firm, with an upward tendency. We quote: Cornmeal, $1.30; rolled oats, $1.95 to $2; standard granulated, $2.25; standard, $2.20; pot barley, $2.25; pearl barley, $4, and split peas, $2.30. Cereals in packages are gaining in favor, many of the larger retailers preferring them to bulk goods. It seems a little strange that Manitoba millers do not realize this, and put up an attractive package to compete with Ontario and United States mills.

FISH—This market has never been very active, and now that the Lenten season is drawing to a close, jobbers are reducing their stocks, and will not replenish until next fall.

BUTTER.—Creamery—No stock; everything cleaned up and dealers all waiting for factories to open. As the season is in advance of other seasons the opening will probably be general, about May 1. Dairy Butter—A ten-ton order, for the Crow's Nest Pass construction, has about cleaned up everything in Winnipeg, and, in fact, in Manitoba. Price for local demand is from 15 to 20c. according to quality.

EGGS—Jobbers are now selling at 12c., from which figure commission and express charges have to be deducted. Supply has been in excess of local demand, but, as they are not at a figure that will permit of shipment to B.C. points, there will be no trouble in keeping stocks cleaned up.

CATALOGUES, BOOKLETS, ETC.

A remarkably neat little booklet, with catalogue of groceries, with blank space for prices, has been issued by Bowman & Angevine, successors to Jardine & Co., wholesale grocers, St. John, N.B. It should prove of great use to every dealer securing one.

Bad Seed

has killed thousands of birds, and helps to kill many a short-sighted grocer's trade. Moral: Handle only the best. The demand for Cottams Seed is so great it will pay you well to handle it. Protected by six Canadian patents, covering the most valuable discoveries for birds, it is three times the value of any other brand.

ALL WHOLESALERS.

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.

$2.50 per case; 80c. gallon.

THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

California Navels
California Seedlings
Messina Lemons

Seedlings are now arriving in Good Condition and are taking the place of Valencias. Our Lemons and Navel Oranges were never better.

AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

We attend personally to all consignments of Fruit and Produce.

McWILLIAM & EVERIST

Wholesale Commission Merchants,
25 and 27 Church St., TORONTO, Can.
Telephone 645.

Butter and Eggs

We have had numerous inquiries from our out-of-town customers, to know whether we can sell Butter and Eggs. We have excellent facilities for doing so. There is a good demand here for both Eggs and Butter, at good prices. Customers entrusting us with the sale of their goods can be assured of fair prices, prompt returns and the advantage of a well equipped cold storage plant.

F. W. FEARMAN
HAMILTON

JUST ARRIVED FROM GERMANY

KNORR'S

Evaporated Soup Tablets, Vegetables
Sliced and Granulated Potatoes
Beef Bouillion, etc.

Undoubtedly the finest goods on the market. Write for prices.

BALFOUR & CO. - Hamilton

FANCY

INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACÉ
POLISHED
IMPERIAL SEETA
IMPERIAL GLACÉ

MOUNT ROYAL MILLS

D. W. ROSS CO.
Agents

RICES

COWAN'S

Hygienic **Cocoa**
Royal Navy **Chocolate**
AND
Famous Blend **Coffee**
are the favorities with all grocers.

THE COWAN CO., LIMITED TORONTO

FIRST QUALITY

Oak Dash Churns

WHITE SPRUCE

Butter Tubs

PARCHMENT

Butter Paper

Also complete lines of Woodenware, Brooms, Brushes, Paper, Paper Bags, Twines, etc.

WALTER WOODS & CO.
HAMILTON.

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. ETC., ETC.

Wholesale trade only.

HAMS BACON LARD

Choicest Quality

The Wm. Ryan Co. Limited
TORONTO

S. K. MOYER,

COMMISSION MERCHANT

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,
TORONTO, ONT.

HAM AND EGGS

FOR EASTER TRADE

Your stock will not be complete without a supply of our

Maple Leaf Brand Smoked Meats

We are preparing some specially nice goods for Easter. Write us.

D. GUNN, BROTHERS & CO.
Pork Packers
TORONTO, ONT.

Extra Fancy California, Florida, Mexican, Jamaica and Valencia Oranges, all sizes, good color; Fancy Messina Lemons, Almeria Grapes, Bananas.

HUGH WALKER & SON
Wholesale Fruit and Commission Merchants
GUELPH, ONT.

New Nuts, etc., S. S. Almonds, Walnuts, Filberts, Finest New Dates and Figs, Cranberries, Booth's Oysters in pails, 3's and 5's, Finnan Haddies.

We Guarantee the Quality.

Vimbos

FLUID BEEF.

BEST ---
FOR STRENGTH AND FLAVOR.

THE VIMBOS FLUID BEEF CO., Limited
of Edinburgh and London.

53 St. Francois Xavier Street MONTREAL

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., March 28, 1898.

THERE is an active appearance around the wholesale grocery houses. Many packets to Bay of Fundy ports are making their first trips, and they are getting full cargoes. One part of our city, Indiantown, which is the landing place for the St. John-river steamers, is particularly quiet in the winter as compared with the rush of summer. It is just now waking up and preparing for a busy season's work. Many of our grocers are busy preparing for the city election, a number being candidates for aldermen. A great many St. John people went to Boston this week to be present at the Sportsmens' Exhibition on New Brunswick Day, when the Governor of our province and members of the Government were present by invitation. We are looking for a large harvest in the way of tourists as the result of the part we have taken in the exhibition. In markets there is little change. Spices are firm, particularly pepper. In cheap tea good values are scarce.

OILS—Some interest is taken here in the oil wells at Gaspe, Quebec. As yet, though there are many wells, there has been no oil in paying quantities found. Some four hundred barrels did run from one, but it was but a short run. The quality of the crude is said to be extra. A large amount of money has been spent there and the work is still being carried on. In the local market the prices of burning oil remain unchanged at the advance. The Standard Oil Co., which is now manufacturing oil in Canada, out of Canadian crude, are, through their local representatives, placing their product on this market. So the Canadian companies find more opposition than ever. In lubricating oil a large trade is reported. This is the busy season as regards taking orders. In cod oil receipts are light and the price holds firm at the advance.

SALT—Trade is dull. The large supply of coarse salt received during the winter has not only supplied the local demand, but has been shipped to the outside trade, so that their wants for some time are supplied. In Canadian salt, there are the regular arrivals. A good spring business is reported. We quote: Coarse, 40 to 45c.; Liverpool factory-filled, 85 to 95c.; Canadian fine, $1 to $1.10 per bag; 5-lb. bags in bbls., $3 to $3.25; 10-lb. bags, in bbls., $2.85 to $3; butter and cheese salt, bulk, $2.50 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; bottled salt, $1.25 to $1.30.

CANNED GOODS—There is little new to report. Vegetables continue to pay holders a handsome profit, and even higher prices are looked for. Canned clams and scallops have an increasing sale here. They are the product of this province, particularly the latter, which gives promise of a large business. In sardines, local packed, market is about bare. There is, however, little local demand, and western buyers have been pretty well supplied. This is also a growing business, though the market is a limited one. Local packers in this province are also putting up herring in the oblong tin, after the English fashion. The goods are said to be first-class. Canned meats are having more attention. Prices are firm, with upward tendency.

GREEN FRUIT—The sale is fair, but it is a little between seasons. The last arrivals of Valencia oranges were not in very good order. The Jaffa oranges which were brought here did not seem to take the market, though both in appearance and quality they were good. Californias are quoted rather lower, and sales have to be pushed. In bananas there is more movement, and big business is soon expected. In apples the trade is small. Best fruit is high, and the season is late. Lemons keep very low, but a fair trade is reported.

DRIED FRUITS—California products continue to have chief attention. Prunes tend higher. The size most sold here, 90's to 100's, is rather hard to get. Apricots are also firmer. There is a fair business in peaches. Pears have but light sale, while for nectarines there is very little demand. Quite a few cleaned currants from New York were received this week. The larger quantity of those sold are, however, cleaned here. In raisins, there is litttle doing; market is easy.

SUGAR—Market shows little if any change, refineries holding firmly to prices. Sales are, owing to spring orders, now being filled quite freely.

MOLASSES—The small cargo of Porto Rico which was spoken of in a previous report, found a ready sale. The more so as the price asked was not high, though quite a little above the cost of Barbadoes. The demand for Porto Rico molasses is growing here. In Barbadoes molasses the feeling is quite firm, although, remembering the very low price on the Island last season, some dealers' views incline to lower prices. Outside of these two grades there is but little molasses sold here.

DAIRY PRODUCE—Butter continues of interest, and all the old lots are getting cleaned up. Some that have waited a year or two for buyers at any price are now bringing fair figures. The commission men look happy. They only wish they had more of it. Good butter is in demand and higher figures are asked. Eggs are low, but there is is a better sale and a rather better price is looked for. In cheese the market is dull, and what were small stocks now look large, with light sales.

FISH—Prices are quite firm, and there is a good business doing. Fresh fish are scarce. In Gaspereaux there are none offering this week. Halibut are in fair supply. There are still no lobsters on this market. What the canners do not use go to the United States. In hake the improved prices in outside markets have quite cleaned up the stock, which for some time had found no sale. Smoked herring hold their advance. They have been too low. Stocks of pickled fish are light, and full prices are asked. We quote: Large cod, $3.45 to $3.60; medium, $3.25 to $3.35; pollock, $1.90 to $2; Grand Manan pickled herring, $1.85 to $1.95 per half-bbl.; smoked herring, 7 to 8c.; Canso, pickled, $5 per barrel; boneless fish, 3½ to 4½c.; cod, 6 to 7c.; finnan haddies, 4 to 4½c.; fresh Gaspereaux, $3 per 100; fresh halibut, 10 to 11c. per lb.

PROVISIONS—The demand seems to be for mess pork, which is either packed here or in Prince Edward Island. There is very little sale for American clear. Beef holds its price, but the sale is limited. In smoked meats American hams are again seen, being landed duty paid, under what Ontario hams will cost, dealers there holding prices both in smoked meats and lard firm. Local stock of lard is quite large. We quote: Clear pork, $15.50 to $16; mess, $15 to $15.25; prime mess, $14 to $14.75; hams, 11 to 12c.; rolls, 9 to 10c.; plate beef, $14 to $15; pure lard, 7½ to 8½c.; compound, 6½ to 7½c.

FLOUR, FEED AND MEAL—The feeling in flour continues easy, that is, there is a little reaction from highest point, though at present little change is expected. Manitobas, particularly, seems to hold their price. Oatmeal is high. There is no large

Worthy of Note

A very desirable adjunct to a good dinner.



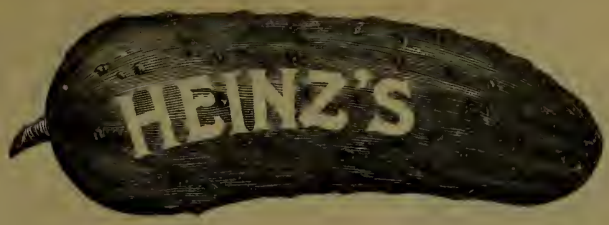
Millar's Paragon Cheese

Your customers will thank you for offering them **PARAGON.** It pleases the most fastidious.

T. D. MILLAR CHEESE CO.

INGERSOLL, ONT.

Agents...
- FRANK MAGOR & CO. - Montreal.
- A. E. RICHARDS & CO. - Hamilton.
- JOSEPH CARMAN - - Winnipeg.



Pickles.

KLONDIKE SUPPLIES

Heinz's tins of Tomato Soup, Baked Beans with Tomato Sauce, and bottles of Evaporated Horseradish, should form a part of your outfit. Stimulating and Nourishing.

Others of our Popular Specialties are :

Tomato Chutney **Evaporated Horse Radish**
Tomato Ketchup **Tomato Soup**
Baked Beans with Tomato Sauce

For sale by
H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.

MEDALS--
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The GENUINE always bear this Keystone trade-mark.

H. J. HEINZ Co. KEYSTONE PICKLING & PRESERVING WORKS TRADE MARK PITTSBURG, U.S.A.

stock here, as dealers are not buyers at present prices. Cornmeal shows no change. Oats are quiet with prices maintained. Beans are firm ; pea beans seem the only kind offering. Peas, round and split, are light stock here, and prices are likely to be higher. Large quantities of seed are arriving, and this branch is receiving much attention. Hay shows no improvement. We quote: Manitoba, $5.85 to $6; best Ontario, $5 to $5.10 ; medium, $4.85 to $4.95 ; oatmeal, $4.15 to $4.25 ; cornmeal, $2.10 ; middlings, bulk, car lots, $19 to $20 ; bran, do, $17 to $18 ; hand-picked beans, $1 to $1.10 ; prime, 95c. to $1.00 ; barley, $3.40 to $3.50 ; round peas, $1.25 ; split peas, $3.60 to $3.75 ; yellow eye beans, $1.75 ; oats, 35 to 40c. ; hay, $8.50 to $9.50 ; timothy seed, American, $1.70 to $1.90 ; do., Canadian, $2 to $2.25 ; mammoth clover, 7 to 7½c. ; red clover, 6 to 7c ; alsike, 7¾ to 8½c.

ST. JOHN NOTES.

Each spring there is a direct steamer to St. John from Antwerp with glass, cement, gin, etc. This year it is the steamer Vitar. She is daily expected.

Mr. John Sealy, who has been sticking rather too close to business, is taking a well-earned holiday. He and Mrs. Sealy are visiting the eastern United States cities.

Capt. Fleming, so well known by all who have crossed the Bay of Fundy in the steamer City of Monticello, is to be the St. John Agent of the Manhattan Steamship Co., whose steamers are soon to be running between New York and our city.

James Patterson receives at this season regular shipments of halibut, Gaspereaux and other fresh fish now in season. If his customers find him as pleasant and satisfactory as does THE GROCER, when looking for information, they no doubt go back to him when again in need.

The Bank of Nova Scotia, whose business in St. John has very much increased during the last few years, have, this spring increased their staff and added extensive improvements in their offices. Mr. Thos. B. Blair, the present manager, is popular with St. John business men.

A. M. Bowman and Charles Knowdell have formed a partnership under the firm name of A. M. Bowman & Co. They intend doing a general agency and commission business, giving attention during the season to the preserving of eggs. Their office is on Prince William street.

A number of new offices have been put in the Turnbull building, which is occupied by Merritt Bros. & Co. The offices are on the second floor. There are two private offices for Merritt Bros. For general business they will still occupy the offices of the lower floor, two for the Turnbull Real Estate Co., and one which is occupied by the well-known brokerage firm of Schofield & Beer. Leonard Bros., the well-known fish men, have also treated themselves to new offices this spring.

Visitors to the office of T. H. Estabrooks, tea importer, have this week about all been met with the one question, "What do you think this is?" THE GROCER representative was no exception. He was handed by Mr. Estabrooks a hard, dark substance, weighing 2½ lbs., and measuring 7 x 9 x ¾ inches. THE GROCER suggested pressed pulp, but was wrong. Others had said rubber, peat, etc., but none had guessed right. It was what was known in Russia as brick tea. It was from Moscow. The grades of tea so imported there are usually the cheaper ones. After being softened it is then broken up and prepared in the regular manner.

J. H. Jones, general merchant, Clearville, Ont., is removing to Duart.

Lalonde & Malette, general merchants, will remove from Pointe Fortune, Que., to St. Andrews, Que.

SITUATION WANTED.

WANTED—SITUATION AS TRAVELLER BY A young man, open for engagement about 1st of May ; twenty years' experience in Ottawa and surrounding towns, with wholesale grocery and liquor house. Apply Box O, CANADIAN GROCER. (13)

Retail at
25c. per 1-lb. tin.



Slade's Pure... English Butter Scotch

HOME MADE DELICACY

MADE from Pure Cane Sugar and Fresh Butter. The most delicious, pure and wholesome Candy ever sold. Invaluable for coughs and sore throats.

Weekly sale in Great Britain and Europe, **50,000 TINS.**

PURE AS THE CRYSTAL SPRING

Slade & Co., Limited, The Royal Candy Works, Leeds, Eng.

TRADE CHAT.

A COMMITTEE of the business men of Middleton, N. S., has been appointed to enquire into the feasibility of starting a factory in that town for canning small fruits, apples, plums and vegetables.

The Canadian Food Supply Co., of Montreal, capital $50,000, are applying for incorporation.

Mr. Geo. E. Maybee, traveler for the Napanee soap works, while on his way home from Toronto to Napanee, recently, fell and broke his leg.

The dairymen, of the counties of Richmond and Drummond, in Quebec province, have formed a Board of Trade at the town of Richmond.

A butter making outfit, including a Reed's Danish separator, a 400 gallon churn and an eight horse-power engine, and other accessories is being put in the Tilsonburg factory.

M. Lefebvre & Co., Montreal, are building a new factory at St. Johns, Que., where they will manufacture vinegar, pickles, canned goods, etc. The new factory will be in operation by April 1.

The following have been re-elected directors of the Perth Canning Co. for 1898-9: Messrs. John Hart, T. A. Code, Wm. McGarry, W. M. Gibson, I. M. Kenyon, A. McArthur and J. M. Walker.

The grocery and provision business heretofore carried on by J. S. Armstrong & Bro., at 32 Charlotte street, St. John, N.B., will hereafter be carried on under the firm name of J. S. Armstrong & Machum.

The president of the Chinese Benevolent Society, Victoria, has received a telegram from Hong Kong stating that a rice famine, which means starvation, is threatening Canton, and asking that subscriptions be forwarded.

The Greig Manufacturing Co., with a capital stock of $12,500, to manufacture flavoring extracts, etc., is being incorporated. The officials are: Wm. Greig, Robert Greig, James R. Greig, John Archibald, and Wm. Greig, jr.

The visible supply of Canadian raw leaf tobacco is, with the exception of some trash, now all in the hands of the manufacturers, and the possibility of further competition in this branch is out of the question, until the new crop is marketed in September next.

At Amherst Island, Ont., cheese factory, the amount of milk received for the season of 1897, was 1,814,124 lbs.; total amount of cheese made, 171,707 lbs.; total receipts, $14,930.70; paid for manufacturing and other expenses, $1,850.03; paid the patrons, $13,080.87; average price per 100 lb. of milk, 72c.

Ottawa is to have another industry, which will be a large soap factory, and arrangements are now pending for the purchase of the land known as the Grant property on Vittoria street. A number of leading business men are interested in the scheme and it is probable that the sale will be transacted in the course of a few days.

One morning a minister on meeting a little boy asked him if he had got his porridge. "Ay," promptly replied the urchin. "And did you ask a blessing before you took them?" "No' me." "What, not ask a blessing! Were you not afraid they would choke you?" "'Deed, no; man, they were that thin that they cudna choke me."

A cheese board has been organized at Kemptville, with the following officers: L. Patton, president; E. Scott, vice-president; Albert Alexander, secretary-treasurer. The board starts out with the best prospects, and being in the centre of one of the largest cheese-producing sections of Ontario, its success is a foregone conclusion.

All arrangements have been completed for the establishment here of a thoroughly up-to-date plant for the manufacture of vinegar. Messrs. Dearborn & Co., of this city, who will have the management of the business, are the only local parties connected with the concern. It will be run in connection with and as the maritime branch of a large vinegar manufacturer of the west.—Globe, St. John, N.B.

Owing to the good crops last fall and the present low railway rates, emigration from Huron and Bruce counties is greater this spring than for many years past. While regretting the departure of so many of our young men, it affords great pleasure to note that nearly all are going to Manitoba and the Canadian Northwest, instead of to Uncle Sam's domains. There were ticketed from the following stations last week: Wingham, 36; Seaforth, 17; Hensall, 14; Londesboro', 13; Clinton, 9; Goderich, 8; Blyth, 4; Exeter, 3.—Goderich Star.

A new company has been started at Cazaville, Que., to be known as the Hop Growing Co., of Cazaville, Limited. The promoters are Messrs. E. H. Ladd, W. E. Smallman, and W. H. King, all of Malone, N.Y.; Lewis R. Searles, of New York city, and David Vass, of Cazaville. The capital stock will be $25,000. The new company have leased the hop yard owned by Messrs. Ladd, Smallman, and Vass, who, however, retain their interest in the store at Cazaville. Mr. David Vass will remain as manager of both companies.

PERSONAL MENTION.

Mr. J. L. Watt, of Watt & Scott, returned from the south last week. Mr. Watt is looking exceedingly well after his five week's holiday.

R. Monour, city traveler for the Hamilton Coffee and Spice Co., is going to Cincinnati, where he will manage his brother's large clothing establishment.

Mr. Arthur H. Scott, of Watt, Scott & Goodacre, Montreal, has been spending a few days in Toronto. Mr. Scott has a good many friends on "the street," and he naturally received a cordial welcome.

The many friends of Mr. Chas. Chaput, of L. Chaput, Fils & Cie, Montreal, will be pleased to learn that he is having a most enjoyable trip abroad, and that his health is of the best. The firm had a cablegram from him recently from Rome, Italy, in which he wished to be remembered to his friends here, and conveying the information that it was his intention to remain in Europe till about the beginning of June.

DEALERS purchase and sell these brands of goods, all made in Canada, and not surpassed in quality by any made in the world. This may seem loud talk, but nevertheless it's true. Try these goods and be convinced. Sold by the wholesale trade throughout Canada.







Manufactured by . . .

THE ALPHA CHEMICAL CO., BERLIN, ONT.

Profits and Good Times

go hand in hand. The good times are here. It is easy to make the profits by selling . . .

J. Bruce Payne's

Celebrated CIGARS

PHARAOH
PEBBLE
LA FAMEUSE
GRIT
BIRD, Etc.

J. Bruce Payne
Granby, Que.

New Profits
—More Pleased Women

Think of the great army of women that are wondering how to economize on their clothes this Spring.

Fancy their pleasure if you display a sign inside the store, something like this: "Home Dyeing made easy and safe and pleasant with Maypole Soap. We sell it. All colors."

This helps the woman out of a dilemma—she'll remember *you*, please remember that.

There's a good profit in handling Maypole Soap. It is a **Clean** way of Dyeing at home. Powder Dyes can't approach it in the brilliant, fast, even color it yields. It is the Dye of highest quality. Free booklet about it by addressing,

Maypole Soap
Washes and Dyes

A. P. Tippet & Co., General Agents for Canada
Montreal.

ANALYSIS OF CONDENSED MILK.

THE Department of Inland Revenue has issued Bulletin No. 54, dealing with the treatment of samples of condensed milk collected from seven different cities in the month of November last. The chief analyst says that widely different opinions prevailed among the analysts in the different cities as to what constitutes adulteration in condensed milk. He states that, strictly speaking, it is only whole milk which has been concentrated by evaporation which is entitled to the name of condensed milk, and that, as the law now stands, condensed milk containing cane sugar must be regarded as adulterated, unless labelled "Condensed milk mixture," or "Sweetened condensed milk." Mr. McGill, one of the experts at headquarters, who had charge of these analyses, is of opinion that the use of antiseptics at any stage of the preparation of milk, as condensed milk, should be prohibited. He states that in very few cases does the milk used by the manufacturer come up to the standard for whole milk. In most cases a greater or less amount of cream has been used before concentration, and in some brands the cream has been all but completely removed.

THE WAR SCARE AND TRADE.

The increasing probability of war has at last begun to affect general trade. The floods in the Ohio valley have had some effect in checking business in a portion of the country, but that is only a minor influence. Last week woolen mills near Providence had orders cancelled. All the leading markets here show an indisposition to undertake new business. Bradstreet's reports a very active distribution of merchandise in St. Louis, Chicago, and some other centres, but the jobbers and wholesalers who have been selling readily to retailers are not renewing their stocks in any such proportion. On business for the future there is a sudden check, and this has been felt also in current business, for the bank clearings, though 20 per cent. better than a year ago, were more than $200,000,000 less than the previous week, and this decline was almost entirely in New York, where it was distributed between financial operations and merchandising.—N. Y. Journal of Commerce.

A CATCHY WINDOW DEVICE.

A catchy little window-displaying device is to be seen in a Yonge street, Toronto, store. On the top of a large diamond-shaped card is fastened a 10c. piece. Underneath it are the words "Will buy this," while immediately below is fastened a tobacco pouch which is offered for sale for 10c. By this device the card is made to read: "Ten cents will buy this pouch."

The idea is a good one, and is capable of being applied to a good many articles to be found in a grocer's store.

PAID AT LAST.

It was about 17 years ago that a Whitman man was in the wilds of Wisconsin, way up near the Chippewa reservation, and while there was appointed a Justice of the Peace. Men were scarce, and ministers were at a premium, so this Whitman man used to perform duties at weddings, as well as officiate at funerals. One of the first couples that he married was a young man from one of the surrounding settlements, and the witnesses were drawn up in line at the old log cabin in the woods. When the bill came to be paid the Whitman man said: "Now, this is my first marriage, and I will not take any money. If you are satisfied with your bargain later on just give me some money, and if you are not you need not pay me." Time elapsed and not a word was heard from the bridegroom. A few days ago a letter was received addressed to Whitman, and it read: "Wife is dead. Find enclosed 10 dols. for marriage fee. Thanks."

TEA AND COFFEE IN INDIA.

FROM a report of the Indian Government, dealing with the tea, coffee and cinchona plantations of that country, it is seen that the cultivation of tea is making great and continuous progress, both in the area under cultivation and in the production.

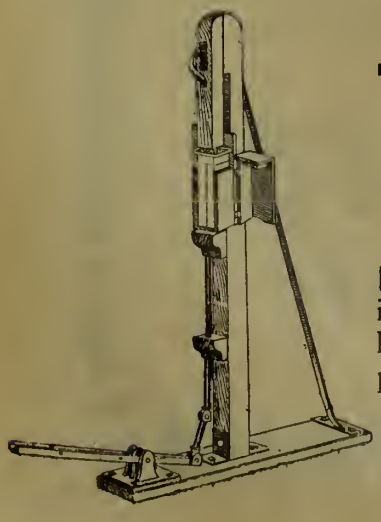
During the four years succeeding 1893 the increase in the area under cultivation was 58,244 acres, while the increase in the production amounted to 34,031,400 pounds.

The principal market for Indian tea is Great Britain and Ireland, to which country 135,456,884 lbs. were sent last year. Australia took 6,155,895 lbs., Persia 1,993,823 lbs., Canada and the United States 1,607,731 lbs., and Russia 457,634 lbs. The consumption of tea in India amounts to about .029 lb. per head, as compared with 5.5 lb. per head in England. About half a million persons are employed on tea estates.

The increase in either the area under cultivation or the production of coffee is not nearly so marked, the increase in the area averaging about 110 acres each year, and that of the production to only about 100 lbs. each year.

The amount of coffee produced in 1896 was 34,750,765 lbs., of which 30,428,563 lbs. were exported. There were 46,217 persons permanently engaged on coffee plantations, and during harvesting periods an additional 72,136 persons found employment.

There were 5,916 acres of cinchona under cultivation at the end of the official year 1896-97, 72 per cent. of which is in southern India, and the remainder in Bengal. The low prices ruling for the bark have been such that a steady decrease in production is manifest, a decrease of 4,702 acres being noted in the last twelve years.



THE "ARMEDA"

Tea-Packing Machine

Patented in Canada, Oct. 16, 1897.

This machine is now a general favorite with merchants. **LAST WEEK FIVE MACHINES SHIPPED.** Enquiries coming in from every province in the Dominion. Every merchant desirous of holding his tea trade should have the "Armeda" Tea Packer, and sell his own tea, put up in lead packages by himself.

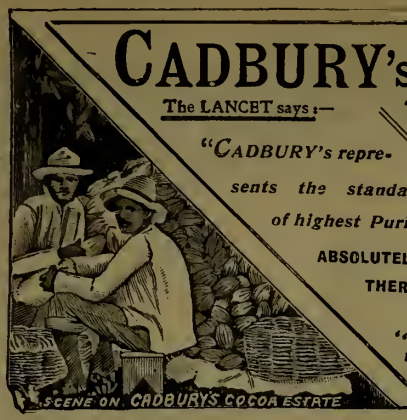
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A. H. CANNING & CO., 57 Front St. East, TORONTO

FOR DESCRIPTIVE CIRCULAR AND PRICES.

CADBURY'S CHOCOLATES

ARE SIMPLY DELICIOUS AND ARE PACKED SPECIALLY FOR CANADIAN MARKET.



CADBURY'S COCOA

The LANCET says:— "CADBURY'S represents the standard of highest Purity." ABSOLUTELY PURE, THEREFORE BEST.

The ANALYST says:— "CADBURY'S is the typical Cocoa of English Manufacture." IT IS "A PERFECT FOOD," THEREFORE BEST.

The MEDICAL MAGAZINE says:— "For Strength, for Purity, and for Nourishment, there is nothing superior to be found."

It is not dark in liquor like those prepared with Alkali.



CADBURY'S COCOA

(Absolutely Pure)

AND MEXICAN CHOCOLATE HAVE AN ENORMOUS SALE ALL OVER THE WORLD.

Agents: MESSRS. FRANK MAGOR & CO., 16 St. John St. MONTREAL

THE DOMINION BANK

Capital (paid-up).....$1,500,000
Reserve Fund..... 1,500,000

DIRECTORS

Hon. Sir Frank Smith, President. | W. Ince. W. R. Brock. Edward Leadley. Wilmot D. Matthews. A. W. Austin.
E. B. Osler, M.P., Vice-President.

Head Office - TORONTO

AGENCIES

Belleville	Cobourg	Lindsay	Orillia
Brampton	Guelph	Napanee	Oshawa
Seaforth	Uxbridge	Whitby	Winnipeg

Montreal

Toronto—Dundas street, corner Queen.
" Market, corner King and Jarvis street.
" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions, 1897. Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

RECOLLECT that we can supply you with . . .

FRESH—

Maple Syrup

in quantities to suit your trade.

T. A. LYTLE & CO.

Vinegar Manufacturers TORONTO

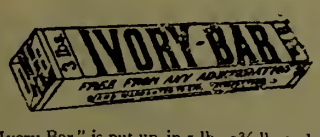
Santos Coffee

Bright, even sample, extra choice roaster—low price.

Warren Bros. & Co.

TORONTO.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1-lb., 2⅔-lb. and 3-lb. bars, 60 lbs. to the box; and in 10 and 12-oz. cakes, 100 cakes in the box. All wrapped with a paraffin waxed wrapper.

Quotations for "Ivory Bar" and other brands of soap furnished on application. See our list of attractions in Premium Circulars offered in exchange for Ivory Bar Soap Wrappers.

Extra Choice

Hams Bacon
Pure Lard
Mess Pork

PARK, BLACKWELL & CO. Limited

Pork and Beef Packers,

TORONTO

PRUNES

CALIFORNIA SANTA CRUZ

All Sizes.

Another car just to hand.

PERKINS, INCE & CO.

TORONTO.

Quality Equality

"Excelsior"

EASILY THE BEST.

Uniform Reliable
Exquisite Delicious

Supersedes all ordinary

Coffees

Todhunter, Mitchell & Co.

Coffee Specialists.

Roasting by Patented Process.

CURRENT MARKET QUOTATIONS

April 1, 1898.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of sncb quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

SUGAR

	Montreal, Quebec, Ottawa.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba and B.C.	
Granulated (Redpath, St. Lawrence, Acadia)	.....	4 5-16	.....	4⅝	4½	4⅝	.....	.....
German (Canadian) bbls	4	4⅜	.....	4¼	4¼	4⅜	.....	.....
" (imported) bags	.....	3 5-16	.....	4¼	.....	.....	.....	.....
Dutch, bags	4	4¼	4¼	4½	.....	.....	.....	.....
Paris lump, bbls. and 100-lb. bxs	.....	5½	.....	5⅞	5¾	6	.....	.....
" in 50-lb. boxes	.....	5⅝	.....	6	.....	.....	.....	.....
Extra Ground Icing, bbls	5¼	5⅜	5½	5¾	.....	.....	.....	.....
Powdered, bbls	5	5½	.....	5⅜	5¼	5½	.....	.....
Cream	4	4⅛	.....	4 3-16	.....	.....	.....	.....
Extra bright	.....	.....	.....	4 1-16	.....	.....	.....	.....
Bright coffee	.....	.....	.....	4	.....	.....	.....	.....
Light yellow	3¾	3⅞	.....	3⅞	3¾	3⅞	.....	.....
Medium light yellow	3½	3 13-16	.....	3⅞	3⅝	3¾	.....	.....
Yellow	.....	3⅜	.....	3¾	3½	3¾	.....	.....
Demerara	.....	.....	3.50	3.75	.....	.....	.....	.....

SYRUPS AND MOLASSES

Syrups—								
Dark	.....	2	$0 23	$0 25	.....	.....	.....	.....
Medium	.....	2½	28	35	.....	.....	.....	.....
Bright	.....	2¾	32	42	.....	.....	.....	.....
Honey (com)	.....	.....	.....	40	.....	.....	.....	.....
" 2-gal. pails	.....	.....	.....	1 00	.....	.....	.....	.....
" 3-gal. pails	.....	.....	1 35	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	28	30	.....	.....	28	30	.....	.....
Barbadoes	27	28	.....	.....	24	26	.....	.....
Porto Rico	23	25	.....	.....	26	28	.....	.....
Antigua	22	23	.....	.....	22	25	.....	.....

TEAS

Black—								
Congou—Half-cbests Kaisow, Moning, Paking	$0 12	$0 60	$0 12	$0 60	11	40	.....	.....
Caddies Paking, Kaisow	14	40	18	50	15	40	.....	.....
Indian—Darjeelings	35	55	35	55	30	50	.....	.....
Assam Pekoes	20	40	20	40	18	40	.....	.....
Pekoe Souchong	18	25	18	25	17	24	.....	.....
Ceylon—Broken Pekoes	35	42	35	42	34	40	.....	.....
Pekoes	20	30	20	30	20	30	.....	.....
Pekoe Souchong	17	35	17	35	17	35	.....	.....
China Greens—								
Gunpowder-Cases, extra firsts	42	50	42	50	.....	.....	.....	.....
Half-chests, ordinary firsts.	22	28	22	28	.....	.....	.....	.....
Young Hyson—Cases, sifted, extra firsts	42	50	42	50	.....	.....	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....	.....	.....
Half-cbests, ordinary firsts	22	38	22	38	.....	.....	.....	.....
Half-chests, seconds	17	19	17	19	.....	.....	.....	.....
" thirds	15	17	15	17	.....	.....	.....	.....
" common	13	14	13	14	.....	.....	.....	.....
Ping Sueys—								
Young Hyson-½-chests, firsts	28	32	28	32	30	40	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Half-boxes, firsts	28	32	28	32	.....	.....	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Japan—								
½-chests, finest May pickings	38	40	38	40	.....	.....	.....	.....
Choice	32	36	32	36	.....	.....	.....	.....
Finest	28	30	28	30	.....	.....	.....	.....
Fine	25	27	25	27	.....	.....	.....	.....
Good medium	22	24	22	24	.....	.....	.....	.....
Medium	19	20	19	20	.....	.....	.....	.....
Good common	16	18	16	18	.....	.....	.....	.....
Common	13	15	13½	15	.....	.....	.....	.....
Nagasaki, ½-chests Pekoe	16	22	16	22	.....	.....	.....	.....
" " Oolong	14	15	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	16	19	.....	.....	.....	.....
" " Siftings	7½	11	7½	11	.....	.....	.....	.....

TOBACCO AND CIGARS

British Consols, 4's; twin gold bar, 8's	.....	.....	.....	73	.....	.....	.....	.....
Ingots, rough and ready, 8's	.....	.....	.....	71	.....	.....	.....	.....
Laurel, 3's	.....	.....	.....	68	.....	.....	.....	.....
Brier, 8's	.....	.....	.....	63	.....	.....	.....	.....
Index, 7's	.....	.....	.....	60	.....	60	.....	.....
Honeysuckle, 8's	.....	.....	.....	73	.....	.....	.....	.....
Napoleon, 8's	.....	.....	.....	67	.....	67	.....	.....
Victoria, 16's	.....	.....	.....	63	.....	.....	.....	.....
Prince of Wales, cads., 8's, 16's	.....	.....	.....	65	.....	65	.....	.....

WOODENWARE

Pails, 2-hoop, clear, No. 1	.....	.....	.....	$1 45	$1 45	$1 50	.....	.....
" 3-hoop, " "	.....	.....	.....	1 60	.....	1 60	.....	.....
" 2-hoop, " No. 2	.....	.....	.....	1 40	.....	1 40	.....	.....
" 3-hoop, " "	.....	.....	.....	1 55	.....	1 55	.....	.....
" 3-hoop, painted, No. 2	.....	.....	.....	1 40	.....	1 40	.....	.....
Tubs, No. 0	.....	.....	.....	8 00	.....	8 00	.....	.....
" " 1	.....	.....	.....	6 50	.....	6 50	.....	.....
" " 2	.....	.....	.....	5 50	.....	5 50	.....	.....
" " 3	.....	.....	.....	4 50	.....	4 50	.....	.....

BUTTER AND CHEESE

Dairy, large rolls, per lb	.....	16	18	19	12	14	.....	.....
" pound prints	20	21	18	20	16	18	.....	.....
" tubs, best	.....	17	.....	.....	17	18	.....	.....
" tubs, second grade	15	15½	.....	.....	15	16	.....	.....
Creamery, tubs	20½	21	19	20	19	20	.....	.....
" prints	.....	21	21	23	20	22	.....	.....
Cheese	8¾	9¼	7¾	8¼	9¼	9½	.....	.....

PROVISIONS

	Montreal, Quebec, Ottawa.		Toronto, Hamilton, London.		St. John, Halifax,		Manitoba and B.C.	
Dry Salted Mats—								
Long clear bacon	7¾	8	7¾	8	.....	.....	.....	.....
Smoked Meats—								
Breakfast bacon	.....	12	11½	12	.....	.....	.....	.....
Rolls	.....	.....	8¾	9	9½	10	.....	.....
Hams	11½	12	10	11	11	12	.....	.....
Shoulder hams	.....	.....	8½	9	.....	.....	.....	.....
Backs	.....	.....	.....	11½	.....	.....	.....	.....
All meats out of pickle 1c. less.								
Barrel Pork—								
Canadian heavy mess	.....	.....	15 50	16 00	15 00	15 25	.....	.....
" short cut	16 00	16 50	16 50	17 00	.....	.....	.....	.....
Clear shoulder mess	.....	.....	14 50	15 00	13 50	14 00	.....	.....
Plate beef	.....	.....	.....	.....	14 00	15 00	.....	.....
Lard, tierces, per lb	.....	.....	.....	7½	.....	.....	.....	.....
Tubs	.....	.....	.....	7¾	.....	.....	.....	.....
Pails	8¼	8½	.....	8	7½	9	.....	.....
Compound	5½	5¾	.....	.....	6½	7	.....	.....
Dressed hogs, heavy	6 50	6 75	5 75	6 00	.....	.....	.....	.....
" " light	.....	6 25	6 00	6 10	.....	.....	.....	.....

GREEN FRUITS

Oranges, Valencia, per case	$4 00	$4 50	$5 00	$6 25	$5 50	$6 00	.....	.....
" Florida	.....	.....	.....	.....	4 70	5 00	.....	.....
" Cal. navels, per crate	3 50	4 00	3 00	3 50	3 50	3 75	.....	.....
" Jamaica, per bbl	5 50	6 00	4 75	5 25	.....	.....	.....	.....
" " per box	.....	.....	.....	.....	.....	.....	.....	.....
" Tangarines, per box	.....	.....	.....	.....	.....	.....	.....	.....
" Dominica, per bbl	.....	.....	.....	.....	.....	5 00	.....	.....
" Mexican, per box	.....	.....	.....	.....	.....	.....	.....	.....
Lemons, Messina, per box	2 50	3 00	2 50	3 00	3 00	3 50	.....	.....
Grapes, Almeria, per keg	5 00	6 50	.....	.....	.....	.....	.....	.....
Bananas, per bunch	1 50	2 00	1 50	2 00	2 00	2 25	.....	.....
Cranberries	7 50	8 50	.....	.....	.....	.....	.....	.....
Apples, per bbl	2 00	4 50	2 00	4 00	3 00	5 00	.....	.....
Grape fruit, per bbl	.....	.....	.....	.....	.....	3 00	.....	.....
Limes	.....	.....	.....	.....	.....	.....	.....	.....

NUTS

Brazil	12	13	12½	14	12	12½	.....	.....
Valencia shelled almonds	22	24	23	25	.....	.....	.....	.....
Tarragona almonds	9½	11	9	11	11	12	.....	.....
Peanuts (roasted)	6½	9	10	12	9	10	.....	.....
" (green)	5½	8	8	10	.....	.....	.....	.....
Cocoanuts, per sack	.....	.....	4 50	5 00	3 50	4 00	.....	.....
" per doz	.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts	10½	12	11½	12	10	12	.....	.....
Marbot walnuts	8	9	9½	11	9	10	.....	.....
Bordeaux walnuts	8	9	8	9	9	10	.....	.....
Sicily filberts	7½	9	9½	10½	8	9	.....	.....
Naples filberts	10	11	.....	11	10	11	.....	.....
Pecans	8½	12	12	12½	11	12	.....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes	11	15	12	14	14	15	.....	.....
" in 5-lb. cans	15	16	14	15	15	16	.....	.....
" whole	11	13	12	13	12	13	.....	.....
Pepper, white, ground, in kegs, pails, boxes	18	26	22	24	24	26	.....	.....
" " 5-lb. cans	20	22	20	22	20	22	.....	.....
" " whole	17	25	20	22	20	22	.....	.....
Ginger, Jamaica	20	25	24	25	20	25	.....	.....
Cloves	15	20	15	20	15	20	.....	.....
Pure mixed spice	25	30	25	30	25	30	.....	.....
Cassia	25	40	25	40	25	40	.....	.....
Cream tartar, French	25	27	24	25	25	27	.....	.....
" " best	28	30	28	30	28	30	.....	.....
Allspice	13	14	...	16	13	14	.....	.....

PETROLEUM

Canadian	11½	12	.....	14	15½	16½	.....	.....
Sarnia water white	12	13	.....	15	17½	18½	.....	.....
Carbon safety	.....	17	.....	.....	.....	.....	.....	.....
American water white	17	17½	.....	17½	16	21	.....	.....
Pratt's Astral, in bulk	18	19	.....	17	.....	.....	.....	.....

COUNTRY PRODUCE

Eggs, fresh laid	13	15	9½	10	12	13	.....	.....
Poultry—chickens, dressed	*5	8	50	70	40	45	.....	.....
Geese, per lb.	5	6	6	6½	5	6	.....	.....
Ducks, per pair	*8½	9	40	60	40	60	.....	.....
Turkeys, per lb.	8	10	10½	12	9	10	.....	.....
Game—Hares, per pair	25	30	25	30	25	30	.....	.....
Honey, comb, per doz	1 50	1 75	90	1 50	1 50	1 75	.....	.....
" light color, 60-lb tins	7	8	6	6½	7	8	.....	.....
" " 5 and 10-lb. tins	7	8	7	7½	8	10	.....	.....
" buckwheat	4	5	3	4	5	6	.....	.....
* per pound.								

RICE, SAGO, TAPIOCA

Rice—Standard B	3 40	3 50	.....	3⅞	3 40	3 50	.....	.....
Patna, per lb	4¾	5	5	5¾	5	6	.....	.....
Japan	4⅞	5	5½	6	5	6	.....	.....
Imperial Seeta	5	6	.....	5½	5	6	.....	.....
Extra Burmah	4	5	4¼	4⅜	4	5	.....	.....
Java, extra	6	7	6½	6¾	6	7	.....	.....
Sago	3¼	4	3½	5	5	6	.....	.....
Tapioca	3½	4	3½	5½	5	6	.....	.....

SODA

Bi-carb, standard, 100-lb. keg	2 40	2 50	2 40	2 50	2 40	2 50	.....	.....
Sal soda, per bbl	70	75	85	90	85	90	.....	.....
Sal soda, per keg	95	1 00	95	1 00	95	1 00	.....	.....

FRUITS

	Montreal, Quebec, Ottawa.		Toronto, Hamilton, London.		St. John, Halifax,		Manitoba and B.C.	
Foreign—								
Currants, Provincials, bbls...	5¼	6	...	6	5½	6	.....	.....
" " ½-bbls	5⅞	6	...	6⅛	6	7	.....	.....
" Filiatras, bbls	...	6	...	6½	5¾	6¼	.....	.....
" " ½-bbls...	6⅛	6¼	...	6¾	5¾	6½	.....	.....
" " cases	6¼	6½	6	6½	6	7	.....	.....
" " ½-cases..	6¼	6½	6	6¾	6½	7	.....	.....
" Patras, bbls.....	.....	.....	.....	7	6	7	.....	.....
" " ½-bbls.....	.....	.....		6¾	7	6	7	.....
" " cases	6½	7		6⅞	7	7	7¼	.....
" " ½-cases ...	6½	7		7	7¼	6	7	.....
Vostizzas, cases.....	7	8		7¾	8½	7	8	.....
Dates, Hallowee, boxes.....	4	6		5¼	5½	5	6	.....
Figs, 4-crown	10	12		10	11	11	12	.....
" 5-crown	12	13		11	13	12	13	.....
" 7-crown	13	14		13	14	13	14	.....
" 9-crown	15	16		15	16	16	17	.....
" natural, bags.....	3½	6		4½	5	.....	6	.....
Prunes, Sphinx, B's	.....	.....		.....	7½	10	12	.....
" " A's	.....	.....		.....	8½	.....	.....	.....
" California, 40's	10	11		10	10½	10	12	.....
" " 50's	8	9		8	8½	8	9	.....
" " 60's	7½	8		7½	8	7	8	.....
" " 70's	7	8		7	7½	7	8	.....
" " 80's	6	7		6½	7	.....	7	.....
" " 90's	.....	5		6	6½	4½	5	.....
Raisins, Valencia, off stalk...	4¾	5		4½	4¾	5	6	.....
" Fine off stalk.....	4¾	5½		5	5½	5	6	.....
" Selected	5¾	6¾		6	6½	6	7	.....
" Layers.....	6	7		6½	7	8	9	.....
" Sultanas	9½	12		9½	12½	10	12	.....
" Cal. L.M., 3-crown..	7	8		7¼	7½	6½	6¾	.....
" " 4-crown..	8	9		8¼	8½	7½	7¾	.....
Domestic—								
Apples, dried, per lb	6½	7		5	6	6	6½	.....
" evaporated.....	9	10		9	10	10	10½	.....
Cal. Evaporated Fruits—								
Apricots, 50-lb, boxes.....	9	10		9	9½	9	10	.....
" 25-lb. boxes	9	16		9½	16	10	16	.....
" cartons	13	14		13	14	13	14	.....
Peaches, 25-lb. boxes	10	12		9½	12½	10	12	.....
" 1-lb. cartons	12	13		12	13	12	14	.....

CANNED MEATS

Comp. corn beef, 1-lb. cans.....	$1 40	$1 70	$1 45	$1 50	$1 25	$1 35	.....	.....
" " 2-lb. cans.....	2 50	2 85	2 45	2 50	2 35	2 50	.....	.....
" " 6-lb. cans.....	7 75	9 00	7 75	8 25	7 75	8 25	.....	.....
" " 14-lb. cans....	15 50	18 50	17 50	18 00	15 00	16 00	.....	.....
Minced callops, 2-lb. can	2 60	2 70	.....	2 60	2 75	2 80	.....	.....
Lunch tongue, 1-lb. can.....	3 40	3 50	3 00	3 10	3 40	3 50	.....	.....
" " 2-lb. can.....	6 50	7 00	.....	6 00	5 80	6 00	.....	.....
English brawn, 2-lb. can	2 50	2 60	2 75	2 80	2 75	2 80	.....	.....
Camp sausage, 1-lb. can.....	2 40	2 50	.....	2 50	2 50	2 60	.....	.....
" " 2-lb. can.....	4 00	4 25	.....	4 00	4 00	4 25	.....	.....
Soups, assorted, 1-lb. can	1 50	2 00	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	2 25	3 00	.....	2 20	2 25	2 30	.....	.....
Soups and Boull., 2-lb. can.....	1 75	1 80	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can.....	4 25	3 50	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ½'s.....	.....	.....	1 65	1 70	.....	.....	.....	.....
" " " 1's.....	.....	.....	2 80	2 95	.....	.....	.....	.....

COFFEE

	Montreal, Quebec, Ottawa.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba and B.C.	
Green—								
Mocha	24	29	27½	30	24	25	...	...
Old Government Java	27	31	30	33	24	25	...	...
Rio	10	11	8	13	12	13	...	...
Plantation Ceylon	29	31	29	31	29	31	...	...
Porto Rico	24	28	24	28	24	28	...	...
Gautemala	24	26	24	26	24	26	...	...
Jamaica.....	18	22	18	22	18	22	...	...
Maracaibo	13	15	16	20	13	15	...	...

CANNED GOODS

Apples, 3's	$1 00	$1 10	.....	$0 95	$1 00	$1 10	.....	.....
" gallons.....	2 60	2 75	$2 50	2 60	2 75	3 00	.....	.....
Blackberries, 2's.	1 40	1 70	1 40	1 70	1 50	1 80	.....	.....
Blueberries, 2's	80	90	75	85	75	85	.....	.....
Beans, 2's	70	95	75	95	90	95	.....	1 80
Corn, 2's.....	90	1 00	.....	85	90	1 00	.....	2 25
Cherries, red, pitted, 2's	2 00	2 35	1 85	2 25	2 30	2 40	.....	.....
Peas, 2's.....	90	95	90	95	90	1 20	.....	2 25
" sifted select.....	1 14	1 20	1 10	1 25	1 15	1 20	.....	.....
" extra sifted.....	1 25	1 40	1 25	1 40	1 30	1 50	.....	.....
Pears, Bartlett, 2's	1 50	1 75	1 50	1 75	1 75	1 80	.....	.....
" " 3's.....	2 25	2 40	2 00	2 40	2 20	2 40	.....	.....
Pineapple, 2's.....	2 10	2 40	2 40	2 50	1 75	2 40	.....	.....
" 3's.....	2 50	2 60	2 50	2 60	2 50	2 60	.....	.....
Peaches, 2's	1 75	1 90	1 40	1 75	1 75	1 90	.....	.....
" 3's.....	2 50	2 75	2 00	2 40	2 50	2 75	.....	.....
Plums, green gages, 2's.....	1 50	1 55	1 30	1 55	1 30	1 60	.....	.....
" Lombard	1 30	1 50	1 20	1 50	1 30	1 50	.....	.....
" Damson, blue.....	1 10	1 30	1 10	1 40	1 10	1 30	.....	.....
Pumpkins, 3's.....	75	85	75	90	90	1 00	.....	.....
" gallon.....	2 10	2 25	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's.....	1 50	1 90	1 40	1 70	1 50	1 90	.....	3 25
Strawberries, 2's.....	1 50	2 00	1 65	1 95	1 75	2 00	.....	3 40
Succotash, 2's.....	1 10	1 15	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	1 20	1 25	1 20	1 25	1 30	1 40	3 15	3 20
Lobster, talls	2 50	2 95	2 40	2 70	2 50	2 60	.....	.....
" flats	2 75	3 00	1 65	1 70	1 25	1 30	.....	.....
Mackerel	1 30	1 35	1 30	1 35	1 10	1 25	.....	.....
Salmon, sockeye, talls.....	1 15	1 25	1 20	1 30	1 20	1 25	.....	.....
" flats	1 30	1 45	.....	.....	1 30	1 35	.....	.....
" " Horseshoe ..	1 20	1 25	1 25	1 30	.....	1 25	.....	.....
" Cohoes.....	95	1 00	95	1 00	95	1 00	.....	.....
Sardines, Albert, ¼'s.....	10¼	11	.....	13	14	15	.....	.....
" " ½'s.....	20	21	20	21	20	21	.....	.....
" Sportsmen, ¼'s.....	11½	12	.....	12½	.....	12	.....	.....
" " ½'s.....	19	20	.....	21	20	21	.....	.....
" key opener, ¼'s.....	10	11	10½	11	16	18	.....	.....
" " ½'s.....	16	18	18½	23	10	11	.....	.....
" other brands	23	35	16	17	16	17	.....	.....
" P. & C., ¼'s.	23	25	23	25	23	25	.....	.....
" " ½'s.....	33	36	33	36	33	36	.....	.....
" American, ¼'s	4	5	4	5	4	5	.....	.....
" " ½'s.....	9	11	9	11	10	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100.....	9 00	11 00	10 00	11 00	10 00	11 00	.....	.....
Fruit in glass jars	.....	.....	.....	.....	4 25	4 50	.....	.....
Haddies.....	.....	.....	.....	1 20	1 00	1 10	.....	.....
Kippered Herrings	1 40	1 50	.....	1 60	1 10	1 15	.....	.....
Herring in Tomato Sauce	.....	.....	.....	1 60	.....	.....	.....	.....

Cassidy ✻ Crockery

China, Glass, Lamps, Fancy Goods, etc., just received.

NEW GOODS IN NEW PATTERNS are

ARRIVING DAILY from English and Continental makers.



BARGAINS in Glass, China and Printed Ware, from last year's stock. Assorted packages, at special prices, to make room for new goods.

The John L. Cassidy Co. Limited.

339 and 341 St. Paul Street

MONTREAL

NELSON'S GROWING BUSINESS.

THE South Kootenay Board of Trade at Nelson, B.C., have issued a circular urging that public buildings should be erected there in accordance with the importance of Nelson as a commercial centre.

Nelson was made a port in August, 1895, previous to which time it had been an outport of New Westminster. The collections at the port have so grown that the total collection last year at Nelson was $431,048 as compared with $407,762 at the seaport of Vancouver. The following statement will give an idea of the growth of the Kootenay district during the last three years:

	Value Imports.	Value Exports.	Duty Collected.
1895	$ 397,393	$ 736,839	$ 84,737
1896	1,147,173	2,790,628	254,851
1897	1,539,993	7,724,522	431,038
Totals	$3,084,559	$11,251,989	$770,626

The Custom's collections in Nelson amounted to $10,375.53, in Kaslo to $4,723.04, in Rossland to $3,773.74, out of a total in the district of $21,125.98.

The inland revenue returns in the last six months of 1897 amounted to $19,162, as compared with $12,542 during the same months of 1896. During last year over $11,163 worth of stamps were sold, $70,661 were issued in money orders, and $4,574 were paid into the savings bank.

Nelson is now the terminus of three railroads, the Columbia and Kootenay, the Slocan River and the Nelson and Fort Sheppard. The Crow's Nest Pass railway will make the fourth. Three banks, the Bank of Montreal, the Bank of British Columbia and the Merchants Bank of Halifax, have branches in the town.

I.C.R. BUSINESS INCREASING.

Though the through freight business of the Intercolonial railway has fallen off greatly, the total tonnage of the road has in twenty years increased to over four times what it was in 1869.

According to The Halifax Herald, there have been some remarkable decreases in through traffic. In 1887 over 58,000 tons of raw sugar were shipped from Halifax to Montreal. This year there was not any. There has been a falling off of about 50,000 tons of European goods for Montreal in the same time. In 1884-5 more than 8,000 head of cattle were shipped over the I.C.R. for export. There have been none since 1895. The year after the Jamaica exhibition 12,000 barrels of flour went via Halifax to that island, while now hardly a barrel goes.

Yet, the total tonnage of the road shows steady and material increase. The freight forwarded from Halifax by the I.C.R. in 1875-6 was 24,000 tons; in 1885-6 it was 67,000 tons; in 1895-6 it was 100,000, with a small increase last year. The tonnage of freight received at Halifax has increased even more rapidly than that forwarded in these years. In 1875-6 about 34,000 tons were received; in 1885-6 the receipts were 145,000 tons, and last year it had risen to 211,000 tons, or more than six times that of 1875-6.

The passenger traffic out of Halifax on this road has always shown gratifying increase. The number of passengers leaving in 1875-6 was 46,000; in 1885-6 it was 82,000; in 1895 it was 165,000. Last year it was 179,000, nearly four times that of 1875-6.

Such a report in regard to the Intercolonial is eminently satisfactory, and gives great hope of future progress in the country through which it runs.

AMONG TORONTO RETAILERS.

They Do A Cash Business.

J. Charter & Co., Yonge street, are believers in a strictly cash business, and have the courage to carry their belief into operation. Mr. Charter told me this week that his policy was to discourage credit at every opportunity. In the event of a regular customer asking for a few days' credit, he would grant the request, but in every such case he makes it plain that he never opens up an account; that this is merely a temporary convenience. This policy has been found to work satisfactorily, the cases being very rare where a courteous refusal to give credit has resulted in the loss of a customer. On the other hand the reduction in price, made possible by the cash system, has attracted customers who before went further away to get the same goods.

Unique Idea in Store Fittings.

All grocers agree to a greater or lesser extent that it is good policy to have labor-saving shop fittings, but not all of them take the trouble and go to the expense of fitting their store as they think would be best suited for the transaction of business. D. Bell, Yonge street, believes so thoroughly in up-to-date fittings that, on entering his present place of business some time ago, he had the shelving, etc., arranged just to suit his business. One unique idea which he has developed is that of canting bins, for holding bulk breakfast foods, etc. These bins are about sixteen inches high, and form a row along the floor, under the shelving, behind the counter. When not in use, they fit closely into the wall, and no dust or dirt can get in. When it is desired to use them they are canted out, resting partly on the floor and partly on a round wooden strip of wood, upon which it turns when canting. The bin is so arranged that it cannot fall in any direction, either when open or shut. Another good feature of Mr. Bell's fittings is his system of shelf display. Instead of having each shelf level from front to back, as is usually the case, he has, by having rising tiers or steps, made it possible to exhibit three or four rows of goods on each shelf. When building the shelves, etc., room was made, the full length of the store, for a row of spice jars and for a row of large tea bins, thus making room for nearly every article of regular sale behind the one counter. Having fittings to suit his own ideas, Mr. Bell takes pride in keeping his shelf display neat, bright, and attractive.

THE RAMBLER.

Spring is the time to **Re-decorate**

Make up your mind to enjoy the enduring beauty and practical fireproof and hygienic qualities of our

Embossed Metal Plates

for Ceilings and Walls.



One of 150 designs.

The price is moderate. They may be applied over plaster if necessary, and are suited to any room of any building. Write us, we'd like to tell you more about this metal finish.

Metallic Roofing Co., Limited

1180 King St. West, TORONTO

CHOICE EVAPORATED GOODS.

The Kerr Vegetable Evaporating Co., of Kentville, Nova Scotia, are manufacturing and paying strict attention to their soup compounds, which they manufacture from the choicest vegetables.

The Annapolis valley, of which Kentville is the centre, produces vegetables and fruit among the finest in the world, owing to its soil and climatic conditions.

The goods of the Kerr company are adapted for the soldier, the sailor, and especially the miner. They are put up in small and large packages, ready for use. The company have already made shipments for the Klondyke. The advertisement of this company will be found on another page.



Roofs must be chosen with care and judgment in any country, and especially so in Canada.

All our products are constructed for use in Canada, and ample provision is allowed for contraction and expansion, and we guarantee them to be water, wind, and storm proof.

Up-to-date information and fully illustrated catalogues of Steel Roofings, Sidings and Ceilings sent free for the asking.

The Pedlar Metal Roofing Co.
OSHAWA, ONT.

Rheumatic Slavery Abolished!

Release at last from the racking torturesome pains of rheumatism, lumbago, and neuralgia! POLYNICE OIL comes to you to free the fetters. The real and genuine discovery of a French scientist sought for and has been used in such hospitals as the Bellevue of New York; Howard of Philadelphia, and Maryland of Baltimore! Class this not among the numerous cure-alls. Its mission begins and ends with RHEUMATISM, Lumbago, Sciatica, Neuralgia, Dyspepsia, and inflammatory diseases.

..Polynice Oil..

Sent postpaid on receipt of price, 50 cents, in money order, by the famous French specialist of Paris.

Dr. A. Alexandre,
1218 G St. N. W, Washington, D. C.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

A COMMISSION HOUSE having good connection with wholesale grocery trade wishes to correspond with parties desirous of being represented in the City of Montreal. Can give best of references. Address M., Canadian Grocer, Montreal. (12)





GILLARD'S NEW PICKLE

Backed by

12 GOLD MEDALS

Awarded at the Great Pure Food Expositions held in England. Beyond a doubt the most delicious pickle in the world. Made from the choicest English pickling vinegar and selected vegetables. Packed 2 doz. in case; Single case lots $3.40; 5 case lots and over, $3.30 per doz.

GILLARD'S NEW SAUCE

A most delicious relish; distinct from all others in its superior flavor. Barrel lots of 12 doz. $1.75 per doz.; Single doz. lots $1.90.

SOLD BY ALL WHOLESALE GROCERS IN CANADA.

GILLARD & CO., VINTRY WORKS, London, England

Sole Manufacturers.



DEATH OF J. P. CLEMES.

THE death of Mr. John Pope Clemes, senior partner of the wholesale fruit firm of Clemes Bros., Toronto, came as a severe shock to the fruit and grocery trades in Toronto.

Deceased came to the "Queen City" about seven years ago and, in conjunction with his three brothers, M. P., W. H., and A. E. Clemes, started the wholesale fruit business, which was so successful from the start, and is now become one of the leading houses in the trade.

As a business man he ranked high, while as a man he was kindly and pleasant, and altogether devoid of ostentation. As a result, he was popular, the evidences of which were to be seen in the tributes of respect paid to his remains by his business confreres, his associates in church work, and the people of Port Hope, with whom he so long resided.

Prior to coming to Toronto, deceased was associated for several years with his brother, Mr. M. P. Clemes, in the grocery business at Port Hope, which, for a great number of years previous to that, was carried on by his father.

While a resident of Port Hope, deceased was a major of the 46th Batt., and in that capacity served through the Northwest rebellion.

Death came very suddenly. He came home to dinner about 7 p.m., on Thursday, 24th inst., and seemed quite well. He ate heartily; and retired to bed about 11 o'clock. Shortly after lying down he was seized with a terrible coughing fit, and, before Dr. Hart, who was called in, could reach the house, he passed away. Organic heart disease, which had been established several years, was the cause of his death. Deceased was 50 years of age.

The business of Clemes Bros. will be carried on as usual, and the death of the senior partner will entail no impairment of capital.

A few more puncheons of "Pons" molasses can be had from Laporte, Martin & Cie., which they are offering at a "clearing sale" price.

AUCTION SALE OF TEA.

As a result of the recent fire in the Front street, Toronto, tea warehouse, a salvage sale of tea by auction was held in the auction rooms of Suckling & Co., Toronto, on Wednesday. About 400 packages of tea, principally Japan, in unbroken packages and in pretty fair condition were sold at 8, 10 and 12c. per lb.; and 300 packages of Japan teas, in broken packages, at 4 to 6c. per lb.

PREFERENTIAL DUTY ON SUGAR.

In the House of Commons, on Wednesday, it was announced that negotiations were pending, with a view to securing the entry into Canada and the United States of West India sugar under preferential terms, as compared with foreign beet sugar.

Laporte, Martin & Cie. are offering a full line of Valencia raisins at cut figures.

"We are receiving a part of our lot of sardines from Union Sardiniere du St. Laurent," say Laporte, Martin & Cie. These sardines are sold at low price and guaranteed of superior quality.

IF YOU ARE OPEN FOR BARGAINS

Write us and we will quote our lowest figures for :

VALENCIA RAISINS

of all grades and best brands.

CALIFORNIA RAISINS

Loose Muscatels, 2 Crowns, 3 Crowns, and 4 Crowns, in 50 lb. boxes.

SARDINES

"UNION SARDINIERE DU ST. LAURENT."

In half tins. We have secured the balance of their pack. The Sardines are prepared in the very best Italian Olive Oil, and will be found a superior article. **Try a case.**

CANNED GOODS

Have you ordered a sample case of **"Maritime Pure Food"** Canned Goods? This is the time, we have but a few cases left and they are sure to find a ready sale, being put up in attractive and elegant package. **We guarantee the quality.**

. . *FISH* . .

We have a few barrels of Salmon, Herrings, Green Cod, etc., which we are disposed to give at a low figure. If you are in need of any, you are sure to strike a bargain with us.

We will be happy to quote anything you may need in our line. We keep the assortment, and our prices are right.

Write for Quotations, we do not advertise them.

LAPORTE, MARTIN & CIE.

Wholesale Grocers, **MONTREAL.**

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

GUSTAVUS HAMILTON, general merchant, Spanish River Station, Ont., has assigned to Wm. C Armstrong, Toronto, and a meeting of his creditors will be held on April 6. The amount involved is about $1,200.

John Hambleton, grocer, Toronto, has been sold out by bailiff.

A. J. Landriau, general merchant, L'Original, Ont., has assigned.

J. B. Lessard, general merchant, Berthier (en bas), Que., has suspended.

Fred. Wanless, grocer, Chatham, Ont., has assigned to J. R. Gemmell.

John Stewart, general merchant, Renfrew, has assigned to H. G. W. Wilson.

C. Dionne, general merchant, Fraserville, Que., is offering 60c. on the dollar.

W. C. Ross, general merchant, Hopetown, Que., is offering 60c. on the dollar.

Assignment has been demanded of G. L. Pelletier & Co., general merchants, Metane, Que.

J. A. Levis, general merchant, Sturgeon Falls, Ont., has assigned to J. M. McNamara.

G.G. Johnston, general merchant, Exeter, Ont., has assigned to A. G. Malcolm, Toronto.

Maximiene Laguerriere, general merchant, Ste. Therese, Que., has assigned to Kent & Turcotte.

Mrs. Joseph Guimond, general merchant, Petit Matane, Que., has compromised at 50c. on the dollar.

The assignment of Mrs. Mary Gillis, grocer, Sydney, N.S., has been set aside by order of the court.

Henry Cole, general merchant and blacksmith, Blessington, Ont., is endeavoring to compromise.

Wm. Hickey, general merchant, Deux Rivieres, Ont., has assigned to A. P. Mutchmore, Toronto.

A meeting of the creditors of A. Therriault & Co., general merchants, Fraserville, Que., will be held on April 4, to appoint a curator.

John Wilder, grocer, Milltown, N.B., has made an assignment to Mr. George J. Clarke, of Saint Stephen. His assets are estimated at $275, and liabilities at $1,000.

SALES MADE AND PENDING.

J. B. Brunet, grocer, Montreal, has sold out.

H. Plamondon, grocer, Quebec, is selling out by auction.

Susan Munns, confectionery, has sold out to Annie Crabtree.

George Ballentine, grocer, Toronto, has sold out to A. Graydon.

Hood & Co., general merchants, Glammis, Ont., have sold out.

James Campbell, general merchant, Clarendon, Ont., has sold out.

Caroline Loynes, grocer, Deseronto, Ont., has sold out to A. E. Gracey.

Solomon MacIntyre, grocer, Kincardine, Ont., has sold out to Wesley Boyd.

Clark's Tomato Soup

A moment's heating and it's ready. Made from big ripe tomatoes, deliciously seasoned and perfectly preserved.

A TRADE BRINGER.

ORANGE MARMALADE

Have you tried Upton's Gilt Edge Brand?

Put up in 7-lb. Wood Pails, 7 and 5 lb. Cans, and Glass Pots that retail at 10c. each. It will pay you to ask your wholesale house for these Gilt Edge goods. . . . .

THOS. UPTON & CO., Hamilton

The book debts of Felix Brisebois, general merchant, Oka, Que., have been sold.

The book debts of G. Daoust, general merchant, Isle Perrot, Que., have been sold.

The real estate of W. A. Stuart, baker, Montreal, is to be sold by auction on April 13.

The stock of Mrs. John Moisan, general merchant, Drummondville, Que., has been sold.

The book debts of P. Gauthier, general merchant, Papineauville, Que., have been sold.

G. H. Watson, general merchant, Ballycroy, Ont., has sold out to S. J. McClelland.

The assets of Tester & Co., manufacturers of confectionery, Montreal, are to be sold by auction.

The book debts of H. B. Lafleur & Co., general merchants, Ste. Adele, Que., have been sold.

The Donaldson Trading Co., General merchants, Manitou, Man., have sold out to C. R. Gordon.

PARTNERSHIPS FORMED AND DISSOLVED.

Mercier & Wake have started business as grocers in Montreal.

McCall & Gillies, general merchants, Spry, Ont., have dissolved.

Lanthier & Cie, general merchants, St. Telesphore, Que., have dissolved.

Crowe & Covey, confectioners, Halifax, have dissolved, W. G. Crowe retiring.

Starforth & Blyth, bakers, Golden, B.C., have dissolved, Starforth continuing.

Kilgour & Jordan, general merchants, Thornhill, Ont., have dissolved partnership.

Brodeur & Co., wholesale and retail crockery dealers, Montreal, have dissolved.

Hobson & Ingram, grocers, Vancouver, have dissolved, George Hobson continuing.

Runians & Butler, departmental store, London, Ont., have been succeeded by Runians, Gray, Carrie & Co.

Stewart & Abbott, produce dealers, Exeter, Ont., will dissolve partnership on May 1, Andrew Stewart retiring.

A Desrosiers & Cie, grocers, Montreal, have dissolved and a new firm has been registered, composed of Azarie Desrosiers and Alphonse Bouvier, under the old style.

Alphonse N. Brodeur and Sarsfield Cuddy hove registered as proprietors of the firm of Cuddy & Brodeur, crockery dealers, Montreal.

Henry C. and Arthur C. Barnaby have registered as partners of the firm of H. C. Barnaby & Son, general merchants, Bridgewater, N.S.

J. Barsalou & Co., manufacturers of soap, Montreal, have dissolved partnership, and a new partnership has been registered, composed of Hector Barsalou and Erasme Barsalou; style unchanged.

CHANGES.

J. H. Paquin has started business as grocer in Montreal.

James Reid, confectioner, Lucknow, Ont., has given up business.

Elizabeth Ullman, fruit dealer, Kaslo, B.C., has gone out of business.

Mrs. A. A. Butler has opened out in business as confectioner, in Chester, N.S.

The Manitoba Produce and Commission Co., Winnipeg, are applying for incorporation.

The St. Catharines Cold Storage and Forwarding Co., Limited, St. Catharines, Ont., have obtained a charter.

Alexander Anderson, general merchant, Stirton, Ont., has been succeeded by Grace E. and Catherine A. Anderson.

Sarah Stafford, widow of George Dickson, has registered as proprietor of the grocery firm, J. G. Stafford & Co., Montreal.

Chas. A. Chouillon has registered as proprietor of the firm of C. A. Chouillon & Cie, commission merchants and brokers, Montreal.

FIRES.

The premises of Arthur Rinfret, grocer, Quebec, have been damaged by fire.

DEATHS.

Hugh Thompson, general merchant, Blair, Ont., is dead.

Daniel Ahearn, general merchant, Cape Cove,, Que., is dead.

W. H. Kinnisten, fruits and confectionery, Calgary, N.W.T., is dead.

Robert Sevin, general merchant and lumber dealer, Doaktown, N.B., is dead.

John P. Clemes, of Clemes Bros., wholesale fruit and commission merchants, Toronto, is dead.

FOR SALE. Boxes Choice Smoked Herrings and Half-Barrels Herrings - - Choice Prime Beans, Evaporated Apples.

Apply JAS. R. SHIELDS & CO.

Board of Trade, TORONTO



TO WHOM CONCERNED

Several instances have been brought to our notice of where unscrupulous dealers have been offering other makes of Cocoanut as "White Moss," claiming it to be such. We hereby give notice that, in future, all such cases will be dealt with according to law, as the "White Moss" Cocoanut is a registered brand.

CANADIAN COCOANUT CO.
Montreal

THE

Oakville Basket Co.

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit packages of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

HIGHEST

PAILS TUBS

And Wood Packages

FOR

Lard, Candy, Spices, Pickles, Syrup, etc.

Manufactured by

The Wm. Cane & Sons Co., Limited
Newmarket, Ont.

CHAS. BOECKH & SONS
Sole Agents, Toronto

QUALITY

THE PRESS CLIPPING DEPARTMENT

Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

Politicians can obtain from it everything the papers say about themselves on any subject in which they are interested. Business men learn of new openings for trade, pointers to sell goods, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted, reports of new industries or stores, etc.

TERMS—$5 per hundred clippings; $40 per thousand, payable in advance; but a yearly contract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

The Press Clipping Department, Board of Trade, Montreal

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Limited., LONDON, N.W. ENG.

SALT

SUMMER RATES of freight in effect April 1st.

Don't you Want a Car of Salt?

VERRET, STEWART & CO., Montreal - Quebec.

FIRST CLASS RETAILERS SELL

ABSOLUTELY PURE

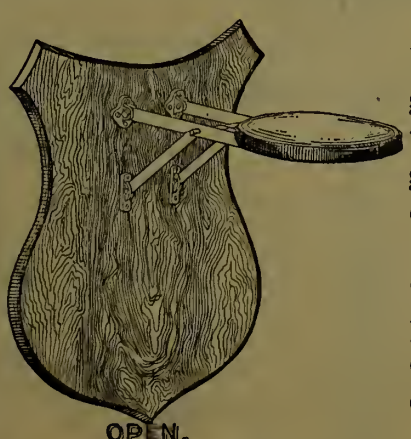
COW BRAND



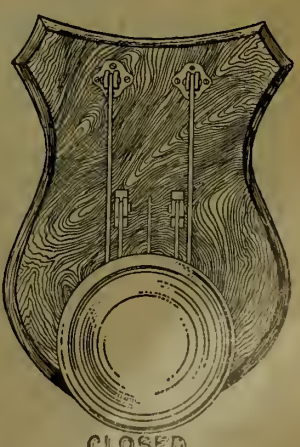
SODA

GIVE IT A TRIAL

Gem Folding Counter Stool with the Globe Fruit and Globe Pepsin Chewing Gum.



You make a good profit on the Gum and you get this high-class patented Stool **FREE.** Get one from your wholesaler, or write for circular to



GLOBE AUTOMATIC SELLING CO., - Toronto, Ont.

VEGETABLES FOR KLONDYKE TRADE.

There are evidences on all sides of the increase of business occasioned by the discovery of gold in the far Northwest, and the consequent rush from far and near to that section of our country. Grocers, clothing houses, hardware firms, and provision and supply dealers have all felt an increased demand for their goods, and it is only natural that the prospective miner, when completing his outfit, would make it a point to see that he was provided with the best and easiest carried goods, including the vegetables of his particular taste.

To enable the prospectors and miners to secure such at a minimum of cost and in such condition as would necessitate the least trouble to carry, certain firms have gone into the business of drying vegetables, and packing them in cases of such size as are most convenient for transportation. The Acme Dried Vegetable Co., of 126 and 128 Queen street, Montreal, have made this trade a special feature of their business, and report most encouraging results, the demand being a steady and increasing one.

FOR SALE.

BUSINESS FOR SALE IN BEST LOCALITY IN Manitoba. General stock, about four thousand dollars. Building for sale or rent. Owner retiring from business. A good chance for the right man. Apply to box 264, Winnipeg. (15)

Evaporated Vegetables

FOR SOUP

Always Ready
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use. Samples sent on application.

Kerr Vegetable Evaporating Co.
Limited
KENTVILLE, NOVA SCOTIA



INVERNESS, P.Q., Feb. 14th, 1898.
WANZER LAMP & MFG. CO.,
Hamilton, Ont.

GENTLEMEN,—We have been using the Wanzer Lamp for about five years and can not praise it too highly, as it is all and more than you represent it to be. I have placed several here—"they are giving good satisfaction." Your Cooker is also a success. I am of opinion that every home should have a Wanzer Lamp. I cannot praise it too highly.

Very truly yours,
JOHN YOUNG.

Write us for illustrated and descriptive pamphlets and testimonials.

WANZER.

WANZER LAMP & MFG. CO.
Hamilton, Ont.

OF NERVE--

The amount required varies, of course, with the individual temperament, sometimes the amount is very considerable, especially in cases of chronic "Old Fogyism," fostered by an unswerving adherence to the "Ruts" worn by a long train of "Hum-drum" predecessors travelling the same road. To "Tip Toe" up out of these "Ruts" high enough to see what one's competitors are doing, who are not handicapped with the absurd notion that it is not "orthodox" to sell a PACKET TEA simply because their forefathers did did not do so before them, does tax some men's nervous forces—it certainly does—at first.

The world's conditions of trade are changed. New ideas take the place of old. The old pass away and make place for the new. You must move with the times or be left behind.

'SALADA' CEYLON TEA

is the unadulterated product of the finest tea producing soil in the world, the Island of Ceylon.

The QUALITY is incomparable.
The SALE enormous.

What are your views on the question?

Montreal Wholesale Depot, 318 St. Paul St.
and at
Toronto, Winnipeg, Vancouver, Buffalo, Detroit, Boston, Pittsburgh.

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL—COMFORTING

COCOA

In labelled Tins. 14 lb Boxes.

Special Agent for the entire Dominion, **C. E. COLSON, Montreal.** In Nova Scotia, **E. D. Adams, Halifax.** In Manitoba, **Buchanan & Gordon, Winnipeg.**

BROCK'S BIRD SEED



This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

COX'S GELATINE

Always Trustworthy.
ESTABLISHED 1725.

Agents for Canada:
C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

"Magnolia" BRAND Ceylon Tea

Fine Thick Cup

CHESTS and CADDIES.

Write for Samples.

George Foster & Sons
BRANTFORD, ONT.



ASK FOR
MOTT'S



Dewar's Famous Scotch

Can be had from . . . .

Geo. J. Foy
Perkins, Ince & Co.
R. H. Howard & Co.
Adams & Burns
Toronto.
James Turner & Co., Hamilton, and all first-class houses.

MONSOON INDO-CEYLON TEA

PLAIN TRUTH

No matter how much you would like to buy tea from this or that house, you must always remember that if you do not handle the best that your customers are apt to move around. Give them a good article and there will be no danger of them changing. We guarantee

MONSOON
INDO-CEYLON TEA

and if it does not please your customers send it back at our expense.

Put up in 30 and 50 pound boxes. 25, 30, 40, 50 and 60 cent grades. Black and Mixed ½ and 1's.

THE MONSOON TEA CO. - 7 WELLINGTON ST. W. TORONTO



Ceylon AND Indian Teas.

Every wide-awake grocer has been looking for these Ceylon and Indian Teas, because the consumer has at last awakened to the fact that there is nothing beneficial to be derived from the washy teas of Japan and the unclean, earthy China teas.

Ceylon and Indian Teas are Pure, Clean, Healthy, Invigorating and Economical

CUT TOBACCOS...

These brands are pushed by all dealers who look for intrinsic value in the goods they handle.

SNUFFS. We are the largest snuff manufacturers in Canada. All the standard makes.

Jobbers in any locality will quote you prices.

MORNING DEW
Virginia Flake Cut.

CHAMPAIGN
Virginia Cut Plug.

GOLDEN LEAF
Virginia Cut Plug.

HUDSON (For Smoking or Chewing.)
Kentucky Curly Cut.

Manufactured by the well-known firm

B. HOUDE & CO., Quebec, Que.

BRUNNER, MOND & CO.'S

BM&Co. TRADE MARK.

Bicarbonate of Soda
Soda Crystals
Concentrated Sal Soda
Caustic Soda
Bleaching Powder
Pure Alkali

BEST IN THE MARKET

WINN & HOLLAND
MONTREAL
SOLE AGENTS FOR CANADA

PUREST THAT CAN BE MADE

McLAREN'S
COOK'S FRIEND
BAKING POWDER.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

The Best Grocers make a point of Keeping it always in Stock.



C. E. Colson
Montreal

The Finest in the Land

Keen's Mustard

has earned its name throughout the world, by reason of its

Pungency and Piquancy.

KEEN'S D.S.F. MUSTARD AIDS DIGESTION

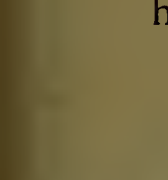
Therefore lengthens life.

Current Market Quotations for Proprietary Articles.

April. 1, 1898.

Quotations for proprietary articles, brands, etc., are supplied hy the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.



PURE GOLD.

5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4 oz. cans, 4 and 6 doz, in case	1 25
10 cent can	0 90

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO.

1 lb. tins, 2 doz. in case, per doz.	1 20
½ lb. tins, 3 " " "	90
¼ lb. tins, 4 " " "	60

MAPLE LEAF BAKING POWDER.

½ lb. glass jars	$1 25
1 lb. glass jars	2 00
1 lb. sealer jars	2 25

THE F. F. DALLEY CO.

	per doz.
Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb, tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

BLACKING.

P. G. FRENCH BLACKING.

	per gross.
½ No. 4	$4 00
¼ No. 6	4 50
½ No. 8	7 25
¼ No. 10	8 25

THE F. F. DALLEY CO.

	per doz.
English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
No. 5 Spanish Blacking, ¼ gross cases	7 20
No. 10 " " "	9 00
Vucan Oil Blacking, 1 doz. cases, liqnid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

BERRY'S ENGLISH BLACKING.

No. 1 Bronze Tins, per gross	$ 2 60
No. 2 Bronze Tins, per gross	$ 3 40
" 3 " " "	5 60
" 4 " " "	10 00
No. 1 Enamelled Tins "	2 50
" 2 " "	3 75
" 3 " "	4 00
" 4 " "	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in ¼ gross cases. Per Gross



French Oil in 3-doz. cases	$ 22 00
Reliahle Shoe Dressing	9 00
Ecliplic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50

Shoe Blacking— in ¼ gross cases.



Reliable French Blacking, No. 5	9 00
" " No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00

per gross

Alpha Metal Polish No. 2	9 00

Patent Stove Polish—

Sunlight Lead Bar	4 25

Packed in ½ gross cases

Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead	25

½ gross case



Reliable Stove Pipe Varnish	
¼ gross cases 6-oz. bottles	
Quickshine Pipe Varnish	12

¼ gross cases pressed top tins.

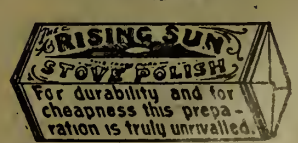
Stove Polish—



Quickshine Polish	9 00
Reliable Paste	6 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

STOVE POLISH.





Per gross

Rising Sun, 6 ounce cakes, half-gross boxes	$ 8 50
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

Benson's Canada Prepared Corn

This is something especially nice for Blanc Mange, Custards, etc., as over 90 per cent. of the housekeepers in Canada know. Most of them will use no other, as experience teaches them that it is perfectly free from adulteration, and although on the market now for over 40 years, its quality still stands unsurpassed.

MANUFACTURED ONLY BY

The Edwardsburg Starch Co., Limited, Cardinal, Ont.

	Per gross
THE F. F. DALLEY CO.	
Gem Stove Polish, ¼ gross cases	$9 00
	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 75



Enameline.



No. 4—3 dozen in case	$4 50
No. 6—3 dozen in case	7 50

BIRD SEEDS

BART. OOTTAM & CO.	
"Cottams," with Patent Bird Bread.	0 07
Warbler, with Song Restorer	0 05¾
Belgian, with Bird Improver	0 05½
International, with Bird Treat.	0 05½
German X, with Cuttlefish Bone	0 04¾
German, with Cuttlefish Bone	0 04¼
London Bird Seed, bulk 25 lb. cases.	0 04½
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03
THE F. F. DALLEY CO.	
Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½
NICHOLSON & BROOK.	
Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " " 5c. " 48 "	03

CORN BROOMS

CHAS. BOECKH & SONS.	per doz net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
" " 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

BLUE.

KEEN'S OXFORD.	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED MEATS.

ARMOUR PACKING CO.—HELMET BRAND		
Corn Beef 1 lb.	1 65	1 70
2 lb.	2 65	2 75
4 lb.	5 50	5 80
6 lb.	8 50	8 80
14 lb.	18 50	19 00
Roast Beef, 1 lb.	1 40	1 50
2 lb.	2 75	2 90
Luncheon Beef, 1 lb.	1 60	1 90
" 2 lb.	2 75	2 85
Brawn 1 lb.	1 30	1 40
" 2 lb.	2 50	2 75
" 6 lb.	6 60	6 80
" 14 lb.	14 50	15 00
Ox Tongue, 1½ lb.	7 00	7 20
" " 2 lb.	8 50	8 80
" " 2½ lb.	10 75	11 00
Lunch Tongue, 1 lb.	3 35	3 50
" " 2 lb.	6 50	6 80
Chipped Beef, ¼ lb.	....	1 75
" " 1 lb.	....	3 50
Pigs' Feet 1 lb.	1 65	1 75
" " 2 lb.	....	2 75
Potted Meats, Tongue or Ham ¼ lb.	70	75
Potted Meats, Tongue or Ham ½ lb.	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb.	70	75
Potted Deviled Ham or Tongue, ½ lb.	1 20	1 25
WHITE LABEL.		
Soups Assorted, 1 qt.	3 00	3 15
" " 1 pt.	2 00	2 10
Gelatine of Boar's Head, 2 lb.	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00	3 10
Plover Roast	5 00	....
Sliced Gold Band Bacon	3 00	...

CHEWING GUM.

ADAMS & SONS CO.	per box
Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs.	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 00
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	
Flirtation Gum (English or French wrappers) 115 1c pieces	
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHEESE.



MACLAREN'S IMPERIAL.	Per doz.
Large Size, cases 1 doz.	$9 00
Medium Size, cases 1 doz.	4 50
Small Size, cases 2 doz.	2 40
Individual, cases 2 doz.	1 00

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½
CADBURY'S.	
Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35
TODHUNTER, MITCHELL & CO.'S.	
Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40
BENSDORP'S ROYAL DUTCH COCOA.	
¼ lb. tins, boxes 4 doz.	2 40
½ " " " 2 "	4 50
" " " 1 "	8 50
	per lb.
Ralston Health Club boxes 6 lbs.	45
CHOCOLAT MENIER.	

	In 5 case lot.	Cases of 10x12 lb bxs.	In 12 lb bxs
Vanilla—per lb.	$ 0 32	$ 0 34	$ 0 36
Yellow wrapper, Unsweetened—	C 35	0 37	0 39
Blue Premium			

	Per case.	Less than case
Pastilles—		
Yellow wrapper, 108 bxs. to the case	$20 00	0 20
Croquettes—		
Yellow wrapper, 9 bxs. of 12 packages	$20 00	0

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

The Toronto Biscuit & Confectionery Co., Limited, are putting on the market a Biscuit that every grocer ought to handle. It is called

WHEAT MEAL

Besides being very palatable, it is invaluable for invalids and persons with weak digestion. Include a tin in your next order.

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED.

A. W. Porte, President. **7 Front Street East, Toronto.** S. R. Parsons, Vice-President

FRY'S.

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	29
Pure, unsweetened, ½ s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 14lb. bxs.	0 24
Cocoa—	**per doz.**
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopatbic, ¼'s, 14lb. boxes	....
½ lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.)

	per lb.
Mott's Broma	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs	0 27
" ½ " " "	0 28
" ⅓ " " "	0 29
" ¼ " 5 or 10 "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails	....
Feather Strip, " " " "	....
Special Shred, " " " "	....
Macaroon, " " " "	....
Crown Desic., 12, 20 or 25 lb. "	....
Special, " " " "	....
Barrels, 2c. per lb. less.	
Terms, 3 p.c., off 30 days.	

COFFEE.

	per lb.
JAMES TURNER & CO.	
Mecca	0 34
Damascus	0 30
Cairo	0 20
TODHUNTER, MITCHELL & CO.'s	
Excelsior Blend	0 33
Bourbon Blend	0 31
Our Own "	0 30
Jersey "	0 28
Laguaya "	0 25
Rajah Blend	0 21
Mocha and Java	0 32
Old Government Java 0 30	0 32 0 34
Arabian Mocha 0 31	0 33

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00





Robert Greig & Co., Montreal, Agents.

¼ lb. Tins, boxes 2 doz.	2 40
½ lb. Tins, boxes 2 doz.	4 60
1 lb. Tins, boxes 1 doz	8 70

FOOD.

	per brl.
ROBINSON'S BARLEY AND OROATS.	
	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25
DALLEY'S ROYAL HYOIENIC SELF-RISINO FLOURS.	per doz.
Buckwbeat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S	
Sparkling calves foot, 2 qt. size	1 20
Acidulated, 2 qt. size	1 50
(Sold by all wholesale grocers.)	
KEOFFF'S FAMILY GELATINE.	
Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz.	0 90
1 " " Red, "	0 95
COX S	
1 Quart size, per doz	1 15
2 Quart size, "	2 30

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt.	$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams " " 1 55	1 90
Red Currant Jelly	2 75
(All tbe above in 1 lb. clear glass pots.	

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. oans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wetbey's Condensed, per gross, net	$10 80
" per cace of 3 doz., net	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

Square Tins—	per lb.
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
F. D., 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
" 4 lb. tins, decorated, p.t.	0

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)

per gross.		per gross.	
Pony size,	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durbam Mustard bulk, per lb.	0 12
¼ lb. tins, 4 doz. in case, per doz.	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz.	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz.	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	

Try a case of

Boston Laundry Starch



This Starch excels all others for imparting a hard polish to Cuffs, Collars and Shirt Fronts.

SOLD BY

The F. F. Dalley Co., Limited - Hamilton, Can.

The merits of the Starch are generally estimated by the demand there is for it. . . : . .

CELLULOID STARCH

is recognized by all the leading grocers as a brand that their best class of customers require and must have.

THE BRANTFORD STARCH CO., Limited, Selling Agents, BRANTFORD, CAN.

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppers (pints)	2 30
Corked (pints)	1 90

SODA.

COW BRAND



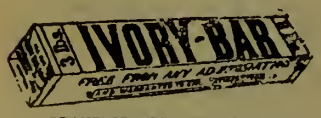
	per box
Case of 1 lbs (containing 60 p'k'g's)	$ 3 00
" " ½ lbs. (" 120 ")	3 00
" " lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb. packages)	3 00
Case of 5c. p'kgs (containing 96 p'kgs.	3 00

SOAP.



1 box and less than 5	4 00
5 boxes and upward	4 00

Freight prepaid on 5 box lots.



BRANTFORD SOAP WORKS CO.

Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

A. P. TIPPET & CO., AGENTS.

	per gross.
Maypole Soap, colors	12 00
" " black	18 00

10 per cent. discount on gross lots.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin cannisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 05
Rice Starch—	
Edwardsburg No.1 white,1-lb.cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1 lb. pkgs.,	0 08
	6-lb. boxes, sliding covers	
	(12-lb. boxes each crate)	0 08½
PURE—40-lb. boxes, 1-lb. pack		0 07
" 48-lb. " 16 3-lb. boxes		0 07

For puddings, custards, etc.

OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STAROH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04¼
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05
Bbls., 175 lbs	0 04½
Kegs, 100 lbs	0 04½
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs	0 05
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 06

TEAS.

"SALADA" CEYLON.



	Wholesale	Retail
Brown Label, 1s and ½s	0 20	0 25
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s and ½s and ¼s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

RAM LAL'S (lead packages)



Cases, each	60 1-lbs	0 35
" "	60 ¼-lbs	
" "	30 1-lbs	0 35
" "	120 ½-lbs	0 36

"KOLONA"



Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Black Label, 1-lb., retail at 25c	0 19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c	0 42
Gold Label, " 80c	0 58

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ccylon in lead packsges)

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½ s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25

WOODENWARE.

THE E. B. EDDY CO.

	per doz
Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Parlor	1 30	1 40
Red Parlor	1 50	1 60
Safety No. 1, wall box	1 40	1 50
" No. 2, slide box	2 80	2 90
" No. 3, capital	2 75	2 85
Flamers, slide boxes	2 25	2 35
" wax stems	3 20	3 30
Tiger	2 65	2 85

BRYANT & MAY.

Robert Greig & Co., Agents.	
No. 9 Safety, per gross	$ 2 00
" 10 " "	1 10
" 2 Tiger,	5 00
" 4 " "	2 00



LICORICE...

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845. **BROOKLYN, N.Y.**

SALT

First-Class Grocers are particular about the quality of the smaller as well as the larger lines. Take Salt for instance—a mere trifle in housekeeping, but it **must be good.** If you do not keep a good brand your customers will get it elsewhere, and other things with it.

Buy the Best.

For Table and Household use, **Coleman's Salt is the Best.** Pure, White, Crystalline, Sparkling, in first-class packages, each one guaranteed to the consumer. The five pound carton is a wonderful package —neat and handsome—for shelf display it ranks with the finest fancy groceries.

Have you a Dairy Trade?

You cannot hold it with Common Salt that is a menace to the quality of every pound of butter and cheese it touches. Better run no risks but get **Coleman's Special Dairy Salt,** put up in bags, sacks and barrels.

Common Salt in Carloads.

The better it is, the better it pays the retailer. We carry large stocks at several shipping points and can always guarantee prompt shipment of clean, dry salt.

R. & J. RANSFORD, Clinton.

NO JOB LOT

BUT STRAIGHT GOODS

A line of . . . .

White Granite Plates

Three Sizes, (6-inch, 7-inch and 8-inch) that

Can be Retailed for 5 Cents Each

Particulars Gladly Given.

GOWANS, KENT & CO.

TORONTO

WILL TICKLE THE SAUCIEST PALATE.

PATERSON'S WOR'STER SAUCE

ossesses a
eculiar
iquancy and zest
leasing the Consumer, and
roviding a satisfactory
rofit to the Grocer.

repared by R. PATERSON & SONS,
roprietors and Manufacturers of
ATERSON'S "Camp" Coffee Essence.
ATERSON'S "Eureka" Chutnee Pickles, &c.

Agents—ROSE & LAFLAMME, MONTREAL

LEA AND PERRINS'

Observe that the SIGNATURE *Lea & Perrins* Is now printed in blue ink diagonally across the OUTSIDE WRAPPER

Of every Bottle of the

Sold Wholesale by the Proprietors, Worcester; Crosse & Blackwell, Limited, London; and Export Oilmen generally.

RETAIL EVERYWHERE.

ORIGINAL . . . WORCESTERSHIRE **SAUCE.**

AGENTS—J. M. Douglas & Co., and Urquhart & Co. Montreal

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and other Dealers, who are regular subscribers to THE CANADIAN GROCER, wishing copies of:

The Canadian Hardware and Metal Merchant.
The Canadian Dry Goods Review.
The Bookseller and Stationer.
The Paper and Pulp News.
The Canadian Printer and Publisher.
Plumbing and Steamfitting.

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ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY,

Executive Offices, PROPRIETORS

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Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES—McKinnon Building
Cor. Jordan and Melinda Sts.
THOS. C. IRVING, Superintendent.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street
MONTREAL

THE CANADIAN GROCER

VOL. XII TORONTO AND MONTREAL, APRIL 8, 1898. No. 14

COLMAN'S MUSTARD

BEST ON EARTH

Perfect Cheese "none better can be made."

English Stilton

6 and 12 cheese in case.

Swiss

(Gruyere)

In tubs, wheels or smaller quantities.

Quality the finest.



Roquefort

In fardeaux, cases or single cheese.

Gorgonzola

from 15 to 20 lbs. each.

Quotations the lowest.

A. F. MacLAREN & CO., TORONTO and STRATFORD, Canada.



The unsolicited testimony of thousands

...GRAND MOGUL TEA

IS THE BEST VALUE IN THE MARKET.

Coupons in every packet.

T. B. Escott & Co.

Sole Agents —LONDON, ONT.

...A PERFECT SNAP

We are now manufacturing a Ginger Nut, or Snap, which all who have seen them call the most perfect ever placed on this market.

Our Fig Bars

are **Faultless—equal to, or better** than, any ever made or imported. With every confidence of your approval, we offer these two lines for your criticism.

Queen Biscuit Co.

ST. JOHN, N.B.

Only authorized manufacturers in Canada of the

Famous Boss Lunch Milk Biscuit

Each Biscuit stamped "BOSS."

New Profits
—More Pleased Women

Think of the great army of women that are wondering how to economize on their clothes this Spring.

Fancy their pleasure if you display a sign inside the store, something like this: "Home Dyeing made easy and safe and pleasant with Maypole Soap. We sell it. All colors."

This helps the woman out of a dilemma—she'll remember *you*, please remember that.

There's a good profit in handling Maypole Soap. It is a **Clean** way of Dyeing at home. Powder Dyes can't approach it in the brilliant, fast, even color it yields. It is the Dye of highest quality. Free booklet about it by addressing,

Maypole Soap
Washes and Dyes

A. P. Tippet & Co., General Agents for Canada
Montreal.

Tonics—

for Spring Business.

Suggestions for that "Tired Feeling."

Stephens' Pickles Good, sure profits in handling them, because they always sell for what they are when you first buy them — they do not lose their sharp, piquant flavor, because the Stephens' Vinegar they are pickled in is absolutely pure Malt Vinegar of the highest grade there is, or can be.

Stower's Peptonized Sauce Double merit in it—stimulating yet most effective as a digestive, because peptonized. Peculiarly adapted to keeping trade and winning new customers. A healthy business tonic.

Fry's Cocoa You don't have to waste your time explaining its matchless purity and concentrated strength—the name "Fry" settles **that.** "The Household Cocoa"—"best" because it goes farthest. Save money for your customers —**you'll** gain by it.

Stower's Lime Juice "The Lime Juice that draws trade." "No musty flavor to it"—no free acid taste. Acknowledged to be 20 per cent. stronger than any other, because concentrated—purified and re-purified. It sells.

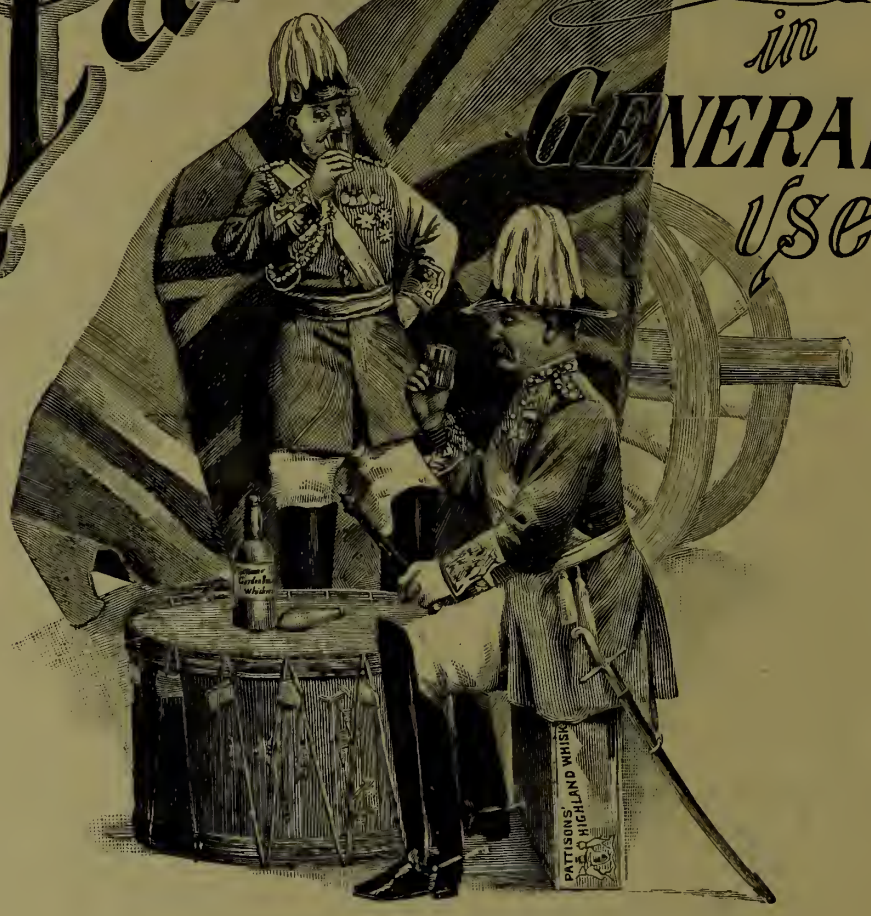
Sold by leading Wholesalers everywhere.

Agents :

A. P. Tippet & Co.
Montreal and Toronto.

F. H. Tippet & Co.
St. John, N.B.

Pattisons' Whisky in GENERAL Use



Morning Dew
10 years old

Morning Dew Liqueur
12 years old

Royal Gordon
10 years old

Perfection Royal Gordon
15 years old

IN "GENERAL" USE.

A commanding Spirit finds its way to the front. **Pattison's Whisky** commands success because it has been found by the public to be a genuine, wholesome, palatable beverage, carefully blended and thoroughly matured. It is cream-like in taste, with all the stimulating qualities of the pure Highland spirit. Sold Here, There, and Everywhere.

Sole Proprietors: PATTISONS, Limited, Highland Distillers,

BALLINDALLOCH, LEITH, AND LONDON.

For further information, samples and specimen labels, address—

S. B. TOWNSEND & CO. BOX 1125 **MONTREAL**

SOLE AGENTS FOR THE DOMINION OF CANADA.

WASHBOARDS
CLOTHES PINS
CLOTHES LINES
TUBS
PAILS
CHURNS
BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
BASKETS
SCOOPS

And all Grocers' Sundries

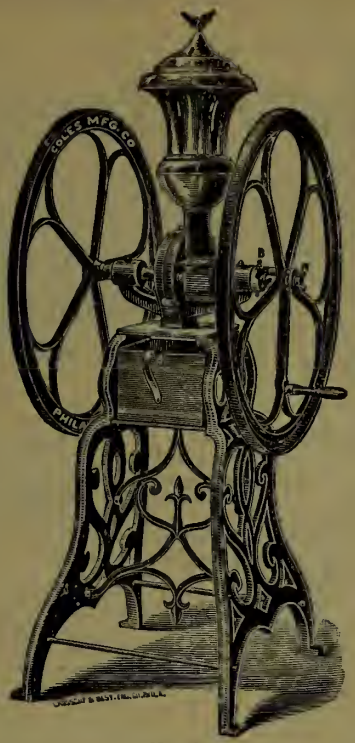
Sold and highly recommended by all leading grocers. . . . . .

Sovereign Matches

The H. A. NELSON & SONS CO., Limited

Sample room ...MONTREAL, QUE.

56 and 58 Front West, TORONTO.



No. 18

Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

Agents { TODHUNTER, MITCHELL & CO., Toronto
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

Dried Vegetables for the Klondike.

Vegetables of all kinds dried especially for Klondike trade. They retain all the qualities of the fresh vegetable, are easily carried, and absolutely necessary to a complete outfit.

Write for quotations and samples to

The Acme Dried Vegetable Co.

126 and 128 Queen St., MONTREAL.

"SURE CATCH" Sticky Fly Paper

PRICE LIST FOR 1898.

One or more Boxes	$0.40 per box
Half Cases (Five Boxes)	1.80 each
One to Five Cases (Ten Boxes each)	3.40 per case

At the solicitation of many jobbers we shall also pack "Sure Catch" in half cases, thereby avoiding repacking small lots.

SPECIAL OFFER

In every case of "SURE CATCH" Sticky Fly Paper, we shall pack 10 sheets of "SURE CATCH" Poison Fly Paper **free**, (one sheet in each carton). At the usual price, this nets the dealer 66⅔c. per case more than the usual profit on Sticky Fly Paper.

"Sure Catch" Poison Fly Paper.

Made of extra heavy absorbent felt paper.
Packed 6 sections in an envelope.

PRICE LIST

1 Box, 50 Envelopes, $1.25. 1 Case, 10 Boxes, 500 Envelopes, $10.00

J. HUNGERFORD SMITH CO.

ROCHESTER, N.Y. Manufacturing Chemists TORONTO, ONT.



Tomatoes Corn Peas

Brands that you need not hesitate to recommend to your customers.

AYLMER - - - - -	TOMATOES
DELHI - - - - -	TOMATOES
MILLER'S "LITTLE CHIEF" - - -	CORN
AYLMER, "CANADA FIRST" - - -	CORN
STRATHROY, "MIDDLESEX" - - -	CORN
RIVERSIDE, "EAGLE" - - - -	CORN
DELHI, "SWEET WRINKLE" - - -	PEAS
STRATHROY, "CHAMPION OF ENGLAND"	PEAS
WEST LORNE, "SELECT SIFTED" - -	PEAS

W. H. GILLARD & CO., Wholesalers Only, Hamilton

A SHEET OF GENUINE

TANGLEFOOT

SEALED STICKY FLY PAPER.

NOTE THE NEW PRICES

40 CENTS A BOX.



LOOKS LIKE THIS:



$3.40 A CASE.



The paper that originated every modern idea and feature of Sticky Fly Paper, and made it a profitable and merchantable commodity. Tanglefoot is the paper your customers prefer and expect to get when they ask for Sticky Fly Paper.

ONE OF THE MOST PROFITABLE THINGS A RETAIL GROCER SELLS.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XII. (Published Weekly) TORONTO AND MONTREAL, APRIL 8, 1898. ($2.00 per Year) No. 14

INDIVIDUAL CREDITS.*

By James G. Cannon.

IN discussing credit, we too frequently view it in its abstract form, and fail to consider it in its bearings upon the individual. It would, therefore, seem that a study of this phase of the subject would be productive of much interest and profit ; not only to credit men, but to merchants generally, as I have yet to find that there has ever been raised a single question as to the methods to be employed in the extension of this form of credit.

The evils from which the mercantile community suffers seems to me to be due, not so much to a lack of money or capital, as to the lack of an intelligent and proper use of credit. If we can inspire a healthy public sentiment in regard to all forms of credit, it will serve greatly to facilitate needed reforms.

Credit is increased by the desire to do business, and thereby secure a profit. For example : A is well and favorably known to B as a man of strict honor and integrity. He may be a producer, but without ready money. He may be desirous of buying goods. B has the commodities and wishes to sell them ; therefore B finds it agreeable to supply A's wants for a consideration of profit, upon his promise of future payment. In this way credit is brought into play, and its continuance is justified by the prompt fulfilment and faithful performance of all the duties and obligations imposed by the contract, but if too easily obtained it promotes extravagance.

The question naturally arises : Upon what basis should individual credit be granted ? No inflexible rule can be laid down, but the underlying principles of this form of credit that suggest themselves to me are, character, ability, capital, and producing power.

Individual credits properly dispensed call for the exercise of diplomacy, mature judgment and eternal vigilance, and one should be especially conservative in extending liberal credits on the luxuries of life. For instance, where a customer might, without criticism, buy a five hundred dollar house-furnishing goods bill, he might very properly be refused a credit of three hundred dollars for purchases made in the dress goods department.

THE GOOD CUSTOMER MUST BE RETAINED.

The good customer, though unreasonable and unjust in his demands, must be retained. It is the man who pretends to be good and is not, who must be refused and avoided. Tact in this, as in other departments of business activity, is indispensable.

Many merchants trust out their goods indiscriminately, and sustain losses that handicap them in the payment of their obligations to the wholesale dealer, and the resultant ill effects are communicated all along the line of credit, reaching finally to the manufacturer and his creditor. Therefore, if we can build a better basis for individual credits the whole commercial edifice will be strengthened with benefit to all concerned.

Notwithstanding the fact that the granting of individual credit is one of the most delicate and important questions upon which the merchant has to pass, I believe that very few retail merchants, if called upon for an opinion as to the basis of their credits, could give a specific or intelligent answer.

The average retailer throughout the country needs education in this and kindred lines, and he should be brought to realize that it is to his interest to follow some well defined system of granting credits. He will often "size up" a man on the spot and sell him a bill of goods without even knowing the party's full name, or, relying, perhaps, on his supposed ability to judge something of his means or affairs because he is an acquaintance, he will trust him without any investigation as to his financial worth.

NON-STOCKTAKING RETAILERS.

Some retailers I find have not taken stock for years, believing it to be unnecessary, because, as they say, all they have on their shelves belongs to them. Others do not even keep books. Careful attention to details, and a thorough system of bookkeeping, are prime factors in determining a merchant's success. If he is careless in his methods he is likely to find his customers tardy in meeting their bills.

If the retail merchant would only change his method, ascertain the cost of conducting his business and the profit on his sales, keep his books in such shape as to enable him to know at all times whether he was making headway or losing ground, he would be in a position to adopt corrective measures when necessary and avoid the shoals and rocks that would otherwise bring disaster upon him.

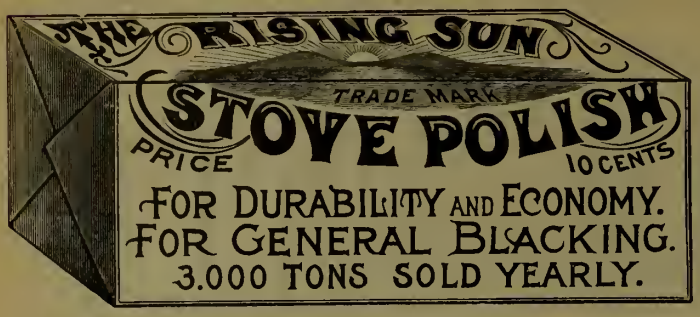
Some good wholesome educational work seems to be in order, and where the jobber or wholesaler finds that a retailer to whom he is selling his goods has extended credit beyond prudent limits, compared with his own resources, although it be to persons of large means, he should confine him to the shortest possible terms, and force him into a system of making quick collections, for the nearer a retailer reaches a cash basis the better will be his position. If he pays cash for his goods he is not likely to sell them on any other terms, and when he does give credit, he will exercise more care in its extension.

WHOLESALERS SHOULD COUNSEL.

If the wholesale houses will give their retail customers the benefit of their wide experience, knowledge and counsel, as to the best business methods to be adopted, it will be of mutual profit and advantage. So long as retailers pay their bills with ordinary

*Extracts from a paper read before the Credit Men's Association of the United States.

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg Co., London, Montreal, Winnipeg, Vancouver and Toronto.

promptness the wholesaler has no occasion to interfere, but when they become slow he is compelled to look over the situation, and in nine cases out of ten retailers will plead in extenuation of their tardiness that some of their own customers owe them large bills which they are unable to collect. How needful it is, therefore, that the unknown quantities should be eliminated, and that a painstaking investigation should determine the character, financial strength and integrity of every credit risk.

Considerable strategy must be used at times to secure information touching individuals supposed to be possessed of large means, and who are so reticent about their affairs that it is not deemed prudent to ask questions. You would be surprised to learn that some of the richest and most substantial houses in the larger cities will seek for data through the instrumentality of janitors of apartments, butchers and tradespeople generally. Perhaps information thus gleaned is not always of value, but at the same time such people hear and see things of which it is important that the dispenser of individual credits should have knowledge. The question may be asked why are such methods resorted to, and the only answer that can be given is that retailers are fearful of making too many inquiries direct and driving away trade that is a source of profit to them. These practices should not be necessary, and prejudice against giving information on the part of individuals will be overcome by proper educational work, just as reluctance to give information on the part of borrowers is being removed by the requirements of signed statements.

The Reverend Charles H. Spurgeon testified: "Living beyond their means is the ruin of many of my neighbors. They can hardly afford to keep a rabbit, and must needs drive a pony and chaise."

SMALL ACCOUNTS.

Individual debts in the shape of book accounts for merchandise and for professional services are more difficult to collect than any other forms of indebtedness, because of their large number and the comparative insignificance of each single account, which renders it less likely that the details will become known to the public, and this feeling of security influences the individual seeking credit and increases the probability of his account growing beyond conservative limits. Very few retail dealers have the courage to discontinue trading with a customer who does not pay promptly. They are seemingly unable to break off the habit of extending long credit to old patrons.

Something should be known regarding the financial resources and character of each debtor. Information respecting business men can be secured with comparative ease, but in the case of professional men, and those living on incomes, the problem is not so simple. Therefore references should be required in all cases, and they should be looked up with great care for the reason that while the first purchase may be small, the account, opened once, may increase in importance without attracting attention. If the customer is buying goods on credit from other sources, inquiry should be made as to whether his payments are satisfactory. Where real estate is owned, some specific data as to its value should be gathered. After the investigation is completed, and all the available information is at hand, a credit limit should be carefully fixed, and beyond this point the account should not be permitted to pass until it is ascertained by further research that the increased line can be safely extended.

A retail credit man should know when to say No, and should have the force of character necessary to say it; moreover, he should make the refusal in a way that will give no offense.

A well-known writer on Political Economy says: "It is difficult or impossible to always follow strictly the excellent financial maxim 'Pay as you go'; but the next best thing is 'to go and pay.'"

The custom of allowing people of means to suit their own convenience in making payments has gradually grown until it seems to me that a reform should be instituted, and they should be taught that the mere fact that they are possessors of wealth does not entitle them to exceptional privileges, to the detriment of those not so fortunately situated.

WRONGS INFLICTED BY THE RICH.

Let me relate two or three instances that came under my observation, of the wrongs inflicted by the rich upon those in more humble circumstances, who could ill afford to be deprived of the use of money justly their due.

X is a poor dressmaker living in New York, who worked for Z, a wealthy woman. Z paid X fifty dollars on account, leaving a balance of one hundred dollars due her, and shortly afterwards sailed for Europe, where she remained for six months. In the meantime, X, deprived of the one hundred dollars, was unable to meet her rent and other obligations, and suffered much humiliation and inconvenience. When Z returned from Europe she paid X without even an apology for the delay.

A, a poor seamstress, working for a dollar and a half a day, was employed by one of the leaders of New York society, whose name is associated with most of the season's great social functions and charities. In many ways she was kind to this seamstress, sometimes giving her cast-off garments; but she was thoughtlessly unkind about paying her for her services. The rich woman could not understand why this servant should demand her wages, and consequently discharged her.

M is a well-known physician in Brooklyn. He has treated a wealthy family, residing on one of the most fashionable avenues in that city; but for a year his bills remained unpaid—not even noticed. Finally he made an appeal to the lady of the house on one of his calls. "Doctor, please be patient with me," she said; "my husband has given me money for that bill three different times, but I used it for shopping, and am afraid to tell him. I will try to pay the bill,

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"A harmless, quick and perfect cleaner."

Metal Polish Paste
Metal Polish Liquid
Silver and Glass Polish
Bar Polish

LUCAS, STEELE & BRISTOL, AGENTS **HAMILTON**

WE THINK our range of **Coffees** is now one from which any grocer can select lines which will suit his trade, and become money-makers and trade-makers. Our facilities are such that we can handle the largest orders with despatch. Following is our list, including latest editions :

THE MECCA—The finest coffee the world produces, packed in 50 lb., 25 lb., and 2 lb. tins, whole or ground.

DAMASCUS—One of the best coffees now before the public, fully equal to many coffees selling at higher figures. Packed in 50 lb., 25 lb., and 2 lb. tins, whole or ground.

CAIRO—This coffee is prepared specially for grocers who have large buyers such as hotels, boarding houses, etc. Packed in 50 lb., 25 lb., and 2 lb. tins, whole or ground.

OLD DUTCH RIO—We only use high-grade Rios for this brand. Packed in 50 lb., 25 lb., and 2 lb. tins, whole or ground.

OUR OWN BLEND RIO—We only use high-grade Rios for this brand. The coffee is put up in fancy red, black and gold cartoons, whole or ground.

JAMES TURNER & CO., Wholesale Grocers Importers and Manufacturers . . **Hamilton**

Keep your stock Fresh.

The mistake merchants often make is to buy too largely at a time of Condensed Goods, i.e., Condensed Milk, and Condensed Coffee and Milk. Buy in small quantities, and buy often, and buy "Reindeer" brand when you do buy.

WE ARE THE AGENTS FOR

Crown Blend Ceylon Tea

In lead packets only, at **25, 40, and 50cts.**, shows a larger profit than any other brand offered.

Our stock is always complete with—long lines

Ceylons, Assams, Hysons, Congous, and Japans....

We also carry Japan Tea in 1-lb. lead packets, and Japan Dust in 1-lb. packets, at low prices.

THOS. KINNEAR & CO., 49 FRONT ST. EAST **TORONTO.**

little by little, out of my allowance." Meantime the physician is worried about his own bills, because of the selfishness of this woman.

ILLUSTRATIONS.

In illustration of the way credit is sometimes extended I will give you an example: D is a retail butcher, doing a large business. E represents a family well-to-do, who dress in the latest mode, attend the theatre, drive on the boulevard and entertain lavishly. Their orders to the butcher are liberal, and they are particular about getting the best cuts and tenderest birds. Although they occasionally pay a little on account, the end of each month finds the unpaid balance increased. The butcher does not refuse to serve the family, because he fears he might lose both the money and the customer. The account continues to grow. When D's patience is finally exhausted, and he intimates that he would like to have the bill liquidated in full, E goes to another butcher, repudiates his indebtedness to D; the other butcher welcomes him as a customer, and E still keeps up style, and no doubt continues rolling up bills with other dealers.

Very often an accouut that has run for some time becomes difficult of collection merely because the debtor, whose moral sensibilities may be none too acute, feels he is asked to give something for nothing, especially when the goods bought on credit are worn out or consumed, and there is nothing in sight for the money he is expected to pay.

One should insist upon the payment of all bills in strict accordance with the terms of sale, and no necessary expense should be spared in forcing the wealthy delinquent to a settlement. He may take umbrage and withhold his patronage, but, in my judgment, accounts that require extra effort to collect are not desirable.

I would lay special emphasis upon the importance of retailers rendering their bills promptly, as such a practice will undoubtedly insure better collections, and will also have the effect of educating their customers as to proper business methods.

Extreme care should be exercised in trusting people of narrow means, dependent upon moderate salaries, that are received with a regularity that renders continuous credit unnecessary; for the mere fact that they are seeking credit, except in rare instances, is evidence that they are living beyond their means. Extravagant habits are a more prolific source of loss than dishonesty, and, of course, should be discouraged as much as possible.

PEOPLE WHO DRINK.

Credit should always be refused to those who spend their income before it is earned, and the man who drinks to excess or gambles should not be allowed to buy goods on the promise of future payment, notwithstanding family connections, and other considerations, which often play together too important a part in crediting.

Many houses will very properly insist upon guarantees, if the financial responsibility of the applicant for credit is in doubt.

Some large houses decline to enter upon their books the accounts of those who have no substantial property or real estate investments; while others are very glad to accept as customers those who hold good salaried positions. In the latter case, of course, it is well to ascertain if the customer's ability is such that he will be able to retain his place. There is no doubt that there are many instances where retail credit can safely be predicted upon a man's ability, earning capacity and honor. One can, with a comparative degree of sefety, trust an honest man of limited resources, if he is possessed of those traits of character that inspire confidence in his ultimate success. The only contingency in the case is, that he may be overtaken by some misfortune, such as sickness or loss of employment. It is a recognized fact, that people in moderate circumstances are usually more punctual in meeting their obligations than the wealthy.

In order to ascertain just where credit begins, I made some investigation among people of very limited means, and thus obtained an insight into the operations of this economical principle in its elementary stages. I found by this research that the poorer people enjoy little or no credit. As a rule they do not seek it, for the reason that they know, perhaps, that their application would be refused, as the merchant always has to consider the possibility of their being out of work. When they have reached this extremity, have used all their savings, and have drawn out of the penny provident savings bank a few pennies their children may have had, their only recourse is to pawn their goods, and thus in the large cities the pawnbroker often becomes the poor man's banker. There are some poor families, however, who do secure credit in a limited way, and settle their bills weekly, or whenever their wages are received. In extending credit to the wage-earner, one must, of course, look more to his honesty than to any other qualification; and so long as he has employment, he will generally pay promptly, as he is forced to economize, and dreads running behind. The mechanic who earns from two to four dollars a day, and is steady and industrious, makes a desirable customer. His purposes are honest, and he inspires confidence. Bulwer Lytton says: "If a good face is a letter of recommendation, a good heart is a letter of credit."

(To be continued.)

CHANGE IN A PALGRAVE FIRM.

The general business of S. J. McClelland, Palgrave, Ont., has been purchased by John McClelland. The late and the new owners of the business are brothers. Mr. John McClelland is an old Palgrave boy, but for the past two years, has been living in Toronto.

Mr. S. J. McClelland, while he has sold out his Palgrave business, has not forsaken mercantile pursuits, having bought out the general store of G. H. Watson, Ballycroy.

THE CANADIAN GROCER wishes the two brothers success in their respective ventures.

A Low Priced Corn Meal

A demand for an article will eventually **create** it—to create, means to supply the demand.

"Dixie" Corn Meal fills the bill to perfection, for a low priced corn meal—lower priced than our high grade "Gold Dust," not quite so yellow or so evenly cut, but soft, and better yet, kiln-dried—hence there's, a good flavor to the wholesome bread it makes.

Because small mills haven't the facilities for kiln drying machinery is the reason why you don't get the flavor that you do in

"Dixie" Corn Meal

The Tillson Company, Limited

FROM MANUFACTURER TO RETAILER DIRECT.

Tilsonburg, Ont.

Pure Gold Windsor Square Blue
IS GOOD. No doubt about it.
Those who use it say so.

Have you a supply ?

This is it



RICE'S PURE SALT

None better made.
None better in price.
None in better packages.
None easier to sell.

SOLE MANUFACTURERS

The North American Chemical Co., Limited, Goderich, Ont.

THE NORTHWEST BOOMING.

THE greatness of the Klondyke boom has, to a large extent, overshadowed another boom, which, in the opinion of many, is of even greater importance to Canada as a nation than the development of her mineral resources.

It is the opinion of competent authorities that Manitoba and the Northwest are on the eve of a boom in their development, unprecedented in the history of the agricultural development of Canada.

The foundation of this boom is undoubtedly the prosperity of the farmers and others who have been settled in that section of our country for some time.

An illustration of this prosperity is given in a recent issue of The Pilot Mound Sentinel. That paper gathered statistics regarding the building operations in the shape of improvements and new buildings erected last year in that part of Manitoba. The following amount was spent in buildings and improvements :

Holmfield	$ 23,195
Pilot Mound	22,890
Crystal City	22,350
Cartwright	15,995
La Riviere	8,500
Cypress	3,700
Wood Bay	3,425
Snowflake	2,150
Clearwater	550
Eton	1,900
Londesborough	1,230
Greenway	400
Dry River	330
Total for the district	$106,615

A reference to the map will give an idea of the comparatively small area of this district, and as Pilot Mound has not been blessed with good crops above other sections of that country, it will be readily granted that the farmers and merchants of Manitoba and the Northwest are prosperous.

One of the most remarkable results of this prosperity is the influx ot settlers from the United States. Of these, an average of 100 per day have been arriving in Winnipeg since the first of March. These are securing homesteads from the Dominion land agencies and settling in many sections of Manitoba and the Northwest. The following table from The Brandon Times will give an idea of the proportion going to the various sections during the first two weeks of March :

	Entries.	Settlers.
Daupbin	38	88
Edmonton	83	211
Lethbridge	35	99
Little Saskatchewan	46	99
Calgary	18	43
Alameda	32	42
Prince Albert	8	20
Qu'Appelle	73	193
Red Deer	22	71
Winnipeg	73	174
Touchwood	16	60
Regina	10	21
Brandon	99	112
Total	543	1,233

As will be seen, though the largest number of settlers arrived in Edmonton, the greatest number of homesteads secured were at the Brandon agency, where 99 entries were made in the two weeks. There are many more farmers coming from the United States, one party of 236 coming from so far south as Kansas.

The number of persons leaving Ontario for Manitoba and the Northwest is also unusually large, over 750 persons from various parts of Ontario leaving Toronto weekly, 500 via C.P.R. and 250 via G.T.R. To this number numerous small bodies are added at various points on the route.

The best feature of this influx is not the number of people going, but rather the quality of them, the greater number of them being well-to-do farmers, who will be able to take up a homestead and work it.

The growing demand for Canadian produce, particularly bacon, ham, butter and eggs, and the ready market for Manitoba wheat, makes this increase in the agricultural population of Canada most opportune, while the development of the mineral resources of British Columbia and Northern Ontario, the establishment of flour mills, grain elevators, etc., are combining to make a marked development in the Canadian Northwest during the next year or two.

The C.P.R. land sales for the month of March aggregate 33,420 acres, for the sum of $109,010. This is four times as much land as was sold during the same period of 1897, and the largest since the boom of 1881.

PICKLES FOR THE NAVY.

The Morning Advertiser, of London, Eng., under date of March 11, makes note of the fact that Gillard's new pickles and Gillard's new sauce are becoming great favorites with the English navy.

Admiral Sir H. F. Stephenson, who is in command of the channel squadron, just sailed for Gibraltar, has ordered a large quantity of Gillard's new pickle and new sauce to be sent on board his flagship, and has written to Gillard & Co. complimenting them on the excellence of the goods.

The manufacturers of Gillard's new pickle and new sauce have just received orders for the mess and wardrooms of Her Majesty's ship Vernon, the School of Torpedo Instruction, Portsmouth harbor, and orders from other ships in commission are being duly received.

These pickles are in use in over 5,000 of the leading hotels in Great Britain. The sale in Canada is improving, and, considering the quality of the articles, they will undoubtedly prove most popular in Canada.

THE TARIFF CHANGES.

THE following are the tariff resolutions submitted to the House of Commons, on Tuesday, by the Minister of Finance, Hon. Mr. Fielding :

That it is expedient to repeal section six of "The Customs Tariff, 1897," and to substitute the following section therefor :

6. The importation into Canada of any goods enumerated, described, or referred to in schedule C to this Act is prohibited; and any such goods imported shall thereby become forfeited to the Crown, and may be destroyed or otherwise dealt with as the Minister of Customs may direct; and any person importing any such prohibited goods, or causing or permitting them to be imported, shall for each offence incur a penalty not exceeding $200.

PREFERENTIAL TARIFF.

That it is expedient to provide that section 17 of the Customs tariff, 1897, shall be repealed on and after the first day of August, in the present year, 1898, and that the following section shall be substituted therefor :

17. Articles which are the growth, product, or manufacture of any of the following countries may, when imported direct into Canada from any of such countries, be entered for duty or taken out of warehouse for consumption in Canada at the reduced rate of duty provided in the British preferential tariff, set forth in schedule D to this Act.

(a) The United Kingdom of Great Britain and Ireland.

(b) The British colony of Bermuda.

(c) The British colonies commonly called the British West Indies, including the following :

The Bahamas, Jamaica, Turk's Island, and the Caicos Islands, the Leeward Islands (Antigua, St. Christopher-Nevis, Dominica, Montserrat, and the Virgin Islands), the Windward Islands (Grenada, St. Vincent, and St. Lucia), Barbadoes, Trinidad, and Tobago, British Guiana.

(d) Any other British colony or possession the Customs tariff of which, on the whole, is as favorable to Canada as the British preferential tariff herein referred to is to such colony or possession. Provided, however, that manufactured articles to be admitted under such preferential tariff shall be bona fide the manufactures of a country or countries entitled to the benefits of such tariff, and that such benefits shall not extend to the importation of articles into the production of which there has not entered a substantial portion of the labor of such countries. Any question that may arise as to any article being entitled to such benefits shall be decided by the Minister of Customs, whose decision shall be final.

2. The Minister of Customs, with the approval of the Governor-in-Council, shall determine what British colonies or possessions shall be entitled to the benefits of the preferential tariff under clause D of this section.

3. The Minister of Customs may, with the approval of the Governor-in-Council, make such regulations as may be deemed necessary for carrying out the intention of this section.

That it is expedient to provide that schedule D to "The Customs Tariff, 1897," shall be repealed on and after the 1st day of August, in the present year, 1898, and that the following schedule shall be substituted therefor :

Schedule D, British Preferential Tariff — On articles the growth, produce or manufacture of the United Kingdom of Great Britain and Ireland, or of any British colony or possession entitled to the benefits of this preferential tariff under section 17,

ORDER

"TEA CUP" Japan

1-lb. Packages. Choice May Pickings.

SPLENDID DRAW.

THE DAVIDSON & HAY, LTD.

WHOLESALE GROCERS. TORONTO

the duties mentioned in schedule A shall be reduced as follows: The reduction shall be one-fourth of the duty mentioned in schedule A, and the duties to be levied, collected and paid shall be three-fourths of the duty mentioned in schedule A.

Provided, however, that this reduction shall not apply to any of the following articles, and that such articles shall in all cases be subject to the duties mentioned in schedule A, viz.: Wines, malt liquors, spirits, spirituous liquors, liquid medicines, and articles containing alcohol; tobacco, cigars and cigarettes.

Provided, further, that the reduction shall only apply to refined sugar when evidence satisfactory to the Minister of Customs is furnished that such refined sugar has been manufactured wholly from raw sugar produced in British colonies or possessions.

SUGARS.

That it is expedient to repeal items 435 and 436 of schedule A to "The Customs Tariff, 1897," and to substitute the following therefor:

435—All sugar above No. 16 Dutch standard in color, and all refined sugars of whatever kinds, grades, or standards, testing not more than 88 deg. by the polariscope. $1.08 per 100 lbs., and for each additional degree 1½c. per 100 lbs. Fractions of 5-10ths of a degree, or less, not to be subject to duty, and fractions of more than 5-10ths to be dutiable as a degree.

436—Sugar, n.e.s., not above No. 16 Dutch standard in color, sugar drainings, or pumpings drained in transit, melado, or concentrated melado, tank bottoms and sugar concrete, testing not more than 75 deg. by the polariscope, 40c. per 100 lbs., and for each additional degree 1½c. per 100 lbs. Fractions of 5-10ths of a degree or less not to be subject to duty, and fractions of more than 5-10ths to be dutiable as a degree. The usual packages in which imported to be free.

That it is expedient to provide that items 445 and 446 of schedule A to "The Customs Tariff, 1897." shall be repealed on and after the first day of July, in the present year, 1898.

TOBACCO.

That it is expedient to provide that on and after the first day of July, in the present year, 1898, the following items shall be added to schedule B to "The Customs Tariff, 1897":

636—Tobacco, manufactured, for excise purposes, under conditions of the Inland Revenue Act.

That it is expedient to provide that on and after the first day of July, in the present year, 1898, in addition to the excise duties at present levied on manufactured tobacco, cigars, and cigarettes, there shall be levied and collected the following excise duties, that is to say:

(a) On all foreign raw leaf tobacco, unstemmed, taken out of warehouse for manufacture in any cigar or tobacco manufactory, 10c. per lb.

(b) On all foreign raw leaf tobacco, stemmed, taken out of warehouse for manufacture in any cigar or tobacco manufactory, 14c. per lb.

Provided, that the weight upon which such duty shall be computed shall be with reference to the standard mentioned in paragraph (c) of section 247 of the Inland Revenue Act.

Cowan & Son's grocery store, Sparks street, Ottawa, was recently robbed of a number of small articles, tobacco, and money, the thieves entering by a back window.

IMPROPERLY CURED CURRANTS.

A paper expressing the opinion of the New York importers relative to the shipment of improperly cured Greek currants has been forwarded through the Grecian Consul at this port to the Government at Athens through Mr. J. A. Hawkesworth. The paper, it is understood, contained the signatures of all of the importers, and requested that the Grecian Government should fix a date for first shipments at such a time as would preclude the possibility of the sending to this market of improperly cured fruit. This action was taken in sympathy with a similar movement on the part of the London importers. In past years it has been the practice to hurry the goods to market with the result that sufficient time was not allowed for curing, and both importers and consumers suffered from the deterioration of the imperfectly prepared stock, the impression being given that these early shipments represented the general quality of the crop. To prevent such misunderstandings in the future, the Greek Government is now asked to prevent shipments until such a date that no fruit other than that thoroughly cured will go out at the beginning of the season.—N. Y. Journal of Commerce.

Mr. James Redden, grocer, Kingston, was in Toronto on Tuesday.



FOUR REASONS WHY GROCERS should sell a brand of Stove Polish which, above ALL others, consumers want, and for which Grocers can offer no substitute without injury to their trade.

Enameline

The Modern STOVE POLISH

First: It is Superior to All others in Quality.

Second: It gives Perfect Satisfaction to Consumers.

Third: It is Thoroughly Advertised and Sells itself.

Fourth: NO OTHER Stove Polish ON EARTH has so large a sale

Protect Your Customers

and they will protect you. If you want their approval you can conscientiously recommend

Ludella Ceylon Tea

It's the richest, purest, and most delicious yet produced.

25, 40, 50, and 60c.

H. P. ECKARDT & CO., Wholesale Agents, TORONTO

DEALERS purchase and sell these brands of goods, all made in Canada, and not surpassed in quality by any made in the world. This may seem loud talk, but nevertheless it's true. Try these goods and be convinced. Sold by the wholesale trade throughout Canada.







Manufactured by . . .

THE ALPHA CHEMICAL CO., BERLIN, ONT.

Your Customers



Would buy Cigars from you if you kept them.

Why don't you ?

J. BRUCE PAYNE'S CIGARS

are profitable trade winners.

"PHARAOH" the 10c. Seller.

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and a host of other popular brands. Write for particulars.

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CANADA'S DIRECT TEA IMPORTS.

THE British Customs House returns show that the exports of Indian and Ceylon tea to Canada from the United Kingdom are declining.

From June 1 last to the end of February the exports of Indian tea to Canada from the United Kingdom were 653,068 lbs., against 1,160,889 the same period last year, and of Ceylon tea 897,052 lbs., against 1,374,648 lbs.

This means a decrease of 43.7 per cent. in Indian teas and a decrease of 34.7 per cent. in Ceylon teas.

A reference to the trade returns of the Dominion explains the reason for these decreased exports from Great Britain to this country. The fact of the matter is that Canada has been developing the direct importation of tea as well as of a great many other things. The following table gives the quantity and value of tea imported direct from the British East Indies into Canada during the past five years:

	Quantity.	Value.
1893	86,618	$ 19,741
1894	162,601	31,314
1895	492,010	86,930
1896	1,531,214	221,533
1897	2,406,438	370,429

It will be noted that the quantity imported direct was over 57 per cent. larger in 1897 than in 1896. It is no wonder the exports of tea from Great Britain are falling off.

The same explanation can also be advanced for the decreased exports of China tea from Great Britain to Canada, for while we are using less China grown tea every year, on account of the increased consumption of Indian and Ceylon teas, our imports direct from China have increased materially during the past five years, as the subjoined table shows:

	Quantity.	Value.
1893	2,382,731	$357,666
1894	4,460,087	584,276
1895	4,425,302	584,056
1896	5,339,753	676,388
1897	5,417,259	640,515

The quantity of China tea exported from Great Britain to the Dominion from June 1 to the end of February last was 696,838 lbs., against 2,284,108 lbs. the same period in 1896-7. And it is worthy of note that this decrease of nearly 70 per cent. is not even begun to be made up by the direct importations from China.

While the quantity of teas we import direct is increasing, so also are the total importations, the quantity we brought in for home consumption during the fiscal year, ending June 30, 1897, being 24,317,104 lbs., valued at $3,310,358, against 22,667,555 lbs., valued at $3,252,133 in 1896. The following table gives the character of the imports for 1896 and 1897:

	Quantity. 1896.	Quantity. 1897.
Black, imported direct from country of production	11,257,684	13,722,038
Black, n.e.s.	107,244	127,175
Green and Japan, imported direct from country of production	11,153,230	10,327,812
Green and Japan, n.e.s.	149,397	140,079
Total	22,667,555	24,317,104

SHORT OF CANNED TOMATOES.

There are not many features in connection with the canned tomato situation at the moment; but among the few there are, the most interesting is the condition of stocks in wholesalers' hands in Toronto.

Most of the wholesalers in the "Queen City" have, doubtless, a fair supply, but during the past week the fact has been developed that some houses are practically without any tomatoes.

At any rate, at least two firms have been buying from their brother wholesalers, and in some instances from retailers who have large stocks.

Although business in canned tomatoes is still quiet, a little more enquiry has been heard during the last week or ten days.

TEA SALES IN COLOMBO.

THE quantity of tea brought to auction in Colombo, Ceylon, from January 1 to February 24, was 76,057 packages, aggregating 5,968,805 pounds. Of this, 55,636 packages, aggregating 4,370,947 pounds, were sold. Last year the quantity offered was 73,893 packages, aggregating 5,958,321 pounds, while the quantity sold was 4,759,098 pounds. It will thus be seen that while the quantity offered was larger than in 1897 the quantity sold was less.

The average of complete invoices sold was 38c. per pound.

The total quantity of Ceylon tea afloat to the United Kingdom, on March 4, was 8,646,796 pounds, and to Australia and New Zealand, 987,845 pounds.

While a merchant is wasting time watching his competitors his own business walks away from him.

STOCKS OF CANNED SALMON.

A STATEMENT has been going the round of the press, during the past week or two, to the effect that stocks of canned salmon in shippers' hands, in British Columbia, aggregated 74,000 cases.

In spite of the fact that the pack of 1897 was the largest on record, namely, 1,015,477 cases, the announcement that there were still 74,000 cases on the Coast surprised those who have been watching the canned salmon market closely.

With a view to having the figures corroborated or corrected, a Toronto house wired to British Columbia, and they have received a telegram in reply stating that the stocks were 45,000 cases, instead of 74,000 cases, and that this quantity was booked to be shipped to Great Britain by a vessel which leaves this month for Liverpool.

A year ago, it is worth pointing out, the stock of salmon on the Coast was 7,850 cases, or about 10.3 per cent. of the total pack, while the proportion now remaining, namely, 45,000 cases, is only 4 per cent. of the whole.

The merchant who is abreast of the times is always ahead of some of his competitors, and is never unplaced in the business race.

THE PREFERENTIAL TARIFF ON WEST INDIA GOODS.

IN its issue of March 4 last THE CANADIAN GROCER urged the Dominion Government to extend the provisions of the preferential tariff to raw sugars, the product of the British West Indies, British Guiana, and other British colonies.

By a reference to the tariff resolutions, published in another column, it will be noticed that this suggestion has been concurred in by the Administration.

The action of the Government is to be commended, and will, undoubtedly, redound to the advantage of this country.

In Great Britain it is certain to prove popular, for it assists the Imperial Government in relieving the necessities of the West India sugar planters, while the preferential tariff should lead to that expansion of the Dominion's trade with the British West Indies which has been so long sought for.

As pointed out in our issue of March 4, Canada's imports of raw sugar from the West Indies is only about 8 per cent. of the whole. Our imports last year were as follows :

	Quantity in pounds.
Great Britain	551,034
British Guiana	3,283,382
British West Indies	20,317,636
Austria	13,303,140
Belgium	13,351,506
Brazil	2,158,154
China	6,932
Egypt	32,777
Dutch East Indies	29,687,166
Germany	98,084,985
Peru	4,534 225
Spanish West Indies	5,964,579
Spanish possessions, other	43,415,435
United States	42,033,125
	276,724,076

With the tariff on West India sugars one-fourth lower than on those from foreign countries Canada will, in all probability, increase her purchases from the former and decrease them from the latter.

It will be noticed that the preferential tariff is not confined to sugar, but extends to the products generally of the West Indies, British Guiana, etc. The following brief table shows the present value of Canada's trade—imports and exports—with the West Indies and British Guiana, according to the trade returns for 1897 :

	Imports.	Exports.
British West Indies	$1,057,489	$1 445,449
British Guiana	102,700	271,457

Now, the United States in 1897 sent $7,943,477 worth of goods, etc., to the British West Indies, and $2,063,946 to British Guiana, while the imports from these two sources were $12,285,885 and $4,706,-781, respectively.

There is, therefore, evidently plenty of room for trade expansion between these British possessions and Canada. And we may with reason look for the expansion.

Soldiers may want war, but what business men want is business.

EGG EXPORTS TO BRITAIN.

IN another column we print an article from The Grocers' Journal, of London, Eng., in which Canadian eggs come in for a great deal of praise.

The British market has by no means yet become to us for eggs what the United States market was before the duty of 5c. per dozen, under the McKinley tariff, went into operation, but complimentary remarks like those from The Grocers' Journal should encourage egg exporters in this country to persevere.

The exports of eggs from Canada to Great Britain during the past five years are as follows :

	Quantity in doz.	Value.
1893	4,104,632	$538,944
1894	3,449,243	503,533
1895	4,184,271	524,577
1896	5,585,725	704,768
1897	6,939,496	923,965

With one exception each year shows an increase over its predecessor, while the increase in 1897 over 1893 was over 68 per cent., a result most gratifying.

The exports of eggs to the United States during the same period show results to the very opposite. Here are the figures :

	Quantity in doz.	Value.
1893	2,664,942	$324,355
1894	1,611,883	199,638
1895	2,256,519	275,828
1896	894,991	97,313
1897	479,258	47,623

In 1890, the year the McKinley tariff went into operation, Canada's exports of eggs to the United States were 12,825,735 dozen, valued at $1,793,104. All we sent to Great Britain in that year, however, were 3,600 dozen, valued at $860.

We here see, comparing the exports of 1897 with those of 1890, a decrease in quantity in the one instance of over 96 per cent. and an increase in the other of about 250 times.

A LOOSE LAW.

IN THE CANADIAN GROCER of two weeks ago there appeared a communication, signed "One Interested," dealing with the fact that in the charter of some incorporated companies is a clause declaring that the business shall be an exclusively cash one, officers being withheld from either buying or selling on credit.

No one will scarcely disapprove of the principle of buying and selling for cash. "Cash" is the slogan of modern business men. But the utmost caution is necessary to prevent the dishonestly disposed, who may be connected with such concerns, from making the provisions of the charter a medium whereby they can escape paying their honest debts.

That there is need of such caution is evident from the letter of "One Interested," who is the head of one of the largest manufacturing firms of its kind in Canada.

All incorporated companies having this non-credit clause in their charters may not be dishonest. In fact, no one would even dream they were. But it is evident all are not honest. Honesty and the desire to escape liabilities through a technicality are not compatible. And when the law opens a door through which these technicalities can be brought in and paraded as reasons for not payment of debts, it is evident that there is a screw loose somewhere in the law.

The Act under which these charters are obtained should also provide the ways and means of preventing the peculiar privileges granted from being prostituted to the injury of the mercantile community. At any rate those doing business under such charters should not be allowed to use them as a place of refuge, after they had themselves stepped outside the stipulated bounds.

In the meantime business men would do well to see they are not caught in the same trap as "One Interested."

THE DUTY ON VEGETABLES.

The Customs duty on tomatoes and other vegetables in cans is 1½c. per lb. On vegetables it is 25 per cent. ad valorem.

A number of importers have been passing their entries on evaporated vegetables at 1½c. per lb., and in consequence the Department has instructed the Collectors of Customs at the various ports that evaporated vegetables come under clause 43, and 25 per cent. is to be charged.

A large amount of evaporated vegetables has been imported for the Klondyke.

THE SUGAR DUTY.

SUGAR is the only article in the duty of which the Government has made a change. And the change it has decided upon is a radical one, for not only is the duty increased on both raw and refined sugars, but the polariscope test has been inaugurated as well.

The adoption of the polariscope test is a further concession to the West India sugar producers, and the Government recognized that in adopting it, as the following extract from Mr. Fielding's budget speech proves:

There is another matter on which we think we can do a little to help the people of the West Indies. The present method of levying the sugar duties in Canada operates unfavorably to the sugar trade with the West Indies. The duty is a flat specific duty of one-half cent a pound on raw sugar; it admits of very large variations and very large injustice. A sugar testing by the polariscope 75 degrees is worth 86 cents per 100 pounds, and 60 cents duty represents 58 per cent. Sugar testing 96 degrees is worth $2.27 per 100 pounds; 50 cents duty represents 22 per cent., as against 58 per cent. on the lower grade. I do not pretend that we can have absolute equality in these matters, but it will be admitted that the system of levying duties operates unequally. We have for some years in Conada had the polariscope test and learn from the Customs authorities and all from whom I have asked information that it works very well. Then for several years sugar was free. In 1895 one-half cent per pound was levied. The duty was a small one, and I can readily understand that one might imagine that there could not be very much inequality in applying it, but experience has shown that even with half a cent a pound there is inequality of duty against sugars of the lower grades. A considerable quantity of the West Indies sugar is not of high grade. Raw sugar is a raw material for the production of food, and I have no particular desire to legislate against it, inasmuch as there is a considerable quantity of low grade sugar, not so low as 75 degrees, but of moderately low grades, on the market. It is not the business of Canada to turn away the trade which this sugar offers. * * * * * * We, therefore, propose to return to the polariscope system, used in Canada so successfully a few years ago; we propose to begin at the limit of 75 degrees by polariscope tests, and charge for that degree, or anything below it, a duty of 40c. per 100 lbs., and we add 1½c. for each additional degree. The average test of raw sugar used in Canada to-day is, so far as we can obtain information, 92 degrees by the polariscope. That information comes from my friends the refiners, who possess the best knowledge. One gave 91¾ and the other 92 degrees. Assuming that to be the correct average, and applying our new scale of duties to the present consumption of sugar in Canada, we would find that on 92 degrees sugar the duty will be 65½c. per 100 lbs., as against 50c. per 100 lbs. under the present tariff. At 92, if we take that as proper, the duty would be 65½c. per 100 lbs. But there must be considered in that connection the preferential tariff to which I have referred, and which will take effect as regards the West India sugar after the first day of August next. If we deduct that preferential tariff from the 65½c. per 100 lbs., the quarter of it under the preferential rate will be 16 37-50, which will leave the preferential rate at 49⅛c., as against the existing rate of 50c. per 100 lbs. That is to say, upon so much of our sugar consumption as we may be able to obtain from the British West Indies under the new order of things there will be no increase, but, on the contrary, there will be a slight reduction of duty, it being, if the average as given to me is correct, 49⅛c. as against 50c. in the present tariff. But, as respects that portion of the sugar which may not come from the West Indies, but which may come from other countries, there will, of course, be the small increase I have mentioned.

It will be remembered that when the tariff was changed in 1896, the West India producers protested against the duty on sugar as discriminating against them, and the results have shown that it did. While, however, the Canadian tariff indirectly discriminated against West India sugars the new United States tariff, on the other hand, indirectly discriminated in favor of West India sugars by adopting the polariscope test, as the Dominion Government has now done. The result of this action on the part of the United States was that West India sugars were diverted from Canadian to United States ports.

Just what the full effect of the new sugar duties will be can scarcely yet be determined, but, it will undoubtedly result in at least a diminished importation of foreign refined sugars which have been coming into Canada so freely of late. Hence it should be satisfactory to the refiner.

GOOD FRUIT CROPS IN SPAIN.

MR. R. F. BEVAN, of W. C. Bevan & Co., Malaga, Spain, made a flying visit to Toronto on Tuesday, and in company with his Toronto representative, Mr. J. Lockart Watt, called upon the wholesale trade.

"I came to get kicked," he jocularly remarked, "but I have received nothing but compliments."

In reply to a query as to the outlook for next season's fruit crops in Spain, Mr. Bevan said: "As a result of the rains we have had all through Spain this winter, we are promised a large crop of fruit of good quality. During the past two years we have suffered a great deal from drouth. Last year we practically had no rain. The rains we have had this winter are particularly good for the raisins, tending, as it does, to give them size, which is, of course, an important consideration."

Referring to nuts, he said that the easy market for Jordan almonds was due to Spanish speculation. "There are very few Valencia almonds," he added. "I doubt if you could get one hundred boxes in Spain for prompt shipment. I tried to get a lot for a New York house the other day, and failed. Shipments of Valencia almonds from Malaga have been enormous this season owing to the short crop in Sicily."

THE GOVERNMENT'S DUTY.

THE plea of the Government that it cannot take the insolvency bill under its care is not the less weak because it is specious.

No question about it, there are a good many members of the House who are opposed to the measure, but if that argument is sufficient to deter the Government from shouldering the responsibility of the insolvency bill it should be sufficient as well to deter it from shouldering any and every measure to which opposition is likely to arise. What is sause for the goose should be sauce for the gander.

The enactment of an insolvency law is necessary, not only for the establishment of ways and means for the safer transaction of business, but it is demanded for the purpose of securing for the business community in Canada a higher standing in Great Britain among the commercial classes than it now possesses.

There is no question that the present condition of affairs tends to retard British trade with Canada. Manufacturers and merchants in the Motherland realize that the great want of Canada is an efficient insolvency law. This was demonstrated beyond all peradventure by the deputation of business men which waited upon the Minister of Finance while he was in London, England, and again during the meeting of the British Empire League in the same city.

It is evident that, unless the Government interests itself in the matter, there is little or no hope of the bill, now before the House, even coming up for a third reading. It is a matter which effects the honor of Canada as well as the convenience of its own merchants. And the Dominion Government should not swerve from its duty because opposition to the bill is likely to be met with in the House.

The Perishable made Imperishable.

The expense of packing transformed from an obstacle to a trifle.



CAPACITY
from 3 to 12 lbs.

Manufactured from wood-fibre and chemically treated, making it impervious to grease and water, and thoroughly antiseptic.

Its contents are unaffected by foreign substances in its vicinity.

EDDY'S ANTISEPTIC SPRUCE FIBREWARE PACKAGE.

For Packing Lard, Butter, Mincemeat, Jellies, etc.

Resists
Decay, Corrosion, Air, Water.

Send for Descriptive Catalogue and Prices.

The E. B. EDDY CO., Limited

HULL, CANADA.

61 Latour St - - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver, B.C.; John Cowan, St. John's, Nfld.

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

T. B. ESCOTT & CO. have just received two carloads of Holland granulated sugar in 100-lb. sacks.

H. P. Eckardt & Co. are offering special value in Japan teas, to retail at 25c.

Perkins, Ince & Co. are in receipt of a shipment of Patna rice.

Japan dusts and siftings are two of H. P. Eckardt & Co.'s specialties this week.

A cheap Moning Congou is one of the Davidson & Hay, Limited, leaders this week.

H. P. Eckardt & Co. advise that they still have a good stock of Comadra figs, in taps, on hand.

Warren Bros. & Co. have been appointed agents for "W. B. & C." pickles, both sour and sweet.

In currants, W. H. Gillard & Co. have some fine goods, which are offered below their value.

The Davidson & Hay, Limited, have in stock 1½-lb. and 3-lb. pork and beans at low figures.

George Foster & Sons report a steadily increasing demand for their "Golden Leaf" Japan teas.

The Davidson & Hay, Limited, have in stock a full range of salad oils, imported and domestic.

2-lb. wax and crystal wax canned beans are offered by the Davidson & Hay, Limited. Close prices on round tots.

T. A. Lytle & Co., vinegar manufacturers, Richmond street west, are also making a specialty of maple syrup.

"We have 3-gallon tins and 3-lb. tins of apples, which we are offering to the trade at low prices," write T. B. Escott & Co.

Martin, Wagner & Co.'s sliced and grated pineapple, also sliced peaches for cream are now in stock with George Foster & Sons.

Rutherford, Marshall & Co. advise parties holding eggs to rush them forward for Easter trade as the colder weather has checked supplies somewhat.

W. H. Gillard & Co. have still a fair stock of Arguimbau's and Trenor's selected and fine off-stalk Valencias, which are being offered at low figures.

The Eby, Blain Co., Limited, are making special prices on California prunes 40-50's, 50-60's and 70-80's, which, in view of market reports from the Coast, are moving the goods off rapidly.

Escott's cream of tartar baking powder, in 1-lb. tins, to retail at 25c., is the latest in the market. It is said to be equal to the best American powder, and less than half the price.

The Eby, Blain Co., Limited, call attention to their advertisement in this issue, and invite enquiry from prompt buyers for present requirements, while the special lines, to which they refer, will also interest every progressive retail grocer.

The Davidson & Hay, Limited, report good sales of their "Teacup" Japan tea packed in 1-lb. packages. Another shipment of this tea arrived into store this week.

The Eby, Blain Co., Limited, have close prices on specially selected, hand-picked white beans, dried and choice evaporated apples, to which they invite the attention of the trade.

D. Gunn, Bros. & Co. report Easter trade good, many enquiries being received from British Columbia, but owing to competition from United States makers, it is difficult to do business at a profit, Canadian pork being so much more valuable than the United States article.

"As the result of our last week's announcement in THE GROCER we are booking orders freely for our 'Gold Medal' baking powder, in ½-lb. and ¾-lb. gem jars," say the Eby, Blain Co., Limited.

The F. F. Dalley Co., Limited, state that they have sent, through merchants, a large amount of their package spices, corn starch, baking powder and their Hirst's "Pain Exterminator," with prospectors going to the Klondyke. They are putting up the above goods in special packages for that trade.

LATE ADVERTISEMENTS.

The following items arrived too late for insertion in the regular advertising space. Reading notices inserted in this column at 5c. per word.

The demand for "Grand Mogul" tea is booming, large sales are reported everywhere.

H. P. Eckardt & Co. report that "Ludella" Ceylon tea is giving every satisfaction, and when once placed repeat orders are sure to follow.

George Foster & Sons are showing excellent values in Indian and Ceylon teas. Their "Magnolia" brand Ceylon is a trade-winner to all who sell it.

When requiring extracts, send for a sample lot of George Foster & Sons' "Golden Leaf" brand. They are attractively labelled, and the value is unsurpassed.

PERSONAL MENTION.

Mr. Hetherington, of Andrews, Bell & Co., Montreal, spent a few days in Toronto last week.

Mr. Fairhurst, of Foochow, China, was in Toronto on Monday looking up business. He left the same day for Western Ontario points.

Not a Crack or Crumbling Corner

can disfigure your interior decoration—
if you're wise enough to use our reliable

Embossed Metal Plates

for your Ceilings and Walls.



We make 150 different designs—they are suited to every class of building—and give permanent beauty for a very moderate price. Up-to-date people appreciate the value of using these fireproof, hygienic plates. Write us—let us tell you more about them.

Metallic Roofing Co., Limited

1180 King St. West, TORONTO

NEW TEA FIRM FOR OTTAWA.

Mr. Fred. J. Castle, who has lately been managing the Toronto branch of Lightbound, Ralston & Co., is removing to Ottawa, where he starts out for himself as an importer of Indian and Ceylon teas.

Mr. Castle began life in the tea trade, in New York, about twenty-three years ago. The other day he showed THE CANADIAN GROCER an invoice of a $924 order for tea which he took from a Walkerton, Ont., merchant, in November. 1876, and it is interesting to note that in the lot was some Japan dust, which sold at 20c. per pound. To-day is is worth about one-fourth that sum. Mr. Castle at one time traveled for Kinloch, Lindsay & Co., of Montreal.

A HANDY MEMO. BOOK.

With their customary enterprise, the Davidson & Hay, Limited, have just issued, to their customers and friends, a handsome and, still more, convenient pocket memorandum book. It is strongly bound in cloth, and is of vest-pocket size. The firm's announcements on the front pages contain a useful list of suggestions for buyers. The enterprise of the Davidson & Hay, Limited, will no doubt be appreciated by those fortunate enough to possess one of these books.

SITUATION WANTED.

WANTED—SITUATION AS TRAVELLER BY A young man, open for engagement about 1st of May; twenty years' experience in Ottawa and surrounding towns, with wholesale grocery and liquor house. Apply Box O, CANADIAN GROCER. (13)

PERSONS addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

"Regent goods make cash sales."



STEPPING CAREFULLY

That's the way successful merchants make any progress in business. Every step is carefully considered before it is made.

The Regent plan for increasing business has been used by so many successful merchants that the most conservative need not hesitate to adopt it.

The plan is to give every customer a coupon representing the amount of his purchase, and when a customer has accumulated $25 worth of coupons, the merchant redeems them with a piece of silverware or a clock.

If attractive premiums are offered the plan never fails to bring new customers into the store.

That is one reason why we sell so much silverware for this purpose.

Another reason is the price of the silverware. We will sell you the

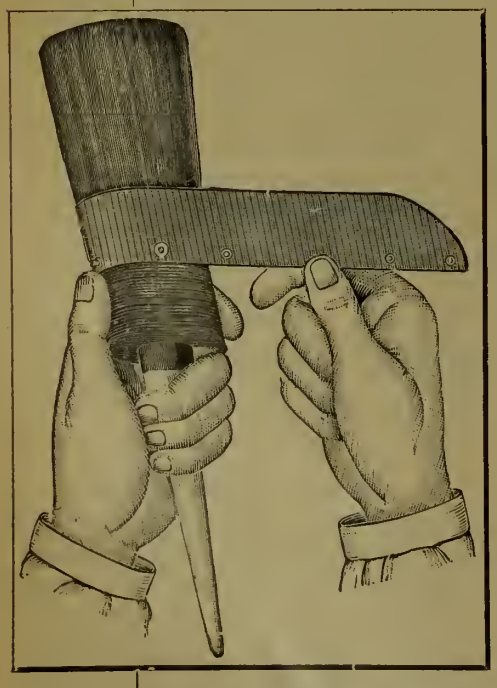
Challenge Assortment, 24 Pieces of Silverware, for $24.

Every piece is large and attractive—tea sets, butter dishes, cake baskets, cruets, bon bon dishes, etc.—no two pieces alike. It's the most silverware ever offered for so little money. Terms, 2 per cent. cash 10 days, or 30 days net, F. O. B. Toronto.

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CHAS. EDWARDS, Manager. CHICAGO.



Boeckh's Bridled Brush

is the Brush of common sense — profitable alike to you and the painter too.

It pays to handle it—see how easy it is to take off and put on the bridle. It is a

A Profit-Maker

in every sense of the word—progressive painters will use no other.

Even if you have to introduce it in your section yourself it will pay you to push it.

It usually sells on sight.

CHAS. BOECKH & SONS, Mfrs.
Toronto, Ont.

New Illustrated Catalogue, 148 pages, on Brushes, Brooms and Woodenware, just out. Free for a post card.



REFRIGERATORS

Style No. 13

Size, width 46 in.
depth 28 in.
height 84 in.

All trimmings and cornice project over this. This style is in Antique Ash, Hard Oil Finish, Inside Spruce Lined and Orange Shellac, 7 Walls, Windows Hung with Weights.

A Catalogue will give you all particulars.

This cut represents No. 13 Address,

EUREKA REFRIGERATOR CO.
54-56 Noble Street, TORONTO

DRINK : : :

:: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier
The world-renowned French Vanilla Chocolate.

HERDT & CO. 13 St. John St. **Montreal**
General Agents for the Dominion

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the BEST and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the fine Fraser River Sockeye Salmon, by

J. H. TODD & SON,
Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger,** all guaranteed good Red fish.

AGENTS.
Geo. Stanway & Co., Toronto, Agents for Ontario.
W. S. Goodhugh & Co., Montreal, " " Quebec.
J. Hunter White, Esq., St. John, N.B.
Agent for Eastern Provinces.
Tees & Persse, Winnipeg, for Manitoba and N.W.T.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, April 7, 1898.

GROCERIES.

ALTHOUGH trade in wholesale groceries is still quiet, it has, during the past week, developed a little more activity, and business men are anticipating a steady improvement from this out. A little more enquiry is being heard for canned tomatoes, and some of the wholesale houses on the street are practically without any supplies at the moment, if we are to judge by the fact that a couple of them have been buying this week from other houses. A little more demand is also to be noted for sugar, although the market is still quiet in this line. Syrups and molasses are receiving little or no attention. Rice is in fair demand, and firmer in the outside markets. Coffees are firm in price, and they are meeting with a fair demand from retailers. Representatives of shipping houses report that there have been a good many sales of Ceylon teas during the past few days, but the chief buyers have been tea packers. The currant market is firm at the recent decline, and some transactions have taken place during the past week. Valencia raisins are selling fairly well. California evaporated fruits continue to meet with a fair demand. So do prunes of the same growth.

CANNED GOODS.

The feature of the canned goods market this week is the fact that a couple of the wholesale houses have been compelled to purchase supplies from their fellow merchants. In addition to purchases from their fellow wholesalers, they have also taken a few lots from retailers who have large stocks. Wholesalers' ideas as to price are still $1.20 to $1.25. There have been some offers of canned corn at 85c., but we hear of no transactions. Business in all other canned goods is much as it was a week ago.

SYRUPS, MOLASSES.

This is about the time when trade opens up in syrups and molasses. So far, however, there is very little doing. The refineries are offering bright syrups but they are experiencing little or no demand.

SUGAR.

Nothwithstanding the uncertainty in regard to the tariff, business during the past week has been a little more active than it was, although business is still light. In addition to the small lots wanted, there have been some carloads moving. The outside markets have, on the whole, been stronger. On Friday last, beet advanced ¾ to 2¼d. in London, and soft refined sugars in New York were marked up 1-16c. On Saturday, while beet in London declined ¾d. all refined sugars in New York advanced 1-16c. per lb.

NUTS.

A cable quotes Tarragona almonds 5s. dearer for prompt shipment. The advance is caused, it is understood, by damage by frost to the crops. On the local market there is no feature worthy of particular mention.

RICE, TAPIOCA, SAGO.

Advices received in Toronto this week, from Holland, announce an advance of 1s. in Java rice, and rice of all descriptions appears to be firm in the primary and terminal markets. Some fresh shipments of Patna rice have been received in Toronto during the past few days. The local demand is fairly good, and prices are unchanged.

COFFEE.

The coffee market continues to improve, as far as price is concerned. Rio coffees are fully ¼c. per lb. dearer in the primary markets than they were a week ago, and good selections of this description are difficult to obtain, which is taken as an indication that deliveries are pretty well over. Maracaibo coffees are also firm. Local wholesalers report the demand fair, with quotations as before.

SPICES.

The local market keeps quiet, and in the outside markets prices are much as they were before. Nutmegs and cloves, particularly, appear to be firm.

TEAS.

While the market is still quiet, representatives of shipping houses report increased transactions in Ceylon teas. Some good parcels have changed hands during the past week. The purchasers appear to have been chiefly package tea houses.. Anything in low and medium grades showing good value has been picked up. Spot teas are pretty well reduced, and those who are in a position to know, claim that there are a thousand packages of Ceylon teas in first hands in Toronto. A few transactions are reported in low grade China Congous at from 8 to 8½c. per lb. It seems difficult to get any more than 9 to 10c. per lb. for anything in the way of China black teas just now. Wholesalers also report an improved demand for teas. Japans are moving well in the country, and there is a good steady demand for Indian and Ceylon teas. Advices from London, England. under date of March 25, state that the chief demand in Indian teas is for good liquoring descriptions, while poor kinds still rule low in price. In Ceylon teas only 19,839 packages were brought forward for auction against 27,544 the previous week, and as the demand was good prices were generally firm.

FOREIGN DRIED FRUITS.

CURRANTS—The market, which had been a little easier, is now firm at the recent decline. A bid of 6d. per cwt., under the regular quotation, was refused this week. A good many sales for shipment by the spring steamer to Montreal are reported. The retail demand is fairly good and is fully up to what it usually is at this time of the year.

VALENCIA RAISINS—Goods on the spot are selling well this week, although wholesalers report the retail demand light. There is no change in prices.

PRUNES — The demand for California prunes is good. The smaller sizes are most wanted. Prices are without change.

CALIFORNIA EVAPORATED FRUITS — Representatives of shipping houses report that business is not as brisk as it was, and state that the demand is principally for peaches which are now more wanted on account of their low price. In consequence of the higher prices for apricots and peaches on the Coast, local wholesalers are not as much inclined, as they were a few weeks ago, to cut prices.

GREEN FRUITS.

Business is quiet, oranges, lemons and bananas moving slowly on account of the cold weather. An advance in California navels is noted this week. This is caused by the fact that on account of the warm weather in the west, oranges shipped from California have to be sent in refrigerator cars, at an increase in the cost per box of at least 28c. Strawberries are on the market, and are moving slowly at 15c. for pints, and 30c. for quarts.

COUNTRY PRODUCE.

EGGS—The supply is abundant, yet jobbers advise holders to rush all eggs in for Easter trade, as the demand is active.

POTATOES—The weakness noted last week has developed into a decline of 3 to 5c. for carload lots, which are now offered freely at 50 to 52c. per bag. The offerings on the market are also abundant, the price paid ranging from 55 to 65c.

DRIED APPLES—The market continues dull, with quotations for good stock still

FULL OF HONOR AND YEARS



For many years **"SURPRISE"** Soap has been on the market. It has been standard, due to merit. It is made on a formula that has stood the test of time. The best proof of its excellence.

It Pays to Push "SURPRISE" Soap. Look over the profit again.

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MONTREAL: Board of Trade Building.
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WINNIPEG: E. W. Ashley.
VICTORIA: La Patourel & Co.

Made by
THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

from 3 to 4c., although some dealers ask 5c. for choice lots.

EVAPORATED APPLES—A few sales of 10-case lots are noted at 9c., but the market generally is quoted at from 9 to 10c.

BEANS—Business is quiet. The general quotation for hand-picked is from 80 to 90c., though some houses ask as high as $1 for choice stock. Lima beans are moving slowly at 3½ to 4c. per lb.

HONEY—Trade is fair, with prices firm and unchanged.

POULTRY—There is very little stock offering. The demand is likewise small.

MAPLE SYRUP — The supply has been moderate, and the demand fair. Prices are unchanged. We quote syrup as follows: Imperial 5-gal. tins, 80 to 90c. per gal.; imperial 1-gal. tins, 80 to 95c.; wine 1-gal. tins, 60 to 65c. New sugar is quoted at 8 to 10c.

VEGETABLES—Celery is scarce. Rhubarb and radishes are moving. Prices are unchanged. We quote: Rhubarb, 75 to 90c. per doz. bunches; onions, 10c. doz. bunches; lettuce, 20 to 30c. doz. bunches; radishes, 40 to 60c. doz. bunches; celery, 75c. to $1 doz. bunches; cabbage, 25 to 30c. doz.; parsley, 15 to 20c. doz. bunches.

BUTTER AND CHEESE.

BUTTER—There is a steady improvement in the delivery of butter, but it is not yet coming forward freely enough to affect prices.

CHEESE—A steadier feeling is manifested, though no quotable change in price is yet noted.

PROVISIONS AND DRESSED HOGS.

A good Easter trade is reported by all packers, some houses working day and night to keep up to orders. Hogs are still coming forward liberally, with a decline of 25c. for both light and heavyweights being noted.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—There is a firmer feeling noted in the market for red and white wheat. This week's quotation on cars outside are as follows: Wheat, red winter, 85 to 86c.; white winter, 85 to 86c.; goose, 80 to 83c. The street market is quiet, the principal deliveries being in peas and oats. We quote the street market as follows: Wheat, red, 87 to 89c., straight; white, 86 to 87c.; goose, 82 to 84½c.; peas, 55 to 56c.; barley, 35 to 36c.; oats, 30 to 33c.; rye, 50c. No. 1 hard wheat is steady at $1.08 Toronto and Montreal freights, or $1.05 Midland.

FLOUR—The market is quiet. We quote: Manitoba patents, $5.30 to $5.40; Manitoba strong bakers', $4.90 to $5; Ontario patents, $4.65 to $4.75; straight roller, $4 to $4.10, Toronto freights.

BREAKFAST FOODS — Business is quiet. An advance of 35c. is noted in pot barley, and a decline of 15c. in cornmeal. We quote: Standard oatmeal and rolled oats, $3.90 in bags and $4.00 in bbls.; rolled wheat, $2.75 in 100-lb. bbls.; cornmeal, $2.50; split peas, $3.50; pot barley, $3.25.

FISH AND OYSTERS.

Business continues in much the same channels as during the past two or three weeks, the season for winter fish hanging on because of the cold weather noted this week. Manitoba whitefish and trout are in good demand. We quote: Oysters, $1.25 per gal.; fresh trout, 6½ to 7c. per lb; steak trout, 7c.; fresh steak cod, 6 to 6½c. per lb.; pickerel, 6c. per lb.; fresh pike, 5½c. per lb.; fresh perch, 5½c. per lb.; fresh herring, 3½c. per lb.; Labrador herring, $5.50 per bbl. and $3 per half-bbl.; split herring, $5 per bbl. and $2.75 to $3 per half-bbl.; sea herring, $1.30 to $1.35 per 100; boneless codfish, 3½ to 5c. per lb; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), $2.50 per keg; ciscoes, $1.25 to $1.35; Manitoba frozen whitefish, 6½ to 7c. per lb.; smelts, No. 2, 4c.; No. 1, 6c.; extras, 10c.; flounders, 5c. per lb.. haddies, 5½ to 6c. per lb.; fresh haddock, 5c. per lb.;

Ship your

EGGS and BUTTER

To **J. A. McLEAN**

Commission Merchant. 77 Colborne St. TORONTO

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

ROYAL JUBILEE OIL

Is the Best Burning Oil in the Market.

ROYAL OIL COMPANY

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Manufacturers and Shippers who are not represented in

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Will do well to correspond with me.

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174 Princess Street, **Winnipeg, Man.**

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REPRESENTATIVES WANTED

WHITELEYS LIMITED

DISTILLERS

Glasgow, London and Liverpool

Will be glad to appoint a reputable firm as Agents for Canada for the sale of their Ark Brand Whiskies in Canada. Letters of application to be addressed to

WHITELEYS LIMITED

Care of The Canadian Grocer

(10) **Montreal or Toronto**

POTATOES POTATOES

We are selling choice samples

IN CAR LOTS

Correspondence Solicited.

Clemes Bros. - Toronto

pan frozen haddock, small, 4c.; large, 5c. per lb.; frozen pike, 4 to 5c. per lb.; frozen perch, 3 to 4c. per lb.

SEEDS.

The cold weather of the past week has retarded jobbing trade, and as it has improved the roads somewhat, the offerings are large, the consequence being that the market is dull and prices weak. Jobbers are buying red clover at $2.75 to $3.25. For timothy $1 to $1.50 is paid, with 50c. extra for occasional choice lots. Alsike is quoted all the way from $2 to $4.50, as the quality varies greatly.

SALT.

Business is good, with prices firm and unchanged. We quote: Carload lots, $1.05 per bbl., and 65c. per sack; less than carload lots, $1.10 per bbl., and 70c. per sack. At the wells we quote: F.O.B., barrels, 75c.; sacks, 45c.

HIDES, SKINS AND WOOL.

HIDES—There is nothing doing. Stocks are accummulating, the consequence being that a decline of ½c. is noted this week, and a further decline next week is anticipated. We quote: No. 1, 7½c.; No. 2, 6½c.; No. 3, 5½c.

CALFSKINS—We quote as follows: No. 1 veal, 8 lbs. and up, 10c. per lb.; No. 2, 8c.; Dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—Trade is quiet. We quote at $1.15 to $1.25.

WOOL—There is a quiet, steady trade, with pulled wools quoted at 20 to 20½c.

PETROLEUM.

Business is quiet, with prices unchanged. We quote in 1 to 10-bbl. lots, imperial gallon, Toronto, as follows: Canadian, 14c.; Sarnia water white, 15c.; American water white, 17½c.; Pratt's astral, 17c. in bulk.

MARKET NOTES.

Hides have declined ½c. per lb.

Java rice is 1s. dearer in Holland.

Currants are firm at the recent decline.

Potatoes have declined 3 to 5c. per bag.

Dressed hogs have declined 25c. per cwt.

California navels have advanced 25c. per box.

Canadian short cut barrel pork is 50c. cheaper than last week.

The manufacturer backs the strongest recommendation the dealer can give to "Enameline."

The Cowan-Ramsay Co., Limited, have purchased an "Ideal" packing machine. Mr. Cowan himself watched the machine working, and immediately ordered one.

The Following Brands Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses.

CUT TOBACCOS . . . .

OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE, DERBY

SARNIA Water White Lamp Oil.

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded *Sarnia Water White*. Wholesale only by

The QUEEN CITY OIL CO., Limited.
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THE TRADE BUILDERS OF B.C.

ARE

OKELL & MORRIS' GOLD MEDAL BRANDS

OF PURE Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels

We guarantee the purity of our manufactures. | Works: VICTORIA, B.C.

THE MANITOBA PRODUCE AND COMMISSION COY.

WINNIPEG, MAN.

Wholesale Dealers

PROVISIONS OF ALL KINDS

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Don't Pay Freight on Water

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—specially suitable for Klondike, Coast, Lumber, Exploration, and Mining Parties. Great saving in weight and freight.

Agents—

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German Chicory, Coffee, Extracts and Essences

LUDWIGSBURG, GERMANY. FLUSHING, N Y

EGGS and BUTTER

IN BIG DEMAND.

SHIP TO

RUTHERFORD, MARSHALL & CO.

Commission Merchants

Toronto.

G.F.& J.GALT PACKERS OF THE CELEBRATED **BLUE RIBBON TEAS**

42 SCOTT St TORONTO.

QUEBEC MARKETS.

MONTREAL, April 7, 1898.

GROCERIES.

THE wholesale grocery trade has, if anything, been duller than it was last week, but it is expected to pick up toward the close of the present week. In sugar, while outside advices rule firm, the local market is entirely unaffected by outside influences. Syrup continues dull, while Barbadoes molasses at the Island has advanced 1c. per gallon, and is cabled firm at the rise. Dried fruits generally are quiet and unchanged, and the same can be said of coffee. Tea has exhibited rather more activity from first to second hands, and rice has been fairly enquired for also. Spice are firm in tone but quiet, and there has been no change in country produce except a decline of ½ to 1c. in maple sugar.

SUGAR.

The local refined sugar market is entirely oblivious to any movement of the outside markets, and is precisely where it was a week ago. Demand continues slow and the volume of trade is limited for the season. In a jobbing way granulated has sold at 4 5-16 and domestic yellows at 3¼ to 4c., as to grade. Raw sugar has exhibited quite a lot of activity on outside markets, and recent private cables have been rather firmer in tone than they were at the time of last writing. There has been little change either in beet or cane stock, beet in London being quoted at 9s ¾d for April, and May, 9s 2¼d. Cane steady, little doing. Java 11s 3d; fair refining, 9s 9d.

SYRUPS.

There is no change in syrups which we quote at a normal range of 1½ to 2½c., as to grade. Stocks are very light both in first and second hands.

MOLASSES.

The molasses market is much firmer, and cables from the Islands on Monday noted an advance of 1c., 17c. being asked at the Island, which means 24c. per gallon landed here ex ship. A private cable quoted 17c. cost and freight, and withdrew all offers from the market. A letter, under date of March 22, says: The market continues to rule very firm, with an active demand at our last quotation. We have had very bad reaping weather during the past fortnight, owing to the absence of wind, so that, with the active demand and scarcity of stock, we have not been able to get control of sufficient stock to make you an offer. As noted last week, the jobbers here have reduced their prices, and sales for immediate delivery are made at 25c. in small lots. To arrive, they are asking 23 to 24c. for new crop, according to quantity ex wharf.

MAKE BUSINESS that is always Reliable by selling

McLauchlan's Biscuits

Practical experience, a large and competent staff of employes and personal attention to all orders bring us unsolicited commendations from old and new customers.

J. McLauchlan & Sons Manufacturers Biscuits and Confectionery **Owen Sound**

CANNED GOODS.

Firm offers have again been made for tomatoes this week on behalf of buyers in the west, but jobbers here are not inclined to accept them. The jobbing demand continues of a slow, indifferent kind, retail buyers only taking what they actually want at the moment. Prices all round are firmly held.

TEAS.

There has been considerable enquiry for tea during the past week from the jobbing trade, and it has resulted in the movement of fair quantities of Ping Suey Young Hyson from first hands all the way from 12 to 15c. Altogether the tea market shows more signs of activity and a steady improvement is looked forward to, because it is believed that jobbers have worked off stocks to a great extent and are now more willing to operate. Values generally are firmly held.

SPICES.

The main feature of the spice market has been the firmer cables on black pepper for prompt shipment. Business here has been quiet and values show no alteration.

COFFEE.

Trade in green coffee continues of a limited character and the roasters also state that demand is light in their case. Buyers, as a rule, appear to have ample stocks on hand, and until they are worked off, no activity is looked for. Some round lots of Maracaibo sold this week at 10c.

RICE.

Demand for rice continues good and the market is active and firm. Advices from the Carolinas, received here, state that the position is much the same as it was a month ago.

DRIED FRUIT.

There has been no change in currants and business is dull, both from first and second hands. In fact, jobbers here appear to have all they want for some time to come.

Valencia raisins continue quiet with prices unchanged.

California raisins continue quiet and featureless.

The prune market is steady for all sorts. Supplies of European stock are becoming well reduced, but there are a sufficiency of California prunes on the market.

There is a fair jobbing enquiry for figs and dates, and values unchanged.

GREEN FRUIT.

There is a steady satisfactory trade in green fruit of all sorts. Early vegetables such as asparagus, tomatoes and celery, meet with a good demand, while oranges show improved sales at former prices. Lemons show an upward tendency and with freer receipts. Bananas are rather easier. Pineapples are in better supply than last week.

APPLES.

The apple market rules steady, at $4 to $4.50 for firsts, and $2 to $3 for seconds.

DRIED APPLES.

Unchanged, at 5 to 6½c. for dried, and 10c. for evaporated.

FISH.

The season is practically over for fish, and stocks here have been pretty well cleaned up. Quotations are practically nominal in most cases.

WE ARE *PAYING CASH* **FOR** DRIED APPLES



W. B. BAYLEY & CO.
EXPORT BROKERS
46 FRONT ST. E. **Toronto**

Tomatoes
Peas
Corn

IN CAR LOTS
F.O.B. FACTORY.

THE **EBY, BLAIN CO.** LIMITED

WHOLESALE IMPORTING
AND MANUFACTURING GROCERS

TORONTO.

A choice addition

TO YOUR STOCK
WOULD BE . . .

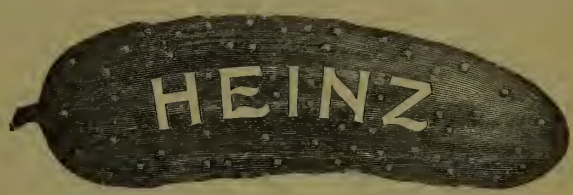


Millar's Paragon Cheese

The name sells the Goods.
The Goods will sell on their merits.
The combination is irresistible.

T. D. MILLAR CHEESE CO.
INGERSOLL, ONT.

Agents... FRANK MAGOR & CO. - Montreal.
A. E. RICHARDS & CO. - Hamilton.
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Pickles.

We invite the grocers of Canada to visit the Heinz Iron Pier, Atlantic City, N. J., this summer. It extends 1,000 feet into the ocean, and will be equipped for the entertainment of our friends. Write us for a ticket of admission.

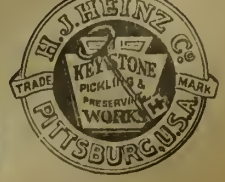
Others of our Popular Specialties are:

Tomato Chutney **Evaporated Horse Radish**
Tomato Ketchup **Tomato Soup**
Baked Beans with Tomato Sauce

For sale by
H. P. Eckardt & Co., Toronto.
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MEDALS--
PARIS
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ANTWERP
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The GENUINE always bear this Keystone trade-mark.



COFFEES SPICES CORKS

The BEST GOODS at the BEST PRICES.

TEAS—All grades, supplied to the wholesale trade only.

✳

Write us for samples and quotations, and we will give you the best value on the market.

S. H. Ewing & Sons, Manufacturers and Importers **Montreal**

COUNTRY PRODUCE.

EGGS—There has been a decided improvement in the demand for eggs, which is, no doubt, due to the near approach of Easter, and buyers have commenced laying in supplies, as the indications are that prices are as low as they are going to be. The market was active, and sales were made freely at 10 to 10½c. per dozen.

BEANS—The demand for beans is of a very limited character, and the market is quiet and featureless. In a jobbing way primes are selling at 75 to 80c., and choice hand-picked at 85 to 90c. per bushel.

HONEY—There was no improvement in the demand for honey, and the market is very quiet. We quote: White clover comb, 11 to 12c.; dark, 8 to 10c.; white strained, 6 to 7c., and dark, 4 to 5c.

MAPLE PRODUCTS—Demand has been good, but with increased receipts some further declines in prices are noted. We quote: Syrup, in gallon tins, 45 to 50c. for new, and 35 to 40c. for old; and in bulk, 4½ to 5c. per lb.; sugar, 6c. for new and 3c. for old, per lb.

POTATOES — Steady, but quiet, at 70 to 75c. in small lots.

ONIONS—Dull and unchanged, at $2.25 per bbl.

PROVISIONS.

A somewhat improved demand has been experienced in the local provision market, for smoked meats, which is due, no doubt, to the near approach of Easter, and some fair sized orders were booked. In pork, trade continues slow, but a fair business is doing in lard. We quote as follows: Canadian pork, $16 to $16.50 per barrel; pure Canadian lard, in pails, at 8¼ to 8½c., and compound refined at 5½ to 5¾c. per lb.; hams, 11½ to 12c.; bacon, 12c. per lb.

FLOUR, FEED AND MEAL.

The flour market is much lower for Ontario brands, owing to recent depression in wheat and a decision to induce business and clear up stocks. We quote as follows: Winter wheat, patents $4.65 to $4.85; straight rollers, $4.30 to $4.40; bags, $2.15 to $2.20; Manitoba flours were unchanged, $4.90 for strong bakers' and $5.30 for patents.

Business in meal shows no improvement, the demand being still only for small lots, and prices are unchanged, rolled oats selling at $4 per barrel, and at $1.95 per bag.

GRAIN AND FEED.

The grain market remains much as it was a week ago, except that Ontario wheat has stiffened during the past day or so, and is now higher than it was a week ago. We quote: No. 2 white oats, 33¼ to 33½c., ex store; 34½ to 35c. afloat, May delivery; peas, 65 to 66c. afloat, May; buckwheat, 45½ to 46c. ex store. Ontario red wheat, 84 to 85c., and white, 82 to 83c. along the line.

Feed is lower, under increased receipts. We quote: Ontario winter wheat bran, $14 to $14.50; shorts, $16 per ton in bulk; Manitoba bran, $14, and shorts, $16 per ton, including bags.

A fairly active trade was done in good to choice grades of baled hay, and prices are fully maintained at $11 to $11.50 for No. 1, and at $8.50 to $9 for No. 2 per ton in car lots.

CHEESE AND BUTTER.

BUTTER—The firm disposition of the butter market continues unabated, and there is considerable speculation as to the probability of prices going much higher previous to the time when the output from the factories commences to increase materially in volume. As noted already receipts are, and have been light, and the local demand more than sufficient to absorb all that was offered, the result being the present high range of values. The prediction is made, however, that before the middle of next week, there will be an appreciable expansion in the volume of receipts, as a large number of creameries that have not yet been in operation started this week, and they will have goods for sale by the end of next week. It will be interesting to note whether this will have the effect expected, by some traders, of producing a lower range of values. Finest creamery sells at 22c., and prices run down from that figure to 18c., according to the quality of the goods.

CHEESE—The cheese market shows little change, business ruling dull with nothing encouraging from the other side. Buyers are willing to negotiate at 7½c., and we understand that a line of over 500 boxes eastern makes changed hands at that price to-day. In New York, exporters appear to be getting better bargains than they can here, that is in the matter of price. They are ready purchasers there of stock showing good value at 7c., and have bid 7¼c for fancy large cheese, but holders of such quality generally ask 7½c. for colored, and 7¾c. for white, but are anxious sellers at these figures.

MONTREAL NOTES.

Maple sugar under increased receipts has declined from ½ to 1c.

The market at Barbadoes has advanced 1c. per gallon to 17c. for molasses.

Cables on cane sugar are firm, but the local market is entirely unaffected by outside influences.

BEET SUGAR EXPERIMENTS.

Washington, April 2. — President McKinley sent to Congress, on April 1, a report of Secretary Wilson on the beet sugar experiments of the Government. The Secretary says that during the past five years the people of the United States have paid to foreign producers over half a million dollars for imported sugars. Last year the total domestic product was 335,656 tons; total refined product of beet sugar, 1,760,607 tons; making the total consumption for that year 2,096,263 tons. Of that, 45 per cent. was beet sugar. The Secretary concludes that the facts and figures presented in the voluminous document justify devotion of time, money and talents to the development of the industry, inasmuch as the total amount of sugar now imported into the United States can be produced upon 1,000,000 acres devoted to sugar crops.

FOR SALE.

CASH GROCERY BUSINESS FOR SALE IN THE City of London. Apply at once, M. M. this office. (16)

BUSINESS FOR SALE IN BEST LOCALITY IN Manitoba. General stock, about four thousand dollars. Building for sale or rent. Owner retiring from business. A good chance for the right man. Apply to box 264, Winnipeg. (15)

COTTAM BIRD SEED and Bird Bread, manufactured under six patents. Reliable standard goods; nothing to approach them for popularity and value. All wholesalers.

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.
$2.50 per case; 80c. gallon.
THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

The
DAWSON Commission Co., Limited
FRUIT, PRODUCE AND COMMISSION MERCHANTS,
Cor. Market and Colborne Sts.,
TORONTO.

California Navels
California Seedlings
Messina Lemons

Seedlings are now arriving in Good Condition and are taking the place of Valencias. Our Lemons and Navel Oranges were never better.

AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.
We attend personally to all consignments of Fruit and Produce.

McWILLIAM & EVERIST
Wholesale Commission Merchants,
25 and 27 Church St., TORONTO, Can.
Telephone 645.



EASTER marks the opening of the season for Hams and Bacon. We are having a good trade for the Easter Holiday goods, and we predict a good demand for the coming summer business. The "Star" Brand is always reliable, is always saleable, and is always and easily the best that you can buy. Let us have your orders for Hams, Breakfast Bacon, Roll Bacon, Back Bacon, Long Clear Bacon, Lard, etc.

F. W. FEARMAN
HAMILTON, ONT.

JUST ARRIVED FROM GERMANY

KNORR'S
Evaporated Soup Tablets, Vegetables
Sliced and Granulated Potatoes
Beef Bouillion, etc.
Undoubtedly the finest goods on the market. Write for prices.

BALFOUR & CO. - Hamilton

FANCY
INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACÉ
POLISHED
IMPERIAL SEETA
IMPERIAL GLACÉ
MOUNT ROYAL MILLS
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RICES

THE MOST NUTRITIOUS COCOA.
EPPS'S
GRATEFUL—COMFORTING
COCOA
In labelled Tins. 14 lb Boxes.
Special Agent for the entire Dominion, C. E. COLSON, Montreal In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.

FIRST QUALITY
Oak Dash Churns
WHITE SPRUCE
Butter Tubs
PARCHMENT
Butter Paper
Also complete lines of Woodenware, Brooms, Brushes, Paper, Paper Bags, Twines, etc.
WALTER WOODS & CO.
HAMILTON.

E. T. STURDEE
Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

HAMS
BACON
LARD
Choicest Quality
The Wm. Ryan Co. Limited
TORONTO

S. K. MOYER,
COMMISSION MERCHANT
Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates
76 COLBORNE ST.,
TORONTO, ONT.

HAM AND EGGS
FOR EASTER TRADE
Your stock will not be complete without a supply of our
Maple Leaf Brand Smoked Meats
We are preparing some specially nice goods for Easter. Write us.
D. GUNN, BROTHERS & CO.
Pork Packers
TORONTO, ONT.

Now receiving weekly a carload of Bananas, finest imported, also Pineapples and Florida Tomatoes. Give us a trial order. We will give you entire satisfaction.

HUGH WALKER & SON
Wholesale and Commission Merchants
GUELPH, ONT.
Established 1857.

Extra Fancy California Navel and Seedling Oranges, all sizes. Valencia Oranges, fine stock, 420's and 714's, repacked before shipping. Extra Fancy Messina Lemons, 300's and 360's.
Quality Right! Prices Right!

We Guarantee the Quality.

Vimbos

FLUID BEEF.

BEST ---
FOR STRENGTH AND FLAVOR.

THE VIMBOS FLUID BEEF CO., Limited
of Edinburgh and London.

53 St. Francois Xavier Street MONTREAL

MANITOBA MARKETS.

WINNIPEG, April 2, 1898.

THE weather has decidedly improved, and for the last few days it has been very springlike, and the fallen snow is disappearing very rapidly. There is little in the way of trade news, barring the facts that trade is good in all lines and prices firm, with prospects of still further advances in some lines.

The frosts in California have affected the price of evaporated apricots. The advance in these goods took place in Chicago and St. Paul two weeks ago, but did not affect prices here until this week.

Klondyke fever rages as fiercely as ever, and the H. B. Co.'s depots at Victoria, Vancouver and Edmonton have doubled their staffs and are working regularly, both night and day shifts, and still they cannot keep abreast of the orders for outfits. The quantity of supplies being laid in by this company and others for Yukon trade is something almost incredible.

Wheat season is practically over, as nothing will now be done until June. Dealers are withdrawing their men from almost all points. Prices of wheat are maintained here with remarkable firmness.

One of the features of interest just now is the enormous sale of farm lands. This land is being sold not only to new settlers coming in, but in very many cases, to resident farmers desiring to increase their holdings. In most cases the cash payment is very satisfactory.

In groceries and provisions there has been little change during the week.

CURED MEATS—This market is very stiff, with little change in prices. American short clear can be laid down cheaper than Canadian long clear. Hams are plentiful, and are selling at 11 to 11½c., according to size; long dry salt, 8½c.; ditto smoked, 8¼c.; fancy bellies, 12c.

LARD—Market very firm, with indications of a sharp advance in the near future. In fact, all quotations on hog products just now are spot.

BUTTER—Anything like No. 1 dairy is scarce and hard to obtain. The prices for this product run from 16c. to as high as 20c., the latter only being paid for small lots of extra gilt edged. The openiug of the creameries is anxiously awaited.

CHEESE—Very little move for the week, though stocks are getting pretty well cleared up. Some Ontario cheese was offered, during the week, at 8½c. point of shipment, but no sales are reported.

EGGS—The two weeks of cold weather have had a decided effect on the supply of this produce, while the near approach of Easter has increased the demand. Through the week dealers paid 13c., but to-day the price rose to 14c., with a still further possible increase for a few days.

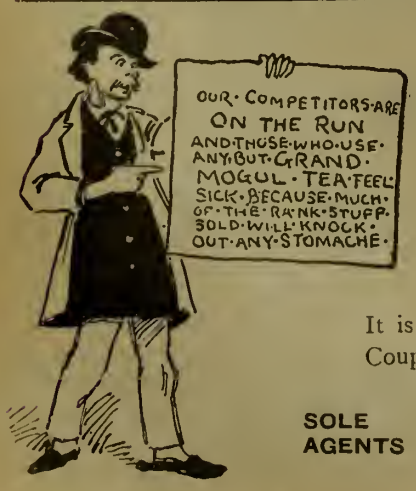
CANNED GOODS—The canned vegetable situation has not changed since last week. Those with stocks look on them as good value and are not at all keen on sales.

EVAPORATED FRUITS—As already indicated, California evaporated fruits are on the rise. Apricots stiffened, and are now 10½ to 11½c., with likelihood of a further increase. Peaches for the moment are easier, but there will be no drop. Rather, in sympathy with the apricots, they are likely to go higher. Present quotations are: Unpeeled, 10c.; peeled, 16c.; pears, fancy halves, 11½c.

RAISINS—California loose muscatels, 3-crown, 5¾c.; Valencia raisins, fancy layer, 7c.; fine off-stalk, do, 6c.; currants, 7 to 7½c., according to quality; prunes, small sizes, still scarce; price, 5c. up, according to size and quality.

RICE — No. 1 Japan stock just about exhausted, with no prospects of replenishing it for months to come. Other lines about where they were last week.

CEREALS—Rolled oats are firm at $2.15 per 80-lb. sack; granulated oatmeal, $2.20;



GRAND MOGUL

Tea is a Quick Seller

It is superior in quality to many other packet teas in the market. Test and try it. Coupons in every packet, entitling holder to Silverware.

SOLE AGENTS

T. B. Escott & Co., London, Ont.

Wasting Your Energies?

If it pays to push an article, it pays to push to some purpose. Time, money, patience, customers, are all lost—if the demand fails when you stop pushing. Wasted energy is a poor reward, when the article fails to back up the "pushing."

"Other brands come and go, but the Crown Brand goes on forever"—that's what one wide awake house writes us.

No wasted energy in pushing the Crown Brand Flavoring Extracts—once you sell them they create a new customer for all the time—a **permanent** customer.

Crown Brand Flavoring Extracts

are absolutely pure, and are sold under that kind of a guarantee—the strongest that there is, or can be. They are rich, strong, true to Nature in their delicate fruit, flower and spice flavors. 40 different kinds.

Business bringing advertising matter for the store with every order you give for them.

The Greig Mfg. Company

Limited

ROBERT GREIG & CO., AGENTS

MONTREAL

standard, $2,20, with indications that prices will go higher. Split peas and barley have not changed since last writing.

COFFEE — Market still weak and dull; Rios, 10c.

POTATOES—Real first-class potatoes are growing scarce. A great deal of the potato crop last season was not all that could be desired and many stocks have not wintered well.

GREEN FRUIT—This market is not showing any new lines at present, but the fine weather has increased trade and wholesale houses are now as busy as bees filling country orders. Prices in all staples are unchanged. Reports have reached here that there is a glut in the Chicago market for oranges and that prices are likely to go lower there, but this will not affect Winnipeg, as, if prices were to go lower here, dealers would not attempt to handle them. Prices are: Apples, Canadian, $4.50 to $4.75; oranges, $3.75 to $4; lemons, $3.75 to $4.25; bananas. $2.50 per bunch; southern celery, lettuce and cucumbers, selling freely.

CLERKS AND COMPUTING SCALES.

The regular meeting of the Montreal Retail Grocery Clerks, was held in St. Joseph hall, April 3, President P. J. Wayland, in the chair.

The following resolution was passed: "That in view of the careful consideration and the practical knowledge of our members, we recognize the Dayton computing scale as being of material benefit to the retail grocers, their customers and grocers' clerks for the following reasons: (1) Its extreme accuracy, and that customers feel more satisfied than with the old system; (2) it places a check on all goods weighed; (3) that we believe that dollar and cent system to be far more convenient and safer than the pound and ounce system; (4) it prevents errors and mistakes in calculation, and facilitates the weighing of goods; (5) that it cleans up a great leakage in the retail grocery business, we believe it to be to the interest of all retail grocers and grocers' clerks to carefully investigate this system."

DEATH OF MR. HEARLE.

The friends of Mr. S. M. Hearle, late of the Hearle Manufacturing Co., Montreal, will regret to hear of his sudden death from pneumonia, that took place at Philadelphia.

Mr. Hearle was the son of the late J. G. Hearle, and he was born in Plymouth, England. He came to Montreal at an early age, and went into the wholesale soap business. Mr. Hearle was sixty years of age, and he leaves a widow, two sons, and a daughter.

TEA STANDARDS DESIRED.

THE following petition to the Hon. the Controller of Customs was laid before a meeting of the Montreal Grocers' Association, held on Wednesday, March 30. The meeting approved the petition, and undertook to forward it to Ottawa, and also to write to the council of the Montreal Board of Trade and to the Chambre de Commerce du district de Montreal, asking that they address the Controller in accordance with the prayer of the petition:

MONTREAL, April 1, 1898.

HON. WM. PATTERSON,
Controller of Customs, Ottawa.

SIR,—We beg most respectfully to draw your attention to the difficulty attending the importation of teas into Canada, under the existing laws and regulations.

This law was framed to prohibit the importation of unsound teas, and the appraisers at different ports of entry have instructions not to admit such which, in their opinion, are unfit for consumption, and, in case of doubt, to forward standards to Ottawa for analysis.

It, however, frequently happens that appraisers are not tea experts, and teas of same leaf, while admitted at one port, are rejected at another. (Note, one case in particular, within the last few weeks, where a shipment from Japan, of an identical tea entered at two different ports, was admitted by one appraiser and rejected by another; samples sent to Ottawa, and rejection confirmed there; while the other portion of the shipment went into consumption.) Comment on such a state of affairs is unnecessary.

Under the existing regulations, and in the absence of standards to go by, nobody is safe, as there is nothing by which one can be guided in making purchases, and it would be extremely disastrous for merchants importing teas from different countries of production, at great expense, to suddenly find, on arrival, that their purchases are, by analysis, unfit for consumption; and, at the same time, have to face the only alternative, confiscation, with the accompanying fine of $200 for each offence.

The remedy we would respectfully suggest is: That the present law be altered, and an infusion test be substituted; standards of the various teas be selected and placed in the hands of importers immediately, through the local appraisers, so as to regulate purchases before opening of the market. By adopting this method merchants will be enabled to avoid present risks and uncertainties.

This practice of standards obtains in the United States and has replaced the chemical test, which was abandoned, being found impractical.

Should the Government adopt the standard system, we would respectfully urge on your consideration that no inferiority in the different grades to those of the United States standard be accepted.

The whole respectfully submitted,

John Duncan & Co.,	H. S. Ewing & Sons,
Carter, Galbraith & Co.,	Hudon & Orsali,
W. D. Stroud & Sons,	Forbes Bros.,
Lockerby Bros.,	Laporte, Martin & Cie,
Birks, Corner & Co.	Kearney Bros.,
P. S. Doyle & Co.,	Rutherford, Durand & Co.,
Hudon, Hebert & Cie,	N. Quintal & Fils,
L. Chaput, Fils & Cie.	

"SHINON" POLISH.

The "Shinon" high grade polishes, for which Lucas, Steele & Bristol are agents, are among the best which have been placed on the market. They include a paste metal polish, a liquid metal polish, a bar polish for brightening brass, copper, signs, etc., and a polish for cleaning glass, silver, etc. They are all first-class goods, and are used largely by yachts (for brass polishing) belonging to the Rochester, Buffalo, Royal Hamilton, and other clubs.

PRAISE FOR CANADIAN EGGS.

THE GROCERS' JOURNAL, of London, England, has this to say, in a recent issue, in regard to Canadian eggs:

"What has come home more than anything, however, to the trade has been the way in which Canadians compare with Irish eggs. Coming thousands of miles by land and sea, they arrive at Liverpool in a condition to shame their Irish rivals only just from across the narrow strip of water which makes Ireland a separate entity, and buyers have naturally asked themselves—Why? The consequence has been that Canada has received a wide advertisement, to the detriment of Ireland, and it will take some time to efface the bad impression. We hope and believe it will be removed, though the trade would be loth to see Canada disappear from the list of imports. She has made a gallant fight to get the custom with us in eggs which she lost with the States when a tariff wall was erected against her; and the manner in which she has achieved her object reflects great credit on the adaptability of her shippers and their pertinacity in fighting against difficulties; for the trade here were long before they could be got to believe that eggs from such a distance could be landed in merchantable condition, and the London trade has even yet done little in them, though the recent Servian imports are being slowly and silently assimilated.

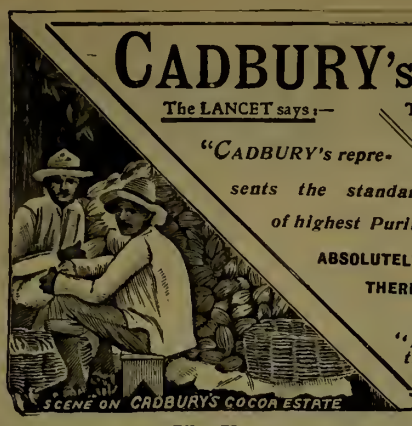
"Last year Canada sent over 60,000 great hundreds more than in 1896, and so far this year exports of eggs to this country have been doubled. Liverpool and Glasgow like them well, and now that all the steamers carrying them have refrigerator accommodation they are practically as fresh when landed as when put on board. While wishing prosperity to this trade, we do not like to see a great home industry decaying for want of proper care and foresight, and we hope to see things run more smoothly in the Irish egg trade during the coming days of plenty."

COCOANUT FOR THE KLONDYKE.

The Canadian Cocoanut Co., of Montreal, in competition against other brands of cocoanut, have secured an order for a ton of their "White Moss" dessicated cocoanut for the Klondyke. This order will be put up in tins made specially for this trade.

CADBURY'S CHOCOLATES

ARE SIMPLY DELICIOUS AND ARE PACKED SPECIALLY FOR CANADIAN MARKET.



CADBURY'S COCOA

The LANCET says:— "CADBURY'S represents the standard of highest Purity." ABSOLUTELY PURE, THEREFORE BEST.

The ANALYST says:— "CADBURY'S is the typical Cocoa of English Manufacture." IT IS "A PERFECT FOOD," THEREFORE BEST.

The MEDICAL MAGAZINE says:— "For Strength, for Purity, and for Nourishment, there is nothing superior to be found." It is not dark in liquor like those prepared with Alkali.



CADBURY'S COCOA

(Absolutely Pure)

AND MEXICAN CHOCOLATE HAVE AN ENORMOUS SALE ALL OVER THE WORLD.

Agents: MESSRS. FRANK MAGOR & CO., 16 St. John St. MONTREAL

THE DOMINION BANK

Capital (paid-up).....$1,500,000
Reserve Fund..... 1,500,000

DIRECTORS

Hon. Sir Frank Smith, President. | W. Ince. W. R. Brock. Edward Leadley. Wilmot D. Matthews. A. W. Austin.
E. B. Osler, M.P., Vice-President.

Head Office - TORONTO

AGENCIES

Belleville	Cobourg	Lindsay	Orillia
Brampton	Guelph	Napanee	Oshawa
Seaforth	Uxbridge	Whitby	Winnipeg

Montreal

Toronto—Dundas street, corner Queen.
" Market, corner King and Jarvis street.
" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions, 1897. Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

FRESH—

Maple Syrup

keeps coming in large quantities.

PLACE YOUR ORDER NOW.

REMEMBER—We hold a Bronze Medal for Vinegar, Pickles, Preserves, etc., and command a large share of Canadian trade for these goods.

T. A. LYTLE & CO.

Canada Vinegar Works, TORONTO

ATKINSON'S

COLONIAL COCOA

Premium
Pepsin
Mascot
French Breakfast } CHOCOLATES

The finest and best cocoa preparations obtainable.

Wholesale Agents:

Warren Bros. & Co.

TORONTO.

Extra Choice

Hams Bacon
Pure Lard
Mess Pork

PARK, BLACKWELL & CO. Limited

Pork and Beef Packers,

TORONTO

Quality Equality

"Excelsior"

EASILY THE BEST.

Uniform Reliable
Exquisite Delicious

Supersedes all ordinary

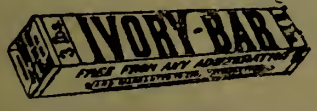
Coffees

Todhunter, Mitchell & Co.

Coffee Specialists.

Roasting by Patented Process.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1-lb., 2⅜-lb. and 3-lb. bars, 60 lbs. to the box; and in 10 and 12-oz. cakes, 100 cakes in the box. All wrapped with a paraffin waxed wrapper.

Quotations for "Ivory Bar" and other brands of soap furnished on application. See our list of attractions in Premium Circulars offered in exchange for Ivory Bar Soap Wrappers.

SULPHUR

(FLOUR)

SALTPETRE

GROUND AND CRYSTALS

Shipments of above just to hand.

PERKINS, INCE & CO.

TORONTO.

CURRENT MARKET QUOTATIONS

April 7, 1898.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

SUGAR

	Montreal, Quebec, Ottawa.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba and B.C.	
Granulated (Redpath, St. Lawrence, Acadia)	.....	4 5-16	.....	4⅜	4½	4⅝	.....	5⅛
German (Canadian) bbls	4	4⅜	.....	4¼	4¼	4⅜	.....	4⅞
" (imported) bags	.....	3 5-16	.....	4¼	.....	.....	.....	.....
Dutch, bags	4	4¼	4¼	4½	.....	.....	.....	.....
Paris lump, bbls. and 100-lb. bxs	.....	5½	.....	5⅞	5¾	6	.....	.....
" in 50-lb. boxes	.....	5⅝	.....	6	.....	.....	.....	.....
Extra Ground Icing, bbls	5¼	5⅜	5½	5¾	.....	.....	6	6½
Powdered, bbls	5	5½	.....	5⅜	5¼	5½	6	6½
Cream	4	4⅛	.....	4 3-16	.....	.....	.....	.....
Extra bright	.....	.....	.....	4 1-16	.....	.....	.....	.....
Bright coffee	.....	.....	.....	4	.....	.....	.....	.....
Light yellow	3¾	3⅞	.....	3⅞	3¾	3⅞	.....	4⅛
Medium light yellow	3½	3 13-16	.....	3⅞	3⅝	3¾	.....	.....
Yellow	.....	3⅜	.....	3¾	3½	3¾	.....	.....
Demerara	.....	.....	3.50	3.75	.....	.....	.....	.....

SYRUPS AND MOLASSES

Syrups—								
Dark	.....	2	$0 23	$0 25	.....	.....	.....	.....
Medium	.....	2½	28	35	.....	.....	.....	.....
Bright	.....	2¾	32	42	.....	.....	.....	3½
Honey (com)	.....	.....	.....	40	.....	.....	.....	.....
" 2-gal. pails	.....	.....	.....	1 00	.....	.....	.....	.....
" 3-gal. pails	.....	.....	1 35	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	28	30	.....	.....	28	30	35	45
Barbadoes	27	28	.....	.....	24	26	.....	.....
Porto Rico	23	25	.....	.....	26	28	.....	.....
Antigua	22	23	.....	.....	22	25	.....	.....

TEAS

Black—								
Congou—Half-chests Kaisow, Moning, Paking	$0 12	$0 60	$0 12	$0 60	11	40	35	40
Caddies Paking, Kaisow	14	40	18	50	15	40	25	35
Indian—Darjeclings	35	55	35	55	30	50	13	20
Assam Pekoes	20	40	20	40	18	40	.....	.....
Pekoe Souchong	18	25	18	25	17	24	.....	.....
Ceylon—Broken Pekoes	35	42	35	42	34	40	32	40
Pekoes	20	30	20	30	20	30	25	32
Pekoe Souchong	17	35	17	35	17	35	22	28
China Greens—								
Gunpowder-Cases, extra firsts	42	50	42	50	.....	.....	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....	.....	.....
Young Hyson—Cases, sifted, extra firsts	42	50	42	50	.....	.....	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....	35	40
Half-chests, ordinary firsts	22	38	22	38	.....	.....	28	35
Half-chests, seconds	17	19	17	19	.....	.....	.....	.....
" thirds	15	17	15	17	.....	.....	.....	.....
" common	13	14	13	14	.....	.....	22	30
Ping Sueys—								
Young Hyson-½-chests, firsts	28	32	28	32	30	40	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Half-boxes, firsts	28	32	28	32	.....	.....	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Japan—								
½-chests, finest May pickings	38	40	38	40	.....	.....	38	40
Choice	32	36	32	36	.....	.....	35	45
Finest	28	30	28	30	.....	.....	.....	.....
Fine	25	27	25	27	.....	.....	.....	.....
Good medium	22	24	22	24	.....	.....	20	25
Medium	19	20	19	20	.....	.....	.....	.....
Good common	16	18	16	18	.....	.....	.....	.....
Common	13	15	13½	15	.....	.....	15	20
Nagasaki, ½-chests Pekoe	16	22	16	22	.....	.....	.....	.....
" " Oolong	14	15	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	16	19	.....	.....	.....	.....
" " Siftings	7½	11	7½	11	.....	.....	.....	.....

TOBACCO AND CIGARS

British Consols, 4's; twin gold bar, 8's	.....	.....	.....	73	.....	.....	.....	.....
Ingots, rough and ready, 8's	.....	.....	.....	71	.....	.....	.....	.....
Laurel, 3's	.....	.....	.....	68	.....	.....	.....	.....
Brier, 8's	.....	.....	.....	63	.....	.....	.....	65
Index, 7's	.....	.....	.....	60	.....	60	.....	.....
Honeysuckle, 8's	.....	.....	.....	73	.....	.....	.....	.....
Napoleon, 8's	.....	.....	.....	67	.....	67	.....	.....
Victoria, 16's	.....	.....	.....	63	.....	.....	.....	.....
Prince of Wales, cads., 8's, 16's	.....	.....	.....	65	.....	65	65	.....

WOODENWARE

Palls, 2-hoop, clear, No. 1	.....	.....	.....	$1 45	$1 45	$1 50	$1 50	$1 60
" 3-hoop, " "	.....	.....	.....	1 60	.....	1 60	.....	.....
" 2-hoop, " No. 2	.....	.....	.....	1 40	.....	1 40	.....	.....
" 3-hoop, " "	.....	.....	.....	1 55	.....	1 55	.....	.....
" 3-hoop, painted, No. 2	.....	.....	.....	1 40	.....	1 40	.....	.....
Tubs, No. 0	.....	.....	.....	8 00	.....	8 00	9 50	10 50
" " 1	.....	.....	.....	6 50	.....	6 50	8 50	9 50
" " 2	.....	.....	.....	5 50	.....	5 50	6 50	7 00
" " 3	.....	.....	.....	4 50	.....	4 50	5 50	6 00

BUTTER AND CHEESE

Dairy, large rolls, per lb	.....	16	17½	18½	12	14	.....	.....
" pound prints	20	21	18	19	16	18	.....	.....
" tubs, best	.....	17	.....	.....	17	18	.....	.....
" tubs, second grade	15	15½	.....	.....	15	16	.....	.....
Creamery, tubs	20½	21	19	20	19	20	.....	.....
" prints	.....	21	21	22	20	22	.....	.....
Cheese	8¾	9¼	7¾	8¼	9¼	9½	.....	.....

PROVISIONS

	Montreal, Quebec, Ottawa.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba and B.C.	
Dry Salted Mats—								
Long clear bacon	7¾	8	7¾	8	.....	.....	8½	8¾
Smoked Meats—								
Breakfast bacon	.....	12	11½	12	.....	.....	11½	12
Rolls	.....	.....	8½	9	9½	10	8½	9
Hams	11½	12	10	11	11	12	11	11½
Shoulder hams	.....	.....	8	8½	.....	.....	8	8½
Backs	.....	.....	11	11½	.....	.....	.....	.....
All meats ont of pickle 1c. less.								
Barrel Pork—								
Canadian heavy mess	.....	.....	15 50	16 00	15 00	15 25	15 50	16 00
" short cut	16 00	16 50	16 00	16 50	.....	.....	16 50	17 00
Clear shoulder mess	.....	.....	14	15 00	13 50	14 00	.....	.....
Plate beef	.....	.....	.....	10 00	14 00	15 00	.....	.....
Lard, tierces, per lb	.....	.....	.....	7½	.....	.....	8¼	8½
Tubs	.....	.....	.....	7¾	.....	.....	.....	.....
Pails	8¼	8½	.....	8	7½	9	.....	9
Compound	5½	5¾	.....	.....	6½	7	.....	.....
Dressed hogs, heavy	6 50	6 75	5 50	5 75	.....	.....	.....	.....
" " light	.....	6 25	5 75	5 80	.....	.....	.....	.....

GREEN FRUITS

Oranges, Valencia, per case	$4 00	$4 50	$5 00	$6 25	$5 50	$6 00	.....	.....
" Florida	.....	.....	.....	.....	4 70	5 00	.....	.....
" Cal. navels, per crate	3 50	4 00	3 25	3 75	3 50	3 75	3 50	4 00
" Jamaica, per bbl	5 50	6 00	.....	.....	.....	.....	.....	.....
" Dominica, per bbl	.....	.....	.....	.....	.....	5 00	.....	.....
Lemons, Messina, per box	2 50	3 00	2 50	3 00	3 00	3 50	3 75	4 25
Grapes, Almeria, per keg	5 00	6 50	.....	.....	.....	.....	.....	.....
Bananas, per bunch	1 50	2 00	1 50	2 00	2 00	2 25	.....	2 50
Cranberries	7 50	8 50	.....	.....	.....	.....	.....	.....
Apples, per bbl	2 00	4 50	2 00	4 00	3 00	5 00	.....	4 50
Grape fruit, per bbl	.....	.....	.....	.....	.....	3 00	.....	.....
Limes	.....	.....	.....	.....	.....	.....	.....	.....
Pineapples	.....	.....	20	35	.....	.....	.....	.....
Strawberries, per quart	.....	.....	.....	30	.....	.....	.....	.....

NUTS

Brazil	12	13	12½	14	12	12½	12½	15
Valencia shelled almonds	22	24	22	24	.....	.....	25	30
Tarragona almonds	9½	11	9	11	11	12	13	15
Peanuts (roasted)	6½	9	9	10	9	10	13	15
" (green)	5½	8	8	10	.....	.....	10	12
Cocoanuts, per sack	.....	.....	4 50	5 00	3 50	4 00	.....	.....
" per doz	.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts	10½	12	10½	12	10	12	.....	.....
Marbot walnuts	8	9	9½	11	9	10	.....	.....
Bordeanx walnuts	8	9	8	9	9	10	.....	.....
Sicily filberts	7½	9	8	9	8	9	.....	.....
Naples filberts	10	11	.....	11	10	11	.....	.....
Pecans	8½	12	10	11	11	12	.....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes	11	15	12	14	14	15	13	15
" in 5-lb. cans	15	16	14	15	15	16	.....	.....
" whole	11	13	12	13	12	13	10	15
Pepper, white, ground, in kegs, pails, boxes	18	26	22	24	24	26	25	35
" " 5-lb. cans	20	22	20	22	20	22	.....	.....
" " whole	17	25	20	22	20	22	.....	.....
Ginger, Jamaica	20	25	24	25	20	25	.....	.....
Cloves	15	20	15	20	15	20	.....	.....
Pure mixed spice	25	30	25	30	25	30	.....	.....
Cassia	25	40	25	40	25	40	20	25
Cream tartar, French	25	27	24	25	25	27	.....	.....
" " best	28	30	28	30	28	30	.....	.....
Allspice	13	14	...	16	13	14	18	20

PETROLEUM

Canadian	11½	12	.....	14	15½	16½	.....	.....
Sarnia water white	12	13	.....	15	17½	18½	.....	.....
Carbon safety	.....	17	.....	.....	.....	.....	.....	.....
American water white	17	17½	.....	17½	16	21	.....	.....
Pratt's Astral, in bulk	18	19	.....	17	.....	.....	.....	.....

COUNTRY PRODUCE

Eggs, fresh laid	13	15	9½	10	12	13	20	25
Poultry—chickens, dressed	*5	8	50	70	40	45	.....	.....
Geese, per lb	5	6	6	6½	5	6	.....	.....
Ducks, per pair	*8½	9	60	80	40	60	.....	.....
Turkeys, per lb	8	10	10½	12	9	10	.....	.....
Game—Hares, per pair	25	30	25	30	25	30	.....	.....
Honey, comb, per doz	1 50	1 75	90	1 50	1 50	1 75	.....	.....
" light color, 60-lb tins	7	8	6	6½	7	8	.....	.....
" " 5 and 10-lb. tins	7	8	7	7½	8	10	.....	.....
" buckwheat	4	5	3	4	5	6	.....	.....

* per pound.

RICE, SAGO, TAPIOCA

Rice—Standard B	3 40	3 50	.....	3⅜	3 40	3 50	4½	4⅝
Patna, per lb	4¾	5	5	5¾	5	6	.....	.....
Japan	4⅞	5	5½	6	5	6	.....	5⅜
Imperial Secta	5	6	.....	5½	5	6	.....	.....
Extra Burmah	4	5	4¼	4⅜	4	5	.....	.....
Java, extra	6	7	6½	6¾	6	7	.....	.....
Sago	3¼	4	3½	5	5	6	.....	4
Tapioca	3½	4	3½	5½	5	6	....	4

SODA

Bi-carb, standard, 100-lb. keg	2 40	2 50	2 40	2 50	2 40	2 50	.....	.....
Sal soda, per bbl	70	75	85	90	85	90	.....	.....
Sal soda, per keg	95	1 00	95	1 00	95	1 00	.....	.....

FRUITS

	Montreal, Quebec, Ottawa.		Toronto, Hamilton, London.		St. John, Halifax,		Manitoba and B.C.	
Foreign—								
Currants, Provincials, bbls...	5¾	6	...	6	5½	6	6	7¼
" " ½-bbls	5⅞	6	...	6½	6	7	7	7¼
" Filiatras, bbls	...	6	...	6½	5¾	6¼	7¼	7½
" " ½-bbls...	6¼	6¼	...	6¾	5¾	6½	7½	8
" " cases	6¼	6½	6	6½	6	7	.....	.....
" " ½-cases..	6¼	6½	6	6¾	6½	7	.....	.....
" Patras, bbls.....	.....	.....	.....	7	6	7	.....	.....
" " ½-bbls.....	.....	.....	6¾	7	6	7	.....	.....
" " cases	6½	7	6⅞	7	7	7¼	.....	.....
" " ½-cases ...	6½	7	7	7¼	6	7	.....	.....
Vostizzas, cases.....	7	8	7¾	8½	7	8	7½	8
Dates, Hallowee, boxes.....	4	6	5¼	5½	5	6	6	7
Figs, 4-crown	10	12	10	11	11	12	12½	15
" 5-crown	12	13	11	13	12	13	.....	.....
" 7-crown	13	14	13	14	13	14	.....	.....
" 9-crown	15	16	15	16	16	17	.....	.....
" natural, bags.....	3½	6	4½	5	.....	6	.....	.....
Prunes, Sphinx, B's	.....	.....	.....	7½	10	12	8	9
" " A's	.....	.....	.....	8½	.....	.....	.....	.....
" California, 40's	10	11	10	10½	10	12	.....	.....
" " 50's	8	9	8	8½	8	9	.....	.....
" " 60's	7½	8	7½	8	7	8	.....	.....
" " 70's	7	8	7	7½	7	8	.....	.....
" " 80's	6	7	6½	7	.....	7	.....	.....
" " 90's	.....	5	6	6½	4½	5	6¼	6½
Raisins, Valencia, off stalk...	4¾	5	4½	4¾	5	6	.....	.....
" Fine off stalk.....	4¾	5½	5	5½	5	6	.....	.....
" Selected	5¾	6¾	6	6½	6	7	.....	.....
" Layers.....	6	7	6½	7	8	9	8	8½
" Sultanas	9½	12	9½	12½	10	12	.....	.....
" Cal. L.M., 3-crown..	7	8	7¼	7½	6½	6¾	7	7½
" " 4-crown..	8	9	8¼	8½	7½	7¾	8	8½
Domestic—								
Apples, dried, per lb	6½	7	5	6	6	6½	6½	7
" evaporated.....	9	10	9	10	10	10½	.....	.....
Cal. Evaporated Fruits—								
Apricots, 50-lb, boxes.....	9	10	9	9½	9	10	.....	.....
" 25-lb. boxes	9	16	9½	16	10	16	.....	.....
" cartons	13	14	13	14	13	14	.....	.....
Peaches, 25-lb. boxes	10	12	9½	12½	10	12	.....	.....
" 1-lb. cartons	12	13	12	13	12	14	.....	.....

CANNED MEATS

Comp. corn beef, 1-lb. cans.....	$1 40	$1 70	$1 45	$1 50	$1 25	$1 35	$3 00	$3 25
" " 2-lb. cans.....	2 50	2 85	2 45	2 50	2 35	2 50	2 75	3 00
" " 6-lb. cans.....	7 75	9 00	7 75	8 25	7 75	8 25	.....	.....
" " 14-lb. cans....	15 50	18 50	17 50	18 00	15 00	16 00	.....	.....
Minced callops, 2-lb. can .	2 60	2 70	.....	2 60	2 75	2 80	.....	.....
Lunch tongue, 1-lb. can.....	3 40	3 50	3 00	3 10	3 40	3 50	6 50	7 00
" " 2-lb. can.....	6 50	7 00	.....	6 00	5 80	6 00	6 25	6 50
English brawn, 2-lb. can	2 50	2 60	2 75	2 80	2 75	2 80	2 50	2 75
Camp sausage, 1-lb. can.....	2 40	2 50	.....	2 50	2 50	2 60	.....	.....
" " 2-lb. can.....	4 00	4 25	.....	4 00	4 00	4 25	.....	.....
Soups, assorted, 1-lb. can	1 50	2 00	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	2 25	3 00	.....	2 20	2 25	2 30	.....	.....
Soups and Boull., 2-lb. can.....	1 75	1 80	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can.....	4 25	3 50	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ½'s.....	.....	.....	1 65	1 70	.....	.....	.....	.....
" " " 1's.....	.....	.....	2 80	2 95	.....	.....	.....	.....

COFFEE

	Montreal, Quebec, Ottawa.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba and B.C.	
Green—								
Mocha	24	29	27½	30	24	25	...	...
Old Government Java	27	31	30	33	24	25	...	...
Rio	10	11	8	13	12	13	...	...
Plantation Ceylon	29	31	29	31	29	31	...	...
Porto Rico	24	28	24	28	24	28	...	...
Gautemala	24	26	24	26	24	26	...	...
Jamaica.....	18	22	18	22	18	22	...	...
Maracaibo	13	15	16	20	13	15	...	...

CANNED GOODS

Apples, 3's	$1 00	$1 10	.....	$0 95	$1 00	$1 10	$2 25	$2 50
" gallons.....	2 60	2 75	$2 50	2 60	2 75	3 00	3 00	3 25
Blackberries, 2's.	1 40	1 70	1 40	1 70	1 50	1 80	3 25	3 50
Blueberries, 2's	80	90	75	85	75	85	2 50	2 75
Beans, 2's	70	95	75	95	90	95	1 80	2 00
Corn, 2's.....	90	1 00	.....	85	90	1 00	2 10	2 20
Cherries, red, pitted, 2's.....	2 00	2 35	1 85	2 25	2 30	2 40	4 75	5 00
Peas, 2's.....	90	95	90	95	90	1 20	.....	2 25
" sifted select.....	1 14	1 20	1 10	1 25	1 15	1 20	2 25	2 40
" extra sifted	1 25	1 40	1 25	1 40	1 30	1 50	.....	.....
Pears, Bartlett, 2's.....	1 50	1 75	1 50	1 75	1 75	1 80	3 50	3 75
" " 3's.....	2 25	2 40	2 00	2 40	2 20	2 40	5 50	6 00
Pineapple, 2's.....	2 10	2 40	2 40	2 50	1 75	2 40	4 50	5 00
" 3's.....	2 50	2 60	2 50	2 60	2 50	2 60	.....	.....
Peaches, 2's	1 75	1 90	1 40	1 75	1 75	1 90	3 50	4 00
" 3's.....	2 50	2 75	2 00	2 40	2 50	2 75	5 50	6 00
Plums, green gages, 2's.....	1 50	1 55	1 30	1 55	1 30	1 60	3 50	4 00
" Lombard	1 30	1 50	1 20	1 50	1 30	1 50	.....	.....
" Damson, blue.....	1 10	1 30	1 10	1 40	1 10	1 30	.....	.....
Pumpkins, 3's.....	75	85	75	90	90	1 00	2 25	2 50
" gallon.....	2 10	2 25	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's.....	1 50	1 90	1 40	1 70	1 50	1 90	3 00	3 25
Strawberries, 2's.....	1 50	2 00	1 65	1 95	1 75	2 00	3 50	3 75
Succotash, 2's.....	1 10	1 15	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	1 20	1 25	1 20	1 25	1 30	1 40	3 10	3 25
Lobster, talls	2 50	2 95	2 40	2 70	2 50	2 60	.....	.....
" flats	2 75	3 00	1 65	1 70	1 25	1 30	.....	.....
Mackerel	1 30	1 35	1 30	1 35	1 10	1 25	.....	.....
Salmon, sockeye, talls.....	1 15	1 25	1 20	1 30	1 20	1 25	4 50	5 00
" " flats	1 30	1 45	.....	.....	1 30	1 35	.....	.....
" " Horseshoe ..	1 20	1 25	1 25	1 30	.....	1 25	.....	.....
" Cohoes.....	95	1 00	95	1 00	95	1 00	4 25	4 50
Sardines, Albert, ¼'s.....	10¼	11	.....	13	14	15	.....	.....
" " ½'s.....	20	21	20	21	20	21	.....	.....
" Sportsmen, ¼'s.....	11½	12	.....	12½	.....	12	.....	.....
" " ½'s.....	19	20	.....	21	20	21	.....	.....
" key opener, ¼'s.....	10	11	10½	11	16	18	.....	.....
" " ½'s.....	16	18	18½	23	10	11	.....	.....
" other brands	23	35	16	17	16	17	.....	.....
" P. & C., ¼'s.	23	25	23	25	23	25	.....	.....
" " ½'s.....	33	36	33	36	33	36	.....	.....
" American, ¼'s	4	5	4	5	4	5	.....	.....
" " ½'s.....	9	11	9	11	10	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100.....	9 00	11 00	10 00	11 00	10 00	11 00	.....	.....
Fruit in glass jars	.....	.....	.....	.....	4 25	4 50	.....	.....
Haddies	.....	.....	.....	1 20	1 00	1 10	.....	.....
Kippered Herrings	1 40	1 50	.....	1 60	1 10	1 15	1 90	2 00
Herring in Tomato Sauce	.....	.....	.....	1 60	.....	.....	1 90	2 00



THE "ARMEDA"

Tea-Packing Machine

Patented in Canada, Oct. 16, 1897.

This machine is now a general favorite with merchants. **LAST WEEK FIVE MACHINES SHIPPED.** Enquiries coming in from every province in the Dominion. Every merchant desirous of holding his tea trade should have the "Armeda" Tea Packer, and sell his own tea, put up in lead packages by himself.

Write

A. H. CANNING & CO., 57 Front St. East, TORONTO

FOR DESCRIPTIVE CIRCULAR AND PRICES.

Retail at
25c. per 1-lb. tin.



Slade's Pure... English Butter Scotch

HOME MADE DELICACY

MADE from Pure Cane Sugar and Fresh Butter. The most delicious, pure and wholesome Candy ever sold. Invaluable for coughs and sore throats.

Weekly sale in Great Britain and Europe, **50,000 TINS.**

PURE AS THE CRYSTAL SPRING

Slade & Co., *Limited,* *The Royal Candy Works,* ***Leeds, Eng.***

TRADE IN OTHER COUNTRIES THAN OUR OWN.

THE COMING SALMON SEASON.

REGARDING the canned salmon market The Herald of Trade of San Francisco says under date of March 25th: "The market is practically unchanged for spot. There is a fair movement for the season at current quotations. In new season Columbia river we hear of sales having been made, but at prices to be named hereafter. Our advices from the river indicate that the price for fish will be 3½c. a pound, with a probable 3c. price later on. Some fishing will be done in April, commencing on the 10th of the month, but the majority of fishermen will not start in until May and June. They claim that it does not pay to commence sooner. If more than 3½c. is paid for fish by canners, then it is for the purpose of forcing some of the weaker to the wall, for the opinion prevails that at over that figure a loss is certain to be met.

HAMS IN CHICAGO.

A month ago the excess of hams in Chicago was 9,000,000 pounds over a year ago on March 1st, now only 7,000,000 pounds over a year ago, showing hams are working into better position.

PEAS WILL BE DEARER.

In canned goods matters, packers are already preparing their factories for the advent of the pea crop, and there has been considerable placing of futures during the past week for these goods in various grades; but prices made indicate that green peas will rule from 5 to 10c. per dozen higher than they did last year, and also, that the Peninsula will become an even more important factor than she has been in the past in respect to this last.—Trade, Baltimore.

SHIPMENTS OF CALIFORNIA ORANGES.

A letter from a California fruit company, of Los Angeles, Cal., states: "Over 7,000 carloads of the California orange crop have already been marketed, being about double the quantity shipped to this date last season. As practically all of the Mediterranean sweets have been either ruined or disposed of, you will readily understand that there are probably no more oranges in California to go forward than there were last year at this time. Notwithstanding this fact, and that there are only twenty carloads of foreign oranges afloat for America, as compared with two hundred and sixty carloads in 1897, prices to-day are about $1.00 per box less for navels and 50c. per box less for seedlings than they were a year ago. Washington navels are rapidly growing scarce, and will soon be all shipped. Seedlings are in brisk demand, and they are undoubtedly a good purchase at the prices now prevailing, as they are almost sure to advance at least 25c. per box by the first of April. While the seedlings have grown somewhat, and the sizes are a little more desirable than they were earlier in the season, there are still very few 126s and 150s, a large percentage being 200s and 250s."

U. S. AGRICULTURAL EXPORTS.

The agricultural exports from the United States in February, 1897, were $52,583,973, which constituted 67.57 per cent. of total exports. The agricultural exports of February last were $67,556,912, constituting 72.39 per cent of total exports. The figures for the eight months ending with February show an increase from $501,511,764 in 1897 to $575,232,779 in 1898, and the increase in the percentage of total exports is about two and a half per cent. The increase of $74,000,000 for the eight months represents the increase in all classes of exports except for a sum of $3,000,000. The other classes of exports show an increase of $6,500,000 in manufactured goods, but reductions in the products of the mines and the fisheries practically offset this increase.

DAMAGE TO CALIFORNIA PEACHES.

A letter from Herldsburg, Cal., says that a careful examination in that section shows that about 75 per cent. of the peach buds have been killed by the late frosts, but the trees were loaded with blossoms and enough were left to make a crop on all the trees. The only crop that is positively known to be seriously damaged, says the writer, is apricots. In Soledud and Yols counties it is killed.

STRONGER DATE MARKET.

A letter from London to a New York firm, dated March 26, says: "Since our last, our market for Persian dates is strong, especially on Sairs, which are up to 9s. cost and freight, and we doubt if many can be bought at that figure. Stocks of Hallowees are going quickly into consumption."

THE SUGAR MARKET.

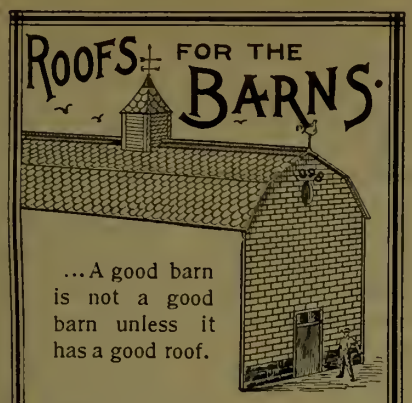
The future of the market for raws has been an advance in the prices paid by refiners of ⅛c. per pound. Early in the week a few of the soft grades of refined were advanced 1-16c., and this served to stimulate the demand from the general trade, with the result that business steadily expanded, and on Wednesday two advances of 1-16c. were made in prices on the soft grades and a few of the hard grades were also marked up 1-16c.; granulated, however, remained unchanged at 5⅛c. This upward turn to prices served to further stimulate the demand and for the day a large volume of business was transacted, refiners claiming to be behind their orders on old grades exclusive of granulated. As a result of the activity and higher prices for the refined product refiners advanced their bids for raw sugar 1-16c. on Wednesday, but obtained only a limited supply, and on Thursday they were again advanced 1-16 to 4⅛c. for centrifugals, 96 deg. test, and 3⅝c. for Muscovado.—N.Y. Journal of Commerce, April 2.

STRONGER COFFEE MARKET.

There has developed a stronger tone in the market for the Brazil grades of coffee reflecting steadier advices from the primal markets, the firm offers received during the latter part of the week showing an advance of ⅜c. from the lowest figures named recently. Advices have been received from Rio stating the quality of the receipts were deteriorating and this was interpreted by many of the trade as meaning that the large movement of the crop was practically over for the season and had a favorable influence. During the closing days of the week the distributing business was reported as more active, the upward turn to values having a stimulating influence, having a tendency to abolish the apprehension of another reduction in the price for package coffee and some interior roasters showed rather more disposition to anticipate their wants to a limited extent. The market for invoices has been firmer and the quotations for Rio No. 7 on the spot have been advanced to 5¾c. At the higher prices, however, only a limited volume of business has been transacted. Advices received from Rio, it was reported, told that Arbuckle Bros. had been free buyers of coffee on that market. The West India growths have been in full supply, receipts during the week including about 17,000 bags Maracaibo. The tone of the market, however, has held steady, importers declining bids slightly under the prices named by them, closing at 8¾c. for good Cucuta. East India growths have been quiet and unchanged. At the Pedang sale full prices were realized.—N.Y. Journal of Commerce.

THE FROST IN CALIFORNIA.

Latest advices from California say: "The killing frost was not as general as reported, and, while it was fatal or almost so, in many cases, some ranches in sections where frost was most severe escaped with only slight damage, and if nothing further happens will have enough to go round. Apricots suffered most of all and pears and prunes the least."



...A good barn is not a good barn unless it has a good roof.

We would therefore press on **you** the importance of enquiring into the durability of our Steel Shingles before deciding on the covering of your barn.

We guarantee all our steel products to be water, wind, and storm proof and to last a lifetime.

We will give you

the benefit of our 32 years' experience in roofing, our illustrated catalogues, and up-to-date information on these goods on receipt of a post card.

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Rheumatic Slavery Abolished!

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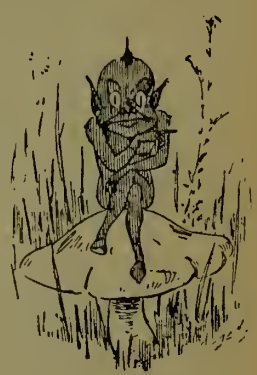
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Hygienic **Cocoa**
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AND
Famous Blend **Coffee**
are the favorities with all grocers.

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Five Thousand Leading Hotels throughout Great Britain use them daily.

Twelve Gold Medals have been awarded for their superior quality. That they are the best has been proven beyond a doubt. Packed 2 doz. in case; Single case lots $3.40; 5 case lots $3.30.

GILLARD'S NEW SAUCE

A Sauce of peculiar merits; the excellence of which has won for it a world-wide reputation. Barrel lots of 12 doz. $1.75; Single doz. lots $1.90. These goods are rapidly attracting the attention of Canadian lovers of really fine table relishes.

SOLD BY ALL WHOLESALE GROCERS IN CANADA.

GILLARD & CO., Sole Manufacturers, **London, England**

THE CANADIAN EGG TRADE.

THE following circular in regard to eggs has been issued by D. Gunn, Bros. & Co., Toronto:

The importance of the egg trade is not sufficiently appreciated. American statisticians place the total value of the eggs produced in the United States in excess of that of dairy products, cotton, wheat, the mineral output or other staple industries of the country. The same may be said of Canada, although the industry is here carried on without the detailed publicity which characterizes other branches of the trade. As an article of food, especially for working people, the use of eggs could with advantage be extended. No other product can be as inexpensively and quickly prepared for the table, while few table products are capable of being served in such a variety of ways, and none offer more nourishment to the consumer.

The inhabitants of the British Isles appreciate more than any other people the value of eggs as food. In addition to the enormous consumption of domestic laid eggs, nearly $15,000,000 is spent each year in purchasing foreign supplies. France, Belgium and Denmark contribute more than two-thirds of this supply, and the monies received in the trade represent a great deal to the farmers and peasants of those countries. Although the consumption of eggs in Canada is capable of vast expansion, there will always be, as there is to-day, a surplus available for exportation. In competing for the egg trade of the United Kingdom it has always to be borne in mind that scrupulous care and pains must be exercised if the trade is to succeed. A fast steamship service and cold storage carrying facilities will do much to offset the advantage which Continental producers have over Canadians. But something more is required to win a good place for Canadian eggs in British markets, viz.: The unanimous co-operation of producers, merchants and exporters in marketing the eggs in the best possible condition.

It is the little things that often make or unmake great industries. We do not intend to offer any advice as to the best breeds of poultry, further than to say that farmers do not, as a rule, look after their poultry with that intelligence and care that is bestowed on other live stock of the farm. Experts tell us that by selecting only the best layers for breeders, and mating to suitable pure-breds, the average egg production of whole flocks has in a few years been raised from 150 to 250 eggs per annum. In addition, the size of the egg has been increased, a very important item, as in the export trade it is essential that the eggs should average 1½ lbs. per dozen. When it is taken into account that competent authorities place the average yield of hens for a season in the Province of Ontario at less than 100 eggs, it will be readily seen how much is to be gained by paying more attention to the hennery. In this connection it is interesting to note that on March 18, when a committee was in session considering a bill to amend the Weights and Measures Act, Mr. McMillan, of Huron, gave notice that when the bill came up again he would move, in amendment, that eggs be sold by weight, and that the standard weight of a dozen eggs be 1½ lbs. It is expected that the bill will soon come up again for consideration.

The loss in the value of eggs offered in Toronto and other markets through careless handling is each year considerable. The slightest crack renders the egg valueless for pickling or cold storage purposes, and when sold as "checks" or cracked eggs, from two to three cents per dozen less than standard prices must be accepted. Collected from the nests in a haphazard way and carried to market over rough roads in an ordinary basket, there is usually considerable breakage before the eggs reach the store, where they run the chance of further loss by the handling of the merchant or his assistants. Loss in this way is inevitable, so long as proper egg carriers are not used. These egg cases can be purchased at a very nominal figure, say 25c. for a 30 doz. case, and by careful usage will last for years.

"Keep the eggs clean," is the advice which every merchant would impress upon the owners of poultry. An abundance of fresh straw in the hen house is not a heavy expense, and it is essential to a profitable market. If, in spite of care, the eggs should become dirty, then by no means wash them, as the process removes a glutinous covering from the shell which impairs their keeping qualities.

We do not pretend to be able to prophesy as to the course of the egg trade in Great Britain this coming season. It, however, does not require any prophetic gift to make a forecast of large receipts and comparatively low values the season through. The prospects are that in the British Isles the production of eggs will be larger than ever, while in addition to the usual supplies from France, Belgium and Denmark, a phenomenal movement of eggs from new sources in Russia is predicted. Although these eggs are inferior to those of Canada and cannot be shipped to Great Britain under as advantageous conditions, they must be counted as entering into competition with our product and will, beyond doubt, have an adverse effect upon market values. Last year, it will be remembered, the Americans made a somewhat spirited bid for the export trade, and it is estimated that they sent more than a million dozen eggs to Great Britain. This year it is reasonable to expect very large shipments from the United States, as last year's operations were in the nature of an experiment. Egg dealers in that country have suffered serious losses for a number of seasons by the cold storage of eggs, and now prefer to divert a portion of their stocks to British markets.

Neither the provincial nor the Dominion Government has provided statistics as to the production of eggs in Canada, and it is impossible to compare, with accuracy, the present situation with that of past years. Our Government agricultural officials might render great service to the trade if they would turn the present organization for the collection of farm statistics to secure more complete and better classified returns as to poultry and products. Our own observations lead us to believe that there will be material increase in the output of eggs this year, and offerings are now much larger than at the same date in previous years.

What are the lessons to be drawn from the experiences of past seasons and the prospects of the present season? In addition to care, intelligence and promptness in marketing on the part of producers and merchants, eggs should be purchased at a reasonable basis of prices. In the large centres of production in the United States dealers are now paying 7c. per dozen for eggs, and count on purchasing the bulk of their supplies at 6c. per dozen. The low price of corn in the Western States has enabled poultry men to feed it with good results. The interests of producers and merchants in Canada will be best conserved by an absence of exaggerated values at the opening of the season, which must lead later in the summer to a reaction and consequent demoralization of the markets.

The following table will show the prices of eggs at New York and Toronto, at the end of March, during the past eight years:

	1891.	1892.	1893.	1894.	1895.	1896.	1897.	1898.
Toronto	16	14	17	16	15	16	11	10
New York	24½	14½	18	14½	12	11½	10½	10

CO-OPERATIVE PORK PACKING.

THERE are in process of establishment this season in several districts in Ontario co-operative pork packing organizations. These organizations will consist entirely of farmers or others who are actually pork breeders and growers, each one agreeing to contribute a certain amount of capital and to supply more or less hogs. These hogs will be slaughtered and prepared for market in the factory of the organization. Toronto prices will be paid for the hogs and all profits derived from the factory will be divided among the shareholders.

This is practically a pioneer attempt at co-operation in this channel, and to predict success for it would be optimistic. Packers in Toronto are confident that such an attempt would end in failure. They say that the market conditions are so peculiar that only those who are well acquainted with the business can ever make a success of it.

There is one thing about it, however, which may result in great benefit to the hog industry throughout Ontario, and possibly throughout Canada. The organization of such an institution is bound to create, among farmers, a greater interest in the production of hogs, and may result in a greater increase in such production.

Such an increase, during the next year or two, would be most opportune, as Canadian ham and bacon is meeting with such favor in the British market that the demand will easily absorb any increase here.

A wholesale merchant in Montreal recently received a consignment of sugar, which looked new and fresh, but which, when cut, proved to be old sugar, covered by a coating of this season's make. The maker of such a fraud should be severely dealt with.

THE TESTING OF TEA.

TEA importers and tea jobbers in Montreal are determined not to let the vexed question of the present method of tea inspection drop out of notice for lack of agitation, as the petition to the Government printed elsewhere in this issue shows. That they have ground for their discontent will be admitted by everyone conversant with the tea trade. The reason is quite plain, the present analytical test is not only unfair but impractical. It calls, as readers of THE GROCER know, for not less than 30 per cent. of extract and not more than 8 per cent. of ash.

All tea experts contend that this formula is absurd, for the reason that a high grade Congou or in fact any high grade China tea frequently shows a larger percentage of ash than a low grade tea. But, because it does so under analysis is no reason that is should be condemned as an undesirable tea. Yet there have been instances where teas that proved, under the test, over 40 per cent. extract, showing that they were not inferior goods, were thrown out because they happened to show a decimal over the 8 per cent. of ash. Two cases of this sort were noted recently in Montreal, and it was admitted by all experts that the goods in question were not inferior. Yet, by the law as it is at present, they were not entitled to admittance into the country.

While a system of tea standards, such as are in force in the States, might not entirely prevent the entry of undesirable tea, they would certainly obviate such absurdities as the above. In any event, if the chemical test is to be consistently applied, the Government will require hundreds of chemists on its staff and have every sample rigidly inspected.

The common sense method, in the opinion of men in the tea trade, is for the authorities to strike a happy mean between the two systems. Let them name men to inspect tea who are really experts at their business and who can tell choice from a poor tea by the feel, almost. A large staff is not required, for the Government can name, say, two or three ports at which teas can alone be imported and have experts at each one of these ports, for instance, Montreal, Toronto and Vancouver would fill the bill. These experts could work on a standard, and in the event of any reasonable doubt over a certain sample, the cost could be referred to arbitration, and if this was not satisfactory, as a final resort the Government analyist could be called in.

This is the system in force in England, where, should an inspector have any doubt, they are to draw reasonable samples of the suspected teas, and forward them to the analyist. This regulation appears to have been enforced in England with a fair degree of stringency, but there has been but a small quantity of tea condemned there, in fact, only 8 lots out of 689 that were analyzed during 1897. This appears to be due to the fact that the import duty of 4d. per pound substantially prevents efforts to land defective teas in England. It is not profitable to pay duties on inferior teas, where the rate of duty is uniform. This is a point worthy of the consideration of our legislators at Ottawa.

THERE ARE OTHERS.

B. W. Thomas, Hartford, Ont., writes as follows: "In your remarks, 'Among Toronto Retailers' in last week's issue, you make mention of a contrivance used by Dallimore Bros. for the quick handling of a barrel of sugar. As we have had one in the store for about twenty years, I thought I would mention it. It is patented."

R. McDonald, Church street, Toronto, also drew the attention of "The Rambler" to a similar device in his store, which has been in the place for some years. The Toronto barrel holders are not patented.

J. R. Scott, of Napanee, has begun evaporating potatoes at Camden East, Ont., the capacity of his factory being 100 bushels per day.

OPENING PRICE OF JAPAN TEA.

IN a recent issue it was stated that advices from Japan indicated that the market would open about 10 per cent. higher than last year.

A representative of one of the best known Japan tea houses is inclined to dispute the correctness of these advices.

"As far as our house can learn," he said, "the position is about this: Japan teas, which the jobber buys at from 15 to 16c., will be firm in price, but probably no higher than last year. What will impart firmness to these teas is the fact that the United States will buy all of them that will pass the Customs under the tea inspection law. The choicest and finest teas, on the other hand, are not likely to be as high in price as they were a year ago, for you will remember the value of these teas appreciated several cents per pound last year because of the demand on United States account prior to the tea inspection law going into force."

TRADE CHAT.

A HALIFAX despatch states that the Dominion Government intends to put on five steam cutters during the close season for lobsters, this year, to prevent illegal fishing; a timely move.

Ingersoll, Ont., is an independent port of entry for Customs.

Mr. Pett, confectioner, Woodstock, Ont., intends commencing a biscuit factory in Walkerton, Ont.

The town council of Valleyfield, Que., has passed a by-law doing away with liquor licenses in grocery stores.

There is not a vacant store in Douglas, Man., so, B. Rose, who intends starting a confectionery store in that place, found it necessary to build.

Thomas J. Grimes, grocer, of Duke street, Ottawa, has entered an action in the Hull Superior Court against Lucie Baxter, wife of Phillip Gauthier, of Papineauville, for $158.88, which he claims is due him on account for groceries supplied.

LAPORTE, MARTIN & CIE.

IMPORTERS AND WHOLESALE GROCERS

Agents in Canada for

"Princess Louise" Japan Tea. "Victoria" Japan Tea.

"P. Richard's" Brandy. "Mitchell's" Whiskeys.

72 to 78 St. Peter Street, MONTREAL.



AMONG TORONTO RETAILERS.

They are Old-Fashioned.

There are few retailers in Toronto who would make the admission made by Swan Bros., King street east, this week. They not only admit, but proudly assert, that they are the most old-fashioned retail grocery store doing business in Toronto to-day. Whether this be so or not, I am not going to express an opinion, but it is with a measure of relief that one hears such an assertion. There seems to be growing in our country that peculiar idea that change is progress, that a step is necessarily a step forward. When one hears of the adoption of this "scheme" by one man, of that "system" by another, and realizes that many of these schemes take money out of the business and put it into the hands of a commercial parasite rather than into the customer's hands, one cannot help wondering where it will all end, and whether these innovations have enlarged the profits of the retailer who has nourished them. Swan Bros.' style of doing business is simple, that of buying goods at the best possible price, putting the price at a close margin, and selling them to one and all at the same price, collecting accounts regularly, and encouraging a cash business in every respect. The result has been that they have now one of the largest businesses in the city, and are not under the necessity of fostering it by any "5 per cent. discount for cash" fake schemes. Such an end is not alone reached by doing business on the old style, but other qualifications, which are the characteristics of the successful retail grocer, have to be brought into play. Foremost among these qualities in Swan Bros. stands their rigid adherence to the policy that "honesty pays." A large share of the business of Swan Bros. comes over the telephone. On being asked if the same care was devoted to telephone orders that was given to personal orders, the answer came quick and sharp that any merchant who would take more care with a parcel a customer sees one do up than with one which has been ordered over the telephone may not expect much telephone business, or in fact, much of any kind of business. There is a moral in this for many a "tricky" grocer who so often congratulates himself on how he got ahead of some customer, yet whose profits never total up as high as he thinks they should. Another characteristic that has helped to build up this firm is their capacity for work. How many grocers believe and express the belief in works, that this firm express? "Business requires the same steady application, the same anxious care, the same courteous treatment of customers from January to December during the first year of doing business, and through every successive year. There is no letting up." The young man in business would do well to make a note that hard work and rigid honesty have been proved to be paying qualities in a retail grocer.

THE RAMBLER.

FOR SALE. Choice Prime Beans.
Evaporated Apples.

Apply JAS. R. SHIELDS & CO.
Board of Trade, TORONTO



—A—

Ton of Cocoanut for Klondyke.

Against the competition of all brands ..

WHITE MOSS

dessicated, was chosen (on account of its quality) as the Pioneer Cocoanut ot the Yukon, we having just received an order for a ton to be put up in tins made specially for this order.

Are you carrying our goods? If not, write us for samples.

CANADIAN COCOANUT CO.
MONTREAL.

THE
Oakville Basket Co.

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit packages of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

HIGHEST

PAILS
TUBS

And Wood Packages
FOR
Lard, Candy, Spices, Pickles, Syrup, etc.
Manufactured by
The Wm. Cane & Sons Co., Limited
Newmarket, Ont.

CHAS. BOECKH & SONS
Sole Agents, Toronto

QUALITY

THE PRESS CLIPPING DEPARTMENT

Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

Politicians can obtain from it everything the papers say about themselves on any subject in which they are interested. Business men learn of new openings for trade, pointers to sell goods, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted, reports of new industries or stores, etc.

TERMS—$5 per hundred clippings; $40 per thousand, payable in advance; but a yearly contract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

The Press Clipping Department, Board of Trade, Montreal

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR
GRIMBLE & CO., Limited., LONDON, N.W. ENG.

SALT

SUMMER RATES of freight in effect April 1st.

Don't you Want a Car of Salt?

VERRET, STEWART & CO., Montreal - Quebec.

RETAILERS

Do you sell

COW BRAND BAKING SODA?



IT SAVES TIME AND LABOR . .

Try a box with your next Grocery order. Wholesalers handle it.

Gem Folding Counter Stool with the Globe Fruit and Globe Pepsin Chewing Gum,



You make a good profit on the Gum and you get this high-class patented Stool FREE. Get one from your wholesaler, or write for circular to



GLOBE AUTOMATIC SELLING CO., - Toronto, Ont.

ADULTERATION OF BUTTER.

THE recent actions taken against, and fines imposed upon retailers throughout England for having sold butter containing boracic acid has caused considerable interest among Canadian manufacturers and exporters, especially as the exporters here are now being requested by their customers in England to guarantee the purity of their shipments.

It seems that the goods which have been instrumental in creating this uneasiness among purchasers are principally the products of Australia and Ireland. It is of the utmost importance to the Canadian trade that the English customer should be assured of the purity of the butter shipped from this side, and every effort should be made to prevent the possibility of anything being done by our manufacturers to injure the present high standing of Canadian produce on the markets of Great Britain, and with this end in view, the Montreal Butter and Cheese Association, at the meeting held on Tuesday, March 29, ordered the sending of the following letter to the Minister of Agriculture, Ottawa, and also to the Ministers of Agriculture for the provinces of Ontario and Quebec :

Montreal, March 29th, 1898.

Hon. Sydney Fisher,
Minister of Agriculture, Ottawa.

SIR,—I have the honor to inform you that at a meeting of the Butter and Cheese Association held this day, the question of the system of using boracic acid in the manufacturing of butter was brought up for discussion. As you are doubtless aware some of the creameries in Australia have been in the habit of using boracic acid in the process of manufacturing, claiming that it acts as a preservative, and in consequence of this numerous prosecutions have taken place recently in England, resulting in heavy penalties being inflicted on the sellers, and the confiscation of all such butter. In consequence of this, Canadian exporters this season are compelled to guarantee all butter shipped by them as being absolutely pure and free from boracic acid or any other adulterants. While this association feels that it may not be the common practice in Canada, it has been reported that a few years ago some of our creameries used boracic acid. This association has also been informed that quite a number of farmers are in the habit of using a powder or liquid called "Preservaline," which we are given to understand is mixed with the milk as a preservative. This association is under the impression that this preservaline contains a certain percentage of borax, and if such is the case, butter manufactured from such milk would clearly come under the English Act. The London Home and Foreign Produce Board has gone so far as to appoint an analyst of its own, in view of any trouble that may arise on future shipments. You will, therefore, readily see that some prompt action should be taken in this matter, especially as most of the creameries have commenced, or are about to commence operations.

In view of these circumstances, this association feels that it is of the utmost importance that immediate notice should be given by your Department to all the butter factories in Canada, warning them against the use of boracic acid, or any other adulterants.

I have the honor to be Sir,
Your obedient servant,
J. STANLEY COOK, Secretary.

The Class Acting

up to the belief that it does "Not Pay" to be noticeably "Unlike" all others, continues to dwindle.



Ceylon Tea has gained its name and earned its fame, solely through its being noticeably "Unlike" all competitors, inasmuch as it is of incomparable Quality and Deliciousness—captivating and holding in everlasting captivity "all tastes." Don't you think, in view of the wide-spread agitation for the suppression of the notoriously adulterated Teas of China and Japan, that it would be good business policy for you to handle "Salada" Ceylon Tea ?

Others are doing so with the utmost satisfaction and profit.

Montreal Wholesale Depot, 318 St. Paul St.
and at
Toronto, Winnipeg, Vancouver, Buffalo, Detroit, Boston, Pittsburgh.

Evaporated Vegetables

FOR SOUP
Always Ready
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use. Samples sent on application.

Kerr Vegetable Evaporating Co.
Limited
KENTVILLE, NOVA SCOTIA

BROCK'S BIRD SEED



Tbis well known and reliable brand is tbe best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

Agents for Canada:
C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

"GOLDEN LEAF" BRAND JAPAN TEA

"Udarella" Ceylon Blend
"Atlas" Blend

All of extra cup quality.
Samples on application.

Sole Agents :

George Foster & Sons
BRANTFORD, ONT.



ASK FOR
MOTT'S



Dewar's Famous Scotch

Can be had from . . . .
Geo. J. Foy — R. H. Howard & Co.
Perkins, Ince & Co. — Adams & Burns
Toronto.
James Turner & Co., Hamilton, and all first-class houses.

YOU ARE SERVED BETTER

By a Specialist than a Jack-of-all-trades.

MONSOON
INDO-CEYLON TEA

is put up by specialists, who watch every stage of its preparation with scrupulous care. You will notice the absence of the dust, stalks and dirt which play such a prominent part in making many teas cheap. Drop a post card for samples.

THE MONSOON TEA CO. - 7 WELLINGTON ST. W. TORONTO



Look at this!

Ceylon and Indian Teas

have
practically
driven the cheap, unclean, trashy
teas
of
China and Japan
from the British market.
Canada is falling into line
rapidly.

Every year the consumption
of
Ceylon and Indian Teas
increases by the
Million
pounds.

Your customers
want them,
You want them,
Everybody wants them,
because
Ceylon and Indian Teas are
Pure
Clean
Healthful
Invigorating
Economical.



BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

CYPRIEN DIONNE, general merchant, Fraserville, Que., has compromised at 60c. on the dollar.

Robert McLeod, trader, Truro, N.S., has assigned.

George Adams, grocer, Acton, Ont., has assigned to John Stalker.

Wm. S. Volume, grocer, Madoc, Ont., has assigned to James C. Dale.

Samuel Ritcey, jr., general merchant, Ritcey's Cove, N.S., has assigned.

H. M. Condie, general merchant, Bainsville, Ont., has assigned to J. T. Tennant.

J. M. Allard, general merchant, St. Simon, Que., is offering 50c. on the dollar.

M. L. Henry & Co., grocers, Peterboro', Ont., have assigned to Harry Rush, Peterboro'.

Joseph Hicks, general merchant, Callender, Ont., has assigned to J. M. McNamara, North Bay.

Lewis Rogers, grocer, Gananoque, Ont., who assigned a few weeks ago, has settled at 25c. on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

Banks Bros., general merchants, Caledonia Corner, N.S., have dissolved.

R. Damm & Co., general merchants, Ayton, Ont., have given up business.

F. Hughes & Co. are commencing business as wholesale grocers in Montreal.

Rose & Lewis, grocers, Sarnia, Ont., have dissolved, Rose Bros. continuing.

Wm. Esau & Co., general merchants, Gretna, Man., have dissolved, J. C. Miller continuing.

Cranstoun & Crozier, grocers, Merrickville, Ont., have dissolved, J. Cranstoun continuing.

Emmett & Langille, grocers, etc., Halifax, N.S., have dissolved, Geo. N. Emmett & Co., continuing.

John Earsman & Co., commission merchants, Victoria, have been succeeded by Earsman & Hardie.

Joseph Ledroit and Theophile Ledroit have registered as proprietors of the firm of Ledroit & Frere, wholesale grocers, Quebec.

Cliff, Wood & Co., commission produce dealers, St. Johns, Newfoundland, have dissolved, Charles N. Cliff and Thos. B. Cliff continuing.

SALES MADE AND PENDING.

John Morrow, grocer, Colborne, Ont., has sold out to Milton Pebbles.

Wm. A. Woolson, grocer, Ingersoll, Ont., has sold out to Blewett Bros.

The stock of Caverhill, Hughes & Co., wholesale grocers, Montreal, has been sold.

S. E. Coolidge, confectioner, Fort William, Ont., has sold out to Barnabas Shaver.

J. S. Trites, general merchant, Penobsquis, N.B., has sold out to Heustis & Mills.

Clark's Tomato Soup

A moment's heating and it's ready. Made from big ripe tomatoes, deliciously seasoned and perfectly preserved.

A TRADE BRINGER.

ORANGE MARMALADE

Have you tried Upton's Gilt Edge Brand?

Put up in 7-lb. Wood Pails, 7 and 5 lb. Cans, and Glass Pots that retail at 10c. each. It will pay you to ask your wholesale house for these Gilt Edge goods. . . . .

THOS. UPTON & CO., Hamilton

T. Tamblyn, grocer, Palmerston, Ont., has sold out to — Brooks.

David Bell, general merchant, Leskard, Ont., has sold out to James Laurie.

Wm. Tigh, general merchant, Leskard, Ont., has sold out to James Laurie.

McDonald & Munro, general merchants, Brigden, Ont., are offering their business for sale.

The assets of M. Legurries, general merchant, St. Therese, Que., are to be sold by auction.

Thomas Langton, general merchant, Lowville, Ont., is advertising his business for sale.

Geary & Co., general merchants, Pinkerton, Ont., have been succeeded by Wm. Murray.

Geo. W. Ryan, general merchant, Port Rowan, Ont., has been succeeded by Annie E. Smith.

R. L. McCollough, provision dealer, Lunenburg, N.S., has sold out to Steadman Berringer.

P. N. Esnouf & Co., general merchants, Smith's Mills, Que., are offering their business for sale.

The stock of the estate of G.G. Johnston, general merchant, Exeter, Ont., is advertised for sale by auction.

CHANGES.

Alexander Grant has retired from business as grocer in Quebec.

The King, Darrell Produce Co, Limited, have obtained charter.

George Forbes, grocer, Denmark Road, N.S., has opened out in business.

W. A. Miner is commencing business as tea merchant in St. Thomas, Ont.

J. Y. Griffin & Co., pork packers, Winnipeg, are opening a branch at Vancouver.

W. F. Lilly is commencing business as grocer and provision dealer in St. Thomas, Ont.

Georgiana Lemieux, wife of George Charron, has registered as proprietress of the firm of George Charron & Co., fish dealers, Montreal.

Hugh McDonald, general merchant, Mabou, N.S., is out of business and is away.

Edward Foley has registered as proprietor of the firm of W. L. Ross & Co., tobacco merchants, Montreal.

Francois X. Clement has registered as proprietor of the Compagnie De L'Quest, provision dealers, Montreal.

Nelly Riopel, wife of Theophile Desroches, has registered as proprietress of T. Desroches & Cie., grocers, Montreal.

FIRES.

W. Cole, confectioner, Tilbury, Ont., has been burned out.

E. C. Gammage, grocer, Chatham, Ont., has suffered damage by fire.

Johnston & Bodkin, general merchants, Delaware, Ont., have been burned out.

Dodd Bliss, general merchant, Waterford, N.B., has been burned out; insurance, $600.

J. J. Vincent, general merchant, Thamesville, Ont., has suffered damage by smoke and water.

P. N. Esnouf & Co., general merchants, Smith's Mills, Que., have been burned out; partially insured.

Margaret A. Secord, general merchant, Thamesville, Ont., has suffered damage by smoke and water.

DEATHS.

James Green, greengrocer, Quebec, is dead.

Ernest Bergeron, general merchant, Etchemin, Que., is dead.

Robt. M. Leese, general merchant, Soda Creek, B.C., is dead.

A GREATER BRITAIN EXHIBITION.

The London Exhibitions, Limited, propose to hold, at the buildings of this company, from May to October, 1899, a Greater Britain exhibition, which is calculated to have a beneficial influence on the commercial intercourse between Great Britain and the numerous colonies. If well conducted, such an exhibition should prove of great interest and value to Canadian manufacturers and agriculturists.

Seasonable Goods

RAE'S PURE OLIVE OIL

In Bottles and Tins.



Special Quotations ON

RAE'S OLIVE OIL

FOR THIS WEEK ONLY.



Southwell's NEW SEASON Orange Marmalade

JUST IMPORTED. FRESH GOODS.



Write for Special Quotations— **FRANK MAGOR & CO.**

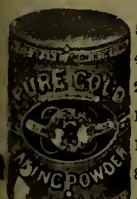
16 St. John Street, MONTREAL, Dominion Agents.

Current Market Quotations for Proprietary Articles.

April. 7, 1898.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.



PURE GOLD.

5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4 oz. cans, 4 and 6 doz, in case	1 25
10 cent can	0 90

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO.

1 lb. tins, 2 doz. in case.....per doz.	1 20
½ lb. tins, 3 " " "	90
¼ lb. tins, 4 " " "	60

MAPLE LEAF BAKING POWDER,

½ lb. glass jars	$1 25
1 lb. glass jars	2 00
1 lb. sealer jars	2 25

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. per doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb, tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

BLACKING.

P. G. FRENCH BLACKING.	per gross
⅛ No. 4	$4 00
⅛ No. 6	4 50
⅛ No. 8	7 25
¼ No. 10	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
	per doz.
No. 5 Spanish Blacking, ¼ gross cases	7 20
No. 10 " " "	9 00
Vinegar Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

BERRY'S ENGLISH BLACKING.

No. 1 Bronze Tins, per gross	$ 2 60
No. 2 Bronze Tins, per gross	$ 3 40
" 3 " " "	5 60
" 4 " " "	10 00
No. 1 Enamelled Tins "	2 50
" 2 " " "	3 75
" 3 " " "	4 00
" 4 " " "	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in ¼ gross cases. Per Gross

French Oil in 3-doz. cases	$ 22 00
Reliable Shoe Dressing	9 00
Ecliplic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50



Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00



	per gross
Alpha Metal Polish No. 2	9 00

Patent Stove Polish—

Sunlight Lead Bar	4 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead ½ gross case	25
Reliable Stove Pipe Varnish ¼ gross cases 6-oz. bottles	
Quickshine Pipe Varnish ¼ gross cases pressed top tins.	12



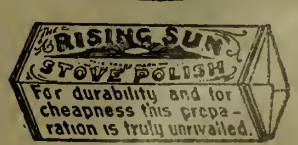
Stove Polish—



Quickshine Polish	9 00
Reliable Paste	6 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

STOVE POLISH.





	Per gross
Rising Sun, 6 ounce cakes, half-gross boxes	$ 8 50
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

Benson's Canada Prepared Corn

This is something especially nice for Blanc Mange, Custards, etc., as over 90 per cent. of the housekeepers in Canada know. Most of them will use no other, as experience teaches them that it is perfectly free from adulteration, and although on the market now for over 40 years, its quality still stands unsurpassed.

MANUFACTURED ONLY BY

The Edwardsburg Starch Co., Limited, Cardinal, Ont.

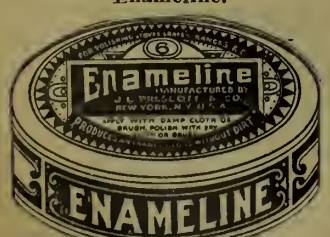
Per gross

THE F. F. DALLEY CO.



Gem Stove Polish, ¼ gross cases	$9 00
	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 75

Enameline.



No. 4—3 dozen in case	$4 50
No. 6—3 dozen in case	7 50

BIRD SEEDS

BART. COTTAM & CO.

"Cottams," with Patent Bird Bread.	0 07
Warbler, with Song Restorer	0 05½
Belgian, with Bird Improver	0 05½
International, with Bird Treat	0 05½
German X, with Cuttlefish Bone	0 04½
German, with Cuttlefish Bone	0 04½
London Bird Seed, bulk 25 lb. cases	0 04½
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 18 in case	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " " 5c. " 48 "	03

CORN BROOMS

CHAS. BOECKH & SONS. per doz.

	net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
" " 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

BLUE.

KEEN'S OXFORD. per lb.

1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED MEATS.

ARMOUR PACKING CO.—HELMET BRAND

Corn Beef	1 lb.	1 65	1 70
	2 lb.	2 65	2 75
	4 lb.	5 50	5 80
	6 lb.	8 50	8 80
	14 lb.	18 50	19 00
Roast Beef,	1 lb.	1 40	1 50
	2 lb.	2 75	2 90
Luncheon Beef,	1 lb.	1 60	1 90
	2 lb.	2 75	2 85
Brawn	1 lb.	1 30	1 40
"	2 lb.	2 50	2 75
"	6 lb.	6 60	6 80
"	14 lb.	14 50	15 00
Ox Tongue,	1½ lb.	7 00	7 20
" "	2 lb.	8 50	8 80
" "	2½ lb.	10 75	11 00
Lunch Tongue,	1 lb.	3 35	3 50
" "	2 lb.	6 50	6 80
Chipped Beef,	½ lb.	....	1 75
" "	1 lb.	....	3 50
Pigs' Feet	1 lb.	1 65	1 75
" "	2 lb.	....	2 75
Potted Meats, Tongue or Ham	¼ lb.		70	75
Potted Meats, Tongue or Ham	½ lb.		1 20	1 25
Potted Deviled Ham or Tongue,	¼ lb.		70	75
Potted Deviled Ham or Tongue,	½ lb.		1 20	1 25

WHITE LABEL.

Soups Assorted,	1 qt.	3 00	3 15
" "	1 pt.	2 00	2 10
Gelatine of Boar's Head,	2 lb.	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice,	2 lb.	3 00	3 10
Plover Roast		5 00	....
Sliced Gold Band Bacon		3 00	...

CHEWING GUM.

ADAMS & SONS CO. per box

Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs.	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 00
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	
Flirtation Gum (English or French wrappers) 115 1c pieces	
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHEESE.



MACLAREN'S IMPERIAL. Per doz.

Large Size, cases 1 doz.	$3 00
Medium Size, cases 1 doz.	2 50
Small Size, cases 2 doz.	2 40
Individual, cases 2 doz.	1 00

CHOCOLATES & COCOAS.

Cocoa—	EPPS'S.	per lb.
	Case of 14 lbs. each	0 35
	Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. tins, boxes 4 doz.	2 40
½ " " " 2 "	4 50
½ " " " 1 "	8 50
	per lb
Ralston Health Club boxes 6 lbs.	45

CHOCOLAT MENIER.

	In 5 case lot.	Cases of 10x12 lb bxs.	In 12 lb bxs
Vanilla—per lb.	$ 0 32	$ 0 34	$ 0 36
Yellow wrapper,			
Unsweetened—			
Blue Premium	C 35	0 37	0 39

	Per case.	Less than case
Pastilles—		
Yellow wrapper, 108 bxs. to the case	$20 00	0 20
Croquettes—		
Yellow wrapper, 9 bxs. of 12 packages	$20 00	0

The Toronto Biscuit & Confectionery Co., Limited, are putting on the market a Biscuit that every grocer ought to handle. It is called

WHEAT MEAL

Besides being very palatable, it is invaluable for invalids and persons with weak digestion. Include a tin in your next order.

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED.

A. W. Porte, President. **7 Front Street East, Toronto.** S. R. Parsons, Vice-President

FRY'S.

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 14lb. bxs.	0 24
Cocoa—	**per doz.**
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	....
½ lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.)

	per lb.
Mott's Broma	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs.	0 27
" ½ " " "	0 28
" ⅓ " " "	0 29
" ¼ " 5 or 10 "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails	....
Feather Strip, " " " "	....
Special Shred, " " " "	....
Macaroon, " " " "	....
Crown Desic., 12, 20 or 25 lb. "	....
Special, " " " "	....
Barrels, 2c. per lb. less.	

Terms, 3 p.c.. off 30 days.

COFFEE.

	per lb.
JAMES TURNER & CO.	
Mecca	0 34
Damascus	0 30
Cairo	0 20
TODHUNTER, MITCHELL & CO.'s	
Excelsior Blend	0 33
Bourbon Blend	0 31
Our Own "	0 30
Jersey "	0 28
Laguaya "	0 25
Rajah Blend	0 21
Mocha and Java	0 32
Old Government Java	0 30 0 32 0 34
Arabian Mocha	0 31 0 33

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00





Robert Greig & Co., Montreal, Agents.

¼ lb. Tins, boxes 2 doz.	2 40
½ lb. Tins, boxes 2 doz.	4 60
1 lb. Tins, boxes 1 doz.	8 70

FOOD.

	per brl.
ROBINSON'S BARLEY AND GROATS.	**per doz.**
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25
DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.	**per doz.**
Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Bisouit Flour, 2 lb. paokages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

Sparkling calves foot, 2 qt. size	1 20
Acidulated, 2 qt. size	1 50
(Sold by all wholesale grocers.)	
KEOPFF'S FAMILY GELATINE.	
Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz.	0 90
1 " " Red, "	0 95
COX'S	
1 Quart size, per doz	1 15
2 Quart size, "	2 30

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt.	$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.	per doz.
Frank Magor & Co., Agents.	
Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams " "	1 55 1 90
Red Currant Jelly	2 75
(All the above in 1 lb. olear glass pots.	

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. oans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$10 80
" per cace of 3 doz., net	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

Square Tins—	per lb.
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
F. D., 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
" 4 lb. tins, decorated, p.t.	0

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)

per gross.		per gross
Pony size	$ 7 50	Beer Mug 16 20
Small Med.	7 50	Tumbler 11 50
Medium	10 80	Cream Jug 21 00
Large	12 00	Sugar Bowl 22 00
Spoon	18 00	Caddy 28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard bulk, per lb.	0 12
¼ lb. tins, 4 doz. in case, per doz.	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz.	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal.	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz.	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	

If you want the very best, order

DALLEY'S PURE PACKAGE SPICES

These spices, put up in this manner, are purer and stronger than any bulk goods sold, as no spice can hold its strength when kept in drawers or pails. Our name is on every package, which is a protection to the merchant, as we guarantee every one to be pure.



The F. F. Dalley Co., Limited, Hamilton, Can.

The merits of the Starch are generally estimated by the demand there is for it. . . . . .

CELLULOID STARCH

is recognized by all the leading grocers as a brand that their best class of customers require and must have.

THE BRANTFORD STARCH CO., Limited, Selling Agents, BRANTFORD, CAN.

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppers (pints)	2 30
Corked (pints)	1 90

SODA.

COW BRAND



	per box
Case of 1 lbs. (containing 60 p'k'g's)	$ 3 00
" " ½ lbs. (" 120 ")	3 00
" " lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb. packages)	3 00
Case of 5c. p'kgs (containing 96 p'kgs.	3 00

SOAP.



1 box and less than 5	4 00
5 boxes and upward	4 00

Freight prepaid on 5 box lots.



BRANTFORD SOAP WORKS CO.

Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

A. P. TIPPET & CO., AGENTS.

	per gross.
Maypole Soap, colors	12 00
" " black	18 00

10 per cent. discount on gross lots.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin cannisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 05
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	

KINGSFORD'S OSWEGO STARCH.



SILVE GLOSS	40-lb. boxes. 1-lb. pkgs.,	0 08
	6-lb. boxes, sliding covers	
	(12-lb. boxes each crate)	0 08½
PURE—40-lb. boxes, 1-lb. pack		0 07
" 48-lb. " 16 3-lb. boxes		0 07

For puddings, oustards, etc.

OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04¼
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs	0 05
Bbls., 175 lbs	0 04½
Kegs, 100 lbs	0 04½
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx., 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs	0 05
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 06

TEAS.

"SALADA" CEYLON.



	Wholesale	Retail
Brown Label, 1s and ½s	0 20	0 25
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s and ½s and ¼s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

RAM LAL'S (lead packages)



Cases, each 60 1-lbs		0 35
" " 60 ½-lbs. / " " 30 1-lbs.		0 35
" " 120 ½-lbs		0 36

"KOLONA"



Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Black Label, 1-lb., retail at 25c	0 19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c	0 42
Gold Label, " 80c	0 58

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25

WOODENWARE.

THE E. B. EDDY CO.

	per doz
Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Parlor	1 30	1 40
Red Parlor	1 50	1 60
Safety No. 1, wall box	1 40	1 50
" No. 2, slide box	2 80	2 90
" No. 3, capital	2 75	2 85
Flamers, slide boxes	2 25	2 35
" wax stems	3 20	3 30
Tiger	2 65	2 85

BRYANT & MAY.

Robert Greig & Co., Agents.	
No. 9 Safety, per gross	$ 2 00
" 10 " "	1 10
" 2 Tiger, "	5 00
" 4 " "	2 00







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We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

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Some Time Ago

the retailer's greatest complaint regarding condensed mince meat was that housekeepers preferred making their own. Now, things are changed, for if you once get a housekeeper to try **WETHEY'S CONDENSED MINCE MEAT** the days for preparing her own are gone. She will use nothing but WETHEY'S. She knows that it is just as cheap and ever so much less trouble.

If you are not handling it at present, order it at once. Don't wait, you do not know what you are losing.

J. H. WETHEY

Sole Manufacturer **St. Catharines, Ont.**

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One of the many liberal features embodied in the **UNCONDITIONAL ACCUMULATIVE POLICY** issued by the

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is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

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All lengths, both in Twisted and Braided . . . . . .

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Lamp and Candle WICK.

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COOK'S FRIEND
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Three Sizes, (6-inch, 7-inch and 8-inch) that

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Particulars Gladly Given.

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PATERSON'S

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SAUCES.



Paterson's Worcester Sauce is the best value on the Market.

PREPARED BY—

R. PATERSON & SONS, GLASGOW.

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Fire and Marine

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Capital - - -	1,000,000.00
Assets, over - -	2,320,000.00
Annual Income -	2,300,000.00

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Hon. Geo. A. Cox, President. J. J. Kenny, Vice-Presiden
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The Bradstreet Company is the oldest and financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

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The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

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MONTREAL

THE CANADIAN GROCER

VOL. XII TORONTO AND MONTREAL, APRIL 15, 1898. No. 15

SELL ONLY THE BEST!

In Competition with the World we have received the

Highest Awards Made. . .

These substantiate our claim that : : : : :

Colman's Mustard

IS THE BEST IN THE WORLD

Cheese Cheese Cheese



All the Finest. You take no risk in ordering.

English Stiltons	8 lb. Each
Roqueforts	5 lb. Each
Gorgonzola	18 lb. Each
Gruyere (Swiss)	150 lb. Each
Gouda	11 lb. Each
Pineapple	2 lb. Each

Any quantity supplied. If you cater to a fine family trade, you should write to us at once for full particulars on all Fancy Cheese.

A. F. MacLAREN & CO., TORONTO and STRATFORD, Canada.

Do You Handle



If Not. Why Not?

ORDER AT ONCE.

J. H. WETHEY

Sole Manufacturer St. Catharines, Ont.

...A PERFECT SNAP

We are now manufacturing a Ginger Nut, or Snap, which all who have seen them call the most perfect ever placed on this market.

Our Fig Bars

are **Faultless—equal to, or better** than, any ever made or imported. With every confidence of your approval, we offer these two lines for your criticism.

Queen Biscuit Co.

ST. JOHN, N.B.

Only authorized manufacturers in Canada of the

Famous Boss Lunch Milk Biscuit

Each Biscuit stamped "BOSS."

Safe Salt.

Safe for you to buy—safe for you to sell. Look at it either way, you are still safe—absolutely so. It is made in the only safe way—by the Vacuum Process. The only Salt in all Canada made by this, the most expensive method known to Science. Hence the recognized value of the saying, "as pure as Windsor Salt." Let's co-operate for more Salt trade with a Safe Salt. Sell it and you have the name of selling the very best there is and a home product, too.

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The Windsor Salt Co., Limited, Windsor, Ont.

Leading Wholesalers sell Table, Dairy, Cheese, Packing Salt made by us.

"On The Square"

A New Spring Seller

A quick seller to all economical women. A safe seller—it paves the way for more women customers for the store.

The new, clean, fadeless, brilliant Home Dye. Never disappoints. Washes and Dyes at one operation. All colors, in the

Maypole Soap Dyes

Bi-Carb. of Soda

Known everywhere now among good cooks for its absolute purity—great strength—matchless evenness of the grade.

Keep and suggest other brands if you want to—folks will wonder why.

Can you explain? "A woman convinced against her will" still sticks to her opinion.

"Hand in Hand" Brand

Fine Finnan Haddies

They have the rich, delicate flavor of the freshly caught fish—canned where caught, before they lose their goodness.

Clean—real Finnan Haddies. No dirt, no slime—nothing but Fine Finnan Haddies in every can.

The "Thistle" Brand

Stephens' Malt Vinegar

The piquant taste and piquant flavor never varies—the source from which the vinegar comes **never** varies.

It is pure Malt Vinegar through and through—no foul beers or wines used in making it.

Packed only in one size barrel—25 gallons. Used exclusively for preserving Stephens' Pickles.

The four "On the Square" are sold by leading wholesalers everywhere.

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A. P. Tippet & Co.
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Highland Distillers — LEITH

And at EDINBURGH, KEITH, BALLINDALLOCH and LONDON.

The largest shippers of Fine Whiskies from Scotland.

ESTABLISHED 1849

AT A BOUND PATTISONS' WHISKY HAS COME TO THE FRONT



MORNING DEW (10 Years Old)

MORNING DEW LIQUEUR (12 Years Old)

ROYAL GORDON (10 Years Old)

PERFECTION ROYAL GORDON (15 Years Old)

THE WHISKY PAR EXCELLENCE.

Acknowledged to be perfection by all impartial men. That the public appreciate a really sound and wholesome drink is proved by the enormous increase year by year in the sale of Pattisons, and lovers of a genuine Scotch brand, who have not yet made its acquaintance, should give this, the King of Whiskies, an early trial. They will be delighted with its rich, full, cream-like flavor, and absolute purity.

Established nearly half a century ; always at the head of, and to-day leading, the trade in Scotland in the extent of their business, Pattisons Limited may well point to their position as a guarantee of the quality of their Whiskies.

To merchants wishing to establish a private brand, or to control one of their many registered brands, and to those who will handle their standard brands, we will give exceptional inducements in prices and terms.

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SOLE AGENTS FOR THE DOMINION OF CANADA.

WASHBOARDS
CLOTHES PINS
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TUBS
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BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
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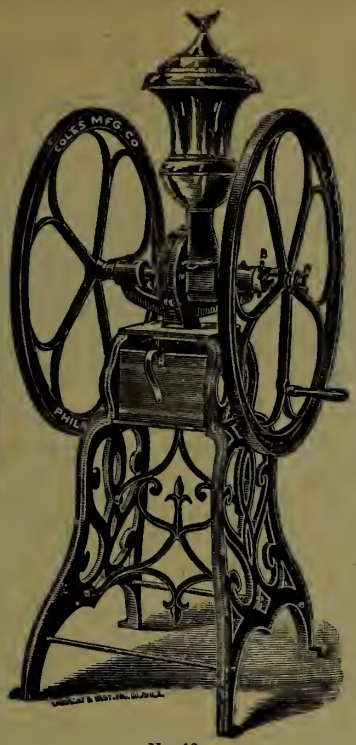
And all Grocers' Sundries

Sold and highly recommended by all leading grocers. . . . . .

Sovereign Matches

The H. A. NELSON & SONS CO., Limited

Sample room ...MONTREAL, QUE.
56 and 58 Front West, TORONTO.



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Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No 18

Agents { TODHUNTER, MITCHELL & CO., Toronto
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Bicarbonate of Soda
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PUREST THAT CAN BE MADE

"SURE CATCH"

Seal Wax Border
Sticky Fly Paper

PRICE LIST FOR 1898.

6 or more Boxes	$0.40 per box
Half Cases (Five Boxes)	1.80 each
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At the solicitation of many jobbers we shall also pack "Sure Catch" in half cases, thereby avoiding repacking small lots.

SPECIAL OFFER

In every case of "SURE CATCH" Sticky Fly Paper, we shall pack 10 sheets of "SURE CATCH" Poison Fly Paper free, (one sheet in each carton). At the usual price, this nets the dealer 66⅔c. per case more than the usual profit on Sticky Fly Paper.

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Made of extra heavy absorbent felt paper.
Packed 6 sections in an envelope.

PRICE LIST: 1 Box, 50 Envelopes, $1.25. 1 Case, 10 Boxes, 500 Envelopes, $10.00

J. HUNGERFORD SMITH CO.

ROCHESTER, N.Y. Manufacturing Chemists TORONTO, ONT.

We also manufacture "TRUE FRUIT" Fountain Syrups.



A few lines in FRUIT

California Egg Plums, beautiful goods, 25 and 50 lb. boxes.
Prime Apricots, 25 and 50 lb. boxes.
Choice Apricots, 25 and 50 lb. boxes.
Prime Peaches, 25 and 50 lb. boxes.
Extra Peaches, 25 lb. boxes.
Choice Peaches, 25 and 50 lb. boxes.
Hallowee Persian Layer Dates, boxes about 60 lbs.
Santa Clara Prunes, 50/60, 80/90, 90/100's, 25 and 50 lb. boxes.
Solari's 4 and 5 Star Figs, 10 lb. boxes.
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Extra Sultanas, boxes of about 20 lbs.
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Finest Sultanas, boxes of about 20 lbs.



If open, we shall be pleased to see you.

W. H. Gillard & Co., Wholesale Only **Hamilton**

JOHN MOUAT, Northwest Rep., Winnipeg.

A SHEET OF GENUINE

TANGLEFOOT SEALED STICKY FLY PAPER.

NOTE THE NEW PRICES

40 CENTS A BOX.



LOOKS LIKE THIS:



$3.40 A CASE.



The paper that originated every modern idea and feature of Sticky Fly Paper, and made it a profitable and merchantable commodity. Tanglefoot is the paper your customers prefer and expect to get when they ask for Sticky Fly Paper.

ONE OF THE MOST PROFITABLE THINGS A RETAIL GROCER SELLS.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XII. (Published Weekly) TORONTO AND MONTREAL, APRIL 15, 1898. ($2.00 per Year) No. 15

INDIVIDUAL CREDITS.*

Concluded from last issue.] By JAMES G. CANNON.

REVOLUTION IN CREDITS.

EVOLUTION in business has produced new factors in mercantile circles in the way of department and cash stores, is likely, before long, to revolutionize individual credits, which, I believe, are destined, especially in the larger cities, to diminish each year, and, when given, to extend only over a very short period of time, not really for the ordinary purposes of credit, but simply to serve as a convenience in making purchases.

The drift in the retail line at present seems to be in the direction of closer terms, and it is now generally considered that an account that is not settled in thirty days is not desirable, whereas, years ago, retail merchants carried on their books a great many credits that ranged from six months to a year. In some quarters there is an apparent tendency to do away with the credit system entirely and reduce retail trade to a cash basis.

The question of competition in business is one that all departments of trade must meet, and the retailer who grants credit must recognize existing conditions and regulate his prices to meet those offered by dealers who sell for cash. Under these circumstances, unless his credits are made under a safe and well defined system and his business is conducted on an economical basis, his success will be problematical.

DISCOUNTS TO CONSUMERS.

As a rule, no incentive is offered by the retailer in the way of discount or reduction in prices for cash or prompt payment of bills. If he would offer a concession for prompt cash, it would work to his advantage, by indicating who are his best customers, and at the same time providing him with cash with which to discount his bills.

The question as to whether or not there should be a difference between credit and cash prices in retail stores is one that I feel will receive considerable attention in the near future. The large retailers do not admit that any difference exists now, but there are undoubtedly some instances where a man who buys on time, and is tardy about making a settlement, has to pay more for his purchases than the one whose means and disposition lead him to liquidate his indebtedness at the time of the purchase. Of course, it would be very confusing to have two sets of prices in the same establishment, but I understand this is successfully done to some extent abroad.

Some small tradesmen do not send out bills promptly on the first of each month; consequently, they have great difficulty in securing the money due them, which operates to their disadvantage with those from whom they make their purchases. It naturally leads to the impairment of their credit, and may finally accomplish their ruin.

In some communities the custom is, in some instances, to take notes in payment for retail purchases, and it seems to me that this is an abuse of credit. Some time ago I heard of a man who gave his note for his winter's supply of coal. This indicates financial straits that ought to cause a retailer to be extremely careful as to the extent to which he gives credit to such a customer.

If the large retailer sells for cash, he will be able to pay cash for his purchases and avail himself of discounts, which is a very important item where competition is keen. He will then be in a position to offer his merchandise at figures that will attract custom, and be able to sell it much more readily than his competitor who sells on credit. He will also save the expense of the maintenance of a credit department, entailing the employment of a force of bookkeepers and collectors necessary to carry on its work. Furthermore, he will avoid the losses from bad debts that are necessarily incident, to a greater or less extent, to the general extension of credit. While it is true that the losses sustained on retail credits are not, as a rule, very heavy, they are nevertheless felt, with the present narrow margin attending mercantile transactions, and, moreover, a large amount of capital can be tied up in slow accounts.

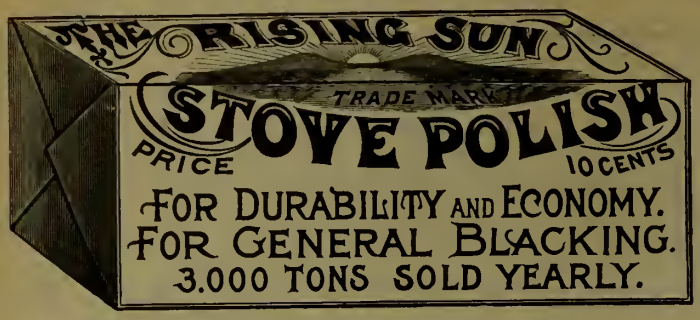
ADVANTAGES OF THE CASH SYSTEM.

To show the advantages to be derived from conducting business on a cash basis, especially in large transactions, a little article—a silver-back hairbrush—owing to competition, has been reduced in price to $4; from this price there is a discount of 10 per cent. for cash. The small retailer is generally unable to avail himself of this cash discount, so the brush costs him $4. An order for three thousand of these brushes was recently filled for a large department store at a net cash price of $3. The manufacturer, to be sure, did not make much, but he was able to keep his plant in operation during the dull times, with the certainty of receiving his money, which came to him all at once. The department store could retail these brushes for cash at $3.90 each and make 30 per cent. profit, and yet, you see, the brushes would be sold for less than the cost to the retailer. They were only able to do this by handling their business on the cash basis.

It is said, however, in favor of the credit system, that the customer is likely to become more or less attached to the store where he has an account, and to purchase there all his supplies that it can furnish. He will also be inclined to trade beyond his requirements, which will result in temporary profit to the merchant, provided he is certain to receive his pay, though extravagance in any

*Extracts from a paper read before the Credit Men's Association of the United States.

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

form should not be encouraged and is not a desirable habit for a customer to acquire.

This system also saves a great deal of time and annoyance to the customer in waiting for change, by making it possible to pay in one sum the bills for a considerable period of time.

The merchant who gives credit may do a very extensive business and appear to be enjoying the fruits of prosperity in good times, and he will doubtless succeed in handling a larger volume of trade than the one selling for cash, but when a panic comes and depression sets in, and the incomes of his debtors are depleted or entirely suspended, he will in many instances be forced to the wall, while the cash merchant, who did not owe anything and had no one owing him, will continue his business as usual, and will probably make more money twice over than he lost by not selling on credit when times were favorable; but even if the credit merchant succeeds in weathering the storm, his books will bear unmistakable evidence of financial wrecks left in its wake, which will be painfully apparent when he requires money to meet his maturing obligations and replenish his stock.

JUDICIOUS CREDITS.

Judicious credits are of incalculable benefit; but I think that in retail lines they should be carefully restricted. It seems to me that the merchant who brings his business nearest a cash basis will eventually find he is the most prosperous.

It is difficult for those who live in large cities where people are paid for their labor weekly, semi-monthly or monthly, to judge of retail credits in smaller towns where conditions are essentially different.

In farming and manufacturing districts credit is, in many cases, a necessity. Take, for example, a farmer owning a large tract of land but without enough money to enable him to till it. He desires, say, to sow it with wheat, which perhaps, he may have to purchase. While he is preparing for the crop it is necessary for him to have a line of credit, as he has to wait for a number of months for the returns from his harvest. While the crop is growing he must live, and, perhaps, maintain a family. Comparatively few farmers can cultivate their farms and pay cash for everything; and if no credit were extended, they could neither purchase nor produce anything. But credit, even in this case, must be kept within the limits of prudence, and the farmer should not be trusted $500 when he is only entitled to $100.

Co-operation is the key-word of successful reform, and merchants should freely exchange confidence relative to customers, especially with a view of giving warning against those who are unworthy of credit. They should impart candid information, and should not hesitate to communicate the unvarnished truth.

THE TRAVELING PEDDLER.

The itinerant peddler is of no earthly use to a town. He gives nothing to churches or public expenses. He has nothing in common with the people in a town. He can swindle, and he often does, getting into the next town or state before his victims fully realize how badly they have been taken in. The home merchant has a reputation to sustain. He bears his share of the expenses of the town. When a subscription is passed he is the first to be approached. He builds a house and makes other permanent improvements that enhance the value of our property. He helps pay for the churches in which we worship, and the schools to which we send our children. He cannot afford to misrepresent his goods or swindle his customers. Self-interest alone prevents this. It is not difficult to decide which of the two classes of merchants should receive the patronage of the people.—The Storekeeper.

Robert Brooks, formerly of the firm of Brooks & Alexander, Listowel, has purchased the grocery stock and business of T. Tamblyn, of Palmerston, and has taken possession of the store.

TRADE CHAT.

A ST. JOHN, N.B., grocery concern having issued circulars to the effect that it intends to open up a cut rate patent medicine store in a central part of the city, druggists there have decided to cut prices to such an extent that the new house will probably have to abandon its project.

Counterfeit 5 and 10c. pieces are in circulation in Kingston.

A canning factory has been erected at Mink Cove, N.S., by E. A. Gidney, who intends canning lobsters, finnan haddies, kippered herrings, etc.

D. D. Morton & Sons, fish canners, Digby county, N.S., are negotiating for the purchase of a complete outfit for a canning factory at Centreville, N.S., and expect to commence operations in a few weeks.

George Washington Jones, a San Jose, California, grocer, issues a monthly price list called "George Washington's Hatchet," in which it appears that that cutting instrument is made full use of in the way of cutting and chopping prices. This enterprising person has done such destructive work with the Hatchet that his competitors suspect him of using an axe.—Chicago Grocer.

Judge Mathieu last week maintained the seizure in revendication of 5,000 bags of beet root sugar, valued at $25,000, by the Canada Sugar Refining Co. from the Grand Trunk railway. The sugar had been shipped from Antwerp by the Boston City, for Montreal. Instead of calling at Montreal direct, the steamer had landed the freight at Halifax, whence it had come by rail to the G.T.R. station at Montreal. The railway company claimed freight charges over and above the $1,115 which the Canada Sugar Co. had contracted to pay the owners of the Boston City. The court maintained the pretensions of the sugar company, and declared its seizure of the sugar good and valid.

YOUR INTERESTS SHOULD BE WITH

L.S.&B. AND EMPIRE COFFEES

Remember we stand back of every pound of these blends.
Sold in bulk—Cans 25 and 50-lb. each.
Freight paid on 100-lb. lots.

LUCAS, STEELE & BRISTOL, HAMILTON

WE THINK our range of **Coffees** is now one from which any grocer can select lines which will suit his trade, and become money-makers and trade-makers. Our facilities are such that we can handle the largest orders with despatch. Following is our list, including latest editions :

THE MECCA—The finest coffee the world produces, packed in 50 lb., 25 lb., and 2 lb. tins, whole or ground.

DAMASCUS—One of the best coffees now before the public, fully equal to many coffees selling at higher figures. Packed in 50 lb., 25 lb., and 2 lb. tins, whole or ground.

CAIRO—This coffee is prepared specially for grocers who have large buyers such as hotels, boarding houses, etc. Packed in 50 lb., 25 lb., and 2 lb. tins, whole or ground.

OLD DUTCH RIO—We only use high-grade Rios for this brand. Packed in 50 lb., 25 lb., and 2 lb. tins, whole or ground.

OUR OWN BLEND RIO—We only use high-grade Rios for this brand. The coffee is put up in fancy red, black and gold cartoons, whole or ground.

JAMES TURNER & CO., Wholesale Grocers Importers and Manufacturers . . Hamilton

Keep your stock Fresh.

The mistake merchants often make is to buy too largely at a time of Condensed Goods, i.e., Condensed Milk, and Condensed Coffee and Milk. Buy in small quantities, and buy often, and buy "Reindeer" brand when you do buy.

WE ARE THE AGENTS FOR

Crown Blend Ceylon Tea

In lead packets only, at **25, 40, and 50cts.**, shows a larger profit than any other brand offered.

Our stock is always complete with—long lines

Ceylons, Assams, Hysons, Congous, and Japans....

We also carry Japan Tea in 1-lb. lead packets, and Japan Dust in 1-lb. packets, at low prices.

THOS. KINNEAR & CO., 49 FRONT ST. EAST **TORONTO.**

A VISIT TO ANNAPOLIS ROYAL.

A REPRESENTATIVE of THE CANADIAN GROCER recently reached the historic and interesting town of Annapolis Royal, Nova Scotia, and first paid a visit to the establishment of Mr. Geo. E. Corbett, the leading grocer of the district. Mr. Corbett does a large jobbing and retail business, and although busy with customers, took time to show THE GROCER through in order that the improvements may be noted. His store is up-to-date. It is heated by improved methods and lighted by electric light, while recent improvements in labor saving devices, such as computing scales, shop and office fixtures, etc., have been adopted.

Mr. Corbett buys in large quantities only, and carries a large stock in every department. He finds his business annually increasing.

The sights of the town are of deep interest to tourists, and THE GROCER took them in. First, a stroll was taken through the old fort, where during the seventeenth century many a brave British Soldier and gallant Frenchman gave up their lives struggling for the respective supremacy of the Union Jack and the Tricolor. All told Annapolis Royal has stood 13 sieges, a record, perhaps unequalled by any town on the continent. The barracks erected by the Duke of Kent, father of Queen Victoria, still remain on the garrison grounds, and at present are occupied by a caretaker. A grant from the Dominion Government, expended last year, has put the barracks, powder magazine and the "Black Hole" (an underground magazine or prison), in a good state of repair and arrested the destruction going on annually by time and the incursions of relic hunters. The old burying ground situated in rear of the fort is worth visiting, and the tourist should not omit doing so. A number of the epitaphs are very old, dating back nearly two centuries; the two following are interesting, if not comical:

Here lyeth ye body of Bathiah Douglass, who departed this life on October the 3rd, 1720, in the 35th year of her age. And Rebecca Douglass, endowed with virtue and piety, and was a good wife and tender mother, departed this life 1740.

Deposited here until the sound of the great trump, the remains of Charles Alex. Simpson, Assistant-Surgeon of the Sixteenth Regiment. A native of Staffordshire, England, who obeyed the mighty word Return, after an illness of three days, in the 30th year of his age. March 28, 1820.

"ROYAL SOVEREIGN" STILTON CHEESE.

A. F. MacLaren & Co., Toronto and Stratford, manufacturers of MacLaren's "Imperial" cheese, importers and exporters of foreign and domestic cheese, have completed arrangements with Mr. A. R. Curzon, Guelph, manufacturer of "Royal Sovereign" prize English stiltons, to control the sale of the whole output of his factory (between 5,000 and 8,000 stiltons per year).

Mr. Curzon, in order to fill the contract, will be obliged to enlarge his factory and increase his facilities. The cheese will all have to pass the inspection of A. F. MacLaren & Co., and it is needless to say that this alone will ensure the finest quality in an English stilton product. The cheese will be packed six to the case, and weigh about 8 lbs. each. This will prove most suitable for the best family trade. These cheese will be placed on all the cheese markets of the world, and no doubt, before long, further additions to the output will follow, as with Mr. Curzon's experience in English stilton making, and the thorough knowledge of all cheese products of A. F. MacLaren & Co., customers can have no hesitation in placing full confidence in "Royal Sovereign" stiltons.

GROCERS WILL AGAIN PLAY BALL.

The Toronto grocers' base ball team which for some three or four years has given the travelers' team an annual drubbing is again expressing its intention of capturing all prizes offered, and retaining its present position as champions against all old rivals.

WHEN WE KEPT STORE.

Do you remember, Brother Joe, the dear old days, when we
Embarked in brisk commercial life, as hopeful as could be?
Investing all the hoarded wealth of copper cents and dimes,
And going into bankruptcy at least a dozen times?
A dozen times at least, I say, but fancy it was more,
We failed, and ate our stock of goods,
When we kept store.

We opened in a coal house once, with eighteen gaudy sticks
Of candy in an old fruit jar. (A nickel purchased six,
And having fifteen cents we stocked as far as we could go,
Buying direct from Mr. Mears, the groceryman, you know);
But not a customer appeared, I very much deplore
To say, in fact, none ever came
When we kept store.

One time you sold your rags and bones, and I gave you a whip
Which you had coveted for half a working partnership,
And, invoicing some peppermint, some pins and indigo,
We opened in the haymow with our spirits all aglow.
We thought the pins and blue would lure housekeepers by the score,
But ne'er a person came to buy,
When we kept store.

We vigorously advertised in sheets most neatly penned,
But if the people read our bills they did not comprehend,
Or, comprehending, trusted not merchants of tender years,
But most discouragingly stuck (in trade) to Mr. Mears,
Driving us by the scantiness of patronage once more
To eat our edible assets,
When we kept store.

Trading in wheat, I've managed to lay up a fair amount,
And you, I understand, possess a pretty bank account,
Kind Providence has treated us extremely well as men,
But sometimes I look back and wish that once, just once again,
We two might for an hour or so, be boys just as before,
Eating the stock which failed to sell,
When we kept store.

—Chicago Record.

You Can Sell The Kegs

Additional inducements for you to handle that widely advertised, rich, delicate, easily digested "Flake Barley that Tillson makes." We now put them up in strong, neatly-made kegs holding 25-lb. each—after the Barley is gone, housekeepers will buy the kegs for their general usefulness—for storing their flour or other cereals. This is fact, not theory or "simply advertising." The kegs sell readily—some grocers write us they get fifteen and twenty cents apiece for them.

Tillson's Flake Barley.

From Manufacturer to Retailer Direct.

THE TILLSON COMPANY, LIMITED, TILSONBURG, ONT.

PURE GOLD JELLY POWDER

Hello! Is that 719?
Send me at once, 5 Cases more assorted Jelly Powder.

"WE NEVER HAD ANYTHING EQUAL TO IT. IT'S A GREAT SELLER."

Have you tried it?

Pure Gold Mfg. Co.
31 Front Street East - Toronto.

This is it



RICE'S PURE SALT

None better made. None in better packages.
None better in price. None easier to sell.

SOLE MANUFACTURERS

The North American Chemical Co., Limited, Goderich, Ont.

TEA DUTY WANTED IN THE U.S.

THE N.Y. Journal of Commerce says: The talk of imposing a specific duty on tea as a war measure is naturally receiving attention in tea trade circles. It has also had an appreciable influence on the tea market. This influence may, perhaps, be best reflected by the prices obtained at the regular tea auction on Wednesday last, when green teas showed advance of 1½c.; Pingsueys, 1c.; Japans, 1 to 2c.; Congou, 1c.; Indian and Ceylon, 1c.; Foochow, 1c., and Formosa, 1 to 2c.

It is not an exaggeration to say that the wholesale tea trade of the country is very generally in favor of a Customs duty. Two years ago a movement to have a duty imposed as a means of keeping out spurious and unwholesome teas received very strong support from importers and wholesale dealers throughout the country, a very large number of whom signed a memorial to Congress. It was proposed to provide for a duty in the Dingley bill, but the bill as enacted continued tea on the free list, largely, it is believed, on the ground of political opposition to violating the "free breakfast table," and largely, also, as the result of the free circulation of the argument that large importers who had made anticipatory purchases would be greatly benefited, while the Government before it could receive revenue would have to wait until the large stocks thus imported had been consumed. The speculation at that time was quite general and strong, and the result, in view of the failure of the duty to materialize, was somewhat disastrous, as the first-hand trade had become heavily burdened with large stocks.

There has, however, since been a material reduction in the stocks of tea in this country, the result, to a large extent of the new tea law, which went into operation on May 1, 1897, and which has excluded large amounts of spurious teas, not only in the form of the 846,017 pounds rejected at New York by the Government, but also in the form of similar rejections at other ports, and the decreased shipment of tea from China and Japan by such amounts as were known to be below the standards fixed under the new law. It is estimated by James and John R. Montgomery & Co., who are regarded as the statistical authorities of the tea trade, that the stocks of tea in the country at the present time are smaller in volume than they have been for years. It is not possible to give any figures of stocks that can be accepted as even approximately reliable, and the only idea of stocks must be based upon the receipts. The figures of the appended statement were furnished a representative of this journal yesterday by the Messrs. Montgomery:

	Seasons	
Estimated Supply—	1897-8. Pounds.	1896-7. Pounds.
Greeen	15,000,000	16,216,906
Japan	42,500,000	42,676,418
Formosa	16,700,000	18,994,324
Amoy	250,000	1,152,846
Foochow	4,250,000	3,430,327
Congou	9,250,000	11,080,533
Total	87,950,000	93,551,357
Total receipts season to April 1, 1898		82,204,919
Total afloat April 1, 1898		2,919,728
Total shipments to this country, advised by mail, April 1, 1898		85,124,647
do do 1897		91,445,400
do do 1896		99,428,198
do do 1895		97,964,032
do do 1894		96,156,530
do do 1893		93,030,635
do do 1892		88,424,394
do do 1891		86,204,200
do do 1890		81,219,300
do do 1889		79,222,500

The fact, of course, should not be overlooked that there has been a material increase in the population and in the consumption during the ten years of the above record.

In view of the small stocks and the favorable part of the season, it is felt that the present time is particularly opportune, from a political standpoint, to secure the enactment of a duty. There is, however, no organized movement in the tea trade having this object in view, owing no doubt, to the unsatisfactory results of the recently organized movement. It is believed that the Representatives and Senators will appreciate the fact that stocks are small, and that this being the fag end of the season it will be impossible to rush goods forward to avoid payment of duty. The tea season opens in Japan about the first week in May, when new teas begin to arrive, but very little tea reaches this country before June 1. The Hankow market (about 600 miles from Shanghai) opens about May 10 to 15, but these teas do not reach this country before the latter part of June. Formosa teas arrive in Amoy, China, about the middle of May, and Foochow teas commence to arrive about the same time. Green teas do not arrive in Shanghai before the middle of June.

While the new tea law has been successful in reducing the importations of spurious teas, it is felt that it has not been so completely successful as a duty would have been. The duty, importers say, would not be borne to any appreciable extent by the consumer, but, it would prevent shippers sending teas here on which they would incur a decided risk. An importer, for instance, is not going to pay 15 or 25c. per pound duty except on a good article, and, with this idea in view, importers argue that spurious teas would be automatically shut out. At the present time, under the tea law, nearly every importer is importing, in addition to the higher grades, the lowest grade of tea that will be admitted above the Government standard established by that law, and there is a great demand for this tea.

One pound of tea will, it is estimated, go five times as far as a pound of coffee. During the war the duty on tea was 25c. and on coffee 5c.: afterwards the duty was reduced to 15c. on tea and 3c. on coffee. When there was a duty of 15c. a pound gold (equivalent to over 20c. in currency) the average price of tea imported into the United States was 35c. making the net cost of importation 55c. The consumption then per capita was greater than it is to-day, when the average cost is less than 20c. The average price of tea sold at retail throughout the United States is estimated at 50c. per pound. Importers claim that people are willing to pay a fair price for good tea because a pound of it will go twice as far as a pound of poor tea. The average cost at wholesale is 20c. so that there is ample margin for retailers to assume a considerable part of the duty without advancing the price to consumers.

SUGAR TARIFF AND RETAILERS.

THE CANADIAN GROCER called upon several retail grocers throughout Toronto this week to find their views in regard to the change in the duty on sugar.

The result of this enquiry tends to make one believe that, from a retailer's point of view, the change is, on the whole, satisfactory.

There is unanimity of opinion to the effect that Dutch sugar is inferior to the Canadian, yet it is possible to pass it off as the best quality. This possibility of deception has been a disturbing feature in retail circles for some time, so that any change in the tariff, that had the tendency to check the importation of Dutch sugar at cheaper prices than the Canadian, would have been welcomed by the majority of retailers. Therefore, as it is believed by the grocers visited that the present change will have the effect of, at least, sending up the price of Dutch sugar, and possibly of keeping it off the market, this change is satisfactory.

A GOOD TREASURER.

An exchange says: "Auditors McManus and Little very justly gave Township Treasurer E. J. Cobean, of Camilla, a fair share of praise for the manner in which he discharged his duties. In Mr. Cobean the township of Mono has a first-class official, and he keeps his books in good shape—clear, neat and right up-to-date. He is the right man in the right place." Mr. Cobean is a merchant and a reader of THE CANADIAN GROCER.

PERSONAL MENTION.

R. A. Jones, grocer, London, Ont., spent a few days in Toronto on business this week.

C. A. Bassey, of Hagersville, has gone into the grocery business in Jarvis, Ont.

This week we have the pleasure of introducing to the trade our new package tea

"JUNGLE"

A special blend of British grown tea.

OUR TRAVELLERS will see you.

THE DAVIDSON & HAY, LIMITED

WHOLESALE GROCERS. TORONTO

THE CURRANT SITUATION.

THE lower prices on currants which were quoted from Greece a few weeks ago appear to have been due to no weakness in the market itself.

According to the mail advices to hand, it was owing to the rapid decline in the rate of exchange, the drachma prices having been reduced considerably.

According to a London trade paper the growers in Greece have been disappointed in the requirements of several of their continental customers, notably Southern Germany, Russia and France, although this disappointment is somewhat discounted by the fact that the crop is short and the remaining stocks are light, in the middle of last month being only about 10,000 tons, which quantity is likely to go into consumption before the new crop is ready for shipment.

Hancock & Wood, of Patras, in their circular, state that the demand during the past two months has been extremely limited, being only about 9,000 tons, while some speculative sales have been made at lower rates than ruling quotations.

The circular referred to adds: "The Retention law will, no doubt, be voted again this year. Since it came into operation in 1895, about 45,000 tons have been deposited in Government stores, of which 22,000 tons have been used locally by distillers and wine makers. As the retention currants are sold at very cheap prices, these industries are developing very rapidly in this country, and it is expected that, before long, the total amount of currants retained annually by the Greek Government will be used locally for spirits and wine-making."

Shipments of currants from Greece up to March 19, compared with last year, were:

	Tons, 1898.	Tons, 1897.
London	28,637	29,442
Liverpool	23,170	22,102
Outports	4,667	7,638
United States	11,091	11,142
Canada	1,438	1,220
France	975	4,747
Germany, Belgium, Holland, Austria	23,313	29,939
Australia	2,802	2,427
Russia	....	21,553
	96,093	130,210

A GROCERY STORE ROBBED.

A bold robbery was perpetrated at Lawrence Station, Southwold, Elgin county, on Tuesday night. John Heckart is the postmaster at Lawrence Station, and conducts also a general grocery store. The two institutions are in the same building, and the burglars gained admittance to it by breaking open the back door. The Government did not lose anything, but Postmaster Heckart is poorer by several gold rings and a quantity of jewelry. The burglars are thought to have been tramps.

NEW FIRM IN WESTVILLE. N.S.

ON the 1st day of March, Messrs. Sutherland & Co., of Westville, N.S., opened their doors to the public. The firm consists of J.R.H. Sutherland and F. G. Konig.

They carry a stock of dry goods and boots and shoes, and intend to do a strictly cash business. The building which they occupy has been remodelled under their own supervision, and the interior presents a neat and attractive appearance.

Mr. Sutherland has traveled for the Whitham Shoe Co., of Montreal, for a number of years, and is a practical man in that department. Mr. Konig has been connected with the dry goods trade in Westville for over ten years, and fully understands the wants of their customers.

When The Review representative called on them, about the close of the first month, Mr. Konig said: "I have been a reader of The Review for years, and intended sending in our subscription. It is the finest trade journal that we have subscribed for."

In reply to The Review, Mr. Konig said: "Our first month's trade has been fully up to our expectations, and the prospects for the season's business are good."



FOUR REASONS WHY GROCERS should sell a brand of Stove Polish which, above ALL others, consumers want, and for which Grocers can offer no substitute without injury to their trade.

Enameline

The Modern STOVE POLISH

First: It is Superior to All others in Quality.

Second: It gives Perfect Satisfaction to Consumers.

Third: It is Thoroughly Advertised and Sells itself.

Fourth: NO OTHER Stove Polish ON EARTH has so large a sale

Protect Your Customers

and they will protect you. If you want their approval you can conscientiously recommend ..

Ludella Ceylon Tea

It's the richest, purest, and most delicious yet produced.

25, 40, 50, and 60c.

H. P. ECKARDT & CO., Wholesale Agents, TORONTO



T. EATON CO., LIMITED, QUEEN ST. SECTION
Lighted with Luxfer Prisms.



T. EATON CO., LIMITED, YONGE ST. SECTION
Lighted with ordinary glass and light wells.

3,000 Square Feet of Floor Space Saved by using

LUXFER PRISMS

For Catalogue or Estimate, write

LUXFER PRISM COMPANY, Limited - 58 Yonge St., TORONTO

THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN, Toronto.

THE MacLEAN PUBLISHING CO. Limited.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

EVADING THE DUTY ON COFFEE.

THE more the matter is being investigated, regarding the shipment into Canada of green coffee taken from lots lying on the dock in New York, the more evident does it become that the spirit, at least, of the Tariff Act is being ignored.

The Act clearly states that green coffee, in order to come in free, must be imported direct from the country of production, and the Customs Department itself has furthermore declared that in order to be entered free as a direct shipment coffee must be consigned to the importer in Canada direct from the country of growth, as per invoice and bills of lading.

Now, we know these conditions are not being complied with. We know (1) that green coffee is being consigned to firms in New York in transit for Canada; (2) that the coffee is allowed to lie on the steamship dock in New York, often as many as six days, while samples are forwarded to Canada; (3) that the bulk is broken and that such portions as have been sold in Canada are forwarded here and passed through the Customs, duty free, while the balance goes into consumption in the United States.

Here not only is bulk broken, but there is an actual change of ownership while the coffee is in process of transportation, and this in the face of the ruling of the Customs Department that in order to free entry coffee must be consigned to the importer in Canada direct from the country of production.

The Customs Department should either amend the Tariff Act or enforce it as it stands.

A simple talking machine : An idiot.

CANADA'S CREDIT AT STAKE.

SHOULD the insolvency bill, now before the House of Commons, fail to become law, Canada will undoubtedly lose prestige among the business community in Great Britain.

The influential deputation which waited upon the Finance Minister when he was in London ; the tone of the British press ever since the preferential tariff was brought down in June last, and the private expressions of commercial men in the Mother Country have all emphasized the necessity of Canada passing an insolvency law. And now the British exchanges to hand are urging the adoption of Dr. Fortin's bill.

The Canadian Gazette, a journal published in London, England, primarily in the interest of Canada, says :

> It is satisfactory to know that there is still some possibility of insolvency legislation this session at Ottawa. * * * The Canadian House of Commons can hardly be blind to the fact that the time is more than ripe for resolute effort to remedy a state of affairs which is at once damaging to the Dominion's credit and a serious hindrance to the trade development which she is rightly anxious to promote.

"Sir Wilfrid Laurier himself frankly admitted the existence of a universal desire for reform," remarks the same paper, and it urges him to lend his influence in passing the bill. It is to be hoped he will do so.

THE CANADIAN GROCER does not for one moment believe that the rejection of Dr. Fortin's bill would destroy Canada's credit in Great Britain or that it would prevent the development of trade so much desired.

But we have no hesitation in saying that the rejection of the bill will injure Canada's credit and will hinder that trade development which business men in both Canada and Great Britain are aggressively trying to induce.

Business is usually dull in a dull store.

A UNIQUE SYRUP DISPLAY.

J. W. SANDERSON, corner Dundas street and Brock avenue, Toronto, has in his window a display which is worthy of a place among the displays that have succeeded.

Mr. Sanderson is one of those Toronto business men to whom spring time brings, among other memories, recollections of that joy of the country youth, sugar making.

Such recollections this spring suggested a window display depicting the method of making sugar. The window in which the display is placed is a large corner one, giving a side and a front view.

A background is made of large branches of trees. In the centre of the window is a small house, made of small slabs, to represent a log shanty. The floor is covered with leaves, small blocks of firewood, etc. A rabbit running around the floor in and out the shanty give a pleasant lifelikeness to the scene.

From the floor to the top at the right hand of the window runs a trunk of a tree which is bored about four feet up, a spout is placed in position, and, to the mystery of many spectators, a steady flow of sap is running into a wooden trough.

This seeming flow of sap is arranged by running a piece of hose from an adjacent tap to the end of the spout ; and by accurate regulation the liquid is made to run slowly and steadily as in the open forest. The hose, of course, is invisible.

Two or three small barrels are standing near the back of the window, and on these is the only reference to the fact that Mr. Sanderson desires to sell maple syrup. It is a neatly worded card, "Syrup, 25c. per quart." At the right end of the window is a tripod made of stout limbs, upon which is swung a small boiling kettle. In this kettle some nice-looking sugar suggests the desirability of a purchase of this sweet product of the forest.

The whole effect of the window is rural to a great degree, and naturally attracts a deal of attention, especially from those who have "been in the bush" themselves.

The important consideration in such a display is its selling power, and it is noteworthy that this, as has usually been the case with such displays, has been eminently satisfactory in this regard. Many persons

have been attracted by the display, and have bought syrup when an ordinary display in other stores had not even attracted passing attention. Such displays as these take time and skill, yet the results are worthy of the effort.

TRADE WITH FRANCE.

AS everyone is well aware, there is a large and growing demand on the English markets for the products of this country, particularly for dairy and farm produce, but it will be news to the general public, at least, to learn that France is turning her eyes towards Canada, and enquiring for much which we can supply.

Le Chambre de Commerce Francaise de Montreal, an organization which has for its object the encouragement and extension of trade between France and Canada, is continually receiving enquiries from French merchants and importers regarding the chances of Canada supplying them with lumber, timber, pulp, pulp wood, seeds, grain, hams, sheepskins, raw feathers, etc.

One of these letters, which was received a short time ago, will be of interest to those engaged in the produce trade, as it shows the possibilities which exist for increasing our exports of hog products in that direction. The writers state that they alone import over 100,000 hams per year, and, as there are in all probability other establishments in France which do an extensive trade in this article, the question of securing at least a portion of this business is well worth the attention and interest of Canadian exporters. The letter in question is as follows :

HOUSE OF THE YORK HAM.

Provisions, Salted and Preserved, Wholesale.

E. OLIDA & CIE,
11 Rue Drouot,
Paris, Feb. 19, 1898.

M. Galiburt, president, La Chambre de Commerce, Francaise de Montreal.

DEAR SIR, — Our house, which is well known in France, is the oldest and most important for the importation of English and other hams, over 100,000 received per annum.

We now desire to make importations of Canadian hams which are well known on this continent, and with that idea in view, we write to ask that you will supply us with the name and address of some house which handles this article, or that you will give this letter to such a house in order that it may make us an offer.

Thanking you in anticipation,

E. OLIDA & CIE

P.S.—We have tried to secure supplies from Liverpool, but the difference in duties is a drawback.

THE SUGAR REFINERS AND THE TARIFF.

WHAT the net results of the new tariff on sugar will be is something which experts, let alone laymen, have yet been unable to determine satisfactorily.

One thing upon which there is no difference of opinion is that from now until at least August 1, when the preferential tariff comes into operation, the Canadian refiners will enjoy a great deal more protection than they did under the previous tariff, for, while they will have to pay a higher duty on their raw sugar, the increase in the duty on the refined article is such as to give them 8 to 9c. per one hundred pounds more protection than under the tariff of 1897. Then, besides the duty, the refiners have the benefit of the polariscope test, which is an undoubted advantage to them.

When it comes to considering matters as they will be four months hence, the conditions are not so clear.

The one thing needful in order that the actual condition of the refiners may be ascertained is the demonstration, by actual experiment, how low a grade of raw sugar they can use in order to profitably turn out granulated sugar.

Under the old tariff, it will be remembered, the duty was the same whether the raw sugar imported by the refiner tested 88 or 96 deg. That compelled the refiners to use sugars which tested from 91¾ to 92 deg., as it would not pay them to bring in lower grades at one cent per pound duty. With the advent, however, of the polariscope test, the case is altered. The lower the grade of sugar they can bring in and turn into the refined article the better. It is what they can do in this respect that has yet to be demonstrated.

One well known expert who has gone into the matter figures that the protection to the refiner after August 1, when the preferential tariff goes into operation, will be from 49 to 50½c. per 100 pounds. If this estimate is correct it is evident the refiners's protection will be much about the same as under the tariff of 1897.

On 96 test the duty is .715c., and as it requires 107½ lbs. of 96 deg. test to make 100 lbs. of granulated, the duty on a sufficient quantity of that degree of sugar to make 100 lbs. of granulated would be 77c. Taking the duty on 100 deg. granulated at $1.26, it will be seen that the difference between that and the 77c. paid by the refiner on the raw material imported to make the 100 lbs. of granulated is 49c., which is the measure of the protection.

The quantity of 92 deg. sugar necessary to make 100 lbs. of granulated is 115 lbs., and, as the duty on the latter is 75½c., the difference between that and $1.26 is 50½c., which is the protection which is accorded by using 92 deg. sugar, the grade which the refiners have been using, according to the statements made to the Minister of Finance.

This is to some extent theorizing, but it is practical enough to support the contention that the lower the grade of sugar the refiner can use, the greater will be the benefits which will accrue under the new tariff.

As with the refiners so is it somewhat indefinite as to what the effect of the tariff will be on imported refined sugars, although some business has been done on Canadian account during the past week in British yellow sugars.

None of the West Indies make refined sugar, and, although Great Britain, of course, does, yet it is difficult to see how sugars from there can come in under the preferential tariff, for something like two-thirds of the raw sugar imported by the British refiners is from Germany and other bounty-feeding sugar countries.

It is the general opinion, however, that, in spite of the preferential tariff, foreign refined sugars will still find their way into Canada, although there will be more obstacles in their way under the new than under the old tariff.

THE POSITION OF PEPPER.

Singapore pepper has again taken an upward turn in the outside markets.

Prices are now about 100 per cent. higher than they were a year ago, but, notwithstanding this sharp advance, they are still about 50 per cent. below the figures ruling twelve to fourteen years ago.

The present advancing tendency of the market is due to a shortness in the crop The exports from Singapore and Penang for the first three months of the year were 2,620 tons, against 4,048 the same time last year, while the shipments to the United States during the same period aggregated but 390 tons, against 1,740 tons last year.

TRADE OF THE COUNTRIES WHICH WILL ENJOY THE PREFERENTIAL TARIFF.

INCLUDING the Motherland, the colonies and dependencies of the British Empire whose products will, after August 1, have access to the Canadian market at a rate of duty one-fourth less than that levied against foreign countries, number somewhere in the neighborhood of a score. They are:

Great Britain and Ireland.
New South Wales.
British East India.
Bermuda.
The British West Indies, included in which are: The Bahamas, Jamaica, Turk's Island, Caicos Islands, Leeward Islands (Antigua, St. Christopher-Nevis, Dominica, Montseratt and the Virgin Islands), the Windward Islands (Grenada, St. Vincent and St. Lucia).
Barbadoes.
Trinidad.
Tobago.
British Guiana.

With some of these colonies Canada at present practically does no business whatever. It will perhaps, however, not be uninteresting to examine as far as we can the value of the trade we transact with them.

The following table gives, as far as we can ascertain, Canada's imports from and exports to the various countries interested:

	Imports.	Exports.
Great Britain	$29,328,576	$77,227,502
British East Indies	417,563	15,804
*Australasia	147,900	1,422,426
West Indies	1,057,489	1,445,449
British Guiana	102,700	271,457

*We have no figures showing the trade with New South Wales alone, but our Australasian trade is principally with that colony.

The import and export trades, as far as ascertainable, of the countries in question are:

	Imports.	Exports.
Great Britain	£41,808,904	£296,379,214
New South Wales	$100,066,015	$111,983,698
India	413,618,243	529,688,915
Ceylon	24,922,062	21,707,522
Jamaica	9,034,368	7,155,173
Barbadoes	5,104,582	3,690,042
Trinidad	11,989,155	10,540,324
British Guiana	6,529,650	9,244,025
Bermuda	1,500,000	500,000
Bahamas	900,000	690,000
Leeward Islands	2,000,000	1,400,000
Windward Islands	1,925,000	1,900,000

We here see, turning the figures for Great Britain into dollars, an aggregate import trade in round numbers of about $2,300,000,000 and an export trade of $2,180,000,000.

Now, Canada's imports from these countries only aggregate about $31,000,000, and her exports to these countries $80,000,000.

In other words, Canada contributes to the aggregate imports of the parts of the British Empire enumerated only a little over 3 per cent., while of their aggregate exports Canada only receives about 1¼ per cent.

Under the preferential tariff, which goes into operation August 1 next, it is to be hoped there will be an all-round expansion in trade between the Dominion and the several parts of the British Empire.

There is no sound reason why there should not be an expansion. The articles which are Canada's staple exports are animals and their products, farm produce, lumber, minerals, etc., and most of the countries which are to share in the preferential tariff are importers, to a more or less extent, of these.

Then, of the staple exports of these countries Canada is more or less an importer. Great Britain's staple exports are, of course, manufactured goods. And, while Canada is gradually supplying her own necessities in this respect, the day is far distant when even relatively this country will be a small importer of manufactured goods.

The staple export of New South Wales is wool, of which it sends out about $50,000,000 worth annually.

The principal products of India are rice, wheat, tea, cotton, sugar cane, tobacco and indigo.

Tea is the chief staple of Ceylon. Cocoa, cocoanut, rice, cinnamon, grain, etc., are cultivated. Ironware, cordage, etc., are manufactured, although only for local requirements.

The chief products and exports of Jamaica are sugar, rum, pineapples, and various fruits, coffee and dyewoods.

The chief exports of Barbadoes are sugar and its products.

Sugar, cacao, asphalt, cocoanuts and fibre are the staple products of the Island of Trinidad.

British Guiana produces and exports chiefly sugar, gum, molasses and gold.

Early vegetables, arrowroot, bulbs, etc., are the chief products of the Bermuda islands.

The chief exports of the Bahama islands are sponges, turtles, pineapples, oranges, hemp, cotton and cocoanut.

Sugar and molasses are the staple export articles of the Leeward islands.

The chief exports of Grenada, the Grenadines, St. Vincent and St. Lucia, which comprise what are commonly known as the Windward islands, are sugar, rum, fish, oil, cotton, corn, coffee, etc.

THE AUSTRALIAN TRADE.

A report has just been received at the Department of Trade and Commerce, Ottawa, from Mr. Larke, the Canadian agent in Australia. He reports the arrival of shipments of boots and shoes, which are taking well, and he prophesies a large trade from Canada if developed by the Canadian manufacturer. Fanning mills have also been received from Canada, and the Australians are readily seeing their utility, and a large trade is confidently expected.

Although there is at present a shortage in the visible wheat supply of some million and a half bushels, yet the prospects of a bountiful harvest in 1898 were never better. An abundance of rain has fallen and the mercantile community are in consequence feeling very buoyant.

The Canadian agent strongly urges manufacturers to establish agencies in Australia with a good supply of samples.

The want of direct cable communication with Canada is much felt, and on account of the eastern complications the feeling at present is acute.

MEDIUM GRADE JAPANS DEARER.

A decidedly better feeling in regard to Japan teas has developed during the past week or two.

Medium grade teas at from 15 to 17c. per pound are scarce and wanted in both Canada and the United States. In Canada the price for this grade is fully a half cent per pound higher.

There does not appear to be any more low grade Japans than will be sufficient for requirements until the new season's teas arrive, and that will not be in any quantity until September or October. This grade of tea has not changed in price, and it is firm.

In fine teas the demand is fair and prices firm.

Packing and Packages.

The art of packing Lard, Butter, Mincemeat, Etc., revolutionized.

A lecture on packing, with proper regard for health and cleanliness illustrated by

Eddy's Antiseptic Spruce Fibreware.

(Capacity, from 3 to 12-lb.)

It resists decay and corrosion, is impervious to grease and water and protects its contents from any contaminating surroundings. The cost is away down.

The E. B. EDDY CO., Limited

HULL, CANADA.

61 Latour St - - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver, B.C.; John Cowan, St. John's, Nfld.

MEETINGS OF RETAIL ASSOCIATIONS.

TORONTO GROCERS' ASSOCIATION.

THE Toronto Retail Grocers' Association held their regular monthly meeting on Monday evening, in St. George's Hall, Elm street. In the absence of the president, S. W. Johnston, vice-president, occupied the chair. There was a good attendance.

Messrs. Trowern and Cleghorn, representing the Retail Merchants' Association, were present. At the desire of the association, they addressed the meeting in regard to the huckster nuisance. The Retail Merchants' Association intend to make an effort to have a license of $30 placed on persons peddling with a one-horse wagon upon the streets of Toronto, and they desired the co-operation of the Retail Grocers' Association.

The matter was discussed at some length, a unanimity of opinion being expressed in favor of such a license. A motion, pledging co-operation, was passed, and a committee was appointed to work in conjunction with the Merchants' Association.

The committee appointed to look after a suitable place for the coming picnic reported progress. The report commenced a discussion in regard to the suitability of several points, notably Oshawa and Port Hope, but by general consent the matter was left in abeyance for the committee to secure further information.

The question of the enlargement of St. Lawrence Market, which was considered last December, was re-opened, and R. Donald, one of the commissioners appointed by the city council to enquire into the matter in some of the large cities of the United States, addressed the meeting in favor of decided action. Mr. Donald desired to have it understood that the purpose of the proposed market was to make Toronto a large central market for all the produce of the neighboring district, if not all Western Ontario.

A warm discussion followed, some holding that the proposed market would hurt retailers, others claiming it would be of great benefit. Nothing definite was done, as it was thought advisable that the members should secure further information regarding the subject.

HAMILTON RETAIL GROCERS.

The Retail Grocers' Association, of Hamilton, held their regular monthly meeting Tuesday evening, April 5, Mr. J. C. Boligan, president, in the chair.

The following were received as new members: M. E. McFadden, S. Darch, J. Stephens, J. A. Williamson, G. M. Echlin, P. F. McBride, Jos. Kirkpatrick.

It was decided to petition the city council to pass a by-law, making it compulsory to close all grocery stores at seven o'clock in the evening.

Mr. F. R. Close, who is retiring from the grocery business, tendered his resignation as first vice-president. It was with deep regret that it was accepted as Mr. Close was a valued member.

WM. R. HARVEY,
Secretary.

A GOOD WORD FOR "IMPERIAL" CHEESE.

AS in these days housekeepers exact from the manufacturer the highest excellence, the vogue of any article cannot be long continued unless it honestly lives up to the wise housekeeper's own motto, and is at one and the same time appetizing, pure, and nutritious. The fact that these qualities are found in MacLaren's "Imperial" cheese has gained it the confidence of housekeepers. It would be well if the same could be said of all other brands on the market. It is pleasant to be able to admit that there are some of which it can be said.

None of the articles of food supplies which have been subjected to the tests of the experts who conduct examinations of such products for this journal, deserve better of the consumers than MacLaren's "Imperial" cheese. It deserves to find a place in the menu of every household where health and hygiene are given the best and most unremitting attention. Its distinct value and permanent position as a desirable addition to the household supply receive our unqualified endorsement.

Praise must be given where it is due, because it is as essential to recommend as it is to warn, and while physicians are unceasingly upon the lookout to protect people from the dangers to which they are exposed by the unwarranted claims of unworthy products, they are none the less earnest to see that they avail themselves of the desirable qualities of products which, like MacLaren's "Imperial" cheese, is to be counted among the aids to the preservation of health.

The table, when well ordered, should both stimulate appetite and promote digestion; it is impossible for housekeepers to maintain this combination without the exercise of correct judgment based upon knowledge. The physician places this knowledge within reach of all when, as in the present case of MacLaren's "Imperial" cheese, he draws attention to the most meritorious brand of food products.—R. H. Gordon, M.D., in American Journal of Health.

Their "all round" Reliability

has made them popular.



EASTLAKE

Steel Shingles

Can't burn, can't rust, can't leak—but they can be laid more quickly than others, because of their perfect patented construction. They are the only shingles made with the patent cleat and water gutter. There's true economy in using them—write, and let us tell you more about them.

Metallic Roofing Co., Limited

1180 King St. West, TORONTO

SHARP BUT CROOKED.

ONE day recently I witnessed the most barefaced attempt of a peddler to impose on the public I ever saw. It clearly shows what these itinerant peddlers, who oftentimes become the direct competitor of the grocer, do to win trade. Safe to say that such tactics never hold it. I saw this peddler down in Dock street, where he had purchased a lot of spoiled shad. You will appreciate what I mean by spoiled shad when I say that the meat of the fish had actually decayed so much that it was black and rotten-looking, especially around the gills. In a fresh shad the gills ought to be red, with blood showing. This shad had no such appearance, but what did that scoundrel do but go down along the wharves and get several heads of shad which were being cleaned, pull out the fresh red gills and stick them in the proper place in the spoiled fish? Then he rubbed the bloody head of the fresh fish all over the black head of the decayed shad, and when he had finished with it all signs of decay had gone and the fish presented a very fair appearance. But it was decayed all the same, and absolutely unfit for human food. —Grocery World.

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

LAPORTE, MARTIN & CIE., are booking orders for Barbadoes molasses, to arrive in June, at a price guaranteed against decline.

Perkins, Ince & Co. have a shipment of Moyune gunpowder tea arriving.

Chas. Graham is offering for sale some nice honey in 2-lb. tins at 8c. per lb.

The Pure Gold Manufacturing Co. is selling large quantities of its jelly powder.

Axle grease, of superior quality, is being offered to the trade by W. H. Gillard & Co.

Selected Valencia raisins are being quoted by The Davidson & Hay, Limited, at bottom figures.

Warren Bros. & Co. have received into store a large shipment of high grade green Rio coffee.

The Eby, Blain Co., Limited, have a full stock of Baltimore "Fruit Puddine" and Burnham's "Jellycon" in store.

An active demand is reported by W. H. Gillard & Co. for fine and medium grade Japans, especially for shipment later in the season.

The Davidson & Hay, Limited, offer some excellent values in their last arrivals of Darjeeling teas. Buyers should get samples.

W. H. Gillard & Co. have a varied assortment of California evaporated fruit, of superior quality, which they are offering at low figures.

"We have a lot of superior French sardines, 'Monastere' brand, which we are selling out at a low figure," write Laporte, Martin & Co.

Clemes Bros are waging war on microbes. Their ammunition is oranges and lemons, the acids, in which, are said to be sure death to these germs.

An imported 20-oz. pickle, to retail at 25c., and a half pint pickle, retailing at 15c., are among this week's specialties with the Eby, Blain Co., Limited.

The Eby, Blain Co., Limited, reports that its fine range and ample variety of canned goods enables it to supply any leading brand desired at closest prices.

The Davidson & Hay, Limited, report a a steadily increasing sale for "Kurma" tea. Last month's turnover was away ahead of the corresponding month last year.

The trade can find, at Laporte, Martin & Cie.'s, Antigua "Pons," Barbadoes, Northern Island and New Orleans molasses, the prices of which have been cut to the lowest possible figures.

The seasonable demand for the lines of pure fruit jams and marmalades—"Seville" and "Gilt Edge"—handled by the Eby, Blain Co., Limited, keeps the goods moving briskly.

"Maple Leaf" brand smoked meats and lard are becoming more popular every day, judging by the increased demand. So report D. Gunn, Bros. & Co., the packers of this brand.

Rutherford, Marshall & Co. have received several large orders for both dairy and creamery butter for shipment at good prices. This has kept their market in a healthy condition.

Laporte, Martin & Cie. write: "Our stock of sardines (½ lb. tins) from l'Union Sardiniere du St. Laurent has run down, during last week. The high quality and low price are the principal factors of this rush. We have a few cases left."

Burnham's clam chowder, 3-lb. tins, and clam bouillon, pints and half pints, are becoming more appreciated the better their nourishing and restorative qualities and reasonable prices are known. The Eby, Blain Co., Limited, has just passed a fresh supply of these excellent goods into stock.

To meet the requirements of the trade, who find a high-grade domestic cigar a profitable line to handle, the Eby, Blain Co., Limited, have just passed into stock a heavy purchase of these goods, to which attention is invited, the values being exceptionally fine.

The Davidson & Hay, Limited, are introducing to the trade a special blend of Indo-Ceylon tea, to retail at 25c. per lb. They are packing this tea in pounds only, under the appropriate name of "Jungle," and have already taken many advance orders for it. Retailers requiring a really first-class 25c. package tea should examine "Jungle."

CREDIT DESCRIBED.

Credit is the most precious possession a business man can have. It is priceless. It cannot be bought. It is acquired, maintained and preserved by certain qualities that I believe are inherent in the man. Credit is like a delicate piece of procelain. You may break it and put it together again, and for purposes of utility it may possibly be just as good as it ever was, but the cracks are there, and you can see where it was broken. And so it is with the man whose credit is once impaired. He may be able to buy goods again, his standing among mercantille houses may be very fair, but it never can be restored to the superb condition in which it once was. And so I would warn all merchants, young and old, to regard credit as a priceless possession. Do not let it be trifled with, and allow nothing to impair it or injure it.—William B. Dean.

POSTAGE ON CANADIAN NEWSPAPERS AND PERIODICALS.

Mr. Mulock, the Postmaster-General, has introduced in Parliament a measure to impose postage on Canadian publications after January 1, 1899. The rate will be ¼c. per pound at first and then ½c. per pound. Publications in towns and villages (not cities) will continue to be carried free in a zone ten miles around place of publication. The publishers of Canada take the announcement with some philosophy, principally because they do not wish to appear as sturdy beggars, asking for the free carriage of the mails when other people have to pay. At the same time, the burden upon certain classes of publishers will be heavy, mainly on account of the discriminating nature of the charge. The town and country papers are, for the most part, to escape altogether. The United States publications will continue to get free transportation in Canada owing to the international agreement between the post-office authorities of the two countries. For these reasons, the new charges are not being laid equally upon all, but discriminate more or less against some periodicals.

The trade papers are hit hard, because they are usually printed on a heavy-toned paper, and the postage rate will be upon weight. The more successful they are, that is, the larger their circulation, the more they will have to pay. The publication of trade papers becomes, therefore, a greater uncertainty than ever. They have always been at the mercy of business conditions, for when business was bad their profit was small; in future the Government will add a new element of uncertainty by taxing them in proportion as they succeed. The religious papers, too, will feel the blow, as they must compete with similar papers of the United States that are to be carried in our mails free. The attitude of the legitimate publishing firms generally is probably this: they do not defend free postage, and if the impost comes it should be laid upon all equally.—Bookseller and Stationer.

McGill & Darroch have started a grocery and crockery store in Collingwood.

Liverpool mail advices to March 24, state that the arrivals of Valencia raisins in that market from the beginning of the season to that date had been 3,952 tons, an increase of 401 tons, as compared with arrivals during the same period last year. Retail sales of quarter-boxes were making at 23s. 6d.



GRAND MOGUL

Tea is a Quick Seller

It is superior in quality to many other packet teas in the market. Test and try it. Coupons in every packet, entitling holder to Silverware.

SOLE AGENTS **T. B. Escott & Co., London, Ont.**

Retail at
25c. per 1-lb. tin.



Slade's Pure... English Butter Scotch

HOME MADE DELICACY

MADE from Pure Cane Sugar and Fresh Butter. The most delicious, pure and wholesome Candy ever sold. Invaluable for coughs and sore throats.

Weekly sale in Great Britain and Europe, **50,000 TINS.**

PURE AS THE CRYSTAL SPRING

Slade & Co.,** Limited, The Royal Candy Works, **Leeds, Eng.

SOLD FROM ATLANTIC TO PACIFIC

FAC SIMILE OF CASK LABEL.



PURNELL'S

PURE
PLAIN and SPICED

MALT VINEGARS

Brewery, Bristol, England.

AGENTS

St. John, N.B.—W. S. CLAWSON & CO.
Montreal—J. M. KIRK, Imperial Buildings, St. James St.
Toronto—J. WESTREN & CO., 61 Colborne St.
Hamilton—Bickle & Greening.
Winnipeg—A. STRANG & CO., Portage Avenue.
Vancouver, B.C.—C. E. JARVIS & CO., 101 Holland Block.

POLYNICE OIL

CURES

RHEUMATISM

Lumbago, Neuralgia

Dyspepsia and Kindred Diseases.

This new French medical discovery has been used with remarkable success in Bellevue Hospital, New York ; Howard Hospital, Philadelphia ; Maryland and Johns Hopkins University, Baltimore ; Civic Hospital, Montreal, and in various other hospitals in the prominent cities.

WHAT A PHYSICIAN SAYS :

Johns Hopkins University,
Baltimore, 5th April, 1897.

The experiments made here at the hospital with the Polynice Oil, witnessed by me, having been very successful, I hereby recommend it in all cases of rheumatism.

(Signed) Dr. F. L. ROGER.

..Polynice Oil..

Sent postpaid on receipt of price, 50 cents, in money order, by the famous French specialist of Paris.

Dr. A. Alexandre,

1218 G St. N. W, Washington, D. C.

COWAN'S

Hygienic **Cocoa**
Royal Navy **Chocolate**
AND
Famous Blend **Coffee**
are the favorities with all grocers.

THE COWAN CO., LIMITED TORONTO



THE MODERN GROCER



Being the largest makers of Refrigerators in Canada, we make several lines of Grocers' and Household Refrigerators in various styles and sizes. Modern in design, with best principle of dry cold air circulation, best insulation, and zinc lined. Why buy a home made or poorly made article when you can get an up-to-date Refrigerator for less money? For prices and description send for catalogue.

Knowles, Ham & Nott Co., Limited
BRANTFORD

DRINK : : :

:: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier
The world-renowned French Vanilla Chocolate.

HERDT & CO. 13 St. John St. **Montreal**
General Agents for the Dominion

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the BEST and every can is warranted good, or money returned ; so take no other, and be happy.

This Brand is packed from the fine Fraser River Sockeye Salmon, by

J. H. TODD & SON,

Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

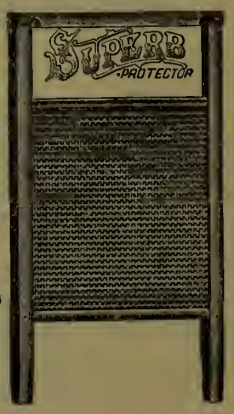
AGENTS.
Geo. Stanway & Co., Toronto, Agents for Ontario.
W. S. Goodhugh & Co., Montreal, " " Quebec.
J. Hunter White, Esq., - St. John. N.B.
Agent for Eastern Provinces.
Tees & Persse, Winnipeg, for Manitoba and N.W.T.



Boeckh's Washboards

Pages 122 and 123 of our new illustrated book tell all about seven different styles of our Washboards, running from the small "Langtry" at $1.10 a dozen, to the improved top "Superb" at $3.90 a dozen.

Each style has its strong points—no two are alike. The only thing they have in common is the reliability of material and workmanship, you can **depend** on **that.**



CHAS. BOECKH & SONS, Mfrs.
Toronto, Ont.

Established 1856.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, April 14, 1898.

GROCERIES.

THE wholesale grocery trade in Toronto is gradually becoming more active, and, taken on the whole, a nice trade is being done for this time of the year. Business is not yet, however, what might be called active. Interest this week is being chiefly centred in sugar, which has been advanced 1-16 to ⅛c. per lb. by the refiners. The demand for sugar has been decidedly active, although the advance which took place on Monday has naturally caused a slight lull in the demand. Canned goods remain much in the same situation as before, being devoid of any striking features. There has been an advance in Japan rice in the primary market, and the rice market generally is strong. Coffees are meeting with a fairly good demand for high grade descriptions, but the market in Rio is easier again. In spices, prices have again an upward tendency, particularly in pepper. Teas are beginning to move a little better, both representatives of shipping houses and wholesalers reporting a better demand. Medium grade Japan teas are fully ½c. per lb. dearer than than they were a week ago. Foreign dried fruits are steady in price and meeting with a fair demand.

CANNED GOODS.

The canned goods market at the moment appears to be in a waiting condition, although there are indications of an improvement in business. It was last week noted that some wholesale houses were short of canned tomatoes. We hear this week of one or two houses being in much the same condition in regard to corn. There has been some enquiry for corn during the past week, but we hear of no transactions. The price of corn is now being quoted, as a rule, at from 90 to 95c.; 85c. has been obtained by one wholesaler from another for lots wanted to complete orders. The position of corn appears to be, on the whole, a strong one. The demand for salmon keeps steady, although it is not characterized by any great briskness. Stocks of salmon on this market are ample.

SYRUPS AND MOLASSES.

There have been a few bright syrups offered, and a few enquiries have been heard, but in general, business in this line is almost at a standstill. Molasses is quiet, and values in the primary market for New Orleans descriptions are being well maintained, although business there appears to be light. There are no changes in prices in either of these lines to note.

SUGAR.

The sugar market is stronger than it was a week ago. There has been a slight advance in prices on the London market. In New York the refiners are willing to pay recent prices for raw sugars, but there are few if any selling, as holders are hoping for more money. Towards the latter part of last week refined sugars advanced in New York, but on Monday last there was a slight decline, and prices are now about where they were before. On Monday last the Canadian refiners advanced their prices 1-16c. per lb. on yellows and standard granulated, and ⅛c. per lb. on No. 2 granulated, and as a result our quotations this week show an advance all round, equal to the advance at the refineries. Foreign granulated is also quoted ⅛c. higher by local wholesalers. The quotation for standard granulated is now 4 11-16c., and for No. 2 granulated, both imported and home made, 4½c. per lb. is the idea for ordinary quantities.

NUTS.

Tarragona almonds are lower in Spain owing to the higher rate of exchange. Valencia shelled almonds are firm, and new crop Jordan almonds are dearer than in the primary market. Locally there is no particular feature to note.

RICE.

Japan rice is scarce upon this market, and wholesalers report that they could not lay down fresh lots at less than 6½c. per lb. the way the market is now ruling. The rice market generally is in a strong position.

COFFEE.

Rio coffees have taken a little easier turn again in the primary market, while West India and other growths appear to be fairly steady as to price. Locally there is a fair movement in Rio coffee of high grade. The demand for the cheap stuff, which has been so marked for some months, appears to be petering out, consumers evidently being tired of such goods.

SPICES.

Advices to hand this week state that pepper is dearer, both in London and New York, while prices for spices generally, appear to be again on the upward turn. Latest mail advices from Macassar indicate that the supplies of nutmegs are more plentiful and of good quality, as a rule.

TEAS.

The feature of the market this week is the advance in the price of medium grade Japans held in first hands, ½c. per lb. being asked above the figures ruling a week or two ago. These teas are scarce, both in Canada and the United States. Low grade Japans are firm, and the same may be said of the fine grades. China green teas are becoming scarcer than ever, and the few that were offering in London, England, appear to be also about cleaned up. Mail advices from London state that the market for Indian tea still continues somewhat languid. Better competition was noted in the auction sales there of Ceylon teas, with prices showing a hardening tendency. The official estimate of the Ceylon crop for 1898 is 122,171,400 lbs., being about 6,000,000 lbs. above the actual outturn of 1897. Wholesalers in Toronto report a better tone to the market, as the demand from retailers is beginning to improve.

FOREIGN DRIED FRUITS.

CURRANTS—There is a fair demand, and prices rule much as before. Advices from Patras state that the recent decline in quotations was not due to any weakness in the market, but was the result of an advance in exchange.

VALENCIA RAISINS—The demand on the local market during the past week has been a little better.

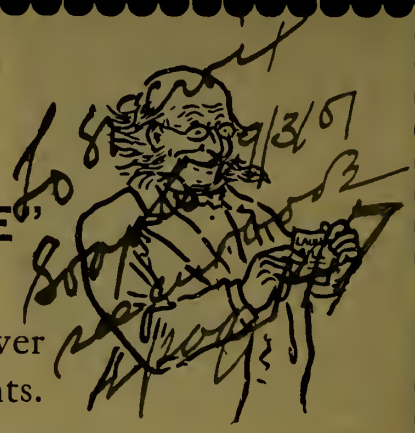
PRUNES—The demand is still nearly altogether for California prunes, which are being firmly held in the primary market.

SULTANA RAISINS—There is not a great deal doing. A Sultana raisin, of California growth, which sells wholesale at about 8c. per lb., is meeting with a fairly good demand, and is claimed to be about equal in quality to a Smyrna raisin, which sells at a cent or two per lb. more. As to the merit of the fruit, opinion seems to differ somewhat.

CALIFORNIA EVAPORATED FRUITS — There is a steady demand for both apricots and peaches, and prices rule firm. It is estimated that since the beginning of December three carloads per week of Californian evaporated fruits have arrived on the Toronto market and gone into consumption.

FIGS—Tapnet figs have been selling so well on this market lately that stocks are almost exhausted, while the demand is still being kept up. Wholesalers who have any are holding them at 3¾c. per lb., which is about ½c. per lb. dearer than a short time ago.

Examine the Profit



See if it pays you to push "SURPRISE" Soap. Look into the way it is handled.

You know it gives satisfaction. You never hear a complaint: You never make discounts.

It is clean, easily handled, profitable business.

"SURPISE" is the name of the soap.

It Pays to Push "SURPRISE" Soap.

BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Henry Wright & Co, 51 Colborne St.
WINNIPEG: E. W. Ashley.
VICTORIA: La Patourel & Co.

Made by

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

GREEN FRUITS.

The market is active, a good movement being reported in all lines of fruit. The orange market is firm, with an advance anticipated, navels selling briskly. Bananas are moving actively, with prices steady. Pineapples are now coming in more freely and are selling well. The movement in lemons has not been as brisk as in oranges, yet it has been good.

COUNTRY PRODUCE.

EGGS—The supply is steadily increasing, with a good demand keeping receipts well absorbed. Some jobbers here have commenced pickling.

POTATOES—Offerings in carload lots are numerous, with prices weak and a decline of 2c. noted, the price quoted this week being 50c. On the market the offerings are large, with prices ranging from 55 to 65c.

DRIED APPLES — There is a moderate local demand, with prices steady at 3 to 4c. No export sales are noted.

EVAPORATED APPLES—Trade is fair, with local demand moderate but steady. Prices remain unchanged at 9½ to 10c., although the feeling appears to be somewhat easier.

HONEY — Business is quiet with prices steady and unchanged.

MAPLE SYRUP—The receipts have been small, evidencing a poor season. The demand is correspondingly easy, with prices lower than last week. We quote syrup as follows: Imperial 5-gal. tins, 70 to 80c. per gal.; imperial 1-gal. tins, 75 to 85c.; wine 1-gal. tins, 60 to 65c. New sugar is rather scarce at 8 to 9c.

VEGETABLES—Sales of radishes and rhubarb have been large. Red cabbages are now on the market. We quote: Rhubarb, 75 to 90c. per doz. bunches; onions, 10c. doz. bunches; lettuce, 20 to 30c. doz. bunches; radishes, 45 to 60c. doz. bunches; celery, 75c. to $1 doz. bunches; cabbage, 25 to 30c. doz.; red cabbage, 75c. to $1 per doz.; parsley, 15 to 20c. doz. bunches.

BEANS—The demand is just steady, at 80 to 85c. for prime, and 85 to 90c. for hand-picked

BUTTER AND CHEESE.

BUTTER—Receipts, especially in dairy rolls, are steadily increasing. The local demand has been good, and shipping orders from eastern points have kept market from any accumulation. A decline of 1c. is noted.

CHEESE—There is a much better feeling noted, in sympathy with firmer tone in the English market. Very little fodder cheese has been made so far, only three or four lots being offered, while last year at this time an abundant supply of this cheese was on this market.

PROVISIONS AND DRESSED HOGS.

There has been a lull in the briskness of trade since Easter, most merchants laying in for that season enough meats to last a few days later. Business is now picking up again and all lines are selling actively, with prices firm and unchanged.

FISH AND OYSTERS.

Frozen fish are off the market, the warm weather putting an end to the season. Salmon trout and whitefish are now offered, and are selling well. We quote: Oysters, $1.25 per gal.; fresh salmon trout, 7c.; fresh whitefish, 7c.; steak trout, 7c.; fresh steak cod, 6 to 6½c. per lb.; pickerel, 6c. per lb.; fresh pike, 5½c. per lb.; fresh perch, 5½c. per lb.; fresh herring, 3½c. per lb.; Labrador herring, $5.50 per bbl. and $3 per half-bbl.; split herring, $5 per bbl. and $2.75 to $3 per half-bbl.; boneless codfish, 3½ to 5c. per lb; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), $2.50 per keg; ciscoes, $1.25 to $1.30; haddies, 5½ to 6c. per lb.; fresh haddock, 5c. per lb.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Wheat remains steady. This week's quotations on cars outside are as follows: Wheat, red winter, 85 to 86c.; white winter, 80 to 83c.; goose, 80 to 83c. The street market is quiet, little being offered.

Ship your

EGGS and BUTTER

To **J. A. McLEAN**

Commission Merchant. 77 Colborne St. TORONTO

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Is the Best Burning Oil in the Market.

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New Models for 1898 are the

Improved No. 6
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EDISON'S MIMEOGRAPH--A new Duplicating Device. 1,000 or more copies from one original. Circulars produced ⅓ cost of printing.

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Lithographing and Printing A SPECIALTY.

SPECIAL THIS WEEK

STRAWBERRIES
PINEAPPLES
TOMATOES

Sphinx Prunes-A's, B's, U's

Close prices on these best goods, for one week.

Bananas

Send us your orders, we will please you.

Clemes Bros. - Toronto

as farmers are engaged in seeding. We quote the street market as follows : Wheat, red, 87 to 90c., straight ; white, 82 to 84c.; goose, 85c.; peas, 55 to 57c.; barley, 37 to 38c.; oats, 33 to 34c.; rye, 50 to 51c. No. 1 hard wheat is steady at $1.08 Toronto and Montreal freights, or $1.05 Midland.

FLOUR—The market is quiet, with prices steady at unchanged figures. We quote : Manitoba patents, $5.30 to $5.40; Manitoba strong bakers', $4.90 to $5; Ontario patents, $4.65 to $4.75; straight roller, $4 to $4.10, Toronto freights.

BREAKFAST FOODS — All foods, especially cornmeal, are firm in price, though no change of quotations is noted. Business is good. We quote as follows : Standard oatmeal and rolled oats, $3.90 in bags and $4.00 in bbls.; rolled wheat, $2.75 in 100-lb. bbls.; cornmeal, $2.50; split peas, $3.50 ; pot barley, $3.25.

HIDES, SKINS AND WOOL.

HIDES— There is a decided weakness in prices in sympathy with weak condition of the United States market. Prices are considered too high, but no decline is yet noted. We quote : No. 1, 7½c.; No. 2, 6½c.; No. 3, 5½c.

CALFSKINS—The prices quoted are, as in the hide market, considered too high, though no decline is yet reported. We quote : No. 1 veal, 8 lbs. and up, 10c. per lb.; No. 2, 8c.; Dekins, from 30 to 35c. ; culls, 15 to 20c.

SHEEPSKINS—Trade is quiet. We quote at $1.15 to $1.35.

WOOL—There is a free offering of unwashed at 12c. per lb.

SEEDS.

Deliveries and offerings have fallen off considerably. Though numerous jobbers' orders are reported they are all small, evidencing a hand-to-mouth trade. Prices are unchanged. Jobbers are buying red clover at $2.75 to $3.25. For timothy $1 to $1.50 is paid, with 50c. extra for occasional choice lots. Alsike is quoted all the way from $2 to $4.50, as the quality varies greatly.

SALT.

Trade is active, with prices firm and unchanged. We quote: Carload lots, $1.05 per bbl., and 65c. per sack; less than carload lots, $1.10 per bbl., and 70c. per sack. At the wells we quote : F.O.B., barrels, 75c.; sacks, 45c.

PETROLEUM.

Business is quiet, with prices unchanged. We quote in 1 to 10-bbl. lots, imperial gallon, Toronto, as follows: Canadian, 14c.; Sarnia

The Following Brands Manufactured by

The American Tobacco Co.

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Are sold by all the Leading Wholesale Houses.

CUT TOBACCOS . . . .
OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.

CIGARETTES
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
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SARNIA Water White Lamp Oil. . .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded *Sarnia Water White*. Wholesale only by

The QUEEN CITY OIL CO., Limited.
TORONTO, ONT.

THE TRADE BUILDERS OF B.C.

ARE

OKELL & MORRIS' GOLD MEDAL BRANDS

OF PURE Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels

We guarantee the purity of our manufactures. Works: VICTORIA, B.C.

THE MANITOBA PRODUCE AND COMMISSION COY.

WINNIPEG, MAN.

Wholesale Dealers

PROVISIONS OF ALL KINDS

Consignments Solicited.

Don't Pay Freight on Water

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—specially suitable for Klondike, Coast, Lumber, Exploration, and Mining Parties. Great saving in weight and freight.

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Agents for HEINRICH FRANCK SOHNE & CO.

German Chicory, Coffee, Extracts and Essences

LUDWIGSBURG, GERMANY. FLUSHING, N Y

EGGS and BUTTER

IN BIG DEMAND.

SHIP TO

RUTHERFORD, MARSHALL & CO.

Commission Merchants

Toronto.

G.F.& J.GALT PACKERS OF THE CELEBRATED **BLUE RIBBON TEAS**

42 SCOTT St TORONTO.

water white, 15c.; American water white, 17½c.; Pratt's astral, 17c. in bulk.

MARKET NOTES.

Sheepskins have advanced 10c.

Eggs have declined ½c. per doz.

Pepper is dearer in both New York and London.

Refined sugars are quoted 1-16 to ⅛c. per lb. dearer.

Maple syrup is 10c. per gallon cheaper than last week.

Butter is coming in more freely, and has declined 1c. per lb.

Medium grade Japan tea in first hands is ½c. per lb. dearer.

Potatoes are 2c. per bag cheaper in carload lots than last week.

Frozen fish are off the market, and salmon trout and whitefish are now offered at 7c. per lb.

Over 58,000 boxes of lemons are afloat for Montreal, of which Canada is expected to use 40,000 boxes.

QUEBEC MARKETS.

MONTREAL, April 14, 1898.

GROCERIES.

RATHER more business has been transacted in all lines of the grocery trade during the past week. The movement in teas on American account has been one of the chief features, some large lines of Japans having been disposed of. Another feature has been the stronger undertone to the sugar market on account of the increase in the duty on the raw article, and refiners have advanced prices 1-16c. per lb. all round, except for Canadian-German granulated, which is now held at 4¼c., and this figure is 3-16c. higher. Rice is excited and strong in sympathy with foreign advices, and still higher figures are anticipated in the near future. All other lines are firm, but without any special feature.

SUGAR.

Demand continues slow and trade is limited for the season. Some enquiry has been experienced for round lots of granulated at 4 7-16c., which is an advance of 1-16c. Yellows are quiet, the range being 3 9-16 to 4 1-16c., as to grade. Advices from foreign points on the raw article have been quiet. Beet is dull, but prices show no change from a week ago, the quotation being 9s. ¾d. for April and 9s 1½d. for May. In New York, refined is firm—in fact, higher—having advanced from ⅛ to ¼c. per lb., but the demand is slow.

SYRUPS.

There is no change in syrups, prices being purely nominal at 1½ to 2½c., as to grade. Stocks are light, and therefore holders are very firm.

MOLASSES.

Notwithstanding the firmer market cabled from Barbadoes buyers are indifferent. Advices from the Island quote 8c. first cost. A few small lots are moving in local way and stocks in second hands are down to a very small lot. Prices are unchanged at 24c. in car lots, and 25c. in puncheon.

CANNED GOODS.

Firm offers have been made again for tomatoes from western buyers, but holders here apparently want all the stock they have on hand for their own purposes. The jobbing demand is of an ordinary character. Quotations are as last reported.

TEAS.

The improved demand noted for tea last week has been well maintained. The feature of the market has been the inquiry from American buyers. Some 2,000 packages of Japans being taken for New York account at a price averaging about 16c. Other sales aggregating about 600 packages were made at 14 to 15½c. China teas have been in fair inquiry. Ping Suey and Young Hysons changing hands at 1 to 2c. advance on quotations ruling a month ago. This strength in the market is attributable entirely to the American demand, as local buyers appear to be entirely indifferent to the strength exhibited at primary points.

SPICES.

The spice market rules about as noted last week. Black pepper for prompt shipment is very firm. Demand here is fair and prices show no alteration.

COFFEE.

The coffee market is quiet and prices show no change, round lots of Maracaibo and Rio sold at a range of 9 to 12.

RICE.

There has been some excitement in the rice market owing to an advance of ½c. per lb. named by the mills at the close of last week. This is due principally to advices received from points of production in the east to the effect that the market has been cornered. Demand here for importation has been considerable, and several sales have been made at the advanced prices. Stocks on spot of all kinds are small.

DRIED FRUIT.

The currant market has been easier abroad, but there is no change on spot. Some sales are noted by the direct steamer to Montreal, which will arrive during May, but they are chiefly on western account. The retail demand here is of a hand-to-mouth character. Valencia raisins are unchanged at last week's prices. California raisins have been moved in a quiet way. Prices are unchanged, though advices from the Coast are quite firm.

Prunes are moving well, especially Californias in the larger sizes, which are somewhat difficult to obtain; prices are steady. European sorts remain as last noted. There is a fair enquiry for figs, and the same can be said of dates.

GREEN FRUIT.

There is a fair trade in green fruit with the advance of the season. Oranges show improved sales at unchanged prices. Lemons are firmer, in sympathy with the New York

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McLauchlan's Biscuits

Practical experience, a large and competent staff of employes and personal attention to all orders bring us unsolicited commendations from old and new customers.

J. McLauchlan & Sons Manufacturers Biscuits and Confectionery **Owen Sound**

WE ARE *PAYING CASH* FOR DRIED APPLES



W. B. BAYLEY & CO.
EXPORT BROKERS
46 FRONT ST. E. **Toronto**

—TEAS—

To Retail at

486 PACKAGES **JAPAN**

25c.

429 PACKAGES **CEYLON**

—EXTRA VALUES—

COMPARISON AND CUP TEST INVITED.

Samples and Quotations on Request.

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WHOLESALE IMPORTING AND MANUFACTURING GROCERS

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A choice addition

TO YOUR STOCK WOULD BE . . .



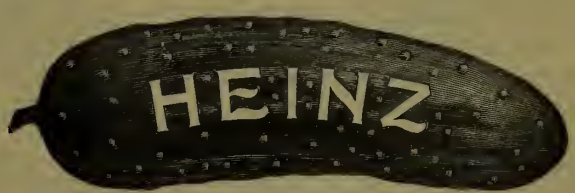
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The name sells the Goods.
The Goods will sell on their merits.
The combination is irresistible.

T. D. MILLAR CHEESE CO.

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Pickles.

Delicate appetites are stimulated . . . by

Heinz's India Relish

Good grocers sell it.

Others of our Popular Specialties are:

Tomato Chutney **Evaporated Horse Radish**
Tomato Ketchup **Tomato Soup**
Baked Beans with Tomato Sauce

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MEDALS--
PARIS
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The GENUINE always bear this Keystone trade-mark.

H. J. HEINZ Co. TRADE KEYSTONE PICKLING & PRESERVING WORKS MARK PITTSBURG, U.S.A.

COFFEES SPICES CORKS

The BEST GOODS at the BEST PRICES.

TEAS—All grades, supplied to the wholesale trade only.

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Write us for samples and quotations, and we will give you the best value on the market.

S. H. Ewing & Sons, Manufacturers and Importers **Montreal**

market. Bananas have been arriving more freely and sales have been reported at $1 a bunch. Pineapples which were scarce last week have been arriving more freely, and 15 to 30c. each is now asked, according to size.

APPLES.

Apples are a slow sale; the prices are unchanged.

DRIED APPLES.

Dried have been somewhat easier, owing to the fact that one or two large lots were forced for sale at 3½c. In a regular way, 6½c. is still asked, but it is difficult to obtain.

COUNTRY PRODUCE.

EGGS—Eggs are quiet, and increased receipts have led to a further decline, 9½ to 10c. now being the top price.

BEANS—Beans are quiet. In a jobbing way, 75 to 80c. is asked for ordinary sorts; handpicked are held at an advance of 5c. on this price.

HONEY—Honey is quiet, and reports from the country state that stocks of last year's yield are well diminished. White clover comb has sold at 12c.; other sorts are unchanged.

MAPLE PRODUCTS — A fair trade was done in maple products, and prices show no change. Syrup in wood is selling at 4½ to 5c. per lb., and in tins at 45 to 50c., as to size. Sugar moves freely at 6 to 6¼c. per lb.

POTATOES—Demand for potatoes is good for the season at 70 to 75c. a bag in car lots.

ONIONS—Onions are unchanged, at $2.25 per bbl.

PROVISIONS.

There was no change in the provision market. The demand for all lines was slow and trade was quiet, which will likely continue so for the balance of this week. We quote: Canadian pork, $16 to $16.50 per barrel; pure Canadian lard, in pails, at 8¼ to 8½c., and compound refined at 5½ to 5¾c. per lb.; hams, 11½ to 12c.; bacon, 12c. per lb.

FLOUR, FEED AND MEAL.

The export demand resulted in the Lake of the Woods Milling Co. making the following sales: 10,200 sacks for June shipment, 500 sacks on London account, and 8 cars on West Indies account. There was no improvement in the local or country demand, and trade in this respect was dull. We quote: Winter wheat, patents $4.65 to $4.85; straight rollers, $4.30 to $4.40; bags, $2.15 to $2.20; Manitoba patents, $5.30; strong bakers', $4.90.

The demand for meal continues slow, and the market is dull, with no change in prices to note. Rolled oats are offering at $3.90 to $4 per barrel, and at $1.90 to $1.95 per bag.

GRAIN AND FEED.

On spot business was quiet, but the undertone was firmer, and values in some cases show an advance. A sale of 8,000 bushels No. 1 hard Manitoba wheat was made at $1.02½ afloat Fort William. Ontario red wheat was quiet, but firm, at 86c. at shipping points west. Buckwheat was strong, and advanced 1 to 1½c. per bushel, and is likely to go still higher. Oats sold at 34 to 34¼c. store, and 35c. was bid afloat May, with holders asking 35½c. These figures show an advance of ¼ to ½c. per bushel. Rye sold at 56c. ex store. We quote: No. 2 white oats, 34 to 34¼c., ex store; 35 to 35½c. afloat, May delivery; peas, 62½ to 63c. ex store, ; buckwheat, 47 to 47½c. ex store.

There was no change in feed, but the demand is very slow at present. We quote as follows: Ontario winter wheat bran, $14 to $14.50; shorts, $16 per ton in bulk; Manitoba bran, $14, and shorts, $16 per ton, including bags.

CHEESE AND BUTTER.

There was nothing new to note in the cheese market, business being exceedingly quiet, on account of the scarcity of stock to trade in, and until the new commences to come forward the market will, no doubt, remain dull and featureless.

An easier feeling prevails in the country for butter owing to the increased make, but prices locally show no actual change, as the demand up to the present has been ample to absorb all offerings. Finest creamery sold at 20 to 20½c.; Townships dairy, 18 to 19c. and western rolls, 17 to 18c.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., April 11, 1898.

THERE is quite a large movement in all lines, and business for some time will be active. The river steamers are making short trips, and expecting soon to get up all the way to Fredericton. The holiday made dealers the more busy. As the season itself is a busy one, two days work had to be done in one. The budget gives general satisfaction here, the change in the sugar tariff tending to increase business relations with the West Indies. It is thought here that Canada is about to get a large share of the West India flour trade, and there is the hope that a better line of steamers will be put on than those now running. In lumber, to which we often refer in our report because of its importance, it is said the cut this year will be but about two-thirds as large as last year. At present the market is a dull one, but better things are expected later.

OILS—This is a busy season with dealers owing to the near approach of the opening of the saw mills, of which there are so many for which lubricating oil is bought here. This is also the busy season in paints and oils. Turpentine is again higher. In burning oil there is the regular demand of this season. The prices hold at the late advance.

SALT—There is a firm feeling, and prices must go higher in Liverpool coarse salt, as the regular steamers to Liverpool will soon be withdrawn and sent to Montreal. There is a good demand, stocks are ample for the present, and there is some afloat for here. In other lines, while this is a busy season, there is nothing new to report. We

FOR SALE.

CASH GROCERY BUSINESS FOR SALE IN THE City of London. Apply at once, M. M. this office. (16)

BUSINESS FOR SALE IN BEST LOCALITY IN Manitoba. General stock, about four thousand dollars. Building for sale or rent. Owner retiring from business. A good chance for the right man. Apply to box 264, Winnipeg. (15)

BIRD BREAD and Cottams Seed, manufactured under six patents. Reliable standard goods; nothing to approach them for popularity and value. All wholesalers.

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.

$2.50 per case; 80c. gallon.

THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

California Navels
California Seedlings
Messina Lemons

Seedlings are now arriving in Good Condition and are taking the place of Valencias. Our Lemons and Navel Oranges were never better.

AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

We attend personally to all consignments of Fruit and Produce.

McWILLIAM & EVERIST

Wholesale Commission Merchants,

25 and 27 Church St., TORONTO, Can.

Telephone 645.



EASTER marks the opening of the season for Hams and Bacon. We are having a good trade for the Easter Holiday goods, and we predict a good demand for the coming summer business. The "Star" Brand is always reliable, is always saleable, and is always and easily the best that you can buy. Let us have your orders for Hams, Breakfast Bacon, Roll Bacon, Back Bacon, Long Clear Bacon, Lard, etc.

F. W. FEARMAN

HAMILTON, ONT.

JUST ARRIVED FROM GERMANY

KNORR'S

Evaporated Soup Tablets, Vegetables
Sliced and Granulated Potatoes
Beef Bouillion, etc.

Undoubtedly the finest goods on the market. Write for prices.

BALFOUR & CO. - Hamilton

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MOUNT ROYAL MILLS

INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACÉ
POLISHED
IMPERIAL SEETA
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D. W. ROSS CO. Agents **RICES**

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL—COMFORTING

COCOA

In labelled Tins. 14 lb Boxes.

Special Agent for the entire Dominion, C. E. COLSON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.

FIRST QUALITY

Oak Dash Churns

WHITE SPRUCE

Butter Tubs

PARCHMENT

Butter Paper

Also complete lines of Woodenware, Brooms, Brushes, Paper, Paper Bags, Twines, etc.

WALTER WOODS & CO.

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E. T. STURDEE

Mercantile Broker,
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ST. JOHN, N.B. ETC., ETC.

Wholesale trade only.

HAMS
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Choicest Quality

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S. K. MOYER,

COMMISSION MERCHANT

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,

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Eggs and Butter

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Ship us, or write for prices.

D. GUNN, BROTHERS & CO.

Pork Packers
Butter and Egg Dealers

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Now receiving weekly a carload of Bananas, finest imported, also Pineapples and Florida Tomatoes. Give us a trial order. We will give you entire satisfaction.

HUGH WALKER & SON

Wholesale and Commission Merchants

GUELPH, ONT.

Established 1857.

Extra Fancy California Navel and Seedling Oranges, all sizes. Valencia Oranges, fine stock 420's and 714's, repacked before shipping. Extra Fancy Messina Lemons, 300's and 360's

Quality Right! Prices Right!

We Guarantee the Quality.

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FLUID BEEF.

BEST ---
FOR STRENGTH AND FLAVOR.

THE VIMBOS FLUID BEEF CO., Limited
of Edinburgh and London.

53 St. Francois Xavier Street MONTREAL

quote: Coarse, 44 to 48c.; Liverpool factory-filled, 90 to 95c.; Canadian fine, $1 to $1.10 per bag; 5-lb. bags in bbls., $3 to $3.25; 10-lb. bags, in bbls., $2.85 to $3; butter and cheese salt, bulk, $2.50 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; bottled salt, $1.25 to $1.30.

CANNED GOODS—While this season sees an active demand, there is at the present little that is new. In vegetables the market is a strong one. Stocks are not large, and but little is offering. One New Brunswick packer was in the market this week with some corn and tomatoes. He wanted full figures. In some cases retailers are selling at wholesale prices. Canned meats are firm at the higher figures. Scallops have a steady sale. Salmon keep low. There is quite a stock here. There are but few lobsters. In pumpkin this market shows a good demand at this season.

GREEN FRUIT—Is again becoming a busy line, now that the danger of frost is over. Oranges are still the staple. In Valencias, prices are rather higher. Bloods are somewhat easier, but the demand has increased. Californias are dull. Bananas are still high, but show a larger sale, and are beginning to take the place of oranges. Strawberries are rather lower, but the business is still small. In rhubarb there is a steady sale, though the price is still high for big business. Lemons are a good sale, and the prices keep low, though any change will be toward higher prices. Apples are not an active line. Prices are hardly as firm.

DRIED FRUIT—The nearness of rhubarb and small fruits is beginning to be felt in the demand for prunes and such lines, though there is still a good business. Prices are firm. Evaporated peaches show quite a large business this spring. The quality of the fruit has been satisfactory. In apricots, prices are advancing, and will rule higher. In raisins, Californias have the chief sale. The stock here is not large, and the quality good. Currants have but fair sale. Dates, figs, and peels are quiet. Peanuts, which at this season begin to sell more freely, are higher, and price will likely rule firm. Onions are easy.

SUGAR—The market is a firm one, and owing to the change in duty, prices are rather higher, the more as stocks here are not large. This, however, is not a cause of much disappointment, for, while some would like to have had rather more than they did have, the advance is not enough to pay carrying expenses on a large stock. No doubt, the disappointment of last season had much to do with the present light stock. The fine standard granulated has the preference in this market over the other grades. In the German made Canadian, sales here are not large, though they are increasing. There is little or no foreign sugar here. Yellows have been somewhat scarce during the past week.

MOLASSES—The market is an active one. The West India steamer to hand this week brought quite a cargo, chiefly Barbadoes, the market for which is rather firmer. In Porto Rico the quantity yet to hand is small, but further arrivals are expected. The price this season is rather below that of last year. This grade has a large sale here.

DAIRY PRODUCE—The coming of Easter, as usual, caused quite an increased interest in the egg market. The retail price was pushed down to two dozen for 25c., the wholesale price being almost the same. It is thought any change will favor easier prices. In butter the stock is light and prices are higher. There is a demand for almost any grade, but particularly good. Local creameries are oversold; and there is practically no creamery in the market. Cheese is still dull, and factories which have held



THE "ARMEDA"

Tea-Packing Machine

Patented in Canada, Oct. 16, 1897.

This machine is now a general favorite with merchants. **LAST WEEK FIVE MACHINES SHIPPED.** Enquiries coming in from every province in the Dominion. Every merchant desirous of holding his tea trade should have the "Armeda" Tea Packer, and sell his own tea, put up in lead packages by himself.

Write

A. H. CANNING & CO., 57 Front St. East, TORONTO

FOR DESCRIPTIVE CIRCULAR AND PRICES.

Quality Counts:

Crown Brand Flavoring Extracts.

"Their flavor is excellent and they also possess extra strength. These two qualities combined make them fast sellers."

Extract from a letter from Provost Bros., of Ottawa.

Letter follows letter in every mail we get, telling about the demand that springs up wherever the Crown Brand Extracts are introduced—thus, facts show that "Quality Counts."

40 different, absolutely true-to-nature, fruit, flower and spice flavors—40 different, good, strong reasons why the forty flavors are "the best there is or can be."

Greig Manufacturing Co.
Montreal.

Robert Greig & Co., Selling Agents.

John Mackay's Kola Cafe.

An essence of the finest coffee and chicory that grows, combined with the extract of that marvellous, life-sustaining West African Kola Nut.

We're not exaggerating—"marvellous" is the word that famous physicians use the world over. Easily Digested, Healthful, Stimulating—the coffee drinkers' substitute, with the true, rich aroma of freshly roasted coffee.

"Cereal Coffees" have to take a back seat, along with this Kola Cafe made by John Mackay & Co., of Edinburgh.

It's a seller and a good one.

Robert Greig & Co., Agts.
Montreal.

Progressive—stimulating—up-to-date advertising matter for your store with each order of the Crown Extracts. It has helped many a man to win "more business."

any stock over from last fall find a weak market and little demand.

FISH—Fresh fish, which have the chief demand at this season, have been scarce, and dealers have not been able to fill orders. Gaspereaux are late this season, the catch so far being very small. In halibut, receipts are also light, those to hand coming from Yarmouth. Lobsters still scarce, as far as this market is concerned. They are rather lower in Boston owing to large shipments. In dry fish there is a good steady business at even prices. Pickled are dull, and prices show no change; stocks light. Smoked herring are again quoted higher. There is a good steady business. We quote: Large cod, $3.50 to $3.60; medium, $3.25 to $3.35; pollock, $1.90 to $2; Grand Manan pickled herring, $1.85 to $1.95 per half-bbl.; smoked herring, 8 to 9c.; Canso, pickled, $5 per barrel; boneless fish, 3½ to 4½c.; cod, 6 to 7c.; finnan haddies, 4 to 4½c.; fresh Gaspereaux, $1.25 per 100; fresh halibut, 7 to 8c. per lb.

PROVISIONS—Dealers report this a particularly dull season for barrel meats, particularly pork. Smoked meats rule rather easier. The American hams which have been on this market, while giving fair satisfaction, are not liked as well as our own. Lard, which has been so firm, shows signs of an easier feeling, being more freely offered.

FLOUR, FEED AND MEAL—The feeling is still easier, though there is no change in price, and there is no particular reason why there should be. Oatmeal seems to have regained the slight decline of the past few weeks, and is firmly held, oats being still high. Cornmeal is rather lower. The competition between the city mills is keen. Beans are rather higher, and there is a feeling that higher prices will rule. Barley is higher, and will rule high during the coming season. This is also the case with blue and split peas. In seeds, stocks here are large. They are, however, beginning to move. This season finds clover seeds well below last year's prices, but grass seeds firmly held. We quote: Manitoba, $5.85 to $6; best Ontario, $5 to $5.10; medium, $4.85 to $4.95; oatmeal, $4.15 to $4.25; cornmeal, $2.05; middlings, bulk, car lots, $19 to $20; bran, do, $17 to $18; hand-picked beans, $1 to $1.10; prime, 95c. to $1.00; barley, $3.40 to $3.50; round peas, $1.25; split peas, $3.60 to $3.75; yellow eye beans, $1.75; oats, 35 to 40c.; hay, $8.50 to $9.50; timothy seed, American, $1.70 to $1.90; do., Canadian, $2 to $2.25; mammoth clover, 7 to 7½c.; red clover, 6 to 7c; alsike, 7¾ to 8½c.

ST. JOHN NOTES.

Middleton, N.S., is to have a pork packing factory. Everything will be the best. It is to be called the Nova Scotia Pork Packing Co. Capital stock $25,000.

W. T. L. Reed Brown, manufacturer, Fredericton, has sold out to Wm. Lawrence.

The next Furness Line steamer to London from here takes 1,000 bales pulp wood from one of the Nova Scotia mills.

A. L. Goodwin, our large wholesale green fruit and dried fruit merchant, this week received a shipment of fine evaporated peaches and apricots.

Wm. Thomson & Co., of this city, whose steamers have been running in the direct steamship line to London, during the winter, have three of their boats now here, namely the Platea, Cheronea, and the Arbela.

In St. John the trade is rapidly working away from China tea chiefly to blends, and that in packages under private brands. Even the smaller country storekeeper now has his own private brand of package blend tea.

The freight rates on the Intercolonial have been uncertain for some time past on account of the effort to overcome the general feeling of disapproval against the new tariff. Slowly and surely the new order of things is giving way and more satisfactory rates are charged.

The West India steamer Druart Castle, which arrived this week, had a full cargo for St. John, among which was 400 casks Barbadoes molasses, 70 tierces Trinidad, 25 casks St. Croix, 200 crates Bermuda onions; also 150 bags cocoanuts from Trinidad, to be forwarded to Toronto, and 200 for Montreal.

More than half the entire exports of St. John to the United States for the last three months has been American lumber sawn here. It is valued at $120,000. The value of fish entered from Grand Manan was $35,000. There was spruce gum to the value of $212, sent from Fredericton to the same market.

USE AND ABUSE OF CREDIT.

ONE of the greatest, if not the greatest, evils of modern business is the credit system, remarks Trade. While there will be occasional instances and occasional business where it seems a positive necessity, the stores where it is practised are growing gradually less. It is possible for merchants in adopting this plan to do business on so much smaller capital, and with so much less margin of profit they can necessarily sell goods very much lower than their credit competitors, as they quite naturally draw a largely increased trade in consequence, and they can know every day when they close their business just where they stand.

It is a very common occurrence for buyers to exhaust their credit at every available store, and then transfer their patronage to some cash dealer leaving a list of unpaid, uncollectable bills to be charged to the profit and loss account. If credit must be given, and it is unquestionably necessary at times, the next best thing to do is to procure some good, well-tried coupon book, such as is issued by any of the larger coupon book makers, and never, under any circumstances, allow a credit except by means of one of these books. They enable every merchant to keep easy and accurate track of his credits, and he never lets goods go uncharged, as is frequently the case with the old plan.

Further, it removes every possible chance for any of the many disputes which so frequently arise between the merchant and the patron by means of which good paying patrons are often lost. It is an exemplification of the old adage, of two evils choose the least. Credit of any kind in a retail establishment is an evil; it is much less so when conducted along the lines possible under a coupon or some similar system.

FOR SALE.

BUSINESS FOR SALE IN THE CITY OF LONdon; dry goods, boots and shoes; established thirty years; small stock, rent low; reason for selling, retiring from business; price right to responsible party. R. A. Jones, London, Ont. (tf)

Paul Campbell,
Assignee.
Campbell & Campbell,
Accountants.
McKinnon Building, TORONTO



McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.



C. E. Colson
Montreal

New Profits
—More Pleased Women

Think of the great army of women that are wondering how to economize on their clothes this Spring.

Fancy their pleasure if you display a sign inside the store, something like this: "Home Dyeing made easy and safe and pleasant with Maypole Soap. We sell it. All colors."

This helps the woman out of a dilemma—she'll remember *you*, please remember that.

There's a good profit in handling Maypole Soap. It is a **Clean** way of Dyeing at home. Powder Dyes can't approach it in the brilliant, fast, even color it yields. It is the Dye of highest quality. Free booklet about it by addressing,

Maypole Soap
Washes and Dyes

A. P. Tippet & Co., General Agents for Canada
Montreal.

WE ARE QUOTING FOR DELIVERY IN JUNE

Finest Barbadoes Molasses

Our stock has been bought from one of the best firms of Barbadoes, and has been secured at such price as to allow us to **GUARANTEE ANY DECLINE IN PRICE UNTIL DELIVERY.** Write, or ask our quotations, you are sure to find a profit with us. Meanwhile, we can supply at exceedingly low figures, following stock of molasses:

"BARBADOES" Molasses, "Choice," in puncheon
" " " in barrel
" " " in half barrel
"PONS" Molasses, "Fancy," in puncheon
" " " in barrel
" " " in half barrel
Northern Island Molasses, in puncheon
" " " in barrel
" " " in half barrel
Antigua Molasses, "Choice," in puncheon
" " " in barrel
" " " in half barrel
New Orleans Molasses, in barrels

This means that we have molasses at every price, and to suit all tastes. **Samples and prices given on demand.**

How is your stock of Teas?

Our assortment is complete in every line, and our prices, as usual, are low.

We would like to see you try our

Blended Teas

In 1-4, 1-2 and 25-lb. Tins.

Branded —

"VICTORIA"

and

"PRINCESS LOUISE"

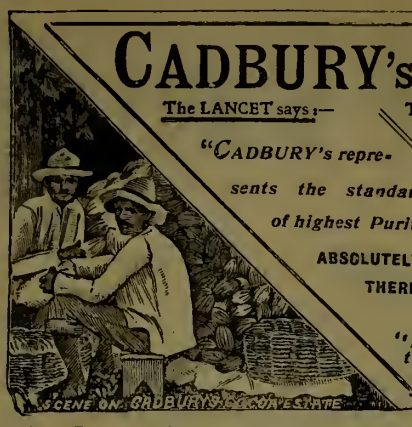
You would find the quality of these teas superior in every respect, and ready sellers for your trade.

We will always be happy to quote any goods in our line, we keep the assortment and can give satisfaction.

Laporte, Martin & Cie. Wholesale Grocers Montreal

CADBURY'S CHOCOLATES

ARE SIMPLY DELICIOUS AND ARE PACKED SPECIALLY FOR CANADIAN MARKET.



CADBURY'S COCOA

The LANCET says:—
"CADBURY'S represents the standard of highest Purity."
ABSOLUTELY PURE, THEREFORE BEST.

The ANALYST says:—
"CADBURY'S is the typical Cocoa of English Manufacture."
IT IS "A PERFECT FOOD," THEREFORE BEST.

The MEDICL MAGAZINE says:—
"For Strength, or Purity, and for Nourishment, there is nothing superior to be found."
☞ It is not dark, liquor like those prepared with Alkali.



CADBURY'S COCOA

(Absolutely Pure)

AND MEXICAN CHOCOLATE HAVE AN ENORMOUS SALE ALL OVER THE WORLD.

Agents: MESSRS. FRANK MAGOR & CO., 16 St. John St. MONTREAL

THE DOMINION BANK

Capital (paid-up).....$1,500,000
Reserve Fund..... 1,500,000

DIRECTORS

HON. SIR FRANK SMITH, President. | W. INCE. W. R. BROCK. EDWARD LEADLEY. WILMOT D. MATTHEWS. A. W. AUSTIN.
E. B. OSLER, M.P., Vice-President.

HEAD OFFICE - TORONTO

AGENCIES

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Brampton	Guelph	Napanee	Oshawa
Seaforth	Uxbridge	Whitby	Winnipeg

Montreal

TORONTO—Dundas street, corner Queen.
" Market, corner King and Jarvis street.
" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

Aubin's Patent Refigerator



The "Grocer's Standard" is the favorite.

This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions, 1897. Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL

FRESH— Maple Syrup

keeps coming in large quantities.

PLACE YOUR ORDER NOW.

REMEMBER—We hold a Bronze Medal for Vinegar, Pickles, Preserves, etc., and command a large share of Canadian trade for these goods.

T. A. LYTLE & CO.
Canada Vinegar Works, TORONTO

Rio Coffee

Large shipment now in store ex SS. Dalecarlia. . . .

Strictly High Grades.

Warren Bros. & Co.
TORONTO.

Extra Choic

Hams Bacon
Pure Lard
Mess Por

PARK, BLACKWELL & CO. Limit
Pork and Beef Packers,
TORONTO

"ONE OF THE FINEST"

A Coffee of Quality.



With a Quarter Century Reputation.

Look out for Spurious Imitations.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1-lb., 2⅜-lb. and 3-lb. bars, 60 lbs. to the box; and in 10 and 12-oz. cakes, 100 cakes in the box. All wrapped with a paraffin waxed wrapper.

Quotations for "Ivory Bar" and other brands of soap furnished on application. See our list of attractions in Premium Circulars offered in exchange for Ivory Bar Soap Wrappers.

SULPHUR
(FLOUR)

SALTPETRE
GROUND AND CRYSTALS

Shipments of above just to hand.

PERKINS, INCE & CO.
TORONTO.

CURRENT MARKET QUOTATIONS

April 14, 1898.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

SUGAR

	Montreal, Quebec, Ottawa.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba and B.C.	
Granulated (Redpath, St. Lawrence)	.....	.....	.....	4 11-16	4½	4⅝	.....	5⅛
Granulated, Acadia	.....	.....	.....	4⅝	.....	.....	.....	.....
German (Canadian) bbls	.....	.....	.....	4½	4¼	4⅜	.....	4⅞
" (imported) bags	.....	.....	.....	4½	.....	.....	.....	.....
Dutch, bags	.....	.....	.....	4½	.....	.....	.....	.....
Paris lump, bbls. and 100-lb. bxs	.....	.....	.....	5 15-16	5¾	6	.....	.....
" in 50-lb. boxes	.....	.....	.....	6 1-16	.....	.....	.....	.....
Extra Ground Icing, bbls	.....	.....	.....	5⅞	.....	.....	6	6½
Powdered, bbls	.....	.....	.....	5½	5¼	5½	6	6½
Cream	.....	.....	.....	4 3-16	.....	.....	.....	.....
Extra bright	.....	.....	.....	4 1-16	.....	.....	.....	.....
Bright coffee	.....	.....	.....	4	.....	.....	.....	.....
Light yellow	.....	.....	.....	3 15-16	3¾	3⅞	.....	4⅛
Medium light yellow	.....	.....	.....	3⅞	3⅝	3¾	.....	.....
Yellow	.....	.....	.....	3 13-16	3½	3¾	.....	.....
Demerara	.....	.....	3.50	3.75	.....	.....	.....	.....
Imported yellow	.....	.....	.....	3 13-16	.....	.....	.....	.....

SYRUPS AND MOLASSES

Syrups—								
Dark	.....	2	$0 23	$0 25	.....	.....	.....	.....
Medium	.....	2½	28	35	.....	.....	.....	.....
Bright	.....	2¾	32	42	.....	.....	.....	3½
Honey (com)	.....	.....	.....	40	.....	.....	.....	.....
" 2-gal. pails	.....	.....	.....	1 00	.....	.....	.....	.....
" 3-gal. pails	.....	.....	1 35	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	28	30	.....	.....	28	30	35	45
Barbadoes	27	28	.....	.....	24	26	.....	.....
Porto Rico	23	25	.....	.....	26	28	.....	.....
Antigua	22	23	.....	.....	22	25	.....	.....

TEAS

Black—								
Congou—Half-chests Kaisow, Moning, Paking	$0 12	$0 60	$0 12	$0 60	11	40	35	40
Caddies Paking, Kaisow	14	40	18	50	15	40	25	35
Indian—Darjeelings	35	55	35	55	30	50	13	20
Assam Pekoes	20	40	20	40	18	40	.....	.....
Pekoe Souchong	18	25	18	25	17	24	.....	.....
Ceylon—Broken Pekoes	35	42	35	42	34	40	32	40
Pekoes	20	30	20	30	20	30	25	32
Pekoe Souchong	17	35	17	35	17	35	22	28
China Greens—								
Gunpowder-Cases, extra firsts	42	50	42	50	.....	.....	.....	.....
Half-chests, ordinary firsts.	22	28	22	28	.....	.....	.....	.....
Young Hyson—Cases, sifted, extra firsts	42	50	42	50	.....	.....	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....	35	40
Half-chests, ordinary firsts	22	38	22	38	.....	.....	28	35
Half-chests, seconds	17	19	17	19	.....	.....	.....	.....
" thirds	15	17	15	17	.....	.....	.....	.....
" common	13	14	13	14	.....	.....	22	30
Ping Sueys—								
Young Hyson-½-chests, firsts	28	32	28	32	30	40	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Half-boxes, firsts	28	32	28	32	.....	.....	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Japan—								
½-chests, finest May pickings	38	40	38	40	.....	.....	38	40
Choice	32	36	32	36	.....	.....	35	45
Finest	28	30	28	30	.....	.....	.....	.....
Fine	25	27	25	27	.....	.....	.....	.....
Good medium	22	24	22	24	.....	.....	20	25
Medium	19	20	19	20	.....	.....	.....	.....
Good common	16	18	16	18	.....	.....	.....	.....
Common	13	15	13½	15	.....	.....	15	20
Nagasaki, ½-chests Pekoe	16	22	16	22	.....	.....	.....	.....
" " Oolong	14	15	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	16	19	.....	.....	.....	.....
" " Siftings	7½	11	7½	11	.....	.....	.....	.....

TOBACCO AND CIGARS

British Consols, 4's; twin gold bar, 8's	.....	.....	.....	73	.....	.....	.....	.....
Ingots, rough and ready, 8's	.....	.....	.....	71	.....	.....	.....	.....
Laurel, 3's	.....	.....	.....	68	.....	.....	.....	.....
Brier, 8's	.....	.....	.....	63	.....	63	.....	65
Index, 7's	.....	.....	.....	60	.....	60	.....	.....
Honeysuckle, 8's	.....	.....	.....	73	.....	.....	.....	.....
Napoleon, 8's	.....	.....	.....	67	.....	67	.....	.....
Victoria, 16's	.....	.....	.....	63	.....	.....	.....	.....
Prince of Wales, cads., 8's, 16's	.....	.....	.....	65	.....	65	65	.....

WOODENWARE

Pails, 2-hoop, clear, No. 1	.....	.....	.....	$1 45	$1 45	$1 50	$1 50	$1 60
" 3-hoop, " "	.....	.....	.....	1 60	.....	1 60	.....	.....
" 2-hoop, " No. 2	.....	.....	.....	1 40	.....	1 40	.....	.....
" 3-hoop, " "	.....	.....	.....	1 55	.....	1 55	.....	.....
" 3-hoop, painted, No. 2	.....	.....	.....	1 40	.....	1 40	.....	.....
Tubs, No. 0	.....	.....	.....	8 00	.....	8 00	9 50	10 50
" " 1	.....	.....	.....	6 50	.....	6 50	8 50	9 50
" " 2	.....	.....	.....	5 50	.....	5 50	6 50	7 00
" " 3	.....	.....	.....	4 50	.....	4 50	5 50	6 00

BUTTER AND CHEESE

Dairy, large rolls, per lb	.....	18	17	17½	...	22	.....	.....
" pound prints	20	21	18	18½	...	22	.....	.....
" tubs, best	.....	17	.....	.....	...	22	.....	.....
" tubs, second grade	15	15½	.....	.....	...	...	.....	.....
Creamery, tubs	20½	21	.....	19	...	23	.....	.....
" prints	.....	21	20	21	...	24	.....	.....
Cheese	8¾	9¼	7¾	8¼	8½	9	.....	.....

PROVISIONS

	Montreal, Quebec, Ottawa.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba and B.C.	
Dry Salted Mats—								
Long clear bacon	7¾	8	7¾	8	.....	.....	8½	8¾
Smoked Meats—								
Breakfast bacon	.....	12	11½	12	.....	.....	11½	12
Rolls	.....	.....	8½	9	9½	10	8½	9
Hams	11½	12	10	11	11	12	11	11½
Shoulder hams	.....	.....	8	8½	8	9	8	8½
Backs	.....	.....	11	11½	.....	.....	.....	.....
All meats out of pickle 1c. less.								
Barrel Pork—								
Canadian heavy mess	.....	.....	15 50	16 00	15 00	15 25	15 50	16 00
" short cut	16 00	16 50	16 00	16 50	.....	.....	16 50	17 00
Clear shoulder mess	.....	.....	14	15 00	12 50	13 00	.....	.....
Plate beef	.....	.....	.....	10 00	14 00	15 00	.....	.....
Lard, tierces, per lb	.....	.....	.....	7½	.....	.....	8¼	8½
Tubs	.....	.....	.....	7¾	.....	.....	.....	.....
Pails	8¼	8½	.....	8	8	9	.....	9
Compound	5½	5¾	.....	.....	6½	7	.....	.....
Dressed hogs, heavy	6 50	6 75	5 50	5 75	.....	.....	.....	.....
" " light	.....	6 25	5 75	5 80	.....	.....	.....	.....

GREEN FRUITS

Oranges, Valencia, per case	$4 00	$4 50	$5 00	$6 25	$5 50	$6 50	.....	.....
" Florida	.....	.....	.....	.....	.....	.....	.....	.....
" Cal. navels, per crate	3 50	4 00	3 00	3 75	3 50	3 75	3 50	4 00
" Jamaica, per bbl	5 50	6 00	.....	.....	.....	.....	.....	.....
" Dominica, per hbl	.....	.....	.....	... ..	.....	5 00	.....	.....
Lemons, Messina, per box	2 50	3 00	2 50	3 00	3 00	3 50	3 75	4 25
Grapes, Almeria, per keg	5 00	6 50	.....	.....	.....	.....	.....	.....
Bananas, per bunch	1 50	2 00	1 50	2 00	1 75	2 00	2 50	3 00
Cranberries	7 50	8 50	.....	.....	.....	.....	... .	.....
Apples, per bbl	2 00	4 50	2 00	4 00	3 00	5 00	.....	4 50
Grape fruit, per bbl	.....	.....	.....	.....	.....	3 00	.....	.....
Limes	.....	.....	.....	.....	.....	.....	.....	.....
Pineapples	.....	.....	15	30	.....	.....	.....	.....
Strawberries, per quart	.....	.....	.....	25	.....	.....	.....	... ..

NUTS

Brazil	12	13	12½	14	12	12½	12½	15
Valencia shelled almonds	22	24	22	24	.....	.....	25	30
Tarragona almonds	9½	11	9	11	11	12	13	15
Peanuts (roasted)	6½	9	9	10	9	10	13	15
" (green)	5½	8	8	10	.....	.....	10	12
Cocoanuts, per sack	.....	.....	4 50	5 00	3 50	4 00	.....	.....
" per doz	.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts	10½	12	10½	12	12	13	.....	.....
Marbot walnuts	8	9	9½	11	9	10	.....	.....
Bordeaux walnuts	8	9	8	9	9	10	.....	.....
Sicily filberts	7½	9	8	9	8	10	.....	.....
Naples filberts	10	11	.....	11	10	11	.....	.....
Pecans	8½	12	10	11	11	12	.....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes	11	15	12	14	14	15	13	15
" in 5-lb. cans	15	16	14	15	15	16	.....	.....
" whole	11	13	12	13	12	13	10	15
Pepper, white, ground, in kegs, pails, boxes	18	26	22	24	24	26	25	35
" " 5-lb. cans	20	22	24	26	20	22	.....	.....
" " whole	17	25	17	22	20	22	.....	.....
Ginger, Jamaica	20	25	18	25	20	25	.....	.....
Cloves	15	20	15	20	18	20	.....	.....
Pure mixed spice	25	30	25	30	25	30	.....	.....
Cassia	25	40	25	40	18	20	20	25
Cream tartar, French	25	27	24	25	20	22	.....	.....
" " best	28	30	25	30	25	30	.....	.....
Allspice	13	14	13	16	13	14	18	20

PETROLEUM

Canadian	11½	12	.....	14	15	16	.....	.....
Sarnia water white	12	13	.....	15	17	19	.....	.....
Carbon safety	.....	17	.....	.....	.....	.....	.....	.....
American water white	17	17½	.....	17½	19	21	.....	.....
Pratt's Astral, in bulk	18	19	.....	17	.....	.....	.....	.....

COUNTRY PRODUCE

Eggs, fresh laid	13	15	9	9½	10	12	20	25
Poultry—chickens, dressed	*5	8	50	70	40	1 00	.....	.....
Geese, per lb.	5	6	.....	.....	5	6	.....	.....
Ducks, per pair	*8½	9	.....	.....	40	60	.....	.....
Turkeys, per lb	8	10	.....	.....	17	20	.....	.....
Game—Hares, per pair	25	30	25	30	25	30	.....	.....
Honey, comb, per doz	1 50	1 75	90	1 50	1 50	1 75	.....	.....
" light color, 60-lb tins	7	8	6	6½	7	8	.....	.....
" " 5 and 10-lb. tins	7	8	7	7½	8	10	.....	.....
" buckwheat	4	5	3	4	5	6	.....	.....

* per pound.

RICE, SAGO, TAPIOCA

Rice—Standard B	3 40	3 50	3 50	3⅞	3 50	3 62½	4½	4⅝
Patna, per lb	4¾	5	4¾	5½	5	6	.....	.....
Japan	4⅞	5	5½	6	5	6	.....	5⅜
Imperial Secta	5	6	4⅞	5½	5	6	.....	.....
Extra Burmah	4	5	4¼	4⅜	4	5	.....	.....
Java, extra	6	7	6	6½	6	7	.....	.....
Sago	3¼	4	3¼	4	5	6	.....	4
Tapioca	3½	4	3¼	4½	5	6	....	4

SODA

Bi-carb, standard, 100-lb. keg	2 40	2 50	2 40	2 50	2 30	2 40	.....	.....
Sal soda, per bbl	70	75	70	80	85	90	.....	.....
Sal soda, per keg	95	1 00	95	1 00	95	1 00	.....	.....

FRUITS

Foreign—	Montreal, Quebec, Ottawa.		Toronto, Hamilton, London.		St. John, Halifax,		Manitoba and B.C.	
Currants, Provincials, bbls...	5¾	6	5¾	6	5½	6	6	7¼
" " ½-bbls	5⅞	6	6	6⅛	6	7	7	7¼
" Filiatras, bbls	...	6	..	6½	5¾	6¼	7¼	7½
" " ½-bbls...	6⅛	6¼	...	6¾	5¾	6½	7½	8
" " cases	6¼	6½	...	6½	6	7	.....	.....
" " ½-cases..	6¼	6½	6½	7	6½	7	.....	.....
" Patras, bbls	.....	.....	.....	7	6	7	.....	.....
" " ½-bbls	.....	.....	6¾	7	6	7	.....	.....
" " cases	6½	7	6½	7	7	7¼	.....	.....
" " ½-cases ...	6½	7	6½	7¼	6	7	.....	.....
Vostizzas, cases	7	8	...	8½	7	8	7½	8
Dates, boxes	4	6	4	5	5	6	6	7
Figs, 4-crown	10	12	10	11	11	12	12½	15
" 5-crown	12	13	11	13	12	13	.....	.....
" 7-crown	13	14	13	14	13	14	.....	.....
" 9-crown	15	16	15	16	16	17	.....	.....
" natural, bags	3½	6	3½	4½	.....	6	.....	.....
Prunes, Sphinx, B's	.....	.....	.....	7½	10	12	8	9
" " A's	.....	.....	.....	8½	.....	.....	.....	.....
" California, 40's	10	11	8½	10	10	12	.....	.....
" " 50's	8	9	7½	8	8	9	.....	.....
" " 60's	7½	8	7	8½	7	8	.....	.....
" " 70's	7	8	6½	7	7	8	.....	.....
" " 80's	6	7	6	6½	.....	7	.....	.....
" " 90's	.....	5	5¼	6	4½	5	6¼	6½
Raisins, Valencia, off stalk...	4¾	5	4	4¾	5	6	.....	.....
" Fine off stalk	4¾	5½	4½	5	5	6	.....	.....
" Selected	5¾	6¾	5⅞	6½	6	7	.....	.....
" Layers	6	7	6	6½	8	9	8	8½
" Sultanas	9½	12	9	12	10	12	.....	.....
" Cal. L.M., 3-crown..	7	8	7	7½	6½	6¾	7	7½
" " 4-crown..	8	9	7¾	8	7½	7¾	8	8½
Domestic—								
Apples, dried, per lb	6½	7	5	6	6	6½	6½	7
" evaporated	9	10	9	10	10	10½	.....	.....
Cal. Evaporated Fruits—								
Apricots, 50-lb, boxes	9	10	9	9½	9	10	.....	.....
" 25-lb. boxes	9	16	9½	15	10	16	.....	.....
" cartons	13	14	12	13	13	14	.....	.....
Peaches, 25-lb. boxes	10	12	9	12	10	12	.....	.....
" 1-lb. cartons	12	13	12	13	12	14	.....	.....

CANNED MEATS

Comp. corn beef, 1-lb. cans	$1 40	$1 70	$1 45	$1 50	$1 25	$1 35	$3 00	$3 25
" " 2-lb. cans	2 50	2 85	2 45	2 50	2 35	2 50	2 75	3 00
" " 6-lb. cans	7 75	9 00	7 75	8 25	7 75	8 25	.....	.....
" " 14-lb. cans	15 50	18 50	17 50	18 00	15 00	16 00	.....	.....
Minced callops, 2-lb. can	2 60	2 70	.....	2 60	2 75	2 80	.....	.....
Lunch tougue, 1-lb. can	3 40	3 50	3 00	3 10	3 40	3 50	6 50	7 00
" " 2-lb. can	6 50	7 00	.....	6 00	5 80	6 00	6 25	6 50
English brawn, 2-lb. can	2 50	2 60	2 75	2 80	2 75	2 80	2 50	2 75
Camp sausage, 1-lb. can	2 40	2 50	.....	2 50	2 50	2 60	.....	.....
" " 2-lb. can	4 00	4 25	.....	4 00	4 00	4 25	.....	.....
Soups, assorted, 1-lb. can	1 50	2 00	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	2 25	3 00	.....	2 20	2 25	2 30	.....	.....
Soups and Boull., 2-lb. can	1 75	1 80	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can	4 25	3 50	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ½'s	.....	.....	1 65	1 70	.....	.....	.....	.....
" " " 1's	.....	.....	2 80	2 95	.....	.....	.....	.....

COFFEE

Green—	Montreal, Quebec, Ottawa.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba and B.C.	
Mocha	24	29	23	28	24	25	...	...
Old Government Java	27	31	22	30	24	25	...	...
Rio	10	11	7½	12	12	13	...	...
Plantation Ceylon	29	31	26	30	29	31	...	...
Porto Rico	24	28	22	25	24	28	...	...
Gautemala	24	26	22	25	24	26	...	...
Jamaica	18	22	15	20	18	22	...	...
Maracaibo	13	15	14	20	13	15	...	...

CANNED GOODS

Apples, 3's	$1 00	$1 10	.....	$0 95	$1 00	$1 10	$2 25	$2 50
" gallons	2 60	2 75	$2 40	2 50	2 75	3 00	3 00	3 25
Blackberries, 2's	1 40	1 70	1 40	1 70	1 50	1 80	3 25	3 50
Blueberries, 2's	80	90	75	85	75	85	2 50	2 75
Beans, 2's	70	95	70	95	90	95	1 80	2 00
Corn, 2's	90	1 00	90	95	90	1 00	.....	2 25
Cherries, red, pitted, 2's	2 00	2 35	1 85	2 25	2 30	2 40	4 75	5 00
Peas, 2's	90	95	90	95	90	1 20	.....	2 25
" sifted select	1 14	1 20	1 10	1 25	1 15	1 20	2 25	2 40
" extra sifted	1 25	1 40	1 20	1 25	1 30	1 50	.....	.....
Pears, Bartlett, 2's	1 50	1 75	1 50	1 75	1 75	1 80	3 50	3 75
" " 3's	2 25	2 40	2 00	2 40	2 20	2 40	5 50	6 00
Pineapple, 2's	2 10	2 40	2 40	2 50	1 75	2 40	4 50	5 00
" 3's	2 50	2 60	2 50	2 60	2 50	2 60	.....	.....
Peaches, 2's	1 75	1 90	1 40	1 75	1 75	1 90	3 50	4 00
" 3's	2 50	2 75	2 00	2 40	2 50	2 75	5 50	6 00
Plums, green gages, 2's	1 50	1 55	1 30	1 55	1 30	1 60	3 50	4 00
" Lombard	1 30	1 50	1 20	1 50	1 30	1 50	.....	.....
" Damson, blue	1 10	1 30	1 10	1 40	1 10	1 30	.....	.....
Pumpkins, 3's	75	85	70	80	90	1 00	2 25	2 50
" gallon	2 10	2 25	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	1 50	1 90	1 40	1 70	1 50	1 90	3 00	3 25
Strawberries, 2's	1 50	2 00	1 60	1 90	1 75	2 00	3 50	3 75
Succotash, 2's	1 10	1 15	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	1 20	1 25	1 20	1 25	1 30	1 40	.....	3 20
Lobster, talls	2 50	2 95	2 40	2 70	2 50	2 60	.....	.....
" flats	2 75	3 00	1 65	1 70	1 25	1 30	.....	.....
Mackerel	1 30	1 35	1 30	1 35	1 10	1 25	.....	.....
Salmon, sockeye, talls	1 15	1 25	1 20	1 30	1 20	1 25	4 50	5 00
" " flats	1 30	1 45	.....	.....	1 30	1 35	.....	.....
" " Horseshoe ..	1 20	1 25	1 25	1 30	.....	1 25	.....	.....
" Cohoes	95	1 00	95	1 00	95	1 00	4 25	4 50
Sardines, Albert, ¼'s	10¼	11	.....	13	14	15	.....	.....
" " ½'s	20	21	20	21	20	21	.....	.....
" Sportsmen, ¼'s	11½	12	.....	12½	.....	12	.....	.....
" " ½'s	19	20	.....	21	20	21	.....	.....
" key opener, ¼'s	10	11	10½	11	16	18	.....	.....
" " ½'s	16	18	18½	23	10	11	.....	.....
" other brands	23	35	16	17	16	17	.....	.....
" P. & C., ¼'s.	23	25	23	25	23	25	.....	.....
" " ½'s	33	36	33	36	33	36	.....	.....
" American, ¼'s	4	5	4	5	4	5	.....	.....
" " ½'s	9	11	9	11	10	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100	9 00	11 00	10 00	11 00	10 00	11 00	.....	.....
Fruit in glass jars	.....	.....	.....	.....	4 25	4 50	.....	.....
Haddies	.....	.....	1 10	1 20	1 00	1 10	.....	.....
Kippered Herrings	1 40	1 50	1 15	1 60	1 10	1 15	1 90	2 00
Herring in Tomato Sauce	.....	.....	1 20	1 60	.....	.....	1 90	2 00

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MONTREAL

TRADE IN OTHER COUNTRIES THAN OUR OWN.

SUGAR IN THE UNITED STATES.

THE feature in the market for raw sugars was the advices received from Cuba stating that last week the American Sugar Refining Co. had purchased at least 30,000 tons of sugar in Cuba, and it was stated that prices paid were equal to 4 1-16 to 4.15c., duty paid, for 96 deg. test. The latter named figure being the last price, paid. Locally, a moderate volume of business has been transacted at unchanged prices, and the market closed firm at 4⅛c. for centrifugals 96 deg. test; 3⅝c. for muscovado 89 deg. test, and 3⅜c. for molasses sugar 89 deg. test. Refined has had a less active sale than was noted a week ago; still a moderate volume of business has been transacted, and prices have been advanced 1-16 to ⅛c., closing with granulated at 5¼c.—Journal of Commerce, April 11.

COFFEES IN NEW YORK.

An exceptionally large business has been transacted in the Brazil grades, and prices have advanced sharply, showing a rise of 1½c. per pound from the lowest. The stimulating feature has been the fear of hostilities breaking out between Spain and the United States, and a belief that as a war measure the Government would place an import duty of 4c. per pound on coffee. The activity and upward movement in prices started on Saturday and continued on Monday and Tuesday. A large business was also transacted on Wednesday, but the advance culminated on Tuesday. It is estimated that the volume of business transacted in coffee on the spot, to arrive, and cost and freight from Brazil and Europe, was about 500,000 bags. At the advance about 50,000 bags of Rio coffee held here in consignment were sold on Tuesday and Wednesday, and the prices reported paid were on the basis of 7c. for No. 7. The sharp upward turn to values in the invoice market naturally stimulated a demand from the country trade, as interior roasters were, as a rule, bare of supplies. The fact that Arbuckle Bros. and McLaughlin & Co. advanced the price of roasted coffee ½c. per pound to 8½c., although the Woolson Spice Co. continued unchanged at 8c. also had a favorable influence; and jobbers stated that during the first half of the week they had an unusually large call for supplies, and that the advances asked were readily paid. The war and duty talk have also had a stimulating influence in the market for the West India growths, as jobbers have been free buyers, absorbing the bulk of the supplies held by importers, and prices advanced to 9¾c. for good Cucuta. The sales for the week were considerably in excess of 100,000 bags. East India growths have had a more active jobbing sale, but in an invoice way no business of importance has been reported; prices have been unchanged and firm.—N.Y. Journal of Commerce.

LOWER PRICES.

Bradstreet's study of price changes shows a slightly higher level of prices April 1 than a year ago, but for March there were more declines than advances as compared with the beginning of the year. Probably the tendency of prices downward was a reflection in part of the expectation of war, but that has been complicated both as to March and as to last week by unseasonable weather, and the increase of building materials and the weakness of coal are the natural incidents of the season.

CANNED GOODS IN THE STATES.

In the market for canned goods the chief feature seems to be the strong tone of the market for tomatoes. Spot stocks are reported to be well controlled and offerings of goods from the south for prompt shipment are light. The western spot stock, it is said, has been closely absorbed by purchases made during the week by a prominent Chicago jobbing house. Canned salmon is very unsettled. There is reported to be sharp competition among the large handlers of the various descriptions, which has resulted in the present demoralization of prices. With the consuming demand light and prices steadily tending in their favor most buyers seem disposed to hold off for further developments.— N. Y. Journal of Commerce.

SULTANA RAISINS IN NEW YORK.

Last year on April 1 there were 47,000 boxes of Sultana raisins on the spot and to the end of crop 12,000 boxes were received additional, making a total supply to the end of the season of 59,000 boxes. This year the stock at the beginning of April was 18,000 boxes and the prospects, it is reported, are not favorable for further receipts, as the price in the primary market is at least 1c. higher than the spot quotation. —N.Y. Journal of Commerce.

RICE EXPORTS FROM SAIGON.

Wm. G. Hale & Co., in their circular dated Saigon, March 1, say of rice: The weather has been tolerably fine, but at times there are signs of rain and even occasional showers, which, it is to be hoped, will not culminate in any serious fall. Supplies are 40,000 to 45,000 piculs daily, and will presently increase considerably. Demand is for Singapore and Hong Kong to a moderate, and for Japan to a fairly active degree, and prices are stronger. The following is a statement of this year's exports of white rice, cargo rice and paddy:

	Previously.	Since Feb. 4, 1898.	Total Piculs.
Hong Kong	356,550	435,800	792,350
Singapore	26,750	.....	26,750
Sourabaya	27,500	28,250	55,856
Europe	24,200	103,900	128,100
Japan	102,300	335,650	437,950
Tonkin and Annam	....	41,000	41,000
Total	537,400	944,600	1,482,000
Same period last year			1,748,300

CURRANTS UNSETTLED.

The competition of California seedless and Sultana raisins, it is reported, has, during the past season, materially curtailed the consumption of Grecian currants, which, notwithstanding the comparatively low prices made, have been neglected to a considerable extent by consumers, who have given preference to the cheaper California product. Late advices from Patras report an easier feeling there, as demand has not come up to expectations and supplies in the primary markets are still comparatively large. The European demand has been only average, while the trade with the United States has been reduced owing to the competition of California goods above referred to.—N.Y. Journal of Commerce.

CALIFORNIA PRUNE SITUATION.

Reviewing the situation in prunes on the Coast The California Fruit Grower, in its issue of April 2, says: "Prunes are moving more freely, but no advance in prices is noted by those having goods for sale. A few holders have practically withdrawn their fruit by asking from ¼ to ½c. above the present market. Outside prunes are moving on 2c. basis, with a few offerings at 1⅞c., while some grower-holders are asking 2¼c. basis. Santa Clara Valley stock can be had from sellers on 2¾ to 2⅞c. basis, but holders are asking 3c. strong and are not inclined to sell at that price. The shipments of prunes from San Jose, for week ending March 26, were 330,670 pounds. This is the smallest week since January. It is estimated that some 200 cars remain for shipment. If that quantity remains the shipments from that valley will run close to 60,000,000 pounds for season of 1897-98. This will cause the State to overrun the 100,000,000-pound mark. Frost damage to the prune crop has not been heavy, but growers are anxious about the lack of rain as well as frost."

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A Sauce of peculiar merits; the excellence of which has won for it a world-wide reputation. Barrel lots of 12 doz. $1.75; Single doz. lots $1.90. These goods are rapidly attracting the attention of Canadian lovers of really fine table relishes.

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GILLARD & CO., Sole Manufacturers, London, England

MANITOBA MARKETS.

WINNIPEG, April 11, 1898.

THE balmy spring air has made the Eastertide a genuine holiday, and trade has been remarkably good. "Business is rushing" is the general expression. Seeding began at Emerson and Alexander on Friday, but will not be general throughout the province for another ten days. As far as wheat is concerned, it is now definitely known that there is no more wheat in the farmers' hands than will be required for seeding and for their own use until the next crop is off. Some of the more visionary class have been talking all week of what prices wheat will bring if the war eventuates between the United States and Cuba, but just at present the only thing on this market effected by the war scare is Havana cigars. Importers of these cigars are worrying badly over the situation. For the past year it has been extremely difficult to get the material required, at a reasonable figure, and should war ensue it is more than probable that it would be impossible to get any Havana goods at all. In this event it will mean, no doubt, smoke a pipe or nothing. Winnipeg has added the manufacture of chocolate and cocoa to her other industries. Mr. August Lion is the proprietor. The supply of fruit has increased both in quality and variety. Eggs were rather short for Easter, and butter is not so plentiful as it might be. Meat market is very stiff.

RICE—It is gathered, from recent reports received from India, that the situation is very much stronger, supplies from Japan and Java being unobtainable. The market here is bare of Japan, and it is not possible to renew stocks at present. "B" rice has advanced 1-5c. per lb., with every possibility of another sharp advance in the near future.

CEREALS—Show little change for the week, except that Ontario firms have sold in this market in competition with American. There cannot be much money in it for them, however, the way the tariff stands at present. Rolled oats are a shade easier, and are now selling at $2.05. The price of standard oatmeal and granulated remains at last week's figure, however, namely, $2.20 per sack; pot barley, $2.25; pearl barley, $4, and split peas, $2.30.

CANNED GOODS—Are in good demand, with slightly firmer prices. This, of course, refers to vegetables. Tomatoes, $3.20; peas, $2.25; corn, $2.25; beans, $1.80. Canned fruits are steady sellers in these days, with no change of price. Stocks are neither heavy nor light.

MEAT—This market is very strong, there being an advance of ¼c. on all lines during the week. Hams, 11¼ to 11¾c., according to size; long dry salt, 8¾c.; do. smoked, 8½c.; fancy bellies, 12¼c.

LARD—In sympathy with cured meats lard has advanced. Local dealers seem short, and American lard is offering at $1.70 per 20-lb. pail, freight and duty paid.

CHEESE—Owing to shortage of Manitoba article a car was imported from Ontario last week and another half car is in course of transit.

BUTTER—Stocks of dairy continue cleared up and supply is not equal to demand. No change in price is reported. Quotations all week have been 16 to 20c. according to quality.

EGGS—Eggs have been coming in quite freely, but not in sufficient quantities to satisfy Easter demand. Prices have remained firm, and on Saturday advanced 2c. per dozen on cased eggs, the price now being 15c. This state of things is not likely to continue beyond the beginning of next week.

SUGAR—The change in the reading of the tariff re this article is such as can only be understood by those thoroughly posted in the business. However, no change has been made up to date by the refiners. The market remains firm with fair demand. Granulated, 5⅛c.; bright yellow, 4⅜c.

COFFEE—Rios have made a slight advance and are now bringing 11c., but market is very dull. The normal demand continues for Mocha and Java.

DRIED FRUITS—Apricots have advanced another ½c., as anticipated, and are now bringing 12½c., and still higher figures may be looked for. Prunes have advanced ¼c., the price now being 5¼c. up, according to size, and are likely to take another jump in the course of a week or ten days. Higher prices are to be looked for in peaches, as they have been too low, compared with other fruits. Dried apples are, if anything, a shade easier, but evaporated remain firm, and are likely to so continue. Prices are: Evaporated, 11c.; dried, 6¼c.

GREEN FRUIT—This market is active with some new lines showing. Pineapples have arrived and are good quality. They are selling well at $6 for extra fancy large. Bananas are again scarce and have resumed their old price of $2.50 to $3, according to the size of bunch. Navel oranges, $3.50 to $4; seedling ditto., $3.75 to $4. Lemons, $3.75 to $4. Apples, southern, $4 to $4.50; Canadian, $3 to $5. Domestic onions, $3 per cwt.; fancy, $4. Maple sugar is again on the market and is selling at 11c. per lb.

M. R. Smith & Co., biscuit manufacturers, Victoria, are opening a branch factory in Vancouver.

THE SUGAR REFINERS' POSITION.

"THE Montreal sugar refiners are not satisfied with the changes in the tariff regarding sugar," said a refiner to THE CANADIAN GROCER this week. "Our contention is that we have less protection, if anything, than we had before, for the reason that the duty we will have to pay on the raw article has been increased, but there had not been a proportionate advance made in the case of refined. The allowance of 25 per cent. in the case of West Indian cane sugars does not offset this, because the refiners in Montreal depend for their supplies of raw material largely upon Europe, Java and the Philippines. We do not believe that the preference will very materially increase the Canadian importations of West Indian sugars; that is, in Montreal at least, though it may do so at Halifax, where the proportion of cane stock used by the Acadia people is much larger than in Montreal. Under the scale of the new tariff, the duty on 89 test Muscovadoes will be 61c. per 100 lb., and on 96 test centrifugals 71½c. per 100 lb. Consequently, the reduction on sugar of these grades from the British colonies will be about 15c. per 100 lb. in one case, and 18c. in the other. This discrimination may prove to be a moderate stimulus to Canadian importations, but it did not give such sugars the advantage which they now have in the United States over their competitor—beet—where the discrimination in favor of cane, by reason of the countervailing duties, is 27c. per 100 lb.

"Another interesting point in connection with the preference clause is that English refined sugar, providing that beet has not been used in its manufacture, is entitled to admission at the reduction of 25 per cent. Now, in the case of a dispute, it will be very difficult to prove whether beet has been so used or not, and of course friction is likely to arise from this fact.

"The polariscope test also is not so favorable to beet as to cane sugar, owing to the larger proportion of ash in the former than in the latter. The application of the test means, therefore, that a low grade raw owing to this fact will pay proportionately more than a high grade.

"The average duty on refined under the new tariff is about $1.18 per 100 lb., and as the duty on raw beet is about 68½c., there is a difference of about 50c. per 100 lb. in favor of refined sugar, or ½c. per lb. The difference was rather more under the old tariff, so that as a matter of fact there is less protection on the refined article under the new than under the old tariff," he concluded.

THE BRITISH SUGAR REFINING INDUSTRY.

A LETTER has been addressed to Members of Parliament by the British Sugar Refiners' Committee (chairman, Mr. Edwin Tate), of which the following is an extract : From 1870 to 1884 the quantity of sugar refined in this country ranged from 84 to 85 per cent. of the total consumption, but from 1884 to 1897, though the consumption had gone up from slightly over 1,000,000 to rather over 1,440,000 tons, the quantity refined in this country decreased from 842,000 to 602,000 tons—that is, from 84 to 41 per cent. of the total consumption. On the other hand, the importation of foreign refined sugar, protected here by bounties, rose from 85,000 tons in 1870 to 791,000 tons in 1897, an increase of over 800 per cent. There can be no question that we have a constitutional right, like all other British industries to free competition in our own markets, and that this is denied to us so long as foreign governments are permitted to protect their manufacturers in British markets by means of bounties. The great fall in sugar took place in 1884, but, owing to the violent fluctuation in price, caused by artificially stimulated over-production of bounty-fed sugar, and the consequent periodical reaction, the average price of unrefined sugar during the thirteen years, 1884 to 1897, was nearly £13 a ton, while the present cost of production is less than £10 a ton. It is, therefore, clear that there has been no substantial gain to the consumer or confectioner by the operation of the bounties. It is equally clear that as the cost of production is under £10 a ton, the price of sugar, if bounties were abolished and free competition restored, is more likely to remain under than over the average price of the last 13 years. But in the case of refined sugar, the operation of the bounties is to constantly undersell the refiners of this country in their own markets by means of a fraction of the extra bounty of 10s. a ton on refined sugar, which, though inappreciable to the consumer, is sufficient to deprive our industry of its legitimate profit, and thus to transfer the trade to the foreigner. Foreign refiners have only to sacrifice a small portion of this additional bounty in order to secure the trade, and this sacrifice has been of no advantage to the consumer in this country, since, even if he received the whole of the 10s. a ton, it would only amount to one-fifth of a farthing a pound, a sum quite inappreciable to him, but representing £50,000 a year to a large refiner.

McPerson & Hickey, cannerymen, Vancouver, B.C., have dissolved, Wm. Hickey continuing.

WATCHES AND CLOCKS FOR GROCERS.

The Alpha Chemical Co. has adopted a unique method for interesting the retail trade in its "Sunlight" black lead. On condition the merchant purchases $22.50 worth of this black lead, the company will give him a musical clock for his window, this clock to be awarded to the retailer's customer who makes the nearest guess to the number of "Sunlight" bars displayed in the window. Then the merchant himself is given a clock for allowing the company the use of his advertising space in the local paper, while the merchant who sells the greatest quantity of "Sunlight" black lead in a certain time is awarded a gold watch.

SALADA'S NEW BUILDING.

The "Salada" Ceylon Tea Co. has purchased the stone warehouse on Yonge street, Toronto, between the Banks of Montreal and Hamilton. These three buildings are of sandstone, and present a fine appearance. The "Salada" Tea Co.'s building has a frontage of 40 feet by 130 feet deep, and five storeys high. Mr. Larkin proposes to make great improvements in the building throughout, and says that in the course of a couple of months it will be an ornament to Yonge street.



ROSE'S Lime Juice



IS THE

Original and Genuine Brand

THE STANDARD FOR PURITY AND EXCELLENCE.

Being the product of absolutely the finest cultivated Lime Fruit in the World, it is the best procurable.

Canadian Agents: LAW, YOUNG & CO., Montreal.



BRITISH AID FOR DRY DOCK AT ST. JOHN.

At a meeting of the St. John, N.B., common council, on the 6th inst., Mayor Robertson stated he had had for a long time in mind a work which he felt would result most advantageously to the city. He had already sent, through Hon. Mr. Blair, a letter to the British Government asking assistance in the provision of a dry dock at this port. St. John had become, in the eyes of the world, an important place during the past two or three years because of the development of the winter port business. This, he hoped, would enable the city to induce the Imperial Government to come to our assistance in this matter. The Federal Government would, without doubt, do as much for St. John as they had done for Halifax. Then, the local Government should lend a hand, and the city itself could possibly afford to do more than provide a site for the dock. A dry dock would be a necessity here in the course of three years. Its provision would be the initial step in the introduction of iron shipbuilding here. Canada was throwing wide open her doors to England, and the result would be that a greater interest would be taken in Canada by the Mother Country.

The Mayor here dwelt upon the interview he had at Ottawa with the Manchester delegation, and the hope the gentlemen composing that party expressed, that St. John and Manchester might be drawn close together in a business way. St. John should, under all the circumstances, send a representative to England. He had served the city as mayor for four years, during which time he had used every effort to promote the interests of the city. He would be able to proceed to England in the course of a few days and spend several weeks there as mayor, in which capacity he would be able to do more for St. John than he could otherwise accomplish. The Federal Government were willing to assist him in every way, and the Lord Mayor of Manchester had undertaken to lend him a helping hand. His Worship, in closing, said he was willing to undertake the work, in which he trusted he would attain some degree of success. It was for the council to say whether he should go or not.

The mayor's suggestion was favorably commented upon, but final action in the matter was deferred.

VERY HONEST.

"Papa," said Johnny, "I am a very honest little boy, and I proved it to-day."

"Tell me all about it," asked his father proudly, taking his son on his knee.

"I went to the store," answered Johnny, "and the groceryman went into the back room and left me alone near a barrel of apples. I could have stolen them all, but I thought I would be honest, so I only took two."—New York World.

FOR SALE. Choice Prime Beans.
Evaporated Apples.

Apply JAS. R. SHIELDS & CO.
Board of Trade, TORONTO



—A
Ton of Cocoanut for Klondyke.

Against the competition of all brands ..

WHITE MOSS

dessicated, was chosen (on account of its quality) as the Pioneer Cocoanut of the Yukon, we having just received an order for a ton to be put up in tins made specially for this order.

Are you carrying our goods? If not, write us for samples.

CANADIAN COCOANUT CO.
MONTREAL.

THE
Oakville Basket Co.

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit packages of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

HIGHEST

PAILS TUBS

And Wood Packages
FOR
Lard, Candy, Spices, Pickles, Syrup, etc.
Manufactured by
The Wm. Cane & Sons Co., Limited
Newmarket, Ont.
CHAS. BOECKH & SONS
Sole Agents, Toronto

QUALITY

THE PRESS CLIPPING DEPARTMENT

Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

Politicians can obtain from it everything the papers say about themselves on any subject in which they are interested. Business men learn of new openings for trade, pointers to sell goods, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted, reports of new industries or stores, etc.

TERMS—$5 per hundred clippings; $40 per thousand, payable in advance; but a yearly contract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

The Press Clipping Department, Board of Trade, Montreal

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Limited., LONDON, N.W. ENG.

SALT

SUMMER RATES of freight in effect April 1st.

Don't you Want a Car of Salt?

VERRET, STEWART & CO., Montreal - Quebec.

RETAILERS

Do you sell

COW BRAND BAKING SODA?



IT SAVES TIME AND LABOR . .

Try a box with your next Grocery order. Wholesalers handle it.

Gem Folding Counter Stool with the Globe Fruit and Globe Pepsin Chewing Gum,



You make a good profit on the Gum and you get this high-class patented Stool **FREE.** Get one from your wholesaler, or write for circular to



GLOBE AUTOMATIC SELLING CO., - Toronto, Ont.

THAT RECIPE FOR BLACKING.

Some years ago, in a small country village, a poor old soldier called at a hairdresser's and asked relief, stating that he had stayed beyond his leave of absence, and, unless he could get a lift on the coach, fatigue and severe punishment awaited him. The hairdresser listened to his story respectfully, and gave him a guinea.

The veteran was profuse in his thanks.

"How can I repay you?" he said. "I have nothing in the world but this"—pulling from his pocket a dirty piece of paper. "It is a recipe for making blacking, and you may be able to get something for it to repay you for your kindness to the poor old soldier."

That dirty piece of paper was the recipe for the renowned Day & Martin's blacking; and that hairdresser was the late wealthy Mr. Day, whose manufactory is one of the ornaments of London, and whose palace in Regent's Park rivalled in magnificence the mansions of the nobility.—Answers.

WHERE BEET SUGAR FAILED.

The advertised sale of the beet sugar factory at Farnham is a grim reminder to the people of the section of the futility of competition with the cheap agricultural labor of Europe in lines where unskilled muscle is the chief implement. The factory at Farnham was well equipped, the help of a paternal Government was not wanting, and good beets could be raised nearby. But in our short, forcing summers farmers cannot take their own time with crops; labor costs never much less than a dollar a day, sometimes more, and there is much hand work about beet culture. In Germany, where women and young children are to be hired for such work at a few cents a day, it is different. And so the promoters of this factory found.—Leader, Granby, Que.

ST. JOHN'S WINTER TRADE.

At a meeting of the St. John, N.B., Board of Trade, held on the 6th inst., President D. J. McLaughlin stated that the inward package freight up to three weeks previous was over 11,000 tons, compared with 5,000 tons altogether last season, and the outward was over 100,000 tons compared with 77,000 last year. Mr. Sutherland, of the C.P.R., had stated to him that the total for the whole season would show a most gratifying further increase.

Application has been made for the incorporation of F. C. Colwell & Co., Limited, as general merchants, St. John, N.B.

The Class Acting

up to the belief that it does "Not Pay" to be noticeably "Unlike" all others, continues to dwindle.



Ceylon Tea has gained its name and earned its fame, solely through its being noticeably "Unlike" all competitors, inasmuch as it is of incomparable Quality and Deliciousness—captivating and holding in everlasting captivity "all tastes." Don't you think, in view of the wide-spread agitation for the suppression of the notoriously adulterated Teas of China and Japan, that it would be good business policy for you to handle "Salada" Ceylon Tea?

Others are doing so with the utmost satisfaction and profit.

Montreal Wholesale Depot, 318 St. Paul St.
and at
Toronto, Winnipeg, Vancouver, Buffalo, Detroit, Boston, Pittsburgh.

Evaporated Vegetables

FOR SOUP
Always Ready
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use.
Samples sent on application.

Kerr Vegetable Evaporating Co.
Limited
KENTVILLE, NOVA SCOTIA

BROCK'S BIRD SEED



This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

Agents for Canada:
C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

"GOLDEN LEAF" BRAND JAPAN TEA

"Udarella" Ceylon Blend
"Atlas" Blend

All of extra cup quality.
Samples on application.

Sole Agents:
George Foster & Sons
BRANTFORD, ONT.



ASK FOR
MOTT'S

BY ROYAL WARRANT TO HER MAJESTY THE QUEEN
DEWAR'S PERTH WHISKY

Dewar's Famous Scotch

Can be had from . . . .
Geo. J. Foy
Perkins, Ince & Co.
R. H. Howard & Co.
Adams & Burns
Toronto.
James Turner & Co., Hamilton, and all first-class houses.

MONSOON INDO-CEYLON TEA

YOU ARE SERVED BETTER

By a Specialist than a Jack-of-all-trades.

MONSOON
INDO-CEYLON TEA

is put up by specialists, who watch every stage of its preparation with scrupulous care. You will notice the absence of the dust, stalks and dirt which play such a prominent part in making many teas cheap. Drop a post card for samples.

THE MONSOON TEA CO. - 7 WELLINGTON ST. W. TORONTO

"He who runs
may read."

Ceylon and Indian Teas

ARE

Healthier
Cleaner
Purer

and more economical than the cheap trash of China and Japan.

They pay you a better profit and please your customers. . . . .

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

PLANGLAIS has been appointed curator of A. Therriault & Co., general merchants, Fraserville, Temiscouata county, Que.

Mrs. L. A. Carriere, grocer, Montreal, has assigned to Lamarche & Benoit.

John Whyte, general merchant, Drayton, Ont., has obtained an extension.

J. R. Bonter, grocer, etc., Trenton, Ont., has assigned to R. Tew, Toronto.

F. E. Burke, general merchant, Joggins, N.S., is offering 50c. on the dollar.

C. Cheval, general merchant, Waterloo, Ont., has assigned to Kent & Turcotte.

C. E. Pineo, general merchant, Griswold, Man., has assigned to S. A. D. Bertrand.

Samuel Ritcey, general merchant, Ritcey's Cove, N.S., is offering 40c. on the dollar.

McRae, Alexander & Co., general merchants, Eloa, Man., have assigned to S.A.D. Bertrand.

Atkinson & Co., general merchants, Hamiota, Man., have assigned to S. A. D. Bertrand.

Hugh Baxter, general merchant, Sturgeon Falls, Ont., has assigned to H. E. McKee, Sturgeon Falls.

PARTNERSHIPS FORMED AND DISSOLVED.

Pare & Frere, general merchants, Granby, Que., have dissolved.

J. H. Smith & Co. are commencing business as general merchants in Almonte.

J. Barry & Sons, general merchants, Morrisburg,, have dissolved, John T. Barry continuing.

Misael Vincelette and Joseph J. Robin have registered as proprietors of the firm of Vincelette & Robin, grocers, Ely, Que.

SALES MADE AND PENDING.

The stock of F. C. Wanless, grocer, Chatham, Ont., is to be sold.

The stock of Laura B. Sanson, general merchant, Stanley, N.B., has been sold at auction.

The assets of Wm. Hickey, general mer chant, Deux Rivieres, Que., are advertised for sale by tender.

The assets of Tester & Co., wholesale confectioners, Montreal, have been sold at 42½c. on the dollar.

The stock of M. Leguerrier, general merchant, St. Therese, Que., has been sold at 60c. on the dollar.

The stock of Taber & Co,, general merchants, Carleton Place, Ont., has been sold at 50c. on the dollar.

CHANGES.

Arthur Monty has started business as grocer in Granby Que.

Ellen Cullum has gone out of business as grocer in Victoria, B.C.

Salter & Elliott, general merchants, Pugwash, N.S., have sold out to Frank Schurman.

G. E. Munroe, grocer, Victoria, B.C., has sold out to James Townley.

Israel St. Marie, grocer, Chateauguay Basin, Que., is adding bakery.

H. E. Miller, grocer, Chatham, Ont., has been succeeded by James J. Miller.

E. A. Smith, general merchant, Dutton, Ont., has sold out to Peter Cameron.

Martin E. Eby is commencing business as general merchant in Bamberg, Ont.

James Hodge, general merchant, Winterbourne, Ont., has sold out to Wm. Sherriffs.

E. C. Hurdle, grocer, etc, Glencoe, Ont., has sold out his grocery business to John Scott.

J. J. O'Brien, grocer and confectioner, Stratford, Ont., has sold out to Wm. G. Brown.

W. J. Cheyne, general merchant, Hampstead, N.B., has sold out to George C. Watson.

George Lightbound has registered as proprietor of the Victoria and Vancouver Packing Co., Montreal.

Wm. Harston, general merchant, Roseneath and Harwood, Ont., has been succeeded at Harwood by R. Mercer.

DEATHS.

Israel Mosher, general merchant, etc., St. Martin's, N.B., is dead.

KLONDYKE OUTFITS.

Wilson Bros., Klondyke outfitters, Victoria, B.C., have prepared a price list of supplies and tools necessary for a trip to the Yukon with blank spaces for the price of each article. They offer the whole outfit of these goods at a reasonable price. Another list has been prepared including clothing, tools, etc., necessary for the trip with prices for each article and for the outfit.

Clark's Meats { A Full Line Full of Good Things Full of Good Prices Full of Satisfaction Full of Profit

They're Good and You Know It!

ORANGE MARMALADE

Have you tried Upton's Gilt Edge Brand?

Put up in 7-lb. Wood Pails, 7 and 5 lb. Cans, and Glass Pots that retail at 10c. each. It will pay you to ask your wholesale house for these Gilt Edge goods. . . . .

THOS. UPTON & CO., Hamilton

DEFINITION OF A GROCER.

"What is a grocer, papa?"

"What is a grocer, child? Why, he is a good-natured man who deals in the necessities of life at the corner, and is too humble to believe for a minute that he has any rights. He solicits trade by marking all his goods down to cost, and when the customer don't pay promptly, he waits. Yes, my child, some grocers stand and wait until the undertaker gets his bill in and then they lean over the graveyard fence and wonder how to get their money.

"Yes, he is the man that lives by selling sugar and makes so much money on it that he is expected to give lumps of it to all the children.

"Oh, yes, the grocer is a pious man. He rarely ever swears, except when he sells 18 pounds of raisins out of a 26-pound box, or when he weighs out a barrel of granulated sugar and it lacks just 6 pounds, or when he hears Mr. Never-Pay say, 'Charge it,' or when the summer is so hot he loses a dozen good cheese, or when the winter is so cold that his potatoes freeze, or—but your mother is calling you. Good night, child; I'll tell you the rest about the grocer another day."—Gastonia Grocer.

MR. R. A. DONALD.

The Toronto Globe daily publishes under the heading, "Men of the Day," a short sketch of some prominent man. On Monday, last, the subject was Mr. R. A. Donald, a well-known Toronto retail grocer. Here is the paragraph:

The name of Mr. R. A. Donald is associated with the ambitious project for enlarging St. Lawrence Market. Mr. Donald was born in this city in 1862. After school days spent at the public schools and the Jarvis Street Collegiate Institute, he entered his father's grocery house at the age of thirteen. He became a partner in the business while still a youth, and at his father's death assumed full control. He is an enthusiastic military man, and has long been a prominent member of the Young Liberal Association in the city.

The Blue of Blues

Always Reliable.

Always The Best.

Keen's Oxford Blue



THIS IS THE SEASON FOR LAUNDRY BLUE.
HOW IS YOUR STOCK OF **OXFORD ?**

Current Market Quotations for Proprietary Articles.

April. 14, 1898.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.



PURE GOLD.

5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lh. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4 oz. cans, 4 and 6 doz, in case	1 25
10 cent can	0 90

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO.

1 lb. tins, 2 doz. in case, per doz.	1 20
½ lb. tins, 3 " " "	90
¼ lb. tins, 4 " " "	80

MAPLE LEAF BAKING POWDER,

½ lb. glass jars	$1 25
1 lb. glass jars	2 00
1 lh. sealer jars	2 25

THE F. F. DALLEY CO.

	per doz.
Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lh, tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

BLACKING.

P. G. FRENCH BLACKING. per gross

⅛ No. 4	$4 00
⅛ No. 6	4 50
⅛ No. 8	7 25
¼ No. 10	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
	per doz.
No. 5 Spanish Blacking, ¼ gross cases	7 20
No. 10 " " " "	9 00
Vucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

BERRY'S ENGLISH BLACKING.

No. 1 Bronze Tins, per gross	$ 2 60
No. 2 Bronze Tins, per gross	$ 3 40
" 3 " " "	5 60
" 4 " " "	10 00
No. 1 Enamelled Tins "	2 50
" 2 " "	3 75
" 3 " "	4 00
" 4 " "	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in ¼ gross cases.	Per Gross
French Oil in 3-doz. cases	$ 22 00
Reliable Shoe Dressing	9 00
Ecliplic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50



Shoe Blacking— in ¼ gross cases.	
Reliable French Blacking, No. 5	9 00
" " " No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00
	per gross
Alpha Metal Polish No. 2	9 00
Patent Stove Polish—	
Sunlight Lead Bar	4 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead	25
½ gross case	
Reliable Stove Pipe Varnish ¼ gross cases 6-oz. bottles	





Quickshine Pipe Varnish	12
¼ gross cases pressed top tins.	

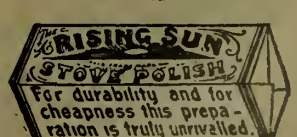
Stove Polish—



Quickshine Polish	9 00
Reliable Paste	6 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

STOVE POLISH.





	Per gross
Rising Sun, 6 ounce cakes, half-gross boxes	$ 8 50
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00



Two Leaders

.... FOR THE LAUNDRY

Edwardsburg Silver Gloss and Benson's Satin STARCHES.

We can conscientiously recommend the above for general use in all laundry work. They are done up in very attractive packages, which go a long way in brightening up your store. **Beware** of imitations, for there are many of them gotten up to resemble ours.

The Edwardsburg Starch Co., Limited, Cardinal, Ont.

Per gros

THE F. F. DALLEY CO.



Gem Stove Polish, ¼ gross cases	$9 00
per doz	
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 7

Enameline.



No. 4—3 dozen in case	$4 50
No. 6—3 dozen in case	7 50

BIRD SEEDS

BART, COTTAM & CO.

"Cottams," with Patent Bird Bread.	0 07
Warbler, with Song Restorer	0 05¾
Belgian, with Bird Improver	0 05½
International, with Bird Treat	0 05¼
German X, with Cuttlefish Bone	0 04¾
German, with Cuttlefish Bone	0 04¼
London Bird Seed, bulk 25 lb. cases.	0 04½
Bird Gravel, 10c. pkts., 24 in case,	0 06
Bird Gravel, 5c. pkts., 18 in case	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases.	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " " 5c. " 48 "	03

CORN BROOMS

CHAS. BOECKH & SONS. per doz.

Carpet Brooms—	net.
"Imperial," extra fine, 8, 4 strings	$3 65
" 7, 4 strings	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
" " 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

BLUE.

KEEN'S OXFORD. per lb.

1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED MEATS.

ARMOUR PACKING CO.—HELMET BRAND

Corn Beef 1 lb	1 65	1 70
2 lb	2 65	2 75
4 lb	5 50	5 80
6 lb	8 50	8 80
14 lb	18 50	19 00
Roast Beef, 1 lb	1 40	1 50
2 lb	2 75	2 90
Luncheon Beef, 1 lb	1 60	1 90
" 2 lb	2 75	2 85
Brawn 1 lb	1 30	1 40
" 2 lb	2 50	2 75
" 6 lb	6 60	6 80
" 14 lb	14 50	15 00
Ox Tongue, 1½ lb	7 00	7 20
" " 2 lb	8 50	8 80
" " 2½ lb	10 75	11 00
Lunch Tongue, 1 lb	3 35	3 50
" " 2 lb	6 50	6 80
Chipped Beef, ½ lb	....	1 75
" " 1 lb	....	3 50
Pigs' Feet 1 lb	1 65	1 75
" " 2 lb	....	2 75
Potted Meats, Tongue or Ham ¼ lb	70	75
Potted Meats, Tongue or Ham ½ lb	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb	70	75
Potted Deviled Ham or Tongue, ½ lb	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt	3 00	3 15
" " 1 pt	2 00	2 10
Gelatine of Boar's Head, 2 lb	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb	3 00	3 10
Plover Roast	5 00	....
Sliced Gold Band Bacon	3 00	...

CHEWING GUM.

ADAMS & SONS CO. per box

Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher)365c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs.	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 00
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	
Flirtation Gum (English or French wrappers) 115 1c pieces	
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHEESE.



MACLAREN'S IMPERIAL CHEESE. Per doz.

Large Size, cases 1 doz	$9 00
Medium Size, cases 1 doz	4 50
Small Size, cases 2 doz	2 40
Individual, cases 2 doz	1 00

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caracoas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 28
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. tins, boxes 4 doz	2 40
½ " " " 2 "	4 50
" " " 1 "	8 50
	per lb
Ralston Health Club boxes 6 lbs	45

CHOCOLAT MENIER.

	In 5 case lot.	Cases of 10x12 lb bxs.	In 12 lb bxs
Vanilla—per lb.	$ 0 32	$ 0 34	$ 0 36
Yellow wrapper, Unsweetened—			
Blue Premium	C 35	0 37	0 3..

	Per case.	Less than case
Pastilles—		
Yellow wrapper, 108 bxs. to the case	$20 00	0 20
Croquettes—		
Yellow wrapper, 9 bxs. of 12 packages	$20 00	0

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

The Toronto Biscuit & Confectionery Co., Limited, are putting on the market a Biscuit that every grocer ought to handle. It is called

WHEAT MEAL

Besides being very palatable, it is invaluable for invalids and persons with weak digestion. Include a tin in your next order.

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED,

A. W. Porte, President. **7 Front Street East, Toronto.** S. R. Parsons, Vice-President

FRY'S.

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 14lb. bxs.	0 24
Cocoa—	**per doz.**
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	....
" ⅛ lbs. 12 lb. boxes.	

JOHN P. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs	0 27
" ¼ " " "	0 28
" ⅓ " " "	0 29
" ⅛ " 5 or 10 "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails	....
Feather Strip, " " " "	....
Special Shred, " " " "	....
Macaroon, " " " "	....
Crown Desic., 12, 20 or 25 lb. "	....
Special, " " " "	....

Barrels, 2c. per lb. less.
Terms, 3 p.c., off 30 days.

COFFEE.

per lb.

JAMES TURNER & CO.

Mecca	0 34
Damascus	0 30
Cairo	0 20

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	0 33
Bourbon Blend	0 31
Our Own "	0 30
Jersey "	0 28
Laguaya "	0 25
Rajah Blend	0 21
Mocha and Java	0 32
Old Government Java... 0 30 0 32	0 34

EXTRACTS.

per doz

Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25

Crown Brand (Robert Greig & Co.)—



1	oz. Bottle, per doz.	0 90
2	" " "	1 50
2½	" " "	2 00
4	" " "	3 00
8	" Bottle "	6 00
4	" Glass Stop'r "	3 50
8	" " "	7 00

Roowntree's ELECT Cocoa

Robert Greig & Co., Montreal, Agents.

¼ lb. Tins, boxes 2 doz.	2 40
½ lb. Tins, boxes 2 doz.	4 60
1 lb. Tins, boxes 1 doz	8 70

FOOD.

per brl.

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

per doz.

Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling oalves foot, 2 qt. size	1 20
Acidulated, 2 qt. size	1 50

(Sold by all wholesale grocers.)

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.

1 oz. Packages, White, per doz.	0 90
1 " " Red, "	0 95

COX S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams " " 1 55	1 90
Red Currant Jelly	2 75

(All the above in 1 lb. clear glass pots.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. oans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$10 80
" per cace of 3 doz., net	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

Square Tins—	per lb.
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
F. D., 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)

per gross.		per gross	
Pony size,	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard bulk, per lb.	0 12
¼ lb. tins, 4 doz. in case, per doz.	0 65
½ lb. tins, 2 " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz.	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	

If you want the very best, order

DALLEY'S PURE PACKAGE SPICES

These spices, put up in this manner, are purer and stronger than any bulk goods sold, as no spice can hold its strength when kept in drawers or pails. Our name is on every package, which is a protection to the merchant, as we guarantee every one to be pure.



The F. F. Dalley Co., Limited, Hamilton, Can.

The merits of the Starch are generally estimated by the demand there is for it. . . . . .

CELLULOID STARCH

is recognized by all the leading grocers as a brand that their best class of customers require and must have.

THE BRANTFORD STARCH CO., Limited, Selling Agents, BRANTFORD, CAN.

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppers (pints)	2 30
Corked (pints)	1 90

SODA.

COW BRAND



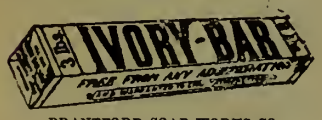
	per box
Case of 1 lbs. (containing 60 p'k'g's)	$ 3 00
" " ½ lbs. (" 120 ")	3 00
" " 1lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb. packages)	3 00
Case of 5c. p'kgs (containing 96 p'kgs.	3 00

SOAP.



1 box and less than 5	4 00
5 boxes and upward	4 00

Freight prepaid on 5 box lots.



BRANTFORD SOAP WORKS CO.

Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

A. P. TIPPET & CO., AGENTS.

	per gross.
Maypole Soap, colors	12 00
" " black	18 00

10 per cent. discount on gross lots.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 05
Rice Starch—	
Edwardsburg No.1 white,1-lb.cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	

KINGSFORD'S OSWEGO STARCH.



SILVE GLOSS	40-lb. boxes. 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08 0 08½
PURE	40-lb. boxes, 1-lb. pack	0 07
"	48-lb. " 16 3-lb. boxes	0 07

For puddings, custards, etc.

OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07¼
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04¼
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05
Bbls., 175 lbs.	0 04½
Kegs, 100 lbs.	0 04½
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled canisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.	0 05
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06

TEAS.

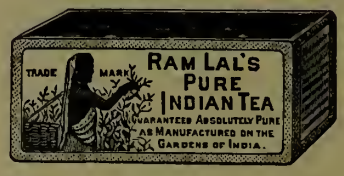
"SALADA" CEYLON.



	Wholesale	Retail
Brown Label, 1s and ⅛s	0 20	0 25
Green Label, 1s and ⅛s	0 22	0 30
Blue Label, 1s and ⅛s and ¼s	0 30	0 40
Red Label, 1s and ⅛s	0 36	0 50
Gold Label, ⅛s	0 44	0 60

Terms, 30 days net.

RAM LAL'S (lead packages)



Cases, each 60 1-lbs.		0 35
" " 60 ½-lbs.		0 35
" " 30 1-lbs.		
" " 120 ½-lbs.		0 36

"KOLONA"



Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Black Label, 1-lb., retail at 25c	0 19
" ½-lb., " " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c.	0 42
Gold Label, " 80c.	0 58

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25

WOODENWARE.

THE E. B. EDDY CO.

	per doz
Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Parlor	1 30	1 40
Red Parlor	1 50	1 60
Safety No. 1, wall box	1 40	1 50
" No. 2, slide box	2 80	2 90
" No. 3, capital	2 75	2 85
Flamers, slide boxes	2 25	2 35
" wax stems	3 20	3 30
Tiger	2 65	2 85

BRYANT & MAY.

Robert Greig & Co., Agents.

No. 9 Safety, per gross	$ 2 00
" 10 " "	1 10
" 2 Tiger,	5 00
" 4 " "	2 00



LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845. **BROOKLYN, N.Y.**

SALT

First-Class Grocers are particular about the quality of the smaller as well as the larger lines. Take Salt for instance—a mere trifle in housekeeping, but it **must be good.** If you do not keep a good brand your customers will get it elsewhere, and other things with it.

Buy the Best.

For Table and Household use, **Coleman's Salt is the Best.** Pure, White, Crystalline, Sparkling, in first-class packages, each one guaranteed to the consumer. The five pound carton is a wonderful package —neat and handsome—for shelf display it ranks with the finest fancy groceries.

Have you a Dairy Trade?

You cannot hold it with Common Salt that is a menace to the quality of every pound of butter and cheese it touches. Better run no risks but get **Coleman's Special Dairy Salt,** put up in bags, sacks and barrels.

Common Salt in Carloads.

The better it is, the better it pays the retailer. We carry large stocks at several shipping points and can always guarantee prompt shipment of clean, dry salt.

R. & J. RANSFORD, Clinton.

NO JOB LOT

BUT STRAIGHT GOODS

A line of . . . .

White Granite Plates

Three Sizes, (6-inch, 7-inch and 8-inch) that

Can be Retailed for 5 Cents Each

Particulars Gladly Given.

GOWANS, KENT & CO.

TORONTO

WILL TICKLE THE SAUCIEST PALATE.

PATERSON'S WOR'STER SAUCE

ossesses a
eculiar
iquancy and zest
leasing the Consumer, and
roviding a satisfactory
rofit to the Grocer.

repared by R. PATERSON & SONS,
roprietors and Manufacturers of
ATERSON'S "Camp" Coffee Essence.
ATERSON'S "Eureka" Chutnee Pickles, &c.

Agents—ROSE & LAFLAMME, MONTREAL

WANZER LAMP & MFG. CO.
Hamilton, Ont.



WANZER.

INVERNESS, P.Q., Feb. 14th, 1898.
WANZER LAMP & MFG. CO.,
Hamilton, Ont.

GENTLEMEN,—We have been using the Wanzer Lamp for about five years and can not praise it too highly, as it is all and more than you represent it to be. I have placed several here—"they are giving good satisfaction." Your Cooker is also a success. I am of opinion that every home should have a Wanzer Lamp. I cannot praise it too highly.

Very truly yours,
JOHN YOUNG.

Write us for illustrated and descriptive pamphlets and testimonials.

GENERAL MERCHANTS

and other Dealers, who are regular snbscribers to THE CANADIAN GROCER, wisbing copies of:

The Canadian Hardware and Metal Merchant.
The Canadian Dry Goods Review.
The Bookseller and Stationer.
The Paper and Pulp News.
The Canadian Printer and Publisher.
Plumbing and Steamfitting.

May bave a single copy of them sent free at any time they wisb to consult the advertising columns. Special clubbing rates on application. . . . . .

MacLean Publishing Co. Limited

Montreal : : Toronto

BOOKS FOR THE RETAILER

Full of good practical hints on live subjects. Every merchant should keep himself well posted on matters concerning the welfare of his business.

The following series of pamphlets by experienced business men, deal with matters of importance to the retailer and are well worth his careful perusal.

Pitfalls of the Dry Goods Trade
Three pithy papers dealing with Credits, Honesty, Clerks, Expenses, Over-buying, Profit, Capital, etc., etc.

Buying, Selling and Handling of Teas
Three valuable articles full of ideas and suggestions for grocery men.

Causes of Failure in the Hardware Trade
and how avoided. Three comprehensive prize essays reprinted from HARDWARE AND METAL.

Necessary Books for a Retailer
By a practical accountant. This treatise deals with systems of bookkeeping and checking calculated to reduce mistakes and omissions, etc., etc., to a minimum. A most useful book for any retailer.

Any one of the above mailed for . . . 10 cents

Credits, Collections and their Management
a most complete and comprehensive work of great importance to any business man.—$1.50.

Address

The MacLean Publishing Co. Limited
TORONTO and MONTREAL

CHARLES F. CLARK, President. J. CHITTENDEN, Treasurer

ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS

NOS. 346-348 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES—McKinnon Building
Cor. Jordan and Melinda Sts.
THOS. O. IRVING, Superintendent.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street
MONTREAL

THE CANADIAN GROCER

VOL. XII TORONTO AND MONTREAL, APRIL 22, 1898. No. 16

QUALITY..

When a salesman talks price to you
Ask him about QUALITY

When he talks quantity . . .
Ask him about QUALITY

When he talks merit to you . .
Ask him about QUALITY

That's the
STRONG POINT
in
Colman's Mustard

Cheese Cheese Cheese



All the Finest. You take no risk in ordering.

English Stiltons	8 lb. Each
Roqueforts	5 lb. Each
Gorgonzola	18 lb. Each
Gruyere (Swiss)	150 lb. Each
Gouda	11 lb. Each
Pineapple	2 lb. Each

Any quantity supplied. If you cater to a fine family trade, you should write to us at once for full particulars on all Fancy Cheese.

A. F. MacLAREN & CO., TORONTO and STRATFORD, Canada.

To the Trade.....

We beg to advise the Grocery Trade in Ontario and Quebec, that we have this day been appointed Sole Agents for these Provinces for the sale of . . . . . .

DAY & MARTIN'S
Celebrated . . . . .
ENGLISH BLACKING, ETC.

FRANK MAGOR & CO.
MONTREAL, April 15, 1898. 16 St. John Street.

N.B.—A full line of the above goods will be regularly carried.

...A PERFECT SNAP

We are now manufacturing a Ginger Nut, or Snap, which all who have seen them call the most perfect ever placed on this market.

Our Fig Bars

are **Faultless—equal to, or better** than, any ever made or imported. With every confidence of your approval, we offer these two lines for your criticism.

Queen Biscuit Co.

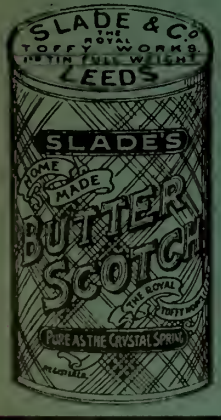
ST. JOHN, N.B.

Only authorized manufacturers in Canada of the

Famous Boss Lunch Milk Biscuit

Each Biscuit stamped "BOSS."

Retail at
25c. per 1-lb. tin.



Slade's Pure... English Butter Scotch

HOME MADE DELICACY

MADE from Pure Cane Sugar and Fresh Butter. The most delicious, pure and wholesome Candy ever sold. Invaluable for coughs and sore throats.

Weekly sale in Great Britain and Europe, **50,000 TINS.**

PURE AS THE CRYSTAL SPRING

Slade & Co., Limited, The Royal Candy Works, Leeds, Eng.

"SURE CATCH"

Seal Wax Border
Sticky Fly Paper

PRICE LIST FOR 1898.

One or more Boxes	**$0.40 per box**
Half Cases (Five Boxes)	**1.80 each**
One to Five Cases (Ten Boxes each)	**3.40 per case**

At the solicitation of many jobbers we shall also pack "Sure Catch" in half cases, thereby avoiding repacking small lots.

SPECIAL OFFER

In every case of "SURE CATCH" Sticky Fly Paper, we shall pack 10 sheets of "SURE CATCH" Poison Fly Paper **free**, (one sheet in each carton). At the usual price, this nets the dealer **66⅔c. per case more than the usual profit on Sticky Fly Paper.**

"Sure Catch" Poison Fly Paper. Made of extra heavy absorbent felt paper. Packed 6 sections in an envelope.

PRICE LIST: 1 Box, 50 Envelopes, $1.25. 1 Case, 10 Boxes, 500 Envelopes, $10.00

J. HUNGERFORD SMITH CO.

ROCHESTER, N.Y. Manufacturing Chemists **TORONTO, ONT.**

We also manufacture "TRUE FRUIT" Fountain Syrups.

Maypole Soap Dyes.

And spring is when women need and call for a clean, quick, fadeless, brilliant, safe Home Dye like this—a word from YOU will sell it. Please remember how a woman's tongue can wag—other women will want this Dye of Quality once they see the perfect work it does. It's pleasant to think they'll have to come to YOUR store to buy it. ***It doesn't dye the hands.***

Fry's Cocoa
Goes Farthest.

Another "customer keeper" and trade-bringer and profit-maker for the store. A woman spends her money for the Cocoa that "goes farthest"—Fry's Cocoa. CONCENTRATED—hence a little of it does perfect work. Absolutely pure—rich—delicate. Made in one of the largest cocoa factories in the world.

Lazenby's Pickles Please.

Put up in Square Glass Jars having a lever top. No cork—hence no possible leakage. Your customers can use the jars for putting up preserves in—after the crisp, sound, piquant pickles are gone. The pickles of highest quality—used by the nobility.

Sold by wholesale grocers everywhere.

AGENTS:

A. P. Tippet & Co.
Montreal and Toronto

F. H. Tippet & Co.
St. John, N.B.

If you want the best values in **Scotch Whiskies** shipped from Scotland, send for samples and quotations of

PATTISONS' WHISKIES

Morning Dew
10 YEARS OLD.

Morning Dew Liqueur
12 YEARS OLD.

Royal Gordon
10 YEARS OLD.

Perfection Royal Gordon
15 YEARS OLD.



For sale wholesale by the under-mentioned well-known spirit merchants :

Baker Bro. & Co., Limited, Vancouver, B.C.
W. E. Grace, Vancouver, B.C.
Wood, Barrett & Co., Vancouver, B.C.
Strang & Co., Winnipeg, Man.
H. W. Nutson & Co., Windsor, Ont.
P. J. Watt, London, Ont.
J. S. Henderson, Kingston, Ont.
Wm. Farrell, Montreal, Que.
C. A. French, Sherbrooke, Que.
D. C. McGuire, St. Catharines, Ont.
Bigelow & Hood, Truro, N.S.
John Tobin & Co., Halifax, N.S.
Dillon Brothers, Halifax, N.S.
The Halifax Breweries, Limited, Halifax, N.S.
A. McDougall & Co., Halifax, N.S.
J. & J. R. Lamy, Amherst, N.S.
R. Sullivan & Co., St. John, N.B.
M. A. Finn, St. John, N.B.
J. & T. Morris, Charlottetown, P.E.I.

PATTISONS LIMITED

And at London, Edinburgh, Ballindalloch and Keith.

Highland Distillers

LEITH, SCOTLAND

HIGHLAND DISTILLERIES—Glenfarclas-Glenlivet, Ballindalloch, and Aultmore-Glenlivet, by Keith, N.B.

For further information, samples and specimen labels, address—

S. B. TOWNSEND & CO. BOX 1125 **MONTREAL**

SOLE AGENTS FOR THE DOMINION OF CANADA.

Save and Earn.

Save a woman a spoiled batch of cake and earn her gratitude—Greig's Crown Brand Flavoring Extracts are as sure to satisfy as that night will follow day. You know the good old saying, "a satisfied customer is the best advertisement." Each one of the 40 different fruit, flower, and spice flavors of the "Crown Brand" is absolutely pure and true to Nature—**they never vary.**

"Save and Earn"—Save a woman from disappointment and earn—more business from her.

Greig's Crown Brand Flavoring Extracts.

The Greig Mfg. Co.—Robert Greig & Co., Agents, Montreal.

A Nobleman's Recipe.

Trust a nobleman to put "an edge on appetite" by finding the sauce whose piquancy and zest stimulates jaded appetites to vigorous action! Lorimer's Worcestershire Sauce is from the recipe of a Nobleman in the county. You know how generally it is used—do your very particular customers know its virtues?

A good profit for you in selling it, and that's another point to be remembered.

Lorimer's Worcestershire Sauce.

Robert Greig & Co., Agts. Montreal.



A Palate Tickler



NEW YORK GINGER ALE

Refreshing Healthful Invigorating

A delightful, palate-tickling summer drink. Every ingredient the purest and best. Over 6,000 cases sold last season. 1 dozen quart bottles in case. Delivered in 5 case lots at 80 cents per dozen.



IF YOU ARE IN BUSINESS

TO MAKE MONEY, New York Ginger Ale is a seller and profit-maker worth investigating by a trial 5 case order.



W. H. Gillard & Co.,

Wholesale Agents
....HAMILTON

A SHEET OF GENUINE

TANGLEFOOT

SEALED STICKY FLY PAPER.

NOTE THE NEW PRICES

40 CENTS A BOX.

LOOKS LIKE THIS:





$3.40 A CASE.



The paper that originated every modern idea and feature of Sticky Fly Paper, and made it a profitable and merchantable commodity. Tanglefoot is the paper your customers prefer and expect to get when they ask for Sticky Fly Paper.

ONE OF THE MOST PROFITABLE THINGS A RETAIL GROCER SELLS.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XII. (Published Weekly) TORONTO AND MONTREAL, APRIL 22, 1898. ($2.00 per Year) No. 16

THE PREFERENTIAL DUTY ON WEST INDIA SUGAR.

A CONSIDERATION OF ITS POSSIBILITIES.

AS TO what will be the actual results of the preferential tariff on West India sugars can only be demonstrated after it has been in practical operation a sufficient time to test it. But that does not prevent us from analyzing certain conditions which may enable us to at least gather some idea as to the utility of the preferential tariff for aiding the West India sugar planters, which was the avowed object sought by the Government of the Dominion.

The fact that after August 1, next, West India sugar will come into Canada at one-fourth less duty than sugar from Germany or any other foreign country is in itself an advantage. And, although the general tariff on sugar is higher than it was, yet, on West India sugar it will be lower, the decrease on preferential account being larger than the increase in the regular duty.

Under the tariff of 1897, the rate of duty on 75-degree raw sugar, based upon recent market value, was equal to 58 per cent., against 46 per cent. under the new tariff as it exists to-day, or 34.6 per cent. after August 1, when the preferential tariff comes into operation or a decrease of 23.4 per cent. Taking the high grade, 96-degree raw, however, we find that the duty is 71½c. per 100 pounds under the new tariff, against 50c. under the old tariff, or at a recent market price of $2.27 per 100 pounds, equal to an ad valorem duty of 31.5 per cent., against 22 per cent., an increase of 9.5 per cent.

Now, after August 1, with the ordinary duty of 71½c. per 100 pounds reduced by one-fourth, the rate on West India sugar will be about 53.62c. per 100 pounds, or 3.62c. per 100 pounds more than under the tariff of 1897. This is about equal to an ad valorem duty of 23.6 per cent., or 1.6 per cent. more than was paid under the old tariff. As already shown, however, the decrease in the duty on the 75 deg. raw sugar will be over 23 per cent.

The net results, therefore, are obviously in favor of the West India sugar as far as the tariff itself is concerned.

But there are other influences which have to be taken into account which will tend to minimize the effect of the preferential tariff on sugar from these British possessions. We refer to the United States tariff. As this tariff stands, in its ordinary sense it is higher on raw sugar than the Canadian tariff. This is demonstrated by a glance at the following table :

DUTY ON RAW SUGAR IN CANADA AND UNITED STATES.

	Canada.	U.S.
75 deg. per 100 lb.	$ .40	$ .95
88 " "	.59½	1.40½
92 " "	.65½	1.54½

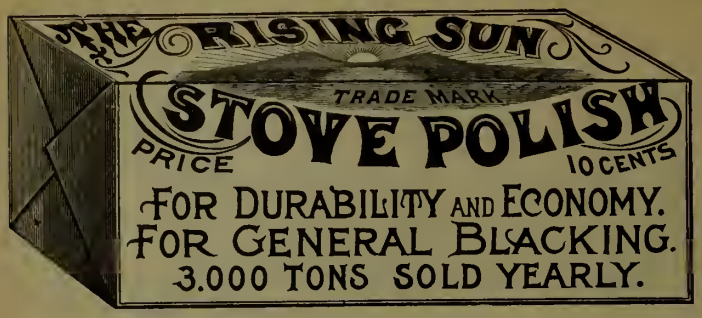
This is based upon the tariff as it exists to-day in both countries, and one can see from a glance that the Canadian general tariff is much lower than that across the border.

But there are the countervailing duties imposed by the United States tariff, as well as the preferential rate of the Canadian tariff to be considered. The clause in the former tariff imposing and regulating the countervailing duties reads as follows :

Sec. 5. That whenever any country, dependency or colony shall pay or bestow, directly or indirectly, any bounty or grant upon the exportation of any article or merchandise from such country, dependency or colony, and such article or merchandise is dutiable under the provisions of this Act, then upon the importation of any such article or merchandise into the United States, whether the same shall be imported directly from the country of production or otherwise and whether such article or merchandise is imported in the same condition as when exported from the country of production, or has been changed in condition by re-manufacture or otherwise, there shall be levied and paid, in all such cases in addition to the duties otherwise imposed by this Act, an additional duty equal to the net amount of such bounty or grant, however the same be paid or bestowed The net amount of all such bounties or grants shall be from time to time ascertained, determined and declared by the Secretary of the Treasury, who shall make all needful regulations for the identification of such articles and merchandise, and for the assessment and collection of such additional duties.

Now, it was well known that such European countries as Germany, France, Belgium, the Netherlands, Austro-Hungary do give, not only export bounties, but some of them give bounties of other descriptions upon sugar produced in their respective countries. The bounties range all the way from about 25 to 50c. per hundred pounds, although, as far as the French bounties are concerned, no one appears to have yet been able to satisfactorily fathom them, for, in addition to a direct export bounty, there is an internal or indirect bounty. It is in tracing this internal bounty that the difficulty arises, as that particular bounty amounts to a reduced home duty on any improved yield which the manufacturer may obtain beyond 7.75 per cent. The excess yield is, until competition becomes too strong, sold in France as if the full duty had been paid upon it, whereas, as a matter of fact, only half the duty has been paid. The extra profit thus obtained at home, while competition allows it to last, can be, and is used to enable French sugar to be exported at a lower price than would otherwise be the case. The full duty on sugar in France being 60 francs per kilo,

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

the half duty on the surplus yield is, of course, at the rate of 30 francs per 100 kilos. The Produce Markets' Review, one of the best authorities in Great Britain, in its issue of December 18 last, had this to say in regard to the French sugar bounties : "When the French yield, in any season, rises to 12 per cent., the reduction in duty, in the following season, on the excess yield, should fall to 20 francs only ; if the yield were 13 per cent. it would fall to 10 francs, and if it reached 14 per cent. then the surplus yield should enjoy no reduced duty, but be charged the full 60 francs duty."

The following are the countervailing duties (approximately equal to the bounties given by the countries mentioned), imposed by the United States on granulated as well as raw sugars :

	Raw.	Granulated.
German, per 100 lbs.....	$ .27	$ .38
Austro-Hungary, per 100 lbs	.27	.42
France " "	.42	.47
Holland " "	.32½	.39

The question naturally arises here : How will these countervailing duties effect West India raw sugar, in the Canadian market, when the preferential tariff comes into operation August 1 next ?

The Canadian duty on raw sugar, as we have already pointed out, is even now, without taking into consideration what it will be after August 1 next, lower than the United States tariff. But it must be remembered that the countervailing duties which the United States imposes upon European bounty-fed sugars, are tantamount to a preferential duty on West India, and, in fact, all sugars which are not the product of countries which accord bounties. The following table shows the ordinary duty on 75, 88 and 92 degree sugar under the United States tariff, and also what it is with the countervailing duty added :

	Regular tariff.	Germany.	Austria.	France.	Holland
75 deg.	$ .95	$1.22	$1.22	$1.47	$1.27
88	1.40½	1.67½	1.67½	1.82½	1.73
92	1.54½	1.81½	1.81½	1.96½	1 83

West India sugar, of course, enters the United States under the regular tariff. And it is worthy of note that since January 1 last no raw sugars have been imported by the United States from Germany or any other of the bounty-feeding countries, although some low grade beets have, it is understood, been purchased for importation. France, while a large exporter of refined sugar, is not an exporter of raw sugar to any extent. Before the countervailing duties went into operation the United States imported enormous quantities of raw sugar from Germany. Now, the bulk of her supplies come from the West Indies (British and foreign), Java, Egypt, etc.

The Canadian preferential duty on West India sugar on and after August 1 is 25 per cent. The following table gives the percentage of the decreased duties on sugars entering the United States from the West Indies, compared with those on bounty-fed sugars entering that country :

	72 deg.	88 deg.	92 deg.
Germany.	28 4	19.0	17.4
Austria	28.4	19.0	17 4
France.....	44.2	29.8	27.1
Holland	34.2	23 1	21.0

By totaling each of the above columns and dividing each by four, it will be seen that the average excess of duty which bounty-fed sugar has to pay, over that of West India sugar entering the United States, is on 72 deg., 33.8 per cent., on 88 deg., 22.7 per cent., and on 92 deg., 20.7 per cent., as against 25 per cent. by the Canadian tariff under the preferential clause. Or, grouping the percentages under the United States of the three degrees mentioned, we find the average to be 25.7 per cent., against the Canadian 25 per cent.

As far, then, as the actual condition of the two markets (the Canadian and the United States) are concerned the positions seem to be about this : The Canadian tariff on West India sugar will be lower after August 1 than it was under the tariff of 1897. The United States, on the other hand, remaining as it has been for about nine months. This obviously is in favor of West India sugar. Whether it is sufficient to be a determining factor of importance need not be discussed here. Then, against this as a neutralizing factor must be placed the countervailing duties of the United States, which are practically preferential duties as far as West India sugars are concerned. And, as will be gathered from some of the above tables, the United States countervailing duties are particularly favorable to the lower grade raws of West India production.

Again, it must be remembered that Canada has adopted the polariscope test, which is something the West India sugar merchants tried in vain to secure when the tariff was revised in 1897. This is, therefore, another favorable influence for West India sugar. It is true the polariscope test is in operation in the United States, but it was not before in Canada. Therefore, its coming into operation in the Dominion is a distinct gain to West India sugars.

Comparing tariff with tariff, the Canadian is undoubtedly much lower, preference or no preference, on West India sugar than is that of the United States, but, while this is so, this fact must not be overlooked : the preferential duty does not discriminate as much between West India sugar and German, French, Austrian, and Dutch sugar, as do the countervailing duties of the United States tariff. What effect the one will have in nullifying the other can only be demonstrated by actual experience.

The object of the Canadian Government is to do good to the West India sugar planters. But how much good will be done is a problem yet to be solved.

L.S.&B. AND EMPIRE COFFEES

A HAPPY COMBINATION

Where everything has been done to secure success.

When you see either brand on a can you may be sure it is all we claim.

LUCAS, STEELE & BRISTOL, HAMILTON

Brooms Brooms Brooms

We are now ready for the Spring business consequent on house-cleaning. We have a full range of light and heavy brooms.

Standard A, Heavy Parlor
B, Heavy Parlor
C, Medium Parlor
D, Light Parlor
D, Light Parlor, with bamboo handle
Signal A, for hard general housework
B, for hard general housework
C, for hard general housework

Warehouse Extra, for mills or factories
Warehouse No. 1, for stores and warehouses
Ceiling, with bamboo extension handles
Hearth or Children's Brooms
Hearth, with long rod for light ceiling work

SPECIAL LINES MADE UP ON SHORT NOTICE.

JAMES TURNER & CO., Manufacturers . . Hamilton

Nothing New.

Reindeer Brand Condensed Milk.
The Old Reliable.

BUY IN SMALL QUANTITIES. KEEP IT IN COOL PLACE.

Our Own Brands

Something Special in Currants.

Excelsior Brand Vostizza
Crown Brand Vostizza
Cases and Half Cases.

We carry full stock of general groceries, and our prices are always right. See our Travellers and get quotations.

THOS. KINNEAR & CO., 49 FRONT ST. EAST TORONTO.

THE EDMONTON ROUTE.

REGARDING the Edmonton route to the Yukon Commissioner Herchmer says: The Northwest Government having decided to send ex-Inspector Chalmers, C.E., in their employ, to locate, if possible, a wagon road to connect short portions of road already existing between Edmonton and Peace River, the police furnished part of the outfit and men, as being the most satisfactory and speedy way of meeting your instructions respecting that portion of the wagon road to Pelly River. The party started out and reported in two months that a feasible route had been found, and the Northwest Government immediately despatched a party under Mr. Chalmers to cut out the road, prepare estimates for bridges, ferries, etc., and it is expected it will be open by January. Even if a good wagon road cannot be got all the way to Pelly banks, this road as far as it goes will open up a large tract of good farming land and many very good gold prospects en route, particularly the Peace River country, where experience has shown that wheat and other cereals and cattle can be raised to the best advantage, but which the extreme difficulty in reaching has hitherto stopped any settlers, except missionaries and traders, from attempting to occupy; but there is no doubt cattle can be driven overland to Pelly banks, although the route may be circuitous. The country between the Peace River and Edmonton is dotted with small parties of prospectors, numbering in all several hundred souls who are camped waiting for spring. It is reported that Capt. Segars and party and one Pilon and party, who have previously traveled the route, have arrived at Peel River safely with all their supplies, although they only left Edmonton in August. If this is the case they will easily get their supplies over to the head waters of the Porcupine, 60 miles, by dog train, and will arrive at Fort Yukon early in the spring. This will greatly encourage many others to adopt this route, as, although Fort Yukon is 300 miles below the present gold fields, the Yukon will be alive with steamers next year and parties can easily get taken up or towed up to where they wish to locate. This route and that via Peace River will certainly cause a great influx of people to pass through the Edmonton district, where every preparation is being made to outfit them. This will bring still greater prosperity to that fertile country, so well adapted by nature for the future homes of immigrants, it having water, coal, wood, gold and a fine climate to offer intending settlers. It will also greatly help the Calgary district, as many will outfit there; that district and MacLeod will supply the pack ponies required and many of the cattle. The routes via Edmonton will be entirely through Canadian territory, and all the supplies required will be purchased in Canada, but it will necessitate a largely increased force of police, and it will, I think, be necessary to establish outposts at Peel River and intermediate points, and also on Peace and Laird Rivers, as well as in the country between there and Edmonton, where we have only two men (at Lesser Slave Lake). Many of the Indians and half-breeds in this part of the country do not like the increase of travel through their country. As these Indians are not under treaty I have already drawn your attention to the advisibility of dealing with them before spring travel commences. The Mounted Police consists at present of 670 men, 90 of whom are dog drivers, cooks, etc., leaving 580 men doing police duty.

HISTORY OF SAUSAGE.

Germany has just celebrated the thousandth anniversary of the sausage, which dates back to 897 A.D. Very different, however, was the ancient sausage from the one we know. The former was simply made of a goat's stomach stuffed with fat and blood. It was not till the tenth century that chopped pork was used, and the sausages of Frankfort and Strasbourg began to be famous in 1500, thanks to the introduction into Germany of cinnamon and saffron.

THE QUALITY OF DUTCH SUGAR.

Editor GROCER,—We notice in your issue of 15th inst., a paragraph drawing comparisons between Canadian and Dutch refined sugars, to the detriment of the latter. Of course, there are different qualities of Dutch, as there are also of Canadian. But if the best Dutch granulated be compared with the best Canadian, the former does not suffer by the comparison. For instance, the A.S.R. Dutch granulated, made by the Amsterdamsche Suiker-raffinaderij, of Amsterdam, which we are shipping to Canada, will stand comparison with any granulated sugar made in Canada.

It is unfair to condemn Dutch sugars generally, which your article does, because some low quality of Dutch may have been compared with the best quality of Canadian, and we trust you will put the matter before your retail subscribers, in a right light, by inserting this letter in your next issue.

ANDREWS, BELL & CO.

Montreal, April 16, 1898.

[Remarks: It was not the opinion of THE CANADIAN GROCER that was expressed; it was the opinion of Toronto retailers who had been interviewed re the new sugar tariff.—Ed.]

A DOG STORY.

A curious incident happened to a grocer last week. He had bought a box of dog cakes, which were packed loose, not in packages. As he thought people ought to see them in order to sell them quickly, he put the box outside. About 4 o'clock in the afternoon a third of it seemed to be gone. He asked his clerks whether they had sold that much. It appeared that neither of them had had any customers at all for dog cakes. Could it be that they had been sampled by passersby thinking they were crackers? While the grocer was meditating, a big bull dog, from around the corner, went straight to the box, snatched two dog cakes and hurried off. He had been the customer, free-luncher, thief, etc., (names which the grocer had saved for the one who had so far emptied the box).—Retail Grocers' Advocate.

It Pays to Advertise.

If we didn't back up our advertising we wouldn't expect it to pay—it pays to tell the truth. We've said that before about our advertising of Pan-Dried Rolled Oats, but never mind—it will bear repeating. Here's truth about them—practically no hulls—*absolutely* no dirt—a rich, nutty flavor always. Easy to digest because "Pan Dried," and folks have found this out—increasing sales prove it.

Tillson's Pan-Dried Rolled Oats.

From Manufacturer to Retailer Direct.

The Tillson Company, Limited, Tilsonburg, Ont.



How can One Bait Catch Forty Fish?

WE CAN SHOW YOU.

If you have never sold Pure Gold Jelly Powder, write us for a sample and for full particulars of our method of helping you to sell as large a quantity of it as your market can use.

There is money in it for you and for us. You are interested in the former, we in the latter.

PURE GOLD MFG. CO.

31-33 Front St. East, TORONTO.

RICE'S PURE SALT

"The Salt of the Earth"

Table Salt
Butter Salt
Cheese Salt
F. F. Salt
Packers' Salt

EVERY PACKAGE GUARANTEED

Fine Salt
Coarse Salt
Tanners' Salt
Meat-pickle Salt
Farm Salt

Sole Manufacturers

The NORTH AMERICAN CHEMICAL CO., Limited, Goderich, Ont.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers and Importers

TORONTO

ONT.

Best Attention given to Mail Orders.

Bottom Prices. Prompt Shipment.

A PROGRESSIVE MERCHANT.

A representative of THE CANADIAN GROCER recently called on one of our old subscribers, A. F. Hawke, of Grimsby, who, within the year, has taken over, in addition to his own fine dry goods business, the old-established general business of E. J. Palmer & Co., of that town, and, with extensive additions to the building and alterations, has one of the finest stands in the country, and it is a credit to that little town, where as fine goods can be purchased as are found in any city store. This firm has an extensive dressmaking and millinery trade in connection with fancy and staple dry goods, boots and shoes, men's furnishings, and clothing. The grocery trade is one of the finest on the Niagara peninsula. The new department is splendidly fitted with mirrors and fixtures of the latest and most pleasing styles. In connection with this department, also, is kept general hardware and wall paper. The whole store presents a fine appearance, with four large plate glass windows and two front entrances, and the latest conveniences for business inside, including electric lighting and cash carriers, etc.

Mr. Hawke speaks hopefully of trade prospects, and says his business is steadily increasing. THE GROCER wishes this young, enterprising business man every success, and, judging from his reputation for hustling in the past, believes a brilliant career is before him.

CHAS. BOECKH & SONS DISSOLVE.

The well-known firm of Charles Boeckh & Sons, manufacturers of brushes, brooms and woodenware, has been dissolved, and is to be succeeded by the new firm of Boeckh Bros. & Co., composed of E. C. Boeckh and C. Boeckh, jr., who will continue the business on the same lines and under their personal management.

Mr. Chas. Boeckh, sr., who retires, established himself in Toronto in 1856, since which time the business has been carried on without interruption, and the goods turned out by firm are known from the Atlantic to the Pacific.

This industry has become an important one, and has grown up with the city, and the advantages of being located in Toronto, and its importance as a shipping and manufacturing centre are well exemplified by the growth and importance of this business.

PERSONAL MENTION.

Mr. Canning, of A. H. Canning & Co., returned home last week from an extended trip east, in the interest of the "Armeda" tea packer. He reports a splendid business trip, and it is only a matter of time until every enterprising merchant has a tea packer in his own establishment.

Mr. Albert Irving, who for the past nine years has been with John Sloan & Co., during the last four or five of which has been employed as traveler, has taken a position with the Salada Tea Co. as traveler. Mr. Irving's place as city traveler for John Sloan & Co. will be taken by Mr. Tyrell Burns, formerly with Michie & Co.

WINDOW DISPLAY DEVICE.

Every storekeeper is anxious at this particular season to make his window and store display very attractive. Some go to great expense in fittings and fixtures which require constant changing with no satisfaction.

I was attracted by a very tasteful display in the window of a leading store, and resolved to ask for information from one of the salesmen, who informed me that they could change the appearance of their window in a dozen ways without even removing the goods, and, at a moment's notice, by using the Boeckh adjustable show and display table. You would be surprised to see the numerous admirers of our window dressing. They can also be used as a substantial table, or bookshelf in residences or offices, and a flowerstand for the conservatory. All made of best material and handsomely finished in four sizes. Samples can be seen at Boeckh Bros. & Co.'s, 80 York street.



FOUR REASONS WHY GROCERS should sell a brand of Stove Polish which, above ALL others, consumers want, and for which Grocers can offer no substitute without injury to their trade.

Enameline

The Modern STOVE POLISH

First: It is Superior to All others in Quality.

Second: It gives Perfect Satisfaction to Consumers,

Third: It is Thoroughly Advertised and Sells itself.

Fourth: NO OTHER Stove Polish ON EARTH has so large a sale

AMONG TORONTO RETAILERS.

Good Soap Display.

I notice that a good many merchants look upon soap and canned goods as makeshifts in the matter of window display, the result being that a great many people rarely think of looking at a display of these goods. But this week Wm. Forster, Queen and Jarvis streets, Toronto, had a display, the beauty and originality of which must have compelled the attention of many a pedestrian. The window in which was the attraction was a corner one, the floor of it being about four feet above the level of the street. The arrangement of the soap was in the shape of a stand with some four steps, with the soap making the platform of each step, and the space from one step to another being brightened by one of the many pictures offered as premiums for the soap. The sides of the stand were also decorated by one of the pictures. The various pictures made use of were so suitable, both from the standpoint of size and coloring, that the whole effect of the display was neat and attractive.

New Articles On the Market.

Continually, enterprising persons endeavor to place on the market commodities of more or less value, and the care with which a merchant deals with these new goods, especially those which do not come up to expectations, has a large effect on the influence he has over his customers. Some retailers are ever ready to introduce a new article, giving it a prominent place in the store even before they know anything of its value, the result being that not infrequently they have angry customers scolding them for selling an imitation or an inferior article. There is an old maxim worth remembering before new articles on the market are pushed: "Be sure you're right, then go ahead." And when you are sure a new thing is a good one, no pains should be spared to push it.

THE RAMBLER.

LATE BUSINESS NOTICES.

Laporte, Martin & Cie. are offering canned fruits of every description and of the best known brands at reduced prices.

Evaporated California fruits can be obtained at very low figures from Laporte, Martin & Cie. This firm have quite an assortment of them.

Laporte, Martin & Cie. report a considerable demand for brandies, "Philippe Richard," for which they are sole agents. They expect very shortly part of their spring order, consisting of 1,075 packages.

Although price of molasses is higher in Barbadoes, Laporte, Martin & Cie. are still accepting orders at same price, which is guaranteed against decline until delivery.

TEAS FOR THE UNITED STATES.

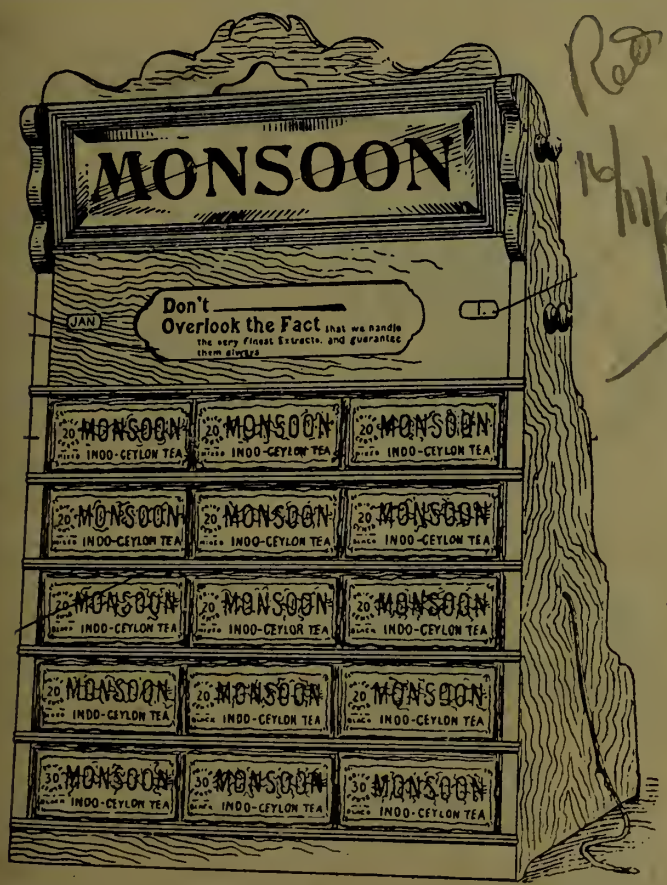
The decided feature of the tea market in Toronto this week is the demand for teas for United States account.

As readers of THE CANADIAN GROCER are, doubtless, aware, it is proposed to put both an import duty and an internal tax on tea and coffee in the United States as a war measure. Whether this proposition will be adopted remains to be seen, but it has had the effect, at any rate, of creating a speculative demand for tea, one of the results of which is the prospecting of the Canadian market for supplies.

The teas principally wanted are Japans at from 15 to 18c. per pound, and China Congous at from 9 to 12c. per pound.

Several hundred packages of these teas have been picked up in Toronto this week, and shipped to the United States. Some lots have also gone out from Hamilton.

Mr. J. Ransford, of R. & J. Ransford, salt manufacturers, Clinton, was in Toronto a couple of days this week.



With an assortment of 100 lbs. of Monsoon, we send a handsome advertising cabinet, which adds greatly to the appearance of your store.

THE MONSOON TEA CO., - 7 Wellington St., W., TORONTO.

KLONDYKE

The greatest selling package of

Assorted Glassware

ever offered to the retail trade.

If you have not

Got It
Get It

For sale only by AND MAKE MONEY

PIGOT & BRYAN

Decorators and Dealers

Crockery, China, Glassware, Lamps, and Fancy Goods

London, Ont.

There is no Eloquence

Quite so convincing as the eloquence of good old-fashioned common sense. Suppose we offer you an article that's worth one dollar for 75c.—that's a bargain in the best sense of the word. Isn't it? Suppose we have a valid reason for offering you this article at a profitless price. If you have any use for the article thus **reduced,** don't you think it would be the best kind of economy to buy it? We are clearing our warehouse of surplus stock, and, instead of carrying goods which, for **one reason or another, don't sell,** we put them at a price at which **it's an advantage** for a live dealer to buy them.

In Teas we quote:	**Indian Pekoe Souchong,**	**at 10c.**
	Indian Pekoes,	**" 12½c.**
	Indian Orange Pekoe,	**" 14c.**
In Fruits:	**Prunes, B. Sphinx, cleaned**	**" 4c.**
	2-Cr. Muscatels, 50-lb. bxs.	**" 4c.**

All subject to being unsold on receipt of order.

H. P. ECKARDT & CO., = = = TORONTO

WASHBOARDS
CLOTHES PINS
CLOTHES LINES
TUBS
PAILS
CHURNS
BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
BASKETS
SCOOPS

And all Grocers' Sundries

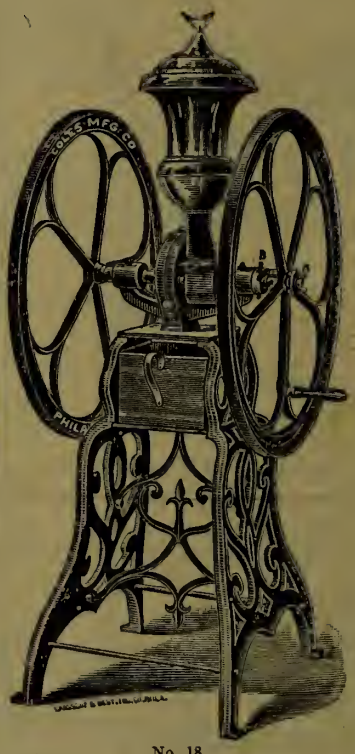
Sold and highly recommended by all leading grocers. . . . . .

Sovereign Matches

The H. A. NELSON & SONS CO., Limited

Sample room ...MONTREAL, QUE.

56 and 58 Front West, TORONTO.



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No 18

Agents { TODHUNTER, MITCHELL & CO., Toronto
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN, Toronto.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER.

ADULTERATION OF BUTTER.

THE Montreal butter exporters have been doing a lot of agitation recently with the idea of preventing the use of a preparation called "Preservaline" in packing butter for shipment. The object of the preparation in question is to preserve the milk used in the manufacture of butter.

The exporters are under the impression that this material contains a certain quantity of borax, and that if such be the case the butter made from such milk falls under the English law prohibiting the use of boracic acid in the manufacture of butter.

Last year, several dealers in England became amenable to this law through having offered for sale Australian butter containing boracic acid.

The penalties in similar cases being a heavy fine and the confiscation of the butter, the Montreal exporters don't want to run any chances of damaging their reputations in this way. As they are forced to guarantee to buyers the purity of the butters which they send to England, they can only do so when they are certain that such is the case, and the only way of securing this is by reaching the makers who manufacture the butter.

It is needless to add that in the event of trouble the exporters would, in certain cases, have recourse against those selling them adulterated for pure product. To obviate this unpleasantness they have urged the Provincial and Federal Governments to instruct their inspectors to warn creamerymen to make sure that the preparations they use in the manufacture of butter contain none of the ingredients that will come under the English law.

This appears to be reasonable enough, and it is satisfactory to know that both the Ontario and Quebec Governments have issued the necessary instructions.

Canadian butter has built up a first-class name for itself, and it would be too bad to have it damaged by a few cases such as the ones in connection with Australian butter.

That the matter is pressing is attested by the fact that the London Produce Exchange have even gone so far as to name a special chemist for the purpose of conducting under their control tests for the adulteration of goods.

THE NEW POSTAGE STAMPS.

The postage stamps issued by the Post Office Department for use by the public may be all right from an æsthetic point of view, and reflect credit on the artistic taste of the Postmaster-General, but the values are not sufficiently legible. It almost requires a microscope to discover whether it is a one cent, three cent or five cent stamp.

The Postmaster-General has recognized this difficulty, and in the next issue numerals will be placed on the corners in place of the maple leaf. This will, to a certain extent obviate the difficulty, but a more pronounced color for the one, two and three cent stamps would be an additional convenience.

P.E.I. LOBSTER FISHERIES.

Since January 1, 5,500 crates of lobsters have been shipped from Cape Island, N.S., at an average price of $16. The three factories on the Island have canned 1,600 cases, giving these a value of $9.50 per case the total value of lobsters handled would be $103,200. During March, shipments of lobsters from Digby to Boston represent a value of $3,603. This is much less than the same month last year. Lobster fishing began on Prince Edward Island March 31. A fair catch is reported.

THE INSPECTION OF FISH.

FORMERLY, the inspection of all fish was compulsory at Montreal and other points of distribution. With the large decrease in the volume of trade in pickled and other prepared fish the regulation has been allowed to lapse, but, this winter, several of the wholesale grocery firms in Montreal, who deal in prepared or pickled fish, claimed that there has been ample reason that it should be again enforced.

The matter came to a head the other day when President Laporte, of the Wholesale Grocers' Association, brought the matter up, with the result that the Montreal Board of Trade were asked to petition the Federal Government for the reenforcement of the regulation and the appointment of a duly qualified inspector. They have done so.

THE CANADIAN GROCER ascertains, from conversation with the commission men who deal in fish, of the one part, and the wholesale grocers of the other, that opinions are diametrically opposed on the advisability of the move.

The latter contend that they were subjected to direct loss on many of their purchases during the past winter, owing to the fact that the fish were not what they were represented to be.

The chief ground for complaint appears to have been in connection with green cod, on which the loss in weight, according to statements made, was entirely abnormal. Many of the fish also in lots that were graded as No. 1 did not in reality grade even No. 2. Herrings also appear to have been packed on the coast in barrels, entirely irrespective of the size of the fish; and not only this, but fish that were in reality Nova Scotia were marked as Labrador herrings, because the latter have the preference over ordinary shore fish caught along the Nova Scotian, Cape Breton and southern shores of the Gulf.

These complaints are certainly, if correct, sufficient reason for the wholesale grocers to ask for an inspector, so that there shall be not only more uniformity in the fish, but that they shall be sold for what they are represented to be.

The grocery firms who deal in fish are, certainly, if their expressed determination counts for anything, not going to let the

matter rest, but agitate until they can secure the reform they request. They assert that an inspector would not entail much extra expense on the Government, as the collection of a moderate fee would more than recoup the inspector's salary.

The commission men, on the other hand, represent that the appointment of an inspector is impractical at Montreal, because the extent of the business does not warrant it.

It, no doubt, was quite feasible in former years, when the business was a large one, several schooners arriving every week during the season with cargoes, but now that the business has fallen off over 75 per cent., they contend that an inspector would have very little to do, and that the fees collected would not commence to pay his salary. While admitting that there have been cases where the grocery houses had reason to complain, they contend that the proper place for inspection is where the goods are first put up, because the unpacking of the fish and re-packing at Montreal for purposes of inspection would entail an unnecessary expense. In the case of herrings, also, when they were inspected at Montreal in the old days, there was always trouble about re-packing, because the water out of the river was used for making the new brine. If this practice were followed again—and the expense of procuring water from the city would, in their mind, be a temptation in this direction that would require constant watching of an army of guardians to prevent—the last state of the fish, owing to the very savory (?) condition of the harbor water, would be worse than the first.

Altogether, it will be a hard task to reconcile the two factions, and, perhaps the best course for the Government to pursue will be to require compulsory inspection at packing points on the Coast. The admission of the commission men demonstrates that the grocers have ground for their complaint, and something should be done to remedy the present state of affairs. Inspection at the Coast appears to be the most effective, most practical and most economical way of securing the desired end.

WANT LOWER TELEGRAPH TOLLS.

A MOVEMENT that will appeal to merchants generally, and to all who have occasion to use the telegraph wires, has been introduced by the Corn Exchange Association of Montreal. This is a request to the telegraph companies asking for a reduction of the rates charged for the transmission of messages from leading Canadian centres like Toronto and Montreal to United States centres of trade.

It is well known that the rates to such centres are much higher than from one point in Canada to another, and if a reduction can be secured it will mean a considerable lessening of the expenses of traders who have to use the wires from time to time in the transaction of business.

At the Corn Exchange meeting this week, communications were submitted from the Chicago Board of Trade and New York Produce Exchange, promising the assistance of both these boards in the Association's efforts to procure the reduction desired.

TEA TO BE TESTED BY INFUSION.

The practice in vogue by the Customs Department of having tea analyzed by the public analyst at Ottawa is to be discontinued.

The Minister of Customs is arranging regulations that will permit of the cup or infusion test being applied at all ports where tea is imported.

By this means the insufferable delays that have occurred to tea importers, in having their entries delayed, will be obviated.

The Minister of Customs is to be congratulated upon his wisdom. The old method, which had become obsolete in all other countries, was neither satisfactory nor uniform, and the wonder is that it was not discarded long ago.

It is to be hoped the new regulations will be as simple as is compatible with efficiency, and will have no red tape attached to them.

It is said the new regulations will be so simple that almost any person will be able to apply the test. To a tea expert this will doubtless appear ridiculous.

Tea can only be properly tested by some one who has a practical knowledge of tea. The Department should keep this in mind when drafting the regulations or there will be trouble.

TRADE WITH SCANDINAVIAN COUNTRIES.

FROM the report of Mr. C. E. Suntum, the Government agent for Canada in Norway, dated April 1, and just received by the Department of Trade and Commerce, Ottawa, it is learned that good times prevail in Norway. The shipping trade has been active, carrying ice to the southerly countries, like Germany, where the ice crop failed on account of the mildness of the winter. The market price of ice is five or six times higher this year than it has ever been before, and over 100,000 tons have been exported. The fisheries have been good, with higher prices than usual. The lumber and pulp industries have been active. Owing to the light snowfall some difficulty has been experienced in getting logs to the mills, with the result of increasing the price of lumber of all kinds. It will thus be seen that the purchasing power of the Scandinavian countries is exceptionally high this year.

The agent reports the arrival in Norway of some radiators in carload lots, and says that the outlook is promising for a large trade. Finland and Denmark are having a portion of this consignment sent to them. Bathtubs of improved make have been received from a manufacturer in Ontario, and there is every prospect of their replacing the German and English bathtubs now used almost exclusively there. Corn brooms and brushes have been received from Canada and put on the market.

COMMON SENSE.

In the great race of life common sense has the right of way. Wealth, a diploma, a pedigree, talent, genius, without tact and common sense, cut but a small figure. The incapables and the impracticables, though loaded with diplomas and degrees, are left behind.—Pushing to the Front.

ILLEGAL DEBT COLLECTING METHOD.

SUBJOINED, in reduced size, is a copy of a form which is being used by a collecting agency for the purpose of inducing bad pay customers to liquidate their liabilities. The names of the persons on the blank are substituted for the real names which appear thereon. The same has also been done with regard to the name of the association :

LAST NOTICE
BEFORE PROCEEDING IN

THE  COURT.

JOHN ROE VS. A. DOE.

TAKE NOTICE THAT UNLESS the sum of $10 and 10 cents, due from you to A. Doe, be paid within 10 days from the date hereof, you may be proceeded against under the Act in that behalf; which enacts, that after judgment, execution pass hereon for the said amount, that if the Defender be ordered to pay by instalments, and he or she allow two instalments to run into the third unpaid, then, and in case, the indulgence of paying by instalments shall cease; execution may be ordered as aforesaid, in terms of said Act.

Dated this 14th day of April, in the year of our Lord One Thousand Eight Hundred and Ninety-Eight.

LIABILITY.		
Original debt.....	$ 9	00
Interest.....	1	00
Costs.....		
Postage		10
Total.....	$10	10

Seal.

A. B. C.
ASSOCIATION.

P.S.—If you prefer settling with A. Doe, of Blankville, before going into Court, bring this notice with you and save all further costs.

The blank has been sent to THE CANADIAN GROCER by one of its Ontario subscribers with a request for an opinion as to the legality of using such blank for the purpose of collecting bad debts. The matter was referred by this journal to a well-known legal gentleman for an opinion, and his decision is as follows :

I am of opinion that the notice is clearly an imitation, or a colorable imitation of some of the forms appended to the Division Courts Act, and is calculated to deceive the public by inducing them to believe that such notice is a notice from the said court, and as such its use is illegal, and any person whether as principal or agent who prints or publishes, or uses it in the collection of debts, is liable to a penalty not exceeding $20 and costs for every day on which any such offence is committed. This subject of collection by means of such forms engaged the attention of the Ontario Legislature at its session of 1896, when an Act entitled "An Act Respecting Frauds by Debt Collectors," was passed, and which enacts as follows :

"Every person, whether principal or agent, who prints or publishes any notice or form which is an imitation, or a colorable imitation, of any of the forms appended to the Division Courts Act, and which is calculated to deceive the public by inducing the belief that such notice or form is a notice or form from the said court, or is part of the process of a Division Court, or who issues or makes use of any such notice or form in connection with any collection agency or otherwise, shall be liable to a fine not exceeding $20 for every day on which such offence is committed, the said fine to be recovered before a Justice of the Peace of the city or county, with costs."

This Act is now incorporated in the Revised Statutes of Ontario, 1897, as Chapter 255.

THE PRODUCE MARKET.

IN nearly every respect the condition of the produce market in Toronto is in a healthy condition. There is practically nothing of which there might be said to be a glut on the market, and the supply of all articles is well up to the demand.

Eggs are rather low in price, but the demand is so great, and the price so steady that a sure and fair profit may be looked for by both jobbers and retailers.

For months there has been a want of good dairy butter. Within the last week or two this demand has been met by receipts liberal enough not only to supply the local demand, but also to make large shipments to eastern points. Prices have been away up, but though still good, a decline of 2 or 3c. resulted since the beginning of April.

The high price of butter has kept the demand for lard good all season, and now, when packers have practically quit operations, the stocks here are much lighter than usual.

Within the last few weeks there has been noted both in the local and the English market a decided improvement in the tone of the cheese market, and now numerous local sales are reported, where a month ago no business could be done.

The maple syrup season has proved much more satisfactory than anticipated, both the supply and the demand being larger than former indications led dealers to expect.

CREAM OF TARTAR DEARER.

WITHIN the past week there has been an advance of 2s. per cwt. in the price of cream of tartar in the primary market. Prior to this advance the market was a declining one, but this rise of 2s. per cwt. has placed prices where they were before the recent depreciation.

There has been a good deal of cream of tartar handled on the Toronto market lately, but stocks here are not heavy, as has been discovered when someone wanted one or two casks.

There was a time when a great deal of speculation was done in cream of tartar by dealers in Canada, but that day has gone by, buying now being of a hand-to-mouth character.

WEST INDIAN TRADE.

AN interesting communication was received this week by the Montreal Board of Trade. It is well worth the consideration of Canadian merchants, as there certainly should be a larger outlet for Canadian produce and foodstuffs in the British West Indies than there now is.

If war is declared between the United States and Spain, as seems likely, Canada ought to be able to gain a footing more easily, and once this footing has been gained it will be easy to retain it. The letter in full is as follows :

PORT OF SPAIN, Trinidad, April 9, 1898.

Secretary Board of Trade,—Enclosed we beg to hand you a comparative statement which we have extracted from our Government returns, showing the value of foodstuffs, etc., imported into Trinidad for the year 1897 from United States, as against similar articles imported from Canada. We think if your millers and others made vigorous efforts, much of the trade now done between the British West Indies and United States might be diverted to Canada, as, in most instances, the quality of the Canadian produce is superior to the American.

We are pleased to learn from the public cable on 7th that your Government are likely to adjust the tariff, so as to allow sugar grown in British West Indies to come into Canada on favored terms. The need of a fast line has been the chief cause of the poor trade done direct by Canada in the past.

We would advise that we have successfully placed some 1,200 barrels Canadian flour on this market within the past few weeks, shipped direct from the mills, via St. John, N.B.

Yours, etc.,
RUST, TROWBRIDGE & CO.

The following figures were taken from the official returns at the Trinidad Customs House by Rust, Trowbridge & Co.:

	U.S.	B.N.A.
Bread	$43,195	Nil.
Butter	9,467	$ 489
Cheese	24,345	1,915
Coals.....	11,808	Nil.
Corn	25,382	Nil.
Cornmeal	21,388	Nil.
Oats.....	59,553	22,430
Flour.....	611,390	Nil.
Apples, etc.....	9,948	48
Hay	9,196	921
Ice	9,552	Nil.
Lard	75,705	Nil.
Meats	206,563	547
Milk	1,003	Nil.
Oil	82,641	Nil.
Oil	460	Nil.
Oilmeal	62,350	24
Peas and beans....	27,360	2,952
Soap	8,414	48
Horses	12,792	960
Sheep	9,528	956
Refined sugar.....	9,897	273
Rough timber	180,220	15,634
Shovels	4,392	Nil.
Staves	11,662	Nil.
Wearing apparel..	32,031	14
Sundry manufact'd articles	58,176	1,646
Sundry foodstuffs..	4,809	182
Total.....	$1,604,874	$39,033

Packing and Packages.

The art of packing Lard, Butter, Mincemeat, Etc., revolutionized.

A lecture on packing, with proper regard for health and cleanliness illustrated by

Eddy's Antiseptic Spruce Fibreware.

(Capacity, from 3 to 12-lb.)

It resists decay and corrosion, is impervious to grease and water and protects its contents from any contaminating surroundings. The cost is away down.

The E. B. EDDY CO., Limited

HULL, CANADA.

61 Latour St - - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver, B.C.; John Cowan, St. John's, Nfld.

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

PERKINS, INCE & CO. have arriving a direct importation of Java Coffee ex ss. Clara.

"Royal" salad dressing is selling well with The Davidson & Hay, Limited.

W. H. Gillard & Co. are offering good values in California evaporated fruits.

The Davidson & Hay, Limited, are quoting special prices in canned salmon—round lots.

A fresh shipment of "Almondine" has just arrived for The Davidson & Hay, Limited.

H. P. Eckardt & Co. have just received a shipment of Heinz plain pork and beans in 3-lb. tins.

Buyers can secure "Jellycon" from Lucas, Steele & Bristol in assorted flavors or separately.

See H. P. Eckardt & Co.'s advertisement of a few good specialties for live dealers on another page.

Extra values in Ceylon and Indian teas, at from 15 to 23c., are moving well with the Eby, Blain Co., Limited.

Lucas, Steele & Bristol have in store, in chests and halves, special values in Assams and Ceylons, ranging from 17 to 19c.

The announcement in this week's issue of the Eby, Blain Co., Limited, is a reminder to the trade of some of their specialties.

The Davidson & Hay, Limited, have arriving this week direct shipments of Ceylon Pekoe and Ceylon Pekoe Souchongs.

A new lot of "Tiger" molasses is just to hand with Lucas, Steele & Bristol, in barrels and half-barrels. The test of this lot is above the average.

The Dawson Commission Co., Limited, have a car of California navels, "Thistle" and "Good Luck" brands, on the market; also a car of bananas.

A large shipment of Gillard & Co.'s (London, Eng.) "New Pickle" and "New Sauce" has just been received by W. H. Gillard & Co., of Hamilton.

W. H. Gillard & Co. are offering to the trade one, two, three and five-gallon pails of domestic pickles, of superior put-up, and at prices that should attract trade.

Frand Magor & Co., 16 St. John street, Montreal, have recently added to their list the celebrated English house of Day & Martin, Limited, manufacturers of the world-renowned blacking, shoe dressings, etc., which bear their name. Messrs. Magor will carry a full stock and will handle these goods exclusively for the Provinces of Ontario and Quebec.

The Eby, Blain Co., Limited, are offering a wide range of Japans, including several lines of fine natural leaf teas recently received, all showing fine style, and liquor, at close prices.

Frank Magor & Co., 16 St. John street, Montreal, report an improved enquiry for Rae's olive oil, in glass and tins. The spring vegetable and salad season always brings a special demand for a high class olive oil.

Gem fruit jars, being goods so closely identified with the grocery trade, The Eby, Blain Co., Limited, have made fine provision for the season's supply in pints, quarts and half-gallons, imperial and wine size, at closest market prices.

The vinegar trade of T. A. Lytle & Co. extends from ocean to ocean. This enterprising firm, it will be remembered, was awarded the bronze medal for vinegar and other lines at the Victorian Era and To-Toronto Industrial Exposition.

The Eby, Blain Co, Limited, report a brisk movement in California evaporated peaches and apricots—in bags and boxes—and prunes; another carload of which, including 70's to 80's and 90's to 100's, in 50-lb. boxes, they have just received.

The F. F. Dalley Co., Limited, are placing on the market a new brand of stove paste called "Tiger." They say that, after 25 years' experience in the stove paste business, they have overcome what other makers have all failed to do; that is, to produce a stove paste that will give an absolutely jet polish and which will keep in the tins without either rusting the boxes or shrinking. They say it is the very best stove paste manufactured or sold to the trade to-day.

A HAPPY COMBINATION.

The sale of coffee with Lucas, Steele & Bristol has been steadily increasing for years. In seeking the cause of this great success in the face of keen competition, the firm have come to the conclusion that everything has been done by them which was needful to secure additional trade by giving the best goods for the least possible price. Their leading lines are "Empire" and "L. S. & B." They are packed in 25 and 50-lb. air-tight cans and sold, delivered, in 100-lb, lots.

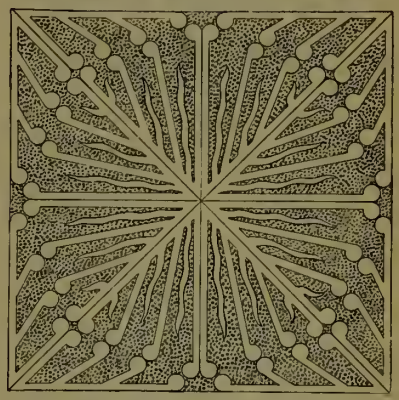
Thomas C. Ivinson and Wm. Thompson left Petrolea last week for the Jaffa oil fields. They expect to be absent from Petrolea for at least two years.

All the Reasons

are strongly in favor of using our

EMBOSSED STEEL PLATES

for Ceilings and Walls.



Many Designs to Choose From.

They make a handsome finish that is enduringly beautiful—doesn't need renewing.

Besides, think of their fireproof and hygienic qualities!

Before redecorating, mail us an outline showing the shape and measurements of your ceilings and walls, and we will send you an estimate and full information about our metal finish.

Metallic Roofing Co., Limited

1180 King St. West, TORONTO

MONTREAL RETAIL GROCERS.

THE regular meeting of the Montreal Retail Grocers' Association was held Thursday evening, April 14th, in the Monument National hall, President Scanlan in the chair.

The secretary was instructed to write a letter of condolence to the family of the late Mr. Canillon.

There was considerable discussion as to when the annual picnic should be held. It was finally decided to hold it on the second Wednesday in July.

The following are the chairmen of the respective committees: Games, W. Willison; music and dancing, J. A. Dionne; railway, N. Lapointe; printing and advertising, J. P. Dixon; refreshments, S. Demers; reception, S. D. Vallieres and A. D. Fraser; subscription, V. Raby; general committee, Mr. Deschamp. The finance committee is to be composed of the chairmen of all the committees with the president (Mr. John Scanlan) as chairman.

Some time ago the secretary wrote Ald. Jacques, chairman of the markets committee, with reference to pedlers, asking him when he would receive a delegation to explain the situation. This was over a month ago, and no reply having been received, it was decided to call the attention of the worthy alderman once more to the matter.

POLYNICE OIL

CURES

RHEUMATISM

Lumbago, Neuralgia

Dyspepsia and Kindred Diseases.

This new French medical discovery has been used with remarkable success in Bellevue Hospital, New York ; Howard Hospital, Philadelphia ; Maryland and Johns Hopkins University, Baltimore ; Civic Hospital, Montreal, and in various other hospitals in the prominent cities.

WHAT A PHYSICIAN SAYS:

Johns Hopkins University,
Baltimore, 5th April, 1897.

The experiments made here at the hospital with the Polynice Oil, witnessed by me, having been very successful, I hereby recommend it in all cases of rheumatism.

(Signed) Dr. F. L. ROGER.

..Polynice Oil..

Sent postpaid on receipt of price, 50 cents, in money order, by the famous French specialist of Paris.

Dr. A. Alexandre,
1218 G St. N. W, Washington, D. C.

COWAN'S

Hygienic **Cocoa**
Royal Navy **Chocolate**
AND
Famous Blend **Coffee**
are the favcrities with all grocers.

THE COWAN CO., LIMITED TORONTO





REFRIGERATORS

Style No. 13

Size, width 46 in.
depth 28 in.
height 84 in.

All trimmings and cornice project over this. This style is in Antique Ash, Hard Oil Finish, Inside Spruce Lined and Orange Shellac, 7 Walls, Windows Hung with Weights.

A Catalogue will give you all particulars.

This cut represents No. 13

Address,

EUREKA REFRIGERATOR CO.
54-56 Noble Street, **TORONTO**

DRINK : : :

:: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier
The world-renowned French Vanilla Chocolate.

HERDT & CO. 13 St. John St. **Montreal**
General Agents for the Dominion

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the BEST and every can is warranted good, or money returned ; so take no other, and be happy.

This Brand is packed from the fine Fraser River Sockeye Salmon, by

J. H. TODD & SON,
Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

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Geo. Stanway & Co., Toronto, Agents for Ontario.
W. S. Goodhugh & Co., Montreal, " " Quebec.
J. Hunter White, Esq., - St. John. N.B.
Agent for Eastern Provinces.
Tees & Persse, Winnipeg, for Manitoba and N.W.T.

"Fussy"

Some producers of the raw materials (the Bristles and Corn-Broom we use), say we are too particular about the quality.

Perhaps we are, but we "look before we leap." We back up our experience and workmanship with quality—we make a perfect whole, and that's why we're so particular about quality.

You gain—your customers gain—and so do we, because we're "fussy."

Our new Illustrated Catalogue tells you more about this—especially about Brooms. It's free and it's worth having.

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BOECKH BROS. & COMPANY
TORONTO, ONT.

Montreal Branch : 1 and 3 DeBresoles Street.
Agencies at Winnipeg, Halifax, Vancouver, Glasgow.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, April 20, 1898.

GROCERIES.

BUSINESS is, if anything, a little more active on the street than it was a week ago. At the same time, however, the improvement is not very marked. There is a little more enquiry for canned vegetables, but in both tomatoes and peas there is a slightly easier feeling as to price. Teas are meeting with a fair demand, and the representatives of tea-shipping houses report a little more business doing with wholesalers. The feature, however, of the local market, as far as tea is concerned, is the buying of Japans and Congous for shipment to the United States. The sugar market is unsettled and 1-16c. per lb. has been knocked off last week's advance of ⅛c. per lb. on No. 2 Canadian and imported granulated sugars. The market for foreign dried fruits remains much about the same as a week ago. Cream of tartar is dearer again in the primary markets.

CANNED GOODS.

Although there has been a little more enquiry for canned vegetables this week, and while some wholesale houses are practically cleaned out of tomatoes and peas, there is rather an easier feeling in both tomatoes and peas, as far as the wholesale prices are concerned. The range for tomatoes is now $1.15 to $1.25. Peas are without quotable change, although there have been some round lots offered at 80c. Corn seems about as firm as ever. One wholesaler this week shipped a couple of thousand cases of canned goods, including tomatoes, peas and corn, to the Coast. There was competition for the order, and the prices received f.o.b. Toronto were about $1.15 for tomatoes and 82½c. for peas and corn.

SYRUPS AND MOLASSES.

There are few, if any, syrups offering, and there is practically no demand. The molasses market is quiet, with prices firm at the primary points.

SUGAR.

The advance of ⅛c. per lb. noted last week in No. 2 Canadian granulated and in foreign granulated has been followed by a decline of 1-16c. Quotations on other kinds of sugars are unchanged. As wholesalers' stocks are in fairly good condition, the agents of the refineries are finding business dull. Wholesalers, on the other hand, are experiencing a rather better demand, besides small lots some carload lots being wanted. After THE CANADIAN GROCER went to press last week, the London, England, market rallied a little, but since then the cables have been unfavorable, there having been a couple of fractional declines in prices.

NUTS.

Both Jordan shelled almonds and Brazil nuts are easier in New York. Locally, the market for fruits is quiet and uninteresting.

RICE AND TAPIOCA.

Both Japan and Patna are 6d. per cwt. dearer than a week ago. There are not many transactions from first hands, wholesale dealers here being all pretty well supplied. Wholesalers, however, report a good demand for rice. The price of tapioca is being well maintained.

COFFEE.

The outside coffee markets are still somewhat unsettled in regard to price. Locally, there is no change, and there is a fair demand for this time of the year.

SPICES.

Locally, the spice market is without special feature. The outside markets are still firm on spices generally, and a cable in the early part of the week noted a strong market for pepper.

TEAS.

The feature of the local market is the demand for Japan and Congou teas for shipment to the United States. Several hundred packages have been shipped, and enquiries are still being made. There has been a good demand in the local market for Ceylon teas at from 6½ to 8d., and a good deal of business has been done. It is principally for importation from London, the Colombo market not showing as good values just now as does the latter market. Flavory autumn teas of both Indian and Ceylon growth are in demand. The retail demand for tea has improved a little during the week.

FOREIGN DRIED FRUITS.

CURRANTS—Advices from the primary markets are somewhat contradictory, although they all, as far as known, intimate that a steadier feeling was developing. Locally, the demand is fair. In New York, the market is easier.

VALENCIA RAISINS—Supplies of Valencia raisins are getting light, and stocks held in first hands have been sold during the past week at good prices. There does not appear to be anything doing in the way of import.

PRUNES — The demand for California prunes, which, for some weeks, has been so brisk, is beginning to ease off.

CALIFORNIA EVAPORATED FRUITS — There is less doing than there was. Prices are steady and unchanged.

FIGS—There is still a demand for Tapnet figs which are still about the cheapest kind of fruit on the market in spite of the advance in prices. The idea, as to price, is 3¾ to 4c.

GREEN FRUITS.

The market continues active, the demand for oranges and lemons being brisk. As the warm weather advances, the demand for bananas increases. A large sale of this fruit is anticipated this season on account of the high price of apples. Tomatoes, green peas and strawberries are now arriving from the south in fairly liberal quantities.

COUNTRY PRODUCE.

EGGS—The receipts are liberal, yet the demand is brisk enough to fully absorb all coming forward. Some dealers say they cannot get enough.

POTATOES—The feeling on the market is unsteady, with large lots offering. Carload lots are quoted at 50c. per bag, and lots on the market at 55 to 65c.

DRIED APPLES — The market is dull, with prices about 3 to 5c.

EVAPORATED APPLES—Stocks are light and demand fair. Some dealers predict a scarcity. Prices remain steady at 9½ to 10c.

HONEY — Business is quiet with prices steady and unchanged.

MAPLE SYRUP—There have been larger receipts than were expected, and it is now thought that this season will prove, on the whole, to have been a good one.

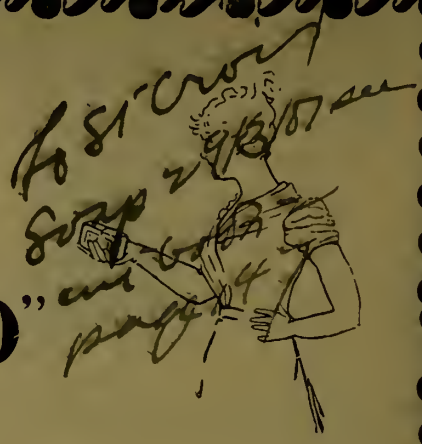
BEANS—Business is quiet with prices easy, 75 to 80c. for prime, and 80 to 85c. for hand-picked

VEGETABLES—There is a good demand for lettuce, rhubarb and radishes. Watercress, gardencress and cucumbers are now offered for sale. Celery is off the market. We quote: Rhubarb, 50 to 75c. per doz. bunches; onions, 10c. doz. bunches; lettuce, 20 to 40c. doz. bunches; radishes, 40 to 60c. doz. bunches; cabbage, 40 to 60c. doz.; red cabbage, 75c. to $1 per doz.; parsley, 15 to 20c. doz. bunches; cucumbers, $1.75 to $2 per doz.; watercress, 20 to 25c. per doz. bunches; gardencress, 20 to 30c. per doz. bunches.

BUTTER AND CHEESE.

BUTTER — Receipts of both dairy and creamery butter, but especially large roll creamery, continue to increase. Few creamery tubs are offered. A decline of 1c. is

Profit...



"SURPRISE SOAP"

GIVES IT.

A standard soap; a standard price; but more than a standard profit.

It Pays to Push "SURPRISE" Soap.

BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Henry Wright & Co, 51 Colborne St.
WINNIPEG: E. W. Ashley.
VICTORIA: La Patourel & Co.

Made by

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

noted for dairy butter, both in large rolls and pound prints.

CHEESE—The firmer tone noted last week is even more evident this week. A number of large sales are reported at better figures than could be had a month ago.

PROVISIONS AND DRESSED HOGS.

The weather this week has interfered with the shipment of dressed hogs, and packers have now practically quit operations. The demand for meats is good, several large sales between jobbers being noted. Lard is also selling well. Stocks of this article are much lighter than usual at this season of the year.

FISH AND OYSTERS.

Fresh salmon trout and whitefish are in good demand, but as the fishing season has not thoroughly opened, the supply is not quite equal to the demand. We quote: Oysters, $1.25 per gal.; fresh salmon trout, 7c.; fresh whitefish, 7c.; steak trout, 7c.; fresh steak cod, 6 to 6½c. per lb.; pickerel, 6c. per lb.; fresh pike, 5½c. per lb.; fresh perch, 5½c. per lb.; fresh herring, 3½c. per lb.; Labrador herring, $5.50 per bbl. and $3 per half-bbl.; split herring, $5 per bbl. and $2.75 to $3 per half-bbl.; boneless codfish, 3½ to 5c. per lb; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), $2.50 per keg; ciscoes, $1.25 to $1.30; haddies, 5½ to 6c. per lb.; fresh haddock, 5c. per lb.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—A decided advance in wheat is noted, red, white and goose all being 5c. dearer than last week. Quotations on cars outside are as follows: Wheat, red winter, 90 to 91c.; white winter, 85 to 86c.; goose, 86 to 87c.

There is no wheat or barley offered on the street market. Little grain of any kind is coming in. Quotations are as follows: Peas, 57c.; oats, 33 to 34c.; rye, 50 to 51c. No. 1 hard wheat has advanced. Owing to the opening of navigation on the great lakes quotations are now given from Sarnia where this wheat is now quoted at $1.10.

FLOUR—There has not been an advance corresponding to the rise in the price of wheat. We quote: Manitoba patents, $5.30 to $5.40; Manitoba strong bakers', $4.90 to $5; Ontario patents, $4.65 to $4.75; straight roller, $4 to $4.10, Toronto freights.

BREAKFAST FOODS — Business is fair. All foods are unchanged in price. We quote: Standard oatmeal and rolled oats, $3.90 in bags and $4.00 in bbls.; rolled wheat, $2.75 in 100-lb. bbls.; cornmeal, $2.50; split peas, $3.50; pot barley, $3.25.

HIDES, SKINS AND WOOL.

HIDES—A steadier feeling is noted, with prices firm. We quote: No. 1, 7½c.; No. 2, 6½c.; No. 3, 5½c.

CALFSKINS—Weakness in the market has caused a decline of 1c. per lb. for both No. 1 and No. 2 hides. We quote: No. 1 veal, 8 lbs. and up, 9c. per lb.; No. 2, 7c.; Dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—Trade is quiet. We quote at $1.15 to $1.35.

WOOL—There is a free offering of unwashed at 11c. per lb.

SEEDS.

Most of the seed for this season's planting has been marketed, and business has dwindled down to jobbing trade. Prices are unchanged. Red clover is quoted at $2.75 to $3.25; alsike all the way from $2 to $4.50, on account of difference in quality. Timothy is quoted at $1.50, with extra choice to fancy lots selling as high as $2.

SALT.

Business is brisk, with prices firm and unchanged. We quote: Carload lots, $1.05 per bbl., and 65c. per sack; less than carload lots, $1.10 per bbl., and 70c. per sack. At the wells we quote: F.O.B., barrels, 75c.; sacks, 45c.

PETROLEUM.

Trade is quiet, with prices unchanged. We quote in 1 to 10-bbl. lots, imperial gallon,

Ship your
EGGS and BUTTER
To **J. A. McLEAN**
Commission Merchant. 77 Colborne St. TORONTO

ROYAL JUBILEE OIL
Is the Best Burning Oil in the Market.
ROYAL OIL COMPANY
SOLE MANUFACTURERS
Geo. Anderson, Manager. Toronto

CANADIAN
Manufacturers and Shippers who are not represented in
WINNIPEG
Will do well to correspond with me.
E. NICHOLSON
124 Princess Street, Winnipeg, Man.
Successor to W. F. Henderson & Co.
Wholesale Commission Merchants and Brokers.
Established 1882. 16 years' experience.

POSTUM!
Postum Cereal Food Coffee contains **no coffee, no chicory, dandelion, nor any poison** like tea and coffee. A boon for coffee-sick people.
IT MAKES RED BLOOD
HOWE, McINTYRE CO. - Agents
461 St. Paul St., Montreal.

SPECIAL THIS WEEK
STRAWBERRIES
PINEAPPLES
TOMATOES
Sphinx Prunes=A's, B's, U's
Close prices on these best goods, for one week.
Bananas
Send us your orders, we will please you.
Clemes Bros. - Toronto

Toronto, as follows: Canadian, 14c.; Sarnia water white, 15c.; American water white, 17½c.; Pratt's asteral, 17c. in bulk.

MARKET NOTES.

Unwashed wool has declined 1c. per lb.

Cheese is ¼ to ½c. dearer than last week.

Both No. 1 and No. 2 calfskins have declined 1c.

Both Japan and Patna rice are advised 6d. dearer.

Dairy butter, in both large rolls and pound prints, has declined 1c.

There is rather an easier feeling in both canned tomatoes and peas.

Rutherford, Marshall & Co. are prepared to purchase large or small quantities of eggs.

No. 2 Canadian granulated and imported granulated are quoted 1-16c. per lb. cheaper than last week.

Hancok & Wood, under date of Patras, April 5, write P. L. Mason & Co., of Toronto, in part as follows: "The currant market is steady and sales have been made in anticipation of a decline which has not come. The demand from consuming markets is small, and in ordinary seasons would have caused a decline, but owing to the small stocks, holders are this year very firm."

QUEBEC MARKETS.

MONTREAL, April 21, 1898.

GROCERIES.

THE wholesale grocery market has not developed any general change since last week. Most of the houses here are busy rushing forward orders that have been held in hand awaiting the arrival of the river boats, the first of which came in this week, and they have been busy and promise to be for some days yet getting these orders despatched. Granulated sugar has been rather unsettled receding 1-16c. from the advance made last week, and it now stands where it was before last week's rise was established. Yellows have maintained their rise. Syrups are in light supply, but quiet, and the firm feeling in molasses is retained. Canned goods continue steady, and the same can be said of teas, coffees, and dried fruit. Rice is firm both abroad and on spot, and spices also are strong in their disposition.

SUGAR.

The sugar market has ruled unsettled of late, especially for granulated, and the

The Following Brands Manufactured by
The American Tobacco Co.
OF CANADA, Limited.
Are sold by all the Leading Wholesale Houses.
CUT TOBACCOS . . . .
OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.
CIGARETTES
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE. DERBY

SARNIA Water White Lamp Oil. . .
Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded *Sarnia Water White.* Wholesale only by
The QUEEN CITY OIL CO., Limited.
TORONTO, ONT.

THE TRADE BUILDERS OF B.C.
ARE
OKELL & MORRIS' GOLD MEDAL BRANDS
OF PURE Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels
We guarantee the purity of our manufactures. | Works: VICTORIA, B.C.

THE MANITOBA PRODUCE AND COMMISSION COY.
WINNIPEG, MAN.
Wholesale Dealers
PROVISIONS OF ALL KINDS
Consignments Solicited.

DON'T PAY FREIGHT ON WATER
CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.
Agents—
W. H. SEYLER & CO.
Room 100, Board of Trade, TORONTO
Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY. FLUSHING, N Y

EGGS and BUTTER
IN BIG DEMAND.
SHIP TO
RUTHERFORD, MARSHALL & CO.
Commission Merchants
Toronto.

G.F.& J.GALT PACKERS OF THE CELEBRATED **BLUE RIBBON TEAS**
42 SCOTT St. TORONTO.

refiners, after advancing the price 1-16c. again reduced it 1-16c. per lb. Yellows, however, have maintained the advance already recorded. The tone this week has been rather steadier owing to the more warlike character of the news regarding Cuba. Students of the sugar situation feel that if actual hostilities break out, that the fact will interfere with important sources of cane supply, viz., Cuba and the Philippines, and that prices are likely to advance. Others contend that while beet remains easy, the outbreak of war will have little effect on Canadian prices. It will be interesting to see which is right. At present, the ruling quotation on standard granulated is 4⅜c., and yellows, 3 9-16 to 4c., according to grade.

SYRUPS.

One of the refiners here has very little syrup to offer, and supplies are light as a result. The demand, however, is of an indifferent character, so the fact is of little consequence.

MOLASSES.

The spot molasses market has exhibited little change, as the local jobbing demand is of a quiet character. Reports from Barbadoes continue of a bullish character, receipts at the mills in the interior of the island being very light, which has naturally restricted the offerings at the seaboard. Recent offers have been on the same firm basis as formerly, being equivalent to 24c. laid down here. The jobbing range is 24c. in car lots and 25c. in smaller quantities.

CANNED GOODS.

The canned goods market continues very quiet, but all reports agree that stocks of tomatoes, peas and corn in jobbers' hands are light. Offers of tomatoes have been made in round lots at $1.15, but jobbers are firm at $1.20. Nothing has been noted in any of the other leading lines of vegetables.

TEAS.

The tea market has been somewhat quieter during the week. The only movement in a large way that we have noted has been some 400 chests of blacks at 9½ to 10c., and 400 Japans at 15½c. Both these lots were sold for shipment to the United States. In ping sueys holders have shown some disposition to concession, but nothing of importance has resulted from this fact.

MAKE BUSINESS that is always Reliable by selling

McLauchlan's Biscuits

Practical experience, a large and competent staff of employes and personal attention to all orders bring us unsolicited commendations from old and new customers.

J. McLauchlan & Sons Manufacturers Biscuits and Confectionery **Owen Sound**

SPICES.

The spice market continues firm abroad both on black and red pepper, but there is little change on spot. Demand is of a moderate character.

COFFEE.

The green coffee market continues dull and featureless. Supplies are ample, for which the demand is limited. In fact, holders would certainly shade prices to secure purchases.

RICE.

The strong tone of the rice market is fully maintained, and demand has been good at the rise, orders being booked largely for future delivery, as stocks on spot are almost exhausted. Cable advices from Java have been strong, and quote slightly higher prices. Japan rice is quoted firm at the mills at $5.25 to $5.50 and standard B, $4 to $4.25.

DRIED FRUIT.

There has been a moderate enquiry for currants, and prices rule as last quoted.

Some holders of Valencia raisins here exhibit more anxiety to reduce holdings, but there has been no change in values.

California raisins move in a quiet way at steady prices.

There has been a steady enquiry for prunes, especially for the California sorts, which are held steady. Both French and Austrian continue steady.

Figs and dates rule steady under a quiet demand.

GREEN FRUIT.

The only green fruits in which any business is being done are bananas, which are rather easier at $1.40 to $1.75 for No. 1, and 60c. to $1 for No. 2. All other sorts are in light supply and business for this season is quite limited. There is a good enquiry for pineapples at 8 to 15c. each, and a larger business would be done were there more offering. In oranges and lemons buyers are holding off pending the arrival of the steamers.

APPLES.

There is no change in apples. There is hardly any stock for sale here, and prices are steady.

DRIED APPLES.

There has been no further change in dried since last week, and we quote 3½c. Evaporated are quoted at 6½c.

COUNTRY PRODUCE.

EGGS—The egg market has declined another peg or two since last week, and prices are now quoted at 9 to 9½c.. Demand continues fair.

BEANS—Lower under increased offerings, at 70 to 75c. for prime, and handpicked, 85 to 90c.

HONEY — Dull and somewhat lower. White clover comb, 11 to 12c.; dark, 8 to 10c.; white strained, 6 to 7c., and dark, 4 to 5c.

MAPLE PRODUCTS—There is a fair demand for maple products, and prices are steady for both sugar and syrup. We quote : Syrup in wood is selling at 4¾ to 5c. per lb., and in tins at 45 to 50c., as to size. Sugar moves freely at 6 to 6¼c. per lb.

POTATOES—Quiet, at 70 to 75c. a bag in car lots.

ONIONS—As last reported, at $2.25 per bbl.

PROVISIONS.

The only feature of the provision market has been a decline in the price of pork of 50c. per bbl. Demand is inactive. Other provisions remain the same. We quote as follows : Canadian pork, $15.50 to $16 per barrel ; pure Canadian lard, in pails, at 8¼ to 8½c., and compound refined at 5½ to

WE ARE PAYING CASH FOR DRIED APPLES



W. B. BAYLEY & CO.
EXPORT BROKERS
46 FRONT ST. E. **Toronto**

The Chain That Holds

THE CONFIDENCE OF YOUR CUSTOMERS.

Unquestionable Quality. Undoubted Value.

HERE ARE SOME LINKS IN THE CHAIN :

"GOLD MEDAL"

Baking Powder

1½ lb. Gem Jars } Cases 2 doz.
¾ " " " }

PAYS YOU A GOOD PROFIT.

"Crushed"
(XTR)

JAVA and MOCHA COFFEE

RICH, FRAGRANT, SATISFYING.

CURRANTS

Cleaned and Stemless

"KALAMOS"
"FANCY MOREA"
"FANCY VONITSA"

Greece's Finest Productions.

"ANCHOR"

SALMON

Choicest Sockeye.

THE FINEST FISH IN THE MARKET.



"IT'S THE BEST!"

STOWER'S

LIME FRUIT SAUCE

(Peptonized)

Delicious, Piquant, Stimulating.

A TRUE DIGESTIVE.

EXTRACTS

"Star and Crescent"

True Fruit Flavor.

Concentrated, therefore Economical.

Bensdorp's "ROYAL DUTCH" COCOA.

THE CONNOISSEUR'S CHOICE.
PURE, SOLUBLE, NOURISHING.

STOWER'S

LIME JUICE; CORDIAL; SYRUP.

NO MUSTY FLAVOR.

20% Stronger than any other.

"IT PAYS TO SPECIALIZE"

THE **EBY, BLAIN Co.** LIMITED

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO.

COFFEES SPICES CORKS

The BEST GOODS at the BEST PRICES.

TEAS—All grades, supplied to the wholesale trade only.

✳

Write us for samples and quotations, and we will give you the best value on the market.

S. H. Ewing & Sons, Manufacturers and Importers **Montreal**

5¾c. per lb.; hams, 11½ to 12c.; bacon, 12c. per lb.

FLOUR, GRAIN, ETC.

The grain market did not exhibit anything new to-day, a moderate business being transacted in the coarser sorts. We quote: No. 2 white oats, 34¾ to 35c., ex store; 35½ to 36c. afloat, May delivery; peas, 64½ to 65c. ex store, ; buckwheat, 49 to 50c. ex store.

There is a fair business doing in flour, and prices ruled steady. We quote as follows: Winter wheat, patents $4.55 to $4.85; straight rollers, $4.30 to $4.40; bags, $2.15 to $2.20; Manitoba patents, $5.30; Manitoba strong bakers', $4.90.

Feed is unchanged. We quote as follows: Ontario winter wheat bran, $14 to $14.50; shorts, $16 per ton in bulk; Manitoba bran, $14, and shorts, $16 per ton, including bags.

Oatmeal ruled steady, at $3.90 to $4 per barrel, and at $1.90 to $1.95 per bag.

Hay was steady, at $10.50 to $11 for No. 1, and at $8 to $9 for No. 2.

CHEESE AND BUTTER.

Cheese continues to give indications of an improving tendency and though no export business is doing it is not through lack of demand, but to lack of goods to trade in. What little stock remains here is concentrated in the hands of one firm, whose ideas of value have advanced materially compared with what they were prepared to accept a week ago, and they have been encouraged in the belief that they can realize higher values from the fact that they have been bid better prices than were offered last week. A nominal range to cover both buyers and sellers' ideas would be 7⅞ to 8⅛c. for Quebec makes, and 8¼ to 8⅜c. for finest Ontario sorts. The cable came in to-day at 38s. for white cheese, and 40s. for colored. This, based on Saturday's quotation, is equivalent to a decline of 1s. for white and an advance of 1s. for colored. But Liverpool is about the only market where this difference exists. In London, for instance, both white and colored have been selling at 40s. and over for some time back.

Butter continues its decline, a further sharp drop resulting this week as a consequence of free offers of goods at 17c. This is a decline of 1½ to 2c. on Saturday, but it is doubtful if strictly finest creamery could be had at this price, ahd we quote 18 to 18½c. The difficulty appears to be that a lot of the butter coming in possesses no body, as the farmers are finding difficulty in procuring a sufficient quantity of the right kind of food for their cows to produce good rich butter.

MONTREAL NOTES.

Eggs have scored another decline of ½c. per dozen, but rule steady at present.

Granulated sugar has ruled unsettled, and is now 1-16c. below the figure quoted for it last week.

Advices from Java continue firm on rice, and state that prices there are a trifle higher than they were.

There has been further buying of both black and Japan teas in this market for United States account.

Increased receipts have led to a decline in the price of honey, which is 1c. lower on the inside for comb stock.

Light receipts at the mills in Barbadoes has led to light offers of molasses at seaboard points on the Island, and prices are firm.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., April 18, 1898.

THE war between the United States and Spain, or rather the prospects, are a matter of great interest here. In business it causes a rather uncertain feeling. The only price that seems as yet to be effected is that of flour. There has been quite an advance, particularly in Ontario grades. The city elections have occupied some attention, a number of retail grocers being in the field. In teas, orders for new season's for direct shipment have in many cases gone forward. As before referred to, business in this line is changing. Package teas, chiefly blends, are taking the market, the most of which are blended and packed here. One wholesale grocer, who gives particular attention to this branch of business, has now 14 grades of package teas all packed by himself. In hops, the trade here is very light. There is to be another wholesale grocery house in St. John. In point of population our city has perhaps more wholesale grocery houses than any other Canadian city.

OIL—There continues to be a good, steady business in burning oil. In conversation with one of our city oilmen, THE GROCER learns that the demand for burning oil continues each year to increase. This would not attract so much attention were it not that there is also an increase in the use of gas and electric light. To offset this, however, there is the growing use of oil for heating purposes, particularly in the summer. Cod oil shows light demand; stocks small. In lubricating oil the prospects are not as bright, for the dull English market for lumber and the chance of Americans going to war make a dull feeling among the millmen. Values show no change.

SALT—The prices are firm and rather higher, chiefly in Liverpool coarse. The last Liverpool steamer had quite a quantity on board, and there is a sailing vessel about due. Buyers should have orders in to fill from ship's side, as the cost is much higher after the salt is stored. There is a fair, steady demand. Factory-filled and Canadian salt show no change. In the latter there is an active demand for cheese and butter salt at this season. Stocks are light, owing to delay in shipment from the west. caused by the heavy demand there for these grades. We quote as follows: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 to $2.60 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per

COTTAM BIRD SEED and Bird Bread, manufactured under six patents. Reliable standard goods; nothing to approach them for popularity and valuc. All wholesalers.

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.
$2.50 per case; 80c. gallon.
THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

POTATOES
IN CAR LOTS, BUY NOW.
WM. HANNAH & CO.
Board of Trade. TORONTO

The
DAWSON Commission Co., Limited
FRUIT, PRODUCE AND COMMISSION MERCHANTS,
Cor. Market and Colborne Sts.,
TORONTO.

California Navels
California Seedlings
Messina Lemons
Seedlings are now arriving in Good Condition and are taking the place of Valencias. Our Lemons and Navel Oranges were never better.
AUCTION SALES
Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.
We attend personally to all consignments of Fruit and Produce.
McWILLIAM & EVERIST
Wholesale Commission Merchants,
25 and 27 Church St., TORONTO, Can.
Telephone 645.

LARD
When you buy Lard, you want good Lard. We guarantee our "Star Brand" Kettled Lard to be absolutely pure. We have this in tierces of 400 lbs., pails of 60, 20, 10, 5 and 3 pounds each, and in 1 pound packages. This last we recommend to the general grocery trade, no delay in putting up, always ready, and of the finest quality; shipped in boxes of 40 and 80 pounds each.

F. W. FEARMAN
HAMILTON, ONT.

JUST ARRIVED FROM GERMANY

KNORR'S
Evaporated Soup Tablets, Vegetables
Sliced and Granulated Potatoes
Beef Bouillion, etc.
Undoubtedly the finest goods on the market. Write for prices.

BALFOUR & CO. - Hamilton

FANCY
MOUNT ROYAL MILLS
INDIA BRIGHT
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JAPAN GLACÉ
POLISHED
IMPERIAL SEETA
IMPERIAL GLACE
D. W. ROSS CO. Agents **RICES**

THE MOST NUTRITIOUS COCOA.
EPPS'S
GRATEFUL—COMFORTING
COCOA
In labelled Tins. 14 lb Boxes.
Special Agent for the entire Dominion, C. E. COLSON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.

FIRST QUALITY
Oak Dash Churns
WHITE SPRUCE
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Also complete lines of Woodenware, Brooms, Brushes, Paper, Paper Bags, Twines, etc.
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Mercantile Broker,
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ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

HAMS
BACON
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Choicest Quality
The Wm. Ryan Co. Limited
TORONTO

S. K. MOYER,
COMMISSION MERCHANT
Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates
76 COLBORNE ST.,
TORONTO, ONT.

Eggs and Butter
WANTED
Ship us, or write for prices.
D. GUNN, BROTHERS & CO.
Pork Packers
Butter and Egg Dealers
TORONTO, ONT.

Now receiving weekly a carload of Bananas, finest imported, also Pineapples and Florida Tomatoes. Give us a trial order. We will give you entire satisfaction.

HUGH WALKER & SON
Wholesale and Commission Merchants
GUELPH, ONT.
Established 1857.

Extra Fancy California Navel and Seedling Oranges, all sizes. Valencia Oranges, fine stock, 420's and 714's, repacked before shipping. Extra Fancy Messina Lemons, 300's and 360's.
Quality Right! Prices Right!

We Guarantee the Quality.

Vimbos
FLUID BEEF.

BEST ---
FOR STRENGTH AND FLAVOR.

THE VIMBOS FLUID BEEF CO., Limited
of Edinburgh and London.

53 St. Francois Xavier Street MONTREAL

bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30.

CANNED GOODS—There is little of change to note. Prices are firmly held, with a steady sale. Tomatoes are expected to rule higher. Corn is also an interesting feature. In fruits there is a good sale. Grocers are troubled somewhat by finding goods wrongly labeled. One, this week, found that where he thought he was selling peaches, the cans proved to contain tomatoes. In canned meats, the feeling here is much firmer. As yet, our dealers have not followed the outside advance to any extent, but with growing demand higher prices must rule. Salmon is still low, with good stocks held. Lobsters are in light demand. Oysters show improved demand.

GREEN FRUIT—The sale is increasing. Bananas are coming to the front. They are now being received green and in bulk, and prices are ruling lower. In oranges, both California and Valencias, prices are higher and sales somewhat less active. Lemons are still low, and show a good demand. Any change will mean higher prices, but no immediate change is expected. Strawberries remain at about 25c. The quality arriving is good for the season. Rhubarb is scarce; quality reported not very good. Pines are light arrivals, and incline to be over ripe. There is little doing in apples.

DRIED FRUIT—This is a quiet line. In California fruits prices tend higher, particularly in apricots, which, at the Coast, have advanced 1½ to 2c. per lb. Peaches, which show a good sale here, tend higher. In California raisins values are low. There is, however, little change of price here. While no very large stocks of raisins are here, holders of any lines or grades would prefer them lighter, particularly as the market is dull. In dates and figs there is little doing. Currants are held firm. In onions prices are easy as regards Canadian. Both New Bermudas and Egyptians are on the market.

DAIRY PRODUCE — Butter, when at all good, is high. There is very little creamery offering, and best dairy is also scarce. Some western creamery prints were on the market this week. In eggs, values are low, and since Easter the demand has been dull. Stocks are quite large. There is but one good feature, and that is quality. In cheese the sale is limited, and fair stocks are held. Factory people are quite surprised where they have old stock to offer to find prices so low.

SUGAR—The market locally is a firm one, the more because of light stocks, but as yet dealers have not advanced prices as far as they must soon do, particularly in granulated. The presence of the second grade tends to prevent full prices. There is a fair trade doing.

MOLASSES—This is also a firm market. In Barbadoes there is a fair stock of new season's goods; price is firmly held. Both in this grade and Porto Rico the outlook is for full figures. There is as yet but a limited stock of new Porto Rico, but further arrivals are expected. In other grades stocks are small.

FISH—There has been but a quiet business this week. Fresh fish are still scarce. Gaspereaux are having a good demand for bait, the more as herring are scarce. Prices are low. Dealers prefer to sell fish rather than to pack them, as alewives for the past year have ruled so low. In dry fish there are also light arrivals, but sales are not large. Pickled herring are dull. It is quite a change to find smoked herring an active feature, but small stocks, light arrivals, and a fair sale have produced quite an effect. We quote: Large cod, $3.25 to $3.35; medium,



THE "ARMEDA"
Tea-Packing Machine

Patented in Canada, Oct. 16, 1897.

Mr. Smith, of A. M. Smith & Co., London, Ont., called last week.

Said Mr. Smith: "The Armeda Tea Packer is a most perfect machine. We are delighted with it."

Write
A. H. CANNING & CO., 57 Front St. East, TORONTO
FOR DESCRIPTIVE CIRCULAR AND PRICES.

The Increasing Demand Tells The Tale.



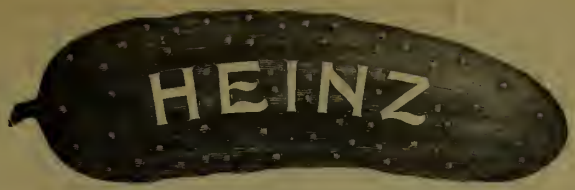
Millar's Paragon Cheese

It is so good that it is becoming a necessity. It is a trade winner.

T. D. MILLAR CHEESE CO.

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Agents... FRANK MAGOR & CO. - Montreal.
A. E. RICHARDS & CO. - Hamilton.
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Pickles.

If company comes unexpectedly, it is so handy to have a can of

HEINZ'S BAKED BEANS WITH TOMATO SAUCE

in the house.

Others of our Popular Specialties are:

Tomato Chutney **Evaporated Horse Radish**
Tomato Ketchup **Tomato Soup**
Baked Beans with Tomato Sauce

For sale by
H. P. Eckardt & Co., Toronto.
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MEDALS--
PARIS
CHICAGO
ANTWERP
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The GENUINE always bear this Keystone trade-mark

H. J. HEINZ Co. TRADE KEYSTONE PICKLING & PRESERVING WORKS MARK PITTSBURG, U.S.A.



ROSE'S LIME JUICE

IS

The Original & Genuine Brand.

THE STANDARD FOR PURITY AND EXCELLENCE.

Being the product of absolutely the finest cultivated Lime Fruit in the World, it is the best procurable.

Canadian Agents: LAW, YOUNG & Co.,
Montreal.

$3 to $3.15 ; pollock, $1.80 to $1.90 ; pickled herring, $1.75 to $1.85 per half-bbl.; smoked herring, 8 to 9c. per box ; Gaspereaux, 60 to 75c. per 100 ; halibut, 10 to 11c. per lb.

PROVISIONS—Pork in barrels is still dull, and beef is little better. In the former, domestic mess has about all the business. Smoked meats show no change. There has been rather more interest in lard during the week, and, although some dealers are quoting at about packers' prices, the easier feeling has caused some sales to be made at bottom figures.

FLOUR, FEED AND MEAL—The lower prices of Manitoba, with the outlook for quite a sharp advance, has produced the natural effect. In Ontarios the stiffening of prices has had the same effect, and millers, who were not too quick to move up, have had a good business. In oatmeal prices tend higher. Cornmeal is firm at last week's figures. Feed remain firm, but hay shows no improvement. Beans have had considerable attention, more than for some time, and where low prices have been quoted by western dealers sales have been made. It is said a number of cars were placed at 85c. per bushel, St. John. There was a great range in prices quoted, many wanting much higher figures. Prices are expected to be higher. Medium beans are quoted well above pea beans. In seed, sales are active. Timothy is firmer. Canadian seed is being largely sold this year, though much higher in price than United States seed. In clover, though Canadian is considered the best, the United States article has the largest sale. We quote: Manitoba flour, $5.75 to $5.85 ; best Ontario, $5.10 to $5.20 ; medium, $4.80 to $4.90 ; oatmeal, $4.15 to $4.25 ; cornmeal, $2 to $2.05 ; middlings, $20 to $22 ; bran, $18 to $19 ; oats, 38 to 42c.; hand-picked beans, $1.10 ; prime, 95c. to $1 ; yellow eye beans, $1.75; split peas, $3.80 to $3.90; round, $3.25 to $3.40; pot barley, $3.80 to $3.90 ; hay, $9 to $9.50; timothy seed, American, $1.70 to $2.15 ; do., Canadian, $2 to $2.40; mammoth clover, 6 to 7c.; alsike, 7¾ to 8½c.

ST. JOHN NOTES.

Mayor Robertson, who will soon close his fourth year in office, is to visit England in the interest of St. John.

THE CANADIAN GROCER referred some weeks ago to the buying of young cattle, chiefly steers, in this Province for Manitoba. Last week seven cars were forwarded to that Province.

St. John merchants still complain about the freight tariff, by which flour and grain are landed at Nova Scotia points at a lower rate than at St. John. One hundred and twenty-three cars were forwarded by the steamer Prince Rupert alone during March.

Many here think it would be unfair if no postage should be charged on Canadian newspapers, while our mails are carrying United States papers on which no postage has been paid.

There are to be a number of new cheese and butter factories started in these lower Provinces this spring. They, together with the older factories, are now buying their season's supplies.

There is quite a movement among the candy manufacturers of St. John this spring. A new factory is being built for F. C. Colwell & Co. The White Candy Co. and A. A. McClaskey are both moving into new quarters.

THE CURRANT SITUATION.

D. PASQUA writes from Patras, under date of April 2, as follows in regard to currants : "We have to report another month of extreme inactivity, the exports during the whole of March being about 1,100 tons, as shown by the following tables. This extraordinary abstraction of the consuming markets has naturally frightened some of the holders who thought it advisable to realize on their holdings, causing thereby a fall of 20 to 30 drachmas per 1,000 lb. (1s. to 1s. 6d. per cwt.) Meanwhile one of the local banks which had made advances to a speculator against the deposit of 300 tons of fruit of very common growth, has made a forced realization of same, and prices have further yielded 30 to 40 drachmas per 1,000 lb. (1s. 6d. to 2s. per cwt.) in a single day. Since then the market is reacting, and, with the reported improved condition of exchange, it may be expected that better prices will rule during the present month. The following is the comparative list of exports :

	To March 31, 1898.	To March 31, 1897.	To July 31, 1897.
	Tons.	Tons.	Tons.
England	54,365	51,805	54,700
United States and Canada	12,090	13,545	14,065
Australia	2,925	2,440	2,775
Holland, Belgium, Germany and Austria	23,400	39,383	42,220
France	1,360	5,302	6,223
Russia	.....	19,321	19,321
Sundry	300	1,000	1,200
Total tons	94,400	132,796	140,484

"Our stocks on March 31 are reported as follows :

	Tons.
Pyrgos and Olympia	4,000
Amalias and Campos	500
Patras growth	200
Provincial fruit, stored in Patras	1,800
Filiatra and District	1,000
Calamata and district	600
Ionian Islands	1,400
Total tons	9,500

"From these stocks about 2,000 tons have already been disposed of for April and May shipments, so that the available fruit in Greece is about 7,500 tons, equal to what we had the same date last year."

AFTER KOOTENAY TRADE.

E. D. Marceau, of the firm of L. Chaput, Fils & Cie., wholesale grocers and wine importers, Montreal, is in the city opening up a trade with the city grocers. The firm is the first of Montreal wholesale grocers to open up a trade in Kootenay, and Mr. Marceau expressed his confidence in the stability of Nelson, which he said was the most solid town in the Kootenay.—Nelson Miner.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

SITUATION WANTED.

A YOUNG MAN, 35 YEARS OF AGE, WITH an experience of seventeen years in a general store and not afraid of work, wishes a situation as Traveller for the Maritime Provinces, for either Boots and Shoes, Dry Goods, Groceries, or Tea and Spices. Can furnish team if required, and will accept moderate salary for a permanent situation. Good references. Apply by letter, T.S., MacLean Publishing Co., Limited, Toronto.

FOR SALE.

BUSINESS FOR SALE IN THE CITY OF LONdon ; dry goods, boots and shoes ; established thirty years ; small stock, rent low ; reason for selling, retiring from business ; price right to responsible party. R. A. Jones, London, Ont. (tf)

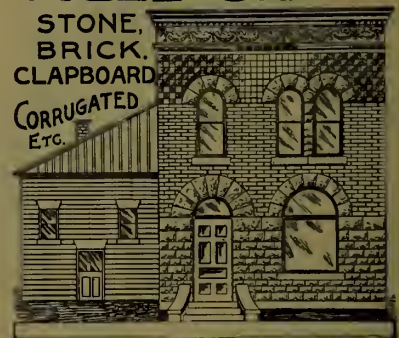
CASH GROCERY BUSINESS FOR SALE IN THE City of London. Apply at once, M. M. this office. (16)

BUSINESS FOR SALE IN BEST LOCALITY IN Manitoba. General stock, about four thousand dollars. Building for sale or rent. Owner retiring from business. A good chance for the right man. Apply to box 264, Winnipeg. (15)

GENERAL STORE FOR SALE.—A WELL-ESTablished General Store Business in splendid farming district of the Northwest Territory, on main line of C.P.R. New and well-assorted stock. Business prosperous and increasing, but the owner has other business which needs his attention, and will sell if taken at once (Post Office is kept in same store.) Address P O. Box 442, Regina, N.W.T.

STEEL SIDING

STONE, BRICK, CLAPBOARD, CORRUGATED ETC.



For Stores, Houses, Halls, Barns, Sheds, Churches. Entirely water, wind, storm and fire proof. Will last 100 years and always look well.

Cheaper than matched **Lumber.** Shipped from factory all ready to apply. Fully illustrated catalogue sent on request.

The PEDLAR METAL ROOFING CO. Oshawa, Ont.

CADBURY'S CHOCOLATES

ARE SIMPLY DELICIOUS AND ARE PACKED SPECIALLY FOR CANADIAN MARKET.



CADBURY'S COCOA

The LANCET says:— "CADBURY'S represents the standard of highest Purity." ABSOLUTELY PURE, THEREFORE BEST.

The ANALYST says:— "CADBURY'S is the typical Cocoa of English Manufacture." IT IS "A PERFECT FOOD," THEREFORE BEST.

The MEDICAL MAGAZINE says:— "For Strength, for Purity, and for Nourishment, there is nothing superior to be found."

It is not dark in liquor like those prepared with Alkali.

CADBURY'S COCOA

(Absolutely Pure)

AND MEXICAN CHOCOLATE HAVE AN ENORMOUS SALE ALL OVER THE WORLD.

Agents: MESSRS. FRANK MAGOR & CO., 16 St. John St. MONTREAL

THE DOMINION BANK

Capital (paid-up).....$1,500,000
Reserve Fund..... 1,500,000

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TORONTO—Dundas street, corner Queen.
" Market, corner King and Jarvis street.
" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions, 1897. Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

Sterling —BRAND

Is a guarantee that JAMS, JELLIES, PICKLES, ETC., are of A1 quality, and will do good, and good only, to the trade of any grocer who sells them.

They are prepared and put up in convenient form for handling by

T. A. LYTLE & CO.

Vinegar Manufacturers, TORONTO

CANNED GOODS

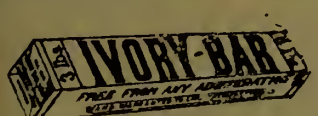
FRUITS
VEGETABLES
MEATS
FISH, ETC.

Special quotations for round lots.

Warren Bros. & Co.

TORONTO.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1-lb., 2¾-lb. and 3-lb. bars, 60 lbs. to the box; and in 10 and 12-oz. cakes, 100 cakes in the box. All wrapped with a paraffin waxed wrapper.

Quotations for "Ivory Bar" and other brands of soap furnished on application. See our list of attractions in Premium Circulars offered in exchange for Ivory Bar Soap Wrappers.

Extra Choice

Hams Bacon
Pure Lard
Mess Pork

PARK, BLACKWELL & CO. Limited

Pork and Beef Packers,
TORONTO

RICE PATNA

Special Value.

Shipments now in store.

PERKINS, INCE & CO.

TORONTO.

"ONE OF THE FINEST"

A Coffee of Quality.



With a Quarter Century Reputation.

Look out for Spurious Imitations.

CURRENT MARKET QUOTATIONS

April 21, 1898.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

SUGAR

	Montreal, Quebec, Ottawa.		Toronto, Hamilton, Loudon.		St. John, Halifax.		Manitoba and B.C.	
Granulated (Redpath, St. Lawrence)	.....	4⅜	.....	4 11-16	4½	4⅝	.....	5 3-16
Granulated, Acadia	.....	4⅜	.....	4⅝	.....	.....	.....	.....
German (Canadian) bbls	.....	4¼	.....	4 7-16	4¼	4⅜	.....	.....
" (imported) bags	.....	.....	.....	4 7-16	.....	.....	.....	.....
Dutch, bags	.....	4⅛	.....	4 7-16	.....	.....	.....	.....
Paris lump, bbls. and 100-lb. hxs	.....	5⅜	.....	5 15-16	5¾	6	.....	.....
" in 50-lb. boxes	.....	5½	.....	6 1-16	.....	.....	.....	.....
Extra Ground Icing, bbls	.....	5	.....	5⅞	.....	.....	6	6½
Powdered, bbls	.....	4¾	.....	5½	5¼	5½	6	6½
Cream	.....	4	.....	4 3-16	.....	.....	.....	.....
Extra bright	.....	4	.....	4 1-16	.....	.....	.....	.....
Brigbt coffee	.....	.....	.....	4	.....	.....	.....	.....
Light yellow	.....	.....	.....	3 15-16	3¾	3⅞	.....	4 7-16
Medium light yellow	.....	.....	.....	3⅞	3⅝	3¾	.....	.....
Yellow	.....	.....	.....	3 13-16	3½	3¾	.....	.....
Demerara	.....	.....	3.50	3.75	.....	.....	.....	.....
Imported yellow	.....	.....	.....	3 13-16	.....	.....	.....	.....

SYRUPS AND MOLASSES

Syrups—								
Dark	.....	2	$0 23	$0 25	.....	.....	.....	.....
Medium	.....	2½	28	35	.....	.....	.....	.....
Bright	.....	2¾	32	42	.....	.....	.....	3½
Honey (com)	.....	.....	.....	40	.....	.....	.....	.....
" 2-gal. pails	.....	.....	.....	1 00	.....	.....	.....	.....
" 3-gal. pails	.....	.....	1 35	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	28	30	.....	.....	28	30	35	45
Barbadoes	.....	27	.....	.....	24	25	.....	.....
Porto Rico	23	25	.....	.....	26	28	.....	.....
Antigua	22	23	.....	.....	22	25	.....	.....

TEAS

Black—								
Congou—Half-chests Kaisow, Moning, Paking	$0 12	$0 60	$0 12	$0 60	11	40	35	40
Caddies Paking, Kaisow	14	40	18	50	15	40	25	35
Indian—Darjeelings	35	55	35	55	30	50	13	20
Assam Pekoes	20	40	20	40	18	40	.....	.....
Pekoe Souchong	18	25	18	25	17	24	.....	.....
Ceylon—Broken Pekoes	35	42	35	42	34	40	32	40
Pekoes	20	30	20	30	20	30	25	32
Pekoe Soucbong	17	35	17	35	17	35	22	28
China Greens—								
Gunpowder-Cases, extra firsts	42	50	42	50	.....	.....	.....	.....
Half-chests, ordinary firsts.	22	28	22	28	.....	.....	.....	.....
Young Hyson—Cases, sifted, extra firsts	42	50	42	50	.....	.....	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....	35	40
Half-chests, ordinary firsts	22	38	22	38	.....	.....	28	35
Half-chests, seconds	17	19	17	19	.....	.....	.....	.....
" thirds	15	17	15	17	.....	.....	.....	.....
" common	13	14	13	14	.....	.....	22	30
Ping Sueys—								
Young Hyson-½-chests, firsts	28	32	28	32	30	40	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Half-boxes, firsts	28	32	28	32	.....	.....	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Japan—								
½-chests, finest May pickings	38	40	38	40	.....	.....	38	40
Choice	32	36	32	36	.....	.....	35	45
Finest	28	30	28	30	.....	.....	.....	.....
Fine	25	27	25	27	.....	.....	.....	.....
Good medium	22	24	22	24	.....	.....	20	25
Medium	19	20	19	20	.....	.....	.....	.....
Good common	16	18	16	18	.....	.....	.....	.....
Common	13	15	13½	15	.....	.....	15	20
Nagasaki, ½-chests Pekoe	16	22	16	22	.....	.....	.....	.....
" " Oolong	14	15	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	16	19	.....	.....	.....	.....
" " Siftings	7½	11	7½	11	.....	.....	.....	.....

TOBACCO AND CIGARS

British Consols, 4's; twin gold bar, 8's	.....	.....	.....	73	.....	.....	.....	.....
Ingots, rough and ready, 8's	.....	.....	.....	71	.....	.....	.....	.....
Laurel, 3's	.....	.....	.....	68	.....	.....	.....	.....
Brier, 8's	.....	.....	.....	63	.....	.....	.....	65
Index, 7's	.....	.....	.....	60	.....	60	.....	.....
Honeysuckle, 8's	.....	.....	.....	73	.....	.....	.....	.....
Napoleon, 8's	.....	.....	.....	67	.....	67	.....	.....
Victoria, 16's	.....	.....	.....	63	.....	.....	.....	.....
Prince of Wales, cads., 8's, 16's	.....	.....	.....	65	.....	65	65	.....

WOODENWARE

Pails, 2-hoop, clear, No. 1	.....	.....	.....	$1 45	$1 45	$1 50	$1 50	$1 60
" 3-hoop, " "	.....	.....	.....	1 60	.....	1 60	.....	.....
" 2-hoop, " No. 2	.....	.....	.....	1 40	.....	1 40	.....	.....
" 3-hoop, " "	.....	.....	.....	1 55	.....	1 55	.....	.....
" 3-hoop, painted, No. 2	.....	.....	.....	1 40	.....	1 40	.....	.....
Tubs, No. 0	.....	.....	.....	8 00	.....	8 00	9 50	10 50
" " 1	.....	.....	.....	6 50	.....	6 50	8 50	9 50
" " 2	.....	.....	.....	5 50	.....	5 50	6 50	7 00
" " 3	.....	.....	.....	4 50	.....	4 50	5 50	6 00

BUTTER AND CHEESE

Dairy, large rolls, per lb	.....	18	16	17	14	18	.....	.....
" pound prints	20	21	17	18	19	20	.....	.....
" tubs, best	.....	17	.....	.....	20	22	.....	.....
" tubs, second grade	15	15½	.....	.....	15	18	.....	.....
Creamery, tubs	20½	21	.....	19	22	24	.....	.....
" prints	.....	21	20	21	22	24	.....	.....
Cheese	8¾	9¼	8	8¼	9	9½	.....	.....

PROVISIONS

	Montreal, Quebec, Ottawa.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba and B.C.	
Dry Salted Mats—								
Long clear bacon	7¾	8	7¾	8	.....	.....	8½	8¾
Smoked Meats—								
Breakfast bacon	.....	12	11½	12	.....	.....	11½	12
Rolls	.....	.....	8½	9	9½	10	8½	9
Hams	11½	12	10	11	11½	12	11	11½
Shoulder hams	.....	.....	8	8½	8	9	8	8½
Backs	.....	.....	11	11½	.....	.....	.....	.....
All meats out of pickle 1c. less.								
Barrel Pork—								
Canadian heavy mess	.....	.....	15 50	16 00	14 25	14 50	15 50	16 00
" short cut	16 00	16 50	16 00	16 50	.....	.....	16 50	17 00
Clear shoulder mess	.....	.....	14	15 00	12 50	13 00	.....	.....
Plate beef	.....	.....	.....	10 00	14 00	15 00	.....	.....
Lard, tierces, per lb	.....	.....	.....	7½	8	8¼	8¼	8½
Tubs	.....	.....	.....	7¾	.....	.....	.....	.....
Pails	8¼	8½	.....	8	8	8½	.....	9
Compound	5½	5¾	.....	.....	6½	7	.....	.....
Dressed hogs, heavy	6 50	6 75	5 50	5 75	.....	.....	.....	.....
" " light	.....	6 25	5 75	5 80	.....	.....	.....	.....

GREEN FRUITS

Oranges, Valencia, per case	$4 00	$4 50	$5 00	$6 25	$6 00	$6 50	.....	.....
" Cal. navels, per crate	3 50	4 00	3 00	3 75	3 50	3 75	3 50	4 00
" California seedlings	.....	.....	2 25	2 50	.....	.....	.....	.....
Lemons, Messina, per box	2 50	3 00	2 50	3 00	3 00	3 50	3 75	4 25
Grapes, Almeria, per keg	5 00	6 50	.....	.....	.....	.....	.....	.....
Bananas, per bunch	1 50	2 00	1 50	2 00	1 50	2 00	2 50	3 00
Cranberries	7 50	8 50	.....	.....	.....	.....	.....	.....
Apples, per bbl	2 00	4 50	2 00	4 00	3 00	5 00	.....	4 50
Grape fruit, per bbl	.....	.....	.....	.....	.....	3 00	.....	.....
Limes	.....	.....	.....	.....	.....	.....	.....	.....
Pineapples	.....	.....	15	30	.....	.....	.....	.....
Strawbefries, per quart	.....	.....	20	22	.....	25	.....	.....
Tomatoes	.....	.....	3 50	4 00	.....	.....	.....	.....

NUTS

Brazil	12	13	12½	14	12	12½	12½	15
Valencia shelled almonds	22	24	22	24	.....	.....	25	30
Tarragona almonds	9½	11	9	11	11	12	13	15
Peanuts (roasted)	6½	9	9	10	9	10	13	15
" (green)	5½	8	8	10	.....	.....	10	12
Cocoanuts, per sack	.....	.....	4 50	5 00	3 50	4 00	.....	.....
" per doz	.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts	10½	12	10½	12	12	13	.....	.....
Marbot walnuts	8	9	9½	11	9	10	.....	.....
Bordeaux walnuts	8	9	8	9	9	10	.....	.....
Sicily filberts	7½	9	8	9	8	10	.....	.....
Naples filberts	10	11	.....	11	10	11	.....	.....
Pecans	8½	12	10	11	11	12	.....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes	11	15	12	14	14	15	13	15
" in 5-lb. cans	15	16	14	15	15	16	.....	.....
" whole	11	13	12	13	12	13	10	15
Pepper, wbite, ground, in kegs, pails, boxes	18	26	22	24	24	26	25	35
" " 5-lb. cans	20	22	24	26	20	22	.....	.....
" " whole	17	25	17	22	20	22	.....	.....
Ginger, Jamaica	20	25	18	25	20	25	.....	.....
Cloves	15	20	15	20	18	20	.....	.....
Pure mixed spice	25	30	25	30	25	30	.....	.....
Cassia	25	40	25	40	18	20	20	25
Cream tartar, French	25	27	24	25	20	22	.....	.....
" " best	28	30	25	30	25	30	.....	.....
Allspice	13	14	13	16	13	14	18	20

PETROLEUM

Canadian	11½	12	.....	14	15	16	.....	.....
Sarnia water wbite	12	13	.....	15	17	19	.....	.....
Carbon safety	.....	17	.....	.....	.....	.....	.....	.....
American water wbite	17	17½	.....	17½	19	21	.....	.....
Pratt's Astral, in bulk	18	19	.....	17	.....	.....	.....	.....

COUNTRY PRODUCE

Eggs, fresh laid	13	15	.....	9½	8	10	20	25
Poultry—chickens, dressed	*5	8	50	70	40	1 00	.....	.....
Geese, per lb	5	6	.....	.....	50	80	.....	.....
Ducks, per pair	*8½	9	.....	.....	50	1 00	.....	.....
Turkeys, per lb	8	10	.....	.....	15	17	.....	.....
Game—Hares, per pair	25	30	25	30	25	30	.....	.....
Honey, comb, per doz	1 50	1 75	90	1 50	1 50	1 75	.....	.....
" light color, 60-lb tins	7	8	6	6½	7	8	.....	.....
" " 5 and 10-lb. tins	7	8	7	7½	8	10	.....	.....
" buckwheat	4	5	3	4	5	6	.....	.....
Maple Syrup, imp. gal. tins	.....	.....	75	85	.....	.....	.....	.....
" " wine "	.....	.....	60	65	.....	.....	.....	.....
Maple Sugar	.....	.....	8	9	.....	.....	.....	.....

* per pound.

RICE, SAGO, TAPIOCA

Rice—Standard B	3 40	3 50	3 50	3⅞	3 50	3 62½	4½	4⅝
Patna, per lb	4¾	5	4¾	5½	5	6	.....	.....
Japan	4⅞	5	5½	6	5	6	.....	5⅝
Imperial Seeta	5	6	4⅞	5½	5	6	.....	.....
Extra Burmah	4	5	4¼	4⅜	4	5	.....	.....
Java, extra	6	7	6	6½	6	7	.....	.....
Sago	3¼	4	3¼	4	5	6	.....	4
Tapioca	3½	4	3¼	4½	5	6	....	4

SODA

Bi-carb, standard, 100-lb. keg	2 40	2 50	2 40	2 50	2 30	2 40	.....	.....
Sal soda, per bbl	70	75	70	80	85	90	.....	.....
Sal soda, per keg	95	1 00	95	1 00	95	1 00	.....	.....

THE SECRET OF SUCCESS



Quotation from a Letter of an Ontario Customer:—

"Since your coffees were first placed on the market, they have always been a staple article and have never been out of my stock.

"Their **uniform quality** has been the **secret of their success.**"

CHASE & SANBORN

MONTREAL.

FRUITS

	Montreal, Quebec, Ottawa.		Toronto, Hamilton, London.		St. John, Halifax,		Manitoba and B.C.	
Foreign—								
Currants, Provincials, bbls...	5¾	6	5¾	6	5½	6	6	7¼
" " ½-bbls	5⅞	6	6	6⅛	6	7	7	7¼
" Filiatras, bbls	...	6	..	6½	5¾	6¼	7¼	7½
" " ½-bbls...	6⅛	6¼	...	6⅜	5¾	6½	7½	8
" " cases	6¼	6½	...	6½	6½	7	.....	.....
" " ½-cases..	6¼	6½	6½	7	6½	7	.....	.....
" Patras, bbls	.....	.....	.....	7	6	7	.....	.....
" " ½-bbls	.....	.....	6¾	7	6	7	.....	.....
" " cases	6½	7	6½	7	7	7¼	.....	.....
" " ¼-cases ...	6½	7	6½	7¼	6	7	.....	.....
Vostizzas, cases	7	8	...	8½	7	8	7½	8
Dates, boxes	4	6	4	5	5	6	6	7
Figs, 4-crown	10	12	10	11	11	12	12½	15
" 5-crown	12	13	11	13	12	13	.....	.....
" 7-crown	13	14	13	14	13	14	.....	.....
" 9-crown	15	16	15	16	16	17	.....	.....
" natural, bags	3½	6	3½	4½	.....	6	.....	.....
Prunes, Sphinx, B's	.....	.....	.....	7½	10	12	8	9
" " A's	.....	.....	.....	8½	.....	.....	.....	.....
" California, 40's	10	11	8½	10	10	12	.....	.....
" " 50's	8	9	7½	8	8	9	.....	.....
" " 60's	7½	8	7	8½	7	8	.....	.....
" " 70's	7	8	6½	7	7	8	.....	.....
" " 80's	6	7	6	6½	.....	7	.....	.....
" " 90's	.....	5	5¼	6	4½	5	6¼	6½
Raisins, Valencia, off stalk...	4¾	5	4	4¾	5	6	.....	.....
" Fine off stalk	4¾	5½	4½	5	5	6	.....	.....
" Selected	5¾	6¾	5⅞	6½	6	7	.....	.....
" Layers	6	7	6	6½	8	9	8	8½
" Sultanas	9½	12	9	12	10	12	.....	.....
" Cal. L.M., 3-crown..	7	8	7	7½	6½	6¾	7	7½
" " 4-crown..	8	9	7¾	8	7½	7¾	8	8½
Domestic—								
Apples, dried, per lb	6½	7	5	6	6	6½	6½	7
" evaporated	9	10	9	10	10	10½	.....	.....
Cal. Evaporated Fruits—								
Apricots, 50-lb. boxes	9	10	9	9½	9	10	.....	11
" 25-lb. boxes	9	16	9½	15	11	16	.....	.....
" cartons	13	14	12	13	13	14	.....	.....
Peaches, 25-lb. boxes	10	12	9	12	10½	12	.....	10
" 1-lb. cartons	12	13	12	13	12	14	.....	.....

CANNED MEATS

Comp. corn beef, 1-lb. cans	$1 40	$1 70	$1 45	$1 50	$1 25	$1 35	$3 00	$3 25
" " 2-lb. cans	2 50	2 85	2 45	2 50	2 50	2 50	2 75	3 00
" " 6-lb. cans	7 75	9 00	7 75	8 25	7 75	8 25	.....	.....
" " 14-lb. cans	15 50	18 50	17 50	18 00	15 00	16 00	.....	.....
Minced collops, 2-lb. can	2 60	2 70	.....	2 60	2 75	2 80	.....	.....
Lunch tongue, 1-lb. can	3 40	3 50	3 00	3 10	3 00	3 25	6 50	7 00
" " 2-lb. can	6 50	7 00	.....	6 00	5 80	6 00	6 25	6 50
English brawn, 2-lb. can	2 50	2 60	2 75	2 80	2 75	2 80	2 50	2 75
Camp sausage, 1-lb. can	2 40	2 50	.....	2 50	2 50	2 60	.....	.....
" " 2-lb. can	4 00	4 25	.....	4 00	4 00	4 25	.....	.....
Soups, assorted, 1-lb. can	1 50	2 00	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	2 25	3 00	.....	2 20	2 25	2 30	.....	.....
Soups and Boull., 2-lb. can	1 75	1 80	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can	4 25	3 50	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ½'s	.....	.....	1 65	1 70	.....	.....	.....	.....
" " " 1's	.....	.....	2 80	2 95	.....	.....	.....	.....

COFFEE

	Montreal, Quebec, Ottawa.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba and B.C.	
Green—								
Mocha	24	29	23	28	24	25	...	...
Old Government Java	27	31	22	30	24	25	...	...
Rio	10	11	7½	12	12	13	...	...
Plantation Ceylon	29	31	26	30	29	31	...	...
Porto Rico	24	28	22	25	24	28	...	...
Gautemala	24	26	22	25	24	26	...	...
Jamaica	18	22	15	20	18	22	...	..
Maracaibo	13	15	14	20	13	15	...	...

CANNED GOODS

Apples, 3's	$1 00	$1 10	.....	$0 95	$1 00	$1 10	$2 25	$2 50
" gallons	2 60	2 75	$2 40	2 50	2 75	3 00	.....	3 00
Blackberries, 2's	1 40	1 70	1 40	1 70	1 50	1 80	3 25	3 50
Blueberries, 2's	80	90	75	85	75	85	2 50	2 75
Beans, 2's	70	95	70	95	90	95	1 80	2 00
Corn, 2's	90	1 00	85	95	90	1 00	.....	2 25
Cherries, red, pitted, 2's	2 00	2 35	1 85	2 25	2 30	2 40	4 75	5 00
Peas, 2's	90	95	85	95	90	1 20	.....	2 25
" sifted select	1 14	1 20	1 10	1 25	1 15	1 20	2 25	2 40
" extra sifted	1 25	1 40	1 20	1 25	1 30	1 50	.....	.....
Pears, Bartlett, 2's	1 50	1 75	1 50	1 75	1 70	1 80	3 50	3 75
" " 3's	2 25	2 40	2 00	2 40	2 20	2 40	5 50	6 00
Pineapple, 2's	2 10	2 40	2 40	2 50	1 75	2 40	4 50	5 00
" 3's	2 50	2 60	2 50	2 60	2 50	2 60	.....	.....
Peaches, 2's	1 75	1 90	1 40	1 75	1 75	1 90	3 50	4 00
" 3's	2 50	2 75	2 00	2 40	2 50	2 75	5 50	6 00
Plums, green gages, 2's	1 50	1 55	1 30	1 55	1 30	1 60	3 50	4 00
" Lombard	1 30	1 50	1 20	1 50	1 30	1 50	.....	.....
" Damson, blue	1 10	1 30	1 10	1 40	1 10	1 30	.....	.....
Pumpkins, 3's	75	85	70	80	90	1 00	2 25	2 50
" gallon	2 10	2 25	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	1 50	1 90	1 40	1 70	1 50	1 90	3 00	3 25
Strawberries, 2's	1 50	2 00	1 60	1 90	1 75	2 00	3 50	3 75
Succotash, 2's	1 10	1 15	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	1 20	1 25	1 15	1 25	1 30	1 40	.....	3 20
Lobster, talls	2 50	2 95	2 40	2 70	2 50	2 60	.....	.....
" flats	2 75	3 00	1 65	1 70	1 25	1 30	.....	.....
Mackerel	1 30	1 35	1 30	1 35	1 10	1 25	.....	.....
Salmon, sockeye, talls	1 15	1 25	1 20	1 30	1 00	1 20	4 50	5 00
" " flats	1 30	1 45	.....	.....	1 30	1 35	.....	.....
" " Horseshoe	1 20	1 25	1 25	1 30	.....	1 25	.....	.....
" Cohoes	95	1 00	95	1 00	95	1 00	4 25	4 50
Sardines, Albert, ¼'s	10¼	11	.....	13	14	15	.....	.....
" " ½'s	20	21	20	21	20	21	.....	.....
" Sportsmen, ¼'s	11½	12	.....	12½	.....	12	.....	.....
" " ½'s	19	20	.....	21	20	21	.....	.....
" key opener, ¼'s	10	11	10½	11	16	18	.....	.....
" " ½'s	16	18	18½	23	10	11	.....	.....
" other brands	23	35	16	17	16	17	.....	.....
" P. & C., ¼'s	23	25	23	25	23	25	.....	.....
" " ½'s	33	36	33	36	33	36	.....	.....
" American, ¼'s	4	5	4	5	4	5	.....	.....
" " ½'s	9	11	9	11	10	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100	9 00	11 00	10 00	11 00	10 00	11 00	.....	.....
Fruit in glass jars	.....	.....	.....	.....	4 25	4 50	.....	.....
Haddies	.....	.....	1 10	1 20	1 00	1 10	.....	.....
Kippered Herrings	1 40	1 50	1 15	1 60	1 10	1 15	1 90	2 00
Herring in Tomato Sauce	.....	.....	1 20	1 60	.....	.....	1 90	2 00

TRADE IN OTHER COUNTRIES THAN OUR OWN.

CALIFORNIA FRUIT SITUATION.

THE reported development in the California fruit situation is that in most districts a hot wave, accompanied by scorching winds, has completed the destruction of fruit crops that was begun by the freeze of a month ago, and increased by the subsequent light rainfall. The sections that have heretofore depended for sufficient moisture for the feeding of the orchards on the natural preciptation during the rainy season, or upon the rivers that were supplied by the melting of the snows on the mountains, are now said to be forced to turn to irrigation from artesian wells, which are being sunken in sections which had previously felt no necessity of resorting to such means But this method of irrigation, it is held, has been adopted too late to help the current crops. Advices from San Jose say that extremely high prices are being paid by orchardists for the water privileges for irrigation purposes. The snow on the mountains feeding the streams, from which water has heretofore been drawn for irrigation purposes in several sections, is reported to be only a few inches in depth, as compared with some 30 or 35 feet on the average, and streams that are ordinarily bank full at this season from melting snow are said now to be practically dry, or merely trickling brooks.

In spite of the reports that frost, drought, and unusual hot weather have virtually ruined the California crops, the trade here seems to be skeptical and are making no provision for the future in case that the accounts received should prove to be true. Speculative interest is absolutely wanting, such business as is reported being based upon the immediate or probable early wants of consumption. In other words, handlers of California dried or canned fruits here seem to believe, as a result of past experience, that the reports of damage to the California fruit crops have been considerably exaggerated.

Spot supplies of dried apricots have been closely cleaned up, and for this reason the reports that the coming crop will be short have had more influence than have had similar reports concerning other fruits. The interest recently developed in spot raisins, prunes and peaches has, we understand, been created by the fact that on account of the low prices prevailing during the winter stocks in distributers' hands have gone out more freely than usual and buyers are now compelled to come in to replenish their supplies, but the fact that they are buying only in a hand-to-mouth manner is taken as an indication that they are influenced only by consuming requirements and that the reports of short crops from the Coast do not stir them. In California canned fruits, notably apricots, lemon cling peaches and cherries, the feeling is stronger, but little or no speculative interest is shown.—N.Y. Journal of Commerce.

SALMON CANNING IN THE U.S.

In its issue of April 8, The San Francisco Herald of Trade and Finance says of canned salmon : "There is a fair demand for spot. The movement in new season Columbia river has been larger than at the corresponding time in 1897. The low opening price of $1.05 for Chinook talls seems to be an incentive. So far as we can learn, a few contracts have been signed for Puget Sound sockeye at 80c. for talls, but operators are slow to take hold, preferring to see how Alaska will open. It is the belief that the price will be below last year's opening ; indeed, we know of some being contracted at less money. Last year they were packing on the Sacramento river, but this year the run is so small that marketmen, it is said, pay 5c. on the fishing ground The opening season begins on the Columbia river next Monday."

THE SUGAR-COFFEE FIGHT.

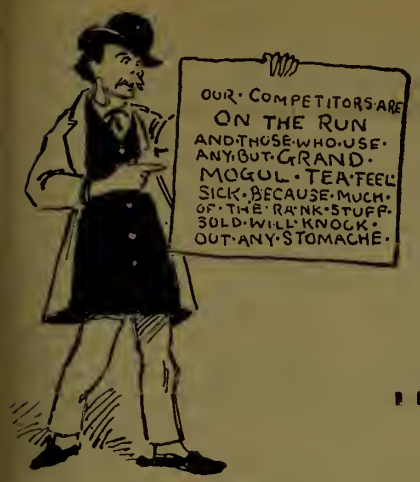
The Woolson Spice Co. has, according to a New York paper, announced an advance of ½c. per pound in the price of bulk coffee, the price of its "Lion" brand package coffee, however, remaining unchanged at 8c., but it was reported that the company is not disposed to accept orders for the latter of over 50 cases each. This is understood to signify that the company purposes to supply the ordinary jobbing demand at current quotations, but does not care to fill speculative orders at these figures. Arbuckle Bros. on the previous day advanced their price for the "Ariosa" brand of coffee ½ to 9c. per pound, and it was stated that it was followed by other large roasters, except the Woolson Spice Co. The action of the latter company apparently indicates that the fight on package coffee is on as bitterly as ever.

BARBADOES MOLASSES SITUATION.

James A. Lynch & Co., writing from Barbadoes April 2, say : "The weather continues very dry, and the yield of the canes is unsatisfactory ; it is therefore gratifying to note an improvement in the rate offered, viz., $1.65 per 100 pounds, and $5 for hhds. and $1.75 per 100 for bags. The supply of molasses has not been equal to the demand at 7c. per gallon, and 8c, is now being offered. The shipments to date amount to 3,232 hhds. sugar and 5,260 puns. molasses; at same time last year, 7,449 hhds. sugar and 5,493 puns. molasses."

CANNED TOMATOES IN U. S.

Tomato packers of Indiana, Ohio, Kentucky, Illinois, Michigan and Missouri met in Indianapolis recently to discuss prospects for the crop this year, prices and plans for disposing of the year's pack. There were present about 35 packers of the Indiana association and 15 representatives from the other States named. At the January meetings of the State associations it was decided that a minimum price of 70c. per dozen cans be fixed, and no member of the associations is allowed to sell for less than this figure. The State associations have a mutual understanding, and the prices agree in the several States. The average price at which sales have been made, so far, is 72½c. per dozen, or $1.45 per case. Some sales have been made as high as 80c., and one sale is reported at 85c. These prices, however, are regarded as exceptional. The packers say they have no trust, and no penalty can be inflicted upon those who sell for less than the minimum price, but nevertheless the canners are now making it hot for a few Ohio canners who have persisted in making advance sales at less than 70c. The Indiana crop is figured this year at 725,000 cases, which is an increase over last year, when the pack was 594,000 cases. Of the estimated 725,000 cases there were represented at the meeting 550,000 cases. It was found that 280,000 cases, or 51 per cent. of the outside estimates on the pack this year have already been sold on future contracts to brokers. Half of the packers of all the States have sold up to their limit of future contracts ; that is, about 60 per cent. of the estimated pack. In order to extend the territory of the Indiana pack 100,000 cases will be packed and shipped into southern Texas and to the States of the Northwest, a territory which Baltimore has been heretofore supplying. To insure the quality of these goods that the market may be steady for Indiana tomatoes the pack will be under strict supervision, and will bear the association label. It is believed that this will open for Indiana a new and extensive field, which will make a large addition to the market for Indiana tomatoes after this year. Of this 100,000 cases of association goods 30,000 cases were subscribed yesterday at 72½c.—N.Y. Journal of Commerce, April 16.



GRAND MOGUL ...TEA

is a Quick Seller.

It is superior in quality to many other packet teas in the market. Test and try it. Coupons in every packet, entitling holder to Silverware.

T. B. Escott & Co.,

SOLE AGENTS **London, Ont.**

Your Customers



Would buy Cigars from you if you kept them.

Why don't you?

J. BRUCE PAYNE'S CIGARS

are profitable trade winners.

"PHARAOH" the 10c. Seller.

"PEBBLE" the 5c. Seller.

and a host of other popular brands. Write for particulars.

J. BRUCE PAYNE

GRANBY, QUE.



A Few Facts About

GILLARD'S NEW PICKLE

5,000 leading hotels in Great Britain use them daily.
12 gold medals have been awarded for their superior quality in competition with other leading makes.
Nothing but the Finest English Pickling Vegetables and Eastern Spices used in its composition.
The Best—Beyond a doubt.

Packed 2 dozen in case; single case lots $3.40; 5 case lots $3.30.

GILLARD'S NEW SAUCE

A table relish of superior merits.

Barrel lots of 12 dozen $1.75; single dozen lots $1.90.

SOLD BY ALL WHOLESALE GROCERS IN CANADA.

GILLARD & CO., Sole Manufacturers, London, England

MANITOBA MARKETS.

WINNIPEG, April 16, 1898.

MANITOBA has jumped from winter right into summer. The watering carts are busy in Winnipeg, and the streets thronged with wheels.

There has been great excitement in wheat circles during the week, and as high as $1.05 has been paid, afloat, Fort William. Though various theories are given for this sudden and large advance, there is little doubt it has been caused by the local millers, who anticipate putting up the price of flour in the east in the near future, and also to the fact that all at once they realized there was practically no more wheat in the country than was needed for seeding and to last until next harvest. Seeding is general throughout the province, and will be complete on the Portage plains and some other points in the course of the week.

In all lines of groceries and produce the volume of trade is good, with prices firm.

The failure is announced of F. Cloutier, groceries and boots and shoes. Little is known beyond the fact that the manager of the Bank of Hochalega is in possession under chattel mortgage. Extent of liabilities will not be obtainable until next week.

EVAPORATED FRUITS—Market is much stronger on all lines of these fruits, but particularly apricots. Everything in this line is being bought up in anticipation of a shortage in next season's crop. Price to-day is 11c. The market is firm for peaches at present prices; unpeeled, 10c.; peeled, 16c. Prices are expected to advance shortly. Pears are also firm, and show an advance of ½c. over last quotation, and are now selling at 12c. for fancy halves. Dried apples seem to be offering a little more freely, but prices remain at last week's figure. Evaporated apples appear to be getting short, and consequently are very firm at 11c., with prospect of higher figures. Dried are quoted at 6¼c. Prunes are also firm, and still higher prices are looked for in small sizes.

CANNED GOODS—Tomatoes have been offering, in small quantities, rather more freely this past week, but price has not moved from former quotations. Corn and peas are firm indeed, and there is no likelihood of any change until new packs come in, which will not be until the end of June for peas and still later for corn. In canned fruits the supply is fully equal to the demand, so that there is little to report, and there is no change in the prices with the exception of gallon apples, which are now worth $3.

COFFEE—Rios are stronger with an upward tendency, No. 5 is now worth 10½c. Fancy Aden Mocha, 28c.; fancy Preanger Java, 28c.

MAPLE SYRUP—This product is now offering freely in this market at prices ranging from $1 to $1.10 per gallon for 5-gallon cases. Quality of course governing price. Maple syrup is one of those things that you never can be sure about. Many dealers claim they have new syrup, but whether it is syrup made from new sap, or syrup newly made from old sugar is a mystery.

RICE—Very firm and advancing, owing to the short crop in India, Japan and China, and from present appearances there is little likelihood of lower prices.

CURED MEATS—Market is stiff, some southern houses being out of clear side bacon. The indications are that meat will go no lower for some months. There is no actual change in price from last week.

LARD—Lard is firm. Last week's figure of $1.85 still obtains, but it looks as if there would be an advance before this week is out.

CHEESE—Manitoba stocks are all cleaned up, and considerable cheese is coming in from the east. This has been bought at lower prices than prevailed for the home product last fall. For No. 1, 10c. is quoted, while small cheese of prime quality are practically out of the market, none being obtainable in either Ontario or Manitoba.

BUTTER—Supply is limited, though it is coming in more freely than last week. Price remains about the same, being 17 to 20c. according to quality.

EGGS—This product is very high considering the season. Before Easter they dropped to 12c., during Easter week they shot up to 15c. and seem to stick there. It is likely, however, that prices will drop sharply before the end of the current week.

CEREALS—Market at the present time is firm and bare. Considerable quantities are being brought in from both Ontario and the United States, and will reach here in a few days. Prices are: Rolled oats, $2; granulated and standard, $2.20 per sack. Split peas, $2.30.

SUGAR—In the early part of the week two advances took place of 1-16c. each, making a total advance of ⅛c., but later there was a decline of 1-16c. Present price is: Granulated, 5 3-16c.; bright yellow, 4 7-16c. There is, however, no anticipation of any great change in this market for the next few weeks. "Cereal Postum" has become a household word in Winnipeg, and very considerable quantities are now being handled by retail dealers.

FISH—Now that the smoked and salted fish season is over, new lines of canned fish are constantly being put up and offered for approval. To lovers of fish the new dainty in the form of uncooked finnan haddie, now being put up at Aberdeen, will be a welcome change. The tins contain from two to six hadies, according to size. The price of this new dainty is 60c. for the small boxes and $1.40 for those containing six fish. Of course, these goods are more expensive than the smoked fish, but there is absolutely no waste, so that this somewhat counterbalances the price. Digby chicks, or scaled herrings, are 18c. per box; pure cod, 7c., in bricks or 5-lb. boxes.

GREEN FRUIT—Warm weather being now on, all fruit for the future will come through under ice. Fresh asparagus is the only new line showing this week, and this in limited quantities. Oranges firm with indications of advance. Prices here, $4 for navels and $3.25 for seedlings, but these prices will very likely be 25c. higher before this is in print. Lemons remain at old figure of $4 with no indications of change. The apple market is in bad shape, many thousands of barrels of doubtful stock being still on hand. Really good apples are scarce, price $4. War scare has scared the bananas and they are again scarce, price $2.50 to $3.50. Limited market for fine Havana pines at $6 per dozen.

N.B. All prices given from Manitoba are the jobbers' price to the retailer.

BRITISH CHEESE IMPORTS.

THE CANADIAN GROCER is indebted to Mr. W. A. McKnight, cheese importer, Liverpool, for the following:

SHIPMENTS OF CHEESE FROM CANADA AND THE UNITED STATES DURING THE PAST THREE MONTHS.

To all ports in the U.K.		To Liverpool.
1898.	Boxes.	Boxes.
January	197,000	78,800
February	129,700	50,400
March	122,500	45,900

Cheese landed in Liverpool, Jan.-March		Stocks of cheese in Liverpool, Jan.-March.	
1898.	Boxes.	1898.	Boxes.
January	69,422	January 31	130,825
February	54,113	February 28	132,164
March	58,191	March 31	101,986

THE E. B. EDDY CALENDAR.

There is an old saying that "a good thing is not made in a day." That there is much truth in this statement will be admitted by those who have been waiting for some weeks for the issuance of the calendar of the E. B. Eddy Co., Limited, Hull, P.Q., and have been fortunate enough to receive one. The calendar has twenty-one leaflets, one for each of the remaining months in the present century. On each leaflet, besides the calendar, is a two color heading, each one containing a fine view of the Eddy works at Hull and four half-tone views of the twelve largest cities in Canada, in each of which this firm has branch offices. The calendar is, indeed, "a thing of beauty," and will be appreciated by the trade and others receiving one.

A Kingston hotel keeper has been compelled to pay $15 for a traveler's valise stolen from his premises.

We Guarantee we can give

entire satisfaction to all buyers of our Canned Goods. We have a full assortment of the best known brands, and our prices, as usual, are low.

The same guarantee applies

to our stock of Evaporated California Fruits, such as Apricots, Pears, Peaches, Prunes, etc., in 25-lb. boxes. We offer the best brands, and our prices are right.

HAVE YOU ANY IDEA

of the profit you can realize in handling our "P. RICHARD'S" Brandies? If not, write for prices and samples.

The firm "PHILIPPE RICHARD" was established over a century ago, and their products are favorites on European markets.

Although having been introduced into Canada but a short time, those Brandies are taking the lead and are highly esteemed by connoisseurs.

The best proof of this is found in the great demand we have for them.

WE ARE EXPECTING

very shortly a part of our spring order, consisting of "1,075 PACKAGES, CASES, AND BULK." We guarantee the quality of our Brandies to be second to none, and prices are such as to give you a fair profit.

Price of Barbadoes

Molasses is getting higher every day, but we will continue booking orders at same price, for delivery during June, at **"price guaranteed until delivery."** You should book your orders immediately, and secure the benefit of the low price.

WRITE FOR QUOTATIONS—we do not publish them.

Laporte, Martin & Cie. Wholesale Grocers Montreal



DEALERS purchase and sell the above brands of goods, all made in Canada and not surpassed in quality by any made in the world. This may seem loud talk, but nevertheless it's true. Try these goods and be convinced. Sold by the wholesale trade throughout Canada.







Manufactured by **The ALPHA CHEMICAL CO., - Berlin, Canada.**

HALIFAX DEMANDS.

THE delegates from Halifax, consisting of Mayor Stephens and others, whose visit to Ottawa has already been recorded, waited upon the Montreal Board of Trade, Monday afternoon, to secure their support in the movement to have Halifax recognized by the Government as an important entreport in the trade of Canada.

The principal object of the Halifax representatives, according to the reports of their delegates, in their visit to Ottawa, was to secure from the Government an immediate acquiescence in the view that the facilities, some time ago destroyed by fire, for handling trade at Halifax, should be reestablished. So far as could be gathered from members of the delegation, these facilities consisted of the long wharf, or deep water terminus, the grain elevator and the freight sheds at Richmond, some time ago destroyed by fire.

Halifax claimed that, in a large measure, their outlay for shipping facilities had been governed by a national Canadian spirit. For instance, said Mr. J. M. Geldert, one of the Halifax representatives, the Halifax dry dock, an institution which figured in a commercial and national way in Canadian commerce, had been subsidized by the city of Halifax to the extent of $200,000. They looked for a reciprocal spirit on the part of the Canadian Government. They asked the Dominion Government to reconstruct, without delay, the facilities for handling trade that it had previously enjoyed.

"From the Hon. Sir Charles Tupper," so Mr. Geldert said, "the delegation had received a most sympathetic and intelligent hearing. He (Sir Charles) had expressed the view that the Government should not delay a day or an hour in starting the work to replace the elevator and deep water terminus and other facilities which Halifax previously had."

"Since the elevator and wharves at the deep water terminus and Richmond were burned away," said Mr. Geldert, "the Government had done practically nothing in Halifax. It was as much to the benefit of Montreal and Upper Canada, as to Halifax, that that port should be placed upon a reasonable footing to handle Canadian business. It was this idea that led to the interview with the Board of Trade. The delegation asked their countenance and co-operation in their movement to obtain for a Canadian port, which (especially in view of the possibility of an Hispano-American war) would be largely looked to for the handling of ocean-going traffic."

Mayor Stephens, who was also spoken to by The Gazette, said that their interview with the Montreal Board of Trade had been an encouraging one. Although no definite resolution was passed, an intimation was given that the Board of Trade would be prepared to co-operate with Halifax in securing that measure of business which belonged to it.

THE WINDOW DRESSING ART.

One of the developments of the window dressing art is shown in the use of flowers for the purpose of decoration. The idea, while not a new one among such trade as millinery and undertaking, is, so far as its adoption by grocers is concerned, quite novel, and when we reflect upon the pleasant effect made by the presence of flowers in show windows it is surprising that more places of business do not use them as adjuvants to the other modes of decorating. Several of the larger retail grocers in Connecticut now have flowers in their windows as a general thing, and they certainly add much to the beauty and attractiveness of the windows. This matter of using flowers for decorative purposes in show windows only goes to emphasize the great advancement which is being made in this kind of work. To-day, much greater interest is shown in the arrangement of windows than there was five years ago. Everything now tends to the artistic and tasty, and in many stores it has become one of the most important functions of the business. Experience has shown that such efforts are appreciated by an observing public and that an attractive show window draws business.—N. E. Grocer.

AN ENTHUSIASTIC TRAVELER.

THE CANADIAN GROCER, last week, met an old friend in Quebec City in the person of Mr. D. P. Urquhart, who represents Gowans, Kent & Co., of Toronto, in the Province of Quebec. While renewing old acquaintance the conversation finally turned into a business one. Mr. Urquhart informed his old-time comrade that he now represents the leading house in his line in Canada; in fact, he grew eloquent when speaking of its magnificent showrooms in Toronto, which, no doubt, are a credit to the Dominion.

Mr. Urquhart is somewhat of a linquist, speaking French as fluently as English, which is necessary on his ground, as many of his customers speak French only. His present trip, although a sorting one, has been very successful, as a bundle of orders he is just sending in to his firm fully proves.

WOODSTOCK, N.B., BOARD OF TRADE.

At the annual meeting of the Woodstock, N.B., Board of Trade the following officers were elected:

President—Geo. Balmain.
Vice-President—A. Henderson.
Secretary-Treasurer—T. C. L. Ketchum.

The Board has now forty members. The following resolution was passed: "That the Dominion Government be memorialized to see that freight rates be regulated according to mileage, by the appointment of a commission."

The Kent Canning Co., Limited, has been incoroprated to dry, evaporate, pickle and preserve fruits, vegetables and meats, with a capital stock of $49,000.

FOR SALE. Choice Prime Beans. Evaporated Apples.

Apply JAS. R. SHIELDS & CO.
Board of Trade, TORONTO

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.



—A
Ton of Cocoanut for Klondyke.

Against the competition of all brands ..

WHITE MOSS

dessicated, was chosen (on account of its quality) as the Pioneer Cocoanut of the Yukon, we having just received an order for a ton to be put up in tins made specially for this order.

Are you carrying our goods? If not, write us for samples.

CANADIAN COCOANUT CO.
MONTREAL.

Star Brand

COTTON CLOTHES LINES

All lengths, both in Twisted and Braided . . . . . .

3 and 4-PLY COTTON TWINE.

Lamp and Candle WICK.

Sold by all Wholesale Dealers.

HIGHEST

PAILS TUBS

And Wood Packages

FOR

Lard, Candy, Spices, Pickles, Syrup, etc.

Manufactured by

The Wm. Cane & Sons Co., Limited
Newmarket, Ont.

CHAS. BOECKH & SONS
Sole Agents, Toronto

QUALITY

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Limited., LONDON, N.W. ENG.

NO TROUBLE TO SELL

Cow 

Brand

The best advertised piece of goods on the market.

Gem Folding Counter Stool with the Globe Fruit and Globe Pepsin Chewing Gum,


OPEN.

You make a good profit on the Gum and you get this high-class patented Stool **FREE.** Get one from your wholesaler, or write for circular to


CLOSED.

GLOBE AUTOMATIC SELLING CO., - Toronto, Ont.

GIVE THE PEOPLE WHAT THEY WANT.

Make your store popular and increase your business by offering the REGENT CAMERA free with a specified quantity of purchases.

There isn't a Camera in the market that compares with the REGENT.

Takes a 2½ x 2½ photo on glass plates. The price includes a complete outfit for taking and finishing 6 pictures. And we sell

50, complete, for $25 00
100, " " 45.00

F.O.B. CHICAGO



The Regent Manufacturing Co.

72 Bay Street, Toronto, Ont.
Chas. Edwards, Manager.

182 - 184 Wabash Ave.
CHICAGO.

FRESH STOCKS.

HOW often is that when a failure occurs in any line of business it is discovered that a large amount of the stock on hand is old, obsolete and unsalable? It would seem that this very condition of affairs would justify a careful search for the cause and the application of the proper remedy. Is not the whole situation explained by this one fact, that when a new supply of goods is received by the average merchant it is piled or dumped upon the old, thus leaving the original supply as a perpetual corner stone for successive pyramids of fresh goods? Under these conditions it is not surprising that a certain amount of goods should become shopworn, faded, stale and useless. By reason of this very system a large number of retail merchants, in making a statement of their affairs, should in all justice classify about 25 per cent. of their stock as "fixtures."

No matter what the kind of goods, when a new lot arrives that which is on hand should be carefully removed and the fresh supply put in the place assigned to it. The old lot should either be placed on top or otherwise arranged as as to be the first that is sold. This rule should be applied to every class of goods, whether sold by the yard, pound or piece. This method, properly observed, guarantees a continuous rotation of stock and will keep everything neat, fresh and attractive. Old stock should not be tolerated by any merchant who desires to keep abreast of the times and effectively meet his competition. When new stock of a certain character is received it is the general custom to mark it with both the cost and selling prices. Equal care should be taken to mark, along with the other figures, the date of its receipt. When the annual or semi-annual inventory is taken every article in the store should be itemized, and opposite in parallel columns there should be noted the cost price, the selling price and the date it was placed in stock. After the inventory has been completed it should be carefully analyzed and separated into sections. Every article over six months old should be at once moved, even at a sacrifice, if necessary. Of course, the character of the goods will determine the length of time that their retention on the shelves will be safe. Fresh, clean and attractive-looking stock is a merchant's best advertisement. It indicates his enterprise and judgment as nothing else can, and it is certain to attract the attention of his patrons and command trade.—Interstate Grocer.

Mr. Thos. Steel, Ridgetown, Ont., shipped over 12,000 bushels of hand-picked beans last month. Four thousand bushels were shipped to Cuba and France.

The Class Acting

up to the belief that it does "Not Pay" to be noticeably "Unlike" all others, continues to dwindle.



Ceylon Tea has gained its name and earned its fame, solely through its being noticeably "Unlike" all competitors, inasmuch as it is of incomparable Quality and Deliciousness—captivating and holding in everlasting captivity "all tastes." Don't you think, in view of the wide-spread agitation for the suppression of the notoriously adulterated Teas of China and Japan, that it would be good business policy for you to handle "Salada" Ceylon Tea?

Others are doing so with the utmost satisfaction and profit.

Montreal Wholesale Depot, 318 St. Paul St.
and at
Toronto, Winnipeg, Vancouver, Buffalo, Detroit, Boston, Pittsburgh.

Evaporated Vegetables

FOR SOUP
Always Ready
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use.
Samples sent on application.

Kerr Vegetable Evaporating Co.
Limited
KENTVILLE, NOVA SCOTIA

BROCK'S BIRD SEED



This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

Agents for Canada:
C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

"GOLDEN LEAF" BRAND JAPAN TEA

"Udarella" Ceylon Blend
"Atlas" Blend

All of extra cup quality.
Samples on application.

Sole Agents:
George Foster & Sons
BRANTFORD, ONT.



ASK FOR
MOTT'S



Dewar's Famous Scotch

Can be had from . . . .
Geo. J. Foy
Perkins, Ince & Co.
R. H. Howard & Co.
Adams & Burns
Toronto.
James Turner & Co., Hamilton, and all first-class houses.

THE PRESS CLIPPING DEPARTMENT

Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

Politicians can obtain from it everything the papers say about themselves on any subject in which they are interested. Business men learn of new openings for trade, pointers to sell goods, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted, reports of new industries or stores, etc.

TERMS—$5 per hundred clippings; $40 per thousand, payable in advance; but a yearly contract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

The Press Clipping Department, Board of Trade, Montreal



The glory of Ceylon and Indian Teas is spreading over the entire world.

There are no teas so entirely and so completely satisfactory in every respect as the pure, clean, healthy, teas of Ceylon and India.

The sunlight of prosperity is with all handlers of these teas.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

C. T. HUNTER, general merchant, Painswick, Ont., has assigned to Alexander Brownlee.

Neil MacDonald, grocer, Baddeck, N.S., has assigned.

A. G. Munro, general merchant, Stockton, Man., has assigned.

Kealy Bros., confectioners, Ottawa, Ont., have assigned to W. A. Cole.

S. K. Moyer, wholesale fish dealer, Toronto, is financially embarrassed.

A. Lavoie, general merchant, The Brook, Ont., has assigned to Albert Hagar.

H. F. McDougall, general merchant, Christmas Island, N.S., has assigned.

Thomas J. McGee, general merchant, Harrisburg, Ont., has assigned to Chas. S. Scott.

J. A. Bernier, general merchant, Edmunston, N.B., has compromised at 50c. on the dollar.

Lefavire & Taseleveau have been appointed curators of W. C. Ross, sr., Hopetown, Que.

Paradis & Jobin have been appointed curators of J. A. Pelletier & Co., general merchants, Matane, Que.

PARTNERSHIPS FORMED AND DISSOLVED.

G. Lachance & Co., manufacturers of prepared flour, Quebec, have dissolved.

John Wilson & Co., produce merchants, Victoria, have dissolved, John Wilson continuing.

Johnson & Foss, intend entering into partnership as grocers in Sherbrooke, Que., on May 1.

Street & Co., wholesale liquors, St. John, N.B., have dissolved, C. N. Beal & Co. continuing.

McCormack Bros., general merchants, Sydney Mines, N.S., have dissolved, John McCormack continuing.

Chas. H. Nutter and Wm. H. Fuller have registered as proprietors of the firm of Nutter & Fuller, wholesale grocers, etc., Sherbrooke, Que.

Co-partnership has been registered between Clarence H. and E. Norman Dimock, under the style Dimock Bros., general merchants, Windsor, N.S.

Chas. Boeckh & Sons, manufacturers and importers of brooms and woodenware, Toronto, have dissolved, Chas. Boeckh, sr., retiring, and Emil Boeckh and Chas. Boeckh, jr., continuing under the style of Boeckh Bros. & Co.

SALES MADE AND PENDING.

W. A. Ostrander, confectioner, Dutton, Ont., has sold out to W. A. Cavers.

V. Robinet, general merchant, Tecumseh, Ont., has sold out to La Bouef & Janisse.

J. H. Townsend, general merchant, Tangier, N.S., has sold out to J. J. Mason.

GROCERS!

A BID

for your trade.

If you use Canned Meats it's well worth asking your Wholesale House for Clark's

ORANGE MARMALADE

Have you tried Upton's Gilt Edge Brand?

Put up in 7-lb. Wood Pails, 7 and 5 lb. Cans, and Glass Pots that retail at 10c. each. It will pay you to ask your wholesale house for these Gilt Edge goods. . . . .

THOS. UPTON & CO., Hamilton

L. N. Minguy, grocer, Quebec, is closing out by auction.

G. B. Hearn, grocer, Guelph, Ont., has sold out to A. C. Willets.

Elie Vigneux, grocer, Windsor, Ont., has sold out to Wm. Whalen.

The stock of Dame L. A. Carrier, Montreal, has been sold at 35c. on the dollar.

The assets of A. J. Landrian, general merchant, L'Orignal, Ont., have been sold.

The stock of Wm. Hickey, general merchant, Deux Rivieres, Ont., has been sold.

The stock of the estate of G. G. Johnston, general merchant, Exeter, Ont., has been sold.

E. J. Malone, general merchant, Inglewood, Ont., has sold out to John McEachren.

The assets of A. Therriault & Co., general merchants, Fraserville, Que., have been sold.

Robert McAfee, general merchant and sawmiller, Hanfordbrook, N.B., has sold out to the G. & G. Flewelling Manufacturing Co., Limited.

CHANGES.

T. J. O'Neil is starting business as grocer in Montreal.

John McLaughlin is starting business as grocer in Montreal.

Henry Coleman, pork packer, Paisley, Ont., is moving to Kincardine.

John M. Johnston, grocer, Invermay, Ont., is closing up his business.

J. J. Mason has opened out in business as general merchant in Tangier, N.S.

Chas. Lebreton has opened out in business as general merchant in Tracadie, N.B.

Rotz & Co., grocers, dry goods, etc., Blenheim, Ont., have removed to Wheatley, Ont.

Amedee Asselin is about commencing business as general merchant in Coteau Station, Que.

Dame Aurebella Filteau, wife of Joseph E. Michaud, has registered as proprietress of the firm of J. E. Michaud & Cie, Laprairie, Que.

W. P. Kinsella is commencing business as grocer in Cornwall, Ont.

F. W. Ashdown, general merchant, Ashdown, Ont., is giving up business.

P. H. Alder, general merchant, Mount Lehman, B.C., is removing to Vancouver.

John O'Halloran has registered as proprietor of the Electric Grocery Co., Montreal.

Application has been made for the incorporation of the Nova Scotia Pork Packing Co., Limited, Middleton, N.S.

EIRES.

John Fay, grocer, Almonte, Ont., has been burned out; partially insured.

The stock of P. L. Turgeon, grocer, etc., has been partially damaged by water; insured.

F. A. Olmstead & Co., general merchant; E. R. Sheppard, grocer; Solomon Sweet, general merchant, Sutton, Ont., have been burned out.

VALUE OF COURTESY IN THE STORE.

A lady of the writer's acquaintance, who has had extensive experience as a shopper, says that the scarcest commodity in the department stores is courtesy. She says also that in the smaller grocery stores the uncouthness of some of the clerks is almost as repellent as the open insolence of the saleslady of the bazars. It is evident, she remarks, that these young men mean well, but they are sadly lacking in polish. Many good customers, she finds, are driven to the smaller stores by the inattention of the department store assistants. Not every lady, perhaps, not any real lady, can stand the rushes to the bargain counters, the pushing and struggling, and this circumstance, too, like the discourtesy of the salespeople, makes trade for the small stores.—Merchants' Review.

Salad is Seasonable

— SO IS —

Rae's Finest Sublime Olive Oil

THE PERFECTION OF TABLE SALAD OIL.





New Season's Goods

SOUTHWELL'S ORANGE MARMALADE

Nothing better has ever been offered. Try a sample case, if you have not already done so.

Sole Agents for Canada for Messrs. S. Rae & Co., Leghorn, Italy, and Chas. Southwell & Co, London, Eng.

FRANK MAGOR & CO., 16 St. John Street, MONTREAL

Current Market Quotations for Proprietary Articles.

April. 21, 1898.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accurscy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.



PURE GOLD.

5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4 oz. cans, 4 and 6 doz. in case	1 25
10 cent can	0 90

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO.

1 lb. tins, 2 doz. in case ..... per doz.	1 20
½ lb. tins, 3 " "	90
¼ lb. tins, 4 " "	60

MAPLE LEAF BAKING POWDER.

½ lb. glass jars	$1 25
1 lb. glass jars	2 00
1 lb. sealer jars	2 25

THE F. F. DALLEY CO.

	per doz.
Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

BLACKING.

P. G. FRENCH BLACKING. per gross

¼ No. 4	$4 00
½ No. 6	4 50
¾ No. 8	7 25
¼ No. 10	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
	per doz.
No. 5 Spanish Blacking, ¼ gross cases	7 20
No. 10 " " " "	9 00
Vulcan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

BERRY'S ENGLISH BLACKING.

No. 1 Bronze Tins, per gross	$ 2 60
No. 2 Bronze Tins, per gross	$ 3 40
" 3 " " "	5 60
" 4 " " "	10 00
No. 1 Enamelled Tins "	2 50
" 2 " " "	3 75
" 3 " " "	4 00
" 4 " " "	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in ¼ gross cases. Per Gross



French Oil in 3-doz. cases	$ 22 00
Reliable Shoe Dressing	9 00
Ecliplic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50

Shoe Blacking— in ¼ gross cases.



Reliable French Blacking, No. 5	9 00
" " " No. ½	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00
	per gross
Alpha Metal Polish No. 2	9 00

Patent Stove Polish—

Sunlight Lead Bar	4 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead	25
½ gross case	
Reliable Stove Pipe Varnish, ¼ gross cases 6-oz. bottles	



Quickshine Pipe Varnish ¼ gross cases pressed top tins.	12

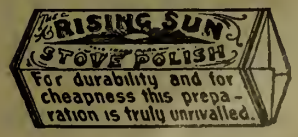
Stove Polish—



Quickshine Polish	9 00
Reliable Paste	6 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

STOVE POLISH.





	Per gross
Rising Sun, 6 ounce cakes, half-gross boxes	$ 8 50
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

SUCH A STIFF



finish and fine gloss can be got with BENSON'S Enamel Starch that very few use anything else for Shirt Bosoms, Collars, Cuffs, etc., when they want to make a really first-class job. It is a perfect cold water starch, and its equal for household or laundry use has yet to be found.

ORDER AT ONCE.

The Edwardsburg Starch Co., Limited, Cardinal, Ont.

	Per gros
THE F. F. DALLEY CO.	
Gem Stove Polish, ¼ gross cases	$9 00
	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 7



Enameline.



No. 4—3 dozen in case	$4 50
No. 6—3 dozen in case	7 50

BIRD SEEDS

BART. COTTAM & CO.	
"Cottams," with Patent Bird Bread.	0 07
Warbler, with Song Restorer	0 05¾
Belgian, with Bird Improver	0 05½
International, with Bird Treat	0 05¼
German X, with Cuttlefish Bone	0 04¾
German, with Cuttlefish Bone	0 04½
London Bird Seed, bulk 25 lb. cases.	0 04¼
Bird Gravel, 10c. pkts., 24 in case,	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03
THE F. F. DALLEY CO.	
Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases.	0 06½
NICHOLSON & BROCK.	
Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " " 5c. " 48 "	03

CORN BROOMS

CHAS. BOECKH & SONS.	per doz. net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
" " 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

BLUE.

KEEN'S OXFORD.	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED MEATS.

ARMOUR PACKING CO.—HELMET BRAND		
Corn Beef 1 lb.	1 65	1 70
2 lb.	2 65	2 75
4 lb.	5 50	5 80
6 lb.	8 50	8 80
14 lb.	18 50	19 00
Roast Beef, 1 lb.	1 40	1 50
2 lb.	2 75	2 90
Luncheon Beef, 1 lb.	1 60	1 90
" 2 lb.	2 75	2 85
Brawn 1 lb.	1 30	1 40
" 2 lb.	2 50	2 75
" 6 lb.	6 60	6 80
" 14 lb.	14 50	15 00
Ox Tongue, 1½ lb.	7 00	7 20
" " 2 lb.	8 50	8 80
" " 2½ lb.	10 75	11 00
Lunch Tongue, 1 lb.	3 35	3 50
" " 2 lb.	6 50	6 80
Chipped Beef, ½ lb.	....	1 75
" " 1 lb.	....	3 50
Pigs' Feet 1 lb.	1 65	1 75
" " 2 lb.	....	2 75
Potted Meats, Tongue or Ham ¼ lb.	70	75
Potted Meats, Tongue or Ham ½ lb.	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb.	70	75
Potted Deviled Ham or Tongue, ½ lb.	1 20	1 25
WHITE LABEL.		
Soups Assorted, 1 qt.	3 00	3 15
1 pt.	2 00	2 10
Gelatine of Boar's Head, 2 lb.	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00	3 10
Plover Roast	5 00	....
Sliced Gold Band Bacon	3 00	...

CHEWING GUM.

ADAMS & SONS CO.	per box
Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs.	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 00
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	
Flirtation Gum (English or French wrappers) 115 1c pieces	
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHEESE.



MACLAREN'S IMPERIAL.	Per doz.
Large Size, cases 1 doz.	$9 00
Medium Size, cases 1 doz.	4 50
Small Size, cases 2 doz.	2 40
Individual, cases 2 doz.	1 00

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½
CADBURY'S.	
Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35
TODHUNTER, MITCHELL & CO.'S.	
Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40
BENSDORP'S ROYAL DUTCH COCOA.	
¼ lb. tins, boxes 4 doz.	2 40
½ " " " 2 "	4 50
" " " 1 "	8 50
	per lb
Ralston Health Club boxes 6 lbs.	45

CHOCOLAT MENIER.

	In 5 case lot.	Cases of 10x12 lb bxs.	In 12 lb bxs
Vanilla—per lb.	$ 0 32	$ 0 34	$ 0 36
Yellow wrapper, Unsweetened—			
Blue Premium	C 35	0 37	0 39

	Per case.	Less than case
Pastilles—		
Yellow wrapper, 108 bxs. to the case	$20 00	0 20
Croquettes—		
Yellow wrapper, 9 bxs. of 12 packages	$20 00	0

The Toronto Biscuit & Confectionery Co., Limited, are putting on the market a Biscuit that every grocer ought to handle. It is called

WHEAT MEAL

Besides being very palatable, it is invaluable for invalids and persons with weak digestion. Include a tin in your next order.

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED.

A. W. Porte, President. 7 Front Street East, Toronto. S. R. Parsons, Vice-President

FRY'S.

	per lb.
Chocolate—	
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅙'s, 14lb. bxs.	0 24
Cocoa—	**per doz.**
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	....
" ½ lbs. 12 lb. boxes.	

JOHN P. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate.	0 21 0 43
Mott's Sweet Chocolate Liquors.	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs	0 27
" ¼ " " "	0 28
" ⅛ " " "	0 29
" ⅛ " 5 or 10 "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails	....
Feather Strip, " " " "	....
Special Shred, " " " "	....
Macaroon, " " " "	....
Crown Desic., 12, 20 or 25 lb. "	....
Special, " " " "	....
Barrels, 2c. per lb. less.	
Terms, 3 p.c.. off 30 days.	

COFFEE.

	per lb.
JAMES TURNER & CO.	
Mecca	0 34
Damascus	0 30
Cairo	0 20
TODHUNTER, MITCHELL & CO.'s	
Excelsior Blend	0 33
Bourbon Blend	0 31
Our Own "	0 30
Jersey "	0 28
Laguaya "	0 25
Rajah Blend	0 21
Mocha and Java	0 32
Old Government Java	0 30 0 32 0 34

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00





Robert Greig & Co., Montreal, Agents.

¼ lb. Tins, boxes 2 doz.	2 40
½ lb. Tins, boxes 2 doz.	4 60
1 lb. Tins, boxes 1 doz	8 70

FOOD.

	per brl
ROBINSON'S BARLEY AND GROATS.	
	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25
DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.	per doz.
Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S	
Sparkling calves foot, 2 qt. size	1 20
Acidulated, 2 qt. size	1 50
(Sold by all wholesale grocers.)	
KEOPFF'S FAMILY GELATINE.	
Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz.	0 90
1 " " Red, "	0 95
COX S	
1 Quart size, per doz	1 15
2 Quart size, "	2 30

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt.	$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs).	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.	per doz.
Frank Magor & Co., Agents.	
Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams " "	1 55 1 90
Red Currant Jelly	2 75
(All the above in 1 lb. clear glass pots.	

LICORICE.

YOUNG & SMYLIE'S LIST.	
5-lb. boxes, wood or paper, per lb.	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$10 80
" per cace of 3 doz., net	2 70

MUSTARD.

COLMAN'S OR KEEN'S.	per lb.
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
F. D., 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)

per gross.		per gross	
Pony size,	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard bulk, per lb.	0 12
¼ lb. tins, 4 doz. in case, per doz.	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz.	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal.	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz.	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	



English Army Blacking

THE VERY BEST ON EARTH.

Try a Case of Three Dozen. Sold by all Wholesale Grocers throughout the Dominion.

Manufactured by ..... The F. F. DALLEY CO., Limited, - Hamilton, Canada.

The merits of the Starch are generally estimated by the demand there is for it. . . . . .

CELLULOID STARCH

is recognized by all the leading grocers as a brand that their best class of customers require and must have.

THE BRANTFORD STARCH CO., Limited, Selling Agents, **BRANTFORD, CAN.**

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppers (pints)	2 30
Corked (pints)	1 90

SODA.

COW BRAND



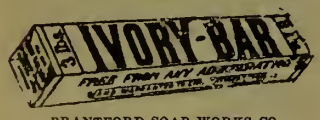
	per box
Case of 1 lbs (containiog 60 p'k'g's)	$ 3 00
" " ½ lbs. (" 120 ")	3 00
" " lbs. and ½ lbs. (containing 30 1 lbs. aod 60 ½ lb. packages)	3 00
Case of 5c. p'kgs (containiog 96 p'kgs.	3 00

SOAP.



1 box and less than 5	4 00
5 boxes and upward	4 00

Freight prepaid on 5 box lots.



BRANTFORD SOAP WORKS CO.

Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box: 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

A. P. TIPPET & CO., AGENTS.

	per gross.
Maypole Soap, colors	12 00
" " black	18 00

10 per cent. discount on gross lots.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canoisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. aod kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 05
Rice Starch—	
Edwardsburg No.1 white,1-lb.cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	

KINGSFORD'S OSWEGO STARCH.



SILVE GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08
		0 08½
PURE—40-lb. boxes, 1-lb. pack		0 07
" 48-lb. " 16 3-lb. boxes		0 07

For puddings, custards, etc.

OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07¼
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

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Vol. XII. (Published Weekly) TORONTO AND MONTREAL, APRIL 29, 1898. ($2.00 per Year) No. 17

TEA, ITS HABITAT, BOTANICAL CHARACTER, ETC.

A CLIMATE to suit the tea plant must combine the attributes of heat and dampness, and if it is only nice and damp, it cannot possibly be too hot, write A. Morris and H. Robson in Grocers' Monthly. Nevertheless greater variations of temperature may be tolerated than of dampness, but the plants cannot endure anything like cold weather. Roughly speaking, in proportion as a climate becomes more and more unhealthy for Europeans, so it gets more and more suitable for the cultivation of tea.

The tea plant belongs to the great division of the flowering plants or Phanerogams, which is known as the Dicotyledones. This division is characterized by the provision in the embryo of two seed leaves or cotyledons, the function of which is to nourish and protect the plant at its first start in life. The Dicotyledones are again subdivided into Angiosperms and Gymnosperms. In the former division the ovules are protected by being enclosed in a kind of box, which is known as the ovary at first, but as the fruit when the ovules have matured into seed. In the Gymnosperms the ovules are exposed, but the exposure is usually only technical, and, although the atmosphere has free access to them, the access is of a very limited kind. The Angiosperms are subdivided into the Dichlamydeæ, Monochlamydeæ and Achlamydeæ. The tea plant belongs to the first of these, as the reproductive part of its flower is enclosed in a double set of leaves, sepals and petals. In the Monochlamydeæ there is only one set of outer leaves in the flower, the perianth; and the Achlamydeæ are destitute of outer leaves entirely, so that the flowers consist solely of reproductive organs. The Dichlamydeæ are again subdivided into Corollifloræ, Calycifloræ and Thalamifloræ. The last of those three includes the order to which tea belongs, and is characterized by the flowers of the plants which constitute it having a polypetalous corolla and hypogynous stamens. In other words, the petals, although, of course, attached to the "floral receptacle," or thalamus at the head of the peduncle, or flower stalk, are free from one another, while the stamens grow from beneath the ovary, being attached to the floral receptacle at a higher point than the petals, but below the ovary. The Thalamifloræ are represented in Britain on a very extensive scale—the buttercup, the water lily, poppy, mignonette, pink, wallflower, flax, cotton and the violet all are examples of it, but the order to which the tea plant belongs is not, of course, indigenous in the three kingdoms. Its name is Ternstromiaceæ alias Camelliaceæ, the genera Thea and Camellia being practically identical.

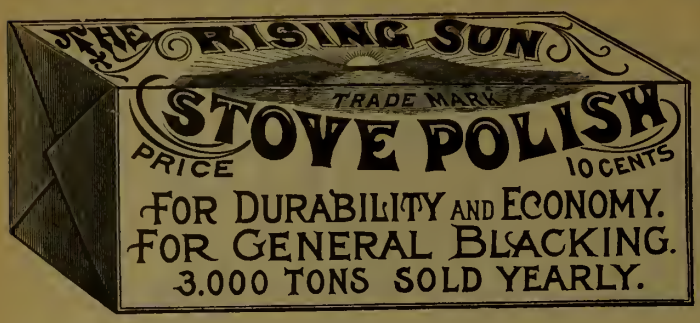
THE TEA PLANT.

The tea plant is a shrub or small tree which will grow, in the wild state, to a height of ten to fifteen feet, although it is kept much smaller when under cultivation. The leaves spring alternately from the stem, not one leaf opposite another, and they are about two inches long when full grown. They are coriaceous (leathery), and, being destitute of secondary leaves (stipules) at the place where their stalk or petiole arises, are said to be exstipulate. The shape of the leaves is lanceolate, or lance-head-like, the greatest width of the leaf being nearer to the stalk than the apex. The edge of the leaf is serrate, i.e., divided into little teeth pointing towards its apex. The venation or arrangement of the veins in the leaf is very characteristic, and takes, therefore, a very important place among the tests of a genuine tea leaf. The main branches proceeding from the central vein or midrib turn off just before they reach the serrated margin, so as to leave a kind of border just inside the latter.

THE FLOWER.

The large white flower next claims our attention. The outermost leaves of it, which have a mainly protective duty to perform, and which are called the sepals individually, and the calyx collectively, are from five to seven in number, coriaceous, and deciduous (falling off before the ripening of the fruit). Inside the calyx is the corolla, made up of the petals. The function of the corolla is partly protective, but it is chiefly intended to attract insects. The petals are, in fact, a kind of notification to the insect world at a large that something nice to eat is provided gratis in the interior of the flower. The six-legged animals naturally respond with alacrity, but, while bent solely on their own gratification, carry pollen from the stamens of one flower to the pistil of another, thereby rendering the ovules of the latter capable of ripening into seeds, and securing the cross-breeding which is necessary for the continuation of the existence of the tea plant. The petals vary in number, there being sometime five, sometimes six, and sometimes nine of them, and they are sometimes slightly joined together at the base. This constitutes a slight deviation from the typical thalamifloral state of things, but the imperfection of our classifications makes these little aberrations unavoidable. The aestivation of the petals is imbricate, or, to put the statement into the vernacular, they overlap each other while in the bud. The stamens are numerous or indefinite. It is found that when there are more than ten or twelve stamens in a flower, the number varies so much that it is no use counting them. Hence, they are described by one of the adjectives just given. A stamen usually consists of two parts, a stalk or filament bearing a pollen-containing head or anther. In the tea plant the filaments are either quite free from

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one another or cohere so as to form several bundles. In the latter case they are said to be polyadelphous. The yellow tea-anthers are either, as it were, balanced in the middle on the filament, or have their stalk adhering all down one side of them. The botanist expresses all this circumlocution in four words : anthers versatile or adnate.

THE OVARY.

The ovary is divided into several chambers arranged round a central pillar or axis to which the ovules are attached. The placentation, says the botanist, is axile. From two to seven styles surmount the ovary, and provide channels by which the pollen can enter into communication with the ovules. The ripened fruit is either a capsule from which the seeds escape by valves, or is indehiscent. In that case the seeds cannot escape until the pericarp or outer wall of the fruit rots away.

Perhaps the British plant which most nearly approaches the tea shrub is the St. John's Wort, with its dotted leaves, but, of course, the differences between the two vegetables are very considerable, although they have some well-marked features, in the stamens, for example, in common.

Anyone who may desire to verify our remarks about the tea leaf by examination of the debris from the teapot, will please bear in mind that such debris contains complete leaves only exceptionally. If, however, a judicious selection of fragments is carefully flattened out between two pieces of colorless glass and then held up to the light, they will probably illustrate the points we have insisted upon fairly well. If they do not, try again, and in the case of repeated failures—a very improbable event by the way—change your tea merchant.

The tea flower exhales an agreeable perfume, which has been extracted from it as an essential oil, and made an article of trade.

COMPOSITION OF THE LEAVES.

As in the case with those of all plants, the composition of tea leaves varies within rather wide limits. They, of course, contain cellulose and coloring matter, but they are among the most nitrogenous of all leaves, and an estimate of total nitrogen in a sample has been recommended as a test of the presence of foreign leaves. This property of the tea leaf is due to the presence of theine, an alkaloid to which tea owes to a large extent its physiological action. Tea contains from 2 to 5 per cent. of theine, and always in a state of combination with tannin. The tannin or tannic acid imparts to tea infusion a " rough " flavor, and the principal difference between the tastes of Chinese and Indian teas is due to the latter containing much more tannin than the former. The tannic acid of tea appears to be identical with that of oak bark, and, in fact, an infusion of tea, properly used, forms one of the best liquids for tanning hides known. It is, of course, much too expensive to be used for that purpose, however, independently of the fact that although the result is everything that can be desired, tanning with tea is a tedious process, requiring great care and the repeated use of weak infusions at carefully regulated temperatures. The supposed physiological bearings of the tanning powers of tea will be discussed later on, in their proper place.

VOLATILE OIL.

Tea also contains some volatile oil, which contributes the aroma of the infusion, and possibly is responsible for some of the effects of tea on the human system, and also about 6 per cent. of mineral matter, which remains behind as ash when the tea is incinerated. This ash is remarkable for containing more than 50 per cent. of soluble salts, such as alkaline phosphates, and is again a feature which enables tea to be differentiated from nearly every other leaf, and especially from those which have been most commonly used to adulterate it. Any "facing" or other mineral adulterant is at once revealed by the percentage of ash being abnormally high. One of the writers has known a sample, actually submitted to him for analysis, to yield 14.5 per cent., and no doubt the Custom House analysts could quote much higher figures even than this. Spent tea, i.e., tea which has been infused, and then dried again, only about 3 per cent. of ash, of which five-sixths are insoluble in water. The determination of the ash and soluble ash will therefore show whether or not the sample is adulterated with leaves which have already served to supply a beverage. In this connection we may mention that tea, when thoroughly exhausted by means of repeated doses of boiling water, will yield from one-third to one-half of its weight into solution. All the proportions and percentages mentioned refer to the tea in the state in which it comes into the hands of the retail grocer, and not to tea deprived of its hygroscopic moisture.

EXAMINATION OF TEA.

As regards the examination of a sample of tea it does not call for analytical abilities of a high order on the part of the chemist, and it is the rarest thing in the world for a British medical officer of health to come across a case of actual adulteration, still less a case of any gravity. A jealous watch is maintained by the Custom House over the tea imported into this country, and its well-appointed laboratory and competent staff of chemists make it the next thing to a dead certainty that a lot of tea adulterated abroad will be stopped on the threshold. And it scarcely pays to adulterate tea in this country. Plenty of rubbishy stuff is forced down the public throat by the "giving away" of articles of crockery and "vertu," but sheer falsification is very unusual.

The examination of a sample of tea is, then, partly botanical and partly chemical. The way in which the leaves are examined after infusion has been already described, but it should be mentioned that when a sample of tea is to be tested botanically the infusion is made with warm water only, the object being simply to soften the leaves sufficiently to allow of their details being

URIBA Japan Tea

Yes, we have it in Half-Chests, Cads of 20 lb. each, also Half-Chests of 20 4-lb. Fancy Packets. **It is a snap.** Pleased to forward Samples.

LUCAS, STEELE & BRISTOL, Wholesale Grocers **HAMILTON**



Ram Lal's PURE INDIAN TEA
GUARANTEED ABSOLUTELY PURE AS MANUFACTURED ON THE GARDENS IN INDIA.

PACKAGE TEAS

DOES IT PAY

To buy a package tea, because by doing so you are fitted out with some cheap advertising matter, which takes up valuable room in your store, or to cover your window with enamel letters and darken your store, or ;

TO BUY a tea that has merit, is well known, has a well established reputation and name, and has stood the storm of imitations and abuse since the beginning of package teas—a tea that is put up on the estate by men with years of experience ?

Ram Lal's Tea never varies in quality or style, is never sold in bulk, by pedlers, gift stores, or by auction.

JAMES TURNER & CO., Wholesale Agents Hamilton

There is a large quantity of **"REINDEER"** Brand Condensed Milk and Coffee and Milk sold. Are you getting a share of the profit in this turn-over ?

Our Own Brands

Something Special in Currants.

Excelsior Brand Vostizza
Crown Brand Vostizza
Cases and Half Cases.

We carry full stock of general groceries, and our prices are always right. See our Travellers and get quotations.

THOS. KINNEAR & CO., 49 FRONT ST. EAST TORONTO.

made out. If the water is too hot or its action is too prolonged the leaves get even more broken up and disintegrated than they are in the uninfused sample. It may also be mentioned that if the leaves are very much broken up, the sample is sure to be of inferior quality. It will be old and have suffered much knocking about.

CHEMICAL EXAMINATION.

For the chemical assaying of a sample of tea, three operations are essential, and we shall now proceed to describe them.

1. The determination of the percentage of ash.—A known weight of the tea is carefully heated in a platinum dish until it is completely burned to a gray ash, free from black specks. The crucible and ash are then weighed, and the weight, minus the tare of the crucible, gives the ash. During the incineration great care must be taken that the tea does not catch fire. If that happens it will cause the ash to lump, and immensely increase the time required to burn off all the free carbon. In any case the contents of the crucible should be crushed, as soon as they have ceased to fume, with the end of a glass rod flattened out so as to form a kind of pestle. Particles adhering to the glass can be brushed back into the dish with a camelhair pencil.

2. The determination of the soluble ash.—The total ash obtained as above is exhausted with pure, boiling, distilled water, and transferred to a weighed filter. The filtrate is evaporated down over a water-bath, and the residue weighed, and the filter and its contents are also dried and weighed. It goes without saying that the weight of the residue got by evaporating the filtrate, together with that of the insoluble residue retained by the filter, should be equal to that of the total ash.

3. The determination of the extract.—By this is meant the total amount of substances in the tea which are soluble in hot water. A known weight of the sample is boiled for a considerable time in from fifty to a hundred times its weight of pure distilled water. The whole mass is then filtered. This must be done while it is still hot. The reason of this is that some of the constituents of tea are perfectly soluble only in hot water. Anyone can observe that a hot tea infusion is clear and transparent, and that the same infusion becomes turbid on cooling. The leaves on the filter are repeatedly washed with the pure, boiling, distilled water, and the washings allowed to run into the filtrate. Finally, the whole filtrate, or a known fraction of it may be used if it has been well mixed, is evaporated to dryness over the waterbath. If only a part is evaporated, the whole process can be carried out in a tared platinum dish, and if the whole is made use of, the evaporation should be finished in platinum as soon as the volume of the infusion has been so far reduced that the dish can hold it. Finally, the dry extract is weighed. It is impossible to check the determination of extract by weighing the exhausted leaves in a similar way to that in which the determination of the soluble ash is verified, as it is practically impossible to get the spent leaves into exactly the same condition as regards their content of moisture as the original sample.

The results which all these tests should give with a genuine sample of tea have already been sufficiently indicated in the earlier portions of this article.

The estimation of the total nitrogen in a sample of tea is best made by means of an "ultimate organic analysis," i.e., estimation of the percentages of the elements constituting an organic substance. For comparison with other leaves, the following process, which requires less skill and time, will, however, suffice: A weak infusion, resulting, of course, from a known weight of tea, is distilled with caustic potash and potassium permanganate, and the resulting "albuminoid" or "organic" ammonia is estimated in successive lots of distillate measuring 50 cubic centimeters each, and the amounts obtained are added up. The estimation is done colorimetrically by Nesslerizing, in exactly the same way as is adopted in the examination of a drinking water, by comparison with a very weak standard solution of ammonium chloride.

BRITISH GUIANA CANE SUGAR.

The cane juice for 1897, it is claimed, is the poorest known, and it is stated on good authority that prior to 1896 the juice showed an average of 1.65 pounds sucrose; while for 1897 the average is only 1.30 pounds sucrose per gallon. This very poor juice is evidently due to the excessive rains. Exports for the year amounted to 99,789 tons, while for 1896 they were 105,271 tons. From authentic reports up to date, I am able to give a table showing the reduction in acreage in sugar since 1892.

	Acres in cultivation.
1892	76,101
1893	75,926
1894	70,012
1895	68,333
1896	66,908

The above table shows a continual decrease, though for the year 1897 the reduction is less than for any previous year.

From the same source I find there are only sixty-one estates in the colony cultivated. There are four estates of under 500 acres; twenty-seven estates of 500 acres and under 1,000; seventeen estates of 1,000 acres and under 1,500 acres; nine estates of 1,500 acres and under 2,000 acres; three estates of over 2,000 and under 3,000 acres; one estate of over 3,000 acres (diamond estate).

The planters claim that unless some relief is given by the mother country, the industry cannot survive. One of the prominent market reports of the colony says: "If it were not for the protection, though involuntarily accorded, to our British sugar colonies by the United States in levying a countervailing duty on bounty-fed beet sugar, a protection denied us by the stepmother country, our sugar would not be worth cultivating."—United States Consul at Demerara.

There is an agitation for a pork packing factory in the vicinity of St. Mary's, Ont.

The Keg and The Pudding

Two strong points about those delicate, rich, toothsome, easy-to-digest Barley Flakes—the 25 pound wooden kegs they are put up in and the fine Barley Puddings they make.

The kegs—useful to a woman for storing flour or sugar or spices in after the Flake Barley is gone. The pudding—rich and wholesome and good and a change from the breakfast porridge that Flake Barley is ordinarily used for. You can sell the kegs for 15 or 20 cents a piece—other grocers do.

Will send you a nice receipt for Flake Barley Pudding with every order if you would like to have it handy for your women customers.

Tillson's Flake Barley.

The Tillson Company, Limited, Tilsonburg, Ont.



How can One Bait Catch Forty Fish ?

WE CAN SHOW YOU.

If you have never sold Pure Gold Jelly Powder, write us for a sample and for full particulars of our method of helping you to sell as large a quantity of it as your market can use.

There is money in it for you and for us. You are interested in the former, we in the latter.

PURE GOLD MFG. CO.

31-33 Front St. East, TORONTO.

RICE'S PURE SALT

"The Salt of the Earth"

Table Salt
Butter Salt
Cheese Salt
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EVERY PACKAGE GUARANTEED

Fine Salt
Coarse Salt
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Meat-pickle Salt
Farm Salt

Sole Manufacturers

The NORTH AMERICAN CHEMICAL CO., Limited, Goderich, Ont.

Robert's
TABLE JELLIES
Flavor, Purity, Excellence—½ Pts., Pts. and Quarts. We sell them.
THE DAVIDSON & HAY, LIMITED
Wholesale Grocers, Toronto.

STOCK-TAKING AND FIRES.

Editor GROCER,—I am a regular reader of THE CANADIAN GROCER, although I am not a subscriber. As I am a commercial traveler, with a new post office address every day, it would be impossible for me to receive THE GROCER regularly, so I borrow it from some one of my customers, wherever I happen to be. I think every merchant, from Halifax to Vancouver, must be on your subscription list, as I see the journal everywhere.

I noticed in a recent issue a chat you had with a number of firms regarding the necessity of stock-taking annually, and the several reasons given why it is a good idea to take stock.

All the reasons given were good, but there is still another reason, and it is more important, I think, than any of those yet given.

In these days of improved fire-fighting appliances, losses by fire, as a rule, are only partial losses. Some of the stock is almost certain to be saved, unharmed in any way. The loss, therefore, by fire and water is the difference between the value of the stock in the store immediately previous to the fire and the value of the stock remaining after the fire. The burden (and it is a great burden sometimes) of making out the account against the insurance companies for goods burned and damaged rests entirely on the shoulders of the one insured. The only way absolute proof of loss can be made is by the production of the annual stock list and the books containing the records of the total purchases and sales from the date of the last stock-taking up until the time the fire occurred. Verbal testimony, even if sworn to, as to the value of stock burned, will not be accepted.

Every merchant who insures his stock agrees, either in the application he signs for insurance, or by the acceptance of the policy with its printed conditions, that, in the event of fire, he will produce for inspection by the insurance company's adjuster, the annual stock sheets and all books of record pertaining to the stock insured.

In a recent insurance suit, the case being one where the insured was unable, or would not produce the annual stock sheets and books, the judge ruled "non-compliance with the conditions of the application and policy was fatal to recovery."

Since the John Eaton & Co. and several other recent large fires, there is a disposition on the part of insurance adjusters to be more exacting than ever as regards the production of the annual stock sheets and records of sales and purchases.

A duty every merchant owes to his creditors, his family, and himself is to take stock annually and keep his books properly, so that, in the event of a fire, he will have no difficulty in proving his loss.

The insurance companies are honorable, and do business in an honorable manner. For their own and their customers' protection they are obliged to be particular in adjusting fire losses. It is only the careless fellow who does not manage his business properly, and who terms all insurance companies gangs of thieves, that ever has any trouble proving the amount of his loss after a fire.

A. E. DOCHERTY.

Ottawa, April 25, 1898.

SUIT OVER DAMAGED TEA.

A SUIT for damages has been entered by P. C. Larkin & Co., of Toronto, against the Manchester Fire Insurance Co. The suit is an outcome of the recent fire.

The salvage on the tea which Larkin & Co. had in the Carrie building was valued by the appraisers at $900. The appraisers are alleged to have been ready to sign the papers to this effect on a certain Wednesday evening, but the insurance company claimed not to be ready. They were not signed till the following Monday and it was not till the next day P. C. Larkin & Co. were given permission by the insurance people to remove the tea. Between the Wednesday and Tuesday referred to the teas are claimed to have been further damaged by rains, the roof being off the Carrie building. At any rate when they were sold, and that by the insurance company, they only realized $500. The difference between that sum and the $900 is what P. C. Larkin & Co. are trying to recover, alleging negligence on the part of the insurance company.

The Queen City Oil Co. is extendig its capacity for doing business by opening a branch in London, Ont.

The Dawson Commission Co., Limited, desire to secure a lot of potatoes, and would like to receive quotations.



FOUR REASONS WHY GROCERS should sell a brand of Stove Polish which, above ALL others, consumers want, and for which Grocers can offer no substitute without injury to their trade.

Enameline
The Modern STOVE POLISH

First : It is Superior to All others in Quality.

Second : It gives Perfect Satisfaction to Consumers,

Third : It is Thoroughly Advertised and Sells itself.

Fourth : NO OTHER Stove Polish ON EARTH has so large a sale



THE BEE

The Bee Brand Tea

It is put up in 1-lb. and ½-lb. sack packets

THE BEST CEYLON SOLD

No. 8. Red Label, Golden Tipped Ceylon
No. 9. Green Label, Flowery Pekoe Ceylon

You do not see this brand of tea advertised in all the newspapers, nor do you see it on all the fences in the cities, and on all the rocks along the roads in the country, but you see it in the best stores and in the hands of those who would rather take value and quality than big words, poor tea and wind.

It is the Best. Give it a Trial.

OWL NO. 100

We are now booking orders for July delivery of this **celebrated brand** of Japan tea. Quality guaranteed equal to last year—if possible, we will have it improved.

With first shipment of this brand will come a number of beautifully made Japanese banners, one will go with every order for twenty-five half-chests. We have not many, so order early—first come, first served.

SOME BARGAINS

We want to clean out odd lots in all lines of teas before the new ones come in, if you want a snap, ask for samples and prices.

We will show you that we are sellers.
At all times we will save you money.

L. CHAPUT, FILS & CIE., MONTREAL

A Tea Dealer Generally Has His Hands Full

trying to suit all his customers, and many find it a very hard matter to make new tea trade as well as hold what they already have. One way to overcome this difficulty is to sell tea that possesses a delightful flavor, perfect drink, and never fails to please even the most critical. **LUDELLA Ceylon Tea** is sold at right prices and strictly on its merits.

LEAD PACKAGES. 25, 40, 50 AND 60c.

H. P. ECKARDT & CO. WHOLESALE AGENTS TORONTO

WASHBOARDS
CLOTHES PINS
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And all Grocers' Sundries

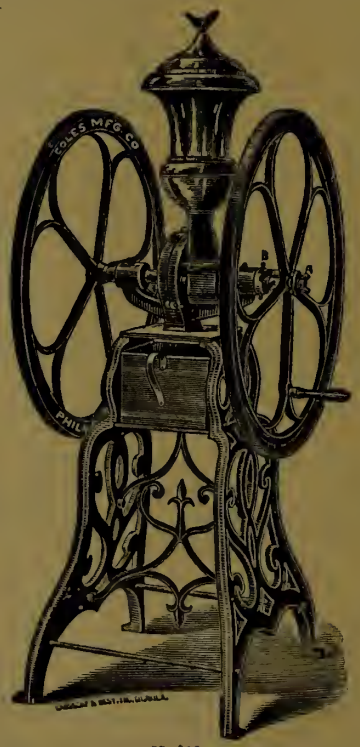
Sold and highly recommended by all leading grocers. . . . . .

Sovereign Matches

The H. A. NELSON & SONS CO., Limited

Sample room ...MONTREAL, QUE.

56 and 58 Front West, TORONTO.



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No 18

Agents { TODHUNTER, MITCHELL & CO., Toronto
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN, Toronto.

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RECIPROCITY WITH THE U.S.

THERE is evidently a growing desire on at least the part of the business men in the United States for reciprocal trade relations with Canada.

Within the last few months resolutions favoring the idea, and calling upon President McKinley and Congress to promote it, have been passed by various commercial bodies in the Western, Middle, Eastern and New England States, included in which are such important mercantile organizations as the Boston Chamber of Commerce, the Cincinnati Chamber of Commerce, and the New York Chamber of Commerce. Among the journals in the United States which have been warm advocates of reciprocity with Canada are such influential ones as The N.Y. Post, N.Y. Journal of Commerce and The Manufacturer, of Philadelphia.

The centre of the agitation is the New England States, and the prime mover in those States is the Boston Chamber of Commerce, which is doing a great deal of missionary work along this line among other commercial bodies in the United States.

That the new England States should be more concerned in securing reciprocity with Canada is explained by the fact that they have great manufacturing industries which would be manifestly benefited by reciprocal trade relations with Canada. Not long since, one of the members of a New England chamber of commerce declared, during the course of a speech, that reciprocity with Canada was of vital importance to the New England States.

This is a remarkable statement coming from a country which has, half a dozen times or more, refused Canada's importunities for reciprocity. But the emphatic resolutions of the various chambers of commerce, urging President McKinley and Congress to negotiate a reciprocal treaty with the Dominion, are scarcely less remarkable.

The preferential tariff on British goods and the general drift of the trade of the Dominion towards Great Britain are undoubtedly the monitors which are causing the business men to realize the importance of Canadian trade.

It has always been somewhat puzzling to Canadians why the United States should so persistently refuse to entertain proposals for reciprocity.

There is no country in the western hemisphere which is nearly as good a purchaser of United States products as Canada, and yet the politicians across the border have so far been able to thwart in its infancy each and every movement for reciprocity. The trade of the United States last year with Canada and other countries in America was as follows:

	Imports.	Exports.
Dominion of Canada ..	$49,373,472	$70,766,316
Bermuda	621,831	854,832
British Honduras.....	226,683	569,589
British West Indies....	12,285,885	7,943,477
British Guiana	4,706,781	2,063,946
Mexico.....	18,511,572	23,421,064
Costa Rica.....		
Guatemala		
Honduras	8,524,428	7,939,907
Nicaragua		
Salvador		
Hayti	1,460,220	3,832,388
San Domingo	2,369,424	1,098,635
Cuba	18,407,211	8,259,776
Puerto Rica.....	2,181,024	1,988,888
Argentine Republic ...	10,772,627	6,384,984
Bolivia	.....	7,787
Brazil	69,039,389	12,450.061
Chili	3,792,434	2,578,911
Columbia	4,730,537	3,807,012
Ecuador	566,526	734,868
Peru	722,089	1,108,436
Uruguay.....	3,515,054	1,213,426
Venezuela.....	9,543,572	3,417,522

What the outcome of the present agitation will be remains to be seen. The feeling in Canada toward the United States is much more kindly than it was a few months ago, but there is by no means that desire for reciprocity with the United States that there was even five years ago. We do not mean that there is a very strong opposition to it; but there is a decidedly unconcerned feeling in regard to the matter.

If a fair offer of reciprocity was made the Dominion would, in all probability, be ready to seriously consider it. But it must not be forgotten that the tendency in Canada at the moment is toward closer relations with Great Britain, commercially as well as nationally.

THE CANADIAN GROCER does not point these things out with any idea of discouraging closer trade relations with the United States. It merely desires to point out certain conditions which have to be dealt with in a question of this kind.

COMPLAINT AGAINST REFINERS.

WHOLESALE grocers have a complaint against the sugar refiners. No. 2 granulated is the cause.

In a little over a week the refiners have made reductions in No. 2 granulated aggregating 3-16c. per lb., and this in spite of the fact that the sugar market generally is tending upward.

The motive for what may be termed this unnatural reduction was the desire to keep foreign granulated sugar out of the market.

Against this no one can complain. It is business. But what the wholesalers complain about is that now the domestic No. 2 granulated is below the parity of the imported article, the Canadian refiners have either practically none to sell or they will supply, say, 50 barrels on condition that the wholesaler takes 200 barrels of standard granulated as well.

While this course on the part of the refiners may be business, it is irritating none the less to the wholesalers.

FRENCH SUGAR BOUNTIES.

An error was made in the figures relating to the French sugar bounties in the article which appeared in last week's issue dealing with the preferential duty on West India sugars.

It was stated that the countervailing duties imposed by the United States on French sugars, to offset the bounties paid on French sugars was 42c. per 100 lb. on raws and 47c. on granulated. It should have been 80c. on raws and 92c. on granulated.

THE OUTLOOK FOR CHEESE.

IF present conditions are maintained the season for new cheese will open much better than any person thought it would a month ago, when finest fall makes were a drug on the market at 7¼c.

Within the past fortnight a noticeable improvement has set in, values advancing a full cent, and 15,000 to 18,000 cheese were cleared off the Montreal market at a range of 7½ to 8¼c., the final 10,000 boxes being at the outside figure.

This practically cleans up all the old cheese there is in Canada, aside from a few odd lots at different country points, that do not amount to any great quantity, so that the prospects are in favor of present values being maintained until the new make is on the market.

In fact, while the change in the market may disappoint those traders who were hoping for an unusually low opening on new cheese, and the chances for speculation that this fact would afford them, the surprise has been not that the market improved, but that it did not do so before.

It is undoubted that it has been many years since the consumer in Great Britain got fine Canadian cheese as cheap as he did last winter.

A comparison of the figures ruling in Liverpool during a few seasons makes this clear at a glance :

	1898.	1897.	1896.	1895.
	s. d.	s. d.	s. d.	s. d.
January.....	42 0	57 0	45 6	50 0
February.....	39 6	57 6	43 6	49 6
March.....	37 0	57 6	42 0	51 0
April.....	43 0	54 6	45 0	51 0

During the present winter and spring, therefore, values have been away below where they were last year at the same time, in fact, for several years, the lowest point in March being 20s. 6d. per cwt. below the figures for March, 1897. It would have been, indeed, surprising had not consumption increased with values at this low level, especially as meat foods of all sorts were high in comparison with cheese. But, while this consumption was going on traders in Great Britain stubbornly held back because they believed there was a large quantity of cheese in Canada unmarketed. The auction sale in Liverpool on March 15 was the first incident to disabuse them of this idea.

This sale realized a much better average price than the bears expected, and since values have exhibited a firmer tendency, which culminated last week in the large sales above reported, at a clean recovery of 1c. per pound

But for this recovery the losses of some Montreal operators would have been much heavier than they were. One firm admitted that the improvement in the market represented a saving to it of at least $6,000, as it enabled it to get out its stock to better advantage.

Even allowing for the change for the better, the experience of traders in fall cheese of the season of 1897 has been a very costly one. At the close of navigation there were in the vicinity of 450,000 cheese held in Montreal. These were chiefly fall goods, and represented an average cost of fully 9c. per lb. There was very litttle selling until the middle of February, as holders hoped against hope that prices would mend, but they did not.

When holders commenced to let go, values had declined to 8c., at which basis quite a lot of cheese was disposed of. As the realizing went on prices sagged under the process until 7¼c. was reached and the holders who recently sold out, very pluckily held on, as a result reaping the benefit of the late advance in prices.

Allowing for everything, however, carrying charges, insurance and shrinkage, the average loss this year on fall cheese was not far from $1 per box so that some $350,000 was dropped as an outcome of last season's deal in fall cheese. The factorymen should bear this mind, for it will have its influence on the market this season, especially as in 1896, also, traders were badly hit on their June-July deal, the losses being fully as great as they were on the fall make last season.

DO YOU SELL WALL PAPER ?

There are a good many general merchants who handle wall paper, and there are a good many who do not who should. M. Staunton & Co., the well-known wall paper manufacturers, of Toronto, are advertising in another column to the effect that every reader of THE CANADIAN GROCER who sells wall paper can, on mentioning this journal, receive, free and post paid, an article that he will find useful in the wall paper branch of his business. Send for one.

THE DIRECTORS OF LIMITED COMPANIES.

JUDGMENT was given a few days ago in a case which is especially interesting to limited liability companies in Ontario.

The case in question was one brought by a lithographing company against the directors of the defunct Burford Canning Co., Limited, to recover $152.30 and interest, the amount of a bill of exchange, in which the word "limited" was not plainly presented after the company's name. The case of the plaintiffs prevailed, and judgment for $160.50 and costs was awarded them.

The Ontario Companies Act is strict in this matter and directors of limited liability companies should be careful to see that the concerns with which they are connected, comply with the law.

Sub-section 1 of section 22 states that "the directors of the company shall be jointly and severally liable upon every written contract or undertaking of the company on the face whereof the unabbreviated word 'limited' is not distinctly written or printed as the last word in the name of the company where it occurs in such contract or undertaking."

CURRANTS DEARER.

The recent weakness in the currant market has turned out to be a temporary affair, as THE CANADIAN GROCER intimated it would.

A cable received in Toronto this week from Patras states that prices have advanced one shilling per cwt., and reiterates what has already been said regarding the shortness of stocks.

A few transactions for importation have taken place during the past week. And, although stocks in Canada are light, the higher values in the primary market are not likely to affect quotations here.

RUSSIAN EGGS IN ENGLAND.

Advices received last week, from Great Britain, report that heavy receipts of Russian eggs are expected during the coming summer.

The production of eggs in the great Northern Empire has increased so rapidly that dealers found it difficult to dispose of the supplies that were offered them from week to week.

If the expectation is realized it should mean low prices for eggs in the British markets, so that Canadian traders and farmers, who look to them as an outlet, should bear the fact in mind.

THE WAR AND SPANISH FRUIT.

THERE is some speculation among grocers and commission men as to the effect of the Spanish-American trouble on the Valencia raisin market. There is a good deal of uncertainty in this respect, and also in relation to other Spanish products.

According to The New York Bulletin the United States treasury department has stated that any stock shipped from Spain not accompanied by an American consular invoice will be liable to confiscation, and, as all the American consuls have left Spain it is considered very doubtful that sellers on the other side would be willing to take the risk of making shipments. It is also intimated that Spanish merchandise, whether shipped direct or via England or continental ports, may soon be refused entry at United States ports. As all the spring direct steamers for Canada have already sailed, action of this sort may tend to curtail the supplies of Spanish fruit on this continent during the coming summer, as there will be no more direct Canadian steamers until fall.

According to advices from London this phase of the situation is receiving some attention there, and Valencia raisins and other Spanish fruit have exhibited a firmer tendency as a result.

The Montreal wholesale houses, while they report that their stock of Valencia raisins is not as large as it was this time last spring, consider they have sufficient to carry them along to the end of the summer, and are of the opinion that there may be some change in the situation by that time.

Should values advance elsewhere, however, to any material extent, they will hardly resist the temptation to take advantage of the fact.

AN INTERESTING TARIFF DECISION

A DECISION in an interesting case was handed down in New York a few days ago by the board on classification of the United States General Appraisers.

A firm in that city had imported 250 bags of refined sugar from Great Britain, but, as the shipment was not accompanied by the certificate showing country of origin, the collector at New York, in addition to levying the ordinary duty, imposed the German countervailing duty of 2.50 marks per 100 kilos.

Against this the importer appealed, but the decision just handed down sustains the ruling of the collector.

This case is particularly interesting to Canadians, as, aside from the countervailing duties, the tariff laws, in regard to invoices showing country of origin, will, after August 1 next, be much the same in the Dominion as in the United States.

THE GREEN FRUIT MARKET.

ONE of the largest wholesale fruit firms of Toronto has received advices stating that, as Havana is to be blockaded, no more pines from that source of supply may be looked for.

The greater portion of our pineapples come via New York or other ports in the United States. Last year, the value of our imports from the United States was $71,124, out of a total of $73,046. Of these, a large proportion, especially of the higher grades, came from Havana.

The season for the shipment of fruit had hardly begun when the blockade of Havana was instituted, and, as, according to The New York Journal of Commerce, the crop was rather late, the shipment so far has been light. April shipments from Havana in 1897, to date, amounted to 19,338 bbls., against 15,647 bbls. this year.

The scarcity of Havana pines may be somewhat overcome by larger exports from the Bahamas in English bottoms, and by increased overland shipment of Florida pines, the crop of which is said to be greater this year than for several years. The cheaper pines are not expected to be much short of the demand.

With apples away up in price, and with the better qualities of pineapples scarce, the sale of bananas, oranges, small fruit, etc., this spring will probably be larger than usual. Bananas especially are likely to be in demand.

The growth of the banana trade in Canada has been interesting. Up to 1888 it was too insignificant to be itemized. That year $64,767 worth were imported. Last year the value of our banana import was $402,121, and this year a much larger total may be expected.

THE WAR AND FLOUR.

SINCE the commencement of hostilities between the United States and Spain, a week ago, the wheat market has manifested a remarkable firmness. Advances of 14c. in red wheat, 17c. in white and goose wheat, and 18c. in No. 1 hard Manitoba wheat are noted.

Whether this will be a permanent rise during the period of hostilities, or whether it is a temporary excitement, is yet to be seen. At any rate, the gain to Ontario holders will not be as great as it would have been at this time during the last few years, as holdings throughout the province are much lighter than usual at the time of the year.

As a result of the advance in wheat, flour has taken a great jump, all grades being 60 to 80c. per barrel dearer than a week ago. Further advances in both wheat and flour are anticipated by most jobbers. It is almost certain that flour, at least, shall advance, if wheat does not decline.

Millers have for some time claimed to be working on too close a margin, and the facts seem to bear out their claim. As compared with this time a year ago, they are working on a very small profit.

A year ago red wheat was quoted at 78c. per bushel, and Ontario patents flour at $4.60. As it takes four and a half bushels of wheat to make a barrel of flour, the cost of the wheat in a barrel of flour would be $3.51, or 76.2 per cent., thus leaving $1.09 per bbl., or 23.8 per cent. for manufacturing, etc. This week, red wheat is quoted at $1.05 and Ontario patents flour at $5.50. The wheat in a barrel of flour now would cost $4.72½, or 85.9 per cent., thus leaving only 72½c., or 14.1 per cent. for manufacturing etc.

Of course, it has to be taken into consideration that much of the flour now sold is made of wheat bought some time ago, at a lower market, but the point remains, that if wheat remains at a stationary point for any considerable time, an advance in flour may be reasonably expected.

MOLASSES ADVANCED.

The Montreal Wholesale Grocery Guild, at a meeting held on Wednesday, advanced the price on Barbadoes molasses 1c.

The price is now 25c. for car lots and 26c. for puncheons.

The rise in prices at primary points is the cause of this action, and even at this level it will cost more to lay down new crop molasses than the jobbers are asking.

Eddy's Antiseptic Spruce Fibreware



Half and quarter the cost of other packages.

It has revolutionized the packing of Butter, Lard, Mince Meat, Jellies, etc., by reducing the cost to a very low figure.

Half and quarter the weight.

These neat little pails are from 3 to 12 lbs. capacity; resist corrosion and decay, and are impervious to grease and water.

Two and three times more protection to its contents.

Being thoroughly antiseptic, they protect their contents from all contaminating surroundings, and preserve the most delicate flavor for an indefinite length of time.

Two and three times more healthy and cleanly.

Handsome labels without extra charge. Send for samples, prices and terms.

The E. B. EDDY CO., Limited

HULL, CANADA.

61 Latour St - - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver, B.C.; John Cowan, St. John's, Nfld.

MEETINGS OF BOARDS OF TRADE.

WOODSTOCK, ONT.

THE annual meeting of the Woodstock Board of Trade was held on Thursday evening last week, a fair number being present. The chair was occupied by the president, John White.

The annual report showed the board to be in a satisfactory condition. The town of Woodstock has had special reasons for congratulations in the fact that its industrial enterprises are in as flourishing a condition as during any time in its history. All the manufacturing establishments are apparently solid and prosperous. The advisability of incorporating the town of Woodstock as a city has been discussed, and the hope was expressed in the report that this matter should receive further consideration during the coming year.

In moving the adoption of the report, the president delivered the annual address. He dwelt on the value of the board of trade to Woodstock, showing that since the Paterson biscuit works were induced to go there the popnlation of the town had almost doubled. The board of trade is a valuable adjunct to the council, and in their endeavors to secure new industries for the town should receive every encouragement from the council.

Addresses were also delivered by H. Powell, vice-president; A. Pattullo, D. W. Karn, R. T. Crawford and G. O'Grady, all favoring more enterprise on the part of the council in securing new industries.

The following officers were then elected unanimously: President, H. Powell; vice-president, G. de C. O'Grady; secretary, J. G. Wallace; council, R. T. Crawford, J. Y. Ormsby, A. J. McIntosh, John White, D. W. Karn, O. G. Anderson, Lewis Suiter, R. Whitelaw, E. W. Nesbitt, A. Pattullo, Dr. Mearns and John A. Bain.

Messrs. Bean and Woodroofe were placed on the board of arbitrators instead of Messrs. Hunter and Scarffe, and E. W. Waud and Dr. Rice were appointed auditors.

Five new members were proposed and received.

A communication was received from the Canadian motor syndicate wanting to know what inducements the town could offer for it to locate here. It was decided to ask for further information.

WOODSTOCK, N.B.

Last week the board of trade in Woodstock, N.B., held its annual meeting, the president, Williamson Fisher occupying the chair.

In the annual report reference was made to the decline of the lumbering industry, which industry had much to do with the building up of that town. On the other hand, the starting of the woolen mills, the wrapper factory and the canning factory, have done much to keep the town in a satisfactory condition. But more industries are wanted, and an effort should be made to secure the erection of either a pulp mill or a boot and shoe factory.

After the adoption of the report, the following officers were elected: President, George E. Balmain; vice-president, Alexander Henderson; sec.-treasurer, T. C. L. Ketchum; council, Williamson Fisher, James Carr, James Watts, John Graham, J. N. W. Winslow, J. T. Garden, H. Paxton Baird, J. T. A. Dibblee, Chas. Appleby, William Dibblee, A. E. Jones, George L. Holdyke and David Hipwell.

A resolution was then passed memorializing the Dominion Government to appoint a commission with a view of regulating freight rates on the C.P.R., according to mileage.

The secretary was instructed to open up correspondence with parties in Great Britain to find out if business in exporting maple to that country could be opened up.

SOUTH KOOTENAY.

At the annual meeting of the South Kootenay Board of Trade, it was decided to send a representative to the Dominion Government, asking for an import duty on lead and lead products.

The following officers were elected: President, D. R. Robertson; vice-president, James Lawrence; secretary-treasurer, J. A. Turner; council, Messrs. Croasdale, Thomson, Evans, Irvine, Houston, Fletcher, Proctor, Des Brisey, Holt Grant, Gibson and Kydd.

TRADE CHAT.

J. A. McRAE, grocer, Guelph, is making extensive improvements to his store, converting the second flat into a modern and first-class crockery and glassware showroom.

Edward Kelly has commenced business in a new grocery store in Sarnia, Ont.

The right to collect market tolls in Peterboro' was sold the other day for $2,020 for the year.

The creditors of James T. Logan, manufacturer of "Magnet" soap, St. John, N.B., have accepted 10c. on the dollar.

The announcement that canned samon is to be added to the bill of fare on the British men-of-war has greatly pleased British Columbian canners.

The Paterson Biscuit Co., Limited, Brantford, desire to extend their works, and have asked the manufacturers' committee of the Brantford council to fix their assessment at $15,000. They are now paying on $18,500 realty and $13,000 personalty.

J. S. Smith, grocer, Kamloops, B.C., intends starting a creamery in that place, the demand for butter being greater than the supply.

The grocery store of Fountain & Backus, Simcoe, has been receiving considerable attention from the decorators and is very much improved thereby.

Vessels with western grain have begun arriving in Parry Sound, and are being unloaded at the new million-bushel elevator there, which is working well.

Nearly forty grain steamers, with their barges, were awaiting the opening of the Welland canal at Port Colborne, on Friday last. They were all from Chicago.

Some large orders for potatoes are arriving in Prince Edward Island from Boston firms, and there will be a boom as soon as the the Northumberland can begin carrying them.

H. F. G. Pett, who recently moved from Woodstock to Walkerton to start a biscuit factory there, has decided not to do so at present. He will conduct a bakery establishment.

A discovery of oil in Newfoundland is reported, and Wallace Bell, a Quebec pioneer, after fitting out with drilling machinery, etc., in Petrolea, Ont., has left for a four months' prospecting tour on that island.

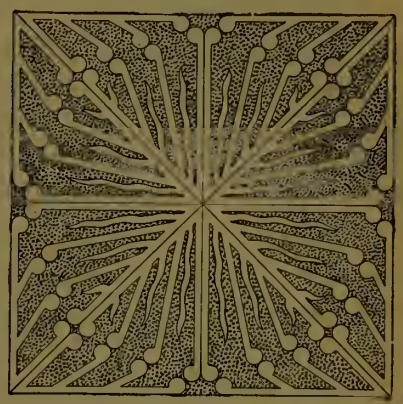
Your Lasting Satisfaction

Is sure if you decide for our

METAL CEILINGS

They are rapidly superseding all other styles of interior finish, because they give better results.

They are permanently beautiful, fireproof and hygienic—suited to any room of any building, and economical in price.

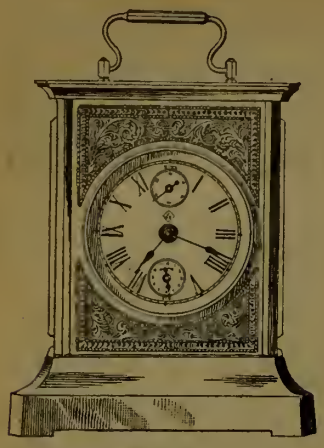


Many Designs to Choose From.

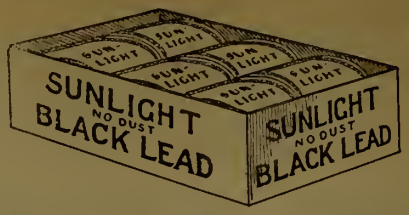
Mail us an outline giving shape and measurements of your ceilings and walls, and we will send an estimate and full information about this popular metal finish.

Metallic Roofing Co., Limited

1180 King St. West, TORONTO



To be given away free to our customers



A Chance of a Lifetime

to get a gold watch and a music clock free. All the trouble it means to you is to sell and push Sunlight Black Lead, the best Stove Polish in the world, and positively makes no dust. For sale by all the wholesale trade. Price, per gross, $2.25. Write for circular giving full particulars. We have placed upwards of 300 gross in 2 weeks, or 43,200 bars, the largest average sales ever made on stove polish in Canada to the retail trade.

The Alpha Chemical Co., Berlin, Ont.



To be given away free to our customers

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

"SINCE the commencement of the Cuban war," say D. Gunn, Bros. & Co., "there has been an active demand for all classes of smoked meats, with prices stiffening.

H. P. Eckardt & Co. are offering a nice red salmon, to retail at 10c.

T. Kinnear & Co. have a carload of New Orleans molasses arriving this week.

Boston baked beans, 1½ lb. and 3 lb., are in stock with The Davidson & Hay, Limited.

T. Kinnear & Co. have received a shipment of Moody's "Silk Edge" oil shoe dressing.

A fresh shipment of "Almondine" is arriving this week for The Davidson & Hay, Limited.

"Fantasia" Queen olives in 10-oz., 16-oz. and 27-oz. sizes, are in store with The Eby, Blain Co., Limited.

A number of lines of Indian and Ceylon teas, in half-chests, are now in store with Lucas, Steele & Bristol.

H. P. Eckardt & Co. report that they are having great success with their Molucca coffee, packed in 25c. tins.

Orange Pekoe, in cads of about 10 and 20 lb. each, original packages, are for sale by Lucas, Steele & Bristol.

The Davidson & Hay, Limited, are making a special offer just now in imported sardines, ¼'s, key opener.

The Japan teas offering by Lucas, Steele & Bristol, in 20-lb. boxes, also 4-lb. fancy packages, are attractive and A 1 value.

Warren Bros. & Co. are in receipt of a shipment of California peaches, in bags, which they are quoting at lower prices than usual.

"The grocer who sells package tea—and nearly all are coming to—can sell nothing better than 'Ludella' Ceylon tea," write H. P. Eckardt & Co.

W. H. Gillard & Co. are daily receiving orders for five case lots of New York ginger ale, of which they sold last year over 6,000 cases. The manufacturers of this summer drink, Pilgrim Bros. & Co., of Hamilton, state that the quality will be better than ever, they having the most improved machinery and best possible facilities for its manufacture.

W. H. Gillard & Co. are having a large run on their Seville orange marmalade in 7-lb. pails, 5-lb. tins and 1-lb. glass jars, all of the finest quality.

The Davidson & Hay, Limited, report large shipments, during the past week, of "Jungle" tea. Their turnover of "Kurma" tea is steadily increasing.

"Empire" syrup, pure sugar goods in cases of 56 2-lb. tins, is a recent importation from Scotland of The Eby, Blain Co., Limited. It's rich, yet delicate.

The Eby, Blain Co., Limited, has just received an invoice of medium Pakling Congou, in caddies, showing excellent cup value, at prices below its normal value.

The Davidson & Hay, Limited, draw buyers' attention to their range of sifted Young Hysons, which, they claim, includes some splendid values in these fine teas.

"Royal" salad dressing, put up by the Horton Cato Co., in both sizes, is for sale by Lucas, Steele & Bristol. This firm also received a shipment of C. & B. Huile Surfine de Province.

The Eby, Blain Co., Limited, is offering California prunes, every size from 20-30 to 90-100, and peaches and apricots in bags, boxes and cartons, at prices to effect a speedy clearance, to which the attention of close buyers is invited.

The Eby, Blain Co., Limited, draws attention to its announcement in this issue of Williams Bros. & Charbonneau's (Detroit, Mich.,) pickles and relishes. These goods comprise six lines, of 25 distinct varieties, of sweet and sour pickles, attractively bottled, labelled and packed.

The way repeat orders for "Sterling" brand pickles, jams, jellies, etc., file in at office of T. A. Lytle & Co. is evidence that these goods suit the palates of the public. "They are," write the firm, "unsurpassed for quality and put up in form that makes them attractive and appetizing."

The business of Rutherford, Marshall & Co. has extended so rapidly that this firm has found it necessary to enlarge its premises. It is now having larger premises prepared at No. 68 Front street.

A CHAT WITH A MARKDALE MERCHANT.

MR. W. J. MACFARLANE, of Markdale, was in Toronto this week, and THE CANADIAN GROCER had the pleasure of a few minutes' chat with him.

Mr. Macfarlane is not only one of Markdale's leading business men, but he is the pioneer business man of the town. When he went there, thirty-five years ago, Markdale had neither railway nor store. In fact, there was only one building there, and that was a log structure. "Now," to use Mr. Macfarlane's own words, "Markdale is one of the best business towns of its size in Canada." Its business structures are of brick, its streets are well paved and lit by electricity.

Mr. Macfarlane, besides conducting a large general store, in which nearly a dozen clerks are employed, is also an extensive grain buyer, and has been ever since he settled there.

"In the early days before we had the railways," he said, "we had to team all our grain to Collingwood, 36 miles away."

The advancing market in grain is quite agreeable to Mr. Macfarlane, who is the happy holder of about 70,000 bushels, principally coarse grains such as peas and oats.

"Our part of the country," he explained, "does not raise much wheat. It is principally coarse grains we now raise. We did at one time grow a great deal of barley and wheat, but the loss of the United States market put a stop to barley producing. We are now, however, going a little more into wheat than we did during the last few years."

"How is your part of the country for live stock?"

"Good. We raise a good many cattle and hogs. O, yes," concluded Mr. Macfarlane, "ours is a good part of the country for nearly everything."

Mr. Macfarlane is gradually turning his business into a cash one, and is much pleased with the results.

D. Gunn, Bros. & Co. report that there has been a great deal more creamery butter made this spring than formerly. The quality has been very satisfactory.

More Trade!

Do you want more trade—does your business need a little toning up—are you willing to co-operate with us to get it and take a tonic that we recommend and —better yet—that we guarantee to do the work every single time?

Along with those pure, rich, strong, true-to-nature Flavoring Extracts (the Crown Brand) we send any grocer advertising matter —tonics in the shape of cards and leaflets and booklets that never fail to make folks interested. Want some? Want more trade?

Greig's Crown Brand Flavoring Extracts

THE GREIG MFG. COMPANY.
ROBERT GREIG & CO., AGTS., MONTREAL.

See This!

You notice what a fight is on among those "Cereal Coffee" manufacturers—not **one** of their compounds **tastes like Coffee** although they **look** like it.

John Mackay & Co's Kola-Cafe has all the virtues claimed for Cereal Coffees, and also the strong, rich aroma of the freshly ground coffee bean itself.

It stimulates and sustains without the nerve weakness that coffee by itself invariably brings about.

John Mackay & Co's Kola=Cafe.

ROBERT GREIG & CO., AGTS.
MONTREAL.

EMPIRE TOBACCO CO'S

COLUMN

Our Leaders--

Currency

Old Fox

Patriot

These popular brands of Chewing Tobacco can be obtained from all wholesale grocers.

Empire Tobacco Co.

GRANBY, QUE.

COWAN'S

Hygienic **Cocoa**
Royal Navy **Chocolate**
AND
Famous Blend **Coffee**
are the favorities with all grocers.

THE COWAN CO., LIMITED TORONTO



POLYNICE OIL

CURES

RHEUMATISM

Lumbago, Neuralgia

Dyspepsia and Kindred Diseases.

This new French medical discovery has been used with remarkable success in Bellevue Hospital, New York ; Howard Hospital, Philadelphia ; Maryland and Johns Hopkins University, Baltimore ; Civic Hospital, Montreal, and in various other hospitals in the prominent cities.

WHAT A PHYSICIAN SAYS:

Johns Hopkins University,
Baltimore, 5th April, 1897.

The experiments made here at the hospital with the Polynice Oil, witnessed by me, having been very successful, I hereby recommend it in all cases of rheumatism.

(Signed) Dr. F. L. ROGER.

..Polynice Oil..

Sent postpaid on receipt of price, 50 cents, in money order, by the famous French specialist of Paris.

Dr. A. Alexandre,

1218 G St. N. W, Washington, D. C.

THE MODERN GROCER



Being the largest makers of Refrigerators in Canada, we make several lines of Grocers' and Household Refrigerators in various styles and sizes. Modern in design, with best principle of dry cold air circulation, best insulation, and zinc lined. Why buy a home made or poorly made article when you can get an up-to-date Refrigerator for less money? For prices and description send for catalogue.

Knowles, Ham & Nott Co., Limited
BRANTFORD

DRINK : : :

:: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier
The world-renowned French Vanilla Chocolate.

HERDT & CO. 13 St. John St. Montreal
General Agents for the Dominion

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the BEST and every can is warranted good, or money returned ; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON,

Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger,** all guaranteed good Red fish.

AGENTS.

Geo. Stanway & Co., Toronto, Agents for Ontario.
W. S. Goodhugh & Co., Montreal, " " Quebec.
J. Hunter White, Esq., - St. John, N.B.
Agent for Eastern Provinces.
Tees & Persse, Winnipeg, for Manitoba and N.W.T.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, April 28, 1898.

GROCERIES.

BUSINESS is gradually getting into a more satisfactory condition. The demand for goods is improving, and prices, with few exceptions, are tending higher. Sugar is the feature of the market, yellows having been marked up 1-16c. per lb. on Monday and granulated a like figure on Thursday. The demand for sugar is, on the whole, good. Business is improving in molasses. Outside of corn, canned vegetables are still showing some weakness, particularly tomatoes. Coffees of Brazilian growth are still easy, although locally there is a good business doing at unchanged prices. Rice is scarce and dearer, and tapioca rules firm. Currants are 1s. per cwt. dearer in Patras, and Valencia raisins are firm and scarce. There is a steady demand for California evaporated fruits.

CANNED GOODS.

While $1.15 to $1.20 represents the ordinary quotations on canned tomatoes, yet lower prices are occasionally being accepted. With stocks of tomatoes undoubtedly light, and the time when new goods can come upon the market far distant, there appears to be no sound reason for lower prices. Speculative holders are at the bottom of the matter. There have been some offers of tomatoes held in Hamilton submitted to Toronto wholesalers at $1.10 f.o.b. point of shipment. Corn is steadily held. There is a fair demand for canned salmon, but fruits are not yet receiving much attention.

SYRUPS AND MOLASSES.

The wholesale houses are this week experiencing an increased demand for molasses, and the market rules firm. Syrups are quiet and steady.

SUGAR.

There is a decidedly stronger feeling in regard to sugar this week. The outside markets are higher, and both yellows and granulated are quoted 1-16c. higher this week in the home market. The former was advanced on Monday and the latter on Thursday morning. Standard granulated is now quoted by the wholesalers at 4¾c. in ordinary lots and yellows at 3⅞c. upward. Granulated is ⅛c. per lb. dearer in New York and raw cane sugars are 1-16c. per lb. dearer there. Since Wednesday and up to the time of writing beet root sugars have advanced 4½d. in London and cane 3d. per cwt.

NUTS.

Nuts of all descriptions are quiet and devoid of special feature.

RICE AND TAPIOCA.

The rice market continues to gather in strength. Locally, the price of imported Japan is quoted higher at 6 to 6½c. per lb., and all grades of rice are scarce. "B" grade of domestic milled rice is practically unobtainable at the moment. Tapioca is still firmly held, and to-day's local wholesale prices are lower than freshly imported stock could be laid down at.

COFFEE.

The market for Brazilian coffees has ruled weak up to within the last day or two, since when a steadier tone has characterized it. The steadier feeling had its origin in the primary markets. Locally, there is a good demand for Rico coffees at unchanged prices.

SPICES.

The spice market continues to rule steady with ginger and cassia firm. Locally, the market is quiet.

TEAS.

Another lot of Japan teas was shipped to the United States market this week. Locally, the tea trade continues to steadily improve, both representatives of shipping houses and wholesalers reporting a rather better business. At the same time, however, there is yet no great stir.

FOREIGN DRIED FRUITS.

CURRANTS—The feature in this market is an advance of 1s. per cwt. in prices at Patras. This is according to a cable advice received in Toronto this week. There have been a few transaction for importations during the week. Stocks are not heavy on the spot, and the demand for shipment out of town is good.

VALENCIA RAISINS—Selected raisins are scarce and wanted on spot. During the past week or two enquiries have been numerous and there have been a good many sales. Prices are unchanged, although a firmer feeling obtains.

CALIFORNIA RAISINS—In consequence of the scarcity of Valencia raisins a little more attention is being paid to 3 and 4-crown raisins of California growth.

PRUNES—California prunes, in the smaller sizes, are scarce in the outside markets. Locally, the demand is steady for California prunes, although the volume of business is not large.

FIGS—Advices from Turkey state that the coming crop is likely to be small. This appears to have imparted a firmer tone to the outside markets.

CALIFORNIA EVAPORATED FRUITS—The market is quiet for apricots and peaches, with prices steady.

GREEN FRUITS.

The rainy and cold weather last week kept the demand for fruits rather dull, but this week there has been a brisk movement in lemons, oranges, and bananas. Tomatoes and strawberries are now arriving in large quantities, and the demand is picking up considerably. Pineapples are moving freely. Owing to the war, very small quantities of pineapples are expected on the market here this season.

BUTTER AND CHEESE.

BUTTER — Dairy butter, especially large rolls, is arriving in liberal quantities, the receipts, in fact, being rather in excess of the demand, which is active. Both large rolls and pound prints have declined 2c. per lb. A large quantity of creamery butter has been made this spring, nearly all the factories in Western Ontario having supplied themselves with creamery appurtenances, and have made butter instead of cheese. A decided increase in the exportation of butter to Great Britain is looked for this year. A decline of 1c. for tubs, and 2c. for pounds is noted this week.

CHEESE — The tone of the market is decidedly firm. Recent cables from Great Britain state that the stocks held there are much lighter than had been thought, and that the demand is active. The local demand is brisk, with an advance of ¼ to ½c. per lb. noted, the selling price now being 8½ to 8¾c. per lb.

COUNTRY PRODUCE.

EGGS — Receipts are moderate, and, as the demand has been active, an advance of ½ to 1c, per dozen is noted, the prevailing price this week being 10c., though some houses ask ½c. more.

POTATOES — The market has steadied somewhat, and an advance of 3 to 5c. per bag in carload lots is noted, the price quoted this week being 53 to 55c per bag. Lots on the market are selling freely at 60 to 65c. per bag.

DRIED APPLES — The market is dull, with prices about 3½ to 4½c. for choice lots. Some good stock is offered as low as 2½ to 3c. per lb.

EVAPORATED APPLES — The demand is moderate, and stocks light. Prices remain steady at 9½ to 10c.

QUALITY OF..... "SURPRISE"



Made from the finest grade of stock, with the greatest care, by the best available skill, with a good number of years of experience in the making and handling of soap. These features combined, make up "SURPRISE" Soap.....

It Pays to Push "SURPRISE" Soap.

EXAMINE THE PROFIT.

BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Henry Wright & Co, 51 Colborne St.
WINNIPEG: E. W. Ashley.
VICTORIA: L. Patourel & Co.

Made by
THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

BEANS—There is a quiet trade being done, with prices easy at 75 to 80c. for prime, and 80 to 90c. for hand-picked

HONEY — Business is quiet, with prices steady and unchanged.

MAPLE SYRUP—Trade has been fair, with prices firm and unaltered.

VEGETABLES—The demand for rhubarb, lettuce and radishes continues good. Asparagus, spinach and green peas are quoted this week. Rhubarb has declined 10 to 15c., radishes 10c., onions 5c. and cucumbers 25c. We quote: Rhubarb, 40 to 60c. per per doz. bunches; onions, 5c. doz. bunches; lettuce, 20 to 40c. doz. bunches; radishes, 40 to 60c. doz. bunches; cabbage, 40 to 60c. doz.; red cabbage, 75c. to $1 per doz.; parsley, 15 to 20c. doz. bunches; cucumbers, $1.50 to $1.75 per doz.; watercress, 20c. per doz. bunches; gardencress, 20 to 30c. per doz. bunches; spinach, $1 to $1.25 per bunch; asparagus, $1.25 per doz.; green peas, $1.25 per bush.

PROVISIONS.

A good, steady trade is reported in all kinds of smoked meats. Barrel pork is moving well, lard is selling freely, and the demand for long clear bacon is active. Prices throughout are firm and unchanged.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—There has been a jump of 14c. in red winter wheat and 17c. in both white winter and and goose wheat. Quotations on cars outside are as follows: Wheat, red winter, $1.04 to $1.05; white winter, $1.01 to $1.03; goose, 93 to 94c. The offerings during the past week on the street market have been moderate, with prices as follows: White wheat, 99 to $1.03; red wheat, $1.03 to $1.03½; goose wheat, 96 to 98c.; barley, 38 to 39c.; oats, 37 to 38c.; rye, 51½c.; peas, 62 to 63½c. No. 1 hard Manitoba wheat has advanced 18c., now being quoted at $1.28, Sarnia freight.

FLOUR—In sympathy with the advance in wheat, a rise of 60 to 80c. per bbl. is noted in all grades. We quote: Manitoba patents, $5.90 to $6; Manitoba strong bakers', $5.50 to $5.60; Ontario patents, $4.25 to $5.50; straight roller, $4.80 to $4.90, Toronto freights.

BREAKFAST FOODS—Business is moderate. Standard oatmeal and rolled oats have advanced 21c.; rolled wheat, 25c.; split peas, 25c.; and pot barley, 50c. We quote: Standard oatmeal and rolled oats, $4 to $4.10 in bags and $4.00 in bbls.; rolled wheat, $3.00 in 100-lb. bbls.; cornmeal, $2.50; split peas, $3.75; pot barley, $3.75.

FISH AND OYSTERS.

Salmon trout and whitefish are coming forward freely and are in good demand. Salt fish are in poor demand. We quote: Oysters, $1.25 per gal.; fresh salmon trout, 7c.; fresh whitefish, 7c.; steak trout, 7c.; fresh steak cod, 6 to 6½c. per lb.; pickerel, 6c. per lb.; fresh pike, 5½c. per lb.; fresh perch, 5½c. per lb.; fresh herring, 3½c. per lb.; Labrador herring, $5.50 per bbl. and $3 per half-bbl.; split herring, $5 per bbl. and $2.75 to $3 per half-bbl.; boneless codfish, 3½ to 5c. per lb; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), $2.50 per keg; ciscoes, $1.25 to $1.30; haddies, 5½ to 6c. per lb.; fresh haddock, 5c. per lb.

HIDES, SKINS AND WOOL.

HIDES—There is no change, the market continuing steady at last week's figures. We quote: No. 1, 7½c.; No. 2, 6½c.; No. 3, 5½c.; cured, 8 to 8½c.

CALFSKINS—The market is weak with prices unaltered. We quote: No. 1 veal, 8 lbs. and up, 9c. per lb.; No. 2, 7c.; Dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—Trade is quiet. We quote at $1.15 to $1.35.

WOOL—There is a free offering of unwashed at 11c. per lb.

SEEDS.

The trade in timothy and clover seed has dwindled down to jobbing trade and prices are unchanged. Red clover is quoted at

Ship your

EGGS and BUTTER

To **J. A. McLEAN**

Commission Merchant. 77 Colborne St. TORONTO

TENDERS.

SEALED TENDERS marked "For Mounted Police Provisions and Light Supplies, Yukon District." and addressed to the Honourable the President of the Privy Council, Ottawa, will be received up to noon on Saturday, 7th May, 1898.

Printed forms of tender containing full information as to the articles and quantities required, may be had on application to Superintendent A. B. Perry, N. W. Mounted Police, Vancouver, B. C., or at the office of the undersigned.

No tender will be received unless made on such printed forms.

The lowest or any tender not necessarily accepted.

Each tender must be accompanied by an accepted Canadian bank cheque for an amount equal to ten per cent. of the total value of the articles tendered for, which will be forfeited if the party declines to enter into a contract when called upon to do so, or if he fails to complete the service contracted for. If the tender be not accepted the cheque will be returned.

No payment will be made to newspapers inserting this advertisement without authority having been first obtained.

FRED. WHITE,
Comptroller N. W. M. Police.

Ottawa, 14th April, 1898. (18)

ROYAL JUBILEE OIL

Is the Best Burning Oil in the Market.

ROYAL OIL COMPANY
SOLE MANUFACTURERS
Geo. Anderson, Manager. Toronto

CANADIAN

Manufacturers and Shippers who are not represented in

WINNIPEG

Will do well to correspond with me.

E. NICHOLSON

174 Princess Street, **Winnipeg, Man.**
Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

Established 1882. 16 years' experience.

SPECIAL THIS WEEK

STRAWBERRIES
PINEAPPLES
TOMATOES

Sphinx Prunes-A's, B's, U's
Close prices on these best goods, for one week.

Bananas
Send us your orders, we will please you.

Clemes Bros. - Toronto

\$2.75 to \$3.25 ; alsike all the way from \$2 to \$4.50, on account of difference in quality. Timothy is quoted at \$1.50, with extra choice to fancy lots selling as high as \$2. Hungarian, millet and ensilage corn are in good demand, but owing to the large number of varieties it is useless to quote prices, which are, however, moderate.

PETROLEUM.

A fair business is being transacted. Canadian oil has declined ½c.; Pratt's astral, 1c. per gallon. We quote in 1 to 10-bbl. lots, imperial gallon, Toronto, as follows : Canadian, 13½c.; Sarnia water white, 15c.; American water white, 17½c.; Pratt's astral, 16c. in bulk.

SALT.

Trade is active, with prices firm and unchanged. We quote: Carload lots, \$1.05 per bbl., and 65c. per sack; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells we quote : F.O.B., barrels, 75c.; sacks, 45c.

MARKET NOTES.

Potatoes have advanced 3 to 5c. per bag.

Cheese is firm, and has advanced ½c. per lb.

All refined sugars are 1-16c. per pound dearer.

Eggs are ½ to 1c. per dozen dearer than a week ago.

Stocks of Valencia raisins in Denia are almost exhausted.

Pratt's astral oil has declined 1c., and Canadian oil ½c. per gallon.

Japan rice is quoted higher, at 6 to 6½c. per lb., and rice of all kinds is scarce and firm.

A cable to Watt & Scott notes an advance of 1s. per cwt. in the price of currants in Patras.

Red winter wheat has advanced 14c.; white winter wheat and goose wheat, 17c. per bushel.

Manitoba patents and Manitoba strong bakers' flours have advanced 60c. per bbl.; Ontario patents, 75c. per bbl.; straight roller, 80c. per bbl.

Standard oatmeal and rolled oats have advanced 20c.; rolled wheat, 25c.; split peas, 25c.; pot barley, 50c.

Dairy butter, in both large rolls and pounds, has declined 2c. per lb.; creamery tubs are 1c., and creamery pounds 2c. cheaper than a week ago.

The Following Brands Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses.

CUT TOBACCOS . . . .
OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.

CIGARETTES
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE. DERBY

SARNIA Water White Lamp Oil. .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded *Sarnia Water White*. Wholesale only by

The QUEEN CITY OIL CO., Limited.
TORONTO, ONT.

THE TRADE BUILDERS OF B.C.

ARE

OKELL & MORRIS' GOLD MEDAL BRANDS

OF PURE Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels

We guarantee the purity of our manufactures. | Works: VICTORIA, B.C.

THE MANITOBA PRODUCE AND COMMISSION COY.

WINNIPEG, MAN.

Wholesale Dealers

PROVISIONS OF ALL KINDS

Consignments Solicited.

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—

W. H. SEYLER & CO.
Room 100, Board of Trade, TORONTO

Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY. FLUSHING, N Y

EGGS and BUTTER

IN BIG DEMAND.

SHIP TO

RUTHERFORD, MARSHALL & CO.
Commission Merchants
Toronto.

G.F.& J.GALT PACKERS OF THE CELEBRATED **BLUE RIBBON TEAS**
42 SCOTT St TORONTO.

QUEBEC MARKETS.

MONTREAL, April 28, 1898.

GROCERIES.

TRADE in groceries has moved along quietly during the week, no particular department exhibiting any activity in the matter of new business, though there has been some rush in forwarding orders that were held back for the opening of water navigation. Aside from an advance in yellow sugar of 1-16c., there has been no important alteration in staple lines, except in dried and evaporated apples, which are higher, as stocks here are almost exhausted. Some jobbers are also asking an advance for Barbadoes molasses, but the guild price has not been changed as yet. Canned goods are generally held steady, and the same can be said of all lines of dried fruits. United States buyers have again been purchasers in the local tea market, but it has no effect on the home demand. Green fruit is quiet, as a rule, pending the coming auction sales, while flour has made a sharp advance.

SUGAR.

Continued strength in the raw article abroad and the recent sharp advance in New York in all grades of refined has had its influence on the local sugar market. On Monday the sentiment materialized in an advance in yellows at the refineries of 1-16c. per lb., these grades now being firmly held at 3 5/8 to 4 1-16c., while granulated is unchanged, but firm in tone at 4 3/8c. The demand from jobbers, however, continues conservative, and retailers also are only operating in a hand-to-mouth way. In New York, raw is held higher, fair refining at 3 11-16c. and centrifugal, 96 test, 4 3-16c., while refined is strong. On Monday, beet in London advanced 3/4d. and was active at the rise, April being quoted at 9s. 5 1/4d., and May, 9s. 5 1/4d. Cane was firm, with a rising tendency, but prices were unchanged, Java, 11s. 6d., and fair refining, 10s.

SYRUPS.

There has been no alteration in this market. Stocks are light, but demand is very limited.

MOLASSES.

In consequence of the stronger advices from Barbadoes and the impossibility of obtaining firm offers from there, prices on spot have an unsettled tendency and there is a disposition to ask more money. In fact, though the guild price for the district is still 25c. for puncheons, jobbers here have refused to accept that price, demanding an advance of 1c. per gallon not only for single puncheons, but for car lots also, their price for both being 26c. Altogether, as noted specially elsewhere, the molasses market appears to be in a very strong position at the moment.

CANNED GOODS.

Business in canned goods has been very quiet, but it is generally admitted that if demand did spring up jobbers here are not in a very good position to meet it, for their stocks are pretty low. This is especially the case in staple lines of vegetables, notably tomatoes, and none are now obtainable here under $1.20. Corn also is firm, and the same applies to peas. There has been no news received here yet in regard to B.C. salmon.

TEAS.

The tea market has been quiet, the chief feature of the week being the shipment of some 1,300 packages of tea to the United States. These comprised ping sueys at a range of 14 to 17c., blacks at 12 to 16c., and 100 packages or so of Japans at 16c. Locally, jobbers continue indifferent, the only sale from first hands in this connection being some 300 blacks at a range of 12 to 14c. to a Quebec wholesale house.

SPICES.

There is no change in the local market, but advices from abroad continue strong on all sorts. Demand here from second hands is of a limited kind.

COFFEE.

The coffee market has been unsettled, and while New York has exhibited considerable strength during the past few days there has been no response on spot, prices ruling unchanged.

RICE.

This staple maintains its firm disposition, while demand has been of a fairly brisk character. Sales of Japan at the mills are noted at $5.25 to $5.50, and standard B, $4 to $4.25.

DRIED FRUIT.

There are some shipments of currants on the first direct steamers for western houses, but Montreal jobbers appear to have plenty of stock to carry them along as they do not operate at all in this connection. Values remain steady.

With the outbreak of hostilities between Spain and the United States, jobbers here have better expectations in regard to their stocks of Valencia raisins. None of them are carrying heavy lines, but they have sufficient to carry them along.

California raisins are steady. Aside from what little the jobbers may have, there is no 3-crown fruit offering here. In other goods prices are firm.

California prunes are scarce, in fact almost exhausted, and commission men do not expect any further offers from the Coast until next season's crop. French and Australian prunes are steady, and supplies in jobbers' hands here are light.

Figs and dates rule steady.

Evaporated apricots continue very strong on the Coast at recent advances, and it is not unlikely that prices may go still higher in view of the light stocks. Evaporated peaches are easy, with, however, very light supplies here to draw from. Pears also are in small supply.

GREEN FRUIT.

The main feature of the week in the green fruit market was the arrival of the ss. Matthews, on Monday, with 26,500 boxes Messina, 1,700 Palermo and 600 Sorrento

MAKE BUSINESS that is always Reliable by selling

McLauchlan's Biscuits

Practical experience, a large and competent staff of employes and personal attention to all orders bring us unsolicited commendations from old and new customers.

J. McLauchlan & Sons Manufacturers Biscuits and Confectionery **Owen Sound**

WE ARE *PAYING CASH* FOR DRIED APPLES



W. B. BAYLEY & CO.
EXPORT BROKERS
46 FRONT ST. E. **Toronto**

Pickles

"W.B. & C."

Sweet and Sour.

WITHOUT AN EQUAL for quality.
Half usual price, double value.

Once introduced will SELL THEMSELVES.

RELISHES

FRENCH MUSTARD

HORSERADISH MUSTARD

"Mrs. Jones" TOMATO SOUP

"Mrs Jones" TOMATO CATSUP

"Mrs. Jones" BAKED BEANS in Tomato Sauce.

THE **EBY, BLAIN Co.** LIMITED

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO.

DO YOU SELL

WALL PAPER?

IF SO, YOU WANT THIS.

If you sell **Wall Paper,** send us your name and address (mentioning "GROCER") on a **post card,** and we will forward **FREE** and postpaid, an **ARTICLE** that every Wall Paper Dealer will find useful.

SEND FOR IT TO-DAY

M. STAUNTON & CO.

WALL PAPER MANUFACTURERS

FOR WALL PAPER DEALERS ONLY.
DON'T FAIL TO MENTION THIS JOURNAL.

TORONTO, ONT.

COFFEES SPICES CORKS

The BEST GOODS at the BEST PRICES.

TEAS—All grades, supplied to the wholesale trade only.

✳

Write us for samples and quotations, and we will give you the best value on the market.

S. H. Ewing & Sons, Manufacturers and Importers **Montreal**

lemons, and 4,000 Messina, 280 Palermo and 3,500 packages Sorrento oranges. These will be auctioned on Tuesday next, and, until this is done, the orange and lemon market is a purely nominal one. The ss. Fremona is also expected to arrive in port with another large cargo towards the end of this week. Another point in the market is the large receipts of bananas, but prices hold steady at $1.50 to $1.75 for No. 1, and 50c. to $1 for No. 2. Pineapples are firm at 8 to 15c. each.

APPLES.

The market is unchanged at $3 to $5 per bbl., as to grade.

DRIED APPLES.

There has been a firmer feeling in both dried and evaporated apples, and receivers are asking a material advance for straight lots. For round lots of dried 4c. has been refused, and 9c. has been bid for evaporated, without resulting in a purchase. This is an advance of 2 to 2½c. Stocks of both descriptions in retailers' and jobbers' hands are very light.

COUNTRY PRODUCE.

EGGS—A steadier feeling has ruled in the egg market during the week, and the declining tendency of the past three weeks appears to be checked for the time being. A fair range to-day is 9 to 9½c.

BEANS—There was no change in beans, sales being slow at 70 to 75c. for primes, and at 85 to 90c. for choice hand-picked per bushel.

HONEY—The market for honey was dull, and prices show no change. We quote: White clover comb, 11 to 12c.; dark, 8 to 10c.; white strained, 6 to 7c., and dark, 4 to 5c.

MAPLE PRODUCTS—A fair trade was done in maple products, and values are unchanged. Syrup in wood is selling at 4¾ to 5c. per lb., and in tins at 45 to 50c., as to size. Sugar moves freely at 6 to 6¼c. per lb.

PROVISIONS.

With the advance both in Liverpool and leading centres in the States provisions have a steadier tendency. We quote as follows: Canadian pork, $15.50 to $16 per barrel; pure Canadian lard, in pails, at 8¼ to 8½c., and compound refined at 5½ to 5¾c. per lb.; hams, 11½ to 12c.; bacon, 12c. per lb.

FLOUR, GRAIN, ETC.

The boom in cereals south of the line and the advance at interior points in Canada has naturally been reflected by a firmer feeling in the grain market on spot, and it is expected that the war will drive a lot of trade to this port. For instance, the insurance rate now asked from United States ports is 1½ per cent. on total loss, whereas it is only ¼ per cent. from here. The effect of this is obvious as the former rate is almost prohibitory. Trade in Manitoba wheat was active, and sales of some round lots of No. 1 hard were made at prices ranging from $1.12 to $1.20, a 10,000 bushel lot being placed at the latter figure, and holders at the close were asking $1.23 to $1.25 afloat Fort William, May, which shows an advance of 11 to 13c. per bushel, since Saturday. Ontario red wheat was firmly held at $1 per bushel, and, in fact, it was stated that millers were prepared to pay almost any figure to secure the stock. There was a brisk demand for oats, and some large lines changed hands at 37c. afloat, May, and at 36½c. store. Peas sold at 68½c. afloat, May, and at 68c. store. We quote: No. 2 white oats, 34½c., ex store; 37c. afloat, May delivery; peas, 68c. ex store; buckwheat, 52 to 53c. ex store.

There has been a sharp advance in flour, both for Manitoba and Ontario brands, the latter being 40 to 45c. up, and the former 35c. There has been considerable enquiry from foreign buyers for Manitoba grades, but, owing to the scarcity of ocean freight for May and June shipment, millers cannot make further sales. The local demand is active, and orders from the Lower Provinces and country generally came forward freely at the advance. A sale of 10,000 bags of straight roller was made at $2.35. Extras sold at $2.20 to $2.25. We quote as follows: Winter wheat patents, $5.25; straight rollers, $4.85 to $5; bags, $2.35 to $2.40; Manitoba patents, $5.90; and strong bakers', $5.50.

There was no change in feed, the market being quiet and steady. We quote as follows: Ontario winter wheat bran, $13.50 to $14.50; shorts, $16 per ton in bulk; Manitoba bran, $14, and shorts, $16 per ton, including bags.

The demand for meal was slow, owing to the fact that buyers have ample supplies on hand. Prices for rolled oats are firm at $3.90 per bbl. and $1.90 per bag.

A fairly active business was done in hay, and prices are maintained at $10.50 to $11 for No. 1, and at $8 to $9 for No. 2 per ton, in car lots.

Cheese furnished no change, and, until new goods are on the market, the position is a waiting one. If the recent improvement is maintained, however, and there is nothing in the tenor of advices to indicate the contrary, the spring opening on new season's make will be much better than was expected three or four weeks ago, when the product was in the "doldrums" around 7c. In fact, reports from the country state that it has already had the effect of inducing factories that had intended to run on butter-making well on into May to turn their attention to cheese.

The better feeling noted in butter yesterday is maintained, and there were purchases late yesterday and this morning, on account of exporters, at 16 to 16½c., and the market, as a whole, rules steady at 16 to 17c. The change in the cheese market, if it continues, is certain to have an influence on butter, as it will invariably tend to curtail the make of the latter.

MONTREAL NOTES.

Refiners advanced the price of yellow sugar 1-16c. per lb. on Monday, and the market is firm.

The Matthews, the first direct steamer with green fruit, arrived in port on Tuesday

BIRD BREAD and Cottams Seed, manufactured under six patents. Reliable standard goods; nothing to approach them for popularity and value. All wholesalers.

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.
$2.50 per case; 80c. gallon.
THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

POTATOES
IN CAR LOTS, BUY NOW.
WM. HANNAH & CO.
Board of Trade. TORONTO

The
DAWSON Commission Co., Limited
FRUIT, PRODUCE AND COMMISSION MERCHANTS,
Cor. Market and Colborne Sts.,
TORONTO.

California Navels
California Seedlings
Messina Lemons
Seedlings are now arriving in Good Coodition aod are taking the place of Valencias. Our Lemons and Navel Oraoges were oever better.
AUCTION SALES
Write us for particulars of sales. We are makiog special efforts to make these sales mutually profitable. They are held every Wedoesday.
We attend personally to all consignments of Fruit aod Produce.
McWILLIAM & EVERIST
Wholesale Commissioo Merchants,
25 and 27 Church St., TORONTO, Can.
Telephone 645.

LARD
When you buy Lard, you want good Lard. We guarantee our "Star Brand" Kettled Lard to be absolutely pure. We have this in tierces of 400 lbs., pails of 60, 20, 10, 5 and 3 pounds each, and in 1 pound packages. This last we recommend to the general grocery trade, no delay in putting up, always ready, and of the finest quality; shipped in boxes of 40 and 80 pounds each.

F. W. FEARMAN
HAMILTON, ONT.

JUST ARRIVED FROM GERMANY

KNORR'S
Evaporated Soup Tablets, Vegetables
Sliced and Granulated Potatoes
Beef Bouillion, etc.
Undoubtedly the finest goods on the market. Write for prices.

BALFOUR & CO. - Hamilton

FANCY
MOUNT ROYAL MILLS
INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACÉ
POLISHED
IMPERIAL SEETA
IMPERIAL GLACÉ
D. W. ROSS CO. Agents **RICES**

THE MOST NUTRITIOUS COCOA.
EPPS'S
GRATEFUL—COMFORTING
COCOA
In labelled Tins. 14 lb Boxes.
Special Agent for the entire Dominion, C. E. COLSON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.

FIRST QUALITY
Oak Dash Churns
WHITE SPRUCE
Butter Tubs
PARCHMENT
Butter Paper
Also complete lines of Woodenware, Brooms, Brushes, Paper, Paper Bags, Twines, etc.

WALTER WOODS & CO.
HAMILTON.

E. T. STURDEE
Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

CONSIGN YOUR
Butter and Eggs
....TO....
The Wm. Ryan Co. Limited
TORONTO
Highest Prices Obtained and Quick Returns Made.

S. K. MOYER,
COMMISSION MERCHANT
Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates
76 COLBORNE ST.,
TORONTO, ONT.

Eggs and Butter
WANTED
Ship us, or write for prices.
D. GUNN, BROTHERS & CO.
Pork Packers
Butter and Egg Dealers
TORONTO, ONT.

Now receiving weekly a carload of Bananas, finest imported, also Pineapples and Florida Tomatoes. Give us a trial order. We will give you entire satisfaction.

HUGH WALKER & SON
Wholesale and Commission Merchants
GUELPH, ONT.
Established 1857.

Extra Fancy California Navel and Seedling Oranges, all sizes. Valencia Oranges, fine stock 420's and 714's, repacked before shipping Extra Fancy Messina Lemons, 300's and 360's
Quality Right! Prices Right!

We Guarantee the Quality.

Vimbos
FLUID BEEF.

BEST ---
FOR STRENGTH AND FLAVOR.

THE VIMBOS FLUID BEEF CO., Limited
of Edinburgh and London.

53 St. Francois Xavier Street MONTREAL

morning of this week. Her cargo will be put up at auction next Tuesday.

Some jobbers here are asking 1c. advance on Barbadoes molasses, though the guild price is yet unchanged.

Over 1,200 packages of ping sueys black and Japan teas were taken out of first hands here this week by United States buyers.

The price of flour is now 35c. higher on Manitoba grades, and 40 to 45c. on Ontario than it was eight days ago, and is pointing still higher.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., April 25, 1898.

THE week has shown but a fair business. There are those who fear a quiet summer, chiefly because of the dull lumber market both in England and the United States. In St. John, and all through New Brunswick, our people depend very much on this line of business. There are, in our city, a large number of lumber mills owned by Americans, sawing American lumber cut on the upper St. John, which is admitted free into the United States. This, as a rule, is quite a steady business, but this spring there is little demand, and it is feared the war will not improve matters. Just how the war will effect us is not known, but at present little advantage is to be seen. Owners of deep water vessels feel good, as freights rule high. Coasters find it dull. Our people desire that success should lie with the Americans, at least in the end.

OIL—There is quite a large business in both paint and lubricating oil, but in burning oil it is rather quiet. Cod oil is scarce and high.

SALT—Liverpool coarse continues to grow in value with the light demand for lumber for the English market and the advance in ocean freight rates. There is, however, a fair stock still here, and some to arrive. The demand is not at the present such as to cause our dealers to make much change in their prices. There is at this season a rather improved demand for factory-filled. In Canadian, the market is better supplied than last week. There is a good movement, particularly in cheese and butter salt. We quote: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 to $2.60 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30.

CANNED GOODS—There is a somewhat further advance in canned meats, though there is little change as yet in local markets. Vegetables, while still ruling high, have shown little change for some time. Oysters, which have a steady sale at this season, are firmer; some packers have already advanced prices. Domestic sardines, particularly oils, are scarce; local demand is light. Lobsters hold their high figures. Salmon keeps low and quite plentiful. In fruits there is a steady sale; peaches rule quite low and have the best demand, Canadians being chiefly sold.

GREEN FRUIT—Business is good. In Valencia oranges, prices rule higher. Stock now arriving has to be unpacked. Californias, principally navels, are now preferred by the best trade. Bloods are scarce. Bananas are taking the place of oranges, and now move more freely. Apples show little business for best fruit; prices are high. A few pineapples are selling. Strawberries have a fair sale, and the quality is good; price shows little change. Rhubarb is high and very little was received this week. A few cucumbers are seen. In lemons, the low prices still rule.



THE "ARMEDA"
Tea-Packing Machine

Mr. F. J. Castle, Wholesale Tea Merchant, Ottawa, writes us:
"I find The 'Armeda' Tea Packer purchased from you works to perfection, the more we use it the better we like it."

Write
A. H. CANNING & CO., 57 Front St. East, TORONTO
FOR DESCRIPTIVE CIRCULAR AND PRICES.

The Increasing Demand Tells The Tale.

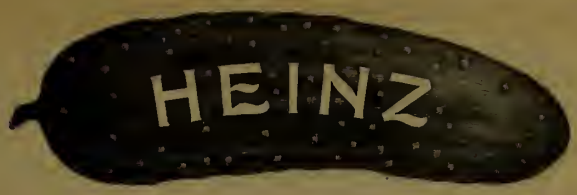


Millar's Paragon Cheese

It is so good that it is becoming a necessity. It is a trade winner.

T. D. MILLAR CHEESE CO.
INGERSOLL, ONT.

Agents... FRANK MAGOR & CO. - Montreal.
A. E. RICHARDS & CO. - Hamilton.
JOSEPH CARMAN - - Winnipeg.



Pickles.

All you want for a few cents, and you want a good deal of

HEINZ'S BAKED BEANS WITH TOMATO SAUCE

they are so good.

Others of our Popular Specialties are:

Tomato Chutney **Evaporated Horse Radish**
Tomato Ketchup **Tomato Soup**
Baked Beans with Tomato Sauce

For sale by
H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.

MEDALS--
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The GENUINE always bear this Keystone trade-mark.

H. J. HEINZ Co. KEYSTONE PICKLING & PRESERVING WORKS TRADE MARK PITTSBURG, U.S.A.



ROSE'S LIME JUICE

IS

The Original & Genuine Brand.

THE STANDARD FOR PURITY AND EXCELLENCE.

Being the product of absolutely the finest cultivated Lime Fruit in the World, it is the best procurable.

Canadian Agents: LAW, YOUNG & Co.,
Montreal.

DRIED FRUIT—There is but limited business. Evaporated apricots show fair business; prices are higher and good stock is getting scarce. Prunes of California growth move more slowly, and dealers sell largely the 25c. box. Raisins are a fair stock here; while there is no change in price market is easy. Some good California stock is held here; other grades are quiet. Currants move slowly. In seeded raisins there is a fair sale. Dates are quiet; of late years demand seems to grow less. Figs and peels are also light sale; prices keep high. Onions, Canadian, are easy in price and are being crated in most cases. Bermudas have a good demand, but stock is light. Egyptian have the chief sale.

SUGAR—There has been less interest in this line than in other staples during the week, but toward the close there has been a firmer feeling. Dealers report a good steady sale. Stocks of yellow keep light. In Paris lump our market does not use a large quantity, while in powdered this is a quiet season.

MOLASSES—This is a line of increasing interest. One dealer at present holds about the whole stock of Porto Rico. This grade has increasing demand in this market; prices are firmer and tend higher. Barbadoes, which this year is of good quality, is also looking upward. The effect of the war on this line is likely to mean higher figures.

DAIRY PRODUCE—Butter is moving downward from its somewhat high perch. About enough new is coming in to meet all demands, and quality is quite good. Eggs are dull; receipts tend to exceed demand, and prices are low and market weak. Cheese is still dull. It is said the English market is better. It is to be hoped it is. It is too bad to have prices so low at this season.

FISH—Everything is quiet. Gaspereaux are still scarce; not enough to fill the demand for bait. Quite a few are smoked. There is quite a demand for them this way; a few are kippered. If the run continues short alewives will rule higher. Owing to the low prices that have ruled there is upward of one-quarter last year's pack still in this market, or about 3,000 barrels. Dry fish are rather lower; pickled dull. Business is somewhat quiet. Smoked herring command full figures, and stocks are light. Halibut are in light supply, and hold their price. We quote: Large cod, $3.25 to $3.40; medium, $3 to $3.20; pollock, $1.80 to $1.90; Grand Manan pickled herring, $1.85 to $1.95 per half-bbl.; smoked herring, 8 to 9c. per box; Canso, pickled, $5 per bbl.; boneless fish, 3½ to 4½c.; cod, 6 to 7c.; finnan haddies, 4 to 4½c.; fresh Gaspereaux, 60c. per 100; fresh halibut, 8 to 9c. per lb.

PROVISIONS — The tendency to higher prices in barreled goods fails to make much change in demand, and business is still quiet. Hams and bacon hold their price, and move freely. This business is each year more largely done by the packer direct to the retail trade. The wholesale grocer, where a few years a go he would buy a car, now thinks 25 bbls. a big order. In lard, the price is lower, though packers show quite a range.

FLOUR, FEED AND MEAL — This has been the centre of interest during the week. Dealers have been ready buyers, where they could buy at a fair price. Some millers are now out of the market, having withdrawn quotations till matters are more settled. There are fair stocks here and to arrive. Dealers stand to make more on Manitoba than on Ontario grades, as they were quoted lower respectively, and dealers were given every chance to buy before prices were advanced. In Ontario, buyers had to follow the market up. Oatmeal is higher, and cornmeal is firmer. Beans are rather higher. Buyers are slow to advance offers, but are open to buy at the prices of a few days ago. In barley and peas the high prices hold; the latter are quite scarce. Seeds have now a large sale. In grass seeds prices are rather higher, and clover tends upward. In fact, the market is a very firm one. Feed did not advance with flour; there was no need — it was high and scarce before. Market is firm. We quote as follows: Manitoba flour, $6 to $6.10; best Ontario, $5.25 to $5.50; medium, $4.85 to $5; oatmeal, $4.15 to $4.25; cornmeal, $2.10; middlings, $20 to $22; bran, $18 to $19; oats, 38 to 42c.; hand-picked beans, $1.10; prime, 95c. to $1; yellow eye beans, $1.75; split peas, $3.80 to $3.90; round, $3.25 to $3.40; pot barley, $3.80 to $3.90; hay, $9 to $9.50; timothy seed, American, $1.70 to $2.15; do., Canadian, $2 to $2.40; mammoth clover, 6 to 7c.; alsike, 7¾ to 8½c.

ST. JOHN NOTES.

Baird & Peters are landing a cargo of Porto Rico molasses.

Bowman & Angevine have been appointed agents for Chocolat-Menier for New Brunswick.

C. & E. Macmichael have received a shipment of Maconochie's pickles, including some of the lever top.

Geo. S. DeForest & Sons received this week 50 boxes "Silver Crown" seeded California muscatel raisins.

Mayor Robertson sailed, by the ss. Lake Superior, for England this week. He goes in the interest of St. John.

James T. Logan, soap manufacturer, has effected a compromise with his creditors at 10c. on the dollar. Liabilities about $16,000, assets about $3,500.

Joseph Finley landed a car of California raisins this week, 3 and 4-crown. They are "Star" and "Crescent" and "Prairie Rose" brands.

A steamer of the Hamburg-American Packet Line is now on the way to Halifax with 1,017 Galician immigrants, the largest number to arrive there by one steamer for years.

The C.P.R. is about to build a large elevator here, with a capacity of about one million bushels. This is found necessary on account of the increase in winter port business. It means an outlay of upwards of $200,000.

The steamers are now not only running up the river to Fredericton, but to Woodstock, as freight rates by rail to points above Fredericton are very high. The running of the steamers is much appreciated. They are only able to run while water keeps high.

Barker Bros., who are well known through this Province, opened a large retail store in our city this week. It is known as "The White Store." Some of the prices quoted are as follows: Canned corn, 5c.; peas, 7c.; tomatoes, 9½c.; standard granulated sugar, 22 lbs. for a dollar.

The Dyson, Gibson Co., Limited, Winnipeg, intend erecting immediately, in that city, vinegar works which shall be second to none on the continent.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

SITUATION WANTED.

A YOUNG MAN, 35 YEARS OF AGE, WITH an experience of seventeen years in a general store and not afraid of work, wishes a situation as Traveller for the Maritime Provinces, for either Boots and Shoes, Dry Goods, Groceries, or Tea and Spices. Can furnish team if required, and will accept moderate salary for a permanent situation. Good references. Apply by letter, T.S., MacLean Publishing Co., Limited, Toronto. (17)

FOR SALE.

BUSINESS FOR SALE IN THE CITY OF LONdon; dry goods, boots and shoes; established thirty years; small stock, rent low; reason for selling, retiring from business; price right to responsible party. R. A. Jones, London, Ont. (tf)

GENERAL STORE FOR SALE. — A WELL-ESTABLISHED General Store Business in splendid farming district of the Northwest Territory, on main line of C.P.R. New and well-assorted stock. Business prosperous and increasing, but the owner has other business which needs his attention, and will sell if taken at once (Post Office is kept in same store.) Address P.O. Box 442, Regina, N.W.T. (17)

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.



Metal Ceilings are now being recognized as the most desirable covering for Private Houses, Club Rooms, Public Buildings, etc. They are very handsome in appearance, will not crack and fall off, and compare favorably in price with any good ceiling.

Fully illustrated catalogues sent on request. Estimates furnished on receipt of plans.

The Pedlar Metal Roofing Co.
OSHAWA, ONT.



With an assortment of 100 lbs. of Monsoon, we send a handsome advertising cabinet, which adds greatly to the appearance of your store.

THE MONSOON TEA CO., - 7 Wellington St., W., TORONTO.

KLONDYKE

The greatest selling package of

Assorted Glassware

ever offered to the retail trade.

If you have not

Got It
Get It

For sale only by **AND MAKE MONEY**

PIGOT & BRYAN

Decorators and Dealers

Crockery, China, Glassware, Lamps, and Fancy Goods

London, Ont.

SEE OUR NEW LINES IN

TEA, DINNER, and TOILET WARE.

Also just opening out full lines in the celebrated

French, German, Austrian, and Carlsbad China.



See our Samples

before placing your order.

The John L. Cassidy Co.

Limited.

339 and 341 St. Paul Street

MONTREAL

TRADE IN OTHER COUNTRIES THAN OUR OWN.

OWING to the limited supply on the way and small spot stocks together with the prospect that a war duty may be imposed, the market for tapioca is firmer and tending upward.

It is reported that about 50 per cent. of the portable pack of tomatoes the coming season in Indiana has already been sold, chiefly to Chicago jobbing houses. The prices paid were, it is understood, 70 to 72½c. per dozen for standards. The American Grocer says it is the purpose of the Indiana packers to have an association label for use on high grade goods, and also to sell direct and do away with brokers. These matters, however, are yet to be adjusted at a future meeting.

California Prunes.

In its issue of April 16, The California Fruit Grower says of prunes: "There is a good local demand for all sizes, at unchanged prices. The most attention at present is given to 90's and 100's size. A few enquiries are at hand from Europe, for assorted car lots. A Bordeaux house asks for cable on a car, half 50-60's, half 70-80's, in 50-lb. boxes, c.i.f., regular terms. The eastern demand is light and prices are about as heretofore. Shipments overland from San Jose, for week ending April 9, were 298,810 lb., the smallest quantity since the season began. The total overland movement for the season is 54,357,142 lb. The outlook for the growing crop continues favorable, and, with rain, now looked for, the harvest will be abundant. Our latest mail advices from France state that the French prune crop will be at least a month later than last season, as the trees were not in blossom on March 25."

Pineapple Outlook.

Shipments of pineapples have begun from the Florida Keys. The crop, which has matured earlier than usual, promises to be of fine quality. Several shipments are now on the way to New York. If there are no further shipments from Havana, as has been intimated, because of war with Spain, prominent handlers of pines here say there will be no scarcity, as the crops of Florida and the Bahamas promise to be large.

Canned Salmon Situation.

In a recent interview Mr. J. O. Hauthorn, president of the Columbia River Canneries Co., is reported as saying: "From recent advices I have received from the leading brokers in the English market the last year's output of canned salmon from Fraser river, and the Alaska pack, that were floated in 1897, have all been sold, and the foreign market for canned goods in general is in a very healthy condition, especially the salmon market. I think the domestic market, or the United States market, will readily take all of the choicest packing from the Columbia river at last year's opening prices, which were on the basis of $1.05 for talls, $1.20 for flats, 5c. per dozen extra for key goods. I am basing these ideas principally on what our brokers, Delafield, McGovern & Co., of New York, have said, as well as the opinion of Mr. J. K. Armsby, of the J. K. Armsby Co., of Chicago, with whom I recently conversed on the subject during Mr. Armsby's visit to the Pacific Coast. The above-named firms are the largest handlers of salmon in the United States. There is nothing to indicate at present that any higher prices can be obtained than those above mentioned. The prospects are that raw fish will be about what they were last season. The demand for the cheaper grades of fish packed along the coast and on the Columbia river is being somewhat interfered with by the immense output of cheaper grades of fish that are being packed on Puget Sound, and the indications are for the coming season that less effort on the part of the Columbia river packers will be made to pack such grades of fish, which will really be a benefit to the business."

Provisions and War.

The unexpected has happened. The trade has expected that war rumors would have more influence on hog products than on grains. The reverse has happened, for provisions have not been affected to the extent that grain has. It is safe to say that provisions will advance in price. Provision prices are not high. If war does come it will undoubtedly be a naval war, in which event there would be an unusually heavy demand for cured meats for the navy. If an army should be sent to Cuba, and it is generally expected that the President will send one to the island to forcibly intervene, there would also be an unusually heavy demand to keep it fed. Therefore the tendency should be, and indeed is, towards higher prices.—National Provisioner.

Canned Salmon in London.

The improvement in the demand, although interrupted by the holidays, has been resumed during the latter part of this week; there have been few fluctuations in prices, and the shipments of the 1897 pack of salmon to this country have now arrived, and have either gone into distribution or been warehoused. Although stocks are undoubtedly heavy, they are firmly held. The certain prospect of a pack on the Fraser river, limited to 75 per cent. of last season's, almost precludes the possibility of any reduction for this particular class of fish, even should the low prices fail to attract the increased consumption generally anticipated. Alaska fish are still selling at a considerably lower rate than packers are asking for 1898 pack.—Produce Markets' Review.

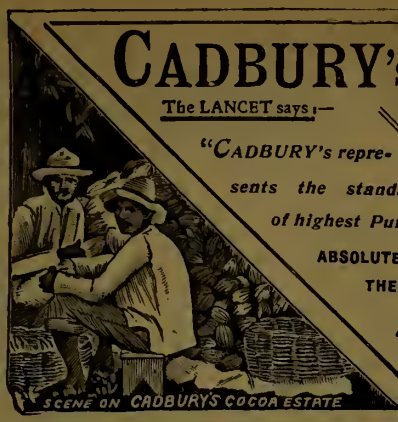
Food Products in New South Wales.

It has been stated by the Government statistican of New South Wales, says Commerce, that few countries approach that colony in the small proportion of income absorbed in providing food for the people; and in making this assertion he is amply supported by facts. According to Mulhall, the cost of living, per inhabitant, in the leading European countries, Canada and the United States, ranges from £32 16s. 2d. in the latter country, to £11 5s. 6d. in Portugal; the amount for the United Kingdom being £29 14s. 9d., Canada £23 2s. 2d., France £23 19s. 4d., and Germany £20 3s. 4d.; while in New South Wales it is £36 7s. 10d., or £3 11s. 8d. more than in the United States; but, at the same time, the money is more readily earned in New South Wales than in any of the countries mentioned. Again, taking Mulhall as an authority, it would appear that while the actual cost per head of food, solid and liquid, in New South Wales is £15 15s. 4d., as against £14 4s. 9d. in the United Kingdom, the earnings required in the colony to pay for the food are proportionately less than in other countries; thus, while in the United Kingdom it takes the earnings of 127 days to pay for the annual food supply per head; in France 132 days, in Germany 148 days, in Austria 152 days, in Italy 153 days, and in Portugal 177 days; in New South Wales 100 days suffice. In Canada and the United States the period is less, but there are circumstances which turn the scales in favor of the mother colony of the Australias.

The prices of commodities have varied according to the seasons and other conditions, but in 1896 the average rates were: Bread, 2-lb. loaf, 3d.; fresh beef, per lb., 3d.; butter, per lb., 1s.; cheese, per lb., 8d.; sugar, per lb., 2½d.; tea, per lb., 1s. 6d.; potatoes, per cwt., 5s. 6d.; maize, per bushel, 2s. 7d. The prices were about the same at the commencement of the present year. Mutton is the cheapest animal food, averaging about 2d. per lb. Other average rates comprise bacon, per lb., 7½d.; eggs, per dozen, 1s.; rice, per lb., 2d.; oatmeal, per lb., 2d.; coffee, per lb., 1. 9d.; salt, per lb., ½d.; colonial beer, per gallon, 2s.; soap, per lb., 2d.; starch, per lb., 4d.; colonial tobacco, per lb., 4s.; imported tobacco, per lb., 6s. Of course, many of the articles named can be purchased considerably cheaper, but the average price will afford some idea of the general cost.

CADBURY'S CHOCOLATES

ARE SIMPLY DELICIOUS AND ARE PACKED SPECIALLY FOR CANADIAN MARKET.



CADBURY'S COCOA

The LANCET says:—

"CADBURY'S represents the standard of highest Purity."

ABSOLUTELY PURE, THEREFORE BEST.

The ANALYST says:—

"CADBURY'S is the typical Cocoa of English Manufacture."

IT IS "A PERFECT FOOD," THEREFORE BEST.

The MEDICAL MAGAZINE says:—

"For Strength, for Purity, and for Nourishment, there is nothing superior to be found."

It is not dark in liquor like those prepared with Alkali.



CADBURY'S COCOA

(Absolutely Pure)

AND MEXICAN CHOCOLATE HAVE AN ENORMOUS SALE ALL OVER THE WORLD.

Agents: MESSRS. FRANK MAGOR & CO., 16 St. John St. MONTREAL

THE DOMINION BANK

Capital (paid-up).....$1,500,000
Reserve Fund..... 1,500,000

DIRECTORS

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Toronto—Dundas street, corner Queen.
" Market, corner King and Jarvis street.
" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions, 1897. Send for Catalogue and Price List.

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Any Grocer

WHO HANDLES

JAMS. JELLIES, SAUCES,

VINEGAR

PICKLES, CATSUP, MARMALADE,

MAPLE SYRUP

Can get goods that top the market from

T. A. LYTLE & CO.

Vinegar Manufacturers, TORONTO

CALIFORNIA PEACHES

Extra Choice Bright Fruit.

IN BAGS. PRICES VERY LOW.

Warren Bros. & Co.

TORONTO.



Put up in Twin Cakes 12 oz. each, 100 in box, and 3-lb. bars 20 bars in a box, all wrapped with a paraffin waxed wrapper.

Quotations furnished on application. See our list of premiums given in exchange for "Ivory Bar" soap wrappers.

Brantford Soap Works Co., Limited

Manufacturers of "IVORY BAR" and other Standard Brands of Soap.

Extra Choice

Hams Bacon
Pure Lard
Mess Pork

PARK, BLACKWELL & CO. Limited

Pork and Beef Packers,

TORONTO

JAVA COFFEE

(Padang)

Direct shipment from Batavia ex ss. "Clara."

NOW IN STORE.

PERKINS, INCE & CO.

TORONTO.

Positively IT'S GOOD COFFEE

Comparatively THERE'S NO BETTER

Superlatively IT'S THE BEST



Better try it
You can't do better.

CURRENT MARKET QUOTATIONS

April 28, 1898.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

SUGAR

	Montreal, Quebec, Ottawa.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba and B.C.	
Granulated (Redpath, St. Lawrence)	.....	4½	.....	4¾	4½	4⅝	.....	5 3-16
Granulated, Acadia	.....	4½	.....	4 11-16	.....	.....	.....	.....
German (Canadian) bbls	.....	4⅜	.....	4½	4¼	4⅜	.....	.....
" (imported) bags	.....	4¼	.....	4½	.....	.....	.....	.....
Dutch, bags	.....	4¼	.....	4½	.....	.....	.....	.....
Paris lump, bbls. and 100-lb. bxs	.....	5⅝	.....	5 15-16	5¾	6	.....	.....
" in 50-lb. boxes	.....	5¾	.....	6 1-16	.....	.....	.....	.....
Extra Ground Icing, bbls	.....	5	.....	5⅞	.....	.....	6	6½
Powdered, bbls	.....	5¼	.....	5½	5½	5¾	6	6½
Cream	.....	4	.....	4¼	.....	.....	.....	.....
Extra bright	.....	4	.....	4⅛	.....	.....	.....	.....
Bright coffee	.....	.....	....	4 1-16	.....	.....	.....	.....
Light yellow	.....	.....	.....	4	3¾	3⅞	.....	4 7-16
Medium light yellow	3¾	4	.....	3 15-16	3⅝	3¾	.....	.....
Yellow	.....	3⅝	.....	3⅞	3½	3¾	.....	.....
Demerara	.....	.....	3.50	3.75	.....	.....	.....	.....
Imported yellow	.....	.....	.....	3⅞	.....	.....	.....	.....

SYRUPS AND MOLASSES

Syrups—								
Dark	.....	2	$0 23	$0 25	.....	.....	.....	.....
Medium	.....	2½	28	35	.....	.....	.....	.....
Bright	.....	2¾	32	42	.....	.....	.....	3½
Honey (com)	.....	.....	.....	40	.....	.....	.....	.....
" 2-gal. pails	.....	.....	.....	1 00	.....	.....	.....	.....
" 3-gal. pails	.....	.....	1 35	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	25	30	.....	.....	28	30	35	45
Barbadoes	24	25	.....	.....	24	25	.....	.....
Porto Rico	23	25	.....	.....	28	30	.....	.....
Antigua	22	23	.....	.....	22	25	.....	.....

TEAS

Black—								
Congou—Half-chests Kalsow, Moning, Paking	$0 12	$0 60	$0 12	$0 60	11	40	35	40
Caddies Paking, Kalsow	14	40	18	50	15	40	25	35
Indian—Darjeelings	35	55	35	55	30	50	13	20
Assam Pekoes	20	40	20	40	18	40	.....	.....
Pekoe Soucbong	18	25	18	25	17	24	.....	.....
Ceylon—Broken Pekoes	35	42	35	42	34	40	32	40
Pekoes	20	30	20	30	20	30	25	32
Pekoe Souchong	17	35	17	35	17	35	22	28
China Greens—								
Gunpowder-Cases, extra firsts	42	50	42	50	.....	.....	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....	.....	.....
Young Hyson—Cases, sifted, extra firsts	42	50	42	50	.....	.....	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....	35	40
Half-chests, ordinary firsts	22	38	22	38	.....	.....	28	35
Half-chests, seconds	17	19	17	19	.....	.....	.....	.....
" thirds	15	17	15	17	.....	.....	.....	.....
" common	13	14	13	14	.....	.....	22	30
Ping Sueys—								
Young Hyson-½-chests, firsts	28	32	28	32	30	40	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Half-boxes, firsts	28	32	28	32	.....	.....	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Japan—								
½-chests, finest May pickings	38	40	38	40	.....	.....	38	40
Choice	32	36	32	36	.....	.....	35	45
Finest	28	30	28	30	.....	.....	.....	.....
Fine	25	27	25	27	.....	.....	.....	.....
Good medium	22	24	22	24	.....	.....	20	25
Medium	19	20	19	20	.....	.....	.....	.....
Good common	16	18	16	18	.....	.....	.....	.....
Common	13	15	13½	15	.....	.....	15	20
Nagasaki, ½-chests Pekoe	16	22	16	22	.....	.....	.....	.....
" " Oolong	14	15	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	16	19	.....	.....	.....	.....
" " Siftings	7½	11	7½	11	.....	.....	.....	.....

TOBACCO AND CIGARS

British Consols, 4's; twin gold bar, 8's	.....	.....	.....	73	.....	.....	.....	.....
Ingots, rough and ready, 8's	.....	.....	.....	71	.....	.....	.....	.....
Laurel, 3's	.....	.....	.....	68	.....	.....	.....	.....
Brier, 8's	.....	.....	.....	63	.....	63	.....	65
Index, 7's	.....	.....	.....	60	.....	60	.....	.....
Honeysuckle, 8's	.....	.....	.....	73	.....	.....	.....	.....
Napoleon, 8's	.....	.....	.....	67	.....	67	.....	.....
Victoria, 16's	.....	.....	.....	63	.....	.....	.....	.....
Prince of Wales, cads., 8's, 16's	.....	.....	.....	65	.....	65	65	.....

WOODENWARE

Palls, 2-hoop, clear, No. 1	.....	.....	.....	$1 45	$1 45	$1 50	$1 50	$1 60
" 3-hoop, " "	.....	.....	.....	1 60	.....	1 60	.....	.....
" 2-hoop, " No. 2	.....	.....	.....	1 40	.....	1 40	.....	.....
" 3-hoop, " "	.....	.....	.....	1 55	.....	1 55	.....	.....
" 3-hoop, painted, No. 2	.....	.....	.....	1 40	.....	1 40	.....	.....
Tubs, No. 0	.....	.....	.....	8 00	.....	8 00	9 50	10 50
" " 1	.....	.....	.....	6 50	.....	6 50	8 50	9 50
" " 2	.....	.....	.....	5 50	.....	5 50	6 50	7 00
" " 3	.....	.....	.....	4 50	.....	4 50	5 50	6 00

BUTTER AND CHEESE

Dairy, large rolls, per lb	.....	18	14	15	17	18	.....	.....
" pound prints	20	21	15	16	20	22	.....	.....
" tubs, best	.....	17	.....	.....	18	20	.....	.....
" tubs, second grade	15	15½	.....	.....	15	16	.....	.....
Creamery, tubs	20½	21	.....	18	19	20	.....	.....
" prints	.....	21	18	19	20	21	.....	.....
Cheese	8¾	9¼	8½	8¾	8½	9	.....	.....

PROVISIONS

	Montreal, Quebec, Ottawa.		Toronto, Hamilton, London.		St. John, Halifax,		Manitoba and B.C.	
Dry Salted Meats—								
Long clear bacon	7¾	8	7¾	8	.....	.....	8½	8¾
Smoked Meats—								
Breakfast bacon	.....	12	11½	12	.....	.....	11¼	12
Rolls	.....	9	8½	9	9½	10	8½	9
Hams	11	12	10	11	11½	12	11	11½
Shoulder hams	.....	10	8	8½	8	9	8	8½
Backs	.....	.....	11	11½	.....	.....	.....	.....
All meats out of pickle 1c. less.								
Barrel Pork—								
Canadian heavy mess	.....	16 00	15 50	16 00	14 25	14 50	15 50	16 00
" short cut	16 50	18 00	16 00	16 50	.....	15 00	16 50	17 00
Clear shoulder mess	.....	.....	14	15 00	12 50	13 00	.....	.....
Plate beef	12 00	16 00	.....	10 00	14 00	14 75	.....	.....
Lard, tierces, per lb	.....	7¾	.....	7½	8	8¼	8¼	8½
Tubs	.....	.....	.....	7¾	.....	.....	.....	.....
Palls	8¼	9	.....	8	8	8½	.....	9
Compound	5¾	6¼	.....	.....	6½	7	.....	.....
Dressed hogs, heavy	6 50	6 75	5 50	5 75	.....	.....	.....	.....
" " light	.....	6 25	5 75	5 80	.....	.....	.....	.....

GREEN FRUITS

Oranges, Valencia, per case	$4 00	$4 50	.....	.....	$6 00	$7 00	.....	.....
" Cal. navels, per crate	3 50	4 00	3 00	3 75	3 50	4 00	3 50	4 00
" California seedlings	.....	.....	2 25	2 50	.....	.....	.....	.....
Lemons, Messina, per box	2 50	3 00	2 50	3 00	3 00	4 40	3 75	4 25
Grapes, Almeria, per keg	5 00	6 50	.....	.....	.....	.....	.....	.....
Bananas, per bunch	1 50	2 00	1 50	2 00	1 75	2 25	2 50	3 50
Cranberries	7 50	8 50	.....	.....	.....	.....	.....	.....
Apples, per bbl	2 00	4 50	2 00	4 00	3 00	5 00	.....	4 50
Grape fruit, per bbl	.....	.....	.....	.....	.....	3 00	.....	.....
Limes	.....	.....	.....	.....	.....	.....	.....	.....
Pineapples	.....	.....	15	30	.....	25	.....	6 00
Strawberries, per quart	.....	.....	20	28	.....	25	.....	.....
Tomatoes	.....	.....	3 50	4 00	.....	.....	.....	.....

NUTS

Brazil	12	13	12½	14	12	12½	12½	15
Valencia shelled almonds	22	24	22	24	.....	.....	25	30
Tarragona almonds	9½	11	9	11	11	12	13	15
Peanuts (roasted)	6½	9	9	10	9	10	13	15
" (green)	5½	8	8	10	.....	.....	10	12
Cocoanuts, per sack	.....	.....	4 50	5 00	3 50	4 00	.....	.....
" per doz	.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts	10½	12	10½	12	12	13	.....	.....
Marbot walnuts	8	9	9½	11	9	10	.....	.....
Bordeaux walnuts	8	9	8	9	9	10	.....	.....
Sicily filberts	7½	9	8	9	8	10	.....	.....
Naples filberts	10	11	.....	11	10	11	.....	.....
Pecans	8½	12	10	11	11	12	.....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes	11	15	12	14	14	15	13	15
" in 5-lb. cans	15	16	14	15	15	16	.....	.....
" whole	11	13	12	13	12	13	10	15
Pepper, white, ground, in kegs, pails, boxes	18	26	22	24	24	26	25	35
" " 5-lb. cans	20	22	24	26	20	22	.....	.....
" " whole	17	25	17	22	20	22	.....	.....
Ginger, Jamaica	20	25	18	25	20	25	.....	.....
Cloves	15	20	15	20	18	20	.....	.....
Pure mixed spice	25	30	25	30	25	30	.....	.....
Cassia	25	40	25	40	18	20	20	25
Cream tartar, French	25	27	24	25	20	22	.....	.....
" " best	28	30	25	30	25	30	.....	.....
Allspice	13	14	13	16	13	14	18	20

PETROLEUM

Canadian	.....	12	.....	13½	15	16	.....	.....
Sarnia water white	12	13	.....	15	17	19	.....	.....
Carbon safety	.....	17	.....	.....	.....	.....	.....	.....
American water white	17	17½	.....	17½	19	21	.....	.....
Pratt's Astral, in bulk	18	19	.....	16	.....	.....	.....	.....

COUNTRY PRODUCE

Eggs, fresh laid	13	15	10	10½	8	10	20	25
Poultry—chickens, dressed	*5	8	50	70	40	1 00	.....	.....
Geese, per lb	5	6	.....	.....	50	80	.....	.....
Ducks, per pair	*8½	9	.....	.....	50	1 00	.....	.....
Turkeys, per lb	8	10	.....	.....	15	17	.....	.....
Game—Hares, per pair	25	30	25	30	25	30	.....	.....
Honey, comb, per doz	1 50	1 75	90	1 50	1 50	1 75	.....	.....
" light color, 60-lb tins	7	8	6	6½	7	8	.....	.....
" " 5 and 10-lb. tins	7	8	7	7½	8	10	.....	.....
" buckwheat	4	5	3	4	5	6	.....	.....
Maple Syrup, imp. gal. tins	.....	.....	75	85	.....	.....	.....	.....
" " wine "	.....	.....	60	65	.....	.....	.....	.....
Maple Sugar	.....	.....	8	9	.....	.....	.....	.....

* per pound.

RICE, SAGO, TAPIOCA

Rice—Standard B	.....	.....	3 50	3⅞	3 50	3 62½	4½	4¾
Patna, per lb	.....	5	5	5½	5	6	.....	.....
Japan	5	5¼	6	6½	5	6	.....	5⅜
Imperial Seeta	5	6	4⅞	5½	5	6	.....	.....
Extra Burmah	4	5	4¼	4⅜	4	5	.....	.....
Java, extra	6	7	6	6½	6	7	.....	.....
Sago	3¼	4	3¼	4	5	6	.....	4
Tapioca	3½	4	3¼	4½	5	6	....	4

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	2 40	2 50	2 30	2 40	.....	.....
Sal soda, per bbl	70	75	70	80	85	90	.....	.....
Sal soda, per keg	95	1 00	95	1 00	95	1 00	.....	.....

THE SECRET OF SUCCESS



Quotation from a Letter of an Ontario Customer:

"Since your coffees were first placed on the market, they have always been a staple article and have never been out of my stock.

"Their **uniform quality** has been the **secret of their success.**"

CHASE & SANBORN

MONTREAL.

FRUITS

	Montreal, Quebec, Ottawa.		Toronto, Hamilton, London.		St. John, Halifax,		Manitoba and B.C.	
Foreign—								
Currants, Provincials, bbls...	5¾	6	5¾	6	5½	6	6	7¼
" " ½-bbls	5⅞	6	6	6⅛	6	7	7	7¼
" Filiatras, bbls	.....	6	..	6½	5¾	6¼	7¼	7½
" " ½-bbls...	6⅛	6¼	...	6¾	5¾	6½	7½	8
" " cases	6¼	6½	...	6½	6½	7	.....	.....
" " ½-cases..	6¼	6½	6½	7	6½	7	.....	.....
" Patras, bbls	.....	.....	.....	7	6	7	.....	.....
" " ½-bbls	.....	.....	6¾	7	6	7	.....	.....
" " cases	6½	7	6½	7	7	7¼	.....	.....
" " ½-cases	6½	7	6½	7¼	6	7	.....	.....
Vostizzas, cases	7	8	...	8½	7	8	7½	8
Dates, boxes	4	6	4	5	5	6	6	7
Figs, 4-crown	10	12	10	11	11	12	12½	15
" 5-crown	12	13	11	13	12	13	.....	.....
" 7-crown	13	14	13	14	13	14	.....	.....
" 9-crown	15	16	15	16	16	17	.....	.....
" natural, bags	3½	6	3½	4½	.....	6	.....	.....
Prunes, Sphinx, B's	.....	.....	.....	7½	10	12	8	9
" " A's	.....	.....	.....	8½	.....	.....	.....	.....
" California, 40's	10	11	8½	10	10	12	.....	.....
" " 50's	8	9	7½	8	8	9	.....	.....
" " 60's	7½	8	7	8½	7	8	.....	.....
" " 70's	7	8	6½	7	7	8	.....	.....
" " 80's	6	7	6	6½	.....	7	.....	.....
" " 90's	.....	5	5¼	6	4½	5	6¼	6½
Raisins, Valencia, off stalk	4¾	5	4	4¾	5	6	.....	.....
" Fine off stalk	4¾	5½	4½	5	5	6	.....	.....
" Selected	5¾	6¾	5⅞	6	6	7	.....	.....
" Layers	6	7	6	6½	8	9	8	8½
" Sultanas	9½	12	9	12	10	12	.....	.....
" Cal. L.M., 3-crown	7	8	7	7½	6½	6¾	7	7½
" " 4-crown	7½	8½	7¾	8	7½	7¾	8	8½
Domestic—								
Apples, dried, per lb	6½	7	5	6	6	6½	6½	7
" evaporated	9	10	9	10	10	10½	.....	.....
Cal. Evaporated Fruits—								
Apricots, 50-lb. boxes	9	10	9	9½	9	10	.....	11½
" 25-lb. boxes	9	16	9½	15	11	16	.....	.....
" cartons	13	14	12	13	13	14	.....	.....
Peaches, 25-lb. boxes	10	12	9	12	10½	12	.....	10
" 1-lb. cartons	12	13	12	13	12	14	.....	.....

CANNED MEATS

Camp. corn beef, 1-lb. cans	$1 40	$1 70	$1 45	$1 50	$1 25	$1 35	$3 00	$3 25
" " 2-lb. cans	2 50	2 85	2 45	2 50	2 50	2 50	2 75	3 00
" " 6-lb. cans	7 75	9 00	7 75	8 25	7 75	8 25	.....	.....
" " 14-lb. cans	15 50	18 50	17 50	18 00	15 00	16 00	.....	.....
Minced collops, 2-lb. can	2 60	2 70	. . .	2 60	2 75	2 80	.....	.....
Lunch tongue, 1-lb. can	3 40	3 50	3 00	3 10	3 00	3 25	6 50	7 00
" " 2-lb. can	6 50	7 00	.....	6 00	5 80	6 00	6 25	6 50
English brawn, 2-lb. can	2 50	2 60	2 75	2 80	2 75	2 80	2 50	2 75
Pork sausage, 1-lb. can	2 40	2 50	.....	2 50	2 50	2 60	.....	.....
" " 2-lb. can	4 00	4 25	.....	4 00	4 00	4 25	.....	.....
Soups, assorted, 1-lb. can	1 50	2 00	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	2 25	3 00	.....	2 20	2 25	2 30	.....	.....
Soups and Bouil., 2-lb. can	1 75	1 80	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can	4 25	3 50	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ½'s	.....	.....	1 65	1 70	.....	.....	.....	.....
" " " 1's	.....	.....	2 80	2 95	.....	.....	.....	.....

COFFEE

	Montreal, Quebec, Ottawa.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba and B.C.	
Green—								
Mocha	24	29	23	28	24	25	...	...
Old Government Java	27	31	22	30	24	25	...	...
Rio	10	11	7½	12	12	13	...	...
Plantation Ceylon	29	31	26	30	29	31	...	...
Porto Rico	24	28	22	25	24	28	...	...
Gautemala	24	26	22	25	24	26	...	...
Jamaica	15	20	15	20	18	22	...	..
Maracaibo	13	15	14	20	13	15	...	...

CANNED GOODS

Apples, 3's	$ 90	$1 00	.....	$0 95	$1 00	$1 10	$2 25	$2 50
" gallons	2 40	2 75	$2 40	2 50	2 75	3 00	.....	3 00
Blackberries, 2's	1 40	1 70	1 40	1 70	1 50	1 80	3 25	3 50
Blueberries, 2's	80	90	75	85	75	85	2 50	2 75
Beans, 2's	70	95	70	95	90	95	1 80	2 00
Corn, 2's	90	1 00	85	95	90	1 00	.....	2 25
Cherries, red, pitted, 2's	2 00	2 35	1 85	2 25	2 30	2 40	4 75	5 00
Peas, 2's	90	95	85	95	90	1 20	.....	2 25
" sifted select	1 14	1 20	1 10	1 25	1 15	1 20	2 25	2 40
" extra sifted	1 25	1 40	1 20	1 25	1 30	1 50	.....	.....
Pears, Bartlett, 2's	1 50	1 75	1 50	1 75	1 70	1 80	3 50	3 75
" " 3's	2 25	2 40	2 00	2 40	2 20	2 40	5 50	6 00
Pineapple, 2's	2 10	2 40	2 40	2 50	1 75	2 40	4 50	5 00
" 3's	2 50	2 60	2 50	2 60	2 50	2 60	.....	.....
Peaches, 2's	1 75	1 90	1 40	1 75	1 75	1 90	3 50	4 00
" 3's	2 50	2 75	2 00	2 40	2 50	2 75	5 50	6 00
Plums, green gages, 2's	1 50	1 55	1 30	1 55	1 30	1 60	3 50	4 00
" Lombard	1 30	1 50	1 20	1 50	1 30	1 50	.....	.....
" Damson, blue	1 10	1 30	1 10	1 40	1 10	1 30	.....	.....
Pumpkins, 3's	75	85	70	80	90	1 00	2 25	2 50
" gallon	2 10	2 25	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	1 50	1 90	1 40	1 70	1 50	1 90	3 00	3 25
Strawberries, 2's	1 50	2 00	1 60	1 90	1 75	2 00	3 50	3 75
Succotash, 2's	1 10	1 15	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	1 20	1 25	1 15	1 20	1 30	1 40	.....	3 20
Lobster, talls	2 50	2 95	2 40	2 70	2 50	2 60	.....	.....
" flats	2 75	3 00	1 65	1 70	1 25	1 30	.....	.....
Mackerel	1 30	1 35	1 30	1 35	1 10	1 25	.....	.....
Salmon, sockeye, talls	1 15	1 25	1 20	1 30	1 00	1 20	4 50	5 00
" " flats	1 30	1 45	.....	.....	1 30	1 35	.....	.....
" " Horseshoe	1 20	1 25	1 25	1 30	.....	1 25	.....	.....
" Cohoes	95	1 00	95	1 00	95	1 00	4 25	4 50
Sardines, Albert, ¼'s	10¼	11	.....	13	14	15	.....	.....
" " ½'s	20	21	20	21	20	21	.....	..
" Sportsmen, ¼'s	11½	12	.....	12½	.....	12	.....	.....
" " ½'s	19	20	.....	21	20	21	.....	.....
" key opener, ¼'s	10	11	10½	11	16	18	.....	.....
" " ½'s	16	18	18½	23	10	11	.....	.....
" other brands	23	35	16	17	16	17	.....	.....
" P. & C., ¼'s	23	25	23	25	23	25	.....	.....
" " ½'s	33	36	33	36	33	36	.....	.....
" American, ¼'s	4	5	4	5	4	5	.....	.....
" " ½'s	9	11	9	11	10	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100	9 00	11 00	10 00	11 00	10 00	11 00	.....	.....
Fruit in glass jars	.....	.....	.....	.....	4 25	4 50	.....	.....
Haddies	.....	.....	1 10	1 20	1 00	1 10	.....	.....
Kippered Herrings	1 40	1 50	1 15	1 60	1 10	1 15	1 90	2 00
Herring in Tomato Sauce	1 35	1 45	1 20	1 60	.....	.....	1 90	2 00

JAMES LEWIS PRESCOTT.

JAMES LEWIS PRESCOTT, the founder of the house of J. L. Prescott & Co., was born at Epsom, N. H., U. S., March 8, 1828. He descended from sturdy New England stock, with an English ancestry, who landed in the Massachusetts colony at an early colonial period.

The name Prescott is familiar to the readers of American history. Mr. Prescott's ancestor was General William Prescott, who commanded at the battle of Bunker Hill, June 17, 1775.

In 1866, Mr. Prescott moved to North Berwick, Maine, and in 1870 commenced the manufacture of stove polish in a structure only sixteen by eighteen feet in size. He first put on the market the "Universal" brand, which soon became very favorably known in a limited territory, but the superior quality of the products worried his competitors not a little. The total daily output of about five gross was delivered at the railway station in a wheelbarrow. The business was a success from the start and yearly increased until it reached an annual sale of about eighteen thousand gross.

In 1888, Mr. Prescott retired from business and was succeeded by his son, Mr. A. L. Prescott and Mr. C. O. Littlefield, under the new firm name of J. L. Prescott & Co. Mr. J. L. Prescott now lives at Battle Creek, Mich., where he is passing his days in peace and quietude, and where he and Mrs. Prescott recently celebrated their golden wedding in the midst of a large circle of relatives and friends.

In 1887, Mr. Amos L. Prescott the present head of the house, conceived the idea that the old fashioned stick-to-it-all-day method of blacking a stove was a drudgery for housekeepers, that ought to be abolished. He accordingly set about producing the first paste stove polish which ever proved to be a success. It was put on the market as "Enameline, The Modern Stove Polish." A lucky hit, and a product destined to play an important part in the household economy of millions of homes in many lands. It was determined to make Enameline famous through the most vigorous methods of publicity. In a single year more than $200,000 has been appropriated for advertising.

"It soon became evident," says Mr. A. L. Prescott, "that Enameline was to be the world' stove polish and that another location must be selected in one of the great centres of commerce, where adequate facilities for manufacturing and shipping could be provided. This led to the selection of New York city for the new headquarters, and, in the spring of 1896, an extensive factory constructed after modern plans was put in operation at Passaic, New Jersey, twelve miles by rail from New York, on the Passaic River, where steamers from the vast water connections about New York, Brooklyn, and Jersey City, enter the docks of the company every day. The five gross per day of 1870 has grown to an output of nearly five carloads per day, and was being distributed to every English speaking country on the globe, as well as in Germany, Scandinavia, Holland, Belgium and South America."

The year 1896 witnessed the largest growth of any in the history of Enameline; both the Passaic and North Berwick factories were used in conjunction to supply the enormous demands. As the Passaic factory developed, the North Berwick plant was gradually given up, and at the present time, the entire output of Enameline is from the New Jersey factory, and the location as regards skilful labor, plenty of space for



JAMES LEWIS PRESCOTT.

growth, and for shipments by water or rail, is most desirable.

In the spring of 1894, J. L. Prescott & Co. commenced the introduction of Enameline into foreign countries, and at the present time, they have depots in Liverpool, London, Glasgow, Cape Town, Hamburg, Melbourne, Antwerp, Rotterdam, and Copenhagen.

On July 1, 1897, Mr. J. Edward Prescott, the son of Mr. A. L. Prescott, was admitted into partnership, thus being the third generation to be represented in the business. This gentleman has charge of the Passaic factory. Mr. J. Edward Prescott has been especially active in the introduction of the most labor saving machinery, not duplicated in any other stove polish factory in the world.

The total length of all the buildings of the Enameline factory at Passaic, is more than 700 feet, with a capacity of 50 tons per day. No claim is made to running full, but this is more than double the capacity of any other stove polish factory in the world. The buildings are lit with electricity, and are ventilated by hot and cold air machinery. The company own its own machine shops. Over 300 hands are employed at the present time, and they are paid more that the average scale of wages, the firm believing in a philanthropy that helps people to help themselves.

After the plumbago from the East Indies has been landed at the docks of the company, it is first put through a milling process, which is a marvel of mechanical ingenuity; these mills accomplishing, with the work of one man, what formerly employed twenty-five workmen. The company manufacture their own tin boxes, and the enormity of the production can be conceived when it is said that they have twenty-two stamping machines, with a capacity each of sixty pieces per minute. About five tons of tin plate are used each day. They also make their own packing cases, and more than 3,000,000 feet of pine lumber are used annually.

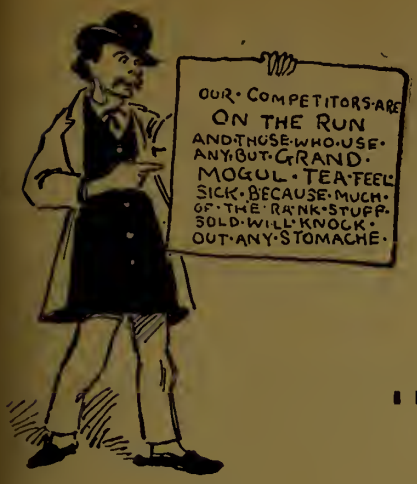
The covers of packing boxes are nailed on by machinery. The labels put on tin boxes are ordered in 100,000,000 lots.

The sales department is under the supervision of Mr. P. M. Berry, for a number of years connected with J. L. Prescott & Co., a hearty co-worker in the company's energetic policy of push.

The offices are at 90-92 West Broadway, New York, where the enormous details of the sales department, the direction of large appropriations for advertising, the supervision of from one to two hundred traveling men in the United States and foreign countries, and contracts for shipping by land and water, are negotiated and directed. All wholesale grocers, housefurnishers, hardware and stove dealers, and 97 per cent of the retailers in these branches of trade handle Enameline.—The Modern Stove Polish.

COSTA RICAN COFFEE.

Coffee is the great product of Costa Rica, where it was first introduced in 1796, and the article produced in that country is of a superior quality, as is demonstrated by the high prices it has obtained in the markets of Europe, principally in England. The annual exports amount to nearly 40,000,000 pounds, according to the Bulletin of American Republics. At the Chicago Exposition, there were 75 exhibitors of Costa Rican coffee, of whom 55 received awards, a proportion which none of the other countries tha figured in that great exhibition succeeded in attaining. Coffee is produced in all the departments of the Republic of Salvador. On the uplands, in the interior of Honduras, the coffee produced is excellent of quality, and, although up to the present time the production has been limited, the indications all point to a notable increase in the near future.



GRAND MOGUL ...TEA

is a Quick Seller.

It is superior in quality to many other packet teas in the market. Test and try it. Coupons in every packet, entitling holder to Silverware.

T. B. Escott & Co.,

SOLE AGENTS **London, Ont.**

Profit Builders

FOR YOUR

Cigar Trade

PHARAOH
PEBBLE
LA FAMEUSE
GRIT
THE BIRD
Etc., Etc., Etc.

J. BRUCE PAYNE

GRANBY, QUE.



The Choicest English

Pickling Vinegar—Selected and Specially Prepared Vegetables and the finest Eastern Spices alone are used in

GILLARD'S NEW PICKLE

That's why—5,000 leading hotels in Great Britain use them daily. 12 gold medals have been awarded for their superior quality at the Great Food Expositions held in England. **Packed 2 dozen in case; single case lots $3.40; 5 case lots $3.30.**



GILLARD'S NEW SAUCE

Of World Wide Reputation. Barrel lots of 12 dozen $1.75; single dozen lots $1.90.

FOR SALE BY ALL WHOLESALE GROCERS IN CANADA.

GILLARD & CO., Sole Manufacturers, London, England

MANITOBA MARKETS.

WINNIPEG, April 25, 1898.

EVERYBODY is talking war news and many are the speculations as to rises in price of produce if the war is continued for any length of time. Up to the present the only things that have advanced noticeably are American short clear bacon and corned beef in tins. Wheat is still high, as high as $1.10 being paid during the week, but that is due to local millers and not to the war scare.

Among the business changes of the week is the retirement of W. D. Bole from the wholesale drug firm of Martin, Bole, Wynne & Co., and the formation of the Bole Drug Co., which has applied to the present session of the Local House for incorporation.

In many districts seeding is progressing rapidly to completion, while in some sections of the southern part of the province it is already completed.

Business in the wholesale grocery line is quiet, as is usual at this time of the year, but produce of all kinds is moving freely with prices tending upward in most cases.

The ice is out of the rivers here, the bulk moving out quietly Sunday week. As there was was no weight of snow there has been no rise of water, so that the passage of the ice was a tame affair compared with last year, when we lived for days in expectation of a flood.

BUTTER — The continued fine warm weather makes the prospects bright for the opening of creameries on May 1. Values will depend largely on the date of shipment, and will be based, for the present, at least, on eastern markets, where factories are already in full swing. Creamery will probably open here at 18c. points of shipment. This is considerably higher than last year's figure at the opening, which took place at a later date. Dairy butter is still scarce, but is moving a little more freely than last week. Jobbers are getting 18c. per lb.

EGGS—This produce has continued scarce and dear in spite of the expectations that prices would fall directly after Easter. No sales have been made, since that date, under 15c. However, it is not possible that this market can continue and the change, when it comes, will be a sharp drop.

GREEN FRUIT—This market is slightly perturbed over war, expecting changes with regard to pines and bananas. As yet no change has occurred and stocks are abundant. The Rublee Fruit Co. received one car of bananas to-day and will have another on Monday. Price of bananas runs from $2.50 to $3.50 and quality has rarely been finer. Havana pines, $6 per dozen. Strawberries are arriving more freely and sell at $6 per case of 24 quarts. Southern pie plant is coming in, and is selling rapidly at $2.50, Oranges are stiffening up and an advance of from 50c. to $1 is looked for early next week. The season for navels is drawing to a close. Lemons remain unchanged at $4 per case. Green peas and butter beans are arriving in small consignments by express, but there is no general trade in these lines.

DRIED FRUITS—Apricots are up another ½c., and appear to be going out of sight; 11½c. are the figures to-day. In other lines, such as evaporated apples, peaches, and pears, there is no change, though all lines remain very firm.

CANNED GOODS—Situation with regard to canned vegetables remains without change for the week. Canned meats, as already noted, are advancing, canned beef being 30c. higher per case than last week. In other lines of canned meat no actual advance has taken place, but market is very firm, with every prospect that it will advance in sympathy with beef.

CURED MEATS—Every line of this product is firm, while in the case of American short clear the advance is very sharp, the price now being 8½ to 8¾c.; in fact, there is an advance from ⅛ to ¼c. on all these goods.

COFFEE—There is quite an excitement in coffee, but no definite price could be obtained.

RICE—Situation has not changed during the week.

MAPLE SYRUP—Is having its usual brisk run at $1 to $1.10 per gallon.

THE SITUATION IN TEA.

THERE has been an unusually large movement of tea of various sorts from Canada to the United States since the first of the year. Estimates vary regarding the aggregate quantity, but many brokers consider that 15,000 packages have been sent across the lines by Montreal commission firms alone, not counting what has been done in the west. One firm in the commercial metropolis alone has sent over 10,000 packages, and another 3,000, which affords a pretty good indication of the movement.

The expectation of a duty on tea in the United States appears to have been the primary cause, but it was not that alone, for there have been other reasons.

The original intention was to market this tea in Canada, and, of course, the outflow means so much less old crop tea to be consumed on this side the line. It is noteworthy, however, that the fact has not induced jobbers or retailers to increase their operations to any extent. They have all along pursued a conservative policy and continue to do so.

It is difficult to say what their position is in regard to supplies, but the opinion among the commission houses seems to be that unless retailers throughout the country are well loaded up, the supply of tea carried in second and third hands in Canada is much lighter than usual.

If this is so the actions of jobbers and retailers do not indicate it, for they act as though they had enough supplies to carry them along until new crop teas arrive. If this was not so, surely they would be freer buyers than they are.

Laporte, Martin & Cie. are offering fine lines of teas of every grade at very low prices.

Laporte, Martin & Cie. report large orders of Barbadoes molasses, the price of which is now firmer than ever.

WELL PLEASED WITH THE TRADE.

Mr. C. S. Bullock, representing J. L. Prescott & Co., manufacturers of "Enameline," New York, was in Toronto this week, leaving on Thursday for home. Mr. Bullock was in the Queen City primarily for the purpose of establishing Mr. C. W. Boon as resident traveler in Ontario. Mr. Boon's headquarters will be in Toronto.

"Our business," remarked Mr. Bullock, "is increasing rapidly in Canada. We are well pleased, indeed, with the trade and with the class of people we are getting in contact with as a result of opening up in this market, and we believe it will be better further on," he concluded, with a laugh.

A VISITOR FROM AUSTRALIA.

Mr. Geo. Shrimpton, agent for Australia for Keen, Robinson & Co., London, England, manufacturers of the well-known mustard, Oxford blue, etc., was in Montreal last week, doing the city with the Canadian agent, Mr. J. H. Magor. He passed through Victoria, Vancouver and Toronto, en route to New York, whence he sails for England. Mr. Shrimpton was in Canada previously, in 1865, and he acknowledges that the country has made wondrous strides all round.

FROM TRAVELER TO AGENT.

Mr. Wm. Duckworth, who for a number of years was city traveler for the late firm Caverhill, Hughes & Co., is now the agent in Montreal for the "Pure Gold" jelly, "Blue Ribbon" tea, "White Moss" cocoanut and compound extracts. While in the employ of Caverhill, Hughes & Co, Mr. Duckworth won the respect and esteem of the grocers of the commercial metropolis.

WHOLESALE GROCER RESIGNS.

At the meeting of council of the Montreal Board of Trade, held on Wednesday, 27th inst., a letter was read from Mr. W. B. Mathewson, of J. A. Mathewson & Co., wholesale grocers, resigning his seat thereon. The resignation was accepted, and Mr. John Macfarlane, president of the Canada Paper Co., was elected to fill the vacancy thus created.

PERSONAL MENTION.

Mr. C. R. Cherry, who, during the past couple of years, has been representing Todhunter, Mitchell & Co. in eastern Ontario, is now representing the same firm in Toronto and in the Niagara Peninsula. His territory in the east is taken by Mr. James McKee, who at one time represented the firm in the same territory.

P. Richard's brandies are rapidly taking the lead, say Laporte, Martin & Cie., who are just receiving a consignment, part of their spring orders.

"Union Sardiniere sardines in ½ boxes are certainly the best that can be obtained for the money they cost," say Laporte, Martin & Cie.

We are expecting

very shortly a part of our Spring order, consisting of . . .

1,075 PACKAGES, CASES AND BULK

We guarantee the quality of our Brandies to be second to none, and prices are such as to give you a fair profit. . . .

Have you any idea

of the profit you can realize in handling our "P. RICHARD'S" BRANDIES? If not, write for prices and samples. The firm "PHILIPPE RICHARD" has been established over a century, and their products are favorites on European markets. Although having been introduced into Canada but a short time, these Brandies are taking the lead, and are highly esteemed by connoisseurs. The best proof of this is found in the great demand we have for them. . . . . .

We Guarantee We can give....

entire satisfaction to all buyers of our Evaporated California Fruits, such as Apricots, Pears, Peaches, Prunes, etc., in 25-lb. boxes. We offer but the best brands, and our prices are right.

The same guarantee applies

to our stock of Sardines in ½ tins, put up by "Union Sardiniere du St. Laurent." These S dines are prepared in the very best imported Italian Olive Oil, a d the price is so low as to make it a paying article. . . . . .

Our Lowest Price and also Samples given on demand for all goods in our line.

Laporte, Martin & Cie. Wholesale Grocers Montreal

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

A. G. MUNRO, general merchant, Stockton, Man., has assigned to F. G. Crawford.

P. A. Perron, general merchant, Carleton, Que., has assigned.

James McGinnis, grocer and pork dealer, Seaforth, Ont., has assigned.

U. J. Davidson, general merchant, Church Point, N.B., is reported away.

Pitts Bros., general merchants, Three Forks, B.C., are asking extension.

Chas. Hendry, general merchant, etc., Stirton, Ont., has compromised at 60c. on the dollar.

Lucy A. Crandell, grocer, Toronto, has assigned to Richard Tew, and a meeting of her creditors will be held on the 29th inst.

PARTNERSHIPS FORMED AND DISSOLVED.

Hungerford & Cook, grocers, Granby, Que., have dissolved.

Drien & Letourneux, grocers, St. Henri de Montreal, have dissolved.

McNeil, Vanblarcom & Co., general merchants, Barton, N.S., have dissolved partnership, J. S. McNeil retiring.

A new co-partnership has been registered between Chas. H. Somers and B. J. Smith, under the style Somers & Smith, Oxford, N.S.

SALES MADE AND PENDING.

Antoine Leduc, baker, St. Stanislas de Kostka, Que., has sold out.

N. H. Oxford, crockeryware, etc., St. Johns, Nfld.. is selling out by auction.

H. M. Conde, general merchant, Bainsville, Ont.. has sold his stock at 61c on the dollar.

W. McCausland, grain dealer, Tara, Ont., has sold out and is moving to Regina, N.W.T.

The stock of the estate of John Arthurs, general merchant, Magnetawan, Ont., has been sold.

The assets of the estate of Oct. Lapointe, general merchant, St. Rose du Degele, Que., have been sold.

CHANGES.

Mrs. A. Dark, general merchant, Komoka, Ont., is giving up business.

F. L. Flewelling, grocer, St. John, N.B., has sold out to James Gault.

D. McAllister, general merchant, Comber, Ont,, has gone out of business.

A. Gauthier has started business as general merchant in Martinville, Que.

M. B. Craig, grocer, Woodstock, N.B., has removed to Perth Centre, N.B.

James Blair is commencing business as grocer, fruit dealer, etc., North Gower, Ont.

F. White, baker and confectioner, Harrow, Ont., has sold out to Frank A. Black.

A Satisfied Customer...

is the best advertisement you can have. The satisfaction buyers of **CLARK'S TOMATO SOUP** have had is the reason of our steadily increasing trade.

HAVE YOU TRIED IT?

ORANGE MARMALADE

Have you tried Upton's Gilt Edge Brand?

Put up in 7-lb. Wood Pails, 7 and 5 lb. Cans, and Glass Pots that retail at 10c. each. It will pay you to ask your wholesale house for these Gilt Edge goods. . . . .

THOS. UPTON & CO., Hamilton

Guin & Frere, grocers, Montreal, are retiring from business.

W. P. Drake, flour and feed dealer, Fort Erie, Ont., has sold out to H. F. Ferguson & Co.

Alice M. Storey, general merchant, Warren, Ont., has been succeeded by W. F. Watson.

S. J. McClelland, general merchant, Palgrave, Ont., has sold out to John McClelland.

Verrett, Stewart & Co., wholesale fish dealers, etc., Quebec, are giving up business.

J. F. Costin, general merchant, Cathcart, Ont., has been succeeded by John E. Stephenson.

The premises of H. Dufour & Co., general merchants, Murray Bay, Que., have been closed.

Edward P. Remick has registered as proprietor of Remick & Son, general merchants, Barnston, Que.

Thos. Cole, general merchant, Glencoe, Ont., has sold out to W. A. McKim, of Dresden, Ont.

Eleanor A. Cannon, wife of N. Tessier, has registered as proprietress of N. Tessier & Co., grocers, Quebec.

Rose D. Provost, wife of Adolphe Brunet, has registered as proprietress of the firm of Adolphe Brunet & Co., grocers, Montreal.

Hormidas Monty has registered as proprietor of the firm, Monty Freres, hardware and grocery dealers, Granby, Que.

Pierre Gelinas and Joseph Jackson have registered as proprietors of Gelinas & Cie., general merchants, St. Alexis des Monts, Que.

Moise E. Brunelle and Joseph Gauvreau have registered as proprietors of Brunelle & Gauvreau, provision and fruit dealers, etc., Montreal.

DEATHS.

Wm. Murry, of A. Haaz & Co., vinegar mfrs., Kingston, Ont., is dead.

J. M. Leod, general merchant, Elkhorn, Man., is dead.

Henry Williams, general merchant, Manotick, Ont., is dead.

John Thomson, of Thomson Bros. & Co., general merchants, Orangeville, Ont., is dead.

LOW-PRICED TEA.

The extraordinarily low range that tea generally has now got down to makes those who look abroad wonder what is going to be the end of it all. Is it wise to educate the public to lower and lower priced tea? Who reaps the benefit? We venture to say nobody. It cannot be argued that because a tea costs the household 1s. per pound, instead of 1s. 3d. per pound, more cups will be drank, or more spoonfuls put in the pot. No, all we are doing at present is (to use vulgarism) "queering everybody's pitch." Tea is now what may almost be called a disreputably low range of price, and the morale or tone of the trade is certainly not improving. Cutting is the ruin of every decent business; it always has been and always will be. That forcing low-priced tea on the public will not appreciably increase consumption can be seen in the falling off—or, if not exactly falling off, at any rate the standstill—in the deliveries for months past; from which it would almost appear that tea drinking has, for the time being, at any rate, reached its limit. We cannot but think that some of the tricks and ruses adopted to sell tea are a discredit to a time honored business, and are undoubtedly tending to lower the prestige of the trade. A good tea at a fair price is all that any reasonable person wants. Cutting prices cannot tend to a healthy state of things. They spoil the trade, benefit nobody, and are decidedly detrimental to sound business.—Grocers' Gazette, London, Eng.

FOR SALE. Choice Prime Beans. Evaporated Apples.

Apply JAS. R. SHIELDS & CO.
Board of Trade, TORONTO



—A

Ton of Cocoanut for Klondyke.

Against the competition of all brands..

WHITE MOSS

dessicated, was chosen (on account of its quality) as the Pioneer Cocoanut of the Yukon, we having just received an order for a ton to be put up in tins made specially for this order.

Are you carrying our goods? If not, write us for samples.

CANADIAN COCOANUT CO.
MONTREAL.

THE

Oakville Basket Co.

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit packages of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

HIGHEST

PAILS TUBS

And Wood Packages

FOR

Lard, Candy, Spices, Pickles, Syrup, etc.

Manufactured by

The Wm. Cane & Sons Co., Limited
Newmarket, Ont.

CHAS. BOECKH & SONS
Sole Agents, Toronto

QUALITY

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

NO TROUBLE TO SELL

Cow  Brand

The best advertised piece of goods on the market.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

CLUBBING RATES

The Dry Goods Review and The Canadian Grocer **$3.00**

Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . . . MONTREAL

Gem Folding Counter Stool

with the Globe Fruit and Globe Pepsin Chewing Gum,



OPEN.

You make a good profit on the Gum and you get this high-class patented Stool **FREE.** Get one from your wholesaler, or write for circular to



CLOSED.

GLOBE AUTOMATIC SELLING CO., - Toronto, Ont.

BEWARE OF PRESERVATIVES.

THE following is a copy of a circular which has recently been issued by the Minister of Agriculture for Ontario :

In building up the dairy industry of Ontario two things have been taught and urged, namely, purity and high quality of products and economy of production. Whatever set backs this great industry may have met in the past few years can be traced to a neglect of one or the other of these important points. The cheese industry of Ontario is now fairly well established, and the annual production of a large amount of well made, whole-milk cheese of uniform quality has given Canada a controlling influence in the British cheese market. Our creamery industry is now rapidly developing, and it is of vital importance that the strictest attention be paid to the turning out in an economical manner of butter of uniformly high quality, pure and unadulterated. This industry will, if properly conducted, assume very large proportions, since the average consumption of butter is much greater than that of cheese, and the British imports of butter greatly exceed those of cheese. In the British market our butter meets in competition similar goods from Ireland, Denmark, France, the United States, Australia and Argentina. Denmark has attained a chief place by studying the requirements of the market, and now produces nearly all of her creamery export butter from pasteurized milk or cream with the use of special ferments. In some of the countries exporting to Great Britain—Australia in particular—it has become a practice to use some kind of "preservative" in butter-making. Sometimes this is added to butter as a salt ; sometimes it is added to the milk. These preservatives are sold under various names, such names as preservalene, preservatine, preservitas, being favorites. They are nearly all mixtures of boracic acid. The increasing use of these preservatives has alarmed the British consumer, and most radical measures are now proposed to exclude all butter in which traces of these preservatives are found. The British public has become alarmed, the press is actively decussing the matter, and public officials are now on the lookout for butter so adulterated. It must be carefully noted that all butter made from milk or cream to which anything but common salt has been added is adulterated. The butter producers of Ontario must make no mistake. The use of any of these preservatives is dangerous to the dairy interests of this country. Everything possible should be done to discourage the use of such substances, and the press should as far as possible prevent the advertising of them in this country. Ontario has a reputation for producing pure dairy goods of high quality. That reputation must be maintained, and every person interested in the dairy business of Ontario should assist in preventing these "preservatives" from getting a foothold in this Province. "An ounce of prevention is better than a pound of cure." We have a reputation now for making pure butter and cheese. Help to maintain that reputation. Do no advocate preservatives. Do not advertise preservatives. Do not use preservatives.

A fire broke out in the dry goods store of J. Beaulieu, Etchemin, Que., about two o'clock on April 21, and spread to the adjoining houses, and was only extinguished after six of the best houses in the village were destroyed, including Mrs. Cantin's grocery and E. Bourassa's grocery stores. Several neighboring houses were partly damaged. Loss about $25,000. Insurance small. There are no fire appliances in the village.

The Class Acting

up to the belief that it does "Not Pay" to be noticeably "Unlike" all others, continues to dwindle.



Ceylon Tea ha gained its name and earned its fame, solely through its being noticeably "Unlike" all competitors, inasmuch as it is of incomparable Quality and Deliciousness—captivating and holding in everlasting captivity "all tastes." Don't you think, in view of the wide-spread agitation for the suppression of the notoriously adulterated Teas of China and Japan, that it would be good business policy for you to handle "Salada" Ceylon Tea ?

Others are doing so with the utmost satisfaction and profit.

Montreal Wholesale Depot, 318 St. Paul St.
and at
Toronto, Winnipeg, Vancouver, Buffalo, Detroit, Boston, Pittsburgh.

Evaporated Vegetables

FOR SOUP
Always Ready
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use.
Samples sent on application.

Kerr Vegetable Evaporating Co.
Limited
KENTVILLE, NOVA SCOTIA

BROCK'S BIRD SEED



This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

Agents for Canada :
C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

"GOLDEN LEAF" BRAND JAPAN TEA

"Udarella" Ceylon Blend
"Atlas" Blend

All of extra cup quality.
Samples on application.

Sole Agents :

George Foster & Sons
BRANTFORD, ONT.



ASK FOR
MOTT'S



Dewar's Famous Scotch

Can be had from . . . .

Geo. J. Foy — R. H. Howard & Co.
Perkins, Ince & Co. — Adams & Burns
Toronto.
James Turner & Co., Hamilton, and all first-class houses.

THE PRESS CLIPPING DEPARTMENT

Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

Politicians can obtain from it everything the papers say about themselves on any subject in which they are interested. Business men learn of new openings for trade, pointers to sell goods, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted, reports of new industries or stores, etc.

TERMS—$5 per hundred clippings ; $40 per thousand, payable in advance ; but a yearly contract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

The Press Clipping Department, Board of Trade, Montreal

The war between
Spain and the United States
does not effect the popularity of

Ceylon and Indian Teas

The demand for these pure, healthy, cleanly, machine-made teas must continue to grow. The public require but one trial to be convinced of their superiority over the cheap, trashy teas of China and Japan.

Handle and sell only

Ceylon and Indian Teas



English Army Blacking

THE VERY BEST ON EARTH.

Try a Case of Three Dozen. Sold by all Wholesale Grocers throughout the Dominion.

Manufactured by ..... The F. F. DALLEY CO., Limited, - Hamilton, Canada.

BRUNNER, MOND & CO.'S

BM&Co. TRADE MARK.

WINN & HOLLAND
MONTREAL
SOLE AGENTS FOR CANADA

PUREST THAT CAN BE MADE

Bicarbonate of Soda
Soda Crystals
Concentrated Sal Soda
Caustic Soda
Bleaching Powder
Pure Alkali

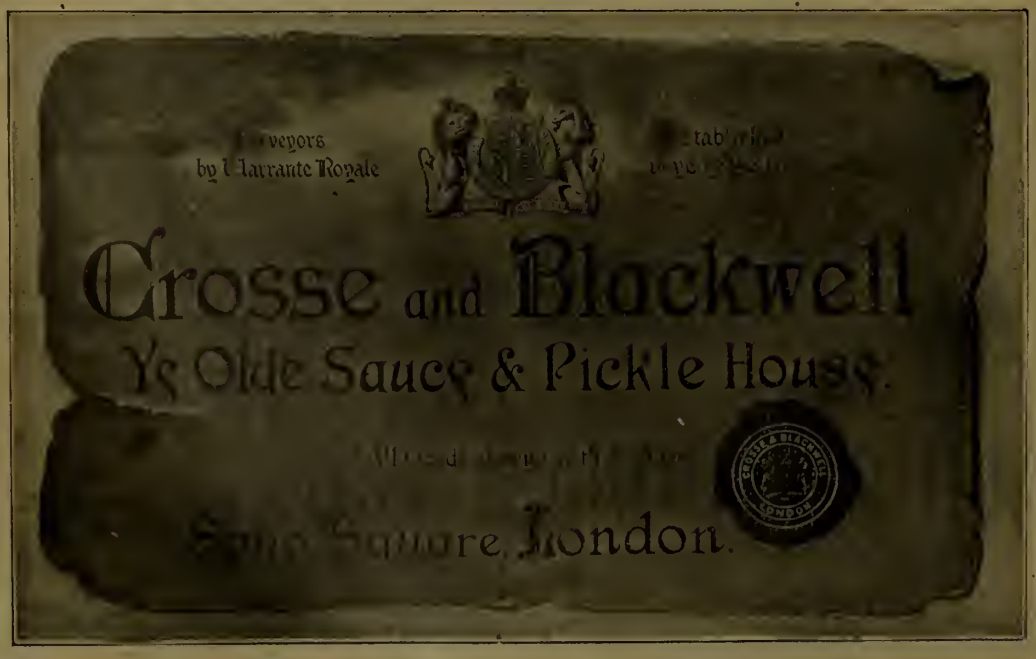
BEST IN THE MARKET

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.



C. E. Colson
Montreal

ALL OVER THE CONTINENT OF NORTH AMERICA

Keen's D.S.F. Mustard

IS USED REGULARLY.

And the increasing sales attest its thorough appreciation by the **CLASSES** and the **MASSES.**

Current Market Quotations for Proprietary Articles.

April. 28, 1898.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.



PURE GOLD.

5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4 oz. cans, 4 and 6 doz, in case	1 25
10 cent can	0 90

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO.

1 lb. tins, 2 doz. in case, per doz.	1 20
½ lb. tins, 3 " " "	90
¼ lb. tins, 4 " " "	60

MAPLE LEAF BAKING POWDER.

½ lb. glass jars	$1 25
1 lb. glass jars	2 00
1 lb. sealer jars	2 25

THE F. F. DALLEY CO.

	per doz.
Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb, tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

BLACKING.

P. O. FRENCH BLACKING. per gross

¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
	per doz.
No. 5 Spanish Blacking, ¼ gross cases	7 20
No. 10 " " " "	9 00
Vucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

BERRY'S ENGLISH BLACKING.

No. 1 Bronze Tins, per gross	$ 2 60
No. 2 Bronze Tins, per gross	$ 3 40
" 3 " "	5 60
" 4 " "	10 00
No. 1 Enamelled Tins "	2 50
" 2 " "	3 75
" 3 " "	4 00
" 4 " "	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in ¼ gross cases. Per Gross

French Oil in 3-doz. cases	$ 22 00
Reliable Shoe Dressing	9 00
Ecliplic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50



Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " " No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00
	per gross
Alpha Metal Polish No. 2	9 00



Patent Stove Polish—

Sunlight Lead Bar	4 25

Packed in ½ gross cases

Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead	25
½ gross case	
Reliable Stove Pipe Varnish ¼ gross cases 6-oz. bottles	
Quickshine Pipe Varnish ¼ gross cases pressed top tins.	12



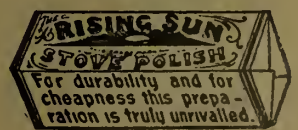
Stove Polish—



Quickshine Polish	9 00
Reliable Paste	6 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

STOVE POLISH.





Per gross

Rising Sun, 6 ounce cakes, half-gross boxes	$ 8 50
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

A Word About Syrups.

If there is anything you haven't got in Table Syrups let us know, as we have some very finely flavored lines in just now. Write for prices whether you intend ordering at the present time or not. We can quote you some rare figures which we think will just suit you.

The Edwardsburg Starch Co., Limited, Cardinal, Ont.

Per gros

THE F. F. DALLEY CO.



Gem Stove Polish, ¼ gross cases	$9 00
	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 7

Enameline.



No. 4—3 dozen in case	$4 50
No. 6—3 dozen in case	7 50

BIRD SEEDS

BART. COTTAM & CO.

"Cottams," with Patent Bird Bread.	0 07
Warbler, with Song Restorer	0 05½
Belgian, with Bird Improver	0 05½
International, with Bird Treat	0 05½
German X, with Cuttlefish Bone	0 04½
German, with Cuttlefish Bone	0 04½
London Bird Seed, bulk 25 lb. cases.	0 04½
Bird Gravel, 10c. pkts., 24 in case,	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " " 5c. " 48 "	03

CORN BROOMS

CHAS. BOECKH & SONS. per doz. net.

Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
" " 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

BLUE.

KEEN'S OXFORD. per lb.

1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED MEATS.

ARMOUR PACKING CO.—HELMET		BRAND
Corn Beef 1 lb.	1 65	1 70
2 lb.	2 65	2 75
4 lb.	5 50	5 80
6 lb.	8 50	8 80
14 lb.	18 50	19 00
Roast Beef, 1 lb.	1 40	1 50
2 lb.	2 75	2 90
Luncheon Beef, 1 lb.	1 60	1 90
" 2 lb.	2 75	2 85
Brawn 1 lb.	1 30	1 40
" 2 lb.	2 50	2 75
" 6 lb.	6 60	6 80
" 14 lb.	14 50	15 00
Ox Tongue, 1½ lb.	7 00	7 20
" " 2 lb.	8 50	8 80
" " 2½ lb.	10 75	11 00
Lunch Tongue, 1 lb.	3 35	3 50
" " 2 lb.	6 50	6 80
Chipped Beef, ¼ lb.	....	1 75
" " 1 lb.	....	3 50
Pigs' Feet 1 lb.	1 65	1 75
" " 2 lb.	....	2 75
Potted Meats, Tongue or Ham ¼ lb.	70	75
Potted Meats, Tongue or Ham ½ lb.	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb.	70	75
Potted Deviled Ham or Tongue, ½ lb.	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt.	3 00	3 15
1 pt.	2 00	2 10
Gelatine of Boar's Head, 2 lb.	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00	3 10
Plover Roast	5 00	....
Sliced Gold Band Bacon	3 00	...

CHEWING GUM.

ADAMS & SONS CO.	per box
Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs.	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 00
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	
Flirtation Gum (English or French wrappers) 115 1c pieces	
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHEESE.



MACLAREN'S IMPERIAL. Per doz.

Large Size, cases 1 doz.	$9 00
Medium Size, cases 1 doz.	4 50
Small Size, cases 2 doz.	2 40
Individual, cases 2 doz.	1 00

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " "	0 25
London Pearl, 12 and 18 " "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. tins, boxes 4 doz.	2 40
½ " " 2 "	4 50
½ " " 1 "	8 50
	per lb
Ralston Health Club boxes 6 lbs.	45

CHOCOLAT MENIER.

	In 5 case lot.	Cases of 10x12 lb bxs.	In 12 lb bxs
Vanilla—per lb.	$ 0 32	$ 0 34	$ 0 36
Yellow wrapper, Unsweetened—			
Blue Premium	C 35	0 37	0 39

	Per case.	Less than case
Pastilles—		
Yellow wrapper, 108 bxs. to the case	$20 00	0 20
Croquettes—		
Yellow wrapper, 9 bxs. of 12 packages	$20 00	0

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

The Toronto Biscuit & Confectionery Co., Limited, are putting on the market a Biscuit that every grocer ought to handle. It is called

WHEAT MEAL

Besides being very palatable, it is invaluable for invalids and persons with weak digestion. Include a tin in your next order.

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED,

A. W. Porte, President. 7 Front Street East. Toronto. S. R. Parsons, Vice-President

FRY'S.

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ½'s, 14 lb. bxs.	0 24
Fry's "Monogram," ½'s, 14lb. bxs.	0 24
Cocoa—	per doz.
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	....
" ½ lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ⅓ lb. tins, per doz.	$3 75
Cocoa Essence, ⅓ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, ⅓ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs	0 27
" ½ " " "	0 28
" ¼ " " "	0 29
" ⅛ " 5 or 10 "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails	....
Feather Strip, " " " "	....
Special Shred, " " " "	....
Macarooo, " " " "	....
Crown Desic., 12, 20 or 25 lb. "	....
Special, " " " "	....

Barrels, 2c. per lb. less.
Terms, 3 p.c., off 30 days.

COFFEE.

per lb.

JAMES TURNER & CO.

Mecca	0 34
Damascus	0 30
Cairo	0 40

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	0 33
Bourbon Blend	0 31
Our Own "	0 30
Jersey "	0 28
Laguaya "	0 25
Rajah Blend	0 21
Mocha and Java	0 32
Old Government Java... 0 30	0 32 0 34

EXTRACTS.

per doz

Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25

Crown Brand (Robert Greig & Co.)—



1	oz. Bottle, per doz.	0 90
2	" " "	1 50
2½	" " "	2 00
4	" " "	3 00
8	" Bottle "	6 00
4	" Glass Stop'r "	3 50
8	" " "	7 00



Robert Greig & Co., Montreal, Ageots.

¼ lb. Tins, boxes 2 doz.	2 40
½ lb. Tins, boxes 2 doz.	4 60
1 lb. Tins, boxes 1 doz	8 70

FOOD.

per brl

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS. per doz.

Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot, 2 qt. size	1 20
Acidulated, 2 qt. size	1 50

(Sold by all wholesale grocers.)

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.

1 oz. Packages, White, per doz.	0 90
1 " " Red, "	0 95

COX'S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt.	$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams " " 1 55	1 90
Red Currant Jelly	2 75

(All the above in 1 lb. clear glass pots.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Aome" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$10 80
" per cace of 3 doz., net	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

Square Tins—	per lb.
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
F. D., 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
" 4 lb. tins, decorated, p.t.	0

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)

per gross.		per gross
Pony size,	$ 7 50	Beer Mug 16 20
Small Med.	7 50	Tumbler 11 50
Medium	10 80	Cream Jug 21 00
Large	12 00	Sugar Bowl 22 00
Spoon	18 00	Caddy 28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard bulk, per lb.	0 12
¼ lb. tins, 4 doz. in case, per doz.	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz.	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal.	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz.	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	

SPECIAL NOTICE

DAY & MARTIN
LIMITED
BOROUGH ROAD
LONDON, ENG.

Have appointed us Sole Agents for the Provinces of Ontario and Quebec. Drop us a card when wanting any D. & M. Goods.

MANUFACTURERS OF THE CELEBRATED . . . . .

97 Blacking
Shoe Dressings
Etc., Etc.

Frank Magor & Co., 16 St. John St., Montreal

The merits of the Starch are generally estimated by the demand there is for it. . . . . .

CELLULOID STARCH

is recognized by all the leading grocers as a brand that their best class of customers require and must have.

THE BRANTFORD STARCH CO., Limited, Selling Agents, **BRANTFORD, CAN.**

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppers (pints)	2 30
Corked (pints)	1 90

SODA.

COW BRAND



	per box
Case of 1 lbs. (containing 60 p'k'g's)	$ 3 00
" " ½ lbs. (" 120 ")	3 00
" " lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb. packages)	3 00
Case of 5c. p'kgs (containing 96 p'kgs.	3 00

SOAP.



1 box and less than 5	4 00
5 boxes and upward	4 00

Freight prepaid on 5 box lots.



BRANTFORD SOAP WORKS CO.

Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

A. P. TIPPET & CO., AGENTS.

	per gross.
Maypole Soap, colors	12 00
" " black	18 00

10 per cent. discount on gross lots.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin cannisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 05
Rice Starch—	
Edwardsburg No.1 white, 1-lb.cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	

KINGSFORD'S OSWEGO STARCH.



SILVE GLOSS	40-lb. boxes. 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08 0 08½
PURE	40-lb. boxes, 1-lb. pack	0 07
"	48-lb. " 16 3-lb. boxes	0 07

For puddings, custards, etc.

OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04¼
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05
Bbls., 175 lbs.	0 04½
Kegs, 100 lbs.	0 04½
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Staroh—	
1 lb. fancy boxes, oases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.	0 05
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06

TEAS.

"SALADA" CEYLON.



	Wholesale	Retail
Brown Label, 1s and ½s	0 20	0 25
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s and ½s and ¼s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

RAM LAL'S (lead packages)



Cases, each	60 1-lbs.	0 35
" "	60 ½-lbs.	0 35
" "	30 1-lbs.	
" "	120 ½-lbs.	0 36

"KOLONA"



Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Black Label, 1-lb., retail at 25c	0 19
" ½-lb., " " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c	0 42
Gold Label, " 80c	0 58

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25

WOODENWARE.

THE E. B. EDDY CO.

	per doz
Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Parlor	1 30	1 40
Red Parlor	1 50	1 60
Safety No. 1, wall box	1 40	1 50
" No. 2, slide box	2 80	2 90
" No. 3, capital	2 75	2 85
Flamers, slide boxes	2 25	2 35
" wax stems	3 20	3 30
Tiger	2 65	2 85

BRYANT & MAY.

Robert Greig & Co., Agents.	
No. 9 Safety, per gross	$ 2 00
" 10 " "	1 10
" 2 Tiger, "	5 00
" 4 " "	2 00



LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845. **BROOKLYN, N.Y.**

You Make a Mistake

When you regard Salt as a back-shop article, to be stored in any odd corner and only brought out when ordered.

Not Your Fault Perhaps!

If you have been handling some common brand—hard, wet and nasty—put up anyhow. No wonder you want to keep it away from your choice groceries.

Buy the Best==Coleman's Salt

It is pure, white, dry and sparkling, put up in first-class packages, every one guaranteed to the consumer. You need not be afraid to bring them out into the light. They are fit company for your finest stock. Get a case of five-pound cartons, and judge for yourself.

Carload Lots. . .

We carry large stocks of common and coarse salt, and assort cars to suit the convenience of customers. Prompt shipment guaranteed. Write for quotations and samples.

R. & J. RANSFORD, Clinton.

NO JOB LOT

BUT STRAIGHT GOODS

A line of . . . .

White Granite Plates

Three Sizes, (6-inch, 7-inch and 8-inch) that

Can be Retailed for 5 Cents Each

Particulars Gladly Given.

GOWANS, KENT & CO.

TORONTO

WILL TICKLE THE SAUCIEST PALATE.

PATERSON'S WOR'STER SAUCE

ossesses a
eculiar
iquancy and zest
leasing the Consumer, and
roviding a satisfactory
rofit to the Grocer.

repared by R. PATERSON & SONS,
roprietors and Manufacturers of
ATERSON'S "Camp" Coffee Essence.
ATERSON'S "Eureka" Chutnee Pickles, &c.

Agents—ROSE & LAFLAMME, MONTREAL

WANZER LAMP & MFG. CO.

Hamilton, Ont.



WANZER.

INVERNESS, P.Q., Feb. 14th, 1898
WANZER LAMP & MFG. CO.,
Hamilton, Ont.

GENTLEMEN,—We have been using the Wanzer Lamp for about five years and can not praise it too highly, as it is all and more than you represent it to be. I have placed several here—"they are giving good satisfaction." Your Cooker is also a success. I am of opinion that every home should have a Wanzer Lamp. I cannot praise it too highly.

Very truly yours,
JOHN YOUNG.

Write us for illustrated and descriptive pamphlets and testimonials.

GENERAL MERCHANTS

and other Dealers, who are regular subscribers to THE CANADIAN GROCER, wishing copies of:

The Canadian Hardware and Metal Merchant.
The Canadian Dry Goods Review.
The Bookseller and Stationer.
The Paper and Pulp News.
The Canadian Printer and Publisher.
Plumbing and Steamfitting.

May have a single copy of them sent free at any time they wish to consult the advertising columns. Special clubbing rates on application. . . . . .

MacLean Publishing Co. Limited

Montreal : : Toronto

BOOKS FOR THE RETAILER

Full of good practical hints on live subjects. Every merchant should keep himself well posted on matters concerning the welfare of his business.

The following series of pamphlets by experienced business men, deal with matters of importance to the retailer and are well worth his careful perusal.

Pitfalls of the Dry Goods Trade
Three pithy papers dealing with Credits, Honesty, Clerks, Expeuses, Over-huying, Profit, Capital, etc., etc.

Buying, Selling and Handling of Teas
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THE CANADIAN GROCER

VOL. XII TORONTO AND MONTREAL, MAY 6, 1898. No. 18

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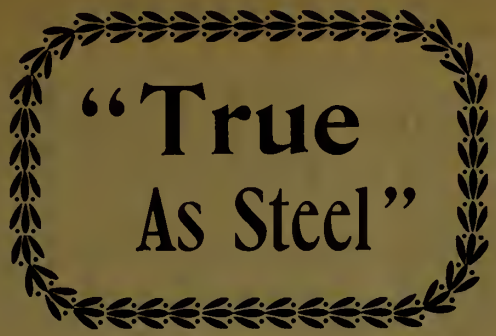
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THE CANADIAN GROCER

Vol. XII. (Published Weekly) TORONTO AND MONTREAL, MAY 6, 1898. ($2.00 per Year) No. 18

TOBACCO CULTURE IN CANADA.

By William Saunders, Director Experimental Farms, Ottawa.

THE substance known as tobacco consists of the leaves of a narcotic plant, a native of South America, belonging to the order solanacæ and known to botanists as nicotiana tabacum. Its use is more general and widely spread than that of any other narcotic or stimulant ; it is largely manufactured for smoking, is also prepared for chewing, and is used to a more limited extent as snuff. Specimens of this plant were first brought to Europe in 1558 by Francisco Fernandes, a physician who had been sent by Philip II, of Spain, to investigate the products of Mexico. While tobacco first came to Europe through Spain, the habit of smoking was initiated and spread by English example, and Sir Walter Raleigh was one of the devotees to the use of this weed who helped to bring it into prominence. During the seventeenth century its use spread with great rapidity among all the nations notwithstanding the resolute opposition of statesmen and priests, and penal enactments of the most severe description.

There are other species of tobacco grown to a limited extent in other parts of the world, but the tobacco produced on the American continent and in Cuba, is all made from the species referred to. The tobacco plant is a coarse, rank-growing annual, which attains a height of from four to six feet, crowned with a panicle of pink flowers and having alternate leaves which are very large, often attaining a length of three feet or more and a proportionate width. Although this plant is a native of South America, it flourishes over a very wide area and adapts itself to many different climates. It is grown in most of the southern and middle States in the neighboring republic, and its cultivation is rapidly increasing in Canada. The tobacco plant is very susceptible to variations in climate and soil ; not only are the size and texture of the leaves so influenced, but the quality, strength and flavor are thus affected in a remarkable degree. During the long period this plant has been under cultivation, many different varieties have been produced, but the finer qualities of high flavor are grown chiefly in tropical countries with a comparatively dry climate. The seed of the high-flavored sorts, such as are grown in Cuba, when sown in the cooler climates of the eastern States or Canada, produce plants of much less flavor and of a different texture. Nevertheless, many useful commercial varieties can be grown in the cooler climates of this country.

The census of Canada in 1891 shows a total product in all the provinces of 4,277,936 pounds, of which about 90 per cent. was grown in the Province of Quebec. Most of this crop was cultivated in small areas, rarely exceeding a few acres on any one farm. Recently, the cultivation of tobacco has increased very rapidly in western Ontario, especially in the county of Essex. Walker Sons, of Walkerville, were among the pioneers in this industry, and have for some years past had the largest tobacco farm in the Dominion. In 1897 they had 130 acres under this crop. A considerable number of farmers in the neighborhood of Leamington, Ont., have of late entered on the cultivation of this plant, growing from 5 to 20 acres each. It is estimated that about 1,000 acres of land were devoted to the growing of tobacco in that part of Essex in 1897, and that about 40 carloads of cured leaf were shipped from that district. It is believed that a much larger area will be planted during the coming season.

SOIL AND ITS PREPARATION.

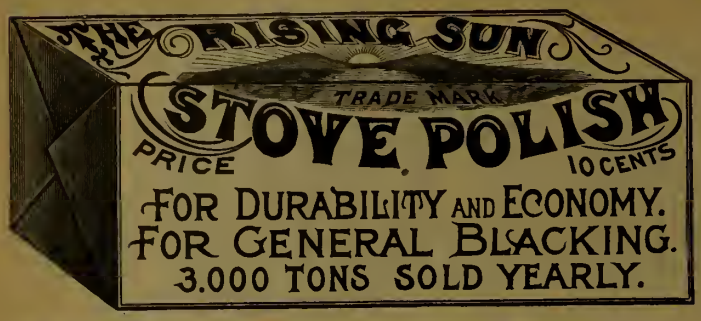
The soil most suitable for a tobacco crop is a deep rich friable loam, dry and warm, which can be easily worked up into a fine and mellow condition. While a rich sandy soil is usually preferred, the crop often does equally well on a loamy clay, provided it is of such a porous and open character as will admit of its being brought into a fine condition of tilth ; tobacco does not usually succeed well on a heavy clay. When grown on the heavier classes of soil the plants produce a thick leaf more suitable for the manufacture of chewing tobacco, and when grown on lighter sandy soils a thin or light leaf more suitable for the making of cigars. The tobacco plant grows very rapidly and is a gross feeder and needs an abundant supply of plant food, hence, in the preparation of the soil for this crop barn-yard manure is used very liberally. About thirty two-horse loads, or more, per acre are applied during the winter or early in the spring and ploughed under. Subsequently the land is harrowed—usually with a disc-harrow—from time to time until the soil is thoroughly and finely pulverized to a depth of about three inches, Wood ashes may also be freely used with much benefit to this crop.

SOWING THE SEED.

Tobacco seed is sometimes sown in hot-beds, sometimes in cold frames and occasionally in open ground. The first method has been practised at the Central Experimental farm at Ottawa and is the plan usually followed in the Province of Quebec, but in western Ontario, where the season is longer, although hot-beds are frequently used, the sowing of the seed in cold frames and open beds is not uncommon.

In preparing a hot-bed select a southern or south-eastern exposure sheltered on the north, and dig out a space 5 feet by 12, or any required length, to the depth of 18 inches. Place 3 or 4 inches of straw in the bottom and cover with fresh manure from the horse stable to the depth of 8 or 10 inches, treading it down well. Cover with

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good rich loamy soil to a depth of 4 or 5 inches, and pack it firm. Allow this to stand for a few days to heat up and then rake the bed smooth, when it will be ready to receive the seed. Where a hot-bed is used, the seed may be sown in rows from 4 to 6 inches apart, or broadcast, having previously been mixed with ashes or corn-meal so as to ensure more evenness in sowing. If sown broadcast the surface should afterwards be pressed firmly by placing a board about one foot wide and nearly the length of the bed, on the surface of the newly-sown ground, and walking over it, then move the board so as to press another foot, and so on, until the whole bed is evenly pressed. Then cover with frames either glazed or covered with cotton to protect from cold and frost and sprinkle the surface often enough with water or weak liquid manure to keep it moist. Germination takes place in about ten days, and in from twenty to thirty days after the plants appear, they should be large enough to transplant.

Where the seed is sown in cold frames or open beds, a sheltered position is desirable, with a southern exposure. Upon the spot selected, brush is usually burned until the soil is made hot enough to kill the seeds of grass and weeds near the surface. When the soil has thus been baked to the depth of about half an inch and the bed has cooled, the surface is stirred with hoe or spade to the depth of 2 or 3 inches. Well-rotted manure is then spread over the ground and raked and worked until it has become thoroughly mixed, and the whole made mellow and fine. Mix carefully one tablespoonful of seed with about a quart of ashes and sow broadcast. This quantity is sufficient for a bed ten feet square, and should furnish plants enough for an acre of land. Brush or rake the seed in very lightly and use a light roller to make the surface compact, smooth and even, or press the surface smooth with a board in the manner recommended for the sowing in hot-beds. Use cotton covered frames or cover with light brush thick enough to afford some shade to the young plants and to protect them from drying winds, and water from time to time as needed to keep the ground moist. Keep the plants free from weeds and thin them out where necessary to avoid crowding. Sometimes the seed is sprouted before sowing. This may be done by mixing it with some fine mould and placing it near a stove or in some other warm place and keeping it moist for four or five days. Sow it as soon as it can be seen to have sprouted. By adopting this plan some time may be saved, but it is not generally recommended. The time of sowing will vary in different localities, ranging in Canada from the 1st to the 15th of April, and the young plants will be ready to put out from the 25th of May to the 10th of June. The seed bed should be large enough to permit of a sufficient number of plants of the same size being taken from it to complete the planting of the desired area at one operation, so that the subsequent growth may be even and regular. There should also be a surplus left sufficient to fill the vacancies caused by failure.

PLANTING.

The plants are usually put out in rows about 4 feet apart and from 2½ to 3½ feet apart in the rows. Where practicable, the rows should run north and south so that each plant may get the largest amount of sunshine. The places for the plants in the rows are usually indicated by running over the ground with a corn marker. Some prefer to ridge the ground before planting, and claim that subsequent cultivation can be carried on with less injury to the plants where this method is practised. If the ground be flat or heavy this plan is preferred, but on lighter soils with good drainage the plants may be successfully grown either with or without ridging.

When the plants in the seed bed are 4 to 5 inches high and the largest leaves from 2 to 2½ inches wide they are ready for the field. Before any are lifted the bed should be thoroughly sprinkled with water so that the earth may adhere to the roots. A cloudy day after a shower of rain is preferred for transplanting, but if the plants are carefully removed with a ball of earth attached to the roots of each they may be set out with fair success, provided the ground is reasonably moist, without waiting for such specially favourable conditions. Small plants should not be used, it is better to wait a few days until they are of the proper size. When planting, a basket of plants is carried by a boy up between the rows when one is dropped at each side where indicated by the marker; the men follow and put them in the ground, using a planting peg or the finger for this purpose, pressing the earth carefully about the roots. Where the plantation is very large, a planting machine is sometimes used. Messrs. Walker Sons use the Bemis' planter by which with one pair of horses, driver and two men to tend the machine, about twenty thousand plants may be set per day.

Some experiments have been tried at the Central Experimental Farm as to the effects or twice transplanting. The plants were pricked out from the hot-bed to cold frames, where they were set in rows 8 inches apart, and about 3 inches apart in the rows, and after they had grown strong and stocky they were transplanted to the field. It was observed that when treated in this way the plants grew more rapidly and there were fewer failures in planting than when they were transplanted directly from the hot-bed to the field. The yield of leaf was also larger. When transplanting from the beds the thinning should be so carried out as to give the remaining plants more room and thus permit of a spreading stocky growth.

CULTIVATION.

After planting, the ground should be stirred with a one-horse cultivator about once in ten or twelve days, so as to keep the land thoroughly clean from weeds, and in a porous and mellow condition. Frequent cultivation will also induce more favourable conditions of moisture. This should be

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In anticipation of the coming summer trade we have arriving this week a full range of Williams Bros. & Charbonneau's Pickles.

Imperial Pints, Mixed (vacuum tops).
Imperial, 12 oz., Mixed (vacuum tops).
Oval Bottles, ½ pints, Mixed (corked).
" French Style," Triangular Shaped Bottles (with patent spring tops).
Horse Radish and Mustard, a most delicious relish (with patent spring tops).
French Mustard in large glass pots (with patent spring tops).

All goods are packed in patent partitioned cases, and thus quite a saving in freight.

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continued as long as the cultivator can be passed through the rows without injuring the plants. After this, as the roots of the plants will then almost fill the space between the rows, the ground should be kept clean by shallow hoeing.

PRIMING AND TOPPING.

By the word "priming" is meant the removal of the lower or primary leaves which come out too near the ground, and often touch the surface and become torn and sandy. It is an advantage to do this work early, so that the plants may not unnecessarily lose strength by their growth. The distance from the ground this priming should be done depends somewhat on the variety, but the bottom of the stalk is usually stripped to the height of from 4 to 6 inches from the ground.

Topping is the removal of the flower stalk with one or more of the upper and smaller leaves. This is done to throw the strength of the plant which would otherwise go to the production of seed, into the more perfect development of the leaves. The plant is ready to top when the "button," as the blossom is called, has grown long enough to be taken hold of without injuring the upper leaves of the plant. As the plants do not all blossom at the same time, it is usual to let those stalks which bloom first run a little beyond the usual time of topping, so that all may be topped at the one operation. The tops when broken off should be thrown between the rows and allowed to decay. The number of leaves left on the stem at the time of topping varies from ten to sixteen or eighteen, depending on the variety grown ; if topped too high the upper leaves are apt to be too small to be of much value. As the leaves of the tobacco plant are arranged on the stem in eight perpendicular ranks, the ninth leaf stands directly over the first. This fact will assist the operator in determining the number of leaves on a stalk without counting them.

SUCKERING.

After topping, "suckers" soon begin to grow, shooting out from the stalk on the upper side of each leaf at the base, those at the top starting first. As soon as they are large enough to be pulled they should be promptly removed, otherwise much of the strength of the plant will be lost and the maturing of the crop delayed. Should they start a second or third time, they should be again removed.

SAVING OF SEED.

To obtain seed for sowing the following year, a few of the earliest, most thrifty and large-leaved stalks should be left without topping. These will bloom and seed freely, and when the crop is cut these stalks should be allowed to stand. As soon as the seed pods turn to a blackish color the seed will be nearly matured ; then cut off the heads and hang them up in a dry place to cure. Later in the season strip the seed pods from the stalks, rub them in the hand and clean the seed by sifting through a fine sieve. Tobacco seed is said to retain its germinating power for several years.

INSECT ENEMIES.

Cutworms are sometimes very active in destroying the newly set plants. Where these are troublesome they may be reduced in number by placing at many different points in the field small bunches of poisoned weeds, grass or clover. These bunches are tied and rendered poisonous by dipping them in a mixture of Paris green and water in the proportion of two ounces of the poison to a pailful of water. The cutworms take shelter under the bundle of weeds and eat of the poisoned material and die. In hot weather these bundles should be put out after sundown and a shingle may be laid on each to keep it fresh. Cutworms are the caterpillars of dull-colored moths or "millers," which fly at night, mostly during the month of July. The caterpillars lie hidden during the day and come out to feed at dusk. They are smooth and naked, and are usually of some dull shade of greenish grey, or brown, with dusky markings. When these caterpillars are fully grown, which is usually in the latter part of June, they enter the ground and change to chrysalidds, from which the moths emerge later in the season. These deposit their eggs on grass or other plants or weeds ; the young larvæ hatch in about a fortnight and feed usually unobserved amid the abundant growth of summer, and when they reach a length of one-half to three-quarters of an inch they bury themselves in the ground in autumn, where they remain until the following spring. On emerging from their long period of torpor they become very active and feed greedily on almost any green plant which comes in their way.

Cutworms usually attack the plants about the base, and having eaten the stem through leave the greater part of the young plant to wilt and perish. Where a plant suddenly withers and dies, the author of the mischief can generally be found within a few inches of the plant, buried just below the surface of the ground. In such cases they should be searched for and destroyed. Where cutworms are plentiful it is necessary to look over the plants every day or two, and to promptly reset any which may have been killed.

After the cutworms have disappeared the caterpillar of a large sphinx moth, sphinx quinquemaculatus, becomes a most troublesome foe to the tobacco grower. The insect spends the winter in the chrysalis state buried in the ground. Early in June the chrysalis wriggles its way up to the surface, when the moth escapes. It flies at dusk and in its flight much resembles a humming bird, and soon begins to deposit eggs. These are laid singly on the under side of the leaf, where they hatch in the course of a few days when the young larva or "worm" begins to feed on the leaf, making small holes here and there in it. About the time when the leaves are as large as a man's hand these caterpillars appear. The plantation should then be gone over carefully, looking at every plant. A sharp eye will detect the small holes they make in the leaf very promptly, and on turning it up a small green caterpillar will be seen on the under side with a projecting horn on the hinder

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The finest Olive Oil produced. Served exclusively at the table of H. M. the King of Italy. Put up in gallon tins and glass.

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end of its body. These should be at once destroyed, which may be done by crushing them between the finger and thumb. As the eggs of these caterpillars continue to be laid during a considerable part of the season, constant watchfulness and frequent inspection is needed to prevent injury to the crop. Where the fields are neglected these caterpillars grow rapidly and eat voraciously, and a single specimen will soon destroy the greater part of the leaves of the plant on which it has been placed and on several others near by. When full grown this larva is 3 inches long, or more, and about the thickness of the forefinger, green, with paler stripes along the sides of the body. When disturbed it raises its head in a threatening manner and looks quite ferocious, but is incapable of inflicting any injury.

HARVESTING.

When the leaves approach maturity they gradually lose their deep green color and assume a yellowish hue, which, in some varieties, is mottled with deeper markings of the same color. The veins of the leaves become swollen and the substance of the leaf feels thick and gummy. At this stage the tip of the leaf becomes somewhat brittle and the midrib will usually break with a clean fracture if the tip is sharply doubled back ; the leaves are then ready for harvesting. When the leaf is sufficiently matured, the sooner it is cut the better, as it is liable to injury from frost or other unfavorable weather. The usual method is to cut the plant down nearly to the ground and suspend the stalk with its leaves attached in a suitable drying-house where, when dried, the leaves are stripped and packed. The other method, which is sometimes followed by those who cultivate tobacco on a small scale, or where labor is plentiful and cheap, is to strip the leaves from the plants in the field, gathering them as they mature and stringing them on twine or wires attached to laths or strips in such a manner as to allow each strip with its load of leaves to be handled separately. These are then placed in the drying-house to cure. By this process a better quality of leaf is obtained but at a larger cost of labor.

Some growers split the upright stem of the plant before cutting, with a sharp knife down the middle to within 4 or 5 inches of the base, then withdraw the knife and cut the stalks off close to the ground. This plan is said to be convenient for hanging, as the stalks can be placed astride the strips on which they are suspended and the leaves on stalks thus treated dry more rapidly ; they are, however, more apt to slip off the sticks when moving them.

Another method is to pierce through the stalks with a V-shaped spear made of iron or steel, with a socket large enough to admit the end of a stick on which the tobacco is to be hung. The stick is set upright on the ground, fitted with the spear at the end, when the tobacco is lifted, one stalk at a time, and thrust on the spear, which passes through the stalk, about six inches from the base. The sticks are usually made 4½ feet long, and afford space enough to suspend eight plants. When one stick is filled, the spear is taken off and attached to another, and this process is continued until the plants are all hung. Other growers prefer to suspend the plants by tying them to suitable sticks with twine.

Cutting should begin as soon as the dew is off the plants in the morning. Cut with a hatchet or suitable knife, grasp the stalk with the left hand and bend it well to the left, so as to expose the lower part of the stalk, and sever with the knife near the surface of the ground, letting the stalk drop over without doubling the leaves under. Lay the plants on the ground to wilt for an hour or two, or, until the leaves lose their brittleness and can be handled without breaking. Then load the tobacco on a wagon, keeping the butts out on both sides in loading, and draw to the drying-house. No more plants should be cut than can be taken in and hung up the same day. Never



FOUR REASONS WHY GROCERS should sell a brand of Stove Polish which, above ALL others, consumers want, and for which Grocers can offer no substitute without injury to their trade.

Enameline

The Modern STOVE POLISH

First : It is Superior to All others in Quality.

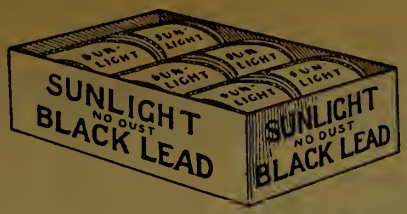
Second : It gives Perfect Satisfaction to Consumers.

Third : It is Thoroughly Advertised and Sells itself.

Fourth : NO OTHER Stove Polish ON EARTH has so large a sale



To be given away free to our customers



A Chance of a Lifetime

to get a gold watch and a music clock free. All the trouble it means to you is to sell and push Sunlight Black Lead, the best Stove Polish in the world, and positively makes no dust. For sale by all the wholesale trade. Price, per gross, $2.25. Write for circular giving full particulars. We have placed upwards of 300 gross in 2 weeks, or 43,200 bars, the largest average sales ever made on stove polish in Canada to the retail trade.

The Alpha Chemical Co., Berlin, Ont.

The sales are increasing from day to day.



To be given away free to our customers

cut tobacco on a rainy day, as the leaves are then sure to get sandy, which will lessen their value, and do not allow the plants to lie long on the wagon or in a pile, as they soon sweat and heat, which quickly injures them.

DRYING.

A house 30 by 40 feet so arranged as to hang the tobacco in four tiers is said to be large enough to give drying accommodation to an acre of tobacco. Most growers prefer to build their drying-houses tight, so that they may be closed up in unfavorable weather. Such buildings are supplied at the base with a number of doors, affording openings large enough to admit air freely, and ventilators are provided above. Drying-houses are most commonly built from 16 to 20 feet wide, 16 feet high and 40 to 50 feet long, or longer if required. Occasionally buildings are met with which have their sides covered with boards so placed as to leave an inch or more of space between each to provide for free access of air. This, however, does not afford sufficient protection in case of unfavorable weather. Whatever method may be used for hanging the stalks, they are placed on the sticks about 5 inches apart, leaving eight or nine stalks on a stick, and the sticks are so arranged as to leave a space of 8 or 9 inches between them.

When the plants are sufficiently dried, which is known by the stems becoming of a brown color and breaking when bent, the tobacco is ready for stripping. Damp weather is chosen for this operation, when the damp air is freely admitted and the leaves absorb moisture so that they can be handled without breaking. The operator pulls the leaves from the stalks one by one, until he gets what is technically called a "hand," which consists of from twelve to sixteen leaves, when these are fastened together by a good leaf folded to two or three inches in width, and wound around the base and secured by tucking the end under. During the stripping the leaves are separated into two grades, according to size and soundness— all the torn and injured leaves, as well as the small and less matured specimens, forming the second grade.

BULKING.

After the tobacco is stripped it is packed down each day where it will be secure from drying winds or wet. The "hands" are placed with butts out and the leaves overlapping at the tips for about one-third of their length; laying one row of butts one way, then another on the opposite, keeping them straight and even to prevent the air from drying the material. The "hands" are pressed together by kneeling on them while packing, and, when the piles have reached a convenient height, say 3 to 4 feet, they are weighted with heavy planks on top so as to press the material down as compact as possible. The pile is then covered with some fabric or material such as blankets or sacking to prevent the drying of the exposed parts, and, in this condition it is allowed to remain about a month during which time the curing or "sweating" process goes on by which, when properly attended to, the leaves acquire a uniform color. The bulking is followed by an increase of temperature in the pile, which should be watched, and when a thermometer placed in the centre of the heap indicates a temperature of 100 to 110 Fahr., or when the heat is uncomfortable to the hand when introduced, the "bulk" should be opened and rearranged so that the outer and upper tiers may be brought to the centre. In this way the heat is lessened and the curing process proceeds evenly and uniformly throughout the pile. When the tobacco is thoroughly cured the "bulk" is opened and the material arranged more loosely and gradually cooled when the tobacco will be ready for market. When disposed of, it is usually packed in bales of about 100 lb. each, firmly pressed together and enclosed in sacking.

VARIETIES.

Among the earliest and best yielding varieties tested at the Experimental Farm are : White Burley, Connecticnt Seed Leaf, Pennsylvania Seed Leaf, Pryor Yellow, Climax, Yellow Mammoth, Oronoko Yellow, Safrano, Brazilian and Canadian. In 1896 the White Burley grown at the Experimental Farm was matured and partly harvested, when a sharp frost occurred in September, which greatly injured the later sorts. The White Burley is much grown in the Province of Quebec, and is also the variety most extensively cultivated in western Ontario. The Connecticut Seed Leaf stands probably next in public favor,and is well spoken of generally. Messrs. Walker Sons have found the White Burley and Connecticut Seed Leaf the most profitable varieties to grow, and think that a fair average of the yield of these varieties, taking one season with another, would be about 1,800 lbs. of cured tobacco per acre. Dr. G. LaRoque, late M. P. for Chambly County, Quebec, in his excellent little book on "Culture et Preparation du Tabac" gives the crop of the different varieties grown in Quebec as ranging from 900 to 1,500 lbs. per acre, while Mr. M. G. Bruner, of Olinda, Ontario, estimates the crop about Leamington as from 1,000 to 1,100 lbs. per acre. Where the same varieties are grown the yield in every case will depend much on the quality of the land and the quantity of manure which has been used. In the small experimental plots at the Central Experimental Farm, the weight of crop has been estimated in different seasons from about 1,500 to 2,500 lbs. or more per acre.

TOBACCO AN EXHAUSTING CROP.

From the reports which have been published of chemical analyses of the leaves and stalks of the tobacco plant, it is evident that this crop draws heavily on the potash in the soil. It is also a considerable consumer of nitrogen and of lime. On such land as is frequently used for this crop, the ploughing under of clover to enrich the soil, large applications of barn-yard manure, liberal dressings of wood ashes or of salts of potash, and an occasional application of lime, will all be found beneficial. As the stalks take from the soil about the same proportion of the fertilizing constituents as the leaves, the exhausting effect of this crop on the land may be lessened by allowing the stalks to remain on the ground to decay and then ploughing them under.

A Tea Dealer Generally Has His Hands Full

trying to suit all his customers, and many find it a very hard matter to make new tea trade as well as hold what they already have. One way to overcome this difficulty is to sell tea that possesses a delightful flavor, perfect drink, and never fails to please even the most critical. **LUDELLA Ceylon Tea** is sold at right prices and strictly on its merits.

LEAD PACKAGES. 25, 40, 50 AND 60c.

H. P. ECKARDT & CO. WHOLESALE AGENTS TORONTO

WASHBOARDS
CLOTHES PINS
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TUBS
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BUTTER PLATES
BUTTER TUBS
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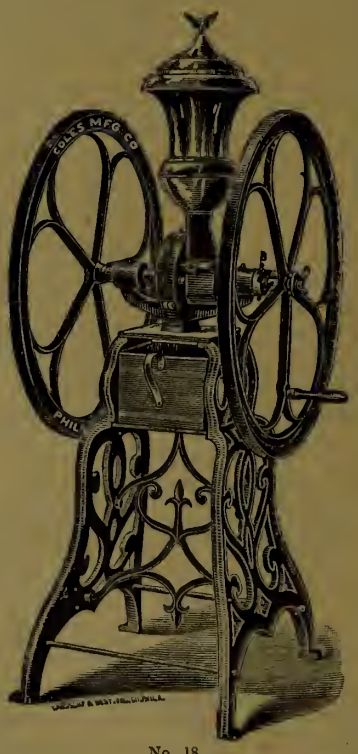
Sold and highly recommended by all leading grocers. . . . . .

Sovereign Matches

The H. A. NELSON & SONS CO., Limited

Sample room ...MONTREAL, QUE.

56 and 58 Front West, TORONTO.



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No 18

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DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

CANADIAN CANNED MEATS.

The Canadian Government has given a Chicago packing firm a contract for canned meat supplies, 50,000 pounds of which are to be immediately shipped to the Klondyke. It is said that this is the first order of its kind that has come to Chicago from our friends across the horder, and The Chicago Record volunteers the information that "heretofore such orders were filled by Canadian packers." As a matter of fact, we doubt if Canadian packers bother much about putting up meat in tins. If they had the goods they would certainly have gotten the order which went to Chicago. The Canadian packer has given most of his attention to curing and smoking, and has certainly made good use of his time. We nevertheless congratulate Chicago, which, as a packing and canning centre, stands for everything that is up-to-date and progressive in the husiness.—National Provisioner, New York.

THERE is as much truth in the above statement as there is in some of the false war news which fill the columns of the yellow journals. THE CANADIAN GROCER does not charge The Provisioner with falsifying. Where it errs is in a misconception of facts. The originators of the falsehoods were certain Canadian newspapers.

The Canadian Government has not given an order to a Chicago or any other firm in the United States for one pound of canned meat, let alone 50,000 pounds. And Premier Laurier himself is authority for the statement.

Now, with regard to the misconception of The National Provisioner. In the paragraph at the head of this column it will be noticed that it says: "As a matter of fact, we doubt if Canadian packers bother much about putting meat up in tins. * * * * The Canadian packer has given most of his attention to curing and smoking."

Now, as a matter of fact, Canadians do pay a great deal of attention to canning meats. There are, in the Dominion, two concerns putting up canned meats, although only one of these is of very great importance, and that one factory has not been able, during the past year or two, to turn out enough canned meats to supply the demand.

That, however, is not all: Not only are there canned meat factories in Canada, but the product of these factories has, during the last four or five years, been gradually pushing canned meats of United States make out of this market, until to-day the home factories practically supply the home market.

THE CANADIAN GROCER has taken the trouble to investigate the matter, and it is learned that the wholesale trade sells something like five hundred pounds of canned meats of Canadian make to fifty pounds of United States make. And order sheets were produced to prove this.

Of course, we have no canned meat factories in this country approaching in size some of those in the United States, but their product is equally as good as far as quality is concerned, while the packages are, on the whole, much more attractive. Then, what may be a surprise to a good many Canadians as well as to our cousins to the south is that the cost of Canadian canned meats to the wholesaler is lower than the product of the United States, and, in some sizes materially so, and that, too, without taking into account the duty of 25 per cent.

No doubt a great many United States canned goods are going to the Yukon; but so are there of Canadian, one factory alone having received an order for 100,000 cases to be shipped to that part of the country, and that, too, to fill an order for a United States firm.

If you are ashamed of your business, do not advertise it; but if you would not be ashamed of your business, advertise.

CATCHING SMUGGLERS.

FROM a reliable source THE CANADIAN GROCER learns that the special officers sent to border towns, a few weeks ago, for the purpose of putting a stop to the smuggling, which has become so common during the last couple of years, are doing good work.

It is a pity the public is allowed to know so little about the seizures which these officers are making. People who make it a practice of crossing to United States border towns and buying their dry goods, groceries, hardware, etc., and bringing the same surreptitiously back to their homes, should be exposed. They rob the Government and they ruin the local merchants by their practices, and their dishonest acts have no more right to be ventilated in secret than have the evil deeds of persons which are ventilated from time to time in the police courts.

The proper place to try people caught smuggling is in the police court and not in a private room, with the Customs official as judge.

It would, of course, be more distasteful to the smuggler, man or woman, to be arraigned in a police court. But the likes or dislikes of these people should not be considered. What the Customs Department should consider is as to which method of punishment would be most conducive to a better observance of the law in future. And there is no question about it, the exposure and fine of the police court would be much more conducive to this end than secret examination by a Customs official.

War causes prices to advance and soldiers to run.

EXTRAORDINARY BID ON TEA.

A private letter received by a Toronto firm shows that ordinary business men, as well as Wall street speculators, do things which would seem to indicate that they are beside themselves.

According to this letter, there was recently put up at one of the auctions in London a lot of tea whose ordinary value was about 8½d. But there were two men who wanted it, and, in their zeal to secure the desideratum, they bid the tea up to 2s. 0¼d.

The man who got the tea certainly did not get any profit.

THE GOVERNMENT LACKS COURAGE.

WHEN the Dominion Government, in June last, inaugurated and put into operation the principle of preferential treatment of British products, it was the expression, in a practical manner, of its convictions. And the great majority of the Canadian people, let alone the people of Great Britain, are willing to concede praise for what it did then, and particularly for what it has since done along this line.

But the courage of conviction is a quality which Governments, as well as individuals, do not always exercise. To-day they are brave, but to-morrow they are cowards, or nearly akin to it.

The Government is perfectly aware that the present unsatisfactory condition of the insolvency laws in the Dominion is, as it were, a brake upon trade between Great Britain and Canada.

If there was no other proof the representations of the influential body of business men of London, who waited upon the Minister of Finance some months ago, is proof enough of this. But there are other proofs ad infinitum. And yet, notwithstanding this, the Government still occupies a neutral position when it is fully convinced that the need for an insolvency law for the Dominion is not a suppositious but a real and tangible one.

The trade press and the most influential of the daily press in both Canada and Great Britain have urged the Government to at least come out and cast its influence in favor of insolvency legislation, even if it will not go the length of taking it up as a Government measure, which is, of course, the thing it should do.

The only conclusion one can arrive at is that the Government has not the courage of its convictions in this particular, whatever it may have had in regard to the preferential tariff, the Yukon railway and other matters.

It does not seem to matter by what party name they may be known, politicians appear only to have regard for the demands of business men when these demands do not inconvenience them or clash with party exigencies.

The late Government, by its persistent stupidity, alienated the support of the business men of this country and suffered for it. And the present Government does not appear to have yet well digested the lesson taught by its predecessor's defeat.

THE 25 PER CENT. PREFERENTIAL TARIFF.

IT will be remembered that the tariff of 1897 stipulated that on and after July 1, 1898, that the preferential rate should be 25 per cent. less than the regular duty. It will likewise be remembered that the amendments brought down by the Minister of Finance, a few weeks ago, decreed that on and after August 1, when the Imperial treaties with Germany and Belgium expire, the preferential tariff should apply to British goods only.

During the past few days a rumor has been given some currency to the effect that the preferential tariff will be suspended from operation for the month beginning with July 1 and ending with July 31, in order that the score of countries which are now enjoying the 12½ per cent. reduction might not share in the privileges of the 25 per cent. reduction for that month.

THE CANADIAN GROCER has investigated the matter, and it learns that while the advisability of doing so was discussed by the Government, yet it was decided that the only honorable thing to do would be to allow the tariff to go into operation as originally intended.

The importations during July should establish a record. But, while the Government will lose much revenue thereby, it has done the proper thing by deciding not to suspend the operation of the preferential tariff for the month in question.

PRICES WITHDRAWN ON PRUNES.

Commission agents in Montreal have had all prices on California prunes withdrawn and are therefore out of the market. There has been an unprecedented demand on the Coast and prices have advanced, according to reports, ½c. per pound within eight days.

There are no stocks in first hands either, and jobbers, supplies are of a very limited kind. Values, however, remain the same in a jobbing way.

ADVANCE IN CANNED MEAT.

PROBABLY the most striking feature of the grocery trade during the past week is the marked advance in the price of canned meats.

The advance in the Canadian packers' figures is from 30c. per dozen on 1-lb. tins to $4 per dozen on 14-lb., but the wholesalers have not yet taken the full advantage of this advance, their prices, as a rule, being only marked up 20c. on 1-lb. tins to $3 on 14 lb. tins.

The higher prices are due to the dearness of cattle and the keenness of the demand.

A year ago this month the wholesale price of canned beef was a great deal lower than it is to-day, as the following table shows :

	At present.	A year ago.
1-lb. tins per dozen..	$1 65 to $1 70	$1 25
2-lb. "	2 95 to 3 00	2 25
6-lb. "	9 25 to 9 50	6 75
14-lb. "	20 00 to 21 00	14 00

To-day's wholesale prices are likely at any moment to further appreciate, as they are very close to the margin of cost.

QUALITY LOWER, PRICE HIGHER.

Ceylon teas on the spot and to arrive within the next month, from London, are distinctly superior in quality to teas following later.

Crossfield, Lampard & Co., of Colombo, report that the quality of the tea now arriving from the interior is distinctly inferior and the price distinctly higher than the pekoes they shipped a month ago.

ANOTHER ADVANCE IN MOLASSES.

The Montreal Wholesale Grocery Guild at a meeting on Wednesday advanced the price of Barbadoes molasses to 27c. in car lots, and 28c. in puncheons.

This is a clean rise of 3c. in less than eight days.

Last week the price was put up to 25 and 26c. respectively, and again on Monday to 26 and 27c. On Tuesday, however, as noted elsewhere in our market report, intelligence was received from the Islands that the first cost there had risen from 9 to 10c., and that firm offers were impossible to obtain even at the rise.

This information led to the action of the Guild in deciding upon the additional rise on Wednesday.

CANADA EXPORTING BISCUITS.

NO manufacturer or merchant can tell what he can do along certain untrodden paths until he has ventured thereon.

As a manufacturer of biscuits, Canada has quite a reputation. Compared with similar products, made in either Great Britain or the United States, Canadian biscuits have no need to be ashamed. But, although our manufacturers now nearly altogether supply the home market, practically no effort has been made to cultivate the foreign market, and especially the United States market.

Now, however, an effort is being made by a biscuit manufacturing firm in Toronto, Christie, Brown & Co., to develop trade with the United States in its products. Already it has got its goods into such commercial cities as Detroit, Cincinnati, Syracuse, Troy, Cleveland, Newark, Oswego, New York, etc., and THE CANADIAN GROCER learns that the results have so far been on the whole encouraging. The bulk of biscuits this firm is exporting to the United States are hard sweets.

Biscuits are not classified in the export trade returns. They are grouped with bread. Our total exports last year under this classification were 3,483 cwt. valued at $16,530, and of this Newfoundland took $13,183 worth and the United States $569 worth. It will, therefore, be seen that outside Newfoundland, which is almost a part of our own country, we export very little of either biscuits or bread. But there is no telling what might be done if the manufacturers in Canada will only put as much enterprise into themselves as they do good quality into their biscuits.

STARCH ONE QUARTER CENT HIGHER.

The wholesale grocery trade were notified this week that all Canadian starch was advanced ¼c. per pound, the change taking effect on May 1. The rise in corn has made this inevitable; in fact, some people were surprised that it did not come before, as, with the material costing over 20c., the recent range on the finished article was hardly on a parity.

If the cereal goes over 40c., as some predict it will, another advance is likely, but not until that figure is reached, for the starch manufacturers, always operating to a certain extent, are not compelled to respond to changes in raw material as promptly as manufacturers in other branches of the trade.

THE FIRST FRUIT SALE.

THE first fruit sale for the season 1898 was held at the Montreal Fruit Auction Company's rooms, on Tuesday. The sale was conducted by J. H. Stewart, the auctioneer. The fruit arrived ex steamship Matthews, and consisted of 22,000 boxes of Messina lemons, oranges, and Palermo and Sorrento oranges.

The condition of the fruit was fully up to the standard and the prices realized seemed to be satisfactory to all concerned. The attendance of buyers was large and they were principally Canadians, there being only a half dozen from the United States and they bought very sparingly, only about three or four carloads being taken. This is due chiefly to the increase of 50 per cent. in the duty. Locally, Hart & Tuckwell were the largest buyers, they having had a large number of orders on hand from western Canada buyers.

Messina lemons sold at 70c. to $1.40 for common; $1.50 to $1.85 for choice, and $2 to $2.45 for fancy. Messina oranges brought $1.80 to $4 per box, and 80c. to $2.35 per half box. Palermo oranges realized $1.30 to $1.85 per box, and Sorrentos $1.50 to $3 per box, and $1.25 to $1.80 per half box. It is impossible to make any comparisons with last season's prices, as the increase in the United States duty alters the condition of affairs considerably.

The principal buyers present were as follows: J. W. Lumsden, of New York; Mr. Kneen, of Grinnell, Collins & Kneen, of Minneapolis; Mr. Daniel, of Keokuk; G. W. Hunt and H. Brouse, of Ottawa; Mr. Steel, Mr. Mountjoy and Mr. Shettleworth, of London, Ont.; Walker, of Guelph; Dickson, of Hamilton; McWilliam, Husband, Dawson and Clemes, of Toronto; McPherson, of Winnipeg; P. Rheume, A. Legare, G. Beauchamp, L. Simard, R. Borden, of Quebec. The large local buyers were: Hart & Tuckwell, Vipond & McBride, J. F. McLean, of the Montreal Fruit Exchange; J. Bell & Co., J. J. Vipond, John Barry & Son, Bowes & McWilliams and O. & E. Hart.

MAPLE PRODUCTS IN ENGLAND.

PRESIDENT LAPORTE, of the Montreal Wholesale Grocery Association, is a firm believer in the fact that there are much greater possibilities for Canadian maple sugar than the present stage of this industry shows. He has brought the matter before the board of trade and that body has communicated with the Quebec Department of Agriculture urging that an expert should be sent through the Province to instruct the farmers in the finer branches of sugar making.

At present, the only outlet for Canadian maple sugar is the home market and the United States, no attempt having yet been made to cultivate other centres of consumption; Great Britain, for instance.

President Laporte believes that if fine maple sugar could be offered in England it would take at once; in fact, become a delicacy, but the drawback has been that a large proportion of the output has not been dry enough to stand shipment to any great distance. With a more uniform output and a dryer sugar he believes that no difficulty will be experienced in finding buyers for the product in England.

He suggests that a standard should be established for both sugar and syrup, and that all shipments should be required to be up to that standard. A small bounty might also be offered by the Government on all sugar and syrup equal to the standards, so as to encourage farmers to improve the quality of their product.

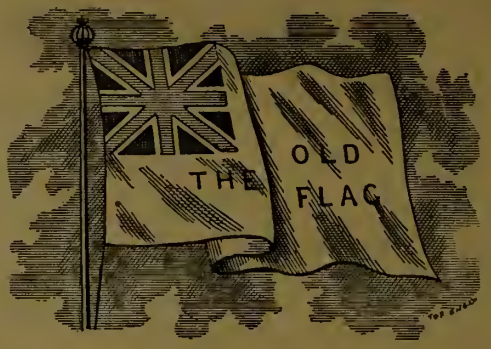
CALIFORNIA ORANGES EASIER.

CALIFORNIA oranges, which, until within the last few days, had been higher on the Coast, have taken a slightly easier turn.

The advance of a short time ago caused the demand to fall off, hence the present easier feeling on the market.

In spite of the recent advance, however, the outlook is favorable to a steady market, for, notwithstanding the fact that the crop this season is larger than that of last year, stocks on the Coast are smaller. It is thought that about the only thing that can prevent prices being maintained is the possibility of large shipments from Spanish points.

Under the British Flag



you are safe from molestation—**BUT** not sure that prices of all you buy and sell will not advance.—Prices on all staple articles are advancing.

Are you fully stocked ahead with

Eddy's Matches.—
Eddy's Paper.—
Eddy's Paper Bags.—
Eddy's Indurated Fibreware.—
Eddy's Woodenware.—
Eddy's Washboards.—
Eddy's Antiseptic Spruce Fibreware.—

The **E. B. EDDY CO.,** Limited

"The largest of its kind and the most unique establishment under the British Flag."

HULL, CANADA.

61 Latour St - - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; J. A. Hendry, Kingston; A. Powis, Hamilton; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver, B.C.; John Cowan, St. John's, Nfld.

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

T. KINNEAR & CO. have in stock six or seven lines of plough lines.

T. B. Escott & Co. have a few cases gallon-tin apples left at $2 per doz.

H. P. Eckardt & Co. are offering special value in evaporated peaches and apricots.

Perkins, Ince & Co. are in receipt of a direct shipment of Java coffee from Batavia.

Warren Bros. & Co. have, arriving this week, a direct shipment of Jamaica coffee.

T. B. Escott & Co. are in receipt of "Plymouth Rock" gelatine, red and white.

T. Kinnear & Co. are in receipt of a shipment of Detroit pickles in pints and half pints.

Perkins, Ince & Co. have received a shipment of Arguimbau's selected Valencia raisins.

A. F. MacLaren & Co. receive fortnightly shipments of Roquefort, Swiss and Gorgonzola cheese.

H. P. Eckardt & Co. are just in receipt of a shipment of Booth's oval and diamond cove oysters.

"Plymouth Rock" gelatine, red and white, is in stock with The Davidson & Hay, Limited.

H. P. Eckardt & Co. report that they are having large sales of Heinz's beans, pickles and sauces.

The Davidson & Hay, Limited, carries full stocks of salad dressing, "Durkee's" and "Royal."

A carload of new milled rice has just been received by T. B. Escott & Co. The quality is Montreal "B."

A. P. Tippet & Co. are offering bi-carb soda, manufactured under the latest process, which gives the product a fine silky feeling.

"'Flag and Crown' Japan tea is considered a very superior tea to retail at 25c. per lb.," say T. B. Escott & Co.

T. Kinnear & Co. have arriving this week a shipment of Cooney's "Royal Windsor" blue and black lead. Both retail at 5c. per package.

T. B. Escott & Co. write: "'White Star' baking powder in 1-lb. tins, at $1 a dozen, is having a large sale. Every tin is guaranteed."

W. H. Gillard & Co. report active sales in "New York Ginger Ale," manufactured by Pilgrim Bros., of Hamilton, of which they sold over 6,000 cases last year.

The Davidson & Hay, Limited, has a direct shipment of pure Italian salad oils arriving this week. This importation includes some of the celebrated "Collinfiore" as served exclusively to H. M. the King of Italy.

W. H. Gillard & Co. are in receipt of a shipment of "Golden Blend" Ceylon tea, in 1-lb. packages, which shows remarkable value. It can be sold at from 25 to 30c., and leaves a good margin for the retailer, and is a trade winner, this firm state.

That there is always a demand for a really fine article is proved by the repeat orders being received for Rae's olive oil by the Montreal agents, Frank Magor & Co. "This oil is the finest ever imported into Canada," write the agents.

Frank Magor & Co., Montreal, are bringing out some new lines this spring, among them the essence of anchovies, put up by the firm of John Burgess & Son, London, England, who have made a specialty of this line for over a century.

THE BEST HOGS TO BREED.

IN a recent interview, J. W. Flavelle, manager of the Wm. Davies Co., Limited, Toronto, gave some information that every breeder and buyer should be acquainted with. Mr. Flavelle stated that, while the breeders in Canada have made much improvement in the class of hogs raised, a still greater improvement is yet possible. The thoroughbred Tamworth is the best hog for the export trade. The Yorkshire White, or a cross between the Yorkshire White and other breeds, is also satisfactory. Other breeds are objectionable from an exporter's point of view. The importance of good breeding and feeding is shown by the fact that recent cables show a difference of $2.40 per 112 lb. in value between No. 1 selection, lean, and No. 2 selection, fat, bacon. As the average hog will produce about 96 lb. bacon, this will mean a difference of over $2 between a No. 1 hog and an inferior one. The delivery of hogs in Ontario in a week amounts to about 20,000, and as about 5,000 of these are of inferior quality, the loss to the country through the raising of inferior hogs may be safely estimated at $12,000 per week.

In some portions of Ontario, notably in the counties of Oxford and Middlesex, hogs are kept confined in a pen and not given enough exercise. These hogs fatten quickly, but not well. Hogs should never be finished in less than six or seven months, and should be allowed to exercise freely.

A good ration for young hogs is roots and mixed grain, care being taken not to force the animal too quickly, but, on the contrary, to develop a long, strong body. Special emphasis should be laid on feeding at this time, because large quantities of American corn have been imported into Canada. If corn is fed generally to hogs it will mean a distinct deterioration to hogs, it will be fatal in the long run to the development of the trade. And where whey is fed corn should never be used, but oats, barley, peas, or middlings.

"Breeders should be made to realize," concluded Mr. Flavelle, "how important their hog export trade is. Eleven years ago 70 per cent. of the hogs used in our factory came from the States. Six years ago we killed our last American hog. We buy our hogs from Ontario farmers at a higher price than rules in Chicago or Buffalo, because Canadian hogs are better bred and better fed than those from across the lines. If our people adopt the same system of feeding that Americans have adopted it will mean bringing Canada's prices down to the American level."

Few of the readers of THE CANADIAN GROCER are hog breeders, but many of them buy them, and all of them are interested in the trade. The value of bacon and hams exported last year was $5,843,800, as compared with $1,970,518 four years before, and the prospects are favorable to a still further increase in the business. Such an amount of money affects every business and industry in the land. So it is in the interest of every merchant, be he a hog buyer or not, to use his influence toward a better breeding and feeding of Canadian hogs.

Last week, Mr. John R. Scott shipped a carload of potatoes, purchased on the market here, to Boston, where there is now a ready market. Since his evaporator at Camden East was opened, a few weeks ago, he purchased over 15,000 bushels of potatoes, all of which have now been disposed of and shipped away.—Napanee Beaver.

SHEET STEEL BRICK
ABSOLUTELY FIRE PROOF.
METALLIC ROOFING Co
CATALOGUE FREE M'F'RS TORONTO

HANDSOME
DURABLE and
ECONOMICAL

Our
Pressed Brick Steel Siding

is suitable for the exterior of stores, houses or other buildings—makes as good an appearance as the real brick—can be easily and quickly applied—will not absorb moisture—and gives famous satisfaction wherever used.

Write us for full particulars.

Metallic Roofing Co., Limited
1180 King St. West, TORONTO

WHAT CAREER ?

THERE is no doubt that every person has a special adaptation for his own peculiar part in life. A very few—the geniuses, we call them—have this marked in an unusual degree, and very early in life.

Madame de Stael was engrossed in political philosophy at an age when other girls are dressing dolls. Mozart, when but four years old, played the clavichord, and composed minuets and other pieces still extant. The little Chalmers would preach often from a stool in a nursery, with solemn air and earnest gestures. Goethe wrote tragedies at 12, and Grotius published an able philosophical work before he was 15. Pope "lisped in numbers." Chatterton wrote good poems at 11, and Cowley published a volume of poetry in his 16th year. Thomas Lawrence and Benjamin West drew likenesses almost as soon as they could walk. Liszt played in public at 12. Canova made models in clay while a mere child. Bacon exposed the defects of Aristotle's philosophy when but 16. Napoleon was at the head of armies when throwing snowballs at Brienne. Keene played Shylock the first night almost as well as he ever did.

All these showed their bent while young, and followed it in active life. But precocity is not common, and, except in rare cases, we must discover the bias in our natures and not wait for the proclivity to make itself manifest. When found, it is worth more to us than a vein of gold.

"It is a vain thought," said George Eliot, "to flee from the work that God appoints us, for the sake of finding a greater blessing to our own souls, as if we could choose for ourselves where we shall find the fulness of the Divine Presence, instead of seeking it where alone it can be found—in loving obedience."

"I do not forbid you to preach," said a bishop to a young clergyman, "but nature does."

"The age has no aversion to preaching as such," said Phillips Brooks, "it may not listen to your preaching." But though it may not listen to your preaching, it will wear your boots, or buy your flour, or see stars through your telescope. It has a use for every person, and it is his business to find out what that use is.

You have not found your place until all your faculties are roused, and your whole nature consents and approves of the work you are doing; not until you are so enthusiastic in it that you take it to bed with you. You may be forced to drudge at uncongenial toil for a time, but emancipate yourself as soon as possible. Carey, the "Consecrated Cobbler," before he went as a missionary said: "My business is to preach the gospel. I cobble shoes to pay expenses."

If your vocation be a humble one, elevate it with more manhood than others put into it. Put into it brains and heart and energy and economy. Broaden it by originality of methods. Extend it by enterprise and industry. Study it as you would a profession. Learn everything that is to be known about it. Concentrate your faculties upon it, for the greatest achievements are reserved for the man of single aim, in whom no rival powers divide the empire of the soul. Better adorn your own than seek another's place.

Go to the bottom of your business if you would climb to the top. Nothing is small which concerns your business. Master every detail. This was the secret of A. T. Stewart's and John Jacob Astor's great success. They knew everything about their business.—"Pushing to the Front."

A PECULIAR BUSINESS.

HOW often do we hear the phrase used, especially in smaller towns and cities! Ask a business man why it is that he does not use certain methods that are used in other towns or cities and he will tell you that his is a peculiar business, and that such methods are of no use to him. Ask him why it is that his store is not kept as spic and span; why his clerks wander around in their shirt sleeves; why the grocery stove is a lounging centre for half the idle smokers of the neighborhood; why he never uses the local paper to do a little advertising, or any one of a dozen similar questions that will occur to any man who knows the country stores, and you will, in nine cases out of ten, receive the answer that his is a "peculiar business" and a peculiar town, and that people will think he is trying to put on style if his clerks don't appear in shirt sleeves; that his trade is so peculiar that they pay no attention to the newspapers, etc.

This is no fancy picture, for these very answers have been given to just such questions. No such state of affairs exists in any corner of the land. What is good storekeeping in Maine is the same in California. The treatment that brings customers in one State will have the same effect in the other. There may be some difference in the precise manner that it may be desirable to use in framing the advertising, but beyond that no peculiarity of trade or customers need be recognized by the merchant anywhere.

Good business methods in one town are good in any other. It is not the people, or the town, who are peculiar. It is the man himself. The clean store, attentive, courteous, well-dressed clerks, judicious, carefully looked-after advertising, combined with a knowledge of the business and of buying and selling—in short, good business methods—will have the same result anywhere. If business is not as brisk as you would like it to be; if people shun your store and patronize that of your competitor; if there are plenty of loafers and smokers, but no buyers; do not grumble that it is not your fault; that the trade is peculiar; that bright, up-to-date methods do not pay. You will find that the most of the peculiarity is nearer home, and that the people are pretty much the same in every corner of the land, be it city or country.—St. Paul Trade Journal.

OTTAWA CORRESPONDENCE.

OUR TRADE WITH JAMAICA.

OTTAWA, May 5 (Special).—The Department of Trade and Commerce have just received a report from the Canadian Government agent in Jamaica, in which bitter complaint is made of the injury being done Canadian trade by the inefficient steamship service. There are but three steamers per month between Halifax and Jamaica, and, as they call at Bermuda, it takes some ten days to make the trip. The direct line of ships trading to New York do it in five days, and, as they run weekly, almost the whole of the trade goes to New York. The people living in Jamaica have been using British and Canadian goods largely, and prefer them, but, on account of this inefficient steamship service, are being driven to the United States altogether.

FALSE PARCEL POST CUSTOMS DECLARATION.

The following circular has been issued by the Customs Department: "The Department is in possession of information showing that the firm of John Noble, Limited, of Manchester, Eng., send goods (wearing apparel) by parcel post to their customers in Canada, making the Customs declaration of value, which is attached to the parcels, lower than the invoice value. I have, therefore, to instruct you that on all importations from above named firm you will demand from the importer the production of the original invoice, duly certified, before accepting entry of the goods; and in no case are you to accept the value as shown on the Customs declaration attached to the parcel, for duty purposes, without first satisfying yourself, after comparing same with invoice, that it is correct."

NEW TARIFF REGULATIONS.

The regulations to be issued by the Customs Department cannot now be issued, but have to be held until the Act is amended. They will, however, be ready, and will be sent out at the same time as the amendment passes the House. F.J.D.

CALIFORNIA FRUIT INDUSTRY.

THAT the fruit growing industry of California is an enormous one is evidenced by the production of fruit for fresh, canned and cured fruit last year.

The quantity of fresh fruit used for canning purposes is estimated at 85,000,000 lbs., and the quantity shipped was 145,000,000 lb., a total of 230,000,000 lb. The shipments of cured fruits amounted to over 150,000,000 lb. For the production of this quantity some 550,000,000 to 600,000,000 lb. of fresh fruits were required. Thus the total output of fruit last year was in the neighborhood of 830,000,000 lb.

As will be seen the major portion of the fruit shipped was cured. This curing of fruit in California, owing to the improved methods now in vogue, has become a distinct industry in connection with the general fruit business. Cured fruit is another form of fresh fruit that has undergone a profitable, healthy, chemical change, whereby the excess of water is evaporated, the starch converted into sugar, and the pectine or fruit jelly is condensed, thereby rendering the cured product more digestible, wholesome and nutritious food than even the fresh fruit itself.

Nearly all varieties of fruit grown in California are cured in some form or other, but the chief varieties are the apricot, peach prune, plum, pear, nectarine, fig, apple and grape. The first curing was done in 1874, but at that time the goods received but an indifferent reception, but by 1884 the quantity produced was as follows :

	Pounds.		Pounds.
Apples	1,600,000	Peaches	550,000
Apricots	200,000	Pears	75,000
Figs	50,000	Plums	775,000
Grapes	150,000	Prunes	1,874,000
Nectarines	10,000		

It will be seen that by 1884 the output of prunes was the greatest of all the fruits. This has been the case from that time onward. In 1889, 15,200,000 lb. of prunes were produced, and, in 1896, over 55,000,000 lb. In 1883, the output of cured apricots was 200,000 lb.; in 1886, it had amounted to 2,000,000 lb., and, in 1896, over 6,700,000 lb. Other fruits have shown like increases. The United States furnishes the chief market for California cured fruits, although a considerable quantity goes export to Australia, South Africa, England, Scotland, France, Germany and other points in Europe. France, the home of the prune, affords California quite a market for this cured product. The merchants of Hamburg, Germany, are developing quite a trade in California prunes, apricots, pears and peaches.

The following table shows the quantity of each variety cured during the last two years :

	1895. Pounds.	1896. Pounds.
Prunes	64,500,000	55,200,000
Peaches	24,500,000	16,460,000
Pears	5,400,000	9,650,000
Apricots	10,650,000	6,740,000
Dried grapes	4,250,000	2,690,000
Apples	4,560,000	2,350,000
Figs	2,750,000	2,160,000
Plums	4,500,000	2,100,000
Nectarines	1,350,000	625,000
Totals	122,460,000	97,975,000

As will be seen by the above table, 1896 was a poor year. The following table shows the output from 1890 to 1894, inclusive :

Year.	Pounds.	Year.	Pounds.
1890	53,700,000	1893	93,340,000
1891	66,710,000	1894	126,470,000
1892	60,700,000		

GROCERS AND CIGARS.

ONE of the best paying side lines that a grocer can handle is cigars. They involve but a slight investment, and there is money in them. The sale of cigars is now an important item with all the largest Canadian grocers. If a grocer does not handle cigars he may have little or no call for them, and thus deceive himself into thinking that he would not sell any if he did have them in stock. This is a mistake.

When the men of a neighborhood know that their local grocer does not keep cigars, or, that he does not keep good cigars, they purchase their supply down town before coming home. Thus the grocer seldom has a call for them. If, however, a small select assortment of medium and fine-grade cigars are displayed in a corner of the showcase, and a sign hung up calling customers' attention to the fact that good cigars are sold, the local residents get to know it. Occasionally they buy one. If the cigars are good, and kept in proper condition, they grow careless of buying a down-town supply, and gradually transfer their cigar trade to their grocer.

Cigar selling does not involve technical knowledge or much capital. Fifty dollars will buy a good assortment of 5c. and 10c. brands. A post card to a prominent manufacturer, like J. Bruce Payne, Granby, Que., will bring the lowest wholesale prices and suggestions of the best assortment to buy. "Pharaoh" is probably the best known 10c. cigar to sell, and the "Athena" or "Pebble" the best 5c. ones. Profits on these standard lines are about 60 per cent. on cost. A few other lines may be advisable to give an assortment.

A corner of a showcase or an airtight cupboard is the best place to keep cigars. They should not be allowed to dry up nor yet remain in a damp place. In winter, a dampened sponge placed near them keeps them in prime shape. In summer they usually take care of themselves. Every grocer should handle some cigars, if only a few boxes. Do not start in with the idea that a $25 per thousand cigar should draw trade. Better pay about $35 for your 5c. lines, and $60 for the 10c. At these prices you get a good profit and are sure to increase trade. If your wholesale grocer does not keep the above brands, a thousand cigars direct from the factory will only cost a trifle for express. It is an easy way to make the rent or pay the gas bills. Keep cigar money by itself and it will surprise you how it counts up in a month.

A. J. Cameron, general merchant, Tiverton, Ont., has bought out the house and store of John Hiles, Armow, and has moved his business to that place.

LAPORTE, MARTIN & CIE.

IMPORTERS AND WHOLESALE GROCERS

Agents in Canada for

"Princess Louise" Japan Tea. "Victoria" Japan Tea.

"P. Richard's" Brandy. "Mitchell's" Whiskeys.

72 to 78 St. Peter Street, MONTREAL.

EMPIRE TOBACCO CO'S COLUMN

Our Leaders--

Currency
Old Fox
Patriot

These popular brands of Chewing Tobacco can be obtained from all wholesale grocers.

Empire Tobacco Co.

GRANBY, QUE.

CANADIAN ADVERTISING is best done by THE E DESBARATS ADVERTISING AGENCY, MONTREAL.

FOR SALE.

BUSINESS FOR SALE IN THE CITY OF LONdon; dry goods, boots and shoes; established thirty years; small stock, rent low; reason for selling, retiring from business; price right to responsible party. R. A. Jones, London, Ont. (tf)

SITUATION WANTED.

PARTY WITH 6 YEARS' EXPERIENCE, CALLing on the Grocery trade throughout Ontario, is open for engagement; good connection both East and West; first-class references. Address C, CANADIAN GROCER, Toronto. (18)



POLYNICE OIL

CURES

RHEUMATISM

Lumbago, Neuralgia

Dyspepsia and Kindred Diseases.

This new French medical discovery has been used with remarkable success in Bellevue Hospital, New York; Howard Hospital, Philadelphia; Maryland and Johns Hopkins University, Baltimore; Civic Hospital, Montreal, and in various other hospitals in the prominent cities.

WHAT A PHYSICIAN SAYS:

Johns Hopkins University,
Baltimore, 5th April, 1897.

The experiments made here at the hospital with the Polynice Oil, witnessed by me, having been very successful, I hereby recommend it in all cases of rheumatism.

(Signed) Dr. F. L. ROGER.

..Polynice Oil..

Sent postpaid on receipt of price, 50 cents, in money order, by the famous French specialist of Paris.

Dr. A. Alexandre,

1218 G St. N. W, Washington, D. C.



REFRIGERATORS

Style No. 13

Size, width 46 in.
depth 28 in.
height 84 in.

All trimmings and cornice project over this. This style is in Antique Ash, Hard Oil Finish, Inside Spruce Lined and Orange Shellac, 7 Walls, Windows Hung with Weights.

A Catalogue will give you all particulars.

This cut represents No. 13

Address,

EUREKA REFRIGERATOR CO.
54-56 Noble Street, **TORONTO**

DRINK : : :

:: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier
The world-renowned French Vanilla Chocolate.

HERDT & CO. 13 St. John St. **Montreal**
General Agents for the Dominion

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the BEST and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON,

Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

AGENTS.

Geo. Stanway & Co., Toronto, Agents for Ontario.
W. S. Goodhugh & Co., Montreal, " " Quebec.
J. Hunter White, Esq., - St. John, N.B.
Agent for Eastern Provinces.
Tees & Persse, Winnipeg, for Manitoba and N.W.T.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, May 5, 1898.

GROCERIES.

BUSINESS during the past week has been more satisfactory than for some time. Large quantities of sugar have been moving, although the demand has fallen off a little during the past few days. The refineries, towards the end of last week, made another advance of 1-16c. per. lb. in all grades of sugars. The demand for canned goods is just fair, with prices steady and unchanged. Coffees are slightly dearer in the primary markets. Most of the houses are completely cleaned out of rice, but shipments are arriving this week. A further advance in currants is cabled from Patras, and Valencia raisins are firm and meeting with a better enquiry. California prunes are dearer, although wholesalers' quotations remain much the same as they were a week ago. New crop filberts for October shipment are equal to ¼c. per lb. dearer in the primary market. Molasses is dearer. Teas are receiving a little more attention, and prices are firmer.

CANNED GOODS.

If anything, their is a little better business doing. The feature of the market is a sharp advance in the price of canned meats, quotations on canned beef being 20c. to $3 per dozen higher, according to size of tins. Canned corn is still in rather light supply with prices firm. In regard to peas and tomatoes a rather unsettled feeling obtains, with some business still being done in the latter at shaded prices. There is some enquiry for tomatoes, but buyers do not want to pay the prices asked, and it was to accommodate these that lower prices were in some instances accepted. Canned fruits are meeting with a moderate demand. Business in salmon continues steady.

SYRUPS AND MOLASSES.

There are few if any syrups offering, and there is little or no demand. Local representatives have been notified of an advance of 3c. per gallon in the price of New Orleans molasses, and orders of Toronto houses at old prices have been refused.

RICE.

The scarcity of rice on the local market, previously noted, has during the past week become more pronounced. In fact, scarcely a bag was to be obtained, and most houses have not been able to fill orders, but have been compelled to ship goods without any rice whatever. A shipment, however, is due to arrive this week for distribution among the trade in small lots.

COFFEE.

On Saturday, Rio coffee was cabled ½ to ⅝c. per lb. dearer, but prices since then have been a little easier, with deliveries at Brazil showing some increase. At the same time, however, the general tone of the coffee market is healthier. The wholesalers report a fairly active demand; representatives of shipping houses, on the other hand, are finding business quiet.

SUGAR.

The sugar market has been somewhat excited during the past week. Beet sugars advanced to 9s. 6d. in London, but later declined 2½d. In New York on Thursday, of last week, fully 15,000 tons of raw sugar were purchased by the refiners at an advance of 1-16 to ⅛c. per lb. all round. Refined sugars advanced 1-16c. per lb. on the same day. In New York, a fair business has been done at the advance. On Thursday last the Canadian refiners also advanced their prices 1-16c. per lb.,

For Prices Current See Pages 34 and 35.

and until the last few days an active business has been done from the refineries. The requirements of wholesale buyers have, however, been satisfied for the time being, and there is not now so much interest being manifested in sugar. The demand from retailers is good, and several carload lots have been sent out during the past week on this account. The visible supply of sugar according to last report was 2,475,817 tons, against 2,682,246 tons for the same time a year ago.

NUTS.

New crop filberts for October shipment are cabled equal to ¼c. per lb. dearer.

SPICES.

The situation is much as before, prices being steady and business quiet.

TEAS.

A cable received in Toronto this week from Yokohama states that the market there has opened, and that prices are about 2 yen dearer than the opening price of last year. Indian teas in London, England, from 6d. to 10½d. per lb. have advanced fully ½d. per lb., while finest qualities are scarce, with competition keen. Low grade Indian teas are also dearer. Ceylon teas have followed suit to some extent.

FOREIGN DRIED FRUITS.

CURRANTS—The market is firmer, and a few sales have been made in Toronto during the week at an advance of 1s. per cwt. Wholesalers report the demand, on retail account, fair at unchanged prices.

VALENCIA RAISINS — Are meeting with better enquiry on the spot, and it now looks as if stocks, which a month ago were thought to be ample, will be inadequate to supply the demand until the new crop arrives.

PRUNES — California prunes have advanced ½c. per lb. on the Coast within the past week. Prunes of California growth are still meeting with a good demand.

CALIFORNIA EVAPORATED FRUITS—The market keeps steady. The demand on the local market for apricots and peaches continues to fall off.

GREEN FRUITS.

The past week has been a good one, the staple fruits, oranges and lemons and bananas arriving in large quantities, and selling briskly. Pineapples are somewhat cheaper, and are selling well. Tomatoes and strawberries are arriving in fair quantities, and are selling moderately well. Both Bermuda and Egyptian onions are on the market, the former at $2 to $2.25 per case, the latter at 3¼c. per lb.

COUNTRY PRODUCE.

EGGS — The feeling is quite firm. Lots are coming forward, but the demand keeps well up to the supply, and, as most dealers have shipping orders which absorb any overstocks, price are steady at last week's figures, namely, 10 to 10½c. per doz.

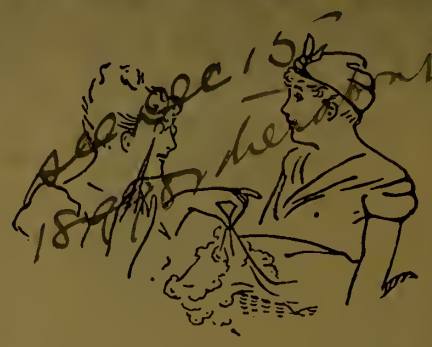
POTATOES — There has been quite a large movement in potatoes recently, buyers from the eastern United States having been in many parts of the province, buying freely at prices in advance of those which have been quoted here for some time. The price now quoted for carload lots is 58 to 60c. per bag. The local street market has not advanced proportionately, the price now noted on the market being about 65c.

DRIED APPLES — The market is dull, with prices about 3 to 4c. for choice lots. Some good stock is offered as low as 2½ to 3c. per lb.

EVAPORATED APPLES—Stocks are light. There is little movement, with prices steady at about 9½c. per lb.

BEANS—A firmer feeling is noted, with prices steady, at from 75 to 80c. for prime and 85 to 90c. for hand-picked.

The Best of its Kind



Soap's Soap, but there are soaps and soaps. There is a best. Experience, ability, honesty, helps to make it. "SURPRISE" Soap has these in its make up, as perfectly as can be obtained anywhere.

It makes "SURPRISE" the best of its kind.

It Pays to Push "SURPRISE" Soap.

BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Henry Wright & Co, 51 Colborne St.
WINNIPEG: E. W. Ashley.
VICTORIA: L. Patourel & Co.

Made by

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

HONEY—There is little doing. Some jobbers state that stocks are well cleared up.

MAPLE SYRUP—There has been a fair movement, with prices steady and unchanged.

VEGETABLES—There has been a general reduction in prices, most of the varieties coming in more freely. Butter beans are now on the market, at $4 per bushel. We quote: Rhubarb, 20 to 30c. per doz. bunches; onions, 5c. doz. bunches; lettuce, 20 to 30c. doz. bunches; radishes, 40 to 50c. doz. bunches; cabbage, new, $1 to $1.50; old, 40 to 60c. doz.; red cabbage, 75c. to $1 per doz.; parsley, 15 to 30c. doz. bunches; cucumbers, $1 to $1.25 per doz.; watercress, 20 to 30c. per doz. bunches; gardencress, 20 to 30c. per doz. bunches; spinach, 75c. to $1 per bunch; asparagus, 50c. to $1 per doz.; green peas, $1 to $1.10 per bush.; butter beans, $4 per bushel.

BUTTER AND CHEESE.

BUTTER—The feature of the market this week is the abundant receipts of creamery prints, which have been arriving in large quantities, as up to May 1 the majority of winter creameries were still in operation. On the 1st of this month many of the cheese factories commenced work, and so, from this out, there will be a smaller receipt of creamery butter. A few dairy tubs are coming forward and are selling freely at about 14c. Dairy large rolls and pound prints are coming in large quantities, and are selling well at 1 to 1½c. less than last week.

CHEESE—The firm feeling noted last week is in even greater evidence this week, another advance of ¼c. being noted. A sale of a car lot at a price about equal to 8¾c. is noted. Some new fodder cheese is on the market, selling at 8 to 8½c.

PROVISIONS.

The war has had a tendency to stiffen prices somewhat, not because of a demand from the United States, but rather because, in anticipation of a possible advance, the demand has been brisk at a firmer price. Lard has advanced ¼c., and, as stocks are light, an active demand is anticipated. Long clear bacon has advanced ¼c., now being quoted at 8 to 8¼c. per lb.

FISH AND OYSTERS.

There is a good sale of fresh fish, salmon trout and whitefish selling especially well. We quote as follows: Oysters, $1.25 per gal.; fresh salmon trout, 6 to 7c.; fresh whitefish, 6 to 7c.; steak trout, 7c.; fresh steak cod, 6 to 6½c. per lb.; pickerel, 6c. per lb.; fresh pike, 5 c. per lb.; fresh perch, 4c. per lb.; fresh herring, 3½c. per lb.; Labrador herring, $5.50 per bbl. and $3 per half-bbl.; split herring, $5 per bbl. and $2.75 to $3 per half-bbl.; boneless codfish, 3½ to 5c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), $2.50 per keg; ciscoes, $1.25 to $1.30; haddies, 5½ to 6c. per lb.; fresh haddock, 5c. per lb.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The Ontario wheat market is easier, a decline of 3c. in red wheat and 2c. in white and goose wheat being noted. Quotations on cars outside are as follows: Wheat, red winter, $1 to $1.02; white winter, 98c. to $1; goose, 91 to 92c. The street market has remained steady at about the prices as last week. We quote the street market as follows: White wheat, 99 to $1.01; red wheat, $1.03 to $1.04; goose wheat, 98c.; barley, 38 to 40c.; oats, 37 to 38c.; rye, 51½c.; peas, 63 to 64c. No. 1 hard Manitoba wheat remains steady at last week's figure, namely, $1.28, Sarnia freight.

FLOUR—There has been an advance of 15 to 20c. in Manitoba patents and in Manitoba strong bakers' flour. Ontario flour is firm, but unchanged. We quote as follows: Manitoba patents, $6.10 to $6.15; Manitoba strong bakers', $5.70 to $5.75; Ontario patents, $5.25 to $5.50; straight roller, $4.80 to $4.90, Toronto freights.

BREAKFAST FOODS—Business is active. Another advance, 10c. this week, is noted in standard oatmeal and rolled oats. We quote: Standard oatmeal and rolled oats, $4 to $4.20 in bags and $4.30 in bbls.; rolled wheat, $3.00 in 100-lb. bbls.; cornmeal, $2.50; split peas, $3.75; pot barley, $3.75.

HIDES, SKINS AND WOOL.

HIDES—There is a better feeling, but no change in price. We quote: No. 1, 7½c.; No. 2, 6½c.; No. 3, 5½c.; cured, 8 to 8½c.

CALFSKINS—The market is weak with prices unaltered. We quote: No. 1 veal, 8 lbs. and up, 9c. per lb.; No. 2, 7c.; dekins, from 30 to 35c.; culls, 15 to 20c.

Ship your

EGGS and BUTTER

To **J. A. McLEAN**

Commission Merchant. 77 Colborne St. TORONTO

TENDERS.

SEALED TENDERS marked "For Mounted Police Provisions and Light Supplies, Yukon District," and addressed to the Honourable the President of the Privy Council, Ottawa, will be received up to noon on Saturday, 7th May, 1898.

Printed forms of tender containing full information as to the articles and quantities required, may be had on application to Superintendent A. B. Perry, N. W. Mounted Police, Vancouver, B. C., or at the office of the undersigned.

No tender will be received unless made on such printed forms

The lowest or any tender not necessarily accepted.

Each tender must be accompanied by an accepted Canadian bank cheque for an amount equal to ten per cent. of the total value of the articles tendered for, which will be forfeited if the party declines to enter into a contract when called upon to do so, or if he fails to complete the service contracted for. If the tender be not accepted the cheque will be returned.

No payment will be made to newspapers inserting this advertisement without authority having been first obtained.

FRED. WHITE,
Comptroller N. W. M. Police.

Ottawa, 14th April, 1898. (18)

ROYAL JUBILEE OIL

Is the Best Burning Oil in the Market.

ROYAL OIL COMPANY
SOLE MANUFACTURERS

Geo. Anderson, Manager. Toronto

CANADIAN

Manufacturers and Shippers who are not represented in

WINNIPEG

Will do well to correspond with me.

E. NICHOLSON

174 Princess Street, **Winnipeg, Man.**

Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

Established 1882. 16 years' experience.

IN STOCK

Egyptian Onions
Bermuda Onions
Florida Tomatoes
Carolina Cabbage
Havana Pines

Clemes Bros. - Toronto

SHEEPSKINS—Trade is quiet. We quote at $1.15 to $1.35.

WOOL—There is a free offering of unwashed at 11c. per lb.

SEEDS.

The situation is unchanged, the season for timothy and clover seed being practically over. Hungarian and millet seed and ensilage corn are in good demand, but owing to the large number of varieties it is useless to quote prices.

SALT.

Trade is active with prices firm and unchanged. We quote: Carload lots, $1.05 per bbl., and 65c. per sack; less than carload lots, $1.10 per bbl., and 70c. per sack. At the wells we quote: F.O.B., barrels, 75c.; sacks, 45c.

MARKET NOTES.

Oatmeal is 10c. per barrel dearer.

Lard is ¼c. per lb. dearer this week.

Butter beans are now on the market at $4 per bush.

California prunes are ½c. per lb. dearer on the Coast.

New crop filberts for October delivery are ¾c. per lb. dearer.

Manitoba flour has advanced 15 to 20c. per barrel this week.

The prices of all Canadian starches have been advanced ¼c. per lb.

New Orleans molasses is 3c. per gallon dearer in the terminal markets.

Canned meats are from 20c. to $3 per dozen dearer, according to size of tins.

Potatoes are advancing, the price this week for carload lots being 58 to 60c. per bag.

Rutherford, Marshall & Co. have received an order for a carload of fresh-packed dairy tub butter.

There is a reduction of about 1c. per lb. for all kinds of butter, both dairy and creamery.

Rutherford, Marshall & Co. are buying large quantities of eggs, and want to hear from country dealers.

D. Gunn, Bros. & Co. report that the consignments of butter and eggs have increased very much this year.

Bermuda and Egyptian onions are now on the market, the former at $2 to $2.25 per case, the latter at 3¼c. per lb.

A cable from Yokohama to Dane & Halford states that the tea market there opened 2 yen dearer than a year ago.

Cheese has advanced ¼c. per lb. this week, being now quoted at 8½ to 9c. per lb. New fodder cheese is now on the market at 8 to 8½c.

The Following Brands Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses.

CUT TOBACCOS . . . .
OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.

CIGARETTES
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE. DERBY

SARNIA Water White Lamp Oil.

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded *Sarnia Water White.* Wholesale only by

The QUEEN CITY OIL CO., Limited.
TORONTO, ONT.

THE TRADE BUILDERS OF B.C.

ARE

OKELL & MORRIS' GOLD MEDAL BRANDS

OF **PURE** Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels

We guarantee the purity of our manufactures. | Works: VICTORIA, B.C.

THE MANITOBA PRODUCE AND COMMISSION COY.

WINNIPEG, MAN.

Wholesale Dealers

PROVISIONS OF ALL KINDS

Consignments Solicited.

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—

W. H. SEYLER & CO.

Room 100, Board of Trade, **TORONTO**

Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY. FLUSHING, N Y

EGGS and BUTTER

IN BIG DEMAND.

SHIP TO

RUTHERFORD, MARSHALL & CO.

Commission Merchants

Toronto.

G.F.& J.GALT PACKERS OF THE CELEBRATED **BLUE RIBBON TEAS**

42 SCOTT St TORONTO.

QUEBEC MARKETS.

MONTREAL, May 5, 1898.

GROCERIES.

BUSINESS in general groceries has been of satisfactory volume on the whole, and demand has improved for several lines. A notable feature also is the general firmness of prices, values on staple goods, with few exceptions, pointing up. Sugar has advanced. Japan tea has opened for new crop 2 yen higher at Yokohama, and importers can't get a firm offer on Barbadoes molasses. Other lines also display strength, notably meats, while jobbing prices on spices are not on a proportionate level with the increased cost of raw material.

SUGAR.

The sugar market is steadily gaining strength, and the continued strength abroad has led to a further advance here of 1-16c. per lb. all round, which makes a net gain of ⅛c. in less than eight days. This steady appreciation in price has induced a more active enquiry, as both jobbers and retailers fear that prices may go still higher. At the refineries 4½c. is now asked for standard granulated, 4 3-16c. for Canadian German, and 3 11-16 to 4⅛c. for yellow sugars. The New York market for both refined and raws was active and strong to-day, and prices for all grades of hard, and some of soft, were marked up another 1-16c. per lb., with an extensive business doing. The demand for raws was also brisk, and some large sales of 96 test centrifugals were made at 4¼c. A private cable received from London this morning reported the market for cane firm at an advance of 1½d., with a rising tendency, quoting Java at 11s. 7½d. Beet is active and ¾d. higher at 9s. 6d. for April and May. Private mail advices received to-day state that ocean freights on beet sugar, from Hamburg to New York, have advanced 5s. to 7s. 6d., and are now quoted at 12s. 6d. to 15s. Freights and all insurance rates are also higher from West Indian ports. Cuban ports will be closed for several months and Porto Rico will also be out of the market, and the same conditions exist with regard to Manila. All the above facts will have a tendency to strengthen the local situation in the near future.

McLauchlan's Graham Crackers

In 1 lb. packages. Retail for 10c. These Biscuits are manufactured from the choicest ingredients, and packed with neatness and care. Grocers can recommend them with perfect confidence.

J. McLauchlan & Sons, - - Owen Sound

SYRUPS.

With light stocks, syrups are firmly held, but business is very light.

MOLASSES.

There is no abatement in the strength displayed by Barbadoes molasses at primary markets, and importers here find it impossible to get firm offers, at even the recent advance 9c. first cost. With the advance noted last week by the guild, demand has been wider in its character, and jobbers on Monday put up prices another cent, viz., 26c. in car lots and 27c. in puncheons, which is an advance of another cent. A private letter from Halifax, speaking of the molasses situation, says: "The war which has now broken out between Spain and the United States should improve the condition of the molasses market very materially, as stock cannot be obtained from Porto Rico, whence we expected to draw large supplies. Already our market has responded by an advance of from 1 to 2c. on Porto Rico and other grades, and expect to see prices go still higher. Barbadoes, so far, seems unchanged, but an advance is expected, as, no doubt, there will be enquiry for cargoes which would otherwise have been ordered from Porto Rico. Our refinery has already purchased several hundred puncheons of Barbadoes and other kinds, so that, all things considered, it seems as if there was a brighter future for molasses than has been known for some years past."

CANNED GOODS.

The canned goods market has ruled quiet during the week and demand during the past few days or so has not been up to the expectations of holders, who were calculating on an active enquiry. In fact, a disposition to shade prices has made itself apparent, and if the consumptive demand continues as moderate as it is it may become more pronounced. This feeling applies chiefly to canned vegetables which have been held very firm for the past month or so. In salmon, no definite news has been received from British Columbia, but it is stated that packers on the Columbia have signed an agreement to maintain prices on 1898 pack at 85c. for talls, 95c. for flats, and 62½c. for half-pounds.

TEAS.

The chief news of the week has been the cable advices that the market on new crop tea opened at Yokohama 2 yen higher than last year. This is about equivalent to a rise of $1 per pical. It is believed in this connection that the higher standard called for by the United States inspection after May 1, which is fully 1c. per pound above last season's, will direct the large majority of high grade early crop teas to that market, especially as no duty is imposed. Locally, the enquiry for tea has been more active from jobbers, and several round lots of Japans have sold at 15½ to 16c.

SPICES.

While there has been no quotable change in spices, the tone of the market is very firm. In fact, considering the advance in raw material, many staple lines, particularly pepper, is not proportionately high enough.

COFFEE.

The coffee market rules unsettled, but there has been no well established change yet. In fact, prices are nominal.

RICE.

The firm disposition is fully retained, and business in Japan is quoted at $5.25 to $5,50, and "B" standard at $4 to $4.25.

DRIED FRUIT.

Cables continue firm from Patras, but jobbers here, who are fairly well supplied, take little interest in the rise abroad.

Valencia raisins remain quiet and steady.

WE ARE *PAYING CASH* FOR DRIED APPLES



W. B. BAYLEY & CO.
EXPORT BROKERS
46 FRONT ST. E. Toronto



Some Points—

PURE—INVIGORATING
UNIFORM—ECONOMICAL

SOLD AT RIGHT PRICES.

In Constant Demand

—with all Classes of Consumers.—

A TRADE BUILDER AND MONEY MAKER

THE EBY, BLAIN Co. LIMITED

Importers, Blenders and Packers.

TORONTO.

Nothing in an import way has been done on local account.

California raisins are stiff but dull. Prices generally are steady.

No fresh supplies of California prunes are to be had, and prices are very strong in tone, though there is no quotable change in jobbing prices. Both French and Austrian goods continue quiet and steady as last quoted.

Figs and dates are quiet and unchanged.

Evaporated apricots are steady, and so are peaches and pears.

GREEN FRUIT.

The chief feature of the week is naturally the auction sales, reports of which are given elsewhere. Bananas hold steady at $1.50 to $1.75 for No. 1, and 50c. to $1 for No. 2. Pineapples are firm at 8 to 15c. each.

DRIED APPLES.

Evaporated apples are firm at 9½ to 10c., while dried are steady at 4 to 4½c.

APPLES.

Unchanged at $3 to $5 per bbl., as to grade.

COUNTRY PRODUCE.

EGGS—There has been an improved demand for eggs, and the market was more active with a larger volume of business doing, and prices were sustained at 9 to 9½c. per dozen in lots, and at 10c. in single cases.

BEANS—There was no change in beans, the market was quiet at 70 to 75c. for primes, and at 85 to 90c. for choice hand-picked per bushel.

HONEY—Business in honey is of a very limited character, and prices are more or less nominal. We quote: White clover comb, 11 to 12c.; dark, 8 to 10c.; white strained, 6 to 7c., and dark, 4 to 5c.

MAPLE PRODUCT — The call for maple product was fair, and as supplies are not excessive, prices are fairly well sustained. Syrup in wood is selling at 4¾ to 5c. per lb., and in tins at 45 to 50c., as to size. Sugar moves freely at 6 to 6¼c. per lb.

PROVISIONS.

A fair trade was done in provisions, and the market was moderately active, with no change in prices to note. We quote as follows: Canadian pork, $15.50 to $16 per barrel; pure Canadian lard, in pails, at 8¼ to 8½c., and compound refined at 5½ to 5¾c. per lb.; hams, 11½ to 12c.; bacon, 12c. per lb.

Canadian meats have all been advanced by packers owing to light stocks and the position of outside markets, but jobbers have not yet altered their range.

FLOUR, GRAIN, ETC.

Naturally, with the excitement south of the line, grain values here have appreciated to a material extent. Latterly, however, the market has had a very irregular tone. We quote: No. 2 white oats, 38c., ex store; 38½c. afloat, May delivery; peas, 69½c. ex store; buckwheat, 53c. ex store.

There have been further sensational advances in flour since last writing, prices being all the way from 20 to 25c. higher per barrel, making a clear jump of over a half-dollar per barrel in a fortnight.

Business in feed was dull and prices were unchanged. We quote as follows: Ontario winter wheat bran, $13.50 to $14.50; shorts, $16 per ton in bulk; Manitoba bran, $14, and shorts, $16 per ton, including bags.

The demand for rolled oats was slow, and the market is quiet at $3.90 per bbl., and at $1.90 per bag.

CHEESE AND BUTTER.

Cheese remains much the same as it was, and there is little prospect of any important development until new make is on the market. Buying of odd lots of fodder make continues, and 7½ to 7⅝c. have, it is reported, being paid at country points.

The estimated stock of cheese in Liverpool, according to cables to-day, was 56,700 boxes, against 79,434 at the same time last year. This proves pretty conclusively that the consumption that has been going on is enormous.

The butter market rules rather easy in its

COFFEES SPICES CORKS

The BEST GOODS at the BEST PRICES.

TEAS—All grades, supplied to the wholesale trade only.

✳

Write us for samples and quotations, and we will give you the best value on the market.

S. H. Ewing & Sons, Manufacturers and Importers **Montreal**

tone, and business was transacted in finest creamery at 17c., which is now considered an extreme figure.

MONTREAL NOTES.

Both granulated and yellow sugars are higher than they were last week and still act strongly.

Importers here find it absolutely impossible to get a firm offer on Barbadoes molasses at the Islands.

Flour here is again 25c. per bbl. higher than it was at last report. This is a rise of over half-a-dollar a barrel.

Late cables from the Islands quote Barbadoes molasses 1c. higher at the Islands, 10c. now being asked. The wholesale guild advanced their price another cent all round this week.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., May 3, 1898.

THE past week has been a busy one. Values are moving up rapidly, particularly in flour. Dealers have bought quite largely in some cases, following the market well up. Beans have also had attention, but dealers have been more slow to move, and stocks are not large. Western shippers are not sellers. In pork and beef advances west have been rapid, particularly in beef. Our buyers have bought but lightly. Molasses is a feature of the market, but there is not much movement, as stocks are limited and holders not pushing sales. In tea, a fair, steady trade is reported. Some few sales were made to American buyers on account of the expected duty there, but our dealers carry very limited stocks of the grades used there. In spice, the market inclines easier. Cream of tartar is rather higher, but not much change is expected. Chemicals show little change. Sugar tends higher, and has increased interest.

OIL—While there is no change in the price of burning oil, higher prices are looked for. This is the quiet season, and there is a difficulty in buying ahead, as it is difficult to get storage, and dealers do not care to sell for future delivery. There is a fair, steady sale. Cod oil is very scarce, and there is but little demand.

SALT—Arrivals are less regular now that the Liverpool mail steamers are not coming to St. John. There is, however, coarse salt afloat for here, and fair stocks are held. The last arrival was all sold, ex vessel, to fishermen. Prices are firm. To buy right it should be bought while landing. Factory-filled, which has a small sale compared with the coarse, shows no change in price. There is a good demand at this season. Canadian salt, particularly that for dairy use, has good sale. We quote: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 to $2.60 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30.

CANNED GOODS.—The interest in heavier lines has rather detracted from the interest in this line. There is, however, steady sale. Retail and wholesale prices are near together in vegetables. Wholesale dealers, however, hold prices firm, as stock is not large, and there is still a long season before new goods come. Oysters, though there is no change, tend higher. Canned meats have been advanced by packers. This week salmon are still low. Lobsters will continue to be scarce and high.

GREEN FRUIT—Business is active; a car of choice California oranges was received this week. Prices are rather higher, and a further advance is looked for. Valencias are about out of the market. A few bloods and regular Messinas are offered. Lemons



THE "ARMEDA"

Tea-Packing Machine

Mr. F. J. Castle, Wholesale Tea Merchant, Ottawa, writes us:

"I find The 'Armeda' Tea Packer purchased from you works to perfection, the more we use it the better we like it."

Write A. H. CANNING & CO., 57 Front St. East, TORONTO

FOR DESCRIPTIVE CIRCULAR AND PRICES.

COTTAM BIRD SEED and Bird Bread, manufactured under six patents. Reliable standard goods; nothing to approach them for popularity and value. All wholesalers.

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.
$2.50 per case; 80c. gallon.
THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

POTATOES
IN CAR LOTS, BUY NOW.
WM. HANNAH & CO.
Board of Trade. TORONTO

The
DAWSON Commission Co., Limited
FRUIT, PRODUCE AND COMMISSION MERCHANTS,
Cor. Market and Colborne Sts.,
TORONTO.

California Navels
California Seedlings
Messina Lemons
Seedlings are now arriving in Good Condition and are taking the place of Valencias. Our Lemons and Navel Oranges were never better.
AUCTION SALES
Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.
We attend personally to all consignments of Fruit and Produce.
McWILLIAM & EVERIST
Wholesale Commission Merchants,
25 and 27 Church St., TORONTO, Can.
Telephone 645.

LARD
When you buy Lard, you want good Lard. We guarantee our "Star Brand" Kettled Lard to be absolutely pure. We have this in tierces of 400 lbs., pails of 60, 20, 10, 5 and 3 pounds each, and in 1 pound packages. This last we recommend to the general grocery trade, no delay in putting up, always ready, and of the finest quality; shipped in boxes of 40 and 80 pounds each.

F. W. FEARMAN
HAMILTON, ONT.

JUST ARRIVED FROM GERMANY

KNORR'S
Evaporated Soup Tablets, Vegetables
Sliced and Granulated Potatoes
Beef Bouillion, etc.
Undoubtedly the finest goods on the market. Write for prices.

BALFOUR & CO. - Hamilton

FANCY
MOUNT ROYAL MILLS
INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACÉ
POLISHED
IMPERIAL SEETA
IMPERIAL GLACÉ
D. W. ROSS CO. Agents
RICES

THE MOST NUTRITIOUS COCOA.
EPPS'S
GRATEFUL—COMFORTING
COCOA
In labelled Tins. 14 lb Boxes.
Special Agent for the entire Dominion, C. E. COLSON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.

FIRST QUALITY
Oak Dash Churns
WHITE SPRUCE
Butter Tubs
PARCHMENT
Butter Paper
Also complete lines of Woodenware, Brooms, Brushes, Paper, Paper Bags, Twines, etc.
WALTER WOODS & CO.
HAMILTON.

E. T. STURDEE
Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

CONSIGN YOUR
Butter and Eggs
....TO....
The Wm. Ryan Co. Limited
TORONTO
Highest Prices Obtained and Quick Returns Made.

COWAN'S
Hygienic **Cocoa**
Royal Navy **Chocolate**
AND
Famous Blend **Coffee**
are the favorities with all grocers.
THE COWAN CO., LIMITED TORONTO

Eggs and Butter
WANTED
Ship us, or write for prices.
D. GUNN, BROTHERS & CO.
Pork Packers
Butter and Egg Dealers
TORONTO, ONT.

Now receiving weekly a carload of Bananas, finest imported, also Pineapples and Florida Tomatoes. Give us a trial order. We will give you entire satisfaction.

HUGH WALKER & SON
Wholesale and Commission Merchants
GUELPH, ONT.
Established 1857.

Extra Fancy California Navel and Seedling Oranges, all sizes. Valencia Oranges, fine stock, 420's and 714's, repacked before shipping. Extra Fancy Messina Lemons, 300's and 360's.
Quality Right! Prices Right!

have a good sale, and keep low. Bananas move freely at even prices. Apples are not a factor, though a few are still moving. Pineapples are in light demand. Strawberries are arriving freely, and are good stock. Prices are rather lower. Rhubarb to hand is small, and prices keep quite high. A few cucumbers are seen.

DRIED FRUIT—This is still a quiet line. Raisins and currants are dull. The latter hold their price. In California goods, such as prunes, apricots and peaches, there is still a fair business doing. The movement the past year has been large, the sales being far larger than any former year. Apricots, particularly, are higher. Dried and evaporated apples are quiet. In onions, Bermudas and Egyptian hold the market. The former are rather lower this week. They are the nicest onion coming to this market. Dates have a fair sale. Figs are dull. There are some good 2-crown loose muscatels here that could be bought low.

DAIRY PRODUCE—Butter tends easier. There is, however, and will be, a good demand for right quality. Rolls, prints and lump butter are being largely sold. Some western creamery continues to arrive, but the quantity is not large, and local receipts are increasing. Eggs are firmer and rather higher prices are asked, shippers holding them back because of the low figures ruling. Cheese is dull. It is thought when new arrives there will be improved business.

SUGAR—prices are higher and refineries will not sell futures. Stocks are not large, and are principally in granulated.

MOLASSES — Prices are higher, chiefly in Porto Rico, stocks of which are light. It is thought there is little chance of further arrivals, at least while the war lasts. In Barbadoes, dealers are placing orders at the Island rather more freely. The stock of old molasses is light this spring, but circumstances are such that it is good value. Very little if any syrup is moving.

FISH—The week has been a quiet one. The war will tend to make business in many lines dull. Fresh fish, which have considerable attention at this season, are scarce. There has been a rather better catch of Gaspereaux this week, but not a large one. Dry fish show no change; there is light business. Pickled fish are dull. Smoked herring are firm at the higher prices, being scarce, there is but fair sale. Finnan haddies have less movement. Fresh haddock are scarce. Halibut show fair receipts. We quote as follows: Large cod, $3.15 to $3.25; medium, $3 to $3.20; pollock, $1.80 to $1.90; Grand Manan pickled herring, $1.85 to $1.95 per half-bbl.; smoked herring, 8 to 9c. per box; Canso, pickled, $5 per bbl.; boneless fish, 3½ to 4½c.; cod, 6 to 7c.; finnan haddies, 4 to 4½c.; fresh Gaspereaux, 60c. per 100; fresh halibut, 8 to 9c. per lb.

PROVISIONS—Values are higher and stocks light. Domestic mess pork, which has had chief sale here this spring, is quite scarce. In plate beef, American packers have advanced prices very much during the week. Dealers have bought lard quite freely this week, and prices tend higher. In smoked meats the tendency is also upward.

FLOUR, FEED AND MEAL—These continue active lines, particularly flour, which is still advancing in price. Millers show a wide range in quotation, and those who are keeping behind the others are getting the business Prices have advanced about a dollar per barrel. Oatmeal is also higher, but buyers are not active. Oats tend upward. Feed shows but little advance, as it has been high; there is but fair sale. Cornmeal is marked up this week. Beans have had attention, but buyers have not bought largely, prices advancing rather too quickly, while dealers are backward. There is a fair stock for the season. Barley and peas are scarce, and prices have again been marked up. Seeds are beginning to move more freely. Prices, since last week, show no change. Dealers now have full stocks. We quote as follows: Manitoba flour, $6.50 to $6.65; best Ontario, $6 to $6.20; medium, $5.50 to $5.75; oatmeal, $4.30 to $4.45; cornmeal, $2.15 to $2.25; middlings, $20 to $22; bran, $18 to $19; oats, 40 to 45c.; hand-picked beans, $1.20; prime, 95c. to $1; yellow eye beans, $1.75; split peas, $3.80 to $3.90; round, $3.25 to $3.40; pot barley, $3.80 to $3.90; hay, $9 to $9.50; timothy seed, American, $1.70 to $2.15; do., Canadian, $2 to $2.40; mammoth clover, 6 to 7c.; alsike, 7¾ to 8½c.

ST. JOHN NOTES.

A. L. Goodwin received a car of choice California oranges this week.

F. R. Barbour & Co., retail grocers and feedmen, have been closed up under a bill of sale.

Grand Manan reports catch of lobsters light. Quite a number of Grand Manan vessels are going to the Magdalen's for herrings.

Business in Digby is reported good. The well-known firm of G. I. Letteney & Bro. are building an addition to their store, and many other signs of improvement are seen.

Canning, Nova Scotia, reports improvements. The old-fashioned country store is getting hard to find, at least in the towns. Rupert Harris is the first to put in a plate glass front in Canning.

Shaw Bros., our largest bakers, are about to build a modern bakery, having very much outgrown their present stand. Just here it might be said the advance in flour has already caused an advance of 1c. in biscuits and bread.

Three of the mercantile brokers are moving this spring. F. H. Tippet & Co. move from Dock to Water street; Mr. James Harding and Mr. Charles Harding from their present office on the North wharf to offices at the head of the wharf.

The shipment of Canadian flour to the West Indies by the last steamer turned out a success, and enquiries for much larger shipments have been received. This is a trade that if rightly looked after has large possibilities. The great need is a new line of steamers.

The winter port business is over for the season, the last of the steamers, the Gallia, of the Beaver Line, sailing this week. The season has been a most successful one, and work will begin at once on increased accommodation for next year. The gentlemen who are connected with the different lines, and who now spend their winters with us, are very much thought of by our business men and others, and their going away is regretted. There is, however, the hope that they will be with us next winter.

MANITOBA MARKETS.

WINNIPEG, May 2, 1898.

THE talk is still war and rumors of war. Markets have all visibly stiffened, though there are few definite advances in prices. Wheat has been doing some startling things through the week, the highest point reached being $1.25 afloat Fort William. The market is easier to-day and closed at noon on Saturday at $1.18 afloat Fort William. There are some happy farmers in Manitoba this week. It is generally conceded that anything over 55c. per bushel is profit, and a number of farmers who held through the winter cleared anywhere from $1,000 to $3,000 on their wheat during the week. The rise now is unquestionably due to the war, and flour is following in the footsteps of the wheat, though, of course, more slowly. Within the past two weeks the price of flour has risen 90c. per barrel. Bread has gone up a cent per loaf, and is likely to go higher. Business is good and the outlook generally is bright. Seeding is about concluded and the farmers are ready for warm rains to start the crop. The weather so far has been rather cold.

I do not think I mentioned the fact that Robert Robertson, brother of Prof. Robertson, is now managing the produce department of J. Y. Griffin's pork packing establishment. Mr. Griffin, by the way, is at the Coast just now, looking into their numerous interests there. As an indication of how business is increasing in the west, one large commission house showed your correspondent the figures for its turn over of business for the month of March this year, as compared with the same month last year. The business this year was over twice as much as last year.

FLOUR—For the 98-lb. sack patent, $2.90; strong bakers', $2.70; 2nd bakers', $2.25; XXXX, $1.50. Bran, per ton, $12; shorts, $14.

CEREALS—Rolled oats, $2; cornmeal, $1.45; split peas, $2.25; beans, $1.20 to $1.30. These prices, however, are expected to advance at any moment; in fact, it is likely there will be an advance before this gets to press.

CURED MEATS—This market continues very firm, and is expected to advance in

In Peace or War



Millar's Paragon Cheese

IS STILL AT THE FRONT.

We originate—others imitate.

THREE STRONG POINTS } Style of Package, Quantity of Goods and Popularity.

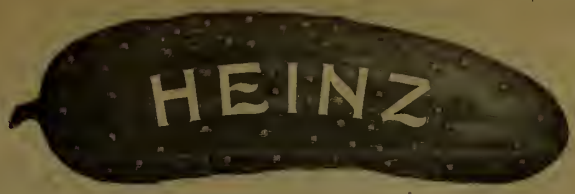
A seller the year round.

HAVE YOU GOT IT?

T. D. MILLAR CHEESE CO.

INGERSOLL, ONT.

Agents... FRANK MAGOR & CO. - Montreal.
A. E. RICHARDS & CO. - Hamilton.
JOSEPH CARMAN - - Winnipeg.



Pickles.

HOT OR COLD

HEINZ'S BAKED BEANS WITH TOMATO SAUCE

are peculiarly good, and hence an excellent seller.

Others of our Popular Specialties are:

Tomato Chutney **Evaporated Horse Radish**
Tomato Ketchup **Tomato Soup**
Baked Beans with Tomato Sauce

For sale by
H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.

MEDALS--
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The GENUINE always bear this Keystone trade-mark.



some lines during the next two or three days. At present, prices are as follows: Smoked ham, 11½c.; bellies, 12c.; backs, 11c.; shoulders, 8½c.; dry salt, long clear bacon, 9c.; short do., American, 8¾c.; square shoulders, 8½c.; backs, 9½c.; smoked clear bacon, 9¼c.

LARD—This market is also firm. Pure lard, 20 lb. pails, $1.90; 50 lb. pails, $4.65; 3 lb. tins, per case, $6.

BUTTER—No Manitoba creamery yet to hand. Supplies for B.C. are being brought from Ontario. Nominally creamery is 23 to 23½c. The supply of dairy butter is a little more plentiful than last week, but any lots offered are picked up at once, price ranging from 17 to 19c., according to quality.

CHEESE—Market stationary at 10 to 10½c., according to size of cheese.

EGGS—Market dropped from 15 to 11½c. during week, which has been expected, and it is anticipated that by the middle of the coming week the market will be uniform and steady at 11c.

CANNED GOODS—Market steady and stiff, with no inclination to sell at anything but highest quotations (this is, of course, in meat and vegetables). Canned fruits have hardly changed a fraction for months. Tomatoes, $3.10 to $3.25, according to brand; corn, $2.10 to $2.20; peas, $2.20 to $2.25. In meats, the advance of 30c. per case noted last week is maintained, but it is impossible to quote prices in detail as the brands are so numerous.

COFFEE—The threatened advance of last week has not come, and Rios are still 10 to 10½c., but an advance is still anticipated.

DRIED FRUITS—Market is firm. Apricots have advanced ½c., and are now 11½c., apples, 11 to 12c.; dried, 7c.; peaches, peeled, 18c.; unpeeled, 11½c.; prunes, 5¾ to 11c., according to sizes. Small prunes are still scarce, and likely to advance.

RICE—Situation is practically unchanged. Little Japan left on this market is selling at 6c., and other grades in proportion.

GREEN FRUITS—About the last shipments of navel oranges for this market have arrived; price, $4. Mediterranean sweets are in, and are good stock. St. Michael's will arrive next week. Seedlings have not been handled here much yet, but are now arriving freely. It is expected that an advance will come in oranges any day, and will amount to about 50c. per case. This advance is due not alone to icing cars, but the increased price at point of shipment. Lemons are still $4 per case, but prices will be governed for the future by sales at Montreal. A car sent through without ice is a total failure, and held to shipper's order. Every fruit man makes a wry face when apples are mentioned. Good apples (when you find any) are $4.50 per barrel. Just what the situation will be in regard to bananas no one seems to know. At present the supply is sufficient, and the price unchanged at $2.50 to $3.50, but if the blockade is continued there will, no doubt, be a different story next week. Pines have ceased to arrive. Strawberries are coming in pretty freely, and are $6 for the 24-quart case. Florida tomatoes are $4 for the 6-basket crate; pie plant, $1.75 per 50-lb. box; California celery, $1.25 per doz.; cucumbers, $1.75 per doz. Shipments of Egyptian onions are expected from Liverpool this week.

NEW STORES OPENED.

H. Martel is starting business as grocer in Montreal.

J. A. Spenard is commencing business as grocer in Quebec.

O. G. Trudeau, has started business as grocer in Montreal.

Speers & Paul are opening out as general merchants in Griswold, Man.

Belisle & Frere have started in business as general merchants in Papineauville, Que.

R. D. Patterson & Co. have commenced business as grocers and provision merchants in Vancouver.

Perry & Alport, general merchants, Orillia, Ontario, have opened a branch at Gravenhurst.

James J. Hatley, grocer and provision dealer, Orillia, Ont., has opened a branch at North Bay.

A NEAT GROCERY.

A representative of THE GROCER, on entering the store of A. O. Galaineau, Montreal, was struck with the scrupulous neatness of the place. In conversation with Mr. Galaineau, he said: "Yes, it pays to have everything up to the mark, for, when customers come in, if they do not feel much like buying, it helps to rally them."

GROCERS AND EARLY CLOSING.

A REPRESENTATIVE of THE CANADIAN GROCER has interviewed a number of the principal Toronto grocers in regard to early closing. The opinions expressed speak for themselves.

R. Donald, King street east, on being asked his opinion, replied sharply: "Of course, I believe in early closing. I believe in it to such an extent that I close at six o'clock every evening, but Saturday, when I remain open till seven. And I find this a most satisfactory arrangement, getting more business and having more time to myself. I would close Saturday afternoon if my competitors would."

Swan Bros., King street east, close at the same hours as Mr. Donald, and they, too, express satisfaction with the results of so doing. When asked if he was in favor of Saturday afternoon off, Mr. Henry Swan replied: "No, I cannot say that I am. The conditions of trade are such that it would be foolish on our part to endeavor to institute such a change. The retailer has a duty to the consumer, and, if the public demands that we keep open on Saturday afternoon we are bound to do so. We have tried many experiments at long and short hours, and are of the opinion that our present length of day's work is the proper one, especially for this street, where there is not much evening trade. The conditions might be different on Queen street."

Thanking Mr. Swan, THE GROCER representative immediately hied to Queen street, and finding Mr. Radcliffe, corner Parliament and Queen streets east, asked his opinion on the matter.

Mr. Radcliffe was found to be out-and-out in favor of shorter hours. "But," he said, "the difficulty of introducing short hours in a neighborhood like this is that, through jealousy of smaller, corner stores, the larger establishments do not keep to any agreement regarding shorter hours. Without united effort it would be very difficult to close early and keep one's customers. I would be willing at any time to agree to close as early as any of the merchants, and I unhesitatingly express the opinion that such early closing would be a benefit to all concerned. It knocks a clerk out to be at his post from eight in the morning till nine in the evening, and after eleven on Saturday evening. I give my clerks two nights a week off, but would much prefer to give them five, if not six, evenings. I believe such a policy would be a good one.

A. J. Johnson, Yonge street, was tired hearing of early closing, as the experience of the past had been that those most ready to agree to close early had been the first to break the agreement. Early closing would undoubtedly be beneficial, but now, with the fruit season coming on, it would be foolish to begin closing early.

J. S. Roberts, Yonge street, had also wearied somewhat of hearing the subject discussed. Almost every kind of a scheme, even to early-closing by-laws, had been tried but found lacking. Mr. Roberts is firmly convinced that the only feasible way of instituting early closing would be for the grocers in one district to agree to close, and live up to the agreement, regardless of grocers in other localities. He thought it could be easily arranged on Yonge street.

G. J. Melhuish has recently reduced his length of day's work by closing at 8 o'clock in the evening, instead of 9. He would not be prepared to close earlier than that during the fruit season, but after it is over would gladly go in for any move toward shorter hours.

A VISITOR FROM MANITOULIN ISLAND.

MR. R. W. NEILSON, of Mr. A. Neilson's general store, Manitowaning, Ont., was in Toronto this week on a buying trip. Mr. Neilson came by boat, navigation being open much earlier than usual this season. The boat made two trips in April this year, which is rather an exception to the general rule.

Trade in Manitoulin Island is much better. The farmers, who have gone a good deal into stock raising, got higher prices last fall, and the present outlook is even better. Last year, perhaps a thousand head of cattle went from Manitowaning and two thousand from the rest of the island. Of sheep and lambs, perhaps three times as many were exported. Besides local buyers, there are buyers from Owen Sound, Guelph, Fergus, and other Ontario points, for the stock. The island is well adapted to this industry, as there is plenty of grazing land on which stock can be turned loose in the spring and left there till the fall.

The railway for the island is not yet under way, and the charter of the present company expires in June. The line would run from Little Current on the north shore to join the C.P.R. on the mainland, a few bridges being necessary to join the island with the shore. A local deputation went to Ottawa and the answer of the Government indicated that the next time Parliament voted railway subsidies the Manitoulin line would not be forgotten. There is plenty of power for an electric railway connecting Manitowaning with Little Current if one was thought necessary.

A good many tourists go to the island in summer, and there is excellent trout and bass fishing as well as good boating. Mr. Neilson spoke well of Manitowaning as a prettily situated place on a fine big bay. He is a good type of the energetic healthy young Canadian.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

GOLDEN CROWN CANNED
LOBSTERS
1898 pack, now booking orders.
Golden Diamond Canned Blueberries.
W. S. LOGGIE CO., Limited, Chatham, N.B.
(25)

TENDERS.

SEALED TENDERS, marked "For Mounted Police Provisions and Light Supplies," and "Clothing Supplies," addressed to the Honorable the President of the Privy Council, Ottawa, will be received up to noon on Monday, 16th May, 1898.

Printed forms of tender containing full information as to the articles and approximate quantities required, may be had on application, as follows:

"Provision and Light Supplies," at any of the Mounted Police Posts in the North-West, or at the office of the undersigned "Clothing Supplies," at the office of the undersigned.

No tender will be received unless made on such printed forms.

The lowest or any tender not necessarily accepted.

Each tender must be accompanied by an accepted Canadian bank cheque for an amount equal to ten per cent. of the total value of the articles tendered for, which will be forfeited if the party declines to enter into a contract when called upon to do so, or if he fails to complete the service contracted for. If the tender be not accepted the cheque will be returned.

No payment will be made to newspapers inserting this advertisement without authority having been first obtained.

FRED WHITE,
Comptroller N.W.M. Police.

Ottawa, April 26th, 1898. (1c)



32 Years ago

we started the manufacture of sheet metal building materials, and this long experience enables us to offer intending builders all that is desirable in Steel Roofing, Steel Sidings, Steel Ceilings, etc.

We give You

the benefit of our long experience—any of our big catalogues—and up-to-date information on these goods on receipt of a post card.

The Pedlar Metal Roofing Co.
OSHAWA, ONT.

TRADE CHAT.

BRAY BROTHERS, grocers, Sherbrooke, Que., have removed to the store lately occupied by Ballentyne & Co.

The grocery store of J. H. Murray & Co., Brantford, Ont., has been renovated and repainted.

A new cheese factory and creamery commenced operations at Petworth, Ont., on Monday, this week.

John Coutts, grocer, 55 Parliament street, Toronto, has moved to the corner of Parliament and Gerrard streets.

Hugh Walker & Son, wholesale fruit dealers, Guelph, Ont., are placing an electric elevator in their warehouse.

Both the receipts of and demand for maple syrup and sugar has been brisk throughout Manitoba this season.

Shippers have been notified that no more shipments of oats can be sent to Liverpool via Portland until the war is over.

A Clerk's Association is being formed in Berlin with the object of having the working hours during the summer season shortened.

The creamery department of the cheese factory at Springfield, Ont., still continues to run, 1,200 pounds of butter being made on Monday last.

A lobster measuring twenty-seven inches was caught at Lance de Loup, Cape Breton, N.S., last week. Another weighing fourteen pounds was caught in the lake.

Joseph Ruddy, manager of the Slingsby Manufacturing Co., Brantford, Ont., has left that firm and accepted the secretaryship of the Brantford Starch Works.

This spring 70,000,000 white fish fry will be sent out from the Sandwich fish hatchery. The fry will be placed in Lakes Huron, Erie and Ontario and the Detroit River.

During the last four or five years several millions of Pacific salmon have been set free in Lake Superior as an experiment. This season they are being caught in considerable numbers, and are expected to prove a most important product of Lake Superior.

The east end grocers of St. Thomas will close their stores, on and after May 1, at 7 p.m. The west end grocers have followed this practice for years. Citizens should make their purchases before 6 p.m., so that they may be delivered in daylight.

The oatmeal mill at Pilot Mound, Man., intends closing down. The proprietor gives as his reasons that, owing to the low price of oats in the United States and the small tariff on oatmeal, United States manufacturers are able to undersell him in the Manitoba market.

A factory for canning dried codfish is to be established at Lockport, N.S., which is expected to require 1,000 quintals of fish per month. Samples of fish prepared by the new process have been pronounced excellent in many parts of Canada and the United States.

ENGLISH COTTONS COMING IN.

IT IS reported that a quantity of English white cottons have been sold in Montreal for July delivery. Some months ago a few wholesale houses considered the question of importing white cottons, but found that the duty practically prohibited their doing so. Recently, however, several large retail concerns are believed to have made heavy purchases. The goods are different to domestics, and it is a question if they will suit the Canadian trade. In any case, whatever purchases are made this season will be largely experimental.

A Montrealer, who is well posted, summed the case up as follows: "It is doubtful if these English white cottons will prove very dangerous to the domestic article. The people are used to a different class of stuff and will not take to the imported. Anyway the Canadian mills won't stand by and see their market taken from them. Prices are inclined to be shaky as it is, and there is not the same solid understanding between the Dominion and Merchants' companies that there used to be. It would be a mistake to buy any quantity of English goods, for as soon as the importations amount to anything you will see a drop in prices."

Another gentleman to whom THE REVIEW spoke, ventured the opinion that the trade will certainly see a drop in cotton prices by June. "The shirt men," said he, "buy their goods in July and August, and it is likely that the Canadian mills will issue a new price list before the 25 per cent. preferential clauses come into operation. That will give them a chance to 'scoop' the English manufacturers."

In any case, the fact of either the wholesale or retail trade buying imported cottons in any quantity must have the affect of unsettling the price of domestics.—Dry Goods Review.

THE PRESS CLIPPING DEPARTMENT

Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

Politicians can obtain from it everything the papers say about themselves on any subject in which they are interested. Business men learn of new openings for trade, pointers to sell goods, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted, reports of new industries or stores, etc.

TERMS—$5 per hundred clippings; $40 per thousand, payable in advance; but a yearly contract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

The Press Clipping Department, Board of Trade, Montreal

Sales Are Booming

The Grocers Tea!

Good Profits.
Good Sales.



CHANCES FOR MAPLE SUGAR IN ENGLAND.

IN our advertising columns reference is this week made to the possibilities for maple sugar in the English market. Appended is some interesting correspondence in reference to the matter that the Secretary of the Department of Agriculture, at Quebec, has had with the Imperial Institute in London. It will be seen from the correspondence that maple sugar has been already marketed in England, and, that, providing the quality is right, there is a prospect of a good market. The Department of Agriculture sent copies of the correspondence to the board of trade at Montreal, and that body asked President Laporte, of the Wholesale Grocers' Association, to report on the matter. Mr. Laporte has done so, and the board of trade have acted in accordance with his suggestions, which are as follows :

That information should be sought from European dealers as to the size of cakes that would suit their trade, also, as to the size of tins that the syrup should be put up in.

That the Provincial Government send an expert throughout the country (Province) to teach the farmers how to make good sugar and syrup. (This is necessary because a great deal of the sugar made in this Province is not dry enough to ship a long distance, and the syrup is boiled in pans that darken it, and is, moreover, made too thin to keep during transit in warm weather.)

That a standard should be established for sugar and for syrup, and that all the shipments of these products to the Old Country should be required to be up to the standard thereof.

That the Government should offer a small bounty for all sugar and syrup coming up to the standard, so as to induce the farmers to improve the quality of their product and increase its production. There is a precedent for such action in that a large bounty is now given to beet sugar makers.

That it is believed that a large trade could be done with England if the foregoing suggestions were carried out.

The correspondence that led up to this action is given herewith :

IMPERIAL INSTITUTE ROAD, London, S.W.
March 2, 1898.

S. SYLVESTRE, ESQ., Secretary Department of Agriculture, Quebec.

DEAR SIR,—Your letter of 8th ult. only reached me on 28th.

Regarding maple sugar, as I have before reported, the demand is, and has been, a very small one, limited to a few confectioners, whilst in the past, the demand for maple syrup has practically not existed at all. People here, as you may be aware, do not eat buckwheat and other hot cakes, and, to my mind, the chances for syrup would be to have it adopted as a substitute for golden syrup, treacle, etc.

However, as requested, I am trying to obtain for you reports on the subject.

This morning, I have received a letter from Tallmadge & Co., of 54 Tithebarn street, Liverpool, who claim to be the firm handling the most maple sugar in this country.

They say: "We might say that we have had a great deal of trouble with the article (sugar). It does not keep well in this climate, and we intend in future to only sell maple syrup, and have written to a manufacturer in the United States for quotations. But, if you will recommend to us a good man in Canada for this article, we should give him the preference. We shall be glad if you will kindly ask your friends to supply us with samples and lowest prices for same."

The above I regard as important, and would ask you to kindly give the matter immediate attention. If I may say so, the enquiry should be referred to firms who are used to doing business upon a large scale, and who can handle the same in a manner to compete with Americans. Whoever quotes must remember that he will have to compete with lowest American prices, and that he must send samples which represent bulk; otherwise, there will be trouble later on. The matter must also be attended to quickly, for Americans are very prompt in such affairs.

Prices must, of course, be quoted c.i.f., i.e., freight paid to Liverpool, as quoting in Canada gives a man here no idea of what the article will really cost. As the new samples may not be yet available, let them send now some of what they have, explaining the circumstances.

Maple syrup, if worked up right, has a future, but great care must be exercised regarding quality, etc.

Samples should be sent direct and care taken that all information must accompany them, stating clearly prices and terms, what quantity can be supplied, how long it will take to send same over, etc.

I emphasize these points, because, in so many cases, carelessness as to details has militated against Canadian exporters. The Americans have won their hold on this market by carefully studying its requirements, and, as in the case of maple syrup, probably much of the sugar from which the American syrup is made comes from Canada, it seems to be a pity that we cannot do any trade that is going.

I am writing to Messrs. Tallmadge that I have referred the matter to you, and await further advice.

Evaporated Fruits.—I have an enquiry from a large Hamburg German firm for the names of Canadian exporters of evaporated fruits. I have a few Ontario addresses, but none from the Province of Quebec. There is a very large demand for evaporated apples, and the new German regulations prohibiting the importation of American apples into the empire provides an opportunity for Canada. There is no direct steamer between Montreal and Hamburg. The names of the enquirers are W. Frey & Co., of Hamburg, and you might give me any names you have.

Again, going back to maple sugar, I am making other enquiries in the direction indicated, and will report again.

Yours faithfully,
(Signed) HARRISON WATSON,
Curator.

IMPERIAL INSTITUTE ROAD, LONDON, S.W.,
March 5, 1898.

S. SYLVESTRE, Esq., Secretary Department Agriculture, Quebec :

DEAR SIR,—I enclose you a letter received from Mr. D. Stewart Thompson, of 33 Bath street, Leith, Scotland, which he has furnished in reply to my enquiry.

You will see that his views differ materially from those of Messrs. Tallmadge, sent you a few days ago. He is a broker or merchant, and supplies manufacturing confectioners and others, and his name was given to me by one of the largest confectioners.

If you should decide to follow up his suggestion, prompt action should be taken, as the sugar season will commence shortly. There can be no doubt that to introduce sugar money must be spent in one way or another, and there seems to be no reason why the public should not be educated up to like both the sugar and the syrup.

As I may see one of the large manufacturing confectioners, I will send you any further report he may make.

Yours faithfully,
(Signed) HARRISON WATSON,
Curator.

March 2, 1898.

DEAR SIR,—I am obliged for yours of 28th ult. re maple sugar. I have imported this for 12 years, since 1886, from Canada to this country and, therefore, can speak from experience gained during that time. I know most, if not all, the firms in Great Britain which handle maple sugar, and, as I wrote you last year, the trade is not a large one, but no doubt if proper means were taken, it might be increased.

Re the questions in your letter.

1. Does the climate affect the appearance of the maple sugar?

The climate has about the same effect on it here as in Canada. When exposed for any length of time, it assumes a whitish appearance. This certainly affects the retail sale, but does not hurt it for manufacturing purposes as it does not affect the flavor of it and when melted over it regains its natural color.

2. Does it keep well?

Pure maple sugar will retain its flavor for years. I have known it to be kept in original blocks for three or four years and when made into confectionery be as good as ever.

3. Does any confectioner convert it into syrup?

Several firms have tried making it from the sugar, but the sale was so limited, they gave it up. Efforts have been made again and again to introduce the syrup and create demand for it, but, it has never been successful. When imported direct it does not keep well, but soon ferments and turns sour. The maple sugar, there is some hope for, but I fear very little for the syrup.

There are many ways by which, in my opinion, the sale might be increased. Heretofore, there has been so little in it that it has not been worth while devoting much time to it, but, if the Government of Quebec would take it up and work the business properly, in time, no doubt, a good trade could be done in it. As you suggest, much might be done by exhibiting it and giving samples away, or a better plan perhaps would be to sell it in small quantities, for people appreciate a thing much better and tell more about it when they pay for it. I have had exhibits of maple sugar in almost all the large exhibitions, but this, of course, has helped to introduce it.

Another plan would be careful and judicious advertising, not so much to bring it before the people, but before the manufacturers, confectioners, etc, also by sending them samples, calling upon them, etc., and continually keeping it before them until a trade is established. There are many ways in which this could be done, and, if the Department of Agriculture would care to write me about it, I would be willing to give them any information I could, or, if they wish me to take the matter on this side of the water for them, I would be willing to consider any proposal they may wish to make.

As I am a Canadian born and brought up in St. John, N.B., everything connected with Canada is interesting to me. I lived for many years in St. John, and have traveled considerably in Canada and the United States, and have now been living in the Old Country, London, Edinburgh, Paris, etc, for several years, so that I have a fair idea of the trade of both countries.

I shall be pleased to hear from you or the Minister of Agriculture for Quebec, at any time on the subject, and trust that this may lead to the development of this branch of Canadian industry.

Yours trully,
(Signed) W. STEWART THOMPSON.

Harrison Watson, Esq.,
Curator for Canada,
Imperial Institute, London.

CADBURY'S CHOCOLATES

ARE SIMPLY DELICIOUS AND ARE PACKED SPECIALLY FOR CANADIAN MARKET.



CADBURY'S COCOA

(Absolutely Pure)

AND MEXICAN CHOCOLATE HAVE AN ENORMOUS SALE ALL OVER THE WORLD.

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Capital (paid-up).....$1,500,000
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Pork and Beef Packers,

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PERKINS, INCE & Co.

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Positively IT'S GOOD COFFEE
Comparatively THERE'S NO BETTER
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Better try it
You can't do better.

CURRENT MARKET QUOTATIONS

May 6, 1898.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

SUGAR

	Montreal, Quebec, Ottawa.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba and B.C.	
Granulated (Redpath, St. Lawrence)		4 9-16		4¾	4½	4⅝	3⅛	5 -5¼
Granulated, Acadia		4 9-16		4 11-16				
German (Canadian) bbls		4½		4½	4¼	4⅜		
" (imported) bags		4 7-16		4½				4⅞
Dutch, bags		4 5-16		4½				
Paris lump, bbls. and 100-lb. bxs		5¾		6	5¾	6		6¾
" in 50-lb. boxes		5¾		6⅛				
Extra Ground Icing, bbls		5⅜		5⅞			6	6½
Powdered, bbls		5⅜		5½	5½	5¾	6	6½
Cream		4⅛		4¼				
Extra bright		4⅛		4 3-16				
Bright coffee				4⅛				
Light yellow				4 1-16	3¾	3⅞		4⅜
Yellow		3¾		3 15-16	3½	3¾		
Demerara			3.50	3.75				
Imported yellow				3 15-16				

SYRUPS AND MOLASSES

Syrups—								
Dark		2	$0 28	$0 30				
Medium		2½	30	32			3	3½
Bright		2¾	35	37			3¼	3½
Honey (com)				40				
" 2-gal. pails				1 00				
" 3-gal. pails			1 35	1 40				
Molasses—								
New Orleans	25	30	27	35	28	30	35	45
Barbadoes	24	25			24	25		
Porto Rico	23	25	38	42	28	30		
Antigua	22	23			22	25		

TEAS

Black—								
Congou—Half-chests Kalsow, Moning, Paking	$0 12	$0 60	$0 12	$0 60	11	40	35	40
Caddies Paking, Kalsow	14	40	18	50	15	40	25	35
Indian—Darjeelings	35	55	35	55	30	50	13	20
Assam Pekoes	20	40	20	40	18	40		
Pekoe Souchong	18	25	18	25	17	24		
Ceylon—Broken Pekoes	35	42	35	42	34	40	32	40
Pekoes	20	30	20	30	20	30	25	32
Pekoe Souchong	17	35	17	35	17	35	22	28
China Greens—								
Gunpowder-Cases, extra firsts	42	50	42	50				
Half-chests, ordinary firsts	22	28	22	28				
Young Hyson—Cases, sifted, extra firsts	42	50	42	50				
Cases, small leaf, firsts	35	40	35	40			35	40
Half-chests, ordinary firsts	22	38	22	38			28	35
Half-chests, seconds	17	19	17	19				
" thirds	15	17	15	17				
" common	13	14	13	14			22	30
Ping Sueys—								
Young Hyson—½-chests, firsts	28	32	28	32	30	40		
" seconds	16	19	16	19				
Half-boxes, firsts	28	32	28	32				
" seconds	16	19	16	19				
Japan—								
½-chests, finest May pickings	38	40	38	40			38	40
Choice	32	36	32	36			35	45
Finest	28	30	28	30				
Fine	25	27	25	27				
Good medium	22	24	22	24			20	25
Medium	19	20	19	20				
Good common	16	18	16	18				
Common	13	15	13½	15			15	20
Nagasaki, ½-chests Pekoe	16	22	16	22				
" " Oolong	14	15	14	15				
" " Gunpowder	16	19	16	19				
" " Siftings	7½	11	7½	11				

WOODENWARE

Pails, 2-hoop, clear, No. 1				$1 45	$1 45	$1 50	$1 50	$1 60
" 3-hoop, " "				1 60		1 60		
" 2-hoop, " No. 2				1 40		1 40		
" 3-hoop, " "				1 55		1 55		
" 3-hoop, painted, No. 2				1 40		1 40		
Tubs, No. 0				8 00		8 00	9 50	10 50
" " 1				6 50		6 50	8 50	9 50
" " 2				5 50		5 50	6 50	7 00
" " 3				4 50		4 50	5 50	6 00

BUTTER AND CHEESE

Dairy, large rolls, per lb		18	12½	13½	17	18	17	19
" pound prints	20	21	14	14½	18	20		
" tubs, best		17	14	15	18	20		
" tubs, second grade	15	15½			15	16		23
Creamery, tubs	20½	21	17	18	20	21		23½
" prints		21		18	21	22		
Cheese	8¾	9¼	8½	9	8½	9		10½

PROVISIONS

	Montreal, Quebec, Ottawa.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba and B.C.	
Dry Salted Meats—								
Long clear bacon	7¾	8	8	8¼			8¾	9
Smoked Meats—								
Breakfast bacon		12	11½	12				12
Rolls		9	8½	9	9½	10	9	9½
Hams	11	12	10	11	11½	12		11½
Shoulder hams		10	8	8½	8	9		8½
Backs			11	11½				11
All meats out of pickle 1c. less.								
Barrel Pork—								
Canadian heavy mess		16 00	15 50	16 00	14 25	15 50	16 50	16 00
" short cut	16 50	18 00	16 00	16 50		15 00	16 50	17 00
Clear shoulder mess			14 00	15 00	12 50	13 00		
Plate beef	12 00	16 00	10 50	11 00	14 50	15 50		
Lard, tierces, per lb		7¾		7¾		8	8½	9
Tubs				8		8¼		
Pails	8¼	9		8¼	8	8½		9
Compound	5¾	6¼			6½	7		
Dressed hogs, heavy	6 50	6 75						
" " light		6 25						

GREEN FRUITS

Oranges, Valencia, per case	$4 00	$4 50			$6 00	$7 00		4 00
" Cal. navels, per crate	3 50	4 00	3 00	3 75	3 00	3 50	3 50	4 00
" California seedlings			2 25	2 75	2 50	3 00		2 25
Lemons, Messina, per box	2 50	3 00	2 25	3 00	2 75	3 25	3 75	4 25
Grapes, Almeria, per keg	5 00	6 50						
Bananas, per bunch	1 50	2 00	1 50	2 00	1 75	2 25	2 50	3 50
Cranberries	7 50	8 50						
Apples, per bbl	2 00	4 50	2 00	4 00	3 00	5 00	4 00	4 50
Pineapples			10	20	2 00	2 25		6 00
Strawberries, per quart			18	20	20	22		
Tomatoes			3 25	3 75				6 00
Onions, Egyptian, per lb				3¼				
" Bermuda, per case			2 00	2 25				

NUTS

Brazil	12	13	12½	14	12	12½	12½	15
Valencia shelled almonds	22	24	22	24			25	30
Tarragona almonds	9½	11	9	11	11	12	13	15
Peanuts (roasted)	6½	9	9	10	9	10	13	15
" (green)	5½	8	8	10			10	12
Cocoanuts, per sack			4 50	5 00	3 50	4 00		
" per doz				60	60	70		
Grenoble walnuts	10½	12	10½	12	12	13		
Marbot walnuts	8	9	9½	11	9	10		
Bordeaux walnuts	8	9	8	9	9	10		
Sicily filberts	7½	9	8	9	8	10		
Naples filberts	10	11		11	10	11		
Pecans	8½	12	10	11	11	12		

SPICES

Pepper, black, ground, in kegs, pails, boxes	11	15	12	14	14	15	13	15
" in 5-lb. cans	15	16	14	15	15	16		
" whole	11	13	12	13	12	13	10	15
Pepper, white, ground, in kegs, pails, boxes	18	26	22	24	24	26	25	35
" " 5-lb. cans	20	22	24	26	20	22		
" " whole	17	25	17	22	20	22		
Ginger, Jamaica	20	23	18	25	20	25		
Cloves	15	20	15	20	18	20		
Pure mixed spice	25	30	25	30	25	30		
Cassia	25	40	25	40	18	20	20	25
Cream tartar, French	25	27	24	25	20	22		
" " best	28	30	25	30	25	30		
Allspice	13	14	13	16	13	14	18	20

PETROLEUM

Canadian		12		13½	15	16		
Sarnia water white	12	13		15	17	19		
Carbon safety		17						
American water white	17	17½		17½	19	21		
Pratt's Astral, in bulk	18	19		16				

COUNTRY PRODUCE

Eggs, fresh laid	13	15	10	10½	8½	9	20	25
Poultry—chickens, dressed	*5	8	50	70	40	1 00		
Geese, per lb	5	6			50	80		
Ducks, per pair	*8½	9			50	1 00		
Turkeys, per lb	8	10			15	17		
Game—Hares, per pair	25	30	25	30	25	30		
Honey, comb, per doz	1 50	1 75	90	1 50	1 50	1 75		
" light color, 60-lb tins	7	8	6	6½	7	8		
" " 5 and 10-lb. tins	7	8	7	7½	8	10		
" buckwheat	4	5	3	4	5	6		
Maple Syrup, imp. gal. tins			75	85	90	1 00		95
" " wine "			60	65				
Maple Sugar			8	9				11

* per pound.

RICE, SAGO, TAPIOCA

Rice—Standard B			3 50	3⅞	3 50	3 62½	4½	4¾
Patna, per lb		5	5	5½	5	6		
Japan	5	5¼	6	6½	5	6		5¾
Imperial Secta	5	6	4⅞	5½	5	6		
Extra Burmah	4	5	4¼	4⅝	4	5		
Java, extra	6	7	6	6½	6	7		
Sago	3½	4	3¼	4	5	6		4
Tapioca	3½	4	3¼	4½	5	6		4

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	2 40	2 50	2 30	2 40		
Sal soda, per bbl	70	75	70	80	85	90		
Sal soda, per keg	95	1 00	95	1 00	95	1 00		







They filled the bill.

Quotation from a letter of an Ontario customer:

"I now handle your coffees exclusively and see no need for other brands."

CHASE & SANBORN

Boston MONTREAL. Chicago

FRUITS

Foreign—	Montreal, Quebec, Ottawa.		Toronto, Hamilton, London.		St. John, Halifax,		Manitoba and B.C.	
Currants, Provincials, bbls...	5¾	6	5¾	6	5½	6	7	7¼
" ½-bbls	5⅞	6	6	6⅛	6	7	7	7¼
" Filiatras, bbls	...	6	..	6½	5¾	6¼	7¼	7½
" " ½-bbls...	6⅛	6¼	...	6¾	5¾	6½	7½	8
" " cascs	6¼	6½	...	6½	6½	7	.....	.....
" " ½-cases..	6¼	6½	6½	7	6½	7	.....	.....
" Patras, bbls	.....	.....	.....	7	6	7	.....	.....
" " ½-bbls	.....	.....	6¾	7	6	7	.....	.....
" " cases	6½	7	6½	7	7	7¼	.....	.....
" " ¼-cascs ...	6½	7	6½	7¼	6	7	.....	.....
Vostizzas, cases	7	8	...	8½	7	8	7½	8
Dates, boxes	4	6	4	5	5	6	6	7
Figs, 4-crown	10	12	10	11	11	12	12½	15
" 5-crown	12	13	11	13	12	13	.....	.....
" 7-crown	13	14	13	14	13	14	.....	.....
" 9-crown	15	16	15	16	16	17	.....	.....
" natural, bags	3½	6	3½	4½	.....	6	.....	.....
Prunes, Sphinx, B's	.....	.....	.....	7½	10	12	8	9
" " A's	.....	.....	.....	8½	.....	.....	.....	.....
" California, 40's	10	11	8½	10	10	12	.....	.....
" " 50's	8	9	7½	8	8	9	.....	.....
" " 60's	7½	8	7	8½	7	8	.....	.....
" " 70's	7	8	6½	7	7	8	.....	.....
" " 80's	6	7	6	6½	.....	7	.....	.....
" " 90's	.....	5	5¼	6	4½	5	6¼	6½
Raisins, Valencia, off stalk	4¾	5	4	4¾	5	6	1 70	1 90
" Fine oil stalk	4¾	5½	4½	5	5	6	.....	.....
" Selected	5¾	6¾	5⅞	6½	6	7	.....	.....
" Layers	6	7	6	6½	8	9	8	8½
" Sultanas	9½	12	9	12	10	12	10	12
" Cal. L.M., 3-crown	7	8	7	7½	6½	6¾	7	7½
" " 4-crown	7½	8½	7¾	8	7½	7¾	8	8½
Domestic—								
Apples, dried, per lb	6½	7	5	6	6	6½	.....	7
" evaporated	9	10	9	10	10	10½	11	12
Cal. Evaporated Fruits—								
Apricots, 50-lb. boxes	9	10	9	9½	9	10	.....	11½
" 25-lb. boxes	9	16	9½	15	11	16	.....	.....
" cartons	13	14	12	13	13	14	.....	.....
Peaches, 25-lb. boxes	10	12	9	12	10½	12	11	13
" 1-lb. cartons	12	13	12	13	12	14	.....	.....

CANNED MEATS

Comp. corn beef, 1-lb. cans	$1 40	$1 70	$1 65	$1 70	$1 25	$1 35	$3 00	$3 25
" " 2-lb. cans	2 50	2 85	2 95	3 00	2 50	2 50	2 75	3 00
" " 6-lb. cans	7 75	9 00	9 25	9 50	7 75	8 25	.....	.....
" " 14-lb. cans	15 50	18 50	20 00	21 00	15 00	16 00	.....	.....
Minced callops, 2-lb. can	2 60	2 70	.....	2 60	2 75	2 80	.....	.....
Lunch tongue, 1-lb. can	3 40	3 50	3 20	3 25	3 00	3 25	6 50	7 00
" " 2-lb. can	6 50	7 00	6 75	7 00	5 80	6 00	6 25	6 50
English brawn, 2-lb. can	2 50	2 60	2 75	2 80	2 75	2 80	2 50	2 75
Camp sausage, 1-lb. can	2 40	2 50	.....	2 50	2 50	2 60	.....	.....
" " 2-lb. can	4 00	4 25	.....	4 00	4 00	4 25	.....	.....
Soups, assorted, 1-lb. can	1 50	2 00	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	2 25	3 00	.....	2 20	2 25	2 30	.....	.....
Soups and Boull., 2-lb. can	1 75	1 80	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can	4 25	3 50	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ½'s	.....	.....	1 65	1 70	.....	.....	.....	.....
" " " 1's	.....	.....	2 80	2 95	.....	.....	.....	.....

COFFEE

Green—	Montreal, Quebec, Ottawa.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba and B.C.	
Mocha	24	29	23	28	24	25	...	...
Old Government Java	27	31	22	30	24	25	...	...
Rio	10	11	7½	12	12	13	...	...
Plantation Ceylon	29	31	26	30	29	31	...	...
Porto Rico	24	28	22	25	24	28	...	...
Gautemala	24	26	22	25	24	26	...	...
Jamaica	18	22	15	20	18	22	...	..
Maracaibo	13	15	14	20	13	15	...	...

CANNED GOODS

Apples, 3's	$ 90	$1 00	.....	$0 95	$1 00	$1 10	$2 25	$2 50
" gallons	2 40	2 75	$2 40	2 50	2 75	3 00	.....	3 50
Blackberries, 2's	1 40	1 70	1 40	1 70	1 50	1 80	3 25	3 50
Blueberries, 2's	80	90	75	85	75	85	2 50	2 75
Beans, 2's	70	95	70	95	90	95	1 80	2 00
Corn, 2's	90	1 00	85	95	90	1 00	.....	2 25
Cherries, red, pitted, 2's	2 00	2 35	1 85	2 25	2 30	2 40	4 75	5 00
Peas, 2's	90	95	85	95	90	1 20	.....	2 25
" sifted select	1 14	1 20	1 10	1 25	1 15	1 20	2 25	2 40
" extra sifted	1 25	1 40	1 20	1 25	1 30	1 50	.....	.....
Pears, Bartlett, 2's	1 50	1 75	1 50	1 75	1 70	1 80	3 50	3 75
" " 3's	2 25	2 40	2 00	2 40	2 20	2 40	5 50	6 00
Pineapple, 2's	2 10	2 40	2 40	2 50	1 75	2 40	4 50	5 00
" 3's	2 50	2 60	2 50	2 60	2 50	2 60	.....	.....
Peaches, 2's	1 75	1 90	1 40	1 75	1 75	1 90	3 50	4 00
" 3's	2 50	2 75	2 00	2 40	2 50	2 75	5 50	6 00
Plums, green gages, 2's	1 50	1 55	1 30	1 55	1 30	1 60	3 50	4 00
" Lombard	1 30	1 50	1 20	1 50	1 30	1 50	.....	.....
" Damson, blue	1 10	1 30	1 10	1 40	1 10	1 30	.....	.....
Pumpkins, 3's	75	85	70	80	90	1 00	2 25	2 50
" gallon	2 10	2 25	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	1 50	1 90	1 40	1 70	1 50	1 90	3 00	3 25
Strawberries, 2's	1 50	2 00	1 60	1 90	1 75	2 00	3 50	3 75
Succotash, 2's	1 10	1 15	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	1 20	1 25	1 15	1 20	1 30	1 40	.....	3 20
Lobster, talls	2 50	2 95	2 40	2 70	2 50	2 60	.....	.....
" flats	2 75	3 00	1 65	1 75	1 25	1 30	.....	.....
Mackerel	1 30	1 35	1 30	1 35	1 10	1 25	.....	.....
Salmon, sockeye, talls	1 15	1 25	1 20	1 30	1 00	1 20	4 50	5 00
" " flats	1 30	1 45	.....	.....	1 30	1 35	.....	.....
" " Horseshoe	1 20	1 25	1 25	1 30	.....	1 25	.....	.....
" Cohoes	95	1 00	95	1 00	95	1 00	4 25	4 50
Sardines, Albert, ¼'s	10¼	11	.....	13	14	15	.....	.....
" " ½'s	20	21	20	21	20	21	.....	.....
" Sportsmen, ¼'s	11½	12	.....	12½	.....	12	.....	.....
" " ½'s	19	20	.....	21	20	21	.....	.....
" key opener, ¼'s	10	11	10½	11	16	18	.....	.....
" " ½'s	16	18	18½	23	10	11	.....	.....
" other brands	23	35	16	17	16	17	.....	.....
" P. & C., ¼'s	23	25	23	25	23	25	.....	.....
" " ½'s	33	36	33	36	33	36	.....	.....
" American, ¼'s	4	5	4	5	4	5	.....	.....
" " ½'s	9	11	9	11	10	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100	9 00	11 00	10 00	11 00	10 00	11 00	.....	.....
Fruit in glass jars	.....	.....	.....	.....	4 25	4 50	.....	.....
Haddies	.....	.....	1 10	1 20	1 00	1 10	.....	.....
Kippered Herrings	1 40	1 50	1 15	1 60	1 10	1 15	1 90	2 00
Herring in Tomato Sauce	1 35	1 45	1 20	1 60	.....	.....	1 90	2 00

TRADE IN OTHER COUNTRIES THAN OUR OWN.

SOME of the chief holders of Jordan shelled almonds have, it is rumored, concluded to withdraw offerings, in view of the prospect that no more stock will come forward direct. A cable from Malaga received recently, from a reliable house, reports an advance of 2s. 6d. over last cable prices. The larger portion of the stock in London is said to be old goods.—N.Y. Journal of Commerce.

A United States paper says that, owing to the advance in sugar, higher prices on condensed milk are looked for in the near future. It is understood that salesmen for the jobbing houses have been instructed not to sell except in a small way, to keep their customers fairly supplied for immediate trade requirements.

THE CALIFORNIA PRUNE CROP.

Mail advices from California quote Santa Clara prunes on a basis of 3c. for the four sizes, but state that it is difficult to complete assortments. Continuing, the report says: "The new crop is not looked forward to with a very assured feeling. It has sustained frost damage, and at best can only be a very moderate one; but as such an extremely dry year has not heretofore been experienced, it cannot be known how far it will mature satisfactorily. In this respect the San Joaquin Valley will enjoy an unusual advantage, as prunes there are largely irrigated."

COFFEE IN NEW YORK.

A fairly large business has been transacted in the Brazil grades and prices have advanced, despite the fact that no import duty will be levied on coffee, at least for the present. The country trade has continued to take supplies with some freedom, although during the latter part of the week demand appeared to be subsiding. Jobbers' stocks, however, were small, as a result of the demand latterly experienced from the interior, and they showed no disposition to hurry business. The deals in invoices have been fairly large. There was a demand for spot supplies; but owing to the very meagre offerings jobbers turned their attention to supplies to arrive, their purchases being in the neighborhood of 50,000 bags, and prices advanced ¼c. per pound. The quotation for Rio No. 7, on the spot, has been largely nominal, and has been advanced to 7c. Primal markets have been firm and higher, the advices received reporting small stocks in first hands, and the firm offers from Rio were on a decidely higher basis, advancing to 6¾c. cost and freight for No. 7. Sales of Santos, Nos. 3, 4 and 5, were made at 7¼c. cost and freight. Mild grades have been quiet, but steady. Jobbers have fair stocks on hand, and have shown no especial anxiety to add to their holdings in the face of large prospective supplies for the early future. Importers, however, have not been disposed to hurry business, and values have held steady at 10¼ to 10½c. for good Cucuta. East India growths have had a fair sale at firm prices.—Journal of Commerce.

DRIED PEACHES BEING CLEANED UP.

According to mail advices from San Francisco, the stock of dried peaches there is cleaning up, and prices are a shade higher. Choice imported are still procurable there at 4½ to 4¾c. f.o.b. Pears are about done, the report states. The writer expects that, under even an ordinary demand, in view of the small supplies of cured fruits, the California markets will be bare before the new crop will be available.

CANNED SALMON IN THE U.S.

Reviewing the salmon situation on the Coast, The San Francisco Herald of Trade says, in its issue of April 22: The run of fish in the Sacramento continues light, although the Sacramento River Packers' Association expect to start up soon. Last year the two canneries on the river had quite a pack by this time. There were fully 150 less fishermen this year than last—gone to Alaska's gold fields. The few fish caught do not average as large sized as is usual at this season of the year. The action of the United States Government against traps will curtail the catch. The river is said to be low for the season, and the water clear; both against free runs, yet reports from there state that good runs are expected to set in soon. Our early experience on that river makes it almost certain that the pack this year will be disappointingly small. There will be stronger buying of fresh salmon for shipment by refrigerator cars to the east than prevailed last year, which was the largest on record. From Puget Sound we are not advised outside of preparations made for an increased pack. The runs there, as on Fraser river, will be less than last year. The Alaska Packers' Association have despatched about all their vessels to their canneries up north. The Alaska pack is altogether conjectural, but there seems to be one thing settled—that the runs there have reached their limits. Advices from up north state that there is strong selling competition, with cutting in prices for the new season pack. While some of the leading canners will not sell at less than on $1.05 tall basis, yet there are others who offer at $1 in the territory controlled by another canner, while holding at $1.05 in territory controlled by them. This makes it a decided financial cut-throat game, and has a bad effect. On Puget Sound, two canners are placing sockeyes at 80c. for 1898 pack, but other canners are firm at 85c. For spot salmon, red Alaska is very quiet, but in pink and cheaper grades there is a good movement."

CANNED SALMON PRICES ESTABLISHED.

At a meeting of the packers of sockeye salmon in Seattle yesterday a combination of the packing interests was effected, according to a telegram received this morning. Prices for 1898 were established, the same report says, on the basis of 85c. for talls. 95c. for flats and 62½c. for half-pounds f.o.b. shipping points.—N.Y. Journal of Commerce, April 30.

CANNED SALMON IN LONDON, ENG.

The great bulk of the shipments of the 1898 pack of salmon to this country have now arrived, and have either gone into distribution or are warehoused. The business passing is only limited at the moment, but with more genial weather, we may expect an increased consumption at the low prices quoted to the consumer.—Grocers' Journal, April 23.

MONEY EASIER, EXCHANGE HIGHER.

The exchange market has at last rallied from its long-continued depression, and rates, for the first time in two months, are above the gold-importing point. The principal causes for the advance in rates are the easier tone of the money market and the exhaustion of the supply of exchange accumulated here in loans during the winter. These holdings seem to be thoroughly liquidated, and, while enquiry has been dull, the supply of commercial bills was only moderate; in fact, during the greater part of the week transactions were slow and the market exceptionally dull. The hardening tendency was assisted by the selling of stocks for foreign account early in the week, but later on London bought securities here, and the accompanying offering of bills had a perceptible effect on rates, which were much weaker on Friday. — Bradstreet's, April 30.

Adam Turnbull, of the firm of Scott & Gillies, egg dealers, Strathroy, bought 10,000 dozen of eggs in Forest, all gathered in a week. Mr. Turnbull made a shipment to Montreal and British Columbia.

KLONDYKE

The greatest selling package of

Assorted Glassware

ever offered to the retail trade.

If you have not

Got It
Get It

AND MAKE MONEY

For sale only by

PIGOT & BRYAN

Decorators and Dealers

Crockery, China, Glassware, Lamps, and Fancy Goods

London, Ont.

Profit Builders

FOR YOUR

Cigar Trade

PHARAOH
PEBBLE
LA FAMEUSE
GRIT
THE BIRD
Etc., Etc., Etc.

J. BRUCE PAYNE

GRANBY, QUE.



The Choicest English

Pickling Vinegar—Selected and Specially Prepared Vegetables and the finest Eastern Spices alone are used in

GILLARD'S NEW PICKLE

That's why—5,000 leading hotels in Great Britain use them daily. 12 gold medals have been awarded for their superior quality at the Great Food Expositions held in England. **Packed 2 dozen in case; single case lots $3.40; 5 case lots $3.30.**



GILLARD'S NEW SAUCE

of World Wide Reputation. Barrel lots of 12 dozen $1.75; single dozen lots $1.90.

FOR SALE BY ALL WHOLESALE GROCERS IN CANADA.

GILLARD & CO., Sole Manufacturers, London, England

TRANSPORTATION TO THE YUKON.

SOME surprise has been expressed at the action of the Canadian Government in sending the enormous quantities of supplies they have purchased for the Yukon contingent, via Seattle in the United States, in place of via the all Canadian route.

All of the winter supplies for 1898-99 are being sent via Seattle, while the contingent are taking with them only sufficient for immediate requirements.

The explanation made by the Militia Department for this discrimination against an all Canadian route is, that but one transportation company would take the contract and guarantee delivery at Fort Selkirk this year. This company was awarded the contract, and, as its steamers sail via Seattle, all the supplies have to be sent there. Later in the season, after this contract had been awarded, the C.P.R., and some other transportation companies offered to accept the contract, but it was too late.

It puts the Canadian Transportation Companies in a strange light, when the transport of Government property for Canadian points has to be handed over to contractors in the United States and sent via United States. This is hard to reconcile with the flaming advertisements that have been appearing in the newspapers for months past, offering to transport persons and supplies via an all Canadian route to any part of the Yukon country.

NEW CROP FILBERTS DEARER.

Cables received this week announce an advance of equal to ¾c. per pound in the laid-down price of new crop filberts for October shipment.

The advance is due to unfavorable reports from interior points and the appreciation in ocean freight rates.

Very few filberts have been contracted for by grocers in Canada, and the advance will probably induce buyers to defer placing orders until nearer time of shipment.

A CROCKERY ADVERTISEMENT.

All grocers who handle glassware or crockeryware should read the advertisement of Pigot & Bryan, London, Ont., telling of the special package of assorted glassware they are now offering to the trade. These special offers are always worth looking into. The firm does a large business.

C. E. COLSON & SON.

Mr. C. E. Colson, the well-known broker, Montreal, has admitted his son, Charles Herbert Colson, as partner under the style of C. E. Colson & Son. The new member of the firm has been in his father's office for several years, and he is a pleasant and enterprising young man. During the last couple of years he has been covering part of the territory which his father formerly looked after. THE CANADIAN GROCER wishes the firm success.

SUPPLIES OF FINNAN HADDIE.

Editor, CANADIAN GROCER,—I understand that the greater part of the finnan haddie consumed in Montreal comes from Portland, Maine. Why is this?

ENQUIRER.

[REMARKS: Enquirer is hardly correct, for it is only during February, March and April that supplies of finnan haddie are drawn from Portland. During that period the fish are scarce on the Nova Scotian and New Brunswick markets and they have to be supplemented by goods from the Maine city. The great bulk of the aggregate year's consumption in Canada, however, is the output of Canso and Halifax, N.S., and St. John and St. Andrew, N. B.—EDITOR GROCER.]

FACTORY BURNED.

The Truro Condensed Milk and Canning Co.'s premises, Trnro, N.S., were totally destroyed by fire on Wednesday. The buildings were extensive and the output of the factory large. A large quantity of goods ready for shipment were destroyed. Loss about $50,000; insurance. $27,000. It is the intention of the company to rebuild at once.

CHANGE IN A RETAIL FIRM.

Alexander Provan, grocer, 185 King street east, Toronto, has purchased the business of Richard Donald, corner of Francis and King streets. Mr. Provan intends concentrating the business of both firms at the Donald stand, where he will move the stock from his present premises in about three weeks. Mr. Donald has entered the Pure Gold Manufacturing Co.

PERSONAL MENTION.

Mr. James Steele, of Steele Bros., departmental store keeper, Fergus, is in Toronto this week buying goods, and taking in, of course, the horse show.

Mr. Dan Gilmour, Montreal, of Chase & Sanborn, was in Toronto this week, principally on pleasure bent.

The friends of Mr. Stephen Hustwitt, formerly on the traveling staff of the Eby, Blain Co., Limited, will be pleased to learn that he is meeting with success in Manitoba and the Territories, and that his health is first-class.

The Alpha Chemical Co. reports an increasing demand for its "Sunlight" stove polish.

AMONG THE RETAILERS.

An Opportune Window Display.

At the "Grange," King street east, there is a window decorated in a manner that at this season of the year should attract a good deal of business. It might be termed a house-cleaning goods window, for the articles exhibited are such as will naturally meet with a large sale now that the spring house-cleaning time is here. The floor of the window is about three feet above the level of the street, and has four steps, each three or four inches high and about 15 inches deep. At both sides of the window are arranged washboards of different makes. In front of the washboards are brooms, with the handles resting on the floor. On the first step various kinds of whisks are arranged in groups according to price, with at each end a pail, in each of which is placed a child's washboard. On the second step scrubbing brushes are grouped according to make, size and value. Soaps for house-cleaning purposes are also placed on this step. The third step shows three washboards, one at each side, lying on its side, and a central one standing on its feet. Leaning against the front of the washboard are three dusters, while some fancy handled brooms rest on the top of it. Arching over it are cobweb whisks, the great, long handles reaching to all corners of the window. On the fourth or back step some four wash tubs, two the old stave pattern, and two of indurated fibre ware, complete a scene which must have attracted the attention of many a housewife. One of the best points of the display is the arrangement of tags giving the prices of the various articles displayed.

THE RAMBLER.

STILTON CHEESE IN TINS.

A. F. MacLaren & Co., of Toronto, are making a specialty of 10-lb. Stilton cheese, put up in sealed tins. They are sending a good many of them to the Klondyke, one order alone, the other day, calling for 1,000. Put up in these tins Stilton cheese will keep good for practically an indefinite period.

The price of ginger in London, England, has advanced ½c. per pound during the past week.

Arthur P. Tippet & Co., who have recently assumed the handling of "Maypole Soap," an English household dye, have found it necessary to move into larger premises, and are now located at No. 8 Place Royale, where the facilities for carrying on their continually-growing business are much greater. Irrespective of this new line that they are handling, they have found their quarters too cramped for some time past. They report their business this year as already far in advance of any previous year since moving to Montreal.



A FEW POINTS...

and many low prices on
CANNED GOODS.

Our stocks of canned fruits, especially apples, are rather heavy, and we want to unload.

THEN—now is your time. We will give you special prices on :

GALLON APPLES

3-lb. Pears.
2-lb. Pears.
2-lb. Strawberries.
2-lb. Green Gages.
2-lb. Blueberries.

3-LB. APPLES

3-lb. Peaches.
2-lb. Peaches.
2-lb. Raspberries.
2-lb. Lombard Plums.
3-lb. Pineapples.

All last season's goods, and from the best packers.

We will also give you special inducements on Canned SALMON.

WE HAVE JUST RECEIVED

2 cars of fine red Fraser River Sockeye.
2 cars of choice red do--overs.

Our stock of French Canned Goods is complete.

TRY---Beziers' Yacht and Fishing Club Sardines
Cooked in Pure Olive Oil.

Try their fine French Peas and Mushrooms.

We are not experimenting with these goods, we have represented this house (which is one of the best in France) for a long time, and we know their products are of the best.

Write to us when in need of any lines.

Our stocks are large and well assorted.

Our prices are low.

We want your trade and will get it if you give us the chance to quote.

L. Chaput Fils & Cie., Montreal

BRITISH PRICE MOVEMENTS, 1898.

THE course of prices during the first quarter of the year has been by no means devoid of interest, the influences acting on the various markets having been of a very conflicting character, says The London Economist. The apprehensions of war have, in some cases, such as food supplies and war material—tended to strengthen prices, while in most other directions the scares have had a depressing effect. The movements shown, as compared with the beginning of the year, are consequently quite enormous, but almost equally so in both directions. The declines, however, have slightly preponderated in weight, if not in number, so that our index number, which registers approximately the net effect of the various movements, is five points lower than at the end of December. The following is a statement of the total index number, compared with previous dates :

End of	Total index number.	End of	Total index number.
March, 1898	1,885	March, 1897	1,942
December, 1897	1,890	December, 1896	1,946
September, 1897	1,896	December, 1895	1,999
June, 1897	1,885	December, 1894	1,923

A comparison of prices at this period in previous years shows that metals are, as a rule, at a higher level than they have been for some years past, and wheat and other cereals are also considerably above what had become the normal range. On the other hand, there has been a fall in cotton and some other textiles, and in such articles as coffee, tea and tallow :

Prices end of first quarter—	1898. £	s.	d.	1897 £	s.	d.	1896. £	s.	d.	1895. £	s.	d.
Scotch pig iron		46	½		45	2		46	9½		41	8
Steel rails		90	0		90	0		95	0		72	6
Coals, Best Wallsend		14	6		14	6		13	6		14	6
Copper, G.M.B		50⅜	0	0	49⅜	0	0	44	13-16		39	3-16
Tin, Straits		65¼	0	0	59	7-16		60¾	0	0	63¼	0
Lead, English		12⅞	0	0	11	11-16		11⅜	0	0	10⅞	0
Wheat (Gazette average)		35	4		27	1		25	1		20	0
Barley (Gazette average)		28	6		22	8		21	1		20	10
Oats (Gazette average)		17	8		16	2		13	9		13	10
Beef, inferior		2	4		2	6		2	4		2	8
Beef, prime		4	0		4	4		4	4		4	6
Mutton, prime		5	10		6	2		5	8		6	6
Sugar, West India		9	3		10	3		11	3		9	3
Coffee		100	0		103	0		97	0		103	0
Tea, common		3¼	0					3¼	0		4¼	0
Rice		6	10½		6	7		5	7½		5	1
Cotton, middling		0	3	7-16	0	3	31-32	0	4⅜	0	3	11-32
Cotton, 40-mule twist		0	6	11-16	0	7		0	7½		0	6¼
Wool, N.S.W., unwashed		0	8½		0	6¾		0	9		0	6⅞
Tallow		21	6		20	9		21	6		23	9
Saltpetre		20	0	0	21	9		21	9		23	0
Hemp, Manilla		18⅞	0	0	16	0	0	17¾	0	0	17¾	0
Silk, Cossimbuzar		10	9		9	4½		9	10½		9	9
Jute		11	0	0	14	0	0	12	0	0	12	0
Flax		24	0	0	26½	0	0	27	0	0	27¼	0
Petroleum		0	0	4⅞	0	0	4¾	0	0	5⅜	0	0

Coming to the recent movements and dealing first with metals, the resumption of work by the engineers and the statistical position generally made the situation at the beginning of the quarter favorable for an advance of prices in iron and its products. A good deal of unsettlement has appeared in recent weeks, due to the successive war scares that have been prevalent. This has given pause to the movement that was in progress, and, except for small advances in pig iron and in some descriptions of steel used for shipbuilding, there is not much change in iron and steel products on balance. The trade is still very active, however, and prices are very firm at their present level. As regards other descriptions, the stocks of copper have continued to decline, and, in view of a possible stoppage of supplies from the principal sources of production, Spain and the United States, prices at the close of the quarter are not only about the best, but seem likely to go still higher. A substantial advance is also recorded in lead and tin. The tin plate trade makes a somewhat more cheerful report, since, in spite of the falling off in the trade with the United States, the export returns are improving, and a report on the condition of the industry states that "works are fairly occupied but not driven, masters are making a profit, not large, but pleasant, and the market is steady." The steam coal trade has been upset by the termination of the sliding scale agreement in South Wales. The stoppage of work there has driven trade to other ports, with the result that Northumberland steam coal is quoted higher than at any time during the quarter. The demand for house and other descriptions of coal is well maintained, and in Scotland business is quite active.

Receipts of American cotton have been upon an enormous scale, and it is now practically certain that the season's crop will considerably exceed in weight any previous record. It is estimated, too, that the supply remaining over when the consumptive requirements have been met will be much larger than in the two previous years, but, in spite of these considerations, prices have kept fairly steady for the raw material, though cotton manufactures have undergone considerable fluctuations, and have fallen recently in consequence of the plague in India. Colonial wool has hardened in price, the Australian supplies having been restricted in consequence of the widespread drouths that have occurred in the last two seasons. Jute has come to hand in greater bulk than was anticipated, and, though the quality has been indifferent, it has been obtainable at prices which left a fair margin of profit, so that the Dundee merchants and jute companies have secured better returns than for some years past. Silk and hemp have each advanced in price during the quarter, while flax has fallen off.

As regards foodstuffs, the higher price of wheat has been maintained, and even enhanced, but this, while it has had a very beneficial effect on the fortunes of our agriculturists, is hardly viewed with the same degree of satisfaction by the larger class to whom the difference of a penny in the price of the four-pound loaf is a matter of considerable importance. The farmer has also derived advantage from the fact that butchers' meat remains at a fairly high level. Rice has risen substantially, owing to the restriction of shipments from India during the late famine, but the market will probably become easier when the new crop is available.

Sugar has been weak in tendency for the most part, but shows some recovery toward the close on the prospect of a lock-up of stocks in Cuba should war break out. The tea markets have also been affected by the great increase in production, which would probably have resulted in a marked fall of prices but for the large offtake of Indian and Ceylon teas for reexport, a branch of trade which shows a rapid and important expansion. Coffee has undergone rather peculiar fluctuations, as, while the finer qualities of East Indian and Ceylon produce have realized higher rates, there has been a further fall in Jamaica, Central American and Brazilian descriptions.

SWEETS IN QUEEN BESS' TIME.

During the Elizabethan period there grew up in England a great national liking for sweet things. Not merely was this seen in the general taste for sugar comfiture, but it was manifested in the general demand for sweet wines, the rich sherries, the charneco, the sack, the sugary almond-flavored sack-posset, and other drinks of the same class. In drinking, as in eating, the increase of appetite for sugar grew by what it fed on. Though not a sweetmeat in the strict sense of the term, "sack-posset" so largely represented the taste of that time for sweetness and flavor that the recipe of Sir Fleetwood Shepherd, given by Mr. Howard Staunton in his Shakespeare notes, is worth quoting: "To make a sack-posset, take two quarts of pure good cream and a quarter of a pound of the best almonds. Stamp them in the cream and boil with amber and musk therein. Then take a pint of sack in a basin and set it on a chafing-dish till it be blood warm. Then take the yolks of twelve eggs, with four of their whites, and beat them well together; and so put the eggs into the sack. Then stir all together over the coals till it is as thick as you would have it. If you now take some amber and mush and grind the same quite small with sugar, and stew this on top of your posset, I promise you that it shall have a most delicate and pleasant taste." There was another mixture of the same class called "rambooz," made of eggs, ale, wine and sugar.—Gentleman's Magazine.

The price of potatoes has gone up in Fredericton, N.B., caused by the advent of buyers from Massachusetts.

FOR SALE. Choice Prime Beans.
Evaporated Apples.

Apply JAS. R. SHIELDS & CO.
Board of Trade, TORONTO



—A

Ton of Cocoanut for Klondyke.

Against the competition of all brands ..

WHITE MOSS

dessicated, was chosen (on account of its quality) as the Pioneer Cocoanut of the Yukon, we having just received an order for a ton to be put up in tins made specially for this order.

Are you carrying our goods? If not, write us for samples.

CANADIAN COCOANUT CO.
MONTREAL.

Star Brand

COTTON CLOTHES LINES

All lengths, both in Twisted and Braided . . . . . .

3 and 4-PLY COTTON TWINE.

Lamp and Candle WICK.

Sold by all Wholesale Dealers.

HIGHEST

PAILS TUBS

And Wood Packages

FOR

Lard, Candy, Spices, Pickles, Syrup, etc.

Manufactured by

The Wm. Cane & Sons Co., Limited
Newmarket, Ont.

CHAS. BOECKH & SONS
Sole Agents, Toronto

QUALITY

Some of the best

and most successful Retail Grocers in Ontario have written us that "COW BRAND SODA"

Gives entire satisfaction.



It will do the same with YOUR customers.

John Dwight & Co.

MANUFACTURERS.

Gem Folding Counter Stool

with the Globe Fruit and Globe Pepsin Chewing Gum,



OPEN.

You make a good profit on the Gum and you get this high-class patented Stool **FREE.** Get one from your wholesaler, or write for circular to



CLOSED.

GLOBE AUTOMATIC SELLING CO., - Toronto, Ont.



Cleaning Up.

That's what a thousand and one women are doing right now—they want reliable Brooms for that kind of work. Our Illustrated Catalogue tells about 42 years' experience in Brush and Broom making. Send for it—it's free.

Boeckh's Brooms

Boeckh Bros. & Company, Mfrs.
Toronto, Ont.

FRENCH NATIONAL OFFICE OF COMMERCE.

A MISTAKEN idea as to the objects and sphere of action of the French National Office of Commerce seems to prevail, especially in Great Britain, and it may not be amiss to call the attention of our readers to the fact that the new national office of commerce is not a general bureau of information regarding trade matters, but is exclusively intended to supply information to French manufacturers, merchants and exporters with respect to foreign markets, and to encourage the extension of trade between France and foreign countries, as well as between France and its colonies and possessions.

The offices of the institution are in the building of the Chamber of Commerce of Paris, at 3 rue Feydeau. The Chamber of Commerce has given the premises rent free, and has also gratuitously placed its excellent library at the disposal of the office. The expenses of the office have been provided for by the Government, the Ministry allowing in its budget a sum of 70,000 francs to be paid over yearly to the Chamber of Commerce for the maintenance thereof.

In order to render more complete the information obtained through consular or diplomatic bodies and through commercial agents, the Minister of Commerce shall appoint as correspondents of the office a number of French manufacturers and merchants, having their establishments either in France or in the colonies or abroad, their services to be given gratuitously.

The office is governed by a general committee and by an executive committee, the president of the general committee being the Minister of Commerce, and the president of the executive committee being the president of the Chamber of Commerce of Paris for the time being.

BUSINESS AT THE EDDY WORKS.

"How is business?" In reply to this enquiry made when our representative called on the Eddy Co. at Hull early in the week, the answer was "We are busy."

"But are you not busier than usual, for we hear you are refusing orders?"

"Yes, we are busier than usual, but we have been careful not to engage ourselves ahead so far as to be likely to have to refuse or decline orders from regular customers, though we are declining all orders from irregular or casual customers in pulp, paper and paper products, but you can just say that all regular, steady buyers and users of our paper, can rest satisfied that we will arrange to keep them all in full supply on fair notice being given us of what their wants are likely to be."

LOOK up and not down
LOOK forward and not backward
LOOK for the best

AND YOU WILL HANDLE ONLY



It will improve your tea trade after one month's handling as will no other tea in the world.

SALADA TEA CO.
32 Yonge Street, TORONTO.

Branches at Montreal, Boston, Detroit, Cleveland, Rochester, Buffalo and Pittsburg.

Evaporated Vegetables

FOR SOUP
Always Ready
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use.
Samples sent on application.

Kerr Vegetable Evaporating Co.
Limited
KENTVILLE, NOVA SCOTIA

BROCK'S BIRD SEED



This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

Agents for Canada:
C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

"GOLDEN LEAF" BRAND JAPAN TEA

"Udarella" Ceylon Blend
"Atlas" Blend

All of extra cup quality.
Samples on application.

Sole Agents:
George Foster & Sons
BRANTFORD, ONT.



ASK FOR
MOTT'S

BY ROYAL WARRANT TO HER MAJESTY THE QUEEN
DEWAR'S PERTH WHISKY

Dewar's Famous Scotch

Can be had from . . . .
Geo. J. Foy
Perkins, Ince & Co.
R. H. Howard & Co.
Adams & Burns
Toronto.
James Turner & Co., Hamilton, and all first-class houses.

MONSOON INDO-CEYLON TEA

We Estimate that every person we induce to try our teas brings at least 5 New Patrons.

MONSOON
INDO-CEYLON TEA

is guaranteed to give your customers satisfaction or we take it back.

THE MONSOON TEA CO. 7 Wellington Street W. TORONTO



The cup that cheers the most Is Ceylon and India's boast

The safest criterion of the popularity of an article is the steady increase in demand for it.

Ceylon and India teas are called for every day. Why? Because they are pure, healthy, and economical.

All live grocers handle Ceylon and Indian teas. Do you?

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

PARADIS & JOBIN have been appointed curators of Antoine Rossignol, general merchant, St. Phillipe de Nery, Que.

Anatole Renaud, grocer, Montreal, has assigned to Kent & Turcotte.

McDonald, Hanrahan & Co., general merchants, Sydney, N.S., have assigned.

John Hamilton, general merchant, Blenheim, Ont., has assigned to Edward Wilson,

Boyles & Stickland, bakers, Vancouver, B.C., have satisfied chattel mortgage for $500.

George W. Westbrooke, tobacconist, Vancouver, B.C., has satisfied a chattel mortgage for $90.

The stock of F. R. Barbour & Co., grocers, St. John, N.B., has been taken possession of under a bill of sale.

The estate of Hessian & Devine, fruit dealers, etc., Halifax, is offering to compromise at 25c. on the dollar.

A meeting to appoint a curator for H. Dufour & Co., general merchants, Murray Bay, Que., will be held on May 11.

PARTNERSHIPS FORMED AND DISSOLVED.

Dumontel & Frere, grocers, Montreal, have assigned.

Davis & Jaynes, grocers, Nelson, B.C., have dissolved.

M. S. Taylor & Co., general merchants, Mansonville, Que., have dissolved.

Hunter & Sheldon, general merchants, Brome Corner, Que., have dissolved.

Martin & Lapierre, general merchants, St. Dominique, Que., have dissolved.

J. Webb & Co., general merchants, North Bend, B.C., have dissolved, John Webb continuing.

Scott, Henderson & Co., commission dealers, Montreal, have dissolved, John Henderson continuing.

Co-partnership has been registered by George Emmett only, under the style of George H. Emmett & Co., grocers, Halifax.

Scott, Milne & Co., commission merchants, Vancouver, B.C., have dissolved, McDonald retiring, the style now being Scott & Milne.

Eugene and Jos. R. Raymond have registered partnership under the style of Raymond & Fils, general merchants, Ste. Anne de Beaupre, Que.

George Etienne Tourigny and George E. Dorais have registered as partners under the style of Tourigny & Dorais, general merchants, Victoriaville, Que.

A new co-partnership has been registered between Wm. Coughlan and James Day, under the style of Coughlan & Day, general merchants, Crapaud, P.E.I.

A new partnership has been registered, composed of Robert S. Herron, Henry Hurst and Wm. H. Johnston, in the firm of Robert Herron & Co., wholesale coffee and spice dealers, Montreal, which will continue under the old style.

Co-partnership has been registered between Robert S. Rosborough and Walter M. Thomas, under the style of Rosborough & Thomas, wholesale and retail crockery dealers, Halifax.

SALES MADE AND PENDING.

The stock of T. E. Perkins, general merchant, Stouffville, Ont., has been sold.

F. C. Freemantle, baker and confectioner, Aylmer, Ont., is about selling out.

The stock, etc., of the estate of Lucy A. Crandell, grocer, Toronto, is advertised for sale.

The assets of Jos. Levasseur, general merchant, Bic, Que., are to be sold on the 11th inst.

Duncan Blackburn, general merchant, Plaisance, Que., is selling out and closing up business.

The assets of Kealey Bros., confectioners, Ottawa, Ont., are to be sold by auction on the 6th inst.

The bankrupt stock of Delphis Prudhomme, grocer, Montreal, has been sold at 64½c. on the dollar.

The stock of A. J. Landrian, general merchant, L'Orignal, Ont., has been sold at 64c. on the dollar.

The stock of G. L. Pelletier & Co., general merchants, Matane, Que., has been sold at 35½c. on the dollar.

CHANGES.

James Hodge, general merchant, Winterbourne, Ont., has removed to Harriston.

Poustie, Stewart & Burgess, general merchants, Aylmer, Ont., are advertising their intention of retiring from business.

S. D. Vallieres, grocer, Montreal, has sold out.

Allen & Co., grocers, Gravenhurst, Ont., are retiring from business.

M. E. Stuckey, grocer, Harriston, Ont., has moved to West Montrose.

John Ellston, crockery dealer, Thornhill, Ont., is closing up his business.

N. I. Belisle, general merchant, Clarence Creek, Ont., has removed to Papineauville, Que.

John Wilson & Co., produce dealers, Victoria, have been succeeded by Shaw & Dickinson.

Thomas M. Hurst, fruit dealer and confectioner, Picton, Ont., has removed to Waupoos, Ont.

The estate of John Rood, canner, Loweinet, B.C., has been succeeded by Victoria Canning Co. of B.C.

Dame Celina Simoneau has registered as proprietress of Simoneau & Cie., general merchants, Sherbrooke.

Mrs. Marguerite Leclerc, wife of Joseph Bedard, has registered as proprietress of the firm of Bedard & Co., grocers, Quebec.

Stella Laberge, wife of T. O. Lamontagne, has registered proprietress of the firm of T. O. Montagne & Co., confectioners, Quebec.

Albertine Belisle, widow of Alphonse Bourgeau, has registered proprietress of the firm of A. Turcot & Co., confectioners, Montreal.

Mrs. Marie Bousquet, wife of Magloire Benoit, has registered as proprietress of the firm of Benoit, Magloire & Co., general traders, St. Hyacinthe, Que.

FIRES.

J. Griffith, baker and grocer, Stayner, Ont., has been burned out.

DEATHS.

Charles Colwell, grocer, St. John, N.B., is dead.

You see **Clark's Meats** everywhere!

There's a reason for it.

Think it Over!

ORANGE MARMALADE

Have you tried Upton's Gilt Edge Brand?

Put up in 7-lb. Wood Pails, 7 and 5 lb. Cans, and Glass Pots that retail at 10c. each. It will pay you to ask your wholesale house for these Gilt Edge goods. . . . .

THOS. UPTON & CO., Hamilton

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

Southwell's ....JAMS

ALL LINES.



Also
New Season's

ORANGE MARMALADE

Just arriving by
Direct Steamers.

Rae's Finest Sublime OLIVE OIL

Special
Price List
for the Spring.
Reductions
to get them
introduced.



FRANK MAGOR & CO., 16 St. John Street, MONTREAL

SOLE AGENTS FOR THE DOMINION.

Current Market Quotations for Proprietary Articles.

May 5, 1898.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.



PURE GOLD.

5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4 oz. cans, 4 and 6 doz. in case	1 25
10 cent can	0 90

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO.

1 lb. tins, 2 doz. in case.....per doz.	1 20
½ lb. tins, 3 " " "	80
¼ lb. tins, 4 " " "	60

MAPLE LEAF BAKING POWDER.

½ lb. glass jars	$1 25
1 lb. glass jars	2 00
1 lb. sealer jars	2 25

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	per doz. $0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

BLACKING.

P. G. FRENCH BLACKING.	per gross
⅛ No. 4	$4 00
¼ No. 6	4 50
½ No. 8	7 25
1/4 No. 10	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " "	4 50
	per doz.
No. 5 Spanish Blacking, ¼ gross cases	7 20
No. 10 " " "	9 00
Vucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

BERRY'S ENGLISH BLACKING.

No. 1 Bronze Tins, per gross	$ 2 60
No. 2 Bronze Tins, per gross	$ 3 40
" 3 " " "	5 60
" 4 " " "	10 00
No. 1 Enamelled Tins "	2 50
" 2 " " "	3 75
" 3 " " "	4 00
" 4 " " "	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in ¼ gross cases. Per Gross

French Oil in 3-doz. cases	$ 22 00
Reliable Shoe Dressing	9 00
Echiplic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50



Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " " No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blackiug No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00
	per gross
Alpha Metal Polish No. 2	9 00



Patent Stove Polish—

Sunlight Lead Bar	4 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead	25
½ gross case	
Reliable Stove Pipe Varnish ¼ gross cases 6-oz. bottles	



Quickshine Pipe Varnish 12
¼ gross cases pressed top tins.

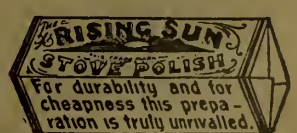
Stove Polish—



Quickshine Polish	9 00
Reliable Paste	6 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

STOVE POLISH.





	Per gross
Rising Sun, 6 ounce cakes, half-gross boxes	$ 8 50
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

Summer Delicacies

It will soon be time for those dainty summer dishes again, such as Blanc Mange, Custards, etc. Over 90% of the Canadian Housewives know how easy it is to make many such little luxuries from **Benson's Canada Prepared Corn.** Are you ready for them? You are sure to be asked for it. You don't want to disappoint your customers. It creates a hard feeling. Try and avoid that by always having our prepared corn in stock.

The Edwardsburg Starch Co., Limited, Cardinal, Ont.



Enameline.



	Per gros
THE F. F. DALLEY CO.	
Gem Stove Polish, ¼ gross cases	$9 00
	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 7
No. 4—3 dozen in case	$4 50
No. 6—3 dozen in case	7 50

BIRD SEEDS

BART. COTTAM & CO.	
"Cottams," with Patent Bird Bread.	0 07
Warbler, with Song Restorer	0 05¾
Belgian, with Bird Improver	0 05½
International, with Bird Treat	0 05½
German X, with Cuttlefish Bone	0 04¾
German, with Cuttlefish Bone	0 04¼
London Bird Seed, bulk 25 lb. cases.	0 04½
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03
THE F. F. DALLEY CO.	
Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases.	0 06½
NICHOLSON & BROCK.	
Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " " 5c. " 48 "	03

CORN BROOMS

CHAS. BOECKH & SONS.	per doz
Carpet Brooms—	net.
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
" " 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

BLUE.

KEEN'S OXFORD.	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED MEATS.

ARMOUR PACKING CO.—HELMET BRAND	
Corn Beef 1 lb.	1 65 1 70
2 lb.	2 65 2 75
4 lb.	5 50 5 80
6 lb.	8 50 8 80
14 lb.	18 50 19 00
Roast Beef, 1 lb.	1 40 1 50
2 lb.	2 75 2 90
Luncheon Beef, 1 lb.	1 60 1 90
" 2 lb.	2 75 2 85
Brawn 1 lb.	1 30 1 40
" 2 lb.	2 50 2 75
" 6 lb.	6 60 6 80
" 14 lb.	14 50 15 00
Ox Tongue, 1½ lb.	7 00 7 20
" " 2 lb.	8 50 8 80
" " 2½ lb.	10 75 11 00
Lunch Tongue, 1 lb.	3 35 3 50
" " 2 lb.	6 50 6 80
Chipped Beef, ½ lb.	.... 1 75
" " 1 lb.	.... 3 50
Pigs' Feet 1 lb.	1 65 1 75
" " 2 lb.	.... 2 75
Potted Meats, Tongue or Ham ¼ lb.	70 75
Potted Meats, Tongue or Ham ½ lb.	1 20 1 25
Potted Deviled Ham or Tongue, ¼ lb.	70 75
Potted Deviled Ham or Tongue, ½ lb.	1 20 1 25
WHITE LABEL.	
Soups Assorted, 1 qt.	3 00 3 15
" " 1 pt.	2 00 2 10
Gelatine of Boar's Head, 2 lb.	3 00 3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00 3 10
Plover Roast	5 00 ....
Sliced Gold Band Bacon	3 00 ...

CHEWING GUM.

ADAMS & SONS CO.	per box
Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs.	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 00
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	
Flirtation Gum (English or French wrappers) 115 1c pieces	
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHEESE.



MACLAREN'S IMPERIAL. Per doz.

Large Size, cases 1 doz.	$9 00
Medium Size, cases 1 doz.	4 50
Small Size, cases 2 doz.	2 40
Individual, cases 2 doz.	1 00

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½
CADBURY'S.	
Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35
TODHUNTER, MITCHELL & CO.'S.	
Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs.	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40
BENSDORP'S ROYAL DUTCH COCOA.	
¼ lb. tins, boxes 4 doz.	2 40
½ " " " 2 "	4 50
1 "	8 50
	per lb
Ralston Health Club boxes 6 lbs.	45

CHOCOLAT MENIER.

	In 5 case lot.	Cases of 10x12 lb bxs	In 12 lb bxs
Vanilla—per lb.			
Yellow wrapper,	$ 0 32	$ 0 34	$ 0 36
Unsweetened—			
Blue Premium	C 35	0 37	0 39

	Per case.	Less than case
Pastilles—		
Yellow wrapper, 108 bxs. to the case	$20 00	0 20
Croquettes—		
Yellow wrapper, 9 bxs. of 12 packages	$20 00	0

The Toronto Biscuit & Confectionery Co., Limited, are putting on the market a Biscuit that every grocer ought to handle. It is called

WHEAT MEAL

Besides being very palatable, it is invaluable for invalids and persons with weak digestion. Include a tin in your next order.

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED.

A. W. Porte, President. . 7 Front Street East. Toronto. S. R. Parsons, Vice-President

FRY'S.

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 14lb. bxs.	0 24
Cocoa—	**per doz.**
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	....
" ½ lbs. 12 lb. boxes,	

JOHN P. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate.	0 21 0 43
Mott's Sweet Chocolate Liquors.	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs	0 27
" ½ " " "	0 28
" ⅓ " " "	0 29
" ⅛ " 5 or 10 "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails	....
Feather Strip, " " " "	....
Special Shred, " " " "	....
Macaroon, " " " "	....
Crown Desic., 12, 20 or 25 lb. "	....
Special, " " " "	....

Barrels, 2c. per lb. less.
Terms, 3 p.c., off 30 days.

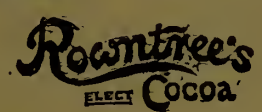
COFFEE.

	per lb.
JAMES TURNER & CO.	
Mecca	0 34
Damascus	0 30
Cairo	0 20
TODHUNTER, MITCHELL & CO.'s	
Excelsior Blend	0 33
Bourbon Blend	0 31
Our Own "	0 30
Jersey "	0 28
Laguaya "	0 25
Rajah Blend	0 21
Mocha and Java	0 32
Old Government Java	0 30 0 32 0 34

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00





Robert Greig & Co., Montreal, Agents.

¼ lb. Tins, boxes 2 doz.	2 40
½ lb. Tins, boxes 2 doz.	4 60
1 lb. Tins, boxes 1 doz.	8 70

FOOD.

	per brl
ROBINSON'S BARLEY AND GROATS.	
	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25
DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.	per doz.
Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot, 2 qt. size	1 20
Acidulated, 2 qt. size	1 50

(Sold by all wholesale grocers.)

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.

1 oz. Packages, White, per doz.	0 90
1 " " Red, "	0 95

COX'S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt.	$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams " " 1 55	1 90
Red Currant Jelly	2 75

(All the above in 1 lb. clear glass pots.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	$0 40
Fancy boxes (36 or 50 sticks) per box.	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. oans, per oan.	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. oans, per can	2 00
Licorice Lozenges, 5 lb. glass jars.	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Duloe, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$10 80
" per cace of 3 doz., net.	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb.
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
F. D., ¼ lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)

per gross.		per gross
Pony size	$7 50	Beer Mug 16 20
Small Med.	7 50	Tumbler 11 50
Medium	10 80	Cream Jug 21 00
Large	12 00	Sugar Bowl 22 00
Spoon	18 00	Caddy 28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard bulk, per lb.	0 12
¼ lb. tins, 4 doz. in case, per doz.	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz.	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal.	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz.	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	

HOW ABOUT BLACKING?

We are Agents for the **BEST.**

DAY & MARTIN

LIMITED

LONDON, ENG.

Manufacturers of **REAL JAPAN BLACKING.**



N. B.—A full line of D. & M's Blacking just at hand per Montevidean.

ALL NEW STOCK.

Frank Magor & Co., 16 St. John St., **Montreal**

The merits of the Starch are generally estimated by the demand there is for it. . . . . .

CELLULOID STARCH

is recognized by all the leading grocers as a brand that their best class of customers require and must have.

THE BRANTFORD STARCH CO., Limited, Selling Agents, **BRANTFORD, CAN.**

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppers (pints)	2 30
Corked (pints)	1 90

SODA

COW BRAND



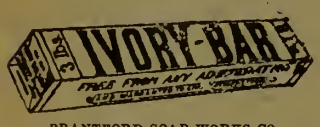
	per box
Case of 1 lbs. (containing 60 p'k'g's)	$ 3 00
" " ½ lbs. (" 120 ")	3 00
" " lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb. packages)	3 00
Case of 5c. p'kgs (containing 96 p'kgs.	3 00

SOAP.



1 box and less than 5	4 00
5 boxes and upward	4 00

Freight prepaid on 5 box lots.



BRANTFORD SOAP WORKS CO.

Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

A. P. TIPPET & CO., AGENTS.

	per gross.
Maypole Soap, colors	12 00
" " black	18 00

10 per cent. oiscount on gross lots.

STARCH.

EDWARDSBURO STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin cannisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 05
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	

KINGSFORD'S OSWEGO STARCH.



SILVE GLOSS	40-lb. boxes, 1-lb. pkgs.	0 08
	6-lb. boxes, sliding covers	
	(12-lb. boxes each crate)	0 08½
PURE	40-lb. boxes, 1-lb. pack	0 07
"	48-lb. " 16 3-lb. boxes	0 07

For puddings, custards, etc.

OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04¼
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05
Bbls., 175 lbs.	0 04½
Kegs, 100 lbs.	0 04½
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.	0 05
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06

TEAS.

"SALADA" CEYLON.



	Wholesale	Retail
Brown Label, 1s and ½s	0 20	0 25
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s and ½s and ¼s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

RAM LAL'S (lead packages)



Cases, each 60 1-lbs.	0 35
" " 60 ½-lbs.	0 35
" " 30 1-lbs.	
" " 120 ½-lbs.	0 36

"KOLONA"



Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Black Label, 1-lb., retail at 25c	0 19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c	0 42
Gold Label, " 80c	0 58

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25

TOBACCOS.

EMPIRE TOBACCO CO.

Foreign—	
Royal Oak, 2 x 3, Solace, 8s	0 58
Something Good, rough and ready, 8's	0 61
Something Good, rough and ready, 7s	0 60
Golden Plug, 3 x 6, 2½s	0 66
Louise, 3 x 1½, Solace, 16s	0 61
Domestic Chewing—	
Currency, 14¼ oz. bars, spaced 9s, (10 to the lb.)	0 37
Patriot, 2 x 6, Navy 5s	0 39
Old Fox, Narrow 12s	0 44
Silver Buckle, bright 8s	0 41
Snowshoe, 10⅔ oz. bars, spaced 8s, (12 to the lb)	0 42
Snowshoe, pound bars, spaced 6s	0 42
Domestic Smoking—	
Good Friend, bright 8s	0 41

WOODENWARE.

THE E. B. EDDY CO.

	per doz
Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Parlor	1 30	1 40
Red Parlor	1 50	1 60
Safety No. 1, wall box	1 40	1 50
" No. 2, slide box	2 80	2 90
" No. 3, capital	2 75	2 85
Flamers, slide boxes	2 25	2 35
" wax stems	3 20	3 30
Tiger	2 65	2 85

BRYANT & MAY.

Robert Greig & Co., Agents.	
No. 9 Safety, per gross	$ 2 00
" 10 " "	1 10
" 2 Tiger,	5 00
" 4 " "	2 00

LICORICE..







We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845. BROOKLYN, N.Y.



The First Battle is Over.

We have overcome the prejudice of the people. We have taught them that Wethey's Condensed Mince Meat is as good as and better than any "Home-Made" they ever tasted. That's saying a good deal is it not? But it's true nevertheless. All we need now is a little help from you. Always keep it in stock and let the people know you have it, then you cannot help selling it.

J. H. WETHEY

Sole Manufacturer St. Catharines, Ont.

EXTENDED INSURANCE.

One of the many liberal features embodied in the **UNCONDITIONAL ACCUMULATIVE POLICY** issued by the

Confederation Life Association,

HEAD OFFICE--TORONTO,

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

W. C. Macdonald, Actuary. **J. K. MACDONALD,** Managing Director.

THE

Oakville Basket Co.

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit packages of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

CLUBBING RATES

The Dry Goods Review and The Canadian Grocer **$3.00**

Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . . . MONTREAL

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

McLAREN'S

COOK'S FRIEND

BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

NO JOB LOT

BUT STRAIGHT GOODS

A line of . . . .

White Granite Plates

Three Sizes, (6-inch, 7-inch and 8-inch) that

Can be Retailed for 5 Cents Each

Particulars Gladly Given.

GOWANS, KENT & CO.

TORONTO

THE SAUCIEST OF SAUCES.

PATERSON'S

Possesses a peculiar piquancy, and is more generally used than other

SAUCES.



Paterson's Wor'ster Sauce is the best value on the Market.

PREPARED BY—

R. PATERSON & SONS, GLASGOW.

Manufacturers of the celebrated "PATERSON'S CAMP COFFEE ESSENCE," and "PATERSON'S 'EUREKA' PICKLES."

Agents:—

ROSE & LAFLAMME, MONTREAL.

LEA AND PERRINS'

Observe that the SIGNATURE

Lea & Perrins

Is now printed in blue ink diagonally across the

OUTSIDE WRAPPER

Of every Bottle of the

ORIGINAL . . . WORCESTERSHIRE

SAUCE.

Sold Wholesale by the Proprietors, Worcester; Crosse & Blackwell, Limited, London; and Export Oilmen generally.

RETAIL EVERYWHERE.

AGENTS—J. M. Douglas & Co., and Urquhart & Co. Montreal

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and other Dealers, who are regular subscribers to THE CANADIAN GROCER, wishing copies of:

The Canadian Hardware and Metal Merchant.
The Canadian Dry Goods Review.
The Bookseller and Stationer.
The Paper and Pulp News.
The Canadian Printer and Publisher.
Plumbing and Steamfitting.

May have a single copy of them sent free at any time they wish to consult the advertising columns. Special clubbing rates on application. . . . . .

MacLean Publishing Co. Limited

Montreal : : Toronto

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ESTABLISHED 1849.

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MERCANTILE AGENCY

THE BRADSTREET COMPANY,

Executive Offices, PROPRIETORS

NOS. 346-348 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES—McKinnon Building
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OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street

MONTREAL

THE CANADIAN GROCER

VOL. XII TORONTO AND MONTREAL, MAY 13, 1898. No. 19

SELL ONLY THE BEST!

In Competition with the World we have received the

Highest Awards Made. . .

These substantiate our claim that : : : : :

Colman's Mustard

IS THE BEST IN THE WORLD

Never Use a Knife

in cutting cheese

Cut with a Wire.



MacLAREN'S Imperial Cheese

Can be handled without the use of either—no waste in cutting or shrinkage.

A. F. MacLAREN & CO., TORONTO and STRATFORD, Canada.



"IT HAS NO EQUAL"

So say all who have ever used **Wethey's Condensed Mince Meat.** Even "home made" cannot come up to it. That's saying a good deal, isn't it? Try it yourself at your own table and be convinced. You will then see that we mean all we say.

J. H. WETHEY

Sole Manufacturer **St. Catharines, Ont.**

30,000,000 lbs.

That is the quantity sold annually of the famous

"BOSS"

Lunch Milk Biscuit.

(Patented and Registered.)

You are always ready to take hold of a staple, fast-selling article. We believe we have it, and experience proves our claim. Let us get together.

A TRIAL ORDER. And the pleased comments of your customers will do more to convince you than anything we can say.

The process of making them preserves all the nutritious and wholesome properties of the ingredients. A delicious Lunch Biscuit at a popular price Everyone stamped **"BOSS."**

Only authorized manufacturer in Canada.

Queen Biscuit Co.

ST. JOHN, N.B.

(Mail orders promptly filled.)

Safe Salt.

Safe for you to buy—safe for you to sell. Look at it either way, you are still safe—absolutely so. It is made in the only safe way—by the Vacuum Process. The only Salt in all Canada made by this, the most expensive method known to Science. Hence the recognized value of the saying, "as pure as Windsor Salt." Let's co-operate for more Salt trade with a Safe Salt. Sell it and you have the name of selling the very best there is and a home product, too.

Windsor Salt.

The Windsor Salt Co., Limited, Windsor, Ont.

Leading Wholesalers sell Table, Dairy, Cheese, Packing Salt made by us.

Signs of Spring

They point out the way unfailingly

To A Woman's Friendship

Direct path—right in front of you. Home Dyeing made quick, clean, easy, safe with Maypole Soap Dyes. All colors—each one of them absolutely fast and very brilliant. "It doesn't dye the hands."

Maypole Soap Dyes

To Quick, Sure Profits

A broad road free from obstacles—the "Lime Juice that draws trade," Stower's Concentrated Lime Juice. 20 per cent. stronger than any other, and so recognized everywhere. "No musty flavor"—no free acid taste.

Stower's Lime Juice

To Economical Buyers

Only an arm's length between you and the household—with Fry's Cocoa on hand. Pure, absolutely so—rich, strong, delicate flavor. Concentrated, hence the most economical to use—the "Household Cocoa."

Fry's Cocoa

AGENTS:

A. P. Tippet & Co.
Montreal and Toronto.

F. H. Tippet & Co.
St. John, N.B.

Winning Their Way } On Quality

Greig's Crown Brand Flavoring Extracts

"I use one-half the usual amount, and yet, get better results with your Crown Brand Extracts than I ever did with other brands." So writes an excellent cook—she's pleased enough, you can't deny that.

YOUR customers will talk and feel just like this woman does—why don't you try and see? We'll furnish the samples on a plan that won't cost you a cent. Write us about it.

The Greig Mfg. Co.
Robert Greig & Co., Agts., Montreal.

John Mackay & Co's Kola Cafe

Winning its way, especially NOW, while those Cereal Coffees are disappointing so many folks who miss the genuine Coffee aroma. As a real, helpful substitute for Coffee—stimulating without hurting—John Mackay's Kola Cafe is beyond comparison.

And there's a snug little profit for you in handling it.

Robert Greig & Co., Agts., Montreal.

"SURE CATCH"

Seal Wax Border
Sticky Fly Paper

PRICE LIST FOR 1898.

One or more Boxes	$0.40 per box
Half Cases (Five Boxes)	1.80 each
One to Five Cases (Ten Boxes each)	3 40 per case

At the solicitation of many jobbers we shall also pack "Sure Catch" in half cases, thereby avoiding repacking small lots.

SPECIAL OFFER

In every case of "SURE CATCH" Sticky Fly Paper, we shall pack 10 sheets of "SURE CATCH" Poison Fly Paper **free**, (one sheet in each carton). At the usual price, this nets the dealer **66⅔c. per case more than the usual profit on Sticky Fly Paper.**

"Sure Catch" Poison Fly Paper.

Made of extra heavy absorbent felt paper.
Packed 6 sections in an envelope.

PRICE LIST: 1 Box, 50 Envelopes, $1.25. 1 Case, 10 Boxes, 500 Envelopes, $10.00

J. HUNGERFORD SMITH CO.

ROCHESTER, N.Y. — Manufacturing Chemists — TORONTO, ONT.

We also manufacture "TRUE FRUIT" Fountain Syrups.

Retail at
25c. per 1-lb. tin.



Slade's Pure... English Butter Scotch

HOME MADE DELICACY

MADE from Pure Cane Sugar and Fresh Butter. The most delicious, pure and wholesome Candy ever sold. Invaluable for coughs and sore throats.

Weekly sale in Great Britain and Europe, **50,000 TINS.**

PURE AS THE CRYSTAL SPRING

Slade & Co., Limited, The Royal Candy Works, Leeds, Eng.

SOLD FROM ATLANTIC TO PACIFIC

FAC SIMILE OF CASK LABEL.



PURNELL'S

PURE
PLAIN and SPICED

MALT VINEGARS

Brewery, Bristol, England.

AGENTS

St. John, N.B.—W. S. CLAWSON & CO.
Montreal—J. M. KIRK, Imperial Buildings, St. James St.
Toronto—J. WESTREN & CO., 61 Colborne St.
Hamilton—JOHN W. BICKLE & GREENING.
Winnipeg—A. STRANG & CO., Portage Avenue.
Vancouver, B.C.—C. E. JARVIS & CO., 101 Holland Block.



QUALITY

in Canned Goods

Is absolutely essential if you want the best trade—and the best profit. Among other lines, we have



Aylmer Tomatoes
Delhi Peas
Miller's Little Chief Corn

Packs of undoubted quality that you can unhesitatingly recommend to your customers.

W. H. GILLARD & CO., Wholesalers Only, **Hamilton, Ont.**

TANGLEFOOT

Sealed Sticky Fly Paper.



The principal requirement of sticky fly paper is stability, while in your stock as well as after it is opened for use.

Stability Tanglefoot possesses in the highest degree ; constant and well directed experimenting have developed a paper very nearly perfect and not approached by anything in the line.

Sell Tanglefoot and you will know that you are supplying the latest ideas and improvements as soon as they are out.

SEE THAT IT LOOKS LIKE THIS. **40 cents a Box---$3.40 a Case.**

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XII. (Published Weekly) TORONTO AND MONTREAL, MAY 13, 1898. ($2.00 per Year) No. 19

POSSIBILITIES OF TRADE WITH JAPAN.

A BLUE book which the Canadian Department of Trade and Commerce has just issued contains the report of the two commissioners deputed to investigate the possibilities of trade with Japan and the Latin-American republics. As the readers of THE CANADIAN GROCER doubtless remember, Mr. George Anderson was the commissioner to Japan, and Mr. E. E. Sheppard to the Latin-American republics.

Too much space would be required to give anything like an extensive digest of even one of these reports in one issue. Reference, therefore, in this issue will be confined to Mr. Anderson's report on Japan, and to such parts of it only which deal with the grocer, provision and allied trades.

The report first takes up and gives in alphabetical order those articles with which Canada may be able to supply Japan.

Alcohol Japan imports to the value of £8,126,000 sterling according to the returns of 1896, but at present Germany is the chief source of supply.

JAPAN IMPORTS BARLEY.

The knowledge that Japan imports a large quantity of barley to mix with rice, gives one hope that there may be a possibility of finding a market there for barley of Canadian growth, and thus reviving, at least to a slight extent, what is now a somewhat dormant industry in this country. At present, the United States supplies Japan with this cereal.

Beans and peas are both commodities which Canada produces in large quantities, and both of these Japan imports extensively.

The consumption of beer is increasing in Japan, and a good deal of the product of the Milwaukee breweries is sold in the country. "There is no reason," says Mr. Anderson, "why the Canadians should not be successful if the business was handled with energy."

BETTER QUALITY BISCUITS WANTED.

There is quite a demand for the better qualities of biscuits in Japan, which are now imported from Great Britain and the United States. "These," explains the commissioner, "are used by the foreign residents and better classes of the Japanese. They would require to be put up in nicely decorated tins, and properly sealed, that they might not be injured by the climate. This is certainly a growing trade, and our manufacturers should have no hesitation in pushing their goods." Biscuit manufacturing is being carried on in Japan, but only to a limited extent.

OPENING FOR CANADIAN BUTTER.

In 1896 Japan imported about $50,000 worth of butter. The chief source of supply is the United States, while France, Holland, and Italy comes next. The butter is received in firkins and tubs of various sizes under one hundred pounds, and in one and two-pound tins. A considerable quantity of butter is made in Japan, but the quality is far from satisfactory. "I would recommend," says Mr. Anderson, "that a uniform and attractive style of package be adopted, and branded, 'Canadian Butter.' The size of the packages should be half-pound, one-pound, two-pound tins, and ten, twenty, and forty pounds in wood. During the winter, creamery butter, put up in one-pound rolls, would be quite saleable. I am quite convinced that, with cold storage facilities on ships and the butter properly taken care of on arrival, Canada can supply Japan with a large percentage of the whole quantity imported. There are cold storage warehouse at Yokohama and Kobe, the two main points in Japan."

CANNED GOODS.

That part of the report dealing with canned goods we print in full:

In vegetables, fruit, jams and jelly there is quite a fair trade done with the foreign residents. All these goods are growing in favor among the Japanese who are not conversant with the foreign methods of cooking, and prefer prepared articles. The above are all imported from Great Britain and the United States, and surely Canada, with her cheap natural products, can command a good share of the trade. The Japanese put up the following in cans: Mushrooms, chestnuts, bamboo and fish, and it might be difficult for Canadians to compete with their canned fish, although I believe a large quantity of British Columbia salmon in tin could be sold to the best trade, on account of its superior quality. The Japanese army and navy use very large quantities of canned beef, which our packing houses ought certainly to be able to supply. There are good opportunities in this line. Canned beef, tongue, chicken, turkey, etc., are not much in domestic demand and are principally sold to foreign residents, but foreign ships buy very extensively of these at the various ports of Japan. The quantity required will certainly increase.

A market is opening up in Japan for oatmeal, wheatlets, cornmeal, pearl barley, rolled oats and similar lines of breakfast foods, and Mr. Anderson says the introduction of a good class of cereal foods will find an increasing and permanent market.

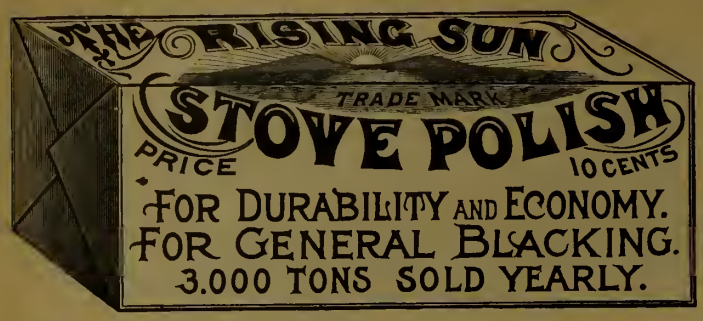
There is one good thing which the Japanese do not yet appreciate, and that is cheese. The commissioner says the taste of cheese is repulsive to them. But there is a demand, however, although a somewhat limited one, and it is principally on account of foreign residents and for the provisioning of ships.

One Canadian cigarette manufacturer is doing a good business in Japan, but Mr. Anderson thinks trade with Canada in this line could be expanded, and he suggests that it might be well to put up the cigarettes under such brands as "Japanese Army," "Japanese Navy," etc. He further suggested that photographs of Japanese celebrities be procured and placed on the packages.

AN OPPORTUNITY FOR CONDENSED MILK.

Condensed milk is an article the use of which is greatly increasing in Japan, and Mr. Anderson sees no reason why Canada

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

should not do a large business in this line. "An attractive label in English and Japanese languages, and well advertised, would be the correct way to introduce new brands," he says. He also thinks Canada might secure a good share of the trade in confectionery and preserves.

Japan, in 1896, imported $150,000 barrels of flour, nearly all of which came from California, Oregon and Washington. "There is no reason why Canadian millers should not secure a fair share of the flour trade, unless it be that the long inland railway freight may, in some measure, handicap them. To properly introduce, I would advise the distribution of samples in half-pound bags to actual customers, as well as advertising in both the English and Japanese press."

CANADIAN APPLES WOULD SELL WELL.

Canadian apples, Mr. Anderson thinks, would sell well in Japan. For Canadian hams, shoulders, breakfast bacon and like products, he considers, there is a splendid opportunity.

A large quantity of rock salt is imported from Germany, but there appears to be a good opportunity of introducing table salt, and, "if our salt manufacturers will compete in price, a considerable quantity could be sold."

A specially good toilet soap, well advertised, would sell in Japan. So would a good laundry soap in attractive packages.

Mr. Anderson states that shipments of sugar have been made from British Columbia to Japan, which, on analysis, were pronounced the best ever imported into that country, and commanded a higher price than other grades.

While the Japanese are not large whiskey drinkers, yet the consumption of this liquor is increasing materially. Scotch whiskey is the kind principally used, but the leading Canadian distilleries are represented in the country.

TRADE CHAT.

THE salesmen in Fort William, Ont., are agitating for an early closing by-law, and have retained a lawyer to look after the legal details of the movement.

Hay was selling at $20 a ton at Deloraine, Man., recently.

Fould's confectionery store, Sarnia. is being given a fresh coat of paint.

Mr. Brennan, grocer, Chatham, Ont., recently had his face severely cut by a fall.

A London, Ont., firm proposes to establish a vinegar and pickle factory at Strathroy if satisfactory inducements are offered.

The St. Mary's, Ont., creamery is at present turning out an average of 2,500 lbs. of butter a day. Three new men have been employed.

Ed. Eagan, baker, Guelph, Ont., has disposed of his business to Powell & Co. The new firm intend to carry on an extensive business in both plain and fancy bread and cakes.

Peach trees throughout Western Ontario are reported as being in full bloom, and that the prospect for this fruit are bright, though some orchards had to be destroyed to get rid of the San Jose scale.

Leamington, Ontario, is growing. Two years ago its population was 1,900; last year it was 2,400; this year the assessor places it at about 3,000. The assessment increased $50,000 in 1897, owing to extensive building operations.

Canteſon Bros., Clinton, Ont., are making big purchases of eggs, taking in an average of 7,000 dozen eggs each week. Some days the number runs up to 1,500 dozen. They are also buying about an average of 500 pounds of butter each day.

During seven months succeeding September, 1897, the following quantities of fruit were shipped from Brighton, Ont.: 26,000 barrels of apples, 3,166 bus. of plums, or 95 tons; 26,000 bus. of tomatoes, or 780 tons. This does not include the large quantity of tomatoes grown in the neighborhood and drawn to Trenton and Lakeport.

The farmers and merchants interested in the establishment of a pork packing factory at Middleton, N. S., have subscribed nearly twelve thousand dollars of the required stock.

The employees of the T. Long & Bros. Co., Ltd., general merchants, Collingwood, Ont., presented R. H. Rorabeck with a handsome silver banquet lamp on the occasion of his severing his connection with that firm.

R. G. Andrews, grocer, Toronto Junction, issues a neat little newspaper, "Andrews' Weekly Store News." It contains a price list of many articles sold by Mr. Andrews, and much information both interesting and useful to housekeepers.

A RESPECTED MERCHANT DEAD.

Mr. David Stewart, senior member of the firm of D. Stewart & Son, general merchants, Thistletown, died on Saturday evening, May 7, after a short but acute illness of only three days. He leaves a wife, one son and one daughter to mourn his loss. The business will be continued for the present by Mr. Geo. Stewart, only son and junior member of the firm. Mr. Stewart has been in busines at Thistletown for over forty years and was a fine business man and respected by all. The funeral was large, and was conducted by the Masonic fraternity. The Canadian Order of Chosen Friends also attended.

BUYING IN SMALL QUANTITIES.

In one of the suburbs of Belfast trade was dull, and the chief grocer in the district found his earnings becoming smaller day by day. One morning an old customer entered. In expectation of something good, the grocer jumped up from his seat and, rubbing his hands, said:

"Well, missus, what can I get you?"

"A ha'pennyworth o' soap," was the reply.

"Oh," said the disgusted grocer, "you'll be for washin' the canary to-day."

JUNKET A BREAKFAST FOOD

For growing children—a relish for the invalid. There is a demand for desserts in the form of JUNKET.

Do you keep **PRICE'S RENNETT WINE?**

LUCAS, STEELE & BRISTOL, Wholesale Grocers **HAMILTON**

CANNED SHRIMPS

We have a large and well assorted stock of canned Shrimps.

"Barataria" in ½ lb. flat tins.
"Barataria" in 1 lb. flat tins.
"Barataria" Dry in ½ lb. tall tins.
"Barataria" in Tomato Sauce in ¾ lb. flat tins.

To those of our friends who have handled these goods, no recommendation is necessary. To those who have not handled them, we might say they are one of the nicest lines in canned goods, just the thing for picnic, and outing parties of all kinds, an excellent addition to salads. These goods are attractively labelled and make a nice counter, shelf or window display.

JAMES TURNER & CO., - Hamilton

Wholesale Grocers. Established 1844.

FIRE NOTICE.

We regret to advise our friends that, on the morning of the 4th inst., our factory was destroyed by fire. Re-building is already well under way, and we hope to soon be ready to fill all orders.

THE TRURO CONDENSED MILK AND CANNING CO.
TRURO, N.S.

Our Own Brands

Something Special in Currants.

Excelsior Brand Vostizza
Crown Brand Vostizza
Cases and Half Cases.

We carry full stock of general groceries, and our prices are always right. See our Travellers and get quotations.

THOS. KINNEAR & CO., 49 FRONT ST. EAST TORONTO.

CONCENTRATED ENERGY.

"THERE was not room enough for us all in Frankfort," said Nathan Mayer Rothschild, speaking of himself and his four brothers. "I dealt in English goods. One great trader came there, who had the market to himself; he was quite a man, and did us a favor if he sold us goods. Somehow I offended him, and he refused to show me his patterns. This was on a Tuesday. I said to my father, 'I will go to England.' On Thursday I started. The nearer I got to England, the cheaper goods were. As soon as I got to Manchester, I laid out all my money, things were so cheap, and I made a good profit."

"I hope," said a listener, "that your children are not too fond of money and business, to the exclusion of more important things. I am sure you would not wish that."

"I am sure I would wish that," said Rothschild; "I wish them to give mind, and soul, and heart, and soul, and body, and everything to business; that is the way to be happy." "Stick to one business, young man," he added, addressing a young brewer; "stick to your brewery and you may be the great brewer of London. But be a brewer, and a banker, and a merchant, and a manufacturer, and you will be in the Gazette."

Not many things indifferently, but one thing supremely, is the demand of the hour. He who scatters his efforts in this intense, concentrated age, cannot hope to succeed.

"Goods removed, messages taken, carpets beaten, and poetry composed on any subject," was the sign of a man in London who was not very successful at any of these lines of work, and reminds one of Monsieur Kenard, of Paris, "a public scribe, who digests accounts, explains the language of flowers, and sells fried potatoes."

* * *

The great difference between those who succeed and those who fail does not consist in the amount of work done by each, but in the amount of intelligent work. Many of those who fail most ignominiously, do enough to achieve grand success; but they labor at haphazard, building up with one hand, only to tear down with the other. They do not grasp circumstances, and change them into opportunities. They have no faculty of turning honest defeats into telling victories. With ability enough, and time in abundance—the warp and woof of success—they are forever throwing back and forth an empty shuttle, and the real web of life is never woven.

If you ask one of them to state his aim and purpose in life, he will say: "I hardly know yet for what I am best adapted, but I am a thorough believer in genuine hard work, and I am determined to dig early and late all my life, and I know I shall come across something—either gold, silver, or at least iron." I say most emphatically, no. Would an intelligent man dig up a whole continent to find its veins of silver and gold? The man who is forever looking about to see what he can find, never finds anything. We find what we seek with all our heart, and if we look for nothing in particular, we find just that and no more. The bee is not the only one that visits the flower, but it is the only insect that carries honey away. It matters not how rich the materials we have gleaned from the years of our study and toil in youth, if we go out in life with no well-defined idea of our future work, there is no happy conjunction of circumstances that will arrange them into an imposing structure, and give it magnificent proportions.—Pushing to the Front.

IMPERIAL CHEESE IN WARSHIPS.

A. F. MacLaren, M.P., who arrived up from Ottawa on Saturday evening, showed The Herald a letter to-day from his Boston agents, Fred. B. Thompson & Co., which conveyed the pleasing intelligence that the firm had contracted to supply MacLaren's Imperial cheese to the United States warships Columbia, Minneapolis and Lehigh. These vessels are now cruising off the Middle and Eastern States, ready to intercept the Spanish fleet, should it appear thereabouts.—Herald, Stratford.

KIDNEY SAUSAGE.

Two well cleaned hog kidneys are finely chopped; 2 lb. firm pork (one quarter fat) is added and chopped up. It is necessary to chop the kidneys first, alone, as they will not become of the requisite fineness when chopped up with the meat. Spice per lb.: 154 grains salt, 31 grains white pepper, 3 grains allspice and 1 tablespoonful red wine. Knead up well, and fill into narrow hog casings to their full length. To be eaten fried. A smoked sausage is made as follows: To each 1 lb. of fat pork add three to four hog kidneys cooked, the kidneys to first chopped alone, and the pork then added. To 10 lb. of this mass add 4 lb. lean, raw pork, previously chopped up fine, and spice for each lb. as follows: 185 grains salt, 31 grains white pepper, 7 grains allspice. Fill loosely into beef bung guts, making globular sausages. Cook them well at about 195°; take out, allow to cool, and smoke in cold smoke for two days. To be cooked for one to two minutes.—National Provisioner.

WANT IT HARD ENOUGH TO GET IT.

A wise old New York merchant, long ago himself molded into dust, says the Metropolitan Magazine, used to say:

"Men generally get in this world exactly what they want."

"How can that be?" asked a youngster one day. "Almost everybody in New York wants to be rich, but very few of them ever will be. I want a million or so myself."

"Ah, my boy," the old man replied, "you want a million, but you do not want enough. What you want at present is pleasure, and you want it so much that you are willing to spend all your surplus force, time and revenue to get it. If you wanted your million as much as you want pleasure, by-and-by, when you have a bald head like mine, you would have your million."

Please the Women

From Manufacturer to Retailer Direct.

One pleased woman writes us: "If every woman will follow your recipe for a light, wholesome pudding from your Flake Barley, you will not be able to supply the demand. I have nothing but praise for the recipe my grocer gave me—a woman must have written it. My husband eats his 'pudding' regularly now, something he has not been able to do for years on account of weak digestion."

Tillson's Flake Barley is now put up in 25-pound wooden kegs. You can sell the empty kegs for from 20 to 25 cents each—other grocers are doing it.

Flake Barley for Puddings

The Tillson Company, Limited
Tilsonburg, Ont.

Why Go to Great Britain for Blue?

Pure Gold Windsor Blue



Is as good as the best blue made—costs the store-keeper less and suits the best and most fastidious trade.

SEND FOR SAMPLES.

31-33 Front St. East, **TORONTO**

RICE'S PURE SALT

"The Salt of the Earth"

Table Salt
Butter Salt
Cheese Salt
F. F. Salt
Packers' Salt

EVERY PACKAGE GUARANTEED

Fine Salt
Coarse Salt
Tanners' Salt
Meat-pickle Salt
Farm Salt

Sole Manufacturers

The NORTH AMERICAN CHEMICAL CO., Limited, Goderich, Ont.

SALMON

We predict an unprecedently large consumption of **CANNED SALMON** during the next four months. Present prices of No. 1 Fraser River and "Sockeye" Fish favor buyers. We are large sellers and can offer you choice of **BEST BRANDS** in "talls," "flats," and "squats." See our travellers or write us.



THE DAVIDSON & HAY, LIMITED

Wholesale Grocers, Toronto.

GRAPE WINE VINEGAR.

Mr. W. H. Seyler has now complete control of the sale of the concentrated grape wine vinegar made by the Grape Wine Vinegar Co. This concentrated grape wine vinegar is put up in demijohns of 4½ gallons Imp., and will produce, with the addition of water, 115 Imp. gallons of XXX. vinegar, and 137 gallons of XX. vinegar, and purchasers in this form can readily see what an enormous saving of freight is made —to say nothing for extra charge for barrels, packages, and the trouble and annoyance usually had with empties. The analysis of Dr. A. R. Pyne speaks for itself, and is a reliable recommendation of absolute purity and safety. It is simple, safe, pure and economical, and every thinking grocer will readily see the advantages of handling same. Large quantities of this vinegar have been sold from the Atlantic to the Pacific since it was first put upon the market.

THE LATEST THING IN MEAT.

Smoked backs and roll bacon are fashionable this season. A fact which may not be realized by every retailer, but which is now generally admitted by large jobbers, is that taste in meats varies just as taste in dress changes every succeeding year. D. Gunn, Bros. & Co. inform THE CANADIAN GROCER that last year the taste, and, consequently, the demand was principally for breakfast bacon and shoulder hams. This year the demand has shown the taste of the public to have turned toward smoked backs and roll bacon, which may now be said to be "just the latest thing in meats."

A PROGRESSIVE HOUSE.

Rutherford, Marshall & Co., wholesale produce and commission merchants, Toronto, have again moved to much larger and more commodious premises, at No. 68 Front street east, where they will have facilities for handling their rapidly increasing business to much better advantage. The firm has been in business seven years, and this is the third time that expansion of trade has compelled it to seek larger premises. The new premises are complete in every detail, consisting of three storeys and cellar, with concrete floor full size of warehouse, giving a floor space of 10,000 square feet.

The offices, which are grained in oak, are spacious, bright and cheerful, and altogether the place presents the appearance of progress, thrift and enterprise.

THE CANADIAN GROCER bespeaks for this firm continued prosperity.

W. H. Gillard & Co. are having a brisk sale for Williams Bros. & Charbonneau's pickles, which are put up in attractive bottles.

BAD OUTLOOK FOR FIGS.

THE CANADIAN GROCER is indebted to Mr. E. Fielding for a copy of the Levant Herald, published in Constantinople, under the date of April 13, in which the following paragraph regarding figs appears: "Our Smyrna correspondent writes that latest advices from the fig-growing districts confirm the worst reports regarding the mischief wrought by last month's frost. In the districts of Aya-Soulouk, Karabounar, and Ormourlu, 60 per cent. of the fig trees have been entirely destroyed; in Baladjik, 50 per cent.; in Sultan Hissar and Demirdjik, 40 per cent.; in Erbeli, 30 per cent.; in Nazli, 20 per cent. If the trees which escaped destruction gives an average yield, this year's crop will not exceed 45,000 loads, against 70,000 last year. The annual yield of the trees destroyed amounted in value to £100,000, representing (at 5 per cent.) a capital of £2,000,000, which one night's frost has completely swept away."

TRURO CONDENSED MILK FACTORY

Work upon the new factory of the Truro Condensed Milk Co., to replace that destroyed by fire last week, is already well under way, and the company expects to be able to fill all orders shortly. The company is to be commended for its energy.



FOUR REASONS WHY GROCERS

should sell a brand of Stove Polish which, above **ALL** others, consumers want, and for which Grocers can offer no substitute without injury to their trade.

Enameline

The Modern STOVE POLISH

First: It is Superior to All others in Quality.

Second: It gives Perfect Satisfaction to Consumers.

Third: It is Thoroughly Advertised and Sells itself.

Fourth: NO OTHER Stove Polish ON EARTH has so large a sale



Don't Pay Freight on Water!

BUY CONCENTRATED GRAPE VINEGAR

THREE PROFITS for grocers who handle our goods:

First is the difference in freight (a heavy item)
Second, the ordinary margin.
Third, extra demand for Pure Grape Vinegar.

PUT UP IN DEMIJOHNS.

Awarded Three Gold Medals

Cologne, Germany, 1889
Chicago, U.S. - 1893
Berlin, Germany - 1896

No Experiment

One Demijohn of 4⅛ Imp. Gallons will make **115** Imp. Gallons XXX; requires merely the addition of water to reduce to XXX or 137 Gallons XX strength. **Think for a moment the saving to you in freight between one Demijohn, 75 lbs., and 3 bbls., 1,200 lbs. No empty barrels to return and make claims for.**

READ WHAT THE DOMINION ANALYST SAYS:

This is to certify that on analysis of the above-named GRAPE WINE VINEGAR, I found it a purely **concentrated Wine Vinegar,** made from the Grape fruit, free from **mineral acids, metallic substance and alcohol.** After dilution with pure water it should prove a most wholesome and palatable commodity, either for table or pickling purposes. A very important thing not to be lost sight of in using this article is, that by procuring the vinegar in the concentrated form in bottles, it ensures perfect cleanliness and a regular standard strength. Signed,

Analyst Medical Health Office, Toronto. A. R. PYNE, M.B., Dominion Analyst.

For Sale by Wholesale Grocers

W. H. SEYLER & CO., **Sole Canadian Agents, Room 100, Board of Trade,** **TORONTO**

PROPOSED BEET SUGAR FACTORY.

A GERMAN machine manufacturing firm, on behalf of a British syndicate, is endeavoring to start a beet sugar factory at some suitable point in Ontario. The aid of the Government is sought, and the conditions asked are that the Government admit the technical parts of the machinery free of duty, and also give an average bonus of 50 cents per 100 pounds of sugar manufactured during the first five years of operation. The cost of factory to be erected would be about half a million dollars.

On Friday the Wholesale Grocers' Guild was addressed upon the matter by Mr. R. H. Lawder, who for some years has taken a deep interest in the movement for a beet sugar industry for Canada. After discussing the subject the following resolution was adopted:

Resolved, that this association has learned with pleasure that a syndicate of foreign capitalists has proposed to erect a first-class beet sugar factory of large capacity in some suitable locality in the Dominion of Canada, on the following conditions:

That the technical part of the machinery, such as is not now manufactured in Canada, shall be admitted free of Customs duty; that during the first five seasons of the operation of the factory a bonus shall be paid on all the sugar manufactured from Canadian beet: One dollar for first year, 75c. for second year, 50c. for third year, 25c. for fourth year, 25c. for fifth year, the bonus to be based on the proportion which such sugar bears to 100 deg. of purity, per polariscope test.

That this association believes that the establishment of the beet sugar industry in Canada will prove of great advantage, especially to the agricultural interests of the Dominion, and of material benefit to its manufacturing, commercial and financial interests, and would respectfully urge upon the Dominion Government the introduction, during the present session of Parliament, of such legislation as ought to secure the erection of the above proposed beet sugar factory in time for operation on the sugar-beet crop of 1899.

And that this bonus shall only be paid as follows: During 1899, 1900, $1; 1900, 1901, 75c.: 1901, 1902, 50c.; 1902, 1903, 25c.; 1903, 1904, 25c.

LONDON RETAIL GROCERS.

THE Retail Grocers' Association, of London, met on Monday night, with President R. A. Jones in the chair, and a large number of members present.

A communication from the Retail Merchants' Association of Canada, in reference to the forming of a branch in London, was discussed. Mr. W. H. Ferguson spoke in favor of such a movement, saying the larger the association the better the prospect it would have of carrying into effect anything which would be beneficial to the retail trade generally. He did not think, however, the Grocers' Association should merge into the Retail Merchants' Association, as the former had a work of its own to perform. At the same time the members of the association could individually support such a movement. President Jones spoke along the same line, and it was decided to take no action which might bind the association as a body, although the members may individually interest themselves in both associations.

The market gardeners asked the support of the association to a petition praying the city council to allot spaces on the market to the regular market gardeners. The association took no action, the feeling being that the matter was not of interest to the association as a body. Many of the members, however, expressed their willingness to sign the petition.

The revision of the delinquents' list was also discussed, and it was urged that the work should be done as soon as possible.

The excursion committee reported that on account of the cut in rates, the railway officials had not been approached in regard to a special rate for a grocers' outing. The committee was instructed to wait upon the railway companies' representatives and report the result at the next meeting of the association.

The British Board of Trade returns for the month of April show an increase in the imports of £5,110,200 and a decrease in the exports of £2,204,100.

Dried Peaches

Are advancing in price, but we make no change, and have a stock ranging from Seven to Nine Cents.

H. P. ECKARDT & CO. = = TORONTO

WASHBOARDS
CLOTHES PINS
CLOTHES LINES
TUBS
PAILS
CHURNS
BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
BASKETS
SCOOPS

And all Grocers' Sundries

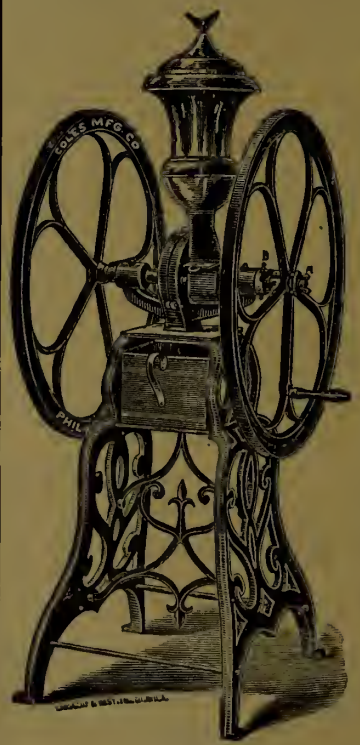
Sold and highly recommended by all leading grocers. . . . . .

Sovereign Matches

The H. A. NELSON & SONS CO., Limited

Sample room ...MONTREAL, QUE.

56 and 58 Front West, TORONTO.



No 18

Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

Agents { TODHUNTER, MITCHELL & CO., Toronto
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN, Toronto.

THE MacLEAN PUBLISHING CO. Limited.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

OUR EXPORTS TO JAPAN.

IN another column we print a digest of Commissioner Anderson's report of his investigation of the possibilities of extending Canada's trade with Japan. As will be seen, we have dealt only with that part of the report which treats upon the grocery, provision and allied trades in the way of exports.

It is to be hoped the report will be carefully read and considered by the business men of the Dominion. Unless it is, Mr. Anderson's journey to Japan will be in vain.

To say nothing of geographical position, the character of the staple products of the Dominion are such that a larger trade should be done with Japan than is now done.

The aggregate trade of the United States with Japan last year was $37,265,090, of which $24,009,750 were imports and $13,255,340 exports.

Canada's aggregate trade with Japan, on the other hand, was only $1,471,926, of which $1,329,980 were imports and $141,946 exports.

It will probably be a surprise to some people to know that sugar was last year Canada's chief article of export to Japan, the quantity sent being 1,872,562 pounds, valued at $71,908. This, of course, went from British Columbia. It is the first year such shipment was made, and, as will be noticed from Mr. Anderson's report, the sugar was the best ever brought into Japan, and sold at a higher price than sugars from other countries. It is to be hoped that the trade in this line, which has opened out so auspiciously, will become permanent, and steadily develop.

Planks, boards and manufactures of wood were the next in importance, and these aggregated $43,296. Then came coal, valued at $11,269, while following that was tobacco to the extent of $9,714 worth. Of cheese we sent $855 worth.

Our efforts at supplying Japan with butter have so far been anything but fruitful. Three years ago we exported $1,172 worth to that country, but since then shipments have gradually fallen off until they only amounted in 1897 to the insignificant quantity of 30 pounds, valued at $10.

Fish and fish products exported to Japan in 1897 were valued at $1,079, and fruits at $105.

It is evident from these figures that Canada's export trade with Japan is small indeed, and it is also evident from Mr. Anderson's report that it is capable of being enlarged if the business men of this country are only enterprising and energetic enough to essay to do it.

SALES OF FOREIGN SUGAR.

Orders for foreign granulated sugars are again beginning to be placed a little more freely by Toronto wholesalers, quite a few having been given during the week.

The volume of business in this particular sugar is not nearly as large as it was prior to the new sugar tariff being brought down, but the fact that the import article promises to continue a factor in the Canadian market is not without interest.

The increase in the duty on foreign refined sugars is, taking it all round, scarcely equal to ⅛c. per lb., which is less than the representatives of foreign shipping houses at first reckoned it would be. This is leading to a more active campaign on their part.

OUTLOOK FOR HIGH PRICED TOMATOES.

THE outlook for canned tomatoes is a matter of great importance to several traders in Montreal at present. As noted by THE CANADIAN GROCER at the time, there was active speculation in these vegetables during the month of February, and Montreal parties secured the control of a large quantity of stock which is held partly in store at Montreal and partly at the canneries in Ontario.

Estimates as to the exact quantity of these speculative goods vary considerably. Those bearishly inclined contend that from 20,000 to 25,000 cases of tomatoes are controlled by Montreal speculators, and that a large portion of this quantity cost its holders $1.10.

This is disputed by others, who claim that if there are 10,000 cases held on speculation in Montreal it is an extreme estimate, and that in only one instance, of 1,000 cases or so, did the goods cost $1.10, the ruling price for the bulk being $1.

Both statements, of course, are made by interested parties, and due allowance has to be made for each, but deducting from both it seems safe to assume that there is a comparatively large quantity of high priced canned tomatoes in Montreal, and, considering what they cost, the outlook is not exactly cheerful for those who own them.

The speculation appears to have had its inception in the demand which was experienced during February on Klondyke account.

When the enquiry first made itself felt people set out to figure that the reserve supply of canned tomatoes was much lighter than it should be, and excited buying ensued, prices rapidly advancing from considerably below $1 until, as recorded, they reached $1.10 for round lots, while the inside jobbing range has been nominally $1.20 at Montreal for some time.

The demand for the Klondyke has not by any means come up to expectations, and the result is the large speculative holdings of high priced goods whose profitableness is now being seriously questioned.

Always be in a hurry to wait upon customers, and never be in a hurry when waiting on customers.

THE CANNED MEAT CONTRACT.

IT will be remembered that in the last issue of THE CANADIAN GROCER it was stated that no order for canned meats had been given by the Canadian Government to a United States firm. The statement was based, as it was then pointed out, upon an official statement made in the House by Sir Wilfrid Laurier.

Since then, however, we have received a letter from our traveling representative in the United States, in which he says that a Chicago firm had just shipped three carloads of canned meat to British Columbia on Canadian Government account.

On receipt of this letter we immediately instituted further enquiries, the result of which is that we have discovered that while the Premier told the truth as far as he went, yet had he went further he might have given a great deal more information upon the subject.

It turns out that a large order for canned beef on Canadian Government account was placed with a United States firm, but the order did not come directly from the Government. It came from a firm in Canada that secured from the Government a contract to supply the same.

A short time ago, it appears, the Dominion Government asked for quotations for 50,000 pounds of canned corned beef, in 2, 4 and 6-pound tins. Among those asked to quote was W. Clark, the well-known packer of Montreal. As 4-pound tins of canned beef have never been put up in Canada, Mr. Clark quoted only on two and six-pound tins. He did not, however, obtain the order.

Our Ottawa correspondent, who was instructed to investigate the matter, writes that the order went to Bate & Co., of Ottawa, and the Hudson's Bay Co., and it was these companies that placed it with the Chicago packer.

In reply to a question from THE CANADIAN GROCER, Mr. Clark stated that had he known the contract depended on the four-pound size he would have quoted and made this size, notwithstanding that during all his experience he had never before been asked for this particular weight. We notice by a price list issued by Mr. Clark, under date of April 30, that four-pound tins have since been added to his regular make of corned beef.

There is a strong feeling in Canada that the Government, when ordering supplies of this or any other kind, should stipulate that they be obtained in the Dominion, and that a foreign country should only be resorted to when all reasonable efforts to obtain them at home have failed. There is nothing unreasonable in this, and it is to be hoped that the Government in future be will guided by this sentiment.

THE CANADIAN GROCER understands that the Government is now asking for quotations for 20,000 pounds more of canned corned beef, in 2, 4 and 6-pound tins.

AGAINST FISH INSPECTION.

THE Inland Revenue Department do not agree with the wholesale grocery trade on the advisability of a rigid system of fish inspection.

The Commissioner of the department, writing to the Montreal Board of Trade in relation the matter, says :

> There is so great diversity of opinion in respect of this matter that the department hardly feels justified in pressing it upon Parliament at present. A section will, however, be introduced this session which will protect the public against uninspected articles being passed off as inspected, so that if the inspection is honestly and carefully done, it will give an increased value to the goods.
>
> The department is in possession of a petition from leading fish dealers in Montreal urging that inspection be not made compulsory.

This is a peculiar stand for the department to take. By the half-hearted action that it has adopted it practically admits the justice of the claim made by the Montreal grocers, but, some assert, because of political considerations in some of the seaboard constituencies which sent supporters of the Government to Ottawa, it has not had backbone enough to take a positive stand in the matter.

The very vagueness of the commissioner's reply that a section will be introduced to protect the public is pretty good evidence that the whole matter will be pigeon-holed unless the grocers have sufficient influence to have the matter settled one way or another. Politics should not be allowed to interfere in a purely business question, and the business men are to blame if they stand it.

Wholesale grocers were positively defrauded this season. Barrels supposed to contain 200 pounds of fish only contained 160 pounds, and thousands of barrels of herring were sold as Labrador fish when it is now well known that hundreds only were shipped from that coast.

CANADIANS AS CONSULS.

"DON," in a recent issue of Saturday Night, touched upon a question which should set the Canadian people thinking, and the Canadian Government acting. We have reference to the suggestion that the British Government should appoint a few Canadian business men to consulships at places where the Dominion is most desirous of developing its trade.

The necessity for such appointments is not fancied ; it is real.

Our export trade of late years has grown enormously. Ten years ago it only aggregated $89,515,811 ; last year it had swelled to $137,950,250, an increase of about 52 per cent. in the decade.

In spite, however, of the development of Canada's export trade, the Dominion is seldom, if ever, mentioned in the reports of the British Consuls, who are as the sands of the sea for number. Indeed, as far as our memory serves us, we cannot remember even one solitary instance of Canada, or her products, being mentioned in such documents.

But the mere fact that mention of Canada and things Canadian is persistently avoided by the British Consular reports is not the worst phase of the matter. The worst is that Canadian interests are persistently neglected. Canada might be as the United States for all the benefit she derives from the British Consular Service.

There are some people in this country who urge that the Dominion should appoint consuls of her own. Those who hold this opinion are, however, a small minority indeed, but it is the unsatisfactory British Consular Service, as far as Canada is concerned, which has created this small minority.

But, while the great majority of the Canadian people, who have given the matter thought, do not want the Dominion to appoint consuls of its own, yet, they would undoubtedly favor the appointment of a few good Canadian business men to consulships in such places as would be to the commercial advantage of this country.

EXCITEMENT IN MOLASSES.

THERE appears to be no limit to the advancing tendency of Barbadoes molasses in Montreal, the wholesale grocery guild marking up prices another 3c. on Monday.

This is a clean rise of 6c. in less than a fortnight, and it is worthy of note that they refuse to accept any orders for larger quantities than three or four puncheons at the advance, declining to part with car lots. The jobbing basis, therefore, is firm at 31c.

At the Islands it appears to be impossible to get any clear intelligence of the condition of the market.

An importer in Montreal cabled on Tuesday asking for firm offers, and got refusals in reply. His correspondents stated that while they might be able to place an order at a price if they had one in hand, the condition of the market at the Islands made it utterly impossible for them to name a firm price. Other firms who tried to get offers had a similar experience.

On the whole, the market is in an excited condition, and traders are disposed to proceed cautiously, not only in regard to selling goods, but to buying them as well.

Stocks in Montreal, carried over from last season, have been sensibly diminished during the past week or so, the upturn having turned out very profitable for some speculative holding, to which THE CANADIAN GROCER referred a month or six weeks ago.

ADVANCE IN CANNED LOBSTERS.

THE large and increasing demand throughout Canada and the United States during the past two years for fresh lobsters of finest quality has resulted in such severe competition among handlers thereof as to cause a considerable falling off in the output of the canneries, owing to lack of supplies.

At the present time, buyers, principally from Boston, which has become the great distributing centre, are offering the Nova Scotia fishermen $3.50 to $4 per 100 pounds for fish under 10 inches, and as high as 6 to 7c. each for larger, which latter figure means $8 to $9 per case for the meat alone, and they cannot, therefore, be packed at a profit.

This condition of things is certain to result in a sharp advance in the canned product. And we learn that the English market has this week advanced from 1 to 2s. per case of 48 cans for all grades, and Canadian and United States markets have also advanced in about the same proportion.

Nova Scotia and New Brunswick packers are now asking $10 per case for good 1-lb. talls, $11 per case for flats, and $11.50 for ½-lb. flats.

European buyers are anxious to place orders at the before-mentioned advance, but we understand that packers are holding off, hoping to obtain higher prices.

The catch in Nova Scotia, New Brunswick and Quebec has been light, so far this season, and reports from Newfoundland state that the prevalence of ice along the coast is preventing the setting of the usual number of traps.

Lobsters are, year by year, becoming more of a luxury, and the indications are that the present year will prove no exception. THE CANADIAN GROCER learns, on good authority, that many of the packers have already contracted to the full extent of their capacity. In view of this condition of affairs, it is evident that lobsters, either fresh or packed, are, at the present time, a good purchase.

CANADIAN FLOUR FOR BARBADOES

A Montreal despatch to The New York Post says: "In consequence of the war, and American flour being evidently out of the market, the West Indies are looking to Canada for a supply of that article, and Mr. J. N. Sutherland, general freight agent of the Canadian Pacific railway, Atlantic division, St. John, N.B., telegraphs to Montreal announcing that he has received a cablegram from Barbadoes asking him to charter a British bottom and send forward immediately a full cargo of Canadian flour. The Lake of the Woods, and the two Goldie companies have been asked to say what flour is available. It is said that a full cargo up to 20,000 barrels could be immediately disposed of at Barbadoes, Trinidad, and Demerara."

War swells business as gas swells a balloon; but, while the swelling may be good for the balloon, it is not always good for business.

THE FRUIT SALES.

THE cargo of 30,000 boxes of lemons ex steamship Fremona, was put up at auction at the Montreal Fruit Auction Co.'s rooms, on Tuesday. This was the second sale this season, and it was largely attended by buyers from all over the United States and Canada. The condition of the fruit was much better than the previous cargo sold a week ago, consequently buyers were more eager, and the bidding was more active throughout. A feature of the sale was the brisk demand for American account, there being about 12 carloads alone taken for Chicago, and it was stated that one-third of the above quantity would be shipped to the States in spite of the increased duty. Another feature was the fact that the prices realized on an average showed an advance of 50c. over those paid at last Thursday's sale, which was due chiefly to the better quality of the stock. There was considerable buying done on local account by the leading fruit merchants. Messina lemons, common to good, sold at $1.30 to $1.65, choice at $1.75 to $2, and fancy at $2.15 to $2.80 per box. Palermo lemons brought from $1.25 to $2.70, and Sorrentos, $1.25 to $3 per box and $3.25 to $3.65 per case. The principal buyers present were as follows: J. W. Lumsden, of New York; Mr. Kneen, of Grinnell, Collins & Kneen, of Minneapolis; Mr. Daniel, of Keokuk; G. W. Hunt and H. Brouse, of Ottawa; Mr. Steel, Mr. Mountjoy, and Mr. Shuttleworth, of London, Ont.; Walker, of Guelph; Dickson, of Hamilton; McWilliam, Husband, Dawson and Clemes, of Toronto; McPherson, of Winnipeg; P. Rheume, A. Legare, G. Beauchamp, L. Simard and R. Borden, of Quebec. The large local buyers were: Hart & Tuckwell, Vipond & McBride, J. F. McLean, of the Montreal Fruit Exchange; J. Bell & C., J. J. Vipond, John Barry & Son, Bowes & McWilliams, and O. & E. Hart. There was also among those present, C. E. Thurston, of the Earl Fruit Co., of California, who was formerly auctioneer of the above company.

The balance of the Fremona's cargo consisting of oranges was closed out on Wednesday afternoon, the prices ranging from $2.35 to $2.95 for boxes, and 90c. to $1.80 for half-boxes. A feature of the sale was an offering of a lot from Sorrento, Italy, grown from California seed. These oranges were of fine quality and of exquisite boquet.



Under the British Flag

you are safe from molestation—BUT not sure that prices of all you buy and sell will not advance.—Prices on all staple articles are advancing.

Are you fully stocked or booked ahead for all your needs in

E. B. Eddy's Matches.—
E. B. Eddy's Paper.—
E. B. Eddy's Paper Bags.—
E. B. Eddy's Indurated Fibreware.—
E. B. Eddy's Pails and Tubs.—
E. B. Eddy's Washboards.—
E. B. Eddy's Antiseptic Spruce Fibreware.—
E. B. Eddy's Wood Pulp.—
E. B. Eddy's Sulphite Fibre, etc., etc.

The E. B. EDDY CO., Limited

"The largest of its kind and the most unique establishment under the British Flag."

HULL, CANADA.

61 Latour St - - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; J. A. Hendry, Kingston; A. Powis, Hamilton; R. V. Weldon, London; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver, B.C.; John Cowan, St. John's, Nfld.

THE PROVISION MARKET.

THERE are some interesting features on the general produce market this spring, as a rule, the prices being considerably in advance of those a year ago, and trade being in a healthier condition generally.

The condition of the wheat market is the most remarkable, the prices throughout being much higher than at any time for years, and from 43 to 58 per cent. higher than this time last year. This unusual advance may have been influenced somewhat by the war, but is more directly due to the fact that there is a scarcity of wheat and flour in Europe. Russia has prohibited the exportation of either of these commodities, and France has taken off her import duty on wheat, while in Italy bread riots are affecting nearly every part of the country. In Great Britain, too, there is a great decrease in the stocks held in the country as compared with former years. That the feeling in wheat is firm is evidenced by the fact that Ontario wheat has advanced 25 to 30c., and Manitoba wheat 40 to 45c. in the last month. It is considered that if these prices are maintained till next harvest the farmers of Ontario and Manitoba will receive over $25,000,000 more for their wheat this year than last. Coarser grains show a corresponding advance, oats being 13c. dearer and peas, 22c. dearer than a year ago.

Flour, of course, has advanced in sympathy with wheat, Manitoba flour being $2.50 to $2.60 dearer, and Ontario flour $1.60 to $2 dearer than this time last year.

During the last month, buyers from many points in the United States have been in nearly every section of Ontario buying potatoes for export. They bought such large quantities that local dealers became quite interested, the result being that last week the price of potatoes rose from 60c. to $1, which price, however, was only maintained for a day or so. And, as this week the United States buyers have left the market, the price has fallen to 72c. for carload lots, it being considered that stocks are sufficient to meet the demand until the new crop comes in. This a much better price than last year, for then potatoes were selling as low as 20c. per bag.

The movement in beans recently has been unusually brisk, and now there is a firm feeling noted, with advance anticipated by many, though the price, $1 per bushel for hand-picked, is a high one, last year's figure, a comparatively good figure, being 25c. less than this.

As has been frequently noted in this paper, there has been very little low-grade butter on the market throughout the winter, and in every way the butter market at the beginning of spring was in a healthy condition. As there has been a large addition to the number of creameries throughout the province, and as a number of factories did not make fodder cheese, thereby necessitating farmers making butter, the receipts this year have been much in excess of former years. The healthy condition of the market at the commencement of the spring season, large shipping orders and an improved local demand, have tended to keep the market in a firm condition, but this large increase in receipts has weakened the feeling, a decline of 5c. per lb. being noted in the last month. Still, prices of dairy are ½ to 1c. per lb. in advance of those ruling a year ago. Creamery, however, is about 1c. below that of last year, and, as the English market is too low for export there, and, as receipts are greater than the demand, the feeling is decidedly weak.

Last year a great deal of fodder cheese was made, which was quoted at this time of the year about 10c. per lb. As is well known, there was an overproduction, and prices dropped, until the market was weak at 7¾ to 8c. per lb. about six weeks ago. The price of new cheese now coming on the market is about 8 to 8½c., a price considered by dealers much more favorable to them than last year's figures.

The egg market has been in a healthy condition for some time. Receipts have been large, but the demand has kept well up, and the price has been steady at about 10c. for some time. The majority of large dealers are pickling extensively.

The following table will give an idea of the comparative value of the commodities mentioned, as compared with a year ago:

	May 13, 1897.		May 11, 1898.	
Wheat, red winter	$0 76 to $0 77		$1 15 to $1 19	
" white winter	....	78	1 12	1 15
" goose	63	64	1 08	1 09
Peas	42	43	....	65
Oats	23	25	37	38
Flour, Man. patents	....	4 60	7 00	7 10
" " stg. bakers	....	4 25	6 60	6 85
" Ont. patents	....	4 30	6 00	6 25
" " stgt. roller	....	3 90	5 50	5 60
Potatoes	....	20	70	72
Beans	60	75	90	1 00
Butter, dairy, rolls	11	12	10	11
" creamery, prints	17	19	17	18
Cheese, new	10	10¼	8	8½
Eggs	9	9½	10	10½

ADVERTISING THAT DID NOT PAY.

The Nelson Morris Co., Chicago, which spent a large sum of money in painting its signs on every building it could secure in different parts of Canada, says that, as an advertisement, the results were not satisfactory.

This form of advertising may pay in Great Britain, where the country is thickly populated, and the majority of people do not read newspapers. One feature of this advertising which the Morris Co. counted on was its permanency, but it now appears that in many instances it has been replaced by the signs of enterprising local cigar manufacturers.

When You Get to the Roof

USE OUR FAMOUS

Eastlake Shingles



They look well and last well, and are fire, rust and leak proof.
The only shingle made with our patent cleat and water gutter.
Avoid imitations — genuine Eastlakes give genuine satisfaction.

Write us for full information.

Metallic Roofing Co., Limited

1180 King St. West, TORONTO

PHILIPPINE ISLANDS' SUGAR.

Willett & Gray say of sugar: "Manila.—The capture of this city, and the passing of the extremely valuable and productive lands of the Philippine Islands into the possession of the United States, marks a new departure in our history. These islands produce some 250,000 tons of sugar of low grades, particularly acceptable to our refiners, who have always been large purchasers of these sugars. If we retain the islands, as we very likely will do, the production of sugar can be increased, and will have some influence on cheapening prices of sugar to the consumers of the United States."

There are 800 fishermen on Cape Island, N.S., about one-fourth of whom are boys. Since January 1, they have caught 5,500 crates of lobsters, the price of which was $88,000, and enough for the three canneries, which packed 1,600 cases, worth about $15,200, thus giving an income for the season of $103,200 to the fishermen, an average of $129 each for the four months.

HOW COFFEE IS GROWN.

ON a journey from San Paulo to a neighboring coffee plantation I learned how forest land is cleared in Brazil, writes a correspondent of the San Francisco Chronicle. The forests are an inpenetrable mass of trees, vines and undergrowth. They first go through with a bill hook, cutting the undergrowth. Then, with an axe for 50 yards trees are cut half down. One tree is then felled in such a manner that it will fell all of the half-cut trees. After 40 or 50 days the land is burned over, and in the midst of whatever is left the trees are planted.

The ground is cultivated with the hoe often enough to keep the bushes from growing. For three years corn is planted between the rows of young trees. In the younger orchards the trees are planted 12 feet apart. They are never pruned until they are 40 or 50 years old, when some of the old wood is cut out and they look more like bushes than trees. On the same tree at the same time may be seen the white blossom and the green, red (ripe) and dark purplish (dead ripe and dry) berrries. These, against the dark green foliage, look very beautiful.

On this fayenda to pick the coffee a large cloth is spread under the trees. The man, woman or child then takes hold of the limb close to the base and runs the hand along, stripping the limb of everything, leaves, fruit and blossoms. The leaves are shaken out and the coffee emptied on the ground and afterwards shoveled into a measure with a shovel shaped out of the limb of a tree, and emptied into the ox-cart to go to the drying grounds. On the steepest hills the coffee is emptied into bags and brought down on the backs of men.

Whole families go into the field to pick the coffee. Seven bags is a good day's work for a man, and a family which picks 20 bags a day is in a fair way to become rich. They are paid 600 reis a bag, which according to exchange in June, would be about 9 cents. Since then exchange has been higher so that the amount per bag has been less. The bag holds about 128 pounds.

The coffee is brought to the "terreiro" in ox-carts drawn by 10 or 12 oxen. It is emptied into a tank and thoroughly washed. The dryest rises first, and is carried down with the water to any part of the terreiro desired and emptied into a large strainer. Here stand two men with shovels or rakes, who keep the strainer clear, piling the coffee up around them until they are buried nearly waist deep. When all has been washed and sent down the work of spreading begins. It is first spread in little mounds, almost touching, and left for several days, while the hull moulds and rots. It is said that this does not injure the seed and makes the hull come off easier in the machines. After a few days the coffee is spread in rows over the terreiro, and then turned often with scrapers made of wood and pushed by one or two men. It takes a month to dry the coffee. During the first week or two rain does no harm, but later it will cause the kernel to mold, inferior coffee being the result.

In every coffee berry there are two seeds. The Mocha, or best quality, is the undeveloped grain that grows at the ends of the limbs. The Java is the best developed, and grows about the centre of the limb. The next the trunk is the Rio. The Mocha brings the first price and the Java the second.

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

Warren Bros. & Co. have a shipment of Porto Rico sugars arriving this week.

An importation of fancy Patna rice is in store with the Eby, Blain Co., Limited.

Warren Bros. & Co. are in receipt of a shipment of Keiller's marmalade in vacuum process glass jars. This is said to be the first shipment of the kind received in Canada.

The Davidson & Hay, Limited, offer choice evaporated apples at close figures.

Booth's "Diamond" oysters and grated pineapple are in stock with the Eby, Blain Co., Limited.

The Park, Blackwell Co., Limited, has a large quantity of September cheese which it is offering at 8¼ to 8½c.

The Eby, Blain Co., Limited, is in receipt of a shipment of Bosnia prunes, which can be retailed at 5c.

Brisk sales for "W. B. & C." pickles and relishes are reported by the Eby, Blain Co., Limited.

The Davidson & Hay, Limited are quoting special prices on Valencia raisins, fine off-stalk and select, put up by the best packers.

"Gold Medal" baking powder in ¾-lb. and 1½-lb. gem jars, is selling briskly with the Eby, Blain Co., Limited.

The Pure Gold Manufacturing Co. is putting ground coffee on the market in half-pound lead packages to retail at 30, 35 and 40c. The company's travelers have samples this week.

Close prices for California evaporated peaches and apricots prevail with the Eby, Blain Co., Limited, to which the attention of the trade is invited.

The Davidson & Hay, Limited, report large orders, during the past two weeks, for "Kurma" tea. Their new 25c. package tea "Jungle" is also moving out well for a beginner.

Spring importations of Morton's and Marshall's kippered herrings, bloaters, etc., are in stock with the Eby, Blain Co., Limited.

Recent tea arrivals with the Eby, Blain Co., Limited, include a fine range of Kangra Valley Ceylons, Indians, all showing splendid cup quality, and Ping Suey gunpowders in boxes, at absolutely close prices.

LAPORTE, MARTIN & CIE.

IMPORTERS AND WHOLESALE GROCERS

Agents in Canada for

"Princess Louise" Japan Tea. "Victoria" Japan Tea.

"P. Richard's" Brandy. "Mitchell's" Whiskeys.

72 to 78 St. Peter Street, MONTREAL.

You Make a Mistake

When you regard Salt as a back-shop article, to be stored in any odd corner and only brought out when ordered.

Not Your Fault Perhaps!

If you have been handling some common brand—hard, wet and nasty—put up anyhow. No wonder you want to keep it away from your choice groceries.

Buy the Best==Coleman's Salt

It is pure, white, dry and sparkling, put up in first-class packages, every one guaranteed to the consumer. You need not be afraid to bring them out into the light. They are fit company for your finest stock. Get a case of five-pound cartons, and judge for yourself.

Carload Lots. . .

We carry large stocks of common and coarse salt, and assort cars to suit the convenience of customers. Prompt shipment guaranteed. Write for quotations and samples.

R. & J. RANSFORD, Clinton.

EMPIRE TOBACCO CO'S

COLUMN

Our Leaders--

Currency
Old Fox
Patriot

These popular brands of Chewing Tobacco can be obtained from all wholesale grocers.

Empire Tobacco Co.

GRANBY, QUE.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

BUSINESS FOR SALE.

WM. LAIDLAW, DURHAM, OFFERS HIS store at Allan Park at a rate on $. A first-class business, small stock, no opposition, 6 miles from any town. Enough of revenue from post office in connection to pay rent. Satisfactory reasons for selling. (21)

BUSINESS FOR SALE IN THE CITY OF LONdon; dry goods, boots and shoes; established thirty years; small stock, rent low; reason for selling, retiring from business; price right to responsible party. R. A. Jones, London, Ont. (tf)



POLYNICE OIL

CURES

RHEUMATISM

Lumbago, Neuralgia

Dyspepsia and Kindred Diseases.

This new French medical discovery has been used with remarkable success in Bellevue Hospital, New York; Howard Hospital, Philadelphia; Maryland and Johns Hopkins University, Baltimore; Civic Hospital, Montreal, and in various other hospitals in the prominent cities.

WHAT A PHYSICIAN SAYS:

Johns Hopkins University,
Baltimore, 5th April, 1897.

The experiments made here at the hospital with the Polynice Oil, witnessed by me, having been very successful, I hereby recommend it in all cases of rheumatism.

(Signed) Dr. F. L. ROGER.

..Polynice Oil..

Sent postpaid on receipt of price, 50 cents, in money order, by the famous French specialist of Paris.

Dr. A. Alexandre,

1218 G St. N. W, Washington, D. C.

THE MODERN GROCER



Being the largest makers of Refrigerators in Canada, we make several lines of Grocers' and Household Refrigerators in various styles and sizes. Modern in design, with best principle of dry cold air circulation, best insulation, and zinc lined. Why buy a home made or poorly made article when you can get an up-to-date Refrigerator for less money? For prices and description send for catalogue.

Knowles, Ham & Nott Co., Limited
BRANTFORD

DRINK : : :

:: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier
The world-renowned French Vanilla Chocolate.

HERDT & CO. 13 St. John St. **Montreal**
General Agents for the Dominion

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the BEST and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON,

Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

AGENTS.

Geo. Stanway & Co., Toronto, Agents for Ontario.
W. S. Goodhugh & Co., Montreal, " " Quebec.
J. Hunter White, Esq., - St. John, N.B.
Agent for Eastern Provinces.
Tees & Persse, Winnipeg, for Manitoba and N.W.T.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, May 12, 1898.

GROCERIES.

WHILE the volume of business is perhaps not as large as it was a week ago, yet, for this time of the year it is of fair proportion. There are still a good many sugars going out, but the demand is not as good as it was. Canned vegetables are still quiet, with the demand for tomatoes still disappointing. Corn is still in a good position. Coffee is meeting with a fair demand, and the outside markets have been a little firmer during the last few days. A further advance in rice is to be noted, and tapioca and sago are dearer. Spices are firm at unchanged prices. The tea market is not brisk, but there is a firmer feeling in regard to prices. A still further advance is to be noted in currants in the primary market, and the foreign dried fruit market generally is steady. Payments are fair.

CANNED GOODS.

The feature of the market probably is an enquiry for corn, but, at a lower price than holders will accept. Some inquirers only want to pay 75c., but this is not even approximate to holders' views. We hear of wholesalers securing orders for tomatoes at $1.20, for shipment to Manitoba, but while the general range of prices is $1.15 to $1.20, the feeling is unsettled, owing chiefly to the disappointing character of the demand. Some of the retailers, who are holding large stocks, are becoming a little nervous, and instances are reported where they have made sales to wholesalers whose stocks are light. Canned fruits are in moderate request only. The demand for salmon continues steady.

SYRUPS AND MOLASSES.

Since the advance of 3c. per gallon in molasses, noted last week, some at least of the shipping houses have temporarily withdrawn from the market. Prices locally rule firm. For half-barrels of New Orleans the idea is 35c. per gallon, and for barrels, 27c., with fancy grades quoted as high as 45c. Syrups are quiet and steady.

SUGAR.

The sugar market was easy last week, in sympathy with declines in London, England. In New York, raws declined 1-16 to ⅛c. per lb., but refined was unchanged. This week, however, the market is in a much better condition, several slight advances being cabled from London. Locally, prices are unchanged. Wholesalers are doing a fair business, but the refiners report trade dull. Transactions in foreign granulated sugar are becoming more frequent on the local market.

NUTS.

The local market is devoid of special interest. Advices from Liverpool report an active demand for Brazil nuts of the cheap grades and that shipments to that port up to April 21, from the beginning of the season, were 97 tons more than for the same period in 1897. Sicily filberts and shelled almonds are dearer in New York.

RICE, TAPIOCA, SAGO.

The tendency in all these lines is upwards. Rice is ¼c. per lb. dearer than it was a week ago, the ruling wholesale quotation for "B" grade now being 3½ to 3¾c. Sago and tapioca are quoted ½c. dearer, and even the advanced figures are about on a parity with what it to-day costs to lay down fresh supplies. Sago is now quoted

For Prices Current See Pages 34 and 35.

at from 3¾ to 4¼c., and tapioca at from 3¾ to 4½c.

COFFEE.

The coffee market, which had been weak, has again, within the last few days, taken a turn for the better, having advanced slightly in the primary and terminal markets. Locally, the demand keeps good.

SPICES.

Spices continue to hold a strong position. Advices from Penang and Singapore show that shipments of pepper continue to decline. As stocks are light, it is expected that prices will further appreciate as soon as London and New York begin to buy. Locally, the demand is only moderate.

TEAS.

The tea market rules firm. The first steamer with new season's Japan tea on board has sailed. She has only about 500 packages on board for Canada, which is much less than even a year ago. There is a good demand on the local market for flavory Ceylon teas, but otherwise business is quiet, although the package-tea men have been buying fairly well. Mail advices from London, England, under date of April 29, report a firm market for Indian teas, with occasionally higher prices, and firm prices for Ceylon teas in spite of large quantities offered at auction.

FOREIGN DRIED FRUITS.

CURRANTS—Another advance of 1s. 6d. is cabled from Patras. There have been a few transactions during the week on import account and wholesalers are experiencing a good demand. Prices are higher in New York, but locally, quotations are as they were a week ago. The first direct steamer for the year is nearly due.

VALENCIA RAISINS—Wholesalers have sold more Valencia raisins during the past month than during the prior three months. Locally, stocks are getting into small compass, and there have been quite a few transactions between the different wholsesale houses.

PRUNES—California prunes are quoted ¾c. per lb. dearer by wholesalers this week. The demand is still fairly good. There are some cheap Bosnia prunes, 110's selling at from 4¼ to 4½c. per lb. this week.

CALIFORNIA EVAPORATED FRUITS—There is not a great deal doing. The tendency in the outside market is toward firmer prices on apricots and peaches.

CALIFORNIA RAISINS—Advices from New York report a speculative demand for loose muscatel raisins, with prices firmer.

COUNTRY PRODUCE.

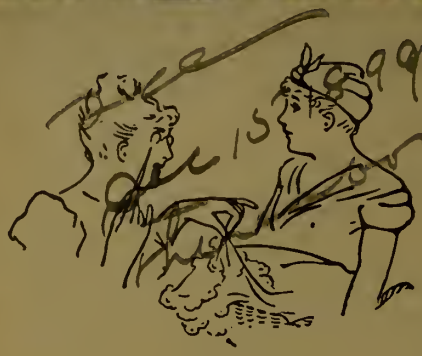
EGGS—The firmness noted last week is still in evidence, stocks being absorbed for pickling. There is an abundant delivery, and a good demand makes trade brisk. The figures quoted are the same as last week, namely, 10 to 10½c. per dozen.

POTATOES — The large movement of potatoes to the United States market created quite a bullish tendency, and as high as $1 per bag was asked some days. This feeling has quieted down somewhat, and now carload lots can be had at 70 to 72c. per bag, which, however, is an advance of 12c. per bag. The street market is now also away up, 75 to 80c. per bag being asked.

DRIED APPLES—The market continues dull, with prices about 3 to 4c. for choice lots. Some good stock is offered at 2½ to 3c.

EVAPORATED APPLES—Stocks are light, and but little trade is reported, the prices asked ranging from 8½ to 9½c.

BEANS—There was a great rise in prices towards the end of last week, but the feeling now is somewhat easier, especially for ordinary beans, which are not in great demand. There is a large movement in hand-picked. The prices noted this week are 80 to 85c. for ordinary beans, 95 to $1 for hand-picked in ordinary lots to retailers.



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For many years "SURPRISE" Soap has been on the market. It has been standard, due to merit. It is made on a formula that has stood the test of time. The best proof of its excellence.

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Look over the profit again.

SURPRISE SOAP

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TORONTO: Henry Wright & Co, 51 Colborne St.
WINNIPEG: E. W. Ashley.
VICTORIA: L. Patourel & Co.

Made by

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

HONEY—Business is quiet, with stocks well cleaned up.

MAPLE PRODUCT — There continues to be a steady but moderate demand for syrup. The demand for sugar is good. Prices throughout are unchanged.

VEGETABLES—Prices continue to decline, as the receipts increase. The demand is good for all articles. We quote: Rhubarb, 20 to 30c. per doz. bunches; onions, 5c. doz. bunches; lettuce, 20 to 30c. doz. bunches; radishes, 40 to 50c. doz. bunches; cabbage, new, 75c.; old, 40c. doz.; parsley, 15 to 20c. doz. bunches; cucumbers, Canadian, 25 to 35c. per doz.; watercress, 20 per doz. bunches; gardencress, 20 to 25c. per doz. bunches; spinach, 75c. to $1 per bush,; asparagus, 40 to 50c. per doz.; green peas, $1 to $1.10 per bush.; butter beans, $4 per bushel.

BUTTER AND CHEESE.

BUTTER—Though there is a good local and shipping demand for dairy butter, the receipts continue to increase so largely that the feeling is decidedly weak, especially for large rolls and pound prints. There is a good demand for dairy tubs, which are arriving in fair quantities. The quality of all dairy offering now is improving on account of the season advancing and allowing cattle to get out on pasture. The receipts of dairy butter have been much greater than the local demand, and, as the British market is too low for export, the feeling here is weak, with prices fully 1c. lower than last week.

CHEESE—There is still a decided firmness in the tone of the local market, the price noted running from 8¼c. to as high as 9c. New fodder cheese is coming in more freely, at 8 to 8½c. per lb.

PROVISIONS.

Dealers say the amount of business transacted during April and May this year is much ahead of the same period for years, and prospects for trade during the coming summer are quite bright. Prices are firm. Stocks of barrel pork, especially Canadian heavy mess and clear shoulder mess, are much lighter than usual at this season. Lard is firm, and in good demand. On account of the high price of lard there has been an active demand for compound and shortening.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The wheat market is in such a peculiar condition that it is difficult to give correct quotations. There has been an advance of 13c. in red and white wheat, and 15 to 16c. in goose wheat. Quotations on cars outside run about as follows: Wheat, red winter, $1.10 to $1.15; white winter, $1.08 to $1.13; goose, $1.06 to $1.08. On the street market there has been a large offering of all grain, especially wheat. We quote: White wheat, $1.12 to $1.15; red wheat, $1.15 to $1.19; goose wheat, $1.08 to $1.09; barley, 42 to 42½c.; oats, 37½ to 38c.; rye, 55c.; peas, 65c.; No. 1 Manitoba hard wheat has advanced 22c., now being quoted at $1.50, Sarnia freight.

FLOUR—In sympathy with the remarkable advance in wheat, all grades of flour have advanced, Manitoba flour rising $1.10 and Ontario flour 70c. in price. We quote as follows: Manitoba patents, $7 to $7.10; Manitoba strong bakers', $6.60 to $6.85; Ontario patents, $6 to $6.25; straight roller, $5.50 to $5.60, Toronto freights.

BREAKFAST FOODS—There is a brisk business being done. Prices are firm, with advances of 30c. in standard oats and oatmeal and 50c. in rolled wheat. We quote: Standard oatmeal and rolled oats, $4.50 in bags and $4.60 in bbls.; rolled wheat, $3.50 in 100-lb. bbls.; cornmeal, $2.50; split peas, $3.75; pot barley, $3.75.

FISH AND OYSTERS.

There is a good demand for fresh fish, especially whitefish and salmon trout. Ciscoes have declined 30c. in price. We quote: Fresh salmon trout, 6 to 7c.; fresh whitefish, 6 to 7c.; steak trout, 7c.; fresh steak cod, 6 to 6½c. per lb.; fresh pike,

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EGGS and BUTTER
To **J. A. McLEAN**
Commission Merchant. 77 Colborne St. TORONTO

FOR SALE. Choice Prime Beans. Evaporated Apples.
Apply JAS. R. SHIELDS & CO.
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J. Y. GRIFFIN & CO.
Wholesale Produce
...and...
Commission Merchants
Correspondence solicited. Consignments handled to best possible advantage. Prompt returns.
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Is the Best Burning Oil in the Market.
ROYAL OIL COMPANY
SOLE MANUFACTURERS
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Manufacturers and Shippers who are not represented in
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Will do well to correspond with me.
E. NICHOLSON
124 Princess Street, Winnipeg, Man.
Successor to W. F. Henderson & Co.
Wholesale Commission Merchants and Brokers.
Established 1882. 16 years' experience.

IN STOCK
Egyptian Onions
Bermuda Onions
Florida Tomatoes
Carolina Cabbage
Havana Pines
Clemes Bros. - Toronto

5c. per lb.; fresh perch, 4c. per lb.; fresh herring, 3½c. to 4c. per lb.; Labrador herring, $5.50 per bbl. and $3 per half-bbl.; split herring, $5 per bbl. and $2.75 to $3 per half-bbl.; boneless codfish, 3½ to 5c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), $2.50 per keg; ciscoes, $1; haddies, 5½ to 6c. per lb.; fresh haddock, 5c. per lb.

HIDES, SKINS AND WOOL.

HIDES—The feeling is firm, an advance of ½c. being noted. We quote: No. 1, 8c.; No. 2, 7c.; No. 3, 6c.; cured, 8½ to 8¾c.

CALFSKINS—The feeling is weak. Prices are unchanged. We quote: No. 1 veal, 8 lbs. and up, 9c. per lb.; No. 2, 7c.; dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—Trade is quiet. We quote at $1.15 to $1.35.

WOOL—There is a free offering of unwashed at 11c. per lb. A few odd lots of fleece is coming in at 16c. per lb.

SALT.

There is a fair business being done at unchanged figures. We quote: Carload lots, $1.05 per bbl., and 65c. per sack; less than carload lots, $1.10 per bbl., and 70c. per sack. At the wells we quote: F.O.B., barrels, 75c.; sacks, 45c.

MARKET NOTES.

Beans have advanced 10c. per bushel.

Potatoes are 12c. per bag dearer than last week.

Quotations on California prunes are ¼c. per lb. dearer.

Rice is ¼c. per lb. dearer. Tapioca and sago have advanced ½c. per lb.

Butter is 1 to 1½c. cheaper than last week. Dairy tubs are most wanted.

The high price of lard has created a good demand for compound and shortening.

A cable to P. L. Mason & Co. notes an advance of 1s. 6d. in currants in Patras.

Hides have advanced ½c. per lb. Fleece wool is coming on the market at 16c. per lb.

Rutherford, Marshall & Co. made a shipment of 11,200 lb. fresh creamery butter to the Klondyke last Friday.

D. Gunn, Bros. & Co. report a very marked increase in receipts of both butter and eggs, and predict lower prices next week.

Manitoba flour has advanced $1.10 and Ontario flour 70c. per bbl. Standard oats

The Following Brands Manufactured by
The American Tobacco Co.
OF CANADA, Limited.
Are sold by all the Leading Wholesale Houses.
CUT TOBACCOS . . . .
OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.
CIGARETTES
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE. DERBY

SARNIA Water White Lamp Oil.
Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded *Sarnia Water White*. Wholesale only by
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THE TRADE BUILDERS OF B.C.
ARE
OKELL & MORRIS' GOLD MEDAL BRANDS
OF PURE Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels
We guarantee the purity of our manufactures. | Works: VICTORIA, B.C.

THE MANITOBA PRODUCE AND COMMISSION COY.
WINNIPEG, MAN.
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PROVISIONS OF ALL KINDS
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DON'T PAY FREIGHT ON WATER
CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.
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Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY. FLUSHING, N Y

EGGS and BUTTER
IN BIG DEMAND.
SHIP TO
RUTHERFORD, MARSHALL & CO.
Commission Merchants
Toronto.

G. F. & J. GALT PACKERS OF THE CELEBRATED **BLUE RIBBON TEAS**
42 SCOTT St. TORONTO.

and oatmeal have advanced 30c., and rolled oats have risen 50c.

The Wm. Ryan Co., Limited, have had an unusually brisk demand for all goods recently, shipping as much as three carloads of general provision stock in one day this week.

QUEBEC MARKETS.

MONTREAL, May 12, 1898.

GROCERIES.

THERE has been a fairly satisfactory business in general groceries during the week, and the general tendency is firm. Sugar rules firm, but jobbers have not been as large buyers at the refineries as previously. Stocks of syrups are light and business is limited in consequence. The excitement in molasses continues, the fact being testified to by another jump in jobbing prices of 3c., the price now being held firm at 31c. Importers are also unable to secure any offers from the islands. Teas have ruled quiet but firm in tone. Spices are strong, especially Pimento. Coffee is as last reported, but rice has been marked up another 25c. per 100 lbs., making 50c. in less than three weeks. Foreign advices on this article are quite stiff. Valencia raisins are pointing much higher abroad, and, as a result of the strength in filbert nuts, local jobbers are asking ½c. per lb. advance. Green fruits are generally steady.

SUGAR.

There has been no change in the local sugar situation, but the firm feeling noted last week is fully retained. Demand, however, has not been quite as brisk at the refineries, as buyers procured pretty good supplies during the last week or so and are now holding off. At the refineries the same figures hold, granulated being held at 4½c. for standard ; Austrian granulated, 4 3-16c.; Dutch do., 4¼c.; and yellows, 3 11-16 to 4½c., as to grade. Glucose has been rather firmer in tone this week, as the refiners ask an advance. In New York : Raw, quiet ; fair refining, 3⅝c.; centrifugal, 98 test, 4 3-16c. Refined market quiet at decline. Mould A, 5⅝c.; standard A, 5¼c.; confectioners' A, 5¼c.; cut loaf, 5 7-16c.; crushed, 5⅜c.; powdered, 5⅝c.; granulated, 5⅜c.; cubes, 5⅝c.

McLauchlan's Graham Crackers

In 1 lb. packages. Retail for 10c. These Biscuits are manufactured from the choicest ingredients, and packed with neatness and care. Grocers can recommend them with perfect confidence.

J. McLauchlan & Sons, - - Owen Sound

SYRUPS.

Refiners have little or no stocks of syrups, and, with none to offer, business is light, while prices are unchanged.

MOLASSES.

The molasses market continues excited, and further advances have been cabled from the Islands. In fact, importers here who tried to place orders this week could not do so. Brokers at the islands said they might be able to fill an order if they had one in hand, but the condition of the market made it utterly impossible for them to make any firm offer for future shipment. The wholesale grocers, as noted last week, advanced their price to 27c. for car lots and 28c. for puncheons. This week, they have marked prices up another 3c., and refuse to accept any order for a larger quantity than three or four puncheons, for which prices are firmly held at 31c. As stocks on spot are exceedingly light, and the quantity afloat for this port, so far, lighter than usual, still higher prices are not unlikely.

CANNED GOODS.

Aside from the firmness in canned meats there is little to report about this market. Canned vegetables show an easy tendency owing to large speculative holdings, while there is nothing yet to report in connection with salmon.

TEAS.

There has been no fresh news in the tea market. Demand is of a moderate character, but the tone is firm for reasons already noted, the chief being the light stocks in hand so that there is no disposition to urge sales despite the dulness. Some round lots of Japan have left first hands at 16 to 17c. for medium to fine, while low grades have been taken at 12½c. Gunpowders have also been turned over at 11½ to 13c.

SPICES.

Spices all round continue firm, and an advance has been established in the case of Pimento for which 14c. is now asked.

COFFEE.

There has been no change in the spot situation of the coffee market, though outside advices, in some cases, have shown a firmer tendency. Only a moderate demand is being experienced by roasters.

RICE.

The rice market has advanced 25c. per lb. all round at the mills, as a result of the strength abroad. This is an advance of ½c. in the past three weeks. New crop rice has arrived and is being placed on the market, the quality being remarkably good. Cable advices from Europe are strong. We quote : Crystal Japan, $5.50 to $5.75 ; standard B, $3.75 to $4.; Patna, $5 to $5.50; Carolina, $7.25 to $7.75 ; choice Burmah, $4.50 to $4.75, and Java kinds. $4.75 to $5.

DRIED FRUIT.

Currants are steady to firm, but there is no change in spot quotations.

Importers who made enquiry regarding Valencia raisins in London this week were asked an advance of 2s. 6d. on previous offers, or ½ to ¾c. per lb. Stocks here, while not heavy, appear to be sufficient in the jobbers' estimation for future wants.

Advices from the Coast on California raisins are quite firm, but there has been nothing doing on spot.

The prune market remains much as it was last week, the firm tendency being retained by all descriptions of stock.

Figs and dates are as last reported.

Evaporated fruits continue steady with demand only moderate, however.

NUTS.

Cable advices are quite firm in regard to filberts and Tarragona almonds and Valencia shelled almonds. In fact, some commission men here have been unable to get

WE ARE *PAYING CASH* FOR DRIED APPLES



W. B. BAYLEY & CO.
EXPORT BROKERS
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"Yours, For More Business"

BOSNIA PRUNES
Boxes 50-lb.
4c.

CALIFORNIA APRICOTS
Boxes 25-lb.
5½c.



FERCHEN'S
Fine Off Stalk
VALENCIAS 1.00 per Box.

CANNED PLUMS
LOMBARD 2's
DAMSON 2's
GREENGAGE 2's
In Heavy Syrup.
—A SNAP.—

THE EBY, BLAIN Co. LIMITED
WHOLESALE IMPORTING AND MANUFACTURING GROCERS
TORONTO.

firm offers on the latter. Local jobbers are asking ½c. per lb. more for filberts this week, and say that before it is out another rise may take place.

GREEN FRUIT.

The first auction sale having passed off, the second this week comprises a much larger quantity of fruit. In a regular way we quote: Lemons, $2.50 to $3 per box for fancy, and $2 to $2.50 for good; oranges, $3 to $3.50 for fancy, and $2.50 to $3 for good. New southern strawberries were offered this week at 14 to 16c. Pineapples are unchanged at 8 to 15c., and bananas, $1.50 to $1.75.

DRIED APPLES.

Dried apples rule firm at 4 to 4½c., and evaporated, 9 to 10c., as to grade.

APPLES.

Quiet and nominal, at $3 to $5 per bbl.

COUNTRY PRODUCE.

EGGS—The demand for eggs continues fair and the market is moderately active, with no change in prices to note, sales being made at 9c. to 10c. per dozen, as to quality.

BEANS—Beans were dull and unchanged at 70c. to 75c. for primes, and at 85c. to 90c. for choice hand-picked per bushel.

HONEY—The demand for honey is slow and the market is quiet. We quote: White clover comb. 11c. to 12c.; dark, 8c. to 10c.; white strained, 6c. to 7c., and dark, 4c. to 5c.

MAPLE PRODUCT—Maple product is quieter and prices have an easy tendency, syrup in wood selling at 4¾c. to 5c. per lb., and in tins at 45c. to 50c., as to size. Sugar moves freely at 6c. to 6¼c. per lb.

PROVISIONS.

There has been a firm feeling in provisions, but supplies are ample to fill all requirements. We quote: Canadian pork, $15.50 to $16 per barrel; pure Canadian lard, in pails, at 8¼c. to 8½c.; and compound refined at 5½c. to 5¾c. per lb.; hams, 11½c. to 12c.; bacon, 12c. per lb.

FLOUR, GRAIN, ETC.

There is no abatement in the excitement and activity in the grain market, which continues exceedingly strong, in sympathy with European advices. The demand for wheat from foreigners is brisk, and all the offerings put forward by cable are promptly accepted, with further enquiries for round lots. The demand from local shippers is also active, and the amount of stuff turned over enormous. The latest feature is the advance of 15c. per bushel in the price of Manitoba No. 1 hard wheat since Friday, buyers to-day bidding $1.45 freely afloat Fort William, which is equal to $1.53 here, but holders in most cases are asking $1.50 afloat Fort William, and seem to think they will get it in a day or two. Sales of No. 3 hard Manitoba wheat were made at $1.37 afloat Fort William. There continues to be a brisk demand for Ontario red wheat, and purchases were made at western points, at prices ranging from $1.10 to $1.18, which figures show a further advance of from 2 to 9c. per bushel over what was paid last Saturday. One shipper alone bought 130,000 bushels in the past two days. Millers are paying at country points in Manitoba $1.25 for No. 1 hard wheat. Oats were again active, and show a further rise of ½c. per bushel, with a large business done at 41c. afloat. There was a firmer undertone to the market for peas to-day, which was due chiefly to an improved demand, and several sales of fair-sized lots were made at 70½c. afloat, with holders at the close of the market asking 71c. Rye was scarce, and, in the absence of any business, prices are withheld.

The demand for flour is brisk, and the market active and strong, with a large volume of business doing. The Lake of the Woods Milling Co. report that the offers

COFFEES SPICES CORKS

The BEST GOODS at the BEST PRICES.

TEAS—All grades, supplied to the wholesale trade only.

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Write us for samples and quotations, and we will give you the best value on the market.

S. H. Ewing & Sons, Manufacturers and Importers **Montreal**

made to London on Saturday of all grades of flour were, contrary to their expectations, accepted, as the price put on each grade was beyond, in their opinion, what the Englishmen would pay. Not only did they accept, but also cabled to make daily offers of all grades of their flour. The quantity placed to-day was 2,000 sacks. They marked up prices 25c. per barrel on all grades, and on receipt of cables this afternoon, made a further advance of 25c., as they claim they are not only justified in doing this on account of the price they are receiving for export orders, but also due to the rapid advance of 12 to 18c. per bushel in the price of wheat in all the leading markets of the world. Besides the above, this company have been asked to put under offer from 200,000 to 500,000 bushels of No. 1 hard Manitoba wheat at a price which would net them much better results than manufacturing wheat into flour at present prices. W. W. Ogilvie sold all the flour for shipment to Australia during the months of May, June and July that he could possibly deliver, and Mr. Ogilvie stated that he was offered to-day's price for August shipment to the above point, but did not accept it. We quote: Winter wheat patents, $5.65 to $5.75; straight rollers, $5.45 to $5.55; bags, $2.65 to $2.75; Manitoba patents, $6.90; strong bakers', $6.50; extra, in bags, $2.35 to $2.45.

The tone of the feed market is firm, and the demand is good for the season. We quote: Ontario winter wheat bran, $13.50 to $14.50; shorts, $16 per ton in bulk; Manitoba bran, $14; shorts, $16, and moullie, $17 to $18 per ton, including bags.

The receipts of hay are not large, but ample is coming forward to supply all requirements, and prices rule steady at $10 to $10.50 for No. 1, and at $8 to $9 for No. 2, in car lots.

CHEESE AND BUTTER.

Cheese continues quiet in Canada because there is very little stock to trade in. The April make for the entire country will hardly exceed 5,000 boxes, and this has already all passed out of the control of first hands, chiefly on the basis of 7⅞c. at the factory, which is equivalent to 8⅛c. on spot. All the old cheese is sold, so that with the new make to date disposed of and no old goods to trade in business is bound to be dull. In New York also, desirable grades of old cheese are gradually narrowing down, and 8¾ to 8⅞c. was realized for this stock there the other day. Receipts of new cheese continue moderate at New York and exporters have bought the most of them and, it is notable, at higher prices than have been realized on this side the line, 8½c. being paid for white, and 8⅝c. for colored in New York city.

The butter market is without change, business being moderately brisk. Creamery in tubs sold to-day at 17c., but it can be had for less money, as 16½c. was accepted in some cases. Townships' dairy is coming in and realizes almost as much as creamery, 16c. being freely bid for it. Western rolls move quietly at 15 to 15½c.

MONTREAL NOTES.

New crop rice was placed on the market last Thursday. The quality is said to be exceptionally good.

The price of rice has been advanced 25c. all round, which makes a rise of ½c. per pound in less than three weeks.

Cables from London ask an advance of 2s. 6d. for Valencia raisins, or about ½ to ¾c. per pound higher prices than a week ago.

First offers of new southern strawberries were made this week. The quality is excellent, and they have been selling at 14 to 16c.

Cables are strong in regard to filberts, and local jobbers are asking an advance of



THE "ARMEDA"

Tea Packing Machine and Simplex Tea Mixer

Mr. Wentzell, of H. W. Wentzell & Co., Wholesale Grocers, Halifax, Nova Scotia, says:

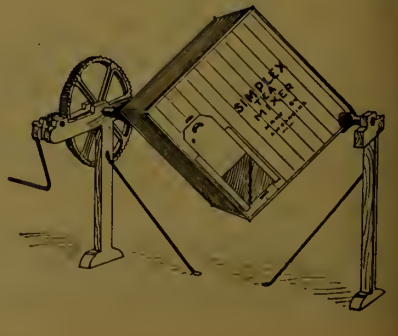
"The 'Armeda' Tea Packer and Simplex Tea Mixer purchased from A. H. Canning & Co., Toronto, is a complete outfit. We are delighted with them. Simple in construction, durable, and do perfect work."

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BIRD BREAD and Cottams Seed, manufactured under six patents. Reliable standard goods; nothing to approach them for popularity and value. All wholesalers.

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.
$2.50 per case; 80c. gallon.
THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

POTATOES
IN CAR LOTS, BUY NOW.
WM. HANNAH & CO.
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The
DAWSON Commission Co., Limited
FRUIT, PRODUCE AND COMMISSION MERCHANTS,
Cor. Market and Colborne Sts.,
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California Navels
California Seedlings
Messina Lemons
Seedlings are now arriving in Good Condition and are taking the place of Valencias. Our Lemons and Navel Oranges were never better.
AUCTION SALES
Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.
We attend personally to all consignments of Fruit and Produce.
McWILLIAM & EVERIST
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LARD
When you buy Lard, you want good Lard. We guarantee our "Star Brand" Kettled Lard to be absolutely pure. We have this in tierces of 400 lbs., pails of 60, 20, 10, 5 and 3 pounds each, and in 1 pound packages. This last we recommend to the general grocery trade, no delay in putting up, always ready, and of the finest quality; shipped in boxes of 40 and 80 pounds each.

F. W. FEARMAN
HAMILTON, ONT.

JUST ARRIVED FROM GERMANY

KNORR'S
Evaporated Soup Tablets, Vegetables
Sliced and Granulated Potatoes
Beef Bouillion, etc.
Undoubtedly the finest goods on the market. Write for prices.

BALFOUR & CO. - Hamilton

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MOUNT ROYAL MILLS
INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACÉ
POLISHED
IMPERIAL SEETA
IMPERIAL GLACÉ
D. W. ROSS CO. Agents **RICES**

THE MOST NUTRITIOUS COCOA.
EPPS'S
GRATEFUL—COMFORTING
COCOA
In labelled Tins. 14 lb Boxes.
Special Agent for the entire Dominion, C. E. COLSON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.

FIRST QUALITY
Oak Dash Churns
WHITE SPRUCE
Butter Tubs
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Butter Paper
Also complete lines of Woodenware, Brooms, Brushes, Paper, Paper Bags, Twines, etc.

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HAMILTON.

E. T. STURDEE
Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. Etc., Etc.
Wholesale trade only.

CONSIGN YOUR
Butter and Eggs
....TO....
The Wm. Ryan Co. Limited
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Highest Prices Obtained and Quick Returns Made.

COWAN'S
Hygienic **Cocoa**
Royal Navy **Chocolate**
AND
Famous Blend **Coffee**
are the favorities with all grocers.
THE COWAN CO., LIMITED TORONTO

Eggs and Butter
WANTED
Ship us, or write for prices.
D. GUNN, BROTHERS & CO.
Pork Packers
Butter and Egg Dealers
TORONTO, ONT.

Now receiving weekly a carload of Bananas, finest imported, also Pineapples and Florida Tomatoes. Give us a trial order. We will give you entire satisfaction.

HUGH WALKER & SON
Wholesale and Commission Merchants
GUELPH, ONT.
Established 1857.

Extra Fancy California Navel and Seedling Oranges, all sizes. Valencia Oranges, fine stock, 420's and 714's, repacked before shipping. Extra Fancy Messina Lemons, 300's and 360's.
Quality Right! Prices Right!

½c. per pound, and may put them up another peg before the close of the week.

The jobbing range on Barbadoes molasses has been advanced 3c. per gallon, and only single puncheons will now be sold, sellers refusing to part with car lots, the basis being firm at 31c.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., May 10, 1898.

THE week has been quite a busy one. Markets are firm, and in many cases are higher. Flour, particularly Manitoba, has again moved up. Our schooner men are finding rather improved freight rates, there being a demand for British vessels. In tea, there is some business in Indians and Ceylons, but Chinas are dull. Prices are rather firmer all round. The chances for profit this spring are much ahead of last, and dealers are not handicapped with large stocks. At present there are hardly any lines held except those showing advanced prices. Pork and beef have no large sale, but are in light supply, and show good value.

OIL—While our oil people look for higher prices, owing to expected advance in crude, which would effect both burning and lubricating oils, there is a steady business in burning oil, but it is lubricating that now occupies chief attention. The spring business is reported a good one.

SALT—A good, regular demand is noted, and a fair stock is held. There is one cargo due of upward of 6,000 bags, including coarse, fine and bulk rock salt. Prices tend higher, and buyers should have orders in to be filled on arrival. A second cargo, about the same size, is expected in about a week. The sale of rock salt is light in this market. Canadian salt has steady sale, particularly butter and cheese salt, and 10 and 20-lb. wood boxes. We quote: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 to $2.60 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30; mineral rock salt, 60c. to $1.

CANNED GOODS — Meats, particularly corned beef, continue to advance. American canners in soms cases will only sell limited quantities at present prices. Very little American is now brought here, and in Canadian our dealers are well stocked Other lines are quiet. The low prices of Canadian peaches have about shut American out of our market. At best, however, the sale is small. Salmon is still low. There is quite a range in quality of stocks held. In condensed milk and coffee a fair business is noted. Lobsters are still light sale owing to high prices. Oysters are slowly moving up, and pineapple is firm.

GREEN FRUIT—This is one of the busy lines. Bananas are now a large sale, and stocks arriving are good. California oranges are also moving freely; prices tending higher. A carload is to hand this week. There are still a few good bloods and regular Messinas offered. In the latter a grade known as doals is particularly good. Strawberries show little change, though tending lower. Rhubarb is arriving in better quality, and at lower prices. Valencia oranges are about out of the market. Lemons are still low, and have rather better sale. Grape fruit is a light seller here. Apples are practically out of the market.

DRIED FRUIT—Currants have a fair sale at full prices; demand is for cleaned. A few raisins are selling. Some very nice California three and four-crown goods are here. Two-crowns have a limited sale. California evaporated fruits are higher, particularly apricots. Quality of late arrivals is hardly equal to that received earlier in the season, which was fine. There is rather less demand. Dried and evaporated apples are light stock and dull. Onions move freely. New Egyptian and Bermudas are offered. Nuts show little change, though filberts and peanuts are firmer.

SUGAR—Sales have been more free of late. Prices are rather higher, but local dealers are still offering at prices rather below refiners' figures. There are rather good sized stocks now held, but no particularly large movement.

MOLASSES—Market shows little change during the week, but is firm and is likely to go higher. Only a fair stock of Barbadoes arrived by steamer this week. There is a good demand. The high price of Porto Rico aiding the sale of the latter. There is still some old stock in the market.

DAIRY PRODUCE — Butter tends easier, but best grade has good steady sale at good figures. Dairy prints as well as creamery are now offered in 1-lb. bricks and in printed parchment. Fair quantities are arriving. Eggs are still low, though rather firmer. There is just fair steady sale. Cheese is still dull with a fair stock of old on hand. No new yet here.

FISH—Fresh still have the chief attention. Gaspereaux are freely received. They still have a large sale for bait; also smoked and kippered. Some are being pickled. Halibut shows fair receipt; also fresh cod and haddock. Shad and salmon are beginning to be seen, and will soon be a feature in the market, particularly the latter. Dry cod are scarce and price higher. Receipts will be light for some time. Mediums are preferred. Pollock show no change. Pickled herring are very dull, though price is maintained, as stock is light. Smoked herring continue firm. Finnan haddies have a fair sale.

PROVISIONS—There is an increased upward movement in prices in pork and beef. There is but light stock here and not much movement. In smoked meats there is a fair sale at even prices. Lard is firmer; fair stocks are held.

FLOUR, FEED AND MEAL—The local market in flour is about millers' prices. This is the case particularly in Manitoba flour, which, in some cases, is quoted below millers' prices. Manitoba has moved up about $1.50 a barrel, which is rather more than Ontario. The latter is having an improved demand, on account of the high price of wheat. In oatmeal, prices are up, and stocks are much lighter than flour. Oats are higher and have fair demand. Cornmeal is at last in the procession, and is again quoted higher this week, and the tendency is upward. Beans are also rather higher again this week. There are only fair stocks held here. Barley, split peas, and blue peas are all light stock and high, with a fair sale. Hay is dull and low. Seeds show no change in price, but are a large sale. We quote as follows: Manitoba flour, $6.50 to $7; best Ontario, $5.80 to $6; medium, $5.65 to $5.75; oatmeal, $4.35 to $4.45; cornmeal, $2.25; middlings, $20 to $22; bran, $18 to $19; oats, 40 to 45c.; hand-picked beans, $1.30; prime, $1 to $1.20; yellow eye beans, $1.75; split peas, $3.80 to $3.90; round, $3.25 to $3.40; pot barley, $3.80 to $3.90; hay, $9 to $9.50; timothy seed, American, $1.70 to $2.15; do., Canadian, $2 to $2.40; mammoth clover, 6 to 7c.; alsike, 7¾ to 8½c.

ST. JOHN NOTES.

Bowman & Angevine have received a shipment of "Paragon" cheese.

David Hatt has sold out his interest in the grocery firm of Hatt, Morrison & Co., Limited, Fredericton.

The exhibition this fall with open Sept. 13 and close Sept. 23. Our upper Canadian friends should make a note of this.

While the firm of Macdonald, Hanrahan & Co., of Sydney, C.B., have assigned, it is said the estate will pay 100c. on the dollar.

John Sealy reports the receipts of fresh Gaspereaux large this week. All orders can be promptly filled; also for smoked or kippered. He will very soon be in a position to supply fresh shad and salmon. A few have already been received.

The reduction in interest by the Government Savings Bank is causing very many to withdraw their deposits. During the last month the withdrawals here have amounted

In Peace or War



Millar's Paragon Cheese

IS STILL AT THE FRONT.

We originate—others imitate.

THREE STRONG POINTS } Style of Package, Quantity of Goods and Popularity.

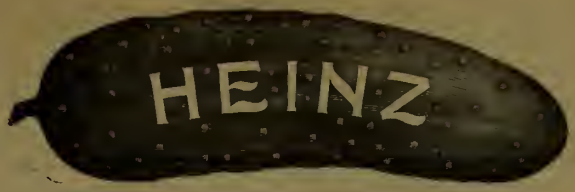
A seller the year round.

HAVE YOU GOT IT?

T. D. MILLAR CHEESE CO.

INGERSOLL, ONT.

Agents... FRANK MAGOR & CO. - Montreal.
A. E. RICHARDS & CO. - Hamilton.
JOSEPH CARMAN - - Winnipeg.



Pickles.

ALL TASTES AGREE ON

HEINZ'S BAKED BEANS WITH TOMATO SAUCE

hence they are profitable goods to handle.

Others of our Popular Specialties are :

Tomato Chutney **Evaporated Horse Radish**
Tomato Ketchup **Tomato Soup**
Baked Beans with Tomato Sauce

For sale by
H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.

MEDALS--
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The GENUINE always bear this Keystone trade-mark.

H. J. HEINZ Co. TRADE KEYSTONE PICKLING & PRESERVING WORKS MARK PITTSBURG U.S.A.



ROSE'S LIME JUICE

IS

The Original & Genuine Brand.

THE STANDARD FOR PURITY AND EXCELLENCE.

Being the product of absolutely the finest cultivated Lime Fruit in the World, it is the best procurable.

Canadian Agents : LAW, YOUNG & Co.,
Montreal.

to $101,404.97, the deposits to $43,623.85, making the withdrawals $57,781.12 more than deposits.

Mrs. M. L. Bonnell, doing a retail business, under the name of Bonnell's Grocery, has made an assignment to Mont. McDonald. Liabilities said to be $6,000; assets, $2,500.

THE CANADIAN GROCER, talking to Robt. Jardine about the brokerage business this week, was told that Pure Gold spices, etc., could always be counted on to add largely to his commission. These goods have a large and growing sale through this province.

The West India steamer, Taymouth Castle, landed, among other goods, the following: 25 casks St. Croix molasses; 40 packages tamarinds; 150 casks Barbadoes molasses; 70 barrels sugar; and 460 bags Trinidad cocoanuts.

MANITOBA MARKETS.

WINNIPEG, May 9, 1898.

THE talk is still war, war, to the exclusion of almost everything else. The war has been a veritable Godsend to newspaperdom. Wheat has touched the highest point reached since 1888. in fact, even in that banner year such good prices were not realized. The market closed on Saturday $1.35 afloat Fort William, or about $1.23 Winnipeg. This price is regarded as speculative, and it is thought will not be maintained. In sympathy with wheat, flour has advanced 10c. per sack all round. It is expected, that owing to the advance of flour and bread, biscuits will advance. The market is firm, but no advance has as yet been declared. Cereals are scarce.

The Klondyke has been so overshadowed by war news, that it seems to be forgotten, but, as a matter of fact, parties are preparing and going out almost as regularly as before. Mr. Pindeel, the agent of the Hudson's Bay Co., in Chicago, reports that he is fairly besieged with crowds wanting information, particularly as to the all-Canadian routes, and several large parties are arranging to start within the next ten days or two weeks. The early opening of the Yukon is also giving a fresh impetus to the rush to the "Golden North."

Seeding being practically over, farmers are rushing in any wheat which they may have to spare, and deliveries at some country points have been quite heavy. The amount of wheat actually in the country, however, is small.

Business is very good and prices are being well maintained.

CURED MEATS—Market firm, and practically little change from last week. Long clear, dry salt is a little firmer and seems hard to obtain. Limited quantities are offering, but the prices are higher, being quoted to-day at 9½c.; smoked ditto, 10½c.; breakfast bacon, 11½ to 12c. Hams are plentiful and very reasonable in price, 14 to 16-lb. average selling at 11c.

LARD—Market firm. Pure lard in 20-lb. pails, $2; composite, $1.45; 3-lb. tins, in cases, $6.

BUTTER—No Manitoba creamery offering, though, as some of the factories are now open and the weather warm, there will probably be some small offerings at the end of the week. Dairy butter grows more plentiful, though the increase of supply is not as great as anticipated. Round lots of fresh dairy bring from 17 to 18½c., according to grade.

EGGS—This produce is plentiful, and is now traveling a downhill road in the matter of price. Jobbers are selling at 10c.

CANNED GOODS—Tomatoes are a little easier, showing, in fact, a slight decline in prices offered from the east. The fact is, that when tomatoes go past a certain figure, people will not buy them, and a drop in price, to some extent, at least, must follow. Peas and corn, however, still hold stiff, and no change is anticipated until new peas are in. Tomatoes, $3.10 to $3.20, according to brand; corn, $2.10 to $2.20; peas, $2.20 to $2.25. Canned fruits show no change in price, but the demand is a little more active. Canned meats have advanced from 10 to 15c. per case during the week, and corned beef is now worth $3 per case.

FLOUR—We quote per 98-lb. sack patent at $3; strong bakers', $2.80; 2nd bakers', $2.35; XXXX, $1.60.

CEREALS—This market shows a sharp advance. Rolled oats, $2.20 to $2.25 per sack. Granulated oatmeal is almost out of the market. Cornmeal, $1.55. Beans have advanced 15c. during the week, and are now selling at $1.30 to $1.35. Dealers who bought early, and in large quantities, now have an opportunity of unloading at a handsome profit.

RICE—Situation unchanged. Japan rice is out of the market. Some China rice now in transit will reach here this week and is expected to take the place of the Japanese. India rice is almost as scarce as China.

DRIED FRUITS — California muscatel raisins look cheap just now, when we remember that no Valencia stocks can reach here for some time at least. Evaporated fruits remain without change for the week. Market on all lines is stiff.

COFFEE—Market firmer; No. 5 Rios at 10½c. This price will be maintained, but will not likely go higher.

TOBACCO — No change in this situation. Havana cigars are a scarce commodity, and dealers holding stocks are asking large figures for them.

SUGAR — Market is firm. Granulated, 5⅝c.; bright yellow, 4¾c.

GREEN FRUIT — Expected advance in oranges has not taken place, indeed, it now looks as if there might even be a decline in price. Quotations are: Navels, $3.75 to $4; seedlings, $3 to $3.25. Lemon situation is a little peculiar. California lemons are just about done, and Messina fruit has not arrived, though it was billed to arrive nearly two weeks ago. When in, they will probably run from $3.75 to $4.25. Apples are about where they were three weeks ago. Good stock will bring from $4.50 to $6, according to condition. Poor stock, of which there is a great abundance, cannot be given away. Southern pie plant is selling freely at $1.50. Bananas have not advanced in price, nor does the supply show signs of falling short; $2.50 to $3 per bunch is the idea as to price. Pines are out of the market at present, but a shipment is expected on Monday. Tomatoes are also temporarily out of the market. Southern supply is apparently exhausted, and intermediate points are not yet ready to ship. Egyptian onions are now in stock, of very good quality, and selling at $4.25 to $4.50 per cwt. Strawberries are more plentiful and a little lower, being now $5.50 for case of 24 quarts. Fresh lettuce, radishes, cucumbers, cress and the like are all on the market.

The exports of rice from Japan to all points this season up to March 11 were 20,024 tons, against 59,506 tons last year. The imports of rice into Japan from Burmah thus far this season have been 800,000 tons.



Roofs must be chosen with care and judgment in any country, and especially so in Canada.

All our products are constructed for use in Canada, and ample provision is allowed for contraction and expansion, and we guarantee them to be water, wind, and storm proof.

Up-to-date information and fully illustrated catalogues of Steel Roofings, Sidings and Ceilings sent free for the asking.

The Pedlar Metal Roofing Co.
OSHAWA, ONT.

Montserrat LIME FRUIT JUICE

No other brand of Lime Juice can compare with it for purity.

"Montserrat" has many imitators, but no equals. Some other brands have even gone so far as to collect old "Montserrat" bottles, and fill them with their inferior article in order to get a sale for it.

High Class Grocers everywhere sell and recommend "Montserrat" Lime Fruit Juice above all other brands.

Always ask for "MONTSERRAT."

SEE OUR NEW LINES IN

TEA, DINNER, and TOILET WARE.

Also just opening out full lines in the celebrated

French, German, Austrian, and Carlsbad China.



See our Samples

before placing your order.

The John L. Cassidy Co. Limited.

339 and 341 St. Paul Street

MONTREAL



To be given away free to our customers



A Chance of a Lifetime

to get a gold watch and a music clock free. All the trouble it means to you is to sell and push Sunlight Black Lead, the best Stove Polish in the world, and positively makes no dust. For sale by all the wholesale trade. Price, per gross, $2.25. Write for circular giving full particulars. There is now over six hundred gross of this polish sold, and although we have more than doubled our help in this line we cannot guarantee shipment of new orders in less than a month.

The Alpha Chemical Co., Berlin, Ont.



To be given away free to our customers

THE TOWN OF MITCHELL.

THE Board of Trade, of Mitchell, Ont., has just issued a small booklet giving a resume of the proceedings at the recent annual meeting, together with interesting information regarding the town.

Mitchell is a town of 2,200, twelve miles from Stratford, on the Buffalo and Lake Huron division of the G.T.R. It has fine, wide streets, a first-class system of waterworks for fire protection, and an arc electric light system. The debenture debt of the town is $36,780, on an assessed valuation of $682,000. It has a high school, a public school, a public library of 3,000 volumes, and two weekly newspapers. It is an outpost for the collection of duties, has four hotels, a branch of the Merchants Bank, a post office, two telegraph offices, and an opera house capable of holding 900 people.

A good export trade is done in Mitchell, a large number of cattle, and large quantities of pork products, grain, flour, oatmeal, tweeds, and hosiery being shipped therefrom annually. There are openings for several new manufactories, and the town would give exemption from taxation for a time to any new industry employing a number of hands. The creameries in the neighborhood had a successful season last winter, and it is probable a number of new ones will be running by next winter.

As will be seen from the following list all kinds of business and professions are represented in Mitchell:

Walter Thomson, oatmeal mill and grain merchant.

George Carter, Son & Co., grain merchants.

John Whyte & Son, pork-packers.

Alex. Hill & Son, foundry.

Dufton & Son, woollen mills.

Merchants Bank; F. B. Holtby & Co., bankers.

Alden Burritt & Co., hosiery manufacturers.

Close Bros., brick and tile.

J. W. Cull & Co., milling company.

Davis & Eizerman, planing mills.

Andrew Forrester & Son, flax mill.

Wm. Clegg & Son, machine shop.

Stuart Bros., roller mills.

Merchants—T. S. Ford & Co., W. G. Murphy & Co., F. A. Campbell, Isaac Hord & Co., Fred Davis, Richard Babb, George Sawyer, Miss Jones, James Wills, J. & E. McLaren, W. H. Hill, Bell & Rogers, W. O'Dell & Co., Middlemiss & Rankin, J. J. B. Little, Weaver Bros., W. J. Levy.

Druggists—S. A. Hodge, W. R. Barley.

Tinsmiths—W. G. Wills, J. F Middlemiss, McDonald & Werner.

Furniture and Undertakers—Stoneman & Son, Jas. Boyd, J. H. Flagg.

Harnessmakers—J. Broderick, J. E. Williams, C. H. Eisler.

Shoe Merchants—Thorne Bros., Ed. Seigel, Miss Keeler, Colc & Davidson, W. G. Murphy & Co.

Butchers—Jas. Dougherty, Geo. Larkworthy, John Whyte & Son.

Jewelers—Alex. Camcron, E. F. Davis, A. Goebel.

Bookstores—Fred. C. Hord, F. F. Davis.

Tailors—J. Phinnimore, Joseph Coppin, W. H. Cale & Son, W. H. Wills, J. J. B. Little.

Veterinary Surgeons—W. Shillinglaw, D. Hutchings.

Musical Instruments and Sewing Machines—J. L. Downey.

Produce Dealers—S. M. Edwards, M. Britton.

Blacksmiths and Carriagebuilders—T. McLaren & Son, Thos. Rooney, John Begg, Nichols & Brown, John Tilley.

Painters—Andrew Swan, Wm. Farrant, W. B. Wills, S. Salisbury, jr., G. L. Money.

Barbers—Lemon Bros., C. Pollakowsky.

Engineers and Surveyors—John Roger, Thos. Cheeseman.

Livery Stables—John Coffin, John Larkworthy.

Drayman—Wm. Schafer.

Masons and Builders—Samuel Edwards, John Way, Wm. Jackson, John Avery, Louis Yarco.

Photograph Gallery—W. W. Burgess.

Dentists—H. S. Anderson, J. B. Gerry.

Auctioneer and Implement Agent—Jas. Jones.

Implement Agents — Jas. Hutchinson, John Walsh, Arthur Mutton, Wm. Lashbrook.

Machinist—Robert Bell.

Conveyancer—Hugh Campbell.

Lawyers—Dent & Thompson, G. S. Goodeve.

Doctors—E. G. Wood, A. D. Smith, R. W. Hurlburt.

Cooper—Wm. Ryan.

Carriage Trimmer—Edward Robinson.

Bell Telephone Company.

Marble Works—A. J. Blowes.

The officers of the board of trade for the year are as follows:

President, W. G. Hinds; vice-president, S. R. Stuart; secretary-treasurer, Isaac Hord; council—Wm. Forrester, J. W. Cull, Wm. Barley, T. S. Ford, W. G. Murphy, F. Dufton, A. Cameron, J. Jones, A. Burritt, W. Ryan, John Whyte, jr., W. W. Hicks.



English Army Blacking

THE VERY BEST ON EARTH.

Try a Case of Three Dozen. Sold by all Wholesale Grocers throughout the Dominion.

Manufactured by..... **The F. F. DALLEY CO., Limited, - Hamilton, Canada.**

CADBURY'S CHOCOLATES

ARE SIMPLY DELICIOUS AND ARE PACKED SPECIALLY FOR CANADIAN MARKET.



CADBURY'S COCOA

(Absolutely Pure)

AND MEXICAN CHOCOLATE HAVE AN ENORMOUS SALE ALL OVER THE WORLD.

Agents: MESSRS. FRANK MAGOR & CO., 16 St. John St. MONTREAL

THE DOMINION BANK

Capital (paid-up).....$1,500,000
Reserve Fund..... 1,500,000

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Hon. Sir Frank Smith, President. | W. Ince. W. R. Brock.
E. B. Osler, M.P., Vice-President. | Edward Leadley. Wilmot D. Matthews. A. W. Austin.

Head Office - TORONTO

AGENCIES

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Brampton	Guelph	Napanee	Oshawa
Seaforth	Uxbridge	Whitby	Winnipeg

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Toronto—Dundas street, corner Queen.
" Market, corner King and Jarvis street.
" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions, 1897. Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

Any Grocer

WHO HANDLES

JAMS. JELLIES, SAUCES,

VINEGAR

PICKLES, CATSUP, MARMALADE,

MAPLE SYRUP

Can get goods that top the market from

T. A. LYTLE & CO.

Vinegar Manufacturers, TORONTO

SUGARS

REFINED AND RAWS

Good colory, now in store.
Special value. . . . .

Warren Bros. & Co.

TORONTO.



Put up in Twin Cakes 12 oz. each, 100 in box, and 3-lb. bars 20 bars in a box, all wrapped with a paraffin waxed wrapper.

Quotations furnished on application. See our list of premiums given in exchange for "Ivory Bar" Soap wrappers.

Brantford Soap Works Co., Limited

Manufacturers of "IVORY BAR" and other Standard Brands of Soap.

Extra Choice

Hams Bacon
Pure Lard
Mess Pork

PARK, BLACKWELL & CO. Limited

Pork and Beef Packers,

TORONTO

JAVA COFFEE

(Padang)

Direct shipment from Batavia ex ss. "Clara."

NOW IN STORE.

PERKINS, INCE & Co.

TORONTO.

Positively IT'S GOOD COFFEE
Comparatively THERE'S NO BETTER
Superlatively IT'S THE BEST



Better try it
You can't do better.

CURRENT MARKET QUOTATIONS

May 13, 1898.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

SUGAR

	Montreal, Quebec, Ottawa.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba and B.C.	
Granulated (Redpath, St. Lawrence)	4 9-16		4¾		4⅝	4¾	3⅛	5 -5¼
Granulated, Acadia	4 9-16		4 11-16					
German (Canadian) bbls	4½		4½		4⅜	4½		
" (imported) bags	4 7-16		4½					4⅞
Dutch, bags	4 5-16		4½					
Paris lump, bbls. and 100-lb. bxs	5¾		6		5¾	6		6¾
" in 50-lb. boxes	5¾		6⅛					
Extra Ground Icing, bbls	5⅜		5⅞				6	6½
Powdered, bbls	5⅜		5½		5½	5¾	6	6½
Cream	4⅛		4¼					
Extra bright	4⅛		4 3-16					
Bright coffee			4⅛					
Light yellow			4 1-16		4	4⅛		4⅜
Yellow	3¾		3 15-16		3½	3¾		
Demerara		3.50	3.75					
Imported yellow			3 15-16					

SYRUPS AND MOLASSES

Syrups—								
Dark	2	$0 28	$0 30					
Medium	2½	30	32				3	3½
Bright	2¾	35	37				3¼	3½
Honey (com)			40					
" 2-gal. pails			1 00					
" 3-gal. pails		1 35	1 40					
Molasses—								
New Orleans	31	27	45	28	30	35	45	
Barbadoes	31			26	28			
Porto Rico	23	25	38	42	30	32		
Antigua	22	23			25	28		

TEAS

Black—								
Congou—Half-chests Kaisow, Moning, Paking	$0 12	$0 60	$0 12	$0 60	11	40	35	40
Caddies Paking, Kaisow	14	40	18	50	15	40	25	35
Indian—Darjeelings	35	55	35	55	30	50	13	20
Assam Pekoes	20	40	20	40	18	40		
Pekoe Souchong	18	25	18	25	17	24		
Ceylon—Broken Pekoes	35	42	35	42	34	40	32	40
Pekoes	20	30	20	30	20	30	25	32
Pekoe Souchong	17	35	17	35	17	35	22	28
China Greens—								
Gunpowder-Cases, extra firsts	42	50	42	50				
Half-chests, ordinary firsts	22	28	22	28				
Young Hyson—Cases, sifted, extra firsts	42	50	42	50				
Cases, small leaf, firsts	35	40	35	40			35	40
Half-chests, ordinary firsts	22	38	22	38			28	35
Half-chests, seconds	17	19	17	19				
" thirds	15	17	15	17				
" common	13	14	13	14			22	30
Ping Sueys—								
Young Hyson-½-chests, firsts	28	32	28	32	30	40		
" seconds	16	19	16	19				
Half-boxes, firsts	28	32	28	32				
" seconds	16	19	16	19				
Japan—								
½-chests, finest May picklngs	38	40	38	40			38	40
Choice	32	36	32	36			35	45
Finest	28	30	28	30				
Fine	25	27	25	27				
Good medium	22	24	22	24			20	25
Medium	19	20	19	20				
Good common	16	18	16	18				
Common	13	15	13½	15			15	20
Nagasaki, ½-chests Pekoe	16	22	16	22				
" " Oolong	14	15	14	15				
" " Gunpowder	16	19	16	19				
" " Siftings	7½	11	7½	11				

WOODENWARE

Pails, 2-hoop, clear, No. 1				$1 45	$1 45	$1 50	$1 50	$1 60
" 3-hoop, " "				1 60		1 60		
" 2-hoop, " No. 2				1 40		1 40		
" 3-hoop, " "				1 55		1 55		
" 3-hoop, painted, No. 2				1 40		1 40		
Tubs, No. 0				8 00		8 00	9 50	10 50
" " 1				6 50		6 50	8 50	9 50
" " 2				5 50		5 50	6 50	7 00
" " 3				4 50		4 50	5 50	6 00

BUTTER AND CHEESE

Dairy, large rolls, per lb		18	11½	12	15	16	17	19
" pound prints	20	21	12	12½	16	18		
" tubs, best		17	12½	13	16	18		
" tubs, second grade	15	15½			13	16		23
Creamery, tubs	20½	21	16	17	18	19		23½
" prints		21	17	17½	21	22		
Cheese	8¾	9¼	8½	9	8½	9		10½

PROVISIONS

	Montreal, Quebec, Ottawa.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba and B.C.	
Dry Salted Meats—								
Long clear bacon	7¾	8	8	8¼			8¾	9
Smoked Meats—								
Breakfast bacon		12	11½	12				12
Rolls		9	8½	9	9½	10	9	9½
Hams	11	12	10	11	11½	12		11½
Shoulder hams		10	8	8½	8	9		8½
Backs			11	11½				11
All meats out of pickle 1c. less.								
Barrel Pork—								
Canadian heavy mess		16 00	15 50	16 50	16 25	16 50	16 00	16 50
" short cut	16 50	18 00	16 00	17 00	15 00	16 50	16 50	17 00
Clear shoulder mess				15 00		13 00		
Plate beef	12 00	16 00	10 50	11 00	15 50	16 00		
Lard, tierces, per lb		7¾	7½	7¾	8	8½	8½	9
Tubs			7¾	8		8¼		
Pails	8¼	9	8	8¼	8	8½		9
Compound	5¾	6¼	6½	7	6½	7		
Sbortening, in 60-lb. tubs					7¼			
Dressed hogs, heavy	6 50	6 75						
" " light		6 25						

GREEN FRUITS

Oranges, Valencia, per case	$4 00	$4 50			$6 00	$7 00		4 00
" Cal. navels, per crate	3 50	4 00	3 00	3 75	3 00	3 50	3 50	4 00
" California seedlings			2 25	2 75	3 00	3 50		2 25
" Mediterranean sweets			2 75	3 25				
" Messina, ½ and ¾ bxs			2 00	2 50				
Lemons, Messina, per box	2 50	3 00	2 25	3 25	3 50	4 00	3 75	4 25
Grapes, Almeria, per keg	5 00	6 50						
Bananas, per bunch	1 50	2 00	1 50	2 00	1 75	2 25	2 50	3 50
Cranberries	7 50	8 50						
Apples, per bbl	2 00	4 50	2 00	5 00	3 00	5 00	4 00	4 50
Pineapples			10	20	10	12		6 00
Strawberries, per quart			14	18		20		
Tomatoes			3 00	3 25	2 50	3 00		6 00
Onions, Egyptian, per sack				3 25				
" Bermuda, per case			2 00	2 25				

NUTS

Brazil	12	13	12½	14	12	12½	12½	15
Valencia shelled almonds	22	24	22	24			25	30
Tarragona almonds	9½	11	9	11	11	12	13	15
Peanuts (roasted)	6½	9	9	10	9	10	13	15
" (green)	5½	8	8	10			10	12
Cocoanuts, per sack			4 50	5 00	3 50	4 00		
" per doz				60	60	70		
Grenoble walnuts	10½	12	10½	12	12	13		
Marbot walnuts	8	9	9½	11	9	10		
Bordeaux walnuts	8	9	8	9	9	10		
Sicily filberts	8	9	8	9	8	10		
Naples filberts	10	11		11	10	11		
Pecans	8½	12	10	11	11	12		

SPICES

Pepper, black, ground, in kegs, pails, boxes	11	15	12	14	14	15	13	15
" in 5-lb. cans	15	16	14	15	15	16		
" whole	11	13	12	13	12	13	10	15
Pepper, white, ground, in kegs, pails, boxes	18	26	22	24	24	26	25	35
" " 5-lb. caus	20	22	24	26	20	22		
" " whole	17	25	17	22	20	22		
Ginger, Jamaica	20	25	18	25	20	25		
Cloves	15	20	15	20	18	20		
Pure mixed spice	25	30	25	30	25	30		
Cassia	25	40	25	40	18	20	20	25
Cream tartar, French	25	27	24	25	20	22		
" " best	28	30	25	30	25	30		
Allspice	13	14	13	16	13	14	18	20

PETROLEUM

Canadian		12		13½	15	16		
Sarnia water white	12	13		15	17	19		
Carbon safety		17						
American water white	17	17½		17½	19	21		
Pratt's Astral, in bulk	18	19		16				

COUNTRY PRODUCE

Eggs, fresh laid	13	15	10	10½	8½	9	20	2
Poultry—chickens, dressed	*5	8	50	70	50	1 00		
Geese, per lb	5	6			70	1 00		
Ducks, per pair	*8½	9			50	1 00		
Turkeys, per lb	8	10			14	16		
Game—Hares, per pair	25	30	25	30	25	30		
Honey, comb, per doz	1 50	1 75	90	1 50	1 50	1 75		
" light color, 60-lb tins	7	8	6	6½	7	8		
" " 5 and 10-lb. tins	7	8	7	7½	8	10		
" buckwheat	4	5	3	4	5	6		
Maple Syrup, imp. gal. tins			75	85	90	1 00		90
" " wine "			60	65				
Maple Sugar			8	9				11

* per pound.

RICE, SAGO, TAPIOCA

Rice—Standard B			3¼	3⅜	3 50	3 62½	4½	4⅝
Patna, per lb		5	5½	6	5	6		
Japan	5	5¼	6	6½	5	6		5⅜
Imperial Sceta	5	6	4⅞	5½	5	6		
Extra Burmah	4	5	4¼	4⅜	4	5		
Java, extra	6	7	6	6½	6	7		
Sago	3¼	4	3¾	4¼	5	6		4
Tapioca	3½	4	3¾	4½	5	6		4

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	2 40	2 50	2 30	2 40		
Sal soda, per bbl	70	75	70	80	85	90		
Sal soda, per keg	95	1 00	95	1 00	95	1 00		



Rel. June 2/98 T.A.D.





They filled the bill.

Quotation from a letter of an Ontario customer:

"I now handle your coffees exclusively and see no need for other brands."

CHASE & SANBORN

Boston MONTREAL. Chicago

FRUITS

Foreign—	Montreal, Quebec, Ottawa.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba and B.C.	
Currants, Provincials, bbls...	5¾	6	5¾	6	5½	6	7	7¼
" ½-bbls	5⅞	6	6	6⅛	6	7	7	7¼
" Filiatras, bbls	...	6	..	6½	5¾	6¼	7¼	7½
" " ½-bbls...	6⅛	6¼	...	6¾	5¾	6½	7½	8
" " cases	6¼	6½	...	6½	6½	7	.....	.....
" " ½-cases..	6¼	6½	6½	7	6½	7	.....	.....
" Patras, bbls	.....	.....	.....	7	6	7	.....	.....
" " ½-bbls	.....	.....	6¾	7	6	7	.....	.....
" " cases	6½	7	6½	7	7	7¼	.....	.....
" " ½-cases ...	6½	7	6½	7¼	6	7	.....	.....
Vostizzas, cases	7	8	...	8½	7	8	7½	8
Dates, boxes	4	6	4	5	5	6	6	7
Figs, 4-crown	10	12	10	11	11	12	12½	15
" 5-crown	12	13	11	13	12	13	.....	.....
" 7-crown	13	14	13	14	13	14	.....	.....
" 9-crown	15	16	15	16	16	17	.....	.....
" natural, bags	3½	6	3½	4½	.....	6	.....	.....
Prunes, Spbinx, B's	.....	.....	.....	7½	10	12	8	9
" " A's	.....	.....	.....	8½	.....	.....	.....	.....
" California, 40's	10	11	8½	10	10	12	.....	.....
" " 50's	8	9	8	8½	8	9	.....	.....
" " 60's	7½	8	7¼	8½	7	8	.....	.....
" " 70's	7	8	7	7½	7	8	.....	.....
" " 80's	6	7	6½	7	.....	7	.....	.....
" " 90's	.....	5	6	6½	4½	5	6¼	6½
Raisins, Valencia, off stalk...	4¾	5	4	4¾	5	6	1 70	1 90
" Fine off stalk	4¾	5½	4½	5	5	6	.....	.....
" Selected	5¾	6¾	5⅞	6½	6	7	.....	.....
" Layers	6	7	6	6½	8	9	8	8½
" Sultanas	9½	12	9	12	10	12	10	12
" Cal. L.M., 3-crown..	7	8	7	7½	6½	6¾	7	7½
" " 4-crown..	7½	8½	7¾	8	7½	7¾	8	8½
Domestic—								
Apples, dried, per lb	6½	7	5	6	6	6½	.....	7
" evaporated	9	10	9½	10	10	10½	11	12
Cal. Evaporated Fruits—								
Apricots, 50-lb. boxes	9	10	9	9½	9	10	.....	11½
" 25-lb. boxes	9	16	9½	15	11	16	.....	.....
" cartons	13	14	12	13	13	14	.....	.....
Peaches, 25-lb. boxes	10	12	9	12	10½	12	11	13
" 1-lb. cartons	12	13	12	13	12	14	.....	.....

CANNED MEATS

Comp. corn beef, 1-lb. cans	$1 40	$1 70	$1 65	$1 70	$1 25	$1 35	$3 00	$3 25
" " 2-lb. cans	2 50	2 85	2 95	3 00	2 50	2 50	2 75	3 00
" " 6-lb. cans	7 75	9 00	9 25	9 50	7 75	8 25	.....	.....
" " 14-lb. cans	15 50	18 50	20 00	21 00	15 00	16 00	.....	.....
Minced callops, 2-lb. can	2 60	2 70	.....	2 60	2 75	2 80	.....	.....
Lunch tongue, 1-lb. can	3 40	3 50	3 20	3 25	3 00	3 25	6 50	7 00
" " 2-lb. can	6 50	7 00	6 75	7 00	5 80	6 00	6 25	6 50
English brawn, 2-lb. can	2 50	2 60	2 75	2 80	2 75	2 80	2 50	2 75
Camp sausage, 1-lb. can	2 40	2 50	.....	2 50	2 50	2 60	.....	.....
" " 2-lb. can	4 00	4 25	.....	4 00	4 00	4 25	.....	.....
Soups, assorted, 1-lb. can	1 50	2 00	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	2 25	3 00	.....	2 20	2 25	2 30	.....	.....
Soups and Boull., 2-lb. can	1 75	1 80	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can	4 25	3 50	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ½'s	.....	.....	1 65	1 70	.....	.....	.....	.....
" " " 1's	.....	.....	2 80	2 95	.....	.....	.....	.....

COFFEE

Green—	Montreal, Quebec, Ottawa.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba and B.C.	
Mocha	24	29	23	28	24	25	...	..
Old Government Java	27	31	22	30	24	25	...	...
Rio	10	11	7½	12	12	13	...	..
Plantation Ceylon	29	31	26	30	29	31	...	...
Porto Rico	24	28	22	25	24	28	...	...
Gautemala	24	26	22	25	24	26	...	...
Jamaica	18	22	15	20	18	22	...	..
Maracaibo	13	15	14	20	13	15	...	...

CANNED GOODS

Apples, 3's	$ 90	$1 00	.....	$0 95	$1 00	$1 10	$2 25	$2 50
" gallons	2 40	2 75	$2 40	2 50	2 75	3 00	.....	3 50
Blackberries, 2's	1 40	1 70	1 40	1 70	1 50	1 80	3 25	3 50
Blueberries, 2's	80	90	75	85	75	85	2 50	2 75
Beans, 2's	70	95	70	95	90	95	1 80	2 00
Corn, 2's	90	1 00	85	95	90	1 00	.....	2 25
Cherries, red, pitted, 2's	2 00	2 35	1 85	2 25	2 30	2 40	4 75	5 00
Peas, 2's	90	95	85	95	90	1 20	.....	2 25
" sifted select	1 14	1 20	1 10	1 25	1 15	1 20	2 25	2 40
" extra sifted	1 25	1 40	1 20	1 25	1 30	1 50	.....	.....
Pears, Bartlett, 2's	1 50	1 75	1 50	1 75	1 70	1 80	3 50	3 75
" " 3's	2 25	2 40	2 00	2 40	2 20	2 40	5 50	6 00
Pineapple, 2's	2 10	2 40	2 40	2 50	1 75	2 40	4 50	5 00
" 3's	2 50	2 60	2 50	2 60	2 50	2 60	.....	.....
Peaches, 2's	1 75	1 90	1 40	1 75	1 75	1 90	3 50	4 00
" 3's	2 50	2 75	2 00	2 40	2 50	2 75	5 50	6 00
Plums, green gages, 2's	1 50	1 55	1 30	1 55	1 30	1 60	3 50	4 00
" Lombard	1 30	1 50	1 20	1 50	1 30	1 50	.....	.....
" Damson, blue	1 10	1 30	1 10	1 40	1 10	1 30	.....	.....
Pumpkins, 3's	75	85	70	80	90	1 00	2 25	2 50
" gallon	2 10	2 25	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	1 50	1 90	1 40	1 70	1 50	1 90	3 00	3 25
Strawberries, 2's	1 50	2 00	1 60	1 90	1 75	2 00	3 50	3 75
Succotash, 2's	1 10	1 15	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	1 20	1 25	1 15	1 20	1 30	1 40	.....	3 20
Lobster, talls	2 50	2 95	2 40	2 70	2 50	2 60	.....	.....
" flats	2 75	3 00	1 65	1 75	1 25	1 30	.....	.....
Mackerel	1 30	1 35	1 30	1 35	1 10	1 25	.....	.....
Salmon, sockeye, talls	1 15	1 25	1 20	1 30	1 00	1 20	4 50	5 00
" " flats	1 30	1 45	.....	.....	1 30	1 35	.....	.....
" " Horseshoe	1 20	1 25	1 25	1 30	.....	1 25	.....	.....
" Cohoes	95	1 00	95	1 00	95	1 00	4 25	4 50
Sardines, Albert, ¼'s	10¼	11	.....	13	14	15	.....	.....
" " ½'s	20	21	20	21	20	21	.....	.....
" Sportsmen, ¼'s	11½	12	.....	12½	.....	12	.....	.....
" " ½'s	19	20	.....	21	20	21	.....	.....
" key opener, ¼'s	10	11	10½	11	16	18	.....	.....
" " ½'s	16	18	18½	23	10	11	.....	.....
" otber brands	23	35	16	17	16	17	.....	.....
" P. & C., ¼'s	23	25	23	25	23	25	.....	.....
" " ½'s	33	36	33	36	33	36	.....	.....
" American, ¼'s	4	5	4	5	4	5	.....	.....
" " ½'s	9	11	9	11	10	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100	9 00	11 00	10 00	11 00	10 00	11 00	.....	.....
Fruit in glass jars	.....	.....	.....	.....	4 25	4 50	.....	.....
Haddies	.....	.....	1 10	1 20	1 00	1 10	.....	.....
Kippered Herrings	1 40	1 50	1 15	1 60	1 10	1 15	1 90	2 00
Herring in Tomato Sauce	1 35	1 45	1 20	1 60	.....	.....	1 90	2 00

MEETINGS OF RETAIL GROCERS' ASSOCIATIONS.

TORONTO ASSOCIATION.

THE Toronto Retail Grocers' Association held its regular monthly meeting on Monday evening, a good and representative number of members being present. The president, W. H. Marmion, was in the chair.

One new member, T. Holmes, 994 Bathurst street, was received.

THE PICNIC.

The report of the committee appointed to secure information as to a suitable place for the annual excursion, and the rates a boat might be secured for to various points, was received, and created quite a lengthy discussion, the three places suggested as suitable and desirable points being Port Hope, Cobourg and St. Catharines. No satisfactory conclusion could be reached, so the motion put on the minutes at the March meeting that the excursion should be by boat was rescinded, and another committee consisting of Messrs. Sykes, Bond, Kelly, Gibson, Butcher, Davies and Bell, was appointed to secure further information, and report, a special meeting to be called if necessary.

The special committee appointed to revise the constitution and by-laws of the association gave its report. The report was left on the table for detailed consideration at next meeting.

THE HUCKSTER NUISANCE.

A communication was received from the Toronto Retail Merchants' Association asking that the Grocers' Association appoint a committee to confer with that organization in regard to the huckster nuisance in the city. President W. H. Marmion, Vice-President F. W. Johnston and Messrs. Sykes, Clarke, White, Mills, Williamson, Kelly, Butcher and Gibson were appointed the committee.

A letter was received from the Hamilton Grocers' Association asking the Toronto association to co-operate in bringing influence to bear on members of Parliament that the bill in regard to the garnisheeing of civil servants' salaries should not be shelved. It was decided, on motion of Messrs. Gibson and Clarke, to write to the Toronto representatives, to the Hon. N. Clarke Wallace, and Mr. Featherstone, of Peel, asking them to use their influence to have the bill passed.

On motion of Messrs. White and Sykes, the following resolution was passed unanimously: "That in the opinion of this association the proposed extensive improvements to the Toronto market would not be in the interest of the merchants or the citizens of Toronto generally." It was decided to send a copy of the resolution to the Mayor.

AGAINST TRADING STAMPS.

Messrs. White and Johnson then moved the following resolution: "That we, as an association, disapprove of any scheme of giving bonuses to our customers in the form of trading stamps, coupons, or any such tning."

A. White, in support of the motion, expressed his opinion that all such schemes tended toward unfair business methods. He thought it a mean way to try to get other merchants' customers, and if followed to its legitimate outcome, i.e., all merchants adopting it, the result would be loss all round, with no advantage. There was no guarantee that customers would be satisfied with the goods they received in return for stamps or coupons.

F. S. Roberts was opposed to the principle of any such scheme. Though it cuts the retailer's profits down at least 4½ per cent., it does not give an equal return to the customer, for as $99 of trade has to be done before a book is filled, and in many instances stamps, coupons or books are lost, the customer gets no return for these stamps or coupons, though the grocer has to pay for them. He would have nothing to do with them.

J. G. Gibson said no man in the grocery business could give away 5 per cent. of his profits and live. He would give 5 per cent. cold cash back to his customer rather than allow any outsider to have any finger in his business. That is what he would do if his competitors tried to take his business by any such scheme.

J. S. Bond had had a good deal of experience with such schemes, and his experience was such that he would advise all retailers to have nothing to do with any of them and to get out of all such as soon as possible. It was as bad as the cutting system, which everyone admits is hurtful to trade.

W. J. Sykes thought that such a scheme was apt to create unkind feelings among merchants, and tended to lower the tone of trade generally. And it could not pay in the end, for if grocers in a neighborhood found one man taking trade by such means they would follow suit, the result being that profits all round would be decreased, and no such scheme could possibly increase business.

John Butcher considered it an impossibility to give five per cent. of one's profits and do business on honest lines. And the association had no desire to encourage dishonesty of any nature.

D. Bell had given the trading stamp scheme a trial, and, so far, had found it to work satifactorily. It had increased his cash trade largely, though it did take some of his profits. At present he was not prepared to condemn it.

F. W. Johnston had little to say regarding the scheme, but what he said meant something. He said: "When the representative of this scheme called on me, I opened the door and told him to get out. He got out." (Laughter.)

D. J. Kelly, of Kelly Bros., stated that they were making a month's experiment of the trading stamp scheme, and were not yet prepared to personally condemn it. They had refused to approve of it, but would be prepared to express an opinion at the end of the month. The scheme had taken $18 out of their business in the last week.

After other members had briefly expressed their disapproval of the scheme, the resolution was put and carried, all voting in favor of it except Mr. Bell.

REMEMBERING AN OLD MEMBER.

As Mr. Robert Mills, a member of the association, had accepted the position of representative of the Pure Gold Manufacturing Co., Toronto, in Nova Scotia and Prince Edward Island, it was decided, on motion of Messrs. Gibson and White, to present him a memorial on behalf of the association.

MONTREAL ASSOCIATION.

The regular meeting of the Montreal Retail Grocers' Association was held Thursday evening, May 5, in the Monument National Hall, President John Seanlan in the chair.

The secretary read a list of names of wholesale merchants connected with the trade to whom circulars will be mailed asking subscriptions to the annual picnic, which has been fixed for July 13. It was decided that the society prepare its own programme this year, and that no sub-agents be authorized to solicit advertisements for the same. A letter was read from Mr. Rene Bauset, assistant city clerk, stating that, at the request of Ald. Gagnon, the question of enforcing the pedlars' license law had been brought to the attention of the market committee, and a motion to that effect was now before the council.

Ald. Turner, who is a member of the grocers' association, said that some rebates had been granted in the past, but he could assure the meeting that the practice had been stopped and that the by-law would be rigidly enforced in the future.

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The greatest selling package of

Assorted Glassware

ever offered to the retail trade.

If you have not

Got It
Get It

For sale only by **AND MAKE MONEY**

PIGOT & BRYAN

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Crockery, China, Glassware, Lamps, and Fancy Goods

London, Ont.

Profit Builders

FOR YOUR

Cigar Trade

PHARAOH
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GRIT
THE BIRD
Etc., Etc., Etc.

J. BRUCE PAYNE

GRANBY, QUE.



In a Pickle

GILLARD'S NEW PICKLE

is the acknowledged superior of all others. **The purest and best English Pickling Vinegar; the finest Eastern Spices and selected and specially prepared vegetables alone are used in their manufacture.**

12 GOLD MEDALS have been awarded for merit at the Great Pure Food Expositions held in England.

5,000 of the leading hotels through Great Britain daily use them. Packed 2 dozen in case; single case lots $3.40; five case lots $3.30 per dozen.

GILLARD'S NEW SAUCE

Distinct from all others. Compounded from the purest and best ingredients. Barrel lots of 12 dozen $1.75; single dozen lots $1.90.

SOLD BY ALL WHOLESALE GROCERS IN CANADA.

GILLARD & CO., Sole Manufacturers, London, England

OUR OTTAWA CORRESPONDENCE.

THE SALMON CANNING INDUSTRY.

OTTAWA, MAY 11, (SPECIAL).—One of the fatal blows to salmon canning in British Columbia has been struck by the bringing into force of item 106 in the Customs tariff, of ½c. per lb. duty on fresh salmon. The collection of this Customs duty has been suspended year after year, until now, when the Customs Department have issued a circular putting it into force from March 15 last. To properly understand this question, a brief sketch of the contiguous countries and conditions is necessary. The western coast of British Columbia, adjacent to the international boundary line between British Columbia and the United States is characterized by a nearly land locked body of salt water, elongated in shape, extending in a general direction north-west and south-east, a distance of over 200 miles. At the southern end this body of water penetrates for 50 miles into the Territory of Washington, U.S., while its central and northern portions lie between Vancouver Island on the west, and Washington Territory and the mainland of British Columbia on the east. The northern portion of the sea is known as the Gulf of Georgia, and the southern part Puget Sound. The Fraser river, 740 miles in length, lies wholly within British territory. The international boundary strikes the gulf a few miles south of the Fraser river. On the Fraser river salmon fishing is conducted on a large scale, and it is on this river that the Canadian Government established and maintain fish hatcheries. The fish on their way from the sea to their spawning grounds in the Fraser river pass successively through the waters of both countries and are fished for on both sides of the boundary line. The spawning ground of most of the fish is the Fraser river, toward which the greater part of the entire run is directed. Salmon enter the gulf and Puget Sound from the ocean through the Straits of Fuca, but avoid the central channel and hug the United States shore as they proceed toward the Fraser river, which is the only river to which the best salmon resort extensively, and the species used in canning depends mostly on that river for its spawning grounds, and hence, for perpetuating the main supply.

The principal fisheries are carried on in the Fraser River and Gulf of Georgia. On the Canadian side the only form of net permitted is the drift gill nets, while, in Washington Territory, salmon fishing is carried on by trap nets. In 1895, 24,445,421 lb. were canned on the Fraser River, and the output of Washington Territory, for the same year, was 5,375,000 lb.

It can be readily understood that trap nets, as used in Washington Territory, are much cheaper fishing than by gill nets. Heretofore, the canners have brought in from Washington Territory, duty free, the salmon caught by trap nets, and canned them on the Frazer river. By this arrangement, a large amount of additional labor was employed in the Canadian canneries, not only directly in putting up the fish, but in the manufacture of the cans, boxes, etc. By the imposition of this duty of ½c. per lb., the whole, or the greater part of the canning industry as far as United States fish are concerned, will cease, and the canners will move their plant, as some of them have already done, to the United States side, and there carry on their canning, which will be a great loss to labor in the Canadian canneries.

As the Customs duty of a ½c. per lb. is collected on the bulk, it would appear but reasonable that the canners should be allowed a rebate for the weight of the waste, which is computed to be ⅓ of the weight of the fish handled, some even asserting that it is as high as 40 or 50 per cent. This would give some relief.

The material interests of the Fraser River and Washington Territory are identical, and whatever might affect the fishing advantageously on the one would be equally harmful to the other. For, so long, therefore, as trap net fishing is permitted on the United States side while prohibited on the Canadian, it would appear to be in the interests of Canada to suspend the collection of Customs duty on fresh salmon used for canning purposes. F. J. D.

GARNISHEE BILL KILLED.

Mr. Richardson's bill to render civil service salaries liable to attachment for debt was withdrawn on Monday night. Sir Wilfrid Laurier said that he approved of the principle of the measure, but that it would have to be entirely recast, and was being murdered by the law officers of the Crown. He therefore asked that it be not pressed.

Mr. Richardson asked if the Premier would undertake to make it a Government measure next session.

The Premier replied that he could give no such promise. He merely declared that the principle was good, and ought to become law.

PERSONAL MENTION.

W. H. Seyler & Co., have been appointed agents for the cocoanut products manufactured by L. Schepp of New York and Toronto

Mr. Robert Mills, for many years one of Toronto's leading retail grocers, will travel in New Brunswick and Prince Edward Island for the Pure Gold Manufacturing Co., of Toronto.

Mr. H. S. Hewitt, assignee of the Burford Canning Co., has wound up the estate and declared a dividend of 6c. on the dollar. The assets are $349.92 with liabilities of $5,808.90.

Lucas, Steele & Bristol, of Hamilton, are making a specialty of "Tanglefoot" sticky fly paper.

Seville orange marmalade is being much sought after by the trade again this season, W. H. Gillard & Co., who are the agents for this preparation, making large shipments daily.

TORONTO GREEN FRUIT MARKET.

THE spring fruit trade is beginning to get into full swing. The first carload lots of strawberries were received on Wednesday this week, two cars arriving. Pineapples are arriving in large quantities from Florida, and are selling well. Receipts of tomatoes are also increasing. The movement of bananas, lemons and oranges has been brisk all week, especially bananas. It was rumored around the street this week that the U.S. Congress is considering putting a war duty of 10 to 15c. per doz. on bananas.

On Wednesday, the largest auction sale of the season was held at the rooms of the Toronto Auction Co., when 1,500 boxes lemons, 2 cars seedling, and 2 cars Mediterranean sweets were sold. There was a large number of buyers represented, including merchants from Galt, Guelph, Woodstock and Newmarket. The seedling oranges were slightly wasty, and sold as low as $1.25 to $2.50. The most desirable sizes of Mediterranean sweets, 150's and 216's, sold at $2.65 to $2.90, and other sizes at $2.15 to $2.50. The lemons were the bargain of the sale, selling at $1.65 to $2.75, the good keeping qualities bringing the outside figure. To-day (Friday), a sale of one car of cabbages and half a car of tomatoes will be held.

THE GROCER DID IT.

Henry Wright & Co., Toronto, say that they have received enquiries from all parts of Canada, the United States, Great Britain, etc., from their advertisement in THE CANADIAN GROCER. Here is the latest :

Ironton, O., May 5, 1898.

GENTLEMEN,—Enclosed find your ad., cut from THE CANADIAN GROCER, and ten cents. If you have any printed matter on the handling of cheese, please mail us samples.

Very truly yours,
THE M. HALLORAN CO.,
Staple and Fancy Grocers.

INTRODUCING MAYPOLE DYES.

Mr. J. Hartley Tippet, of A. P. Tippet & Co., Montreal, was in Toronto several days during the past week. His object was to introduce the "Maypole" soap dyes. These dyes were introduced in the Province of Quebec about a year ago, and they have taken well, and, judging from the success which attended Mr. Tippet's initial trip to Toronto, they promise to take well here also. Mr. Tippet is now visiting Hamilton, London and other towns in western Ontario.

NEW WHOLESALE GROCERY.

Lumsden Bros., wholesale grocers and spice manufacturers, Hamilton, have opened a branch warehouse at 45 Colborne street, Toronto, under the management of Mr. Paul Lumsden, where a full stock of general groceries will be carried. The warehouse is a compact and convenient one, while the sample room is one of the prettiest in the "Queen City."

ST. JOHN WINTER PORT.

The winter port business of St. John, N.B., has closed. The value of the shipments for the season was $4,842,710. Nearly 11,000 head of live stock, and upwards of 4,000,000 bushels of grain were moved, besides general cargo.

CAUSES AND EFFECTS.

When we seek the causes of great successes in all business we find them to be honesty, close attention to all details and also the greatest care in putting forward only the best as well as the most attractive goods.

The ever increasing sales of Gonzalez Brandy and Hoppe "Night Cap" Gin are a proof that the makers and distillers of these liquors have possessed these qualities to a very high degree, as not only have their goods been awarded gold and silver medals, diplomas of honor, etc., but they have been recognized by the connoisseurs and the public at large, to be most reliable and recommendable in cases of sickness, as well as when taken in a social way.



We represent Messrs. Gonzalez Staub & Co., of Cognac, France, makers of this fine Gonzalez Brandy, and Mr. P. Hoppe, of Amsterdam and Schiedam, distiller of this choicest old "Night Cap" Gin.

We have also secured the control of Messrs. Boulestin & Cie's Brandies. This is a well-known brand which has always given satisfaction. We mention especially their "One Star," a fine mellow old brandy, as pleasing to the taste as it is wholesome to the system.



Old Rum.

We have in Bond since 1894, 9 puncheons of rum, balance of a large purchase. It was then a remarkably fine lot, 38 o.p, and, with the improvement of over four years, is now simply the finest old Jamaica Rum to be offered. Ask for a sample and price of this.

We are receiving our spring importation. New goods are coming in every day. We are prepared to give you the lowest possible quotations on all goods.

DO NOT BUY BEFORE YOU HAVE SEEN OUR PRICES.

L. Chaput Fils & Cie., Montreal

TRADE IN OTHER COUNTRIES THAN OUR OWN.

MAIL advices from Seattle, Wash., confirm the telegraphic advices of the combination of the sockeye salmon packers on Puget Sound, to be known as the Puget Sound Salmon Packers' Association. The meeting at which the combination was effected was said to have been most harmonious. All but one or two small concerns have joined the association.

Advices from France state that the outlook for the crop of all fruits is very poor, owing to frosts and continued cold weather.

Siemssen & Co., in their circular dated Hong Kong, April 6, say of cassia lignea that the new season's yield is estimated at 60,000 piculs and a good quality is looked for.

IMPROVEMENT IN CANNED SALMON.

A London, England, exchange of April 30 says: "There has been a decided improvement in the demand for salmon, and, while prices can scarcely be quoted as higher, there is certainly a hardening tendency. The position of salmon and its present relative cheapness as food, when compared with other imported provisions, which in almost all instances show a considerable advance in price, is certainly very attractive. The question of replacing present stocks must also be considered, and the increase of freights and insurance risks taken into account. At the present moment there is not much eagerness to buy, as retailers' stocks, in consequence of the delivery of forward purchases, are fairly heavy, but, on the other hand, there does not appear to be any desire on the part of holders to sell except at full prices."

A 19c. ADVANCE IN WHEAT.

The advance in wheat here since Monday this week on May was 19c., and on July 5⅝c.; in Chicago 19c. and 6c. for same months and period. Since April 15 New York May has advanced 35c., and July 19⅜c.; Chicago for same months and period advanced 28c. and 16⅝c. Since a month ago, April 5, New York May advanced 8¼c., and July 20⅜c.; Chicago, 32c. and 16c. respectively. This is a record that cannot be beaten, if equalled, in the history of the wheat trade.—N.Y. Journal of Commerce, May 6.

A RECORD TEA SALE.

The sale on Tuesday was exceptionally heavy, being even greater than last week, and proved to be one of the largest on record. Owing to this fact, and to the absence of outside operators, whose buying the previous week had so inflated the market, prices were in most cases easier, the only exception being in the lowest grades, which were very firm and fully maintained recent values. Although the market generally has shown less strength, it is not probable that prices will return to the very low rates prevailing before Easter, as the supplies for some little time will be less and not more than can be easily taken by the trade. The public auctions comprised about 35,400 packages, nearly all of which passed the hammer.—Produce Markets' Review, London, April 30.

GOOD OUTLOOK FOR CURRANTS.

During the early part of the week a very considerable business was reported in currants at full prices, and, although towards the close the demand from the dealers was not quite so active, the tone of the market was by no means weaker, and it closes without any change in values. The readiness with which the grocers responded to the lower rates of a fortnight or so ago, brought about solely by the desire of a small number of holders to force sales, has undoubtedly given what may be regarded as a fair index of the probable course of the market during the next two or three months. It has shown, almost beyond doubt, that the trade generally are not large holders of stock, and, this being the case, there appears to be justification for the idea that there will be a steady demand from week to week to supply the grocer's requirements until the eve of the new season. The dried fruit trade is admittedly one of surprises, and is one in which it is more difficult accurately to forecast the future, than is the case in some other articles of produce. So far, however, as recent indications can be accepted as a guide to future probabilities, a firm market seems likely. Stocks are short throughout the world, and the small crop of the currant season has had the effect of removing the heavy cloud which for three or four years hung over the article, and which at one period seemed likely to force the producers to grub up their vineyards, and to turn their efforts into entirely different directions.—Produce Markets' Review.

CALIFORNIA PRUNE SITUATION.

The California Fruit Grower reviews the situation in prunes as follows, in its issue of April 30: "Prune market is firm, with an upward tendency. Small sizes, 90's and upwards, are closely cleaned up; nothing offered below 2c. At present quotations eastern buyers are taking everything offered in car lots, regardless of size. In the districts outside of the Santa Clara Valley there remain but few prunes, either unsold or for shipment. The country north of this city has been practically cleaned up. Buyers are now in Oregon picking up prunes. With four to five months to new crop and light stocks on the Coast, and still lighter stocks in the east, dealers recognize the strong position, and are buying accordingly. If the demand continues, prunes must go higher in price. Reports from the San Joaquin Valley are not encouraging. The frost, and the hot spell that followed, damaged the crop 50 per cent. or more. Other sections report favorable conditions thus far. It is too early to say just what the result of the dry, hot weather may be. We hope for the best."

SHIPMENTS OF RICE.

The following is a statement of this year's exports from Saigon of white rice, cargo rice and paddy:

Destination.	Previously.	Since March 1, 1898.	Total Piculs.
Hong Kong	792,350	729,400	1,521,750
Singapore	26,750	34,200	60,950
Sourabaya	55,850		55,850
Europe	128,100	271,600	399,700
Japan	479,550	365,400	844,950
Tonkin and Annam	41,000		41,000
Total, Saigon, March 29, 1898	1,523,600	1,400,600	2,924,200
Same period last year			3,040,300

Wm. G. Hale & Co., in their circular dated Saigon, March 28, say of rice: "Our market has advanced steadily under a fairly strong and well maintained demand from Hong Kong and Japan, and mills are engaged forward into May; although supplies are 65,000 piculs daily, there are some 20 steamers loading, and there is consequently no accumulation of stocks. Prices having gradually advanced, considerable difficulty is experienced in forcing sellers of paddy to carry out existing contracts. Some failures among them have already occurred, and more are likely. Those of good standing refuse new contracts, unless at enhanced prices. At the close market is very firm, with rising tendency."

CANNED TOMATOES DEARER IN THE U. S.

There has been an active demand for spot canned tomatoes during the past week and prices have advanced. A week ago spot goods were obtainable in Baltimore at 87½ to 90c. and did not seem to be in large demand, though there was considerable enquiry, but since then buying interest has been greatly increased in view of the prospect of a short crop this year, the good demand from consumers for spot goods and the revival of speculative interest. Spot prices in Baltimore on Maryland tomatoes have advanced under fair sales to 92½c. net, which was the inside price at the close,



—A

Ton of Cocoanut for Klondyke.

Against the competition of all brands..

WHITE MOSS

dessicated, was chosen (on account of its quality) as the Pioneer Cocoanut of the Yukon, we having just received an order for a ton to be put up in tins made specially for this order.

Are you carrying our goods? If not, write us for samples.

CANADIAN COCOANUT CO.
MONTREAL.

GOLDEN CROWN CANNED

LOBSTERS

1898 pack, now booking orders.

Golden Diamond Canned Blueberries.

W. S. LOGGIE CO., Limited, Chatham, N.B.

(25)

TENDERS.

SEALED TENDERS, marked "For Mounted Police Provisions and Light Supplies," and "Clothing Supplies," addressed to the Honorable the President of the Privy Council, Ottawa, will be received up to noon on Monday, 16th May, 1898.

Printed forms of tender containing full information as to the articles and approximate quantities required, may be had on application, as follows:

"Provision and Light Supplies," at any of the Mounted Police Posts in the North-West, or at the office of the undersigned. "Clothing Supplies," at the office of the undersigned.

No tender will be received unless made on such printed forms.

The lowest or any tender not necessarily accepted.

Each tender must he accompanied hy an accepted Canadian bank cheque for an amount equal to ten per cent. of the total value of the articles tendered for which will he forfeited if the party declines to enter into a contract when called upon to do so, or if he fails to complete the service contracted for. If the tender he not accepted the cheque will he returned.

No payment will be made to newspapers inserting this advertisement without authority having heen first obtained.

FRED WHITE,
Comptroller N.W.M. Police.

Ottawa, April 26th, 1898. (19)

HIGHEST

PAILS TUBS

And Wood Packages

FOR

Lard, Candy, Spices, Pickles, Syrup, etc.

Manufactured by

The Wm. Cane & Sons Co., Limited
Newmarket, Ont.

CHAS. BOECKH & SONS
Sole Agents, Toronto

QUALITY

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

Some of the best

and most successful Retail Grocers in Ontario have written us that "COW BRAND SODA"

Gives entire satisfaction.

It will do the same with YOUR customers.



John Dwight & Co.

MANUFACTURERS.

GLOBE FRUIT GUM



OPEN.

—WITH PATENT—

Gem Folding Counter Stool



CLOSED.

GLOBE AUTOMATIC SELLING CO., - Toronto, Ont.

Sales Are Booming

The Grocers Tea!

Good Profits.
Good Sales.



and little for immediate delivery was offered. Delaware spot tomatoes at primary sources have also advanced, and 95 to 97½c. net cash for spot lots there was reported to be inside. Jerseys on the spot in primary markets are said to be unobtainable below $1, and some brands are held at $1.12½.

There is reported to be an active demand from the consuming trade in the Eastern and Middle States markets, and local distributers also are showing much more interest, having allowed their stocks to run low and being instigated to renew their supplies by the growing demands of consumption and the uncertainty as to the coming crop.

Tomatoes being a staple for which there is at all times a large demand it is expected that growers will not neglect the crop this year, although it is intimated that as potatoes promise to be more profitable the farmers in Maryland and Jersey will devote more attention to them this season, and that the acreage in tomatoes may be consequently considerably curtailed. This view is emphasized by the fact that sellers of futures have greatly reduced their offerings, although previously they had shown a disposition to contract freely.

Futures are decidedly higher. Up to 67½c. net has, we are informed, been paid for round lots of future Marylands, and now 70c. net is said to be the lowest at which future sales would be made, while a number of the larger packers, it is understood, have sold all that they care to and have withdrawn from the market. At the close the market for both spot and future tomatoes was very firm, and offerings for both immediate and future delivery were limited. The spot supply here is chiefly in second hands, and is said to be the highest for several years past.—New York Journal of Commerce.

DELIVERIES OF COFFEE.

The deliveries of coffee in the United States and Europe for 10 months ending April 30 were 12,113,280 bags. Allowing 800,000 bags for the deliveries in the United States during May and June and 1,380,000 bags for the same period of time in Europe, which are the average deliveries for the past ten months, it shows a total of 14,293,280 bags for the crop year, against 12,429,902 bags for the season of 1897-98 and 12,194,022 bags for the season of 1896-97, which would indicate that the low prices ruling the past year have been conducive to a material increase in the consumption of coffee.

TEA SALE IN NEW YORK.

The interest of the trade was centered in the auction sale which occurred on Thursday, May 5. As was generally expected, prices showed a reaction from the highest figures of the recent advance, the average decline being about 1c. per pound. Business has been quiet, as neither the local nor out-of-town trades have been buyers beyond actual requirements. The market for invoices has been practically neglected.—N.Y. Journal of Commerce.

LOOK up and not down
LOOK forward and not backward
LOOK for the best

AND YOU WILL HANDLE ONLY



It will improve your tea trade after one month's handling as will no other tea in the world.

SALADA TEA CO.
32 Yonge Street, TORONTO.

Branches at Montreal, Boston, Detroit, Cleveland, Rochester, Buffalo and Pittsburg.

Evaporated Vegetables

FOR SOUP
Always Ready
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use.
Samples sent on application.

Kerr Vegetable Evaporating Co.
Limited
KENTVILLE, NOVA SCOTIA

BROCK'S BIRD SEED



This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

Agents for Canada:
C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

"GOLDEN LEAF" BRAND JAPAN TEA

"Udarella" Ceylon Blend
"Atlas" Blend

All of extra cup quality.
Samples on application.

Sole Agents:
George Foster & Sons
BRANTFORD, ONT.



ASK FOR
MOTT'S

BY ROYAL WARRANT TO HER MAJESTY THE QUEEN
DEWAR'S PERTH WHISKY

Dewar's Famous Scotch

Can be had from . . . .
Geo. J. Foy
Perkins, Ince & Co.
R. H. Howard & Co.
Adams & Burns
Toronto.
James Turner & Co., Hamilton, and all first-class houses.



The growth in demand for **Ceylon and Indian** teas is something remarkable and positively unique in the history of tea.



The cheap characterless teas of China, and the thin fishy flavored Japans, are being relegated to oblivion.

The tea-drinking public will only be satisfied with the pure, healthy, invigorating, cleanly made teas of Ceylon and India.

Grocers! what the people want should be sold. Sell Ceylon and India teas and increase your tea trade!

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

DAVID W. SMITH, general merchant, East Mines Station, N.S., has assigned.

Albert Leveille, trader, St. Laurent, Que., has assigned.

Henry Sharp, grocer, Kingston, has assigned to John Nicoll.

Mrs. M. L. Bonnell, grocer, St. John, N. B , has assigned.

S. N. Burns, grocer, Delta, Ont., has assigned to Omer Brown.

Finkall & Moran, confectioners, St. Stephen, N.B., have assigned.

W. S. Porteous & Co., general merchants, Pugwash, N.S., have assigned.

E. Bourgoin & Fils, general merchants, St. Flavie Station, Que., have assigned.

Welsh & Nightingale, grocers, Vancouver, B.C., have satisfied a chattel mortgage of $2,800.

PARTNERSHIPS FORMED AND DISSOLVED.

Gaudet & Frere, bakers, Montreal, have dissolved.

L. A. Bourget & Co., grocers, Lauzon, Que., have dissolved.

Capell & Paul, grocers, Winnipeg, Man., have dissolved, Robert Paul continuing.

Angus & Hill, general merchants, Stockton, Man., have dissolved, Thos. Angus continuing.

Keddy & Kenny have bought out Hodgson Bros & Co., general merchants, Alexandria, Ont.

Kirkpatrick & Cookson, produce and commission merchants, Montreal, have dissolved, Arthur Cookson continuing.

John A. Ford and Malcolm M. Ford have registered as partners, under the style of Ford Bros., produce dealers, Montreal.

W. H. Scullion and Oscar L. Patrick have registered as partners under the style of Scullion & Co., green grocers, Quebec.

R. F. Cream & Co., flour jobbers, Quebec, have dissolved, J. Rattray retiring and R. F. Cream continuing under the old style.

A. M. Boutillier & Co., grocers, Halifax, have dissolved, Rupert W. Boutillier retiring and J. Frank Crowe being admitted as partner.

Henri Gauvin and Gedeon A. Leclerc have registered as partners, under the style of Gauvin & Leclerc, general merchants Quebec.

Charles E. Colson and Charles H. Colson have registered as partners of the firm of C. E. Colson & Son, general merchants, Montreal.

Moses Schleifer and Hyman Schleifer have registered as partners, under the style of M. Schleifer & Son, general merchants, Montreal.

Clark's Deviled Meats

½-lb. Tins, Key Openers, Handsome Packages.

They're Sellers!

ORANGE MARMALADE

Have you tried Upton's Gilt Edge Brand?

Put up in 7-lb. Wood Pails, 7 and 5 lb. Cans, and Glass Pots that retail at 10c. each. It will pay you to ask your wholesale house for these Gilt Edge goods. . . . .

THOS. UPTON & CO., Hamilton

Partnership has been registered by Joseph E. Levesque as general partner, and Ulric Levesque as special partner for $700, to April 29, 1903, under the style of Levesque & Cie., provision merchants, Montreal.

SALES MADE AND PENDING.

Roch Benoit, grocer, Valleyfield, Que., has sold out.

The stock of W. W. Farley & Co., general merchants, Toronto, has been sold.

The stock of W. N. Everingham, general merchant, Humberstone, Ont., is advertised for sale by auction on the 18th inst.

The balance of the assets of Pierre Gelinas, general merchant, St. Alexisdes Monts, Que., are advertised for sale on the 13th inst.

CHANGES.

Harrington & Co., grocers, Nelson, B.C., are selling out.

John F. Wilson, grocer, Alliston, Ont., is giving up business.

The Montreal Grain Elevating Co., has obtained a charter.

Wm. Theakston, grocer, Halifax, has gone out of business.

Frederick Wright, grocer, Brantford, has sold out to H. Bellhouse.

John Hickman, grocer, Toronto, has sold out to W. A. Gardner.

A. McVarnish, general merchant, Arichat, N.S., has sold out to S. T. Leblanc.

The Wentworth, Ont., Growers' Canning and Preserving Co., Limited, have obtained charter.

James Lowrie, general merchant, Leskard, Ont., has been succeeded by S. B. Dobson.

The Greig Mfg. Co., manufacturers of flavoring extracts, Montreal, have obtained a charter.

Angeline Gaudreau has registered as proprietress of the firm of L. Guimont, grocer, Quebec.

J. E. Richards, general merchant, Rocklyn, Ont., has sold out to George Crabtree, who takes possession August, 1898.

Rose D. Lebeau, wife of Joseph S. P. Guy, has registered proprietress of the firm of J. P. Guy & Co., grocers, Montreal.

The stock of Martin & Co. (J. P. Millar, jr., proprietor), Pembroke, Ont., has been transferred to Maria A. Martin, who will continue business under the old style.

Elizabeth S. Galbraith, wife of Archibald Ward, has registered as proprietress of the firm of Thomas Ward & Co., general merchants, etc., Chambly Canton, Que.

FIRES.

W. Y. Cannon, general merchant, Sharbot Lake, Ont , has been burned out.

John Hetherington, general merchant, Sharbot Lake, Ont., has been burned out.

DEATHS.

Nelson Fountain, of Fountain & Bachus, grocers, Simcoe, Ont., is dead.

D. Stewart, of D. Stewart & Son, general merchants, Thistletown, Ont.. is dead.

NEW FRUIT TABLET BUSINESS.

Herdt & Co., of Montreal, have recently bought out the Sicilian Fruit Tablet Co., and that the new proprietors have succeeded in making these tablets in such a way that the drinks made with them will require no further sweetening than they themselves contain, has already been demonstrated. The various varieties, including sweetened lemonade, orange effervescent, strawberry effervescent, plain soda, etc., are being put up in small three inch glass tubes, each tube containing ten tablets, weighing about 24 to the ounce. Each tablet is sufficient for a full glass. It will thus be seen that they will be most convenient and easy of carriage for picnic parties, and for use on long bicycle rides, etc.

ALL OVER THE CONTINENT OF NORTH AMERICA

Keen's D.S.F. Mustard

IS USED REGULARLY.

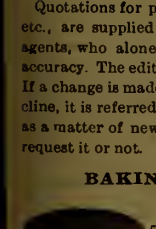
And the increasing sales attest its thorough appreciation by the **CLASSES** and the **MASSES.**

Current Market Quotations for Proprietary Articles.

May 12, 1898.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or de cline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.



PURE GOLD.

5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4 oz. cans, 4 and 6 doz, in case	1 25
10 cent can	0 90

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO.

1 lb. tins, 2 doz. in case.....per doz.	1 20
½ lb. tins, 3 " " "	90
¼ lb. tins, 4 " " "	60

MAPLE LEAF BAKING POWDER,

½ lb. glass jars	$1 25
1 lb. glass jars	2 00
1 lb. sealer jars	2 25

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. cases, per doz.	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb, tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

BLACKING.

P. G. FRENCH BLACKING. per gros

⅛ No. 4	$4 00
⅛ No. 6	4 50
⅛ No. 8	7 25
⅛ No. 10	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
	per doz.
No. 5 Spanish Blacking, ¼ gross cases	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

BERRY'S ENGLISH BLACKING.

No. 1 Bronze Tins, per gross	$ 2 60
No. 2 Bronze Tins, per gross	$ 3 40
" 3 " " "	5 60
" 4 " " "	10 00
No. 1 Enamelled Tins "	2 50
" 2 " " "	3 75
" 3 " " "	4 00
" 4 " " "	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in ¼ gross cases. Per Gross

French Oil in 3-doz. cases	$ 22 00
Reliable Shoe Dressing	9 00
Ecliplic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50



Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " " No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00
	per gross
Alpha Metal Polish No. 2	9 00



Patent Stove Polish—

Sunlight Lead Bar	4 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead	25
½ gross case	
Reliable Stove Pipe Varnish ¼ gross cases 6-oz. bottles	



Quickshine Pipe Varnish	12
¼ gross cases pressed top tins.	

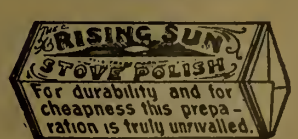
Stove Polish—



Quickshine Polish	9 00
Reliable Paste	6 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

STOVE POLISH.





	Per gross
Rising Sun, 6 ounce cakes, half-gross boxes	$ 8 50
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

DON'T FORGET

to write us when your stock of Laundry Starches is running low. You know our "Edwardsburg Silver Gloss" and "Benson's Satin"—What quick sellers they are—How they please all who use them, and what good all-round satisfaction they give. Well, can you afford to carry any others while ours are on the market? We think not.

The Edwardsburg Starch Co., Limited, Cardinal, Ont.

Per gros

THE F. F. DALLEY CO.



Gem Stove Polish, ¼ gross cases	$9 00
	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 7

Enameline.



No. 4—3 dozen in case	$4 50
No. 6—3 dozen in case	7 50

BIRD SEEDS

BART. COTTAM & CO.

"Cottams," with Patent Bird Bread.	0 07
Warbler, with Song Restorer	0 05½
Belgian, with Bird Improver	0 05½
International, with Bird Treat	0 05½
German X, with Cuttlefish Bone	0 04½
German, with Cuttlefish Bone	0 04½
London Bird Seed, bulk 25 lb. cases.	0 04½
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " " 5c. " 48 "	03

CORN BROOMS

CHAS. BOECKH & SONS. per doz

Carpet Brooms—	net.
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
" " 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

BLUE.

KEEN'S OXFORD. per lb.

1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED MEATS.

ARMOUR PACKING CO.—HELMET BRAND

Corn Beef 1 lb.	1 65	1 70
2 lb.	2 65	2 75
4 lb.	5 50	5 80
6 lb.	8 50	8 80
14 lb.	18 50	19 00
Roast Beef, 1 lb.	1 40	1 50
2 lb.	2 75	2 90
Luncheon Beef, 1 lb.	1 60	1 90
" 2 lb.	2 75	2 85
Brawn 1 lb.	1 30	1 40
" 2 lb.	2 50	2 75
" 6 lb.	6 60	6 80
" 14 lb.	14 50	15 00
Ox Tongue, 1½ lb.	7 00	7 20
" " 2 lb.	8 50	8 80
" " 2½ lb.	10 75	11 00
Lunch Tongue, 1 lb.	3 35	3 50
" " 2 lb.	6 50	6 80
Chipped Beef, ½ lb.	....	1 75
" " 1 lb.	....	3 50
Pigs' Feet 1 lb.	1 65	1 75
" " 2 lb.	....	2 75
Potted Meats, Tongue or Ham ¼ lb.	70	75
Potted Meats, Tongue or Ham ½ lb.	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb.	70	75
Potted Deviled Ham or Tongue, ½ lb.	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt.	3 00	3 15
" " 1 pt.	2 00	2 10
Gelatine of Boar's Head, 2 lb.	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00	3 10
Plover Roast	5 00	....
Sliced Gold Band Bacon	3 00	...

CHEWING GUM.

ADAMS & SONS CO. per box

Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher)36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs.	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 00
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	
Flirtation Gum (English or French wrappers) 115 1c pieces	
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHEESE.



MACLAREN'S IMPERIAL. Per doz.

Large Size, cases 1 doz.	$9 00
Medium Size, cases 1 doz.	4 50
Small Size, cases 2 doz.	2 40
Individual, cases 2 doz.	1 00

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents. per doz

Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. tins, boxes 4 doz.	2 40
½ " " " 2 "	4 50
½ " " " 1 "	8 50
	per lb
Ralston Health Club boxes 6 lbs.	45

CHOCOLAT MENIER.

	1n 5 case lot.	Cases of 10x12 lb bxs.	In 12 lb bxs
Vanilla—per lb.	$ 0 32	$ 0 34	$ 0 36
Yellow wrapper, Unsweetened— Blue Premium	C 35	0 37	0 39

	Per case.	Less than case
Pastilles—		
Yellow wrapper, 1C8 bxs. to the case	$20 00	0 20
Croquettes—		
Yellow wrapper, 9 bxs. of 12 packages	$20 00	0

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

The Toronto Biscuit & Confectionery Co., Limited, are putting on the market a Biscuit that every grocer ought to handle. It is called

WHEAT MEAL

Besides being very palatable, it is invaluable for invalids and persons with weak digestion. Include a tin in your next order.

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED,

A. W. Porte, President. **7 Front Street East, Toronto.** S. R. Parsons, Vice-President

FRY'S.

Chocolate—	per lb.
Caracoas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 14lb. bxs.	0 24

Cocoa—	per doz.
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14 lb. boxes	....
½ lbs. 12 lb. boxes.	

JOHN P. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate.	0 21 0 43
Mott's Sweet Chocolate Liquors.	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

COCOANUT.

CANADIAN COCOANUT CO,

White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs	0 27
" ½ " " "	0 28
" ¼ " " "	0 29
" ⅛ " 5 or 10 "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails	....
Feather Strip, " " " "	....
Special Shred, " " " "	....
Macaroon, " " " "	....
Crown Desic., 12, 20 or 25 lb. "	....
Special, " " "	....

Barrels, 2c. per lb. less.
Terms, 3 p.c.. off 30 days.

COFFEE. per lb.

JAMES TURNER & CO.

Mecca	0 34
Damascus	0 30
Cairo	0 40

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	0 33
Bourbon Blend	0 31
Our Own "	0 30
Jersey "	0 28
Laguaya "	0 25
Rajah Blend	0 21
Mocha and Java	0 32
Old Government Java	0 30 0 32 0 34

EXTRACTS. per doz

Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25

Crown Brand (Robert Greig & Co.)—



1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00

Rowntree's ELECT Cocoa

Robert Greig & Co., Montreal, Agents.

¼ lb. Tins, boxes 2 doz.	2 40
½ lb. Tins, boxes 2 doz.	4 60
1 lb. Tins, boxes 1 doz.	8 70

FOOD. per brl

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS. per doz.

Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz, cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot, 2 qt. size	1 20
Acidulated, 2 qt. size	1 50

(Sold by all wholesale grocers.)

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.

1 oz. Packages, White, per doz.	0 90
1 " " Red. "	0 95

COX S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor &-Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams " "	1 55 1 90
Red Currant Jelly	2 75

(All the above in 1 lb. clear glass pots.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$10 80
" per cace of 3 doz., net	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

Square Tins—	per lb.
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
F. D., 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)

per gross.		per gross	
Pony size,	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard bulk, per lb.	0 12
¼ lb. tins, 4 doz. in case, per doz.	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz.	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal.	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz.	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	

BRUNNER, MOND & CO.'S

BM&Co. TRADE MARK.

WINN & HOLLAND
MONTREAL
SOLE AGENTS FOR CANADA

Bicarbonate of Soda
Soda Crystals
Concentrated Sal Soda
Caustic Soda
Bleaching Powder
Pure Alkali

BEST IN THE MARKET

PUREST THAT CAN BE MADE

The merits of the Starch are generally estimated by the demand there is for it. . . . . .

CELLULOID STARCH

is recognized by all the leading grocers as a brand that their best class of customers require and must have.

THE BRANTFORD STARCH CO., Limited, Selling Agents, BRANTFORD, CAN.

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppers (pints)	2 30
Corked (pints)	1 90

SODA

COW BRAND



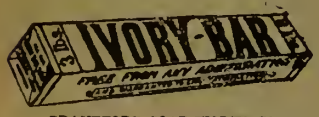
	per box
Case of 1 lbs. (containing 60 p'k'g's)	$ 3 00
" " ½ lbs. (" 120 ")	3 00
" " lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb. packages)	3 00
Case of 5c. p'kgs (containing 96 p'kgs.	3 00

SOAP.



1 box and less than 5	4 00
5 boxes and upward	4 00

Freight prepaid on 5 box lots.



BRANTFORD SOAP WORKS CO.

Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

A. P. TIPPET & CO., AGENTS.

	per gross.
Maypole Soap, colors	12 00
" " black	13 00

10 per cent. discount on gross lots.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07¼
Silver Gloss, 6-lb. tin cannisters	0 07¼
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07¼
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons	0 07¾
No. 1 White, bbls. and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06¼
Canada Pure Corn	0 05¼
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09¼
Edwardsburg No. 1 White or Blue, 4-lb. lumps	

KINOSFORD'S OSWEGO STARCH.



SILVE GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08 / 0 08½
PURE—40-lb. boxes, 1-lb. pack		0 07
" 48-lb. " 16 3-lb. boxes		0 07

For puddings, custards, etc.

OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05¼
Bbls., 175 lbs.	0 04¾
Kegs, 100 lbs.	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07¼
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07¼
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07¼
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07¾
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.	0 05¼
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06¼

TEAS.

"SALADA" CEYLON.



	Wholesale	Retail
Brown Label, 1s and ½s	0 20	0 25
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s and ½s and ¼s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

RAM LAL'S (lead packages)



Cases, each 60 1-lbs.	0 35
" " 60 ½-lbs. / " " 30 1-lbs.	0 35
" " 120 ½-lbs.	0 36

"KOLONA"



Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Black Label, 1-lb., retail at 25c	0 19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c	0 42
Gold Label, " 80c	0 58

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25

TOBACCOS.

EMPIRE TOBACCO CO.

Foreign—	
Royal Oak, 2 x 3, Solace, 8s	0 58
Something Good, rough and ready, 8½s	0 61
Something Good, rough and ready, 7s	0 60
Golden Plug, 3 x 6, 3½s	0 66
Louise, 3 x 1½, Solace, 16s	0 61
Domestic Chewing—	
Currency, 14¼ oz. bars, spaced 9s, (10 to the lb.)	0 37
Patriot, 2 x 6, Navy 5s	0 39
Old Fox, Narrow 12s	0 44
Silver Buckle, bright 8s	0 44
Snowshoe, 10⅔ oz. bars, spaced 8s, (12 to the lb)	0 42
Snowshoe, pound bars, spaced 6s	0 42
Domestic Smoking—	
Good Friend, bright 8s	0 41

WOODENWARE.

THE E. B. EDDY CO.

	per doz
Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Parlor	1 30	1 40
Red Parlor	1 50	1 60
Safety No. 1, wall box	1 40	1 50
" No. 2, slide box	2 80	2 90
" No. 3, capital	2 75	2 85
Flamers, slide boxes	2 25	2 35
" wax stems	3 20	3 30
Tiger	2 65	2 85

BRYANT & MAY.

Robert Greig & Co., Agents.	
No. 9 Safety, per gross	$ 2 00
" 10 " "	1 10
" 2 Tiger, "	5 00
" 4 " "	2 00



LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845. BROOKLYN, N.Y.

PERSONS addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

THE

Oakville Basket Co.

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit packages of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

THE PRESS CLIPPING DEPARTMENT

Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

Politicians can obtain from it everything the papers say about themselves on any subject in which they are interested. Business men learn of new openings for trade, pointers to sell goods, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted, reports of new industries or stores, etc.

TERMS—$5 per hundred clippings; $40 per thousand, payable in advance; but a yearly contract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

The Press Clipping Department, Board of Trade, Montreal

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

CLUBBING RATES

The Dry Goods Review and The Canadian Grocer **$3.00**

Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . . . MONTREAL

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.



C. E. Colson
Montreal

Reasons why you should use the

"Marshall Process" Wick

(Patented)

in your Lamps.

Because it possesses the highest capillary power of any wick made.

Because it requires but little trimming or care.

Because its combustion of petroleum oils is perfectly odorless.

Because it does not clog.

Because the flame it produces has no creeping tendency,

Because it produces the whitest light of the greatest illuminating power.

Because it is a non-conductor of heat, a preventive of over-heated lamps.

Because it is used and endorsed by the leading Lamp and Lantern manufacturers, and sold by the leading jobbers throughout the United States.

Write to us for samples, prices, and all information. We sell the "Marshall Process" Wick for every style of Burner and Oil Heater in the Market.

GOWANS, KENT & CO.

Agents for Canada. TORONTO, CANADA.

WILL TICKLE THE SAUCIEST PALATE.

PATERSON'S WOR'STER SAUCE

ossesses a
eculiar
iquancy and zest
leasing the Consumer, and
roviding a satisfactory
rofit to the Grocer.

repared by R. PATERSON & SONS,
roprietors and Manufacturers of
ATERSON'S "Camp" Coffee Essence.
ATERSON'S "Eureka" Chutnee Pickles, &c.

Agents—ROSE & LAFLAMME, MONTREAL

WANZER LAMP & MFG. CO.

Hamilton, Ont.



WANZER.

INVERNESS, P.Q., Feb. 14th, 1898.
WANZER LAMP & MFG. CO.,
Hamilton, Ont.

GENTLEMEN,—We have been using the Wanzer Lamp for about five years and can not praise it too highly, as it is all and more than you represent it to be. I have placed several here—"they are giving good satisfaction." Your Cooker is also a success. I am of opinion that every home should have a Wanzer Lamp. I cannot praise it too highly.

Very truly yours,
JOHN YOUNG.

Write us for illustrated and descriptive pamphlets and testimonials.

GENERAL MERCHANTS

and other Dealers, who are regular subscribers to THE CANADIAN GROCER, wishing copies of:

The Canadian Hardware and Metal Merchant.
The Canadian Dry Goods Review.
The Bookseller and Stationer.
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The Canadian Printer and Publisher.
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May have a single copy of them sent free at any time they wish to consult the advertising columns. Special clubbing rates on application. . . . . .

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Three pithy papers dealing with Credits, Honesty, Clerks, Expenses, Over-buying, Profit, Capital, etc., etc.

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By a practical accountant. This treatise deals with systems of bookkeeping and checking calculated to reduce mistakes and omissions, etc., etc., to a minimum. A most useful book for any retailer.

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a most complete and comprehensive work of great importance to any business man.—$1.50.

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ESTABLISHED 1849.

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MERCANTILE AGENCY
THE BRADSTREET COMPANY,

Executive Offices, PROPRIETORS

NOS. 346-348 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES—McKinnon Building
Cor. Jordan and Melinda Sts.
THOS. C. IRVING, Superintendent.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street
MONTREAL

THE CANADIAN GROCER

VOL. XII TORONTO AND MONTREAL, MAY 20, 1898. No. 20

QUALITY . .

When a salesman talks price to you
Ask him about QUALITY
When he talks quantity . . .
Ask him about QUALITY
When he talks merit to you . .
Ask him about QUALITY

That's the
STRONG POINT
in
Colman's Mustard

We cannot do all the Fancy and Potted Cheese business of Canada



9/10 Satisfies Us.

A. F. MacLAREN & CO., TORONTO and STRATFORD, Canada.

GIVE HIM THIS

When your customer gets a little cranky—doesn't like your prices—doesn't want to "buy gold dollars"—

Then offer him this beautiful



CIGAR MOISTENER BOX

As a premium to dealers it's a trade-winner.

As a present to the customer nothing could be more acceptable or more attractive. He'd pay a price for it, too, if the dealer should ask it.

You can do it either way—a premium or a sale.

The Price—
Per dozen, $15—less in quantities
Terms, 2% cash 10 days, 30 days net, F.O.B. Chicago.

Made of oak, handsomely finished and lined. Key and ornamental key plates. "Cigars" in silver finish scroll on lid.

The Regent Manufacturing Company

Toronto Office, 72 Bay St. Wabash Ave., Chicago

30,000,000 lbs.

That is the quantity sold annually of the famous

"BOSS" Lunch Milk Biscuit.

(Patented and Registered.)

You are always ready to take hold of a staple, fast-selling article We believe we have it, and experience proves our claim. Let us get together

A TRIAL ORDER. And the pleased comments of your customers will do more to convince you than anything we can say.

The process of making them preserves all the nutritious and wholesome properties of the ingredients. A delicious Lunch Biscuit at a popular price. Everyone stamped **"BOSS."**

Only authorized manufacturer in Canada.

Queen Biscuit Co.

ST. JOHN, N.B.

(Mail orders promptly filled.)

"SURE CATCH"

Seal Wax Border
Sticky Fly Paper

PRICE LIST FOR 1898.

One or more Boxes	**$0.40 per box**
Half Cases (Five Boxes)	**1 80 each**
One to Five Cases (Ten Boxes each)	**3 40 per case**

At the solicitation of many jobbers we shall also pack "Sure Catch" in half cases, thereby avoiding repacking small lots.

SPECIAL OFFER

In every case of "SURE CATCH" Sticky Fly Paper, we shall pa[ck] 10 sheets of "SURE CATCH" Poison Fly Paper **free**, (one sheet [in] each carton). At the usual price, this nets the dealer **66⅔c.** p[er] **case more than the usual profit on Sticky Fly Paper.**

"Sure Catch" Poison Fly Paper.

Made of extra heavy absorbent felt paper.
Packed 6 sections in an envelope.

PRICE LIST: 1 Box, 50 Envelopes, $1.25. 1 Case, 10 Boxes, 500 Envelopes, $10.00

J. HUNGERFORD SMITH CO.

ROCHESTER, N.Y. — Manufacturing Chemists — TORONTO, ONT.

We also manufacture "TRUE FRUIT" Fountain Syrups.

Retail at
25c. per 1-lb. tin.



Slade's Pure... English Butter Scotch

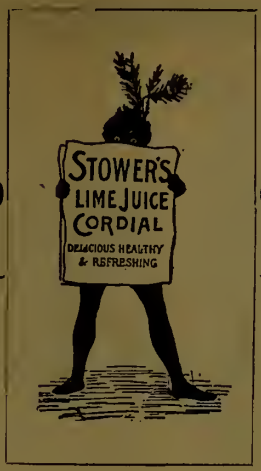
HOME MADE DELICACY

MADE from Pure Cane Sugar and Fresh Butter. The most delicious, pure and wholesome Candy ever sold. Invaluable for coughs and sore throats.

Weekly sale in Great Britain and Europe, **50,000 TINS.**

PURE AS THE CRYSTAL SPRING

Slade & Co., Limited, *The Royal Candy Works,* ***Leeds, Eng.***



Stower's

"Old friends are the best ones." Thirsty days and Stower's Lime Juice are inseparable—going to renew the acquaintance this summer? The concentrated strength of real West Indian Limes makes a delicious, healthful and refreshing drink. **20 per cent. stronger because concentrated—"no musty flavor."** The Lime Juice Cordial needs nothing but a little water—it is all ready to use.

Lime Juice---Lime Juice Cordial

Maypole Soap Dyes

Think just a moment—90 per cent. of your customers are women. Please them and you strengthen their inclination to buy at your store.

A woman likes to economize, too—she can with those clean, brilliant, fadeless, quick, sure Home Dyes, Maypole Soap Dyes. And the mess and trouble of Powder Dyes is done away with.

All colors in Maypole Soap Dyes, and they dye to any shade—they won't "streak" either.

Fry's Pure Cocoa

Pure—pure—pure! Absolutely free from chemical substitutes—it's 200 medals and awards attest to it's great purity and consequent strength.

Half the satisfaction in selling it comes from the confidence with which buyers stick to it—rich, strengthening, stimulating, yet free from the nerve weakening effects that coffee brings about.

If you've never sold it, we would like to have you try it first in your own home.

Sold by leading wholesalers throughout the Dominion.

AGENTS:

A. P. Tippet & Co. Montreal and Toronto.

F. H. Tippet & Co. St. John, N.B.

On the Up Grade.

You know what the Engineer does "on the up grade" when the train pulls hard—his is not the only case where it pays to use "sand." Is business dull? Does your courage falter? Take a fresh grip if you want to turn the corner, and use your "sand." Have courage. Send along to us for some helpful, business-bringing cards and leaflets, and make up your mind that you can do what others are doing—building up business with these two trade tonics.

Greig's Crown Brand Extracts

Having unequalled strength, and hence, very economical for a woman to use. Rich and pure and "true to nature" in the 40 different fruit, flower, and spice flavors that they represent.

Tastefully put up in Glass Stoppered Bottles, but not at the expense of their high quality—rest assured of that.

THE GREIG MANF'G CO.
ROBERT GREIG & CO., AGTS., MONTREAL.

It does'nt take much courage to lay in a stock of John Mackay & Co's Essence of Coffee and Chicory—right now. Those "Cereal Coffees" lack the prime requisite of a real coffee flavor—this extract has the genuine coffee flavor in all its glory. The chicory is absolutely pure—the combination is matchless as a ready seller.

John Mackay's Coffee and Chicory

ROBERT GREIG & CO., AGTS., MONTREAL.

SOVEREIGN LIME JUICE

equal to any made in the world.

Regular size bottle, pints..... ..... $2 75 per doz.
Apollinaris bottles, splits .... 1 00 per doz.

Order through wholesale Druggist or Grocer.

E. FIELDING, Agent

34 Yonge St., TORONTO

EUREKA REFRIGERATORS

GROCER STYLE

Size, width 52 in.
depth 30 in.
height 108 in.
weight 750 lbs.



Ash wood, antique finish, spruce lined inside shellacked, walls, 2 windows hung with weights, double glass. They are built complete and shipped set up.

List price, No. 14, $60.
" No. 15, $65.

Catalogue free.

This cut represents Nos. 14 and 15.

54 and 56 Noble St., Toronto, Ont.

OUR

New Package Coffee

is now out.

Packed in half-pound lead packages.

Always Fresh

Four grades to retail at 40, 35, 30, and 25c. per lb. Samples sent to your customers if you send us their addresses.

PURE GOLD GOODS

are the very best of everything. . .

31-33 Front St. E., TORONTO.



POLYNICE OIL

CURES

RHEUMATISM

Lumbago, Neuralgia

Dyspepsia and Kindred Diseases.

This new French medical discovery has been used with remarkable success in Bellevue Hospital, New York; Howard Hospital, Philadelphia; Maryland and Johns Hopkins University, Baltimore; Civic Hospital, Montreal, and in various other hospitals in the prominent cities.

WHAT A PHYSICIAN SAYS:

Johns Hopkins University,
Baltimore, 5th April, 1897.

The experiments made here at the hospital with the Polynice Oil, witnessed by me, having been very successful, I hereby recommend it in all cases of rheumatism.

(Signed) Dr. F. L. ROGER.

..Polynice Oil..

Sent postpaid on receipt of price, 50 cents, in money order, by the famous French specialist of Paris.

Dr. A. Alexandre,

218 G St. N. W, Washington, D. C.

Brushes Brooms Woodenware.

There is no haphazard guesswork in the various grades of our Brooms, Brushes and Woodenware.

Each separate article is governed and judged on its quality and workmanship by one standard. If the article fails to reach the excellence of that standard it is cast aside—NO ONE GETS IT.

The reputation of 42 years is not to be lightly tampered with—that's the way we feel about it.

Perhaps you feel the same way about the quality of the household necessities you sell. If you do—write us. We will co-operate together for more business.

Boeckh Bros. & Company

Montreal Branch:
1 and 3 De Bresoles St.
Agencies at Winnipeg, Halifax, Vancouver, Glasgow

Toronto. Mfrs.



Direct from the Orient

GOLDEN BLEND

Ceylon Tea.

Specially Blended and Packed in Ceylon for the Canadian Market. The Choicest Packings of the Gardens of the East, possessing great Strength and Flavor.

To Retail at 25c.

Leaving the Retailer a good margin, delighting your customers and enlarging your tea trade.

W. H. GILLARD & CO., Wholesalers Only, **Hamilton, Ont.**

TANGLEFOOT

Sealed Sticky Fly Paper.



The principal requirement of sticky fly paper is stability, while in your stock as well as after it is opened for use.

Stability Tanglefoot possesses in the highest degree; constant and well directed experimenting have developed a paper very nearly perfect and not approached by anything in the line.

Sell Tanglefoot and you will know that you are supplying the latest ideas and improvements as soon as they are out.

SEE THAT IT LOOKS LIKE THIS.

40 cents a Box---$3.40 a Case.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XII. (Published Weekly) TORONTO AND MONTREAL, MAY 20, 1898. ($2.00 per Year) No. 20

CANADIAN-MEXICAN TRADE POSSIBILITIES.

CANADA'S trade with Mexico does not amount to very much. The exports to the latter country last year were valued at $51,065, and the imports therefrom at $13,640. In 1893, however, the figures were $14,993 and $833 respectively. It is, therefore, evident that trade between these two countries is possible of still further expansion. The report of Mr. E. E. Sheppard, the Canadian commissioner, who was sent to Mexico to investigate trade matters, has been issued by the Dominion Government, and a digest of it will, doubtless, prove interesting to readers of THE CANADIAN GROCER.

"Without doubt," remarks Mr. Sheppard in his reference to Mexico, "this country is making marvelous strides, both commercially and politically. The sense of security felt as to life and property appears to me to be quite as prevelent and well founded, in all except a few remote and inaccessable localities of this republic, as in the greater republic to the north. Having had some acquaintance with Mexico for the past 21 years, the change in the condition of things excites in me surprise. * * * During the years of peace, subsequent to the firm establishment of the power of the present Government, hundreds of factories have been built, and the import trade thereby reduced in proportion to the total volume of business, while the export trade has been marvelously increased. Paper mills, cotton factories, carpet and woollen mills, and many other industrial enterprises are now successfully competing with foreign rivals. The cheapness of both labor and materials, and the cost of transportation, combine to make it difficult for importers to compete with domestic manufactures in such lines as are indigenous to this country. Every new industrial enterprise which is not represented in Mexico receives, on its establishment, ample tariff protection. * * * Nevertheless, there are a number of avenues of business which, if taken immediate possession of by Canadian enterprises, would prove very profitable. Furthermore, if Mexico and Canada, similarly and disadvantageously situated as they are, with regard to the tariff now imposed upon the products of both countries by the United States, were to make some reciprocal arrangement for the interchange of commodities a very large business could be established between Canada and Mexico."

Hardware is largely supplied by the Germans, but the commissioner says that in shovels, picks, spades, axes, hoes, forks, etc., the Canadian manufacturerers could do a large business in Mexico. "A man," he says, "speaking Spanish and having a stock of goods in this country could ultimately force the adoption of Canadian goods, even though the prices are higher. The tide is already setting in against the cheap and inferior goods which Germany has been so successfully manufacturing for export to the Latin American republics."

The dry goods trade is largely in the hands of France, and the report does not speak favorably of the prospect for Canadian competition in this line.

In hand tools, such as hatchets, hammers, etc., the commissioner is convinced Canada could do some business. He notes that the catalogue price of Canadian hatchets is about the same as paid by Mexican dealers, while in hammers the Canadian f.o.b. price Montreal is 10 per cent. below United States f.o.b. price Montreal.

Bicycles are going into Mexico by the car load, but at present only one Canadian firm s shipping any to that country. Two United States makes of wheels at present practically control the market, and the sell at $45 gold, less $5 off, while the Canadian wheels sell at $50 at the point of origin. Mr. Sheppard points out that while the Canadian wheels are shipped in heavy boxes and by express, the United States wheels are shipped in light crates and by fast freight.

Petroleum lamps with cooking attachments would sell well in Mexico, particularly if the manufacturers would send representatives to push them.

A large amount of United States furniture is sold in Mexico for houses, offices and hotels, and Mr. Sheppard says that if Canadian furniture is to be sold in Mexico the manufacturers would have to establish a wareroom and have an agent there, or, at least, would have to have a canvasser to solicit the opening orders and visit interior points where hotels are being established or large orders are likely to be given.

There is a market in Mexico for what are known in Canada as skeleton safes, which are at present mostly supplied by Ohio firms.

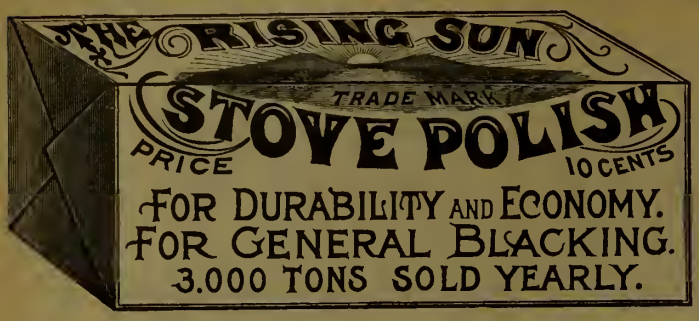
Mr. Sheppard found wholesale dealers unfavorable to any proposition for the introduction of new makes, and if Canadian manufacturers desire to introduce goods of this kind into Mexico they will have to canvass the trade and make brands and put on labels to suit.

German tinned and japanned ware is cheaper from Germany than from Canada, and shipments recently made from the latter country had not, through careless packing chiefly, turned out satisfactory.

Canadian steel-clad baths have turned out well, the goods received having been found saleable and satisfactory.

In regard to agricultural machinery, Mr. Sheppard says it is unlikely that any of the machinery in use on a Canadian farm would be acceptable in Mexico, until the implements now in use have been scrutinized carefully and, to a certain extent, utilized. "While this is true," he concludes his reference to agricultural implements, "it

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

should be reiterated that manufacturers who take pains to introduce their implements and gradually educate the Mexican laborers will be rewarded by a faithful and remunerative patronage."

There is an increasing demand in Mexico for flour mill machinery, and Canadians are urged, by the commissioner, to enter the field. There is also a field for wood-working machinery which can be handled by unskilled labor. At present, the country is devoid of labor-saving devices in wood-working machinery. The opportunity of originating little plants is considered exceedingly good. Clay-working machinery, in which Canada excels, should have a good and rapidly increasing sale in Mexico, according to the commissioner's report.

Paints and varnishes are not much used in Mexico, and Mr. Sheppard considers that for a Canadian manufacturer to obtain a foothold in that country it would be necessary for him to have a permanent exhibit and an agent on the ground.

The Mexicans are a music-loving people, and the Government is trying to cultivate this love for music by providing military bands, and even in subsidizing organ-grinders in order that the populace may be familiarized with popular airs. Some effort has been made to introduce pianos and other musical instruments of Canadian make, but Mr. Sheppard adds that pianos will no more sell themselves in Mexico than in Canada, but must be pushed and have a certain amount of money behind the venture.

In brooms and brushes there is at present practically no outlet in Mexico.

One of the largest items of Canadian export to Mexico is whiskey, but the trade is not increasing owing to the inferior and adulterated liquors which are placed in the bottles, on which are the labels of the Canadian firms and the revenue stamp of Canada. At present, there are two Canadian whiskies on the Mexican market, and they hold their own, though higher in price than many other brands.

In regard to groceries, Mr. Sheppard's report reads :

"The following letter, which was addressed to me by James H. McLeod & Co., the leading dealers among the English-speaking people of Mexico in groceries and provisions, sets forth the condition of things in their line of business better than I could attempt to do it. It will be observed, the prices are quoted in gold, and refer to kilograms, not pounds (the kilogram equals 2.2046 pounds), while the duties are in silver currency. It must be remembered, too, that the cost of the goods refers to the invoiced price at purchasing point, and the duty, being in silver, must be divided by the difference in exchange :

Dear Sir,—In looking over the list of goods submitted to us by you we have taken careful note of the prices and find them as low, if not lower, in some instances, as same goods from the United States, but we must call your attention to the high duty on the goods on your list, which is so high that the volume of trade is necessarily small, and we are under the impression that our progressive Mexican Government would reduce the rate of duty if their attention was called to the facts. On fruits, preserved, or in their juice, we pay 75c. per kilogram, which is almost prohibitory, whilst if the duty was considerably reduced their revenue would be increased a hundredfold. We will mention a few articles which are largely produced in your country and pay here a very high duty. Their average cost price we give you in gold and the duty in silver, both per kilogram :

Rolled oats, cost 4c. Duty, 10c.
Cornmeal, cost 3¼c. Duty, 10c.
Flour, cost 5c. Duty, 10c.
Beans, cost 2¼c. Duty, 10c.
Soda crackers, cost 10c. Duty, 15c.
Cheese, cost 20c. Duty, 12c.
Hams, cost 22c. Duty, 20c.
Clarified molasses, cost 20c. per gallon. Duty, $3 per gallon.
Vinegar, cost 10c. per gallon. Duty, 24c. per gallon.
Fruit, canned, cost 16c. per can. Duty, 81c. per can.

"' Preserved corn, beans, peas, tomatoes, and all other canned vegetables costing on an average $1 per dozen, pay $2.90 duty ; meats, in 1-pound tins, average cost $1, pay 95c. duty ; salt fish, in pails or barrels, pay the same as canned. This, as you will readily see, is entirely out of proportion to the cost. For example, we can buy salt herring in pails or barrels for 4 to 5c. per pound, whereas the cheapest canned goods put up in that line would cost 21c. per pound, and yet the duty is the same, viz., 15c. a kilogram. We think that fish in pails and barrels should pay less duty than fish in tins. As a result, the salt fish trade is very light.

"' As a resume we believe that this Government would derive a much larger revenue if the above-mentioned goods would pay duty in proportion to their value, and have no doubt, if the situation was properly placed before our Government that they would adjust the duties on all the above-mentioned goods. As a Canadian, the writer would like to see a trade opened up with this country, as he feels sure it would prove a mutual benefit. In cheese, fish and all food products, Canada is unsurpassed and can compete with any country. As to lumber, machinery, hardware, stoves, woodenware, furniture, etc., they could be sold here in large quantities, if transportation facilities were provided, and we do not see why Canada should not get her share of the trade. On the other hand, Mexico would find a new market for her coffee, sugar, tobacco, vanilla, cacao, cabinet woods, and all other natural products as well.

"' We think you are on the right track and we wish you all success, and if, at any time, our services would be of any use you can command them.' "

MIDLAND'S GRAIN TRAFFIC.

Every car capable of carrying freight was called into requisition on Sunday, May 1, to help in emptying the grain elevators at Midland, Ont., which were filled to overflowing by the unexpected arrival of several large vessels loaded with corn and wheat. Twelve or thirteen trains passed through or left Lindsay en route for Midland. Two of the trains composed 36 cars each, and had two engines attached. The wheat was part of large shipments from Chicago to European markets. It is not customary to send it by so northern a route as this, but probably the war was the cause of this. Two of the boats that brought the grain to Midland were probably the largest that ever entered that harbor, carrying 232,000 and 211,000 bushels respectively. Another one carried 146,000. They tried to enter Owen Sound harbor, but, owing to the shallow water, could not effect an entrance.

TANGLEFOOT

"Sticky Fly Paper"

Is the paper your customers prefer and expect to get when they ask for **STICKY FLY PAPER.** Prices are low—it is a profitable and merchantable commodity.

LUCAS, STEELE & BRISTOL, Wholesale Grocers **HAMILTON**

CANNED SHRIMPS

We have a large and well assorted stock of canned Shrimps.

"Barataria" in ½ lb. flat tins.
"Barataria" in 1 lb. flat tins.
"Barataria" Dry in ½ lb. tall tins.
"Barataria" in Tomato Sauce in ¾ lb. flat tins.

To those of our friends who have handled these goods, no recommendation is necessary. To those who have not handled them, we might say they are one of the nicest lines in canned goods, just the thing for picnic, and outing parties of all kinds, an excellent addition to salads. These goods are attractively labelled and make a nice counter, shelf or window display.

JAMES TURNER & CO., - Hamilton

Wholesale Grocers. Established 1844.

FIRE NOTICE.

We regret to advise our friends that, on the morning of the 4th inst., our factory was destroyed by fire. Re-building is already well under way, and we hope to soon be ready to fill all orders.

THE TRURO CONDENSED MILK AND CANNING CO.
TRURO, N.S.

Our Own Brands

Something Special in Currants.

Excelsior Brand Vostizza
Crown Brand Vostizza
Cases and Half Cases.

We carry full stock of general groceries, and our prices are always right. See our Travellers and get quotations.

THOS. KINNEAR & CO., 49 FRONT ST. EAST **TORONTO.**

TRADE CHAT.

CHARLES & JAMES, general merchants, Perth, Ont , shipped over 3,000 bushels of potatoes to Brooklyn, N.Y., last week.

The G. E. Tuckett & Sons Co., Hamilton, is talking of starting a branch in Chatham, Ont.

The McKechnie Creamery, Durham county, has commenced operations, the first day's make being 600 lb.

McKibbin & Walker have put in a complete plant for the manufacture of all kinds of mineral waters in Fort William, Ont.

Sneak thieves entered the grocery store of E. E. Adams, Leamington, last week, and stole a number of hams and some other goods.

The Canadian Pacific have shipped from Owen Sound to Montreal during the past two or three days over 300 cars of corn for export.

The Aylmer Canning Co. have leased the Burford canning factory, Burford, Ont., and will operate the same during the season.

Palmerston, Ont., is to have a pork packing factory. Provisional directors have been appointed and canvasers for stock are at work.

The Valleyfield Canning Co. have made a proposition to Hintonburg, Ont., to establish a factory there, putting up a $4,000 building.

Recently thieves effected an entrace into the store of Wm. Rowntree, grocer. etc., Toronto Junction, Ont., and made off with $9.27 in cash and postage stamps.

Ontario cattle dealers have received advices from Manitoba stating the demand for cattle at home is so great that none can be bought in that Province for export.

Brown & Raymond, grocers, etc., Woodstock, N.B., have a cold storage warehouse 25 x 35 and two storeys and a half above the cellar, which they find of great advantage for holding meats, produce, etc., it enabling them to keep meat, etc., two weeks before cutting.

The Intercolonial Railway is placing a refrigerator car service on the Oxford branch, between Pictou and Halifax, which will handle perishable goods.

F. W. Hodson, superintendent of farmers' institutes, states that high-grade cattle are more scarce in Ontario than they have been for over twenty years, United States buyers having bought and taken a great number of them away.

The Wookstock, N.B., Board of Trade has interested itself in working up an export business in maple blocks, etc. As the country in the neighborhood of that town is prolific in maple, further developments may be expected.

The store of A. J. Davy, grocer, Enterprise, Ont., was broken into on Saturday night and a lady's bicycle and $4 in cash taken. Entrance was effected by prying open the front door. On Monday morning the stolen goods were found in the doorway of the store, accompanied by a unique letter of contrition.

The store of J. Gifford, general merchant, Jerseyville, Ont., was entered by thieves some weeks ago, who decamped with a supply of boots, shoes, tobacco, etc. The property was recovered by the police and turned over to Mr. Gifford. On Wednesday evening, last week, the thieves returned and got a second supply, taking, as well as other goods, the articles first stolen.

A sharper has been at work in some of the eastern Ontario towns. His method is simple. He goes into a store, asks the merchant to give him a five-dollar bill for five ones, as he wishes to send the amount away in a letter. Upon getting the bill and sealing it up in the letter and putting it in his pocket, he finds he has but four bills. Then he takes a letter out of his pocket, hands it to the merchant to hold until he returns, and leaves to get the other bill. He never comes back, and the merchant finds the letter left with him is not the one that has the money.

COUNTERVAILING DUTIES.

Lord Farrer has written another pamphlet based on the most short-sighted views on the sugar bounty question, entitled "A Retrospect and a Warning." It is practically a philippic against even the suggestion of countervailing duties. His objections to such a policy are founded upon a series of statements in the last paragraph—statements unsupported by evidence. It must again be pointed out that the advantages we gain by the sale of sugar at a price below the cost of production are more than lost by the destruction of the staple industry of the West Indies, and the consequent losses to our refining and engineering trades. As regards the benefits of cheap sugar to manufacturers, we believe that the majority of confectionery firms are by no means averse to countervailing duties, while the organ of the grocery trade is also not opposed to such duties. Grocers throughout the country would welcome any means by which the trade in sugar can be put upon a sound footing. If this country attends the sugar bounty conference, which meets in Brussels in June next, without the possibility of imposing countervailing duties, we shall court the same failure now that we met with ten years ago. It would be far better to postpone such a conference until the people of this country are determined to safeguard their colonial interests and trade, even though a fractional rise in the price of sugar be the result. The advocates of free trade for cane sugar are not necessarily bound to their remedy of countervailing duties, and if Lord Farrer can suggest a better means by which bounties can be abolished, they are quite ready to adopt it.—British Trade Journal.

NO USE AT ALL.

Oh, what's the use of keeping store
Unless the people know it?
And what's the use of enterprise
Unless you try to show it?
What matters that your goods are best,
Your prices tantalizing,
Or that they'll stand the public test,
Unless you're advertising?

—Fame.

Suggest A Change

If your orders for Rolled Oats are decreasing because warm weather is here, suggest Flake Barley to your customers for a change—**it doesn't heat the blood.**

The breakfast porridge it makes is light, wholesome, delicate and strengthening. We put it up in 25-pound wooden kegs that come in handy after the Barley is sold. It makes nice Puddings also—send for the printed Recipe. . . .

Flake Barley for Breakfast

From Manufacturer to Retailer direct.

THE TILLSON CO., LIMITED

TILSONBURG, ONT.

GROCERY CLERKS' EXCURSION.

THE Toronto Grocery Clerks' and Drivers' Association will hold its third annual excursion on May 24, this year, to Guelph, Ont., and everything points to even a greater success than on either of the two previous occasions.

One of the principal drawing features of this excursion will be the remarkably low rates. The fare was originally expected to be 85c., but a deputation representing the association went went to Montreal, and, as a result of its conference with the officials of the G.T.R., the fare for adults to Guelph will be but 50c., just about ½c. per mile, and this will also include admission to the exhibition park, where the games, etc., are to be held. Children's tickets are 25c., and include the same privileges as adults'. This rate is such an unusually low one that a great crowd may reasonably be expected to take advantage of it.

That this crowd have a comfortable ride, three special trains have been secured, to leave Union Station at 7.30, 8.20 and 9, stopping at Parkdale and Royce avenue. The tickets are good to go on the regular trains, also, on May 23, afternoon, and May 24, morning. Returning, the last train leaves Guelph at 11 p.m.

That an interesting time may be looked for is evident when it is known that the programme includes three baseball matches between good teams, a baby show, "open to the world"; a tug-of-war between the retail grocers of Toronto and the merchants of Guelph, and a five-mile handicap road race, besides a large number of bicycle races, footraces and other sports.

The 24th of May could not properly be celebrated without brass bands, with their martial music, and their more or less military appearance, so the Citizens' band, Toronto, and bands from Owen Sound and Guelph will be on the grounds throughout the day. A first-class orchestra, for dancing, etc., will also be in attendance.

The day will be properly rounded up by a concert in the evening. Altogether, it looks as if the association is going to have a regular "big time" this year.

PATENT REPORTS.

Marion & Marion, solicitors of patents and experts, New York Life building, Montreal, furnish us the following list of Canadian patents recently granted to their clients: 59,746, George Harrison, King, Ont., safety attachment; 59,758, W. E. Werner, Dunnville, Ont., coffee and spice mill; 59,796, A. F. Fraser, Cross Point, Que., horse blanket fastening device; 59,797, Paul Frederickson, Bru, Man., machine for cleaning seed wheat; 59,848, V. A. Charron, Montreal, ice creeper; 59,857, E. B. Watson, London, England, process for manufacturing food, etc.; 59,903, C. W. Sunstrum & Armand Valois, Mattawa, Que., car coupler.

RICE'S PURE SALT

"The Salt of the Earth"

Table Salt
Butter Salt
Cheese Salt
F. F. Salt
Packers' Salt

EVERY PACKAGE GUARANTEED

Fine Salt
Coarse Salt
Tanners' Salt
Meat-pickle Salt
Farm Salt

Sole Manufacturers

The NORTH AMERICAN CHEMICAL CO., Limited, Goderich, Ont.

Sardines

We are offering this week an exceptionally good value in Imported Sardines. Fine French Fish in **good** oil ; 12/14 to tin ; key opener ; limited quantity. Order early.

THE DAVIDSON & HAY, Limited

Wholesale Grocers TORONTO

THE PRODUCTION OF GINGER.

In a paper published in The American Journal of Pharmacy, Mr. F. B. Kilner gives some interesting details of the cultivation and preparation of ginger in Jamaica.

This well-known root (rhixome) is obtained from the plant Zingiber officinate, of the natural order, Scitaminaceæ. There are many varieties of ginger found in commerce, but that from Jamaica is considered the best quality and commands the highest price.

Locally, the root is classed as "blue" or "yellow," depending upon the color of the flowers of the plant from which it is derived. The two plants are botanically identical, but the "yellow" root is said to be better in quality.

Each of these classes is again divided into "plant" and "ratoon" ginger, the former being the rhizome from plants of the same season's growth, and the latter the rhizomes of plants left in the ground from the harvest of the previous year. The planters, according to Mr. Kilner, have no knowledge of scientific agriculture, and when one plot of ground becomes exhausted, they remove to a new piece, so that great tracts of land are at present lying out of cultivation as a result.

The Agricultural Society of Jamaica is, however, making strenuous efforts to remedy this evil, by introducing better methods of cultivation and by the distribution of suitable manures.

The ginger is harvested just after the stem of the plant has begun to wither, the roots being dug out of the soil and then freed from earth by washing with water.

They are then soaked in water for some time as a preliminary to "peeling," which operation requires great care, as only the outer rind must be removed, or a loss of the pungent volatile oil will ensue. After "peeling" the root is once more washed and then dried in the sun.

No artificial bleaching agent, such as sulphurous acid or chlorine, is at present made use of.

The following figures represent the exports of ginger from Jamaica for the last four years : In 1893, 1,526,884 lbs. ; in 1894, 1,672,384 lbs. ; in 1895, 1,736,460 lbs. ; in 1896, 1,960,609 lbs.

DISCOUNTS FOR CASH.

THERE are always two sides to every proposition, and likewise two parties to every bargain, says the N.E. grocer. When the jobber or manufacturer offers a discount to the retailer, for prompt cash, he not only favors the retailer, but also protects himself. It is to the interest of retailers and wholesalers alike that there should be as little loss in business from bad debts as possible. The smaller the loss that the manufacturer and wholesaler sustain in this regard the lower the price at which they can afford to sell their goods. Bankruptcy does not effect creditors alone, but injures the bankrupt's fellow merchants, because, whatever manufactures and jobbers lose on the one must be made up on the others. Accordingly, there is a broad consideration of public policy why the retailer who buys for cash should have the best possible terms.

The retailer sells to the customer, and under ordinary conditions the question of credit in retail trade should never arise. Articles consumed should be paid for on delivery, and with all credit sales eliminated the retailer should be able to sell upon a very close margin. So great are the advantages of cash discounts on purchases that the retailer who discounts all his bills and who turns his stock several times a year is afforded a large percentage of profit upon his invested capital, even though the goods he distributes are sold at their nominal cost.

The average quantity of tea lead used fortnightly by the Salada Tea Co. in putting up its package tea in pounds, halves, and quarters is no less than eight tons.



FOUR REASONS WHY GROCERS should sell a brand of Stove Polish which, above **ALL** others, consumers want, and for which Grocers can offer no substitute without injury to their trade.

Enameline

The Modern STOVE POLISH

First : It is Superior to All others in Quality.

Second : It gives Perfect Satisfaction to Consumers.

Third : It is Thoroughly Advertised and Sells itself.

Fourth : NO OTHER Stove Polish ON EARTH has so large a sale

This Old Salt Knows

THE BEST LOBSTERS

when he sees them, and he also knows that none other than the best

Are Used in Our Canneries.

1898 stock is now arriving, and we still have a small quantity not contracted for.

Make no mistake. Be sure and get the best. Ask for "Ice Castle" BRAND.

Write for Samples and Quotations.

Only Wholesale Trade Supplied

J. W. WINDSOR, Montreal.



FACTORIES AT

Cape Despair, Little River West, Newport, Grand Greve, Point Jaune, Chlorydorme, } P.Q.

Mal Bay, Wilson's Point, } N.B.

Packer of "ICE CASTLE" Brand of Canned Lobsters, Salmon, Tomatoes, Corn, Peas, Beans, Peaches, Pears, Plums, Pumpkins, etc., etc., also Tomato Catsup, Sauces, and Evaporated Vegetables. . . .

SUGAR

JUST RECEIVED

500 Bags (double) Austrian Granulated Sugar; a lot of nice, pure, brilliant white granulated at a price leaving the retailer a margin of profit. The inside bag is of a closely woven material, keeping the sugar clean.

Special prices in lots.
Ask for samples.

L. CHAPUT, FILS & CIE., MONTREAL

Sultana Raisins

Three Grades.

If interested write for prices.

H. P. ECKARDT & CO. Wholesale Grocers TORONTO

WASHBOARDS
CLOTHES PINS
CLOTHES LINES
TUBS
PAILS
CHURNS
BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
BASKETS
SCOOPS

And all Grocers' Sundries

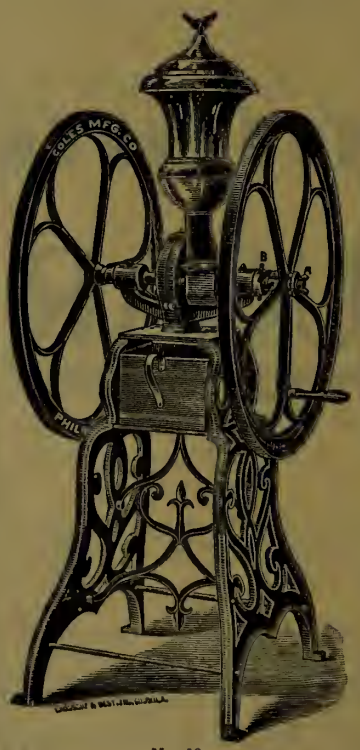
Sold and highly recommended by all leading grocers. . . . . .

Sovereign Matches

The H. A. NELSON & SONS CO., Limited

Sample room ...MONTREAL, QUE.

56 and 58 Front West, TORONTO.



No. 18

Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

Agents { TODHUNTER, MITCHELL & CO., Toronto
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN, Toronto.

THE MacLEAN PUBLISHING CO
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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

THE TRADING STAMP SCHEME.

THE trading stamp scheme, which was denounced by the Retail Grocers' Association of Toronto, at its last meeting, has not met with a good reception in the United States, where it was introduced some time ago.

All manner of charges have been brought against the idea. It has been called a fad, a fake, and one journal has likened it to a thief in the night.

What ground there is for these charges THE CANADIAN GROCER knows not. All it knows is that several of the States in the Union have adopted laws prohibiting the trading stamp promoters from plying their business.

New York, Ohio, Massachusetts and New Jersey are among the States which have adopted such laws.

The New Jersey Legislature was among the last to pass a prohibitory measure, and the following is an extract from the Act in question :

1. No person shall sell or offer for sale any article or merchandise of any description whatever with the promise, express or implied, to give or deliver, or in any manner hold out the promise of gift or delivery of any ticket, check, metal or paper stamp, or any article of merchandise or other written or printed promise or assurance, express or implied, that the said ticket, check, metal or paper stamp, article of merchandise, or written or printed promise or assurance may be used in payment or purchase of or exchange for, any article or merchandise from any other person or corporation.

2. No person or corporation shall in any manner engage in any gift enterprise business in this State.

3. Any person or corporation violating the provisions of this Act shall be guilty of a misdemeanor, and shall be punished by a fine of not more than $1,000, or be imprisoned in jail not exceeding six months, or both, in the discretion of the court.

As to whether the scheme is such that legislative interference is demanded in order to its suppression, THE CANADIAN GROCER is not prepared to say.

But it is prepared to say that it is unbusinesslike.

If a merchant is not competent to run his own business, it is time he got out of it.

On account of the close margin on which business is being done to-day merchants cannot afford to give away 4½ per cent. of their profit.

Business can only be made successful by the employment of bright, up-to-date methods : By selling goods at a fair margin of profit, and by selling them quickly. This means intelligent buying, attractive window displays, judicious advertising, clean and bright stores, etc.

Now, if a merchant is to give away 4½ per cent. of his profits, as per the trading stamp scheme, it follows that the price of the goods he thus sells is that much higher on account thereof.

In other words, the merchant who adopts the trading stamp scheme is compelled, under ordinary circumstances, to sell his goods 4½ per cent. dearer than the merchant who is untrammelled by any such scheme. He is especially handicapped in competition with the departmental store.

Take two merchants doing business adjacent to each other. One has adopted the trading stamp scheme and the other has not. The former offers a certain article at $1. He cannot afford to sell it for less and give away 4½ per cent. of his profit. The other, on the other hand, can sell his at 95 or 95½c. and still get as much as the trading stamp man. Now, it is obvious that the consumer would prefer to pay 95 or 95½c., minus the trading stamp, than $1, plus the trading stamp ; for, in the one instance it is the bird in the hand, in the other it is the bird in the bush which may never be caught.

Merchants who cannot keep up their courage cannot keep their customers.

A HINT TO THE MINISTER OF AGRICULTURE.

A MEMBER of the staff of THE CANADIAN GROCER has just returned from a trip to the Western States. He conversed with nearly all the leading manufacturers of food products, and was surprised to find the large and increasing business they are doing with Great Britain. They are shipping canned goods of all kinds—pickles, cereal products, dried fruits, etc. In the meantime, what is Canada doing to secure a share of this trade ?

She is neglecting this, her largest and most important market, while she sends commissioners to poor and unstable South American republics.

For years business men have urged the Government to establish a commercial agency in London, in charge of a man who would see that the products of our farms—not of our factories—were placed in the hands of English consumers. Strange to say, the chief objection to doing so comes from the Canadian Government office in London. They report that Canada is getting all the trade that she can and that no more can be done. In brief, the officials in our office at London refuse to do the work themselves, and object to anyone else doing it.

The Minister of Agriculture, Hon. Mr. Fisher, should take the matter up at once and arrange for the development of our trade, just as his predecessor, Sir John Carling, arranged for the development of our agricultural resources and the improvement in the quality of our products.

When a merchant courts trade he must be faithful. Fickle men seldom win in love and never in business.

CANADIAN PRODUCE IN BRITAIN.

The importation of Canadian bacon into Great Britain for the first three months of 1898 was, according to British figures, £77,179 against £55,925 last year, and of butter £25,561 compared with only £3,481 the same period in 1896. The total importation of Canadian cheese during the three months was valued at £199,961.

It is to be hoped the experience of the first quarter will be duplicated by the remaining quarters.

THE GOVERNMENT RESPONSIBLE.

IN another week or two the Canadian Parliament will be dissolved, and one of the bills now on the order paper which will not be dealt with is Mr. Fortin's insolvency bill.

Several weeks have passed since this bill was given its first reading, but since then nothing has been done with it.

While the bill is a private one, the Government is at least indirectly responsible for the fate that awaits it.

It knew perfectly well that the business interests of both the country and the United Kingdom needed such a law, and yet it has neglected, and designedly so, to give Mr. Fortin's bill at least that moral support which the nice things the Premier said when the measure was introduced was tantamount to acknowledging that it was entitled to.

But it was action not words, support not platitudes, which were wanted. This the bill did not get ; and, because it did not get it, another session of the Dominion Parliament is to be allowed to passwithout an insolvency law being placed on the statute books.

The excuse that there has not been time to consider an insolvency bill cannot be advanced. There has been ample time. The time that has been wasted on one side of the House in picayune criticism of the Government and on the other by discussing petty questions as to what the Toms, Dicks and Harrys on the Opposition benches had said, written or done in moments of weakness this year, last year or ten years ago.

Instead of attending to business like the servants of any mercantile concern would have done, on penalty of dismissal, members of Parliament, Liberals and Conservatives alike, devote 50 per cent. of their time to picking holes in the armor of their opponents, hoping thereby to wound said opponents into political death.

What they should have assayed to do was to have rivalled each other in devising ways and means of advancing the commercial interests of the country, instead of those of their respective parties.

The business men of this country are getting heartily sick of the politicians, who are all the same, be they Liberals or Conservatives, when the commercial interests of the Dominion are at stake.

It is to be hoped they will get so sick by next general election that they will throw up the politicians and preserve a healthy, independent entity at the ballot box.

If the business men of the country cannot be persuaded to be a saving remnant, who can ?

While the political ties between the British Empire and the United States have been severed beyond repair, the hearts of the two people are getting pretty close to each other.

PACKERS FEEL SORE.

FRANCE recently increased the rate of duty on lard and sausage. This increase is felt to be particularly onerous by packers in the United States, and on Saturday last a petition was presented to the Senate, signed by twenty-one leading packers in Chicago, asking for retaliatory legislation.

France is one of the United States' best customers, ranking fourth among the nations, according to the last official report of the Bureau of Statistics, Great Britain coming first, Germany second and the Dominion of Canada third.

The total exports of the United States to France last year were $56,287,631, and of this amount hog products were as follows :

	Quantity (lbs)	Value.
Bacon	1,979,586	$133,086
Hams	316,624	30,078
Pork	131,550	8,037
Lard	20,934,590	1,032,286
	23,361,350	$1,203,487

After a glance at the above table it is not surprising that the packers should feel sore over legislation which tends to effect their interests.

Canada's exports of provisions to France are insignificant, and for some years have remained almost stationary, being $1,693 in 1893, $1,611 in 1894, $736 in 1896, and $1,365 in 1897. In 1895 no provisions went to France from Canada.

Of the exports of 1897, 4,112 lb. were bacon, valued at $411; 6,528 lb. hens, valued at $747 ; 60 lb. lard, valued at $4.

If Congress should inaugurate retaliatory measures against the United States, Canada might reap some advantage therefrom, but it is questionable whether it would amount to much, especially in view of the fact that protection to the hog industry is being actively propagated in France.

DEARTH OF BRITISH GOODS.

TO people in this part of the country, who are accustomed to see pickles, sauces, jams, and other commodities of British manufacture on the shelves of every grocer, it seems hard to conceive it possible that such a market as Vancouver should be at times without these goods. Yet such is the case, as both a newspaper paragraph and a private letter received at this office testify.

THE CANADIAN GROCER has taken the trouble to try and discover the cause of this, and as far as can be learned it is a two-fold one.

There is undoubtedly a good market on the Coast for goods of the character mentioned, as well as for Canadian products. But our own wholesale merchants are not as enterprising in this particular as they might be. Some of them, to whom THE CANADIAN GROCER has spoken, while ready to acknowledge that the field was a good one, have various excuses why they do not go up and possess it.

Another cause of the dearth of these goods in British Columbia is the apathy of the British manufacturer.

As one of the largest wholesalers in Canada, to whom THE CANADIAN GROCER spoke regarding the matter, put it : "The British manufacturers do not advertise their goods in this country as they should." No matter how good their pickles, jams, etc., may be, they must be advertised and pushed if they are to be sold.

What is wanted in the first place, according to the letter already referred to, is the establishment of a wholesale supply depot at Vancouver, managed by a man who understands the Canadian trade. And, furthermore, the manager must be given sufficient latitude to exercise his own judgment and not be compelled to turn to his principals in Great Britain before he can speak, think or do, as is too often the case with men who are at present representing houses in the older parts of Canada.

LOYALTY AMONG GROCERS.

A number of the prominent wholesale grocery houses of Montreal, among others being Hudon, Hebert & Cie. and L. Chaput & Fils, have decided to close every department of their respective establishments on the 24th inst., Her Majesty's birthday, thereby enabling their employes to take advantage of the holiday.

PROSPECTS FOR CHEESE.

WHEN the cheese market was lifeless around 7¼c. on the spot in Montreal, no one expected that new cheese would sell during the first fortnight of May all the way from 7¾ to 8⅛c., at country points, which is the equivalent of 8 to 8⅝c. for the first half of May make, an advance of ¾ to 1⅛c. on what importers were bidding for well kept September during the early part of March.

The reason for this improvement in the cheese market has been dealt on before. It was simply and solely a largely increased consumptive demand in England, owing to the exceptionally low figure that cheese prices had reached. With cheese being cut over the counter in Great Britain at less than 10c. per pound the consumption increased enormously, and reserve stocks in first and second hands were soon well depleted.

Thanks to this development, the new season opens on more promising lines than was anticipated, but, already, owing to the fact that there has been some competition among buyers, factorymen are exhibiting some inclination to hold back for higher prices. They reason, no doubt, that as they realized much higher prices in the first half of May last spring, cheese ought to be good property at an advance on 8c.

This, however, is only an opinion, and, while first half of May cheese sold last spring at a range of 9¼ to 9¾c., against 7¾ to 8c., which is now being bid for it, the fact does not, of necessity, follow that last spring's figures are possible.

If the buyers bid them well and good, but if they do not it will certainly be questionable policy for factorymen to hold May cheese in the hope of causing buyers to advance their bids.

The former know very well that in three weeks or so June grass cheese will be a factor, and experience ought to teach them which is the most marketable article, a full-flavored grass—June grass cheese—or a mixture of fodder and grass as at present.

In this connection it is satisfactory to note that the make of this early cheese has been much lighter than last year, and it is certain that few people, except the speculators, will miss it. Both the receipts at Montreal and the offerings at different country boards this spring make this fact clear.

This year, from May 1 to 14 the receipts at Montreal were only 8,627 boxes, against 35,505 boxes last year.

The offerings at the country boards, so far, held this spring total up to 12,338 boxes. Last spring, up to May 14, they aggregated over 23,000 boxes.

These figures corroborate what has been pointed out before, that the make of early cheese is not much over one-quarter what it was last spring; and it is certainly a good thing. Farmers have turned their attention to butter, and, as they realized from 17c. all the way up to 21c. for it, have nothing to complain of.

The man who doesn't advertise gets more dust on his goods than in his cash drawer.

THE ADVANCE IN RICE.

EVERYTHING points to a firm market for Japan rice for some time to come. Although the Canadian mills laid in what they estimated would be enough rice to do them until the new rice came in, the demand has been so active, while the deliveries at the primary markets have been so light, that it is not at all likely that they will have enough to fill requirements until the direct cargoes of raw material arrive about the middle of July. They have tried to replenish present stocks, but have been unable to do so, the foreign markets being beyond their reach.

So acute has the position become that the mills have written wholesalers throughout the country asking them to sell as little rice as possible, while they (the mills) will have to divide their present stocks among their customers, according to quantity already delivered and still due each of them on contracts now running.

In consequence of this condition of the market the mills have advanced the price of "B" rice from new stock to arrive 20c. per 100 lb., and they intimate that prices are likely to go still higher.

The aggregate advance in rice is something like 85c. per 100 lb.

OUR OTTAWA CORRESPONDENCE.

POSTAL REFORM.

OTTAWA, May 19 (Special).—It is understood that the Postmaster-General has under consideration a scheme to expand postal facilities very largely. In large cities like Toronto and Montreal, in place of limiting the sale of stamps and postal cards to three or four branch offices, 50 or 60 offices in each place will be made branch post offices, for the sale of stamps, postal cards, etc., as well as for receiving mail matter. In addition to this, the railway companies will be created licensed postage stamp and postal card vendors. By this means, every railway station agent, conductor and porter will be supplied with stamps and postal cards, so that passengers will easily be able to obtain stamps and cards on the train, and have them posted in boxes at any station.

The rapid delivery of letters in large cities is to be brought into force on July 1. A letter dropped into a box with a special delivery 10c. stamp on it, will be immediately delivered within the city by a special carrier or bicyclist.

As the reduction in letter postage from 3c. to 2c. will increase the deficit, the Postmaster-General by expanding postal facilities to the public, hopes to reduce the deficit very materially.

The action of the Postmaster-General in increasing postal facilities is one that will commend itself to the letter writing public. Almost everyone has experienced the difficulty and annoyance, at times, in obtaining a postage stamp on account of the few persons outside the General Post Office who were licensed stamp vendors. The Post Office Department under the present Postmaster-General is showing life, reform and progress, and there is every prospect of its being run on up-to-date lines. F.J.D.

PRICE OF CANNED BEEF.

The advance in the price of Canadian canned meats was something remarkable, but that in the United States article is more so.

One-pound tins of corned beef, which, a few weeks ago, were worth at the factory in Chicago, $1.10 per case, are now quoted at $2; two-pound tins, which were quoted at $2, are now held at $3.50 per case, and fourteen-pound tins, which were $19, are now $28. All these prices are minus the freight and duty.

At these prices, purchasers are limited to five-case lots, but at these figures it is hardly necessary to limit the quantity as far as Canada is concerned.

Without taking into account the duty, the price of United States canned corned beef is from 45c. to $8.50 per case above the parity of the Canadian packed article.

The Superiority of

Eddy's Paper Bags

has been proved and is generally admitted, and reiteration of their qualities perhaps grows monotonous, but it is money in the pockets of grocers to know that they are superior to all others in these essentials—

1. Large Size.
2. Full Count.
3. Good Paper.

The E. B. EDDY CO., Limited

"The largest of its kind and most unique establishment under the British Flag."

Hull, Canada.

61 Latour St. - - MONTREAL
38 Front St. West - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; J. A. Hendry, Kingston; A. Powis, Hamilton; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver, B.C.; John Cowan, St. John's, Nfld.

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

THE DAWSON COMMISSION CO., Limited, received one car of bananas on Monday, two on Tuesday, and expect one more on Saturday. One of the cars received on Tuesday contained the first shipment of fruit received on the market this year.

H. P. Eckardt & Co. have a fine polished Patna rice in stock.

Gillard's pickles are in stock with The Davidson & Hay, Limited.

H. P. Eckardt & Co. are offering special values in Sultana raisins,

T. Kinnear & Co. have another shipment of "Cove" oysters on the way.

Clark's sliced smoked beef is in stock with The Davidson & Hay, Limited.

H. P. Eckardt & Co. have received a shipment of Clark's deviled meats in ½-lb. tins.

The Davidson & Hay, Limited, is offering fine Eleme figs, 14-oz. boxes, at low prices.

Warren Bros. & Co. have in stock a shipment of sardines with key opener to retail at 10c.

Perkins, Ince & Co. have a direct shipment of tea from Colombo to hand, ex Inchmonia.

Clemes Bros. expect a car of Baltimore strawberries this week, which they will sell at 17c. for quarts.

The Davidson & Hay, Limited, has to hand this week direct shipments of Assam teas, Pekoes, and Pekoe Souchongs.

T. Kinnear & Co. report they have a good stock of "B" rice; also polished Patna. They have a shipment of Japan rice arriving in a few days.

W. H. Gillard & Co. have now a full supply of their "Golden Blend" Ceylon tea, 1 lb. packages, a line specially blended and packed in Ceylon for the Canadian market. Before deciding to offer this package tea to the public this firm made exhaustive tests of the various growths comprising it, and the trade should have no hesitation in highly recommending it to the consumer, on account of its purity and flavor.

LATE ADVERTISEMENTS.

The following items arrived too late for insertion in the regular advertising space. Reading notices inserted in this column at 5c. per word.

The Davidson & Hay, Limited, report good sales for their "Buffalo" corn starch.

W. H. Gillard & Co.: "We have large sales of Gillard's new pickle. This pickle is unquestionably the very finest in the world, and has no equal. Every user confirms this statement."

It will pay you to ask H. P. Eckardt & Co.'s quotations on evaporated apricots in 25-lb. boxes.

Trenor's selected Valencias, in prime condition, are finding a ready sale with W. H. Gillard & Co.

It will pay you to recommend Ludella Ceylon tea to all your customers. Its quality is unsurpassed. H. P. Eckardt & Co., wholesale agents.

That T. A. Lytle & Co.s' goods compare favorably with any on the market is evidenced by the steady increase in orders from Ontario, Quebec, Nova Scotia and Manitoba merchants. Their jams, jellies, pickles, etc., are neatly put up in convenient quantities for household use.

TRURO CONDENSED MILK CO.

It speaks well for the enterprise and energy of the above company, that while the recent destructive fire at their factory was in progress, and it was seen that the machinery would be ruined beyond repair, orders were wired the principal manufacturers of the most modern and best machinery for an outfit and plant to take the place of that destroyed, says the Maritime Merchant. The energy and resources of the company will be taxed to the utmost in the endeavor to make the interruption to their business as brief as possible. Already work has started on the walls of the burned building, and its reerection will be pushed forward vigorously, and it will only be a matter of a short time before pure and fresh goods will be on the market. Secretary McKay has had his hands full in looking after the various phases which are nearly always connected with a destructive fire in any industrial establishment. The new factory will be a model of the latest and best practice in condensing.

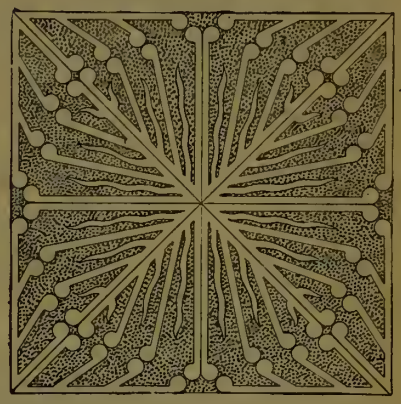
A RETAIL GROCER'S CATALOGUE.

The MacWillie Co., Limited, the well-known retail grocery firm of Toronto, is noted for the soundness of its faith in the merits of advertising. It advertises liberally in the daily press and through the medium of circulars and catalogues. Just now the firm is distributing among consumers in Toronto, the suburbs and summer resorts, its spring catalogue for 1898. This catalogue contains 52 nicely printed and illustrated pages, in the preparation of which much care and thought must have been expended. But The MacWillie Co. will no doubt in the end be amply repaid for its labor. The catalogue contains a price list of practically all the goods which a housekeeper requires, and here and there a recipe is thrown in by way of variety.

If You're Building

or Re-decorating,
make up your mind to use our

Metallic Ceilings



We make designs to suit any room of any building. . . .

They are handsome and remain beautiful—don't need renewing.

You'll appreciate their superiority over any other style of interior finish—and their moderate price.

If you mail an outline, showing the shape and measurements of your walls and ceilings, we will send an estimate with full information about this popular fireproof finish.

Metallic Roofing Co., Limited

1180 King St. West, TORONTO

AFTER SUGAR "CUTTERS."

The committee of Chicago grocers who have charge of the regulations covering the sugar business in that locality have sent the following circular to the trade: "The sugar factors' agreement has been violated in a secret and underhand way by several members of the association. Such violation has worked great injustice to the members who have lived up to their contract, and the violation referred to has created serious trouble among the trade in general. The committee feels bound to inform the members that unless a penalty of at least $1,000 is put up by each member to secure good faith and ensure an honest performance of their contracts in future, the committee will advise that the price of sugar be made so low that its sale must necessarily entail a considerable loss to all."

CHEESE BOARDS.

The first sale meeting of the Ottawa Cheese and Butter Board will be held on May 27. The first meeting of the Kemptville Cheese Board was held on Friday last, when 350 boxes were sold at 8 1-16c. per lb. On the same day the Brockville Cheese Board held its first meeting, when 1,730 boxes were sold, and 8⅛c. was received for colored and 8 1-16 for white.

THE HOLYOKE OF CANADA.

SOME misconception having existed regarding the enlargements, improvements, etc., to the Eddy Works, at Hull, the Ottawa correspondent of THE CANADIAN GROCER called on Mr. Eddy personally, and learned that the large new warehouse built on the site of what was in old times the sash-factory yard, and more recently used for the storage of linens, rags, rope and other papermaking stock, is finished and ready for indurated fibreware and antiseptic fibreware. The antiseptic fibreware plant is completed, and turning out fine goods.

The enlargement of the present and the erection of the new addition to the match-factory is well under way.

The company is making extensive improvements and enlarging its paper plant, with the most improved and modern Fourdrinier paper machines, and the latest improved Corliss steam-engines.

The electric roads have shunting and siding tracks into all parts of Eddy's works to bring cars to and from the various railways, directly alongside the company's warehouses.

When asked what the total expenditure would amount to, Mr. Eddy said that while all this new machinery was, of course, expensive, there would be as much, if not more, money spent in wages in putting up the buildings and enlarging the plant, as in the machinery and appliances, and, that when the enlarged plant was in running order, the output of the mills and the pay-sheet of the factories would be very considerably and permanently increased.

The public square in front of the main offices, on which the company has spent many hundreds of dollars in sodding, looks well. This idea of improving and sodding and planting the vacant spaces is being carried into pleasant effect round some of the company's mills as well.

GALLERY GOSSIP.

From THE GROCER'S Special Correspondent.

Ottawa, May 19, 1898.

Rumors that a Yukon railway bill of some kind may yet appear this session still continue to circulate. One rumor mentioned the possibility of an extra sessional allowance of $500, if Parliament had to sit into June to consider such a bill.

The Opposition leader, Sir Charles Tupper, sails for England on Saturday week, May 28, and the House is merely marking time. Little progresss is being made with the public business. There is a good deal of chaos among the Opposition, the leadership of Sir Charles being ineffective as regards the control of his followers.

Among proposed changes in the public service, the name of Mr. Guay, M.P., is favorably mentioned for the post of chief quarantine officer at Quebec. Mr. George Johnson, the Dominion statistician, and Dr. McEachran, the Dominion veterinary inspector, are spoken of as likely to be either removed or given other positions.

X.

CANADIAN HOGS FOR U. S. BACON.

Armour & Co., packers, of Chicago, recently purchased 150 Yorkshire bacon pigs in Canada, paid duty on them going into the States, turned them into bacon, and shipped the product to the English market for the purpose of seeing how it would compare with United States bacon. The Breeders' Gazette, of Chicago, says the result shows that the bacon made from the Canadian hogs commanded a premium over the price secured for the United States product. This premium was not, however, sufficient to warrant the importation of hogs from Canada and the payment of duty on them. The probable outcome of the experiment would appear to be that the Armours will endeavor, by offering higher prices, to induce farmers to produce hogs of a similar class.

NEW STORE IN IROQUOIS.

THE CANADIAN GROCER paid a visit recently to Iroquois, Ont., and while there met Mr. J. H. Shannon who had been with the firm of C. & M. Mills for over nine years. Mr. Shannon has rented the corner store in the Fisher block in the business centre of the town.

His stock will consist of groceries and gent's furnishings, and will be up-to-date in every particular.

Mr. Shannon became a subscriber to THE CANADIAN GROCER and The Dry Goods Review. THE GROCER wishes him success in his business undertaking.

"COW" BRAND MATCH BOX.

One of the most unique and attractive vest pocket match boxes imaginable is being distributed by John Dwight & Co., manufacturers of "Cow" brand soda. It is made of celluloid and is made to represent crocodile skin. It is for the exclusive use of merchants and salesmen, and by remitting 10c. for postage, any one of these can obtain a box. The money can be sent to the Toronto, Montreal, or New York offices.

PERSONAL MENTION.

Mr. J. F. Eby, of The Eby, Blain Co., Limited, leaves on June 21 for a trip to Europe.

Mr. Rose, of Rose & Laflamme, Montreal, spent Tuesday and Wednesday in Toronto this week.

TRADE HAPPENINGS.

The largest shipment of live lobsters ever sent from Halifax was recently made to Boston. It contained 91 tons of lobsters.

The sardine season in New Brunswick has commenced, but it is stated that the fish are not plentiful, and the opening of factories may be delayed.

The grocery store of F. H. Cluff, Ottawa, was broken into by thieves on Wednesday, last week. They got in by forcing open a cellar window.

Wm. Borthwick, retail fruit dealer, Ottawa, has disposed of his retail fruit business, and intends going into the wholesale fruit business exclusively.

A deputation from the Montreal Retail Grocers' Association visited Cornwall on Thursday, last week, to enquire into the advisability of holding the annual excursion there. It was shown around by the Cornwall grocers, and will report favorably upon that town.

Wm. Packingham, representing an English provision house, with branches in Dublin, Glasgow, London and Paris, is endeavoring to organize a pork packing company in Brockville, Ont. The capital wanted is $250,000, of which Mr. Packingham will subscribe $12,500, and it is hoped local capitalists will put up the rest.

On Sunday morning three burglars entered the store of Casper Spector, grocer, 163 St. Antoine street, Montreal. Mr. Spector was awakened by the noise they made in the store and attempted to capture them. Two got away, but the third turned on him and struck him on the head with a bottle. A cousin of Mr. Spector then arrived and knocked the burglar down with a stool. The thief was arrested, but would not disclose his accomplices.

DEVILLED POTTED MEATS.

W. Clark, the well-known canned meat manufacturer of Montreal, is putting devilled potted meats on the market, in addition to his lines of canned meats. There are beef, ham, tongue, chicken and turkey. They are put up in handsomely labelled half-pound tins, four dozen to the case.

PACKING HOUSE FOR VANCOUVER.

One of the most progressive of pork packing establishments in Canada is that of J. Y. Griffin & Co., Winnipeg. This firm has recently followed up its remarkable success in Winnipeg by establishing a branch in Vancouver. Mr. Griffin paid a visit to the latter city for the purpose of organizing this branch. The office is at 131 Water street, Vancouver, and the firm are handling all lines of provisions and country produce, either on commission, or by straight purchase.

EXPORT 3.310 per cent. Butter Fat
AND
CANADIAN 2.855 per cent. Butter Fat
BRANDS.

CONDENSED MILK

are the highest grades of Milk, either Imported or Domestic.
RICHEST IN BUTTER FAT, ABSOLUTELY FULL CREAM.
See Inland Revenue Report, Bulletin No. 54.

For sale by all the Jobbing Trade throughout Canada.

Manufactured by
THE BALDWIN CONDENSED MILK CO.
BALDWIN'S MILLS

Selling Agents,
ROSE & LAFLAMME, MONTREAL

CADBURY'S CHOCOLATES

ARE SIMPLY DELICIOUS AND ARE PACKED SPECIALLY FOR CANADIAN MARKET.



CADBURY'S COCOA
(Absolutely Pure)

AND MEXICAN CHOCOLATE HAVE AN ENORMOUS SALE ALL OVER THE WORLD.

Agents: MESSRS. FRANK MAGOR & CO., 16 St. John St. MONTREAL

DO YOU SELL

WALL PAPER?

IF SO, YOU WANT THIS.

If you sell **Wall Paper,** send us your name and address (mentioning "GROCER") on a **post card,** and we will forward **FREE** and postpaid, an **ARTICLE** that every Wall Paper Dealer will find useful.

SEND FOR IT TO-DAY

M. STAUNTON & CO.

WALL PAPER MANUFACTURERS

FOR WALL PAPER DEALERS ONLY.
DON'T FAIL TO MENTION THIS JOURNAL.

TORONTO, ONT.

EMPIRE TOBACCO CO'S

COLUMN

Our Leaders--

Currency

Old Fox

Patriot

These popular brands of Chewing Tobacco can be obtained from all wholesale grocers.

Empire Tobacco Co.

GRANBY, QUE.

STRENGTH IN RICE.

THERE seems to be no let up to the steady upward tendency of the rice market, and mill prices here have been advanced another 15c. per 100 lbs. The demand is good, and an active business is reported at full prices. Japan grades are exceedingly scarce, in fact, none can be had, consequently prices are withdrawn.

The New York Commercial says: Everything in the rice line was held up to exceedingly firm lines. The European market was higher, and cables reported some stocks practically exhausted. It seems that nothing can be bought abroad for a less cost than 5c. for Java laid down here. It is not a question of price, but rather a question of getting the goods. Holders are indifferent about selling, and bids are increased now and then without bringing out large offerings. The local situation is just as it has been in reference to spot supplies, and everything is about cleaned up, and sales have been made ahead for this month, which prevents the taking of any large-sized orders for prompt delivery.

A late circular from Kobe contains the following: The tone of our rice markets in the meantime has remained very excited. It is now said that the actual shortage of our last rice crop is considerably larger than estimated by the Government in their official statements, and, considering the continued small supplies from the interior, we are inclined to believe the official figures to be far out. After a short period of quietness, about a week ago a further sharp rush has set in, prices for No. 1 brown rice advanced rapidly from yen 6.50 per picul to yen 6.70 and yen 7.00, and closing at yen 7.40 per picul—13c. 3d. f.o.b. Under these circumstances, of course, a very limited export business only has been done, amounting to some small transactions for New York, Australia and Hamburg, on the basis of yen 6.60 to yen 6.70 per picul, which, after all, caused a serious loss to the Japanese contractors. Import rice—The large arrivals from Rangoon, Saigon, Singapore and Hong Kong are finding a ready market, and go off promptly into the interior. In spite of this, the market about a fortnight ago showed signs of a lull, the Japanese not being inclined to pay the advanced prices asked from Saigon, Bangkok, Pangoon, etc., and withholding from fresh undertakings. But when the news arrived from Hong Kong that the Chinese Government had prohibited the export of rice from fear of a famine at Canton, the tone of our rice markets again became more lively and a good business has been done in Siam and Rangoon rice, and, to a smaller extent, also in Saigon, for April-May shipment.

For more distant shipment there is no inclination at present, and it will mainly depend on the outturn of this year's wheat crop, whether, and to what extent, further rice will have to be imported. So far the weather has been favorable, and the prospects for the new wheat crop are good. But nothing definite can be ascertained before May or June.

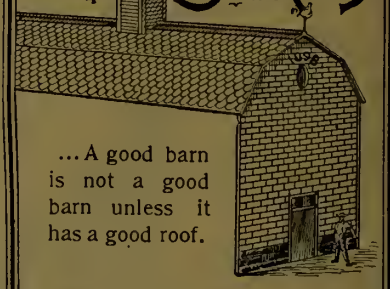
CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

BUSINESS FOR SALE.

WM. LAIDLAW, DURHAM, OFFERS HIS store at Allan Park at a rate on $. A first-class business, small stock, no opposition, 6 miles from any town Enough of revenue from post office in connection to pay rent. Satisfactory reasons for selling (21)

BUSINESS FOR SALE IN THE CITY OF LONdon; dry goods, boots and shoes; established thirty years; small stock, rent low; reason for selling, retiring from business; price right to responsible party. R. A. Jones, London, Ont. (tf)

ROOFS FOR THE BARNS



...A good barn is not a good barn unless it has a good roof.

We would therefore press on **you** the importance of enquiring into the durability of our Steel Shingles before deciding on the covering of your barn.

We guarantee all our steel products to be water, wind, and storm proof and to last a lifetime.

We will give you

the benefit of our 32 years' experience in roofing, our illustrated catalogues, and up-to-date information on these goods on receipt of a post card.

The Polar Metal Roofing Co.
OSHAWA, ONT.

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the BEST and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON,
Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

AGENTS.
Geo. Stanway & Co., Toronto, Agents for Ontario.
W. S. Goodbugh & Co., Montreal, " " Quebec.
J. Hunter White, Esq., - St. John, N.B.
Agent for Eastern Provinces.
Tees Persse, Winnipeg, for Manitoba and N.W.T.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, May 19, 1898.

GROCERIES.

A FAIRLY good trade is being done this week by wholesale grocers in Toronto. Trade is not what can be termed active, but for May, which is usually a quiet month, business is fairly satisfactory. Compared with a year ago, business is better, particularly as far as prices are concerned. Teas are firm. Sugars, molasses, syrups, dried fruits, rice, and canned meats are all strong in price. Wholesalers are at present making money. The demand for sugar is, if anything, a little better than it was a week ago, and, while quotations are unchanged, prices in the outside markets are higher. Canned vegetables are quiet, and still rather unsettled as to price, although, as far as tomatoes are concerned, confidence is again somewhat restored. The general tone of the wholesale grocery trade is healthy, although payments are rather slow.

CANNED GOODS.

There is rather a better feeling again in regard to canned tomatoes. Those wholesalers, who, during the few weeks, have been selling under the market having discontinued so to do. The ruling quotation is $1.15 to $1.20, although we hear of a lot of 50 cases selling at $1.12½. Corn is still being steadily held. Peas are weak. Retailers who bought speculatively and are now holding larger quantities than they feel comfortable with are becoming frightened, and some of them are endeavoring to find purchasers among the wholesalers. We hear of one retailer offering 200 cases at 75c., and sales have been affected at that figure. Wholesalers' prices for peas are nominally unchanged at 85 to 90c. Canned salmon is meeting with a steady demand at steady prices. There have been further advances in canned meats of United States pack, but the Canadian article is unchanged.

SYRUPS AND MOLASSES.

In syrups the only lines offering are brights, and they are not wanted. Prices rule firm. Stocks of low-grade New Orleans molasses in the primary and terminal markets are increasing, but open-kettle goods are in light supply and firm in price. Locally, little or no business is being done in syrups.

SUGAR.

There has been a continued improvement in the outside sugar markets during the week, prices being higher in both London and New York. In New York, muscovado sugars advanced ⅛c. during the past week, and centrifugals 1-16c. per lb., and much business has been done at the advanced prices. Several fractional advances have taken place in London, Eng., and cane sugars there are about 15s. per ton higher than they were on April 20. Supplies of cane sugar are short, and there is no prospect of getting supplies from Europe until the blockade is raised. It is, therefore, expected that the refiners in the United States will have to go to Europe for beet sugars. In the event of this, higher prices will certainly follow. In Canada, the situation is much the same as it was a week ago: Prices are unchanged, although, in view of the strength of the outside markets, higher quotations are anticipated. The effect of the heavy buying of April last is still in evidence. At the same time, however, the demand shows some signs of an improvement, and quite a little sugar is going out. The wholesale price of sugar is still 4¾c. for Montreal granulated sugar and 4 11-16 for Acadia.

For Prices Current See Pages 34 and 35.

NUTS.

Advices from the primary markets show an upward tendency in the price of shelled almonds. Filberts are expected to be a short crop, and the market is firm in consequence.

RICE AND TAPIOCA.

Rice shows increased strength. The mills are unable to complete orders and they have advanced their prices. While our quotations on "B" rice remain as before at 3¾ to 3⅞c., there is a wholesale house here and there which will not accept less than 4c. per lb. The mills have advanced the price of new stock "B" rice to arrive 20c. per 100 lb. Tapioca is firm with prices slightly higher in the primary markets than they were a week ago.

COFFEE.

The outside markets have been rather unsettled during the week, with prices easier. At the moment, however, the feeling is rather steadier. Locally, the conditions are much the same as they were a week ago.

SPICES.

The spice market, generally speaking, is keeping steady, with the demand light. Cable advices quote cream of tartar slightly easier.

TEAS.

A sample of new season's Japan tea was received in Toronto this week from Yokohama. This is the first to arrive. There is no interest being taken in old season's Japan teas. The only teas which are attracting attention on the local market at the moment are those of Ceylon growth, for which a good demand has developed during the week. Indian teas are quiet.

Mail advices from London state that the imports of Indian tea into the United Kingdom during the past eleven months show an increase of 3¾ million pounds, while deliveries show an increase of 2¾ million pounds during the same period. The crop of Indian tea is likely to be early. Exports of Ceylon tea from Colombo last month were only 6,750,000 pounds, against 9,500,000 last year. The statistical position of the Ceylon market is strong, and the market appears to be responding.

FOREIGN DRIED FRUITS.

CURRANTS—Brokers report a few transactions for import during the past week, and that if there were any goods on spot they could be readily sold. The demand from retailers is good. Hancock & Wood, of Patras, write that stocks of 1897 crop are running low and will be exhausted before the new season's fruit is upon the market. The growing crop is doing well and promises to be large, except something unforseen occurs.

VALENCIA RAISINS—Valencia raisins are dearer in London, England, advices received this week quoting prices 1s. 3d. higher. Valencia raisins, particularly selected fruit, are getting low in Toronto and in Western Ontario, and enquiries from wholesalers have been heard during the week.

PRUNES—The price of California prunes continues to advance; 90 to 100's are 1¼c. per lb. above the lowest point. There are a few orders being taken, but the demand is naturally not as brisk as it was.

SULTANA RAISINS—Advices from Great Britain report the market there higher.

CALIFORNIA EVAPORATED FRUITS—Prices are firm, with high prices the prospect for the coming season. There is practically nothing doing locally.

GREEN FRUITS.

There has been an active demand for all fruits, merchants generally, both in Toronto



The Best of its Kind

Soap's Soap, but there are soaps and soaps. There is a best. Experience, ability, honesty, helps to make it. "SURPRISE" Soap has these in its make up, as perfectly as can be obtained anywhere.

It makes "SURPRISE" Soap the best of its kind.

It Pays to Push

SURPRISE SOAP

BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Henry Wright & Co, 51 Colborne St.
WINNIPEG: E. W. Ashley.
VICTORIA: L. Patourel & Co.

Made by

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

and throughout the country, buying large quantities for the holiday on the 24th inst. There is a firm feeling in both lemons and oranges, with an advance of about 25c. noted in the better grades. There is, however, a larger proportion of inferior qualities, especially of lemons, coming forward now, and the price for the cheaper grades remains just as low as formerly for these goods. Bananas are coming in plentifully, and sell quickly. Of this fruit there is also noted a larger receipt than usual of stock that cannot be classed as fancy. There have been, however, a car or two of superior stock received. Prices are firm. The receipts of pineapples have been moderate, but are sufficient to meet the demand, which is light, owing to the absence of the best goods, Cuban pines, from the market. Tomatoes continue to move quietly at unchanged figures. Baltimore strawberries are expected before the end of this week in car lots. These are quoted at 17c. for quarts. The sale of onions is steadily increasing, and is likely to be in full swing within a week or two.

COUNTRY PRODUCE.

EGGS—The feeling is decidedly weaker, as receipts have continued to increase in an astonishing manner. One house reports the receipts of eggs last week the largest in its history. A decline of ½c. is noted, fresh-laid stock now selling at 9½ to 10c.

POTATOES—The market has recovered from the reaction caused by the great advance in prices ten or twelve days ago, and now dealers hold what stocks they can secure firmly at 70 to 72c. per bag, for car-load lots. The price on the street market is not proportionately high, ranging from 70 to 75c. per bag.

DRIED APPLES—There is little doing, prices continuing unchanged at 3 to 4c. for choice lots. Some good stock is offered at 2½ to 3c.

EVAPORATED APPLES—A quiet business is being done, with prices steady at 9c.

BEANS—The market is steady, with a fair demand for hand-picked, which are quoted at 90c. to $1. Ordinary beans can be had easily at 80 to 85c.

HONEY—Business is quiet. Little is coming in, and the demand is light.

MAPLE PRODUCT—The season is about over, and there is now but a moderate business being done.

VEGETABLES—Prices of radishes, spinach, asparagus and cabbage have again been reduced this week, as there is now free deliveries. The demand is good for all lines. We quote as follows: Rhubarb, 20 to 30c. per doz. bunches; onions, 5c. doz. bunches; lettuce, 20 to 30c. doz. bunches; radishes, 20 to 30c. doz. bunches; cabbage, per sack, $2; per doz., new, 60 to 75c.; parsley, 15 to 20c. doz. bunches; cucumbers, Canadian, 75c. to $1 per doz.; watercress, 20c. per doz. bunches; gardencress, 20 to 25c. per doz. bunches; spinach, 40 to 60c. per bush.; asparagus, 30 to 50c. per doz.; green peas, $1 to $1.10 per bush.; butter beans, $3 to $3.50 per bushel.

BUTTER AND CHEESE.

BUTTER—The feeling is weaker than last week, and dairy large roll and tub butter is ½c. cheaper. The receipts of dairy are expected to be lighter during the next week or two, owing to the large number of cheese factories commencing operations. Creamery is still arriving in large quantities and is easy at present quotations.

CHEESE—Though prices are low, the feeling throughout Ontario regarding prices is firm, and various factories have refused 8c. at outside points for their makes.

PROVISIONS.

Prices are advancing. There has been a brisk trade in long clear bacon, and prices have appreciated ½c. per lb. Stocks of barrel pork, especially Canadian heavy mess, are light, and both the heavy mess and short cut are 50c. per bbl. dearer. The feeling in regard to lard is decidedly firm, most dealers agreeing that stocks are likely to be short, and have put up prices ¼c. per lb. Smoked meats are in great demand,

Ship your
EGGS and BUTTER
To **J. A. McLEAN**
Commission Merchant. 77 Colborne St. TORONTO

FOR SALE. Choice Prime Beans. Evaporated Apples.
Apply JAS. R. SHIELDS & CO.
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Wholesale Produce
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Correspondence solicited. Consignments handled to best possible advantage. Prompt returns.
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Is the Best Burning Oil in the Market.
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Manufacturers and Shippers who are not represented in
WINNIPEG
Will do well to correspond with me.
E. NICHOLSON
124 Princess Street, Winnipeg, Man.
Successor to W. F. Henderson & Co.
Wholesale Commission Merchants and Brokers.
Established 1882. 16 years' experience.

IN STOCK
Egyptian Onions
Bermuda Onions
Florida Tomatoes
Carolina Cabbage
Havana Pines
Clemes Bros. - Toronto

and shoulder hams and rolls are ¼c. dearer. Other lines are firmer at present prices.

FISH.

Prices are unchanged throughout. We add this week a quotation on Digby herring. which are selling at 55c. per bundle of five. Fresh whitefish and salmon trout are selling well. We quote as follows: Fresh salmon trout, 6 to 7c.; fresh whitefish, 6 to 7c.; steak trout, 7c.; fresh steak cod, 6 to 6½c. per lb.; fresh pike, 5c. per lb.; fresh perch, 4c. per lb.; fresh herring, 3½c. to 4c. per lb.; Labrador herring, $5.50 per bbl. and $3 per half-bbl.; Digby herring, 55c. per bundle of five; split herring, $5 per bbl. and $2.75 to $3 per half-bbl.; boneless codfish, 3½ to 5c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), $2.50 per keg; ciscoes, $1; haddies, 5½ to 6c. per lb.; fresh haddock, 5c. per lb.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—There was a reaction in wheat at the end of last week, but prices have again steadied, though they are lower than last week. Quotations on cars outside run about as follows: Wheat, red winter, $1.08 to $1.10; white winter, $1.06 to $1.08; goose, $1.03 to $1.04. There has been a big delivery of wheat on the street market during the past week, receipts averaging nearly 1,500 bushels daily. Oats also are coming in plentifully. We quote the street market as follows: White wheat, 95c. to $1.10; red wheat, $1.11 to $1.14; goose wheat, $1.05 to $1.06; barley, 42 to 42½c.; oats, 37½ to 38c.; rye, 55c.; peas, 62 to 63c.; No. 1 hard Manitoba wheat is 5c. cheaper than this time last week, being now quoted at $1.45, Sarnia freight.

FLOUR—The market has eased off somewhat in sympathy with the decline in wheat. Sales are light, dealers, as a rule, using up old stocks, in the hope of further decline. We quote: Manitoba patents, $6.75 to $7; Manitoba strong bakers', $6.35 to $6.60; Ontario patents, $5.75 to $6; straight roller, $5.50 to $5.60, Toronto freights.

BREAKFAST FOODS — There is a fair amount of business being transacted. Cornmeal has advanced 25c. We quote as follows: Standard oatmeal and rolled oats, $4.50 in bags and $4.60 in bbls.; rolled wheat, $3.50 in 100-lb. bbls.; cornmeal, $2.75; split peas, $3.75; pot barley, $3.75.

HIDES, SKINS AND WOOL.

HIDES—The feeling is firm, at last week's figures. We quote: No. 1, 8c.; No. 2, 7c.; No. 3, 6c.; cured, 8½ to 8¾c.

The Following Brands Manufactured by
The American Tobacco Co.
OF CANADA, Limited.
Are sold by all the Leading Wholesale Houses.
CUT TOBACCOS . . . .
OLD CHUM.
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OLD GOLD.
CIGARETTES
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
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SARNIA Water White Lamp Oil.
Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded *Sarnia Water White*. Wholesale only by
The QUEEN CITY OIL CO., Limited.
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THE TRADE BUILDERS OF B.C.
ARE
OKELL & MORRIS' GOLD MEDAL BRANDS
OF PURE Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels
We guarantee the purity of our manufactures. | Works: VICTORIA, B.C.

THE MANITOBA PRODUCE AND COMMISSION COY.
WINNIPEG, MAN.
Wholesale Dealers
PROVISIONS OF ALL KINDS
Consignments Solicited.

DON'T PAY FREIGHT ON WATER
CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.
Agents—
W. H. SEYLER & CO.
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Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY. FLUSHING, N Y

EGGS and BUTTER
IN BIG DEMAND.
SHIP TO
RUTHERFORD, MARSHALL & CO.
Commission Merchants
Toronto.

G.F.& J.GALT PACKERS OF THE CELEBRATED **BLUE RIBBON TEAS**
42 SCOTT St TORONTO.

CALFSKINS—The feeling is weak. Prices are unchanged. We quote: No. 1 veal, 8 lbs. and up, 9c. per lb.; No. 2, 7c.; dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—There is little doing. We quote at $1.15 to $1.35.

WOOL—There is a free offering of unwashed at 11c. per lb. A larger quantity of fleece is coming in, the price ruling being 16c.

SALT.

There is a fair business being done at unchanged figures. We quote: Carload lots, $1.05 per bbl., and 65c. per sack; less than carload lots, $1.10 per bbl., and 70c. per sack. At the wells we quote: F.O.B., barrels, 75c.; sacks, 45c.

MARKET NOTES.

Cornmeal has advanced 25c.

Eggs have declined ½c. per doz.

Cream of tartar is easier in the primary market.

Valencia raisins are 1s. 3d. dearer in London, England.

Manitoba patents flour has declined 10c., strong bakers' 15c., and Ontario patents 25c. this week.

The Canadian rice mills have advanced "B" rice, for future delivery from new stock, 20c. per 100 lb.

Dairy large roll and tub butter is ½c. per lb. cheaper. Second grade dairy tubs are now arriving at 10 to 11c.

D. Gunn, Bros. & Co. say that last week's receipts of eggs were the largest in the history of their business.

A sample of new season's fine Japan tea was received this week by Mr. W. Dane, agent of the Eastern Japan Trading Co.

Rutherford, Marshall & Co. say that the demand for dairy tub butter this month has been unprecedented in their experience, scarcely a day passing without large orders being received for shipment.

Lard has advanced ½c.; long clear bacon is ½c. dearer; smoked rolls and shoulder hams are ¼c. per lb. higher, and Canadian heavy mess and and Canadian short cut are 50c. per barrel above last week's figures.

McLauchlan's Graham Crackers

In 1 lb. packages. Retail for 10c. These Biscuits are manufactured from the choicest ingredients, and packed with neatness and care. Grocers can recommend them with perfect confidence.

J. McLauchlan & Sons, - - Owen Sound

QUEBEC MARKETS.

MONTREAL, May 19, 1898.

GROCERIES.

THERE has been a fair movement in general groceries this week, and, as a rule, values are firm in their disposition. Raw sugar, for instance, is higher than it was a week ago, which is two jumps in a fortnight, and if it continues, refined here is quite apt to advance. There is no abatement in the strength of the molasses market, while teas in the medium grades are very scarce and evidently badly wanted by jobbers. Rice has scored another advance, while dried fruit, canned goods, and country produce of all sorts are strong in feeling. In fact, the general situation is a buoyant one.

SUGAR.

The firm feeling in sugar is fully retained, and there have been further advances in the raw market both for cane and beet. The former is 3d. higher than it was at last writing, which makes 6d. for the fortnight, while beet is 1½d. to 2¼d. above where it was last week. Cables on Tuesday quoted cane at 12s. 3d. for Java and 10s. 9d. for fair refining, and beet at 9s. 6¾d. for present and 9s. 7½d. for next month's delivery. In New York also raw is strong and tending upwards, 3¾c. being asked for fair refinery and 4¼c. for centrifugal 96 test. The strength has not caused any change in refiners' prices on spot, but the tone is very firm, though the demand has been of a very limited character. If the present strength of the raw markets continues buyers gain nothing by holding off, as prices on refined are quite apt to advance.

SYRUPS.

The syrup market continues quiet and steady, and refiners are carrying very small reserve stocks.

MOLASSES.

The strong tone of the molasses market continues, and further advances are not improbable. Cables from the Islands this week are very firm, reporting the demand in excess of the supply, at 22½c. cost and freight, with tonnage difficult to obtain. On this basis no stock can be laid down much under 30½c., so that the jobbing figure, 31c., leaves only a small margin. Local demand is quite brisk, but sellers will not operate ahead to any extent, as they consider that the situation calls for very conservative action on their part. A letter from Halifax, under date of May 10, says: "Molasses having advanced in every direction, and crops in St. Kitts, Antigua, and elsewhere being reported as having ended with a much smaller result than usual, there has been a great deal of disappointment at the nonfulfilment of a number of orders which were sent to the West Indies, and which shows conclusively the scarcity of the article."

CANNED GOODS.

There has been some enquiry for canned vegetables on Northwest account during the week, but the business transacted did not amount to much, as buyers and sellers were apart on peas, corn and tomatoes. There has been little doing in other lines of canned material, but the firm tone of all sorts of meats is fully retained. In salmon, stocks in second hands here appear to be pretty ample, but there are none in first hands. No quotations on new pack are expected until next month.

TEAS.

The tea market continues firm, a notable fact being the shortage in first hands of teas ranging from 15 to 18c., both in Japan and China stocks. Jobbers are scarce of these goods also, and the fact has led to more enquiry, but the amount of business done has been small, for the reason above given.

WE ARE PAYING CASH FOR DRIED APPLES



W. B. BAYLEY & CO.
EXPORT BROKERS
46 FRONT ST. E. **Toronto**

We Are Sellers



AT CLOSE PRICES

CANNED GOODS

THE MOST COMPLETE ASSORTMENT

IN THE TRADE.

THE **EBY, BLAIN Co.** LIMITED

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO.

SPICES.

There has been no change in this line of goods, the strong disposition being still prominent. In fact, if the outside markets continue to appreciate as they are doing jobbing prices here will have to be worked up.

COFFEE.

The coffee market has shown little or no animation during the past week, and prices, as a rule, continue as last quoted.

RICE.

The rice market was firm and active and strong this week, and, as primary markets continue to advance, prices here have been marked up 25c. on the standard B grade. No Crystal Japan, is obtainable. We quote : standard B, $4.; Patna, $5 to $5.50; Carolina, $7.25 to $7.75; choice Burmah, $4.50 to $4.75, and Java kinds, $4.75 to $5.

DRIED FRUIT.

The currant market continues quiet, but very firm, and offerings for fresh importation this spring in this market have been conspicuous by their absence.

Valencia raisins rule firm, and there are few offerings for forward shipment. Jobbers on spot have enough to go along with, though they are not disinclined to speculate when a good opportunity offers, owing to the Spanish-American war. So far, there have been few ; in fact, agents state that they have not had a cable quotation for over a fortnight. Local prices are steady.

Stocks of California raisins are extremely light, and, as there are few on the way, holders are very firm on values. There is one carload of 2 and 3-crown on the way from the Coast, and the firm in question could not procure any more, though they tried hard to do so.

The prune market is very firm, and, though not quotably changed, values, especially on California fruit, are strong, with an upward tendency. No fresh supplies can be had on the Coast.

Figs and dates remain unchanged.

Evaporated fruits are firmly held all round.

NUTS.

The market continues steady to firm, in response to the strength abroad. Valencia shelled almonds are enquired for, both for import and for jobbing distribution, but are difficult to obtain. Filberts are firm at last week's advance.

GREEN FRUIT.

The big auction sales being all concluded the green fruit market has resumed its normal condition. Business during the week was fair, and prices, while showing some variation, are not radically altered from last week's level. We quote : Lemons, $2 to $3.50 per box for fancy, and $1 to $2 for good; oranges, $3 to $3.25 for fancy, and $2 for good. Southern strawberries are firmer at 15 to 18c. and pineapples at 15 to 18c. Bananas range from $1 to $1.75.

DRIED APPLES.

Very little is doing in dried or evaporated apples in a large way, but values are freely held.

APPLES.

Remain as last quoted, at $3 to $5 per bbl.

COUNTRY PRODUCE.

EGGS—A fairly active trade continues to be done in eggs, and, although the receipts are liberal, which are fully expected at this season, prices are well sustained at 9 to 10c. per dozen.

BEANS—There has been a much firmer feeling in beans, and prices are advanced all round, primes selling at $1 and choice hand-picked at $1.10 to $1.15.

HONEY—Business in honey is exceedingly quiet and prices are nominal. We quote : White clover comb, 11c. to 12c. ; dark, 8c. to 10c.; white strained, 6c. to 7c., and dark, 4c. to 5c.

CLUB BRAND COFFEES

The following extract is from a letter recently received from one of the largest jobbers in the Maritime Provinces :—"**The blend of Coffee we get from you suits us to perfection.**"

OUR CLUB BLENDS ARE ABSOLUTELY THE BEST IN THE TRADE. SAMPLES SENT ON APPLICATION.

S. H. Ewing & Sons, Importers and Manufacturers **Montreal**

MAPLE PRODUCT—The demand for small lots of maple product is fair, but the market on the whole is quiet and steady. Syrup in wood selling at 4½ to 4¾c. per lb., and in tins at 45c. to 50c., as to size. Sugar moves freely at 6c. to 6¼c. per lb.

POTATOES—The Yankees have been large buyers of potatoes throughout Quebec and Eastern Ontario, and have paid freely 40c. per bushel for them at country points. This demand has sensibly reduced reserve supplies throughout the country and stocks are light. Here 70c. per bag is bid on track.

TALLOW—Rules quiet at 1½ to 1¾c. for rough, and 3 to 3¼c. for refined.

HOPS—Dull, but steady, choice, 12 to 14c., and yearlings, 8 and 10c.

PROVISIONS.

There was no change in the situation of the local provision market. A fair trade continues to be done in most lines and prices rule steady. We quote : Canadian pork, $15.50 to $16 per barrel; pure Canadian lard, in pails, at 8¼c. to 8½c. ; and compound refined at 5½c. to 5¾c. per lb. ; hams, 11½c. to 12c. ; bacon, 12c. per lb.

FLOUR, GRAIN, ETC.

The grain market locally, in sympathy with the situation elsewhere, has been subject to rather violent fluctuation during the past week. At this writing a steadier feeling is noticeable, and prices have recovered from 3 to 5c. on wheat, though they are still away below where they were last week. Shippers here paid $1.09 per bushel for No. 2 red. Foreign bids for Manitoba No. 1 hard wheat were equal to $1.37 per bushel afloat Fort William. A fair trade was done in oats on the basis of 39½ to 40c. afloat. Peas were offered at 70c. afloat, and buckwheat at 52c.

The flour market, on the contrary, has not only retained all the advance recorded last week, but prices have risen still further. Export demand has been active, both the big local milling concerns putting through quite a quantity of flour for foreign shipment. Prices are higher all round, as follows : Winter wheat patents, $6 to $6.25 ; straight rollers, $5.75 to $5.85 ; bags, $2.70 to $2.85; Manitoba patents, $6.90 to $7.40, and strong bakers', $6.50 to $7 ; extra, in bags, $2.50 to $2.60.

There was no change in the feed market. A fair demand is reported at steady prices. We quote: Ontario winter wheat bran, $13.50 to $14 ; shorts, $16 per ton in bulk ; Manitoba bran, $14 ; shorts, $16, and moullie, $17 to $18 per ton, including bags.

The meal market was quiet, and without any new feature. The demand is slow and prices unchanged at $4.30 per barrel, and at $2.10 per bag for rolled oats.

The tone of the hay market is firm, and a good trade is reported at $10 to $10.50 for No. 1, and at $8 to $9 for No. 2 per ton, in car lots.

CHEESE AND BUTTER.

Cheese, while not quotably altered, is rather easier in its tone. Based on last week's purchases at country points, the spot market should be an 8 to 8¼c. one, but buyers on spot are not disposed to freely concede this range. In fact, demand is narrow, being confined largely to a few operators. Enquiry in England, also, since the boom of a few weeks ago, has slackened. About 100 French cheese came in on the boat this morning, and were distributed, not sold, on the wharf, so that no price can be named on it, but buyers state that it is not worth more than 7¾ to 7⅞c. There was no special news from the country to-day, except that all the old cheese has not yet been cleaned up, as a shipper received the offer of a lot from the west to-day.

The butter market was quiet and inclined to heaviness to-day, for, though 17c. was asked for finest creamery, it was difficult to obtain, and 16½c. was the more general

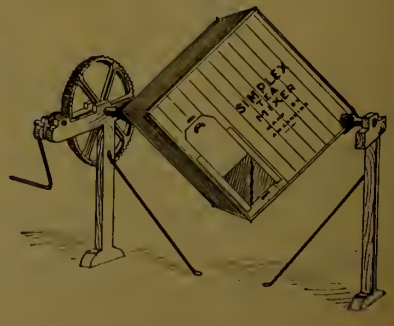


THE "ARMEDA"

Tea Packing Machine and Simplex Tea Mixer

Mr. Wentzell, of H. W. Wentzell & Co., Wholesale Grocers, Halifax, Nova Scotia, says :

"The 'Armeda' Tea Packer and Simplex Tea Mixer purchased from A. H. Canning & Co., Toronto, is a complete outfit. We are delighted with them. Simple in construction, durable, and do perfect work."



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A. H. CANNING & CO.,

57 Front St. East, **TORONTO**

FOR DESCRIPTIVE CIRCULAR AND PRICES.

COTTAM BIRD SEED and Bird Bread, manufactured under six patents. Reliable standard goods; nothing to approach them for popularity and value. All wholesalers.

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.
$2.50 per case; 80c. gallon.
THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

POTATOES
IN CAR LOTS, BUY NOW.
WM. HANNAH & CO.
Board of Trade. TORONTO

The
DAWSON Commission Co., Limited
FRUIT, PRODUCE AND COMMISSION MERCHANTS,
Cor. Market and Colborne Sts.,
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California Navels
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Messina Lemons
Seedlings are now arriving in Good Condition and are taking the place of Valencias. Our Lemons and Navel Oranges were never better.
AUCTION SALES
Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.
We attend personally to all consignments of Fruit and Produce.
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LARD
When you buy Lard, you want good Lard. We guarantee our "Star Brand" Kettled Lard to be absolutely pure. We have this in tierces of 400 lbs., pails of 60, 20, 10, 5 and 3 pounds each, and in 1 pound packages. This last we recommend to the general grocery trade, no delay in putting up, always ready, and of the finest quality; shipped in boxes of 40 and 80 pounds each.

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JUST ARRIVED FROM GERMANY

KNORR'S
Evaporated Soup Tablets, Vegetables
Sliced and Granulated Potatoes
Beef Bouillion, etc.
Undoubtedly the finest goods on the market. Write for prices.

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FANCY
MOUNT ROYAL MILLS
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POLISHED
IMPERIAL SEETA
IMPERIAL GLACE
D. W. ROSS CO. Agents **RICES**

THE MOST NUTRITIOUS COCOA.
EPPS'S
GRATEFUL—COMFORTING
COCOA
In labelled Tins. 14 lb Boxes.
Special Agent for the entire Dominion, C. E. COLSON & SON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.

FIRST QUALITY
Oak Dash Churns
WHITE SPRUCE
Butter Tubs
PARCHMENT
Butter Paper
Also complete lines of Woodenware, Brooms, Brushes, Paper, Paper Bags, Twines, etc.

WALTER WOODS & CO.
HAMILTON.

E. T. STURDEE
Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. Etc., Etc.
Wholesale trade only.

CONSIGN YOUR
Butter and Eggs
....TO....
The Wm. Ryan Co. Limited
TORONTO
Highest Prices Obtained and Quick Returns Made.

COWAN'S
Hygienic **Cocoa**
Royal Navy **Chocolate**
AND
Famous Blend **Coffee**
are the favorities with all grocers.
THE COWAN CO., LIMITED TORONTO

Hams
Bacon
Pure Lard
"MAPLE LEAF" Brand.

D. GUNN, BROTHERS & CO.
Pork Packers
Egg and Butter Dealers
TORONTO, ONT.

Now receiving weekly a carload of Bananas, finest imported, also Pineapples and Florida Tomatoes. Give us a trial order. We will give you entire satisfaction.

HUGH WALKER & SON
Wholesale and Commission Merchants
GUELPH, ONT.
Established 1857.

Extra Fancy California Navel and Seedling Oranges, all sizes. Valencia Oranges, fine stock, 420's and 714's, repacked before shipping. Extra Fancy Messina Lemons, 300's and 360's.
Quality Right! Prices Right!

idea with buyers. Roll dairy was quiet, but steady, at 13 to 13½c.

MONTREAL NOTES.

Both Japan and China teas, worth from 15 to 18c., are short here, while enquiry is brisk for them.

Cables note another advance of 1c. in the first cost of Barbadoes molasses at the Islands. This is 5c. in less than a month.

Local prices on flour have not been affected by the fluctuations in wheat. They are all, on the contrary, advanced on last week's range.

California raisins are scarce, both in first and second hands here, and all that one importer could gather up on the Coast was a single carload of two and three-crown fruit.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., May 17, 1898.

THE week has been a busy one. Values in nearly all lines are higher. In some, as in pork products and beef, the advance during the week has been very marked. These lines are not large sellers at this season. The weather keeps cold and wet here, which makes roads through the country bad. A fair trade is, however, doing. Money is a little scarce. This is the season lumbermen are expected to pay their accounts for winter's supplies, but this year they have not disposed of their lumber, so are inclined to ask extra time. Were it not for the dullness in lumber, this spring would be a particularly profitable one. It is many years since the wholesale grocery trade was making such good profits. In tea, a good trade is reported, largely for blends, in which India and Ceylon teas play a chief part. Vessel freights are good, particularly for large vessels. Shipments from St. John are light. Potatoes show better prices. Large quantities are going to the United States market.

OIL—Burning oil shows but the limited sale usual at this season. In lubricating, the sale is good at present, but the future gives promise of a quieter season than usual. In paint oils sales during the week were good, and prices are rather higher.

SALT—In coarse the demand is still quite active in spite of the fact that during the winter large quantities were shipped to consuming points, where demand would not begin till spring. A cargo, now due, is largely sold. Prices are rather higher. There are fair stocks. In factory-filled, the sale is quiet. It is effected by the increasing sale of Canadian salt in this market each year. We quote as follows: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 to $2.60 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30; mineral rock salt, 60c. to $1.

CANNED GOODS—As regards change in price, corned beef takes the lead, the advance being about 35 per cent. The Canadian packers are keeping their price firm. Dealers are largely stocked at the low prices, so that dealers are selling at about packers' prices or less. Corn, peas and tomatoes are firmly held, particularly the last named, and higher prices are looked for. Stocks are limited. In peaches, packers are inclined to advance prices. There is a good sale. In pineapple, the demand is good, and chiefly for grated. Oysters are firm. In salmon, the prices show no change, and, stocks being large, little change is expected. Lobsters are still high. There seems a better demand for blueberries than usual at this season. It may be because stocks are light

GREEN FRUIT—Business is active, and large quantities of fruit are arriving. Prices tending higher. Some four cars of oranges and lemons arrived from Montreal this week, bought from the large cargo arriving there. Prices paid were rather higher than was expected on account of American demand. California oranges continue to move freely. In bananas, each week sees increased sales. Pines tend easier, but sale here is light; season is yet early. A few California cherries were received this week. In strawberries, prices this week were rather firmer. Rhubarb continues to improve in appearance and to ease off in price. Some good cabbage are now coming forward.

DRIED FRUIT—Little can be said. Everything is quiet. A fair stock of raisins is held, chiefly Malaga and California loose muscatels. The latter are preferred; prices easy; but prospects are for higher prices in Californias. There is a rather improved demand for seeded stock, and prices are somewhat lower. The few currants moving are chiefly cleaned. California prunes and evaporated fruits tend higher; demand is rather less. The sale is for 25-lb. boxes. Small-sized prunes are scarce. In onions, a large quantity of Bermudas went forward to Boston, via St. John, this week. Stocks here are not large. Prices show little change. Egyptians are being freely received. In apples there is little doing.

DAIRY PRODUCT—In butter, low prices are quoted this week, and buyers are getting particular about quality. There are good stocks. Eggs show quite a range in price, but they are, on the whole, rather firmer. Prices have been much lower here than on Prince Edward Island. In cheese, old still holds the market. There is but little change. Local cheese factories are now beginning to manufacture.

SUGAR—Prices continue to move up slowly, but surely. The business here is largely in the hands of the Nova Scotia refinery. One of the Montreal refineries is now offering, and the other is doing but a limited business here. There are fair stocks held.

MOLASSES—Prices continue to advance. and our dealers are caught short of stock, It is largely their own fault, as Barbadoes could have been easily bought, but the experience of the last two years, and the prospect early in the season of its being repeated, rather scared some dealers, and the result is lost chances. To a few who carried over stocks, particularly Porto Rico, the market has been a fortunate one. New Orleans is being received, after being out of the market for some time.

FISH—Except in dry cod, business is rather quiet. In this line, stocks are light and prices higher. Pollock show no change. Smoked herring show light sale, few are held here. Pickled herring are dull. In fresh fish the catch of Gaspereaux continues light, and the season is about over, the catch being only about one-quarter as large as usual. Alewives have been dull, but this is not so much regretted. There is a fair catch of cod and haddock. Halibut show fair receipts. Shad begin to be caught quite freely, and a stray salmon is seen. We quote: Large cod, $3.50 to $3.65; medium, $3.35 to $3.50; pollock, $1.80 to $1.90; Grand Manan pickled herring, $1.85 to $1.95 per half-bbl.; smoked herring, 8 to 9c. per box; Canso, pickled, $5 per bbl.; boneless fish, 3½ to 4½c.; cod, 6 to 7c.; finnan haddies, 4 to 4½c.; fresh Gaspereau, 35c. per 100; fresh halibut, 8 to 9c. per lb.; shad, 20 to 25c.

PROVISIONS—Barreled pork and beef are very high; advance has been sharp, and the outlook favors higher prices. Little is doing here; season is quite late. Stocks are not large. In smoked meats there is the same movement, a fair trade doing. Lard took quite a jump this week; fair stocks are held. Prices in this market have kept about the same as those asked by packers.

FLOUR, FEED AND MEAL—It is years since flour showed the profit it now does, and the advance found our dealers well prepared. It is difficult to get full prices. A good demand is reported. In oatmeal there has been quite an advance; stocks are light, buyers being backward to take hold. There are but fair sales reported. Cornmeal, which is now in procession, is higher and moves freely. Oats are up; but few New Brunswick oats are offering. In feed, there has been but limited advance, but it is hard to get. In hay there is very little moving. In hay there is very little moving. Beans are hardly as high as a year or two ago, though still well above prices of four weeks ago.

REPRESENTATIVES WANTED

A CANADIAN MFG. CO. WANT REPRESENTATIVES in Hamilton, London, Galt, St. Thomas, St. Catharines, Rat Portage, Fort William and Winnipeg, to sell a staple to the wholesale and large retail grocery and general store trade in these centres. Write, giving references, to C. M. Company, care CANADIAN GROCER, Montreal or Toronto. (DH23)

In Peace or War



Millar's Paragon Cheese

IS STILL AT THE FRONT.

We originate—others imitate.

THREE STRONG POINTS } Style of Package, Quantity of Goods and Popularity.

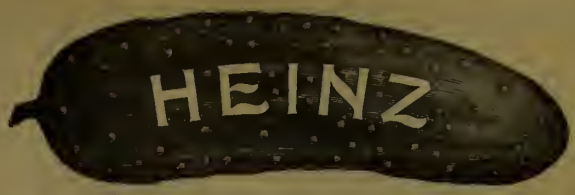
A seller the year round.

HAVE YOU GOT IT?

T. D. MILLAR CHEESE CO.

INGERSOLL, ONT.

Agents... FRANK MAGOR & CO. - Montreal.
A. E. RICHARDS & CO. - Hamilton.
JOSEPH CARMAN - - Winnipeg.



Pickles.

Maybe it's the tomato sauce that makes Heinz's Baked Beans so good? Whatever it is, it makes them a good seller.

Others of our Popular Specialties are:

Tomato Chutney **Evaporated Horse Radish**
Tomato Ketchup **Tomato Soup**
Baked Beans with Tomato Sauce

For sale by
H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.

MEDALS--
PARIS
CHICAGO
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The GENUINE always bear this Keystone trade-mark

H. J. HEINZ Co. PITTSBURG, U.S.A. KEYSTONE PICKLING & PRESERVING WORKS TRADE MARK



ROSE'S LIME JUICE

IS

The Original & Genuine Brand.

THE STANDARD FOR PURITY AND EXCELLENCE.

Being the product of absolutely the finest cultivated Lime Fruit in the World, it is the best procurable.

Canadian Agents: LAW, YOUNG & Co.,
Montreal.

Seeds move freely. There has been a large demand for wheat for seed. We quote: Manitoba flour, $7.50 to $7.65; best Ontario, $6.15 to $6.35; medium, $5.70 to $6; oatmeal, $4.50 to $4.60; cornmeal, $2.25 to$2.35; middlings, $20 to $22; bran, $18 to $19; oats, 45 to 48c.; hand-picked beans, $1.20; prime, 95c. to $1; yellow eye beans, $1.75; split peas, $3.80 to $3.90; round, $3.25 to $3.40; pot barley, $3.50 to $3.75; hay, $8.75 to $9.00; timothy seed, American, $1.75 to $2.15; do., Canadian, $2 to $2.40; mammoth clover, 7 to 7½c.; alsike, 7¾ to 8½c.

ST. JOHN NOTES.

C. W. Wetmore, retail grocer, is trying to make a compromise at 30c. on the dollar.

SS. Tiber from Montreal, arrived this week via Halifax. This is the first trip of the season.

John H. Parson, of Fredericton, is in financial difficulties; liabilities, $1,400; assets, $476.

E. J. Madden, representing Armour & Co., Chicago, was in the city last week; from here he went to Halifax.

David Hatt, who has retired from Hatt, Morrison & Co., Fredericton, will conduct a retail grocery business there for Hatt & Co.

Large quantities of potatoes are being shipped to the American market, prices having advanced. One trip this week the steamer took 1,000 bags.

The following prices are quoted from Woodstock, N.B. Hay, pressed, $6.50 to $7 per ton; loose, $6; oats, 30 to 32c.; butter, 15 to 17c.; eggs, 9 to 10c.; potatoes, $1.

The wholesale and retail grocers have decided to hold a picnic this summer. At a meeting held this week C. E. Macmichael was elected chairman and L. A. Hopper secretary.

Mr. Ned. Goodwin, represented A. L. Goodwin, wholesale fruit dealer here, at the sale in Montreal of the cargo of the ss. Fremona, and bought upward of fours cars, consisting of lemons and oranges.

The Excelsior Vinegar Co., which is about to manufacture vinegar, pickles, preserved fruits and vegetables here, has elected the following officers: Louis Green, president; W. H. Fairweather and D. W. Stramm, directors.

The wholesale grocers have kept the Saturday half holiday for some years, but there are a number who seem to be dropping out. This is to be regretted. During the summer all the wholesale dealers should participate in the holiday.

The following persons have been incorporated as the Financial Agency Co., Limited: George Robertson, C. W. Skinner, W. A. Lockhart, A. M. Pound, C. T. Gillespie, J. A. Mugitton, Duncan Robertson, J. U. Thomas and John Montgomery.

MOLASSES STILL ADVANCING.

MAIL advices from New York state that houses there are in receipt of advices, from the Islands, on Barbadoes molasses, which reported the market strong at a further advance of 1c. per gallon, making first cost 13c., or cost and freight 22½c., and this figure is equal to 30½ to 31c., duty paid in Montreal. This may mean that with not a half crop of Barbadoes molasses this year, and not 3,000 puncheons afloat for Quebec and Montreal up to the present, as against 11,000 puncheons last year, that the top mark has not been seen yet. With the short sales that have been made, and smaller stocks on spot than any other season, the prospects are for much higher prices, especially as Porto Rico, Antigua and other ports are entirely shut out. Barbadoes planters have been boiling molasses largely into sugar and offers are out of the question now. The New York Commercial, under date of May 14, says: The feature in the molasses market was the receipt of a cable from Barbadoes reporting 1c. per gallon advance, making an advance of 5c. per gallon in four weeks, and molasses not obtainable. Crop short fully 16,000 to 18,000 puncheons. This was encouraging to local holders of foreign molasses, and they continued to show a very strong front. Top prices were realized. At New Orleans conditions are unchanged, but the feeling there is quite as strong as it is here.

DRINK : : :

:: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, you want to use the best of all

VANILLA . . CHOCOLATES

CHOCOLAT MENIER

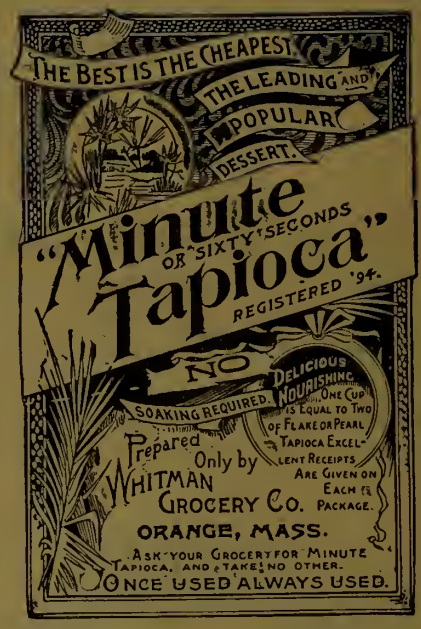
And not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier

The world-renowned French Vanilla Chocolate.

HERDT & CO. 13 St. John St. Montreal

General Agents for the Dominion



"The TOFFEE KING"

(Vide, English Trade Press)

John Mackintosh
Manufacturing Confectioner
HALIFAX - ENGLAND

Wishes to correspond with Canadian Importers and Commission Merchants supplying the wholesale trade, with a view to appointing agents for the sale of the most elaborate 1-lb. Tin of TOFFEE or BUTTER SCOTCH ever offered to the public. These tins are

ENAMELLED IN BEAUTIFUL COLOURS

and contain 1-lb. of Best English Toffee

Retail Price Easy. The Toffees, Butter Scotch and Candies manufactured by John Mackintosh are household words throughout the British Isles, and, if well placed, will no doubt soon become quite as popular in Canada.

Reply, with Bankers' and other references, to "THE TOFFEE KING" CANDY MILLS HALIFAX ENGLAND

Montserrat LIME FRUIT JUICE

No other brand of Lime Juice can compare with it for purity.

"Montserrat" has many imitators, but no equals. Some other brands have even gone so far as to collect old "Montserrat" bottles, and fill them with their inferior article in order to get a sale for it.

High Class Grocers everywhere sell and recommend "Montserrat" Lime Fruit Juice above all other brands.

Always ask for "MONTSERRAT."

MANITOBA MARKETS.

WINNIPEG, May 16, 1898.

THE excitement over wheat has cooled somewhat with the drop in price, though the market is still a very good one, closing at $1.20 afloat Fort William. The highest price realized at Manitoba points during the week was $1.23. The millers, judging that the market was not a stable one, did not advance flour in proportion, and are now holding at last week's figures. There have been offerings of both new creamery butter and new cheese during the week, but the quantities are at present limited. Eggs have fallen, and are now plentiful. Business continues good in all lines. Wheat is up, but wants rain to make it grow rapidly. There has been a good demand for seed potatoes the last few days.

GREEN FRUIT—The season may said to be now fully open, with all seasonable goods in stock. Several Winnipeg merchants bought heavily at the Montreal lemon sales, and have also laid in good supplies of Egyptian onions. Orders for 24th May trade will be placed this coming week, and all the fruit houses are preparing for a rush. There are a few fancy California navels on the market, and will be for the next week or ten days, quoted at $4 per case; fancy seedlings, $3. California lemons are off this market. Messinas run from $3.75 to $4.25 per case, according to size and grade. Apples are high. Fancy Spys, $5.50; second grade, $4.50; Baldwins and Russets, $4.50. In bananas, fine lines of Port Limon fruit are shown, and, contrary to expectation, the price has declined slightly, instead of advancing. Quotations are: $2.25 to $2.75, according to the size; pine apples, choice Floridas, $4 per dozen; strawberries, $5 per case of 24 quarts; pie plant, Minnesota, $1.50 the 50-lb. box; tomatoes, 6 basket crates, $4; Egyptian onions, $4.50 per 100 lb.; green onions, radishes, mint, parsley, 35c. per dozen; lettuce, 40c.

BUTTER—Some small offerings of Manitoba creamery. The opening price will be about 18c., though 20c. is paid for small lots of fancy creamery in 1-lb. bricks. Dairy butter is more plentiful than it was, and the quality is improving. Choice dairy, 16 to 17c., point of shipment.

CHEESE—Small amount of Manitoba May cheese is offering. Dealers are paying 9c. at point of shipment and selling at 10.

EGGS — Plentiful and cheap. Price is rather variable. General price, however, is 9c. point of shipment.

CURED MEATS—Market is firm with a still upward tendency. Quotations are: Sugar cured smoked meats—Hams, 12c.; breakfast bellies, 12½c.; backs, 12c.; shoulders, 9½c.; spiced rolls, 10½c. Dry salt meats—Long clear bacon, 9½c.; extra short clear, 9c.; do smoked, 10c.; square cut shoulders, 9c.

LARD—Market is firm. Pure lard in 20-lb. pails, $2; 3-lb. tins, per case, 60 lb., $6.50; in tierces of 400 lb., 9½c.; compound lard, 20-lb. pails, $1.60.

SUGAR—Market has remained without change for the week. Granulated, 5⅛ to 5¼c.; yellow, 4⅝ to 4¾c., according to grade; lump sugar, 5⅝ to 5⅞c., as to size of package.

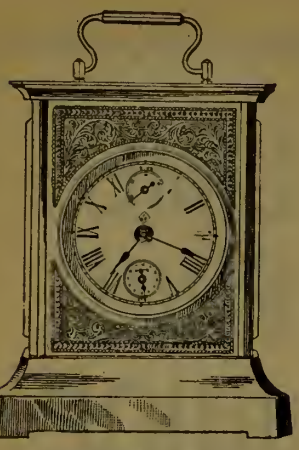
COFFEE — Market firm. Mochas and Javas, 24 to 25c. per lb.; Rios, 10 to 10½c.

EVAPORATED FRUITS—Market continues firm, but no change in price has occurred for a week, and none is looked for in the immediate future. The scare about frost has evidently driven apricots about as high as they will go, namely 11½c.

CANNED GOODS—Situation is also without change, though tomatoes, as noted last week, are a little easier. The price is $3.15 to $3.20. Corn, $2 15 to $2.20; peas, $2.25 to $2.75, according to brand. The advance in corned beef, and in fact, all canned meats is fully maintained.

RICE—Situation is without variation. Nominally, Japan rice is worth 6¾c. per lb., but in reality there is none on the market. Patna is coming in, and selling at 5¾c.; Rangoon and "B" rice, 4½ to 4¾c.

FLOUR—Patent, $3 for 98-lb. sack; strong bakers, $2.80; 2nd bakers, $2.25; XXXX., $1.50. Cereal market is firm. Rolled oats, $2; cornmeal, $1.45; split peas, $2.25; beans, $1.50, the expected advance in this product having taken place.



To be given away free to our customers



A Chance of a Lifetime

to get a gold watch and a music clock free. All the trouble it means to you is to sell and push Sunlight Black Lead, the best Stove Polish in the world, and positively makes no dust. For sale by all the wholesale trade. Price, per gross, $2.25. Write for circular giving full particulars. There is now over six hundred gross of this polish sold, and although we have more than doubled our help in this line we cannot guarantee shipment of new orders in less than a month.

The Alpha Chemical Co., Berlin, Ont.



To be given away free to our customers

AUSTRALIAN EGGS FOR ENGLAND.

SHIPPING eggs to England from so distant a place of production as Australia appeared not long ago to be an impossibility. Owing, however, to the use of refrigerating machinery, Australian eggs can be landed in this country not only sound, but, according to an Australian agricultural paper, in "such perfect condition that some of the best English houses have purchased and sold them as new laid." A representative of a large London firm shipped from Australia a couple of years since many thousands of dozens. The firm reported that the eggs were of good quality and presented an attractive appearance, being carefully packed in cardboard divisions, filled up with dry pea husks. The consignment was carried at 1 deg. above freezing point, and the freight cost about 2d. per doz. leaving the net return of 9d. per dozen. The local price at the time of shipping was 5d. to 5½d. per dozen. To develop a new-laid egg trade with England, Australian poultry-keepers are warned that the eggs must be forwarded to the cold store while they are still perfectly fresh, and, like poultry, they must be shipped so as to reach England at the dearest time for such products, which, in the case of eggs, is during the three months November to January. After this period home prices fall to such an extent that exporting is no longer payable, and as supplies to the Australian markets are then becoming limited, and prices are advancing, the egg-producer will have remunerative returns throughout the year.—Commerce.

"WATCHED" BY HIS EMPLOYERS.

Mr. Robert H. Donkin, head shipper for Perkins, Ince & Co., wholesale grocers, Toronto, recently completed his thirtieth year in the firm's employ, and the other day Mr. Donkin and his fellow shippers were called into Mr. Ince's private office. They expected a lecture was in store for them, but, to their surprise, Mr. W. Ince, sr., rose to his feet and handed Mr. Donkin a handsome gold watch as a recognition of his 30 years' faithful service. Mr. Ince accompanied the gift with a few complimentary remarks.

Mr. Donkin came to Canada in 1861 with the Royal Artillery during the Trent affair, and shortly after leaving the artillery he entered the employ of Perkins, Ince & Co.

THE FRUIT SALES.

The last sale of direct green fruit for the season 1898 was held at the Montreal Fruit Auction Co.'s rooms Saturday last. The fruit offered was ex steamships Truma and Bellona, and consisted of 14,000 boxes of lemons and oranges. The attendance of buyers was large, and the bidding throughout brisk, especially from local dealers, who took the bulk of the offerings. The condition of the fruit was good, and considering the large quantity put up by auction this season here the prices realized all round were satisfactory, they being in many cases higher than those ruling in the American markets. Lemons sold at from 90c. to $2.65 per box, as to quality and condition. Oranges in boxes brought $2 to $2.60, and in half boxes 90c. to $2.30.

ROSE'S LIME JUICE AND THE WAR.

While the existing war, between the United States and Spain, may interfere with some lime juice manufacturers, Rose & Co., of Leith and London, will not find themselves hindered by it. Their extensive plantations are on the Island of Martinique, where they have been growing immense crops of this delicious fruit ever since they first patented their celebrated lime juice. Martinique is French territory, so, of course, neutral and not affected by the war.

Rose's lime juice is now being offered to the trade in imperial quarts and pints, both sizes being in the usual handsome engraved bottles, which are almost a trade mark of Rose's lime juice, and its large sale in Canada should be further increased by this move.

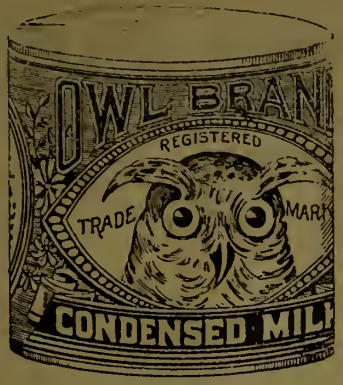
TIGER STOVE POLISH



After twenty years' experience, we have now got the best Stove Polish

that has ever been placed on the market. It does not shrink, or dry up, or rust the box. It gives a beautiful gloss to the stove with little or no labor. It is the largest and handsomest box of Stove Polish sold or made in the world. Ask your dealer for a ¼ gross case.

THE F. F. DALLEY CO., Limited - HAMILTON, CANADA



Facts Worth Knowing.

According to the Government Analysis of Condensed Milk, just issued, "**OWL BRAND**" surpasses all the old-established brands (both foreign and domestic) in every essential point required to produce a genuine article.

It is not only richer in fat, but excels in uniformity of finish, indicating the utmost care in its manufacture. Send for circular re Analysis, and see what the American Journal of Health says of it.

THE CANADA MILK CONDENSING CO., Limited,
ANTIGONISH, N. S.

THE DOMINION BANK

Capital (paid-up).....$1,500,000
Reserve Fund..... 1,500,000

DIRECTORS

Hon. Sir Frank Smith, President. | W. Ince. W. R. Brock.
E. B. Osler, M.P., Vice-President. | Edward Leadley. Wilmot D. Matthews. A. W. Austin.

Head Office - TORONTO

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Brampton	Guelph	Napanee	Oshawa
Seaforth	Uxbridge	Whithy	Winnipeg

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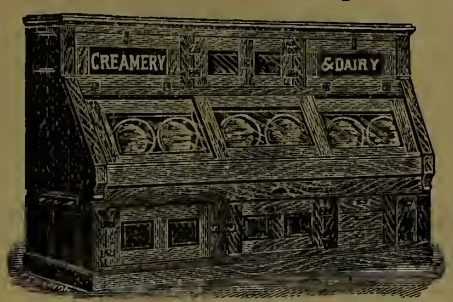
Toronto—Dundas street, corner Queen.
" Market, corner King and Jarvis street.
" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions, 1897. Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

Purest Best

WHITE WINE, CIDER, ENGLISH MALT } **Vinegar**

For quotations, write to

T. A. LYTLE & CO.

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OLIVES

EXCELSIOR QUEEN
EL DIAMANTE
BANQUET MAMMOTH
MANZANILLA

Choicest Spanish Fruit at exceptionally low prices.

Warren Bros. & Co.

TORONTO.



Put up in Twin Cakes 12 oz. each, 100 in box, and 3-lb. bars 20 bars in a box, all wrapped with a paraffin waxed wrapper.

Quotations furnished on application. See our list of premiums given in exchange for "Ivory Bar" soap wrappers.

Brantford Soap Works Co., Limited

Manufacturers of
"IVORY BAR" and other Standard Brands of Soap.

Extra Choice

Hams Bacon
Pure Lard
Mess Pork

PARK, BLACKWELL & CO. Limited

Pork and Beef Packers,

TORONTO

JAVA COFFEE

(Padang)

Direct shipment from Batavia ex ss. "Clara."

NOW IN STORE.

PERKINS, INCE & Co.

TORONTO.

Positively
IT'S GOOD COFFEE
Comparatively
THERE'S NO BETTER
Superlatively
IT'S THE BEST



Better try it
You can't do better.

CURRENT MARKET QUOTATIONS

May 19, 1898.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

SUGAR

	Montreal, Quebec, Ottawa.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba and B.C.	
Granulated (Redpath, St. Lawrence)		4 9-16		4¾	4⅝	4¾	5⅛	5¼
Granulated, Acadia		4 9-16		4 11-16				
German (Canadian) bbls		4½		4½	4⅜	4½		
" (imported) bags		4 7-16		4½				4⅞
Dutch, bags		4 5-16		4½			5⅜	5⅝
Paris lump, bbls. and 100-lb. bxs		5¾		6	5¾	6		
" in 50-lb. boxes		5¾		6⅛				
Extra Ground Icing, bbls		5⅞		5⅞			6	6½
Powdered, bbls		5⅜		5½	5¾	6	6	6½
Cream		4⅛		4¼				
Extra bright		4⅛		4 3-16	3⅞	4		
Bright coffee				4⅛				
Light yellow				4 1-16	4	4⅛	4⅜	4¾
Yellow		3¾		3 15-16	3½	3¾		
Demerara			3.50	3.75				
Imported yellow				3 15-16				

SYRUPS AND MOLASSES

Syrups—								
Dark		2	$0 28	$0 30				
Medium		2½	30	32			3	3½
Bright		2¾	35	37			3¼	3½
Honey (com)				40				
" 2-gal. pails				1 00				
" 3-gal. pails			1 35	1 40				
Molasses—								
New Orleans		31	27	45	28	30	35	45
Barbadoes		31			28	30		
Porto Rico	23	25	38	42	32	34		
Antigua	22	23			25	28		

TEAS

Black—								
Congou—Half-chests Kaisow, Moning, Paking	$0 12	$0 60	$0 12	$0 60	11	40	35	40
Caddies Paking, Kaisow	14	40	18	50	15	40	25	35
Indian—Darjeelings	35	55	35	55	30	50	13	20
Assam Pekoes	20	40	20	40	18	40		
Pekoe Souchong	18	25	18	25	17	24		
Ceylon—Broken Pekoes	35	42	35	42	34	40	32	40
Pekoes	20	30	20	30	20	30	25	32
Pekoe Souchong	17	35	17	35	17	35	22	28
China Greens—								
Gunpowder-Cases, extra firsts	42	50	42	50				
Half-chests, ordinary firsts.	22	28	22	28				
Young Hyson—Cases, sifted, extra firsts	42	50	42	50				
Cases, small leaf, firsts	35	40	35	40			35	40
Half-chests, ordinary firsts	22	38	22	38			28	35
Half-chests, seconds	17	19	17	19				
" thirds	15	17	15	17				
" commou	13	14	13	14			22	30
Ping Sueys—								
Young Hyson-½-chests, firsts	28	32	28	32	30	40		
" seconds	16	19	16	19				
Half-boxes, firsts	28	32	28	32				
" seconds	16	19	16	19				
Japan—								
½-chests, finest May pickings	38	40	38	40			38	40
Choice	32	36	32	36			35	45
Finest	28	30	28	30				
Fine	25	27	25	27				
Good medium	22	24	22	24			20	25
Medium	19	20	19	20				
Good common	16	18	18	18				
Common	13	15	13½	15			15	20
Nagasaki, ½-chests Pekoe	16	22	16	22				
" " Oolong	14	15	14	15				
" " Gunpowder	16	19	16	19				
" " Siftings	7½	11	7½	11				

WOODENWARE

Pails, 2-hoop, clear, No. 1				$1 45	$1 45	$1 50	$1 50	$1 60
" 3-hoop, " "				1 60		1 60		
" 2-hoop, " No. 2				1 40		1 40		
" 3-hoop, " "				1 55		1 55		
" 3-hoop, painted, No. 2				1 40		1 40		
Tubs, No. 0				8 00		8 00	9 50	10 50
" " 1				6 50		6 50	8 50	9 50
" " 2				5 50		5 50	6 50	7 00
" " 3				4 50		4 50	5 50	8 00

BUTTER AND CHEESE

Dairy, large rolls, per lb		18	11	12	15	16	17	19
" pound prints	20	21	12	12½	16	18		
" tubs, best		17	12½	13	16	18		
" tubs, second grade	15	15½	10	11	13	16	18	20
Creamery, tubs	20½	21	18	17	18	19		20
" priuts		21	17	17½	21	22		
Cheese	8¾	9¼	8½	9	8½	9		10

PROVISIONS

	Montreal, Quebec, Ottawa.		Toronto, Hamilton, London.		St. John, Halifax,		Manitoba and B.C.	
Dry Salted Meats—								
Long clear bacon	7¾	8	8½	8¾			8¾	9½
Smoked Meats—								
Breakfast bacon		12	11½	12				12¼
Rolls		9	8¾	9	9½	10	9	10½
Hams	11	12	10	11½	11½	12		12
Shoulder hams		10	8¼	8½	8	9		9½
Backs			11	11½				12
All meats out of pickle 1c. less.								
Barrel Pork—								
Canadian heavy mess		16 00	16 00	16 50	16 25	16 50	16 00	16 50
" short cut	16 50	18 00	16 50	17 00	15 00	16 50	16 50	17 00
Clear shoulder mess				15 00		13 00		
Plate beef	12 00	16 00	10 50	11 00	15 50	16 00		
Lard, tierces, per lb		7¾	7¾	8	8	8½	8½	9½
Tubs			8	8¼		8¾		
Pails	8¼	9	8¼	8½	8	8½		10
Compound	5¾	6¼	6½	7	6½	7		8
Shortening, in 60-lb. tubs				7½	7¼			
Dressed hogs, light		6 25		6 20				

GREEN FRUITS

Oranges, Valencia, per case	$4 00	$4 50			$6 00	$7 00		4 00
" Cal. navels, per crate	3 50	4 00	3 00	3 75	3 50	4 00		4 00
" California seedlings			2 00	2 75	2 75	3 25		3 00
" Mediterranean sweets			2 75	3 50				
" Messina, ½ and ¾ bxs			2 00	2 50				
Lemons, Messina, per box	2 50	3 00	2 25	3 25	3 50	4 00		4 25
Bananas, per bunch	1 50	2 00	1 50	2 00	1 50	2 25	2 25	2 75
Apples, per bbl	2 00	4 50	2 00	5 00	3 00	5 00	4 50	5 50
Pineapples, each			10	20	12	15		
" sacks, 30's, 36's				4 25				
Strawberries, per quart			14	17		20		5 00
Tomatoes			3 00	3 25	2 50	3 00		4 00
Onions, Egyptian, per sack				3 25				4 50
" Bermuda, per case			2 00	2 25				

NUTS

Brazil	12	13	12½	14	12	12½	12½	15
Valencia shelled almonds	22	24	22	24			25	30
Tarragona almonds	9½	11	9	11	11	12	13	15
Peanuts (roasted)	6½	9	9	10	9	10	9	12
" (green)	5½	8	8	10			10	12
Cocoanuts, per sack				4 00	3 50	4 00		
" per doz				60	60	70		
Grenoble walnuts	10½	12	10½	12	12	13		14
Marbot walnuts	8	9	9½	11	9	10		
Bordeaux walnuts	8	9	8	9	9	10		
Sicily filberts	8	9	8	9	8	10		12
Naples filberts	10	11		11	10	11		
Pecans	8½	12	10	11	11	12		

SPICES

Pepper, black, ground, in kegs, pails, boxes	11	15	12	14	14	15	13	15
" in 5-lb. cans	15	16	14	15	15	16		
" whole	11	13	12	13	12	13	10	15
Pepper, white, ground, in kegs, pails, boxes	18	26	22	24	24	28	25	35
" " 5-lb. cans	20	22	24	26	20	22		
" " whole	17	25	17	22	20	22		
Ginger, Jamaica	20	25	18	25	20	25		
Cloves	15	20	15	20	18	20		
Pure mixed spice	25	30	25	30	25	30		
Cassia	25	40	25	40	18	20	20	25
Cream tartar, French	25	27	24	25	20	22		
" " best	28	30	25	30	25	30		
Allspice	13	14	13	16	13	14	18	20

PETROLEUM

Canadian		12		13½	15	16		
Sarnia water white	12	13		15	17	19		
Carbon safety		17						
American water white	17	17½		17½	19	21		
Pratt's Astral, in bulk	18	19		16				

COUNTRY PRODUCE

Eggs, fresh laid	13	15	9½	10	9	10	10	15
Poultry—chickens, dressed	*5	8	50	60	60	1 00		
Geese, per lb.	5	6			70	1 00		
Ducks, per pair	*8½	9			50	1 00		
Turkeys, per lb	8	10			12	15		
Game—Hares, per pair	25	30			25	30		
Honey, comb, per doz	1 50	1 75	90	1 50	1 50	1 75		
" light color, 60-lb tins	7	8	6	6½	7	8		
" " 5 and 10-lb. tins	7	8		7	8	10		
" buckwhcat	4	5	3	4	5	6		
Maple Syrup, imp. gal. tins			75	85	90	1 00		
" wine "			80	65				
Maple Sugar			8	9				11
* per pound.								

RICE, SAGO, TAPIOCA

Rice—Standard B			3¾	3⅞	3 50	3 62½	4½	4⅝
Patna, per lb		5	5½	6	5	6		
Japan	5	5¼	6	8½	5	6		5⅜
Imperial Seeta	5	6	4⅞	5½	5	8		
Extra Burmah	4	5	4¼	4⅜	4	5		
Java, extra	6	7	6	6½	6	7		
Sago	3¼	4	3¾	4¼	5	6		4
Tapioca	3½	4	3¾	4½	5	6		4

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	2 40	2 50	2 30	2 40	1 50	1 75
Sal soda, per bbl	70	75	70	80	85	90		
Sal soda, per keg	95	1 00	95	1 00	95	1 00		

Our Customers Talk for Us.

Recent advertisement of a leading Ontario grocer

The original of any testimonial printed in this journal is on file at our office, and will be produced on application.

We buy **ALL** our

COFFEE

from the firm of **CHASE & SANBORN,** the acknowledged Coffee people of the United States and Canada. We sell more Coffee in G—— than any other three grocers—the large ones included.

CHASE & SANBORN

BOSTON MONTREAL CHICAGO

FRUITS

Foreign—	Montreal, Quebec, Ottawa.		Toronto, Hamilton, Loudon.		St. John, Halifax,		Manitoba and B.C.	
Currants, Provincials, bbls...	5¾	6	5¾	6	5½	6	7	7¼
" " ½-bbls	5⅞	6	6	6⅛	6	7	7	7¼
" Filiatras, bbls	...	6	..	6½	5¾	6¼	7¼	7½
" " ½-bbls...	6⅛	6¼	...	6¾	5¾	6½	7½	8
" " cases	6¼	6½	...	6½	6½	7	.....	.....
" " ½-cases..	6¼	6½	6½	7	6½	7	.....	.....
" Patras, bbls	.....	.....	.....	7	8	7	.....	.....
" " ½-bbls	.....	.....	6¾	7	6	7	.....	.....
" " cases	6½	7	6½	7	7	7¼	.....	.....
" " ½-cases ...	6½	7	6½	7¼	6	7	.....	.....
Vostizzas, cases	7	8	...	8½	7	8	7½	8
Dates, boxes	4	8	4	5	5	6	6	7
Figs, 4-crown	10	12	10	11	11	12	12½	15
" 5-crown	12	13	11	13	12	13	.....	.....
" 7-crown	13	14	13	14	13	14	.....	.....
" 9-crown	15	16	15	16	18	17	.....	.....
" natural, bags	3½	6	3½	4½	.....	6	.....	.....
Prunes, Sphinx, B's	.....	.....	.....	7½	10	12	8	9
" " A's	.....	.....	.....	8½	.....	.....	.....	.....
" California, 40's	10	11	8½	10	10	12	.....	.....
" " 50's	8	9	8	8½	8	9	.....	.....
" " 60's	7½	8	7¼	8½	7	8	.....	.....
" " 70's	7	8	7	7½	7	8	.....	.....
" " 80's	8	7	6½	7	.....	7	.....	.....
" " 90's	.....	5	6	6½	4½	5	6¼	6½
Raisins, Valencia, off stalk...	4¾	5	4	4¾	5	6	1 70	1 90
" Fine off stalk	4¾	5½	4½	5	5	8	.....	.....
" Selected	5¾	6¾	5⅞	6½	6	7	.....	.....
" Layers	6	7	6	6½	8	9	8	8½
" Sultanas	9½	12	9	12	10	12	10	12
" Cal. L.M., 3-crown..	7	8	7	7½	6½	6¾	7	7½
" " 4-crown..	7½	8½	7¾	8	7½	7¾	8	8½
Domestic—								
Apples, dried, per lb	6½	7	5	6	8	6½	.....	7
" evaporated	9	10	9½	10	10	10½	11	12
Cal. Evaporated Fruits—								
Apricots, 50-lb. boxes	9	10	9	9½	9	10	.....	11½
" 25-lb. boxes	9	18	9½	15	11	16	.....	.....
" cartons	13	14	12	13	13	14	.....	.....
Peaches, 25-lb. boxes	10	12	9	12	10½	12	11	13
" 1-lb. cartons	12	13	12	13	12	14	.....	.....

CANNED MEATS

Comp. corn beef, 1-lb. cans	$1 40	$1 70	$1 65	$1 70	$1 60	$1 70	$3 00	$3 25
" " 2-lb. cans	2 50	2 85	2 95	3 00	2 75	2 90	2 75	3 00
" " 6-lb. cans..	7 75	9 00	9 25	9 50	8 75	9 25	.....	.....
" " 14-lb. cans	15 50	18 50	20 00	21 00	20 00	21 00	.....	.....
Minced callops, 2-lb. can	2 60	2 70	.....	2 60	2 75	2 80	.....	.....
Lunch tongue, 1-lb. can	3 40	3 50	3 20	3 25	3 00	3 25	6 50	7 00
" " 2-lb. can	6 50	7 00	8 75	7 00	5 80	8 00	8 25	6 50
English brawn, 2-lb. can	2 50	2 60	2 75	2 80	2 75	2 80	2 50	2 75
Camp sausage, 1-lb. can	2 40	2 50	.....	2 50	2 50	2 60	.....	.....
" " 2-lb. can	4 00	4 25	.....	4 00	4 00	4 25	.....	.....
Soups, assorted, 1-lb. can	1 50	2 00	.....	1 50	1 40	1 50	.....	.....
" 2-lb. can	2 25	3 00	.....	2 20	2 25	2 30	.....	.....
Soups and Boull., 2-lb. can	1 75	1 80	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can	4 25	3 50	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ½'s	.....	.....	1 65	1 70	.....	.....	.....	.....
" " " 1's	.....	.....	2 80	2 95	.....	.....	.....	.....

COFFEE

Green—	Montreal, Quebec, Ottawa.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba and B.C.	
Mocha	24	29	23	28	24	25	24	25
Old Government Java	27	31	22	30	24	25	24	25
Rio	10	11	7½	12	12	13	10	10½
Plantation Ceylon	29	31	26	30	29	31	.....	.....
Porto Rico	24	28	22	25	24	28	.....	.....
Gautemala	24	26	22	25	24	26	.....	.....
Jamaica	18	22	15	20	18	22	.....	.....
Maracaibo	13	15	14	20	13	15	.....	.....

CANNED GOODS

Apples, 3's	$ 90	$1 00	.....	$0 95	$1 00	$1 10	$2 25	$2 50
" gallons	2 40	2 75	$2 40	2 50	2 75	3 00	.....	3 50
Blackberries, 2's	1 40	1 70	1 40	1 70	1 50	1 80	3 25	3 50
Blueberries, 2's	80	90	75	85	75	85	2 00	2 50
Beans, 2's	70	95	70	95	90	95	1 80	2 00
Corn, 2's	90	1 00	85	95	90	1 00	.....	2 15
Cherries, red, pitted, 2's	2 00	2 35	1 85	2 25	2 30	2 40	4 00	4 75
Peas, 2's	90	95	85	95	90	1 20	.....	2 25
" sifted select	1 14	1 20	1 10	1 25	1 15	1 20	2 25	2 40
" extra sifted	1 25	1 40	1 20	1 25	1 30	1 50	.....	2 75
Pears, Bartlett, 2's	1 50	1 75	1 50	1 75	1 70	1 80	3 00	3 50
" " 3's	2 25	2 40	2 00	2 40	2 20	2 40	5 00	5 50
Pineapple, 2's	2 10	2 40	2 40	2 50	1 75	2 40	4 50	5 00
" 3's	2 50	2 60	2 50	2 60	2 50	2 60	.....	5 00
Peaches, 2's	1 75	1 90	1 40	1 75	1 75	1 90	.....	3 50
" 3's	2 50	2 75	2 00	2 40	2 50	2 75	.....	5 50
Plums, green gages, 2's	1 50	1 55	1 30	1 55	1 30	1 60	3 00	3 50
" Lombard	1 30	1 50	1 20	1 50	1 30	1 50	.....	.....
" Damson, blue	1 10	1 30	1 10	1 40	1 10	1 30	.....	.....
Pumpkins, 3's	75	85	70	80	90	1 00	2 25	2 50
" gallon	2 10	2 25	2 10	2 25	2 10	2 25	.....	2 00
Raspberries, 2's	1 50	1 90	1 40	1 70	1 50	1 90	.....	3 00
Strawberries, 2's	1 50	2 00	1 60	1 90	1 75	2 00	.....	3 50
Succotash, 2's	1 10	1 15	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	1 20	1 25	1 15	1 20	1 30	1 40	.....	3 20
Lobster, talls	2 50	2 95	2 40	2 70	2 50	2 60	.....	11 00
" flats	2 75	3 00	1 65	1 75	1 25	1 30	.....	11 50
Mackerel	1 30	1 35	1 30	1 35	1 10	1 25	.....	.....
Salmon, sockeye, talls	1 15	1 25	1 20	1 30	1 00	1 20	4 50	5 00
" " flats	1 30	1 45	.....	.....	1 30	1 35	.....	.....
" " Horseshoe	1 20	1 25	1 25	1 30	.....	1 25	.....	.....
" Cohoes	95	1 00	95	1 00	95	1 00	4 25	4 50
Sardines, Albert, ¼'s	10¼	11	.....	13	14	15	.....	12
" ½'s	20	21	20	21	20	21	.....	21
" Sportsmen, ¼'s	11½	12	.....	12½	.....	12	.....	12½
" ½'s	19	20	.....	21	20	21	.....	21½
" key opener, ¼'s	10	11	10½	11	18	18	.....	.....
" ½'s	16	18	18½	23	10	11	.....	.....
" other brands	23	35	16	17	18	17	.....	.....
" P. & C., ¼'s	23	25	23	25	23	25	.....	.....
" ½'s	33	38	33	38	33	86	.....	.....
" American, ¼'s	4	5	4	5	4	5	.....	.....
" ½'s	9	11	9	11	10	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100	9 00	11 00	10 00	11 00	10 00	11 00	.....	.....
Fruit in glass jars	.....	.....	.....	.....	4 25	4 50	.....	.....
Haddies	.....	.....	1 10	1 20	1 00	1 10	.....	.....
Kippered Herrings	1 40	1 50	1 15	1 60	1 10	1 15	1 90	2 00
Herring in Tomato Sauce	1 35	1 45	1 20	1 60	.....	.....	1 90	2 00

AMONG TORONTO RETAILERS.

Keeping Meat Clean-Looking.

Between winter's cold and summer's warmth there is a time of mildness during which I noticed quite a number of retailers are rather inclined to be careless in their handling of meats. In two or three stores I went into, notably one on Carlton street, I noticed the meat lying carelessly on a back counter, some of it looking quite dried. In the Carlton street store, a couple of smoked backs were somewhat clean, but were lying on the counter, one partly resting on the other with the cut edge rubbing on and gathering any dirt lying about. A roll was lying beside these, and as the cords which should be holding it in shape had become loosened, and as it was somewhat stale looking, I would not have been attracted to purchase thereof. There was a roll of bologna close by, and it was no better than the roll of bacon or the smoked backs. Of course, the weather is not so hard on meats yet, but if they are to be exposed, if you want to have the desirable reputation for cleanliness, or if you want to sell the meat, do not leave it in a slovenly or careless position on the counter. And see that the clerks do not. Most women are more particular than men, so you cannot afford to let your shop be slovenly in any respect because you would not notice such a thing.

Nice Stores.

Speaking about cleanliness leads to thinking about attractiveness, and in this connection I desire to say that there is a large proportion of the grocery stores of Toronto which are really attractive. Possibly this is a result of severe competition, which brightens merchants and makes them more anxious to attract customers. Be it a result of what it may, it is a good one and might be a good example to those who have not yet devoted their energies in the line of more attractiveness. I believe it would pay in every case for a merchant who is in an unattractive store to move, or, if he owns the building himself, to spend sufficient money on his premises till they are equal to any of his neighboring rivals. John Coutts has recently moved from one store, on Parliament street, to another much brighter and more attractive, at Gerrard and Parliament streets. It has paid him well. But more than that he has now a nicer store to live in. The store is where many retailers and clerks spend the most, and certainly the best part of their days. This being so why should not every merchant make it his endeavor to have his business house something more than a place for the mere selling of goods. Some may say that business is business, but life is more than business. Business is only a means to the end of our sustenance and enjoyment of life and should never be allowed to grow into an end itself, for when it does it dwarfs a man, making him a mere machine.

Shorter Hours.

I have had quite a number of conversations with retailers and clerks about shorter hours, and the answers I have received to my questions have been so conflicting, that it is almost impossible to arrive at a conclusion from the experience of others. Of this, I am persuaded, however, that in nearly every part of Toronto there is no real need for late hours in shops. Saturday night seems to be so ingrained in the customs of the public as shopping time, that it is now almost a necessity. On one other night in the week, say Tuesday evening till eight o'clock, it might be advisable to remain open for the convenience of those who cannot do their shopping during the daytime. On the other evenings there is no necessity for open stores, and, as there is no necessity, the merchants are giving themselves and their clerks more labor than is necessary. How to stop keeping open. That is a different thing. Very much so, but combined action on the part of the principal stores is all that is wanted. One grocer told me that he had not enough faith in the grocers of Toronto to believe that they would keep open after promising to do so. I would be very sorry to beleive that, and I do not believe it of the grocers I have met. The difficulties in Toronto would be great because of the small fruit stores which say they could not close down, claiming the evening to be their best business hours. Quite a number of sharp, progressive towns have early closing stores, to the satisfaction of all concerned. Why not the rest ?

How About Your Wagon ?

I wonder how it is that some grocers, after spending much time and money in getting their store fixed up in a neat and business-like manner, can send their goods to their customers in an old, worn-out, or poorly painted delivery wagon? Is it because they leave the driver to look after it ? Or is it because they do not think people notice or take any interest in the wagon which brings them their goods ? The first reason is inexcusable, as laziness always is. The second is a decidedly mistaken one, for the people who are willing "to pay a little more" for first-class goods, are, and have a reason to be particular about the wagon, as well as the manner in which goods are delivered. It is a noteworthy fact that the eminently successful retail grocers of Toronto have neat, bright wagons ; in fact, the difference between their wagons and the ordinary retailers' is more noticeable than the difference between their shops, and much more noticeable than the difference between their goods. Possibly some may give as a reason for not having a first-class delivery wagon, that they cost too much money. There are cases where retailers with small capital should content themselves with a cheap wagon, but that does not necessitate it being unpainted or unclean. Advertising costs money, but it pays, and a good wagon is a good advertisement, and the ambitious merchant who desires to grow should look to it that his wagon shall draw rather than turn away custom from his doors.

THE RAMBLER.

NEW STORES STARTING.

McGILL & DARROCH have opened out in business as grocers, provision, crockery and glassware dealers in Collingwood, Ont. Their store has been fitted up with the most modern furnishings, including shelving, glass cases, mirrors, etc., all in hardwood finish. The ceiling is handsomely paneled, and a neat office adorns the end of the main store. In the rear are spacious warerooms fitted out with every convenience for handling goods in large quantities. Their store looks fresh and appetizing, and should at once attract the attention of housekeepers. As enterprise does count, this firm should get a good share of trade in Collingwood, as it started off by issuing a large number of attractive circulars, and by publishing a full-width, front page advertisement in the local paper, a combination which should make McGill & Darroch known to every housekeeper of Collingwood.

Robert Boyd has started busines as grocer in Merritton, Ont.

John Kinney is opening up as grocer in Bridgetown, N. S.

Robert Tracey has commenced business as grocer in Halifax.

Allison & Co. have opened out in business as grocers in Halifax.

Euclide Gagnon has started business as grocer in St. Laurent, Que.

Wm. Tigh is commencing business as grocer in Port Hope., Ont.

Oscar Messier has commenced business as grocer in Iberville, Que.

T. Poupart & Co. have commenced business as grocers in Montreal.

W. Boissonnault has commenced business as wholesale grocer in Quebec.

C. W. Parker & Son are starting business as grocers in Valleyfield, Que.

Robert Carruthers has started business as general merchant in River John, N.S.

Fred. Beaudin is commencing business as grocer and liquor dealer in Valleyfield, Que.

J. Morton has opened up as grocer and dry goods merchant in Fort William, Ont.

Mederie Filion has commenced business as general merchant in St. Jacques de Mineur, Que.

KLONDYKE

The greatest selling package of

Assorted Glassware

ever offered to the retail trade.

If you have not

Got It
Get It

For sale only by **AND MAKE MONEY**

PIGOT & BRYAN

Decorators and Dealers

Crockery, China, Glassware, Lamps, and Fancy Goods

London, Ont.

Profit Builders

FOR YOUR

Cigar Trade

PHARAOH
PEBBLE
LA FAMEUSE
GRIT
THE BIRD
Etc., Etc., Etc.

J. BRUCE PAYNE

GRANBY, QUE.



In a Pickle

GILLARD'S NEW PICKLE

is the acknowledged superior of all others. **The purest and best English Pickling Vinegar; the finest Eastern Spices and selected and specially prepared vegetables alone are used in their manufacture.**

12 GOLD MEDALS have been awarded for merit at the Great Pure Food Expositions held in England.

5,000 of the leading hotels through Great Britain daily use them. Packed 2 dozen in case; single case lots $3.40; five case lots $3.30 per dozen.

GILLARD'S NEW SAUCE

Distinct from all others. Compounded from the purest and best ingredients. Barrel lots of 12 dozen $1.75; single dozen lots $1.90.

SOLD BY ALL WHOLESALE GROCERS IN CANADA.

GILLARD & CO., Sole Manufacturers, London, England

SELLING FIGS FOR DELIVERY.

THE Smyrna Courier, of April 23, contains a leading article on the fig trade. Evidently the article is considered important, as it is put first with a large heading. Last year, The Courier points out, the fig trade was very unfavorable to the commerce of Smyrna. The exporters of the fruit had to record a loss estimated at more than £25,000 Turkish. On the other hand, the merchants in the consuming countries also made a loss. This is ascribed to two causes. According to The Courier, the Smyrna fig people "sold the skin of the bear before killing the animal."

Convinced that the fig crop of 1897 would attain 85,000 loads, they contracted to deliver at a price altogether absurd. They had counted upon the weather being in favor of a good crop, and that no cause would likely check this expectation. Unfortunately for them and their calculations, the north wind, indispensable for ripening the fig, made a complete default in August last, and, what was still more fatal, an abundant dew wet the fruit every night. These two causes not only reduced the crop to 65,000 loads, but also affected the quality of the fig.

A shortage of 20,000 loads not only influenced the price in Smyrna market, but meant loss to merchants who had sold for delivery. As the quality of the fruit left a good deal to be desired the wholesale purchasers in the consuming countries were obliged, in spite of themselves, to sell the product that it was not well to keep, hence a loss on their part which we do not know how to estimate.

Now, this year, continues The Courier, exceptional atmospheric conditions have occurred in good time to fig merchants, who are eager to sell for delivery, a warning which ought to be salutary, Have they the wisdom to profit by it? Since the month of March the skies have indicated, even if everything goes well, that the fig crop cannot go higher than 40,000 loads at most. In short, the month of March last saw a sharp and sudden return of winter, which threatened to destroy the buds of the figs that had come out under the rays of the February sun; frost had exercised its action on the trees, which were already beginning to sprout, and in some hours sensibly reduced the most healthy outlook.

Yet another cause, according to The Courier, is affecting the fig crop. It seems that the fig crop depends on the fertilization of one tree by another, and, strange to say, this year the weather has been very hard on the very trees which possess the fertilizing seed. The fig merchant expects that a supply of the fertilizing seed may be drawn from Cypress, Crete and other regions, but our Smyrna contemporary thinks the condition is one that ought to warn those who sell for delivery. The article concludes as follows: "From the preceding, and keeping in view the accident which may produce in 1898 the same kind of weather in August, which is the fig season, our fig merchants should show enough wisdom not to effect this year what is called 'selling for delivery.' Our advices from the interior, which are trustworthy, warrants our advising them at least to act with greater prudence."

DO YOUR DUTY.

"DO that which is assigned you," says Emerson, "and you cannot hope too much, or dare too much. There is, at this moment, for you an utterance brave and grand as that of the colossal chisel of Phidias, or trowel of the Egyptians, or the pen of Moses or Dante, but different from all these."

"The best way for a young man to begin, who is without friends or influence, is," said Russell Sage, "first, by getting a position; second, keeping his mouth shut; third, observing; fourth, being faithful; fifth, making his employer think he would be lost in a fog without him; and sixth, being polite."

"Close application, integrity, attention to details, discreet advertising," are given as the four steps to success, by John Wanamaker, whose motto is, "Do the next thing."

"There lives not a man on earth, outside of a lunatic asylum," says Bulwer, "who has not in him the power to do good What can writers, haranguers, or speculators do more than that? Have you ever entered a cottage, ever traveled in a coach, ever talked with a peasant in the field, or loitered with a mechanic at the loom, and not found that each of those men had a talent you had not, knew some things you knew not? The most useless creature that ever yawned at a club, or counted the vermin on his rags, under the sun of Calabria, has no excuse for want of intellect. What men want is not talent, it is purpose; in other words, not the power to achieve, but the will to labor."

There is only one constant factor that can enter into all professions and businesses—the service of mankind. It need interfere with no honest calling, or with its success. That Christian factor is the only thing that gives the highest success, the most enduring life—a worthy immortality. We do not choose our parts in life and have nothing to do with those parts. Our simple duty is confined to playing them well.—Epictetus.

"What shall I do to be forever known?"
Thy duty ever!
"This did full many who yet sleep all unknown,"—
Oh, never, never!
Think'st thou, perchance, that they remain unknown,
Whom thou know'st not?
By angel trumps in heaven their praise is blown,
Divine their lot.

—Pushing to the Front.

NEW STORE FOR EDEN MILLS.

A new store is to be started in Eden Mills, Ont. The proprietor is Mr. Joseph Zinger. The business will be a general one, carrying groceries, hardware, glassware, crockery, paints, oils, etc. Mr. T. A. Mason will be manager.

Mr. Zinger has wisely decided to do a cash business, in his buying as well as in his selling, and THE CANADIAN GROCER wishes him success.

Messrs. Zinger and Mason were in Toronto this week buying stock.

LAPORTE, MARTIN & CIE.

IMPORTERS AND WHOLESALE GROCERS

Agents in Canada for

"Princess Louise" Japan Tea. "Victoria" Japan Tea.
"P. Richard's" Brandy. "Mitchell's" Whiskeys.

72 to 78 St. Peter Street, MONTREAL.

Big Cargo. Big Importation

The Steamer "NETHER HOLME," is now discharging in Montreal the usual Spring Cargo of Holland Gin from

JOHN de KUYPER & SON

for the Importers of the Provinces of Quebec, Ontario, and the City of Winnipeg. . . . .

It consists this time of the following quantities :

131	Hogsheads
242	Qr.-Casks
453	Octaves
548	Half-Octaves
14,040	Red Cases
30,313	Green Cases
6,187	Violet Cases
TOTAL 51,914	PACKAGES

Our share of this Important Shipment is :

10	Hogsheads
12	Qr.-Casks
27	Octaves
50	Half-Octaves
1,550	Red Cases
4,600	Green Cases
1,525	Violet Cases
TOTAL 7,774	PACKAGES

Equal to the three-twentieths, or over one-seventh of the whole Cargo.

Hudon, Hebert & Cie., - Montreal

TRADE IN OTHER COUNTRIES THAN OUR OWN.

CALIFORNIA PRUNES

REVIEWING the prune situation, The California Fruit Grower in its issue of May 7 says: "Stocks are well cleaned up and prices advancing. The Santa Clara County Fruit Exchange holdings of some 24 cars were sold during the week. Prices are firm at an advance of from ½c. to ¾c. over last week. There has been active buying for some days. The basis price to-day is 3½c. for Santa Clara stock and 3¼c. for outside stock. The quantity of prunes in first hands in the State is estimated at less than 100 cars. Chicago buyers are on the market taking undipped, ungraded stock at a ¼c. to ½c. advance over prices of a few days ago. We learn of shipments of choice graded stock from Chicago to New York at full figures. This indicates light holdings on the Atlantic seaboard. The upward movement has been so rapid that Eastern buyers have been slow to take advantage of the low prices. Large and small sizes are scarce. The heavy trading has been in 60s to 70s at 4 to 4¼c. in bags f.o.b. If the Eastern trade responds, prices on the coast will reach a 4c. basis for Santa Clara stock inside of 10 days. Overland shipments from San Jose for the season to April 30 were 55,019,437 pounds. For the month of April the movement from San Jose was 1,300,000 pounds. It is reported that Porter Bros. Co., Chicago, are heavy buyers of Santa Clara County prunes. This firm has purchased during the week 200 tons ungraded, average size 60s to 70s, and all the exchange holdings, some 20 or 25 carloads."

URGENCY FOR CANNED MEAT.

"It was said to-day," says the N.Y. Journal of Commerce, May 14, "that the immediate requirements of the United States Government for canned corned beef had overrun the limits of the contracts recently made with jobbers here, and that calls had been made upon the representatives of the packers in this city for large quantities, cleaning up about everything they had on hand and leading to the sharp advance in prices noted in our market reports."

HEAVY YIELD OF PEACHES.

Canners are on the ground in Placer County, Cal., offering to contract for cling peaches at extremely good prices, according to reports in The Placer Herald, which says it is rumored that one large grower has contracted to sell his clings at $50 per ton, though as a rule the orchardists are inclined to hold their crops and await developments. All deciduous fruits, plums possibly excepted, will, it is stated, yield heavily this year in that section. The peach crop, from all reports, will be the largest in the history of Placer County.

POOR SALMON CATCH.

The first month of salmon fishing on the Columbia River has ended, and reports thus far indicate a short catch. According to one correspondent in Astoria, Ore., the conditions prevailing on the Columbia River at present recall the state of affairs existing during the early part of the season of 1889. The water in the river is unusually low, and at the date the letter was written there were no signs of spring freshets, owing to the almost total absence of snow on the mountains. "All of these signs," the writer says, "portend a very poor fishing season. The pack of 1899 was only 325,000 cases, and under similar conditions the pack this year is likely to be even smaller, for the reason that there is now a demand for a large quantity for shipment fresh. In fact, a very large proportion of the present catch cannot be secured by the canneries because of the higher price offered by the fresh fish shippers. . . . Admitting a pack as large as that of 1889, even in the face of the heavy shipments of fresh fish, there would be a shortage of fully 150,000 cases." —N.Y. Journal of Commerce.

ADVANCE IN CRACKERS.

The market for crackers is 2c. per lb. higher on the average, owing to the increase in the cost of raw materials, and the large requirements of the Government. The New York Journal of Commerce says: "Higher prices are looked for, and a more active demand from consumers is reported."

LIGHT ORANGE SHIPMENTS.

A California fruit firm, in a letter from Los Angeles, dated May 5, says: "The daily shipments of California oranges this week have decreased fully 50 per cent. as compared with the last half of April, and the indications are that they will continue comparatively light from now on. Over 11,000 carloads of oranges have already been shipped from the State, as against the total output of 7,200 carloads last season, and there is probably not as much fruit left here at the present time as there was a year ago. The heavy shipments which went forward last month and the larger percentage of fruit shipped ventilator, which arrived in bad order, had a depressing influence upon the markets, but, as the shipments are so much lighter, and the fruit is being under refrigeration, thus assuring sound arrival, there is no doubt of a marked improvement in the market in a very short time. The navels are practically all shipped, there being but a few cars of this variety to go forward. There is still a fair supply of seedlings and Mediterranean sweets and a limited quantity of 'paper rind' St. Michaels and Valencias."

TOMATOES ACTIVE.

Spot tomatoes are reported to be in active demand and supplies are closely cleaned up. Up to $1 for Malylands has, it is reported, been paid for spot goods, but buyers seem unwilling to go on at that price. It is also reported that large transactions in futures sales, amounting to 6,000 to 10,000 cases, at 70c. in country, have taken place. —N. Y. Journal of Commerce.

BRITISH CHEESE MARKETS.

After a long period of quiescence cheese seems to be moving once more, and prices have advanced. The abnormally low prices which have ruled during the autumn and winter have undoubtedly increased consumption, provision dealers having given the full benefit of the low range to their customers, and the consequence is that the enormous reserves have been slowly but surely drawn upon until demand is almost at the heels of supply. There can be no great rise, however, now, the new make not being far ahead. We are pleased to learn that fodders are not being extensively made in Canada this year for export; we can do without them.—Grocers' Journal.

CURRANTS DULL IN LONDON.

As might have been expected, after the more than usually good business of the two previous weeks, the demand for currants has not been quite so active during the one now closing. The quieter feeling has been reflected in the price, which has declined to the extent of 6d. per cwt., owing to the evident desire of some of the holders to clear out their remaining stocks. At so late a period of the season this is quite a natural, and indeed a usual state of things and is more likely to occur when prices are high, than when very low values prevail, and merchants feel that there are probabilities of considerable profit in holding over their fruit into a new season. In the present position it must, of course, be admitted that values are above what may be considered to be normal, but, as against this it is firmly maintained, by many who are in the best possible position for gauging the matter, that for one reason or another the growing crop will be only of very moderate dimensions. It is, of course, too early to come to



—A

Ton of Cocoanut for Klondyke.

Against the competition of all brands..

WHITE MOSS

dessicated, was chosen (on account of its quality) as the Pioneer Cocoanut of the Yukon, we having just received an order for a ton to be put up in tins made specially for this order.

Are you carrying our goods? If not, write us for samples.

CANADIAN COCOANUT CO.
MONTREAL.

GOLDEN CROWN CANNED

LOBSTERS

1898 pack, now booking orders.

Golden Diamond Canned Blueberries.

W. S. LOGGIE CO., Limited, Chatham, N.B.

(25)

Star Brand

COTTON CLOTHES LINES

All lengths, both in Twisted and Braided . . . . . .

3 and 4-PLY COTTON TWINE.

Lamp and Candle WICK.

Sold by all Wholesale Dealers.

HIGHEST

PAILS TUBS

And Wood Packages

FOR

Lard, Candy, Spices, Pickles, Syrup, etc.

Manufactured by

The Wm. Cane & Sons Co., Limited

Newmarket, Ont.

CHAS. BOECKH & SONS
Sole Agents, Toronto

QUALITY

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

No Weighing—No Tying Up.

COW 

BRAND

ONCE TRIED, ALWAYS USED.

JOHN DWIGHT & CO., Manufacturers.

For sale by all wholesale Grocers in Canada.

GLOBE FRUIT GUM



—WITH PATENT—

Gem Folding Counter Stool



OPEN. CLOSED.

GLOBE AUTOMATIC SELLING CO., - Toronto, Ont.

Sales Are Booming

The Grocers Tea!



Good Profits.
Good Sales.

any very accurate conclusions on the matter; but if the more pessimistic view turns out to be correct, the coming season will more probably be one of high than of low prices.—Produce Markets' Review, May 7.

CANNED SALMON IN LONDON.

Some important sales of Fraser River salmon, both tall and flat tins, have transpired, and, judging by the numerous inquiries, the former description appears to be in much smaller supply than the present low prices warrant. The price for ½ lb. tine continues to harden. Alaska salmon has sold less freely, but prices are steady.—Produce Markets' Review, London.

AUSTRALIAN WHEAT CROP.

The estimates of wheat production for the Australian continent, according to Bradstreet's, are as follows:

	1896-7. Bushels.	1897-8. Bushels.	Increase. Bushels.
Victoria (official)	7,091,000	10,425,000	3,334,000
New South Wales (offic'l).	8,853,000	10,548,000	1,695,000
Queensland (official)	601,000	812,000	211,000
South Australia (private).	3,000,000	4,500,000	1,500,000
Western Australia	(Nothing appreciable.)		
Total Australia....	19,545,000	26,285,000	6,740,000

Putting the population of the five colonies at 3,300,000, food requirements may be reckoned at 19,000,000 bushels (average 5¾ bushels per head). For seed, about 3,500,000 bushels are required. It would appear, therefore, that the production is about 3,750,000 bushels in excess of total requirements, and that this quantity must be shipped in other parts of the world. Already some 500,000 bushels have been engaged for South Africa, and a small quantity has gone to Marseilles.

CANNED SALMON FOR SOLDIERS.

A petition to the Government to place canned salmon on the list of army and navy rations has been circulated during the past few days, and, it is reported, has been numerously signed by commission merchants, jobbers and others interested. It was stated here to-day that the Government had favorably considered the petition, and that it was probable that salmon would be included in the regular rations of the army and navy.—N. Y. Journal of Commerce, May 17.

A PATRIOTIC GROCER.

A Boston grocer, according to The N. E. Grocer, displays this sign in his store window:

IN GOD WE TRUST.

All others must pay cash for groceries,
Excepting the families of Marines, Sailors and Soldiers
Serving under the American Flag.

LOOK up and not down
LOOK forward and not backward
LOOK for the best

AND YOU WILL HANDLE ONLY



It will improve your tea trade after one month's handling as will no other tea in the world.

SALADA TEA CO.
32 Yonge Street, TORONTO.

Branches at Montreal, Boston, Detroit, Cleveland, Rochester, Buffalo and Pittsburg.

Evaporated Vegetables

FOR SOUP
Always Ready
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use.
Samples sent on application.

Kerr Vegetable Evaporating Co.
Limited
KENTVILLE, NOVA SCOTIA

BROCK'S BIRD SEED



This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

Agents for Canada:
C. E COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

"GOLDEN LEAF" BRAND JAPAN TEA

"Udarella" Ceylon Blend
"Atlas" Blend

All of extra cup quality.
Samples on application.

Sole Agents:
George Foster & Sons
BRANTFORD, ONT.



ASK FOR
MOTT'S

BY ROYAL WARRANT TO HER MAJESTY THE QUEEN
DEWAR'S PERTH WHISKY

Dewar's Famous Scotch

Can be had from . . . .
Geo. J. Foy — R. H. Howard & Co.
Perkins, Ince & Co. — Adams & Burns
Toronto.
James Turner & Co., Hamilton, and all first-class houses.

MONSOON Indo-Ceylon Tea holds the phenomenal record of having quadrupled its sales in the past Year.

MONSOON SATISFIES YOUR CUSTOMERS
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MONSOON SATISFIES YOUR CUSTOMERS
MONSOON SATISFIES YOUR CUSTOMERS

There is no other tea on the market that gives such satisfaction. With an assorted order of 100 pounds, we send a handsome advertising cabinet. Try a sample order. . .

The Monsoon Tea Co., 7 Wellington Street West, Toronto.



Explaining the superior qualities of

Ceylon and Indian Teas

has become
a pleasurable
as well as
profitable event
in the lives of grocers
and merchants.

It is easy to sell a good tea, and a good Ceylon and Indian Tea once sold will bring you business.

Sell Only Ceylon and Indian Teas--Be Wise

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

LAMARCHE & BENOIT have been appointed creditors of A. Leveille & Co., general merchants, St. Laurent, Que.

Langlois & Co., wholesale flour dealers, Montreal, have assigned.

C. N. Wetmore, grocer, St. John, N.B., is offering to compromise.

Stephen Smith, general merchant, Maryland. Que., is asking an extension.

John H. Parsons, fish and fruit dealer, etc., Fredericton, N.B., has assigned.

W. A. Thouin, grocer, Montreal, has assigned, and is offering 25c. on the dollar.

Boydell & Davis, general merchants, Robinson, Que., have assigned to Millier & Griffith.

S. A. Adams, grocer, Belle River, Ont., has assigned to C. B. Armstrong, London, and a meeting of his creditors will be held on the 23rd. inst.

Thomas Picard, grocer, St. Louis de Mile End, Que., has assigned with liabilities of $1,041, and Joseph Nantel has been appointed provisional guardian.

PARTNERSHIPS FORMED AND DISSOLVED.

Ferguson & Davis, general merchants, Quyon, Que., are about dissolving.

Snively & Sauvey have bought out F. A. Case, grocer, etc., Wallaceburg, Ont.

J. B. Turner & Co., general merchants, Grand Mere, Que., have dissolved.

Gray & Co., grocers, Ailsa Craig, Ont., have dissolved partnership, D. Gray, retiring.

Guertin & Wilson, manufacturers of butter and cheese, St. Armand, Que., have dissolved.

Joseph and Arthur Payette, have registered as partners under the style of J. Payette & Frere, grocers, Montreal.

Co-partnership has been registered between Paul Bates and Angus Gillis under the style of Bates & Gillis, Sydney, N.S.

Polydore Boileau and Medard Theoret have registered as partners under the style of Boileau & Theoret, grocers, etc., Montreal.

S. W. Sanders, grocer, Bowmanville, Ont., has admitted Wm. Scott, and the business will be continued under the style of Sanders & Scott.

Joseph L. Roberge and Joseph L. Dugal have registered as partners under the style of J. L, Dugal & Cie., general merchants, Thetford Mines, Que.

Co - partnership has been registered between Wm. McD. Campbell and John M. Campbell under the style of Campbell Bros., general merchants, Apohaqui, N.B.

SALES MADE AND PENDING.

Ludger Mignault, grocer, Iberville, Que., has sold out.

W. J. Webb, grocer, Webbwood, Ont., is selling out.

Joseph Begnoche, jr., general merchant, Girard, Que., has sold out.

Mrs. J. Latta, general merchant, Port Kells, B.C., is offering to sell out.

The assets of Jos. Levasseur, general merchant, Bic, Que., have been sold.

Edouard Dignault, general merchant, St. Jacques le Mineur, Que., has sold out.

The stock of G. E. Persee, general merchant, Cap Chat, Que., has been sold at 56c. on the dollar.

The stock of W. C. Ross, sr., general merchant, Hopetown, Que., has been sold at 39c. on the dollar.

The sheriff's sale of the property of the estate of George R. Archibald, grocer, Lower Stewiacke, N.B., is advertised.

CHANGES.

Wm. Blair, grocer, Victoria, has sold out to Wm. Schroedes.

John Richards, grocer, Victoria, is removing to Glenora, B.C.

Wm. Simpson is giving up business as grocer in Port Hope, Ont.

Mary Lawson, grocer, Niagara Falls South, Ont., has gone out of business.

W. H. Newberry, fruit dealer, etc., Whitby, Ont., has gone out of business.

John W. Gage, general merchant, Bartonville, Ont., has been succeeded by —. Maitland.

Josephine Turcotte, wife of Charles J. Trudel, has registered as proprietress of the firm of C. J. Trudel & Co., general merchants, Grand Mere, Que.

Laurent Berthiaume, general merchant, Lacadie, Que., has removed to Girard, Que.

Ludovic Langevin has registered proprietor of O. Langevin & Co., grocers, Montreal.

H. F. McGuire & Co. have gone out of business as general merchants in Webbwood, Ont.

Georgina O'Neil has registered as proprietress of the business of Thomas Kearns, grocer, Montreal.

James W. Hannah has registered as proprietor of the firm of Hannah & Son, grocers, Westmount, Que.

Mathilde Jodoin, wife of Edouard Houle, has registered as proprietress of the firm of E. J. Houle & Co., grocers, Montreal.

Gustave Monast has registered as proprietor of the firm of Porcheron, Monast & Co., provision dealers, etc., Montreal.

Clephire Prejian has registered as proprietor of the firm of Madame Henri Provost, general merchant, Laprarie, Que.

Challand, Jenks & Co., manufacturers aerated waters, Hamilton, have sold out to Pilgrim Bros. & Co. and J. W. Sutherland.

Celanin Cloutier, wife of Joseph C. Thibault, has registered as proprietress of the firm of Thibault & Cie., general merchants, Victoriaville, Que.

FIRES.

E. Laroche, grocer, Quebec, has been burned out.

DEATHS.

Joseph Decarie, grocer, St. Henri de Montreal, is dead.

John Murgotich, general merchant, Euclulet, B.C., is dead.

Charles Champagne, general merchant, Verner, B.C., is dead.

S. E. Weston, general merchant, Upper Gagetown, Que., is dead.

Clark's Deviled Meats

½-lb. Tins, Key Openers,
Handsome Packages.

They're Sellers!

ORANGE MARMALADE

Have you tried Upton's Gilt Edge Brand?

Put up in 7-lb. Wood Pails, 7 and 5 lb. Cans, and Glass Pots that retail at 10c. each. It will pay you to ask your wholesale house for these Gilt Edge goods. . . . .

THOS. UPTON & CO., Hamilton

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

McLAREN'S
COOK'S FRIEND
BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

THE BEST

Jams, Jellies and Marmalades

—ARE—

Southwell's



Pure Sugar
Sound Fruit
Experience in Manufacture
all go to make
Perfection

THE BEST

Salad Oil Rae's

The choicest oil ever imported into Canada.

Special
Price List
for goods
just landing.



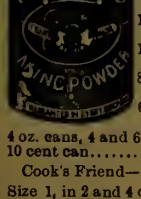
FRANK MAGOR & CO., 16 St. John Street, MONTREAL

Current Market Quotations for Proprietary Articles.

May 19, 1898.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.



PURE GOLD.

5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4 oz. cans, 4 and 6 doz, in case	1 25
10 cent can	0 90

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO.

1 lb. tins, 2 doz. in case, per doz.	1 20
½ lb. tins, 3 " " "	90
¼ lb. tins, 4 " " "	60

MAPLE LEAF BAKING POWDER,

½ lb. glass jars	$1 25
1 lb. glass jars	2 00
1 lb. sealer jars	2 25

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. cases, per doz.	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
Englisb Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

BLACKING.

P. G. FRENCH BLACKING.	per gros
½ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	8 25

THE F. F. DALLEY CO.

Englisb Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
	per doz.
No. 5 Spanish Blacking, ¼ gross cases	7 20
No. 10 " " " "	9 00
Vucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

BERRY'S ENGLISH BLACKING.

No. 1 Bronze Tins, per gross	$ 2 60
No. 2 Bronze Tins, per gross	$ 3 40
" 3 " " "	5 60
" 4 " " "	10 00
No. 1 Enamelled Tins "	2 50
" 2 " " "	3 75
" 3 " " "	4 00
" 4 " " "	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing—in ¼ gross cases.	Per Gross
French Oil in 3-doz. cases	$ 22 00
Reliable Shoe Dressing	9 00
Ecliplic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50



Shoe Blacking— in ¼ gross cases.	
Reliable French Blacking, No. 5	9 00
" " " No. 4	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00
	per gross
Alpha Metal Polish No. 2	9 00
Patent Stove Polish—	
Sunlight Lead Bar	4 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead	25
½ gross case	
Reliable Stove Pipe Varnish ¼ gross cases 6-oz. bottles	
Quickshine Pipe Varnish ¼ gross cases pressed top tins.	12





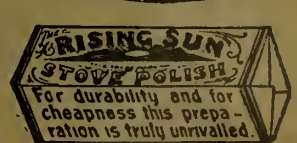
Stove Polisb—



Quickshine Polish	9 00
Reliable Paste	6 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

STOVE POLISH.





	Per gross
Rising Sun, 6 ounce cakes, half-gross boxes	$ 8 50
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

Benson's Enamel Starch

Here is a starch that will beat everything else, where a specially stiff finish or brilliant gloss is required, for such things as shirt bosoms or collars and cuffs.

Always keep well supplied and you will make no mistake.

Manufactured by

The Edwardsburg Starch Co., Limited, Cardinal, Ont.

Per gros

THE F. F. DALLEY CO.



Gem Stove Polish, ¼ gross cases	$9 00
	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 7

Enameline.



No. 4—3 dozen in case	$4 50
No. 6—3 dozen in case	7 50

BIRD SEEDS.

BART. COTTAM & CO.

"Cottams," with Patent Bird Bread.	0 07
Warbler, with Song Restorer	0 05¾
Belgian, with Bird Improver	0 05½
International, with Bird Treat.	0 05¼
German X, with Cuttlefish Bone.	0 04¾
German, with Cuttlefish Bone.	0 04½
London Bird Seed, bulk 25 lb. cases.	0 04½
Bird Gravel, 10c. pkts., 24 in case,	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 "	03

CORN BROOMS

CHAS. BOECKH & SONS. per doz.

Carpet Brooms—	net.
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
" " 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

BLUE.

KEEN'S OXFORD. per lb.

1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED MEATS.

ARMOUR PACKING CO.—HELMET BRAND

Corn Beef	1 lb.	1 70
	2 lb.	2 75
	4 lb.	5 80
	6 lb.	8 80
	14 lb.	19 00
Roast Beef,	1 lb.	1 50
	2 lb.	2 90
Luncheon Beef,	1 lb.	1 90
"	2 lb.	2 85
Brawn	1 lb.	1 40
"	2 lb.	2 75
"	6 lb.	6 80
"	14 lb.	15 00
Ox Tongue,	1½ lb.	7 20
" "	2 lb.	8 80
" "	2½ lb.	11 00
Lunch Tongue,	1 lb.	3 50
" "	2 lb.	6 80
Chipped Beef,	½ lb.	1 75
" "	1 lb.	3 50
Pigs' Feet	1 lb.	1 75
" "	2 lb.	2 75
Potted Meats, Tongue or Ham	¼ lb.	75
Potted Meats, Tongue or Ham	½ lb.	1 25
Potted Deviled Ham or Tongue,	¼ lb.	75
Potted Deviled Ham or Tongue,	½ lb.	1 25

WHITE LABEL.

Soups Assorted,	1 qt.	3 15
" "	1 pt.	2 10
Gelatine of Boar's Head,	2 lb.	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice,	2 lb.	3 10
Plover Roast		
Sliced Gold Band Bacon		

CHEWING GUM.

ADAMS & SONS CO. per box

Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs.	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 00
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	
Flirtation Gum (English or French wrappers) 115 1c pieces	
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHEESE.



MACLAREN'S IMPERIAL. Per doz.

Large Size, cases 1 doz.	$9 00
Medium Size, cases 1 doz.	4 50
Small Size, cases 2 doz.	2 40
Individual, cases 2 doz.	1 00

CHOCOLATES & COCOAS.

Cocoa—	EPPS'S.	per lb.
	Case of 14 lbs. each	0 35
	Smaller quantities	0 37½

CADBURY'S.

	Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages		$1 65
		per lb
Mexican chocolate, ¼ and ½ lb. pkgs.		0 40
Rock Chocolate, loose		0 40
" "	1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins		0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—		per lb
	French, ¼'s—6 and 12 lbs	0 30
	Caraccas, ½'s—6 and 12 lbs	0 35
	Premium, ½'s—6 and 12 lbs	0 30
	Sante, ¼'s—6 and 12 lbs	0 26
	Diamond, ¼'s—6 and 12 lbs	0 22
	Sticks, gross boxes, each	1 00
Cocoa—		
	Homeopathic, ¼'s, 8 and 14 lbs	0 30
	Pearl, ¼ " " " "	0 25
	London Pearl, 12 and 18 "	0 22
	Rock " " " "	0 30
	Bulk, in boxes	0 18
		per doz
Royal Cocoa Essence, packages		1 40

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. tins, boxes 4 doz.	2 40
½ " " " 2 "	4 50
½ " " " 1 "	8 50
	per lb
Ralston Health Club boxes 6 lbs.	45

CHOCOLAT MENIER.

	In 5 case lot.	Cases of 10x12 lb bxs.	In 12 lb bxs
Vanilla—per lb.			
Yellow wrapper,	$ 0 32	$ 0 34	$ 0 36
Unsweetened—			
Blue Premium	C 35	0 37	0 39

	Per case.	Less than case
Pastilles—		
Yellow wrapper, 108 bxs. to the case	$20 00	0 20
Croquettes—		
Yellow wrapper, 9 bxs. of 12 packages	$20 00	0

The Toronto Biscuit & Confectionery Co., Limited, are putting on the market a Biscuit that every grocer ought to handle. It is called

WHEAT MEAL

Besides being very palatable, it is invaluable for invalids and persons with weak digestion. Include a tin in your next order.

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED.

A. W. Porte, President. **7 Front Street East. Toronto.** S. R. Parsons, Vice-President

FRY'S.

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	42
"Gold Medal" Sweet, ½'s, 6 lb. bxs	29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 14lb. bxs.	0 24

Cocoa—	per doz.
Concentrated, ¼'s, 1 doz. in box..	2 40
" ½'s, " ..	4 50
" 1 lbs. " ..	8 25
Homeopathic, ¼'s, 14lb. boxes ..	....
½ lbs. 12 lb. boxes.	

JOHN P. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate.	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate.	0 21 0 43
Mott's Sweet Chocolate Liquors.	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz..	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs	0 27
" ½ " " "	0 28
" ⅓ " " "	0 29
" ⅞ " 5 or 10 "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails	....
Feather Strip, " " " "	....
Special Shred, " " " "	....
Macaroon, " " " "	....
Crown Desic., 12, 20 or 25 lb. "	....
Special, " " " "	....

Barrels, 2c. per lb. less.
Terms, 3 p.c., off 30 days.

COFFEE.

	per lb.
JAMES TURNER & CO.	
Mecca	0 34
Damascus	0 30
Cairo	0 40
TODHUNTER, MITCHELL & CO.'s	
Excelsior Blend	0 33
Bourbon Blend	0 31
Our Own "	0 30
Jersey "	0 28
Laguaya "	0 25
Rajah Blend	0 21
Mocha and Java	0 32
Old Government Java... 0 30	0 32 0 34

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00





Robert Greig & Co., Montreal, Agents.

⅛ lb. Tins, boxes 2 doz.	2 40
½ lb. Tins, boxes 2 doz.	4 60
1 lb. Tins, boxes 1 doz	8 70

FOOD.

	per brl
ROBINSON'S BARLEY AND OROATS.	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYOIENIC SELF-RISING FLOURS.	per doz.
Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot, 2 qt. size	1 20
Acidulated, 2 qt. size	1 50

(Sold by all wholesale grocers.)

KEOFFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.

1 oz. Packages, White, per doz.	0 90
1 " " Red, "	0 95

COX'S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt.	$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. Frank Magor & Co., Agents.	per doz.
Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams " 1 55	1 90
Red Currant Jelly	2 75

(All the above in 1 lb. clear glass pots.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	$0 40
Fancy boxes (36 or 50 sticks) per box.	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can.	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars.	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Duloe, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$10 80
" per case of 3 doz., net	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

Square Tins—	per lb.
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
F. D., 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
" 4 lb. tins, decorated, p.t.	0

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)

per gross.		per gross
Pony size,	$7 50	Beer Mug 16 20
Small Med.	7 50	Tumbler 11 50
Medium	10 80	Cream Jug 21 00
Large	12 00	Sugar Bowl 22 00
Spoon	18 00	Caddy 28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard bulk, per lb.	0 12
¼ lb. tins, 4 doz. in case, per doz.	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz.	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal.	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz.	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	





A full line of DAY & MARTIN'S Celebrated



English Blacking
Russet Cream
Paste Blacking

Etc., Etc.

WILL BE CARRIED IN STOCK.
JUST LANDING, EX ALLAN STEAMERS.

FRANK MAGOR & CO., 16 St. John Street, ...MONTREAL.

AGENTS FOR ONTARIO AND QUEBEC.

"BRANTFORD" STARCHES

In replenishing your stock for the summer trade remember that our products are thoroughly reliable as to quality, and are packed in the most attractive manner.

Have you seen our new **Embossed "Lily White" Tin?** Without doubt the handsomest package on the market. Ask your wholesaler for it when sending in your order.

THE BRANTFORD STARCH CO., Limited, BRANTFORD, ONT.

Selling Agents for the Celebrated "CELLULOID STARCHES."

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppers (pints)	2 30
Corked (pints)	1 90

SODA

COW BRAND



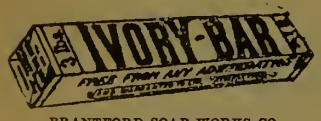
	per box
Case of 1 lbs. (containiog 60 p'k'g's)	$ 3 00
" " ½ lbs. (" 120 ")	3 00
" " 1 lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb. packages)	3 00
Case of 5c. p'kgs (containing 96 p'kgs.	3 00

SOAP.



1 box and less than 5	4 00
5 boxes and upward	4 00

Freight prepaid on 5 box lots.



BRANTFORD SOAP WORKS CO.

Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

A. P. TIPPET & CO., AGENTS.

	per gross
Maypole Soap, colors,	12 00
" " black	18 00

10 per cent. discount on gross lots.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07¼
Silver Gloss, 6-lb. tin cannisters	0 07¼
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07¼
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons	0 07¾
No. 1 White, bbls. and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06¼
Canada Pure Corn	0 05¼
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09¼
Edwardsburg No. 1 White or Blue, 4-lb. lumps	

KINGSFORD'S OSWEGO STARCH.



SILVE GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08 / 0 08½
PURE—40-lb. boxes, 1-lb. pack		0 07
" 48-lb. " 16 3-lb. boxes		0 07

For puddings, custards, etc.

OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05¼
Bbls., 175 lbs	0 04¾
Kegs, 100 lbs	0 04¾
Lily White Gloss	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07¼
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07¼
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07¼
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	07¾
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.	0 05¾
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06¼

TEAS.

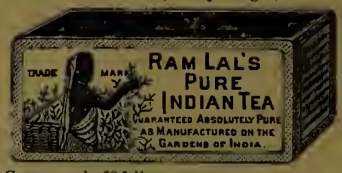
"SALADA" CEYLON.



	Wholesale	Retail
Brown Label, 1s and ½s	0 20	0 25
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s and ½s and ¼s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

RAM LAL'S (lead packages)



Cases, each 60 1-lbs.	0 35
" " 60 ½-lbs.	0 35
" " 30 1-lbs.	
" " 120 ½-lbs.	0 36

"KOLONA"



Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Black Label, 1-lb., retail at 25c	0 19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c	0 42
Gold Label, " 80c	0 58

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retai
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25

TOBACCOS

EMPIRE TOBACCO CO.

Foreign—	
Royal Oak, 2 x 3, Solace, 8s	0 58
Something Good, rough and ready, 8½s	0 61
Something Good, rough and ready, 7s	0 60
Golden Plug, 3 x 6, 3½s	0 66
Louise, 3 x 1½, Solace, 16s	0 61
Domestic Chewing—	
Currency, 14¼ oz. bars, spaced 9s, (10 to the lb.)	0 37
Patriot, 2 x 6, Navy 5s	0 39
Old Fox, Narrow 12s	0 44
Silver Buckle, bright 8s	0 41
Snowshoe, 10⅔ oz. bars, spaced 8s, (12 to the lb)	0 42
Snowshoe, pound bars, spaced 6s	0 42
Domestic Smoking—	
Good Friend, bright 8s	0 41

WOODENWARE.

THE E. B. EDDY CO.

	per doz
Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Parlor	1 30	1 40
Red Parlor	1 50	1 60
Safety No. 1, wall box	1 40	1 50
" No. 2, slide box	2 80	2 90
" No. 3, capital	2 75	2 85
Flamers, slide boxes	2 25	2 35
" wax stems	3 20	3 30
Tiger	2 65	2 85

BRYANT & MAY.

Robert Greig & Co., Agents.	
No. 9 Safety, per gross	$ 2 00
" 10 "	1 10
" 2 Tiger,	5 00
" 4 " "	2 00



LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845.

BROOKLYN, N.Y.



How about 24th of May Picnic Lunches?

Wouldn't a Mince Pie made from **Wethey's Condensed Mince Meat** be a welcome addition to any picnic? Better tell your customers about it. They'll thank you for the idea. If your stock is low you know what to do—order at once—don't delay.

J. H. WETHEY

Sole Manufacturer St. Catharines, Ont.

EXTENDED INSURANCE.

One of the many liberal features embodied in the **UNCONDITIONAL ACCUMULATIVE POLICY** issued by the

Confederation Life Association,

HEAD OFFICE--TORONTO,

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

W. C. Macdonald, Actuary. **J. K. MACDONALD,** Managing Director.

PERSONS addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

THE

Oakville Basket Co.

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit packages of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

THE PRESS CLIPPING DEPARTMENT

Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

Politicians can obtain from it everything the papers say about themselves on any subject in which they are interested. Business men learn of new openings for trade, pointers to sell goods, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted, reports of new industries or stores, etc.

TERMS—$5 per hundred clippings; $40 per thousand, payable in advance; but a yearly contract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

The Press Clipping Department, Board of Trade, Montreal

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

CLUBBING RATES

The Dry Goods Review and The Canadian Grocer **$3.00**

Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . . . MONTREAL



Reasons why you should use the

"Marshall Process" Wick

(Patented)

in your Lamps.

Because it possesses the highest capillary power of any wick made.
Because it requires but little trimming or care.
Because its combustion of petroleum oils is perfectly odorless.
Because it does not clog.
Because the flame it produces has no creeping tendency.
Because it produces the whitest light of the greatest illuminating power.
Because it is a non-conductor of heat, a preventive of overheated lamps.
Because it is used and endorsed by the leading Lamp and Lantern manufacturers, and sold by the leading jobbers throughout the United States.

Write to us for samples, prices, and all information. We sell the "Marshall Process" Wick for every style of Burner and Oil Heater in the Market.

GOWANS, KENT & CO.

Agents for Canada. TORONTO, CANADA.

THE SAUCIEST OF SAUCES.

PATERSON'S

ossesses a eculiar iquancy, and is more generally used than other

SAUCES.



Paterson's Wor'ster Sauce is the best value on the Market.

PREPARED BY—

R. PATERSON & SONS, GLASGOW.

Manufacturers of the celebrated "PATERSON'S CAMP COFFEE ESSENCE," and "PATERSON'S 'EUREKA' PICKLES."

Agents:—

ROSE & LAFLAMME, MONTREAL.

WESTERN ASSURANCE COMPANY

Incorporated 1851.

Fire and Marine

Capital, subscribed	$2,000,000.00
Capital - - -	1,000,000.00
Assets, over - -	2,320,000.00
Annual Income -	2,300,000.00

Head Office: TORONTO, ONT.

Hon. Geo. A. Cox, President. J. J. Kenny, Vice-President
C. C. Foster Secretary.

GENERAL MERCHANTS

and other Dealers, who are regular subscribers to THE CANADIAN GROCER, wishing copies of:

The Canadian Hardware and Metal Merchant.
The Canadian Dry Goods Review.
The Bookseller and Stationer.
The Paper and Pulp News.
The Canadian Printer and Publisher.
Plumbing and Steamfitting.

May have a single copy of them sent free at any time they wish to consult the advertising columns. Special clubbing rates on application. . . . . .

MacLean Publishing Co. Limited

Montreal : : Toronto

BOOKS FOR THE RETAILER

Full of good practical hints on live subjects. Every merchant should keep himself well posted on matters concerning the welfare of his business.

The following series of pamphlets by experienced business men, deal with matters of importance to the retailer and are well worth his careful perusal.

Pitfalls of the Dry Goods Trade
Three pithy papers dealing with Credits, Honesty, Clerks, Expenses, Over-buying, Profit, Capital, etc., etc.

Buying, Selling and Handling of Teas
Three valuable articles full of ideas and suggestions for grocery men.

Causes of Failure in the Hardware Trade
and how avoided. Three comprehensive prize essays reprinted from HARDWARE AND METAL.

Necessary Books for a Retailer
By a practical accountant. This treatise deals with systems of bookkeeping and checking calculated to reduce mistakes and omissions, etc., etc., to a minimum. A most useful book for any retailer.

Any one of the above mailed for . . . 10 cents

Credits, Collections and their Management
a most complete and comprehensive work of great importance to any business man.—$1.50.

Address

The MacLean Publishing Co. Limited
TORONTO and MONTREAL

CHARLES F. CLARK, President. J. CHITTENDEN, Treasurer

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY,

Executive Offices, PROPRIETORS

NOS. 346-348 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES—**McKinnon Building**
Cor. Jordan and Melinda Sts.
THOS. C. IRVING, Superintendent.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street
MONTREAL

THE CANADIAN GROCER

VOL. XII TORONTO AND MONTREAL, MAY 27, 1898. No. 21

COLMAN'S
MUSTARD

BEST ON EARTH

SAVE THE JARS



Imperial Cheese Jars

— may be returned —

They are Worth Something

A. F. MacLAREN & CO., TORONTO and STRATFORD, Canada.

The People Want It



Of course they do, as you must surely know from inquiries for it. If you have not as yet introduced it in your locality, do so at once. You'll find it is a great trade-winner.

J. H. WETHEY

Sole Manufacturer **St. Catharines, Ont.**

30,000,000 lbs.

That is the quantity sold annually of the famous

"BOSS"
Lunch Milk Biscuit.

(Patented and Registered.)

You are always ready to take hold of a staple, fast-selling article. We believe we have it, and experience proves our claim. Let us get together.

A TRIAL ORDER. And the pleased comments of your customers will do more to convince you than anything we can say.

The process of making them preserves all the nutritious and wholesome properties of the ingredients. A delicious Lunch Biscuit at a popular price. Everyone stamped **"BOSS."**

Only authorized manufacturer in Canada.

Queen Biscuit Co.

ST. JOHN, N.B.

(Mail orders promptly filled.)

Safe Salt.

Safe for you to buy—safe for you to sell. Look at it either way, you are still safe—absolutely so. It is made in the only safe way—by the Vacuum Process. The only Salt in all Canada made by this, the most expensive method known to Science. Hence the recognized value of the saying, "as pure as Windsor Salt." Let's co-operate for more Salt trade with a Safe Salt. Sell it and you have the name of selling the very best there is and a home product, too.

Windsor Salt.

The Windsor Salt Co., Limited, Windsor, Ont.

Leading Wholesalers sell Table, Dairy, Cheese, Packing Salt made by us.

Maypole Soap

The Dye of Quality

Won't you just ask **any** woman who has used the old-fashioned packet, powder dyes, if she would like to dye pleasantly at home, and get no "streaks" in whatever she dyes. "Streaks" practically **ruin** any dyed article. The Maypole Soap Dyes dye **evenly.** The colors are absolutely fadeless—rich and brilliant. And besides all this, it washes and dyes at one operation. All colors—good profits.

Stower's Lime Juice

"The Lime Juice that draws trade." Concentrated, and thus yielding better results, by 20 per cent., because of its great strength.

"No Musty Flavor"—no free acid taste. Made from West Indian Limes.

Fry's Cocoa

"The Household Cocoa," because a little of it goes farther than any other. A regular seller at **all** seasons.

Pure–pure–pure! and rich and delicate. The world says so—over 200 medals and awards prove it "best."

Lazenby's Jelly Tablets

"Kitchen helps" for economical women. 13 different varieties. Absolutely nothing but pure ingredients used in the making.

Quick, easy, safe, little jelly makers. Time and labor savers. Good profit-makers beyond a question.

Agents:

A. P. Tippet & Co. Montreal and Toronto

F. H. Tippet & Co. St. John, N.B.

Nature's counterpart in 40 different fruit, flower, and spice flavors—Greig's Crown Brand Extracts.

Rich, pure, strong—good cooks use one-half as much of

Greig's Crown Brand Flavoring Extracts

as of other brands, because they say "the Crown Brand" does the work at half the cost."

Each bottle you sell converts another customer to your support. Each bottle wins new trade.

The Greig Mfg. Co.
Robert Greig & Co., Agts.
Montreal.

The man who is always "experimenting" with quality seldom gains the permanent goodwill of his customers.

After a while the stream runs dry—the source of all his profit ceases—the shutters go up and a red flag is hung out by his creditors. **He has lost the last customer he had.**

It doesn't pay to experiment with quality—it **does** pay to sell goods of a recognized standard of merit.

"I don't like Cereal Coffees that have no coffee flavor"—that's the way folks talk. Here's a perfect substitute that has the real coffee flavor.

The extract of the Kola Nut in

John Mackay & Co's Kola Cafe

has been known for years as a marvellous life sustainer.

Take the two combinations in the Kola Cafe and you have a ready seller, and one that there is a demand for, from Cereal Coffee drinkers everywhere.

Robert Greig & Co., Agts.
Montreal.

POLYNICE OIL

CURES

RHEUMATISM

Lumbago, Neuralgia

Dyspepsia and Kindred Diseases.

This new French medical discovery has been used with remarkable success in Bellevue Hospital, New York ; Howard Hospital, Philadelphia ; Maryland and Johns Hopkins University, Baltimore ; Civic Hospital, Montreal, and in various other hospitals in the prominent cities.

WHAT A PHYSICIAN SAYS:

Johns Hopkins University,
Baltimore, 5th April, 1897.

The experiments made here at the hospital with the Polynice Oil, witnessed by me, having been very successful, I hereby recommend it in all cases of rheumatism.

(Signed) Dr. F. L. ROGER.

..Polynice Oil..

Sent postpaid on receipt of price, 50 cents, in money order, by the famous French specialist of Paris.

Dr. A. Alexandre,

1218 G St. N. W, Washington, D. C.

OUR

New Package Coffee

is now out.

Packed in half-pound lead packages.

Always Fresh

Four grades to retail at 40, 35, 30, and 25c. per lb. Samples sent to your customers if you send us their addresses.

PURE GOLD GOODS

are the very best of everything. . .

31-33 Front St. E., TORONTO.



"SURE CATCH"

Seal Wax Border

Sticky Fly Paper.

PRICE LIST FOR 1898.

One or more Boxes	$0.40 per box
Half Cases (Five Boxes)	1 80 each
One to Five Cases (Ten Boxes each)	3 40 per case

At the solicitation of many jobbers we shall also pack "Sure Catch" in half cases, thereby avoiding repacking small lots.

SPECIAL OFFER

In every case of "SURE CATCH" Sticky Fly Paper, we shall pack 10 sheets of "SURE CATCH" Poison Fly Paper **free,** (one sheet in each carton). At the usual price, this nets the dealer **66⅔c. per case more than the usual profit on Sticky Fly Paper.**

"Sure Catch" Poison Fly Paper.

Made of extra heavy absorbent felt paper.
Packed 6 sections in an envelope.

PRICE LIST: 1 Box, 50 Envelopes, $1.25. 1 Case, 10 Boxes, 500 Envelopes, $10.00

J. HUNGERFORD SMITH CO.

ROCHESTER, N.Y. — **Manufacturing Chemists** — **TORONTO, ONT.**

We also manufacture "TRUE FRUIT" Fountain Syrups.

Retail at 25c. per 1-lb. tin.



Slade's Pure... English Butter Scotch

HOME MADE DELICACY

MADE from Pure Cane Sugar and Fresh Butter. The most delicious, pure and wholesome Candy ever sold. Invaluable for coughs and sore throats.

Weekly sale in Great Britain and Europe, **50,000 TINS.**

PURE AS THE CRYSTAL SPRING

Slade & Co., Limited, The Royal Candy Works, Leeds, Eng.



Direct from the Orient

GOLDEN BLEND

Ceylon Tea.

Specially Blended and Packed in Ceylon for the Canadian Market. The Choicest Packings of the Gardens of the East, possessing great Strength and Flavor.

To Retail at 25c.

Leaving the Retailer a good margin, delighting your customers and enlarging your tea trade.

W. H. GILLARD & CO., Wholesalers Only, **Hamilton, Ont.**

TANGLEFOOT

Sealed Sticky Fly Paper.



The principal requirement of sticky fly paper is stability, while in your stock as well as after it is opened for use.

Stability Tanglefoot possesses in the highest degree; constant and well directed experimenting have developed a paper very nearly perfect and not approached by anything in the line.

Sell Tanglefoot and you will know that you are supplying the latest ideas and improvements as soon as they are out.

SEE THAT IT LOOKS LIKE THIS.

40 cents a Box---$3.40 a Case.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XII. (Published Weekly) TORONTO AND MONTREAL, MAY 27, 1898. ($2.00 per Year) No. 21

A MODERN GROCERY AND PROVISION STORE.

WITH the gradual improvement in business methods has naturally come an improvement in store arrangement, store appurtenances, etc. Evidences of this are to be seen in every city, town and village in the Dominion. But one of the most striking evidences is to be seen in the new business premises of John Duff & Son, retail grocers and provision dealers, 216 and 218 York street, Hamilton.

Mr. John Duff started the business some 30 years ago one door west of the firm's present stand. Two years later he was compelled, on account of trade expansion, to remove to larger premises in the building which has now been supplanted by the present new and handsome structure. In 1881 Mr. Charles Duff became a member of the firm, and three years ago Mr. Robert Duff became a partner.

When the Messrs. Duff undertook the erection of their new premises, their object was chiefly to make them neat and well supplied with modern appurtenances. But, had their intentions been of the most ambitious character, they could scarcely have been more successful. The new store of John Duff & Sons is one of the finest, if not the finest, of its kind in Canada to-day. And it is no exaggeration to say so.

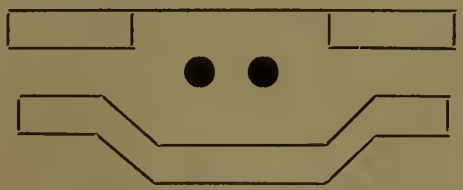
THE NEW BUILDING.

The building is 40 feet front by 60 feet in depth and three storeys in height, plain brick, with a very moderate amount of stone trimming. The whole front is of plate glass. There is one large window in each store, nine feet in width. Between these two windows there is an alcove or recess six feet from the sidewalk, and a smaller window between the two doors, giving abundant opportunity for outdoor display. The partition between the two stores is also plate glass in large lights, as well as the display front of the refrigerator in the meat department. In the grocery department are two large mirrors. The interior finish and fixtures are of quartered oak with rubbed finish. The ceiling is metallic, and also the walls above the shelving and cornices. In the meat store the counters are Italian marble, and the wall above the counter for some distance of white tile. The iron bars for hanging the meat are white or silver bronze. The hooks are tinned.

STORE APPURTENANCES.

In the back part of the grocery department is a system of spouts or conductors, some wood some metal, connecting with a double tier of bins upstairs, which contain sugars, rice, tapioca, sago, oatmeal, flour, peas, beans, barley, etc. There are here 15 lines of goods along 19 feet of wall, taking up less room than the width of ordinary shelving without occupying a solitary foot of floor space or counter space or space under the counters. These same lines of goods in the firm's old store occupied ten barrels, besides five large bins or drawers. The work of parcelling from the new appliances is much easier, cleaner, and the place more sightly. The shelving, counters, etc., are arranged with a view to making the largest display with the smallest amount of goods. It is not the aim of the firm to pile up great stacks of tea chests, boxes of soap, etc., to give the effect of a storage warehouse, but rather more like a well stocked, attractive sample room.

In the meat shop the main counter is not straight, but with the centre standing further out in the store, thus



giving room for the blocks behind. A very convenient contrivance here is four sliding boards or shelves, arranged to pull out from under the counter, just as is to be seen in some of the modern office roll-top desks or secretaries. These are convenient to draw out to tie up parcels on, when the counter is full of cut meats or wet with the juice of pieces of meat that may have been lying thereon. The board is always dry and clean, and the parcel, when made, is clean to hand to the customer.

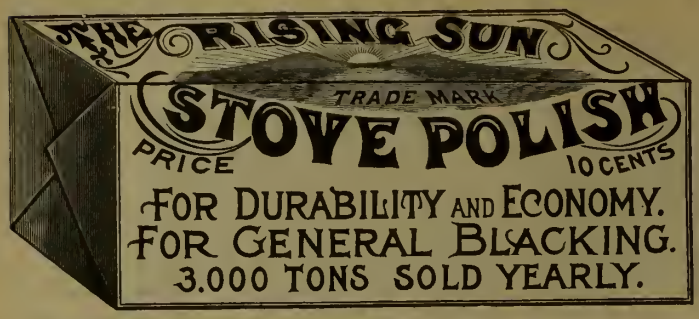
A HANDY REFRIGERATOR.

In the rear of the meat department side of the building is a large refrigerator, 15 x 25 feet. This is divided into three compartments—one for the meat shop, one for butter, eggs, lard, fruit, etc., and the larger for general storage in connection with the jobbing department in provisions, etc., in which the firm also does a nice business. The ice chamber overhead contains, when filled, upwards of 40 tons of ice. In the refrigerator is a rack on which a quantity of cuts of meat can be kept. This rack is on a track, and can be run in and out of the refrigerator at will. When inside the refrigerator this rack and its contents are in full view through the plate glass front. The occasional afternoon customer does not need to stand holding the refrigerator door open while she selects a piece of meat, allowing a large amount of cold air inside and warm air outside to exchange places, at the imminent risk of taking cold, but the whole lot is brought out instantly and the door closed.

The cellar under the whole building is floored with concrete. One room is divided from the rest for butter, easily accessible from behind the main grocery counter. A large space is reserved for roots (principally potatoes), and the rest devoted to curing and packing of bacon, hams, etc. The second flat is also used in connection with the packing and jobbing business, and the third for general grocery stock and other storage.

The office is situated as nearly as possible in the rear of the building on the ground

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

floor, and commands a good view of both stores, and convenient to the passageways and stairways. A power elevator in the rear of the building connects all the flats. The premises are lit by electricity, generated by the firm's own plant, which has a capacity for 150 lights. From 80 to 100 of these are used in the stores. The effect is brilliant and most attractive to passers-by.

Besides the attractiveness of the new building of John Duff & Sons, one cannot help being struck with the good judgment which has been displayed in the convenient arrangement of counters, doors, etc.

Since moving into their new premises there has been a material increase in business, particularly in their cash sales. It is to be hoped there will be further development along these lines, for the firm certainly deserves unlimited success.

A "DESCRIPTION" OF COFFEE.

A correspondent of The San Francisco Chronicle, sending information from Brazil calculated to interest and instruct the readers of that paper, concludes a description of a coffee plantation with this statement:

"The Mocha, or best quality, is the undeveloped grain that grows at the end of the limbs. The Java is the best developed, and grows about the centre of the limb. That next the trunk is the Rio. The Mocha brings the first price and the Java the second."

This is certainly ingenious, and very comforting to dealers who have been using the terms Java and Mocha carelessly.—The Spice Mill.

A DEBT-COLLECTING AGENCY.

One of the difficulties experienced by merchants doing a credit business is the cost of collecting accounts. The Ontario Mercantile Agency, Limited, 18 Wellington street east, Toronto, advertises in another column that it is prepared to collect accounts at a fee of 10 per cent., making prompt returns, and reporting monthly.

BUSINESS LENIENCY.

THOSE who give credit ought to know that they injure both themselves and their debtors by undue leniency, writes E. S. Campbell in an exchange. Exact fulfilment of the contract is essential to the well being of both parties. The creditor is injured by delay, for it keeps him short of cash, and makes it necessary to pay more for interest, or it causes the loss of what could be made by discounting bills. He is also injured by the increased and constantly growing risk which delay brings, and further, by the certain and costly demoralization which follows as the consequence of all wrong methods. Business demoralization is nowhere more apparent than in connection with the cause.

The debtor is injured by the false feeling of restfulness and confidence which the leniency of his creditor engenders. By this leniency he is taught to rely upon using what really belongs to another, but which has been left in his hands through a mistaken desire to accommodate. He is wronged by the demoralization which comes to him through false training. Further, he is injured by the temptation which is thus presented to be slack in pressing his own collections. Leniency upon his part toward debtors increases his business losses.

Many instances are in mind where loans and discounts have been refused simply because the banker has perceived that the applicant, instead of borrowing money, should push his collections. In some instances the would-be borrower has subsequently expressed his gratitude for the refusal because the lesson thereby taught resulted in saving of money. I recall an instance of too easy loaning by a bank to a retail butcher, which resulted in the borrower deliberately permitting customers' bills to grow until they became so large that in many instances the temptation to default was too great to be resisted. The end was what might have been expected. The butcher lost heavily and finally failed. The bank lost its claim. It had loaned thousands were hundreds would have been a reasonable limit. Had it loaned only so much as was appropriate there would have been no failure upon the part of the butcher and no loss to the bank. A strong and firm adherence to contracts is essential to safety. Carrying leniency to extremes always means loss, and in many cases absolute ruin.

CANADIAN FISH AND THE WAR.

A. F. Rich, of the fish firm of A. F. Rich & Co., Boston, says that as a result of the war the maritime province and St. Pierre fishermen are making an attempt to control the fish market in Boston. Mr. Rich admits that the New England fishing fleet is hampered to some extent by the danger of capture, and that vessels will not go far away from a convenient refuge. Many vessel owners who largely employ residents of the maritime provinces and Newfoundland on their vessels, report that the men, being British subjects, do not care to risk capture, and some of the vessels are short handed for this reason.

EARLY RISING.

The following calculation is interesting: Suppose one boy, aged ten years, determines to rise at five o'clock all the year round.

Another at the same age, indolent and fond of ease, rises at eight, or an average of eight, every morning.

If they both live to be seventy years old, the one will have gained over the other, during the intervening period of sixty years, 65,745 hours, which is equal to 2,739¾ days, or just seven and a half years. If a similar calculation were applied to the whole country, how many millions of years of individual usefulness would it prove to be lost to society?

TANGLEFOOT

"Sticky Fly Paper"

Is the paper your customers prefer and expect to get when they ask for **STICKY FLY PAPER.** Prices are low—it is a profitable and merchantable commodity.

LUCAS, STEELE & BRISTOL, Wholesale Grocers HAMILTON

Fine Flavoring Extracts.



We do not think we have the largest bottle, nor do we think our figures are the lowest on the market, but we do know that there are no goods offered which are finer, and quality considered, than the . . . . . .

SEELY

Manufacturing Co.'s Goods

We have all sizes and flavors.



JAMES TURNER & CO., - Hamilton

Wholesale Grocers. Established 1844.

There's profit for you
in handling
Reindeer Brand Condensed goods.
You will also have the satisfaction of pleasing your customers.

Our Own Brands

Something Special in Currants.

Excelsior Brand Vostizza
Crown Brand Vostizza
} Cases and Half Cases.

We carry full stock of general groceries, and our prices are always right. See our Travellers and get quotations.

THOS. KINNEAR & CO., 49 FRONT ST. EAST **TORONTO.**

WISE COSTA RICANS.

A large Costa Rica coffee planter has sent his three sons to Canada for the purpose of educating them in the English language and acquiring a knowledge of commercial matters. These young men do not speak English, and during their two years' stay in this country will live with Mr. W. H. Seyler, of Toronto. Mr. Seyler is proficient in Spanish, and the father of the youths was urged to place them in his charge by Dr. A. F. Pirie, a Canadian physician, who has been residing in Cartago, Costa Rica, during the last ten years.

The father of these young men had formed such a high opinion of Canadian commercial and social life, from the Canadians resident in his country, that he is desirous of having them educated here.

On their return to Costa Rica these young men will engage in commercial life, and it is assumed that their sojourn in Canada will induce them to exert their influence in building up a trade with the Dominion.

LIVE, AND LET LIVE.

Depression in business during the past few years has brought changes in trade usages.

We read in trade exchanges of retailers organizing to buy in lots direct from manufacturers, and to prevent jobbers selling to consumers. Jobbers are seeking to prevent manufacturers selling to retailers, and both jobbers and retailers complain that certain manufacturers sell direct to consumers. This demoralization will disappear with continued improvement in business.

Manufacturer, jobber, and retailer should work in harmony. Each does his part in the economy of distribution more effectively and cheaply than the others could do.

Each is necessary to the other and to the consumer, and there should be no friction between them.

Associations and organizations may properly stand up for the rights of their members, but they make a mistake when they seek to break up the machinery of trade.

It is well to keep to our line, following a "live, and let live" policy.—Mercantile Journal.

WHERE THE QUEEN BUYS HER TEA.

The tea consumed by the Royal household is always bought at a quaint, old-fashioned store in Pall Mall, and has been bought there during the reigns of Queen Victoria's five predecessors. It costs 5s. 4d. a pound, and was for a long while known as "Earl Grey's Mixture," this nobleman having recommended it to Her Majesty.

SOURCES OF U.S. TEA SUPPLY.

The gross imports of tea into the United States and the sources of supply, during 1893, 1895 and 1897 are shown in the following table :

	1893. Lh.	1895. Lb	1897. Lb.
United Kingdom...	2,547,361	3,622,984	6,217,726
Other Europe.....	17,838	39,612	60,412
Canada	785,369	1,081,997	2,547,314
West Indies	2,025	50	187
China.....	45,653,172	54,700,393	56 524 546
British East Indies.	164,806	562,208	2,117,433
Dutch " " .	6,746	.....	5
Portuguese " "	.....	.....	5,714
Hong Kong.....	281,451	304,820	408,617
Japan.....	39,602,519	36,941,394	45 465,161
Other countries.....	.....	.....	60
Totals	89,061,287	97,253,458	113,347,175

This table shows the steady progress which East India teas, imported principally from Great Britain, are making in the United States, being very useful for blending purposes. But it will be noted that neither China leaf nor Japan leaf is losing ground.

Since 1893 the per capita consumption of tea and the average price at place of importation have been as follows :

	Cents.	Pounds.
1893	16.0	1.32
1894	15.1	1.34
1895	13.5	1.38
1896	13.5	1.31
1897	13.1	1.55

—Merchants' Review.



FOUR REASONS WHY GROCERS

should sell a brand of Stove Polish which, above **ALL** others, consumers want, and for which Grocers can offer no substitute without injury to their trade.

Enameline

The Modern STOVE POLISH

First : It is Superior to All others in Quality.

Second : It gives Perfect Satisfaction to Consumers.

Third : It is Thoroughly Advertised and Sells itself.

Fourth : NO OTHER Stove Polish ON EARTH has so large a sale

TO JOG YOUR MEMORY

"Price, cut quite a figure with me on the first two or three orders I gave to a competitor of yours on Rolled Oats, but I've had enough; quality **does** count after all"—so writes a customer to us.

Tillson's Pan-Dried Rolled Oats are the "first love" of all progressive grocers who've once used them, because a grocer always goes back to them after trying other brands said to be "just as good, but cheaper."

Clean—free from hulls—rich, nutty flavor.

The Tillson Company, Limited
Tilsonburg, Ont.

Tillson's Pan=Dried Rolled Oats

The Best

that can be produced, and that money can buy.

RICE'S PURE SALT.

Thoroughly Pure. Uniform in Grain.
Excellent Keeping Qualities.

Packed in large variety packages—for all purposes—and every one guaranteed. The 5th Cartoon Table Salt is handsome—for shelf, counter or window display it can't be beat.

Sole Manufacturers

The North American Chemical Co.

LIMITED

GODERICH, ONTARIO

New Season's Japan Teas

We are showing samples of New Crop Japans due to arrive here in about a week.

SPLENDID VALUES.

THE DAVIDSON & HAY, Limited

Wholesale Grocers TORONTO

TRADE CHAT.

THE outlook for fruit is bright this season in all sections of the fruit-growing parts of Ontario. Early varieties of apples are especially prolific in blossom. Smaller fruit also shows every appearance of an abundant crop.

Belle River, Ont., is to have a roller flour mill.

About $2,000 a day has been paid for grain in Listowel since the rise in the price.

Eight passenger steamers now call at Port Arthur, Ont., two more than last season.

The Bushnell Oil Co. is enlarging its Sarnia refinery so as to almost double its capacity.

During last week, an average of thirty cars of freight per day was shipped from Wiarton, Ont.

It is reported that Hamilton, Ont., parties will start a canning factory at Moose Jaw, N.W.T., to cost $35,000.

Frederick W. Hughes has registered as proprietor of the firm of F. Hughes & Co., wholesale grocers, Montreal.

The factory of the Lakeport Preserving Co., at Lakeport, Ont., has been burned out. The loss is covered by insurance.

Seltzer, King & Jacobs, hog dealers, Woodstock, Ont., last week shipped one load of hogs to Hamilton, one to Ingersoll, one to Montreal from Woodstock and one from Milton to Montreal. The prevailing price was $4.70.

The erection of the new elevator in Goderich, Ont., to replace the one destroyed by fire some time ago, has been commenced.

The merchants of Almonte, Ont., have agreed to close at 7 p.m. during the summer, except on Monday and Saturday evenings.

C. Moreland has succeeded W. Borthwick as wholesale and retail fruit and vegetable dealer, at 120 Rideau street, Ottawa.

Why does not some enterprising man start canning our favorite whitefish? They would command a good price in some countries.—Port Arthur, Ont., Herald.

An Essex county fruit grower, George Way, planted a number of peach pits in July, 1896, just 22 months ago, and the young trees are now over six feet high and in blossom. Mr. Way would like to hear of something to beat this for growth.

"W-o-r-m peanuts" was the sign which has for the last month decorated the patent arrangement whereby a well-known Rideau-street grocer kept these favorite delicacies in a toothsome condition. Yesterday a Journal reporter called the grocer's attention to it and to-day the sign reads "w-a-r-m peanuts."—Ottawa Gazette.

CHARGE OF THE BARGAIN BRIGADE.

From Puck.

"Bargain sale! Bargain sale!"
Newspapers thundered,
Up to the Palace of Trade
Strode the Six Hundred.
"Forward! Our fortune's made!
Charge on the clerks!" they said.
Into the Palace of Trade
Rushed the Six Hundred.

"Goods sold for half their worth,"
Was this a cause for mirth?
Women who saw the sign
Not even wondered.
Theirs not to make reply,
Theirs not to reason why,
Theirs but to simply buy,
Buy in the Palace of Trade—
Thought the Six Hundred.

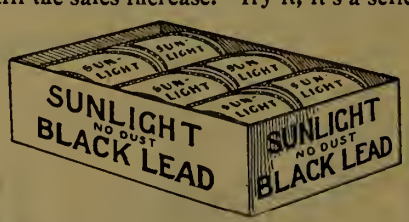
Bargains to right of them,
Bargains to left of them,
Front of them—back of them—
Volleyed and thundered.
What they bought none knew well,
Weak ones grew faint and fell,
Tho' dresses ripped, ker-r-r-rack!
Into the crush pell-mell
Dove the Six Hundred.

Boldly and well they fought;
Then home their spoil brought
Each wife and daughter.
Let this be their defence,
All saved at least ten cents—
Some saved a quarter.



To be given away free to our customers

A record breaker in the sale of Stove Polish—over 850 gross of Sunlight Black Lead sold to the retail trade alone inside of two months, and still the sales increase. Try it, it's a seller.



A Chance of a Lifetime

to get a gold watch and a music clock free. All the trouble it means to you is to sell and push Sunlight Black Lead, the best Stove Polish in the world, and positively makes no dust. For sale by all the wholesale trade. Price, per gross, $2.25. Write for circular giving full particulars.

The Alpha Chemical Co., Berlin, Ont.



To be given away free to our customers

THE BUSINESS WINDOWS.

THERE is sometimes a good deal in a window, whichever way you look at it. The owner of one in Washington, which commanded a fine view of the inauguration procession, got $1,000 for a few hours' use of it on March 4. A "typewritress" (I used that word because it was not the machine, but the operator of it) got just half that sum for the use of her window that day, and was about as happy as if the new president had given her an office. But these are windows that look out, or that have their value in their command of a picturesque view. It is only in one city, and once in four years, however, that windows, can be made profitable in this way. To the merchant or storekeeper, the telescope must be brought to the front, and goods shown that are out of the line of actual necessities, that they must be attractively flaunted to be known or thought of. In oriental and warm countries this is so well understood that the whole front of the store itself is taken away, or the fancy bazaar comes out on the sidewalk. Little stocks of goods of a considerable variety are kept entirely out of doors, and in the almost uncarriaged or untramwayed streets in many towns and countries—notably in Central America. So that the world over, that human nature is a good deal alike. A pretty or attractive thing dangled before our eyes captivates and captures us : though, if it had not been for the window or the open-air proximity and view, we should have gone along without it.

Benjamin Franklin said we ought not to buy a thing we can get along without, because it is cheap ; but that depends on several things, and is not a concern of the merchants. Sometimes we ought to. The maxim has always been more or less scouted, or disbelieved in. I confess that I scout and disregard it very often. Only a few years ago—although it was then mid-March, I bought four garments which could only be used in the winter, because I could buy them for 75 per cent. off. I could have got along until December next without them ; but it was justifiable sense and economy to buy them when and as I did. This bargain came about because the goods were put in the show-window and marked with the reduced price. And this is one of the things a show window is for. I am constantly watching windows of this sort, and have found my account in it. They show us too, some things that we can use and enjoy that we may never have used before. And this is a gain to good living and civilization. It's not the merchant's business to tell us we cannot afford his lures, for there are some who can. It's his business to put them out. The ethics of the buyer are quite another thing. Business windows probably never made a spendthrift. But they can and do make trade. Nothing is more important than to have them well dressed, so as to proffer their sorcery and advantage to every one who passes.—Fame.

MOLASSES IN HALIFAX.

AS stated by The Herald recently Porto Rico molasses is held for 32c. in puncheon lots by the jobbers, and some dealers are expecting to get even more. Stocks in Halifax are short. It may seem somewhat remarkable that there should be this shortage in stock, especially when it is known that up to this date considerably more molasses has been imported this year than at the same time last year. The figures, for which The Herald is indebted to the courtesy of Mr. A. S. Mitchell, of G. P. Mitchell & Sons, are as follows :

May 17, 1897.		May 17, 1898.	
Puncheons	3,379	Puncheons	4,347
Tierces	293	Tierces	414
Barrels	505	Barrels	1,573

One great reason for the excess this year is the fact that crops on the different Islands were much earlier than last season. The Spanish-American war has quickened the demand, for dealers felt that there was no knowing how the supply would hold out. The war will certainly have the effect of cutting off supplies, and comparatively little molasses may be expected during the remainder of the season. It is estimated by one authority that the total quantity of molasses that will be imported this year will probably not be more than half that brought in last year. From May 18 to Dec. 31 last year the importations of molasses were :

Puncheons	4,765
Tierces	450
Barrels	725

No one expects that between this and December 31 even half this quantity will be imported, so that by the end of the year the total importations will be very much less than usual.

A cable to New York from Barbadoes on May 11 quoted molasses at 16¾c. This is per wine gallon, and landed here means that the price would be about 26½c. The cable quotation of the previous week was 15¾c., showing an advance of 1c.

The advance has been general in the west as well as at Halifax. The Montreal Wholesale Grocery Guild have advanced their prices of Barbadoes molasses to 30c. for car lots, and 31c. for single puncheons. A cable received from the Islands report a further advance, equal to about 30c. here, but it is said that firm offers cannot be got even at this figure. The market here is firm, and stocks are very light, and very little Barbadoes is on the way.—Herald, May 17.

HIS OWN DETECTIVE.

According to The Merchants' Review, a grocer named Raymond Groves, of New Brunswick, had missed articles from the front of his store at several times for several weeks. All efforts to catch the thief failed. One night he placed a twenty-five pound bag of flour in front of the store in a place where it would allure, He took the precaution to make a small hole in the bottom of the bag. About 10 o'clock the bag was missed. The grocer got some matches and followed the track of flour for three blocks. It ended in front of the home of John Cavanaugh on Suydam street. Groves placed the evidence before the police, and Policeman Campbell went to Cavanaugh's house at five o'clock next morning and arrested him. A bag of flour was found in the house.

LAPORTE, MARTIN & CIE.

IMPORTERS AND WHOLESALE GROCERS

Agents in Canada for

"Princess Louise" Japan Tea. "Victoria" Japan Tea.

"P. Richard's" Brandy. "Mitchell's" Whiskeys.

72 to 78 St. Peter Street, MONTREAL.

Rio Coffees

Green Rio Coffees are a feature of our business. Having direct shipments from Rio arriving regularly we are able to quote the lowest ruling prices.

H. P. ECKARDT & CO. Wholesale Grocers **TORONTO**

WASHBOARDS
CLOTHES PINS
CLOTHES LINES
TUBS
PAILS
CHURNS
BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
BASKETS
SCOOPS

And all Grocers' Sundries

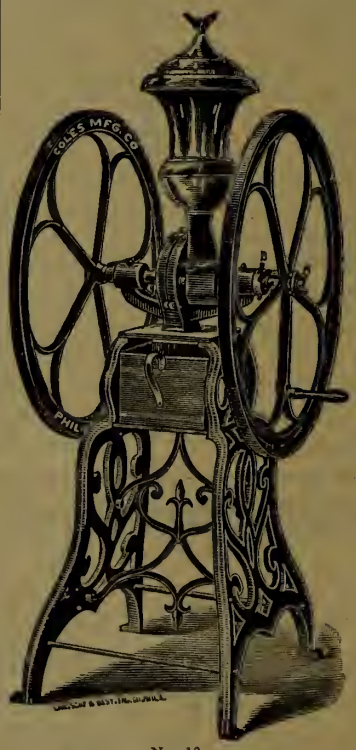
Sold and highly recommended by all leading grocers. . . . . .

Sovereign Matches

The H. A. NELSON & SONS CO., Limited

Sample room ...MONTREAL, QUE.

56 and 58 Front West, TORONTO.



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No 18

Agents { TODHUNTER, MITCHELL & CO., Toronto
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN Toronto.

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Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

GLADSTONE AS AN EXAMPLE.

THERE can be extracted from the lives of all great men something which shall stimulate and encourage the energies of the young men of to-day and to-morrow. Gladstone's life in the political arena may not appeal to all. Indeed, we know that it does not. And as long as men think differently on matters appertaining to politics, it cannot.

But Gladstone's brilliant intellect, scholarly attainments, and moral excellencies are qualities which we can all at least essay to emulate.

However we may view him politically, as a man he was great. And he was great, not because he came of an intellectual family, but because he made the best of his opportunities.

The moments he guarded zealously. Busy as his life was in the political arena, the amount of work he accomplished in the literary field was prodigious, and this work to him was not labor; it was recreation.

His work in the ordinary sense was in the political field. His literary work and his studies were, in addition to tree-felling, his recreations.

Recreation is necessary to every man. Even the man who neither toils nor spins needs it. He can find it in work. But the man who busily toils and spins from day to day needs it more. At any rate, he is entitled to it more.

Recreation and rest are synonymous terms. They do not imply doing nothing. That is laziness. And laziness is good for neither man nor beast. They imply change; change from the worry of the every day avocation—from business or whatsoever else it may be. And this change can be found just as readily in some intellectual pastime as in lolling round a billard-room, a bar-room or a ball-room.

A man can, if he will, find mental as well as physical improvement in his recreations, Gladstone did. And his name is great to-day because he did.

There is in the commercial world room enough and to spare for men of brains, push and industry. And the young men of to-day who would be the successful men of to-morrow are those who shall make their recreations of a character that shall tend to fortify and not to weaken them for the battle of life.

As a politician Gladstone may not be an example; but as a man who treasured up and made good use of the golden moments he is a shining example.

COMPUTING SCALES IN CANADA.

There are computing scales and computing scales, and the authorities have found it necessary in order that the public may be protected against fraud, to so far only allow the makes of a couple of firms to come into Canada.

Although only two manufacturers are permitted to prospect the Canadian market, these two are such bitter rivals that each is said to be bringing charges against the other to the effect that its opponent's scales are being brought into the country at an undervaluation.

The Customs Department will, probably, be called upon to "weigh in the balance" the scales of both firms and determine which is found wanting.

INCONSISTENT ST. JOHN MEN.

THE New Brunswick Tourist Association, of St. John, N.B., has issued a 16-page folder, describing the attractiveness of St. John in particular and New Brunswick in general, as resorts for summer tourists. The folder is neatly printed, well illustrated, and does well what it is designed to do.

But, while the folder is all right, there is one little thing about it which rather reflects on the consistency of the New Brunswick Tourist Association.

For some years the business people of St. John have been actively engaged in increasing the efficiency of their harbor for winter navigation, and disseminating information by means of the newspapers and members of the board of trade who have toured the country for the purpose.

And the particular text from which both the newspapers and the speakers discoursed was loyalty to a Canadian winter port. "Why should you," they said in effect to the shippers and importers of the country, "export and import your goods during the winter months by Portland, Boston or New York when St. John affords you all the facilities."

But the principle should apply to other things as well as to the winter port: If the people of St. John expect the commercial interests of Canada to patronize their port the latter may naturally expect the former to patronize home industries as far as possible. What is sauce for the goose is sauce for the gander.

This does not, however, appear to be the doctrine of at least the tourist association, for to get its printing done it goes to an office in a United States city, when it could, no doubt, be done just as well in St. John.

This may be a little matter, but it is large enough to warrant attention. THE CANADIAN GROCER has the cause of St. John's winter port at heart—in fact, all Canadian ports for that matter—but it does not like to see inconsistencies flourish which may tend to estrange the sympathy of the commercial interests of this country with that port.

Doubtless, the inconsistency is more the result of carelessness than design. But it is this carelessness which has led to many Canadian industries being allowed to languish while aid was lent to the building up of foreign industries.

OUT OF BRITISH GOODS.

In a majority of instances there is a dearth in Vancouver of certain British goods. There having been no direct sailing vessel from England for some time, many wholesale houses have run short of sauces, pickles, jams, cocoas, etc.; also Bass' ale, Guinness' and other stouts, brandy and other liquors.

THE above paragraph is clipped from a recent issue of The World, Vancouver, B.C., and corroborates what THE CANADIAN GROCER last week said regarding this very matter.

While the scarcity of British goods at the moment may be due to the fact that no sailing vessels have arrived on the Coast, yet such a condition of affairs is not new.

With the direct and quick routes there is no excuse for there being so frequently a dearth in British Columbia of such goods as those above enumerated.

The British Columbia market is a growing one, and manufacturers and exporters of condiments in the United Kingdom should be more watchful of their interests in that part of the Dominion—and in all parts of the Dominion, for that matter—unless they are prepared to see the trade they might get go to others who are more zealous than they in good works of this kind.

WHOLESALERS AND CONSUMERS.

THE CANADIAN GROCER believes that the wholesale merchants of Canada are as consistently wholesale as their confreres in any other country. But occasionally we hear of transgressions.

Only a few days ago a consumer in Toronto forsook a well-known firm with whom she had been dealing for years, because she had been able to open the door of one of the wholesale houses in that city. And it was one of the leading ones, too.

There are some very large consumers, such as lumber camps and public institutions, which wholesalers can scarcely be blamed for supplying; but with ordinary consumers it is different. And the case in point was an ordinary customer.

Wholesalers should remember that when they begin to sell to the ordinary consumer they are beginning to compete with their own customers, of the unfairness of which they need not be told.

No wholesaler who is worthy the name courts, or even desires, the business of the consumer. And when he does consent to sell him, it is only because some influence has been brought to bear upon him. The moment he resents this influence that moment will a great deal of the retailing by wholesalers cease.

CANADIAN TOBACCO DEARER.

A sharp advance of 2c. per pound has taken place in tobaccos made from Canadian leaf.

The advance is due to the high price of leaf tobacco together with the briskness in the demand, which has been active for the domestic made article ever since the duty was changed a year ago.

By-the-bye THE CANADIAN GROCER has it upon what is considers pretty good authority that a reduction in the duty at the next session of Parliament is contemplated by the Government.

A SOLDIER AS A SALESMAN.

It is said that one of the Canadian military contingent, which started for the Yukon the other day, carried, in addition to his own arms and accoutrements, samples for a Montreal wholesale house.

In opening up new countries it is usually first the soldier, and then the salesman; but this is an instance where the soldier and the salesman are combined in one and the same man.

This is something unique in history.

GROCERS' EARLY CLOSING.

The following leading grocers, provision merchants and liquor dealers, of the town of Peterborough, have agreed to close their respective places of business each evening, except Saturday, evenings before holidays, and Fridays, at the hour of 7 p.m. The agreement went into effect on May 16:

Henry & Co.,	W. H. Hamilton,
Peter Connal & Co.,	F. J. Mitchell,
R. H. Hunter,	D. H. Kernaghan,
R. J. Waller & Co.,	G. Briou,
J. W. Moore & Co.,	J. Giles,
Alex. Elliott,	R. J. Lane,
J. W. Brisbin,	Spot Cash Grocery,

E. F. Mason & Co.

It is understood that all grocers will act in harmony in this laudable effort to close their stores early, to enable their employes to enjoy their summer evenings.

CHINA GREEN TEAS.

CHINA green teas are still scarce and dear. One wholesaler in Canada who, the other day, found it necessary to match a tea which he had bought early in the season at 11c. per lb. had to pay 13c. per lb. before he could secure what he wanted, while for some of the samples submitted holders would not take less than 15c.

Advices received this week state that the shipments of green teas from the whole of China during the past season were but 305,501 half chests. Last year they were 322,364, and in 1896 the total was 444,340 half chests. It is the falling off during the last two years that has caused the present shortage in these teas.

The Hankow market, according to these same despatches, will not open till a week later than last year, owing to exceedingly heavy rains. The number of "hongs"—the places where teas are fired—in operation will be less than last year, owing to the heavy losses sustained during the past two seasons.

JAPAN TEA A LITTLE EASIER.

IT will be remembered that the market for Japan teas opened a few weeks ago at prices about 10 to 15 per cent. higher than last year. Since then, however, there has been a decline, although values are still above those of 1897—on fine teas about 5 per cent. and on medium teas 10 per cent.

A private letter received in Toronto this week states that Japan tea, which last year cost 18c., cannot now be bought at less than 20c.

New season's Japan teas suitable for the Canadian market will not arrive in quantities till about the middle of July. That which will be here in a week or two will be only small parcels of fine tea for each of the wholesale houses.

Ninety per cent. of the Japan teas consumed in Canada are those which retail at 25c. These teas will not be marketed in Japan till about the middle of June, and it takes one week to fire and pack them, and three weeks for their passage from Japan to this country, so it is evident that they cannot well be here till the second or third week in July.

THE PROPOSED BEET SUGAR FACTORY.

MR. JOHN MacKENZIE, vice-president of the Owen Sound Beet Sugar Co., Limited, has the following in the last issue of the Owen Sound Times:

"When you wrote the article for your paper of the 12th inst., you were not aware that the Owen Sound Sugar Co. had reached the goal of its desires in securing the promise of capital to operate a first-class beet sugar factory for this part of Ontario, and all that is wanted now to begin operations is that the Dominion Government re-enact the sugar bounty which expired July last. When and where was there a company that has done so much for a town as this company has done for Owen Sound? Working against the influence of the corporation, of the business men, and some of the press of the town, was it any wonder that after three years of hard, persevering work against all kinds of discouragements, and with so little sympathy, that a majority of the directors got tired, discouraged and disgusted with the treatment received in Owen Sound and commenced working in the interests of a rival town. It is time for a change in the interests of Owen Sound. If this factory is to be built in your town, the citizens of every class will have to back up your mayor and myself to keep the sugar factory from going to Wiarton. The majority of directors are committed in the interests of Wiarton, and they cannot in honor desert the enterprising people of Wiarton, if Wiarton carry out their part of the agreement, and I am satisfied they will, more particularly when we have secured the promise of a Scotch syndicate for sufficient capital to run a $500,000 factory. I worked in favor of Owen Sound, believing it was the most suitable place to locate the factory, and am also convinced, if capital could be had, that of any town in the northern district Owen Sound has the advantage. I am still of that mind, and will do all I can to secure the factory for Owen Sound, but it is time for a change in the sentiment of its people toward the sugar company if they want to secure the factory for their town. Wiarton is now in earnest, and will secure it if possible. They have some of the most enterprising and pushing men of any town in Canada, and they accept the hard working men even if they are not wealthy. In the sixties I advocated in the Owen Sound press the extension of the telegraph line to your town for six years before it was built. I spent two evenings in Wiarton to convince them, and they did extend the line to their town in three months. Your people make a mistake if they thtnk Wiartonians are not hustlers. But a change has come, for your board of trade and your best business men are with us, now that success is assured. If we had this change before our last meeting in the Y.M.C.A. hall, the five proxy votes from Detroit would not carry the meeting in favor of Wiarton, and we would not have to fight that town and a majority of our own board to keep the factory for Owen Sound.

"The management is not at the end of their rope and will not be till this Scotch syndicate takes possession of the enterprise and puts all the capital required into it—then they will elect their own management, when the present management will quietly drop out into oblivion unhonored and unsung; but at the present time we have plenty rope to spare for our friends. Every move in Canada for the last two years in the interest of the beet sugar industry is attached to our rope—every article in the Toronto, Montreal, and other papers in any way connected with this sugar company is fastened to our rope by the present management or our friends working in our interest. The Toronto Grocers' Guild, Toronto Board of Trade, the New York house of the great German machine house are working with us and for us to secure the bounty replaced upon the statue books. This sugar bounty is not a political question any more than the bounty on iron smelting by the Dominion and Ontario Governments—it is encouragement to the best interest of the agriculturist—it is assistance to introduce a new agricultural industry for the farmers of Canada, to the extent of $12,000,000 per year, which we can raise and manufacture as well and with less expense and more profit to the farmers than butter and cheese—and both these products are assisted and encouraged by the present Government to as great an extent as by the late Government. I am not a director of this company for the money there is in it—I have not received ten cents for services in ten months, and am willing to retire to-morrow in favor of a better man—otherwise, I will do the best I can till Sept. 8, when my time expires; and by that time, with the bounty re-enacted, the Scotch syndicate will take management."

AGAIN SHIPPING FREIGHT.

The Owen Sound Times says: "A little more than a decade ago, scarcely a steamer of the old Lake Superior and Georgian Bay lines went up without having a consignment for North Shore Lake Superior ports. In latter years, however, the trade fell off, owing to the fact that the C.P.R. steamships would not carry trade. With the advent of the Black and White Lake Superior lines, the cattle trade of this port was commenced again, and on Saturday night the ss. Majestic took up several head consigned to Port Arthur."

TORONTO GROCERS' PICNIC.

A SPECIAL meeting of the Toronto Retail Grocers' Association was held on Wednesday evening, in St. George's Hall, Elm street. President W. H. Marmion occupied the chair, and a good attendance was present.

The executive committee appointed to get information regarding a suitable place to hold the annual picnic reported in favor of Port Hope; that it be held on July 20; that the Garden City be chartered for the occasion; and that the price of tickets be $1.

After some discussion of the report its adoption was moved, when Messrs. Kelly and Scholes moved in amendment that the excursion be by train to Jackson's Point, the tickets for which trip would also cost $1.

The amendment was defeated, and the report was then adopted unanimously.

It was moved and seconded that "This association desires to state that it neither has nor had any connection with the association which conducted the excursion to Guelph on the 24th inst., and it neither gives nor did give any countenance to the said excursion." This resolution was passed, and the secretary was instructed to communicate with the papers of Guelph and Toronto, informing them of the resolution.

It was decided that the association would look after the printing of its programme itself this year, and the secretary was instructed to take the work in hand.

The following committees were appointed:

Programme—Messrs. Booth, Bond, Panter, Kelly, Gibson, Davies, Bell and Sanderson.

Printing—Messrs. Sykes, Kelly and Marmion.

Music—Messrs. Johnson and Bond.

Visiting—Messrs. Sykes, Johnston, D. W. Clarke and T. Clark.

Treasurer of Committees—W. J. Sykes.

The agreement between the association and the steamer Garden City was approved. The boat will leave Toronto at 7 o'clock in the morning, and, returning, leave Port Hope at 6.30 o'clock in the evening.

MICHIE & CO.'S STORE.

Michie & Co., grocers, 7 King street west, Toronto, who were burned out some months ago, have had their store thoroughly renovated, and have this week moved back into it. This firm's former store was acknowledged one of Toronto's most up-to-date business houses, and, with the improvements recently made, their present stand is one that is worthy the inspection of every retailer. Wednesday and Thursday this week were the opening days, and Michie & Co. mailed invitations to their friends to come on these days and inspect their stock and premises. Many availed themselves of the invitation.

The Superiority of

Eddy's Paper Bags

has been proved and is generally admitted, and reiteration of their qualities perhaps grows monotonous, but it is money in the pockets of grocers to know that they are superior to all others in these essentials—

1. Large Size.
2. Full Count.
3. Good Paper.

The E. B. EDDY CO., Limited

"The largest of its kind and most unique establishment under the British Flag."

Hull, Canada.

61 Latour St. - - MONTREAL
38 Front St. West - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; J. A. Hendry, Kingston; A. Powis, Hamilton; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver, B.C.; John Cowan, St. John's, Nfld.

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

"LA VIERGE" and "Grapes" castile soap is a recent importation, from Marseilles, by The Eby, Blain Co., Limited.

H. P. Eckardt & Co. are selling gallon and 3-lb. apples at considerably less than packers' prices.

A full supply of Clark's meats is in stock with The Eby, Blain Co., Limited.

The Davidson & Hay, Limited, is quoting close figures on Crawford peaches, in 3-lb. and 2-lb. cans.

Beardsley's "Acme" sliced smoked beef, in 1's and ½'s, is in stock with The Eby, Blain Co., Limited.

T. Kinnear & Co. have this week received a shipment of fine Filiatra currants, in cases and half-cases.

The Davidson & Hay, Limited, is showing samples this week of new season's Japan teas arriving in about a week.

A shipment of Martin Wagner Co.'s "Dog's Head" cove oysters is in store with The Eby, Blain Co., Limited.

T. Kinnear & Co. have taken into stock a shipment of "Crown" olives in 10 and 14-oz. bottles; also Batger's jelly at the reduced price.

The Davidson & Hay, Limited, recently imported a shipment of "Collinfiore" olive oil, and is quoting it in gallon tins, quarts, pints and half-pint bottles.

W. H. Gillard & Co. have now in stock "Golden Blend" Ceylon tea, in 1-lb. packages, packed in Ceylon, and specially adapted to the Canadian trade.

The Davidson & Hay, Limited, reports good sales of imported sardines, as advertised in last week's GROCER. Prompt buyers can still get a few cases of these.

A fine range of Ceylon and Indian teas, comprising Pekoe Souchongs, broken Pekoes, orange Pekoes, Darjeelings and Kangra Valley has been received by The Eby Blain Co., Limited.

New York ginger ale is having an active sale with W. H. Gillard & Co. Last season their sales of this summer beverage amounted to over 6,000 cases, and this year they look for even a larger demand.

LIME JUICE.

The fruit used in making Rose's lime juice is grown on plantations in Martinique owned and operated by Rose & Co., then the fruit is treated by their patent process and passes from one process to another until, as pure essence of limes, it is marketed in their well-known engraved bottles.

BUSINESS CATECHISM.

Do you see the man?

I do see the man.

Who is the man?

He is a business man.

What is a business man?

He is a man who makes money by supplying the wants of people.

Does he always make money?

If he's a good business man he does.

How does he do it?

By advertising.

What's advertising?

It's the biggest thing on earth in a business.

Is it bigger than the business.

Yes, because the business couldn't live without it.

Is it bigger than the business man?

Yes, for it keeps him humping himself.

Very good; but what is this wonderful thing?

It is the everlasting and perpetual presenting of those who wish to buy a clear statement of what there is to sell.

Why must it be so everlasting and perpetual?

Because people's wants are that kind and the advertising must match the wants of those to whom it appeals.

Is there no let up?

Yes, when the people let up on wanting to buy.

But isn't it expensive?

Not at all.

My! Do they everlastingly and perpetually present, and charge nothing for it?

Oh, no! they charge, of course, but for every dollar paid out, from ten dollars to a thousand come back.

How is this advertising done?

There are ways and ways of doing it.

All good?

Yes, but some are better than others.

What is the best way.

The newspapers.

Why newspapers?

Because they go farther and hold on longer.

Why do they?

Their subscribers make them.

Do all business men advertise?

Those who know the most do.

But some are successful who do not?

Yes, just as there are some people saved from a wreck in which ninety-nine per cent. are killed. It's their luck, not their wisdom or their own efforts.—Fame.

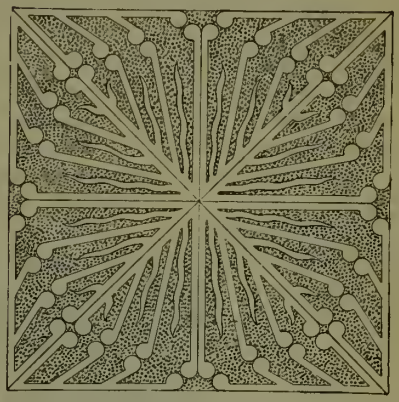
In addition to a full supply of "B" rice, The Eby, Blain Co., Limited, call the attention of the trade to some unusually fine samples in fancy Patna and Japan rice at close figures.

Because They're Better

THAT'S WHY OUR FAMOUS

Metallic Ceilings

are being used all over the country by progressive people.



They make an enduringly handsome finish that is also fire-proof and hygienic, and is equally well suited to private or public buildings.

Let us have an outline showing the shape and measurements of your walls and ceilings and we will mail an estimate with full information.

Metallic Roofing Co., Limited

1180 King St. West, TORONTO

BUSY CANNED MEAT PACKER.

There is one important industry in Montreal, at least, which is booming at the present time. The Hispano-American war has had the effect of stimulating the canned meat business to an unusual degree. In conversation with Mr. William Clark, manufacturer of canned and prepared meats, 83 Amherst street, he said that the firm were up to their ears in work, and kept busy supplying orders.

Prices were higher, and since hostilities between Spain and the United States commenced, the industry which he carried on had been indirectly benefited, inasmuch as nearly all the canned meats prepared in the United States and formerly exported to this country were diverted to other channels.

PERSONAL MENTION.

John Mouat, of Winnipeg, representing W. H. Gillard & Co. in Manitoba and the Northwest, reports business satisfactory, and states that their "Imperial" Congou blend is a great favorite in that part of Canada.

Mr. T. O. Leonard, of Detroit, representing Kingsford Oswego starch, was in Toronto this week. He reported that business in the United States is not as good as it was a few weeks ago.

GROCERY CLERKS' EXCURSION.

THE members of the Toronto Grocery Clerks' and Drivers' Association held their third annual excursion on Tuesday, May 24, going to Guelph.

Three special trains were needed to convey the crowd, which numbered over 6,000, and was composed largely of young men and youths. A joint excursion from Owen Sound, under the auspices of the North American Bent Chair Co., of that town, brought about 500 people into Guelph from the north.

During the morning and the early part of the afternoon the excursionists spent their time visiting the Ontario Agricultural College and seeing the "Royal City."

By three o'clock some four or five thousand people had gathered in the Exhibition Park, where the programme of sports was to be run off. The list of sports, etc., was a long one, including three baseball matches, a tug-of-war, a Jubilee baby show, a five-mile bicycle handicap road race, besides other bicycle races, foot races, etc., but all the events had been finished before six o'clock, though much trouble was experienced in keeping a way open for the participants in the various events. One competitor in the bicycle races was seriously injured through a fall, caused by a spectator striking a passing racer.

In the evening a concert was held in the Guelph Opera House. It was fairly well attended. During the concert, the exuberance of a large number of hoodlums up in the gallery exerted itself so vigorously that the programme had to be stopped to give them a rebuke. Apart from the disturbance created in that section of the hall, the concert was a good one, Bert Harvey, of Toronto, making the hit of the evening.

OUR OTTAWA CORRESPONDENCE.

Special to THE CANADIAN GROCER.

OTTAWA, May 25.—The Postmaster-General has, in his new post office bill, increased the mileage to 25, within which newspapers will be delivered free. This will bear very unfairly on newspapers of Provincial or Dominion circulation, and is conceded so as to allow the local country press an undue advantage over the papers of Provincial circulation. It may be recalled that when free delivery was advocated, some years ago, the press association asked only for free delivery within the county where the paper was published, but the Postmaster-General, with a view to getting a little cheap popularity, gave the newspapers free delivery everywhere, without any restrictions. There is no justice or equity in delivering newspapers free within the charmed circle of 25 miles, when the superior newspapers, published for Provincial circulation at enormous cost, are mulcted in postage. All exemptions of postage should be wiped out, and newspapers, like any other commodity, should pay equitable postage.

There is a well-founded rumor that a Yukon railway bill is to be brought down. If so, the session will be extended late into June. At the present time, the House appears to be "marking time," little progress being made with public business.

The Customs regulations for testing tea by infusion are not likely to be brought into force this year, as the necessary amendment to the Customs law has not yet been brought down. The mercantile interests of the country have to stand aside to make way for the political. F. J. D.

FISH SAUSAGES.

A new way to produce an excellent fish food has recently been patented by Miss Catharine Schoenau, of Hamburg, who has produced a fish sausage, which tastes well, is exceedingly cheap and will, therefore, become very popular, says The Philadelphia Record. Her method consists in the preparing of a gelatinuous broth, with which the shredded fish meat is thoroughly saturated. The broth is made of fish and beef bones, and spiced to suit any taste. The fish meat is then filled in casing, like any other sausage, and smoked twice, first after the hot, then after the cold process. After being smoked the sausage will keep indefinitely, without losing its delicate flavor of smoked fish.

VEGETABLES FOR THE NAVY.

It is said that Mr. R. J. Graham, Belleville, Ont., is to secure a large order from the Royal Navy for his evaporated vegetables. He has been in communication with the naval authorities for some time, and the samples supplied have been so satisfactory that a large trade may be anticipated.

YUCAN OIL BLACKING.

One of the staff of THE CANADIAN GROCER has adopted a novel scheme to become a "shining" journalist. He has begun at the bottom by procuring a bottle of Yucan oil blacking from W. A. Porter, 60½ Front street east, the Toronto representative of the F. F. Dalley Co., Limited, Hamilton, and says the results are entirely satisfactory.

CHANGE IN A SPICE FIRM.

James McKee, of McKee, Radcliffe & Co., spice manufacturers, Toronto, has bought out Mr. Radcliffe, and the business will be continued by Mr. McKee under his own name.

The Ontario Mercantile Agency
(Limited)
18 Wellington Street East, TORONTO.

Collects accounts anywhere. Fees for current accounts 10 per cent. of amount collected. No fee less than $1. Prompt returns. Report to you monthly. References given. Try us.

SOVEREIGN LIME JUICE

equal to any made in the world.

Regular size bottle, pints..... ..... $2 75 per doz.
Apollinaris bottles, splits ... . 1 00 per doz.

Order through wholesale Druggist or Grocer.

E. FIELDING, Agent
34 Yonge St., TORONTO

DRINK : : :
:: Chocolate for Breakfast
It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, you want to use the best of all

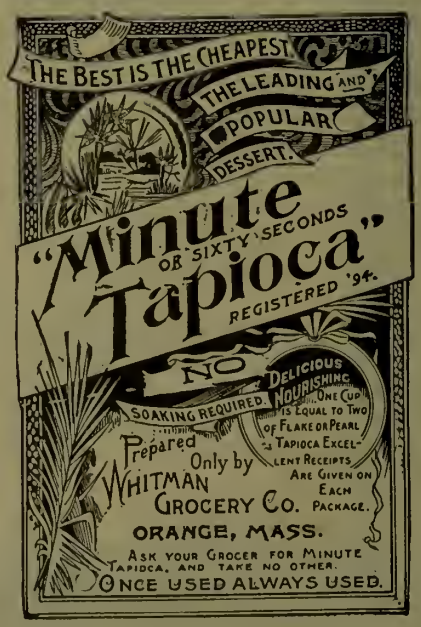
VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier
The world-renowned French Vanilla Chocolate.

HERDT & CO. 13 St. John St. **Montreal**
General Agents for the Dominion



Extract from the Inland Revenue Department.

Bulletin No. 54 (just published) ON CONDENSED MILK.

This Bulletin can be obtained by writing to the Department. The list of Manufacturers are to be found in the body of the Bulletin.

"The Adulteration Act provides that 'if any valuable constituent of the article has been wholly or in part abstracted,' the food shall be deemed to be adulterated. Mr. McGill has computed the average percentage of fat contained in the original milk from which the various brands of sweetened condensed milk have been produced. These averages are given in table III, and are as follows, arranged in the order of their richness:

MANUFACTURER.	BRAND.	% BUTTER FAT.
Baldwin Condensed Milk Co., Baldwin's Mills, P.Q.,	**Export**	**3.310**
Anglo-Swiss Condensed Milk Co.	Milkmaid	2.866
Baldwin Condensed Milk Co.	**Canadian**	**2.855**
Canadian Milk Condensing Co., N.S.	Owl	2.845
Truro Milk and Canning Co.	Reindeer	2.764
H. Nestle, Switzerland	Nestle's	2.653
Truro Condensed Milk Co.	Mayflower	2.575
Gail Borden, New York	Eagle	2.419

CADBURY'S CHOCOLATES

ARE SIMPLY DELICIOUS AND ARE PACKED SPECIALLY FOR CANADIAN MARKET.



CADBURY'S COCOA

(Absolutely Pure)

AND MEXICAN CHOCOLATE HAVE AN ENORMOUS SALE ALL OVER THE WORLD.

Agents: MESSRS. FRANK MAGOR & CO., 16 St. John St. MONTREAL

Montserrat LIME FRUIT JUICE

No other brand of Lime Juice can compare with it for purity.

"Montserrat" has many imitators, but no equals. Some other brands have even gone so far as to collect old "Montserrat" bottles, and fill them with their inferior article in order to get a sale for it.

High Class Grocers everywhere sell and recommend "Montserrat" Lime Fruit Juice above all other brands.

Always ask for "MONTSERRAT."

EMPIRE TOBACCO CO'S

COLUMN

Our Leaders--

Currency

Old Fox

Patriot

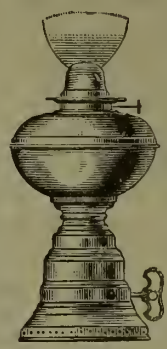
These popular brands of Chewing Tobacco can be obtained from all wholesale grocers.

Empire Tobacco Co.

GRANBY, QUE.

WANZER LAMP & MFG. CO.

Hamilton, Ont.



WANZER.

INVERNESS, P.Q., Feb. 14th, 1898.
WANZER LAMP & MFG. CO.,
Hamilton, Ont.

GENTLEMEN,—We have been using the Wanzer Lamp for about five years and can not praise it too highly, as it is all and more than you represent it to be. I have placed several here—"they are giving good satisfaction." Your Cooker is also a success. I am of opinion that every home should have a Wanzer Lamp. I cannot praise it too highly.

Very truly yours,
JOHN YOUNG.

Write us for illustrated and descriptive pamphlets and testimonials.

THE MODERN GROCER



Being the largest makers of Refrigerators in Canada, we make several lines of Grocers' and Household Refrigerators in various styles and sizes. Modern in design, with best principle of dry cold air circulation, best insulation, and zinc lined. Why buy a home made or poorly made article when you can get an up-to-date Refrigerator for less money? For prices and description send for catalogue.

Knowles, Ham & Nott Co., Limited
BRANTFORD

BOOKS FOR THE RETAILER

Full of good practical hints on live subjects. Every merchant should keep himself well posted on matters concerning the welfare of his business.

The following series of pamphlets by experienced business men, deal with matters of importance to the retailer and are well worth his careful perusal.

Pitfalls of the Dry Goods Trade
Three pithy papers dealing with Credits, Honesty, Clerks, Expenses, Over-buying, Profit, Capital, etc., etc.

Buying, Selling and Handling of Teas
Three valuable articles full of ideas and suggestions for grocery men.

Causes of Failure in the Hardware Trade
and how avoided. Three comprehensive prize essays reprinted from HARDWARE AND METAL.

Necessary Books for a Retailer
By a practical accountant. This treatise deals with systems of bookkeeping and checking calculated to reduce mistakes and omissions, etc., etc., to a minimum. A most useful book for any retailer.

Any one of the above mailed for . . . 10 cents

Credits, Collections and their Management
a most complete and comprehensive work of great importance to any business man.—**$1.50.**

Address
The MacLean Publishing Co. Limited
TORONTO and MONTREAL

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

BUSINESS FOR SALE.

WM. LAIDLAW, DURHAM, OFFERS HIS store at Allan Park at a rate on $. A first-class business, small stock, no opposition, 6 miles from any town Enough of revenue from post office in connection to pay rent. Satisfactory reasons for selling. (21)

BUSINESS FOR SALE IN THE CITY OF LONdon; dry goods, boots and shoes; established thirty years; small stock, rent low; reason for selling, retiring from business; price right to responsible party. R. A. Jones, London, Ont. (tf)



Not a Substitute

but superior to lath and plaster, will not crack and fall off, absolutely fire-proof, handsome in appearance. Send for our beautiful catalogues showing three hundred designs; free for the asking. Estimates furnished on receipt of plans.

The ...
PEDLAR METAL ROOFING CO.
Oshawa, Ont.

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**
Every consumer should use it because it is the BEST and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON,
Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

AGENTS.
Geo. Stanway & Co., Toronto, Agents for Ontario.
W. S. Goodhugh & Co., Montreal, " " Quebec.
J. Hunter White, Esq., - St. John, N.B.
Agent for Eastern Provinces.
Tees & Persse, Winnipeg, for Manitoba and N.W.T.

Markets and Market Notes

ONTARIO MARKETS.

TORONTO, May 26, 1898.

GROCERIES.

WHILE the holiday has necessarily interfered with business to some extent, there is, however, a good trade being done for this time of the year. The sugar market is stronger even than it was a week ago, and, while there is not a great deal selling, the demand has slightly improved. The opinion is that higher prices will soon rule in Canada. "Horse Shoe" brand of canned salmon is now quoted at the uniform price of $1.25 for any quantity. In other lines of canned goods there has been no actual change, the position being much about the same as it was a week ago, although, if anything, the feeling in regard to canned vegetables, outside of corn, is scarcely as strong as it was. The tea trade, on the whole, is quiet, although there is a fairly good demand for some descriptions. Currants continue to occupy a firm position, and there has been some business done during the week for importation. There have been some transactions in California prunes, but the prices paid by wholesalers are fractionally higher than they were a week ago. Other kinds of California fruits are much as before. In spices, the most interesting feature is the strength of pepper. The rice market continues strong, but the local houses are now better supplied than they were a few weeks ago. The wholesale market generally appears to be in a fairly satisfactory position.

CANNED GOODS.

The wholesalers have fixed their price of "Horse Shoe" brand canned salmon at $1.25 for any quantity. Heretofore, the price has been $1.25 for five case lots and over, and $1.30 for smaller quantities. This change was the result of a desire to do away with a misunderstanding that sometimes existed in regard to the price of this brand of salmon. While there has been no actual change in the price of canned goods, outside the particular line mentioned, there is an increased desire on the part of holders to dispose of stocks which they may have on hand, in consequence of the approach of the green fruit and vegetable season. Corn, however, being the latest vegetable to come on the market, does not share in this general tendency, and is held just as firmly as ever, transactions having taken place during the week at firm prices. Holders of gallon apples also appear to be desirous of reducing their stocks, it one is to judge by the fact that offerings during the week have been more liberal. At the same time, however, stocks are not large, and some wholesalers have none whatever. Wholesale houses report that there is, if anything, a little better enquiry for canned vegetables, although buyers do not appear willing to pay ruling quotations. The lowest price we hear of to retailers for canned tomatoes is $1.15.

SYRUPS AND MOLASSES.

There has been a few transactions in syrups during the week, but business in this line cannot be accounted any other than dull. The molasses market continues strong. Offerings of New Orleans molasses are still limited, although offerings of the lower grade article are increasing, according to advices received from New York.

SUGAR.

The strength of the sugar market, which has been noted during the last couple of weeks, has increased rather than decreased,

For Prices Current See Pages 34 and 35.

beet sugar now being quoted at the highest price touched this campaign. On the local market there has been no change in prices, but the feeling is strong. Higher prices are expected before a great while, and it is the general opinion that dealers will be safe in keeping their stocks well assorted. While there is not as much buying on the local market of foreign sugars as there was a couple of weeks ago, representatives of shipping houses report that there is still some business being done. The Canadian refiners are looking for a better business at the beginning of next month.

NUTS.

Filberts are firm, both for prompt and future shipment, the basis for new crop, October shipment, now being 1c. higher than a year ago.

RICE.

The market keeps much about the same as it did a week ago, as far as prices are concerned, but supplies are now better, wholesalers having received shipments of both the imported and domestic article during the week.

COFFEE.

The market is without anything of particular interest. There is very little doing and prices are scarcely as firm as they were a week ago at outside points.

SPICES.

The recent advance of 1-16d. per lb. in pepper in the outside markets has been maintained and the tone is strong. In other lines there is no particular feature to note. Locally, business is quiet in all kinds of spices. Cream of tartar remains weak.

TEAS.

There is a scarcity on the local market of good liquoring Japan teas at from 15 to 18c., and new crop Japan in quantities will not be here until about the middle of July, only a few parcels of the finer teas being brought on with the first steamer. It will be remembered that the market opened about 10 to 15 per cent. higher than a year ago, but advices received this week state that there has been a slight decline. Values, however, are still from 5 to 10 per cent. higher than a year ago. Information through a private letter states that teas which last year could be laid down at 18c. are costing 20c. There has been a good deal of buying during the week of Ceylon teas at from 12½ to 15c. for shipment to this market from London, Eng., and while the price there has advanced from ½d. to 1d. per lb., that market is still cheaper than for direct shipment from Colombo. Indian teas are meeting with very little attention on the local market. Nothing is being done in China teas. There has been some enquiry, however, for green teas, but there are none to be had.

FOREIGN DRIED FRUITS.

CURRANTS—There has been some regular buying for shipment to this country, and wholesalers are still meeting with a good demand. There has been no further change in prices, but the tone of the market is strong.

VALENCIA RAISINS — The market this week is devoid of any special interest. The demand is moderate and prices are without change.

PRUNES—Local wholesalers are beginning to evince a desire to clear out their stocks of prunes before the regular green fruit season begins. At the same time, however, they are finding it necessary to bring on from Chicago and other United States cities small lots, in order to keep their stocks assorted and to fill orders. For such lots as have been brought on during the past week, they have had to pay ¼c. per lb. higher than before. There have been, dur-



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Made from the finest grade of stock, with the greatest care, by the best available skill, with a good number of years of experience in the making and handling of soap. These features combined, make up "SURPRISE" Soap.....

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EXAMINE THE PROFIT.

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BRANCHES—
MONTREAL: Board of Trade Building.
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WINNIPEG: E. W. Ashley.
VICTORIA: L. Palourel & Co.

Made by

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

ing the past week, some prunes offered on the Toronto market from Montreal, but the representatives on this market of California fruit firms report that they have received instructions from their principals to ship the stocks held here to Montreal, as better prices were obtainable there. Local wholesalers' quotations are unchanged.

CALIFORNIA EVAPORATED FRUITS—The whalesalers appear to have enough California evaporated fruits to keep them going for the rest of the season, as they are not buying fresh lots. At the same time they are experiencing a fairly good demand from retailers for such lines as peaches and apricots.

GREEN FRUITS.

The season for Navel oranges is about over, and Mediterranean sweets and Messinas are arriving in sufficient quantities to keep the supply well up to the demand. Quite a lot of second grade lemons have been arriving on the market, keeping the price of the better classes down somewhat. An advance may be looked for at any time. Bananas are selling freely, and the supply is abundant. A decline in price will likely follow the advent of local small fruits on the market. Pineapples are not plentiful, as practically no more Cubans can be had. What are offered are quoted at about 10 to 15c. each. Strawberries continue to arrive in increasing quantities and to decline in price. Quarts are quoted all the way from 12 to 16c. California black cherries have begun to arrive and are selling at $1.25 to $1.50 per box.

COUNTRY PRODUCE.

EGGS—Are coming forward freely with the feeling steady at 10c. per doz.

POTATOES— The feeling is firm, with prices unaltered. We quote carload lots at 70 to 72c. per bag. On the street market about 75c. is asked.

DRIED APPLES—Business is quiet, with prices unchanged at 3 to 4c. for choice lots, and 2½ to 3c. for ordinary stock.

EVAPORATED APPLES — There is little doing with prices steady at 9 to 9½c. An enquiry for a round lot is reported, but no business, as far as can be learned, resulted therefrom.

BEANS—The feeling is firm, though there is but a quiet trade being done. From 90c. to $1 is the ruling jobbing price for hand-picked, and 80 to 85c. for ordinary.

HONEY—The season is practically over until the new honey comes in, next August. Prices are nominally unchanged.

MAPLE PRODUCTS—The season is over.

VEGETABLES — Receipts continue to increase and prices to decline. The demand throughout is good. We quote: Rhubarb, 15 to 20c. per doz. bunches; onions, 10c. per doz. bunches; lettuce, 15 to 25c. doz. bunches; radishes, 15 to 20c. doz. bunches; cabbage, new, per case, $1.50 to $2; per doz., 60 to 75c.; parsley, 15 to 20c. doz. bunches; cucumbers, Canadian, 50 to 75c. per doz.; watercress, 20c. per doz. bunches; gardencress, 20 to 25c. per doz. bunches; spinach, 25 to 30c. per bush,; asparagus, 30 to 40c. per doz.; green peas, $1 to $1.10 per bush. Good butter beans are sold at from $2 to $3.50 per bushel basket, but some inferior grades are sold at $1.25.

BUTTER AND CHEESE.

BUTTER—The feeling is weak. Some dealers say that the large receipts have left the market in a bad state, especially for large rolls, and advise shippers to send in their butter in tubs rather than large rolls. Dairy prints are also in small demand. The creamery market is in an even worse state than the dairy, but it is hoped that a few weeks will see an improvement. Prices for both dairy and creamery are about the same as last week.

CHEESE—The steadiness of the past two or three weeks has been broken somewhat, and now the feeling is weaker at ½c. lower figure than last week.

PROVISIONS.

A firmness is manifested in every line, with advances of ¼c. noted for long clear bacon, and lard in tubs and pails. There is

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Commission Merchant. 77 Colborne St. TORONTO

FOR SALE. Choice Prime Beans. Evaporated Apples.
Apply JAS. R. SHIELDS & CO.
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Wholesale Produce
...and...
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Correspondence solicited. Consignments handled to best possible advantage. Prompt returns.
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ROYAL JUBILEE OIL
Is the Best Burning Oil in the Market.
ROYAL OIL COMPANY
SOLE MANUFACTURERS
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CANADIAN
Manufacturers and Shippers who are not represented in
WINNIPEG
Will do well to correspond with me.
E. NICHOLSON
124 Princess Street, **Winnipeg, Man.**
Successor to W. F. Henderson & Co.
Wholesale Commission Merchants and Brokers.
Established 1882. 16 years' experience.

Strawberries. Strawberries.
Fresh Arrivals Daily.
Also full lines other FRESH FRUITS.
MAIL ORDERS receive careful attention.
Clemes Bros. Toronto

a feeling that a scarcity of long clear bacon is likely to occur. Barrel pork is now scarce. Lard is moving freely, and, as stocks are lighter than usual, the advance noted is natural. All meats are in active demand.

FISH.

There is a brisk demand for whitefish and trout. All fish are selling well. The supply is abundant We quote as follows: Fresh salmon trout, 6c.; fresh whitefish, 6 to 6½c.; steak trout, 7c.; fresh steak cod, 6 to 6½c. per lb.; fresh pike, 5c. per lb.; fresh perch, 4c. per lb.; fresh herring, 3½c. to 4c. per lb.; Labrador herring, $5.50 per bbl. and $3 per half-bbl.; Digby herring, 55c. per bundle of five; split herring, $5 per bbl. and $2.75 to $3 per half-bbl.; boneless codfish, 3½ to 5c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), $2.50 per keg; ciscoes, $1; haddies, 5½ to 6c. per lb.; fresh haddock, 5c. per lb.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—An advance of about 1c. per bushel is noted for Ontario wheats. Quotations on cars outside run about as follows: Wheat, red winter, $1.10 to $1.11; white winter, $1.08 to $1.09; goose, $1.04 to $1.05. The street market generally is unchanged. We quote as follows: White wheat, 95c. to $1.10; red wheat, $1.11 to $1.14; goose wheat, $1.05 to $1.06; barley, 42 to 42½c.; oats, 37 to 37½c.; rye, 55c.; peas, 62 to 63c.; No. 1 hard Manitoba wheat is also unchanged at last week's figures, $1.45, Sarnia freight.

FLOUR—Market is steady and unchanged. We quote: Manitoba patents, $6.75 to $7; Manitoba strong bakers', $6.35 to $6.60; Ontario patents, $5.75 to $6; straight roller, $5.50 to $5.60, Toronto freights.

BREAKFAST FOODS — Business is fair, with unaltered prices. We quote as follows: Standard oatmeal and rolled oats, $4.50 in bags and $4.60 in bbls.; rolled wheat, $3.50 in 100-lb. bbls.; cornmeal, $2.75; split peas, $3.75; pot barley, $3.75.

SALT.

There is a fair business being done at unchanged figures. We quote: Carload lots, $1.05 per bbl., and 65c. per sack; less than carload lots, $1.10 per bbl., and 70c. per sack. At the wells we quote: F.O.B., barrels, 75c.; sacks, 45c.

HIDES, SKINS AND WOOL.

HIDES—The market is still firm. We quote: No. 1, 8c.; No. 2, 7c.; No. 3, 6c.; cured, 8½ to 8¾c.

The Following Brands Manufactured by
The American Tobacco Co.
OF CANADA, Limited.
Are sold by all the Leading Wholesale Houses.
CUT TOBACCOS . . . .
OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.
CIGARETTES
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE. DERBY

SARNIA Water White Lamp Oil. .
Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded *Sarnia Water White*. Wholesale only by
The QUEEN CITY OIL CO., Limited.
TORONTO, ONT.

THE TRADE BUILDERS OF B.C.
ARE
OKELL & MORRIS' GOLD MEDAL BRANDS
OF PURE Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels
We guarantee the purity of our manufactures. Works: VICTORIA, B.C.

THE MANITOBA PRODUCE AND COMMISSION COY.
WINNIPEG, MAN.
Wholesale Dealers
PROVISIONS OF ALL KINDS
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DON'T PAY FREIGHT ON WATER
CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.
Agents—
W. H. SEYLER & CO.
Room 100, Board of Trade, **TORONTO**
Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY. FLUSHING, N Y

EGGS and BUTTER
IN BIG DEMAND.
SHIP TO
RUTHERFORD, MARSHALL & CO.
Commission Merchants
Toronto.

G. F. & J. GALT PACKERS OF THE CELEBRATED **BLUE RIBBON TEAS**
42 SCOTT St. TORONTO.

CALFSKINS—The feeling is still weak. Prices are unchanged. We quote: No. 1 veal, 8 lbs. and up, 9c. per lb.; No. 2, 7c.; dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—Trade continues quiet. The season is about over. We quote at $1.15 to $1.35.

WOOL—There is a free offering of unwashed at 11 to 11½c. per lb. A larger quantity of fleece is coming in, the price ruling being 16c.

MARKET NOTES.

Strawberries are 1c. per quart cheaper.

Long clear bacon has advanced ¼c. per lb.

Cheese is unsteady at ½c. lower than last week.

Tobacco made from Canadian leaf is 2c. per lb. higher.

Japan teas have declined a little since the opening of the market.

Filberts for October shipment are 1c. per lb. dearer than a year ago.

Black California cherries are on the market at $1.25 to $1.50 per box.

"Horse Shoe" canned salmon is now uniformly quoted at $1.25, instead of $1.25 to $1.30, as before.

Rutherford, Marshall & Co. shipped another carload of butter to British Columbia yesterday (Thursday).

Glucose advanced 15c. per 100 lb. last week, but Tuesday's advices reported a decline of 5c. per 100 lb., leaving the net gain 10c.

D. Gunn, Bros. & Co. would like to hear from dealers having quantities of fine grass butter on hand. Their buyers will be on the road next month.

QUEBEC MARKETS.

MONTREAL, May 26, 1898.

GROCERIES.

THE wholesale grocery trade has been a fairly active one during the past week, and the volume of trade is, if anything, larger than it was at the same time last year. Prices generally display the same firm disposition noted all along. The strong tone of raw sugar is maintained, and further advances have been scored, but prices of refined are as last quoted. Molasses, also, is quiet at primary markets, and the same can be said of rice and Spanish fruit of all descriptions. There has been some enquiry for canned vegetables during the week, and it has been welcome to holders, some of whom are quite anxious for a turnover. Teas are quiet and generally steady, and country produce, with the single exception of cheese, as a rule, is upward.

SUGAR.

The strong tone of the sugar market is fully maintained especially for raw in London. There, values held stiff throughout the week and finally advanced 3d. on Saturday for cane, very little offering at the advance which was 12s. 6d. for Java and 10s. 9d. for fair refining. Beet also is higher, having advanced ¾ d. the same day, May and June being quoted at 9s. 3½d. There has been no change in the situation of the local market, but the tone is firm in view of the strength displayed abroad, and refiners assert that as a consequence of the steady advance abroad, buyers' wants are steadily expanding, while jobbers report a good enquiry from retailers, both in and out of town. At the refineries this week granulated is held at 4½c. for standard Canadian, German, 4 3-16c. and yellows 311-16 to 4⅛c. as to grade,

SYRUPS.

These continue featureless and unchanged while stocks, both in first and second hands, are small.

MOLASSES.

The molasses market has not exhibited any change. The strong undertone is as marked as ever, and few cables are noted this week, but 13c., first cost, is now named at the Islands, which means fully 30½ to 31c. laid down here. The local guild prices have not been changed, 31c. being asked for puncheons. There is a fair enquiry on spot, but any round lots remaining here are held firm and business, therefore, is light.

CANNED GOODS.

There has been some enquiry experienced for tomatoes and other canned vegetables during the past week, and it has been decidedly welcome to holders of these stocks, some of whom are quite anxious to realize. Tomatoes have sold in small lots at $1.20; corn at the figures given elsewhere. Canned meats continue very firm, and there has been heavy buying here for exporters, which has further stiffened the market. Canned fish remain much the same.

TEAS.

The first arrivals of new Japan teas, some 500 packages or so, are close at hand, but the fact so far has attracted little attention as the lot in question is all high grade goods. In old season teas, some business has been put through from first hands, about 300 to 400 packages, selling at 14 to 15c. partly to Ontario and partly to buyers in this Province.

SPICES.

There is not much activity in spices, but the general tendency of values is as firm as ever.

COFFEE.

This market is steady, with sales reported of invoice lots of Maracaibo at 16½ to 17c., and Rio at 10 to 12c.

RICE.

This market appears to be getting stronger every day and values still have an upward tendency. Demand is quite active, but supplies in refiners' and importers' hands are light, in fact, some grades cannot be had at all. Foreign advices are as strong as ever and indicate a further rise in values in the near future. We quote as follows:

McLauchlan's Graham Crackers

In 1 lb. packages. Retail for 10c. These Biscuits are manufactured from the choicest ingredients, and packed with neatness and care. Grocers can recommend them with perfect confidence.

J. McLauchlan & Sons, - - Owen Sound

WE ARE PAYING CASH FOR DRIED APPLES



W. B. BAYLEY & CO.
EXPORT BROKERS
46 FRONT ST. E. Toronto

Three Essential Points

Possessed by

STOWER'S CONCENTRATED

QUALITY. 20 PER CENT. STRONGER THAN ANY OTHER.

PURITY. NO MUSTY TASTE, NO FREE ACID.

FLAVOR. THAT OF THE RIPE FRUIT.

ECONOMICAL Because CONCENTRATED.

LIME JUICE
LIME JUICE CORDIAL
LEMON JUICE SYRUP
CLARIFIED LEMON SQUASH

SEASONABLE, QUICK SELLING AND PROFITABLE

THE **EBY, BLAIN Co.** LIMITED

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO.



DON'T PAY FREIGHT ON WATER!

When buying Vinegar did it ever strike you **THAT YOU WERE PAYING FREIGHT ON WATER?**

You can get the best Vinegar in the world by buying **CONCENTRATED GRAPE VINEGAR.** You can add the water yourself. Why pay freight on it?

One Demijohn of 4½ Imp. Gallons will make 115 Imp. Gallons XXX; requires merely the addition of water to reduce to XXX or 137 Gallons XX strength. Think for a moment the saving to you in freight between one Demijohn, 75 lbs., and 3 bbls., 1,200 lbs. No empty barrels to return and make claims for.

This **CONCENTRATED GRAPE VINEGAR** is only made by one concern in Germany, and has obtained the highest awards at all the important Fairs and Exhibitions of Pure Foods in Europe. No experiment. Since its introduction last fall thousands of gallons have been sold by **THINKING** grocers.

Awarded Five Gold Medals

Cologne, Germany, 1889
Stockholm, Sweden, 1891
Chicago, U.S. - 1893
Berlin, Germany - 1896
Strassbourg - - 1896

READ WHAT THE DOMINION ANALYST SAYS:

This is to certify that on analysis of the above-named GRAPE WINE VINEGAR, I found it a purely **concentrated Wine Vinegar,** made from the Grape fruit, free from **mineral acids, metallic substance and alcohol.** After dilution with pure water it should prove a most wholesome and palatable commodity, either for table or pickling purposes. A very important thing not to be lost sight of in using this article is, that by procuring the vinegar in the concentrated form * * * it ensures perfect cleanliness and a regular standard strength.

Signed,

Analyst Medical Health Office, Toronto. A. R. PYNE, M.B., Dominion Analyst.

Obtained the highest order of merit from the Royal Society of Florence, Italy, 1898—the order of the "Star and Green Ribbon."

If your Grocer doesn't keep it, drop us a post card.

For Sale by Wholesale Grocers

W. H. SEYLER & CO., **Sole Canadian Agents and Importers, Room 100, Board of Trade,** **Toronto**

CLUB BRAND COFFEES

The following extract is from a letter recently received from one of the largest jobbers in the Maritime Provinces :—**"The blend of Coffee we get from you suits us to perfection."**

OUR CLUB BLENDS ARE ABSOLUTELY THE BEST IN THE TRADE. SAMPLES SENT ON APPLICATION.

S. H. Ewing & Sons, Importers and Manufacturers **Montreal**

standard B, $4.; Patna, $5 to $5.50; Carolina, $7.25 to $7.75; choice Burmah, $4.50 to $4.75, and Java kinds, $4.75 to $5.

DRIED FRUIT.

There has been no change in the currant market, and prices are held steady on the whole.

Valencia raisins continue firm abroad, but this fact dies not influence values here, which are precisely the same. As a matter of fact demand is light, and there is little enquiry to induce jobbers to take advantage of the strength abroad.

California raisins continue as last reported. A few small lots of 2 and 3-crown fruit have arrived here this week, and sold at a range equivalent to prices quoted in our prices current.

There has been some enquiry experienced for the large sizes of California prunes, especially 40's to 50's, but brokers cannot procure any except at extreme prices on the Coast, where 8c. is asked for them. Smaller sizes of Californias worth from 6 to 6½c. have been moved to a considerable extent during the week. There are only a few Bosnia prunes here, and the stock of French is almost exhausted.

Figs are quiet and unchanged, and the same can be said of dates and evaporated California fruits.

NUTS.

Enquiry for shelled almonds from local jobbers has been quite noticeable this week, and it is quite evident that the majority of them have light stocks. Brokers' advices are very firm, and to procure any supplies in London necessitates the payment of advanced prices. Filberts, also are very firm, in consequence of reports about a bad crop.

GREEN FRUIT.

Trade has continued good all round in green fruit. Several carloads of southern strawberries have arrived, and prices are easier, as a result, at 12 to 15c., a decline of 3c. Pineapples, also, are more plentiful and 3c. lower, at 12 to 15c. Bananas are a plentiful offering, at $1.25 to $1.75 for No. 1 and 75c. to $1 for No. 2. Oranges have been in good demand at $3 to $3.25 for fancy and $2 for good. There is not much demand for lemons, but there is no hurry to sell this fruit, as it is considered good property, with the warm weather near at hand. Prices are held at $2 to $3.50 per box for fancy and $1 to $2 for good.

DRIED APPLES.

Quiet and unchanged, at former quotations.

APPLES.

As last reported, at $3 to $5 per bbl.

COUNTRY PRODUCE.

EGGS—The tone of the market was steady, with a fair amount of business doing, on the basis of 9 to 10c. per dozen.

BEANS—The market for beans was firm at $1 for primes and $1.10 to $1.15. for choice hand-picked per bushel.

HONEY—In honey there was no change, sales being slow and the market dull. We quote : White clover comb, 11c. to 12c. ; dark do., 8 to 10c.; white strained, 6c. to 7c., and dark, 4c. to 5c.

MAPLE PRODUCT — Business in maple product was quiet. Syrup in wood selling at 4½ to 4¾c. per lb., and in tins at 45 to 50c., as to size. Sugar moves freely at 6 to to 6¼c. per lb.

TALLOW—Quiet, at 1½ to 1¾c. for rough and 3 to 3¼c. for refined.

POTATOES—The market is 5c. higher than it was last writing, at 75c. on track, with values firm at the rise.

HOPS—Rule easy. Good choice Canadian, 12 to 14c., and yearlings, 8 to 10c.

ONIONS—Quiet at 75c. to $1.75 per bushel, as to grade.

PROVISIONS.

There were no new features in the local provision market. Trade to-day was somewhat quiet, but prices rule steady. We quote as follows : Canadian pork, $15.50 to $16 per barrel ; pure Canadian lard, in pails, at 8¼c. to 8½c. ; and compound refined at 5½c. to 5¾c. per lb. ; hams, 11½c. to 12c. ; bacon, 12c. per lb.

FLOUR, GRAIN, ETC.

The grain markets exhibited a steadier tone toward the close of last week and main-

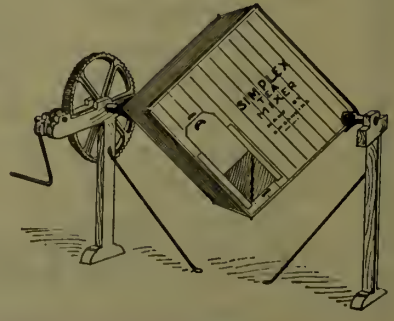


THE "ARMEDA"

Tea Packing Machine and Simplex Tea Mixer

Mr. Wentzell, of H. W. Wentzell & Co., Wholesale Grocers, Halifax, Nova Scotia, says :

"The 'Armeda' Tea Packer and Simplex Tea Mixer purchased from A. H. Canning & Co., Toronto, is a complete outfit. We are delighted with them. Simple in construction, durable, and do perfect work."



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A. H. CANNING & CO.,

57 Front St. East, **TORONTO**

FOR DESCRIPTIVE CIRCULAR AND PRICES.

BIRD BREAD and Cottams Seed, manufactured under six patents. Reliable standard goods; nothing to approach them for popularity and value. All wholesalers.

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.
$2.50 per case; 80c. gallon.
THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

POTATOES
IN CAR LOTS, BUY NOW.
WM. HANNAH & CO.
Board of Trade. TORONTO

The
DAWSON Commission Co., Limited
FRUIT, PRODUCE AND COMMISSION MERCHANTS,
Cor. Market and Colborne Sts.,
TORONTO.

California Navels
California Seedlings
Messina Lemons
Seedlings are now arriving in Good Condition and are taking the place of Valeocias. Our Lemons and Navel Oranges were never better.
AUCTION SALES
Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.
We attend personally to all consignments of Fruit and Produce.
McWILLIAM & EVERIST
Wholesale Commission Merchants,
25 and 27 Church St., TORONTO, Can.
Telephone 645.

LARD
When you buy Lard, you want good Lard. We guarantee our "Star Brand" Kettled Lard to be absolutely pure. We have this in tierces of 400 lbs., pails of 60, 20, 10, 5 and 3 pounds each, and in 1 pound packages. This last we recommend to the general grocery trade, no delay in putting up, always ready, and of the finest quality; shipped in boxes of 40 and 80 pounds each.

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HAMILTON, ONT.

JUST ARRIVED FROM GERMANY

KNORR'S
Evaporated Soup Tablets, Vegetables
Sliced and Granulated Potatoes
Beef Bouillion, etc.
Undoubtedly the finest goods on the market. Write for prices.

BALFOUR & CO. - Hamilton

FANCY
MOUNT ROYAL MILLS
INDIA BRIGHT
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ROYAL
JAPAN GLACÉ
POLISHED
IMPERIAL SEETA
IMPERIAL GLACÉ
D. W. ROSS CO. Agents **RICES**

THE MOST NUTRITIOUS COCOA.
EPPS'S
GRATEFUL—COMFORTING
COCOA
In labelled Tins. 14 lb Boxes.
Special Agent for the entire Dominion, C. E. COLSON & SON, Montreal In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.

FIRST QUALITY
Oak Dash Churns
WHITE SPRUCE
Butter Tubs
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Also complete lines of Woodenware, Brooms, Brushes, Paper, Paper Bags, Twines, etc.
WALTER WOODS & CO.
HAMILTON.

E. T. STURDEE
Mercantile Broker,
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Wholesale trade only.

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BACON
LARD
SHORT CUT PORK
MESS PORK

The Wm. Ryan Co. Limited
TORONTO

COWAN'S
Hygienic **Cocoa**
Royal Navy **Chocolate**
AND
Famous Blend **Coffee**
are the favorities with all grocers.
THE COWAN CO., LIMITED TORONTO

Hams
Bacon
Pure Lard
"MAPLE LEAF" Brand.

D. GUNN, BROTHERS & CO.
Pork Packers
Egg and Butter Dealers
TORONTO, ONT.

Now receiving weekly a carload of Bananas, finest imported, also Pineapples and Florida Tomatoes. Give us a trial order. We will give you entire satisfaction.

HUGH WALKER & SON
Wholesale and Commission Merchants
GUELPH, ONT.
Established 1857.

Extra Fancy California Navel and Seedling Oranges, all sizes. Valencia Oranges, fine stock, 420's and 714's, repacked before shipping. Extra Fancy Messina Lemons, 300's and 360's.
Quality Right! Prices Right!

tains it at this writing. A feature has been the active demand for Manitoba wheat, and big prices have been bid for it afloat Fort William, but buyers would not accept them owing to the strength at American points. There was also a firmer feeling in oats and bids of 39 to 39½c. were made. Peas were quiet at 68½ to 69c. afloat.

The flour market has reacted somewhat from the previous high level, and prices for Ontario grades are 10 to 25c. below where they were last quoted. Manitoba grades have ruled steady, and some large export transactions in them on Glasgow, London, and Liverpool account, amounting to 6,000 to 8,000 sacks, have been put through by the two milling concerns here. We quote: Winter wheat patents, $6 to $6.15; straight rollers, $5.50 to $5.75; bags, $2.60 to $2.75; Manitoba patents, $6.90, and strong bakers', $6.50; extra, in bags, $2.40 to $2.50.

There is an active demand from Boston buyers for both Ontario and Manitoba feed, and some of the latter millers are oversold to the extent of 700 tons. The tone of the market is very firm, and prices have an upward tendency. We quote as follows: Ontario winter wheat bran, $13.50 to $14; shorts, $16 per ton in bulk; Manitoba bran, $14; shorts, $16, and moullie, $17 to $18 per ton, including bags.

The meal market continues quiet, and prices for rolled oats are unchanged, at $4.30 per barrel and at $2.10 per bag.

The demand for hay was good, and the market is active and steady, at $10 to $10.50 for No. 1 and at $8 to $9 for No. 2 per ton, in car lots.

CHEESE AND BUTTER.

Cheese has slumped with a vengeance, the prices bid in the country lately being fully 1c. below what was offered the previous week. Such a decline as this is difficult to account for, except on the assumption that the buying was not warranted by the situation of the market, and prices had to fall to a more natural level. Demand from the other side is certainly of an indifferent character, and the bears assert that low prices will have to be the rule on early cheese if any prompt clearance of it is to be effected. It will be interesting to see whether the course of the market bears them out or whether the speculator will again take a hand, with the usual satisfactory consequences to the factorymen. Business on the spot is light and the market is lower, for whereas 7½c. was made last Saturday, 7 to 7¼c. is the general bid.

Butter continues quiet and unchanged at decline noted. Finest creamery sold for 16¾c., but this is an extreme figure, and we quote 16½ to 16¾c. Dairy rolls are a quiet sale at 12½ to 13c. Receipts were 1,227 packages.

MONTREAL NOTES.

Strawberries and pineapples, under increased receipts, have declined 3c.

The first lot of 500 packages new crop high grade Japan teas are expected here very shortly.

Potatoes are very firm and 5c. per bag higher on the cars here than they were last week. It is becoming increasingly difficult to procure stock of desirable quality.

There has been a reaction in the price of Ontario grades of flour here, which are 10 to 25c. lower.

Enquiry for shelled almonds is quite brisk, but brokers find it difficult to obtain a firm offer from abroad.

There has been a clean decline of over a full cent in the price of cheese during the past week, and the market is still weak.

There has been no further intelligence regarding Barbadoes molasses, and it is difficult to get any offers from the Islands.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., May 23, 1898.

THERE has been less change in markets this week than for some time past, though in canned meats, particularly American, and in molasses, prices have been marked up. In the city, general business is somewhat quiet, and money is rather hard to get. Still, as nearly all lines show a good profit, wholesale grocers, at least, do not complain. The good effect of the late Sportsman's Exhibition at Boston, in which our Province was so well represented, is being felt, and many enquiries are being received at different centres through the Province regarding pleasure resorts. In cream of tartar, which has ruled easy for some time, prices are higher. Rice is much higher, and the tendency is toward a further advance, there being a large Japanese demand. In tea, there is a fair local business, but just now import business is quiet.

OIL—There is nothing new. Dealers, those who handle large quantities of lubricating oil, look for a quiet season, though so far a good business has been reported.

Burning oil is in its quiet time. In cod liver oil, Newfoundland is now being offered. This oil is pushing the Norway product, the quality being much liked, and price lower than the foreign article.

SALT—There is fair business. The demand is largely for fishermen. The cargo spoken of last week is here and is largely sold. There is still, however, a fair stock held here. Prices are firm. Fine salt is having a good sale. The Canadian is preferred, though price rather favors English factory filled. We quote as follows: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 to $2.60 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30; mineral rock salt, 60c. to $1.

CANNED GOODS—There is a fair business. American canned meats, particularly beef, is out of sight, being much higher than Canadian, even without the duty. It is rather expected an internal revenue tax will be put on canned goods in the States. This will effect all goods imported from there, such as oysters, pineapples, etc. In vegetables, the market is firm, as no large stocks are here. Tomatoes, however, are hardly as firm, at least, no further advance is looked for. Salmon keeps low. Lobsters are not likely to show much change from the present high prices.

GREEN FRUIT—This is the busy line. Bananas are the leader, and there is a wide range in price, according to quality. Otherwise prices are about the same. Valencia oranges are out of the market, and Caltfornia navels are scarce. Messinas have the chief sale, though quite a few California seedlings are offered. Lemons are a good stock, and sell on an even market. Strawberries are lower, and of good quality. Pineapples are also lower. In California cherries there is a fair sale. Cucumbers and rhubarb move more freely. Apples are not a matter of interest. Tomatoes are quite plenty, of course, American.

DRIED FRUITS—It is hard, at this season, to get much of interest. In raisins, this market is easy, though Californias are reported firmer in the United States. In currants, prices are quoted strong, but there is but light sale. In dates, apricots and peaches—that is, evaporated—prices are marked higher, but the sale is now limited. Dried apples are dull here; consumers prefer to pay the extra price for evaporated, which seem quite low here, though stock and demand are light. In onions, Egyptian have the chief sale, and prices are rather easier. In quality, Bermudas are much preferred, but the price affects the sale. In peanuts, there is an advance in first cost, and prices are firm.

SUGAR—There is a firm feeling in the market and a good business doing. The tendency is upward, but our local market moves slowly.

MOLASSES—Is one of the firm spots, and the outlook is that stocks will rule very light, so that further advances are looked for. Porto Rico is scarce, though some old is still held. The position of West India molasses has caused quite a demand for New Orleans, and some good quality is seen at reasonable prices. The small package is liked.

DAIRY PRODUCE—In butter, the price is low; it would almost seem lower than necessary, but, with good supplies of new being received, the tendency is easy. It would be a great thing if the quality could

REPRESENTATIVES WANTED

A CANADIAN MFG. CO. WANT REPRESENTATIVES in Hamilton, London, Galt, St. Thomas, St. Catharines, Rat Portage, Fort William and Winnipeg, to sell a staple to the wholesale and large retail grocery and general store trade in these centres. Write, giving references, to C. M. Company, care CANADIAN GROCER, Montreal or Toronto. (DH23)

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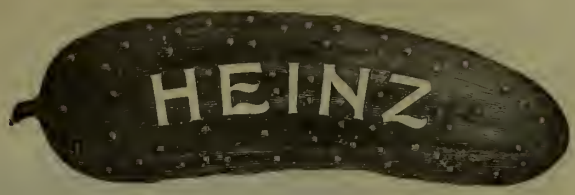
The grocer who buys it buys the best cheese on the market.

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Tomato Chutney **Evaporated Horse Radish**
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THE STANDARD FOR PURITY AND EXCELLENCE.

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be kept up. Creamery has light sale, owing to the difficulty in getting the price. Cheese is still dull; quite a few are still held here. An improvement in this market would be very much appreciated. Eggs are marked up, and incline to higher prices. Receipts have been light, and a good demand is noted.

FISH—This is a rather quiet week. Gaspereaux, after a light catch, are about done, and shad are scarce. The spring run are about all sold fresh, owing to quality. Smoked shad are quite popular here. A few salmon are taken here in the harbor, and fair quantities are coming from the north shore. Fishermen are looking for a good season in this important line, hoping prices will hold. In dry fish, quality received is not extra; stocks are light, but prices hold quite high, with medium about the same price as large. Smoked herrings, while in light receipt, incline to be dull. Pickled have very little movement. In boneless fish there is but light business, particularly in pure cod, it being hard to get the price. The war has a bad effect in many lines.

PROVISIONS—There is just a fair sale. Prices are high. In beef there is quite a demand here for the Canadian. In both pork and beef western houses feel the competition of Boston houses, who can ship in small quantities. Lard is rather higher. This is quite a large market for this product. In smoked meats there is a good sale; prices are firmly held.

FLOUR, FEED AND MEAL—The sale in flour is now largely for Ontario grades, not only on account of the high prices, but because Manitobas are higher in proportion. Millers claim they are not yet getting as much for flour as they could get if they were to sell their wheat. In oats and oatmeal prices are higher. There is but light sale. Seeds keep scarce. In cornmeal, although price is again higher, there is a large sale, the local mills having all they can do to supply the demand. Hay is still dull; holders are hoping for better prices. Barley is again marked up, and a further advance is looked for. Peas are particularly scarce. Beans are hardly steady, with fair stock; sale is light. Yellow eyes would sell if offered. In seed, while prices are firmer, little change is expected, as the season is getting late. We quote as follows: Manitoba flour, $7.50 to $7.80; best Ontario, $6.40 to $6.50; medium, $6.00 to $6.25; oatmeal, $4.50 to $4.60; cornmeal, $2.35; middlings, $20 to $22; bran, $18 to $19; oats, 42 to 48c.; hand-picked beans, $1.20; prime, 95c. to $1; yellow eye beans, $1.75; split peas, $3.80 to $3.90; round, $3.25 to $3.40; pot barley, $3.50 to $3.75; hay, $8.75 to $9.00; timothy seed, American, $1.75 to $2.15; do., Canadian, $2 to $2.40; mammoth clover, 7 to 7½c.; alsike, 7¾ to 8½c.

ST. JOHN NOTES.

Burton Gandy received 5,400 bags salt this week ex the Ajax.

There are no finer fish than St. John harbor salmon. John Sealy is in a position to fill orders promptly.

Prince Edward Island eggs are now being shipped to Montreal. This has quite an effect on stocks here.

L. G. Crosby, of Yarmouth, has moved to St. John. Mr. Crosby has had close business relations with our city for many years, representing West India houses. He finds the war interferes very much with business.

Coal was taken, by the American fleet, now at Manila, from at least three St. John vessels that were there.

It is said consignees by the steamer Ravendsale, which sailed some time ago from Halifax to Havana, need not look for returns till after the war.

SS. Evangeline, of the Dominion Atlantic railway, is now making daily trips between Kingsport and Parrsboro, N.S.

St. John is looking forward to being the winter port of the new line to Manchester, England, this port being named in the prospectus.

F. H. Tippet & Co. landed a large quantity of cream of tartar crystals this week for different buyers here. They are in luck, as the market has lately shown an advance.

It is said Halifax last year bought butter to the value of $200,000 to $250,000 from Quebec and Ontario creameries. New Brunswick and Nova Scotia dairymen should take note.

The partnership between G. I. Letteney and Jonathan Letteney has been dissolved. The business will be carried on by G. I. Letteney under the old firm name of G. I. Letteney & Bro., Digby.

Lunenburg, N.S., is much affected by the war, as Porto Rico usually took about seven-eighths of the export of fish. A shipment of fish from Halifax for Havana, via New York, was returned from that port last week.

It is said Jamaica returns the compliment of preferential dutes offered by Canada by increasing her tariff to the injurious effect of Canadian business. Halifax merchants talk of bringing the matter to the attention of the Dominion Government, in order that some pressure may be brought to bear to effect a change.

The West India steamer Taymouth Castle, sailing this week, included in her cargo the following: 1,150 barrels flour, 4,900 boxes smoked herring, 390 barrels potatoes, 80 barrels beans, 115 boxes soap, 85 boxes cheese, beside a large quantity dry fish, and 120 packages Chinese goods.

MANITOBA MARKETS.

WINNIPEG, May 23, 1898.

MARKETS on all staple lines are stiff and advancing. Where this advance is going to end no one, at present, seems able to predict. Wheat continues to command a high price, though it has been stationary now for a few days. The quotations are $1.20 Brandon, $1.35 afloat Fort William. The receipts are not heavy at any one station, but a good deal is coming in all over the Province, in fact, there is little doubt that every farmer, who has any, will sell in the near future.

The weather has not been encouraging for creamery butter. Owing to the somewhat cold season, and the absence of rain, the grass supply is poor, and none of the factories are, as yet, running to their full capacity.

As intimated two weeks ago, biscuits of all kinds have advanced ½c. per lb. Flour has not made any further advance this week and it is a question whether it will go any higher.

CANNED GOODS—There is no change in the situation of canned vegetables, and little change in price, with the exception of canned tomatoes, which have certainly eased up a little. In fact, offerings from the east are much freer than for some weeks, and it would now seem as though eastern holders would like to unload some stock. The explanation is not far to seek. When any one article goes above a reasonable figure, purchasers are very liable to find a substitute. There seems to be a difference of opinion as to what is the price of tomatoes at the present time, but $3.15 per case is a safe average figure, few cases being sold above that, and none under. Corn $2.15 to $2.20; peas, $2.25 to $2.75, according to brand. In canned fruits, the market is steady, fairly brisk and with no change in price. Canned meats continue to advance rapidly. Corned beef is worth $3.30 per case, and this may be taken as a basis for all others, with the exception of brawn, which is very good value at $2.50.

CEREALS — This market is firm and has advanced ½c. on all lines since last week. Granulated oatmeal is $2.65 for the 98-lb. sack, the highest figure reached for many years. Rolled oats, 80-lb. sack, $2.25; smaller sacks on this basis. Beans have also advanced.

CURED MEATS — Are particularly firm and still further advances are looked for. Considerable American meat is being brought in for the simple reason it can be laid down here at cheaper rates than Canadian. We quote: Long clear dry salt, 9½.; American short clear, 9c.; smoked, 10c.; hams, 12c.; breakfast bacon, 12c.

RICE—Advices from Hong Kong show an advance in No. 1 China rice of ¼c. per lb. This is due to the fact that the Japanese crop being short they have purchased largely from China, so that this article is not likely to be more plentiful or any cheaper until the next crop is in, which will not be for three months.

EVAPORTED FRUITS—Apricots are worth 11¾ to 12c. Evaporated apples are firm and quoted at 10 to 10½c.; dried (sun) offering more freely at 5½c. Peaches and cherries are unchanged. Raspberries are a shade higher, being 18c.

SUGAR—Indications point to an advance in this article before long. At present, last week's prices rule; 5⅛c. for granulated; lump, 5⅝ to 5⅞c., as to size of package.

COFFEE—Firm; No. 5 Rios, 10 to 11c.

GREEN FRUIT—Little change for the week, Cheaper grades of apples are out of market, and fancy goods bring $5 to $5.50. Bananas are down a trifle and are now $2 to $2.50; pineapples, $3 to $4, according to size. Strawberries have been scarce; price, $4.50.

BUTTER—As already stated, quite a number of factories are in operation, but are rather crippled owing to lack of grass for the cows. Some sales are reported at 17½ to 18c., point of shipment. It is not expected that there will be any bulk of creamery before June 1. Bulk of dairy butter is from hay-fed cows, very pale in color. Receipts fairly liberal and slump in price is looked for early in the week.

CHEESE—Small amount of new cheese are offering and are readily snapped up at 8½ to 9c.

Selected Quality Full Weight



Every Can Guaranteed

MR. BALLANTYNE ON CHEESE.

A STRATFORD HERALD reporter last week interviewed R. M. Ballantyne, of the firm of Thomas Ballantyne & Sons, butter and cheese dealers. Mr. Ballantyne returned recently from a short business trip to England in the interests of his firm. Questioned as to the general trend of the cheese market in Great Britain, Mr. Ballantyne said :

"The market has been in bad shape all the winter. A large quantity of cheese, which the English dealers bought here last year at good prices, was sold in England at tremendous losses. The reason for this unfortunate state of affairs was that the fine make of last season advanced prices in the fall. This put the cheese too high for a five-penny cut, and the dealers consequently lost tremendously."

"How is it now?" queried the pencil pusher.

"Well things are a little better now," replied Mr. Ballantyne. The market started to rise in the middle of April, and when I left it had advanced from 5 to 6s. per hundredweight. This advance was caused by the small stock on the British market, and, as the large English importers themselves had only a very small stock on hand, they could not reap the benefit of the advanced prices."

"What are the prospects for this season's make?"

"The English dealers are not likely to repeat last season's experience," said Mr. Ballantyne. "They will not allow our market to get to a higher level during the cheese-making season. In fact, we are not likely to see as good prices in any portion of this year as we did last season. The Britishers made such tremendous losses last season that they will not buy anything unless they can get it cheap. On the whole, I may say that prices will not be so good this season as last year."

"How about the butter market?" was the next question.

"In butter we are getting better prices than ever before. The English public is beginning to like our make, and we can now compare quite favorably with the Danish market. The outlook is quite encouraging in this department."

THE PROPER CLASSIFICATION.

"See here!" exclaimed the Customs house official, as he held up a half-dozen black bottles, "I thought you said this trunk contained nothing but wearing apparel?"

"That's what I said," answered the tourist.

"Well, what do you call these?" asked the official.

"Night caps," was the calm reply.

CHINESE FIRE CRACKERS.

During last year, according to an exchange, there were exported from China 20,705,733 pounds of firecrackers, valued by the Chinese Imperial Customs at $1,584,-151 (gold). The entire export was from the Province of Kwangtung, principally (over 20,000,000 lbs.) from the port of Kowloon. Of the total shipment, by far the largest part came by sailing vessels to New York. A small quantity went to England. Other countries buy only in very small quantities. The exports represent only a small fraction of the amount manufactured and used in China. There are no large manufactories; the crackers are made in small houses and in the shops where they are sold. Only the cheapest quality of straw paper, which can be produced in the immediate locality where the crackers are made, is used for the body of the cracker. The powder is also of the cheapest grade, and is made in the locality where used. It costs 6 to 7c. (gold) per pound. At Canton the ordinary size cracker (1½ inches long by ¼ inch in diameter) costs 62c. per 10,000 for export. At Chungking 15,000 of the ordinary crackers can be bought for the same amount. Four-fifths of the crackers consumed in China are made by the families of those who sell them. It is estimated that 30 women and 10 men can make 100,000 crackers per day, for which work women receive 5c. and the men 7c. each.

TRADE IN OTHER COUNTRIES THAN OUR OWN.

COFFEE IN NEW YORK.

IN its review of last week's coffee market The Journal of Commerce says: "The absence of a demand from the country trade has been the feature of the market, jobbers generally have reported an unusually slow business, interior dealers, generally, apparently being disposed to work off their supplies latterly purchased before entering the market as buyers. Naturally, with the slowness of the distributing business, jobbers have been difficult to interest in coffee offered by first hands; still, a moderate volume of business has been transacted, as the large roasters have been buyers, but at a decline in prices, paying on the basis of 6⅜c. for Rio No. 7 on the spot. Primal markets have held fairly steady, with prices slightly above a parity with those ruling locally. West India growths have been in increased supply, and, as the demand has been slow and there has been some pressure to sell, prices have declined to 8¾c. for good Cucuta. East India growths have had a limited jobbing sale at steady values."

SHORT LIMA BEAN CROP.

Mail advices from Venturn, Cal., state that no more than 1 out of 35 acres have been planted in lima beans this year. Last week purchases were made by speculators at 2.87½c. Holders now want 3c. net. Spot stocks on the Coast are closely absorbed by recent speculative purchases, the letter says. Growers who have stock are holding back expecting to get 4c. next fall for their beans.

TEAS IN NEW YORK.

The feature of the market in New York, according to The Journal of Commerce, has been the dulness of trade. The line business has been at a minimum, as the country trade has been a slow buyer, the few purchases made having been limited to peddling lots, as interior dealers have operated on a steady hand-to-mouth basis, confining their purchases to only such supplies as have been needed to meet current wants. The demand from the local trade has also dragged. The market for invoices has been neglected.

SALMON PACKING ON THE COAST.

In its issue of May 13 The San Francisco Herald of Trade and Finance thus reviews the salmon situation: "There has been, and continues to be, a free movement in Alaska pink and Oregon from outside rivers. In new season pack Puget Sound sockeyes are held on the basis of 85c. for talls. Columbia River is held at $1.05 for talls, but some cutting is reported. Sacramento spring is held on the basis of 95c. for talls. The spring pack on the Sacramento will be about 3,000 cases by the Carquinez Packing Co., against 6,000 cases spring of 1897, about 9,000 cases by the Sacramento River Packers' Association, against 14,000 in the spring of 1897. The run on that river started in big about May 4, and has been good since, except one or two days, when it was slack. They are paying 2½c. for fish on the Sacramento. The run on the Columbia River is still poor, but it is expected to be large in June and July—for, as a rule, these are the big months, although we have seen heavy runs in August. The fish in June generally average fair sizes, but smaller in July. We venture the prediction that the fish in June this year will not average in size 75 per cent. of June, 1897. The water in the Columbia promises to be lower than ever known for the months of June, July and August, which, if correct, will cause the large sized fish not to attempt to come in for spawning. The placing of mines at the mouth of the Columbia River will prevent fishing there, but it will not make any difference in the catch, for the fish can be caught above the mouth.

CANNED TOMATOES ADVANCING.

Interest in spot canned tomatoes continues, and prices are advancing. Stocks in first hands are said to be closely cleaned up. It is expected that the new season will open on a bare market for all descriptions. A prominent commission merchant said today that the market will be more closely cleaned up this season than for many years. —N.Y. Journal of Commerce.

GROWING FRUITS IN CALIFORNIA.

A letter written by a Los Angeles, Cal., fruit firm says: "Navel oranges are practically all shipped, but we still have a good supply of seedlings. Mediterranean sweets and some paper rind St. Michaels' and Valencias. We have a large quantity of budded seedlings, grown along the foot hills, which are good hard stock and best value, for the money, in the market to-day. They are as desirable as Mediterranean sweets, but can be sold at less money. The price to-day for these Trumpeter seedlings is 75c. per box f.o.b. California. It will be necessary to ice all shipments from now on, for, notwithstanding the fruit is good and hard, it is ripe and the weather is quite warm all along the line, and the fruit will not carry a long distance and arrive in good condition unless under refrigeration."

CANNED MEATS IN NEW YORK.

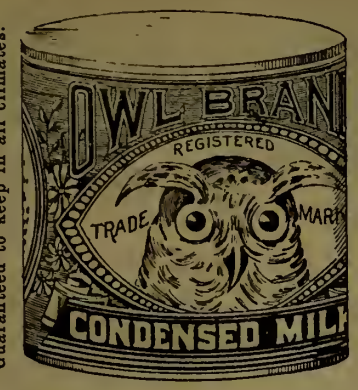
Prices on canned roast beef advanced Wednesday to $1.75 for 1-lb. tins, $8.25 for 2-lb. tins and $12 for 6-lb. tins. Potted meats were also higher, closing at 60c. for ¼-lb. tins, and $1.10 for ½-lb. tins. For ox tongues prices have advanced to $7.25 for 1½lb. tins, $8.25 for 2-lb. tins, $10.25 for 2½-lb. tins and $12.60 for 3-lb. tins. Stocks of ox tongues in the hands of packers are said to be practically exhausted. —N.Y. Journal of Commerce.

THE RETURN OF THE PRODIGAL.



JACK CANUCK (the stay-at-home), to MR. BULL: I'm glad to see Jonathan coming back, but don't forget, father, that I'm rather partial to fatted calf myself.—The Toronto World.

Guaranteed to keep in all climates.



Prompt Delivery

Yes, we ***guarantee*** prompt delivery of all orders If your stock is cleared out, or nearly so, drop us a line, we'll do the rest. When you recommend our ***Condensed Milk*** to your customers you are sure of gaining their approval and confidence.

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You can't do better.

CURRENT MARKET QUOTATIONS

May 26, 1898.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

SUGAR

	Montreal, Quebec, Ottawa.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba and B.C.	
Granulated (Redpath, St. Lawrence)	.....	4 9-16	.....	4¾	4⅝	4¾	5⅛	5¼
Granulated, Acadia	.....	4 9-16	.....	4 11-16	.....	.....	.....	.....
German (Canadian) bbls	.....	4½	.....	4 9-16	4⅜	4½	.....	.....
" (imported) bags	.....	4 7-16	.....	4 9-16	.....	.....	.....	4⅞
Dutch, bags	.....	4 5-16	.....	4 9-16	.....	.....	5⅜	5⅝
Paris lump, bbls. and 100-lb. bxs	.....	5¾	.....	6	5¾	6	.....	.....
" in 50-lb. boxes	.....	5¾	.....	6⅛	.....	.....	.....	.....
Extra Ground Icing, bbls	.....	5⅜	.....	5⅞	.....	.....	6	6⅛
Powdered, bbls	.....	5⅜	.....	5½	5¾	6	6	6½
Cream	.....	4⅛	.....	4¼	.....	.....	.....	.....
Extra bright	.....	4⅛	.....	4 3-16	3⅞	4	.....	.....
Bright coffee	.....	.....	.....	4⅛	.....	.....	.....	.....
Light yellow	.....	.....	.....	4 1-16	4	4⅛	4⅛	4¼
Yellow	.....	3¾	.....	3 15-16	3½	3¾	.....	.....
Demerara	.....	.....	3.50	3.75	.....	.....	.....	.....
Imported yellow	.....	.....	.....	3 15-16	.....	.....	.....	.....

SYRUPS AND MOLASSES

Syrups—								
Dark	.....	2	$0 28	$0 30	.....	.....	.....	.....
Medium	.....	2½	30	32	.....	.....	3	3½
Bright	.....	2¾	35	37	.....	.....	3¼	3½
Honey (com)	.....	.....	.....	40	.....	.....	.....	.....
" 2-gal. pails	.....	.....	.....	1 00	.....	.....	.....	.....
" 3-gal. pails	.....	.....	1 35	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	.....	31	27	45	28	30	35	45
Barbadoes	.....	31	.....	.....	29	30	.....	.....
Porto Rico	23	25	38	42	32	34	.....	.....
Antigua	22	23	.....	.....	25	28	.....	.....

TEAS

Black—								
Congou—Half-chests Kalsow, Moning, Paking	$0 12	$0 60	$0 12	$0 60	11	40	35	40
Caddies Paking, Kaisow	14	40	18	50	15	40	25	35
Indian—Darjeelings	35	55	35	55	30	50	13	20
Assam Pekoes	20	40	20	40	18	40	.....	.....
Pekoe Souchong	18	25	18	25	17	24	.....	.....
Ceylon—Broken Pekoes	35	42	35	42	34	40	32	40
Pekoes	20	30	20	30	20	30	25	32
Pekoe Souchong	17	35	17	35	17	35	22	28
China Greens—								
Gunpowder-Cases, extra firsts	42	50	42	50	.....	.....	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....	.....	.....
Young Hyson—Cases, sifted, extra firsts	42	50	42	50	.....	.....	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....	35	40
Half-chests, ordinary firsts	22	38	22	38	.....	.....	28	35
Half-chests, seconds	17	19	17	19	.....	.....	.....	.....
" thirds	15	17	15	17	.....	.....	.....	.....
" common	13	14	13	14	.....	.....	22	30
Ping Sueys—								
Young Hyson-½-chests, firsts	28	32	28	32	30	40	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Half-boxes, firsts	28	32	28	32	.....	.....	.....	.....
" secouds	16	19	16	19	.....	.....	.....	.....
Japan—								
½-chests, finest May pickings	38	40	38	40	.....	.....	38	40
Choice	32	36	32	36	.....	.....	35	45
Finest	28	30	28	30	.....	.....	.....	.....
Fine	25	27	25	27	.....	.....	.....	.....
Good medium	22	24	22	24	.....	.....	20	25
Medium	19	20	19	20	.....	.....	.....	.....
Good common	16	18	16	18	.....	.....	.....	.....
Common	13	15	13½	15	.....	.....	15	20
Nagasaki, ½-chests Pekoe	16	22	16	22	.....	.....	.....	.....
" " Oolong	14	15	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	16	19	.....	.....	.....	.....
" " Siftings	7½	11	7½	11	.....	.....	.....	.....

WOODENWARE

Pails, 2-hoop, clear, No. 1	.....	.....	.....	$1 45	$1 45	$1 50	$1 50	$1 60
" 3-hoop, " "	.....	.....	.....	1 60	.....	1 60	.....	.....
" 2-hoop, " No. 2	.....	.....	.....	1 40	.....	1 40	.....	.....
" 3-hoop, " "	.....	.....	.....	1 55	.....	1 55	.....	.....
" 3-hoop, painted, No. 2	.....	.....	.....	1 40	.....	1 40	.....	.....
Tubs, No. 0	.....	.....	.....	8 00	.....	8 00	9 50	10 50
" " 1	.....	.....	.....	6 50	.....	6 50	8 50	9 50
" " 2	.....	.....	.....	5 50	.....	5 50	6 50	7 00
" " 3	.....	.....	.....	4 50	.....	4 50	5 50	6 00

BUTTER AND CHEESE

Dairy, large rolls, per lb	12½	13	12	12½	15	16	17	19
" pound prints	.....	.....	12	12½	16	18	.....	.....
" tubs, best	.....	.....	12½	13	16	17	.....	.....
" tubs, second grade	.....	.....	10	11	13	15	18	20
Creamery, tubs	16	16½	16	17	18	19	.....	20
" prints	.....	21	17	18	20	22	.....	.....
Cheese	6⅞	7	8	8½	8¼	9	.....	10

PROVISIONS

	Montreal, Quebec, Ottawa.		Toronto, Hamilton, London.		St. John, Halifax,		Manitoba and B.C.	
Dry Salted Meats—								
Long clear bacon	7¾	8	8¾	9	.....	.....	8¾	9½
Smoked Meats—								
Breakfast bacon	.....	12	11½	12	.....	.....	.....	12½
Rolls	.....	9	8¾	9	9½	10	9	10½
Hams	11	12	10	11½	11½	12	.....	12
Shoulder hams	.....	10	8¼	8½	8	9	.....	9½
Backs	.....	.....	11	11½	.....	.....	.....	12
All meats out of pickle 1c. less.								
Barrel Pork—								
Canadian heavy mess	.....	16 00	16 00	16 50	16 25	17 00	16 00	16 50
" short cut	16 50	18 00	.....	17 00	16 50	17 50	16 50	17 00
Clear shoulder mess	.....	.....	.....	15 00	.....	15 00	.....	.....
Plate beef	12 00	16 00	10 50	11 00	15 50	16 00	.....	.....
Lard, tierces, per lb	.....	7¾	7¾	8	8	8½	8½	9½
Tubs	.....	.....	.....	8¼	8½	9	.....	.....
Pails	8¼	9	8½	8¾	9	9½	.....	10
Compound	5¾	6¼	6½	7	6½	7	.....	8
Shortening, in 60-lb. tubs	.....	.....	.....	7½	7¼	.....	.....	.....
Dressed hogs, light	.....	6 25	6 25	6 50	.....	.....	.....	.....

GREEN FRUITS

Oranges, Valencia, per case	$4 00	$4 50	.....	.....	.....	.....	.....	4 00
" Cal. navels, per crate	3 50	4 00	3 25	3 75	3 50	4 00	.....	4 00
" California seedlings	.....	.....	2 00	2 75	2 50	3 00	.....	3 00
" Mediterranean sweets	.....	.....	2 75	3 50	3 50	4 00	.....	.....
" Messina, ½ and ¾ bxs	.....	.....	1 75	2 50	.....	.....	.....	.....
Lemons, Messina, per box	2 50	3 00	2 25	3 25	2 50	4 00	.....	4 25
Bananas, per bunch	1 50	2 00	1 50	2 00	1 50	2 25	2 25	2 75
Apples, per bbl	2 00	4 50	2 00	5 00	3 00	5 00	4 50	5 50
Pineapples, each	.....	.....	10	20	10	15	.....	.....
" cases, 30's, 36's	.....	.....	.....	4 25	.....	.....	.....	.....
Strawberries, per quart	.....	.....	13	16	12	15	.....	.....
Cherries, black, per box	.....	.....	1 25	1 50	.....	.....	.....	.....
Tomatoes	.....	.....	3 00	3 25	2 50	3 00	.....	4 00
Onions, Egyptian, per sack	.....	.....	2 85	3 00	2 75	3 00	.....	4 50
" Bermuda, per case	.....	.....	2 00	2 25	.....	2 25	.....	.....

NUTS

Brazil	12	13	12½	14	12	12½	12½	15
Valencia shelled almonds	22	24	22	24	.....	.....	25	30
Tarragona almonds	9½	11	9	11	11	12	13	15
Peanuts (roasted)	6½	9	9	10	9	10	9	12
" (green)	5½	8	8	10	.....	.....	10	12
Cocoanuts, per sack	.....	.....	.....	4 00	3 50	4 00	.....	.....
" per doz	.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts	10½	12	10½	12	12	13	.....	14
Marbot walnuts	8	9	9½	11	9	10	.....	.....
Bordeaux walnuts	8	9	8	9	9	10	.....	.....
Sicily filberts	8	9	8	9	8	10	.....	12
Naples filberts	10	11	.....	11	10	11	.....	.....
Pecans	8½	12	10	11	11	12	.....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes	11	15	12	14	14	15	13	15
" in 5-lb. cans	15	16	14	15	15	16	.....	.....
" whole	11	13	12	13	12	13	10	15
Pepper, white, ground, in kegs, pails, boxes	18	26	22	24	24	26	25	35
" " 5-lb. cans	20	22	24	26	20	22	.....	.....
" " whole	17	25	17	22	20	22	.....	.....
Ginger, Jamaica	20	25	18	25	20	25	.....	.....
Cloves	15	20	15	20	18	20	.....	.....
Pure mixed spice	25	30	25	30	25	30	.....	.....
Cassia	25	40	25	40	18	20	20	25
Cream tartar, French	25	27	24	25	20	22	.....	.....
" " best	28	30	25	30	25	30	.....	.....
Allspice	13	14	13	16	13	14	18	20

PETROLEUM

Canadian	.....	12	.....	13½	15	16	.....	.....
Sarnia water white	12	13	.....	15	17	19	.....	.....
Carbon safety	.....	17	.....	.....	.....	.....	.....	.....
American water white	17	17½	.....	17½	19	21	.....	.....
Pratt's Astral, in bulk	18	19	.....	16	.....	.....	.....	.....

COUNTRY PRODUCE

Eggs, fresh laid	9	10	.....	10	9	10	10	15
Poultry—chickens, dressed	*5	8	50	60	60	1 00	.....	.....
Geese, per lb	5	6	.....	.....	70	1 00	.....	.....
Ducks, per pair	*8½	9	.....	.....	50	1 00	.....	.....
Turkeys, per lb	8	10	.....	10	12	15	.....	.....
Game—Hares, per pair	25	30	.....	.....	25	30	.....	.....
Honey, comb, per doz	1 50	1 75	90	1 50	1 50	1 75	.....	.....
" light color, 60-lb tins	7	8	6	6½	7	8	.....	.....
" " 5 and 10-lb. tins	7	8	.....	7	8	10	.....	.....
" buckwheat	4	5	3	4	5	6	.....	.....
Maple Syrup, imp. gal. tins	.....	.....	75	85	90	1 00	.....	.....
" " wine "	.....	.....	60	65	.....	.....	.....	.....
Maple Sugar	.....	.....	8	9	.....	.....	.....	11

* per pound.

RICE, SAGO, TAPIOCA

Rice—Standard B	.....	.....	3¾	3⅞	3 62½	3 75	4⅛	4⅛
Patna, per lb	.....	5	5½	6	5	6	.....	.....
Japan	5	5¼	6	6½	5	6	.....	5⅜
Imperial Sceta	5	6	4⅞	5½	5	6	.....	.....
Extra Burmah	4	5	4¼	4⅜	4	5	.....	.....
Java, extra	6	7	6	6½	6	7	.....	.....
Sago	3¼	4	3¾	4¼	5	6	.....	4
Tapioca	3½	4	8¾	4½	5	6	....	4

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	2 40	2 50	2 30	2 40	1 50	1 7
Sal soda, per bbl	70	75	70	80	85	90	.....	.....
Sal soda, per keg	95	1 00	95	1 00	95	1 00	.....	.....

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TEA, DINNER, and TOILET WARE.

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The John L. Cassidy Co. Limited.

339 and 341 St. Paul Street

MONTREAL

FRUITS

	Montreal, Quebec, Ottawa.		Toronto, Hamilton, London.		St. John, Halifax,		Manitoba and B.C.	
Foreign—								
Currants, Provincials, bbls...	5¾	6	5¾	6	5½	6	7	7¼
" " ½-bbls	5⅞	6	6	6½	6	7	7	7¼
" Filiatras, bbls	...	6	..	6½	5¾	6¼	7¼	7½
" " ½-bbls...	6⅛	6¼	...	6¾	5¾	6½	7½	8
" " cases	6¼	6½	...	6½	6½	7	.....	.....
" " ½-cases..	6¼	6½	6½	7	6½	7	.....	.....
" Patras, bbls.....	.....	.....	.....	7	6	7	.....	.....
" " ½-bbls.....	.....	.....	6¾	7	6	7	.....	.....
" " cases	6½	7	6½	7	7	7¼	.....	.....
" " ½-cases ...	6½	7	6½	7¼	6	7	.....	.....
Vostizzas, cases.....	7	8	...	8½	7	8	7½	8
Dates, boxes.....	4	6	4	5	5	6	6	7
Figs, 4-crown	10	12	10	11	11	12	12½	15
" 5-crown	12	13	11	13	12	13	.....	.....
" 7-crown	13	14	13	14	13	14	.....	.....
" 9-crown	15	16	15	16	16	17	.....	.....
" natural, bags.....	3½	6	3½	4½	.....	6	.....	.....
Prunes, Spbinx, B's	.....	.....	.....	7½	10	12	8	9
" " A's	.....	.....	.....	8½	.....	.....	.....	.....
" California, 40's	10	11	8½	10	10	12	.....	.....
" " 50's	8	9	8	8½	8	9	.....	.....
" " 60's	7½	8	7¼	8½	7	8	.....	.....
" " 70's	7	8	7	7½	7	8	.....	.....
" " 80's	6	7	6½	7	.....	7	.....	.....
" " 90's	.....	5	6	6½	4½	5	6¼	6½
Raisins, Valencia, off stalk...	4¾	5	4	4¾	5	6	1 70	1 90
" Fine off stalk.....	4¾	5½	4½	5	5	6	.....	.....
" Selected	5¾	6¾	5⅞	6½	6	7	.....	.....
" Layers.....	6	7	6	6½	8	9	8	8½
" Sultanas	9½	12	9	12	10	12	10	12
" Cal. L.M., 3-crown..	7	8	7	7½	6½	6¾	7	7½
" " 4-crown..	7½	8½	7¾	8	7½	7¾	8	8½
Domestic—								
Apples, dried, per lb	6½	7	5	6	6	6½	.....	7
" evaporated.....	9	10	9½	10	10	10½	11	12
Cal. Evaporated Fruits—								
Apricots, 50-lb, boxes.....	9	10	9	9½	9	10	.....	11½
" 25-lb. boxes	9	16	9½	15	11	16	.....	.....
" cartons	13	14	12	13	13	14	.....	.....
Peaches, 25-lb. boxes	10	12	9	12	10½	12	11	13
" 1-lb. cartons	12	13	12	13	12	14	.....	.....

CANNED MEATS

Comp. corn beef, 1-lb. cans.....	$1 40	$1 70	$1 65	$1 70	$1 75	$2 00	$3 00	$3 25
" " 2-lb. cans.....	2 50	2 85	2 95	3 00	3 10	3 25	2 75	3 00
" " 6-lb. cans....	7 75	9 00	9 25	9 50	8 75	9 25	.....	.....
" " 14-lb. cans....	15 50	18 50	20 00	21 00	20 00	21 00	.....	.....
Minced callops, 2-lb. can	2 60	2 70	.....	2 60	2 75	2 80	.....	.....
Lunch tongue, 1-lb. can.....	3 40	3 50	3 20	3 25	3 25	3 35	6 50	7 00
" " 2-lb. can.....	6 50	7 00	6 75	7 00	5 80	6 00	6 25	6 50
English brawn, 2-lb. can	2 50	2 60	2 75	2 80	2 75	2 80	2 50	2 75
Camp sausage, 1-lb. can.....	2 40	2 50	.....	2 50	2 50	2 60	.....	.....
" " 2-lb. can.....	4 00	4 25	.....	4 00	4 00	4 25	.....	.....
Soups, assorted, 1-lb. can	1 50	2 00	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	2 25	3 00	.....	2 20	2 25	2 30	.....	.....
Soups and Boull., 2-lb. can.....	1 75	1 80	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can.....	4 25	3 50	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ½'s.....	.....	.....	1 65	1 70	.....	.....	.....	.....
" " " 1's.....	.....	.....	2 80	2 95	.....	.....	.....	.....

COFFEE

	Montreal, Quebec, Ottawa.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba and B.C.	
Green—								
Mocha	24	29	23	28	25	30	24	25
Old Government Java	27	31	22	30	25	30	24	25
Rio	10	11	7½	12	12	13	10	10½
Plantation Ceylon	29	31	26	30	29	31	.....	.....
Porto Rico	24	28	22	25	24	28	.....	... ..
Gautemala	24	26	22	25	24	26	.....	.....
Jamaica.....	18	22	15	20	18	22	....	.....
Maracalbo	13	15	14	20	13	15	.....	.....

CANNED GOODS

Apples, 3's	$ 90	$1 00	.....	$0 95	$1 00	$1 10	$2 25	$2 50
" gallons.....	2 40	2 75	$2 40	2 50	2 60	2 70	.....	3 50
Blackberries, 2's.	1 40	1 70	1 40	1 70	1 50	1 80	3 25	3 50
Blueberries, 2's	80	90	75	85	85	95	2 00	2 50
Beans, 2's	70	95	70	95	90	95	1 80	2 00
Corn, 2's.....	90	1 00	85	95	90	1 00	.....	2 15
Cherries, red, pitted, 2's.....	2 00	2 35	1 85	2 25	2 30	2 40	4 00	4 75
Peas, 2's.....	90	95	85	95	90	1 20	.....	2 25
" sifted select.....	1 14	1 20	1 10	1 25	1 15	1 20	2 25	2 40
" extra sifted	1 25	1 40	1 20	1 25	1 30	1 50	.....	2 75
Pears, Bartlett, 2's.....	1 50	1 75	1 50	1 75	1 70	1 80	3 00	3 50
" " 3's.....	2 25	2 40	2 00	2 40	2 20	2 40	5 00	5 50
Pineapple, 2's.....	2 10	2 40	2 40	2 50	1 75	2 40	4 50	5 00
" 3's.....	2 50	2 60	2 50	2 60	2 50	2 60	.....	5 00
Peaches, 2's	1 75	1 90	1 40	1 75	1 75	1 90	.....	3 50
" 3's.....	2 50	2 75	2 00	2 40	2 50	2 75	.....	5 50
Plums, green gages, 2's.....	1 50	1 55	1 30	1 55	1 30	1 60	3 00	3 50
" Lombard	1 30	1 50	1 20	1 50	1 30	1 50	.....	.....
" Damson, blue.....	1 10	1 30	1 10	1 40	1 10	1 30	.....	.....
Pumpkins, 3's.....	75	85	70	80	90	1 00	2 25	2 50
" gallon.....	2 10	2 25	2 10	2 25	2 10	2 25	.....	2 00
Raspberries, 2's.....	1 50	1 90	1 40	1 70	1 50	1 90	.....	3 00
Strawberries, 2's.....	1 50	2 00	1 60	1 90	1 75	2 00	.....	3 50
Succotasb, 2's.....	1 10	1 15	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	1 20	1 25	1 15	1 20	1 30	1 40	.....	3 20
Lobster, talls	2 50	2 95	2 40	2 70	2 50	2 60	.....	11 00
" flats	2 75	3 00	1 65	1 75	1 25	1 30	.....	11 50
Mackerel	1 30	1 35	1 30	1 35	1 10	1 25	.....	.....
Salmon, sockeye, talls.....	1 15	1 25	1 20	1 30	1 00	1 20	4 50	5 00
" flats	1 30	1 45	.....	.....	1 30	1 35	.....	.....
" Horseshoe ..	1 20	1 25	1 25	1 30	.....	1 25	.....	.....
" Cohoes.....	95	1 00	95	1 00	95	1 00	4 25	4 50
Sardines, Albert, ¼'s.....	10¼	11	.....	13	14	15	.....	1[illegible]
" ½'s.....	20	21	20	21	20	21	... ..	21
" Sportsmen, ¼'s.....	11½	12	.....	12½	.....	12	.....	12[illegible]
" ½'s.....	19	20	.....	21	20	21	.....	21½
" key opener, ¼'s.....	10	11	10½	11	16	18	.....	.....
" ½'s.....	16	18	18½	23	10	11	.....	.....
" other brands	23	35	16	17	16	17	.....	.....
" P. & C., ¼'s.	23	25	23	25	23	25	.....	.....
" " ½'s.....	33	36	33	36	33	36	.....	.....
" American, ¼'s	4	5	4	5	4	5	.....	.....
" " ½'s.....	9	11	9	11	10	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100.....	9 00	11 00	10 00	11 00	10 00	11 00	.....	.....
Fruit in glass jars	.....	.....	.....	.....	4 25	4 50	.....	.....
Haddies	.....	.....	1 10	1 20	1 00	1 10	.....	.....
Kippered Herrings	1 40	1 50	1 15	1 60	1 10	1 15	1 90	2 00
Herring in Tomato Sauce	1 35	1 45	1 20	1 60	.....	2 00	1 90	2 00

THE WORLD'S WHEAT CROPS.

The statistician of the United States Department of Agriculture has issued a detailed statement of the world's wheat production in 1897, from which the following general totals are copied, adding thereto figures for previous years, as previously reported by the department :

	Bushels.
United States	530,149,000
Canada	56,597,000
Mexico	12,000,000
Chili	10,500,000
Argentina	32,000,000
Uruguay	3,600,000
United Kingdom	54,527,000
France	251,298,000
Germany	107,000,000
Austria-Hungary	133,370,000
Other European countries	600,163,000
Asia	358,990,000
Africa	36,200,000
Australasia	27,636,000
Total, 1897	2,214,030,000
1896	2,428,000,000
1895	2,546,000,000
1894	3,676,000,000
1893	2,563,000,000
1892	2,482,000,000
1891	2,432,000,000

The report says : "The best estimates which can be obtained for the principal wheat-growing countries of the southern hemisphere for the year 1897-98 are as follows : Argentina, 50,000,000 ; Chili, 15,000,000 ; Uruguay, 8,500,000 ; Australasia, 30,500,000 ; India, 198,000,000."

THE CURRANT MARKET.

D. Pasqua, Patras, May 3, writes of currants : There has been quite a revival in our market during the past month, and, along with considerable business done for forward shipment, prices have also materially advanced.

Thus, notwithstanding the considerable advance in the rate of exchange, which quotes dr. 37 per £ sterling, the prices realized have been from 17s. to 19s. for provincial half cases, c.i.f. London.

The following table shows our exports to date in comparison with those of last year :

	April 30, 1898. Net tons.	April 30, 1897. Net tons.	July 31, 1897. Net tons.
To England	55,685	53,000	54,700
To United States and Canada.	12,360	14,065	14,065
To Australia	2,970	2,520	2,775
To Holland, Belgium, Germany and Austria	23,900	41,000	42,200
To France	1,540	5 470	6,223
To Russia		19,321	19 321
To sundries	300	1,000	1,200
Total	96.755	136,376	140,484

The forward sales for May and June are calculated to aggregate 4,000 tons, which will thus leave in the country about 3,500 tons unsold.

Market to-day is very firm, at highest quotations, and as the largest portion of the forward sales has yet to be covered, it is anticipated that we shall have an active market till the end of the season.

THE PRESS CLIPPING DEPARTMENT

Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

Politicians can obtain from it everything the papers say about themselves on any subject in which they are interested. Business men learn of new openings for trade, pointers to sell goods, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted, reports of new industries or stores, etc.

TERMS—$5 per hundred clippings ; $40 per thousand, payable in advance ; but a yearly contract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

The Press Clipping Department, Board of Trade, Montreal

The Dry Goods Review

TELLS what to buy and how to sell it ; gives a regular course of Window Dressing, Store Management, Advertising ; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

CLUBBING RATES

The Dry Goods Review and The Canadian Grocer **$3.00**

Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . . . MONTREAL

NEW 18

SEASON'S 98

"CROSSE & BLACKWELL"

Candied and Drained Peels

C. E. COLSON & SON, MONTREAL

Spring Surprises

Our new line of

TOILET SETS

The Latest Shapes
The Newest Decorations
The Greatest Profit Winners

of any line now on the market.

Write for prices or sample packages of four sets and jars. Return mail will convey the information.

PIGOT & BRYAN

Decorators and Dealers

Crockery, China, Glassware, Lamps, and Fancy Goods

London, Ont.

Profit Builders

FOR YOUR

Cigar Trade

PHARAOH
PEBBLE
LA FAMEUSE
GRIT
THE BIRD
Etc., Etc., Etc.

J. BRUCE PAYNE

GRANBY, QUE.



Made in England by GILLARD & CO.

VINTRY WORKS, LONDON

GILLARD'S NEW PICKLE

Admitted to be the finest pickle in the world. **12 GOLD MEDALS** awarded for superior excellence at the Great Pure Food Expositions held in England. Packed 2 dozen in case; single case lots $3.40 per dozen; five case lots $3.30 per dozen.

GILLARD'S NEW SAUCE

A table relish of world-wide reputation. Barrel lots of 12 dozen $1.75; single dozen lots $1.90

SOLD BY ALL WHOLESALE GROCERS IN CANADA.

GILLARD & CO., Sole Manufacturers, London, England

Good Advertising

For Wide Awake Retailers

By F. James Gibson.

Our "Good Advertising" department is to help our subscribers to do better advertising. The gentleman whom we have selected as its conductor is well known as one of the foremost advertising specialists of the day. Any of our readers who desire the benefit of Mr. Gibson's criticisms on advertisements or advertising methods, or his advice on any advertising subject, can have it or both entirely free of charge by writing to him in care of this journal.

If correspondents so desire, fictitious names or initials may be used for publication. But all requests should be accompanied by the subscriber's name,

I AM REQUESTED to say what I think of this ad., and in publishing it, to omit the name at the bottom, which I have clipped off:

Something New For Spring, 1898.

The Newest Designs in Blouses.

I have repeated these goods already. Selling fast.

Pretty lines **FANCY DRESS GOODS,** from 35c. to $1.50 per yard. Handsome Black Figured Dress Goods, 35c. to $1.50 per yard.

CRETONNES, from 11c. to 20c. Cannot be beat as regards pattern or quality.

SIL-VERTA in Pretty Designs, color guaranteed fast, at 25c. per yard.

UNBLEACHED SHEETINGS, two yards wide, at 14c.

BLEACHED SHEETINGS, two yards wide, at 19c.; good quality. This line of sheeting is selling on first sight.

LACE CURTAINS, 45c. to $3.60 per set.

REMEMBER we have a good line of Ladies' and Men's Ties, at 12c. to 60c. each.

MEN'S BRACES, with leather ends. These ends are made of the strongest leather on earth.

The People's Cash Store.

I think it is a very good looking ad. In the original it occupied 55 lines, two columns wide. It is well displayed, and the idea of having the names of the goods stand out boldly is a good one The ad., however, does not appear to be one calculated to get much direct business. It is too indefinite. "Fancy Dress Goods, from 35c. to $1.50 a yard," is too indefinite. "Cretonnes, from 11c. to 20c." is too indefinite. "Lace Curtains, 45c. to $3.60 per set," is too indefinite. "Ladies' and Men's Ties, at 12c. to 60c." is too indefinite. Probably half the people who read the ad. don't know what "sil-verta" is, except that it sometimes comes in pretty designs and guaranteed colors. Probably the best line in the ad. is: "Men's Braces, with leather ends. These ends are made of the strongest leather on earth." But this line is spoiled by the price, or prices, being left out. If the ad. had said "A line of fancy dress goods, 36 inches wide, in the new black check patterns so much the rage in Paris this season, at 75c. a yard," it would have been better. Definite information and the art of bringing out in an ad the really strong and desirable points about the goods advertised are two things the advertiser ought to strive for.

* * *

How is a country merchant to advertise to advantage when his local newspaper or newspapers have next to no circulation, or, if it be located in so small a place that there is no local newspaper at all? When the circulation of a newspaper is very small—say a few hundred—it is obvious that the publisher don't sell his space at as low a rate per line per thousand of circulation as the big publisher in the city can. In other words, it costs the dealer in a small country place more to reach the people through an advertisement than his advertisement costs his city competitor. In country places the personal element is also more in evidence than in the city. That is to say, there is more friendship trade. Some country merchants are related by blood or by marriage to a very large proportion of the people in their respective localities. Church association and other influences often are very potent. All these things frequently guide the course of business, while in the cities they have but little influence.

It is clear, then, that the country merchant is up against a more difficult task when he depends on advertising to increase his trade than is his city brother. Another thing that makes the task still more difficult is that there is not such a quick and general response to advertisements in the country as in the city. In the country the advertisement-reading habit is not so prevalent, because, like other habits, this habit grows by what it is fed on. It is not so prevalent, because there are comparatively few advertisements in the country papers for the people to read. And a great many of the advertisements which are there are so indefinite and pointless, and so dead-and-alive that they excite no interest and do no good to anyone except, perhaps, the men who publish the papers. But the country merchant, even if without family connection or personal influence of any other kind, need not despair. He has advantages over the city merchant, because his expenses are so much smaller and because the ties of locality are in his favor. And, if he understands his business and has the advertising instinct he will find some way of drawing trade to his store. Most people, especially women, if put to the test, will show that they love a bargain more than they do their relatives. If money is to be saved, the ties of church or other associations referred to, don't really withstand the temptation of lower prices and better assortments of goods for any great length of time. Human nature is human nature, and he who understands it best will be sure to forge ahead whether he is located in a country village or a great city.

But let us look at some of the ways in which our friend the small country dealer can advertise to advantage in these places where the newspaper is out of the question:

SIGNS.—Besides the usual sign over the door, others can be set up here and there in the district naturally tributary to the store. A good sign would be a blackboard set up over the store on which the special offerings of the day can be chalked. Arrangements could also be made to set up these blackboards in each of the sheds connected with the hotels of the place. If it is found to work better, printed bills could be substituted for the chalk talk. But these printed bills should be changed very frequently—every day if possible, but certainly once a week.

Another good location for signs is inside the store. These inside store signs should not, of course, be large, nor have much reading matter on them. They can be easily made out of cardboard and wooden type. It is important that these signs, too, should be

changed frequently. With a little practice considerable skill can be acquired by a person of ordinary intelligence in writing and printing this useful form of advertising.

CIRCULARS are good if they are properly got up and properly distributed, but a handbill is not of much use. A good plan would be to get out a circular of several pages every week, to take the form of a newspaper. The paper could be called "Store News," or some such name. If the advertisements were to be interspersed with genuine and interesting news items it might be an improvement in most localities. If there happens not to be a good enough printing office in the village, get it printed in the nearest city or large town. A good size would be 10 to 12 inches by 4 to 5 inches. It might even be desirable to work in as an advertiser some other dealer in the same village whose goods would not conflict. This would distribute the expense somewhat, and give more of a variety to the advertising. The paper could be distributed through the mails on payment of postage, but it might be sent out by hand to he people of the village. A specially large edition could be got out for such an occasion as the county or township fair. If this fair is at a distance from the village, a few thousand copies of the paper could be sent there to be distributed by reliable persons. Advantage should be taken of any large or suitable gathering of people in our merchant's neighborhood to distribute copies of his advertising paper. As an auxiliary to this publication, smaller circulars relating to certain special lines of goods ought to be placed in each basket or box containing goods going out of the store. Other small circulars ought to be wrapped up in each of the parcels sent out. In all these mediums particular care should be taken to have the advertising bright, interesting and fresh. Get up some new advertisements, and, if possible, some new advertising ideas each business day. If the merchant discovers that anyone of his clerks evinces a particular aptitude for ad.-writing or sign-writing, let him encourage him along, instead of keeping the youth scraping out sugar barrels or washing crockery and glassware, give him a chance to learn something about advertising by the study of books and other publications bearing on the subject. May be the young man will turn out to have decided talent as an advertiser.

* * *

The store that comes to the front, other things being equal, is the store that does the best advertising. It is the fashion among certain small dealers to rail at the department store and blame it for their own lack of success. It is very handy, of course, to have a scapegoat when you feel the need of one, but a little reflection will readily show that this department store question is really very largely a question of advertising. The growth of the big stores has kept step with the growth of the daily newspaper press. This is not at all a mere coincidence. Without the big city daily paper the big city store could not exist. It is clear, then, that newspaper advertising is, to a great extent, responsible for the modern department store. Ten to twenty years from now some of the smallest stores in the big cities will have grown to be big department or other kind of stores, and they will "get there" mainly through their skill as advertisers. There is a lesson in this for many a small dealer in Toronto, Montreal and elsewhere, who is lamenting the fact that the big stores are getting bigger and the small stores smaller.

It makes no difference which of the leading cities you take, in either the United States or Canada, it will be found that the ones which do the most advertising do the most business. The subject of advertising, then, is one which the young man going into mercantile life should make a careful study of. And here's to his success !

* * *

The two following advertisements, taken from an Ingersoll, Ont., paper exemplify two distinct kinds of advertising—the kind that will sell goods and the kind that probably won't. The Forman advertisement starts right and tells you in large type that it is about patent medicines.

The Mitchell advertisement, while much prettier than the other, gives you no hint as to what it is about until you start to read the smaller type. Of course, it is ahead of the average country newspaper advertisement, but it is about no particular kind of

YOU

Are a house-keeper, we presume, and have become tired of a lot of the old-fashioned, time-honored furniture you have had in your home for a long, long time now, and are wondering how you

CAN

arrange to get rid of it, and get something up-to-date without too large an expenditure, for times have been hard, and although they are brightening and feeling easier all around, you still feel that you must

MAKE

every dollar count in your business transactions. This is as it should be, and we invite you to call and see how well we can do for you. We want to serve you; your interests are ours, for once a customer you are always a customer, and the goods you can get for a little

MONEY

in this age of rapid production and keen competition will surprise you. Well made, too, and will last a life-time. Good, honest stuff, of which you may be proud.

Have you seen our new Extension Table? It is the housekeepers' delight.

WE INVITE INSPECTION.

MITCHELL & CO'Y,

KING STREET, OPPOSITE TRADERS BANK.

furniture, except that, at the bottom, two lines are given to "Our new extension table." This ad., therefore, will not sell anything in particular, except, perhaps, one or more extension tables, which, doubtless, are good things. But haven't Mitchell & Co. got plenty of other good things in their store that people are presumably desirous of possessing? Besides this, I don't see how Mitchell & Co. can tell whether their advertising, if all like this, is paying

Patent Medicines

AT THE FAIR.

$1.00 Medicines for 75c.

Hood's Sarsaparilla, Ayer's Sarsaparilla, Ayer's Cherry Pectoral, Paine's Celery Compound.
And at 80c.
Pierce's Medical Discovery and Favorite Prescription.

50c. Medicines for 40c.

Scott's Emulsion, Dr. Williams' Pink Pills, Dodd's Liver Pills, Doan's Liver Pills.

25c. Medicines for 19c.

Ayer's Pills, Chase's Pills, Pierce's Pellets, Carter's Little Liver Pills, Davis' Pain Killer, Thomas' Eclectric Oil, Minard's Liniment, Allan's Lung Balsam, Chase's Catarrh Cure. We also sell Castoria, Mrs. Seigel's Syrup, and other medicines, at FAIR prices.

Monsoon Tea.

One of the finest package Teas, put up by The People Who Grow the Tea in India and Ceylon—Delightful E-X-Q-U-I-S-I-T-E, Try It; and Don't Forget Our Coffees. THE FAIR is the place to trade.

W. C. FORMAN.

them or not. They are quite in the dark as to this important point, simply because there is no way of checking returns for such advertising, should it bring any. The patent medicine ad., I am satisfied, brought business to Mr. Forman, because it gives definite information about something in particular, and because it quotes low prices.—The Dry Goods Review.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

THE stock of F. A. Case, general merchant, Wallaceburg, Ont., has been sold, and his creditors have been asked to accept a compromise.

Murdock D. McLeod, grocer, North Sydney, N.S., has assigned.

McGregor & Co., general merchants, Westville, N.S., have assigned.

W. A. Thouin, grocer, Montreal, has compromised at 25c. on the dollar.

F. D. Pepin, grocer and shoemaker, Algoma Mills, Ont., has assigned to A. D. Begg.

Bilodeau & Renaud have been appointed curators of T. Picard, grocer, St. Louis de Mile End, Que.

J. M. A. Blanchette, general merchant, St. Louise, Que., has made voluntary assignment to Paradis & Jobin, Quebec.

PARTNERSHIPS FORMED AND DISSOLVED.

Dill & Philip, general merchants, Moosomin, Man., are dissolving.

Bousquet & Mailhot, grocers, Maisonneuve, Que., have dissolved.

G. J. Letteney & Bros., general merchants, Digby, N.S., have dissolved.

Flynn & Smith, general merchants, Port Hood, N.S., have dissolved, John L. Smith continuing.

Alexander M. White and Chas. H. White have registered as partners under the style of White Bros., grocers, Montreal.

Emile and Jos. A. Labrecque have registered as partners, under the style of Labrecque & Frere, general merchants, Levis, Que.

Brown & Davidson, grocers, St. John, N.B., have dissolved, David E. Brown retiring, and a new partnership has been formed by John H. Davidson and Frank L. Worden, under the style of Davidson & Worden, grocers, etc., St. John, N.B.

SALES MADE AND PENDING.

George Coleman, baker and confectioner, Toronto, is advertising his business for sale.

The assets of A. Leveille & Co., general merchants, St. Laurent, Que., are to be sold.

CHANGES.

C. Jisgkowicz, grocer, Nelson, B.C., has gone out of business.

Alfred Lalonde has bought out Chas. Godmer, general merchant, St. Jovite, Que.

James Hamilton, grocer, etc., Hespeler, Ont., has been bought out by Thomas Tamblyn.

F. H. Case, grocer, Picton, Ont., is retiring from business.

T. J. Medland, grocer, is moving from Port Hope, Ont., to Picton.

Robert Rusk, grocer, Deseronto, Ont., has sold out to W. H. Vanblaricom.

J. L. Turner, general merchant, Beausejour, Man., is moving to Rat Portage, Ont.

Bicknell Bros., general merchants, Camden East, Ont., have sold out to John R. Scott.

E. Depencier, general merchant, La Riviere, Man., has sold out to P. Winram & Co., of Manitou.

George A. Strowger has bought out Pigot & Bryan, crockery dealers, Brantford, and intends adding groceries to the business.

Hermenie Dorval, wife of Pierre Vallee, has registered as proprietress of the firm of P. Vallee & Cie., grocers and provision dealers, Montreal.

FIRES.

G. R. Ashwell & Sons, general merchants, Chilliwack, B.C., have been burned out; insurance, $6,500.

DEATHS.

J. C. Durick, of Carlin & Durick, general merchants, Fort Steele, B.C., is dead.

AMONG TORONTO RETAILERS.

Trading Stamps.

Some of the retail grocers who adopted the trading stamp scheme have had enough; they are now wanting to stop it. There is a barrier in the way, however. This scheme has undoubtedly brought new customers to the majority of the merchants who have adopted it. These customers, and the regular customers have been taken up with the desire to get these stamps, and careful sounding by these retailers has brought out the fact that they would object to the retailer throwing up the system. As the system gets fully into operation it develops its true features rapidly. One of the claims of the originators of this system has been that as many bills will amount to odd sums, say 23c., 26c., or 27c., as for these the merchant would give but two stamps he would be paying no percentage on the 3c., 6c. or 7c. This was true at first, but now customers buying, say 25c. worth of goods, will look around, saying, "now what can I get with 5c. to make it even," and get a bar of soap or something else, worth 5c. in order to get three stamps. Children are specially careful to strike it about even, one youngster last week, buying 19c. worth of goods from a grocer, bought 1c. worth of post cards, and then wanted two stamps. Another feature which was not so noticeable at first was the fact that in a quiet way the customcan be made to bear part of the expense of this system. In many lines of goods, there are two or three qualities, for the second and other inferior qualities of which there is no settled price. For such goods as these the full price is charged. Take butter for instance. Good dairy butter may be retailing at 18c. in a neigborhood, but the retailer has some second grade stuff he bought at about 12c. This he might have sold at 15c. or even cut to 13c., but, under the conditions created by the trading stamp system, he is able to sell it at 16c., the

ARE YOU A JUDGE of a good thing? If so you will buy

Clark's Devilled Meats

ORANGE MARMALADE

Have you tried Upton's Gilt Edge Brand?

Put up in 7-lb. Wood Pails, 7 and 5 lb. Cans, and Glass Pots that retail at 10c. each. It will pay you to ask your wholesale house for these Gilt Edge goods. . . . .

THOS. UPTON & CO., Hamilton

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

McLAREN'S COOK'S FRIEND BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.



—A

Ton of Cocoanut for Klondyke.

Against the competition of all brands..

WHITE MOSS

dessicated, was chosen (on account of its quality) as the Pioneer Cocoanut of the Yukon, we having just received an order for a ton to be put up in tins made specially for this order.

Are you carrying our goods? If not, write us for samples.

CANADIAN COCOANUT CO.
MONTREAL.

GOLDEN CROWN CANNED

LOBSTERS

1898 pack, now booking orders.

Golden Diamond Canned Blueberries.

W. S. LOGGIE CO., Limited, Chatham, N.B.

(25)

THE

Oakville Basket Co.

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit packages of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

HIGHEST

PAILS TUBS

And Wood Packages

FOR

Lard, Candy, Spices, Pickles, Syrup, etc.

Manufactured by

The Wm. Cane & Sons Co., Limited
Newmarket, Ont.

CHAS. BOECKH & SONS
Sole Agents, Toronto

QUALITY

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

No Weighing—No Tying Up.

COW 

BRAND

ONCE TRIED, ALWAYS USED.

JOHN DWIGHT & CO., Manufacturers.

For sale by all wholesale Grocers in Canada.

GLOBE FRUIT GUM



OPEN.

—WITH PATENT—

Gem Folding Counter Stool



CLOSED.

GLOBE AUTOMATIC SELLING CO., - Toronto, Ont.

Sales Are Booming

The Grocers Tea!

Good Profits.
Good Sales.



difference of this one cent making up for the percentage supposed to be given away. This relieves the retailer somewhat for the time being, but a customer will be slow if she does not notice these things. And when she notices it in regard to one article she will, in nine cases out of ten, conclude that the grocer puts up prices on all his goods. From the evidence I got from the grocers I spoke to this week who are trying the scheme, it is clear that fully 4 per cent. of the gross receipts go to keeping up this method of attracting business. To find out how the loss of such a percentage would effect a firmly established business, I called on Swan Bros. and asked Mr. Henry Swan for his opinion. He had not considered the scheme much, as he believed in running his own business. The editorial on the subject in THE CANADIAN GROCER of last week met his views, however. He did not see how any man could run a business and give away four or five per cent. of his receipts. If his firm were to give away five per cent. of its receipts it would lose $1,500 in a year's time. They could not give two per cent. away and charge the same prices they now charge, and make a living. A statement like this, coming from such a veteran retailer as Mr. Swan, is worth the consideration of retailers generally, not only in regard to the present scheme occupying the attention of many Toronto retail grocers, but in regard to any form or system of cutting below the regular selling price.

Unconscious Cutting.

As mentioned in the foregoing paragraph, during a conversation regarding trading stamps, my attention was drawn to the fact that many dealers have a habit of dropping a cent or two off the price of an article either out of good nature or of policy. This is a bad policy. The best merchants have a price for everything, and sell their goods at that price; those "not so fortunate" have frequently made it a policy to give their customers a rebate now and then just to keep them contented. The natural result is that the customers look for a rebate, or "a cent off," as a general rule. When I was working some six years or so ago in a country general store there were some dozen or so customers who would come into the shop, haggle half an hour with a clerk over the difference of 10c. in an article, then ask for the proprietor, who would, as a rule, make the desired reduction in price. This merchant listed his goods at one-third, or 33 per cent. more than cost price, and so could afford a loss of 5 per cent., or even an occasional 10 per cent., but the loss of his clerks' time added to the reductions given was such that he frequently stated that these customers were more nuisance than profit, and had been so for years. Yet he encouraged them by his weakness in giving them the rebate asked. As no Toronto grocer can charge 33 per cent. profit, giving rebates or reductions is much worse here now than it was in this country town six years ago. "One price for everything, and everything at that price," is a good axiom.

THE RAMBLER.

"Chiefly by Reason"

of the "inherent laziness" of mankind, inferior substitutes are often accepted, because it is easier to listen to some plausible story presented by the seller—than to enquire and judge for one's self.

LEAD PACKETS ONLY  NEVER IN BULK

Has proved to be one of the most successful Ceylon Tea Ventures of the Age.

Its enormous sale proves its worth.

Send for an assorted sample card.

Freight prepaid to any address in Canada.

SALADA TEA CO.
TORONTO—32 Yonge Street.
MONTREAL—318 St. Paul.

Evaporated Vegetables

FOR SOUP

Always Ready
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use.
Samples sent on application.

Kerr Vegetable Evaporating Co.
Limited
KENTVILLE, NOVA SCOTIA

BROCK'S BIRD SEED



This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

Agents for Canada:
C. E COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

"GOLDEN LEAF" BRAND JAPAN TEA

"Udarella" Ceylon Blend
"Atlas" Blend

All of extra cup quality.
Samples on application.

Sole Agents:

George Foster & Sons
BRANTFORD, ONT.



ASK FOR
MOTT'S

BY ROYAL WARRANT TO HER MAJESTY THE QUEEN
DEWAR'S PERTH WHISKY

Dewar's Famous Scotch

Can be had from . . . .

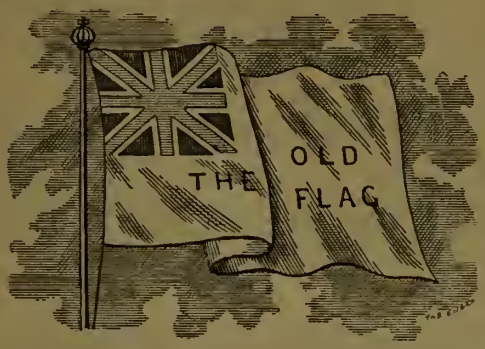
Geo. J. Foy
Perkins, Ince & Co.
R. H. Howard & Co.
Adams & Burns
Toronto.
James Turner & Co., Hamilton, and all first-class houses.

MONSOON Indo-Ceylon Tea holds the phenomenal record of having quadrupled its sales in the past Year.

MONSOON SATISFIES YOUR CUSTOMERS
MONSOON SATISFIES YOUR CUSTOMERS
MONSOON SATISFIES YOUR CUSTOMERS
MONSOON SATISFIES YOUR CUSTOMERS
MONSOON SATISFIES YOUR CUSTOMERS
MONSOON SATISFIES YOUR CUSTOMERS
MONSOON SATISFIES YOUR CUSTOMERS
MONSOON SATISFIES YOUR CUSTOMERS

There is no other tea on the market that gives such satisfaction. With an assorted order of 100 pounds, we send a handsome advertising cabinet. Try a sample order. . .

The Monsoon Tea Co., 7 Wellington Street West, Toronto.



This flag is attracting a good deal of attention just at present, but the teas of Ceylon and India grown under the protection of this flag are attracting more attention, winning more friends, gaining greater prestige and making more money for dealers than the teas of China and Japan.

Stick to the old flag and

Ceylon and Indian Teas.

CUT TOBACCOS...

These brands are pushed by all dealers who look for intrinsic value in the goods they handle.

SNUFFS. We are the largest snuff manufacturers in Canada. All the standard makes.

Jobbers in any locality will quote you prices.

MORNING DEW
Virginia Flake Cut.

CHAMPAIGN
Virginia Cut Plug.

GOLDEN LEAF
Virginia Cut Plug.

HUDSON (For Smoking or Chewing.)
Kentucky Curly Cut.

Manufactured by the well-known firm

B. HOUDE & CO., Quebec, Que.

BRUNNER, MOND & CO.'S

BM&Co
TRADE MARK.

WINN & HOLLAND
MONTREAL
SOLE AGENTS FOR CANADA

PUREST THAT CAN BE MADE

Bicarbonate of Soda
Soda Crystals
Concentrated Sal Soda
Caustic Soda
Bleaching Powder
Pure Alkali

BEST IN THE MARKET

SOLD FROM ATLANTIC TO PACIFIC

FAC SIMILE OF CASK LABEL.



PURNELL'S

PURE
PLAIN and SPICED

MALT VINEGARS

Brewery, Bristol, England.

AGENTS

St. John, N.B.—W. S. CLAWSON & CO.
Montreal—J. M. KIRK, Imperial Buildings, St. James St.
Toronto—J. WESTREN & CO., 61 Colborne St.
Hamilton—JOHN W. BICKLE & GREENING.
Winnipeg—A. STRANG & CO., Portage Avenue.
Vancouver, B.C.—C. E. JARVIS & CO., 101 Holland Block.

How about your Profits?

Seventy years' reputation as the best **Infants' Food.**

ROBINSON'S
PATENT
BARLEY

Seventy years' reputation as the best **Invalids' Food.**

This line is increasing in sales daily with all Grocers, and it pays a good profit to everybody.

We will mail samples free to your customers.

Frank Magor & Co., 16 St. John Street, **Montreal**

Current Market Quotations for Proprietary Articles.

May 25, 1898.

Quotations for proprietary articles, brands, etc., are supplied hy the manufacturers or agents, wbo alone are responsihle for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in tbe market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.



PURE GOLD.

5 lb. cans, 1 doz. in case	19 80
4 lh. cans, 1 doz. in case	16 00
2½ lh. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4 oz. cans, 4 and 6 doz, in case	1 25
10 cent can	0 90

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. hoxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO.

1 lh. tins, 2 doz. in case, per doz.	1 20
½ lb. tins, 3 " "	90
¼ lb. tins, 4 " "	60

MAPLE LEAF BAKING POWDER,

½ lb. glass jars	$1 25
1 lb. glass jars	2 00
1 lb. sealer jars	2 25

THE F. F. DALLEY CO.

	per doz.
Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lh, tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lh. jellies	2 25
1½ lb. Crown sealers	2 25

BLACKING.

P. G. FRENCH BLACKING. per gros

⅛ No. 4	$4 00
¼ No. 6	4 50
½ No. 8	7 25
¼ No. 10	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " "	3 60
No. 3 " " " "	4 50
	per doz.
No. 5 Spanish Blacking, ¼ gross cases	7 20
No. 10 " " " "	9 00
Vucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

BERRY'S ENGLISH BLACKING.

No. 1 Bronze Tins, per gross	$ 2 60
No. 2 Bronze Tins, per gross	$ 3 40
" 3 " " "	5 60
" 4 " " "	10 00
No. 1 EnamelledTins "	2 50
" 2 " " "	3 75
" 3 " " "	4 00
" 4 " " "	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in ¼ gross cases.	Per Gross
French Oil in 3-doz. cases	$ 22 00
Reliahle Shoe Dressing	9 00
Ecliplic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50



Shoe Blacking— in ¼ gross cases.	
Reliable French Blacking, No. 5	9 00
" " " No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4 per gross	9 00
Alpha Metal Polish No. 2	9 00



Patent Stove Polish—

Sunlight Lead Bar	4 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead ½ gross carc	25
Reliable Stove Pipe Varnish. ¼ gross cases 6-oz. bottles	
Quickshine Pipe Varnish ¼ gross cases pressed top tins.	12



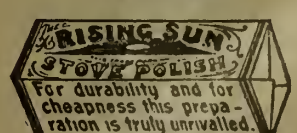
Stove Polish—



Quickshine Polish	9 00
Reliable Paste	6 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

STOVE POLISH.





	Per gross
Rising Sun, 6 ounce cakes, half-gross boxes	$ 8 50
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

Benson's Enamel Starch

Here is a starch that will beat everything else, where a specially stiff finish or brilliant gloss is required, for such things as shirt bosoms or collars and cuffs.

Always keep well supplied and you will make no mistake.

Manufactured by

The Edwardsburg Starch Co., Limited, Cardinal, Ont.

THE F. F. DALLEY CO.

Per gro s



Gem Stove Polish, ¼ gross cases	$9 00
per doz	
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 7

Enameline.



No. 4—3 dozen in case	$4 50
No. 6—3 dozen in case	7 50

BIRD SEEDS

BART. COTTAM & CO.

"Cottams," with Patent Bird Bread	0 07
Warbler, with Song Restorer	0 05¾
Belgian, with Bird Improver	0 05½
International, with Bird Treat	0 05¼
German X, with Cuttlefish Bone	0 04¾
German, with Cuttlefish Bone	0 04¼
London Bird Seed, bulk 25 lb. cases	0 04½
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 "	03

CORN BROOMS

CHAS. BOECKH & SONS.

	per doz. net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
" " 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

BLUE.

KEEN'S OXFORD. per lb.

1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CHEWING GUM.

ADAMS & SONS CO. per box

Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher)36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 00
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	
Flirtation Gum (English or French wrappers) 115 1c pieces	
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHEESE.



MACLAREN'S IMPERIAL. Per doz.

Large Size, cases 1 doz.	$9 00
Medium Size, cases 1 doz.	4 50
Small Size, cases 2 doz.	2 40
Individual, cases 2 doz.	1 00

CHOCOLATES & COCOAS.

Cocoa— EPPS'S. per lb.

Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents. per doz

Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ⅛ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

	per lb
Chocolate—	
French, ¼'s—6 and 12 lbs	0 30
Caracoas, ½'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00

Cocoa—

Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18

	per doz
Royal Cocoa Essence, packages	1 40
BENSDORP'S ROYAL DUTCH COCOA.	
¼ lb. tins, boxes 4 doz.	2 40
½ " " 2 "	4 50
" " " 1 "	8 50
	per lb.
Ralston Health Club boxes 6 lbs.	45

CHOCOLAT MENIER.

	5 case lots.	1 case lot.
Vanilla—per lb.		
Yellow wrapper	$ 0 32	$ 0 34

	per case.	per box
Pastilles—		
108 bxs. to the case	$20 00	$ 0 20

	per case.	per pkg.
Croquettes—		
9 bxs. of 12 packages	$20 00	$ 0 20

FRY'S.

	per b.
Chocolate—	
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 14lb. bxs.	0 24

	per doz
Cocoa—	
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	
½ lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.)

	per lb.
Mott's Broma	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

The Toronto Biscuit & Confectionery Co., Limited, are putting on the market a Biscuit that every grocer ought to handle. It is called

WHEAT MEAL

Besides being very palatable, it is invaluable for invalids and persons with weak digestion. Include a tin in your next order.

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED,

A. W. Porte, President. **7 Front Street East. Toronto.** S. R. Parsons, Vice-President

Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz	$3 75
Cocoa Essence, ½ lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

COCOANUT.

CANADIAN COCOANUT CO,

White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs	0 27
" ½ " " "	0 28
" ¼ " " "	0 29
" ⅛ " 5 or 10 "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails	
Feather Strip, " " " "	
Special Shred, " " " "	
Macaroon, " " " "	
Crown Desic., 12, 20 or 25 lb. "	
Special, " " " "	

Barrels, 2c. per lb. less.
Terms, 3 p.c., off 30 days.

COFFEE.

per lb.

JAMES TURNER & CO.

Mecca	0 34
Damascus	0 30
Cairo	0 40

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	0 33
Bourbon Blend	0 31
Our Own "	0 30
Jersey "	0 28
Laguaya "	0 25
Rajah Blend	0 21
Mocha and Java	0 32
Old Government Java	0 30 0 32 0 34

EXTRACTS.

per doz

Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25

Crown Brand (Robert Greig & Co.)—



1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00

Rowntree's ELECT Cocoa

Robert Greig & Co., Montreal, Agents.

¼ lb. Tins, boxes 2 doz.	2 40
½ lb. Tins, boxes 2 doz.	4 60
1 lb. Tins, boxes 1 doz.	8 70

FOOD.

per brl

ROBINSON'S BARLEY AND OROATS.

per doz.

Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYOIENIC SELF-RISINO FLOURS. per doz.

Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Panoake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot, 2 qt. size	1 20
Acidulated, 2 qt. size	1 50

(Sold by all wholesale grocers.)

per doz

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz	0 90
1 " " Red, "	0 95

COX S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S OOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams " " 1 55	1 90
Red Currant Jelly	2 75

(All the above in 1 lb. clear glass pots.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Duloe, large oent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$10 80
" per cace of 3 doz., net	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

Square Tins—	per lb.
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
F. D., 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)

per gross.		per gross
Pony size	$7 50	Beer Mug 16 20
Small Med.	7 50	Tumbler 11 50
Medium	10 80	Cream Jug 21 00
Large	12 00	Sugar Bowl 22 00
Spoon	18 00	Caddy 28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	

TIGER STOVE POLISH



After twenty years' experience, we have now got the best Stove Polish

that has ever been placed on the market. It does not shrink, or dry up, or rust the box. It gives a beautiful gloss to the stove with little or no labor. It is the largest and handsomest box of Stove Polish sold or made in the world. Ask your dealer for a ¼ gross case.

THE F. F. DALLEY CO., Limited - HAMILTON, CANADA

"BRANTFORD" STARCHES

In replenishing your stock for the summer trade remember that our products are thoroughly reliable as to quality, and are packed in the most attractive manner.

Have you seen our new **Embossed "Lily White" Tin?** Without doubt the handsomest package on the market. Ask your wholesaler for it when sending in your order.

THE BRANTFORD STARCH CO., Limited, BRANTFORD, ONT.

Selling Agents for the Celebrated "CELLULOID STARCHES."

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppers (pints)	2 30
Corked (pints)	1 90

SODA

COW BRAND



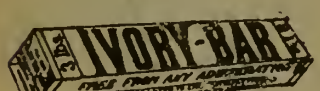
	per box
Case of 1 lbs. (containing 60 p'k'g's)	$ 3 00
" ½ lbs. (" 120 ")	3 00
" " 1lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb. packages)	3 00
Case of 5c. p'kgs (containing 96 p'kgs.	3 00

SOAP.



1 box and less than 5	4 00
5 boxes and upward	4 00

Freight prepaid on 5 box lots.



BRANTFORD SOAP WORKS CO.

Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

A. P. TIPPET & CO., AGENTS

	per gross
Maypole Soap, colors	12 00
" " black	18 00

10 per cent. discount on gross lots.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07¼
Silver Gloss, 6-lb. tin cannisters..	0 07¼
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07¼
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons	0 07¾
No. 1 White, bbls. and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06¼
Canada Pure Corn	0 05¼
Rice Starch—	
Edwardsburg No.1 white,1-lb.cart.	0 09¼
Edwardsburg No. 1 White or Blue, 4-lb. lumps	

KINGSFORD'S OSWEGO STARCH.



SILVE GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08 / 0 08½
PURE	40-lb. boxes, 1-lb. pack	0 07
"	48-lb. " 16 3-lb. boxes..	0 07

For puddings, custards, etc.

OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs..	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs	0 05¼
Bbls.,175 lbs	0 04¾
Kegs, 100 lbs	0 04¾
Lily White Gloss	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07¼
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07¼
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07¼
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	07¾
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs	0 05¼
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 06¼

TEAS.

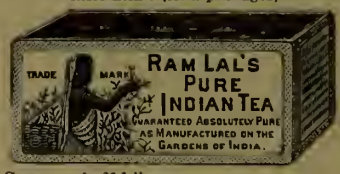
"SALADA" CEYLON.



	Wholesale	Retail
Brown Label, 1s and ½s	0 20	0 25
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s and ½s and ¼s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

RAM LAL'S (lead packages)



Cases, each	60 1-lbs	0 35
" "	60 ½-lbs	0 35
" "	30 1-lbs	
" "	120 ½-lbs	0 36

"KOLONA"



Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Black Label, 1-lb., retail at 25c	0 19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c	0 42
Gold Label, " 80c	0 58

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retai
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25

TOBACCOS.

EMPIRE TOBACCO CO.

Foreign—	
Royal Oak, 2 x 3, Solace, 8s	0 58
Something Good, rough and ready, 8½s	0 61
Something Good, rough and ready, 7s	0 60
Golden Plug, 3 x 6, 3½s	0 66
Louise, 3 x 1½, Solace, 16s	0 61
Domestic Chewing—	
Currency, 14¼ oz. bars, spaced 9s, (10 to the lb.)	0 37
Patriot, 2 x 6, Navy 5s	0 39
Old Fox, Narrow 12s	0 44
Silver Buckle, bright 8s	0 41
Snowshoe, 10¾ oz. bars, spaced 8s, (12 to the lb)	0 42
Snowshoe, pound bars, spaced 6s	0 42
Domestic Smoking—	
Good Friend, bright 8s	0 41

WOODENWARE.

THE E. B. EDDY CO.

	per doz
Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Parlor	1 30	1 40
Red Parlor	1 50	1 60
Safety No. 1, wall box	1 40	1 50
" No. 2, slide box	2 80	2 90
" No. 3, capital	2 75	2 85
Flamers, slide boxes	2 25	2 35
" wax stems	3 20	3 30
Tiger	2 65	2 85

BRYANT & MAY.

Robert Greig & Co., Agents.

No. 9 Safety, per gross	$ 2 00
" 10 " "	1 10
" 2 Tiger, "	5 00
" 4 " "	2 00



LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845.

BROOKLYN, N.Y.

Salt that Pays

Some dealers say there is no money in handling salt. Our best customers tell a different story. Almost everything depends on the way it is handled.

How do they manage it?

First of all they buy it right—they send us their orders knowing that we carry large stocks of first-class salt, and that we ship promptly by any line of rail or by water. On arrival it is stored in a clean, dry place, and treated with the care that all good merchandise deserves. It is bought right—stored right—and as a result—sold right.

Coleman's Table and Dairy Salt

This pays the dealer a much better profit than common barrel salt, and by keeping it to the front, sales may be largely increased. Many farmers are using the cheapest salt they can buy for butter, simply because the grocer has never urged them to use anything better.

No time like the present

"June butter" is supposed to be the best of the year. It is for dealers to see that their customers use the best salt. Get a stock of fifty and twenty pound sacks of **Coleman's Butter Salt,** display it nicely, and it will be found a quick and profitable seller. We send attractive advertising matter in each car.

To complete the carload

We can supply fine or coarse salt in barrels, bags, or bulk—any assortment you may require.

R. & J. RANSFORD, Clinton.



Reasons why you should use the

"Marshall Process" Wick

(Patented)

in your Lamps.

Because it possesses the highest capillary power of any wick made.
Because it requires but little trimming or care.
Because its combustion of petroleum oils is perfectly odorless.
Because it does not clog.
Because the flame it produces has no creeping tendency.
Because it produces the whitest light of the greatest illuminating power.
Because it is a non-conductor of heat, a preventive of overheated lamps.
Because it is used and endorsed by the leading Lamp and Lantern manufacturers, and sold by the leading jobbers throughout the United States.

Write to us for samples prices, and all information. We sell the "Marshall Process" Wick for every style of Burner and Oil Heater in the Market.

GOWANS, KENT & CO.

Agents for Canada. TORONTO, CANADA.

WILL TICKLE THE SAUCIEST PALATE.

PATERSON'S WOR'STER SAUCE

ossesses a
eculiar
iquancy and zest
leasing the Consumer, and
roviding a satisfactory
rofit to the Grocer.

repared by R. PATERSON & SONS,
roprietors and Manufacturers of
ATERSON'S "Camp" Coffee Essence.
ATERSON'S "Eureka" Chutnee Pickles, &c.

Agents—ROSE & LAFLAMME, MONTREAL

LEA AND PERRINS'

Observe that the SIGNATURE *Lea & Perrins* Is now printed in blue ink diagonally across the OUTSIDE WRAPPER

Of every Bottle of the

ORIGINAL . . . WORCESTERSHIRE **SAUCE.**

Sold Wholesale by the Proprietors, Worcester; Crosse & Blackwell, Limited, London; and Export Oilmen generally.

RETAIL EVERYWHERE.

AGENTS—J. M. Douglas & Co., and Urquhart & Co. Montreal

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and other Dealers, who are regular subscribers to THE CANADIAN GROCER, wishing copies of:

The Canadian Hardware and Metal Merchant.
The Canadian Dry Goods Review.
The Bookseller and Stationer.
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The Canadian Printer and Publisher.
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May have a single copy of them sent free at any time they wish to consult the advertising columns. Special clubbing rates on application. . . . . .

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ESTABLISHED 1849.

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MERCANTILE AGENCY

THE BRADSTREET COMPANY,

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Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

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The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

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JOHN FORMAN, 650 Craig Street
MONTREAL

THE CANADIAN GROCER

VOL. XII TORONTO AND MONTREAL, JUNE 3, 1898. No. 22

Manufacturers To Her Majesty the Queen by Special Warrant

To the Court of Holland and the King of Italy

Purveyors to H.R.H. the Prince of Wales

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862
Only Medal Dublin 1865.

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Grand Gold Medal Moscow 1872 &c &c

Bulls Head Trade Mark

1878 Cross of the Legion of Honour

Selected Quality

Full Weight

CLOVER LEAF

SALMON

DELAFIELD, McGOVERN & CO. NEW YORK.

Every Can Guaranteed

GIVE HIM THIS

When your customer gets a little cranky—doesn't like your prices—doesn't want to "buy gold dollars"—

Then offer him this beautiful



CIGAR MOISTENER BOX

As a premium to dealers it's a trade-winner.

As a present to the customer nothing could be more acceptable or more attractive. He'd pay a price for it, too, if the dealer should ask it.

You can do it either way—a premium or a sale.

The Price—
Per dozen, $15—less in quantities
Terms, 2% cash 10 days, 30 days net, F.O.B. Chicago.

Made of oak, handsomely finished and lined. Key and ornamental key plates, "Cigars" in silver finish scroll on lid.

The Regent Manufacturing Company

Toronto Office, 72 Bay St. Wabash Ave., Chicago

30,000,000 lbs.

That is the quantity sold annually of the famous

"BOSS"
Lunch Milk Biscuit.

(Patented and Registered.)

You are always ready to take hold of a staple, fast-selling article. We believe we have it, and experience proves our claim. Let us get together

A TRIAL ORDER. And the pleased comments of your customers will do more to convince you than anything we can say.

The process of making them preserves all the nutritious and wholesome properties of the ingredients. A delicious Lunch Biscuit at a popular price. Everyone stamped **"BOSS."**

Only authorized manufacturer in Canada.

Queen Biscuit Co.

ST. JOHN, N.B.

(Mail orders promptly filled.)

"SURE CATCH"

Seal Wax Border
Sticky Fly Paper

PRICE LIST FOR 1898.

One or more Boxes	$0.40 per box
Half Cases (Five Boxes)	1 80 each
One to Five Cases (Ten Boxes each)	3 40 per case

At the solicitation of many jobbers we shall also pack "Sure Catch" in half cases, thereby avoiding repacking small lots.

SPECIAL OFFER

In every case of "SURE CATCH" Sticky Fly Paper, we shall pack 10 sheets of "SURE CATCH" Poison Fly Paper **free**, (one sheet in each carton). At the usual price, this nets the dealer **66⅔c. per case more than the usual profit on Sticky Fly Paper.**

"Sure Catch" Poison Fly Paper.

Made of extra heavy absorbent felt paper.
Packed 6 sections in an envelope.

PRICE LIST: 1 Box, 50 Envelopes, $1.25. 1 Case, 10 Boxes, 500 Envelopes, $10.00

J. HUNGERFORD SMITH CO.

ROCHESTER, N.Y. — Manufacturing Chemists — TORONTO, ONT.

We also manutacture "TRUE FRUIT" Fountain Syrups.

Retail at
25c. per 1-lb. tin.



Slade's Pure... English Butter Scotch

HOME MADE DELICACY

MADE from Pure Cane Sugar and Fresh Butter. The most delicious, pure and wholesome Candy ever sold. Invaluable for coughs and sore throats.

Weekly sale in Great Britain and Europe, **50,000 TINS.**

PURE AS THE CRYSTAL SPRING

Slade & Co., Limited, The Royal Candy Works, Leeds, Eng.

Stower's Lime Juice

"The Lime Juice that draws trade"—Stower's.

You can't get better or stronger or purer Lime Juice than the best there is. Concentrated—hence the most economical to use.

Made from West Indian Limes that are cultivated especially for it. "No musty flavor—no free acid taste." Oh, it sells! And its sales increase steadily because "it's the Lime Juice that draws trade."

Lime Juice Cordial

Maypole Soap.

The English Home Dye of high quality. Superseding powder dyes wherever it is introduced, because it yields an absolutely fadeless, brilliant color and because it is clean work to use it.

All colors in it—washes and dyes at one operation. The Woman's Friend because of the satisfaction it never fails to yield.

The Home Dye.

Lazenby's.

"Comparisons are odious"—we won't compare the high quality of Lazenby's goods because that would be an injustice to the name that has been before the people for over 100 years.

Lazenby's Jelly Tablets for quick, perfect jelly making—the Soup Squares for a quick, rich, nutritious soup, are beyond compare.

Over 200 medals and awards prove it.

Jelly Tablets. **Soup Squares.**

Sold by leading Wholesalers everywhere.

AGENTS:

A. P. Tippet & Co. Montreal and Toronto.

F. H. Tippet & Co. St. John, N.B.

Keep On Planting.

You remember the man who stopped planting his seed because he said the crows were getting more out of it than he was—he expected the seed to take care of itself. He stopped planting and his creditors took his farm—he's flagging trains at a way-station now.

It pays to plant good seed, but you must cultivate it after it's down—by-and-by you'll get a crop that will surprise you. Plant seeds of confidence now among your customers—it pays. If the first lot doesn't come up, "Keep on planting," and don't forget to cultivate them after they're down.

Good Seeds For A Rich Crop.

Greig's Crown Brand Flavoring Extracts

40 different flavors, "True to nature," in their strong, rich, fruit, flower, and spice flavors.

The most economical extracts a woman can use—this is why you win a woman's confidence, you see.

Their great strength comes from their absolute purity—they never vary from the one high standard of quality that has made them famous.

The Greig Mfg. Company.

Robert Greig & Co., Agts.,
Montreal.

John Mackay & Co's Coffee and Chicory

Having the real coffee flavor that those Cereal Coffees lack—a palatable essence of absolutely pure Chicory combined with a high quality extract of the coffee bean.

It is the substitute "par excellence" for coffee—the demand for it grows on its merits.

Little advertised but a quick seller.

Robert Greig & Co., Agts.,
Montreal.

POLYNICE OIL

CURES

RHEUMATISM

Lumbago, Neuralgia

Dyspepsia and Kindred Diseases.

This new French medical discovery has been used with remarkable success in Bellevue Hospital, New York ; Howard Hospital, Philadelphia ; Maryland and Johns Hopkins University, Baltimore ; Civic Hospital, Montreal, and in various other hospitals in the prominent cities.

WHAT A PHYSICIAN SAYS:

Johns Hopkins University,
Baltimore, 5th April, 1897.

The experiments made here at the hospital with the Polynice Oil, witnessed by me, having been very successful, I hereby recommend it in all cases of rheumatism.

(Signed) Dr. F. L. ROGER.

..Polynice Oil..

Sent postpaid on receipt of price, 50 cents, in money order, by the famous French specialist of Paris.

Dr. A. Alexandre,

1218 G St. N. W, Washington, D. C.

Don't Tempt Providence

By allowing your . . . customers to practise poor cookery on their long-suffering Hubbys.

WE HAVE 400

Excellent Cook Books to post to real good trade FREE. Apply to-day, to-morrow is too late.

THESE MEN require good food and PURE GOLD TOMATO CATSUP on it.

PURE GOLD MFG. CO. - Toronto

31-33 FRONT STREET EAST.

Extract from the Inland Revenue Department.

Bulletin No. 54 (just published) ON CONDENSED MILK.

This Bulletin can be obtained by writing to the Department. The list of Manufacturers are to be found in the body of the Bulletin.

"The Adulteration Act provides that 'if any valuable constituent of the article has been wholly or in part abstracted,' the food shall be deemed to be adulterated. Mr. McGill has computed the average percentage of fat contained in the original milk from which the various brands of sweetened condensed milk have been produced. These averages are given in table III, and are as follows, arranged in the order of their richness:

MANUFACTURER.	BRAND.	% BUTTER FAT.
Baldwin Condensed Milk Co., Baldwin's Mills, P.Q.,	**Export**	**3.310**
Anglo-Swiss Condensed Milk Co.	Milkmaid	2.866
Baldwin Condensed Milk Co.	**Canadian**	**2.855**
Canadian Milk Condensing Co., N.S.	Owl	2.845
Truro Milk and Canning Co.	Reindeer	2.764
H. Nestle, Switzerland	Nestle's	2.653
Truro Condensed Milk Co.	Mayflower	2.575
Gail Borden, New York	Eagle	2.419

CADBURY'S CHOCOLATES

ARE SIMPLY DELICIOUS AND ARE PACKED SPECIALLY FOR CANADIAN MARKET.



CADBURY'S COCOA

(Absolutely Pure)

AND MEXICAN CHOCOLATE HAVE AN ENORMOUS SALE ALL OVER THE WORLD.

Agents: MESSRS. FRANK MAGOR & CO., St. John St. 16 MONTREAL

AURORA
(Registered Trade Mark)

Ceylon Tea

DIRECT FROM THE ORIENT—Of Guaranteed Purity.
THE BEST QUALITY and handsomest Package Tea on the market.

Retails at 35c., 40c. and 50c.

W. H. GILLARD & CO., Agents for Canada, **Hamilton, Ont.**

TANGLEFOOT

Sealed Sticky Fly Paper.



The principal requirement of sticky fly paper is stability, while in your stock as well as after it is opened for use.

Stability Tanglefoot possesses in the highest degree; constant and well directed experimenting have developed a paper very nearly perfect and not approached by anything in the line.

Sell Tanglefoot and you will know that you are supplying the latest ideas and improvements as soon as they are out.

SEE THAT IT LOOKS LIKE THIS.

40 cents a Box---$3.40 a Case.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XII. (Published Weekly) TORONTO AND MONTREAL, JUNE 3, 1898. ($2.00 per Year) No. 22

CHAT WITH A MAN FROM EUROPE.

THERE is nothing I like better than to sit down and chat with a man whose custom is to travel in various countries, especially if it be in the interest of some commercial concern. It was with pleasure, therefore, that I grasped the opportunity on Saturday last of interviewing Mr. Daniel Schulte, a gentleman who is at present visiting Canada in the interests of several European distillers and wine makers.

During the last two years he has been nearly all the time travelling in various parts of the globe, having visited Africa, Australasia, China, Japan, India, Brazil, Argentine and other Latin-American countries, and the United States.

Mr. Schulte is away above six feet in height; four inches above at any rate—I should think. And it seemed to me that I had even to reach up to grasp his hand. He is not yet at middle life, and he is a most affable and unaffected Englishman.

He had been in Toronto a day or two before I saw him, and had come direct from British Columbia over the C.P.R. Before visiting British Columbia Mr. Schulte spent some time in California.

"How was business in Victoria and Vancouver when you left?" I asked.

"Oh, a good deal of business is being done," he said.

"But down this way we hear that trade is flat in those cities," I interjected.

"Well, during the last month business has fallen off somewhat. You could scarcely expect anything else, but there is a good deal of business being done, nevertheless. Quite a little outfitting is still being done for the Klondyke. The outfitting for the Klondyke is now being all done at Seattle, Victoria and Vancouver and Tacoma is doing nothing. I was about two months too late to do much business in British Columbia in the lines I represent. Before I left for this country I made special enquiries as to when it would be the best time to visit British Columbia, and I was told it was no use going there till April, but I was, as I have already said, too late, and instead of being one of the first to get in there I was one of the last. British Columbia is at present overstocked with liquors. Why, there is a steamer lying at one of the wharves in Victoria with ten thousand cases of Scotch Whiskey and three thousand cases of beer on board. The liquors were brought out by speculators by steamer, and when I left a permit to land them had not even been obtained. Although a good business is being done in liquors, with the market glutted merchants will naturally not place further orders. The outlook for the future, however, is all right. I had purposed going to Dawson City, but in view of the present condition of affairs I decided that it would not be advisable. Then the immigration into the Klondyke has not been as large as was expected, although of course a great many people have gone in."

"There are not many wines drunk out that way I suppose?" I asked.

"No. You know the average miner is not particular what he drinks. As long as it is liquor he is satisfied. The consumption of Scotch whiskey is increasing and a great deal of claret and some champagne is drunk. But you know the population is small. But mind you, the outlook is good."

"How do you like Canada?" I ventured.

"British Columbia is a beautiful country. I like it very much. But I have only been in Canada a few days."

"But," I interposed, "British Columbia is a part of Canada."

"Yes, I know; but it seems another country. Everything is so different from what it is here. But I am very much delighted with Toronto. It is so clean looking. I had no idea it was such a fine city. And what a city it is for ladies! Why you seem to have more ladies than gentlemen here! You know in England the colonies are advertised as good places for young women to go if they are in search of husbands.

"It is amusing the misconceptions which exist in England regarding the colonies. There are people in London, for instance, who think they know everything, and that they can go to the colonies or foreign countries and employ the same methods they do at home and succeed. When they lose their money they find their mistake."

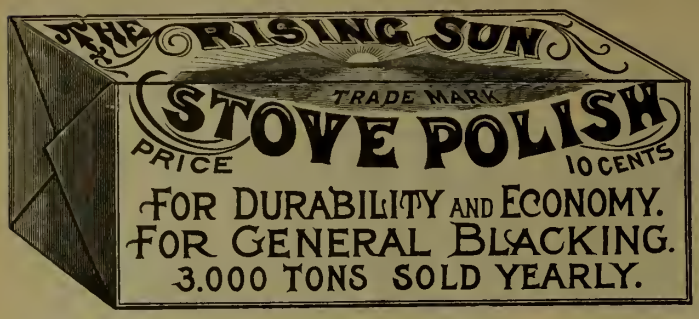
"In all your travels with which countries do you like best to do business?"

"Oh, the colonies. And the countries with which I most of all detest doing business is Spain and the Spanish colonies or countries which were once Spanish colonies. Buenos Ayres, Argentine, is however, an exception."

Speaking of trade conditions in the various countries in which he had travelled Mr. Schulte said: "I went to Africa shortly after the Jamieson raid and business was then good. But things are very bad now, and they will be until old Kruger dies or goes out of office. The Boer Government is unprogressive. Its taxes on dynamite and other things are most burdensome. I am firmly of opinion that there will be another revolution in that country before long. Things cannot go on as they are at present. In California, too, trade is poor, and the outlook is not good on account of the poor cereal and fruit crops. You know the commercial man's trade barometer in California is the wheat crop. If the crop is bad he knows trade will be bad, and he governs himself accordingly."

"Trade in Canada is in a pretty healthy condition," I ventured to remark, for I always believe in telling the truth and letting other people know all the truth about a

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

good thing, and especially when Canada is concerned.

"Oh, yes, I understand that, and am glad to know it. From what I have seen of Canada I am convinced it is a grand country. But what you want is population. I have a number of relatives who are proposing to emigrate, and I shall certainly recommend Canada to them. One thing that favorably impressed me was the marked difference in the people in the Canadian Pacific coast cities and those at Seattle. In Seattle, a large part of the population seems to be composed of lawless and desperate characters, while in Victoria and Vancouver it is the very opposite. From what I could learn the Canadian people on the Coast are making every effort to keep out the rowdy element."

There is one thing I gathered during my chat with Mr. Schulte that I would recommend to all who travel either on business or pleasure bent. I will give his own words to show what I mean: "I do not, when I am abroad, travel after the manner of the ordinary tourist. There is too much silly talk with the average tourist. What he seems most interested in is discussing the height of some mountain which comes within his range of vision, or some other trivial thing. I have not time to read novels, but I read the leading trade papers and the books about the various countries with which I am trying to do business. I read these books before I go and I read them again after I have left these countries. Then I talk with the people of these countries whenever an opportunity offers. And you can as a rule learn more about a country by talking with a native half an hour than you can in hours reading books."

Mr. Schulte goes to Montreal from Toronto, and from thence to New York and home. I should have mentioned the houses he represents. They are: de St. Marceaux & Cie., Reims (Champagne); Erven Lucas Bols., Amsterdam (Liqueurs & Hollands Gin Distillers); Black & Ferguson, Aberdeen (Scotland), whiskey distillers and blenders; Dilthey Sahl & Co., Rudesheim on Rhine (Still and Sparkling Hock and Moselle); Quien & Co., Bordeaux (Clarets, Port and Sherries). OMAR.

TRADE CHAT.

FROM many parts of Ontario come reports to the effect that the high price of wheat has resulted in farmers cleaning up their granaries, and bringing to market loads of from twenty to a hundred bushels more than they thought they possessed.

About 40,000,000 pounds of soap are used in Britain yearly.

Petrolia, Ont., papers state that business is picking up excellently in that town.

Supplementary estimates recently brought down in the Federal House, provide for $10,000 for creameries in the N. W. Territories.

Bridgeburg, Ont., merchants intend closing their stores during the summer at 7.30 p. m., except on Saturdays, commencing June 15.

The new creamery at Coldwater, Ont., is about completed, and will likely be in operation this week. The building will be 52 x 25 feet.

The store of E. B. Hemstreet, grocer, Napanee, Ont., was entered by burglars the other night, and about $25 worth of groceries were taken.

Immigration returns show that more than 15,000 settlers have entered Canada since January 1, 1898, of which number 2,000 were booked for the Yukon.

At the new cheese and butter factory at Adolphustown, Ont., 24,000 pounds of milk were taken in, and 25 cheese of 90 pounds weight were made in one day recently.

The new building for the Woodstock, N. B., Canning Co., is about completed. One half of the ground floor will be used for pea-hulling, the other half for handling small fruits. A five ton scale is being placed in front of the building.

The Antigonish Milk Condensing Co., Antigonish, N.S., have commenced condensing. They pay 75c. per 100 lb. for milk.

The traffic on the Welland canal this year is said to be the greatest in the history of that waterway, the increase being largely in the quantity of grain carried through it.

The warehouse of N. J. Bogart, produce dealer, Chatham, was recently entered by thieves, and a large quantity of goods were stolen. The goods were recovered within a week.

A joint-stock company is being formed in Leamington, Ont., with a capital of $15,000, to go into fruit canning on an extensive scale. The fruit will likely be put up in glass bottles.

There is a good demand in Western Ontario for sound young horses in good condition, of the heavy draught and driving classes. The demand is even greater than the supply.

S. G. Barter, general merchant, etc., Avondale, N.B., whose cheese factory was burned last season, intends rebuilding. The building will be fitted with all the modern improvements pertaining to an up-to-date cheese factory.

The opening of the Eastport and Lubec sardine factories has caused a great demand for fish. At Letete and Deer Islands, sardines sold last week as high as $15.75 per hhd. A fine lot of fish was taken out of the Oak Bay weirs, the purchasers making a pretty good thing out of it. —St. Andrews, N.B., Beacon.

A Nova Scotia paper says that the scarcity of lobster bait is beginning to bother the boat fishermen considerably. The expected supply from the north shore is not forthcoming. Alewives are not sufficient yet to go round, and sculpins do not answer the purpose. Herring is in great demand, $3.00 per barrel being offered.

The Best That Money Can Buy.

SUTHERLAND'S

Crystal Beverages

have no equal for PURITY and QUALITY.

Put up in the following flavors: "Kola Tonic"—"Lemon Sour"—"Cherry Sour"—"Orange Phosphate"—"Cream Soda"—"Sarsaparilla"; also Vesta Water—Lithia Water and Soda Water pints.

LUCAS, STEELE & BRISTOL, Hamilton

Fine Flavoring Extracts.



We do not think we have the largest bottle, nor do we think our figures are the lowest on the market, but we do know that there are no goods offered which are finer, and quality considered, than the . . . . . .

SEELY

Manufacturing Co.'s Goods

We have all sizes and flavors.



JAMES TURNER & CO., - Hamilton

Wholesale Grocers. Established 1844.

REINDEER BRAND

CONDENSED MILK,
EVAPORATED CREAM,
CONDENSED COFFEE AND MILK.

Always up to their reputation.
Keep a small stock on hand.
Campers and Fishing Parties require these goods.

Our Own Brands

Something Special in Currants.

Excelsior Brand Vostizza
Crown Brand Vostizza
Cases and Half Cases.

We carry full stock of general groceries, and our prices are always right. See our Travellers and get quotations.

THOS. KINNEAR & CO., 49 FRONT ST. EAST **TORONTO.**

AMONG TORONTO RETAILERS.

The Summer Fruit Trade.

The summer trade in small fruits and vegetables may be said to have nicely opened up, and already one can easily see that some dealers intend pushing this line of business for all it is worth, while others will likely carry a few boxes, for appearance's sake seemingly. There is no question but that fruits and especially small fruits are goods which need careful, watchful handling, but to the dealers who have mastered the art of selling their fruit before it spoils there is an undoubted profit in these goods. To a dealer who has recently opened up in business, or who has just begun to deal in fruits the experience of many successful dealers would say that business can be had in either of two ways: starting in a small way and increasing at every opportunity, or commencing boldly and selling all over-stocks at cost rather than allowing them to spoil. The first way is undoubtedly the safer, especially to the man with a limited capital, as he, having but a small stock on hand, does not run as great a risk from spoiling. To many men, however, the socond way is preferable, for though the risk is greater, the chances of a paying business are much larger, taking for granted, of course, that the beginner knows how to buy, display and sell fruit. There is no doubt but the average person is more likely to buy where there is an abundance and a variety of fruit than where the retailer keeps only a little and does not seem to take any interest in the sale of these goods. Then, as has been the experience of more than one dealer, after about a month's bold endeavors to reach trade, the trade seems to come more easily; the risk is consequently less, and soon a paying business rewards the enterprise of the retailer. As has been said before, in conjunction with enterprise, there is needed knowledge, to buy fruit; skill, to display it; and energy to sell it. There are one or two men in one district in the city who have a reputation for the ability to buy, as a rule, at a considerably lower rate than their competitors. They have thus an advantage over their rivals, for they can either sell cheaper or have a higher rate of interest. The latter seems to be the more satisfactory, for while it does not make competitors cut prices the larger rate of profit gives an opportunity for displaying goods to better advantage. Experienced dealers say that one of the chief difficulties in fruit selling is the danger of goods spoiling, and that experience is really necessary to judge the amount which can be safely handled in any locality. This very danger is the reason given by some dealers for having little to do with fruit. They are content to "make a living" selling groceries. The old proverb loses nothing in being read "Faint heart ne'er won fair lady's trade."

THE RAMBLER.

EXTENDING THEIR BISCUIT WORKS.

James McLauchlan & Sons, biscuit and confectionery manufacturers, Owen Sound, Ont., are installing at their works a new boiler of 100 horse-power, and a 50 horse-power engine. These extensions, together with the new biscuit oven, which has a capacity of 100 barrels of flour per day, and which was erected last fall are made necessary by the desire of McLauchlan & Sons to extend their trade to Manitoba and the Northwest. This firm now sends its travelers as far west as Winnipeg,

NEW FIRMS STARTING.

S. R. Guadet intends erecting a general store at McGinley's Corner, N.B.

J. E. B. Champeau is starting business as general merchant in Stanstead, Que.

Cronk & Co are commencing business as confectioners, etc., in St. Thomas, Ont.

Archambault & Marsau have commenced business as grocers in L'Assomption, Que.

James Alexander, cheese and grain dealer, Montreal, has opened a branch at Kingston, Ont.



FOUR REASONS WHY GROCERS should sell a brand of Stove Polish which, above **ALL** others, consumers want, and for which Grocers can offer no substitute without injury to their trade.

Enameline

The Modern STOVE POLISH

First: It is Superior to All others in Quality.

Second: It gives Perfect Satisfaction to Consumers.

Third: It is Thoroughly Advertised and Sells itself.

Fourth: NO OTHER Stove Polish ON EARTH has so large a sale

Molina Rolled Wheat

Have you forgotten how well "Molina" sold about this time last year? We haven't, and the demand for it is duplicating last year's orders **now.**

Because you get it direct from the mills you're sure of no dust or dirt or mustiness about it. The wheat itself is plump and white when we get it from our Lake Erie Warehouses. When **you** get it, you get an honest, Rolled Wheat that's made a name for itself among careful buyers everywhere.

The Tillson Company, Limited

FROM MANUFACTURER TO RETAILER DIRECT.

Tilsonburg, Ont.

CANNED GOODS OUTLOOK IN THE UNITED STATES.

This unseasonable weather has had the effect of setting back all vegetation and retarding growth in general, and has prevented much seed from germinating, and killed off the young and sprouting plants. In many instances it has simply destroyed the entire work of the spring, and the farmers and planters will have to do it all over again, or repudiate their contracts.

From Southern Maryland come reports that the recent hailstorm of the 19th has cut peas and strawberries from their vines and killed all the tomato plants set out; the latter to such an extent that growers will be unable to fill their contracts, and so not one-third of a crop is estimated upon. But while this is the case in one locality, the neighboring county will escape all damage from hail and report a largely increased acreage.

But the report is general that the excessive rains have prevented germination, and consequently tomato plants were extremely scarce, and what plants were lucky enough to escape this disaster, are still waiting to be transplanted, owing to the wet condition of the soil. Much corn that has been planted has failed to come up, and other that came up only did so to be cut down again, which two fatalities, taken together, have necessitated much replanting. But, as the season is young for these two staples, it is thought that the new crop can be gotten in and matured in time for the coming packing season. In all directions there was an increased acreage, in some cases there was double over that of former years, so that the damage from weather conditions will really not make a very perceptable difference.—The Trade, Baltimore, Md.

REMEDY AGAINST CUTWORMS.

A good remedy to destroy cutworms that attack tobacco, cabbage, onions, tomatoes and similar plants soon after they are set out, is to drop a tablespoonful of poison mash in the vicinity, but not in the exact place where the plant will be set. If this is done three to five days before the plants are set out, the worms will be attracted to the bait, will eat it, and will be killed. The best bait seems to be wheat bran, say 50 lb., cheap molasses, 2 quarts, and paris green, 1 lb. Mix the bran and poison together thoroughly while dry, then add the molasses, previously diluted with a gallon of warm water, adding enough water to make a dough that can be handled easily without running. This plan has been very successfully used by a large number of farmers, and especially recommended by the Maryland station (Bulletin 55). It is inexpensive, and does the business. Where cutworms are frequent, there will often be found four to eight worms dead about each hill of bait. There are other methods of applying the poison, but this seems to be the most effective, and farmers and gardeners who have tried it endorse it as the most practicable scheme yet devised for dealing with the cutworm pest—American Agriculturist.

The majority of the business men of Nelson, B.C., have agreed to close their places of business at 6 or 7 o'clock each evening during the summer months, and the Nelson Economist suggests that they go farther, and close up one afternoon in the week. Kamloops, B.C., merchants have arranged to close every Wednesday afternoon during the summer.

ROYAL SOVEREIGN

Prize English Stiltons
Guelph

This Cheese is made to please the finest trade.

A. F. MacLAREN & CO., Sole Selling Agents **TORONTO, CANADA**

CASTILE SOAP

IMPORTED WHITE.
CAKES AND BARS.
Shipments to hand this week.

DOMESTIC CAKES.
(FULL SIZE.)
Best value in Canada. Limited quantity. Order early.

THE DAVIDSON & HAY, Limited
Wholesale Grocers TORONTO

NATIONAL GROCERS' ALLIANCE.

EVERY jobbing grocer in the United States, according to the N. Y. Journal of Commerce, has been invited to attend a meeting of the Wholesale Grocers' Association to be held at Niagara Falls, June 7 and 8. Among the subjects to come before the meeting is the question of forming a national alliance of grocers, embracing all the prominent houses in the trade throughout the country. The promoters of the proposed organization hope to perfect plans to bring the wholesale houses closer together in a business way, and to lay the foundation for a uniform schedule of prices in all the States.

Two schemes have been suggested as a basis for the new organization. One is to effect a union of the several State associations, and the other is to form a national association without reference to State bodies.

It is claimed that the State organizations have come into conflict on the borders of adjoining States and in the large cities where competition has been sharp. This has brought about a chaotic state of affairs that can only be regulated by the formation of a national body, with authority to make and enforce regulations that will prevent such conflicts.

In favor of the union of State associations, it is urged that all matters pertaining to the conduct of business within States could be regulated by the existing organizations, giving them practical home rule, with the power to adjust local differences, and thus relieving the national association of a vast amount of work that would complicate matters if thrown on to the national body.

Under this plan delegates to the national body would be elected by the several State organizations. These delegates would have to look after their respective States, both in the matter of the maintenance of prices and the regulation of freight rates charged by the railroad companies. They would also keep a watchful eye on the relations between the jobber and the manufacturer, and keep the State associations informed as to their duties.

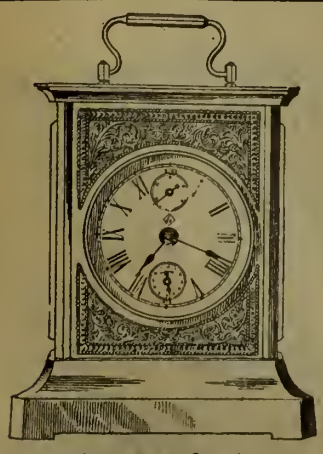
Particular attention will be paid to devising some plan for the maintenence of prices and the punishment of violations. Several of the foremost thinkers in the several State associatious agree upon a fine of $1,000 for each and every offence in the way of cutting prices as the most efficacious way of stopping such practices, and such a plan will be proposed in the regular way when the convention gets down to business at Niagara Falls.

U.S. FLOUR FOR THE BRITISH.

A Kingston, Jamaica, despatch says: "The British Government has purchased in the United States for delivery here 120,000 barrels of flour for the army and navy stores. Part of the order was placed with a Minneapolis company. The transaction is significant as showing British preparation for an emergency."

THE DOMINION BANK.

One indication of the commercial prosperity at present being felt in Canada is to be found in the reports of the chartered banks. The report of the annual general meeting of the Dominion Bank shareholders will be read in another column. This institution, as is well known, is an old and rich bank, its reserve fund being equal to its capital, a unique and satisfactory feature which makes a financial institution practically impregnable. The business of the Dominion Bank during the past year has resulted in a clear net profit of $182,462. The balance carried forward, after the payment of four quarterly dividends, was $32,388, against a similar balance last year of $29,925. The bills under discount and call loans amount to $10,709,000, and the note circulation is $1,264,016. The assets of the bank are very large, and the price of its stock in the money market indicates an unequalled position. The annual statement is instructive and inspiring.



To be given away free to our customers

A record breaker in the sale of Stove Polish—over 850 gross of Sunlight Black Lead sold to the retail trade alone inside of two months, and still the sales increase. Try it, it's a seller.



A Chance of a Lifetime

to get a gold watch and a music clock free. All the trouble it means to you is to sell and push Sunlight Black Lead, the best Stove Polish in the world, and positively makes no dust. For sale by all the wholesale trade. Price, per gross, $2.25. Write for circular giving full particulars.

The Alpha Chemical Co., Berlin, Ont.



To be given away free to our customers

THE BREAD OF NATIONS.

IT IS a curious and interesting study to compare the various materials which serve the different nations of the world as the basis of their bread. In this country, where good bread, made from spring and fall wheat flour, is within reach of all, rarely a thought is given to the fact that, after all, the inhabitants of only a small portion of the earth's surface enjoy such food.

In the more remote parts of Sweden, says The Sanitary Record, the poor make and bake their rye bread twice a year and store the loaves away, so that eventually they are as hard as bricks. Further north still, bread is made from barley and oats. In Lapland, oats, with the inner bark of the pine, are used. The two together, well ground and mixed, are made into large flat cakes, cooked in a pan over a fire. In dreary Kamtschatka pine or birch bark by itself, well macerated, pounded, and baked, frequently constitutes the whole of the native bread food. The Icelander scrapes the "Iceland moss" off the rocks and grinds it into flour, which serves both for bread and puddings. In some parts of Siberia, China and other eastern countries, a fairly palatable bread is made from buckwheat. In parts of Italy chestnuts are cooked, ground into meal, and used for making bread. Durra, a variety of the millet, is much used in the countries of India, Egypt, Arabia, and Asia Minor for making bread. Rice bread is the staple food of the Chinese, Japanese, and a large portion of the inhabitants of India.

In Persia, the bread is made from rice, flour and milk; it is called "Iawash." The Persian oven is built in the ground, about the size of a barrel. The sides are smooth mason work. The fire is built at the bottom, and kept burning until the walls or sides of the oven are thoroughly heated. Enough dough to form a sheet about one foot wide and about two feet long is thrown on the bench and rolled until about as thin as sole leather. Then it is taken up and tossed and rolled from one arm to the other and flung on the board and slapped on the side of the oven. It takes only a few moments to bake, and when baked it is spread out to cool. This bread is cheap—1c. a sheet—it is sweet and nourishing. A specimen of the "hunger bread" from Armenia is made of clover seed, flax, or linseed meal, mixed with edible grass. In the Molucco Islands the starchy pith of the sago palm furnishes a white, floury meal. This is made up into flat, oblong loaves, which are baked in curious little ovens, each being divided into oblong cells to receive the loaves. Bread is also made of roots in some parts of Africa and South America. It is made from manico tubers. These roots are a deadly poison if eaten in the raw state, but make a good food if properly prepared. To prepare it for bread the roots are soaked for several days in water, thus washing out the poison; the fibres are picked out, dried and ground into flour. This is mixed with milk, if obtainable; if not, water is used. The dough is formed into little round loaves and baked in hot ashes or dried in the sun.

THE TIME FOR WISE BUYING.

The large number of food products which, either directly or indirectly induced by the war, have recently rapidly advanced, have given retail grocers a splendid opportunity to make money. Yet, it is a question whether many embraced it. The jobbers have been wiser, and some boast of having made as much money in the past three months as they made in the preceding six.

The making of money out of present conditions has required but one faculty—attention to the markets and careful buying. This illustrates the difference between a grocer who reads a good trade paper and one who takes none. The trade paper reader is kept constantly in touch with the markets by unpartizan writers; he knows what future prospects are, and whether it is safer to buy or to wait. The grocer who has no use for trade papers depends solely on salesmen or house organs, both of which are prejudiced in favor of the firm they represent. Even with the most reliable salesmen, when they form the sole source of information, there is always the fear that the wish for a market fluctuation may be the father of the thought.—Grocery World.

TO SMILE A MINUTE.

THE proprietor of the grocery had barely got inside the store the other day when the clerk called out excitedly:

"Say, Mr. Jones, you know that crock of old butter we were going to throw out yesterday?"

"Yes," calmly replied Mr. Jones.

"Well, sir," went on the clerk exultantly, "I sold the whole lot of it not ten minutes ago, and got full price for it, too."

"Good boy, John!" chuckled the grocer, as he patted the young man on the back and shook hands with him.

"And say," continued John, with a cunning smile, "you know that big can of so-called coffee we got stuck on and couldn't sell—that awful stuff we bought at auction last summer?"

"Yes"

"Well, I sold that, too—every pound of it—and got the money in the cash drawer!"

"My dear boy," said Mr. Jones, as he looked at his clerk affectionately, "you are indeed a treasure—a jewel of the first water!"

"But that's not half of what I've done this morning. I also got rid of that old cheese that's been lying down in the cellar all winter."

"What! That cheese I told you to throw out some time ago?"

"Yes, sir; and it brought a good price, too."

"Well, well, well! Your salary shall be raised immediately, and I've a good notion to take you into partnership with me. Got rid of that mouldy old cheese, eh?"

"I did!" proudly replied the clerk, with the wisest kind of a look on his face. "Just let me tell you, also, that I talked the same party into buying those six dozen spoiled eggs, all of the stale bread the baker refused to take back, and ten pounds of that brown sugar no one would look at! Mrs. Smith, who keeps a boarding house around the corner, took the lot, and—"

"You ass of asses!" suddenly broke in the grocer, as his jaw fell and he gasped for breath.

"S—sir?"

"You fool of fools!"

"But—but, I—I—"

"You awful apology for a human being!"

"W—why, I—I don't quite understand—"

"You idiotic idiot!" shouted Mr. Jones, as he caught his clerk by the collar and gave him a shake that made his teeth rattle. "Only yesterday I paid the same Mrs. Smith a year's board in advance, and now I'll have to help eat all that old moldy stuff you sold her, or starve to death! Hustle out of here before I tear you limb from limb!"

Wanted—Grocery clerk. Enquire of P. Jones.—Grocery World.

HE GOT HIS RECEIPT.

Uneducated people sometimes have a happy knack of coming to the point, says an exchange. Dan and Mose, neither of them noted for erudition, were partners in an enterprise which is needless to specify. One morning a customer called to settle a small bill, and, after handing over the money, asked for a receipt.

Mose retired to the privacy of an inner room, and, after a long delay, returned with a slip of paper on which were written these words:

"We've got our pay. Me and Dan."

Mr. C. E. Colson, Montreal, representing Crosse & Blackwell, was in Toronto yesterday.

THE TEA THAT STANDS THE TEST

is the one in which quality is the chief consideration. Hence, the great increase in demand for

Ludella Ceylon Tea

Every pound represents the best character of tea obtainable from the most desirable districts, and is guaranteed to be strictly pure. This is one of the many reasons for its popularity.

LEAD PACKAGES. 25, 40, 50, AND 60c.

H. P. ECKARDT & CO. Wholesale Agents TORONTO

WASHBOARDS
CLOTHES PINS
CLOTHES LINES
TUBS
PAILS
CHURNS
BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
BASKETS
SCOOPS

And all Grocers' Sundries

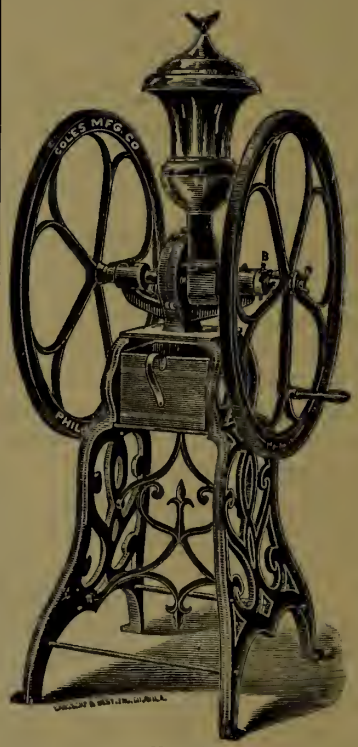
Sold and highly recommended by all leading grocers. . . . . .

Sovereign Matches

The H. A. NELSON & SONS CO., Limited

Sample room ...MONTREAL, QUE.

56 and 58 Front West, TORONTO.



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No. 18

Agents { TODHUNTER, MITCHELL & CO., Toronto
DEARBORN & CO., St. John, N. B.
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Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

THE CANNED SALMON SITUATION.

AS there appears to be a sufficient spot supply of canned salmon, no apprehension is felt on the part of the dealer as to what the cost of the new pack is likely to be; nor, indeed, is this unusual, in view of the demand having, as customary, been light during the winter and spring months, and the packers' agents being later than usual in soliciting orders for future delivery. But, as the season is now at hand when an increased consumption improves the demand, we may expect a revival of the interest in this important article in the canned goods line.

While it is altogether too early to indulge in predictions as to the probable pack, yet, it must be borne in mind that last year they had their big run of fish on the Fraser river, which occurs every fourth year, and which has invariably been followed by smaller runs each succeeding year until the next period has been reached. There is no reason why past experiences in this respect should not now be a safe guide, although the artificial hatcheries established by the Federal Government naturally tend to make the short years less pronounced than formerly.

The pack on the Fraser river in 1893, which corresponds with 1897 in its being the period of a good run of fish, was 474,000 cases. The following year showed a falling off of nearly 25 per cent., being only 364,000. In 1895 the pack was 384,000, and in 1896 it dropped to 323,000. Notwithstanding the large pack of last year, the stock on the Coast has been entirely cleaned up. There would, therefore, appear to be substantial reasons for packers' expectations of higher prices for the coming pack.

Great Britain takes the bulk of the British Columbia as well as of the Alaska pack, last season shipments by sea up to Dec. 31 being 1,217,825 cases, of which 759,253 were shipped from British Columbia. The English market, therefore, is a most important factor in determining the selling price of these goods.

The present selling price in England is 16s., equivalent to a net price to the packer of nearly $3.50 per case f.o.b. Vancouver; and sales have already been made of the coming pack by packers on the American side at about the same figure. This, therefore, is likely to be the very lowest figure in wholesale lots that our home trade can reasonably expect at the opening of the season, with the strong probability of an advance as the season progresses and the probability of a short pack becomes more apparent.

Freights are likely to be lower this season than last, hence the cost to the Canadian consumer need not necessarily be enhanced. The sharp advance in canned meats widens the comparison between the latter and canned salmon, which is now, everything considered, the cheapest food product on the market.

Men who do not hew to the line are sure to be shoved to one side by those who do.

THIS YEAR'S BRITISH CHEESE.

There is one bearish factor in the British cheese market this year which should not be overlooked, and that is the home make, which has every prospect of being large.

As pointed out by a London trade paper, the price of the first brands of English cheese has got to come down a long way before it interferes with the sale of Canadian.

FALLING FROM GRACE.

THERE appears to be something in the sunshine of the Government benches at Ottawa which is so enervating as to leave its occupants with little or no concern in regard to the commercial interests of the country.

When the present Government took office it succeeded an Administration which, during the last few years of its regime, had irritated, by its persistent and continual neglect of their interests, the business men of this country irrespective of politics.

The new Administration, therefore, with the faults of its predecessor before it as an object lesson, might have been expected to be zealous for the good of the business interests of the country from a sense of self-preservation, if for no other reason.

Its preferential tariff was clever, and it appealed to the business men of this country, as well as their confreres in Great Britain, to say nothing of the Imperialists on both sides of the Atlantic.

But signs are not wanting that it is beginning to fall from grace as did its predecessor. And, if it is not careful, it will, like it, fall from power.

The independent element in Canadian politics was never as strong as it is to-day. The business men of the country are gradually recognizing the fact that politicians are as much alike as two peas. Where they differ most is in name and in the fact that the one is in power and the other desires to get in power. When it comes to exhibiting a real and practical concern for the commercial interests of the country both are found wanting.

Good business legislation in this or any other country is dependent upon the watchfulness and energy of the business men, and this watchfulness and energy will be powerful only in proportion to the independence of this business element.

If business men tie themselves to this or that party, following where it leadeth, Governments will always be more or less careless of those interests which are of greatest import to the country.

Evident as it is that the independent sentiment is spreading among the business men of Canada, yet it needs both further

expansion and more practical employment. The way in which business measures have been allowed to go by the board during the last session of the Dominion Parliament proves that beyond all question.

STRONG SUGAR SITUATION.

MANY observers of the sugar market consider a material advance in the cost of refined sugar a strong probability before many weeks have passed.

They certainly have plenty of ground for this belief in the decided strength displayed by raw sugar of late.

Since April 19 beet has advanced 9d., from 9s. up to 9s. 9d., while Java is 1s. 3d. higher, at 12s. 6d., and fair refining 1s. 3d., up, at 11s.

During the same period the price of refined has advanced only ⅛c. per pound. It is undoubted, therefore, that the position of the market is strong, and that still higher prices are not by any means unlikely.

One of the local Montreal refiners has, in fact, asked 1-16c. advance, but as the other is still filling orders at the old range, no actual advance can be cited. But, while this is so, it does not follow that it will pay buyers to hold off. On the contrary, indications are that they will find it a profitable proceeding to sort up their stock now, and get in their orders at the existing level of cost.

Buyers must bear in mind that such important sources of supply as Porto Rico, Cuba and Manila, being blockaded, are cut off by the war.

The United States Sugar Trust also, which has been working along on supplies of raw material, purchased previous to the outbreak of hostilities, will, very shortly, appear in the European market as a buyer of beet stock, and it is estimated that it will take fully 500,000 tons. In fact, if we are to believe the cables of the past week, the trust has already began to nibble at the European beet market.

Holders of beet are said to be waiting for this demand, and it is predicted that when it is experienced prices will boom.

Altogether, the sugar situation is a strong one, and some buyers are evidently aware of the fact, for both refineries at Montreal report larger orders this week than last.

COFFEE NOW AND ELEVEN YEARS AGO.

THE extremely low prices which have been quoted on green coffee during the last few months have not been without precedent in the history of the coffee trade.

The proprietor of one of the coffee mills has recently been going back over his books, with a view to comparing the prices paid by his firm to-day for green coffees with those paid in the years gone by.

He found that 11 years ago the prices for Rio, Santos and South American coffees generally were much about the same as they are to-day, while Javas were even cheaper.

About eleven years ago Rio coffees were bought in Toronto as low as 7½c. per pound. Just about that time, however, the market began to advance. In two months the grade of Rio coffee, which sold at 7½c., was quoted at 18c., while four months later still 24c. was touched. Eventually, the ruling price declined to 18c., around which figure the quotations remained for a couple of years. Then 16c. became the ruling figure; but, by-and-bye, the market gradually declined, until it worked down to the low point which it recently touched.

An interesting story is told of a Toronto speculator who had held 500 bags of Rio coffee up to within a short time before the market took an upward turn, eleven years ago. Becoming discouraged he sold at 7½c. Had he held for six months longer he could easily have obtained three times that sum. But he is now out of business and a millionaire, so it does not matter much.

LIGHT PEACH CROP.

Information, from what is considered reliable sources, has been received in Toronto to the effect that the crop of peaches this season in Western Ontario will not be over one-half last year's growth.

It will be remembered that last year the crop was one of the largest in the history of the Province, and it is a general rule that an enormous crop is succeeded by one rather below the average.

It was considered at the beginning of the season that this year would prove an exception, as the buds came out most beautifully and prolifically, but later information states that appearances now point to a light crop.

This intelligence will really be bad news only to the consumer, as, though a light crop means less fruit to sell, it also means better prices to the grower, and a better margin, at less expense, to both the jobber and the retailer.

A NEW DARK YELLOW SUGAR.

The feature of the sugar market this week is probably the appearance of a dark yellow sugar which is being offered at 1-16c. per lb. below the cheapest yellow sugar now quoted.

It is the product of one of the Montreal refineries, and is probably designed to compete with the imported dark yellow sugar.

The advent of this sugar has naturally unsettled the market for yellows a little, but, in view of the strong character of the sugar market generally, it can scarcely be expected to induce any reduction in values.

DRIED FRUIT POINTING UPWARD.

THE outlook in regard to dried fruit during the coming fall is commencing to attract quite a lot of attention.

Representatives of large operators in Valencia and other Spanish fruit, who were in Montreal last week, stated that the market in Europe is bare of supplies, and they are seriously thinking of re-shipping stocks of Valencia raisins that they have in Montreal and New York back to London.

Their reason for this action is that they expect the crop in Spain will not last one month later than last year, as the drafting of so many men for the army has left very few to work in the vineyards.

Altogether it is hard to tell how the present crop will turn out, as everything depends on the present war, and whether it will assume more serious aspects or not.

It may be remarked in this connection, that stocks of Valencia raisins in Montreal are lighter than most people expected. There are no layers or selected at all, and this condition has led to increased enquiry of late for California dried raisins. They are also firm in tone, and, naturally, if they have to take the place of Valencias to an increased extent, they will be firmer.

CHANGE IN PAPER BAGS.

MEETINGS of the Flour Sack and the Paper Bag Associations were held in Toronto a few days ago, and, although the meetings were private, THE CANADIAN GROCER learns that some changes were decided upon.

No actual change in quotations was made in flour sacks, but, it was decided to give a special trade discount of 3 per cent. on purchases of over five thousand one-eighth, 25-lb., and one-fourth, 50-lb. On lots of smaller sizes, amounting to over ten thousand, a special trade discount of 5 per cent. is to be allowed. No discount is to be allowed on purchases of less than five thousand, or on any other size less than 25-lb.

In regard to grocery bags, the following was agreed upon :

	Per cent.
On quantities up to and including 10,000	40
On quantities over 10 000 and up to and including 25 M....	40 and 5
On quantities over 25,000 and up to and including 75,000	40 and 10
On quantities over 75,000 and up to and including 300,000.	40 and 10 and 5
On quantities over 300,000 and up to and including one million	50 and 5

These prices went into effect on the 26th ult.

It is understood, that while no freight will be paid or allowed on any shipment west of Sudbury, and, while no freight will be paid or allowed on any quantity less than 75 M., sold, shipped, and delivered at one time to one party, that on shipments of good round lots, freight will be paid or allowed to the chief centres of Canada.

Those present at the meetings were : Mr. W. D. Woodruff, representing The Lincoln Paper Mills ; Mr. W. H. Rowley, representing The E. B. Eddy Co., Limited ; Mr. Jos. Kilgour, representing Kilgour Brothers. Mr. J. C. Wilson, the president, owing to illness, was not present.

CANADIAN STRAWBERRIES RIPE.

The first shipment this season of Canadian strawberries was received on the Toronto market on Wednesday, June 1. This is just five days later than last year, when they came in on May 27.

This first shipment came from a grower near St. Catharines, Ont., who has for some seasons past been the first to send Canadian strawberries to Toronto.

It is expected that before the end of next week, berries will be arriving from all sections of Ontario in proximity to Lake Erie, and the southwestern end of Lake Ontario.

The quality of the berries received is good ; rather better than the average. In regard to the crop it is too early to make a definite statement, but all indications point toward a bountiful one.

THE CURRANT SITUATION.

WHILE no further advance has taken place in currants, the position of the market continues strong.

According to the latest advices, stocks in Patras are reduced to 3,500 tons, and this, together with the fact that a good export demand is being experienced, keeps prices firm.

Currants on the spot in Canada are firm, and a Toronto broker, who, a few days ago, made a canvass of the wholesale trade in an effort to make a purchase to fill an outside order, could only get a limited quantity, and that at what was practically a retail price.

For this time of the year there has been a good deal of buying for import during the past week. The orders placed have, as a rule, been for fair-sized lots, and the fruit most wanted has been fine Filiatras.

The shipment of currants ex ss. Ganges are showing good quality. This is satisfactory to importers, because, usually this late in the season, the better grades of fruit have been shipped out of Greece.

CALIFORNIA PRUNES.

Although California prunes are ¼ to ½c. per lb. dearer on the Coast than they were a short time ago, there are holders in Chicago who are offering at much about the old figures.

In Toronto, stocks of prunes of this growth are getting into small compass, and there is a decided scarcity in the smaller sizes, but few, if any, orders for fresh supplies are being placed. As the demand is falling off, on account of the advent of green fruits, dealers feel that is the safer course to pursue.

Nearly one thousand more people left the United Kindom for Canada during April than during the same month last year. Small donations of this kind are thankfully received.

DROPS FROM THE EDITOR'S PEN.

Early closing tends to prevent early demise.

Advertising is the corner stone of business prosperity.

Custom can be killed as easily with a look as with a club.

A man needs to use his brains as well as his boots in business.

The special pastime of yellow journals is to paint the country red.

Dishonesty may save one customer, but honesty will earn a score.

Order is as much a business quality as is the ability to buy and sell.

There would be fewer grocers "cleaned out" if more stores were kept cleaned up.

The industrious man may get tired, but he does not, like the lazy man, tire others.

A man without a purpose in life is like unto a ship on the ocean without a destination.

After the United States gets through with Spain it will still have to fight the battle for Sound Money.

Many a man cannot get credit himself because he has been o'er liberal in giving credit to others.

The merchant who is just to himself as well as to his customers is a man whom the gods smile upon.

Independence in individuals is a good thing, as long as it does not interfere with the liberty of others.

It is to the soldier's interest to watch his enemy, but it pays the merchant best to mind his own business.

It is not necessary that a merchant should live to advertise, and yet it is necessary that he should advertise if his business is to live.

Wealth is a dangerous thing for a young man to start out into life with. Wealth at the start often means poverty in both brain and pocket at the finish.

"COMPARISONS ARE ODIOUS"

BUT ONLY TO THAT
WHICH SUFFERS BY THE COMPARISON.

We do not make Paper Bags according to the standard of others. We have a standard of our own—we must sustain the reputation of the Eddy Bag.

We ask all grocers who want to get full value for their money to compare Eddy's Paper Bag with any and all other makes. The result, in favor of the Eddy Bag, will be as follows:

1. LARGEST SIZE.

In almost every size Eddy's will be found more or less larger, consequently the Eddy Bag will sometimes answer the purpose of a so-called "size larger" of any other make.

2. FULL COUNT.

A few missing from each bundle amounts to a good many in a consignment. Eddy's are **guaranteed** full count.

3. GOOD PAPER.

Superior in color and tensile strength. We have our own paper mills and can afford to put in the best paper stock.

The **E. B. EDDY CO.,** Limited

"The largest of its kind and the most unique establishment under the British Flag."

HULL, CANADA.

61 Latour St - - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; J. A. Hendry, Kingston; A. Powis, Hamilton; R. V. Weldon, London; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver, B.C.; John Cowan, St. John's, Nfld.

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

STOWER'S lemon squash, lime juice and lime juice cordial are now on hand with Lucas, Steele & Bristol. The two last named are in both quarts and pints.

H. P. Eckardt & Co. are showing samples of new Japan teas.

"Maypole" soap is arriving this week for The Davidson & Hay, Limited.

H. P. Eckardt & Co. have some fine Patna and Japan rice in stock.

Perkins, Ince & Co. are in receipt of a shipment of Dutch granulated sugar.

H. P. Eckardt & Co. are offering special value in green Rio coffees.

Finest English wrapped bathbricks are in stock with The Davidson & Hay, Limited.

H. P. Eckardt & Co. are offering evaporated peaches at a low figure.

"Montserrat" lime juice, new stock, is to hand for The Davidson & Hay, Limited.

Early spring pickings Japan tea (first of new crop) is in stock with the Eby, Blain Co., Limited.

George Foster & Sons are now showing samples of new season's Japans to arrive by first steamer.

Further supplies of Santa Cruz prunes, 80-90 and 90-100, are in store with the Eby, Blain Co., Limited.

J. T. Morton's pickles and Spanish olives, in pints and half-pints, are now in stock with George Foster & Sons.

The attention of the trade is drawn to the announcement in this week's issue by the Eby, Blain Co., Limited.

"Sure Catch" sticky fly paper and fly poison pads are being offered by The Davidson & Hay, Limited.

Choice quality of Northern Island and Pons molasses can be had from Laporte, Martin & Cie at clearing sale prices.

"Ambelo" cleaned and stemless currants, rich, old fruit, is a recent importation by the Eby, Blain Co., Limited.

Laporte, Martin & Cie say they are still ready to book orders for new crop fine Barbadoes, to arrive during June and at the very lowest price.

Lucas, Steele & Bristol now offer Sicilian lemonade tablets; also strawberry and orange. They are put up in 1-oz. packets and sweetened ready for use.

The Davidson & Hay, Limited, is offering a castile soap in cakes to retail 3 for 5c. As there is only a limited quantity to offer buyers would do well to order early.

A shipment of Crosse & Blackwell's goods, including capers, curry powder, malt vinegar, marmalade, Lucca oil, etc., has been received by T. Kinnear & Co.

George Foster & Sons report the arrival of another consignment of their extra fine "Rajah" Ceylon tea, and customers who have been waiting for this line can now have their wants supplied.

Warren Bros. & Co. are putting on the market, in their own name, "Original Arabian Blend" Java and Mocha coffee, in pound packages. The coffee is put up both whole roasted and ground.

Laporte, Martin & Cie are offering to their clients who may run short of molasses before their new crop comes in, to deliver, on account of contract, some 1897 choice Barbadoes, at same price as the contract calls for.

W. H. Gillard & Co. have now ready for shipment their "Aurora" Ceylon tea, which is packed in most unique and attractive packages, lb. and ½-lb., black and mixed, to retail at 35, 40 and 50c. This tea is only put on the market after exhaustive tests, and the firm guarantee that the high standard of quality will be maintained at all times.

THE CANADIAN GROCER has been asked by Herdt & Co., general agents for Monsieur Menier, to remind the trade that there is just enough time to place a last importation order in Chocolat-Menier before the change of tariff. They guarantee that orders placed with them next week will arrive in time to get once more the benefit of the one-eighth Customs reduction.

LATE ADVERTISEMENTS.

The following items arrived too late for insertion in the regular advertising space. Reading notices inserted in this column at 5c. per word.

H. P. Eckardt & Co. report that they are selling an immense quantity of Heinz's baked beans, pickles, sauces, etc.

The bulk, mixed and chow pickles, in 5-gallon pails, offered by Lucas, Steele & Bristol are cheap and giving great satisfaction.

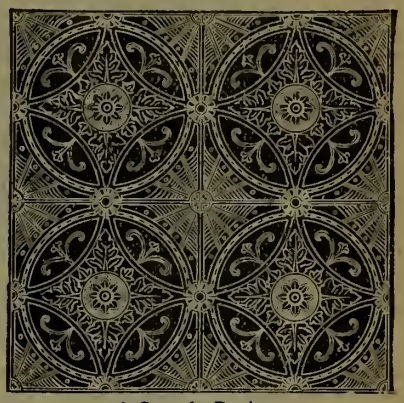
T. A. Lytle & Co. report a remarkably good season's trade in pickles and vinegar, with no sign of dropping off up to the present. The sales in other lines are satisfactory.

W. H. Gillard & &o. report an active sale for New York ginger ale, which was so deservedly popular last season, over 6,000 cases having been disposed of by this firm alone. The manufacturers, Pilgrim Bros., of Hamilton, claim this beverage to be absolutely pure and manufactured on a strictly scientific principle.

NOWADAYS

You're old-fashioned—if you don't use our

Metallic Ceilings



A Sample Design.

They're so much better than any other interior finish—more beautiful and durable, as well as fireproof and hygienic.

We make countless designs suited to any room of any building, and you'll enjoy their economical superiority.

Better mail us an outline showing shape and measurements of the ceilings or walls to be covered, and we'll send you an estimate and full information.

Metallic Roofing Co., Limited

1180 King St. West, TORONTO

"CRYSTAL" BEVERAGES.

The above beverages, which are manufactured by J. W. Sutherland, Hamilton, are being offered for sale by Lucas, Steele & Bristol. This manufacturing chemist uses machinery frem Manchester, England. An expert was brought direct from Manchester to superintend the management of the plant, and he should be in a position to show just as good aerated waters as can be manufactured in Belfast. In the manufacture of "Crystal" brand, pure sterile water is used, perfectly pure carbonic acid gas, corks of fine quality, and every bottle is nicely labeled. In 5-case lots and over, Lucas, Steele & Bristol deliver these goods and also pay return freight on same.

COLD STORAGE AT RAT PORTAGE.

Major the Hon. J. E. P. Vereker, of London, Eng., W. P. Margetson, W. A. F. Jones, E. F. Head and A. C. Boyce, of Rat Portage, have applied for a charter of incorporation as "The Rat Portage Cold Storage and Produce Co., Limited," capital, $50,000.

The necessary capital having been subscribed, it is the intention of the company to at once proceed to build a substantial business block and complete cold storage on the spur track of the C.P.R., on the north-east corner of Matheson and Fort streets.—News, Rat Portage.



CHASE & SANBORN - MONTREAL

CHAPUT, FILS & CIE.'S "AD."

L. CHAPUT, FILS & CIE. last week prepared copy for an advertisement referring to certain lines of tea they were desirous of offering to the trade. The copy was mailed, but went astray, so the advertisement did not appear before the readers of THE CANADIAN GROCER. On page 39 of this issue the firm is advertising new season's teas; also lobsters, while on page 38 it is offering canned vegetables at special prices.

CANADIAN BUTTER IN JAPAN.

Editor GROCER,—I observe in your editorial on "Our Exports to Japan," that you made rather a discouraging reference to our butter trade with Japan, which the figures you give quite confirm.

On my return home last November, I induced the Department of Agriculture to make a trial shipment of a ton of creamery butter to Japan, and, I am glad to say, three days after arrival a cable was received to repeat the consignment. I have correspondence from the consignees stating that Canadian butter is the best ever received in Japan. The price realized about 22½c. per lb. at the creamery. I am quite convinced that if the quality is maintained and shipping instructions carefully followed, that this country can supply Japan with a large percentage of the whole quantity used, and the trade will rapidly increase.

GEO. ANDERSON.

Toronto, June 1, 1898.

[REMARKS.—Mr. Anderson, it will be remembered, was the Canadian Commissioner to Japan.—Editor THE CANADIAN GROCER.]

TO FIX TEA STANDARDS.

The Minister of Customs has introduced a bill for the better inspection of tea.

Up to the time of going to press, all THE CANADIAN GROCER can ascertain is that the bill provides for the adoption of tea standards.

BORACIC ACID IN BUTTER.

The National Provisioner, referring to the circular issued by the Ontario Government, re boracic acid in butter, says: "The great trouble about borax is that it is used to excess. It no doubt possesses some elements of a preservative character, but its adoption has been overdone, as many exporters know to their cost. The European buyer looks for quality, and he wants his purchases to weigh meat and not chemicals."

SPIRITS GOING UP.

There is expectation of a further advance in the price of spirits. Corn has advanced since the last time the price of spirits was put up, and there are reasons, it is thought, good enough to warrant the advance. There is good ground for believing that the end of the present month will see an advance of one or two cents from whatever price may be ruling at that time, as the cattle-feeding contracts expire at that time, and the argument will be advanced that, inasmuch as the distillers will not be getting the extra revenue from slop, they will have to make it up by an advance in the price. There is a disposition, anyway, to get the selling price of spirits up to a point where there will be some money made instead of falling behind, or, at the best, coming out even, and, whether the plan that has been under consideration for a long time, of the consolidation of the different distilleries, is effected, the same end may be accomplished in another way.—Liquor Trades' Review.

A CHANGE IN BUSINESS.

Shoebotham & Co. have sold their Dundas street business to Haynes, Son & Co., of Brigden, but will continue their grocery and bakery at St. James' Park P.O., South London.

TO OUR CLIENTS

who have contracted with us for Barbadoes Molasses "TO ARRIVE," and whom should run short, we will deliver at same price as contract

"Choice Barbadoes 1897 Crop"

on account of their lot.

WE HAVE ALSO

a few Puncheons and Hogsheads of fine

"Northern Island"

AND

"Pons" Molasses

which we are selling at a special clearing price.

We have to make room for the new stock, and are quoting it at such price as to make it a genuine bargain to buyers.

WE ARE STILL

booking orders for the new crop Barbadoes, to arrive in June, at the lowest market price.

WRITE FOR QUOTATIONS.

LAPORTE, MARTIN & CIE.

Wholesale Grocers . . . MONTREAL

EMPIRE TOBACCO CO'S

COLUMN

Our Leaders--

Currency

Old Fox

Patriot

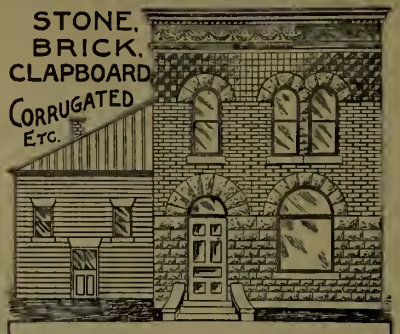
These popular brands of Chewing Tobacco can be obtained from all wholesale grocers.

Empire Tobacco Co.

GRANBY, QUE.

STEEL SIDING

STONE. BRICK. CLAPBOARD CORRUGATED ETC.



For

Stores, Houses, Halls, Barns, Sheds, Churches.

Entirely water, wind, storm and fire proof. Will last 100 years and always look well.

Cheaper than matched **Lumber.** Shipped from factory all ready to apply. Fully illustrated catalogue sent on request.

The

PEDLAR METAL ROOFING CO.

Oshawa, Ont.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

BUSINESS FOR SALE.

BUSINESS FOR SALE IN THE CITY OF LONdon; dry goods, boots and shoes; established thirty years; small stock, rent low; reason for selling, retiring from business; price right to responsible party. R. A. Jones, London, Ont. (tf)

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the BEST and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON,

Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

AGENTS.

Geo. Stanway & Co., Toronto, Agents for Ontario.
W. S. Goodhugb & Co., Montreal, " " Quebec.
J. Hunter Wbite, Esq., - St. John, N.B.
Agent for Eastern Provinces.
Tees & Persse, Winnipeg, for Manitoba and N.W.T.

Helps to Good-Will

A broom is a small thing but it can do your trade a lot of harm or good, as you elect.

The woman who buys a broom that hasn't this guarantee "your money back if not satisfactory," isn't liable to be wholly satisfied with the broom—or you. We find that every grocer who handles our brooms increases his orders each year. He has to keep the good-will of his customers to do that.

There's only one conclusion we can draw—Boeckh's Brooms satisfy.

Boeckh's Brooms

Free Illustrated Book for a postal.

Boeckh Bros. & Company, Mfrs.

Toronto, Ont.

Montreal Branch: 1 and 3 DeBresoles Street. Agencies at Winnipeg, Halifax, Vancouver, Glasgow.

Markets and Market Notes

ONTARIO MARKETS.

TORONTO, June 2, 1898.

GROCERIES.

THE past week has witnessed an improvement in the wholesale grocery trade. This is the unanimous opinion of all in the business. The lines in which the increased business is most perceptible are sugars and canned goods. In tomatoes particularly the demand shows an improvement, although the feeling as to price is somewhat unsettled, although no change in quotations has taken place. There is a decided increase in the demand for salmon. Teas are quiet and uninteresting. California prunes are scarce on spot, but the demand is gradually falling off. Currants are firm, with business good for this time of the year. Coffees are quiet. Spices are quiet and firm.

CANNED GOODS.

While the tone of the canned vegetable market has again become a little nervous, there has been no actual change in quotations, and business has been more brisk than for some time. Purchases are largely of a sorting-up nature. The idea as to price to retailers is $1.15 to $1.20 for tomatoes, 90c. for corn, and 85c. upwards for peas. There have been some transactions between wholesalers during the week at $1.10 for tomatoes. The demand for tomatoes and peas during the week has increased relatively more than for corn. In canned salmon a materially increased demand is to be noted. This is quite natural, in view of the high price of canned meats, although a rather surprising quantity of the latter have gone out during the past month.

SYRUPS AND MOLASSES.

There is no change in the situation in regard to syrups. A few brights are being offered, but there is no demand. The molasses market is firm, but quiet.

SUGAR.

The outside sugar markets have continued to rule strong. In New York, raws last week advanced 1-16 to ⅛c. per lb. The only change in refined sugars was an advance of 1-16c. per lb. in one grade of yellows. One Canadian refinery is this week putting on the market a dark yellow at 1-16c. lower than any soft sugar previously selling. This has had the effect of slightly unsettling business, as the trade was not expecting anything lower on the market. The St. Lawrence, on the other hand, is quoting its granulated and ordinary yellows 1-16c. per lb. higher this week. The other refineries have not, however, followed. Both refiners and wholesalers are experiencing a little better demand for sugar this week. Some transactions are still taking place in foreign refined sugars. Willett & Gray's Statistical, of May 26, reported total stocks of sugar in Europe and America to be 2,272,573 tons, against 2,260,297 the week before, and 2,432,666 tons a year ago. The deficiency of stock last week was 160,093 tons, against a deficiency of 128,851 tons the week before, and 152,700 tons, Dec. 30, 1897.

NUTS.

Mail advices from Sicily state that stocks of filberts there are very light and in the hands of a few speculators who are holding for higher prices.

RICE, TAPIOCA, ETC.

The tendency of the rice market is still upward. Since last week there has been an advance of 6d. in imported rice. Tapioca and sago both continue firm. Local quotations remain as before.

For Prices Current See Pages 34 and 35.

COFFEE.

There was some speculation by retailers, but this appears to have been discontinued, and trade in consequence is quiet. The lowest price for Rio is 7½c. The outside markets are quiet but firm.

SPICES.

Advices continue to note a firm market, particularly in pepper. There is little business of any kind, however, being done.

TEAS.

Mail advices from London, Eng., state that the market for all grades of Indian teas, except poor stuff, is firm, while Ceylons continue to be in moderate supply only and strong in price, considering the period of the year. Broken Pekoes and broken orange Pekoes were all in good request at the last auction there. The output of Ceylon tea is much below the estimate, and lower prices are not expected for some time. Stocks of Ceylon teas in first hands on the Toronto market are light. There has been some business doing in Ceylon teas at from 13 to 13½c., 15 to 16½c. and 20c. The quality of the Ceylon tea coming forward from Colombo continues to fall off. Good samples of fine teas continue to come forward from London. The season for good teas in Ceylon will not begin till about August, which means October delivery. Locally, there is not much doing.

FOREIGN DRIED FRUITS.

CURRANTS—There has been some buying for importation during the week, chiefly of fine Filiatras. Local stocks are light, and a broker, who made a canvass of the "street" for currants to fill an outside order, only succeeded in getting offers for limited quantities, and that at retail prices. The market continues firm.

VALENCIA RAISINS—Are moving fairly well, and, while stocks are small, it is thought there will be sufficient for requirements.

PRUNES—There is a shortage of California prunes on the local market in some sizes, and the high prices ruling in the primary prevent buying to any extent. At any rate the demand is falling off. Holders in Chicago are, however, offering at prices lower than those ruling on the Coast.

CALIFORNIA EVAPORATED FRUITS—This week's advices from the Coast state that apricots are dearer and in small supply. Stocks on the local market are also light.

GREEN FRUITS.

There has been a large movement of oranges this week. Mediterranean sweets are leaders at present, and Messinas and California seedlings are arriving in considerable quantities. The demand for lemons is good. There is a considerable quantity of poor-keeping stock on the market, which fact is keeping prices down somewhat; but, with the advent of a few really warm days, the shipment of these goods will necessarily cease, and prices may be expected to advance nearly $1 per case. Baltimore strawberries are now arriving daily in car lots. As the demand varies from day to day, and a large range of quality is noted, prices fluctuate considerably. The first shipment of Canadian strawberries arrived on the market on Wednesday, this week. Bananas have been rather scarce, and, as the demand continues brisk, prices are firm, though unchanged. Pineapples, too, are none too plentiful. They have been arriving lately loose and unsorted in cars, and prices have ranged all the way from 10 to 20c., according to quality. Some cases are also arriving. Tomatoes are scarce, and the price has risen 50 per cent. in a week, the figures now quoted being



The Best of its Kind

Soap's Soap, but there are soaps and soaps. There is a best. Experience, ability, honesty, helps to make it. "SURPRISE" Soap has these in its make up, as perfectly as can be obtained anywhere. It makes "SURPRISE" the best of its kind.

It Pays to Push

SURPRISE SOAP

BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Henry Wright & Co, 51 Colborne St.
WINNIPEG: E. W. Ashley.
VICTORIA: La Patourel & Co.

Made by
THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

$4.50 to $5. Apples are pretty well cleaned up, and as much as $6 per bbl. has been paid for fancy red spies. It is reported that this year the peach crop will be only about one-half that of last season.

COUNTRY PRODUCE.

EGGS—Large quantities continue to come forward, and, though the demand is good, the feeling is weaker, though no quotable change is noted.

POTATOES— The break has come and prices have dropped from the high posttion they had reached, and are now at about the figure noted before the excitement of two or three weeks ago. Carload lots are quoted at 60c., while on the street market, 60 to 65c. is asked.

DRIED APPLES—Business is quiet, with prices weak at last week's figures, 3 to 4c. for choice lots, and 2½ to 3c. for ordinary stock.

EVAPORATED APPLES— There is nothing doing, with prices nominally at 9c.

BEANS—The feeling is firm, with a fair business being done. Hand-picked are in good demand at 95c. to $1, while ordinary beans are not much wanted, the price being 60 to 65c. per bush.

HONEY—Little doing. Prices steady and unchanged.

VEGETABLES—All lines continue to decline, as receipts continue to increase. There is an active demand for spinach, radish and asparagus. We quote: Rhubarb, 10 to 15c. per doz. bunches; onions, 10c. per doz. bunches; lettuce, 15 to 25c. doz. bunches; radishes, 12½ to 20c. doz. bunches; cabbage, new, per case, 90c. to $1.25; per doz., 50 to 60c.; parsley, 15 to 20c. doz. bunches; cucumbers, Canadian, 40 to 60c. per doz.; watercress, 15 to 20c. per doz. bunches; gardencress, 20 to 25c. per doz. bunches; spinach, 10 to 15c. per bush.; asparagus, 25 to 40c. per doz.; green peas, $1 to $1.10 per bush. Good butter beans are sold at from $2 to $3.50 per bushel basket, but some inferior grades are sold at $1.25.

BUTTER AND CHEESE.

BUTTER—As is usual at this season, dairy butter is now marketed more largely in tubs than in large rolls. The local demand for dairy butter is good, but not up to the supply, and the feeling is weak. Creamery is even weaker, as the low state of the English market makes about 15c. the top price possible for export.

CHEESE—Receipts are large and prices are easy at last week's figures, 8 to 8½c. in Toronto.

PROVISIONS.

There is no change in the situation, except that, as the weather becomes warmer, the demand for smoked meats increases. A good all-round demand is noted, no special features being in evidence.

FISH.

The demand is generally good, with whitefish and trout, being as usual, in especial demand. We quote as follows: Fresh salmon trout, 6c.; fresh whitefish, 6 to 6½c.; steak trout, 7c.; fresh steak cod, 6 to 6½c. per lb.; fresh pike, 5c. per lb.; fresh perch, 4c. per lb.; fresh herring, 3½c. to 4c. per lb.; Labrador herring, $5.50 per bbl. and $3 per half-bbl.; Digby herring, 55c. per bundle of five; split herring, $5 per bbl. and $2.75 to $3 per half-bbl.; boneless codfish, 3½ to 5c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads oft), $2.50 per keg; ciscoes, $1; haddies, 5½ to 6c. per lb.; fresh haddock, 5c. per lb.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—A weaker tone is manifested in the Ontario wheat market, with a reduction of from 5 to 6c. noted for both red and white weat. Quotations on cars outside are about as follows: Wheat, red winter, $1.05 to $1.06; white winter, $1.02 to $1.03; goose, $1.04 to $1.05. The street market is active, a good quantity of wheat and oats still being brought in. We quote as follows: White wheat, 92c. to 96c.; red wheat, $1.02 to $1.06; goose wheat, 97c.; barley, 38 to 40c.; oats, 37 to

REPRESENTATIVES WANTED

A CANADIAN MFG. CO. WANT REPRESENTATIVES in Hamilton, London, Galt, St. Thomas, St. Catharines, Rat Portage, Fort William and Winnipeg, to sell a staple to the wholesale and large retail grocery and general store trade in these centres. Write, giving references, to C. M. Company, care CANADIAN GROCER, Montreal or Toronto. (DH23)

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Will do well to correspond with me.
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124 Princess Street, **Winnipeg, Man.**
Successor to W. F. Henderson & Co.
Wholesale Commission Merchants and Brokers.
Established 1882. 16 years' experience.

Strawberries. Strawberries.

Fresh Arrivals Daily.

Also full lines other FRESH FRUITS.

MAIL ORDERS receive careful attention.

Clemes Bros. - Toronto

37½c.; rye, 55c.; peas, 58 to 60c.; No. 1 hard Manitoba wheat has declined 7c., now being quoted $1.38 Sarnia freights.

FLOUR—The market is steady after a decline of 5 to 20c. for Manitoba, and 10 to 25c. for Ontario grades. We quote: Manitoba patents, $6.70 to $6.80; Manitoba strong bakers', $6.30 to $6.40; Ontario patents, $5.65 to $5.75; straight roller, $5.25 to $5.35 Toronto freights.

BREAKFAST FOODS — Trade is quiet, with unaltered prices. We quote as follows: Standard oatmeal and rolled oats, $4.50 in bags and $4.60 in bbls.; rolled wheat, $3.50 in 100-lb. bbls.; cornmeal, $2.75; split peas, $3.75; pot barley, $3.75.

HIDES, SKINS AND WOOL.

HIDES — The market is firm, with an advance of ½c. being noted. We quote: No. 1, 8½c.; No. 2, 7½c.; No. 3, 6½c.; cured, 9 to 9¼c.

CALFSKINS—The feeling continues weak. Prices are unchanged. We quote: No. 1 veal, 8 lbs. and up, 9c. per lb.; No. 2, 7c.; dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—There is little doing. We quote at $1.15 to $1.35.

WOOL—Offerings of unwashed are free at 11 to 11½c. per lb. Fleece is coming in briskly, the price ruling being 16c.

SALT.

There is a fair business being done at unchanged figures. We quote: Carload lots, $1.05 per bbl., and 65c. per sack; less than carload lots, $1.10 per bbl., and 70c. per sack. At the wells we quote: F.O.B., barrels, 75c.; sacks, 45c.

MARKET NOTES.

Tomatoes are scarce and have advanced from $3 per case to $4.50.

Manitoba flour has declined 5 to 20c. and Ontario flour 5 to 25c. per bbl.

Creamery butter, in both tubs and prints, is ½ to 1c. per lb. cheaper than last week.

One of the Montreal refineries has advanced its prices on both granulated and yellow sugars 1-16c. per lb.

Clemes Bros. have received information to the effect that the peach crop in Ontario will be only about half that of last year.

D. Gunn, Bros. & Co. report that the already brisk demand for their smoked meats is steadily increasing with the arrival of the warm weather.

W. M. Bowie, broker and agent for Lipton's teas, has removed from 28 Front

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Are sold by all the Leading Wholesale Houses.

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OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.
CIGARETTES
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
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SARNIA Water White Lamp Oil.
Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded *Sarnia Water White.* Wholesale only by
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ARE
OKELL & MORRIS' GOLD MEDAL BRANDS
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We guarantee the purity of our manufactures. | Works: VICTORIA, B.C.

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CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.
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LUDWIGSBURG, GERMANY. FLUSHING, N Y

EGGS and BUTTER
IN BIG DEMAND.
SHIP TO
RUTHERFORD, MARSHALL & CO.
Commission Merchants
Toronto.

G.F.& J.GALT PACKERS OF THE CELEBRATED **BLUE RIBBON TEAS**
42 SCOTT St TORONTO

street east, Toronto, to the south-east corner of Church and Front streets.

The Dawson Commission Co., Limited, received the first shipment of Canadian strawberries on Wednesday, June 1. They came from the neighborhood of St. Catharines, Ont.

Rutherford, Marshall & Co. note a good demand for dairy tub butter, which they are handling in large quantities. On account of the low price of creamery, all dairy butter should be marketed while fresh.

QUEBEC MARKETS.

MONTREAL, June 2, 1898.

GROCERIES.

THE grocery market has not developed any radically new feature during the past week, the most noticeable circumstance being the strong tendency of values on many staple articles. This is particularly the case in sugar, in which the raw article continues to advance so that it would seem to be wise for buyers to assort their stocks while they can do so at present prices, as values seem certain to advance. Molasses is another strong point in the situation, and rice and canned meats and provisions are equally prominent in the same respect. Spanish dried fruits also are pointing up, and it is expected that the fact will have its influence on California varieties. Spices are firm, and, in fact, no weakness is evident in any leading line, the tendency being generally in the opposite direction.

SUGAR.

Despite the steady upward tendency of the raw sugar market, the refined article here fails to respond. One of the refineries did advance its price 1-16c. all round last week, but, as the other establishment did not respond, the old jobbing range still holds good. The strength, however, has had one effect, and that is to improve the demand, as the movement is a much wider one than it was last week. All the indications go to demonstrate that buyers are wise in thus keeping their stocks better assorted, for the prospects certainly point to higher prices unless there is some radical change in the situation, which is unlikely. At the refineries standard granulated has moved at 4½c., Canadian-German 4 3-16c., and yellows 3 11-16 to 4⅛c., as to quuality. The ordinary jobbing range is given in our prices current elsewhere, the above quotations being for wholesale lots.

McLauchlan's Graham Crackers

In 1 lb. packages. Retail for 10c. These Biscuits are manufactured from the choicest ingredients, and packed with neatness and care Grocers can recommend them with perfect confidence.

J. McLauchlan & Sons, - - Owen Sound

SYRUPS.

Very little activity is to report in the syrup market and prices are unchanged as last quoted. The tone, however, is very firm bright goods being held at 2½c. per pound at the factory.

MOLASSES.

There is no material change in the situation of the molasses market the tone being as strong as ever. In fact, it is still difficult to obtain any firm offers from the Islands, but, based on figures that have been named, it would cost at the very least 29c. to lay down cargo lots on the wharf here. The most recent transaction at the Islands was the purchase of 500 puncheons at 21¾c. cost and freight, to complete a cargo of 1,100 puncheons. The guild price is unchanged for ordinary business, 30c. in car lots and 31c. in puncheons.

CANNED GOODS.

There has been quite a fair trade in canned goods during the past eight days, chiefly in tomatoes, peas, and corn, some 3,000 cases in all leaving first hands here. Tomatoes sold at $1.15, corn 80c., and peas 80 to 85c. A round lot of tomatoes, carried in Ontario also on account of parties here, was sold for shipment to the Pacific Coast. There has been some enquiry for canned salmon, and 400 cases of last year's pack changed hands last Friday at $3.40 per case. Nothing is yet known regarding prices on new pack, as it is too early in the day to say anything about it. Canned meats, as will be noted in our prices current, have all been marked up, and even at the advance, jobbers state that the figures are not on a parity with cost.

TEAS.

The tea market is quiet, but very firm, as it is well known here that the trade are very bare of supplies. Yet, despite this fact, the demand is not of a pressing character, but it is the belief of the majority of traders, that when the demand does come prices will stiffen.

SPICES.

Locally, business rules quiet in spices, but outside markets continue very firm in their tone, especially pepper. Pepper and allspice are higher here.

COFFEE.

There are no special features in the coffee market and values remain as last quoted.

RICE.

There is no change whatever in this market, the firm feeling being as pronounced as ever, prices being well maintained at the recent advance. Foreign advices continue exceedingly strong, and cables report that the Spanish Government is in the English market for some 10,000 tons of Rangoon rice. We quote as follows: Standard B, $4.; Patna, $5 to $5.50; Carolina, $7.25 to $7.75; choice Burmah, $4 50 to $4.75, and Java kinds, $4.75 to $5.

DRIED FRUIT.

The chief feature of this week has been a moderate degree of activity in California fruit, the lots to which reference was made last week being distributed, while another carload or so have also arrived. They were vuickly bought up by the local jobbers, whose stocks are evidently not well assorted.

Valencia raisins are very firm also, and the prospects in regard to the new crop all depend upon the war. Any stock that is here is held very firm by jobbers, while no selected or layers are obtainable.

There is little change in the currant market, and prices are steady.

WE ARE *PAYING CASH* FOR DRIED APPLES



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Two Bargains.

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Extra Select Peaches
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Canned Fruits

Muscat Grapes.
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THE COPP, CLARK CO., Limited, - TORONTO

CLUB BLEND COFFEES

The following extract is from a letter recently received from one of the largest jobbers in the Maritime Provinces :—**"The blend of Coffee we get from you suits us to perfection."**

OUR CLUB BLENDS ARE ABSOLUTELY THE BEST IN THE TRADE. SAMPLES SENT ON APPLICATION.

S. H. Ewing & Sons, Importers and Manufacturers **Montreal**

California prunes are in good request here, while prices are firmly held on the Coast. Stocks of European prunes are almost exhausted here.

Figs continue as last reported, and dates and evaporated California fruit are also unchanged.

NUTS.

Filberts and shelled almonds continue quite firm, and other lines also are steady.

GREEN FRUIT.

The chief activity in this market has been in strawberries, which have been arriving rather freely, and selling at 11½ to 15c. Pineapples also are lower at the same range, 11½ to 15c. With warmer weather, oranges and lemons are expected to pick up. At present they are quiet at $2 to $3.25 for oranges and $1 to $3.50 for lemons, according to grade.

DRIED APPLES.

Unchanged and without new feature.

COUNTRY PRODUCE.

EGGS—There was an improved demand for eggs to-day, and the market was more active with a fair amount of business doing. The tone was steady and prices unchanged 9 to 10c. per dozen.

BEANS—A fair trade continues to be done in beans, and, as supplies are not excessive, values are maintained at $1 for primes and $1.10 to $1.15. for choice hand-picked per bushel.

HONEY—In honey, business is exceedingly quiet and the market is without any new phase. We quote : White clover comb, 11c. to 12c. ; dark do., 8 to 10c.; white strained, 6c. to 7c., and dark, 4c. to 5c.

MAPLE PRODUCT—There was no change in maple product. The demand is slow and business quiet. We quote : Syrup in wood, 4½ to 4¾c. per lb., and in tins at 45 to 50c., as to size. Sugar, 6 to 6¼c. per lb.

TALLOW—Continues quiet, 1½ to 1¾c. for rough and 3 to 3¼c. for refined.

POTATOES—Remain steady at 75c. on track.

HOPS — Unchanged. Good to choice Canadian, 12 to 14c., and yearlings, 8 to 10c.

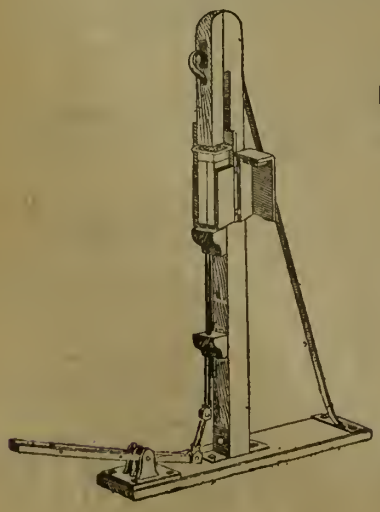
PROVISIONS.

In sympathy with other meats, provisions generally are higher all round than they were last week. For hams and bacon the demand is good, and an active trade is doing in these lines, which is as usual at this season, and prices are firmly held. In pork, trade is rather quiet, the call being chiefly for small lots to fill actual wants. Lard is moving fairly well, both for local and export account. We quote : Canadian pork, $16 to $16.50 per barrel ; pure Canadian lard, in pails, at 8½c. to 8¾c. ; and compound refined at 5½c. to 5¾c. per lb.; hams, 11½c. to 12c.; and bacon, 12c. per lb.

FLOUR, GRAIN, ETC.

There has been another shift to the grain markets during the week and values are lower than last quoted. Demand for all lines continues exceedingly slow, and as the offerings are fairly large the feeling is weak, and values have a downward tendency, but in the absence of transactions it is difficult to give correct quotations. Holders are asking 37 to 37½c. for oats ; 65 to 66c. for peas, and 50 to 52c. for buckwheat afloat, but lower figures might be accepted for round lots.

In Manitoba grades of flour a fair local and country trade was reported, but the demand is confined principally to small lots to fill actual requirements. Ontario brands are quiet, owing to the fact that buyers of such are pretty well supplied for the present. The tone of the market is firm and prices are fully maintained. We quote : Winter wheat patents, $6 to $6.15 ; straight rollers, $5.50 to $5.75 ; bags, $2.60 to $2.75; Manitoba patents, $6.90, and strong bakers', $6.50 ; extra, in bags, $2.40 to $2.50.

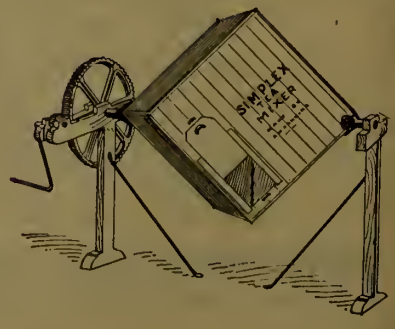


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Hygienic **Cocoa**
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And all kinds of Foreign and Domestic Fruits.

HUGH WALKER & SON
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GUELPH, - ONT.

Send along your orders as you are doing, which will receive best attention and prompt shipment.

There continues to be a good demand for feed, and Manitoba millers state that they are closely sold up. The feeling is steady, and prices show no change. We quote as follows: Ontario winter wheat bran, $13.50 to $14; shorts, $16 per ton in bulk; Manitoba bran, $14; shorts, $16, and moullie, $17 to $18 per ton, including bags.

The demand for oatmeal is of a very limited character, owing to the fact that buyers have ample stocks on hand, and until such are worked off little improvement is looked for. Rolled oats are easy at $4.30 per barrel and at $2.10 per bag.

There continues to be steady demand for baled hay, and the market is moderately active, with no change in prices to note. No. 1 is selling at $10 to $10.50, and No. 2 at $8 to $9 for per ton, in car lots.

CHEESE AND BUTTER.

The cheese market does not show any signs of improvement, and it begins to look as though the factorymen would have to accept 7c., and possibly less for their June make, unless the future brings radical and sudden change. Shippers state that the limits they have already in hand necessitate their obtaining finest western makes at 7c. and less on spot. There is little business in this grade, however, to-day, and prices are purely nominal. In eastern makes 1,500 boxes were offered at the wharf, and sold at a range of 6¼ to 6½c. This is a decline of ¼c. from last week. At St. Hyacinthe 6¼c. was paid Saturday for 700 boxes.

The butter market remains dull, and heavy in tone. The supply is now largely in excess of domestic wants, so that the export demand has become a governing factor in fixing prices. Shippers refuse to consider the propositions over 16c., and holders want 16¼c.

MONTREAL NOTES.

Strawberries have declined somewhat in this market under increased receipts.

Pepper and allspice have been marked up by local dealers from 1 to 3c. per lb.

Provisions of all kinds have been materially advanced this week, also canned meats.

Rice of all sorts is held higher in a jobbing way than a week ago, though mill prices are not altered.

Cables state that the Spanish Government is a large buyer of Rangoon rice in the English market.

One of the sugar refiners asked 1-16c. advance, but, as the other has not done so, former quotations still rule.

Valencia raisins are becoming scarce and firm here, off-stalk being held stiff, while no layers or selected are obtainable.

Local speculators have, it is understood, made some handsome turns lately out of raw sugar in the New York market.

Cables state that the stocks of Barbadoes molasses at the Islands for shipment only amount to 6,000 puncheons, and that holders were not disposed to give way.

MANITOBA MARKETS.

WINNIPEG, May 30, 1898.

ONE of the events of the week is the purchase by the Ogilvie Milling Co. of Nairn's oatmeal mill. Mr. Nairn has run the mill for some 12 years, and is understood to have made a good thing out of it. The Ogilvies will enlarge the capacity and add the very latest improved machinery. It is quite possible that they will put up a package oatmeal, for which, as before intimated, there is a growing demand in this market.

The Lake of the Woods people are making large shipments of flour to Australia. This is somewhat a surprise to themselves, as in December last the Australian wheat crop was pronounced heavy, and that there would be grain to export. This has not been realized, however, and the demand for Manitoba flour is much larger than last year. The price of flour has not changed, though the price of wheat would seem to warrant it, and there may be an advance at any moment. Some of the smaller millers are understood to have taken advantage of the high price of wheat and sold their supply rather than go to the expense of milling it.

In the line of groceries and produce the markets are good, prices firm and trade brisk indeed. Scarcely any change in price can be reported.

EGGS—Pickling season is now in full blast, and the supplies for this purpose are good. Dealers are paying 10c. Winnipeg.

BUTTER AND CHEESE—The offerings of Manitoba creamery are small, but as we have now had a general rain there will, no doubt, be a large increase in the offerings next week. Price, 17 to 17¼c., point of shipment. Dairy butter, round lots of fresh made, 14 to 16c. Cheese remains same as last week: 8½ to 9c.

CANNED GOODS—The situation is without change, though the willingness of eastern people to sell tomatoes has increased rather than diminished. There is no actual change in price, however, and $3.15 remains a safe Winnipeg figure. Corn, $2.15 to $2.20; peas, $2.25 to $2.75. Canned meats hold the advance of last week, and it is thought by some that they will hardly go higher, as a higher price would almost be prohibitive.

CURED MEATS—Market firm and brisk, without change in price. Long clear dry salt, 9½c.; American short clear, 9c.; smoked, 10c.; hams, 12c.; breakfast bacon, 12½c.

RICE—A small amount of Japan (No. 1 and No. 3) has been received and is selling at 6¾c. Shipments of China rice are expected daily, and will probably bring 6⅛c. for No. 1. The high prices will hold for three months at least.

CEREALS—This market holds firm, but has not changed during the week. Granulated oatmeal, $2.65 the 98-lb. sack; rolled oats, $2.25 the 80-lb. sack.

SUGAR—No advance as yet reported, but dealers are still looking to a rising market. Granulated, 5⅛c.; bright yellow, 4⅝ to 4¾c., according to grade; lump, 5⅝ to 5⅞c., as to size of package.

EVAPORATED FRUITS — Prunes show an advance of ¼c. per lb. on all sizes. Dried apples are down ⅛c., but otherwise this market is without change.

GREEN FRUIT — Market brisk. Navel oranges are a thing of the past, and the local houses are now working on Mediterranean sweets at $3.50 to $4 per case, and seedlings at $3. Bananas remain at $2 to $2.50; lemons are $4.50. Egyptian onions are lower, being now $3.50 to $4 per cwt. Strawberries are out of this market for the moment, but fresh shipments are expected in a few days. Pie plant is now coming in locally, and is worth about $1.25 per 100 lb. Florida tomatoes are done, and the Mississippi supplies are not yet to hand. Pines are almost closed out.

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Regular size bottle, pints..... ..... $2 75 per doz.
Apollinaris bottles, splits .. .. 1 00 per doz.

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DRINK : : :
:: Chocolate for Breakfast
It invigorates MIND and BODY whereas Tea and Coffee
SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .
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And not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier
The world-renowned French Vanilla Chocolate.

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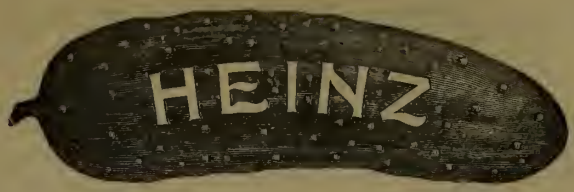
All plead for your patronage in

Millar's Paragon Cheese.

Do not buy questionable goods when you know that quality is the star that leads to success, and that **MILLAR'S** cheese is supreme in quality.

The
T. D. MILLAR CHEESE CO.
INGERSOLL, ONT.

Agents...
FRANK MAGOR & CO. - Montreal.
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Pickles.

Don't let your customers roast themselves over a hot stove when you can sell them "Heinz's Baked Beans with Tomato Sauce" ready to eat and perfect.

Others of our Popular Specialties are:

Tomato Chutney **Evaporated Horse Radish**
Tomato Ketchup **Tomato Soup**
Baked Beans with Tomato Sauce

For sale by
H. P. Eckardt & Co., Toronto.
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MEDALS--
PARIS
CHICAGO
ANTWERP
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The GENUINE always bear this Keystone trade-mark.

H. J. HEINZ Co. TRADE KEYSTONE PICKLING & PRESERVING WORKS MARK PITTSBURG, U.S.A.



ROSE'S LIME JUICE

IS

The Original & Genuine Brand.

THE STANDARD FOR PURITY AND EXCELLENCE.

Being the product of absolutely the finest cultivated Lime Fruit in the World, it is the best procurable.

Canadian Agents: LAW, YOUNG & Co.,
Montreal.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., June 1, 1898.

THE week has been a quiet one in most lines. The active line has been fresh fish, particularly shad; catch of which has been large and price low. Markets are somewhat unsettled. Owing to the large advances in some lines demand has fallen off, and to make sales prices have to be shaded. Molasses is, perhaps, the strongest line in the market, except it be rice. For the latter, however, there is no large sale. Stocks here are light and a further advance in prices is looked for. Since my last report the matter of the Saturday half-holiday has been pushed, and all the dealers have promised to close, provided the thing is general.

OIL—While paint oils are firm and have ruled rather higher, in burning oil there has been no change, though prices are firmly held. This is a quiet season. Lubricating oil, while there are fair shipments being made, is also tending quiet. Cod oil, or what might better be called fish oil, is being received in small quantities; price is quite high, but there is little sale. In cod liver oil, the Newfoundland price for future is quite low, but higher prices are expected.

SALT—The small cargo which was spoken of last week found a ready sale, so that none was stored. There were a number of qualities in the cargo, as, beside the regular factory filled, there was some dry and fine for table use, and, in addition to the regular coarse, there was some packing salt. This, while largely used elsewhere, has but light sale here, our fishermen preferring that imported from the Mediterranean and Turks' Island. We quote as follows: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 to $2.60 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30; mineral rock salt, 60c. to $1.

CANNED GOODS — Little can be said. Prices are firm, and in vegetables stocks are light. New salmon have been quoted and the price is quite low. There is quite a stock of old held here, many last season buying freely on account of the low price. Sales, while quite large, have not been as active as was hoped. In pineapples, particularly eyeless and coreless, a good deal of Canadian packed is now being sold. All lines of meats are firm. Canned tongues, which showed but a slight advance as compared with other meats, have been again advanced this week.

GREEN FRUIT—As usual at this season, large quantities are moving. In lemons, prices keep low, though an upward movement is looked for. Our dealers complain that lemons coming here from Montreal are not as good as from American ports. In oranges, Messinas are having a large sale, and quality is particularly good. California navels are about out of the market. This fruit goes bad quickly, and the price is high. Quite a few seedlings are sold. Two cars are expected this week. Choice Florida pineapples are now being received; prices tend easily; sale is not large. Bananas move freely at even prices. Strawberries are lower, and those secured are good. In rhubarb, the local grown now has the market, and prices are firm at 1 to 1½c. per lb. lower.

DRIED FRUIT—As the sale of green fruit increases, particularly small fruit, the sale of dried fruit becomes quiet. As the season advances holders are anxious to push sales, particularly raisins, which, now for two years, have not made much money for holders. In currants, firm figures rule, and there are light stocks and sale. In peels, new goods are now quoted. Citron is rather lower than last fall, and orange and lemon higher and firm. In peanuts, prices have again advanced in first hands, some shippers having withdrawn quotations.

DAIRY PRODUCE — Butter is quite low, and with good dairy offering there is little general trade for creamery. Tub butter is preferred here to large rolls. In eggs, there is a firm market. Our prices are still below Prince Edward Island. Receipts are not large. Old cheese is still dull, and dealers have fair stocks, and are not anxious to take hold of new goods, the market for which is also dull.

SUGAR—While the feeling favors rather higher prices, there is but regular business doing, and, at present, prices in this market show no change. Some very nice West India sugars are offered.

MOLASSES—This is a firm line, and, at present, stocks are very light. Small lots are being brought in from Yarmouth and Halifax. These, with some old that was carried over, help to relieve the situation. Prices are high. In Barbadoes, the steamer about due is expected to have a fair cargo. This will help stocks, but owing to the advance at the Island full figures will be asked. Some New Orleans is also on the market.

FISH — Fresh have active movement. Shad, harbor caught, are plenty, and price is lower than usual. Gaspereaux are about over; catch has been light, and, owing to the large demand for bait, the pack of alewives has been small, only about half as many as last year, about 7,000 barrels being all that was put down. There are, however, about 4,000 of last year's pack still held; a fair market is expected. In salmon, catch is very fair, but prices are rather easier. A good season is looked for. Our harbor fish are considered better than those caught north. A few new dry cod fish are to hand; price keeps high. A fair business is doing. Smoked herring quiet and pickled dull. Fresh Halibut is rather lower. Fresh mackerel is to hand. We quote: Large cod, $3.50 to $3.65; medium, $3.35 to $3.50; pollock, $1.80 to $1.90; Grand Manan pickled herring, $1.85 to $1.95 per half-bbl.; smoked herring, 7 to 8c. per box; Canso, pickled, $5 per bbl.; boneless fish, 3½ to 4½c.; cod, 6 to 7c.; finnan haddies, 4 to 4½c.; fresh Gaspereaux, 40c. per 100; fresh halibut, 6 to 7c. per lb.; shad, 2 to 8c.; salmon, 14 to 17c.

PROVISIONS — There is a fair business. The season has been a dull one, and the high prices have affected sales. All prices are firmly held, and higher figures are expected.

FLOUR, FEED AND MEAL — Flour is rather quiet, and in Ontario grades prices are rather easier, but, as prices here did not go up to the full advance, there is no actual change. Our dealers hold fair stocks. Oatmeal is quiet, and is being sold below millers' figures. Cornmeal is the large seller and holds high. In feed there is very little to be had, even at the high prices, particularly middlings. Hay is dull. Oats are high, with but fair sale. In beans there is a light movement here. It is said that west prices are being shaded. In seeds there is no change in prices, after a large business. Season is about over. Barley and peas are scarce and tend higher. We quote: Manitoba flour, $7.50 to $7.80; best Ontario, $6.40 to $6.50; medium, $6.00 to $6.25; oatmeal, $4.50 to $4.60; cornmeal, $2.35; middlings, $20 to $22; bran, $18 to $19; oats, 42 to 48c.; hand-picked beans, $1.20; prime, $1 to $1.10; yellow eye beans, $1.75; split peas, $3.80 to $3.90; round, $3.25 to $3.40; pot barley, $3.50 to $3.75; hay, $8.75 to $9.00; timothy seed, American, $1.75 to $2.15; do., Canadian, $2 to $2.40; mammoth clover, 7 to 7½c.; alsike, 7¾ to 8½c.

ST. JOHN NOTES.

James Patterson received some fine mackerel this week from Yarmouth. His daily receipts of fresh salmon and shad are large.

J. H. Harris, of J. H. Harris & Co., Moncton, was in the city last week. This firm do a large and growing wholesale grocery business.

J. Francis Beverly, of New York, representing W. G. Dean & Son, was in the city this week. This house is getting quite a trade here, particularly in mustard.

Some of the best Canadian pickles I have yet seen, are being offered to the trade by Bowman & Angevine. They are "Sterling" brand, and packed by Lytle & Co.

Quite a large seizure of cigars was made this week here by Customs offices, because they were offered for sale in other than the original packages. They were part of a stock damaged by fire, and were put up in envelopes.

Mr. James Parkenham, of the well-known pork packing house of Kehoe, Donnelly & Parkenham, Dublin, and of which Mr. Parkenham is manager, is in the city in the interest of establishing a factory here. Mr. Parkenham feels so sure of the success of such an undertaking that he offers to take $5,000 worth of stock.

INSOLVENT NOTICE.

IN RE
Dufresne & Mongenais,
MONTREAL.

Sale by auction at No. 97 St. James Street, Montreal, on Tuesday, 7th June, 1898, at 11 o'clock.

In bond—Assorted Wines, Brandies, Liqueurs, Bass' Ale and Stout, etc., 134 cases, 20 hhds., 16 qr. casks, 5 octaves. All the rights of the insolvents in two life insurance policies for $2,000 and $5,000, respectively.

Further particulars on application to

KENT & TURCOTTE,
97 St. James Street.

BENNING & BARSALOU,
Auctioneers.

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Lighted with Luxfer Prisms.



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NEWFOUNDLAND LOBSTER FISHERY.

THE growing scarcity and increasing importance of the lobster fishery have long been matters over which those interested in the fisheries, both in Canada and the United States, are vitally concerned. The lack of suitable legislation governing the catching of the fish, together with the ruthless and reckless methods employed by the fishermen and packers, have jeopardized the very existence of the crustacean along the whole Atlantic seaboard north of Sandy Hook. Despite the efforts that have from time to time been put forth to stay the slaughter of the species, the yearly output has been steadily growing less. In the United States the decrease has been marked. The effects of overfishing in Canada have for several years been the subject of grave concern. It is, therefore, a matter of special interest to learn from the annual report of the Newfoundland Department of Fisheries, for 1897, that the lobster fishery there has doubled in value within the last ten years. It now ranks second in value to the cod fishery. In 1897 there were upward of thirty-nine lobster factories operated by British subjects in the colony, and the value of the exported product was over $600,000. The total number of cases exported was 65,000, an increase of 8,000 cases over the preceding year. Owing to the diminishing supply of lobsters in other quarters there has been a steady advance in the price of the packed product. This has, of course, benefited the Newfoundland fishermen, and the danger is that, under the stimulus of good prices, the drain on the supply may be greater than the natural increase, aided by artificial propagation. There has been a marked improvement in the canning processes, and packers generally are bringing greater care and skill to bear on this branch of the industry.

But while there are these hopeful signs regarding the lobster fishery, the fishermen have at the same time unmistakable warning of the dangers that beset it, of the possibilities of destroying it by ignorant or reckless methods of conducting it, and even of exterminating the valuable crustacean, now so abundant. No other fishery requires so much care, vigilance and skill to protect it from injury. In the light of knowledge gained by a careful study of the causes leading to the diminishing fishery on other sections of the coast, it is conceded by the best authorities on the subject that the Newfoundland fishery has now reached a critical stage. There is no surer sign of a decline having set in than a diminution in the size of the lobsters taken, and that this is so borne out by the fact that in many localities where six or seven years ago two or three lobsters were sufficient to fill a can, the average now required is eight to ten. Let this go on for a few years without restriction and the fishery in such places will be extinct. The most vigorous measures are necessary to avert the decline and restore the balance. In order to prevent the taking of small, immature lobsters that have never spawned, the Fishery Department adopted a rule which required that the two undermost laths on each side of all lobster traps used in the fishery should not be less than 1¾ inches apart, thus securing an opening by which the small lobsters that entered the trap could escape.

Another rule prohibits the taking, buying or selling of any lobster less than nine inches in length. All owners of canning factories are required to take out licenses, to each of which copies of the rules are attached, and to make at the close of each season full and accurate returns of the year's operations. The distance between traps is also regulated. Packers are required to keep and deliver to employes of the Department, when requested, the eggs attached to lobsters brought into the establishment, in order that these may be hatched. Close seasons for the various localities have been set to meet the requirements of different portions of the coast. The date for the commencement of the close season on the southern and western shores is Aug. 10, and for the eastern and northern shores Aug. 20 in each year. No fishing is permitted from that date till April 1 in the following year. Fall fishing has been abolished. The artificial propagation of lobsters by the Department has received the attention it deserves. By means of it an average of 450,000,000 per annum of lobsters have been hatched during the last seven years. There can be no doubt that this enormous addition of young lobsters has told favorably in sustaining the fishery and increasing the stock in the waters. Neilson's floating incubators are used at all the hatching stations. These artificially propagated lobsters have precisely the same chances of survival as those which come from the mother lobster in the natural way. From many quarters reports have been received of an immense increase of small lobsters seen in the waters, and these have strengthened the opinion that the Department's efforts have been successful. In this enterprise Newfoundland leads the world. A careful study of the best methods to employ and a strict enforcement of the rules enacted for the conservation and protection of the fishery will eventually place Newfoundland in the van of lobster-producing countries. — Fishery Gazette.

DEATH OF ROBT. J. DAVISON.

Robert J. Davison, of Davison & Co., grocers, Newmarket, Ont., died at his home, in that town, on Tuesday, May 17, after a prolonged illness.

Mr. Davison commenced his commercial life in 1857, in a general store in Newmarket, and steadily worked his way upwards, till, in 1870, he became silent partner in the firm of Harrison, Sheppard & Co. In 1875 Mr. Sheppard retired, and the firm became Harrison & Davison.

Five years later Mr. Davison became sole proprietor, and carried on the business as general merchant until 1895, when, owing to ill-health and business losses, the worry of conducting the general merchandise business became too great a strain, and he confined his energies to managing a grocery business, in which he met with every success.

Mr. Davison's record throughout was that of an honest, candid business man.

PERSONAL MENTION.

Mr. Fred J. Ward, representing John P. Mott & Co., chocolate manufacturers, Halifax, was in Toronto this week, and, in company with Mr. R. S. McIndoe, the local agent, called upon the different wholesale houses.

Mr. Joseph Ethier, of Laporte, Martin & Cie., will sail on June 21 for Europe on a business trip, and he will be absent about two months. Mrs. Ethier will accompany him.

SICILY ALMONDS AND FILBERTS.

A letter from Sicily, regarding shelled almonds, states: "We have had lately a revival of the demand for prompt as well as for fall shipment, and the advance has made further progress. Buyers have already paid 68s. for prompt and 65s. 3d. for October, and, even at these figures, sellers are wanting, but they are still buyers at these prices. Sicily filberts on the spot are practically exhausted, with the exception of small remnants in strong hands. For new, 41s. is demanded for October shipment."

SITUATION WANTED.

WANTED BY EXPERIENCED MAN POSITION in the tea or grocery business; excellent training as buyer, salesman and tea-tester; references. Box A, CANADIAN GROCER, Toronto. (22)

AGENCIES WANTED.

AGENCIES WANTED FOR GREAT BRITAIN, Germany and France. London agent, highest references, open to represent Canadian provisions (Butter, Cheese, Poultry, Hams, Eggs, Corn, etc.) Interview on behalf of advertisers eventually. Write, D. Schulte, care Union Bank of Canada, Montreal. (24)



Guaranteed to keep in all climates

IT CAME TO STAY. IT HAS STAYED. IT WILL STAY.

That's what we're in business for—to make it stay. Once your customers try it they'll stick to it.

In the Government analysis of Condensed Milk, recently issued, "Owl Brand" comes out on top. It beat all the old established brands in richness, genuineness and uniformity in fat, sugar, moisture and solids.

THE CANADA MILK CONDENSING CO., Limited,
ANTIGONISH, N. S.

THE DOMINION BANK

Capital (paid-up).....$1,500,000
Reserve Fund..... 1,500,000

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Brampton	Guelph	Napanee	Oshawa
Seaforth	Uxbridge	Whitby	Winnipeg

Montreal

Toronto—Dundas street, corner Queen.
" Market, corner King and Jarvis street.
" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions, 1897. Send for Catalogue and Price List.

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Vinegar Manufacturers, TORONTO

Green Coffees

Our stock is always well assorted.

PRICES ALWAYS THE LOWEST.

Warren Bros. & Co.

TORONTO.



Put up in Twin Cakes 12 oz. each, 100 in box, and 3-lb. bars 20 bars in a box, all wrapped with a paraffin waxed wrapper.

Quotations furnished on application. See our list of premiums given in exchange for "Ivory Bar" soap wrappers.

Brantford Soap Works Co., Limited

Manufacturers of
"IVORY BAR" and other Standard Brands of Soap

Extra Choice

Hams Bacon Pure Lard Mess Pork

PARK, BLACKWELL & CO. Limited

Pork and Beef Packers,

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JAVA COFFEE

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Direct shipment from Batavia ex ss. "Clara."

NOW IN STORE.

PERKINS, INCE & CO.

TORONTO.

Positively IT'S GOOD COFFEE
Comparatively THERE'S NO BETTER
Superlatively IT'S THE BEST



Better try it
You can't do better.

CURRENT MARKET QUOTATIONS

June 2, 1898.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

SUGAR

	Montreal, Quebec, Ottawa.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba and B.C.	
Granulated (Redpath, St. Lawrence)	4 9-16		4¾		4⅝	4¾	5⅛	5¼
Granulated, Acadia	4 9-16		4 11-16					
German (Canadian) bbls	4 7-16		4 9-16		4⅜	4½		
" (imported) bags	4 5-16		4 9-16					4⅞
Dutch, bags	4 5-16		4 9-16				5⅝	5⅞
Parislump, bbls. and 100-lb. bxs	5¾		6		5¾	6		
" in 50-lb. boxes	5¾		6⅛					
Extra Ground Icing, bbls	5⅜		5⅞				6	6½
Powdered, bbls	5⅛		5½		5¾	6	6	6½
Cream	4⅛		4¼					
Extra bright	4⅛		4 3-16		3⅞	4		
Bright coffee			4⅛					
Light yellow			4 1-16		4	4⅛	4⅝	4¾
Yellow	3¾		3 15-16		3½	3¾		
Demerara		3.50	3.75					
Imported yellow			3 15-16					

SYRUPS AND MOLASSES

Syrups—								
Dark		2	$0 28	$0 30				
Medium		2½	30	32			3	3½
Bright		2¾	35	37			3¼	3½
Honey (com)				40				
" 2-gal. pails				1 00				
" 3-gal. pails			1 35	1 40				
Molasses—								
New Orleans		31	27	45	28	30	35	45
Barbadoes		31			29	30		
Porto Rico	23	25	38	42	32	34		
Antigua	22	23			25	28		

TEAS

Black—								
Congou—Half-chests Kalsow, Moning, Paking	$0 12	$0 60	$0 12	$0 60	11	40	35	40
Caddies Paking, Kaisow	14	40	18	50	15	40	25	35
Indian—Darjeelings	35	55	35	55	30	50	13	20
Assam Pekoes	20	40	20	40	18	40		
Pekoe Souchong	18	25	18	25	17	24		
Ceylon—Broken Pekoes	35	42	35	42	34	40	32	40
Pekoes	20	30	20	30	20	30	25	32
Pekoe Souchong	17	35	17	35	17	35	22	28
China Greens—								
Gunpowder—Cases, extra firsts	42	50	42	50				
Half-chests, ordinary firsts	22	28	22	28				
Young Hyson—Cases, sifted, extra firsts	42	50	42	50				
Cases, small leaf, firsts	35	40	35	40			35	40
Half-chests, ordinary firsts	22	38	22	38			28	35
Half-chests, seconds	17	19	17	19				
" thirds	15	17	15	17				
" common	13	14	13	14			22	30
Ping Sueys—								
Young Hyson-½-chests, firsts	28	32	28	32	30	40		
" seconds	16	19	16	19				
Half-boxes, firsts	28	32	28	32				
" seconds	16	19	16	19				
Japan—								
½-chests, finest May pickings	38	40	38	40			38	40
Choice	32	36	32	36			35	45
Finest	28	30	28	30				
Fine	25	27	25	27				
Good medium	22	24	22	24			20	25
Medium	19	20	19	20				
Good common	16	18	16	18				
Common	13	15	13½	15			15	20
Nagasakl, ½-chests Pekoe	16	22	16	22				
" " Oolong	14	15	14	15				
" " Gunpowder	16	19	16	19				
" " Siftings	7½	11	7½	11				

WOODENWARE

Palls, 2-hoop, clear, No. 1				$1 45	$1 45	$1 50	$1 50	$1 60
" 3-hoop, " "				1 60		1 60		
" 2-hoop, " No. 2				1 40		1 40		
" 3-hoop, " "				1 55		1 55		
" 3-hoop, painted, No. 2				1 40		1 40		
Tubs, No. 0				8 00		8 00	9 50	10 50
" " 1				6 50		6 50	8 50	9 50
" " 2				5 50		5 50	6 50	7 00
" " 3				4 50		4 50	5 50	6 00

BUTTER AND CHEESE

Dairy, large rolls, per lb	12½	13	12	12½	15	16	17	19
" pound prints			12	13	16	18		
" tubs, best			12½	13	16	17		
" tubs, second grade			10	12	13	15	18	20
Creamery, tubs	16	16½	15½	16	18	19		20
" prints		21		17	18	21		
Cheese	6½	7	8	8½	8	8⅛		10

PROVISIONS

	Montreal, Quebec, Ottawa.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba and B.C.	
Dry Salted Meats—								
Long clear bacon	7¾	8	8½	9			8¾	9½
Smoked Meats—								
Breakfast bacon		12	11½	12				12½
Rolls		9	8¾	9	9½	10	9	10½
Hams	11	12	10	11½	11½	12		12
Shoulder hams		10	8¼	8½	8	9		9¼
Backs			11	11½				12
All meats out of pickle 1c. less.								
Barrel Pork—								
Canadian heavy mess		17 00	16 00	16 50	16 25	17 50	16 00	16 50
" short cut	17 50	19 00		17 00	16 50	17 50	16 50	17 00
Clear shoulder mess				15 00		15 00		
Plate beef	12 50	18 00	10 50	11 00	16 00	17 00		
Lard, tierces, per lb		8¼	7½	8	8	8½	8½	9½
Tubs		8½	8	8¼	8½	9		
Pails	8¾	9¾	8¼	8¾	9	9½		10
Compound, Pails	1 15	1 40	6½	7	6½	7		8
Shortening, in 60-lb. tubs				7½	7¼			
Dressed hogs, light		6 25	6 25	6 50				

GREEN FRUITS

Oranges, Cal. navels, per crate	3 50	4 00	3 25	3 75	3 50	4 00		4 00
" California seedlings			1 75	2 75	2 50	3 00		3 00
" Mediterranean sweets			2 25	3 00	3 50	4 00		
" Messina, ½ and ¾ bxs			1 75	2 50	1 75	2 25		
" Blood			2 50	2 75				4 00
Lemons, Messina, per box	2 50	3 00	2 25	3 75	2 50	3 50		4 25
" Sorrento, 300's			4 00	4 50				11
Bauanas, per bunch	1 50	2 00	1 50	2 00	1 50	2 25	2 25	2 75
Apples, per bbl	2 00	4 50	2 00	6 00	3 00	5 00	4 50	5 50
Pineapples, each			10	20	15	20		
" cases, 30's, 36's				4 25				
Strawberries, per quart			12½	15	13	15		
Cherries, black, per box			1 25	1 50				
Tomatoes			4 00	5 00	2 50	3 00		4 00
Onions, Egyptian, per sack			2 85	3 00	2 50	3 00		4 50
" Bermuda, per case			2 00	2 25	2 00	2 25		

NUTS

Brazil	12	13	12½	14	12	12½	12½	15
Valencia shelled almonds	25	27	22	24			25	30
Tarragona almonds	10½	11½	9	11	11	12	13	15
Peanuts (roasted)	6½	9	9	10	9	10	9	12
" (green)	5½	8	8	10			10	12
Cocoanuts, per sack				4 00	3 50	4 00		
" per doz				60	60	70		
Grenoble walnuts	10½	12	10½	12	12	13		14
Marbot walnuts	8	9	9½	11	9	10		
Bordeaux walnuts	8	9	8	9	9	10		
Sicily filberts	8	9	8	9	8	10		12
Naples filberts	10	11		11	10	11		
Pecans	8½	12	10	11	11	12		

SPICES

Pepper, black, ground, in kegs, pails, boxes	12	15	12	14	14	15	13	15
" in 5-lb. cans	15	16	14	15	15	16		
" whole	11	13	12	13	12	13	10	15
Pepper, white, ground, in kegs, pails, boxes	18	26	22	24	24	26	25	35
" " 5-lb. cans	20	22	24	26	20	22		
" " whole	17	25	17	22	20	22		
Ginger, Jamaica	20	25	18	25	20	25		
Cloves	15	20	15	20	18	20		
Pure mixed spice	25	30	25	30	25	30		
Cassia	25	40	25	40	18	20	20	25
Cream tartar, French	25	27	24	25	20	22		
" " best	28	30	25	30	25	30		
Allspice	15	17	13	16	13	14	18	20

PETROLEUM

Canadian		12		13½	15	16		
Sarnia water white	12	13		15	17	19		
Carbon safety		17						
American water white	17	17½		17½	19	21		
Pratt's Astral, in bulk	18	19		16				

COUNTRY PRODUCE

Eggs, fresh laid	9	10		10	9½	10	10	15
Poultry—chickens, dressed	*5	8	50	60	60	90		
Geese, per lb	5	6			70	1 00		
Ducks, per pair	*8½	9			50	1 00		
Turkeys, per lb	8	10		10	10	12		
Game—Hares, per pair	25	30			25	30		
Honey, comb, per doz	1 50	1 75	90	1 50	1 50	1 75		
" light color, 60-lb tins	7	8	6	6½	7	8		
" " 5 and 10-lb. tins	7	8		7	8	10		
" buckwheat	4	5	3	4	5	6		

* per pound.

RICE, SAGO, TAPIOCA

Rice—Standard B	3 75	3 90		3¾	3⅞	3 62½	3 75	4½	4⅝
Patna, per lb		5		5½	6		5	6	
Japan	6	6¼		6	6½	5	6		5⅜
Imperial Seeta	5	6		4⅞	5½	5	6		
Extra Burmah				4¼	4⅜	4	5		
Java, extra		6½	7	6	6½	6	7		
Sago		3½	4	3¾	4¼	5	6		4
Taploca		4	4½	3¾	4½	5	6		4

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	2 40	2 50	2 30	2 40	1 50	1 75
Sal soda, per bbl	70	75	70	80	85	90		
Sal soda, per keg	95	1 00	95	1 00	95	1 00		

Montserrat

LIME FRUIT JUICE

The Most Wholesome of Summer Drinks.
Cheaper Than Lemons. Better than Spirits.

Everybody asks for Montserrat Lime Juice. It is the only brand that has a ready sale. . . . . .

EVANS & SONS, - MONTREAL

FRUITS

	Montreal, Quebec, Ottawa.		Toronto, Hamilton, London.		St. John, Halifax,		Manitoba and B.C.	
Foreign—								
Currants, Provincials, bbls...	5¾	6	5¾	6	5½	6	7	7¼
" " ½-bbls	5⅞	6	6	6½	6	7	7	7¼
" Filiatras, bbls	...	6	..	6½	5¾	6¼	7¼	7½
" " ½-bbls...	6⅛	6¼	...	6¾	5¾	6½	7½	8
" " cases	6¼	6½	...	6½	6½	7	.....	.....
" " ½-cases..	6¼	6½	6½	7	6½	7	.....	.....
" Patras, bbls.....	.....	.....	.....	7	6	7	.....	.....
" " ½-bbls.....	.....	.....	6¾	7	6	7	.....	.....
" " cases	6½	7	6½	7	7	7¼	.....	.....
" " ½-cases ...	6½	7	6½	7¼	6	7	.....	.....
Vostizzas, cases.....	7	8	...	8½	7	8	7½	8
Dates, boxes.....	4	6	4	5	5	6	6	7
Figs, 4-crown	10	12	10	11	11	12	12½	15
" 5-crown	12	13	11	13	12	13	.....	.....
" 7-crown	13	14	13	14	13	14	.....	.....
" 9-crown	15	16	15	16	16	17	.....	.....
" natural, bags.....	3½	6	3½	4½	.....	6	.....	.....
Prunes, Sphinx, B's	.....	.....	.....	7½	10	12	8	9
" " A's	.....	.....	.....	8½	.....	.....	.....	.....
" California, 40's	10	11	8½	10	10	12	.....	.....
" " 50's	8	9	8	8½	8	9	.....	.....
" " 60's	7½	8	7¼	8½	7	8	.....	.....
" " 70's	7	8	7	7½	7	8	.....	.....
" " 80's	6	7	6½	7	.....	7	.....	.....
" " 90's	.....	5	6	6½	4½	5	6¼	6½
Raisins, Valencia, off stalk...	.....	5	4	4¾	5	6	1 70	1 90
" Fine off stalk.....	5	5½	4½	5	5	6	.....	.....
" Selected	5¾	6¾	5⅞	6½	6	7	.....	.....
" Layers.....	6	7	6	6½	8	9	8	8½
" Sultanas	9½	12	9	12	10	12	10	12
" Cal. L.M., 3-crown..	7	8	7	7½	6½	6¾	7	7½
" " 4-crown..	7½	8½	7¾	8	7½	7¾	8	8½
Domestic—								
Apples, dried, per lb	6½	7	5	6	6	6½	.....	7
" evaporated.....	9	10	9½	10	10	10½	11	12
Cal. Evaporated Fruits—								
Apricots, 50-lb, boxes.....	9	10	9	9½	9	10	.....	11½
" 25-lb. boxes	9	16	9½	15	11	16	.....	.....
" cartons	13	14	12	13	13	14	.....	.....
Peaches, 25-lb. boxes	10	12	9	12	10½	12	11	13
" 1-lb. cartons	12	13	12	13	12	14	.....	.....

CANNED MEATS

Comp. corn beef, 1-lb. cans.....	$1 60	$2 25	$1 65	$1 70	$1 75	$2 00	$3 00	$3 25
" " 2-lb. cans.....	2 75	4 10	2 95	3 00	3 10	3 25	2 75	3 00
" " 6-lb. cans.....	9 00	13 00	9 25	9 50	8 75	9 25	.....	.....
" " 14-lb. cans....	18 25	28 15	20 00	21 00	20 00	21 00	.....	.....
Minced callops, 2-lb. can	2 60	2 70	.....	2 60	2 75	2 80	.....	.....
Lunch tongue, 1-lb. can.....	3 50	3 75	3 20	3 25	3 25	3 35	6 50	7 00
" " 2-lb. can.....	6 50	7 40	6 75	7 00	5 80	6 00	6 25	6 50
English brawn, 2-lb. can	2 60	2 90	2 75	2 80	2 75	2 80	2 50	2 75
Camp sausage, 1-lb. can.....	2 40	2 50	.....	2 50	2 50		.....	.....
" " 2-lb. can.....	4 00	4 25	.....	4 00	4 00		.....	.....
Soups, assorted, 1-lb. can	1 50	2 00	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	2 25	3 00	.....	2 20	2 25	2 30	.....	.....
Soups and Boull., 2-lb. can.....	1 75	1 80	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can.....	4 25	3 50	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ½'s.....	.....	.....	1 65	1 70	.....	.....	.....	.....
" " " 1's.....	.....	.....	2 80	2 95	.....	.....	.....	.....

COFFEE

	Montreal, Quebec, Ottawa.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba and B.C.	
Green—								
Mocha	24	29	23	28	25	30	24	25
Old Government Java	27	31	22	30	25	30	24	25
Rio	10	11	7½	12	12	13	10	10½
Plantation Ceylon	29	31	26	30	29	31	.....	.....
Porto Rico	24	28	22	25	24	28	.....	... ..
Gautemala	24	26	22	25	24	26	.....	.....
Jamaica.....	18	22	15	20	18	22	.....	.....
Maracaibo	13	15	14	20	13	15	.....	.....

CANNED GOODS

Apples, 3's	$ 90	$1 00	.....	$0 95	$1 00	$1 10	$2 25	$2 50
" gallons.....	2 40	2 75	$2 40	2 50	2 60	2 70	.....	3 50
Blackberries, 2's.	1 40	1 70	1 40	1 70	1 50	1 80	3 25	3 50
Blueberries, 2's	80	90	75	85	85	95	2 00	2 50
Beans, 2's	70	95	70	95	90	95	1 80	2 00
Corn, 2's.....	90	1 00	85	95	90	1 00	.....	2 15
Cherries, red, pitted, 2's.....	2 00	2 35	1 85	2 25	2 30	2 40	4 00	4 75
Peas, 2's.....	90	95	85	95	90	1 20	.....	2 25
" sifted select.....	1 14	1 20	1 10	1 25	1 15	1 20	2 25	2 40
" extra sifted	1 25	1 40	1 20	1 25	1 30	1 50	.....	2 75
Pears, Bartlett, 2's	1 50	1 75	1 50	1 75	1 70	1 80	3 00	3 50
" " 3's.....	2 25	2 40	2 00	2 40	2 20	2 40	5 00	5 50
Pineapple, 2's.....	2 10	2 40	2 40	2 50	1 75	2 40	4 50	5 00
" 3's.....	2 50	2 60	2 50	2 60	2 50	2 60	.....	5 00
Peaches, 2's	1 75	1 90	1 40	1 75	1 75	1 90	.....	3 50
" 3's.....	2 50	2 75	2 00	2 40	2 50	2 75	.....	5 50
Plums, green gages, 2's.....	1 50	1 55	1 30	1 55	1 30	1 60	3 00	3 50
" Lombard	1 30	1 50	1 20	1 50	1 30	1 50	.....	.....
" Damson, blue.....	1 10	1 30	1 10	1 40	1 10	1 30	.....	.....
Pumpkins, 3's.....	75	85	70	80	90	1 00	2 25	2 50
" gallon.....	2 10	2 25	2 10	2 25	2 10	2 25	.....	2 00
Raspberries, 2's.....	1 50	1 90	1 40	1 70	1 50	1 90	.....	3 00
Strawberries, 2's	1 50	2 00	1 60	1 90	1 75	2 00	.....	3 50
Succotash, 2's.....	1 10	1 15	.....	1 15	1 10	1 15	.....	...
Tomatoes, 3's	.....	1 20	1 15	1 20	1 30	1 40	.....	3 20
Lobster, talls	2 50	2 95	2 40	2 70	2 50	2 60	.....	11 00
" flats	2 75	3 00	1 65	1 75	1 25	1 30	.....	11 50
Mackerel	1 30	1 35	1 30	1 35	1 10	1 25	.....	.....
Salmon, sockeye, talls.....	1 15	1 25	1 20	1 30	1 00	1 20	4 50	5 00
" " flats	1 80	1 45	.....	.....	1 30	1 35	.....	.....
" " Horseshoe ..	1 20	1 25	1 25	1 30	.....	1 25	.....	.....
" Cohoes.....	95	1 00	95	1 00	95	1 00	4 25	4 50
Sardines, Albert, ¼'s.....	10¼	11	.....	13	14	15	.....	12
" ½'s.....	20	21	20	21	20	21	.....	21
" Sportsmen, ¼'s.....	11½	12	.....	12½	.....	12	.....	12½
" " ½'s.....	19	20	.....	21	20	21	.....	21½
" key opener, ¼'s.....	10	11	10½	11	16	18	.....	.....
" " ½'s.....	16	18	18½	23	10	11	.....	. ....
" other brands	23	35	16	17	16	17	.....	... .
" P. & C., ¼'s.	23	25	23	25	23	25	.....	.....
" " ½'s.....	33	36	33	86	33	36	.....	.....
" American, ¼'s	4	5	4	5	4	5	.....	.....
" " ½'s.....	9	11	9	11	10	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100.....	9 00	11 00	10 00	11 00	10 00	11 00	.....	.....
Fruit in glass jars	.....	.....	.....	.....	4 25	4 50	.....	.....
Haddies	.....	.....	1 10	1 20	1 00	1 10	.....	.....
Kippered Herrings	1 40	1 50	1 15	1 60	1 10	1 15	1 90	2 00
Herring in Tomato Sauce	1 35	1 45	1 20	1 60	.....	2 00	1 90	2 00

TRADE IN OTHER COUNTRIES THAN OUR OWN.

CANNED SALMON DEARER.

THERE has been an important increase in the demand for salmon during the last few days, and some accession of price for most grades. The scarcity of fancy descriptions has become more marked, and half-tins, both flat and oval, are fully 1s. per case dearer. There are only two more vessels to arrive of what may be described as the London fleet of salmon ships, and the quantity remaining in packers' hands is now very small. With the summer demand not yet commenced, and with almost all other canned goods at abnormally high rates, those who anticipate a constantly advancing market can scarcely be considered optimistic.—Produce Markets' Review, London, England, May 21.

OUTLOOK FOR SULTANAS.

A London, Eng., paper says : The market for sultanas continues to be quiet, but it is only here and there, where a holder has desired for purposes of his own to clear up an odd parcel, that there is any change in prices to chronicle. If the reports of the growing crop are correct, the present rather high rates are probably justified, and the coming season will be one of scarcity, and consequently of high prices. This is much to be deplored, as in the seasons of plentiful supply and low values the fruit was very rapidly growing in public favor, and much of the benefit that was then derived will in all probability be lost by two or three seasons of higher values, which, it is to be feared, will result from the ravages of the phylloxera.

SHIPPING CANNED BEEF TO THE U.S.

An English paper, referring to the canned beef situation, says : "The strength of the position is emphasized by the fact of meats having recently been re-shipped from this country to America."

SITUATION IN CURRANTS.

The market for currants continues to be very quiet, and only a moderate business has been done, in most cases at slightly easier prices. The duty payments, however, are somewhere about the average for the time of year, and the quietness in the market is undoubtedly due to a larger business than usual having been done two or three weeks ago, and the fact that the grocers are working from the purchases made at that time. The stock which is said to remain in Greece is somewhat larger than was expected, and, indeed, is equal to what was said to remain some few months ago, notwithstanding that some not inconsiderable shipments have taken place in the interval. It is obvious, therefore, that it is either placed at too high a figure now or was put at too low a one a short time since. One thing, however, appears to be tolerably clear, viz., that whatever remains on hand is of inferior quality, and that, even if the prices of the lower kinds be affected by any shipments that may be made to England, it does not by any means follow that the value of medium and fine descriptions should be interfered with, having regard to the fact that all the available stock of these kinds is, and has been for some little time past, landed in England. A firmer tone prevailed just at the close of the market.—Produce Markets' Review, London, Eng., May 12.

EXPORTS OF THE PHILIPPINES.

The exports of leading articles from the Philippine Islands during the first three months of this year show the following comparisons with the same period for the two preceding years :

	1896.	1897.	1898.
Sugar, tons	73 910	52,163	34,171
Hemp, bales	135,851	253,093	157 963
Cigars, M	39,430	35,400	46,668
Coffee, piculs	501	1,247	111
Coprah, piculs	164,501	186,784	134,392

NEW PACK PINEAPPLES.

For new pack pineapples the following prices are quoted from Baltimore, shipment to be made when wanted : Two-pound standard, not eyeless and coreless, 95c.; 2-pound standard, eyeless and coreless, sliced, in syrup, $1 ; extra standard, eyeless and coreless, sliced, in heavier syrup, $1.20 ; 2-pound extra selected, sliced, eyeless and coreless, heavy syrup, $1.40 ; standard, grated, light syrups, $1.10, and heavy syrup $1.35.

TOMATOES HIGHER AND ACTIVE.

Mail advices from Baltimore state that the demand for future tomatoes continues active at the advanced prices. For strictly fancy brands of standards the inside price for future delivery is reported to be 72½c. for 3-pound and 52½c. for 2-pound, but in most instances 3c. per dozen more is asked.

JAPAN RICE.

Mail advices received by L. C. Naisawald from Kobe, Japan, of the date of April 22, say : "Since our last advices we are pleased to report that the rice market has, for the first time during this season, weakened. After reaching the high value of 9.30 yen per picul ; quotations have during the last few days rapidly fallen to 9 yen, with very present prospect of a further decline ; dependent very much, however, on the political situation. The impending war between America and Spain, with the local complications that may arise in the Philippines, will, in all probability, should war not be averted, react upon and again cause the rice market to advance. On the other hand, the import of foreign grain has been excessive, while the export of the home article has been almost nominal, and, with the near approach of the wet season, are causes that cannot be overlooked and should tend to weaken quotations. April 29.—Since writing the above, on account of the war, quotations have advanced 20c. per picul. Shipments of brown and polished rice from Japan to the United States and Canada have been 4,724 tons ; to Europe, 5,533 tons, and to Australia, 4,787 tons ; total, 15,044 tons."

FRUIT OUTLOOK IN CALIFORNIA.

Regarding the situation in fresh fruits on the Coast, The California Fruit Grower says, in its issue of May 21 : "Reports from the fruit districts are more encouraging since the rain. Canners are out investigating the fruit crop. Apricots and cling peaches are wanted by canners at good prices. This market is overstocked with poor navel and seedling oranges. Choice navel oranges are scarce. Shipments of oranges for season to May 14 were 11,625 cars, with a possible 1,300 to 1,500 cars yet to go forward."

RAISIN STOCKS SMALL.

Recent advices from California tend to show that the large supply of rain-damaged loose muscatel raisins, the existence of which have had a depressing influence upon the market generally for some time past, in view of the light consuming demand, has nearly, if not all, been disposed of to the wine makers, and as the supplies of sound fruit there now are scarce, the feeling among the holders is very firm. In this market, it is reported, desirable goods have been gradually cleaned up by the steady, though small demands of consumption. Latterly, some speculative interest has been shown by buyers here and it is intimated that a large business might be done in stock on the spot or to arrive, at a shade below the current quotations, but the holders are unwilling to make concessions in view of the limited supply of sound raisins in all positions, and bids of anything less than the figures quoted are rejected. The usual spring report of a proposed combination of the growers to control the 1898 output of raisins has been received.—N. Y. Journal of Commerce.

Spring Surprises

Our new line of

TOILET SETS

The Latest Shapes
The Newest Decorations
The Greatest Profit Winners

of any line now on the market.

Write for prices or sample packages of four sets and jars. Return mail will convey the information.

PIGOT & BRYAN

Decorators and Dealers

Crockery, China, Glassware, Lamps, and Fancy Goods

London, Ont.

Profit Builders

FOR YOUR

Cigar Trade

PHARAOH
PEBBLE
LA FAMEUSE
GRIT
THE BIRD
Etc., Etc., Etc.

J. BRUCE PAYNE

GRANBY, QUE.



Made in England by GILLARD & CO.

VINTRY WORKS, LONDON

GILLARD'S NEW PICKLE

Admitted to be the finest pickle in the world. **12 GOLD MEDALS** awarded for superior excellence at the Great Pure Food Expositions held in England. Packed 2 dozen in case; single case lots $3.40 per dozen; five case lots $3.30 per dozen.

GILLARD'S NEW SAUCE

A table relish of world-wide reputation. Barrel lots of 12 dozen $1.75; single dozen lots $1.90.

SOLD BY ALL WHOLESALE GROCERS IN CANADA.

GILLARD & CO., Sole Manufacturers, London, England

Canned Goods

Special prices to clean out the stock of our Canned Vegetables. **We bought early last summer**—we have done well with these lines—and are now ready to close the balance at a bargain to buyers in round lots.

Tomatoes

1,500 cases Dion of Valleyfield. Quality guaranteed.
225 cases J. W. Windsor. Patent tins.
200 cases Aylmer None better.
350 cases L C C F Packed by A. C. Miller & Co., nothing but first-class goods under this label.
300 cases Lakeport. Quality well known to be of the best.

Peas

400 cases Delhi Sweet Wrinkle.
350 cases Little Chief Sifted June.
Both nice small peas.

Corn

575 cases Aylmer Canada 1st.
300 cases Aylmer Honey Drop. The finest packed in the world.
725 cases Belleville, sweet and white. Quality known.
100 cases L C C F Packed by A. C. Miller & Co., none but the best under this brand.

Beans

103 cases Log Cabin Golden Wax. Flat tins.
75 cases Little Chief. Flat tins.

THIS IS A SNAP—do not fail to get our prices.

THERE IS MONEY IN THEM

L. CHAPUT, FILS & CIE. - Montreal

NEW SEASON TEAS

Landed at Vancouver from Japan on the 17th inst.
by Steamer "Empress of India,"
and now ready for delivery.

PART LOTS,

balance to follow by second steamer.

20 Half Chests Owl No. 1
extra choicest uncolored leaf
packed by Hellyer & Co.

13 Half Chests Beaver No. 2
choicest uncolored leaf
packed by Mourilyan Heimann & Co.

15 Half Chests Beaver A 1
fancy extra choicest uncolored leaf
packed by Mourilyan Heimann & Co.

This Beaver A1 is, without exception, the finest and prettiest Japan tea imported into Canada.

ASK FOR SAMPLES AND COMPARE THEM.

NEW LOBSTERS

JUST RECEIVED,

Ice Castle Brand, tall and flat tins. Selected fish.
Globe Brand, tall tins. Choice fish.

packed by J. W. Windsor & Co.

ORDER NOW, BEFORE PRICES GO HIGHER.

L. CHAPUT, FILS & CIE., MONTREAL

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

H. W. GARDNER, general merchant, Arnprior, Ont., is offering 65c. on the dollar.

Nestor Desilets, general merchant, St. Tite, Que., has assigned.

H. Sharp, grocer, Kingston, Ont., is offering 25c. on the dollar.

John Fay, grocer, Almonte, Ont., is offering 50c. on the dollar.

W. H. Densmore, general merchant, Fredericton, N.B., has assigned.

T. & W. Murray, general merchants, Pembroke, Ont., have compromised at 40c. on the dollar.

A. J. Hodgins, baker and confectioner, Stratford, Ont., has assigned to John Brown.

F. A. Case, grocer, Wallaceburg, Ont., has assigned to W. Horn, Windsor, and a meeting of his creditors will be held on June 6.

PARTNERSHIPS FORMED AND DISSOLVED.

Price & Hossack, general agents, Montreal, have dissolved.

F. A. Empey & Co., grocers, Rossland, B.C., have dissolved, F. A. Empey continuing.

Smith & Burton, grocers, Brandon, Man., intend dissolving July 1, John Burton retiring.

Rutherford & Bruce, grist millers, Stonewall, Man., are dissolving, Wm. Bruce succeeding.

Co-partnership has been registered between Paul M. Bates and Angus D. Gillis, under the style of Bates & Gillis, general merchants, Sydney, N.S.

Zephirin Cloutier and J. A. Morin have registered as proprietors of the firm of Cloutier & Morin, manufacturers of cheese boxes, etc., St. Pierre, Que.

SALES MADE AND PENDING.

The stock of the estate of S. A. Adams, grocer, Belle River, Ont., has been sold.

The stock of the estate of Anthimi Foisy, general merchant, L'Assomption, Que., has been sold.

The assets of H. Dufour & Co., general merchants, Murray Bay, Que., are advertised for sale on Monday, 6th inst.

CHANGES.

F. C. Freemantle, baker, etc., Aylmer, Ont., has been succeeded by R. Heroit.

T. J. Sheppard & Co., general merchants, Tottenham, Ont., are removing to Flesherton.

E. H. Betts, grocer, etc., Georgetown, has removed to Hillsburg, Ont.

J. Calendar has bought out Thomas Ellis, general merchant, Green River, Ont.

C. King & Co., general merchants, Nepigon, Ont., are giving up business.

Wm. G. Munroe, general merchant, Cache Bay, Ont., is leaving that place.

McLaughlin Bros., general merchants, Gorrie, Ont., have sold out to Stevenson & Co.

Matthew Cole has succeeded Archibald Cochrane as general merchant in Strabane, Ont.

Antoinette Lockwell has registered as proprietress of F. X. Gagnon & Co., grocers, Quebec.

G. W. Lamoreaux, grocer, Toronto Junction, has been succeeded by J. T. McGlenning.

Dame Philomens Barre, wife of Leon Phenix, has registered as proprietress of the firm of L. Phenix & Cie, grocers, etc., Montreal.

The Regina Trading Co. is applying for incorporation as general merchants, in Regina, N.W.T.

Wyatt & Purvis, general merchants, Otterville, Ont., have been succeeded by C. B. Purvis.

FIRES.

W. Gilroy, general merchant, Blenheim, Ont., has suffered damage by water.

The bakery of Omer Lamontagne, confectioner, Quebec, has been burned out.

Rendell & Co., general merchants, Greenwood, B.C., have suffered loss by fire; insured for $200.

DEATHS.

Hubert Carrier, general merchant, Levis, Que., is dead.

W. B. Hopkins, general merchant, Barrington, N.S., is dead.

Alexander Graham, general merchant, Westville, N.S., is dead.

The late Angus McDonald, who kept a small variety grocery store in St. John, N. B., and who died somewhat suddenly recently, was reputed to be worth over $172,000. He had no near relatives, except an adopted son.

The Maritime Merchant states that of some twelve thousand barrels of flour in store at Halifax it learns on fairly good authority that one-third of the quantity could be disposed of on West India account, if transpsrtation could be secured. It adds that there was some talk this week of chartering a steamer to carry a cargo of flour to the West Indies.

Dow & Currie, oatmeal millers, Pilot Mound, Man., are talking of moving to Winnipeg. The high duty on oats, together with the scarcity of that grain in Manitoba, makes it impossible for this firm to compete with United States manufacturers of oatmeal in markets outside of their immediate vicinity, and they have been closed down since January 3. All other mills at provincial points in Manitoba have also been closed down. Dow & Currie's intention at first, was to start up a mill in the United States, but they now are favorable to starting up in Winnipeg.

Clark's are in stock with all the Wholesale Trade. Meats

THOUSANDS of Retailers say they're a most satisfactory line to handle.

ORANGE MARMALADE

Have you tried Upton's Gilt Edge Brand?

Put up in 7-lb. Wood Pails, 7 and 5 lb. Cans, and Glass Pots that retail at 10c. each. It will pay you to ask your wholesale house for these Gilt Edge goods. . . . .

THOS. UPTON & CO., Hamilton

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

McLAREN'S COOK'S FRIEND BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.



—A

Ton of Cocoanut for Klondyke.

Against the competition of all brands ..

WHITE MOSS

dessicated, was chosen (on account of its quality) as the Pioneer Cocoanut of the Yukon, we having just received an order for a ton to be put up in tins made specially for this order.

Are you carrying our goods? If not, write us for samples.

CANADIAN COCOANUT CO.
MONTREAL.

GOLDEN CROWN CANNED

LOBSTERS

1898 pack, now booking orders.

Golden Diamond Canned Blueberries.

W. S. LOGGIE CO., Limited, Chatham, N.B.

(25)

Star Brand

COTTON CLOTHES LINES

All lengths, both in Twisted and Braided . . . . . .

3 and 4-PLY COTTON TWINE.

Lamp and Candle WICK.

Sold by all Wholesale Dealers.

HIGHEST

PAILS TUBS

And Wood Packages

FOR

Lard, Candy, Spices, Pickles, Syrup, etc.

Manufactured by

The Wm. Cane & Sons Co., Limited

Newmarket, Ont.

BOECKH BROS. & COMPANY
Sole Agents, Toronto

QUALITY

GRIMBLE'S VINEGAR

English Malt

Six GOLD Medals

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

The Purest Baking Soda in the World.

COW 

BRAND

So convenient, and the handsomest shelf package produced. Have you tried it yet?

JOHN DWIGHT & CO., Manufacturers.

For sale by all wholesale Grocers in Canada.

GLOBE FRUIT GUM



OPEN.

—WITH PATENT—

Gem Folding Counter Stool



CLOSED.

GLOBE AUTOMATIC SELLING CO., - Toronto, Ont.

Sales Are Booming



The Grocers Tea!

Good Profits.
Good Sales.

CONCENTRATED ENERGY.

"THE only valuable kind of study," said Sydney Smith, "is to read so heartily that dinner-time comes two hours before you expected it; to sit with your Livy before you and hear the geese cackling that saved the Capitol, and to see with your own eyes the Carthaginian sutlers gathering up the rings of the Roman knights after the battle of Cannæ, and heaping them into bushels, and to be so intimately present at the actions you are reading of, that when anybody knocks at the door it will take you two or three seconds to determine whether you are in your own study or on the plains of Lombardy, looking at Hannibal's weather-beaten face and admiring the splendor of his single eye."

Don't dally with your purpose.

"The one serviceable, safe, certain, remunerative, attainable quality in every study and pursuit is the quality of attention," said Charles Dickens. "My own invention, or imagination, such as it is, I can most truthfully assure you, would never have served me as it has but for the habit of commonplace, humble, patient, daily, toiling, drudging attention." When asked on another occasion the secret of his success, he said: "I never put one hand to anything on which I could throw my whole self."

"Be a whole man at anything," wrote Joseph Gurney to his son; "a whole man at study, in work, in play."

"I go at what I am about," said Charles Kingsley," as if there was nothing else in the world for the time being. That's the secret of all hard-working men; but most of them can't carry it into their amusements."

Many a man fails to become a great man by splitting into several small ones, choosing to be a tolerable Jack-of-all trades than to be an unrivaled specialist. Such people produce admiration but not conviction.

S. T. Coleridge possessed marvelous powers of mind, but he had no definite purpose; he lived in an atmosphere of mental dissipation which consumed his energy, exhausted his stamina, and his life was in many respects a miserable failure. He lived in dreams and died in reverie. He was continually forming plans and resolutions, but to the day of his death they remained resolutions and plans. He was always just going to do something, but never did it. "Coleridge is dead," wrote Charles Lamb to a friend, "and is said to have left behind him above forty thousand treatises on metaphysics and divinity—not one of them complete!"—Pushing to the Front.

MANY persons, at times, permit themselves to FORGET, what all MUST KNOW, viz.: That "CHEAP" is a twin, with a brother named "NASTY," and that the fraternal feeling existing between this interesting pair is so perfect, that, like the famous Siamese couple, these Twins are absolutely inseparable.

The "stock" argument used by a host of competitors with



is that their "so-called" just as good brands are "CHEAPER," leaving the tradesman a much larger profit than "Salada" does.

Our answer to the Grocer is the foregoing remarks in this Ad.

SALADA TEA CO.
TORONTO—32 Yonge Street.
MONTREAL—318 St. Paul.

Evaporated Vegetables

FOR SOUP
Always Ready
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use.
Samples sent on application.

Kerr Vegetable Evaporating Co.
Limited
KENTVILLE, NOVA SCOTIA

BROCK'S BIRD SEED



This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.
Agents for Canada:
C. E COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

NEW SEASON'S JAPANS

due to arrive in a few days.

NOW IN STOCK
"RAJAH" CEYLON
in Chests and Caddies.
Fine Golden Tip. Excellent Cup Quality.

George Foster & Sons
BRANTFORD, ONT.



ASK FOR
MOTT'S

BY ROYAL WARRANT TO HER MAJESTY THE QUEEN
DEWAR'S PERTH WHISKY

Dewar's Famous Scotch
Can be had from . . . .
Geo. J. Foy
Perkins, Ince & Co.
R. H. Howard & Co.
Adams & Burns
Toronto.
James Turner & Co., Hamilton, and all first-class houses.

MONSOON Indo-Ceylon Tea holds the phenomenal record of having quadrupled its sales in the past Year.
MONSOON SATISFIES YOUR CUSTOMERS
MONSOON SATISFIES YOUR CUSTOMERS
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MONSOON SATISFIES YOUR CUSTOMERS
MONSOON SATISFIES YOUR CUSTOMERS
There is no other tea on the market that gives such satisfaction. With an assorted order of 100 pounds, we send a handsome advertising cabinet. Try a sample order. . .
The Monsoon Tea Co., 7 Wellington Street West, Toronto.



Did you ever think--did you ever wonder why people, why your customers prefer ***Ceylon*** and ***Indian*** Teas to those of China and Japan ?

It is because they have found out that Ceylon and Indian teas are pure, clean, machine-made, British-grown--because these teas are healthier, more satisfying, and more economical.

Ceylon teas
Indian teas are the best of all
---teas---

DOMINION BANK.

PROCEEDINGS OF THE TWENTY-SEVENTH ANNUAL MEETING OF THE STOCKHOLDERS, HELD AT THE BANKING HOUSE OF THE INSTITUTION IN TORONTO, ON WEDNESDAY, MAY 25, 1898.

THE annual general meeting of the Dominion Bank was held at the banking house of the institution, Toronto, on Wednesday, May 25, 1898.

Among those present were noticed Sir Frank Smith, Col. Mason, Messrs. S. Alcorn, Wm. Ince, W. Crocker, A. E. Webb, John Fletcher, H. D. Gamble, Wm. Ramsay, J. Lorne Campbell, W. R. Brock, Thos. Long, John Long, J. Risley, Wm. Spry, E. Leadlay, M. Boulton, E. B. Osler, Wm. Hendrie, John Stewart, Walter S. Lee, W. D. Matthews, Chas. Cockshutt, H. M. Pellatt, Wm. Ross, A. W. Austin, Geo. W. Lewis, Thos. Walmsley, J. K. Niven, George Robinson, R. D. Gamble and others.

It was moved by Mr. E. B. Osler, seconded by Mr. E. Leadlay, that Sir Frank Smith do take the chair.

Mr. W. D. Matthews moved, seconded by Mr. W. R. Brock, and

Resolved—That Mr. R. D. Gamble do act as secretary.

Messrs. Walter S. Lee and M. Boulton were appointed scrutineers.

The secretary read the report of the directors to the shareholders, and submitted the annual statement of the affairs of the bank, which is as follows :

To the shareholders :

The directors beg to present the following statement of the result of the business of the bank for the year ending 30th of April, 1898 :

Balance of profit and loss account 30th of April, 1897		$ 29,925 75
Profit for the year ending 30th of April, 1898, after deducting charges of management, etc., and making full provisions for all bad and doubtful debts.		182,462 30
		$212,388 05
Dividend 3 per cent. paid 1st of August, 1897	$45,000 00	
Dividend 3 per cent. paid 1st of November, 1897	45,000 00	
Dividend 3 per cent. paid 1st of February, 1898	45,000 00	
Dividend 3 per cent., payable 2nd of May, 1898	45,000 00	
		$180,000 00
Balance of profit and loss carried forward		$32,388 05

During the past year two new offices of the bank have been opened, one in Winnipeg, Man., in June, under the management of Mr. F. L. Patton, and one in Montreal, to which Mr. C. A. Bogert was appointed manager. Both of these offices promise to be of substantial advantage to the bank.

FRANK SMITH, President.

Sir Frank Smith moved, seconded by Mr. E. B. Osler, and resolved that the report be adopted.

It was moved by Mr. S. Alcorn, seconded by Mr. T. Walmsley, and resolved, that the thanks of this meeting be given to the president, vice-president and directors for their services during the past year.

It was moved by Mr. Hendrie, seconded by Mr. J Risley, and resolved that the thanks of this meeting be given to the general manager, managers and agents, inspectors and other officers of the bank for the efficient performance of their respective duties.

It was moved by Mr. Geo. W. Lewis, seconded by Mr. Anson Jones, and resolved, that the poll be now opened for the election of seven directors, and that the same be closed at 2 o'clock in the afternoon, or as soon before that hour as five minutes shall elapse without any vote being polled, and that the scrutineers, on the close of the poll, do hand to the chairman a certificate of the result of the poll.

Mr. Thomas Long moved, seconded by Mr. W. S. Lee, and resolved, that the thanks of this meeting be given to Sir Frank Smith for his able conduct in the chair.

The scrutineers declared the following gentlemen duly elected directors for the ensuing year : Messrs. A. W. Austin, W. R. Brock, Wm. Ince, E. Leadlay, Wilmot D. Matthews, E. B. Osler and Sir Frank Smith.

At a subsequent meeting of the directors, Sir Frank Smith was elected president, and Mr. E. B. Osler vice-president, for the ensuing term.

GENERAL STATEMENT.

LIABILITIES.

Capital stock paid up		$ 1,500,000 00
Reserve fund		1,500,000 00
Balance of profits carried forward		32,388 05
Dividend No. 62, payable 2nd May		45,000 00
Former dividends unclaimed		73 50
Reserved for interest and exchange		112,090 91
Rebate on bills discounted		34,084 80
		$ 3,223,637 26
Notes in circulation		1,264,016 00
Deposits not bearing interest		1,803,735 52
Deposits bearing interest		11,223,425 10
Balance due to London agents		156,279 21
		$17,671,093 09

ASSETS.

Specie		$ 548,098 03
Dominion Government demand notes		798,060 00
Deposit with Dominion Government for security of note circulation		77,250 00
Notes and cheques of other banks		304,643 78
Balances due from other banks in Canada		136,077 58
Balances due from other banks in United States		745,037 69
Provincial Government securities		330,177 71
Municipal and other debentures		3,658,062 50
Bills discounted and current (including advances on call)		10,709,000 96
Overdue debts (estimated loss provided for)		44,666 66
Real estate		39,567 65
Mortgages on real estate sold by the bank		7,371 19
Bank premises		263,703 64
Other assets not included underforegoing heads		9,375 70
		$17,671,093 09

R. D. GAMBLE,
General Manager.

Dominion Bank, Toronto, 30th April, 1898.

AN ENTERPRISING UNITED STATES HOUSE.

THE firm of Delafield, McGovern & Co., of New York, composed of men who gained their experience in the old firm of Wm. T. Coleman & Co., of San Francisco, who were among pioneers in the introduction of British Columbia canned salmon into Canadian markets, now control several of the large salmon canneries on the Fraser River and have an extensive trade in Canada, the lower provinces and Great Britain. Several years ago they conceived the idea of establishing and introducing a brand of their own, of superior quality, and packed in the handsomest style regardless of expense. Their artistic, embossed label, the "Clover Leaf" brand, is now known from one end of the American continent to the other, and while their trade in Canada is probably not over one-quarter of what it is in the United States under the same label, it is still comparatively large and is constantly increasing. This brand is handled they claim by fully 95 per cent. of the jobbing houses in Canada. The goods are distinguished by their uniformly excellent quality and the handsome style of the package. The "Clover Leaf" brand carries with it the fullest guarantee as to weight, quality and condition; and both wholesalers and retailers are also guaranteed against decline in price. In addition to the "Clover Leaf" salmon, Delafield, McGovern & Co. handle, under the same brand, high grade California canned fruits, raisins, prunes, and dried fruits, and are large factors in all lines of Pacific Coast products.

PORK PACKING IN N.B.

The question whether the New Brunswick farmers can supply enough hogs to keep a pork-packing establishment in operation at St. John appears to have entered quite largely into the discussion at the board of trade rooms recently. No doubt the same question arose at the beginning of the packing industry in Ontario. The farmers answered it by producing the hogs, and the packers there have developed a very profitable export bacon trade. Practical men say that New Brunswick pork is superior in quality to the Ontario article, and there seems to be no question of the ability of our soil to produce cheaply and abundantly the best kind of food on which to feed swine.—Sun, St. John, N.B.

Ald. Bowman, of Toronto, is writing to Buffalo for information upon the methods in vogue there for the regulation and taxation of departmental stores, preparatory to bringing in a motion affecting them.

THE FINEST EVER IMPORTED



Southwell's

Jams, Jellies and Marmalades.

Rae's

Pure Finest Sublime Olive Oil



Write for Price Lists and Particulars.

FRANK MAGOR & CO., 16 St. John Street, MONTREAL

Current Market Quotations for Proprietary Articles.

June 2, 1898.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.



PURE OOLD.

5 lh. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4 oz. cans, 4 and 6 doz, in case	1 25
10 cent can	0 90

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. OILLARD & CO.

1 lb. tins, 2 doz. in case.....per doz.	1 20
½ lb. tins, 3 " ..... "	90
¼ lb. tins, 4 " " ..... "	60

MAPLE LEAF BAKINO POWDER,

½ lb. glass jars	$1 25
1 lb. glass jars	2 00
1 lb. sealer jars	2 25

THE F. F. DALLEY CO.

	per doz.
Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb, tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

BLACKING.

P. O. FRENCH BLACKINO. per gros

½ No. 4	$4 00
½ No. 6	4 50
½ No. 8	7 25
¼ No. 10	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
	per doz.
No. 5 Spanish Blacking, ¼ gross cases	7 20
No. 10 " " " "	9 00
Vucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

BERRY'S ENOLISH BLACKINO.

No. 1 Bronze Tins, per gross	$ 2 60
No 2 Bronze Tins, per gross	$ 3 40
" 3 " " "	5 60
" 4 " " "	10 00
No. 1 EnamelledTins "	2 50
" 2 " " "	3 75
" 3 " " "	4 00
" 4 " " "	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in ¼ gross cases.	Per Gross
French Oil in 3-doz. cases	$ 22 00
Reliable Shoe Dressing	9 00
Ecliplic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50
Shoe Blacking— in ¼ gross cases.	
Reliable French Blacking, No. 5	9 00
" " " No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00
	per gross
Alpha Metal Polish No. 2	9 00
Patent Stove Polish—	
Sunlight Lead Bar	4 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead	25
½ gross case	
Reliable Stove Pipe Varnish ¼ gross cases 6-oz. bottles	
Quickshine Pipe Varnish ¼ gross cases pressed top tins.	12







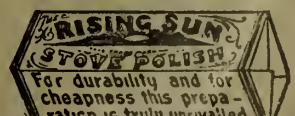
Stove Polish—



Quickshine Polish	9 00
Reliable Paste	6 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

STOVE POLISH.





	Per gross
Rising Sun, 6 ounce cakes, half-gross boxes	$ 8 50
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

Two Specials for Summer Work

Edwardsburg Silver Gloss

This is a starch that sells at sight, gives perfect satisfaction, and is always a repeater.

You'll do well to keep fully supplied with it.

Benson's Satin Starch

is another dandy for general use in all Laundry work.

Your customers will be well pleased with it, and it is done up in very neat and attractive packages.

Manufactured by

The Edwardsburg Starch Co., Limited, Cardinal, Ont.

THE F. F. DALLEY CO.



	Per gross
Gem Stove Polish, ¼ gross cases	$9 00
	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 7

Enameline.



No. 4—3 dozen in case	$4 50
No. 6—3 dozen in case	7 50

BIRD SEEDS

BART. COTTAM & CO.

"Cottams," with Patent Bird Bread.	0 07
Warbler, with Song Restorer	0 05¾
Belgian, with Bird Improver	0 05½
International, with Bird Treat	0 05¼
German X, with Cuttlefish Bone	0 04¾
German, with Cuttlefish Bone	0 04½
London Bird Seed, bulk 25 lb. cases	0 04½
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 "	0 03

CORN BROOMS

CHAS. BOECKH & SONS.

	per doz. net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
" " 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

BLUE.

KEEN'S OXFORD. per lb.

1 lb. packets	$0 18
¼ lb. "	0 18
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CHEWING GUM.

ADAMS & SONS CO. per box

Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher)36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs.	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 00
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	
Flirtation Gum (English or French wrappers) 115 1c pieces	
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHEESE.



MACLAREN'S IMPERIAL. Per doz.

Large Size, cases 1 doz.	$3 00
Medium Size, cases 1 doz.	4 50
Small Size, cases 2 doz.	2 40
Individual, cases 2 doz.	1 00

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18

	per doz
Royal Cocoa Essence, packages	1 40

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. tins, boxes 4 doz.	2 40
½ " " " 2 "	4 50
" " " 1 "	8 50
	per lb.
Ralston Health Club boxes 6 lbs.	45



CHOCOLAT MENIER.	1 case lots.
Vanilla—per lb.	5 case lots.
Yellow wrapper	$ 0 32 per case.
Pastilles—	$ 0 00 per box
108 bxs. to the case	$ 0 20
Croquettes—	per case.
9 bxs. of 12 packages	$20 00 per pkg.
	$ 0 25

FRY'S.

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ½'s, 14lb. bxs.	0 24
Cocoa—	per doz.
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, " "	4 50
" 1 lbs. " "	8 25
Homeopathic, ¼'s, 14lb. boxes	....
½ lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'S.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23

The Toronto Biscuit & Confectionery Co., Limited, are putting on the market a Biscuit that every grocer ought to handle. It is called

WHEAT MEAL

Besides being very palatable, it is invaluable for invalids and persons with weak digestion. Include a tin in your next order.

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED.

A. W. Porte, President. **7 Front Street East. Toronto.** S. R. Parsons, Vice-President

Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz	$3 75
Cocoa Essence, ½ lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs	0 27
" ½ " " "	0 28
" 1/4 " " "	0 29
" 1/8 " 5 or 10 "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails	....
Feather Strip, " " " "	....
Special Shred, " " " "	....
Macaroon, " " " "	....
Crown Desic., 12, 20 or 25 lb. "	....
Special, " " " "	....

Barrels, 2c. per lb. less.
Terms, 3 p.c., off 30 days.

COFFEE.

per lb.

JAMES TURNER & CO.

Mecca	0 34
Damascus	0 30
Cairo	0 20

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	0 33
Bourbon Blend	0 31
Our Own "	0 30
Jersey "	0 28
Laguaya "	0 25
Rajah Blend	0 21
Mocha and Java	0 32
Old Government Java	0 30 0 32 0 34

EXTRACTS.

per doz

Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25

Crown Brand (Robert Greig & Co.)—



1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00

Rowntree's ELECT Cocoa

Robert Greig & Co., Montreal, Agents.

¼ lb. Tins, boxes 2 doz	2 40
½ lb. Tins, boxes 2 doz	4 60
1 lb. Tins, boxes 1 doz	8 70

FOOD.

per brl

ROBINSON'S BARLEY AND GROATS.

per doz.

Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS. per doz.

Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot, 2 qt. size	1 20
Acidulated, 2 qt. size	1 50

(Sold by all wholesale grocers.)

per doz

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz	0 90
1 " " Red, "	0 95

COX'S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams " " 1 55	1 90
Red Currant Jelly	2 75

(All the above in 1 lb. clear glass pots.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Liocrice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$10 80
" per case of 3 doz., net	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

Square Tins—	per lb.
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
F. D., 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)

per gross.		per gross
Pony size	$ 7 50	Beer Mug 16 20
Small Med.	7 50	Tumbler 11 50
Medium	10 80	Cream Jug 21 00
Large	12 00	Sugar Bowl 22 00
Spoon	18 00	Caddy 28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durbam Mustard bulk, per lb	0 12
¼ lb. tins, 4 doz. io case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	

TIGER STOVE POLISH

After twenty years' experience, we have now got the best Stove Polish



that has ever been placed on the market. It does not shrink, or dry up, or rust the box. It gives a beautiful gloss to the stove with little or no labor. It is the largest and handsomest box of Stove Polish sold or made in the world. Ask your dealer for a ¼ gross case.

THE F. F. DALLEY CO., Limited - HAMILTON, CANADA

"BRANTFORD" STARCHES

In replenishing your stock for the summer trade remember that our products are thoroughly reliable as to quality, and are packed in the most attractive manner.

Have you seen our new **Embossed "Lily White" Tin?** Without doubt the handsomest package on the market. Ask your wholesaler for it when sending in your order.

THE BRANTFORD STARCH CO., Limited, BRANTFORD, ONT.

Selling Agents for the Celebrated "CELLULOID STARCHES."

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppers (pints)	2 30
Corked (pints)	1 90

SODA

COW BRAND



	per box
Case of 1 lbs. (containing 60 p'k'g's)	$ 3 00
" " ½ lbs. (" 120 ")	3 00
" " lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb. packages)	3 00
Case of 5c. p'kgs (containing 96 p'kgs.	3 00

SOAP.



1 box and less than 5	4 00
5 boxes and upward	4 00

Freight prepaid on 5 box lots.



BRANTFORD SOAP WORKS CO.

Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

A. P. TIPPET & CO., AGENTS

	per gross
Maypole Soap, colors,	12 0
" " black	18 00

10 per cent. discount on gross lots.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07¼
Silver Gloss, 6-lb. tin canoisters	0 07¼
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07¼
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons	0 07¾
No. 1 White, bbls. and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06¼
Canada Pure Corn	0 05¼
Rice Starch—	
Edwardsburg No.1 white,1-lb.cart.	0 09¼
Edwardsburg No. 1 White or Blue, 4-lb. lumps	

KINGSFORD'S OSWEGO STAROH.



SILVE GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08 0 08½
PURE	40-lb. hoxes, 1-lb. pack	0 07
	" 48-lb. " 16 3-lb. boxes	0 07

For puddings, custards, etc.

OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05¼
Bbls., 175 lbs.	0 04¾
Kegs, 100 lbs.	0 04¾
Lily White Gloss	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07¼
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07¼
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07¼
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	07¾
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.	0 05¼
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06¼

TEAS.

"SALADA" CEYLON.



	Wholesale	Retail
Brown Label, 1s and ½s	0 20	0 25
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s and ½s and ¼s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

RAM LAL'S (lead packages)



Cases, each 60 1-lbs.		0 35
" " 60 ½-lbs.		
" " 30 1-lbs.		0 35
" " 120 ½-lbs.		0 36

"KOLONA"



Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Black Label, 1-lb., retail at 25c	0 19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c	0 42
Gold Label, " 80c	0 58

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retai
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25

TOBACCOS

EMPIRE TOBACCO CO.

Foreign—	
Royal Oak, 2 x 3, Solace, 8s	0 58
Something Good, rough and ready, 8⅓s	0 61
Something Good, rough and ready, 7s	0 60
Golden Plug, 3 x 6, 3½s	0 66
Louise, 3 x 1½, Solace, 16s	0 61
Domestic Chewing—	
Currency, 14¼ oz. bars, spaced 9s, (10 to the lb.)	0 37
Patriot, 2 x 6, Navy 5s	0 39
Old Fox, Narrow 12s	0 44
Silver Buckle, bright 8s	0 41
Snowshoe, 10⅔ oz. bars, spaced 8s, (12 to the lb)	0 42
Snowshoe, pound bars, spaced 6s	0 42
Domestic Smoking—	
Good Friend, bright 8s	0 41

WOODENWARE.

THE E. B. EDDY CO.

	per doz
Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Parlor	1 30	1 40
Red Parlor	1 50	1 60
Safety No. 1, wall box	1 40	1 50
" No. 2, slide box	2 80	2 90
" No. 3, capital	2 75	2 85
Flamers, slide boxes	2 25	2 35
" wax stems	3 20	3 30
Tiger	2 65	2 85

BRYANT & MAY.

Robert Greig & Co., Agents.

No. 9 Safety, per gross	$ 2 00
" 10 "	1 10
" 2 Tiger,	5 00
" 4 " "	2 00







LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845. BROOKLYN, N.Y.

WETHEY'S CONDENSED

Mince Meat

Will Not Ferment

Sells at Any Time



Positively one of the greatest trade-winners on the market.

J. H. WETHEY

Sole Manufacturer St. Catharines, Ont.

EXTENDED INSURANCE.

One of the many liberal features embodied in the **UNCONDITIONAL ACCUMULATIVE POLICY** issued by the

Confederation Life Association,

HEAD OFFICE--TORONTO,

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

W. C. Macdonald, Actuary. **J. K. MACDONALD,** Managing Director.

PERSONS addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

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Oakville Basket Co.

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit packages of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

THE PRESS CLIPPING DEPARTMENT

Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

Politicians can obtain from it everything the papers say about themselves on any subject in which they are interested. Business men learn of new openings for trade, pointers to sell goods, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted, reports of new industries or stores, etc.

TERMS—$5 per hundred clippings; $40 per thousand, payable in advance; but a yearly contract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

The Press Clipping Department, Board of Trade, Montreal

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

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The Dry Goods Review and The Canadian Grocer **$3.00**

Send for Samples.

THE DRY GOODS REVIEW

TORONTO .... MONTREAL



Reasons why you should use the

"Marshall Process" Wick

(Patented)

in your Lamps.

Because it possesses the highest capillary power of any wick made.
Because it requires but little trimming or care.
Because its combustion of petroleum oils is perfectly odorless.
Because it does not clog.
Because the flame it produces has no creeping tendency.
Because it produces the whitest light of the greatest illuminating power.
Because it is a non-conductor of heat, a preventive of overheated lamps.
Because it is used and endorsed by the leading Lamp and Lantern manufacturers, and sold by the leading jobbers throughout the United States.

Write to us for samples, prices, and all information. We sell the "Marshall Process" Wick for every style of Burner and Oil Heater in the Market.

GOWANS, KENT & CO.

Agents for Canada. TORONTO, CANADA.

THE SAUCIEST OF SAUCES.

PATERSON'S

Possesses a peculiar piquancy, and is more generally used than other

SAUCES.



Paterson's Wor'ster Sauce is the best value on the Market.

PREPARED BY—

R. PATERSON & SONS, GLASGOW.

Manufacturers of the celebrated "PATERSON'S CAMP COFFEE ESSENCE," and "PATERSON'S 'EUREKA' PICKLES."

Agents:—

ROSE & LAFLAMME, MONTREAL.

EUREKA REFRIGERATORS

GROCER STYLE

Size, width 52 in.
depth 30 in.
height 108 in.
weight 750 lbs.



Ash wood, antique finish, spruce lined, inside shellacked, 7 walls, 2 windows hung with weights, double glass. They are built complete and shipped set up.

Catalogue free.

This cut represents Nos. 14 and 15.

54 and 56 Noble St., Toronto, Ont.

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and other Dealers, who are regular subscribers to THE CANADIAN GROCER, wishing copies of:

The Canadian Hardware and Metal Merchant.
The Canadian Dry Goods Review.
The Bookseller and Stationer.
The Paper and Pulp News.
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Three pithy papers dealing with Credits, Honesty, Clerks, Expenses, Over-buying, Profit, Capital, etc., etc.

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ESTABLISHED 1849.

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MERCANTILE AGENCY

THE BRADSTREET COMPANY,

Executive Offices, PROPRIETORS

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Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

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Cor. Jordan and Melinda Sts.
THOS. O. IRVING, Superintendent.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

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JOHN FORMAN, 650 Craig Street
MONTREAL

THE CANADIAN GROCER

VOL. XII TORONTO AND MONTREAL, JUNE 10, 1898. No. 23

COLMAN'S MUSTARD

BEST ON EARTH

Selected Quality

Full Weight



Every Can Guaranteed

YES

They always ask for it again. It's a repeater every time.

Have you ever tried it at your own table? If not—do so at once! Then



you'll know why it is that everyone likes it so well. It sells any time—winter or summer.

J. H. WETHEY

Sole Manufacturer **St. Catharines, Ont.**

30,000,000 lbs.

That is the quantity sold annually of the famous

"BOSS"
Lunch Milk Biscuit.

(Patented and Registered.)

You are always ready to take hold of a staple, fast-selling article. We believe we have it, and experience proves our claim. Let us get together.

A TRIAL ORDER. And the pleased comments of your customers will do more to convince you than anything we can say.

The process of making them preserves all the nutritious and wholesome properties of the ingredients. A delicious Lunch Biscuit at a popular price. Everyone stamped **"BOSS."**

Only authorized manufacturer in Canada.

Queen Biscuit Co.

ST. JOHN, N.B.

(Mail orders promptly filled.)

It Costs No More.

Best
Because
Purest.

It Costs No More.

The word "best" is misunderstood in Salt. Scientific methods of the day prove that the Vacuum Process, and that process only, makes a uniform, pure, sparkling Salt Crystal. We have the only plant in Canada for supplying Salt made by the Vacuum Process. Thus, Windsor Salt is doubly refined, cleansed, purified, dried. "As pure as Windsor Salt" is the trade phrase from which the quality of all other salts is judged. "Best because purest."

Windsor Salt

Leading Wholesalers Sell It.

The Windsor Salt Co., Limited, Windsor, Ont.

Bi=Carbonate Soda.

For greatest purity, unequalled strength, absolute evenness of the grade, the "Hand in Hand Brand" of Bi-Carbonate of Soda, has yet to find a competitor.

The United Alkali Company of Great Britain vouches for its high quality, and we stand back of them. $98\frac{50}{100}$ of pure Bi-Carbonate of Soda in it—please remember that.

Stower's Lime Juice

Made only from especially cultivated West Indian Limes. 20 per cent. stronger than any other and so admitted, everywhere.

It is concentrated—distilled and re-distilled, and absolutely pure.

There is "no musty flavor to it"—this one point alone gives it individuality.

No free acid taste. It keeps perfectly in any climate.

Quality Wins Trade

The way to a woman's confidence lies in helping her to economize on what she wears. The English Home Dye of highest quality—Maypole Soap does just this.

All colors in it and each one is fadeless and brilliant. It doesn't leave "streaks" in what is dyed with it. Handy—quick—sure—clean. Used like ordinary soap—no mess, no trouble, no disappointments.

Maypole Soap Dyes.

The Cocoa and the Chocolates that bear the name "Fry" need no argument from you as to their high quality. "Fry" is a household word when purity, and richness and delicacy are thought of.

And because a little of Fry's Cocoa does more than a woman expects it to, she buys it and saves money. That assures **you** a pleasant spot in a woman's memory.

Fry's Cocoa and Chocolates.

To Hit The Center.

It takes Skill and Experience and Good Ammunition to hit the bullseye—a rifle bullet kills where bird shot simply maims. **Quality Counts,** but time alone proves that.

True, we aim high, but we shoot to hit the center of the Target of Public Opinion—and we hit it. Increasing sales on these two sterling brands prove this beyond a single question. Quality **always** counts—we aim high, but we aim "to hit the center," **and we hit it.**

Greig's Crown Brand Flavoring Extracts.

The extracts of highest quality, absolute purity, great strength, "True to Nature," in their 40 different Fruit, Flower, and Spice flavors. The best cooks use but half the usual amount of the Crown Brand—thus you save your customers much money in a twelvemonth. Don't fear—12 months is a long time we know, but they won't use any other brand once they try the "Crown Brand."

The Greig Mfg. Company.
Robert Greig & Co, Agts., Montreal.

Lorimer's Worcestershire Sauce.

Possessing a peculiar piquancy that gives an added zest to appetite. Used more generally because of the excellent "body" it has. A little of it answers the purpose, and hence its economy. Used by the Nobility in England. The Recipe of a Nobleman living in the county in which it is made—And it's a great trade stimulant, too.

Robert Greig & Co, Agts., Montreal.

"SURE CATCH"

Seal Wax Border
Sticky Fly Paper

PRICE LIST FOR 1898.

One or more Boxes	$0.40 per box
Half Cases (Five Boxes)	1.80 each
One to Five Cases (Ten Boxes each)	3.40 per case

At the solicitation of many jobbers we shall also pack "Sure Catch" in half cases, thereby avoiding repacking small lots.

SPECIAL OFFER

In every case of "SURE CATCH" Sticky Fly Paper, we shall pack 10 sheets of "SURE CATCH" Foison Fly Paper **free**, (one sheet in each carton). At the usual price, this nets the dealer **66⅔c. per case more than the usual profit on Sticky Fly Paper.**

"Sure Catch" Poison Fly Paper.

Made of extra heavy absorbent felt paper.
Packed 6 sections in an envelope.

PRICE LIST: 1 Box, 50 Envelopes, $1.25. 1 Case, 10 Boxes, 500 Envelopes, $10.00

J. HUNGERFORD SMITH CO.

ROCHESTER, N.Y. — Manufacturing Chemists — **TORONTO, ONT.**

We also manufacture "TRUE FRUIT" Fountain Syrups.

Retail at
25c. per 1-lb. tin.



Slade's Pure... English Butter Scotch

HOME MADE DELICACY

MADE from Pure Cane Sugar and Fresh Butter. The most delicious, pure and wholesome Candy ever sold. Invaluable for coughs and sore throats.

Weekly sale in Great Britain and Europe, **50,000 TINS.**

PURE AS THE CRYSTAL SPRING

Slade & Co., Limited, The Royal Candy Works, Leeds, Eng.

BALDWIN'S Condensed Milk.

EXPORT CANADIAN BRANDS

Manufactured in the heart of the Eastern Townships, the Garden Dairying Section of Canada. For sale by all wholesale grocers. Write us for prices and particulars.

RICHEST PUREST BEST

ROSE & LAFLAMME, Agents, MONTREAL.

CADBURY'S CHOCOLATES

ARE SIMPLY DELICIOUS AND ARE PACKED SPECIALLY FOR CANADIAN MARKET.



CADBURY'S COCOA
(Absolutely Pure)

AND MEXICAN CHOCOLATE HAVE AN ENORMOUS SALE ALL OVER THE WORLD.

Agents: MESSRS. FRANK MAGOR & CO., 16 St. John St. MONTREAL



AURORA (Registered Trade Mark)

Ceylon Tea

Comprises the choicest pickings from the best known gardens of Ceylon. It possesses delicious aromatic and stimulating qualities, together with **Absolute Purity.**

Health, Purity, Convenience are the distinguishing features of the **Aurora Tea Package.**

Retails at 35c., 40c. and 50c.

W. H. GILLARD & CO., Agents for Canada, **Hamilton, Ont.**

TANGLEFOOT

Sealed Sticky Fly Paper.



The principal requirement of sticky fly paper is stability, while in your stock as well as after it is opened for use.

Stability Tanglefoot possesses in the highest degree; constant and well directed experimenting have developed a paper very nearly perfect and not approached by anything in the line.

Sell Tanglefoot and you will know that you are supplying the latest ideas and improvements as soon as they are out.

SEE THAT IT LOOKS LIKE THIS. **40 cents a Box---$3.40 a Case.**

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XII. (Published Weekly) TORONTO AND MONTREAL, JUNE 10, 1898. ($2.00 per Year) No. 23

SUCCESS AS A TRAVELING SALESMAN.

By Henry W. Chapman.

I HAVE traveled 20 years and never missed a season. I have been married eight years and only spent one Christmas with my wife. But I would rather be a traveling salesman than a lawyer or a doctor. Perhaps it is true that to succeed at anything a man must prefer that thing. If I am to be guided by my own experience, there are also other essentials to even a resonable success: Know your goods, know your market, know your customers. Work by day and travel by night. Keep your digestion and your temper even. Keep your eye clear and your hand steady, and tell your customers the truth—not fairy stories, not even "good stories."

The commercial traveler who carries a pistol, a pack of cards, a bottle of whisky and a box of cigars in his satchel doesn't hold out. As a type he is rapidly disappearing. The merchants of the United States have gotten educated beyond him. Goods are no longer sold on friendship. They must have merits of their own, and they must be offered for sale at the right time. Anticipation is half the battle. In the development of this country, the part played by commercial travelers is rarely considered. Yet it is a great deal easier to go out and do a thing than it is to tell how it is done.

Instead of the commercial traveler's work being a picturesque spree, with good stories, good cigars and perpetual parlor car seats, it is after all governed by exactly the same rules as those which regulate any other business. He is the middle man between the seller and the buyer, and he must command the respect of each of them. In order to do this he can't well avoid being truthful, courteous and polite. Instead of loafing, drinking and exchanging jokes with people along his route, he must work hard each day, say one town a day, and travel by nights to the next stopping place. It is hardly necessary to say that he must feel well and keep well to be able to do this; and his digestion must be equal to almost any kind of food he finds.

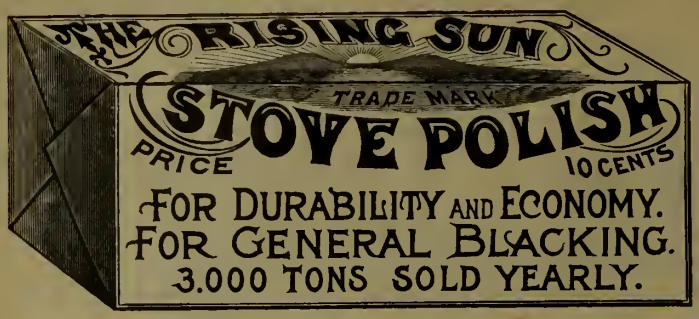
If my experience is of any value to young men who may think of starting out in this business, they are welcome to it. I began on the road about the time I reached my majority; already I had served a useful apprenticeship in the retail trade. Why was that useful? Because you can't sell goods unless you know them; you can't convince a customer unless you can answer his questions and anticipate his objections. There's no use wasting time in trying to make friends with him unless you can sell him goods. Drinking with him and telling him good stories doesn't count for much nowadays. It's more and more straight goods and straight business.

Every week I get letters from friends asking advice about the road. I believe it is true that I am the oldest man in my line, dry goods specialties, traveling out of New York. For 20 years I have made regular trips through the southwest. I have never carried a pistol in that time and never need one—in spite of the saying that when you need a pistol in Texas you "need it like h—l," I never saw trouble that I felt I had to take any part in. Indeed, I never carried a weapon since my early days, when there were not so many railroads, and I had to make wagon trips sometimes by night, from one backwoods town to another, with a colored man driving me and a Winchester on the seat by my side. When a young man asks how he can start all I can say is, begin in a small way. Experience and reputation in your line are absolutely necessary to secure employment by a good house at good money. Until you have these, try for them, as a retail salesman, anywhere. Unknown quantities are not wanted in big houses.

There are certain kinds of trade, such as shoes, the hat and the clothing, which do nearly all their business by means of traveling salesmen. And they do nearly all of it in four or five months of the year. These salesmen go out in May and June to take their fall orders, and they go in November and December to take their spring orders. A salesman who would travel ten months in the year and carry five times as many goods could not sell any more than they do in four or five. Which indicates that there are two kinds of salesmen, the "pikers," who grind away all the time, and the men who bunch their hits, to use a baseballism, anticipate their customers' demands, sell spring goods, say, in my line, in November and December, go out in March to keep in touch with customers and then spend the warm months in New York selling goods in their own houses to their road customers who have come on here to buy for the fall. While it is true that it is the advance business that pays, it is also true that there isn't any man who can make what I call a salary unless he sells goods in New York as well as on the road. While merchants came to New York twenty years ago more than they do now, it is still true that they continue to come on now at certain times. It is in New York, then, that the traveling salesman who has been in their stores, and mixed with them, knows what they want and how to sell them. And it is here, above all, that the value of the traveling salesman to his parent house is proven, above all mercantile agency reports.

The best customers last year may not be so good this year; discounts may have fallen off, ill-health hurt his business; he may have quarreled by letter with the home house. Now, the home house only wants to weed out undesirable customers, but to replace them with good ones. It is the

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

experienced traveling salesman who alone can know not only when, but where to go. If I tell a southern merchant in July, in New York, that I will be in his place on December 1, and I've always "tooted fair" with him, he'll wait to buy my line of goods until he sees my samples. I have traveled 2,000 miles in one week, and made from five to seven towns in each. On the 26th day of last November I was in Dallas, on the 28th in Waco, on the 29th in Galveston, on December 1 in Houston, and on December 2 in Fort Worth. That would measure only about 700 miles over the State, but it was 4,500 the way I went.

Expenses? Expenses don't cut any figure, You must get the business, no matter what it costs. Your expenses may be $60 one week and $160 the next. To meet them you draw drafts on the parent house—not on a bank. I never knew a reputable house to refuse to pay a draft drawn by a reputable traveling man. And for integrity traveling men are away above the average. The old timer who drank hard and told stories is no longer "in it." The merchant of to-day knows when he is "getting a run for his money." It doesn't do any harm to "jolly" him a bit; naturally, you wouldn't take your troubles to him. Tact and truthfulness generally win. And sometimes you tell him a story you have heard.

Experienced men, who have their health, are never out of a job. Such a one, who travels with a special line of goods for a big house, may make $12,000 or $15,000 a year in commissions. Many of them make from $6,000 to $8,000. A good house salesman in a big house may sell in the market (that is, in New York City, of course), a million dollars' worth of general dry goods in a year. But he couldn't possibly go out on the road with general samples and sell half that amount. Yet, a good traveling salesman with a special line of dry goods might sell on the road a million dollars' worth of his specialty. So the cost to general houses is less than to special lines to sell their goods, and the general salesmen get paid less.

Concentration is what pays the house as well as its travelers. Know your market, know your customers and know your special line of goods. Every successful road salesman has offers to take out side lines. But I have always refused; it's better to have one thing to sell and to sell that and nothing else. In all my 20 years on the road I have never been insulted, never had a personal altercation. And the one Christmas that my wife did spend with me she traveled 2,000 miles to do it. But I love my business; I wouldn't give it up. Even if, like some habits, it does "unfit a man for anything else."—Knoxville, Tenn., Sentinel.

THAT BROWN WICK.

IN a little more than a year, the wick business of the United States has been revolutionized by the Marshall Process wick. This is because the wick has merit. The Marshall Process or "Brown Wick" is not a dyed wick, but, by the peculiar patented purifying process of extracting all extraneous matter from the best cotton wick that can be made it becomes brown. What at first seemed a disadvantage proved a distinguishing mark, which has made it popularly known as the "Little Brown Wick." It cannot be bleached white, and a dyed wick would be hard and more useless than before. This is a flexible, fibrous wick, as soft as silk, through which, by capillary attraction, the oil is drawn up easily and freely, and with great regularity, insuring thereby the finest white light of the greatest possible illuminating power. More than this, the lamp does not "smell," the combustion of the oil being so perfect as to render it odorless. Gowans, Kent & Co., Toronto, are the Canadian agents for this wick.

Twelve cars of sugar for Winnipeg were included in the cargo of one C.P.R. steamer from Owen Sound last week.

ANNUAL INVENTORIES.

By Geo. L. Pender.

MY experience with the retail trade convinces me that there is no evil to which the average country merchant is more prone than the neglect to make a careful reckoning of his real condition from time to time. Some retail merchants will permit two or three, or even four, years to elapse between inventories, and some of them never take stock.

No merchant, however small his business, can afford to disregard this most important duty. An inventory should be taken at least once a year. Twice a year would not be too often. The advantages of inventories at frequent intervals are manifold. It is the surest way of determining the real worth of the merchant. It is the only method he can adopt of ascertaining whether or not he is conducting his business on a profitable basis. It is the best and most reliable plan of reducing stock and of finding out how much of the goods on hand is old or unsalable, and therefore needs special effort to work it off.

There is no good excuse for any merchant who neglects to follow this desirable and beneficial practice. There are at least two seasons of the year when trade is sufficiently slack to enable him to perform this most important work. These periods are those just preceding the spring and fall seasons, when stocks of merchandise are at their lowest. It is very desirable that a careful summing up of the previous season's results should be before the merchant at these dates, in order that he may know where he stands.

LACK OF BUSINESS ACUMEN.

"Aren't you sorry that you mixed corn flour with your wheat flour, now that you are found out?" asked the Job's comforter.

"I should say I am," the miller admitted. "In the first place, I ought to have called it a 'health blend,' and put it on the market at a higher price than the pure stuff."—Cincinnati Enquirer.

EVERY GROCER

who has tried **STOWER'S** goods has been pleased with them. We have in stock **Lime Juice, Lime Juice Cordial** and **Clarified Lemon Squash.** Have you tried our Lemonade, Strawberry and Orange Phosphate Tablets ?

LUCAS, STEELE & BRISTOL, - Hamilton.

CHINA and JAPAN

are tea-drinking as well as tea-producing countries, consequently the choicest product is consumed at home.



INDIA

produces the finest tea in the world, but the people of India do not drink tea, therefore the very flower of the crop comes to us in sealed packets, and is called

"Ram Lal's Pure Indian Tea."



JAMES TURNER & CO., - Hamilton

WHOLESALE AGENTS.

Stocks held at Vancouver, Calgary and Winnipeg.

SAMUEL VILA,
Western Representative, CALGARY.

REINDEER BRAND

CONDENSED MILK,
EVAPORATED CREAM,
CONDENSED COFFEE AND MILK.

Always up to their reputation.
Keep a small stock on hand.
Campers and Fishing Parties require these goods.

Our Own Crands

Something Special in Currants.

Excelsior Brand Vostizza
Crown Brand Vostizza
} Cases and Half Cases.

We carry full stock of general groceries, and our prices are always right. See our Travellers and get quotations.

THOS. KINNEAR & CO., 49 FRONT ST. EAST **TORONTO.**

A PRAISEWORTHY STARCH.

RECENTLY we have received several inquiries regarding the "Boston Laundry Starch," which is made by The F. F. Dalley Company, Limited, of Hamilton, Canada, and, in keeping with the spirit which animates the publication of the American Journal of Health, a thorough investigation has been made with a result of demonstration that the article in question is eminently deserving of all praise. The following claim has been made for same: That it imparts a hard polish to collars, cuffs and shirt fronts.

In reply to those who ask if such claim is borne out in actual performance, we would say unhesitatingly, that it is not in the slightest degree overdrawn, but that the merits of the article in question are indeed conservatively stated, for a more praiseworthy addition to domestic equipment than is found in the "Boston Laundry Starch" has never been brought to our notice. It is invaluable to every household, and no one will ever regret the modest price which secures an article of such decided convenience and utility.

So many articles are advertised nowadays that it is impossible for the unadvised reader to distinguish between the catchpenny and the genuine. Honest statements concerning really worthy products are found side by side with speciously worded claims which, after it is too late, are found to be wholly without foundation. It is the duty of every publication, entering the home, to investigate such advertised claims, that readers may be warned from the unworthy, and, at the same time, given unbaised advice regarding trustworthy articles placed upon the market. Such investigation has been made in this case, and, as a result, we do not hesitate to bestow heartiest editorial endorsement upon the "Boston Laundry Starch," which should find a place in every household in the land. —American Journal of Health, New York, June.

AN INTERESTING WEDDING.

A June wedding, of more than ordinary interest to merchants and provision dealers from Winnipeg to the Pacific coast, was celebrated on Wednesday, the 1st inst., when Miss Edith, eldest daughter of D. C. McTavish, The Hudson's Bay Co. factor at Rupert House, N.W.T., was married to R. A. Rogers, of Winnipeg. Mr. Rogers, as a member of the Parsons Packing Co., and as head of the Winnipeg Cold Storage Co., is well and favorably known throughout Manitoba and the Northwest. He has had much to do with the development of creameries, cheese factories, etc., in the west, and it was due to his enterprise that the first really large and efficient cold storage warehouse was erected in Winnipeg, at a cost of $40,000.

THE CANADIAN GROCER extends its congratulations to the happy couple.

MONTREAL GROCERS' PICNIC.

President John Scanlan presided at the regular monthly meeting of the Montreal Retail Grocers' Association, in the Monument National on Thursday evening, June 2. All the officers and about 30 members were present.

The treasurer, Mr. J. P. Dixon, reported that he had received contributions towards the annual picnic from different wholesale houses amounting to about $230. The chairmen of the various committees had been delegated to select a suitable site for a picnic ground. They reported on the different places they had visited, and, after a thorough discussion, it was moved by Mr. Repentigny, seconded by Mr. Willison, and carried unanimously that the annual picnic be held at Cornwall, Ont., on July 13.

A discussion then took place as to the best means of making the picnic a profitable enterprise. It was suggested that the financial condition of the association would be much improved if the annual outing could be made to pay. It was decided to call a special meeting to go further into the question.



FOUR REASONS WHY GROCERS should sell a brand of Stove Polish which, above **ALL** others, consumers want, and for which Grocers can offer no substitute without injury to their trade.

Enameline

The Modern STOVE POLISH

First: It is Superior to All others in Quality.

Second: It gives Perfect Satisfaction to Consumers.

Third: It is Thoroughly Advertised and Sells itself.

Fourth: NO OTHER Stove Polish ON EARTH has so large a sale.

When the Days begin to Lengthen

then the profits begin to grow beautifully less—in the aggregate. At least that is the way most retailers look at it. Rolled Oats are staple goods, but some one says, "they heat my blood." That's just the person you ought to sell Flake Barley to—it **doesn't** heat the blood, yet it makes an ideal breakfast porridge. Nourishing—strengthening—easily digested. The wooden kegs we put them up in hold 25 pounds The kegs are very useful after the Barley is sold.

Flake Barley for Breakfast

FROM MANUFACTURER TO RETAILER DIRECT.

The Tillson Company, Limited,
Tilsonburg, Ont.

HOW TO SUCCEED IN GROCERIES.

MY theme this week is the dishonest grocer. If I could dip my pen in sulphuric acid and write on asbestos paper, I could not then express half the contempt and hatred which I cherish for the grocer who gives short weights and measures, makes low prices to attract trade, and steals customers away from a rival in business. Some people may think that I have suffered directly by such methods as these, which makes me so bitter against them, but this is not true. However, I sympathize with the honest grocer who is forced to meet such competition as this, and sees his trade gradually going toward the dishonest grocer.

The dishonest grocer does not exist, you say? He does, beyond a doubt.

He will never win out in the long run, because honesty will succeed as sure as the sun rises and sets. Why, then, are grocers dishonest? The most patent cause in making grocers dishonest is selling goods at too close a margin, or at no margin at all. The temptation to make both ends meet by giving short count and short measure is too great in times of close competition, and the man who is at all weak will finally fall. "Honor and fame from no conditions rise; act well your part—there all the honor lies."

Is it honorable for a merchant to advertise twenty pounds of sugar for a dollar, and give only eighteen? Is it honorable for him to sell thirteen ounces for a pound, and forty-five pounds of flour for a quarter of a barrel, which should be forty-nine pounds? Is it honorable to overcharge on one article and undercharge on another? Is it honorable to go to your neighbor's customers and quote prices far below what you would to your own trade? What man who sells sixteen ounces to the pound and twelve to the dozen can compete with these sharks and pirates? They degrade the profession, and make all classes of customers suspicious of all dealers.

It is a blessing to feel that they will sometime overstep themselves, and perish through their own dishonesty.

Shakespeare says: "Who steals my purse steals trash, but he who filches from me my good name, takes that which not enriches him, and makes me poor, indeed." The pirates, who are engaged in these reprehensible practices, will find some day that they are known in their true light, and all the perfumes of Araby will not suffice to make their name sweet to the public again. They will be shunned like a pestilence, despite their air of respectability. Unfortunately this class of grocers is far too numerous. They advertise largely in the daily papers, and hide behind the shield of a great name. Once in a while an extraordinary clever shark will succeed, but, for the most part failure is their portion. Let all young grocers take the advice of one who has seen grocers rise and fall, and who has studied the causes of success and failure, and shun all dishonest and crooked practices.—Storekeeper.

Listowel is moving in the direction of establishing a co-operative pork packing establishment.



When the Snow

snows MacLaren's Imperial Cheese keeps itself cool.

When the Sun

shines we want you to keep MacLaren's Imperial Cheese cool.

A perfect cheese. None better made. Keep in a cool place.

Canned Salmon

Your Choice of BEST Brands Red Sockeye Salmon ---Talls, Flats and Squats

GET OUR PRICES.

THE DAVIDSON & HAY, Limited

Wholesale Grocers TORONTO

SLAUGHTERING AN INDUSTRY.

ACCORDING to the announcement of the Minister of Finance in the House, the duties on shirts, collars, etc., will not be altered during the present session.

This is much to be regretted, for, as matters now stand, Canadian goods are being crowded out by American slaughtered lots and European pauper-made goods. In fact, the situation has become so serious for the Canadian manufacturers, that a general reduction in wages will probably take place in the near future.

The industry has been struggling against a great disadvantage ever since the Fielding tariff came into force. By it, the duties on shirts, collars, cuffs, etc., were reduced to 35 per cent., while the duties on white and grey cottons were increased to 25 per cent., and on colored goods to 35 per cent. This was an evident error, for it meant that the shirt, etc., makers were to be taxed as much on their raw material as the duty on the finished article—a precedent which surely no Government would care to assume the responsibility of establishing.

Representations were made to the Government, and the Minister of Finance, evidently recognizing that an injustice had been done, introduced clause 355a, providing that cottons imported for the manufacture of shirts, etc., should pay an ad valorem duty of 15 per cent., and should be made up under Government supervision. This met with opposition from the jobbing trade, who contended that it would interfere with many lines of staples, and from the cotton manufacturers, who claimed that it would open the door to enormous imports of British and American cottons. Their arguments prevailed and the clause was withdrawn.

This is how matters have stood since, and though the shirt industry have preferred to meet foreign competition, and run their mills at a loss rather than disband their work people or reduce wages, still the struggle cannot be maintained indefinitely.

The shirt manufacturers of Canada employ over 8,000 hands, 90 per cent. of whom are women. These are paid wages averaging $1 a day and are able to live in comfort. If the mills are closed, or a material reduction is made in wages, it will be a serious problem to know what is to be done for these people—many of them with families to support.

The cotton combine, which at one time was the particular bugaboo of the Liberal party, has been treated with every consideration in the framing of the tariff, while the shirt industry, in which no combine existed, and which is of equal importance as a wage-paying institution, was handled by the tariff revisers without mercy.

In view of these facts one cannot help wondering if length of purse has anything to do with the immunity from tariff overhauling which the cotton interest seems to possess. Evidently their "pull" on this Government is greater than their influence with the late Conservative Administration.

There is another feature which makes it seem as though the shirt men had been specially singled out for ill usage by the Government. Prior to the election of 1896, one of the leading lights of the industry was approached by a prominent Liberal with a view to securing his support. The manufacturer had been a Conservative, but, like many others, disgusted with the men who were then at the head of affairs, was induced to go over to the Liberal camp. First, however, he demanded an assurance from the recognized leader of the party, Sir Wilfrid Laurier, that the manufacturing interests which had grown up and flourished under the National Policy should not be deprived of the protection which they required to permit of their competing with foreign goods. The assurance was given both before and after the election, and, later, when the tariff was down, and the shirt men found themselves in the cold, this gentleman received repeated promises from Sir Wilfrid—provided they kept quiet, that the duties would be restored and all made right.

How Sir Wilfrid Laurier can reconcile these statements with the action of his Administration is a question for independent voters to ponder over. One Minister said the Cabinet was not bound by the Premier's promises.

The matter is one which should interest every retail merchant in Canada, for, if an important industry is to be tomahawked and thousands of breadwinners thrown out of employment through lack of business ability —or something worse—in a Government, it is time that the commercial interests bestirred themselves, and called to account those who are responsible.

THE PRICE OF SUGAR.

In London, Java sugar is 1s. 4½d., and Muscavado sugar 1s. 6d. per cwt. higher than December 31 last; beet sugar is 2¼d. higher.

In New York holders of stored sugars expect prices to advance ⅛ to 3-16c. per lb. above present quotations.

"Gunpowder teas, to retail at 15, 20, and 25c., can be obtained from us at an exceptionally cut price," say Laporte, Martin & Cie. "They are the finest value for the money."

POLYNICE OIL

CURES

RHEUMATISM

Lumbago, Neuralgia

Dyspepsia and Kindred Diseases.

This new French medical discovery has been used with remarkable success in Bellevue Hospital, New York ; Howard Hospital, Philadelphia ; Maryland and Johns Hopkins University, Baltimore ; Civic Hospital, Montreal, and in various other hospitals in the prominent cities.

WHAT A PHYSICIAN SAYS:

Johns Hopkins University,
Baltimore, 5th April, 1897.

The experiments made here at the hospital with the Polynice Oil, witnessed by me, having been very successful, I hereby recommend it in all cases of rheumatism.

(Signed) Dr. F. L. ROGER.

..Polynice Oil..

Sent postpaid on receipt of price, 50 cents, in money order, by the famous French specialist of Paris.

Dr. A. Alexandre,

1218 G St. N. W, Washington, D. C.



CONSTANT DRIPPING WEARS AWAY THE STONE"

PERHAPS A HOLE HAS BEEN STARTED IN YOU.

Chances are that way.

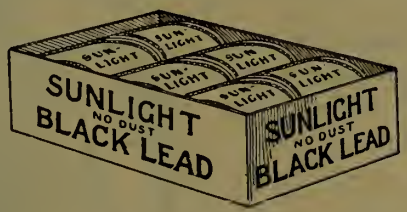
Nine ailments in ten come from abuse of the nervous system by the use of poor trashy coffee. Buy Pure Gold Coffee and be happy.

It pays you a handsome profit.



To be given away free to our customers

A record breaker in the sale of Stove Polish—over 1,000 gross of Sunlight Black Lead sold to the retail trade alone inside of two months, and still the sales increase. Try it, it's a seller.



A Chance of a Lifetime

to get a gold watch and a music clock free. All the trouble it means to you is to sell and push Sunlight Black Lead, the best Stove Polish in the world, and positively makes no dust. For sale by all the wholesale trade. Price, per gross, $2.25. Write for circular giving full particulars.

The Alpha Chemical Co., Berlin, Ont.



To be given away free to our customers

BRUNNER, MOND & CO.'S

BM&Co.
TRADE MARK.

WINN & HOLLAND
MONTREAL
SOLE AGENTS FOR CANADA

PUREST THAT CAN BE MADE

Bicarbonate of Soda
Soda Crystals
Concentrated Sal Soda
Caustic Soda
Bleaching Powder
Pure Alkali

BEST IN THE MARKET

MAIL and TELEGRAPH ORDERS

When you send letter or telegraph orders to us you take no chances. We guarantee both price and quality to be right. The continued increase in our letter order business is the best indication we have that our efforts in this direction are meeting with the approval of the most critical buyers in Canada.

H. P. ECKARDT & CO. Wholesale Grocers **TORONTO**

WASHBOARDS
CLOTHES PINS
CLOTHES LINES
TUBS
PAILS
CHURNS
BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
BASKETS
SCOOPS

And all Grocers' Sundries

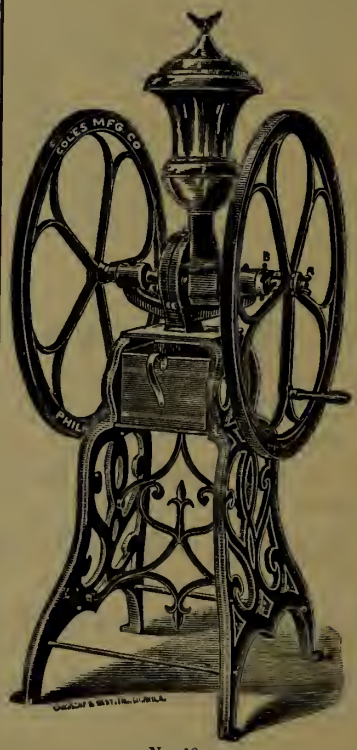
Sold and highly recommended by all leading grocers. . . . . .

Sovereign Matches

The H. A. NELSON & SONS CO., Limited

Sample room ...MONTREAL, QUE.

56 and 58 Front West, TORONTO.



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No. 18

Agents { TODHUNTER, MITCHELL & CO., Toronto
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN, Toronto.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

DEBT COLLECTING METHODS.

THERE are a great many schemes in vogue for the collection of accounts from slow pay people. Some of them are in direct contravention of the law, and merchants cannot be too careful in the methods they employ.

The bad pay debtor, commonly known as the "dead beat," is entitled to no smypathy, but the law has seen fit, nevertheless, to shelter him in certain particulars, and the law must therefore be respected whether the dishonest debtor is entitled to respect or not.

An Ontario act of 1896 imposes a fine not to exceed $20 per day upon persons who, in an effort to collect an account, use any notice or form which is an imitation of the forms appended to the Division Courts Act. To "dun" a person by postcard is also illegal, and so is any form which is designed to intimidate or to imitate legal documents.

Before us at the moment are a couple of forms and an envelope issued by a certain detective and debt collecting agency, which fact is stated in large letters on both envelope and forms; and all is on blue paper. The documents have been forwarded to this office by a subscriber who desires to know if they are legal; also, whether the attachment of a red seal thereto would be illegal.

As to the documents themselves, it is the opinion of a well-known lawyer, that they and all similar ones are illegal, as their obvious purpose is to intimidate, to frighten into paying an account. Then, as to the seal, the obvious intention of that is to give the document the appearance of being issued under official authority, and is therefore designed to deceive.

THE CANADIAN GROCER would not like to recommend the use of the documents. Aside altogether from the question of their legality, it is questionable whether they serve the purpose for which they are designed. They are chiefly intended to frighten the "dead beat" into paying his indebtedness. And when debtors of this class are not, as a rule, frightened by regular Division Court documents, they are not likely to be by these. The professional dead beat is not only often an intelligent man, but he can as quickly recognize an imitation from the real document as most people can a mule from a horse. And, when a merchant is discovered trying to deceive he, of course, weakens his case.

The question as to how debts may be best collected is an important one. We are, however, persuaded of one thing, and that is that a merchant should not give his accounts out of his own hands for collection until he had tried again and again himself. Having failed, then it is for him to employ other and more vigorous means.

The man with "snap" is not the man who snaps off people's heads. He is merely one who is awake to his opportunities.

WEIGHT OF A BAG OF POTATOES.

By an amendment to the Weights and Measures Act, it has been decreed that a bag of potatoes shall contain eighty pounds.

Under the law as it previously existed it was stipulated that "in contracts for the sale and delivery" of a bushel of potatoes the weight should be sixty pounds. There was no provision whatever as to the weight of a bag of potatoes. This defect the new law remedies.

CANADA AND THE U.S. TREATY WITH FRANCE.

A RECIPROCITY TREATY between France and the United States has been consummated. It went into effect in both countries on the 1st inst., and came as a surprise to even the people of the United States, although negotiations have been pending for about eight months.

This treaty is not without interest to Canadians, in view of the reciprocity treaty which exists between the Dominion and the French Republic.

According to the proclamation issued by President McKinley, the articles of United States production which are to be admitted into France at the minimum tariff, together with the rate in francs per 100 kilos thereof, are as follows:

	Per 100 kilos. Francs
Canned meats	15.00
Table fruits, fresh—	
Lemons, oranges, cedrats and their varieties not mentioned	5.00
Mandarine oranges	10.00
Common table grapes	8.00
Apples and pears—	
For the table	2.00
For cider and perry	1.50
Other fruits, omitting hot-house grapes and fruits	3.00
Fruits, dried or pressed (excluding raisins)—	
Apples and pears, for the table	10 00
For cider and perry	4.00
Prunes	10.00
Other fruits.	5.00
Common woods—	
Logs, per 100 kilos	.65
Sawed or squared timber, 80 MM or more in thickness	1.00
Squared or sawed lumber, exceeding 35 MM and less than 80 MM in thickness	1.25
Wood, sawed, 35 MM or less in thickness	1.75
Paving blocks	1.75
Staves	.75
Hoops	30.00
Apples and pears, crushed or cut and dried	1 50
Manufactured and prepared pork meats	50.00
Lard and its compounds	25.00

The particular advantages secured by the United States are on meat products and lard compounds, the duty on the former being reduced by one-half, and that on the latter by one-third.

According to the official report of the United States Bureau of Statistics, issued several months ago, the exports of the United States to France for the fiscal year ending June 30, 1897, were $56,287,631. Of the chief articles enumerated in the above list the exports were as follows: Canned beef, $91,471; apples, green or dried, $41,513; other fruits, $259,867; lard, $1,032,286; bacon, hams, pork, $171,201; wood and manufactures of, not including furniture, $889,319; corn, $2,113,628; unmanufactured cotton, $26,110,302; ingots, bars and rods of steel, $4,513,395; crude mineral

oil, $4,584,562 ; cotton seed, $2,601,526 ; unmanufactured tobacco, $1,832,903.

Articles, the produce of Canada, which France admits under the minimum tariff are :

Canned meats.
Condensed milk.
Fresh-water fish.
Fish preserved in their natural form.
Lobsters and crayfish preserved in their natural form.
Apples and pears, fresh, dried or pressed.
Fruits, preserved, others.
Building timber in rough or sawn.
Wood pavement.
Staves.
Wood pulp (cellulose).
Extract of chestnut and other staining extracts.
Common paper.
Prepared skins.
Boots and shoes.
Furniture of common wood.
Furniture, other than chairs, of solid wood, common.
Flooring in pine or soft wood.
Wooden sea-going ships.

It will be observed that the list of Canadian products entitled to enjoy the French minimum tariff is more extensive than is that of United States products, and that there is, at the same time, but little clashing of interests.

Canned meats, apples, timber and wood are practically the only articles which appear on the both lists. Canada is, therefore, likely to be affected little, if anything, by the treaty between the two republics. Of the articles which may possibly be affected the Dominion, last year, only sent $1,589 worth of green apples, $1,760 worth of dried apples, and $152,019 worth of wood and manufactures of. We sent no canned meats to France.

The total exports of the Dominion to France last year aggregated $690,696, and the chief articles of export were : Animals, living, $125,014 ; breadstuffs, $28,141 ; fish and fish products, 295,974; metals and minerals and manufactures of, $45,230 ; wood and manufactures of, $152,019.

Canada's exports to France last year were the largest in fourteen years, and have only been exceeded three times, and that was in 1879, 1880 and 1882. In the last named year the exports were $825,573, or about 16 per cent. larger than last year.

The number of articles the product of France which are to be allowed into the United States under a lower tariff are also fewer than under Canada's treaty with France, and are largely confined to brandies, still wines, vermouth and works of art. One important article of French production, champagne, is not included in the United States list.

Canada's imports from France last year were valued at $2,507,128 against $2,782,773 in 1896 and $2,636,342 in 1895. The imports of the United States from France last year were valued at $67,530,231.

From French returns we learn that the United States is fourth in order among the nations as a purchaser of the products of France. Great Britain comes first, of course. Then follow Belgium, Germany and the United States.

In 1896 the exports of France to British possessions aggregated 1,364,300,000 francs; to Belgium 576,300,000 francs ; to Germany 401,500,000 francs, and to the United States 339,100,000 francs.

It is estimated that the concessions granted by the United States to France amounted to 1.42 per cent. of the total revenue paid by French imports, while the concessions made by France to the United States show a reduction of 2.58 per cent. of the amount of revenue paid by imports from the United States into France.

A LOWER TOBACCO DUTY.

THE British Government has taken sixpence per pound off the import duty on tobacco.

The Customs revenue from tobacco and snuff last year was £11,036,380, and it is estimated that the loss of revenue on tobacco, because of the reduction in the duty, will be £1,120,000.

It is worthy of note that the amount received by the British Government from the Customs duty on tobacco and snuff combined is rather more than 50 per cent. of the total Customs revenue. The total revenue last year was £21,556,460.

Next to tobacco, the largest source of revenue from the Customs is tea, but it is a great deal less, being only £3,805,935.

During the discussion of the Chancellor of the Exchequer's proposition to reduce the duty on tobacco it was suggested by some members of the House that it would be better to make the reduction on tea as an encouragement to British grown tea. Some would like to have seen the duty on tea made 2d. instead of 4d. per lb. But the Chancellor of the Exchequer was obdurate.

The average duty on leaf tobacco under the old tariff was 3s. 6d. per lb., or equal to 79c. per lb. Canadian money, and is said to be the highest duty paid in the world.

The Customs duty on leaf tobacco in Canada is from 10 to 14c. per lb.

NO BOUNTY ON SUGAR.

A PRESS despatch from Ottawa states that the Government has decided to do nothing during the present session of Parliament, at any rate, in the way of a bounty on the production of beet sugars in Canada.

In 1895 the Conservative Administration tried its hand at bounty giving, an Act being assented to in July, of that year, authorizing the payment of a bounty of seventy-five cents per hundred pounds on raw beet sugar of 70 degrees, produced in Canada between July 1, 1895, and July 1, 1897, with an additional one cent per hundred pounds for each degree or fraction of degree over 70 degrees. But no one took advantage of the Government's liberality. In the same year the import duty on raw sugar was fixed at ½c. per lb., and on refined at 1 14-100c. per lb.

It has been settled beyond peradventure that in certain portions of Canada at least, beets rich in saccharine can be produced, and the present agitation for the reimposition of the bounty is due to the efforts of those who are interesting themselves in the establishment of a beet sugar factory in Ontario.

Early in May, it will be remembered, the Toronto Board of Trade petitioned the Government, on behalf of a Scotch syndicate, which proposed starting a factory in Ontario, for a bounty on raw beet sugar, the sum so paid to be $1 per 100 lb. the first year, 75c. the second, 50c. the third, and 25c. per 100 lb. for the fourth and fifth years. But as has already been pointed out, the Government has decided to do nothing this year.

The persevering man may not get all he wants, but he will get a great deal more than he would had he not persevered.

ADVANCE IN MATCHES.

A new list has been issued this week on matches by the E. B. Eddy Co., values having been advanced 25c. all round, and jobbers are now quoting as follows : Telegraph, 1 case, $3.45 ; 5 cases, $3.25 ; Telephone, 1 case, $3.25 ; 5 cases, $3.05 ; Phœnix, 1 case, $3.15 ; 5 cases, $2.95 ; Tiger, 1 case, $3.10; 5 cases, $2.90; Telephone, ⅛ boxes, 1 case, $3.45 ; 5 cases, $3.25.

Parlor matches are unaltered.

A 10c. PER LB. DUTY ON TEA.

IN THE war revenue bill, passed by the United States Senate, is a clause providing for a duty of 10c. per lb. on tea. Before the bill can become law it will have to receive the endorsation of the House of Representatives. Whether it will receive this endorsation remains to be seen. A private letter to hand from a New York tea house ventures the opinion that it will not. At any rate, the Senate's action has in the meantime had the effect of imparting a stronger tone to the tea market generally.

In New York, holders have put their prices up, while cables from Japan state that shippers are asking from 2 to 3c. per lb. more.

The effect of these high prices, if maintained, will be keenly felt on the Canadian market, for buyers here who purchased on standards at a limited price will not be able to get their orders filled except at higher figures. In fact, in one instance reported, an advance of 4c. is demanded, while 2c. more is commonly asked. Several others have refused to entertain the proposition, while they, in the meantime, are refusing to place further orders.

The imposition of the proposed duty of 10c. per lb. will not only mean higher prices, but it would also mean the importation into the United States of less low-grade and medium teas than would otherwise be the case, although the tea inspection law already closes out a good many of these teas. This would mean a greater quantity of low-grade and medium teas available for the Canadian market, although here again the tendency in this direction has already been minimized by the fact that fewer of these grades of teas will be picked, the tea inspection law in the United States having induced the growers in Japan to curtail their output in this particular.

When it was proposed, under the Dingley bill, to put a duty on tea, it will be remembered large quantities of tea were bought up in Canada for shipment to the United States. It will be remembered the same thing was done, although to a lesser extent, four or five weeks ago, when the putting of a duty on tea for war revenue purposes was first mooted. What will be the experience in the present instance remains to be seen. So far there has been a little inquiry, and a few China greens were shipped to the United States a few days ago.

As to the future of the market, a great deal now depends upon what the House will do.

CONFLICTING MOLASSES REPORTS.

THERE has been a rather unsettled feeling developed on Barbadoes molasses at the Islands within the past ten days or so, and advices have been of a conflicting character.

On the one hand, it is stated that the market there is very active, with a large business doing, while, on the other, some agents state that they have firm offers of 11c. first cost, which is a decline of 1 to 2c. per gallon.

It is worthy of note, however, that buyers in Montreal have not nibbled at any of these low offers.

The reason is clear. There has been possibly 4,000 to 4,500 puncheons of molasses bought on Montreal account, costing, laid down on the wharf, all the way from 28 to 28½c., and possibly 29c. The owners of this do not want any decline, and do not expect it, as it is pretty well known that there are not over 3,000 puncheons remaining unsold at Barbadoes.

Accordingly, with no old stock in Canada to speak of, the general expectation is that Canadian market values on Barbadoes molasses will rule pretty steady around their present range.

POOR CLERKS ARE DEAR.

A poor clerk is dear at any price. Low wages and clerks low in measure of ability are just as certain as it is that water seeks its own level.

If a merchant will not pay a fair wage he cannot get a clerk that will be profitable to him.

Poor clerks, like poor goods are unprofitable A merchant may imagine that because he has secured the services of a clerk at a low wage that he has struck a bargain. But if that clerk be either ungentlemanly or ignorant of his business he will drive away more customers than he will attract. And a man who drives away customers is dear, even if his services were gratuitous and a premium was thrown in.

Judging from the character of some clerks, these are particulars which all merchants do not appear to consider.

DROPS FROM THE EDITOR'S PEN.

Ideas, like fish, become stale if not used.

Most people who deserve business get it.

A fool can give advice, but it is a wise man who can take it.

Dirt tarnishes a merchant's reputation as well as his store window.

A merchant requires brains as well as a good stock of merchandise.

War seems better at killing business than at killing either men or mules.

Men who look after themselves only will eventually be left to themselves.

Those who do not save their discounts, lose credit as well as their discounts.

Over-attentiveness to customers is nauseating, but sensible courtesy is palatable.

Most people spend more time splitting hairs than they do splitting cord wood.

Men, who make a failure of life, have, as a rule, no one to blame but themselves.

Honesty is the best policy, even when it may seem to be not the most profitable.

He who can sieze an opportunity is greater than he who can sieze a fortress.

He is a wise man who bottles pickles, but foolish is he who bottles up his ideas.

An attentive clerk is looking after his own interests, unconscious, as he may be, of the fact.

When a man gets angry he usually lets off steam that ought to be conserved for industrial purposes.

There are few things which have been so thoroughly tested and emerged therefrom with such credit as advertising.

One merchant ought to be ready to pull with his confrere even for his own sake, let alone for the other fellow's benefit.

If a merchant has not faith in himself, there are very few people who will have faith either in himself or his business.

The "dead beat" continues to sprout, and sprout he will until merchants no longer fertilize him with indiscriminate credit.

It is not the volume of business as much as the proportion of profit to the business done which determines whether the merchant is successful or not.

First impressions are often lasting.

The package often helps to decide the quality of the contents.

A good-appearing bag sometimes adds 10% quality and good flavor to the groceries therein.

Your wholesaler has them or can get them.

The customer unconsciously thinks the sugar tastes sweeter when done up in an "Eddy" Bag.

Large Size
Full Count
Good Paper

The stamp "E" on the bags will tell you they are our make; good appearance, superior make and strong paper will confirm it.

Sold as low as any other kind.

The E. B. EDDY CO., Limited

"The largest of its kind and the most unique establishment under the British Flag."

HULL, CANADA.

61 Latour St - - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; J. A. Hendry, Kingston; A. Powis, Hamilton; R. V. Weldon, London; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver, B.C.; John Cowan, St. John's, Nfld.

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

SEVERAL lines of full-bodied creamy, liquoring Ceylons and Darjeelings have recently been received by the Eby, Blain Co., Limited.

H. P. Eckardt & Co. have just received a shipment of Booth pineapple.

A shipment of Booth's canned pineapple is in stock with T. Kinnear & Co.

H. P. Eckardt & Co. are offering a fine line of canned peas, at 75c. per dozen.

Booth's oval pineapple, 2-lb. tins is in stock with The Eby, Blain Co., Limited.

Perkins, Ince & Co. are in receipt of a shipment of Dutch granulated sugar in 100-lb. bags.

"New York" ginger ale is going out at the rate of 100 cases per day with W. H. Gillard & Co.

You can buy a good domestic pickle, 20-oz. bottles, to retail at 12½c., at The Eby, Blain Co., Limited.

The Davidson & Hay, Limited, announces special prices on selected and F.O.S. Valencia raisins.

The Davidson & Hay, Limited, has in stock this week shipments of English malt vinegar, bulk and bottled.

"Leader" cut smoking tobacco, 1-9's, to retail at 5c., is in stock with The Eby, Blain Co., Limited.

Full supplies of Crosse & Blackwell's and Morton's table delicacies have been passed into stock by The Eby, Blain Co., Limited.

The Davidson & Hay, Limited, has in stock its first shipment of new season's Japan teas as advertised in THE GROCER of May 27.

"Imperial" ice cream powders, assorted fruit flavors, for making the finest ice cream, is in stock with The Davidson & Hay, Limited.

T. Kinnear & Co. have received a shipment of Clark's goods, including deviled ham, deviled tongue, beef, turkey and chicken.

An importation of "Orient," the perfection of English breakfast tea, in 1's, ½'s, and assorted 1's and ½'s, has come to hand for The Eby, Blain Co., Limited.

Batger's "Nonpareil" table jellies, Burnham's "Hasty Jellicon" and Baltimore "Fruit Puddine" are meeting with brisk sale with The Eby, Blain Co., Limited.

Cooney's bag and square blue and dome lead is being offered by W. H. Gillard & Co. The bag blue is put up in neat bags, ready for use, to retail at 5c., saving much trouble and annoyance to the housewife.

"Aurora" Ceylon tea, which is put up in packages ½ lb. and 1 lb., is finding a ready sale with W. H. Gillard & Co., on account of the real merit of the tea, combined with the convenience and attractiveness of the package.

THE SUGAR INDUSTRY.

EDWARD KYNASTON'S West India Sugar Circular says: "The Sugar Conference appears to be settled to take place in Brussels on June 7 or 8, when all the European powers are to be represented, and it is devoutly to be hoped some definite and final solution to this vexed controversy will be the outcome of its deliberations. It surely ought not to be difficult to arrive at an understanding mutually acceptable to all, and from the course the American and Spanish conflict appears to be taking, it will be more than desirable that these bounties should once and for ever cease. There can be little doubt that sooner or latter the Philippine Islands, Porto Rico, and Cuba will pass into the hands of the United States of America, and once the Stars and Stripes flag is planted in these colonies there is but a very remote chance of its being disturbed. In that event, the sugar production in those places, coupled with that of the Sandwich Islands, and of the rapidly expanding beet industry in America, will more than supply all the requirements of that country, so that the cane sugar growers, with those who produce beet on the continent, will have to look to their respective populations, both home and colonial, to take off the sugar produced under their flags. If our Government will consider not only the present but the future position which will then exist, they will surely not hesitate to see their colonies righted in the unequal battle that has raged round them for so many years. The continental people have the remedy in their own hands, for by reducing their home duties, all their surplus production could quite well be consumed, after allowing for such quantities as will in a natural way find their destination in this country. That the present Spanish and American conflict will revolutionize the sugar world there can be little doubt, and as our colonies will more than ever need the Mother Country as an outlet for their produce, it will be simply a scandal if it is kept closed any longer by hostile tariffs which benefit the foreigner and the foreigner only. A suicidal policy such as this has been for so long a period must have caused unlimited amusement as well as profit to our continental neighbors, and it is high time a juster and more liberal administration of affairs should be meted out to those of our own blood and connections. That the end of these bounties is not far off seems as certain as ever, and the party in power that brings about the consummation of this most desirable event will have won the lasting gratitude of our colonial inhabitants and of the sugar refiners in the British Isles.

"The position of sugar is once again becoming sound, and as the cane crops for next year bid fair to show a not inconsiderable reduction, whilst the assumed sowings of beet can scarcely produce a crop exceeding the present one of say 4,800,000 tons or thereabouts, it is probable the next twelve months will display a higher range of prices than have obtained during the last two years. As this is in a great measure accidental, the opponents of bounties will have no just cause for saying the remedy has been found for the cane sugar growers' complaints, for, whilst these bounties remain, no limit can be placed on the continental production, which any year may plunge us into a deeper mess than ever."

Letters patent have been issued incorporating James Goldie, John Goldie, James O. Goldie, Roswell Goldie and Lincoln Goldie, all of Guelph, Ont., under the style of The James Goldie Co., Limited, with a capital stock of $100,000 to carry on business as flour millers, oatmeal millers, etc., in Guelph and elsewhere.

It's the Roof That Counts.

Make sure of tight, durable and economical protection, by using

EASTLAKE STEEL SHINGLES



They are more quickly and easily laid than any other shingle, because of our patent cleat and water gutter—they fit accurately—any handy man can apply them.

They're Fire, Rust and Leak Proof—absolutely dependable.

Write us for further information.

Metallic Roofing Co., Limited

1180 King St. West, TORONTO

MASTERING THE BIKE.

THE only help I got in learning to ride the bike was from my wife. The little lady would grab hold of the framework just over the rear wheel and maintain my 200 pounds of peerless manhood while I talked to her and told her what to do and remonstrated with her for not doing what I though she ought to do. I do not believe any one else could have helped me as much as she did. You see, I could hardly have talked as freely to any one else.

The last time she helped me my conversation ran something like this :

"Now give me a good start. Hang on! Hold up! Great Scott! Are you trying to run me into the ditch? Jane, pay attention to what you're doing. You'll kill me! Don't let we wabble so. Look out! I'm running into a rock—can't you see I am? There! I told you I would. It was all your fault. I should think you would have some sense by this time."

I did not stop here, but I have to make a break in the report of my remarks to say that just here a young lady of whom I am rather fond in a paternal sort of way, and whom I familiarly call Puss, rode up on her own wheel and went along with me although some few yards away for safety's sake. I did not stop talking to the little lady, though. By this time I was too mad to care for appearances. So I turned to Puss and continued :

"Did you ever see such a fool woman? Why can't she hold the blamed thing straight? Here I am wabbling around like a drunken man."

Puss merely grinned and showed her pretty teeth and gurgled a delightfull little girlish laugh. That made me all the madder, and I began at my wife again.

"Now, Jane, do use some sense. Hang on! Put some muscle in it. How would you like it if I let you skin around like this when you were learning? Look out! Ouch! I'm going over. No, I ain't, Yes I am. Push! Pull! Move the blamed thing along. Stop here, stop here! Can't you see, you great, great goose, that I'm running into the fence? I'll be killed? My bicycle will be smashed to pieces. Stop me! I'm gone up! O-o-o-o-o-o-o o-o-o-h!"

And, crash bang, I went into the fence, just as I had predicted. I picked myself up, and after an examination found that no bones were broken. Then I examined my wheel and found that it was all right. Then I looked around to find my wife and give her a piece of my mind. There she was, three blocks up the street, just at the point where I started, sitting on the curbstone and laughing so loud I could hear every "Ha, ha!" And, worse and more of it, Puss was immediately across the street dismounted and also sitting on the curbstone and laughing just as hard.

Then I saw it all. I had made the whole distance all alone by myself, and I had been talking, directing and protesting to the circumambient air. No wonder the girls laughed, but I forgave them. I had learned to ride the bike.—New York Truth.

TORONTO GROCERS' PICNIC.

Messrs. J. W. Sykes, D. W. Clarke and T. Clarke, representing the Toronto Retail Grocers' Association, went to Port Hope on Monday, this week, to make arrangements for the annual picnic of the association.

They report that they were most cordially received by the mayor of the town, and by members of the Port Hope Retail Merchants' Association, and, that after they had finished the business of their trip, they were treated handsomely by their fellow business men in that town. They are all enthusiastic over their reception, and predict a good time on the day of the trip.

The sports and programme committee met on Monday evening, a report of which is to be presented to the association at its regular meeting on Monday evening next.

ORANGE MARKET OVERSTOCKED.

The immense quantity of California oranges on the market, with a large proportion of extremely poor quality, has about knocked the bottom out of the orange market. Cars upon cars (something like 100 cars said to be on track this week) are being turned into the New York market, and operators are almost willing to come out even, after paying freight and refrigerator charges. It apparently looks as if the people were getting tired of eating oranges, and are turning their attention to eating other fruits.—American Grocer.

BORACIC ACID IN BUTTER

A good deal of attention has been directed to the useful warning of the Minister of Agriculture for Ontario against the use of preservatives other than salt in the making of butter in Canada for the British market. He points out that Canada has a high reputation for the purity of her dairy produce, which is most important to maintain ; adding that the increasing use of drugs as preservatives has alarmed British consumers so much that butter containing traces of such preparations is likely to be excluded from the country. Mr. Dryden takes an exaggerated view of the attention paid to the subject in this country at present ; but he is wise in warning Canadian buttermakers to avoid a practice which is bringing discredit upon the butter imported from most of our principal sources of supply.—Grocers' Journal, London, Eng.

COST OF DOING BUSINESS.

THE following, signed by a Tennessee firm, recently appeared in The Inter-State Grocer :

"In answer to your request as to the cost of doing business, we would say that is one part of our business that we watch very closely, and we take pleasure in giving you a list of our sales and expenses for the year 1897, as we think we could not give you a better answer than by giving you a statement of our actual business. We carry a mixed stock of about $1,800, groceries, feedstuff, queensware, glassware, saddlery, harness, etc. We do our own work, with the exception of a porter and his salary is charged to the expense of delivering goods. Our sales for the year 1897 were $11,350.85.

Rent for storehouse	$240 00
Lights	30 00
Fuel	21 75
Delivering goods in city	270 00
Telephone rent	24 00
Privilege tax	32 25
Insurance	41 00
Stationery and postage	42 00
Drayage	48 00
Petty expenses	7 50
Total	$756 50

"So you can see from above statement that it cost us $756.50 to do $11,350.85 worth of business, making a net cost of 6⅔ per cent. on each $1 worth of business done. We handle some country produce and make a small profit on it. We would like to hear from others on the subject, as we take a great deal of interest in that part of our business.

"Enclosed you will find check for $2, for which you will please send us the Interstate Grocer for another year, as we don't see how we could do business without its aid and make money."

"CLAN" BRAND TEA.

Balfour & Co., of Hamilton, will, in a few days, have upon the market a new package tea. It will be known as the "Clan" brand, and the trade will be interested to learn that the packages will be imitations of the various tartans which are in existence. The advantage of this will be that the retailer will be able to supply a Macintosh, a Campbell, a MacGregor, a Colquhoun, a MacLean, or the descendant of any other clan with a package of tea labelled with the facsimile of his own tartan.

The tea will be of the finest Ceylon description, and will be put up in half pound and pound packages.

Balfour & Co. should experience a good demand for their teas.

PERSONAL MENTION.

Mr. John H. Magor, of Frank Magor & Co., Montreal, was in Toronto this week. He is en route to Manitoba, the Northwest Territories, and British Columbia, in the interest of Keen's mustard and blue. He reported that his firm was well pleased with the business done by Dane & Halford, the Toronto agents for Keen's goods.

THERE is no satisfaction or money in selling a poor article. But there is good satisfaction and good money in selling a first-class article.

RICE'S PURE SALT

is perfect Salt—pure—uniform in grain, clean, dry, and packed in bright and attractive packages and every one guaranteed.

PUT UP FOR ALL PURPOSES.

Sole Manufacturers . . . .

The NORTH AMERICAN CHEMICAL CO.

Limited

Long Distance Telephone . . . 54

Goderich, Ont.

EMPIRE TOBACCO CO'S

COLUMN

If the Retailer

will examine the percentage of profit on his tobacco investment he will sell only Tobaccos manufactured by **EMPIRE TOBACCO CO.**

CURRENCY
OLD FOX
PATRIOT and
SNOWSHOE

are our **Leaders,** and all Wholesale Grocers handle them.

Empire Tobacco Co.

GRANBY, QUE.



Metal Ceilings are now being recognized as the most desirable covering for Private Houses, Club Rooms, Public Buildings, etc. They are very handsome in appearance, will not crack and fall off, and compare favorably in price with any good ceiling.

Fully illustrated catalogues sent on request. Estimates furnished on receipt of plans.

The Pedlar Metal Roofing Co.
OSHAWA, ONT.

The Ontario Mercantile Agency
(Limited)
18 Wellington Street East, TORONTO.

Collects accounts anywhere. Fees for current accounts 10 per cent. of amount collected. No fee less than $1. Prompt returns. Report to you monthly. References given. Try us.

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the BEST and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON,
Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger,** all guaranteed good Red fish.

AGENTS.
Geo. Stanway & Co., Toronto, Agents for Ontario.
W. S. Goodhugh & Co., Montreal, " " Quebec.
J. Hunter White, Esq., - St. John, N.B.
Agent for Eastern Provinces.
Tees & Persse, Winnipeg, for Manitoba and N.W.T.

NEW 18

SEASON'S 98

"CROSSE & BLACKWELL"

Candied and Drained Peels

C. E. COLSON & SON, MONTREAL

Markets and Market Notes

ONTARIO MARKETS.

TORONTO, June 9, 1898.

GROCERIES.

BUSINESS during the week has improved rather than otherwise, and a generally satisfactory feeling prevails. No material change has been made in quotations during the week, although the price of canned vegetables is rather unsettled. The demand for canned goods generally, however, has improved during the week. There is a firmer feeling in regard to canned peaches, owing to reports that a short crop is expected. Sugars continue firm, with the demand a little better. The Japan tea market is cabled dearer, owing to the proposal in the United States to put a duty on tea. The ginger market is a little easier. Coffees are dull and unsettled in price. Business continues fairly good in the foreign dried fruits for this time of year. Rice is still firm and in good demand. Cream of tartar has again taken an upward turn in the primary market.

CANNED GOODS.

Trade this week in canned goods exhibits a great deal more activity than it did a week ago. In tomatoes, peas and corn the feeling is easier. Some wholesalers, who have hitherto been holding prices above those commonly ruling, are, this week, quoting the same prices as their confreres. The idea as to price is $1.15 to $1.20, and we hear of a transaction, in which a carload was concerned, at $1.10. Ordinarily, peas and corn are quoted at 90c., but both can be bought at lower prices, and corn is being quouted by some houses as low as 82½c. Salmon is in brisk demand at steady prices. Fruits, and particularly peaches, are also selling better. It is reported that the peach trees in certain districts are being attacked by "curly leaf" and that a small pack is probable in consequence. This report is the cause of the increased demand. Prices are also firmer in consequence. Canned pumpkin is another line which is moving more freely than it was.

SYRUPS AND MOLASSES.

The syrup market is still in an uninteresting condition. There are a few bright syrups offering, but there is no demand. Molasses is also quiet, and advices from New Orleans indicate a somewhat easier feeling.

SUGAR.

Monday's cables on beet showed a decline of ¼d. per cwt. in London, with cane quiet and firm. Otherwise the European markets have ruled firm. The same may be said of the markets on this side of the Atlantic, although in New York a nervous feeling prevailed in regard to refined sugars in consequence of the near approach of the completion of the Arbuckle refinery, which is opposed to the sugar trust. On Monday, however, the latter issued a notice to the trade stating that prices would be guaranteed against a decline this month, and this gave more confidence to buyers in consequence. In Canada, the market has ruled strong during the week. The demand is improving, and higher figures are looked for. During the week there have been a few importation orders placed for foreign granulated sugars, and some have arrived.

NUTS.

A further advance has taken place in Sicily filberts in the primary markets, a cable received in Toronto on Monday demanding higher prices.

For Prices Current See Pages 34 and 35.

RICE.

The market still rules strong and local wholesalers are experiencing a good business.

COFFEE.

The coffee market is rather uninteresting and business is light, and advices in regard to Rio descriptions report an unsettled feeling.

SPICES.

Ginger is easier in the outside markets, and shippers report a little better demand. Singapore black pepper, on the other hand, is firmer. Trade, locally, in spices is naturally quiet at this season.

TEAS.

The feature of the tea market this week is the advance in Japan teas in the primary market, prices being 2 to 3c. higher in consequence of the proposal of the United States Srnate to put a duty of 10c. per lb. on tea. This advance will cause some disappointment to wholesalers, who have bought Japan teas on standard at a limited price. Some business in Japan teas was done on the local market before the advance took place, but nothing is now being done from first hands. A small shipment of new season's Japan tea arrived on the Toronto market last week. The one or two wholesale houses which brought on Japan teas by the first steamer are quoting 28 to 35c. per lb. There have been a good many transactions in Ceylon teas of low and medium grades during the past week, and there has been a little doing in Indian growths, but other descriptions are neglected. The Ceylon teas arriving this week are not showing nearly as good quality as those which arrived a month ago, and advices from Colombo and London say that fine teas are becoming scarce. Bright, flavory Pekoes are practically unobtainable in Ceylon. A few China green teas were shipped to the United States this week, while some teas of the same description, which had been rejected by the tea inspectors in the United States, are being offered this week in Toronto.

FOREIGN DRIED FRUITS.

CURRANTS — Further orders for import have been placed during the week. Shipments arriving still show remarkably good quality for this time of the year. The market rules steady. Advices from Greece state that the crop is doing well and promises to be large with opening prices lower than those now obtaining.

VALENCIA RAISINS — There has been some inquiry during the week for spot goods, but there has not been much business done. The crop in Spain is backward, and, owing to the war, the production is likely to be light.

SULTANA RAISINS—Raisins in the country of production have been good, and an abundant crop is now thought to be assured. The crop is expected to be larger than that of last year.

FIGS—A letter from Smyrna states that the original estimate of a 9,000 ton yield is being still lowered, and it would appear we are likely to have a minimum record yield next season. Offers have been asked from the United States for important quantities, but no shipper is inclined to undertake any forward engagements. Damage done to the trees is due to the winter frosts, and, though the rains may improve the quality, it will not contribute to augment the crop.

PRUNES—There is very little doing, the higher prices of California prunes and the appearance of domestic green fruits having materially checked the demand. The Bosnia crop promises to be very large, and of good quality. The Servia production will be small.



We have put forth every effort to make the best Soap that can be made.

There is the best material in it.
There is brains used in its make-up.

That people are satisfied is the best guarantee of its worth. Surprise is known and used over all Canada—not in a small way, but universally used.

BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Henry Wright & Co, 51 Colborne St.
WINNIPEG: E. W. Ashley.
VICTORIA: La Patourel & Co.

THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

CALIFORNIA EVAPORATED FRUITS--There is little or nothing doing. Prices are much as before.

GREEN FRUITS.

The feature of the market this week is the practical commencement of the Canadian small fruits season. Canadian strawberries have begun to arrive in considerable quantities, and are in brisk demand. With a good shower of rain, the arrivals next week will likely be large. The price has fallen to from 10 to 12½c. per quart. Bananas are scarce, but, though the demand is good, prices are unchanged. The sale of pineapples this season is smaller than usual, due to the scarcity and high prices. Canadian apples are about done, some fancy red Spies selling this week at $7 per bbl. The orange trade is quieting down somewhat, as is usual at this season. There is still a considerable quantity of lemons of inferior keeping qualities on the maket, and prices remain about the same as last week. The scarcity of tomatoes noted last week is not nearly so marked, and prices have come down again to $2.75 to $3.50 for six-basket carriers.

COUNTRY PRODUCE.

EGGS—The situation is unchanged. There is a brisk movement, with both supply and demand large. Prices are unchanged.

POTATOES—The feeling is decidedly weak. and prices for carload lots have dropped as low as 53 to 55c. per bag. The price asked on the street market ranges from 55 to 60c. per bag.

DRIED APPLES—There is nothing doing, a decidedly weak tone being manifest. From 2½ to 3½c. is quoted, according to quality.

EVAPORATED APPLES — There is little doing, with prices nominally at 9 to 9½c.

BEANS—The feeling in regard to hand-picked is firm, with prices steady at 95c. to $1. Opinion differs as to the value of ordinary beans, all the way from 60 to 80c. being noted. There is little movement at either figure, however.

HONEY—Little doing. Prices steady and unchanged.

VEGETABLES — There is now a brisk movement in all lines of green vegetables, as prices are about the minimum for most lines. Imported butter beans are off the market, and there will not likely be any more offering till the home product is put on the market. We quote: Rhubarb, 10 to 15c. per doz. bunches; onions, 12½c. per doz. bunches; lettuce, 15 to 25c. doz. bunches; radishes, 10 to 15c. doz. bunches; cabbage, new, per case, $1.65 to $1 75; per doz., 50 to 60c.; parsley, 15 to 20c. doz. bunches; cucumbers, Canadian, 40 to 60c per doz.; watercress, 15 to 20c. per doz. bunches; gardencress, 20 to 25c. per doz. bunches; spinach, 10 to 15c. per bush.; asparagus, 25 to 40c. per doz.; green peas, 75c. to $1 per bush.

BUTTER AND CHEESE.

BUTTER—Receipts of dairy have not been as large this week as last, but it is considered that this is largely due to country dealers holding back tubs for higher prices. The outlook, however, does not seem to warrant any advance, as, though local and shipping demands are good, they are not over the supply. The British market for creamery is too low for export at the present figure, so there is no prospect for higher prices in either creamery tubs or prints for some time to come. Dealers are now paying 11c. f.o.b. at country points for dairy tubs and prints, and from 14 to 14½c. for creamery tubs, and 15c. for creamery prints.

CHEESE — The feeling is somewhat steadier at the factories, where from 6¾c. to as high as 7⅛c. is asked. Prices ruling in Toronto are very close to 8c. per lb.

PROVISIONS.

Business in all meats is brisk. Though stocks of lard are light, it is considered that there will be enough to supply the demand. Long clear bacon and bacon pork are expected to fall short of demand, and are consequently firm in price. Quotations on plate beef have advanced 50c., now being $11 to $11.50.

GOLDEN CROWN CANNED
LOBSTERS
1898 pack, now booking orders.
Golden Diamond Canned Blueberries.
W. S. LOGGIE CO., Limited, Chatham, N.B.
(25)

FOR SALE. Choice Prime Beans.
Evaporated Apples.
Apply JAS. R. SHIELDS & CO.
Board of Trade, TORONTO

J. Y. GRIFFIN & CO.
Wholesale Produce
...and...
Commission Merchants
Correspondence solicited. Consignments handled to best possible advantage.
Prompt returns.
131 Water St. P. O. Box 28
VANCOUVER.

ROYAL JUBILEE OIL
Is the Best Burning Oil in the Market.
ROYAL OIL COMPANY
SOLE MANUFACTURERS
Geo. Anderson, Manager. Toronto

CANADIAN
Manufacturers and Shippers who are not represented in
WINNIPEG
Will do well to correspond with me.
E. NICHOLSON
174 Princess Street, Winnipeg, Man.
Successor to W. F. Henderson & Co.
Wholesale Commission Merchants and Brokers.
Established 1882. 16 years' experience.

Strawberries. Strawberries.
Fresh Arrivals Daily.
Also full lines other FRESH FRUITS.
MAIL ORDERS receive careful attention.
Clemes Bros. - Toronto

FISH.

The demand for fresh fish continues good. Steak cod are off the market. Frozen fish are not in demand, but prices are nominally unchanged. We quote as follows: Fresh salmon trout, 6c.; fresh whitefish, 6 to 6½c.; steak trout, 7c.; fresh pike, 5c. per lb.; fresh perch, 4c. per lb.; fresh herring, 3½c. to 4c. per lb.; Labrador herring, $5.50 per bbl. and $3 per half-bbl.; Digby herring, 55c. per bundle of five; split herring, $5 per bbl. and $2.75 to $3 per half-bbl.; boneless codfish, 3½ to 5c. per lb; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), $2.50 per keg; ciscoes, $1; haddies, 5½ to 6c. per lb.; fresh haddock, 5c. per lb.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—There has been a decided slump in wheat during the past week, red wheat declining 11 to 13c.; white wheat, 11 to 12c. and goose wheat, 14c. Quotations on cars outside are as follows: Wheat, red winter, 92 to 95c.; white winter, 90 to 92c.; goose, 90c. There is still a good deal of wheat and oats offered on the street market. Barley, oats, peas and rye have all declined 3 to 4c. this week. The street market is active, a good quantity of wheat and oats still being brought in. We quote as follows: White wheat, 92c.; red wheat, 94 to 98c.; goose wheat, 88c.; barley, 35 to 36c.; oats, 34 to 35c.; rye, 51c.; peas, 55c. No. 1 hard Manitoba wheat has declined 12c., now being quoted $1.26 Sarnia freights.

FLOUR—There is little doing, buyers only purchasing for actual requirements. Manitoba flour has declined 10 to 20c; Ontario flour, 25c. We quote: Manitoba patents, $6.60; Manitoba strong bakers', $6.10; Ontario patents, $5.45 to $5.50; straight roller, $5 to $5.10, Toronto freights.

BREAKFAST FOODS—There has been a decline of 20c. for standard rolled oats and oatmeal. Business is quiet. We quote: Standard oatmeal and rolled oats, $4.30 in bags and $4.40 in bbls.; rolled wheat, $3.50 in 100-lb. bbls.; cornmeal, $2.75; split peas, $3.75; pot barley, $3.75.

HIDES, SKINS AND WOOL.

HIDES—There is a good demand from local tanners, and prices are firm. We quote: No. 1, 8½c.; No. 2, 7½c.; No. 3, 6½c.; cured, 9 to 9¼c.

CALFSKINS—An advance of 1c. per lb. is noted, but the prices are considered too high, and there is but a poor demand. We quote: No. 1 veal, 8 lb. and up, 10c. per lb.; No. 2,

The Following Brands Manufactured by
The American Tobacco Co.
OF CANADA, Limited.
Are sold by all the Leading Wholesale Houses
CUT TOBACCOS . . . .
OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.
CIGARETTES
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE. DERBY

SARNIA Water White Lamp Oil.
Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded *Sarnia Water White*. Wholesale only by
The QUEEN CITY OIL CO., Limited.
TORONTO, ONT.

THE TRADE BUILDERS OF B.C.
ARE
OKELL & MORRIS' GOLD MEDAL BRANDS
OF PURE Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels
We guarantee the purity of our manufactures. Works: VICTORIA, B.C.

THE MANITOBA PRODUCE AND COMMISSION COY.
WINNIPEG, MAN.
Wholesale Dealers
PROVISIONS OF ALL KINDS
Consignments Solicited.

DON'T PAY FREIGHT ON WATER
CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.
Agents—
W. H. SEYLER & CO.
Room 100, Board of Trade, TORONTO
Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY. FLUSHING, N Y

EGGS and BUTTER
IN BIG DEMAND.
SHIP TO
RUTHERFORD, MARSHALL & CO.
Commission Merchants
Toronto.

G. F. & J. GALT PACKERS OF THE CELEBRATED **BLUE RIBBON TEAS**
42 SCOTT St TORONTO.

8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—There is little doing. We quote at $1.15 to $1.35.

WOOL—The prices now paid are speculative, as there is nothing in the English or American market to warant the quotations. Unwashed is selling at 10 to 11c., and fleece at 16 to 17c.

SALT.

There is a good business being done. Liverpool salt is arriving in considerable quantities. We quote: Carload lots, $1.05 per bbl., and 65c. per sack; less than carload lots, $1.10 per bbl., and 70c. per sack. At the wells we quote: F.O.B., barrels, 75c.; sacks, 45c.

MARKET NOTES.

Sulphur matches are 25c. per case higher.

Cream of tartar has advanced 2s. per cwt.

Standard rolled oats and oatmeal are 20c. cheaper.

Fleece wool has advanced 1c., now being quoted at 17c.

Ginger is a little easier, while black pepper is firmer.

Japan tea is 2 to 3c. per lb. dearer in the primary market.

Manitoba flour has declined 10 to 20c.; Ontario flour, 25c.

Calfskins have advanced 1c. per lb., which price is considered too high by most buyers.

Canadian strawberries are now arriving in large quantities. The price is 10 to 12½c. for quart boxes.

Rutherford, Marshall & Co. report that receipts of butter have been large, but that their local and shipping trade has enabled them to keep well sold up.

Ontario wheat has declined 11 to 14c. during the past week; barley, oats, peas and rye from 3 to 4c. No. 1 Manitoba hard wheat has declined 12c.

D. Gunn, Bros. & Co. have completed arrangements to buy the usual quantity of dairy butter in tubs. They would be glad to hear from any persons holding, stating the amount held.

The Dawson Commission Co., Limited, this week sold six barrels of especially fancy red spies at from $6.50 to $7 per bbl. Two of the barrels were considered exceptionally fine looking for this season of the year.

McLauchlan's Graham Crackers

In 1 lb. packages. Retail for 10c. These Biscuits are manufactured from the choicest ingredients, and packed with neatness and care Grocers can recommend them with perfect confidence.

J. McLauchlan & Sons, - - Owen Sound

QUEBEC MARKETS.

MONTREAL, June 9, 1898.

GROCERIES.

THERE has been a fair volume of trade in groceries during the past week, and the general firmness in values is expected to lead to a still better distributive movement. All leading staples are strong in tone, and none more so than sugar, and surprise is continually expressed that there has not been an advance in its price ere this. Molasses continue stiff, and syrups, while quiet, are firmly held. Tea is firm, with supply in first hands very light; and spices and coffee also are strong. Canned goods of all sorts are unchanged as to price, but meats are very stiff at the late advance. Dried fruits also are pointing upward abroad, though there has been no change in local prices.

SUGAR.

The strong tone of the outside sugar markets is well maintained, in fact, the raw cane article has probably never been in a stronger position than it is at present. Beet has fluctuated a fraction or so in London, but cane rules steady there, and in New York is very stiff. Cables from London said that cane was steady, but with little doing at 12s. 9d. for Java, and 11s. 3d. for fair refining. Beet was rather easier, prices sagging off ¾d. at 9s. 9d. for present, and 9s. 9¾d. for next month's delivery. Locally, the refiners appear to be unable to agree about an advance in price, for, while one, the other week, advanced prices on yellows, the other, this week, worked their lowest grade goods down 1-16 of a cent. The fact has not led to any change in the local jobbing range, which we quote as before. Demand is steadily improving, and as soon as the preserving season sets in an active trade is anticipated.

SYRUPS.

There has been no alteration in the syrup market, but offerings are light, and prices quite firm, nothing under 2½c. being obtainable at the refinery.

MOLASSES.

A rather unsettled condition of affairs is reported from Barbadoes in molasses this week, but it is not believed that the local situation can be very seriously affected now, one way or the other. Montreal importers have bought in the vicinity of 4,000 puncheons, which will cost all the way from 28 to 28½c. to them net cash on the wharf. They are likely to hold values firm, and all the more so as it is calculated that there only remains about 3,000 puncheons for sale on the Islands.

CANNED GOODS.

The canned goods market has been somewhat quieter this week, the demand being principally for small lots, but the undertone is firm, and prices are fully maintained on all descriptions. As noted last week, canned meats are very firm at the advance already recorded.

TEAS.

There has been little change in the tea market during the week, business in a large way being confined to narrow limits, for the reason that there is no stock to trade in, while the distributive enquiry is only of a quiet character.

SPICES.

The news all indicates strength outside, but there is no change on spot, and trading is very light.

COFFEE.

Outside markets rule quite firm on coffee, but there is little doing on spot.

RICE.

The decline in the price of breadstuffs has

WE ARE PAYING CASH FOR DRIED APPLES



W. B. BAYLEY & CO.
EXPORT BROKERS
46 FRONT ST. E. **Toronto**

SUMMER 1898

EVERY REQUISITE in Staple and Fancy GROCERIES for

CAMPERS' COTTAGERS' CRUISERS' SUPPLIES

CLOSE PRICES. PROMPT SHIPMENT.

THE EBY, BLAIN CO. LIMITED

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO.

THE ESSENTIALS OF A GROCER'S SUCCESS



STANDARDS OF QUALITY.

CHASE & SANBORN - MONTREAL

CLUB BLEND COFFEES

The following extract is from a letter recently received from one of the largest jobbers in the Maritime Provinces :—**"The blend of Coffee we get from you suits us to perfection."**

OUR CLUB BLENDS ARE ABSOLUTELY THE BEST IN THE TRADE. SAMPLES SENT ON APPLICATION.

S. H. Ewing & Sons, Importers and Manufacturers **Montreal**

not had any influence on the rice market, values being held very firm at the recent advances.

DRIED FRUIT.

There has been some further trading in carload lots of California raisins, but prices show no change.

Valencia raisins are moving in a small way because there is very little stock to trade in. What is here consists principally of off-stalk fruit.

Local jobbers have done little or nothing yet for importation in cnrrants. Locally, business is quiet and values are firm.

There has been a good enquiry for California prunes, but European sorts are almost off the market.

Figs are steady and dates are unchanged, and the same can be said of evaporated fruit.

NUTS.

Advices from abroad continue strong in regard to nuts, especially filberts and almonds. There is nothing special to report locally.

GREEN FRUIT.

The chief feature of the week has been the auction sales of southern strawberries. Two carloads were put through Tuesday under the hammer, strawberries realizing 11 to 15c., according to grade, and pineapples the same range. The warmer weather has induced a somewhat better demand for oranges and lemons, but there has been no change in prices, and we quote the former at $2 to $3.25 and the latter at $1 to $3.50, according to grade.

DRIED APPLES.

Both dried and evaporated apples are unaltered.

COUNTRY PRODUCE.

EGGS—There was no change in the situation of the egg market. The demand today for small lots, to fill actual wants, was better, and a fairly active trade was done on the basis of 9 to 10c per doz.

BEANS — Business in beans continues quiet, but prices are fairly well maintained at $1 for primes and at $1.10 to $1.15. for choice hand-picked per bushel.

HONEY—The market for honey is exceedingly quiet, there being little or no demand at present, and prices are nominal. We quote : White clover comb, 11c. to 12c. ; dark do., 8 to 10c.; white strained, 6c. to 7c., and dark, 4 to 5c.

MAPLE PRODUCT—In maple product the feeling is steady, but the movement is small at this season. We quote : Syrup in wood, 4½ to 4¾c. per lb., and in tins at 45 to 50c., as to size. Sugar, 6 to 6¼c. per lb.

TALLOW—Rules quiet at 1½ to 1¾c. for rough and 3 to 3¼c. for refined.

POTATOES—Steady at 75c. on track.

HOPS — Dull at 12 to 14c. for good to choice, and 8 to 10c. for yearlings.

PROVISIONS.

There has been an improvement in the demand for provisions, especially for smoked meats, and a more active trade was done at steady prices all round. We quote: Canadian pork, $16 to $16.50 per barrel ; pure Canadian lard, in pails, at 8½c. to 8¾c. ; and compound refined at 5½c. to 5¾c. per lb.; hams, 11½c. to 12c.; and bacon, 12c. per lb.

FLOUR, GRAIN, ETC.

The feature of the grain market is the demand from foreign buyers for wheat, and sales aggregating 250,000 bushels of No. 1 hard Manitoba were made at prices equal to $1.22 per bushel, afloat Fort William, which figure shows a decline of 10c. per bushel within the past two weeks. There were also sales of 25,000 bushels of Ontario red at 98c. Oats were weak and prices ½c. per bushel lower at 35½ to 36c. afloat. Other coarse grains are neglected and prices are difficult to quote.

There is no actual change in the situation of the flour market. The tone is easier, in sympathy with the sharp decline in wheat



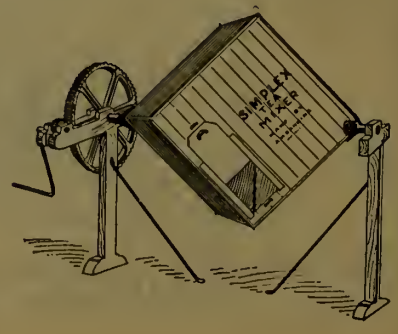
THE

Armeda Tea Packer and Simplex Mixer

These machines are right. Every Grocer should have them.

Said Messrs. Bowman & Angevine, wholesale merchants, Saint John, N.B. :—

"The ARMEDA Tea Packer purchased from A. H. Canning & Co., Toronto, is excellent. It is easy to handle, strong and durable. We are delighted with it."



Write for Prices.

A. H. CANNING & CO.,
Toronto, Ont.

BIRD BREAD and Cottams Seed, manufactured under six patents. Reliable standard goods; nothing to approach them for popularity and value. All wholesalers.

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.

$2.50 per case; 80c. gallon.

THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

POTATOES

IN CAR LOTS, BUY NOW.

WM. HANNAH & CO.

Board of Trade. TORONTO

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

California Navels
California Seedlings
Messina Lemons

Seedlings are now arriving in Good Condition and are taking the place of Valencias. Our Lemons and Navel Oranges were never better.

AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

We attend personally to all consignments of Fruit and Produce.

McWILLIAM & EVERIST

Wholesale Commission Merchants,

25 and 27 Church St., TORONTO, Can.

Telephone 645.

LARD



When you buy Lard, you want good Lard. We guarantee our "Star Brand" Kettled Lard to be absolutely pure. We have this in tierces of 400 lbs., pails of 60, 20, 10, 5 and 3 pounds each, and in 1 pound packages. This last we recommend to the general grocery trade, no delay in putting up, always ready, and of the finest quality; shipped in boxes of 40 and 80 pounds each.

F. W. FEARMAN

HAMILTON, ONT.

New Crop Japan Teas

1898

Consignment of our delicious "St. Olaf" Brand now due

BALFOUR & CO. - Hamilton

FANCY

MOUNT ROYAL MILLS

INDIA BRIGHT
JAVA
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IMPERIAL SEETA
IMPERIAL GLACÉ

D. W. ROSS CO. Agents **RICES**

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL—COMFORTING

COCOA

In labelled Tins. 14 lb Boxes.

Special Agent for the entire Dominion, **C. E. COLSON & SON, Montreal.** In Nova Scotia, **E. D. Adams, Halifax.** In Manitoba, **Buchanan & Gordon, Winnipeg.**

FIRST QUALITY

Oak Dash Churns

WHITE SPRUCE

Butter Tubs

PARCHMENT

Butter Paper

Also complete lines of Woodenware, Brooms, Brushes, Paper, Paper Bags, Twines, etc.

WALTER WOODS & CO.

HAMILTON.

E. T. STURDEE

Mercantile Broker, Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.

Wholesale trade only.

HAMS
BACON
LARD
SHORT CUT PORK
MESS PORK

The Wm. Ryan Co. Limited

TORONTO

COWAN'S

Hygienic **Cocoa**

Royal Navy **Chocolate**

AND

Famous Blend **Coffee**

are the favorities with all grocers.

THE COWAN CO., LIMITED TORONTO

Hams
Bacon
Pure Lard

"MAPLE LEAF" Brand.

D. GUNN, BROTHERS & CO.

Pork Packers
Egg and Butter Dealers

TORONTO, ONT.

Fancy Oranges, Lemons and Bananas.

And all kinds of Foreign and Domestic Fruits.

HUGH WALKER & SON

Direct Importers and Commission Merchants

GUELPH, - ONT.

Send along your orders as you are doing, which will receive best attention and prompt shipment.

values, but, as the demand for flour is of a very limited character just now, no change in prices has been made. We quote as follows: Winter wheat patents, $6 to $6.15; straight rollers, $5.50 to $5.75; bags, $2.60 to $2.75; Manitoba patents, $6.90, and strong bakers', $6.50; extra, in bags, $2.40 to $2.50.

There is still a good demand for feed, and an active business is doing in this line at steady prices. We quote as follows: Ontario winter wheat bran, $13.50 to $14; shorts, $16 per ton in bulk; Manitoba bran, $14; shorts, $16, and moullie, $17 to $18 per ton, including bags.

The demand for oatmeal is slow and the market is dull, with prices nominally quoted at $4.30 per barrel and at $2.10 per bag for rolled oats.

A fairly active trade continues to be done in baled hay, but the market is in an unsatisfactory condition just now owing to the cutting in prices on the part of some dealers. However, No. 1 is still quoted at $10, and and No. 2 at $8 to $8.50 per ton, in car lots.

CHEESE AND BUTTER.

The cheese market continues mixed, and the facts of the situation are conflicting. A rather steadier feeling is apparent, and it has been supplemented by the payment of rather higher prices in the country, purchases lately at country boards establishing this fact. On the other hand, exporters who cabled on the basis of the higher prices paid cannot elicit any orders, and the inference is that some buyers on the other side were not prepared to follow the rise. Based on country purchases the market should be a 7¼c. one at the least for finest western makes, but it is not, as 7⅛c. is considered an extreme price and 7c. is the ruling bid. In eastern makes 6½ to 6¾c. is the range.

Butter ruled steady at 16 to 16¼c. for creamery, and exporters are willing to do business on this basis, but find it difficult to get the right quality.

MONTREAL NOTES.

Advices from Virginia state that peanuts are 5c. higher, and that sellers are firm at the rise.

Advices from Barbadoes state that there is scarcely 2,000 to 3,000 puncheons left for sale there.

There has been an advance of 25c. on the entire list of Eddy's matches, except in the case of parlor goods.

One of the refiners is offering low grade yellows 1-16c. cheaper, but the jobbing range has not been altered.

As a result of the rise in flour French imported Vermicelli would cost 1c. per pound more to import than it did in the spring.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., June 1, 1898.

THE week has been a quiet one. Flour tends easier. Throughout the country everything is looking fine, vegetation being more advanced than usual at this season. In the city, quite an active business is looked for, both the C.P.R. and I.C.R. intending to build large elevators. In spice, prices are rather easier. This is, perhaps, the more noticed in ginger, though pepper has also been shaded. Cream of tartar, while lower than when present stocks were bought, is higher than last week. A number of our dealers bought quite freely at the lowest figures. In rice, prices are still high, with the Canadian mills able to follow rather behind the English advance to get the business and still make a profit.

OIL—The movement is light. In this, prices are firm, tending rather higher. Lubricating oils have not had as large a sale as usual, and the rest of the season is apt to even show poorer results. Burning oil shows but a small movement.

SALT—This is always quite an interesting feature in our market, as so much English coarse salt is used. Stocks here are not large, and a small cargo about due is said to be quite largely sold to arrive. There is another cargo afloat for here. Prices are firm. In fine salt there is a good sale. We quote: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 to $2.60 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30; mineral rock salt, 60c. to $1.

CANNED GOODS—There is little to report. In vegetables, while some dealers are short, there is enough in the market to go round, and it is doubtful if there is much or any further advance. In fruits, there is a fair sale, particularly in peaches and pineapples. In strawberries and raspberries new goods have been quoted. Prices are rather lower than last year. In pumpkins there is quite a sale noted. Gallon apples have but a fair demand, and the price tends to lessen sales. In condensed milk and coffee little is doing. Oysters show a fair movement. Salmon are dull; our dealers have fair stocks, and prospects of large profits are slight.

GREEN FRUIT—Whatever we say of other lines at this season, this is always an active one. Oranges have a good sale, the grades being Messinas and California seedlings. Prices show no change. Lemons would be higher, but for the reason that a good deal of the stock here is poor, so that the market at present shows quite a range. Bananas during the week have been scarce, there being not enough to supply the demand, but this state of affairs is not likely to last long. There is little change in price. Strawberries are lower; stock arriving is rather soft. In pineapples, price is quoted rather higher owing to improved quality. Florida fruit is being offered. In rhubarb the market is rather overstocked; native coming in freely, and sales are freely made at 1c. per lb.

DRIED FRUIT—There is not much doing. A fair sale continues for apricots, peaches and prunes at rather advanced prices. Raisins are very dull. A few seeded are being sold. Currants are in light stock, but limited sale. Some 2-crown California and seedless consigned here were shipped back to the United States, there being no sale here for those grades. Dates and figs move slowly at even prices. Peanuts are up ¼c. and very firm. In onions there is a fair sale, but little change. The prospects for Canadian is a large crop, but should the Klondyke demand be as it was for the old it will help to keep up prices.

SUGAR—While prices continue firm, and in some quarters are quoted rather higher, there is little change here. Quite a large quantity of foreign sugar has arrived during the week, the most for a long time. It came from New York. It is in bags, it is a refined sugar and a fair color. It will be sold at about the same price as Canadian of the same color.

MOLASSES—Prices are still high, and likely to rule so, but dealers are not sharp buyers at present prices, at least, in Porto Rico. A cargo offered by a New York house, this week, did not find a buyer. Offers were made shading the price, but the sellers were firm. The prospects of getting Barbadoes to supply needs affect the upward movement. The market was quite relieved this week by the arrival of the West India steamer with 800 casks Barbadoes, 100 bbls. Trinidad, beside small quantities of Antigua, St. Croix, and St. Kitts.

DAIRY PRODUCE—In butter, some little Canadian continues to arrive, owing to the low price at which a fair article is offered. Creamery has little call, as dairy is now good and dealers will not pay the difference

SOVEREIGN LIME JUICE

equal to any made in the world.

Regular size bottle, pints..... ..... $2 75 per doz.
Apollinaris bottles, splits ... . 1 00 per doz.

Order through wholesale Druggist or Grocer.

E. FIELDING, Agent
34 Yonge St., TORONTO

If it's Millar's, It is All Right.



PURITY
POPULARITY
PRICE and
PROFIT.

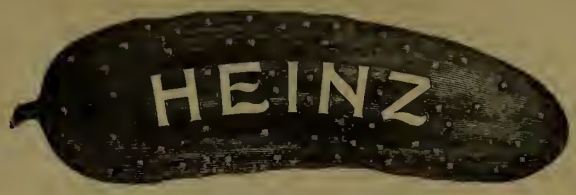
All plead for your patronage in

Millar's Paragon Cheese.

Do not buy questionable goods when you know that quality is the star that leads to success, and that **MILLAR'S** cheese is supreme in quality.

The
T. D. MILLAR CHEESE CO.
INGERSOLL, ONT.

Agents... { FRANK MAGOR & CO. - Montreal.
A. E. RICHARDS & CO. - Hamilton.
JOSEPH CARMAN - - Winnipeg.



Pickles.

When warm weather comes, the tired housewife needs a rest. Tell her to cook less, and get "Heinz's Baked Beans with Tomato Sauce." Good cold, or heated in ten minutes.

Others of our Popular Specialties are :

Tomato Chutney **Evaporated Horse Radish**
Tomato Ketchup **Tomato Soup**
Baked Beans with Tomato Sauce

For sale by
H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.

MEDALS--
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The GENUINE always bear this Keystone trade-mark.

H. J. HEINZ Co. KEYSTONE PICKLING & PRESERVING WORKS TRADE MARK PITTSBURG, U.S.A.



ROSE'S LIME JUICE

IS

The Original & Genuine Brand.

THE STANDARD FOR PURITY AND EXCELLENCE.

Being the product of absolutely the finest cultivated Lime Fruit in the World, it is the best procurable.

Canadian Agents : LAW, YOUNG & Co.,
Montreal.

in price, except for small quantities for particular trade. In fact, our creameries ask too much for their butter, and must come down if large business is to be done. As the output is increasing, owing to increased number of creameries, the competion will no doubt soon fix the price. In cheese, there is an unusual absence of Canadian new cheese. This is caused by the dull market, and the fact that quite a stock of old is still held. Our own factories will soon be in the market with new cheese ; in fact, some are now here. Eggs hold their price. Both receipts and demand are light.

FISH—Fresh fish have been less active during the week. Catch of shad has been light, and price rather higher. In salmon the catch is still small here, but fair supplies are received from the north. They are largely reshipped to Boston. Price there, as here, is rather lower. While a few Gaspereaux continue to be caught the season is late. Dry cod is scarce; receipts of new are late, light and small, so prices are quite high with medium selling about the same as large. In pollock the price is easier with light sale. Smoked herring dull. Pickled, quiet. A few Shelborn and Canso are still offered. We quote : Large cod, $3.50 to $3.75 ; medium, $3.50 to $3.60 ; pollock, $1.50 to $1.75; smoked herring, 7 to 8c.; pickled Shelborn, ½-bbls, $2 to $2.50; bbls., $3.75 to $4; Canso, bbls., $4.25 to $4.50; fresh salmon, 12 to 13c.; shad, 10 to 12c.; Gaspereaux, 40c. per 100.

PROVISIONS—Packers of beef and pork are inclined to shade prices to push business, which has been dull; but dealers still have quite a stock bought at lower prices, and sale is slow. In beef, Boston is underselling western packers. In both smoked meat and lards demand is quiet.

FLOUR, FEED AND MEAL — There is a very light business in all lines except cornmeal, which, owing to high price of oats and feed, continues to have large sale. Flour is dull, particularly Manitoba grades, prices of which are much higher in proportion than Ontario. Stocks of this grade are quite large; larger than that of Ontario. For all grades prices are rather lower and holders are inclined to sell, but sales are very light. Oatmeal continues to be sold at below millers' prices, and business is dull at that. Oats are rather easier, with but fair business. Beans have a limited demand, and it is hard to maintain prices. Business in seed is about over. We quote : Manitoba flour, $7.25 to $7.50; best Ontario, $6.25 to $6.50 ; medium, $6.00 to $6.25 ; oatmeal, $4.50 to $4.60 ; cornmeal, $2.30 ; middlings, $20 to $22 ; bran, $18 to $19 ; oats, 42 to 48c.; hand-picked beans, $1.15 to $1.20 ; prime, $1 to $1.10 ; yellow eye beans, $1.75; split peas, $3.80 to $3.90; round, $3.25 to $3.40; pot barley, $3.50 to $3.75; hay, $8.75 to $9.00; timothy seed, American, $1.75 to $2.15 ; do., Canadian, $2 to $2.40; mammoth clover, 7 to 7½c.; alsike, 7¾ to 8½c.

ST. JOHN NOTES.

Among the imports this week were 50 cars of corn for one of our local millers.

W. Frank Hatheway, T. J. McPherson, F. L. Potts, J. S. Armstrong and George Calwell have been appointed a committee to arrange for the annual grocers' picnic, to be held the last week in July.

Halifax will add $50,000 dollars to the $75,000 voted by the Dominion Government to build an elevator there.

The advance in flour has only just begun to effect the price of bread here. Price is now 8c. per loaf, being an advance of 1c.

Mr. S. S. Arnold, representing W. G. Dunn & Co., mustard manufacturers, Hamilton, Ont., called on THE GROCER this week.

The ss. Prince Rupert is now making daily trips to Digby. Anyone on pleasure bent, or, in fact, on busines, who can include this trip, should not fail to do so.

The new factory of The Ossekeag Stamping Co is now in full running order. The grade of stamped tinware and enamelled ware being turned out is pronounced excellent. The company received two cars of tin last week.

One trip of the American boat this week brought 525 bags of sugar and the next trip 125 bags. Large shipments of salmon are now going forward by these boats—about 100 cases per trip.

Our facilities for handling grain during the coming winter will be much better than ever. The need was much felt during the past season, as much business had to be refused. It is expected to have two new elevators. One is being built by the Intercolonial and another by the Canadian Pacific railway. The latter will be more than twice the size of the one now here, having a capacity of 750,000 bushels.

Mr. Pakenham, of Kehoe, Donnelly & Pakenham, Dublin, who offered to take $5,000 worth of stock in a pork packing factory, if one was started here, has made the same offer to The Nova Scotia Pork Packing Co., if their factory is opened this fall. He will also aid in providing a competent manager and skilled workmen. The company expect to be ready to begin operations by October.

The West Indian steamer arriving this week had the following cargo for this port: From Demerara—1 coffin, Christie Bros. & Co., Amherst. From Trinidad—100 bbls., 25 puns. molasses, order E; 100 bags cocoanut, order G ; 500 bbls. asphalt, 800 bags cocoanuts, 18 bags coffee, order. From Barbadoes—100 puns. 17 bbls. molasses, order J F ; 15 puns. do, McCavour & Co.; 50 puns. 5 bbls. do, 50 bbls. do, order M ; 225 puns. 78 bbls. do, order B and P; 200 puns. do, 100 bbls sugar, order L G ; 100 puns. molasses, order L G C ; 50 puns. do, order B. From Dominica—1 bag coffee, E. H. Foster ; 3 bags cocoanuts, A. Malcolm ; 4 bbls. green limes, J. P. W. Von Laer. From Antigua—20 bbls. molasses, T. H. Estabrooks, 1 bbl. pines, B. A. Stamers ; 1 crate do, Mrs. Ward ; 8 do, R. H. Crayden. From St. Kitts—16 puns. 16 bbls. molasses, Merritt Bros. & Co.; 20 bbls. tamarinds, Parker, Eakins & Co. From St. Croix—5 puns. molasses, T. H. Estabrooks ; 96 bbls. do, McCavour & Co.; 10 puns. do, A. Malcolm ; 10 do, John Sealy ; 1 pcl. cigars, W. C. R. Allan. From Bermuda—68 crates onions, C. M. Bostwick & Co.; 1 box vegetables, Mrs. Robert Whetsel.

TRADE CHAT.

ASHWELL & SONS' general store at Chilliwack, B. C., was recently burned. The local paper, commenting on the fact, states that the fire protection in that town does not amount to even a bucket brigade. Ashwell & Sons have opened out again in another stand in Chilliwack.

There is an agitation for a creamery at Orillia, Ont.

During May the C. P. R. land sales amounted to 43,000 acres, all to actual farmers. 3,300 immigrants arrived during the month.

A brisk shipping trade is looked for this summer at Pugwash. N.S., as thirteen steamers and ships are expected to load deals there.

The store of Emile Authier, grocer, 1191 Notre Dame street, Montreal, was broken into last week, the thieves entering by forcing the rear cellar door. About $20 in cash and a quantity of goods were stolen.

On Sunday, one of the large stills in the still shed of The Bushnell Oil Company works, Sarnia, Ont., exploded, setting fire to the roof of the shed. The fire was put out by the company's own fire protection department.

The lobster business at Port Mouton, N. S., is flourishing. Besides the six local packing companies creating a good demand, American smacks have paid over $5,000 for large lobsters, which makes business unusually bright.

"The Star Grocery," Alliston, Ont., has changed hands, H. W. Wright, the proprietor, selling out to John Scheifle, Palmerston, Ont. Mr. Wright has for fifteen years conducted both his grocery and several agencies, and they have grown so largely that he has been unable to look after both. He now retains his office work.

The council of the Ottawa Board of Trade has called a meeting of the representatives of the various towns and villages in the neighbrohood of the Capital for the purpose of considering the best means of advertising that district as a huntsmen's and anglers' paradise, its beautiful scenery, and other advantages as a summer resort.

NEW GOODS.

Just Received:

200 bags Medium Pearl Tapioca

Bought before the advance.
—Our price on this, considering the market, **is very low.**

100 cases, 24 1-lb. tins each, Simcoe Boneless Chicken

50 cases, 24 1-lb. tins each, Simcoe Boneless Turkey

These goods are now in great demand, **they are fresh, of the best quality,** and, above all, we are offering them at a **cut on old prices** in spite of the advance which has taken place on all meats and provisions. Don't fail to take advantage of this bargain. **It is a snap.**

Aunt Abbey Rolled Oats...

We have secured the control of this well known brand of rolled oats in packages. Nothing but the best and cleanest oats put up under this brand.

We give special discounts to wholesalers and jobbers.

Our spring importations are all in.

We have large stocks in every line, besides, we always have something special to offer you.

Write to us. Ask for our samples and prices. **We can save you money.**

L. CHAPUT, FILS & CIE. - MONTREAL

GOOD ADVICE AND ITS RESULTS.

A WICHITA traveling man, according to the Eagle, of that place, about a year ago, was asked by a clerk in a shoe store to get him a job traveling. The young man was told to write in to the "house." He did, and the proprietor asked the traveling man about the young fellow, and was told that he might make a good man. The house told the young man to begin. The young man came to the old traveling salesman and asked how he should begin, and received this advice :

"Know nothing but shoes. Talk nothing but shoes. Never go into a store without having your pockets full of shoes. Take an old boot and carry it under your arm. Set it up on the washstand, and when you go to bed fall asleep studying that boot. Look at that boot the minute you wake up in the morning. When you go into a store, never ask a merchant if he will buy. Never induce him to say 'No' at the start. Show him your goods and talk shoes."

Well, the young fellow started out. Pretty soon a friend of the old traveling man said :

"Your house has got the biggest knock-kneed idiot on the road that ever struck the State. Why, the darn fool lugs an old boot around with him, and you can't get anything but shoes out of him. He is a '98 chainless idiot, that fellow is. Why don't you get the house to call him in ?"

But at the end of the first year the young man's work was sized up by the house, and they wanted to give him a banquet. He had not only earned his salary, but $2,200 in commissions in addition.

AN EXPLANATION.

Editor CANADIAN GROCER,—My attention has been called to an article in your paper in which you criticize the action of the Tourist Association of this city in having one of its pamphlets printed in the United States.

I feel that it is only necessary to give you the facts of the case in order that you may correct the wrong impression which has doubtless been created by this statement going abroad without explanation. The facts of the matter are these :

The pamphlet in question was specially prepared for distribution at the "Sportsmen's Fair" held in Boston during March. It was the desire of every member of the committee to have the work done here, but when estimates were submitted it was found that to have the work done here and pay the duty necessary in order to distribute the books on the American side that it would cost at least $150 more than if the work was done in the United States.

In addition to this, it was somewhat a question whether the work could be finished in time if done here, and it was absolutely essential that they should be ready when the Fair opened ; the main reason, however, being that of expense.

I may further say that we have now in press another much more elaborate book, mainly for distribution on this side of the line, and this, I am happy to inform you, is being printed in one of our city offices.

CHARLES D. SHAW.

Sec. New Brunswick Tourist Association.
St. John, N.B., June 3, 1898.

[Remarks : The explanation is satisfactory, and THE CANADIAN GROCER is glad, for the sake of St. John, that it is.—Editor THE CANADIAN GROCER.]

NEW STORES STARTING.

Martin & Rivet have opened up as grocers in Montreal.

Arthur Moody has started business as grocer in Terrebone, Que.

R. Jacobson & Co. have commenced business as grocers in Montreal.

Parr & Co. have commenced business as grocers, etc., in Bowmanville, Ont.

Edgar Henley has commenced business as confectioner in Dartmouth, N.S.

R. Dodds intends starting a bakery and confectionery business in Golden, B.C.

John Barry, of Strathroy, Ont., has opened up a grocery store in Petrolia, Ont.

Arthur M. Payne has opened out in business as general merchant in Chester, N.S.

COLD STORAGE FOR RAT PORTAGE.

Hon. J. E. P. Vereker, London, Eng., W. P. Margetson, W. A. F. Jones, E. F. Head and A. C. Boyce, Rat Portage, Ont., have been incorporated under the style of The Rat Portage Cold Storage and Produce Co., Limited, with a capital of $50,000. This company intends to erect a three-storey block in Rat Portage, the front of the ground floor of which will be used for stores, the rear for cold storage and warehouse purposes, and the upper storeys of which will be used for residential purposes.

EARLY CLOSING PROVISION MEN.

During the months of June, July and August the following Toronto commission houses will close their place of business at 1 o'clock on Saturdays : Rutherford, Marshall & Co.; The Wm. Ryan Co., Limited; J. A. McLean; Chas. J. Graham; The King Darrell Co.; Willard & Co.; R. H. Ramsay & Son; Lawrence Gibb; Kirby, Gee & Co.; H. P. Gould & Co. It may save Toronto retail grocers, etc., from inconveience to make a note of this.

AGENCIES WANTED.

AGENCIES WANTED FOR GREAT BRITAIN, Germany and France. London agent, highest references, open to represent Canadian provisions (Butter, Cheese, Poultry, Hams, Eggs Corn, etc.) Interview on behalf of advertisers eventually. Write, D. Schulte, care Union Bank of Canada, Montreal. (24)

THE UNDERSIGNED WILL TRAVEL REGULARLY over Quebec and Maritime Provinces. Would take samples from manufacturers, wholesale merchants or manufacturers' agents to sell on commission. Best references. O. Legendre, 251 Duluth Avenue, Montreal. (23)

BUSINESS FOR SALE.

BUSINESS FOR SALE IN THE CITY OF LONDON ; dry goods, boots and shoes ; established thirty years ; small stock, rent low ; reason for selling, retiring from business ; price right to responsible party. R. A. Jones, London, Ont. (tf)

REPRESENTATIVES WANTED

A CANADIAN MFG. CO. WANT REPRESENTATIVES in Hamilton, London, Galt, St. Thomas, St. Catharines, Rat Portage, Fort William and Winnipeg, to sell a staple to the wholesale and large retail grocery and general store trade in these centres. Write, giving references, to C. M. Company, care CANADIAN GROCER, Montreal or Toronto. (DH23)

THE MODERN GROCER



Being the largest makers of Refrigerators in Canada, we make several lines of Grocers' and Household Refrigerators in various styles and sizes. Modern in design, with best principle of dry cold air circulation, best insulation, and zinc lined. Why buy a home made or poorly made article when you can get an up-to-date Refrigerator for less money ? For prices and description send for catalogue.

Knowles, Ham & Nott Co., Limited
BRANTFORD

DRINK : : :

:: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee

SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, you want to use the best of all

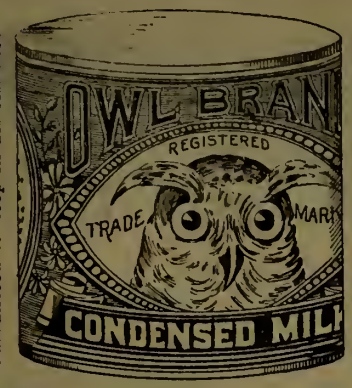
VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier
The world-renowned French Vanilla Chocolate.

HERDT & CO. 13 St. John St. **Montreal**
General Agents for the Dominion



Guaranteed to keep in all climates

BE UP-TO-DATE
GO WITH THE TIMES

Be sure that you have "**OWL BRAND**" **CONDENSED MILK** in stock, and introduce it to your customers and receive their grateful thanks.

Once tried, always used. It's a perfect seller, and is without doubt the finest made.

Manufactured by

THE CANADA MILK CONDENSING CO., Limited,

ANTIGONISH, N. S.

THE DOMINION BANK

Capital (paid-up).....$1,500,000
Reserve Fund..... 1,500,000

DIRECTORS

Hon. Sir Frank Smith, President. | W. Ince. W. R. Brock. Edward Leadley. Wilmot D. Matthews. A. W. Austin.
E. B. Osler, M.P., Vice-President.

Head Office - TORONTO

AGENCIES

Belleville	Cobourg	Lindsay	Orillia
Brampton	Guelph	Napanee	Oshawa
Seaforth	Uxbridge	Whitby	Winnipeg

Montreal

Toronto—Dundas street, corner Queen.
" Market, corner King and Jarvis street.
" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions, 1897. Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

If You Handle Them You Know

THAT

"Sterling"

BRAND

Pickles, Jams, Jellies, Sauces, etc., are deservedly popular. They are prepared by

T. A. LYTLE & CO.

Vinegar Manufacturers, **TORONTO**

Canned Pineapple

New pack, "Eyeless and Coreless."

NOW IN STORE.

Warren Bros. & Co.

TORONTO.



Put up in Twin Cakes 12 oz. each, 100 in box, and 3-lb. bars 20 bars in a box, all wrapped with a paraffin waxed wrapper.

Quotations furnished on application. See our list of premiums given in exchange for "Ivory Bar" soap wrappers.

Brantford Soap Works Co., Limited

Manufacturers of
"IVORY BAR" and other Standard Brands of Soap

Extra Choice

Hams Bacon
Pure Lard
Mess Pork

PARK, BLACKWELL & CO. Limited

Pork and Beef Packers,

TORONTO

Sugar

Dutch Granulated

100-LB. DOUBLE BAGS.
SHIPMENTS NOW IN STORE.

PERKINS, INCE & CO.

TORONTO.

Positively
IT'S GOOD COFFEE
Comparatively
THERE'S NO BETTER
Superlatively
IT'S THE BEST



Better try it
You can't do better.

CURRENT MARKET QUOTATIONS

June 9, 1898.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. Johu, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for puhlication, and are of such quantities and qualities as are usually ordered hy retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally ohtainahle at lower prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

SUGAR

	Montreal, Quehec, Ottawa.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba and B.C.	
Granulated (Redpath, St. Lawrence)	4 9-16		4¾		4⅝	4¾	5⅛	5¼
Granulated, Acadia	4 9-16		4 11-16					
German (Canadian) hhls	4 7-16		4½		4⅜	4½		
" (imported) hags	4 5-16		4½					4⅞
Dutch, bags	4 5-16		4½				5⅜	5⅞
Paris lump, bhls. and 100-lh. hxs	5¾		6		5¾	6		
" in 50-lh. hoxes	5¾		6⅛					
Extra Ground Icing, hhls	5⅜		5½				6	6½
Powdered, hbls	5⅛	5¼	5½		5¾	6	6	6½
Cream	4⅛		4¼					
Extra hright	4⅛		4 3-16		4	4⅛		
Brigbt coffee			4⅛					
Light yellow			4 1-16		3¾	4	4⅜	4¾
Yellow	3¾		3⅞		3½	3¾		
Demerara		3.50	3.75					
Imported yellow			3⅞					

SYRUPS AND MOLASSES

Syrups—								
Dark	2	$0 23	$0 27					
Medium	2½	30	32				3	3½
Bright	2¾	35	37				3¼	3½
Honey			40					
" 25-lb. pails			1 00					
" 38-lb. pails			1 40					
Molasses—								
New Orleans	31	27	45	28	30	35	45	
Barbadoes	31			29	30			
Porto Rico	23	25	38	42	32	34		
Antigua	22	23			25	28		

TEAS

Black—								
Congou—Half-chests Kaisow, Moning, Paking	$0 12	$0 60	$0 12	$0 60	11	40	35	40
Caddies Paking, Kaisow	14	40	18	50	15	40	25	35
Indian—Darjeelings	35	55	35	55	30	50	13	20
Assam Pekoes	20	40	20	40	18	40		
Pekoe Souchong	18	25	18	25	17	24		
Ceylon—Broken Pekoes	35	42	35	42	34	40	32	40
Pekoes	20	30	20	30	20	30	25	32
Pekoe Soucbong	17	35	17	35	17	35	22	28
China Greens—								
Gunpowder-Cases, extra firsts	42	50	42	50				
Half-chests, ordinary firsts.	22	28	22	28				
Young Hyson—Cases, sifted, extra firsts	42	50	42	50				
Cases, small leaf, firsts	35	40	35	40			35	40
Half-chests, ordinary firsts	22	38	22	38			28	35
Half-chests, seconds	17	19	17	19				
" thirds	15	17	15	17				
" common	13	14	13	14			22	30
Ping Sueys—								
Young Hyson-½-chests, firsts	28	32	28	32	30	40		
" seconds	16	19	16	19				
Half-hoxes, firsts	28	32	28	32				
" seconds	16	19	16	19				
Japan—								
½-chests, finest May pickings	38	40	38	40			38	40
Choice	32	36	32	36			35	45
Finest	28	30	28	30				
Fine	25	27	25	27				
Good medium	22	24	22	24			20	25
Medium	19	20	19	20				
Good common	16	18	16	18				
Common	13	15	13½	15			15	20
Nagasaki, ½-chests Pekoe	16	22	16	22				
" " Oolong	14	15	14	15				
" " Gunpowder	16	19	16	19				
" " Siftings	7½	11	7½	11				

WOODENWARE

Pails, 2-hoop, clear, No. 1				$1 45	$1 45	$1 50	$1 50	$1 60
" 3-hoop, " "				1 60		1 60		
" 2-hoop, " No. 2				1 40		1 40		
" 3-hoop, " "				1 55		1 55		
" 3-hoop, painted, No. 2				1 40		1 40		
Tuhs, No. 0				8 00		8 00	9 50	10 50
" " 1				6 50		6 50	8 50	9 50
" " 2				5 50		5 50	6 50	7 00
" " 3				4 50		4 50	5 50	6 00

BUTTER AND CHEESE

Dairy, large rolls, per lb	12½	13	12	12½	15	16	17	19
" pound prints			12	13	16	18		
" tubs, hest			12½	13	16	17		
" tuhs, second grade			10	12	13	15	18	20
Creamery, tubs	16	16½	15½	16	18	19		20
" prints		21		17	18	21		
Cheese	6½	7			8	8½		10

PROVISIONS

	Montreal, Quehec, Ottawa.		Toronto, Hamilton, London.		St. John, Halifax,		Manitoba and B.C.	
Dry Salted Meats—								
Long clear bacon	7¾	8	8½	9			8¾	9½
Smoked Meats—								
Breakfast bacon		12	11½	12				12½
Rolls		9	8¾	9	9½	10	9	10½
Hams	11	12	10	11½	11½	12		12
Shoulder hams		10	8¼	8½	8	9		9½
Backs			11	11½				12
All meats out of pickle 1c. less.								
Barrel Pork—								
Canadian heavy mess	17 00	16 00	16 50	16 25	17 50	16 00	16 50	
" short cut	17 50	19 00		17 00	16 50	17 50	16 50	17 00
Clear shoulder mess			15 00			15 00		
Plate heef	12 50	18 00	11 00	11 50	16 00	17 00		
Lard, tierces, per lh		8¼	7½	8	8	8½	8½	9½
Tubs		8½	8	8¼	8½	9		
Pails	8¾	9¾	8¼	8¾	9	9½		10
Compound, Pails	1 15	1 40	6½	7	6½	7		8
Shortening, in 60-lh. tuhs				7½	7¼			
Dressed hogs, light		6 25	6 25	6 50				

GREEN FRUITS

Oranges, Cal. navels, per crate	3 50	4 00	3 25	3 75	3 50	4 00		4 00
" California seedlings			1 75	2 75	2 50	3 00		3 00
" Mediterranean sweets			2 25	3 00	3 50	4 00		
" Messina, ½ and ¾ hxs			1 75	2 50	1 75	2 25		
" Blood			2 50	2 75				4 00
Lemons, Messina, per hox	2 50	3 00	2 25	3 50	2 50	3 50		4 25
" Sorrento, 300's			4 00	4 50				11
Bananas, per bunch	1 50	2 00	1 50	2 00	1 50	2 25	2 25	2 75
Apples, per hhl	2 00	4 50	4 00	7 00	3 00	5 00	4 50	5 50
Pineapples, eacb			10	20	15	20		
" cases, 30's, 36's				4 25				
Strawherries, per quart			10	13	10	12		
Cherries, hlack, per hox			1 25	1 50				
Tomatoes			2 75	3 50	2 50	3 00		4 00
Onions, Egyptian, per sack			2 75	3 00	2 50	3 00		4 50
" Bermuda, per case			2 00	2 25	2 00	2 25		

NUTS

Brazil	12	13	12½	14	12	12½	12½	15
Valencia shelled almonds	25	27	22	24			25	30
Tarragona almonds	10½	11½	10	11	11	12	13	15
Peanuts (roasted)	6½	9	7	10	9	10	9	12
" (green)	5½	8		9			10	12
Cocoanuts, per sack				4 00	3 50	4 00		
" per doz				60	60	70		
Grenohle walnuts	10½	12	10½	12	12	13		14
Marbot walnuts	8	9	9	10	9	10		
Bordeaux walnuts	8	9	8	9	9	10		
Sicily filherts	8	9	8	9	8	10		12
Naples filherts	10	11	10	11	10	11		
Pecans	8½	12	8	11	11	12		

SPICES

Pepper, hlack, ground, in kegs, pails, hoxes	12	15	12	14	14	15	13	15
" in 5-lh. cans	15	16	14	15	15	16		
" whole	11	13	11	13	12	13	10	15
Pepper, white, ground, in kegs, pails, hoxes	18	26	18	24	24	26	25	35
" " 5-lh. cans	20	22	20	26	20	22		
" " whole	17	25	17	24	20	22		
Ginger, Jamaica	20	25	18	25	20	25		
Cloves	15	20	14	35	18	20		
Pure mixed spice	25	30	25	30	25	30		
Cassia	25	40	20	40	18	20	20	25
Cream tartar, French	25	27	24	25	20	22		
" " hest	28	30	25	30	25	30		
Allspice	15	17	13	16	13	14	18	20

PETROLEUM

Canadian		12		13½	15	16		
Sarnia water white	12	13		15	17	19		
Carbon safety		17						
American water white	17	17½		17½	19	21		
Pratt's Astral, in hulk	18	19		16				

COUNTRY PRODUCE

Eggs, fresh laid	9	10		10	9½	10	10	15
Poultry—chickens, dressed	*5	8	50	60	60	90		
Geese, per lh.	5	6			70	1 00		
Ducks, per pair	*8½	9			50	1 00		
Turkeys, per lb	8	10		10	10	12		
Game—Hares, per pair	25	30			25	30		
Honey, comh, per doz	1 50	1 75	90	1 50	1 50	1 75		
" light color, 60-lh tins	7	8	6	6½	7	8		
" " 5 and 10-lb. tins	7	8		7	8	10		
" huckwheat	4	5	3	4	5	6		

* per pound.

RICE, SAGO, TAPIOCA

Rice—Standard B	3 75	3 90		3¾	3⅞	3 62½	3 75	4½	4⅝
Patna, per lb		5		5½	6	5	6		
Japan	6	6¼		6	6½	5	6		5⅜
Imperial Seeta	5	6		4⅞	5½	5	6		
Extra Burmah				4¼	4⅜	4	5		
Java, extra		6½	7	6	6½	6	7		
Sago		3½	4	3½	4¼	5	6		4
Tapioca		4	4½	3¾	4½	5	6		4

SODA

Bi-carh, standard, 100-lb. keg	2 25	2 50	2 25	2 50	2 30	2 40	1 50	1 75
Sal soda, per hhl	70	75	70	80	85	90		
Sal soda, per keg	95	1 00	95	1 00	95	1 00		

IN ADDITION TO OUR USUAL SPRING IMPORTATIONS OF SOME OF THE LATEST AND MOST SELECT PATTERNS IN

Dinner Sets, Tea Sets, and Toilet Sets

from most of the celebrated manufacturers, we are pleased to inform our customers that our stock for Fall trade is now complete in

LAMP GOODS AND LAMP TRIMMINGS OF EVERY MAKE.



A Trial Order Solicited.

Prices as low as the lowest.

The John L. Cassidy Co.

Limited.

339 and 341 St. Paul Street

MONTREAL

FRUITS

	Montreal, Quebec, Ottawa.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba and B.C.	
Foreign—								
Currants, Proviucials, bbls...	5¾	6	5¾	6	5½	6	7	7¼
" " ½-bbls	5⅞	6	6	6⅛	6	7	7	7¼
" Filiatras, bbls	...	6	..	6½	5¾	6¼	7¼	7½
" " ½-bbls...	6⅛	6¼	...	6¾	5¾	6½	7½	8
" " cases	6¼	6½	...	6½	6½	7	.....	.....
" " ½-cases..	6¼	6½	6½	7	6½	7	.....	.....
" Patras, bbls	.....	.....	.....	7	6	7	.....	.....
" " ½-bbls	.....	.....	6¾	7	6	7	.....	.....
" " cases	6½	7	6½	7	7	7¼	.....	.....
" " ½-cases ...	6½	7	6½	7¼	6	7	.....	.....
Vostizzas, cases	7	8	...	8½	7	8	7½	8
Dates, boxes	4	6	4	5	5	6	6	7
Figs, 4-crown	10	12	10	11	11	12	12½	15
" 5-crown	12	13	11	13	12	13	.....	.....
" 7-crown	13	14	13	14	13	14	.....	.....
" 9-crown	15	16	15	16	16	17	.....	.....
" natural, bags	3½	6	3½	4½	.....	6	.....	.....
Prunes, Sphinx, B's	.....	.....	.....	7½	10	12	8	9
" " A's	.....	.....	.....	8½	.....	.....	.....	.....
" California, 40's	10	11	8½	10	10	12	.....	.....
" " 50's	8	9	8	8½	8	9	.....	.....
" " 60's	7½	8	7¼	8½	7	8	.....	.....
" " 70's	7	8	7	7½	7	8	.....	.....
" " 80's	6	7	6½	7	.....	7	.....	.....
" " 90's	.....	5	6	6½	4½	5	6¼	6½
Raisins, Valencia, off stalk...	.....	5	4	4¾	5	6	1 70	1 90
" Fine oil stalk	5	5½	4½	5	5	6	.....	.....
" Selected	5¾	6¾	5½	6½	6	7	.....	.....
" Layers	6	7	6	6½	8	9	8	8½
" Sultanas	9½	12	8	12	10	12	10	12
" Cal. L.M., 3-crown..	7	8	7	7½	6½	6¾	7	7½
" " 4-crown..	7½	8½	7¾	8	7½	7¾	8	8½
Domestic—								
Apples, dried, per lb	6½	7	5	6	6	6½	.....	7
" evaporated	9	10	9½	10	10	10½	11	12
Cal. Evaporated Fruits—								
Apricots, 50-lb, boxes	9	10	9	9½	9	10	.....	11½
" 25-lb. boxes	9	16	9½	15	11	16	.....	.....
" cartons	13	14	12	13	13	14	.....	.....
Peaches, 25-lb. boxes	10	12	9	12	10½	12	11	13
" 1-lb. cartons	12	13	12	13	12	14	.....	.....

CANNED MEATS

Comp. corn beef, 1-lb. cans.....	$1 60	$2 25	$1 65	$1 70	$1 75	$2 00	$3 00	$3 25
" " 2-lb. cans.....	2 75	4 10	2 95	3 00	3 10	3 25	2 75	3 00
" " 6-lb. cans.. ...	9 00	13 00	9 25	9 50	8 75	9 25	.....	.....
" " 14-lb. cans....	18 25	28 15	20 00	21 00	20 00	21 00	.....	.....
Minced callops, 2-lb. can	2 60	2 70	.....	2 60	2 75	2 80	.....	.....
Lunch tongue, 1-lb. can.....	3 50	3 75	3 20	3 25	3 25	3 35	6 50	7 00
" " 2-lb. can.....	6 50	7 40	6 75	7 00	5 80	6 00	6 25	6 50
Englisb brawn, 2-lb. can	2 60	2 90	2 75	2 80	2 75	2 80	2 50	2 75
Camp sausage, 1-lb. can.....	2 40	2 50	.....	2 50	2 50		.....	.....
" " 2-lb. can.....	4 00	4 25	.....	4 00	4 00		.....	.....
Soups, assorted, 1-lb. can	1 50	2 00	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	2 25	3 00	.....	2 20	2 25	2 30	.....	.....
Soups and Boull., 2-lb. can.....	1 75	1 80	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can.....	4 25	3 50	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ½'s.....	.....	.....	1 65	1 70	.....	.....	.....	.....
" " " 1's.....	.....	.....	2 80	2 95	.....	.....	.....	.....

COFFEE

	Montreal, Quebec, Ottawa.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba and B.C.	
Green—								
Mocba	24	29	23	28	25	30	24	25
Old Government Java	27	31	22	30	25	30	24	25
Rio	10	11	7½	12	12	13	10	10½
Plantation Ceylon	29	31	26	30	29	31	.....	.....
Porto Rico	24	28	22	25	24	28	.....	... ..
Gautemala	24	26	22	25	24	26	.....	.....
Jamalca	18	22	15	20	18	22	.....	.....
Maracaibo	13	15	14	20	13	15	.....	.....

CANNED GOODS

Apples, 3's	$ 90	$1 00	.....	$0 95	$1 00	$1 10	$2 25	$2 50
" gallons	2 40	2 75	$2 25	2 50	2 60	2 70	.....	3 50
Blackberries, 2's. .	1 40	1 70	1 40	1 70	1 50	1 80	3 25	3 50
Blueberries, 2's	80	90	75	85	85	95	2 00	2 50
Beans, 2's	70	95	70	95	90	95	1 80	2 00
Corn, 2's	90	1 00	82½	95	90	1 00	.....	2 15
Cherries, red, pitted, 2's	2 00	2 35	1 85	2 25	2 30	2 40	4 00	4 75
Peas, 2's	90	95	85	95	90	1 20	.....	2 25
" sifted select	1 14	1 20	1 10	1 25	1 15	1 20	2 25	2 40
" extra sifted	1 25	1 40	1 20	1 25	1 30	1 50	.....	2 75
Pears, Bartlett, 2's	1 50	1 75	1 50	1 75	1 70	1 80	3 00	3 50
" " 3's	2 25	2 40	2 00	2 40	2 20	2 40	5 00	5 50
Pineapple, 2's	2 10	2 40	2 40	2 50	1 75	2 40	4 50	5 00
" 3's	2 50	2 60	2 50	2 60	2 50	2 60	.....	5 00
Peaches, 2's	1 75	1 90	1 40	1 75	1 75	1 90	.....	3 50
" 3's	2 50	2 75	2 00	2 40	2 50	2 75	.....	5 50
Plums, green gages, 2's	1 50	1 55	1 30	1 55	1 30	1 60	3 00	3 50
" Lombard	1 30	1 50	1 20	1 50	1 30	1 50	.....	.....
" Damson, blue	1 10	1 30	1 00	1 40	1 10	1 30	.....	.....
Pumpkins, 3's	75	85	70	80	90	1 00	2 25	2 50
" gallon	2 10	2 25	2 10	2 25	2 10	2 25	.....	2 00
Raspberries, 2's	1 50	1 90	1 40	1 70	1 50	1 90	.....	3 00
Strawberries, 2's	1 50	2 00	1 60	1 90	1 75	2 00	.....	3 50
Succotash, 2's	1 10	1 15	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	.....	1 20	1 15	1 20	1 30	1 40	.....	3 20
Lobster, talls	2 50	2 95	2 40	2 70	2 50	2 60	.....	11 00
" flats	2 75	3 00	1 65	1 75	1 25	1 30	.....	11 50
Mackerel	1 30	1 35	1 30	1 35	1 10	1 25	.....	.....
Salmon, sockeye, talls	1 15	1 25	1 15	1 30	1 00	1 20	4 50	5 00
" " flats	1 30	1 45	.....	.....	1 30	1 35	.....	.....
" " Horseshoe ..	1 20	1 25	.....	1 25	.....	1 25	.....	.....
" Coboes	95	1 00	95	1 00	95	1 00	4 25	4 50
Sardines, Albert, ¼'s	10¼	11	.....	13	14	15	.....	12
" ½'s	20	21	20	21	20	21	.....	21
" Sportsmen, ¼'s	11½	12	.....	12½	.....	12	.....	12½
" ½'s	19	20	.....	21	20	21	.....	21½
" key opener, ¼'s	10	11	10½	11	16	18	.....	.....
" ½'s	16	18	18½	23	10	11	.....	.....
" other brands	23	35	16	17	16	17	.....	.....
" P. & C., ¼'s.	23	25	23	25	23	25	.....	.....
" " ½'s	33	36	33	36	33	36	.....	.....
" American, ¼'s	4	5	4	5	4	5	.....	.....
" " ½'s	9	11	9	11	10	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100	9 00	11 00	10 00	11 00	10 00	11 00	.....	.....
Fruit in glass jars	.....	.....	.....	.....	4 25	4 50	.....	.....
Haddies	.....	.....	1 10	1 20	1 00	1 10	.....	.....
Kippered Herrings	1 40	1 50	1 15	1 60	1 10	1 15	1 90	2 00
Herring in Tomato Sauce	1 35	1 45	1 20	1 60	.....	2 00	1 90	2 00

TRADE IN OTHER COUNTRIES THAN OUR OWN.

WHY CANE SUGAR IS DEAR.

THE great advance in cane sugar is, of course, partly due to the disturbance in Cuba, to the partial failure of the Jaggery crop in India, and perhaps to the blockade of Manila ; but, the diversion of cane sugar to other countries rather than to England has, perhaps, never been so marked as now. After the many years of depression, however, which have at times threatened to imperil the cane industry, no one will begrudge the return of prices which are once again remunerative, and which are the outcome of an improved demand and shortened supply.—Produce Markets' Review.

STOCK OF SALMON IN "FLATS."

After the somewhat unusual activity of the two preceding weeks, it is not surprising that the canned goods trade is somewhat quieter. The advance, however, in many articles, particularly fruit, has been well maintained and an average amount of business has been done. A good trade has been done in the finer grades of salmon at full prices, but the commoner packs have been somewhat neglected, which, in a great measure, accounts for the quieter feeling of the entire trade. It is now pretty evident that the stock of really fine quality salmon, in flat tins, will be barely sufficient for all requirements until the arrival of the new pack, and it is not improbable that an advance in price for this description may be soon established. Salmon, which hitherto has been regarded as an article of luxury, will now compare favorably with other cheap articles of food, and the consumption of the large stock, which existed at the commencement of the season, at the present rate is an evidence that this fact is beginning to tell.—Produce Markets' Review, May 28.

SULTANA RAISINS IN LIVERPOOL.

Liverpool mail advices to May 19, received in New York, report a quiet and nominal market for Sultana raisins. Arrivals from Smyrna, from the commencement of the season, to May 17, were 584,021 packages as compared with 601,981 packages for the corresponding time the previous season.

THE SULTANA YIELD.

The market for Sultanas is quiet, but steady, and there seems to be no inclination on the part of holders to encourage more business at reduced prices. As is usually the case at this time of year, the reports of the coming crops vary considerably, and some exceedingly gloomy prospects are foretold by one or two of the largest Smyrna merchants, who estimate the crop at 22,000 to 25,000 tons. Considering that the past season's high prices have been maintained on a crop of over 30,000 tons, it is to be hoped that these low estimates may prove to be wrong. There has probably never been a year when the wholesale and retail traders in the article have been worse paid for the work of distribution, and a further advance of prices to a higher level would certainly not improve matters.—Produce Markets' Review.

SALES OF "CLOVER LEAF" SALMON.

Notwithstanding the rather demoralized condition of the canned salmon market, it is reported that fancy brands of Columbia River hold their own, and that consumption is increasing. Packers of "Clover Leaf" report that sales of that brand last year were 50 per cent. larger than in 1896, and that to June 1, this year, the sales were 25 per cent. greater than for the corresponding period a year ago.

CHICAGO BUYING PRUNES.

Owing to the limited offerings and comparatively high prices of prunes on the Coast, it is reported that Western buyers are making inquiries in the New York market with a view to purchasing certain sizes needed to cover immediate requirements of consumption. According to The New York Journal of Commerce, a letter from San Jose states that Chicago parties have been trying to buy 60's to 70's in bags there, but were unable to get their orders filled.

THE FROZEN MILK TRADE.

According to information received, frozen milk has become quite an important article of trade in Europe. The milk is frozen in different sized bricks, and in this way it is said its purity and freshness are insured. The Belgian Government, it is reported, intends to increase the trade at an annual outlay of $50,000. In Copenhagen, the capital or Denmark, a company has been formed and arrangements completed to undertake the exportation of frozen milk extensively.

ARRIVAL OF NEW JAPAN TEA.

The San Francisco Bulletin, of a recent date, says : "The steamer Tacoma arrived at Tacoma on the 16th from Hong Kong with 200 chests of new crop Japan tea, the first received at that port this season. It was in transit overland, and has already gone forward. The first lot of new tea from Japan arrived at this port on the same date by the Doric, and went through to New York. The first consignment by the Canadian route arrived at Vancouver on the 19th. The first steamer with new tea for the Oregon route is now 22 days out from Hong Kong for Portland, and will be due next week. The next tea steamer due on the Sound will be the Victoria, now 14 days out from Hong Kong. There are two steamers on the way to Vancouver from Hong Kong, but they are out only 7 and 3 days, respectively. The ultimate destination of the last-named is Tacoma. The big steamer Arizona is now at Hong Kong loading for Tacoma via Vancouver. The China will be due here on Saturday from Hong Kong."

CALIFORNIA RAISINS SCARCE.

Advices from San Francisco to May 28 state that stocks of sound loose muscatel raisins on first crop are scarce and held firmly, but that the movement is rather light. Seeders are said to be buying in a speculative way. In this connection The California Fruit Grower says: "The increase in the number and capacity of the seeding plants indicates that the output of seeded raisins the coming season will be largely in excess of the quantity offered from the crop of 1898. The low price at which these popular goods will be offered will no doubt induce heavy buying when the season opens. The growing crop promises well at this time."

MOLASSES AT CIENFUEGOS.

It was stated that between 10,000 and 20,000 hogsheads of molasses were held at Cienfuegos, Cuba, and, owing to the probabilities of that port being taken by the United States during the war and the supplies held there coming on this market, buyers of low grade molasses were disposed to hold back awaiting developments.

CANNED GOODS FOR FUTURE DELIVERY.

Early in January an active demand set in for canned goods for future delivery, undoubtedly stimulated by the general improvement in the trade and commerce of the country, the relegation of the currency question to the future (at least, for three years), and to the low prices at which jobbers were willing to make contracts.

The aggregate of business since Jan. 1 on contracts exceeds that of any previous year, and probably covers the bulk of the probable pack of tomatoes, corn, New York State peas, asparagus, Maine succotash, and lobster. "We have sold up to the last limit of our probable pack," is the message packers are sending their brokers.

The jobbers, in turn, have made contracts with retailers with a freedom never before known ; so that when deliveries are made in the fall, it is probable that stocks left in the hands of jobbers will be exceedingly light.—American Grocer.

Spring Surprises

Our new line of

TOILET SETS

The Latest Shapes
The Newest Decorations
The Greatest Profit Winners

of any line now on the market.

Write for prices or sample packages of four sets and jars. Return mail will convey the information.

PIGOT & BRYAN

Decorators and Dealers

Crockery, China, Glassware, Lamps, and Fancy Goods

London, Ont.

J. Bruce Payne's

CIGARS



are Best.

A few of our Leaders—

Pharaoh - 10c. Special.
Pebble - 5c. "
La Fameuse, Grit, The Bird, etc.

J. BRUCE PAYNE

GRANBY, QUE.



Made in England

by GILLARD & CO.

Vintry Works, LONDON

GILLARD'S NEW PICKLE

A happy blending of the Choicest English Pickling Vegetables, the Finest Eastern Spices, and the Purest of English Malt Vinegar, making a well balanced and delicious appetizer.

6,000 leading hotels and restaurants throughout Great Britain use them. **12** Gold Medals have been awarded for their superior excellence.

Packed 2 dozen in a case ; Single case lots, $3.40 ; Five case lots, $3.30 per dozen.

GILLARD'S NEW SAUCE

A first-class sauce—possessing plenty of body and imparts a delicious flavor to soups, gravies, etc.

Barrel lots of 12 dozen, $1.75
Single dozen lots - 1.90

Sold by All Wholesale Grocers in Canada.

MANITOBA MARKETS.

WINNIPEG, June 6, 1898.

WHEAT has been "wobbly" all week and closed at $1.20 in store Fort William. It dropped as low as $1.18 on Thursday, and then gained Friday afternoon. There is really nothing doing in wheat here, as all of last season's crop is handled. Reports as to area and condition of present crop are now coming in freely, and though the amount per acre will perhaps be curtailed in some districts owing to lack of rain ten days ago, everything now points to a large crop. The rain came in with June and seems likely to continue. The country can stand a general steady rain for a week longer at least. Flour has not altered in price, nor is it likely to do so. Not having advanced in proportion to the price in wheat, it will not be so much affected by the drop in that article.

Early Saturday morning, the spice and vinegar mills of The Dyson, Gibson Co. were burned. It is not yet known to what extent this will cripple operations for the season, but losses was fully covered by insurance. They were extensive manufacturers of baking powder, pickles, sauces, extracts, etc., all of which sold under the "White Star" brand.

There is really very little news to report this week. Business continues good; in fact, dealers state that it is unusually good for the season, as June is generally a quiet month.

BUTTER—The supply of creamery is now fairly good, and will be largely increased this week owing to grass being more plentiful. The quality so far is good and will improve. Creamery is 16½c. point of shipment, and may drop to 16c. in sympathy with eastern markets, though the bulk of Manitoba make will be sent west. Dairy butter is in rather a peculiar position. It is extremely high, considered in connection with the price of creamery, and there seems to be no reason, for beyond the fact that the offerings have been small and it has all been consumed by local trade. Dealers are paying 14c. point of shipment.

CHEESE—The new cheese offering is of very fine quality. About 30 factories are operating, and the supply is increasing. So far, a good price has been maintained. All purchases on Saturday were made at 8 to 8½c. point of shipment.

EGGS—Manitoba hens have evidently been tired all spring, as the supply of home eggs has not increased as expected. Offerings are larger than last week, but still the supply is not equal to the demand for pickling purposes; 10c. (Winnipeg) is the price paid all week, and it is not likely to alter in the next three or four days.

CURED MEATS—The market here is a little easier, owing to decline in prices on the American side. There is no drop, however, nor is there likely to be any. Hams, 12c., breakfast bacon, 12c.; long clear smoked, 9½ to 10c.; long clear dry salt, 9½c.; American short clear, 9c.

FLOUR—Market steady; patents, $3.30; strong bakers, $3.10; 2nd bakers', $2.75; XXXX, $1.70.

CEREALS—Market firm and unchanged. Rolled oats, $2.20 to $2.35 per sack.

GREEN FRUIT—Market brisk. New apricots have arrived and are selling at $2.75 to $3.25 for the 4-basket crate. Strawberries were scarce on the market all the week, but Saturday a large shipment was received from Hood River, Oregon, said to be the finest berries ever seen on this market. The prices range from $3.50 to $4, according to condition of fruit. Hood River cherries are also on the market and fine sample; price $1.50 for the 10-lb. boxes. Bananas were short during the week, stocks arriving last Saturday being too soft for re-shipment. New stocks arrived Saturday, and are selling at $2 to $2.50 per bunch. All staple fruits as oranges, lemons, and the like remain without change. Home-grown pie plant, lettuce, radishes, asparagus and onions are coming in freely. Tomatoes are out of market, all late shipments being too soft they have been discontinued for the present.

The general market for groceries is entirely without change, and all prices given in the "prices current" hold good here at present. There will possibly be a little move in some lines next week.

BEES BY POST.

In pursuance of an agreement between the postal authorities of the United States and Great Britain, Postmaster Van Cott has been notified that samples of liquids, live bees, fatty substances, powders and fragile substances may hereafter be admitted to the mails exchanged between the two countries. It is stipulated, however, says an exchange, that spirituous liquors and articles (including medicines, confections and soaps) which contain spirits, or into the manufacture of which spirits—including naphtha or methylic alcohol—have entered, are excluded from the mails for the reason that they are liable to customs duties in Great Britain.

GOING INTO SPECIALTIES.

O. Legendre, who has been carrying on a retail business at 253 Duluth avenue, Montreal, has sold out to A. Leclair, a son of C. Leclair, who is also a Montreal merchant. Mr. Legendre thinks there is more money in handling special lines, and is now getting agencies from manufacturers and merchants, and will sell to the retail trade in Quebec and Maritime Provinces.

Laporte, Martin & Cie. are daily expecting new samples of 1898 crop Japan teas.

Fraser river salmon at close figures can be had from Messrs. Laporte, Martin & Cie., who have a good supply on hand.

"Although price of canned apples is very firm," say Laporte, Martin & Cie, "we can quote extremely low figures for them. We have a large quantity of the best-known brands."

A COMMISSION FIRM ASSIGNS.

Lightbound, Ralston & Co., brokers and commission merchants, St. John street, Montreal, have assigned, at the demand of Alfred Powis, tea broker, Hamilton, Ont. Mr. Ralston, the sole partner in the firm, has been ill for some time and unable to devote his attention to business, and there is general sympathy for him among his confreres, the other brokers. An assignee is now engaged in an examination of the books, and it is believed that the liabilities will be light. The liabilities total about $11,000, of which about $3,500 is secured. The principal unsecured creditors are: Estate P. Robertson, $4,031; Alfred Powis, Hamilton, $403; John Murphy & Co., $333.

THE SECRET OF SUCCESS.

The secret of success is never far to seek in a business career, because however many disguises it may wear at different times, it is always to be recognized as the old fashioned hard work. Broadly speaking, the successful business man may be described as the man who always wanted success so much that he was willing to exert himself to the utmost for it, while the man who has failed to distinguish himself may be described as one who never wanted worldly success enough to practise self-denial in order to get it.

Here's to the man who wants!—Merchants' Review.

UNIQUE SIGNS.

A sign in a New England college town some years ago, read about like this:

"JOHN JONES, HATS AND GROCERIES."

There was an old New England sign, or there was said to be one which read thus:

"TESTAMENTS, TAR, AND TREACLE,
GODLY BOOKS AND GIMLETS."

And yet these were not in any sense of the term "department stores." No stretch of reasoning can make them such. They did not monopolize trade, they were a "necessity," not a monopolistic outgrowth. —N.E. Grocer.

BACK FROM EUROPE.

Mr. Charles Chaput, of Chaput, Fils & Cie., wholesale grocers, Montreal, has returned from an extended trip through Europe. An interesting interview which THE CANADIAN GROCER had with him has been unadvoidably crowded out. It will appear next week.

Bonneville & Sons, of Montreal, who manufacture the Silverine stove polish, are looking for selling agents in Toronto, St. John, N.B., Halifax, Winnipeg and Vancouver.

Price of Canned Apples

is very high and getting firmer every day, still we can afford to give the very best known brands at exceptionally low price, we have bought early last fall, at the lowest price and are willing to give our customers the benefit of it.

California Raisins

appearance is not injured even by the greatest summer heat, we have secured a fine lot of them, at an extremely low price and will offer them at such price which defy all competition.

Fraser River Salmon

is well known to be the very best fish offered in the market, we have a full line of it and can give very close cut figures.

We Expect Shortly

samples of Japan Teas, crop of 1898. We have in stock a complete line of 1897 teas, every description and prices.

We would draw special attention to our lines of Gunpowder teas to retail 15c.—20c.—25c. a pound, we have the genuine articles which will prove fast sellers and profitable bargain.

Try us for teas, we have a large well assorted stock and can give you satisfaction.

Ask for Quotations by letter or otherwise.

LAPORTE, MARTIN & CIE.

Wholesale Grocers . . . MONTREAL

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

A MEETING of the creditors of John Cunningham, general merchant, Tamworth, Ont., will be held to-day (Friday).

J. D. Murphy, jr., grocer, Dartmouth, N.S., has assigned.

Tobias Templeman, general merchant, Bonavista, Que., has been declared insolvent.

Oxner & Duff, general merchants, Bridgewater, N.S., are offering 50 per cent. compromise on their final dividend.

PARTNERSHIPS FORMED AND DISSOLVED.

Mercier & Wake have registered partnership as grocers in Montreal.

Gould & Doty, general merchants, Kuskanook, B.C., have dissolved.

Partnership has been registered by Doucette & Laverdue as fruit dealers. etc., Montreal.

Matilda and Jos. Martel have registered partnership under the style of Bergeron & Martel, grocers, Etchemin, Que.

Maxime Pigeon and Joseph Otis have registered partnership under the style of Pigeon & Otis, grocers, Montreal.

Max and Chas. Winter have registered partnership under the style of Winter Bros., general merchants, Grand Mere, Que.

Paul Rose and Telesphore Poupart have registered partnership under the style of T. Poupart & Cie., as commission merchants, Montreal.

John T. Forbes and T. Archibald Purvis have been admitted partners of the firm of Archibald & Co., general merchants, North Sydney, N.S.

Olivier Coulombe and Theodule Simard have formed a partnership under the style of Coulombe & Simard as fish and vegetable dealers in Quebec.

T. E. Marshall and J. H. Woodside have bought out J. S. Smith, grocer, Kamloops, B.C., and will continue the business under the style of Marshall & Woodside.

SALES MADE AND PENDING.

The assets of Thos Picard, grocer, Montreal, have been sold at 68c. on the dollar.

The Stock of E. Bourgoing, general merchant, St. Flavie Station, Que., has been sold.

The assets of A. Leveille & Co., general merchants, St. Laurent, Que., have been sold.

CLARK'S DEVILLED MEATS

Quality High

Price Low

½ lb. tins.

Handsome Packages

Key Openers.

ORANGE MARMALADE

Have you tried Upton's Gilt Edge Brand?

Put up in 7-lb. Wood Pails, 7 and 5 lb. Cans, and Glass Pots that retail at 10c. each. It will pay you to ask your wholesale house for these Gilt Edge goods. . . . .

THOS. UPTON & CO., Hamilton

R. W. Neville, general merchant, Port Colborne, Ont., is advertising his business for sale.

Norman W. Webster, general merchant, Lansdowne, Ont., intends to retire, and is selling out.

McNeil & McDonald, lobster packers, North Carleton, P.E.I., have sold out to Trainor Bros.

J. D. W. Darling, general merchant, Lansdowne, Ont., is selling out, with the intention of retiring.

The stock of Dufour & Co., general merchants, Murray Bay, Que., has been sold at 58c. on the dollar.

The assets of Henley Freres, general merchants, St. Anne des Monts, Que., are advertised for sale on the 23rd inst.

The stock of the Whitelaw Trading Co., general merchants, Brandon, Man., is advertised for sale by auction, on the 28th inst.

The Rathbun Co., manufacturers of lumber and general merchants, Deseronto, Ont., are advertising their general merchandise business for sale.

CHANGES.

John O'Donnell & Co., grocers, Quebec, have closed up their business.

George Gray, fruit dealer, New Westminster, B.C., has gone out of business.

O. S. V. Ross, general merchant, Hatzic, B.C., has removed to Mission City, B.C.

H. W. Wright, grocer, Alliston, Ont., has been succeeded by John Scheifle.

W. T. Kaake, general merchant, Cranbrook, B.C., has been succeeded by the Cranbrook Trading Co.

H. C. Hamilton & Co. have bought out H. L. Elliott, general merchant, Melita, Man.

Mahon & Ross, general merchants, Douglas, Man., have sold out to Kent & Nesbitt.

G. H. Malcolm, crockery merchant, Brantford, Ont., is advertising his intention of retiring from business.

H. F. Pacaud & Co., manufacturers of baking powder, Montreal, intend adding groceries to their business.

R. H. Williams, general merchant, Regina and Balgonie, N.W.T., has sold out the Balgonie branch to Thomas A. Matchett.

Victoria Bourdas, wife of Wilfrid J. Martin, has registered proprietress of the firm of Martin & Co., confectionery and fruit dealers, Montreal.

E. H. Betts, grocer, etc., Georgetown, Ont., who was reported as intending to remove to Hillsburg, Ont., states that he has no intention of leaving Georgetown.

FIRES.

J. A. McKercher, grocer, Winnipeg, has suffered loss by fire estimated at $2,800; insurance, $4,000.

DEATHS.

Jacob Ferguson, general merchant, Richibucto, N.B., is dead.

It is rumored in Winnipeg that a British syndicate is to be formed to buy up Manitoba farm lands.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

McLAREN'S COOK'S FRIEND BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.



—A
Ton of Cocoanut for Klondyke.

Against the competition of all brands..

WHITE MOSS

dessicated, was chosen (on account of its quality) as the Pioneer Cocoanut of the Yukon, we having just received an order for a ton to be put up in tins made specially for this order.

Are you carrying our goods? If not, write us for samples.

CANADIAN COCOANUT CO.
MONTREAL.

PENITENTIARY SUPPLIES.

SEALED TENDERS addressed "Inspector of Penitentiaries, Ottawa," and endorsed "Tender for Supplies," will be received until Monday, 20th June, inclusive, from parties desirous of contracting for supplies, for the fiscal year 1898-9, for the following institutions, namely:

Kingston Penitentiary,
St. Vincent de Paul Penitentiary,
Dorchester Penitentiary,
Manitoba Penitentiary,
British Columbia Penitentiary,
Regina Jail,
Prince Arthur Jail.

Separate tenders will be received for each of the following classes of supplies:

1. Flour (Canadian Strong Bakers').
2. Beef and Mutton (fresh).
3. Forage.
4. Coal (anthracite and bituminous).
5. Cordwood.
6. Groceries.
7. Coal Oil (Best Canadian, in bbls.).
8. Dry Goods.
9. Drugs and Medicines.
10. Leather and findings.
11. Hardware.
12. Lumber.

Details of information, together with forms of tender, will be furnished on application to the Wardens of the various institutions.

All supplies are subject to the approval of the Warden.

All tenders submitted must specify clearly the institution, or institutions, which it is proposed to supply, and must bear the endorsation of at least two responsible sureties.

DOUGLAS STEWART,
Inspector of Penitentiaries.

Department of Justice,
Ottawa, May 20th, 1898. (23)

HIGHEST
PAILS
TUBS
And Wood Packages
FOR
Lard, Candy, Spices, Pickles, Syrup, etc.
Manufactured by
The Wm. Cane & Sons Co., Limited
Newmarket, Ont.
BOECKH BROS. & COMPANY
Sole Agents, Toronto
QUALITY

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR
GRIMBLE & CO., Limited., LONDON, N.W. ENG.

The Purest Baking Soda in the World.

COW 

BRAND

So convenient, and the handsomest shelf package produced. Have you tried it yet?

JOHN DWIGHT & CO., Manufacturers.

For sale by all wholesale Grocers in Canada.

UP-TO-DATE GROCERS

Handle these goods. They give your customers satisfaction and show you a decent profit. If you don't handle them, order a sample case. . . . . .

THE MONSOON TEA CO., 7 Wellington St. W. - TORONTO.



Sales Are Booming



The Grocers Tea!

Good Profits.
Good Sales.

BRITISH TEA IN NORTH AMERICA.

GOW, WILSON & STANTON, of London, in their tea report of May 20, say :

"The figures given below would at first sight appear to indicate a check in the consumption of British grown tea in North America ; but they do not warrant such a supposition, because, as mentioned in our circular of March 26, 1897, the heavy import during the first quarter of that year, was mainly caused by the fear of an alteration in the tea duty.

"Almost all the increase which then occurred in Indian tea was lost during the remaining three quarters, the total import for the year being 5,663,244 lb., against 5,258,773 in 1896 ; the quantity of Ceylon tea was 5,698,596 lb., in 1897, and 4,364,510 lb., in 1896, the increase in 1897, being mainly contributed during the first quarter.

INDIAN TEA.

	1898.	1897.	1896	1895.
Re-exports from U.K	605,950	851,746	318,245	432,461
Transhipments from U.K.....	615,265	1,779,809	975,809	319,586
Direct exports via China.....	50,601	71,023	not stated.	not stated.
Direct exports from Ca'cutta.	74,000	nil.	nil.	nil.
Total lb.... ..	1,345,816	2,702,578	1,294 054	752,047

CEYLON TEA.

	1898.	1897.	1896.	1895.
Re-exports from U.K.	840,790	975,081	699,196	453,871
Transhipments from U.K. .	432,360	682,515	317,120	188,919
Direct exports via China.....	241,495	100,796	34,568	71,374
Direct exports from Colombo.	294,638	nil.	nil	nil.
Total lb... .	1,809,283	1,758,365	1,050,884	714,168

STRAINED THE JAR.

A little old woman with a sharp nose and sharper tongue was in the country grocery store buying supplies. Among other things she brought in from her cart was a battle-scarred jug, which she ordered to be filled with treacle.

At last, when the purchases were completed, she began looking over the account, item by item, before paying.

"What's this?" she exclaimed. "You have charged me for two gallons and a half of treacle."

"Yes, ma'am."

"But that jug holds only two gallons."

"You must be mistaken. I measured the treacle carefully, and it took two gallons and a half to fill it."

"Well," said the old woman with a sigh, "I don't so much mind having to pay for the treacle, but I do object to having the jar strained by your putting in a half a gallon more than it will hold."—Strand Magazine.

"Sagacious Shrewdness" stamps all business men that handle the "winning article" in any branch of trade.

As to Tea--

This is the Packet

Never in Bulk.  Lead Packets Only.

that is miles ahead of all competitors.

It took the lead from the word "Go," and still maintains it.

-- Wholesale Depots at --

TORONTO MONTREAL VANCOUVER
BOSTON BUFFALO PITTSBURG
CLEVELAND DETROIT

Evaporated Vegetables

FOR SOUP

Always Ready
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use.
Samples sent on application.

Kerr Vegetable Evaporating Co.
Limited
KENTVILLE, NOVA SCOTIA

BROCK'S BIRD SEED



This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

Agents for Canada:
C. E COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

NEW SEASON'S JAPANS

due to arrive in a few days.

NOW IN STOCK
"RAJAH" CEYLON
in Chests and Caddies.
Fine Golden Tip. Excellent Cup Quality.

George Foster & Sons
BRANTFORD, ONT.



ASK FOR
MOTT'S



Dewar's Famous Scotch
Can be had from . . . .
Geo. J. Foy
Perkins, Ince & Co.
R. H. Howard & Co.
Adams & Burns
Toronto.
James Turner & Co., Hamilton, and all first-class houses.

ADAMS'
TUTTI FRUTTI
The Best Gum and the Best Seller.

FREE-- Send for picture hangers to decorate your window. Address

ADAMS & SONS CO., 11 and 13 Jarvis St., Toronto, Ont.

A whole string of Owls



is not half so wise

as the grocer who sells . . .

Ceylon and Indian Teas

He is wise because:

1st. He buys the best teas.

2nd He buys the most economical teas.

3rd. He buys the teas his customers want.

4th. He is building up a good trade in teas, which his competitor who sells the cheap, trashy, uncleanly-made teas of China and Japan never can do.

Are you wise?

PERSONS addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

THE

Oakville Basket Co.

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit packages of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

THE PRESS CLIPPING DEPARTMENT

Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

Politicians can obtain from it everything the papers say about themselves on any subject in which they are interested. Business men learn of new openings for trade, pointers to sell goods, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted, reports of new industries or stores, etc.

TERMS—$5 per hundred clippings; $40 per thousand, payable in advance; but a yearly contract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

The Press Clipping Department, Board of Trade, Montreal

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

CLUBBING RATES

The Dry Goods Review and The Canadian Grocer **$3.00**

Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . . . MONTREAL

SOLD FROM ATLANTIC TO PACIFIC

FAC SIMILE OF CASK LABEL.



PURNELL'S

PURE
PLAIN and SPICED

MALT VINEGARS

Brewery, Bristol, England.

AGENTS

St. John, N.B.—W. S. CLAWSON & CO.
Montreal—J. M. KIRK, Imperial Buildings, St. James St.
Toronto—J. WESTREN & CO., 61 Colborne St.
Hamilton—JOHN W. BICKLE & GREENING.
Winnipeg—A. STRANG & CO., Portage Avenue.
Vancouver, B.C.—C. E. JARVIS & CO., 101 Holland Block.

THE WAR IS ON--

He handles . . . but this makes no difference to the up-to-date Grocer

Keen's D.S.F. Mustard

because it is asked for, and because he knows that

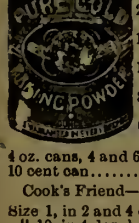
It is the PERFECTION of MUSTARD.

Current Market Quotations for Proprietary Articles.

June 9, 1898.

Quotations for proprietary articles, hrands, etc., are supplied hy the manufacturers or agents, wbo alone are responsible for their accuracy. The editors do not supervise them. If a change is made, eitber an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.



PURE GOLD.

5 lb. cans, 1 doz. in case	19 80
4 lh. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4 oz. cans, 4 and 6 doz, in case	1 25
10 cent can	0 90

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO.

1 lb. tins, 2 doz. in case, per doz.	1 20
½ lb. tins, 3 " " "	90
¼ lh. tins, 4 " " "	60

MAPLE LEAF BAKING POWDER.

½ lh. glass jars	$1 25
1 lb. glass jars	2 00
1 lh. sealer jars	2 25

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. cases, per doz.	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lh. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb, tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lh. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

BLACKING.

P. G. FRENCH BLACKING. per gros

¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " "	4 50
	per doz.
No. 5 Spanish Blacking, ¼ gross cases	7 20
No. 10 " " " "	9 00
Vinan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

BERRY'S ENGLISH BLACKING.

No. 1 Bronze Tins, per gross	$ 2 60
No. 2 Bronze Tins, per gross	$ 3 40
" 3 " " "	5 60
" 4 " " "	10 00
No. 1 Enamelled Tins "	2 50
" 2 " " "	3 75
" 3 " " "	4 00
" 4 " " "	4 50

THE ALPHA CHEMICAL CO.

	Per Gross
Shoe Dressing— in ¼ gross cases. French Oil in 3-doz. cases	$ 22 00
Reliable Shoe Dressing	9 00
Ecliplic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50



Shoe Blacking— in ¼ gross cases. Reliable French Blacking, No. 5	9 00
" " No. 4	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00
	per gross
Alpha Metal Polisb No. 2	9 00
Patent Stove Polish— Sunlight Lead Bar	4 25
Packed in ½ gross cases Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead	25
½ gross case Reliable Stove Pipe Varnish ¼ gross cases 6-oz. bottles	



Quickshine Pipe Varnish ¼ gross cases pressed top tins.	12

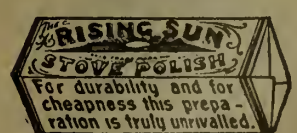
Stove Polish—



Quickshine Polisb	9 00
Reliable Paste	6 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

STOVE POLISH.





	Per gross
Rising Sun, 6 ounce cakes, half-gross boxes	$ 8 50
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

Your Opportunity!

Now is the time to let your customers know that you carry

BENSON'S CANADA PREPARED CORN

in stock. Many dainty summer dishes, such as Blanc Mange, Custards, etc., that are so nice for deserts or luncheons on a warm day, can be prepared from it with very little trouble or expense. All Canadian housewives know it, but it may have slipped their minds. Better remind them of it, they will thank you for the idea.

The Edwardsburg Starch Co., Limited, Cardinal, Ont.

THE F. F. DALLEY CO.



	Per gro: s
Gem Stove Polish, ¼ gross cases	$9 00
	per doz
Stovepipe Varnisb, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 7

Enameline.



No. 4—3 dozen in case	$4 50
No. 6—3 dozen in case	7 50

BIRD SEEDS

BART. COTTAM & CO.

"Cottams," with Patent Bird Bread.	0 07
Warbler, with Song Restorer	0 05¾
Belgian, with Bird Improver	0 05½
International, with Bird Treat	0 05¼
German X, with Cuttlefish Bone	0 04¾
German, with Cuttlefish Bone	0 04¼
London Bird Seed, bulk 25 lb. cases.	0 04½
Bird Gravel, 10c. pkts., 24 in case,	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 "	03

CORN BROOMS

CHAS. BOECKH & SONS. per doz.

	net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings..	$3 65
" " 7, 4 strings..	3 45
" " 6, 3 strings..	3 25
"Victoria," fine, No. 8, 4 strings..	3 30
" " 7, 4 strings..	3 10
" " 6, 3 strings..	2 90
"Standard," select, 8, 4 strings..	2 90
" " 7, 4 strings..	2 75
" " 6, 3 strings..	2 60
" " 5, 3 strings..	2 40

BLUE.

KEEN'S OXFORD. per lb.

1 lb. packets	$0 18
¼ lb. "	0 18
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CHEWING GUM.

ADAMS & SONS CO. per box

Tutti Frutti, 36 5c. bars	$1 20
" "(10 cream pitcher) 365c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs..	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages..	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs..	15 00
Cash Box, 160 5c bars	6 C0
Tutti Frutti Show Case, 180 5c bars and packages	6 00
Variety Gum (with book in each box) 150 1c pieces	1 00
Baoner Gum (English or Frencb wrappers) 115 1c pieces	
Flirtation Gum (English or Frencb wrappers) 115 1c pieces	
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHEESE.



MACLAREN'S IMPERIAL. Per doz.

Large Size, cases 1 doz.	$9 00
Medium Size, cases 1 doz.	4 50
Small Size, cases 2 doz.	2 40
Individual, cases 2 doz.	1 00

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 aod 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ½'s, 8 and 14 lbs..	0 30
Pearl, " " " ..	0 25
London Pearl, 12 and 18 " ..	0 22
Rock " " " " ..	0 30
Bulk, in boxes	0 18

	per doz.
Royal Cocoa Essence, packages	1 40
BENSDORP'S ROYAL DUTCH COCOA.	
¼ lb. tins, boxes 4 doz.	2 40
½ " " " 2 "	4 50
" " " 1 "	8 50
	per lb.
Ralston Health Club boxes 6 lbs.	45



CHOCOLAT MENIER. 5 case lots. 1 case lot.

Vanilla—per lb.	$ U 32
Yellow wrapper	per case. $ U uu
Pastilles—108 bxs. to the case	$ U uu
Croquettes—9 bxs. of 12 packages	per case. $20 00

	per box
	$ U 34
	$ U 20
	per pkg. $ U 20

FRY'S.

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ½'s, 14 lb. bxs.	0 24
Fry's "Monogram," ½'s, 14lb. bxs.	0 24
Cocoa—	per doz.
Concentrated, ½'s, 1 doz. in box..	2 40
" ½'s, " ..	4 50
" 1 lbs. " ..	8 25
Homeopathic, ¼'s, 14lb. boxes ..	....
½ lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'S.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

The Toronto Biscuit & Confectionery Co., Limited, are putting on the market a Biscuit that every grocer ought to handle. It is called

WHEAT MEAL

Besides being very palatable, it is invaluable for invalids and persons with weak digestion. Include a tin in your next order.

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED,

A. W. Porte, President. 7 Front Street East. Toronto. S. R. Parsons, Vice-President

Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz	$3 75
Cocoa Essence, ½ lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs	0 27
" ½ " " "	0 28
" ¼ " " "	0 29
" ⅛ " 5 or 10 "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails	
Feather Strip, " " " "	
Special Shred, " " " "	
Macaroon, " " " "	
Crown Desic., 12, 20 or 25 lb. "	
Special, " " " "	

Barrels, 2c. per lb. less.
Terms, 3 p.c., off 30 days.

COFFEE.

per lb.

JAMES TURNER & CO.

Mecca	0 34
Damascus	0 30
Cairo	0 40

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	0 33
Bourbon Blend	0 31
Our Own "	0 30
Jersey "	0 28
Laguaya "	0 25
Rajah Blend	0 21
Mocha and Java	0 32
Old Government Java	0 30 0 32 0 34

EXTRACTS.

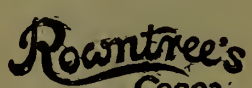
per doz

Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25

Crown Brand (Robert Greig & Co.)—



1	oz.	Bottle, per doz.	0 90
2	"	" "	1 50
2½	"	" "	2 00
4	"	" "	3 00
8	"	Bottle "	6 00
4	"	Glass Stop'r "	3 50
8	"	" "	7 00



Robert Greig & Co., Montreal, Agents.

¼ lb. Tins, boxes 2 doz	2 40
½ lb. Tins, boxes 2 doz	4 60
1 lb. Tins, boxes 1 doz	8 70

FOOD.

per brl

ROBINSON'S BARLEY AND GROATS.

per doz.

Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS. per doz.

Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot, 2 qt. size	1 20
Acidulated, 2 qt. size	1 50

(Sold by all wholesale grocers.)

per doz

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.

1 oz. Packages, White, per doz	0 90
1 " " Red, "	0 95

COX'S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant " "	1 85
Other Jams " "	1 55 1 90
Red Currant Jelly	2 75

(All the above in 1 lb. clear glass pots.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$10 80
" per case of 3 doz., net	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb.
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
F. D., 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)

	per gross.		per gross
Pony size	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	

Try a case of

Boston Laundry Starch

This starch excels all others for imparting a hard polish to Cuffs, Collars and Shirt Fronts.



SOLD BY

The F. F. Dalley Co., Limited - Hamilton, Can.

"BRANTFORD" STARCHES

In replenishing your stock for the summer trade remember that our products are thoroughly reliable as to quality, and are packed in the most attractive manner.

Have you seen our new **Embossed "Lily White" Tin?** Without doubt the handsomest package on the market. Ask your wholesaler for it when sending in your order.

THE BRANTFORD STARCH CO., Limited, BRANTFORD, ONT.

Selling Agents for the Celebrated "CELLULOID STARCHES."

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppers (pints)	2 30
Corked (pints)	1 90

SODA

COW BRAND



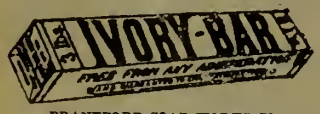
	per box
Case of 1 lbs. (containing 60 p'k'g's)	$ 3 00
" " ½ lbs. (" 120 ")	3 00
" " 1lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb. packages)	3 00
Case of 5c. p'kgs (containing 96 p'kgs.	3 00

SOAP.



1 box and less than 5	4 00
5 boxes and upward	4 00

Freight prepaid on 5 box lots.



BRANTFORD SOAP WORKS CO.

Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

A. P. TIPPET & CO., AGENTS

	per gross
Maypole Soap, colors	12 0
" " black	18 00

10 per cent. discount on gross lots.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07¼
Silver Gloss, 6-lb. tin canuisters..	0 07¼
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07¼
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons...	0 07¾
No. 1 White, bbls. and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06¼
Canada Pure Corn	0 05¼
Rice Starch—	
Edwardsburg No.1 white,1-lb.cart.	0 09¼
Edwardsburg No. 1 White or Blue, 4-lb. lumps	

KINGSFORD'S OSWEGO STARCH.



SILVE GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08 / 0 08½
PURE	40-lb. boxes, 1-lb. pack	0 07
"	48-lb. " 16 3-lb. boxes.	0 07

For puddings, custards, etc.

OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs..	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05¼
Bbls.,175 lbs.	0 04¾
Kegs, 100 lbs.	0 04¾
Lily White Gloss	
Kegs, extralargecrystals,100lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07¼
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07¼
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07¼
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	07¾
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.	0 05¼
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06¼

TEAS.

"SALADA" CEYLON.



	Wholesale	Retail
Brown Label, 1s and ½s	0 20	0 25
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s and ½s and ¼s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

RAM LAL'S (lead packages)



Cases, each 60 1-lbs.	0 35
" " 60 ½-lbs.	0 35
" " 30 1-lbs.	
" " 120 ½-lbs.	0 36

"KOLONA"



Ceylon Tea, in 1-lb. and ½-lb. lead packets black or mixed.

Black Label, 1-lb., retail at 25c	0 19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c.	0 42
Gold Label, " 80c.	0 58

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retai
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25

TOBACCOS

EMPIRE TOBACCO CO.

Foreign—	
Royal Oak, 2 x 3, Solace, 8s	0 58
Something Good, rough and ready, 8⅛s	0 61
Something Good, rough and ready, 7s	0 60
Golden Plug, 3 x 6, 3½s	0 66
Domestic Chewing—	
Currency, 13¾ oz. bars, spaced 9s, (10½ to the lb.)	0 39
Patriot, 2 x 6, Navy 5s	0 41
Old Fox, Narrow 12s	0 44
Silver Buckle, bright 8s	0 44
Snowshoe, 10⅔ oz. bars, spaced 8s, (12 to the lb)	0 44
Snowshoe, pound bars, spaced 6s	0 44
Cut Smoking—	
Leader, 9's, in 5 lb. boxes (10 bxs. in case)	0 32

WOODENWARE.

THE E. B. EDDY CO.

	per doz
Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Parlor	1 30	1 40
Red Parlor	1 50	1 60
Safety No. 1, wall box	1 40	1 50
" No. 2, slide box	2 80	2 90
" No. 3, capital	2 75	2 85
Flamers, slide boxes	2 25	2 35
" wax stems	3 20	3 30
Tiger	2 65	2 85

BRYANT & MAY.

Robert Greig & Co., Agents.	
No. 9 Safety, per gross	$ 2 00
" 10 " "	1 10
" 2 Tiger,	5 00
" 4 " "	2 00



LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845. BROOKLYN, N.Y.

Salt that Pays

Some dealers say there is no money in handling salt. Our best customers tell a different story. Almost everything depends on the way it is handled.

How do they manage it?

First of all they buy it right—they send us their orders knowing that we carry large stocks of first-class salt, and that we ship promptly by any line of rail or by water. On arrival it is stored in a clean, dry place, and treated with the care that all good merchandise deserves. It is bought right—stored right—and as a result—sold right.

Coleman's Table and Dairy Salt

This pays the dealer a much better profit than common barrel salt, and by keeping it to the front, sales may be largely increased. Many farmers are using the cheapest salt they can buy for butter, simply because the grocer has never urged them to use anything better.

No time like the present

"June butter" is supposed to be the best of the year. It is for dealers to see that their customers use the best salt. Get a stock of fifty and twenty pound sacks of **Coleman's Butter Salt,** display it nicely, and it will be found a quick and profitable seller. We send attractive advertising matter in each car.

To complete the carload

We can supply fine or coarse salt in barrels, bags, or bulk—any assortment you may require.

R. & J. RANSFORD, Clinton.

10 TONS

. . of . .

"Marshall Process" Wick

shipped to **one** factory for use in their Lamps.

400,000 BICYCLE LAMPS

fitted this season with

"MARSHALL PROCESS" WICK.

Its merits have been recognized by all the prominent Lamp Manufacturers, and it will be to the interest of all dealers to write us for samples.

GOWANS, KENT & CO.

Agents for Canada. TORONTO.

WILL TICKLE THE SAUCIEST PALATE.

PATERSON'S WOR'STER SAUCE

ossesses a
eculiar
iquancy and zest
leasing the Consumer, and
roviding a satisfactory
rofit to the Grocer.

repared by R. PATERSON & SONS,
roprietors and Manufacturers of
ATERSON'S "Camp" Coffee Essence.
ATERSON'S "Eureka" Chutnee Pickles, &c.

Agents—ROSE & LAFLAMME, MONTREAL

WESTERN ASSURANCE COMPANY

Incorporated 1851.

Fire and Marine

Capital, subscribed	$2,000,000.00
Capital - - -	1,000,000.00
Assets, over - -	2,320,000.00
Annual Income -	2,300,000.00

Head Office: TORONTO, ONT.

Hon. Geo. A. Cox, President. J. J. Kenny, Vice-President
C. C. Foster Secretary.

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and other Dealers, who are regular subscribers to THE CANADIAN GROCER, wishing copies of:

The Canadian Hardware and Metal Merchant.
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The Paper and Pulp News.
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May have a single copy of them sent free at any time they wisb to consult the advertising columns. Special clubbing rates on application. . . . . .

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Full of good practical hints on live subjects. Every merchant should keep himself well posted on matters concerning the welfare of his business.

The following series of pamphlets by experienced business men, deal with matters of importance to the retailer and are well worth his careful perusal.

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Three pithy papers dealing with Credits, Honesty, Clerks, Expenses, Over-buying, Profit, Capital, etc., etc.

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ESTABLISHED 1849.

THE BRADSTREET
MERCANTILE AGENCY
THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS
NOS. 346-348 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES—**McKinnon Building**
Cor. Jordan and Melinda Sts.
THOS. O. IRVING, Superintendent.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street
MONTREAL

THE CANADIAN GROCER

VOL. XII TORONTO AND MONTREAL, JUNE 17, 1898. No. 24

SELL ONLY THE BEST!

In Competition with the World we have received the

Highest Awards Made. . .

These substantiate our claim that : : : : :

Colman's Mustard

IS THE BEST IN THE WORLD

Selected Quality

Full Weight



Every Can Guaranteed

GIVE HIM THIS

When your customer gets a little cranky—doesn't like your prices—doesn't want to "buy gold dollars"—

Then offer him this beautiful



CIGAR MOISTENER BOX

As a premium to dealers it's a trade-winner.

As a present to the customer nothing could be more acceptable or more attractive. He'd pay a price for it, too, if the dealer should ask it.

You can do it either way—a premium or a sale.

The Price—
Per dozen, $15—less in quantities
Terms, 2% cash 10 days, 30 days net, F.O.B. Chicago.

Made of oak, handsomely finished and lined. Key and ornamental key plates. "Cigars" in silver finish scroll on lid.

The Regent Manufacturing Company

Toronto Office, 72 Bay St. Wabash Ave., Chicago

TALK THAT TALKS.

EVERYBODY who knows the grocery trade of St. John, knows that W. A. Magee has one of the handsomest retail grocery establishments in the city, and that his trade is of a character that will not tolerate poor goods. Here is a word from Mr. Magee:

ST. JOHN. April 6th, 1898.

We carry 28 lines of Biscuits manufactured by the Queen Biscuit Co., and the **BOSS LUNCH MILK BISCUIT** is the quickest seller of them all. All their goods give excellent satisfaction to our customers. The sales of the **BOSS LUNCH MILK BISCUIT** have greatly increased with us. We think most highly of them.

W. A. MAGEE.

Mr. Magee believes in patronizing lower province industries if they produce good goods. So do you all. Give us a chance to prove our claim that **BOSS LUNCH MILK BISCUIT,** of which we are the sole manufacturers in Canada, possesses the same unsurpassed qualities that have sent the annual production in the United States up to 30,000,000 lbs.

We have given you just one testimonial. We could fill pages with them, from pleased customers as well as from merchants.

Remember—A delicious Lunch Biscuit at a popular price. Only the best materials go into our goods.

Queen Biscuit Co.

ST. JOHN, N.B.

(We manufacture over 500 lines of Biscuits.)

CADBURY'S CHOCOLATES

ARE SIMPLY DELICIOUS AND ARE PACKED SPECIALLY FOR CANADIAN MARKET.

CADBURY'S COCOA

The LANCET says:—

"CADBURY's represents the standard of highest Purity."

ABSOLUTELY PURE, THEREFORE BEST.

The ANALYST says:—

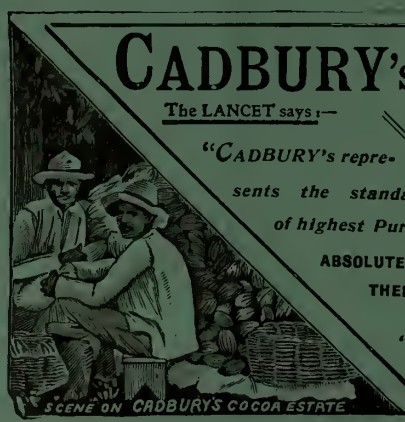
"CADBURY's is the typical Cocoa of English Manufacture."

IT IS "A PERFECT FOOD," THEREFORE BEST.

The MEDICAL MAGAZINE says:—

"For Strength, for Purity, and for Nourishment, there is nothing superior to be found."

It is not dark in liquor like those prepared with Alkali.





CADBURY'S COCOA

(Absolutely Pure)

AND MEXICAN CHOCOLATE HAVE AN ENORMOUS SALE ALL OVER THE WORLD.

Agents: MESSRS. FRANK MAGOR & CO., 16 St. John St. MONTREAL

Retail at
25c. per 1-lb. tin.



Slade's Pure... English Butter Scotch

HOME MADE DELICACY

MADE from Pure Cane Sugar and Fresh Butter. The most delicious, pure and wholesome Candy ever sold. Invaluable for coughs and sore throats.

Weekly sale in Great Britain and Europe, **50,000 TINS.**

PURE AS THE CRYSTAL SPRING

Slade & Co., Limited, The Royal Candy Works, Leeds, Eng.

To Help You Through The Dull Months.

When times are dull a woman economizes for her family's sake—she Dyes at home and saves money on the clothes she wears. Maypole Soap is a "dull time seller."

Maypole Soap Dyes

Clean, quick, brilliant, fadeless in the colors and shades it yields. Easy to use, and certain in the satisfaction it gives. The modern English home dye of highest quality.

Another "helper" for the Summer months—"the Lime Juice that draws trade." Concentrated—hence its great strength. Absolutely pure—made from especially cultivated West Indian Limes.

Stower's Lime Juice

No musty flavor—none at all. No free-acid taste. Economical to use, because so strong—Stower's Concentrated Lime Juice. . . .

"Boil and bubble"—"care and trouble"—keep a woman out of the kitchen in hot weather and win her gratitude. She doesn't want to boil "stock" down for soup—suggest those quick little soup-makers of highest quality, Lazenby's Soup Squares.

Lazenby's Soup Squares

Each one makes a pint and a half of rich, strong, nutritious soup, with no trouble at all.

Pure cocoa is far better for your customers to drink in summer than coffee—Fry's Cocoa is the pure cocoa of **all cocoas**—It is a hot weather substitute that will help all coffee drinkers through the summer months.

Fry's Cocoa

Fry's is rich, pure, strong—a little of it goes a great ways, and folks are finding this out—they buy it and save money.

AGENTS:
A. P. Tippet & Co., Montreal and Toronto.
F. H. Tippet & Co., St. John, N.B.

Push, Progress, Profits.

A little Push—Progress—Profits. One step follows the other naturally. Will you take the first step for more business with Greig's Crown Brand Flavoring Extracts—the extracts of highest quality?

The first step you take paves the way for other sales—Progress. Then come Profits—good clean safe Profits.

The great strength of Greig's Extracts makes them economical to use. Their absolute trueness to nature, in their fruit, flower, and spice flavors (40 different kinds), makes for confidence among your customers. "A little Push—Progress—Profits."

Greig's Crown Brand Flavoring Extracts

The Greig Mfg. Company

Robert Greig & Co., Agts., Montreal.

Think of the most particular customer you have—that's the one that Lorimer's Worcestershire Sauce appeals to. It's easy to satisfy the others if you satisfy the "finicky" ones—the flavor and the piquancy distinguishes it at once from all other Sauces. It gives added zest to jaded appetites and stimulates business too. "A little Push—Progress—Profits."

Lorimer's Worcestershire Sauce

Robert Greig & Co., Agts.,

Montreal.

QUALITY HIGHEST
PRICE LOWEST
VALUE BEST

Give your customers the chance of judging for themselves. Order in a case of **Baldwin's Export or Canadian Brand Condensed Milk.** Put them out against the most expensive milks you have and note the verdict. For sale by all jobbers.

ROSE & LAFLAMME, Agents, MONTREAL.



"TRUE FRUIT" FOUNTAIN SYRUPS

We are the manufacturers of the above justly celebrated Syrups, so well and favorably known to the trade throughout Canada.

Crushed Fruits and Syrups of every flavor you want for your Fountain.

Also "TRUE FRUITS" BRAND POWDERED FOUNTAIN CHOCOLATE.

The best is always the cheapest in the end.
Use "True Fruit" and you will be satisfied as well as the customer.

Write us for Quotations.

J. HUNGERFORD SMITH CO., Manufacturing Chemists, . . . ROCHESTER, N.Y. TORONTO, ONT.



Made in England
by GILLARD & CO.

Vintry Works, LONDON

GILLARD'S NEW PICKLE

A happy blending of the Choicest English Pickling Vegetables, the Finest Eastern Spices, and the Purest of English Malt Vinegar, making a well balanced and delicious appetizer.

6,000 leading hotels and restaurants throughout Great Britain use them. **12** Gold Medals have been awarded for their superior excellence.

Packed 2 dozen in a case; Single case lots, $3.40; Five case lots, $3.30 per dozen.

GILLARD'S NEW SAUCE

A first-class sauce—possessing plenty of body and imparts a delicious flavor to soups, gravies, etc.

Barrel lots of 12 dozen, $1.75
Single dozen lots - 1.90

Sold by All Wholesale Grocers in Canada.



Keep Cool

And keep your customers cool, satisfied and comfortable—sell

NEW YORK GINGER ALE



The acme of Summer Drinks. Refreshing, healthful, invigorating. Scientifically prepared and absolutely pure. Always in demand during the hot weather. Over 6,000 cases sold by us last season. 1 doz. in case. 5-case lots delivered at 80c. per doz.

W. H. GILLARD & CO., Wholesale Agents **Hamilton, Ont.**

TANGLEFOOT

Sealed Sticky Fly Paper.



The principal requirement of sticky fly paper is stability, while in your stock as well as after it is opened for use.

Stability Tanglefoot possesses in the highest degree; constant and well directed experimenting have developed a paper very nearly perfect and not approached by anything in the line.

Sell Tanglefoot and you will know that you are supplying the latest ideas and improvements as soon as they are out.

SEE THAT IT LOOKS LIKE THIS. **40 cents a Box---$3.40 a Case.**

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XII. (Published Weekly) TORONTO AND MONTREAL, JUNE 17, 1898. ($2.00 per Year) No. 24

MUSTARD PURE AND MUSTARD IMPURE.

By Prof. F. H. Borradaile, State Analyst of Michigan.

MUSTARD, as originally used by our Saxon forefathers, was mixed with honey, vinegar and wine as a condiment. The custom of mixing the pounded seed with wine, must or vinegar gave rise to the name, from the Latin Mustum, must or unfermented grape juice.

The ordinary mustard species are the black, white, and the wild mustard or Charlock. The black and white are largely cultivated in Europe and America. The seed of the wild mustard or Charlock is inferior, but yields a good burning oil; all of the species yield oil fit for lamps or for use as foods. The leaves of various mustards form excellent salads. "The tree which grew from a grain of mustard seed," mentioned in Luke xiii, 19, was probably the true black mustard, which attains in Palestine a height of ten to fifteen feet. The natural plant bears a bright yellow oblong pod, which terminates in a sword-shaped and compressed beak, containing one row of seeds. The black mustard also grows wild in fields and by waysides in the Middle and Southern States, probably escaped from cultivated fields where seed brought from Europe has been sown; the seeds are of a brownish black.

The white mustard is a habitat of nearly the same region as the black; and is an annual plant having divergent pods covered with stiff hairs; seeds yellowish.

Black mustard is preferred to white because it is more powerful, but there is more difficulty in removing the skin of its seed than that of the white, which is, therefore, often preferred.

In England, where the best quality is grown, it is cultivated on the alluvial lands of the level eastern countries; Wishbeach, in Cambridgeshire, is the great mustard market in England.

White mustard is often grown in gardens and forced in hot-houses to be used in the seed leaf as a small salad, having a pleasant pungency. It is also sometimes sown for feeding sheep when turnip or rape has failed, being of very rapid growth, although inferior in the quality of the crop. The wild mustard, or Charlock, is distinguished by turgid or knotty pods with many angles. It is a most troublesome weed. Its seeds are said to have yielded the original Durham mustard, and are still gathered in England for mixing with the cultivated species.

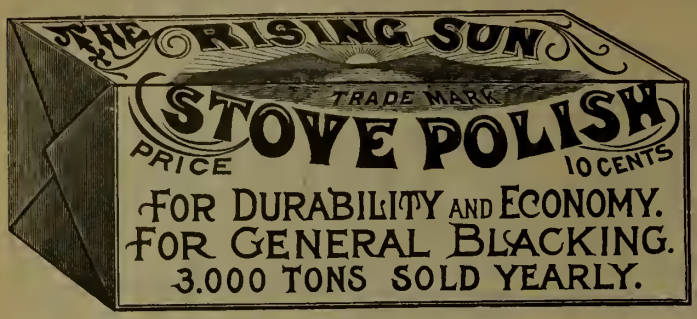
The manufacture of mustard, as it was originally carried on in England, and, as it is still carried on in some parts of the world, consisted in simply grinding the seed into a very fine meal. A false taste, however, arose for having an improved color, and the flour or farina of mustard was introduced, in which only the interior portion of the seed is used, the husk being separated as the bran is from wheaten flour. This causes a great loss of flavor, as the strongest and most active principle of the seed exists as a pungent body in the husk. The manufacture, as carried on at the present time, consists in crushing both the white and black seeds between rollers, and then pounding in large mortars; the pounded seeds are then sifted. It was formerly contended that the addition of wheat flour, or other inert matter, was a necessity to give the ground mustard keeping qualities, and make the condiment palatable by softening its natural acridity. But the most reputable manufacturers have demonstrated the fallacy of this contention by producing absolutely pure mustard, which has received public acceptance and appreciation.

The mustard of the market, when pure and unadulterated, consists usually in the blending in different proportions of the black and white mustard. Sometimes it is made wholly from the black seed, and at times the flour of the white mustard seed is the principal constituent. Black mustard consists for the most part of fixed oil, myronic acid combined with potash, myrosin, albumen, water and cellulose. In the crushing or grinding of the seeds the water dissolves the myronate of potash and myrosin, and by bringing these two active bodies together a decomposition takes place, resulting in the production of sulphocyanide, allyl or volatile oil of mustard. This oil possesses the odor of mustard in so high a degree that the smallest quantity of vapor excites tears. This is a beautiful bright emerald green when pure, and is powerful and poisonous. It is the gradual formation of this oil, when powdered mustard and warm water are mixed, that occasions the special action of the mustard poultice.

White mustard differs essentially in its composition from black. It also contains fixed oil, but, in lieu of myronic acid, convertible as described into the volatile oil of mustard, it contains a non-volatile, bitter and acrid salt termed sulphocyanide of sinapine. It is on this volatile oil and the acrid and somewhat bitter salt that the pungency and acridity of mustard depend, and hence we see a strong reason why in the mustards of commerce the flour of the two spices should be blended together. Of the two active principles, the volatile oil is by far the more important, and hence the seed of the black possesses the greatest commercial value.

Notwithstanding the terms flour and farina of mustard commonly employed, ripe mustard does not contain a single starch granule, and yet samples of so-called pure mustard have been sent into this laboratory, which contained in some cases as high as 50 per cent. of starch, which fraudulent additions were further aggravated by dis-

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

guising the whitened appearance by the addition of some yellow foreign body, as turmeric, yellow ochre or naphthalene yellow. By making mustard entirely of one kind of seed, or of admixtures of the black and white seed, a wide range in the qualities and prices of mustard is obtained. Even without the addition of any foreign substances, the mustard in which the white seed predominates can be sold at a very low price.

The following simple tests for impure mustard will be found of great value to dealers if properly applied :

A few drops of aqua ammonia added to mustard will turn it to a brownish red if it has been colored with turmeric ; if not, it will turn it to a light greenish-yellow. Where analine color has been used it is quite difficult to determine, and will have to be left to the chemist. If any foreign substance has been mixed with it, such as wheat, flour or starch, put a half teaspoonful in an ordinary sized test tube—which can be procured at any drug store—fill it with water, and, after shaking, heat it until it comes to a boil, then let it cool and add a few drops of tincture of iodine ; if it turns blue it is a sure sign that it is adulterated.—Grocery World.

WISDOM IN FOOD SELECTION.

SCARCELY a day passes that the editorial department of this journal is not confronted with fresh proof that those responsible for the catering for the family table rely largely upon the guidance of the hygienic writer. The grave importance of the proper selection of food products is becoming deeply impressed upon the housekeeper. The labor, time and space in its columns which the American Journal of Health constantly devotes to the subject of food selection receives, we find, the fullest appreciation from its readers. And it is our own thorough consciousness of this fact joined to our own keen appreciation of the responsibility devolving upon the hygienic press that urged us to unrelaxed effort to afford the most thorough information. Good health and pure food are almost synonymous terms—no man, woman or child ever was or ever will be healthy if they are careless about the food they eat. They need, too, a constant reminder of this truth.

And, as the public perpetually needs this reminder, we perpetually investigate on its behalf, and have just concluded our examination into the claims of the "Sliced Smoked Beef" offered by W. Clark of Montreal, Can. As in every similar instance, our mode of ascertaining the facts about this product has included the tests which we have repeatedly referred to in previous articles. We have thus secured a result which leaves no uncertainty, and are able to report that this product is distinguished by the highest percentage of nutritive quality, that it is notably pure, and can be used with entire satisfaction.

Such is the verdict we pronounce for the benefit of the readers of the American Journal of Health, whom we are frequently obliged to warn against inferior food products of all kinds. Clark's "Sliced Smoked Beef" is an article eminently desirable for the most careful and conscientious housekeeper's use ; we have demonstrated this fact so unmistakably in the course of our examination that we desire to impress it on all who read this article. The separation of the food products which, by reason of their excellence, should be kept permanently upon the housekeeper's list from those which should be avoided, is the hygienist's task. In performing it, he is aided by skilful analysts and the scientific knowledge, which comes from training and long practical experience. When his task is performed, he publishes the facts he has discovered—he instantly and impartially either condemns or endorses according to the facts. Purity which has been proved, wholesomeness that cannot be doubted, the nutrition that can be derived from its use, are all qualities found in a marked degree in the Clark's "Sliced Smoked Beef."

When we can say so much after a food product has undergone analysis in our test kitchens at the hands of scientific experts, and everything has been done to render its examination thorough, Clark's Sliced Smoked Beef" has received the strongest endorsement it is in the hygienist's or the physician's power to bestow.—A. W. Gray, M.D., in American Journal of Health.

LARGE SHIPMENT CANNED GOODS.

W. Boulter & Sons, of Picton, Ont., recently shipped in two C.P.R. cars, 2,000 cases of their "Lion" Brand canned corn for Dawson City, via Vancouver and San Francisco. This firm shipped 3,000 cases of canned goods last season to the Klondyke. It now has 3,500 more cases of corn and tomatoes awaiting shipping instructions.

One of the cars sent by Boulter & Sons was new, and into it they put 1,200 cases, believed to be the largest quantity ever put into one car.

THE CURRANT CROP.

Cremidi Brothers, Patras, writing under date of May 27, say : "We beg to give you some information about our currant market, which, owing to the restricted demand from abroad, has declined lately to about 17s. 3d. for good Provincials, 17s. 9d. for fine and extra, 18s. 9d. for fine Patras, and 21s. 9d. for fine Vostizza, all in barrels C. & F., Montreal via. England. The stocks now in Greece are reduced to about 6,000 tons. The new crop progresses well and promises a good yield, unless the peronospores, any other disease, or rain might either reduce the quantity or damage the quality. The disease peronospores has already appeared in Cephalonia, and some parts of the mores, but the damage done is of no importance for the present. We trust if the yield is a good one, prices will be moderate.

THE KEY NOTE

of the popularity which **L. S. & B. No. 1** and **Empire** Coffees enjoy, lies in the fact of their special excellence and character, which can always be relied upon. Samples and quotations sent on application.

LUCAS, STEELE & BRISTOL, - Hamilton.

CHINA and JAPAN

are tea-drinking as well as tea-producing countries, consequently the choicest product is consumed at home.



INDIA

produces the finest tea in the world, but the people of India do not drink tea, therefore the very flower of the crop comes to us in sealed packets, and is called

"Ram Lal's Pure Indian Tea."



JAMES TURNER & CO., - Hamilton

WHOLESALE AGENTS.

Stocks held at Vancouver, Calgary and Winnipeg.

SAMUEL VILA,
Western Representative, CALGARY.

DAILY WANTS--

Condensed Coffee and Milk
Evaporated Cream
Condensed Milk

"REINDEER" BRAND

"The Old Reliable"

Our Own Brands

Something Special in Currants.

Excelsior Brand Vostizza
Crown Brand Vostizza
Cases and Half Cases.

We carry full stock of general groceries, and our prices are always right. See our Travellers and get quotations.

THOS. KINNEAR & CO., 49 FRONT ST. EAST **TORONTO.**

A POINTER TO EGG SHIPPERS.

IN our issue of April 8th, it will be remembered an extract was published from a leading English trade paper, stating that Canadian eggs are being received with much favor in the British market, and prophesying great extension of our trade with the mother country.

This praise has been hardly won, the difficulties of transportation, etc., being indeed great. And, added to this, exporters have had to deal with a condition which does not seem altogether just, and which may possibly be put an end to before another season.

The condition referred to is the state in which eggs frequently arrive at the great shipping points. Besides the large proportion of bad eggs found by candling, from 5 to 10 per cent. of the stock arriving in the Toronto market is found to be checked or cracked. These eggs are not bad, but the fact of their shells being broken, makes exportation impossible, and necessitates their being sold at reduced prices.

The remedy is simple. The farmer is the man who will be most largely benefited by the development of Canada's export trade in eggs, and he should be called on to bear his part in making this development possible.

During the warm weather hens seem to prefer private nests in the hay loft, under the barn, in the orchard, or in fact in any place which strikes their individual fancy other than the nests provided for them. As many of these eggs as can be found are gathered together, packed, and arrive at the country merchant's in a more or less fresh condition.

What is wanted is that every country merchant should candle his eggs carefully, and make the farmer bear the loss from all bad ones; that in re-packing they should be handled carefully to reduce the loss from cracking. To do this would be no hardship to the country dealer, and would create better feeling between him and the large dealers in Toronto, Montreal, and other centres. There is now talk among Toronto dealers of an agreement to charge all losses from bad or checked eggs to shippers.

Our export trade in eggs is growing, but it has room for much greater growth. In 1895, our exports to Great Britain were valued at $524,577; in 1897 to $923,965. This is a good increase, but the total is yet small compared with Great Britain's aggregate importation, which amounts to $20,000,000 annually. So, it is natural that the large dealers should be anxious to adopt every means possible to increase our trade. In these endeavors they should have the active support of every dealer, and every farmer in the country. And nothing can be done of more importance to the extension of this business than to keep the quality and appearance of the eggs shipped up to the highest possible standard. To do this, persons responsible for loss due to cracked or bad eggs should bear the loss.

LUCK OF ONE DAY'S FISHING.

One morning, when spring was in her teens—
A morn to a poet's wishing,
All united in delicate pinks and greens—
Miss Bessie and I went fishing.

I in my rough and easy clothes,
With my face at the sunshine's mercy;
She with her hat tipped down to her nose,
And her nose tipped—vice versa.

I with my rod, my reel and my hooks,
And a hamper for lunching recesses;
She with the bait of her comely looks,
And the seine of her golden tresses.

So we sat down on the sunny dike,
Where the white pond lilies teeter,
And I went to fishing like a quaint old Ike,
And she like Simon Peter.

All the noon I lay in the light of her eyes,
And dreamily watched and waited,
But the fish were cunning and would not rise,
And the baiter alone was baited.

And when the time for departure came
The bag was flat as a flounder,
But Bessie had neatly hooked her game,
A hundred and eighty pounder.
—Lancaster Examiner.

Substitution is a Parasite Feeding on the body of Legitimate Trade.

There is but ONE PERFECT CHEESE and that is

HIGHEST AWARD.



The only cheese that scored 100 Points (Perfection) at World's Columbia Exhibition.

(Signed) JOHN BOYD THACKER,
Chairman Executive Committee on Awards.

They Trust You.

Ninety-nine people out of one hundred will trust their grocer, and act on his suggestions—the one hundredth person's trade isn't worth having.

Out of all your Rolled Oats customers, many (if not everyone) would thank you for suggesting Flake Barley as a breakfast porridge in warm weather. It doesn't heat the blood and yet helps bone, nerve and muscle even while it digests easily.

Your customers trust **you**, why shouldn't you try to help **them**—they'll thank you for this new suggestion, rest assured of that.

In 25 pound wooden kegs.

Tillson's Flake Barley

The Tillson Co., Limited
Tilsonburg, Ont.

FROM MANUFACTURER TO RETAILER DIRECT.

CITY AND COUNTRY BUSINESS.

"You can't take a grocery clerk from the city and use him in a country store," said a man who had studied this question to me the other day. "We've tried it here and found it about the worst thing we ever did. Not very long ago we were short of hands and sent to the city for a clerk. He was a fine fellow; an earnest worker—never idle—prompt and accurate. He was pleasant and genial, too, and when he came here among the boys at first we thought we had just the man we wanted. But we began to lose trade through him. He hardly ever talked to the customers. He would greet them probably when they came in, but he was all business. He immediately had out his book writing down their orders, and, as soon as that was finished was at some other work, dusting the shelves and busying himself around the store. This doesn't suit the country people. If you treat them that way they will drop into some other store to have a chat, and pretty soon their trade goes there too."

There is good hard truth about the foregoing remarks, and they are right in line with the well-known fact that the dealer who best pleases his customers gets the trade. It certainly is not business to take a farmer or a miner who has just driven miles and miles over a lonely country road or through a wild mountain pass and alights first at your store—to take him and treat him as though he lived a block away and had just dropped in to get a cigar. The man expects something like a welcome; he expects to give and receive news. After this he gives his order and goes away pleased. But to be met by a strange clerk, who acts as though there was a train to catch, is a little too freezing treatment.—San Francisco Grocer.

There is a good demand for flour from the West Indies and large orders have been filled from this market. The Delta will take 1,000 barrels for Barbadoes, Martinique and other points. The Duart Castle, which sails next week, will have 3,000 barrels. Some of this goes on consignment, and much is to fill orders.—Herald, Halifax, June 11.

NEW BRUNSWICK PORK PACKERS.

The establishment of a pork packing factory now seems to be an assured fact. T. L. Hay, James Pender, Capt. Keast, E. H. Turnbull, Dr. Gilchrist and W. L. Hamm, the committee in charge of the matter, met at the board of trade rooms last evening. Dr. Gilchrist was in the chair.

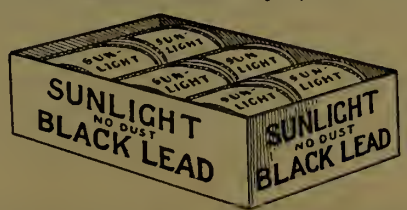
After some general talk it was determined to issue the prospectus of the company forthwith and proceed to select a site, which will probably be on the Strait shore. It was decided to open the stock list and interest capitalists in an investment which the gentlemen interested claim will yield a return of at least ten per cent. So far as the country has been canvassed, there appears to be no doubt that sufficient hogs can be secured. One gentleman farming in Sheffield offers 100 pigs a year.

The capital stock of the company is $100,000, and work will commence when $75,000 is subscribed. The company propose to reserve $25,000 for the farmer, which can be paid for in pigs.—Sun, St. John.



To be given away free to our customers

A record breaker in the sale of Stove Polish—over 1,000 gross of Sunlight Black Lead sold to the retail trade alone inside of two months, and still the sales increase. Try it, it's a seller.



A Chance of a Lifetime

to get a gold watch and a music clock free. All the trouble it means to you is to sell and push Sunlight Black Lead, the best Stove Polish in the world, and positively makes no dust. For sale by all the wholesale trade. Price, per gross, $2.25. Write for circular giving full particulars.

The Alpha Chemical Co., Berlin, Ont.



To be given away free to our customers

Montserrat
Lime Juice

Fresh Stock
Close Prices.

Butter Tubs

No. 1 clear Spruce, 50-lb. Tubs.
Best Tub made. Cheap.

Canned Meats

C. C. and Smoked Sliced Beef. Devilled Meats, etc. Prices Right.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers TORONTO

SUPPLIES OF HAVANA TOBACCO.

As time goes on the situation of Havana tobacco and of its manufactures attracts increased attention. It is estimated by usually conservative members of the tobacco trade that there are not more than between 16,000 and 17,000 bales of Havana tobacco in this market, and, while reports vary as to the amount in Havana, it is known to be light. It is asserted that since May 16, 1896, up to the present time, the imports of Havana into this country have generally been of the poorer grades, and it is known that at the present time there is scarcely any "old fine" offering on this market. Stocks here are concentrated in few hands, and the situation has developed into a contest between the importers and manufacturers to see who can hold out the longest.

The large cigar makers here have, it is claimed, sufficient Havana to carry them through for the present, but, it is said, very few have enough to last them ten months, and none longer than a year.

The policy adopted by the manufacturers is to husband their supplies as much as possible, on the ground that it will be some time before new goods can be got from Cuba.

Some of the manufacturers are turning to Mexican, Florida, and Connecticut leaf for the manufacture of cigars.—N.Y. Journal of Commerce.

HIS 'RITHMETIC LESSON.

"This is a straight story," said a grocery clerk, whose veracity, according to an exchange, has never been impeached. "It happened in our store. A little boy came into our store on Monday, and waited for some one to notice him. He carried a sheet of writing paper in his hand, at which he glanced from time to time. One of the idle clerks came to him finally, and the boy, reading from his paper, announced in a sing-song voice: 'My mother wants 10 pounds of rice, 15 pounds of sugar, 12 pounds of oatmeal, 20 pounds of —' 'Hold on! interrupted the clerk.'

"But the boy insisted on calling off the articles himself. Two other clerks were pressed into service, and the three proceeded to do up the packages as the boy called them off. He wanted all kinds of things, and he asked the price of each article as they went along, making a note of it on his paper. The clerks had the counter stacked with packages, when the boy wound up with 'eighteen pounds of flour.' One of the clerks called out the price, and the boy continued, 'And how much does my mother have to pay for her groceries?'

"One of the clerks counted up the total and announced it as $18.73. The boy made a note of it and started out.

"'Come back here! Where are you going?' cried the clerks in a chorus.

"'Why,' said the boy, as he made for the door, 'that's jest me 'rithmetic lesson fur Monday. I have ter know it, er I'll get licked.'"

SIGNING OF THE REVENUE BILL.

Within a few minutes after President McKinley had signed the war revenue bill, Dane & Halford, brokers, etc., of Toronto, were in receipt of a telegram announcing the fact. The bill was signed on Monday at 3.05 p.m.

NEW PORK-PACKING FACTORY.

Another pork-packing factory is to be established this year. The Brockville Packing and Provision Co., Limited, is seeking incorporation, with a capital of $150,000 in $50 shares, to establish a factory and carry on business as pork-packers in Brockville, Ont. Building operations will be commenced as soon as a site can be secured.

A joke well told does not need to be explained; neither does a good point made in the ad. have to be elaborated.

The advertiser who speaks in a light or humorously deprecatory way of his goods is backcapping his own efforts.

CHINA TEA SITUATION.

Wisner & Co.'s tea circular, dated Shanghai, May 21, says: "Black teas, old season's, no business has been reported. New season's—Our advices from Hankow extend to the 15th inst., and report as follows: Musters of Khemuns commenced to arrive on the 9th inst., the market was opened at once, the teas proving of attractive quality. Ningchows were shown on the 11th inst., teas from other districts following closely; with the exception of the first packs of Khemuns quality seems scarcely as good as last season. No Hohows have yet been shown. Total arrivals are 204 000 half-chests, against 216,751 half-chests in 1897. Comparative prices paid, exchange 2s. 7d. for 4 months' credit, against 2s. 9¾d. in 1897: Ningchows, 29 to 55 taels, against 23 to 51 teals last year; Khemuns, 30 to 66 taels, against 26 to 54 taels last year; Oanfaas, 38½ to 46 taels, against 32 to 48 taels last year; Oopacks and Oonans, 19¼ to 38 taels, against 15 to 34 taels last year. Green Teas—New Teas — No news regarding country teas has yet been received. Pingsuey—The picking of new leaf began this week. Prices of leaf and expenses of preparation combined are 18 per cent. higher than last year. The teas may be expected here about June 15; the teamen are reported to be making their teas of far finer quality than last year; they are, however, finding some dificulty in making teas of a desirable color and at the same time of good cup. No reliable figures are yet to hand regarding the size of the crop."

GROCERY STORE CHANGES HANDS.

Readers of THE CANADIAN GROCER will remember that a few weeks ago Richard Donald, 134 King street east, was bought out by Alex. Provan, who had another stand at 185 King street east. Mr. Provan continued both businesses until this week, when he sold out his old stand to Henry Wellsteed, formerly bookkeeper for Caldwell & Hodgins, grocers, 250 Queen street west.

LATE ADVERTISEMENTS.

The following items arrived too late for insertion in the regular advertising space. Reading notices inserted in this column at 5c. per word.

"Circle" tea in 3-lb. cans, black or mixed, is for sale with Lucas, Steele & Bristol. Try a case.

Buyers can have samples of "L.S. & B." and "Empire" coffees sent them on application to Lucas, Steele & Bristol.

Stower's and Montserrat lime juice, pints and quarts, are meeting with brisk sales with The Eby, Blain Co., Limited.

Some attractive values in Indian and Ceylon teas, heavy, full-bodied liquoring goods, have been received by The Eby, Blain Co., Limited.

"Lion" French mustard, ⅓-pint jelly tumblers, at 45c. per dozen, is having a large sale. They are splendid value to retail at 5c. each. Four dozen in the case.

"Sunnyside" tomato catsup, pints, a first-class 15c. retailer, is a favorite with the trade and the public. The Eby, Blain Co., Limited, are selling agents for this market.

T. B. Escott & Co.'s "Lion" Flavoring Extract, in large round bottles, kid top, to retail at 10c., is said to be equal to the best 25c. goods in the market. We ask our friends to give them a fair trial.

T. B. Escott & Co.: Samples of Grand Mogul tea have been distributed in nearly all the houses in Western Ontario, the consequent increase in sales has been so great that we have not been able to ship orders promptly and therefore ask our friends' indulgence for a few days.

FLOUR FOR JAMAICA.

THE CANADIAN GROCER learns from an article which appeared in a recent issue of The Naval and Military Record, that the Jamaican Government is purchasing from the United States 120,000 barrels of flour for the military and naval stores there.

The question arises, why were Canadian millers not given an opportunity of tendering for this business? It is but natural to suppose that it is the Imperial Government, through the Jamaican authorities, that is making this purchase, and even if that supposition is incorrect and the Jamaican Government is acting independently, it is an unpleasant surprise to the grain and flour producers of the Dominion to find that they have been entirely ignored in such a purchase as the one in question.

Enquiries from numerous millers go to show that they had no knowledge whatever that such a deal was about to be put through.

Much has been said and written about the "unity of the Empire" and "preferential trade," but it is hard to reconcile these expressions with the lack of consideration which is given to Canada in this and other instances of a like nature.

Canada is one of the greatest wheat producing countries in the world, and the flour made therefrom is second to none, commanding the highest prices in London, Liverpool, Glasgow, Australia, South Africa, Hong Kong, and also in Barbadoes and other points in the West Indies. Its keeping qualities are undisputable, as many recent shipments to Australia, after having crossed the American continent, have undergone a long ocean voyage, been unloaded at Hong Kong, stood for days on the hot wharves there and then been reshipped to Australia, arriving at their destination in perfect condition, and the exporters have yet to receive a complaint of deterioration in quality.

Canada has the right article, and her millers are prepared to compete, in fact, are now competing against the world in all its leading markets. They could readily fill such an order as the one heretofore mentioned, and had they but had an opportunity to do so, would gladly have entered the field for this business. Canadians cannot, and do not, expect to know of, or secure all the trade in flour or other produce that is being done with the various British possessions, but they think that in a case of a supply of foodstuffs to a Government it is but reasonable to suppose that they would at least be enquired of.

The pressing need for the appointment of a commercial agent in London has been often felt, and this is one of the instances where the services of a live, reliable man would have been invaluable.

It is high time that our Government was taking steps towards securing the services of the right man for this position. He should be one who has made a success in his own business and who holds the respect and confidence of the commercial community, as well as possessing a complete knowledge of the needs of Canada, both from an export and import standpoint.

The Canadian Colonial Office has, without a doubt, been of great service to the country, but much remains to be done to put Canada and her products properly before the English and colonial markets, and THE CANADIAN GROCER feels sure that the best way to secure this end is to have a thoroughly competent man resident in London who will be charged with this duty.

The raisin growers in the district about Fresno, California, have formed a pool, whereby the crop of all the growers is put into the hands of a committee of seven who are to dispose of it to the best advantage, the profits to go direct to the grower.

A PROSPEROUS BRUSH FIRM.

The manufacturing industries of the "Queen City" have made rapid strides during the past half century. Small buildings have been demolished to make room for more extensive factories, and a few years later these also had to be deserted for still larger buildings. To gaze up now at the towering factories of the present day, in comparison with a small place of one flat and limited space, of a few years ago, one would naturally say Toronto was growing. A firm of special mention, who have been building and rebuilding from time to time, and keeping "quality" as their standard, who have made wonderful advancement in the manufacture of brushes of every description, is that of Boeckh Bros. & Co., who have found it necessary to further enlarge their offices and sample rooms and warehouses, so as to meet the increasing demand for their brushes, and when completed will be one of the most handsomely fitted and equipped sample rooms and offices of their kind in Canada. The alterations will not interfere at all with filling orders for brushes, brooms and woodenware, and the trade may be assured of prompt and careful attention at all times. Merchants are always welcome to the firm's warerooms.

SOUTH AFRICAN EXHIBITION.

Commencing Dec. 15, 1898, there will be held at Grahamstown, South Africa, the South African Industrial and Arts Exhibition, an exposition of the products, manufactures, and mineral wealth of the various states and colonies of South Africa, together with the manufactures and merchandise which are, or might be, imported from other countries.

The Canadian Parliament voted $5,000 to promote trade with South Africa, and part of this sum is to be used in giving free transportation from Canada to South Africa of exhibits for this exposition. Then goods will be taken from any port in the South African colony in bond, carriage free, by the exposition authorities, and no duty will be levied upon them, unless they are sold.

The exhibits are classified into five groups, raw materials, manufactures, mining and machinery, natural history and science, and fine arts.

This will be an excellent opportunity for Canadian manufacturers, dealers in farm produce, etc., to get a foothold in the South African market, especially as their efforts will be supplemented by the work of a permanent trade representative, who has been appointed by the Dominion Government.

If a sufficient quantity of exhibits offer, a vessel will be chartered direct from Montreal to South Africa.

Friendly Voices from All Sections of the Country

Proclaim the winning qualities of **LUDELLA** Ceylon Tea. They do it because they cannot help. The intrinsic merit is so great, and there is such a marked difference, as compared with others, that the Consumers notice it immediately. This is the real cause of its popularity.

Lead Packages. **25, 40, 50 and 60c.**

H. P. ECKARDT & CO. Wholesale Agents TORONTO

WASHBOARDS
CLOTHES PINS
CLOTHES LINES
TUBS
PAILS
CHURNS
BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
BASKETS
SCOOPS

And all Grocers' Sundries

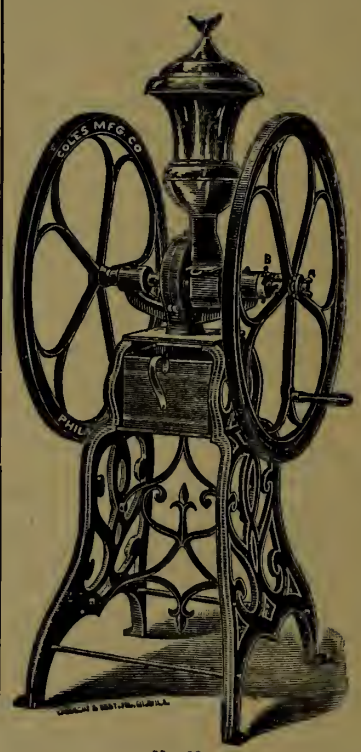
Sold and highly recommended by all leading grocers. . . . . .

Sovereign Matches

The H. A. NELSON & SONS CO., Limited

Sample room ...MONTREAL, QUE.

56 and 58 Front West, TORONTO.



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No 18.

Agents { TODHUNTER, MITCHELL & CO., Toronto
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN, Toronto.

THE MacLEAN PUBLISHING CO. Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

OFFICES:

MONTREAL - - - - Board of Trade Building, Telephone 1255.
TORONTO - - - - - 26 Front Street West, Telephone 2148.
LONDON, ENG. - - - 109 Fleet Street, E. C., J. M. McKim.
MANCHESTER, ENG. 18 St. Ann Street, H. S. Ashburner.
NEW YORK - - - - 14 Irving Place, M. J. Henry.

Subscription, Canada, $2.00. • Great Britain, $3.00
Published every Friday.
Cable Address in London, "Adscript."

WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

EXCITEMENT IN TEA.

THE adoption of the war revenue bill by the United States Senate, and its signature by President McKinley, the other day, had an electrifying effect on the tea market in Montreal this week.

The excitement began on Saturday last when commission firms commenced to rush goods forward from the C.P.R. tea warehouses at Smith's Falls, and it culminated on Monday in a regular scramble to get tea across the lines before the new law went into effect on Tuesday.

It is, of course, impossible to give any accurate estimate of the movement of tea from Montreal on this account, but it is known that a special train of seven carloads, entirely loaded with tea, left on the New York Central Monday afternoon for Malone, New York State, the nearest port of entry in the States from Montreal. This would mean fully 3,000 half-chests, the shipment being participated in by all the leading commission firms and some of the wholesale grocers also, who had tea to spare.

It is understood that quite as much, if not more, was shipped from the Smith's Falls warehouse, via Ogdensburg, as Jardine Matheson alone sent forward 1,400 packages from that point.

Some idea of the profits that were made on this movement may be gathered from the fact that tea which had previously been realizing only 16c. per pound in the Canadian market was sold for 21c. In fact, one lucky but daring Montreal speculator made even more money, as he bought up a considerable line of tea in New York at 15c. per pound some weeks ago. He sold it the other day for 22c., making a clear profit of 7c. per pound on his deal.

There was some anxiety whether the tea would all arrive in time to get the benefit of the old duty, but the law division of the New York Custom House has ruled that in the absence of a special clause in the law governing the matter, tea that had crossed the boundary in bond would come under the general practice of the United States, making it within the jurisdiction of the United States, and it would not therefore be subject to the import tax.

Some idea of the effect of the new tax on tea values in the States will be gathered from the following figures taken from The New York Commercial Bulletin :

	Friday, June 3.	Saturday, June 11.	Friday, June 10.
Amoy, com. to fair	12 to 13	18 to 19	17 to 17½
Foochow, com. to fair	13 to 14	19 to 20	18 to 19
do choice to choi't	25 to 30	30 to 35	29 to 33
Formosa com. to fair	16 to 17	22 to 23	20 to 20½
do choice	35 to 40	37 to 45	36 to 41
Pingsuey, ext. firsts	21 to 28	28 to 33	27 to 32
do thirds	15½ to 16	19½ to 20½	18½ to 19½
Imperial, thirds	15 to 16	20 to 21	19 to 20
Young Hyson, thirds	13½ to ..	17 to 18½	16 to 16½
Japan, medium	15 to ..	20 to 20½	18 to 20
do choice	21 to 22	27 to 28	26 to 27
Congou, com. to fair	10½ to 11½	17 to 18	16 to 17
do choice to choi'st	28 to 40	31 to 45	30 to 42

The ultimate effect on the markets at primary centres is another matter. As already noted, values in Japan have advanced 2c., but, while some operators look for this advance to be not only retained, but improved upon, there are others that take a different view. Their contention is that sellers at primary markets have been holding up prices in anticipation of this duty, but, now that it is an accomplished fact, and the anticipatory demand from the United States satisfied, they will be more disposed to negotiate with Canadian buyers, with whom they would hardly treat at all previously, except at extreme figures.

It will be interesting to see which view is correct, as shown by the future course of primary markets.

MERCHANTS AND THEIR CLERKS.

THE duty of merchants towards clerks in their employ does not end when they remunerate them in dollars and cents. At that point it has really little more than begun.

The welfare of every clerk in his employ should be the concern of every merchant.

Many a clerk to-day would be a better man in more ways than one had his employer been more concerned about him.

One of the first duties of a merchant toward his clerks is to teach them their business : coach them as to ways and means of dealing with customers ; instruct them as to quality of goods and ways and means of manufacturing thereof ; induce them to read good trade papers and other commercial literature.

But even here the merchant's duty does not end. He should also be concerned about the manner of man the clerk became.

There are a good many who think that honesty is not always the best policy ; the "wild oats" every young man has to sow before he begins to cultivate the more serious things of life. By quiet little talks it is the duty of the merchant to disabuse the minds of his clerks of the fallacy of these arguments.

Concern for clerks begets confidence of clerks.

UNBUSINESSLIKE PARLIAMENT.

The last session of the Dominion Parlialiament is not one that will appeal to the business element in the country.

The preferential tariff on British goods appears to have been a good stroke of business, but in many other particulars there has been a decided neglect of legislation which would have been to the advantage of the commercial interests of the country.

There was, for instance, the bankruptcy bill and the readjustment of the tariff in order that the high and onerous duty on the raw material used by the shirt, collar and cuff industry might be made, at least, less burdensome. There was no sound reason why these should have been ignored.

Then the days and weeks of the House which were wasted in idle and malicious talk is inexcusable. Business is not business with many members of Parliament ; it is talk. And the country has to pay the piper.

TRADE CONDITIONS IN CANADA.

TRADE conditions in Canada are of a reassuring character. There is no doubt about that. The only room for difference of opinion is in regard to the measure of prosperity the trade of the country is enjoying.

As a manufacturing country, Canada is gradually increasing her importance, but agriculture is still our chief industry, and, unless it be in good condition, the commercial health of the country cannot be accounted healthy.

The farmers of Canada may not be lying in a bed of roses, but their circumstances are a great deal easier than they have been for probably a decade at the least. Compared with their confreres in other countries it is no exaggeration to say that the comparison is not unfavorable to them.

Last year, the wheat crop was a bountiful one. In Ontario, the yield exceeded all others in the history of the Province. Some authorities place the excess at nearly 25 per cent. Then, of course, prices have been more satisfactory than even the yield. Even a couple of years ago "dollar wheat" was only what fools were supposed to talk about. Those who essayed to be wise declared that such things never could be again. And the evidence certainly leaned to their side. But the "fools" turned out to have more prophetic blood in their veins than the "wise," for it is safe to say that the bulk of the wheat marketed this campaign averaged at least a dollar per bushel. And not only wheat, but all other cereals are materially higher in price.

For beef, immeasurably better prices are being obtained, while the demand exceeds the supply, Hogs average a cent a pound above the figures ruling last year. Hides are a cent dearer, and potatoes are double as high. Cheese is something like a cent per pound cheaper, but this is due to large production and restricted consumption in Great Britain, chiefly on account of the labor troubles.

Other evidences of the increased prosperity of the farmers of Canada may be mentioned. One is the way in which he is "lifting" the mortgages which of late years have become so burdensome. Then, there is a better demand for farm lands. In Manitoba and the Northwest a material increase in the sales of farm lands is to be noted, while one of the largest loan companies in the Dominion in its annual report the other day stated that out of 117 farms which it held in Ontario every one was occupied, and that at a fair rental. Real estate in the cities is also improving, there being a better demand, although prices are not altogether satisfactory in some instances. And this improvement applies to vacant land and residential and store property. Of 122 houses held in Toronto by a loan company only five are vacant.

Railway earnings in all countries are accounted reliable trade barometers. Turning to the figures relating to the two great systems operating in the Dominion we find that the gross earnings of the Grand Trunk for the first five months of the year were $9,499,412, against $8,516,791 the same period last year, and those of the Canadian Pacific $9,400,448, against $7,679,822 last year.

Several of the chief chartered banks of the Dominion have during the past few weeks been holding their annual meetings, and the reports of all of these testify to better trade conditions.

The profits of the Bank of Montreal were $35,000 greater than in 1897. The net profits of the Standard Bank were $115,157, against $100,919 the previous year; of the Traders Bank, $54,891, against $45,000; of the Eastern Townships Bank $160,000, against $158,000; of the Bank of Commerce, $477,456, against $445,730; of the Ontario Bank, $84,648, against $74,133; of the Bank of Hochelaga, $115,067, against $78,211.

Then, there are the bank clearings, and the monthly bank returns, issued by the Government. All these indicate a gratifying expansion of trade. The bank clearings for the first five months of the year aggregated $558,340,349, against $426,509,704 for the same period in 1897, an increase of 30.9 per cent.

Last year, the shipping out of Montreal was enormous, but this year it promises to be larger. The steamships sailing from that port have so much package freight to carry that they have no room for grain, with the result that the elevators from Montreal to inland points are crowded, while a few days ago there were, in addition, 800 loaded grain cars between Owen Sound and Montreal, while a couple of weeks ago, on account of this blockade, it was necessary to countermand an order for the shipment of 200,000 bushels from Owen Sound.

The foreign trade of the Dominion is one of the most gratifying of present trade conditions. The exports for the first ten months of the fiscal year aggregated $134,853,366, compared with $106,339,814, the same period in 1897.

And it is worthy of note that these exports of ten months exceed the total of any twelve months in any one previous year in the history of the Dominion, those of last year excepted, which were $137,950,253.

The imports of the country for the ten months of the present fiscal year were $105,187,009, against $93,498,951 the same period last year.

Recent developments in the gold mining industry are of an assuring nature. From the Klondyke come reports of further discoveries which have strengthened, rather than weakened, the hope of the country in the richness of the gold fields in that part of the Dominion. And then there are the gratifying reports from Rossland which establish what knowing ones have maintained for some time, namely, that the district was rich in permanent, paying properties.

As far as actual trade is concerned only the pessimistic can grumble. Many manufacturing industries from one end of the Dominion to the other are really overburdened with work, as the inability of many of them to fill orders testifies. Then all descriptions of wholesalers are doing a brisk trade, and although in some lines profits are not altogether satisfactory, yet in others the conditions in this particular are all that can reasonably be desired.

The lumbering industry is at the most the only staple industry that can really be accounted unsatisfactory. And this is due (1) to the condition of the United States market and (2) to the overstocked condition of the British market. Cheese, too, is also at the moment suffering from over-production.

As far as the present cereal and fruit crops are concerned, Nature again promises to be bountiful. And then another thing which should not be overlooked is the general tendency on the part of all classes of manufacturers and merchants to shorter terms of credit and to employ better methods generally in the conduct of business.

OPENING OF THE CANNED GOODS MARKET.

THE canned goods market for the pack of 1898 appears to be fairly opened, several packers being now offering futures in tomatoes, peas and corn.

As far as can be learned very little business has yet been done. Tomatoes appear to have attracted some attention, transactions having taken place in these at 70 to 75c. per dozen.

Packers are quoting 60c. for new corn, but as the jobbers last year bought freely at 45c. per dozen, and, as it will be several months before the canning of this commodity actually begins, this figure is above their views. Their view, as far as can be gathered, is 50 to 55c. Peas are being held at 60 to 65c. for future delivery.

In regard to canned fruits, the only line being mentioned is peaches, and reports so far agree that the pack in the Niagara districts will be a light one ; possibly one-third less than last year. But last year, it will be remembered, the pack was large. Curly leaf is the cause of the anticipated short crop. Although a short pack is threatened, it is worthy of note that those who are holding canned peaches are offering rather freely.

Generally speaking, the outlook for canned vegetables of the coming season's pack is for prices higher than those which ruled at the opening of the market last year, for not only is the material which enters into the making of the tins dearer, as a rule, but the packers are compelled to pay higher prices for their vegetables.

At the time of writing the members of the Packers' Association are in session, in Toronto, considering prices, etc., and the conclusion they arrive at may materially affect the future of the market.

UNIQUE POSITION OF CANADIAN BACON.

THE way in which Canadian bacon is increasing in favor in Great Britain is most gratifying.

Evidences of this increasing popularity are multiplying.

Lately the market for bacon has been quiet in Great Britain with prices tending downward, but exchanges recently at hand show that the position occupied by the Canadian product has been somewhat unique.

Referring editorially to the bacon market, The Grocers' Journal, London, of May 28, said : "While the fall in price on Continental and Irish bacon has been very heavy, Canadian has dropped only a shilling or so, and last week remained unmoved amid a scene of tumbling quotations everywhere. This is because buyers are turning to it at all centres, knowing that the quality is all that they require."

Could any better testimonial than that be required? Scarcely. But that is not all the meritorious things the same paper had to say, for we also read :

> We asked him what was the best bacon imported into France, having regard to price, and he replied undoubtedly Canadian. Not much of it gets to France, because of the heavy duties, which make the price pretty steep before it reaches the consumer and draws demand on American. But he assured us Canadian, where it could be had, was esteemed the most, the reason for which lay entirely in the feeding. The system of rearing on peas which obtains in Canada gives a firmness and solidity to the flesh, an even grain, and a piquancy of flavor which are entirely absent from maize or mixed fed bacon, and the cure is also conducted on first-class principles.

Canadians can protect the good name which their bacon is earning by not only maintaining the quality, but improving it. And the Federal and Provincial Governments should take all the necessary steps to see that such is done.

The following table, giving Canada's exports of bacon to Great Britain during the past ten years, shows how marked has been the development of this trade :

1893	17,274,676	$1,828,555
1894	26,765,800	2,748,072
1895	36,505,934	3,544,015
1896	47,030,980	3,799,428
1897	59,522,464	5,058,074

But rapid as has been the growth of this trade, there is still room for its expansion, for Great Britain in 1896, the year for which the latest returns are available, imported 509,546,912 lb. of bacon, valued at $38,225,306.

TORONTO FRUIT SALE.

At the Toronto Fruit Auction Co's sale on Wednesday there were offered 2 cars budded seedling oranges, and 1,000 boxes lemons. The oranges sold briskly at from $2.50 to $2.90. Some of the lemons were of poor quality, and were bought in by the sellers at $1.85. Some better stock, which, however, was not really good stock, sold from $2.50 to $2.65.

The amount of money a merchant is making is not always commensurate with either the size of the store or the volume of business he does.

DROPS FROM THE EDITOR'S PEN.

A wave makes headway, but a waverer, never.

Business, like beets, must be cultivated to grow.

It pays to spend money in judicious advertising.

Concentration is an augur which bores its way to success.

The plodder plies persistently till prosperity perches upon him.

It is respectable as well as politic to have the store window well dressed.

Get on the right side of a customer and you are not likely to be "left."

Every clerk cannot be a merchant, but every clerk can be a good clerk.

Lack of capital kills the business and o'er much worry kills the business man.

Greatness cannot always be hid any more than clouds can always hide a mountain.

More things are left undone by procrastination than ever lack of ability is responsible for.

When a lazy merchant and a lazy loafer fraternize in the same store, woe it is to that store.

Much more valuable to a merchant is a reputation for honesty than a reputation for wealth.

Fuss and feathers have about as much utility in business, as fireworks in actual warfare.

Discounts are fruit which invigorate if gathered, but poisons which injure if neglected.

The man who cannot help himself will never be much benefited by the help he gets from others.

The customer who takes goods from your store should also take away a good impression of the store.

When a merchant becomes a mere machine all the lubricants in creation will not prevent him from rusting.



The E. B. Eddy Company, Limited

HULL, CANADA.

Is the Leader in the

MATCH BUSINESS

Telegraph
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Safety
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Because Mr. E. B. Eddy is the originator, producer, and seller of the most of the . . . .

BEST MATCHES

made in **Canada.**

Hull
Quebec
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Victoria
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Toronto
London
Halifax
Vancouver

LOBSTER SHIPMENTS FROM HALIFAX.

Herald, Halifax, June 11.

THE value of live lobsters shipped from this port to Boston this season is estimated at $77,000. The shipment of canned lobsters is approximately valued at $245,934.

At the end of the season last year there had been shipped to Boston from Halifax 5,481 crates of live lobsters. The shipments at this date last year corresponding to this—June 12—amounted to 4,438 crates. To-day this season's shipments from Halifax are 7,700 crates. The steamer Halifax, on her last trip, took 161 crates from this port, and 102 were taken aboard at Hawkesbury, a total of 263 crates. The shipments for the corresponding week last year were 494 crates. The big decrease this week was caused by the heavy rains, which made it impossible to keep the fish. The lobster is very sensitive to changes of water, and the fresh water falling on the sea as the lobsters are confined near its surface awaiting shipment, so affects them that many die. The dealers could not keep all their lobsters for this reason, and had to pack them.

The shipment to Boston this week realized $11 per crate, an advance of $1 over the week before. The price in the corresponding week last year was $12, and this season higher prices are paid to the fishermen. If the facts are as stated recently in The Herald, shipments this year, to Boston, do not pay under $10.

The following figures show the export, to Boston, for last season up to this date, what went subsequently, and the quantity sent forward this year :

	Crates.
Shipments to date last year	4,498
Subsequent shipments	983
Total last year's shipments	5,481
Shipments this year	7,700
Value, approximating it at $10 per crate	$77,000

The shipments of canned lobsters during the week amounted to 8,911 cases, making a total from this port this season of 24,464 cases. At the corresponding period last year there had been shipped 27,371 cases. A couple of weeks ago The Herald's statement showed that the shipments of canned lobsters then were nearly 50 per cent. greater than during the corresponding period the year before. This difference has now been more than equalized, exports declining largely on account of lack of shipping facilities. The Kilmorack and Damara, to sail for Britain at an early date, will take large quantities. In estimating the values the average price last year is estimated at $9 per case, while this year the value is placed at $10. This week's shipments were to the following named destinations :

	Cases.
Per steamship Halifax—	
New York	320
Boston	341
Liverpool	757
Per Portia—	
Marseilles	250
Havre	4,139
Nantes	327
Antwerp	778
Hamburg	581
Copenhagen	368
Rotterdam	90
New Orleans	960
Total	8,911
Previously reported	15,553
Total to date	24,464

The shipments this year, comparing them with the amounts exported during the corresponding period last year, are as follows :

	Cases.	Value.
Great Britain	9,773	$ 97,730
United States	3,921	39,310
Other countries	10,770	107.770
Total	24,464	$244,640

Last year was as follows :

	Cases.	Value.
Great Britain	11,210	$100,890
United States	6,064	54,576
Other countries	10,097	90,468
Total	27,371	$245,934

A GROCER'S MISTAKE.

JOHN MORGAN keeps a grocery store in Pittsburg. The only instrument upon which he plays is his cash register, and he thinks it makes better music than the Pittsburg orchestra. He has had trouble and the trouble was caused by the big policeman who walks or rather swaggles, past his store every hour.

In that jaunty, careless manner affected by policemen, this copper would sometimes step into the store, and as he said "Good morning, Mr. Morgan," or "Good evening, Mr. Morgan," he would deftly transfer a generous handful of raisins, cakes, candy or whatever happened handy, to his capacious pocket. This made Mr. Morgan tired. He paid taxes to feed the police, and he calculated ruefully that the value of what the big policeman helped himself to in the course of a year would more than pay his school tax. After thinking carefully over the matter, he concluded to stop the policeman's liberality to himself.

Selecting a measure of fine apples, he dosed a few with cayenne pepper, carefully concealing the cuts in the skin, and placed them in a tempting position just outside the door. Ten minutes later the policeman came sauntering carelessly by. As he neared the door his eye caught sight of the apples. Mr. Morgan was busy attending a customer in the rear, but glanced up as the officer called out, "Good morning, Mr. Morgan," and took two or three of the dosed apples.

Morgan chuckled to himself for an hour. He thought he had stopped the leak all right. A little later he was startled by a rough voice calling to him from the front of the store. It was the copper.

"Look here, Morgan, how many times have I told you not to blockade the sidewalk with your blasted baskets and boxes. Now, if I find these things out here when I come back I'll make an information against you and make it cost you $25." And he slammed the door and departed.

Morgan had stopped the leak, but sacrificed his sidewalk privileges.—Exchange.

SCHEME FOR PRESERVING FOOD.

A Louisville butcher, according to an exchange, is the originator of a chemical process which he claims will freeze articles better than ice, and will, in time, displace the frozen water for cooling purposes. He places a mixture of chemicals beneath an ice box. The vapors which arise float through a hole beneath the box and a heavy frost forms about a metal box, inside of which is meat, etc., and there it is kept at a regulated temperature.

The New Glasgow Milling Co. report a most successful year. This is one of the few mills in the Lower Provinces that grinds any quantity of wheat. An 8 per cent. dividend has been declared, and $6,000 carried to rest account, the earned dividend being 13 per cent. This is outside of the profit in wheat bought before the advance, some 10,000 bushels.

OLD BUILDINGS MADE HANDSOME

at little expense—if you use our

Sheet Metal Fronts

Metallic Cornices,

Etc.

They give a very fine appearance, and durable, economical, fire-proof satisfaction.

These goods are very popular for new buildings or fixing up old ones of any kind.

Send for our new catalogue, and see just what you can do for yourself with the great variety of patterns, shapes and sizes we make.

Metallic Roofing Co., Limited

1180 King St West, TORONTO

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

PERKINS, INCE & CO. have received another shipment of "Crescent" brand longberry Mocha coffee.

Merchants can inventory "Enameline" as so much cash.

Heinz tomato soup, 3-lb. tins, is in stock at H. P. Eckardt & Co's.

New medium scaled herring are in store with The Eby, Blain Co., Limited.

A fine Porto Rico sugar is selling well with The Davidson & Hay, Limited.

A carload of select raisins is being offered by T. B. Escott & Co. at a low figure.

H. P. Eckardt & Co. are offering special values in Valencia and Sultana raisins.

Just received by W. H. Gillard & Co. a lot of Clark's sliced beef, ½'s and 1 lb.

H. P. Eckardt & Co. have received a shipment of domestic sardines, ¼'s, new pack.

The Davidson & Hay, Limited, has another shipment to hand of Gillard's new pickles.

Domestic sardines ¼'s, new pack, are to hand this week with The Davidson & Hay, Limited.

Some close values in canned goods are being offered by The Eby, Blain Co. Limited.

"Richelieu" brand of cut tobacco, in tins, six to the pound, is now in stock with W. H. Gillard & Co.

A supply of marmalade, jams and jellies, in pretty pound glass pots, is still for sale with Lucas, Steele & Bristol.

T. B. Escott & Co. have left a carload of "Flag" and "Crown," 25c. Japan teas, which they offer to clear out.

The Davidson & Hay, Limited, is quoting canned Crawford and yellow peaches, 3's and 2's, at packers' prices.

A full stock of California prunes, apricots and peaches is being offered by W. H. Gillard & Co., in boxes of 25 and 50 lb.

Berry sugar is again in evidence with Lucas, Steele & Bristol. The firm make a specialty of it during the fruit season.

A full supply of "B" rice; also fancy Patna and Japan rice, has been passed into stock by The Eby, Blain Co., Limited.

T. B. Escott & Co. have a few gallon apples which they are offering at $2 per dozen, and 3-lb. tins at 90c., to clear out.

W. H. Gillard & Co. are now offering "Handy" blacking with bag and twine holder. The blacking is in 5 and 10c. tins.

T. Kinnear & Co. have Montserrat lime juice in stock in pints and half pints; also Booth's new pack pineapple "Oval" and "Gold Seal" brands.

Lumsden Bros. have received a fine Ceylon tea which they are offering at 12c. net; a 1-lb. 25c. Ceylon, packed in Colombo, at 17c. net cash, and 40c. teas at 22c. net.

The Davidson & Hay, Limited, directs buyers' attention to its offerings in Ceylon and Indian teas. Their last shipments include some splendid liquoring low grade teas.

THE POWER OF CONCENTRATED ENERGY.

CARLYLE says: "The weakest living creature, by concentrating his powers on a single object, can accomplish something; whereas the strongest, by dispersing his over many, may fail to accomplish anything. The drop, by continually falling, bores its passage through the hardest rock. The hasty torrent rushes over it with hideous uproar, and leaves nothing behind."

"When I was young I used to think it was thunder that killed men," said a shrewd preacher; "but as I grew older I found it was lightning. So I resolved to thunder less and lighten more."

This is the age of concentration or specialization of energy. The problem of the day is to get ten horse-power out of an engine that shall occupy the space of a one horse-power engine and no more. The solution of that problem will solve in its turn the lesser problem of flying. Just so society demands a ten man-power out of one individual. It crowns the man who knows one thing supremely, and can do it better than anybody else, even if it only be the art of raising turnips. If he raises the best turnips by reason of concentrating all his energy to that end, he is a benefactor to the race, and is recognized as such.

"Lord, help me to take fewer things into my hands, and to do them well," is a prayer recommended by Paxton Hood to an overworked man.

If a salamander be cut in two, the front part will run forward and the other backward. Such is the progress of him who divides his purpose. Success is jealous of scattered energies.

No one can pursue a worthy object steadily and persistently with all the powers of his mind, and yet make his life a failure. You can't throw a tallow candle through the side of a tent, but you can shoot it through an oak board. Melt a charge of shot into a bullet, and it can be fired through the bodies of four men. Focus the rays of the sun in winter, and you can kindle a fire with ease.

The giants of the race have been men of concentration, who have struck sledge-hammer blows in one place until they have accomplished their purpose. The successful men of to-day are men of one overmastering idea, one unwavering aim, men of single and intense purpose. "Scatteration" is the curse of American business life. Too many are like Douglas Jerrold's friend, who could converse in twenty-four languages, but had no ideas to express in any one of them.

One of the hardest tasks for a boy or girl is to concentrate the whole attention upon the lessons of the morrow; for the student in college to prepare for the next recitation without running to the ball field, or allowing his gaze to wander around the room, or doing anything else in order to cheat himself out of what he ought to do. In study, as in business, we must not only strike the iron while it is hot, but strike it until it is made hot.

William A. Mowry tells a story of one of the foremost of American scholars, who found himself spending two hours a day in preparing his Latin lesson. He determined to get that lesson in an hour and fifty minutes, and succeeded. When he afterwards sat down to learn his Latin, he bent every energy to accomplish it in the shortest possible time. He found by daily trials that he could learn it in an hour and forty-five minutes, and that the time required was diminishing. Concentrating all his powers upon the task, day by day, he soon found himself studying only an hour and a half upon it, then 5, 10, 15 and even 30 minutes less. Encouraged, he redoubled his efforts, and within a few months the lessons could be learned in less than half an hour, a thing absolutely impossible with his habits of study when he entered the school. But he had done something more than to learn a Latin lesson in a shorter time. He had learned something of the value of concentration. The acquisition of such power is of more value than the acquisition of knowledge.—Pushing to the Front.

SOME REMARKABLE RHUBARB.

A man in Cherrywood has some rhubarb, "the stalks of which, aside from leaves, measure 23 inches, while the leaves spread out like so many tennis lawns." Well, Well! There is a man in Hope Township who has rhubarb of sufficient height and foliage, that, prior to the races in Toronto, he built a one mile race-track under one plant and a grandstand under one a trifle smaller.—Port Hope Guide.

To the Toronto Grocery and Confectionery Trade:

We are now citizens of Toronto as well as Hamilton. Warehouse, 45 Colborne St. COME AND SEE US.

OUR LEADERS WILL BE

Jersey Cream Baking Powder
Standard Teas, in one pound tins.
Ceylon, Indian and Darjeeling Teas.
Maravalla Coffee (Albert Brand) one pound tins.
Cocoanut, Feather Strips, Cream Shredded, Desiccated, etc.
Cream Shredded, in 1-4, 1-2 and 1-lb. packages.
Brooms, first-class goods of our own manufacture.
Old Flag Washing Compound

We intend adding several lines to above to be manufactured in Toronto.

Will make it interesting for the first ten merchants who pay us the first $1,000 (thousand dollars) since opening in Toronto. Ask our popular city traveller, Mr. McNichols, for particulars.

Standard Cocoanut Factory
Standard Spice Mills
Standard Broom Factory

LUMSDEN BROS.

84 McNab St., HAMILTON

45 Colborne St. East, TORONTO

EMPIRE TOBACCO CO'S

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If the Retailer

will examine the percentage of profit on his tobacco investment he will sell only Tobaccos manufactured by **EMPIRE TOBACCO CO.**

CURRENCY
OLD FOX
PATRIOT and
SNOWSHOE

are our **Leaders,** and all Wholesale Grocers handle them.

Empire Tobacco Co.

GRANBY, QUE.



Not a Substitute

but superior to lath and plaster, will not crack and fall off, absolutely fire-proof, handsome in appearance. Send for our beautiful catalogues showing three hundred designs; free for the asking. Estimates furnished on receipt of plans.

The ...
PEDLAR METAL ROOFING CO.
Oshawa, Ont.

BROCK'S BIRD SEED



Tbis well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by tbe bird-loving public. All wbolesalers.

NICHOLSON & BROCK - TORONTO

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



All respectable grocers from tbe Atlantic to tbe Pacific keep it for sale, because it pays to do so, tbere being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is tbe BEST and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON,
Victoria, B.C.

Who are also packers of the well and favorahly known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fisb.

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Geo. Stanway & Co., Toronto, Agents for Ontario.
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OUR QUALITY draws the customer.
OUR PROFITS pay you.

Pure Gold Baking Powder
" " Extracts
" " Jelly Powder

Are **standard** quality **always,** pay you **25 per cent.** on your returns, and are all **Canadian.** We assist you to sell your goods.

PURE GOLD MFG. CO.

31 and 33 Front St. East

TORONTO.

Markets and Market Notes

ONTARIO MARKETS.

TORONTO, June 16, 1898.

GROCERIES.

THE feature of the local wholesale market during the past week was the excitement in teas, due to the scramble on Friday, Saturday, and Monday last to get teas into the United States before the 10c. per lb. duty went into operation. Probably some two thousand packages went out in all, but a great many more would have gone had it been possible. Generally speaking, the wholesale grocery trade during the week has been rather quieter than it was a week ago. Immediate business in canned vegetables has been quiet, but a little has been doing in futures. Canned fruits are in good demand. Business is steady in canned salmon. Sugars are 1-16c. per lb. lower than they were a week ago, and the demand is light. There are not, generally speaking, many teas moving. Nuts for future delivery are dearer.

CANNED GOODS.

Packers are soliciting orders for future delivery of new pack vegetables and there have been a few transactions. Prices are higher than last year, as far as can be learned, tomatoes being sold at 70 to 75c., although it is reported some have changed hands at a little lower figure than the inside prices. The packers appear to want about 60c. for corn and 60 to 65c. for peas. The packers are meeting in Toronto, at the time of writing, to consider the canned goods situation. Wholesalers have, during the last week or two, been experiencing a good demand for canned fruits for shipment to the Northwest, and some houses report that they have sold more of these goods during the past fortnight than during the two previous months. Later reports confirm the statements in regard to a probable light crop of peaches in the Niagara district, but it is also to be noted that packers who still have some of last year's pack on hand are offering rather freely. Others again have refused to entertain offers lower than the asked figure. Wholesalers are quoting $1.40 to $1.75 for 2's, prompt shipment. Wholesalers are holding canned tomatoes corn and peas at nominally the same figures as a week ago, although the tone of the market naturally gets easier as the season for the new pack approaches.

SYRUPS AND MOLASSES.

Wholesalers are experiencing a little business in syrups, but it does not amount to much. The molasses market is quiet, and advices from New Orleans report that a forced sale of low grade syrups netted rather lower figures. Otherwise the market for New Orleans molasses remains much as before.

SUGAR.

The most interesting feature of the sugar market in Canada is the reduction of 1-16c. per lb. in the price of all refined sugars. Competition of foreign refined sugars is the cause assigned for the decline. The wholesale price for ordinary quantities is now 4 13-16c. per lb. for Montreal granulated and 4¾c. for Lower Province sugars. Cables from Europe are a little unsatisfactory, the price of beet sugar having declined ¾d. on Monday. In New York the market has ruled quiet and unchanged in both raw and refined sugars. Receipts in New York last week were unusually light. Aggregate stocks in Europe and America show a decrease compared with the same time last year. The estimated world's crop of sugar, beet and cane, is 7,725,347 tons, a decrease of 56,005 tons compared with the yield of 1897.

For Prices Current See Pages 34 and 35.

NUTS.

Quotations for forward shipments of all kinds of nuts are higher than a year ago. Tarragona almonds particularly are higher, being quoted at 3c. per lb. dearer than in 1897. Some filberts have been bought for this market, but practically nothing else has been purchased by local importers.

COFFEE.

There is not much doing and the market is unsettled for Brazilian descriptions. Exchange, the advices say, is fluctuating a great deal—as much as 5 to 10 per cent. in a couple of hours sometimes, and this is interfering a great deal with business.

TEAS.

During the closing days of last week and Monday of this week there was some excitement on the local market owing to a demand for teas for shipment to the United States before the duty of 10c. per lb. went into force. A special train went out on Saturday carrying about $19,000 or $20,000 worth of teas, and, this with other lots that were shipped on Monday, made a total of about 2,000 packages of tea which went from Toronto. Had there been more time a great deal more would certainly have been shipped, but the signing of the war revenue bill by President McKinley at 3.05 o'clock on Monday afternoon prevented further business being transacted.

Local wholesalers report a good demand for tea, and the representatives of shipping houses report a good business in Ceylon teas, with all other kinds quiet. People are uncertain as to whether the present high price of Japan tea will be maintained, and this is interfering a great deal with transactions at the moment. Mail advices state that for some time the United States has purchased very few teas in Japan, either of this or last year's growth. Further samples of new season's Japan teas have been received in Toronto during the week.

FOREIGN DRIED FRUITS

CURRANTS—The demand for importation is almost nil on account of the approach of the season when the new fruit will be shipped. For currants on spot there is a good demand. Reports from the primary market are slightly weaker.

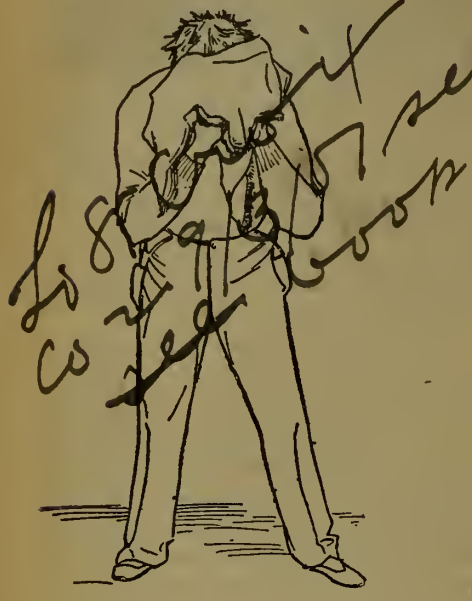
VALENCIA RAISINS—Selected fruit is still scarce, but otherwise the market is without interest.

PRUNES—Are in light demand and unchanged in price.

CALIFORNIA FRUITS—Apricots continue scarce and firm in the outside markets, but locally the market is without change.

GREEN FRUITS.

Strawberries are receiving most attention on the market this week. After the abundant rains during the end of last week and on Monday this week, there was such a rush of strawberries on the market that the demand did not nearly equal it. As many of the berries were wet, and of poor keeping qualities, the price fell for the poorest to as low as 2½c. per box. The general price paid, however, was about 4 to 6c., and as high as 7c. was paid for some choice stock. These figures, however, should not be taken as the prices for the week, as prices for this fruit are susceptible to change according to circumstances. A fair valuation for berries this week should be about 4 to 9c. per quart basket. California navel oranges are off the market, Mediterranean Sweets and Messinas and Cal. "Bloods" are moving fairly well at advanced prices. The hot weather has made shipment of the poorer keeping qualities of lemons risky, thus sending up prices



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TORONTO: Henry Wright & Co, 51 Colborne St.
WINNIPEG: E. W. Ashley.
VICTORIA: La Patourel & Co.

THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

all round. Pineapples are arriving in moderate quantities, and are moving well at somewhat lower prices. Mississippi tomatoes have begun to arrive in four-basket carriers, and are moving nicely at $1.50. A few Canadian cherries are in, the price ranging about $1 to $1.25 per basket. Canadian gooseberries are also arriving, the price running from 50c. to $1. California apricots, peaches and plums are arriving in small quantities, but it is too early to quote prices. Bananas continue scarce, and are in brisk demand at an advance of 25c. per bunch.

COUNTRY PRODUCE.

EGGS—Supplies did not arrive quite so freely as usual, due possibly to the rainy weather, and the market was strengthened, till 10½c. straight was asked. The offerings outside are reported free at 9c. f.o.b. country points.

POTATOES—The weak tone of the market noted last week is still manifest, and carload lots have freely changed hands at 50c. The price asked on the street market ranges from 50 to 55c.

DRIED APPLES—Nothing doing. Prices nominally 2½ to 3½c.

EVAPORATED APPLES — There is little doing, but as stocks are light, prices are steady at 9 to 9½c. per lb.

BEANS—The busy season is over. Hand-picked are firm at 95c. to $1, while ordinary beans are quoted all the way from 60 to 80c.

HONEY—Nothing doing. No change in prices.

VEGETABLES — Canadian green peas are now on the market and are selling freely, as are also beets and carrots. All green stuff is in active demand. Prices are generally lower. We quote: Rhubarb, 10 to 15c. per doz. bunches; onions, 5 to 10c. per doz. bunches; lettuce, 10 to 20c. doz. bunches; radishes, 10 to 20c. doz. bunches; cabbage, new, per case, $1.50 to $1 75; per doz., 50 to 60c.; parsley, 10 to 15c. doz. bunches; cucumbers, Canadian, 40 to 60c. per doz.; watercress, 10 to 15c. per doz. bunches; gardencress, 10 to 15c. per doz. bunches; spinach, 10 to 15c. per bush.; asparagus, 30 to 50c. per doz.; green peas, Canadian, $1.25 per bush; Canadian butter beans, $3.50 per bush.; beets, 30 to 40c. per doz.; carrots, 30 to 40c. per doz.

BUTTER AND CHEESE.

BUTTER—As a few buyers have been paying ½c. above the market, which is about 11 to 11½c. f.o.b. at country points for dairy tubs and prints, the tone is rather firm. Creamery has advanced ½c., as the hot weather has decreased receipts of dairy large rolls, increasing the demand for creamery. From 14 to 15c. is being paid for creamery tubs and about 15c. for prints, at country points.

CHEESE—Dealers here are not enthusiastic in buying at present quotations at factories, where from 6⅞ to 7⅛c. is asked. The price for sale to the trade at Toronto is now 7¾c., a drop of ¼c. as compared with last week.

PROVISIONS.

The demand for all smoked meats, but especially hams and rolls, is brisk. An increased sale of long clear bacon is also noted. Lard is firm and selling well.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The decline noted last week has been followed by a further drop of 6 to 9c. for wheat. We now quote on cars outside as follows: Wheat, red winter, 85 to 86c.; white winter, 83 to 84c.; goose, 84c. The street market is rather quiet, with prices of wheat, 3 to 5c. cheaper, and coarse grains unchanged. We quote as follows: White wheat, 88 to 90c.; red wheat, 90 to 93c.; goose wheat, 88c.; barley, 35 to 36c.; oats, 34 to 35c.; rye, 51c.; peas, 55c. No. 1 hard Manitoba wheat has declined 9c., now being quoted $1.15 Sarnia freights.

FLOUR—There has been a decline of 40 to 50c. in Manitoba flour and 25 to 50c. in Ontario flour. The declining market keeps trade quiet. We quote: Manitoba patents, $6.00; Manitoba strong bakers', $5.60;

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LOBSTERS
1898 pack, now booking orders.
Golden Diamond Canned Blueberries.
W. S. LOGGIE CO., Limited, Chatham, N.B.
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FOR SALE. Choice Prime Beans.
Evaporated Apples.
Apply JAS. R. SHIELDS & CO.
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Is the Best Burning Oil in the Market.
ROYAL OIL COMPANY
SOLE MANUFACTURERS
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Will do well to correspond with me.
E. NICHOLSON
124 Princess Street, Winnipeg, Man.
Successor to W. F. Henderson & Co.
Wholesale Commission Merchants and Brokers.
Established 1882. 16 years' experience.

Strawberries. Strawberries.
Fresh Arrivals Daily.
Also full lines other FRESH FRUITS.
MAIL ORDERS receive careful attention.
Clemes Bros. - Toronto

Ontario patents, $5 to $5.25; straight roller, $4.50 to $4.60, Toronto freights.

BREAKFAST FOODS — Business is quiet with prices unchanged. We quote: Standard oatmeal and rolled oats, $4.30 in bags and $4.40 in bbls.; rolled wheat, $3.50 in 100-lb. bbls.; cornmeal, $2.75; split peas, $3.75; pot barley, $3.75.

FISH.

There is no change, the demand continues active at unchanged figures. We quote: Fresh salmon trout, 6c.; fresh whitefish, 6 to 6½c.; steak trout, 7c.; fresh pike, 5c. per lb.; fresh perch, 4c. per lb.; fresh herring, 3½c. to 4c. per lb.; Labrador herring, $5.50 per bbl. and $3 per half-bbl.; Digby herring, 55c. per bundle of five; split herring, $5 per bbl. and $2.75 to $3 per half-bbl.; boneless codfish, 3½ to 5c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), $2.50 per keg; ciscoes, $1; haddies, 5½ to 6c. per lb.; fresh haddock, 5c. per lb.

HIDES, SKINS AND WOOL.

HIDES — The feeling is firm, with a good demand from tanners. Prices unaltered. We quote: No. 1, 8½c.; No. 2, 7½c.; No. 3, 6½c.; cured, 9 to 9½c.

CALFSKINS—The demand is poor, prices being considered too high. We quote: No. 1 veal, 8 lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—Nominal. The season is over. Lambskins, however, are quoted at 30c., and shearlings, at 20c.

WOOL—The situation is unchanged as to price, but the feeling is rather depressing and the dealers are hesitating, as they claim there is no profit on the figures now quoted. Unwashed is selling at 10 to 11c. and fleece at 16c.

SALT

There has been considerable improvement in the demand this week. Prices are unchanged. We quote: Carload lots, $1.05 per bbl., and 65c. per sack; less than carload lots, $1.10 per bbl., and 70c. per sack. At the wells we quote: F.O.B., barrels, 75c.; sacks, 45c.

MARKET NOTES.

Long clear bacon has advanced ¼c.

Eggs are ½c. dearer this week.

Butter has advanced ½ to 1c. per lb. in price.

The poor keeping lemons are about off the market, and the lowest quotation this

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SARNIA Water White Lamp Oil.
Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded *Sarnia Water White*. Wholesale only by
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OKELL & MORRIS' GOLD MEDAL BRANDS
OF PURE Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels
We guarantee the purity of our manufactures. | Works: VICTORIA, B.C.

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PRODUCE AND COMMISSION COY.
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PROVISIONS OF ALL KINDS
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CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.
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LUDWIGSBURG, GERMANY. FLUSHING, N Y

EGGS and BUTTER
IN BIG DEMAND.
SHIP TO
RUTHERFORD, MARSHALL & CO.
Commission Merchants
Toronto.

G.F.& J.GALT PACKERS OF THE CELEBRATED BLUE RIBBON TEAS
42 SCOTT St TORONTO.

week is 50c. higher than the minimum figure last week.

Canadian gooseberries are on the market at 50c. to $1 per basket.

Canadian green peas and butter beans are now offered on the market, the former at $1.25 per bush., the latter at $3.50 per bush. All green stuff is cheaper this week.

Manitoba flour has declined 40 to 50c., and Ontario flour 25 to 40c. this week.

Ontario wheat has dropped 3 to 5c., and No. 1 Manitoba hard 9c. this week.

Refined sugars are 1-16c. per lb. lower.

All kinds of nuts are dearer for importation than they were a year ago.

QUEBEC MARKETS.

MONTREAL, June 16, 1898.

GROCERIES.

THE grocery business, in a legitimate jobbing sense, has been rather quiet during the week, but there have been other factors of striking nature that have more than made up for quietness in this respect. Notable in this connection has been the heavy movement of tea from this market to the United States, which will tend to sensibly reduce the reserve stocks in first hands in Canada. Sugar has declined 1-16c. as a result, not of change in raws, but of a desire to keep out Scotch refined sugar, which has been offered rather freely of late for future delivery. Molasses rules steady, and the same can be said of syrups. Canned vegetables have been enquired for to a fair extent in small lots. Spices, coffee and rice are as last reported. California raisins have continued to show activity, and are firmly held, while any Valencia fruit that is in jobbers' hands here is being carefully husbanded owing to reports from abroad.

SUGAR.

The raw beet market is not quite as firm as it was at the close of last week, prices declining ¾d. on the dry on Monday, and are now 1½d. lower than they were last week. It is the distant position of beet that is weakest, however, but both present and next month's deliveries are quoted at 9s. 9d. There was no change in the cane market, prices remaining at 12s. 9d. for

McLauchlan's Graham Crackers

In 1 lb. packages. Retail for 10c. These Biscuits are manufactured from the choicest ingredients, and packed with neatness and care. Grocers can recommend them with perfect confidence.

J. McLauchlan & Sons, - - Owen Sound

Java, and 11s. 3d. for fair refining at London. In New York, raw sugar has been steady, fair refining 3¾c., and centrifugal, 96 test, 4 5-16c. Refined sugar in that market has also ruled firm, but the same cannot be said of the local refined market, which is 1-16c. per lb. lower on all grades, except Paris lump and extra ground. This decline took place Monday, and is attributed not to any change in the position of the raw article, but to a desire to keep out Scotch refined sugar, offers of which have been freely made lately in anticipation of the preferential duty going into effect on August 1 next. Accordingly, we quote granulated, 4 7-16c. in 10-barrel lots, and 4½c. in less than 10 barrels, and yellows, 3 11-16 to 3 13-16c. for jobbing business.

SYRUPS.

These continue quiet and featureless, with prices unchanged.

MOLASSES.

There has been no new feature in molasses since last report. Demand on spot is slow, and the business doing is light from second hands, which is quite natural at this season of the year. There has been nothing new from the Islands, and importers here are not much interested, as they have supplied themselves pretty well ahead. Values are steady.

CANNED GOODS.

There has been a fair demand for small lots of canned vegetables. Prices generally are steady, tomatoes having sold at $1.15 up, corn at 85c., and peas at the same figure. There is nothing yet reported on this market in regard to canned salmon.

TEAS.

The chief feature of the local tea market has been the movement of teas to the United States, specially dwelt upon in another column. Demand on local account is light, for the reason that buyers and sellers cannot come together.

SPICES.

There has been little or no change in the spice market, and demand is of a very moderate character.

COFFEE.

While values are firm at primary points, the fact has not encouraged any activity here as jobbers don't appear to be at all anxious. Values all round are unchanged.

RICE.

The rice market is unchanged, with the firm tone well maintained, in sympathy with foreign advices. Local demand has been fairly active and prices steady.

DRIED FRUIT.

California raisins have supplied a fair business during the week, several more carloads being distributed this week at firm prices. Values are as last quoted.

Valencia raisins have been asked for but trading has been light, owing to small stocks which jobbers are husbanding carefully, as reports from abroad are very firm in tone. Spot values are quite firmly held.

The currant market continues much as it was last reported.

California prunes are the only sort moving on the market and values are firm.

Evaporated California apricots, peaches, etc., are very scarce and prices are stiff, though not quotably altered.

Reports from primary markets on figs indicate a smaller crop than was at first estimated, but there is nothing definite yet to work on.

NUTS.

Filberts continue firm abroad, but there has been no change in spot values. Other nuts are much as they were.

WE ARE PAYING CASH FOR DRIED APPLES



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EXPORT BROKERS
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IMPERIAL QUART.
Lever Stopper.

SWEET MIXED

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CHOW CHOW

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PEARL ONIONS

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IMPERIAL
12 OZ. OCTAGON.

HIGH QUALITY LOW PRICE

SPECIAL QUOTATIONS FOR 5-CASE LOTS.



12 OZ. MUSTARD WITH HORSE RADISH.
G'ass Top.



3-LB. BAKED BEANS.



AMERICAN HALF GALLON.
Pat. Glass Stopper.



FRENCH ½ PINT.
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1-LB. FRUIT JAR.
Glass Top.

Their ATTRACTIVE APPEARANCE and CHEAPNESS SECURES TRADE.

Their unvarying excellence RETAINS and INCREASES IT.

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WHOLESALE IMPORTING
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CLUB BLEND COFFEES

The following extract is from a letter recently received from one of the largest jobbers in the Maritime Provinces :—"**The blend of Coffee we get from you suits us to perfection.**"

OUR CLUB BLENDS ARE ABSOLUTELY THE BEST IN THE TRADE. SAMPLES SENT ON APPLICATION.

S. H. Ewing & Sons, Importers and Manufacturers **Montreal**

GREEN FRUIT.

The chief feature of the green fruit market has been large arrivals of new Canadian strawberries, and prices have slumped sharply in consequence, offers being freely made at 7 to 8c. for No. 1, and 4 to 6c. for off grades. Pineapples are steady at 11 to 15c. United States buyers have been heavy operators in the local lemon market, taking over 5,000 cases this week at $2.75. This has tended to stiffen the market and prices are firmly held at $1.50 to $3.50, as to grade. Oranges also have been more active, owing to the warm weather, at $2 to $3.25.

DRIED APPLES.

Dried and evaporated apples continue as reported last week.

COUNTRY PRODUCE.

EGGS—This market has shown distinct improvement during the week as a result of more active enquiry on local and export account. Prices are higher all round and we quote ; Fancy selected stock, 10 to 10½c.; ordinary run, 9 to 9½c., and No. 2 stock, 8 to 8½c. per dozen.

BEANS — There was no change in beans, prices being steady at 95 to $1 for primes, and at $1.05 to $1.10 for choice hand-picked per bushel.

HONEY— Honey was dull and prices nominal. We quote : White clover comb, 11c. to 12c. : dark do., 8 to 10c.; white strained, 6c. to 7c., and dark, 4 to 5c.

MAPLE PRODUCT—Demand for maple product was slow. We quote : Syrup in wood, 4½ to 4¾c. per lb., and in tins at 45 to 50c., as to size. Sugar, 6 to 6¼c. per lb.

TALLOW—Little offering on the market this week.

POTATOES—Firmly held at 75c. on track.

HOPS — Dull, but steady at 12 to 14c. for good to choice, and 8 to 10c. for yearlings.

PROVISIONS.

A fairly active trade continues to be done in smoked meats, there being a good demand for small lots, but other lines are moving slowly. We quote : Canadian pork, $16 to $16.50 per barrel ; pure Canadian lard, in pails, at 8½c. to 8¾c. ; and compound refined at 5½c. to 5¾c. per lb.; hams, 11½c. to 12c.; and bacon, 12c. per lb.

FLOUR, GRAIN, ETC.

In sympathy with the sharp break in prices at American grain centres, there was a weaker feeling in the local market and prices generally are lower. Oats declined ½ to 33½c. in store, and 34c. afloat. Peas are quoted 1c. lower at 61 to 62c. afloat. There was no demand for wheat and business, on the whole, was exceedingly quiet.

There was no change in the situation of the flour market. The demand was slow, and what little business was done was at a cut on present prices. We quote : Winter wheat patents, $6 ; straight rollers, $5.40 to $5.60 ; bags, $2.55 to $2.65 ; Manitoba patents, $6.40 to $6.60, and strong bakers', $5.90 to $6.20 ; extra, in bags, $2.35 to $2.45.

The feed market is quiet and featureless, the demand at present being limited, as buyers have ample supplies on hand. We quote: Ontario winter wheat bran, $12.50 to $13 ; shorts, $14 to $15 per ton in bulk ; Manitoba bran, $13 to $13.50; shorts, $15 to $15.50, and moullie, $17 per ton, including bags.

There was no change in oatmeal, rolled oats being quoted at $4.20 per bbl., and at $2.05 per bag.

The demand for hay is only fair, of which the offerings are large. Shipping hay is selling at $5.50 to $6.50 per ton. Good to choice No. 1 is quoted at $9 to $10, and No. 2 at $7 to $7.50 per ton, in car lots.

CHEESE AND BUTTER.

Cheese while held firm fails to show much animation. Enquiry at the moment



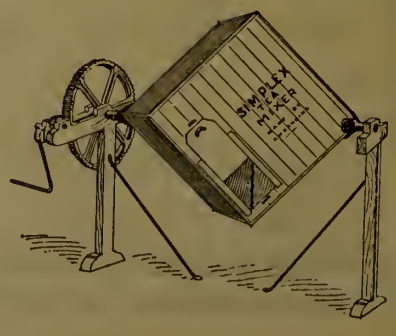
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Armeda Tea Packer and Simplex Mixer

These machines are right. Every Grocer should have them.

Said Messrs. Bowman & Angevine, wholesale merchants, Saint John, N.B. :—

"The ARMEDA Tea Packer purchased from A. H. Canning & Co., Toronto, is excellent. It is easy to handle, strong and durable. We are delighted with it."



Write for Prices.

A. H. CANNING & CO.,
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COTTAM BIRD SEED and Bird Bread, manufactured under six patents. Reliable standard goods; nothing to approach them for popularity and value. All wholesalers.

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.
$2.50 per case; 80c. gallon.
THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

POTATOES
IN CAR LOTS, BUY NOW.
WM. HANNAH & CO.
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The
DAWSON Commission Co., Limited
FRUIT, PRODUCE AND COMMISSION MERCHANTS,
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California Navels
California Seedlings
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Seedlings are now arriving in Good Condition and are taking the place of Valencias. Our Lemons and Navel Oranges were never better.
AUCTION SALES
Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.
We attend personally to all consignments of Fruit and Produce.
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LARD


When you buy Lard, you want good Lard. We guarantee our "Star Brand" Kettled Lard to be absolutely pure. We have this in tierces of 400 lbs., pails of 60, 20, 10, 5 and 3 pounds each, and in 1 pound packages. This last we recommend to the general grocery trade, no delay in putting up, always ready, and of the finest quality; shipped in boxes of 40 and 80 pounds each.
F. W. FEARMAN
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Best package Tea on the market.
BALFOUR & CO. - Hamilton

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ROYAL
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POLISHED
IMPERIAL SEETA
IMPERIAL GLACÉ
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THE MOST NUTRITIOUS COCOA.
EPPS'S
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COCOA
In labelled Tins. 14 lb Boxes.
Special Agent for the entire Dominion, C. E. COLSON & SON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.

FIRST QUALITY
Oak Dash Churns
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Also complete lines of Woodenware, Brooms, Brushes, Paper, Paper Bags, Twines, etc.
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SHORT CUT PORK
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AND
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Fancy Oranges, Lemons and Bananas.
And all kinds of Foreign and Domestic Fruits.

HUGH WALKER & SON
Direct Importers and Commission Merchants
GUELPH, - ONT.

Send along your orders as you are doing, which will receive best attention and prompt shipment.

was principally to eastern makes, and the difficulty appears to be to get the desired quality. When it is obtainable, 6¾ to 7c. is paid, but for the bulk of the eastern goods the ruling price is 6⅝ to 6¾c. Finest Ontario makes that are offering here cost fully as much as buyers are bidding for them, so that trading is dull. If a buyer had to fill an order he would certainly have to pay 7¼ to 7⅜c., but if it was a case of a sale it would be different, for 7 to 7¼c. is all that could be realized.

Butter has developed a firmer tone within the past few days as a result of rather free purchasing by local jobbers, and some speculative exporters, who consider June creamery a purchase. They have been paying all the way from 16½ to 17c. at the factory, and naturally other salesmen are firmer sellers as a consequence of this. In contrast to this, however, it is worthy of note that cable limits do not permit the payment of more than 16½c. here. In a jobbing way finest creamery sells in small parcels at 16½ to 17c., as to grade.

MONTREAL NOTES.

Buyers have bid from ¼ to ½c. more per pound for creamery butter at country points this week.

Large shipments of teas to the United States from this market has been one of the features of the week.

The local refiners have marked down prices 1-16c. per pound on all sugars, except Paris lump and extra ground.

Large receipts of Canadian strawberries have led to a slump of 3 to 4c. per basket, quart boxes being quoted at 7 to 8c.

THE BEET SUGAR FACTORY.

The establishment of a beet sugar factory has been again brought up for consideration in the Wiarton town council, and a committee has been appointed to arrange terms to offer the company seeking to establish the works.

TORONTO GROCERS' ASSOCIATION.

THE regular meeting of the Toronto Retail Grocers' Association was held on Monday evening, this week, in St. George's Hall, Elm street, the president W. H. Marmion, occupying the chair. There was a fair attendance.

Five new members were admitted: G. Sanderson, 706 Queen street west; E. J. Henry, 783 Queen street west; W. H. Harper, 357 King street west; A. A. Bogart, 356 College street, and Fred Thorne, 107 Nassau street.

Communications were received from the Members of Parliament for Toronto, Peel and York, in regard to the Civil Servants' Garnishee Bill, stating that it had been shelved this session, but would be brought up again next session. The M.P.'s did not commit themselves as in favor of or opposed to the bill.

A communication was received from E. M. Trowern, secretary of the Retail Merchants' Association, regarding the raising of peddlers' and hawkers' licenses, asking that a good representation of the grocers should be present at the meeting of the property committee of the city council on Thursday afternoon. A resolution was passed instructing the secretary to notify Mr. Trowern that the Retail Grocers' Association would do all in its power to co-operate with the Retail Merchants' Association in this matter.

Communications were received from many of the leading wholesale and manufacturing grocers, offering prizes or cash equivalent, for the games to be held at the annual picnic of the association.

As many of the premiums offered were of considerable value and were accompanied by expressions of good-will from the manufacturers and wholesalers; these communications were received with enthusiasm.

W. J. Sykes, on behalf of the committee which visited Port Hope to make arangements for the picnic, reported that the committee had been received most cordially by the grocers and the authorities of Port Hope, that the day of the picnic was to be observed as a holiday in that town, and that the grocers there intend to co-operate with the Toronto body to have a good day's sport.

The report of the programme committee was then received, the programme showing that, beside the baseball match between the Toronto Travelers' Association and the Toronto Retail Grocers' Association, and the tug-of-war tournament between Port Hope merchants, Toronto merchants and travelers, there will be a large list of foot races, bicycle races, ball throwing, etc. Prizes for four special events have been promised by the Pure Gold Mfg. Co., Toronto. One of the most interesting of these will be a boys' scramble for five nickle watches. The committee have also made provision for a good prize for the best team of entertainers on the boat coming home. The teams are already making preparations to capture this prize.

The musical committee reported, and, on vote of the meeting, it was decided to secure Glionna's orchestra for the day.

It was decided that two sets of badges be printed, one for the committee, the other for the members, and that none but members should be given badges.

COMMISSION MAN MARRIES.

A pretty wedding took place at the residence of John Minto, Esq., of the firm of Minto Bros., 457 Dovercourt road, Toronto, on Tuesday, June 14, when Mr. Fred J. White, of the enterprising firm of White & Co., wholesale commission merchants, was united in marriage to Helen Mildred, only daughter of Mr. and Mrs. John Minto. The ceremony was peformed by the Rev. L. E. Skey, of Merriton, assisted by the groom's cousin, Rev. W. H. White, of Trinity College, Toronto.

After the ceremony the happy pair took their departure on the evening train for an extended eastern trip. THE CANADIAN GROCER joins with the friends of Mr. and Mrs. White in wishing them much happiness.

LAPORTE, MARTIN & CIE.

IMPORTERS AND WHOLESALE GROCERS

Agents in Canada for

"Princess Louise" Japan Tea. "Victoria" Japan Tea.

"P. Richard's" Brandy. "Mitchell's" Whiskeys.

72 to 78 St. Peter Street, MONTREAL.

If it's Millar's, It is All Right.



PURITY
POPULARITY
PRICE and
PROFIT.

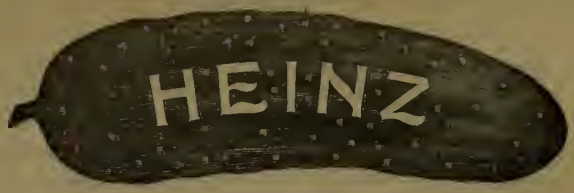
All plead for your patronage in

Millar's Paragon Cheese.

Do not buy questionable goods when you know that quality is the star that leads to success, and that **MILLAR'S** cheese is supreme in quality.

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T. D. MILLAR CHEESE CO.
INGERSOLL, ONT.

Agents... FRANK MAGOR & CO. - Montreal.
A. E. RICHARDS & CO. - Hamilton.
JOSEPH CARMAN - - Winnipeg.



Pickles.

Any old stove will boil water, and that's all you need to prepare "Heinz's Baked Beans with Tomato Sauce." Good cold, too

Others of our Popular Specialties are:

Tomato Chutney **Evaporated Horse Radish**
Tomato Ketchup **Tomato Soup**
Baked Beans with Tomato Sauce

For sale by
H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.

MEDALS--
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The GENUINE always bear this Keystone trade-mark.

H. J. HEINZ Co. TRADE KEYSTONE PICKLING & PRESERVING WORKS MARK PITTSBURG, U.S.A.



ROSE'S LIME JUICE

IS

The Original & Genuine Brand.

THE STANDARD FOR PURITY AND EXCELLENCE.

Being the product of absolutely the finest cultivated Lime Fruit in the World, it is the best procurable.

Canadian Agents: LAW, YOUNG & Co.,
Montreal.

A MEETING OF CREDIT MEN.

IN view of the approaching convention of the National Association of Credit Men, to be held in Detroit, June 22, 23 and and 24, a statement of what this organization has accomplished to date in way of business reform is in order. To present a list of its committees and to arrange therewith a circumstantial record of the work of each would be a far easier task than to present in a few sentences a conception of the wide influence for good which the organization is exerting. What the committees have done and are doing is only the means to the end. The history of their work would be in many respects only dry statistics, while that with which the business public is concerned is the net result accomplished, instead of the detail of endeavor.

The association closes the second year of its existence with so many of its objects achieved and so much of real business reform in visible progress that not only is there demonstrated to be most excellent reasons for its existence, but there is also shown that it has a valid right to the approval and financial support of the business community. There is not a wholesale house, nor manufacturing establishment in the whole country that is extending credit to its customers that has not been materially benefited by the work of this organization to date. The mere influence flowing from its efforts in many fields has had a far-reaching effect, and to-day credits in all lines of trade are far safer than they ever have been in the past by reason of the existence of the association.

Among the specific results accomplished by the National Association of Credit Men we direct attention to the following: Credit department methods have been rendered more uniform, among the different branches of trade and among different houses in the same trades. Standard blanks for all the more prominent uses have been adopted, and in various respects the granting of credits has been reduced to a scientific process. Credit managers have everywhere been afforded both a theoretical and practical education by the efforts of the organization, exerted through books and pamphlets, which have been widely dislributed by articles in the trade and financial press, by discussions conducted by the various local organizations, and last, but not least, through the frank conferences of one credit man with another as often as questions come up. Before the organization brought the credit men of competing houses into pleasant and confidential relations, they were prone to regard each other as enemies or, at least, rivals, and, therefore, they always held aloof. That the barriers separating men of common calling having been broken down, is an important result in itself. But it is only one of many.

Fraudulent failures and conspiracies to rob jobbers and manufacturers by obtaining goods for which it is intended payments shall never be made, having been rendered extremely hazardous by the action of the national association. The active prosecution that has been undertaken of a number of debtors whose failures show evidence of fraud, through its numerous branches, to inquire into all failures and through its selected attorneys prosecute fraudulent debtors to the utmost limit of the law, have already had a most salutary effect, and as further particulars of this policy are published to the world its deterrent influence will become still more manifest.

Comparatively few of those who are overtaken by business adversity are dishonest. A large number fail unintentionally, and yet from preventible causes. Among these causes may be mentioned lack of commercial knowledge, poor administration, laxity in enforcing collections, inadequate accounting, neglect to take advantage of cash discounts, and mistaken notions of business principles. While with one hand the National Association of Credit Men is prosecuting the dishonest debtor, relentlessly and according to his just deserts, it is, with the other widely disseminating a wealth of wholesome and instructive business literature, inculcating correct business doctrine, and instructing in the best up-to-date commercial methods. In this department of its work it has invoked and secured the aid of nearly the whole trade and financial press of the land, and thereby has exerted an influence for better business methods too large to be measured.

Again, in those States wherein the laws relating to commercial affairs are inadequate or unjust, the National Association of Credit Men has been at work introducing and supporting new bills, working for repeals of obnoxious laws, and advocating amendments to existing laws that are of obvious advantage to the business community. In this effort it ever seeks to put upon the Statute Book of each State in the Union, or to retain thereon, if already enacted, only those laws which are absolutely impartial in their operation and which treat debtor and creditor with equal fairness.

Every business man who extends credit —and who is there that can avoid doing so? —must perforce depend more or less upon the mercantile agencies for information concerning his customers. Before the National Association of Credit Men was formed, the subscribers to the agencies were in no position to urge or enforce their reasonable demands for improvement in the service. They were merely individual patrons of the agencies, and had no means of combining together to secure the satisfactory performance of contract or the institution of such reforms as seemed to them to be absolutely essential. Now, all this is changed. The National Association of Credit Men includes in its membership a very large fraction of all the patrons of the agencies, and through their organization they speak concerning the character of service and improvements required as one man. To the credit of the agencies, be it said, they are attentively listening, and apparently they are adjusting the machinery of their organizations to the new requirements as rapidly as circumstances will permit. The result of the work of the National Association of Credit Men in this direction alone has already proven exceedingly valuable, but the ultimate reform is not yet. Even more than has been accomplished to date is at present in sight.

Still other departments of activity in which the National Association of Credit Men is engaged might be cited, for this account is by no means exhaustive, but quite enough has been presented to indicate to a discriminating business public the claims that the organization has to cordial co-operation with its efforts, and substantial support in a financial way. The organization stands for business reform and progress in the best and broadest meaning of the terms It will eventually return its cost a hundred times over.

The work might well be taken up by business men in Canada by the organization of a similar association.

PERSONAL MENTION.

Mr. and Mrs. W. Boulter, of Picton, are in Montreal, attending the Presbyterian General Assembly.

Mr. Charles Alexander, of Alexander Bros., wholesale grocers, Providence, R.I., spent a few days in Toronto, last week. He was on pleasure bent and made a tour of some of the "Queen City's" principal wholesale grocery warehouses. Mr. Alexander was one of the New England delegates to the convention of the wholesale grocers of the United States which met at Niagara Falls on June 7 and 8.

Mr. Stephen Hustwitt, who, for some months, has been representing T. B. Greening & Co., of Hamilton, in Manitoba and Northwest, is on a visit to Toronto. Mr. Hustwitt has gained about twelve pounds in weight since he left Toronto; and speaks highly of the Northwest and of its merchants.

Several invoices of new season's spring pickings Japan teas, showing excellent cup quality, are in stock with The Eby, Blain Co., Limited.

KEEPING TO THE FRONT.

Our shipment this week, of 340 Cases, 3-lb. tins, per Str. "Dominion," closes our EXPORTATIONS of Canned Apples for the season, which aggregate 10,524 cases, gallons and threes.

The handsome returns of our export business in Apples, and the approaching time of the New Crop, warrant us in reducing our prices on the very small stock which we have now left of them on hand, and we quote, viz :

Western Brands, gallons, $1.75 per doz.
Western Brands, threes, .75 "

..ALSO..

500 Cases Warrior Brand B.C. Canned Salmon

Good quality, sound fish, **90 cents per doz.**

Western Pack, 3-lb. Tomatoes,	$1.10	per doz.
Eastern Pack, 3-lb. Tomatoes,	1.00	"
Belleville Queen Brand, 2-lb. Corn,	.80	"
Lakeport, 2-lb. Sifted Peas,	.85	"

A few hundred matted Caddies
Good Pingsuey Gunpowder Teas ***Ten Cents***

HUDON, HEBERT & CIE.

...MONTREAL...

MANITOBA MARKETS.

WINNIPEG, June 13, 1898.

THE weather is ideal for growing, and the reports from every part of the Province indicate that the crop is much in advance of this date last year. Flour has fallen in sympathy with wheat, but is still 45c. higher than before the advance. Butter (creamery) is becoming more plentiful. The May make was light, owing to scarcity of grass, but June promises to be a full month.

The Dyson, Gibson & Co. fire, mentioned last week, was not at all so serious as at first reported, it being only the wooden portion of the building that was destroyed. The firm is continuing in the brick structure, and made connection for its new electric machinery this week. The firm will put up a large brick building on the site of the burned structure almost immediately.

The prize list for the Winnipeg Industrial is now out, and a very handsome volume it proves to be.

Business is remarkably good, and prices are being very well sustained.

CANNED GOODS—The position has been unchanged since last writing. Tomatoes continue easier, though it is difficult to quote an exact price. Corn, peas and beans are firm, and there will be no change in prices in these goods till the new stocks are in.

EVAPORATED AND DRIED FRUITS—Apples are easier in tone, and are quoted at 5½c. for dried, and 10 to 10¼c. for evaporated. Apricots, peaches and pears have been without change for some weeks. Good strong stocks are held, and there is no doubt there will be a wish to see them cleared out before the new fruit comes, which, in regard to apricots, will be about the end of July. California muscatel raisins are looked upon as good value, when compared with Valencia fruit, and are selling from 5½c. upward, according to the number of crown. Currants are firm, and there will be no change in price until new crops are received.

NUTS—Tarragona Almonds 11c.; Fancy Jordan shelled, 45c.; Valencia 27c.; Sicily Filberts 8½c.; Grenoble Walnuts 11 to 11½c.; Brazil nuts 12c.; Texas Peccans (large) 10c.; Peanuts, roasted, 11 to 12½c.

TEA—Recent advices from China stated that market there has opened firm, and higher prices are being obtained than last year. The first crop of China tea is billed to reach this market between the first and second weeks in July.

COFFEE—This market has remained much in the same position for some weeks, Rios No. 5 being quoted by some houses at 10c. and by others 10½c. The market is rather quiet, but the demand is steady.

RICE—One firm has received a carload of China which is No. 1 and is selling at 6c. Japan is almost unobtainable, and B. or Rangoon shows no change since last writing.

CEREALS—Market is rather easier. Most of the material coming is American, although a few carloads of Ontario have arrived. Rolled oats are quoted at $2.15 and granulated at $2.30 per sack. Beans are very firm at $1.30. In sympathy with wheat flour is down. Patent $2.95; Strong bakers', $2.75; 2nd bakers', $2.95; XXXX, $1.35.

GREEN FRUIT— This market is active. Owing to wars and wrecks there is likely to be a banana famine. This fruit has advanced fully 20 per cent., and the supply, even at that figure, is decidedly short. Present quotations are: $2.50 to $3.50, according to size of bunch. Apricots are selling at $2.75 to $4 basket crate. Cherries, a very fine sample, $1.50 to $1.75 for 10-lb. crate. The two varieties of oranges on the market are Mediterranean sweets and St. Michaels. The former sell at $3.50 to $3.75, and the latter at $4 to $4.50, according to size. Messina lemons, $3.75 to $4. Oregon strawberries, $3.50 to $3.75 per box. First plums of the season are on the market to-day, they are California Clymon, and are quoted $3 for four basket crate, weighing about 20 pounds.

APPLES—Only one house has any stock of really good apples, and their supply is nearly exhausted. Prices quoted for fancy American Ben Davis, $5.50 per barrel.

BUTTER—Creamery is now coming in freely, and though it is a little difficult to quote values at present, 16½ to 17c. is a pretty safe market. This is, of course, point of shipment. Butter is improving in quality now that the rain has come and renewed the grass. Dairy butter has taken the expected slump, and is now worth only from 12½ to 13c., and will probably be lower by the time this is in print.

CHEESE—This product is now coming in freely and the quality is fair; price ranges from 7½ to 8¼c,

EGGS—The Manitoba hens seem tired Aear. The supply is again short, and just in pickling time, too. Price being paid is 10c. point of shipment, or 10½c. Winnipeg.

QUICK TEA PACKING.

"Talk about packing tea," said the Salada Tea Co., "one day last week one of our 'Ideal' packing machines turned out 2,200 pounds in half-pound packages. This is over 9 packages per minute, as the packers only work eight hours per day. Another machine turned out 2,750 pounds of tea, but part of this was in pounds and the rest in half-pound packages."

TRADING STAMPS.

Before I leave the stamp question I will tell about the reception which a trading stamp grocer received from another grocer's customer. The stamp grocer was trying to get some of the other dealer's trade on the strength of giving away stamps.

"See," said the grocer, "if you deal with us you get stamps and fill up one of these books (exhibiting one of the stamp company's books) and then you can obtain valuable presents for them all for nothing."

"Is that so?"

"Yes, madam."

"Well, do you give short weight?"

"Why, certainly not."

"Then you are selling inferior articles?"

"Not at all, madam."

"And you are not in business for your health?"

"No."

"Well, then, I'm sorry to say I can't believe what you say, and don't want to deal with you."

This shows you can't fool your customers all the time.—Retail Grocers' Advocate.

AGENCIES WANTED.

AGENCIES WANTED FOR GREAT BRITAIN, Germany and France. London agent, highest references, open to represent Canadian provisions (Butter, Cheese, Poultry, Hams, Eggs Corn, etc.) Interview on behalf of advertisers eventually. Write, D. Schulte, care Union Bank of Canada, Montreal. (24)

BUSINESS FOR SALE.

BUSINESS FOR SALE IN THE CITY OF LONdon; dry goods, boots and shoes; established thirty years; small stock, rent low; reason for selling, retiring from business; price right to responsible party. R. A. Jones, London, Ont. (tf)

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

DRINK : : :

:: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee

SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .

CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier

The world-renowned French Vanilla Chocolate.

HERDT & CO. 13 St. John St. **Montreal**

General Agents for the Dominion

Guaranteed to keep in all climates



Just the Thing for the Warm Weather.

"OWL BRAND" CONDENSED MILK keeps in any climate, hot or cold. Fresh milk goes sour, then your customers fall back on condensed. You want to be ready for them with a good supply of "Owl Brand," as they know that it beats all others. Better make a display of it and let them know you have it. Then they will be sure to come to you for it.

THE CANADA MILK CONDENSING CO., Limited,
ANTIGONISH, N. S.

THE DOMINION BANK

Capital (paid-up).....$1,500,000
Reserve Fund..... 1,500,000

DIRECTORS

Hon. Sir Frank Smith, President. | W. Ince. W. R. Brock.
E. B. Osler, M.P. Vice-President. | Edward Leadley. Wilmot D. Matthews. A. W. Austin.

Head Office - TORONTO

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Belleville	Cobourg	Lindsay	Orillia
Brampton	Guelph	Napanee	Oshawa
Seaforth	Uxbridge	Whitby	Winnipeg

Montreal

Toronto—Dundas street, corner Queen.
" Market, corner King and Jarvis street.
" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions, 1897. Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

If You Handle Them You Know

THAT

"Sterling"

BRAND

Pickles, Jams, Jellies, Sauces, etc., are deservedly popular. They are prepared by

T. A. LYTLE & CO.

Vinegar Manufacturers, TORONTO

Currants

Choice bold fruit, cases and half cases, at greatly reduced prices.

Warren Bros. & Co.

TORONTO.



Put up in Twin Cakes 12 oz. each, 100 in box, and 3-lb. bars 20 bars in a box, all wrapped with a paraffin waxed wrapper.

Quotations furnished on application. See our list of premiums given in exchange for "Ivory Bar" soap wrappers.

Brantford Soap Works Co., Limited

Manufacturers of
"IVORY BAR" and other Standard Brands of Soap

Extra Choice

Hams Bacon
Pure Lard
Mess Pork

PARK, BLACKWELL & CO. Limited

Pork and Beef Packers,

TORONTO

Sugar

Dutch Granulated

100-LB. DOUBLE BAGS.
SHIPMENTS NOW IN STORE.

PERKINS, INCE & CO.

TORONTO.

Positively
IT'S GOOD COFFEE
Comparatively
THERE'S NO BETTER
Superlatively
IT'S THE BEST



Better try it
You can't do better.

CURRENT MARKET QUOTATIONS

June 16, 1898.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

SUGAR

	Montreal, Quebec, Ottawa.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba and B.C.	
Granulated (Redpath, St. Lawrence)	.....	4 9-16	.....	4 13-16	4⅝	4¾	5⅛	5¼
Granulated, Acadia	.....	4 9-16	.....	4¾	.....	.....	.....	.....
German (Canadian) bbls	.....	4 7-16	.....	4 9-16	4⅜	4½	.....	.....
" (imported) bags	.....	4 5-16	.....	4 9-16	.....	.....	.....	4⅞
Dutch, bags	.....	4 5-16	.....	4 9-16	.....	.....	5⅝	5⅞
Paris lump, bbls. and 100-lb. bxs	.....	5¾	.....	6 1-16	5¾	6	.....	.....
" in 50-lb. boxes	.....	5¾	.....	6 3-16	.....	.....	.....	.....
Extra Ground Icing, bbls	.....	5⅜	.....	5 9-16	.....	.....	6	6½
Powdered, bbls	.....	5⅛	5 5-16	5 9-16	5¾	6	6	6½
Cream	.....	4⅛	.....	4 5-16	.....	.....	.....	.....
Extra bright	.....	4⅛	.....	4¼	4	4⅛	.....	.....
Bright coffee	.....	.....	.....	4 3-16	.....	.....	.....	.....
Light yellow	.....	.....	.....	4⅛	3⅞	4	4⅛	4¾
Yellow	.....	3¾	.....	3 15-16	3½	3¾	.....	.....
Demerara	.....	.....	3.50	3.75	.....	.....	.....	.....
Imported yellow	.....	.....	.....	3 15-16	.....	.....	.....	.....

SYRUPS AND MOLASSES

Syrups—								
Dark	.....	2	$0 23	$0 27	.....	.....	.....	.....
Medium	.....	2½	30	32	.....	.....	3	3½
Bright	.....	2¾	35	37	.....	.....	3¼	3½
Honey	.....	.....	.....	40	.....	.....	.....	.....
" 25-lb. pails	.....	.....	.....	1 00	.....	.....	.....	.....
" 38-lb. pails	.....	.....	.....	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	.....	31	27	45	26	28	35	45
Barbadoes	.....	31	.....	.....	28	29	.....	.....
Porto Rico	23	25	38	42	32	34	.....	.....
Antigua	22	23	.....	.....	25	28	.....	.....
St. Croix	.....	.....	.....	.....	27	28	.....	.....

TEAS

Black—								
Congou—Half-chests Kaisow, Moning, Paking	$0 12	$0 60	$0 12	$0 60	11	40	35	40
Caddies Paking, Kaisow	14	40	18	50	15	40	25	35
Indian—Darjeelings	35	55	35	55	30	50	13	20
Assam Pekoes	20	40	20	40	18	40	.....	.....
Pekoe Souchong	18	25	18	25	17	24	.....	.....
Ceylon—Broken Pekoes	35	42	35	42	34	40	32	40
Pekoes	20	30	20	30	20	30	25	32
Pekoe Soucbong	17	35	17	35	17	35	22	28
China Greens—								
Gunpowder-Cases, extra firsts	42	50	42	50	.....	.....	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....	.....	.....
Young Hyson—Cases, sifted, extra firsts	42	50	42	50	.....	.....	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....	35	40
Half-chests, ordinary firsts	22	38	22	38	.....	.....	28	35
Half-chests, seconds	17	19	17	19	.....	.....	.....	.....
" thirds	15	17	15	17	.....	.....	.....	.....
" common	13	14	13	14	.....	.....	22	30
Ping Sueys—								
Young Hyson-½-chests, firsts	28	32	28	32	30	40	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Half-boxes, firsts	28	32	28	32	.....	.....	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Japan—								
½-chests, finest May pickings	38	40	38	40	.....	.....	38	40
Choice	32	36	32	36	.....	.....	35	45
Finest	28	30	28	30	.....	.....	.....	.....
Fine	25	27	25	27	.....	.....	.....	.....
Good medium	22	24	22	24	.....	.....	20	25
Medium	19	20	19	20	.....	.....	.....	.....
Good common	16	18	16	18	.....	.....	.....	.....
Common	13	15	13½	15	.....	.....	15	20
Nagasaki, ½-chests Pekoe	16	22	16	22	.....	.....	.....	.....
" " Oolong	14	15	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	16	19	.....	.....	.....	.....
" " Siftings	7½	11	7½	11	.....	.....	.....	.....

WOODENWARE

Palls, 2-hoop, clear, No. 1	.....	.....	.....	$1 45	$1 45	$1 50	$1 50	$1 60
" 3-hoop, " "	.....	.....	.....	1 60	.....	1 60	.....	.....
" 2-hoop, " No. 2	.....	.....	.....	1 40	.....	1 40	.....	.....
" 3-hoop, " "	.....	.....	.....	1 55	.....	1 55	.....	.....
" 3-hoop, painted, No. 2	.....	.....	.....	1 40	.....	1 40	.....	.....
Tubs, No. 0	.....	.....	.....	8 00	.....	8 00	9 50	10 50
" " 1	.....	.....	.....	6 50	.....	6 50	8 50	9 50
" " 2	.....	.....	.....	5 50	.....	5 50	6 50	7 00
" " 3	.....	.....	.....	4 50	.....	4 50	5 50	6 00

BUTTER AND CHEESE

Dairy, large rolls, per lb	12½	13	12	12½	15	16	17	19
" pound prints	.....	.....	12½	14	16	17	.....	.....
" tubs, best	.....	.....	12½	13	15	16	.....	.....
" tubs, second grade	.....	.....	10½	11½	13	15	18	20
Creamery, tubs	16	16½	16	16½	17½	18	.....	20
" prints	.....	21	17	17½	18	19	.....	.....
Cheese	6½	7	.....	7¾	8	8½	.....	10

PROVISIONS

	Montreal, Quebec, Ottawa.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba and B.C.	
Dry Salted Meats—								
Long clear bacon	7¾	8	8¾	9	.....	.....	8¾	9½
Smoked Meats—								
Breakfast bacon	.....	12	11½	12	.....	.....	.....	12½
Rolls	.....	9	8¾	9	9½	10	9	10½
Hams	11	12	10	11½	11½	12	.....	12
Shoulder bams	.....	10	8¼	8½	8	9	.....	9½
Backs	.....	.....	11	11½	.....	.....	.....	12
All meats out of pickle 1c. less.								
Barrel Pork—								
Canadian heavy mess	.....	17 00	16 00	16 50	16 25	17 50	16 00	16 50
" short cut	17 50	19 00	.....	17 00	16 50	17 50	16 50	17 00
Clear shoulder mess	.....	.....	.....	15 00	..	15 00	.....	.....
Plate beef	12 50	18 00	11 00	11 50	16 00	17 00	.....	.....
Lard, tierces, per lb	.....	8¼	7½	8	8	8½	8½	9½
Tubs	.....	8½	8	8¼	8½	9	.....	.....
Pails	8¾	9¾	8¼	8¾	9	9½	.....	10
Compound, Pails	1 15	1 40	6½	7	6½	7	.....	8
Shortening, in 60-lb. tubs	.....	.....	.....	7½	7¼	.....	.....	.....
Dressed hogs, light	.....	6 25	6 25	6 50	.....	.....	.....	.....

GREEN FRUITS

Oranges, Cal. navels, per crate	3 50	4 00	.....	.....	3 50	4 00	.....	4 00
" California seedlings	.....	.....	2 50	3 00	2 50	3 00	.....	3 00
" Mediterranean sweets	.....	.....	2 75	3 25	2 50	3 50	.....	.....
" Messina, ½ and ¾ bxs	.....	.....	1 75	2 50	1 75	2 25	.....	.....
" Blood, ½ boxes	.....	.....	1 65	1 75	.....	.....	.....	4 00
Lemons, Messina, per box	2 50	3 00	2 75	3 50	2 50	3 50	.....	4 25
" Sorrento, 300's	.....	.....	4 00	4 50	.....	.....	.....	11
Bananas, per bunch	1 50	2 00	1 50	2 25	1 50	2 25	2 25	2 75
Apples, per bbl	2 00	4 50	4 00	7 00	3 00	5 00	4 50	5 50
Pineapples, each	.....	.....	10	15	15	20	.....	.....
" cases, 30's, 36's	.....	.....	.....	4 25	.....	.....	.....	.....
Strawberries, per quart	.....	.....	4	9	12	14	.....	.....
Gooseberries, per basket	.....	.....	50	1 00	.....	.....	.....	.....
Cberries, black, per box	.....	.....	1 00	1 25	.....	.....	.....	.....
Tomatoes, 4-basket carriers	.....	.....	1 50	2 00	2 50	3 00	.....	4 00
Onions, Egyptian, per sack	.....	.....	2 75	3 00	2 50	3 00	.....	4 50
" Bermuda, per case	.....	.....	2 00	2 25	2 00	2 25	.....	.....

NUTS

Brazil	12	13	12½	14	12	12½	12½	15
Valencia shelled almonds	25	27	22	24	.....	.....	25	30
Tarragona almonds	10½	11½	10	11	11	12	13	15
Peanuts (roasted)	6½	9	7	10	9	10	9	12
" (greeu)	5½	8	.....	9	.....	.....	10	12
Cocoanuts, per sack	.....	.....	.....	4 00	3 50	4 00	.....	.....
" per doz	.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts	10½	12	10½	12	12	13	.....	14
Marbot walnuts	8	9	9	10	9	10	.....	.....
Bordeaux walnuts	8	9	8	9	9	10	.....	.....
Sicily filberts	8	9	8	9	8	10	.....	12
Naples filberts	10	11	10	11	10	11	.....	.....
Pecans	8½	12	8	11	11	12	.....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes	12	15	12	14	14	15	13	15
" in 5-lb. cans	15	16	14	15	15	16	.....	.....
" whole	11	13	11	13	12	13	10	15
Pepper, white, ground, in kegs, pails, boxes	18	26	18	24	24	26	25	35
" " 5-lb. cans	20	22	20	26	20	22	.....	.....
" " whole	17	25	17	24	20	22	.....	.....
Ginger, Jamaica	20	25	18	25	20	25	.....	.....
Cloves	15	20	14	35	18	20	.....	.....
Pure mixed spice	25	30	25	30	25	30	.....	.....
Cassia	25	40	20	40	18	20	20	25
Cream tartar, French	25	27	24	25	20	22	.....	.....
" " best	28	30	25	30	25	30	.....	.....
Allspice	15	17	13	16	13	14	18	20

PETROLEUM

Canadian	.....	12	.....	13½	15	16	.....	.....
Sarnia water white	12	13	.....	15	17	19	.....	.....
Carbon safety	.....	17	.....	.....	.....	.....	.....	.....
American water white	17	17½	.....	17½	19	21	.....	.....
Pratt's Astral, in bulk	18	19	.....	16	.....	.....	.....	.....

COUNTRY PRODUCE

Eggs, fresh laid	9	10	10	10½	9½	10	10	15
Poultry—chickens, dressed	*5	8	50	60	60	90	.....	.....
Geese, per lb	5	6	.....	.....	70	1 00	.....	.....
Ducks, per pair	*8½	9	.....	.....	50	1 00	.....	.....
Turkeys, per lb	8	10	.....	10	10	12	.....	.....
Game—Hares, per pair	25	30	.....	.....	25	30	.....	.....
Honey, comb, per doz	1 50	1 75	90	1 50	1 50	1 75	.....	.....
" light color, 60-lb tins	7	8	6	6½	7	8	.....	.....
" " 5 and 10-lb. tins	7	8	.....	7	8	10	.....	.....
" buckwheat	4	5	3	4	5	6	.....	.....

* per pound.

RICE, SAGO, TAPIOCA

Rice—Standard B	3 75	3 90	3¾	3⅞	3 62½	3 75	4½	4⅝
Patna, per lb	.....	5	5½	6	5	6	.....	.....
Japan	6	6¼	6	6½	5	6	.....	5¾
Imperial Seeta	5	6	4⅞	5½	5	6	.....	.....
Extra Burmah	.....	.....	4¼	4⅜	4	5	.....	.....
Java, extra	6½	7	6	6½	6	7	.....	.....
Sago	3½	4	3½	4¼	5	6	.....	4
Tapioca	4	4½	3¾	4½	5	6	....	4

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	2 25	2 50	2 30	2 40	1 50	1 75
Sal soda, per bbl	70	75	70	80	85	90	.....	.....
Sal soda, per keg	95	1 00	95	1 00	95	1 00	.....	.....

A Drummer Speaks

Copy of letter from a salesman of a leading Montreal grocery firm.

The original of any testimonial printed in this journal is on file at our office, and will be produced on application.

Montreal, June 4th, 1898.

Messrs. Chase & Sanborn, Montreal:

Gentlemen,—On my arrival home this evening your esteemed favor of 1st inst. was handed me, for which please accept thanks.

I beg to assure you the sale of your coffee will never be neglected, as I consider I am doing a favor to our customers in getting them to handle your Coffees instead of the poor coffees they are sometimes induced to buy.

I am, gentlemen, yours very truly,

R—— B——

Chase & Sanborn, Boston Montreal Chicago.

FRUITS

Foreign—	Montreal, Quebec, Ottawa.		Toronto, Hamilton, London.		St. John, Halifax,		Manitoba and B.C.	
Currants, Provincials, bbls...	5¾	6	5¾	6	5½	6	7	7¼
" " ½-bbls	5⅞	6	6	6½	6	7	7	7¼
" Filiatras, bbls	...	6	..	6½	5¾	6¼	7¼	7½
" " ½-bbls...	6⅛	6¼	...	6¾	5¾	6½	7½	8
" " cascs	6¼	6½	...	6½	6½	7	.....	.....
" " ½-cases..	6¼	6½	6½	7	6½	7	.....	.....
" Patras, bbls	.....	.....	.....	7	6	7	.....	.....
" " ½-bbls	.....	.....	6¾	7	6	7	.....	.....
" " cases	6½	7	6½	7	7	7¼	.....	.....
" " ¼-cases	6½	7	6½	7¼	6	7	.....	.....
Vostizzas, cases	7	8	...	8½	7	8	7½	8
Dates, boxes	4	6	4	5	5	6	6	7
Figs, 4-crown	10	12	10	11	11	12	12½	15
" 5-crown	12	13	11	13	12	13	.....	.....
" 7-crown	13	14	13	14	13	14	.....	.....
" 9-crown	15	16	15	16	16	17	.....	.....
" natural, bags	3½	6	3½	4½	.....	6	.....	.....
Prunes, Sphinx, B's	.....	.....	.....	7½	10	12	8	9
" " A's	.....	.....	.....	8½	.....	.....	.....	.....
" California, 40's	10	11	8½	10	10	12	.....	.....
" " 50's	8	9	8	8½	8	9	.....	.....
" " 60's	7½	8	7¼	8½	7	8	.....	.....
" " 70's	7	8	7	7½	7	8	.....	.....
" " 80's	6	7	6½	7	.....	7	.....	.....
" " 90's	.....	5	6	6½	4½	5	6¼	6½
Raisins, Valencia, off stalk	.....	5	4	4¾	5	6	1 70	1 90
" Fine off stalk	5	5½	4½	5	5	6	.....	.....
" Selected	5¾	6¾	5½	6½	6	7	.....	.....
" Layers	6	7	6	6½	8	9	8	8½
" Sultanas	9½	12	8	12	10	12	10	12
" Cal. L.M., 3-crown	7	8	7	7½	6½	6¾	7	7½
" " 4-crown	7½	8½	7¾	8	7½	7¾	8	8½
Domestic—								
Apples, dried, per lb	6½	7	5	6	6	6½	.....	7
" evaporated	9	10	9½	10	10	10½	11	12
Cal. Evaporated Fruits—								
Apricots, 50-lb. boxes	9	10	9	9½	9	10	.....	11½
" 25-lb. boxes	9	16	9½	15	11	16	.....	.....
" cartons	13	14	12	13	13	14	.....	.....
Peaches, 25-lb. boxes	10	12	9	12	10½	12	11	13
" 1-lb. cartons	12	13	12	13	12	14	.....	.....

CANNED MEATS

Comp. corn beef, 1-lb. cans	$1 60	$2 25	$1 65	$1 70	$1 75	$2 00	$3 00	$3 25
" " 2-lb. cans	2 75	4 10	2 95	3 00	3 10	3 25	2 75	3 00
" " 6-lb. cans	9 00	13 00	9 25	9 50	8 75	9 25	.....	.....
" " 14-lb. cans	18 25	28 15	20 00	21 00	20 00	21 00	.....	.....
Minced collops, 2-lb. can	2 60	2 70	.....	2 60	2 75	2 80	.....	.....
Lunch tongue, 1-lb. can	3 50	3 75	3 20	3 25	3 25	3 35	6 50	7 00
" " 2-lb. can	6 50	7 40	6 75	7 00	5 80	6 00	6 25	6 50
English brawn, 2-lb. can	2 60	2 90	2 75	2 80	2 75	2 80	2 50	2 75
Camp sausage, 1-lb. can	2 40	2 50	.....	2 50	2 50		.....	.....
" 2-lb. can	4 00	4 25	.....	4 00	4 00		.....	.....
Soups, assorted, 1-lb. can	1 50	2 00	.....	1 50	1 40	1 50	.....	.....
" 2-lb. can	2 25	3 00	.....	2 20	2 25	2 30	.....	.....
Soups and Boull., 2-lb. can	1 75	1 80	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can	4 25	3 50	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ½'s	.....	.....	1 65	1 70	.....	.....	.....	.....
" " " 1's	.....	.....	2 80	2 95	.....	.....	.....	.....

COFFEE

Green—	Montreal, Quebec, Ottawa.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba and B.C.	
Mocha	24	29	23	28	25	30	24	25
Old Government Java	27	31	22	30	25	30	24	25
Rio	10	11	7½	12	12	13	10	10½
Plantation Ceylon	29	31	26	30	29	31	.....	.....
Porto Rico	24	28	22	25	24	28	.....	.....
Gautemala	24	26	22	25	24	26	.....	.....
Jamaica	18	22	15	20	18	22	.....	.....
Maracaibo	13	15	14	20	13	15	.....	.....

CANNED GOODS

Apples, 3's	$ 90	$1 00	.....	$0 95	$1 00	$1 10	$2 25	$2 50
" gallons	2 40	2 75	$2 25	2 50	2 60	2 70	.....	3 50
Blackberries, 2's	1 40	1 70	1 40	1 70	1 50	1 80	3 25	3 50
Blueberries, 2's	80	90	75	85	85	95	2 00	2 50
Beans, 2's	70	95	70	95	90	95	1 80	2 00
Corn, 2's	90	1 00	82½	95	90	1 00	.....	2 15
Cherries, red, pitted, 2's	2 00	2 35	1 85	2 25	2 30	2 40	4 00	4 75
Peas, 2's	90	95	85	95	90	1 20	.....	2 25
" sifted select	1 14	1 20	1 10	1 25	1 15	1 20	2 25	2 40
" extra sifted	1 25	1 40	1 20	1 25	1 30	1 50	.....	2 75
Pears, Bartlett, 2's	1 50	1 75	1 50	1 75	1 70	1 80	3 00	3 50
" " 3's	2 25	2 40	2 00	2 40	2 20	2 40	5 00	5 50
Pineapple, 2's	2 10	2 40	2 40	2 50	1 75	2 40	4 50	5 00
" 3's	2 50	2 60	2 50	2 60	2 50	2 60	.....	5 00
Peaches, 2's	1 75	1 90	1 40	1 75	1 75	1 90	.....	3 50
" 3's	2 50	2 75	2 00	2 40	2 50	2 75	.....	5 50
Plums, green gages, 2's	1 50	1 55	1 30	1 55	1 30	1 60	3 00	3 50
" Lombard	1 30	1 50	1 20	1 50	1 30	1 50	.....	.....
" Damson, blue	1 10	1 30	1 00	1 40	1 10	1 30	.....	.....
Pumpkins, 3's	75	85	70	80	90	1 00	2 25	2 50
" gallon	2 10	2 25	2 10	2 25	2 10	2 25	.....	2 00
Raspberries, 2's	1 50	1 90	1 40	1 70	1 50	1 90	.....	3 00
Strawberries, 2's	1 50	2 00	1 60	1 90	1 75	2 00	.....	3 50
Succotash, 2's	1 10	1 15	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	.....	1 20	1 15	1 20	1 30	1 40	.....	3 20
Lobster, talls	2 50	2 95	2 40	2 70	2 50	2 60	.....	11 00
" flats	2 75	3 00	1 65	1 75	1 25	1 30	.....	11 50
Mackerel	1 30	1 35	1 30	1 35	1 10	1 25	.....	.....
Salmon, sockeye, talls	1 15	1 25	1 15	1 30	1 00	1 20	4 50	5 00
" " flats	1 30	1 45	.....	.....	1 30	1 35	.....	.....
" " Horseshoe	1 20	1 25	.....	1 25	.....	1 25	.....	.....
" Cohoes	95	1 00	95	1 00	95	1 00	4 25	4 50
Sardines, Albert, ¼'s	10¼	11	.....	13	14	15	.....	12
" " ½'s	20	21	20	21	20	21	.....	21
" Sportsmen, ¼'s	11½	12	.....	12½	.....	12	.....	12½
" " ½'s	19	20	.....	21	20	21	.....	21½
" key opener, ¼'s	10	11	10½	11	16	18	.....	.....
" " ½'s	16	18	18½	23	10	11	.....	.....
" other brands	23	35	16	17	16	17	.....	.....
" P. & C., ¼'s	23	25	23	25	23	25	.....	.....
" " ½'s	33	36	33	36	33	36	.....	.....
" American, ¼'s	4	5	4	5	4	5	.....	.....
" " ½'s	9	11	9	11	10	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100	9 00	11 00	10 00	11 00	10 00	11 00	.....	.....
Fruit in glass jars	.....	.....	.....	.....	4 25	4 50	.....	.....
Haddies	.....	.....	1 10	1 20	1 00	1 10	.....	.....
Kippered Herrings	1 40	1 50	1 15	1 60	1 10	1 15	1 90	2 00
Herring in Tomato Sauce	1 35	1 45	1 20	1 60	.....	2 00	1 90	2 00

TRADE IN OTHER COUNTRIES THAN OUR OWN.

CANNED SALMON IN LONDON.

THE position of salmon has not been influenced by the quiet week, and the firm tone still prevails. There have been a few speculative transactions in the new pack at prices based on about present rates, but the sellers now decline to make further sales except at an advance of from 6d. to 1s. per case. The district from which these sales have been made is a comparatively new and untried one as far as this country is concerned, the fish in previous seasons having been sold principally for domestic consumption, and consequently the purchases are in the nature of an experiment, which may account for the low price accepted as compared with what prevails for the more established and better known packs.—Produce Markets' Review.

TEAS IN NEW YORE.

There has been a radical change in the market. The prospective import duty of 10c. per pound has had the effect to stimulate an active demand for investment account, and prices have advanced sharply, showing a rise of fully 3 to 5c per pound on low grades from those paid at the auction sale. The demand has been principally for tea for price, and the bulk of tbe business transacted has been in lines, although at the close there was more doing in invoices, as holders were showing more of a disposition to meet the demand at the higher prices ruling.—N. Y. Journal of Commerce.

JAPAN TEA AND RICE.

Smith, Baker & Co.'s circular, dated Yokohama, May 20, says: "New teas commenced arriving in considerable quantities on the 2nd instant, and have met with an active and general demand, a large business resulting. Prices have ruled strong throughout, and are about on a par with those current between the 9th and 20th of May last year for kinds above $30. Below this price they are higher than last season. The quality of the crop thus far does not compare favorably with last year. Values have ruled much higher than was anticipated before the opening, but, even at present prices, the natives claim that tea-growing is not as remunerative as in former years. The terms 'increased cost of production' and 'lack of care in cultivation and manipulation,' which have become familiar and hackneyed to American readers in quotations and reports of Japan teas for the last two seasons, must not be passed over as meaningless. In support of their relevancy, we beg to call attention to one factor only. A measure of rice (Itto), which cost 87c. in 1893 and $1.18 in 1896, now costs $2. This alone, in a community where the value of labor is measured by the bare cost of maintenance of life, is sufficient to explain why a certain crop like tea, which is almost wholly a question of labor, should be produced poorer and in decreasing quantities, and in part justifies the native demand for a better price."

CURRANTS IN LONDON.

A quiet tone has again prevailed in the currant market, and only a moderate weight of fruit has changed hands. So far as figures are concerned, the position has seldom been stronger, and it is now beyond all doubt that the new season will be started with a much cleaner book, so far as stocks are concerned, than has been the case for many years past. The landed stock in London on the 31st ultimo was 3,999 tons, against 4,920 tons in 1897, 10,631 in 1896, 15,152 in 1895, 11,984 in 1894, and 12,466 in 1893. The average deliveries in the three remaining months of the present season have, during the last four years, been 5,500 tons, and it is obvious that if anything like this figure is to be kept up a not inconsiderable weight of fruit must be drawn from the stock remaining in Greece. This is altogether apart from the fact that it is clearly impossible to entirely use up the landed stock and reduce it down to next to nothing, as dealers must always hold some sort of stocks, and for one reason or another some holders always exhibit sufficient confidence to retain a certain proportion, be it ever so small. A glance at the stocks remaining on August 31 during the last six years shows that in 1897 2,500 tons remained, and the average of the five previous years was no less than 8,000 tons. Supposing, therefore, that only 5,000 tons are required for delivery between now and the new season, and that a landed stock of 1,000 or 1,500 tons is on hand at the close, it is clear that 2,000 to 2,500 tons must be drawn from the comparatively small stocks in Greece in the meantime.—Produce Markets' Review.

BUTTER OUTLOOK IN ENGLAND.

Grocers' Journal, London, Eng.

Since we addressed our readers in March on this staple, the market has pursued a devious course, and this week finds it, after continued sagging, as deep in the slough of despond as it has ever been. Two months ago, when the Australasian season practically came to its end, prices took an upward turn, the low rates which had ruled since the first shipment of the past season arrived from the Antipodes having caused such an increased consumption that there were little or no stocks to draw upon when the falling off came, increased as it was by the diminution in the Danish output. The rise, however, was but small, and its life a short one. Supplies began ere long to pour on to the markets and rates to drop once more, notwithstanding all the efforts of sellers to clear, so that a second period of dulness and extreme declension of values has come about, which allows of no prophesy as to its longevity. People are asking everywhere what is the reason of the decadence in price of butter, so short a time after the removal of one of its most powerful rivals from the scene. It is certainly a puzzling question when one looks at the imports and finds that the natural needs of the population have not been inordinately catered for by the foreigner and the colonial. The fact is, that the home-make is now a factor to be counted with more than ever before. Progress has been made in the placing of butter on the markets both of the towns and of the suburban districts, the attainment of uniformity in style of output has been more nearly reached, the factory system has met with such success in Ireland, and organization in England has been so far perfected, that it only required a favorable spring to ensure an enormous output. That has come this year. It is now recognized by those who have studied the question that the home-make is a formidable factor in the situation. This spring, which opened dry and unpromising for the dairy farmer, developed into a wet and warm May which has been an essentially grass-farming month. Seldom have the pastures looked as luxuriant as now, and it is certain that the make of butter is exceptionally large. The market has been simply overpowered with the immense bulk of the offerings, and the pity of it—from the producer's point of view—is that there are no signs of a break in the immediate future. Irish is not yet in sufficient supply in the Metropolis to make much difference, but it is well in evidence at Liverpool, and in the north it is running its competitors close. Quantities of foreign butter are already going into store here to be held on speculative account for the day of better things, and as this accumulates it will hang over the market to stay the upward rushes which Copenhagen is fond of springing on people here every time it sees an opportunity. Thus it would seem that an era of extremely low rates is upon us, and is likely to stay, and it is no light in a dark place to learn that America and Canada are likely to increase their output, though it is at present unprofitable to ship—Liverpool prices for creameries being between 60 and 80s.



FOUR REASONS WHY GROCERS

should sell a brand of Stove Polish which, above **ALL** others, consumers want, and for which Grocers can offer no substitute without injury to their trade.

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Second: It gives Perfect Satisfaction to Consumers.

Third: It is Thoroughly Advertised and Sells itself.

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J. Bruce Payne's

CIGARS

are Best.



A few of our Leaders—

Pharaoh - 10c. Special.
Pebble - 5c. "
La Fameuse, Grit, The Bird, etc.

J. BRUCE PAYNE

GRANBY, QUE.

GRAND MOGUL Tea Cabinet.

Keeps the tea from flies and dust, and a splendid show case. Grand Mogul is a seller, because it is a superior tea, and every package contains coupons which assist to advertise the tea more effectually than any other means. A good profit for the grocer and no competition with pedlars. If not handled in your town, write us for a cabinet.

T. B. ESCOTT & CO. Wholesale Grocers, *LONDON, ONT.*

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., June 15, 1898.

THE past week in the grocery trade has been a quiet one. Fair stocks are held, and there is but a limited demand. In lumber, the American market is still dull, and but little improvement is to be noted in the English market. This month is seeing the first large shipments going forward. Quite a number of steamers are due here for cargoes. The lumber for the English market is brought here from outside mills very largely, the local mills chiefly sawing for the American trade, and they are mostly shut down, which leaves very many men idle. Rice keeps high. In spice, the feeling is easier. Tea shows a fair business, chiefly Indians and Ceylons. Package teas are being pushed under private brands for each retail dealer. It is said while with large dealers this works satisfactorily, through the country the consumers seem to have the idea that they are being sold a poor article at a big price. It is very difficult, even with a good tea, to break down the prejudice.

OIL—The demand is light, particularly for burning oil, but at this season that is expected. Some dealers report a good sale for lubricating oil, even in the face of many lumber mills being shut down, but at this, of course, only one branch of demand. It is as yet too early for cod oil.

SALT—Another small cargo of Liverpool salt is landing. It finds but a fair sale. The large quantities brought here during the winter enabled consumers to anticipate their needs till late in the season at the low prices then ruling. Further supplies are due, so, though prices are rather firmer, there is lots of stock. In Canadian, the regular demand is noted. Cheese and butter salt, in barrels and bulk, is rather scarce, but manufactuers west stand ready to supply all demands at even prices. We quote as follows: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 to $2.60 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30; mineral rock salt, 60c. to $1.

CANNED GOODS—There is quite a free sale, the picnic season now being on. Canned goods rule firmer than almost any line at present, but stocks are thought to be quite enough for all demand till new goods arrive. Lower prices are then looked for, at least as compared with the present. Still, if western demand should be again large in the spring, it would do much to keep prices up. Salmon is the easy point, and dealers are carrying quite a stock for this season, though the demand is better than for some time, and better prices expected. In fruits a fair sale is noticed, but largely peaches. In oysters there is but quiet movement; prices are very firm. Lobsters keep high. American canners have reduced their quotations on meats.

GREEN FRUITS—While very active business is noticed in this line it is no exception, as far as easy prices rule, except perhaps pineapples, which are quite firm. There is little money to be made in pines; in this market sale is slow. Tomatoes at this season are also not money-makers, price being too high for active business, and sales are made at about cost. Oranges show little change, except for a fair stock. Lemons are low, but quality is the same. Otherwise they, like oranges, would be higher. Strawberries are easier and tend to be soft. Rhubarb is very plentiful and is down to about ½c. per lb., and when berries come in will go even lower. Bananas, though showing no change in price, continue quite a light stock.

DRIED FRUIT—There is no improvement. Demand is very light. Raisins are particularly dull and easy. Sellers of California are already beginning to look for business in new fruit, though no prices are yet quoted. Seeded have but a limited sale. In evaporated fruits and California prunes season is about over. Many more of these goods have moved here than ever before, and fair money has been made. During the spring there has been quite a steady advance. In currants the firm prices continue, but there is light sale. Dried apples are dull, and holders would like to sell; stock is not large. Peanuts hold the advance.

DAIRY PRODUCE — Except a limited quantity of creamery prints, the butter now in the market is dairy; quality is but fair, except now and then in tubs. Some store-packed is very poor. Supplies are ample. The quality accounts chiefly for the low price. If the farmers would only wake up to the money they lose every year in this way, they would surely see to it that a change be made. Eggs are not in large supply, but demand is light, and at even prices they move slowly. A few new cheese are now here, but old are still quite plentiful. Sale is light, even at the low prices. An improvement is, however, looked for.

SUGAR—It is as firm as anything, though as yet there is no change in price. It is felt that if there is any change it will be to higher values. The English refined, which was referred to last week, gives fair satisfaction, and is rather lower than Canadian, but it is in bags, and they are not liked here. Further importations are doubtful.

MOLASSES — Even here, where it was thought there would be a very firm market if not quite an advance in prices, the general weakening is noticed. Even in Porto Rico, which looked so rosy, there seems now to be ample stocks. Quite a quantity came in this week from Halifax. Some holders, in place of making a big profit, it is said, already find they paid too much for their stock. This is true also of Barbadoes, and it looks as if future arrivals would cost less than those to hand. All this is a surprise. The two cars of New Orleans which came to hand this week are being offered quite low. Quality is but fair.

FISH—Owing to light catch, market has been active. Shad and Gaspereaux are about done. Salmon are still a light catch. Price is low, and there is no good demand from the American market, where, at present, mackerel are preferred. As a rule, prices get better there later. Just at present it is, perhaps, just as well the catch is no larger, as that would only mean lower prices. Halibut is scarce, but the season is over, and price shows no change. In dry fish, cod is still scarce, and quite high, but, with improved weather, larger arrivals are looked for, which means rather lower prices. Pollock are rather easier. There are no pickled fish moving. Fish is a line which, in the American market, where we have to look to sell our surplus, keeps peculiarly low. Quite a few smoked herring were received this week. Prices are easy. Bloaters are dull. There continue to be very few lobsters. We quote: Large cod, $3.50 to $3.65; medium, $3.50 to $3.60; pollock, $1.75 to $1.80; Grand Manan pickled herring, $1.85 to $1.95 per ½-bbl.; smoked herring, 7 to 8c. per box; Canso, pickled $5 per bbl.; boneless fish, 3½ to 4½c.; cod, 6 to 7c.; finnan haddies, 4 to 4½c.; fresh Gaspereaux, 40c. per 100.; fresh halibut, 6 to 7c. per lb.; shad, 10 to 12c.; salmon, 12 to 14c.

PROVISIONS—Are dull as are the other lines. Barreled pork and beef tend easier, with but limited sale. In lard an effort is being made to keep up prices, but it is hard work. Light sales are reported for smoked meats.

FLOUR, FEED AND MEAL—Holders of flour are sellers, and the big prices hoped for have not materialized. Sales, however, still show a good margin, but business has to be pushed, and even then results are not satisfactory. Stocks of Manitoba are quite large, and it would look as if the chief trouble would be with them. Not only is the stock much larger than that of Ontario's, but at present difference in price, sales are hard to make. Oatmeal and oats show quite a decline. Stocks here are light. Cornmeal, which, as in other

lines, ruled higher, is, with other lines, off in price. Hay is dull. Feed is still very hard to get, and full prices are asked. A few blue peas are offered, but split peas are about out of the market. Beans are dull sale; little change in price. Seeds have shown a large business this year, but season is about over. We quote: Manitoba flour, $6.90 to $7; best Ontario, $5.80 to $6; medium, $5.50 to $6.75; oatmeal, $4.30 to $4.70; cornmeal, $2.25; middlings, $20 to $22; bran, $18 to $19; oats, 42 to 45c.; hand-picked beans, $1.20 to $1.30; prime, $1 to $1.10; yellow eye beans, $1.75; split peas, $3.80 to $3.90; round, $3.25 to $3.40; pot barley, $3.50 to $3.75; hay, $8.75 to $9.00; timothy seed, American, $1.75 to $2.15; do., Canadian, $2 to $2.40; mammoth clover, 7 to 7½c.; alsike, 7¾ to 8½c.

ST. JOHN NOTES.

Mr. E. A. Smith, of the well-known firm of manufacturers' agents, Smith & Tilton, goes to England, this month, as adjutant of the Bisley Team.

Mr. Archibald Sinclair, the senior member of A. Sinclair & Co., leaves for London this week. He will be accompanied by the Misses Sinclair.

Mr. A. P. Raymond, of Toronto, who has, for a number of years, been here in the office of the Imperial Oil Co., has returned to his home, where he has accepted a position with the Royal Oil Co.

The Burnham-Morrill Packing Co., of Grand Manan, shipped 700 cases of lobsters this week to San Francisco, Cal.

J. K. Armsby Co., of Chicago, writing to their representative here, J. Hunter White, regarding the position of canned salmon in the American market, say that this line has been placed on the Government ration list. The Alaska Packers' Association, for whom they are agents, have placed their entire holding of red fish at San Francisco, to go to the Philippine Islands. It is expected the Government will take within the next few weeks 75,000 to 100,000 cases. So, at least, for this season it would seem the low prices are at an end.

The policy of the Government to pay a higher rate of interest on borrowed money from outside than they pay for that received from the Canadian public, is having the anticipated result. Again, last month, the withdrawals from the St. John branch of the savings bank were very much larger than the deposits, being $100,403.86, or $50,629.20 more than the deposits.

The dairy industry is increasing rapidly in this Province. The dairy factory at Sussex took, last Monday, 974 tons of milk, the largest quantity ever taken at one time.

GIVE THE CLERK A CHANCE.

No man has a monopoly on ideas; no store has a corner on all the good things, says Retail Grocers' Advocate. Sometimes a very attractive display is seen in a store that makes little pretension in this direction, and for this reason it is all the more noticeable.

Investigate, and you will often be surprised to find that the artist is one of the clerks not specially employed for the purpose. Some emergency has given him the opportunity to show what he could do, and he has performed the work well.

It would be well for that store if the newly discovered talent were fostered and encouraged. But it usually happens that, having filled the gap, the clerk is quietly allowed to take his accustomed place, the old order of things goes on, and the displays in window and department remain of the same monotonous, uninteresting type.

Why not give the new man a better chance? Why not give all the clerks a chance to show what they can do, especially those who appear to have taste and aptitude for the work? If it did nothing else it would insure variety, and real artistic ability might be discovered.

THE MACWILLIE CO., LIMITED, SELL OUT.

It was with much surprise that the grocery trade of Toronto learned, on Monday, that The MacWillie Co., Limited, retail grocers, Confederation Life building, Yonge and Richmond streets, had sold out to The Robert Simpson Co., Limited, as previous to this announcement, not a rumor of the deal had been heard.

The MacWillie Co. opened up in the Confederation Life building about five years ago. Prior to that time they had been in business at 190 King street east, where they sold out to Scott Bros.

At the time of their removal to Yonge street the opinion was freely expressed that the proximity to the large departmental stores would make the fight for trade a difficult one.

A good fight was made, however, and the company had a nice trade, extending not only from one end of the city to the other, but to many of the outlying towns and villages. But the margin of profit was so close, and the expense of the delivery system so great, that it was decided to discontinue business.

When the business was first started it was under the style of MacWillie Bros., the present firm name being assumed when the concern became a joint stock company a year or two ago.

TO FIX TEA STANDARDS.

There is to be a meeting of the Board of Customs at Ottawa, on the 21st inst, to fix the standards of tea, in accordance with the amendment to the Customs Act passed last session.

Representatives from the boards of trade at Montreal, Toronto, Hamilton, London, Quebec and Halifax, have been invited to attend.

An effort will be made to adopt the same standards as they have in the United States, which is the standard advocated by the board of trade, Montreal, but the board of trade, Toronto, strange to say, want a lower standard.

After the standards have been adopted by the Minister of Customs, they will be kept at two or three ports, and all imported tea must come up to this standard to be admitted for consumption.

The test applied at these selected ports will be by infusion, but provision will be made for a chemical test at Ottawa, in the event of an importer appealing from the decision of the collector at the port of entry.

The adoption by the Department of standards will enable importers to send samples abroad, so that exporters in the country of production will know exactly what will be admitted into Canada.

BRANCH HOUSE:
40 Yates St., Victoria
A. BRENCHLEY
Manager
Representatives at
REVELSTOKE
AND
NELSON, B.C.

Cold Storage
At Revelstoke, B.C.
The warehouse belonging to the Dominion Government has been placed under our charge, and is open for the products of the Northwest at reasonable rates.
F. R. STEWART & CO.
Wholesale Provision Merchants
30 and 32 Water St. VANCOUVER, B.C.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

A MEETING of the creditors of Lightbound, Ralston & Co., tea brokers, Montreal, who have assigned, will be held on the 20th inst.

Robert Ludger, trader, St. Henri de Montreal, has assigned.

Chas. Rousseau, general merchant, Cedar Hill, Que., has assigned.

Robert Stewart, general merchant, Salmon Arm, B.C., has assigned.

Charles K. McLellan, general merchant, Tatamagouche, N.S., has assigned.

PARTNERSHIPS FORMED AND DISSOLVED.

Paquin & Legault, grocers, Montreal, have dissolved.

J. A. Grenier & Fils, fruit dealers, etc., Montreal, have dissolved.

Flynn & Smith, general merchants, Port Hood, N.S., registered dissolution on May 24.

Boone & Fowler, grocers, Fredericton, N.B., have dissolved, Elzer H. Boone continuing.

Nap. Tessier and Tancrede Germain have registered as partners under the style of Germain & Tessier, cheesemakers, St. Casimir, Que.

J. A. & F. Fallis, general merchants, Revelstoke, B.C., have admitted W. B. Fallis, and the business will be continued under the style of Fallis Bros.

SALES MADE AND PENDING.

B. Patry, general merchant, Hull, Que., has sold his real estate.

The assets of John E. Kealey, confectioner, Ottawa, have been sold.

N. Wilson, general merchant, Redwing, Ont., is advertising his business for sale.

J. Matchett, fruit evaporator, Waterford. Ont., is advertising his business for sale.

The stock of Antoine Rossignol, general merchant, St. Phillippe de Nery, Que., has been sold at 55½c. on the dollar.

The storehouse, etc., of the estate of Danncey & Brown, Exeter, Ont., are advertised for sale by auction on the 18th inst.

CHANGES.

Jane A. Smith, grocer, Victoria, has sold out to G. Clarke.

F. J. Waddell, grocer, St. Thomas, Ont., has sold out to Miner & Co.

No Wide-a-wake Grocer

Can afford to buy MEATS without hearing what his **Wholesale House** has to say about . . . . . **Clark's**

ORANGE MARMALADE

Have you tried Upton's Gilt Edge Brand?

Put up in 7-lb. Wood Pails, 7 and 5 lb. Cans, and Glass Pots that retail at 10c. each. It will pay you to ask your wholesale house for these Gilt Edge goods. . . . .

THOS. UPTON & CO., Hamilton

B. E. Armstrong, grocer, Toronto, has sold out to A. C. Armstrong.

The Goderich Elevator and Transit Co., Limited, has been incorporated.

J. S. Smith, grocer, Kamloops, B.C., has sold out to Woodside & Marshall.

H. Gibson, grocer, Welland, Ont., has been succeeded by A. M. Hamilton.

Wm. Mackellar, grocer, Rodney, Ont., has been succeeded by John B. Campbell.

Coyne & Co. have bought out The B Grennan Co., general merchants, Orillia, Ont.

James Franks, general merchant, Pheasant Forks, N.W T., has sold out to Thomas M. Bee.

C. R. Annett, grocer, boot and shoe dealer, Watford, Ont., has gone out of business.

The Toronto Grain and Seed Cleaner and Grader Manufacturing Co., Limited, has been incorporated.

George W. Stockton, general merchant, etc., Annaganee, N.B , has been succeeded by S. A. Stockton.

The MacWillie Co., Limited, grocers, etc., Toronto, have sold out to The R. Simpson Co., Limited.

Dame Rose Levi, widow of Henry Jacobs, has registered as proprietors of the Place D'Arms Cigar Store, Montreal.

Marie A. Laveau, wife of Jos. Juneau, has registered proprietress of the firm of Juneau & Co., confectioners, Quebec.

Olympe Fortier, wife of George Pepin, has registered as proprietress of the firm o George Pepin & Cie., general merchants, Chambly, Que.

Dame Eulalie Tetrault, wife of Alphonse Martin, has registered as proprietress of the firm of A. Martin & Co., commission merchants, Montreal.

Rose de L. Neveau, wife of Thomas Picard, has registered as proprietress of the firm of Thomas Picard & Cie, grocers, St. Louis de Mile End, Quebec.

DEATHS.

Elzear Pouliot, grocer, Quebec is dead.

Jacob Ferguson, general merchant, Richibucto, N.B., is dead.

William McKinnon, of J. A. McKinnon & Co., Silverton, B.C., is dead.

Edmund Burnham, of E. Burnham & Son, flour dealers, Digby, N.S., is dead.

DON'T.

To those dealers who contemplate dunning slow-paying debtors by means of post cards, the advice of The London Punch to people about to get married, "Don't," is the best that can be offered. The only safe way to use a post card dun is to tear it up and throw it in the waste paper basket, instead of dropping it into a letter-box.

Some local luminaries insist that certain forms of phraseology can be safely used, but the post office authorities say, no, and it would hardly pay to fight Uncle Sam for the sake of a small bill for groceries. Therefore we say, DON'T use post cards, but ordinary writing paper covered from view by the customary envelope. —Merchants' Review.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

McLAREN'S

COOK'S FRIEND BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

Agents for Canada:
C. E COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal



Not only are the sales of

WHITE MOSS COCOANUT

increasing, but the territory in which it is sold now extends from the Atlantic to the Pacific, so that all retailers should be able to obtain a supply from their nearest jobber.

Should your jobber be out of "White Moss," write direct to

THE CANADIAN COCOANUT CO.
MONTREAL.

Star Brand

COTTON CLOTHES LINES

All lengths, both in Twisted and Braided . . . . . .

3 and 4-PLY COTTON TWINE.

Lamp and Candle WICK.

Sold by all Wholesale Dealers.

HIGHEST

PAILS TUBS

And Wood Packages
FOR
Lard, Candy, Spices, Pickles, Syrup, etc.
Manufactured by
The Wm. Cane & Sons Co., Limited
Newmarket, Ont.

BOECKH BROS. & COMPANY
Sole Agents, Toronto

QUALITY

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Limited., LONDON, N.W. ENG.

Always Uniform in Strength.

COW BRAND



ABSOLUTELY PURE.

No digging out of the keg, no loss in weight, no strings and paper bags necessary. Customers can be waited on in less than half the time.

JOHN DWIGHT & CO., Manufacturers.

For sale by all wholesale Grocers in Canada.

UP-TO-DATE GROCERS

Handle these goods. They give your customers satisfaction and show you a decent profit. If you don't handle them, order a sample case. . . . . .

THE MONSOON TEA CO., 7 Wellington St. W. - TORONTO.



Good Advertising

We reckon on getting the best possible kind of advertising from every single Broom we put out—every Broom we sell sells another Broom sooner or later. Our Brooms don't last forever, but when one finally wears out the only Broom that replaces it is its original counterpart—a new Boeckhs' Broom.

"It's a poor rule that wont work both ways"—why can't **you** get some "good advertising" out of our brooms too? You can, if you'll stir around a bit and send for our price list and illustrated book. Good advertising is cheap—if it's done this way.

Boeckh Bros. & Company, Mfrs.
Toronto, Ont.

Montreal Branch: 1 and 3 De Bresoles St.
Agencies at Winnipeg, Halifax, Vancouver, Glasgow.

Boeckhs' Brooms

TRADE CHAT.

A KENT county, Ont., farmer planted one thousand peach trees on his farm three years ago, and this year they bloomed prolifically.

The pork packing factory at Brockville, Ont., is to be started in October.

The cheese factory at Venosta, Que., was burned recently. The loss was about $1,000.

Gibson & Ironsides are looking for a site whereon to erect a cold storage warehouse in Fort William, Ont.

The creamery at Meaford, Ont., owned by McAdam & French, was opened on Monday this week.

Reports from Lambton county, Ont., report good prospects for a great fruit crop, especially for plums.

The Farmers' Elevator Co., at Brandon, is reported financially embarrassed, through officials misusing the company's money.

A pig was born near Ridgetown the other cay with four ears, eight legs and four hams. This is the kind packing houses have been waiting for.

An oil well recently struck near Thamesville, Ont., is yielding 1,000 barrels per day. Other rich discoveries have also been made lately in the neighborhood of Thamesville.

It is reported that lobsters are so scarce in Prince Edward Island that some of the factories will have to close down. It is generally stated that the pack is only half that of last year.

N. W. Webster, general merchant, Lansdowne, Ont., has left for a trip to the Northwest on account of poor health. Two former clerks, T. D. Warren and J. R. Smith have charge of the business.

The Tillson Company, Tilsonburg, Ont., have just received an order for 400 sacks of their best grade winter wheat flour for Porto Rico. The order is for immediate delivery, and came through a large shipping firm in Lunenburg, Nova Scotia.

The corner stone of the old Wesleyan chapel, on Rideau street, Ottawa, the first Protestant church in Ottawa, is being placed in the side wall of the new grocery store for Bate & Co. Mr. Bate intends having a brass frame put around this relic of old Bytown.

H. B. Hunt, of Galt, Ont., has purchased the site for, and intends immediately to commence the construction of a four storey brick flouring mill in Beeton. It is expected to be in running order by the first of October. Beeton is to give Mr. Hunt exemption from taxation and free water for a period of ten years. He also gets a cash bonus of $500, which is now nearly all subscribed by private parties.

Advertisements, Ably Advocating Any Actually Admirable Article, Attract Appreciative Attention, And Applications Are An Apt Adjunct.

THE EXTENSIVE ADVERTISING OF

Lead Packets Only. 

Never in Bulk.

Has brought forth thousands of applications for sample orders—AND—
The quality and value of the tea has made everyone a convert.

ARE YOU ON THE LIST?

Apply at once to

THE "SALADA" TEA CO.

TORONTO—32 Yonge Street.
MONTREAL—318 St. Paul St.

Evaporated Vegetables

FOR SOUP

Always Ready
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use.
Samples sent on application.

Kerr Vegetable Evaporating Co.
Limited
KENTVILLE, NOVA SCOTIA

SOVEREIGN LIME JUICE

equal to any made in the world.

Regular size bottle, pints..... ..... $2 75 per doz
Apollinaris bottles, splits .... 1 00 per doz
Order through wholesale Druggist or Grocer.

E. FIELDING, Agent
34 Yonge St., TORONTO

NEW SEASON'S JAPANS

due to arrive in a few days.

NOW IN STOCK
"RAJAH" CEYLON
in Chests and Caddies.
Fine Golden Tip. Excellent Cup Quality.

George Foster & Sons
BRANTFORD, ONT.



ASK FOR
MOTT'S



Dewar's Famous Scotch

Can be had from . . . .
Geo. J. Foy
Perkins, Ince & Co.
R. H. Howard & Co.
Adams & Burns
Toronto.
James Turner & Co., Hamilton, and all first-class houses.

ADAMS'
TUTTI FRUTTI

The Best Gum and the Best Seller.

FREE-- Send for picture hangers to decorate your window. Address

ADAMS & SONS CO., 11 and 13 Jarvis St., Toronto, Ont.



Rolling along gently but surely.

Ceylon and Indian teas are surely and effectively displacing the poor, unclean, and unsatisfactory teas of China and Japan. Where once introduced, they cannot be displaced. Grocers find it easy to sell Ceylon and Indian teas, and are setting their sails to catch the successful breezes from

Ceylon
and
India



MR. CHAS. CHAPUT RETURNS.

THE many friends of Mr. Chas. Chaput, of L. Chaput, Fils & Cie., Montreal, will be pleased to learn that he is home again looking exceptionally well after a prolonged continental holiday. He, accompanied by Mrs. and Miss Chaput, arrived at New York early on Wednesday, June 1, by the ss. Kaiser Wilhelm der Grosse, after a fine and fast passage, having sailed from Southampton on Wednesday May, 25.

Mr. Chaput with his wife and daughter, left Montreal on October 7 last, being given a hearty sendoff by his friends, and sailed from New York on October, 9, by the ss. Touraine, for Havre, France, arriving there on October, 17, after a pleasant voyage, proceeding immediately to Paris, where, owing to remarkably fine weather, they prolonged their stay until November, 19.

Mr. Chaput, who had not been to Paris for over eleven years, says that he found it little changed excepting in the way of architectural embellishments, but, that while practically unchanged, there was always something new to be seen. After spending a delightful month in Paris, they visited Tours, Poitiers, Angouleme, Cognac, where they were entertained by friends, then on to Bordeaux, that district of fruits and wines, where they visited the wine cellars of the principal merchants, and were entertained at the Chateau Floirac, then to Biarritz ; Pau, where they visited the Chateau Henry IV, to Lourdes, Toulouse and Marseilles, from which port steamer was taken across the Mediterranean to the city of Algiers. Mr. Chaput and party took up their residence in the Mustapha or upper part of the city. He describes the city as being picturesque, of about one hundred thousand inhabitants, one-third of whom are Arabs, who fortunately for the city and its visitors, owing to their utter disregard for anything in the nature of cleanliness, occupy a separate district from the Europeans. At that season of the year, January, flowers were in full bloom, and new peas, potatoes, etc., were served up daily at the hotels. The climate is all that can be desired, being warm and balmy, yet, free from strong winds, and, as a consequence, the city is much frequented during the winter months, by English and American tourists. Leaving Algiers on January, 20,they crossed again to Marseilles, and from thence journeyed to Nice, arriving there in time for the carnival season, and finding the many large and commodious hotels overflowing with visitors. All the sights were taken in during their stay of almost a month at that beautiful spot, including the magnificent hotel at which Her Majesty Queen Victoria stops, viz. the Excelcior Regina. From Nice they went to Genoa, Pisa, and on to Rome, which city seems to have been the piece de resistance to Mr. Chaput, its numerous places of historic interest, its churches, and its crowds of English, German and American visitors combining to make it most interesting. Mr. Chaput mentioned with some pride that he and his family had had the pleasure of being present on two different occasions when His Holiness Pope Leo had sung mass. He says that His Holiness shows his age considerably, but, is apparently active still, receiving seven secretaries each day and directing the affairs of the church which his exalted position calls for.

Rome was left behind on March, 20, the party journeying to Naples, where, owing to continued rain, they were prevented from taking in the interesting sights near that city. The next stopping place was Florence, which Mr. Chaput describes as being particularly nice and clean, and where the fine arts are cultivated. Venice was reached on March, 31, and here a number of the large glass and crystal works were visited. Milan came next in order, and its modern improvements, including a splendid system of electric cars was quite a change from the more backward cities. Its magnificent cathedral was an object of much interest and evidently created a lasting impression. Turin, with its splendid straight streets, its many fine monuments, and its bustle, owing to preparations for its National Exhibition, was visited, as was also Lyons, the centre of silk industry in France. Paris was reached again on May, 11, where a longer time than was intended had to be spent owing to the indisposition of Mrs. Chaput, and a proposed visit to the north of England and Scotland had to be cancelled owing to the same misfortune. London was reached on May, 16, and here, to Mr. Chaput's mind, pleasure seemed forgotten and business was all that was thought of. First impressions were unfavorable but the longer they stayed in the great city the more attached they became.

Mr. Chaput and family, sailed from Southampton for home on May, 25, after having spent a most enjoyable and instructive holiday.

Being asked what his impressions were regarding business and business methods, Mr. Chaput said that he thought Canada was doing as well, and that her methods were as good if not better than any country he had visited ; that the comforts enjoyed by Canadians were greater and the expense of living less than at any point which he touched, with perhaps the exception of the city of Algiers.

Italy was at present passing through a crisis, brought on evidently by high taxation and lack of trade, and the Hispano-American war was making business somewhat unsettled in France, owing to the large trade connection with Spain. He had, however, during his stay of over five weeks in Paris failed to hear any expressions directly antagonistic to the United States, nothwithstanding the large financial and business connection between France and Spain.

BUSINESS IN BRISTOL.

THE CANADIAN GROCER has received a copy of the annual report of the Bristol, Eng., Chamber of Commerce and Shipping. During the year the boundaries of the city were extended, so that Bristol now holds the seventh position as regards area in the United Kingdom, as well as sixth for population (320,000), fifth in rateable value and third in its contribution to the National Revenue in Customs levies.

The total number of vessels entering Bristol docks during 1897 was 9,101 with an aggregate tonnage of 1,593,882 as compared with 8,991 with an aggregate tonnage of 1,548,620 in 1896.

Last year, fully 10,000 cattle were received from Canada and a similar number from the United States, making a total of 20,000 as compared with 4,000 the previous year.

The receipts of provisions are growing steadily, being 44,121 tons in 1897 as compared with 37,127 tons in 1896 and 27,695 tons in 1895. Trade with Canada in cheese and butter is growing also, this port taking the second largest proportion of our butter among the United Kingdom ports.

Everything considered, however, Bristol, as a shipping port, has not made advances corresponding to the progress of other cities in the United Kingdom, for, so far as tonnage entering and clearing the port is concerned, Bristol has receded from the second position, which she held for years, to the fifteenth place. This fact has led to an agitation favoring an extension of the dock facilities, etc., it being generally considered that with greater facilities a much greater shipping trade might be done.

CHEESE BUYERS DISSATISFIED.

London, Ont., cheese board buyers are dissatisfied with the present rules governing the sales of the board, as factorymen have the liberty to refuse bids made at the board, and to accept the same price afterward at private sale. The buyers desire an agreement, such as the Peterboro' board is governed by, whereby a fortnightly market will be held, at which all cheese made by the factorymen belonging to the board must be sold. No sales were made at the last meeting of the board, buyers declining to buy until the question of selling is settled.

The enjoyment of Salad depends largely on the use of a good Oil.

RAE'S Finest Sublime Oil

IS PERFECT.



Grocers can confidently recommend

RAE'S Finest Sublime

as the very best obtainable. **OLIVE OIL**



*

We have never gone backward.

SOUTHWELL'S ORANGE MARMALADE

AND

SOUTHWELL'S PURE FRUIT JAMS

Have increased in favor wherever sold.



*

FRANK MAGOR & CO., 16 St. John Street, MONTREAL

Current Market Quotations for Proprietary Articles.

June 16, 1898.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.



PURE OOLD.

5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4 oz. cans, 4 and 6 doz, in case	1 25
10 cent can	0 90

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO.

1 lb. tins, 2 doz. in case, per doz.	1 20
½ lb. tins, 3 " " "	90
¼ lb. tins, 4 " " "	60

MAPLE LEAF BAKING POWDER.

½ lb. glass jars	$1 25
1 lb. glass jars	2 00
1 lb. sealer jars	2 25

THE F. F. DALLEY CO.

	per doz.
Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb, tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

BLACKING.

P. O. FRENCH BLACKING.

	per gros
⅛ No. 4	$4 00
⅛ No. 6	4 50
⅛ No. 8	7 25
¼ No. 10	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
	per doz.
No. 5 Spanish Blacking, ¼ gross cases	7 20
No. 10 " " " "	9 00
Vulcan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

BERRY'S ENOLISH BLACKINO.

No. 1 Bronze Tins, per gross	$ 2 60
No. 2 Bronze Tins, per gross	$ 3 40
" 3 " " "	5 60
" 4 " " "	10 00
No. 1 Enamelled Tins "	2 50
" 2 " " "	3 75
" 3 " " "	4 00
" 4 " " "	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in ¼ gross cases. Per Gross	
French Oil in 3-doz. cases	$ 22 00
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50
Shoe Blacking— in ¼ gross cases.	
Reliable French Blacking, No. 5	9 00
" " No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00
	per gross
Alpha Metal Polish No. 2	9 00
Patent Stove Polish—	
Sunlight Lead Bar	4 2
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 30
Moody's Black Lead	2
½ gross case	
Reliable Stove Pipe Varnish ¼ gross cases 6-oz. bottles	
Quickshine Pipe Varnish ¼ gross cases pressed top tins.	12

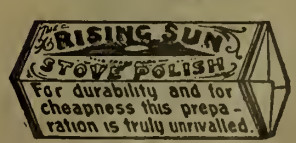
Stove Polish—



Quickshine Polish	9 00
Reliable Paste	6 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

STOVE POLISH.





	Per gross
Rising Sun, 6 ounce cakes, half-gross boxes	$ 8 0
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	00

STARCH

Edwardsburg Silver Gloss and Benson's Satin Starch.

Here are two first-class laundry starches. Their equals for all general laundry work have yet to be found.

They are done up in very attractive cartons, making neat shelf packages, which go a long way towards brightening up a store. Avoid all imitations, and thereby keep your customers pleased.

The Edwardsburg Starch Co., Limited,

CARDINAL, ONT.

Per gro. s

THE F. F. DALLEY CO.



Gem Stove Polish, ¼ gross cases	$9 00
	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 7

Enameline.



No. 4—3 dozen in case	$4 50
No. 6—3 dozen in case	7 50

BIRD SEEDS

BART. COTTAM & CO.

"Cottams," with Patent Bird Bread.	0 07
Warbler, with Song Restorer	0 05½
Belgian, with Bird Improver	0 05½
International, with Bird Treat	0 05½
German X, with Cuttlefish Bone	0 04½
German, with Cuttlefish Bone	0 04½
London Bird Seed, bulk 25 lb. cases	0 04½
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 "	03

CORN BROOMS

CHAS. BOECKH & SONS. per doz.

	net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
" " 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

BLUE.

KEEN'S OXFORD. per lb.

1 lb. packets	$0 18
¼ lb. "	0 18
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CHEWING GUM.

ADAMS & SONS CO. per box

Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs.	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 00
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	
Flirtation Gum (English or French wrappers) 115 1c pieces	
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHEESE.



MACLAREN'S IMPERIAL. Per doz.

Large Size, cases 1 doz.	$9 00
Medium Size, cases 1 doz.	4 50
Small Size, cases 2 doz.	2 40
Individual, cases 2 doz.	1 00

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18

	per doz
Royal Cocoa Essence, packages	1 40

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. tins, boxes 4 doz.	2 40
½ " " " 2 "	4 50
" " " 1 "	8 50
	per lb.
Ralston Health Club boxes 6 lbs.	45



CHOCOLAT MENIER.	5 case lots.
Vanilla—per lb.	$0 32
Yellow wrapper	per case.
Pastilles— 1/8 bxs. to the case	$5 00
Croquettes— 9 bxs. of 12 packages	per case. $20 00
	per box $0 20
	per pkg. $0 20

FRY'S.

Chocolate—	per lb.
Caracoas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 14lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ⅛'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	
½ lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'S.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23

The Toronto Biscuit & Confectionery Co., Limited, are putting on the market a Biscuit that every grocer ought to handle. It is called

WHEAT MEAL

Besides being very palatable, it is invaluable for invalids and persons with weak digestion. Include a tin in your next order.

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED,

A. W. Porte, President. **7 Front Street East. Toronto.** S. R. Parsons, Vice-President

Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz	$3 75
Cocoa Essence, ½ lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

COCOANUT.

CANADIAN COCOANUT CO,

White Moss Brand—	
½ lb. Packages, 15 or 30 lb. cases	0 27
¼ & ½ lb. " " " "	0 27½
½ " " " "	0 28
¼ " " 5 " "	0 29
⅛, ¼ & ½ " 10 " "	0 29
⅛ " " 5 10 15 "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb.	
Feather Strip, " " "	
Ribbon, " " "	
Special Shred, " " "	
Macaroon, " " "	
Crown Desic'd, 12, 20 25	
Special. " " "	

STANDARD COCOANUT MILLS.

Feather strips	18 21
Cream shredded	17 20
Standard	15 18
Macaroon	15 17
Dessicated	14 16
Shavings, in packages	16 18
Cream shredded, ¼ lbs.	29
" " ½ lbs.	28

COFFEE.

per lb.

JAMES TURNER & CO.

Mecca	0 34
Damascus	0 30
Cairo	0 20

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	0 33
Bourbon Blend	0 31
Our Own "	0 30
Jersey "	0 28
Laguaya "	0 25
Rajah Blend	0 21
Mocha and Java	0 32
Old Government Java... 0 30	0 31

EXTRACTS.

per doz

Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25

Crown Brand (Robert Greig & Co.)—



1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00

Roowntree's ELECT Cocoa

Robert Greig & Co., Montreal, Agents.

¼ lb. Tins, boxes 2 doz	2 40
½ lb. Tins, boxes 2 doz	4 60
1 lb. Tins, boxes 1 doz	8 70

FOOD.

per brl

ROBINSON'S BARLEY AND GROATS.

per doz.

Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS. per doz.

Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot, 2 qt. size	1 20
Acidulated, 2 qt. size	1 50

(Sold by all wholesale grocers.)

per doz

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.

1 oz. Packages, White, per doz	0 90
1 " " Red, "	0 95

COX S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams " " 1 55	1 90
Red Currant Jelly	2 75

(All the above in 1 lb. clear glass pots.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Duloe, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$10 80
" per case of 3 doz., net	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb.
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
F. D., ¼ lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)

per gross.		per gross
Pony size	$ 7 50	Beer Mug 16 20
Small Med.	7 50	Tumbler 11 50
Medium	10 80	Cream Jug 21 00
Large	12 00	Sugar Bowl 22 00
Spoon	18 00	Caddy 28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	

Try a case of

Boston Laundry Starch

This starch excels all others for imparting a hard polish to Cuffs, Collars and Shirt Fronts.



SOLD BY

The F. F. Dalley Co., Limited - Hamilton, Can.

TWO GOOD LINES.

LILY WHITE GLOSS in 6-lb. tins and 1-lb. packages.

CELLULOID STARCH in paper packages.

These can be obtained in Canada only from

THE BRANTFORD STARCH CO., Limited, BRANTFORD, ONT.

HANDLED BY ALL UP-TO-DATE GROCERS.

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppers (pints)	2 30
Corked (pints)	1 90

SODA

COW BRAND



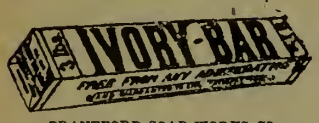
	per box
Case of 1 lbs. (containing 60 p'k'g's)	$ 3 00
" " ½ lbs. (" 120 ")	3 00
" " lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb. packages)	3 00
Case of 5c. p'kgs (containing 96 p'kgs.	3 00

SOAP.



1 box and less than 5	4 00
5 boxes and upward	4 00

Freight prepaid on 5 box lots.



BRANTFORD SOAP WORKS CO.

Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

A. P. TIPPET & CO., AGENTS

	per gross
Maypole Soap, colors	12 00
" " black	18 00

10 per cent. discount on gross lots.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07¼
Silver Gloss, 6-lb. tin cannisters	0 07¼
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07¼
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons	0 07¾
No. 1 White, bbls. and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06¼
Canada Pure Corn	0 05¼
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09¼
Edwardsburg No. 1 White or Blue, 4-lb. lumps	

KINGSFORD'S OSWEGO STARCH



SILVE GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08 / 0 08½
PURE	40-lb. boxes, 1-lb. pack	0 07
"	48-lb. " 16 3-lb. boxes	0 07

For puddings, custards, etc.

OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs	0 05¼
Bbls., 175 lbs	0 04¾
Kegs, 100 lbs	0 04¾
Lily White Gloss	
Kegs, extra large crystals, 100 lbs.	0 06½
1 lb. fancy cartoons, cases 36 lbs.	0 07¼
6 lb. draw-lid bx., 8 in crate, 48 lb.	0 07¼
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07¼
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	07¾
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 281bs	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs	0 05¼
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 06¼

TEAS.

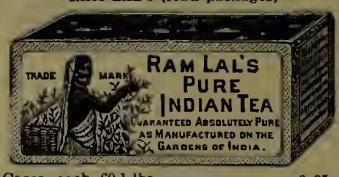
"SALADA" CEYLON.



	Wholesale	Retail
Brown Label, 1s and ½s	0 20	0 25
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s and ½s and ¼s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

RAM LAL'S (lead packages)



Cases, each 60 1-lbs	0 35
" " 60 ½-lbs	0 35
" " 30 1-lbs	
" " 120 ½-lbs	0 36

"KOLONA"



Ceylon Tea, iu 1-lb. and ½-lb. lead packets black or mixed.

Black Label, 1-lb., retail at 25c	0 19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c	0 42
Gold Label, " 80c	0 58

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retai
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25

TOBACCOS

EMPIRE TOBACCO CO.

Foreign—	
Royal Oak, 2 x 3, Solace, 8s	0 58
Something Good, rough and ready, 8½s	0 61
Something Good, rough and ready, 7s	0 60
Golden Plug, 3 x 6, 3½s	0 66
Domestic Chewing—	
Currency, 13¾ oz. bars, spaced 9s, (10½ to the lb.)	0 39
Patriot, 2 x 6, Navy 5s	0 41
Old Fox, Narrow 12s	0 44
Silver Buckle, bright 8s	0 41
Snowshoe, 10⅔ oz. bars, spaced 8s, (12 to the lb)	0 44
Snowshoe, pound bars, spaced 6s	0 44
Cut Smoking—	
Leader, 9's, in 5 lb. boxes (10 lxs. in case)	0 32

WOODENWARE.

THE E. B. EDDY CO.

	per doz
Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Parlor	1 30	1 40
Red Parlor	1 50	1 60
Safety No. 1, wall box	1 40	1 50
" No. 2, slide box	2 80	2 90
" No. 3, capital	2 75	2 85
Flamers, slide boxes	2 25	2 35
" wax stems	3 20	3 30
Tiger	2 65	2 85

BRYANT & MAY.

Robert Greig & Co., Agents.	
No. 9 Safety, per gross	$ 2 00
" 10 " "	1 10
" 2 Tiger,	5 00
" 4 " "	2 00



LICORICE..





We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845. BROOKLYN, N.Y.

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Better just remind your customers of it.

J. H. WETHEY

Sole Manufacturer St. Catharines, Ont.

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is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

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W. C. Macdonald, Actuary. **J. K. MACDONALD,** Managing Director

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Oakville Basket Co.

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit packages of all descriptions.

For sale by all Woodenware Dealers.

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Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

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10 TONS

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"Marshall Process" Wick

shipped to **one** factory for use in their Lamps.

400,000 BICYCLE LAMPS

fitted this season with

"MARSHALL PROCESS" WICK.

Its merits have been recognized by all the prominent Lamp Manufacturers, and it will be to the interest of all dealers to write us for samples.

GOWANS, KENT & CO.

Agents for Canada. TORONTO.

THE SAUCIEST OF SAUCES.

PATERSON'S

ossesses a eculiar iquancy, and is more generally used than other

SAUCES.



Paterson's Wor'ster Sauce is the best value on the Market.

PREPARED BY—

R. PATERSON & SONS, GLASGOW.

Manufacturers of the celebrated "PATERSON'S CAMP COFFEE ESSENCE," and "PATERSON'S 'EUREKA' PICKLES."

Agents:—

ROSE & LAFLAMME, MONTREAL.

EUREKA REFRIGERATORS

GROCER STYLE

Size, width 52 in.
depth 30 in.
height 108 in.
weight 750 lbs.



Ash wood, antique finish, spruce lined, inside shellacked, 7 walls, 2 windows hung with weights, double glass. They are built complete and shipped set up.

Catalogue free.

This cut represents Nos. 14 and 15.

54 and 56 Noble St., Toronto, Ont.

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The Canadian Dry Goods Review.
The Bookseller and Stationer.
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May have a single copy of them sent free at any time they wish to consult the advertising columns. Special clubbing rates on application. . . . . .

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and how avoided. Three comprehensive prize essays reprinted from HARDWARE AND METAL.

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MERCANTILE AGENCY

THE BRADSTREET COMPANY,

Executive Offices, PROPRIETORS

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Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES—**McKinnon Building**
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THOS. C. IRVING, Superintendent.

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The Original and only Genuine Preparation for Cleaning Cutlery.

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Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

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MONTREAL

THE CANADIAN GROCER

VOL. XII TORONTO AND MONTREAL, JUNE 24, 1898. No. 25

QUALITY . .

When a salesman talks price to you
Ask him about QUALITY
When he talks quantity . . .
Ask him about QUALITY
When he talks merit to you . .
Ask him about QUALITY

That's the
STRONG POINT
in
Colman's Mustard

Selected Quality
Full Weight



Every Can Guaranteed

Good Day!

I'm J. H. Wethey! I manufacture Condensed Mince Meat, and have done so for many years. I know just how much of everything is needed to make the best Condensed Mince Meat on earth, and you may be sure I use my knowledge to the best of my ability. That's why there is so much of my brand sold. Are you getting a share of the profits? I would like you to. Hundreds of others are making lots out of it, so, why not you? You can if you like. Better make a try. Send in a trial order, you'll be surprised how quickly you sell it. Remember the brand, "Wethey's Condensed Mince Meat."

J. H. WETHEY

St. Catharines, Ont.

TALK THAT TALKS.

EVERYBODY who knows the grocery trade of St. John, knows that W. A. Magee has one of the handsomest retail grocery establishments in the city, and that his trade is of a character that will not tolerate poor goods. Here is a word from Mr. Magee:

ST. JOHN, April 6th, 1898.

We carry 28 lines of Biscuits manufactured by the Queen Biscuit Co., and the **BOSS LUNCH MILK BISCUIT** is the quickest seller of them all. All their goods give excellent satisfaction to our customers. The sales of the **BOSS LUNCH MILK BISCUIT** have greatly increased with us. We think most highly of them.

W. A. MAGEE.

Mr. Magee believes in patronizing lower province industries if they produce good goods. So do you all. Give us a chance to prove our claim that **BOSS LUNCH MILK BISCUIT,** of which we are the sole manufacturers in Canada, possesses the same unsurpassed qualities that have sent the annual production in the United States up to 30,000,000 lbs.

We have given you just one testimonial. We could fill pages with them, from pleased customers as well as from merchants.

Remember—A delicious Lunch Biscuit at a popular price. Only the best materials go into our goods.

Queen Biscuit Co.

ST. JOHN, N.B.

(We manufacture over 500 lines of Biscuits.)

It Costs No More.

Best Because Purest.

It Costs No More.

The word "best" is misunderstood in Salt. Scientific methods of the day prove that the Vacuum Process, and that process only, makes a uniform, pure, sparkling Salt Crystal. We have the only plant in Canada for supplying Salt made by the Vacuum Process. Thus, Windsor Salt is doubly refined, cleansed, purified, dried. "As pure as Windsor Salt" is the trade phrase from which the quality of all other salts is judged. "Best because purest."

Windsor Salt

Leading Wholesalers Sell It.

The Windsor Salt Co., Limited, Windsor, Ont.

Friends Indeed

Stower's Lime Juice

is an honest production from the natural fruit—West Indian Limes. Concentrated, hence of great strength. Once opened it keeps perfectly. Absolutely free from any musty flavor.

"A friend in need and a friend indeed." Cools the blood and increases the vitality.

Keeps customers in pleasant temper and inclines them to pay their bills in hot weather.

Maypole Soap Dyes.

The modern English Home Dye of highest quality.

It washes and dyes at one operation. The colors are brilliant—sun, water, air can't fade them. A child can dye perfectly with them.

Help a woman economize and she'll spend more money for **necessities** at your store.

"A friend in need and a true friend indeed."

Lazenby's Jelly Tablets

For quick, easy, table jelly making—especially in hot weather.

The ingredients used are absolutely pure—the name, "Lazenby," guarantees it. Highest quality always—England's nobility attests **that.**

They keep a woman out of a hot kitchen, you see — and women are grateful for such suggestions.

"A friend **indeed.**"

AGENTS :

A. P. Tippet & Co.,
Montreal and Toronto.

F. H. Tippet & Co.,
St. John, N.B.

They Win Trade

They Win Profits

Greig's Crown Brand Flavoring Extracts

are the extracts that give a woman confidence in the quality of all the other goods you sell—hence **you** gain when you recommend them.

Each one (there are 40 different flavors) shows you a good profit—"good," because the money you make is only the first of a **series** of profits that will follow from this one source. Those "True to Nature Extracts"—that is what many customers ask their Grocer for when they ask for Greig's Crown Brand.

The Greig Mfg. Company.
Robert Greig & Co., Agts., Montreal.

John Mackay & C'os Kola Cafe

It comes in handy **now**—it takes the place of those Cereal Coffees that lack the real coffee flavor, and it nourishes the system perfectly—the extract of the Kola Nut has wonderful life sustaining properties.

This extract of Kola, Coffee and Chicory wins trade from Cereal Coffee drinkers who tire of weak substitutes of wheat grains—and it wins pleasing profits for you at the same time.

Robert Greig & Co., Agts.,
Montreal.

Retail at
25c. per 1-lb. tin.



Slade's Pure... English Butter Scotch

HOME MADE DELICACY

MADE from Pure Cane Sugar and Fresh Butter. The most delicious, pure and wholesome Candy ever sold. Invaluable for coughs and sore throats.

Weekly sale in Great Britain and Europe, 50,000 TINS.

PURE AS THE CRYSTAL SPRING

Slade & Co., Limited, The Royal Candy Works, **Leeds, Eng.**



"TRUE FRUIT" FOUNTAIN SYRUPS

We are the manufacturers of the above justly celebrated Syrups, so well and favorably known to the trade throughout Canada.

Crushed Fruits and Syrups of every flavor you want for your Fountain.

Also "TRUE FRUITS" BRAND POWDERED FOUNTAIN CHOCOLATE.

The best is always the cheapest in the end.
Use "True Fruit" and you will be satisfied as well as the customer.

Write us for Quotations.

J. HUNGERFORD SMITH CO., Manufacturing Chemists, . . . ROCHESTER, N.Y TORONTO, ONT.



Twelve Gold Medals

—HAVE BEEN AWARDED TO—

Gillard's New Pickle

for superior excellence.

6,000 Hotels and Restaurants

Throughout Great Britain use them on account of their peculiar merits.
Packed 2 doz. in a case. Single case lots, $3.40 ; 5 case lots, $3.30 per doz.

GILLARD'S NEW SAUCE

A Table Relish par excellence.

Barrel lots of 12 doz., $1.75
Single doz. lots, $1.90



Sold by all...

Wholesale Grocers in Canada.

GILLARD & CO. Sole Manufacturers, **London, England**



AURORA (Registered Trade Mark) Ceylon Tea

THE NEW FLAVOR.

Combining those delightful, palate-tickling requisites which make it sought after by the consumer. **It simply needs an introduction.**

Health, purity, convenience are the distinguishing features of the Aurora Ceylon Tea Package.

Retails at 35, 40, and 50 cents.

W. H. GILLARD & CO., Agents for Canada **Hamilton, Ont.**

TANGLEFOOT

Sealed Sticky Fly Paper.



The principal requirement of sticky fly paper is stability, while in your stock as well as after it is opened for use.

Stability Tanglefoot possesses in the highest degree; constant and well directed experimenting have developed a paper very nearly perfect and not approached by anything in the line.

Sell Tanglefoot and you will know that you are supplying the latest ideas and improvements as soon as they are out.

SEE THAT IT LOOKS LIKE THIS.

40 cents a Box---$3.40 a Case.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XII. (Published Weekly) TORONTO AND MONTREAL, JUNE 24, 1898. ($2.00 per Year) No. 25

CHAT WITH A CANNED SALMON MAN.

I HAD a pleasant chat a few days ago with Mr. Thomas B. McGovern, of New York. A good many readers of THE CANADIAN GROCER know who he is, but there are, doubtless, a good many who do not. To those who do not know him I would say that he is a member of the firm of Delafield, McGovern & Co., who, when I mention that they pack "Clover Leaf" brand salmon, everyone in the grocery trade will recognize. Mr. McGovern is tall, is good looking, and is a young man, notwithstanding his white hair.

Mr. McGovern's visit to Canada was not due to any desire to escape enlistment in Uncle Sam's army, but with a view to capturing orders in this country for "Clover Leaf" salmon, although I doubt not he would do well capturing Spaniards. When I saw him he was in Toronto, and appears to have pretty well succeeded in accomplishing his object. He had already been in Montreal, and was heading for Hamilton, Brantford and London.

"How have I done?" he said, in reply to a question of mine. "Well, last year we sold in Canada double the quantity of 'Clover Leaf' that we did in 1896, and, from what we have already done, we expect that our sales will be double those of 1897."

"What do you know about the canned salmon outlook on the Coast?" I asked.

"Well, it is expected that the pack on the Fraser river will be less than last year. This is what we call the short year; but what would naturally be a short pack is likely to be discounted to some extent by the hatcheries which your Government have established on the Fraser."

And then Mr. McGovern became eulogistic. "Your Government, through the hatcheries are doing a good work. The hatcheries it has established are far superior to those which our Government has put into operation. They are looked after better; and then the fishing laws are better enforced."

I smiled and asked: "But what about prices?"

"Well, our quotations, free on board, on the Coast are about the same as they were a year ago, but freight rates are about 10c. per hundred pounds lower to Toronto, and 15c. lower to Montreal than they were last year, which means that the laid down prices to the jobber will probably be lower than in 1897. But prices are at the moment firm. In London, England, the market is higher, and about a month ago a meeting of United States packers was held at Puget Sound, when an association was formed and prices advanced for futures 20c. per case, and they are keeping the advance. Now they are trying to do the same thing in British Columbia, and the packers of one of the brands for which we are the agents have instructed us to withdraw quotations until the outcome of this movement has been ascertained. As you already know, the price of canned salmon in Great Britain is controlled by a syndicate."

"Do you not find that there is a great deal of low grade canned salmon on the Canadian market?" I asked.

"I do; and I think it is a pity, for not only does it tend to bear the market, but it tends to affect the consumption of canned salmon, some of it not being fit to eat. You know the canned salmon industry in Canada is an important one, and your people ought to guard it carefully. In the English market the Fraser river salmon has practically driven out the Columbia river canned salmon. A few years ago something like 80 per cent. of the Columbia river pack was exported to England; last year I doubt whether ten thousand cases out of a total pack of half a million cases packed went to that country. The Columbia river salmon is of the chinook variety, and, although a few of this kind are to be found on the Fraser, yet, the bulk of the pack there is, as you, of course, know, sockeye. The chinook is a pink salmon, and the flesh of the sockeye is red. The chinook is also a heavier salmon, running twenty-five pounds to the sockeye's ten."

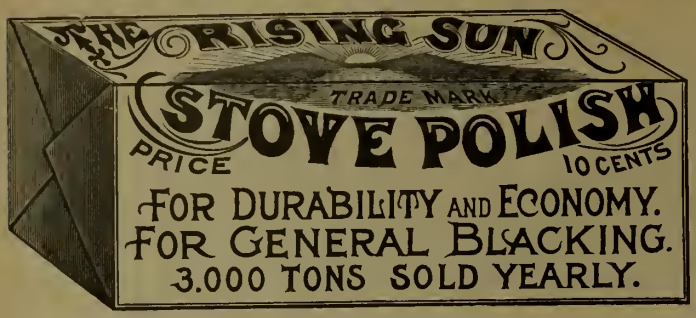
Then, as Mr. McGovern stopped to "fire up" his cigar, I remarked: "This decision of the United States Government to put canned salmon on the army ration list will be a good thing for that industry in your country?"

"Yes, it will; and for the canned salmon in your country, too, indirectly. The first order placed by the Government was for four thousand cases. It is the intention of the Government to issue canned salmon as rations for the army two days per week, each soldier to get a one-pound can each day the salmon ration is issued. With 200,000 men in the field, you can readily see the consumption of canned salmon will be enormous. Canned salmon ration has not yet been extended to the navy, although, at the officers' mess, canned salmon has been served for some years."

"I wonder," I said, in a sort of meditative way, "why it is the United States Government did not put canned salmon on the ration list before?"

"I don't know," replied Mr. McGovern. "There is no question about its being a good food. A short time ago, we prepared a table giving the nutritive properties of various prepared foods. I dug up some figures which I had in my possession, and forwarded them to the authorities. I am not sure that I remember these figures exactly, but it was something like this: The nutritive properties of canned salmon were 870 points, and of canned corned beef 1,120 points. My recollection is that, in the whole list, corned beef was the only food product which was higher in nutritive qualities than canned salmon, all the others being below it.

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

Canned salmon, I might say, is on the ration list of both the army and navy in Great Britain."

"How will stocks in the United States stand the demand on army ration account?"

"Well, there was not more than enough to supply the demand at this season, and these purchases on army account are, therefore, likely to exhaust spot stocks. Another feature is this: We will have the Columbia river salmon to fall back upon at first, but it must be remembered that this is a high-priced fish—higher than Fraser river or Alaska salmon. Columbia river salmon is now being delivered, I might say. Packing on the Columbia river began on April 10, and closes on August 10. On the Fraser, the season begins July 1. In Alaska, the packing season begins about the middle of July, but shipment of canned salmon from there do not reach San Francisco until September; sometimes, in fact, till October."

Then Mr. McGovern opened his watch, looked at it, snapped it and "with a good afternoon," took his departure." OMAR.

PEPPER IN OLDEN TIMES.

Dr. Adolph Miller, of Philadelphia, president of the Pennsylvania Mycological Club, in a dissertation on the pepper plant, says that during the middle ages, in Europe, pepper was the most esteemed and important of all the spices. Genoa, Venice and other commercial cities of central Europe were indebted to their traffic in pepper for a large part of their wealth. Its importance as a means of promoting commercial activity and civilization during the middle ages can hardly be overrated. Tribute was levied in pepper, and donations were made in this spice, which was frequently also used as a medium of exchange in place of money. When the imperial city of Rome was besieged by Alaric, the king of the Goths, in 408 A.D., the ransom demanded included 5,000 pounds of gold, 30,000 pounds of silver and 3,000 pounds of pepper, illustrating the importance of this spice at that time.

AMONG TORONTO RETAILERS.

Yonge Street Dealers Satisfied.

This week I turned my footsteps northward, and had a talk with the grocers in the neighborhood of Bloor street on Yonge, and the reports they give regarding the condition of trade are quite roseate. Francis Simpson, 756-760 Yonge street, considered business to be in every way superior to the preceding year or two. The trade in that section of the city, he thinks, is of a somewhat different nature to that in most parts, inasmuch as a great proportion of the people have a regular income, and are consequently in a position to pay cash, or, at the furthest, every month. This makes it possible to do a large cash business, enabling one to do more business on a lower margin. Mr. Simpson's store is an excellent one for fruit trade. It has, as the numbers indicate, the frontage of three single stores. In the window is a large stand, slanting from three feet inside the window to three or four feet outside, thus giving a fine view of the fruit on sale. The stand is protected from the sun by a large awning.

Robert Barron, 726 Yonge street, is making this year some changes to increase his trade in green vegetables. He has had placed in one of his large double windows two troughs, about three inches deep, and covering the whole floor of the window. In the centre of each of these troughs is a large spraying fountain, which keeps the vegetables fresh. The idea of these spraying fountains is not new at all, but, nevertheless, is one that is worthy of more consideration than it receives from many grocers.

David Bell, 702 Yonge street, is also making some extensions. His business has increased during the present season to such an extent that he is now having a new delivery wagon built. He says it is going to be the finest in the street. Mr. Bell says the best feature of business on Yonge street north is, that one can get a good household business, which results in large orders, without the necessity of cutting a half-cent here or a cent there.

In connection with this section of the city. I was impressed last Saturday with the good judgment shown in, I think, every grocery and fruit store on Yonge street, from Bloor to Carleton. About seven o'clock each of these stores had a large number of strawberry crates on display, so large, in fact, that it looked as if they would not nearly all be sold. But, at eleven o'clock, all of them were sold out except two or three dozen small boxes, with hundreds of people still passing to and fro. It is a knowledge, such as this, of the requirements of the neighborhood that makes the difference between a successful and an unsuccessful retailer. Of course, with the most experienced, there is an occasional loss when there is an exceptionally poor or good demand, but a man should know his trade well enough to strike it right about nine times out of ten. THE RAMBLER.

NOVA SCOTIA LOBSTER CATCH.

The Nova Scotia Lobster season has been satisfactory so far. Up to June 10 there were 7,700 crates of live fish shipped this season, as compared with 4,498 crates in the same period, or 5,481 crates altogether last year.

Shipments of canned lobsters up to the same time amounted to $244,640, as compared with $245,934 last year. The slight decrease is caused by lack of shipping facilities, as the pack has been greater. The prices of the canned article have been $10 per case this year as compared with $9 last year.

HALIFAX GROCERS' PICNIC.

On Tuesday, July 26th, the grocers of Halifax will hold their annual picnic at Watters' Landing. It is expected to be a big affair, as five trips will be made to the grounds—two boats about 9 a.m., one about 11 a.m., and two at 1.30 p.m. A band will be present. The profits of the picnic are to be given to the Halifax Horticultural Association.

Diamond Crystal Salt

is free from **"Lime," "Magnesia,"** and other impurities. It combines "flavor, purity and strength." It is especially refined for **Table** purposes. It is the purest and best in the world.

LUCAS, STEELE & BRISTOL, Agents, Hamilton.



Proving a great seller---has lots of merit---easily worked. Send sample order to

JAMES TURNER & CO., - Hamilton

DAILY WANTS--

Condensed Coffee and Milk
Evaporated Cream
Condensed Milk

"REINDEER" BRAND

"The Old Reliable"

WE CAN . . .
supply your wants with the . . . Choicest of
CANNED GOODS

Picnic Season

Choice brands Red Sockeye Salmon ; Lobsters (tall and flat) ; Fresh and Kippered Herrings ; Potted Ham, Chicken, Beef, and Tongue ; Deviled Ham, Chicken, Beef, Tongue, and Turkey ; Boneless Turkey, Chicken, Duck, and Pigs Feet ; Chipped Beef, lb. and ½ lb.

WRITE US FOR PRICES.

THOS. KINNEAR & CO., Wholesale Grocers, 49 Front Street East, TORONTO.

NEWFOUNDLAND HERRING FISHERY.

THE herring fishery ranks third in the list of the fisheries of the colony. The reports of the operations of fishermen in Placentia Bay—the locality where the catching and curing are carried on on the largest scale—during 1897, emphasize strongly the immense value of this fishery to the fishermen, according to The Fishing Gazette. But, in this particular fishery, the effects of bad methods of cure and reckless operations are more evident than in the cod fishery. They have practically ruined the character of the product in the foreign markets, and made it well nigh impossible to secure remunerative prices. With a failing cod fishery and low prices, there is a louder call for the intelligent development of the herring fishery, in which direction the best efforts of the more enterprising curers and packers should be expended. In the reports recently issued by the Fisheries Board, considerable stress is laid upon the fact, that the practice of selling the herrings in a fresh or frozen condition at a very low price to outsiders, is a source of great loss to the community at large.

The 1897 herring fishery, particulary in and around Placentia Bay, was one of the best, as regards the number of fish taken, on record ; but if, instead of selling the fish in a frozen condition, the fishermen had cured them in a proper manner, the financial results would have been far greater. As it was, the outsiders reaped the benefit. It is estimated that, if vigorously and skillfully worked, this fishery would in ordinary seasons be worth $3,000,000. In the great centres of the fishery—Bay of Islands, St. George's Bay, Fortune and Placentia bays —there has been no serious diminution of the supply, though the seasons vary somewhat in productiveness from year to year. The neglect with which this possible source of wealth has been treated may be judged of from the fact that the average annual herring export does not exceed over 70,000 barrels ; whereas, if turned to proper account, the product might be found competing successfully with that of other countries in all the markets of the world. The quality of the herring compares favorably with that of any other, and the abundance of the fish in and around the shores is such that the supply may be said to be almost inexhaustible.

In addition to other efforts on the part of the Fisheries Board to improve and protect the fishery, printed instructions for the proper cure were widely circulated among the fishermen. The reckless destruction of herrings is prohibited under heavy penalties, and also the pollution of waters. A standard measure for the sale has been fixed, in order to guard against imposition on the part of purchasers. Under these and other necessary restrictions, a small measure of improvement has been noticed ; but constant vigilance is needed to secure the enforcement of the rules. The advisability of establishing two or more curing establishments, where the cure and packing of herrings could be carried on by properly instructed experts, and where herrings could be kippered and made into bloaters, is shown, and an object lesson would thus be given the people as to the proper mode of curing, and actual practical instruction imparted to those who desired it.

MONTREAL GROCERS' PICNIC.

The Montreal Retail Grocers' Association held a special meeting on Thursday, June 16, to hear the reports of the different committees who have been entrusted with the management of the annual picnic. About twenty members were present. The secretary acknowledged the receipt of many contributions from the wholesale trade and other friends of the association. As soon as the list is complete it will be published in THE CANADIAN GROCER.

The session was a short one and all other business was laid over until the regular monthly meeting.



A Perfect Cheese.

Keep in a Cool Place.

None Better Made.

Dull Dull! Dull!!

"With the thermometer standing at 90 I expect business to be dull"—perhaps you say this on a hot summer day. As WE'VE said before, you can make business as dull as you want it to be. If you really want to liven it up, you can do it with that warm weather cereal, Tillson's Flake Barley — IT DOESN'T HEAT THE BLOOD.

Folks will eat it regularly for the breakfast porridge once they try it. It invigorates like Rolled Oats, but IT DOESN'T HEAT THE BLOOD.

Tillson's Flake Barley.

THE TILLSON CO'Y, LIMITED

Flake Barley in 25-pound wooden kegs.

Tilsonburg, Ont.

INJUSTICE TO GROCERS.

THE following appeared in a recent issue of The Kingston News: "Dear Mr. Brewster,—I feel greatly interested in your letters, especially your chats with the groceryman. I was just thinking how hard it is nowadays for the groceryman to make ends meet. He pays a heavy license, a fine if you like to call it, for keeping a stock of showy goods, and every improvement he makes the fine gets larger. I have to make $100 profit each week to pay rent, taxes, insurance, clerk hire, for horse feed, etc., and if I get my clothes and 21 meals each week out of the balance, I am lucky. And why the cause of all these charges? Simply this: that a certain class of individuals from back of Sundown have come to town and are shooting here and there like torpedo boats peddling from door to door, selling cheap—but deluding poor, innocent citizens by giving light weight. Shaking and skimming berry boxes, making six bags of potatoes out of five, and doing all sorts of 'leetle' things, besides being a nuisance to citizens. Now, Mr. Brewster, you may think I am hard, but I think it is impossible to be too hard on such a class of so-called ready-made grocers. Dear Brewster, it is hard for an honest groceryman to sell honest goods when the spurious goods are allowed to be handled at will by such people as I have mentioned.

"A lady told me a short time ago she bought a bag of potatoes from one of these dealers, and she had it weighed. She was out just twelve pounds. Now, what is the result? I know several grocerymen who, a few years ago, hired married men, representing so many families, but who now hire boys. Hoping you will soon find a remedy for the evils, I am,

"ANOTHER GROCERYMAN."

NEW STORES STARTING.

C. W. Fraser has started in business as grocer in Halifax.

Noble Graham has commenced business as grocer in Prescott, Ont.

James Ward has commenced business as fruit-dealer, etc., in Fort Erie, Ont.

McLaughlin Bros. have opened out as confectioners and bakers, Prescott, Ont.

Postmaster McKinnon, of Priceville, Ont., has opened out a grocery store in that village.

A dozen women were pounced upon, one after another, as they came off the ferry on Saturday night, and taken into the Windsor Customs house. Smuggled goods were found concealed on their persons to the value of about $10 each. Addresses of the ladies were taken, with a view of prosecuting them. —Windsor, Ont., Record.

Do you know that the average Grocer does not make enough profit? All Pure Gold Goods pay you **very well indeed.**

Besides, the Company assist you to sell their goods.

Why, then, not give us a chance to help you lift up the ratio of profit?

SELL GOOD, PROFITABLE LINES ONLY.

PURE GOLD MFG. CO., 31-33 Front St., E., TORONTO

OLIVES

"SELECTED" and
"MAMMOTH"

in 8 oz, 10 oz., 16 oz. and 18 oz.
Fluted and oval bottles.

PRICES RIGHT.

Our Travellers will be pleased to show you our **"Special Design" Fancy 5-lb. Tea Canister.** Lithographed in three colors and embossed in gold. Undoubtedly the handsomest package ever offered in Canada. **Sells on sight.**

THE DAVIDSON & HAY, LIMITED, Wholesale Grocers. TORONTO

POTENCY OF CONCENTRATION.

"SEE a great lawyer like Rufus Choate," says Dr. Storrs, "in a case where his convictions are strong and his feelings are enlisted. He saw, long ago, as he glanced over the box, that five of those in it were sympathetic with him; as he went on, he became equally certain of seven; the number now has risen to ten; but two are still left whom he feels that he has not persuaded or mastered. Upon them he now concentrates his power, summing up the facts, setting forth anew and more forcibly the principles, urging upon them his view of the case with a more and more intense action of his mind upon theirs, until one only is left. Like the blow of a hammer, continually repeated until the iron bar crumbles beneath it, his whole force comes with ceaseless percussion on that one mind till it has yielded, and accepts the conviction on which the pleader's purpose is fixed. Men say afterward, 'He surpassed himself.' It was only because the singleness of his aim gave unity, intensity and overpowering energy to the mind."

"Daniel Webster," said Sydney Smith, "struck me much like a steam-engine in trousers."

As Adams suggests, Lord Brougham, like Canning, had too many talents; and, though as a lawyer, he gained the most splendid prize of his profession, the Lord Chancellorship of England, and merited the applause of scientific men for his investigations in science, yet his life, on the whole, was a failure. He was "everything by turns, and nothing long." With all his magnificent abilities, he left no permanent mark on history or literature, and actually outlived his own fame.

Miss Martineau says: "Lord Brougham was at his chateau at Cannes when the daguerreotype process first came into vogue. An artist undertook to take a view of the chateau, with a group of guests on the balcony. He asked his lordship to keep perfectly still for five seconds, and he promised that he would not stir, but alas!—he moved. The consequence was, that where Lord Brougham should have been there was only a blur. So stands the view to this hour.

"There is something," remarked Miss Martineau. "very typical in this. In the picture of our century, as taken from the life by history, this very man should have been the central figure. But, owing to his want of steadfastness, there will be forever a blur where Lord Brougham should have been. How many lives are blurs for want of concentration and steadfastness of purpose."

"I resolved, when I began to read law," said Edward Sugden, afterwards Lord St. Leonard, "to make everything I acquired perfectly my own, and never go on to a second reading till I had entirely accomplished the first. Many of the competitors read as much in a day as I did in a week; but at the end of twelve months my knowledge was as fresh as on the day it was acquired, while theirs had glided away from their recollection."—Pushing to the Front.

PERSONAL MENTION.

Mr. T. O. Leonard, of Detroit, representing the Kingsford's starch, was in Toronto on Tuesday and Wednesday on his usual monthly business visit.

Mr. E. B. Eddy, of The E. B. Eddy Co., Limited, Hull, Quebec, is in Toronto this week.

Mr. John Pinder, of Montreal, was in Toronto this week.

SEEDS RAISINS BY WHOLESALE.

W. Northrop, the inventor of the Northrop fruit dresser, is adding to his facilities for cleaning fruit a large power raisin seeder, with a capacity of two tons per day, for which he has secured the patent rights in Canada.

ADVERTISING TO CONSUMERS.

THE phrase is becoming somewhat of a chestnut, says St. Paul Trade Journal. To be sure, there is much virtue in employing a style of advertising that will reach the class who are the eventual users of the particular article advertised. At the same time, it must be remembered that every retailer has a large number of customers who will accept his word for anything they buy, against all the advertising that may be published from January to December. John Jones may advertise his soap for years, and spend thousands of dollars in inducing some housekeeper to ask for "Jones' Soap." When she goes to the store and asks for it, her grocer, whom she has known for years, and who handles Smith's Soap, which is brought to his attention through his trade paper, will say to her with a smile: "My dear Mrs. ———, I cannot really advise you to use that soap. It has been tried, and has not given satisfaction. Here is something that I can recommend, however." And Jones, who has advertised to the consumer, makes no sale, while Smith, who has used the trade journals and reaches the storekeeper, gets the business.

The point we make is simply this—that the element of the effect of the advice and suggestion of a known and trusted family merchant is too often overlooked. It may have as much, or possibly more, weight with the buying public than the advertisements that go direct to the consumer. This is, of course, assuming that competing articles are of equal merit, as a large percentage of them are at the present time.

Advertise to consumers by all means, but at the same time do not overlook the tremendous effect of gaining the eye and ear of the man who can influence more sales than all the "advertising to consumers" in all the "family" publications in the country.

H. P. Eckardt & Co. have just received a shipment of Amalies currants in half-cases.

CHINA'S TEA TRADE.

THE following is taken from The N.Y. Commercial Advertiser: "Speaking the other day, of the effect on the China tea trade of the present complications in the Far East, a well-known authority in the trade said:

"'It appears to be probable that China, unless she wakes up and does something, will gradually lose her tea trade. China teas of the finer grades are certainly as good as any other teas in the world, if not better, but the greater energy of the virile and progressive Anglo-Saxon men who control the Indo-Ceylon tea industry is making itself felt. With unlimited capital, with the use of machinery and with modern business methods, the Anglo-Indian tea planters are having a "walkover" in the contest with China. Racked by internal disturbances, verging on a revolution, menaced by foreign powers and threatened with dismemberment, her public men and officials sunk to the lips in corruption, poor old China apparently has neither the inclination nor the time to protect and foster her industries and commerce. The ultimate result will probably be that China will be divided up by Great Britain, Russia, France and Germany, and that European capital and energy and business methods will come to the rescue of the already imperilled China tea industry.

"'With the Japanese, however, the situation is different. Of great enterprise and business push, these Yankees of the east have learned a lesson from their loss of a great portion of their European tea trade, and are now thoroughly alive to the importance of holding what they have and increasing it. The Japan Tea Traders' Association, which is practically a branch of the Department of Agriculture of the Japanese Government, has now complete control of the tea industry of Japan. All the tea planters of that country, numbering over a million altogether, are compelled by law to belong to the association, which is under the immediate control of a committee in Tokio. This committee, in order to maintain the quality, examines, or causes to be examined, every package of tea exported from the Empire. At the present time, Japan proper exports one-half of the tea used in the United States and Canada. With the addition of Formosa, which now belongs to Japan, this large proportion is increased to two-thirds. This is a vast business, and the Japanese are thoroughly alive to the importance of retaining it. A year ago, the Government appropriated $400,000, to be expended in advertising Japan teas in this country. Negotiations are now being conducted which, if successful, will increase this amount to upward of $2,000,000. I am also informed that tea-rolling machinery is rapidly supplanting hand work in Japan, and, as the Japanese are, besides, and in contradistinction to the Chinese, one of the cleanest people in the world, it will be readily seen that the Ceylon and other Indian tea planters have their work cut out for them in seeking to displace Japan tea in the American market. It is an interesting struggle.'

"On the general subject of tea and its preparation, the gentleman quoted said: 'It is said that the United States of America consumes the poorest teas in the world. This is caused partly by a lax enforcement of the pure food laws, and partly by the fact that Americans are not really good judges of tea, and do not demand the best. Another contributory cause is, no doubt, the ignorance and carelessness of many dealers who handle the fragrant herb. The tea plant is a very delicate one, and its product, the tea of commerce, is equally delicate, yet in thousands of stores in this country teas are kept in open boxes or bins in close proximity to fish, vegetables, butter, cheese and other interesting, but unpleasant smelling articles of commerce. Even if tea is kept away from foreign odors, it ought not to be kept in stock in open packages. A certain proportion of its strength and flavor is sure to escape if the air can get at it. The ideal, indeed the only sensible way for the dealer to handle tea, is in small, air-tight packages which can be sold unbroken to the retail customers. These packages preserve the delicate strength and flavor intact until the tea is required for consumption.

"'In China and Japan the art of properly making tea is an important part of the female education. Indeed, everyone, from the highest to the lowest, seems to be well versed in this important matter. The following recipe for making tea was written by the Chinese Emperior Kien Long, who departed this life in 1799: "Place over a gentle fire a well-seasoned and long-used vessel filled with the pure water of melted snow. Boil it long enough to turn a lobster red and then pour it upon the leaves of the choicest tea in a tea pot of the finest procelain. When the thick cloud issuing from it becomes a fine mist floating upon its surface, pour it into the cup and drink it off. This precious liquor will drive away every care. The delicious state of quietude produced by such a beverage must be felt and cannot be described." '"

HAD TO GET A NEW WAREHOUSE.

The Fairbanks Co. which has been doing business throughout Canada for over 40 years finds its trade increasing to such an extent that it has recently decided to open an extensive warehouse in Montreal, from which place all Canadian orders can be filled with even greater despatch and satisfaction than heretofore. The large building, No. 749 Craig street, has been secured, and extensive alterations and improvements made, enabling the company to use the four flats and basement to the best advantage.

It is proposed to carry, and have always in stock, a full line of scales, asbestos disk valves, asbestos packed cocks, store and warehouse trucks, portable forges, factory and mill supplies, etc., and all goods sent from this branch will be inspected, and orders filled according to Canadian requirements.

The company manufactures about 7,500 modifications of weighing-machines, and will make a special effort to meet all requirements. One of the latest improvements, which will be of interest to many, is a scale, the beam of which prints tickets registering the weight of the load upon the platform, thus doing away with all possibility of mistake, and keeping a record for future reference.

One of the features of interest to visitors to the warehouse is a display of the numerous gold, silver and bronze medals awarded the firm from all the leading exhibitions of the world, certifying, as they do, to the high quality of its goods.

THEY ARE GOOD PICKLES.

An exchange in an article on pickles, says: "Famous among the American brands are the goods manufactured by Williams Brothers & Charbonneau, of Detroit, Michigan. Their product is enormous. The quality of all goods of their manufacture is second to none in the world. The style of their packages is unique and elegant. Their business is conducted on a very extensive and broad plan, which includes raising cucumbers and other vegetables and fruits on immense farms, which are models of modern agricultural development. From the farm to the glass bottles in which they are sold to the consumer, all the labor of raising, salting, pickling and packing, is done by this great house on their own premises. From the planting of the seed to the shipping of the product, constant care and vigilance places Messrs. Williams Brothers & Charbonneau in an enviable position among the pickle manufacturers of the world. Their line of pickles, preserves, mustards and condiments, are justly famous among dealers and cousumers everywhere."

A. E. Richard & Co., of Hamilton, are the selling agents for these goods for Canada. The quantity distributed by them this season, has, they say, been enormous, averaging about 500 cases per week, and the demand is increasing.

NEW JAPAN TEAS.

We have now in stock and arriving New Season Japans, ranging from eighteen to thirty-five cents.

H. P. ECKARDT & CO. Wholesale Grocers TORONTO

WASHBOARDS
CLOTHES PINS
CLOTHES LINES
TUBS
PAILS
CHURNS
BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
BASKETS
SCOOPS

And all Grocers' Sundries

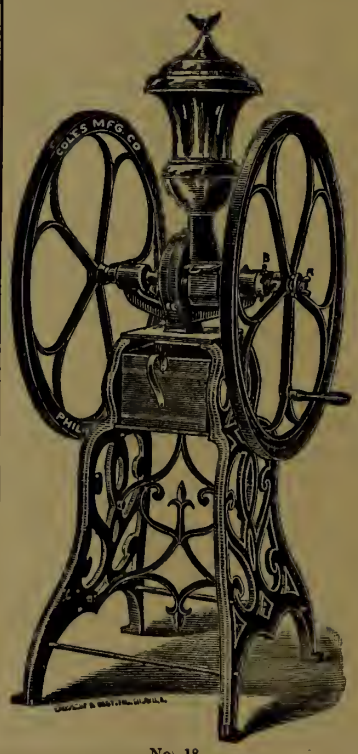
Sold and highly recommended by all leading grocers. . . . . .

Sovereign Matches

The H. A. NELSON & SONS CO., Limited

Sample room ...MONTREAL, QUE.

56 and 58 Front West, TORONTO.



No 18

Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

Agents { TODHUNTER, MITCHELL & CO., Toronto
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN, Toronto.

THE MacLEAN PUBLISHING CO. Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

OFFICES:

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MANCHESTER, ENG. 18 St. Ann Street, H. S. Ashburner.
NEW YORK - - - - 14 Irving Place, M. J. Henry.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

CANADA LEFT OUT IN THE COLD.

THE cable announces that in the new treaty which Germany is making with Great Britain, the Dominion of Canada is to be denied the privilege of sharing in its provisions.

In taking this stand, Germany has, doubtless, been actuated by the spirit of retaliation because Canada was instrumental in inducing the British Government to renounce the treaty of 1865.

It is to be regretted that the German Government is inclined to be revengeful over the matter. It is undignified and unbecoming a great civilized nation.

Canada, when she induced the British Government to renounce the Belgian and German treaties of 1862 and 1865, respectively, was actuated by no desire to injure either of these countries. Her motive, purely and simply, was to be freed from the provisions of treaties made before the Dominion was born, and which prevented her, a self-governing colony, from according tariff preferences to the Mother Country.

But, even had the German Government been willing to accord, under the new treaty, favored nation privileges to Canada, as to whether we would have accepted them would have depended upon ourselves, for some years it having been the policy of the British Government, when making treaties with foreign countries, to provide that the Dominion could refuse or accept them at will.

Since 1880, Canada has refused to accede to no less than thirteen treaties which the British Government has entered into with foreign nations. The last to which she refused to accede was that with Japan, signed by the Imperial authorities a couple of years ago.

The treaties to which, since 1880, she has acceded are only two, and they were with Muscat and Uruguay.

As a purchaser of Canadian products, Germany does not rank high. Last year, the total exports to that country only amounted to $1,045,432. In 1896 they were $757,331, and in 1895 $626,976. And, although among Germany's customers Canada only ranks about sixteenth, yet this country is a much larger buyer of German products than the latter is of Canadian products, the Dominion in 1897 importing $5,785,546 worth from that country.

Great Britain is incomparably above all other nations Germany's best customer. According to the last returns we have to hand, the exports from Germany to Great Britain were valued at 675,522,000 marks, while the next in order was Austro-Hungary, with 373,912,000 marks. Of Germany's total exports, between one-fourth and one-third are to the British Empire.

CANNED MEATS LOWER.

A reaction from the phenomenally high prices which have for some weeks been ruling on canned meats has begun.

The reduction began with the United States packers, and this week the packers in Canada have followed suit.

The reduction in the price of Canadian canned beef is 15c. on 1's, 35c. on 2's, $1.25 on 6's and $1.50 on 14's.

The wholesalers are now quoting as follows: 1's, $1.55 to $1.60; 2's, $2.80; 4's, $5.75; 6's, $8.75 to $9; 14's, $20.

Under the new quotations the prices of Canadian meats are still materially below those of the United States product.

SUGAR UNSETTLED.

THE sugar market has been rather unsettled during the past week and still continues so. The chief influence in producing this condition is the heavy disposition of beet abroad, prices on that staple having dropped fully 6d. since June 9.

Last week, both present and next month's shipments were quoted at 9s. 9d., whereas, this week, present month is offered at 9s. 7½d., and next month, 9s. 8¼d.

Cane continues steady, for there is little of it offering, but it is the fluctuation in beet that exercises the most influence on the price of Canadian refined.

This condition, and the fact that agents of foreign sugar take advantage of every fluctuation in the raw market to offer goods, keeps domestic refiners on the watch, so that no business may slip away from them. As a result, Canadian standard granulated was marked down 1-16c. per pound this week. This is a decline in the past fortnight of 3-16c. per pound.

With regard to foreign sugars, it is understood that offers of English sugar, in bags, is being made at 3½c.; and German and Dutch sugars at 4c.

Demand at the refineries is rather quiet at the moment, though it is expected to pick up soon, as the preserving season will commence in a short time.

CANNED VEGETABLE FUTURES.

THE decision of the Canadian packers, at the meeting held in Toronto last week, to fix the price of tomatoes at 80c., of peas at 75c. and of corn at 70c. has induced some talk but no business.

The prospects for the present season are for a large yield. And this naturally does hot help matters as far as the packers are concerned.

But the greatest deterrent to business in futures is the price. Last year, the bulk of the tomato pack sold at 65c. per dozen. Peas opened at 60 to 62½c., and corn at 55c.

Then, before the packers met last week, some of the wholesalers contracted for the bulk of their season's supply of tomatoes at 70c. per dozen.

Wholesalers do not deny that they may ultimately have to pay the prices asked by the packers, but, in the meantime, they prefer to wait developments.

HOW TO START A CASH BUSINESS.

CASH stores are springing up all over the Dominion. Some are new stores, and some are old stores which are forsaking the credit for the cash system.

THE CANADIAN GROCER is, from time to time in receipt of letters courting suggestions as to ways and means of inaugurating the cash system, both from those who are going into business for the first time, and from those who are already in business, and desire to adopt the more modern system.

The same modus operandi would scarcely be applicable to all cases, but there are certain principles which may be referred to, and which may be of some help in the premises.

The merchant who will find the greatest difficulty in adopting the cash system is unquestionably he who is already in business and has been following the credit system. Most of his customers have probably been dealing with him for years, and many of them have probably been getting three, six, or twelve months' credit. How to get them conformed to the new order of things is the problem to be solved.

The giving of credit, and the accepting of credit, is a habit, and habits are not easily broken, especially when they have been years in operation. There is a song which says "Don't get in the habit of it," and it applies to the credit system as well as to other things which are evil in their tendencies.

In departing from the credit system, and conforming to the cash system, some customers are certain to be lost. Some will be lost because of their inability, fancied or real, to pay cash. Others will be lost because their dignity will be touched by the new order of things.

Obviously, then, a careful intelligence should be exercised. The change from credit to cash should not be made suddenly.

It would be the height of folly for a merchant to decide on Saturday night that when he opened his store on Monday morning not an ounce of goods should cross his counter unless the cash or its equivalent was first in his till. He would lose half his customers ; and it would serve him right.

When a merchant has decided to throw overboard the credit system and take on board the cash system, he should give his customers at least one month's notice.

As a preliminary step, he should announce his decision in the advertising columns of his local paper. Then, a personal letter to each of his customers, setting forth his intentions, would materially help in the premises. In the store, a hanger might be placed, announcing that on and after a certain date the credit system would be discarded and the cash system inaugurated. And then, on every opportunity, the merchant and his clerks should speak to customers of the proposed change and dilate upon its advantage to the customer.

The most careful of merchants who do a credit business annually lose money from bad debts. And every dollar so lost is so much added to the cost of doing business, which, in turn, must be borne by the goods which are sold.

These are facts which, in letter, in advertisement, and in conversation, should be pointed out out to customers.

The merchant who does a cash business is in a position to sell his goods at a lower figure and still make as good, if not better profit than his competitor who sells on credit. And he is expected to sell cheaper. If he does not his efforts will be sadly handicapped.

Let him put himself in the place of his customers. Would he buy from A for cash if, other things being equal, he could get the same things from B at the same price and secure from one to twelve month's credit ? Of course he would not.

The department stores are enabled to sell at the close figures they do because their business is carried on wholly under the cash system.

Country merchants who adopt the cash system are, in this particular, therefore, on an equality with their great deparment store contemporaries. And out of this fact they should make all the capital they possibly can.

While it is not as essential that persons just starting into business and under the cash system should take as much pains to acquaint the public with the fact, as those who are leaving the credit for the cash system, yet it is essential, nevertheless.

The new merchant is different from the old merchant in one important particular : He has no customers whom, in adopting the cash system, he has to mollify. But, like the other, he has need to advertise, and advertise well. If not, his chances of success are poor. He, too, like the merchant going from credit to cash, will find it necessary to show the consuming public that by selling for cash he can do better as far as prices are concerned, than he could if he adopted the credit system.

There are, doubtless, some now doing a credit business who deem that the best policy would be to gradually give up the credit system, and not do so at one fell stroke. In other words, they would continue giving credit to the good customers, but add no more to their list, new customers being compelled to pay cash.

Perhaps, in some instances, this would be the better plan to follow. But a merchant would have to decide this for himself. It might and it might not be satisfactory. It would, at any rate, be unsatisfactory if Mr. Brown knew that Mr. Smith was getting credit at Jones' while he, notwithstanding his good financial standing, was denied it.

But perhaps the experience of an Eastern Ontario merchant might be cited. He dedided to have two prices—one for credit and the other for cash customers. He advertised this fact, and in the rear of his store kept suspended a large sign announcing the fact to every customer who entered the store. He experienced some difficulty at first, but eventually he began to be understood. Finally, however, he discarded altogether the two-price system and confined himself to one, the cash price, for he had adopted the cash system.

Some people have asked questions in regard to coupons and trading stamps as helps to doing a cash business. We could not recommend them. They are, at best, but a temporary expedient, and unsound in business practice.

Success can only be really obtained by a man managing his own business. Let him have fair capital as represented in brains and money, reliable goods in his store, ideas and energy in himself, and he will be successful under either the credit or cash system, but especially under the cash system.

THE TEA STANDARDS.

THE Hon. W. Paterson, Minister of Customs, has this week been paying a good deal of attention to the proposed changes in the method of testing tea imported into the country.

On Tuesday he was in Toronto to consult with the trade in regard to the matter, and a conference took place in the Board of Trade building. There was a good attendance of wholesalers and brokers.

It was pointed out to the Minister that to put standards into effect at this time of the year would be most inadvisable. In March last the importers had been given to understand that no changes in the method of testing tea would be made this year. On the strength of this the trade had placed import orders for tea, large quantities of which would not arrive for several months hence. Therefore, to fix standards now would be an injustice. The proper time to do so would be in January.

That night Mr. Paterson returned to Ottawa, and on the following day (Tuesday), in response to invitations which had previously been sent out, he held a conference with tea importers from different parts of Canada.

There were present: Messrs. T. H. Estabrooks and W. R. Miles, St. John, N.B.; Alex. Anderson and P. S. Doyle, Montreal; T. C. Bates, Ottawa: T. McPherson, M.P., Hamilton; F. Dane and James Ince, Toronto.

The immediate putting into effect of standards was again deprecated, and the concensus of opinion was that January was the most suitable time. Against the adoption of the United States standards the importers strongly urged. And in support of this contention it was pointed out that under the law in operation across the border fine and high priced teas had sometimes been rejected. One lot, for instance, of broken Pekoes and broken Orange Pekoes, the first cost of which was 28c., had been rejected at one of the United States ports of entry and afterwards sold at a sacrifice in Toronto. It was held that the duty of the Government was not to keep out low priced teas, but to keep out spurious and injurious teas.

It was also urged that the standards should be fixed by experts, and that they should be prepared in December, going into effect the following month.

In order to provide for the inspection of teas for the present season, this recommendation was made: That samples of Japan teas invoiced under 12c., China black teas under 9c., China greens under 10c., and Indian and Ceylon teas under 10c., should be submitted to an expert at Ottawa for examination by the infusion test, all teas above these prices to be passed without this test being applied, except when it was deemed necessary to do so.

When the proposed tea standards went into effect, the Minister was urged that an expert be appointed at each of the chief commercial centres, whose duty, in case of a dispute with the regular expert at Ottawa, would be to revise his inspection and report thereon to the Department.

Hon. Mr. Paterson expressed a strong desire to fall in with the views of the tea trade, but, of course, did not say what would be the final outcome of the representations. The trade came away with a high opinion of Mr. Paterson.

It is when trade conditions are bad, not when they are good, that business men are most zealous for good business methods.

STRAWBERRIES CHEAP.

As was noted in these columns, a large crop of Oakville and Niagara strawberries was anticipated this season, but none of the dealers and few of the growers fully realized the abundance of the crop till the immense receipts in Toronto sent prices tumbling all round last week. The fine rain on Sunday and Monday had a wonderful effect, and strawberries are now more plentiful than they have been for years. This can best be realized by comparison of prices.

The prices ruling this week are about 3½ to 5c., while the range last year was from 6 to 10c.; in 1896, 6 to 8c., and in 1895, 8 to 12c.

The low prices have made it useless to ship very poor stock, so the average quality this year is easily higher than in former years.

If some people used their heads as often as they do their feet they would do more and better work, and that without any greater impairment of vitality.

DROPS FROM THE EDITOR'S PEN.

Don't do what will not pay you morally or financially.

——

Discreetness is as essential in business as it is in politics.

——

When a commercial traveler is on the road he is on business.

——

Goods, like men, must have a good reputation to be successful.

——

If you would be successful do what you can, not what you would like.

——

System, no merchant can exist without, but o'ermuch of it is injurious.

——

Every day of rest ought to add a week to the existence of those who partake of it.

——

Bad business methods will work a hole that will, in time, sink the biggest business afloat.

——

When men cannot see eye to eye with each other it is sometimes fist to fist that they get.

——

Business men do much for the politicians, but it is little the politicians ever did for the business men.

——

Young Leiter is lighter in pocket through his wheat speculating collapse, but heavier in experience.

——

A man may be rich in money, but if he is poor in character it is very little credit that he will get.

——

If a man does not set some value upon himself, how in the world can he expect that other people will.

——

When a man resorts to dishonest methods it is an evidence that he has not brains enough to be wise.

——

When a merchant treats his customers well it is not a logging chain that he requires in order that he may hold them.

——

"Remember the Maine," cry our cousins to the south.. Yes, it is always well for merchants to remember the main—thing.

——

If all purposes in life were attained by first efforts, few, if any, great men would there be to-day in business, science, politics or religion.



The E. B. Eddy Company, Limited

HULL, CANADA.

Is the Leader in the

MATCH BUSINESS

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Because Mr. E. B. Eddy is the originator, producer, and seller of the most of the . . . .

BEST MATCHES

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Hull
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Toronto
London
Halifax
Vancouver

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

D. GUNN, BROS. & CO. have recently booked orders from a number of new customers for their "Maple Leaf" brand of smoked meats and lard.

One small dealer had 57 calls in one day for "Enameline."

T. Kinnear & Co. report a good trade in "Crown" brand mustard.

H. P. Eckardt & Co. have a shipment of Valencia shelled almonds to hand.

W. H. Gillard & Co. are handling "Beaver" and "Crown" fruit jars, all sizes.

Upton's marmalade, in 1-lb. glass, has been a big seller with The Davidson & Hay, Limited.

A shipment of imported Japan, polished Patna and Java rices is to hand with T. Kinnear & Co.

Young Hyson, points, and gunpowder teas are being offered in variety by Lucas, Steele & Bristol.

A carload of selected Valencia raisins is offered at specially close prices by The Eby, Blain Co., Limited.

The Davidson & Hay, Limited, is showing some fine values in Ceylons, Pekoe Souchongs and Pekoes.

Domestic sardines, ¼'s, in oil, and ¾'s in mustard, are constantly in stock with The Eby, Blain Co., Limited.

Attention is called to the attractive booklets Lucas, Steele & Bristol are distributing with their "Diamond Crystal" salt.

Now in stock with W. H. Gillard & Co. "Leader" cut tobacco 9's, a 5c. package of good qualtity and attractive appearance.

Warren Bros. & Co. have taken into stock an exceptionally choice bright raw sugar, which they are offering at a low figure.

Fruit sugar during the season is one of the specialties of The Eby, Blain Co., Limited. It is ground by their own machinery.

The Davidson & Hay, Limited, is showing an exceedingly handsome 5-lb. tea cannister, in which it is packing special blends as required.

"The sale for 'Kolona' pure Ceylon tea is steadily increasing with our customers, and we are pleased to say that their number is increasing every week. We attribute this to the facts mentioned in our announcement in this week's issue, to which we draw the attention of the trade, and respecting which we shall be glad to answer all enquiries for quotations, etc.," say The Eby, Blain Co., Limited.

Lucas, Steele & Bristol report a good sale for their Crystal beverages. They prepay freight and freight on empties returned in 5-case lots.

Pineapple, new pack, in 1-lb. flat, oval tins, "Extra Bahama" grated and triangular cut, is in stock with The Eby, Blain Co., Limited.

Just in store with W. H. Gillard & Co. a large shipment of Gillard's new pickle which this firm have had such a successful run on for several years past.

Lucas, Steele & Bristol are sending out with their "L.S. & B." and "Empire" coffees, simple directions for making coffee, which should be appreciated by their customers.

"Clearing prices" for California prunes, peaches and apricots are moving out the balance of The Eby, Blain Co.'s stock at a lively rate.

Nearly all the coffee now sold by grocers is of good quality, but is spoiled in making. Few people, especially those in hotels, understand it. Lucas, Steele & Bristol urge that cold milk should never be used.

The Davidson & Hay, Limited, has to hand this week a large shipment of Spanish olives, packed expressly for themselves under their own brand. "Buyers can fill their requirements in all grades at rock bottom prices," say the firm.

TWO WINDOW DISPLAYS.

Two windows recently described by a writer on grocery topics, appeared as follows:

A SOAP DISPLAY.

In this display there was a wall extending right across the window, and made up of washboards, packages of washing powder, and other washing materials. In the centre of this wall were two pillars of soap, in between which was a regular wooden gate, swinging on hinges, and marked, "Gateway of cleanliness." On top of each pillar was a bucket, with cotton batting on top to represent soap suds. The floor of the window was a white gloss starch, and set into this was a pathway of white and mottled castile soap leading to the gate.

A COFFEE DISPLAY.

All kinds of coffees were displayed in this window but a leading feature in the display was a sort of fort formed with the different brands of package coffee with the prices hanging in front. From this fort of coffee protruded several water pipes with apples wrapped in tin foil discernable at their mouths, to represent cannons ready to be fired. A label in front proclaimed "Death to high prices."

FEMALE CLERKS.

PROFITS are getting so small and expenses are increasing in a ratio so out of keeping with the business done that many grocers are contemplating employing female clerks, claiming that they can do all the work except the lifting and order deliveries. This is, of course, on the presumption that the wages will be less than men must be paid. And yet the grocery clerk (hours of labor considered) is paid a very small wage. Too bad that these labor men who agitate for short hours and high wages for clerks cannot see that the first essential to these desirable reforms is a good profit on goods sold. Ninety-five per cent. of those agitators will buy their goods at some cut-rate store, departmental concern or supply house. The inevitable result will be that men will be displaced by women as clerks. A reform to be effective must contemplate all the questions that enter into the solvment of a hard commercial problem.—Commercial Enquirer.

MR. MARCEAU GOING TO EUROPE.

Mr. E. D. Marceau, of L. Chaput, Fils & Cie, Montreal, sails on the ss. Umbria from New York on Saturday, 25th inst., for a six weeks' trip throughout England, Ireland and France. He proposes visiting London, Liverpool, Manchester, Dublin, Glasgow, Paris, and other trade centres, and will combine business with pleasure. THE CANADIAN GROCER wishes him a pleasant and successful trip.

Just try the effect of our

Metallic Cornices
Sky Lights and
Sheet Metal Fronts

They make old buildings look like new at slight expense—and are the most handsome, durable and economical finish you can find for new buildings—dry, warm, and fireproof.

Our new catalogue gives full information—send for it and decide to use our up-to-date building materials.

Metallic Roofing Co.,
Limited
1180 King St. West, TORONTO

A BOOM IN PORK PACKING FACTORIES.

THERE is one other particular in which Canada is likely to be benefited by the popularity of its pea-fed bacon in Great Britain, besides the actual consumptive demand for it, and that is by the starting of pork-packing factories in this country by British capitalists.

Within the last few weeks, representatives of British syndicates have been in Nova Scotia, New Brunswick, and Ontario, looking for favorable sites on which to start these factories.

Already a company, with a capital of $150,000, is seeking incorporation for the purpose of starting a factory at Brockville, Ontario, work on which will be started as soon as a site is secured. Then, a member of a Liverpool firm is looking for a site in Western Ontario, on which it is prepared to erect a $50,000 building, and is trying to induce Ballantyne & Sons, of Stratford, to join him in the enterprise.

In New Brunswick, a joint-stock company is being organized, with a capital of $100,000. The site of the proposed factory will, in all probability, be on the Strait shore. Nova Scotia is likely to have a pork-packing factory at Middleton, on the Yarmouth and Annapolis railway.

In Charlottetown, P.E.I., the unremitting exertions and intelligent enthusiasm of Mr. Packenham, of Dublin, Ireland, are meeting with the appreciation they deserve, and we expect, in the near future, to see a practical result from his efforts.

Stouffville, again, is not far behind, and we hear of $40,000 being raised in ten minutes at a farmers' meeting lately, to start a joint stock company for the same purpose.

The increased demand for good bacon and pork, has led to a corresponding improvement in hog raising. Mr. Brethour, of Burford, is said to produce the best Yorkshire bacon hogs in Canada. He proposes making a study of the bacon trade in England, and is certain to make a success of it, as he has studied all its branches in Messrs. Davies' and Fearman's houses, than which there are no better in the Dominion. Mr. Brethour says that the demand for thoroughbred hogs is excellent; he finds difficulty in supplying them.

Canada is gaining a reputation in Great Britain for its bacon, akin to that which it now enjoys there for its cheese. This reputation has been built up by pea-fed hogs, and, it is to be hoped that the Federal and the Provincial Governments and the pork-packers will hand in hand take steps to prevent this reputation being sullied through the ignorance or carelessness of hog-raisers.

That a warning is necessary is obvious. Not only corn-fed, but, even grass-fed pork is being marketed. No one can prevent farmers feeding corn, grass, or even glass to their hogs if they so desire, but some vigorous and efficient means should be taken to see that the bacon of hogs so fed does not cross the Atlantic. Canada cannot afford to jeopardize its export bacon trade because a few people are short-sighted enough to feed their hogs with food, which, while it may fatten them, will kill the trade which is now so promising.

QUEEN CITY OIL CO. MOVING.

The headquarters of the Queen City Oil Co. has been moved from 30 Front street to the new building at the northwest corner of King and Yonge streets, where the company will occupy the entire top flat.

The founder of this company, Mr. Samuel Rogers, commenced business about 22 years ago, and already the product of this company reaches to every section of Ontario, involving an immense amount of business, embracing not only the output of the Sarnia Oil Co., but the Canadian agency of the Standard Oil Co.

For the expeditious handling of this large business, branches have been established at Hamilton, Ottawa, Brantford, Belleville, Brockville, Kingston, Napanee, Port Hope, Peterboro', Owen Sound, Orillia, Midland, London, Berlin, Woodstock, St. Thomas and Fort Erie.

A NEW WASHBOARD.

The progressive dealer is always on the look-out for something new and attractive for his customers. New goods draw new trade and retain your regular customers. A new line of washboards is being placed on the market; something that will give satisfaction and not fall apart after once using. No backs to come off, or warp and twist out of shape. The framework is constructed from selected hardwood, and has a patent ventilating feature to allow the water to drain off, and prevents becoming water-soaked, and corroding of zinc, as happens so frequently. The new line is manufactured in ten grades, with single and double surface, and improved tops. Every board is warranted if branded "Boeckh." Write to Boeckh Bros. & Co., Toronto, for catalogue and prices.

H. P. Eckardt & Co. are offering special value in select Valencia raisins.

H. P. Eckardt & Co. are offering gallon apples and 2-lb blueberries at a very low figure.

PEDLARS' LICENSES.

THE Toronto Retail Merchants' Association and the Toronto Retail Grocers' Association are using every effort to have the licenses of pedlars doing business in Toronto increased, the associations claiming that the pedlars do not pay a just share of taxation for the amount of business they do.

On Thursday of last week the meeting of the property committee of the city council was attended by a large number of grocers, butchers, etc., and by representatives of the pedlars. The grocers asked that a charge of $50 for a two-horse wagon; $30 for a one-horse wagon and $15 for a hand-cart be charged, instead of the present general rate of $10, and that the license for hand-baskets be reduced from $2 to $1.

The property committee talked long, but adjourned without taking any action.

They were to have met on Tuesday of this week, but, in the absence of the chairman from the city, they did not do so.

The Toronto commission merchants intend backing up the retailers, and the following petition is to be sent from the commission merchants to His Worship the Mayor, and to the members of the Toronto City Council:

GENTLEMEN,—In view of the proposed changes in the market building, we, the undersigned ratepayers of the City of Toronto, humbly beg to draw your attention to the fact that unless some measure is adopted, whereby farmers, hucksters and other vendors of produce are compelled to come to the market to dispose of their goods, in our opinion the money expended in making said alterations will be in vain. Consequently, we, the undersigned ratepayers of the City of Toronto would petition your honorable body so to legislate, that outsiders offering their wares for sale, off the market, will be compelled to pay a license, to put them on equal footing with business houses contributing to the taxes of this city. As it now is, much loss is entailed to the city, and we, as business houses, are put to a great disadvantage and actual loss, on account of the loose way this part of the business is conducted.

SALES AT CHEESE BOARDS.

THE following offerings and sales were made at the various cheese boards during the week:

London, June 18.—133 boxes of May and 3,525 boxes of June cheese were offered; 210 boxes were sold at 7 1-16c.; 340 at 7⅛c.; 255 at 7 3-16c.; 935 at 7¼c.

Cornwall, June 18.—854 boxes of Canadian and 242 boxes of American were offered. The Canadian sold at 7⅜c. and the American at 7c.

Cowansville, June 18.—2,470 boxes of cheese and 46 boxes of butter were offered; 352 boxes of cheese sold at 7¼c., 1,122 boxes at 7 3-16c., and 537 boxes at 7c. Twenty-one boxes of butter sold at 16¾c.

Belleville, June 21.—1,360 boxes white, and 175 boxes colored were offered; 545 boxes white sold at 7¾c.; 135 boxes white and 175 boxes colored were sold at 7 3-16c.

Ingersoll, June 21.—1,525 boxes offered, and 575 sold at 7½c.

Campbellford, June 21.—1,170 boxes white and 80 colored offered, and 720 boxes sold at 7 9-16c. and 100 boxes at 7½c.

Madoc, June 21. — 915 boxes white offered; 700 boxes sold at 7⅜c.

Quality Talks

When you can offer the consumer the best **Condensed Milk obtainable,** in **BALDWIN'S EXPORT BRAND,** at a very reasonable price. Why not improve your trade and please the public ?

Try a sample order—1 Case, 48 Tins ; 16 oz. net each. Prices furnished by any Jobber, or write us direct.

Rose & Laflamme, *Agents,* - ***Montreal.***

CADBURY'S CHOCOLATES

ARE SIMPLY DELICIOUS AND ARE PACKED SPECIALLY FOR CANADIAN MARKET.



CADBURY'S COCOA
(Absolutely Pure)

AND MEXICAN CHOCOLATE HAVE AN ENORMOUS SALE ALL OVER THE WORLD.

Agents: MESSRS. FRANK MAGOR & CO., 16 St. John St. MONTREAL

IN ADDITION TO OUR USUAL SPRING IMPORTATIONS OF SOME OF THE LATEST AND MOST SELECT PATTERNS IN

Dinner Sets, Tea Sets, and Toilet Sets

from most of the celebrated manufacturers, we are pleased to inform our customers that our stock for Fall trade is now complete in

LAMP GOODS AND LAMP TRIMMINGS OF EVERY MAKE.



A Trial Order Solicited.

Prices as low as the lowest.

The John L. Cassidy Co.

Limited.

339 and 341 St. Paul Street

MONTREAL

TRADE CHAT.

AN early closing by-law was introduced into the Colborne, Ont., council last week, but was abandoned owing to its "knottiness," as a local paper puts it.

C. E. Lister intends to start a creamery at Chatham.

Butter making has commenced in the Coldwater, Ont., creamery.

The Lindsay, Ont., cheese board, is talking of establishing a creamery there.

The cheese factory at Tignish, P.E.I., is completed, and will be running in a short time.

The store and stock of J. N. Spenard, Three Rivers, Que., was damaged to the extent of $1,000.

There is a good demand for flour in the West Indies, and large shipments have been made to Barbadoes, Martinique, and other points.

On Friday, last week, Wray & Hawkshaw's flour mill at Lucan, Ont., was burned. The insurance amounted to $4,500.

W. H. Lewis, auctioneer of the Ottawa Fruit Exchange, has resigned his position owing to disagreement with the directors of the exchange.

The total receipts of creameries in Elgin County, Ont., last year were $109,610, distributed among three creameries, Tilsonburg, $31,250 ; Malahide, $36,456 ; Harrietsville, $41,904.

H. W. Mann, of Bridgetown, Barbadoes, West Indies, has made arrangements in Halifax for a series of shipments of cattle and sheep from that port to Bridgetown.

Mr. E. B. Smith, of Smith & Burton, wholesale and retail grocers, Brandon, Man., had his face badly burned with carbolic acid, which he had mistaken for eyewash.

The Brandon creamery is doing a thriving business. Already over 10,000 pounds of butter have been manufactured, about 1,000 pounds of which have been sold there, the balance going to British Columbia markets. The daily output of the creamery is from four to seven hundred pounds, which is much in excess of last year.

"Mistuh Pinkley," said Miss Miami Brown, "what is dis here diplomacy?"

"Well, I dunno whether I kin transparify the question so's you'll see froo it. But ef de lan'lord come 'roun' foh de rent an' I says I ain' gwineter pay, why, I gits put out. But ef I tells 'im to come 'roun' nex' week, an' nex' week, an' nex' week tells 'im ter come 'roun' ag'in, an' so on, dat's diplomacy."—Washington Star.

EMPIRE TOBACCO CO'S

COLUMN

If the Retailer

will examine the percentage of profit on his tobacco investment he will sell only Tobaccos manufactured by

EMPIRE TOBACCO CO.

CURRENCY

OLD FOX

PATRIOT and

SNOWSHOE

are our **Leaders,** and all Wholesale Grocers handle them.

Empire Tobacco Co.

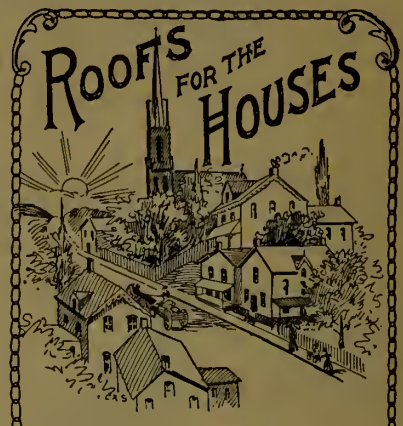
GRANBY, QUE.

BROCK'S BIRD SEED



This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO



32 Years ago

we started the manufacture of sheet metal building materials, and this long experience enables us to offer intending builders all that is desirable in Steel Roofing, Steel Sidings, Steel Ceilings, etc.

We give You

the benefit of our long experience—any of our big catalogues—and up-to-date information on these goods on receipt of a post card.

The Pedlar Metal Roofing Co.
OSHAWA, ONT.

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the BEST and every can is warranted good, or money returned ; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON,

Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

AGENTS.

Geo. Stanway & Co., Toronto, Agents for Ontario.
W. S. Goodhugh & Co., Montreal, " " Quebec.
J. Hunter White, Esq., St. John, N.B.
Agent for Eastern Provinces.
Tees & Persse, Winnipeg, for Manitoba and N.W.T.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, June 23, 1898.

GROCERIES.

THE feature of the wholesale grocery trade this week is undoubtedly the sugar market, quotations for which are 1-16 to ⅛c. lower than they were a week ago. The demand for sugar is gradually improving, although the Canadian refiners are not yet feeling the benefit of it to any material extent. The fixing of the price by the packers of tomatoes, peas and corn for the coming season's output is the only new feature in the canned goods market. Teas are quiet, Ceylons being the only descriptions for which there is anything like a good demand. Coffees are quiet. Currants are easier in the primary market, and locally the demand is fair, with prices unchanged. In nuts, the only feature is the high price of Tarragona almonds. Syrups and molasses continue dull. Canned beef is lower by from 15c. to $1.50 per case. Trade generally is not as good as wholesalers would like to see it.

CANNED GOODS.

The feature of the canned goods market is the fixing of prices, by the Canadian Packers' Association, on tomatoes, peas and corn, for the coming season. For tomatoes, the price is 80c., for peas, 75c., and for corn, 70c. No business, however, as far as can be learned, is being done at these figures, especially as some wholesalers have contracted for tomatoes at the price the packers are now asking for corn. There have been some offers of new pack strawberries at $1.30 per dozen, but the figure appears to be too high to attract buyers. By no means the least of the features is the decline in the price of canned beef, packers' prices being all the way from 15c. to $1.50 per dozen lower, according to size. Salmon is the most active line in canned goods, the demand for it being good. With the advent of green fruits, the demand for the canned description is falling off. Wholesalers' selling prices of all kinds of canned goods, except meats, are much as before.

SYRUPS AND MOLASSES.

There is practically nothing doing in either syrups or molasses. Advices from New Orleans state that the market there is quiet, with buyers and sellers apart in their views.

SUGAR.

The condition of the sugar market during the past week has not been satisfactory. Prices have experienced another reduction of 1-16c. per lb., and, in the lower grades of yellows, even ⅛c. reduction is to be noted. No. 1 granulated is now down to 4 5/8c. per lb., and No. 2 domestic and imported granulated are quoted at 4 7-16c. per lb. A new classification of yellows has also been put into operation, there now being a No. 3 at 3 13-16c., and a No. 2 at 3¾c. The latter figure is also the price of imported yellows. The wholesalers report the demand much better, but refiners' agents are doing very little yet. Fresh shipments of foreign granulated are this week being taken into warehouse by the Toronto wholesalers, which, no doubt, in part explains the small business which the refiners are doing. An improved demand from this out is anticipated.

NUTS.

The strength of the Tarragona almond market is still being maintained. To-day old crop would cost 10c. per lb. to lay down

For Prices Current See Pages 34 and 35.

here, and new, for shipment in September, would cost the same figure. Prices, compared with a year ago, are 30 per cent. higher.

COFFEE.

The local market is quiet and unchanged. Fluctuations in exchange continue to interfere with business, and easier advices from Europe do not tend to add to the strength of the market.

TEAS.

Ceylon teas are still selling well on the local market. The London market has been showing good values in these teas for three months past. Prices there have a little higher tendency, all fine liquoring teas being keenly competed for at ½d. to 1d. per lb. advance. The Ceylon teas which are receiving the most attention on the local market just now are medium grades, which are showing unusually good value. Japans are coming forward more freely, although a cable from Yokohama states that there was no room on the Empress of China, which sailed on the 16th inst, for teas for Canada, all on board being for the United States. This will make Japan teas scarce on this market. The teas coming forward show good liquor, but there is not much business being done. China teas are neglected. Most, if not all the teas shipped from Toronto to the United States appear to have got across the border before the war revenue bill went into operation.

FOREIGN DRIED FRUITS.

CURRANTS—The currant market is easier in Greece. Locally, there is not much doing on importation account, but retailers are still buying fairly well.

VALENCIA RAISINS—A few lots have changed hands, but it is now too late to allow of any import trade being done.

PRUNES—Are still neglected, and nominally unchanged in price.

CALIFORNIA FRUITS—It is now between the seasons, and there is practically nothing doing.

GREEN FRUITS.

The receipts of strawberries continue as large as ever, and they are selling briskly. The stock offered has been of comparatively good quality, and prices are steady at a small range running from 3½ to 5c. per box. Gooseberries are now coming in plentifully, and are selling from 20 to 40c. per basket. Canadian cherries are arriving now in fair quantities, the prices quoted being 60 to 75c. per basket. The supply of bananas is better this week, and prices are easier. Mississippi tomatoes are arriving in moderate quantities at about $1.25 per case. California plums are coming in well, and are readily purchased at $2 to $2.25 per case. California navels and Messina oranges are off the market, and Mediterranean sweets and California seedlings are offered in about equal quantities. The hot weather is gradually driving the poorer quality of lemons off the market, and, as the demand continues good, the best qualities are advancing in price. Pineapples are still scarce and prices are practically unchanged. New potatoes are arriving from the United States and are selling in 100-lb. bags at $2.

BUTTER AND CHEESE.

BUTTER—Receipts of dairy tubs have been large, and, as the demand is small, a steady accumulation is noted. The hot weather has, however, reduced the receipts of large roll dairy butter, and the demand for creamery prints is better, causing a firmer feeling, and an advance of ½c. in the latter. At country points 11 to 11½c. is paid for dairy tubs and prints, 15c. for creamery tubs and 16 to 16½c. for creamery prints, f.o.b.

CHEESE—The feeling is firmer at factories, prices at cheese sales reaching as high as 7 3/8c., while 7¼c. is a common



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THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

figure this week. The wholesale price in Toronto is unchanged at 7¾c.

COUNTRY PRODUCE.

EGGS—The delivery is not quite as free as it has been, and, as the demand keeps brisk, an advance of ½c. is noted, the ruling prices now being 10½ to 11c. Offerings outside are moderate, the price now being 9½c. f.o.b. country points.

POTATOES—The market is weak. Carload lots are quoted about 45 to 50c., but, as the new potatoes will soon be in, dealers are not anxious to buy, considering it risky to purchase any quantity at these figures. The price asked on the street ranges from 50 to 55c.

DRIED APPLES—Nothing doing. Prices nominally 2½ to 3½c.

EVAPORATED APPLES—There is a steady feeling, with prices at 9 to 9½c. per lb.

BEANS—Business is dull. Hand-picked are firm at 95c. to $1, while ordinary beans are quoted all the way from 60 to 80c.

HONEY—Nothing doing. No change in prices.

VEGETABLES—Green peas, butter beans, beets and carrots have declined materially. Rhubarb, spinach and asparagus are dearer. We quote as follows: Rhubarb, 15 to 25c. per doz. bunches; onions, 5c. per doz. bunches; lettuce, 10 to 20c. doz. bunches; radishes, 10 to 20c. doz. bunches; cabbage, new, per doz., 50 to 60c.; parsley, 10 to 15c. doz. bunches; cucumbers, short, 40 to 60c. per doz.; long, $1 per doz.; watercress, 10 to 15c. per doz. bunches; gardencress, 10 to 15c. per doz. bunches; spinach, 25c. per bush.; asparagus, 40c. to 60c. per doz.; green peas, Canadian, 80c. per bag; Canadian butter beans, $2.75 per bush.; beets, 20 to 30c. per doz.; carrots, 20 to 30c. per doz.

PROVISIONS.

A good, steady trade is being done in all lines, with no special features to report. Prices are firm in tone, but unchanged throughout.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—All grades of Ontario wheat have declined 3 to 4c. during the past week. We quote on cars outside as follows: Wheat, red winter, 82 to 83c.; white winter, 80 to 81c.; goose, 80c. The street market is quiet. We quote as follows: Wheat, old white, 83c.; red, 82c.; goose, 71c.; peas, 51c.; oats, 31½ to 33c. There is no barley or rye offering. No. 1 hard Manitoba wheat has declined 10c., and is now quoted at $1.05 per bush.

FLOUR—Decline of 50c. in Manitoba and 25 to 40c. in Ontario flours are noted this week. We quote: Manitoba patents, $5.50; Manitoba strong bakers', $5.10; Ontario patents, $4.75 to $4.85; straight roller, $4.25 to $4.35, Toronto freights.

BREAKFAST FOODS—Business is quiet. Rolled wheat has declined 50c., and standard oatmeal and rolled oats 30c. We quote: Standard oatmeal and rolled oats, $4.00 in bags and $4.10 in bbls.; rolled wheat, $3.00 in 100-lb. bbls.; cornmeal, $2.75; split peas, $3.75; pot barley, $3.75.

HIDES, SKINS AND WOOL.

HIDES—The feeling is firm, with an all-round advance of 1c. to be noted. We quote: No. 1, 9c.; No. 2, 8c.; No. 3, 7c.; cured, 9½ to 10c.

CALFSKINS—Dealers consider prices too high, and are not anxious to buy. We quote: No. 1 veal, 8 lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—Nominal. The season is over. Lambskins, however, are in fair demand at 30c., and shearlings, at 20c.

WOOL—The market is slow, country dealers considering the price low, while the city jobbers claim it is too high. Unwashed is selling at 10 to 11c. and fleece at 16 to 16½c.

FISH.

The demand has quieted down somewhat. Prices are unchanged. We quote: Fresh salmon trout, 6c.; fresh whitefish, 6 to 6½c.; steak trout, 7c.; fresh pike, 5c. per lb.; fresh perch, 4c. per lb.; fresh herring, 3½c. to 4c. per lb.; Labra-

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1898 pack, now booking orders.
Golden Diamond Canned Blueberries.
W. S. LOGGIE CO., Limited, Chatham, N.B.
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Wholesale Produce
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Is the Best Burning Oil in the Market.
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Manufacturers and Shippers who are not represented in
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124 Princess Street, Winnipeg, Man.
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Strawberries. Strawberries.
Fresh Arrivals Daily.
Also full lines other FRESH FRUITS.
MAIL ORDERS receive careful attention.
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dor herring, $5.50 per bbl. and $3 per half-bbl.; Digby herring, 55c. per bundle of five; split herring, $5 per bbl. and $2.75 to $3 per half-bbl.; boneless codfish, 3½ to 5c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), $2.50 per keg; ciscoes, $1; haddies, 5½ to 6c. per lb.; fresh haddock, 5c. per lb.

SALT.

Business is active. Prices are unchanged. We quote as follows: Carload lots, $1.05 per bbl., and 65c. per sack; less than carload lots, $1.10 per bbl., and 70c. per sack. At the wells we quote: F.O.B., barrels, 75c.; sacks, 45c.

MARKET NOTES.

Eggs are ½c. dearer.

Hides are ½c. per lb. higher.

Creamery prints are ½c. dearer.

Canadian refined sugars are 1-16c. per lb. lower.

Japan teas are lower in the primary market.

Canadian canned beef is from 15c. to $1.50 per case lower.

Manitoba flour has declined 50c. and Ontario flour 25 to 40c. this week.

Rolled wheat has declined 50c., and standard oatmeal and rolled oats, 30c.

D. Gunn, Bros. & Co. have an unlimited demand for choice dairy butter, and would be glad to hear from any holders. They want it while still fresh and sweet.

Rutherford, Marshall & Co. exported a shipment of creamery butter to Great Britain last week, and are sending another car this week. They are also handling a large quantity of dairy butter. They report a healthy market for both dairy and creamery.

QUEBEC MARKETS.

MONTREAL, June 23, 1898.

GROCERIES.

THE chief feature of the grocery situation is the unsettled feeling in refined sugar, refineries shading granulated another 1-16c. this week, though the jobbing range is not yet altered. The offers of foreign refined sugar account for the unsteadiness of the market, as the refiners watch every fluctuation of the market for raws. Tea has ruled quiet and steady after the excitement of last week, and other lines of groceries furnish nothing new, the volume of business in all lines being fairly satisfactory.

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Are sold by all the Leading Wholesale Houses
CUT TOBACCOS . . . .
OLD CHUM.
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SARNIA Water White Lamp Oil.
Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded *Sarnia Water White.* Wholesale only by
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THE TRADE BUILDERS OF B.C.
ARE
OKELL & MORRIS' GOLD MEDAL BRANDS
OF PURE Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels
We guarantee the purity of our manufactures. | Works: VICTORIA, B.C.

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PROVISIONS OF ALL KINDS
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DON'T PAY FREIGHT ON WATER
CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.
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Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY. FLUSHING, N Y

EGGS and BUTTER
IN BIG DEMAND.
SHIP TO
RUTHERFORD, MARSHALL & CO.
Commission Merchants
Toronto.

G. F. & J. GALT 42 SCOTT St. TORONTO. PACKERS OF THE CELEBRATED BLUE RIBBON TEAS

CANNED GOODS.

There has been a firmer feeling in canned vegetables, and a trifle higher prices have been realized in several cases for round lots of goods. Tomatoes have brought $1.15 to $1.20; corn, 90c.: peas, 85 to $1, and beans, 80c. Enquiry is also noted for canned fruits, especially strawberries, which are quoted at $1.35 to $1.40 in 3-lb. tins in straight invoice lots, but no new contracts have yet been closed. In canned salmon the situation is still a purely speculative one as no news of a definite nature is at hand from the Coast, and prices on new stock are not quotable.

SYRUPS.

Demand for syrups is limited, and stocks rather larger than they were in first hands. Refiners, however, are still asking the same price at the factory for round lots, viz. 2⅞c. per lb.

MOLASSES.

There is no new feature in the molasses market. No cable advices of an important nature have been received from the Islands lately, and, though planters have been bid 11c., they are said to be holding for 12c., and refuse to take less. Locally, trade is quiet, being confined to the sale of an occasional small lot at the basis quoted previously, the guild holding prices firm.

SUGAR.

The market for beet sugar has continued unsettled, a further decline of ¾ to 1½d. being noted this week, as compared with a week ago. The easiness in beet has exercised a depressing influence on local prices, and refiners have shaded granulated another 1-16c., compared with last week. Yellows are unaltered as yet, and jobbers' prices on granulated are not changed from last week, 4 7-16c. being asked in 10-bbl. lots, and 4½c. in less quantities. Raw is reported inactive in New York, fair refining at 3¾c. and centrifugal, 96 test, 4 5-16c. At London, cane was cabled dull but steady, Java 12s. 9d. and fair refining 11s. 9d. Beet was dull and lower, the present month's deliveries being 1½d. lower, at 9s. 7½d., and next month's ¾d. less, at 9s. 8¼d.

COFFEE.

The market remains firm at primary points, but business is quiet here, and values remain as last quoted.

McLauchlan's Graham Crackers

In 1 lb. packages. Retail for 10c. These Biscuits are manufactured from the choicest ingredients, and packed with neatness and care. Grocers can recommend them with perfect confidence.

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TEAS.

The tea market has ruled rather quiet since the excitement noted last week. Some small lots of new crop Japan have been arriving, however, and have been placed at 19 to 20c. It is considered a remarkable fact by many commission men that, despite the admittedly bare condition of the market, buyers appear to be in no hurry about supplies in Canada.

SPICES.

Spices rule strong on outside markets, and there is nothing particular to report locally.

RICE.

While easiness is noted on outside markets in rice, there has been no change in local quotations. Demand has ruled fair, and prices steady all round.

NUTS.

Advices from primary markets on nuts are firm in the extreme, but there has been little or nothing done here yet for forward importation. In a local way, jobbing prices are unchanged.

DRIED FRUIT.

California raisins have moved in a quiet way at steady prices.

There is nothing new to report in Valencia fruit, the small stocks of which are very firmly held.

Currants are quiet and unchanged, little movement being noted.

The only prunes moving here are California sorts, which are stiff.

Evaporated fruit of all kinds is quiet and steady. Figs are as last reported.

GREEN FRUIT.

The fruit trade has had a moderately active week. Strawberries have been extremely plentiful, and sold at 2 to 3c. per quart box. Cherries range from 75c. to $1 per basket for Canadian and $1.40 to $1.80 for Californian. Cucumbers are in good demand at $3 to $3.25 per bushel. Pineapples are scarce and rather firm at 15c. each. Tomatoes are quiet at $2.75 per carrier. California apricots and peaches arrived for the first time this season, and are selling at $1.75 to $2, as to grade.

DRIED APPLES.

Dried and evaporated apples are unchanged.

COUNTRY PRODUCE.

EGGS—This market was without any new feature. The demand was fair for small lots to fill actual wants, and prices rule steady. We quote; Fancy selected stock, 10 to 10½c.; ordinary run, 9 to 9½c., and No. 2 stock, 8 to 8½c. per dozen. The receipts to-day were 1,107 cases.

BEANS—Beans are neglected, and the market is quiet and about steady at 95c. to $1 for primes, and at $1.05 to $1.10 for choice hand-picked per bushel.

HONEY—Business in honey is dull, and the market is featureless. We quote: White clover comb, 11c. to 12c.; dark do., 8 to 10c.; white strained, 6c. to 7c., and dark, 4 to 5c.

MAPLE PRODUCT—The demand for maple product is slow. We quote: Syrup in wood, 4½ to 4¾c. per lb., and in tins at 45 to 50c., as to size. Sugar, 6 to 6¼c. per lb.

TALLOW—Quiet and unchanged.

POTATOES—Stocks light and of poor quality. Prices steady.

HOPS—Dull, at 12 to 14c. for good to choice, and 8 to 10c. for yearlings.

PROVISIONS.

There was no change in the local provision market, except that that the feeling in hams was rather easier, owing to the

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BEST VALUE TO THE CONSUMER.
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Canned Lobsters

Are now **arriving daily.** As this season's pack has been very short, and our supply is rapidly diminishing, intending purchasers should order at once.

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We can also supply **Mackerel** and **Finnan Haddie, 1898** pack. Ask for quotations.

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The following extract is from a letter recently received from one of the largest jobbers in the Maritime Provinces :—**"The blend of Coffee we get from you suits us to perfection."**

OUR CLUB BLENDS ARE ABSOLUTELY THE BEST IN THE TRADE. SAMPLES SENT ON APPLICATION.

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increased supplies, and prices in some cases have been shaded ½c. per lb. The demand for smoked meats is still good and a fair amount of trade is doing. Pork and lard are quiet and without change. We quote as follows: Canadian pork, $16 to $16.50 per barrel; pure Canadian lard, in pails, at 8½c. to 8¾c.; and compound refined at 5½c. to 5¾c. per lb.; hams, 10½c. to 11½c.; and bacon, 11½ to 12c. per lb.

FLOUR, GRAIN, ETC.

There was no improvement in the grain market. The demand for all lines was slow, and business continues dull. The feeling in oats was again weak, and prices scored another decline of 2c. per bushel, with holders offering No. 2 white, in store, at 32c. All other lines were nominally unchanged.

The feature in the flour market was the decline of 25 to 35c. per bbl. in the price of Manitoba grades of flour, which is in sympathy with the recent decline in grain. The demand is still of a very limited character, and the market is dull. Ontario brands are 25c. down, also. We quote: Winter wheat patents, $5.75; straight rollers, $5.25 to $5.40; bags, $2.45 to $2.50; Manitoba patents, $6.15 to $6.40, and strong bakers', $5.75 to $6; extra, in bags, $2.25 to $2.30.

There was no change in feed, but the market continues quiet and featureless. We quote: Ontario winter wheat bran, $12.50 to $13; shorts, $14 to $15 per ton in bulk; Manitoba bran, $13 to $13.50; shorts, $15 to $15.50, and moullie, $17 per ton, including bags.

In sympathy with the recent weakness in the market for oats, prices for meal have declined 20c. per bbl., rolled oats now being quoted at $3.85 to $4 per bbl., with holders, in some cases, even disposed to shade these prices in order to make sales.

CHEESE AND BUTTER.

Cheese continues to gradually appreciate in price on this side, with but little encouragement in the shape of response from Britain. In fact, as we pointed out before, values are being fixed for June cheese entirely irrespective of what British buyers' views are, for those who do respond to the current advances do so very reluctantly, and only for small quantities. It has become, therefore, a question between speculaors who have bought June cheese, and put up the price, and the British buyers which shall meet the other. At present it is a drawn battle. Trading Monday at the wharf involved 5,000 boxes of Quebec cheese, and various prices were named, ranging from 6¾ to 7⅛c. It is learned on pretty good authority, however, that 7c. was the ruling, which is an advance of ¼c. per pound over a week ago. In Ontario, cheese values are purely nominal, but holders asked 7½c., and in some cases more from people who were looking around the market to find out what they could pick up.

Butter was quiet, and though high prices have been paid in the country, and also on spot, the ruling range is 16½ to 16¾c. for creamery, for there was plenty of stock available at that price. Other reports stated that in some cases private cables had advanced limits 6d. per cwt. In one case also 17c. was paid, so that the market is a rather irregular one.

MONTREAL NOTES.

Hams are ½c. lower than they were under freer offerings.

Refiners have reduced the price on granulated sugar another 1-16.

The speculation in June cheese continues, and prices are advanced ¼ to ½c. per lb.

First arrivals of California and Canadian cherries were received this week and sold well.

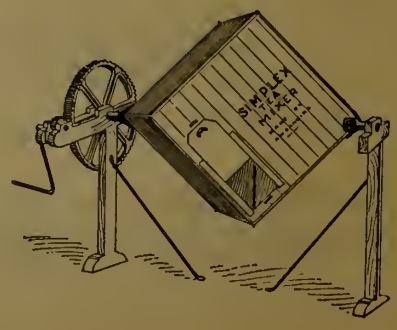
The first large sales of new crop Japan tea were made here this week, costing wholesale grocers 19 to 20c. per lb.



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Said Mr. Northrop, of Northrop & Co., wholesale grocers, Saint John, N.B.:—

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IN CAR LOTS, BUY NOW.
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DAWSON Commission Co., Limited
FRUIT, PRODUCE AND COMMISSION MERCHANTS,
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SHORT ROLLS
This line of Bacon is sugar cured exactly as the celebrated "Star Brand" Hams are cured. They are boneless and as easy to cut as a roll of butter. They are the cheapest goods on the market.

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Best package Tea on the market.
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Butter Paper
Also complete lines of Woodenware, Brooms, Brushes, Paper, Paper Bags, Twines, etc.
WALTER WOODS & CO.
HAMILTON.

E. T. STURDEE
Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

HAMS
BACON
LARD
SHORT CUT PORK
MESS PORK
The Wm. Ryan Co. Limited
TORONTO

COWAN'S
Hygienic **Cocoa**
Royal Navy **Chocolate**
AND
Famous Blend **Coffee**
are the favorities with all grocers.
THE COWAN CO., LIMITED TORONTO

FOR THIS WEEK
Special Prices on
Breakfast Bacon
Shoulder Hams
Take advantage of this and write for quotations. . . .
D. GUNN, BROTHERS & CO.
Pork Packers
TORONTO, ONT.

Fancy Oranges, Lemons and Bananas.
And all kinds of Foreign and Domestic Fruits.

HUGH WALKER & SON
Direct Importers and Commission Merchants
GUELPH, - ONT.

Send along your orders as you are doing, which will receive best attention and prompt shipment.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., June 21, 1898.

THERE is little life in the wholesale grocery business. The rapid decline in flour and other lines has made people very backward buyers. The berry season is about here, as the large quantity of empties passing through from the American buyers to different parts of the country is proof. For some years this business, particularly in raspberries and blueberries, has been large. It is said that this year the American Government will charge a duty of 1c. per quart. What effect this will have is yet to be seen.

OIL—This is a quiet season. Dealers require but light stocks, and are well supplied. In cod oil, receipts are light, and perhaps a little more could be used, but it would not take much to overstock the market.

SALT—The cargo which has been landing during the past week has found but a fair sale, the larger quantity having to be put in store. While there is not likely to be any further arrivals for some little time of Liverpool salt, there is a steamer on the way with a small cargo. So at least no higher prices are looked for, and, if bought to arrive, no doubt figures could be shaded. In Canadian salt there is the regular movement. Prices show no change. We quote: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 to $2.60 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30; mineral rock salt, 60c. to $1.

CANNED GOODS—While there is no large sale, a fair demand is noted. Values in canned meats have shown quite a falling off. As our dealers, however, bought at the early prices, they still stand to make a fair profit. The salmon market is thought to be in better shape. Both the English and American Governments have included them in their army supplies. This and the high prices of meats have very much improved the sale. The local market shows no change. Vegetables show firm prices, but hardly as good as expected. Peas are, perhaps, the finest line. In grated pineapple there is quite a sale at this season.

GREEN FRUIT — During the summer months this is always a busy line, both because it is the season of demand and because stocks spoil so quickly. Nearly all lines are now on the market except perhaps pears. California apricots, peaches and plums have been received and prices are quite low for first arrivals. Oranges range rather higher, but quality shows no improvement. Lemons still have quite a wide range in price and quality. Bananas are firm; supplies while quite large are not as free as usual at this season. Pines are firmly held with limited sale. Strawberries are now being received from Ontario, and native berries will soon be to hand. Rhubarb is plentiful and low in price.

DRIED FRUITS—Business is very quiet. In raisins values are low. There are fair stocks still in this market. While outside it is said currants are easier, there is no change here; stocks light. There is a fair demand for cleaned currants. In prunes and apricots wholesale men are not buyers, as the season is late and they prefer to work off present stocks, which, however, are light. Dried apples are dull. Wholesale grocers cannot help taking a few from country dealers, and they find it very difficult to resell. In evaporated, sales and stocks are both light. In onions, Egyptian are about the only grade on hand; prices rather easier.

SUGAR—The market shows no change, though local trade, perhaps because of the decline in other lines, look for lower prices. Sale have been light, but with the coming in of July, better business is looked for.

MOLASSES—There is still an easier feeling, but many seem to think that, at least, in regard to Porto Rico it is only temporary, claiming that the trade will have it and that further supplies will be difficult to get. The price of Barbadoes cannot but affect the market, however. Small quantities of New Orleans continue to arrive.

PRODUCE—Except, perhaps, in eggs, this is also an easy market, and even they only hold their price because of rather light arrivals. Butter, being very plentiful, is low, but to get a first-class article is much more difficult than one would suppose. Cheese sells slowly; the presence of quite a few old tends to lower prices.

FISH—Large arrivals of dry fish have been the order of the day. In cod, however, this has had very little effect on prices, as stocks were low and large, or, at least, very large, and further arrivals are not looked for. With pollock, however, prices are much lower, as there is limited sale. While the stock of smoked herring is quite light, the prices still hold low. Pickled fish show but little movement. In fresh fish receipts are light. Gaspereaux are about over; about 6,000 barrels were pickled, or rather made into alewives, for which, as yet, there is little sale. In shad, the spring catch, which is now over, was large, and prices ruled low. Quite a quantity were pickled, and are now being offered. In salmon, though season is now well entered upon, the catch is light, and not over one-quarter of what it was this time last year; prices rule firm, and will, if arrivals do not improve, go higher. Lobsters are hardly seen. There are fair receipts of mackerel. We quote: Large cod, $3.50 to $3.65; medium, $3.50 to $3.60; pollock, $1.35 to $1.45; Grand Manan pickled herring, $1.85 to $1.95 per ½-bbl.; smoked herring, 7 to 8c. per box; Canso, pickled $5 per bbl.; boneless fish, 3½ to 4½c.; cod, 6 to 7c.; finnan haddies, 4 to 4½c.; fresh Gaspereaux, 40c. per 100.; fresh halibut, 6 to 7c. per lb.; shad, 10 to 12c.; salmon, 12 to 14c.; ½-bbl. shad, $4.

PRODUCE—There is but limited business. Prices, particulary pork, are quoted lower. There are but light stocks here. In beef, there is fair sale at rather easier prices.

FLOUR, FEED AND MEAL—It is here the chief trouble is. The bottom seems out, particularly as far as the local market is concerned. There are many who feel rather firmer figures will rule as soon as the somewhat panicy feeling gets over. Oatmeal shows lower figures, as does cornmeal, and in oats there is quite a falling off; buyers are very backward. Beans are dull, and lower prices are asked, western holders being more anxious to sell. Feed keeps scarce, though rather more bran is being offered. Split peas are about out of the market, and it is almost impossible to get any. We quote as follows: Manitoba flour, $6 to $6.20; best Ontario, $5.25 to $5.50; medium, $5 to $5.25; oatmeal, $4.30 to $4.40; cornmeal, $2.15; middlings, $20 to $22; bran, $18 to $19; oats, 42 to 45c.; hand-picked beans, $1.05 to $1.10; prime, 90c. to $1; yellow eye beans, $1.75; split peas, $3.80 to $3.90; round, $3.25 to $3.40; pot barley, $3.50 to $3.75; hay, $8.75 to $9.00; timothy seed, American, $1.75 to $2.15; do., Canadian, $2 to $2.40; mammoth clover, 7 to 7½c.; alsike, 7¾ to 8½c.

ST. JOHN NOTES.

W. G. J. Cosman, retail grocer, St. John, has assigned to T. H. Bullock.

T. A. Anderson, lumberman and ice dealer, offers a compromise of 35c. on the dollar.

The grocers' picnic will be held, if present arrangements prevail, on the last Tuesday in July. Proceeds will go to the park fund.

Counterfeit one dollar Dominion of Canada bills have been seen in the city of late. Merchants would do well to keep a sharp lookout.

Furness, Withy & Co. are adding two new steamers for their service between London, Halifax and St. John. Particular attention is being given to the comfort of passengers.

P.E.I. local markets are quoted as follows: Potatoes are showing quite a decline.

PARAGON CHEESE

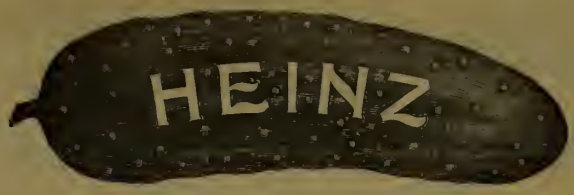


THE STANDARD for PURITY and EXCELLENCE

You can make no mistake when you order Paragon —because of no uncertainty in its use—quality always the same—The best that can be produced.

The
T. D. MILLAR CHEESE CO.
INGERSOLL, ONT.

Agents... FRANK MAGOR & CO. - Montreal.
A. E. RICHARDS & CO. - Hamilton.
JOSEPH CARMAN - - Winnipeg.



Pickles.

Your clothes are all prepared by an expert—why not your food? "Heinz's Baked Beans with Tomato Sauce" are perfectly prepared, wholesome, and more palatable than the best home cooked.

Others of our Popular Specialties are:

Tomato Chutney **Evaporated Horse Radish**
Tomato Ketchup **Tomato Soup**
Baked Beans with Tomato Sauce

For sale by
H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.

MEDALS--
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The GENUINE always bear this Keystone trade-mark.

H. J. HEINZ Co. TRADE KEYSTONE PICKLING & PRESERVING WORKS MARK PITTSBURG, U.S.A.



ROSE'S LIME JUICE

IS

The Original & Genuine Brand.

THE STANDARD FOR PURITY AND EXCELLENCE.

Being the product of absolutely the finest cultivated Lime Fruit in the World, it is the best procurable.

Canadian Agents: LAW, YOUNG & Co.,
Montreal.

BRUNNER, MOND & CO.'S

BM&Co. TRADE MARK.

WINN & HOLLAND
MONTREAL
SOLE AGENTS FOR CANADA

PUREST THAT CAN BE MADE

BEST IN THE MARKET

Bicarbonate of Soda
Soda Crystals
Concentrated Sal Soda
Caustic Soda
Bleaching Powder
Pure Alkali

Potatoes, 30 to 32c.; oats, 40c.; hay, $7 to $7.50 . eggs, 8½c.; hides, 5½c.; pork, 5½ to 6c.; Island flour, $2 to $2.50.

W. R. Miles was appointed, by the board of trade, to represent St. John at the meeting of the Board of Customs, held in Ottawa, June 21, to discuss the question of making new tea standards.

Percy B. Evans, who is so well known throughout these Provinces, as traveler for C. N. Bostwick & Co., is now in the wholesale grocery business for himself. His many friends wish him success.

Wheelmen are much pleased that the difficulties over the admission of tourists' bicycles into Canada and the United States have been removed. Early in the season it looked as if the arrangements of the last few years would not be renewed.

Said Mr. Tilton, of the brokerage house of Smith & Tilton, to THE GROCER : "We are finding an improved sale for English goods, as for the past few weeks dealers have been holding orders so as to get the benefit of the extra ⅛ rebate after July 1." All representatives of English houses make the same report.

The annual meeting of the Sussex Board of Trade was held last week. The following officers were elected : Murray Huestis, reelected president ; J. A. Humphrey, treasurer ; John P. Robinson, secretary. The matter of a condensed milk factory for Sussex was discussed, but with no definite result. The matter will have further consideration.

MANITOBA MARKETS.

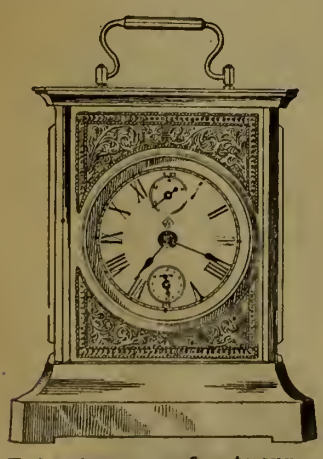
WINNIPEG, June 20, 1898.

THE weather is very hot, with frequent showers of rain. Growth during the past week has been astonishing, especially to new arrivals from other countries, who are not accustomed to see the business of raising a crop done in such a hurry. Produce of all kinds is coming in freely, and, in the matter of vegetables from local market gardeners, the supply is fully two weeks ahead of last year. Business continues good, and active preparations are being made for the great summer fair. Every available room in many of the hotels was engaged as early as the first week in June, and hotelmen are advertising for lists of rooms in private houses.

CANNED GOODS—This market presents some changes and an increase of activity. New strawberries were offered this week, and, judging from the energy with which they were pushed by local brokers, the pack is large. The price of new goods is $3.25 per case, and those to hand are a very fine sample. The stock of old goods was limited, and will not be affected by the new pack. The next articles to come in will be June peas and raspberries, but it is too early yet to predict a price. The tomato market continues easier, though it is difficult to say that there is an actual change in price, because all houses are not selling at the same figure. There is no question that the fact of fresh vegetables being in larger supply, cheaper, and of better quality, has materially affected the sale of tomatoes. Asparagus has been on the market for weeks, and is now retailing at two bunches for 5c. New cauliflower, cabbage, tomatoes, cucumbers, and the like, are to be had at reasonable figures. Stocks of canned goods in the east would seem to be in second hands ; the factories have very few, and the eastern holders seem anxious to realize. Corn remains firm, though it has been offered a little more freely this week.

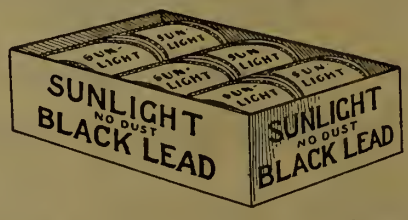
EVAPORATED FRUITS—Dried apples are offering freely with lower tendency. Evaporated are still firm at the old figure of 10½ to 11c. California evaporated fruits are offering freely, particularly apricots, in expectation of the new crop being on hand some two or three weeks earlier than usual.

COFFEE AND TEAS—Are without change for the week.



To be given away free to our customers

A record breaker in the sale of Stove Polish—over 1,000 gross of Sunlight Black Lead sold to the retail trade alone inside of two months, and still the sales increase. Try it, it's a seller.



A Chance of a Lifetime

to get a gold watch and a music clock free. All the trouble it means to you is to sell and push Sunlight Black Lead, the best Stove Polish in the world, and positively makes no dust. For sale by all the wholesale trade. Price, per gross, $2.25. Write for circular giving full particulars.

The Alpha Chemical Co., Berlin, Ont.



To be given away free to our customers

THERE is no satisfaction or money in selling a poor article. But there is good satisfaction and good money in selling a first-class article.

RICE'S PURE SALT

is perfect Salt---pure---uniform in grain, clean, dry, and packed in bright and attractive packages and every one guaranteed.

PUT UP FOR ALL PURPOSES.

Sole Manufacturers . . . .

The NORTH AMERICAN CHEMICAL CO.

Limited

Long Distance Telephone . . . 54

Goderich, Ont.

RICE—A small consignment of Japan is now in transit and will sell at 6½c. per lb.

SUGAR—Is steady, with very fair demand, but syrups are offering more freely. The decline in price, however, is slight. Quotations are 2¾ to 3c. per lb., according to quality.

CURED MEATS—The burning of Armour's packing houses has not affected the market, but lovers of "Star" hams and bacon will have to content themselves with something else for a short time. The decline in the American market has not yet caused any change of price here, and this market is still firm with a good demand. Quotations are as follows: Dry salt extra short clear, 8¾c.; dry salt clear smoked, 9¼c.; dry salt long clear, 9¼c.; hams, 11½ to 12c. according to average; breakfast backs and bellies 11½ to 12c,

LARD—Is firm and the market good. Pure $1.95; composite, $1.45.

MATCHES—All grades of matches have gone up 25c. per case.

CHEESE—There has been a slump in cheese during the week and it is now quoted at 7 to 7¼c., f.o.b. The make is large. MacLaren is putting in a small stock of "Imperial" potted cheese in cold storage, so that dealers will be able to get it at any time in first-class condition. This will be a convenience as this is a favorite article on this market.

BUTTER—Offerings for the week have been very large. Quality of creamery is much improved. Market is a little uncertain and 16c. at factories is the best figure. It is thought that it may even go lower owing to a lower tendency in the British Columbia market. Dairy butter is coming in abundantly, and extra choice is worth 11 to 11½c. at country points.

EGGS—Are in demand, and the price has stiffened to 11½c. Winnipeg. The supply, however, is increasing.

GREEN FRUIT—Market is well stocked. Bananas are still scarce and dear, though the price is not so bad as a slip on my part last week made it appear. The price is $2 to $2.50 per bunch, not $2.50 to $3.50, as quoted. Oregon strawberries are of the past; their season was brief, but very satisfactory. It will be a week before the more northerly States begin to send forward. Cherries, Royal Ann's, are in from Oregon, Washington, and Idaho, very fine in quality, and are quoted at $1.50 to $1.75 per 10-lb. box. Apricots are $1.75 to $2, and the quality, so far, is poor. On the other hand, the Alexandria peaches are exceptionally fine. Price, $1.75 to $2; plums, $2.50 for 20 lb. box. Oranges show quite a range of prices, but for really good fruit the price is $3 to $4. Lemons show a decided upward tendency, and are bringing $4 to $4.50 per box. Tomatoes from Southern Illinois are now on the market, at $1.75 the 4-basket crate; cucumbers, $1 per box.

ADVANCE IN FREIGHT RATES.

An advance in freight rates to the west is to take place on Saturday next, which will affect Ontario and Quebec manufacturers and merchants who do a business with Pacific Coast points. The Transcontinental Freight Bureau, embracing all the western roads, have issued a new tariff, effective on the 25th, from Chicago to the Pacific Coast, in which rates on a number of commodities have been advanced from 20 to 25 per cent., and this, of course, means a similar advance on the through rate from Canadian points. The roads doing the through business are the Canadian Pacific, the Great Northern and the Northern Pacific. The advance in all dry goods is quite 25 per cent., while rates on machinery and stoves will be 20 per cent. higher. There are also advances on metallic shingles, whiskey, high wines and spirits in wood, and on ales and porter, the latter two if in less than carloads. The rates on furniture remain the same.

OUTING FOR PICKLE MEN.

The employes of the H. J. Heinz Co., pickle manufacturers, etc., Pittsburgh, Pa., have annually an outing to some of the pleasure resorts near that city. This year they hold their outing at Ross Grove, going there on Saturday, July 2. THE CANADIAN GROCER cannot accept the invitation to be present, but it hopes the day will be fine and the amusement abundant.

A NEW GROCERY STORE.

J. Shields & Son, grocers, have dissolved, Frank Shields retiring, J. Shields continuing under the old style. Frank Shields, in partnership with his brother, William, has opened up a grocery store at the south-east corner of Church and Carlton streets, under the style of Shields Bros.

CAUGHT STEALING GROCERIES.

The way of the thief in Toronto is hard. On Saturday evening two thieves entered the warehouse of Park, Blackwell & Co. and stole some hams, but before they got home they were arrested by the police on suspicion and were in the cells even before the robbery was reported to the authorities.

The same evening a man was discovered opening a large box of coffee, and, as he could give no reason for his possession of it, he was arrested. It was later discovered that the Cowan Chocolate Co.'s premises had been entered and the coffee stolen from that place.

SITUATION VACANT.

SALESMAN WANTED CALLING ON GROCERS and confectioners to sell a well-known specialty on liberal commission. Apply, L. care of GROCER. (25)

DRINK : : :

:: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee

SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .

CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier

The world-renowned French Vanilla Chocolate

HERDT & CO. 13 St. John St. Montreal

General Agents for the Dominion

BRANCH HOUSE:

40 Yates St., Victoria

A. BRENCHLEY

Manager

Representatives at

REVELSTOKE AND NELSON, B.C.

Cold Storage

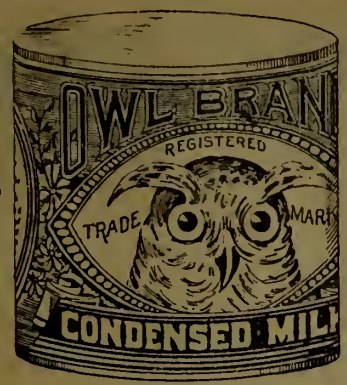
At Revelstoke, B.C.

The warehouse belonging to the Dominion Government has been placed under our charge, and is open for the products of the Northwest at reasonable rates.

F. R. STEWART & CO.

Wholesale Provision Merchants

30 and 32 Water St. VANCOUVER, B.C.



Perhaps You Wonder

how it is our sales of "OWL BRAND" CONDENSED MILK have increased so enormously in the short time we have been manufacturing. Well! It is just because we have surpassed all the old established firms in the production of Condensed Milk. Ours is not only richer in fat but it excels all others in uniformity of finish, indicating the utmost care in its manufacture.

THE CANADA MILK CONDENSING CO., Limited,
ANTIGONISH, N. S.

THE DOMINION BANK

Capital (paid-up).....$1,500,000
Reserve Fund..... 1,500,000

DIRECTORS

Hon. Sir Frank Smith, President. | W. Ince. W. R. Brock. Edward Leadley. Wilmot D. Matthews. A. W. Austin.
E. B. Osler, M.P., Vice-President.

Head Office - TORONTO

AGENCIES

Belleville	Cobourg	Lindsay	Orillia
Brampton	Guelph	Napanee	Oshawa
Seaforth	Uxbridge	Whitby	Winnipeg

Montreal

Toronto—Dundas street, corner Queen.
" Market, corner King and Jarvis street.
" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions, 1897. Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

If You Handle Them You Know

THAT

"Sterling"

BRAND

Pickles, Jams, Jellies, Sauces, etc., are deservedly popular. They are prepared by

T. A. LYTLE & CO.

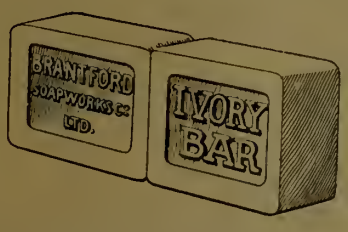
Vinegar Manufacturers, TORONTO

Raw Sugar

EXTRA CHOICE
BRIGHT PORTO RICO
PRICE EXCEPTIONALLY LOW

Warren Bros. & Co.

TORONTO.



Put up in Twin Cakes 12 oz. each, 100 in box, and 3-lb. bars 20 bars in a box, all wrapped with a paraffin waxed wrapper.

Quotations furnished on application. See our list of premiums given in exchange for "Ivory Bar" soap wrappers.

Brantford Soap Works Co., Limited

Manufacturers of
"IVORY BAR" and other Standard Brands of Soap

Extra Choice

Hams Bacon
Pure Lard
Mess Pork

PARK, BLACKWELL & CO. Limited

Pork and Beef Packers,

TORONTO

Sugar

Dutch Granulated

100-LB. DOUBLE BAGS.
SHIPMENTS NOW IN STORE.

PERKINS, INCE & CO.

TORONTO.

Positively
IT'S GOOD COFFEE
Comparatively
THERE'S NO BETTER
Superlatively
IT'S THE BEST



Better try it
You can't do better.

CURRENT MARKET QUOTATIONS

June 23, 1898.

Tbis list is corrected every Thursday, and the quotations berein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of sucb quantities and qualities as are usually ordered by retail dealers on tbe usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

SUGAR

	Montreal, Quebec, Ottawa.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba and B.C.	
Granulated (Redpath, St. Lawrence)	.....	4 7-16	.....	4⅝	4⅝	4¾	5⅛	5¼
Granulated, Acadia	.....	4 7-16	.....	4 9-16	.....	.....	.....	.....
German (Canadian) bbls	.....	4⅜	.....	4 7-16	4⅜	4½	.....	.....
" (imported) bags	.....	4¼	.....	4 7-16	.....	.....	.....	4⅜
Dutch, bags	.....	4¼	.....	4 7-16	.....	.....	5⅜	5⅞
Paris lump, bbls. and 100-lb. bxs	.....	5¾	.....	5 15-16	5¾	6	.....	.....
" in 50-lb. boxes	.....	5¾	.....	6 1-16	.....	.....	.....	.....
Extra Ground Icing, bbls	.....	5⅜	.....	5½	.....	.....	6	6½
Powdered, bbls	.....	5 1-16	5⅜	5½	5¾	6	6	6½
Cream	.....	4 1-16	.....	4¼	.....	.....	.....	.....
Extra bright	.....	4 1-16	.....	4⅛	4	4⅛	.....	.....
Bright coffee	.....	.....	....	4 1-16	.....	.....	.....	.....
Light yellow	.....	.....	.....	4	3⅞	4	4⅛	4¼
No. 3 yellow	.....	3⅝	.....	3 13-16	3½	3¾	... ..	.....
No. 2 yellow	.....	.....	.....	3¾	.....	.....	.....	.....
Demerara	.....	.....	3.50	3.75	.....	.....	.....	.....
Imported yellow	.....	.....	.....	3¾	.....	.....	.....	.....

SYRUPS AND MOLASSES

Syrups—								
Dark	.....	2	$0 23	$0 27	.....	.....	.....	.....
Medium	.....	2½	30	32	.....	.....	3	3½
Brigbt	.....	2¾	35	37	.....	.....	3¼	3½
Honey	.....	.....	.....	40	.....	.....	.....	.....
" 25-lb. pails	.....	.....	.....	1 00	.....	.....	.....	.....
" 38-lb. pails	.....	.....	.....	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	.....	31	27	45	26	28	35	45
Barbadoes	.....	31	.....	.....	28	29	.....	.....
Porto Rico	.....	23	25	38	42	32	34	.....
Antigua	.....	22	23	.....	.....	25	28	.....
St. Croix	.....	.....	.....	.....	.....	27	28	.....

TEAS

Black—								
Congou—Half-chests Kaisow, Moning, Paking	$0 12	$0 60	$0 12	$0 60	11	40	35	40
Caddies Paking, Kaisow	14	40	18	50	15	40	25	35
Indian—Darjeelings	35	55	35	55	30	50	13	20
Assam Pekoes	20	40	20	40	18	40	.....	.....
Pekoe Souchong	18	25	18	25	17	24	.....	.....
Ceylon—Broken Pekoes	35	42	35	42	34	40	32	40
Pekoes	20	30	20	30	20	30	25	32
Pekoe Souchong	17	35	17	35	17	35	22	28
China Greens—								
Gunpowder-Cases, extra firsts	42	50	42	50	.....	.....	.....	.....
Half-chests, ordinary firsts.	22	28	22	28	.....	.....	.....	.....
Young Hyson—Cases, sifted, extra firsts	42	50	42	50	.....	.....	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....	35	40
Half-chests, ordinary firsts	22	38	22	38	.....	.....	28	35
Half-chests, seconds	17	19	17	19	.....	.....	.....	.....
" thirds	15	17	15	17	.....	.....	.....	.....
" common	13	14	13	14	.....	.....	22	30
Ping Sueys—								
Young Hyson-½-chests, firsts	28	32	28	32	30	40	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Half-boxes, firsts	28	32	28	32	.....	.....	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Japan—								
½-chests, finest May pickings	38	40	38	40	.....	.....	38	40
Choice	32	36	32	36	.....	.....	35	45
Finest	28	30	28	30	.....	.....	.....	.....
Fine	25	27	25	27	.....	.....	.....	.....
Good medium	22	24	22	24	.....	.....	20	25
Medium	19	20	19	20	.....	.....	.....	.....
Good common	16	18	16	18	.....	.....	.....	.....
Common	13	15	13½	15	.....	.....	15	20
Nagasaki, ½-chests Pekoe	16	22	16	22	.....	.....	.....	.....
" " Oolong	14	15	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	16	19	.....	.....	.....	.....
" " Siftings	7½	11	7½	11	.....	.....	.....	.....

WOODENWARE

Pails, 2-hoop, clear, No. 1	.....	.....	.....	$1 45	$1 45	$1 50	$1 50	$1 60
" 3-hoop, "	.....	.....	.....	1 60	.....	1 60	.....	.....
" 2-hoop, " No. 2	.....	.....	.....	1 40	.....	1 40	.....	.....
" 3-hoop, " "	.....	.....	.....	1 55	.....	1 55	.....	.....
" 3-hoop, painted, No. 2	.....	.....	.....	1 40	.....	1 40	.....	.....
Tubs, No. 0	.....	.....	.....	8 00	.....	8 00	9 50	10 50
" " 1	.....	.....	.....	6 50	.....	6 50	8 50	9 50
" " 2	.....	.....	.....	5 50	.....	5 50	6 50	7 00
" " 3	.....	.....	.....	4 50	.....	4 50	5 50	6 00

BUTTER AND CHEESE

Dairy, large rolls, per lb	.....	15	12	12½	15	16	17	19
" pound prints	.....	.....	12½	14	16	17	.....	.....
" tubs, best	.....	.....	12½	13	15	16	.....	.....
" tubs, second grade	.....	.....	10½	11½	13	15	18	20
Creamery, tubs	16½	16¾	16	16½	17½	18	.....	20
" prints	.....	20	17½	18	18	19	.....	.....
Cheese	6½	7	.....	7¾	8	8½	.....	10

PROVISIONS

	Montreal, Quebec, Ottawa.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba and B.C.	
Dry Salted Meats—								
Long clear bacon	7½	8	8¾	9	.....	.....	8¾	9½
Smoked Meats—								
Breakfast bacon	.....	12	11½	12	.....	.....	.....	12½
Rolls	.....	9	8¾	9	9½	10	9	10½
Hams	10½	11½	10	11½	11½	12	.....	12
Sboulder hams	.....	10	8¼	8½	8	9	.....	9½
Backs	.....	.....	11	11½	.....	.....	.....	12
All meats out of pickle 1c. less.								
Barrel Pork—								
Canadian heavy mess	16 50	17 00	16 00	16 50	16 50	17 00	16 00	16 50
" short cut	16 00	16 50	.....	17 00	16 50	17 50	16 50	17 00
Clear sboulder mess	.....	.....	.....	15 00	..	15 00	.....	.....
Plate beef	12 50	18 00	11 00	11 50	16 00	17 00	.....	.....
Lard, tierces, per lb	.....	8¼	7½	8	8	8½	8½	9½
Tubs	.....	8½	8	8¼	8½	9	.....	.....
Pails	8¾	9¾	8¼	8¾	9	9½	.....	10
Compound, Pails	1 15	1 40	6½	7	6½	7	.....	8
Shortening, in 60-lb. tubs	.....	.....	.....	7½	7¼	.....	.....	.....
Dressed bogs, light	.....	6 25	6 25	6 50	.....	.....	.....	.....

GREEN FRUITS

Oranges, Cal. navels, per crate	3 50	4 00	.....	.....	3 50	4 00	.....	4 00
" California seedlings	.....	.....	2 75	3 00	2 50	3 25	.....	3 00
" Mediterranean sweets	2 50	3 00	2 75	3 25	2 50	3 25	.....	.....
" Messina, ½ and ¾ bxs	.....	.....	.....	.....	1 75	2 25	.....	.....
" Blood, ½ boxes	.....	.....	.....	.....	.....	.....	.....	4 00
Lemons, Messina, per box	2 50	3 50	2 75	3 50	2 50	3 50	.....	4 25
" Sorrento, 300's	.....	.....	4 00	4 50	.....	.....	.....	11
Bananas, per bunch	1 50	2 00	1 50	2 25	1 50	2 25	2 25	2 75
Apples, per bbl	5 00	8 00	4 00	7 00	3 00	5 00	4 50	5 50
Pineapples, each	.....	.....	10	15	15	20	.....	.....
" cases, 30's, 36's	.....	.....	3 75	4 00	.....	.....	.... .	.....
Strawberries, per quart	.....	.....	3½	5	12	14	.....	.....
Gooseberries, per basket	.....	.....	20	40	.....	.....	.....	.....
Cherries, per box	.....	.....	60	75	.....	.....	.....	.....
Tomatoes, 4-basket carriers	.....	.....	.....	1 25	2 50	3 00	.....	4 00
Onions, Egyptian, per sack	.....	.....	2 75	3 00	2 50	3 00	.....	4 50
" Bermuda, per case	.....	.....	2 00	2 25	2 00	2 25	.....	.....

NUTS

Brazil	...	12	13	12½	14	12	12½	12½	15
Valencia shelled almonds	.....	25	27	22	24	.....	.....	25	30
Tarragona almonds	.....	10½	11½	10	11	11	12	13	15
Peanuts (roasted)	..	6½	9	7	10	9	10	9	12
" (green)	.....	5½	8	.....	9	.....	.....	10	12
Cocoanuts, per sack	.....	.....	.....	.....	4 00	3 50	4 00	.....	.....
" per doz	.....	.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts	.....	10½	12	10½	12	12	13	.....	14
Marbot walnuts	.....	8	9	9	10	9	10	.....	.....
Bordeaux walnuts	.....	8	9	8	9	9	10	.....	.....
Sicily filberts	.....	8	9	8	9	8	10	.....	12
Naples filberts	.....	10	11	10	11	10	11	.....	....
Pecans	.....	8½	12	8	11	11	12	.....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes	.....	12	15	12	14	14	15	13	15
" in 5-lb. cans	.....	15	16	14	15	15	16	.....	.....
" whole	.....	11	13	11	13	12	13	10	15
Pepper, white, ground, in kegs, pails, boxes	.....	18	26	18	24	24	26	25	35
" " 5-lb. cans	.....	20	22	20	26	20	22	....	.....
" " whole	.....	17	25	17	24	20	22	.....	.....
Ginger, Jamaica	.....	20	25	18	25	20	25	.....	.....
Cloves	.....	15	20	14	35	18	20	.....	.....
Pure mixed spice	.....	25	30	25	30	25	30	.....	.....
Cassia	.....	25	40	20	40	18	20	20	25
Cream tartar, French	.....	25	27	24	25	20	22	.....	.....
" " best	.....	28	30	25	30	25	30	.....	.....
Allspice	.....	15	17	13	16	13	14	18	20

PETROLEUM

Canadian	.....	.....	12	.....	13½	15	16	.....	....
Sarnia water white	.....	12	13	.....	15	17	19	.....	....
Carbon safety	.....	.....	17	.....	.....	.....	.....	.....	.....
American water white	.....	17	17½	.....	17½	19	21	.....	.....
Pratt's Astral, in bulk	.....	18	19	.....	16	.....	.....	.....	.....

COUNTRY PRODUCE

Eggs, fresb laid	.....	10	10½	10½	11	9	9½	10	15
Poultry—cbickens, dressed	.....	*5	8	50	60	60	90	.....	.....
Geese, per lb	.....	5	6	.....	.....	70	1 00	.....	.....
Ducks, per pair	.....	*8½	9	.....	.....	50	1 00	.....	.....
Turkeys, per lb	.....	8	10	.....	10	10	12	.....	. ....
Game—Hares, per pair	.....	25	30	.....	.....	25	30	.....	.....
Honey, comb, per doz	.....	1 50	1 75	90	1 50	1 50	1 75	.....	.....
" ligbt color, 60-lb tins	.....	7	8	6	6½	7	8	.....	.....
" " 5 and 10-lb. tins	.....	7	8	.....	7	8	10	.....	.....
" buckwheat	.....	4	5	3	4	5	6	.....	.....

* per pound.

RICE, SAGO, TAPIOCA

Rice—Standard B	.....	3 75	3 90	3¾	3⅞	3 62½	3 75	4½	4⅝
Patna, per lb	.....	.....	5	5½	6	5	6	.....	.....
Japan	.....	6	6¼	6	6½	5	6	.....	5⅜
Imperial Secta	.....	5	6	4⅞	5½	5	6	.....	.....
Extra Burmah	.....	.....	.....	4¼	4⅜	4	5	.....	.....
Java, extra	.....	6½	7	6	6½	6	7	.....	.....
Sago	.....	3½	4	3½	4¼	5	6	.....	4
Tapioca	.....	4	4½	3¾	4½	5	6	....	4

SODA

Bi-carb, standard, 100-lb. keg	.....	2 25	2 50	2 25	2 50	2 30	2 40	1 50	1 75
Sal soda, per bbl	.....	70	75	70	80	85	90	.....	.....
Sal soda, per keg	.....	95	1 00	95	1 00	95	1 00	. ....	.....

A Drummer Speaks

Copy of letter from a salesman of a leading Montreal grocery firm.

The original of any testimonial printed in this journal is on file at our office, and will be produced on application.

Montreal, June 4th, 1898.

Messrs. Chase & Sanborn, Montreal:

Gentlemen,—On my arrival home this evening your esteemed favor of 1st inst. was handed me, for which please accept thanks.

I beg to assure you the sale of your coffee will never be neglected, as I consider I am doing a favor to our customers in getting them to handle your Coffees instead of the poor coffees they are sometimes induced to buy.

I am, gentlemen, yours very truly,

R—— B——

Chase & Sanborn, Boston Montreal Chicago.

FRUITS

	Montreal, Quebec, Ottawa.		Toronto, Hamilton, London.		St. John, Halifax,		Manitoba and B.C.	
Foreign—								
Currants, Provincials, bbls...	5¾	6	5¾	6	5½	6	7	7¼
" " ½-bbls	5⅞	6	6	6⅛	6	7	7	7¼
" Filiatras, bbls	...	6	..	6½	5¾	6¼	7¼	7½
" " ½-bbls...	6⅛	6¼	...	6¾	5¾	6½	7½	8
" " cases	6¼	6½	...	6½	6½	7	.....	.....
" " ½-cases..	6¼	6½	6½	7	6½	7	.....	.....
" Patras, bbls.....	.....	.....	.....	7	6	7	.....	.....
" " ½-bbls.....	.....	.....	6¾	7	6	7	.....	.....
" ". cases	6½	7	6½	7	7	7¼	.....	.....
" " ½-cases ...	6½	7	6½	7¼	6	7	.....	.....
Vostizzas, cases.....	7	8	...	8½	7	8	7½	8
Dates, boxes.....	4	6	4	5	5	6	6	7
Figs, 4-crown	10	12	10	11	11	12	12½	15
" 5-crown	12	13	11	13	12	13	.....	.....
" 7-crown	13	14	13	14	13	14	.....	.....
" 9-crown	15	16	15	16	16	17	.....	.....
" natural, bags.....	3½	6	3½	4½	.....	6	.....	.....
Prunes, Sphinx, B's	.....	.....	.....	7½	10	12	8	9
" A's	.....	.....	.....	8½	.....	.....	.....	.....
" California, 40's	10	11	8½	10	10	12	.....	.....
" " 50's	8	9	8	8½	8	9	.....	.....
" " 60's	7½	8	7¼	8½	7	8	.....	.....
" " 70's	7	8	7	7½	7	8	.....	.....
" " 80's	6	7	6½	7	.....	7	.....	.....
" " 90's	.....	5	6	6½	4½	5	6¼	6½
Raisins, Valencia, off stalk...	.....	5	4	4¾	5	6	1 70	1 90
" Fine off stalk.....	5	5½	4½	5	5	6	.....	.....
" Selected	5¾	6¾	5½	6½	6	7	.....	.....
" Layers.....	6	7	6	6½	8	9	8	8½
" Sultanas	9½	12	8	12	10	12	10	12
" Cal. L.M., 3-crown..	7	8	7	7½	6	6½	7	7½
" " 4-crown..	7½	8½	7¾	8	7	7½	8	8½
Domestic—								
Apples, dried, per lb	6½	7	5	6	5½	6	.....	7
" evaporated.....	9	10	9½	10	10	10½	11	12
Cal. Evaporated Fruits—								
Apricots, 50-lb. boxes.....	9	10	9	9½	9	10	.....	11½
" 25-lb. boxes	9	16	9½	15	11	16	.....	.....
" cartons	13	14	12	13	13	14	.....	.....
Peaches, 25-lb. boxes	10	12	9	12	10½	12	11	13
" 1-lb. cartons	12	13	12	13	12	14	.....	.....

CANNED MEATS

Comp. corn beef, 1-lb. cans.....	$1 60	$2 25	$1 55	$1 60	$1 60	$1 75	$3 00	$3 25
" " 2-lb. cans.....	2 75	4 10	.....	2 80	2 50	2 75	2 75	3 00
" " 4-lb. cans.....	.....	.....	.....	5 75	.....	.....	.....	.....
" " 6-lb. cans.. ...	9 00	13 00	8 75	9 00	8 75	9 25	.....	.....
" " 14-lb. cans....	18 25	28 15	.....	20 00	20 00	21 00	.....	.....
Minced collops, 2-lb. can	2 60	2 70	.....	2 60	2 75	2 80	.....	.....
Lunch tongue, 1-lb. can.....	3 50	3 75	3 20	3 25	3 25	3 35	6 50	7 00
" " 2-lb. can.....	6 50	7 40	6 75	7 00	5 80	6 00	6 25	6 50
English brawn, 2-lb. can	2 60	2 90	2 75	2 80	2 75	2 80	2 50	2 75
Camp sausage, 1-lb. can.....	2 40	2 50	.....	2 50	2 50		.....	.....
" " 2-lb. can.....	4 00	4 25	.....	4 00	4 00		.....	.....
Soups, assorted, 1-lb. can	1 50	2 00	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	2 25	3 00	.....	2 20	2 25	2 30	.....	.....
Soups and Boull., 2-lb. can.....	1 75	1 80	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can.....	4 25	3 50	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ½'s.....	.....	.....	1 65	1 70	.....	.....	.....	.....
" " " 1's.....	.....	.....	2 80	2 95	.....	.....	.....	.....

COFFEE

	Montreal, Quebec, Ottawa.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba and B.C.	
Green—								
Mocha	24	29	23	28	25	30	24	25
Old Government Java	27	31	22	30	25	30	24	25
Rio	10	11	7½	12	12	13	10	10½
Plantation Ceylon	29	31	26	30	29	31	.....	.....
Porto Rico	24	28	22	25	24	28	.....	... ..
Gautemala	24	26	22	25	24	26	.....	.....
Jamaica.....	18	22	15	20	18	22	.....	.....
Maracaibo	13	15	14	20	13	15	.....	.....

CANNED GOODS

Apples, 3's	$ 90	$1 00	.....	$0 95	$1 00	$1 10	$2 25	$2 50
" gallons.....	2 40	2 75	$2 25	2 50	2 60	2 70	.....	3 50
Blackberries, 2's.	1 40	1 70	1 40	1 70	1 50	1 80	3 25	3 50
Blueberries, 2's	80	90	75	85	85	95	2 00	2 50
Beans, 2's	70	95	70	95	90	95	1 80	2 00
Corn, 2's.....	90	1 00	82½	95	85	90	.....	2 15
Cherries, red, pitted, 2's.....	2 00	2 35	1 85	2 25	2 30	2 40	4 00	4 75
Peas, 2's.....	90	95	85	95	95	1 00	.....	2 25
" sifted select.....	1 14	1 20	1 10	1 25	1 15	1 20	2 25	2 40
" extra sifted	1 25	1 40	1 20	1 25	1 30	1 50	.....	2 75
Pears, Bartlett, 2's.....	1 50	1 75	1 50	1 75	1 70	1 80	3 00	3 50
" " 3's.....	2 25	2 40	2 00	2 40	2 40	2 40	5 00	5 50
Pineapple, 2's.....	2 10	2 40	2 40	2 50	1 75	2 40	4 50	5 00
" 3's.....	2 50	2 60	2 50	2 60	2 50	2 60	.....	5 00
Peaches, 2's	1 75	1 90	1 40	1 75	1 75	1 90	.....	3 50
" 3's.....	2 50	2 75	2 00	2 40	2 50	2 75	.....	5 50
Plums, green gages, 2's.....	1 50	1 55	1 30	1 55	1 30	1 60	3 00	3 50
" Lombard	1 30	1 50	1 20	1 50	1 30	1 50	.....	.....
" Damson, blue.....	1 10	1 30	1 00	1 40	1 10	1 30	.....	.....
Pumpkins, 3's.....	75	85	70	80	90	1 00	2 25	2 50
" gallon.....	2 10	2 25	2 10	2 25	2 10	2 25	.....	2 00
Raspberries, 2's.....	1 50	1 90	1 40	1 70	1 50	1 90	.....	3 00
Strawberries, 2's.....	1 50	2 00	1 60	1 90	1 75	2 00	.....	3 50
Succotash, 2's.....	1 10	1 15	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	.....	1 20	1 15	1 20	1 25	1 30	.....	3 20
Lobster, talls	2 50	2 95	2 40	2 70	2 50	2 60	.....	11 00
" flats	2 75	3 00	1 65	1 75	1 25	1 30	.....	11 50
Mackerel	1 30	1 35	1 30	1 35	1 10	1 25	.....	.....
Salmon, sockeye, talls.....	1 15	1 25	1 15	1 30	1 00	1 20	4 50	5 00
" " flats	1 30	1 45	.....	.....	1 30	1 35	.....	.....
" " Horseshoe ..	1 20	1 25	.....	1 25	.....	1 25	.....	.....
" " Clover) talls	.....	1 20	1 17½	1 20	.....	.....	.....	.....
" " Leaf) flats	....	1 45	1 32½	1 35	.....	.....	.....	.....
" Coboes.....	95	1 00	95	1 00	95	1 00	4 25	4 50
Sardines, Albert, ¼'s.....	10¼	11	.....	13	14	15	.....	12
" " ½'s.....	20	21	20	21	20	21	.....	21
" Sportsmen, ¼'s.....	11½	12	.....	12½	.....	12	.....	12½
" " ½'s.....	19	20	.....	21	20	21	.....	21½
" key opener, ¼'s.....	10	11	10½	11	16	18	.....	.....
" " ½'s.....	16	18	18½	23	10	11	.....	.....
" other brands.....	23	35	16	17	16	17	.....	.....
" P. & C., ¼'s.	23	25	23	25	23	25	.....	.....
" " ½'s.....	33	36	33	36	33	36	.....	.....
" American, ¼'s	4	5	4	5	4	5	.....	.....
" " ½'s.....	9	11	9	11	10	11	.....	.....
" Mustard, ¼ size, cases 50 tins, per 100.....	9 00	11 00	10 00	11 00	10 00	11 00	.....	.....
Fruit in glass jars	.....	.....	.....	... ...	4 25	4 50	.....	.....
Haddies	.....	.....	1 10	1 20	1 00	1 10	.....	.....
Kippered Herrings	1 40	1 50	1 15	1 60	1 10	1 15	1 90	2 00
Herring in Tomato Sauce	1 35	1 45	1 20	1 60	.....	2 00	1 90	2 00

TRADE IN OTHER COUNTRIES THAN OUR OWN.

CURRANTS IN LIVERPOOL.

AN English paper in regard to the Liverpool market says: Further forced sales of currants have stimulated the demand, the attractive values of Gulph having induced buyers to operate with a little more freedom. Provincial fruit is again easier, and is difficult to sell at the decline, its value not being useful when compared with the better growths at from 2s. to 3s. more money. The statistical position of currants is so strong that the season seems bound to wind up with a higher range of prices, and such a position generally means a fairly high opening level however good the prospects may be of plentiful supplies and reduced prices as the season advances. With these circumstances in view a reasonable good working stock at present values is at least prudent.

SULTANA RAISIN OUTLOOK.

The market for Sultanas is in rather an unusual position. The larger holders, who control probably three-fourths of the remaining stock, are firm in their ideas that present rates are fully justified by the shortness of stocks, both in Smyrna and in England, and by the unfavorable reports of the growing crop. It must frankly be admitted that these same gentlemen were correct in the views which they took in the commencement of the season, and that what was then regarded by the English buyers as being an extravagant range of values, has proved to have been justified. Whether or not they will again be found to have come to correct conclusions must, of course, remain to be proved, but it must be admitted that it seems likely to be the case. So far as the immediate moment is concerned, however, the demand from the dealers is so small that the few merchants, who have for one reason or another had to force sales, have had to do so at a very marked decline. and, for the time being, have spoilt the market for the larger and the stronger holders.—Produce Markets' Review.

CANNED GOODS IN ENGLAND.

Although business has again been somewhat limited, signs are not wanting that stocks of many articles in the retailers' hands will before long need replenishing. The market is full of inquiries for cheap apricots and salmon a little below market value. Both these articles are difficult to obtain, and, although buyers are confining their purchases within as small limits as possible in the hope of inducing a reduction, prices continue to steadily harden. Although it is too early to form an opinion of the salmon pack for 1898, it is generally expected that it will be much smaller than last season. Prices asked for British Columbia fish, although still moderate, are in advance of those now ruling. Quotations for Alaska salmon on the spot show an advance of fully 6d. per case, and some sales have been effected, though not to any extent. Sardines have sold freely at a slight reduction, the rate of exchange having been very favorable to this country. A reaction has now taken place, and it is doubtful if recent purchases could be repeated. Some lobster of 1898 pack has been landed, but the quality is poor: choice descriptions will probably not be available for a few weeks. Forward sales, principally for the Continent, will absorb the earlier arrivals, so that the supply is likely to be short of requirements for some time. Meats have sold slowly, and the full advance asked by packers has not been paid, as stocks in dealers' hands have, up to the present, proved sufficient for the limited demand.—Produce Markets' Review, London.

BRAZIL COFFEE MOVEMENTS.

The crop movement of Brazil coffee to June 11, with comparisons, is as follow:

	Bags.
Receipts at Rio July 1, 1897, to June 11, 1898	4,193,000
Same time in 1897	3,408,000
Same time in 1896	2,266,000
Receipts at Santos July 1, 1897, to June 11, 1898	6,050,000
Same time in 1897	4,964,000
Same time in 1896	2,943,000

TEA IN THE UNITED STATES.

A fairly large volume of business has been transacted in lines, as dealers generally have been in the markets as buyers to replenish the supplies which they are marketing with the retail trade, the latter having come in the market as a free buyer, stimulated by the placing of an import duty of 10c. per lb. on tea, and they have paid full values. There has also been considerable business transacted in a large way, and sales for the week include 50,000 packages Formosa and Amoy, 12,000 packages Congou and 3,000 packages Pingsuey.—N.Y. Journal of Commerce.

THE PRUNE CROPS.

Regarding the situation in prunes on the Coast, The California Fruit Grower says in its last issue: "A few prunes are changing hands at previous quotations. The overland movement is light at this time. Estimates place the stock held in the Santa Clara Valley at from 50 to 75 cars. The shipments from San Jose for week ending June 4 were 147,800 pounds. The outlook in the Santa Clara Valley for the growing prune crop is good, and estimates at this time place the output at from 35,000,000 to 55,000,000 lb. Some of the leading guessers say one-half to two thirds of a crop, others say as many prunes as last year. It is a little early to estimate the prune crop, but in a general way reports indicate that the crop of the State will be a fair average one, possibly not so large as last year, but large enough for all purposes. The prune crop of Europe promises well at this time, and, with favorable weather, a large output of French and Turkish prunes may be expected."

SALMON PACKING IN THE U.S.

In its issue of June 10, the San Francisco Trade Journal says of the salmon situation on the Coast: "There is a very active demand for Alaska pinks and Oregon cohoes and silversides. This call is cleaning up spot quite fast. The feature of this year's business is the phenomenal run on Puget Sound sockeyes. The call is from the east, north, and south. It is stated that over 75 per cent. of the estimated pack has been contracted on the basis of 85c. for talls. It is thought by the trade that more have been sold than will be canned this season. In Columbia river there is a steady movement in carload lots, as heavy buyers had placed their orders earlier in the season. Sacramento river is slow, and why it is hard to say, for it is equal to the Columbia river. The run on the Columbia river continues below that at the corresponding time in 1897. Strong efforts have been made at Washington to have salmon placed on the army ration, and, if reports are correct, with success, for we hear that the Government has placed an order for 3,000 cases of red Alaska with the Alaska Packers' Association, and 3,000 cases with Griffith-Durney Co. The price named is 87c. for talls and 96c. for halves."

The majority of the fruit canning factories have commenced canning, the start being made with strawberries last week.

The London Advertiser states that Mr. Whitworth, a member of one of the largest firms dealing in pork and bacon in Liverpool, Eng., is looking for a site upon which to establish a pork factory, the construction of which is expected to cost $50,000. The Advertiser claims London to be the best centre for such a business.



FOUR REASONS WHY GROCERS

should sell a brand of Stove Polish which, above **ALL** others, consumers want, and for which Grocers can offer no substitute without injury to their trade.

Enameline

The Modern STOVE POLISH

First : It is Superior to All others in Quality.

Second : It gives Perfect Satisfaction to Consumers.

Third : It is Thoroughly Advertised and Sells itself.

Fourth : NO OTHER Stove Polish ON EARTH has so large a sale

Spring Surprises

Our new line of

TOILET SETS

The Latest Shapes
The Newest Decorations
The Greatest Profit Winners

of any line now on the market.

Write for prices or sample packages of four sets and jars. Return mail will convey the information.

PIGOT & BRYAN

Decorators and Dealers

Crockery, China, Glassware, Lamps, and Fancy Goods

London, Ont.

J. Bruce Payne's

CIGARS

are Best.



A few of our Leaders—

Pharaoh - 10c. Special.
Pebble - 5c. "
La Fameuse, Grit, The Bird, etc.

J. BRUCE PAYNE

GRANBY, QUE.

GRAND MOGUL Tea Cabinet.

Keeps the tea from flies and dust, and a splendid show case. Grand Mogul is a seller, because it is a superior tea, and every package contains coupons which assist to advertise the tea more effectually than any other means. A good profit for the grocer and no competition with pedlars. If not handled in your town, write us for a cabinet.

T. B. ESCOTT & CO. Wholesale Grocers, *LONDON, ONT.*

EFFECT OF THE DUTY ON TEA.

THE following is from the New York Journal of Commerce : "As has already been reported, a duty of ten cents per pound is imposed on tea by provisions of the war revenue bill. Considerable difference of opinion exists among importers, brokers and tea merchants as to whether the duty of 10c. will stop the importations of the low grade teas. Some hold that no more of the lowest grades can be brought in here and handled profitably at the duty of 10c. per pound. Others think that the duty, causing a higher price for all grades of tea, will drive a large mass of consumers from the better to the poorer qualities. Wholesale prices will be advanced from 4 to 7c. per pound, according to the basis taken, and the retail price will go up about 10c. per pound.

"A member of a prominent tea importing house said recently : 'The duty will help the trade on the better grades of teas. When it does not pay people to do anything they will not do it, and as soon as the importers of the lowest grades find they cannot have those qualities laid down here at a figure that will yield them a profit, when the duty is taken into consideration, they will not import these teas, but turn to higher grades. This will materially improve the general quality of the goods to be offered on the market and turn many consumers from the poorer to the better qualities. A taste once formed for the better grade, the consumers will be loth to again use poor qualities, and, in my opinion, the duty will create a larger permanent market for good teas and shut out poor lots.'

"Mr. Thomas Phelan said : 'It remains to be seen whether this 10c. per pound duty will shut out the lower grades of teas. It will have a tendency to do so, it is true, for importers, left to themselves, would prefer to import the higher grades of tea, as the percentage of duty imposed on such teas is less than on the lower grades, but if there is a demand for the lower grades they will be imported. The retailers for the past year have been selling large quantities of low-grade teas, which shows there is a very good demand for them at present, and I am inclined to think that many users of tea will hesitate in paying the higher prices. This duty of 10c. may even have the effect to increase the demand for the lower grades, for the increased price at retail will put the better qualities out of the reach of many consumers and compel them to take lower-grade teas at the same price they have been paying.'

"Mr. S. W. Gillespie said : 'The wholesale price will be advanced on account of the duty, the amount of the advance depending on the basis taken. Some teas will advance 5c. per pound, others 6c., and still others 7c. per pound. Very few of the lowest grade teas will be imported while the present duty remains in force.'

"Mr. Frank S. Thomas, president of the Montgomery Auction and Commission Co., said : 'In my opinion this duty will create a larger demand for the lower grade teas. The lowest retail price at which tea was sold before the duty was effective was 25c. per pound. This will be advanced to 35c., so that while the duty is effective that figure will be the lowest at which tea can be purchased at retail. The highest retail price at which tea was sold before the present duty was imposed was 75c. per pound ; that grade of tea will now be advanced to 85c. per pound. Of course these figures are average market prices. Exceptional qualities of tea are sold at retail about 75c. per pound, and there may be bargain sales at 20c. per pound for poor qualities.

"'Now, assuming that a consumer has been paying 60c. per pound for tea, he goes to his retailer and finds the price of that tea advanced to 70c. per pound. He does not wish to pay more than 60c. per pound, and so takes a grade of tea that was 50c. before the price was advanced, still paying 60c. for it. Of course, the wealthier classes will pay the advance, but I think the majority of consumers will take the lower grades at the same prices they have been paying. On the poorest quality of tea, of course, the increased price will have to be paid. The lowest price at which tea could be laid down here before this duty was imposed was 10c. per pound. It is now 20c. per pound.'"

"The tea inspector of the appraiser's stores has rejected about 50,000 cases during the past year, but, owing to the new regulations regarding standards, which went into effect last May, a considerably better quality of tea has been coming here of late. Another effect of the new rules is that it has stopped, to a very large extent, the exportation of very low grade teas by the natives in China, who, at one time, were sending a very poor quality of Pingsueys. The tea inspector when seen recently said that he thought the effect of the duty of 10c. per pound would be to turn a large number of consumers to a lower grade of teas, not necessarily the poorest, but to the medium grades. The cost of some of the lowest grades here during the past year was from 10 to 18c. per pound. Of course, no duty has been levied heretofore."

ADVANCE IN FEATHER DUSTERS.

THE CANADIAN GROCER has been advised by Boeckh Bros. & Co. that prices on feather dusters, of all kinds, have advanced considerably during the past week. The cause of the advance is attributed to scarcity of feathers.

TOMATOES LOWER IN NEW YORK.

There has been a marked decline in the price of spot tomatoes, both here and in Baltimore, during the past few days, which is generally attributed to liberal offerings and the small demand, prices being 5 to 15c. per dozen less here than a week ago, according to seller, brand, and variety.

The requirements of the Government, which were expected to be very large, have not come up to expectations, it is reported, and the demands of general consumers have been somewhat disappointing. While stocks of spot goods in first hands have, for some time past, been held to be exceptionally light for the season, it would now appear that the supply left from last season is much larger than was generally believed. The effort to dispose of this surplus before the advent of the new packing season, now near at hand, is said to be responsible, in a large measure, for the break in prices. A week ago sales on the spot of Jerseys were mentioned at $1.15 cash, while to-day, goods of the same or similar packing, are reported to be procurable here at $1. On Marylands, the price has declined from $1.05 to 97½c., though on some brands $1 is demanded.

It is intimated in some quarters that the decline in prices is due to speculative influences. Some dealers in spot goods state that supplies here are not more than a fifth of what they were a year ago. It is rumored that some sellers having made contracts with the Government are now trying to cover and are bearing the market with that object in view. On the other hand, the indifference of buyers is said to be the chief cause of the depression.

Baltimore mail advices state that the result of the decline in prices in spot tomatoes has been a larger business than for several weeks past, but the New York market continues unresponsive. — N. Y. Journal of Commerce.

APPLES IN MISSOURI.

"Apples will be scarce this year," says J. C. Evans, president of the State Horticultural Society of Missouri. "The crop is now gone on the old trees. The prospect for apples early in the season was good, with the exception of the Ben Davis and Johnson varieties. These varieties bore beautifully last year and exhausted their nutriment. They did not bloom this year. At the time the fruit buds should have formed last year it was very dry and the trees lacked vitality to form them. The extreme cold and damp weather this spring prevented those which did from maturing. There will be a larger crop in the eastern than in the western part of the State. The peach crop will be spotted, dependent on altitude and exposure."—American Grocer.

A SHOP-STARTER.

OVER in England they have the professional "shop-starter," or "pusher-off." One of them tells something about his methods in Pearson's weekly, from which the following is taken :

You must have the shop fitted attractively, and see that it is on the right side of the road, and boom it thoroughly. Nothing so important as having your shop on the right side of the road—that is to say, the side on which most pedestrians pass. And that's the sunny side. In streets running from north to south, the east side is the best ; while in those stretching east and west, the north side is the best. Many a capable business man has failed for no other reason than that he has not paid proper attention to the question of the side of the road.

A shop cannot be too well lighted ; the brighter the light the greater the attraction ; and here is presented a curiosity in things human, for when people see a brightly-lighted shop they will gather round it like moths, and, very often, won't move away until their pockets are burned.

Everything in the way of trimmings should be made particularly attractive—neither glaring nor offensive to the eyes, but just sufficiently effective. The thing is to draw attention to the window, and prominence given to any other feature detracts from that and is a mistake. After all, the window is the main thing.

There are many methods of calling attention to a newly-opened shop—some of them suitable in one neighborhood and some in another. Not a bad speculation is the engaging of a band to play on the opening night of, say, a grocer's shop in a working district. It wouldn't do, though, in a middle-class neighborhood. I pushed off successfully in Nottingham, a little while ago, a grocer's shop on these lines. The band played for the first four Saturdays, at a cost of £10, but a good connection had been built up before the fourth Saturday came round, notwithstanding the comparative failure of one or two other similar businesses in the neighborhood. I started a business in Leeds once for a young firm, and got them to give away a handsome dinner service, worth four guineas, to the customer who presented at the end of the first month the greatest number of checks, which were given with every article worth sixpence or more. It sent the business up safely. But on one occasion the police in another town interfered with this idea, claiming that it was a lottery. That did more to advertise the business than the service itself, the gift of which was got through all right.

A cheesemonger's I started in a similar way, only I gave away six eggs with every pound of bacon for the first week. In Blandford I opened a cigar and tobacco shop for a young married couple, and got a connection together for them by selling ounce packets of tobacco at half price for the first week. An enterprising London drapery salesman took it into his head to open a country public, and he commanded almost instantaneous success by giving away half-ounce twists of tobacco with every glass of ale—my suggestion—for a month. The second week he augmented this gift with a pincushion for the customer to take home to his wife, which put the lady on good terms with her husband and "The Romping Kitling."

IN THE LONG RUN.

IT is to be presumed that when a man buys a store, stocks it and opens its doors for business that he has some intention of staying there for a while, says Trade Magazine. Nearly all merchants are in business to make a living and acquire a competency, and do not move of their own accord unless with a view of bettering their conditions. They are working not for to-day or to-morrow, but for the years to come. They can only afford to build solidly, therefore, if they would realize their ambition.

These are facts to be borne in mind these days, when there are so many who do not scruple to stoop to disreputable methods in business for the sake of temporary profit.

There are "schemes" and "plans" and "methods" without number, all of which are widely advertised as sure to increase business. It is safe to say that fully half of them are essentially dishonest, and even a large percentage beneath the dignity of an honorable man. It is just as true that 90 per cent. of them are ephemeral, resulting at the most in a little temporary business, which is followed by a most pronounced reaction.

How about the men who are everlastingly adopting these methods? Their stores are crowded for a while.

How long?

They make a great noise in the community and seem in a fair way to sweep everything before them.

How long ?

They start in the race at a great speed and go rushing towards the goal in a way that promises sure success.

How long ?

Just long enough for the people to tire of their sensationalism or discover their dishonesty. It sometimes takes a year or two, but usually they are off for pastures new in a much shorter time.

They may worry the legitimate merchant for a while, but he should never allow their apparent success to tempt him to adopt any of their methods.

The man who is in a community to stay must be straightforward, honest, natural.

It's the "long run" that counts.

RETAIL GROCER MARRIES.

On 15th inst., E. S. Haines, grocer, St. Mary's, N.B., was married to Miss Ida M. Grey, of St. John, N.B. Mr. Haines is quite popular in St. Mary's, and he and his bride were given a reception. THE CANADIAN GROCER sends congratulations.

SCARCITY OF FISHERMEN.

Malcolm & Windsor, Limited, write from Steveston, B.C., as follows : "The only news of interest at the moment is the scarcity of labor on the river for this time of year ; fishermen do not seem to be coming around in the same numbers as in former years."

LAPORTE, MARTIN & CIE.

IMPORTERS AND WHOLESALE GROCERS

Agents in Canada for

"Princess Louise" Japan Tea. "Victoria" Japan Tea.

"P. Richard's" Brandy. "Mitchell's" Whiskeys.

72 to 78 St. Peter Street, MONTREAL.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

PARADIS & JOBIN have been appointed curators of Nester Desilets, general merchant, St. Stite, Que.

Robert Strang, baker, Montreal, has assigned.

W. T. G. Cosman, grocer, St. John, N.B., has assigned.

Wm. C. Harper, grocer, Amherst, N.S., has assigned.

Thomas J. Hayes, trader, Bay St. George, Nfld., is offering 25c. on the dollar.

Carmichael & Co., grocers, Tottenham, Ont., have assigned to G. P. Hughes.

J. E. Murgatroyd, general merchant, Smithville, Ont., has assigned to John B. Brant.

W. Y. Cannon, general merchant, Sharbot Lake, Ont., has compromised at 20c. on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

Lalande & Frere, grocers, Montreal, have dissolved.

Pouliot & Co., grocers, Quebec, have registered dissolution.

W. T. Ware & Co., cheese exporters, Montreal, have dissolved.

Hurtubise & Frere, grocers, St. Henri de Montreal, have dissolved.

George R. Hutton and James E. Hutton have registered as partners under the style of Hutton Bros., grocers, Montreal.

J and M. J. Taylor have registered partnership under the style of John Taylor & Co., of the Morse Soap Works, Montreal.

Co-partnership has been registered by James A. and Donald F. Fraser under the style of Angus Chisholm, grocer, New Glasgow.

Victor Gervais and Victor Reeves have registered as partners under the style of Gervais & Reeves, confectioners, St. Hyacinthe, Que.

Edmond Guerin and Joseph Gendron have registered as partners under the style of Guerin & Gendron, confectioners, St. Hyacinthe, Que.

Henri Thorn and Emile Loiselle have registered as partners under the style of Thorn & Loiselle, cheese and butter factory owners, St. Angele, Que.

Lockerby Bros., wholesale grocers, Montreal, have dissolved, Wm. W. Lockerby retiring, and the business being continued by David L. and Alex. I. Lockerby under the old style.

SALES MADE AND PENDING.

W. T. Harris, grocer, etc., Chatham, N.B., is selling out.

The assets of J. M. A. Blanchette, St. Louise, Que., have been sold.

The assets of Pelletier, Fils & Cie., general merchants, Fraserville, Que., have been sold.

John McLeod, general merchant, Ymir, B.C., has sold out his grocery stock to the Des Brisay Jobbing Co.

The assets of Boydell & Davis, general merchants, Robinson, Que., are to be sold at auction on the 29th inst.

CHANGES.

Ed. Ray, confectioner, etc., Ymir, B.C., has sold out to Mrs. Butler.

J. W. Vaughan, grocer, Wolfville, N.S., has sold out to H. W. Davison.

The Roland Farmers' Elevator Co., Roland, Man., has been incorporated.

George Castonguay has registered as proprietor of Laroche & Co., grocers, Quebec.

The Winnipeg Lodging and Coffee House Association, Winnipeg, has been incorporated.

Treffle E. Grenier has registered as proprietor of the firm of J. A. Grenier & Co., fruit dealers, Montreal.

J. A. McNaughton, general merchant, Lakeside, Ont., has been succeeded by Young & Co.

S. McWilliams & Co., furniture dealers and grocers, Crystal City, Man., has been succeeded by R. Parker.

John C. Lombard, general merchant, Little Brook, N.S., has registered consent for his wife, May Lombard, to do business in her own name.

John A. McNeil, general merchant, Little Glace Bay, N.S., has registered consent for his wife Catherine J. McNeil, to do business in her own name.

FIRES.

J. C. Williams, grocer, Freelton, Ont., has been burned out.

Mary Spooner, grocer, etc., Fort William, Ont., has been burned out.

Lyon & Co., confectioners, Fort William, Ont., have been burned out.

The factory of Robert Arnott, manufacturer of cheese boxes, Peterboro', Ont., has been burned. Loss, $2,500; partly insured.

DEATHS.

Manus S. Holden, of Holden Bros., general merchants, Shelburne, N. S., is dead.

Lobster fishing in Kent County, N.B., has been a failure this year.

NEW RECRUITS are added every day to the army of consumers who want **Clark's Meats.**

ARE YOU STOCKED?

ORANGE MARMALADE

Have you tried Upton's Gilt Edge Brand?

Put up in 7-lb. Wood Pails, 7 and 5 lb. Cans, and Glass Pots that retail at 10c. each. It will pay you to ask your wholesale house for these Gilt Edge goods. . . . .

THOS. UPTON & CO., Hamilton

GRIMBLE'S English Malt

Six GOLD Medals **VINEGAR**

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

McLAREN'S

COOK'S FRIEND

BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

ST. JOHN, N.B., GROCERS' PICNIC.

At a meeting of the Grocers' Association, of St. John, N.B., arrangements were completed for the annual picnic on the last Tuesday in July. Two bands are to be engaged, and all the boats necessary to carry every person wishing to go will be chartered. The proceeds are to be given to the park fund.

BUSINESS FOR SALE.

BUSINESS FOR SALE IN THE CITY OF LONdon; dry goods, boots and shoes; established thirty years; small stock, rent low; reason for selling, retiring from business; price right to responsible party. R. A. Jones, London, Ont. (tf)

The Ontario Mercantile Agency

(Limited)

18 Wellington Street East, TORONTO.

Collects accounts anywhere. Fees for current accounts 10 per cent. of amount collected. No fee less than $1. Prompt returns. Report to you monthly. References given. Try us.

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:

C. E COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal



Not only are the sales of

WHITE MOSS COCOANUT

increasing, but the territory in which it is sold now extends from the Atlantic to the Pacific, so that all retailers should be able to obtain a supply from their nearest jobber.

Should your jobber be out of "White Moss," write direct to

THE CANADIAN COCOANUT CO. MONTREAL.

HIGHEST

PAILS TUBS

And Wood Packages

FOR

Lard, Candy, Spices, Pickles, Syrup, etc.

Manufactured by

The Wm. Cane & Sons Co., Limited

Newmarket, Ont.

BOECKH BROS. & COMPANY
Sole Agents, Toronto

QUALITY

Always Uniform in Strength.

COW BRAND



ABSOLUTELY PURE.

No digging out of the keg, no loss in weight, no strings and paper bags necessary. Customers can be waited on in less than half the time.

JOHN DWIGHT & CO., Manufacturers.

For sale by all wholesale Grocers in Canada.

TO KEEP CUSTOMERS

You must use them well. You can't give them better tea than ours. We guarantee MONSOON to give satisfaction.

THE MONSOON TEA CO., 7 Wellington St. W. - TORONTO.



NEW 18

SEASON'S 98

"CROSSE & BLACKWELL"

Candied and Drained Peels

C. E. COLSON & SON, MONTREAL

HIS REPORT A GOODLY ONE.

MR. W. D. ROBERTS, who for nearly a year has been with G. F. & J. Galt, Winnipeg, has been in Toronto for a few days. "Trade," he said, "is good in Winnipeg. So it is in Vancouver. In Victoria, the Klondyke trade has petered out for the time being, but ordinary business is still fairly good in Victoria. You know that city has got an established trade. Business is quiet in New Westminster. Taking British Columbia generally, trade is good throughout the Province. While I was on the Coast I took a trip on the Stickine river. I went up on the second trip of the first boat. When I reached Glenora there were only about 300 people there. I was only there five days, but when I came away there were nearly 3,000 people there."

The spice mills started in Winnipeg by the Messrs. Galt are doing well, Mr. Roberts said, an enlarged plant already being necessary. "Blue Ribbon" tea was also doing well, and the firm was introducing it in Tacoma and other United States Coast cities.

FLOUR IN HALIFAX.

Flour in Halifax is to-day nearly $1 a barrel lower than the highest point during the recent boom. Flour that would have brought from $6.25 to $6.40 a month ago, good Ontario 80 per cents., for instance, can be had to-day in car lots at $5.40, or a shade lower. From 75 cents to a dollar lower than a month ago is a fair statement of the Halifax flour market.

Stocks are light. Most of the dealers are holding a mere hand-to-mouth stock, and have a smaller quantity than for two years, a satisfactory condition in a falling market. Reports come that on the western shore stocks are rather heavy, especially at such points as Shelburne, Lockeport and Liverpool. Rumor has it that some merchants at these places bought from a Boston house at pretty good prices, just before the decline. Generally speaking, it will be found the best policy to patronize Halifax houses. Their experience in buying flour from Boston on this occasion may bring home this connection to some of the western shore merchants.

The general impression seems to be that elsewhere in Nova Scotia, as in Halifax, the rule is comparatively light stocks.—Herald, Halifax, June 17.

A large number of Chinamen and Japanese have secured work in the Fraser river canning factories. They will make the tins for the season's pack.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

Amongst an Army of Competitors



Has an "Acceptable Individuality," established by its incomparable Quality and general all round goodness of make-up.

"PICK THE WINNER FIRST"

Experiment Afterwards

This is Good Business Wisdom.

SALADA TEA CO.

Toronto, Montreal, Buffalo, Cleveland, Pittsburgh, Boston, Detroit, Rochester.

Evaporated Vegetables

FOR SOUP
Always Ready
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use.
Samples sent on application.

Kerr Vegetable Evaporating Co.
Limited
KENTVILLE, NOVA SCOTIA

SOVEREIGN LIME JUICE

equal to any made in the world.

Regular size bottle, pints..... ..... $2 75 per doz.
Apollinaris bottles, splits .... 1 00 per doz
Order through wholesale Druggist or Grocer.

E. FIELDING, Agent
34 Yonge St., TORONTO

THE MODERN GROCER



Being the largest makers of Refrigerators in Canada, we make several lines of Grocers' and Household Refrigerators in various styles and sizes. Modern in design, with best principle of dry cold air circulation, best insulation, and zinc lined. Why buy a home made or poorly made article when you can get an up-to-date Refrigerator for less money? For prices and description send for catalogue.

Knowles, Ham & Nott Co., Limited
BRANTFORD



ASK FOR
MOTT'S



Dewar's Famous Scotch

Can be had from . . . .
Geo. J. Foy — R. H. Howard & Co.
Perkins, Ince & Co. — Adams & Burns
Toronto.
James Turner & Co., Hamilton, and all first-class houses.

ADAMS'

TUTTI FRUTTI

The Best Gum and the Best Seller.

FREE—Send for picture hangers to decorate your window. Address

ADAMS & SONS CO., 11 and 13 Jarvis St., **Toronto, Ont.**



Blind Man's Buff . . .

is what those grocers are playing who are groping around for Dollars with the

cheap, trashy, unclean teas of *China* and *Japan.*



You will have Dollars to throw away if you sell only Ceylon and Indian teas---They are easy to sell because they are cleanly made, pure, healthy, and economical, and they please your customers --- If you do not handle these teas, do so and be wise.

PERSONS addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

THE

Oakville Basket Co.

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit packages of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

THE PRESS CLIPPING DEPARTMENT

Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

Politicians can obtain from it everything the papers say about themselves on any subject in which they are interested. Business men learn of new openings for trade, pointers to sell goods, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted, reports of new industries or stores, etc.

TERMS—$5 per hundred clippings; $40 per thousand, payable in advance; but a yearly contract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

The Press Clipping Department, Board of Trade, Montreal

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TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

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The Dry Goods Review and The Canadian Grocer **$3.00**

Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . . **. . . . MONTREAL**

SOLD FROM ATLANTIC TO PACIFIC

FAC SIMILE OF CASK LABEL.



PURNELL'S

PURE
PLAIN and SPICED

MALT VINEGARS

Brewery, Bristol, England.

AGENTS

St. John, N.B.—W. S. CLAWSON & CO.
Montreal—J. M. KIRK, Imperial Buildings, St. James St.
Toronto—J. WESTREN & CO., 61 Colborne St.
Hamilton—JOHN W. BICKLE & GREENING.
Winnipeg—A. STRANG & CO., Portage Avenue.
Vancouver, B.C.—C. E. JARVIS & CO., 101 Holland Block.

When We Talk

Keen's D.S.F. Mustard

We know what we are talking about.

QUALITY and DEMAND know nothing better

The GROCER who handles **KEEN'S** is ALIVE.

Current Market Quotations for Proprietary Articles.

June 23, 1898.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.



PURE GOLD.

5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4 oz. cans, 4 and 6 doz. in case	1 25
10 cent can	0 90

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO.

1 lb. tins, 2 doz. in case.....per doz.	1 20
½ lb. tins, 3 " "	90
¼ lb. tins, 4 " "	60

MAPLE LEAF BAKING POWDER.

½ lb. glass jars	$1 25
1 lb. glass jars	2 00
1 lb. sealer jars	2 25

THE F. F. DALLEY CO.

	per doz.
Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

BLACKING.

P. G. FRENCH BLACKING. per gros

¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
	per doz.
No. 5 Spanish Blacking, ¼ gross cases	7 20
No. 10 " " " "	9 00
Vucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

BERRY'S ENGLISH BLACKING.

No. 1 Bronze Tins, per gross	$ 2 60
No. 2 Bronze Tins, per gross	$ 3 40
" 3 " " "	5 60
" 4 " " "	10 00
No. 1 Enamelled Tins "	2 50
" 2 " " "	3 75
" 3 " " "	4 00
" 4 " " "	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in ¼ gross cases.	Per Gross
French Oil in 3-doz. cases	$ 22 00
Reliable Shoe Dressing	9 00
Ecliplic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50



Shoe Blacking— in ¼ gross cases.	
Reliable French Blacking, No. 5	9 00
" " No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blackiug No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00
	per gross
Alpha Metal Polish No. 2	9 00



Patent Stove Polish—

Sunlight Lead Bar	4 2
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 30
Moody's Black Lead	2
½ gross case	
Reliable Stove Pipe Varnish. ¼ gross cases 6-oz. bottles	
Quickshine Pipe Varnish. ¼ gross cases pressed top tins.	12



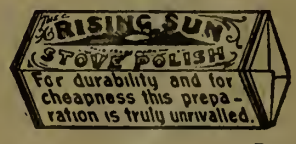
Stove Polish—



Quickshine Polish	9 00
Reliable Paste	6 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

STOVE POLISH.





	Per gros
Rising Sun, 6 ounce cakes, half-gross boxes	$ 8 50
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

STARCH

Our leaders, Edwardsburg Silver Gloss and Benson's Satin, are the laundry-maid's best friends. They're bound to please where'er they go---their equal is still out of sight. You are sure to have repeat orders for them---that's a regular thing with all our brands. Keep well stocked.

The Edwardsburg Starch Co., Limited.

Cardinal, Ont.

Per gro. s

THE F. F. DALLEY CO.



Tiger Stove Polish, ¼ gross cases....	$9 00
	per doz
Stovepipe Varnish, 4 oz. bottles.....	1 00
" " 6 oz. bottles.....	1 25
Boston Brunswick Black, 8 oz. bot's..	1 75

Enamelline.



No. 4—3 dozen in case	$4 50
No. 6—3 dozen in case	7 50

BIRD SEEDS

BART. COTTAM & CO.

"Cottams," with Patent Bird Bread.	0 07
Warbler, with Song Restorer.....	0 05¾
Belgian, with Bird Improver.....	0 05½
International, with Bird Treat.....	0 05¼
German X, with Cuttlefish Bone.....	0 04¾
German, with Cuttlefish Bone.....	0 04¼
London Bird Seed, bulk 25 lb. cases..	0 04½
Bird Gravel, 10c. pkts., 24 in case,....	0 06
Bird Gravel, 5c. pkts., 48 in case.....	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lh. cases	0 06
Dalley's Bird Seed, 40 lb. cases.....	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed.....	0 06
Maple Leaf Bird Seed.....	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 "	03

CORN BROOMS

CHAS. BOECKH & SONS.

	per doz. net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings..	$3 65
" " 7, 4 strings..	3 45
" " 6, 3 strings..	3 25
"Victoria," fine, No. 8, 4 strings..	3 30
" " 7, 4 strings..	3 10
" " 6, 3 strings..	2 90
"Standard," select, 8, 4 strings..	2 90
" " 7, 4 strings..	2 75
" " 6, 3 strings..	2 60
" " 5, 3 strings .	2 40

BLUE.

KEEN'S OXFORD. per lb.

In single hox lots	$0 17
In 10 box lots or over.....	0 16½
Reckitt's Square Blue, 12-lh. hox....	0 17
Reckitt's Square Blue, 5 hox lots....	0 16

CHEWING GUM.

ADAMS & SONS CO. per hox

Tutti Frutti, 36 5c. hars.....	$1 20
" "(in cream pitcher)365c hars	1 20
" "(in sugar bowl) 36 5o bars	1 25
" "(in glass jar) 115 5c pkgs..	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages.....	3 75
Pepsin Tutti Frutti, 23 5c packages..	0 75
Round Pepsin, 30 5c packages.....	1 00
Cash Register, 390 5o bars and pkgs..	15 00
Cash Box, 160 5c hars.....	6 C0
Tutti Frutti Show Case, 180 5o hars and packages.....	6 00
Variety Gum (with book in each hox) 150 1c pieces.....	1 00
Banner Gum (English or French wrappers) 115 1c pieces.....	
Flirtation Gum (English or French wrappers) 115 1c pieces.....	
Mexican Fruit, 36 5c hars.....	1 20
Sappota, 150 1c pieces.....	0 90
Orange Sappota, 150 1o pieces.....	0 75
Black Jack, 115 1o pieces.....	0 75
Red Rose, 115 1c pieces.....	0 75
Magic Trick, (English or French wrappers) 115 1c pieces.....	0 75

CHEESE.



MACLAREN'S IMPERIAL. Per doz.

Large Size, cases 1 doz.....	$9 00
Medium Size, cases 1 doz.....	4 50
Small Size, cases 2 doz.....	2 40
Individual, cases 2 doz.....	1 00



MILLAR'S PARAGON Per doz.

Large Size, cases 1 doz.....	$9 00
Medium Size, cases 1 doz.....	4 50
Small Size, cases 2 doz.....	2 40

CHOCOLATES & COCOAS.

	per l
Cocoa— EPPS S.	
Case of 14 lbs. each.....	0 35
Smaller quantities.....	0 37½

CADBURY'S.

	per doz
Frank Magor & Co., Agents.	
Cocoa essence, 3 oz. packages.....	$1 65
	per lh
Mexican chocolate, ¼ and ⅛ lb. pkgs.	0 40
Rock Chocolate, loose.....	0 40
" " 1-lb. tins.....	0 42½
Cocoa Nibs, 11-lh. tins.....	0 35

TODHUNTER, MITCHELL & CO.'S.

	per lh
Chocolate—	
French, ¼'s—6 and 12 lhs.....	0 30
Caraccas, ¼'s—6 and 12 lhs.....	0 35
Premium, ½'s—6 aud 12 lbs	0 30
Sante, ¼'s—6 and 12 lhs.....	0 26
Diamond, ¼'s—6 and 12 lhs.....	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 snd 14 lbs..	0 30
Pearl, " " " ..	0 25
London Pearl, 12 and 18 " " ..	0 22
Rock " " " " ..	0 30
Bulk, in hoxes.....	0 18
	per doz
Royal Cocoa Essence, packages.....	1 40

BENSDORP'S ROYAL DUTCH COCOA.

¼ lh. tins, boxes 4 doz.....	2 40
½ " " " 2 "	4 50
" " " 1 "	8 50
	per lh.
Ralston Health Club hoxes 6 lbs.....	45

CHOCOLAT MENIER.

Vanilla—per lb.	1 case lots.
Yellow wrapper.....	$ 0 31
Pastilles— 5 case lots.	$ 0 32
108 bxs. to the case....	per case. $10 00
Croquettes— 108 bxs. to the case....	per box $ 0 20
4 bxes of 12 packages	per case. $20 00
	per pkg. $ 0 20



FRY'S.

	per lb.
Chocolate—	
Caraccas, ¼'s, 6-lb. hoxes	0 42
Vanilla, ½'s.....	42
"Gold Medal" Sweet, ¼'s, 6 lb. hxs	29
Pure, unsweetened, ½'s, 6 lh. hxs.	0 42
Fry's "Diamond," ¼'s, 14 lh. hxs.	0 24
Fry's "Monogram," ⅛'s, 141b. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in hox..	2 40
" ½'s, " ..	4 50
" 1 lbs. " ..	8 25
Homeopathic, ¼'s, 141b. hoxes ..	....
½ lhs. 12 lh. boxes	

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

The Toronto Biscuit & Confectionery Co., Limited, are putting on the market a Biscuit that every grocer ought to handle. It is called

WHEAT MEAL

Besides being very palatable, it is invaluable for invalids and persons with weak digestion. Include a tin in your next order.

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED,

A. W. Porte, President. **7 Front Street East, Toronto.** S. R. Parsons, Vice-President

JOHN P. MOTT & CO.'S.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb.	0 30
Mott's Prepared Cocoa.....	0 28
Mott's Homeopathic Cocoa (¼s).....	0 32
Mott's Breakfast Cocoa in tins).....	0 45
Mott's No. 1 Chocolate.....	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate.....	0 40
Mott's Diamond Chocolate.....	0 23
Mott's French-Can. Chocolate.....	0 18
Mott's Navy or Cooking Chocolate..	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells.....	0 05
Vanilla Sticks, per gross.....	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz..	$3 75
Cocoa Essence, ½ lb. tins, per doz...	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lh. cake, per lb...	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.....	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.....	0 35

COCOANUT.

CANADIAN COCOANUT CO,

White Moss Brand—	
½ lb. Packsges, 15 or 30 lb. cases....	0 27
¼ & ½ lb. " " " "	0 27½
¼ " " " "	0 28
¼ " " 5 " "	0 29
⅛, ¼ & ½ " 10 " "	0 29
⅛ " 5 10 15 "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb.	....
Feather Strip, " " "	....
Ribbon, " " "	....
Special Shred, " " "	....
Macaroon, " " "	....
Crown Desic'd, 12, 20 25	....
Special, " " "	....

STANDARD COCOANUT MILLS.

Feather strips 18	21
Cream shredded 17	20
Standard 15	18
Macaroon 15	17
Dessicated 14	16
Shavings, in packages 16	18
Cream shredded, ¼ lbs.	29
" " ½ lbs.	28

COFFEE.

per lb.

JAMES TURNER & CO.

Mecca.....	0 34
Damascus.....	0 30
Cairo.....	0 20

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend.....	0 33
Bourbon Blend.....	0 31
Our Own "	0 30
Jersey "	0 28
Laguaya "	0 25
Rajah Blend.....	0 21
Mocha and Java	0 32
Old Government Java... 0 30	0 32 0 34

EXTRACTS.

per doz

Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors.....	1 25

Crown Brand (Robert Greig & Co.)—



1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00

Rowntree's ELECT Cocoa

Robert Greig & Co., Montreal, Agents.

¼ lb. Tins, boxes 2 doz.....	2 40
½ lb. Tins, boxes 2 doz.....	4 60
1 lb. Tins, boxes 1 doz.	8 70

FOOD.

per brl

ROBINSON'S BARLEY AND GROATS.

per doz.

Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS. per doz.

Buckwheat Flour, 2½ lb. packages, 3 doz. in case.....	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case.....	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case.....	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot, 2 qt. size.....	1 20
Acidulated, 2 qt. size	1 50

(Sold by all wholesale grocers.)

per doz

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.

1 oz. Packages, White, per doz.....	0 90
1 " " Red, "	0 95

COX S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt.....	$3 35
Star Standard, 12 qt.....	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt.....	4 75
Tubs, No. 1.....	13 30
" " 2.....	11 40
" " 3.....	9 50
Fibre Butter Tubs (30 lbs).....	3 80
Nests of 3.....	2 85
Keelers No. 4	8 00
" " 5.....	7 00
" " 6	6 00
" " 7.....	5 00
Milk Pans.....	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish.....	2 25
Water Closet Tanks.....	17 00
Dish Pan, No. 1.....	7 60
" " " 2.....	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails.....	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade.....	1 50
Clear Jelly Marmalade.....	1 80
Strawberry W. F. Jam.....	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams " " 1 55	1 90
Red Currant Jelly	2 75

(All the above in 1 lb. clear glass pots.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb....	$0 40
Fancy boxes (36 or 50 sticks) per box..	1 25
"Ringed" 5 lb. boxes, per lb.....	0 40
"Acme" Pellets, 5 lb. cans, per can..	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars....	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box...	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$10 80
" per case of 3 doz., net....	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

per doz.

D. S. F., ¼ lb. tins.....	$1 40
" ½ lb. tins.....	2 50
" 1 lb. tins.....	5 00
In Jars—	
Durham, 4 lb. jars, per jar.....	0 75
" 1 lb. " "	0 25

per doz.

F. D.. ¼ lb. tins.....	0 85
" ½ lb. tins.....	1 45

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)

per gross.		per gross
Pony size,..	$ 7 50	Beer Mug.. 16 20
Small Med.	7 50	Tumbler .. 11 50
Medium....	10 80	Cream Jug 21 00
Large.....	12 00	Sugar Bowl 22 00
Spoon.....	18 00	Caddy..... 28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb..	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz.....	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz.....	1 00
Dalley's Superfine Durham Mustard bulk, per lb.....	0 12
¼ lb. tins, 4 doz. in case, per doz....	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz.....	2 40
4 lb. " "	7 80
¼ lb. glass tumblers.....	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal.....	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz.....	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.....	

Try a case of

Boston Laundry Starch



This starch excels all others for imparting a hard polish to Cuffs, Collars and Shirt Fronts.

SOLD BY

The F. F. Dalley Co., Limited - Hamilton, Can.

LAUNDRY STARCH

There is nothing better made than **LILY WHITE GLOSS** in 1-lb. and 6-lb. packages.

CULINARY STARCH

We guarantee the quality of our **CHALLENGE PREPARED CORN.** It is unsurpassed.

Brantford Starches make neat, attractive shelf goods, and their quality will win and retain custom.

THE BRANTFORD STARCH CO., Limited, BRANTFORD, ONT.

Selling Agents for the Celluloid Starch Co., New Haven, Conn.

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppers (pints)	2 30
Corked (pints)	1 90

SODA

COW BRAND



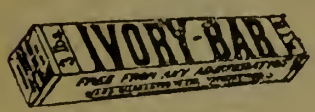
	per box
Case of 1 lbs. (containing 60 p'k'g's)	$ 3 00
" " ½ lbs. (" 120 ")	3 00
" " lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb. packages)	3 00
Case of 5c. p'kgs (containing 96 p'kgs.	3 00

SOAP



1 box and less than 5	4 00
5 boxes and upward	4 00

Freight prepaid on 5 box lots.



BRANTFORD SOAP WORKS CO.

Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and other brands of soap furnished on application.

A. P. TIPPET & CO., AGENTS

	per gross
Maypole Soap, colors	12 00
" " black	18 00

10 per cent. discount on gross lots.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07¼
Silver Gloss, 6-lb. tin cannisters	0 07¼
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07¼
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons	0 07¾
No. 1 White, bbls. and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06½
Canada Pure Corn	0 05¼
Rice Starch—	
Edwardsburg No.1 white,1-lb.cart.	0 09¼
Edwardsburg No. 1 White or Blue, 4-lb. lumps	

KINGSFORD'S OSWEGO STARCH.



SILVE GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08
PURE	40-lb. boxes, 1-lb. pack	0 07
"	48-lb. " 16 3-lb. boxes	0 07

For puddings, custards, etc.

OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages	0 07¼
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05¼
Bbls., 175 lbs.	0 04¾
Kegs, 100 lbs.	0 04¾
Lily White Gloss	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07¼
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07¼
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07¼
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	07¾
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.	0 05¼
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06¼

TEAS.

"SALADA" CEYLON.



	Wholesale	Retail
Brown Label, 1s and ½s	0 20	0 25
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s and ½s and ¼s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

RAM LAL'S (lead packages)



Cases, each 60 1-lbs.	0 35
" " 60 ½-lbs.	0 35
" " 30 1-lbs.	
" " 120 ½-lbs.	0 36

"KOLONA"



Ceylon Tea, in 1-lb. and ½-lb. lead packets black or mixed.

Black Label, 1-lb., retail at 25c	0 19
" " ½-lb., " " " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c.	0 42
Gold Label, " 80c.	0 58

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½ s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25

TOBACCOS.

EMPIRE TOBACCO CO.

Foreign—	
Royal Oak, 2 x 3, Solace, 8s	0 58
Something Good, rough and ready, 8½s	0 61
Something Good, rough and ready, 7s	0 60
Golden Ping, 3 x 6, 3½s	0 66
Domestic Chewing—	
Currency, 13¾ oz. bars, spaced 9s, (10½ to the lb.)	0 39
Patriot, 2 x 6, Navy 5s	0 41
Old Fox, Narrow 12s	0 44
Silver Buckle, Bright 8s	0 44
Snowshoe, 10⅝ oz. bars, spaced 8s, (12 to the lb)	0 44
Snowshoe, pound bars, spaced 6s	0 44
Cut Smoking—	
Leader, 9's, in 5 lb. boxes (10 lbs. in case)	0 32

WOODENWARE.

THE E. B. EDDY CO.

	per doz
Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 25	$3 45
Telephone	3 05	3 25
Parlor	1 30	1 40
Red Parlor	1 50	1 60
Safety No. 1, wall box	1 40	1 50
" No. 2, slide box	2 80	2 90
" No. 3, capital	2 75	2 85
Flamers, slide boxes	2 25	2 35
" wax stems	3 20	3 30
Tiger	2 65	2 85

BRYANT & MAY.

Robert Greig & Co., Agents.

No. 9 Safety, per gross	$ 2 00
" 10 " "	1 10
" 2 Tiger,	5 00
" 4 " "	2 00



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We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

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Half an ounce of salt

is the average allowance to a pound of butter. The very best butter salt—COLEMAN'S—is retailed in small quantities for about a cent and a quarter a pound. Barrel lots cost considerably less. What possible "saving" can there be by using anything commoner or cheaper?

Insist on having Coleman's Salt.

The poorest butter-maker in Canada can afford to use it. The richest cannot afford to do without it. Our best customers are large users, who do business profitably and economically.

The Dealer's Position.

Grocers with a good farmers' trade sell a lot of common barrel salt for general farm use. If nothing better is kept in stock, their customers have to worry along with it for butter-making, or get the proper thing elsewhere. There is every reason to believe that a grocer can sell more or less Dairy Salt with every barrel of common salt. It pleases the consumer and pays the dealer a good profit.

Coleman's Cheese Salt.

This is another specialty in which every dealer in a cheese-making district has an interest. First-class makers prefer it to anything else. Special prizes are offered at the Exhibitions for cheese salted with Coleman's Cheese Salt. Write us for further particulars.

Carload Lots

Assorted with any of the above grades, together with table and common salt, as required. We ship promptly.

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